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AMPLIDYNE INC  
Form 10QSB  
November 22, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-QSB

- QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2004.
- TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934.

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission File Number 0-21931

AMPLIDYNE, INC.

-----  
(Exact name of small business issuer as specified in its charter)

DELAWARE

22-3440510

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(I.R.S. Employer  
Identification No.)

59 LaGrange Street  
Raritan, New Jersey 08869

-----  
(Address of principal executive offices)

(908) 253-6870

-----  
(Issuer's telephone number)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

The number of shares outstanding of the Issuer's Common Stock, \$.0001 Par Value, as of November 19, 2004 was 10,376,500.

AMPLIDYNE, INC.  
FORM 10-QSB  
NINE MONTHS ENDED September 30, 2004

TABLE OF CONTENTS

## Edgar Filing: AMPLIDYNE INC - Form 10QSB

### PART I - FINANCIAL INFORMATION

#### Item 1 FINANCIAL STATEMENTS (UNAUDITED):

Balance Sheets.....	1-2
Statements of Operations.....	3
Statement of Cash Flows.....	4
Statement of Changes in Stockholder's Deficiency.....	5
Notes to Financial Statements.....	6-10

Management's Discussion and Analysis of Financial Condition and Results of Operations.....	11-14
--	-------

Controls and Procedures.....	15
------------------------------	----

Exhibits.....	14
---------------	----

### PART II - OTHER INFORMATION

Legal Proceedings.....	15
------------------------	----

Signatures.....	18
-----------------	----

### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### AMPLIDYNE, INC. BALANCE SHEETS

ASSETS	(UNAUDITED) September 30 2004 -----
<b>CURRENT ASSETS</b>	
Cash	\$ --
Accounts receivable, net of allowance for doubtful accounts of \$262,000 and \$143,000 in 2004 and 2003, respectively	25,862
Inventories	321,637
Prepaid expenses and other	--
	-----
Total current assets	347,499
<b>PROPERTY AND EQUIPMENT - AT COST</b>	
Machinery and equipment	565,629
Furniture and fixtures	43,750
Autos and trucks	66,183
Leasehold improvements	8,141
	-----
	683,703

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Less accumulated depreciation and amortization	(676,627)
	-----
	7,076
	-----
SECURITY DEPOSITS AND OTHER NON-CURRENT ASSETS	--
	-----
TOTAL ASSETS	\$ 354,575
	=====

Note: The balance sheet at December 31, 2003 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

1

### AMPLIDYNE, INC. BALANCE SHEETS

#### LIABILITIES AND STOCKHOLDERS' DEFICIENCY

	(UNAUDITED)
	September 30, 2004
	-----
CURRENT LIABILITIES	
Overdraft	\$ 4
Note payable in connection with Phoenix investor rescission agreement	40
Convertible notes payable pursuant to financing agreement	350
Customer advances	29
Accounts payable	468
Accrued expenses and other current liabilities	139
Accrued settlement of litigation	95
Loans payable - officers	377
	-----
Total current liabilities	1,505
Other convertible notes payable	21
	-----
TOTAL LIABILITIES	1,527
STOCKHOLDERS' DEFICIENCY	
Commonstock - authorized, 25,000,000 shares of \$.0001 par value; shares 10,376,500 and 10,376,500 shares issued and outstanding at September 30, 2004 and December 31, 2003, respectively	1
Additional paid-in capital	22,503
Accumulated deficit	(23,676)
	-----
	(1,172)

Note: The balance sheet at December 31, 2003 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

