WESTAMERICA BANCORPORATION
Form 10-Q
November 02, 2011
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

#### FORM 10-O

(Mark One) ÞQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2011
or
otransition report pursuant to section 13 or 15 (d) of the securities exchange act of 1934
For the transition period from to
Commission file number: 001-09383

CALIFORNIA 94-2156203
(State or Other Jurisdiction of (I.R.S. Employer

WESTAMERICA BANCORPORATION (Exact Name of Registrant as Specified in Its Charter)

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

1108 FIFTH AVENUE, SAN RAFAEL, CALIFORNIA 94901 (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code (707) 863-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes R No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes R No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes £ No R

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

Title of Class

Shares outstanding as of October 27,

2011

Common Stock, No Par Value 28,478,701

## TABLE OF CONTENTS

1	Page
Forward Looking Statements	<u>3</u>
PART I - FINANCIAL INFORMATION	
Item 1 Financial Statements	<u>4</u>
Notes to Unaudited Condensed Consolidated Financial Statements	<u>8</u>
Financial Summary	<u>27</u>
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>28</u>
Item 3 Quantitative and Qualitative Disclosures about Market Risk	<u>45</u>
Item 4 Controls and Procedures	<u>45</u>
PART II - OTHER INFORMATION	
Item 1 Legal Proceedings	<u>46</u>
Item 1A Risk Factors	<u>46</u>
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	<u>46</u>
Item 3 Defaults upon Senior Securities	<u>47</u>
Item 4 Reserved	<u>47</u>
Item 5 Other Information	<u>47</u>
Item 6 Exhibits	<u>47</u>
<u>Signatures</u>	<u>48</u>
Exhibit Index	<u>49</u>
Exhibit 31.1 - Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)	
Exhibit 31.2 - Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)	
Exhibit 32.1 - Certification of Chief Executive Officer Required by 18 U.S.C. Section 1350  Exhibit 32.2 - Certification of Chief Einensiel Officer Required by 18 U.S.C. Section 1350	
Urbibit 22.2. Contification of Chief Einensiel Officer Described by 10 H.C.C. Section 1250	

#### FORWARD-LOOKING STATEMENTS

This report on Form 10-Q contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "targeted", "projected", "continue", "remain", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) the length and severity of current and potential future difficulties in the global, national and California economies and the effects of government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses; (5) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including data processing system failures or fraud; (10) volatility of interest rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; (12) the effect of natural disasters, including earthquakes, fire, and other disasters, on the uninsured value of loan collateral, the financial condition of debtors and issuers of investment securities, the economic conditions affecting the Company's market place, and commodities and asset values, and (13) changes in the securities markets. The Company undertakes no obligation to update any forward-looking statements in this report. The reader is directed to the Company's annual report on Form 10-K for the year ended December 31, 2010, for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those expressed in any forward-looking statement made in this report. The Company undertakes no obligation to update any forward-looking statements in this report.

- 3 -

#### PART I - FINANCIAL INFORMATION

Item 1 Financial Statements

#### WESTAMERICA BANCORPORATION CONSOLIDATED BALANCE SHEETS (unaudited)

Total Liabilities and Shareholders' Equity

\$4,966,499 \$ 4,931,524

See accompanying notes to unaudited condensed consolidated financial statements.

- 4 -

## WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

For the Three Months Ended

For the Nine Months Ended

	Septer	September 30,		nber 30,			
	2011 2010		2011	2010			
	(In thousands, except per share data)						
Interest Income:	(in modelings, except per share data)						
Loans	\$39,899	\$44,434	\$ 122,534	\$ 133,196			
Money market assets and funds sold	-	1	-	2			
Investment securities available for sale	5,526	4,189	16,428	12,110			
Investment securities held to maturity	6,551	6,579	18,597	20,976			
Total Interest Income	51,976	55,203	157,559	166,284			
Interest Expense:							
Deposits	1,677	2,047	5,344	6,716			
Short-term borrowed funds	76	511	184	1,538			
Federal Home Loan Bank advances	118	113	398	249			
Notes payable	200	425	601	1,272			
Total Interest Expense	2,071	3,096	6,527	9,775			
Net Interest Income	49,905	52,107	151,032	156,509			
Provision for Loan Losses	2,800	2,800	8,400	8,400			
Net Interest Income After Provision For Loan Losses	47,105	49,307	142,632	148,109			
Noninterest Income:							
Service charges on deposit accounts	7,430	8,162	22,529	25,533			
Merchant processing services	2,358	2,234	6,921	6,631			
Debit card fees	1,269	1,259	3,752	3,678			
ATM processing fees	980	1,004	2,911	2,917			
Trust fees	432	429	1,407	1,257			
Financial services commissions	111	211	257	583			
Gain on acquisition	-	178	-	178			
Other	2,625	1,594	7,462	5,534			
Total Noninterest Income	15,205	15,071	45,239	46,311			
Noninterest Expense:							
Salaries and related benefits	14,401	15,481	44,388	46,849			
Occupancy	4,010	3,962	12,085	11,561			
Outsourced data processing services	2,165	2,187	6,743	6,629			
Amortization of identifiable intangibles	1,477	1,573	4,505	4,711			
Professional fees	1,185	950	3,489	2,480			
Furniture and equipment	943	1,067	2,915	3,234			
Courier service	840	826	2,535	2,636			
Deposit insurance assessments	740	1,268	2,700	3,848			
Other Real Estate Owned	700	188	1,835	653			
Settlements	-	-	2,100	23			
Other	4,922	4,006	13,719	13,011			
Total Noninterest Expense	31,383	31,508	97,014	95,635			
Income Before Income Taxes	30,927	32,870	90,857	98,785			
Provision for income taxes	8,495	9,161	24,774	27,939			
Net Income	\$22,432	\$23,709	\$ 66,083	\$ 70,846			

Average Common Shares Outstanding	28,433	29,127	28,739	29,187
Diluted Average Common Shares Outstanding	28,498	29,385	28,879	29,515
Per Common Share Data:				
Basic earnings	\$0.79	\$0.81	\$ 2.30	\$ 2.43
Diluted earnings	0.79	0.81	2.29	2.40
Dividends paid	0.36	0.36	1.08	1.08

See accompanying notes to unaudited condensed consolidated financial statements.

- 5 -

# WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME (unaudited)

	Common Share Outstanding	s Co	nmon	pensatio	d Con	nprehensive Income ands)	Retained Earnings	Total
Balance, December 31, 2009	29,208	\$36	6,247	\$ 2,485	\$	3,714	\$133,002	\$ 505,448
Comprehensive income								
Net income for the period							70,846	70,846
Other comprehensive income, net of	of							
tax:								
Increase in net unrealized gains on								
securities available for sale						3,497		3,497
Post-retirement benefit transition								
obligation amortization						27		27
Total comprehensive income								74,370
Exercise of stock options	305		,682					12,682
Stock option tax benefits		91						917
Restricted stock activity	7	19		239				433
Stock based compensation			060					1,060
Stock awarded to employees	2	10						101
Purchase and retirement of stock	(404	) (5,	078 )				(17,171)	(22,249)
Dividends							(31,589)	(31,589)
Balance, September 30, 2010	29,118	\$37	6,123	\$ 2,724	\$	7,238	\$ 155,088	\$ 541,173
Balance, December 31, 2010	29,090	\$37	8,885	\$ 2,724	\$	159	\$ 163,519	\$ 545,287
Comprehensive income								
Net income for the period							66,083	66,083
Other comprehensive income, net of	f							
tax:								
Increase in net unrealized gains on								
securities available for sale						10,609		10,609
Post-retirement benefit transition								
obligation amortization						27		27
Total comprehensive income								76,719
Exercise of stock options	150		234					6,234
Stock option tax benefits		6						6
Restricted stock activity	15	45		336				791
Stock based compensation		•	080					1,080
Stock awarded to employees	2	75						75
Purchase and retirement of stock	(956	(12)	2,337)				(32,725)	(45,062)
Dividends							(31,142)	(31,142)
Balance, September 30, 2011	28,301	\$37	4,398	\$ 3,060	\$	10,795	\$ 165,735	\$ 553,988

See accompanying notes to unaudited condensed consolidated financial statements.

### WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

For the Nine Months Ended September 30, 2011 2010 (In thousands)

	(In thousands)	
Operating Activities:		
Net income	\$66,083	\$70,846
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,460	11,359
Loan loss provision	8,400	8,400
Net amortization of deferred loan (fees) cost	(295)	12
Decrease in interest income receivable	74	742
Gain on acquisition	-	(178)
Decrease in other assets	944	11,751
Increase in income taxes payable	805	2,530
Decrease in net deferred tax asset	1,365	-
Decrease in interest expense payable	(1,196 )	(28)
Decrease in other liabilities	(551)	(14,778)
Stock option compensation expense	1,080	1,060
Stock option tax benefits	(6)	(917)
Gain on sale of other assets	(800)	(608)
Net gain on sale of premises and equipment	(398)	(445)
Originations of mortgage loans for resale	(450)	(277)
Net proceeds from sale of mortgage loans originated for resale	471	288
Net gain on sale of foreclosed assets	(280)	(561)
Writedown of foreclosed assets	1,326	793
Net Cash Provided by Operating Activities	87,032	89,989
Investing Activities:		
Net repayments of loans	240,524	227,056
Proceeds from FDIC* loss-sharing indemnification	7,956	35,792
Purchases of investment securities available for sale	(208,707)	(279,827)
Purchases of investment securities held to maturity	(233,966)	-
Proceeds from maturity/calls of securities available for sale	204,168	122,452
Proceeds from maturity/calls of securities held to maturity	61,737	108,096
Net change in FRB**/FHLB*** securities	(12,698)	3,479
Proceeds from sale of foreclosed assets	17,702	10,953
Purchases of premises and equipment	(2,198)	(657)
Proceeds from sale of premises and equipment	640	603
Net cash acquired from acquisitions	-	57,895
Net Cash Provided by Investing Activities	75,158	285,842
Financing Activities:		
Net change in deposits	60,375	(237,794)
Net change in short-term borrowings and FHLB advances	(21,640)	(114,764)
Repayments of notes payable and debt financing	(10,000)	-
Exercise of stock options	6,234	12,682
Exercise of stock options	0,237	12,002

Stock option tax benefits	6	917
Repurchases/retirement of stock	(45,062)	(22,249)
Dividends paid	(31,142)	(31,589)
Net Cash Used in Financing Activities	(41,229)	(392,797)
Net Change In Cash and Due from Banks	120,961	(16,966)
Cash and Due from Banks at Beginning of Period	338,793	361,135
Cash and Due from Banks at End of Period	\$459,754	\$344,169
Supplemental Cash Flow Disclosures:		
Supplemental disclosure of non cash activities:		
Loan collateral transferred to other real estate owned	\$33,196	\$24,188
Supplemental disclosure of cash flow activities:		
Interest paid for the period	9,028	11,759
Income tax payments for the period	22,604	39,578
Acquisitions:		
Assets acquired	\$-	\$315,083
Liabilities assumed	-	314,905
Net	\$-	\$178

See accompanying notes to unaudited condensed consolidated financial statements.

- 7 -

<sup>\*</sup> Federal Deposit Insurance Corporation ("FDIC")

<sup>\*\*</sup> Federal Reserve Bank ("FRB")

<sup>\*\*\*</sup> Federal Home Loan Bank ("FHLB")

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1: Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. The results of operations reflect interim adjustments, all of which are of a normal recurring nature and which, in the opinion of Management, are necessary for a fair presentation of the results for the interim periods presented. The interim results for the three and nine months ended September 30, 2011 and 2010 are not necessarily indicative of the results expected for the full year. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes as well as other information included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

The Company has evaluated events and transactions subsequent to the balance sheet date. Based on this evaluation, the Company is not aware of any events or transactions that occurred subsequent to the balance sheet date but prior to filing that would require recognition or disclosure in its consolidated financial statements.

