SAFETY INSURANCE GROUP INC Form 10-Q August 09, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number: 000-50070

## SAFETY INSURANCE GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 13-4181699

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

20 Custom House Street, Boston, Massachusetts 02110

(Address of principal executive offices including zip code)

(617) 951-0600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer o Accelerated filer x Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of August 3, 2007, there were 16,234,663 shares of common stock with a par value of \$0.01 per share outstanding.	

### SAFETY INSURANCE GROUP, INC.

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#### Safety Insurance Group, Inc. and Subsidiaries

#### **Consolidated Balance Sheets**

#### (Dollars in thousands, except share data)

Assets	June 3 2007 (Unau	,	Dece 2006	ember 31,
Investment securities available for sale:				
Fixed maturities, at fair value (amortized cost: \$892,012 and \$936,534)	\$	879,105	\$	936,280
Equity securities, at fair value (cost: \$6,481 and \$4,038)	6,848		4,32	,
Total investment securities	885,9		940.	
Cash and cash equivalents	92,45		26,2	,
Accounts receivable, net of allowance for doubtful accounts	175,4			,190
Receivable for securities sold	5,582		150,	,170
Accrued investment income	9,765		9,77	16
Taxes recoverable	7,700		1,78	
Receivable from reinsurers related to paid loss and loss adjustment expenses	13,97	6	13,2	
Receivable from reinsurers related to unpaid loss and loss adjustment expenses	79,45		78,4	
Ceded unearned premiums	33,13		33,0	
Deferred policy acquisition costs	52,36		47,4	
Deferred income taxes	21,13		16,8	
Equity and deposits in pools	39,96		26.1	
Other assets	9,230		3,88	
Total assets		1,418,489	\$	1,355,748
Town univer	Ψ	1,110,100	Ψ	1,555,710
Liabilities				
Loss and loss adjustment expense reserves	\$	458,234	\$	449,444
Unearned premium reserves	356,50	,	333.	.404
Accounts payable and accrued liabilities	30,169		48.6	
Taxes payable	835		-,-	
Outstanding claims drafts	17,299	9	16,2	279
Payable to reinsurers	23,570		11,5	
Payable for securities purchased	1,720		,-	
Capital lease obligations	,		39	
Total liabilities	888,3	36	859.	,400
	Í			
Commitments and contingencies (Note 7)				
Shareholders equity				
Common stock: \$0.01 par value; 30,000,000 shares authorized; 16,233,463 and 16,096,004 shares				
issued and outstanding, respectively	162		161	
Additional paid-in capital	132,29	97	129	,785
Accumulated other comprehensive (loss) income, net of taxes	(8,151	1 )	21	
Retained earnings	405,8	45	366	,381
Total shareholders equity	530,1	53	496	,348
Total liabilities and shareholders equity	\$	1,418,489	\$	1,355,748

The accompanying notes are an integral part of these financial statements.

#### Safety Insurance Group, Inc. and Subsidiaries

#### **Consolidated Statements of Operations**

#### (Unaudited)

#### (Dollars in thousands, except per share and share data)

	Thr 200	ree Months Ended 7	June 200	,	Six 200	x Months Ended Ju 07	ane 30 200	·
Net earned premiums	\$	153,925	\$	156,261	\$	307,515	\$	314,039
Net investment income	10,	780	9,83	34	21	,819	19,	212
Net realized losses on investments	(16	2 )	(18'	7 )	(91	1 )	(26	1 )
Finance and other service income	3,9	95	3,72	20	7,9	988	7,5	79
Total revenue	168	3,538	169	,628	33'	7,231	340	),569
Losses and loss adjustment expenses	92,	769	84.6	504	18	5,327	170	),355
Underwriting, operating and related expenses	43,		41,7			,719	82,	,
Interest expenses	19	v <b></b>	20		41	,	44	-0-
Total expenses	135	,809	126	,381	26	9,087	252	2,551
Income before income taxes	32,	729	43,2	247	68	,144	88,	018
Income tax expense	9,8	13	14,	109	20	,580	28,	078
Net income	\$	22,916	\$	29,138	\$	47,564	\$	59,940
Earnings per weighted average common share:								
Basic	\$	1.43	\$	1.84	\$	2.97	\$	3.80
Diluted	\$	1.42	\$	1.81	\$	2.95	\$	3.75
Cash dividends paid per common share	\$	0.25	\$	0.18	\$	0.50	\$	0.36
Weighted average number of common shares outstanding:								
Basic	16,	052,236	15,8	826,992	16	,022,487	15,	769,133
Diluted	16,	127,154	16,0	056,362	16	,096,412	15,	992,337

The accompanying notes are an integral part of these financial statements.

#### Safety Insurance Group, Inc. and Subsidiaries

#### Consolidated Statements of Changes in Shareholders Equity

#### (Unaudited)

#### (Dollars in thousands)

	Com		Add Paid Capi	- <del></del>	Otho Com Inco	umulated er nprehensive me/(Loss), of Taxes		Reta Earr			Tota Shar Equi	eholders	
Balance at December 31, 2005	\$	158	\$	120,451	\$	(833	)	\$	268,173		\$	387,949	
Net income, January 1 to June 30, 2006								59,9	40		59,9	40	
Other comprehensive loss, net of deferred federal income taxes					(11,	882	)				(11,	882	)
Exercise of options and unearned compensation on restricted stock, net of													
deferred federal income taxes	2		5,08	36							5,08	8	
Dividends paid								(5,7)	21	)	(5,72)	21	)
Balance at June 30, 2006	\$	160	\$	125,537	\$	(12,715	)	\$	322,392		\$	435,374	
Polomos et Dosember 21, 2006	Com Stock	ζ.	Paid Cap	ital	Oth Con Inco Net	nprehensive ome/(Loss), of Taxes		Reta Earr	ings		Equi	eholders ty	
Balance at December 31, 2006			Paid	l-in	Oth Con Inco	er nprehensive ome/(Loss),					Shar	eholders	
Net income, January 1 to June 30, 2007	Stock	ζ.	Paid Cap	l-in ital	Oth Con Inco Net	er nprehensive ome/(Loss), of Taxes		Earr	aings 366,381		Shar Equi	eholders ity 496,348	
Net income, January 1 to June 30,	Stock	ζ.	Paid Cap	l-in ital	Oth Con Inco Net	er nprehensive ome/(Loss), of Taxes 21	)	Earr	aings 366,381		Shar Equi \$	eholders ity 496,348	
Net income, January 1 to June 30, 2007 Other comprehensive loss, net of deferred federal income taxes Exercise of options and unearned compensation on restricted stock, net	Stock	ζ.	Paid Cap	l-in ital	Oth Con Inco Net \$	er nprehensive ome/(Loss), of Taxes 21	)	Earr	aings 366,381		Shar Equi \$	eholders ity 496,348	)
Net income, January 1 to June 30, 2007 Other comprehensive loss, net of deferred federal income taxes Exercise of options and unearned	Stock	ζ.	Paid Cap	l-in ital 129,785	Oth Con Inco Net \$	er nprehensive ome/(Loss), of Taxes 21	)	Earr \$ 47,5	aings 366,381 64		Shar Equi \$ 47,5 (8,17	eholders tty 496,348 64 72	)
Net income, January 1 to June 30, 2007 Other comprehensive loss, net of deferred federal income taxes Exercise of options and unearned compensation on restricted stock, net	Stock \$	ζ.	Paid Cap \$	l-in ital 129,785	Oth Con Inco Net \$	er nprehensive ome/(Loss), of Taxes 21	)	Earr	aings 366,381 64		Shar Equi \$ 47,5 (8,1'	eholders tty 496,348 64 72	)

The accompanying notes are an integral part of these financial statements.

