

1ST CONSTITUTION BANCORP

Form 10-Q

May 08, 2018

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF
1934

For the quarterly period ended March 31, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF
1934

For the transition period from _____ to _____

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP

(Exact Name of Registrant as Specified in Its Charter)

New Jersey 22-3665653

(State of Other Jurisdiction (I.R.S. Employer Identification No.)
of Incorporation or Organization)

2650 Route 130, P.O. Box 634, Cranbury, NJ 08512

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(Address of Principal Executive Offices) (Zip Code)
(609) 655-4500
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company) Emerging growth company

If an emerging growth company, indicated by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 1, 2018, there were 8,363,466 shares of the registrant's common stock, no par value, outstanding.

**1ST CONSTITUTION BANCORP
FORM 10-Q
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PART I. FINANCIAL INFORMATION**Item 1. Financial Statements.**

1ST Constitution Bancorp
Consolidated Balance Sheets
(Dollars in thousands)
(Unaudited)

	March 31, 2018	December 31, 2017
Assets		
Cash and due from banks	\$6,929	\$5,037
Interest-earning deposits	9,066	13,717
Total cash and cash equivalents	15,995	18,754
Investment securities:		
Available for sale, at fair value	112,495	105,458
Held to maturity (fair value of \$103,351 and \$111,865 at March 31, 2018 and December 31, 2017, respectively)	102,756	110,267
Total investment securities	215,251	215,725
Loans held for sale	1,919	4,254
Loans	776,661	789,906
Less: allowance for loan losses	(8,297)	(8,013)
Net loans	768,364	781,893
Premises and equipment, net	10,591	10,705
Accrued interest receivable	3,202	3,478
Bank-owned life insurance	24,272	25,051
Goodwill and intangible assets	12,404	12,496
Other assets	8,412	6,918
Total assets	\$1,060,410	\$1,079,274
Liabilities and Shareholders' Equity		
Liabilities		
Deposits		
Non-interest bearing	\$192,771	\$196,509
Interest bearing	698,315	725,497
Total deposits	891,086	922,006
Overnight borrowings	29,825	20,500
Redeemable subordinated debentures	18,557	18,557
Accrued interest payable	775	804
Accrued expenses and other liabilities	6,933	5,754
Total liabilities	947,176	967,621
Shareholders' Equity		
Preferred stock, no par value; 5,000,000 shares authorized; none issued	—	—
Common stock, no par value; 30,000,000 shares authorized; 8,145,590 and 8,116,201 shares issued and 8,112,292 and 8,082,903 shares outstanding as of March 31, 2018 and December 31, 2017, respectively	73,192	72,935
Retained earnings	42,190	39,822
Treasury stock, 33,298 shares at March 31, 2018 and December 31, 2017	(368)	(368)
Accumulated other comprehensive loss	(1,780)	(736)

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Total shareholders' equity	113,234	111,653
Total liabilities and shareholders' equity	\$1,060,410	\$1,079,274

The accompanying notes are an integral part of these consolidated financial statements.

1

1ST Constitution Bancorp
Consolidated Statements of Income
(Dollars in thousands, except per share data)
(Unaudited)

	Three Months Ended March 31,	
	2018	2017
Interest income		
Loans, including fees	\$9,536	\$ 8,043
Securities:		
Taxable	866	815
Tax-exempt	515	553
Federal funds sold and short-term investments	138	72
Total interest income	11,055	9,483
Interest expense		
Deposits	1,219	1,043
Borrowings	7	127
Redeemable subordinated debentures	150	119
Total interest expense	1,376	1,289
Net interest income	9,679	8,194
Provision for loan losses	225	150
Net interest income after provision for loan losses	9,454	8,044
Non-interest income		
Service charges on deposit accounts	150	154
Gain on sales of loans	1,149	1,589
Income on Bank-owned life insurance	114	130
Gain on sales of securities	6	106
Other income	466	434
Total non-interest income	1,885	2,413
Non-interest expense		
Salaries and employee benefits	4,738	4,501
Occupancy expense	812	838
Data processing expenses	309	318
FDIC insurance expense	130	80
Merger-related expenses	164	—
Other operating expenses	1,492	1,919
Total non-interest expenses	7,645	7,656
Income before income taxes	3,694	2,801
Income taxes	841	852
Net income	\$2,853	\$ 1,949
Net income per common share		
Basic	\$0.35	\$ 0.24
Diluted	\$0.34	\$ 0.23
Weighted average shares outstanding		
Basic	8,111,498	8,026,037
Diluted	8,386,751	8,304,589

The accompanying notes are an integral part of these consolidated financial statements.

1ST Constitution Bancorp
Consolidated Statements of Comprehensive Income
(Dollars in thousands)
(Unaudited)

	Three Months Ended March 31, 2018 2017	
Net income	\$2,853	\$1,949
Other comprehensive income (loss):		
Unrealized holding (losses) gains on securities available for sale	(1,351)	181
Tax effect	322	(69)
Net of tax amount	(1,029)	112
Reclassification adjustment for gains on securities available for sale ⁽¹⁾	(6)	(82)
Tax effect ⁽²⁾	2	33
Net of tax amount	(4)	(49)
Reclassification adjustment for actuarial gains for unfunded pension liability		
Income ⁽³⁾	(15)	(19)
Tax effect ⁽²⁾	4	7
Net of tax amount	(11)	(12)
Total other comprehensive (loss) income	(1,044)	51
Comprehensive income	\$1,809	\$2,000

⁽¹⁾ Included in gain on sale of securities on the consolidated statements of income

⁽²⁾ Included in income taxes on the consolidated statements of income

⁽³⁾ Included in salaries and employee benefits expense on the consolidated statements of income

The accompanying notes are an integral part of these consolidated financial statements.

1ST Constitution Bancorp
Consolidated Statements of Changes in Shareholders' Equity
For the Three Months Ended March 31, 2018 and 2017
(Dollars in thousands)
(Unaudited)

	Common Stock	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
Balance, January 1, 2017	\$ 71,695	\$ 34,074	\$ (368)	\$ (600)	\$ 104,801
Net income	—	1,949	—	—	1,949
Exercise of stock options (5,438 shares)	36	—	—	—	36
Share-based compensation	199	—	—	—	199
Cash dividends declared (\$0.05 per share)	—	(401)	—	—	(401)
Other comprehensive income	—	—	—	51	51
Balance, March 31, 2017	\$ 71,930	\$ 35,622	\$ (368)	\$ (549)	\$ 106,635
Balance, January 1, 2018	\$ 72,935	\$ 39,822	\$ (368)	\$ (736)	\$ 111,653
Net income	—	2,853	—	—	2,853
Exercise of stock options (2,989 shares)	20	—	—	—	20
Share-based compensation	237	—	—	—	237
Cash dividends declared (\$0.06 per share)	—	(485)	—	—	(485)
Other comprehensive loss	—	—	—	(1,044)	(1,044)
Balance, March 31, 2018	\$ 73,192	\$ 42,190	\$ (368)	\$ (1,780)	\$ 113,234

The accompanying notes are an integral part of these consolidated financial statements.

1ST Constitution Bancorp
Consolidated Statements of Cash Flows
(Dollars in thousands)
(Unaudited)

	Three Months Ended March 31, 2018 2017	
Operating Activities:		
Net income	\$2,853	\$ 1,949
Adjustments to reconcile net income to net cash provided by operating activities-		
Provision for loan losses	225	150
Depreciation and amortization	332	350
Net amortization of premiums and discounts on securities	152	254
SBA discount accretion	(73)	(52)
Gains on sales and calls of securities available for sale	(6)	(106)
Gains on sales of loans held for sale	(1,149)	(1,589)
Originations of loans held for sale	(25,471)	(26,933)
Proceeds from sales of loans held for sale	28,955	39,991
Income on Bank-owned life insurance	(128)	(130)
Loss on cash surrender value on Bank-owned life insurance	14	—
Share-based compensation expense	237	199
Increase in deferred tax asset	(36)	—
Decrease in accrued interest receivable	276	306
Increase in other assets	(991)	(508)
Decrease in accrued interest payable	(29)	(34)
Increase (decrease) in accrued expenses and other liabilities	1,164	(1,403)
Net cash provided by operating activities	6,325	12,444
Investing Activities:		
Purchases of securities:		
Available for sale	(12,057)	(9,186)
Held to maturity	(1,200)	(13,975)
Proceeds from maturities and payments of securities:		
Available for sale	3,584	5,867
Held to maturity	8,645	14,208
Proceeds from sales of securities:		
Available for sale	—	1,449
Held to maturity	—	582
Proceeds from Bank-owned life insurance	893	—
Net (purchase) redemption of restricted stock	(195)	2,837
Net decrease in loans	13,377	48,090
Capital expenditures	(71)	(177)
Net cash provided by investing activities	12,976	49,695
Financing Activities:		
Exercise of stock options	20	36
Cash dividends paid to shareholders	(485)	(401)
Net (decrease) increase in deposits	(30,920)	34,304
Increase (decrease) in overnight borrowings	9,325	(63,050)
Net cash used in financing activities	(22,060)	(29,111)

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(Decrease) increase in cash and cash equivalents	(2,759)	33,028
Cash and Cash Equivalents at Beginning of Period	18,754	14,886
Cash and Cash Equivalents at End of Period	\$ 15,995	\$ 47,914

Supplemental Disclosures of Cash Flow Information:

Cash paid during the period for -

Interest	\$ 1,405	\$ 1,323
Income taxes	62	1,527
Transfer of loans to other real estate owned	—	265

The accompanying notes are an integral part of these consolidated financial statements.

1ST Constitution Bancorp
Notes To Consolidated Financial Statements
March 31, 2018
(Unaudited)

(1) Summary of Significant Accounting Policies

The accompanying unaudited consolidated financial statements include 1ST Constitution Bancorp (the "Company"), its wholly-owned subsidiary, 1ST Constitution Bank (the "Bank"), and the Bank's wholly-owned subsidiaries,^{§T1} Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1ST Constitution Capital Trust II, a subsidiary of the Company, is not included in the Company's consolidated financial statements, as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 10 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company's Form 10-K for the year ended December 31, 2017, filed with the SEC on March 19, 2018.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) that are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of March 31, 2018 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

Adoption of New Accounting Standards

ASU 2014-09 - Revenue from Contracts with Customers (Topic 606)

On January 1, 2018, the Company adopted Accounting Standards Update ("ASU") 2014-09 Revenue from Contracts with Customers and all subsequent amendments to the ASU (collectively, "Topic 606"), which (i) creates a single framework for recognizing revenue from contracts with customers that fall within its scope and (ii) revises when it is appropriate to recognize a gain or loss from the transfer of nonfinancial assets, such as other real estate owned ("OREO"). The majority of the Company's revenues come from interest income, other services to customers and other sources, including loans, leases and securities that are outside the scope of Topic 606. The Company's services that fall within the scope of Topic 606 are presented within non-interest income and are recognized as revenue as the Company satisfies its obligation to the customer. Services within the scope of Topic 606 include service charges on deposits, interchange income, other services and the sale of OREO. Refer to Note 5 - Revenue from Contracts with Customers - for further discussion on the Company's accounting policies for revenue sources within the scope of Topic 606.

The Company adopted Topic 606 using the modified retrospective method for reporting periods beginning after January 1, 2018. The Company did not have any contracts that were not completed as of January 1, 2018. The adoption of Topic 606 did not result in a change to the accounting for any of the in-scope revenue streams; therefore,

no cumulative effect adjustment was recorded.

ASU Update 2017-07 - Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost

In March 2017, the FASB issued ASU 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost," which requires that an employer disaggregate the service cost component from the other components of net benefit costs as follows: (1) service cost must be presented in the same line item(s) as other employee compensation costs. These costs are generally included within income from continuing operations but in some cases, may be eligible for capitalization if certain criteria are met; and (2) all other components of net benefit cost must be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. These generally include interest cost, actual return on plan assets, amortization of prior service cost included in accumulated other comprehensive income and gains or losses from changes in the value of the projected benefit obligation or plan assets.

For the Company, the provisions of this ASU are effective for fiscal years beginning after December 15, 2017, including interim periods within those years. The adoption of this guidance in 2018 did not have a material impact on the Company's consolidated financial statements.

