WINTRUST FINANCIAL CORP

Form 10-Q August 08, 2016 Table of Contents

Washington, D.C. 20549

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

 $\sqrt{\text{UARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)}}$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

OR

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 001-35077

NAME OF THE PARTY OF THE PARTY

WINTRUST FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter) Illinois 36-3873352

(State of incorporation or organization) (I.R.S. Employer Identification No.)

9700 W. Higgins Road, Suite 800

Rosemont, Illinois 60018

(Address of principal executive offices)

(847) 939-9000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b

Accelerated filer

Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock — no par value, 51,671,067 shares, as of July 31, 2016

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PART I
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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CONDITION

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Liabilities and Shareholders' Equity
Non-interest bearing \$5,367,672 \$4,836,420 \$3,910,310
Interest bearing 14,674,078 13,803,214 13,172,108
Total deposits 20,041,750 18,639,634 17,082,418
Federal Home Loan Bank advances 588,055 853,431 435,721
Other borrowings 252,611 265,785 261,674
Subordinated notes 138,915 138,861 138,808
Junior subordinated debentures 253,566 268,566 249,493
Trade date securities payable 40,000 538 —
Accrued interest payable and other liabilities 482,124 390,259 357,106
Total liabilities 21,797,021 20,557,074 18,525,220
Shareholders' Equity:
Preferred stock, no par value; 20,000,000 shares authorized:
Series C - \$1,000 liquidation value; 126,257 shares issued and outstanding
at June 30, 2016, 126,287 shares issued and outstanding at December 31, 126,257 126,287 126,312
2015, and 126,312 shares issued and outstanding at June 30, 2015

Series D - \$25 liquidation value; 5,000,000 shares issued and outstanding at June 30, 2016, December 31, 2015 and June 30, 2015	125,000	125,000	125,000
Common stock, no par value; \$1.00 stated value; 100,000,000 shares authorized at June 30, 2016, December 31, 2015 and June 30, 2015; 51,708,585 shares issued at June 30, 2016, 48,468,894 shares issued at December 31, 2015 and 47,762,681 shares issued at June 30, 2015	51,708	48,469	47,763
Surplus	1,350,751	1,190,988	1,159,052
Treasury stock, at cost, 89,430 shares at June 30, 2016, 85,615 shares at December 31, 2015, and 85,424 shares at June 30, 2015	(4,145) (3,973) (3,964)
Retained earnings	1,008,464	928,211	872,690
Accumulated other comprehensive loss	(34,440) (62,708) (61,871)
Total shareholders' equity	2,623,595	2,352,274	2,264,982
Total liabilities and shareholders' equity	\$24,420,616	\$22,909,348	8 \$20,790,202
See accompanying notes to unaudited consolidated financial statements.			

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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Mor	nths Ended	Six Month	s Ended
(In thousands, avant per share data)	June 30,	June 30,	June 30,	June 30,
(In thousands, except per share data)	2016	2015	2016	2015
Interest income				
Interest and fees on loans	\$178,530	\$159,823	\$351,657	\$314,499
Interest bearing deposits with banks	793	305	1,539	621
Federal funds sold and securities purchased under resale agreements	1	1	2	3
Investment securities	16,398	14,071	33,588	28,471
Trading account securities	14	51	25	64
Federal Home Loan Bank and Federal Reserve Bank stock	1,112	785	2,049	1,554
Brokerage customer receivables	216	205	435	386
Total interest income	197,064	175,241	389,295	345,598
Interest expense				
Interest on deposits	13,594	11,996	26,375	23,810
Interest on Federal Home Loan Bank advances	2,984	1,812	5,870	3,968
Interest on other borrowings	1,086	787	2,144	1,575
Interest on subordinated notes	1,777	1,777	3,554	3,552
Interest on junior subordinated debentures	2,353	1,977	4,573	3,910
Total interest expense	21,794	18,349	42,516	36,815
Net interest income	175,270	156,892	346,779	308,783
Provision for credit losses	9,129	9,482	17,163	15,561
Net interest income after provision for credit losses	166,141	147,410	329,616	293,222
Non-interest income				
Wealth management	18,852	18,476	37,172	36,576
Mortgage banking	36,807	36,007	58,542	63,807
Service charges on deposit accounts	7,726	6,474	15,132	12,771
Gains (losses) on investment securities, net	1,440	(24)	2,765	500
Fees from covered call options	4,649	4,565	6,361	8,925
Trading (losses) gains, net		160		(317)
Operating lease income, net	4,005	77	6,811	142
Other	11,636	11,278	27,252	19,150
Total non-interest income	84,799	77,013	153,551	141,554
Non-interest expense				
Salaries and employee benefits	100,894	94,421	196,705	184,551
Equipment	9,307	7,855	18,074	15,634
Operating lease equipment depreciation	3,385	59	5,435	116
Occupancy, net	11,943	11,401	23,891	23,752
Data processing	7,138	6,081	13,657	11,529
Advertising and marketing	6,941	6,406	10,720	10,313
Professional fees	5,419	5,074	9,478	9,738
Amortization of other intangible assets	1,248	934	2,546	1,947
FDIC insurance	4,040	3,047	7,653	6,034
OREO expense, net	1,348	841	1,908	2,252
Other	19,306	18,178	34,632	35,749
Total non-interest expense	170,969	154,297	324,699	301,615
Income before taxes	79,971	70,126	158,468	133,161
Income tax expense	29,930	26,295	59,316	50,278

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Net income	\$50,041	\$43,831	\$99,152	\$82,883
Preferred stock dividends and discount accretion	3,628	1,580	7,256	3,161
Net income applicable to common shares	\$46,413	\$42,251	\$91,896	\$79,722
Net income per common share—Basic	\$0.94	\$0.89	\$1.88	\$1.68
Net income per common share—Diluted	\$0.90	\$0.85	\$1.80	\$1.61
Cash dividends declared per common share	\$0.12	\$0.11	\$0.24	\$0.22
Weighted average common shares outstanding	49,140	47,567	48,794	47,404
Dilutive potential common shares	3,965	4,156	3,887	4,220
Average common shares and dilutive common shares	53,105	51,723	52,681	51,624
See accompanying notes to unaudited consolidated financial statement	ents.			

