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CRESUD INC Form 6-K December 06, 2011 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

#### REPORT OF FOREIGN ISSUER

PURSUANT TO RULE 13a-16 OR 15b-16 OF

THE SECURITIES EXCHANGE ACT OF 1934

For the month of December, 2011

# CRESUD SOCIEDAD ANONIMA COMERCIAL INMOBILIARIA FINANCIERA Y AGROPECUARIA

(Exact name of Registrant as specified in its charter)

**CRESUD INC.** 

(Translation of registrant s name into English)

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## Republic of Argentina

(Jurisdiction of incorporation or organization)

Moreno 877, 23<sup>rd</sup> Floor, (C1091AAQ)

**Buenos Aires, Argentina** 

(Address of principal executive offices)

Form 20-F x Form 40-F "

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

## CRESUD S.A.C.I.F. y A

(THE COMPANY)

#### **REPORT ON FORM 6-K**

Attached is a copy of the English translation of the Financial Statements for the three-month period ended on September 30, 2011 and on September 30, 2010 filed by the Company with the *Bolsa de Comercio de Buenos* Aires and with the *Comisión Nacional de Valores*.

Cresud Sociedad Anónima,

Comercial, Inmobiliaria,

Financiera y Agropecuaria

## Free Translation of the Unaudited Financial Statements

Corresponding to the three-month periods

ended September 30, 2011 and 2010

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## **Unaudited Financial Statements**

## Table of contents

Consolidated Balance Sheet	2
Consolidated Statement of Income	3
Consolidated Statement of Cash Flow	4
Notes to the Unaudited Consolidated Financial Statements	7
Balance Sheet	101
Statement of Income	102
Statement of Changes in Shareholders Equity	103
Statement of Cash Flow	104
Notes to the Financial Statements	106
<u>Schedules</u>	163
Additional Information to the Notes to the Financial Statements required by section 68 of the Buenos Aires Stock Exchange	
Regulations	175
Business Highlights	185
Report of Independent Registered Public Accounting Firm	

Cresud Sociedad Anónima,

Comercial, Inmobiliaria,

Financiera y Agropecuaria

Free translation from the original prepared in Spanish for

the publication in Argentina

## **Unaudited Consolidated Financial Statements**

corresponding to the three-month periods

ended September 30, 2011 and 2010

## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

Fiscal year No. 78 started on July 1, 2011

Unaudited Financial Statements for the period ended September 30, 2011

In comparative format with previous fiscal year (Note 1- Consolidated Statements)

(In thousands of pesos)

Legal Address: Moreno 877, 23rd Floor Ciudad Autónoma de Buenos Aires

Principal Activity: Agricultural, livestock, and real-state.

Section I. DATES OF REGISTRATION AT THE PUBLIC REGISTRY OF COMMERCE

Of the by-laws: February 19th, 1937

Of the latest amendment: July 28th, 2008

Section II. Due date:

Duration of the Company: June 6th, 2082

Information on controlled companies in Note 2 to the Consolidated Financial Statements

CAPITAL STATUS (Note 3 of basic financial statements)

**SHARES** 

Authorized to be offered publicly Ordinary certified shares of Ps. 1 face value and 1 vote each Subscribed Subscribed Paid-in 501,562,534 501,562,534

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Unaudited Consolidated Balance Sheet as of September 30, 2011 and 2010 and June 30, 2011

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30,	June 30,	September 30,		September 30,	June 30,	September 30,
	2011	2011	2010		2011	2011	2010
	(Notes 1 and 2)	(Notes 1 and 2)	(Notes 1 and 2)		(Notes 1 and 2) (	(Notes 1 and 2)	(Notes 1 and 2)
<u>ASSETS</u>				<u>LIABILITIES</u>			
CURRENT ASSETS				<b>CURRENT LIABILITIES</b>			
Cash and banks (Note				Trade accounts payable			
4.a.)	339,740	193,949	95,711	(Note 4.i.)	405,959	473,229	271,882
Investments (Note 4.b.)	528,011	575,061	539,908	Short-term debt (Note 4.j.)	1,389,528	1,316,232	681,973
Trade accounts receivable				Salaries and social security			
net (Note 4.c.)	425,002	452,771	265,177	payable (Note 4.k.)	58,712	82,877	43,142
Other receivables							
(Note 4.d.)	273,199	291,846	195,696	Taxes payable (Note 4.l.)	119,881	135,804	78,791
Inventories (Note 4.e.)				Customers advances			
	735,362	751,961	447,728	(Note 4.m.)	272,070	269,555	226,586
<b>Total Current Assets</b>	2,301,314	2,265,588	1,544,220	Other liabilities (Note 4.n.)	92,883	81,880	58,674
				Provisions for lawsuits and			
				contingencies (Note 4.o.)	4,856	4,615	1,347
				<b>Total Current Liabilities</b>	2,343,889	2,364,192	1,362,395
					_,_ ,_ ,_ ,	_,,,	-,,
				NON-CURRENT			
				<u>LIABILITIES</u>			
NON-CURRENT				Trade accounts payable			
<u>ASSETS</u>				(Note 4.i.)	13,677	12,145	24,458
Trade accounts receivable				Customers advances			
(Note 4.c.)	63,295	32,699	16,774	(Note 4.m.)	96,679	94,244	89,112
Other receivables							
(Note 4.d.)	392,929	326,625	319,674	Long-term debt (Note 4.j.)	2,302,883	2,086,305	1,594,135
Inventories (Note 4.e.)				Salaries and social security			
_	294,892	357,607	202,490	payable (Note 4.k.)	581	635	
Investments on equity							
investees (Note 4.b.)	2,056,545	2,077,219	2,044,240	Taxes payable (Note 4.1.)	615,700	579,336	292,019
Other Investments	4 700	4 40.			22.707	24 (24	
(Note 4.b.)	1,538	1,682	1,257	Other liabilities (Note 4.n.)	32,505	21,624	75,661
Property and Equipment,		<b>7 222 1</b> 00		Provisions for lawsuits and	4= 000	44070	0.420
net (Note 4.f.)	5,176,037	5,333,109	3,315,952	contingencies (Note 4.o.)	17,892	14,952	9,620
Intangible assets, net				Total Non-Current			
(Note 4.g.)	86,677	79,945	75,342	Liabilities	3,079,917	2,809,241	2,085,005

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Subtotal Non-Current Assets	8,071,913	8,208,886	5,975,729	Total Liabilities	5,423,806	5,173,433	3,447,400
Goodwill, net (Note 4.h.)	(713,547)	(741,056)	(384,157)	Minority interest	2,097,243	2,346,448	1,644,254
Total Non-Current Assets	7,358,366	7,467,830	5,591,572	SHAREHOLDER'S EQUITY	2,138,631	2,213,537	2,044,138
Total Assets	9,659,680	9,733,418	7,135,792	Total Liabilities and Shareholders Equity	9,659,680	9,733,418	7,135,792

The accompanying notes are an integral part of the consolidated financial statements.

Alejandro G Elsztain

Vice president II

acting as President

2

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Income**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Agricultural production income (Note 5)	140,813	35,143
Cost of agricultural production (Note 5)	(122,560)	(35,345)
Production gain (loss) Agricultural business	18,253	(202)
	255.514	00.500
Sales crops, beef cattle, milk and others (Note 5)	257,516	90,580
Sales of farms (Note 5) Cost of sales crops, beef cattle, milk and others (Note 5)	66,555 (231,849)	71,096 (80,770)
Cost of sales of farm (Note 5)	(32,248)	(21,652)
Costs of sales of failif (Note 3)	(32,240)	(21,032)
Sales profit Agricultural business	59,974	59,254
Sales of slaughtering and feed lot (Note 5)	43,729	
Cost of slaughtering and feed lot (Note 5)	(43,886)	
Sales (loss) Slaughtering and feed lot business	(157)	
Sales and development of properties (Note 5)	55,421	10,979
Income from lease and service of offices, shopping centers, hotels, consumer financing	33,721	10,979
and others (Note 5)	288,071	296,298
Cost of sales and development of properties (Note 5)	(49,810)	(5,972)
Costs of lease and service of offices, shopping centers, hotels, consumer financing and	, , ,	, , ,
others (Note 5)	(82,219)	(100,925)
Sales profit Real estate business	211,463	200,380
•		
Gross profit Agricultural business	78,227	59,052
Gross loss Slaughtering and Feed lot Business	(157)	
Gross profit Real estate business	211,463	200,380
Gross profit	289,533	259,432
Selling expenses (Note 5)	(50,168)	(46,178)
Administrative expenses (Note 5)	(77,852)	(60,206)
Gain from recognition of inventories at net realizable value (Note 5)	13,648	13,453

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Unrealized gain (Note 4.p.)	16,514	11,935
Net gain from retained interest in consumer finance trusts (Note 5)		5,213
Operating gain	191,675	183,649
Amortization of goodwill	15,985	9,599
Financial results:	13,703	,,5,7
Generated by assets:		
Exchange gain	10,627	10,277
Interest income (Note 4.q.)	34,247	8,580
Other unrealized loss (Note 4.q.)	(57,388)	(18,055)
Subtotal	(12,514)	802
Generated by liabilities:		
Exchange loss	(59,640)	(12,710)
Loans and convertible notes	(90,829)	(63,220)
Other unrealized (loss) gain (Note 4.q.)	(4,286)	779
Subtotal	(154,755)	(75,151)
Total Financial results	(167,269)	(74,349)
Gain on participation in equity investees	9,120	15,233
Other income and expenses, net (Note 4.r.)	(8,103)	(5,236)
Management fee	(116)	(5,761)
Net income before income tax and minority interest		
- to mediae solore mediae una mandro sy morest	41,292	123,135
Income tax and minimum presumed income tax	41,292 (23,809)	123,135 (23,946)
	·	
Income tax and minimum presumed income tax Minority interest  Net income for the period	(23,809)	(23,946)
Income tax and minimum presumed income tax Minority interest  Net income for the period  Earnings per share:	(23,809) (16,445) 1,038	(23,946) (47,339) 51,850
Income tax and minimum presumed income tax Minority interest  Net income for the period	(23,809) (16,445)	(23,946) (47,339)

The accompanying notes are an integral part of the consolidated financial statements.

