GENWORTH FINANCIAL INC Form 424B2 November 17, 2010 Table of Contents

The information in this preliminary prospectus supplement is not complete and may be changed. This preliminary prospectus supplement and the accompanying prospectus are not an offer to sell these securities nor do they seek an offer to buy these securities in any jurisdiction where the offer or sale is not permitted.

Filed Pursuant to Rule 424(b)(2) File No. 333-161562

Subject to completion, dated November 17, 2010

Prospectus Supplement

November , 2010

(To Prospectus dated August 26, 2010)

\$

# **Genworth Financial, Inc.**

# % Senior Notes due

Interest on the notes will be payable semi-annually on and of each year, beginning on , 2011. The notes will mature on , . We may redeem some or all of the notes at any time before maturity at the make-whole price discussed under the caption Description of the Notes Optional Redemption.

The notes will be our senior unsecured obligations and rank equally with all of our other unsecured senior debt from time to time outstanding.

The notes will not be listed on any exchange or quoted on any automated dealer quotation system. Currently, there is no public market for the notes.

Investing in the notes involves risks. See <u>Supplemental Risk Factors</u> beginning on page S-5 herein, and Item 1A. Risk Factors in our Annual Report on Form 10-K, filed on February 26, 2010, and in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which are incorporated by reference herein, for a discussion of factors you should consider carefully before investing in the notes.

Neither the Securities and Exchange Commission nor any other regulatory body has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus supplement or the accompanying prospectus. Any representation to the contrary is a criminal offense.

	Per Note	Total
Price to public (1)	%	\$
Underwriting discounts	%	\$
Proceeds to Genworth (before expenses) (1)	%	\$

(1) Plus accrued interest, if any, from November , 2010, if settlement occurs after that date.

The underwriters expect to deliver the notes in book-entry form only through the facilities of The Depository Trust Company, Clearstream or the Euroclear System on or about November , 2010.

Joint Book-Running Managers

**BofA Merrill Lynch** 

Co-Managers

J.P. Morgan

Citi Deutsche Bank Securities

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#### ABOUT THIS PROSPECTUS SUPPLEMENT

This document is in two parts. The first part is this prospectus supplement, which describes the specific terms of this offering and also adds to and updates information contained in the accompanying prospectus and the documents incorporated by reference into the prospectus. The second part, the accompanying prospectus, gives more general information, some of which does not apply to this offering.

If the description of this offering or the notes varies between this prospectus supplement and the accompanying prospectus, you should rely on the information contained in or incorporated by reference into this prospectus supplement. You should also read and consider the additional information under the captions Where You Can Find More Information and Incorporation by Reference in this prospectus supplement.

You should rely only on the information contained or incorporated by reference in this prospectus supplement, in the accompanying prospectus and in any free writing prospectus with respect to the offering filed by us with the U.S. Securities and Exchange Commission (the SEC). We have not, and the underwriters have not, authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should assume that the information appearing in this prospectus supplement, the accompanying prospectus, any free writing prospectus with respect to the offering filed by us with the SEC and the documents incorporated by reference herein and therein is accurate only as of their respective dates. Our business, financial condition, results of operations and prospects may have changed since those dates.

The underwriters are offering to sell, and are seeking offers to buy, the notes only in jurisdictions where offers and sales are permitted. The distribution of this prospectus supplement and the accompanying prospectus and the offering of the notes in certain jurisdictions may be restricted by law. Persons outside the United States who come into possession of this prospectus supplement and the accompanying prospectus must inform themselves about and observe any restrictions relating to the offering of the notes and the distribution of this prospectus supplement and the accompanying prospectus outside the United States. This prospectus supplement and the accompanying prospectus do not constitute, and may not be used in connection with, an offer to sell, or a solicitation of an offer to buy, any securities offered by this prospectus supplement and the accompanying prospectus by any person in any jurisdiction in which it is unlawful for such person to make such an offer or solicitation.

