

TIVO INC
Form 10-K
March 23, 2016

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended January 31, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission file number 000-27141

TIVO INC.

(Exact name of registrant as specified in its charter)

Delaware 77-0463167
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)

2160 Gold Street, San Jose, CA 95002
(Address of principal executive offices) (Zip Code)
(408) 519-9100

(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Name of each exchange on which registered

Common Stock, \$0.001 par value The NASDAQ Stock Market LLC
(Nasdaq Global Market)

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “accelerated filer”, “large accelerated filer”, and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes No

The aggregate market value of the registrant’s common stock, \$0.001 par value per share, held by non-affiliates of the registrant on July 31, 2015, the last business day of the registrant’s most recently completed second fiscal quarter, was approximately \$0.9 billion (based on the closing sales price of the registrant’s common stock on that date as reported in the Nasdaq Global Market). Shares of the registrant's common stock held by each officer and director and each person that controls, is controlled by or is under common control of the registrant have been excluded in that such persons may be deemed to be affiliates. This calculation does not exclude shares held by such organizations whose ownership exceeds 5% of the registrant's outstanding common stock that the registrant believes are registered investment advisers or investment companies registered under section 8 of the Investment Company Act of 1940. This determination of affiliate status is not a determination for other purposes.

On March 11, 2016, the Registrant had 97,863,989 outstanding shares of common stock.

DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates by reference certain information from the registrant’s definitive proxy statement (the “Proxy Statement”) for the 2016 Annual Meeting of Shareholders to be filed on or before May 31, 2016.

TIVO INC.
 FORM 10-K
 For the Fiscal Year Ended January 31, 2016

TABLE OF CONTENTS

| | | |
|------------------|--|------------|
| <u>PART I.</u> | | <u>5</u> |
| <u>Item 1.</u> | Business | <u>5</u> |
| <u>Item 1A.</u> | Risk Factors | <u>12</u> |
| <u>Item 1B.</u> | Unresolved Staff Comments | <u>37</u> |
| <u>Item 2.</u> | Properties | <u>37</u> |
| <u>Item 3.</u> | Legal Proceedings | <u>37</u> |
| <u>Item 4.</u> | Mine Safety Disclosures | <u>38</u> |
| <u>PART II.</u> | | <u>38</u> |
| <u>Item 5.</u> | Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchased of Equity Securities | <u>38</u> |
| <u>Item 6.</u> | Selected Financial Data | <u>40</u> |
| <u>Item 7.</u> | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>42</u> |
| <u>Item 7A.</u> | Quantitative and Qualitative Disclosures About Market Risk | <u>63</u> |
| <u>Item 8.</u> | Financial Statements and Supplementary Data | <u>64</u> |
| <u>Item 9.</u> | Changes in and Disagreements with Accountants of Accounting and Financial Disclosures | <u>107</u> |
| <u>Item 9A.</u> | Controls and Procedures | <u>107</u> |
| <u>Item 9B.</u> | Other Information | <u>108</u> |
| <u>Part III.</u> | | <u>109</u> |
| <u>Item 10.</u> | Directors and Executive Officers of the Registrant | <u>109</u> |
| <u>Item 11.</u> | Executive Compensation | <u>109</u> |
| <u>Item 12.</u> | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | <u>109</u> |
| <u>Item 13.</u> | Certain Relationships and Related Transactions | <u>109</u> |

| | | |
|-----------------|---|------------|
| <u>Item 14.</u> | Principal Accountant Fees and Services | <u>109</u> |
| <u>Part IV.</u> | | <u>110</u> |
| <u>Item 15.</u> | Exhibit and Financial Statement Schedules | <u>110</u> |
| - | Signatures | <u>111</u> |

© 2016 TiVo Inc. All Rights Reserved.

Except as the context otherwise requires, the terms “TiVo,” “Registrant,” “Company,” “we,” “us,” or “our” as used herein are references to TiVo Inc. and its consolidated subsidiaries.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This annual report on Form 10-K contains certain forward-looking statements within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended. These statements relate to, among other things:

- our financial results, including our expectations of future revenues and profitability;
- our intention and ability to protect our intellectual property in the future and the strength and future value of our intellectual property;
 - our TiVo-Owned retail subscriptions, our future investments in subscription acquisition activities, future advertising expenditures, hardware costs and associated hardware subsidies, and other sales and marketing activities, including our sales and marketing, subscription acquisition cost (SAC), and average revenue per subscription (ARPU), and subscription churn;
- our TiVo-Owned Subscriptions, our estimates of the useful life of TiVo-enabled digital video recorders (DVRs) and Minis in connection with the recognition of revenue received from product lifetime subscriptions and the expected future increase in the number of fully-amortized TiVo-Owned product lifetime subscriptions, and our estimates of the effects of product lifetime subscriptions on churn;
- our expectations regarding the seasonality of our business and subscription additions to the TiVo service;
- our expectations regarding future growth in subscriptions to the TiVo service;
- our expectations that we will launch a new class of consumer products beyond our current offering;
- our expectations regarding future changes in our TiVo-Owned ARPU as well as fees paid by multiple system operators and broadcasters (MSOs), including decreases in TiVo-Owned ARPUs as a result of increased sales of non-DVR devices such as TiVo Mini which have lower product lifetime service fees than DVRs;
- our expectations regarding future media services and other revenues; including growth from TiVo Research, Digitalsmiths, and Cubiware;
- our expectations regarding future audience research and measurement revenues;
- our future service and hardware revenues from TiVo-Owned subscriptions and future service, technology, and hardware revenues from MSOs;
- our expectations regarding growth in the future next-generation video services market for our services, software, and technology for both our hardware and in-home and outside-of-the-home cloud-based solutions, which will be impacted by alternatives to and competitors with our products, such as broadband content delivered by MSOs to their customers' computers and mobile devices (such as TV Everywhere), video delivered on demand to an MSO customer's set-top box (VOD), and network DVRs;
- our expectations regarding continued regulatory required access to and installation and operational issues surrounding cable-operator provided CableCARDS™ and switched digital devices essential for TiVo consumer devices in cable homes;

our expectations that in the future we may also offer services for additional non-DVR products that may or may not incorporate the TiVo user interface and non-DVR software including a network DVR service;

our expectations of the future decrease in hardware revenues and hardware margin as our U.S. MSO customers transition their hardware purchases to third-party hardware manufacturers such as Arris and our belief that this will enable us to gain additional MSO Subscriptions;

our expectations of the growth of the TiVo service and technology revenues outside the United States;

our expectations regarding a future decrease in the amount of our research and development spending and our associated ability to remain a competitive technology innovator and invest significant resources in next-generation video services ;

our expectations regarding future increases in the amount of deferred expenses in costs of technology revenues related to development work for our television distribution partners and our ability to receive revenues equal to or greater than such deferred expenses from such television distribution partners;

our expectations regarding future changes in our operating expenses, including changes in general and administrative expenses, litigation expenses, and sales and marketing, subscription acquisition costs;

our expectations regarding our ability to oversee outsourcing of our manufacturing processes and engineering work and our ability to support the hardware, inventory, and hardware customization needs of our MSO customers;

our expectations regarding the usability of our finished goods inventory of DVRs and non-DVR products and the risks that hardware forecasts of our MSO customers may be reduced or delayed after we have committed manufacturing resources due to long lead times, which may require us to record write-downs if such inventory exceeds forecasted demand;

our expectations regarding our ability to perform or comply with laws, regulations, and requirements different than those in the United States;

our expectations regarding future capital allocation activities including share buy-backs, mergers and acquisitions, issuance of debt, and other alternative capital distribution activities;

our expectations and estimates related to long-term investments and their associated carrying value.; and

our expectations of growth from our acquisitions of Digitalsmiths Corporation ("Digitalsmiths") and Cubiware Sp. Z.o.o. ("Cubiware").

Forward-looking statements generally can be identified by the use of forward-looking terminology such as “believe,” “expect,” “may,” “will,” “intend,” “estimate,” “continue,” “ongoing,” “predict,” “potential,” and “anticipate” or similar expressions, or the negative of those terms or expressions. These statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements to differ materially from those expressed or implied by such forward-looking statements. Such factors include, among others, the information contained under the caption Part I, Item 1A. “Risk Factors” in this annual report on Form 10-K. The reader is cautioned not to place undue reliance on these forward-looking statements, which reflect management’s analysis only as of the date of this annual report, and we undertake no obligation to publicly update or revise any forward-looking statements in this annual report. The reader is strongly urged to read the information set forth under the caption Part I, Item 1, “Business” and Part II, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and Part I, Item 1A, “Risk Factors” for a more detailed description of these significant risks and uncertainties.

PART I.

ITEM 1.

BUSINESS

The Company

TiVo is a leader in next-generation video technology software services and innovative cloud-based software-as-a-service solutions. TiVo's software and cloud-based services provide an all-in-one approach for navigating 'content chaos' by seamlessly combining live, recorded, Video on Demand ("VOD"), and over-the-top (e.g. Netflix, Amazon, Hulu Plus, Vudu, and YouTube, among others) content into one intuitive user interface with simple universal search, discovery, viewing and recording, creating a unified viewing experience. This experience is distributed both directly to consumers and through distribution relationships with approximately 70 television service providers who utilize some or all of TiVo's software, hardware, and cloud services to power their own television products. This includes the traditional TiVo products as well as our cloud-based search and discovery capabilities for non-TiVo user experiences and our emerging market television experiences, which were gained through the Cubiware acquisition. As of January 31, 2016, TiVo had distribution relationships with television service providers representing 90 million global households as well as close to 1 million direct to consumer relationships.

We generate revenues primarily from four sources:

- Television Service Providers (also referred to as MSOs or Pay-TV Operators). We work with a growing number of television service providers, who typically pay us recurring monthly fees or an upfront software fee, which we recognize as service and software revenues. We also receive revenues for providing licensing and professional services, and in some instances we sell television service providers hardware based on retail set-top boxes ("STBs"). The service and software revenue we receive from these television service providers has continued to grow and we expect it to be a larger percentage of our total revenue in the future.
- Consumer Service. One of our largest sources of revenues is from consumers in our direct to consumer business, who subscribe to the TiVo service directly with us and typically pay us monthly fees, or in some cases pay for TiVo service for the life of their product upfront, which we report as our TiVo-Owned service subscriptions.
- Data Analytics Services. We work directly with television advertisers, agencies, and networks to offer a variety of solutions for television audience measurement and advertising analytics. These include unique second-by-second audience measurement metrics that anonymously combine television viewing data with other types of data, including with Internet viewing data, purchase activity or demographic attributes. Additionally, we are focused on providing our data to programmatic and targeting advertising platforms and networks.
- Licensing. We derive revenues from our licensing agreements associated with our litigation settlements. In connection with settlements of litigation, TiVo has entered into agreements with multiple television service providers and hardware manufacturers in which we provide rights to use certain TiVo patents. With one exception these agreements expire in June 2018. TiVo is currently engaged in patent litigation with Samsung.

We continue to be subject to a number of risks, including the continued need for significant research and development and the related costs of such research and development activities; delays in product and service developments; competitive service offerings; lack of market acceptance; dependence on third-parties for technology, manufacturing, marketing, and sales support, as well as third-party rollout schedules and software development issues related to third-party products which contain our technology; access to television programming including digital cable signals in connection with CableCARD™ and switched digital technologies; dependence on our relationships with third-party service providers for our MSO subscription growth; intellectual property claims by and against us and the related costs of such intellectual property litigation; and our ability to maintain our TiVo-Owned subscription base and consumer service business.

We conduct our operations through one operating segment. See Part II, Item 6, Selected Financial Data for our historical financial results. In our fiscal year ended January 31, 2016, we had net income of \$21.7 million and cash provided by operating activities was \$0.3 million. As of January 31, 2016, we had an accumulated deficit of \$358.0 million. We anticipate that our TiVo-Owned business will continue to be seasonal and expect to generate a significant number of our new TiVo-Owned subscriptions during and immediately after the holiday shopping season. We remain cautious about our ability to limit declines or even maintain our current number of TiVo-Owned

subscriptions in our fiscal year ending January 31, 2017, despite recent improvements in TiVo-Owned subscription net additions driven by an improved product offering, pricing changes, and stable churn. See the discussion in Part I, Item 1A. Risk Factors, relating to risks related to our business, including risks specific to our deployments with our television service provider customers.

Our Strategy

We believe the television world is rapidly evolving with proliferating content choice including traditional linear programming, VOD, TV Everywhere solutions and over-the-top services ("OTT"). Further, consumers are accessing and subscribing to video content in new ways such as "skinny bundles" (which include smaller groups of channels) from incumbent Pay-TV Operators or through OTT services on tablets, smart televisions, and streaming devices. This is leading to pressure on the current content and distribution models and we believe that our advanced television offerings and analytics help consumers, Pay-TV Operators and non-traditional players navigate the changing environment.

We believe we have created a unique set of technologies, products, and services that meet the needs of consumers, television service providers, and the advertising community. Our goal is to change the way consumers access and watch linear television, on-demand television, and broadband video by offering a best in class user experience and search and discovery services to generate revenue through the licensing of both our TiVo branded services and technology and non-branded services and technology delivered by DigitalSmiths and Cubiware to television viewing households worldwide.

Provide Compelling, Easy-to-Use Television Offering. Our video technology solutions have an easy, intuitive user interface and many features that we believe dramatically improve a consumer's television viewing experience. Our video technology solutions can support linear television delivered through cable, satellite, from the cloud, or over-the-air, television service provider VOD, and broadband video and consumed either on the television or on mobile devices, including tablets and smartphones. Our technology, including DigitalSmiths, enables consumers to find and watch their favorite content, whether it is on TV, VOD, or OTT, and helps them discover new programming through features that search and browse for content by subject, title, genre, actor, director, or channel, enjoy access to extra content via broadband and comprehensive episode guides, as well as suggesting programs that consumers may like through a variety of TiVo recommendation features. Our goal is to lead the market with innovations that expand the value and potential of our products and services. We plan to continue to invest significant resources in innovation to improve consumer choice, convenience, and control over their home entertainment and to make our services more compelling for both current and potential customers. We expect that a significant portion of our future product development efforts will be focused on OTT and mobile capabilities, enabling the TiVo experience on additional consumer devices and screens, cloud-based services, personalization, and integration of new discovery paradigms like social network recommendations.

Develop Solutions for Television Service Providers. A critical part of our strategy focuses on developing video technology for the global pay television market, which is estimated to grow to more than 1 billion subscribers by 2020. Currently, we have distribution relationships with more than 70 television service providers representing 90 million homes in North America, Europe, Latin America, Asia, and the Middle East/Africa through our TiVo, DigitalSmiths, and Cubiware products. Our focus is on both expanding current relationships with additional products, for example providing non-DVR software, enhanced search & recommendation, or IP services such as a network DVR management, and through working with additional operators. We believe that our breadth of offerings, which include an end-to-end multiscreen next-generation video service, a cloud-based search & recommendation service that helps power non-TiVo branded user experiences, IP/network DVR solutions, and lighter advanced television offerings geared toward lower video ARPU markets, provide a competitive portfolio of products and services for the global television market. Additionally, we believe our retail business uniquely positions us versus other vendors to bring new products and innovations to market in rapid fashion because we are able to leverage our product development across our direct to consumer products as well as products and services provided to television service providers.

Extend the TiVo Service to the Cloud. TiVo has transitioned much of its service to the cloud, which allows TiVo to offer its products on a multitude of devices beyond the set-top box. Further, TiVo is in the process of developing and testing a network DVR service that will allow Pay-TV Operators to offer storage in the cloud reducing their expenditures on hardware, allowing recorded shows to be easily delivered to mobile devices, and enabling features

and controls for both consumers and operators that weren't possible with a set-top box based DVR. Additionally, our DigitalSmiths' service, which provides a software-as-a-service search and recommendation service, enables TiVo to extend its portfolio of products and services through non-TiVo branded user experiences, and to offer services that can be deployed on less expensive STBs or devices that lack built-in DVR capability. We

6

believe these efforts could expand our ability to service market segments beyond traditional television providers such as mobile or online video.

Extend and Protect Our Intellectual Property. The convenience, control, and ease of use of the TiVo service is derived largely from the technology we have developed. Our intellectual property portfolio continues to grow and includes fundamental innovations and corresponding patents, that we believe, among other things, cover many core elements of modern video transport, processing, and consumption.

We have adopted a proactive patent and trademark strategy designed to protect and extend our technology and intellectual property. We have filed patent applications relating to numerous inventions resulting from TiVo research and development, including many critical aspects of the design, functionality, and operation of TiVo products and services as well as technology that we may incorporate in future products and services.

We have engaged in significant intellectual property litigation with certain television service and technology providers in the United States to protect our technology from infringement. To date, we have received cash and future technology revenue payment commitments totaling approximately \$1.6 billion from intellectual property litigation.

We are currently involved in litigation against Samsung, where we have alleged that Samsung is infringing our intellectual property in connection with certain Samsung DVRs and mobile devices.

Generate Revenue from Media Services.

We offer data analytics products focused on television audiences through TiVo Research whose customers include advertisers, agencies, broadcast and cable networks, and programmatic/target advertising marketplaces. These customers use TiVo Research's software and advanced data analytics which anonymously match TV tuning and purchase data in order to optimize advertising to the right audience. We believe this creates ad placement efficiency, drives more product sales for brands, and a higher return on media investment for advertisers while increasing advertising revenues for networks. We plan to continue to develop and enhance our data analytics capabilities to generate additional revenues and provide additional innovative solutions.

Further, we offer Seamless Insights, an analytics platform from Digitalsmiths, that provides television service providers data both on the consumption of content by network and program and the interactions their customers have with their advanced television interface and interactive advertising products on the TiVo-Owned and MSO subscription bases.

Our Technology

We have developed a technology portfolio that makes the TiVo service available on a standalone retail DVR product line that is capable of receiving over-the-air digital signals, cable through the use of CableCARDS™, and from broadband video sources. The TiVo service is also deployed directly by close to 20 global Pay-TV Operators. We also offer search & discovery products through our Digitalsmiths product and advanced television experiences for emerging markets through our Cubiware product. Our strategy is to sign additional distribution agreements to make the TiVo service and products available on additional set-top boxes and mobile devices such as tablets or computers and other connected devices. We also offer innovative data analytics solutions for advertisers, agencies and TV networks in the television industry through the sale of cross-platform audience research data by our subsidiary, TiVo Research. We believe that our commitment to research and development will allow us to continue to innovate new products for our customers, even while we continue to focus on managing and reducing our overall research and development expenses as compared to fiscal year 2016.

TiVo Service Client Software. The TiVo service client software functions on set-top boxes, and as an app on tablets, and mobile devices which run the TiVo software. We have enhanced the client software to support multiple services and applications, such as receipt of broadband video content, digital music, and photos. The TiVo client software manages interaction with the TiVo service infrastructure in the cloud. After the initial set-up of the TiVo service, the TiVo-enabled set-top box will automatically connect to the TiVo service infrastructure over broadband connection to download the program guide data, client software upgrades, advertising content, and other broadband content. We have also enabled the TiVo service client software to operate on certain third-party set-top boxes, such as on a Cisco, Samsung, or Arris (formerly Pace) manufactured set-top box.

TiVo & Digitalsmiths Service Infrastructure. The TiVo service infrastructure operates the TiVo service, managing the distribution of proprietary services, and specialized content such as program guide data, interactive advertising, and TiVo client software upgrades. It interfaces with our billing and customer support systems for service authorization

and bug tracking, among other activities. In addition, the TiVo service infrastructure collects anonymous viewing information uploaded from TiVo-enabled set-top boxes for use in recommendations and personalization, and our audience data analytics efforts. The infrastructure has also been designed to work with the networks of service provider customers.

7

Cubiware Middleware. In the fiscal year ended January 31, 2016, we acquired Cubiware Sp. Z.o.o. ("Cubiware"), a privately-held provider of cost-effective software solutions for emerging market Pay-TV Operators, based in Warsaw, Poland. Cubiware provides flexible middleware solutions targeted towards Pay-TV Operators - cable, satellite, terrestrial, and telecommunications operators - in developing and emerging markets globally who want to introduce advanced TV services to their networks. Leveraging Cubiware's advanced software technology, such as CubiTV and CubiConnect, Cubiware gives emerging market Pay-TV Operators the ability to cost-effectively deliver a wide range of interactive services along with a superior user experience to their subscribers. Cubiware's multiscreen technology also enables these Pay-TV Operators to cost-effectively deliver video-oriented services through consumer electronics devices, such as tablets, PCs, and smart phones. Cubiware's technology, through the Cubiware software development kit, also allows Cubiware's Pay-TV Operators to customize their implementation of Cubiware's middleware and user experience to their unique requirements.

TiVo-Enabled Hardware Design. The TiVo-enabled hardware designs, including our latest TiVo BOLT and Roamio DVRs and TiVo Mini non-DVR set-top boxes, are specifications developed by TiVo for set-top boxes and other devices. We provide this design to our contract manufacturer that produces TiVo-branded hardware. The TiVo-enabled hardware design includes a modular front-end that allows the basic platform to be used for digital and analog broadcast, cable, OTT, and VOD. In addition, the TiVo-enabled hardware design allows for connection to broadband networks and mobile devices to enable existing and future services. We believe that the TiVo-enabled hardware design and our lack of dependence on third-party hardware design, which can delay time to market, allows us to innovate our client software at a faster pace.

Data Analytics. Through our subsidiary TiVo Research, we provide data analytic solutions to advertisers, agencies and television networks to improve their advertising targeting, accountability, and return on media investment. TiVo Research provides cross media research, measurement and analytics to its customers that are based upon a nationally representative single-source set of data anonymously linked to purchases made at the household level. TiVo Research's solutions help its customers with custom research, media planning, post-advertising campaign analysis, media measurement, and attribution.

Significant Relationships

DIRECTV. DIRECTV is the largest provider of satellite television in the U.S. and was recently acquired by AT&T. We have had a longstanding relationship with DIRECTV from 1999 to the present to provide the TiVo service to DIRECTV's customer base. As of January 31, 2016, DIRECTV was our largest MSO customer by service revenue, but no longer represents a meaningful portion of our 5.8 million MSO subscription base. Historically, DIRECTV has paid us a recurring monthly per-household fee for access to the technology needed to provide its customers the TiVo service subject to an aggregate minimum monthly amount. However, due to the decline in the number of DIRECTV MSO subscriptions in recent years, in fiscal year 2016, we recognized the monthly minimum amount each month during the entire year. We incur limited recurring expenses related to the DIRECTV relationship.

In August 2014, our agreement with DIRECTV was extended. The fees paid by DIRECTV are subject to monthly minimum payments that escalate during the term of the agreement; however the agreement will expire on February 15, 2018. The revenues from DIRECTV are material to TiVo's net income. If we are unable to renew this agreement on favorable terms or not at all, our revenues and profits would be negatively impacted by the loss of these DIRECTV payments.