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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mo Ended	onths	Six Mont	hs Ended
(In thousands)	June 30,	June 30,	June 30,	June 30,
(III tilousalius)	2016	2015	2016	2015
Net income	\$50,041	\$43,831	\$99,152	\$82,883
Unrealized gains (losses) on securities				
Before tax	5,968	(53,400)	31,144	(27,124)
Tax effect	(2,244)	20,959	(12,232) 10,628
Net of tax	3,724	(32,441)	18,912	(16,496)
Reclassification of net gains (losses) included in net income				
Before tax	1,440	(24)	2,765	500
Tax effect	(565)	10	(1,086) (196)
Net of tax	875	(14)	1,679	304
Reclassification of amortization of unrealized losses on investment				
securities transferred to held-to-maturity from available-for-sale				
Before tax	(3,832)	_	(7,257) —
Tax effect	1,506	_	2,845	
Net of tax	(2,326)	_	(4,412) —
Net unrealized gains (losses) on securities	5,175	(32,427)	21,645	(16,800)
Unrealized (losses) gains on derivative instruments				
Before tax	(523)	215	(45) (346)
Tax effect	206	(84)	18	136
Net unrealized (losses) gains on derivative instruments	(317)	131	(27) (210)
Foreign currency adjustment				
Before tax	856	2,072	9,203	(10,218)
Tax effect	(244)	(556)	(2,553) 2,689
Net foreign currency adjustment	612	1,516	6,650	(7,529)
Total other comprehensive income (loss)	5,470	(30,780)	28,268	(24,539)
Comprehensive income	\$55,511	\$13,051	\$127,420	\$58,344
See accompanying notes to unaudited consolidated financial statements.				
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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

(In thousands)	Preferred stock	Common stock	Surplus	Treasury stock	Retained earnings	Accumulated other comprehensive loss	Total shareholders' equity
Balance at January 1, 2015	\$126,467	\$46,881	\$1,133,955	\$(3,549)	\$803,400	\$ (37,332)	\$2,069,822
Net income	_		_		82,883		82,883
Other comprehensive income, net of tax	_	_	_	_	_	(24,539)	(24,539)
Cash dividends declared on common stock	_	_	_		(10,432) —	(10,432)
Dividends on preferred stock					(3,161	\	(3,161)
Stock-based compensation			5,286		(5,101	, <u> </u>	5,286
Issuance of Series D preferred							
stock	125,000		(3,849)		_		121,151
Conversion of Series C							
preferred stock to common	(155)	4	151		_	_	
stock	(100)	·	101				
Common stock issued for:							
Acquisitions	_	422	18,749	_			19,171
Exercise of stock options		212		(120			
and warrants	_	312	2,266	(130)			2,448
Restricted stock awards		93	352	(285)	_	_	160
Employee stock purchase plan	_	31	1,360	_			1,391
Director compensation plan	_	20	782	_			802
Balance at June 30, 2015	\$251,312	\$47,763	\$1,159,052	\$(3,964)	\$872,690	\$ (61,871)	\$2,264,982
Balance at January 1, 2016	\$251,287	\$48,469	\$1,190,988	\$(3,973)	\$928,211	\$ (62,708)	\$2,352,274
Net income	_				99,152		99,152
Other comprehensive income,						28,268	28,268
net of tax						20,200	26,206
Cash dividends declared on					(11,643	.	(11,643)
common stock						, —	
Dividends on preferred stock	_				(7,256) —	(7,256)
Stock-based compensation			4,752				4,752
Conversion of Series C							
preferred stock to common	(30)	1	29				
stock							
Common stock issued for:		• • • • •					
New issuance, net of costs	_	3,000	149,823		_	_	152,823
Exercise of stock options		97	2,991				3,088
and warrants				(170			
Restricted stock awards		87	114	(172)			29
Employee stock purchase plan	_	29	1,270	_	_		1,299
Director compensation plan		25 \$ 51 709	784 \$1.250.751		<u> </u>	<u> </u>	809 \$2,622,505
Balance at June 30, 2016	\$251,257	\$51,708	\$1,350,751		\$1,008,464	\$ (34,440)	\$2,623,595
See accompanying notes to una	audited cons	solidated fi	ınancıal stater	nents.			

