Industrias Bachoco S.A.B. de C.V. Form 20-F April 29, 2016
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
FORM 20-F
REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934
OR
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF x 1934
For the fiscal year ended December 31, 2015
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACTOR 1934
OR
SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of event requiring this shell company report
For the transition period from to
Commission File Number: 333-7480

INDUSTRIAS BACHOCO, S.A.B. DE C.V.

(Exact name of Registrant as specified in its charter)

Bachoco Industries

(Translation of Registrant's name into English)

The United Mexican States (Jurisdiction of incorporation or organization)

Avenida Tecnologico 401

Ciudad Industrial, 38010

Celaya, Guanajuato, Mexico. (Address of principal executive offices)

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(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

American Depositary Shares, each representing twelve Series B Shares.

New York Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act: None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

Indicate the number of outstanding Shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:
Series B Capital Stock: 600,000,000 Shares
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes " No x
If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
Yes x No "
Note: Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those Sections.
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:
Yes x No "
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer " Accelerated filer x Non-accelerated filer "
Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:
U.S. GAAP International Financial Reporting Standards as issued by the International Accounting Standards Board x
If "Other has been checked in response to the previous question, indicate by check mark which financial statements item the registrant has elected to follow:
Item 17 " Item 18 "
If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes "No x
(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)
Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 23 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by the court.
Yes "No "

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Industrias Bachoco, S.A.B. de C.V. is a holding company with no operations other than holding the stock of its subsidiaries. Our two main subsidiaries are Bachoco, S.A. de C.V. ("BSACV"), located in Mexico, and Bachoco USA, LLC ("Bachoco USA") located in the United States of America ("United States" or "U.S.").

References herein to "Bachoco," "we," "us," "our," "its" or the "Company" are, unless the context requires otherwise, to Indus Bachoco, S.A.B. de C.V. and its consolidated subsidiaries as a whole.

Additionally, references herein to "OK Industries" or "OK Foods" are, unless the context requires otherwise, to Bachoco USA and its consolidated subsidiaries as a whole.

We are incorporated under the laws of the United Mexican States ("Mexico"), but we have operations in both Mexico and the U.S. Our principal executive offices are located in Mexico at Avenida Tecnologico 401, Ciudad Industrial, zip code 38010, Celaya, State of Guanajuato, Mexico, and our main telephone number is +52 (461) 618 3500, or +52 (461) 618 3555.

Presentation of Information

Fiscal Year

The fiscal year for Bachoco and its subsidiaries in Mexico ends in December each year. The fiscal year for Bachoco USA and its subsidiaries in the U.S. ends in April each year. Notwithstanding the foregoing, for purposes of our consolidated financial statements, the accounting year period for all the Company's subsidiaries ends on December 31.

Currency

Except as otherwise indicated, all data in the financial statements included below and in Item 18 (which together with the attached notes constitute our "Audited Consolidated Financial Statements") and the selected financial information

included throughout this Form 20-F (this "Annual Report") have been presented in millions of nominal pesos unless otherwise indicated. References herein to "pesos" or "\$" are to the lawful currency of Mexico.

References herein to "dollar" or "USD\$" are to the lawful currency of the United States of America.

This Annual Report contains translations of certain peso amounts into dollars at specified rates solely for the convenience of the reader. Unless otherwise indicated, such dollar amounts have been translated from pesos at an exchange rate of \$17.21 to USD\$1.00 (one dollar), the exchange rate on December 31, 2015, according to the *Banco de Mexico* (or the "Central Bank").

Accounting Practices

In January 2009, the *Comision Nacional Bancaria y de Valores* (Mexican Banking and Securities Commission or "CNBV") published certain amendments to the Rules for Public Companies and other participants in the Mexican Securities Market that require public companies to report financial information in accordance with the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), effective as of January 1, 2012. Following these amendments, on January 1, 2012, we adopted IFRS, meeting the CNBV requirements.

Our Audited Consolidated Financial Statements included elsewhere in this Annual Report have been prepared in accordance with IFRS, as issued by the IASB.

The rules and regulations of the Securities and Exchange Commission (the "SEC"), do not require foreign private issuers that prepare their financial statements on the basis of IFRS (as published by the IASB) to reconcile such financial statements to accounting principles generally accepted in the United States of America ("U.S. GAAP"). As such, while Bachoco has in the past reconciled its consolidated financial statements prepared in accordance with Mexican Financial Reporting Standards (MFRS) to U.S. GAAP, those reconciliations are no longer presented in Bachoco's filings with the SEC.

Other References

Bachoco's production volume is measured in "tons", which term refers to metric tons of 1,000 kilograms, equal to 2,204.6 pounds; the term "billion" refers to one thousand million (1,000,000,000).

Non-GAAP Financial Measures

The body of generally accepted accounting principles is commonly referred to as "GAAP." For this purpose, a non-GAAP financial measure is generally defined by the SEC as a numerical measure of a company's historical or financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of comprehensive income, statement of financial position or statement of cash flows (or equivalent statements) of the company; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented.

The Company discloses in this Annual Report the so-called non-GAAP financial measures of EBITDA result, EBITDA margin, and Net debt. EBITDA result is defined as profit before income tax expense (benefit), financial income (expense), net and depreciation. EBITDA margin is defined as EBITDA result divided by total net revenues. Net debt is defined as long-term debt (including the current portion) plus short term debt minus cash and cash equivalents, primary financial instruments and derivative financial instruments. The non-GAAP financial measures of EBITDA result and EBITDA margin are not substitutes for the GAAP measure of net income. Rather, these measures are provided as additional information to complement the GAAP measure of profit for the year by providing further understanding of the Company's results of operations from management's perspective. Additionally, the non-GAAP financial measure of Net debt is not a substitute for the GAAP measure of Total debt. Rather, this measure is provided as additional information to contemplate the GAAP measure of Total debt by providing further understanding of the Company's debt obligations. Accordingly, EBITDA result, EBITDA margin and Net debt should not be considered in isolation or as substitutes for an analysis of the Company's financial performance, liquidity or debt obligations.

Company management believes that disclosure of these non-GAAP measures are an important supplemental measure of the Company's operating performance and debt obligations because investors, financial analysts and other interested parties frequently use EBITDA and Net debt in the evaluation of other companies in the same industry in which the Company operates.

