ENVIRONMENTAL POWER CORP Form S-2 October 06, 2005 Table of Contents

As filed with the Securities and Exchange Commission on October 6, 2005.

Registration No. 333-

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM S-2 REGISTRATION STATEMENT

**UNDER THE SECURITIES ACT OF 1933** 

# **ENVIRONMENTAL POWER CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

75-3117389 (I.R.S. Employer

incorporation or organization)

Identification No.)

One Cate Street, 4th Floor

Portsmouth, New Hampshire 03801

(603) 431-1780

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

Kamlesh R. Tejwani

**President and Chief Executive Officer** 

**Environmental Power Corporation** 

One Cate Street, 4th Floor

Portsmouth, New Hampshire 03801

(603) 431-1780

(Name, address, including zip code, and telephone number, including area code, of agent for service)

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**Approximate date of commencement of proposed sale to the public:** As soon as practicable following the date on which the Registration Statement becomes effective.

If any of the securities being registered on this form are offered as a delayed or continuous basis pursuant to Rule 415 under the Securities Act, check the following box.

If the registrant elects to deliver its latest annual report to security holders, or a complete and legal facsimile thereof pursuant to Item 11(a)(1) of this Form, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If delivery of the prospectus is expected to be made pursuant to Rule 434, check the following box. "

### CALCULATION OF REGISTRATION FEE

	Amount		_
Title of Each Class of	to Be	Proposed Maximum Aggregate Offering	Amount of Registration
Securities to be Registered	Registered	Price(1)	Fee(1)
Common Stock	2,300,000(2)	\$17,986,000.00	\$2,117.00

<sup>(1)</sup> Estimated solely for purposes of calculating the registration fee in accordance with Rule 457(c) and based on the average of the high and low prices of the registrant s common stock, as reported on the American Stock Exchange on October 3, 2005.

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

<sup>(2)</sup> Includes 300,000 shares of common stock issuable upon exercise of the underwriter s over-allotment option.

The information in this prospectus is not complete and may be changed. A registration statement relating to these securities has been filed with the Securities and Exchange Commission. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

SUBJECT TO COMPLETION, DATED OCTOBER 6, 2005.

### **PROSPECTUS**

## **Energy that is Beyond Renewable**

## 2,000,000 shares of common stock

We are offering 2,000,000 shares of our common stock. Our common stock is listed for trading on the American Stock Exchange under the symbol EPG. The last reported sale price of our common stock on the American Stock Exchange on October 5, 2005 was \$7.35 per share.

Investing in our common stock involves certain risks. See <u>Risk Factors</u> commencing on page 7 of this prospectus.

	Per Share	Total
Public Offering Price	\$	\$
Underwriting Discounts and Commissions	\$	\$
Proceeds to us, before expenses	\$	\$

The underwriters have a 30-day option to purchase up to an additional 300,000 shares of common stock from us to cover over-allotments.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the shares to purchasers on , 2005.

MDB CAPITAL GROUP LLC

, 2005.

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Our website is located at www.environmentalpower.com. We have not incorporated by reference into this prospectus the information on our website and you should not consider it to be a part of this document. Our website address is included as an inactive textual reference only.

You should rely only on the information contained or incorporated by reference to this prospectus. We have not authorized anyone to provide you with information different from that contained or incorporated by reference to this prospectus. Under no circumstances should the delivery to you of this prospectus or any sale made pursuant to this prospectus create any implication that the information contained in this prospectus is correct as of any time after the date of this prospectus.

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### PROSPECTUS SUMMARY

The following summary highlights the key information contained elsewhere or incorporated by reference in this prospectus. It does not contain all the information that may be important to you. You should read this entire prospectus carefully, especially the discussion of Risk Factors and our selected consolidated financial statements and related notes, before deciding to invest in shares of our common stock. In this prospectus, when we use phrases such as we, our and us, we are referring to Environmental Power Corporation and its subsidiaries as a whole, except where it is clear from the context that any of these terms refers only to Environmental Power Corporation. Unless otherwise indicated, the information in this prospectus assumes that the underwriter does not exercise its over-allotment option. Unless otherwise noted, all share amounts, share price information and the exercise prices of outstanding options and warrants set forth in this prospectus have been adjusted to give effect to a 1-for-7 reverse split of our common stock that occurred on November 30, 2004.