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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)	
	Six Months Ended
(In thousands)	June 30, June 30,
(iii tilousalius)	2016 2015
Operating Activities:	
Net income	\$99,152 \$82,883
Adjustments to reconcile net income to net cash used for operating activities	
Provision for credit losses	17,163 15,561
Depreciation, amortization and accretion, net	27,296 17,908
Stock-based compensation expense	4,752 5,286
Excess tax benefits from stock-based compensation arrangements	(267) (476)
Net amortization of premium on securities	1,840 205
Accretion of discount on loans	(15,849) (15,887)
Mortgage servicing rights fair value change, net	(4,291) 258
Originations and purchases of mortgage loans held-for-sale	(1,948,890) (2,121,237)
Proceeds from sales of mortgage loans held-for-sale	1,825,686 2,034,173
Bank owned life insurance, net of claims	(1,729) (1,470)
Increase in trading securities, net	(3,165) (391)
Net decrease (increase) in brokerage customer receivables	765 (5,532)
Gains on mortgage loans sold	(43,014) (58,929)
Gains on investment securities, net	(2,765) (500)
Gains on early extinguishment of debt	(4,305) —
Losses on sales of premises and equipment, net	3 403
Net losses on sales and fair value adjustments of other real estate owned	322 430
Increase in accrued interest receivable and other assets, net	(116,118) (42,642)
Increase in accrued interest payable and other liabilities, net	70,756 17,757
Net Cash Used for Operating Activities	(92,658) (72,200)
Investing Activities:	
Proceeds from maturities of available-for-sale securities	529,463 335,286
Proceeds from maturities of held-to-maturity securities	319 —
Proceeds from sales and calls of available-for-sale securities	1,071,996 1,134,033
Proceeds from calls of held-to-maturity securities	281,981 —
Purchases of available-for-sale securities	(1,526,467) (1,353,356)
Purchases of held-to-maturity securities	(350,078) —
(Purchase) redemption of Federal Home Loan Bank and Federal Reserve Bank stock, net	(19,738) 1,764
Net cash (paid) received for acquisitions	(18,133) 12,004
Proceeds from sales of other real estate owned	19,455 24,444
Proceeds received from the FDIC related to reimbursements on covered assets	420 150
Net (increase) decrease in interest bearing deposits with banks	(81,250) 406,784
Net increase in loans	(942,958) (949,907)
Redemption of bank owned life insurance	659 2,701
Purchases of premises and equipment, net	(24,235) (25,478)
Net Cash Used for Investing Activities	(1,058,56% (411,575)
Financing Activities:	
Increase in deposit accounts	1,302,188 630,785
(Decrease) increase in other borrowings, net	(13,249) 54,645
Decrease in Federal Home Loan Bank advances, net	(271,025) (293,584)

Proceeds from the issuance of common stock, net	152,823	_
Proceeds from the issuance of preferred stock, net	_	121,151
Redemption of junior subordinated debentures, net	(10,695)	
Excess tax benefits from stock-based compensation arrangements	267	476
Issuance of common shares resulting from the exercise of stock options and the employee stock purchase plan	^k 5,766	5,812
Common stock repurchases	(172)	(415)
Dividends paid	` /	(13,593)
Net Cash Provided by Financing Activities	1,147,004	505,277
Net (Decrease) Increase in Cash and Cash Equivalents	(4,220)	21,502
Cash and Cash Equivalents at Beginning of Period	275,795	230,707
Cash and Cash Equivalents at End of Period	\$271,575	\$252,209
See accompanying notes to unaudited consolidated financial statements.		

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WINTRUST FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) Basis of Presentation

The consolidated financial statements of Wintrust Financial Corporation and Subsidiaries ("Wintrust" or "the Company") presented herein are unaudited, but in the opinion of management reflect all necessary adjustments of a normal or recurring nature for a fair presentation of results as of the dates and for the periods covered by the consolidated financial statements.

The accompanying consolidated financial statements are unaudited and do not include information or footnotes necessary for a complete presentation of financial condition, results of operations or cash flows in accordance with U.S. generally accepted accounting principles ("GAAP"). The consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 ("2015 Form 10-K"). Operating results reported for the three-month and six-month periods are not necessarily indicative of the results which may be expected for the entire year. Reclassifications of certain prior period amounts have been made to conform to the current period presentation.

The preparation of the financial statements requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities. Management believes that the estimates made are reasonable, however, changes in estimates may be required if economic or other conditions develop differently from management's expectations. Certain policies and accounting principles inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Management views critical accounting policies to be those which are highly dependent on subjective or complex judgments, estimates and assumptions, and where changes in those estimates and assumptions could have a significant impact on the financial statements. Management currently views the determination of the allowance for loan losses, allowance for covered loan losses and the allowance for losses on lending-related commitments, loans acquired with evidence of credit quality deterioration since origination, estimations of fair value, the valuations required for impairment testing of goodwill, the valuation and accounting for derivative instruments and income taxes as the accounting areas that require the most subjective and complex judgments, and as such could be the most subject to revision as new information becomes available. Descriptions of the Company's significant accounting policies are included in Note 1 - "Summary of Significant Accounting Policies" of the 2015 Form 10-K.

(2) Recent Accounting Developments

Revenue Recognition

In May 2014, the FASB issued ASU No. 2014-09, which created "Revenue from Contracts with Customers (Topic 606)," to clarify the principles for recognizing revenue and develop a common revenue standard for customer contracts. This ASU provides guidance regarding how an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also added a new subtopic to the codification, ASC 340-40, "Other Assets and Deferred Costs: Contracts with Customers" to provide guidance on costs related to obtaining and fulfilling a customer contract. Furthermore, the new standard requires disclosure of sufficient information to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. At the time ASU No. 2014-09 was issued, the guidance was effective for fiscal years beginning after December 15, 2016. In July 2015, the FASB approved a deferral of the effective date by one year, which would result in the guidance becoming effective for fiscal years beginning after December 15, 2017.

The FASB has continued to issue various Updates to clarify and improve specific areas of ASU No. 2014-09. In March 2016, the FASB issued ASU No. 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," to clarify the implementation guidance within ASU No. 2014-09 surrounding principal versus agent considerations and its impact on revenue recognition. In April 2016, the FASB issued ASU No. 2016-10, "Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing," to also clarify the implementation guidance within ASU No. 2014-09 related to these two topics. In May 2016, the FASB issued ASU No. 2016-11, "Revenue Recognition (Topic 605) and Derivative and Hedging (Topic 815): Rescission of SEC Guidance Because of Accounting Standards Updates 2014-09 and 2014-16 Pursuant to Staff Announcements at the March 3, 2016 EITF Meeting," to remove certain areas of SEC Staff Guidance from those specific Topics. Additionally, in May 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients," to clarify specific aspects of implementation, including the collectibility criterion, exclusion of sale taxes collected from a transaction price, noncash consideration, contract modifications and completed contracts at transition. Like ASU No. 2014-09, this guidance is effective for fiscal years beginning after December 15, 2017.