Market Data

This Annual Report contains certain statistical information regarding the Mexican chicken, egg and balanced feed (or "feed") markets. We have obtained this information from a variety of sources, including but not limited to; *Union Nacional de Avicultores* (the National Poultry Union or "UNA"), the *Consejo Nacional de Fabricantes de Alimentos Balanceados y de la Nutricion Animal, A.C.* (or "CONAFAB"), the U.S. Department of Agriculture (or "USDA"), and the *Banco de Mexico* (the Bank of Mexico), among others.

Other sources of statistical information used by the Company include *Consejo Mexicano de Porcicultura* (the Mexican Pork Council or "CMP"), *Secretaria de Agricultura, Ganaderia, Desarrollo Rural, Pesca y Alimentacion* (Ministry of Agriculture, Livestock, Rural Development, Fishing and Food or "SAGARPA"), among others.

The producers' associations rely principally on data provided by their members. Information for which no source is cited was prepared by us on the basis of our knowledge of the Mexican chicken, egg, feed, turkey and swine markets and the wide variety of information available regarding these markets. The methodology and terminology used by different sources are not always consistent, and data from different sources are not readily comparable.

Forward-looking Statements

We may from time to time make written or oral forward-looking statements in our periodic reports to the SEC on Forms 20-F and 6-K, in our Annual Report to stockholders, in offering circulars and prospectuses, in press releases and other written materials and in oral statements made by one of our officers, directors or employees to analysts, institutional investors, representatives of the media and others.

Examples of such forward-looking statements include, but are not limited to: (i) projections of revenues, income (or loss), earnings (or loss) per share, capital expenditures, dividends, capital structure or other financial items or ratios; (ii) statements of our plans, objectives or goals or those of our management, including those relating to new contracts; (iii) statements about future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guidel and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties, and a number of unexpected changes could cause actual results to deviate from our plans, objectives, expectations, estimates and intentions. We recognize that the accuracy of our predictions and our ability to follow through on our intentions depend on factors beyond our control. The potential risks are many and varied, but include unexpected changes in: economic, weather and political conditions; raw material prices; competitive conditions; and demand for chicken, eggs, turkey, balanced feed, beef and swine.

Part I

Item 1. Identity of Directors, Senior Management and Advisers

Not applicable.

Item 2. Offer Statistics and Expected Timetable

Not applicable.

Item 3. Key Information

A.

Selected Financial Data

The financial information set forth below is derived from our Audited Consolidated Financial Statements, which are included in Item 18. We provide details on the figures and year-to-year changes in our Audited Consolidated Financial Statements.

The tables below present our key financial information for the fiscal years indicated. Except as otherwise indicated, the amounts are presented in millions of nominal pesos, except per share amounts, which are presented in pesos.

STATEMENT OF PROFIT OR LOSS DATA

In millions, for the year ended December 31,	2015	2015	2014	2013	2012	2011
	USD\$	\$	\$	\$	\$	\$
Net revenues	2,686.2	46,229.0	41,779.1	39,710.7	39,367.4	27,735.0
Cost of sales	2,141.1	36,847.5	32,495.0	33,176.6	33,318.2	24,797.0
Gross profit	545.1	9,381.5	9,284.1	6,534.1	6,049.2	2,938.0
General, selling and administrative expenses	251.2	4,323.4	3,781.3	3,291.0	3,396.7	2,974.7

Other(expenses) income, net	(0.3)	(4.6)	(160.9)	30.7	(23.8)	1,000.0
Operating income	293.6	5,053.5	5,341.9	3,273.8	2,628.8	963.2
Net finance income	25.9	446.6	246.9	118.4	165.0	177.6
Income tax	97.7	1,680.6	1,656.1	1,350.4	602.0	(38.6)
Profit attributable to controlling interest	221.5	3,812.8	3,926.9	2,038.4	2,184.6	1,177.3
Profit attributable to non-controlling interest	0.4	6.7	5.7	3.4	7.2	2.1
Profit for the year	221.9	3,819.5	3,932.7	2,041.8	2,191.8	1,179.4
Basic and diluted earnings per share ⁽¹⁾	0.37	6.36	6.55	3.40	3.65	1.96
Basic and diluted earnings per ADR ⁽²⁾	4.43	76.30	78.66	40.84	43.80	23.52
Dividends per share ⁽³⁾	0.087	1.500	0.000	1.584	0.50	0.50
Weighted average shares outstanding ⁽⁴⁾	599,631	599,631	599,955	599,993	598,960	599,822

⁽¹⁾ Calculated based on the weighted average number of basic and diluted shares. No potentially dilutive shares exist in any of the years presented, for which reason, basic and diluted earnings per share are the same.

Each ADR represents twelve shares.

(4) In thousands of shares.

STATEMENT OF FINANCIAL POSITION DATA

In millions as of December 31	2015	2015	2014	2013	2012	2011
	USD\$	\$	\$	\$	\$	\$
Total assets	2,350.2	40,446.6	34,843.1	28,889.7	28,040.2	24,717.3
Cash and cash equivalents	816.2	14,046.3	11,036.1	6,716.9	4,179.5	2,625.7
Total liabilities	736.0	12,667.2	10,481.1	8,738.5	8,951.5	7,337.5
Short-term debt ⁽¹⁾	94.8	1,631.9	798.0	557.6	1,197.1	1,453.0
Long-term debt	145.0	2,495.1	1,652.5	1,510.2	1,526.6	384.4
Total stockholders' equity	1,614.1	27,779.4	24,362.1	20,151.1	19,088.7	17,379.8
Capital stock	68.2	1,174.4	1,174.4	1,174.4	1,174.4	1,174.4

⁽¹⁾ Includes notes payable to banks and current installments of long term debt.

Dividends per share have been computed by dividing the total amount of dividends paid by the weighted average shares outstanding.

MARGINS

 In percentage, for the years ended December 31:
 2015
 2014
 2013
 2012
 2011

 Gross margin
 20.3%
 22.2%
 16.5%
 15.4%
 10.6%

 Operating margin
 10.9%
 12.8%
 8.2
 %
 6.7
 %
 3.5
 %

 Margin for the year
 8.4
 %
 9.4
 %
 5.1
 %
 5.6
 %
 4.3
 %

Other Indicators

The tables set below present key indicators.

VOLUME SOLD BY BUSINESS LINE

In thousands of tons, as of December 31,	2015	2014	2013	2012	2011
Total sales volume:	2,034.3	1,841.4	1,771.1	1,861.6	1,606.3
Poultry	1,613.4	1,495.0	1,429.2	1,485.2	1,205.9
Others	420.9	346.4	341.9	376.4	400.4

Gross Domestic Product, Inflation Rate and CETES

The chart below includes Mexican gross domestic product ("GDP") and inflation rate data from 2011 to 2015, and the average interest rates on 28-day Mexican treasury bills ("CETES"), as provided by the Mexican Central Bank.