ASU Update 2017-01 - Business Combinations (Topic 805): Clarifying the Definition of a Business

In January 2017, the FASB issued ASU 2017-01 "Business Combinations (Topic 805): Clarifying the Definition of a Business," which clarifies the definition of a business with the objective of adding guidance to assist companies and other reporting organizations with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amendments in this ASU provide a more robust framework to use in determining when a set of assets and activities is a business. The current definition of a business is interpreted broadly and can be difficult to apply. Stakeholders indicated that analyzing transactions is inefficient and costly and the definition does not permit the use of reasonable judgment.

Under current implementation guidance, there are three elements of a business: inputs, processes and outputs. While an integrated set of assets and activities (collectively referred to as a "set") that is a business usually has outputs, outputs are not required to be present. Additionally, all the inputs and processes that a seller uses in operating a set are not required if market participants can acquire the set and continue to produce outputs, for example, by integrating the acquired set with their own inputs and processes.

The ASU introduces a "screen" to assist entities in determining when a set should not be considered a business. If substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the set is not considered a business. If the screen is not met, the ASU requires that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Further, the ASU removes the evaluation of whether a market participant could replace missing elements (as required under current U.S. GAAP).

For the Company, the ASU is effective for annual periods beginning after December 15, 2017, including interim periods within those periods. The amendments in this ASU should be applied prospectively on or after the effective date. No disclosures are required at transition. The adoption of this guidance in 2018 did not have a material impact on the Company's consolidated financial statements.

ASU Update 2016-15 - Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.

In August 2016, the FASB issued ASU 2016-15 "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments," which clarifies whether the following items should be categorized as operating, investing or financing in the statement of cash flows: (1) debt prepayment and extinguishment costs, (2) settlement of zero-coupon debt, (3) settlement of contingent consideration, (4) insurance proceeds, (5) settlement of corporate-owned life insurance (COLI) and bank-owned life insurance (BOLI) policies, (6) distributions from equity method investees, (7) beneficial interests in securitization transactions and (8) receipts and payments with aspects of more than one class of cash flows.

For the Company, the provisions of this ASU are effective for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. The Company currently classifies cash flows related to BOLI in accordance with the guidance, and the adoption of this guidance in 2018 did not have a material impact on its consolidated financial statements.

ASU Update 2016-01 - Financial Instruments-Overall: Recognition and Measurement of Financial Assets and Financial Liabilities

In January 2016, the FASB issued ASU 2016-01 "Financial Instruments-Overall: Recognition and Measurement of Financial Assets and Financial Liabilities." The guidance in the ASU, among other things, requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income; simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; requires an entity to present separately in other comprehensive income, the portion of the change in fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements; and clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities.

For the Company, the guidance in this ASU is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The adoption of this guidance in 2018 did not have a material impact on the Company's consolidated financial statements.

(2) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during each period. Diluted net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of dilutive common stock warrants and common stock options using the treasury stock method.

Awards of restricted shares are included in outstanding shares when granted. Unvested restricted shares are entitled to non-forfeitable dividends and participate in undistributed earnings with common shares. Awards of this nature are considered participating securities and basic and diluted earnings per share are computed under the two-class method.

Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation. For the quarters ended March 31, 2018 and 2017, 19,350 and 9,900 options, respectively, were anti-dilutive and were not included in the computation of diluted earnings per common share.

The following table illustrates the calculation of both basic and diluted earnings per share for the three months ended March 31, 2018 and 2017:

	March 31,	
(Dollars in thousands, except per share data)	2018	2017
Net income	\$2,853	\$ 1,949
Basic weighted average shares outstanding	8,111,490	8,026,037
Plus: common stock equivalents	275,261	278,552
Diluted weighted average shares outstanding	8,386,751	8,304,589
Earnings per share:		
Basic	\$0.35	\$ 0.24
Diluted	\$0.34	\$ 0.23

(3) Investment Securities

A summary of amortized cost and approximate fair value of investment securities available for sale follows:

(Dollars in thousands)	March 31, 2018			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and obligations of U.S. Government sponsored entities ("GSE") and agencies	\$ 1,997	\$ —	\$ (55)	\$ 1,942
Residential collateralized mortgage obligations - GSE	25,959	10	(726)	25,243
Residential mortgage backed securities - GSE	13,238	67	(168)	13,137
Obligations of state and political subdivisions	19,243	90	(392)	18,941
Trust preferred debt securities - single issuer	2,482	—	(144)	2,338
Corporate debt securities	27,892	10	(520)	27,382
Other debt securities	23,611	8	(107)	23,512
Total	\$ 114,422	\$ 185	\$ (2,112)	\$ 112,495

(Dollars in thousands)	December 31, 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and obligations of U.S. Government sponsored entities ("GSE") and agencies	\$ 1,997	\$ —	\$ (30)	\$ 1,967
Residential collateralized mortgage obligations - GSE	27,688	18	(381)	27,325
Residential mortgage backed securities - GSE	14,231	129	(72)	14,288
Obligations of state and political subdivisions	19,575	227	(82)	19,720
Trust preferred debt securities - single issuer	2,481	—	(132)	2,349
Corporate debt securities	27,917	14	(248)	27,683
Other debt securities	12,140	12	(26)	12,126
Total	\$ 106,029	\$ 400	\$ (971)	\$ 105,458

A summary of amortized cost, carrying value and approximate fair value of investment securities held to maturity follows:

(Dollars in thousands)	March 31, 2018					
	Amortized Cost	Recognized In Accumulated Other Comprehensive Loss	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. treasury securities and obligations of U.S. government-sponsored entities ("GSE") and agencies	\$3,233	\$ —	\$3,233	\$ —	\$ (89)	\$3,144
Residential collateralized mortgage obligations - GSE	8,138	—	8,138	37	(173)	8,002
Residential mortgage backed securities - GSE	33,359	—	33,359	126	(502)	32,983
Obligations of state and political subdivisions	57,597	—	57,597	876	(147)	58,326
Trust preferred debt securities - pooled	657	(501)	156	467	—	623
Other debt securities	273	—	273	—	—	273
Total	\$103,257	\$ (501)	\$102,756	\$ 1,506	\$ (911)	\$103,351

(Dollars in thousands)	December 31, 2017					
	Amortized Cost	Recognized In Accumulated Other Comprehensive Loss	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. treasury securities and obligations of U.S. government-sponsored entities ("GSE") and agencies	\$3,234	\$ —	\$3,234	\$ —	\$ (84)	\$3,150
Residential collateralized mortgage obligations - GSE	8,701	—	8,701	94	(123)	8,672
Residential mortgage backed securities - GSE	34,072	—	34,072	231	(127)	34,176
Obligations of state and political subdivisions	63,797	—	63,797	1,224	(35)	64,986
Trust preferred debt securities - pooled	657	(501)	156	418	—	574
Other debt securities	307	—	307	—	—	307
Total	\$110,768	\$ (501)	\$110,267	\$ 1,967	\$ (369)	\$111,865

Restricted stock was included in other assets at March 31, 2018 and December 31, 2017 and totaled \$1.7 million and \$1.6 million, respectively. Restricted stock consisted of \$1.7 million of Federal Home Loan Bank of New York stock and \$65,000 of Atlantic Community Bankers Bank stock at March 31, 2018 and \$1.5 million of Federal Home Loan

Bank of New York stock and \$65,000 of Atlantic Community Bankers Bank stock at December 31, 2017.

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The following table sets forth certain information regarding the amortized cost, carrying value, fair value, weighted average yields and contractual maturities of the Company's investment portfolio as of March 31, 2018. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

March 31, 2018			
(Dollars in thousands)	Amortized Cost	Fair Value	Yield
Available for sale			
Due in one year or less	\$1,189	\$1,188	1.76 %
Due after one year through five years	30,644	30,215	2.60
Due after five years through ten years	25,346	24,938	2.67
Due after ten years	57,243	56,154	2.62
Total	\$114,422	\$112,495	2.62 %
	Carrying Value	Fair Value	Yield
Held to maturity			
Due in one year or less	\$25,444	\$25,506	2.11 %
Due after one year through five years	15,964	16,444	4.03
Due after five years through ten years	16,942	17,087	3.22
Due after ten years	44,406	44,314	2.96
Total	\$102,756	\$103,351	2.96 %

Gross unrealized losses on available for sale and held to maturity securities and the fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2018 and December 31, 2017 were as follows:

March 31, 2018							
Less than 12 months 12 months or longer Total							
(Dollars in thousands)	Number of Securities	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury securities and obligations of U.S. Government sponsored entities (GSE) and agencies	2	\$1,942	\$(55)	\$3,144	\$(89)	\$5,086	\$(144)
Residential collateralized mortgage obligations - GSE	20	19,881	(490)	8,256	(409)	\$28,137	\$(899)
Residential mortgage backed securities - GSE	53	35,284	(560)	2,939	(110)	\$38,223	\$(670)
Obligations of state and political subdivisions	68	21,414	(489)	2,540	(50)	\$23,954	\$(539)
Trust preferred debt securities - single issuer	4	—	—	2,338	(144)	\$2,338	\$(144)
Corporate debt securities	8	18,784	(305)	7,581	(215)	\$26,365	\$(520)
Other debt securities	8	20,916	(106)	19	(1)	\$20,935	\$(107)
Total temporarily impaired	163	\$118,221	\$(2,005)	\$26,817	\$(1,018)	\$145,038	\$(3,023)

securities

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(Dollars in thousands)	December 31, 2017						
	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury securities and obligations of U.S. Government sponsored corporations (GSE) and agencies	2	\$ 1,967	\$ (30)	\$ 3,150	\$ (84)	\$ 5,117	\$ (114)
Residential collateralized mortgage obligations - GSE	11	19,237	(205)	8,788	(299)	\$ 28,025	\$ (504)
Residential mortgage backed securities - GSE	35	21,770	(141)	3,074	(58)	\$ 24,844	\$ (199)
Obligations of state and political subdivisions	42	11,594	(82)	2,717	(35)	\$ 14,311	\$ (117)
Trust preferred debt securities - single issuer	4	—	—	2,349	(132)	\$ 2,349	\$ (132)
Corporate debt securities	7	11,967	(98)	7,662	(150)	\$ 19,629	\$ (248)
Other debt securities	4	8,840	(25)	21	(1)	\$ 8,861	\$ (26)
Total temporarily impaired securities	105	\$ 75,375	\$ (581)	\$ 27,761	\$ (759)	\$ 103,136	\$ (1,340)

U.S. Treasury securities and obligations of U.S. Government sponsored entities and agencies: The unrealized losses on investments in these securities were caused by increases in market interest rates. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity. Therefore, these investments are not considered other-than-temporarily impaired.

Residential collateralized mortgage obligations and residential mortgage backed securities: The unrealized losses on investments in residential collateralized mortgage obligations and mortgage backed securities were caused by increases in market interest rates. The contractual cash flows of these securities are guaranteed by the issuers, which are primarily government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. The decline in fair value is attributable to changes in interest rates and not credit quality. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity. Therefore, these investments are not considered other-than-temporarily impaired.

Obligations of state and political subdivisions: The unrealized losses on investments in these securities were caused by increases in market interest rates. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. None of the issuers have defaulted on interest payments. These investments are not considered to be other than temporarily impaired because the decline in fair value is attributable to changes in interest rates and not credit quality. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity. Therefore, these investments are not considered other-than-temporarily impaired.

Corporate debt securities: The unrealized losses on investments in corporate debt securities were caused by increases in market interest rates. None of the corporate issuers have defaulted on interest payments. The decline in fair value

is attributable to changes in interest rates and not a decline in credit quality. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity. Therefore, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – single issuer: The investments in these securities with unrealized losses are comprised of four corporate trust preferred securities issued by two large financial institutions that mature in 2027. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. Both of the issuers maintain an investment grade credit rating and neither has defaulted on interest payments. The decline in fair value is attributable to the widening of interest rate and credit spreads and the lack of an active trading market for these securities. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity. Therefore, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – pooled: This trust preferred debt security was issued by a two issuer pool (Preferred Term Securities XXV, Ltd. co-issued by Keefe, Bruyette and Woods, Inc. and First Tennessee (“PRETSL XXV”)) consisting primarily of debt securities issued by financial institution holding companies. During 2009, the Company recognized an other-than-temporary impairment of \$865,000, of which \$364,000 was determined to be a credit loss and charged to operations and \$501,000 was recognized in the other comprehensive income (loss) component of shareholders’ equity.

The primary factor used to determine the credit portion of the impairment loss recognized in the income statement for this security was the discounted present value of projected cash flow where that present value of cash flow was less than the amortized cost basis of the security. The present value of cash flow was developed using a model that considered performing collateral ratios, the level of subordination to senior tranches of the security and credit ratings of and projected credit defaults in the underlying collateral.