2

AMPLIDYNE, INC.  
STATEMENTS OF OPERATIONS (UNAUDITED)  
THREE AND NINE MONTHS ENDED SEPTEMBER 30

	Three Months Ended September 30		
	2004	2003	2002
	-----	-----	-----
Net sales	\$ 114,899	356,834	\$ 67,000
Cost of goods sold (net of inventory write-down of \$233,995 in 2002)	154,532	183,730	66,000
	-----	-----	-----
Gross profit (loss)	(39,633)	173,104	
Operating expenses			
Selling, general and administrative	180,922	154,309	50,000
Research, engineering and development	11,159	93,114	17,000
Litigation settlement costs	300	--	2,000
	-----	-----	-----
Operating loss	(232,014)	(74,319)	(69,000)
Nonoperating income (expenses)			
Interest income and other income	4,535	--	
Loss incurred on rescission of prior year agreements with Phoenix to invest in the Company	--	--	(4,000)
Interest expense	(300)	--	
Gain on sale of property and equipment	--	--	
	-----	-----	-----
Loss before income taxes	(227,779)	(74,319)	(72,000)
Provision for income taxes	13,696	--	1,000
	-----	-----	-----
NET LOSS	\$ (241,475)	\$ (74,319)	\$ (74,000)
	=====	=====	=====
Net loss per share - basic and diluted	\$ (0.02)	\$ (0.01)	\$ (0.01)
	=====	=====	=====
Weighted average number of shares outstanding	10,376,500	10,143,167	10,376,500

=====

3

AMPLIDYNE, INC.  
STATEMENTS OF CASH FLOWS (UNAUDITED)  
NINE MONTHS ENDED SEPTEMBER 30

Cash flows from operating activities:  
Net Loss

Adjustments to reconcile net loss to net cash used in operating activities

- Depreciation and amortization
- Provision for doubtful accounts
- Litigation settlement costs
- Deferred officer compensation
- Interest accrued on other convertible promissory note
- Issuance of secured promissory in connection with  
loss incurred on rescission of agreements with  
Phoenix to invest in the Company
- Changes in assets and liabilities
  - Accounts receivable
  - Inventories
  - Prepaid expenses and other assets
  - Customer advances
  - Accounts payable and accrued expense

Total adjustments

Net cash (used) for operating activities

Cash flows from investing activities:  
Change in security deposits

Net cash provided by (used for) investing activities

Cash flows from financing activities:  
Change in overdraft  
Payment of lease obligations  
Officer loans  
Proceeds from convertible notes received directly in cash  
pursuant to Lee financing agreement  
Proceeds from other convertible promissory note

Net cash provided by financing activities

NET INCREASE (DECREASE) IN CASH

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Cash at beginning of period

Cash at end of period

Supplemental disclosures of cash flow information:

Cash paid for: Interest  
Income taxes

Noncash financing activities:

Convertible notes issued by Company pursuant to Lee financing agreement  
Less: Proceeds received directly in cash by Company

Payment of Company obligations by lender in connection with  
financing agreement in exchange for convertible notes

4

AMPLIDYNE, INC.  
STATEMENT OF STOCKHOLDERS' DEFICIENCY  
YEAR ENDED DECEMBER 31, 2003 AND NINE MONTHS ENDED SEPTEMBER 30, 2004

	PREFERRED STOCK	
	SHARES	PAR VALUE
	-----	-----
BALANCE AT DECEMBER 31, 2002	--	\$ --
Net loss for the year ended December 31, 2003		
Issuance of common stock in connection with litigation settled in the year ended December 31, 2002		
	-----	-----
BALANCE AT DECEMBER 31, 2003	--	--
THE FOLLOWING INFORMATION IS UNAUDITED:		
Net loss for the nine months ended September 30, 2004		
Litigation settlement to be paid through the issuance of common stock		
	-----	-----
BALANCE AT SEPTEMBER 30, 2004	==	\$ ==
	=====	=====
	ADDITIONAL PAID-IN CAPITAL	ACCUMULATED DEFICIT
	-----	-----
BALANCE AT DECEMBER 31, 2002	\$ 22,494,924	\$ (21,949,679)

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Net loss for the year ended December 31, 2003		(980,494)
Issuance of common stock in connection with litigation settled in the year ended December 31, 2002	(70)	

BALANCE AT DECEMBER 31, 2003	22,494,854	(22,930,173)
------------------------------	------------	--------------

THE FOLLOWING INFORMATION IS UNAUDITED:

Net loss for the nine months ended September 30, 2004		(746,337)
Litigation settlement to be paid through the issuance of common stock	8,160	

BALANCE AT SEPTEMBER 30, 2004	\$ 22,503,014	\$ (23,676,510)
	=====	=====

5

### NOTE A - ADJUSTMENTS

In the opinion of management, all adjustments, consisting only of normal recurring adjustments necessary for a fair statement of (a) results of operations for the three and nine month periods ended September 30, 2004 and 2003, (b) the financial position at September 30, 2004, (c) the statements of cash flows for the nine month period ended September 30, 2004 and 2003, and (d) the changes in stockholders' deficiency for the nine month period ended September 30, 2004 have been made. The results of operations for the three or nine months ended September 30, 2004 are not necessarily indicative of the results to be expected for the full year.