#### Safety Insurance Group, Inc. and Subsidiaries

#### **Consolidated Statements of Comprehensive Income**

#### (Unaudited)

#### (Dollars in thousands)

	Thr 200'	ee Months	Ended	June 200	,		Six Months En 2007	ded J	ine 30 200	,	
Net income	\$	22,916		\$	29,138		\$ 47,564		\$	59,940	
Other comprehensive losses, net of taxes:											
Unrealized holding losses during the period, net of tax benefit											
of \$(5,079), \$(3,004), \$(4,433) and \$(6,489)	(9,4	132	)	(5,5)	78	)	(8,231	)	(12	,052	)
Reclassification adjustment for losses included in net income,											
net of tax benefit of \$57, \$65, \$32 and \$91	105			122			59		170		
Unrealized losses on securities available for sale	(9,3	327	)	(5,4	56	)	(8,172	)	(11	,882	)
Comprehensive income	\$	13,589		\$	23,682		\$ 39,392		\$	48,058	

The accompanying notes are an integral part of these financial statements.

#### Safety Insurance Group, Inc. and Subsidiaries

#### **Consolidated Statements of Cash Flows**

#### (Unaudited)

#### (Dollars in thousands)

Cash flows from operating activities:	Six Months En June 30, 2007		Ende	d 2006	í	
Net income	\$	47,564		\$	59,940	
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ	77,507		Ψ	39,940	
Depreciation and amortization, net	4,6'	73		4,28	66	
Provision (benefit) for deferred income taxes	136			(176		)
Net realized losses on investments	91			261	,	,
Changes in assets and liabilities:	, <u>.</u>			201		
Accounts receivable	(17	.285	)	(7,6	54	)
Accrued investment income	11	,		(1,1		)
Receivable from reinsurers	(1,6	687	)	5,85		_
Ceded unearned premiums	(93		)	321		
Deferred policy acquisition costs	(4,9	63	)	(5,0	20	)
Other assets	(12	,272	)	(16,		)
Loss and loss adjustment expense reserves	8,79	90		(21,		)
Unearned premium reserves	23,	105		21,2	.83	
Accounts payable and accrued liabilities	(18	,497	)	(14,	309	)
Payable to reinsurers	12,0	002		14,6	06	
Other liabilities	2,02	23		(1,8	10	)
Net cash provided by operating activities	43,	598		38,3	91	
Cash flows from investing activities:						
Fixed maturities purchased		5,306	)		),442	)
Equity securities purchased	(3,3)		)	(2,4)		)
Proceeds from sales of fixed maturities		,385		93,1		
Proceeds from maturities of fixed maturities	11,0			12,2	.00	
Proceeds from sales of equity securities	979			485		
Fixed assets purchased	(5,4		)	(501		)
Net cash provided by (used for) investing activities	30,	241		(167	,559	)
Cash flows from financing activities:	429			2.40	v.E	
Proceeds and excess tax benefits from exercise of stock options			`	3,40		`
Dividends paid to shareholders  Net cash used for financing activities	(8,1		)	(5,7) $(2,3)$		)
iver easir used for illianeing activities	(7,6	71	)	(2,3	10	J
Net increase (decrease) in cash and cash equivalents	66,	168		(131	,484	)
Cash and cash equivalents at beginning of year	26,	283		163,	,027	
Cash and cash equivalents at end of period	\$	92,451		\$	31,543	

The accompanying notes are an integral part of these financial statements.

Safety Insurance Group, Inc. and Subsidiaries

**Notes to Unaudited Consolidated Financial Statements** 

(Dollars in thousands except per share and share data)

#### 1. Basis of Presentation

The consolidated financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

The consolidated financial statements include Safety Insurance Group, Inc. and its subsidiaries (the Company ). The subsidiaries consist of Safety Insurance Company, Safety Insurance Company, Safety Property and Casualty Insurance Company, Whiteshirts Asset Management Corporation (WAMC), and Whiteshirts Management Corporation, which is WAMC sholding company. All intercompany transactions have been eliminated. Prior period amounts have been reclassified to conform to the current period presentation.

The financial information as of June 30, 2007 and for the three and six months ended June 30, 2007 and 2006 is unaudited; however, in the opinion of the Company, the information includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial condition and results of operations for the periods. These unaudited consolidated financial statements may not be indicative of financial results for the full year and should be read in conjunction with the audited financial statements included in the Company s annual report on Form 10-K filed with the U.S. Securities and Exchange Commission (SEC) on March 1, 2007.

The Company is a leading provider of personal lines property and casualty insurance focused exclusively on the Massachusetts market. The Company s principal product line is private passenger automobile insurance, which accounted for 76.0% of its direct written premiums in 2006. The Company operates through its insurance company subsidiaries, Safety Insurance Company, Safety Indemnity Insurance Company and Safety Property and Casualty Insurance Company.

#### 2. Recent Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments—an amendment of FASB Statements No. 133 and 140 (FAS 155). This statement permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. This statement also adds clarity regarding interest-only strips and principal-only strips that are not subject to the requirements of Statement No. 133, and requires companies to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments containing an embedded derivative that requires bifurcation. FAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity—s first fiscal year that begins after September 15, 2006. The Company adopted FAS 155 on January 1, 2007. The adoption of FAS 155 did not have a material impact on the Company—s consolidated results of operations or financial position.

For information regarding the Company s adoption of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109 (FIN 48), see Note 9.

#### 3. Earnings Per Weighted Average Common Share

Basic earnings per weighted average common share (EPS) are calculated by dividing net income by the weighted average number of basic common shares outstanding during the period. Diluted EPS are calculated by dividing net income by the weighted average number of basic common shares outstanding and the net effect of potentially dilutive common shares. At June 30, 2007 and 2006, the Company s potentially dilutive instruments consisted of common shares under options of 356,268 and 480,797, respectively, and common shares under restriction of 176,781 and 118,790, respectively.

Basic and diluted EPS for the three and six months ended June 30, 2007 and 2006 were as follows:

	Thre 2007	ee Months End	led June 3 2006	,	Six I 2007		led June 30, 2006	<b>.</b>
Earnings per weighted average common share:								
Basic	\$	1.43	\$	1.84	\$	2.97	\$	3.80
Diluted	\$	1.42	\$	1.81	\$	2.95	\$	3.75
Weighted average number of common shares								
outstanding:								
Basic	16,0	52,236	15,8	26,992	16,0	22,487	15,7	69,133
Effect of dilutive securities:								
Stock options	62,9	09	196,	168	65,6	44	197	,381
Restricted stock	12,0	09	33,2	02	8,28	1	25,8	323
Diluted	16,1	27,154	16,0	56,362	16,0	96,412	15,9	92,337

Diluted EPS excludes stock options with exercise prices and exercise tax benefits greater than the average market price of the Company s common stock during the period because their inclusion would be anti-dilutive. There were 185,825 anti-dilutive stock options for both the three and six months ended June 30, 2007. There were 191,225 anti-dilutive stock options for both the three and six months ended June 30, 2006.

Diluted EPS also excludes common shares under restriction with a fair value on the grant effective date greater than the average market price of the Company s common stock during the period because their inclusion would be anti-dilutive. There were 65,760 anti-dilutive shares under restriction for both the three and six months ended June 30, 2007. There were no anti-dilutive shares under restriction for both the three and six months ended June 30, 2006.

#### 4. Stock-Based Compensation

#### **Management Omnibus Incentive Plan**

Long-term incentive compensation is provided under the Company s 2002 Management Omnibus Incentive Plan (the Incentive Plan) which provides for a variety of stock-based compensation awards, including nonqualified stock options, incentive stock options, stock appreciation rights and restricted stock (RS) awards.

On March 10, 2006, the Board of Directors approved amendments to the Incentive Plan, subject to shareholder approval, to (i) increase the number of shares of common stock available for issuance by 1,250,000 shares, (ii) remove obsolete provisions, and (iii) make other non-material changes. A total of 1,250,000 shares of common stock had previously been authorized for issuance under the Incentive Plan. The Incentive Plan, as amended, was approved by the shareholders at the 2006 Annual Meeting of Shareholders which was held on May 19, 2006.

The maximum number of shares of common stock with respect to which awards may be granted under the Incentive Plan is 2,500,000. Shares of stock covered by an award under the Incentive Plan that are forfeited will again be available for issuance in connection with future grants of awards under the plan. At June 30, 2007, there were 1,170,260 shares available for future grant. The Board of Directors and the Compensation Committee intend to issue more awards under the Incentive Plan in the future.

