Simplicity Bancorp, Inc. Form SC 13G/A February 17, 2015

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 13G**

**Under the Securities Exchange Act of 1934** 

(Amendment No. 3 ) \*

# Simplicity Bancorp, Inc.

(Name of Issuer)

# Common Stock, par value \$0.01 per share

(Title of Class of Securities)

## 483056107

(CUSIP Number)

## December 31, 2014

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

oRule 13d-1(b) xRule 13d-1(c) oRule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

Page 1 of 10 pages

# CUSIP No. 828867101

Names

1. of **Ryan Heslop** Persons. I.R.S. Identification Nos. of above persons (entities only).

Check the Appropriate Box

2. if a Member of a Group (See Instructions)

(a) o (b)

X

3. SEC Use Only

.

Citizenship

4. or Place of **United States** Organization

Numberole Voting of <sup>5</sup>. Power Shares Beneficially Voting **461,922** owned Power by Each Sole Report Dispositive **0** Power Person With: Shared 8. Dispositive **461,922** Power

9. Aggregate Amount 461,922 Beneficially Owned by Each Reporting Person

Check if the Aggregate 10. Amount in Row (9) Excludes Certain Shares o (See Instructions)

Percent of Class

11. Represented by Amount in Row 6.2% (9)

Type of 12. Reporting Person (See Instructions) IN

Page 2 of 10 pages

# CUSIP No. 828867101

Names

of

 Of Arter
 ReportingWarszawski Persons.
 I.R.S. Identification Nos. of above persons (entities only).

Ariel

Check the Appropriate Box

2. if a Member of a Group (See Instructions)

(a) 0 (b)

x

3. SEC Use Only

Citizenship 4. or Place of **United States** Organization

Numberole Voting of <sup>5</sup> Power Shares Beneficially Voting **461,922** owned Power by Each Sole ReportDispositive **0** Power Person With: Shared 8. Dispositive **461,922** Power

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Percent of Class

11. Represented by Amount in Row 6.2% (9)

Type of 12. Reporting Person (See Instructions) IN

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## CUSIP No. 828867101

Names

1.ofFirefly ValueReportingPartners, LP

Persons. I.R.S. Identification Nos. of above persons (entities only).

Check the Appropriate Box if

2. a Member of a Group (See Instructions)

(a) 0 (b)

X

3. SEC Use Only

Citizenship 4. or Place of **Delaware** Organization

Number ole Voting of <sup>5</sup>. Power Shares Beneficially Voting owned Power by Each Sole Report Dispositive 0 Power Person With: Shared 8. Dispositive 461,922 Power

9. Aggregate Amount 461,922 Beneficially Owned by Each Reporting Person

Check if the Aggregate 10. Amount in Row (9) Excludes Certain Shares o (See Instructions)

Percent of Class

11. Represented by Amount in Row (9) 6.2%

Type of 12. Reporting Person (See Instructions) **PN** 

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# CUSIP No. 828867101

Names of

# 1. Reporting FVP GP, LLC

Persons. I.R.S. Identification Nos. of above persons (entities only).

Check the Appropriate Box if

2. a Member of a Group (See Instructions)

(a) 0

(b)

x

3. SEC Use Only

Citizenship 4. or Place of **Delaware** 

Organization

Numbersole Voting of <sup>5</sup> Power Shares Beneficially Voting owned Power by Each Sole Report fligspositive **0** Power Person With: Shared 8. Dispositive **461,922** Power

9. Aggregate Amount 461,922 Beneficially Owned by Each Reporting Person

Check if the Aggregate 10. Amount in Row (9) Excludes Certain Shares o (See Instructions) Percent of Class 11. Represented by Amount in Row (9) Type of 12. Reporting Person (See Instructions) OO

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# CUSIP No. 828867101

Firefly Names of Management 1. Reporting Company GP, Persons. Persons. LLC I.R.S. Identification Nos. of above persons (entities only). Check the Appropriate Box if 2. a Member of a Group (See Instructions) (a) 0 (b) Х SEC Use 3. Only Citizenship 4. or Place of **Delaware** Organization Number Sole Voting 0 Shares Bene-Shared ficially Voting owned Power 461,922 by Each Sole Report Dispositive 0 Power Person With: Shared 8. Dispositive 461,922 Power

9. Aggregate Amount 461,922 Beneficially Owned by Each Reporting Person

Check if the Aggregate 10. Amount in Row (9) Excludes Certain Shares o (See Instructions)

Percent of Class

11. Represented by Amount in Row (9) 6.2%

Type of 12. Reporting Person (See Instructions) **OO** 

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## CUSIP No. 828867101

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Names
              FVP
           Master
 of
1
  ReportingFund,
 Persons. L.P.
 I.R.S.
 Identification
 Nos. of
 above
 persons
 (entities
 only).
 Check the
 Appropriate Box if
2. a Member of a
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Group (See Instructions)

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(a) 1.49
0
Holders
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As of March 1, 2014, there were approximately 540 holders of record of our common stock. Additionally, shares of common stock are held by financial institutions as nominees for beneficial owners that are deposited into participant accounts at DTC, which are considered to be held of record by Cede & Co. and are included in the holders of record as one stockholder.

### **Dividend Policy**

We would have to rely upon dividends and other payments from our wholly owned subsidiary, ABT Holding Company, to generate the funds necessary to make dividend payments, if any, on our common stock. ABT Holding Company, however, is legally distinct from us and has no obligation to pay amounts to us. The ability of ABT Holding Company to make dividend and other payments to us is subject to, among other things, the availability of funds and applicable state laws. However, there are no restrictions such as government regulations or material contractual arrangements that restrict the ability of ABT Holding Company to make dividend and other payments to us. We did not pay cash dividends on our common stock during the past three years. We do not anticipate that we will pay any dividends on our common stock in the foreseeable future. Rather, we anticipate that we will retain earnings, if any, for use in the development of our business.

### Unregistered Sales of Equity Securities and Use of Proceeds

During the quarter ended December 31, 2013, we sold an aggregate of 300,000 shares of common stock to Aspire Capital under an equity purchase agreement an average purchase price of \$1.69 per share. Each issuance of these unregistered shares qualifies as an exempt transaction pursuant to Section 4(2) of the Securities Act of 1933. Each issuance qualified for exemption under Section 4(2) of the Securities Act of 1933 because none involved a public offering. Each offering was not a public offering due to the number of persons involved, the manner of the issuance and the number of securities issued. In addition, in each case Aspire Capital had the necessary investment intent.

Information concerning our share repurchases made during the fourth quarter of 2013:

Total Number

Average

Total

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	of Shares Purchased (1)	Pric Paid Per		Number of Shares Purchased as Part of Publicly Announced Plans	Maximum Number of Shares that May Yet Be Purchased Under the Plans
October		\$			
November					
December	65,732		2.06		
Total	65,732	\$	2.06		

(1) All shares were surrendered or deemed surrendered to us in connection with our share-based compensation plans.

## ITEM 6. <u>SELECTED FINANCIAL DATA</u>

(in thousands, except share and per share data)

	Year Ended December 31,									
		2013		2012		2011		2010		2009
<b>Consolidated Statement of Operations Data:</b>										
Revenues:										
Contract revenue	\$	755	\$	7,380	\$	9,015	\$	6,685	\$	1,079
Grant revenue		1,683		1,328		1,329		2,254		1,080
Total revenues		2,438		8,708		10,344		8,939		2,159
Costs and expenses:										
Research and development		20,484		19,636		18,930		14,779		11,920
General and administrative		6,065		4,753		4,916		5,387		5,621
Depreciation		346		320		278		284		233
Loss from operations		(24,457)		(16,001)		(13,780)		(11,511)		(15,615)
Other (expense) income:										
Other income (expense), net		38		(1,138)		(778)		134		249
(Expense) income from change in fair value of										
warrants		(6,324)		2,404		812				
Net loss	\$	(30,743)	\$	(14,735)	\$	(13,746)	\$	(11,377)	\$	(15,366)
Basic and diluted net loss per share	\$	(0.53)	\$	(0.45)	\$	(0.59)	\$	(0.60)	\$	(0.81)
Weighted average shares outstanding, basic and diluted	5	7,674,833	3	2,556,781	2	3,239,019	1	8,929,749	1	8,928,379

	December 31,							
		2013		2012		2011	2010	2009
Consolidated Balance Sheet Data:								
Cash and cash equivalents	\$	31,948	\$	25,533	\$	8,785	\$ 2,105	\$ 11,167
Available-for-sale securities, short-tem						3,999	13,076	10,135
Working capital		28,487		21,831		7,014	9,106	16,291
Available-for-sale securities, long-term								5,080
Total assets		34,188		27,603		15,701	19,106	28,331
Warrant liabilities and note payable		9,999		2,878		983		
Total stockholders equity		19,821		20,247		7,298	9,005	18,957

### ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis in conjunction with Item 8. Financial Statements and Supplementary Data included below in this annual report on Form 10-K.

#### Overview

We are an international biotechnology company that is focused primarily in the field of regenerative medicine. Our MultiStem cell therapy has been evaluated in two completed Phase 1 clinical trials and is currently being evaluated in two ongoing Phase 2 clinical trials, as well as an investigator-led Phase 1 trial. Our current clinical development programs are focused on treating inflammatory and immune disorders, neurological conditions, cardiovascular disease, and other conditions. We are also applying our pharmaceutical discovery capabilities to identify and develop small molecule compounds with potential applications in indications such as obesity, related metabolic conditions and certain neurological conditions.

#### Current Programs

By applying our proprietary MultiStem cell therapy product, we have established therapeutic product development programs treating inflammatory and immune disorders, neurological conditions, cardiovascular disease, and other conditions. To date, we have advanced five programs to the clinical development stage, including the following:

<u>Inflammatory Bowel Diseas</u>e: MultiStem therapy is being evaluated in a Phase 2 clinical study involving administration of MultiStem to patients suffering from UC, the most common form of IBD. This double blind, placebo controlled trial being conducted with our partner, Pfizer, in UC patients that have an inadequate response or are refractory to current treatment, completed enrolling patients in December 2013. We expect to report with Pfizer the initial results in the spring of 2014.

<u>Ischemic Stroke</u>: In our ongoing Phase 2 clinical study, we are evaluating the administration of MultiStem cell therapy to patients that have suffered an ischemic stroke. In contrast to treatment with thrombolytics, which must be administered within 3 to 4 hours after a stroke, we are treating patients one to two days after the stroke has occurred. In preclinical studies, administration of a single dose of MultiStem cells, even several days after a stroke, resulted in significant and durable improvements. This double blind, placebo-controlled trial is being conducted at leading stroke centers across the United States and Europe. The study is expected to enroll approximately 136 patients. We are targeting to complete enrollment around the end of summer 2014 and release the preliminary results as soon as they are available.

<u>Acute Myocardial Infarction</u>: We have evaluated the administration of MultiStem to patients that have suffered an acute myocardial infarction, or AMI, in a Phase 1 clinical study. In 2010, we announced preliminary results for this study, demonstrating a favorable safety profile and encouraging signs of improvement in heart function among patients that exhibited severely compromised heart function prior to treatment. This data was published in a leading peer reviewed scientific journal in 2012. One-year follow-up data suggested that the benefit observed was sustained over time. We are preparing for a Phase 2 clinical study of MultiStem administration to heart attack victims and are planning to initiate late 2014. In 2013, we were awarded a grant for up to \$2.8 million to support funding this clinical program.

<u>Hematopoietic Stem Cell Transplant / GvH</u>D: We completed a Phase 1 clinical study of the administration of MultiStem cells to patients suffering from leukemia or certain other blood-borne cancers in which patients undergo radiation therapy and then receive a hematopoietic stem cell, or HSC, transplant. Such patients are at significant risk for serious complications, including GvHD, an imbalance of immune system function caused by transplanted immune cells that attack various tissues and organs in the patient. In 2011 and in 2012, we released data from the study, which demonstrated the safety of MultiStem cells in this indication and suggested that the MultiStem therapy may have a beneficial effect in reducing the incidence and severity of GvHD, as well as providing other benefits. The MultiStem therapy has been designated an orphan drug by both the FDA and EMA, which may provide market exclusivity and other substantial potential incentives and benefits. We have had several interactions with the FDA and international agencies regarding study design and the potential to accelerate the path to product approval. Based on current plans, we intend to be ready to start this study in 2014, but study initiation will depend on the progress in our other clinical trials and the achievement of certain business development and financial objectives.

We are also collaborating with a leading transplant group at the University of Regensburg in Germany that has initiated a small institutional sponsored clinical trial exploring the administration of MultiStem cells in patients following a liver transplant. We are providing the clinical product and some financial support to conduct the trial.

In addition to our current and anticipated clinical development activities, we are engaged in preclinical development and evaluation of MultiStem therapy in other inflammatory and immune, neurological and cardiovascular disease areas, as well as certain other indications. We conduct such work both through our own internal research efforts and through a broad network of collaborations we have established with investigators at leading research institutions across the United States and in Europe.

We are in discussions with third parties about collaborating in the development of MultiStem therapy for certain programs and may enter into one or more business partnership(s) to advance these programs.

We have also collaborated with RTI on the development of products for certain orthopedic applications using our stem cell technologies in the bone graft substitutes market. We will receive royalty revenue from product sales beginning in 2014, since RTI recently commenced its commercialization activities, and we may receive other payments upon the successful achievement of certain commercial milestones.

We are also engaged in the development of novel small molecule therapies to treat obesity and other conditions, such as schizophrenia. We may elect to enter into a partnership to advance the development of our 5HT2c agonist program, either for the treatment of obesity, schizophrenia, or both indications, as well as for certain programs involving MultiStem.

#### Financial

We have incurred losses since inception of operations in 1995 and had an accumulated deficit of \$264 million at December 31, 2013. Our losses have resulted principally from costs incurred in research and development, clinical and preclinical product development, acquisition and licensing costs, and general and administrative costs associated with our operations. We have used the financing proceeds from equity and debt offerings and other sources of capital to develop our technologies, to discover and develop therapeutic product candidates, develop business collaborations and to acquire certain technologies and assets. During the years ended December 2013, 2012 and 2011, excluding issuances pursuant to our equity purchase arrangement with Aspire Capital described below, we completed registered direct, public and private equity offerings generating net proceeds of approximately \$18.4 million, \$29.2 million and \$11.8 million, respectively. Also, in January 2014, we generated net proceeds of approximately \$18.7 million in a registered direct offering.

In November 2011, we entered into an equity purchase agreement with Aspire Capital, which provided that Aspire Capital was committed to purchase up to an aggregate of \$20.0 million of shares of our common stock over a two-year term, subject to our election to sell any such shares. As part of the agreement, Aspire Capital made an initial investment of \$1.0 million in us and received 266,667 additional shares as compensation for its commitment. As of September 30, 2013, we had sold all the remaining shares that were available under the 8,000,000 shares of common stock registered for resale under the equity facility, which was due to expire early in 2014.

In October 2013, we terminated the expiring 2011 equity purchase agreement with Aspire Capital and entered into a new 2013 equity purchase agreement with Aspire Capital to purchase up to an aggregate of \$25.0 million of shares of our common stock over a new two-year period. The terms of the 2013 equity facility are similar to the previous arrangement, and we issued 333,333 shares of our common stock Aspire Capital as a commitment fee in October 2013 and filed a registration statement for the resale of 10,000,000 shares of common stock in connection with the new equity facility.

During the quarter ended December 31, 2013, we sold 300,000 shares under the Aspire equity purchase agreements, and no shares were sold in the quarter ended December 31, 2012. From its inception in November 2011 through December 31, 2013, we have received proceeds of approximately \$13.4 million, in aggregate, under the Aspire equity purchase arrangement since its inception in November 2011.

During the year ended December 31, 2013, we received proceeds of approximately \$402,000 from the exercise of warrants aggregating in issuances of 397,826 shares of common stock. As of March 1, 2014, we received proceeds of approximately \$938,000 from the exercise of warrants in 2014. No warrants were exercised in 2012 and 2011.

In August 2013, we were awarded a federal grant that is expected to provide up to \$2.8 million in support of a Phase 2 clinical study evaluating the administration of MultiStem to patients who have suffered an AMI. In 2012, we were awarded grant funding aggregating \$3.6 million to further advance our MultiStem programs and cell therapy platform, including further development of MultiStem for the treatment of TBI and further development of our cell therapy formulations and manufacturing capabilities, from federal, state and European organizations.

#### **Results of Operations**

Since our inception, our revenues have consisted of license fees, contract revenues and milestone payments from our collaborators, and grant proceeds primarily from federal, state and foundation grants. We have derived no revenue from the commercial sale of therapeutic products to date. Research and development expenses consist primarily of external clinical and preclinical study costs, manufacturing and process development costs, salaries and related personnel costs, legal expenses resulting from intellectual property

prosecution and maintenance processes, facility costs, and laboratory supply and reagent costs. We expense research and development costs as they are incurred. We expect to continue to make significant investments in research and development to enhance our technologies, advance clinical trials of our product candidates, expand our regulatory affairs and product development capabilities, conduct preclinical studies of our product, and manufacture our product candidates. General and administrative expenses consist primarily of salaries and related personnel costs, board fees, legal and professional fees, and other corporate expenses. We expect to continue to incur substantial losses through at least the next several years.

The following table sets forth our revenues and expenses for the periods indicated. The following tables are stated in thousands.

#### Revenues

	Yea	Year ended December 31,			
	2013	2012	2011		
Contract revenue	\$ 755	\$ 7,380	\$ 9,015		
Grant revenue	1,683	1,328	1,329		
	\$ 2,438	\$ 8,708	\$ 10,344		

#### **Research and development expenses**

	Yea	Year ended December 31,		
Type of expense	2013	2012	2011	
Personnel costs	\$ 5,590	\$ 5,097	\$ 4,641	
Research supplies	1,484	1,435	1,316	
Facilities	1,083	964	944	
Clinical and preclinical development costs	7,459	8,053	7,495	
Sponsored research	1,074	1,381	1,408	
Patent legal fees	1,956	1,373	1,703	
Other	1,199	1,183	1,218	
Stock-based compensation	639	150	205	
	\$ 20,484	\$ 19,636	\$ 18,930	

#### General and administrative expenses

	Year	Year ended December 31,		
Type of expense	2013	2012	2011	
Personnel costs	\$ 2,339	\$ 2,162	\$ 1,927	
Facilities	262	280	270	
Legal and professional fees	1,050	798	1,008	
Other	1,530	1,182	1,364	
Stock-based compensation	884	331	347	
	\$ 6,065	\$ 4,753	\$ 4,916	

### Year Ended December 31, 2013 Compared to Year Ended December 31, 2012

*Revenues.* Revenues decreased to \$2.4 million for the year ended December 31, 2013 from \$8.7 million for 2012, reflecting a \$4.0 million decrease in our Pfizer contract revenues and a \$2.2 million decrease in our RTI contract revenues. Our 2012 contract revenues included the

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amortization of Pfizer payments, including a \$6.0 million up-front license fee, research and development funding, and payments for manufacturing services over the estimated performance period that ended in June 2012. Absent any new collaborations,

our ongoing contract revenues will be comprised of any clinical manufacturing and milestone payments from Pfizer, potential royalty and commercial milestone payments from RTI, and potential license fees, milestone payments and royalties from Bristol-Myers Squibb. Grant revenue increased \$355,000 for the year ended December 31, 2013 compared to the year ended December 31, 2012, primarily due to expiring grants being replaced with new, larger awards, as our grants are focused now on late-stage preclinical and early-stage clinical development programs. Our grant revenues may fluctuate from period to period based on the timing of grant-related activities and the award and expiration of grants.

Research and Development Expenses. Research and development expenses increased to \$20.5 million for the year ended December 31, 2013 from \$19.6 million for the year ended December 31, 2012. The increase of \$0.9 million is primarily comprised of an increase in patent legal fees of \$583,000, an increase in personnel costs of \$493,000, an increase in stock-based compensation expense of \$489,000, an increase in facility costs of \$119,000, and an increase in research supplies of \$49,000 for the year ended December 31, 2013 from the comparable period in 2012. These increases were partially offset by a decrease in clinical and preclinical development costs of \$594,000 and a decrease in sponsored research costs of \$307,000 in 2013 compared to 2012. The increase in patent legal fees resulted from increased patent expenses associated with patent prosecution, national filings, and interference and related other filings during 2013. The increase in personnel costs related to the addition over the past twelve months of personnel supporting our preclinical and clinical programs, an annual merit increase in salaries, and increased performance bonus payments. The increase in stock-based compensation in 2013 compared to 2012 related primarily to restricted stock units granted to our named executive officers in exchange for the termination of an old incentive agreement, which vest over a three-year period, and the issuance of stock options to our executives as part of the implementation of an annual equity incentive program. Our clinical and preclinical development costs primarily reflect costs associated with our MultiStem clinical trials and include contract research organization costs, clinical manufacturing costs, manufacturing process development costs and clinical consulting costs. The decrease in our clinical and preclinical costs in 2013 compared to 2012 relates primarily to fewer manufacturing campaigns and less contract research organization costs for our ongoing clinical studies, net of increased manufacturing process development costs. Sponsored research costs decreased due to fewer academic research institution costs being required under our grant-funded programs. We expect our 2014 annual research and development expenses to be higher than the 2013 expenses based on our planned clinical development and manufacturing process development activities, and such costs will vary over time based on clinical manufacturing campaigns and the timing and stage of clinical trials underway. Other than external expenses for our clinical and preclinical programs, we do not track our research expenses by project; rather, we track such expenses by the type of cost incurred.

*General and Administrative Expenses.* General and administrative expenses increased to \$6.1 million in 2013 from \$4.8 million in 2012. The \$1.3 million increase in 2013 compared to 2012 was due primarily to an increase of \$553,000 in stock-based compensation, an increase in other general and administrative costs of \$348,000 related to outside services and recruiting costs, an increase in legal and professional fees of \$252,000 related primarily to SEC filings, and an increase in personnel costs of \$177,000. The increase in stock-based compensation in 2013 compared to 2012 related primarily to restricted stock units granted to our named executive officers in exchange for the termination of an old incentive arrangement, which vest over a three-year period, and the issuance of stock options to our executives as part of the implementation of an annual equity incentive program. The increase in outside services related to an increase in investor relations costs and advisory fees, as well as our being designated an accelerated filer in 2013, resulting in additional external costs associated with the required attestation of internal controls. The increase in personnel costs related to the addition of personnel over the past twelve months, an annual merit increase in salaries, and increase in personnel costs related to the addition of personnel over the past twelve months, an annual merit increase in salaries, and increase performance bonus payments. We expect our general and administrative expenses to continue at similar levels in 2014.