### NOTE B - UNAUDITED INTERIM FINANCIAL INFORMATION

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for financial statements. For further information, refer to the audited financial statements and notes thereto for the year ended December 31, 2003 included in the Company's Form 10-KSB filed with the Securities and Exchange Commission on April 14, 2004.

The Company's financial statements have been presented on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The liquidity of the Company has been adversely affected in recent years by significant losses from operations. As further discussed in Note F, the Company incurred losses of \$746,337 for the nine months ended September 30, 2004, has limited cash reserves and has seen its working capital decline by \$671,652 to a deficiency of \$(1,157,661) since the beginning of the fiscal year. Current liabilities exceed cash and receivables by \$1,479,298 indicating that the Company will have difficulty meeting its financial obligations for the balance of this fiscal year. These factors raise substantial doubt as to the Company's ability to continue as a going concern. Recently, operations have been funded by loans from John Lee, Hye Joung Lee and Joong Bin Lee and costs have been cut through substantial reductions in labor and operations.

As further discussed in Note F, management is seeking additional financing and intends to aggressively market its products, restructure the Company and its

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operations and, control operating costs and broaden its product base through enhancements of products. The Company believes that these measures may provide sufficient liquidity for it to continue as a going concern in its present form. Accordingly, the financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amount and classification of liabilities or any other adjustments that might be necessary should the Company be unable to continue as a going concern in its present form.

### OFF-BALANCE SHEET ARRANGEMENTS

We do not have any transactions, agreements or other contractual arrangements that constitute off balance sheet arrangements.

6

### NOTE C - STOCKHOLDERS' EQUITY

#### 1. WARRANTS AND OPTIONS

At September 30, 2004, the following 696,000 warrants, remained outstanding:

- (1) 20,000 exercisable at \$1.00 through May 2010
- (2) 20,000 exercisable at \$7.00 through December 2004
- (3) 30,000 exercisable at \$6.00 through November 2004
- (4) 50,000 exercisable at \$2.00 through December 2004
- (5) 50,000 exercisable at \$4.00 through December 2004
- (6) 16,000 exercisable at \$1.75 through December 2004
- (7) 55,000 exercisable at \$1.20 through September 30, 2004
- (8) 300,000 exercisable at \$2.00 through December 31, 2005
- (9) 75,000 exercisable at \$.96 through March 2007
- (10) 80,000 exercisable at \$1.50 through December 2004.

At September 30, 2004, the Company had employee stock options outstanding to acquire 1,971,000 shares of common stock at exercise prices of \$0.15 to \$3.25.

#### 2. STOCK PURCHASE AND FINANCING AGREEMENTS

On January 28, 2004, the Company entered into a Subscription Agreement (the "Agreement") with Phoenix Opportunity Fund II, L.P. ("Phoenix"), a limited partnership organized under the laws of the State of Delaware, pursuant to which Phoenix agreed to make an aggregate investment of \$100,000 in exchange for 282,700 shares of a newly created class of Series C Convertible Preferred Stock, representing approximately 80% of the Company's outstanding stock on a fully diluted basis. As the Company was required to amend its certificate of incorporation or effect a reverse stock split in order to have sufficient authorized shares to complete the equity financing, Phoenix made an initial investment of \$20,000 in exchange for 54,325 shares of Series C Convertible



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Preferred Stock, and loaned approximately \$80,000 to the Company with the remaining portion of the equity investment to be completed after recapitalization. Phoenix also entered into a stock restriction agreement with Devendar S. Bains, our former Chairman of the Board, Chief Executive Officer, and Treasurer, pursuant to which Mr. Bains issued an irrevocable proxy to Phoenix until the recapitalization is completed, which, together with the shares received in connection with the initial investment, would have given Phoenix effective control over 53% of the Company's voting stock.