On a quarterly basis, management evaluates the security to determine if any additional other-than-temporary impairment is required. As of March 31, 2018, the security was in an unrealized gain position.

(4) Allowance for Loan Losses and Credit Quality

The Company’s primary lending emphasis is the origination of commercial business and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

The following table provides an aging of the loan portfolio by loan class at March 31, 2018:

(Dollars in thousands)	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Non-accrual Loans
Commercial								
Construction	\$1,525	\$498	\$—	\$2,023	\$121,678	\$123,701	\$	—\$ —
Commercial Business	303	17	1,082	1,402	90,395	91,797	—	4,163
Commercial Real Estate	7,090	537	2,422	10,049	326,013	336,062	—	2,422
Mortgage Warehouse Lines	—	—	—	—	162,729	162,729	—	—
Residential Real Estate	510	—	663	1,173	40,451	41,624	—	663
Consumer								
Loans to Individuals	400	—	269	669	19,406	20,075	—	485
Other	—	—	—	—	175	175	—	—
Total loans	\$9,828	\$1,052	\$4,436	\$15,316	\$760,847	776,163	\$	—\$ 7,733
Deferred loan costs, net						498		
Total loans, net						\$776,661		

The following table provides an aging of the loan portfolio by loan class at December 31, 2017:

(Dollars in thousands)	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Non-accrual Loans
Commercial								
Construction	\$—	\$—	\$—	\$—	\$136,412	\$136,412	\$	—\$ —
Commercial Business	180	545	619	1,344	91,562	92,906	—	4,212
Commercial Real Estate	540	—	2,465	3,005	305,919	308,924	—	2,465
Mortgage Warehouse Lines	—	—	—	—	189,412	189,412	—	—
Residential Real Estate	911	256	69	1,236	39,258	40,494	—	69
Consumer								
Loans to Individuals	119	—	116	235	20,790	21,025	—	368
Other	—	—	—	—	183	183	—	—
Total loans	\$1,750	\$801	\$3,269	\$5,820	\$783,536	789,356	\$	—\$ 7,114
Deferred loan costs, net						550		
Total loans, net						\$789,906		

As provided by ASC 310-30, the excess of cash flows expected at acquisition over the initial investment in the loan is recognized as interest income over the life of the loan. At March 31, 2018 and December 31, 2017, there were no purchased credit impaired ("PCI") loans that were not classified as non-performing loans.

The Company's internal credit risk grades are based on the definitions currently utilized by the banking regulatory agencies. The grades assigned and their definitions are as follows, and loans graded excellent, above average, good and watch list are treated as "pass" for grading purposes:

- 1. Excellent** - Loans that are based upon cash collateral held at the Company and adequately margined. Loans that are based upon "blue chip" stocks listed on the major stock exchanges and adequately margined.
- 2. Above Average** - Loans to companies whose balance sheets show excellent liquidity and long-term debt is on well-spread schedules of repayment easily covered by cash flow. Such companies have been consistently profitable and have diversification in their product lines or sources of revenue. The continuation of profitable operations for the foreseeable future is likely. Management is comprised of a mix of ages, experience and backgrounds and management succession is in place. Sources of raw materials and, for service companies, the sources of revenue are abundant. Future needs have been planned for. Character and management ability of individuals or company principals are excellent. Loans to individuals are supported by high net worths and liquid assets.
- 3. Good** - Loans to companies whose balance sheets show good liquidity and cash flow adequate to meet maturities of long-term debt with a comfortable margin. Such companies have established profitable records over a number of years, and there has been growth in net worth. Operating ratios are in line with those of the industry, and expenses are in proper relationship to the volume of business done and the profits achieved. Management is well-balanced and competent in their responsibilities. Economic environment is favorable; however, competition is strong. The prospects for growth are good. Loans in this category do not meet the collateral requirements of loans in categories 1 and 2 above. Loans to individuals are supported by good net worth but whose supporting assets are illiquid.
- 3w. Watch** - Included in this category are loans evidencing problems identified by Company management that require closer supervision. Such problems have not developed to the point that requires a "special mention" rating. This category also covers situations where the Company does not have adequate current information upon which credit quality can be determined. The account officer has the obligation to correct these deficiencies within 30 days from the time of notification.

4. Special Mention - A "special mention" loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Company's credit position at some future date. Special mention loans are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

5. Substandard - A "substandard" loan is inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

6. Doubtful - A loan classified as "doubtful" has all the weaknesses inherent in a loan classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

7. Loss - A loan classified as "loss" is considered uncollectible and of such little value that its continuance on the books is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this loan even though partial recovery may occur in the future.

The following table provides a breakdown of the loan portfolio by credit quality indicator at March 31, 2018: (Dollars in thousands)

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 120,428	\$ 83,387	\$ 316,000	\$ 162,729	\$ 40,675
Special Mention	3,273	3,769	13,676	—	65
Substandard	—	4,380	6,386	—	884
Doubtful	—	261	—	—	—
Total	\$ 123,701	\$ 91,797	\$ 336,062	\$ 162,729	\$ 41,624

Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other
Performing	\$ 19,590	\$ 175
Non-performing	485	—
Total	\$ 20,075	\$ 175

The following table provides a breakdown of the loan portfolio by credit quality indicator at December 31, 2017: (Dollars in thousands)

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 136,180	\$ 84,746	\$ 289,203	\$ 189,412	\$ 39,539
Special Mention	232	3,454	13,267	—	666
Substandard	—	1,252	6,454	—	289
Doubtful	—	3,454	—	—	—
Total	\$ 136,412	\$ 92,906	\$ 308,924	\$ 189,412	\$ 40,494

Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other
Performing	\$ 20,657	\$ 183
Non-performing	368	—
Total	\$ 21,025	\$ 183

Impaired Loans

Loans are considered to be impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan agreement, including scheduled interest payments. When a loan is placed on non-accrual status, it is also considered to be impaired. Loans are placed on non-accrual status when: (1) the full collection of interest or principal becomes uncertain or (2) they are contractually past due 90 days or more as to interest or principal payments unless the loans are both well secured and in the process of collection.

The following tables summarize the distribution of the allowance for loan losses and loans receivable by loan class and impairment method at March 31, 2018 and December 31, 2017:

March 31, 2018

(Dollars in thousands)	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate	Loans to Individuals	Other	Unallocated	Total
Allowance for loan losses:									
Individually evaluated for impairment	\$—	\$ 527	\$ 69	\$—	\$—	\$—	\$—	\$—	\$596
Loans acquired with deteriorated credit quality	—	—	—	—	—	—	—	—	—
Collectively evaluated for impairment	1,612	1,148	3,097	732	446	129	—	537	7,701
Ending Balance	\$1,612	\$ 1,675	\$ 3,166	\$ 732	\$ 446	\$ 129	\$—	\$ 537	\$8,297

Loans receivable:

Individually evaluated for impairment	\$ 104	\$ 4,408	\$ 5,654	\$—	\$ 663	\$ 486	\$—	\$—	\$11,315
Loans acquired with deteriorated credit quality	—	283	584	—	—	—	—	—	867
Collectively evaluated for impairment	123,597	87,106	329,824	162,729	40,961	19,589	175	—	763,981
Ending Balance	\$123,701	\$ 91,797	\$ 336,062	\$ 162,729	\$ 41,624	\$ 20,075	\$ 175	\$—	776,163
Deferred loan costs, net									498
									\$776,661

December 31, 2017

(Dollars in thousands)	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate	Loans to Individuals	Other	Unallocated	Total
Allowance for loan losses:									
Individually evaluated for impairment	\$—	\$ 592	\$ 92	\$—	\$—	\$—	\$—	\$—	\$684
Loans acquired with deteriorated credit quality	—	—	—	—	—	—	—	—	—
Collectively evaluated for impairment	1,703	1,128	2,857	852	392	114	—	283	7,329
Ending Balance	\$1,703	\$ 1,720	\$ 2,949	\$ 852	\$ 392	\$ 114	\$—	\$ 283	\$8,013

Loans receivable:

Individually evaluated for impairment	\$232	\$ 4,459	\$ 5,713	\$—	\$ 69	\$ 368	\$—	\$—	\$10,841
Loans acquired with deteriorated credit quality	—	274	590	—	—	—	—	—	864
Collectively evaluated for impairment	136,180	88,173	302,621	189,412	40,425	20,657	183	—	777,651
Ending Balance	\$136,412	\$ 92,906	\$ 308,924	\$ 189,412	\$ 40,494	\$ 21,025	\$ 183	\$—	789,356
Deferred loan costs, net									550
									\$789,906

The activity in the allowance for loan loss by loan class for the three months ended March 31, 2018 and 2017 was as follows:

(Dollars in thousands)	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate	Loans to Individuals	Other	Unallocated	Total
Balance - January 1, 2018	\$ 1,703	\$ 1,720	\$ 2,949	\$ 852	\$ 392	\$ 114	\$ —	\$ 283	\$8,013
Provision charged/(credited) to operations	(91)	(52)	164	(120)	54	15	1	254	225
Loans charged off	—	—	—	—	—	—	(1)	—	(1)
Recoveries of loans charged off	—	7	53	—	—	—	—	—	60
Balance - March 31, 2018	\$ 1,612	\$ 1,675	\$ 3,166	\$ 732	\$ 446	\$ 129	\$ —	\$ 537	\$8,297
Balance - January 1, 2017	\$ 1,204	\$ 1,732	\$ 2,574	\$ 973	\$ 367	\$ 112	\$ —	\$ 532	\$7,494
Provision charged/(credited) to operations	166	88	56	(331)	99	9	—	63	150
Loans charged off	—	—	—	—	(101)	—	—	—	(101)
Recoveries of loans charged off	—	2	4	—	—	1	—	—	7
Balance - March 31, 2017	\$ 1,370	\$ 1,822	\$ 2,634	\$ 642	\$ 365	\$ 122	\$ —	\$ 595	\$7,550

When a loan is identified as impaired, the measurement of impairment is based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In such cases, the current fair value of the collateral less selling costs is used. If the value of the impaired loan is less than the recorded investment in the loan, the impairment is recognized through an allowance estimate or a charge to the allowance.

Impaired Loans Receivables (By Class)

(Dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Related Allowance	Three Months Ended March 31, 2018	
				Average Recorded Investment	Interest Income Recognized
With no allowance:					
Commercial:					
Construction	\$ 104	\$104	\$ —	\$ 147	\$ 2
Commercial Business	1,331	1,372	—	1,250	27
Commercial Real Estate	3,289	3,807	—	1,965	17
Mortgage Warehouse Lines	—	—	—	—	—
Subtotal	4,724	5,283	—	3,362	46
Residential Real Estate	663	720	—	266	—
Consumer:					
Loans to Individuals	486	537	—	405	—
Other	—	—	—	—	—
Subtotal	486	537	—	405	—
With no allowance:	\$ 5,873	\$6,540	\$ —	\$4,033	\$ 46
With an allowance:					
Commercial:					
Construction	\$ —	\$ —	\$ —	\$ —	\$ —
Commercial Business	3,360	3,362	527	3,425	46
Commercial Real Estate	2,949	2,949	69	4,282	41
Mortgage Warehouse Lines	—	—	—	—	—
Subtotal	6,309	6,311	596	7,707	87
Residential Real Estate	—	—	—	—	—
Consumer:					
Loans to Individuals	—	—	—	—	—
Other	—	—	—	—	—
Subtotal	—	—	—	—	—
With an allowance:	\$ 6,309	\$6,311	\$ 596	\$7,707	\$ 87
Total:					
Construction	104	104	—	147	2
Commercial Business	4,691	4,734	527	4,675	73
Commercial Real Estate	6,238	6,756	69	6,247	58
Mortgage Warehouse Lines	—	—	—	—	—
Residential Real Estate	663	720	—	266	—
Consumer	486	537	—	405	—
Total	\$ 12,182	\$12,851	\$ 596	\$ 11,740	\$ 133

Impaired Loans Receivables (By Class)