Customer Service and Support

For our TiVo-Owned service, we provide customer support through outsourced service providers as well as our internal customer service personnel. In most cases, when our product is distributed through a television service provider (such as Grande, ONO, RCN, Suddenlink, Cogeco, GCI, and Virgin) the service provider is primarily responsible for customer support. We offer training, network operating center services (NOC support), and other assistance to these service providers.

Individual customers have access to an Internet-based repository for technical information and troubleshooting techniques. They also can obtain support through other means such as the TiVo website, web forums, email, and telephone support.

We offer a manufacturer's warranty of 90 days for labor and one year for parts on the DVRs TiVo manufacturers, which enable our TiVo-Owned subscriptions. The one year warranty for parts is extended for customers on monthly

service plans who also use our latest BOLT and Roamio DVRs for as long as such customers remain active. We contract with third-parties to handle warranty repair. Warranties provided to service providers who distribute TiVo hardware vary in length depending on the agreement.

Research and Product Development

8

Our research and development efforts are focused on designing and developing the elements necessary to enable the TiVo service. These activities include hardware and software development.

| | Fiscal Year Ended January 31, | | |
|-----------------------------------|-------------------------------|----------|----------|
| | 2016 | 2015 | 2014 |
| | (in millions) | | |
| Research and Development Expenses | \$ 107.8 | \$ 102.2 | \$ 106.9 |

We increased research and development spend by 5% in the fiscal year ended January, 31, 2016 as the number of our regular, temporary, and part-time employees engaged in research and development between January 31, 2015 and January 31, 2016 grew. In the fiscal year ending January 31, 2017, we currently expect our research and development expense to decrease from fiscal year 2016 levels through a combination of resetting research and development priorities and lowering our costs through utilizing international development in Romania and elsewhere.

Manufacturing and Supply Chain

We outsource the manufacturing of our products to third-party manufacturers. This outsourcing extends from prototyping to volume manufacturing and includes activities such as material procurement, final assembly, test, quality control, and shipment to distribution centers. Today the majority of our products are assembled in Mexico, with the majority of our components delivered from manufacturers overseas. Our primary distribution center is operated on an outsourced basis in Texas.

The components that make up our products are purchased from various vendors, including key suppliers such as Broadcom, which supplies system controllers. Some of our components, including system controllers, chassis, remote controls, and certain discrete components are currently supplied by sole source suppliers. Our dependence on these sole source suppliers could expose us to the risk of supply shortages, unexpected price increases, and increased compliance risks with new conflict mineral requirements in the future.

We are subject to various other claims and legal actions that arise in the ordinary course of our business. We do not believe that any of these claims and actions, separately or in the aggregate, will have a material adverse effect on our business, financial condition, results of operations or cash flows, although we cannot guarantee that a material adverse effect will not occur.

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Our common stock, par value \$0.01 per share, is currently quoted on the OTC Bulletin Board maintained by the Financial Industry Regulatory Authority, Inc. under the symbol SCHI. The following table contains information about the high and low sales prices per share of our common stock for the last two years. Information about OTC Bulletin Board bid quotations represents prices between dealers, does not include retail mark-ups, mark-downs or commissions and may not necessarily represent actual transactions. Quotations on the OTC Bulletin Board are sporadic, and currently there is no established public trading market for our common stock.

| | | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
|------|------|--------------------------|---------------------------|--------------------------|---------------------------|
| 2010 | High | \$ (1) | \$ 18.00 | \$ 10.50 | \$ 6.00 |
| | Low | \$ (1) | \$ 5.00 | \$ 5.00 | \$ 1.50 |
| 2009 | High | \$ 11.00 | \$ 10.00 | \$ 11.00 | \$ 9.50 |
| | Low | \$ 8.50 | \$ 8.25 | \$ 8.25 | \$ 5.00 |

(1) No sales in the first quarter of 2010

The last reported sales price per share of our common stock as reported on the OTC Bulletin Board on December 31, 2010 was \$2.75. As of January 28, 2011, there were 263 holders of record of our common stock. This number does not include stockholders for whom shares are held in a nominee or street name.

Dividend Policy

We have not declared or paid any cash dividends with respect to our common stock since we emerged from bankruptcy in December 2002. We do not presently intend to pay cash dividends with respect to our common stock for the foreseeable future. In addition, the ability to pay dividends on our shares of common stock is limited under the indenture for our Secured Notes. The payment of cash dividends, if any, will be made only from assets legally available for that purpose, and will depend on our financial condition, results of operations, current and anticipated capital requirements, general business conditions, restrictions under our existing debt instruments and other factors deemed relevant by our Board.

Equity Compensation Plan

Under our Amended and Restated 2002 Stock Plan, or our 2002 Stock Plan, officers, key employees and consultants, as designated by our Board or the Compensation Committee of our Board, may be issued stock options, stock awards, stock appreciation rights or stock units. Our Compensation Committee or, in the event that our Compensation Committee is not comprised solely of non-employee directors (as such term is defined in Rule 16b-3(b)(3) of the Exchange Act), our Board, administers our 2002 Stock Plan. Our 2002 Stock Plan may be amended or modified from time to time by our Board in accordance with its terms. Our Board or Compensation Committee determines the exercise price of stock options, any applicable vesting provisions and other terms and provisions of each grant in accordance with our 2002 Stock Plan. Options granted under our 2002 Stock Plan become fully exercisable in the event of the optionee's termination of employment by reason of death, disability or retirement, and may become fully exercisable in the event of a change of control. No option may be exercised after the tenth anniversary of the date of grant or the earlier termination of the option. We have reserved 1,363,914 shares of our common stock for issuance under our 2002 Stock Plan (subject to adjustment). There were options to purchase a total of 172,500 shares of our common stock outstanding under our 2002 Stock Plan as of December 31, 2010, each with an exercise price of \$31.60, and an additional 1,191,414 shares of common stock available for issuance under our 2002 Stock Plan.

Table of Contents

The following table provides information regarding securities authorized for issuance under our 2002 Stock Plan as of December 31, 2010:

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-average exercise price of outstanding options, warrants and rights | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in first column) |
|--|--|--|--|
| Equity compensation plans approved by security holders | 172,500 | \$ 31.60 | 1,191,414 |
| Equity compensation plans not approved by security holders | | | |
| Total | 172,500 | \$ 31.60 | 1,191,414 |

Table of Contents**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations
Overview****Business****Business Overview**

We are a Delaware Corporation formed in 1986 to acquire a petrochemicals facility located in Texas City, Texas that was previously owned by Monsanto Company, or Monsanto. We are a producer of select petrochemicals used to manufacture a wide array of consumer goods and industrial products. Until 2011, our primary products included acetic acid and plasticizers. All of our plasticizers were historically sold to BASF Corporation, or BASF, pursuant to the terms of our Third Amended and Restated Plasticizers Production Agreement, or our Plasticizers Production Agreement. However, on November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. As our plasticizers facility is currently idle, acetic acid is currently our only primary product.

Our site in Texas City, Texas, or our Texas City facility, is strategically located on Galveston Bay and benefits from a deep-water dock capable of handling ships with up to a 40-foot draft, as well as four barge docks and direct access to Union Pacific and Burlington Northern Santa Fe railways. Our Texas City facility also has truck loading racks, weigh scales, stainless and carbon steel storage tanks, 160 acres of available land zoned for heavy industrial use, 30 acres of additional land zoned for light industrial use and a supportive political environment for growth. In addition, we are in the heart of one of the largest petrochemical complexes on the Gulf Coast and, as a result, have on-site access to a number of raw material pipelines, as well as close proximity to a number of large refinery complexes. Given our under-utilized infrastructure and our management, operational and engineering expertise, as well as our ample unoccupied land, we believe that there are significant opportunities for further development of our Texas City facility. We are currently pursuing numerous initiatives to attract new manufacturing, distribution or storage related businesses to our Texas City facility. Specifically, we are seeking long-term contractual business arrangements or partnerships that will provide us with the ability to realize the value of our under-utilized assets through profit sharing, operating fees or other revenue generating arrangements. For development projects that may have significant capital expenditure requirements, we are considering joint ventures or other arrangements where we would contribute certain of our assets and our management and operational expertise to minimize our share of the capital costs. In any case, we expect any new facility constructed at our Texas City facility to lower the amount of overall fixed costs allocated to our acetic acid operations and provide us with additional profit. In the third quarter of 2010, we entered into a contract involving the terminaling of methanol as a part of our strategy which we expect to begin producing revenues in the third quarter of 2011, although we do not expect this transaction to have a material affect on our business, financial results or cash flows.

The acetic acid we produce is used primarily to manufacture vinyl acetate monomer which is used in a variety of products related to construction materials and automotive parts such as adhesives, surface coatings, polyester fibers and films, and to manufacture purified terephthalic acid which is used to produce plastic bottle resins. Pursuant to our 2008 Amended and Restated Acetic Acid Production Agreement, or our Acetic Acid Production Agreement, that extends through 2031, BP Amoco Chemical Company, or BP Chemicals takes title and risk of loss of our acetic acid production at the time the acetic acid is produced. We entered into the initial version of our Acetic Acid Production Agreement with BP Chemicals in 1986, which has since been amended several times. We are BP Chemicals' sole source of acetic acid production in the Americas. BP Chemicals markets all of the acetic acid that we produce and pays us, among other amounts, a portion of the profits derived from its sales of our acetic acid. In addition, BP Chemicals reimburses us for 100% of our fixed and variable costs of production, other than specified indirect costs. We also jointly invest with BP Chemicals in capital expenditures related to our acetic acid facility in the same percentage as the portion of the profits we receive from BP Chemicals.

Our rated annual production capacity for acetic acid is among the highest in North America. In mid-2009, we and BP Chemicals implemented an incremental expansion of our acetic acid plant to 1.3 billion pounds of annual capacity, which represents approximately 20% of total North American capacity, making our acetic acid facility the second largest acetic acid production facility in North America. Our acetic acid facility utilizes BP Chemicals' proprietary Cativa methanol carbonylation technology, which we believe offers several advantages over

Table of Contents

competing production methods, including lower energy requirements and lower fixed and variable costs. Acetic acid production has two major raw material requirements, methanol and carbon monoxide. BP Chemicals, a producer of methanol, supplies 100% of our methanol requirements related to our production of acetic acid. All of our requirements for carbon monoxide are supplied by Praxair Hydrogen Supply, Inc., or Praxair, from a partial oxidation unit constructed by Praxair on land leased from us at our Texas City facility.

Previously, our plasticizers business was comprised of two separate products: phthalate esters and phthalic anhydride, or PA, together commonly referred to as plasticizers. The types of plasticizers we produced are used to make flexible plastics, such as shower curtains, floor coverings, automotive parts and construction materials. Since our formation in 1986, we sold all of our plasticizers production exclusively to BASF Corporation, or BASF, pursuant to our Third Amended and Restated Plasticizers Production Agreement, or our Plasticizers Production Agreement, which was amended several times. Under our Plasticizers Production Agreement, BASF provided us with most of the required raw materials, marketed the plasticizers that we produced, made certain fixed quarterly payments to us and reimbursed us monthly for our actual production costs and capital expenditures related to our plasticizers facility.

On November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. We were not subject to any early termination penalties in connection with BASF's termination of our Plasticizers Production Agreement, although the termination of our Plasticizers Production Agreement did result in our refunding to BASF, in January 2011, a \$1.0 million deposit it previously made to ensure prompt payment of amounts due under our Plasticizers Production Agreement. In addition, if we continue to operate our plasticizers business after March 31, 2011, we will be required to make payments to BASF for the undepreciated portion of past capital expenditures paid by BASF, determined as of the end of the original term of our Plasticizers Production Agreement, based on a straight line, 8-year life. We expect the total amount of these undepreciated capital expenditures to be approximately \$2.6 million, with approximately \$1.0 million, \$0.7 million, \$0.6 million and \$0.3 million potentially to be paid in 2011, 2012, 2013 and 2014, respectively. However, if we provide written notice to BASF of our election to permanently close our plasticizers facility on or before March 31, 2011, the undepreciated capital expenditures paid by BASF for all capital projects will be deemed to be zero, and we will not be required to make any payments to BASF. BASF, on the other hand, was required to pay us an early termination fee of \$9.8 million, which we received on December 30, 2010.

We are still in the process of exploring and evaluating our commercial options with respect to continuing our plasticizers business but cannot currently predict the ultimate outcome or the success of continuing our plasticizers business. As our plasticizers facility is currently idle, we have begun implementing our plans for restructuring our operating costs to reflect the reduction in our operations. On January 7, 2011, as a result of the idled state of our plasticizers facility, together with additional reductions resulting from a sustainable cost management study, we announced and subsequently implemented a reduction of our salaried work force by 22 people and our hourly work force by 16 people and recognized \$1.3 million of severance costs. Additionally, we expect to incur approximately \$0.6 million in shutdown and decontamination costs during the first six months of 2011. The costs and timing for dismantling our plasticizers facility are unknown at this time but we do not expect these costs to be significant. The loss of our Plasticizers Production Agreement will likely have an adverse effect on our financial condition, results of operations and cash flows. However, due to our expected operating cash flow from our acetic acid business and our current cash balance, we do not believe that these effects will impact our ability to continue as a going concern. For a further description of our agreement with BASF, see *Plasticizers-BASF* under *Contracts* and see *Risk Factors*.

On May 7, 2010, our Board authorized us to pursue the acquisition of companies or assets with the goals of materially diversifying our cash flow streams and creating strong long-term growth opportunities. After an extensive review with our Board of a wide range of acquisition targets and financing alternatives, we have been focusing our search for acquisition candidates on companies or assets involved in chemical distribution, specialty chemical manufacture or bulk, petroleum or chemical storage or logistics and whose existing business would benefit from our available acreage and infrastructure at our Texas City facility. We anticipate that the structure of the financing for any such acquisition will be determined by, among other things, the characteristics of the acquisition target, and may involve a cash purchase, a merger, an exchange of stock or another financing mechanism, or may involve the formation of a joint venture or other business partnership.

Table of Contents

In January 2010, we announced and completed a reduction in our work force in order to reduce our staffing to a level appropriate for our existing operations. As a result, we reduced our salaried work force by ten people and our hourly work force by seven people, and we recognized and paid \$0.9 million of severance costs. Additionally, as a result of our work force reduction, we recorded a curtailment gain of \$0.1 million under our retiree medical plans in the first quarter of 2010.

Acetic Acid. The North American acetic acid industry has enjoyed a long period of sustained domestic demand growth, as well as substantial export demand. Slowdowns in the housing and automotive markets during 2009 and 2010 resulted in reduced demand for vinyl acetate monomer and, consequently, acetic acid causing capacity utilization rates to fall to the low to mid 80s during this period. However, Tecnon OrbiChem projects acetic acid capacity utilization to increase to over 92% by 2014. The North American acetic acid industry is inherently less cyclical than many other petrochemical products due to a number of important factors. One of these factors is the limited number of producers, with only four large producers of acetic acid in North America. Historically these producers have made capacity additions primarily through small expansion projects or the exploitation of low cost debottlenecking opportunities. In addition, the North American acetic acid industry tends to sell most of its products through long-term sales agreements containing formula based pricing mechanisms, which eliminates much of the volatility seen in other petrochemicals products and results in more stable and predictable earnings and profit margins.

Global production capacity of acetic acid as of December 31, 2010 was approximately 35.5 billion pounds per year, with current North American production capacity at approximately six billion pounds per year. The North American acetic acid industry is mature and well developed, with the four major acetic acid producers accounting for approximately 90% of production capacity in North America. Demand for acetic acid is linked to the demand for vinyl acetate monomer, a key intermediate in the production of a wide array of polymers used primarily in construction materials and automotive parts, among other products. Vinyl acetate monomer is the largest derivative of acetic acid, representing over 45% of North American demand. Although slowdowns in the housing and automotive markets over the last couple of years have reduced global demand for vinyl acetate monomer in the short-term, annual North American production of vinyl acetate monomer is expected to increase from 2.7 billion pounds in 2009 to 3.2 billion pounds in 2014.

Several acetic acid capacity additions have occurred globally since 1998, including an expansion of our acetic acid unit from 800 million pounds of rated annual production capacity to 1.1 billion pounds during 2005 and from 1.1 billion pounds to 1.3 billion pounds of rated annual production capacity in 2009. These capacity additions were somewhat offset by reductions of approximately 1.6 billion pounds in annual global capacity from the shutdown of various outdated acetic acid plants from 1999 through 2001 and the closure by BP Chemicals of two of its outdated acetic acid production units in Hull, England in 2006 that had a combined annual capacity of approximately 500 million pounds (which had been sold primarily in Europe and South America).

Plasticizers. Plasticizers are produced from either ethylene-based linear alpha-olefins feedstocks or propylene-based non-linear technology. In 2010, we produced both linear and non-linear plasticizers used to make flexible plastics such as shower curtains, floor coverings, automotive parts and construction materials. Feedstocks for plasticizers consist of phthalic anhydride, or PA and oxo-alcohols. Linear plasticizers have historically received a premium over competing propylene-based branched products for customers that require enhanced performance properties. The markets for competing plasticizers may be affected by the cost of the underlying raw materials, especially when the cost of one olefin rises faster than the other or by the introduction of new products. Over the last several years, the price of linear alpha-olefins increased sharply, which caused many consumers to switch to lower cost branched products such as propylene-based plasticizers, despite the loss of some performance properties. Ultimately, we expect branched plasticizers to replace linear plasticizers for most applications, although recently some branched plasticizers products have been the subject of health related concerns. Although we were not previously exposed to fluctuations in costs or market conditions for plasticizers due to the structure of our Plasticizers Production Agreement, if we elect to remain in the plasticizers business, we may face greater cost fluctuations or exposure to market conditions. For a further description of our agreement with BASF, see *Plasticizers-BASF* under **Contracts** and see **Risk Factors**.

We lease a portion of our Texas City facility to S&L Cogeneration Company, a 50/50 joint venture between us and Praxair Energy Resources, Inc., or Praxair Energy, which constructed a cogeneration facility on that land. However, in June 2008, we and Praxair Energy elected to terminate the joint venture and the related joint venture

Table of Contents

agreement governing S&L Cogeneration Company, or the Joint Venture Agreement, and the term of the Joint Venture Agreement was extended until completion of all final audits. We expect the joint venture to be terminated and wound-up during 2011. The cogeneration facility constructed by S&L Cogeneration Company has been dismantled and removed from the site. As of December 31, 2010, our investment in S&L Cogeneration Company was approximately \$0.3 million and we expect to receive approximately \$0.3 million from S&L Cogeneration Company upon termination of the joint venture in 2011. Therefore, we do not believe our investment in S&L Cogeneration Company was impaired as of December 31, 2010.

Discontinued Operations

As mentioned above, on November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. We were not subject to any early termination penalties in connection with BASF's termination of our Plasticizers Production Agreement, although the termination of our Plasticizers Production Agreement did result in our refunding to BASF in January 2011, a \$1.0 million deposit it previously made to ensure prompt payment of amounts due under our Plasticizers Production Agreement. In addition, if we continue to operate our plasticizers business after March 31, 2011, we will be required to make payments to BASF for the undepreciated portion of past capital expenditures paid by BASF, determined as of the end of the original term of our Plasticizers Production Agreement, based on a straight line, 8-year life. We expect the total amount of these undepreciated capital expenditures to be approximately \$2.6 million, with approximately \$1.0 million, \$0.7 million, \$0.6 million and \$0.3 million potentially to be paid in 2011, 2012, 2013 and 2014, respectively. However, if we provide written notice to BASF of our election to permanently close our plasticizers facility on or before March 31, 2011, the undepreciated capital expenditures paid by BASF for all capital projects will be deemed to be zero, and we will not be required to make any payments to BASF. BASF, on the other hand, was required to pay us an early termination fee of \$9.8 million, which we received on December 30, 2010.

We are still in the process of exploring and evaluating our commercial options with respect to continuing our plasticizers business but cannot currently predict the ultimate outcome or the success of continuing our plasticizers business. As our plasticizers facility is currently idle, we have begun implementing our plans for restructuring our operating costs to reflect the reduction in our operations. On January 7, 2011, as a result of the idled state of our plasticizers facility, together with additional reductions resulting from a sustainable cost management study, we announced and subsequently implemented a reduction of our salaried work force by 22 people and our hourly work force by 16 people and recognized \$1.3 million of severance costs. Additionally, we expect to incur approximately \$0.6 million in shutdown and decontamination costs during the first six months of 2011. The costs and timing for dismantling our plasticizers facility are unknown at this time but we do not expect these costs to be significant. The loss of our Plasticizers Production Agreement will likely have an adverse effect on our financial condition, results of operations and cash flows. However, due to our expected operating cash flow from our acetic acid business and our current cash balance, we do not believe that these effects will impact our ability to continue as a going concern.

The revenues and gross profit from our plasticizers operations, as reflected in discontinued operations, are summarized below:

| | Year ended December 31, | |
|--------------|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Revenues | \$33,999 | \$26,044 |
| Gross profit | 17,903 | 7,727 |

Under our Plasticizers Production Agreement, BASF reimbursed us for certain costs, including fixed costs, which are allocated among our existing operations. As a result of the closure of our plasticizers facility, the amount of our costs that will be allocated to our acetic acid operations under our Acetic Acid Production Agreement will increase, which will adversely affect our profit sharing payments under that agreement starting January 1, 2011. In addition, some of the costs previously reimbursed by BASF under our Plasticizers Production Agreement cannot be allocated to our acetic acid operations. Consequently, to the extent we are unable to reduce or eliminate these costs, these costs

will adversely affect our financial results starting January 1, 2011.

24

Table of Contents

In December 2009, we performed an asset impairment analysis on our plasticizers manufacturing unit. We analyzed the undiscounted cash flow stream from our plasticizers business over the remaining life of our plasticizers manufacturing unit and compared it to the \$2.8 million net book carrying value of our plasticizers manufacturing unit. This analysis showed that the undiscounted projected cash flow stream from our plasticizers business was higher than the net book carrying value of our plasticizers manufacturing unit. Based on this analysis, we concluded that our plasticizers manufacturing unit was not impaired as of December 31, 2009, and that no write-down was necessary. We did, however, accelerate the depreciation of our plasticizers manufacturing unit in 2010, resulting in a net book value of zero as of December 31, 2010.

Prior to 2008, we manufactured styrene monomer as one of our principal products. On September 17, 2007, we entered into a long-term exclusive styrene supply agreement and a related railcar purchase and sale agreement with NOVA Chemicals Inc., which was subsequently assigned by NOVA Chemicals Inc. to INEOS NOVA LLC, or INEOS NOVA. After the supply agreement became effective, INEOS NOVA nominated zero pounds of styrene under the supply agreement for the balance of 2007 and, in response, we exercised our right to terminate the supply agreement and permanently shut down our styrene facility. Under the supply agreement, we were responsible for the closure costs of our styrene facility and are also restricted from reentering the styrene business until November 2012. The restricted period was initially eight years. However, on April 1, 2008, INEOS NOVA unilaterally reduced the restricted period to five years.