## **Environmental Power Corporation**

We are a developer, owner and operator of renewable energy production facilities. Our goal is to produce energy that is Beyond Renewable, which we define as energy that not only uses waste materials instead of precious resources, but energy that is also clean, reliable and cost-effective. We believe that there are several factors that are positively impacting our business and will enhance the profitability of our projects:

Constraints on supplies of fossil fuels, increasing worldwide demand for energy and the resulting increase of energy prices;

Advances in technology that have enabled renewable energy technologies to generate power economically;

Increasing governmental regulation and incentives that favor renewable energy technologies; and

Increasing governmental regulation and pressure on waste producers to manage their waste streams to minimize the harmful effects on the environment.

Today, we have two operating subsidiaries, Microgy, Inc., which constructs and will own and operate facilities that utilize animal and food industry wastes to produce biogas, and Buzzard Power Corporation, which owns a leasehold interest in an approximately 83 megawatt waste coal electrical generation facility, referred to as Scrubgrass.

Our principal operating subsidiary, Microgy, Inc., referred to as Microgy, holds an exclusive license in North America for the development and deployment of a proprietary anaerobic digestion technology for the extraction of methane gas from animal wastes. Microgy develops, sells and will own and operate renewable gas facilities based on its anaerobic digestion technology, with the ability to capitalize on the value of the biogas produced by these facilities in a number of ways, including the direct sale of biogas or pipeline-grade methane, the use of gas to generate electricity or the use of gas to generate thermal energy for use in a variety of industrial and agricultural processes.

Microgy s goal is to apply its technology to the development of projects that can generate profitable quantities of marketable, renewable gas from the great volume of animal and food wastes produced at or near large animal feeding operations, or AFOs, which consist primarily of cattle,

dairy and swine farms. We license our anaerobic digestion technology from Danish Biogas Technology A/S, referred to as DBT, which has been a leader in the development of this technology, having constructed 28 anaerobic digester facilities in Europe over the past 15 years. We believe that the increasingly stringent environmental regulations concerning the handling of animal waste will significantly increase the demand for anaerobic digesters similar to Microgy s on AFO sites.

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Microgy has executed agreements with affiliates of several farms pursuant to its relationship with Dairyland Power Cooperative, referred to as Dairyland, one of the largest power generation and transmission cooperatives in the Midwest. These dairy farms have agreed to purchase a Microgy digester system to process animal waste produced by their dairy farm operations in Wisconsin and Minnesota, and to supply biogas to Dairyland for use in the generation of electricity using equipment sold to it by Microgy. To date, Microgy has completed construction on two of these projects, and is nearing the completion of construction on a third. In addition, Microgy has begun construction, along with its partner, South-Tex Treaters, Inc., on the Huckabay Ridge project, a multi-digester biogas production and gas conditioning facility located in Erath County, Texas that is intended to produce and deliver for sale pipeline-grade methane directly into the local natural gas pipeline. Furthermore, Microgy is seeking required permits for its Gallo-Columbard project, a multi-digester facility that will produce biogas for sale to Joseph Gallo Farms as a substitute for propane that is currently used by Joseph Gallo Farms in its cheese producing operations. In addition, we continue to explore additional project development opportunities, and have signed memoranda of understanding or development agreements with several parties to develop projects based on Microgy s proprietary anaerobic digestion technology. Each of these agreements is non-binding, and the actual completion of any projects under these agreements may not occur.

We believe that Microgy s anaerobic digestion facilities provide AFOs with a potentially profitable means of mitigating an existing waste management problem that significantly affects both water and air quality. In addition to providing an animal waste disposal solution to farmers, Microgy s anaerobic digester facilities also provide a renewable source of methane-rich biogas that can be used in a number of ways, including: the direct sale of biogas produced, either as is or refined to pipeline-grade methane; the generation of electricity; or the production of thermal energy for use in a variety of industrial or agricultural processes. We believe that the increased interest in renewable energy sources, or green energy, as well as a desire to mitigate the economic effects of fluctuating commodity energy prices, will continue to drive demand for the multiple uses of the biogas produced by Microgy s facilities.

Our objective is to become a leader in the production and marketing of renewable energy that meets our Beyond Renewable criteria. Today, through Microgy, we are focused on the development and marketing of biogas and biogas resources. Key elements of our strategy include:

Developing larger-scale multi-digester facilities, to capitalize on attractive economies of scale under a project ownership model, thereby developing and growing the biogas reserves under our management;

Capitalizing on the increasingly attractive gas market dynamics by providing off-take customers with stable, long-term supplies of renewable gas that are not subject to price fluctuation;

Aggressively marketing our anaerobic digester facilities, which are a cost-effective tool to assist AFOs in complying with new and more stringent environmental regulations;

Leveraging the value of our proven anaerobic digester technology, which we believe is superior to competing technologies; and

Pursuing the advantages of our business model, in which we create and manage profitable renewable energy opportunities while alleviating the environmental pressures facing AFOs.