Depreciation. Depreciation expense increased to \$346,000 in 2013 from \$320,000 in 2012 due to depreciation on new capital purchases.

*Other Income (Expense), net.* In 2013, we had net other income of \$38,000 compared to net other expense of \$1.1 million in 2012. Included in other income (expense), net, are interest income, foreign currency gains and losses, and any realized gains and losses on the sale of our assets. Also, included in 2012 were the final cash and stock-based milestone payments to our former lenders in connection with our equity offerings amounting to \$1.3 million, net of a gain of \$183,000 related to an equity-method investment that was liquidated in 2012.

(*Expense*) Income from Change in Fair Value of Warrants. Expense of \$6.3 million and income of \$2.4 million was recognized during the years ended 2013 and 2012, respectively, for the change in the valuation of our warrant liabilities.

### Year Ended December 31, 2012 Compared to Year Ended December 31, 2011

*Revenues.* Revenues decreased to \$8.7 million for the year ended December 31, 2012 from \$10.3 million for 2011. Contract revenue decreased \$1.6 million for the year ended December 31, 2012 compared to the year ended December 31, 2011 and reflects the impact of our arrangements with Pfizer, RTI and Bristol-Myers Squibb. Our contract revenues reflect the amortization of Pfizer payments, including a \$6.0 million up-front license fee, over the estimated performance period that ended in June 2012, as well as the amortization of a \$3.0 million guaranteed license fee from the RTI collaboration over the estimated performance period that ended in 2011 and the final \$2.0 million license payments from RTI that was recognized in the fourth quarter of 2012. Grant revenue remained consistent at \$1.3 million for the year ended December 31, 2012 and 2011

primarily due to expiring grants being replaced with new grants.

*Research and Development Expenses.* Research and development expenses increased to \$19.6 million for the year ended December 31, 2012 from \$18.9 million for the year ended December 31, 2011. The increase of \$0.7 million related to an increase in clinical and preclinical development costs of \$558,000, an increase in personnel costs of \$456,000 and an increase in research supplies of \$119,000 for the year ended December 31, 2012 from the comparable period in 2011. These increases were partially offset by a decrease in patent legal fees of \$330,000, a decrease in stock compensation expense of \$55,000, and a decrease in sponsored research costs of \$27,000. Our clinical and preclinical development costs relate primarily to costs associated with our MultiStem clinical trials, and reflect increases in contract research organization costs and clinical consulting costs in 2012, partially offset by less clinical manufacturing costs during the year. Lastly, our clinical costs for the year ended December 31, 2011 were net of the now terminated Angiotech collaboration s cost-sharing amount of \$312,000. The increase in personnel costs related to an increase in salaries and bonus, and the addition of personnel supporting our preclinical and clinical programs. The increase in research supplies related primarily to supplies for increased personnel. The decrease in grant-funded programs that require collaboration with academic research institutions. Other than external expenses for our clinical and preclinical programs, we do not track our research expenses by project; rather, we track such expenses by the type of cost incurred.

*General and Administrative Expenses.* General and administrative expenses decreased to \$4.8 million in 2012 from \$4.9 million in 2011. The \$163,000 decrease in 2012 compared to 2011 was due primarily to a decrease in legal and professional fees of \$210,000 and a decrease in other general and administrative costs of \$182,000 related to outside services, partially offset by an increase in personnel costs of \$235,000.

Depreciation. Depreciation expense increased to \$320,000 in 2012 from \$278,000 in 2011 due to depreciation on new capital purchases.

*Other Income (Expense), net.* Other income (expense), net, includes cash and stock-based milestone payments that were completed in 2012 to our former lenders in connection with our equity offerings, amounting to \$1.3 million in 2012 and \$0.9 million in 2011, foreign currency gains and losses, and a gain of \$183,000 related to an equity-method investment that was liquidated in 2012.

(*Expense*) Income from Change in Fair Value of Warrants. We recognized income of \$2.4 million and \$0.8 million in 2012 and 2011, respectively, from the change in the valuation of our warrant liabilities.

### Liquidity and Capital Resources

Our sources of liquidity include our cash balances and any available-for-sale securities. At December 31, 2013, we had \$31.9 million in cash and cash equivalents. We have primarily financed our operations through business collaborations, grant funding and equity financings. We conduct all of our operations through our subsidiary, ABT Holding Company. Consequently, our ability to fund our operations depends on ABT Holding Company s financial condition and its ability to make dividend payments or other cash distributions to us. There are no restrictions such as government regulations or material contractual arrangements that restrict the ability of ABT Holding Company to make dividend and other payments to us.

In January 2014, we completed a registered direct offering generating net proceeds of approximately \$18.7 million through the issuance of 5,000,000 shares of common stock and warrants to purchase 1,500,000 shares of common stock with an exercise price of \$4.50 per share that expire on July 15, 2016. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.30 shares of common stock at an offering price of \$4.10 per fixed combination.

In December 2013, we completed a registered direct offering generating net proceeds of approximately \$18.4 million through the issuance of 10,000,000 shares of common stock and warrants to purchase 3,500,000 shares of common stock with an exercise price of \$2.50 per share that expire on March 31, 2015. Of the 3,500,000 warrants, 1,401,218 are not exercisable until June 3, 2014. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.35 shares of common stock at an offering price of \$2.00 per fixed combination.

In October 2012, we completed a public offering generating net proceeds of approximately \$18.3 million through the issuance of 19,802,000 shares of common stock at a price of \$1.01 per share. In November 2012, the underwriters exercised in full their right to purchase an additional 2,970,300 shares of common stock, solely to cover over-allotments. The exercise of the full over-allotment option generated an additional \$2.8 million of net proceeds.

In March 2012, we completed a private placement financing generating net proceeds of approximately \$8.1 million through the issuance of 4,347,827 shares of common stock and five-year warrants to purchase 4,347,827 shares of common stock with an exercise price of \$2.07 per share. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase one share of common stock at an offering price of \$2.07 per fixed combination. The warrants have anti-dilution price protection, subject to certain exceptions. As a result of the October 2012 public offering and in accordance with the terms of the warrants, we sought and obtained stockholder approval in February 2013 to reduce the exercise price of these warrants to \$1.01 per share. In connection with this private placement, our former lenders were entitled to a milestone payment in the amount of \$900,000, of which 75% was settled in 2012 through the issuance of our common stock at \$1.94 per share at our election.

In February 2011, we completed a registered direct offering with net proceeds of \$11.8 million through the issuance of 4,366,667 shares of common stock and five-year warrants to purchase 1,310,000 shares of common stock with an exercise price of \$3.55 per share. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.3 of a share of common stock at an offering price of \$3.00 per fixed combination.

We entered into an equity purchase agreement with Aspire Capital in 2011, which provided that Aspire Capital was committed to purchase up to an aggregate of \$20.0 million of shares of our common stock over a two-year term, subject to our election to sell any such shares. Under the agreement, we had the right to sell shares, subject to certain volume limitations and a minimum floor price, at a modest discount to the prevailing market price. As part of the agreement, Aspire Capital made an initial investment of \$1.0 million in us through the purchase of 666,667 shares of our common stock at \$1.50 per share in 2011, and received 266,667 additional shares as compensation for its commitment. As of September 30, 2013, we had sold all the remaining shares that were available under the 8,000,000 shares of common stock registered for resale under the equity facility. In aggregate since its inception in 2011, we received gross proceeds of approximately \$12.9 million under the agreement, which was due to expire in January 2014.

In October 2013, we terminated the expiring equity purchase agreement with Aspire Capital and entered into a new equity purchase agreement with Aspire Capital to purchase up to an aggregate of \$25.0 million of shares of our common stock over a new two-year period. The terms of the 2013 equity facility are similar to the previous arrangement, and we issued 333,333 shares of our common stock Aspire Capital as a commitment fee in October 2013 and filed a registration statement for the resale of 10,000,000 shares of common stock in connection with the new equity facility.

During the quarter ended December 31, 2013, we sold 300,000 shares under the Aspire equity purchase agreement at an average price per share of \$1.69 per share, and no shares were sold in the quarter ended December 31, 2012. During the years ended December 31, 2013 and 2012, we sold 6,566,666 and 800,000 shares, respectively, to Aspire Capital at average prices of \$1.70 and \$1.57 per share, respectively. As of December 31, 2013, we have received proceeds of approximately \$13.4 million in aggregate under the Aspire equity purchase agreements since 2011.

During the year ended December 31, 2013, we received proceeds of approximately \$402,000 from the exercise of warrants aggregating in the issuance of 397,826 shares of common stock. We did not receive any proceeds from the exercise of warrants in the year ended December 31, 2012. As of March 1, 2014, we received proceeds of approximately \$938,000 from the exercise of warrants in 2014.

In connection with our equity offerings, our former lenders were entitled to milestone payments until any remaining balance of an original \$2.25 million milestone was paid. We made cash and stock-based milestone payments of \$1.3 million to our former lenders during the year ended December 31, 2012, which settled the final balance of this contingent obligation, paying 75% of the milestone through the issuance of our common stock at our election.

Under the terms of our agreement with Pfizer, we are eligible to receive milestone payments of up to \$105 million upon the successful achievement of certain development, regulatory and commercial milestones, though there can be no assurance that we will achieve any milestones. No significant milestone payments have been received as of December 31, 2013. Pfizer pays us for manufacturing product for clinical development and commercialization purposes. Pfizer has responsibility for development, regulatory and commercialization and will pay us tiered royalties on any worldwide commercial sales of MultiStem IBD products. Alternatively, in lieu of royalties and certain commercialization expenses and profits/losses on an agreed basis beginning at Phase 3 clinical development.

In 2011, we reached an agreement with Angiotech to terminate the collaboration agreement and license between the parties, reflecting a change in Angiotech s business and financial strategy. As a result of the termination, we regained ownership of all rights for developing our stem cell technologies and products for cardiovascular disease indications, including AMI, congestive heart failure, chronic ischemia, and peripheral vascular disease, and Angiotech no longer has any license rights or options with respect to our technologies and products. As part of the termination agreement, if we enter into a new AMI collaboration before November 14, 2014, and at the time of the collaboration, we have made

certain progress in development, Angiotech could be eligible for 10% of any third-party license fees up to a maximum of \$5.0 million. Angiotech is not entitled to other downstream payments, such as milestone payments, royalties or any profit-sharing payments.

Under the terms of our RTI agreement, we received \$5.0 million of license fee payments in 2010-2012. In accordance with the agreement, we are also eligible to receive an additional \$35.5 million in cash payments upon the successful achievement of certain commercial milestones, though there can be no assurance that such milestones will be achieved, and no milestone payments have been received as of December 31, 2013. In addition, we will receive tiered royalties on worldwide commercial sales of implants using our technologies. RTI commenced its commercialization activities in 2014.

We remain entitled to receive license fees for targets that were delivered to Bristol-Myers Squibb under our completed 2001 collaboration, as well as milestone payments and royalties on compounds developed by Bristol-Myers Squibb using our technology, though there can be no assurance that we will achieve any such milestones or royalties.

In 2012, we entered into an arrangement with the Global Cardiovascular Innovation Center and the Cleveland Clinic Foundation in which we are entitled to proceeds of up to \$500,000 in the form of a forgivable loan to fund certain remaining preclinical work using MultiStem to treat congestive heart failure and for preparing the program for an investigational new drug application, or IND with the FDA. Interest on the loan accrues at a fixed rate of 4.25% per annum, and is added to the outstanding principal. The loan will be forgiven based on the achievement of a certain milestone, unrelated to the preclinical work, within three to four years. As of December 31, 2013, we had drawn \$166,000 of this financing with a total balance of \$176,000.

In 2013, we were awarded a federal grant that is expected to provide up to \$2.8 million in support of a Phase 2 clinical study evaluating the administration of MultiStem to patients who have suffered an AMI. In 2012, we were awarded grant funding aggregating \$3.6 million to further advance our MultiStem programs and cell therapy platform, including further development of MultiStem for the treatment of TBI and further development of our cell therapy formulations and manufacturing capabilities, from federal, state and European organizations.

In 2011, we entered into an alliance with Fast Forward, a nonprofit subsidiary of the National Multiple Sclerosis Society, pursuant to which Fast Forward is funding the development of MultiStem for the treatment of multiple sclerosis through the filing of an IND. Fast Forward has committed \$640,000 to fund the advancement of the program to clinical development stage. In return, upon successful achievement of certain development and commercialization milestones, we would remit certain milestone payments to Fast Forward.

When we hold investments, our available-for-sale securities typically include United States government obligations and corporate debt securities. We have been investing conservatively due to the ongoing economic conditions and have prioritized liquidity and the preservation of principal in lieu of potentially higher returns. As a result, we have experienced no losses on the principal of our investments and have held our investments until maturity. All available-for-sale securities had matured as of December 31, 2012. Also, although the unfavorable market and economic conditions have resulted in a decrease to our market capitalization, there has been no impairment to the value of our assets. Our fixed assets are used for internal research and development and, therefore, are not impacted by these external factors.

We will require substantial additional funding in order to continue our research and product development programs, including preclinical evaluation and clinical trials of our product candidates and manufacturing process development. At December 31, 2013, we had available cash and cash equivalents of \$31.9 million and after giving effect to our January 2014 registered direct offering, we had more than \$50 million of available cash and cash equivalents. As a result, we intend to meet our short-term liquidity needs with available cash. Over the longer term, we will make use of available cash, but will have to continue to generate additional funding to meet our needs, through business development opportunities, as well as grant-funding opportunities. Additionally, we are raising capital from time to time through the equity purchase agreement with Aspire Capital, subject to its volume and price limitations. We also manage our cash by deferring certain discretionary costs and stage certain development costs to extend our operational runway, as needed. Over time, we may consider the sale of additional equity securities, or possibly borrowing from financing institutions.

Our capital requirements over time depend on a number of factors, including progress in our clinical development programs, our clinical and preclinical pipeline of additional opportunities and their stage of development, additional external costs such as payments to contract research organizations and contract manufacturing organizations, additional personnel costs, and the costs in filing and prosecuting patent applications and enforcing patent claims. The availability of funds impacts our ability to advance multiple clinical programs concurrently, and any shortfall in funding could result in our having to delay or curtail research and development efforts. Further, these requirements may change at any time due to technological advances, business development activity or competition from other companies. We cannot assure you that adequate funding will be available to us or, if available, that it will be available on acceptable terms.

We expect to continue to incur substantial losses through at least the next several years and may incur losses in subsequent periods. The amount and timing of our future losses are highly uncertain. Our ability to achieve and thereafter sustain profitability will be dependent upon, among other things, successfully developing, commercializing and obtaining regulatory approval or clearances for our technologies and products resulting from these technologies.

### Cash Flow Analysis

Net cash used in operating activities was \$22.8 million, \$17.7 million and \$14.5 million in 2013, 2012 and 2011, respectively, and represented the use of cash in funding preclinical and clinical development activities. We expect that net cash used in operating activities will increase in 2014 compared to 2013 in connection with increased clinical development activities for our MultiStem product candidates and platform. Net cash used in operating activities has fluctuated significantly on a quarter-to-quarter basis over the past few years primarily due to the receipt of collaboration fees and payment of specific clinical trial costs, such as clinical manufacturing campaigns, contract research organization costs, and manufacturing process development projects.

Net cash (used in) provided by investing activities was \$(0.4) million, \$3.9 million and \$8.6 million in 2013, 2012 and 2011, respectively. The fluctuations from period to period were due to the timing of purchases and maturity dates of investments and the purchase of equipment. Purchases of equipment were \$385,000, \$347,000 and \$590,000 in 2013, 2012 and 2011, respectively. We expect that our capital equipment expenditures will continue at similar levels in 2014 compared to 2013.

Financing activities provided cash of \$29.6 million in 2013 related to the December 2013 registered direct offering, the exercise of common stock warrants, and usage of the Aspire Capital equity purchase facility. Financing activities provided cash of \$30.5 million in 2012 related to the March 2012 private placement, the October 2012 public offering, and usage of the Aspire Capital equity purchase facility, and provided cash of \$12.6 million in 2011 related to the February 2011 registered direct offering and the initial Aspire Capital investment in 2011.

Investors in certain of our equity offerings have received warrants to purchase shares of our common stock, of which an aggregate of 8,909,027 warrants remain outstanding at December 31, 2013 with a weighted average exercise price of \$2.04 per share. During 2013, we received \$402,000 from the exercise of warrants by our investors.

Our contractual payment obligations as of December 31, 2013 are as follows:

#### Payment due by Period

Contractual Obligations	Total	Less than 1 Year	1 3 Years	3 5 Years More than 5 Years
Operating leases for facilities and equipment leases	\$ 933,000	\$ 483,000	\$450,000	\$\$
Note payable (1)	176,000		176,000	
	\$ 1,109,000	\$ 483,000	\$ 626,000	

(1) Consists of a loan pursuant to an arrangement with the Global Cardiovascular Innovation Center and the Cleveland Clinic, which is forgivable upon the achievement of a certain milestone.

We lease office and laboratory space under operating leases. Our lease for our corporate offices and laboratories began in 2000 and currently expires in March 2016, and we have the option to renew annually through 2019. Our rent is \$267,000 per year and our rental rate has not changed since the lease inception in 2000. Also, we lease office and laboratory space for our Belgian subsidiary that currently expires in July 2015 and includes options to renew annually through July 2022, and the annual rent of \$197,000 is subject to adjustments based on an inflationary index. Our total rent expense for all properties was \$491,000 in 2013.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

### **Critical Accounting Policies and Management Estimates**

The SEC defines critical accounting policies as those that are, in management s view, important to the portrayal of our financial condition and results of operation and demanding of management s judgment. Our discussion and analysis of financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with United States generally accepted accounting principles. The preparation of these financial statements requires us to make estimates on experience and on various assumptions that we believe

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are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates.

A discussion of the material implications of uncertainties associated with the methods, assumptions and estimates underlying our critical accounting polices is as follows:

#### **Revenue Recognition**

Our license and collaboration agreements may contain multiple elements, including license and technology access fees, research and development funding, manufacturing revenue, cost-sharing, milestones and royalties. The deliverables under such an arrangement are evaluated under Accounting Standards Codification, or ASC, 605-25, *Multiple-Element Arrangements*. Effective January 1, 2011, we adopted ASU 2009-13, Multiple-Deliverable Revenue Arrangements, or ASU 2009-13, which amended the guidance in ASC 605-25 on the accounting for arrangements involving the delivery of more than one element. Pursuant to the new standard, each required deliverable is evaluated to determine whether it qualifies as a separate unit of accounting based on whether the deliverable has stand alone value to the customer. The arrangement s consideration that is fixed or determinable is then allocated to each separate unit of accounting based on the relative selling price of each deliverable. In general, the consideration allocated to each unit of accounting is recognized as the related goods or services are delivered, limited to the consideration that is not contingent upon future deliverables.

We adopted this new accounting standard on a prospective basis for agreements containing multiple elements entered into on or after January 1, 2011, and for any agreements entered into prior to January 1, 2011, but materially modified on or after that date.

The primary impact of adopting the new standard is expected to be the earlier recognition of revenue for multiple element arrangements. The adoption of ASU 2009-13 did not affect revenues that we have earned through December 31, 2013. The impact of adopting this new accounting standard is dependent on the terms and conditions of any future arrangements that we may enter into that include multiple elements and arrangements entered into prior to January 1, 2011 that are materially modified. Depending on the terms of any such arrangements, the adoption of this accounting standard may have a material impact on our consolidated results of operations or financial position as it may have the potential effect of less revenue deferral for new collaborations than we have historically experienced. We recognized revenue of \$7.9 million for the year ended December 31, 2011 and deferred revenue of \$3.1 million as of December 31, 2011 pertaining to collaborations which were entered into prior to our adoption of ASU 2009-13 and which were not modified on or after January 1, 2011. The performance period for our multiple element arrangements has concluded.

For agreements entered into prior to January 1, 2011 and not materially modified thereafter, we continue to apply our prior accounting policy with respect to such arrangements. Under this policy, the deliverables under the arrangement are evaluated to assess whether they have standalone value and objective and reliable evidence of fair value, and if so, are accounted for as a single unit. We then recognize revenue for each unit based on the culmination of the earnings process under ASC 605-S25, issued as Staff Accounting Bulletin, or SAB, Topic 13, and our estimated performance period for the single units of accounting based on the specific terms of each collaborative agreement. We subsequently adjust the estimated performance periods, if appropriate, on a prospective basis based upon available facts and circumstances. Future changes in estimates of the performance period may materially impact the timing of future revenue recognized. Amounts received prior to satisfying the revenue recognition criteria for contract revenues are recorded as deferred revenue in the accompanying balance sheets. Reimbursement amounts (other than those accounted for using collaboration accounting) paid to us are recorded on a gross basis in the statements of operations as contract revenues.

We recognize revenue from at-risk, performance milestones that are substantive in the period that the milestone is achieved, as defined in the respective contracts.

We entered into collaboration agreements with Pfizer and RTI that contain multiple elements and deliverables. For a description of the collaboration agreement and the determination of contract revenues, see Note E to our audited consolidated financial statements incorporated by reference into this prospectus.

Also included in contract revenue are license fees received from Bristol-Myers Squibb, which are specifically set forth in the license and collaboration agreement as amounts due to us based on our completion of certain tasks (e.g., delivery and acceptance of a cell line) and development milestones (e.g., clinical trial phases), and as such, are not based on estimates that are susceptible to change. Such amounts are invoiced and recorded as revenue as tasks are completed and as milestones are achieved.

Similarly, grant revenue consists of funding under cost reimbursement programs primarily from federal and state sources for qualified research and development activities performed by us, and as such, are not based on estimates that are susceptible to change. Such amounts are invoiced (unless prepaid) and recorded as revenue as tasks are completed.