Gross Domestic Product

Mexico has experienced economic growth in the last five years, but to varying degrees. In 2015, the Mexican GDP was 2.5%, higher than the growth reached in 2014, which was 2.1%. In 2013, Mexican GDP was 1.1% and in 2012 and in 2011, Mexican GDP was 3.9%.

Interest Rates

Mexico historically has had, and may continue to have, high real and nominal interest rates. The interest rates on 28-day Mexican government treasury securities averaged 2.9%, 2.7%, 3.8%, 3.9% and 4.3% for 2015, 2014, 2013, 2012 and 2011, respectively. High interest rates in Mexico could increase our financing costs and thereby impair our financial condition, results of operations and cash flow.

Inflation Rates

Inflation rates in Mexico have remained on the low end for more than a decade. The annual rate of inflation, as measured by changes in the Mexican National Consumer Price Index, or NCPI, was 2.1% in 2015, 4.1% in 2014, 3.97% in 2013, 3.6% in 2012 and 3.8% in 2011, according to the *Banco de Mexico*. An adverse change in the Mexican economy may have a negative impact on price stability and result in higher inflation than its main trading partners, including the United States.

GDP, INFLATION RATE AND CETES DATA

Year	GDP	Inflation Ra	te	CETE	S
2015	2.5 %	2.13	%	2.9	%
2014	2.1 %	4.08	%	2.7	%
2013	1.1 %	3.97	%	3.8	%
2012	3.9 %	3.57	%	3.9	%
2011	39%	3.82	%	43	%

On April 10, 2016, the 28 day CETES rate was 3.73%.

Exchange Rates

During the first half of 2011, the exchange rate of the peso to the dollar was stable, showing an average rate of \$11.89 per one dollar. This stability changed drastically during the second half of the year, where we observed a higher average rate of \$12.97 per one dollar, with a final depreciation of 13.0% by the end of the year with respect to year-end of 2010.

In 2012, the Mexican peso strengthened its position during the year as compared to the U.S. dollar, according to the U.S. Federal Reserve Bank, with the average peso-dollar exchange rate being \$13.15 and appreciated with respect to the U.S. dollar by 7.1% at year-end (or 7.9% according with *Banco de Mexico* statistics).

In 2013, the exchange rate of the peso against the dollar started the year strong with an upward trend, but ended the year with a slight depreciation of 1.0% compared with December 31, 2012.

During most of 2014, the Mexican peso-dollar exchange rate was stable. This stability changed drastically toward the end of the year, when we observed a higher Mexican peso-dollar exchange rate, leading the Mexican peso-dollar exchange rate to depreciate 11.2% in 2014 with respect to the exchange rate in effect on December 31, 2013.

During the first half of 2015, the exchange rate of the peso against the dollar was stable. This stability changed toward the end of the year, as we observed an average rate of \$16.59 per one dollar in the second half of the year, with a net depreciation of 14.3% by the end of the year with respect to year-end 2014.

The following table sets forth the high, low, average and year-end exchange rates for cable transfers in pesos as certified for customs purposes by the Federal Reserve Bank of New York, for periods indicated:

EXCHANGE RATE FOR THE LAST 5 YEARS

In pesos per one dollar High Low Average Close

(0.37)

Diluted Earnings (Loss) per Share

\$ (0.05)
)
\$ (0.10)
}
\$ (0.17)
}

The accompanying notes are an integral part of the consolidated financial statements.

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

${\bf CONSOLIDATED\ STATEMENTS\ OF\ COMPREHENSIVE\ INCOME\ (LOSS)}$

For the three and nine months ended September 30, 2015 and September 30, 2014

(Unaudited)

	Three Months Ended September 30, 2015		Three Months Ended September 30, 2014	-	Nine Months Ended September 30, 2015	Nine Months Ended September 30, 2014	
Net Income (Loss)	\$	(2,414,553)	\$ (3,967,606)	\$	(8,650,494)	\$ (14,943,510)	
Unrealized Gain (Loss) on							
Available-for-Sale Investments		(270,017)	(58,848)		(382,441)	(40,003)	
Comprehensive Income (Loss)	\$	(2,684,570)	\$ (4,026,454)	\$	(9,032,935)	\$ (14,983,513)	

The accompanying notes are an integral part of the consolidated financial statements.

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

For The Nine Months Ended September 30, 2015

(Unaudited)

	COMM SHARES	ON SI	HARES AMOUNT		ACCUMULATED DEFICIT	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)		TOTAL REHOLDER S EQUITY
Balance as of December 31,	50.204.005	Φ.	240.010.100	Φ.	(100 117 726)	Φ (107.660)	Φ.	60 702 7 04
2014	50,284,007	\$	249,018,189	\$	(180,117,726)	\$ (197,669)	\$	68,702,794
Net (Loss)					(8,650,494)			(8,650,494)
Unrealized (Loss) on								
Available-For-Sale Securities						(382,441)		(382,441)
Issuance of Common Shares	233,998		1,575,333					1,575,333
Stock Option Based Expense			3,487,107					3,487,107
Restricted Stock								
Amortization			2,610,015					2,610,015
Restricted Stock Tendered in Satisfaction of Tax Liabilities	(290,128)		(2,912,859)					(2,912,859)
Saustaction of Tax Liabilities	(230,128)		(2,912,039)					(2,912,039)
Balance as of September 30, 2015	50,227,877	\$	253,777,785	\$	(188,768,220)	\$ (580,110)	\$	64,429,455

The accompanying notes are an integral part of the consolidated financial statements.