The preferred shares were never issued to Phoenix. Due to a dispute among the Parties with respect to the terms of the loan transaction. The Company and Phoenix agreed to rescind their agreement, and the Company agreed to pay Phoenix: (i) \$20,000 in cash for the funds Phoenix invested, (ii) \$80,000 in cash for the funds which Phoenix lent to the Company, and (iii) \$40,000 for expenses incurred by Phoenix on behalf of the Company. The \$40,000 was paid by delivery of a secured promissory note due March 31, 2005, and bearing interest at the rate of eight percent per annum secured by substantially all the assets of the Company.

In a separate transaction, John Lee of Piscataway, NJ ("Lee") entered into a Note Purchase Agreement with the Company by which Lee has agreed to lend the Company an initial \$200,000 and up to an additional \$200,000 in one or more installments on or before October 30, 2004. The Company has agreed to deliver to John Lee convertible promissory notes which are convertible into Series C shares representing approximately 80% of the Company's outstanding stock on a fully diluted basis. Such conversion will take place at such time as the Company is able to do so. Messrs. Devendar Bains and

7

Tarlochan Bains are required to devote their full business time and attention to the business of the Company for eight (8) years from May 25, 2004. In the event that either Devendar Bains or Tarlochan Bains must leave the employ of the Company for any reason, each agrees that, if requested by the Board of Directors of the Company, he will use his best efforts to find a qualified replacement for himself acceptable to the Board of Directors, and that he will not engage in a business competitive with the Company for a period of eight (8) years. On May 25, 2004, Lee loaned the Company \$200,000, and was issued two convertible promissory notes which will be convertible in the aggregate into Series C shares representing approximately 32% of the Company's outstanding stock on a fully diluted basis, if and when converted. If not converted, the notes are payable on demand, provided that demand cannot be made before December 31, 2004, unless the Company is in default of the Note Purchase Agreement. Of the \$200,000 loaned to the Company, \$100,000 was used to pay Phoenix in connection with the rescission described above, \$45,000 was used to make a final payment in resolution of litigation with High Gain Antenna Co. Ltd. of Korea, and to pay associated bank fees, \$12,000 was used to pay legal fees and \$43,000 was used for working capital purposes.

In August 2004, an additional \$50,000 was received from each of Hye Joung Lee and Joong Bin Lee (an aggregate of \$100,000) in connection with the same agreement. These parties are business associates of John Lee, but otherwise unrelated.

In October 2004, an additional \$150,000 was received from John Lee.

NOTE D - LOSS PER SHARE

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The Company complies with the requirements of the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings per Share" ("SFAS No. 128"). SFAS No. 128 specifies the compilation, presentation and disclosure requirements for earnings per share for entities with publicly held common stock or potential common stock. Net loss per common share - basic and diluted is determined by dividing the net loss by the weighted average number of common stock outstanding.

Net loss per common share - diluted does not include potential common shares derived from stock options and warrants (see Note C) because they are antidilutive.

### NOTE E - LITIGATION

From time to time, the Company is party to what it believes are routine litigation and proceedings that may be considered as part of the ordinary course of its business. Except for the proceedings noted below, the Company is not aware of any pending litigation or proceedings that could have a material effect on the Company's results of operations or financial condition.

1. On June 29, 2004, the Company filed a Motion to Dismiss the lawsuit of V-Link, inc. against the Company. The Company (as well as an officer and director of the Company) is a defendant in a complaint brought in November 2003 in the Circuit Court of the State of Florida (17th Judicial District, Broward County) alleging fraud and seeking relief for unspecified damages and costs associated with an aborted plan of merger.

2. In connection with a Stipulation of Settlement and Release entered into in January 2003 before the Superior Court of New Jersey, the Company has fulfilled its obligations and has received a warrant of satisfaction of judgment from opposing counsel dated June 6, 2004. The Company (as well as an officer and director of the Company) was a defendant in a complaint brought in the Superior Court of New

8

Jersey, Law Division, Somerset County, by High Gain Antenna Co., Ltd. of Korea in November 2000.