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The Company is currently evaluating the impact of adopting this new guidance on the consolidated financial statements.

Extraordinary and Unusual Items

In January 2015, the FASB issued ASU No. 2015-01, "Income Statement - Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items," to eliminate the concept of extraordinary items related to separately classifying, presenting and disclosing certain events and transactions that meet the criteria for that concept. This guidance was effective for fiscal years beginning after December 15, 2015 and did not have a material impact on the Company's consolidated financial statements.

Consolidation

In February 2015, the FASB issued ASU No. 2015-02, "Consolidation (Topic 810): Amendments to the Consolidation Analysis," which changes the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. This guidance was effective for fiscal years beginning after December 15, 2015 and did not have a material impact on the Company's consolidated financial statements.

Debt Issuance Costs

In April 2015, the FASB issued ASU No. 2015-03, "Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs," to clarify the presentation of debt issuance costs within the balance sheet. This ASU requires that an entity present debt issuance costs related to a recognized debt liability on the balance sheet as a direct deduction from the carrying amount of that debt liability, not as a separate asset. The ASU does not affect the current guidance for the recognition and measurement for these debt issuance costs. Additionally, in August 2015, the FASB issued ASU No. 2015-15, "Interest - Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements (Amendments to SEC Paragraphs Pursuant to Staff Announcement at June 18, 2015 EITF Meeting," to further clarify the presentation of debt issuance costs related to line-of-credit agreements. This ASU states the SEC would not object to an entity deferring and presenting debt issuance costs related to line-of-credit agreements as an asset on the balance sheet and subsequently amortizing these costs ratably over the term of the agreement, regardless of any outstanding borrowing under the line-of-credit agreement. This guidance was effective for fiscal years beginning after December 15, 2015 and was applied retrospectively within the Company's consolidated financial statements. For December 31, 2015 and June 30, 2015, the Company reclassified as a direct reduction to the related debt balance \$7.8 million and \$9.7 million, respectively, of debt issuance costs that were previously presented as accrued interest receivable and other assets on the Consolidated Statements of Condition.

Business Combinations

In September 2015, the FASB issued ASU No. 2015-16, "Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments," to simplify the accounting for subsequent adjustments made to provisional amounts recognized at the acquisition date of a business combination. This ASU eliminates the requirement to retrospectively account for these adjustment for all prior periods impacted. The acquirer is required to recognize these adjustments identified during the measurement period in the reporting period in which the adjustment amount is determined. Additionally, the ASU requires an entity to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings that would have been recorded in previous reporting periods if the adjustment had been recognized at the acquisition date. This guidance was effective for fiscal years beginning after December 15, 2015 and did not have a material impact on the Company's

consolidated financial statements.

Financial Instruments

In January 2016, the FASB issued ASU No. 2016-01, "Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities," to improve the accounting for financial instruments. This ASU requires—equity investments with readily determinable fair values to be measured at fair value with changes recognized in net income regardless of classification. For equity investments without a readily determinable fair value, the value of the investment would be measured at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer instead of fair value, unless a qualitative assessment indicates impairment. Additionally, this ASU requires the separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements. This guidance is effective for fiscal years beginning after December 15, 2017 and is to be applied prospectively with a cumulative-effect adjustment

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to the balance sheet as of the beginning of the fiscal year of adoption. The Company is currently evaluating the impact of adopting this new guidance on the consolidated financial statements.

Leases

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)," to improve transparency and comparability across entities regarding leasing arrangements. This ASU requires the recognition of a separate lease liability representing the required lease payments over the lease term and a separate lease asset representing the right to use the underlying asset during the same lease term. Additionally, this ASU provides clarification regarding the identification of certain components of contracts that would represent a lease as well as requires additional disclosures to the notes of the financial statements. This guidance is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, and is to be applied under a modified retrospective approach, including the option to apply certain practical expedients. The Company is currently evaluating the impact of adopting this new guidance on the consolidated financial statements.

Derivatives

In March 2016, the FASB issued ASU No. 2016-05, "Derivatives and Hedging (Topic 815): Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships," to clarify guidance surrounding the effect on an existing hedging relationship of a change in the counterparty to a derivative instrument that has been designated as a hedging instrument. This ASU states that a change in counterparty to such derivative instrument does not, in and of itself, require dedesignation of that hedging relationship provided that all other hedge accounting criteria continue to be met. This guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, and is to be applied either under a prospective or a modified retrospective approach. The Company does not expect this guidance to have a material impact on the Company's consolidated financial statements.

Equity Method Investments

In March 2016, the FASB issued ASU No. 2016-07, "Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting," to simplify the accounting for investments qualifying for the use of the equity method of accounting. This ASU eliminates the requirement to retroactively adopt the equity method of accounting when an investment qualifies for such method as a result of an increase in the level of ownership interest or degree of influence. The ASU requires the equity method investor add the cost of acquiring the additional interest to the current basis and adopt the equity method of accounting as of that date going forward. Additionally, for available-for-sale equity securities that become qualified for equity method accounting, the ASU requires the related unrealized holding gains or losses included in accumulated other comprehensive income be recognized in earnings at the date the investment qualifies for such accounting. This guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, and is to be applied under a prospective approach. The Company does not expect this guidance to have a material impact on the Company's consolidated financial statements.

Employee Share-Based Compensation

In March 2016, the FASB issued ASU No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting," to simplify the accounting for several areas of share-based payment transactions. This includes the recognition of all excess tax benefits and tax deficiencies as income tax expense instead of surplus, the classification on the statement of cash flows of excess tax benefits and taxes paid when the employer withholds shares for tax-withholding purposes. Additionally, related to forfeitures, the ASU provides the option to estimate the number of awards that are expected to vest or account for forfeitures as they

occur. This guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, and is to be applied under a modified retrospective and retrospective approach based upon the specific amendment of the ASU. The Company is currently evaluating the impact of adopting this new guidance on the consolidated financial statements.