(Dollars in thousands)	December 31, 2017		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no allowance:			
Commercial:			
Construction	\$232	\$232	\$ —
Commercial Business	1,271	1,419	—
Commercial Real Estate	1,348	1,372	—
Mortgage Warehouse Lines	—	—	—
Subtotal	2,851	3,023	—
Residential Real Estate	69	123	—
Consumer:			
Loans to Individuals	368	438	—
Other	—	—	—
Subtotal	368	438	—
With no allowance	\$3,288	\$3,584	\$ —
With an allowance:			
Commercial:			
Construction	\$—	\$—	\$ —
Commercial Business	3,462	3,464	592
Commercial Real Estate	4,955	5,748	92
Mortgage Warehouse Lines	—	—	—
Subtotal	8,417	9,212	684
Residential Real Estate	—	—	—
Consumer:			
Loans to Individuals	—	—	—
Other	—	—	—
Subtotal	—	—	—
With an allowance	\$8,417	\$9,212	\$ 684
Total:			
Construction	232	232	—
Commercial Business	4,733	4,883	592
Commercial Real Estate	6,303	7,120	92
Mortgage Warehouse Lines	—	—	—
Residential Real Estate	69	123	—
Consumer	368	438	—
Total	\$11,705	\$12,796	\$ 684

Impaired Loans Receivables (By Class)

(Dollars in thousands)	Three Months Ended March 31, 2017	
	Average Investment	Interest Recorded Recognized
With no allowance:		
Commercial:		
Construction	\$ 185	\$ —
Commercial Business	794	3
Commercial Real Estate	2,821	12
Mortgage Warehouse Lines	—	—
Subtotal	3,800	15
Residential Real Estate	240	—
Consumer:		
Loans to Individuals	335	—
Other	—	—
Subtotal	335	—
With no allowance:	\$4,375	\$ 15
With an allowance:		
Commercial:		
Construction	\$ 205	\$ 3
Commercial Business	1,511	67
Commercial Real Estate	2,210	43
Mortgage Warehouse Lines	—	—
Subtotal	3,926	113
Residential Real Estate	200	—
Consumer:		
Loans to Individuals	—	—
Other	—	—
Subtotal	—	—
With an allowance:	\$4,126	\$ 113
Total:		
Construction	390	3
Commercial Business	2,305	70
Commercial Real Estate	5,031	55
Mortgage Warehouse Lines	—	—
Residential Real Estate	440	—
Consumer	335	—
Total	\$8,501	\$ 128

Purchased Credit-Impaired Loans

Purchased credit-impaired loans (“PCI”) are loans acquired at a discount that are due in part to credit quality. The following table presents additional information regarding purchased credit-impaired loans at March 31, 2018 and December 31, 2017:

(Dollars in thousands)	March 31, 2018	December 31, 2017
Outstanding balance	\$ 981	\$ 998
Carrying amount	\$ 867	\$ 860

Changes in accretable discount for purchased credit-impaired loans for the three months ended March 31, 2018 and March 31, 2017 were as follows:

(Dollars in thousands)	Three months ended March 31,	
	2018	2017
Balance at beginning of period	\$126	\$30
Transfer from non-accretable discount	—	—
Accretion of discount	(23)	(7)
Balance at end of period	\$103	\$23

Consumer Mortgage Loans Secured by Residential Real Estate in Process of Foreclosure

The following table summarizes the recorded investment in consumer mortgage loans secured by residential real estate in the process of foreclosure (dollars in thousands):

March 31, 2018	December 31, 2017
Number of loans	Number of loans
Recorded Investment	Recorded Investment
1 \$ 77	1 \$ 77

At March 31, 2018 and December 31, 2017, there were no residential properties held in other real estate owned.

Troubled Debt Restructurings

In the normal course of business, the Bank may consider modifying loan terms for various reasons. These reasons may include as a retention strategy to compete in the current interest rate environment or to re-amortize or extend a loan term to better match the loan’s repayment stream with the borrower’s cash flow. A modified loan would be considered a troubled debt restructuring (“TDR”) if the Bank grants a concession to a borrower and has determined that the borrower is troubled (i.e., experiencing financial difficulties).

If the Bank restructures a loan to a troubled borrower, the loan terms (i.e., interest rate, payment, amortization period and maturity date) may be modified in various ways to enable the borrower to cover the modified debt service payments based on current financial statements and cash flow adequacy. If a borrower’s hardship is thought to be temporary, then modified terms may only be offered for that time period. Where possible, the Bank would attempt to obtain additional collateral and/or secondary repayment sources at the time of the restructuring in order to put the Bank in the best possible position if the borrower is not able to meet the modified terms. The Bank will not offer modified terms if it believes that modifying the loan terms will only delay an inevitable permanent default. In evaluating whether a restructuring constitutes a troubled debt restructuring, applicable guidance requires that a creditor must separately conclude that the restructuring constitutes a concession and the borrower is experiencing financial difficulties.

There were no loans modified as a TDR during the three months ended March 31, 2018. There was one commercial real estate loan with a pre- and post-modification recorded investment of \$2.3 million that was modified as a TDR during the three months ended March 31, 2017. There were no troubled debt restructurings that subsequently

defaulted within twelve months of restructuring during the three months ended March 31, 2018.

(5) Revenue from Contracts with Customers

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within non-interest income. The following table presents the Company's sources of non-interest income for the three months ended March 31, 2018 and 2017. Items outside the scope of ASC 606 are noted as such.

(Dollars in thousands)	Three months ended	
	March 31, 2018	March 31, 2017
Service charges on deposits:		
Overdraft fees	\$79	\$80
Other	71	74
Interchange income	67	74
Other income - in scope	86	77
Income on Bank-owned life insurance ⁽¹⁾	114	130
Net gains on sales of loans ⁽¹⁾	1,149	1,589
Loan servicing fees ⁽¹⁾	151	138
Net gains on sales of securities ⁽¹⁾	6	106
Other income ⁽¹⁾	162	145
	\$1,885	\$2,413

⁽¹⁾ Not within the scope of ASC 606

A description of the Company's revenue streams accounted for under ASC 606 follows:

Service Charges on Deposit Accounts: The Company earns fees from its deposit customers for transaction-based, account maintenance and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering and ACH fees, are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Interchange Income: The Company earns interchange fees from debit cardholder transactions conducted through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder.

Other Income: The Company earns other fees from the execution of and receipt of wire transfers for customers, the rental of safe deposit boxes and fees for other services provided to customers. These fees are recognized at the time the transaction is executed or the service is provided as that is the point in time the Company fulfills the customer's request.

Gain or Loss on Sales of OREO: The Company records a gain or loss from the sale of OREO when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. The Company generally does not finance the sale of OREO to the buyer; however, in determining the gain or loss on the sale, the Company adjusts the transaction price and related gain or loss on sale if a significant financing component is present. There were no sales of OREO during the three months ended March 31, 2018 or 2017.

(6) Share-Based Compensation

The Company's share-based incentive plans ("Stock Plans") authorize the issuance of an aggregate of 485,873 shares of the Company's common stock (as adjusted for stock dividends) pursuant to awards that may be granted in the form of stock options to purchase common stock ("Options") and awards of shares of common stock ("Stock Awards").

As of March 31, 2018, there were 90,886 shares of common stock available for future grants under the Stock Plans.

The following table summarizes stock option activity during the three months ended March 31, 2018:

(Dollars in thousands, except share amounts)	Number of Shares	Weighted		Remaining Contractual	Aggregate Intrinsic Value
		Average Exercise Price	Term (Years)		
Outstanding at January 1, 2018	142,005	\$ 7.86			
Granted	10,450	18.30			
Exercised	(2,842)	6.69			
Outstanding at March 31, 2018	149,613	\$ 8.61	4.6		\$ 1,966
Exercisable at March 31, 2018	129,893	\$ 7.44	4.0		\$ 1,854

The fair value of each option and the significant weighted average assumptions used to calculate the fair value of the options granted for the three months ended March 31, 2018 were as follows:

Fair value of options granted	\$5.93
Risk-free rate of return	2.46 %
Expected option life in years	7
Expected volatility	31.35 %
Expected dividends	1.18 %

Share-based compensation expense related to options was \$24,000 and \$11,000 for the three months ended March 31, 2018 and 2017, respectively. As of March 31, 2018, there was approximately \$104,000 of unrecognized compensation cost related to non-vested stock options.

The following table summarizes the activity in non-vested restricted shares for the three months ended March 31, 2018:

(Dollars in thousands, except share amounts)	Number of Shares	Average
		Grant-Date Fair Value
Outstanding at January 1, 2018	150,745	\$ 11.87
Granted	26,400	18.30
Vested	(29,390)	12.67
Non-vested at March 31, 2018	147,755	\$ 12.86

Share-based compensation expense related to stock grants was \$213,000 and \$188,000 for the three months ended March 31, 2018 and 2017, respectively. As of March 31, 2018, there was approximately \$1.8 million of unrecognized compensation cost related to non-vested stock grants.

(7) Benefit Plans

The Bank has a 401(k) plan that covers substantially all employees with six months or more of service. The Bank's 401(k) plan permits all eligible employees to make contributions to the plan up to the IRS salary deferral limit. The Bank's contributions to the 401(k) plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans. The plans are unfunded and the Company accrues actuarially determined benefit costs over the estimated service period of the employees in the plans. The Company recognizes the over-funded or under-funded status of a defined benefit post-retirement plan as an asset or liability on its balance sheet and recognizes changes in that funded status in the year in which the changes occur, through comprehensive income. At March 31, 2018 and December 31, 2017, the Company's President and Chief Executive Officer was the only eligible participant in the supplemental executive retirement plans.

In connection with the benefit plans, the Bank has life insurance policies on the lives of its executives, directors and employees. The Bank is the owner and beneficiary of these policies. The cash surrender values of these policies totaled approximately \$24.3 million and \$25.1 million at March 31, 2018 and December 31, 2017, respectively.

The components of net periodic expense for the Company's supplemental executive retirement plans for the three months ended March 31, 2018 and 2017 were as follows:

	Three Months Ended March 31,	
(Dollars in thousands)	2018	2017
Service cost	\$35	\$33
Interest cost	28	45
Actuarial gain recognized	(15)	(19)
Total	\$48	\$59

(8) Other Comprehensive Income (Loss) and Accumulated Other Comprehensive Income (Loss)

Other comprehensive income (loss) is the total of (1) net income (loss) and (2) all other changes in equity from non-shareholder sources, which are referred to as other comprehensive income (loss). The components of accumulated other comprehensive loss, and the related tax effects, are as follows:

	March 31, 2018		
(Dollars in thousands)	Before-Tax Amount	Income Tax Effect	Net-of-Tax Amount
Net unrealized holding losses on securities available for sale	\$(1,927)	\$460	\$(1,467)
Unrealized impairment loss on held to maturity security	(501)	119	(382)
Gains on unfunded pension liability	96	(27)	69
Total other comprehensive loss	\$(2,332)	\$552	\$(1,780)
	December 31, 2017		
(Dollars in thousands)	Before-Tax Amount	Income Tax Effect	Net-of-Tax Amount
Net unrealized net holding losses on available for sale securities	\$(571)	\$137	\$(434)
Unrealized impairment loss on held to maturity security	(501)	119	(382)

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Gains on unfunded pension liability	111	(31)	80
Accumulated other comprehensive loss	\$(961)	\$ 225		\$ (736)

Changes in the components of accumulated other comprehensive income (loss) are as follows and are presented net of tax for the three months ended March 31, 2018 and 2017:

(Dollars in thousands)	Unrealized Holding Gains/ (Losses) on Available for Sale Securities	Unrealized Impairment Loss on Held to Maturity Security	Unfunded Pension Liability	Accumulated Other Comprehensive Income/(Loss)
Balance January 1, 2018	\$ (434)	\$ (382)	\$ 80	\$ (736)
Other comprehensive loss before reclassifications	(1,029)	—	—	(1,029)
Amounts reclassified from accumulated other comprehensive income	—	—	(11)	(11)
Reclassification adjustment for gains realized in income	(4)	—	—	(4)
Other comprehensive loss	(1,033)	—	(11)	(1,044)
Balance March 31, 2018	\$ (1,467)	\$ (382)	\$ 69	\$ (1,780)
Balance January 1, 2017	\$ (334)	\$ (331)	\$ 65	\$ (600)
Other comprehensive income before reclassifications	112	—	—	112
Amounts reclassified from accumulated other comprehensive income	—	—	(12)	(12)
Reclassification adjustment for gains realized in income	(49)	—	—	(49)
Other comprehensive income (loss)	63	—	(12)	51
Balance March 31, 2017	\$ (271)	\$ (331)	\$ 53	\$ (549)

(9) Recent Accounting Pronouncements

ASU Update 2017-08 - Premium Amortization on Purchased Callable Debt Securities

In March 2017, the FASB issued ASU 2017-08, "Premium Amortization on Purchased Callable Debt Securities," which shortens the amortization period for premiums on purchased callable debt securities to the earliest call date (i.e., yield-to-earliest call amortization) rather than amortizing over the full contractual term. The ASU does not change the accounting for securities held at a discount.