3. In June 2004, the Company entered into a Settlement Agreement with Wayne Fogel, et al, before the United States District court in Tampa, Florida. The settlement provides for the following obligations by the Company to Mr. Fogel: (1) payment of \$12,000 by July 14, 2004; (2) issuance of 250,000 shares of restricted common stock by July 14, 2004 and; (3) the shipment of specified items of inventory valued at approximately \$22,000. The agreement further calls for the issuance of common stock of one share for each \$1 of inventory not delivered in lieu of the inventory in the event the company cannot deliver. Since non-delivery of the specified items is definite, the financial statements provide for the issuance of 22,000 additional shares. All shares in connection with this transaction are valued at the publicly traded market value of \$.05 on the date of the transaction, less a discount of 40% for the restriction on sale.

### NOTE F - LIQUIDITY

The Company's financial statements have been presented on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The liquidity of the Company has been adversely affected in recent years by significant losses from operations.

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The Company has incurred losses of \$746,337 and \$364,542 for the nine months ended September 30, 2004 and 2003, respectively.

With little remaining cash and no near term prospects of private placements, options or warrant exercises (other than the Convertible Notes) and reduced revenues, we believe that we will have great difficulty meeting our working capital needs over the next 12 months. The Company is presently dependent on cash flows generated from sales and financing under the Note Purchase Agreement described in Note C.2. Our failure to consummate a merger with an appropriate partner or to substantially improve our revenues will have serious adverse consequences and, accordingly, there is substantial doubt in our ability to remain in business over the next 12 months. There can be no assurance that any financing will be available to the Company on acceptable terms, or at all. If adequate funds are not available, the Company may be required to delay, scale back or eliminate its research, engineering and development or manufacturing programs or obtain funds through arrangements with partners or others that may require the Company to relinquish rights to certain of its technologies or potential products or other assets. Accordingly, the inability to obtain such financing could have a material adverse effect on the Company's business, financial condition and results of operations.

Management's plans for dealing with the foregoing matters include:

- o Increasing sales of its amplifier products by developing newer products for the Multimedia Broadcast market place through both individual customers, strategic alliances and mergers.
- o Decreasing the dependency on certain major customers by aggressively seeking other customers in the amplifier markets;
- o Partnering with significant companies to jointly develop innovative products, which has yielded orders with multinational companies to date, and which are expected to further expand such relationships;
- o Reducing costs through a more streamlined operation by using automated machinery to produce components for our products, restructuring the Company and its operations;
- o Deferral of payments of officers' salaries, as needed;
- o Selling remaining net operating losses applicable to the State of New Jersey, pursuant to a special government high-technology incentive program in order to provide working capital, if possible;

9

- o Reducing overhead costs and general expenditures.
- o Merging with another company to provide adequate working capital and jointly develop innovative products.

### NOTE G - OFFICER LOANS

As of September 30, 2004, the Company owes \$309,284 to the former Chief Executive Officer, Devendar S. Bains for loans and unpaid salaries. During the three months ended September 30, 2004, the Chief Executive Officer advanced \$19,491 to the Company and was repaid \$2,000. Additionally, salaries of \$23,192 were deferred for this quarter

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### NOTE H - SEGMENT INFORMATION

The Company commenced its wireless Internet connectivity business in the summer of 2000. The Company does not measure its operating results, assets or liabilities by segment. However, the following limited segment information is available:

	Nine Months Ended September 30 2004 -----	Nine Months Ended September 30 2003 -----	Year Ended December 31, 2003 -----
Sales - external			
Amplifier	\$ 582,463	1,013,262	\$1,128,453
Internet business	88,029	217,082	222,772
	-----	-----	-----
	\$ 670,492	\$1,230,344	\$1,351,225
	=====	=====	=====
Inventory	--		
Amplifier	\$ 281,254	\$ 454,946	\$ 248,575
Internet business	40,383	497,320	159,134
	-----	-----	-----
	\$ 321,637	\$ 952,266	\$ 407,709
	=====	=====	=====

### NOTE I -- OTHER COMMENTS

#### 1. NOTICE OF OPPOSITION ON TRADEMARK

The Company's registration of the Ampwave trademark was opposed at the U.S. Patent Office. The Company has settled with the opposing party by agreeing to stop using the Ampwave name after a period of one (1) year from the date of signing. Sales under the Ampwave label were \$88,029 for the three months ended September 30, 2004. Management believes that the settlement will have no material financial effect.