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the nine months ended September 30, 2015 and September 30, 2014

(Unaudited)

Cash Flows From Operating Activities: Net (Loss)		2015	2014
Adjustments To Reconcile Net Loss To Net Cash Used In Operating Activities: 608,152 767,386 Depreciation and Amortization 608,152 767,386 Share Based Compensation-Employees 6,097,122 6,293,250 Restricted Stock Tendered in Satisfaction of Tax Liabilities 2,912,859 Amortization of Debt Issuance Costs 355,140 Non-Cash Interest Expense 353,994 Loss on Disposal of Assets 4,292 4,827 Los on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: (1,244,485) 388,653 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Unertory (3,495,096) (181,858) (Increase) in Accounts Payable (71,121) (3,514,762) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,295,660) (2,506,918) Deferred License Revenue (1,479,681) (1,479,681) Chard Loss and Liabilities (8,743,952) (6,132,079) Cash Plows From Investing Activities: (21,800,000) (2,000,000)	Cash Flows From Operating Activities:		
Depreciation and Amortization 608,152 76,386 Share Based Compensation- Employees 6,097,122 6,293,250 Restricted Stock Tendered in Satisfaction of Tax Liabilities 2,912,859 Amortization of Debt Issuance Costs 357,140 Non-Cash Interest Expense 353,994 Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: (1,424,485) 388,653 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Other Assets (1,014,009) (317,194) (315,196) (Decrease) in Other Assets (1,014,009) (317,194) (316,462) (Decrease) in Accounts Payable (71,121) (3,514,662) (2,506,918) Deferred License Revenue (1,479,681) (2,506,918) (2,506,918) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Flows From Investing Activities (21,800,000) (2,000,000) Cash Flows From Investing Activities (21,800,000) (2,000,000) Purchase	Net (Loss)	\$ (8,650,494) \$	(14,943,510)
Share Based Compensation- Employees 6,097,122 6,293,250 Restricted Stock Tendered in Satisfaction of Tax Liabilities (2,912,859) Amortization of Debt Issuance Costs 357,140 Non-Cash Interest Expense 353,994 Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: (104,44485) 388,653 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) In Other Assets (1,014,009) (317,194) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Flows From Investing Activities (21,800,000) (2,000,000) Cash Flows From Investing Activities (21,800,000) (2,000,000)	Adjustments To Reconcile Net Loss To Net Cash Used In Operating Activities:		
Restricted Stock Tendered in Satisfaction of Tax Liabilities (2,912,859) Amortization of Debt Issuance Costs 357,140 Non-Cash Interest Expense 353,944 Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: """ """ (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Inventory (3,495,096) (181,858) (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,211) (3,514,762) (Decrease) in Other Liabilities (1,295,660) (2,506,918) Deferred License Revenue (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (8,743,952) (6,132,079) Cash Flows From Investing Activities """ Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (1,468,656) 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from	Depreciation and Amortization	608,152	767,386
Amortization of Debt Issuance Costs 357,140 Non-Cash Interest Expense 353,994 Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: """">"""""""""""""""""""""""""""""""		6,097,122	6,293,250
Non-Cash Interest Expense 353,994 Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: **** (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Inventory (3,495,096) (181,858) (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) *** Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities: *** Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (336,856) (613,311) Proceeds from Sale of Assets (20,663,400) 2,362,689 Cash Provided By (Used In) Investing Activities: (20,663,400) 2,362,689 Cash F	Restricted Stock Tendered in Satisfaction of Tax Liabilities	(2,912,859)	
Loss on Disposal of Assets 4,292 4,827 Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: (1,424,485) 388,653 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (2,506,918) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (8,743,952) (6,132,079) Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (20,000,000) (2,000,000) Sale of Investments Available for Sale (20,000,000) (2,000,000)	Amortization of Debt Issuance Costs		357,140
Loss on Sale of Investments, net 58,095 1,223 Changes in Assets and Liabilities: 1,223 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Inventory (3,495,096) (181,858) (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) English Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (8,743,952) (6,132,079) Cash Flows From Investing Activities: Value of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (20,663,400) (2	Non-Cash Interest Expense		353,994
Changes in Assets and Liabilities: (1,424,485) 388,653 (Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (8,743,952) (6,132,079) Cash Flows From Investing Activities: Value of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (1,486,656) 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities: Value of Equipment (564,410) Cash Flows From Financing Activities: Value of Equipment (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities (32,62	Loss on Disposal of Assets	4,292	4,827
(Increase) Decrease in Accounts Receivable (1,424,485) 388,653 (Increase) in Inventory (3,495,096) (181,858) (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (6,132,079) Cash Used In Operating Activities (8,743,952) (6,132,079) Cash Flows From Investing Activities (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (336,856) (613,311) Proceeds from Sale of Assets 4,800 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,634,876	Loss on Sale of Investments, net	58,095	1,223
(Increase) in Inventory (3,495,096) (181,858) (Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (5,474,962) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (336,856) (613,311) Proceeds from Sale of Assets 4,800 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (20,663,400) 2,362,689 Cash Provided By Financing Activities (564,410) 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Changes in Assets and Liabilities:		
(Increase) in Other Assets (1,014,009) (317,194) (Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 2,362,689 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (20,663,400) 2,634,876 Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided	(Increase) Decrease in Accounts Receivable	(1,424,485)	388,653
(Decrease) in Accounts Payable (71,121) (3,514,762) (Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (8,743,952) (6,132,079) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities: Value of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	(Increase) in Inventory	(3,495,096)	(181,858)
(Decrease) in Other Liabilities (1,259,560) (2,506,918) Deferred License Revenue (1,479,681) (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities: Very Capture of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (336,856) (613,311) Proceeds from Sale of Assets 4,800 4,800 Cash Provided By (Used In) Investing Activities: (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) 2,562,689 Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	(Increase) in Other Assets	(1,014,009)	(317,194)
Deferred License Revenue (1,479,681) Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities: Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 2,362,689 Cash Provided By (Used In) Investing Activities: (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	(Decrease) in Accounts Payable	(71,121)	(3,514,762)
Changes in Assets and Liabilities (8,743,952) (6,132,079) Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities: Variable for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: Foreceds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	(Decrease) in Other Liabilities	(1,259,560)	(2,506,918)
Cash Used In Operating Activities (13,539,644) (13,297,769) Cash Flows From Investing Activities:	Deferred License Revenue	(1,479,681)	
Cash Flows From Investing Activities: (21,800,000) (2,000,000) Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Changes in Assets and Liabilities	(8,743,952)	(6,132,079)
Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Cash Used In Operating Activities	(13,539,644)	(13,297,769)
Purchase of Investments Available for Sale (21,800,000) (2,000,000) Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Cash Flows From Investing Activities		
Sale of Investments Available for Sale 1,468,656 4,976,000 Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451		(21.800.000)	(2,000,000)
Purchase of Equipment (336,856) (613,311) Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451		(, , ,	(, , ,
Proceeds from Sale of Assets 4,800 Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: *** Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451			
Cash Provided By (Used In) Investing Activities (20,663,400) 2,362,689 Cash Flows From Financing Activities: (564,410) Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451		. , ,	(013,311)
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Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451			
Payments on Notes Payable and Capital Lease Obligations (564,410) Proceeds from the Issuance of Common Shares and Purchase Warrants 1,575,333 2,634,876 Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Cash Flows From Financing Activities:		
Cash Provided By Financing Activities 1,575,333 2,070,466 Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451			(564,410)
Increase (Decrease) In Cash (32,627,711) (8,864,614) Cash At Beginning Of Period 65,800,451 11,881,451	Proceeds from the Issuance of Common Shares and Purchase Warrants	1,575,333	2,634,876
Cash At Beginning Of Period 65,800,451 11,881,451	Cash Provided By Financing Activities	1,575,333	2,070,466
Cash At Beginning Of Period 65,800,451 11,881,451	Increase (Decrease) In Cash	(32.627.711)	(8.864.614)
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Supplemental Cash Flow disclosure

	2015	2014
Interest Paid	\$	\$ 1,906,022

The accompanying notes are an integral part of the consolidated financial statements.

