

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

ENVIRO VORAXIAL TECHNOLOGY INC  
Form 10-Q  
November 14, 2008

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-27445

Enviro Voraxial Technology, Inc.  
-----

(Exact name of Small Business Issuer as specified in its Charter)

IDAHO  
-----

(State or other jurisdiction of  
incorporation or organization)

82-0266517  
-----

(I.R.S. Employer  
Identification No.)

821 NW 57th Place, Fort Lauderdale, Florida 33309  
-----

(Address of principal executive offices)

(954) 958-9968  
-----

(Issuer's telephone number)

\_\_\_\_\_  
(Former Name, former address and former fiscal year, if changed since last Report.)

Check mark whether the Issuer (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a Smaller reporting  
smaller reporting company) company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

equity, as of the latest practicable date: September 30, 2008, we had 24,631,394 shares of our Common Stock outstanding.

INDEX

PART I. CONSOLIDATED CONDENSED FINANCIAL INFORMATION

Item 1. Consolidated Condensed Financial Statements.....  
Condensed Consolidated Balance Sheets - September 30, 2008 (Unaudited) and December 31, 2007 (Audited) .....  
Condensed Consolidated Statements of Operations for the Three Months and Nine Months Ended September 30, 2008 (Unaudited) and 2007 (Audited).....  
Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2008 (Unaudited) and 2007 (Audited).....  
Notes to Condensed Consolidated Financial Statements (Unaudited).....

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.....

Item 3. Quantitative and Qualitative Disclosures About Market Risk.....

Item 4T. Controls and Procedures.....

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.....  
Item 1A. Risk Factors.....  
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.....  
Item 3. Default Upon Senior Securities.....  
Item 4. Submission of Matters to a Vote of Securities.....  
Item 5. Other Information.....  
Item 6. Exhibits.....

Signatures .....

## PART I. CONSOLIDATED FINANCIAL INFORMATION

## Item 1. Financial Statements.

## ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

	September 30, 2008
	----- (Unaudited)
ASSETS	
CURRENT ASSETS:	
Cash and cash equivalents	\$ 157,240
Inventory, net	295,267
	-----
Total current assets	452,507
FIXED ASSETS, NET	209,256
OTHER ASSETS	13,695
	-----
Total assets	\$ 675,458
	=====
LIABILITIES AND SHAREHOLDERS' DEFICIENCY	
CURRENT LIABILITIES:	
Accounts payable and accrued expenses	\$ 1,091,783
Current portion of note payable	30,836
	-----
Total current liabilities	1,122,619
LONG TERM NOTE PAYABLE	119,072
	-----
Total liabilities	1,241,691
	-----
COMMITMENTS AND CONTINGENCIES	
SHAREHOLDERS' DEFICIENCY:	
Common stock, \$.001 par value, 42,750,000 shares authorized 24,631,394 and 23,549,801 shares issued and outstanding	

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

as of September 30, 2008 and December 31, 2007	24,630
Additional paid-in capital	9,219,348
Accumulated deficit	(9,810,211)
	-----
 Total shareholders' deficiency	 (566,233)
	-----
 Total liabilities and shareholders' deficiency	 \$ 675,458
	=====

The accompanying notes are an integral part of the consolidated financial statements.

3

### ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended September 30,		Ni
	2008	2007	
	-----	-----	-----
Revenues, net	\$ --	\$ 22,518	\$
Cost of goods sold	--	40,669	
	-----	-----	
Gross profit (loss)	--	(18,151)	
Costs and operating expenses:			
Research and development	182,460	135,479	
General and administrative	189,213	219,100	
	-----	-----	
Total costs and operating expenses	371,673	354,579	
	-----	-----	
Loss from operations	(371,673)	(372,730)	
Other expenses (incomes):			
Interest expense	3,296	--	
	-----	-----	
Total other expense	3,296	--	
	-----	-----	
Provision for income taxes	--	--	
	-----	-----	
NET LOSS	\$ (374,969)	\$ (372,730)	\$
	=====	=====	=====
 Weighted average number of common shares outstanding-basic & diluted	 24,631,394	 22,872,235	

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

	=====	=====	
Basic and diluted loss per common share	\$ (0.02)	\$ (0.02)	\$
	=====	=====	

The accompanying notes are an integral part of the consolidated financial statements.

