POGO PRODUCING CO

Form 425

September 04, 2007

Filed by Plains Exploration & Production Company

pursuant to Rule 425 under the Securities Act of 1933

and deemed filed pursuant to Rule 14a-12 under the

Securities Exchange Act of 1934

Subject Company: Pogo Producing Company

Commission File No.: 1-07792

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 4, 2007

PLAINS EXPLORATION & PRODUCTION COMPANY

(Exact name of registrant as specified in charter)

Delaware (State of Incorporation)

33-0430755 (I.R.S. Employer Identification No.)

001-31470

(Commission File No.)

700 Milam, Suite 3100

Houston, Texas 77002

(Address of Principal Executive Offices)

(Zip Code)

Registrant s telephone number, including area code: (713) 579-6000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure

On September 5, 2007, a representative of Plains Exploration & Production Company (PXP) is scheduled to present at the Lehman Brothers CEO Energy/Power Conference in New York City at 9:05 a.m. Eastern time. The presentation materials for the conference are filed herewith as Exhibit 99.1 and are incorporated herein by reference. The presentation materials will also be posted in the Investor Information section of PXP s website, http://www.pxp.com for 60 days after the event.

The information presented under this Item 7.01 shall not be deemed filed under the Securities Exchange Act 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as may be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits

- (c) Exhibit
- 99.1 Presentation dated September 2007.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PLAINS EXPLORATION & PRODUCTION COMPANY

Date: September 4, 2007

/s/ Cynthia A. Feeback Cynthia A. Feeback Vice President, Controller and Chief Accounting Officer

EXHIBIT INDEX

Exhibit 99.1 Presentation dated September 2007.

Lehman Brothers CEO Energy/Power Conference September 2007 Lehman Brothers CEO Energy/Power Conference

September 2007 Exhibit 99.1

2 PXP

Except for the historical information contained herein, the matters discussed in this presentation are forward-looking statements as defined by the Securities and Exchange Commission. These statements involve certain assumptions PXP

made based on its experience and perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. The forward-looking statements are subject to a number of known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially. These risks and uncertainties include, among other things, completion of the proposed acquisition, uncertainties inherent in the exploration for and development and production of oil & gas and in estimating reserves, unexpected future capital expenditures, general economic conditions, oil and gas price volatility, the success of our risk management activities, competition, regulatory changes and other factors discussed in PXP s filings with the Securities and Exchange Commission.

Corporate Headquarters

Contacts

Plains Exploration & Production Company

700 Milam, Suite 3100

Houston, Texas 77002

Forward Looking Statements

This presentation is not for reproduction or distribution to others without PXP s consent.

Corporate Information

James C. Flores -

Chairman, President & CEO

Winston M. Talbert

Exec. Vice President & CFO

Scott Winters

Vice President Investor Relations

Joanna Pankey -

Investor Relations Analyst Phone: 713-579-6000 Toll Free: 800-934-6083 Email: investor@pxp.com Web Site: www.pxp.com

3
PXP
Growing Per Share Value
Acquiring oil and gas properties with large development inventory and exploration option
Paid \$12/BOE
avg. for 500 MMBOE proven

2003 -

3TEC Energy (50% stock / 50% cash)

2004 -

Nuevo Energy (100% stock)

2005 -

California producing properties (100% cash)

2007 -

Piceance (5% stock / 95% cash)

2007 -

Pogo Producing (60% stock / 40% cash)

Selling non-core oil and gas properties to enhance asset

portfolio

Received \$16/BOE avg. for 130 MMBOE proven

2004 -

Pacific Offshore, Illinois, South Texas

2005 -

East Texas

2006 -

Non-core California, West Texas

2006 -

Gulf of Mexico discoveries

4
PXP
Growing Per Share Value
Share Repurchases
2006 6.7 MM shares, 9 percent outstanding
2007 -

1.0 MM shares, 1 percent outstanding

Growing Organically

2006 -

GOM discoveries: Big Foot and Caesar \$70 MM invested and sold for \$706 MM

2007 -

GOM discoveries: Friesian, Flatrock Area (Flatrock, Hurricane Deep, Cottonwood Point)

2008 -

Significant production increase forecast Flatrock Area, Piceance Basin, Pogo assets

5
PXP
Pogo Transaction
Enhances Growth Opportunities
Large US onshore development inventory
Conventional and unconventional resources in high quality basins

Interesting international exploratory opportunities
Talented technical staff and large seismic database
Positive Financial Impact
Accretive on cash flow and production per share without
diluting reserves per share exposure
Solid balance sheet with significant flexibility
Meaningful cost savings

6
PXP
Deal Strength
PXP
Historical
Per Share Metrics
+129%

\$478,974 \$209,162 Adjusted **EBITDA** (1) +56% 114,216 73,382 Weighted Avg. Common Shares Outstanding Diluted Unchanged ~5.00 ~5.00 Proved Reserves (3) (BOE) +31% .17 .13 Sales Volumes +29% \$5.28 \$4.10 Operating Margin (2) % Change Combined Pro Forma (1) Adjusted EBITDA is a Non-GAAP measure. See the end of this presentation for an explanation and reconciliation of EBIT (2) Operating margin represents GAAP revenue net of GAAP production costs. (3) Estimated proved reserves as of December 31, 2006. PXP proved reserves give effect to the May 2007 acquisition of the Basin properties. Combined pro forma information gives effect to the merger with Pogo, including its significant acquisitions and divestitures which occurred during 2007 as if the transaction

occurred

on

December

31,2006.