Alejandro G Elsztain Vice president II

acting as President

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statement of Cash Flow**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Changes in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	705,544	175,653
Cash and cash equivalents at the end of the period	791,720	503,338
Increase net in cash and cash equivalents	86,176	327,685
Causes of changes in cash and cash equivalents		
Operating activities		
Income for the period	1,038	51,850
Income tax	23,809	23,946
Accrued interest	82,743	44,005
Adjustments made to reach net cash flow from operating activities		
Gain on equity investees	(9,120)	(15,233)
Minority interest	16,445	47,339
Increase in allowances and provisions	12,875	25,272
Depreciation and amortization	58,110	44,978
Unrealized gain on Inventories	(16,514)	(11,935)
Financial results	86,833	45,879
Loss from sales of fixed assets	25,444	13,977
Adjustment valuation to net realizable value in other assets	(13,648)	(13,453)
Amortization of goodwill	(15,985)	(9,599)
Reserve long-term incentive program	2,286	
Gain from sales of intangible assets	(535)	
Changes in operating assets and liabilities		
Increase in trade accounts receivable, leases and services	(5,231)	(62,672)
Increase in other receivables	(34,105)	(91,523)
Decrease (Increase) in inventories	68,312	(21,563)
Increase in intangible assets	(543)	(1,117)
Decrease in social security payables, taxes payable and customers advances	(29,123)	(28,970)
(Decrease) Increase in trade accounts payable	(74,122)	39,578
Increase in other liabilities	18,116	18,907
Cash flows provided by operating activities	197,085	99,666
Investing activities		
Dividends collected	3,070	2,116
Increase in non-current investments	(28,942)	(44,493)
Increase in interest on equity investees	(139,786)	(42,468)

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(Outflows) Inflows for the acquisition/sale of shares, net	(6,651)	57,508
Advances for purchase of shares of Arcos del Gourmet S.A.		(29,438)
Payment of financed purchase		(3,950)
Acquisition and upgrading of fixed assets	(58,781)	(25,669)
Acquisition of undeveloped parcels of lands	(243)	(34,932)
(Increase) collection of loans granted		41
Loans granted to related companies Law No. 19,550 Section 33 and related parties	(4,334)	15,362
Cash flows applied to investing activities	(235,667)	(105,923)

Alejandro G Elsztain Vice president II

acting as President

4

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Cash Flows (continued)**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Financing activities	•	•
Issuance of non-convertible notes	245,807	712,373
Increase in loans	107,516	113,874
Decrease in loans	(125,916)	(430,850)
Decrease in mortgages payable		(25,366)
Payment of financial interest	(95,864)	(36,563)
Contributions from minority shareholders	3,036	474
Canceling financed purchases	(9,821)	
Cash flows provided by financing activities	124,758	333,942
Net increase in cash and cash equivalents	86,176	327,685
The accompanying notes are an integral part of the consolidated financial statements		

	September 30, 2011	September 30, 2010
Items not involving changes in cash and cash equivalents		
Inventory transferred to property and equipment	59	290
Increase in property and equipment through an increase in trade accounts payable		5,352
Transitory conversion differences subsidiaries	(69,613)	24,817
Undeveloped parcels of land transferred to inventory		3,030
Increase in inventories through a decrease in property and equipment	5,893	
Issuance of certificates of participation		18,786
Decrease in inventories through a decrease in customers advances		1,920
Increase in related parties interest through a decrease in other receivables		36,036
Decrease in inventories through a decrease in trade accounts payable	11,970	
Increase in inventories through a decrease in trade accounts payable	2,738	
Decrease in intangible assets through a decrease in trade accounts payable	1,153	
Increase in non-current investments through an increase in other liabilities		6,053
Increase in property and equipment through an increase in trade accounts payable	9,469	
Increase in property and equipment a through an increase in loan term debts		53,896
Complementary information		
Income tax paid	1,473	6,857

Alejandro G Elsztain

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Vice president II

acting as President

5

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Cash Flows (continued)**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Acquisition of subsidiaries companies/Sale of subsidiaries		
Current investments		125,694
Trade accounts receivables, net	(1,307)	278,805
Other receivables	(2,040)	65,144
Property and equipment, net	(11,885)	2,829
Trade accounts payable	1,577	(204,255)
Advances for customers	97	
Financial Loans		(91,173)
Salaries and social security payables	49	(11,221)
Tax payable	418	(14,654)
Other liabilities	64	(62)
Intangible assets	(9,434)	
Acquired/sold assets that do not affect cash, net value	(22,461)	151,107
Acquired funds	(691)	
	(22.172)	454.405
Net value of assets acquired/sold	(23,152)	151,107
Minority interest	(1,434)	(31,369)
Goodwill generated by the purchase	(11,344)	3,316
Purchase value/sale value of subsidiaries companies	(35,930)	123,054
Acquired funds	691	(21,252)
Remaining investment		(32,175)
Impairment and sale of investment		(12,119)
Amount founded by sellers	27,050	
Cash in advance	1,538	
Income/loss from sale of companies, net of cash acquired/paid	(6,651)	57,508

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### NOTE 1: BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### a. Basis of consolidation

Cresud Sociedad Anónima, Comercial, Inmobiliaria, Financiera y Agropecuaria ( Cresud or the Company ) consolidated on a line by line basis the Balance Sheet as of September 30, 2011 and 2010, the Statements of Income and the Statements of Cash Flows for the periods ended as of September 30, 2011 and 2010 with the financial statements of subsidiaries, following procedures established by Technical Resolution No. 21 of the Federación Argentina de Consejos Profesionales de Ciencias Económicas (FACPCE), approved by Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires and Comisión Nacional de Valores.

Significant transactions and balances with subsidiaries have been eliminated from the consolidation.

The financial statements as of September 30, 2011 and 2010 of the subsidiary companies Northagro S.A. ( Northagro ), Futuros y Opciones.Com S.A. ( FyO.Com ), Agrotech S.A. ( Agrotech ), Pluriagro S.A. ( Pluriagro ), FyO Trading S.A. ( FyO Trading ), Agropecuaria Acres del Sur S.A. ( Acres ), Ombú Agropecuaria S.A. ( Ombú ), Yatay Agropecuaria S.A. ( Yatay ), Yuchan Agropecuaria S.A. ( Yuchan ), Helmir S.A. ( Helmir ) a IRSA Inversiones y Representaciones Sociedad Anónima ( IRSA ) and the financial statements as of September 30, 2011 of Cactus Argentina S.A. ( Cactus ), and BrasilAgro-Companhía Brasileira de Propiedades Agrícolas ( BrasilAgro ) have been used in order to determine line by line consolidation.

These Financial Statements and the corresponding notes are presented in thousand of Argentine Pesos.

On December 23, 2010, Cresud made a capital contribution in the amount of Ps. 16 million to Cactus, including additional paid-in capital. As a result of such capital contribution, our shareholdering interest increased to 80% as of December 31, 2010.

As from December 31, 2010, Cresud consolidates its financial statements with those of Cactus, pursuant to the provisions of Accounting Standard Technical Resolution No. 21. Consequently, the consolidated financial statements of the company as of September 30, 2010 do not include information consolidated with Cactus.

7

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 1:** (Continued)

During the previous fiscal year, the Company has increased its share in BrasilAgro-Companhía Brasileira de Propiedades Agrícolas to 35.75%. Therefore, as from June 30, 2011, Cresud consolidates its financial statements with those of BrasilAgro, pursuant to the provisions of Accounting Standard Technical Resolution No. 21. Consequently, the consolidated financial statements of the company as of September 30, 2010 do not include information consolidated with BrasilAgro.

On September 13, 2010, Alto Palermo S.A. (APSA) sold its 80% interest in Tarshop S.A. Consequently, the consolidated balance sheet as of its comparative balances does not include Tarshop. However, the statements of income and the statement of cash flows presented comparatively include such company for the two-month period when APSA held control over it. Therefore, the compatibility of consolidated financial statements is affected.

The totals relevant of the Company s consolidated financial statements, assuming the consolidation with BrasilAgro had taken place as of September 30, 2010, are presented for comparative purposes in the following charts. Additionally, below is a summary of the effect the deconsolidation of Tarshop would have had on the statement of income and the statement of cash flows as of that date.

#### Balance Sheet as of September 30, 2010

	Published Financial		Financial Statements in the event of
	Statements of Cresud as of	BrasilAgro as of September	consolidation as of September 30,
Item	September 30, 2010 (in pesos)	30, 2010	2010 (in pesos)
Current Assets	1,544,220	608,100	2,152,320
Non-Current Assets	5,591,572	804,501	6,396,073
Total Assets	7,135,792	1,412,601	8,548,393
Current Liabilities	1,362,395	147,906	1,510,301
Non-Current Liabilities	2,085,005	214,199	2,299,204
Total Liabilities	3,447,400	362,105	3,809,505
Minority Interest	1,644,254	1,050,496	2,694,750
Shareholders' Equity	2,044,138		2,044,138

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 1:** (Continued)

## Consolidated Income Statement

As of September 30, 2010:

Item	Published Financial Statements of Cresud as of September 30, 2010 (in pesos)	Tarshop S.A. as of September 30, 2010	BrasilAgro as of September 30, 2010	Financial Statements in the event of consolidation as of September 30, 2010 (in pesos)
Production (loss) gain Agricultural business	(202)		220	18
Sales profit Agricultural business	59,254		3,930	63,184
Sales profit Real estate business	200,380	(35,855)		164,525
Gross profit	259,432	(35,855)	4,150	227,727
Operative result	183,649	(18,120)	(5,273)	160,256
Net income for the period atement of Cash Flow	51,850		1,462	53,312

As of September 30, 2010:

	Published Financial			Financial Statements in the event of
Item	Statements of Cresud as of September 30, 2010 (in pesos)	Tarshop S.A. as of September 30, 2010	BrasilAgro as of September 30, 2010	consolidation as of September 30, 2010 (in pesos)
Net Cash flows provided by operating activities	29,397	22,002	(42,257)	9,142
Net Cash flows used in investing activities	(40,476)	101	11,068	(29,307)
Net Cash flows provided by financing activities	338,764	(28,553)	30,607	340,818

Comparative information

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Certain reclassifications have been made on the Financial Statements as of June 30, 2011 and September 30, 2010 and originally issued for the purpose of your presentation with comparative figures as of September 30, 2011.

9

## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## NOTE 2: CORPORATE CONTROL

The Company s interest in other companies is shown in the following table:

	Consolidated direct and indirect percentage of voting shares			
Company	owned			
	09.30.2011	06.30.2011	09.30.2010	
IRSA	63.22	57.70(3)	57.49(5)	
FyO.Com	65.85	65.85	65.85	
FyO Trading	67.09(1)	67.09(1)	67.09(1)	
Agrology (6)		100.00	100.00	
Agrotech	100.00	100.00(4)	100.00(4)	
Pluriagro	100.00	100.00(4)	100.00(4)	
Northagro	100.00	100.00(4)	100.00(4)	
Cactus	80.00	80.00	48.00	
Exportaciones Agroindustriales Argentinas S.A.				
( EAASA )	79.98(2)	79.98(2)	48.00	
Helmir S.A.	100.00	100.00	100.00	
Agropecuaria Acres del Sud S.A.	100.00	100.00	100.00	
Ombú Agropecuaria S.A.	100.00	100.00	100.00	
Yatay Agropecuaria S.A.	100.00	100.00	100.00	
Yuchán Agropecuaria S.A.	100.00	100.00	100.00	
BrasilAgro	35.75	35.75	23.24	

- (1) Includes interests of 63.46% of FyO Com.
- (2) Includes interests of 99.97% of Cactus.
- (3) Includes interests of 7.10% of Agrology.
- (4) Includes interests of 3% of Agrology.
- (5) Includes interests of 6.89% of Agrology.
- (6) Merged with Cresud as of 07/01/2011. See Note 14 of the Basic Financial Statements.

10

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### NOTE 3: SIGNIFICANT ACCOUNTING POLICIES

The Financial Statements of the Subsidiaries mentioned in Note 2 have been prepared based on accounting principles consistent with those followed by the Company for the preparation of its financial statements (See Note 2 of the basic financial statements).

High relevant valuation and disclosure criteria applied in preparing the financial statements of consolidated companies and not explained in the valuation criteria note of the holding company are as follows:

#### a. Inventories

#### Slaughtering business

Slaughtering and meat processing in cold chambers

They are stated at their net realizable value, net of any additional selling costs.

#### Real Estate Business

A property is classified as inventories upon determination by the Board of Directors that the property is to be marketed for sale in the normal course of business over the next several years.

Properties classified as inventories have been valued at acquisition or construction cost restated as mentioned in Note 1.b. to the basic financial statements or estimated market value, whichever is lower. Costs include land and land improvements, direct construction costs, construction overhead costs, financial costs and real estate taxes.

Inventories on which advance payments that establish price have been received, and the operation s contract terms and conditions assure that the sale will be effectively accomplished and that the income will be realized, are valued at net realizable value. Profits arising from such valuation are shown in the Gain from valuation of assets at net realizable value caption of the Statements of Income.

Properties held for sale are classified as current or non-current based on the estimated date of sale and the time at which the related receivable is expected to be collected by the Company.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

The amount recorded in inventories, net of allowances set up, does not exceed their estimated recoverable value at the end of the period/fiscal year.

#### Property units to receive

IRSA has rights to receive certain property units to be built. The units have been valued according to the accounting measuring standards corresponding to inventories receivables (the price established in the deed or net realizable value, as applicable) and there have been disclosed under Inventories .

#### b. Non-current investments

#### Real Estate Business

Investments on controlled and related companies and other non-current investment

Those interests held in entities over which the Company does not exert control, joint control or significant influence have been measured for accounting purposes at cost plus any declared dividends

Given the sale of 80% of Tarshop S.A. s shares described in Note 8 B.2.a, as of the date of issuance of these unaudited financial statements, APSA maintains a 20% investment in Tarshop S.A. that is valued by the equity method due to the existence of influence by the group of companies on Tarshop S.A. s decision and the intention to keep it as a long-term investment.

The equity investments in TGLT S.A. and Hersha Hospitality Trust were valued at their acquisition cost.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### Banco Hipotecario S.A. and Banco de Crédito & Securitización S.A.:

The Financial Statements of Banco Hipotecario S.A. and Banco de Credito & Securitización S.A. are prepared in accordance with the Central Bank of the Argentine Republic (BCRA) standards. For the purpose of the valuation of the investment in IRSA, adjustments necessary to adequate the financial statements to the professional accounting standards have been considered.

In accordance with the regulations of the BCRA, there are certain restrictions on the distribution of profits by Banco Hipotecario S.A. to IRSA.

#### Tyrus S.A. and Torodur S.A.:

Foreign permanent investments held by IRSA through Tyrus S.A. in the Oriental Republic of Uruguay have been classified as integrated and non-integrated with IRSA s transactions, considering the features of the mentioned investments and their transactions. Investment in Torodur S.A. has been classified as integrated considering the features of its investments and transactions.

Tyrus s and Torodur s assets and liabilities were converted into Pesos at the exchange rate in force at the closing of the fiscal period / year. The Statement of Income accounts have been converted into Pesos at the exchange rates in force at the time of each transaction. Foreign exchange gains/losses arising from the conversion have been charged to the Shareholders equity caption, in the line Translation differences.

#### Undeveloped parcels of lands:

IRSA acquires undeveloped land in order to provide an adequate and well-located supply for its residential and office building operations. IRSA s strategy for land acquisition and development is dictated by specific market conditions where conducts its operations.

Land held for development and sale and improvements are stated at cost restated as mentioned in Note 1.b. to the basic financial statements or market value, whichever is lower.

Land and land improvements are transferred to inventories or fixed assets when their trade is decided or commences its construction.

The obtained values do not exceed their respective estimated recoverable values at the end of the period / year.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

#### c. Property and equipment, net

#### Real Estate Business

Property and equipment comprise primarily of rental properties and other properties and equipment held for use by IRSA.

Property and equipment value, net of allowances set up, does not exceed estimated recoverable value at the end of the period / year.

## Rental properties

Rental properties are carried at acquisition and/or construction cost, restated as mentioned in Note 1.b. to the basic financial statements, less accumulated depreciation and allowance for impairment at the end of the period / year. IRSA capitalizes the financial accrued costs associated with long-term construction projects.

Accumulated depreciation had been computed under the straight-line method over the estimated useful lives of each asset, applying annual rates in order to extinguish their values at the end of its useful life.

IRSA has allowances for impairment of certain rental properties.

Significant renewals and improvements, which improve or extend the useful life of the asset are capitalized and depreciated over its estimated remaining useful life. At the time depreciable assets are retired or otherwise disposed of, the cost and the accumulated depreciation of the assets are eliminated from the accounts and the resulting gain or loss is disclosed in the Statement of Income.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### d. Intangible assets:

#### Real Estate Business

Intangible assets are carried at restated cost as mentioned in Note 1.b. to the basic financial statements, less accumulated amortization and corresponding allowances for impairment in value, if it applicable. Included in the Intangible assets caption are the following:

#### Concession

Intangible assets include Arcos del Gourmet S.A.'s concession right, which will be amortized over the life of the concession agreement once it opens to the public.

#### **Trademarks**

Trademarks include the expenses and fees related to their registration.

#### Pre-operating expenses and organizational

Those expenses were amortized by the straight-line method in 3 years, beginning as from the date of opening.

The value of the intangible assets does not exceed their estimated recoverable value at the end of the period / year.

#### Non-Compete Agreement

These expenses were amortized by the straight-line method in 28 months period starting upon from December 1st, 2009.

Under of the agreement executed with Banco Hipotecario S.A. for the sale of Tarshop S.A. s shares, APSA has signed a non-compete agreement in favor of BHSA and has thus has written off this intangible asset.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### e. Customer advances

#### Real Estate Business

Customer advances represent payments received in connection with the sale and rent of properties and has been valued according to the amount of money received.

#### f. Allowances

#### Real Estate Business

Allowance for doubtful accounts: See Note 2 n. to the basic financial statements.

For impairment of assets: IRSA regularly asses its non-current assets for recoverability at the end of every period / year.

IRSA has estimated the recoverable value of rental properties based on their economic use value, which is determined based on estimated future cash flows discounted. For the rest of the assets (inventories and undeveloped parcels of land) IRSA makes a comparison with market values based on values of comparable properties. If the recoverable value of assets, which had been impaired in prior years, increases, IRSA records the corresponding reversals of impairment loss as required by accounting standards.

For lawsuits: See Note 2 n. to the basic financial statements.

As the scope of the liabilities becomes better defined, there may be changes in the estimates of future costs, which could have an effect on IRSA s future results of operations and financial condition or liquidity.

At the date of issuance of these financial statements, IRSA s Management understands that there are no elements to foresee other potential contingencies having a negative impact on these financial statements.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

#### g. Liabilities in kind related to barter transactions

#### Real Estate Business

Liabilities in kind corresponding to obligations to deliver units to be built are valued considering the value of the assets received or the cost of construction of the units to deliver plus necessary additional costs to transfer the assets to the creditor, the largest, thus reducing its value pro rata the units that are granted notarial titled deed. Liabilities in kind have been shown in the Trade account payables.

#### h. Revenue recognition

Real Estate Business

#### 1) Revenue recognition of IRSA

#### Sales of properties

IRSA records revenue from the sale of properties when all of the following criteria are met:

The sale has been consummated.

There is sufficient evidence to demonstrate the buyer sability and commitment to pay for the property.

The Company s receivable is not subject to future subordination.

The Company has transferred the property to the buyer.

The Company uses the percentage-of-completion method of accounting with respect to sales of development properties under construction. Under this method, revenue is recognized based on the ratio of costs incurred to total estimated costs according to budgeted costs. The Company does not recognize results until construction activities have begun. The percentage-of-completion method of accounting requires the Company s Management to prepare budgeted costs in connection with sales of properties/units. All changes to estimated costs of completion are incorporated into revised estimates during the contract period.

17

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### Revenues from leases

Revenues from leases are recognized considering its term and conditions and over the life of the related lease contracts.

#### Hotel operations

IRSA recognizes revenues from its rooms, catering and restaurant facilities as accrued on the close of each business day.

Net operating results from each business unit are disclosed in Note 5.

#### 2) Revenue recognition of Alto Palermo S.A. ( APSA )

#### Revenues for admission rights and rental of stores and stands

Leases with tenants are accounted for as operating leases. Tenants are generally charged a rent, which consists of the higher of: (i) a monthly base rent (the Base Rent ) and (ii) a specified percentage of the tenant s monthly revenues (the Percentage Rent ) (which generally ranges between 4% and 10% of tenant s gross revenues).

Furthermore, pursuant to the rent escalation clause in most leases, a tenant s Base Rent generally increases between 7% and 12% each year during the term of the lease. Minimum rental income is recognized following on the accrued criteria.

Certain lease agreements contain provisions, which provide for rents based on a percentage of revenues or based on a percentage of revenues volume above a specified threshold. APSA determines the compliance with specific targets and calculates the additional rent on a monthly basis as provided in the contracts. Thus, these contingent rents are not recognized until the required thresholds are exceeded.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

Generally, APSA s lease agreements vary from 36 to 120 months. Law No. 24,808 provides that tenants may rescind commercial lease agreements after the initial six months, upon not less than 60 days written notice, subject to penalties which vary from one to one and a half months rent if the tenant rescinds after the first year of its lease, and one month of rent if the tenant rescinds after the first year of its lease.

Additionally, APSA charges its tenants monthly administration fees related to the administration and maintenance of the common area and the administration of contributions made by tenants to finance promotional efforts for the overall shopping centers operations. The administration fees are prorated among the tenants according to their leases which vary from shopping center to shopping center. Administration fees are recognized monthly when earned.

In addition to rent, tenants are generally charged admission rights, a non-refundable admission fee that tenants may be required to pay upon entering into a lease or upon lease renewal. Admission right is normally paid in one lump sum or in a small number of monthly installments. Admission rights are recognized in earnings using the straight-line method over the life of the respective lease agreements.

#### Credit card operations Consumer Financing

Revenues derived from credit card transactions consist of commissions, financing income, charges to clients for life and disability insurance and for statements of account, among other. Commissions are recognized at the time the merchants—transactions are processed, while the rest financial income is recognized when accrued. Income generated from granting consumer loans mainly includes financial interests, which are recognized by the accrued method during the fiscal period / year whether collection has or has not been made.

19

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

#### Lease agent operations

Fibesa S.A., company in which APSA has an interest of 99.9996%, acts as the leasing agent for APSA bringing together the Company and potential lessees for the retail space available in certain of APSA s shopping centers. Fibesa S.A. s revenues are derived primarily from collected commissions calculated as a percentage of the final rental income value, admission's rights and commissions for rental of advertising space. Revenues are recognized at the time that the transaction is successfully concluded.

#### i. Employee Benefits

## Agricultural business

## 1. Share-based payments award plan

BrasilAgro has a share-based payments award plan, settled in shares, by means of which the Company receives employees—services as consideration for equity instruments of the Company (options). The fair value of the employees—services, received as consideration for the options granted, is charged to expenses. The total value to be debited is measured by reference to the fair value of the options granted. Vesting conditions are not taken into account (such as profitability, sale increase targets and completion of a specified period of service). Vesting conditions (other than market conditions) are taken into account by adjusting the number of options included in the measurement of the transaction amount. The total expense is recorded in the period in which the options vest; period in which the vesting conditions shall be met. At fiscal year-end, BrasilAgro revises its estimates of the amount of options vested (other than market conditions). It records the effect of the revision of the initial estimates, if any, under the statement of income, with the corresponding adjustment to Equity.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

Consideration received, net of any directly attributable transaction cost, are credited from the capital stock (nominal value) and the share premium, if applicable, when the options are exercised.

Social contributions to be paid, related to the concession of the award options are considerated as part of the concession, and the corresponding collection will be treated as a transaction liquidated in cash.

#### 2. Employee benefits. Profit-sharing in BrasilAgro

Profit-sharing is usually booked as of fiscal period / year-end, since BrasilAgro can measure them in a reliable way.

#### NOTE 4: Details of consolidated balance sheet and consolidated statement of income accounts

As of September 30, 2011 and 2010 and June, 30 2011, the principal items of the financial statements are as follows:

#### a. Cash and banks

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Cash	2,419	2,101	2,459
Foreign currency	66	35	80
Banks in local currency	211,496	177,322	69,505
Banks in foreign currency	125,759	14,341	20,335
Checks to be deposited		150	3,332
	339,740	193,949	95,711

Table of Contents 33

21

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 4:** (Continued)

#### b. Investments

The breakdown for this item is as follow:

		September 30, 2011	June 30, 2011	September 30, 2010
Current				
Temporary investments				
Mutual Funds (2)		325,959	337,963	523,331
Time deposits		187,871	233,697	
- Certificates of participation	Tarshop S.A. Trust (1)			4,550
- Global 2010 bonds (1)				162
- Mortgage Bonds (1)		481	477	480
Public shares (1)		13,688	2,912	11,369
Other investments (1)		12	12	16
		528,011	575,061	539,908

(2) As of September 30, 2011 and 2010 and June 30, 2011 includes Ps. 62,707, Ps. 115,704 and Ps. 60,065 respectively, related to mutual funds not considered as cash equivalents in Cash Flow Statement.

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Investments on equity investees:			
Agro Uranga S.A.			
Shares	11,882	11,924	10,706
Higher property value	11,179	11,179	11,179
	23,061	23,103	21,885
Cactus			
Goodwill			4,978

<sup>(1)</sup> Not considered as cash equivalents in Cash Flow Statements.

(4,978)

22

## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
BrasilAgro			
Shares			313,616
Higher values (1)			6,887
Goodwill			6,965
Negative Goodwill			(13,240)
Warrants	27,199	27,199	
	27,199	27,199	314,228
Banco Hipotecario S.A.			
Shares	949,287	939,553	850,693
Higher values (2)	4,702	6,658	9,883
Goodwill	(27,403)	(27,762)	10,914
	926,586	918,449	871,490
Banco Crédito & Securitización S.A.			
Shares	6,199	6,117	6,094
	6,199	6,117	6,094
Manibil S.A.			
Shares	28,272	27,671	27,093
Goodwill	10	10	10
	28,282	27,681	27,103

<sup>(1)</sup> Corresponds to Ps. 10,596 of higher value property and equipment and Ps. (3,709) of higher tax effect value.

<sup>(2)</sup> Corresponds to Ps. 224 of higher value intangible assets, Ps. 11,007 of lower value trade account payables and Ps. (11,885) of higher value trade account receivable which belongs to the business combinations of Cresud and Agrology S.A. (currently merged into Cresud), and Ps. 5,356 of IRSA.

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23

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Hersha Hospitality Trust			
Shares/Options	243,869	277,248	211,557
	243,869	277,248	211,557
Torshop S A			
Tarshop S.A.	52 215	40.770	22 947
Shares	53,315	49,779	33,847
	53,315	49,779	33,847
RIGBY 183 LLC			
Shares	88,615	91,136	
	88,615	91,136	
	00,013	71,130	
TGLT S.A.			
Shares	59,031	56,382	
	59,031	56,382	
New Lipstick			
Shares	118,505	115,946	
	118,505	115,946	
	110,000	110,7.0	
Advances for shares purchases	266	1,797	53,361
	266	1,797	53,361

Table of Contents 38

24

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Undeveloped parcels of lands:			
- Santa María del Plata	222,578	222,578	222,372
- Soleil Factory air space	6,676	6,676	
- Puerto Retiro (1)	66,226	66,321	66,486
- Plot of land Beruti (2)			54,287
- Plot of land Caballito	49,699	49,699	40,823
- Patio Olmos (3)	33,672	33,744	33,218
- Torres Rosario plot of land			13,975
- Coto air space (5)	17,594	17,594	14,672
- Zetol plot of land (4)	32,489	32,207	14,469
- Canteras Natal Crespo	6,727	6,539	6,479
- Pilar	4,066	4,066	4,066
- Vista al Muelle plot of land (4)	22,674	21,654	9,900
- Other undeveloped parcels of lands	19,216	21,304	23,928
	481,617	482,382	504,675
	, , , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
	2,056,545	2,077,219	2,044,240

- (1) Note 7.B.1.a. to the consolidated financial statements.
- (2) Note 9.B.2.c. to the consolidated financial statements
- (3) Note 9 B.2.a. to the consolidated financial statements.
- (4) Note 8 B.1.e. to the consolidated financial statements.
- (5) Note 9 B.2.d. to the consolidated financial statements.

#### Other investments

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
MAT	90	90	90
Coprolán	21	21	21
Other investments	1,427	1,571	1,146

1,538 1,682 1,257

25

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

#### c. Trade account Receivable

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Current	65.165	70.240	44.075
Debtors from consumer financing	65,165	70,248	44,975
Leases, services and real estate receivables	88,938	97,025	74,995
Receivables under legal proceedings		595	
Checks to be deposited	116,730	104,083	65,858
Debtors from expenses and collective promotion fund	22,516	18,953	21,231
Leases, services and real estate receivables under legal			
proceedings	50,425	48,954	43,432
Trade accounts receivable agricultural business	141,561	192,062	61,837
Trade accounts receivable real estate agricultural business	27,077	3,885	3,920
Trade accounts receivable real estate business		4,034	
Debtors from hotel activities	11,842	9,954	13,469
Documents receivable	4,026	5,987	4,054
Debtors from consumer financing collection agents	5,118	4,869	2,351
Credit cards receivable	227	497	402
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	7,126	9,189	8,083
Less:	·	·	,
Allowance for doubtful accounts	(115,749)	(117,564)	(79,430)
	425,002	452,771	265,177
Non-current			
Leases, services and real estate receivables	17,375	14,300	16,774
Trade accounts receivable agricultural business		3,519	
Trade accounts receivable real estate agricultural business	45,920	14,880	
	63,295	32,699	16,774

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

#### d. Other receivables

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
VAT receivables, net	65,011	56,566	65,930
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	28,561	29,151	14,137
Prepaid expenses	49,003	49,300	42,510
Income tax advances and tax credit (net of provision for income			
tax)	18,144	15,133	8,538
Guarantee deposits re. securitization programs			692
Loans granted	554	644	1,158
Gross sales tax credit and others	8,674	10,895	10,748
Provision for inputs and other expenses	958		
Interests to be accrued	165		
Guarantee deposits	1,131	633	3,160
Minimum presumed income tax	2,819	1,824	473
Premiums collected	2,075	2,919	154
Financial operations to liquidate	29,775	14,180	770
Other tax credits	8,136	59,323	132
Prepaid leases	27,191	11,044	28,907
VAT withholdings	1,718	1,709	
Transfer VAT debtors	19	61	
Withholding income tax	6,768	7,764	
Financial derivates instruments	3,272	1,867	
VAT export refunds	1,612	424	
Receivables with shareholders in related companies			1,371
Expenses to be recovered	1,252	7,707	28
Allowance for doubtful accounts	(92)	(92)	
Others	16,453	20,794	16,988
	273,199	291,846	195,696

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current	2011	2011	2010
Deferred tax	60,298	32,452	38,203
Minimum presumed income tax	134,167	129,958	93,144
VAT receivables, net	51,700	55,914	59,237
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	30,020	29,772	14,102
Prepaid expenses	3,758	3,114	2,094
Mortgages receivables under legal proceeding	2,208	2,208	2,208
Guarantee deposits	49,681	55,975	
Allowance for doubtful accounts	(2,208)	(2,208)	(2,208)
Other tax credits	56,589	12,131	
Gross sales tax credit and others	1,128	1,067	1,506
Loans granted			96
Tax on bank account operations			139
Income tax advances and tax credit (net of Metropolitan sale)			1,643
Escrow Fidelity National Title			59,400
Call Option- Metropolitan 885 Third Ave. LLC			49,322
Others	5,588	6,242	788
	392,929	326,625	319,674

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### e. Inventories

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Agricultural business			
Crops	148,443	232,009	35,024
Materials and others	126,082	115,140	68,115
Beef cattle	62,192	45,131	21,774
Unharvested crops	71,434	69,724	21,564
Seeds and fodder	9,241	8,009	2,356
Slaughtered stock	9,064	5,898	
Suppliers advances	60,894	8,697	
Real Estate Business			
Credit from barter transaction of Terreno Caballito (Koad)	4,457	5,860	28,031
Abril	1,145	1,145	1,675
Inventories (hotel business)	3,788	3,575	3,210
El Encuentro	5,380	5,660	5,487
Libertador 498	10,090		
Horizons	198,824	212,211	245,718
Credit from barter transaction of Terreno Rosario	6,267	25,607	9,828
Other Inventories	4,005	3,519	1,448
San Martín de Tours	73	424	433
Thames	3,899		
Torres Jardin	32	32	3,065
Torres Rosario	10,052	9,320	
	735,362	751,961	447,728
Non-current			
Agricultural business			
Beef cattle	167,571	184,527	140,739
Unharvested crops	36,896	83,227	
Real Estate Business			
Credit from barter of Caballito (Cyrsa) (Note 4.s)			25,155
Credit from barter of Terreno Caballito (Koad)			7,227
Units to receive Caballito (Note 4.s.)	52,029	51,999	

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Credit from barter transaction of Terreno Rosario			7,742
El Encuentro		1,898	5,045
Terrenos de Caballito			6,830
Beruti	23,608	23,309	
Lands to receive Peraiola	8,200	8,200	8,200
Torres Rosario	6,512	4,388	
Other Inventories	76	59	1,552
	294,892	357,607	202,490

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# f. Property and equipment, net

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Agricultural business	1,664,577	1,797,953	454,137
Real Estate Business			
Shopping Center	2,223,951	2,226,543	1,547,557
Office buildings	883,256	966,320	974,618
Hotels	201,816	203,716	203,353
Other fixed assets	202,437	138,577	136,287
	5,176,037	5,333,109	3,315,952

#### g. Intangible assets

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Agricultural business	26,710	28,290	22,182
Real Estate Business	59,967	51,655	53,160
	86,677	79,945	75,342

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### h. Goodwill, net

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Goodwill			
IRSA	14,581	14,330	40,108
BrasilAgro	6,965	6,965	
APSA	12,243	12,431	18,888
Torre BankBoston	4,832	4,873	5,638
Della Paolera 265 y Museo Renault	2,584	2,620	3,073
Conil S.A.	343	343	507
Arcos del Gourmet S.A.	6,060		
Nuevo Puerto Santa Fe S.A.	5,284		
Negative goodwill			
IRSA	(319,151)	(324,774)	(352,566)
BrasilAgro	(68,312)	(73,947)	
APSA	(337,782)	(342,527)	(42,579)
Palermo Invest S.A.	(23,281)	(23,498)	(43,113)
Empalme S.A.I.C.F.A. y G	(2,626)	(2,683)	(8,291)
Mendoza Plaza Shopping S.A.	(2,142)	(2,174)	(5,579)
Emprendimiento Recoleta S.A.	(25)	(25)	(243)
Unicity S.A.	(3,601)	(3,601)	
Soleil Factory	(9,519)	(9,389)	
	(713,547)	(741,056)	(384,157)

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# i. Trade accounts payable

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
Current	2011	2011	2010
Suppliers	144,517	118,146	101,896
Provisions for inputs and other expenses	39,888	114,355	87,304
Debt related to purchase of farms	110,012	180,325	26,062
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	13,996	10,054	3,986
Liabilities in kind Horizons	30,458	36,443	49,438
Provisions for harvest expenses	53,949	4,245	725
Checks deferred	10,110	6,111	
Others	3,029	3,550	2,471
	405,959	473,229	271,882
	ŕ	·	,
Non-current			
Suppliers	290	47	10,022
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)			14,436
Debt related to purchase of farms	13,387	12,098	
	13,677	12,145	24,458
	,	.,	,

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# j. Short-term and long-term debts

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
Current	2011	2011	2010
	202.067	221.770	244 410
Bank loans	393,967	331,779	244,410
Bank Overdrafts	626,573	684,215	295,915
Foreign financial entities		3,473	5,578
Seller- financed debt	69,521	50,191	8,262
Non-convertible Notes IRSA 2017	8,061	20,960	5,680
Non-convertible Notes Class III	35,913	36,314	768
Non-convertible Notes Class IV	56,683	55,503	754
Non-convertible Notes Class V	71,775	36,177	
Non-convertible Notes Class VI	68,500	33,427	
Non-convertible Notes Class VII		21	
Non-convertible Notes IRSA 2020	13,394	30,800	12,572
Non-convertible Notes APSA US\$ 120 M.	13,711	4,490	8,210
Convertible Notes APSA 2014 US\$ 50 M.	1	3	2
Non-convertible Notes APSA 2011 Ps. 55 M.			44,358
Non-convertible Notes APSA 2011 US\$ 6 M.			26,068
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	2,442		1,225
Non-convertible Notes APSA 2012 Ps. 154 M.	28,987	28,879	28,171
	1,389,528	1,316,232	681,973

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Foreign financial entities		10,355	
Non-convertible Notes Class III			35,532
Non-convertible Notes Class IV	18,756	18,314	70,422
Non-convertible Notes Class V	35,481	70,927	
Non-convertible Notes Class VI	67,732	99,286	
Non-convertible Notes Class VII	8,720	8,509	
Non-convertible Notes Class VIII	248,850		
Non-convertible Notes IRSA 2017	614,600	599,565	444,791
Non-convertible Notes APSA US\$ 120 M.	433,010	421,498	264,254
Bank loans	176,478	173,527	53,157
Non-convertible Notes IRSA 2020	612,376	598,116	574,925
Convertible Notes APSA 2014 US\$ 50 M. (Note 4.s.)	4,224	4,640	61,237
Non-convertible Notes APSA 2012 Ps. 154 M.			25,067
Seller- financed debt	82,656	81,568	64,750
	2,302,883	2,086,305	1,594,135

# k. Remunerations and social security contributions

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Provisions for vacation and bonuses	37,252	67,011	22,137
Social security payable	17,196	12,827	18,212
Salaries payable	1,365	1,369	423
Facilities for payment plan social security	212	209	
Others	2,687	1,461	2,370
	58,712	82,877	43,142

Non-current

D:1:4:	£	<b>-</b> '	1 : - 1	l
Facilities	ior pa	yment p.	ian social	security

581

635

34

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# l. Taxes payable

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current	2011	2011	2010
VAT payable, net	16,784	21,642	8,068
Minimum presumed income tax	1,322	17,757	8,273
Income tax provision, net	59,252	62,485	36,354
Tax on shareholders' personal assets	6,347	4,276	6,199
Provisions Gross sales tax payable	4,932	5,951	6,359
Tax moratorium ABL	1,463	142	142
Tax payment facilities plan for income tax	2,035	1,879	1,609
Tax withholdings	22,236	10,757	5,200
Gross revenue tax moratorium	560	1,886	1,279
Income tax payable moratorium	71		
Others	4,879	9,029	5,308
	119,881	135,804	78,791
Non-current			
Deferred tax	543,537	555,901	242,088
Income tax expense	42,955		20,858
Income tax payable moratorium	16,980	18,982	16,374
Tax on shareholders' personal assets moratorium	2,010	2,086	2,315
Gross revenue tax moratorium	734	1,206	1,628
Minimum presumed income tax	7,772		8,756
Tax moratorium ABL	1,712		
Others		1,161	
	615,700	579,336	292,019

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### m. Customer advances

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Admission rights	64,650	60,822	52,434
Advanced payments from customers	158,256	173,712	148,461
Leases and service advances	49,164	35,021	25,691
	272,070	269,555	226,586
Non-current			
Admission rights	70,706	66,885	59,199
Leases and service advances	25,973	27,359	29,913
	96,679	94,244	89,112

#### n. Other liabilities

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Lower value of acquired contracts			378
Payables to Nationals Park Administration	1,100	1,100	2,608
Debt to purchase of investments		316	
Other debts	16,004	16,004	
Advances on assignment of right	3,422		
Guarantee deposits	3,628	4,128	6,440
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	42,797	37,326	26,987

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Premiums collected	1,980	672	4,001
Debt former minority shareholder Tarshop S.A.			3,556
Provision for contract management (Note 4.s.)	4,633	7,868	8,028
Operations to liquidate	12,161	7,681	319
Profits to be made and improvements made by others to earn	293	332	451
Loan with FyO.Com's minority shareholder			47
Loan with shareholders of related parties	3,700		
Others	3,165	6,453	5,859
	92,883	81,880	58,674

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Loan with shareholders of related parties	258	252	20,564
Contributed leasehold improvements to be accrued and unrealized			
gains	9,103	9,170	9,396
Guarantee deposits	8,295	6,207	2,667
Debt former minority shareholder Tarshop S.A.			2,531
Hersha's Option payable			18,814
Additional capital contribution payable			5,940
Advances on assignment of right		3,344	3,222
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	11,371	20	4,125
Interest in Subsidiaries, related companies Law No. 19,550			
Section 33 and related parties			624
Others	3,478	2,631	7,778
	32,505	21,624	75,661

#### o. Provisions for lawsuits and contingencies

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Lawsuits and contingencies	4,856	4,615	1,347
	4,856	4,615	1,347
Non-current			
Lawsuits and contingencies	17,892	14,952	9,620
	17,892	14,952	9,620

37

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# p. Unrealized gain

The breakdown for this item is as follow:

		September 30, 2011	September 30, 2010
Unrealized gain on inventories	Beef cattle	8,956	16,127
Unrealized loss on inventories	Crops, raw materials and MAT	7,558	(4,192)
Total unrealized gain		16,514	11,935

#### q. Financial results, net

The main financial results are the following:

	September 30, 2011	September 30, 2010
Generated by assets:		
Income Interest		
Income Interest	33,347	5,173
Interest for assets discount	900	3,407
Sub-total Sub-total	34,247	8,580
Other Unrealized gain (loss)		
Conversion differences		551
Gain on hedging operations	746	324
Tax on bank account operations	(2,497)	(2,059)
(Loss) Gain on financial operations	(559)	(320)
Others	(55,078)	(16,551)
Sub-total Sub-total	(57,388)	(18,055)

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38

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	September 30, 2010
Generated by liabilities:		
Other Unrealized gain (loss)		
Others	(4,286)	779
Sub-total Sub-total	(4,286)	779

#### r. Other income and expenses, net

The breakdown for this item is as follow:

	September 30, 2011	September 30, 2010
Other incomes:		
Recovery of allowances		9
Lawsuits and contingencies		97
Gains on the sales of other fixed assets	40	
Management fee	191	139
Others	1,745	453
Sub-total Other Income	1,976	698
Other Expenses:		
Tax on shareholders' personal assets	(3,513)	(3,436)
Lawsuits and contingencies	(2,899)	(388)
Unrecoverable VAT receivable	(170)	(445)
Donations	(2,284)	(1,539)
Gains on the sales of other fixed assets		(21)
Others	(1,213)	(105)
Sub-total Other Expenses	(10,079)	(5,934)
•	, , ,	,
Total Other income and expenses, net	(8,103)	(5,236)

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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#### **NOTE 4:** (Continued)

#### s. Subsidiaries related companies Law No. 19,550 Section 33 and other related parties: (Continued)

Balances as of September 30, 2011, compared to the balances as of June 30, 2011, and September 30, 2010 held with related companies, persons and shareholders are as follows:

As of September 30, 2011:

account Other Other land accounts Short-term Other O	current ther ilities
Agro Uranga S.A. (2) 9 (836)	
Banco Hipotecario S.A. (2) 226 (155)	
Baicom Networks S.A. (2) 76 48 424	
Canteras Natal Crespo S.A. (4) 419 41	
Consorcio Libertador S.A. (3) 20 15 (6)	
Consorcio Torre Boston .S.A. (3) 426 487 (1,410)	
Consultores Asset Management S.A. (3) 1,154 29 (10) (4,633)	
Museo de los niños S.A. (3) 1,674 (27)	
Cresca S.A. (4) 69 12,304 (47) (29)	
Cyrsa S.A. (4) 1,793 10 (1,633) (226)	
Directors (3) 13 216 (19,198)	(20)
Estudio Zang, Bergel & Viñes (3) 53 (615)	
Fundación IRSA (3) 39 2 (1) (1,073)	
Inversiones Financieras del Sur S.A. (1) 5 4,395	
Hersha Hospitality Trust (2) 2,752	
Miltary S.A. (2) 14	
New Lipstick LLC (2) 1,234 (636)	
Lipstick Management LLC (2) 596	
Personal loans (3) 70 4,317 (148) (3,700)	
Puerta de Segura S.A. (3)	1,351)
Puerto Retiro S.A. (2) 58 64 (5)	
Tarshop S.A. (2) 853 13,919 (9,103) (17,330)	
Quality Invest S.A. (4) 231 3 (56)	
TGLT S.A. (2) 75,637 (2,442)	
Grupo MAEDA S.A. Agroindustrial (3) 17,292	
IRSA Developments LP (2) 8 (4)	
Elsztain Reality Partners Maste (3) (173)	

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Real Estate Strategies LP (2)		78					(8)	
Elsztain Managing Partner Lim (3)		271					(24)	
Total	7,126	28,561	30,020	75,637	(13,996)	(2,442)	(47,430)	(11,371)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

40

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

As of June 30, 2011

	Current Trade account receivable	Current Other receivables	Non-current Other receivables	Inventories Receivable Caballito plot of land barter	Current Trade account Payable	Current Other liabilities	Non-current Other liabilities
Agro Uranga S.A. (2)	96	46			(178)		
Banco Hipotecario S.A. (2)	225				(252)		
Baicom Networks S.A. (2)	61	6	415				
Canteras Natal Crespo S.A. (4)	403	41					
Consorcio Libertador S.A. (3)	140	16			(65)	(4)	
Consorcio Torre Boston .S.A. (3)	1,076	344			(836)		
Consultores Asset Management S.A. (3)	997	29			(10)	(7,868)	
Museo de los niños S.A. (3)	1,781				(9)		
Cresca S.A. (4)	350	528	10,596		(46)		
Cyrsa S.A. (4)	1,761	11			(1,725)	(43)	
Directors (3)	14	215				(16,004)	(20)
Estudio Zang, Bergel & Viñes (3)		9			(1,241)	(308)	
Fundación IRSA (3)	33	1			(1)	(1,075)	
Inversiones Financieras del Sur S.A. (1)		3,689					
Hersha Hospitality Trust (2)		2,690					
New Lipstick LLC (2)		960				(622)	
Lipstick Management LLC (2)		448					
Personal loans (3)	77	4,044			(153)	(1,000)	
Puerto Retiro S.A. (2)	58	63			(5)		
Tarshop S.A. (2)	660	13,863			(5,533)	(17,330)	
Quality Invest S.A. (4)	799	241				(16)	
TGLT S.A. (3)	658	1,680		75,308			
Grupo MAEDA S.A. Agroindustrial (3)			18,761				
IRSA Developments LP (3)		7				(4)	
Elsztain Reality Partners Maste (3)						(859)	
IRSA Real Estate Strategies LP (3)		64				(8)	
Elsztain Managing Partner Lim (3)		156				(53)	
Total	9,189	29,151	29,772	75,308	(10,054)	(45,194)	(20)

(1) Shareholder.

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- (2) Related companies
- (3) Related parties
- (4) Direct or Indirect common control

41

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

As of September 30, 2010:

				Inventories						
				Receivable				Non-current		
	Current			Caballito	Current	Non-current		Short-term		
	Trade		Non-current	plot of	Trade	Trade	<b>C1</b>	and	Current	Non-Current
	account	Other	Other	land	accounts	accounts	Short-term	long-term	Other	Other
	receivables	receivables	receivables	barter	payable	payable	debt	debts	Liabilities	Liabilities
Agro Uranga S.A. (2)	217				(10)				(101)	
Banco Hipotecario S.A. (2)	217	-	205		(12)					
Baicom Networks S.A. (2)		7	387							
BrasilAgro (2)	256									
Cactus (2)	623	14			(226)					
Canteras Natal Crespo S.A. (4)	332	35								
Consorcio Dock del Plata										
S.A. (3)	693	161			(113)				(3)	
Consorcio Libertador S.A. (3)		69			(157)				(4)	)
Consorcio Torre Boston										
.S.A. (3)	1,533	710			(1,158)					
Consultores Asset Management	t									
S.A. (3)	929	19			(7)				(8,028)	)
Cresca S.A. (4)	267	6,392								
Cyrsa S.A. (4)	1,671			25,155	(1,006)					
Directors (3)	2	360			(36)				(25,755)	(4,125)
Elsztain Managing Partners										
Lim (3)									(35)	)
Estudio Zang, Bergel &										
Viñes (3)		29			(1,110)					
Fundación IRSA (3)	43	1							(1,073)	)
Inversiones Financieras del Sur										
S.A. (5)		298								
IRSA Developments LP (3)									(8)	)
IRSA Real Estate Strategies										
LP (3)									(8)	
Hersha Hospitality Trust (2)		2,102							(-)	
Metroshop S.A. (1)		350				(14,436)				
Museo de los niños S.A. (3)	929				(5)	( , ,				
Military S.A. (2)		9			(5)					
Parque Arauco S.A. (3)							(1,225)	(31,271)		
Personal loans (3)	111	2,875			(150)		(-,==0)	(= -,= : 1)		
		_,070			(120)					

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Puerto Retiro S.A. (2)	60	31			(6)					
Tarshop S.A. (2)	417	675	13,715							
Total	8,083	14,137	14,102	25,155	(3,986)	(14,436)	(1,225)	(31,271)	(35,015)	(4,125)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.
- (5) Shareholder.

42

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

The results for the periods ended September 30, 2011 and 2010, held with related companies, persons and shareholders are as follows:

As of September 30, 2011

				Other income and			
				expenses and currer	nt		
				tax on			
			Interest	shareholders'		Sales and fees	
	Gain from		income	personal	Administration	for shared	
	leases	Fees	(loss)	assets	services	services	Donations
Agro Uranga S.A. (2)				356			
Canteras Natal Crespo S.A. (4)			1			12	
Consorcio Libertador S.A. (3)	3					31	
Consultores Asset Management S.A. (3)		(116)					
Cresca S.A. (4)			1		96		
Cyrsa S.A. (4)	1						
Directors (3)		(7,425)					
Estudio Zang, Bergel & Viñes (3)		(1,483)					
Fundación IRSA (3)							(906)
Inversiones Financieras del Sur S.A. (1)			346				
Personal loans (3)			73				
Consorcio Torre Boston S.A. (3)						80	
Tarshop S.A. (2)	1,201					110	
Total	1,205	(9,024)	421	356	96	233	(906)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

43

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 4:** (Continued)

As of September 30, 2010:

Other income and expenses and current tax on Sales and fees Beef Interest shareholders Gain from cattle income personal Administration for shared leases expenses Fees (loss) assets services services **Donations** Shareholders in general (1) (83)Agro Uranga S.A. (2) 14 Cactus (2) (928)10 26 Canteras Natal Crespo S.A. (4) 12 Consorcio Torre Boston (3) 80 Consorcio Libertador S.A. (3) 3 31 Consorcio Dock del Plata S.A. (3) 39 Consultores Asset Management S.A. (3) (1,250)Cresca S.A. (4) 116 Cyrsa S.A. (4) 1 Directors (3) (11,576)Estudio Zang, Bergel & Viñes (3) (2,886)(496) Fundación IRSA (3) Inversiones Financieras del Sur S.A. Parque Arauco S.A. (3) (1,978)Personal loans (3) 34 Tarshop S.A. (2) 686 80 121 Total 690 (928)(59)142 283 (496)(15,712)(1,864)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 5: SEGMENT REPORTING

As of September 30, 2011:

Crop	08		Agricu	ltural		Non	Sub-total Agri-	Slaughter-	Deve- lopment and			Real estate		Financial
	Inter- national	Beef cattle	Milk	Sale of farms	Others	Ope- rating	cultural business	/Feed lot	sale of properties	Office Others	Shopping Center	Hotel operations	Consumer financing	operations and others
	61,225	9,240	7,062				140,813							
)	(65,087)	(9,195)	(6,464)				(122,560)							
	(3,862)	45	598				18,253							
)	90,919 (92,546)	22,997 (23,347)	6,584 (6,584)	66,555 (32,248)	20,589 (12,984)		324,071 (264,097)	43,729 (43,886)	55,421 (49,810)	43,882 (10,422)	202,568 (45,749)	39,556 (25,299)	2,065 (749)	
,	(72,310)	(23,317)	(0,501)	(32,210)	(12,701)		(201,071)	(13,000)	(15,010)	(10,122)	(13,717)	(23,277)	(715)	
	(1,627)	(350)		34,307	7,605		59,974	(157)	5,611	33,460	156,819	14,257	1,316	
	(5,489)	(305)	598	34,307	7,605		78,227	(157)	5,611	33,460	156,819	14,257	1,316	
)	(2,534)	(1,863)	(191)		(2,018)		(27,847)	(2,093)	(4,834)	(1,601)	(10,807)	(5,348)	2,362	
)	(17,369)	(5,962)	(374)		(1,116)		(32,135)	(2,004)	(7,029)	(7,886)	(18,822)	(9,925)	(51)	
									13,648					
	1,237	8,956			47		16,528	(14)						
	1,237	0,930			4/		10,328	(14)						
	(24,155)	826	33	34,307	4,518		34,773	(4,268)	7,396	23,973	127,190	(1,016)	3,627	

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1,822,713	319,299	78,550	72,997	34,015	639,890	3,421,376	40,047	662,011	1,472,614	2,140,956	268,725	44,841	1,609,110
457,248	255,775	60,835	12,771	24,095	687,301	1,881,509	59,640	396,569	578,588	1,994,136	248,768	30,807	233,789
437,240	233,113	00,633		24,093	067,301	1,001,509	39,040	390,309	370,300	1,994,130	240,700	30,807	233,169
27,199	156	2,966				50,260		87,313	207,120		243,869	53,315	932,785
34,659	3,554	946		146	358	52,815	23		3,038	11,583	1,392		
8,940	521	222		134	325	11,585		24	7,510	35,702	3,287	2	

<sup>(1)</sup> The balance corresponds to equity interest in Agro Uranga S.A., Banco Hipotecario S.A., Banco Crédito and Securitización S.A., Manibil S.A., Tarshop S.A. and Hersha Hospitality Trust, Rigby 183 LLC, New Lipstick y TGLT S.A.

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

**NOTE 5:** (Continued)

As of September 30, 2010:

63)

20

16,127

Agricultural

Cro	os					Non	Sub-total Agri-	Slaughte ing	Deve- r- lopment and					Financial	Sul
1	Inter- national	Beef cattle	Milk	Sale of farms	Others	Ope- rating	cultural business	/Feed lot	sale of properties	Office Others	Shopping Center	Hotel operations	Consumer financing	operations and others	es bus
95	2,789	2,758	9,301				35,143								
02)	(3,369)	(5,701)	(6,773)				(35,345)	)							
93	(580)	(2,943)	2,528				(202)	)							
(82 (48)	4,379 (4,225)	15,192 (15,348)	8,272 (8,272)	71,096 (21,652)	13,655 (10,377)		161,676 (102,422)	)	10,979 (5,972)	40,551 (8,629)	149,342 (42,616)	48,565 (30,265)	57,840 (19,415)		3 (1
34	154	(156)		49,444	3,278		59,254		5,007	31,922	106,726	18,300	38,425		2
27	(426)	(3,099)	2,528	49,444	3,278		59,052		5,007	31,922	106,726	18,300	38,425		2
81)	(411)	(551)	(222)		(1,955)		(11,520)	)	(696)	(971)	(8,575)	(5,128)	(19,288)		(
30)	(1,200)	(2,595)	(350)	(2,163)	(778)		(10,616)		(9,672)	(9,783)	(15,183)	(9,673)	(5,279)		(
									13,453						
ı									13,433						

5,213

Real estate

Table of Contents 71

11,935

(149)

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47)	(2,017)	9,882	1,956	47,281	396		48,851		8,092	21,168	82,968	3,499	19,071		1
32	400.267	263,573	16 167	3,920	17,458	270 746	1 465 062	617	731,114	1,135,980	1 021 210	236,368	17,485	1 617 046	5.6
32	490,267	203,373	46,467	3,920	17,436	279,746	1,465,963	617	/31,114	1,133,960	1,931,219	230,308	17,463	1,617,046	5,6
73	42,714	89,293	15,619		7,305	518,978	833,582	223	363,954	586,705	1,183,994	232,830	28,523	217,589	2,6
20	314,228	178	3,386				336,112		27,103				33,847	1,089,142	1,1
58	2,433	4,506	201		138	680	9,816		14	356	14,760	2,040	90	,,,,,,,,,,,,	
	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									,,,,,				
25	117	429	174		58	191	2,194		97	7,485	30,878	3,764	560		

<sup>(1)</sup> The balance corresponds to equity interest in BrasilAgro, Agro Uranga S.A., Banco Hipotecario S.A., Banco Crédito y Securitización S.A., Manibil S.A., Tarshop S.A. and Hersha Hospitality Trust.

<sup>(2)</sup> The balance corresponds to equity interest in Cactus, Exportaciones Agroindustriales S.A. disclosed in other debts.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# NOTE 6: LAWSUITS AND CLAIMS IN COURSE

# A. Agricultural Business

# Ongoing litigation with the city of Villa Mercedes

The Misdemeanours Court Judge to the city of Villa Mercedes issued resolution No. 2980/08 about the situation of Cactus in such city, determining that the Company had a 36-month term to stop operating and transferring the establishment located on the Provincial Route 2B.

In such 36-month period, the Company shall not host over 18,500 head of cattle.

Such brief was appealed by Cactus before the Municipality, which was negatively answered on April 7, 2009, by means of Decree No. 0662/09, thus ratifying the Misdemeanour Court Judge s ruling. Under the administrative justice of the city of Villa Mercedes, Cactus would have until April 7, 2012 to conclude its operations and transfer the establishment.

Cactus has filed appeals with the High Court of Justice of the Province of San Luis, objecting the lawfulness of the rulings entered by the Misdemeanours Court Judge of Villa Mercedes. The appeals are pending and the High Court has not ruled on them.

The Company s legal advisors are optimistic about the possibilities of reversing the Misdemeanours Court Judge s ruling.

Irrespective of the above, Cactus is carrying out a plan to improve its relationship with the community of Villa Mercedes, seeking to strengthen the company s position as a valuable member in the social and economic activity in the region, whose purpose is that the scheduled moving be reconsidered by municipal authorities.

47

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 6:** (Continued)

### B. Real Estate Business

Provision for unexpired claims against Llao Llao Holding S.A.

The Llao Llao Holding S.A. ( LLH ) Company, predecessor of Llao Llao Resorts S.A. ( LLR ) as operator of the Llao Llao Hotel, was sued in 1997 by the National Parks Administration seeking collection of the unpaid balance of the additional sale price, in Argentine External Debt Bond ( EDB ) amounting to US\$ 2.9 million. In March 2004, after different stages of the judicial proceeding, LLH paid Ps. 9,156 in cash and EDB.

Based on the information provided by the legal advisors litigating these proceedings, LLR has booked under Other current liabilities Payables to National Parks Administration , the amount of fees described in the above paragraph.

At the same time, the plaintiff indicated that the deposited sums were consistent with the settlement statement approved by the court on December 5, 2007 and computed on June 30, 2007. As a result, argued that the interest accrued until actual payment were to be adjusted by application of the Argentine Central Bank s borrowing interest rate. As estimated by the Argentine Agency of National Parks, the outstanding balance, to be deposited by LLR amounted US\$ 659. In addition, on September 22, 2010, the judge calculated that the fees payable to the auctioneer who took part in the proceedings amount to Ps. 1.8 million. LLR lodged an appeal against the award for considering the amount excessively high. The auctioneer, in turn, lodged his appeal against the award for considering the amount excessively low. After various judicial instances, the courts rendered a decision favorable to LLR and considered LLR s debt was satisfied as it related to the liquidation approved in the record of proceedings. Furthermore, the appeal remedy regarding fees awarded to the auctioneer, which were reduced from Ps. 1.8 million to Ps. 1.1 million plus VAT.

Based on the information provided by the legal advisors litigating these proceedings, LLR has booked under Other current liabilities Payables to National Parks Administration , the amount of fees described in the above paragraph.

48

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 6:** (Continued)

Since LLR had a credit balance as regards the deposit made pursuant to settlement approved in the proceedings, on February 18, 2011 LLR filed a remedy for relief on the amount deposited in excess and order the eventual repayment to the defendant. Moreover, the auctioneer has requested payment of fees. LLR presented a proposal to pay the auctioneer s fees settled, which will be withheld from the funds seized, from the freely disposable funds and from the funds invested in time deposits in dollars. Likewise, LLR requested professional fees to be settled and resolution of the pending clarifying remedy as to the amount deposited in excess.

# NOTE 7: RESTRICTED ASSETS

# A. Agricultural Business

### 1. <u>BrasilAgro</u>

### a. Farmland Cremaq

BrasilAgro has constituted a mortgage on 10,097 ha. of Fazenda Cremaq, as payment guarantee of the loan agreement obtained in December 2009 from Banco do Nordeste BNB and a deposit for Ps. 46,682 (equivalent to R\$ 18,492) related to the funds obtained in June 2010 by the controlling party Jaborandi Ltda., paid to CDI.

### B. Real Estate Business

### 1. IRSA

### Puerto Retiro S.A.

On April 18, 2000, Puerto Retiro S.A. (indirect subsidiary of IRSA) was notified of a filing made by the National Government, through the Ministry of Defense, to extend the petition in bankruptcy of Inversora Dársena Norte S.A. (Indarsa) to Puerto Retiro S.A. At the request of plaintiff, the bankruptcy court granted an order restraining the ability of Puerto Retiro S.A. to sell or dispose in any manner the acquired real estate property from Tandanor S.A. in June 1993.

49

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

Indarsa had acquired 90% of the capital stock of Tandanor S.A. to a formerly estate owned company privatized in 1991, engaged in the shipyard industry.

Indarsa did not comply with the payment of the outstanding price for the acquisition of the stock of Tandanor, and therefore the Ministry of Defense requested the bankruptcy of Indarsa, pursuing to extend the bankruptcy to Puerto Retiro S.A.

The evidence steps of the legal procedures have been completed Puerto Retiro S.A. appealed the precautionary measure, being the same confirmed by the Court on December 14, 2000. The parties have submitted their claims in due time. The file was passed for the judge to issue a pronouncement, the judge issued a decree adjourning the summoning of decisions to pronouncement in the understanding that there exists pre-judgment in respect of the penal cause filed against ex-officers of the Ministry of Defense and ex-directors of the Company. Consequently, the matter will not be solved until there is final judgment in penal jurisdiction.

