

SUNGARD DATA SYSTEMS INC

Form 8-K

January 12, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**Form 8-K**

**Current Report**

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 12, 2004

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**SunGard<sup>®</sup> Data Systems Inc.**

(Exact Name of Registrant as Specified in Charter)

Delaware  
(State or Other Jurisdiction

of Incorporation)

1-12989  
(Commission

File Number)

51-0267091  
(I.R.S. Employer

Identification No.)

680 East Swedesford Road, Wayne, Pennsylvania  
(Address of Principal Executive Offices)

19087  
(Zip Code)

Registrant's telephone number, including area code: 484-582-2000

**Not Applicable**

**(Former Name and Former Address, if Changed Since Last Report)**

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**Item 7. Financial Statements, Pro Forma Financial Information and Exhibits**

Exhibits.

99.1: Press Release, dated January 12, 2004, issued by SunGard Data Systems Inc.

**Item 9. Regulation FD Disclosure**

This information set forth under Item 9. Regulation FD Disclosure shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934.

On January 12, 2004, SunGard Data Systems Inc. issued a press release announcing a private offering of senior notes. A copy of the press release is furnished as Exhibit 99.1 to this report. In connection with the offering, SunGard disclosed the following information:

	Year Ended December 31,					Nine Months Ended September 30,	
	1998	1999	2000	2001	2002	2002	2003
	(in thousands)						
EBITDA	\$ 333,872	\$ 314,726	\$ 481,324	\$ 563,152	\$ 816,024	\$ 582,721	\$ 665,510

EBITDA is defined as net income before (i) interest income and expense, (ii) income taxes and (iii) depreciation and amortization (including amortization of acquisition-related intangible assets). Management believes that this presentation of EBITDA provides useful information regarding our results of operations because it assists in analyzing and benchmarking the performance and value of our business. Although we use EBITDA as a financial measure to assess the performance of our business, the use of EBITDA is limited because it does not include certain material costs, such as depreciation, amortization and taxes, necessary to operate our business. EBITDA should be considered in addition to, and not as a substitute for, net income as calculated in accordance with GAAP as a measure of performance.

A reconciliation of EBITDA to net income follows:

	Year Ended December 31,					Nine Months Ended September 30,	
	1998	1999	2000	2001	2002	2002	2003
	(in thousands)						
<b>Reconciliation of EBITDA to Net Income:</b>							
EBITDA	\$ 333,872	\$ 314,726	\$ 481,324	\$ 563,152	\$ 816,024	\$ 582,721	\$ 665,510
Depreciation and amortization	(71,453)	(76,843)	(88,708)	(108,972)	(202,963)	(148,360)	(168,708)

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Amortization of acquisition-related intangible assets	(44,441)	(45,202)	(57,354)	(66,860)	(65,098)	(47,782)	(63,721)
Interest income	9,742	16,862	23,745	26,793	8,408	6,253	4,289
Interest expense	(2,398)	(2,321)	(2,241)	(3,641)	(13,074)	(10,596)	(7,854)
Income taxes(a)	(93,546)	(123,402)	(143,794)	(164,417)	(217,656)	(152,453)	(171,232)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Net income	\$ 131,776	\$ 83,820	\$ 212,972	\$ 246,055	\$ 325,641	\$ 229,783	\$ 258,284
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

(a) Includes income taxes of \$6,096 in 1999 relating to income from an extraordinary item.



**EXHIBIT INDEX**

The following is a list of Exhibits furnished with this report.

<b><u>Exhibit No.</u></b>	<b><u>Description</u></b>
99.1	Press Release, dated January 12, 2004, issued by SunGard Data Systems Inc.