4

ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Nine Months Ended	
	2008	
	-----	
Cash Flows From Operating Activities:		
Net loss	\$ (1,172,895)	\$
Adjustments to reconcile net loss to net cash used by operating activities:		
Depreciation	16,986	
Common stock issued for services	--	
Amortization of deferred compensation	--	
Deferred compensation	--	
Issuance of common stock consulting services	--	
Extension of stock options issued		
Changes in assets and liabilities:		
Accounts receivable	--	
Inventory	--	
Accounts payable and accrued expenses	434,965	
Deposits		
	-----	
Net cash used in operating activities	(720,944)	
	-----	
Cash Flows From Investing Activities:		
Purchase of equipment	--	
	-----	
Net cash used by investing activities	--	
	-----	
Cash Flows From Financing Activities:		
Repayments toward notes payable	(22,881)	

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

Equipment financing	--
Proceeds from sales of common stock	699,999
	-----
Net cash provided by financing activities	677,118
	-----
Net increase (decrease) in cash and cash equivalents	(43,826)
Cash and cash equivalents, beginning of period	201,066
	-----
Cash and cash equivalents, end of period	\$ 157,240
	=====

Supplemental Disclosures

Cash paid during the year for interest	\$ --
	=====
Cash paid during the year for taxes	\$ --
	=====
Common stock options issued for accrued salaries	\$ --
	=====
Common stock issued for consulting services	\$ --
	=====
Common stock issued for consulting services deferred compensation	\$ --
	=====
Extension of stock options	\$ --
	=====

The accompanying notes are an integral part of the consolidated financial statements.

5

ENVIRO VORAXIAL TECHNOLOGY, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 SEPTEMBER 30, 2008

NOTE A - ORGANIZATION AND OPERATIONS

Organization

-----

Enviro Voraxial Technology, Inc. (the "Company") is a provider of environmental and industrial separation technology. The Company has developed and patented the Voraxial(R) Separator, which is a technology that efficiently separates liquid/liquid, liquid/solid or liquid/liquid/solid fluid streams with distinct specific gravities. Potential commercial applications and markets include oil exploration and production, oil refineries, mining, manufacturing and municipal wastewater industry. The Company currently operates within one segment, which is the manufacture and sale of the Voraxial(R) Separator.

Florida Precision Aerospace, Inc. (FPA) is the wholly-owned subsidiary of the Company and is used to manufacture, assemble and test the Voraxial Separator.

NOTE B - GOING CONCERN

The Company has experienced net losses, has negative cash flows from operating activities, and has to raise capital to sustain operations. There is no

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

assurance that the Company's developmental and marketing efforts will be successful, that the Company will ever have commercially accepted products, or that the Company will achieve a level of revenue sufficient to provide cash inflows to sustain operations. The Company will continue to require the infusion of capital until operations become profitable. During the remainder of 2008, the Company anticipates seeking additional capital, increasing sales of the Voraxial(R) Separator and reducing expenditures. As a result of the above, the accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### NOTE C - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Interim Financial Statements

-----

The interim financial statements presented herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. The interim financial statements should be read in conjunction with the Company's annual financial statements, notes and accounting policies included in the Company's annual report on Form 10-KSB for the year ended December 31, 2007 as filed with the SEC. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) which are necessary to provide a fair presentation of financial position as of September 30, 2008 and the related operating results and cash flows for the interim period presented have been made. The results of operations, for the period presented are not necessarily indicative of the results to be expected for the year.

6

### ENVIRO VORAXIAL TECHNOLOGY, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### Principles of Consolidation

-----

The consolidated financial statements include the accounts of the parent company, Enviro Voraxial Technology, Inc., and its wholly-owned subsidiary, Florida Precision Aerospace, Inc. All significant intercompany accounts and transactions have been eliminated.