The revenues and gross profit from our styrene operations, as reflected in discontinued operations, are summarized below:

| | Year ended December 31, | |
|--------------|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Revenues | \$12,382 | \$12,382 |
| Gross profit | 12,049 | 10,903 |

As a result of the closure of our plasticizers and styrene facilities, we have no current significant continued involvement in the plasticizers or styrene businesses and have, therefore, reported the operating results of these businesses as discontinued operations in our consolidated financial statements for the years ended December 31, 2010 and 2009.

Results of Operations

The following table sets forth key information about our financial results:

| | Year ended December 31, | |
|--|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Revenues | \$99,744 | \$ 88,290 |
| Cost of goods sold | 89,143 | 84,883 |
| Gross profit (loss) | 10,601 | 3,407 |
| Selling, general and administrative expenses | 10,309 | 12,875 |
| Impairment of long-lived assets | 375 | |
| Interest and debt related expenses | 13,659 | 15,767 |
| Interest income | (335) | (742) |
| Other income | (473) | (3,481) |
| Benefit for income taxes | (4,527) | (7,952) |
| Loss from continuing operations | (8,407) | (13,060) |
| Income from discontinued operations, net of tax expense of \$5,515 and \$5,383, respectively | 24,416 | 13,495 |

Table of Contents***Comparison of 2010 and 2009****Revenues and gross profit (loss)*

Our revenues from continuing operations increased by \$11.5 million, or 13%, from 2009 to 2010. This increase in revenues was primarily due to higher contribution margins and sales volume from our acetic acid operations in 2010 compared to 2009. In addition, our cost reimbursements under our Acetic Acid Production Agreement were higher in 2010 than 2009, primarily due to higher production volumes and natural gas prices in 2010 and the lower production volumes and associated variable cost reimbursements resulting from the 42 day shutdown of our acetic acid unit in 2009 for scheduled maintenance work. These factors were partially offset by increased fixed cost reimbursements for shutdown costs in 2009.

Our gross profit from continuing operations increased \$7.2 million, or greater than 100%, from 2009 to 2010. This increase in gross profit was primarily due to higher contribution margins and higher sales volume from our acetic acid operations in 2010 compared to 2009.

Selling, general and administrative expenses

Our selling, general and administrative expenses decreased by \$2.6 million, or 20%, from 2009 to 2010. This decrease was primarily due to a \$2.1 million decrease in legal fees and a \$0.9 million decrease in engineering and other costs.

Impairment of long-lived assets

The impairment recorded in 2010 consisted of a \$0.4 million impairment charge to reduce the carrying value of one of our turbo generator units, which we have classified as a spare, to its net realizable value of \$0.3 million. The net realizable value was determined based on the anticipated sales proceeds expected from a sales contract executed in early 2011.

Interest and debt related expenses

Our interest and debt related expenses decreased by \$2.1 million, or 13%, from 2009 to 2010. This decrease was primarily due to interest savings of \$2.7 million arising out of our purchase of \$30.6 million in aggregate principal amount of our Senior Secured Notes, or our Secured Notes, over the period November 2009 through December 2010, offset to some extent by a \$0.6 million decrease in capitalized interest due to the completion of capital projects during the turn-around of our acetic acid facility in 2009.

Interest income

Interest income decreased \$0.4 million, or 55%, from 2009 to 2010. This decrease was primarily due to lower interest earned on our cash investments and a lower cash balance in 2010 compared to 2009.

Other income

Other income decreased by \$3.0 million, or 86%, from 2009 to 2010. This decrease was primarily due to the receipt in 2009 of a \$1.1 million previously disputed contractual payment, decreased reimbursement of legal fees in 2010 compared to 2009 of \$1.3 million and a loss on extinguishment of debt of \$0.2 million in 2010 compared to a gain on extinguishment of debt of \$0.3 million in 2009, both related to the purchase of our Secured Notes in 2010 and 2009.

Provision (benefit) for income taxes

During 2010, our effective tax rate was 35.0% due to a \$4.5 million tax benefit in continuing operations generated by utilizing the net income in discontinued operations and other comprehensive income to offset the valuation allowance that otherwise would have been recorded in continuing operations. In 2009, our effective tax rate was 37.8% due to a change of \$0.6 million in our valuation allowance as a result of a change in tax law and an \$7.4 million tax benefit in continuing operations generated by utilizing income in discontinued operations and other comprehensive income offset by a corresponding change in the valuation allowance related to continuing operations. We regularly assess our deferred tax assets for recoverability based on both historical and anticipated earnings levels. A valuation allowance is recorded when it is more likely than not that these amounts will not be recovered.

Table of Contents

As a result of our analysis at December 31, 2010, we concluded that a valuation allowance was needed against our deferred tax assets. As of December 31, 2010, our valuation allowance was \$23.8 million, a decrease of \$4.4 million from December 31, 2009. This decrease included a valuation allowance adjustment of \$2.4 million related to our state taxes and credits and \$0.9 million for losses in other comprehensive income for adjustments to our benefits plans. As of December 31, 2010, our overall net deferred tax asset/liability balance was zero.

Income from discontinued operations, net of tax

Income from our discontinued operations, net of tax, increased \$10.9 million, or 81%, from 2009 to 2010. The difference was primarily due to the \$9.8 million early termination payment received from BASF in December 2010, the impact of \$0.8 million of increased reimbursements for various components of reimbursable costs under our Plasticizers Production Agreement and \$2.1 million from increased amortization of the BASF payment we received in connection with the termination by BASF of its obligations related to our oxo alcohols facilities under our Plasticizers Production Agreement. Due to the termination of our Plasticizers Production Agreement by BASF effective December 31, 2010, the original 8-year life used to amortize this payment was accelerated to coincide with the termination of our Plasticizers Production Agreement. These increases were offset by a \$2.2 million increase in depreciation expense in 2010 related to the acceleration of depreciation on our plasticizers manufacturing unit, which resulted in a net book value of zero as of December 31, 2010.

Liquidity and Capital Resources*General*

Our working capital was \$107.7 million as of December 31, 2010, an increase of \$9.9 million from our working capital of \$97.8 million as of December 31, 2009. This increase was primarily due to a \$24.8 million accrual for profit sharing, the \$9.8 million receipt of BASF's early termination payment in December 2010, \$4.7 million for revenue amortization which decreased our accrual for deferred revenue and the receipt of four fixed quarterly payments from BASF. Partially offsetting this increase was \$12.6 million in accrued interest, the purchase of \$5.6 million in aggregate principal amount of our Secured Notes during 2010 for \$5.6 million, \$5.7 million in net benefit payments and contributions, a \$4.2 million increase in the variable compensation accrual during 2010, a \$1.2 million increase in the property tax accrual, a \$3.5 million decrease in prepaid insurance due to expense recognition and capital expenditures of \$1.5 million.

Our liquidity was \$130.3 million at December 31, 2010, an increase of \$2.5 million compared to our liquidity of \$127.8 million at December 31, 2009. This increase was primarily due to the \$9.8 million early termination payment received from BASF in December 2010 and \$2.7 million of interest savings in 2010 resulting from the purchase of \$30.6 million in aggregate principal amount of our Secured Notes over the period November 2009 through December 2010. These factors were partially offset by our purchase of \$5.6 million in aggregate principal amount of our Secured Notes in 2010 and a \$4.0 million reduction in borrowing base capacity due to the termination of our revolving credit facility.

On November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement, effective as of December 31, 2010. Revenues and gross profit generated from our plasticizers operations in 2010 were \$34.0 million and \$17.9 million (both including a \$9.8 million early termination payment), respectively, and in 2009 were \$26.0 million and \$7.7 million, respectively. The termination of our Plasticizers Production Agreement, will likely have an adverse effect on our liquidity, however, we believe that our expected operating cash flow from our acetic acid business and our current cash balance will provide adequate liquidity in the future.

We periodically review the balance of our cash on hand in light of our strategic objectives and the restrictions on the use of cash contained in the indenture for our Secured Notes. As opportunities arise, we intend to utilize our cash as circumstances warrant, possibly in material amounts, to fund all or a portion of the purchase price of mergers or acquisitions, engage in project development work, make contributions to our defined benefit plans or purchase our outstanding Secured Notes on the open market, in privately negotiated transactions or otherwise.

We invest our excess cash in various investments. Our cash is invested in money market funds and certificates of deposit, however, we may invest cash in other high quality, highly liquid cash equivalents from time to time.

Table of Contents***Debt***

On March 29, 2007, we completed a private offering of \$150 million aggregate principal amount of unregistered Secured Notes pursuant to a Purchase Agreement among us, Sterling Chemicals Energy, Inc., or Sterling Energy, one of our former wholly-owned subsidiaries, and Jefferies & Company, Inc. and CIBC World Markets Corp., as initial purchasers. In connection with that offering, we entered into an indenture, dated March 29, 2007, among us, Sterling Energy, as guarantor, and U. S. Bank National Association, as trustee and collateral agent. On May 6, 2008, Sterling Energy was merged with and into us. Upon consummation of the merger, Sterling Energy no longer had independent existence and, consequently, our Secured Notes are no longer guaranteed by Sterling Energy.

Our indenture contains affirmative and negative covenants and customary events of default, including payment defaults, breaches of covenants and certain events of bankruptcy, insolvency and reorganization. If an event of default occurs and is continuing, other than an event of default triggered upon certain bankruptcy events, the trustee under our indenture or the holders of at least 25% in principal amount of our outstanding Secured Notes may declare our Secured Notes to be due and payable immediately. Upon an event of default, the trustee may also take actions to foreclose on the collateral securing our outstanding Secured Notes. Our indenture does not require us to maintain any financial ratios or satisfy any financial maintenance tests. We are currently in compliance with all of the covenants contained in our indenture.

Interest is due on our outstanding Secured Notes on April 1 and October 1 of each year. Our outstanding Secured Notes, which mature on April 1, 2015, are senior secured obligations and rank equally in right of payment with all of our existing and future senior indebtedness. Subject to specified permitted liens, our outstanding Secured Notes are secured (i) on a first priority basis by all of our fixed assets and certain related assets, including, without limitation, all property, plant and equipment and (ii) on a second priority basis by our other assets, including, without limitation, accounts receivable, inventory, capital stock of our domestic restricted subsidiaries, intellectual property, deposit accounts and investment property.

In the fourth quarter of 2009, we purchased \$25.0 million in aggregate principal amount of our Secured Notes for \$23.8 million in cash in the open market resulting in a \$1.2 million gain. This gain was partially offset by expense from writing off a pro rata portion of the related debt issue costs of \$0.9 million. In 2010, we purchased \$5.6 million in aggregate principal amount of our Secured Notes for \$5.6 million in cash in the open market resulting in a loss of less than \$0.1 million. Additionally, we expensed \$0.2 million for the pro rata portion of the related debt issue costs. The \$30.6 million in aggregate principal amount of our Secured Notes that we purchased over the period November 2009 through December 2010 is expected to reduce our interest expense for 2011 by approximately \$3.1 million. In February 2011, we purchased an additional \$1.0 million in aggregate principal amount of our Secured Notes for \$1.0 million in cash in the open market, and in the first quarter of 2011, we will expense less than \$0.1 million for the pro rata portion of the related debt issue costs.

On December 19, 2002, we entered into a Revolving Credit Agreement, or our revolving credit facility, with The CIT Group/Business Credit, Inc., as administrative agent and a lender, and certain other lenders. Under our revolving credit facility, we and Sterling Energy were co-borrowers and were jointly and severally liable for any indebtedness thereunder. On December 10, 2009, we elected to terminate our revolving credit facility effective January 24, 2010, due to our substantial cash balances and low working capital needs. There were no penalties or termination fees payable by us in connection with the early termination of our revolving credit facility. The remaining \$0.2 million of debt issue costs associated with our revolving credit facility were written off as of the effective termination date of our revolving credit facility.

On January 31, 2010, we entered into a \$5 million Revolving Line of Credit for letters of credit, or our LC Facility, with JP Morgan Chase Bank, N.A., or Chase, for the issuance of commercial and standby letters of credit. Our LC Facility initially had a one year term. Under our LC Facility, we pay Chase a fee of 1% per annum of the face amount of each outstanding letter of credit and an issuance fee of \$500 for each letter of credit. Since its inception, our LC Facility has been and continues to be secured by \$5.0 million in cash under an Assignment of Deposit Account Agreement between us and Chase. On September 20, 2010, we amended our LC facility to extend the initial term to April 30, 2011, and, concurrently therewith, entered into a Security Agreement and a Pledge

Table of Contents

Agreement with Chase, pursuant to which we granted Chase first priority liens on all of our accounts receivable, inventory and other specified assets to secure our obligations under our LC Facility. As of February 24, 2011, there were \$3.3 million in standby letters of credit issued under the LC facility.

As part of our strategic goals, we are seeking to consummate strategic transactions, including, but not limited to, acquisitions of assets or businesses and the formation of joint ventures or other business combinations. Although we do not currently have any commitments with respect to any strategic transactions, we may enter into such commitments in the future, which could result in a material expansion of our existing operations or result in our entering into new lines of business. In addition, a strategic transaction could result in the expenditure of a material amount of our funds or the issuance by us of a material amount of debt or equity securities.

Cash Flow

Net cash provided by operations was \$13.4 million in 2010, compared to \$2.0 million in 2009. This increase in net cash flow provided by operations during 2010 was primarily due to the \$9.8 million early termination payment received from BASF in December 2010 and \$2.7 million in interest savings in 2010 resulting from the purchase of \$30.6 million in aggregate principal amount of our Secured Notes over the period November 2009 through December 2010. Net cash flow used in investing activities was \$10.3 million in 2010 compared to \$10.6 million in 2009. This decrease in net cash flow used in investing activities was primarily due to higher capital expenditures in 2009 offset by the purchase of a short-term investment for \$9.0 million in 2010. Capital expenditures in 2009 included \$5.0 million for acetic acid related projects, \$1.8 million for a process wastewater treatment system and \$4.4 million for routine safety environmental, replacement capital and profit improvement projects in 2009. Although significantly reduced capital spending occurred in 2010, capital projects included \$0.5 million for our turbo generator steam project, \$0.5 million for our methanol terminaling project and \$0.5 million for routine safety environmental, replacement capital and profit improvement projects in 2010. Net cash flow used in financing activities was \$5.6 million in 2010 compared to \$23.8 million in 2009. This decrease in net cash flows used in financing activities was primarily due to the purchase of \$5.6 million in aggregate principal amount of our Secured Notes for \$5.6 million during 2010 compared to the purchase of \$25.0 million in aggregate principal amount of our Secured Notes in the fourth quarter of 2009 for \$23.8 million.

Capital Expenditures

Our capital expenditures were \$1.5 million during 2010 compared to \$11.2 million during 2009. Capital expenditures during 2009 consisted of \$5.0 million for our portion of acetic acid related projects, including construction of an acetic acid pipeline and other replacement and debottlenecking projects, and \$1.8 million for a capital project to redesign our process wastewater treatment system. Costs incurred for routine safety, environmental, replacement capital and profit improvement projects were \$4.4 million for 2009. Although significantly reduced capital spending occurred in 2010, capital expenditures in 2010 consisted of \$0.5 million for our turbo generator steam project, \$0.5 million for our methanol terminaling project, and \$0.5 million for routine safety environmental, replacement capital and profit improvement projects. We anticipate spending approximately \$8.6 million on capital expenditures during 2011.

Pensions

Our projected benefit obligation under our defined benefit pension plan was \$130.3 million and \$122.5 million as of December 31, 2010 and 2009, respectively. This increase in 2010 was primarily due to an actuarial loss of \$9.4 million and interest costs of \$6.9 million, partially offset by benefit payments of \$8.5 million.

Critical Accounting Policies, Use of Estimates and Assumptions

A summary of our significant accounting policies is included in Note 1 of the Notes to Consolidated Financial Statements included in Item 8, Part II of this Form 10-K. We believe that the consistent application of these policies enables us to provide readers of our financial statements with useful and reliable information about our operating results and financial condition. The following accounting policies are the ones we believe are the most important to the portrayal of our financial condition and results of operations and require our most difficult, subjective or complex judgments.

Table of Contents***Revenue Recognition***

We recognize revenues (and the related costs) when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed and determinable and collectability is reasonably assured. Until 2011, our primary products included acetic acid and plasticizers. All of our plasticizers were historically sold to BASF pursuant to the terms of our Plasticizers Production Agreement. However, on November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. As our plasticizers facility is currently idle, acetic acid is currently our only primary product.

Acetic Acid. Pursuant to our Acetic Acid Production Agreement, BP Chemicals takes title and risk of loss of our acetic acid production at the time the acetic acid is produced. BP Chemicals, in turn, markets and sells the acetic acid we produce and pays us a portion of the profits derived from those sales. BP Chemicals reimburses us monthly for 100% of our fixed and variable costs of production (excluding some indirect expenses and direct depreciation associated with machinery and equipment used in the manufacturing of acetic acid) and the revenue associated with the reimbursement of these costs is included in revenue and is matched against our costs as they are incurred. We recognize revenue related to the profit sharing component under our Acetic Acid Production Agreement based on quarterly estimates received from BP Chemicals. These estimates are based on the profits from sales of acetic acid subject to our Acetic Acid Production Agreement.

Plasticizers. Prior to the effective termination date of our Plasticizers Production Agreement, we generated revenues from our plasticizers operations through our Plasticizers Production Agreement with BASF. BASF purchased all of our plasticizers and took title and risk of loss at the time of production. We received fixed, level quarterly payments which were recognized on a straight-line basis. In addition, BASF reimbursed us monthly for our actual fixed and variable costs of production (excluding direct depreciation associated with machinery and equipment used in the manufacturing of plasticizers), and the revenue associated with the reimbursement of these costs was included in revenue and was matched against our costs as they were incurred.

Deferred revenue. Deferred credits are amortized over the life of the contracts which gave rise to them. In discontinued operations, as of December 31, 2010, we had a balance in deferred income of approximately \$23.0 million related to payments made to us under our exclusive styrene production agreement with NOVA Chemicals Inc. which is being amortized using the straight-line method over the contractual non-compete period of five years, of which approximately two years remain. We will recognize approximately \$12.4 million of income in discontinued operations in 2011 related to this payment. During 2010, we fully amortized certain payments received from our oxo-alcohol and phthalate anhydride operations, which previously were part of our plasticizers business. The oxo alcohol payment was previously being amortized using the straight-line method over an eight year life that ended on December 31, 2013, the original termination date of our Plasticizers Production Agreement. As a result of BASF's election to terminate our Plasticizers Production Agreement effective December 31, 2010, the original 8-year life was changed to five years and the remaining unamortized balance of \$3.6 million was recognized in 2010. The PA payment was amortized using the straight-line method over a three year life that ended December 2010.

Preferred Stock Dividends

We record stock dividends on our Series A Convertible Preferred Stock, or our Preferred Stock, in our consolidated statements of operations based on the estimated fair value of the dividends at each dividend accrual date. Our Preferred Stock has a dividend rate of 4% per quarter of the liquidation value of the outstanding shares of our Preferred Stock, and is payable in arrears in additional shares of our Preferred Stock on the first business day of each calendar quarter. The liquidation value of each share of our Preferred Stock is \$13,793 per share, and each share of our Preferred Stock is convertible into shares of our common stock (on a one to 1,000 share basis, subject to adjustment). The carrying value of our Preferred Stock in our consolidated balance sheets represents the initial fair value at original issuance in 2002 plus the initial fair value of each of the quarterly dividends paid since issuance. The fair value of our Preferred Stock dividends is determined each quarter using valuation techniques that include a component representing the intrinsic value of the dividends (which represent the greater of the liquidation value of the shares of Preferred Stock being issued or the fair value of the common stock into which those shares could be converted) and an option component (which is determined using a Black-Scholes Option Pricing Model). These dividends are subtracted from net income in our consolidated statements of operations, and added to the balance of

Table of Contents

Redeemable Preferred Stock in our consolidated balance sheets. As we are in an accumulated deficit position, these dividends are treated as a reduction to additional paid-in capital.

| | Year Ended December 31, | |
|---|--------------------------------|-------------|
| | 2010 | 2009 |
| Weighted average assumptions utilized in the Black-Scholes model include: | | |
| Risk-free interest rate | 2.0% | 2.7% |
| Volatility | 111.2% | 72.2% |
| Dividend yield | | |
| Expected term | 5.0 | 5.0 |

Long-Lived Assets

We assess our long-lived assets for impairment whenever facts and circumstances indicate that the carrying amount may not be fully recoverable. To analyze recoverability, we project undiscounted net future cash flows over the remaining life of the assets. If the projected cash flows from the assets are less than the carrying amount, an impairment is recognized. Any impairment loss would be measured based upon the difference between the carrying amount and the fair value of the relevant assets. For these impairment analyses, impairment is determined by comparing the estimated fair value of these assets, utilizing the present value of expected net cash flows, to the carrying value of these assets. In determining the present value of expected net cash flows, we estimate future net cash flows from these assets and the timing of those cash flows and then apply a discount rate to reflect the time value of money and the inherent uncertainty of those future cash flows. The discount rate we use is based on our estimated cost of capital. The assumptions we use in estimating future cash flows are consistent with our internal planning.

In the third quarter of 2008, our management determined that a triggering event, as defined in Accounting Standards Codification Topic 360, or ASC Topic 360, had occurred as a result of the decision to permanently discontinue the use of some of our turbo generator units located at our Texas City facility. This decision was based on an economic analysis of the future use of the turbo generator units. During the third quarter of 2008, we performed an asset impairment analysis on these turbo generator units and determined the best estimate of fair market value would be the anticipated sales proceeds. We estimated the anticipated sales proceeds to be approximately \$1.0 million. As a result, we concluded that our turbo generator units were impaired and should be written down to \$1.0 million. This write-down resulted in an impairment charge of \$0.8 million during the third quarter of 2008. One of the turbo generator units was utilized in a capital project that was completed in 2010 to convert 650 pound steam to 250 pound steam and thus reduce our steam costs. The remaining turbo generator is under contract to be sold in early 2011 with expected sales proceeds to be approximately \$0.3 million. As a result, we concluded that the remaining turbo generator was impaired and should be written down to \$0.3 million, the anticipated sales proceeds. This write-down resulted in an impairment charge of \$0.4 million during 2010.

In the fourth quarter of 2009, our management determined that a triggering event, as defined in ASC Topic 360, had occurred as a result of BASF electing to terminate our Plasticizers Production Agreement effective December 31, 2010. In December 2009, we performed an asset impairment analysis on our plasticizers manufacturing unit. We analyzed the undiscounted cash flow stream from our plasticizers business over the remaining life of the plasticizers manufacturing unit and compared it to the \$2.8 million carrying value of our plasticizers manufacturing unit. This analysis showed that the undiscounted projected cash flow stream from our plasticizers business was higher than the carrying value of our plasticizers manufacturing unit. Based on this analysis, we concluded that our plasticizers unit was not impaired as of December 31, 2009, and that no write-down was necessary. We did, however, accelerate our depreciation on our plasticizers manufacturing unit in 2010, resulting in a net book value of zero for our plasticizers manufacturing unit as of December 31, 2010.

