IAC/INTERACTIVECORP Form 10-Q August 06, 2008

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As filed with the Securities and Exchange Commission on August 6, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2008

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File No. 0-20570

## IAC/INTERACTIVECORP

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation or organization)

#### 59-2712887

(I.R.S. Employer Identification No.)

555 West 18th Street, New York, New York 10011

(Address of Registrant's principal executive offices)

(212) 314-7300

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting

company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of July 25, 2008, the following shares of the Registrant's common stock were outstanding:

Common Stock, including 200,000 shares of restricted stock	254,215,899
Class B Common Stock	25,599,998
Total outstanding Common Stock	279.815.897

The aggregate market value of the voting common stock held by non-affiliates of the Registrant as of July 25, 2008 was \$3,326,543,174. For the purpose of the foregoing calculation only, all directors and executive officers of the Registrant are assumed to be affiliates of the Registrant.

#### PART I FINANCIAL STATEMENTS

Item 1. Consolidated Financial Statements

#### IAC/INTERACTIVECORP AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

		nths Ended						
	=	e 30,	Six Months E					
	2008	2007	2008	2007				
		(Restated)		(Restated)				
	(In thousands, except per share data)							
Product sales	\$ 725,877	\$ 703,053	\$1,428,675	\$1,389,133				
Service revenue	869,454	788,982	1,748,273	1,572,607				
Net revenue	1,595,331	1,492,035	3,176,948	2,961,740				
Cost of sales product sales (exclusive of depreciation								
shown separately below)	466,307	436,306	925,838	868,221				
Cost of sales service revenue (exclusive of								
depreciation shown separately below)	403,484	342,978	801,469	677,633				
Gross profit	725,540	712,751	1,449,641	1,415,886				
Selling and marketing expense	321,725	329,586	639,784	641,826				
General and administrative expense	226,164	197,827	437,202	392,532				
Other operating expense	28,191	27,738	61,964	57,937				
Amortization of non-cash marketing	3,617	23,951	10,128	24,458				
Amortization of intangibles	142,985	29,696	172,258	59,240				
Depreciation	42,845	37,315	84,195	73,800				
Goodwill impairment	354,005		354,005					
Operating (loss) income	(393,992)	66,638	(309,895)	166,093				
Other income (expense):								
Interest income	8,064	18,534	18,493	37,750				
Interest expense	(14,526)	(15,599)	(27,377)	(30,613)				
Equity in income of unconsolidated affiliates	4,980	6,636	11,425	14,483				
Other (expense) income	(99,068)	6,969	(87,012)	7,650				
Total other (expense) income, net	(100,550)	16,540	(84,471)	29,270				
(Loss) earnings from continuing operations before								
income taxes and minority interest	(494,542)	83,178	(394,366)	195,363				
Income tax benefit (provision)	49,514	(28,928)	7,516	(71,258)				
Minority interest in losses of consolidated								
subsidiaries	1,367	353	2,262	240				
(Loss) earnings from continuing operations	(443,661)	54,603	(384,588)	124,345				
Gain on sale of discontinued operations, net of tax	22,547	35,081	22,547	35,081				
(Loss) income from discontinued operations, net of								
tax	(483)	4,919	(6,740)	(4,073)				
Net (loss) earnings available to common								
shareholders	\$ (421,597)	\$ 94,603	\$ (368,781)	\$ 155,353				

# (Loss) earnings per share from continuing

operations:

\$ (1.59)	\$	0.19	\$	(1.38)	\$	0.43
\$ (1.59)	\$	0.18	\$	(1.38)	\$	0.41
\$ (1.51)	\$	0.33	\$	(1.32)	\$	0.54
\$ (1.51)	\$	0.31	\$	(1.32)	\$	0.51
\$ \$ \$	\$ (1.59) \$ (1.51)	\$ (1.59) \$ \$ (1.59) \$ \$ (1.51) \$ \$ (1.51) \$	\$ (1.59) \$ 0.18 \$ (1.51) \$ 0.33	\$ (1.59) \$ 0.18 \$ \$ (1.51) \$ 0.33 \$	\$ (1.59) \$ 0.18 \$ (1.38) \$ (1.51) \$ 0.33 \$ (1.32)	\$ (1.59) \$ 0.18 \$ (1.38) \$ \$ (1.51) \$ 0.33 \$ (1.32) \$