Our other operating subsidiary, Buzzard Power Corporation, referred to as Buzzard, is the owner of a leasehold interest, which extends through 2016, in an approximately 83 megawatt electrical generating facility, referred to as Scrubgrass. This facility generates electricity from coal mining wastes and has yielded over \$50,000,000 in annual revenues to us over each of the last several years. On September 4, 2003, we entered into a financial arrangement with an affiliate of ArcLight Energy Partners Fund I, L.P., referred to as ArcLight, pursuant to which we borrowed \$3,700,000, which is repaid from Scrubgrass cash flow. While Buzzard has historically provided us with a reliable source of revenue, we have monetized much of Buzzard s future net cash flows through the transaction with ArcLight. We are currently focusing most of our corporate resources on advancing Microgy s business.

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### **Risk Factors**

Investing in our common stock involves risks. You should carefully consider all of the information in this prospectus. In particular, you should consider carefully the factors discussed under Risk Factors, beginning on page 7, before deciding to invest in our common stock.

## Corporate Information

We are a Delaware corporation, incorporated in May 2003, as the successor holding company to our subsidiary, EPC Corporation, which was originally incorporated in Delaware in 1982. EPC Corporation became a publicly traded company in 1986. Our common stock is currently listed on the American Stock Exchange under the symbol EPG. Our principal executive offices are located at One Cate Street, Floor, Portsmouth, New Hampshire 03801 and our telephone number is (603) 431-1780.

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### THE OFFERING

Common stock offered by us 2,000,000 shares (2,300,000 shares if the over-allotment option granted to the underwriter is

exercised in full).

Common stock to be outstanding after this

offering

9,418,632 shares (9,718,632 shares if the over-allotment option granted to the underwriter is

exercised in full).

Use of proceeds Working capital and general corporate purposes, including capital investment in multi-digester

projects to be owned and operated by Microgy.

American Stock Exchange Trading Symbol EPG.

The number of shares of our common stock to be outstanding after this offering is based on the number of shares outstanding as of September 30, 2005 and excludes (a) options to purchase 2,554,585 shares of common stock outstanding as of September 30, 2005, (b) 723,284 additional shares of common stock available for future issuance under our stock option plans and (c) outstanding warrants to purchase 759,976 shares of common stock.

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## SUMMARY FINANCIAL DATA

The following table sets forth summary financial data for our business for the fiscal years ended December 31, 2002, 2003 and 2004, the six months ended June 30, 2005 and the three months ended June 30, 2005. The financial data for the six months and three months ended June 30, 2005 have not been audited. You should read this information together with the financial statements and the related notes appearing at the end of this prospectus, as well as the information in the section of this prospectus entitled Management s Discussion and Analysis of Financial Condition and Results of Operations.