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Rockwell Medical, Inc. and Subsidiary

Notes to Consolidated Financial Statements

1. Description of Business

Rockwell Medical, Inc. and Subsidiary (collectively, we, our, us, or the Company) is a fully-integrated pharmaceutical company targeting end-stage renal disease and chronic kidney disease with innovative products and services for the treatment of iron deficiency, secondary hyperparathyroidism and hemodialysis. We are also an established manufacturer and leader in delivering high-quality hemodialysis concentrates/dialysates to dialysis providers and distributors in the United States and abroad.

We are currently developing unique, proprietary renal drug therapies. These novel renal drug therapies support disease management initiatives to improve the quality of life and care of dialysis patients and are designed to deliver safe and effective therapy, while decreasing drug administration costs and improving patient convenience and outcome. We have obtained global licenses for certain dialysis related drugs which we are developing and planning to market.

We manufacture, sell and distribute hemodialysis concentrates and other ancillary medical products and supplies used in the treatment of patients with End Stage Renal Disease, or ESRD. We supply our products to medical service providers who treat patients with kidney disease. Our products are used to cleanse patients blood and replace nutrients lost during the kidney dialysis process. We primarily sell our products in the United States.

We are regulated by the Federal Food and Drug Administration (FDA) under the Federal Drug and Cosmetics Act, as well as by other federal, state and local agencies. We obtained FDA approval of TrifericTM, our branded dialysis iron maintenance therapy drug, in January 2015 and sales began in September 2015. We have also received 510(k) approval from the FDA to market hemodialysis solutions and powders, to sell our Dri-Sate Dry Acid Concentrate product line and our Dri-Sate Mixer.

2. Summary of Significant Accounting Policies

Basis of Presentation

Our consolidated financial statements include our accounts and the accounts for our wholly owned subsidiary, Rockwell Transportation, Inc. All intercompany balances and transactions have been eliminated in consolidation. The accompanying consolidated financial statements have been prepared using accounting principles generally accepted in the United States of America, or GAAP, and with the instructions to Form 10-Q and Securities and Exchange Commission Regulation S-X as they apply to interim financial information. Accordingly, they do not include all of the

information and footnotes required by GAAP for complete financial statements. The balance sheet at December 31, 2014 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by GAAP for complete financial statements.

In the opinion of our management, all adjustments have been included that are necessary to make the financial statements not misleading. All of these adjustments that are material are of a normal and recurring nature. Our operating results for the three and nine months ended September 30, 2015 are not necessarily indicative of the results to be expected for the year ending December 31, 2015. You should read our unaudited interim financial statements together with the financial statements and related footnotes for the year ended December 31, 2014 included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 includes a description of our significant accounting policies.

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Revenue Recognition

We recognize revenue at the time we transfer title to our products to our customers consistent with generally accepted accounting principles. Generally, we recognize revenue when our products are delivered to our customer s location consistent with our terms of sale. We recognize revenue for international shipments when title has transferred consistent with standard terms of sale.

The initial payment of \$20 million received pursuant to our long-term Distribution Agreement (the Distribution Agreement) with Baxter Healthcare Corporation (Baxter) in October 2014 has been accounted for as deferred license revenue. Deferred license revenue is being recognized based on the proportion of product shipments to Baxter in each period to total expected sales volume for the term of the agreement.

We require certain customers, mostly international customers, to pay for product prior to the transfer of title to the customer. Deposits received from customers and payments in advance for orders are recorded as liabilities under Customer Deposits until such time as orders are filled and title transfers to the customer consistent with our terms of sale.

Cash and Cash Equivalents

We consider cash on hand, money market funds, unrestricted certificates of deposit and short term marketable securities with an original maturity of 90 days or less as cash and cash equivalents.

Investments Available for Sale

Investments Available for Sale are investments in short term duration bond funds, and are stated at fair value based upon observed market prices (Level 1 in the fair value hierarchy). These funds generally hold high credit quality short term debt instruments. These instruments are subject to changes in fair market value due primarily to changes in interest rates. The fair value of these investments was \$39,818,118 as of September 30, 2015. Unrealized holding gains or losses on these securities are included in accumulated other comprehensive income (loss). Realized gains and losses, including declines in value judged to be other-than-temporary on available-for-sale securities are included as a component of other income or expense. Realized losses from repositioning our portfolio aggregated \$58,095 for the nine months ended September 30, 2015. Gross unrealized gains were \$18,493 and gross unrealized losses were \$598,603 as of September 30, 2015.

The Company has evaluated the near term interest rate environment and the expected holding period of the investments along with the duration of the fund portfolios in assessing the severity and duration of the potential impairment. Based on that evaluation the Company does not consider those investments to be other-than-temporarily impaired at September 30, 2015.

Research and Product Development

We recognize research and product development expenses as incurred. We incurred product development and research costs related to the commercial development, patent approval and regulatory approval of new products, including our FDA approved iron maintenance therapy drug, Triferic , aggregating approximately \$1.2 million and \$1.3 million for the three months ended September 30, 2015 and 2014, respectively. Research and product development costs were \$2.9 million and \$6.1 million for the nine months ended September 30, 2015 and 2014, respectively.

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Share Based Compensation

We measure the cost of employee services received in exchange for equity awards, including stock options, based on the grant date fair value of the awards in accordance with ASC 718-10, *Compensation Stock Compensation*. The cost of equity based compensation is recognized as compensation expense over the vesting period of the awards.