#### 2. Resignation of Chief Executive Officer

Effective August 19, 2004, Devendar S. Bains stepped down from his position as Chairman of the Board, Chief Executive Officer and President and is now the Chief Technology Officer. Tarlochan Bains has taken over the position of Chairman of the Board and Chief Executive Officer.

#### 3. Acquisition of operating premises by Lee

John Lee has entered into a contract with the existing landlord of the operating premises to purchase the building. In connection therewith, Lee negotiated a return of the security deposit and accumulated interest thereon to the Company in the aggregate amount of \$40,160. The Company is

currently leasing the premises on a month to month basis and is paying rent on a

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semi-monthly basis. Although there is no lease or contract presently in effect with Lee, it is anticipated that the Company will be able to continue occupying the premises under a lease with Lee at an as yet to be determined rent.

### NOTE J -- SUBSEQUENT EVENTS

In October 2004, pursuant to the Stock Purchase and Financing Agreements, John Lee loaned the Company an additional \$150,000 (See Note C 2)

11

## PART I - FINANCIAL INFORMATION

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS - THE THREE MONTHS ENDED SEPTEMBER 30, 2004 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2003.

Revenues for the three months ended September 30, 2004 declined by \$241,935 from \$356,834 to \$114,899, or 68% compared to the three months ended September 30, 2003.

The majority of the amplifier sales for the three months ended September 30, 2004 were obtained from the Wireless Local Loop amplifier products to a major European customer. Sales of amplifiers were approximately 87% of total sales compared to 82% of total sales for the same period last year. The Ampwave high speed wireless Internet products and broadband solutions accounted for approximately 14% of total sales, against 18% of total sales for the same period last year.

The Company has continued to develop and refine its amplifier products for the wireless communications market. The Company has also refined its wireless internet amplifiers for the indoor market. Sales and marketing efforts have been focused in the more stable United States, European and Canadian markets.

Cost of sales was \$154,532 or 134% of sales compared to 51% during the same period for 2003. Gross margin for the three months ended September 30, 2004 amounted to \$(39,633) ((34)%) compared to \$173,104 or 49%, for the same period ended September 30, 2003. The decline in gross margin was largely due to the significant decline in sales. We have maintained a minimum manufacturing staffing, but our sales have declined too low to support even that low staffing level. The Company is continuing to assess cost reduction and is promoting increased product demand to improve gross margins in 2004.

Selling, general and administrative expenses (excluding stock based compensation) increased in 2004 by \$26,613 to \$180,922 from \$154,309, in 2003. Expressed as a percentage of sales, the selling, general and administrative expenses (excluding stock based compensation) were 157% in 2004 and 43% in 2003. The principal factors contributing to the dollar decrease in selling, general and administrative expenses are related to the effects of our cost cutting program implemented in 2002. In the quarter ended September 30, 2004, we continued to maintain the lower staffing and overhead levels that we instituted in 2002.

Research, engineering and development expenses were 10% of net sales for the three months ended September 30, 2004 compared to 26% in 2003. In 2004 and 2003, the principal activity of the business related to the design and production of product for OEM manufacturers, particularly for the IMT 2000 and 3.5 GHz single

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channel products and refinements to the High Speed Internet products. The research, engineering and development expenses consist principally of salary cost for engineers and the expenses of equipment purchases specifically for the design and testing of the prototype products. The Company's research and development efforts are influenced by available funds and the level of effort required by the engineering staff on customer specific projects.

Interest income was \$4,535 in 2004 and \$NIL in 2003 because we received the security deposit back from our leased facilities from the landlord with interest. Otherwise, our cash balances which we have historically temporarily invested in interest bearing accounts have been fully depleted.

12

Interest expense was \$300 for the three months ended September 30, 2004 compared to \$300 the three months ended September 30, 2003 and was principally related to other convertible notes.