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

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#### IAC/INTERACTIVECORP AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

	June 30, 2008		December 3: 2007	
	(u	naudited) (In tho	audited) ds,	
		except sh	are d	lata)
ASSETS				
Cash and cash equivalents	\$	1,431,991	\$	1,585,302
Restricted cash and cash equivalents		9,331		23,701
Marketable securities		143,391		326,788
Accounts receivable, net of allowance of \$30,702 and \$19,845,				
respectively		427,693		470,894
Loans held for sale		87,310		86,754
Inventories		348,303		324,845
Deferred income taxes		94,704		95,263
Prepaid and other current assets		284,106		512,690
Total current assets		2,826,829		3,426,237
Property and equipment, net		655,695		641,697
Goodwill		6,415,138		6,453,664
Intangible assets, net		1,343,628		1,363,237
Long-term investments		433,845		450,318
Other non-current assets		353,164		255,649
TOTAL ASSETS	\$1	2,028,299	\$ 1	2,590,802
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES:				
Current maturities of long-term obligations and short-term borrowings	\$	77,773	\$	111,857
Accounts payable, trade		266,254		275,220
Accounts payable, client accounts		478,000		413,070
Deferred revenue		190,073		168,932
Income taxes payable		14,249		19,509
Accrued expenses and other current liabilities		569,924		745,645
Total current liabilities		1,596,273		1,734,233
Long-term obligations, net of current maturities		835,199		834,566
Income taxes payable		263,430		265,962
Other long-term liabilities		177,592		169,490
Deferred income taxes		926,861		962,408
Minority interest		39,445		40,481
Commitments and contingencies				
SHAREHOLDERS' EQUITY:				
Preferred stock \$.01 par value; authorized 100,000,000 shares; 758 shares issued and outstanding				
Common stock \$.001 par value; authorized 1,600,000,000 shares; issued				
418,797,948 and 417,077,599 shares, respectively, and outstanding				
253,983,184 and 258,262,835 shares, respectively, including 200,000				
shares of restricted stock		419		417
Class B convertible common stock \$.001 par value; authorized				.17
400,000,000 shares; issued 32,314,998 shares and outstanding				
25,599,998 shares		32		32
Additional paid-in capital	1	4,807,363	1	4,744,318
Retained earnings		199,039		567,820
Accumulated other comprehensive income		96,975		39,814
Treasury stock 164,814,764 and 158,814,764 shares, respectively	(	6,914,329)	(	6,768,739

Total shareholders' equity

8,189,499

8,583,662

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

\$12,028,299

\$12,590,802

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

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## IAC/INTERACTIVECORP AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

### (Unaudited)

		\$.	eferred Stock 01 Par Value	Common Stock \$.001 Par Value		Class B Convertible Common Stock \$.001 Par Value		Additional Paid-in	Retained	Accum Other Comp.	Treasury
	Total	\$	Shares	\$	Shares	\$	Shares	Capital	Earnings	Income	Stock
						(In	thousand	ds)			
Balance as of	¢0.502.662	ф	1	¢ 417	417.077	Ф 22	20.215	¢14744210	e 567.000	¢ 20, 01.4	Φ.(C.7.C0.730)
December 31, 2007	\$8,583,662	<b>3</b>	1	\$417	417,077	\$32	32,313	\$14,744,318	\$ 567,820	\$ 39,814	\$(6,768,739)
Comprehensive loss: Net loss for the six											
months ended June 30,											
2008	(368,781)								(368,781)		
Foreign currency									, , ,		
translation	11,908									11,908	
Unrealized losses on											
available-for-sale											
securities	(805)									(805)	
Unrealized losses recognized into earnings in connection with the impairment of available-for-sale											
securities	46,058									46,058	
Comprehensive loss	(311,620)										
Non-cash compensation expense	59,695							59,695			
Issuance of common stock upon exercise of stock options and vesting of restricted stock units, net											
of withholding taxes	(4,312)			1	1,258						