Income Taxes

Deferred income taxes are provided for revenue and expenses which are recognized in different periods for income tax and financial statement purposes. We regularly assess deferred tax assets for recoverability based on both historical and anticipated earnings levels, and a valuation allowance is recorded when it is more likely than not that

these amounts will not be recovered. As a result of our analysis at December 31, 2010, we concluded that a

Table of Contents

valuation allowance was needed against our deferred tax assets. As of December 31, 2010, our valuation allowance was \$23.8 million, a decrease of \$4.4 million from December 31, 2009. The decrease included a valuation allowance adjustment of \$2.4 million related to our state taxes and credits and \$0.9 million was due to an other comprehensive loss for adjustments to our benefits plans. As of December 31, 2010, our overall net deferred tax asset/liability balance was zero.

Employee Benefit Plans

We sponsor domestic defined benefit pension and other postretirement plans. Major assumptions used in the accounting for these employee benefit plans include the discount rate, expected long-term rate of return on plan assets and health care cost increase projections. Assumptions are determined based on our historical data and appropriate market indicators and are evaluated each year as of the plans' measurement dates. A change in any of these assumptions would have an effect on net periodic pension and postretirement benefit costs reported in our financial statements. Accounting guidance applicable to pension plans does not require immediate recognition of the current year effects of a deviation between these assumptions and actual experience. We experienced significant negative pension asset returns in 2008, the result of which materially increased our pension expense for 2009 and 2010. Our 2010 pension expense, on a pre-tax basis, was \$3.1 million. However, a significant portion of our pension expense is reimbursed through existing contractual arrangements.

During the first quarter of 2010, as a result of our work force reduction announced in January 2010, and in accordance with Accounting Standards Codification Topic 715, Compensation - Retirement Benefits, we recorded a plan curtailment gain in continued operations of \$0.1 million for our postretirement medical plan.

Plant Turn-around Costs

As a part of normal recurring operations, chemical manufacturing units are completely shut down from time to time, for a period typically lasting two to four weeks, to replace catalysts and perform major maintenance work required to sustain long-term production. These periods are commonly referred to as turn-arounds or shutdowns. Costs of turn-arounds are expensed as incurred. As expenses for turn-arounds can be significant, the impact of expensing turn-around costs as they are incurred can be material for financial reporting periods during which the turn-arounds actually occur. Turn-around costs expensed during 2010 and 2009 that are included in continuing operations were \$0.4 million and \$3.1 million, respectively.

Table of Contents

Item 8. *Financial Statements and Supplementary Data*

INDEX TO HISTORICAL CONSOLIDATED FINANCIAL STATEMENTS

INDEX TO FINANCIAL STATEMENTS

Sterling Chemicals, Inc.

Audited Financial Statements

| | |
|---|----|
| <u>Report of Independent Registered Public Accounting Firm</u> | 34 |
| <u>Consolidated Statements of Operations for the years ended December 31, 2010 and 2009</u> | 35 |
| <u>Consolidated Balance Sheets as of December 31, 2010 and 2009</u> | 36 |
| <u>Consolidated Statements of Changes in Stockholders' Equity (Deficiency in Assets) for the years ended December 31, 2010 and 2009</u> | 37 |
| <u>Consolidated Statements of Cash Flows for the years ended December 31, 2010 and 2009</u> | 38 |
| <u>Notes to Consolidated Financial Statements</u> | 39 |

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders

Sterling Chemicals, Inc.

We have audited the accompanying consolidated balance sheets of Sterling Chemicals, Inc. and its subsidiaries (the Company) as of December 31, 2010 and 2009, and the related consolidated statements of operations, changes in stockholders' equity (deficiency in assets) and cash flows for each of the two years in the period ended December 31, 2010. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sterling Chemicals, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America.

/s/ GRANT THORNTON LLP

Houston, Texas

March 1, 2011

Table of Contents

STERLING CHEMICALS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in Thousands, Except Share Data)

| | Year ended December 31, | |
|---|--------------------------------|-------------|
| | 2010 | 2009 |
| Revenues | \$ 99,744 | \$ 88,290 |
| Cost of goods sold | 89,143 | 84,883 |
| Gross profit | 10,601 | 3,407 |
| Selling, general and administrative expenses | 10,309 | 12,875 |
| Impairment of long-lived assets | 375 | |
| Interest and debt related expenses | 13,659 | 15,767 |
| Interest income | (335) | (742) |
| Other income | (473) | (3,481) |
| Loss from continuing operations before income tax | (12,934) | (21,012) |
| Benefit for income taxes | (4,527) | (7,952) |
| Loss from continuing operations | \$ (8,407) | \$ (13,060) |
| Income from discontinued operations, net of tax expense of \$5,515 and \$5,383, respectively | 24,416 | 13,495 |
| Net income | \$ 16,009 | \$ 435 |
| Preferred stock dividends | 18,194 | 16,921 |
| Net loss attributable to common stockholders | \$ (2,185) | \$ (16,486) |
| (Loss) income per share of common stock attributable to common stockholders, basic and diluted: | | |
| Loss from continuing operations | \$ (9.40) | \$ (10.60) |
| Income from discontinued operations, net of tax | 8.63 | 4.77 |
| Basic and diluted loss per share | \$ (0.77) | \$ (5.83) |
| Weighted average shares outstanding: | | |
| Basic and diluted | 2,828,460 | 2,828,460 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

STERLING CHEMICALS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in Thousands, Except Share Data)

| | December 31, | |
|--|---------------------|----------------|
| | 2010 | 2009 |
| Current assets: | | |
| Cash and cash equivalents | \$ 121,281 | \$ 123,778 |
| Short-term investments | 9,000 | |
| Accounts and other receivables, net of allowance of \$18 and \$58, respectively | 10,981 | 12,788 |
| Inventories, net | 3,756 | 3,881 |
| Prepaid expenses and other current assets | 2,424 | 2,656 |
| Assets of discontinued operations, net | 306 | 3,237 |
| Total current assets | 147,748 | 146,340 |
| Property, plant and equipment, net | 55,743 | 65,384 |
| Other assets, net | 3,908 | 5,643 |
| Assets of discontinued operations, net | | 2,798 |
| Total assets | \$ 207,399 | \$ 220,165 |
| LIABILITIES AND STOCKHOLDERS DEFICIENCY IN ASSETS | | |
| Current liabilities: | | |
| Accounts payable | \$ 8,832 | \$ 11,584 |
| Accrued liabilities | 18,850 | 17,633 |
| Liabilities of discontinued operations | 12,382 | 19,286 |
| Total current liabilities | 40,064 | 48,503 |
| Long-term debt | 119,428 | 125,000 |
| Long-term liabilities | 42,678 | 41,084 |
| Long-term liabilities of discontinued operations | 10,628 | 23,010 |
| Commitments and contingencies (Note 9) | | |
| Redeemable preferred stock | 152,722 | 134,528 |
| Stockholders' deficiency in assets: | | |
| Common stock, \$.01 par value (shares authorized 100,000,000; shares issued and outstanding 2,828,460) | 28 | 28 |
| Additional paid-in capital | 89,153 | 106,948 |
| Accumulated deficit | (224,771) | (240,780) |
| Accumulated other comprehensive loss | (22,531) | (18,156) |
| Total stockholders' deficiency in assets | (158,121) | (151,960) |
| Total liabilities and stockholders' deficiency in assets | \$ 207,399 | \$ 220,165 |

The accompanying notes are an integral part of the consolidated financial statements.
36

Table of Contents

STERLING CHEMICALS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF
CHANGES IN STOCKHOLDERS EQUITY (DEFICIENCY IN ASSETS)
(Amounts in Thousands)

| | Common Stock | | Additional | | Accumulated | | Accumulated | | Total |
|---|---------------------|---------------|-------------------|--------------------|--------------------|--------------|----------------------|----------------------|--------------|
| | Shares | Amount | Paid-In | Accumulated | Deficit | Other | Comprehensive | Income (Loss) | |
| Balance, December 31, 2008 | 2,828 | \$ 28 | \$ 123,740 | \$ (241,215) | \$ (24,387) | | | | \$ (141,834) |
| Other Comprehensive Income: | | | | | | | | | |
| Net income | | | | 435 | | | | | |
| Benefit adjustment, net of tax of \$1,970 | | | | | | 6,231 | | | |
| Total Other Comprehensive Income | | | | | | | | | 6,666 |
| Preferred stock dividends | | | (16,921) | | | | | | (16,921) |
| Stock-based compensation | | | 129 | | | | | | 129 |
| Balance, December 31, 2009 | 2,828 | \$ 28 | \$ 106,948 | \$ (240,780) | \$ (18,156) | | | | \$ (151,960) |
| Other Comprehensive Income: | | | | | | | | | |
| Net income | | | | 16,009 | | | | | |
| Benefit adjustment, net of tax of (\$988) | | | | | | (4,375) | | | |
| Total Other Comprehensive Income | | | | | | | | | 11,634 |
| Preferred stock dividends | | | (18,194) | | | | | | (18,194) |
| Stock-based compensation | | | 399 | | | | | | 399 |
| Balance, December 31, 2010 | 2,828 | \$ 28 | \$ 89,153 | \$ (224,771) | \$ (22,531) | | | | \$ (158,121) |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

STERLING CHEMICALS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in Thousands)

| | Year ended December 31, | |
|---|--------------------------------|--------------|
| | 2010 | 2009 |
| Cash flows from operating activities: | | |
| Net income | \$ 16,009 | \$ 435 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Stock compensation expense | 399 | 129 |
| Bad debt (benefit) expense | (10) | 64 |
| Benefit plan curtailment gain | (115) | |
| Depreciation and amortization | 12,974 | 9,852 |
| Interest amortization | 1,049 | 1,091 |
| Amortization of deferred revenue | (17,119) | (14,976) |
| Impairment of long-lived assets | 375 | |
| Lower-of-cost-or-market adjustment | | (31) |
| Gain on disposal of property, plant and equipment | (68) | (635) |
| Loss (gain) on purchase of Senior Secured Notes | 198 | (291) |
| Other | 1,289 | 540 |
| Change in assets/liabilities: | | |
| Accounts and other receivables | 3,361 | 11,072 |
| Inventories | 585 | (236) |
| Prepaid expenses and other current assets | 232 | 51 |
| Other assets | 514) | (25) |
| Accounts payable | (2,823) | (143) |
| Accrued liabilities | (5,568) | 4,348 |
| Long-term liabilities | 2,071 | (9,196) |
| Net cash provided by operating activities | 13,353 | 2,049 |
| Cash flows used in investing activities: | | |
| Capital expenditures for property, plant and equipment | (1,494) | (11,218) |
| Net proceeds from the sale of property, plant and equipment | 242 | 635 |
| Purchase of short-term investment | (9,000) | |
| Net cash used in investing activities | (10,252) | (10,583) |
| Cash flows used in financing activities: | | |
| Purchase of Senior Secured Notes | (5,598) | (23,814) |
| Net cash used in financing activities | (5,598) | (23,814) |
| Net decrease in cash and cash equivalents | (2,497) | (32,348) |
| Cash and cash equivalents beginning of year | 123,778 | 156,126 |

| | | | |
|--|-------------|------------|------------|
| Cash and cash equivalents | end of year | \$ 121,281 | \$ 123,778 |
| Supplemental disclosures of cash flow information: | | | |
| Interest paid | | \$ 12,915 | \$ 15,866 |
| Interest income received | | 335 | 742 |
| Cash received for income taxes | | 598 | |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

STERLING CHEMICALS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of Presentation and Summary of Significant Accounting Policies

Unless otherwise indicated, references to we, us, our and ours refer collectively to Sterling Chemicals, Inc. and its wholly-owned subsidiaries. We own or operate facilities at our petrochemicals complex located in Texas City, Texas, or our Texas City facility, approximately 45 miles south of Houston, on a 290-acre site on Galveston Bay near many other chemical manufacturing complexes and refineries. Until 2011, our primary products included acetic acid and plasticizers. All of our plasticizers were historically sold to BASF Corporation, or BASF, pursuant to the terms of our Third Amended and Restated Plasticizers Production Agreement, or our Plasticizers Production Agreement. However, on November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. As our plasticizers facility is currently idle, acetic acid is currently our only primary product. Prior to the shutdown of our styrene operations in December 2007, we also produced styrene monomer. We own all of the real property which comprises our Texas City facility and we own the acetic acid, plasticizers and styrene manufacturing units located at the site. Our Texas City facility offers approximately 160 acres for future expansion by us or by other companies that could benefit from our existing infrastructure and facilities, and includes a greenbelt around the northern edge of the site. We also lease a portion of our Texas City facility to Praxair Hydrogen Supply, Inc., or Praxair, who constructed a partial oxidation unit on that land, and lease a portion of our Texas City facility to S&L Cogeneration Company, a 50/50 joint venture between us and Praxair Energy Resources, Inc., or Praxair Energy, who constructed a cogeneration facility on that land. However, in June 2008, we and Praxair Energy elected to terminate the joint venture and the related joint venture agreement governing S&L Cogeneration Company, or the Joint Venture Agreement, and the term of the Joint Venture Agreement was extended until completion of all final audits. We expect the joint venture to be terminated and wound-up during 2011. The cogeneration facility constructed by S&L Cogeneration Company has been dismantled and removed from the site. We generally produce our petrochemicals products for customers for use in the manufacture of other chemicals and products, which in turn are used in the production of a wide array of consumer goods and industrial products. As of December 31, 2010, as a result of the termination of our Plasticizers Production Agreement and the inclusion of our plasticizers business in discontinued operations, we now have one reportable segment. Segment information for the year ended December 31, 2009, has been revised to conform with the current year's presentation. See further discussion in Note 11.

Reclassifications and Revisions:

We have reclassified certain amounts on the consolidated balance sheet between other assets and prepaid expenses and other current assets as of December 31, 2009. We have reclassified amounts on the consolidated statement of cash flows between other assets and prepaid expenses and other current assets and between capital expenditures for property, plant and equipment in investing activities and other in operating activities for the year ended December 31, 2009.

Principles of Consolidation

The consolidated financial statements include the accounts of our wholly-owned subsidiaries, with all significant intercompany accounts and transactions having been eliminated. Our 50% equity investment in S&L Cogeneration Company is accounted for under the equity method, and is considered immaterial. Our investment in S&L Cogeneration Company of \$0.3 million and \$0.4 million as of December 31, 2010 and 2009, respectively, is included in prepaid expenses and other current assets. We recognized a loss from this investment of \$0.1 million in 2010 and 2009. As of December 31, 2010, we expect to receive approximately \$0.3 million from S&L Cogeneration Company upon termination of the joint venture in 2011. Therefore, we do not believe our investment in S&L Cogeneration Company was impaired as of December 31, 2010.

Table of Contents***Cash and Cash Equivalents and Short-term Investments***

We consider all investments having an initial maturity of three months or less to be cash equivalents. Our cash is generally invested in money market instruments and certificates of deposit, although we do from time to time invest our cash in other high quality, highly liquid cash equivalents. We maintain balances at financial institutions which may exceed Federal Deposit Insurance Corporation limits. We have not experienced any losses in such accounts and do not believe we are exposed to any significant risks on our cash or other investments.

Our short-term investment consists of a certificate of deposit with an original term of nine months. As of December 31, 2010, the carrying value of our short-term investment, which approximated fair value, was \$9.0 million. We do not have any investments that are considered available-for-sale securities.

Allowance for Doubtful Accounts

Accounts receivable are presented net of allowance for doubtful accounts. We regularly review our accounts receivable balances and, based on estimated collectability, adjust the allowance account accordingly. As of December 31, 2010 and December 31, 2009, our allowance for doubtful accounts for continuing operations was less than \$0.1 million and \$0.1 million, respectively, and zero and less than \$0.1 million, respectively for discontinued operations. For continuing operations, our bad debt benefit was less than \$0.1 million for 2010 and our bad debt expense was less than \$0.1 million for 2009. For discontinued operations, our bad debt expense was less than \$0.1 million for both 2010 and 2009.

Inventories

Inventories include raw materials, supplies and spare parts. Raw materials and supplies are carried at the lower-of-cost-or-market value and spare parts are valued at average cost. The comparison of cost to market value involves estimations of the market value of our products. For the years ended December 31, 2010 and December 31, 2009, this comparison led to a lower-of-cost-or-market adjustment for continuing operations of zero and less than \$0.1 million, respectively.

Spare parts are examined for obsolescence and are carried at their net realizable value. For the year ended December 31, 2010, our obsolescence expense was \$0.3 million for spare parts associated with continuing operations and \$0.3 million of spare parts were written off against the continuing operations obsolescence accrual. For the year ended December 31, 2010, our obsolescence expense was \$0.6 million for spare parts associated with operations that have been discontinued and \$1.1 million of spare parts were written off against the discontinued operations obsolescence accrual. For the year ended December 31, 2009, our obsolescence expense was less than \$0.1 million for spare parts associated with continuing operations and less than \$0.1 million of spare parts were written off against the continuing operations obsolescence accrual. For the year ended December 31, 2009, our obsolescence expense was \$0.2 million for spare parts associated with operations that have been discontinued and \$0.1 million of spare parts were written off against the discontinued operations obsolescence accrual.

Property, Plant and Equipment

Property, plant and equipment are recorded at cost. Major renewals and improvements, which extend the useful lives of equipment, are capitalized. For certain capital projects, our customers reimburse us for a portion of the project cost. For capital expenditures reimbursed by our customers, we treat the reimbursements as a reduction of our cost basis. Disposals are removed at carrying cost less accumulated depreciation with any resulting gain or loss reflected in operations. Depreciation is recognized using the straight-line method over estimated useful lives ranging from five to 25 years, with the predominant life of plant and equipment being 15 years. We capitalize interest costs, which are incurred as part of the cost of constructing major facilities and equipment. The amount of interest capitalized in continuing operations was \$0.1 million and \$0.7 million for 2010 and 2009, respectively.

Plant Turn-around Costs

As a part of normal recurring operations, chemical manufacturing units are completely shut down from time to time, for a period typically lasting two to four weeks, to replace catalysts and perform major maintenance work required to sustain long-term production. These periods are commonly referred to as turn-arounds or shutdowns. Costs of turn-arounds are expensed as incurred. As expenses for turn-arounds can be significant, the impact of expensing turn-around costs as they are incurred can be material for financial reporting periods during which the turn-arounds actually occur. Turn-around costs expensed during 2010 and 2009 that are included in continuing operations were

\$0.4 million and \$3.1 million, respectively.

Table of Contents***Long-Lived Assets***

We assess our long-lived assets for impairment whenever facts and circumstances indicate that the carrying amount may not be fully recoverable. To analyze recoverability, we project undiscounted net future cash flows over the remaining life of the assets. If the projected cash flows from the assets are less than the carrying amount, an impairment is recognized. Any impairment loss would be measured based upon the difference between the carrying amount and the fair value of the relevant assets. For these impairment analyses, impairment is determined by comparing the estimated fair value of these assets, utilizing the present value of expected net cash flows, to the carrying value of these assets. In determining the present value of expected net cash flows, we estimate future net cash flows from these assets and the timing of those cash flows and then apply a discount rate to reflect the time value of money and the inherent uncertainty of those future cash flows. The discount rate we use is based on our estimated cost of capital. The assumptions we use in estimating future cash flows are consistent with our internal planning.

In the third quarter of 2008, our management determined that a triggering event, as defined in Accounting Standards Codification Topic 360, or ASC Topic 360, had occurred as a result of the decision to permanently discontinue the use of some of our turbo generator units located at our Texas City facility. This decision was based on an economic analysis of the future use of the turbo generator units. During the third quarter of 2008, we performed an asset impairment analysis on these turbo generator units and determined the best estimate of fair market value would be the anticipated sales proceeds. We estimated the anticipated sales proceeds to be approximately \$1.0 million. As a result, we concluded that our turbo generator units were impaired and should be written down to \$1.0 million. This write-down resulted in an impairment charge of \$0.8 million during the third quarter of 2008. One of the turbo generator units was utilized in a capital project that was completed in 2010 to convert 650 pound steam to 250 pound steam and thus reduce our steam costs. The remaining turbo generator is under contract to be sold in early 2011 with the expected sales proceeds to be approximately \$0.3 million. As a result, we concluded that the remaining turbo generator was impaired and should be written down to \$0.3 million, the anticipated sales proceeds. This write-down resulted in an impairment charge of \$0.4 million during 2010.

In the fourth quarter of 2009, our management determined that a triggering event, as defined in ASC Topic 360, had occurred as a result of BASF electing to terminate our Plasticizers Production Agreement effective December 31, 2010. In December 2009, we performed an asset impairment analysis on our plasticizers manufacturing unit. We analyzed the undiscounted cash flow stream from our plasticizers business over the remaining life of the plasticizers manufacturing unit and compared it to the \$2.8 million carrying value of our plasticizers manufacturing unit. This analysis showed that the undiscounted projected cash flow stream from our plasticizers business was higher than the carrying value of our plasticizers manufacturing unit. Based on this analysis, we concluded that our plasticizers unit was not impaired as of December 31, 2009, and that no write-down was necessary. We did, however, accelerate our depreciation on our plasticizers manufacturing unit in 2010, bringing the net book value of the plasticizers manufacturing unit to zero as of December 31, 2010.

Other Assets

Investee companies not accounted for under the consolidation or the equity method of accounting are accounted for under the cost method of accounting. Under this method, our share of earnings or losses from an investee company is not included in our consolidated balance sheet or consolidated statement of operations. However, any impairment charges related to an investee company would be recognized in our consolidated statement of operations, and if circumstances suggested that the value of that investee company had subsequently recovered, such recovery would not be recorded. At December 31, 2010 and 2009, we had a \$0.5 million cost method investment in a related party who provides liability insurance coverage to us. This cost method investment is included in other assets in our consolidated balance sheet.

Revenue Recognition

We recognize revenues (and the related costs) when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed and determinable and collectability is reasonably assured. Until 2011, our primary products included acetic acid and plasticizers. All of our plasticizers were historically sold to BASF pursuant to the terms of our Plasticizers Production Agreement. However, on November 11, 2009, BASF elected to terminate our

Table of Contents

Plasticizers Production Agreement effective as of December 31, 2010. As our plasticizers facility is currently idle, acetic acid is our only primary product.

Acetic Acid. Pursuant to our Acetic Acid Production Agreement, BP Chemicals takes title and risk of loss of our acetic acid production at the time the acetic acid is produced. BP Chemicals, in turn, markets and sells the acetic acid we produce and pays us a portion of the profits derived from those sales. BP Chemicals reimburses us monthly for 100% of our fixed and variable costs of production (excluding some indirect expenses and direct depreciation associated with machinery and equipment used in the manufacturing of acetic acid) and the revenue associated with the reimbursement of these costs is included in revenue and is matched against our costs as they are incurred. We recognize revenue related to the profit sharing component under our Acetic Acid Production Agreement based on quarterly estimates received from BP Chemicals. These estimates are based on the profits from sales of acetic acid subject to our Acetic Acid Production Agreement.