### **Collaborative Arrangements**

Collaborative arrangements that involve cost or future profit sharing are reviewed to determine the nature of the arrangement and the nature of the collaborative parties businesses. The arrangements are also reviewed to determine if one party has sole or primary responsibility for an

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activity, or whether the parties have shared responsibility for the activity. If responsibility for an activity is shared and there is no principal party, then the related costs of that activity are recognized by us on a net basis in the statement of operations (e.g., total cost less reimbursement from collaborator). If we are deemed to be the principal party for an activity, then the costs and

revenues associated with that activity are recognized on a gross basis in the statement of operations. The accounting may be susceptible to change if the nature of a collaborator s business changes. Currently, our only collaboration accounted for on a net basis is our cost-sharing collaboration with Angiotech, which was terminated in 2011.

### **Clinical Trial Costs**

Clinical trial costs are accrued based on work performed by outside contractors that manage and perform the trials. We obtain initial estimates of total costs based on enrollment of subjects, project management estimates and other activities. Actual costs are typically charged to us and recognized as the tasks are completed by the contractor, and if we are invoiced based on progress payments as opposed to actual costs, we develop estimates of work completed to date. Accrued clinical trial costs may be subject to revisions as clinical trials progress, and any revisions are recorded in the period in which the facts that give rise to the revisions become known.

#### Stock-Based Compensation

We recognize stock-based compensation expense on the straight-line method and use a Black-Scholes option-pricing model to estimate the grant-date fair value of share-based awards. The expected term of options granted represent the period of time that option grants are expected to be outstanding. We use the simplified method to calculate the expected life of option grants given our limited history and determine volatility by using our historical stock volatility. Estimates of fair value are not intended to predict actual future events or the value ultimately realized by persons who receive equity awards.

Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates and if our expectations on forfeitures changes. If actual forfeitures vary from the estimate, we will recognize the difference in compensation expense in the period the actual forfeitures occur or when options vest.

All of the aforementioned estimates and assumptions are evaluated on a quarterly basis and may change as facts and circumstances warrant. Changes in these assumptions can materially affect the estimate of the fair value of our share-based payments and the related amount recognized in our financial statements.

### Fair Value of Warrant Liabilities

The estimated fair value of warrants accounted for as liabilities, representing a level 3 fair value measure, is determined on the issuance date and subsequently marked to market at each financial reporting date. The fair value of the warrants is estimated using the expected volatility based on our historical volatility for warrants issued after January 1, 2013, or for warrants issued prior to 2013, using the historical volatilities of comparable companies from a representative peer group selected based on industry and market capitalization, each of which using a Black-Scholes pricing model. The fair value of certain warrants is determined using probability weighted-average assumptions that give consideration to contractual terms in the warrants, such as an exercise price repricing feature, as defined.

#### CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

This annual report on Form 10-K contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. These forward-looking statements relate to, among other things, the expected timetable for development of our product candidates, our growth strategy, and our future financial performance, including our operations, economic performance, financial condition, prospects, and other future events. We have attempted to identify forward-looking statements by using such words as anticipates, believes, can, continue, could, estimates, expects, intends, may, plans, potential, should, expressions. These forward-looking statements are only predictions and are largely based on our current expectations. These forward-looking statements appear in a number of places in this annual report.

In addition, a number of known and unknown risks, uncertainties, and other factors could affect the accuracy of these statements. Some of the more significant known risks that we face are the risks and uncertainties inherent in the process of discovering, developing, and commercializing products that are safe and effective for use as human therapeutics, including the uncertainty regarding market acceptance of our product candidates and our ability to generate revenues. The following risks and uncertainties may cause our actual results, levels of activity, performance, or achievements to differ materially from any future results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements:

our ability to raise capital to fund our operations;

the timing of the results of Pfizer s Phase 2 clinical study involving MultiStem cell therapy to ulcerative colitis patients;

final results from our MultiStem clinical trials;

the possibility of delays in, adverse results of, and excessive costs of the development process;

our ability to successfully initiate and complete clinical trials of our product candidates;

uncertainty regarding market acceptance of our product candidates and our ability to generate revenues, including MultiStem cell therapy for the prevention of GvHD and the treatment of IBD, AMI, stroke and other disease indications;

changes in external market factors;

changes in our industry s overall performance;

changes in our business strategy;

our ability to protect and defend our intellectual property and related business operations, including the successful prosecution of our patent applications and enforcement of our patent rights, and operate our business in an environment of rapid technology and intellectual property development;

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our possible inability to realize commercially valuable discoveries in our collaborations with pharmaceutical and other biotechnology companies;

our ability to meet milestones under our collaboration agreements;

our collaborators ability to continue to fulfill their obligations under the terms of our collaboration agreement;

the success of our efforts to enter into new strategic partnerships and advance our programs, including, without limitation, in Japan;

our possible inability to execute our strategy due to changes in our industry or the economy generally;

changes in productivity and reliability of suppliers;

the success of our competitors and the emergence of new competitors; and

the risks mentioned elsewhere in this annual report on Form 10-K under Item 1A, Risk Factors.

Although we currently believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee our future results, levels of activity or performance. We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law. You are advised, however, to consult any further disclosures we make on related subjects in our reports on Forms 10-Q, 8-K and 10-K furnished to the SEC. You should understand that it is not possible to predict or identify all risk factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

### ITEM 7A. <u>OUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u> Interest Rate Risk

Our exposure to interest rate risk is related to our investment portfolio and our borrowings. Fixed rate investments and borrowings may have their fair market value adversely impacted from changes in interest rates. Due in part to these factors, our future investment income may fall short of expectations. Further, we may suffer losses in investment principal if we are forced to sell securities that have declined in market value due to changes in interest rates. When appropriate based on interest rates, we invest our excess cash primarily in debt instruments of the United States government and its agencies and corporate debt securities, and as of December 31, 2013, we had no investments. We have been investing conservatively due to the current economic conditions and have prioritized liquidity and the preservation of principal in lieu of potentially higher returns. As a result, we have experienced no losses on the principal of our investments.

We enter into loan arrangements with financial institutions when needed and when available to us. At December 31, 2013, we had no borrowings outstanding other than a forgivable note payable associated with local grant funding bearing fixed, forgivable interest of 4.25% per annum.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Athersys, Inc.

Consolidated Financial Statements

Years Ended December 31, 2013, 2012 and 2011

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Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

Athersys, Inc.

We have audited the accompanying consolidated balance sheets of Athersys, Inc. as of December 31, 2013 and 2012, and the related consolidated statements of operations and comprehensive loss, stockholders equity and cash flows for each of the three years in the period ended December 31, 2013. Our audits also included the financial statement schedule listed in the Index at Item 15(a) (2). These financial statements and schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Athersys, Inc. at December 31, 2013 and 2012, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2013, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Athersys, Inc. s internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (1992 framework) and our report dated March 13, 2014 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Cleveland, Ohio

March 13, 2014

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

Athersys, Inc.

We have audited Athersys, Inc. s internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (1992 framework) (the COSO criteria). Athersys Inc. s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management s Report on Internal Control over Financial Reporting in Item 9A. Our responsibility is to express an opinion on the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Athersys, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2013 and 2012, and the related consolidated statements of operations and comprehensive loss, stockholders equity and cash flows for each of the three years in the period ended December 31, 2013 of Athersys, Inc. and our report dated March 13, 2014 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Cleveland, Ohio

March 13, 2014

Athersys, Inc.

Consolidated Balance Sheets

(In Thousands, Except Share and Per Share Amounts)

	December 31,			l <b>,</b>
		2013		2012
Assets				
Current assets:				
Cash and cash equivalents	\$	31,948	\$	25,533
Accounts receivable		520		490
Prepaid expenses and other		387		286
Total current assets		32,855		26,309
Equipment, net		1,333		1,294
		,		, -
Total assets	\$	34,188	\$	27,603
Total assets	φ	34,100	φ	27,005
Liabilities and stockholders equity				
Current liabilities:				
Accounts payable	\$	2,243	\$	1,767
Accrued compensation and related benefits	ዋ	1,067	φ	827
Accrued clinical trial costs		88		950
Accrued expenses		884		930 934
Deferred revenue		86		934
		00		
Total current liabilities		4,368		4,478
Note payable		4,308		4,478
Warrant liabilities		9,823		2,709
		9,825		2,709
Stockholders equity: Preferred stock, at stated value; 10,000,000 shares authorized, and no shares issued and outstanding at				
December 31, 2013 and December 31, 2012				
Common stock, \$0.001 par value; 150,000,000 and 100,000,000 shares authorized at December 31, 2013 and				
December 31, 2012, respectively, 70,749,212 and 53,058,632 shares issued at December 31, 2013 and				
December 31, 2012, respectively, and 70,683,480 and 53,058,632 shares outstanding at December 31, 2013 and				
December 31, 2012, respectively		71		53
Additional paid-in capital		284,323		253,889
Treasury stock, at cost; 65,732 shares at December 31, 2013		(135)		233,007
Accumulated deficit	(	(264,438)	(	233,695)
	,	-01,100)	(	
Total stockholders equity		19,821		20,247
		- ,		~, ,
Total liabilities and stockholders equity	\$	34,188	\$	27,603

See accompanying notes.

Athersys, Inc.

Consolidated Statements of Operations and Comprehensive Loss

(In Thousands, Except Share and Per Share Amounts)

		2013	Year End	led December 2012	31,	2011
Revenues		2010		2012		2011
Contract revenue	\$	755	\$	7,380	\$	9,015
Grant revenue		1,683		1,328		1,329
Total revenues		2,438		8,708		10,344
Costs and expenses		,				
Research and development (including stock compensation expense of \$639, \$150 and \$205 in 2013, 2012 and 2011, respectively)		20,484		19,636		18,930
General and administrative (including stock compensation expense of \$884, \$331 and \$347 in 2013, 2012 and 2011, respectively)		6,065		4,753		4.916
Depreciation		346		320		4,910 278
Total costs and expenses		26,895		24,709		24,124
Loss from operations		(24,457)		(16,001)		(13,780)
Other income (expense), net		38		(1,138)		(778)
(Expense) income from change in fair value of warrants		(6,324)		2,404		812
Net loss	\$	(30,743)	\$	(14,735)	\$	(13,746)
Basic and diluted net loss per common share	\$	(0.53)	\$	(0.45)	\$	(0.59)
Weighted average shares outstanding, basic and diluted	5	7,674,833	3	32,556,781	2	3,239,019
Items included in other comprehensive income (loss):						20
Proportional share of comprehensive (loss) income of equity method investment				(28)		28
Unrealized loss on available-for-sale securities						(26)
Other comprehensive (loss) income items				(28)		2
Comprehensive loss	\$	(30,743)	\$	(14,763)	\$	(13,744)

See accompanying notes.

Athersys, Inc.

Consolidated Statements of Stockholders Equity

(In Thousands, Except Share Amounts)

#### Accumulated

	Preferred Stock	Common S	tock	Additional		Other			Total
	Number Stated of Shares Value	Number of Shares	Par Value	Paid-in Capital	Treasury( Stock	Comprehensiv Income	veAc	cumulated Deficit	Stockholders Equity
Balance at January 1, 2011	\$	18,930,678	\$ 19	\$ 214,174	\$	\$ 26	\$	(205,214)	\$ 9,005
Stock based compensation				552					552
Issuance of common stock and warrants, net of	of								
issuance costs		5,556,582	5	11,480					11,485
Net loss								(13,746)	(13,746)
Other comprehensive income (loss) items						2			2
-									
Balance at December 31, 2011		24,487,260	24	226,206		28		(218,960)	7,298
Stock based compensation		, ,		481				()	481
Issuance of common stock and warrants, net of	of								
issuance costs		28,561,553	29	27,202					27,231
Issuance of common stock under equity		-,,							.,
compensation plans		9,819							
Net loss								(14,735)	(14,735)
Other comprehensive income (loss) items						(28)			(28)
						, í			
Balance at December 31, 2012		53,058,632	53	253,889				(233,695)	20,247
Stock based compensation		55,050,052	55	1,523				(235,675)	1,523
Issuance of common stock from warrant				1,020					1,020
exercises		397,826		797					797
Issuance of common stock and warrants, net of	of	0,010		171					171
issuance costs		16,899,999	17	28,113	137				28,267
Issuance of common stock under equity		10,055,555		20,110	107				20,207
compensation plans		327,023	1	1	(272)				(270)
Net loss		,	-	-	()			(30,743)	(30,743)
								(00,10)	(00,10)
Balance at December 31, 2013	\$	70,683,480	<b>\$ 71</b>	\$ 284,323	\$ (135)	\$	\$	(264,438)	\$ 19,821

See accompanying notes.

Athersys, Inc.

Consolidated Statements of Cash Flows

## (In Thousands)

	Year 1 2013	Year Ended December 31, 2013 2012 2011		
Operating activities	-010	2012	2011	
Net loss	\$ (30,743)	\$ (14,735)	\$ (13,746)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation	346	320	278	
Realized gain on investments and available-for-sale securities		(183)	(55)	
Stock-based compensation	1,523	481	552	
Issuance of common stock to former lenders		1,005	683	
Change in fair value of warrant liabilities	6,324	(2,404)	(812)	
Amortization of premium on available-for-sale securities and other	7	14	58	
Changes in operating assets and liabilities:				
Accounts receivable	(30)	199	1,745	
Prepaid expenses and other assets	(101)	580	(511)	
Accounts payable and accrued expenses	(196)	198	983	
Deferred revenue	86	(3,140)	(3,664)	
Net cash used in operating activities	(22,784)	(17,665)	(14,489)	
Investing activities				
Purchase of available-for-sale securities			(12,508)	
Proceeds from maturities of available-for-sale securities		4,237	21,672	
Purchases of equipment	(385)	(347)	(590)	
Net cash (used in) provided by investing activities	(385)	3,890	8,574	
Financing activities	· · · ·			
Proceeds from note payable		166		
Purchase of treasury stock	(272)			
Proceeds from exercise of warrants	402			
Proceeds from issuance of common stock and warrants, net	29,454	30,357	12,595	
Net cash provided by financing activities	29,584	30,523	12,595	
Increase in cash and cash equivalents	6,415	16,748	6,680	
Cash and cash equivalents at beginning of year	25,533	8,785	2,105	
Cash and cash equivalents at end of year	\$ 31,948	\$ 25,533	\$ 8,785	

See accompanying notes.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements

#### A. Background

We are an international biopharmaceutical company that is focused primarily in the field of regenerative medicine and operate in one business segment. Our operations consist primarily of research and product development activities.

#### **B.** Accounting Policies

#### **Principles of Consolidation**

The consolidated financial statements include our accounts and results of operations and those of our wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. Investments in joint ventures are accounted for using the equity method when we do not control the investee, but have the ability to exercise significant influence over the investee s operations and financial policies. We liquidated our investment in our joint venture in January 2012 and recognized a gain of \$183,000.

#### **Revenue Recognition**

Our license and collaboration agreements may contain multiple elements, including license and technology access fees, research and development funding, manufacturing revenue, cost-sharing, milestones and royalties. The deliverables under such an arrangement are evaluated under Accounting Standards Codification (ASC) 605-25, *Multiple-Element Arrangements*. Effective January 1, 2011, we adopted ASU 2009-13, *Multiple-Deliverable Revenue Arrangements* (ASU 2009-13), which amended the guidance in ASC 605-25 on the accounting for arrangements involving the delivery of more than one element. Pursuant to the new standard, each required deliverable is evaluated to determine whether it qualifies as a separate unit of accounting based on whether the deliverable has stand-alone value to the customer. The arrangement s consideration that is fixed or determinable is then allocated to each separate unit of accounting based on the relative selling price of each deliverable. In general, the consideration allocated to each unit of accounting is recognized as the related goods or services are delivered, limited to the consideration that is not contingent upon future deliverables.

We adopted this new accounting standard on a prospective basis for agreements containing multiple elements entered into on or after January 1, 2011, and for any agreements entered into prior to January 1, 2011, but materially modified on or after that date.

The primary impact of adopting the new standard is expected to be the earlier recognition of revenue for multiple element arrangements. The adoption of ASU 2009-13 did not affect revenues that we have earned through December 31, 2013. The impact of adopting this new accounting standard is dependent on the terms and conditions of any future arrangements that we may enter into that include multiple elements and arrangements entered into prior to January 1, 2011 that are materially modified. Depending on the terms of any such arrangements, the adoption of this accounting standard may have a material impact on our consolidated results of operations or financial position as it may have the potential effect of less revenue deferral for new collaborations than we have historically experienced.

For agreements entered into prior to January 1, 2011 and not materially modified thereafter, we continue to apply our prior accounting policy with respect to such arrangements. Under this policy, the deliverables under the arrangement are evaluated to assess whether they have standalone value and objective and reliable evidence of fair value, and if so, are accounted for as a single unit. We then recognize revenue for each unit based on the culmination of the earnings process under ASC 605-S25, issued as Staff Accounting Bulletin (SAB) Topic 13, and our estimated performance period for the single units of accounting based on the specific terms of each collaborative agreement. We subsequently adjust the estimated performance periods, if appropriate, on a prospective basis based upon available facts and circumstances. Future changes in estimates of the performance period may materially impact the timing of future revenue recognized. Amounts received prior to satisfying the revenue recognition criteria for contract revenues are recorded as deferred revenue in the accompanying balance sheets. Reimbursement amounts (other than those accounted for using collaboration accounting) paid to us are recorded on a gross basis in the statements of operations as contract revenues.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

We recognize revenue from at-risk, performance milestones that are substantive in the period that the milestone is achieved, as defined in the respective contracts.

Also included in contract revenue are license fees received from Bristol-Myers Squibb, which are specifically set forth in the license and collaboration agreement as amounts due to us based on our completion of certain tasks (e.g., delivery and acceptance of a cell line) and development milestones (e.g., clinical trial phases), and as such, are not based on estimates that are susceptible to change. Such amounts are invoiced and recorded as revenue as tasks are completed and as milestones are achieved.

Similarly, grant revenue consists of funding under cost reimbursement programs primarily from federal and state sources for qualified research and development activities performed by us, and as such, are not based on estimates that are susceptible to change. Such amounts are invoiced (unless prepaid) and recorded as revenue as tasks are completed.

#### **Cash and Cash Equivalents**

We consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash equivalents are primarily invested in money market funds and commercial paper. The carrying amount of our cash equivalents approximates fair value due to the short maturity of the investments.

#### **Research and Development**

Research and development expenditures, which consist primarily of costs associated with external clinical and preclinical study fees, manufacturing costs, salaries and related personnel costs, legal expenses resulting from intellectual property application processes, and laboratory supply and reagent costs, including direct and allocated overhead expenses, are charged to expense as incurred.

#### **Collaborative Arrangements**

Collaborative arrangements that involve cost or future profit sharing are reviewed to determine the nature of the arrangement and the nature of the collaborative parties businesses. The arrangements are also reviewed to determine if one party has sole or primary responsibility for an activity, or whether the parties have shared responsibility for the activity. If responsibility for an activity is shared and there is no principal party, then the related costs of that activity are recognized by us on a net basis in the statement of operations (e.g., total cost less reimbursement from collaborator). If we are deemed to be the principal party for an activity, then the costs and revenues associated with that activity are recognized on a gross basis in the statement of operations. The accounting may be susceptible to change if the nature of a collaborator s business changes. Our only collaboration accounted for on a net basis was our cost-sharing collaboration with Angiotech Pharmaceuticals, Inc. (Angiotech), which was terminated in 2011.

## **Clinical Trial Costs**

Clinical trial costs are accrued based on work performed by outside contractors that manage and perform the trials. We obtain initial estimates of total costs based on enrollment of subjects, project management estimates and other activities. Actual costs are typically charged to us and recognized as the tasks are completed by the contractor, and if we are invoiced based on progress payments as opposed to actual costs, we develop estimates of work completed to date. Accrued clinical trial costs may be subject to revisions as clinical trials progress, and any revisions are recorded in the period in which the facts that give rise to the revisions become known.

#### Royalties

We may be required to make future royalty payments to certain parties based on product sales under license agreements. We did not pay any royalties during the three-year period ended December 31, 2013.

## Investments in Available-for-Sale Securities

# Table of Contents

We determine the appropriate classification of investment securities at the time of purchase and re-evaluate such designation as of each balance sheet date. Our investments typically consist of United States government obligations and corporate debt securities, which are classified as available-for-sale and are valued based on quoted prices in active markets for identical assets (Level 1). Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of applicable tax, reported as a component of accumulated other comprehensive income. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization or accretion is included in interest income. Realized gains and losses on available-for-sale securities are included in interest income. The cost of securities sold is based on the specific identification method. Interest earned on securities classified as available-for-sale is included in interest income is included in interest that are not active.

### Long-Lived Assets

Equipment is stated at acquired cost less accumulated depreciation. Laboratory and office equipment are depreciated on the straight-line basis over the estimated useful lives (three to ten years). Leasehold improvements are amortized over the shorter of the lease term or estimated useful life.

Long-lived assets are evaluated for impairment when events or changes in circumstances indicate that the carrying amount of the asset or related group of assets may not be recoverable. If the expected future undiscounted cash flows are less than the carrying amount of the asset, an impairment loss is recognized at that time. Measurement of impairment may be based upon appraisal, market value of similar assets or discounted cash flows.

## Patent Costs and Rights

Costs of prosecuting and maintaining patents and patent rights are expensed as incurred. As of December 31, 2013, we have filed for broad intellectual property protection on our proprietary technologies. We currently have numerous United States patent applications and corresponding international patent applications related to our technologies, as well as many issued United States and international patents.

#### Warrant Liabilities

We account for common stock warrants as either liabilities or as equity instruments depending on the specific terms of the warrant agreement. Registered common stock warrants that could require cash settlement or liquidated damages are accounted for as liabilities. We classify these warrant liabilities on the consolidated balance sheet as non-current liabilities. The warrant liabilities are revalued at fair value at each balance sheet date subsequent to the initial issuance. We use the Black-Scholes valuation model to value the warrant liabilities at fair value. The fair value is estimated using the expected volatility based on our historical volatility for warrants issued after January 1, 2013, or for warrants issued prior to 2013, using the historical volatilities of comparable companies from a representative peer group selected based on industry and market capitalization. The fair value of the warrants is determined using probability weighted-average assumptions, when appropriate. Changes in the fair market value of the warrant are reflected in the consolidated statement of operations as other income (expense).