#### Estimates

-----

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ.

#### Revenue Recognition

-----

The Company derives its revenue from the sale and short-term rental of the Voraxial (R) Separator. The Company presents revenue in accordance with Staff Accounting Bulletin (SAB) No. 104 "Revenue Recognition in Financial Statements".

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

Under SAB 104, revenue is realized when persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed or determinable and collectability is reasonably assured.

Revenues that are generated from sales of equipment are typically recognized upon shipment. Our standard agreements generally do not include customer acceptance or post shipment installation provisions. However, if such provisions have been included or there is an uncertainty about customer acceptance, revenue is deferred until we have evidence of customer acceptance and all terms of the agreement have been complied with. There were no agreements with such provisions as of September 30, 2008.

The Company recognizes revenue from the short term rental of equipment, ratably over the life of the agreement, which is usually three to six months.

### Fair Value of Instruments

-----

The carrying amounts of the Company's financial instruments, including cash and cash equivalents, inventory, accounts payable and accrued expenses at September 30, 2008, approximate their fair value because of their relatively short-term nature.

### Cash and Cash Equivalents

-----

The Company considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents. The Company maintains its cash balances with various financial institutions. Balances at these institutions may at times exceed the Federal Deposit Insurance Corporate limits.

7

ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008

### Inventory

-----

Inventory consists of components for the Voraxial(R) Separator and is priced at lower of cost or market. Inventory may include units being rented on a short term basis or components held by third parties in connection with pilot programs as part of the continuing evaluation by such third parties as to the effectiveness and usefulness of the service to be incorporated into their respective operations. The third parties do not have a contractual obligation to purchase the equipment. The Company maintains the title and risk of loss. Therefore, these units are included in the inventory of the Company. As of September 30, 2008, there were no such components held by third parties.

### Fixed Assets

-----

Fixed assets are stated at cost less accumulated depreciation. The cost of maintenance and repairs is expensed to operations as incurred. Depreciation is computed by the straight-line method over the estimated economic useful life of the assets (5-10 years). Gains and losses recognized from the sales or disposal of assets is the difference between the sales price and the recorded cost less accumulated depreciation less costs of disposal.



## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

### Net Loss Per Share

-----

Basic and diluted loss per share has been computed by dividing the net loss available to common stockholders by the weighted average number of common shares outstanding. The warrants and stock options have been excluded from the calculation since they would be anti-dilutive.

Such equity instruments may have a dilutive effect in the future and include the following potential common shares:

Warrants	5,589,367
Stock options	6,335,666
	-----
	11,925,033
	=====

### Income Taxes

-----

Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial reporting amounts based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

### Research and Development Expenses

-----

Research and development costs, which consist of travel expenses, consulting fees, subcontractors and salaries are expensed as incurred.

8

ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008

### Advertising Costs

-----

Advertising costs are expensed as incurred and are included in general and administrative expenses.

### Stock-Based Compensation

-----

The Company adopted SFAS No. 123(R) effective January 1, 2006. This statement requires compensation expense relating to share-based payments to be recognized in net income using a fair-value measurement method. Under the fair value method, the estimated fair value of awards is charged to income on a straight-line basis over the requisite service period, which is generally the vesting period. The company elected the modified prospective method as prescribed in SFAS No. 123 (R) and therefore, prior periods were not restated. Under the modified prospective method, this statement was applied to new awards granted after the time of adoption, as well as to the unvested portion of previously granted equity-based awards for which the requisite service has not been rendered as of January 1, 2006.

Prior to January 1, 2006, the Company accounted for stock-based employee

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

compensation under Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," and SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," which was released in December 2002 as an amendment of SFAS No. 123. The Company currently accounts for stock-based compensation under the fair value method using the Black-Scholes option pricing model as indicated in Note E.

### Accounting for the Impairment of Long-Lived Assets

-----

The long-lived assets held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. It is reasonably possible that these assets could become impaired as a result of technology or other industry changes. Determination of recoverability of assets to be held and used is by comparing the carrying amount of an asset to future net undiscounted cash flows to be generated by the assets. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. There were no impairments of long-lived assets in 2008 or 2007.