We estimate the fair value of compensation involving stock options utilizing the Black-Scholes option pricing model. This model requires the input of several factors such as the expected option term, expected volatility of our stock price over the expected option term, and an expected forfeiture rate, and is subject to various assumptions. We believe the valuation methodology is appropriate for estimating the fair value of stock options we grant to employees and directors which are subject to ASC 718-10 requirements. These amounts are estimates and thus may not be reflective of actual future results or amounts ultimately realized by recipients of these grants.

The Company s Long Term Incentive Plan permits grantees to tender shares to the Company in satisfaction of liabilities related to the exercise of equity awards, including the exercise price of options and tax liabilities related to equity awards. During the first nine months of 2015, 290,128 shares were tendered to the Company in satisfaction of \$2,912,859 of such liabilities.

Net Earnings Per Share

We computed our basic earnings (loss) per share using weighted average shares outstanding for each respective period. Diluted earnings per share also reflect the weighted average impact from the date of issuance of all potentially dilutive securities, consisting of stock options and common share purchase warrants, unless inclusion would have had an anti-dilutive effect. The calculation of basic weighted average shares outstanding excludes unvested restricted stock. Actual weighted average shares outstanding used in calculating basic and diluted earnings per share were:

	Three Months Ended September 30, 2015	Three Months Ended September 30, 2014	Nine Months Ended September 30, 2015	Nine Months Ended September 30, 2014
Basic Weighted Average Shares Outstanding	50,222,787	40,405,693	49,988,684	40,063,399
Effect of Dilutive Securities				
Diluted Weighted Average Shares Outstanding	50,222,787	40,405,693	49,988,684	40,063,399

3. Inventory

Components of inventory as of September 30, 2015 and December 31, 2014 are as follows:

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	September 30, 2015	December 31, 2014
Raw Materials	\$ 5,117,485	\$ 2,197,143
Work in Process	187,392	197,106
Finished Goods	2,110,404	1,525,936
Total	\$ 7,415,281	\$ 3,920,185

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the Consolidated Financial Statements and the Notes thereto included elsewhere in this report. References in this report to the Company, we, our and us are references to Rockwell Medical, Inc. and its subsidiary.

Forward-Looking Statements

We make forward-looking statements in this report and may make such statements in future filings with the Securities and Exchange Commission, or SEC. We may also make forward-looking statements in our press releases or other public or shareholder communications. Our forward-looking statements are subject to risks and uncertainties and include information about our expectations and possible or assumed future results of our operations. When we use words such as may, might, will, should, believe, expect, anticipate, estimate, continue projected, intend, or similar expressions, or make statements regarding our intent, belief, or current expectations, we are making forward-looking statements. Our forward looking statements also include, without limitation, statements about our competitors, statements regarding TrifericTM (also known as Ferric Pyrophosphate Citrate or SFP) and Calcitriol and statements regarding our anticipated future financial condition, operating results, cash flows and business plans.

We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all of our forward-looking statements. While we believe that our forward-looking statements are reasonable, you should not place undue reliance on any such forward-looking statements, which are based on information available to us on the date of this report or, if made elsewhere, as of the date made. Because these forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, actual results could be materially different. Factors that might cause such a difference include, without limitation, the risks and uncertainties discussed in this report, and from time to time in our other reports filed with the SEC, including, without limitation, in Item 1A Risk Factors in our Form 10-K for the year ended December 31, 2014.

Risks Related To Our Drug Business

- Although TrifericTM has recently been approved by the FDA, we may not be able to commercialize it successfully.
- Triferictm is currently limited to use in patients receiving hemodialysis treatments and has not been approved for other indications. Regulatory approval for any approved product is limited by the FDA to those specific indications and conditions for which clinical safety and efficacy have been demonstrated, which may limit our ability to market our drug products.
- If we do not obtain protection under the Hatch-Waxman Act to extend patent protection for TrifericTM, our business may be harmed.
- Although Calcitriol has been approved by the FDA, we may not be able to commercialize it successfully.

- We may not be successful in obtaining foreign regulatory approvals or in arranging an out-licensing or other venture to realize commercialization of our drug products outside of the United States. If we are successful in out-licensing our drug products, the licensee or partner may not be effective at marketing our products in certain markets or at all.
- We will rely on third party suppliers for raw materials, packaging components and manufacturing of our drug products. We may not be able to obtain the raw materials, proper components or manufacturing capacity we need, or the cost of the materials, components or manufacturing capacity may be higher than expected, any of which could have a material adverse effect on our expected results of operations, financial position and cash flows.
- Before it can be marketed, an investigational drug requires FDA approval, which is a long, expensive process with no guarantee of success.

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- Our drug business will depend on government funding of health care, and changes could impact our ability to be paid in full for our products, increase prices or cause consolidation in the dialysis provider market.
- Health care reform could adversely affect our business.

Risks Related To Our Concentrate Business

- The Distribution Agreement with Baxter may be terminated or Baxter may lose exclusivity, requiring us to resume commercialization, which could have a material adverse effect on our financial condition, results of operations and cash flows.
- We may be required to repay a portion of the fees received from Baxter, which could materially and adversely affect our financial position and cash reserves.
- The transition to Baxter of commercialization of our concentrate and ancillary products may not be successful.
- A few customers account for a substantial portion of the end user sales of our concentrate products. The loss of any of these customers could have a material adverse effect on our results of operations and cash flow from our concentrate business.
- The concentrate market is very competitive and has a large competitor with substantial resources.
- We may be affected materially and adversely by increases in raw material costs.
- Our concentrate business is highly regulated, which increases our costs and the risk and consequences of noncompliance.

Risks Related To Our Business As A Whole

- We may not be successful in expanding our product portfolio or in our business development efforts related to in-licensing, acquisitions or other business collaborations. Even if we are able to enter into business development arrangements, they could have a negative impact on our business and our profitability.
- Our drug and concentrate businesses are highly regulated, resulting in additional expense and risk of noncompliance that can materially and adversely affect our business, financial condition and results of operations.
- We depend on key personnel, the loss of which could harm our ability to operate.

- We could be prevented from selling products, forced to pay damages and compelled to defend against litigation if we infringe the rights of a third party.
- Our products may have undesirable side effects and our product liability insurance may not be sufficient to protect us from material liability or harm to our business.
- We may be unable to obtain certain debt financing in the future as a result of our arrangement with Baxter.