A summary of stock-based awards granted under the Incentive Plan during the six months ended June 30, 2007 is as follows:

Type of		Number of	Fair		
Equity		Awards	Value per		
Awarded	Effective Date	Granted	Share(1)		Vesting Terms
RS	February 26, 2007	65,760	\$	45.62	3 years, 30%-30%-40%
RS	February 26, 2007	4,000	\$	45.62	No vesting period(2)
RS	March 22, 2007	49,971	\$	38.78	5 years, 20% annually

- (1) The fair value per share of the restricted stock grant is equal to the closing price of the Company s common stock on the grant date.
- (2) The shares cannot be sold, assigned, pledged, or otherwise transferred, encumbered or disposed of until the recipient is no longer a member of the Board of Directors.

#### **Accounting and Reporting for Stock-Based Awards**

Effective January 1, 2006, the Company adopted FAS 123R (revised 2004), Share-Based Payment, which requires the Company to measure and recognize the cost of employee services received in exchange for an award of equity instruments. Under the provisions of FAS 123R, share-based compensation cost is measured at the grant date, based on the fair value of the award, and is recognized as an expense over the requisite service period (generally the vesting period of the equity grant).

As permitted by FAS 123R, the Company elected the modified prospective transition method. Under the modified prospective transition method, (i) compensation expense for share-based awards granted prior to January 1, 2006 is recognized over the remaining service period using the compensation cost calculated for pro forma disclosure purposes under FAS 123 as adjusted to incorporate forfeiture assumptions under FAS 123R, and (ii) compensation expense for all share-based awards granted subsequent to December 31, 2005 is based on the grant date fair value estimated in accordance with the provisions of FAS 123R.

As a result of adopting FAS 123R on January 1, 2006, the Company s net income for the three and six months ended June 30, 2007 was lowered by \$169 and \$307, net of income tax benefit of \$91 and \$165, respectively. The impact on both basic and diluted EPS for the three and six months ended June 30, 2007 was a reduction of \$0.01 and \$0.02 per share, respectively. For the three and six months ended June 30, 2006, the Company s net income was lowered by \$137 and \$275, net of income tax benefits of \$73 and \$148, respectively. The impact on both basic and diluted EPS for the three and six months ended June 30, 2006 was a reduction of \$0.01 and \$0.02 per share, respectively.

#### **Stock Options**

The fair value of stock options used to compute net income and earnings per share for the three and six months ended June 30, 2007 and 2006 is the estimated fair value at grant date using the Black-Scholes option-pricing model with the following assumptions:

	Three and Six Months Ended	Three and Six Months Ended June 30,				
	2007	2006				
Expected dividend yield	1.36% - 2.52%	1.36% - 2.52%				
Expected volatility	0.20 - 0.36	0.20 - 0.36				
Risk-free interest rate	3.23% - 4.76%	3.23% - 4.76%				
Expected holding period	6.5 - 7 years	6.5 - 7 years				

Expected dividend yield is the Company s dividend yield on the measurement date and is based on the assumption that the current yield will continue in the future. Expected volatility is based on historical volatility of the Company s common stock as well as the volatility of a peer group of property and casualty insurers measured for a period equal to the expected holding period of the option. The risk-free interest rate is based upon the yield on the measurement date of a zero-coupon U.S. Treasury bond with a maturity period equal to the expected holding period of the option. The expected holding period is based upon the simplified method provided in SEC Staff Accounting Bulletin No. 107

Share-Based Payment, which utilizes the mid-points between the vesting dates and the expiration date of the option award to calculate the overall expected term.

The following table summarizes stock option activity under the Incentive Plan for the six months ended June 30, 2007.

			Weighted	
	Shares	Weighted	Average	Aggregate
	Under	Average	Remaining	Intrinsic
	Option	Exercise Price	Contractual Term	Value
Outstanding, beginning of year	373,996	\$ 27.53		
Exercised	(17,728	) 16.14		
Outstanding, end of quarter	356,268	28.10	7.2 years	\$ 4,920
Exercisable, end of quarter	81,392	\$ 28.25	7.3 years	\$ 1,107

The aggregate intrinsic value in the preceding table represents the total pretax intrinsic value, based upon the Company s closing stock price of \$41.40 on June 29, 2007, which would have been received by the option holders had all option holders exercised their options as of that date. The range of exercise prices on stock options outstanding under the Incentive Plan was \$12.00 to \$42.85 at June 30, 2007 and 2006. There were no stock options granted during the six months ended June 30, 2007. The weighted average grant date fair value of options granted during the six months ended June 30, 2006 was estimated at \$16.05. The total intrinsic value of options exercised during the six months ended June 30, 2007 and 2006 was \$448 and \$4,625, respectively.

A summary of the status of non-vested options as of June 30, 2007 is presented below:

		Weighted Average
	Number of	Grant Date
	Shares	Exercise Price
Non-vested, beginning of year	347,721	\$ 28.27
Vested	(72,845	) 29.06
Non-vested, end of quarter	274,876	\$ 28.06

As of June 30, 2007, there was \$2,070 of unrecognized compensation expense related to non-vested option awards that is expected to be recognized over a weighted average period of 2.0 years.

Cash received from options exercised was \$286 and \$1,980 for the six months ended June 30, 2007 and 2006, respectively.

#### **Restricted Stock**

Restricted stock awarded to employees in the form of unvested shares is recorded at the market value of the Company s common stock on the grant date and amortized ratably as expense over the requisite service period.

The following table summarizes restricted stock activity under the Incentive Plan during the six months ended June 30, 2007.

	Shares	Weighted
	Under	Average
	Restriction	Fair Value
Outstanding, beginning of year	126,790	\$ 35.67
Granted	119,731	42.77
Vested and unrestricted	(57,740 )	34.57
Outstanding, end of quarter	188.781	\$ 41.82

As of June 30, 2007, there was \$6,544 of unrecognized compensation expense related to non-vested restricted stock awards that is expected to be recognized over a weighted average period of 1.7 years. The total fair value of the shares that became vested and unrestricted during the six months ended June 30, 2007 and 2006 was \$1,996 and \$882, respectively. For the six months ended June 30, 2007 and 2006, the Company recorded compensation expense related to restricted stock of \$914 and \$572, net of income tax benefits of \$492 and \$308, respectively.

#### 5. Investments

The gross unrealized appreciation (depreciation) of investments in fixed maturities securities and equity securities, including interests in mutual funds, was as follows:

	June 30, 2007	Gross Unrealized	Gross Unrealized	Estimated Fair
	Cost	Gains	Losses	Value
U.S. Treasury securities and obligations of U.S. Government agencies(1)	\$ 213,233	\$ 39	\$ (5,243)	\$ 208,029
Obligations of states and political subdivisions	489,466	1,500	(5,475)	485,491
Asset-backed securities(1)	111,370	26	(2,203)	109,193
Corporate and other securities	77,943	239	(1,790)	76,392
Subtotal, fixed maturity securities	892,012	1,804	(14,711 )	879,105
Equity securities	6,481	377	(10)	6,848
Totals	\$ 898,493	\$ 2,181	\$ (14,721)	\$ 885,953

<sup>(1)</sup> Obligations of U.S. Government agencies include collateralized mortgage obligations issued, guaranteed and/or insured by the following issuers: Government National Mortgage Association (GNMA), Federal Home Loan Mortgage Corporation (FHLMC), Federal National Mortgage Association (FNMA), and Small Business Administration (SBA). The total of these fixed maturity securities was \$203,238 at amortized cost and \$198,120 at estimated fair value as of June 30, 2007. As such, the asset-backed securities presented exclude such issuers already presented under U.S. Treasury securities and obligations of U.S. Government agencies.

The amortized cost and the estimated fair value of fixed maturity securities, by maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	June 30, 2007 Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 30,971	\$ 30,713
Due after one year through five years	155,717	153,715
Due after five years through ten years	179,767	178,059
Due after ten years through twenty years	202,646	200,913
Due after twenty years	8,303	8,392
Asset-backed securities	314,608	307,313
Totals	\$ 892.012	\$ 879,105

The gross realized gains (losses) on sales of fixed maturities and equity securities were as follows for the periods indicated:

	Three Months June 30, 2007	Ended 2006	Six Months End June 30, 2007	ed 2006
Gross realized gains				
Fixed maturity securities	\$ 9	\$ 340	\$ 852	\$ 377
Equity securities		13	93	31
Gross realized losses				
Fixed maturity securities	(171	(531)	(1,036)	(660)
Equity securities		(9)		(9)
Net realized losses on investments	\$ (162	\$ (187)	<b>\$</b> (91 )	\$ (261 )

Proceeds from fixed maturities maturing were \$6,000 and \$3,200 for the three months ended June 30, 2007 and 2006, respectively. Proceeds from fixed maturities maturing were \$11,000 and \$12,200 for the six months ended June 30, 2007 and 2006, respectively.

The following tables illustrate the gross unrealized losses included in the Company s investment portfolio and the fair value of those securities aggregated by investment category. The table also illustrates the length of time that they have been in a continuous unrealized loss position.

	As of June 30, 2 Less than 12 M		12 Months or M	More	Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
U.S. Treasury securities and obligations of U.S.						
Government agencies	\$ 104,547	\$ 1,865	\$ 101,754	\$ 3,378	\$ 206,301	\$ 5,243
Obligations of states and political subdivisions	253,223	2,705	103,974	2,770	357,197	5,475
Asset-backed securities	44,983	1,006	52,796	1,197	97,779	2,203
Corporate and other securities	27,525	558	38,381	1,232	65,906	1,790
Subtotal, fixed maturity securities	430,278	6,134	296,905	8,577	727,183	14,711
Equity securities	626	10			626	10
Total temporarily impaired securities	\$ 430,904	\$ 6,144	\$ 296,905	\$ 8,577	\$ 727,809	\$ 14,721

The Company s investment portfolio included 260 securities in an unrealized loss position at June 30, 2007. The Company s methodology of assessing other-than-temporary impairment is based upon analysis of each security as of the balance sheet date and considers various factors including the length of time and the extent to which fair value has been less than the cost, the financial condition and the near term prospects of the issuer, whether the debtor is current on its contractually obligated interest and principal payments, and the Company s intent and ability to hold the investment for a period of time sufficient to allow for recovery of its costs.

As of June 30, 2007, the Company s portfolio of fixed maturity investments was comprised entirely of investment grade corporate fixed maturity securities, U.S. Government and Agency securities and asset-backed securities (i.e., all securities received a rating assigned by Moody s Investors Service, Inc. of Baa or higher, except the few securities not rated by Moody s which received S&P ratings of A- or higher, as well as a rating assigned by the Securities Valuation Office of the National Association of Insurance Commissioners of 1 or 2). The Company holds no subprime mortgage debt securities. All of the Company s holdings in mortgage-backed securities are either U.S. Government or Agency guaranteed or are rated Aaa/AAA. Management expects the recent subprime mortgage market deterioration to have little or no effect on the Company s portfolio. The unrealized losses recorded on the fixed maturity investment portfolio at June 30, 2007, resulted from fluctuations in market interest rates as opposed to fundamental changes in the credit quality of the issuers of such securities. Therefore, these decreases in values are viewed

as being temporary as the Company has the intent and ability to retain such investments for a period of time sufficient to allow for recovery in market value.

During the three and six months ended June 30, 2007 and 2006, there was no significant deterioration in the credit quality of any of the Company s holdings and no other-than-temporary impairment charges were recorded related to the Company s portfolio of investment securities.

#### **Net Investment Income**

The components of net investment income were as follows:

	Three Months I June 30, 2007	Ended 2006	Six Months End June 30, 2007	ded 2006
Interest and dividends on fixed maturities	\$ 10,240	\$ 9,584	\$ 21,111	\$ 17,924
Dividends on equity securities	79	31	105	38
Interest on cash and cash equivalents	785	511	1,253	1,831
Total investment income	11,104	10,126	22,469	19,793
Investment expenses	324	292	650	581
Net investment income	\$ 10,780	\$ 9,834	\$ 21,819	\$ 19,212

#### 6. Loss and Loss Adjustment Expense ( LAE ) Reserves

The following table sets forth a reconciliation of beginning and ending reserves for losses and LAE, as shown in the Company s consolidated financial statements for the periods indicated:

	Six M June 2007	Ionths Ende 30,	ed	2006	1	
Reserves for losses and LAE, beginning of year	\$	449,444		\$	450,716	
Less reinsurance recoverable on unpaid losses and LAE	(78,4	164	)	(80,	550	)
Net reserves for losses and LAE, beginning of year	370,9	980		370,	166	
Incurred losses and LAE, related to:						
Current year	200,0	048		195.	734	
Prior years	(14,7	<b>'21</b>	)	(25,	379	)
Total incurred losses and LAE	185,	327		170.	355	
Paid losses and LAE related to:						
Current year	93,3	15		100.	113	
Prior years	84,2	15		86,8	55	
Total paid losses and LAE	177,	530		186.	968	
•						
Net reserves for losses and LAE, end of quarter	378,	777		353.	553	
Plus reinsurance recoverables on unpaid losses and LAE	79,4	57		76,0	68	
Reserves for losses and LAE, end of quarter	\$	458,234		\$	429,621	

At the end of each period, the reserves were re-estimated for all prior accident years. The Company s prior year reserves decreased by \$14,721 and \$25,379 for the six months ended June 30, 2007 and 2006, respectively. The decreases in prior years reserves during the six months ended June 30, 2007 and June 30, 2006 resulted from re-estimations of prior year ultimate loss and LAE liabilities. The decrease in prior year reserves during the 2007 period is primarily composed of reductions of \$7,813 in Commonwealth Automobile Reinsurers ( CAR ) assumed reserves and \$6,028 in the Company s retained automobile reserves.

The decrease in prior year reserves during the 2006 period is primarily composed of reductions of \$10,261 in CAR assumed reserves, \$11,721 in the Company s automobile reserves and \$2,605 in the Company s homeowners reserves.

Due to the nature of the risks that the Company underwrites and has historically underwritten, management does not believe that it has an exposure to asbestos or environmental pollution liabilities.

#### 7. Commitments and Contingencies

An eighth amendment to a lease agreement for the lease of office space between the Company and Aman, Inc. was executed on April 5, 2007. Under the provisions of this amendment, additional space will be occupied and the lease term will be extended an additional ten years commencing on January 1, 2009, with an option to renew for one additional five year term.

Various claims, generally incidental to the conduct of normal business, are pending or alleged against the Company from time to time. In the opinion of management, based in part on the advice of legal counsel, the ultimate resolution of such claims will not have a material adverse effect on the Company s consolidated financial statements. However, liabilities related to those proceedings could be established in the near term if estimates of the ultimate resolutions of those proceedings are revised.

Massachusetts law requires that insurers licensed to do business in Massachusetts participate in the Massachusetts Insurers Insolvency Fund (Insolvency Fund ). Members of the Insolvency Fund are assessed a proportionate share of the obligations and expenses of the Insolvency Fund in connection with an insolvent insurer. It is anticipated that there will be additional assessments from time to time relating to various insolvencies. Although the timing and amounts of any future assessments are not known, based upon existing knowledge, management s opinion is that such future assessments will not have a material effect upon the financial position of the Company.

#### 8. Debt

The Company has a \$30,000 revolving credit facility with Citizens Bank of Massachusetts which expires on June 17, 2008. Loans under the credit facility bear interest at our option at either (i) the LIBOR rate plus 1.5% per annum or (ii) the higher of Citizens Bank of Massachusetts prime rate or 0.5% above the federal funds rate plus 1.5% per annum. Interest only is payable prior to maturity. The obligations of the Company under the credit facility are secured by pledges of the Company s assets and the capital stock of its operating subsidiaries. The credit facility is guaranteed by the non-insurance company subsidiaries of the Company. The credit facility contains covenants including requirements to maintain minimum risk based capital ratios and statutory surplus of Safety Insurance Company as well as limitations or restrictions on indebtedness, liens, dividends, and other matters. As of June 30, 2007, the Company was in compliance with all such covenants.

The Company had no amounts outstanding on its credit facility at June 30, 2007 and at December 31, 2006. The credit facility commitment fee included in interest expenses was computed at a rate of 0.25% on the \$30,000 commitment at June 30, 2007 and 2006.

#### 9. Income Taxes

Federal income tax expense for the three and six months ended June 30, 2007 and 2006 has been computed using estimated effective tax rates. These rates are revised, if necessary, at the end of each successive interim period to reflect the current estimates of the annual effective tax rates.

The Company adopted the provisions of FIN 48 on January 1, 2007. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that the Company determine whether the benefits of its tax positions are more likely than not of being sustained upon audit based upon the technical merits of the tax position. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. As a result of the implementation of FIN 48, the Company recognized no adjustment to its consolidated balance sheet or statement of operations.

As of January 1, 2007, the Company had no unrecognized tax benefits, and none which if recognized would affect the effective tax rate. The Company does not currently anticipate significant changes in the amount of unrecognized income tax benefits during the next twelve months.

The Company records interest and penalties associated with audits as a component of Income before income taxes. Penalties are recorded in Underwriting, operating and other expenses, and interest expense is recorded in Interest expenses in the consolidated statement of operations. The Company had no interest and penalties accrued as of the adoption date.

As of June 30, 2007 and December 31, 2006, the Company was no longer subject to examination of its U.S. federal tax returns for years prior to 2003.

#### Item 2.

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with our accompanying consolidated financial statements and notes thereto, which appear elsewhere in this document. In this discussion, all dollar amounts are presented in thousands, except share and per share data.

The following discussion contains forward-looking statements. We intend statements which are not historical in nature to be, and are hereby identified as forward-looking statements to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. In addition, the Company s senior management may make forward-looking statements orally to analysts, investors, the media and others. This safe harbor requires that we specify important factors that could cause actual results to differ materially from those contained in forward-looking statements made by or on behalf of us. We cannot promise that our expectations in such forward-looking statements will turn out to be correct. Our actual results could be materially different from and worse than our expectations. See Forward-Looking Statements below for specific important factors that could cause actual results to differ materially from those contained in forward-looking statements.

#### **Executive Summary and Overview**

In this discussion, Safety refers to Safety Insurance Group, Inc. and our Company, we, us and our refer to Safety Insurance Group, Inc. and consolidated subsidiaries. Our subsidiaries consist of Safety Insurance Company (Safety Insurance), Safety Indemnity Insurance Company (Safety Indemnity), Safety Property and Casualty Insurance Company (Safety P&C), Whiteshirts Asset Management Corporation (WAMC), and Whiteshirts Management Corporation, which is WAMC sholding company.

We are a leading provider of private passenger automobile insurance in Massachusetts. In addition to private passenger automobile insurance (which represented 76.0% of our direct written premiums in 2006), we offer a portfolio of other insurance products, including commercial automobile (14.0% of 2006 direct written premiums), homeowners (7.9% of 2006 direct written premiums), dwelling fire, umbrella and business owner policies (totaling 2.1% of 2006 direct written premiums). Operating exclusively in Massachusetts through our insurance company subsidiaries, Safety Insurance, Safety Indemnity, and Safety P&C, which was formed in December 2006 but has not yet commenced writing business directly (together referred to as the Insurance Subsidiaries), we have established strong relationships with 652 independent insurance agents in 760 locations throughout Massachusetts. We have used these relationships and our extensive knowledge of the Massachusetts market to become the second largest private passenger automobile and third largest commercial automobile insurance carrier in Massachusetts, capturing an approximate 11.6% and 12.4% share, respectively, of the Massachusetts private passenger and commercial automobile markets in 2007, according to the Commonwealth Automobile Reinsurers (CAR) Cession Volume Analysis Report of July 25, 2007, based on automobile exposures. These statistics total, for each vehicle insured, the number of months during the year insurance for that vehicle is in effect, to arrive at an aggregate number of car-months for each insurer; this aggregate number, divided by 12, equals the insurer s number of car-years, a measure we refer to in this discussion as automobile exposures.

#### Massachusetts Automobile Insurance Market

We are subject to the extensive regulation of the private passenger automobile insurance industry in Massachusetts, which represented 76.0% of our direct written premiums in 2006. Owners of registered automobiles in Massachusetts are required to maintain minimum automobile insurance coverage. The Commissioner of Insurance (the Commissioner) has fixed and established the maximum rates that could be charged for private passenger automobile insurance. We are required to participate in a state-mandated reinsurance program run by CAR to which we cede certain unprofitable risks and from which we are allocated a portion of the overall losses. As a servicing carrier of CAR, we are required to issue a policy to all qualified applicants. This program operates at an underwriting deficit. This deficit is allocated among every Massachusetts automobile insurance company, including us, based on a complex formula that takes into consideration a company s voluntary market share, the rate at which it cedes business to CAR, and the company s utilization of a credit system CAR has designed to encourage carriers to reduce their use of CAR. In addition, based on our market share, we are assigned certain licensed producers by CAR that have been unable to obtain a voluntary contract with another insurer. We call these agents Exclusive Representative Producers, or ERPs.

On July 16, 2007, the Commissioner issued two decisions that significantly change how private passenger automobile insurance will be regulated in Massachusetts. In the first decision, the Commissioner announced that she will not fix and establish the maximum premium rates that can be charged for private passenger automobile insurance policies issued or renewed after April 1, 2008. In a letter accompanying the decision, the Commissioner stated that in place of the fixed and established system, she intends to institute a system that introduces managed competition to the private passenger automobile insurance market.

The Commissioner further indicated that she will introduce a regulatory framework that will set forth the parameters within which insurance companies will be free to propose premiums.... The Commissioner has announced that she anticipates promulgating regulations, after a public hearing, concerning this issue. Although we cannot be certain at this time of the details of the Commissioner s new system or what effect it will have on our business, we anticipate that we will file rates and forms, subject to the disapproval of the Commissioner, to be effective April 1, 2008, for use in connection with our private passenger automobile insurance business in a manner similar to that which we file for our commercial automobile and homeowners insurance lines of business.

In the second decision, the Commissioner approved and set a time table for the implementation of new CAR rules pursuant to which the current reinsurance program run by CAR will be replaced with an assigned risk plan. Under these new rules, we will no longer be assigned ERPs whose business we must insure (subject to the option of ceding it to CAR) and, instead, we will be assigned individual policies by CAR. The new assigned risk plan will begin to be implemented on April 1, 2008 for new business written on and after that date. The last policy effective date on which any risk can be ceded to CAR in accordance with the current reinsurance program is March 31, 2009. We are not able at this time to determine what effect these new CAR rules will have on our business.

The Commissioner s decision to implement an assigned risk plan brought to a close a lengthy period of regulatory and judicial consideration of the Massachusetts private passenger residual market as described below.

On December 31, 2004, the former Commissioner approved new rules for CAR, which became effective on January 1, 2005 (the Approved Rules ). The Approved Rules provided for the adoption of an assigned risk plan by CAR. Shortly thereafter, litigation was commenced in Suffolk Superior Court by Commerce Insurance Company against the Commissioner seeking an order permanently enjoining implementation and/or enforcement of the Approved Rules. Certain ERPs, Arbella Mutual Insurance Company and the Center for Insurance Research intervened as plaintiffs and CAR intervened as a defendant in this lawsuit. On June 20, 2005, the Massachusetts Superior Court ruled that the Commissioner lacked the statutory authority to implement the Approved Rules and ordered them vacated. As a result, the Approved Rules did not go into effect. The Commissioner appealed the decision of the Massachusetts Superior Court. On August 23, 2006, the Massachusetts Supreme Judicial Court overturned the decision of the Massachusetts Superior Court and unanimously ruled that the Commissioner did not need legislative approval to put in place the provisions in the Approved Rules which establish an assigned risk plan. On October 18, 2006, the Commissioner reviewed the Approved Rules and proposed changes (the Revised Rules ) that would, in part, establish an assigned risk plan called the Massachusetts Automobile Insurance Plan (the MAIP ). As proposed, the Revised Rules would: 1) eliminate provisions in the current CAR Rules that are no longer necessary in light of the litigation described above; 2) integrate the Revised Rules into the current CAR Rules; 3) set a timetable for the implementation of the MAIP; and 4) revise the MAIP to conform with the Supreme Judicial Court s remand regarding the so-called clean in three provisions contained in the Approved Rules. A hearing was held November 10, 2006, on the Revised Rules and on December 13, 2006, the Commissioner approved changes to the MAIP rules (the MAIP Rules ) that called for a three year phase in of an assigned risk plan beginning April 1, 2007.

On January 5, 2007, Deval L. Patrick was sworn in as Governor of the Commonwealth of Massachusetts replacing outgoing Governor Mitt Romney. The Commissioner, Julianne M. Bowler, was replaced by the new Governor and on January 19, 2007, Acting Commissioner Joseph G. Murphy, suspended the MAIP Rules (the Suspended Rules) for a period not to exceed 90 days. A hearing was held on February 15, 2007, for testimony regarding recommendations or amendments to the Suspended Rules. On February 26, 2007, Governor Patrick selected former Massachusetts Superior Court Justice, Nonnie S. Burns, to be Commissioner. On April 19, 2007, the Commissioner issued a Decision and Order on the Suspended Rules which approved CAR Rules 1 through 20, but remanded to CAR the MAIP Rules, 21 through 40 to make amendments to the clean in three provisions (which define those risks that are not eligible for placement in the MAIP), as well as any other appropriate amendments related to clean in three that may be contained in other portions of the MAIP Rules. On May 16, 2007, CAR submitted amended clean in three provisions to the Commissioner. After a hearing, the Commissioner on July 16, 2007 approved the clean in three provisions as submitted and determined that the MAIP Rules are no longer suspended. The Commissioner ordered that the MAIP will begin to phase into operation on April 1, 2008 starting with new business and April 1, 2009 for all other business declined in the voluntary market subject to the clean-in three provisions that limit the number of policies that can be non-renewed by companies through April 1, 2011.

While the litigation described above was pending and before the MAIP Rules were approved, in order to address certain perceived inequities in the distribution of ERP exposures, CAR approved on June 15, 2005, rules to modify the ERP subscription relief process, making the reassignment of ERP exposures from an oversubscribed servicing carrier more timely and responsive, while enhancing equity in the ERP distribution for all servicing carriers (the ERP Subscription Rules ). Also, the practice of two and three-party agreements between ERPs and servicing carriers, in which carriers would negotiate the transfer of selected ERPs

from one carrier to another was prohibited. On September 30, 2005, the Commissioner approved the ERP Subscription Rules, and instructed CAR to complete a redistribution of all ERPs to establish for all servicing carriers overall parity in the quantity and quality of their ERP exposures. The redistribution plan for ERPs, as adopted by the CAR Governing Committee on November 16 and December 14, 2005, was approved by the Commissioner on January 27, 2006. On January 31, 2006, CAR notified each reassigned ERP and all servicing carriers of the redistribution. According to the January 31, 2006 CAR Private Passenger ERP Redistribution Summary, 18 Safety ERPs with 25,590 exposures were assigned to other servicing carriers beginning with new business effective March 1, 2006 and renewal business May 1, 2006. In addition, CAR assigned 29 ERPs with 24,670 exposures from other servicing carriers to Safety. However 25 of these ERPs with 23,116 exposures were given voluntary contracts by their former servicing carrier or other carriers and were, as a result, no longer eligible for assignment to Safety as ERPs. The redistribution of ERPs has eliminated our disproportionate share of high loss ratio ERP business. The Commissioner also ordered CAR to amend the ongoing ERP Subscription Rules after the completion of the ERP physical redistribution. Accordingly, CAR has amended Rule 13 to change the ongoing subscription methodology to measure both the quantity and quality of an ERP by incorporating ERP loss ratios into the determination of subscription relief. CAR amended Rule 13 on June 4, 2007, and the Commissioner held a hearing on July 25, 2007 at which Safety testified in favor of the changes proposed by CAR. A decision on the amended Rule 13 has not been issued by the Commissioner. If approved, this rule will be in effect until the phase-in of the MAIP is completed.

CAR runs a reinsurance pool for commercial automobile policies and beginning January 1, 2006, CAR implemented a Limited Servicing Carrier Program (LSC) for ceded commercial automobile policies. CAR approved Safety and five other servicing carriers through a Request for Proposal to process approximately \$200,000 of ceded commercial automobile business based on CAR data as of December 31, 2005, which was spread equitably among the six servicing carriers. Each Massachusetts commercial automobile insurer must bear a portion of the losses of the commercial reinsurance pool that is serviced by the six servicing carriers in the LSC program. Subject to Commissioner review, CAR sets the premium rates for commercial automobile policies reinsured through CAR and this reinsurance pool can generate an underwriting result that is a profit or deficit based upon CAR s rate level. This underwriting result is allocated among every Massachusetts commercial automobile insurance company, including us, based on a company s commercial automobile voluntary market share.

CAR also runs a reinsurance pool for Taxi, Limousine and Car Service risks (the Taxi/Limo Program ). On April 25, 2007, Safety submitted through a Request for Proposal a bid to process a portion of the Taxi/Limo Program. CAR approved Safety as one of the two servicing carriers for this program beginning January 1, 2008. Based on CAR data, Safety would process approximately half of the \$19,000 of the ceded Taxi/Limo business.

As noted above, in 2007 and previous years, the Commissioner set the maximum premium rates that could be charged and minimum commissions that had to be paid to agents for private passenger automobile insurance. Beginning in 2007, the effective date of the Commissioner's rate decision was April 1st as compared to January 1st of 2006 and prior rate decisions. The 2006 rates were in effect from January 1, 2006 until March 31, 2007. The Commissioner announced on December 15, 2006, an 11.7% statewide average private passenger automobile insurance rate decrease for 2007, compared to an 8.7% decrease for 2006. Coinciding with the 2007 rate decision, the Commissioner also approved a 13.0% commission rate agents receive for selling private passenger automobile insurance, as a percentage of premiums, compared to a commission rate of 11.8% in 2006.

Our direct written premiums increased by 33.4% between 2001 and 2006, from \$471,866 to \$629,511. However, our direct written premiums decreased by 3.0% between 2005 and 2006 as a result of the state mandated private passenger automobile rate decrease effective January 1, 2006. We anticipate a further reduction in private passenger automobile direct written premiums for 2007 as a result of the state mandated rate decrease effective April 1, 2007.

Rates did not change January 1, 2007 and the 2006 rates were in effect from January 1, 2006 until March 31, 2007. Our average premium for the six months ended June 30, 2007 decreased by 3.3% from the six months ended June 30, 2006 primarily as a result of the state mandated average rate change. The table below shows average Massachusetts-mandated private passenger automobile premium rate changes and changes in our average premium per automobile exposure.

#### **Massachusetts Private Passenger Rate Decisions**

Year	State Mandated Average Rate Change(1)		Safety Change in Average Premium per Automobile Exposure(2)
2007	(11.7	)%	(3.3 )%
2006	(8.7	)%	(6.8)%
2005	(1.7	)%	0.1 %
2004	2.5	%	6.1 %
2003	2.7	%	6.9 %
2002	0.0	%	5.2 %
2001	(8.3	)%	0.0 %
2000	0.7	%	7.4 %
1999	0.7	%	10.9 %
1998	(4.0	)%	2.8 %

(1) Source: Commissioner rate decisions for 1998 - 2007. The 2007 rate decrease became effective on April 1, 2007.

(2) Source: Safety Insurance.

Statutory Accounting Principles

Our results are reported in accordance with United States generally accepted accounting principles ( GAAP ), which differ from amounts reported in accordance with statutory accounting principles ( SAP ) as prescribed by insurance regulatory authorities. Specifically, under GAAP:

- Policy acquisition costs such as commissions, premium taxes and other variable costs incurred in connection with writing new and renewal business are capitalized and amortized on a pro rata basis over the period in which the related premiums are earned, rather than expensed as incurred, as required by SAP.
- Certain assets are included in the consolidated balance sheets whereas, under SAP, such assets are designated as non-admitted assets and charged directly against statutory surplus. These assets consist primarily of premium receivables that are outstanding over 90 days, federal deferred tax assets in excess of statutory limitations, furniture, equipment, leasehold improvements and prepaid expenses.
- Amounts related to ceded reinsurance are shown gross as ceded unearned premiums and reinsurance recoverables, rather than netted against unearned premium reserves and loss adjustment expense reserves, respectively, as required by SAP.
- Fixed maturities securities, which are classified as available-for-sale, are reported at current market values, rather than at amortized cost, or the lower of amortized cost or market, depending on the specific type of security, as required by SAP.
- Equity securities are reported at quoted market values, which may differ from the National Association of Insurance Commissioners market values as required by SAP.
- The differing treatment of income and expense items results in a corresponding difference in federal income tax expense. Changes in deferred income taxes are reflected as an item of income tax benefit or expense, rather than recorded directly to surplus as regards policyholders, as required by SAP. Admittance testing may result in a charge to

unassigned surplus for non-admitted portions of deferred tax assets. Under GAAP reporting, a valuation allowance may be recorded against the deferred tax asset and reflected as an expense.

#### Insurance Ratios

The property and casualty insurance industry uses the combined ratio as a measure of underwriting profitability. The combined ratio is the sum of the loss ratio (losses and loss adjustment expenses incurred as a percent of net earned premiums) plus the expense ratio (underwriting expenses as a percent of net written premiums, if calculated on a SAP basis, or net earned premiums, if calculated on a GAAP basis). The combined ratio reflects only underwriting results, and does not include income from investments or finance and other service income. Underwriting profitability is subject to significant fluctuations due to competition, catastrophic events, weather, economic and social conditions and other factors.

Our statutory insurance ratios are outlined in the following table.

		Three Months Ended June 30,			Six Months Ended June 30,			
	2007	,	2006		2007	,	2006	
Statutory Ratios:								
Loss Ratio	60.3	%	54.1	%	60.3	%	54.2	%
Expense Ratio	28.3	%	26.7	%	26.5	%	25.8	%
Combined Ratio	88.6	%	80.8	%	86.8	%	80.0	%

Under GAAP, the loss ratio is computed in the same manner as under SAP, but the expense ratio is determined by matching underwriting expenses to the period over which net premiums were earned, rather than to the period that net premiums were written.

Our GAAP insurance ratios are outlined in the following table.

		Three Months Ended June 30,			Six Months Ende June 30,			
	2007	,	2006		2007	,	2006	
GAAP Ratios:								
Loss Ratio	60.3	%	54.1	%	60.3	%	54.2	%
Expense Ratio	27.9	%	26.7	%	27.2	%	26.2	%
Combined Ratio	88.2	%	80.8	%	87.5	%	80.4	%

#### Stock-Based Compensation

Long-term incentive compensation is provided under the Company s 2002 Management Omnibus Incentive Plan (the Incentive Plan) which provides for a variety of stock-based compensation awards, including nonqualified stock options, incentive stock options, stock appreciation rights and restricted stock (RS) awards.

On March 10, 2006, the Board of Directors approved amendments to the Incentive Plan, subject to shareholder approval, to (i) increase the number of shares of common stock available for issuance by 1,250,000 shares, (ii) remove obsolete provisions, and (iii) make other non-material changes. A total of 1,250,000 shares of common stock had previously been authorized for issuance under the Incentive Plan. The Incentive Plan, as amended, was approved by the shareholders at the 2006 Annual Meeting of Shareholders which was held on May 19, 2006.

The maximum number of shares of common stock with respect to which awards may be granted under the Incentive Plan is 2,500,000. Shares of stock covered by an award under the Incentive Plan that are forfeited will again be available for issuance in connection with future grants of awards under the plan. At June 30, 2007, there were 1,170,260 shares available for future grant. The Board of Directors and the Compensation Committee intend to issue more awards under the Incentive Plan in the future. Grants outstanding under the Incentive Plan as of June 30, 2007 were comprised of 188,781 restricted shares and 356,268 nonqualified stock options.

There were no grants made under the Incentive Plan during the quarter ended June 30, 2007. A summary of stock-based awards granted under the Incentive Plan during the six months ended June 30, 2007 is as follows:

Type of		Number of	Fair		
Equity		Awards	Value per		
Awarded	Effective Date	Granted	Share(1)		Vesting Terms
RS	February 26, 2007	65,760	\$	45.62	3 years, 30%-30%-40%
RS	February 26, 2007	4,000	\$	45.62	No vesting period(2)
RS	March 22, 2007	49,971	\$	38.78	5 years, 20% annually

- (1) The fair value per share of the restricted stock grant is equal to the closing price of the common stock on the grant date.
- (2) The shares cannot be sold, assigned, pledged, or otherwise transferred, encumbered or disposed of until the recipient is no longer a member of the Board of Directors.

#### Reinsurance

We reinsure with other insurance companies a portion of our potential liability under the policies we have underwritten, thereby protecting us against an unexpectedly large loss or a catastrophic occurrence that could produce large losses, primarily in our homeowners line of business. We use various software products to measure our exposure to catastrophe losses and the probable maximum loss to us for catastrophe losses such as hurricanes. The models include estimates for our share of the catastrophe losses generated in the residual market for property insurance by the Massachusetts Property Insurance Underwriting Association ( FAIR Plan ). In the aftermath of Hurricane Katrina in 2005, various software modelers of storm damage have increased their estimates of damage from hurricanes in the southern and northeast portions of the United States due to revised estimations of increased hurricane activity and increases in the estimation of demand surge in the periods following a significant event. We have adjusted our reinsurance programs as a result of the changes to the models. As of January 2007, our catastrophe reinsurance provides gross per occurrence reinsurance coverage up to \$280,000. As a result of the changes to the models, and our revised reinsurance program, our catastrophe reinsurance protects us in the event of a 246-year storm (that is, a storm of a severity expected to occur once in a 246-year period). Swiss Re, our primary reinsurer, maintains an A.M. Best rating of A+ (Superior). All of our other reinsurers have an A.M. Best rating of A (Excellent) or better except for Montpelier Re, Endurance Re, AXA Re and Amlin Bermuda which are rated A- (Excellent). We are a participant in CAR, a state-established body that runs the residual market reinsurance programs for both private passenger and commercial automobile insurance in Massachusetts under which premiums, expenses, losses and loss adjustment expenses on ceded business are shared by all insurers writing automobile insurance in Massachusetts. We also participate in the FAIR Plan in which premiums, expenses, losses and loss adjustment expenses on homeowners business that cannot be placed in the voluntary market are shared by all insurers writing homeowners insurance in Massachusetts. The FAIR Plan has grown dramatically over the past few years as insurance carriers have reduced their exposure to coastal property. The FAIR Plan s exposure to catastrophe losses has increased and as a result the FAIR Plan has decided to buy reinsurance to reduce their exposure to catastrophe losses. On July 1, 2006, the FAIR Plan purchased \$455,000 of catastrophe reinsurance for property losses in excess of \$180,000. Beginning on July 1, 2007, the FAIR Plan increased the purchase to \$979,500 of catastrophe reinsurance for property losses in excess of \$180,000. At June 30, 2007, we had no material amounts recoverable from any reinsurer, excluding the residual markets described above.

On March 10, 2005, our Board of Directors adopted a resolution that prohibits Safety from purchasing finite reinsurance (reinsurance that transfers only a finite or limited amount of risk to the reinsurer) without approval by the Board. To date, the Company has never purchased a finite reinsurance contract.

#### Effects of Inflation

We do not believe that inflation has had a material effect on our consolidated results of operations, except insofar as inflation may affect interest rates.

#### **Critical Accounting Policies and Estimates**

Loss and Loss Adjustment Expense Reserves.

Significant periods of time can elapse between the occurrence of an insured loss, the reporting to us of that loss and our final payment of that loss. To recognize liabilities for unpaid losses, we establish reserves as balance sheet liabilities. Our reserves represent estimates of amounts needed to pay reported and unreported losses and the expenses of investigating and paying those losses, or loss adjustment expenses. Every quarter, we review our previously established reserves and adjust them, if necessary.

When a claim is reported, claims personnel establish a case reserve for the estimated amount of the ultimate payment. The amount of the reserve is primarily based upon an evaluation of the type of claim involved, the circumstances surrounding each claim and the policy provisions relating to the loss. The estimate reflects the informed judgment of such personnel based on general insurance reserving practices and on the experience and knowledge of the claims person. During the loss adjustment period, these estimates are revised as deemed necessary by our claims department based on subsequent developments and periodic reviews of the cases.

In accordance with industry practice, we also maintain reserves for estimated losses incurred but not yet reported ( IBNR ). IBNR reserves are determined in accordance with commonly accepted actuarial reserving techniques on the basis of our historical information and experience. We review and make adjustments to incurred but not yet reported reserves quarterly.

When reviewing reserves, we analyze historical data and estimate the impact of various loss development factors, such as our historical loss experience and that of the industry, trends in claims frequency and severity, our mix of business, our claims processing procedures, legislative enactments, judicial decisions, legal developments in imposition of damages, and changes and trends in general economic conditions, including the effects of inflation. A change in any of these factors from the assumption implicit in our estimate can cause our actual loss experience to be better or worse than our reserves, and the difference can be material. There is no precise method, however, for evaluating the impact of any specific factor on the adequacy of reserves, because the eventual development of reserves is affected by many factors.

Management determines the Company s loss and LAE reserves estimate based upon the analysis of the Company s actuaries. A reasonable estimate is derived by selecting a point estimate within a range of indications as calculated by the Company s actuaries using generally accepted actuarial techniques. The key assumption in most actuarial analysis is that past patterns of frequency and severity will repeat in the future, unless a significant change in the factors described above takes place. Our key factors and resulting assumptions are the ultimate frequency and severity of claims, based upon the most recent ten years of claims reported to the Company, and the data CAR reports to us to calculate our share of the residual market, as of the date of the applicable balance sheet. For each accident year and each coverage within a line of business, our actuaries calculate the ultimate losses incurred. Our total reserves are the difference between the ultimate losses incurred and the cumulative loss and loss adjustment payments made to date. Our IBNR reserves are calculated as the difference between our total reserves and the outstanding case reserves at the end of the accounting period. To determine ultimate losses, our actuaries calculate a range of indications and select a point estimation using such actuarial techniques as:

- *Paid Loss Indications*: This method projects ultimate loss estimates based upon extrapolations of historic paid loss trends. This method tends to be used on short tail lines such as automobile physical damage.
- *Incurred Loss Indications*: This method projects ultimate loss estimates based upon extrapolations of historic incurred loss trends. This method tends to be used on long tail lines of business such as automobile liability and homeowner s liability.
- Bornhuetter-Ferguson Indications: This method projects ultimate loss estimates based upon extrapolations of an expected amount of IBNR, which is added to current incurred losses or paid losses. This method tends to be used on small, immature, or volatile lines of business, such as our BOP and umbrella lines of business.
- *Bodily Injury Code Indications*: This method projects ultimate loss estimates for our private passenger and commercial automobile bodily injury coverage based upon extrapolations of the historic number of accidents and the historic number of bodily injury claims per accident. Projected ultimate bodily injury claims are then segregated into expected claims by type of injury (e.g. soft tissue injury vs. hard tissue injury) based on past experience.

An ultimate severity, or average paid loss amounts, is estimated based upon extrapolating historic trends. Projected ultimate loss estimates using this method are the aggregate of estimated losses by injury type.

Such techniques assume that past experience, adjusted for the effects of current developments and anticipated trends, are an appropriate basis for predicting our ultimate losses, total reserves and resulting IBNR reserves. It is possible that the final outcome may fall above or below these amounts as a result of a number of factors, including immature data, sparse data, or significant growth in a line of business. Using these methodologies, our actuaries established a range of reasonably possible estimations for net reserves of approximately \$337,928 to \$383,466 as of June 30, 2007. In general, the low and high values of the ranges represent reasonable minimum and maximum values of the indications based on the techniques described above. The Company s selected point estimate of net loss and LAE reserves, based upon the analysis of the Company s actuaries, was \$378,777 as of June 30, 2007.

The following table presents the point estimation of the recorded reserves and the range of estimations by line of business for net loss and LAE reserves as of June 30, 2007.

Line of Business	Low	Recorded	High
Private passenger automobile	\$ 247,586	\$ 275,505	\$ 276,975
Commercial automobile	51,130	56,828	57,811
Homeowners	28,411	32,393	33,508
All other	10,801	14,051	15,172
Total	\$ 337,928	\$ 378,777	\$ 383,466

For our private passenger, commercial automobile and homeowners lines of business as of June 30, 2007, due to the relatively long time we have been writing these lines of insurance, and our stable long-term trends in frequency and severity, the range of reserves is relatively narrow. For all our other lines of business as of June 30, 2007, due to the relatively short time we have been writing these lines of business, the sparse amount of data and the resulting immature history available for our analysis, the range of reserves is relatively wide. For all four lines of business we recorded reserves higher than the mid-point of the range.

The following table presents our total net reserves and the corresponding case reserves and IBNR reserves for each line of business as of June 30, 2007.

Line of Business	Case	IBNR	Total	
Private passenger automobile	\$ 201,918	\$ 21,131	\$ 223,049	
CAR assumed private passenger auto	29,014	23,442	52,456	
Commercial automobile	29,011	8,506	37,517	
CAR assumed commercial automobile	9,022	10,289	19,311	
Homeowners	14,961	6,099	21,060	
FAIR Plan assumed homeowners	5,228	6,105	11,333	
All other	5,566	8,485	14,051	
Total net reserves for losses and LAE	\$ 294,720	\$ 84,057	\$ 378,777	

Our IBNR reserves for CAR assumed private passenger and CAR assumed commercial automobile business are 44.7% and 53.3%, respectively, of our total reserves for CAR assumed private passenger and CAR assumed commercial automobile business as of June 30, 2007 due to the reporting delays in the information we receive from CAR, as described further in the section below entitled *CAR Loss and Loss Adjustment Expense Reserves*.

The following table presents information by line of business for our total net reserves and the corresponding direct less ceded (retained) reserves and assumed reserves as of June 30, 2007.

Line of Business	Retained		Assumed		Net	
Private passenger automobile	\$	223,049				
CAR assumed private passenger automobile			\$	52,456		
Net private passenger automobile					\$	275,505
Commercial automobile	37,	517				
CAR assumed commercial automobile			19,	311		
Net commercial automobile				56,828		
Homeowners	21,0	060				
FAIR Plan assumed homeowners	11,333					
Net homeowners					32,	393
All other	14,0	14,051			14,051	
Total net reserves for losses and LAE	\$	295,677	\$	83,100	\$	378,777

#### CAR Loss and Loss Adjustment Expense Reserves

We are a participant in CAR and assume a significant portion of losses and LAE on business ceded by the industry participants to CAR. We estimate reserves for assumed losses and LAE that have not yet been reported to us by CAR. Our estimations are based upon the same factors we use for our own reserves, plus additional factors due to the nature of and the information we receive from CAR.

The CAR deficit, which consists of CAR losses and LAE less premiums ceded to CAR, is allocated among every automobile insurance company writing business in Massachusetts based on a complex formula (the Participation Ratio ) that takes into consideration a company s voluntary market share, the amount of business it cedes to CAR and credits the company earns under a system CAR has designed to encourage carriers to voluntarily write business in selected underpriced classes and territories.

We receive a Settlement of Balances report from CAR that reports our share of CAR premium, losses and LAE, on a lagged basis, seventy-five days after the end of every quarter. CAR-published financial data is always at least one quarter behind the financial data we report. For example, when we reported our financial results for the year ended December 31, 2006, we had nine months of reported 2006 CAR financial data, and we had to estimate what CAR would report to us for the last three months of the year.

We receive our final calendar year Participation Ratio report from CAR eight months after the end of that year, and thus we have to estimate for six quarters our share of the CAR deficit. For example, for the year ended December 31, 2006 we had to estimate our 2006 policy year CAR Participation Ratio beginning with the first quarter of 2006 through the second quarter of 2007.

Because of the lag in CAR estima