### Recent accounting pronouncements

-----

### Disclosure about Derivative Instruments and Hedging Activities

In March 2008, the FASB issued SFAS No. 161, "Disclosure about Derivative Instruments and Hedging Activities," an amendment of FASB Statement No. 133, (SFAS 161). This statement requires that objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. The Company is required to adopt SFAS 161 on January 1, 2009. The Company is

9

ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008

currently evaluating the potential impact of SFAS No. 161 on the Company's consolidated financial statements.

### Determination of the Useful Life of Intangible Assets

-----

In April 2008, the FASB issued FSP FAS 142-3, "Determination of the Useful Life of Intangible Assets," which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of intangible assets under FASB 142 "Goodwill and Other Intangible Assets". The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of the expected cash flows used to measure the fair value of the asset under FASB 141 (revised 2007) "Business Combinations" and other U.S. generally accepted accounting principles. The Company is currently evaluating the potential impact of FSP FAS 142-3 on its consolidated financial statements.

### NOTE D - RELATED PARTY TRANSACTIONS

For the nine months ended September 30, 2008, the Company incurred consulting expenses from the chief executive officer of the Company of \$228,750. Of these

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

amounts, \$75,000 has been paid out for the nine months ended September 30, 2008. The unpaid balance has been included in accrued expenses.

For the nine months ended September 30, 2008, the Company incurred salary expenses from the vice president of the Company of \$228,750. Of these amounts, \$5,000 has been paid out for the nine months ended September 30, 2008. The unpaid balance has been included in accrued expenses.

### NOTE E - CAPITAL TRANSACTIONS

#### Common stock

-----

During the three months ended March 31, 2008 the Company sold 416,666 shares of restricted common stock for \$.60 per share in a private placement offering. Total proceeds from the sale were \$250,000. The shares contain legends restricting their transferability absent registration or applicable exemption.

During the three months ended June 30, 2008 the Company sold 500,000 shares of restricted common stock for \$.50 per share in a private placement offering. Total proceeds from the sale were \$250,000. The shares contain legends restricting their transferability absent registration or applicable exemption.

During the three months ended September 30, 2008 the Company sold 592,593 shares of restricted common stock for \$.34 per share in a private placement offering. The institutional investor had made previous investments in the Company during 2008. Total proceeds from the sale were \$200,000. The shares contain legends restricting their transferability absent registration or applicable exemption.

#### Warrants

-----

In January 2008, the Company extended the exercisable life of certain warrants issued to investors to purchase an aggregate of 243,200 shares of common stock issued in 2000 for a period of one year. The warrants now expire in February

10

ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008

2009. The purchase price of these warrants ranges from \$6.00 - \$9.00 per share. The Company calculated the fair value of the extended warrants by using the Black-Scholes option-pricing model with the following weighted average assumptions: no dividend yield for all the years; expected volatility of 55%; risk-free interest rate of 5% and an expected life of one year. No increase in fair value was noted and, therefore, no adjustment has been made to the financial statements as of September 30, 2008.

In January 2008, the Company extended the exercisable life of certain warrants issued to investors to purchase an aggregate of 200,000 shares of common stock issued in 2001 for a period of one year. The warrants now expire in April 2009. The purchase price of the stock under these warrants ranges from \$3.00-\$4.00 per share. The Company calculated the fair value of the extended warrants by using the Black-Scholes option-pricing model with the following weighted average assumptions: no dividend yield for all the years; expected volatility of 55%; risk-free interest rate of 5% and an expected life of one year. No increase in fair value was noted and, therefore, no adjustment has been made to the financial statements as of September 30, 2008.

