

TAG IT PACIFIC INC  
Form SC 13D  
January 07, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 13D**

**Under the Securities Exchange Act of 1934**

**(Amendment No. \_\_\_\_\_)\***

TAG-IT PACIFIC, INC.

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**(Name of Issuer)**

Common Stock

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**(Title of Class of Securities)**

873774 10 3

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**(CUSIP Number)**

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Jonah Sulak

600 Travis, Suite 3100, Houston, Texas 77002

713-224-3100

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(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

December 18, 2003

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(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(b)(3) or (4), check the following box. "

**Note.** Schedules filed in paper form shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7(b) for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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1. Names of Reporting Persons/I.R.S. Identification Nos. of above persons (Entities only)

Sanders Morris Harris Inc.

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2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a) ..

(b) ..

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3. SEC Use Only

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4. Source of Funds (See Instructions)

OO

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5. Check Box if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(E) ..

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6. Citizenship or Place of Organization

Texas

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NUMBER OF 7. Sole Voting Power

SHARES

BENEFICIALLY None

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OWNED BY 8. Shared Voting Power

EACH

REPORTING 6,206,345

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PERSON 9. Sole Dispositive Power

WITH

None

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10. Shared Dispositive Power

None

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11. Aggregate Amount Beneficially Owned by Each Reporting Person

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12. Check Box if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)

---

13. Percent of Class Represented by Amount in Row (11)

51.1%

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14. Type of Reporting Person (See Instructions)

BD

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1. Names of Reporting Persons/I.R.S. Identification Nos. of above persons (Entities only)

Ben T. Morris

2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a) ..

(b) ..

3. SEC Use Only

4. Source of Funds (See Instructions)

OO

5. Check Box if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(E) ..

6. Citizenship or Place of Organization

United States

NUMBER OF 7. Sole Voting Power

SHARES

BENEFICIALLY None

OWNED BY 8. Shared Voting Power

EACH

REPORTING 6,206,345

PERSON 9. Sole Dispositive Power

WITH

None

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10. Shared Dispositive Power

None

---

11. Aggregate Amount Beneficially Owned by Each Reporting Person

---

12. Check Box if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)

---

13. Percent of Class Represented by Amount in Row (11)

51.1%

---

14. Type of Reporting Person (See Instructions)

IN

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## Item 1. Security and Issuer.

This statement relates to the common stock, par value \$0.001 per share (the **Common Stock** ), of Tag-It Pacific, Inc., a Delaware corporation (the **Issuer** ), and shares of convertible redeemable series C preferred stock (the **Series C Preferred** ), which are convertible into shares of Common Stock of the Issuer. The principal executive office of the Issuer of such securities is located at 21900 Burbank Boulevard, Suite 270, Woodland Hills, California 91367.

## Item 2. Identity and Background.

Sanders Morris Harris Inc. ( **SMH** ) is a Texas corporation. The address of its principal office is 600 Travis, Suite 3100, Houston, Texas 77002. Attached as Appendix A is information concerning the executive officers and directors of SMH required to be disclosed in response to Item 2 and General Instruction C to Schedule 13D. Such executive officers and directors may be deemed, but are not conceded to be controlling persons of SMH. SMH is a wholly owned subsidiary of Sanders Morris Harris Group, Inc., a Texas corporation ( **SMH Group** ). SMH is a registered broker/dealer.

SMH Group is a Texas corporation and the parent of SMH. The address of its principal office is 600 Travis, Suite 2900, Houston, Texas 77002. Attached as Appendix A-1 is information concerning the executive officers and directors of SMH Group required to be disclosed in response to Item 2 and General Instruction C to Schedule 13D. Such officers and directors may be deemed, but are not conceded to be controlling, persons of SMH Group. No corporation or other person is or may be deemed to be ultimately in control of SMH Group.

Ben T. Morris is Chief Executive Officer and a director of Sanders Morris Harris Inc. The address of his principal office is 600 Travis, Suite 3100, Houston, Texas 77002. Mr. Morris is a citizen of the United States.