### **Treasury Stock**

Treasury stock is recorded at cost and any difference between the cost basis and the selling price of treasury stock is recognized as additional paid-in capital. Treasury stock is relieved on a first-in-first-out basis at actual cost. At December 31, 2013, we had 65,732 shares of common stock held in treasury and available for reissuance.

## **Comprehensive Income (Loss)**

Unrealized gains and losses on our available-for-sale securities, if any, and the proportional share of comprehensive income and loss of our equity method investment, which was liquidated in 2012, are the only components of accumulated other comprehensive income.

## **Concentration of Credit Risk**

Our accounts receivable are generally comprised of amounts due from collaborators and granting authorities and are subject to concentration of credit risk due to the absence of a large number of customers. At December 31, 2013, the majority of our accounts receivable are due from granting authorities. We do not require collateral from these customers.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

#### **Stock-Based Compensation**

We recognize stock-based compensation expense on the straight-line method and use a Black-Scholes option-pricing model to estimate the fair value of option awards. The expected term of options granted represent the period of time that option grants are expected to be outstanding. We use the simplified method to calculate the expected life of option grants given our limited history of exercise activity and determine volatility by using our historical stock volatility. The fair value of our restricted stock units are equal to the closing price of our common stock on the date of grant and is expensed over the vesting period on a straight-line basis. Estimates of fair value are not intended to predict actual future events or the value ultimately realized by persons that receive equity awards.

Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. If actual forfeitures vary from the estimate, we recognize the difference in compensation expense in the period the actual forfeitures occur or when options vest.

All of the aforementioned estimates and assumptions are evaluated on a quarterly basis and may change as facts and circumstances warrant. Changes in these assumptions can materially affect the estimate of the fair value of our share-based payments and the related amount recognized in our financial statements.

The following weighted-average input assumptions were used in determining the fair value of the Company s stock options:

	December 31,			
	2013	2012	2011	
Volatility	109.2%	117.3%	125.7%	
Risk-free interest rate	1.5%	0.8%	1.5%	
Expected life of option	6.14 years	5.72 years	5.96 years	
Expected dividend yield	0.0%	0.0%	0.0%	

#### **Income Taxes**

Deferred tax liabilities and assets are determined based on the differences between the financial reporting and tax basis of assets and liabilities and are measured using the tax rate and laws currently in effect. We evaluate our deferred income taxes to determine if a valuation allowance should be established against the deferred tax assets or if the valuation allowance should be reduced based on consideration of all available evidence, both positive and negative, using a more likely than not standard.

We had no liability for uncertain income tax positions as of December 31, 2013 and 2012. Our policy is to recognize potential accrued interest and penalties related to the liability for uncertain tax benefits, if applicable, in income tax expense. Net operating loss and credit carryforwards since inception remain open to examination by taxing authorities, and will for a period post utilization.

#### Net Loss per Share

Basic and diluted net loss per share has been computed using the weighted-average number of shares of common stock outstanding during the period. We have outstanding options and warrants that are not used in the calculation of diluted net loss per share because to do so would be anti-dilutive. The following instruments were excluded from the calculation of diluted net loss per share because their effects would be anti-dilutive:

Outstanding options	5,129,579	4,058,184	4,499,601
Restricted stock units	2,449,346	70,814	39,300
Outstanding warrants	8,909,027	5,806,853	6,435,496
	16,487,952	9,935,851	10,974,397

# Reclassifications

Certain prior year amounts have been reclassified to conform with current year presentations.

## Athersys, Inc.

Notes to Consolidated Financial Statements (continued)

#### C. Equipment

	December 31,	
Equipment consists of (in thousands):	2013	2012
Laboratory equipment	\$ 6,703	\$ 6,741
Office equipment and leasehold improvements	2,814	3,842
	9,517	10,583
Accumulated depreciation	(8,184)	(9,289)
	\$ 1,333	\$ 1,294

In 2013, we disposed of approximately \$1.5 million of obsolete laboratory equipment, office equipment and leasehold improvements, all of which was fully depreciated.

#### **D.** Financial Instruments

Fair Value Measurements

We classify the inputs used to measure fair value into the following hierarchy:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, or unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability.

Level 3 Unobservable inputs for the asset or liability.

The following table provides a summary of the financial assets and liabilities measured at fair value on a recurring basis as follows: (in thousands):

	Qu	oted Prices in Ac Markets for	ue Measurements at Decem rtive	ber 31, 2013 Using
Description	Balance as of December 31, 2013	Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Warrant liabilities	\$ 9,823	\$	\$	\$ 9,823
Description	Balance as of December 31,	Fair Valu Quoted Prices in	ie Measurements at Decem Significant Other Observable	ber 31, 2012 Using Significant Unobservable Inputs (Level

	2012		Inputs 3) Level 2)	
Warrant liabilities	\$ 2,709	\$\$	\$	2,709
	1 1 101 11 1 1 1			1

We review and reassess the fair value hierarchy classifications on a quarterly basis. Changes from one quarter to the next related to the observability of inputs in a fair value measurement may result in a reclassification between fair value hierarchy levels. There were no reclassifications for all periods presented.

The estimated fair value of warrants accounted for as liabilities, representing a level 3 fair value measure, was determined on the issuance date and subsequently marked to market at each financial reporting date. The fair value is estimated using the expected volatility based on our historical volatility for warrants issued after January 1, 2013, or for warrants issued prior to 2013, using the historical volatilities of comparable companies from a representative peer group selected based on industry and market capitalization. The fair value of the warrants is determined using probability weighted-average assumptions, when appropriate. The warrants issued in our December 2013 offering were issued in two series, since 1,401,218 of the total 3,500,000 warrants issued are not exercisable until June 3, 2014. The following inputs were used at December 31, 2013:

	A Warrants Issued December 2013	B Warrants Issued December 2013	Warrants Issued March 2012	Warrants Issued February 2011
Expected volatility	53.3%	51.7%	71.4%	73.3%
Risk-free interest rate	0.13%	0.13%	0.78%	0.38%
Expected life	1.25 years	0.82 years	3.20 years	2.09 years
Fair value at December 31, 2013				
(in thousands)	\$ 1,232	\$ 650	\$ 6,944	\$ 997



## Athersys, Inc.

Notes to Consolidated Financial Statements (continued)

A roll-forward of fair value measurements using significant unobservable inputs (Level 3) for the warrants is as follows (in thousands):

	 r ended er 31, 2013
Balance January 1, 2013	\$ 2,709
Issuance of warrants December 2013	1,186
Settlements	(396)
Loss included in other income (expense), net, for the period	6,324
Balance December 31, 2013	\$ 9,823

#### Financing Arrangements

We lease office and laboratory space under operating leases. The lease for our corporate offices and laboratories began in 2000 and currently expires in March 2016, and we have the option to renew annually through 2019. Our rent is \$267,000 per year and our rental rate has not changed since the lease inception in 2000. Also, we lease office and laboratory space for our Belgian subsidiary, which currently expires in July 2015 and includes options to renew annually through July 2022, with annual rent of \$197,000, subject to adjustments based on an inflationary index

Aggregate rent expense was approximately \$491,000, \$415,000 and \$397,000 in 2013, 2012 and 2011, respectively. The future annual minimum lease commitments at December 31, 2013 are approximately \$483,000 for 2014, \$383,000 for 2015, \$67,000 for 2016, and \$0 for 2017.

In April 2012, we entered into an arrangement with the Global Cardiovascular Innovation Center and the Cleveland Clinic Foundation pursuant to which we are entitled to proceeds of up to \$500,000 in the form of a forgivable loan to fund certain remaining preclinical work using MultiStem to treat congestive heart failure and for preparing the program for an investigational new drug application with the United States Food and Drug Administration. Interest on the loan accrues at a fixed rate of 4.25% per annum, and is added to the outstanding principal. The principal and interest on the loan will be forgiven based on the achievement of a certain milestone, unrelated to the preclinical work, within three to four years. As of December 31, 2013 and 2012, we have drawn \$166,000 of this financing, which is reflected on the balance sheet as a non-current note payable, including interest.

Our former lenders retained a right to receive remaining milestone payments up to \$1.3 million as of December 31, 2011 (from an original amount of \$2.25 million) upon the occurrence of certain events, and the final balance was settled in full in 2012 in connection with equity offerings during the year. We elected to pay 75% of the milestone payments in shares of common stock at the per-share offering prices in 2012 and \$1.3 million in cash and stock-based milestone payments were recognized as other expense in 2012. In 2011, milestone expense was \$0.9 million.

We paid no interest during the three years ended December 31, 2013.

#### E. Collaborations and Revenue Recognition

# Pfizer

In 2009, we entered into a collaboration with Pfizer Inc. (Pfizer) to develop and commercialize our MultiSterproduct candidate to treat inflammatory bowel disease (IBD) for the worldwide market. Under the terms of the agreement, we received a non-refundable up-front payment from Pfizer and research funding and support through June 2012. In addition, we are eligible to receive milestone payments upon the successful achievement of certain development, regulatory and commercial milestones, for which we evaluated the nature of the events triggering these contingent payments and concluded that these events constituted substantive milestones that will be recognized as revenue in the period in which

the underlying triggering event occurs. In concluding that each milestone is substantive, we considered factors such as whether the associated consideration fairly represents either the level of effort required to reach the milestone or the value added to the product based on the achievement of such milestone. No significant milestone revenue has been recognized to date.

Pfizer pays us for manufacturing product for clinical development and commercialization purposes. Pfizer has responsibility for development, regulatory and commercialization and will pay us tiered royalties on worldwide commercial sales of MultiStem IBD products. Alternatively, in lieu of royalties and certain commercialization milestones, we may elect to co-develop with Pfizer and the parties will share development and commercialization expenses and profits/losses on an agreed basis beginning at Phase 3 clinical development.

We evaluated the facts and circumstances of the agreement and determined the Pfizer agreement had multiple deliverables that should be combined into a single unit of accounting. We recognized the license and technology access fee and research and development funding ratably on a straight-line basis over the estimated performance period, which was completed mid-2012, and measured manufacturing revenue beginning upon the culmination of the earnings process and recognized it over the performance period of the bundled unit of accounting.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

#### Angiotech

In 2011, we reached an agreement with Angiotech to terminate the collaboration agreement and license between the parties, reflecting a change in Angiotech s business and financial strategy. As a result of the termination, we regained ownership of all rights for developing our stem cell technologies and products for cardiovascular disease indications, including AMI, congestive heart failure, chronic ischemia, and peripheral vascular disease, and Angiotech no longer has any license rights or options with respect to our technologies and products. As part of the termination agreement, if we enter into a new AMI collaboration before November 14, 2014, and at the time of the collaboration, we have made certain progress in development, Angiotech could be eligible for 10% of any third-party license fees up to a maximum of \$5.0 million. Angiotech is not entitled to other downstream payments, such as milestone payments, royalties or any profit-sharing payments. Prior to the termination of the collaboration, our clinical costs were recorded net of Angiotech s cost-share reimbursements, which amounted to \$312,000 in 2011.

#### RTI Surgical, Inc.

In 2010, we entered into an agreement with RTI Surgical, Inc. (RTI), formerly RTI Biologics, Inc., to develop and commercialize biologic implants using our technology for certain orthopedic applications in the bone graft substitutes market. Under the terms of the agreement, we received a \$5.0 million license fee in installments, of which \$3.0 million was guaranteed and received in 2010 and 2011, and \$2.0 million was contingent upon future events and considered a substantive milestone at the inception of the agreement. We evaluated the facts and circumstances and determined the RTI agreement had obligations constituting deliverables and concluded that it has multiple deliverables, including deliverables relating to the grant of a license to our technology and performance of research and development services, and concluded that these deliverables should be combined into a single unit of accounting. We recognized the \$3.0 million guaranteed license fee ratably on a straight-line basis over the estimated performance period, which was completed in 2011.

In September 2012, RTI agreed to make the remaining \$2.0 million license fee payments by December 31, 2012, and we agreed to provide RTI with certain technical support through December 31, 2012. The \$2.0 million consideration associated with the amendment was recognized over the performance period from September 2012 through December 2012.

We are also eligible to receive \$35.5 million in cash payments upon the successful achievement of certain commercial milestones. We evaluated the nature of the events triggering these contingent payments and concluded that these events are substantive and that revenue will be recognized in the period in which each underlying triggering event occurs. In addition, we will receive tiered royalties on worldwide commercial sales, if any, of implants using our technologies. No milestone or royalty revenue has been recognized to date.

## F. Capitalization and Warrant Liability

#### Capitalization

At December 31, 2013, we had 150.0 million shares of common stock (100.0 million shares at December 31, 2012) and 10.0 million shares of undesignated preferred stock authorized. No shares of preferred stock have been issued as of December 31, 2013.

The following shares of common stock were reserved for future issuance:

		Decen	ıber 31
		2013	2012
Stock-based compensation plans		11,020,510	5,490,181
Warrants to purchase common stock	former lenders	149,026	149,026
Warrants to purchase common stock	2011 offering	1,310,000	1,310,000
Warrants to purchase common stock	2012 offering	3,950,001	4,347,827

Warrants to purchase common stock	2013 offering	3,500,000	
		19,929,537	11,297,034

In January 2014, we completed a registered direct offering generating net proceeds of approximately \$18.7 million through the issuance of 5,000,000 shares of common stock and immediately exercisable warrants to purchase 1,500,000 shares of common stock with an exercise price of \$4.50 per share that expire on July 15, 2016. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.30 shares of common stock at an offering price of \$4.10 per fixed combination.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

In December 2013, we completed a registered direct offering generating net proceeds of approximately \$18.4 million through the issuance of 10,000,000 shares of common stock and warrants to purchase 3,500,000 shares of common stock with an exercise price of \$2.50 per share that expire on March 31, 2015. Of the 3,500,000 warrants, 1,401,218 are not exercisable until June 3, 2014. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.35 shares of common stock at an offering price of \$2.00 per fixed combination.

In October 2012, we completed a public offering generating net proceeds of approximately \$18.3 million through the issuance of 19,802,000 shares of common stock at a price of \$1.01 per share. In November 2012, the underwriters exercised in full their right to purchase an additional 2,970,300 shares of common stock, solely to cover over-allotments. The exercise of the full over-allotment option generated an additional \$2.8 million of net proceeds.

In March 2012, we completed a private placement financing generating net proceeds of approximately \$8.1 million through the issuance of 4,347,827 shares of common stock and five-year warrants to purchase 4,347,827 shares of common stock with an exercise price of \$2.07 per share. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase one share of common stock at an offering price of \$2.07 per fixed combination, and the warrants include price protection in the event we sell stock below the exercise price, as defined. As a result of the October 2012 public offering and in accordance with the terms of the warrants, we sought and obtained stockholder approval in February 2013 to reduce the exercise price of these warrants to \$1.01 per share.

In February 2011, we completed a registered direct offering with net proceeds of \$11.8 million through the issuance of 4,366,667 shares of common stock and five-year warrants to purchase 1,310,000 shares of common stock with an exercise price of \$3.55 per share. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.3 of a share of common stock at an offering price of \$3.00 per fixed combination.

#### Aspire Capital

In November 2011, we entered into an equity purchase agreement, which provides that Aspire Capital Fund, LLC ( Aspire Capital ) is committed to purchase up to an aggregate of \$20.0 million of shares of our common stock over a two-year term, subject to our election to sell any such shares. Under the agreement, we have the right to sell shares, subject to certain volume limitations and a minimum floor price, at a modest discount to the prevailing market price. As part of the agreement, Aspire Capital made an initial investment of \$1.0 million in us through the purchase of 666,667 shares of our common stock at \$1.50 per share in 2011, and received 266,667 additional shares as compensation for its commitment. In 2012, we sold an additional 800,000 shares to Aspire Capital at an average price of \$1.57 per share.

In October 2013, we terminated the expiring 2011 equity purchase agreement with Aspire Capital and entered into a new equity purchase agreement with Aspire Capital to purchase up to an aggregate of \$25.0 million of shares of our common stock over a new two-year period. The terms of the 2013 equity facility are similar to the previous arrangement, and we issued 333,333 shares of our common stock Aspire Capital as a commitment fee in October 2013 and filed a registration statement for the resale of 10,000,000 shares of common stock in connection with the new equity facility. In 2013, we sold an aggregate 6,566,666 shares to Aspire Capital at an average price of \$1.70 per share under both equity purchase agreements (300,000 shares were sold during the quarter ended December 31, 2013 at an average price of \$1.69 per share). As of December 31, 2013, we have received aggregate proceeds of approximately \$13.4 million under both equity purchase agreements since their inception.

#### Warrant Liabilities

The warrants we issued in the December 2013 registered direct offering contain a provision for a cash payment in the event that the shares are not delivered to the holder within two trading days. The cash payment equals \$10 per day per \$2,000 of warrant shares for each day late. The warrants we issued in both the March 2012 private placement and the February 2011 registered direct offering each contain a provision for net cash settlement in the event that there is a fundamental transaction (e.g., merger, sale of substantially all assets, tender offer, or share exchange). If a fundamental transaction occurs in which the consideration issued consists of all cash or stock in a non-public company, then the warrant holder has the option to receive cash equal to a Black Scholes value of the remaining unexercised portion of the warrant. Further, the March 2012 warrants include price protection in the event we sell stock below the exercise price, as defined. As a result of the October 2012 public

offering and in accordance with the terms of the warrants, we sought and obtained stockholder approval in February 2013 to reduce the exercise price of these 4,347,827 warrants to \$1.01 per share.

The warrants have been classified as liabilities, as opposed to equity, due to the potential adjustment to the exercise price that could result upon late delivery of the shares or potential cash settlement upon the occurrence of certain events as described above, and are recorded at their fair values at each balance sheet date. See Note D.

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

As of December 31, 2013, we had the following outstanding warrants to purchase shares of common stock:

#### Number of

Underlying Shares	Exercise Price	Expiration
149,026	\$5.00	June 8, 2014
1,310,000	\$3.55	February 2, 2016
3,950,001	\$1.01	March 14, 2017
3,500,000	\$2.50	March 31, 2015
8,909,027		
, ,		

#### **G. Stock-Based Compensation**

We have two incentive plans that authorized an aggregate of 11,500,000 shares of common stock for awards to employees, directors and consultants, which reflects an increase in shares authorized of 6,000,000 that was approved in 2013. These equity incentive plans authorize the issuance of equity-based compensation in the form of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares and units, and other stock-based awards to qualified employees, directors and consultants. As of December 31, 2013, a total of 479,490 shares of common stock have been issued under our equity incentive plans.

As of December 31, 2013, a total of 3,441,585 shares were available for issuance under our equity compensation plans and stock-based awards to purchase 7,578,925 shares of common stock were outstanding. We recognized \$1,523,000, \$481,000 and \$552,000 of stock-based compensation expense in 2013, 2012 and 2011, respectively.

#### Stock Options

The weighted average fair value of options granted in 2013, 2012 and 2011 was \$1.42, \$1.21 and \$2.30 per share, respectively. The total fair value of options vested during 2013, 2012 and 2011 was \$585,000, \$420,000 and \$570,000, respectively. At December 31, 2013, total unrecognized estimated compensation cost related to unvested stock options was approximately \$1,686,000, which is expected to be recognized by mid-2017 using the straight-line method. The weighted average contractual life of unvested options at December 31, 2013 was 9.34 years. The aggregate intrinsic value of fully vested option shares and option shares expected to vest as of December 31, 2013 was \$402,000.

A summary of our stock option activity and related information is as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding January 1, 2011	4,308,013	\$ 4.73
Granted	213,588	2.61
Forfeited / Terminated / Expired	(22,000)	3.46
Outstanding December 31, 2011	4,499,601	4.63
Granted	290,150	1.44
Forfeited / Expired	(731,567)	4.92

Outstanding December 31, 2012	4,058,184	4.36
Granted	1,336,928	1.71
Exercised	(1,312)	1.26
Forfeited / Expired	(264,221)	3.36
Outstanding December 31, 2013	5,129,579	\$ 3.72
Vested during 2013	383,808	\$ 1.86

		December 31, 2013						
	Options	Outstandir	ıg		Options V	ested and Exer	cisal	ole
	N	Weighted			Weighted			
	Number	Average	We	eighted		Average	We	eighted
	Rumber R	emaining	A	verage	Number	Remaining	A	verage
	of Co	ontractual	Ex	ercise	of	Contractual	Ex	ercise
Exercise Price	Options	Life	I	Price	Options	Life	]	Price
\$1.13 2.94	1,988,579	8.18	\$	1.86	756,133	6.28	\$	2.08
\$3.10 5.00	3,033,500	3.37	\$	4.88	3,032,750	3.37	\$	4.88
\$5.10 5.00	5,055,500	5.57	Ψ	<del>-</del> .00	5,052,750	5.57	Ψ	
\$5.28 7.80	107,500	5.98	\$	5.28	107,500	5.98	\$	5.28

5,129,579

3,896,383

## Athersys, Inc.

Notes to Consolidated Financial Statements (continued)

## Restricted Stock Units

A summary of our restricted stock unit activity and related information is as follows:

	Number of Restricted Stock Units	Av	ighted erage Value
Outstanding January 1, 2011		\$	
Granted	39,300		2.69
Outstanding December 31, 2011	39,300		2.69
Granted	56,716		1.43
Vested-common stock issued	(9,819)		2.69
Forfeited/expired	(15,383)		1.88
Outstanding December 31, 2012	70,814		1.86
Granted	2,851,964		1.71
Vested-common stock issued	(468,359)		1.72
Forfeited/expired	(5,073)		1.77
Outstanding December 31, 2013	2,449,346	\$	1.71
Vested/Issued cumulative at December 31, 2013	478,178	\$	1.74

Vested/Issued cumulative at December 31, 2013478,178\$ 1.74The weighted average fair value of restricted stock units granted in 2013 was \$1.71 per share. The total fair value of restricted stock units vested<br/>during 2013, 2012 and 2011 was \$805,000, \$26,000 and \$0, respectively. At December 31, 2013, total unrecognized estimated compensation<br/>cost related to unvested restricted stock units was approximately \$3,954,000, which is expected to be recognized by mid-2017 using the<br/>straight-line method.