Allowance for Credit Losses

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," to replace the current incurred loss methodology for recognizing credit losses, which delays recognition until it is probable a loss has been incurred, with a methodology that reflects an estimate of all expected credit losses and considers additional reasonable and supportable forecasted information when determining credit loss estimates. This impacts the calculation of the allowance for credit losses for all financial assets measured under the amortized cost basis, including purchased credit impaired ("PCI") loans at the time of and subsequent to acquisition. Additionally, credit losses related to available-for-sale debt securities would be recorded through the allowance for credit losses and not as a direct adjustment to the amortized cost of

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the securities. This guidance is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years, and is to be applied under a modified retrospective approach. The Company is currently evaluating the impact of adopting this new guidance on the consolidated financial statements as well as the impact on current systems and processes.

(3) Business Combinations

Non-FDIC Assisted Bank Acquisitions

On March 31, 2016, the Company acquired Generations Bancorp, Inc ("Generations"). Generations was the parent company of Foundations Bank, which had one banking location in Pewaukee, Wisconsin. Foundations Bank was merged into the Company's wholly-owned subsidiary Town Bank. The Company acquired assets with a fair value of approximately \$131.0 million, including approximately \$67.5 million of loans, and assumed deposits with a fair value of approximately \$100.2 million. Additionally, the Company recorded goodwill of \$11.4 million on the acquisition.

On July 24, 2015, the Company acquired Community Financial Shares, Inc ("CFIS"). CFIS was the parent company of Community Bank - Wheaton/Glen Ellyn ("CBWGE"), which had four banking locations. CBWGE was merged into the Company's wholly-owned subsidiary Wheaton Bank & Trust Company ("Wheaton Bank"). The Company acquired assets with a fair value of approximately \$350.5 million, including approximately \$159.5 million of loans, and assumed deposits with a fair value of approximately \$290.0 million. Additionally, the Company recorded goodwill of \$27.6 million on the acquisition.

On July 17, 2015, the Company acquired Suburban Illinois Bancorp, Inc. ("Suburban"). Suburban was the parent company of Suburban Bank & Trust Company ("SBT"), which operated ten banking locations. SBT was merged into the Company's wholly-owned subsidiary Hinsdale Bank & Trust Company ("Hinsdale Bank"). The Company acquired assets with a fair value of approximately \$494.7 million, including approximately \$257.8 million of loans, and assumed deposits with a fair value of approximately \$416.7 million. Additionally, the Company recorded goodwill of \$18.6 million on the acquisition.

On July 1, 2015, the Company, through its wholly-owned subsidiary Wintrust Bank, acquired North Bank, which had two banking locations. The Company acquired assets with a fair value of \$117.9 million, including approximately \$51.6 million of loans, and assumed deposits with a fair value of approximately \$101.0 million. Additionally, the Company recorded goodwill of \$6.7 million on the acquisition.

On January 16, 2015, the Company acquired Delavan Bancshares, Inc. ("Delavan"). Delavan was the parent company of Community Bank CBD, which had four banking locations. Community Bank CBD was merged into the Company's wholly-owned subsidiary Town Bank. The Company acquired assets with a fair value of approximately \$224.1 million, including approximately \$128.0 million of loans, and assumed liabilities with a fair value of approximately \$186.4 million, including approximately \$170.2 million of deposits. Additionally the Company recorded goodwill of \$16.8 million on the acquisition.

FDIC-Assisted Transactions

Since 2010, the Company acquired the banking operations, including the acquisition of certain assets and the assumption of liabilities, of nine financial institutions in FDIC-assisted transactions. Loans comprise the majority of the assets acquired in nearly all of these FDIC-assisted transactions, most of which are subject to loss sharing agreements with the FDIC whereby the FDIC has agreed to reimburse the Company for 80% of losses incurred on the purchased loans, other real estate owned ("OREO"), and certain other assets. Additionally, clawback provisions within these loss share agreements with the FDIC require the Company to reimburse the FDIC in the event that actual losses

on covered assets are lower than the original loss estimates agreed upon with the FDIC with respect of such assets in the loss share agreements. The Company refers to the loans subject to these loss sharing agreements as "covered loans" and uses the term "covered assets" to refer to covered loans, covered OREO and certain other covered assets. The agreements with the FDIC require that the Company follow certain servicing procedures or risk losing the FDIC reimbursement of covered asset losses.

The loans covered by the loss sharing agreements are classified and presented as covered loans and the estimated reimbursable losses are recorded as an FDIC indemnification asset or liability in the Consolidated Statements of Condition. The Company recorded the acquired assets and liabilities at their estimated fair values at the acquisition date. The fair value for loans reflected expected credit losses at the acquisition date. Therefore, the Company will only recognize a provision for credit losses and charge-offs on the acquired loans for any further credit deterioration subsequent to the acquisition date. See Note 7 — Allowance for Loan Losses, Allowance for Losses on Lending-Related Commitments and Impaired Loans for further discussion of the allowance on covered loans.