The amendments apply to callable debt securities with explicit, non-contingent call features that are callable at fixed prices and on preset dates. If a security may be prepaid based upon prepayments of the underlying loans and not because the issuer exercised a date specific call option, it is excluded from the scope of the new standard. However, for instruments with contingent call features, once the contingency is resolved and the security is callable at a fixed price and preset date, the security is within the scope of the amendments. Further, the amendments apply to all premiums on callable debt securities, regardless of how they were generated.

The amendments require companies to reset the effective yield using the payment terms of the debt security if the call option is not exercised on the earliest call date. If the security has additional future call dates, any excess of the amortized cost basis over the amount repayable by the issuer at the next call date should be amortized to the next call date.

For the Company, the provisions of this ASU are effective for fiscal years beginning after December 15, 2018, including interim periods within those years. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes the interim period.

The Company does not expect the adoption of this guidance to have a material impact on the Company's consolidated financial statements.

ASU Update 2017-04 - Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment

In January 2017, the FASB issued ASU 2017-04 "Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment," which simplifies how all entities assess goodwill for impairment by eliminating Step 2 from the goodwill impairment test. As amended, the goodwill impairment test will consist of one step comparing the fair value of a reporting unit with its carrying amount. An entity should recognize a goodwill impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. The primary goal of this ASU is to simplify the goodwill impairment test and provide cost savings for all entities by removing the requirement to determine the fair value of individual assets and liabilities in order to calculate a reporting unit's "implied" goodwill under current U.S. GAAP.

For the Company, the provisions of this ASU are effective for its annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. The amendments should be adopted prospectively. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017.

The Company does not expect the adoption of this guidance to have a material impact on the Company's consolidated financial statements.

ASU Update 2016-13 - Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments

In June 2016, the FASB issued ASU 2016-13 "Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," which requires credit losses on most financial assets to be measured at amortized cost and certain other instruments to be measured using an expected credit loss model (referred to as the current expected credit loss (CECL) model).

Under this model, entities will estimate credit losses over the entire contractual term of the instrument (considering estimated prepayments but not expected extensions or modifications unless reasonable expectation of a troubled debt restructuring exists) from the date of initial recognition of that instrument.

The ASU also replaces the current accounting model for purchased credit impaired loans and debt securities. The allowance for credit losses for purchased financial assets with a more-than-insignificant amount of credit deterioration since origination ("PCD assets") should be determined in a similar manner to other financial assets measured on an amortized cost basis. Upon initial recognition, the allowance for credit losses is added to the purchase price ("gross up approach") to determine the initial amortized cost basis. The subsequent accounting for PCD assets will use the CECL model described above.

The ASU made certain targeted amendments to the existing impairment model for available-for-sale (AFS) debt securities. For an AFS debt security for which there is neither the intent nor a more-likely-than-not requirement to sell, an entity will record credit losses as an allowance rather than a write-down of the amortized cost basis.

For the Company, the provisions of this ASU are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for all entities as of the fiscal year beginning after December 15, 2018, including interim periods within those fiscal years.

The Company is currently evaluating the impact of the pending adoption of the new standard on its consolidated financial statements.

ASU Update 2016-02 - Leases

In February 2016, the FASB issued ASU 2016-02 "Leases." From the lessee's perspective, the new standard establishes a right- of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessee. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing. If the lessor doesn't convey risks and rewards or control, an operating lease results.

The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. A modified retrospective transition approach is required for lessors for sales-type, direct financing and operating leases

existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available.

The Company is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements and has determined that the provisions of ASU 2016-02 will result in an increase in assets to recognize the present value of the lease obligations (right-of-use assets) with a corresponding increase in liabilities. The initial measurement of the right-of-use asset and the corresponding liability will be affected by certain key assumptions, such as expectations of renewals or extensions and the interest rate to be used to discount the future lease obligations. The Company is currently assessing its lease portfolio to determine the key assumptions and financial statement impact; however, the total impact of the new standard will be affected by any new leases that are executed, leases that are terminated prior to the effective date and any leases with changes to key assumptions or expectations, such as renewals and extensions and discount rates.

(10) Fair Value Disclosures

U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value. In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities Available for Sale. Securities classified as available for sale are reported at fair value utilizing quoted market prices on nationally recognized exchanges (Level 1) or by using Level 2 inputs. For Level 2 securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

Impaired loans. Impaired loans are those which the Company has measured and recognized impairment, generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the collateral or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair

value consists of the loan balances less specific valuation allowances.

Other Real Estate Owned. Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned (“OREO”), thereby establishing a new accounting basis. The Company subsequently adjusts the fair value of the OREO, utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value. The fair

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value of other real estate owned is determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

March 31, 2018

(Dollars in thousands)	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Securities available for sale:				
U.S. Treasury securities and obligations of U.S. Government sponsored entities ("GSE") and agencies	\$—	\$1,942	\$—	—\$1,942
Residential collateralized mortgage obligations - GSE	—	25,243	—	25,243
Residential mortgage backed securities - GSE	—	13,137	—	13,137
Obligations of state and political subdivisions	—	18,941	—	18,941
Trust preferred debt securities - single issuer	—	2,338	—	2,338
Corporate debt securities	16,462	10,920	—	27,382
Other debt securities	—	23,512	—	23,512
Interest rate lock derivative	—	59	—	59
Total	\$16,462	\$96,092	\$—	—\$112,554

December 31, 2017

(Dollars in thousands)	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Securities available for sale:				
U.S. Treasury securities and obligations of U.S. Government sponsored entities ("GSE") and agencies	\$—	\$1,967	\$—	—\$1,967
Residential collateralized mortgage obligations - GSE	—	27,325	—	27,325
Residential mortgage backed securities - GSE	—	14,288	—	14,288
Obligations of state and political subdivisions	—	19,720	—	19,720
Trust preferred debt securities - single issuer	—	2,349	—	2,349
Corporate debt securities	16,080	11,603	—	27,683
Other debt securities	—	12,126	—	12,126
Interest rate lock derivative	—	135	—	135
Total	\$16,080	\$89,513	\$—	—\$105,593

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Assets and liabilities subject to fair value adjustments (impairment) on a nonrecurring basis for the three months ended March 31, 2018 and the twelve months ended December 31, 2017 were as follows:

(Dollars in thousands)	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
March 31, 2018				
Impaired loans	\$—	—\$	—\$8,657	\$8,657
December 31, 2017				
Impaired loans	\$—	—\$	—\$8,313	\$8,313

Impaired loans measured at fair value and included in the above table at March 31, 2018 consisted of 13 loans having an aggregate recorded investment of \$9.3 million and specific loan loss allowance of \$596,000. Impaired loans measured at fair value and included in the above table at December 31, 2017 consisted of 14 loans having an aggregate balance of \$9.0 million with specific loan loss allowance of \$684,000.

The following table presents additional qualitative information about assets measured at fair value on a nonrecurring basis, where there was evidence of impairment, and for which the Company has utilized Level 3 inputs to determine fair value:

(Dollars in thousands)	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range (Weighted Average)
March 31, 2018				
Impaired loans	\$ 8,657	Appraisal of collateral ⁽¹⁾	Appraisal adjustments ⁽²⁾	1.7% - 100% (28.2%)
December 31, 2017				
Impaired loans	\$ 8,313	Appraisal of collateral ⁽¹⁾	Appraisal adjustments ⁽²⁾	0.5%-100% (28.2%)

⁽¹⁾ Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs that are not identifiable.

⁽²⁾ Includes qualitative adjustments by management and estimated liquidation expenses.

The following is a summary of fair value versus carrying value of all of the Company's financial instruments. For the Company and the Bank, as with most financial institutions, the bulk of assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates. Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable. The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity. The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Loans Held for Sale. The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

Gross Loans Receivable. The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses that use market rates as of the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal.

SBA Servicing Asset. Servicing assets do not trade in an active market with readily observable prices. The Company estimates the fair value of the SBA servicing asset using a discounted cash flow model, which incorporates assumptions based on observable discount rates and prepayment speeds.

Interest Rate Lock Derivatives. Interest rate lock commitments do not trade in active markets with readily observable prices. The fair value of an interest rate lock commitment is estimated based upon the forward sales price that is obtained in the best efforts commitment at the time the borrower locks in the interest rate on the loan and the probability that the locked rate commitment will close.

Federal Home Loan Bank ("FHLB") Stock. FHLB stock is carried at cost. The carrying value approximates fair value based upon the redemption price provision of the FHLB stock.

Deposit Liabilities. The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates of deposit to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings and Subordinated Debt. The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturity. For subordinated debt, which reprices quarterly, the fair value is based on inputs that are observable either directly or indirectly for similar debt obligations.

The estimated fair values and carrying amounts of financial assets and liabilities as of March 31, 2018 and December 31, 2017 were as follows:

March 31, 2018

(Dollars in thousands)	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$15,995	\$15,995	\$ —	\$ —	—\$15,995
Securities available for sale	112,495	16,462	96,033	—	112,495
Securities held to maturity	102,756	—	103,351	—	103,351
Loans held for sale	1,919	—	1,991	—	1,991
Loans, net	768,364	—	—	771,529	771,529
SBA servicing asset	766	—	1,016	—	1,016
Interest rate lock derivative	59	—	59	—	59
Accrued interest receivable	3,202	—	3,202	—	3,202
FHLB stock	1,684	—	1,684	—	1,684
Deposits	(891,086)	—	(889,198)	—	(889,198)
Borrowings	(29,825)	—	(29,825)	—	(29,825)
Redeemable subordinated debentures	(18,557)	—	(12,317)	—	(12,317)
Accrued interest payable	(775)	—	(775)	—	(775)

December 31, 2017

(Dollars in thousands)	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$18,754	\$18,754	\$ —	\$ —	—\$18,754
Securities available for sale	105,458	16,080	89,378	—	105,458
Securities held to maturity	110,267	—	111,865	—	111,865
Loans held for sale	4,254	—	4,539	—	4,539
Loans, net	781,893	—	—	784,064	784,064
SBA servicing asset	726	—	1,016	—	1,016
Interest rate lock derivative	135	—	135	—	135
Accrued interest receivable	3,478	—	3,478	—	3,478
FHLB stock	1,490	—	1,490	—	1,490
Deposits	(922,006)	—	(920,732)	—	(920,732)
Borrowings	(20,500)	—	(20,500)	—	(20,500)
Redeemable subordinated debentures	(18,557)	—	(12,326)	—	(12,326)
Accrued interest payable	(804)	—	(804)	—	(804)

Loan commitments and standby letters of credit as of March 31, 2018 and December 31, 2017 were based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit was nominal.

(11) Subsequent Event

On April 11, 2018, the Company closed on the merger of New Jersey Community Bank ("NJCB"), a New Jersey-chartered bank, with and into 1st Constitution Bank, with 1st Constitution Bank being the surviving entity (the "Merger"). Under the terms of the merger agreement governing the Merger (the "Merger Agreement"), each outstanding share of NJCB common stock was exchanged for the right to receive \$1.60 in cash and 0.1309 shares of the Company's common stock. The Company issued 249,785 shares of its common stock, having an aggregate fair value of approximately \$5.5 million, and paid cash of approximately \$3.05 million, of which approximately \$401,000 was placed into escrow under the terms of the Merger Agreement.

As a result of the combination of the two banks following the closing of the Merger, the Company, on a consolidated basis, anticipates having approximately \$1.1 billion in total assets, approximately \$970.9 million in total deposits and approximately \$826.4 million in total loans. In addition, the Merger expands the Company's presence in Monmouth County, New Jersey with the addition of two full service branch locations.

The Merger will be accounted for using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed and consideration exchanged will be recorded at estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition. Management is in the process of assessing the fair value of the assets purchased and liabilities assumed in connection with the Merger.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This discussion and analysis of the operating results for the three months ended March 31, 2018 and financial condition at March 31, 2018 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month period ended March 31, 2018 are not necessarily indicative of results to be attained for any other periods.

This discussion and analysis should be read in conjunction with the consolidated financial statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operation) for the year ended December 31, 2017, as filed with the SEC on March 19, 2018.