## H. Income Taxes

We had net operating loss and research and development tax credit carryforwards of approximately \$26,382,000 and \$1,473,000, respectively, at December 31, 2013, and approximately \$71,522,000 and \$4,176,000, respectively at December 31, 2012. Such losses and credits may be used to reduce future taxable income and tax liabilities and will expire at various dates between 2033 and 2034.

Additionally, as of December 31, 2013, we have net operating loss carryforwards of approximately 34,521,000 (Section 382 Limited NOL) that are limited to an annual net operating loss carryforward of 1,833,000. This limitation under Section 382 of the Internal Revenue Code was a result of our equity offering in October 2012. The Section 382 Limited NOL may be used to reduce future taxable income and tax liabilities and will expire at various dates between 2014 and 2031.

Significant components of our deferred tax assets are as follows (in thousands):

	Decemb	er 31,
	2013	2012
Net operating loss carryforwards	\$ 8,970	\$ 24,318

Net operating loss carryforwards Section 382 Limited NOL	11,737	2,277
Research and development credit carryforwards	1,473	4,176
Compensation expense	3,353	2,948
Other	509	503
Total deferred tax assets	26,042	34,222
Valuation allowance for deferred tax assets	(26,042)	(34,222)
Net deferred tax assets	\$	\$

## Athersys, Inc.

#### Notes to Consolidated Financial Statements (continued)

Because of our cumulative losses, the deferred tax assets have been fully offset by a valuation allowance. We have not paid income taxes for the three-year period ended December 31, 2013.

## I. Profit Sharing Plan and 401(k) Plan

We have a profit sharing and 401(k) plan that covers substantially all employees and allows for discretionary contributions by us. We make employer contributions to this plan, and the expense was approximately \$97,000 in 2013, \$98,000 in 2012, and \$88,000 in 2011.

#### J. Quarterly Financial Data (unaudited)

The following table presents quarterly data for the years ended December 31, 2013 and 2012, in thousands, except per share data:

			2013		
	First	Second	Third	Fourth	
	Quarter	Quarter	Quarter	Quarter	Full Year
Revenues	\$ 326	\$ 571	\$ 621	<b>\$ 920</b>	\$ 2,438
Net loss	\$ (9,388)	\$ (5,946)	\$ (5,614)	\$ (9,795)	\$ (30,743)
Basic and diluted net loss per common share	\$ (0.18)	\$ (0.11)	\$ (0.10)	\$ (0.15)	\$ (0.53)

			2012		
	First	Second	Third	Fourth	
	Quarter	Quarter	Quarter	Quarter	Full Year
Revenues	\$ 2,747	\$ 2,657	\$ 1,015	\$ 2,289	\$ 8,708
Net loss	\$ (4,336)	\$ (3,713)	\$ (3,449)	\$ (3,237)	\$ (14,735)
Basic and diluted net loss per common share	\$ (0.17)	\$ (0.13)	\$ (0.12)	\$ (0.07)	\$ (0.45)

Due to the effect of quarterly changes to outstanding shares of common stock and weightings, the annual loss per share will not necessarily equal the sum of the respective quarters.

ITEM 9. <u>CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE</u> Not applicable.

## ITEM 9A. CONTROLS AND PROCEDURES

**Evaluation of disclosure controls and procedures:** An evaluation was carried out under the supervision and with the participation of our management, including our principal executive officer and our principal financial officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this annual report on Form 10-K. Based on that evaluation, these officers have concluded that as of December 31, 2013, our disclosure controls and procedures are effective.

**Management s report on internal control over financial reporting:** Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of internal control over financial reporting based on the 1992 framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation under the 1992 framework in Internal Control Integrated Framework, management concluded that our internal control over financial reporting was effective as of December 31, 2013. The effectiveness of our internal control over financial reporting as of December 31, 2013 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report, which is included in Item 8 of this annual report on Form 10-K and incorporated herein by reference.

**Changes in internal control:** During the fourth quarter of 2013, there has been no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 9B. OTHER INFORMATION

On January 17, 2014, the Board of Directors of the Company, upon the recommendation of the Compensation Committee of the Board of Directors of the Company, approved a cash bonus incentive plan, or the Plan, for the year ended December 31, 2014 for the named executive officers of the Company. The Plan provides that each participant is eligible to earn a bonus during the award term of January 1, 2014 through December 31, 2014. The Plan provides for the following target bonus percentages of the named executive officer s salary during the award term, weighted as set forth below on the achievement of specified corporate goals, with the remainder based on individual/functional performance. The corporate goals include advancing the Company s clinical programs for MultiStem, advancement of strategic partnership and program activities, and executing against the established operating plan and capital acquisition objectives. There is no formally adopted plan document for the Plan.

	Target	Weighting on
Title	Bonus	Corporate Goals
Chief Executive Officer	60%	100%
President & Chief Operating Officer	45%	80%
Executive Vice President & Chief Scientific Officer	45%	80%
Executive Vice President, Regenerative Medicine	40%	60%
Vice President of Finance	30%	60%

A summary of the plan is attached to this annual report on Form 10-K as Exhibit 10.55 and is hereby incorporated herein by reference thereto.

PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The persons listed below are the directors and executive officers of the Company as of March 13, 2014.

Name	Age	Current Position and Office
Gil Van Bokkelen, Ph.D.	53	Chief Executive Officer, Chairman and Director
William (B.J.) Lehmann, Jr., J.D.	48	President and Chief Operating Officer
John J. Harrington, Ph.D.	46	Chief Scientific Officer, Executive Vice President and Director
Robert Deans, Ph.D.	62	Executive Vice President of Regenerative Medicine
Laura K. Campbell, CPA	50	Vice President of Finance
Lee E. Babiss, Ph.D.	58	Director (Lead Director)
Ismail Kola, Ph.D.	57	Director
Lorin J. Randall	70	Director
Kenneth H. Traub	52	Director
Jack L. Wyszomierski	58	Director
Executive Officers and Directors		

**Gil Van Bokkelen, Ph.D.**. Dr. Van Bokkelen has served as our Chief Executive Officer and Chairman since August 2000. Dr. Van Bokkelen co-founded Athersys, Inc. in 1995 and served as Chief Executive Officer and Director since the Company s founding. Prior to May 2006, he also served as the Company s President. Dr. Van Bokkelen served as the Chairman of the Alliance for Regenerative Medicine from 2010 through 2012, a Washington D.C. based consortium of companies, patient advocacy groups, disease foundations, and clinical and research institutions that are committed to the advancement of the field of regenerative medicine, and now serves *ex officio*. He is also the Chairman of the Board of Governors for the National Center for Regenerative Medicine, and has served on a number of other boards, including the Biotechnology Industry Organization s ECS board of directors (from 2001 to 2004, and from 2008 to present). He received his Ph.D. in Genetics from Stanford University School of Medicine, his B.A. in Economics from the University of California at Berkeley, and his B.A. in Molecular Biology from the University of California at Berkeley.

Dr. Van Bokkelen brings to the Board leadership, extensive business, operating, financial and scientific experience, and tremendous knowledge of our Company and the biopharmaceutical industry. Dr. Van Bokkelen also brings his broad strategic vision for our Company to the Board of Directors and his service as the Chairman and Chief Executive Officer of Athersys creates a critical link between management and the Board, enabling the Board to perform its oversight function with the benefit of management s perspectives on the business. In addition, having the Chief Executive Officer, and Dr. Van Bokkelen, in particular, on our Board of Directors provides our Company with ethical, decisive and effective leadership.

John J. Harrington, Ph.D.. Dr. Harrington co-founded Athersys in 1995 and has served as our Chief Scientific Officer, Executive Vice President and Director since our founding. Dr. Harrington led the development of the RAGE<sup>®</sup> technology, as well as its application for gene discovery, drug discovery and commercial protein production applications. He is a listed inventor on over 20 issued or pending United States patents, has authored numerous scientific publications, and has received numerous awards for his work, including being named one of the top international young scientists by MIT Technology Review in 2002. Dr. Harrington has overseen the therapeutic product development programs at Athersys since their inception, and is also focused on the clinical development and manufacturing of MultiStem<sup>®</sup>. During his career, he has also held positions at Amgen and Scripps Clinic. He received his B.A. in Biochemistry and Cell Biology from the University of California at San Diego and his Ph.D. in Cancer Biology from Stanford University.

Dr. Harrington s scientific experience and deep understanding of our Company, combined with his drive for innovation and excellence, position him well to serve on the Board of Directors.

## **Executive** Officers

William (BJ) Lehmann, Jr., J.D. Mr. Lehmann joined Athersys in September 2001 and has served as our President and Chief Operating Officer since June 2006. Prior to that time, Mr. Lehmann was Athersys Executive Vice President of Corporate Development and Finance from August 2002 until June 2006, when he became Athersys President and Chief Operating Officer. From 1994 to 2001, Mr. Lehmann was with

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McKinsey & Company, Inc., an international management consulting firm, where he worked extensively with new technology and service-based businesses in the firm s Business Building practice. Prior to joining McKinsey, he worked at Wilson, Sonsini, Goodrich & Rosati, a Silicon Valley law firm, and worked with First Chicago Corporation, a financial institution. Mr. Lehmann received his J.D. from Stanford University, his M.B.A. from the University of Chicago, and his B.A. from the University of Notre Dame.

**Robert J. Deans, Ph.D.** Dr. Deans joined Athersys in February 2003 to lead the Company s regenerative medicine research and development activities and has served as our Executive Vice President since June 2011. Prior to that time, Dr. Deans was Vice President of Regenerative Medicine, until he was named Senior Vice President of Regenerative Medicine in June 2006, and Executive Vice President in June 2011. Dr. Deans is highly regarded as an expert in stem cell therapeutics, with over twenty years of experience in this field. From 2001 to 2003, Dr. Deans worked for early-stage biotechnology companies. Dr. Deans was formerly the Vice President of Research at Osiris, a biotechnology company, from 1998 to 2001 and Director of Research and Development with the Immunotherapy Division of Baxter International, Inc., a global healthcare company, from 1992 to 1998. Dr. Deans was also previously on faculty at USC Medical School in Los Angeles, between 1981 and 1998, in the departments of Microbiology and Neurology at the Norris Comprehensive Cancer Center. Dr. Deans was an undergraduate at MIT, received his Ph.D. at the University of Michigan, and did his post-doctoral work at UCLA in Los Angeles.

Laura K. Campbell, CPA. Ms. Campbell joined Athersys in January 1998 and has served as our Vice President of Finance since June 2006. Ms. Campbell joined Athersys initially as Controller, followed by Director of Finance and Senior Director of Finance, and currently serves as Vice President of Finance. Prior to joining Athersys, she was at Ernst & Young LLP, a public accounting firm, for 11 years in the firm s audit practice. During her tenure with Ernst & Young LLP, Ms. Campbell specialized in entrepreneurial services and the biotechnology industry sector and participated in several initial public offerings. Ms. Campbell received her B.S., with distinction, in Business Administration from The Ohio State University.

## Directors

Lee E. Babiss, Ph.D. Dr. Babiss has served as Lead Director since October 2013 and as a Director since August 2010. Dr. Babiss is currently Chief Scientific Officer and Executive Vice President of Discovery Innovation of PPD, Inc., a contract research organization, where he has served since February 2010, and Chief Executive Officer of X-Rx, a majority-owned subsidiary of PPD, Inc., providing strategic direction and scientific leadership in support of drug discovery. Dr. Babiss was formerly President and Director of Global Pharmaceutical Research at Roche, a pharmaceutical company, from 1998 until his appointment at PPD, Inc. Prior to Roche, Dr. Babiss spent seven years with Glaxo, Inc., now GlaxoSmithKline, a pharmaceutical company, where he held senior positions, including Vice President of Biological Sciences and Genetics. Dr. Babiss received his doctorate in Microbiology from Columbia University and completed his postdoctoral fellowship at the Rockefeller University, where he served as an assistant and associate professor. Dr. Babiss has received numerous fellowship awards and grants and serves on several scientific advisory committees and boards. Dr. Babiss has published over 60 peer-reviewed scientific papers.

Dr. Babiss brings over 20 years of experience developing and leading research and development programs. His strategic leadership and product development knowledge provide a valuable perspective to the Board.

Ismail Kola, Ph.D. Dr. Kola has served as a Director since October 2010. Dr. Kola is currently Executive Vice President of UCB S.A. in Belgium, a biopharmaceutical company dedicated to the development of innovative medicines focused on the fields of central nervous system and immunology disorders, and President of UCB New Medicines, UCB s discovery research through proof-of-concept organization, since November 2009. Dr. Kola was formerly Senior Vice President, Discovery Research and Early Clinical Research & Experimental Medicine at Schering-Plough Research Institute, the pharmaceutical research arm of Schering-Plough Corporation, a pharmaceutical company, and Chief Scientific Officer at Schering-Plough Corporation, from March 2007 until his appointment at UCB. Prior to Schering-Plough, Dr. Kola held senior positions from January 2003 to March 2007 at Merck, a pharmaceutical company, where he was Senior Vice President and Site Head, Basic Research. From 2000 to 2003, Dr. Kola was Vice President, Research, and Global Head, Genomics Science and Biotechnology, at Pharmacia Corporation, a pharmaceutical company. Prior to his position with Pharmacia, Dr. Kola spent 15 years as Professor of Human Molecular Genetics and was Director of the Centre for Functional Genomics and Human Disease at Monash Medical School in Australia. Dr. Kola received his Ph.D. in Medicine from the University of Cape Town, South Africa, his B.Sc. from the University of South Africa, and his B.Pharm. from Rhodes University, South Africa. Dr. Kola served on the board of directors of Astex Therapeutics (NASDAQ: ASTX) since May 2010 until its sale to Otsuka Pharmaceuticals in October 2013, and currently serves on the board of directors of Biotie Therapies (and previously Synosia who merged with Biotie) since February 2011, and previously served on the board of directors of Ondek Pty Ltd from 2009 to 2011, and Promega Corporation from 2003 to 2007. Dr. Kola has authored 160 technical publications in scientific and medical journals and is the named inventor on at least a dozen patents. Dr. Kola holds Adjunct Professorships of Medicine at Washington University in St. Louis, Missouri, and Monash University Medical School; a Foreign Adjunct Professorship at the Karolinska Institute in Stockholm, Sweden; and was elected William Pitt Fellow at Pembroke College, Cambridge University, United Kingdom in 2008. Dr. Kola has also been appointed a Visiting Professor at Oxford University, Nuffield School of Medicine, Oxford UK, since September 2012.

For more than 20 years, Dr. Kola has created a bridge between the scientific and academic worlds though various projects funded by renowned institutes, and Dr. Kola s experience and leadership in taking numerous drugs from the research stage to market or late stage development brings a unique and valuable perspective to our Board.

Lorin J. Randall. Mr. Randall has served as a Director since September 2007. Mr. Randall is an independent financial consultant and previously was Senior Vice President and Chief Financial Officer of Eximias Pharmaceutical Corporation, a development-stage drug development company, from 2004 to 2006. From 2002 to 2004, Mr. Randall served as Senior Vice President and Chief Financial Officer of i-STAT Corporation, a publicly-traded manufacturer of medical diagnostic devices that was acquired by Abbott Laboratories in 2004. From 1995 to 2001, Mr. Randall was Vice President and Chief Financial Officer of CFM Technologies, Inc., a publicly-traded manufacturer of semiconductor manufacturing equipment. Mr. Randall currently serves on the boards of directors of Acorda Therapeutics, Inc. (NASDAQ: ACOR) since 2006, where he serves as chairman of the audit committee and is a member of the compensation and nominations and governance committees, Nanosphere, Inc. (NASDAQ: NSPH) since 2008, where he serves as chairman of the audit committee and a member of the compensation committee. He previously served on the board of directors of Opexa Therapeutics, Inc. (NASDAQ: OPXA) from 2007 to 2009, where he served as chair of the audit committee. Mr. Randall received a B.S. in accounting from The Pennsylvania State University and an M.B.A. from Northeastern University.

Mr. Randall s strong financial and human resources background and his service on the audit and compensation committees of other companies provides expertise to the Board, including an understanding of financial statements, compensation policies and practices, corporate finance, developing and maintaining effective internal controls, accounting, employee benefits, investments and capital markets. These qualities also formed the basis for the Board s decision to appoint Mr. Randall as chairman of the Audit Committee and the Compensation Committee.

Kenneth H. Traub. Mr. Traub has served as our Director since June 2012. Mr. Traub is currently the President and Chief Executive Officer of Ethos Management LLC since 2009, which specializes in investing in and enabling companies to execute strategies to build and unlock stockholder value, and Mr. Traub is also currently general partner of Rosemark Capital, a private equity firm since 2013. Mr. Traub served as President, Chief Executive Officer and director of American Bank Note Holographics, Inc., or ABNH, a global leader in product and document security, from 1999 until its sale in 2008 to JDS Uniphase Corporation, or JDSU, a provider of optical products and measurement solutions for the communications industry. Mr. Traub managed the turnaround, growth and sale of ABNH, and under his leadership, ABNH s stockholders achieved a gain exceeding 1000 percent. Following the sale of ABNH, Mr. Traub served as Vice President of JDSU in 2008. In 1994, Mr. Traub co-founded Voxware, Inc., a pioneer in Voice over IP communication technologies and acted as its Executive Vice President, Chief Financial Officer and director until June 1998. Prior to Voxware, he was Vice President of Finance of Trans-Resources, Inc. Mr. Traub currently serves on the boards of directors of the following publicly traded companies: (i) MRV Communications, Inc. (OTC: MRVC) since November 2011 and as Chairman since January 2012, where he is a member of the audit committee, compensation committee and nominating and governance committee; (ii) DSP Group, Inc. (NASDAQ: DSPG) since May 2012 where he is a member of the compensation committee and strategic committee; (iii) Vitesse Semiconductor Corp. (NASDAQ: VTSS) since March 2013, where he is a member of the compensation committee; and (iv) Xyratex Limited (NASDAQ: XRTX) since June 2013, where he is a member of the audit committee. Mr. Traub also served on the board of Phoenix Technologies Ltd. (NASDAQ:PTEC) from November 2009 through its sale in December 2010, where he was a member of the audit committee and compensation committee, served on the board of MIPS Technologies, Inc. (NASDAQ: MIPS) from November 2011 through its sale in February 2013, where he was a member of the audit and governance committee, and served on the board of iPass, Inc. (NASDAQ: IPAS) from June 2009 through June 2013, where he was a member of the compensation committee and the corporate governance and nominating committee. Mr. Traub received a M.B.A. from Harvard Business School in 1988 and a B.A. from Emory University in 1983.

As a director for Athersys, Mr. Traub contributes his extensive experience and expertise in managing and growing companies to maximize shareholder value.

Jack L. Wyszomierski. Mr. Wyszomierski has served as a Director since June 2010 and is currently retired. From 2004 until his retirement in June 2009, Mr. Wyszomierski served as the Executive Vice President and Chief Financial Officer of VWR International, LLC, a supplier and distributor of laboratory supplies, equipment and supply chain solutions to the global research laboratory industry. From 1982 to 2004, Mr. Wyszomierski held positions of increasing responsibility within the finance group at Schering-Plough Corporation, a pharmaceutical company, culminating with his appointment as Executive Vice President and Chief Financial Officer in 1996. Prior to joining Schering-Plough, he was responsible for capitalization planning at Joy Manufacturing Company, a producer of mining equipment, and was a management consultant at Data Resources, Inc., a distributor of economic data. Mr. Wyszomierski currently serves on the board of directors of Xoma Corporation (NASDAQ: XOMA) since 2010, where he also serves as chairman of the compensation committee and as a member of the audit committee, and Exelixis, Inc. (NASDAQ: EXEL) since 2004, where he serves as chairman of the audit committee. Mr. Wyszomierski was also a member of the board of directors and chairman of the audit committee at Unigene Laboratories, Inc. (OTC: UGNE) from 2012 to 2013. Mr. Wyszomierski holds a M.S. in Industrial Administration and a B.S. in Administration, Management Science and Economics from Carnegie Mellon University.

Mr. Wyszomierski s extensive financial reporting, accounting and finance experience and his service on the audit committees of other public companies, as well as his experience in the healthcare and life sciences industries, provides financial expertise to the Board, including an understanding of financial statements, corporate finance, developing and maintaining effective internal controls, accounting, investments and capital markets.

### Section 16(a) Beneficial Ownership Reporting Compliance

Based solely on a review of reports of ownership, reports of changes of ownership and written representations under Section 16(a) of the Exchange Act that were furnished to the Company during or with respect to fiscal year 2013 by persons who were, at any time during fiscal year 2013, Directors or officers of the Company or beneficial owners of more than 10% of the outstanding shares of common stock, all filing requirements for reporting persons were met.

### **Code of Ethics**

Athersys has adopted a code of ethics that applies to its principal executive officer, principal financial officer and principal accounting officer. Athersys code of ethics is posted under the Investors tab of its website at www.athersys.com. Athersys will post any amendments to, or waivers of, its code of ethics that apply to its principal executive officer, principal financial officer and principal accounting officer on its website.

#### Audit Committee

The Audit Committee is responsible for overseeing the accounting and financial reporting processes of the Company and the audits of the financial statements of the Company. The Audit Committee is also directly responsible for the appointment, compensation, retention and oversight of the work of the Company s independent auditors, including the resolution of disagreements between management and the auditors regarding financial reporting. Additionally, the Audit Committee approves all related-party transactions that are required to be disclosed pursuant to Item 404 of Regulation S-K. The current members of the Audit Committee are Lorin J. Randall, Kenneth H. Traub and Jack L. Wyszomierski. The Board of Directors has determined that each of Mr. Randall, Mr. Traub and Mr. Wyszomierski is an audit committee financial expert, as defined in Item 407(d)(5)(ii) of Regulation S-K, and an independent director, as defined in the NASDAQ listing standards.

# ITEM 11. EXECUTIVE COMPENSATION

**Compensation Discussion and Analysis** 

## **Executive Summary**

This section discusses the principles underlying our executive compensation policies and decisions and the most important factors relevant to an analysis of these policies and decisions. It provides qualitative information regarding the manner and context in which compensation is awarded to and earned by our named executive officers, which include Dr. Gil Van Bokkelen, our Chief Executive Officer, Ms. Laura Campbell, our Vice President of Finance, Mr. William (B.J.) Lehmann, Jr., our President and Chief Operating Officer, Dr. John Harrington, our Executive Vice President and Chief Scientific Officer, and Dr. Robert Deans, our Executive Vice President of Regenerative Medicine, and places in perspective the data presented in the compensation tables and narratives that follow.