#### Note 2: Accounting Policies

The Company's accounting policies are discussed in Note 1 to the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. Certain amounts in prior periods have been reclassified to conform to the current presentation.

Nonmarketable Equity Securities. Nonmarketable equity securities include securities that are not publicly traded and securities acquired for various purposes, such as to meet regulatory requirements (for example, Federal Home Loan Bank and Federal Reserve stock). These securities are accounted for under the cost method and are included in other assets. The Company reviews those assets accounted for under the cost method at least quarterly for possible declines in value that are considered "other than temporary". The Company's review typically includes an analysis of the facts and circumstances of each investment, the expectations for the investment's cash flows and capital needs, the viability of its business model and exit strategy. The asset value is reduced when a decline in value is considered to be other than temporary. The Company recognizes the estimated loss as a loss from equity investments in noninterest income.

Certain accounting policies underlying the preparation of these financial statements require Management to make estimates and judgments. These estimates and judgments may significantly affect reported amounts of assets and liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. Management exercises judgment to estimate the appropriate level of the allowance for credit losses and the acquisition date fair value of purchased loans, which are discussed in the Company's accounting policies.

As described in Note 3 below, Westamerica Bank ("Bank") acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") on August 20, 2010. The acquired assets and assumed liabilities were measured at estimated fair values, as required by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, Business Combinations. Management made significant estimates and exercised significant judgment in accounting for the acquisition. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded an identifiable intangible asset representing the value of the core deposit customer base of Sonoma based on Management's evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible asset, Management used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities and FHLB advances.

The acquired assets of Sonoma include loans; such loans are not indemnified by the Federal Deposit Insurance Corporation ("FDIC"). However, on February 6, 2009, the Bank acquired loans in a business combination that are indemnified by the FDIC, as described in Note 2 to the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. Pursuant to acquisition accounting, the loans in each business combination were measured at their estimated fair value at the respective acquisition date. This method of measuring the carrying value of purchased loans differs from loans originated by the Company, and as such, the Company identifies purchased loans not indemnified by the FDIC as "Purchased Non-covered Loans" and purchased loans indemnified by the FDIC as "Purchased Covered Loans."

- 8 -

Loans originated by the Company are measured at the principal amount outstanding, net of unearned discount and unamortized deferred fees and costs. These loans are identified as "Originated Loans."

#### Recently Adopted Accounting Standards

FASB Accounting Standards Update (ASU) 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, was issued April 2011 providing additional guidance for creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The provisions of this standard are effective for the first interim or annual period beginning on or after June 15, 2011 with early adoption permissible, and should be applied retrospectively to the beginning of the annual period of adoption. The Company early adopted the provisions of this standard effective April 1, 2011 with retrospective application to January 1, 2011. One troubled debt restructuring was identified as a result of the adoption of this Update as disclosed in Note 5.

FASB ASU 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20 (Topic 310), was issued January 2011 deferring the new disclosure requirements (paragraphs 310-10-50-31 through 50-34 of the FASB Accounting Standards Codification) about troubled debt restructurings to be concurrent with the effective date of the guidance for determining what constitutes a troubled debt restructuring, as presented in proposed Accounting Standards Update, Receivables (Topic 310): Clarifications to Accounting for Troubled Debt Restructurings by Creditors. As a result of the issuance of Update 2011-02, the provisions of Update 2011-01 are effective for the first interim or annual period beginning on or after June 15, 2011 or July 1, 2011 for the Company, and should be applied retrospectively to the beginning of the annual period of adoption. The Company adopted the Update concurrent with ASU 2011-02.

#### Recently Issued Accounting Standards

FASB ASU 2011-03, Reconsideration of Effective Control for Repurchase Agreements, was issued April 2011 addressing the accounting for repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The provisions of this Update are effective for the first interim or annual period beginning on or after December 15, 2011, and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Management does not expect the adoption of the Update to have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, was issued May 2011 as a result of the FASB and International Accounting Standards Board's (IASB) goal to develop common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. generally accepted accounting principles and International Financial Reporting Standards. The provisions of this Update are effective during the interim or annual periods beginning after December 15, 2011, and are to be applied prospectively. Management does not expect the adoption of the Update to have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-05, Presentation of Comprehensive Income, was issued June 2011 requiring that all changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This Update also requires that reclassification adjustments for items that are reclassified from other comprehensive income to net income be presented on the face of the financial statements. The provisions of this Update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, and are to be applied retrospectively. Early adoption is permitted. Management does not expect the adoption of the Update to have a material effect on the Company's financial statements at the date of adoption.

FASB Accounting Standards Update (ASU) 2011-08, Testing for Goodwill Impairment, was issued September 2011 giving an entity the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is more likely than not that the fair value of a reporting unit is more than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. If the carrying amount of a reporting unit exceeds its fair value, then the entity is required to perform the second step of the goodwill impairment test to measure the amount of the impairment loss, if any. Under the amendments in this Update, an entity has the option to bypass the qualitative assessment for any reporting unit in any period and proceed directly to performing the first step of the two-step goodwill impairment test. An entity may resume performing the qualitative assessment in any subsequent period. The provisions of this standard are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. Management does not expect the adoption of the Update to have a material effect on the Company's financial statements at the date of adoption.

#### Note 3: Acquisition

On August 20, 2010, the Bank purchased substantially all the assets and assumed substantially all the liabilities of Sonoma from the FDIC, as Receiver of Sonoma. Sonoma operated three commercial banking branches within Sonoma County, California. The FDIC took Sonoma under receivership upon Sonoma's closure by the California Department of Financial Institutions at the close of business August 20, 2010. Westamerica Bank purchased substantially all of Sonoma's net assets at a discount of \$43,000 thousand and paid a \$5,008 thousand deposit premium.

The Sonoma acquisition was accounted for under the purchase method of accounting in accordance with FASB ASC 805, Business Combinations. The statement of net assets acquired as of August 20, 2010 and the resulting bargain purchase gain are presented in the following table. The purchased assets and assumed liabilities were recorded at their respective acquisition date fair values, and identifiable intangible assets were recorded at fair value. Fair values are preliminary and subject to refinement for up to one year after the closing date of a merger as information relative to closing date fair values becomes available. A "bargain purchase" gain totaling \$178 thousand resulted from the acquisition and is included as a component of noninterest income on the statement of income. The amount of the gain is equal to the amount by which the fair value of assets purchased exceeded the fair value of liabilities assumed. Sonoma's results of operations prior to the acquisition are not included in Westamerica's statement of income.

#### Statement of Net Assets Acquired (at fair value)

Assets	At gust 20, 2010 In thousands)
Cash and due from banks	\$ 57,895
Money market assets	26,050
Securities	7,223
Loans	213,664
Other real estate owned	2,916
Core deposit intangible	5,270
Other assets	2,065
Total Assets	\$ 315,083
Liabilities	
Deposits	252,563
Federal Home Loan Bank advances	61,872
Other liabilities	470
Total Liabilities	314,905
Net assets acquired	\$ 178
	At gust 20, 2010 In thousands)
Sonoma Valley Bank tangible shareholder's equity	\$ 13,923
Adjustments to reflect assets acquired and liabilities assumed at fair value:	,
Cash payment from FDIC	21,270
Loans and leases, net	(34,562)
Other real estate owned	(1,491)
Other assets	(811)
Core deposit intangible	5,270
Deposits	(1,233)
Federal Home Loan Bank advances	(1,872)
Other liabilities	(316)
Gain on acquisition	\$ 178
-	

Note 4: Investment Securities

The amortized cost, unrealized gains and losses accumulated in other comprehensive income, and fair value of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale			
	At September 30, 2011			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
		(In tho	usands)	
U.S. Treasury securities	\$3,541	\$ 59	\$ -	\$3,600
Securities of U.S. government sponsored entities	128,157	383	(42	128,498
Residential mortgage-backed securities	93,328	5,984	(6	99,306
Commercial mortgage-backed securities	4,606	24	(6	4,624
Obligations of states and political subdivisions	257,481	8,801	(471	265,811
Residential collateralized mortgage obligations	51,919	2,384	-	54,303
Asset-backed securities	7,933	-	(282	7,651
FHLMC and FNMA stock	824	1,968	(5	2,787
Corporate securities	114,441	199	(1,863	112,777
Other securities	2,397	1,928	(42	4,283
Total	\$664,627	\$ 21,730	\$ (2,717	\$683,640

The amortized cost, unrealized gains and losses, and fair value of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity			
	At September 30, 2011			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
	(In thousands)			
Residential mortgage-backed securities	\$34,072	\$ 1,646	\$ -	\$35,718
Obligations of states and political subdivisions	513,823	20,045	(371)	533,497
Residential collateralized mortgage obligations	208,011	3,405	(2,301)	209,115
Total	\$755,906	\$ 25,096	\$ (2,672)	\$778,330

The amortized cost, unrealized gains and losses accumulated in other comprehensive income, and fair value of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale At December 31, 2010 Gross Gross				
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
		(In tho	usands)		
U.S. Treasury securities	\$3,554	\$ -	\$ (12)	\$3,542	
Securities of U.S. government sponsored entities	175,080	162	(2,365)	172,877	
Residential mortgage-backed securities	105,702	4,142	(15)	109,829	
Commercial mortgage-backed securities	5,081	7	(23)	5,065	
Obligations of states and political subdivisions	264,757	2,423	(6,047)	261,133	
Residential collateralized mortgage obligations	24,709	894	-	25,603	
Asset-backed securities	9,060	-	(774)	8,286	

FHLMC and FNMA stock	824	42	(211	) 655
Corporate securities	79,356	200	(365	) 79,191
Other securities	2,655	2,699	(51	) 5,303
Total	\$670,778	\$ 10,569	\$ (9,863	\$671,484

The amortized cost, unrealized gains and losses, and fair value of the held to maturity investment securities portfolio follows:

	Invest	ment Securiti	es Held to Ma	aturity		
		At December 31, 2010				
		Gross	Gross			
	Amortized	Unrealized	Unrealized	Fair		
	Cost	Gains	Losses	Value		
		(In tho	usands)			
Residential mortgage-backed securities	\$40,531	\$ 1,797	\$ -	\$42,328		
Obligations of states and political subdivisions	455,372	13,142	(1,142)	467,372		
Residential collateralized mortgage obligations	84,825	2,198	(2,012)	85,011		
Total	\$580.728	\$ 17,137	\$ (3.154)	\$594.711		

The amortized cost and fair value of securities by contractual maturity are shown in the following table:

	At September 30, 2011				
	Securities	Available	Securiti	es Held	
	for Sale		to Ma	iturity	
	Amortized	Fair	Amortized	Fair	
	Cost	Value	Cost	Value	
		(In tho	usands)		
Maturity in years:					
1 year or less	\$36,061	\$36,229	\$10,910	\$10,980	
Over 1 to 5 years	275,954	275,655	136,765	140,613	
Over 5 to 10 years	60,795	62,417	318,260	331,886	
Over 10 years	138,743	144,036	47,888	50,018	
Subtotal	511,553	518,337	513,823	533,497	
Mortgage-backed securities and residential collateralized mortgage					
obligations	149,853	158,233	242,083	244,833	
Other securities	3,221	7,070	-	-	
Total	\$664,627	\$683,640	\$755,906	\$778,330	

The amortized cost and fair value of securities by contractual maturity are shown in the following table:

	At December 31, 2010				
	Securities	Available	Securiti	es Held	
	for	Sale	to Ma	iturity	
	Amortized	Fair	Amortized	Fair	
	Cost	Value	Cost	Value	
		(In tho	usands)		
Maturity in years:					
1 year or less	\$21,362	\$21,460	\$6,057	\$6,103	
Over 1 to 5 years	315,777	314,605	92,837	95,608	
Over 5 to 10 years	64,565	64,804	351,407	360,602	
Over 10 years	130,103	124,160	5,071	5,059	
Subtotal	531,807	525,029	455,372	467,372	
Mortgage-backed securities and residential					
collateralized mortgage obligations	135,492	140,497	125,356	127,339	
Other securities	3,479	5,958	-	-	
Total	\$670,778	\$671,484	\$580,728	\$594,711	

Expected cash flows from mortgage-backed securities and collateralized mortgage obligations can differ from contractual cash flows because borrowers have the right to call or prepay obligations with or without call or prepayment penalties. In addition, such factors as prepayments and interest rates may affect the yield on the carrying value of mortgage-backed securities.