Plasticizers. Prior to the effective termination date of our Plasticizers Production Agreement, we generated revenues from our plasticizers operations through our Plasticizers Production Agreement with BASF. BASF purchased all of our plasticizers and took title and risk of loss at the time of production. We received fixed, level quarterly payments which were recognized on a straight-line basis. In addition, BASF reimbursed us monthly for our actual fixed and variable costs of production (excluding direct depreciation associated with machinery and equipment used in the manufacturing of plasticizers), and the revenue associated with the reimbursement of these costs was included in revenue and was matched against our costs as they were incurred.

Deferred revenue. Deferred credits are amortized over the life of the contracts which gave rise to them. In discontinued operations, as of December 31, 2010, we had a balance in deferred income of approximately \$23.0 million related to payments made to us under our exclusive styrene production agreement with NOVA Chemicals Inc. which is being amortized using the straight-line method over the contractual non-compete period of five years, of which approximately two years remain. We will recognize approximately \$12.4 million of income in discontinued operations in 2011 related to this payment. During 2010, we fully amortized certain payments received from our oxo-alcohol and phthalate anhydride, or PA, operations, which previously were part of our plasticizers business. The oxo alcohol payment was previously being amortized using the straight-line method over an 8-year life that ended on December 31, 2013, the original termination date of our Plasticizers Production Agreement. As a result of BASF's election to terminate our Plasticizers Production Agreement effective December 31, 2010, the original 8-year life was changed to five years and the remaining unamortized balance of \$3.6 million was recognized in 2010. The PA payment was amortized using the straight-line method over a three year life that ended December 2010.

Debt Issue Costs

Debt issue costs relating to long-term debt are amortized over the term of the related debt instrument using the straight-line method, which is materially consistent with the effective interest method, and are included in other assets. Debt issue cost amortization, which is included in interest and debt-related expenses, was \$1.0 million and \$1.1 million for the years ended December 31, 2010 and 2009, respectively. As a result of our purchase of \$5.6 million and \$25.0 million aggregate principal amount of our 10 1/4% Senior Secured Notes due 2015, or our Secured Notes, during 2010 and 2009, respectively, we amortized \$0.2 million and \$0.9 million during 2010 and 2009, respectively, which represented a pro rata portion of the debt issue costs related to our purchased Secured Notes (See Note 5).

Income Taxes

Deferred income taxes are provided for revenue and expenses which are recognized in different periods for income tax and financial statement purposes. We regularly assess deferred tax assets for recoverability based on both historical and anticipated earnings levels, and a valuation allowance is recorded when it is more likely than not that these amounts will not be recovered. As a result of our analysis at December 31, 2010, we concluded that a valuation allowance was needed against our deferred tax assets. As of December 31, 2010, our valuation allowance was \$23.8 million, a decrease of \$4.4 million from December 31, 2009. The decrease included a valuation allowance adjustment of \$2.4 million related to our state taxes and credits and \$0.9 million was due to an other comprehensive loss for adjustments to our benefits plans. As of December 31, 2010, our overall net deferred tax asset/liability balance was zero.

Table of Contents***Environmental Costs***

Environmental costs are expensed as incurred, unless the expenditures extend the economic useful life of the related assets. Costs that extend the economic useful life of assets are capitalized and depreciated over the remaining book life of those assets. Liabilities are recorded when environmental assessments or remedial efforts are probable and the cost can be reasonably estimated.

Preferred Stock Dividends

We record stock dividends on our Series A Convertible Preferred Stock, or our Preferred Stock, in our consolidated statements of operations based on the estimated fair value of the dividends at each dividend accrual date. Our Preferred Stock has a dividend rate of 4% per quarter of the liquidation value of the outstanding shares of our Preferred Stock, and is payable in arrears in additional shares of our Preferred Stock on the first business day of each calendar quarter. The liquidation value of each share of our Preferred Stock is \$13,793 per share, and each share of our Preferred Stock is convertible into shares of our common stock (on a one to 1,000 share basis, subject to adjustment). The carrying value of our Preferred Stock in our consolidated balance sheets represents the initial fair value at original issuance in 2002 plus the initial fair value of each of the quarterly dividends paid since issuance. The fair value of our Preferred Stock dividends is determined each quarter using valuation techniques that include a component representing the intrinsic value of the dividends (which represent the greater of the liquidation value of the shares of Preferred Stock being issued or the fair value of the common stock into which those shares could be converted) and an option component (which is determined using a Black-Scholes Option Pricing Model). These dividends are subtracted from net income in our consolidated statements of operations, and added to the balance of Redeemable Preferred Stock in our consolidated balance sheets. As we are in an accumulated deficit position, these dividends are treated as a reduction to additional paid-in capital.

Earnings (Loss) Per Share

Basic earnings per share, or EPS, is computed using the weighted-average number of shares outstanding during the year. Diluted EPS includes common stock equivalents, which are dilutive to earnings per share. For the years ending December 31, 2010 and December 31, 2009, we had no dilutive securities outstanding due to all common stock equivalents having an anti-dilutive effect during these periods.

Disclosures about Fair Value of Financial Instruments

In preparing disclosures about the fair value of financial instruments, we have concluded that the carrying amount approximates fair value for cash and cash equivalents, short-term investments, accounts receivable, accounts payable and certain accrued liabilities due to the short maturities of these instruments. The fair values of long-term debt instruments are estimated based upon broker quotes for private transactions or on the current interest rates available to us for debt with similar terms and remaining maturities.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Significant estimates include impairment considerations, allowance for doubtful accounts, inventory valuation, pension plan assumptions, preferred stock dividend valuation, revenue recognition related to profit sharing accruals, environmental and litigation reserves and provision and valuation allowance for income taxes.

2. Discontinued Operations

On November 11, 2009, BASF elected to terminate our Plasticizers Production Agreement effective as of December 31, 2010. We were not subject to any early termination penalties in connection with BASF's termination

Table of Contents

of our Plasticizers Production Agreement, although the termination of our Plasticizers Production Agreement did result in our refunding to BASF, in January 2011, a \$1.0 million deposit it previously made to ensure prompt payment of amounts due under our Plasticizers Production Agreement. In addition, if we continue to operate our plasticizers business after March 31, 2011, we will be required to make payments to BASF for the undepreciated portion of past capital expenditures paid by BASF, determined as of the end of the original term of our Plasticizers Production Agreement, based on a straight line, 8-year life. We expect the total amount of these undepreciated capital expenditures to be approximately \$2.6 million, with approximately \$1.0 million, \$0.7 million, \$0.6 million and \$0.3 million potentially to be paid in 2011, 2012, 2013 and 2014, respectively. However, if we provide written notice to BASF of our election to permanently close our plasticizers facility on or before March 31, 2011, the undepreciated capital expenditures paid by BASF for all capital projects will be deemed to be zero, and we will not be required to make any payments to BASF. BASF, on the other hand, was required to pay us an early termination fee of \$9.8 million, which we received on December 30, 2010.

We are still in the process of exploring and evaluating our commercial options with respect to continuing our plasticizers business but cannot currently predict the ultimate outcome or the success of continuing our plasticizers business. As our plasticizers facility is currently idle, we have begun implementing our plans for restructuring our operating costs to reflect the reduction in our operations. On January 7, 2011, as a result of the idled state of our plasticizers facility, together with additional reductions resulting from a sustainable cost management study, we announced and subsequently implemented a reduction of our salaried work force by 22 people and our hourly work force by 16 people and recognized \$1.3 million of severance costs. Additionally, we expect to incur approximately \$0.6 million in shutdown and decontamination costs during the first six months of 2011. The costs and timing for dismantling our plasticizers facility are unknown at this time but we do not expect these costs to be significant. The loss of our Plasticizers Production Agreement will likely have an adverse effect on our financial condition, results of operations and cash flows. However, due to our expected operating cash flow from our acetic acid business and our current cash balance, we do not believe that these effects will impact our ability to continue as a going concern. For a further description of our agreement with BASF, see "*Plasticizers-BASF*" under *Contracts* and see *Risk Factors*.

Prior to 2008, we manufactured styrene monomer as one of our primary products. On September 17, 2007, we entered into a long-term exclusive styrene supply agreement and a related railcar purchase and sale agreement with NOVA Chemicals Inc., which was subsequently assigned by NOVA Chemicals Inc. to INEOS NOVA LLC, or INEOS NOVA. After the supply agreement became effective, INEOS NOVA nominated zero pounds of styrene under the supply agreement for the balance of 2007 and, in response, we exercised our right to terminate the supply agreement and permanently shut down our styrene facility. Under the supply agreement, we were responsible for the closure costs of our styrene facility and are also restricted from reentering the styrene business until November 2012. The restricted period was initially eight years. However, on April 1, 2008, INEOS NOVA unilaterally reduced the restricted period to five years.

As a result of our plasticizers and styrene facilities being shut down, we have no current significant continued involvement in these businesses and have, therefore, reported the operating results from these businesses as discontinued operations in our consolidated financial statements. The carrying amounts of assets and liabilities related to discontinued operations as of December 31, 2010 and 2009 are as follows:

| | December 31, | |
|---|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Assets of discontinued operations: | | |
| Accounts receivable, net | \$ 306 | \$ 1,850 |
| Inventories | | 1,387 |
| Property, plant and equipment, net | | 2,798 |
| Total assets of discontinued operations | \$ 306 | \$ 6,035 |

| | | |
|---|-----------|-----------|
| Liabilities of discontinued operations: | | |
| Accounts payable | \$ | \$ 119 |
| Liabilities of discontinued operations ⁽¹⁾ | 12,382 | 19,167 |
| Long-term liabilities of discontinued operations ⁽¹⁾ | 10,628 | 23,010 |
| Total liabilities of discontinued operations | \$ 23,010 | \$ 42,296 |

Table of Contents

- (1) As of December 31, 2010, includes deferred income from the INEOS NOVA supply agreement that is being amortized over the contractual non-compete period of five years using the straight-line method. Liabilities of discontinued operations includes the current portion of \$12.4 million, and long-term liabilities of discontinued operations includes the long-term portion of \$10.6 million.

Revenues and income before income taxes from discontinued operations for the years ended December 31, 2010 and December 31, 2009 are presented below:

| | Year ended December 31, | |
|--|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Revenues | \$46,381 | \$38,426 |
| Income before income taxes | 29,931 | 18,878 |
| 3. Detail of Certain Balance Sheet Accounts | | |
| | December 31, | |
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Accounts and other receivables: | | |
| Trade accounts receivable, (net of allowance of \$18 and \$58, respectively) | \$ 10,126 | \$ 11,419 |
| Interest receivable | 827 | 641 |
| Tax refund receivable | | 598 |
| Other receivables | 28 | 130 |
| | \$ 10,981 | \$ 12,788 |
| Inventories, net: | | |
| Raw materials | \$ 592 | \$ 489 |
| Stores and supplies (net of obsolescence reserve of zero each year) | 3,164 | 3,392 |
| | \$ 3,756 | \$ 3,881 |
| Property, plant and equipment, net: | | |
| Land | \$ 7,193 | \$ 7,149 |
| Buildings | 4,544 | 4,824 |
| Plant and equipment | 116,116 | 114,438 |
| Construction in progress | 797 | 1,894 |
| Less: accumulated depreciation | (72,907) | (62,921) |
| | \$ 55,743 | \$ 65,384 |
| Other assets, net: | | |
| Investments | \$ 500 | \$ 500 |
| Debt issuance costs | 3,407 | 4,629 |

| | | |
|---|-----------|-----------|
| Other | 1 | 514 |
| | \$ 3,908 | \$ 5,643 |
| Accrued liabilities: | | |
| Accrued employee compensation and current portion of postretirement, pension and post employment benefits | \$ 13,295 | \$ 11,698 |
| Interest payable | 3,858 | 3,868 |
| Property taxes | 1,222 | 1,401 |
| Other | 475 | 666 |
| | \$ 18,850 | \$ 17,633 |
| Long-term liabilities: | | |
| Accrued postretirement, pension and post employment benefits | \$ 39,925 | \$ 39,031 |
| Other | 2,753 | 2,053 |
| | \$ 42,678 | \$ 41,084 |

Table of Contents**4. Valuation and Qualifying Accounts**

Below is a summary of valuation and qualifying accounts for the years ended December 31, 2010 and 2009:

| | December 31, | |
|----------------------------------|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Continuing Operations | | |
| Allowance for doubtful accounts: | | |
| Balance at beginning of year | \$ 58 | \$ 18 |
| Add: bad debt expense (benefit) | (30) | 40 |
| Deduct: written-off accounts | (10) | |
| Balance at end of year | \$ 18 | \$ 58 |
| | | |
| Discontinued Operations | | |
| Allowance for doubtful accounts: | | |
| Balance at beginning of year | \$ 24 | \$ |
| Add: bad debt expense (benefit) | 20 | 24 |
| Deduct: written-off accounts | (44) | |
| Balance at end of year | \$ | \$ 24 |
| | | |
| Continuing Operations | | |
| Inventory obsolescence: | | |
| Balance at beginning of year | \$ | \$ |
| Add: obsolescence expense | 287 | 36 |
| Deduct: disposal of inventory | (287) | (36) |
| Balance at end of year | \$ | \$ |
| | | |
| Discontinued Operations | | |
| Inventory obsolescence: | | |
| Balance at beginning of year | \$ 1,465 | \$ 1,380 |
| Add: obsolescence expense | 639 | 220 |
| Deduct: disposal of inventory | (1,140) | (135) |
| Balance at end of year | \$ 964 | \$ 1,465 |

5. Long-Term Debt

On March 29, 2007, we completed a private offering of \$150.0 million aggregate principal amount of our unregistered Secured Notes pursuant to a Purchase Agreement among us, Sterling Chemicals Energy, Inc., or Sterling Energy, one of our former wholly-owned subsidiaries, and Jefferies & Company, Inc. and CIBC World Markets Corp., as initial purchasers. In connection with that offering, we entered into an indenture dated March 29, 2007 among us, Sterling Energy, as guarantor, and U. S. Bank National Association, as trustee and collateral agent. On May 6, 2008, Sterling Energy was merged with and into us. Upon consummation of the merger, Sterling Energy no longer had independent existence and, consequently, our Secured Notes are no longer guaranteed by Sterling Energy.

Our indenture contains affirmative and negative covenants and customary events of default, including payment defaults, breaches of covenants and certain events of bankruptcy, insolvency and reorganization. If an event of default occurs and is continuing, other than an event of default triggered upon certain bankruptcy events, the trustee under our indenture or the holders of at least 25% in principal amount of our outstanding Secured Notes may declare our Secured Notes to be due and payable immediately. Upon an event of default, the trustee may also take actions to foreclose on the collateral securing our outstanding Secured Notes. Our indenture does not require us to maintain any financial ratios or satisfy any financial maintenance tests. We are currently in compliance with all of the covenants contained in our indenture.

Interest is due on our outstanding Secured Notes on April 1 and October 1 of each year. Our outstanding Secured Notes, which mature on April 1, 2015, are senior secured obligations and rank equally in right of payment

Table of Contents

with all of our existing and future senior indebtedness. Subject to specified permitted liens, our outstanding Secured Notes are secured (i) on a first priority basis by all of our fixed assets and certain related assets, including, without limitation, all of our property, plant and equipment and (ii) on a second priority basis by our other assets, including, without limitation, accounts receivable, inventory, capital stock of our domestic restricted subsidiaries, intellectual property, deposit accounts and investment property.

In the fourth quarter of 2009, we purchased \$25.0 million in aggregate principal amount of our Secured Notes for \$23.8 million in cash in the open market resulting in a \$1.2 million gain. This gain was partially offset by expense from writing off a pro rata portion of the related debt issue costs of \$0.9 million. In 2010, we purchased an additional \$5.6 million in aggregate principal amount of our Secured Notes for \$5.6 million in cash in the open market resulting in a loss of less than \$0.1 million. Additionally, we expensed \$0.2 million for the pro rata portion of the related debt issue costs. In February 2011, we purchased an additional \$1.0 million in aggregate principal amount of our Secured Notes for \$1.0 million in cash in the open market, and in the first quarter of 2011, we will expense less than \$0.1 million for the pro rata portion of the related debt issue costs.

On December 19, 2002, we entered into a Revolving Credit Agreement, or our revolving credit facility, with The CIT Group/Business Credit, Inc. as administrative agent and a lender, and certain other lenders. Under our revolving credit facility, we and Sterling Energy were co-borrowers and were jointly and severally liable for any indebtedness thereunder. On December 10, 2009, we elected to terminate our revolving credit facility effective January 24, 2010, due to our substantial cash reserves and low working capital needs. There were no penalties or termination fees payable by us in connection with the early termination of our revolving credit facility. The remaining \$0.2 million of debt issue costs associated with our revolving credit facility were written off as of the effective termination date of our revolving credit facility.

On January 31, 2010, we entered into a \$5.0 million Revolving Line of Credit for letters of credit, or our LC Facility, with JP Morgan Chase Bank, N.A., or Chase, for the issuance of commercial and standby letters of credit. Our LC Facility initially had a one year term. Under our LC Facility, we pay Chase a fee of 1% per annum of the face amount of each outstanding letter of credit and an issuance fee of \$500 for each letter of credit. Since its inception, our LC Facility has been and continues to be secured by \$5.0 million in cash under an Assignment of Deposit Account Agreement between us and Chase. On September 20, 2010, we amended our LC facility to extend the initial term to April 30, 2011, and, concurrently therewith, entered into a Security Agreement and a Pledge Agreement with Chase, pursuant to which we granted Chase first priority liens on all of our accounts receivable, inventory and other specified assets to secure our obligations under our LC Facility. As of February 28, 2011, there were \$3.3 million in standby letters of credit issued under the LC facility.

Debt Maturities

Our Secured Notes, which had an aggregate principal balance of \$119.4 million outstanding as of December 31, 2010, are due on April 1, 2015.

6. Income Taxes

A reconciliation of federal statutory income taxes to our effective tax benefit is as follows:

| | Year Ended December 31, | |
|--|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Benefit for income taxes at statutory rates | \$ (4,527) | \$ (7,354) |
| Non-deductible expenses | 7 | 11 |
| Change in valuation allowance | 4,520 | 6,745 |
| Limitation on tax benefit of continuing operations | (4,527) | (7,354) |
| Effective tax benefit | \$ (4,527) | \$ (7,952) |

The income tax benefit for continuing operations and all other components is shown below:

Table of Contents

| | Year Ended December 31, | |
|-----------------------------------|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Tax benefit continuing operations | \$ (4,527) | \$ (7,952) |
| Tax expense all other components | 4,527 | 7,354 |
| Total tax benefit | \$ | \$ (598) |

The income tax benefit in continuing operations is composed of the following:

| | Year Ended December 31, | |
|----------------------------|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Current federal | \$ | \$ (598) |
| Deferred federal | (4,527) | (7,354) |
| Current and deferred state | | |
| Total tax benefit | \$ (4,527) | \$ (7,952) |

The components of our deferred income tax assets and liabilities are summarized below:

| | December 31, | |
|------------------------------------|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Deferred tax assets: | | |
| Accrued liabilities | \$ 2,464 | \$ 1,985 |
| Accrued postretirement cost | 996 | 1,144 |
| Accrued pension cost | 11,866 | 12,145 |
| Tax loss and credit carry forwards | 17,084 | 22,511 |
| State deferred taxes | 222 | 64 |
| Unearned revenue | 1,658 | 1,658 |
| Other | 726 | 940 |
| Subtotal | \$ 35,016 | \$ 40,447 |
| Less: valuation allowance | \$ (23,841) | \$ (28,244) |
| Total deferred tax assets | \$ 11,175 | \$ 12,203 |
| Deferred tax liabilities: | | |
| Property, plant and equipment | \$ (11,175) | \$ (12,203) |
| Total deferred tax liabilities | \$ (11,175) | \$ (12,203) |
| Net deferred tax assets | \$ | \$ |

As of December 31, 2010, we had an available U.S. federal income tax net operating loss, or NOL, of approximately \$94.5 million, which expires during the years 2023 through 2029. Under the provisions of the revised Texas Franchise Tax, our existing State of Texas net operating loss carry-forwards, or State NOLs, were converted into state tax temporary credits. As of December 31, 2010, we had state tax temporary credits of \$4.4 million resulting in a state valuation allowance of \$2.4 million. The \$1.0 million change in our state valuation allowance was due to expired or utilized state tax credits and current year activity.

We regularly assess our deferred tax assets for recoverability based on both historical and anticipated earnings levels, and a valuation allowance is recorded when it is more likely than not that these amounts will not be recovered. As a result of our analysis at December 31, 2010, we concluded that a valuation allowance was needed against our deferred tax assets for \$23.8 million, resulting in an overall net deferred tax asset/liability balance of zero as of December 31, 2010.

Table of Contents

At December 31, 2009, we had a \$3.7 million contingent tax liability relating to tax positions taken in previous tax returns. We concluded that these deductions do not meet the more likely than not recognition threshold. Our accounting policy is to recognize any accrued interest or penalties associated with unrecognized tax benefits as a component of income tax expense. Due to significant net operating losses incurred during the tax periods associated with our uncertain tax positions, no amount for penalties or interest has been recorded in our financial statements. Within the next twelve months, our unrecognized tax benefits may decrease due to the expiration of the statute of limitations on the time for the taxing authorities to make an assessment of income taxes. Due to the existence of the valuation allowance, future changes in the unrecognized tax benefit will have no impact on the effective tax rate. As of December 31, 2010, there were no changes to our uncertain tax positions.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in thousands):

| | |
|---|----------|
| Balance, January 1, 2009 | \$ 3,703 |
| Additions for tax positions of the current year | |
| Additions for tax positions of prior years | |
| Reductions for tax positions of prior years for | |
| Changes in judgment | |
| Settlements during the period | |
| Lapses of applicable statute of limitation | |
| Balance, December 31, 2009 | \$ 3,703 |
| Balance, January 1, 2010 | \$ 3,703 |
| Additions for tax positions of the current year | |
| Additions for tax positions of prior years | |
| Reductions for tax positions of prior years for | |
| Changes in judgment | |
| Settlements during the period | |
| Lapses of applicable statute of limitation | |
| Balance, December 31, 2010 | \$ 3,703 |

We file income tax returns in the United States federal jurisdiction and file income and franchise tax returns in the State of Texas. We remain subject to federal examination for tax years ended December 31, 2003 and subsequent years, and we remain subject to examination by the State of Texas for tax years ended December 31, 2006 and subsequent years.