Information with respect to warrants outstanding and exercisable at September 30, 2008 is as follows:

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

	Number Outstanding -----	Range of Exercise Price -----	Ex
Balance, December 31, 2007	5,589,367	\$0.75 - \$9.00	5
Issued	-		
Balance, September 30, 2008	5,589,367	\$0.75-\$9.00	5

Information with respect to employee stock options outstanding and employee stock options exercisable at September 30, 2008 is as follows:

	Options Outstanding -----	Vested Shares -----	Exercise Price Per Common Share -----	W Ex Op
Balance, December 31, 2006	3,729,666	3,709,666	\$0.15-\$1.00	
Granted/vested during the year ended December 31, 2007	2,981,000	2,981,000	\$0.40	
Expired during 2007	(375,000)	(375,000)	(\$.80-\$1.00)	
Balance, September 30, 2008	6,335,666	6,315,666	\$0.15-\$1.00	

11

ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008

The following table summarizes information about the stock options outstanding at September 30, 2008:

Exercise Price -----	Number Outstanding at September 30, 2008 -----	Weighted Average Remaining Contractual Life -----	Weighted Average Exercise Price -----	Number Exercisable at September 30, 2008 -----
0.30	45,000	3.25	0.30	45,000
0.77	200,000	4.25	0.77	200,000
0.15	2,000,000	4.25	0.15	2,000,000
1.00	10,000	.08	1.00	10,000
0.60	697,333	1.25	0.60	697,333
1.00	697,333	1.25	1.00	697,333
1.00	50,000	3.00	1.00	50,000
0.71	30,000	.25	0.71	30,000
0.40	2,606,000	4.25	0.40	2,981,000
	-----			-----
	6,335,666			6,710,666

-----

NOTE F - RESTATEMENT OF PREVIOUSLY ISSUED FINANCIAL STATEMENTS

The Company has amended its interim financials for the quarter ended September 30, 2007 to reflect certain adjustments for options issued as repayment for accrued salaries and the extension of previously issued options.

12

ENVIRO VORAXIAL TECHNOLOGY, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 SEPTEMBER 30, 2008

The following table reflects the effects of the restatements.

	Three Months Ended September 30, 2008	Three Months Ended September 30, 2007	Nine Months Ended September 30, 2008
	-----	-----	-----
Common Stock			
As previously reported	-	22,971	-
As restated	-	22,871	-
Difference	-	100	-
APIC			
As previously reported	-	-	-
As restated	-	-	-
Difference	-	-	-
Deferred Compensation			
As previously reported	-	-	-
As restated	-	-	-
Difference	-	-	-
Accumulated Deficit			
As previously reported	-	(8,272,163)	-
As restated	-	(8,232,163)	-
Difference	-	40,000	-
General and administrative expense			
As previously reported	-	192,433	-

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

As restated	-	219,100	-
Difference	-	(26,667)	-
Loss from operations before provision for income taxes			
As previously reported	-	(346,063)	-
As restated	-	(372,730)	-
Difference	-	26,667	-
Net Income (Loss)			
As previously reported	-	(346,063)	-
As restated	-	(372,730)	-
Difference	-	(26,667)	-
Earnings per Share- Basic			
As previously reported	-	-	-
As restated	-	-	-
Difference	-	-	-

13

### Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations

#### General

#### Forward-Looking Statements

-----

The following discussion of the financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes thereto. The following discussion contains forward-looking statements. Enviro Voraxial Technology is referred to herein as "the Company", "we" or "our." The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements". Such statements include those concerning our expected financial performance, our corporate strategy and operational plans. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of risks and uncertainties. Statements made herein are as of the date of the filing of this Form 10-Q with the Securities and Exchange Commission and should not be relied upon as of any subsequent date. Unless otherwise required by applicable law, we do not undertake, and we specifically disclaim any obligation, to update any forward-looking statements to reflect occurrences, developments, unanticipated events or circumstances after the date of such statement.

#### Application of Critical Accounting Policies

-----

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

The Company's consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Certain accounting policies have a significant impact on amounts reported in the financial statements. A summary of these significant accounting policies can be found in Note B to the Company's financial statements in the Company's 2007 Annual Report on Form 10-KSB. The Company has not adopted any significant new policies during the quarter ended September 30, 2008.