## FORWARD-LOOKING STATEMENTS

This prospectus supplement contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as expects, intends, anticipates, plans, believes, seeks, estimates words of similar meaning and include, but are not limited to, statements regarding the outlook for our future business and financial performance. Forward-looking statements are based on management s current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors, including the items identified under Supplemental Risk Factors in this prospectus supplement and under Item 1A. Risk Factors in our Annual Report on Form 10-K, filed with the SEC on February 26, 2010, and in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which are incorporated by reference herein. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

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#### **SUMMARY**

This summary highlights information contained or incorporated by reference in this prospectus supplement and the accompanying prospectus. As used in this prospectus supplement and the accompanying prospectus, unless the context otherwise requires, references to we, us, our, Genworth and the Company refer to Genworth Financial, Inc. and its subsidiaries.

#### Genworth Financial, Inc.

Genworth Financial, Inc. is a leading financial security company dedicated to providing insurance, wealth management, investment and financial solutions to more than 15 million customers, with a presence in more than 25 countries. Our key products and related services are targeted at markets that are benefiting from significant demographic, legislative and market trends, including the aging population across the countries in which we operate, and the growing reality that responsibility for building financial security now resides primarily with the individual. We distribute our products and services through diversified channels that include financial intermediaries, advisors, independent distributors, affinity groups and dedicated sales specialists. We are headquartered in Richmond, Virginia and have approximately 6,000 employees.

We have the following three operating segments:

Retirement and Protection. We offer and manage a variety of protection, wealth management and retirement income products. Our primary protection products include life and long-term care insurance. Additionally, we offer other Medicare supplement insurance products, as well as care coordination services for our long-term care policyholders. Our wealth management and retirement income products include: a variety of managed account programs and advisor services, financial planning services, fixed and variable deferred and immediate individual annuities and group variable annuities offered through retirement plans. For the three months ended September 30, 2010, our Retirement and Protection segment s net income available to Genworth Financial, Inc. s common stockholders were \$135 million and \$111 million, respectively. For the nine months ended September 30, 2010, our Retirement and Protection segment s net income available to Genworth Financial, Inc. s common stockholders were \$300 million and \$347 million, respectively.

International. We offer mortgage and lifestyle protection insurance products and related services in multiple markets. We are a leading provider of mortgage insurance products in Canada, Australia, Mexico and multiple European countries. Our products predominantly insure prime-based, individually underwritten residential mortgage loans, also known as flow mortgage insurance. On a limited basis, we also provide mortgage insurance on a structured, or bulk, basis that aids in the sale of mortgages to the capital markets and helps lenders manage capital and risk. Additionally, we offer services, analytical tools and technology that enable lenders to operate efficiently and manage risk. We are a leading provider of payment protection coverages (referred to as lifestyle protection) in multiple European countries, Canada and Mexico. Our lifestyle protection insurance products primarily help consumers meet specified payment obligations should they become unable to pay due to accident, illness, involuntary unemployment, disability or death. For the three months ended September 30,

2010, our International segment s net income available to Genworth Financial, Inc. s common stockholders and net operating income available to Genworth Financial, Inc. s common stockholders were \$124 million and \$121 million, respectively. For the nine months ended September 30, 2010, our International segment s net income available to Genworth Financial, Inc. s common stockholders and net operating income available to Genworth Financial, Inc. s common stockholders were \$326 million and \$317 million, respectively.

*U.S. Mortgage Insurance*. In the U.S., we offer mortgage insurance products predominantly insuring prime-based, individually underwritten residential mortgage loans, also known as flow mortgage insurance. We selectively provide mortgage insurance on a structured, or bulk, basis with essentially all of our bulk writings prime-based. Additionally, we offer services, analytical tools and technology that enable lenders to operate efficiently and manage risk. For the three months ended September 30, 2010, our U.S. Mortgage Insurance segment s net loss available to Genworth Financial, Inc. s common stockholders and net operating loss available to Genworth Financial, Inc. s common stockholders were \$141 million and \$152 million, respectively. For the nine months ended September 30, 2010, our U.S. Mortgage Insurance segment s net loss available to Genworth Financial, Inc. s common stockholders and net operating loss available to Genworth Financial, Inc. s common stockholders were \$217 million and \$228 million, respectively.

We also have Corporate and Other activities which include debt financing expenses that are incurred at our holding company level, unallocated corporate income and expenses, eliminations of inter-segment transactions and the results of non-core businesses and non-strategic products that are managed outside of our operating segments. Our non-strategic products include our institutional and corporate-owned life insurance products. Institutional products consist of: funding agreements, funding agreements backing notes and guaranteed investment contracts. For the three months ended September 30, 2010, our Corporate and Other activities net loss available to Genworth Financial, Inc. s common stockholders were \$35 million and \$51 million, respectively. For the nine months ended September 30, 2010, our Corporate and Other activities net loss available to Genworth Financial, Inc. s common stockholders and net operating loss available to Genworth Financial, Inc. s common stockholders were \$106 million and \$175 million, respectively.

On a consolidated basis, we had \$16.1 billion of total stockholders equity and \$114.7 billion of total assets as of September 30, 2010. For the year ended December 31, 2009 and the nine months ended September 30, 2010, our revenues were \$9.1 billion and \$7.5 billion, respectively. For the year ended December 31, 2009, our net loss available to Genworth Financial, Inc. s common stockholders was \$460 million and for the nine months ended September 30, 2010, our net income available to Genworth Financial, Inc. s common stockholders was \$303 million.

Our principal executive offices are located at 6620 West Broad Street, Richmond, Virginia 23230. Our telephone number at that address is (804) 281-6000. We maintain a variety of websites to communicate with our distributors, customers and investors and to provide information about various insurance and investment products to the general public. None of the information on our websites is part of this prospectus.

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## The Offering

Issuer Genworth Financial, Inc.

Securities Offered \$ aggregate principal amount of % senior notes due

Maturity date , . .

Interest Interest on the notes will accrue from their date of issuance at a rate of % per year

and will be payable semi-annually on and of each year, beginning

on , 2011.

Ranking

The notes will rank equally with all of our other unsecured and unsubordinated obligations. The notes will not be obligations of, or guaranteed by, any of our subsidiaries. As a result, the notes will be structurally subordinated to all debt and other liabilities of our subsidiaries (including liabilities to policyholders and contractholders), which means that creditors of our subsidiaries will be paid from their assets before holders of the notes would have any claims to those assets. As of September 30, 2010, our subsidiaries had outstanding \$92,612 million of total liabilities, including \$3,705 million of debt (excluding, in each case, intercompany liabilities). The indenture under

million of debt (excluding, in each case, intercompany liabilities). The indenture under which the notes will be issued, which we refer to as the indenture, does not limit our ability, or the ability of our subsidiaries, to issue or incur other debt or issue preferred stock. As a holding company, we depend on the ability of our subsidiaries to transfer funds to us to meet our obligations, including our obligations to pay interest on the notes. See Risk Factors Risk Relating to Our Businesses As a holding company, we depend on the ability of our subsidiaries to transfer funds to us to pay dividends and to meet our

obligations in Item 1A. Risk Factors in our Annual Report on Form 10-K, filed on February 26, 2010, which is incorporated by reference herein, and Description of the

Notes in this prospectus supplement.

Optional Redemption We may redeem all or a portion of the notes at any time, at our option, at the make-whole redemption price equal to the greater of (1) 100% of the aggregate principal amount of

the notes being redeemed, plus accrued and unpaid interest to, but excluding, the date of redemption and (2) the sum of the present values of the remaining scheduled payments of principal and interest in respect of the notes being redeemed (not including any portion of the payments of interest accrued as of the date of redemption) discounted to the redemption date, on a semi-annual basis, at the treasury rate plus basis points, plus

accrued and unpaid interest to, but excluding, the date of redemption. See Description of

the Notes Optional Redemption in this prospectus supplement.

Sinking Fund None.

Denominations

The notes will be issued in denominations of \$2,000 and integral multiples of \$1,000 in excess of \$2,000.

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Form of Notes

The notes will be issued as fully registered notes, represented by one or more global notes deposited with or on behalf of The Depository Trust Company, or DTC. Investors may elect to hold interests in the global notes through any of DTC, Clearstream or the Euroclear System.

Further Issuances

We may from time to time, without the consent of the holders of the notes, reopen the series of debt securities of which the notes are a part and issue additional notes having the same ranking and the same terms as the notes, except for the public offering price and the issue date and, if applicable, the initial interest accrual date and the initial interest payment date. Any additional notes having similar terms, together with the notes, will constitute a single series of debt securities under the indenture and will be fungible with the previously issued notes to the extent specified in the applicable pricing supplement.

Use of Proceeds

The net proceeds from the offering will be approximately \$\) million. We intend to use the net proceeds from this offering, together with cash on hand, to repay in full the outstanding borrowings under our two five-year revolving credit facilities. See Use of Proceeds in this prospectus supplement.

Risk Factors

Your investment in the notes will involve risks. You should consider carefully all of the information set forth in this prospectus supplement, the accompanying prospectus, any free writing prospectus with respect to this offering filed by us with the SEC and the documents incorporated by reference herein and, in particular, you should evaluate the specific factors set forth in the section of this prospectus supplement entitled

Supplemental Risk Factors and the section entitled Item 1A. Risk Factors in our Annual

Report on Form 10-K, filed on February 26, 2010, and in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which are incorporated by reference herein, before deciding whether to purchase any notes in this offering.

Conflicts of Interest

Affiliates of the underwriters in this offering are lenders under our revolving credit facilities and will receive a portion of the net proceeds from this offering. See Conflicts of Interest in this prospectus supplement.

Listing

The notes will not be listed on any exchange or quoted on any automated dealer quotation system.

Governing Law

The notes will be governed by the laws of the State of New York.

Trustee

The Bank of New York Mellon Trust Company, N.A.

#### SUPPLEMENTAL RISK FACTORS

You should carefully consider the supplemental risks described below in addition to the risks described in Item 1A. Risk Factors in our Annual Report on Form 10-K, filed on February 26, 2010, and in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which are incorporated by reference herein, as well as the other information contained in or incorporated by reference into this prospectus supplement and the accompanying prospectus, before investing in the notes. You could lose part or all of your investment.

### There are no financial covenants in the indenture.

Neither we nor any of our subsidiaries are restricted from incurring additional debt or other liabilities, including additional senior debt, under the indenture. If we incur additional debt or liabilities, our ability to pay our obligations on the notes could be adversely affected. We expect that we will from time to time incur additional debt and other liabilities. In addition, we are not restricted from paying dividends or issuing or repurchasing our securities under the indenture.

There are no financial covenants in the indenture. You are not protected under the indenture in the event of a highly leveraged transaction, reorganization, change of control, restructuring, merger or similar transaction that may adversely affect you, except to the extent described under Description of the Notes Consolidation, Merger and Conveyance of Assets as an Entirety; No Financial Covenants.

The notes will not be guaranteed by any of our subsidiaries and will be structurally subordinated to the debt and other liabilities of our subsidiaries, which means that creditors of our subsidiaries will be paid from their assets before holders of the notes would have any claims to those assets.

We are a holding company and conduct substantially all of our operations through subsidiaries. However, the notes will be obligations exclusively of Genworth Financial, Inc. and will not be guaranteed by any of our subsidiaries. As a result, the notes will be structurally subordinated to all debt and other liabilities of our subsidiaries (including liabilities to policyholders and contractholders), which means that creditors of our subsidiaries will be paid from their assets before holders of the notes would have any claims to those assets. As of September 30, 2010, our subsidiaries had outstanding \$92,612 million of total liabilities, including \$3,705 million of debt (excluding, in each case, intercompany liabilities).

## An active trading market for the notes may not develop.

The notes constitute a new issue of securities, for which there is no existing market. We do not intend to apply for listing of the notes on any securities exchange or for quotation of the notes in any automated dealer quotation system. We cannot provide you with any assurance regarding whether a trading market for the notes will develop, the ability of holders of the notes to sell their notes or the price at which holders may be able to sell their notes. The underwriters have advised us that they currently intend to make a market in the notes. However, the underwriters are not obligated to do so, and any market-making with respect to the notes may be discontinued at any time without notice. If no active trading market develops, you may be unable to resell your notes at any price or at their fair market value.

If a trading market does develop, changes in our credit ratings or the debt markets could adversely affect the market price of the notes.

The price for the notes will depend on many factors, including:

our credit ratings with major credit rating agencies;

the prevailing interest rates being paid by other companies similar to us;

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the market price of our common stock;

our financial condition, financial performance and future prospects; and

the overall condition of the financial markets.

The condition of the financial markets and prevailing interest rates have fluctuated in the past and are likely to fluctuate in the future. Such fluctuations could have an adverse effect on the price of the notes.

In addition, credit rating agencies continually review their ratings for the companies that they follow, including us. The credit rating agencies also evaluate the insurance industry as a whole and may change their credit rating for us based on their overall view of our industry. A negative change in our rating could have an adverse effect on the price of the notes.

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## **USE OF PROCEEDS**

The net proceeds from the offering will be approximately \$\frac{1}{2010}\$ million. We intend to use the net proceeds from this offering, together with cash on hand, to repay in full the outstanding borrowings under our two five-year revolving credit facilities. As of November 8, 2010, we had approximately \$240 million of borrowings outstanding under each of these facilities, totaling \$480 million of outstanding borrowings. These facilities will remain available following this offering and will expire in May and August of 2012. The weighted-average interest rate under these facilities was 0.61% as of September 30, 2010.

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#### **CAPITALIZATION**

The following table sets forth our cash and cash equivalents and capitalization as of September 30, 2010 on a historical basis and as adjusted to give effect to the sale of the \$ million principal amount of notes offered hereby and the application of the net proceeds of that sale as described under Use of Proceeds.

You should read this information in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and the related notes included in our Annual Report on Form 10-K, filed on February 26, 2010, and our Quarterly Report on Form 10-Q for the nine months ended September 30, 2010, filed on October 29, 2010, each of which is incorporated by reference herein.

		eptember 30, 2010	
(Amounts in millions, except per share amounts)	Historical	As adjusted	
Cash and cash equivalents (1)	\$ 3,598	\$	
Borrowings and other obligations:			
Short-term borrowings (1)	\$ 730	\$	
Long-term borrowings (2):			
Senior notes	3,718	3,718	
Senior notes offered hereby			
Junior subordinated notes	598	598	
Series A Preferred Stock, mandatorily redeemable, liquidation preference \$50 per share	57	57	
Total long-term borrowings	4,373		
Non-recourse funding obligations (2)	3,437	3,437	
Borrowings related to securitization entities (3)	502	502	
Total borrowings and other obligations	9,042		
Stockholders equity:			
Class A Common Stock, \$0.001 par value; 1.5 billion shares authorized; 578 million shares issued and	1	1	
490 million shares outstanding	12.004	12.004	
Additional paid-in capital	12,084	12,084	
Accumulated other comprehensive income (loss)	2,484	2,484	
Retained earnings	3,133	3,133	
Treasury stock, at cost (88 million shares)	(2,700)	(2,700)	
Total Genworth Financial, Inc. s stockholders equity	15,002	15,002	
Total capitalization	\$ 24,044	\$	

<sup>(1)</sup> On November 8, 2010, we repaid \$250 million of outstanding borrowings under our five-year revolving credit facilities, paying \$125 million of outstanding borrowings under each of the two facilities. Following the repayments, we have approximately \$240 million of borrowings outstanding under each of these facilities, totaling \$480 million of outstanding borrowings. The adjustment to cash and cash equivalents consists of the \$250 million paid on November 8, 2010, as well as \$ million of additional cash on hand, which, together with the proceeds from the offering, will be used to repay in full the outstanding borrowings under these facilities. As of September 30, 2010, we utilized \$57 million under these facilities for the issuance of letters of credit.