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The loss share agreements with the FDIC cover realized losses on loans, foreclosed real estate and certain other assets and require the Company to record loss share assets and liabilities that are measured separately from the loan portfolios because they are not contractually embedded in the loans and are not transferable with the loans should the Company choose to dispose of them. Fair values at the acquisition dates were estimated based on projected cash flows available for loss share based on the credit adjustments estimated for each loan pool and the loss share percentages. The loss share assets and liabilities are recorded as FDIC indemnification assets and other liabilities, respectively, on the Consolidated Statements of Condition. Subsequent to the acquisition date, reimbursements received from the FDIC for actual incurred losses will reduce the FDIC indemnification assets. Reductions to expected losses, to the extent such reductions to expected losses are the result of an improvement to the actual or expected cash flows from the covered assets, will also reduce the FDIC indemnification assets and, if necessary, increase any loss share liability when necessary reductions exceed the current value of the FDIC indemnification assets. In accordance with the clawback provision noted above, the Company may be required to reimburse the FDIC when actual losses are less than certain thresholds established for each lose share agreement. The balance of these estimated reimbursements in accordance with clawback provisions and any related amortization are adjusted periodically for changes in the expected losses on covered assets. On the Consolidated Statements of Condition, estimated reimbursements from clawback provisions are recorded as a reduction to the FDIC indemnification asset or, if necessary, an increase to the loss share liability, which is included within accrued interest payable and other liabilities. Although these assets are contractual receivables from the FDIC and these liabilities are contractual payables to the FDIC, there are no contractual interest rates. Additional expected losses, to the extent such expected losses result in recognition of an allowance for covered loan losses, will increase the FDIC indemnification asset or reduce the FDIC indemnification liability. The corresponding amortization is recorded as a component of non-interest income on the Consolidated Statements of Income.

The following table summarizes the activity in the Company's FDIC indemnification (liability) asset during the periods indicated:

Three Months

	Ended	iiuis	Six Months Ended	
(Dollars in thousands)	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Balance at beginning of period	\$(10,029)	\$10,224	\$(6,100	\$11,846
Additions from acquisitions		_	_	_
Additions from reimbursable expenses	649	934	731	2,509
Amortization	(92)	(1,206)	(193) (2,466)
Changes in expected reimbursements from the FDIC for changes in expected credit losses	(2,200)	(4,317)	(5,747) (8,310)
(Payments received from) provided to the FDIC	(57)	(2,206)	(420) (150)
Balance at end of period	\$(11,729)	\$3,429	\$(11,729) \$3,429

PCI Loans

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date. Expected future cash flows at the purchase date in excess of the fair value of loans are recorded as interest income over the life of the loans if the timing and amount of the future cash flows is reasonably estimable ("accretable yield"). The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the non-accretable difference and represents probable losses in the portfolio.

In determining the acquisition date fair value of PCI loans, and in subsequent accounting, the Company aggregates these purchased loans into pools of loans by common risk characteristics, such as credit risk rating and loan type. Subsequent to the purchase date, increases in cash flows over those expected at the purchase date are recognized as

interest income prospectively. Subsequent decreases to the expected cash flows will generally result in a provision for loan losses.

The Company purchased a portfolio of life insurance premium finance receivables in 2009. These purchased life insurance premium finance receivables are valued on an individual basis with the accretable component being recognized into interest income using the effective yield method over the estimated remaining life of the loans. The non-accretable portion is evaluated each quarter and if the loans' credit related conditions improve, a portion is transferred to the accretable component and accreted over future periods. In the event a specific loan prepays in whole, any remaining accretable and non-accretable discount is recognized in income immediately. If credit related conditions deteriorate, an allowance related to these loans will be established as part of the provision for credit losses.

See Note 6—Loans, for additional information on PCI loans.

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(4) Cash and Cash Equivalents

For purposes of the Consolidated Statements of Cash Flows, the Company considers cash and cash equivalents to include cash on hand, cash items in the process of collection, non-interest bearing amounts due from correspondent banks, federal funds sold and securities purchased under resale agreements with original maturities of three months or less.

(5) Investment Securities

The following tables are a summary of the available-for-sale and held-to-maturity securities portfolios as of the dates shown:

SHOWII.	June 30, 20	016		
	Amortized	Gross	Gross	. Fair
(Dollars in thousands)	Cost	Unrealized	Unrealized	Value
Associable for cale accounting		Gains	Losses	
Available-for-sale securities U.S. Treasury	\$122,296	¢ 25	\$ (1)	\$122,330
U.S. Government agencies		ф <i>33</i> 238	\$(1)	69,916
Municipal	•	3,588	(127)	111,640
Corporate notes:	100,177	3,300	(127)	111,040
Financial issuers	68,097	1,502	(1,411	68,188
Other	1,500	2	_	1,502
Mortgage-backed: (1)	1,000	_		1,002
Mortgage-backed securities	162,593	4,280	(150)	166,723
Collateralized mortgage obligations		457	(91	
Equity securities		5,544	(391)	56,579
Total available-for-sale securities	\$624,188	\$ 15,646	\$ (2,171)	\$637,663
Held-to-maturity securities				
U.S. Government agencies	\$789,482	\$ 11,861	\$ (647)	\$800,696
Municipal		6,967	. ,	209,483
Total held-to-maturity securities	\$992,211		\$ (860)	\$1,010,179
	December			
	Amortized	Gross	Gross	. Fair
(Dollars in thousands)	Cost	Unrealize	d Unrealiz	ed Value
		Gains	Losses	
Available-for-sale securities	Ф212 202	ф	Φ (5, 552	λ Φ206 720
U.S. Treasury	\$312,282	\$ —	\$(5,553) \$306,729
U.S. Government agencies	70,313	198	(275 (356) 70,236) 108,595
Municipal Corporate notes:	105,702	3,249	(330) 108,393
Financial issuers	80,014	1,510	(1,481	80,043
Other	1,500	4	(2) 1,502
Mortgage-backed: (1)	1,500	т	(2) 1,302
Mortgage-backed securities	1,069,680	3,834	(21,004) 1,052,510
Collateralized mortgage obligations		172	(506) 40,087
Equity securities	51,380	5,799	(493) 56,686
Total available-for-sale securities	•	2 \$ 14,766	*) \$1,716,388
Held-to-maturity securities	, ,	,		
U.S. Government agencies	\$687,302	\$ 4	\$(7,144) \$680,162