For the six months ended 6/30/07, in thousands except per share data.

7
PXP
California
Rockies
Permian Basin
Panhandle
Gulf Coast
Gulf of Mexico
Pro Forma Key Asset Areas
Oil Gas

8 PXP Meaningful value growth per share GROWTH Today

Future

Substantial
cash flow
per share
DEVELOPMENT
Proven Operating Strategy

9 PXP Per Share Cash Flow Accretion Through Execution of Development Strategy San Juan Madden South Texas

Permian Basin
California Onshore
Large inventory of cash
generating assets
~75% Total
Sales Volumes

10 PXP Per Share Operating Accretion Through Execution of Growth Strategy Lots of ways to win Flatrock Area -GOM

Deepwater -GOM Rockies Panhandle/Gulf Coast Vietnam/New Zealand California Offshore Real Estate 11

PXP

Exploration

Gulf of Mexico

Friesian

New Orleans

Discoveries

Discoveries

2007 Drilling or Planned

2007 Drilling or Planned

Cas

20+ prospect

inventory beyond

current 2007 drills

20+ prospect

inventory beyond

current 2007 drills

Vicksburg

Buckhorn

Bob North

Hurricane Deep

Flatrock

Mound Point

South

Cottonwood

Point

Flatrock Area

PXP
Rockies
Piceance Basin
CVGS expansion: stage 1 completed
Aug. 30, stage 2 on schedule for mid-Sept.
completion; gross capacity increases to

100 MMCFPD

CVGS stage 3 on schedule for 1st QTR

2008, gross capacity increases to 120

MMCFPD; Buzzard Creek project on

schedule

33 MMCFPD net current production

72 MMCFPD net estimated by year-end

Drilled 20+ productive wells since June 1

45 to 50 wells remaining in 2007

Green River Basin

Eagle Project development permitting in

progress

Green River

Basin

Wyoming

Colorado

Piceance Basin

13 PXP Panhandle/Gulf Coast Panhandle 375,000 net acres 715 square miles of 3D seismic Average working interest over 80% Gulf Coast 175,000 net acres (1) 1,000 square miles of 3D seismic Generally 50% to 100% working interest (1) Leased or optioned.

14 PXP Vietnam/New Zealand Vietnam Block 124 1,480,000 net acres Multiple Miocene leads New Zealand

Northern Taranaki 522,000 net acres Multiple prospects: 1 planned in November 2007, 50% carried interest East Coast Basin 5,310,000 net acres Multiple Miocene and Cretaceous leads New Zealand Vietnam

15 PXP Offshore California Pt. Pedernales Unit Pt. Arguello/Rocky Point
Pt. Arguello/Rocky Point
Permits required for development

T-Ridge lease permit filed California

T-

Ridge

Prospect Area T-

Ridge

Prospect Area

16 PXP California Real Estate Montebello Preparation in Progress

17
PXP
PXP Portfolio
Lots of ways to win
Per Share Operating
Accretion
Large inventory of cash

generating assets

Real Estate

California Offshore

Vietnam/New Zealand

Panhandle/Gulf Coast

Rockies

Deepwater -

GOM

Flatrock Area -

GOM

San Juan

Madden

South Texas

Permian Basin

California Onshore

Per Share Cash Flow

Accretion

PXP
Per Share Financial Accretion
Through Share Repurchase & Debt Reduction
Proven consistent value generator
Asset sales capture arbitrage value between cash and equity markets

Master limited partnership potential

PXP
Maintaining Financial Flexibility
Financial commitments obtained for Pogo transaction
Positioned to take advantage of arbitrage between equity
and property market asset values
Target BB family credit metrics over time

Maintain commodity price protection 2,500 Bbls/d 8,000 Bbls/d Oil Collars (1) \$60.00 -\$80.13 (2) \$53.13 -79.27 (2) 32,500 47,000 73,000 Total BOEPD \$55 Strike \$55 Strike \$55 Strike 15 MMcf/d 90 MMcf/d Gas Collars (1) \$8.00 -\$12.11 (2) \$6.33 -\$12.45 (2) 32,500 Bbls/d 42,000 Bbls/d 50,000 Bbls/d Oil Puts

(1) Existing Pogo hedges. (2) Weighted average price.