During the past five years, none of the reporting persons or any of the persons referred to in Appendix A or A-1 has been convicted in a criminal proceeding (excluding traffic violations and similar misdemeanors).

During the past five years, none of the reporting persons or any of the persons referred to in Appendix A or A-1 was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws as a party to a civil proceeding of a judicial or administrative body of competent jurisdiction.

Item 3. Source and Amount of Funds or Other Consideration.

On or around December 18, 2003, the Issuer and certain investors (the Investors ) entered into subscription agreements ( Subscription Agreements ) to purchase shares of Series D convertible preferred stock, \$0.001 par value ( Series D Preferred ), of the Issuer (the Private Placement ). SMH entered into a Placement Agent Agreement with the Issuer pursuant to which SMH was engaged to act as placement agent with respect to the Private Placement. SMH and certain shareholders of the Issuer (the Tag-It Shareholders ) entered into separate Voting Agreements dated December 18, 2003 (the Voting Agreements ), as consideration for and a material inducement to the Issuer and the Investors to execute the Subscription Agreements, as described further in Item 4.

Item 4. Purpose of Transaction.

On December 18, 2003, the Issuer and the Investors entered into the Subscription Agreements to purchase shares of Series D Preferred. Each share of Series D Preferred will automatically convert into common stock of the Issuer (the Common Stock ) on a ten-for-one basis (the Conversion ) upon approval of the Conversion by the holders of Common Stock. In connection with the Private Placement, the Issuer agreed to use its best efforts to take all actions necessary and advisable and as permitted by law to hold a meeting of the shareholders of the Issuer at which the holders of Common Stock will consider and vote upon the Conversion. In order to induce the Issuer and the Investors to execute the Subscription Agreements, the Tag-It Shareholders agreed to restrict the transfer or disposition of any of the securities of the Issuer (the Shares ) and granted to SMH irrevocable proxies to vote the Shares in favor of the issuance of shares of Common Stock upon the Conversion and the other actions contemplated under the Subscription Agreements and any action required in furtherance thereof. The irrevocable proxies expire upon the earlier to occur of (i) the approval of the matter discussed in the preceding sentence or (ii) December 18, 2005.

Except as described in this Item 4, SMH has no present plans or proposals which relate or would result in: (a) the acquisition by any person of additional securities of the Issuer, or the disposition of securities of the Issuer, (b) an extraordinary corporate transaction such as a merger, reorganization or liquidation, involving the Issuer or any of its subsidiaries, (c) a sale or transfer of a material amount of assets of the Issuer or any of its subsidiaries, (d) any change in the present board of directors or management of the Issuer, (e) any material change to the present capitalization or dividend policy of the Issuer, (f) any other material change in the Issuer's business or corporate structure, (g) changes in the Issuer's charter, bylaws or instruments corresponding thereto or other actions which may impede the acquisition of control of the Issuer by any person, (h) causing a class of securities of the Issuer to be delisted from a national securities exchange or to cease to be authorized to be quoted on an inter-dealer quotation system of a registered national securities association, (i) a class of equity securities of the Issuer becoming eligible for termination of registration pursuant to Section 12(g)(4) of the Securities Exchange Act of 1934, as amended, or (j) any actions similar to any of those enumerated above.



## Item 5. Interest in Securities of the Issuer.

(a) The aggregate number and percentage of shares of Common Stock of the Issuer beneficially owned by the persons identified in Item 2 is as follows:

| <u>Beneficial Owner</u>    | <u>Aggregate Number<br/>of Shares Owned</u> | <u>Percentage<br/>of Class</u> |
|----------------------------|---------------------------------------------|--------------------------------|
| Sanders Morris Harris Inc. | 6,206,345(1)                                | 51.1%                          |
| Ben T. Morris              | 6,206,345(1)                                | 51.1%                          |

(1) Includes 5,599,057 shares of Common Stock and shares of Series C Preferred currently convertible into 607,288 shares of Common Stock, as set forth more specifically on the Schedule to the Exhibits attached hereto.