- 12 -

An analysis of gross unrealized losses of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale								
				At Septen	nber 30, 201	1			
	Less than	12 Months	3	12 Month	ns or Longer	r	7	Γotal	
		Unrealize	ed		Unrealize	d		Unrealiz	ed
	Fair			Fair			Fair		
	Value	Losses		Value	Losses		Value	Losses	
				(In th	ousands)				
Securities of U.S. government									
sponsored entities	\$15,012	\$ (42	)	\$-	\$ -		\$15,012	\$ (42	)
Residential mortgage-backed securities	2,540	(3	)	973	(3	)	3,513	(6	)
Residential collateralized mortgage									
obligations	18	-		-	-		18	-	
Commercial mortgage-backed securities	-	-		1,365	(6	)	1,365	(6	)
Obligations of states and political									
subdivisions	8,115	(102	)	22,117	(369	)	30,232	(471	)
Asset-backed securities	-	-		7,651	(282	)	7,651	(282	)
FHLMC and FNMA stock	-	-		1	(5	)	1	(5	)
Corporate securities	44,222	(1,187	)	24,324	(676	)	68,546	(1,863	)
Other securities	2	-		1,959	(42	)	1,961	(42	)

An analysis of gross unrealized losses of the held to maturity investment securities portfolio follows:

\$69,909

Total

	Less than Fair Value	Invest 12 Months Unrealized Losses	At Septem 12 Month Fair Value	ities Held to M nber 30, 2011 hs or Longer Unrealized Losses nousands)	•	Fotal Unrealize Losses	ed
Obligations of States and political subdivisions	\$22,747	\$ (193	\$7,075	\$ (178	\$29,822	\$ (371	)
Residential collateralized mortgage	. ,	, ,		,	. ,	. (	
obligations	32,010	(135	15,962	(2,166)	47,972	(2,301	)
Total	\$54,757	\$ (328	\$23,037	\$ (2,344)	\$77,794	\$ (2,672	)

\$ (1,334 ) \$58,390

\$ (1,383 ) \$128,299

\$ (2,717

The unrealized losses on the Company's investments in mortgage obligations and asset backed securities were caused by market conditions for these types of investments. The Company evaluates these securities on a quarterly basis including changes in security ratings issued by rating agencies, delinquency and loss information with respect to the underlying collateral, changes in the levels of subordination for the Company's particular position within the repayment structure, and remaining credit enhancement as compared to expected credit losses of the security.

The unrealized losses on the Company's investments in obligations of states and political subdivisions were caused by conditions in the municipal securities market. The Company's investments in obligations of states and political subdivisions primarily finance essential community services such as school districts, water delivery systems, hospitals and fire protection services. Further, these bonds are primarily "bank qualified" issues whereby the issuing authority's total debt issued in any one year does not exceed \$30 million, thereby qualifying the bonds for tax-exempt status for federal income tax purposes. The Company evaluates these securities quarterly to determine if a change in security rating has occurred or the municipality has experienced financial difficulties. Substantially all of these securities continue to be investment grade rated.

The unrealized losses on the Company's investments in corporate securities were caused by changes in interest rates and market conditions for these types of investments.

The Company does not intend to sell any investments and has concluded that it is more likely than not that it will not be required to sell the investments prior to recovery of the amortized cost basis. Therefore, the Company does not consider these investments to be other-than-temporarily impaired as of September 30, 2011.

The fair values of the investment securities could decline in the future if the issuers' financial condition deteriorates, the general economy deteriorates, credit ratings decline, or the liquidity for securities is low. As a result, other than temporary impairments may occur in the future.

- 13 -

An analysis of gross unrealized losses of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale								
	At December 31, 2010								
	Less than 12 Months 12 Months or Longer			Total					
		Unrealize	d	Unrealized		d		Unrealize	d
	Fair			Fair			Fair		
	Value	Losses		Value	Losses		Value	Losses	
				(In the	ousands)				
U.S. Treasury securities	\$3,542	\$ (12	)	\$-	\$ -		\$3,542	\$ (12	)
Securities of U.S. government sponsored									
entities	146,083	(2,365	)	-	-		146,083	(2,365	)
Residential mortgage-backed securities	1,534	(15	)	-	-		1,534	(15	)
Commercial mortgage-backed securities	3,028	(23	)	-	-		3,028	(23	)
Obligations of states and political									
subdivisions	132,014	(5,505	)	10,341	(542	)	142,355	(6,047	)
Asset-backed securities	-	-		8,286	(774	)	8,286	(774	)
FHLMC and FNMA stock	550	(211	)	-	-		550	(211	)
Corporate securities	44,752	(365	)	-	-		44,752	(365	)
Other securities	1	-		1,948	(51	)	1,949	(51	)
Total	\$331,504	\$ (8,496	)	\$20,575	\$ (1,367	)	\$352,079	\$ (9,863	)

An analysis of gross unrealized losses of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity							
	At December 31, 2010							
	Less than 12 Months		12 Months or Longer		T	otal		
		Unrealized		Unrealized	Į	Unrealized		
	Fair		Fair		Fair			
	Value	Losses	Value	Losses	Value	Losses		
			(In the	ousands)				
Obligations of states and political								
subdivisions	\$22,157	\$ (382	\$18,663	\$ (760	) \$40,820	\$ (1,142)		
Residential collateralized mortgage								
obligations	-	-	20,182	(2,012	) 20,182	(2,012)		
Total	\$22,157	\$ (382	\$38,845	\$ (2,772	\$61,002	\$ (3,154)		

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

	For the Three Months Ended September 30,			
	2011	2010	2011	2010
		(In tho	usands)	
Taxable	\$4,624	\$3,957	\$12,604	\$12,585
Tax-exempt	7,453	6,812	22,421	20,503
Total interest income from investment securities	\$12,077	\$10,769	\$35,025	\$33,088

- 14 -

Note 5: Loans and Allowance for Credit Losses

A summary of the major categories of loans outstanding is shown in the following table. Re-classification of some purchased non-covered loans occurred in the nine months ended September 30, 2011 upon conversion of such loans to the Company's accounting systems.

			At Septemb	er 30, 2011		
			-		Consumer	
		Commercial		Residential Real	Installment	
	Commercial	Real Estate	Construction (In tho	Estate usands)	& Other	Total
Originated loans	\$419,402	\$ 720,940	\$ 18,246	\$ 283,821	\$ 477,877	\$1,920,286
Purchased covered loans:						
Impaired	2,312	21,377	3,064	-	243	26,996
Non impaired	131,240	356,301	14,543	14,051	81,187	597,322
Purchase discount	(20,736)	(23,315)	(2,550)	(524)	(1,840 )	(48,965)
Purchased non-covered loans:						
Impaired	806	21,557	4,413	-	639	27,415
Non impaired	14,829	74,360	8,400	4,063	26,679	128,331
Purchase discount	(692)	(9,639	(3,277)	(467)	(2,471)	(16,546)
Total	\$547,161	\$ 1,161,581	\$ 42,839	\$ 300,944	\$ 582,314	\$2,634,839
			At Decemb	er 31, 2010	~	
			At Decemb	·	Consumer	
		Commercial	At Decemb	er 31, 2010 Residential Real	Consumer Installment	
	Commercial	Commercial Real Estate	Construction	Residential		Total
Originated loans	Commercial \$474,183		Construction	Residential Real Estate	Installment	Total \$2,029,541
Originated loans Purchased covered loans:		Real Estate	Construction (In tho	Residential Real Estate usands)	Installment & Other	
Purchased covered loans:		Real Estate	Construction (In tho	Residential Real Estate usands)	Installment & Other	
Purchased covered loans: Impaired	\$474,183	Real Estate \$ 757,140	Construction (In thous \$26,145	Residential Real Estate usands) \$ 310,196	Installment & Other \$ 461,877	\$2,029,541
Purchased covered loans:	\$474,183 17,922	Real Estate \$ 757,140 18,768	Construction (In thous 26,145) 11,386	Residential Real Estate usands) \$ 310,196	## Annual Control of C	\$2,029,541 48,471
Purchased covered loans: Impaired Non impaired	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In thousand Street 11,386) 22,185	Residential Real Estate usands) \$ 310,196	## Action   ## Act	\$2,029,541 48,471 706,285
Purchased covered loans: Impaired Non impaired Purchase discount	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In thousand Street 11,386 22,185	Residential Real Estate usands) \$ 310,196	## Action   ## Act	\$2,029,541 48,471 706,285
Purchased covered loans: Impaired Non impaired Purchase discount Purchased non-covered loans	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In thousand Street 11,386 22,185	Residential Real Estate usands) \$ 310,196	## Action   ## Act	\$2,029,541 48,471 706,285
Purchased covered loans: Impaired Non impaired Purchase discount Purchased non-covered loans (refined):	\$474,183 17,922 180,302 (29,239)	Real Estate \$ 757,140 18,768 395,091 (23,177)	Construction (In thousand Street Stre	Residential Real Estate usands) \$ 310,196  140 18,758 (524)	## Action   ## Act	\$2,029,541 48,471 706,285 (61,784)
Purchased covered loans: Impaired Non impaired Purchase discount Purchased non-covered loans (refined): Impaired	\$474,183 17,922 180,302 (29,239)	Real Estate \$ 757,140 18,768 395,091 (23,177)	Construction (In thouse \$26,145)  11,386 22,185 (5,191)  8,705	Residential Real Estate usands) \$ 310,196  140 18,758 (524)	Installment & Other \$ 461,877   255   89,949   (3,653 )	\$2,029,541 48,471 706,285 (61,784)

Changes in the carrying amount of impaired purchased covered loans were as follows:

	For the Nine	
	Months	For the Year
	Ended	Ended
	September	December 31,
	30, 2011	2010
Impaired purchased covered loans	(In the	ousands)
Carrying amount at the beginning of the period	\$33,556 \$	43,196
Reductions during the period	(14,096)	(9,640 )

Carrying amount at the end of the period

\$19,460

\$

33,556

- 15 -

Changes in the accretable yield for purchased loans were as follows:

	For the		For	the
	Nine			
	Months			
	Ended		Year Er	ided
	September		December	: 31,
	30, 2011		2	2010
Purchased loans	(In	n tho	usands)	
Balance at the beginning of the period	\$6,089	\$	-	
Accretion	(9,215)		(8,747	)
Reclassification from nonaccretable difference	6,897		14,836	
Disposals and other	-		-	
Balance at the end of the period	\$3,771	\$	6,089	
Accretion	\$(9,215)	\$	(8,747	)
Reduction in FDIC indemnification asset	7,256		6,816	
Increase in interest income	\$(1,959)	\$	(1,931	)

The following table represents the non impaired purchased non-covered loans receivable at the acquisition date of August 20, 2010. The amounts include principal only and do not reflect accrued interest as of the date of acquisition or beyond:

	At A	August 20,	
	2010	0	
	(refi	ined)	
Non impaired purchased non-covered loans receivable	(In t	thousands)	
Gross contractual loan principal payment receivable	\$	188,206	
Estimate of contractual principal not expected to be collected		(14,955	)
Fair value of non impaired purchased loans receivable	\$	176,025	

The Company applied the cost recovery method to impaired purchased non-covered loans at the acquisition date of August 20, 2010 due to the uncertainty as to the timing of expected cash flows as reflected in the following table:

	At August 20,
	2010
	(refined)
Impaired purchased non-covered loans	(In thousands)
Contractually required payments receivable (including interest)	\$ 70,882
Nonaccretable difference	(33,243)
Cash flows expected to be collected	37,639
Accretable difference	-
Fair value of loans acquired	\$ 37,639

Changes in the carrying amount of impaired purchased non-covered loans were as follows for the periods indicated below from August 20, 2010 (acquisition date) through September 30, 2011:

	August 20, 2010
For the	
Nine	
Months	through
	December 31,
Ended	2010

	September	
	30, 2011	(refined)
Impaired purchased non-covered loans	(In thou	sands)
Carrying amount at the beginning of the period	\$33,725 \$	37,639
Reductions during the period	(15,241)	(3,914)
Carrying amount at the end of the period	\$18,484 \$	33,725

No changes in the accretable yield for impaired purchased non-covered loans occurred from the August 20, 2010 purchase date through September 30, 2011.

- 16 -

The following summarizes activity in the allowance for credit losses:

Allowance for Credit Losses
For the Three Months Ended September 30, 2011

Consumer

Purchased

Purchased

	Commercial Real				Residential Installment Real					Covered		
(	Commerc	ial	Estate	C	onstructi	on	Estate	and Other ousands)	Unallocated	Loans		Total
Allowance for credit							(=== ====					
losses:												
Balance at beginning of												
period	\$6,729	\$	10,241	\$	3,959		\$ 466	\$ 3,522	\$ 8,091	\$ -		\$33,008
Additions:												
Provision	539		1,422		(826	)	317	539	381	428		2,800
Deductions:												
Chargeoffs	(799	)	(398	)	(452	)	-	(1,575)	) -	(428	)	(3,652)
Recoveries	190		-		-		-	547	-	-		737
Net loan and lease												
chargeoffs	(609	)	(398	)	(452	)	-	(1,028)	) -	(428	)	(2,915)
Balance at end of period	6,659		11,265		2,681		783	3,033	8,472	-		32,893
Liability for off-balance												
sheet credit exposure	1,835		1		62		-	150	645	-		2,693
Total allowance for												
credit losses	\$8,494	\$	11,266	\$	5 2,743		\$ 783	\$ 3,183	\$ 9,117	\$ -		\$35,586

## Allowance for Credit Losses

For the Nine Months Ended September 30, 2011

Consumer

	Commercial Real					Residential Installment Real				Covered						
•	Commercia	1	Estate	Co	nstructio	on		Estate (In th			r (	Jnallocated	Loans	•	Total	
Allowance for credit losses:																
Balance at beginning of	•															
period	\$8,094	\$	9,607	\$	3,260		\$	617		\$ 6,372		\$ 7,686	\$ -		\$35,636	
Additions:																
Provision	3,518		2,057		1,347			693		(429	)	786	428		8,400	
Deductions:																
Chargeoffs	(5,786)		(399	)	(1,926	)		(527	)	(5,050	)	-	(428	)	(14,116	)
Recoveries	833		-		-			-		2,140		-	-		2,973	
Net loan and lease																
chargeoffs	(4,953)		(399	)	(1,926	)		(527	)	(2,910	)	-	(428	)	(11,143	)
Balance at end of																
period	6,659		11,265		2,681			783		3,033		8,472	-		32,893	
Liability for off-balance	<b>;</b>															
sheet credit exposure	1,835		1		62			-		150		645	-		2,693	
Total allowance for credit losses	\$8,494	\$	11,266	\$	2,743		\$	783		\$ 3,183		\$ 9,117	\$ -		\$35,586	

The recorded investment in loans was evaluated for impairment as follows:

Recorded	Investment in	Loans	Evaluated	for	Impairment
		_			

				At S	eptember 30	), 2011	•		
		Commercia	ા		1 Consumer			Purchased	
		Real		Real	Installment		Non-covered		
	Commercia	l Estate	Constructio		and Other		ed Loans	Loans	Total
Allowance fo	r				(In thousand	is)			
credit losses:	1								
Individually									
evaluated for									
impairment	\$-	\$933	\$1,851	\$-	\$-	\$ -	\$ -	\$-	\$2,784
Collectively									
evaluated for									
impairment	8,494	10,333	892	783	3,183	9,117	-	-	32,802
Purchased loans with									
evidence of									
credit									
deterioration	-	-	_	_	_	_	-	_	_
Total	\$8,494	\$11,266	\$2,743	\$783	\$3,183	\$9,117	\$ -	\$-	\$35,586
Carrying									
value of									
loans:									
Individually									
evaluated for		¢ 1 472	¢ 2 102	¢	¢	\$ -	¢ 4 507	¢ 5 0.46	¢17 110
impairment Collectively	\$1,989	\$1,473	\$ 3,183	\$-	\$ -	<b>\$</b> -	\$4,527	\$5,946	\$17,118
evaluated for									
impairment	\$417,413	\$719,467	\$ 15,063	283,821	477,877	_	116,189	549,947	\$2,579,777
Purchased	+ 127,120	+ 1 - 2 , 1 - 1	+,		,		,	2 12 42 11	<del>+ = ,= , &gt; ,</del>
loans with									
evidence of									
credit									
deterioration	- - 410 40 <b>2</b>	- + <b>73</b> 0,040	- 0.10.246	- ************************************	- -	-	18,484	19,460	37,944
Total	\$419,402	\$720,940	\$ 18,246	\$283,821	\$477,877	\$ -	\$139,200	\$575,353	\$2,634,839
			Recorded	Investment	in Loans Ev	valuated fo	or Impairme	nt	
					nber 31, 201		_		
		Commercia	ıl		1 Consumer		•	Purchased	
		Real		Real	Installment	t i	Non-covered	d Covered	
	Commercia	l Estate	Constructio		and Other		ed Loans	Loans	Total
					(In thousand	ls)			
Allowance fo	r								
credit losses:									
Individually									
		<b>\$</b> -	\$1365	<b>\$</b> -	\$-	<b>\$</b> -	\$-	\$-	\$1.365
Collectively	9,878	9,607	2,194	617	6,982	7,686	φ - -	φ- -	36,964
evaluated for impairment	\$-	\$- 9,607	\$ 1,365 2,194	\$- 617	\$- 6,982	\$ - 7,686	\$ - -	\$- -	\$1,365 36,964

evaluated for impairment									
Purchased									
loans with									
evidence of									
credit									
deterioration	-	-	-	-	-	-	-	-	-
Total	\$9,878	\$9,607	\$3,559	\$617	\$6,982	\$7,686	\$ -	\$-	\$38,329
Carrying									
value of									
loans:									
Individually									
evaluated for									
impairment	\$6,600	\$2,448	\$ 3,700	\$-	\$-	\$ -	\$2,535	\$10,889	\$26,172
Collectively									
evaluated for									
impairment	467,583	754,692	22,445	310,196	461,877	-	163,311	648,527	2,828,631
Purchased									
loans with									
evidence of									
credit							22.705	22.556	(7.001
deterioration	- # 474 102	- • 757 140	- 006145	- #210.10 <i>C</i>	- • 461 077	<b>-</b>	33,725	33,556	67,281
Total	\$474,183	\$757,140	\$ 26,145	\$310,196	\$461,877	\$ -	\$199,571	\$692,972	\$2,922,084
- 17 -									

The Bank's customers are small businesses, professionals and consumers. Given the scale of these borrowers, corporate credit rating agencies do not evaluate the borrowers' financial condition. The Bank maintains a Loan Review Department which reports directly to the Board of Directors. The Loan Review Department performs independent evaluations of loans and assigns credit risk grades to evaluated loans using grading standards employed by bank regulatory agencies. Loans judged to carry lower-risk attributes are assigned a "pass" grade, with a minimal likelihood of loss. Loans judged to carry higher-risk attributes are referred to as "classified loans," and are further disaggregated, with increasing expectations for loss recognition, as "substandard," "doubtful," and "loss." If the Bank becomes aware of deterioration in a borrower's performance or financial condition between Loan Review examinations, assigned risk grades will be re-evaluated promptly. Credit risk grades assigned by the Loan Review Department are subject to review by the Bank's regulatory authority during regulatory examinations.

The following summarizes the credit risk profile by internally assigned grade:

	Credit Risk Profile by Internally Assigned Grade At September 30, 2011										
		Commercia	ા	Residential	Consumer	Purchased	Purchased				
		Real		Real	Installment	Non-covered	Covered				
	Commercial	Estate	Construction	Estate	and Other	Loans	Loans	Total			
	(In thousands)										
Grade:											
Pass	\$378,381	\$ 667,087	\$ 13,399	\$ 277,452	\$ 475,317	\$ 73,898	\$396,587	\$2,282,121			
Special mention	18,264	24,934	341	2,474	450	16,516	36,818	99,797			
Substandard	21,787	28,919	4,506	3,895	1,160	60,240	188,037	308,544			
Doubtful	970	-	-	-	117	5,092	2,635	8,814			
Loss	-	-	-	-	833	-	241	1,074			
Default risk											
purchase discount	-	-	-	-	-	(16,546)	(48,965)	(65,511)			
Total	\$419,402	\$ 720,940	\$ 18,246	\$ 283,821	\$477,877	\$ 139,200	\$575,353	\$2,634,839			
Credit Risk Profile by Internally Assigned Grade											
			Cleuit Kisk	•	ber 31, 2010	•	,				
		Commercia	.1			Purchased	Durahagad				
	,	Real	11	Real							
	Commonaial		Construction		and Other	Non-covered		Total			
	Commercial	Estate	Construction			Loans	Loans	Total			
Grade:				(III till	ousands)						
Pass	\$427,878	\$ 718,124	\$ 18,073	\$ 305,433	\$ 458,789	\$ 128,323	\$482,473	\$2,539,093			
Special mention	17,731	19,216	\$ 10,07 <i>3</i>	1,749	568	25,223	62,455	126,942			
Substandard	27,801	19,210	8,072	3,014	1,792	61,941	206,646	329,066			
Doubtful	773	19,000	0,072	3,014	89	16,465	2,747	20,074			
Loss	113	-	_	-	639	10,403	435	1,075			
Default risk	<del>-</del>	-	<del>-</del>	-	037	1	+33	1,075			
purchased											
discount						(32,382)	(61,784)	(94,166)			
uiscouiit	-	-	-	-	-	(32,362)	(01,704)	(24,100 )			

\$ 310,196

The following tables summarize loans by delinquency and nonaccrual status:

\$474,183 \$757,140 \$26,145

**Total** 

Summary of Loans by Delinquency and Nonaccrual Status											
At September 30, 2011											
30-89	Past Due	<b>Total Past</b>	Current and	Nonaccrual	Total Loans						
Days	90	Due	Accruing								
Past	days or	and									
Due and	More	Accruing									

\$ 199,571

\$692,972

\$461,877

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-Q

	Accruing	and Accruing				
Commercial	\$4,077	\$ -	\$ 4,077	\$409,805	\$ 5,520	\$419,402
Commercial real estate	13,253	-	13,253	702,604	5,083	720,940
Construction	-	-	-	14,224	4,022	18,246
Residential real estate	4,191	-	4,191	277,138	2,492	283,821
Consumer installment & other	4,632	794	5,426	472,270	181	477,877
Total originated loans	26,153	794	26,947	1,876,041	17,298	1,920,286
Purchased non-covered loans	4,375	-	4,375	109,284	25,541	139,200
Purchased covered loans	10,176	279	10,455	548,877	16,021	575,353
Total	\$40,704	\$ 1,073	\$ 41,777	\$ 2,534,202	\$ 58,860	\$ 2,634,839

#### Summary of Loans by Delinquency and Nonaccrual Status At December 31, 2010

		Past Due				
	30-89	90				
	Days	days or	<b>Total Past</b>			
	Past	More	Due			
	Due and	and	and	Current and		
	Accruing	Accruing	Accruing	Accruing	Nonaccrual	Total Loans
Commercial	\$7,274	\$ -	\$ 7,274	\$458,061	\$ 8,848	\$ 474,183
Commercial real estate	14,037	-	14,037	737,167	5,936	757,140
Construction	4,022	-	4,022	18,073	4,050	26,145
Residential real estate	2,552	-	2,552	305,709	1,935	310,196
Consumer installment & other	6,870	766	7,636	454,142	99	461,877
Total originated loans	34,755	766	35,521	1,973,152	20,868	2,029,541
Purchased non-covered loans	8,788	1	8,789	151,619	39,163	199,571
Purchased covered loans	27,848	355	28,203	617,624	47,145	692,972
Total	\$71,391	\$ 1,122	\$ 72,513	\$ 2,742,395	\$ 107,176	\$ 2,922,084

There were no commitments to lend additional funds to borrowers whose loans were on nonaccrual status at September 30, 2011 and December 31, 2010.

The following summarizes impaired loans:

r · · · · · · · · · · · · · · · · · · ·					
		Impaired Loans			
		At September 30, 2011			
		Unpaid			
	Re	Recorded Principal Rel			
	Inv	estment	Balance	Allowance	
		(In thousands)			
Impaired loans with no related allowance recorded:					
Commercial	\$9	9,054	\$14,689	\$ -	
Commercial real estate	3	32,430	47,102	-	
Construction	5	5,949	14,034	-	
Consumer installments and other		2,973	3,640	-	
Impaired loans with an allowance recorded:					
Commercial real estate	1	1,473	1,473	933	
Construction	3	3,183	3,183	1,851	
Total:					
Commercial	\$9	9,054	\$14,689	\$ -	
Commercial real estate	3	33,903	48,575	933	
Construction	Ģ	9,132	17,217	1,851	
Consumer installments and other	2	2,973	3,640	-	
	Impaired				
	For the Three Months		For the Nine Months		
	Ended Ended				
	September 30, 2011 September 30		30, 2011		

Average Recognized

Interest

Recorded

Average

Recorded

Recognized

Interest

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-Q

	Investment	Income	Investment	Income	
	(In thousands)				
Commercial	\$10,950	\$ 39	\$ 16,664	\$ 548	
Commercial real estate	33,978	520	39,098	1,249	
Construction	17,065	122	21,839	295	
Residential real estate	225	-	374	-	
Consumer installments and other	2,474	7	2,444	24	
Total	\$64,692	\$ 688	\$ 80,419	\$ 2,116	

	I	Impaired Loans				
	At D	December 31	, 2010			
		Unpaid				
	Recorded	Recorded Principal				
	Investment	Investment Balance Rel				
	(refined)	(refined)	Allowance			
	(	(In thousand	ds)			
Impaired loans with no related allowance recorded:						
Commercial	\$22,392	\$35,127	\$ -			
Commercial real estate	47,081	69,627	-			
Construction	17,639	36,244	-			
Residential real estate	449	451	_			
Consumer installments and other	2,192	3,077	-			
Impaired loans with an allowance recorded:						
Construction	3,700	3,700	1,365			
Total:						
Commercial	\$22,392	\$35,127	\$ -			
Commercial real estate	47,081	69,627	-			
Construction	21,339	39,944	1,365			
Residential real estate	449	451	-			
Consumer installments and other	2,192	3,077	-			

During the nine months ended September 30, 2011, the Company restructured one troubled debt with a carrying value of \$3,183 thousand pre-and post-modification; such loan was on nonaccrual status at September 30, 2011. The Company had no troubled debt restructuring during the nine months ended September 30, 2010.

The Company pledges loans to secure borrowings from the Federal Home Loan Bank (FHLB). At September 30, 2011, loans pledged to secure borrowing totaled \$77,431 thousand compared with \$137,954 thousand at December 31, 2010. The FHLB does not have the right to sell or repledge such loans.

There were no loans held for sale at September 30, 2011 and December 31, 2010.

#### Note 6: Concentration of Credit Risk

The Company's business activity is with customers in Northern and Central California. The loan portfolio is well diversified within the Company's geographic market, although the Company has significant credit arrangements that are secured by real estate collateral. In addition to real estate loans outstanding as disclosed in Note 5, the Company had loan commitments and standby letters of credit related to real estate loans of \$4,266 thousand and \$13,048 thousand at September 30, 2011 and December 31, 2010, respectively. The Company requires collateral on all real estate loans with loan-to-value ratios generally no greater than 75% on commercial real estate loans and no greater than 80% on residential real estate loans at origination.

#### Note 7: Goodwill and Identifiable Intangible Assets

The Company has recorded goodwill and other identifiable intangibles associated with purchase business combinations. Goodwill is not amortized, but is periodically evaluated for impairment. The Company did not recognize impairment during the nine months ended September 30, 2011.

The carrying values of goodwill were (in thousands):

December 31, 2010	\$121,673
September 30, 2011	\$121,673

Identifiable intangibles are amortized to their estimated residual values over their expected useful lives. Such lives and residual values are also periodically reassessed to determine if any amortization period adjustments are indicated. During the nine months ended September 30, 2011, no such adjustments were recorded.

- 20 -

The gross carrying amount of identifiable intangible assets and accumulated amortization was:

	At Sep	tember 30,	At December 31,			
		2011	4	2010		
		(In tho	usands)			
	Gross		Gross			
	Carrying	Accumulated	Carrying	Accumulated		
	Amount	Amortization	Amount	Amortization		
Core deposit intangibles	\$56,808	\$ (28,750 )	\$56,808	\$ (24,719 )		
Merchant draft processing intangible	10,300	(8,259)	10,300	(7,785)		
Total identifiable intangible assets	\$67,108	\$ (37,009)	\$67,108	\$ (32,504)		

As of September 30, 2011, the current year and estimated future amortization expense for identifiable intangible assets was:

	At September 30, 2011			
	Merchant			
	Core Draft			
	Deposit Processing			
	Intangibles	Intangible	Total	
	(	(In thousands)	)	
For the nine months ended September 30, 2011 (actual)	\$4,031	\$ 474	\$4,505	
Estimate for the year ended December 31, 2011	5,351	624	5,975	
2012	4,868	500	5,368	
2013	4,304	400	4,704	
2014	3,946	324	4,270	
2015	3,594	262	3,856	
2016	3,292	212	3,504	

Note 8: Commitments and Contingent Liabilities

Loan commitments are agreements to lend to a customer provided there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements. Loan commitments are subject to the Company's normal credit policies and collateral requirements. Unfunded loan commitments were \$389,006 thousand and \$422,677 thousand at September 30, 2011 and December 31, 2010, respectively. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Standby letters of credit are primarily issued to support customers' short-term financing requirements and must meet the Company's normal credit policies and collateral requirements. Standby letters of credit outstanding totaled \$24,734 thousand and \$25,458 thousand at September 30, 2011 and December 31, 2010, respectively. The Company also had commitments for commercial and similar letters of credit of \$988 thousand and \$3,351 thousand at September 30, 2011 and December 31, 2010, respectively.

Due to the nature of its business, the Company is subject to various threatened or filed legal cases resulting from loan collection efforts, transaction processing for deposit accounts including the order of posting transactions and the assessment of overdraft fees, and employment practices. Legal costs related to covered assets are eighty percent indemnified under loss-sharing agreements with the FDIC if certain conditions are met. Like many banks, the Bank is a defendant in a lawsuit alleging it improperly assessed overdraft fees on deposit accounts due to the order in which it processed payments against such deposit accounts. The Bank has reached a preliminary mediated settlement of this matter which is subject to court approval. The Company establishes a liability for contingent litigation losses for any legal matter when payments associated with the claims become probable and the costs can be reasonably estimated. In the second quarter 2011, the Bank accrued a liability for the preliminary mediated settlement.

#### Note 9: Fair Value Measurements

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Available for sale investment securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as certain loans held for investment and other assets. These nonrecurring fair value adjustments typically involve the lower-of-cost-or-fair value accounting or impairment or write-down of

individual assets.

- 21 -

In accordance with the Fair Value Measurement and Disclosure topic of the Codification, the Company bases its fair values on the price that would be received to sell an asset or paid to transfer a liability in the principal market or most advantageous market for an asset or liability in an orderly transaction between market participants on the measurement date. A fair value measurement reflects all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset, and the risk of nonperformance.

The Company groups its assets and liabilities measured at fair value into a three-level hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Valuation is based upon quoted prices for identical instruments traded in active exchange markets, such as the New York Stock Exchange. Level 1 includes U.S. Treasury and federal agency securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market. Level 2 includes mortgage-backed securities, municipal bonds and residential collateralized mortgage obligations as well as other real estate owned and impaired loans collateralized by real property where the fair value is generally based upon independent market prices or appraised values of the collateral.

Level 3 – Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques. Level 3 includes those impaired loans collateralized by business assets where the expected cash flow has been used in determining the fair value.

Assets Recorded at Fair Value on a Recurring Basis

The table below presents assets measured at fair value on a recurring basis.

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) usands)	Significant Unobservable Inputs (Level 3)
U.S. Treasury securities	\$3,600	\$ 3,600	\$ -	\$ -
Securities of U.S. government sponsored entities	128,498	128,498	-	-
Municipal bonds:	120, . > 0	120, . , 0		
Federally tax-exempt - California	84,811	-	84,811	-
Federally tax-exempt - 28 other states	174,032	-	174,032	-
Taxable - California	1,586	-	1,586	-
Taxable - 1 other state	5,382	-	5,382	-
Residential mortgage-backed securities ("MBS"):				
Guaranteed by GNMA	39,011	-	39,011	-
Issued by FNMA and FHLMC	60,295	-	60,295	-
Residential collateralized mortgage obligations:				
Issued or guaranteed by FNMA, FHLMC, or GNMA	48,657	-	48,657	-
All other	5,646	-	5,646	-
Commercial mortgage-backed securities	4,624	-	4,624	-
Asset-backed securities - government guaranteed student				
loans	7,651	-	7,651	-
FHLMC and FNMA stock	2,787	2,787	-	-
Corporate securities	112,777	-	112,777	-
Other securities	4,283	2,324	1,959	-

Total securities available for sale

\$683,640 \$ 137,209

\$ 546,431 \$ -

- 22 -

There were no significant transfers in or out of Levels 1 and 2 for the nine months ended September 30, 2011.