General

Throughout the following sections, the "Company" refers toST 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiary, 1ST Constitution Bank (the "Bank"), and the Bank's wholly-owned subsidiariesST 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., LLC, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1ST Constitution Capital Trust II ("Trust II"), a subsidiary of the Company, is not included in the Company's consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary. Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company in raising additional capital.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank that began operations in August 1989, thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates 18 branches and manages an investment portfolio through its subsidiary, 1ST Constitution Investment Company of New Jersey, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

On November 6, 2017, the Company and the Bank entered into an Agreement and Plan of Merger (the "Merger Agreement") with New Jersey Community Bank ("NJCB"), providing for the merger of NJCB with and into the Bank, with the Bank as the surviving entity (the "Merger"). The Merger was completed on April 11, 2018. See Note 11 - Subsequent Event - for further information.

When used in this Quarterly Report on Form 10-Q for the three month period ended March 31, 2018 (this "Form 10-Q"), the words "the Company," "we," "our," and "us" refer to 1st Constitution Bancorp and its wholly-owned subsidiaries, unless we indicate otherwise.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. When used in this and in future filings by the Company with the SEC, in the Company’s press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases “will,” “will likely result,” “could,” “anticipates,” “believes,” “continues,” “expects,” “plans,” “will continue,” “is anticipated,” “estimated,” “project” or “outlook” expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company cautions readers not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017, which was filed with the SEC on March 19, 2018, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; risks associated with speculative construction lending; and risks associated with safeguarding information technology systems. Other risks and uncertainties that could cause actual results to differ from those described above include, but are not limited to, the following: (1) the diversion of management’s time from ongoing business operations due to issues relating to the integration of NJCB with the Bank; (2) costs or difficulties relating to such integration matters might be greater than expected; and (3) the inability to retain NJCB’s customers and employees.

Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

RESULTS OF OPERATIONS

Three Months Ended March 31, 2018 Compared to Three Months Ended March 31, 2017

Summary

The Company reported net income of \$2.9 million, or \$0.34 per diluted share, for the three months ended March 31, 2018 compared to \$1.9 million, or \$0.23 per diluted share, for the three months ended March 31, 2017. Return on average assets and return on average equity were 1.09% and 10.09%, respectively, for the three months ended March 31, 2018 compared to return on average assets and return on average equity of 0.79% and 7.49%, respectively, for the three months ended March 31, 2017. Book value and tangible book value per share were \$13.96 and \$12.43, respectively, at March 31, 2018 compared to \$13.81 and \$12.27, respectively, at December 31, 2017.

FIRST QUARTER 2018 HIGHLIGHTS

• Net interest income was \$9.7 million and the net interest margin on a tax equivalent basis was 3.95%.

• The Bank recorded a provision for loan losses of \$225,000 and net recoveries were \$59,000.

•

Non-interest expense was \$7.6 million and included \$164,000 of merger expenses related to the merger of NJCB with and into the Bank.

The effective tax rate was 22.8% and reflected the reduction in the maximum federal corporate tax rate to 21% effective January 1, 2018.

Commercial business, commercial real estate and construction loans totaled \$552 million at March 31, 2018 and increased \$84 million, or 17.9%, compared to \$468 million at March 31, 2017 and increased \$13 million, or 2.4%, compared to \$539 million at December 31, 2017. Total loans were \$777 million at March 31, 2018.

Non-performing assets were \$7.7 million, or 0.73% of assets. There was no other real estate owned ("OREO") at March 31, 2018.

Earnings Analysis

The Company's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Company's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities.

Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets and interest paid on deposits and borrowed funds. This component represented 83.7% of the Company's net revenues (defined as net interest income plus non-interest income) for the three months ended March 31, 2018 compared to 77.3% of net revenues for the three months ended March 31, 2017. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities and the interest rate earned or paid on them, respectively.

The following table sets forth the Company's consolidated average balances of assets and liabilities and shareholders' equity, as well as interest income and expense on related items, and the Company's average yield or rate for the three months ended March 31, 2018 and 2017. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

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(Dollars in thousands)	Three months ended March 31, 2018			Three months ended March 31, 2017		
	Average Balance	Interest	Average Yield	Average Balance	Interest	Average Yield
Assets:						
Interest-earning assets:						
Federal funds sold/short-term investments	\$40,588	\$ 138	1.38 %	\$40,048	\$ 72	0.73 %
Investment securities:						
Taxable	137,378	866	2.52	137,795	815	2.37
Tax-exempt ⁽⁴⁾	80,502	651	3.23	94,635	818	3.46
Total investment securities	217,880	1,517	2.79	232,430	1,633	2.81
Loans: ⁽¹⁾						
Commercial real estate	322,192	3,638	4.52	250,441	2,898	4.63
Mortgage warehouse lines	136,558	1,756	5.14	151,937	1,810	4.77
Construction	128,955	1,963	6.09	99,221	1,320	5.32
Commercial business	93,088	1,493	6.44	95,040	1,235	5.22
Residential real estate	40,869	440	4.31	42,700	434	4.07
Loans to individuals	20,468	199	3.94	22,439	245	4.43
Loans held for sale	3,573	37	4.14	5,224	89	6.81
All other loans	1,214	10	3.29	2,288	12	2.10
Total loans	746,917	9,536	5.11	669,290	8,043	4.81
Total interest-earning assets	1,005,385	11,191	4.46 %	941,768	9,748	4.14 %
Non-interest earning assets:						
Allowance for loan losses	(8,106)			(7,549)		
Cash and due from bank	5,341			5,354		
Other assets	57,074			58,203		
Total non-interest earning assets	54,309			56,008		
Total assets	\$1,059,694			\$997,776		
Liabilities and shareholders' equity:						
Interest-bearing liabilities:						
Money market and NOW accounts	\$371,877	\$ 432	0.47 %	\$320,575	\$ 317	0.40 %
Savings accounts	223,687	347	0.63	212,196	322	0.62
Certificates of deposit	135,307	440	1.32	142,481	404	1.15
Other borrowed funds	1,650	7	1.72	21,517	127	2.39
Redeemable subordinated debentures	18,557	150	3.23	18,557	119	2.57
Total interest-bearing liabilities	751,078	1,376	0.74 %	715,326	1,289	0.73 %
Non-interest bearing liabilities:						
Demand deposits	188,611			169,771		
Other liabilities	8,159			7,111		
Total non-interest bearing liabilities	196,770			176,882		
Shareholders' equity	111,846			105,568		
Total liabilities and shareholders' equity	\$1,059,694			\$997,776		
Net interest spread ⁽²⁾			3.72 %			3.41 %
Net interest income and net interest margin ⁽³⁾		\$9,815	3.95 %		\$8,459	3.63 %

(1) Loan origination fees are considered an adjustment to interest income. For the purpose of calculating loan yields, average loan balances include non-accrual loans with no related interest income and the average balance of loans held for sale. Please refer to Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations under the heading "Non-Performing Assets" for a discussion of the Bank's policy with regard to non-accrual loans.

(2) The net interest rate spread is the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities.

(3) The net interest margin is equal to net interest income divided by average interest-earning assets.

(4) Tax-equivalent basis. The tax-equivalent adjustment was \$136 and \$265 for the three months ended March 31, 2018 and March 31, 2017, respectively.

Three months ended March 31, 2018 compared to three months ended March 31, 2017

Net interest income was \$9.7 million for the quarter ended March 31, 2018 and increased \$1.5 million, or 18.1%, compared to net interest income of \$8.2 million for the quarter ended March 31, 2017. The tax equivalent net interest margin was 3.95% for the first quarter of 2018 compared to 3.63% for the first quarter of 2017.

Total interest income was \$11.1 million for the three months ended March 31, 2018 compared to \$9.5 million for the three months ended March 31, 2017 and increased due primarily to a net increase of \$77.6 million in average loans, reflecting growth primarily of commercial real estate and construction loans, which was partially offset by declines in the average balances of mortgage warehouse and commercial business loans.

Average interest-earning assets were \$1.0 billion and \$941.8 million for the first quarters of 2018 and 2017, respectively. The increase in average interest-earning assets of \$63.6 million for the first quarter of 2018 compared to the first quarter of 2017 was due primarily to an increase of \$77.6 million in average loans, which was partially offset by a \$14.6 million decrease in average investment securities.

For the first quarters of 2018 and 2017, the tax-equivalent yield on interest-earning assets was 4.46% and 4.14%, respectively. The higher yield on average interest-earning assets for the first quarter of 2018 compared to the first quarter of 2017 was due primarily to the higher yield earned on the loan portfolio. The 75 basis point increase in the Federal Reserve's targeted federal funds rate and the corresponding increase in the Bank's Prime Rate since March of 2017 had a positive effect on the yields for construction, commercial business and warehouse loans with variable interest rate terms in the first quarter of 2018. The yield on commercial real estate loans declined due to the continued low interest rate environment as new commercial real estate loans were originated at yields lower than the average yield on commercial real estate loans in the prior year period.

Interest expense on average interest-bearing liabilities was \$1.4 million, with an interest cost of 0.74%, for the first quarter of 2018 compared to \$1.3 million, with an interest cost of 0.73%, for the first quarter of 2017. The \$87,000 increase in interest expense on interest-bearing liabilities for the first quarter of 2018 reflected higher market interest rates in the first quarter of 2018 compared to the first quarter of 2017. The change in mix of deposits partially offset the effect of the higher interest rate environment as the average balance of lower interest cost NOW accounts increased and the average balance of higher interest cost certificates of deposit and borrowings declined in the first quarter of 2018 compared to the first quarter of 2017.

Average interest-bearing liabilities increased \$35.8 million, or 5.0%, to \$751.1 million for the three months ended March 31, 2018 from \$715.3 million for the same three months of 2017 due primarily to increases in money market and NOW accounts and savings accounts. Money market and NOW accounts averaged \$371.9 million for the first quarter of 2018 compared to \$320.6 million for the first quarter of 2017, which represented an increase of \$51.3 million, or 16.0%. Average savings accounts increased \$11.5 million, or 5.4%, in the first quarter of 2018 compared to the first quarter of 2017. The increases were due primarily to additional funds deposited by municipal customers. Average certificates of deposit declined by \$7.2 million, or 5.0%, to \$135.3 million for the first quarter of 2017 from \$142.5 million for the first quarter of 2017.

The increase in average non-interest bearing demand deposits of \$18.8 million provided the Company with additional funding. Other borrowed funds, which are overnight borrowings, declined due to the net growth of deposits.

The net interest margin, on a tax-equivalent basis, increased to 3.95% for the three months ended March 31, 2018 compared to 3.63% for the three months ended March 31, 2017 due primarily to the higher tax-equivalent yield on average earning assets. The higher tax-equivalent yield earned on average interest-earning assets reflected the growth of loans, the increase in loans as a percentage of earning assets and the higher interest rate environment in the first

quarter of 2018 compared to the first quarter of 2017.

Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, the level of non-accrual loans and problem loans as identified through internal review and classification, collateral values and the growth, size and risk elements of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions.

In general, over the last three years, the Company experienced an improvement in loan credit quality and achieved a steady resolution of non-performing loans and assets related to the severe recession, which was reflected in the current level of non-performing loans at March 31, 2018. Net charge-offs of commercial business and commercial real estate loans in 2017, 2016 and 2015 have declined significantly, which has resulted in a reduction of the historical loss factors for these segments of the loan portfolio that were applied by management to estimate the allowance for loan losses at March 31, 2018.

Three months ended March 31, 2018 compared to three months ended March 31, 2017

During the first quarter of 2018, the Company recorded a provision for loan losses of \$225,000, charge-offs of \$1,000 and recoveries of loans previously charged-off of \$60,000 compared to a provision for loan losses of \$150,000, charge-offs of \$101,000 and recoveries of loans previously charged-off of \$7,000 recorded for the first quarter of 2017. The allowance for loan losses was \$8.3 million, or 1.07% of loans, at March 31, 2018 compared to \$7.6 million, or 1.12% of loans, at March 31, 2017. The increase in the allowance for loan losses was due primarily to the increase in loans from March 31, 2017 to March 31, 2018.

Management believes that the current economic conditions in New Jersey and surrounding areas and the current operating conditions for the Company are generally positive, which were considered in management's evaluation of the adequacy of the allowance for loan losses.

Non-Interest Income

Three months ended March 31, 2018 compared to three months ended March 31, 2017

Total non-interest income was \$1.9 million for the first quarter of 2018 and declined \$528,000, or 21.9%, compared to \$2.4 million for the first quarter of 2017. The decrease was due primarily to a decrease of \$440,000 in gains on the sales of loans and a decrease of \$100,000 in gains from the sale or call of investment securities.