We are an international biotechnology company that is focused primarily in the field of regenerative medicine. Our MultiStem cell therapy has been evaluated in two completed Phase 1 clinical trials and is currently being evaluated in two ongoing Phase 2 clinical trials, as well as an investigator-led Phase 1 trial. We are also applying our pharmaceutical discovery capabilities to identify and develop small molecule compounds with potential applications in indications such as obesity, related metabolic conditions and certain neurological conditions. These represent major areas of clinical need, as well as substantial commercial opportunities. As further discussed in this section, our compensation and benefit programs help us attract, retain and motivate individuals who will maximize our business results by working to meet or exceed established company or individual objectives. In addition, we reward our executive officers for meeting certain developmental milestones, such as completing advancements in product candidate development, strategic partnerships or other financial transactions that add to the capital resources of the Company or create value for stockholders.

The following are the highlights of our 2013 compensation and benefit programs:

increased the base salaries of our named executive officers;

paid cash bonuses to our named executive officers;

granted stock options to our named executive officers under a newly implemented annual equity compensation program;

terminated incentive agreements established in 2005 that would have provided our named executive officers with bonus opportunities in the event of a financing transaction, merger or acquisition, or asset sale transaction and, in exchange, granted restricted stock units to the executives that vest over three years; and

amended our Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 18, 2013), or LTIP, to, among other things, increase the shares of common stock available thereunder. The following discussion and analysis of our compensation and benefit programs for 2013 should be read together with the compensation tables and related disclosures that follow this section. This discussion includes forward-looking statements based on our current plans, considerations, expectations and determinations about our compensation program. Actual compensation decisions that we may make for 2014 and beyond may differ materially from our recent past.

#### **Compensation Objectives and Philosophy**

Our executive compensation programs are designed to:

recruit, retain, and motivate executives and employees that can help us achieve our core business goals;

provide incentives to promote and reward superior performance throughout the organization, which we refer to as Pay for Performance;

facilitate stock ownership and retention by our executives and other employees; and

promote alignment between executives and other employees and the long-term interests of stockholders. The Compensation Committee seeks to achieve these objectives by:

establishing a compensation program that is market competitive and internally fair;

linking individual and corporate performance with certain elements of compensation through the use of equity grants, cash performance bonuses or other means of compensation, the value of which is substantially tied to the achievement of our Company goals; and

when appropriate, given the nature of our business, rewarding our executive officers for both Company and individual achievements with one-time performance awards.

At the 2013 Annual Meeting of Stockholders, approximately 95% of the votes cast were voted in favor of the approval of our named executive officer compensation. Our Compensation Committee believes that the stockholder vote reinforces the objectives and philosophy of our executive compensation programs.

#### **Components of Compensation**

Our executive compensation program includes the following elements:

base salary;

cash bonuses;

long-term equity incentive plan awards; and

retirement and health and other insurance benefits.

Our Compensation Committee has not adopted any formal or informal policies or guidelines for allocating compensation between long-term and currently paid-out compensation, between cash and non-cash compensation or among different forms of non-cash compensation. We consider competitive practices, relative management level and operating responsibilities of each executive officer when determining the compensation elements to reward his or her ability to impact short-term and long-term results.

#### Role of the Chief Executive Officer

Historically, our Chief Executive Officer has taken the lead in providing our Board of Directors with advice regarding executive compensation. For 2013, the Compensation Committee considered recommendations from our Chief Executive Officer regarding the compensation for and performance of our executive officers in relation to company-specific strategic goals that were established by the Compensation Committee and approved by the Board of Directors. These achievements related to potential bonus payments and salary increases. The Compensation Committee considers the recommendations made by our Chief Executive Officer because of his knowledge of the business and the performance of the other executive officers. The Compensation Committee is not bound by the input it receives from our Chief Executive Officer. Instead, the Compensation Committee exercises independent discretion when making executive compensation decisions. We describe and discuss the particular compensation decisions made by the Compensation Committee regarding the 2013 compensation of our named executive officers below under Elements of Executive Compensation.

#### Role of the Independent Compensation Consultant

From time to time, the Compensation Committee has retained the services of an independent compensation consultant, Arnosti Consulting, Inc., or Arnosti. During 2013, at the request of the Compensation Committee, Arnosti assisted the Compensation Committee in evaluating the base salaries to be paid to named executive officers and the annual equity awards to be granted companywide. Also during 2013, Arnosti provided peer company data and advice with respect to the increase of the shares of common stock available under the LTIP and the elimination of our 2005 incentive program with our named executive officers (see *Long-Term Incentive Program* later in this section). The Company pays the cost for Arnosti s services. However, the Compensation Committee retains the sole authority to direct, terminate or engage Arnosti s services. In 2013, the Compensation Committee considered and assessed all relevant factors, including but not limited to, those set forth in Rule 10C-1(b)(4)(i) through (vi) under the Exchange Act, that could give rise to a potential conflict of interest with respect to Arnosti s work. Based on this review, we are not aware of any conflict of interest that has been raised by the work performed by Arnosti.

#### **Elements of Executive Compensation**

*Base Salary.* We pay base salaries to provide executive officers with a competitive level of financial security. We establish base salaries for our executives based on the scope of their responsibilities, taking into account competitive market compensation paid by other companies for similar positions. Base salaries are generally reviewed annually, with adjustments based on the individual s responsibilities, performance and experience during the year. This review generally occurs each year following an annual review of individual performance.

In general, the Company and the executive team performed well in 2013 against many key goals and objectives, as measured against the metrics of key programmatic achievements (e.g., clinical and preclinical development), operational management and financial performance (e.g., adherence to budgetary goals and objectives, balance sheet), intellectual property (e.g., patent issuances and new filings, competitive positioning) and business development, among others. Each executive s performance was evaluated based on the Company s performance as a whole, combined with an evaluation of individual performance against specific goals and objectives relevant to his or her area of responsibility. Overall, the majority of corporate goals were achieved in 2013, taking into account that a business partnership was not achieved, which was, and continues to be, an important goal.

For 2013, the Compensation Committee and the Board of Directors approved an increase in base salary of 4.65% for 2013 as compared to 2012 for the Chief Executive Officer, an adjustment based on both performance and on competitive information provided to the Compensation Committee by Arnosti. Also for 2013, the Compensation Committee and the Board of Directors approved increases for each of the other named executive officer s salary for 2013 as compared to 2012 based primarily on Company performance for the year ended December 31, 2012. The increases were as follows: Mr. Lehmann 3.5%; Dr. Harrington 3.45%; Dr. Deans 3.42%; and Ms. Campbell 3.33%.

For 2014, the Compensation Committee and the Board of Directors approved an increase in base salary of 2.00% for 2014 as compared to 2013 for the Chief Executive Officer, an adjustment based on both performance and on competitive information provided to the Compensation Committee by Arnosti. Also for 2014, the Compensation Committee and the Board of Directors approved increases for each of the other named executive officer s salary for 2014 as compared to 2013 based primarily on Company performance for the year ended December 31, 2013. The increases are as follows: Mr. Lehmann 2.05%; Dr. Harrington 2.06%; Dr. Deans 2.04%; and Ms. Campbell 2.07%.

*Cash Bonuses*. Given the nature of our business, when appropriate, we reward our named executive officers with performance-related bonuses. We utilize annual incentive bonuses to reward officers and other employees for achieving financial and operational goals and for achieving individual annual performance objectives. These objectives relate generally to strategic factors, including advancement of our product candidates, identification and advancement of additional programs or product candidates, establishment and maintenance of key strategic relationships, and to financial factors, including raising capital, adherence to budgets and cash management.

The Compensation Committee recommended and the Board approved a cash bonus incentive program for the year ended December 31, 2013 for our named executive officers. Under the 2013 incentive program, each participant was eligible to earn a target bonus of a specified percentage of the named executive officer s salary during the award term, weighted on the achievement of specific corporate goals, with the remainder based on individual/functional performance, as set forth below:

		Weighted On		
	Target Bonus	Corporate Goals	Functional Performance	
Dr. Van Bokkelen	40%	100%	0%	
Dr. Harrington	33%	80%	20%	
Mr. Lehmann	33%	80%	20%	
Dr. Deans	30%	60%	40%	
Ms. Campbell	25%	60%	40%	

The evaluation of goal achievement is at the discretion of Compensation Committee and Board of Directors based on input from the Chief Executive Officer (with respect to the named executive officers other than the Chief Executive Officer). The 2013 corporate goals included program and collaboration goals, progress on MultiStem clinical development, and execution against the established budget and operating plan. However, any bonus ultimately paid under the 2013 incentive program was to be at the discretion of the Board of Directors based on the recommendation of the Compensation Committee, after good faith consideration of executive officer performance, overall company performance, market conditions and cash availability. There was no formally adopted plan document for the 2013 incentive program, although the Compensation Committee recommended and the Board of Directors approved the specific corporate goals, target bonus levels and weightings between corporate and functional performance. The Compensation Committee and the Board of Directors agreed that each of the named executive officers would be entitled to a bonus under the 2013 incentive program as a result of individual performance and the achievement of operational and strategic objectives in 2013, specifically the achievement of patient enrollment goals for the Company s clinical trials and other program development and sector leadership goals, resulting in the payment of bonuses based on a percentage of such officers 2013 base salaries as follows:

	Bonus Achieved	Cash	Bonus Paid
Dr. Van Bokkelen	26.4%	\$	118,800
Dr. Harrington	22.6%	\$	83,500
Mr. Lehmann	22.6%	\$	84,000
Dr. Deans	20.4%	\$	65,000
Ms. Campbell	17.6%	\$	42,000

For the year ending December 31, 2014, the Compensation Committee recommended and the Board of Directors approved a similar cash bonus incentive plan for our named executive officers. The 2014 plan includes the following changes to the target bonus percentage for our named executive officers.

		Weighted On		
	Target Bonus	Corporate Goals	Functional Performance	
Dr. Van Bokkelen	60%	100%	0%	
Dr. Harrington	45%	80%	20%	
Mr. Lehmann	45%	80%	20%	
Dr. Deans	40%	60%	40%	
Ms. Campbell	30%	60%	40%	

The 2014 corporate goals include advancing strategic partnership and program activities, advancing and achieving enrollment goals for our clinical programs for MultiStem, and executing against the established operating plan and capital acquisition objectives.

*Long-Term Incentive Program.* We believe that we can encourage superior long-term performance by our executive officers and employees through encouraging them to own, and assisting them with the acquisition of, our common stock. Our equity compensation plans provide our employees, including named executive officers, with incentives to help align their interests with the interests of our stockholders. We believe that the use of common stock and stock-based awards offers the best approach to achieving our objective of fostering a culture of ownership, which we believe will, in turn, motivate our named executive officers to create and enhance stockholder value. We have not adopted stock ownership guidelines, but our equity compensation plans provide a principal method for our executive officers to acquire equity in our company.

Our equity compensation plans authorize us to grant, among other types of awards, options, restricted stock and restricted stock units, or RSUs, to our employees, Directors and consultants. Historically, we elected to use stock options as our primary long-term equity incentive vehicle. However, we began awarding RSUs to our non-executive employees in 2011 and to our named executive officers in 2013. We expect to continue to use equity-based awards as a long-term incentive vehicle because we believe:

equity-based awards align the interests of our executives with those of our stockholders, support a pay-for-performance culture, foster an employee stock ownership culture and focus the management team on increasing value for our stockholders;

the value of equity-based awards is based on our performance, because all the value received by the recipient of equity-based awards is based on the growth of our stock price;

equity-based awards help to provide a balance to the overall executive compensation program because, while base salary and our discretionary annual bonus program focus on short-term performance, vesting equity-based awards reward increases in stockholder value over the longer term; and

the vesting period of equity-based awards encourages executive retention and efforts to preserve stockholder value. In 2013, we granted 540,000 stock options and 2,700,000 RSUs to our named executive officers, as well as stock options and RSUs to our other employees. We revised our long-term equity incentive program for our named executive officers in 2013, as described further below, in connection with the termination of an outdated incentive program and the initiation of an ordinary-course annual award program.

In 2005, in connection with a restructuring of our internal programs, the Board established the 2005 Incentive Program to retain and motivate our executives, which would have compensated the named executive officers in the event of a merger, acquisition or asset sale transaction. The 2005 Incentive Program became outdated for a variety of reasons, and, in 2013, the Compensation Committee and the Board determined that the 2005 Incentive Program should be eliminated in exchange for a one-time award of RSUs, and that an ordinary course annual award program for our named executive officers should be implemented. In April 2013, the Compensation Committee approved amendments whereby the named executive officers would agree to terminate their incentive agreements, and thereby the 2005 Incentive Program, in return for one-time grants of RSUs for their past service and performance, and for the ability to receive annual grants under our Amended LTIP. Each named executive officer entered into such a termination agreement and received the following number of RSUs in June 2013: 695,040 for Dr. Van Bokkelen; 570,551 for Dr. Harrington; 573,640 for Mr. Lehmann; 491,162 for Dr. Deans; and 369,607 for Ms. Campbell. These RSUs will vest ratably and quarterly over a three-year term. The Compensation Committee utilized the services of Arnosti to assist in the development of a fair and rational approach to the elimination of the 2005 Incentive Program and the number of one-time RSUs.

Annual equity awards in the ordinary course of business, which were initiated in June 2013 for our named executive officers once the 2005 Incentive Program was eliminated, are tied to factors such as performance, peer and market analysis, and total equity ownership level of each named executive officer, and further enhance the retention and long-term stock ownership features of our equity incentive program. In determining the number of stock-based awards to be granted to named executive officers, we review annually our named executive officers equity ownership positions, and we take into account the individual s scope of responsibility, ability to affect results and stockholder value, anticipated future contributions to increases in shareholder value, and the value of equity-based awards in relation to other elements of the individual named executive officer s total compensation. We also review competitive compensation data, an assessment of individual performance, a review of each named executive officer s existing long-term incentives, retention considerations and a subjective determination of the individual s potential to positively impact future stockholder value. Equity-based awards are granted from time to time by the Compensation Committee and the Board of Directors, with input from independent compensation consultants, as appropriate. The following stock option awards were granted to our named executive officers in June 2013 as part of the program for routine annual equity-based awards: 185,000 for Dr. Van Bokkelen; 100,000 for Dr. Harrington; 115,000 for Mr. Lehmann; 80,000 for Dr. Deans; and 60,000 for Ms. Campbell.

*Retirement and Insurance Benefits.* Consistent with our compensation philosophy, we maintain benefits for our named executive officers, including medical, dental, vision, life and disability insurance coverage and the ability to contribute to a 401(k) retirement plan. The named executive officers and employees have the ability to participate in these benefits at the same levels. We began making employer contributions to our 401(k) retirement plan in 2011 and contributed approximately \$97,000 in 2013. We provide such retirement and health insurance benefits to our employees to retain qualified personnel.

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In addition, Dr. Van Bokkelen, Dr. Harrington, Mr. Lehmann, Dr. Deans and Ms. Campbell also receive Company-paid life insurance benefits in the amounts of \$2.0 million for Dr. Van Bokkelen, Dr. Harrington and Mr. Lehmann, and \$1.0 million for Dr. Deans and Ms. Campbell. These additional life insurance policies are provided to these officers due to their extensive travel requirements and contributions to the Company.

#### Severance Arrangements

See the disclosure under Potential Payments Upon Termination or Change of Control for more information about severance arrangements with our named executive officers. We provide such severance arrangements in order to assure that our executives will focus on the best interests of the business at all times, without undue concern for their own financial security.

#### **Employment Agreements and Arrangements**

We believe that entering into employment agreements with each of our named executive officers was necessary for us to attract and retain talented and experienced individuals for our senior level positions. In this way, the employment agreements help us meet the initial objective of our compensation program. Each agreement contains terms and arrangements that we agreed to through arms-length negotiation with our named executive officers. We view these employment agreements as reflecting the minimum level of compensation that our named executive officers require to remain employed with us, and thus the bedrock of our compensation program for our named executive officers. For more details of our employment agreements and arrangements, see the disclosure under 2013 Summary Compensation Table.

#### General Tax Deductibility of Executive Compensation

We structure our compensation program to comply with Internal Revenue Code Section 162(m). Under Section 162(m) of the Code, there is a limitation on tax deductions of any publicly-held corporation for individual compensation to certain executives of such corporation exceeding \$1.0 million in any taxable year, unless the compensation is performance-based. The Compensation Committee manages our incentive programs to qualify for the performance-based exemption; however, it also reserves the right to provide compensation that does not meet the exemption criteria if, in its sole discretion, it determines that doing so advances our business objectives.

#### 2013 Summary Compensation Table

The following table and narrative set forth certain information with respect to the compensation earned during the fiscal year ended December 31, 2013 by our named executive officers.

Name and Principal		Salary		Stock Awards (1)	Option Awards (2)	 l Other pensation	Total
Position	Year	(\$)	Bonus (\$)	(\$)	(\$)	(\$)	(4)
Gil Van Bokkelen,	2013	\$ 450,000	\$ 118,800	\$ 1,188,518	\$ 264,550	\$ 12,620	\$ 2,034,488
Chief Executive	2012	\$ 430,000	\$ 107,500	\$ 0	\$ 0	\$ 12,620	\$ 550,120
Officer (3)	2011	\$ 404,500	\$ 40,000	\$ 0	\$ 0	\$ 12,620	\$ 457,120
Laura Campbell,	2013	\$ 239,300	\$ 42,000	\$ 632,028	\$ 85,800	\$ 5,109	\$ 1,004,237
Vice President	2012	\$ 231,562	\$ 40,500	\$ 0	\$ 0	\$ 5,109	\$ 277,171
of Finance	2011	\$ 225,365	\$ 15,300	\$ 0	\$ 0	\$ 5,109	\$ 245,774
William (BJ) Lehmann, Jr.,	2013	\$ 371,400	\$ 84,000	\$ 980,924	\$ 164,450	\$ 4,673	\$ 1,605,447
President and Chief	2012	\$ 358,849	\$ 77,000	\$ 0	\$ 0	\$ 4,673	\$ 440,522
Operating Officer	2011	\$ 346,714	\$ 27,000	\$ 0	\$ 0	\$ 4,673	\$ 378,387
John Harrington,	2013	\$ 369,400	\$ 83,500	\$ 975,642	\$ 143,000	\$ 4,355	\$ 1,575,897
Chief Scientific Officer and	2012	\$ 357,116	\$ 77,800	\$ 0	\$ 0	\$ 4,355	\$ 439,271
Executive Vice President (3)	2011	\$ 346,714	\$ 27,000	\$ 0	\$ 0	\$ 4,355	\$ 378,069
Robert Deans,	2013	\$ 318,000	\$ 65,000	\$ 839,887	\$ 114,400	\$ 5,620	\$ 1,342,907
Executive Vice President,	2012	\$ 307,500	\$ 62,300	\$ 0	\$ 0	\$ 5,620	\$ 375,420
Regenerative Medicine	2011	\$ 292,898	\$ 24,300	\$ 0	\$ 0	\$ 5,620	\$ 322,818

- (1) Amounts for stock awards represent the grant date full value of restricted stock units that vest over a three-year period, and do not necessarily reflect compensation actually received by our named executive officers. The fair value of restricted stock unit awards is calculated in accordance with Accounting Standards Codification 718 (ASC 718), excluding the impact of potential forfeitures. Assumptions used in the calculation of these amounts are included in Note B to the audited consolidated financial statements included herein for the fiscal year ended December 31, 2013.
- (2) Amounts for option awards do not necessarily reflect compensation actually received by our named executive officers. The amounts for option awards reflect the full grant date fair value of the equity awards made during the fiscal year ended December 31, 2013 in accordance with ASC 718, excluding the impact of potential forfeitures. Assumptions used in the calculation of these amounts are included in Note B to the audited consolidated financial statements included herein for the fiscal year ended December 31, 2013.
- (3) Drs. Van Bokkelen and Harrington also served as our Directors for 2013, 2012 and 2011 but did not receive any compensation as our Directors.

#### **Grants of Plan-Based Awards for 2013**

The following table sets forth plan-based equity awards granted to our named executive officers during 2013 under our equity compensation plans.

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		All Other Stock Awards: Number of Shares of Stock	All Other Option Awards: Number of Securities Underlying		rcise or Price of	Va	ant Date Fair alue of Stock and Option
		or Units	Options	Option	n Awards		Awards
Name	Grant Date	(#)	(#)	(5	\$/sh)		(\$) (3)
Gil Van Bokkelen	June 18, 2013 (1)	695,040				\$	1,188,518
	June 18, 2013 (2)		185,000	\$	1.43	\$	264,550
Laura Campbell	June 18, 2013 (1)	369,607				\$	632,028
	June 18, 2013 (2)		60,000	\$	1.43	\$	85,800

William (BJ) Lehmann, Jr.	June 18, 2013 (1)	573,640			\$ 980,924
	June 18, 2013 (2)	,	115,000	\$ 1.43	\$ 164,450
John Harrington	June 18, 2013 (1)	570,551			\$ 975,642
	June 18, 2013 (2)		100,000	\$ 1.43	\$ 143,000
Robert Deans	June 18, 2013 (1)	491,162			\$ 839,887
	June 18, 2013 (2)		80,000	\$ 1.43	\$ 114,400

<sup>(1)</sup> Restricted stock units granted under our Long-Term Incentive Plan.

- (2) Options granted under our Long-Term Incentive Plan.
- (3) The amounts in this column represent the grant date fair value of the options calculated in accordance with ASC 718, excluding the impact of potential forfeitures.