Municipal	197,524	867	(442) 197,949
Total held-to-maturity securities	\$884,826	\$ 871	\$ (7.586) \$878,111

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	June 30, 2015					
(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	d Fair Value		
Available-for-sale securities		Gains	LUSSUS			
U.S. Treasury	\$288,196	\$ 138	\$(7,173	\$281,161		
U.S. Government agencies	651,737	2,074	(25,151	628,660		
Municipal	269,562	4,222	(3,994	269,790		
Corporate notes:						
Financial issuers	124,924	1,773	(1,289) 125,408		
Other	2,726	9	(2	2,733		
Mortgage-backed: (1)						
Mortgage-backed securities	777,087	4,053	(23,499	757,641		
Collateralized mortgage obligations	42,550	342	(432) 42,460		
Equity securities	48,740	5,876	(408	54,208		
Total available-for-sale securities	\$2,205,522	\$ 18,487	\$(61,948	\$2,162,061		
Held-to-maturity securities						
U.S. Government agencies	\$	\$ —	\$ —	\$ —		
Municipal	_	_	_			
Total held-to-maturity securities	\$ —	\$ <i>—</i>	\$ —	\$ —		

⁽¹⁾ Consisting entirely of residential mortgage-backed securities, none of which are subprime.

In the fourth quarter of 2015, the Company transferred \$862.7 million of investment securities with an unrealized loss of \$14.4 million from the available-for-sale classification to the held-to-maturity classification. No investment securities were transferred from the available-for-sale classification to the held-to-maturity classification in the first six months of 2016.

The following table presents the portion of the Company's available-for-sale and held-to-maturity securities portfolios which has gross unrealized losses, reflecting the length of time that individual securities have been in a continuous unrealized loss position at June 30, 2016:

Continuous

	Unrealized losses existing for less than 12 months			unrealize losses ex greater th months	ed cisting for		Total		
(Dallars in thousands)	Fair	Unrealiz	ed	Fair	Unrealiz	ed	Fair	Unrealiz	ed
(Dollars in thousands)	Value	Losses		Value	Losses		Value Losse		
Available-for-sale securities									
U.S. Treasury	\$2,250	\$ (1)	\$—	\$ <i>—</i>		\$2,250	\$(1)
U.S. Government agencies	_			_	_		_		
Municipal	10,789	(16)	7,701	(111)	18,490	(127)
Corporate notes:									
Financial issuers	19,822	(178)	24,727	(1,233)	44,549	(1,411)
Other	_			_	_		_		
Mortgage-backed:									
Mortgage-backed securities	_			4,089	(150)	4,089	(150)
Collateralized mortgage obligations	2,528	(15)	6,433	(76)	8,961	(91)
Equity securities	1,897	(121)	8,791	(270)	10,688	(391)
Total available-for-sale securities	\$37,286	\$ (331)	\$51,741	\$ (1,840)	\$89,027	\$ (2,171)

Held-to-maturity securities U.S. Government agencies \$---\$134,808 \$ (647) \$— \$134,808 \$ (647 Municipal (41) 3,313) 15,485 (213)12,172 (172)) Total held-to-maturity securities \$146,980 \$ (819) \$3,313 \$(41) \$150,293 \$(860

The Company conducts a regular assessment of its investment securities to determine whether securities are other-than-temporarily impaired considering, among other factors, the nature of the securities, credit ratings or financial condition of the issuer, the extent and duration of the unrealized loss, expected cash flows, market conditions and the Company's ability to hold the securities through the anticipated recovery period.

The Company does not consider securities with unrealized losses at June 30, 2016 to be other-than-temporarily impaired. The Company does not intend to sell these investments and it is more likely than not that the Company will not be required to sell

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these investments before recovery of the amortized cost bases, which may be the maturity dates of the securities. The unrealized losses within each category have occurred as a result of changes in interest rates, market spreads and market conditions subsequent to purchase. Securities with continuous unrealized losses existing for more than twelve months were primarily corporate notes and mortgage-backed securities. Unrealized losses recognized on corporate notes and mortgage-backed securities are the result of increases in yields for similar types of securities.

The following table provides information as to the amount of gross gains and gross losses realized and proceeds received through the sale or call of investment securities:

	Three months ended		Six months 6	ended June	
	June 30,		30,		
(Dollars in thousands)	2016	2015	2016	2015	
Realized gains	\$1,487	\$14	\$4,037	\$567	
Realized losses	(47)	(38	(1,272)	(67)	
Net realized gains (losses)	\$1,440	\$(24)	\$2,765	\$500	
Other than temporary impairment charges					
Gains (losses) on investment securities, net	\$1,440	\$(24)	\$2,765	\$500	
Proceeds from sales and calls of available-for-sale securities	\$1,068,795	\$498,501	\$1,071,996	\$1,134,033	
Proceeds from calls of held-to-maturity securities	183,738		281,981		

The amortized cost and fair value of securities as of June 30, 2016, December 31, 2015 and June 30, 2015, by contractual maturity, are shown in the following table. Contractual maturities may differ from actual maturities as borrowers may have the right to call or repay obligations with or without call or prepayment penalties. Mortgage-backed securities are not included in the maturity categories in the following maturity summary as actual maturities may differ from contractual maturities because the underlying mortgages may be called or prepaid without

penalties:

	June 30, 2	016	December 31, 2015		June 30, 20	15
(Dollars in thousands)	Amortized Cost	Hair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Available-for-sale securities						
Due in one year or less	\$214,917	\$215,290	\$160,856	\$160,756	\$141,792	\$141,897
Due in one to five years	113,263	113,395	166,550	166,468	261,285	261,146
Due in five to ten years	28,111	30,870	228,652	225,699	291,451	285,192
Due after ten years	13,459	14,021	13,753	14,182	642,617	619,517
Mortgage-backed	203,012	207,508	1,110,101	1,092,597	819,637	800,101
Equity securities	51,426	56,579	51,380	56,686	48,740	54,208
Total available-for-sale securities	\$ \$624,188	\$637,663	\$1,731,292	\$1,716,388	\$2,205,522	\$2,162,061
Held-to-maturity securities						
Due in one year or less	\$ —	\$	\$ —	\$ —	\$ —	\$
Due in one to five years	27,505	27,738	19,208	19,156		
Due in five to ten years	68,691	70,121	96,454	96,091		_
Due after ten years	896,015	912,320	769,164	762,864		
Total held-to-maturity securities	\$992,211	\$1,010,179	\$884,826	\$878,111	\$ —	\$

Securities having a fair value of \$1.4 billion at June 30, 2016 as well as securities having a carrying value of \$1.2 billion and \$1.1 billion at December 31, 2015 and June 30, 2015, respectively, were pledged as collateral for public deposits, trust deposits, Federal Home Loan Bank ("FHLB") advances, securities sold under repurchase agreements and derivatives. At June 30, 2016, there were no securities of a single issuer, other than U.S. Government-sponsored agency securities, which exceeded 10% of shareholders' equity.

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(6) Loans

The following table shows the Company's loan portfolio by category as of the dates shown:

	June 30,		December 3	1,	June 30,	
(Dollars in thousands)	2016		2015		2015	
Balance:						
Commercial	\$5,144,533		\$4,713,909		\$4,330,344	
Commercial real estate	5,848,334		5,529,289		4,850,590	
Home equity	760,904		784,675		712,350	
Residential real estate	653,664		607,451		503,015	
Premium finance receivables—commercial	2,478,280		2,374,921		2,460,408	
Premium finance receivables—life insurance	3,161,562		2,961,496		2,537,475	
Consumer and other	127,378		146,376		119,468	
Total loans, net of unearned income, excluding covered loans	\$18,174,655		\$17,118,117		\$15,513,650	
Covered loans	105,248		148,673		193,410	
Total loans	\$18,279,903	,	\$17,266,790)	\$15,707,060	0
Mix:						
Commercial	28	%	27	%	27	%
Commercial real estate	31		32		31	
Home equity	4		5		5	
Residential real estate	4		3		3	
Premium finance receivables—commercial	14		14		16	
Premium finance receivables—life insurance	17		17		16	
Consumer and other	1		1		1	
Total loans, net of unearned income, excluding covered loans	99	%	99	%	99	%
Covered loans	1		1		1	
Total loans	100	%	100	%	100	%

The Company's loan portfolio is generally comprised of loans to consumers and small to medium-sized businesses located within the geographic market areas that the banks serve. The premium finance receivables portfolios are made to customers throughout the United States and Canada. The Company strives to maintain a loan portfolio that is diverse in terms of loan type, industry, borrower and geographic concentrations. Such diversification reduces the exposure to economic downturns that may occur in different segments of the economy or in different industries.

Certain premium finance receivables are recorded net of unearned income. The unearned income portions of such premium finance receivables were \$64.1 million at June 30, 2016, \$56.7 million at December 31, 2015 and \$53.7 million at June 30, 2015, respectively. Certain life insurance premium finance receivables attributable to the life insurance premium finance loan acquisition in 2009 as well as PCI loans are recorded net of credit discounts. See "Acquired Loan Information at Acquisition" below.

Total loans, excluding PCI loans, include net deferred loan fees and costs and fair value purchase accounting adjustments totaling \$(5.0) million at June 30, 2016, \$(9.2) million at December 31, 2015 and \$1.7 million at June 30, 2015. The net credit balance at June 30, 2016 and December 31, 2015, is primarily the result of purchase accounting adjustments related to acquisitions in 2016 and 2015.

It is the policy of the Company to review each prospective credit in order to determine the appropriateness and, when required, the adequacy of security or collateral necessary to obtain when making a loan. The type of collateral, when required, will vary from liquid assets to real estate. The Company seeks to ensure access to collateral, in the event of default, through adherence to state lending laws and the Company's credit monitoring procedures.

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Acquired Loan Information at Acquisition—PCI Loans

As part of the Company's previous acquisitions, the Company acquired loans for which there was evidence of credit quality deterioration since origination (PCI loans) and we determined that it was probable that the Company would be unable to collect all contractually required principal and interest payments. The following table presents the unpaid principal balance and carrying value for these acquired loans:

	June 30, 2	2016	December 31, 2013		
	Unpaid Principal Carrying		Unpaid	Carrying	
			Principal		
(Dollars in thousands)	Balance	Value	Balance	Value	
Bank acquisitions	\$306,706	\$256,083	\$326,470	\$271,260	
Life insurance premium finance loans acquisition	295,337	291,602	372,738	368,292	

The following table provides estimated details as of the date of acquisition on loans acquired in 2016 with evidence of credit quality deterioration since origination:

(Dollars in thousands)	Foundations
Contractually required payments including interest	\$ 20,100
Less: Nonaccretable difference	3,728
Cash flows expected to be collected (1)	\$ 16,372
Less: Accretable yield	1,266
Fair value of PCI loans acquired	\$ 15,106

(1) Represents undiscounted expected principal and interest cash at acquisition.

See Note 7—Allowance for Loan Losses, Allowance for Losses on Lending-Related Commitments and Impaired Loans for further discussion regarding the allowance for loan losses associated with PCI loans at June 30, 2016.

Accretable Yield Activity - PCI Loans

Changes in expected cash flows may vary from period to period as the Company periodically updates its cash flow model assumptions for PCI loans. The factors that most significantly affect the estimates of gross cash flows expected to be collected, and accordingly the accretable yield, include changes in the benchmark interest rate indices for variable-rate products and changes in prepayment assumptions and loss estimates. The following table provides activity for the accretable yield of PCI loans: