Territorial Bancorp Inc. Form 10-Q November 08, 2013 <u>Table of Contents</u>

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended September 30, 2013

or

# 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period from to

**Commission File Number 1-34403** 

# **TERRITORIAL BANCORP INC.**

(Exact Name of Registrant as Specified in Charter)

Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

Maryland (State or Other Jurisdiction of Incorporation)

26-4674701 (I.R.S. Employer Identification No.)

**1132 Bishop Street, Suite 2200, Honolulu, Hawaii** (Address of Principal Executive Offices)

**96813** (Zip Code)

(808) 946-1400

Registrant s telephone number, including area code

#### Not Applicable

(Former name or former address, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Non-accelerated filer o Accelerated filer x Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x.

Indicate the number of shares outstanding of each of the Issuer s classes of common stock as of the latest practicable date.

10,180,383 shares of Common Stock, par value \$0.01 per share, were issued and outstanding as of October 31, 2013.

# TERRITORIAL BANCORP INC.

Form 10-Q Quarterly Report

Table of Contents

## <u>PART I</u>

| ITEM 1.           | FINANCIAL STATEMENTS                               | 1  |
|-------------------|--|----|
| ITEM 2.           | MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL  |    |
|                   | CONDITION AND RESULTS OF OPERATIONS                | 30 |
| ITEM 3.           | QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT     |    |
|                   | MARKET RISK  | 44 |
| <u>ITEM 4.</u>    | CONTROLS AND PROCEDURES                            | 45 |
|                   | PART II  |    |
| ITEM 1.           | LEGAL PROCEEDINGS                                  | 46 |
| ITEM 1A.          | RISK FACTORS                                       | 46 |
| ITEM 2.           | UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF |    |
|                   | PROCEEDS   | 46 |
| <u>ITEM 3.</u>    | DEFAULTS UPON SENIOR SECURITIES                    | 46 |
| <u>ITEM_4.</u>    | MINE SAFETY DISCLOSURES                            | 46 |
| <u>ITEM 5.</u>    | OTHER INFORMATION                                  | 46 |
| <u>ITEM 6.</u>    | <u>EXHIBITS</u>                                    | 46 |
| <u>SIGNATURES</u> |  | 47 |

## PART I

ITEM 1. FINANCIAL STATEMENTS

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets (Unaudited)**

#### (Dollars in thousands, except share data)

|  | September 30,<br>2013 | December 31,<br>2012 |
|--|-----------------------|----------------------|
| ASSETS   |                       |                      |
| Cash and cash equivalents  | \$<br>55,965          | \$<br>182,818        |
| Investment securities held to maturity, at amortized cost (fair value of \$605,857 and \$584,125   |                       |                      |
| at September 30, 2013 and December 31, 2012, respectively)   | 607,435               | 554,673              |
| Federal Home Loan Bank stock, at cost  | 11,798                | 12,128               |
| Loans held for sale  | 681                   | 2,220                |
| Loans receivable, net  | 827,946               | 774,876              |
| Accrued interest receivable  | 4,382                 | 4,367                |
| Premises and equipment, net  | 5,141                 | 5,056                |
| Real estate owned  | 143                   |                      |
| Bank-owned life insurance  | 39,951                | 31,177               |
| Deferred income taxes receivable   | 4,619                 | 3,580                |
| Investment receivable  | 1,096                 |                      |
| Prepaid expenses and other assets  | 2,353                 | 3,732                |
| Total assets   | \$<br>1,561,510       | \$<br>1,574,627      |
| LIABILITIES AND STOCKHOLDERS EQUITY  |                       |                      |
| Liabilities:   |                       |                      |
| Deposits   | \$<br>1,258,358       | \$<br>1,237,847      |
| Advances from the Federal Home Loan Bank   | 15,000                | 20,000               |
| Securities sold under agreements to repurchase   | 47,000                | 70,000               |
| Accounts payable and accrued expenses  | 25,272                | 23,017               |
| Current income taxes payable   | 908                   | 1,152                |
| Advance payments by borrowers for taxes and insurance  | 2,383                 | 3,639                |
| Total liabilities  | 1,348,921             | 1,355,655            |
| Stockholders Equity:   |                       |                      |
| Preferred stock, \$.01 par value; authorized 50,000,000 shares, no shares issued or outstanding  |                       |                      |
| Common stock, \$.01 par value; authorized 100,000,000 shares; issued and outstanding 10,180,383 and 10,806,248 shares at September 30, 2013 and December 31, 2012, |                       |                      |
| respectively   | 102                   | 108                  |
| Additional paid-in capital   | 79,531                | 93.616               |
| Unearned ESOP shares   | (7,462)               | (7,829)              |

# Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

| Retained earnings<br>Accumulated other comprehensive loss | 144,647<br>(4,229) | 137,410<br>(4,333) |
|---|--------------------|--------------------|
| Total stockholders equity                                 | 212,589            | 218,972            |
| Total liabilities and stockholders equity                 | \$<br>1,561,510 \$ | 1,574,627          |

See accompanying notes to consolidated financial statements.

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

# Consolidated Statements of Income (Unaudited) (Dollars in thousands, except per share data)

|  |          | Three Mor | nths End | led        |          | Nine Months Ended |          |            |  |  |
|--|----------|-----------|----------|------------|----------|-------------------|----------|------------|--|--|
|  |          | Septem    | ber 30,  |            |          | Septem            | ber 30,  |            |  |  |
|  |          | 2013      |          | 2012       |          | 2013              |          | 2012       |  |  |
| Interest and dividend income:                  | <i>.</i> |           | <i>.</i> |            | <b>.</b> | 10.01-            | <i>.</i> | 10.000     |  |  |
| Investment securities                          | \$       | 4,775     | \$       | 5,551      | \$       | 13,847            | \$       | 18,360     |  |  |
| Loans  |          | 9,267     |          | 9,187      |          | 27,696            |          | 27,326     |  |  |
| Dividends on FHLB stock                        |          | 3         |          | 0.0        |          | 3                 |          | 250        |  |  |
| Other investments                              |          | 46        |          | 88         |          | 210               |          | 259        |  |  |
| Total interest and dividend income             |          | 14,091    |          | 14,826     |          | 41,756            |          | 45,945     |  |  |
| Interest expense:                              |          |           |          |            |          |                   |          |            |  |  |
| Deposits                                       |          | 1,031     |          | 1,492      |          | 3,225             |          | 4,644      |  |  |
| Advances from the Federal Home Loan Bank       |          | 67        |          | 105        |          | 235               |          | 313        |  |  |
| Securities sold under agreements to repurchase |          | 422       |          | 629        |          | 1,370             |          | 2,364      |  |  |
| Total interest expense                         |          | 1,520     |          | 2,226      |          | 4,830             |          | 7,321      |  |  |
| Net interest income                            |          | 12,571    |          | 12,600     |          | 36,926            |          | 38,624     |  |  |
| Provision for loan losses                      |          | 45        |          | 167        |          | 47                |          | 172        |  |  |
| Net interest income after provision for loan   |          |           |          |            |          |                   |          |            |  |  |
| losses   |          | 12,526    |          | 12,433     |          | 36,879            |          | 38,452     |  |  |
| Noninterest income:                            |          |           |          |            |          |                   |          |            |  |  |
| Service fees on loan and deposit accounts      |          | 598       |          | 444        |          | 1,667             |          | 1,474      |  |  |
| Income on bank-owned life insurance            |          | 295       |          | 239        |          | 774               |          | 706        |  |  |
| Gain on sale of investment securities          |          | 922       |          | 429        |          | 2,834             |          | 729        |  |  |
| Gain on sale of loans                          |          | 365       |          | 669        |          | 1,390             |          | 1,516      |  |  |
| Other  |          | 143       |          | 141        |          | 329               |          | 346        |  |  |
| Total noninterest income                       |          | 2,323     |          | 1,922      |          | 6,994             |          | 4,771      |  |  |
| Noninterest expense:                           |          |           |          |            |          |                   |          |            |  |  |
| Salaries and employee benefits                 |          | 5,318     |          | 5,202      |          | 15,682            |          | 15,416     |  |  |
| Occupancy                                      |          | 1,387     |          | 1,316      |          | 3,971             |          | 3,930      |  |  |
| Equipment                                      |          | 853       |          | 800        |          | 2,576             |          | 2,423      |  |  |
| Federal deposit insurance premiums             |          | 193       |          | 192        |          | 574               |          | 574        |  |  |
| Loss on extinguishment of debt                 |          |           |          | 123        |          |                   |          | 321        |  |  |
| Other general and administrative expenses      |          | 969       |          | 964        |          | 3,228             |          | 3,069      |  |  |
| Total noninterest expense                      |          | 8,720     |          | 8,597      |          | 26,031            |          | 25,733     |  |  |
| Income before income taxes                     |          | 6,129     |          | 5,758      |          | 17,842            |          | 17,490     |  |  |
| Income taxes                                   |          | 2,298     |          | 2,111      |          | 6,709             |          | 6,457      |  |  |
| Net income                                     | \$       | 3,831     | \$       | 3,647      | \$       | 11,133            | \$       | 11,033     |  |  |
| Basic earnings per share                       | \$       | 0.40      | \$       | 0.36       |          | 1.13              | \$       | 1.09       |  |  |
| Diluted earnings per share                     | \$       | 0.39      | \$       | 0.36       |          | 1.12              | \$       | 1.08       |  |  |
| Cash dividends declared per common share       | \$       | 0.13      | \$       | 0.11       | \$       | 0.38              | \$       | 0.32       |  |  |
| Basic weighted-average shares outstanding      |          | 9,676,304 |          | 10,052,630 |          | 9,810,725         |          | 10,126,371 |  |  |
| Diluted weighted-average shares outstanding    |          | 9,809,987 |          | 10,199,400 |          | 9,930,438         |          | 10,205,408 |  |  |

See accompanying notes to consolidated financial statements.

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

# Consolidated Statements of Comprehensive Income (Unaudited) (Dollars in thousands)

|  | Three Mo<br>Septem | nths End<br>ober 30, | ed       | Nine Mor<br>Septer | :d |        |
|--|--------------------|----------------------|----------|--------------------|----|--------|
|  | 2013               |                      | 2012     | 2013               |    | 2012   |
| Net income   | \$<br>3,831        | \$                   | 3,647 \$ | 11,133             | \$ | 11,033 |
| Change in unrealized loss on securities<br>Noncredit related gains on securities not | 3                  |                      | 8        | 21                 |    | 18     |
| expected to be sold  | 14                 |                      | 177      | 83                 |    | 177    |
| Other comprehensive income   | 17                 |                      | 185      | 104                |    | 195    |
| Comprehensive income   | \$<br>3,848        | \$                   | 3,832 \$ | 11,237             | \$ | 11,228 |

See accompanying notes to consolidated financial statements.

## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Statements of Stockholders Equity and Comprehensive Income (Unaudited) (Dollars in thousands)

|   | Common<br>Stock | Additional<br>Paid-in<br>Capital |    | Unearned<br>ESOP<br>Shares |   | Retained<br>Earnings |    | Accumulated<br>Other<br>Comprehensive<br>(Loss)/Income | Total<br>Stockholders<br>Equity |                  |
|---|-----------------|----------------------------------|----|----------------------------|---|----------------------|----|--|---------------------------------|------------------|
| Balances at December 31, 2011                                       | \$<br>110       | \$<br>97,640                     | \$ | (8,319) \$                 | 5 | 128,300              | \$ | (3,770)  | \$                              | 213,961          |
| Net income<br>Other comprehensive income                            |                 |                                  |    |                            |   | 11,033               |    | 195  |                                 | 11,033<br>195    |
| Cash dividends declared<br>Share-based compensation                 | 1               | 2,016                            |    |                            |   | (3,418)              |    |  |                                 | (3,418)<br>2,017 |
| Allocation of 36,699 ESOP<br>shares<br>Repurchase of 275,186 shares |                 | 438                              |    | 367                        |   |                      |    |  |                                 | 805              |
| of company common stock<br>Exercise of 41,275 options on            | (2)             | (5,890)                          |    |                            |   |                      |    |  |                                 | (5,892)          |
| common stock  |                 | 716                              |    |                            |   |                      |    |  |                                 | 716              |
| Balances at September 30, 2012                                      | \$<br>109       | \$<br>94,920                     | \$ | (7,952) \$                 | 5 | 135,915              | \$ | (3,575)  | \$                              | 219,417          |
| Balances at December 31, 2012                                       | \$<br>108       | \$<br>93,616                     | \$ | (7,829) \$                 | 6 | 137,410              | \$ | (4,333)  | \$                              | 218,972          |
| Net income<br>Other comprehensive income<br>Cash dividends declared |                 |                                  |    |                            |   | 11,133               |    | 104  |                                 | 11,133<br>104    |
| Share-based compensation<br>Allocation of 36,699 ESOP               | 1               | 2,001                            |    |                            |   | (3,896)              |    |  |                                 | (3,896)<br>2,002 |
| shares<br>Repurchase of 739,197 shares                              | (7)             | 478                              |    | 367                        |   |                      |    |  |                                 | 845              |
| of company common stock<br>Balances at September 30,                | (7)             | (16,564)                         |    |                            |   |                      |    |  |                                 | (16,571)         |
| 2013  | \$<br>102       | \$<br>79,531                     | \$ | (7,462) \$                 | 5 | 144,647              | \$ | (4,229)  | \$                              | 212,589          |

See accompanying notes to consolidated financial statements.

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

# Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

|   | Septe     | onths Ended<br>mber 30, |
|---|-----------|-------------------------|
|   | 2013      | 2012                    |
| Cash flows from operating activities:   |           |                         |
|   | \$ 11,133 | \$ 11,033               |
| Adjustments to reconcile net income to net cash provided by operating activities: |           |                         |
| Provision for loan losses   | 47        | 172                     |
| Depreciation and amortization   | 837       | 852                     |
| Deferred income tax benefit   | (1,108)   | (516)                   |
| Amortization of fees, discounts, and premiums                                     | 395       | 53                      |
| Origination of loans held for sale  | (67,252)  | (75,184)                |
| Proceeds from sales of loans held for sale  | 70,181    | 75,899                  |
| Gain on sale of loans, net  | (1,390)   | (1,516)                 |
| Net gain on sale of real estate owned   |           | (43)                    |
| Gain on sale of investment securities held to maturity                            | (2,834)   | (729)                   |
| ESOP expense  | 845       | 805                     |
| Share-based compensation expense  | 2,002     | 2,016                   |
| Excess tax benefits from share-based compensation                                 |           | (54)                    |
| (Increase) decrease in accrued interest receivable                                | (15)      | 104                     |
| Net increase in bank-owned life insurance   | (774)     | (706)                   |
| Net (increase) decrease in prepaid expenses and other assets                      | 1,379     | (186)                   |
| Net increase in accounts payable and accrued expenses                             | 2,255     | 342                     |
| Net decrease in income taxes payable  | (244)     | (2,967)                 |
| Net cash provided by operating activities   | 15,457    | 9,375                   |
| Cont. Come formed as not the  |           |                         |
| Cash flows from investing activities:   | (240,406) | (111.467)               |
| Purchases of investment securities held to maturity                               | (240,496) | (111,467)               |
| Principal repayments on investment securities held to maturity                    | 146,301   | 160,668                 |
| Proceeds from sale of investment securities held to maturity                      | 42,034    | 9,983                   |
| Loan originations, net of principal repayments on loans receivable                | (52,345)  | (57,911)                |
| Proceeds from redemption of Federal Home Loan Bank stock                          | 330       | 110                     |
| Purchases of bank-owned life insurance<br>Proceeds from sale of real estate owned | (8,000)   | 451                     |
|   | (000)     | 451                     |
| Purchases of premises and equipment   | (922)     | (484)                   |
| Net cash provided by (used in) investing activities                               | (113,098) | 1,350                   |

(Continued)

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

# Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

|   |    | Nine Mon<br>Septem |    |          |
|---|----|--------------------|----|----------|
|   |    | 2013               |    | 2012     |
| Cash flows from financing activities:                                 |    |                    |    |          |
| Net increase in deposits  | \$ | 20,511             | \$ | 60,411   |
| Proceeds from advances from the Federal Home Loan Bank                |    | 5,000              |    | 100      |
| Repayments of advances from the Federal Home Loan Bank                |    | (10,000)           |    | (100)    |
| Repayments of securities sold under agreements to repurchase          |    | (23,000)           |    | (38,300) |
| Purchases of Fed Funds  |    |                    |    | 10       |
| Sales of Fed Funds  |    |                    |    | (10)     |
| Net decrease in advance payments by borrowers for taxes and insurance |    | (1,256)            |    | (969)    |
| Excess tax benefits from share-based compensation                     |    |                    |    | 54       |
| Proceeds from issuance of common stock                                |    |                    |    | 717      |
| Repurchases of company stock  |    | (16,571)           |    | (5,892)  |
| Cash dividends paid   |    | (3,896)            |    | (3,418)  |
| Net cash provided by (used in) financing activities                   |    | (29,212)           |    | 12,603   |
| Net increase (decrease) in cash and cash equivalents                  |    | (126,853)          |    | 23,328   |
| Cash and cash equivalents at beginning of the period                  |    | 182,818            |    | 131,937  |
| Cash and cash equivalents at end of the period                        | \$ | 55,965             | \$ | 155,265  |
| Supplemental disclosure of cash flow information:<br>Cash paid for:   |    |                    |    |          |
| Interest on deposits and borrowings                                   | \$ | 4.861              | \$ | 7,478    |
| Income taxes  | ÷  | 8,061              | Ŧ  | 9,940    |
|   |    |                    |    |          |
| Supplemental disclosure of noncash investing activities:              |    |                    |    |          |
| Loans transferred to real estate owned                                | \$ | 143                | \$ | 176      |
| Investments purchased, not settled                                    |    | 1,096              |    | 1,136    |

See accompanying notes to consolidated financial statements.

#### TERRITORIAL BANCORP INC. AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements

(Unaudited)

(1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Territorial Bancorp Inc. have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These interim condensed consolidated financial statements and notes should be read in conjunction with Territorial Bancorp Inc. s consolidated financial statements and notes thereto filed as part of the Annual Report on Form 10-K for the year ended December 31, 2012. In the opinion of management, all adjustments necessary for a fair presentation have been made and include all normal recurring adjustments. Interim results of operations are not necessarily indicative of results to be expected for the year.

(2) Organization

On November 4, 2008, the Board of Directors of Territorial Mutual Holding Company approved a plan of conversion and reorganization under which the Company would convert from a mutual holding company to a stock holding company. The conversion to a stock holding company was approved by the depositors and borrowers of Territorial Savings Bank and the Office of Thrift Supervision (OTS) and included the filing of a registration statement with the U.S. Securities and Exchange Commission. Upon the completion of the conversion and reorganization on July 10, 2009, Territorial Mutual Holding Company and Territorial Savings Group, Inc. ceased to exist as separate legal entities and Territorial Bancorp Inc. became the holding company for Territorial Savings Bank. A total of 12,233,125 shares were issued in the conversion at \$10 per share, raising \$122.3 million of gross proceeds. \$3.7 million of conversion expenses were offset against the gross proceeds. Territorial Bancorp Inc. s common stock began trading on the NASDAQ Global Select Market under the symbol TBNK on July 13, 2009.

Upon completion of the conversion and reorganization, a special liquidation account was established in an amount equal to the total equity of Territorial Mutual Holding Company as of December 31, 2008. The liquidation account is to provide eligible account holders and supplemental eligible account holders who maintain their deposit accounts with Territorial Savings Bank after the conversion with a liquidation interest in the unlikely event of the complete liquidation of Territorial Savings Bank after the conversion. The liquidation account will be reduced annually to the extent that eligible account holders and supplemental eligible account holders have reduced their qualifying deposits. Subsequent increases will not restore an eligible account holder s or supplemental eligible account holder s interest in the liquidation account. In the event of a complete liquidation of Territorial Savings Bank, and only in such event, each account holder will be entitled to receive a distribution from the liquidation account in an amount proportionate to the adjusted qualifying account balances then held.

(3) Recently Adopted Accounting Pronouncements

# Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

In June 2011, the Financial Accounting Standards Board (FASB) amended the Comprehensive Income topic of the FASB Accounting Standards Codification (ASC). The amendment eliminated the option of presenting components of other comprehensive income as part of the statement of changes in stockholders equity. Nonowner changes in stockholders equity must be presented either in a continuous statement of comprehensive income or in two separate but consecutive statements. The amendment was effective for interim or annual periods beginning after December 15, 2011, with early

<sup>7</sup> 

adoption permitted. In December 2011, the FASB deferred the effective date of the part of this amendment requiring reclassifications out of accumulated other comprehensive income to be shown on the face of the financial statements to allow time for further deliberation. Until final reporting requirements were effective, previous disclosure requirements would remain in effect. The Company adopted this amendment on January 1, 2012, and other than the location of disclosures related to other comprehensive income, the adoption did not have a material effect on its consolidated financial statements. In February 2013, the FASB finalized the reporting requirements for reclassifications out of accumulated other comprehensive income. When an amount reclassified out of accumulated other comprehensive income is required to be reported in net income in its entirety, the effect on income statement items must be disclosed. When an amount reclassified out of accumulated other comprehensive income is not required to be reported in net income in its entirety in the same period, cross references to other required disclosures providing information about the transaction are required. This amendment was effective for reporting periods beginning after December 15, 2012. The Company adopted this amendment on January 1, 2013 and the adoption did not have a material effect on its consolidated financial statements.

In December 2011, the FASB amended the Balance Sheet topic of the FASB ASC. The amendment requires disclosures about the gross and net information related to instruments and transactions eligible for offset in the statement of financial position. The disclosures are meant to assist users of financial statements to more easily compare information that is presented based on the differing offsetting requirements of U.S. generally accepted accounting principles and International Financial Reporting Standards. In January 2013, the FASB issued a clarification that stated the amendment applies only to certain derivatives, repurchase and reverse repurchase agreements, and securities borrowing and securities lending transactions that are either offset or subject to an enforceable master netting arrangement or similar agreement. The amendment was effective for interim and annual periods beginning on or after January 1, 2013. The Company adopted this amendment on January 1, 2013 and the adoption did not have a material effect on its consolidated financial statements.

### (4) Cash and Cash Equivalents

The table below presents the balances of cash and cash equivalents:

| (Dollars in thousands)                   | Sep | tember 30,<br>2013 | December 31,<br>2012 |
|--|-----|--------------------|----------------------|
| Cash and due from banks                  | \$  | 9,636              | \$<br>10,574         |
| Interest-earning deposits in other banks |     | 46,329             | 172,244              |
| Cash and cash equivalents                | \$  | 55,965             | \$<br>182,818        |

Interest-earning deposits in other banks consist primarily of deposits at the Federal Reserve Bank.

# (5) Investment Securities

The amortized cost and fair values of investment securities are as follows:

|   | Carrying      | Gross un     | realize | d           | Estimated  |
|---|---------------|--------------|---------|-------------|------------|
| (Dollars in thousands)                    | value         | Gains        |         | Losses      | fair value |
| September 30, 2013:                       |               |              |         |             |            |
| Held to maturity:                         |               |              |         |             |            |
| U.S. government-sponsored mortgage-backed |               |              |         |             |            |
| securities                                | \$<br>606,876 | \$<br>13,038 | \$      | (14,616) \$ | 605,298    |
| Trust preferred securities                | 559           |              |         |             | 559        |
| Total                                     | \$<br>607,435 | \$<br>13,038 | \$      | (14,616) \$ | 605,857    |
|   |               |              |         |             |            |
| December 31, 2012:                        |               |              |         |             |            |
| Held to maturity:                         |               |              |         |             |            |
| U.S. government-sponsored mortgage-backed |               |              |         |             |            |
| securities                                | \$<br>554,252 | \$<br>29,706 | \$      | (254) \$    | 583,704    |
| Trust preferred securities                | 421           |              |         |             | 421        |
| Total                                     | \$<br>554,673 | \$<br>29,706 | \$      | (254) \$    | 584,125    |

The carrying and estimated fair value of investment securities at September 30, 2013 are shown below. Incorporated in the maturity schedule are mortgage-backed and trust preferred securities, which are allocated using the contractual maturity as a basis. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|                                    |       | Carrying |    | Estimated  |  |  |
|------------------------------------|-------|----------|----|------------|--|--|
| (Dollars in thousands)             | value |          |    | fair value |  |  |
| Held to maturity:                  |       |          |    |            |  |  |
| Due within 5 years                 | \$    | 1,195    | \$ | 1,203      |  |  |
| Due after 5 years through 10 years |       | 427      |    | 458        |  |  |
| Due after 10 years                 |       | 605,813  |    | 604,196    |  |  |
| Total                              | \$    | 607,435  | \$ | 605,857    |  |  |

Realized gains and losses and the proceeds from sales of securities available for sale, held to maturity and trading are shown in the table below. All sales of securities were U.S. government-sponsored mortgage-backed securities.

|                        | Three months ended<br>September 30, |    |       |    | Nine months ended<br>September 30, |    |       |  |
|------------------------|-------------------------------------|----|-------|----|------------------------------------|----|-------|--|
| (Dollars in thousands) | 2013                                |    | 2012  |    | 2013                               |    | 2012  |  |
| Proceeds from sales    | \$<br>13,943                        | \$ | 5,424 | \$ | 43,131                             | \$ | 9,983 |  |
| Gross gains            | 922                                 |    | 429   |    | 2,834                              |    | 729   |  |
| Gross losses           |                                     |    |       |    |                                    |    |       |  |

During the three months ended September 30, 2013 and 2012, all sales were related to \$13.0 million and \$5.0 million, respectively, of held-to-maturity debt securities. During the nine months ended September 30, 2013 and 2012, all sales were related to \$40.3 million and \$9.3 million, respectively, of held-to-maturity debt securities. The sale of these securities, for which the Company had already collected a substantial portion of the outstanding principal (at least 85%), is in accordance with the Investment topic of the FASB ASC and will not affect the historical cost basis used to account for the remaining securities in the held-to-maturity portfolio.

Investment securities with carrying values of \$247.3 million and \$221.3 million at September 30, 2013 and December 31, 2012, respectively, were pledged to secure public deposits, securities sold under agreements to repurchase and transaction clearing accounts.

Provided below is a summary of investment securities which were in an unrealized loss position at September 30, 2013 and December 31, 2012. The Company does not intend to sell these securities until such time as the value recovers or the securities mature and it is not more likely than not that the Company will be required to sell the securities prior to recovery of value or the securities mature.

|   |    | Less than | onths<br>Inrealized |    | 12 months  | nger<br>nrealized | Number of  |    | Total      | U  | nrealized |
|---|----|-----------|---------------------|----|------------|-------------------|------------|----|------------|----|-----------|
| Description of securities<br>(Dollars in thousands) | F  | air value | losses              | F  | fair value | losses            | securities | 1  | Fair value |    | losses    |
| September 30, 2013:                                 |    |           |                     |    |            |                   |            |    |            |    |           |
| Mortgage-backed securities                          | \$ | 273,380   | \$<br>14,417        | \$ | 3,785      | \$<br>199         | 48         | \$ | 277,165    | \$ | 14,616    |
| December 31, 2012:                                  |    |           |                     |    |            |                   |            |    |            |    |           |
| Mortgage-backed securities                          | \$ | 32,921    | \$<br>253           | \$ | 47         | \$<br>1           | 21         | \$ | 32,968     | \$ | 254       |

*Mortgage-Backed Securities.* The unrealized losses on the Company s investment in mortgage-backed securities were caused by increases in market interest rates. All of the mortgage-backed securities are guaranteed by Freddie Mac or Fannie Mae, which are U.S. government-sponsored enterprises, or Ginnie Mae, which is a U.S. government agency. Since the decline in market value is attributable to changes in interest rates and not credit quality, and the Company does not intend to sell these investments until maturity and it is not more likely than not that the Company will be required to sell such investments prior to recovery of its amortized cost basis, the Company does not consider these investments to be other-than-temporarily impaired as of September 30, 2013 and December 31, 2012.

*Trust Preferred Securities*. At September 30, 2013, the Company owns two trust preferred securities, PreTSL XXIII and XXIV. The trust preferred securities represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions. Both of these securities are classified in the Bank s held-to-maturity investment portfolio.

The trust preferred securities market is considered to be inactive as only three transactions have occurred over the past 21 months in the same tranche of securities owned by the Company. The Company used a discounted cash flow model to determine whether these securities are other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates, estimated deferral and default rates on collateral, and estimated cash flows.

Based on the Company s review, the Company s investment in trust preferred securities did not incur additional impairment during the quarter ending September 30, 2013.

PreTSL XXIV has a book value of \$0. PreTSL XXIII has a book value of \$559,000. The difference between the book value of \$559,000 and the remaining amortized cost basis of \$1.1 million is reported as other comprehensive loss and is related to noncredit factors such as the trust preferred securities market being inactive.

It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company s remaining amortized cost basis of \$1.1 million on its trust preferred securities could be credit-related other-than-temporarily impaired in the near term. The impairment could be material to the Company s consolidated statements of income.

The table below provides a cumulative roll forward of credit losses recognized in earnings for debt securities held and not intended to be sold:

| (Dollars in thousands)   | 2013        | 2012 |       |
|--|-------------|------|-------|
| Balance at January 1,  | \$<br>5,885 | \$   | 5,885 |
| Credit losses on debt securities for which other-than-temporary impairment was not |             |      |       |
| previously recognized  |             |      |       |
| Balance at September 30,   | \$<br>5,885 | \$   | 5,885 |

The table below shows the components of comprehensive loss, net of taxes, resulting from other-than-temporarily impaired securities:

|  |      | Septen | nber 30, |      |     |
|--|------|--------|----------|------|-----|
| (Dollars in thousands)   | 2013 | _      |          | 2012 |     |
| Noncredit losses on other-than-temporarily impaired securities, net of taxes | \$   | 362    | \$       |      | 502 |



# (6) Loans Receivable and Allowance for Loan Losses

The components of loans receivable are as follows:

| (Dollars in thousands)                | Se | eptember 30,<br>2013 | December 31,<br>2012 |
|---------------------------------------|----|----------------------|----------------------|
| Real estate loans:                    |    |                      |                      |
| First mortgages:                      |    |                      |                      |
| One- to four-family residential       | \$ | 795,739 \$           | 5 741,334            |
| Multi-family residential              |    | 4,918                | 6,888                |
| Construction, commercial, and other   |    | 13,626               | 13,819               |
| Home equity loans and lines of credit |    | 15,493               | 15,202               |
| Total real estate loans               |    | 829,776              | 777,243              |
| Other loans:                          |    |                      |                      |
| Loans on deposit accounts             |    | 351                  | 493                  |
| Consumer and other loans              |    | 4,425                | 3,988                |
| Total other loans                     |    | 4,776                | 4,481                |
| Less:                                 |    |                      |                      |
| Net unearned fees and discounts       |    | (4,939)              | (5,176)              |
| Allowance for loan losses             |    | (1,667)              | (1,672)              |
|                                       |    | (6,606)              | (6,848)              |
| Loans receivable, net                 | \$ | 827,946 \$           | 5 774,876            |

The activity in the allowance for loan losses on loans receivable is as follows:

|                              | Three Mon<br>Septem |                | Nine Mont<br>Septemb | <br>ed      |
|------------------------------|---------------------|----------------|----------------------|-------------|
| (Dollars in thousands)       | 2013                | 2012           | 2013                 | 2012        |
| Balance, beginning of period | \$<br>1,622         | \$<br>1,457 \$ | 1,672                | \$<br>1,541 |
| Provision for loan losses    | 45                  | 167            | 47                   | 172         |
|                              | 1,667               | 1,624          | 1,719                | 1,713       |
| Charge-offs                  | (68)                | (137)          | (205)                | (273)       |
| Recoveries                   | 68                  | 8              | 153                  | 55          |
| Net charge-offs              |                     | (129)          | (52)                 | (218)       |
| Balance, end of period       | \$<br>1,667         | \$<br>1,495 \$ | 1,667                | \$<br>1,495 |

The table below presents the activity in the allowance for loan losses by portfolio segment:

| (Dollars in thousands)                | <br>esidential<br>Mortgage | Construction,<br>Commercial<br>and Other<br>Mortgage<br>Loans | Home<br>Equity<br>Loans and<br>Lines of<br>Credit |     | Consumer<br>and Other | τ  | Unallocated | Totals      |
|---------------------------------------|----------------------------|---|---|-----|-----------------------|----|-------------|-------------|
| Three months ended                    |                            |   |   |     |                       |    |             |             |
| September 30, 2013:                   |                            |   |   |     |                       |    |             |             |
| Balance, beginning of period          | \$<br>513                  | \$<br>813   | \$<br>2   | 35  | \$<br>125             | \$ | 136         | \$<br>1,622 |
| Provision (reversal of allowance)     |                            |   |   |     |                       |    |             |             |
| for loan losses                       | (16)                       | 14  |   | (1) | 44                    |    | 4           | 45          |
|                                       | 497                        | 827   |   | 34  | 169                   |    | 140         | 1,667       |
| Charge-offs                           | (13)                       |   |   |     | (55)                  |    |             | (68)        |
| Recoveries                            | 49                         | 11  |   | 1   | 7                     |    |             | 68          |
| Net charge-offs                       | 36                         | 11  |   | 1   | (48)                  |    |             |             |
| Balance, end of period                | \$<br>533                  | \$<br>838   | \$<br>  | 35  | \$<br>121             | \$ | 140         | \$<br>1,667 |
|                                       |                            |   |   |     |                       |    |             |             |
| Nine months ended September 30, 2013: |                            |   |   |     |                       |    |             |             |
| Balance, beginning of period          | \$<br>590                  | \$<br>818   | \$<br>-   | 35  | \$<br>107             | \$ | 122         | \$<br>1,672 |
| Provision (reversal of allowance)     |                            |   |   |     |                       |    |             |             |
| for loan losses                       | (84)                       | 9   |   | (7) | 111                   |    | 18          | 47          |
|                                       | 506                        | 827   | -   | 28  | 218                   |    | 140         | 1,719       |
| Charge-offs                           | (94)                       |   |   |     | (111)                 |    |             | (205)       |
| Recoveries                            | 121                        | 11  |   | 7   | 14                    |    |             | 153         |
| Net charge-offs                       | 27                         | 11  |   | 7   | (97)                  |    |             | (52)        |
| Balance, end of period                | \$<br>533                  | \$<br>838   | \$<br>  | 35  | \$<br>121             | \$ | 140         | \$<br>1,667 |

|   |         | Residential |         | Construction,<br>Commercial<br>and Other<br>Mortgage |          | Home<br>Equity<br>Loans and<br>Lines of |   | Consume  | -        |          |             |          |        |
|---|---------|-------------|---------|--|----------|---|---|----------|----------|----------|-------------|----------|--------|
| (Dollars in thousands)                    | 1       | Mortgage    |         | Loans  |          | Credit                                  |   | and Othe | r        | 1        | Unallocated |          | Totals |
| Three months ended<br>September 30, 2012: |         |             |         |  |          |   |   |          |          |          |             |          |        |
| Balance, beginning of period              | \$      | 552         | \$      | 641  | \$       | 35                                      | 5 | t        | 107      | \$       | 122         | \$       | 1,457  |
| Provision for loan losses                 | φ       | 157         | φ       | 041  | φ        | 2                                       |   | þ        | 8        | φ        | 122         | φ        | 1,437  |
| FIOVISION IOF IOAN IOSSES                 |         | 709         |         | 641  |          | 37                                      |   |          | 0<br>115 |          | 122         |          | 1,624  |
| Change offs                               |         |             |         | 041  |          |   |   |          |          |          | 122         |          |        |
| Charge-offs<br>Recoveries                 |         | (125)       |         |  |          | (2                                      | ) |          | (10)     |          |             |          | (137)  |
|   |         | (110)       |         |  |          | (2                                      | 2 |          | 2        |          |             |          | 8      |
| Net charge-offs                           | <b></b> | (119)       | <b></b> | (11  | <i>ф</i> | (2                                      | · | <b>b</b> | (8)      | <u>ф</u> | 100         | <i>•</i> | (129)  |
| Balance, end of period                    | \$      | 590         | \$      | 641  | \$       | 35                                      | 5 | 6        | 107      | \$       | 122         | \$       | 1,495  |
| Nine months ended September 30, 2012:     |         |             |         |  |          |   |   |          |          |          |             |          |        |
| Balance, beginning of period              | \$      | 631         | \$      | 285  | \$       | 258                                     | 5 | 5        | 291      | \$       | 76          | \$       | 1,541  |
| Provision (reversal of allowance)         |         |             |         |  |          |   |   |          |          |          |             |          |        |
| for loan losses                           |         | 151         |         | 364  |          | (222                                    | ) | (        | 167)     |          | 46          |          | 172    |
|   |         | 782         |         | 649  |          | 36                                      |   |          | 124      |          | 122         |          | 1,713  |
| Charge-offs                               |         | (233)       |         | (8)  |          | (3                                      | ) |          | (29)     |          |             |          | (273)  |
| Recoveries                                |         | 41          |         |  |          | 2                                       |   |          | 12       |          |             |          | 55     |
| Net charge-offs                           |         | (192)       |         | (8)  |          | (1                                      | ) |          | (17)     |          |             |          | (218)  |
| Balance, end of period                    | \$      | 590         | \$      | 641  | \$       | 35                                      | 5 | 5        | 107      | \$       | 122         | \$       | 1,495  |

In 2012, the Company enhanced its methodology for reviewing its loan portfolio when calculating the allowance for loan losses. The modification consisted of additional segmentation of the residential mortgage loan portfolio by items such as year of origination, loan-to-value ratios, owner or nonowner occupancy status and the purpose of the loan (purchase, cash-out refinance, no cash-out refinance or construction). The allowance for loan loss for each segment of the loan portfolio is determined by calculating the historical loss of each segment for a two- to three-year look-back period and adding a qualitative adjustment for the following factors:

- Changes in lending policies and procedures;
- Changes in economic trends;
- Changes in types of loans in the loan portfolio;
- Changes in experience and ability of personnel in the loan origination and loan servicing departments;
- Changes in the number and amount of delinquent loans and classified assets;
- Changes in our internal loan review system;
- Changes in the value of underlying collateral for collateral dependent loans;
- Changes in any concentrations of credit; and

• External factors such as competition, legal and regulatory requirements on the level of estimated credit losses in the existing loan portfolio.

The Company also revised the qualitative factors that were used to determine the allowance for loan losses on construction, commercial and other mortgage loans, home equity loans and lines of credit and consumer and other loans. As a result of these modifications, the Company increased the portion of the allowance for loan losses attributable to construction, commercial and other mortgage loans and decreased the portion of the allowance for loan losses attributable to residential mortgages. The allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories. The unallocated allowance is established for probable losses that have been incurred as of the reporting date but are not reflected in the allocated allowance.

Management considers the allowance for loan losses at September 30, 2013 to be at an appropriate level to provide for probable losses that can be reasonably estimated based on general and specific conditions. While the Company uses the best information it has available to make evaluations, future adjustments to the allowance may be necessary if conditions differ substantially from the information used in making the evaluations. To the extent actual outcomes differ from the estimates, additional provisions for credit losses may be required that would reduce future earnings. In addition, as an integral part of their examination process, the Office of the Comptroller of the Currency will periodically review the allowance for loan losses. The Office of the Comptroller of the Currency may require the Company to increase the allowance based on their analysis of information available at the time of their examination.

The table below presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method:

| (Dollars in thousands)                   |    | Residential<br>Mortgage |    | Construction,<br>Commercial<br>and Other<br>Mortgage<br>Loans |    | Home<br>Equity<br>Loans and<br>Lines of<br>Credit |    | Consumer<br>and Other | τ  | Unallocated |    | Total   |
|--|----|-------------------------|----|---|----|---|----|-----------------------|----|-------------|----|---------|
| September 30, 2013:                      |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Allowance for loan                       |    |                         |    |   |    |   |    |                       |    |             |    |         |
| losses:                                  |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Ending allowance                         |    |                         |    |   |    |   |    |                       |    |             |    |         |
| balance:                                 |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Individually evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               | \$ |                         | \$ |   | \$ |   | \$ |                       | \$ |             | \$ |         |
| Collectively evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               |    | 533                     |    | 838   |    | 35  |    | 121                   |    | 140         |    | 1,667   |
| Total ending allowance                   |    |                         |    |   |    |   |    |                       |    |             |    |         |
| balance                                  | \$ | 533                     | \$ | 838   | \$ | 35  | \$ | 121                   | \$ | 140         | \$ | 1,667   |
|  |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Loans:                                   |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Ending loan balance:                     |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Individually evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               | \$ | 7,425                   | \$ |   | \$ | 162   | \$ |                       | \$ |             | \$ | 7,587   |
| Collectively evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               |    | 788,309                 |    | 13,602  |    | 15,339  |    | 4,776                 |    |             |    | 822,026 |
| Total ending loan balance                | \$ | 795,734                 | \$ | 13,602  | \$ | 15,501  | \$ | 4,776                 | \$ |             | \$ | 829,613 |
| D 1 21 2012                              |    |                         |    |   |    |   |    |                       |    |             |    |         |
| December 31, 2012:<br>Allowance for loan |    |                         |    |   |    |   |    |                       |    |             |    |         |
| losses:                                  |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Ending allowance                         |    |                         |    |   |    |   |    |                       |    |             |    |         |
| balance:                                 |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Individually evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               | \$ |                         | \$ |   | \$ |   | \$ |                       | \$ |             | \$ |         |
| Collectively evaluated for               | Ψ  |                         | Ψ  |   | Ψ  |   | Ψ  |                       | Ψ  |             | Ψ  |         |
| impairment                               |    | 590                     |    | 818   |    | 35  |    | 107                   |    | 122         |    | 1,672   |
| Total ending allowance                   |    | 0,70                    |    | 010   |    | 00  |    | 107                   |    |             |    | 1,072   |
| balance                                  | \$ | 590                     | \$ | 818   | \$ | 35  | \$ | 107                   | \$ | 122         | \$ | 1,672   |
|  | Ŧ  |                         | Ŧ  |   | Ŧ  |   | Ŧ  |                       | Ŧ  |             | +  | -,      |
| Loans:                                   |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Ending loan balance:                     |    |                         |    |   |    |   |    |                       |    |             |    |         |
| Individually evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               | \$ | 6,775                   | \$ |   | \$ | 160   | \$ |                       | \$ |             | \$ | 6,935   |
| Collectively evaluated for               |    |                         |    |   |    |   |    |                       |    |             |    |         |
| impairment                               |    | 736,297                 |    | 13,784  |    | 15,051  |    | 4,481                 |    |             |    | 769,613 |
| Total ending loan balance                | \$ | 743,072                 | \$ | 13,784  | \$ | 15,211  | \$ | 4,481                 | \$ |             | \$ | 776,548 |

The table below presents the balance of impaired loans and the related amount of allocated loan loss allowances:

#### (Dollars in thousands)

# Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

|   | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------|----------------------|
| Loans with no allocated allowance for loan losses | \$<br>7,587           | \$<br>6,935          |
| Loans with allocated allowance for loan losses    |                       |                      |
| Total impaired loans                              | \$<br>7,587           | \$<br>6,935          |
|   |                       |                      |
| Amount of allocated loan loss allowance           | \$                    | \$                   |
|   |                       |                      |
|   |                       |                      |

The table below presents the balance of impaired loans individually evaluated for impairment by class of loans:

| (Dollars in thousands)                    | ]  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance |
|---|----|------------------------|--------------------------------|
| September 30, 2013:                       |    |                        |                                |
| With no related allowance recorded:       |    |                        |                                |
| One- to four-family residential mortgages | \$ | 7,425                  | \$<br>7,721                    |
| Home equity loans and lines of credit     |    | 162                    | 165                            |
|   |    |                        |                                |
| Total                                     | \$ | 7,587                  | \$<br>7,886                    |
|   |    |                        |                                |
| December 31, 2012:                        |    |                        |                                |
| With no related allowance recorded:       |    |                        |                                |
| One- to four-family residential mortgages | \$ | 6,775                  | \$<br>7,175                    |
| Home equity loans and lines of credit     |    | 160                    | 165                            |
|   |    |                        |                                |
| Total                                     | \$ | 6,935                  | \$<br>7,340                    |

The table below presents the average recorded investment and interest income recognized on impaired loans by class of loans:

|          | Septembe | onths Ended<br>er 30,   |  |  | For the Nine M<br>Septemb   |   | Ended   |
|----------|----------|---|--|--|---|---|---|
| 0        |          |   |  |  | Average<br>Recorded   |   | Interest<br>Income  |
| Investme | ent      | Recogniz  | ed   |  | Investment  |   | Recognized  |
|          |          |   |  |  |   |   |   |
|          |          |   |  |  |   |   |   |
|          | 7,440    | \$  | 33   | \$   | 7,477   | \$  | 98  |
|          | 162      |   |  |  | 161   |   |   |
|          | 7,602    | \$  | 33   | \$   | 7,638   | \$  | 98  |
|          |          |   |  |  |   |   |   |
|          |          |   |  |  |   |   |   |
|          |          |   |  |  |   |   |   |
|          | 7,084    | \$  | 69   | \$   | 7,114   | \$  | 153   |
|          | 159      |   | 2  |  | 158   |   | 5   |
|          | 7,243    | \$  | 71   | \$   | 7,272   | \$  | 158   |
|          | Recorde  | Average<br>Recorded<br>Investment<br>7,440<br>162<br>7,602<br>7,602<br>7,084<br>159 | Recorded<br>Investment Income<br>Recogniz   7,440 \$   162 7,602   7,602 \$   7,084 \$   159 1 | Average<br>Recorded<br>InvestmentInterest<br>Income<br>Recognized7,440\$331627,602\$7,602\$337,602\$691592 | Average<br>Recorded<br>InvestmentInterest<br>Income<br>Recognized7,440\$337,440\$331627,602\$7,602\$337,084\$691592 | Average<br>Recorded<br>InvestmentInterest<br>Income<br>RecognizedAverage<br>Recorded<br>Investment7,440\$33\$7,440\$33\$7,440\$33\$7,602\$33\$7,084\$69\$7,084\$69\$1592158 | Average<br>Recorded<br>Investment Interest<br>Income<br>Recognized Average<br>Recorded<br>Investment   7,440 \$ 33 \$ 7,477 \$   7,440 \$ 33 \$ 7,477 \$   162 161 161 161 \$   7,602 \$ 33 \$ 7,638 \$   7,084 \$ 69 \$ 7,114 \$   159 2 158 \$ \$ |

There were no loans individually evaluated for impairment with a related allowance for loan loss as of September 30, 2013 or December 31, 2012. Loans individually evaluated for impairment do not have an allocated allowance for loan loss because they are written down to fair value.

The table below presents the aging of loans and accrual status by class of loans:

| 30 59 60 89 90 Days or<br>Days Past Days Past Greater Total Past Loans No<br>(Dollars in thousands) Due Due Past Due Due Past Due |            | Total<br>Loans | Nonaccrual<br>Loans | Loans<br>More<br>Than 90<br>Days Past<br>Due and<br>Still<br>Accruing |
|---|------------|----------------|---------------------|---|
| September 30, 2013:<br>One- to four-family  |            |                |                     |   |
| •   | 317 3      | \$ 790,843     | \$ 5,160            | \$  |
| Multi-family residential  | 0.1        | 4 901          |                     |   |
| mortgages 4,8<br>Construction,  | 91         | 4,891          |                     |   |
| commercial and other  |            |                |                     |   |
| mortgages 13,   | 502        | 13,602         |                     |   |
| Home equity loans and<br>lines of credit 15,5   | 501        | 15,501         | 162                 |   |
| Loans on deposit  |            |                |                     |   |
|   | 851        | 351            |                     |   |
| Consumer and other 15 I 14 4,4  | 11         | 4,425          |                     |   |
| Total \$ 1,309 \$ 1 \$ 1,230 \$ 2,540 \$ 827,0  | )73        | \$ 829,613     | \$ 5,322            | \$  |
| December 31, 2012:  |            |                |                     |   |
| One- to four-family   |            |                |                     |   |
|   | 30         | \$ 736,224     | \$ 4,246            | \$  |
| Multi-family residential mortgages 6,5  | 848        | 6,848          |                     |   |
| Construction,<br>commercial and other   |            |                |                     |   |
| mortgages 13,7  | /84        | 13,784         |                     |   |
| Home equity loans and   |            |                |                     |   |
| lines of credit 44 15,  | .67        | 15,211         | 160                 |   |
| Loans on deposit<br>accounts 2  | 93         | 493            |                     |   |
|   | 195<br>108 | 3,988          |                     |   |
|   |            | 5,750          |                     |   |
| Total \$ 2,420 \$ 154 \$ 2,044 \$ 4,618 \$ 771,9  | 930        | \$ 776,548     | \$ 4,406            | \$  |

The Company primarily uses the aging of loans and accrual status to monitor the credit quality of its loan portfolio. When a mortgage loan becomes seriously delinquent (90 days or more contractually past due), it displays weaknesses that may result in a loss. As a loan becomes more delinquent, the likelihood of the borrower repaying the loan decreases and the loan becomes more collateral-dependent. A mortgage loan becomes collateral-dependent when the proceeds for repayment can be expected to come only from the sale or operation of the collateral and not from borrower repayments. Generally, appraisals are obtained after a loan becomes collateral-dependent or is five months delinquent. The carrying value of collateral-dependent loans is adjusted to the fair value of the collateral less selling costs. Any commercial real estate, commercial, construction or equity loan that has a loan balance in excess of a specified amount is also periodically reviewed to determine whether the loan exhibits any weaknesses and is performing in accordance with its contractual terms.

# Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

The Company had 18 nonaccrual loans with a book value of \$5.3 million at September 30, 2013 and 19 nonaccrual loans with a book value of \$4.4 million as of December 31, 2012. The Company collected interest on nonaccrual loans of \$137,000 during the nine months ended September 30, 2013, but due to regulatory requirements, we recorded it as a reduction of principal. The Company collected or

recognized interest income on nonaccrual loans of \$75,000 during the nine months ended September 30, 2012. The Company would have recognized additional interest income of \$200,000 and \$119,000 during the nine months ended September 30, 2013 and 2012, respectively, had the loans been accruing interest. The Company did not have any loans more than 90 days past due and still accruing interest as of September 30, 2013 or December 31, 2012.

The table below presents information related to loans modified in a troubled debt restructuring during the three and nine months ended September 30, 2013 and 2012:

| (Dollars in thousands)<br>Three months ended<br>September 30: | Number<br>of Loans | Mod<br>Re | 2013<br>Pre-<br>lification<br>corded<br>estment | Modif<br>Reco | st-<br>ication<br>orded<br>tment | Number<br>of Loans | R  | 2012<br>Pre-<br>odification<br>decorded<br>vestment | Moo<br>Re | Post-<br>lification<br>corded<br>estment |
|---|--------------------|-----------|---|---------------|----------------------------------|--------------------|----|---|-----------|--|
| One- to four-family residential                               |                    | \$        |   | \$            |                                  | 12                 | \$ | 3,694   | \$        | 3,694                                    |
| Total   |                    | \$        |   | \$            |                                  | 12                 | \$ | 3,694   | \$        | 3,694                                    |
| Nine months ended<br>September 30:                            |                    |           |   |               |                                  |                    |    |   |           |  |
| One- to four-family residential                               | 1                  | \$        | 700   | \$            | 700                              | 12                 | \$ | 3,694   | \$        | 3,694                                    |
| Total   | 1                  | \$        | 700   | \$            | 700                              | 12                 | \$ | 3,694   | \$        | 3,694                                    |

There were no new troubled debt restructurings within the past 12 months that subsequently defaulted.

The Company had 20 troubled debt restructurings totaling \$5.7 million as of September 30, 2013 that were considered to be impaired. This total included 19 one- to four-family residential mortgage loans totaling \$5.5 million and one home equity loan for \$162,000. Seven of the loans, totaling \$2.3 million, are performing in accordance with their restructured terms and accruing interest at September 30, 2013. 12 of the loans, totaling \$3.1 million, are performing in accordance with their restructured terms but not accruing interest at September 30, 2013. One of the loans, for \$329,000, is more than 150 days delinquent and not accruing interest as of September 30, 2013. There were 20 troubled debt restructurings totaling \$5.2 million as of December 31, 2012 that were considered to be impaired. This total included 19 one- to four-family residential mortgage loans totaling \$5.1 million and one home equity loan for \$160,000. Eight of the loans, totaling \$2.5 million, are performing in accordance with their restructured terms and accruing interest at December 31, 2012. 11 of the loans, totaling \$2.4 million, are performing in accordance with their restructured terms but not accruing interest at December 31, 2012. One of the loans, totaling \$2.4 million, are performing in accordance with their restructured terms but not accruing interest at December 31, 2012. One of the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. One of the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. Near the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. Near the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. Near the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. Near the loans, for \$329,000, is more than 150 days delinquent and not accruing interest at December 31, 2012. Nea

Nearly all of our real estate loans are collateralized by real estate located in the State of Hawaii. Loan-to-value ratios on these real estate loans generally do not exceed 80% at the time of origination.

During the nine months ended September 30, 2013 and 2012, the Company sold \$69.2 million and \$75.1 million, respectively, of mortgage loans held for sale and recognized gains of \$1.4 million and \$1.5 million, respectively. During the three months ended September 30, 2013 and 2012, the Company sold \$22.1 million and \$28.9 million, respectively, of mortgage loans held for sale and recognized gains of \$365,000 and

\$669,000, respectively. The Company had three loans held for sale totaling \$681,000 at September 30, 2013 and six loans held for sale totaling \$2.2 million at December 31, 2012.

The Company serviced loans for others of \$71.6 million at September 30, 2013 and \$84.8 million at December 31, 2012. Of these amounts, \$3.3 million and \$5.1 million relate to securitizations for which the Company continues to hold the related mortgage-backed securities at September 30, 2013 and December 31, 2012, respectively. The amount of contractually specified servicing fees earned for the nine-month periods ended September 30, 2013 and 2012 was \$164,000 and \$212,000, respectively. The amount of contractually specified servicing fees earned for the three-month periods ended September 30, 2013 and 2012 was \$51,000 and \$68,000, respectively. The fees are reported as service fees on loan and deposit accounts in the consolidated statements of income.

#### (7) Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase are treated as financings and the obligations to repurchase the identical securities sold are reflected as a liability with the dollar amount of securities underlying the agreements remaining in the asset accounts. Securities sold under agreements to repurchase are summarized as follows:

|                         |    | September 30, |                     | December 31, 2012 |          |                     |  |
|-------------------------|----|---------------|---------------------|-------------------|----------|---------------------|--|
|                         |    | purchase      | Weighted<br>average |                   | purchase | Weighted<br>average |  |
| (Dollars in thousands)  | l  | iability      | rate                | 1                 | iability | rate                |  |
| Maturing:               |    |               |                     |                   |          |                     |  |
| 1 year or less          |    |               |                     | \$                | 23,000   | 4.40%               |  |
| Over 1 year to 2 years  | \$ | 47,000        | 2.11%               |                   |          |                     |  |
| Over 2 years to 3 years |    |               |                     |                   | 47,000   | 2.11                |  |
| Total                   | \$ | 47,000        | 2.11%               | \$                | 70,000   | 2.86%               |  |

During the three months ended September 30, 2012, the Company prepaid \$10.0 million of securities sold under agreements to repurchase and incurred \$123,000 of prepayment penalties. During the nine months ended September 30, 2012, the Company prepaid \$25.0 million of securities sold under agreements to repurchase and incurred \$321,000 of prepayment penalties.

Below is a summary comparing the carrying value and fair value of securities pledged to secure repurchase agreements, the repurchase liability, and the amount at risk at September 30, 2013. The amount at risk is the greater of the carrying value or fair value over the repurchase liability. All the agreements to repurchase are with JP Morgan Securities and the securities pledged are issued and guaranteed by U.S. government-sponsored enterprises.

| (Dollars in thousands) | v  | arrying<br>alue of<br>curities | Fair<br>value of<br>securities | Repurchase<br>liability | Amount<br>at risk | Weighted<br>average<br>months to<br>maturity |
|------------------------|----|--------------------------------|--------------------------------|-------------------------|-------------------|--|
| Maturing:              |    |                                |                                |                         |                   |  |
| Over 90 days           | \$ | 54,831                         | \$<br>54,358                   | \$<br>47,000            | \$<br>7,831       | 17   |

#### (8) Offsetting of Financial Liabilities

Securities sold under agreements to repurchase are subject to a conditional right of offset in the event of default. See Footnote 7, Securities Sold Under Agreements to Repurchase, for additional information.

| Gross amount not offset in the balance sheet |   |  |  |
|--|---|--|--|
| ancial Cash col<br>ruments pled              |   |  |  |
|  |   |  |  |
|  |   |  |  |
| 47,000 \$                                    | \$  |  |  |
|  |   |  |  |
|  |   |  |  |
|  |   |  |  |
| 70,000 \$                                    | \$  |  |  |
|  | ancial Cash col<br>uments pled<br>47,000 \$ |  |  |

# (9) Employee Benefit Plans

The Company has a noncontributory defined benefit pension plan (Pension Plan) that covers substantially all employees with at least one year of service. Effective December 31, 2008, under approved changes to the Pension Plan, there were no further accruals of benefits for any participants and benefits will not increase with any additional years of service. Net periodic benefit cost, subsequent to December 31, 2008, has not been significant and is not disclosed in the table below.

In addition, the Company sponsors a Supplemental Employee Retirement Plan (SERP), a noncontributory supplemental retirement benefit plan, which covers certain current and former employees of the Company for amounts in addition to those provided under the Pension Plan.

The components of net periodic benefit cost for the SERP were as follows:

|  | Three Mon<br>Septem | Nine Months Ended<br>September 30, |       |      |     |    |      |     |
|--|---------------------|------------------------------------|-------|------|-----|----|------|-----|
| (Dollars in thousands)                   | 2013                | 2                                  | 012   | 2013 |     |    | 2012 |     |
| Net periodic benefit cost for the period |                     |                                    |       |      |     |    |      |     |
| Service cost                             | \$<br>41            | \$                                 | 49 \$ |      | 124 | \$ |      | 147 |
| Interest cost                            | 28                  |                                    | 25    |      | 83  |    |      | 74  |
| Expected return on plan assets           |                     |                                    |       |      |     |    |      |     |
| Amortization of prior service cost       |                     |                                    |       |      |     |    |      |     |
| Recognized actuarial loss                |                     |                                    |       |      |     |    |      |     |
| Recognized curtailment loss              |                     |                                    |       |      |     |    |      |     |
| Net periodic benefit cost                | \$<br>69            | \$                                 | 74 \$ |      | 207 | \$ |      | 221 |

#### (10) Employee Stock Ownership Plan

Effective January 1, 2009, Territorial Savings Bank adopted an Employee Stock Ownership Plan (ESOP) for eligible employees. The ESOP borrowed \$9.8 million from the Company and used those funds to acquire 978,650 shares, or 8%, of the total number of shares issued by the Company in its initial public offering. The shares were acquired at a price of \$10.00 per share.

The loan is secured by the shares purchased with the loan proceeds and will be repaid by the ESOP over the 20-year term of the loan with funds from Territorial Savings Bank s contributions to the ESOP and dividends payable on the shares. The interest rate on the ESOP loan is an adjustable rate equal to the prime rate, as published in The Wall Street Journal. The interest rate adjusts annually and will be the prime rate on the first business day of the calendar year.

Shares purchased by the ESOP are held by a trustee in an unallocated suspense account, and shares are released annually from the suspense account on a pro-rata basis as principal and interest payments are made by the ESOP to the Company. The trustee allocates the shares released among participants on the basis of each participant s proportional share of compensation relative to all participants. As shares are committed to be released from the suspense account, Territorial Savings Bank reports compensation expense based on the average fair value of shares released with a corresponding credit to stockholders equity. The shares committed to be released are considered outstanding for earnings per share computations. Compensation expense recognized for the three months ended September 30, 2013 and 2012 amounted to \$249,000 and \$271,000, respectively. Compensation expense recognized for the nine months ended September 30, 2013 and 2012 amounted to \$772,000 and \$759,000, respectively.

Shares held by the ESOP trust were as follows:

|   | Septem<br>20 |         | December 31,<br>2012 |
|---|--------------|---------|----------------------|
| Allocated shares                            |              | 227,291 | 191,577              |
| Unearned shares                             |              | 746,222 | 782,921              |
| Total ESOP shares                           |              | 973,513 | 974,498              |
| Fair value of unearned shares, in thousands | \$           | 16,394  | \$<br>17,890         |

The ESOP restoration plan is a nonqualified plan that provides supplemental benefits to certain executives who are prevented from receiving the full benefits contemplated by the employee stock ownership plan s benefit formula. The supplemental cash payments consist of payments representing shares that cannot be allocated to the participants under the ESOP due to IRS limitations imposed on tax-qualified plans. We accrue for these benefits over the period during which employees provide services to earn these benefits. For the three months ended September 30, 2013 and 2012, we accrued \$63,000 and \$80,000, respectively, for the ESOP restoration plan. For the nine months ended September 30, 2013 and 2012, we accrued \$183,000 and \$185,000, respectively, for the ESOP restoration plan.

#### (11) Share-Based Compensation

# Edgar Filing: Territorial Bancorp Inc. - Form 10-Q

On August 19, 2010, Territorial Bancorp Inc. adopted the 2010 Equity Incentive Plan, which provides for awards of stock options and restricted stock to key officers and outside directors. In accordance with the Compensation Stock Compensation topic of the FASB ASC, the cost of the 2010 Equity Incentive Plan is based on the fair value of the awards on the grant date. The fair value of restricted stock is based on the closing price of the Company s stock on the grant date. The fair value of

stock options is estimated using a Black-Scholes option pricing model using assumptions for dividend yield, stock price volatility, risk-free interest rate and option term. These assumptions are based on our judgments regarding future events, are subjective in nature, and cannot be determined with precision. The cost of the awards will be recognized on a straight-line basis over the five- to six-year vesting period during which participants are required to provide services in exchange for the awards.

The Company recognized compensation expense, measured as the fair value of the share-based award on the date of grant, on a straight-line basis over the vesting period. Share-based compensation is recorded in the statement of income as a component of salaries and employee benefits with a corresponding increase in shareholders equity. The table below presents information on compensation expense and the related tax benefit for all share-based awards:

|                      |               | For the Three | Months Ended |        | For the Nin | e Months l    | Ended |  |  |  |
|----------------------|---------------|---------------|--------------|--------|-------------|---------------|-------|--|--|--|
|                      | September 30, |               |              |        |             | September 30, |       |  |  |  |
| (In thousands)       |               | 2013          | 2012         |        | 2013        |               | 2012  |  |  |  |
| Compensation expense | \$            | 675           | \$           | 693 \$ | 2,002       | \$            | 2,016 |  |  |  |
| Income tax benefit   |               | 314           |              | 368    | 966         |               | 1,091 |  |  |  |

Shares of our common stock issued under the 2010 Equity Incentive Plan shall be authorized but unissued shares. The maximum number of shares that will be awarded under the plan will be 1,712,637 shares.

### Stock Options

The table below presents the stock option activity for the nine months ended September 30, 2013 and 2012:

|  | Options | Weighted<br>average<br>exercise<br>price | Remaining<br>contractual<br>life (years) | Aggregate<br>intrinsic value<br>(in thousands) |
|--|---------|--|--|--|
| Options outstanding at December 31, 2012             | 832,954 | \$<br>17.38                              | 7.67                                     | \$<br>4,554                                    |
| Granted  |         |  |  |  |
| Exercised  |         |  |  |  |
| Forfeited  |         |  |  |  |
| Expired  |         |  |  |  |
|  |         |  |  |  |
| Options outstanding at September 30, 2013            | 832,954 | \$<br>17.38                              | 6.92                                     | \$<br>3,821                                    |
|  |         |  |  |  |
| Options outstanding at December 31, 2011             | 871,144 | \$<br>17.36                              | 8.67                                     | \$<br>2,082                                    |
| Granted  | 3,085   | 23.62                                    | 8.00                                     |  |
| Exercised  | 41,275  | 17.36                                    |  |  |
| Forfeited  |         |  |  |  |
| Expired  |         |  |  |  |
|  |         |  |  |  |
| Options outstanding at September 30, 2012            | 832,954 | \$<br>17.38                              | 7.92                                     | \$<br>4,640                                    |
|  |         |  |  |  |
| Options vested and exercisable at September 30, 2013 | 416,169 | \$<br>17.38                              | 6.93                                     | \$<br>1,911                                    |

The following summarizes certain stock option activity of the Company:

|   | For the Three Months Ended For the Nine Months E September 30, September 30, |       |      |       |       |
|---|--|-------|------|-------|-------|
| (In thousands)                                | 2013   | 2012  | 2013 |       | 2012  |
| Intrinsic value of stock options exercised    | \$<br>\$   | 117   | \$   | \$    | 171   |
| Cash received from stock options exercised    |  | 489   |      |       | 717   |
| Tax benefits realized from stock options      |  |       |      |       |       |
| exercised                                     |  | 47    |      |       | 69    |
| Total fair value of stock options that vested | 3,052  | 3,188 | í    | 3,052 | 3,188 |

As of September 30, 2013, the Company had \$2.2 million of unrecognized compensation costs related to the stock option plan. The cost of the stock option plan is being amortized over the five- to six-year vesting period. The fair value of the Company s stock options was determined using the Black-Scholes option pricing formula. The following assumptions were used in the formula for options issued in 2012 and 2010:

|                                   | 2  | 012    | 2010        |
|-----------------------------------|----|--------|-------------|
| Expected volatility               |    | 35.82% | 31.98%      |
| Risk-free interest rate           |    | 1.27%  | 2.58%       |
| Expected dividends                |    | 1.86%  | 1.61%       |
| Expected life (in years)          |    | 6.50   | 6.75        |
| Grant price for the stock options | \$ | 23.62  | \$<br>17.36 |

Expected volatility - Based on the historical volatility of the Company s stock and a peer group of comparable thrifts.

Risk-free interest rate - Based on the U.S. Treasury yield curve and expected life of the options at the time of grant.

Expected dividends - Based on the quarterly dividend and the price of the Company s stock at the time of grant.

Expected life - Based on a weighted-average of the five- or six-year vesting period and the 10-year contractual term of the stock option plan.

Grant price for the stock options - Based on the closing price of the Company s stock at the time of grant.

There were no options granted in 2011 or the nine months ended September 30, 2013.

Restricted stock awards are accounted for as fixed grants using the fair value of the Company s stock at the time of grant. Unvested restricted stock awards may not be disposed of or transferred during the vesting period. Restricted stock awards carry with them the right to receive dividends.

The table below presents the restricted stock award activity:

|                                 | Restricted<br>stock<br>awards | Weighted<br>average grant<br>date fair value |
|---------------------------------|-------------------------------|--|
| Nonvested at December 31, 2012  | 453,397                       | \$<br>17.39                                  |
| Granted                         |                               |  |
| Vested                          | 113,332                       | 17.39  |
| Forfeited                       |                               |  |
| Nonvested at September 30, 2013 | 340,065                       | \$<br>17.39                                  |
|                                 |                               |  |
| Nonvested at December 31, 2011  | 563,994                       | \$<br>17.36                                  |
| Granted                         | 2,735                         | 23.62  |
| Vested                          | 113,332                       | 17.39  |
| Forfeited                       |                               |  |
| Nonvested at September 30, 2012 | 453,397                       | \$<br>17.39                                  |

As of September 30, 2013, the Company had \$5.8 million of unrecognized compensation costs related to restricted stock awards. The cost of the restricted stock awards is being amortized over the five- or six-year vesting period.

## (12) Earnings Per Share

The table below presents the information used to compute basic and diluted earnings per share:

| (Dollars in thousands, except per share data) | Three Months Ended<br>September 30,<br>2013 2012 |    |            |    |           | nths Ended<br>nber 30,<br>2012 |            |  |
|---|--|----|------------|----|-----------|--------------------------------|------------|--|
| Net income                                    | \$<br>3,831                                      | \$ | 3,647      | \$ | 11,133    | \$                             | 11,033     |  |
| Weighted-average number of shares used in:    |  |    |            |    |           |                                |            |  |
| Basic earnings per share                      | 9,676,304  |    | 10,052,630 |    | 9,810,725 |                                | 10,126,371 |  |
| Dilutive common stock equivalents:            |  |    |            |    |           |                                |            |  |
| Stock options and restricted stock units      | 133,683  |    | 146,770    |    | 119,713   |                                | 79,037     |  |
| Diluted earnings per share                    | 9,809,987  |    | 10,199,400 |    | 9,930,438 |                                | 10,205,408 |  |
| Net income per common share, basic            | \$<br>0.40                                       | \$ | 0.36       | \$ | 1.13      | \$                             | 1.09       |  |
| Net income per common share, diluted          | \$<br>0.39                                       | \$ | 0.36       | \$ | 1.12      | \$                             | 1.08       |  |

## (13) Other Comprehensive Loss

The table below presents the changes in the components of accumulated other comprehensive loss, net of taxes:

| (Dollars in thousands)  |    | Unfunded<br>pension<br>liability |    | Noncredit<br>related<br>losses on<br>securities<br>not expected<br>to be sold |    | Unrealized<br>loss on<br>securities |    | Total |
|---|----|----------------------------------|----|---|----|-------------------------------------|----|-------|
| Three months ended September 30, 2013:                            |    |                                  |    |   |    |                                     |    |       |
| Balances at beginning of period                                   | \$ | 3,792                            | \$ | 376   | \$ | 78                                  | \$ | 4,246 |
| Other comprehensive income before reclassifications               |    |                                  |    | (14)  |    | (3)                                 |    | (17)  |
| Amounts reclassified from accumulated other<br>comprehensive loss |    |                                  |    |   |    |                                     |    |       |
| Net current period other comprehensive income                     |    |                                  |    | (14)  |    | (3)                                 |    | (17)  |
| Balances at end of period   | \$ | 3,792                            | \$ | 362   | \$ | 75                                  | \$ | 4,229 |
| Three months ended September 30, 2012:                            |    |                                  |    |   |    |                                     |    |       |
| Balances at beginning of period                                   | \$ | 2,966                            | \$ | 679   | \$ | 115                                 | \$ | 3,760 |
| Other comprehensive income before                                 |    |                                  |    |   |    |                                     |    |       |
| reclassifications   |    |                                  |    | (177)   |    | (8)                                 |    | (185) |
| Amounts reclassified from accumulated other                       |    |                                  |    |   |    |                                     |    |       |
| comprehensive loss  |    |                                  |    | (177)   |    | (0)                                 |    | (105) |
| Net current period other comprehensive income                     | ¢  | 2.0((                            | ¢  | (177)   | ¢  | (8)                                 | ¢  | (185) |
| Balances at end of period   | \$ | 2,966                            | \$ | 502   | \$ | 107                                 | \$ | 3,575 |
| Nine months ended September 30, 2013:                             |    |                                  |    |   |    |                                     |    |       |
| Balances at beginning of period                                   | \$ | 3,792                            | \$ | 445   | \$ | 96                                  | \$ | 4,333 |
| Other comprehensive income before                                 |    |                                  |    |   |    |                                     |    |       |
| reclassifications   |    |                                  |    | (83)  |    | (21)                                |    | (104) |
| Amounts reclassified from accumulated other comprehensive loss    |    |                                  |    |   |    |                                     |    |       |
| Net current period other comprehensive income                     |    |                                  |    | (83)  |    | (21)                                |    | (104) |
| Balances at end of period   | \$ | 3,792                            | \$ | 362   | \$ | 75                                  | \$ | 4,229 |
| Nine months ended September 30, 2012:                             |    |                                  |    |   |    |                                     |    |       |
| Balances at beginning of period                                   | \$ | 2,966                            | \$ | 679   | \$ | 125                                 | \$ | 3,770 |
| Other comprehensive income before                                 |    |                                  |    |   |    |                                     |    |       |
| reclassifications   |    |                                  |    | (177)   |    | (18)                                |    | (195) |
| Amounts reclassified from accumulated other<br>comprehensive loss |    |                                  |    |   |    |                                     |    |       |
| Net current period other comprehensive income                     |    |                                  |    | (177)   |    | (18)                                |    | (195) |
| Balances at end of period   | \$ | 2,966                            | \$ | 502   | \$ | 107                                 | \$ | 3,575 |
| -   |    |                                  |    |   |    |                                     |    |       |

The table below presents the tax effect on each component of accumulated other comprehensive loss:

|                                     | _                | 2013     |                     | _                |     | 2012      |                     |
|-------------------------------------|------------------|----------|---------------------|------------------|-----|-----------|---------------------|
| (Dollars in thousands)              | Pretax<br>amount | Tax      | After tax<br>amount | Pretax<br>amount |     | Tax       | After tax<br>amount |
| Three months ended<br>September 30: |                  |          |                     |                  |     |           |                     |
| Unfunded pension liability          | \$               | \$       | \$<br>\$            | 5                |     | \$        | \$                  |
| Noncredit related losses on         |                  |          |                     |                  |     |           |                     |
| securities not expected to be sold  | (23)             | 9        | (14)                | (2               | 94) | 117       | (177)               |
| Unrealized loss on securities       | (5)              | 2        | (3)                 | (                | 15) | 7         | (8)                 |
|                                     |                  |          |                     |                  |     |           |                     |
| Total                               | \$<br>(28)       | \$<br>11 | \$<br>(17) \$       | 6 (3             | 09) | \$<br>124 | \$<br>(185)         |
|                                     |                  |          |                     |                  |     |           |                     |
| Nine months ended                   |                  |          |                     |                  |     |           |                     |
| September 30:                       |                  |          |                     |                  |     |           |                     |
| Unfunded pension liability          | \$               | \$       | \$<br>\$            | 5                |     | \$        | \$                  |
| Noncredit related losses on         |                  |          |                     |                  |     |           |                     |
| securities not expected to be sold  | (138)            | 55       | (83)                | (2               | 94) | 117       | (177)               |
| Unrealized loss on securities       | (35)             | 14       | (21)                | (                | 31) | 13        | (18)                |
|                                     |                  |          |                     |                  |     |           |                     |
| Total                               | \$<br>(173)      | \$<br>69 | \$<br>(104) \$      | 6 (3             | 25) | \$<br>130 | \$<br>(195)         |

### (14) Fair Value of Financial Instruments

In accordance with the Fair Value Measurements and Disclosures topic of the FASB ASC, the Company groups its financial assets and liabilities at fair value into three levels based on the markets in which the financial assets and liabilities are traded and the reliability of the assumptions used to determine fair value as follows:

• Level 1 Valuation is based upon quoted prices (unadjusted) for identical assets or liabilities traded in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

• Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

• Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect management s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques that require the use of significant judgment or estimation.

In accordance with the Fair Value Measurements and Disclosures topic, the Company bases its fair values on the price that it would expect to receive if an asset were sold or the price that it would expect to pay to transfer a liability in an orderly transaction between market participants at the measurement date. Also as required, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when developing fair value measurements.

The Company uses fair value measurements to determine fair value disclosures. Investment securities held for sale and derivatives are recorded at fair value on a recurring basis. From time to time, the Company may be required to record other financial assets at fair value on a nonrecurring basis, such as loans held for sale, impaired loans and investments, and mortgage servicing assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or fair value accounting or write-downs of individual assets.

Cash and Cash Equivalents, Accrued Interest Receivable, Accounts Payable and Accrued Expenses, Current Income Taxes Payable, and Advance Payments by Borrowers for Taxes and Insurance. The carrying amount approximates fair value because of the short maturity of these instruments.

*Investment Securities.* The estimated fair values of U.S. government-sponsored mortgage-backed securities are considered Level 2 inputs because the valuation for investment securities utilized pricing models that varied based on asset class and included trade, bid and other observable market information.

The trust preferred securities represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions. The trust preferred securities market is considered to be inactive since there have been only three sales transactions of similar rated securities over the past 21 months and no new issues of pooled trust preferred securities have occurred since 2007. The fair value of our trust preferred securities was determined using a discounted cash flow model. Our model used a discount rate equal to three-month LIBOR plus 20.00% and provided a fair value estimate of \$15.77 per \$100 of par value for PreTSL XXIII.

The discounted cash flow analysis included a review of all issuers within the pool. The fair value of the trust preferred securities are classified as Level 3 inputs because they are based on discounted cash flow models.

FHLB Stock. FHLB stock, which is redeemable for cash at par value, is reported at its par value.

*Loans.* The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of loans is not based on the concept of exit price.

Loans Held for Sale. The fair value of loans held for sale is determined based on the prices quoted in the secondary market for similar loans.

**Deposits.** The fair value of checking and Super NOW savings accounts, passbook accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting future cash flows using the rates currently offered for deposits with similar remaining maturities.

Advances from the FHLB and Securities Sold Under Agreements to Repurchase. Fair value is estimated by discounting future cash flows using the rates currently offered to the Company for debt with similar remaining maturities.

*Interest Rate Contracts.* The Company may enter into interest rate lock commitments with borrowers on loans intended to be sold. To manage interest rate risk on the lock commitments, the Company may also enter into forward loan sale commitments. The interest rate lock commitments and forward loan sale commitments are treated as derivatives and are recorded at their fair value determined by referring to prices quoted in the secondary market for similar contracts. Interest rate contracts that are classified as assets are included with prepaid expenses and other assets on the consolidated balance sheet while interest rate contracts that are classified as liabilities are included with accounts payable and accrued expenses.

The estimated fair values of the Company s financial instruments are as follows:

| (Dollars in thousands)  | Carrying<br>Amount | Fair<br>Value | Fair<br>Level 1 | Value | Measurements Using<br>Level 2 | g<br>Level 3 |
|---|--------------------|---------------|-----------------|-------|-------------------------------|--------------|
| September 30, 2013  |                    |               |                 |       |                               |              |
| Assets  |                    |               |                 |       |                               |              |
| Cash and cash equivalents   | \$<br>55,965       | \$<br>55,965  | \$<br>55,965    | \$    | \$                            |              |
| Investment securities held to maturity                                    | 607,435            | 605,857       |                 |       | 605,298                       | 559          |
| FHLB stock  | 11,798             | 11,798        | 11,798          |       |                               |              |
| Loans held for sale   | 681                | 714           |                 |       | 714                           |              |
| Loans receivable, net   | 827,946            | 857,894       |                 |       |                               | 857,894      |
| Accrued interest receivable   | 4,382              | 4,382         | 4,382           |       |                               |              |
| Interest rate contracts   | 130                | 130           |                 |       | 130                           |              |
| Liabilities   |                    |               |                 |       |                               |              |
| Deposits  | 1,258,358          | 1,259,195     | 1,054,939       |       |                               | 204,256      |
| Advances from the Federal Home Loan<br>Bank                               | 15,000             | 15,175        |                 |       |                               | 15,175       |
| Securities sold under agreements to repurchase                            | 47,000             | 48,186        |                 |       |                               | 48,186       |
| Accounts payable and accrued expenses                                     | .,                 | -,            |                 |       |                               | -,           |
| (excluding interest rate contracts)                                       | 25,157             | 25,157        | 25,157          |       |                               |              |
| Interest rate contracts   | 115                | 115           | ,               |       | 115                           |              |
| Current income taxes payable  | 908                | 908           | 908             |       |                               |              |
| Advance payments by borrowers for taxes                                   |                    |               |                 |       |                               |              |
| and insurance   | 2,383              | 2,383         | 2,383           |       |                               |              |
| December 31, 2012   |                    |               |                 |       |                               |              |
| Assets  |                    |               |                 |       |                               |              |
| Cash and cash equivalents   | \$<br>182,818      | \$<br>182,818 | \$<br>182,818   | \$    | \$                            |              |
| Investment securities held to maturity                                    | 554,673            | 584,125       |                 |       | 583,704                       | 421          |
| FHLB stock  | 12,128             | 12,128        | 12,128          |       |                               |              |
| Loans held for sale   | 2,220              | 2,335         |                 |       | 2,335                         |              |
| Loans receivable, net   | 774,876            | 831,734       |                 |       |                               | 831,734      |
| Accrued interest receivable   | 4,367              | 4,367         | 4,367           |       |                               |              |
| Interest rate contracts   | 124                | 124           |                 |       | 124                           |              |
| Liabilities   |                    |               |                 |       |                               |              |
| Deposits  | 1,237,847          | 1,239,385     | 1,032,467       |       |                               | 206,918      |
| Advances from the Federal Home Loan<br>Bank                               | 20,000             | 20,397        |                 |       |                               | 20,397       |
| Securities sold under agreements to repurchase                            | 70,000             | 72,340        |                 |       |                               | 72,340       |
| Accounts payable and accrued expenses (excluding interest rate contracts) | 22,906             | 22,906        | 22,906          |       |                               |              |
| Interest rate contracts   | 111                | 111           | ,; 50           |       | 111                           |              |
| Current income taxes payable  | 1,152              | 1,152         | 1,152           |       |                               |              |
| Advance payments by borrowers for taxes<br>and insurance                  | 3,639              | 3,639         | 3,639           |       |                               |              |
|   | 5,059              | 5,059         | 5,059           |       |                               |              |

At September 30, 2013 and December 31, 2012, neither the commitment fees received on commitments to extend credit nor the fair value thereof was material to the consolidated financial statements of the Company.

The table below presents the balance of assets and liabilities measured at fair value on a recurring basis:

| (Dollars in thousands)  |             | Leve | 11 | Level 2 | Level 3 | Total     |
|-------------------------|-------------|------|----|---------|---------|-----------|
|                         |             |      |    |         |         |           |
| September 30, 2013:     |             |      |    |         |         |           |
| Interest rate contracts | assets      | \$   | \$ | 130     | \$      | \$<br>130 |
| Interest rate contracts | liabilities |      |    | (115)   |         | (115)     |
|                         |             |      |    |         |         |           |
| December 31, 2012:      |             |      |    |         |         |           |
| Interest rate contracts | assets      | \$   | \$ | 124     | \$      | \$<br>124 |
| Interest rate contracts | liabilities |      |    | (111)   |         | (111)     |

The fair value of interest rate contracts was determined by referring to prices quoted in the secondary market for similar contracts. Gains and losses are included in gain on sale of loans in the consolidated statements of income.

The table below presents the balance of assets measured at fair value on a nonrecurring basis as of September 30, 2013 and December 31, 2012 and the related losses for the nine months ended September 30, 2013 and the year ended December 31, 2012:

| (Dollars in thousands)     | Level 1 | ]  | Level 2 | Level 3     | Total       | Total<br>Gains/<br>(Losses) |
|----------------------------|---------|----|---------|-------------|-------------|-----------------------------|
| September 30, 2013:        |         |    |         |             |             |                             |
| Impaired loans             | \$      | \$ |         | \$<br>4,796 | \$<br>4,796 | \$<br>94                    |
| Trust preferred securities |         |    |         | 559         | 559         | 138                         |
|                            |         |    |         |             |             |                             |
| December 31, 2012:         |         |    |         |             |             |                             |
| Impaired loans             | \$      | \$ | 468     | \$<br>4,907 | \$<br>5,375 | \$<br>(222)                 |
| Mortgage servicing assets  |         |    |         | 651         | 651         | (220)                       |
| Trust preferred securities |         |    |         | 421         | 421         | 389                         |

The fair value of impaired loans that are considered to be collateral-dependent is determined using a discounted cash flow analysis. Assumptions used in the analysis include the discount rate and projected cash flows. Gains and losses on impaired loans are included in the provision for loan losses in the consolidated statements of income. Mortgage servicing assets are valued using a discounted cash flow model. Assumptions used in the model include mortgage prepayment speeds, discount rates, cost of servicing and ancillary income. Losses on mortgage servicing assets are included in service fees on loan and deposit accounts in the consolidated statements of income. The fair value of trust preferred securities is determined using a discounted cash flow model. The assumptions used in the discounted cash flow model are discussed above. Gains and losses on trust preferred securities that are credit related are included in net other-than-temporary impairment losses in the consolidated statements of income. Gains and losses on trust preferred securities that are not credit related are included in other comprehensive income in the consolidated statements of comprehensive income.

The table below presents the significant unobservable inputs for Level 3 nonrecurring fair value measurements:

| (Dollars in thousands)                  | Fair Value |       | Valuation Technique  | Unobservable<br>Input             | Value                            |
|---|------------|-------|----------------------|-----------------------------------|----------------------------------|
| September 30, 2013:                     |            |       |                      |                                   |                                  |
| Impaired loans non-collateral dependent | \$         | 4,796 | Discounted cash flow | Discount rate (1)                 | 3.15% - 6.94%                    |
| Trust preferred securities              |            | 559   | Discounted cash flow | Discount rate                     | Three-month<br>LIBOR plus<br>20% |
| December 31, 2012:                      |            |       |                      |                                   |                                  |
| Impaired loans non-collateral dependent | \$         | 4,907 | Discounted cash flow | Discount rate (1)                 | 3.73% - 6.94%                    |
| Mortgage servicing assets               |            | 651   | Discounted cash flow | Discount rate                     | 10.00%                           |
|   |            |       |                      | Prepayment speed<br>(PSA)         | 144.6 - 316.4                    |
|   |            |       |                      | Cost to service<br>(Basis points) | 40                               |
|   |            |       |                      |                                   |                                  |
| Trust preferred securities              |            | 421   | Discounted cash flow | Discount rate                     | Three-month<br>LIBOR plus<br>20% |
| Trust preferred securities              |            | 421   | Discounted cash flow |                                   | Three-m<br>LIBOR                 |

(1) Represents the yield on contractual cash flows prior to modification in troubled debt restructurings.

### (15) Subsequent Events

On October 31, 2013, the Board of Directors of Territorial Bancorp Inc. declared a quarterly cash dividend of \$0.14 per share of common stock. The dividend is expected to be paid on November 27, 2013 to stockholders of record as of November 14, 2013.

On October 31, 2013, the Board of Directors of Territorial Savings Bank approved an application to convert from a federal savings bank to a Hawaii-chartered savings bank. As part of the charter conversion, the Bank intends to file an application with the Federal Reserve Bank of San Francisco (Federal Reserve) to become a member bank. The holding company will continue to be regulated by the Federal Reserve and expects to remain a savings and loan holding company. The charter conversion remains subject to regulatory approvals, and no timetable has been established for the completion of the charter conversion.

# ITEM 2.MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF<br/>OPERATIONS

## **Cautionary Statement Regarding Forward-Looking Information**

•

•

.

.

This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, expect, will, may and words of similar meaning. These forward-looking statements include, but are not

statements of our goals, intentions and expectations;

statements regarding our business plans, prospects, growth and operating strategies;

statements regarding the asset quality of our loan and investment portfolios; and

estimates of our risks and future costs and benefits.

## Table of Contents

These forward-looking statements are based on our current beliefs and expectations and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. We are under no duty to and do not take any obligation to update any forward-looking statements after the date of this Quarterly Report.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- general economic conditions, either internationally, nationally or in our market areas, that are worse than expected;
- competition among depository and other financial institutions;
- inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
- adverse changes in the securities markets;
- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
  - our ability to enter new markets successfully and capitalize on growth opportunities;
- our ability to successfully integrate acquired entities, if any;
- changes in consumer spending, borrowing and savings habits;

• changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board;

changes in our organization, compensation and benefit plans;

changes in our financial condition or results of operations that reduce capital available to pay dividends; and

changes in the financial condition or future prospects of issuers of securities that we own.

Because of these and a wide variety of other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

### **Critical Accounting Policies**

•

•

There are no material changes to the critical accounting policies disclosed in Territorial Bancorp Inc. s Annual Report on Form 10-K for the year ended December 31, 2012.

## Comparison of Financial Condition at September 30, 2013 and December 31, 2012

*Assets.* At September 30, 2013, our assets were \$1.562 billion, a decrease of \$13.1 million, or 0.8%, from \$1.575 billion at December 31, 2012. The decrease in assets was primarily the result of a decrease in cash and cash equivalents, which was partially offset by increases in loans receivable and investment securities.

*Cash and Cash Equivalents.* Cash and cash equivalents were \$56.0 million at September 30, 2013, a decrease of \$126.9 million since December 31, 2012. During the nine months ended September 30, 2013, cash was used to fund a \$51.5 million increase in total loans and a \$52.8 million increase in investment securities, and to pay off \$5.0 million of FHLB advances and \$23.0 million of securities sold under agreements to repurchase. In addition, the Company repurchased \$16.6 million of common stock and paid \$3.9 million of common stock dividends. This activity was partially offset by a \$20.5 million increase in deposits.

*Loans.* Total loans, including \$681,000 of loans held for sale, were \$828.6 million at September 30, 2013, or 53.1% of total assets. During the nine months ended September 30, 2013, the loan portfolio increased by \$51.5 million, or 6.6%. The increase in the loan portfolio occurred as the production of new one- to four-family residential loans exceeded principal repayments and loan sales. The continued high level of loan originations is due primarily to the current interest rate environment.

*Securities.* At September 30, 2013, our securities portfolio totaled \$607.4 million, or 38.9% of total assets. At September 30, 2013, all of such securities were classified as held-to-maturity and none of the underlying collateral consisted of subprime or Alt-A (traditionally defined as nonconforming loans having less than full documentation) loans. During the nine months ended September 30, 2013, our securities portfolio increased by \$52.8 million, or 9.5%, as purchases exceeded repayments and sales.

At September 30, 2013, we owned trust preferred securities with a carrying value of \$559,000. This portfolio consists of two securities, which represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions.

The trust preferred securities market is considered to be inactive as only three transactions have occurred over the past 21 months in the same tranche of securities owned by the Company. The Company used a discounted cash flow model to determine whether these securities are other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates, estimated deferral and default rates on collateral, and estimated cash flows. We used a discount rate equal to three-month LIBOR plus 20.00% and calculated a fair value estimate of \$15.77 per \$100 of par value for PreTSL XXIII.

Based on the Company s review, the Company s investment in trust preferred securities did not incur additional impairment during the quarter ending September 30, 2013.

It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company s remaining amortized cost basis of \$1.1 million on its trust preferred securities could be credit-related other-than-temporarily impaired in the near term. The impairment could be material to the Company s consolidated statements of income.

*Deposits.* Deposits were \$1.258 billion at September 30, 2013, an increase of \$20.5 million, or 1.7%, since December 31, 2012. The growth in deposits occurred in savings and checking accounts.

**Borrowings.** Our borrowings consist of advances from the Federal Home Loan Bank of Seattle and funds borrowed under securities sold under agreements to repurchase. During the nine months ended September 30, 2013, our borrowings decreased by \$28.0 million, or 31.1%, to \$62.0 million due to the net pay off of \$5.0 million of FHLB advances and \$23.0 million of securities sold under agreements to repurchase. We have not required any other borrowings to fund our operations. Instead, we have primarily funded our operations with the net proceeds from our stock offering, additional deposits, proceeds from loan and security sales and principal repayments on loans and mortgage-backed securities.

### **Average Balances and Yields**

The following tables set forth average balance sheets, average yields and rates, and certain other information at and for the periods indicated. No tax-equivalent yield adjustments were made, as the effect thereof was not material. All average balances are daily average balances. Nonaccrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of net deferred costs, discounts and premiums that are amortized or accreted to interest income.

|                                     |         |                                   |      | For the Three Months Ended September 30, |         |    |                       |      |         |                    |
|-------------------------------------|---------|-----------------------------------|------|--|---------|----|-----------------------|------|---------|--------------------|
|                                     | Average |                                   | 2013 |  | Average |    |                       | 2012 |         |                    |
|                                     | (       | Average<br>Outstanding<br>Balance |      | Interest                                 |         |    | utstanding<br>Balance | I    | nterest | Yield/<br>Rate (1) |
| Interest-earning assets:            |         |                                   |      |  |         |    |                       |      |         |                    |
| Loans:                              |         |                                   |      |  |         |    |                       |      |         |                    |
| Real estate loans:                  |         |                                   |      |  |         |    |                       |      |         |                    |
| First mortgage:                     |         |                                   |      |  |         |    |                       |      |         |                    |
| One- to four-family residential (2) | \$      | 790,885                           | \$   | 8,750                                    | 4.43%   | \$ | 703,000               | \$   | 8,629   | 4.91%              |
| Multi-family residential            |         | 5,404                             |      | 77                                       | 5.70    |    | 6,826                 |      | 104     | 6.09               |
| Construction, commercial and other  |         | 13,449                            |      | 168                                      | 5.00    |    | 11,652                |      | 158     | 5.42               |
| Home equity loans and lines of      |         |                                   |      |  |         |    |                       |      |         |                    |
| credit                              |         | 15,133                            |      | 200                                      | 5.29    |    | 15,207                |      | 222     | 5.84               |
| Other loans                         |         | 4,818                             |      | 72                                       | 5.98    |    | 4,791                 |      | 74      | 6.18               |
| Total loans                         |         | 829,689                           |      | 9,267                                    | 4.47    |    | 741,476               |      | 9,187   | 4.96               |
| Investment securities:              |         |                                   |      |  |         |    | ,                     |      |         |                    |
| U.S. government sponsored           |         |                                   |      |  |         |    |                       |      |         |                    |
| mortgage-backed securities (2)      |         | 594,898                           |      | 4,775                                    | 3.21    |    | 612,325               |      | 5,551   | 3.63               |
| Trust preferred securities          |         | 535                               |      | ,  |         |    | 35                    |      | - ,     |                    |
| Total securities                    |         | 595,433                           |      | 4,775                                    | 3.21    |    | 612,360               |      | 5,551   | 3.63               |
| Other                               |         | 92,371                            |      | 49                                       | 0.21    |    | 160,494               |      | 88      | 0.22               |
| Total interest-earning assets       |         | 1,517,493                         |      | 14,091                                   | 3.71    |    | 1,514,330             |      | 14,826  | 3.92               |
| Non-interest-earning assets         |         | 62,052                            |      | ,  |         |    | 48,105                |      | ,       |                    |
| Total assets                        | \$      | 1,579,545                         |      |  |         | \$ | 1,562,435             |      |         |                    |
|                                     |         |                                   |      |  |         |    |                       |      |         |                    |
| Interest-bearing liabilities:       |         |                                   |      |  |         |    |                       |      |         |                    |
| Savings accounts                    | \$      | 890,488                           | \$   | 722                                      | 0.32%   | \$ | 861,845               | \$   | 1,108   | 0.51%              |
| Certificates of deposit             |         | 196,151                           |      | 302                                      | 0.62    |    | 212,099               |      | 375     | 0.71               |
| Money market accounts               |         | 835                               |      |  |         |    | 532                   |      |         |                    |
| Checking and Super NOW              |         |                                   |      |  |         |    |                       |      |         |                    |
| accounts                            |         | 132,251                           |      | 7  | 0.02    |    | 115,715               |      | 9       | 0.03               |
| Total interest-bearing deposits     |         | 1,219,725                         |      | 1,031                                    | 0.34    |    | 1,190,191             |      | 1,492   | 0.50               |
| Federal Home Loan Bank advances     |         | 15,000                            |      | 67                                       | 1.79    |    | 19,998                |      | 105     | 2.10               |
| Securities sold under agreements to |         | - , •                             |      |  |         |    | ,                     |      |         |                    |
| repurchase                          |         | 60,612                            |      | 422                                      | 2.78    |    | 82,099                |      | 629     | 3.06               |
| Total interest-bearing liabilities  |         | 1,295,337                         |      | 1,520                                    | 0.47    |    | 1,292,288             |      | 2,226   | 0.69               |
| Non-interest-bearing liabilities    |         | 65,285                            |      |  |         |    | 51,540                |      |         |                    |
| Total liabilities                   |         | 1,360,622                         |      |  |         |    | 1,343,828             |      |         |                    |
| Stockholders equity                 |         | 218,923                           |      |  |         |    | 218,607               |      |         |                    |
| Total liabilities and stockholders  |         |                                   |      |  |         |    |                       |      |         |                    |
| equity                              | \$      | 1,579,545                         |      |  |         | \$ | 1,562,435             |      |         |                    |
|                                     |         |                                   |      |  |         |    |                       |      |         |                    |
| Net interest income                 |         |                                   | \$   | 12,571                                   |         |    |                       | \$   | 12,600  |                    |
| Net interest rate spread (3)        |         |                                   |      |  | 3.24%   |    |                       |      | ,       | 3.23%              |
| Net interest-earning assets (4)     | \$      | 222,156                           |      |  |         | \$ | 222,042               |      |         |                    |
| Net interest margin (5)             |         | ,                                 |      |  | 3.31%   | ·  | 7 -                   |      |         | 3.33%              |
| Interest-earning assets to          |         |                                   |      |  |         |    |                       |      |         |                    |
| interest-bearing liabilities        |         | 117.15%                           |      |  |         |    | 117.18%               |      |         |                    |
|                                     |         |                                   |      |  |         |    |                       |      |         |                    |

(1) Annualized

(2) Average balance includes loans or investments available for sale.

(3) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

- (4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (5) Net interest margin represents net interest income divided by average total interest-earning assets.