As a result of the foregoing, the Company incurred net losses of \$(241,475) or \$(0.02) per share for the quarter ended September 30, 2004 compared with net losses of \$(74,319) or \$(0.01) per share for the same quarter in 2003.

RESULTS OF OPERATIONS - THE NINE MONTHS ENDED SEPTEMBER 30, 2004 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2003.

Revenues for the nine months ended September 30, 2004 declined by \$559,852 from \$1,230,344 to \$670,492, or 46% compared to the nine months ended September 30, 2003.

The majority of the amplifier sales for the nine months ended September 30, 2004 were obtained from the Wireless Local Loop amplifier products to a major European customer. The Company has also supplied 3.5GHz linear amplifiers to its major North American customer.

The Company has continued to develop and refine its amplifier products for the wireless communications market. The Company has also refined its wireless internet amplifiers for the indoor market. Sales and marketing efforts have been focused in the more stable United States, European and Canadian markets.

Cost of sales was \$666,299 or 99% of sales compared to \$741,512 or 60% of sales during the same period for 2003. We have maintained a minimum manufacturing staffing, but our sales have declined too low to support even that low staffing level. The decline in gross margin was largely due to the significant decline in sales. The Company is continuing to assess cost reduction and is promoting increased product demand to improve gross margins in 2004.

Selling, general and administrative expenses (excluding stock based compensation) decreased in September 30, 2004 by \$62,021 to \$503,029 from \$565,050, in 2003. Expressed as a percentage of sales, the selling, general and administrative expenses (excluding stock based compensation) were 75% in 2004 and 46% in 2003. The principal factors contributing to the decrease in selling, general and administrative expenses were related to the effects of our cost cutting program implemented in 2002. In the quarter ended September 30, 2004, we continued to maintain the lower staffing and overhead levels that we instituted in 2002.

Research, engineering and development expenses were 26% of net sales for the nine months ended September 30, 2004 compared to 23% in 2003. In 2004 and 2003, the principal activity of the business related to the design and production of

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product for OEM manufacturers, particularly for the IMT 2000 and 3.5 GHz single channel products and refinements to the High Speed Internet products. The research, engineering and development expenses consist principally of salary cost for engineers and the expenses of equipment purchases specifically for the design and testing of the prototype products. The Company's research and development efforts are influenced by available funds and the level of effort required by the engineering staff on customer specific projects.

The Company had interest income and other income in 2003 of \$3. Interest income was \$4,535 in 2004 because we received the security deposit back from our leased facilities from the landlord with interest. Otherwise, our cash balances which we have historically temporarily invested in interest bearing accounts have been fully depleted.

Interest expense was \$900 in 2004 compared to \$673 in 2003 and was principally related to other convertible notes.

13

As a result of the foregoing, the Company incurred net losses of \$746,337 or \$0.07 per share for the nine months ended September 30, 2004 compared with net losses of \$364,542 or \$0.04 per share for the same period in 2003.

### ITEM 3. LIQUIDITY AND CAPITAL RESOURCES

Liquidity refers to our ability to generate adequate amounts of cash to meet our needs. We have been generating the cash necessary to fund our operations with loans from John Lee, Hye Joung Lee and Joong Bin Lee, We have incurred a loss in each year since inception. We expect to incur further losses, that the losses may fluctuate, and that such fluctuations may be substantial. As of September 30, 2004 we had an accumulated deficit of \$23,676,510. Potential immediate sources of liquidity are loans in connection with the Convertible Notes.

As of September 30, 2004, our current liabilities exceeded our cash and receivables by \$1,479,298. Our current ratio was 0.23 to 1.00, but our ratio of accounts receivable to current liabilities was only 0.02 to 1.00. This indicates that we will have difficulty meeting our obligations as they come due. We are carrying \$321,637 in inventory, of which \$287,641 represents component parts. Based on year to date usage, we are carrying 264 days worth of parts inventory. Because of the lead times in our manufacturing process, we will likely need to replenish many items before we use everything we now have in stock. Accordingly, we will need more cash to replenish our component parts inventory before we are able realize cash from all of our existing inventories.