#### **Employment Agreements and Arrangements**

*Dr. Gil Van Bokkelen.* On December 1, 1998, we entered into a one-year employment agreement, effective April 1, 1998, with Dr. Gil Van Bokkelen, to serve initially as President and Chief Executive Officer. The agreement automatically renews for subsequent one-year terms on April 1 of each year unless either party gives notice of termination at least thirty days before the end of any term. Under the terms of the agreement, Dr. Van Bokkelen was entitled to an initial base salary of \$150,000, which may be increased at the discretion of the Board of Directors, and an annual discretionary incentive bonus of up to 33% of his base salary. His salary for 2014 is \$459,000 and his target annual incentive bonus is 60% of his base salary. Dr. Van Bokkelen also received options to purchase shares of common stock upon his employment that were terminated in 2007, and his current stock options are described in the table below. Dr. Van Bokkelen is also entitled to life insurance coverage for the benefit of his family in the amount of at least \$1.0 million (which is \$2.0 million for 2014) and is provided the use of a company automobile for business use. For more information about severance arrangements under the agreement, see the disclosure under Botter and and applicational parts Lange Targingtion or Change of Control. Dr. Yan Bokkelen has also entered into a negative disclosure under

Potential Payments Upon Termination or Change of Control. Dr. Van Bokkelen has also entered into a non-competition and confidentiality agreement with us under which, during his employment and for a period of 18 months thereafter, he is restricted from, among other things, competing with us.

*Dr. John J. Harrington.* On December 1, 1998, we entered into a one-year employment agreement, effective April 1, 1998, with Dr. John J. Harrington to serve initially as Executive Vice President and Chief Scientific Officer. The agreement automatically renews for subsequent one-year terms on April 1 of each year unless either party gives notice of termination at least thirty days before the end of any term. Under the terms of the agreement, Dr. Harrington was entitled to an initial base salary of \$150,000, which may be increased at the discretion of the Board of Directors, and an annual discretionary incentive bonus of up to 33% of his base salary. His salary for 2014 is \$377,000 and his target annual incentive bonus is 45% of his base salary. Dr. Harrington also received options to purchase shares of common stock upon his employment that were terminated in 2007, and his current stock options are described in the table below. Dr. Harrington is also entitled to life insurance coverage for the benefit of his family in the amount of at least \$1.0 million (which is \$2.0 million for 2014). For more information about severance arrangements under the agreement, see the disclosure under Potential Payments Upon Termination or Change of Control. Dr. Harrington has also entered into a non-competition and confidentiality agreement with us under which, during his employment and for a period of 18 months thereafter, he is restricted from, among other things, competing with us.

*Laura K. Campbell.* On May 22, 1998, we entered into a two-year employment agreement with Laura K. Campbell to serve initially as Controller. The agreement automatically renews for subsequent one-year terms on May 22 of each year unless either party gives notice of termination at least thirty days before the end of any term. Under the terms of the agreement, Ms. Campbell was entitled to an initial base salary of \$70,200, which may be increased at the discretion of the Board of Directors. Her salary for 2014 is \$244,250 and her target annual incentive bonus is 30% of her base salary. Ms. Campbell also received options to purchase shares of common stock upon her employment that were terminated in 2007, and her current stock options are described in the table below. For more information about severance arrangements under the agreement, see the disclosure under Potential Payments Upon Termination or Change of Control.

*William (B.J.) Lehmann, Jr.* On January 1, 2004, we entered into a four-year employment agreement with Mr. Lehmann to serve initially as Executive Vice President of Corporate Development and Finance. The agreement automatically renews for subsequent one-year terms on January 1 of each year unless either party gives notice of termination at least thirty days before the end of any term. The agreement was amended in 2013 to modify the duration of his severance arrangement, with no changes to the events triggering such severance. Under the terms of the agreement, Mr. Lehmann was entitled to an initial base salary of \$250,000, which may be increased at the discretion of the Board of Directors. His salary for 2014 is \$379,000 and his target annual incentive bonus is 45% of his base salary. Mr. Lehmann also received options to

purchase shares of common stock upon his employment that were terminated in 2007, and his current stock options are described in the table below. For more information about severance arrangements under the agreement, see the disclosure under Potential Payments Upon Termination or Change of Control. Mr. Lehmann has also entered into a non-competition and confidentiality agreement with us under which, during his employment and for a period of six months thereafter, he is restricted from, among other things, competing with us.

*Dr. Robert Deans.* On October 3, 2003, we entered into a four-year employment agreement with Dr. Robert Deans to serve initially as Vice President of Regenerative Medicine. The agreement automatically renews for subsequent one-year terms on October 3 of each year unless either party gives notice of termination at least thirty days before the end of any term. Under the terms of the agreement, Dr. Deans was entitled to an initial base salary of \$200,000, which may be increased at the discretion of the Board of Directors, and an annual discretionary incentive bonus of up to 30% of his base salary. His salary for 2014 is \$324,500 and his target annual incentive bonus is 40% of his base salary. Dr. Deans also received options to purchase shares of common stock upon his employment that were terminated in 2007, and his current stock options are described in the table below. For more information about severance arrangements under the agreement, see the disclosure under Potential Payments Upon Termination or Change of Control. Dr. Deans has also entered into a non-competition and confidentiality agreement with us under which, during his employment and for a period of six months thereafter, he is restricted from, among other things, competing with us.

#### **Equity Compensation Plans**

In June 2007, we adopted two equity compensation plans, which authorize the Board of Directors, or a committee thereof, to provide equity-based compensation in the form of stock options, restricted stock, RSUs and other stock-based awards, which are used to attract and retain qualified employees, Directors and consultants. Equity awards are granted from time to time under the guidance and approval of the Compensation Committee. Total awards under these plans, as amended, are currently limited to 11,500,000 shares of common stock, of which 3,441,585 shares remain available for issuance.

#### 401(k) Plan

We have a tax-qualified employee savings and retirement plan, also known as a 401(k) plan that covers all of our employees. Under our 401(k) plan, eligible employees may elect to reduce their current compensation by up to the statutorily prescribed annual limit, which was \$17,500 in 2013, and have the amount of the reduction contributed to the 401(k) plan. The trustees of the 401(k) plan, at the direction of each participant, invest the assets of the 401(k) plan in designated investment options. We may make matching or profit-sharing contributions to the 401(k) plan in amounts to be determined by the Board of Directors. We made matching contributions to the 401(k) plan during fiscal 2013 at a maximum rate of fifty cents for every dollar of the first 6% of participant contributions, up to a dollar maximum of \$3,000 per participant, which amounted to approximately \$97,000 in 2013. The 401(k) plan is intended to qualify under Section 401 of the Internal Revenue Code, so that contributions to the 401(k) plan and income earned on the 401(k) plan contributions are not taxable until withdrawn, and so that any contributions we make will be deductible when made.

#### Outstanding Equity Awards at 2013 Fiscal Year-End

The following table sets forth outstanding options held by our named executive officers at December 31, 2013.

		Opt	tion Awards	
	Number			
	of	Number of		
	Securities	Securities		
	Underlying	Underlying		
	Unexercised	Unexercised		
	Options	Options	Option	
	(#)	(#)	Exercise	Option Expiration
	Exercisable	Unexercisable	Price	Date
Name (a)	(b)	(c)	(\$)(e)	( <b>f</b> )
Gil Van Bokkelen	23,125	161,875	\$ 1.71	June 18, 2023 (1)
	25,000	0	\$ 5.28	December 23, 2019 (2)
	712,500	0	\$ 5.00	June 8, 2017(3)
Laura Campbell	7,500	52,500	\$ 1.71	June 18, 2023(1)
	17,500	0	\$ 5.28	December 23, 2019 (2)
	200,000	0	\$ 5.00	June 8, 2017(3)

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William (BJ) Lehmann	14,375	100,625	\$ 1.71	June 18, 2023 (1)
	22,500	0	\$ 5.28	December 23, 2019 (2)
	400,000	0	\$ 5.00	June 8, 2017(3)

John Harrington	12,500	87,500	\$ 1.71	June 18, 2023 (1)
	22,500	0	\$ 5.28	December 23, 2019 (2)
	700,000	0	\$ 5.00	June 8, 2017 (3)
Robert Deans	10,000	70,000	\$ 1.71	June 8, 2017 (1)
	20,000	0	\$ 5.28	December 23, 2019 (2)
	240,000	0	\$ 5.00	June 8, 2017 (3)

- (1) Options were granted on June 18, 2013, vesting ratably over four years on a quarterly basis.
- (2) Options were granted on December 23, 2009 and vested ratably over one year on a quarterly basis, and thus were fully exercisable on December 24, 2010.
- (3) Options were granted on June 8, 2007 and vested at a rate of 40% on the grant date and vested 20% in each of the three years thereafter (on a quarterly basis), and thus were fully exercisable on June 8, 2010.

#### 2013 Options Exercised and Stock Vested

None of our named executive officers exercised any stock options during 2013. The following table provides information on all stock awards vested and the value realized upon vesting, by the named executive officers during fiscal 2013:

	Stock	Stock Awards			
	Number of Shares				
	Acquired on Vesting				
Name	(#)		(\$)		
Gil Van Bokkelen	115,840	\$	222,413		
Laura Campbell	61,602	\$	118,276		
William (BJ) Lehmann	95,608	\$	183,567		
John Harrington	95,092	\$	182,577		
Robert Deans	81,862	\$	157,175		

(1) The value realized upon vesting is the product of multiplying the number of shares of common stock by the market value of the underlying shares on the vesting date.

#### Potential Payments Upon Termination or Change in Control

Under their employment agreements, the named executive officers may be entitled to certain potential payments upon termination. In the event that an executive officer is terminated without cause or terminates employment for good reason, as defined in the agreements, we would be obligated to pay full base salary for a defined period, subject to mitigation related to other employment. For Gil Van Bokkelen and John Harrington, the defined payment period is 18 months, for William (BJ) Lehmann, the defined payment period is twelve months, and for Laura Campbell and Robert Deans, the defined payment period is six months. We would also be obligated to continue the participation of Gil Van Bokkelen and John Harrington in all other medical, life and employee welfare benefit programs for a period of eighteen months at our expense, to the extent available and possible under the programs.

The agreements define cause to mean willful and continuous neglect of such executive officer s duties or responsibilities or willful misconduct by the executive officer that is materially and manifestly injurious to Athersys. Good reason includes, among other things, demotion, salary reduction, relocation, failure to provide an executive officer with adequate and appropriate facilities and termination by the executive officer within 90 days of a change in control. A change in control occurs when (1) a person or group of persons purchases 50% or more of our consolidated assets or a majority of our voting shares, or (2) if, following a public offering, the directors of Athersys immediately following the offering no longer constitute a majority of the Board of Directors. Upon a change in control, or if the named executive officer should die or become permanently disabled, all unvested stock options become immediately vested and exercisable. As of December 31, 2013, each of the named executive officers held unvested stock options, as reflected in the Outstanding Equity Awards at 2013 Fiscal Year-End table above.

In the event that an executive officer is terminated for cause or as a result of death, we would be obligated to pay full base salary and other benefits, including any unpaid expense reimbursements, through the date of termination, and would have no further obligations to the executive

officer. In the event that an executive officer is unable to perform duties as a result of a disability, we would be obligated to pay full base salary and other benefits until employment is terminated and for a period of twelve months from the date of such termination.

The table below reflects the amount of compensation payable to each named executive officer in the event of termination of such executive s employment, pursuant to such executive s employment. The amounts shown assume that such termination was effective as of December 31, 2013 and thus includes amounts earned through such time and are estimates of the amounts that would be paid out to executives upon their termination.

	Executive Benefit and Payments Upon Separation	v v	rmination Without Cause or oluntary For Good Reason
Gil Van Bokkelen		\$	675,000
	Cash Severance Payment Continuation of Benefits	\$	25,848
	Total	\$	700,848
William (BJ) Lehmann, Jr.		\$	371,400
	Cash Severance Payment Continuation of Benefits	\$	
	Total	\$	371,400
John Harrington		\$	554,100
	Cash Severance Payment Continuation of Benefits	\$	25,848
	Total	\$	579,948
Robert Deans	Cash Severance Payment	\$	159,000
	Continuation of Benefits	\$	
	Total	\$	159,000
Laura Campbell	Cash Severance Payment	\$	119,650
	Continuation of Benefits	\$	
	Total	\$	119,650

#### **Director Compensation Table for 2013**

The following table summarizes compensation paid to our non-employee Directors in 2013:

Name(a)	 Earned or id in Cash (\$)(b)	Option Awards (\$)(1)(d)	Total (\$)(h)
Lee E. Babiss	\$ 58,250	\$ 41,400	\$ 99,650
Ismail Kola	\$ 42,000	\$ 41,400	\$ 83,400
Lorin J. Randall	\$ 68,500	\$ 41,400	\$ 109,900
Kenneth H. Traub	\$ 50,000	\$41,400	\$ 91,400
Jack L. Wyszomierski	\$ 56,000	\$ 41,400	\$ 97,400

(1) Amounts in column (d) do not necessarily reflect compensation actually received by our Directors. The amounts in column (d) reflect the full grant date fair value of the equity awards made during the fiscal year ended December 31, 2013, in accordance with ASC 718. Assumptions used in the calculation of these amounts are included in the notes to the 2013 audited consolidated financial statements included herein. The Directors had option awards outstanding as of December 31, 2013 for shares of common stock as follows: Lee Babiss 135,000; Ismail Kola 135,000; Lorin Randall 90,000; Kenneth Traub 60,000; and Jack Wyszomierski 135,000.

Under our Director compensation program for non-employee Directors, new Directors receive an initial stock option grant to purchase 50,000 shares (30,000 shares prior to September 2013) of common stock at fair market value on the date of grant, which vests at a rate of 50% in the first year (on a quarterly basis) and 25% in each of the two years (on a quarterly basis) thereafter.

Additionally, the non-employee Directors receive annually an option award to purchase 30,000 shares (15,000 shares prior to September 2013) of common stock at fair market value on the date of grant, which vests quarterly over a one-year period, with such anniversary awards issued in June of each year in connection with our annual stockholder meeting. In June 2013, Directors Babiss, Kola, Randall, Traub and Wyszomierski each received an anniversary stock option award of 15,000 shares. In September 2013, the Compensation Committee recommended, and the Board of Directors approved, an increase to the initial option award and the anniversary option award for a non-employee Director to 50,000 and 30,000 shares, respectively, after engaging Arnosti to conduct a market and peer analysis. As a result, each of Directors Babiss, Kola, Randall, Traub and Wyszomierski received an incremental anniversary stock option award of 15,000 shares in September 2013. The incremental awards vest over a one-year period beginning June 2013, on a quarterly basis. All initial and anniversary stock option awards granted to non-employee Directors have a term of ten years and upon the termination of the Director s service, the Director has 18 months in which to exercise the vested portion of his options prior to forfeiture.

Our Directors receive annual cash compensation retainers as set forth below, effective October 1, 2013:

Board Member		\$ 40,000
Lead Director		\$ 25,000
Audit Committee Chairman		\$ 15,000
Audit Committee Member		\$ 7,500
Compensation Committee Chairman		\$ 10,000
Compensation Committee Member		\$ 5,000
Nominations and Corporate Governance Committee	Chairman	\$ 10,000
Nominations and Corporate Governance Committee	Member	\$ 5,000

Prior to October 1, 2013, we did not appoint a lead director, and the annual retainers for the chairman and members of the Nominations and Corporate Governance Committee were \$6,000 and \$3,000, respectively. These annual retainers are paid in quarterly installments and Directors are reimbursed for reasonable out-of-pocket expenses incurred while attending Board and committee meetings.

#### **Compensation Committee Interlocks and Insider Participation**

In 2013, none of our Directors was a member of the board of directors of any other company where the relationship would be construed to constitute a committee interlock within the meaning of the rules of the SEC.

#### **Compensation Committee Report**

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis section above and based on this review, has recommended to the Athersys Board of Directors the inclusion of the Compensation Discussion and Analysis in this annual report on Form 10-K for the fiscal year ended December 31, 2013.

**Compensation Committee** 

Board of Directors

Lee E. Babiss

Lorin J. Randall

Kenneth H. Traub

Jack W. Wyszomierski

#### ITEM 12. <u>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED</u> <u>SHAREHOLDER MATTERS</u>

### EQUITY COMPENSATION PLAN INFORMATION

The following table sets forth certain information regarding the Company s equity compensation plans as of December 31, 2013, unless otherwise indicated.

Plan Category	Number of securities to be issued upon exercise of outstanding awards (a) (1)	av exerc of out	ighted- erage cise price tstanding wards (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plan approved by security holders	6,644,055	\$	3.74	2,911,455
Equity compensation plan not approved by security holders (2)	934,870	\$	3.60	530,130
Total	7,578,925			3,441,585

- (1) Included in column (a) are both stock options and restricted stock units awarded under our equity compensation plans.
- (2) The other shares of common stock included in this plan category are issued or issuable under our Equity Incentive Compensation Plan. The terms of our Equity Incentive Compensation Plan are substantially similar to the terms of the Current LTIP. For information on the terms of these plans, see Compensation Discussion and Analysis Elements of Executive Compensation Long-Term Incentive Program, as well as Compensation Discussion and Analysis Equity Compensation Plans in this annual report.

### BENEFICIAL OWNERSHIP OF COMMON STOCK

The following table sets forth certain information known to us regarding the beneficial ownership of our common stock as of February 28, 2014 (unless otherwise indicated below) by:

each person known by us to beneficially own more than 5% of our common stock;

each of our Directors;

each of the executive officers named in the Summary Compensation Table; and

all of our Directors and executive officers as a group.

We have determined beneficial ownership in accordance with the rules of the SEC. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares of common stock that could be issued upon the exercise of outstanding options and warrants held by that person that are exercisable within 60 days of February 28, 2014 are considered outstanding. These shares, however, are not considered outstanding when computing the percentage ownership of each other person.

Percentage ownership calculations for beneficial ownership for each person or entity are based on 76,633,698 shares of common stock outstanding as of February 28, 2014.

Except as indicated in the footnotes to this table and pursuant to state community property laws, each stockholder named in the table has sole voting and investment power for the shares shown as beneficially owned by them.

Name of Beneficial Owner	Number of Shares	Percent of Class
Greater Than 5% Stockholders	Shares	refcent of Class
First Eagle Investment Management, LLC <sup>(1)</sup>	4,207,600	5.5%
Directors and Executive Officers		
Gil Van Bokkelen <sup>(2)</sup>	1,137,879	1.5%
Lee Babiss <sup>(3)</sup>	127,500	*
John Harrington <sup>(4)</sup>	911,144	1.2%
Ismail Kola <sup>(5)</sup>	127,500	*
Lorin Randall <sup>(6)</sup>	82,500	*
Kenneth Traub <sup>(7)</sup>	61,250	*
Jack Wyszomierski <sup>(8)</sup>	127,500	*
Laura Campbell <sup>(9)</sup>	344,098	*
Robert Deans <sup>(10)</sup>	369,448	*
William (BJ) Lehmann, Jr. <sup>(11)</sup>	525,967	*
All Directors and executive officers as a group (10 persons)	3,814,786	5.0%

\* Less than 1%.

(1) A Schedule 13G/A filed with the SEC on February 14, 2014 reported that First Eagle Investment Management, LLC, or FEIM, an investment adviser registered under Section 203 of the Investment Advisers Act of 1940, is deemed to be the beneficial owner of 4,207,600 shares of common stock as a result of acting as investment adviser to various FEIM clients. FEIM has sole voting and dispositive power over 4,207,600 shares of common stock.

(2) Includes vested options for 772,187 shares of common stock at a weighted average exercise price of \$4.86 per share and 57,920 restricted stock units that vest on March 18, 2014.

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- (3) Includes vested options for 127,500 shares of common stock at a weighted average exercise price of \$2.67 per share.
- (4) Includes vested options for 741,250 shares of common stock at a weighted average exercise price of \$4.93 per share and 47,546 restricted stock units that vest on March 18, 2014.
- (5) Includes vested options for 127,500 shares of common stock at a weighted average exercise price of \$2.45 per share.
- (6) Includes vested options for 82,500 shares of common stock at a weighted average exercise price of \$1.95 per share.
- (7) Includes vested options for 41,250 shares of common stock at a weighted average exercise price of \$1.58 per share.

- (8) Includes vested options for 127,500 shares of common stock at a weighted average exercise price of \$2.61 per share.
- (9) Includes vested options for 228,750 shares of common stock at a weighted average exercise price of \$4.86 per share and 30,801 restricted stock units that vest on March 18, 2014.
- (10) Includes vested options for 275,000 shares of common stock at a weighted average exercise price of \$4.84 per share and 40,930 restricted stock units that vest on March 18, 2014.
- (11) Includes vested options for 444,063 shares of common stock at a weighted average exercise price of \$4.85 per share and 47,804 restricted stock units that vest on March 18, 2014.

#### ITEM 13. <u>CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE</u> Certain Relationships and Related Person Transactions

We give careful attention to related person transactions because they may present the potential for conflicts of interest. We refer to related person transactions as those transactions, arrangements, or relationships in which:

we were, are or are to be a participant;

the amount involved exceeds \$120,000; and

any of our Directors, Director nominees, executive officers or greater-than five percent stockholders (or any of their immediate family members) had or will have a direct or indirect material interest.

To identify related person transactions in advance, we rely on information supplied by our executive officers, Directors and certain significant stockholders. We maintain a comprehensive written policy for the review, approval or ratification of related person transactions, and our Audit Committee reviews all related person transactions identified by us. The Audit Committee approves or ratifies only those related person transactions that are determined by it to be, under all of the circumstances, in the best interest of the Company and its stockholders. No related person transactions occurred in fiscal 2013 that required a review by the Audit Committee.

At times, Aspire Capital has beneficially owned more than 5% of our outstanding common stock. We entered into an equity purchase agreement with Aspire Capital in 2011, which provided that Aspire Capital was committed to purchase up to an aggregate of \$20.0 million of shares of our common stock over a two-year term, subject to our election to sell any such shares. Under the agreement, we had the right to sell shares, subject to certain volume limitations and a minimum floor price, at a modest discount to the prevailing market price. As part of the agreement, Aspire Capital made an initial investment of \$1.0 million in us through the purchase of 666,667 shares of our common stock at \$1.50 per share in 2011, and received 266,667 additional shares as compensation for its commitment. As a result of this transaction, combined with shares of our common stock that Aspire Capital held prior to the November 2011 transaction, Aspire Capital became one of our larger stockholders, owning more than 5% of our shares of our common stock outstanding at that time.