- (2) For a description of our long-term borrowings and non-recourse funding obligations, see note 13 to our consolidated financial statements included in our Annual Report on Form 10-K, filed on February 26, 2010, and note 9 to our condensed consolidated financial statements included in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which are incorporated by reference herein.
- (3) For a description of our borrowings related to securitization entities, see note 9 to our condensed consolidated financial statements included in our Quarterly Report on Form 10-Q, filed on October 29, 2010, which is incorporated by reference herein.

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#### RATIO OF INCOME TO FIXED CHARGES

For purposes of determining the ratio of income to fixed charges, income consists of income from continuing operations before taxes and accounting changes plus fixed charges from continuing and discontinued operations. Fixed charges consist of (1) interest expense on short-term and long-term borrowings, including dividends on our Series A Preferred Stock and contract adjustment payments on our 6.00% Equity Units (until 2007) and (2) the portion of operating leases that are representative of the interest factor.

The following table sets forth our ratio of income to fixed charges for the periods indicated.

	Nine months ended September 30,	Years ended December 31,				
	2010	2009	2008	2007	2006	2005
Ratio of income (loss) to fixed charges (including interest credited to						
investment contractholders)	1.18	0.37	0.47	1.78	1.97	2.01
Ratio of income (loss) to fixed charges (excluding interest credited to						
investment contractholders) (1)	1.52	(1.16)	(0.93)	4.24	5.89	6.70

(1) For the years ended December 31, 2009 and 2008, our deficiency in income necessary to cover fixed charges was \$879 million and \$942 million, respectively.

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#### DESCRIPTION OF THE NOTES

The descriptions in this prospectus supplement contain a description of the material terms of the notes and the indenture but do not purport to be complete. Reference is hereby made to the indenture, the first supplemental indenture, the second supplemental indenture, the third supplemental indenture, the fourth supplemental indenture, the fifth supplemental indenture, the sixth supplemental indenture, the seventh supplemental indenture and the form of note that are or will be filed as exhibits to the registration statement of which this prospectus supplement forms a part and to the Trust Indenture Act. References to we, us and our in the following description refer only to Genworth Financial, Inc. and not any of its subsidiaries.

## General

We will issue the notes under an indenture, dated as of June 15, 2004, between us and The Bank of New York Mellon Trust Company, N.A. (successor to JPMorgan Chase Bank), as trustee, as supplemented by a first supplemental indenture, dated as of June 15, 2004, a second supplemental indenture, dated as of September 19, 2005, a third supplemental indenture, dated as of June 12, 2007, a fourth supplemental indenture, dated as of May 22, 2008, a fifth supplemental indenture, dated as of December 8, 2009, a sixth supplemental indenture, dated as of June 24, 2010 and a seventh supplemental indenture, to be dated as of November , 2010, each between us and the trustee. We refer to the indenture, as so supplemented, as the indenture. The trustee will initially be the security registrar and paying agent for the notes.

On June 15, 2004, we issued \$1.9 billion aggregate principal amount of notes under the indenture, consisting of \$500 million aggregate principal amount of LIBOR floating rate notes due 2007, \$500 million aggregate principal amount of 4.750% notes due 2009, \$600 million aggregate principal amount of 5.750% notes due 2014 and \$300 million aggregate principal amount of 6.500% notes due 2034. On September 19, 2005, we issued \$350 million aggregate principal amount of 4.950% notes due 2015. On June 12, 2007, we issued \$350 million aggregate principal amount of 5.650% notes due 2012. On May 22, 2008, we issued \$600 million aggregate principal amount of 6.515% notes due 2018. On December 8, 2009, we issued \$300 million aggregate principal amount of 8.625% notes due 2016. On June 24, 2010, we issued \$400 million aggregate principal amount of 7.700% notes due 2020. We are now issuing \$100 million aggregate principal amount of 8 motes due 2020.