Among the significant judgments made in preparation of the Company's financial statements are the determination of the allowance for doubtful accounts and adjustments of inventory valuations. These adjustments are made each quarter in the ordinary course of accounting.

Results of Operations for the Three Months ended September 30, 2008 and 2007:

### Revenue

-----

Our revenues decreased to zero for the three months ended September 30, 2008 as compared to \$22,518 for the three months ended September 30, 2007. We believe the decrease is mainly due to the timing between trials and purchase orders. We are currently pursuing more trials with more customers in the oil industry than in previous years and believe that these trials and opportunities will result in an increase in revenues the near future. The Company is currently working on numerous opportunities with customers for slop-oil treatment, produced water and refinery applications. We believe some of these opportunities will result in purchase orders in the fourth quarter and in fiscal year 2009. The trials include the Voraxial 2000 Separator, Voraxial 4000 Separator, and multiple versions of the Voraxial 2000 Separator Skid. The Company also recently signed a second representative agreement with an oil service company that services both

14

the offshore and onshore exploration and production markets for the country of Trinidad. We believe this will help facilitate the sale of products in the future as we have already combined efforts with this oil service company to market to potential customers. We are in discussions to sign other similar agreements with oil service companies. The Company continues to focus on its sales and marketing program for the Voraxial(R) Separator and management believes such efforts will result in increasing revenues.

### Research and Development Expenses

-----

Research and Development expenses increased by 35% to \$182,460 for the three months ended September 30, 2008, as compared to \$135,479 for the previous three months ended September 30, 2007. Although the Company has finalized the development of the Voraxial(R) Separator, we targeted expenditures for specific applications for the technology within the oil industry during the three months ended September 30, 2008.

### General and Administrative Expenses

-----

General and Administrative expenses decreased by 14% to \$189,213 for the three months ended September 30, 2008 up from \$219,100 for the three months ended September 30, 2007. Our G&A expenses were fairly constant from the previous year and is primarily utilized for sales and marketing activity in the oil exploration and production industry. We continue to focus our efforts on marketing the Voraxial(R) Separator in the oil industry.

## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

Results of Operations for the Nine Months ended September 30, 2008 and 2007:

### Revenue

-----

Our revenues decreased 99% to \$3500 for the nine months ended September 30, 2008 as compared to \$286,676 for the nine months ended September 30, 2007. We believe the decrease is mainly due to the timing between trials and purchase orders. We are currently pursuing more trials with more customers in the oil industry than in previous years and believe that these trials and opportunities will result in an increase in revenues the near future. The Company is currently working on numerous opportunities with customers for slop-oil treatment, produced water and refinery applications. We believe some of these opportunities will result in purchase orders in the fourth quarter and in fiscal year 2009. The trials include the Voraxial 2000 Separator, Voraxial 4000 Separator, and multiple versions of the Voraxial 2000 Separator Skid. The Company also recently signed a second representative agreement with an oil service company that services both the offshore and onshore exploration and production markets for the country of Trinidad. We believe this will help facilitate the sale of products in the future as we have already combined efforts with this oil service company to market to potential customers. We are in discussions to sign other similar agreements with oil service companies. The Company continues to focus on its sales and marketing program for the Voraxial(R) Separator and management believes such efforts will result in increasing revenues.

### Research and Development Expenses

-----

Research and Development expenses increased by 86% to \$567,220 for the nine months ended September 30, 2008, as compared to \$305,327 for the previous nine months ended September 30, 2007. The Company has finalized the development of the Voraxial(R) Separator and has begun the sales and marketing of the product.

15

However, we continue to seek improvements to the product, specifically within the oil industry. Furthermore, the Company has conducted additional trials at customer's facilities to further validate the technology. The Company believes that as the data from these trials are disseminated, these trials will result in increased revenues in the future.

### General and Administrative Expenses

-----

General and Administrative expenses decreased by 58% to \$598,784 for the nine months ended September 30, 2008 as compared to \$1,420,730 for the nine months ended September 30, 2007. The decrease was primarily due to non cash expenses in 2007 relating to the issuance and re-pricing of options to employees and consultants.