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. Treasury securities	\$3,542	\$ 3,542	\$ -	\$ -
Securities of U.S. government sponsored entities	172,877	172,877	-	-
Municipal bonds:				
Federally tax-exempt - California	83,616	-	83,616	-
Federally tax-exempt - 29 other states	170,741	-	170,741	-
Taxable - California	6,276	-	6,276	-
Taxable - 1 other state	500	-	500	-
Residential mortgage-backed securities ("MBS"):				
Guaranteed by GNMA	43,557	-	43,557	-
Issued by FNMA and FHLMC	66,272	-	66,272	-
Residential collateralized mortgage obligations:				
Issued or guaranteed by FNMA, FHLMC, or GNMA	18,010	-	18,010	-
All other	7,593	-	7,593	-
Commercial mortgage-backed securities	5,065	-	5,065	-
Asset-backed securities - government guaranteed student				
loans	8,286	-	8,286	-
FHLMC and FNMA stock	655	655	-	-
Corporate securities	79,191	-	79,191	-
Other securities	5,303	3,342	1,961	-
Total securities available for sale	\$671,484	\$ 180,416	\$ 491,068	\$ -

Assets Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis that were still held in the balance sheet at September 30, 2011 and December 31, 2010, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related assets at period end.

	Fair					
	Value Level 1		Level 2 (In thousand	Total Losse		
Non-covered other real estate owned (1)	\$5,513	\$-	\$5,513	\$-	\$ (600	)
Covered other real estate owned (2)	8,651	-	8,651	-	(445	)
Originated impaired loans (3)	1,872	-	1,872	-	-	
Total assets measured at fair value on a nonrecurring basis	\$16,036	\$-	\$16,036	\$-	\$ (1,045	)
		At Level 1	Total Losse	es		

	Fair Value				
Non-covered other real estate owned (1)	\$1,863	\$-	\$1,863	\$-	\$ (664)
Originated impaired loans (3)	4,780	-	4,780	-	(829)
Total assets measured at fair value on a nonrecurring					

<sup>(1)</sup> Represents the fair value of foreclosed real estate owned that was measured at fair value subsequent to their initial classification as foreclosed assets.

\$6,643

\$-

\$ (1,493

\$6,643

- 23 -

basis

<sup>(2)</sup> Represents the fair value of foreclosed real estate owned that is covered by the Indemnification Agreement with the FDIC where the real estate was written down subsequent to its initial classification as foreclosed assets. Total losses are reduced by the 80% indemnified loss percentage.

(3) Represents carrying value of loans for which adjustments are predominantly based on the appraised value of the collateral and loans considered impaired under FASB ASC 310-10-35, Subsequent Measurement of Receivables, where a specific reserve has been established or a chargeoff has been recorded.

Disclosures about Fair Value of Financial Instruments

The following section describes the valuation methodologies used by the Company for estimating fair value of financial instruments not recorded at fair value.

Cash and Due from Banks The carrying amount of cash and amounts due from banks approximate fair value due to the relatively short period of time between their origination and their expected realization.

Money Market Assets The carrying amount of money market assets approximate fair value due to the relatively short period of time between their origination and their expected realization.

Investment Securities Held to Maturity The fair values of investment securities were estimated using quoted prices as described above for Level 1 and Level 2 valuation.

Loans Loans were separated into two groups for valuation. Variable rate loans, except for those described below, which reprice frequently with changes in market rates were valued using historical cost. Fixed rate loans and variable rate loans that have reached their minimum contractual interest rates were valued by discounting the future cash flows expected to be received from the loans using current interest rates charged on loans with similar characteristics. Additionally, the allowance for loan losses of \$32,893 thousand at September 30, 2011 and \$35,636 thousand at December 31, 2010 and the fair value discount due to credit default risk associated with purchased covered and purchased non-covered loans of \$48,965 thousand and \$16,546 thousand, respectively at September 30, 2011 and \$61,784 thousand and \$32,382 thousand, respectively at December 31, 2010 were applied against the estimated fair values to recognize estimated future defaults of contractual cash flows. The Company does not consider these values to be a liquidation price for the loans.

FDIC Receivable The fair value of the FDIC receivable recorded in Other Assets was estimated by discounting estimated future cash flows using current market rates for financial instruments with similar characteristics.

Deposit Liabilities The carrying amount of checking accounts, savings accounts and money market accounts approximates fair value due to the relatively short period of time between their origination and their expected realization. The fair values of time deposits were estimated by discounting estimated future cash flows related to these financial instruments using current market rates for financial instruments with similar characteristics.

Short-Term Borrowed Funds The carrying amount of securities sold under agreement to repurchase and other short-term borrowed funds approximate fair value due to the relatively short period of time between their origination and their expected realization. The fair values of term repurchase agreements were estimated by using interpolated yields for financial instruments with similar characteristics.

Federal Home Loan Bank Advances The fair values of FHLB advances were estimated by using interpolated yields for financial instruments with similar characteristics.

Debt Financing and Notes Payable The fair values of debt financing and notes payable were estimated by using interpolated yields for financial instruments with similar characteristics.

Restricted Performance Share Grants The fair value of liabilities for unvested restricted performance share grants recorded in Other Liabilities were estimated using quoted prices as described above for Level 1 valuation.

The table below is a summary of fair value estimates for financial instruments, excluding financial instruments recorded at fair value on a recurring basis. The values assigned do not necessarily represent amounts which ultimately may be realized. In addition, these values do not give effect to discounts to fair value which may occur when financial instruments are sold in larger quantities. The carrying amounts in the following table are recorded in the balance sheet under the indicated captions.

The Company has not included assets and liabilities that are not financial instruments, such as goodwill, long-term relationships with deposit, merchant processing and trust customers, other purchased intangibles, premises and equipment, deferred taxes and other assets and liabilities. The total estimated fair values do not represent, and should not be construed to represent, the underlying value of the Company.

	At Septemb	per 30, 2011	At Decemb	er 31, 2010
	Carrying Estimated		Carrying	Estimated
	Amount	Fair Value	Amount	Fair Value
		(In tho	usands)	
Financial Assets				
Cash and due from banks	\$459,754	\$459,754	\$338,793	\$338,793
Money market assets	-	-	392	392
Investment securities held to maturity	755,906	778,330	580,728	594,711
Loans	2,601,946	2,640,281	2,886,448	2,923,612
Other assets - FDIC receivable	38,812	38,733	44,738	44,353
Financial Liabilities				
Deposits	4,192,383	4,192,443	4,132,961	4,135,113
Short-term borrowed funds	120,917	120,917	107,385	107,385
Federal Home Loan Bank advances	26,078	26,782	61,698	61,833
Debt financing and notes payable	15,000	15,337	26,363	26,811
Other liabilities - restricted performance share grants	1,546	1,546	2,259	2,259

The majority of the Company's standby letters of credit and other commitments to extend credit carry current market interest rates if converted to loans. No premium or discount was ascribed to these commitments because virtually all funding would be at current market rates.

Note 10: Borrowed Funds

Debt financing and notes payable were as follows:

	At				
	September	At December			
	30,		31,		
	2011		2010		
	(In	(In thousands)			
Senior fixed-rate note (1)	\$15,000	\$	15,000		
Subordinated fixed-rate note (2)	-		11,363		
Total debt financing and notes payable - Parent	\$15,000	\$	26,363		

- (1) Senior note, issued by Westamerica Bancorporation, originated in October 2003 and maturing October 31, 2013. Interest of 5.31% per annum is payable semiannually on April 30 and October 31, with original principal payment due at maturity.
- (2) Subordinated debt, assumed by Westamerica Bancorporation March 1, 2005, originated February 22, 2001. Par amount \$10,000 thousand, interest of 10.2% per annum, payable semiannually. Redeemed August 22, 2011 at a premium of approximately 5 percent of the \$10,000 thousand principal amount.

- 25 -

Note 11: Earnings Per Common Share

The table below shows earnings per common share and diluted earnings per common share. Basic earnings per common share are computed by dividing net income applicable to common equity by the average number of common shares outstanding during the period. Diluted earnings per common share are computed by dividing net income applicable to common equity by the average number of common shares outstanding during the period plus the impact of common stock equivalents.

	For the Three Months ended September 30,			]	hs Ended 0,			
		2011		2010		2011		2010
	$(I_1)$	n thousands, ex	cep	t per share	(Iı	n thousands, ex	cep	t per share
		data	.)			data	)	
Net income applicable to common equity								
(numerator)	\$	22,432	\$	23,709	\$	66,083	\$	70,846
Basic earnings per common share								
Weighted average number of common shares								
outstanding - basic (denominator)		28,433		29,127		28,739		29,187
Basic earnings per common share	\$	0.79	\$	0.81	\$	2.30	\$	2.43
Diluted earnings per common share								
Weighted average number of common shares								
outstanding - basic		28,433		29,127		28,739		29,187
Add exercise of options reduced by the number of								
shares that could have been purchased with the								
proceeds of such exercise		65		258		140		328
Weighted average number of common shares								
outstanding - diluted (denominator)		28,498		29,385		28,879		29,515
Diluted earnings per common share	\$	0.79	\$	0.81	\$	2.29	\$	2.40

For the three and nine months ended September 30, 2011, options to purchase 1,940 thousand and 1,452 thousand shares of common stock, respectively, were outstanding but not included in the computation of diluted net income per share because the option exercise price exceeded the fair value of the stock such that their inclusion would have had an anti-dilutive effect. For the three months and nine months ended September 30, 2010, options to purchase 273 thousand and 285 thousand shares of common stock, respectively, were outstanding but not included in the computation of diluted net income per share because their inclusion would have had an anti-dilutive effect.