When we use the term business day, we mean any calendar day that is not a Saturday, Sunday or legal holiday in New York, New York and on which commercial banks are open for business in New York, New York.

The notes offered hereby will mature at par on , . Interest on the notes will accrue from , 2010 and is payable semiannually in arrears in two equal payments on and of each year, beginning on , 2011, to the persons in whose names the notes are registered at the close of business on or (whether or not a business day), respectively, prior to each interest payment date at the annual rate of %; provided that the interest due on redemption or at maturity (whether or not an interest payment date) will be paid to the person to whom principal is payable.

For any full semi-annual period in respect of the notes, the amount of interest will be calculated on the basis of a 360-day year of twelve 30-day months. For any period shorter than a full semi-annual period the amount of interest will be calculated on the basis of a 30-day month, and, for any period less than a month, on the basis of the actual number of days elapsed per 30-day month.

If an interest payment date for the notes falls on a date that is not a business day (as defined above), then interest will be paid on the next day that is a business day, and no interest on such payment will accrue for the period from and after such interest payment date. If a redemption date or the maturity date for any note falls on a date that is not a business day, the related payments of principal, premium, if any, and interest may be made on

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the next succeeding business day, and no additional interest will accrue on the amount payable for the period from and after the redemption date or maturity date.

The notes will not be entitled to the benefit of any sinking funds.

The notes will be issued as fully registered notes (to be deposited with the depositary or its custodian) and in denominations of \$2,000 and integral multiples of \$1,000 in excess of \$2,000.

In addition to the notes, we may issue from time to time other series of debt securities under the indenture consisting of debentures, notes or other unsecured, unsubordinated evidences of indebtedness, but such other series will be separate from and independent of the notes. The indenture does not limit the amount of debt securities or any other debt (whether secured or unsecured or whether subordinated or unsubordinated) which we may incur.

We may from time to time, without the consent of the holders of the notes, reopen the series of debt securities of which the notes are a part and issue additional notes having the same ranking and the same interest rate, maturity and other terms as the notes, except for the public offering price and the issue date and, if applicable, the initial interest accrual date and the initial interest payment date. Any additional notes having similar terms, together with the notes, will constitute a single series of debt securities under the indenture and will be fungible with the previously issued notes to the extent specified in the applicable pricing supplement. No additional such notes may be issued if an event of default has occurred and is continuing with respect to the series of debt securities of which such notes are a part.

The trustee will maintain an office in the Borough of Manhattan, the City of New York where we will pay the principal and premium, if any, on the notes and you may present the notes for registration of transfer and exchange.

#### Ranking

The notes will be our direct, senior unsecured obligations and will rank without preference or priority among themselves and equally with all of our existing and future senior unsecured debt.

We are a holding company and conduct substantially all of our operations through subsidiaries. However, the notes will be obligations exclusively of Genworth Financial, Inc. and will not be guaranteed by any of our subsidiaries. As a result, the notes will be structurally subordinated to all debt and other liabilities of our subsidiaries (including liabilities to policyholders and contractholders), which means that creditors of our subsidiaries will be paid from their assets before holders of the notes would have any claims to those assets. As of September 30, 2010, our subsidiaries had outstanding \$92,612 million of total liabilities, including \$3,705 million of debt (excluding, in each case, intercompany liabilities).

As a holding company, dividends from our subsidiaries and permitted payments to us under our tax sharing arrangements with our subsidiaries will be our principal sources of cash to pay principal and interest on the notes and meet our other obligations. The payment of dividends and other distributions to us by our insurance subsidiaries is regulated by insurance laws and regulations. In general, dividends in excess of prescribed limits are deemed extraordinary and require insurance regulatory approval. The ability of our insurance subsidiaries to pay dividends to us is also subject to various conditions imposed by the rating agencies for the subsidiaries to maintain their ratings. Our subsidiaries have no obligation to pay any amounts due on the notes.