For the first quarters of 2018 and 2017, gains on the sales of loans were \$1.1 million and \$1.6 million, respectively. The Company originates and sells commercial loans guaranteed by the SBA and residential mortgage loans in the secondary market. SBA guaranteed commercial lending activity and loan sales vary from period to period. In the first quarter of 2018, \$4.3 million of SBA loans were sold and gains of \$451,000 were recorded compared to \$3.9 million of loans sold and gains of \$335,000 recorded in the first quarter of 2017. Residential mortgages totaling \$23.5 million were sold and \$698,000 of gains were recorded in the first quarter of 2018 compared to \$38.4 million of loans sold and \$1.3 million of gains recorded in the first quarter of 2017. The lower amounts of loans sold and gains recorded in the first quarter of 2018 were due primarily to a decrease in residential mortgage loans held for sale at December 31, 2017 compared to December 31, 2016. Residential mortgage interest rates were higher in the first quarter of 2018 compared to the first quarter of 2017 and may affect the volume of residential lending activity in future periods if the residential mortgage interest rates remain at these higher levels or increase further.

Service charges on deposit accounts were relatively unchanged from the first quarter of 2018 compared to the first quarter of 2017.

Non-interest income also includes income from BOLI, which was \$114,000 for the three months ended March 31, 2018 compared to \$130,000 for the three months ended March 31, 2017.

For the first quarter of 2018, the Company recorded other income of \$466,000, representing an increase of \$32,000 from other income of \$434,000 recorded for the first quarter of 2017. There were insignificant changes in the income components of other income from period to period.

Non-Interest Expenses

For the first quarter of 2018, non-interest expenses were \$7.6 million and were relatively unchanged from the first quarter of 2017.

The following table presents the major components of non-interest expenses for the three months ended March 31, 2018 and 2017:

(Dollars in thousands)	Three months ended March 31,	
	2018	2017
Salaries and employee benefits	\$4,738	\$4,501
Occupancy expense	812	838
Regulatory, professional and other fees	432	460
Data processing expenses	309	318
Equipment expense	271	240
Merger-related expenses	164	—
FDIC insurance expense	130	80
Telephone	96	99
Insurance	87	80
Supplies	66	60
Marketing	57	72
Amortization of intangible assets	92	98
Other expenses	391	810
Total	\$7,645	\$7,656

Three months ended March 31, 2018 compared to three months ended March 31, 2017

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$237,000, or 5.3%, to \$4.7 million for the three months ended March 31, 2018 compared to \$4.5 million for the three months ended March 31, 2017. The increase in salaries and employee benefits was due primarily to merit increases and increases in employee benefits expenses.

Occupancy expense decreased by \$26,000 to \$812,000 for the first quarter of 2018 compared to \$838,000 for the same quarter in 2017 primarily due to the closing of a branch office and one mortgage office at the end of the first quarter of 2017.

Regulatory, professional and other fees decreased \$28,000, or 6.1%, to \$432,000 for the three months ended March 31, 2018 from \$460,000 for the same period of 2017 primarily due to reduced professional and consulting fees. The levels of regulatory, professional and consulting fees have generally increased over the last several years due primarily to compliance with increased regulatory requirements, management of enterprise risk and information security and additional internal and external audit fees, including attestation requirements regarding internal controls over financial reporting as a result of the Company becoming an "Accelerated Filer" for SEC reporting purposes for the year ended December 31, 2016 and subsequent periods.

Data processing expenses of \$309,000 were relatively unchanged for the first quarter of 2018 compared to \$318,000 for the first quarter of 2017.

Merger expenses of \$164,000 related to the merger of NJCB with and into the Bank were incurred in the first quarter of 2018.

FDIC insurance expense increased \$50,000, or 62.5%, due primarily to the increase in loans and assets.

The Company recorded other expenses of \$391,000 for the first quarter of 2018 as compared to \$810,000 for the first quarter of 2017. Other operating expenses were \$419,000 lower in the first quarter of 2018 compared to the first quarter of 2017 due primarily to the prior year period including the write-off of excess deferred loan origination costs.

In the second quarter of 2018, the Company expects to incur one-time merger related expenses of approximately \$2.3 million, or \$1.6 million after tax, due to the conversion of NJCB's deposit and loan accounts to the Bank's computer systems and other merger-related expenses, such as severance, change in control payments and legal expenses. The amount of merger-related expenses and the after-tax effect may vary from this estimate because the acquisition accounting for the merger is not complete at this time.

Income Taxes

Three months ended March 31, 2018 compared to three months ended March 31, 2017

Income tax expense was \$841,000 for the first quarter of 2018, resulting in an effective tax rate of 22.8%, compared to income tax expense of \$852,000 for the first quarter of 2017, which resulted in an effective tax rate of 30.4%. The decline in the effective tax rate for the first quarter of 2018 was due principally to the enactment of the Tax Cut and Jobs Act ("Tax Act") on December 22, 2017, which reduced the maximum federal corporate income tax rate from 35% to 21% effective January 1, 2018. If the effective tax rate for the first quarter of 2018 had been the same as the effective tax rate in the first quarter of 2017, income tax expense would have been approximately \$282,000 higher.

Financial Condition

March 31, 2018 Compared with December 31, 2017

Total consolidated assets at March 31, 2018 were \$1.06 billion, representing a decrease of \$18.9 million from total consolidated assets of \$1.08 billion at December 31, 2017 due primarily to a \$13.2 million decrease in loans. In general, the reduction in assets and the \$30.9 million decrease in deposits resulted in a \$9.3 million increase in short-term borrowings.

Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2018 totaled \$16.0 million compared to \$18.8 million at December 31, 2017, a decrease of \$2.8 million. To the extent that the Bank does not utilize funds for loan originations or securities purchases, the cash inflows are invested in overnight deposits at the Federal Reserve Bank of New York.

Loans Held for Sale

Loans held for sale at March 31, 2018 were \$1.9 million compared to \$4.3 million at December 31, 2017. The amount of loans held for sale varies from period to period due to changes in the amount and timing of sales of residential mortgages and SBA commercial loans.

Investment Securities

Investment securities represented approximately 20.3% of total assets at March 31, 2018 and approximately 20.0% of total assets at December 31, 2017. Total investment securities of \$215.3 million at March 31, 2018 were relatively unchanged from December 31, 2017. Purchases of investment securities totaled \$13.3 million during the three months ended March 31, 2018, and proceeds from sales, calls, maturities and payments totaled \$12.2 million during this same period.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create economically attractive returns. At March 31, 2018, securities available for sale totaled \$112.5 million, an increase of \$7.0 million, or 6.7%, compared to securities available for sale totaling \$105.5 million at December 31, 2017.

At March 31, 2018, the securities available for sale portfolio had net unrealized losses of \$1.9 million compared to net unrealized losses of \$571,000 at December 31, 2017. These net unrealized losses were reflected, net of tax, in shareholders' equity as a component of accumulated other comprehensive income. The increase in the net unrealized

loss in the first quarter of 2018 was due principally to the increase in market interest rates during the period.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At March 31, 2018, securities held to maturity were \$102.8 million, a decrease of \$7.5 million from \$110.3 million at December 31, 2017. The fair value of the held to maturity portfolio at March 31, 2018 was \$103.4 million.

Loans

The loan portfolio, which represents the Company's largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Company's primary lending focus continues to be financing mortgage warehouse lines, construction loans, commercial business loans, owner-occupied commercial mortgage loans and commercial real estate loans on income-producing assets.

The following table represents the components of the loan portfolio at March 31, 2018 and December 31, 2017:

(Dollars in thousands)	March 31, 2018		December 31, 2017	
	Amount	%	Amount	%
Commercial real estate	\$336,062	43 %	\$308,924	39 %
Mortgage warehouse lines	162,729	21	189,412	24
Construction loans	123,701	16	136,412	17
Commercial business	91,797	12	92,906	12
Residential real estate	41,624	5	40,494	5
Loans to individuals	20,075	3	21,025	3
All other	175	—	183	—
Gross loans	776,163	100%	789,356	100%
Deferred loan costs, net	498		550	
Total loans	\$776,661		\$789,906	

Total loans decreased by \$13.2 million, or 1.7%, to \$776.7 million at March 31, 2018 compared to \$789.9 million at December 31, 2017 due, in part, to decreases of \$26.7 million in mortgage warehouse loans and \$12.7 million in construction loans, which were partially offset by a \$27.1 million increase in commercial real estate loans. The \$12.7 million decrease in construction loans was due primarily to the completion of projects, the pay-off of the loans or the permanent funding of the loans and the transfer of the loans to commercial real estate loans.

Mortgage warehouse lines' outstanding balances decreased \$26.7 million to \$162.7 million at March 31, 2018 compared to \$189.4 million at December 31, 2017, reflecting lower levels of residential mortgage originations by the Bank's mortgage banking customers that were primarily due to the seasonal nature of residential lending in the Bank's markets, which generally experience lower home purchase activity during the winter months as compared to other periods during the year.

The Bank's mortgage warehouse funding group provides revolving lines of credit that are available to licensed mortgage banking companies. The warehouse line of credit is used by the mortgage banker to finance the origination of one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and the Government National Mortgage Association. On average, an advance under the warehouse line of credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. The Bank collects interest and a transaction fee at the time of repayment. The Bank funded \$783.6 million of residential mortgages through customers' warehouse lines of credit in the first quarter of 2018 compared to \$738.9 million in the first quarter of 2017.

Commercial business loans decreased \$1.1 million, or 1.2%, to \$91.8 million at March 31, 2018 from \$92.9 million at December 31, 2017. Commercial business loans consist primarily of loans to small and middle market businesses and are typically working capital loans used to finance inventory, receivables or equipment needs. Business assets of the commercial borrower generally secure these loans.

Commercial real estate loans increased \$27.1 million, or 8.8%, to \$336.1 million at March 31, 2018 from \$308.9 million at December 31, 2017 and increased \$77.9 million, or 30.2%, since March 31, 2017. Commercial real estate loans consist primarily of loans to businesses collateralized by real estate employed in the business and loans to finance investor owned income-producing properties.

Construction loans decreased \$12.7 million to \$123.7 million at March 31, 2018 from \$136.4 million at December 31, 2017, and increased \$16.0 million, or 14.8%, since March 31, 2017. Construction financing is provided to businesses to expand their facilities and operations and to real estate developers for the acquisition, development and construction of residential properties and income-producing properties. First mortgage construction loans are made to developers and builders for single family homes or multi-

family buildings that are presold or are to be sold or leased on a speculative basis. The Bank lends to developers and builders with established relationships, successful operating histories and sound financial resources.

The Bank also finances the construction of individual, owner-occupied single family homes. These loans are made to qualified individual borrowers and are generally supported by a take-out commitment from a permanent lender.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the economic environment and real estate market in the Company's market region.

Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on non-accrual basis and (2) loans which are contractually past due 90 days or more as to interest and principal payments but which have not been classified as non-accrual. Included in non-accrual loans are loans whose terms have been restructured to provide a reduction or deferral of interest and/or principal because of deterioration in the financial position of the borrower and which have not performed in accordance with the restructured terms.

The Bank's policy with regard to non-accrual loans is that, generally, loans are placed on non-accrual status when they are 90 days past due, unless these loans are well secured and in process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

At March 31, 2018, non-performing loans increased by \$619,000 to \$7.7 million from \$7.1 million at December 31, 2017 and the ratio of non-performing loans to total loans increased to 1.00% at March 31, 2018 compared to 0.90% at December 31, 2017. During the first quarter of 2018, \$241,000 of non-performing loans were resolved and \$860,000 of loans were placed on non-accrual. The new non-accrual loans were comprised of one residential mortgage and two home equity loans. In the first quarter of 2017, the Bank was notified that a shared national credit syndicated loan in which it was a participant in a \$4.3 million facility had further deteriorated. As of the date of notification, the Bank downgraded the loan, which had a balance of \$4.0 million at that time, and placed it on non-accrual. In the first quarter of 2018, the Bank was notified by federal bank regulators that this loan had been upgraded from doubtful to substandard. The balance of the loan was \$3.0 million at March 31, 2018.