Risks Related To Our Common Stock

- Shares eligible for future sale may affect the market price of our common shares.
- The market price for our common stock is volatile.
- We could have a material weakness in our internal control over financial reporting, which, until remedied, could result in errors in our financial statements requiring restatement of our financial statements. As a result, investors may lose confidence in our reported financial information, which could lead to a decline in our stock price.
- Structural and anti-takeover provisions reduce the likelihood that you will receive a takeover premium.
- We do not anticipate paying dividends in the foreseeable future.

Other factors not currently anticipated may also materially and adversely affect our results of operations, cash flow and financial position. There can be no assurance that future results will meet expectations. We do not

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undertake and expressly disclaim any obligation to update or alter any statements whether as a result of new information, future events or otherwise, except as may be required by applicable law.

Overview and Recent Developments

Rockwell is a fully-integrated pharmaceutical company targeting end-stage renal disease and chronic kidney disease with innovative products and services for the treatment of iron deficiency, secondary hyperparathyroidism and hemodialysis. We are also an established manufacturer and leader in delivering high-quality hemodialysis concentrates/dialysates to dialysis providers and distributors in the United States and abroad.

We are currently developing unique, proprietary renal drug therapies. These novel renal drug therapies support disease management initiatives to improve the quality of life and care of dialysis patients and are designed to deliver safe and effective therapy, while decreasing drug administration costs and improving patient convenience and outcome.

Our strategy is to develop high potential drugs while expanding our dialysis products business. In January 2015, we received FDA approval to market Triferic our lead branded drug. Based on our clinical trial results, we believe Triferic has the potential to capture significant market share due to its unique attributes and clinical benefits, including savings on nursing administration time, potential to reduce expensive ESA treatments and excellent safety profile. We began selling Triferic near the end of the third quarter of 2015.

In the fourth quarter of 2014, we strengthened our balance sheet to position the Company for future growth and development. We raised net proceeds of approximately \$55 million in a public offering of our common shares and sold \$15 million of common shares to Baxter in a private offering. We also received \$20 million in cash in connection with the signing of the Distribution Agreement with Baxter related to our concentrate products. We fully paid off our high interest rate long term debt in the fourth quarter of 2014 and we have no debt on our balance sheet at September 30, 2015. Overall, we had cash and investments of \$73.0 million as of September 30, 2015 and \$85.7 million as of December 31, 2014.

In addition to Triferic , we plan to begin marketing Calcitriol, which is a vitamin-D analogue used to treat secondary hyperparathyroidism. We expect to achieve profitability following the launch of our drug products and to generate positive cash flow from our business operations as a result.

Distribution Agreement

As discussed in Item 1 Business Distribution Agreement with Baxter in our 2014 Annual Report on Form 10-K, on October 2, 2014, we entered into the Distribution Agreement pursuant to which Baxter, a leading global dialysis products company, became our exclusive agent for sales, marketing and distribution activities for our concentrate and ancillary products in the United States and various foreign countries for an initial term of 10 years. We retain sales, marketing and distribution rights for our hemodialysis concentrate products in specified foreign countries in which we have an established commercial presence. During the term of the Distribution Agreement, Baxter has agreed not to manufacture or sell any competitive concentrate products in the United States hemodialysis market, other than specified products. The Distribution Agreement

relates solely to our concentrate business and excludes any future drug related business.

Under the Distribution Agreement, Baxter purchases products from us at gross margin-based prices per unit, adjusted each year during the term and subject to an annual true up. We continue to manage customer service, transportation and certain other functions for our current customers through at least December 31, 2017, for which Baxter pays us an amount equal to our related costs to provide such functions plus a slight mark-up. The Distribution Agreement also requires Baxter to meet minimum annual gallon-equivalent purchase levels, subject to a cure period and certain other relief, in order to maintain its exclusive distribution rights. The minimum

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purchase levels increase each year over the term of the Distribution Agreement. Orders in any contract year that exceed the minimum will be carried forward and applied to future years minimum requirements.

In light of the gross margin-based pricing terms, the arrangement for Baxter to reimburse us the cost of customer service, transportation and other functions performed for it through at least 2017, and Baxter s requirement to meet increasing minimum concentrate purchase levels, we expect the distribution relationship with Baxter under the Distribution Agreement to have a positive impact on our operating profit. Commencing with June 2015 activity for domestic accounts invoiced by Baxter, our revenue from dialysis concentrates and ancillary products reflect the lower wholesale prices paid by Baxter pursuant to our Distribution Agreement. Similarly, our distribution costs, which are included in costs of sales, and our administration costs, which are included in selling, general and administrative expenses, are being passed through to Baxter and are reduced accordingly. We expect the net effect of these changes to result in an improvement in gross profit of approximately \$1.2 million per annum compared to operating results for our domestic concentrate business prior to the Distribution Agreement. Included in the higher expected gross profit is recognition of deferred licensing revenue.

We expect our overall domestic and global concentrate sales to increase in the long term as a result of the expanded marketing channel provided by Baxter as well as the anticipated expansion of our manufacturing operations to the Western United States as a result of funding provided through the Distribution Agreement.

Results of Operations for the Three and Nine Months Ended September 30, 2015 and September 30, 2014

Sales

Our sales in the third quarter of 2015 were \$14.4 million, \$0.6 million or 4.6% higher than the third quarter of 2014. Domestic concentrate sales increased \$0.5 million or 4.2% compared to the third quarter of 2014 primarily due to higher concentrate unit volume sales aggregating \$0.4 million coupled with recognition of \$0.5 million in deferred license revenue partially offset by the lower wholesale prices paid by Baxter as a distributor.

Our sales for the first nine months of 2015 were \$41.2 million, an increase \$1.5 million or 3.7% over the first nine months of 2014. Concentrate sales increased 3.3% with international concentrate sales up 2.4% and domestic concentrate sales up 3.5% or \$1.2 million compared to the first nine months of 2014. The domestic concentrate sales increase was primarily due to the amortization of \$1.5 million of deferred license income related to the Distribution Agreement, partially offset by the lower wholesale prices paid by Baxter as a distributor and the cessation of contract manufacturing for a non-hemodialysis customer in the second quarter of 2015.

Gross Profit

Gross profit in the third quarter of 2015 was \$2.5 million, an increase of \$0.2 million or 10.3% over the third quarter of 2014. Gross profit margins increased to 17.4% from 16.5% in the third quarter of 2014. Gross profit was favorably impacted by the recognition of deferred license revenue under the Distribution Agreement of \$0.5 million in the third quarter of 2015.

Gross profit for the first nine months of 2015 was \$6.9 million compared to \$6.0 million in the first nine months of 2014. Gross profit was favorably impacted by the recognition of deferred license revenue under the Distribution Agreement of \$1.5 million. Gross profit margin was 16.7% for the first nine months of 2015 compared to 15.0% for the first nine months of 2014.