	Year Ended	Ye	ear Ended	Ye	ar Ended		x Months Ended	Thi	ree Months Ended
	12/31/2002	12/31/2003		12/31/2004		6/30/2005		6/30/2005	
				(iı	n thousands	)			
Results of Operations Data:									
Revenues	\$ 54,984	\$	53,365	\$	59,790	\$	30,024	\$	14,853
Costs and expenses									
Operating expenses	\$ 24,140	\$	25,124	\$	28,625	\$	12,496	\$	6,264
Lease expenses	25,291		22,382		22,066		11,306		5,737
Cost of goods sold					3,736		3,469		1,924
General and administrative expenses	5,605		5,644		6,211		4,872		3,023
Non-cash compensation	50		713		2,320		(362)		226
Depreciation and amortization	545		495		472		239		122
		_		_		_			
Total costs and expenses	\$ 55,631	\$	54,358	\$	63,430	\$	32,021	\$	17,296
Operating income (loss)	\$ (647)	\$	(993)	\$	(3,640)	\$	(1,998)	\$	(2,443)
Other income and expense									
Interest income	\$ 48	\$	31	\$	45	\$	98	\$	72
Interest expense	(142)		(352)		(755)		(263)		(125)
Sale of NOx emission credits	2,428								
Amortization of deferred gain	308		308		308		154		77
Other income			2				28		28
		_		_		_	_	_	
Total income (expense)	\$ 2,643	\$	(11)	\$	(402)	\$	17	\$	52
Income (loss) before income taxes	\$ 1,995	\$	(1,004)	\$	(4,042)	\$	(1,980)	\$	(2,391)
Income tax expense (benefit)	857		(26)		(84)		98		93
Net income (loss)	\$ 1,138	\$	(978)	\$	(3,958)	\$	(2,078)	\$	(2,484)
Share Data: (1)									
Basic earnings (loss) per common share	\$ 0.38	\$	(0.29)	\$	(0.86)	\$	(0.30)	\$	(0.34)
Diluted earnings (loss) per common share	\$ 0.38	\$	(0.29)	\$	(0.86)	\$	(0.30)	\$	(0.34)
Weighted average number of common shares outstanding on a									
diluted basis ( 000s)	2,973		3,376		4,583		6,887		7,418
Balance Sheet Data:									
Total assets	\$ 92,958	\$	103,154	\$	108,948	\$	117,594	\$	117,594
Working capital	(585)		3,876		5,907		13,406		13,406
Deferred gain	4,164		3,855		3,547		3,393		3,393
Long-term obligations	71,244		79,814		80,410		80,311		80,311
Shareholders equity	6,186		6,620		10,218		20,329		20,329

(1) The share data has been restated to reflect the 1-for-7 reverse stock split that was effective on November 30, 2004.

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### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995, referred to as the PSLRA, provides a safe harbor for forward-looking statements. Certain statements contained in this prospectus and the documents incorporated by reference herein, such as statements concerning planned manure-to-energy systems, our sales pipeline, our backlog, our projected sales and financial performance, statements containing the words may, assumes, forecasts, positions, predicts, strategy, will, expects, estimates, anticipates, believes, projects, intends, plans, continue and variations thereof, and other statements contained in this prospectus and the documents incorporated by reference herein regarding matters that are not historical facts are forward-looking statements as such term is defined in the PSLRA. Because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to:

uncertainties involving development-stage companies, uncertainties regarding project financing, the lack of binding commitments and the need to negotiate and execute definitive agreements for the construction and financing of projects, the lack of binding commitments for the purchase of gas produced by certain projects, the lack of binding commitments for supplies of substrate, financing and cash flow requirements and uncertainties, difficulties involved in developing and executing a business plan, difficulties and uncertainties regarding acquisitions, including risks relating to managing and integrating acquired businesses, technological uncertainties, including those relating to competing products and technologies, unpredictable developments, including plant outages and repair requirements, commodity price volatility, particularly with respect to the price of natural gas,

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the difficulty of estimating construction, development, repair, maintenance and operating costs and timeframes,

the uncertainties involved in estimating insurance and implied warranty recoveries, if any,

the inability to predict the course or outcome of any negotiations with parties involved with our projects,

uncertainties relating to general economic and industry conditions, and the amount and rate of growth in expenses,

uncertainties relating to government and regulatory policies, the legal environment, intellectual property issues, the competitive environment in which Environmental Power Corporation and its subsidiaries operate,

and other factors, including those described in this prospectus under the heading Risk Factors, as well as other filings with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date that they are made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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### RISK FACTORS

An investment in our common stock is speculative and involves a high degree of risk. You should purchase the common stock only if you are sophisticated in financial matters and business investments. You should carefully consider the following factors before purchasing our common stock.

Risks Relating to Microgy

Microgy has very little operating history from which to evaluate its business and products.

Our subsidiary, Microgy, Inc., referred to as Microgy, was formed in 1999 and is still in the development stage. Microgy intends to develop facilities that use environmentally friendly anaerobic digestion and other technologies to produce biogas from animal and organic wastes. Because a large part of our future business is expected to involve Microgy s anaerobic digester projects and Microgy is an unproven enterprise with very little operating history, we are unable to determine whether our investment in Microgy will prove to be profitable. If our investment in Microgy is not profitable, your investment in our common stock will be adversely affected.

Microgy has experienced losses to date and we anticipate it will continue to experience losses into 2006.

We expect our Microgy subsidiary to continue to incur losses, reduce our earnings or, as the case may be, add to our earnings deficit as we seek to further develop its business. These ongoing losses will adversely affect our financial condition into 2006, which could have a material adverse effect on the value of your investment in our common stock.

Microgy h