7. Employee Benefits

We have established the following benefit plans:

Retirement Benefit Plans

We have a non-contributory pension plan which covers our salaried and hourly wage employees who were employed by us on or before June 1, 2004. Prior to January 1, 2011, this plan was two separate plans, one of which covered our hourly-paid employees and one of which covered our salaried employees. Effective 11:59 p.m. on December 31, 2010, our hourly pension plan was merged into our salaried pension plan and the merged plans were renamed The Sterling Chemicals, Inc. Amended and Restated Pension Plan, or our pension plan. Under our pension plan, the benefits paid to hourly-paid participants are based primarily on years of service and the employee's pay as of the earlier of the employee's retirement or July 1, 2007. The benefits paid to our salaried participants are based primarily on years of service and the employee's pay as of the earlier of the employee's retirement or January 1, 2005. Our funding policy is consistent with the funding requirements of federal law and regulations.

Pension plan assets are invested in a balanced portfolio managed by an outside investment manager. Our benefits plans committee has established an investment policy detailing the plan's guidelines and investment strategies, and regularly monitors the performance of the funds and portfolio managers. Our investment guidelines address the following items: governance, general investment beliefs and principles, investment objectives, specific investment goals, process for determining and maintaining the asset allocation policy, long-term asset allocation,

Table of Contents

rebalancing, investment restrictions and prohibited transactions (the use of derivatives and the use of leverage as types of investments are generally prohibited), portfolio manager structure and diversification (which addresses limits on the amount of investments held by any one manager to minimize risk), portfolio manager selection criteria, plan evaluation, portfolio manager performance review and evaluation and risk management (including various measures used to evaluate risk tolerance). Pension plan assets are invested as follows:

| | As of December 31, | |
|----------|---------------------------|-------------|
| | 2010 | 2009 |
| Equities | 52.4% | 61.4% |
| Bonds | 44.6% | 35.6% |
| Other | 3.0% | 3.0% |
| Total | 100.0% | 100.0% |

Our investment strategy with respect to pension assets is to invest the assets in accordance with applicable laws and regulations. The long-term primary objectives for our pension assets are to: (1) provide for a reasonable amount of long-term growth of capital, with prudent exposure to risk; and protect the assets from erosion; (2) provide investment results that meet or exceed the plan's actuarially assumed long-term rate of return; and (3) move to matching the duration of the liabilities and assets of the plan to reduce the potential risk of large employer contributions being necessary in the future. Our employee benefits plans committee seeks to meet these objectives by employing a consultant to advise it on the plan's investments and the portfolio managers selected to manage assets within the guidelines and strategies set forth by employee benefits plans committee. Performance of these managers is compared to applicable benchmarks.

We also have two non-qualified pension plans that do not have pension plan assets, and for which the pension obligations are considered immaterial. We have, however, included these obligations in the tables below where appropriate.

Information concerning the pension obligation, plan assets, amounts recognized in our financial statements and underlying actuarial assumptions for all of our pension plans is stated below:

| | December 31, | |
|---|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Change in projected benefit obligation: | | |
| Benefit obligation at beginning of year | \$ 124,255 | \$ 121,167 |
| Interest cost | 6,981 | 7,191 |
| Actuarial loss | 9,564 | 4,628 |
| Benefits paid | (8,720) | (8,731) |
| Benefit obligation at end of year | \$ 132,080 | \$ 124,255 |

| | December 31, | |
|---------------------------------|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Change in plan assets: | | |
| Fair value at beginning of year | \$ 86,772 | \$ 77,807 |
| Actual return on plan assets | 10,519 | 17,483 |
| Employer contributions | 4,700 | 213 |
| Benefits paid | (8,720) | (8,731) |

| | | |
|---------------------------|-------------|-------------|
| Fair value at end of year | 93,271 | 86,772 |
| Funded status | \$ (38,809) | \$ (37,483) |

Table of Contents

| | December 31, | |
|--|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Current liabilities | \$ (6,254) | \$ (6,299) |
| Non-current liabilities | (32,555) | (31,184) |
| Net amount recognized in statement of financial position | \$ (38,809) | \$ (37,483) |

| | December 31, | |
|--|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Net loss | \$ (30,943) | \$ (28,022) |
| Net amount recognized in accumulated other comprehensive loss ⁽¹⁾ | \$ (30,943) | \$ (28,022) |

- ⁽¹⁾ \$0.8 million of actuarial loss in accumulated other comprehensive loss as of December 31, 2010 is expected to be recognized as a component of net pension costs during 2011. \$2.9 million of actuarial loss was recognized in other comprehensive income during 2010.

| | December 31, | |
|--|---------------------|-------------|
| | 2010 | 2009 |
| Weighted-average assumptions to determine benefit obligations: | | |
| Discount Rate | 5.16% | 5.75% |
| Rates of increase in salary compensation level | | |

As of December 31, 2010, all plans have projected benefit obligations in excess of plan assets, with the exception of the non-qualified plans, which have no plan assets. The total accumulated benefit obligation was \$132.1 million and \$124.3 million as of December 31, 2010 and 2009, respectively. Contributions of \$6.1 million expected to be paid in 2011 were paid during the first quarter of 2011. The expected pension expense for 2011 is \$2.3 million.

Net periodic pension costs consist of the following components:

| | Year Ended December 31, | |
|---|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Components of net pension costs: | | |
| Interest on prior year's projected benefit obligation | 6,981 | 7,191 |
| Expected return on plan assets | (4,639) | (5,613) |
| Net amortization of actuarial loss | 764 | 2,832 |
| Net pension costs | \$ 3,106 | \$ 4,410 |

December 31,
2010 **2009**
(Dollars in Thousands)

Changes in plan assets and benefit obligations recognized in accumulated other comprehensive loss (pre-tax):

| | | |
|----------|-------------|-------------|
| Net loss | \$ (30,943) | \$ (28,022) |
| Total | \$ (30,943) | \$ (28,022) |

December 31,
2010 2009
(Dollars in Thousands)

Weighted-average assumptions to determine net periodic benefit cost:

| | | |
|--|-------|-------|
| Discount Rate | 5.75% | 6.25% |
| Expected long-term rate of return on plan assets | 5.50% | 7.50% |

Table of Contents

A discount rate is used to determine the present value of our future benefit obligations. The discount rate for our pension plans was determined by matching the expected cash flows to a yield curve based on long-term, high quality fixed income debt instruments available as of the measurement date.

The assumption for expected long-term rate of return on plan assets for our pension plans was developed using a long-term projection of returns for each asset class, and taking into consideration our target asset allocation. The expected return for each asset class is a function of passive, long-term capital market assumptions and excess returns generated from active management. The capital market assumptions used are provided by independent investment advisors, while excess return assumptions are supported by historical performance, fund mandates and investment expectations. In addition, we compare the expected return on asset assumption with the average historical rate of return these plans have been able to generate.

The fair values of our pension benefit plan assets by asset category as of December 31, 2010 and 2009 are presented below (in thousands), as well as the percentage that each category comprises of our total plan assets and the respective target allocations.

| | As of December 31, 2010 | | | | Percentage | Target |
|--------------------------------|-------------------------|---------|---------|--------------|----------------|-----------------|
| | Level 1 | Level 2 | Level 3 | Total Assets | of Plan Assets | Allocation 2011 |
| Asset Category: | | | | | | |
| Cash and cash equivalents | \$ 2,752 | \$ | \$ | \$ 2,752 | 3% | 0-20% |
| Mutual Funds | | | | | | |
| International | 11,627 | | | 11,627 | 13% | 0-20% |
| Large-Cap Value | 12,513 | | | 12,513 | 13% | 10-20% |
| Small-Cap Growth | 2,301 | | | 2,301 | 3% | 0-5% |
| Emerging Markets | 4,277 | | | 4,277 | 5% | 0-10% |
| Mid-Cap Growth | 1,620 | | | 1,620 | 2% | 0-5% |
| All Cap | 11,220 | | | 11,220 | 12% | 10-15% |
| Small-Cap Value | 3,007 | | | 3,007 | 3% | 0-5% |
| Mid-Cap Value | 2,326 | | | 2,326 | 2% | 0-5% |
| Intermediate Fixed Income/Core | 27,391 | | | 27,391 | 29% | 20-40% |
| Long Duration Fixed Income | 14,237 | | | 14,237 | 15% | 0-30% |
| Total Mutual Funds | 90,519 | | | 90,519 | 97% | |
| Total Plan Assets | \$ 93,271 | \$ | \$ | \$ 93,271 | 100% | |

| | As of December 31, 2009 | | | | Percentage | Target |
|---------------------------|-------------------------|---------|---------|--------------|----------------|-----------------|
| | Level 1 | Level 2 | Level 3 | Total Assets | of Plan Assets | Allocation 2010 |
| Asset Category: | | | | | | |
| Cash and cash equivalents | \$ 2,611 | \$ | \$ | \$ 2,611 | 3% | 0-10% |
| Mutual Funds | | | | | | |
| International | 13,562 | | | 13,562 | 16% | 10-20% |

Edgar Filing: TIVO INC - Form 10-K

| | | | | | |
|-----------------------------------|-----------|-------|----------|------|--------|
| Large-Cap Value | 13,966 | | 13,966 | 16% | 10-20% |
| Small-Cap Growth | 2,570 | | 2,570 | 3% | 0-5% |
| Emerging Markets | 4,444 | | 4,444 | 5% | 0-10% |
| Mid-Cap Growth | 1,818 | | 1,818 | 2% | 0-5% |
| All Cap | 11,159 | | 11,159 | 13% | 10-15% |
| Small-Cap Value | 3,536 | | 3,536 | 4% | 0-5% |
| Mid-Cap Value | 2,224 | | 2,224 | 2% | 0-5% |
| Intermediate Fixed Income/Core | 20,738 | | 20,738 | 24% | 20-40% |
| Long Duration Fixed Income | 2,519 | | 2,519 | 3% | 0-15% |
| Total Mutual Funds | 76,536 | | 76,536 | 88% | |
| Guaranteed Deposit Account | | 7,625 | 7,625 | 9% | |
| Total Plan Assets | \$ 79,147 | \$ | \$ 7,625 | \$ | 86,772 |
| | | | | 100% | |

Table of Contents

Pension assets utilizing Level 1 inputs include fair values of the mutual fund securities that were determined by closing prices for those securities traded on national stock exchanges. We recognize transfers in and transfers out as of the actual date of the event or change in circumstances that caused the transfer.

The estimated fair value for the Guaranteed Deposit Account was based on unobservable inputs that are not corroborated by observable market data and are thus classified as Level 3. This Guaranteed Deposit Account was a group annuity product offered by our prior investment manager. In January 2010, \$7.6 million was transferred from the Guaranteed Deposit Account into mutual funds to be managed by our new investment manager. A reconciliation of the 2009 beginning and ending fair value balances for our Guaranteed Deposit Account is as follows:

| | |
|------------------------------------|----------|
| Fair value as of December 31, 2008 | \$ 7,798 |
| Transfers | 8,328 |
| Disbursements | (8,643) |
| Return on plan assets | 142 |
| Fair value as of December 31, 2009 | \$ 7,625 |

The return on plan assets refers to income from assets held as of December 31, 2009.

Postretirement Benefits Other Than Pensions

We provide certain health care benefits and life insurance benefits for retired employees. Effective January 1, 2011, we terminated our retiree life insurance coverage for all of our retirees previously receiving this benefit, other than retirees from Sterling Fibers, Inc., one of our former subsidiaries. We accrue the cost of these benefits during the period in which the employee renders the necessary service.

Health care benefits are currently provided to employees hired prior to June 1, 2004, who retire from us with ten or more years of credited service. Postretirement health care benefit plans are contributory. Benefit provisions for most hourly employees are subject to collective bargaining. In general, retiree health care benefits are paid as covered expenses are incurred.

During the third quarter of 2007, we approved an amendment (effective December 31, 2007) to our postretirement medical plan which ended Medicare-supplemental medical and prescription drug coverage for our retirees who are Medicare eligible and who retired after 1990. This amendment, which was communicated to the participants during the third quarter of 2007, affected the majority of the participants enrolled in our retiree medical plan at the time who were enrolled in Medicare because they are 65 or over. This plan amendment reduced our other postretirement benefit plan liability by \$13.0 million with a corresponding change to accumulated other comprehensive (loss) income.

During the first quarter of 2010, as result of our work force reduction announced in January 2010, and in accordance with Accounting Standards Codification Topic 715 Compensation Retirement Benefits, or ASC Topic 715, we recorded a plan curtailment gain in continuing operations of \$0.1 million for our post retirement medical plan.

On December 8, 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003, or the Act, was passed. The Act introduced a prescription drug benefit under Medicare (Medicare Part D), as well as a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. We measured the effects of the Act on our accumulated postretirement benefit obligation and determined that, based on the regulatory guidance currently available, benefits provided by our postretirement plan are at least actuarially equivalent to Medicare Part D and, accordingly, we expect to be entitled to the federal subsidy through 2010. In 2010, we received a subsidy of \$0.1 million under the Act.

Information concerning the plan obligation, the funded status, amounts recognized in our financial statements and underlying actuarial assumptions are stated below:

Table of Contents

| | December 31, | |
|---|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Change in projected benefit obligation: | | |
| Benefit obligation at beginning of year | \$ 7,604 | \$ 8,144 |
| Service cost | 41 | 45 |
| Interest cost | 375 | 484 |
| Actuarial loss (gain) | 277 | (368) |
| Curtailment gain | (115) | |
| Benefits paid | (826) | (701) |
| | | |
| Benefit obligation at end of year | \$ 7,356 | \$ 7,604 |
| | | |
| Funded status | \$ (7,356) | \$ (7,604) |

| | December 31, | |
|--|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Amounts recognized in the balance sheet consist of: | | |
| Current liabilities | \$ (615) | \$ (690) |
| Non-current liabilities | (6,741) | (6,914) |
| | | |
| Net amount recognized in statement of financial position | \$ (7,356) | \$ (7,604) |

| | December 31, | |
|---|-------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Amounts recognized in accumulated other comprehensive income consists of (pre-tax): | | |
| Net gain | \$ 482 | \$ 760 |
| Plan amendment/prior service costs | 18,355 | 20,520 |
| | | |
| Net amount recognized in accumulated other comprehensive income | \$ 18,837 | \$ 21,280 |

| | Year Ended December 31, | |
|--|--------------------------------|-------------|
| | 2010 | 2009 |
| Discount rate used to determine benefit obligations | 4.75% | 5.25% |
| Net periodic plan costs consist of the following components: | | |

| | Year Ended December 31, | |
|-------------------------------|--------------------------------|-------------|
| | 2010 | 2009 |
| | (Dollars in Thousands) | |
| Components of net plan costs: | | |

| | | |
|---|------------|------------|
| Service cost | \$ 41 | \$ 45 |
| Interest cost | 375 | 484 |
| Prior service costs | (2,166) | (2,164) |
| Net plan benefit | \$ (1,750) | \$ (1,635) |
| Discount rate used to determine periodic cost | 5.25% | 6.25% |

December 31,
2010 2009
(Dollars in Thousands)

| | | |
|---|------------|------------|
| Changes in benefit obligations recognized in accumulated other comprehensive (loss) income (pre-tax): | | |
| Net (loss) gain | \$ (277) | \$ 368 |
| Amortization of prior service cost | (2,166) | (2,164) |
| Total | \$ (2,443) | \$ (1,796) |

Table of Contents

The weighted-average annual assumed health care trend rate is assumed to be 9% for 2011. The rate is assumed to decrease gradually to 4.5% by 2018 and remain level thereafter. Estimated benefit payments for 2011 are expected to be approximately \$0.6 million. The expected amortization of amounts included in accumulated other comprehensive income as of December 31, 2010 to net benefit income for 2011 is \$2.2 million. Based on enacted plan changes, assumed health care cost trend rates no longer have a significant effect on the amounts reported for our health care plans. A one percentage point change in assumed health care trend rates would have the following effects:

| | 1% Increase | 1% Decrease |
|---|-------------------------------|------------------------------|
| | (Dollars in Thousands) | |
| Effect on total of service and interest cost components | \$ 19 | \$ (17) |
| Effect on post-retirement benefit obligation | 396 | (352) |

Estimated Future Benefits Payable

We estimate that the future benefits payable over the next ten years under our pension and other post-retirement benefits as of December 31, 2010 are as follows (in thousands):

| | Pension | Other Postretirement Benefits | Total |
|-----------|----------------|--|--------------|
| 2011 | \$ 8,844 | \$ 615 | \$ 9,459 |
| 2012 | 8,858 | 634 | 9,492 |
| 2013 | 8,837 | 644 | 9,481 |
| 2014 | 8,743 | 672 | 9,415 |
| 2015 | 8,767 | 680 | 9,447 |
| 2016-2020 | 44,848 | 3,198 | 48,046 |

Long-term Incentive Plan

On August 7, 2009, our Board of Directors adopted our Long-Term Incentive Plan, or our LTI Plan. Our LTI Plan provides for the issuance of performance awards to our Chief Executive Officer and President, our Senior Vice Presidents and other key employees. The purpose of our LTI Plan is to provide an incentive to our executive officers and other designated employees to contribute to our growth and profitability, to increase stockholder value and to retain such employees. Performance awards under our LTI Plan may be payable in the form of cash or other property, and are payable upon the satisfaction of pre-determined performance goals over performance periods; provided that, with some exceptions, the recipient remains employed by us on the last day of the performance period for which such recipient is receiving the award. We expensed \$0.7 million in 2010 and \$0.2 million in 2009 for the LTI Plan.

Bonus Plan and Gain Sharing Plan

In February 2002, our Board of Directors, upon recommendation of its Compensation Committee, or our Compensation Committee, approved the establishment of a Bonus Plan and a Gain Sharing Plan. The Bonus Plan, which has been amended several times since its original adoption, is designed to benefit all qualified salaried employees, while the Gain Sharing Plan is designed to benefit all qualified hourly employees. Both plans provide our qualified employees the opportunity to earn bonuses depending on, among other things, our annual financial performance. We expensed \$4.2 million and \$2.1 million for the years ended December 31, 2010 and 2009, respectively, in connection with payments under our Bonus Plan and our Gain Sharing Plan.

Table of Contents***Key Employee Protection Plan***

On January 26, 2000, we instituted our Key Employee Protection Plan, which has subsequently been amended several times. We established this plan to help us retain certain of our employees and motivate them to continue to exert their best efforts on our behalf during periods when we may be susceptible to a change of control and to assure their continued dedication and objectivity during those periods. Our Compensation Committee has designated a select group of management or highly compensated employees as participants under our Key Employee Protection Plan and has established their respective applicable multipliers and other variables for determining benefits. Our Compensation Committee is also authorized to designate additional management or highly compensated employees as participants under our Key Employee Protection Plan and set their applicable multipliers. Our Compensation Committee may also terminate any participant's participation under the plan with 60 days prior notice if it determines that the participant is no longer one of our key employees.

Under our Key Employee Protection Plan, any participant under the plan that terminates his or her employment for Good Reason or is terminated by us for any reason other than Misconduct or Disability within his or her Protection Period is entitled to benefits under the plan. A participant's Protection Period commences 180 days prior to the date on which a specified change of control occurs and ends either two years or 18 months after the date of that change of control, depending on the size of the participant's applicable multiplier. A participant may also be entitled to receive payments under this plan in the absence of a change of control if he or she terminates his or her employment for Good Reason or is terminated by us for any reason other than Misconduct or Disability, but in these circumstances his or her applicable multiplier is reduced by 50%. If a participant becomes entitled to benefits under our Key Employee Protection Plan, we are required to provide the participant with a lump sum cash payment that is determined by multiplying the participant's applicable multiplier by the sum of (a) the participant's highest annual base compensation during the last three years plus (b) the participant's targeted bonus for the year of termination, and then deducting the sum of any other separation, severance or termination payments made by us to the participant under any other plan or agreement or pursuant to law.

In addition to the lump sum payment, the participant is entitled to receive any accrued but unpaid compensation, compensation for unused vacation time and any unpaid vested benefits earned or accrued under any of our benefit plans (other than qualified plans). Also, for a period of 24 months (including 18 months of COBRA coverage), the participant will continue to be covered by all of our life, medical and dental insurance plans and programs (other than disability), as long as the participant makes a timely COBRA election and pays the active employee premiums required under our plans and programs. In addition, our obligation to continue to provide coverage under our plans and programs to any participant ends if and when the participant becomes employed on a full-time basis by a third party which provides the participant with substantially similar benefits.

If any payment or distribution under our Key Employee Protection Plan to any participant is subject to excise tax pursuant to Section 4999 of the Internal Revenue Code, the participant is entitled to receive a gross-up payment from us in an amount such that, after payment by the participant of all taxes on the gross-up payment, the amount of the gross-up payment remaining is equal to the excise tax imposed under Section 4999 of the Internal Revenue Code. However, the maximum amount of any gross-up payment is 25% of the sum of (a) the participant's highest annual base compensation during the last three years plus (b) the participant's targeted bonus for the year of payment.

We may terminate our Key Employee Protection Plan at any time and for any reason but any termination does not become effective as to any participant until 90 days after we give the participant notice of the termination of the plan. In addition, we may amend our Key Employee Protection Plan at any time and for any reason, but any amendment that reduces, alters, suspends, impairs or prejudices the rights or benefits of any participant in any material respect does not become effective as to that participant until 90 days after we give him or her notice of the amendment of the plan. No termination of our Key Employee Protection Plan, or any of these types of amendments to the plan, can be effective with respect to any participant if the termination or amendment is related to, in anticipation of or during the pendency of a change of control, is for the purpose of encouraging or facilitating a change of control or is made within 180 days prior to any change of control. Finally, no termination or amendment of our Key Employee Protection Plan can affect the rights or benefits of any participant that are accrued under the plan at the time of termination or amendment or that accrue thereafter on account of a change of control that occurred prior to the termination or

amendment or within 180 days after such termination or amendment. We expensed zero and \$0.3 million in 2010 and 2009, respectively, in connection with this plan.

Table of Contents***Severance Pay Plan***

On March 8, 2001, our Board of Directors approved our Severance Pay Plan, which has subsequently been amended. This plan covers all of our non-unionized employees and was established to help us retain these employees by assuring them that they will receive some compensation in the event that their employment is adversely affected in specified ways. Under our Severance Pay Plan, any participant that terminates his or her employment for Good Reason or is terminated by us for any reason other than Misconduct or Disability is entitled to benefits under our Severance Pay Plan. If a participant becomes entitled to benefits under our Severance Pay Plan, we are required to provide the participant with a lump sum cash payment in an amount equivalent to two weeks of such participant's base salary for each credited year of service, with a maximum payment of six months base salary. However, certain salary grades are guaranteed a minimum payment of six months base salary without consideration of credited years of service. The amount of this lump sum payment is reduced, however, by the amount of any other separation, severance or termination payments made by us to the participant under any other plan or agreement, including our Key Employee Protection Plan, or pursuant to law.