### Liquidity and Capital Resources:

Cash at September 30, 2008 was \$157,240. Working capital deficit at September 30, 2008 was \$639,276 as compared to a working capital deficit at December 31, 2007 of \$191,322.

At September 30, 2008 the Company had an accumulated deficit of \$9,810,211. We anticipate generating positive cash flow from the Voraxial(R) Separator during 2009. To the extent such revenues and corresponding cash flows do not materialize, we will continue to require infusion of capital to sustain our operations. We cannot be assured that we will generate revenues or that the level of any future revenues will be self-sustaining. Furthermore, we cannot



## Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

provide any assurances that required capital will be obtained or that terms of such required capital may be acceptable to us.

The Company has funded working capital requirements and intends to fund current working capital requirements through third party financing, including the private placement of securities. However, the Company cannot provide any assurances that it will be able to obtain adequate financing. We believe that including our current cash resources and anticipated revenue to be generated by our Voraxial(R) Separators, we will have sufficient resources to continue business operations for the next 6 months. To the extent that these resources are not sufficient to sustain current operating activities, we will need to seek additional capital, or adjust our operating plan accordingly. If the Company is unable to obtain adequate financing, it may reduce its operating activities until sufficient funding is secured or revenues are generated to support operating activities. During the three months ended September 30, 2008, the Company received \$200,000 from an institutional energy investor that purchased an aggregate of 592,593 shares of the Company's restricted common stock at \$0.3375 per share. The institutional energy investor has invested in the Company in previous private placements. Such proceeds will be used to fund working capital requirements.

### Continuing Losses

We may be unable to continue as a going concern, given our limited operations and revenues and our significant losses to date. In the past few years, we have encountered greater expenses in the development of our Voraxial(R) Separators and have had limited sales income from this development. Consequently, our working capital may not be sufficient and our operating costs may exceed those experienced in our prior years. In light of these recent developments, we may be unable to continue as a going concern. However, we believe that the exposure received in the past year for the Voraxial Separator has positioned the Company to begin generating sales and supply us with sufficient working capital. As a result of the above, the accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going

16

concern. The condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Smaller reporting company is not required to provide the information required by this Item.

### Item 4T. Controls and Procedures

#### Evaluation of disclosure controls and procedures

-----

As of the end of the period covered by this report, we carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e). This evaluation was done under the supervision and with the participation of our Principal Executive Officer and Principal Financial Officer. Based upon that evaluation, our Principal Executive Officer and Principal Financial Officer concluded that the design and operation of our disclosure controls and procedures are effective.

#### Changes in internal controls

-----

There were no changes in our internal controls or in other factors during the period covered by this report that have materially affected, or is likely to

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

materially affect the Company's internal controls over financial reporting.

17

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three month period ended September 30, 2008, the Company received \$200,000 from an institutional energy investor that purchase an aggregate of 592,593 shares of the Company's restricted common stock at \$0.3375 per share. The institutional energy investor has invested in the Company in previous offerings. The issuance was exempt from registration under Section 4(2) of the Securities Act. The investor received information concerning the Company and had the opportunity to ask questions concerning the viability of the Company. The shares contain legends restricting their transferability absent registration or applicable exemption.

Item 3. Default Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Securities

None.

Item 5. Other Information

Edgar Filing: ENVIRO VORAXIAL TECHNOLOGY INC - Form 10-Q

None.

Item 6. Exhibits

Exhibits required by Item 601 of Regulation S-K

- 31.1 Form 302 Certification of Chief Executive Officer
- 31.2 Form 302 Certification of Principal Financial Officer
- 32.1 Form 906 Certification of Chief Executive Officer and  
Principal Financial Officer

18

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned as a duly authorized officer of the Registrant.

Enviro Voraxial Technology, Inc.

By: /s/ Alberto DiBella

-----  
Alberto DiBella  
Chief Executive Officer and  
Principal Financial Officer

DATED: November 14, 2008