- 26 -

# WESTAMERICA BANCORPORATION FINANCIAL SUMMARY

	For the Three Months							
		Ended			For the Nine Months Ended			
	Sep	September 30,			Sep	iber 30,		
	_	2011 2010			201		20	10
		(In	thousands,	exce	ept per shar	e da	ta)	
Net Interest Income (FTE)*	\$54,675		\$56,669		\$ 165,506		\$ 170,271	
Provision for Loan Losses	(2,800	)	(2,800	)	(8,400	)	(8,400	)
Noninterest Income	15,205		15,071		45,239	Í	46,311	ĺ
Noninterest Expense	·		·				·	
Settlements	-		-		2,100		23	
Other noninterest expense	31,383		31,508		94,914		95,612	
Total Noninterest Expense	31,383		31,508		97,014		95,635	
Income Before Income Taxes (FTE)*	35,697		37,432		105,331		112,547	
Income Tax Provision (FTE)*	13,265		13,723		39,248		41,701	
Net Income	\$22,432		\$23,709		\$ 66,083		\$ 70,846	
	<del>+,</del>		+ , , , , ,		+,		+ / 0,0 / 0	
Average Common Shares Outstanding	28,433		29,127		28,739		29,187	
Diluted Average Common Shares Outstanding	28,498		29,385		28,879		29,515	
Common Shares Outstanding at Period End	28,301		29,118		28,301		29,118	
common same of a sounding at 1 thou and	20,001		_>,110		20,001		2,,110	
Per Common Share:								
Basic earnings	\$0.79		\$0.81		\$ 2.30		\$ 2.43	
Diluted earnings	0.79		0.81	2.29		2.40		
Book value	\$19.57		\$18.59		2.2)		2.10	
Book fund	Ψ17.57		φ10.07					
Financial Ratios:								
Return on assets	1.81	%	1.95	%	1.79	%	1.98	%
Return on common equity	16.44	%	17.90	%	16.24	%	18.32	%
Net interest margin (FTE)*	5.32	%	5.54	%	5.35	%	5.59	%
Net loan losses to average originated loans	0.60	%	0.83	%	0.75	%	0.71	%
Efficiency ratio**	44.9	%	43.9	%	46.0	%	44.2	%
211010100 14410	,	, c	,	, .		, c	,_	, 0
Average Balances:								
Assets	\$4,920,48	2	\$4,835,35	7	\$4,929,70	1	\$4,793,20	56
Earning assets	4,093,02		4,068,56		4,133,89		4,071,08	
Originated loans	1,943,37		2,096,93		1,974,31		2,132,68	
Purchased covered loans	596,072		743,126		638,189		787,142	
Purchased non-covered loans	151,634		97,438		174,333		32,836	
Deposits	4,155,81		3,981,43	7	4,146,18	3	3,944,23	31
Shareholders' equity	541,369	_	525,630		544,056	_	517,121	
Shareholders equity	211,209		020,000		211,020		517,121	
Period End Balances:								
Assets	\$4,966,49	9	\$4,977,87	1				
Earning assets	4,074,45		4,197,59					
Originated loans	1,920,28		2,077,91					
Purchased covered loans	575,353		718,618	_				
Purchased non-covered loans	139,200		212,318					
1 dichased from covered found	137,200		212,310					

Deposits	4,192,383	3	4,072,69	8				
Shareholders' equity	553,988		541,173					
Capital Ratios at Period End:								
Total risk based capital	15.65	%	14.88	%				
Tangible equity to tangible assets	8.35	%	7.95	%				
Dividends Paid Per Common Share	\$0.36		\$0.36		\$ 1.08		\$ 1.08	
Common Dividend Payout Ratio	46	%	44	%	47	%	45	%

The above financial summary has been derived from the Company's unaudited consolidated financial statements. This information should be read in conjunction with those statements, notes and the other information included elsewhere herein. Percentages under the heading "As Reported" are annualized with the exception of the efficiency ratio.

<sup>\*</sup> Yields on securities and certain loans have been adjusted upward to a "fully taxable equivalent" ("FTE") basis, which is a non-GAAP financial measure, in order to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate.

<sup>\*\*</sup> The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income on an FTE basis, which is a non-GAAP financial measure, and noninterest income).

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Westamerica Bancorporation and subsidiaries (the "Company") reported net income of \$22.4 million or \$0.79 diluted earnings per common share for the third quarter 2011 and net income of \$66.1 million or \$2.29 diluted earnings per common share for the nine months ended September 30, 2011. The nine months ended September 2011 included \$2.1 million in litigation settlement accruals which decreased net income by \$1.2 million and expenses related to the integration of the former Sonoma Valley Bank ("Sonoma") of \$393 thousand after tax, equivalent to \$0.04 diluted earnings per common share.

These results compare to net income of \$23.7 million or \$0.81 diluted earnings per common share for the third quarter of 2010 and net income of \$70.8 million or \$2.40 diluted earnings per common share for the first nine months of 2010. The third quarter of 2010 included a \$178 thousand gain on the acquisition of Sonoma Valley Bank.

#### Acquisition

Westamerica Bank ("Bank") acquired assets and assumed liabilities of the former Sonoma on August 20, 2010. The acquired assets and assumed liabilities were measured at estimated fair values, as required by FASB ASC 805, Business Combinations. Management made significant estimates and exercised significant judgment in accounting for the acquisition. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded an identifiable intangible asset representing the value of the assumed core deposit customer base of Sonoma based on Management's evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible asset, Management used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities, Federal Home Loan Bank ("FHLB") advances and other borrowings which were purchased and assumed. The acquired Sonoma operations were fully integrated into the Company's traditional operating systems and practices in February 2011.

#### Net Income

Following is a summary of the components of net income for the periods indicated:

		ree Months					
	En	ded	For the Nine Months Ended				
	Septem	iber 30,	Septem	ber 30,			
	2011	2010	2011	2010			
	(Ir	thousands, exe	cept per share da	ıta)			
Net interest income (FTE)	\$54,675	\$56,669	\$ 165,506	\$ 170,271			
Provision for loan losses	(2,800)	(2,800)	(8,400)	(8,400)			
Noninterest income	15,205	15,071	45,239	46,311			
Noninterest expense	(31,383)	(31,508)	(97,014)	(95,635)			
Income before taxes (FTE)	35,697	37,432	105,331	112,547			
Income tax provision (FTE)	(13,265)	(13,723)	(39,248)	(41,701)			
Net income	\$22,432	\$23,709	\$ 66,083	\$ 70,846			
Average diluted common shares	28,498	29,385	28,879	29,515			
Diluted earnings per common share	\$0.79	\$0.81	\$ 2.29	\$ 2.40			
Average total assets	\$4,920,482	\$4,835,357	\$4,929,701	\$4,793,266			

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-Q

Net income applicable to common equity to average								
total assets (annualized)	1.81	%	1.95	%	1.79	%	1.98	%
Net income applicable to common equity to average								
common stockholders' equity (annualized)	16.44	%	17.90	%	16.24	%	18.32	%

Net income for the third quarter of 2011 was \$1.3 million or 5.4% less than the same quarter of 2010, the net result of declines in net interest income (FTE), partially offset by higher noninterest income, lower noninterest expense and lower income tax provision (FTE). A \$2.0 million or 3.5% decrease in net interest income (FTE) was mostly attributed to lower yields on earning assets and lower average balances of loans, partially offset by higher average balances of investments, lower rates paid on interest-bearing liabilities and lower average balances of borrowings. The provision for loan losses remained the same, reflecting Management's evaluation of losses inherent in the loan portfolio not covered by loss-sharing agreements with the Federal Deposit Insurance Corporation ("FDIC") and purchased loan credit-default discounts.

Comparing the first nine months of 2011 to the same period of 2010, net income decreased \$4.8 million or 6.7%, primarily due to lower net interest income (FTE), lower noninterest income and the \$2.1 million settlement accrual, partially offset by a decrease in income tax provision (FTE). The lower net interest income (FTE) was primarily caused by lower yields on interest earning assets and a lower average volume of loans, partially offset by higher average balances of investments and lower rates paid on interest-bearing liabilities. The provision for loan losses remained the same, reflecting Management's evaluation of losses inherent in the loan portfolio not covered by loss-sharing agreements with the FDIC and purchased loan credit-default discounts. Noninterest income decreased \$1.1 million largely due to lower service charges on deposit accounts. Noninterest expense increased \$1.4 million mostly due to the \$2.1 million settlement accrual.

#### Net Interest Income

Following is a summary of the components of net interest income for the periods indicated:

	For the Thr	ee Months				
	End	led	For the Nine Months Ended			
	Septem	ber 30,	September 30,			
	2011	2010	2011	2010		
		(In tho	usands)			
Interest and fee income	\$51,976	\$55,203	\$ 157,559	\$ 166,284		
Interest expense	(2,071)	(3,096)	(6,527)	(9,775)		
FTE adjustment	4,770	4,562	14,474	13,762		
Net interest income (FTE)	\$54,675	\$56,669	\$ 165,506	\$ 170,271		
Average earning assets	\$4,093,020	\$4,068,561	\$4,133,898	\$4,071,089		
Net interest margin (FTE) (annualized)	5.32 %	5.54 %	5.35 %	5.59 %		

Net interest income (FTE) decreased during the third quarter of 2011 by \$2.0 million or 3.5% from the same period in 2010 to \$54.7 million, mainly due to lower yields on earning assets (down 0.32%) and lower average balances of loans (down \$246 million), partially offset by higher average balances of investments (up \$271 million), lower rates paid on interest-bearing liabilities (down 0.14%) and lower average balances of borrowings (down \$105 million).

Comparing the first nine months of 2011 with the corresponding period of 2010, net interest income (FTE) decreased \$4.8 million or 2.8%, primarily due to lower yields on interest earning assets (down 0.35%) and a lower average volume of loans (down \$166 million), partially offset by higher average balances of investments (up \$229 million) and lower rates paid on interest-bearing liabilities (down 0.15%).

Yields on interest-earning assets have declined due to relatively low interest rates prevailing in the market. Economic conditions, competitive pricing and deleveraging by businesses and individuals have reduced loan volumes, placing greater reliance on lower-yielding investment securities. Rates on interest-bearing deposits and borrowings have declined to offset some of the decline in asset yields.

At September 30, 2011, purchased FDIC covered loans represented 22 percent of the Company's loan portfolio. Under the terms of the FDIC loss-sharing agreements, the FDIC is obligated to reimburse the Bank 80 percent of loan interest income foregone on covered loans. Such reimbursements are limited to the lesser of 90 days contractual interest or actual unpaid contractual interest at the time a principal loss is recognized in respect to the underlying loan. The term of the loss-sharing agreement on residential real estate assets is ten years, while the term for loss-sharing on non-residential real estate assets is five years with respect to losses and eight years with respect to loss recoveries.

Interest and Fee Income

Interest and fee income (FTE) for the third quarter of 2011 decreased \$3.0 million or 5.1% from the same period in 2010. The decrease was caused by lower average balances of loans and lower yields on earning assets, partially offset by higher average balances of investments. The total average balances of loans declined due to decreases in the average balances of taxable commercial loans (down \$122 million), commercial real estate loans (down \$49 million) and residential real estate loans (down \$46 million), construction loans (down \$21 million) and tax-exempt commercial loans (down \$19 million), partially offset by a \$10 million increase in the average balances of consumer loans. The average investment portfolio increased largely due to higher average balances of municipal securities (up \$96 million), U.S. Government sponsored entities (up \$74 million), corporate securities (up \$59 million) and collateralized mortgage obligations (up \$72 million), partially offset by a \$38 million decline in the average balance of residential mortgage backed securities. The average yield on the Company's earning assets decreased from 5.84% in the third quarter of 2010 to 5.52% in the corresponding period of 2011. The composite yield on loans declined 0.13% to 6.00% in the third quarter 2011 compared to the corresponding period of 2010. Nonperforming loans are included in average loan volumes used to compute loan yields; fluctuations in nonaccrual loan volumes impact loan yields. The loan portfolio yield declined due to lower yields on consumer loans (down 0.65%), tax-exempt commercial loans (down 0.40%), residential real estate loans (down 0.32%) and commercial real estate loans (down 0.11%), partially offset by increases in yields on construction (up 2.94%) and taxable commercial loans (up 0.29%). The investment portfolio yield decreased 0.51% to 4.58%. Decreases in yields on collateralized mortgage obligations (down 1.44%), residential mortgage backed securities (down 0.15%), municipal securities (down 0.19%) were partially offset by increases in yields on corporate securities (up 0.70%) and U.S. government sponsored entities (up 0.20%). The decline in loan and investment yields is primarily due to relatively low market rates and competitive loan pricing.