(b) The number of shares of Common Stock as to which there is sole power to direct the vote, shared power to vote or to direct the vote, sole power to dispose or direct the disposition, or shared power to dispose or direct the disposition for each of the Reporting Persons is set forth on the cover pages, and such information is incorporated herein by reference. To the knowledge of the Reporting Persons, the persons listed on Appendix A or A-1 in response to Item 2 do not beneficially own any shares of Common Stock of the Issuer.

(c) Not applicable.

(d) Not applicable.

(e) The irrevocable proxies granted to SMH expire upon the earlier to occur of (i) the approval of the matters discussed in Item 4 or (ii) December 18, 2005.

## Item 6. Contracts, Arrangements, Understandings or Relationships With Respect to Securities of the Issuer.

1. Voting Agreements between Sanders Morris Harris, Inc. and certain shareholders of the Issuer. The information set forth in Item 4 above is hereby incorporated by reference.

## Item 7. Material to be Filed as Exhibits.

Exhibit Title

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1. Form of Voting Agreement between Sanders Morris Harris Inc. and each Tag-It Shareholder dated December 18, 2003.
2. Schedule to Exhibit 1.



The following table sets forth the name, business address, and present principal occupation or employment of each director and executive officer of Sanders Morris Harris Inc. Unless otherwise indicated below, each such person is a citizen of the United States and the business address of each such person is 600 Travis, Suite 3100, Houston, Texas 77002. Except as indicated below, during the last five years, none of the persons listed below has been convicted in a criminal proceeding (excluding traffic violations and similar misdemeanors) or was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws as a party to a civil proceeding of a judicial or administrative body of competent jurisdiction.

| <b>Name</b>           | <b>Present Principal Occupation or Employment;<br/>Business Address</b> |
|-----------------------|-------------------------------------------------------------------------|
| Ben T. Morris         | Chief Executive Officer and Director                                    |
| George L. Ball        | Chairman of the Board                                                   |
| Robert E. Garrison II | President and Director                                                  |
| Don A. Sanders        | Chairman of the Executive Committee                                     |
| Titus H. Harris, Jr.  | Executive Vice President                                                |
| Richard C. Webb       | Executive Vice President                                                |
| Anthony J. Barton     | Executive Vice President                                                |
| Peter M. Badger       | President of Fixed Income Division                                      |
| Richard D. Grimes     | Executive Vice President                                                |
| Howard Y. Wong        | Chief Financial Officer and Treasurer                                   |
| Sandy Williams        | Secretary                                                               |

Directors and Executive Officers of  
Sanders Morris Harris Group Inc.

The following table sets forth the name, business address, and present principal occupation or employment of each director and executive officer of Sanders Morris Harris Group Inc. Unless otherwise indicated below, each such person is a citizen of the United States and the business address of each such person is 600 Travis, Suite 3100, Houston, Texas 77002. Except as indicated below, during the last five years, none of the persons listed below has been convicted in a criminal proceeding (excluding traffic violations and similar misdemeanors) or was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws as a party to a civil proceeding of a judicial or administrative body of competent jurisdiction.

| <b>Name</b>           | <b>Present Principal Occupation or Employment;<br/>Business Address</b> |
|-----------------------|-------------------------------------------------------------------------|
| George L. Ball        | Director and Chairman of the Board                                      |
| Ben T. Morris         | Director and Chief Executive Officer                                    |
| Robert E. Garrison II | Director and President                                                  |
| Don A. Sanders        | Director, Vice Chairman                                                 |
| Titus H. Harris, Jr.  | Director, Executive Vice President of SMH                               |
| Donald R. Campbell    | Director, retired                                                       |
| W. Blair Waltrip      | Director, private investor                                              |
| John H. Styles        | Director, private investor                                              |
| Nolan Ryan            | Director, private investor                                              |
| Dan S. Wilford        | Director, President and CEO of Memorial Hermann Healthcare System       |
| Stephen M. Reckling   | Chairman and CEO of Pinnacle Trust Co. LTA                              |
| Rick Berry            | Chief Financial Officer                                                 |