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Selling, General and Administrative Expense

Selling, general and administrative expenses during the third quarter of 2015 were \$3.8 million compared to \$4.1 million in the third quarter of 2014. The decrease of \$0.3 million was primarily a result of a \$0.8 million decrease in non-cash equity compensation to \$1.1 million in the third quarter of 2015 from the third quarter of 2014. The decrease was partially offset by increased costs of approximately \$0.5 million for personnel, marketing and other operating costs in support of the commercial launch of Triferic .

Selling, general and administrative expenses for the first nine months of 2015 were \$13.0 million compared to \$12.4 million for the first nine months of 2014. The increase was directly related to the Triferic product launch including increased spending on marketing, advertising, personnel and regulatory compliance.

Research and Product Development Costs

We incurred research and product development costs related to the commercial development, patent approval and regulatory approval of TrifericTM which was approved by the FDA in the first quarter of 2015. Research and product development costs declined to \$1.2 million in the third quarter of 2015 from \$1.3 million in the third quarter of 2014. Research and product development costs in the first nine months of 2015 declined to \$2.9 million from \$6.1 million in the first nine months of 2014 following FDA approval to market Triferic in January 2015. Future research and product development spending over the next year is expected to be related to other Triferic post approval studies and for developing other TrifericTM indications.

Interest and Investment Income, Net

Our net interest and investment income was \$0.2 million and \$0.4 million in the third quarter and first nine months of 2015, respectively, compared to a net interest expense of \$0.8 million and \$2.4 million in the comparable periods of 2014. The changes were a result of paying off our long term debt in the fourth quarter of 2014 and temporarily investing the remaining net proceeds from our capital raising activities in the fourth quarter of 2014 in short term investments.

Liquidity and Capital Resources

We have adequate capital resources and substantial liquidity to pursue our business strategy. Our strategy is centered on developing and licensing high potential drug candidates including TrifericTM. We began selling Triferic late in the third quarter of 2015. We expect our business to become profitable and to generate positive cash flow in the year ahead as we achieve market penetration with our drug products.

As of September 30, 2015, we had \$87.9 million in current assets and net working capital of \$79.4 million. We had \$73.0 million in cash and investments including \$33.2 million in cash as of September 30, 2015. We had no debt outstanding as of September 30, 2015.

In the first nine months of 2015, we incurred \$2.9 million in research and product development costs and we increased our inventory by \$3.5 million in connection with the launch of our drug products. Other cash used in operations included approximately \$2.9 million for the satisfaction of tax obligations related to restricted stock tendered to the Company by restricted stock grantees. We intend to source our drug products from contract manufacturing organizations. Capital expenditures on our current facilities are not expected to materially exceed depreciation expense.

Future research and product development spending on the TrifericTM platform is expected to include clinical testing in connection with pediatric indications, peritoneal dialysis and certain other indications and is expected to be minor in relation to the Company s cash resources. Our near term cash requirements are anticipated to be

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primarily for working capital in support of drug sales including inventory and accounts receivable until the trade cycle related to our drug business begins to generate positive cash flows.

The Company is in discussions with multiple potential business development partners to out-license rights to our products outside the United States. We are considering other business development arrangements including joint ventures, partnerships and other transactions related to our products or other future products that we may develop or license.

Our contractual obligations are described in our Form 10-K for the year ended December 31, 2014. There have been no material changes to that information since December 31, 2014 except as described above.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Interest Rate Risk

We have temporarily invested \$39.8 million in available for sale securities that are invested in short term bond funds which typically yield higher returns than the interest realized in money market funds. While these funds hold bonds of short duration, their market value is affected by changes in interest rates. Increases in interest rates will reduce the market value of bonds held in these funds and we may incur unrealized losses from the reduction in market value of the fund. If we liquidate our position in these funds, those unrealized losses may result in realized losses which may exceed the interest and dividends earned from those funds. However, due to the short duration of these short term bond fund portfolios, we do not believe that a hypothetical 100 basis point increase or decrease in interest rates will have a material impact on the value of our investment portfolio.

Foreign Currency Exchange Rate Risk

Our international business is conducted in U.S. dollars. It has not been our practice to hedge the risk of appreciation of the U.S. dollar against the predominant currencies of our trading partners. We have no significant foreign currency exposure to foreign supplied materials, and an immediate 10% strengthening or weakening of the U.S. dollar would not have a material impact on our shareholders equity or net income.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

Management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rule 13a-15 of the Securities Exchange Act of 1934, as amended, that are designed to ensure that material information required to be disclosed in our reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required financial disclosure. In designing and evaluating the disclosure controls and procedures, we recognized that a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. Management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As of the end of the period covered by this report, we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that

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evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective, at the reasonable assurance level, as of the end of the period covered by this report.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15 under the Exchange Act) during the most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II OTHER INFORMATION

Item 1A. Risk Factors

For information regarding risk factors affecting us, see Risk Factors in Item 1A of Part I of our 2014 Annual Report on Form 10-K. There have been no material changes to the risk factors described in such Form 10-K.

Item 6. Exhibits

See Exhibit Index following the signature page, which is incorporated herein by reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROCKWELL MEDICAL, INC.

(Registrant)

Date: November 9, 2015 /s/ ROBERT L. CHIOINI

Robert L. Chioini

President and Chief Executive

Officer (principal

executive officer) (duly authorized

officer)

Date: November 9, 2015 /s/ THOMAS E. KLEMA

Thomas E. Klema Vice President and Chief Financial Officer (principal financial

officer and principal accounting

officer)

10-Q EXHIBIT INDEX

The following documents are filed as part of this report or were previously filed and incorporated herein by reference to the filing indicated. Exhibits not required for this report have been omitted. Our Commission file number is 000-23661.

Exhibit No.	Description						
31.1 31.2 32.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934 Certification pursuant to 18 U.S.C. Section 1350 and Rule 13a-14(b) of the Securities Exchange Act of 1934						
101.IN	S XBRL Instance Document						
101.SC	H XBRL Taxonomy Extension Schema						
101.CA	L XBRL Taxonomy Extension Calculation Linkbase						
101.DE	F XBRL Taxonomy Extension Definition Database						
101.LA	B XBRL Taxonomy Extension Label Linkbase						
101.PR	E XBRL Taxonomy Extension Presentation Linkbase						
	19						