2009 2008 2007 Pro Forma

20 PXP Compelling Investment Growing Per Share Value Solid Operating and Financial Strategies Commodity Price Protection

Addendum Addendum

22
PXP
GAAP to Non-GAAP Reconciliation
6 Months Ended June 30, 2007
\$ 478,974

\$ 209,162

Adjusted EBITDA 93,730 G&A costs of Laramie Energy, LLC included in combined Pro forma results 25,000 Estimated cost savings related to the Pogo merger 360,244 209,162 **EBITDA** 287,323 111,201 Depreciation, depletion, and amortization 75,049 17,058 Interest expense (7,879)35,015 Income tax expenses (benefit) \$ 5,751 \$ 45,888 Net income Combined Pro Forma PXP Historical EBITDA represents net earnings before income taxes, interest expense, depreciation, depletion and amortization. The pro forma combined **EBITDA** is net of an estimated \$25 million (\$50 million on an annual basis) of costs savings related

to

the

Pogo

merger

and

an

estimated

\$93.7

million

for

noncash

compensation

of

Laramie

Energy,

LLC

related

to

the

Piceance

Basin

acquisition. We did not assume any equity compensation arrangements or retain any of Laramie Energy LLC s corporate management or staff.

EBITDA is a performance measure that is not calculated in accordance with GAAP, and should not be considered as an alternative to net income before taxes, net cash flow from operating activities or any other measure of financial performance presented in accordance with GAAP. EBITDA calculations may vary among entities, so our computation of EBITDA may not be comparable to EBITDA or similar measures of other entities.

23

PXP

Additional Information

PXP AND POGO HAVE FILED A JOINT PROXY STATEMENT/PROSPECTUS AND OTHER DOCUMENTS WITH THE SECURITIES AND EXCHANGE COMMISSION. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ CAREFULLY THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS WHEN IT BECOMES AVAILABLE BECAUSE IT WILL CONTAIN IMPORTANT INFORMATION REGARDING PXP, POGO AND THE

ACQUISITION.

A DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS WILL BE SENT TO SECURITY HOLDERS OF PXP SEEKING

THEIR

APPROVAL

OF

THE

ISSUANCE

OF

SHARES

OF

PXP

STOCK

TO

BE

USED

AS

MERGER

CONSIDERATION AND SECURITY HOLDERS OF POGO SEEKING THEIR APPROVAL OF THE ACQUISITION. INVESTORS AND SECURITY HOLDERS MAY OBTAIN A FREE COPY OF THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS (WHEN AVAILABLE) AND OTHER DOCUMENTS FILED BY PXP AND POGO WITH THE SEC AT THE SEC S WEBSITE AT WWW.SEC.GOV.

THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS AND SUCH OTHER DOCUMENTS (RELATING TO PXP) MAY ALSO BE OBTAINED FOR FREE FROM PXP BY DIRECTING A REQUEST TO PLAINS EXPLORATION & PRODUCTION COMPANY, 700 MILAM, SUITE 3100, HOUSTON, TX 77002, ATTENTION: JOANNA PANKEY; TELEPHONE: (713) 579-6000, E-MAIL: JPANKEY@PXP.COM.

THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS AND SUCH OTHER DOCUMENTS (RELATING TO POGO) MAY ALSO BE OBTAINED FOR FREE FROM POGO BY DIRECTING A REQUEST TO POGO PRODUCING COMPANY, 5 GREENWAY PLAZA, SUITE 2700, HOUSTON, TX 77046, ATTENTION: CLAY JEANSONNE, TELEPHONE: (713) 297-5000, E-MAIL: JEANSONC@POGOPRODUCING.COM.

24 PXP

PXP, its directors, executive officers and certain members of management and employees may be considered participants in the solicitation of proxies from PXP s stockholders in connection with the acquisition. Information regarding such persons and a description of their interest in the acquisition is contained in the joint proxy

statement/prospectus on file with the SEC. Information concerning beneficial ownership of PXP stock by its directors and certain executive officers is included in its proxy statement dated March 29, 2007 and subsequent statements of changes in beneficial ownership on file with the SEC.

Pogo, its directors, executive officers and certain members of management and employees may be considered participants in the solicitation of proxies from Pogo s

stockholders in connection with the acquisition. Information regarding such persons and a description of their interest in the acquisition is contained in the joint proxy statement/prospectus on file with the SEC. Information concerning beneficial ownership of Pogo stock by its directors and certain executive officers is included in its proxy statement dated April 20, 2007 and subsequent statements of changes in beneficial ownership on file with the SEC.

Additional Information

Lehman Brothers CEO Energy/Power Conference September 2007 Lehman Brothers CEO Energy/Power Conference September 2007