In addition to the lump sum payment, for a period of six months after the participant's termination date, the COBRA premium required to be paid by such participant for coverage under our medical and dental plans may not be increased beyond that required to be paid by active employees for similar coverage under those plans, as long as the participant makes a timely COBRA election and pays the active employee premiums required under those plans and otherwise continues to be eligible for coverage under those plans.

We may terminate or amend our Severance Pay Plan at any time and for any reason but no termination or amendment of our Severance Pay Plan can affect the rights or benefits of any participant that are accrued under the plan at the time of termination or amendment. With respect to continuing operations, we recorded \$0.9 million and zero expense in 2010 and 2009, respectively, in connection with this plan.

Savings and Investment Plan

Our Eighth Amended and Restated Savings and Investment Plan covers substantially all employees, including executive officers. This plan is qualified under Section 401(k) of the Internal Revenue Code. Each participant has the option to defer taxation of a portion of his or her earnings by directing us to contribute a percentage of such earnings to the plan. A participant may direct up to a maximum of 100% of eligible earnings to the plan, subject to certain limitations set forth in the Internal Revenue Code. A participant's contributions become distributable upon the termination of his or her employment. We match 100% of employees' contributions to the extent such contributions do not exceed 6% of such participant's base compensation (excluding bonuses, profit sharing and similar types of compensation). Our expense under this plan was \$0.8 million and \$0.9 million in 2010 and 2009, respectively.

Employment Agreement

Effective as of May 27, 2008, John V. Genova was appointed as our President and Chief Executive Officer and was elected as a member of our Board of Directors. Mr. Genova's employment as our President and Chief Executive Officer is governed by an Employment Agreement, or the Employment Agreement, dated effective as of May 27, 2008, which was subsequently amended. The Employment Agreement has a term of three years with automatic one-year extensions each year unless we or he elect to stop the automatic extensions. The Employment Agreement governs Mr. Genova's base salary, bonus, incentive plan and other employee benefits as well as severance benefits if his employment is terminated in specified ways for specified reasons. In addition, when Mr. Genova signed the Employment Agreement, we granted Mr. Genova options to acquire 120,000 shares of our common stock at an exercise price of \$31.60 per share. These options, which were granted under our 2002 Stock Plan, have a ten-year term and will vest and become exercisable in three equal, annual installments, with the first installment vesting and becoming exercisable on May 27, 2009 (subject to Mr. Genova's continued employment with us on each applicable vesting date).

8. Stock-Based Compensation

On December 19, 2002, we adopted our 2002 Stock Plan and reserved 379,747 shares of our common stock for issuance under the plan (subject to adjustment). On December 5, 2008, our Board of Directors and our

Table of Contents

Compensation Committee adopted our Second Amended and Restated 2002 Stock Plan and it became effective upon approval by the stockholders during our Annual Meeting of Stockholders held on April 30, 2009. Upon approval by our stockholders, an additional one million shares of our common stock became available for issuance under our 2002 Stock Plan and we reserved an additional one million shares of our common stock for this purpose. Under our 2002 Stock Plan, officers and key employees, as designated by our Board of Directors or our Compensation Committee, may be issued stock options, stock awards, stock appreciation rights or stock units. There are currently options to purchase a total of 172,500 shares of our common stock outstanding under our 2002 Stock Plan, with a weighted average contractual term of ten years, all at an exercise price of \$31.60, and an additional 1,191,414 shares of common stock available for issuance under our 2002 Stock Plan.

During the second quarter of 2008, we granted 125,000 stock options at a weighted-average exercise price of \$31.60. The fair value of each grant was estimated to be \$7.25 on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

| | |
|-------------------------|-------------|
| | 2008 |
| Expected life (years) | 7.5 |
| Expected volatility | 54.3% |
| Expected dividend yield | |
| Risk-free interest rate | 3.5% |

The cost of employee services received in exchange for a stock-based award is determined based on the grant-date fair value (with exceptions). That cost is then recognized over the period during which the employee is required to provide services in exchange for the award (usually the vesting period).

Any awards granted under our 2002 Stock Plan after December 31, 2005 are being expensed over the vesting period of the award. The impact to net income and cash flows from operations for our stock based compensation expense was \$0.4 million and \$0.1 million for the years ended December 31, 2010 and 2009, respectively.

As of December 31, 2010 and 2009, our estimated forfeiture rate was zero and 38%, respectively. The decrease in the estimated forfeiture rate from 2009 is due to the very short service period remaining for unvested options and due to the unvested options being held by one employee. The decrease in forfeiture rate resulted in a cumulative adjustment of \$0.2 million in 2010.

A summary of our stock option activity for 2010 is presented below:

| | | Weighted- Average Exercise Price | Weighted- Average Grant-date Fair Value | Weighted- Average Remaining Contractual Term | Aggregate Intrinsic Value |
|------------------------------------|---------------|---|--|---|--|
| | Shares | | | | |
| Outstanding at beginning of year | 224,167 | \$ 31.60 | \$ 11.76 | | |
| Forfeited | (51,667) | 31.60 | 15.17 | | |
| Outstanding at end of year | 172,500 | 31.60 | 10.74 | 5.9 years | \$ |
| Options exercisable at end of year | 132,500 | \$ 31.60 | \$ 11.78 | 4.1 years | \$ |

A summary of our unvested stock options as of December 31, 2010, and the changes during the year then ended is presented below:

| Outstanding Shares | Weighted-Average Grant-Date Fair Value |
|-------------------------------|---|
|-------------------------------|---|

Edgar Filing: TIVO INC - Form 10-K

| | | | |
|----------------------------------|----------|----|------|
| Unvested as of December 31, 2009 | 80,000 | \$ | 7.31 |
| Vested | (40,000) | | 7.31 |
| Unvested as of December 31, 2010 | 40,000 | \$ | 7.31 |

Table of Contents

The total fair value of options that vested during the years ended December 31, 2010 and 2009 was \$0.3 million for each year. As of December 31, 2010, there was less than \$0.1 million of total future compensation expense related to unvested options which are expected to vest. That cost is expected to be recognized over a weighted average period of 0.4 years.

9. Commitments and Contingencies***Product Contracts:***

We have a long-term agreement which provides for the dedication of 100% of our production of acetic acid to one customer. Prior to the termination of our Plasticizers Production Agreement with BASF effective December 31, 2010, 100% of our production of plasticizers was dedicated to one customer. See Note 11 for more information.

Environmental Regulations:

Our operating expenditures for environmental matters, primarily waste management and compliance, were \$12.0 million and \$14.5 million in 2010 and 2009, respectively. During 2010 and 2009, we spent less than \$0.1 million and \$1.8 million, respectively, for environmentally-related capital projects and anticipate spending approximately \$0.7 million for capital projects related to waste management, incident prevention and environmental compliance during 2011.

Legal Proceedings:

On July 5, 2005, Patrick B. McCarthy, an employee of Kinder-Morgan, Inc., or Kinder-Morgan, was seriously injured at Kinder-Morgan's facilities near Cincinnati, Ohio, while attempting to offload a railcar containing one of our plasticizers products. On October 28, 2005, Mr. McCarthy and his family filed a suit in the Court of Common Pleas, Hamilton County, Ohio (Case No. A0509 144) against us and six other defendants. During the case, five of the other defendants were dismissed. The plaintiffs sought in excess of \$42 million in alleged compensatory and punitive damages from the defendants in the aggregate. On May 7, 2009, the jury found that we had not been negligent in connection with the incident and rendered a take nothing verdict in favor of the defendants. On June 24, 2009, the plaintiffs filed a motion for judgment notwithstanding the verdict or, in the alternative, a new trial. On September 4, 2009, the Court denied plaintiffs' motion for judgment notwithstanding the verdict but granted plaintiffs' motion for a new trial. We and the other remaining defendant appealed that order, as well as other orders issued during the trial. On February 25, 2011, the appeals court rendered its decision reversing the order of the trial court granting a new trial and reinstating the jury's verdict in our favor. We do not know whether the plaintiffs will appeal the appellate court's decision to the Ohio Supreme Court. We believe that all, or substantially all, of any liability imposed upon us as a result of this suit and our related out-of-pocket costs and expenses will be covered by our insurance policies, subject to a \$1.0 million deductible, which was met in January 2008. We do not believe that this incident will have a material adverse effect on our business, financial condition, results of operations or cash flows, although we cannot guarantee that a material adverse effect will not occur.

On February 21, 2007, three retired employees of Sterling Fibers, Inc., one of our former subsidiaries, sued us, several of our benefit plans and the plan administrators for those plans in a class action suit, filed in the United States District Court, Southern District of Texas, Houston Division (Case No. H-07-0625). The plaintiffs allege that we were not permitted to increase their premiums for retiree medical insurance based on a provision contained in an asset purchase agreement between us, Sterling Fibers, Inc. and Cytec Industries Inc. and certain of its affiliates, or Cytec, that governed the purchase by Sterling Fibers, Inc. of Cytec's acrylic fibers business in 1997. During our bankruptcy case in 2002, we and Sterling Fibers, Inc. specifically rejected this asset purchase agreement and the bankruptcy court approved that rejection. The plaintiffs claimed that we violated the terms of our benefit plans, breached fiduciary duties governed by the Employee Retirement Income Security Act and failed to comply with sections of the Bankruptcy Code dealing with retiree benefits, and sought damages, declaratory relief, punitive damages and attorneys' fees. A trial for this matter was held during the second week of November 2009. On July 1, 2010, the judge ruled for us on the merits and dismissed all of the plaintiffs' claims. The plaintiffs filed an appeal on July 16, 2010. Briefing for this appeal is scheduled to be completed in February 2011 and we do not expect oral arguments for the appeal. We are vigorously seeking affirmation of the trial judge's rulings. We are unable to state

Table of Contents

at this time if a loss is probable or remote and are unable to determine the possible range of loss related to this matter, if any.

We are subject to various other claims and legal actions that arise in the ordinary course of our business. We do not believe that any of these claims and actions, separately or in the aggregate, will have a material adverse effect on our business, financial condition, results of operations or cash flows, although we cannot guarantee that a material adverse effect will not occur.

10. Leasing Arrangements

Certain of our contractual arrangements with customers and suppliers qualify as leasing arrangements. These leasing arrangements consist principally of our Acetic Acid Production Agreement with BP Chemicals and a supply agreement with Praxair related to the purchase of hydrogen and carbon monoxide. Prior to January 1, 2011, our Plasticizers Production Agreement was also considered a leasing arrangement but, as noted above, our Plasticizers Production Agreement terminated on December 31, 2010. In anticipation of that termination, we accelerated depreciation on our plasticizers manufacturing unit, resulting in a net book value of zero as of December 31, 2010. Our Acetic Acid Production Agreement expires in 21 years and the initial term of our agreement with Praxair expires in approximately 5.5 years; however, this term automatically extends for two additional five year terms unless we elect to not renew this agreement for either or both of these additional terms. Each of these agreements is classified as an operating lease.

The following schedule provides an analysis of the net book value of our plant, property and equipment under our operating lease with BP Chemicals as of December 31, 2010 (in thousands):

| | |
|--------------------------------|------------------|
| Machinery and equipment | \$ 60,402 |
| Other | 1,035 |
| Less: accumulated depreciation | (39,684) |
| | \$ 21,753 |

The following is a schedule by year of minimum future rentals to be received under our operating lease with BP Chemicals as of December 31, 2010 (in thousands):

| | |
|--------------------------|------------------|
| Year ending December 31: | |
| 2011 | \$ 4,875 |
| 2012 | 4,875 |
| 2013 | 4,875 |
| 2014 | 4,875 |
| 2015 | 4,875 |
| Thereafter | 2,843 |
| | \$ 27,218 |

The following schedule shows the composition of revenue derived from our operating leases with BP Chemicals and BASF prior to the termination of our Plasticizers Production Agreement (in thousands):

| | Year ended December 31, | |
|-----------------------------------|--------------------------------|------------------|
| | 2010 | 2009 |
| Minimum rentals | \$ 3,320 | \$ 3,260 |
| Contingent rentals ⁽¹⁾ | 24,761 | 16,742 |
| | \$ 28,081 | \$ 20,002 |

- (1) Contingent rentals are primarily based on profit sharing.
60
-

Table of Contents

The following is a schedule by year of future minimum rental payments by us required under our operating lease with Praxair that has a remaining lease term in excess of one year as of December 31, 2010 (in thousands):

| | |
|--------------------------|-----------|
| Year ending December 31: | |
| 2011 | \$ 7,751 |
| 2012 | 7,751 |
| 2013 | 7,751 |
| 2014 | 7,751 |
| 2015 | 7,751 |
| Thereafter | 4,521 |
| | \$ 43,276 |

The following schedule shows the composition of total rental expense for our operating lease with Praxair (in thousands):

| | | |
|-----------------------------------|--------------------------------|-------------|
| | Year ended December 31, | |
| | 2010 | 2009 |
| Minimum rentals | \$ 7,751 | \$ 7,751 |
| Contingent rentals ⁽¹⁾ | 411 | |
| | \$ 8,162 | \$ 7,751 |

⁽¹⁾ Contingent rentals are based on carbon monoxide purchases in excess of the minimum purchase requirement.

We have entered into various non-cancelable long-term operating leases, including the lease of our corporate offices. Future minimum lease commitments for the lease of our corporate offices at December 31, 2010 are as follows: 2011 \$0.3 million; 2012 \$0.3 million; 2013 \$0.2 million and thereafter zero. Beginning October 2010, we subleased approximately one-half of our corporate office space to a third party and we expect to receive \$0.2 million of income in each of the next three years. Rent expense for our corporate offices was \$0.3 million for each of the years ended December 31, 2010 and December 31, 2009, respectively.

11. Operating Segment and Sales Information

Historically we have reported our operations through two segments: acetic acid and plasticizers. Effective December 31, 2010, our Plasticizers Production Agreement with BASF was terminated by BASF and we discontinued production of plasticizers for BASF. As a result, we have reported plasticizers for 2010 and 2009 in discontinued operations and, as such, the financial statement information provided in this report for continuing operations for the years ended December 31, 2010 and 2009 are presented in one reportable segment. Primarily all of our revenues and outstanding trade receivables in continuing operations are attributable to one customer.

12. Fair Value Measurements***Fair Value of Financial Instruments***

In accordance with the provisions of the Fair Value Measurements and Disclosures Topic of the Accounting Standards Codification, the fair value of our financial instrument has been estimated in accordance with GAAP. The fair value of our fixed rate long-term debt is estimated based on quoted market prices or prices quoted from third-party financial institutions. The carrying and fair values of our long-term debt are as follows:

| | | | | |
|-----------------|--------------------------------|-----------------|-------------------|--|
| | Year Ended December 31, | | | |
| | 2010 | 2009 | | |
| Carrying | 2010 | Carrying | 2009 | |
| Value | Fair Value | Value | Fair Value | |

Edgar Filing: TIVO INC - Form 10-K

| | | | | |
|--|------------|------------|------------|------------|
| 10.25% senior secured notes due April 2015 | \$ 119,428 | \$ 123,011 | \$ 125,000 | \$ 119,400 |
|--|------------|------------|------------|------------|

61

Table of Contents

The fair values of our cash equivalents, trade receivables and trade payables approximate their carrying values due to the short-term nature of these instruments.

Nonrecurring Fair Value Measurements

Effective January 1, 2009, fair value measurements were applied with respect to our non-financial assets and liabilities. We measure certain non-financial assets and liabilities, including long-lived assets, at fair value on a non-recurring basis. The fair market value of those assets is determined using Level 3 inputs, which requires management to make estimates about future cash flows. Management estimates the amount and timing of future cash flows based on its experience and knowledge of market factors. Refer to Note 1 Long-Lived Assets for additional discussion.

13. Capital Stock

Under our Certificate of Incorporation, we are authorized to issue 100,125,000 shares of capital stock, consisting of 100,000,000 shares of common stock, par value \$0.01 per share, and 125,000 shares of preferred stock, par value \$0.01 per share. In December 2002, we made our initial issuance of 2,825,000 shares of common stock. Subject to applicable law and the provisions of our Certificate of Incorporation and the indenture governing our Secured Notes, dividends may be declared on our shares of capital stock at the discretion of our Board of Directors and may be paid in cash, in property or in shares of our capital stock. In December 2002, we also issued warrants to purchase, in the aggregate, 949,367 shares of common stock. None of these warrants were exercised prior to their expiration on December 19, 2008.

14. Series A Convertible Preferred Stock

Under our Certificate of Incorporation, we are authorized to issue 125,000 shares of preferred stock, par value \$0.01 per share. In December 2002, we authorized 25,000 shares and made an initial issuance of 2,175 shares of our Preferred Stock. Each share of our Preferred Stock is convertible at the option of the holder thereof at any time into 1,000 shares of our common stock, subject to adjustments. Our Preferred Stock has a cumulative dividend rate of 4% per quarter of the liquidation value of the outstanding shares of our Preferred Stock, payable in additional shares of our Preferred Stock in arrears on the first business day of each calendar quarter. As shares of our Preferred Stock are convertible into shares of our common stock (currently on a one to 1,000 share basis), each dividend paid in additional shares of our Preferred Stock has a dilutive effect on our shares of common stock. Since the initial issuance of our Preferred Stock, we have issued an additional 5,498.160 shares of our Preferred Stock in dividends (convertible into 5,498,160 shares of our common stock).

Our Preferred Stock carries a liquidation preference of \$13,793 per share, subject to adjustments. We may redeem all or any number of our shares of Preferred Stock at any time after December 19, 2005, at a redemption price determined in accordance with the Certificate of Designations, Preferences, Rights and Limitations of our Preferred Stock, provided that the current equity value of our capital stock issued in December 2002 exceeds specified levels. The holders of our Preferred Stock may elect to have us redeem all or any of their shares of our Preferred Stock following a specified change of control at a redemption price equal to the greater of:

- the liquidation preference for such shares (plus accrued and unpaid dividends);
- in the event of a merger or consolidation, the fair market value of the consideration that would have been received in such merger or consolidation in respect of the shares of our common stock into which such shares of our Preferred Stock were convertible immediately prior to such merger or consolidation had such shares of our Preferred Stock been converted prior thereto; or
- in the event of some other specified change of control, the current market value of the shares of our common stock into which such shares of our Preferred Stock were convertible immediately prior to such change of control had such shares of our Preferred Stock been converted prior thereto (plus accrued and unpaid dividends).

Table of Contents

Given that certain of the redemption features are outside of our control, our Preferred Stock has been reflected in the consolidated balance sheet as temporary equity.

Our Preferred Stock dividends are recorded at their fair value, at each dividend accrual date. The fair value of our Preferred Stock dividends is determined each quarter using valuation techniques that include a component representing the intrinsic value of the dividends (which represents the greater of the liquidation value of the shares of our Preferred Stock being issued or the fair value of the common stock into which those shares could be converted) and an option component (which is determined using a Black-Scholes Option Pricing Model). These dividends are subtracted from net income in our consolidated statements of operations, and added to the balance of redeemable preferred stock in our consolidated balance sheets. As we are in an accumulated deficit position, these dividends are treated as a reduction to additional paid-in capital.

| | Year Ended December 31, | |
|---|--------------------------------|-------------|
| | 2010 | 2009 |
| Weighted average assumptions utilized in the Black-Scholes model include: | | |
| Risk-free interest rate | 2.0% | 2.7% |
| Volatility | 111.2% | 72.2% |
| Dividend yield | | |
| Expected term | 5.0 | 5.0 |

Our Preferred Stock is not currently redeemable or probable of redemption. If our Preferred Stock had been redeemed as of December 31, 2010, the redemption amount would have been approximately \$20.3 million and would have been \$21.1 million on January 3, 2011, the payment date for the last quarterly dividend in 2010. The liquidation value of the outstanding shares of our Preferred Stock as of December 31, 2010 was \$101.8 million and was \$105.8 million on January 3, 2011, the payment date for the last quarterly dividend grant in 2010.

15. Related Party Transactions

Resurgence Asset Management, L.L.C. and its and its affiliates managed funds and accounts, or collectively Resurgence, has beneficial ownership of a substantial majority of the voting power of our equity securities due to its investment and disposition authority over securities owned by its and its affiliates managed funds and accounts. Currently, Resurgence has beneficial ownership in excess of 98% of our Preferred Stock and over 55% of our common stock, representing ownership of over 87% of the total voting power of our equity. Each share of our Preferred Stock is convertible at the option of the holder thereof at any time into 1,000 shares of our common stock, subject to adjustments. The holders of our Preferred Stock are entitled to designate a number of our directors roughly proportionate to their overall equity ownership, but in any event not less than a majority of our directors as long as they hold in the aggregate at least 35% of the total voting power of our equity. As a result, these holders have the ability to control our management, policies and financing decisions, elect a majority of our Board and control the vote on most matters presented to a vote of our stockholders. In addition, our shares of Preferred Stock, almost all of which are beneficially owned by Resurgence, carry a cumulative dividend rate of 4% per quarter, payable in additional shares of our Preferred Stock. Each dividend paid in additional shares of our Preferred Stock has a dilutive effect on our shares of common stock and increases the percentage of the total voting power of our equity beneficially owned by Resurgence. Preferred Stock dividends were 1,114.110 shares and 952.346 shares during 2010 and 2009, respectively. Three of our directors, Messrs. Daniel Fishbane, Karl Schwarzfeld and Philip Sivin, are currently employed by Resurgence or its affiliates. In addition, one of our former directors, Byron Haney, was employed by Resurgence during the period they served as a director on our Board of Directors. Pursuant to established policies of Resurgence, all director compensation earned by these directors was paid to Resurgence. During 2010 and 2009, we paid Resurgence an aggregate amount equal to \$0.1 million for each year, related to director compensation for Messrs. Fishbane, Haney, Schwarzfeld and Sivin, along with reimbursement of an immaterial amount of direct, out-of-pocket expenses incurred in connection with services as directors.

16. New Accounting Standards*Adoption of Accounting Standards:*

In January 2010, the Financial Accounting Standards Board issued Accounting Standards Update No. 2010-06, an amendment to ASC Topic 820-10, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures

about Fair Value Measurements, or ASU No. 2010-06. ASU No. 2010-06 requires new disclosures and
63

Table of Contents

clarifies some existing disclosure requirements with respect to fair value measurement as set forth in Codification Subtopic 820-10. The objective of ASU No. 2010-06 is to improve these disclosures and increase the transparency in financial reporting. Specifically, ASU No. 2010-06 amends ASC Topic 820-10 to require that:

- a reporting entity disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and the reasons for the transfers; and
- a reporting entity present separately information about purchases, sales, issuances and settlements in the reconciliation for fair value measurements using significant unobservable inputs.

In addition, ASU No. 2010-06 provides that:

- for purposes of reporting fair value measurements for each class of assets and liabilities, a reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities; and
- a reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements.

ASU No. 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures with respect to purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Early application is permitted. We implemented ASU No. 2010-06 effective January 1, 2010, and have enhanced our disclosures to comply with ASU No. 2010-06.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures; Management's Annual Report on Internal Control over Financial Reporting. We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended, or the Exchange Act) designed to provide reasonable assurance that the information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, or the SEC. These include controls and procedures designed to ensure that this information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving their control objectives.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act). Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States.