- 29 -

Comparing the first nine months of 2011 with the first nine months of 2010, interest and fee income (FTE) was down \$8.0 million or 4.5%. The decrease resulted from a lower average volume of loans and lower yields on interest earning assets, partially offset by higher average balances of investments. A lower average balance of the loan portfolio was mostly attributable to decreases in average balances of taxable commercial loans (down \$94 million), residential real estate loans (down \$45 million), tax-exempt commercial loans (down \$20 million) and commercial real estate loans (down \$13 million), partially offset by a \$7 million increase in the average balance of consumer loans. The average investment portfolio increased mostly due to higher average balances of U.S. government sponsored entity obligations (up \$112 million), municipal securities (up \$90 million) and corporate securities (up \$69 million), partially offset by a \$47 million decrease in the average balance of residential mortgage backed securities. The average yield on earning assets for the first nine months of 2011 was 5.56% compared with 5.91% in the first nine months of 2010. The loan portfolio yield for the first nine months of 2011 decreased 0.16% compared with the first nine months of 2010 primarily due to lower yields on consumer loans (down 0.52%), residential real estate loans (down 0.45%), tax-exempt commercial loans (down 0.15%) and commercial real estate loans (down 0.12%), partially offset by increases in yields on taxable commercial loans (up 0.22%) and construction loans (up 0.16%). The investment portfolio yield declined from 5.24% in the first nine months of 2010 to 4.65% in the first nine months of 2011 mainly due to decreases in yields on collateralized mortgage obligations (down 0.90%), residential mortgage backed securities (down 0.25%) and municipal securities (down 0.18%), partially offset by corporate securities (up 0.84%).

#### Interest Expense

Interest expense in the third quarter of 2011 decreased \$1.0 million or 33.1% compared with the same period in 2010. The decrease was attributable to lower rates paid on interest-bearing liabilities (down 0.14%) and a shift from higher costing term repurchase agreements and time deposits less than \$100 thousand to low-cost checking and savings accounts. Such deposits represented 80% of total deposits in the third quarter 2011 compared with 78% in the third quarter 2010. Lower average balances of short-term borrowed funds (down \$98 million), time deposits less than \$100 thousand (down \$38 million), time deposits more than \$100 thousand (down \$19 million) and debt financing and notes payable (down \$5 million) were partially offset by higher average balances of preferred money market savings (up \$55 million), money market savings (up \$45 million), money market checking accounts (up \$29 million) and regular savings (up \$25 million). Lower average balances of short-term borrowed funds were attributable to repayment of term repurchase agreements of \$100 million in December of 2010. A lower average volume of debt financing and notes payable was due to repayment of a \$10 million subordinated debt in August of 2011. The average rate paid on interest-bearing liabilities decreased from 0.43% in the third quarter of 2010 to 0.29% in the same quarter of 2011. Rates on interest-bearing deposits decreased 0.07% to 0.25% primarily due to decreases in rates paid on time deposits \$100 thousand or more (down 0.19%), preferred money market savings (down 0.26%) and money market savings (down 0.17%), partially offset by higher rates paid on time deposits less than \$100 thousand (up 0.32%). Rates on short-term borrowed funds decreased 0.69%. Rates on debt financing payable declined 2.63% due to the adjustment of the premium amortization on a \$10 million subordinated note, which the Company redeemed in August 2011.

Comparing the first nine months of 2011 with the first nine months of 2010, interest expense declined \$3.2 million or 33.2%, due to lower rates paid on interest-bearing liabilities and a shift from higher costing term repurchase agreements and time deposits less than \$100 thousand to low-cost checking and savings accounts. Higher average balances of Federal Home Loan Bank advances (up \$23 million), money market savings (up \$53 million), preferred money market savings (up \$50 million), money market checking accounts (up \$40 million) and regular savings (up \$29 million) were partially offset by lower average balances of short-term borrowed funds (down \$103 million) and time deposits less than \$100 thousand (down \$42 million). Lower average balances of short-term borrowed funds were attributable to repayment of term repurchase agreements of \$100 million in December of 2010. Rates paid on interest-bearing liabilities averaged 0.31% during the first nine months of 2011 compared with 0.46% for the first nine months of 2010 mainly due to lower rates on time deposits over \$100 thousand (down 0.18%), money market savings

(down 0.17%), preferred money market savings (down 0.30%), short-term borrowed funds (down 0.74%), Federal Home Loan Bank advances (down 0.25%) and debt financing and notes payable (down 3.13%), partially offset by a 0.14% increase in rates on time deposits less than \$100 thousand. Rates on debt financing payable declined due to the adjusted premium amortization described in the preceding paragraph.

- 30 -

#### Net Interest Margin (FTE)

The following summarizes the components of the Company's net interest margin for the periods indicated:

	For the Three Months Ended September 30,			For the Nine Mo Ended September 30				
	2011	-	2010		2011	-	2010	
Yield on earning assets (FTE)	5.52	%	5.84	%	5.56	%	5.91	%
Rate paid on interest-bearing liabilities	0.29	%	0.43	%	0.31	%	0.46	%
Net interest spread (FTE)	5.23	%	5.41	%	5.25	%	5.45	%
Impact of all other net noninterest bearing funds	0.09	%	0.13	%	0.10	%	0.14	%
Net interest margin (FTE)	5.32	%	5.54	%	5.35	%	5.59	%

During the third quarter of 2011, the net interest margin (FTE) decreased 0.22% compared with the same period in 2010. Yields on interest-earning assets have declined due to relatively low interest rates prevailing in the market. Economic conditions and deleveraging by businesses and individuals have reduced loan volumes, placing greater reliance on lower-yielding investment securities. Rates on interest-bearing deposits and borrowings have declined to offset some of the decline in asset yields. Lower yields on earning assets were partially offset by lower rates paid on interest-bearing liabilities and resulted in a 0.18% decrease in net interest spread (FTE). The net interest margin contribution of noninterest-bearing demand deposits increased the net interest margin (FTE) to 5.32%. The net interest margin (FTE) in the first nine months of 2011 was 5.35% compared with 5.59% in the first nine months of 2010, the net result of a 0.35% decrease in earning asset yields, partially offset by lower cost of interest-bearing liabilities (down 0.15%). The margin contribution from noninterest bearing demand deposits declined from 0.14% in the first nine months of 2010 to 0.10% in the first nine months of 2011.

#### Summary of Average Balances, Yields/Rates and Interest Differential

The following tables present, for the periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amount of interest income from average earning assets and the resulting annualized yields, and the amount of interest expense paid on average interest-bearing liabilities and the resulting annualized rate paid. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual status only to the extent cash payments have been received and applied as interest income. The amount of gross interest income that would have been recorded if all nonaccrual loans had been current in accordance with their original terms while outstanding was \$1.1 million and \$4.4 million in the third quarter and first nine months of 2011, respectively, compared with \$1.6 million and \$4.7 million for the third quarter and first nine months of 2010, respectively. The amount of interest income that was recognized on nonaccrual loans from all cash payments made during the three and nine months ended September 30, 2011, totaled \$1.0 million and \$3.9 million, respectively, compared with \$1.7 million and \$5.2 million for the third quarter and first nine months of 2010, respectively. There were no cash payments received that were applied against the book balance of nonaccrual purchased covered loans outstanding at September 30, 2011 in the third quarter and first nine months of 2011. Cash payments of \$60 thousand received in the first nine months of 2010, which were applied against the book balance of nonaccrual loans outstanding at September 30, 2010, were received in the third quarter 2010. Yields on securities and certain loans have been adjusted upward to reflect the effect of income that is exempt from federal income taxation at the current statutory tax rate (FTE).

For the Three Months Ended

		September 30, 2011				
	<b>Б</b> СРК	September 30, 201				
	Average Balance (In	Interest Income/ Expense a thousands)	Yield Earne Rat Pa	ed/		
Assets:	Φ <b>2</b> 01	ф		O1		
Money market assets and funds sold	\$281	\$-	-	%		
Investment securities:						
Available for sale	452 220	2.000	2.64	O7		
Taxable	453,330	2,989	2.64	%		
Tax-exempt (1)	252,356	3,895	6.17	%		
Held to maturity	200.026	1 (25	2.10	01		
Taxable	209,826	1,635	3.12	%		
Tax-exempt (1)	486,142	7,538	6.20	%		
Loans: Commercial:						
Taxable	415 210	6,901	6.59	%		
	415,219 145,672	2,270	6.18	%		
Tax-exempt (1) Commercial real estate	1,185,692	19,557	6.54	% %		
Real estate construction	49,972	1,072	8.51	%		
Real estate residential	309,203	3,013	3.90	%		
Consumer	585,327	7,876	5.34	%		
Total loans (1)	2,691,085	40,689	6.00	%		
Total Interest earning assets (1)	4,093,020	\$56,746	5.52	%		
Other assets	827,462	Ψ30,740	3.32	70		
Total assets	\$4,920,482					
Total assets	ψ+,720,+02					
Liabilities and shareholders' equity						
Deposits:						
Noninterest bearing demand	\$1,494,773	\$-	_	%		
Savings and interest-bearing transaction	1,826,688	597	0.13	%		
Time less than \$100,000	303,768	556	0.73	%		
Time \$100,000 or more	530,583	524	0.39	%		
Total interest-bearing deposits	2,661,039	1,677	0.25	%		
Short-term borrowed funds	105,382	76	0.29	%		
Federal Home Loan Bank advances	35,309	118	1.34	%		
Debt financing and notes payable	21,075	200	3.80	%		
Total interest-bearing liabilities	2,822,805	\$2,071	0.29	%		
Other liabilities	61,535	. ,				
Shareholders' equity	541,369					
Total liabilities and shareholders' equity	\$4,920,482					
Net interest spread (1) (2)	. , ,		5.23	%		
Net interest income and interest margin (1) (3)		\$54,675	5.32	%		

<sup>(1)</sup> Interest and rates calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on earning assets minus the average rate paid on interest-bearing liabilities.

(3) Net interest margin is computed by calculating the difference between interest income and expense (annualized), divided by the average balance of earning assets.

- 32 -

		For the Three Months Ended September 30, 2010			
	Average Balance	Interest Income/ Expense	Rat Earne Pa	d/	
		n thousands)			
Assets:					
Money market assets and funds sold	\$5,130	\$1	0.08	%	
Investment securities:					
Available for sale					
Taxable	302,176	2,158	2.86	%	
Tax-exempt (1)	187,405	3,059	6.53	%	
Held to maturity					
Taxable	166,634	1,798	4.32	%	
Tax-exempt (1)	469,715	7,367	6.27	%	
Loans:					
Commercial:					
Taxable	537,116	8,534	6.30	%	
Tax-exempt (1)	164,838	2,733	6.58	%	
Commercial real estate	1,234,475	20,696	6.65	%	
Real estate construction	71,043	998	5.57	%	
Real estate residential	355,103	3,744	4.22	%	
Consumer	574,926	8,677	5.99	%	
Total loans (1)	2,937,501	45,382	6.13	%	
Total earning assets (1)	4,068,561	\$59,765	5.84	%	
Other assets	766,796				
	,				
Total assets	\$4,835,357				
Liabilities and shareholders' equity					
Deposits:					
Noninterest bearing demand	\$1,417,638	\$-	-		
Savings and interest-bearing transaction	1,672,458	892	0.21	%	
Time less than \$100,000	341,882	357	0.41	%	
Time \$100,000 or more	549,459	798	0.58	%	
Total interest-bearing deposits	2,563,799	2,047	0.32	%	
Short-term borrowed funds	203,841	511	0.98	%	
Federal Home Loan Bank advances	36,298	113	1.22	%	
Debt financing and notes payable	26,417	425	6.43	%	
Total interest-bearing liabilities	2,830,355	\$3,096	0.43	%	
Other liabilities	61,734	, - ,			
Shareholders' equity	525,630				
1 7	2=2,200				
Total liabilities and shareholders' equity	\$4,835,357				
Net interest spread (1) (2)					