By September 30, 2013, we had sold all the remaining shares that were available under the 8,000,000 shares of common stock registered for resale under the equity facility, which was due to expire in January 2014. In October 2013, we terminated the expiring equity purchase agreement with Aspire Capital and entered into a new equity purchase agreement with Aspire Capital to purchase up to an aggregate of \$25.0 million of shares of our common stock over a new two-year period. The terms of the 2013 equity facility are similar to the previous arrangement, and we issued 333,333 shares of our common stock Aspire Capital as a commitment fee in October 2013 and filed a registration statement for the resale of 10,000,000 shares of common stock in connection with the new equity facility.

In 2013, we sold an aggregate 6,566,666 shares to Aspire Capital at an average price of \$1.70 per share under both equity purchase agreements.

In our March 2012 private placement, Aspire Capital purchased an additional 966,184 shares of common stock and five-year warrants to purchase 966,184 shares of common stock with an exercise price of \$2.07 per share. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase one share of common stock at an offering price of \$2.07 per fixed combination, for a total purchase price to Aspire Capital of approximately \$2.0 million. Also, in our October 2012 public offering, Aspire Capital purchased an additional 750,000 shares of common stock for a total purchase price to Aspire Capital of approximately \$0.8 million. As a result of our October 2012 public offering and in accordance with the antidilution provisions of the March 2012 warrants, we sought and obtained stockholder

approval in February 2013 to reduce the exercise price of the March 2012 warrants to \$1.01 per share.

Also, in our December 2013 registered direct offering, Aspire Capital purchased an additional 1.0 million shares of common stock and warrants to purchase 350,000 shares of common stock with an exercise price of \$2.50 per share that expire on March 31, 2015, a portion of which are not exercisable until June 3, 2014. The securities were sold in multiples of a fixed combination of one share of common stock and a warrant to purchase 0.35 shares of common stock at an offering price of \$2.00 per fixed combination, for a total purchase price to Aspire Capital of approximately \$2.0 million.

#### **Director Independence**

The Board reviews the independence of each Director at least annually. During these reviews, the Board will consider transactions and relationships between each Director (and his or her immediate family and affiliates) and the Company and our management to determine whether any such transactions or relationships are inconsistent with a determination that the Director was independent. The Board conducted its annual review of Director independence to determine if any transactions or relationships exist that would disqualify any of the individuals who serve as a Director under the rules of the NASDAQ Capital Market or require disclosure under Securities and Exchange Commission, or SEC, rules. Based upon the foregoing review, the Board determined the following individuals are independent under the rules of the NASDAQ Capital Market: Lee E. Babiss, Ismail Kola, Lorin J. Randall, Kenneth H. Traub and Jack L. Wyszomierski. Currently, we have two members of management that also serve on the Board: Dr. Van Bokkelen, who is also our Chairman and Chief Executive Officer, and Dr. Harrington, who is our Executive Vice President and Chief Scientific Officer. Neither Dr. Van Bokkelen nor Dr. Harrington is considered independent under the independent under the independent under the independent under the solution of the solution.

#### ITEM 14. <u>PRINCIPAL ACCOUNTANT FEES AND SERVICES</u> Principal Accountant Fees and Services

*Audit Fees.* Fees paid to Ernst & Young LLP for the audit of the annual consolidated financial statements included in the Company s Annual Reports on Form 10-K, for the reviews of the consolidated financial statements included in the Company s Forms 10-Q, and for services related to registration statements were \$639,100 for the fiscal year ended December 31, 2013 and \$500,400 for the fiscal year ended December 31, 2012. The increase related primarily to services for registration statements filed in 2013 and internal control attestation required in 2013.

Audit-Related Fees. There were no fees paid to Ernst & Young LLP for audit-related services in 2013 and 2012.

*Tax Fees*. Fees paid to Ernst & Young LLP associated with tax compliance and tax consultation were \$29,250 and \$25,000 for the fiscal years ended December 31, 2013 and 2012, respectively.

All Other Fees. There were no other fees paid to Ernst & Young LLP in 2013 or 2012.

#### Audit Committee Pre-Approval Policies and Procedures

The Audit Committee has adopted a formal policy on auditor independence requiring the pre-approval by the Audit Committee of all professional services rendered by the Company s independent auditor prior to the commencement of the specified services.

For the fiscal year ended December 31, 2013, 100% of the services described above were pre-approved by the Audit Committee in accordance with the Company s formal policy on auditor independence.

#### PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) Financial Statements:

The following consolidated financial statements of Athersys, Inc. are included in Item 8:

Reports of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2013 and 2012

Consolidated Statements of Operations and Comprehensive Loss for each of the years ended December 31, 2013, 2012 and 2011

Consolidated Statements of Stockholders Equity for each of the years ended December 31, 2013, 2012 and 2011

Consolidated Statements of Cash Flow for each of the years ended December 31, 2013, 2012 and 2011

Notes to Consolidated Financial Statements

(a)(2) Financial Statement Schedules:

The following financial statement schedule of Athersys, Inc. is included:

Schedule II Valuation and Qualifying Accounts

(In thousands)			alance at ginning of Year	Additions	Deductions		llance at d of Year
Year Ended December 31, 2013							
Deducted from asset accounts:							
Allowance for doubtful accounts	note receivable	\$	330	\$	\$	\$	330(A)
Tax valuation allowances		\$	34,222	\$ 10,126	\$ 18,306 (B)	\$	26,042
Total 2013		\$	34,552	\$ 10,126	\$ 18,306	\$	26,372
Year Ended December 31, 2012 Deducted from asset accounts: Allowance for doubtful accounts Tax valuation allowances	note receivable	\$ \$	307 29,272	\$  23 \$ 4,950	\$ \$	\$ \$	330(A) 34,222
Total 2012		\$	29,579	\$ 4,973	\$	\$	34,552
Year Ended December 31, 2011							
Deducted from asset accounts:							
Allowance for doubtful accounts	note receivable	\$	296	\$ 11	\$	\$	307
Tax valuation allowances		\$	23,908	\$ 5,364	\$	\$	29,272
Total 2011		\$	24,204	\$ 5,375	\$	\$	29,579

- (A) Reserve on note receivable; Fully reserved.
- (B) Deferred tax assets are fully offset by valuation allowances. As a result of the October 2012 equity offering, the Company lost the use of a significant portion of its net operating loss carryforwards generated prior to October 2012.

All other schedules for which provision is made in the applicable accounting regulation of the SEC are not required under the related instructions or are not applicable and, therefore, omitted.

(a)(3) Exhibits.

Exhibit No.	Exhibit Description
3.1	Certificate of Incorporation of Athersys, Inc., as amended as of June 28, 2013 (incorporated herein by reference to Exhibit 3.1 to the registrant s Quarterly Report on Form 10-Q (Commission No. 000-52108) filed with the Commission on August 13, 2013)
3.2	Bylaws of Athersys, Inc., as amended as of October 30, 2007 (incorporated herein by reference to Exhibit 3.1 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on October 31, 2007)
4.1	Form of Warrant (incorporated herein by reference to Exhibit 4.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on January 28, 2011)
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10.2*	Cell Line Collaboration and License Agreement, dated as of July 1, 2002, by and between Athersys, Inc. and Bristol-Myers Squibb Company (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K/A (Commission No. 000-52108) filed with the Commission on September 27, 2007)
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10.6	Amended and Restated Registration Rights Agreement, dated as of April 28, 2000, by and among Athersys, Inc. and the stockholders of Athersys, Inc. parties thereto (incorporated herein by reference to Exhibit 10.6 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
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10.8	Amendment No. 2 to Athersys, Inc. Amended and Restated Registration Rights Agreement, dated as of November 19, 2002, by and among Athersys, Inc., the New Stockholders, the Investors, Biotech and the Stockholders (each as defined in the Amended and Restated Registration Rights Agreement, dated as April 28, 2000, as amended, by and among Athersys, Inc. and the stockholders of Athersys, Inc. parties thereto) (incorporated herein by reference to Exhibit 10.8 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
10.9	Amendment No. 3 to Amended and Restated Registration Rights Agreement, dated as of May 15, 2007, by and among Athersys, Inc. and the Existing Stockholders (as defined therein) (incorporated herein by reference to Exhibit 10.9 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)

- 10.10 Athersys, Inc. Equity Incentive Compensation Plan (incorporated herein by reference to Exhibit 10.11 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
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- 10.14 Amended and Restated Employment Agreement, dated as of December 1, 1998 but effective as of April 1, 1998, by and between Athersys, Inc. and Dr. John J. Harrington (incorporated herein by reference to Exhibit 10.17 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
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- 10.16 Non-Competition and Confidentiality Agreement, dated as of December 1, 1998, by and between Athersys, Inc. and Dr. John J. Harrington (incorporated herein by reference to Exhibit 10.19 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
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- 10.21 Non-Competition and Confidentiality Agreement, dated as of October 3, 2003, by and among Athersys, Inc., Advanced Biotherapeutics, Inc. and Robert Deans (incorporated herein by reference to Exhibit 10.27 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.22 Employment Agreement, dated as of January 1, 2004, by and between Advanced Biotherapeutics, Inc. and William Lehmann (incorporated herein by reference to Exhibit 10.28 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)

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- 10.26 Form Incentive Agreement by and between Advanced Biotherapeutics, Inc. and named executive officers, and acknowledged by Athersys, Inc. and ReGenesys, LLC (incorporated herein by reference to Exhibit 10.31 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.27 Form Amendment No. 1 to Incentive Agreement by and between Advanced Biotherapeutics, Inc. and named executive officers, and acknowledged by Athersys, Inc. and ReGenesys, LLC (incorporated herein by reference to Exhibit 10.32 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.28 Form Amendment No. 2 to Incentive Agreement by and between Advanced Biotherapeutics, Inc. and named executive officers, and acknowledged by Athersys, Inc. and ReGenesys, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 20, 2013)
- 10.29\* Exclusive License Agreement, dated as of May 17, 2002, by and between Regents of the University of Minnesota and MCL LLC, assumed by ReGenesys, LLC through operation of merger on November 4, 2003 (incorporated herein by reference to Exhibit 10.34 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.30 Amendment No. 1 to Cell Line Collaboration and License Agreement, dated as of January 1, 2006, by and between Athersys, Inc. and Bristol-Myers Squibb Company (incorporated herein by reference to Exhibit 10.36 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.31 Form Indemnification Agreement for Directors, Officers and Directors and Officers (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on August 6, 2007)

- 10.32\* Collaboration and License Agreement, dated as of December 18, 2009, by and between Athersys, Inc., ABT Holding Company, and Pfizer (incorporated herein by reference to Exhibit 10.42 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.33\* Stand-by License Agreement, dated as of December 18, 2009, by and between Regents of the University of Minnesota, ABT Holding Company and Pfizer (incorporated herein by reference to Exhibit 10.43 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.34 Amendment dated as of March 31, 2009 to the Extended Collaboration and License Agreement, by and between Athersys, Inc. and Bristol-Myers Squibb Company effective January 1, 2006 (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on April 9, 2009)
- 10.35 Amendment No. 4 to Amended and Restated Registration Rights Agreement, dated as of March 8, 2010, by and among Athersys, Inc. and the Existing Stockholders (as defined therein) (incorporated herein by reference to Exhibit 10.45 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.36\*License and Technical Assistance Agreement, dated as of September 10, 2010, between ABT Holding Company and RTI<br/>(incorporated herein by reference to Exhibit 10.1 to the registrant s Quarterly Report on Form 10-Q (Commission No.<br/>001-33876) filed with the Commission on November 8, 2010)
- 10.37 Form of Incentive Stock Option Agreement (incorporated herein by reference to Exhibit 10.47 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (Commission No. 001-33876) filed with the Commission on March 25, 2011)
- 10.38 Form of Nonqualified Stock Option Agreement for Non-Employee Directors (incorporated herein by reference to Exhibit 10.48 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (Commission No. 001-33876) filed with the Commission on March 25, 2011)
- 10.39 Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 16, 2011) (incorporated herein by reference to Exhibit 10.1 to registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 20, 2011
- 10.40 Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 18, 2013) (incorporated herein by reference to Exhibit 10.1 to registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 18, 2013
- 10.41 Form of Nonqualified Stock Option Agreement for Non-Employee Directors pursuant to the Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 16, 2011) (incorporated herein by reference to Exhibit 10.49 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on May 6, 2011)
- 10.42 Common Stock Purchase Agreement, dated as of November 11, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 14, 2011)
- 10.43 First Amendment to Common Stock Purchase Agreement, dated as of November 17, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated by reference to Exhibit 10.47 to the registrant s Registration Statement on Form S-1 (Commission No. 333-178418) filed with the Commission on December 9, 2011)
- 10.44 Common Stock Purchase Agreement, dated as of October 22, 2013, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on October 23, 2013)

- 10.45 Form of Restricted Stock Unit Agreement (incorporated herein by reference to Exhibit 10.2 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on August 10, 2011)
- 10.46 Form of Restricted Stock Unit Agreement (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 20, 2013)
- 10.47 Registration Rights Agreement, dated as of November 11, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 14, 2011)
- 10.48 Registration Rights Agreement, dated as of October 22, 2013, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on October 23, 2013)
- 10.49 Amendment No. 3 to Extended Collaboration and License Agreement, dated January 31, 2012, by and between ABT Holding Company and Bristol-Myers Squibb Company (incorporated by reference to Exhibit 10.3 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on May 14, 2012)
- 10.50 First Amendment to License and Technical Assistance Agreement, dated September 17, 2012, by and between ABT Holding, Inc. and RTI Biologics, Inc. (incorporated herein by reference to Exhibit 10.52 to the registrant s Registration Statement on Form S-1/A (Commission No. 001-33876) filed with the Commission on October 23, 2012)
- 10.51 Registration Rights Agreement, dated as of March 9, 2012, by and between Athersys, Inc. and the signatories thereto (incorporated herein by reference to Exhibit 10.53 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on March 15, 2012)
- 10.52 Summary of Athersys, Inc. 2013 Cash Bonus Incentive Plan (incorporated herein by reference to Exhibit 10.54 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2012 (Commission No. 001-33876) filed with the Commission on March 12, 2013)
- 10.53 Form of Securities Purchase Agreement (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 29, 2013)
- 10.54 Form of Securities Purchase Agreement (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on January 13, 2014)
- 10.55 Summary of Athersys, Inc. 2014 Cash Bonus Incentive Plan
- 21.1 List of Subsidiaries
- 23.1 Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm
- 24.1 Power of Attorney
- 31.1 Certification of Gil Van Bokkelen, Chairman and Chief Executive Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Laura K. Campbell, Vice President of Finance, pursuant to SEC Rules 13a-14(a) and 15d-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Gil Van Bokkelen, Chairman and Chief Executive Officer, and Laura Campbell, Vice President of Finance, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

\* Confidential treatment requested as to certain portions, which portions have been filed separately with the SEC

Indicates management contract or compensatory plan, contract or arrangement in which one or more directors or executive officers of the registrant may be participants

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the city of Cleveland, State of Ohio, on March 13, 2014.

#### ATHERSYS, INC.

By: /s/ Gil Van Bokkelen Gil Van Bokkelen

Title: Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Signature	Title	Date
/s/ Gil Van Bokkelen	Chief Executive Officer and Chairman of the Board of Directors (Principal Executive	March 13, 2014
Gil Van Bokkelen	Officer)	
/s/ Laura K. Campbell	Vice President of Finance (Principal Financial Officer and Principal Accounting Officer)	March 13, 2014
Laura K. Campbell		
*	Executive Vice President, Chief Scientific Officer and Director	March 13, 2014
John J. Harrington		
*		
Lorin J. Randall	Director	March 13, 2014
*		
Kenneth H. Traub	Director	March 13, 2014
*		
Jack L. Wyszomierski	Director	March 13, 2014
*		
Lee E. Babiss	Director	March 13, 2014
*		
Ismail Kola	Director	March 13, 2014

\* Gil Van Bokkelen, by signing his name hereto, does hereby sign this Form 10-K on behalf of each of the above named and designated directors of the Company pursuant to Powers of Attorney executed by such persons and filed with the Securities and Exchange Commission.

By: /s/ Gil Van Bokkelen Gil Van Bokkelen Attorney-in-fact

### EXHIBIT INDEX

Exhibit No. 3.1	Exhibit Description Certificate of Incorporation of Athersys, Inc., as amended as of June 28, 2013 (incorporated herein by reference to Exhibit 3.1 to the registrant s Quarterly Report on Form 10-Q (Commission No. 000-52108) filed with the Commission on August 13, 2013)
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- 10.28 Form Amendment No. 2 to Incentive Agreement by and between Advanced Biotherapeutics, Inc. and named executive officers, and acknowledged by Athersys, Inc. and ReGenesys, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 20, 2013)
- 10.29\* Exclusive License Agreement, dated as of May 17, 2002, by and between Regents of the University of Minnesota and MCL LLC, assumed by ReGenesys, LLC through operation of merger on November 4, 2003 (incorporated herein by reference to Exhibit 10.34 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.30 Amendment No. 1 to Cell Line Collaboration and License Agreement, dated as of January 1, 2006, by and between Athersys, Inc. and Bristol-Myers Squibb Company (incorporated herein by reference to Exhibit 10.36 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on June 14, 2007)
- 10.31 Form Indemnification Agreement for Directors, Officers and Directors and Officers (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 000-52108) filed with the Commission on August 6, 2007)

- 10.32\* Collaboration and License Agreement, dated as of December 18, 2009, by and between Athersys, Inc., ABT Holding Company, and Pfizer (incorporated herein by reference to Exhibit 10.42 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.33\* Stand-by License Agreement, dated as of December 18, 2009, by and between Regents of the University of Minnesota, ABT Holding Company and Pfizer (incorporated herein by reference to Exhibit 10.43 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.34 Amendment dated as of March 31, 2009 to the Extended Collaboration and License Agreement, by and between Athersys, Inc. and Bristol-Myers Squibb Company effective January 1, 2006 (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on April 9, 2009)
- 10.35 Amendment No. 4 to Amended and Restated Registration Rights Agreement, dated as of March 8, 2010, by and among Athersys, Inc. and the Existing Stockholders (as defined therein) (incorporated herein by reference to Exhibit 10.45 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2009 (Commission No. 001-33876) filed with the Commission on March 11, 2010)
- 10.36\* License and Technical Assistance Agreement, dated as of September 10, 2010, between ABT Holding Company and RTI (incorporated herein by reference to Exhibit 10.1 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on November 8, 2010)
- 10.37 Form of Incentive Stock Option Agreement (incorporated herein by reference to Exhibit 10.47 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (Commission No. 001-33876) filed with the Commission on March 25, 2011)
- 10.38 Form of Nonqualified Stock Option Agreement for Non-Employee Directors (incorporated herein by reference to Exhibit 10.48 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (Commission No. 001-33876) filed with the Commission on March 25, 2011)
- 10.39 Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 16, 2011) (incorporated herein by reference to Exhibit 10.1 to registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 20, 2011
- 10.40 Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 18, 2013) (incorporated herein by reference to Exhibit 10.1 to registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 18, 2013
- 10.41 Form of Nonqualified Stock Option Agreement for Non-Employee Directors pursuant to the Athersys, Inc. Amended and Restated 2007 Long-Term Incentive Plan (Amended and Restated Effective June 16, 2011) (incorporated herein by reference to Exhibit 10.49 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on May 6, 2011)
- 10.42 Common Stock Purchase Agreement, dated as of November 11, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 14, 2011)
- 10.43 First Amendment to Common Stock Purchase Agreement, dated as of November 17, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated by reference to Exhibit 10.47 to the registrant s Registration Statement on Form S-1 (Commission No. 333-178418) filed with the Commission on December 9, 2011)
- 10.44 Common Stock Purchase Agreement, dated as of October 22, 2013, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on October 23, 2013)

- 10.45 Form of Restricted Stock Unit Agreement (incorporated herein by reference to Exhibit 10.2 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on August 10, 2011)
- 10.46 Form of Restricted Stock Unit Agreement (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on June 20, 2013)
- 10.47 Registration Rights Agreement, dated as of November 11, 2011, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 14, 2011)
- 10.48 Registration Rights Agreement, dated as of October 22, 2013, by and between Athersys, Inc. and Aspire Capital Fund, LLC (incorporated herein by reference to Exhibit 10.2 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on October 23, 2013)
- 10.49 Amendment No. 3 to Extended Collaboration and License Agreement, dated January 31, 2012, by and between ABT Holding Company and Bristol-Myers Squibb Company (incorporated by reference to Exhibit 10.3 to the registrant s Quarterly Report on Form 10-Q (Commission No. 001-33876) filed with the Commission on May 14, 2012)
- 10.50 First Amendment to License and Technical Assistance Agreement, dated September 17, 2012, by and between ABT Holding, Inc. and RTI Biologics, Inc. (incorporated herein by reference to Exhibit 10.52 to the registrant s Registration Statement on Form S-1/A (Commission No. 001-33876) filed with the Commission on October 23, 2012)
- 10.51 Registration Rights Agreement, dated as of March 9, 2012, by and between Athersys, Inc. and the signatories thereto (incorporated herein by reference to Exhibit 10.53 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on March 15, 2012)
- 10.52 Summary of Athersys, Inc. 2013 Cash Bonus Incentive Plan (incorporated herein by reference to Exhibit 10.54 to the registrant s Annual Report on Form 10-K for the year ended December 31, 2012 (Commission No. 001-33876) filed with the Commission on March 12, 2013)
- 10.53 Form of Securities Purchase Agreement (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on November 29, 2013)
- 10.54 Form of Securities Purchase Agreement (incorporated herein by reference to Exhibit 10.1 to the registrant s Current Report on Form 8-K (Commission No. 001-33876) filed with the Commission on January 13, 2014)
- 10.55 Summary of Athersys, Inc. 2014 Cash Bonus Incentive Plan
- 21.1 List of Subsidiaries
- 23.1 Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm
- 24.1 Power of Attorney
- 31.1 Certification of Gil Van Bokkelen, Chairman and Chief Executive Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Laura K. Campbell, Vice President of Finance, pursuant to SEC Rules 13a-14(a) and 15d-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Gil Van Bokkelen, Chairman and Chief Executive Officer, and Laura Campbell, Vice President of Finance, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

\* Confidential treatment requested as to certain portions, which portions have been filed separately with the SEC

Indicates management contract or compensatory plan, contract or arrangement in which one or more directors or executive officers of the registrant may be participants