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the effectiveness of (i) our internal control over financial reporting as of December 31, 2010 and (ii) our disclosure controls and procedures as of December 31, 2010. In making the assessment of the effectiveness of our internal control over financial reporting, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework. Based on these evaluations:

- our management, with the participation of the our Chief Executive Officer and our Chief Financial Officer, concluded that, as of December 31, 2010, our internal control over financial reporting was effective at the reasonable assurance level; and

Table of Contents

our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were effective at the reasonable assurance level December 31, 2010.

This annual report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting.

Changes in Internal Control over Financial Reporting. There have been no changes in our internal control over financial reporting for the quarter ended December 31, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

65

Table of Contents

PART III

Item 10. *Directors, Executive Officers and Corporate Governance*

Reference is made to the information responsive to Item 10 of this Part III contained in our definitive proxy statement for our 2011 Annual Meeting of Stockholders which is hereby incorporated herein by reference in response to this item.

Item 11. *Executive Compensation*

Reference is made to the information responsive to Item 11 of this Part III contained in our definitive proxy statement for our 2011 Annual Meeting of Stockholders which is hereby incorporated herein by reference in response to this item.

Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters*

Reference is made to the information responsive to Item 12 of this Part III contained in our definitive proxy statement for our 2011 Annual Meeting of Stockholders which is hereby incorporated herein by reference in response to this item.

Item 13. *Certain Relationships and Related Transactions, and Director Independence*

Reference is made to the information responsive to Item 13 of this Part III contained in our definitive proxy statement for our 2011 Annual Meeting of Stockholders which is hereby incorporated herein by reference in response to this item.

Item 14. *Principal Accountant Fees and Services*

Reference is made to the information responsive to Item 14 of this Part III contained in our definitive proxy statement for our 2011 Annual Meeting of Stockholders which is hereby incorporated herein by reference in response to this item.

Table of Contents**PART IV****Item 15. Exhibits and Consolidated Financial statement Schedules**

(a) Financial Statements, Financial Statement Schedules and Exhibits.

1. Consolidated Financial Statements. See Item 8. Financial Statements and Supplementary Data Index to Financial Statements.
2. Consolidated Financial Statement Schedules. All schedules for which provision is made in Regulation S-X either are not required under the related instruction or are inapplicable and, therefore, have been omitted.
3. Exhibits. See the Exhibit Index for a list of those exhibits filed herewith, which index also includes and identifies management contracts or compensatory plans or arrangements required to be filed as exhibits to this Form 10-K by Item 601(b)(10)(iii) of Regulation S-K.

(b) Exhibit Index.

**Exhibit
Number****Description of Exhibit**

- | | |
|--------|--|
| 3.1 | Second Amended and Restated Certification of Incorporation of Sterling Chemicals, Inc. (incorporated herein by reference to Annex A to the Company's definitive proxy statement on Schedule 14A filed on April 15, 2008). |
| 3.1(a) | Certificate of Amendment to the Second Amended and Restated Certificate of Incorporation of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 3.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2009). |
| 3.2 | Restated Certificate of Designations, Preferences, Rights and Limitations of Series A Convertible Preferred Stock of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 3.2 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2003). |
| 3.3 | Restated Bylaws of Sterling Chemicals, Inc. (conformed copy) (incorporated herein by reference from Exhibit 3.3 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.1 | Tag Along Agreement dated as of December 19, 2002 by and among Sterling Chemicals, Inc., Resurgence Asset Management, L.L.C. and the Official Committee of the Unsecured Creditors (incorporated herein by reference from Exhibit 8 to our Form 8-A filed on December 19, 2002 (SEC File Number 000-50132)). |
| 4.2 | Indenture dated March 29, 2007 by and among Sterling Chemicals, Inc., as Issuer, Sterling Chemicals Energy, Inc., as Guarantor, and U. S. Bank National Association, as Trustee and Collateral Agent, governing the 10 ¹ / ₄ % Senior Secured Notes due 2015 of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 4.2 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.3 | Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing dated March 29, 2007 made by Sterling Chemicals, Inc., Trustor, to Stanley Keeton, an Individual Trustee, for the benefit of U. S. Bank National Association, as Collateral Agent, Beneficiary (incorporated herein by reference from Exhibit 4.3 to our Quarterly Report on |

Table of Contents

| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 4.4 | Security Agreement dated as of March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Assignors, U. S. Bank National Association, as Collateral Agent, and U. S. Bank National Association, as Indenture Trustee for the benefit of the holders the 10 ¹ / ₄ % Senior Secured Notes due 2015 of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 4.4 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.5 | Pledge Agreement dated as of March 29, 2007 by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc. in favor of U. S. Bank National Association, as Collateral Agent for the Secured Parties (incorporated herein by reference from Exhibit 4.5 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.1 | Amended and Restated Revolving Credit Agreement dated as of March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, the various financial institutions as are or may become parties thereto from time to time, as the Lenders, and The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders, and Wachovia Bank, National Association, as Documentation Agent (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.1(a) | First Amendment to Amended and Restated Revolving Credit Agreement dated as of November 7, 2008 among Sterling Chemicals, Inc., The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders and the Lenders (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2008). |
| 10.1(b) | Letter dated December 10, 2009 from Sterling Chemicals Inc. electing to terminate Amended and Restated Revolving Credit Agreement dated March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, the various financial institutions as are or may become parties thereto from time to time, as the Lenders, and The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders, and Wachovia Bank, National Association, as Documentation Agent (incorporated herein by reference from Exhibit 10.1(b) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.2 | Amended and Restated Security Agreement dated as of March 29, 2007 made by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Grantors, in favor of The CIT Group/Business Credit, Inc. as Administrative Agent for the Secured Parties (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.3 | Amended and Restated Pledge Agreement dated as of March 29, 2007 made by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc. as Pledgors, in favor of The CIT Group/Business Credit, Inc., as Administrative Agent for the Secured Parties (incorporated herein by reference from Exhibit 10.3 to our Quarterly Report on Form 10-Q for the |

quarterly period ended March 31, 2007).

- 10.4 Intercreditor Agreement dated as of March 29, 2007 among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, The CIT Group/Business Credit, Inc., as First Lien Collateral Agent, and U. S. Bank National Association, as Second Lien Collateral Agent (incorporated herein by reference from Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007).
- 10.5 \$5,000,000 Revolving Line of Credit for letters of credit from JP Morgan Chase Bank, N.A. to Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.7 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009).
- 10.5(a) Amendment to Line Letter dated as of September 30, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010).

Table of Contents

| Exhibit Number | Description of Exhibit |
|-----------------------|--|
| 10.6 | Security Agreement dated September 13, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.2 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010). |
| 10.7 | Pledge Agreement dated September 13, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.3 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010). |
| 10.8* | Second Amended and Restated 2002 Stock Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2009). |
| 10.9* | Long-Term Incentive Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009). |
| 10.10* | Fifth Amended and Restated Key Employee Protection Plan (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006). |
| 10.10(a)* | First Amendment to Fifth Amended and Restated Key Employee Protection Plan (incorporated herein by reference from Exhibit 10.8(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.11* | Fifth Amended and Restated Severance Pay Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period September 30, 2010). |
| **10.12* | Amended and Restated Pension Plan. |
| 10.13* | Sterling Chemicals, Inc. Pension Benefit Equalization Plan (incorporated herein by reference from Exhibit 10.10 to our Registration Statement on Form S-1 (Registration No. 33-24020)). |
| 10.13(a)* | First Amendment to Sterling Chemicals, Inc. Pension Benefit Equalization Plan (incorporated herein by reference from Exhibit 10.9(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2004). |
| 10.14* | Sterling Chemicals, Inc. Amended and Restated Supplemental Employee Retirement Plan (incorporated herein by reference from Exhibit 10.34 to our Annual Report on Form 10-K for the fiscal year ended September 30, 1989 (SEC File Number 1-10059)). |
| 10.14(a)* | First Amendment to Sterling Chemicals, Inc. Amended and Restated Supplemental Employee Retirement Plan (incorporated herein by reference from Exhibit 10.10(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2004). |

Edgar Filing: TIVO INC - Form 10-K

- 10.15* Sterling Chemicals, Inc. Savings and Investment Plan (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period September 30, 2010).
- **10.16* 2011 Bonus Plan.
- 10.17* 2010 Bonus Plan (incorporated herein by reference from Exhibit 10.15 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009).
- 10.18* 2009 Bonus Plan (incorporated herein by reference from Exhibit 10.1 to our Form 8-K filed January 15, 2009).

Table of Contents

| Exhibit Number | Description of Exhibit |
|---------------------------|--|
| 10.19* | Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2007). |
| 10.19(a)* | First Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.14(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2008). |
| 10.19(b)* | Second Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.18(b) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| **10.19(c)* | Third Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan. |
| 10.20 | Articles of Agreement between Sterling Chemicals, Inc., its successors and assigns, and Texas City, Texas Metal Trades Council, AFL-CIO Texas City, Texas, May 1, 2007 to May 1, 2012 (incorporated herein by reference from Exhibit 10.5 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.21* | Form of Indemnity Agreement between Sterling Chemicals, Inc. and each of its officers and directors (incorporated herein by reference from Exhibit 10.17 to our Annual Report on Form 10-K for the fiscal year ended September 30, 1996 (SEC File Number 333-04343-01)). |
| +10.22 | 2008 Amended and Restated Production Agreement dated effective as of January 1, 2008 between BP Amoco Chemical Company and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Current Report on Form 8-K filed on August 22, 2008). |
| +10.23 | Third Amended and Restated Plasticizers Production Agreement dated effective as of April 1, 2008 between BASF Corporation and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Current Report on Form 8-K filed on July 25, 2008). |
| +10.23(a) | First Amendment to Third Amended and Restated Plasticizers Production Agreement dated effective as of July 1, 2009 between BASF Corporation and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009). |
| 10.24 | License Agreement dated August 1, 1986 between Monsanto Company and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.25 to our Registration Statement on Form S-1 (Registration No. 33-24020)). |
| +10.25 | |

Edgar Filing: TIVO INC - Form 10-K

Agreement for the Exclusive Supply of Styrene by and between Sterling Chemicals, Inc. and NOVA Chemicals Inc., dated September 17, 2007 (incorporated herein by reference from Exhibit 10.20 to Amendment No. 1 to our Form S-4 Registration Statement (Registration No. 333-145803)).

10.26*

Amended and Restated Employment Agreement between Sterling Chemicals, Inc. and John V. Genova, dated as of June 16, 2009 but retroactively effective to May 27, 2008 (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009).

10.26(a)*

First Amendment to Amended and Restated Employment Agreement between Sterling Chemicals, Inc. and John V. Genova (incorporated herein by reference from Exhibit 10.26(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009).

Table of Contents

| Exhibit Number | Description of Exhibit |
|--|---|
| 14.1 | Sterling Chemicals, Inc. Code of Ethics for the Chief Executive Officer and Senior Financial Officers (incorporated herein by reference from Exhibit 14.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003). |
| **21.1 | Subsidiaries of Sterling Chemicals, Inc. |
| **23.1 | Consent of Grant Thornton LLP |
| **31.1 | Rule 13a-14(a) Certification of the Chief Executive Officer |
| **31.2 | Rule 13a-14(a) Certification of the Principal Financial Officer |
| **32.1 | Section 1350 Certification of the Chief Executive Officer |
| **32.2 | Section 1350 Certification of the Principal Financial Officer |
| 99.1 | Amended and Restated Audit Committee Charter of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 99.1 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 99.2 | Compensation Committee Charter of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 99.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006). |
| * Management contracts or compensatory plans or arrangements. | |
| ** Filed or furnished herewith. | |
| + Portions of the exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a request for confidential treatment. | |

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

STERLING CHEMICALS, INC.
(Registrant)

By: /s/ JOHN V. GENOVA
John V. Genova
*President, Chief Executive Officer and
Director*

By: /s/ DAVID J. COLLINS
David J. Collins
*Senior Vice President and Chief
Financial Officer Principal Financial
Officer*

Date: March 1, 2011

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature | Title | Date |
|--|---|---------------|
| Principal Executive Officer: | | |
| /s/ JOHN V. GENOVA John V. Genova | President, Chief Executive Officer and Director | March 1, 2011 |
| Principal Financial Officer: | | |
| /s/ DAVID J. COLLINS David J. Collins | Senior Vice President and Chief Financial Officer Principal Financial Officer | March 1, 2011 |
| Principal Accounting Officer: | | |
| /s/ CARLA E. STUCKY Carla E. Stucky | Vice President and Corporate Controller Principal Accounting Officer | March 1, 2011 |
| /s/ RICHARD K. CRUMP Richard K. Crump | Director | March 1, 2011 |
| /s/ JOHN W. GILDEA John W. Gildea | Director | March 1, 2011 |

| | | |
|-------------------------|----------|---------------|
| /s/ DANIEL M. FISHBANE | Director | March 1, 2011 |
| Daniel M. Fishbane | | |
| /s/ KARL W. SCHWARZFELD | Director | March 1, 2011 |
| Karl W. Schwarzfeld | | |
| /s/ PHILIP M. SIVIN | Director | March 1, 2011 |
| Philip M. Sivin | | |
| /s/ JOHN L. TEEGER | Director | March 1, 2011 |
| John L. Teeger | | |

Table of Contents**EXHIBIT INDEX**

| Exhibit Number | Description of Exhibit |
|---------------------------|--|
| 3.1 | Second Amended and Restated Certification of Incorporation of Sterling Chemicals, Inc. (incorporated herein by reference to Annex A to the Company's definitive proxy statement on Schedule 14A filed on April 15, 2008). |
| 3.1(a) | Certificate of Amendment to the Second Amended and Restated Certificate of Incorporation of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 3.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2009). |
| 3.2 | Restated Certificate of Designations, Preferences, Rights and Limitations of Series A Convertible Preferred Stock of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 3.2 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2003). |
| 3.3 | Restated Bylaws of Sterling Chemicals, Inc. (conformed copy) (incorporated herein by reference from Exhibit 3.3 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.1 | Tag Along Agreement dated as of December 19, 2002 by and among Sterling Chemicals, Inc., Resurgence Asset Management, L.L.C. and the Official Committee of the Unsecured Creditors (incorporated herein by reference from Exhibit 8 to our Form 8-A filed on December 19, 2002 (SEC File Number 000-50132)). |
| 4.2 | Indenture dated March 29, 2007 by and among Sterling Chemicals, Inc., as Issuer, Sterling Chemicals Energy, Inc., as Guarantor, and U. S. Bank National Association, as Trustee and Collateral Agent, governing the 10 ¹ / ₄ % Senior Secured Notes due 2015 of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 4.2 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.3 | Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing dated March 29, 2007 made by Sterling Chemicals, Inc., Trustor, to Stanley Keeton, an Individual Trustee, for the benefit of U. S. Bank National Association, as Collateral Agent, Beneficiary (incorporated herein by reference from Exhibit 4.3 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.4 | Security Agreement dated as of March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Assignors, U. S. Bank National Association, as Collateral Agent, and U. S. Bank National Association, as Indenture Trustee for the benefit of the holders the 10 ¹ / ₄ % Senior Secured Notes due 2015 of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 4.4 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 4.5 | Pledge Agreement dated as of March 29, 2007 by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc. in favor of U. S. Bank National Association, as Collateral Agent for |

the Secured Parties (incorporated herein by reference from Exhibit 4.5 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007).

10.1

Amended and Restated Revolving Credit Agreement dated as of March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, the various financial institutions as are or may become parties thereto from time to time, as the Lenders, and The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders, and Wachovia Bank, National Association, as Documentation Agent (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007).

73

Table of Contents

| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 10.1(a) | First Amendment to Amended and Restated Revolving Credit Agreement dated as of November 7, 2008 among Sterling Chemicals, Inc., The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders and the Lenders (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2008). |
| 10.1(b) | Letter dated December 10, 2009 from Sterling Chemicals Inc. electing to terminate Amended and Restated Revolving Credit Agreement dated March 29, 2007 by and among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, the various financial institutions as are or may become parties thereto from time to time, as the Lenders, and The CIT Group/Business Credit, Inc., as the Administrative Agent for the Lenders, and Wachovia Bank, National Association, as Documentation Agent (incorporated herein by reference from Exhibit 10.1(b) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.2 | Amended and Restated Security Agreement dated as of March 29, 2007 made by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Grantors, in favor of The CIT Group/Business Credit, Inc. as Administrative Agent for the Secured Parties (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.3 | Amended and Restated Pledge Agreement dated as of March 29, 2007 made by Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc. as Pledgors, in favor of The CIT Group/Business Credit, Inc., as Administrative Agent for the Secured Parties (incorporated herein by reference from Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.4 | Intercreditor Agreement dated as of March 29, 2007 among Sterling Chemicals, Inc. and Sterling Chemicals Energy, Inc., as Borrowers, The CIT Group/Business Credit, Inc., as First Lien Collateral Agent, and U. S. Bank National Association, as Second Lien Collateral Agent (incorporated herein by reference from Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007). |
| 10.5 | \$5,000,000 Revolving Line of Credit for letters of credit from JP Morgan Chase Bank, N.A. to Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.7 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.5(a) | Amendment to Line Letter dated as of September 30, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010). |
| 10.6 | Security Agreement dated September 13, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.2 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010). |

Edgar Filing: TIVO INC - Form 10-K

- 10.7 Pledge Agreement dated September 13, 2010 between Sterling Chemicals, Inc. and JPMorgan Chase Bank, N.A. (incorporated herein by reference from Exhibit 3.3 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2010).
- 10.8* Second Amended and Restated 2002 Stock Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2009).
- 10.9* Long-Term Incentive Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009).

Table of Contents

| Exhibit Number | Description of Exhibit |
|-----------------------|---|
| 10.10* | Fifth Amended and Restated Key Employee Protection Plan (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006). |
| 10.10(a)* | First Amendment to Fifth Amended and Restated Key Employee Protection Plan (incorporated herein by reference from Exhibit 10.8(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.11* | Fifth Amended and Restated Severance Pay Plan (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period September 30, 2010). |
| **10.12* | Amended and Restated Pension Plan. |
| 10.13* | Sterling Chemicals, Inc. Pension Benefit Equalization Plan (incorporated herein by reference from Exhibit 10.10 to our Registration Statement on Form S-1 (Registration No. 33-24020)). |
| 10.13(a)* | First Amendment to Sterling Chemicals, Inc. Pension Benefit Equalization Plan (incorporated herein by reference from Exhibit 10.9(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2004). |
| 10.14* | Sterling Chemicals, Inc. Amended and Restated Supplemental Employee Retirement Plan (incorporated herein by reference from Exhibit 10.34 to our Annual Report on Form 10-K for the fiscal year ended September 30, 1989 (SEC File Number 1-10059)). |
| 10.14(a)* | First Amendment to Sterling Chemicals, Inc. Amended and Restated Supplemental Employee Retirement Plan (incorporated herein by reference from Exhibit 10.10(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2004). |
| 10.15* | Sterling Chemicals, Inc. Savings and Investment Plan (incorporated herein by reference from Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarterly period September 30, 2010). |
| **10.16* | 2011 Bonus Plan. |
| 10.17* | 2010 Bonus Plan (incorporated herein by reference from Exhibit 10.15 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 10.18* | 2009 Bonus Plan (incorporated herein by reference from Exhibit 10.1 to our Form 8-K filed January 15, 2009). |
| 10.19* | Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.3 to our Quarterly Report on Form 10-Q for the |

quarterly period ended September 30, 2007).

- 10.19(a)* First Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.14(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2008).
- 10.19(b)* Second Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan (incorporated herein by reference from Exhibit 10.18(b) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009).
- **10.19(c)* Third Amendment to the Sterling Chemicals, Inc. Comprehensive Welfare Benefit Plan.
- 10.20 Articles of Agreement between Sterling Chemicals, Inc., its successors and assigns, and Texas City, Texas Metal Trades Council, AFL-CIO Texas City, Texas, May 1, 2007 to May 1, 2012 (incorporated herein by reference from Exhibit 10.5 to our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2007).

Table of Contents

| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 10.21* | Form of Indemnity Agreement between Sterling Chemicals, Inc. and each of its officers and directors (incorporated herein by reference from Exhibit 10.17 to our Annual Report on Form 10-K for the fiscal year ended September 30, 1996 (SEC File Number 333-04343-01)). |
| +10.22 | 2008 Amended and Restated Production Agreement dated effective as of January 1, 2008 between BP Amoco Chemical Company and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Current Report on Form 8-K filed on August 22, 2008). |
| +10.23 | Third Amended and Restated Plasticizers Production Agreement dated effective as of April 1, 2008 between BASF Corporation and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Current Report on Form 8-K filed on July 25, 2008). |
| +10.23(a) | First Amendment to Third Amended and Restated Plasticizers Production Agreement dated effective as of July 1, 2009 between BASF Corporation and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009). |
| 10.24 | License Agreement dated August 1, 1986 between Monsanto Company and Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 10.25 to our Registration Statement on Form S-1 (Registration No. 33-24020)). |
| +10.25 | Agreement for the Exclusive Supply of Styrene by and between Sterling Chemicals, Inc. and NOVA Chemicals Inc., dated September 17, 2007 (incorporated herein by reference from Exhibit 10.20 to Amendment No. 1 to our Form S-4 Registration Statement (Registration No. 333-145803)). |
| 10.26* | Amended and Restated Employment Agreement between Sterling Chemicals, Inc. and John V. Genova, dated as of June 16, 2009 but retroactively effective to May 27, 2008 (incorporated herein by reference from Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009). |
| 10.26(a)* | First Amendment to Amended and Restated Employment Agreement between Sterling Chemicals, Inc. and John V. Genova (incorporated herein by reference from Exhibit 10.26(a) to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |
| 14.1 | Sterling Chemicals, Inc. Code of Ethics for the Chief Executive Officer and Senior Financial Officers (incorporated herein by reference from Exhibit 14.1 to our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003). |
| **21.1 | Subsidiaries of Sterling Chemicals, Inc. |

Edgar Filing: TIVO INC - Form 10-K

| | |
|--------|--|
| **23.1 | Consent of Grant Thornton LLP |
| **31.1 | Rule 13a-14(a) Certification of the Chief Executive Officer |
| **31.2 | Rule 13a-14(a) Certification of the Principal Financial Officer |
| **32.1 | Section 1350 Certification of the Chief Executive Officer |
| **32.2 | Section 1350 Certification of the Principal Financial Officer |
| 99.1 | Amended and Restated Audit Committee Charter of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 99.1 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009). |

Table of Contents

| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 99.2 | Compensation Committee Charter of Sterling Chemicals, Inc. (incorporated herein by reference from Exhibit 99.1 to our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006). |
| * | Management contracts or compensatory plans or arrangements. |
| ** | Filed or furnished herewith. |
| + | Portions of the exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a request for confidential treatment. |