The major segments of non-accrual loans consist of commercial business, commercial real estate and residential real estate loans, which are in the process of collection. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

(Dollars in thousands)	March 31, 2018	December 31, 2017
Non-performing loans:		
Loans 90 days or more past due and still accruing	\$—	\$—
Non-accrual loans	7,733	7,114
Total non-performing loans	7,733	7,114
Other real estate owned	—	—
Total non-performing assets	7,733	7,114
Performing troubled debt restructurings	3,581	3,728
Performing troubled debt restructurings and total non-performing assets	\$11,314	\$ 10,842

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Non-performing loans to total loans	1.00	%	0.90	%
Non-performing loans to total loans excluding mortgage warehouse lines	1.26	%	1.18	%
Non-performing assets to total assets	0.73	%	0.66	%
Non-performing assets to total assets excluding mortgage warehouse lines	0.86	%	0.80	%
Total non-performing assets and performing troubled debt restructurings to total assets	1.07	%	1.00	%

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Non-performing loans to total loans increased to 1.00% at March 31, 2018 from 0.90% at December 31, 2017 principally due to the increase in non-accrual loans.

Non-performing assets increased by \$619,000 to \$7.7 million at March 31, 2018 from \$7.1 million at December 31, 2017. There was no OREO at March 31, 2018 and December 31, 2017.

At March 31, 2018, the Bank had 11 loans totaling \$8.3 million, which were troubled debt restructurings. Three of these loans totaling \$4.7 million are included in the above table as non-accrual loans and the remaining eight loans totaling \$3.6 million are considered performing. At December 31, 2017, the Bank had ten loans totaling \$5.5 million that were troubled debt restructurings. Two of these loans totaling \$1.8 million are included in the above table as non-accrual loans and the remaining eight loans totaling \$3.7 million are considered performing.

In accordance with U.S GAAP, the excess of cash flows expected at acquisition over the initial investment in the purchase of a credit impaired loan is recognized as interest income over the life of the loan. At March 31, 2018 and December 31, 2017, there were no loans acquired with evidence of deteriorated credit quality that were not classified as non-performing loans.

Non-performing assets represented 0.73% of total assets at March 31, 2018 compared to 0.66% of total assets at December 31, 2017.

Management takes a proactive approach in addressing delinquent loans. The Company's President and Chief Executive Officer meets weekly with all loan officers to review the status of credits past due ten days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. In addition, delinquency notices are system-generated when loans are five days past due and again at 15 days past due.

In most cases, the Company's collateral is real estate. If the collateral is foreclosed upon, the real estate is carried at fair market value less the estimated selling costs. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral, less estimated selling costs, is a loss that is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan through foreclosure can be delayed if the borrower files a bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the United States Bankruptcy Reform Act of 1978, as amended.

During the three months ended March 31, 2018, there was no activity in other real estate owned. During the three months ended March 31, 2017, one commercial real estate property with a fair value of \$265,000 was transferred to other real estate owned.

Allowance for Loan Losses and Related Provision

The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial business, construction and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial business and commercial real estate loans and construction loans are charged off against the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements and is consistent with U.S. GAAP and interagency supervisory guidance. The allowance for loan losses methodology consists of two major components. The first component is an estimation of losses associated with individually

identified impaired loans, which follows ASC Topic 310. The second major component is an estimation of losses under ASC Topic 450, which provides guidance for estimating losses on groups of loans with similar risk characteristics. The Company's methodology results in an allowance for loan losses that includes a specific reserve for impaired loans, an allocated reserve and an unallocated portion.

When analyzing groups of loans, the Company follows the Interagency Policy Statement on the Allowance for Loan and Lease Losses. The methodology considers the Company's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans as of the evaluation date. These adjustment factors, known as qualitative factors, include:

- Delinquencies and non-accruals;
- Portfolio quality;
- Concentration of credit;
- Trends in volume of loans;
- Quality of collateral;
- Policy and procedures;
- Experience, ability and depth of management;
- Economic trends - national and local; and
- External factors - competition, legal and regulatory.

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories, such as special mention, substandard, doubtful and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger-balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans is determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed and for homogeneous groups of loans, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current net net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as doubtful have all the weaknesses inherent in loans classified as substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in non-accrual status. Loans classified as a loss are considered uncollectible and are charged-off against the allowance for loan losses.

The specific allowance for impaired loans is established for specific loans that have been identified by management as being impaired. These loans are considered to be impaired primarily because the loans have not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or in part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual impaired loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms, which employ their own criteria and assumptions that may include occupancy rates, rental rates and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of outstanding loans that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial business loans, commercial real estate loans, construction loans, warehouse lines of credit and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes or any other qualitative factor that may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions that may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates, by definition, lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolios.

Commercial Business

The Company offers a variety of commercial loan services, including term loans, lines of credit and loans secured by equipment and receivables. A broad range of short-to-medium term commercial loans, both secured and unsecured, are made available to businesses for working capital (including inventory and receivables), business expansion (including acquisition and development of real estate and improvements) and the purchase of equipment and machinery. Commercial business loans are granted based on the borrower's ability to generate cash flow to support its debt obligations and other cash related expenses. A borrower's ability to repay commercial business loans is substantially dependent on the success of the business itself and on the quality of its management. As a general practice, the Company takes, as collateral, a security interest in any available real estate, equipment, inventory, receivables or other personal property of its borrowers, although the Company occasionally makes commercial business loans on an unsecured basis. Generally, the Company requires personal guarantees of its commercial business loans to offset the risks associated with such loans.

Much of the Company's lending is in northern and central New Jersey. As a result of this geographic concentration, a significant broad-based deterioration in economic conditions in the New Jersey and the New York City metropolitan area could have a material adverse impact on the Company's loan portfolio. A prolonged decline in economic conditions in our market area could restrict borrowers' ability to pay outstanding principal and interest on loans when due. The value of assets pledged as collateral may decline and the proceeds from the sale or liquidation of these assets may not be sufficient to repay the loan.

Commercial Real Estate

Commercial real estate loans are made to businesses to expand their facilities and operations and to real estate operators to finance the acquisition of income producing properties. The Company's loan policy requires that borrowers have sufficient cash flow to meet the debt service requirements and the value of the property meets the loan-to-value criteria set in the loan policy. The Company monitors loan concentrations by borrower, by type of property and by location and other criteria.

The Company's commercial real estate portfolio is largely secured by real estate collateral located in the State of New Jersey. Conditions in the real estate markets in which the collateral for the Company's loans are located strongly influence the level of the Company's non-performing loans. A decline in the New Jersey real estate market could adversely affect the Company's loan portfolio. Decreases in local real estate values would adversely affect the value of property used as collateral for the Company's loans. Adverse changes in the economy also may have a negative effect on the ability of our borrowers to make timely repayments of their loans.

Construction Financing

Construction financing is provided to businesses to expand their facilities and operations and to real estate developers for the acquisition, development and construction of residential and commercial properties. First mortgage construction loans are made to developers and builders primarily for single family homes and multi-family buildings that are presold or are to be sold or leased on a speculative basis.

The Company lends to builders and developers with established relationships, successful operating histories and sound financial resources. Management has established underwriting and monitoring criteria to minimize the inherent risks of real estate construction lending. The risks associated with speculative construction lending include the borrower's inability to complete the construction process on time and within budget, the sale or rental of the project within

projected absorption periods and the economic risks associated with real estate collateral. Such loans may include financing the development and/or construction of residential subdivisions. This activity may involve financing land purchases and infrastructure development (i.e., roads, utilities, etc.) as well as construction of residences or multi-family dwellings for subsequent sale by the developer/builder. Because the sale or rental of developed properties is integral to the success of developer business, loan repayment may be especially subject to the volatility of real estate market values.

Mortgage Warehouse Lines of Credit

The Company's Mortgage Warehouse Funding Group provides revolving lines of credit that are available to licensed mortgage banking companies. The warehouse line of credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and the Government National Mortgage Association. On average, an advance under

the warehouse line of credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment.

As a separate class of the total loan portfolio, the warehouse loan portfolio is individually analyzed as a whole for allowance for loan losses purposes. Warehouse lines of credit are subject to the same inherent risks as other commercial lending, but the overall degree of risk differs. While the Company's loss experience with this type of lending has been non-existent since the product was introduced in 2008, there are other risks unique to this lending that still must be considered in assessing the adequacy of the allowance for loan losses. These unique risks may include, but are not limited to, (i) credit risks relating to the mortgage bankers that borrow from us, (ii) the risk of intentional misrepresentation or fraud by any of such mortgage bankers, (iii) changes in the market value of mortgage loans originated by the mortgage banker, the sale of which is the expected source of repayment of the borrowings under a warehouse line of credit, due to changes in interest rates during the time in warehouse or (iv) unsalable or impaired mortgage loans so originated, which could lead to decreased collateral value and the failure of a purchaser of the mortgage loan to purchase the loan from the mortgage banker.

Consumer

The Company's consumer loan portfolio is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals. The principal risk is that the borrower becomes unemployed or has a significant reduction in income.

In general, for homogeneous groups such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type and historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores;
- Internal credit risk grades;
- Loan-to-value ratios;
- Collateral; and
- Collection experience.

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data:

(Dollars in thousands)	Three months ended March 31, 2018	Year ended December 31, 2017	Three months ended March 31, 2017
Balance, beginning of period	\$8,013	\$7,494	\$7,494
Provision charged to operating expenses	225	600	150
Loans charged off:			
Residential real estate loans	—	(101)	(101)
Commercial business and commercial real estate	—	(61)	—
All other loans	(1)	—	—
Total loans charged off	(1)	(162)	(101)
Recoveries:			
Commercial business and commercial real estate	60	64	6
Loans to individuals	—	4	1
All other loans	—	13	—
Total recoveries	60	81	7
Net recoveries (charge offs)	59	(81)	(94)
Balance, end of period	\$8,297	\$8,013	\$7,550
Loans:			
At period end	\$776,661	\$789,906	\$676,411
Average during the period	746,917	717,010	669,290
Net (charge offs) recoveries to average loans outstanding	0.01 %	(0.01)%	(0.01)%
Net (charge offs) recoveries to average loans outstanding, excluding mortgage warehouse loans	0.01 %	(0.01)%	(0.02)%
Allowance for loan losses to:			
Total loans at period end	1.07 %	1.01 %	1.12 %
Total loans at period end excluding mortgage warehouse loans	1.23 %	1.19 %	1.29 %
Non-performing loans	107.29 %	112.64 %	101.76 %

The following table represents the allocation of the allowance for loan losses (“ALL”) among the various categories of loans and certain other information as of March 31, 2018 and December 31, 2017, respectively. The total allowance is available to absorb losses from any portfolio of loans.

(Dollars in thousands)	March 31, 2018			December 31, 2017		
	Amount of Loan Class	As a % of Loan Class	Loans % of Loans	Amount of Loan Class	As a % of Loan Class	Loans % of Loans
Commercial real estate loans	\$3,166	0.94%	43 %	\$2,949	0.95%	39 %
Commercial business	1,675	1.82	12	1,720	1.85	12
Construction loans	1,612	1.30	16	1,703	1.25	17
Residential real estate loans	446	1.07	5	392	0.97	5
Loans to individuals	129	0.64	3	114	0.54	3
Subtotal	7,028	1.15	79	6,878	1.15	76
Mortgage warehouse lines	732	0.45	21	852	0.45	24

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Unallocated reserves	537	—	—	283	—	—
Total	\$8,297	1.07%	100%	\$8,013	1.01%	100%

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During the first quarter of 2018, the Company recorded a provision for loan losses of \$225,000, charge-offs of \$1,000 and recoveries of loans previously charged-off of \$60,000 compared to a provision for loan losses of \$150,000, charge-offs of \$101,000 and recoveries of loans previously charged-off of \$7,000 recorded for the first quarter of 2017. The higher provision for loan losses recorded in the first quarter of 2018 was due primarily to the growth of commercial real estate loans, the level of non-performing loans and the change in the mix of loans in the loan portfolio.

At March 31, 2018, the allowance for loan losses was \$8.3 million, or 1.07% of loans, compared to \$8.0 million, or 1.01% of loans, at December 31, 2017 and \$7.6 million, or 1.12% of loans, at March 31, 2017. The allowance for loan losses was 107% of non-performing loans at March 31, 2018 compared to 113% of non-performing loans at December 31, 2017 and 102% at March 31, 2017. Management believes that the quality of the loan portfolio remains sound, considering the economic climate in the State of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels and the estimated incurred and inherent losses in the loan portfolio.

Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Company offers a variety of products designed to attract and retain customers, with the Company's primary focus on the building and expanding of long-term relationships.

The following table summarizes deposits at March 31, 2018 and December 31, 2017.