As of September 30, 2010, we had outstanding \$4,778 million of unsecured and unsubordinated debt at the parent company level. The indenture does not limit our ability to incur senior, subordinated or secured debt, or our ability, or that of any of our existing or future subsidiaries, to incur other indebtedness and other liabilities or issue preferred stock.

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## **Optional Redemption**

We may redeem all or a portion of the notes at our option at any time or from time to time as set forth below. We will mail notice of such redemption to the registered holders of the notes to be redeemed at least 30 days and not more than 60 days prior to the redemption date. We may redeem such notes at a redemption price equal to the greater of:

100% of the principal amount plus accrued and unpaid interest to, but excluding, the redemption date; and

the sum of the present values of the remaining scheduled payments of principal and interest (exclusive of interest accrued to the redemption date) discounted to the redemption date on a semiannual basis (assuming a 360-day year consisting of twelve 30-day months) at the Treasury Rate plus basis points, plus accrued and unpaid interest on the principal amount being redeemed to, but excluding, the redemption date.

Comparable Treasury Issue means the United States Treasury security selected by an Independent Investment Banker as having a maturity comparable to the remaining term (Remaining Life) of the notes to be redeemed that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the notes.

Comparable Treasury Price means, with respect to any redemption date, (1) the average of the Reference Treasury Dealer Quotations for such redemption date, after excluding the highest and lowest such Reference Treasury Dealer Quotations, or (2) if the Independent Investment Banker obtains fewer than three such Reference Treasury Dealer Quotations, the average of all such Quotations or, if only one such Quotation is obtained, such Quotation.

Independent Investment Banker means an independent investment banking institution of national standing appointed by us, which may be one of the Reference Treasury Dealers.

Reference Treasury Dealer means each of (1) J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated and their respective successors, *provided* that if any of the foregoing shall cease to be a primary U.S. government securities dealer in the United States (a Primary Treasury Dealer), we will substitute therefor another Primary Treasury Dealer and (2) any other Primary Treasury Dealer selected by us.

Reference Treasury Dealer Quotations means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the Independent Investment Banker, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the Independent Investment Banker by the Reference Treasury Dealer at 5:00 p.m. on the third business day preceding such redemption date.

Treasury Rate means, with respect to any redemption date, (1) the yield, under the heading which represents the average for the immediately preceding week, appearing in the most recently published statistical release designated H.15(519) or any successor publication which is published weekly by the Board of Governors of the Federal Reserve System and which establishes yields on actively traded United States Treasury securities adjusted to constant maturity under the caption Treasury Constant Maturities, for the maturity corresponding to the Comparable Treasury Issue (if no maturity is within three months before or after the Remaining Life, yields for the two published maturities most closely corresponding to the Comparable Treasury Issue shall be determined and the Treasury Rate shall be interpolated or extrapolated from such yields on a straight line basis, rounding to the nearest month), (2) if the period from the redemption date to the maturity date of the notes to be redeemed is less than one year, the weekly average yield on actually traded United States Treasury securities adjusted to a constant maturity of one year will be used, or (3) if such release (or any successor release) is not published during the week preceding the calculation date or does not contain such

yields, the rate per annum equal to the semiannual equivalent yield to maturity of the Comparable Treasury Issue, calculated using a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price for such redemption date. The Treasury Rate shall be calculated by us on the third business day preceding the redemption date. The trustee shall not be responsible for any such calculation.

## **Events of Default**

Any of the following events will constitute an event of default under the indenture with respect to the notes:

failure to pay interest on the notes for thirty days past the applicable due date;

failure to pay the principal amount of, or premium, if any, on the notes when due (whether at maturity or otherwise);

failure to observe or perform any other covenant or agreement in the indenture, which continues for 60 days after written notice from the trustee or holders of at least 25% of the outstanding principal amount of the notes as provided in the indenture;

acceleration of more than \$100 million of our indebtedness for borrowed money by the terms thereof if the acceleration is not rescinded or annulled within 10 days after written notice from the trustee or holders of at least 25% of the outstanding principal amount of the notes as provided in the indenture, provided that this event of default will be remedied, cured or waived without further action upon the part of either the trustee or any of