As of September 30, 2004, we had an overdraft of \$4,315 compared to an overdraft of \$17,855 at December 31, 2003. Overall our overdraft decreased \$13,540 during 2004. Our cash used for operating actives was \$250,076 This year we received loans of \$34,991 and deferred salary payments to officer/stockholders of \$85,925. We also received proceeds from the issuance of convertible promissory notes of \$193,000.

The allowance for doubtful accounts on trade receivables increased from \$143,000 (61% of accounts receivable of \$234,482) in 2003 to \$262,000 (91% of accounts receivable of \$287,862) in 2004. Additionally, in 2003, we reserved an aggregate of \$31,702 against leases receivable that we believe are uncollectible. Because of our relatively small number of customers and low sales volume, accounts receivable balances and allowances for doubtful accounts do not reflect a consistent relationship to sales. We determine our allowance for doubtful accounts based on a specific customer-by-customer review of collectibility.

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Our inventories decreased by \$86,072 to \$321,637 in 2004 compared to \$407,709 at December 31, 2003, a decrease of 21%.

The Company has several lease obligations for its premises and certain equipment requiring minimum monthly payments of approximately \$9,800 through 2005. Although the Company did not convert salaries to officers through the issuance of Common Stock in 2004 or 2003, it may do so in 2004. To help alleviate the cash flow difficulties, the Chief Executive Officer and the Vice President of Operations agreed to additional salary deferrals of \$23,192 and \$6,538, respectively.

The Company continues to explore strategic relationships with ISP's, customers and others, which could involve jointly developed products, revenue-sharing models, investments in or by the Company, or other arrangements. There can be no assurance that a strategic relationship can be consummated.

14

In the past, the officers of the Company have deferred a portion of their salaries or provided loans to the Company to meet short-term liquidity requirements. Where possible, the Company has issued stock or granted warrants to certain vendors in lieu of cash payments, and may do so in the future. There can be no assurance that any additional financing will be available to the Company on acceptable terms, or at all. If adequate funds are not available, the Company may be required to delay, scale back or eliminate its research, engineering and development or manufacturing programs or obtain funds through arrangements with partners or others that may require the Company to relinquish rights to certain of its technologies or potential products or other assets. Accordingly, the inability to obtain such financing could have a material adverse effect on the Company's business, financial condition and results of operations.

With little remaining cash and no near term prospects of private placements, options or warrant exercises (other than the Convertible Notes) and reduced revenues, we believe that we will have great difficulty meeting our working capital needs over the next 12 months. We are presently dependent on cash flows generated from sales and loans in connection with the Convertible Notes. Our failure to substantially improve our revenues will have serious adverse consequences and, accordingly, there is substantial doubt in our ability to remain in business over the next 12 months. There can be no assurance that adequate additional financing will be available to the Company on acceptable terms, or at all. If adequate funds are not available, the Company may be required to delay, scale back or eliminate its research, engineering and development or manufacturing programs or obtain funds through arrangements with partners or others that may require the Company to relinquish rights to certain of its technologies or potential products or other assets. Accordingly, the inability to obtain such financing could have a material adverse effect on the Company's business, financial condition and results of operations.

### CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including the former Chief Executive and Principal Accounting officer, we have evaluated the effectiveness of the design and operation of our disclosure controls pursuant to Exchange Act Rule 13a-14(c) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive and Principal Accounting Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting him to material information required



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to be included in the Company's periodic SEC filings relating to the Company. There were no significant changes in the Company's internal controls or in other factors that could significantly affect these internal controls subsequent to the date of my most recent evaluation.

Our management, including the former Chief Executive and Principal Accounting officer, does not expect that our disclosure controls and internal controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their cost. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud within the Company, if any, will be detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that a breakdown can occur because of a simple error. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

### ITEM 6. EXHIBITS

The following is a list of exhibits to this Form 10-QSB:

- \* Certification of the Company's Chief Executive and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \* Certification of the Company's Chief Executive and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

15

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See Note E to the Company's financial statements set forth in Part I.

\*

16

## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMPLIDYNE, INC.

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Dated: November 22, 2004

By: /S/ TARLOCHAN. BAINS

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Name: Tarlochan. Bains  
Title: Chief Executive Officer,  
Treasurer,  
Principal Accounting  
Officer and Director

17