Notice has been served upon the commercial court that the criminal cause of action was declared extinguished by operation of the statutes of limitation and that the accused were acquitted. However, this ruling was challenged by filing an appeal in cassation, which is why the other decision is still not final.

The Management and legal advisors of Puerto Retiro S.A. estimate that there are legal and technical issues sufficient to consider that the request for bankruptcy will be denied by the court. However, taking the circumstances into account and the progress of the legal action, this position cannot be considered final.

# b. Mortgage guaranteed loan Hoteles Argentinos S.A.

In March 2005, Credit Suisse First Boston ( CSFB ) acquired the debt for US\$ 11.1 million of Hoteles Argentinos S.A. ( HASA ), which had been in non-compliance since January 2002. In April 2006 HASA made a payment reducing the capital amount payable to US\$ 6.0 million. The balance accrued interests at a LIBO rate six months plus 7.0%, being the last of US\$ 5.07 due in March 2010.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

Jointly, IRSA subscripted a credit default swap for 80% of the restructured debt value in order to protect CSFB in case of non-compliance with HASA s obligations. As compensation, IRSA will receive a payment of a coupon on a periodical basis. In addition, to support the obligations assumed, IRSA deposited as guarantee the amount of US\$ 1.2 million.

With the last installment of the loan received having been repaid on March 15, 2010, CSFB reimbursed the deposit to the Company. In connection with this matter, HASA borrowed a new loan from Standard Bank Argentina S.A., for a total amount of Ps. 19.0 million, which will accrue interest at a fixed rate, payable on a quarterly basis. The capital was due on March 15, 2011. On this date, HASA refinanced the mentioned loan agreement, as per the following detail: US\$ 0.4 million (capital plus interest) to be paid on September 12, 2011; US\$ 0.4 million (capital plus interest) to be paid on March 14, 2012 and Ps. 15.8 million, with capital to be paid on March 14, 2012 and interests payable on a quarterly basis.

As a guarantee for this transaction, the Company entered into a put option agreement (Put Right) with Standard Bank Argentina S.A. whereby the Bank receives the right to sell to the Company, which in turn agrees to purchase, 80% of the credit rights arising from the loan in the event of HASA defaulted the loan.

As of the balance sheet date, HASA had committed no event of default.

c. IRSA and its subsidiaries has mortgaged on the following properties:

Property	Book value as of September 30, 2011
República Building	214,431
Soleil Factory	71,537
Bariloche plot of land	27,051
Zetol plot of land	32,489
Suipacha 652	17,291
Predio San Martín	69,715
Vista al Muelle plot of land	22.674

d. IRSA maintains a pledge over Metropolitan 885 Third Avenue Leasehold LLC 's shares

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

- e. To guarantee due compliance with all the covenants assumed by Liveck S.A., and the minority shareholder of Zetol S.A. s and Vista al Muelle S.A. 's pursuant to the stock purchase agreement for Vista al Muelle S.A. s shares executed on June 11, 2009 and the Addendums to the Agreement, as well as payment of any possible damages and associated expenses, the parties have reciprocally tendered a security interest consisting in a possessory pledge over the shares in Vista al Muelle S.A. and Zetol S.A..
- f. IRSA has raised a mortgage over the property designated as Suipacha 652, and a pledge over Cyrsa shares to secure compliance with its obligation to erect a building and to convey the units to be constructed in the building as this obligation represents the balance outstanding for the acquisition of a plot of land in Av. Del Libertador 1755.
- g. IRSA carries a mortgage on the property designated as Edificio República in connection with the loan granted by Banco Macro for the acquisition of said property.

### 2. APSA

- a. To secure the fulfillment of the Concession and Exploitation Agreement with ADIF, Arcos del Gourmet S.A. committed itself to hire a secure bond of Ps. 4,460, make an escrow deposit in cash of Ps. 400 and to hire another surely bond in favor of ADIF as collateral to the execution of the works agreed due time and proper form for Ps. 14,950. These surely bonds were hired during October 2011.
- b. As regards the case Alto Palermo S.A. (APSA) against Dirección General Impositiva on Appeal , Record of proceedings number 25,030-I, currently heard by Division A, 3 Nomination, an attachment has been ordered and effected on the real property located in Olegario Andrade 367, Caballito, Ciudad Autónoma de Buenos Aires, which as at September 30, 2011 amounts to Ps. 45,814 (accounted for under Non-Current Investments Land Reserves).
- c. As regards the case styled Case File  $N^\circ$  88.390/03 with María del Socorro Pedano; for Tres Ce S.A. o Alto Palermo S.A. (APSA), the building located at Av. Virrey Toledo 702, Salta, has been encumbered for an amount of Ps. 180 (disclosed in Property and equipment).

52

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

d. Under the agreement executed with Banco Hipotecario S.A. for the sale of Tarshop S.A. s shares and its amendments, APSA keeps a security agreement over the Company s Class I Notes, issued on May 11, 2007, for a face value of US\$ 1.2 million, granted to Banco Hipotecario S.A. which works as a guarantee upon any price adjustment that may result in favor of Banco Hipotecario S.A. as provided by the purchase agreement.

### NOTE 8: ACQUISITION, CONSTITUTION AND RESTRUCTURING OF COMPANIES

### A. Agricultural Business

# 1. <u>Purchase of shares and warrant BrasilAgro</u>

On October 20 and December 23, 2010, the Company and its subsidiary Helmir executed with Tarpon an addendum to the Share Purchase Agreement of April 28, 2010, under which the Company either directly or indirectly acquired 9,581,750 shares of common stock of BrasilAgro, representing 16.40% of the outstanding stock and 64,000 warrants from the First Issue and 64,000 warrants from the Second Issue. Consequently, Cresud paid Rs. 25.2 million on October 20, 2010, Rs. 50.8 million on December 23, 2010, Rs. 52.5 million on April 27, 2011. When the price agreed was cancelled, the pledge constituted on 3,864,086 shares and 37,325 warrants from BrasilAgro s first issue released

Consequently, Cresud is either directly or indirectly the owner of 20,883,916 shares or 35.75% of BrasilAgro s outstanding stock as of June 30, 2011 (see note 13.1.a to the Basic Financial Statements). It should be noted that acquiring shares does not imply a change in the control over BrasilAgro; and that BrasilAgro s Shareholders Agreement will remain effective with the amendments that may be required to sell all shares owned by Tarpon and its affiliates.

Likewise, due to the transaction, Cresud owns directly and indirectly 168,902 BrasilAgro s First Issuance Warrants and 168,902 BrasilAgro s Second Issuance Warrants.

As of September 30, 2011 the Company registered an asset for Ps. 27,199 for the acquisition of these warrants (Note 4.b).

In relation to this, and following the guidelines of Technical Resolution No. 21 of the F.A.C.P.C.E, the Company has consolidated its financial statements with BrasilAgro s financial statements as of June 30, 2011, as stated in Note 1.a. to this consolidated financial statements.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### 2. Expanding business into the Republic of Paraguay

Under the framework of a series of transactions that constitute for Cresud a new expansion of the agricultural and livestock businesses in South America, Cresud participates together with Carlos Casado (with a 50% interest each) in Cresca S.A. a stock company organized under the law of the Republic of Paraguay, under which Cresud will assume the capacity of advisor under an advisory agreement, for the agricultural, livestock and forestry exploitation of an important rural area in Paraguay and possibly of up to 100,000 hectares, which are derived from the purchase option granted by Carlos Casado to Cresca S.A. It should be mentioned that this option was exercised on September 3, 2008. The option will be in force for a term of 10 years and will be automatically extended for two additional ten-year terms, and it may also be renewed.

Cresud has additionally executed a pre-purchase agreement as committed to acquire for a 50% interest in 41,931 hectares in Paraguay, owned by Carlos Casado S.A. for a total and agreed-upon amount of US\$ 5.2 million in turn, to be contributed in kind to the Company aiming at developing the agricultural and forestry business in the neighboring country.

On January 23, 2009, Agrology S.A. (merged with the Company since July 1, 2011) made a contribution in kind to the Paraguayan company, Cresca S.A.. Such contribution is made up of undivided 50% of five plots of land with whatever they have on, located in Mariscal José Félix Estigarribia, Dept. of Boquerón, Chaco Paraguayo, Republic of Paraguay, for 41,931 hectares, acquired from the Company Carlos Casado S.A.

Consequently, together with Carlos Casado S.A. s contribution, the total contribution to Cresca S.A. stands at US\$ 10.5 million.

On February 3, 2009, the amount of US\$ 5.1 million was paid for the balance of the price originated by the capital contribution made by Carlos Casado S.A. to Cresca S.A. on behalf of Agrology S.A.

54

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

Finally, on June 29, 2010 a notarial deed was executed for the conveyance of title on the real property subject to the option for an amount of 3,646 hectares which were transferred to Cresca S.A. (1,807 of which corresponds to Agrology).

As agreed in the Option Agreement, Cresca S.A. paid Carlos Casado S.A. US\$ 350 per hectare; the last payment was made on March 4, 2011.

### B. Real Estate Business

# 1. <u>IRSA</u>

### a. Constitution of CYRSA - Horizons Project

In January 2007, IRSA acquired two adjacent plots of land adjacent located in Vicente López, Province of Buenos Aires (one of them through the acquisition of the total share of Rummaala S.A, actually merged with CYRSA). The purchase price was US\$ 36.2 million, from which US\$ 30.3 million will be canceled by handing over certain units of the building to be constructed. As security for compliance, Rummaala S.A. shares were pledged and the Building located in Suipacha 652 (owned property) was mortgaged.

In April, 2007, IRSA constituted CYRSA S.A. (CYRSA), and in August 2007, CYRELA was incorporated with the ownership of 50% of CYRSA capital stock. IRSA contributed with the plots of land and the liability in kind related in the amount of Ps. 21,495 and CYRELA contributed Ps. 21,495 in cash.

Then, a major real estate development known as Horizons was launched on the two plots of land mentioned.

From May 2008, CYRSA continued the marketing process of the building units to be constructed on the plot referred to above. Certain clients had made advances by means of signing preliminary sales contracts, reaching 100% of the units to be marketed, which are disclosed in Customer advances .

The purchase-sale price set forth in these preliminary sales contracts are made of a fixed and determined portion and another portion to be determined in line with the future construction expenses.

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

The buyer can choose from the following purchase plans:

The balance will be cancelled in installments and will be fully paid at the time of transfer and signature of deeds.

Partial cancellation will be on installments payable up to the time of transfer / signatures of deeds, the remaining balance to be financed during 90 months' term with units having mortgaged guarantees.

As of September 30, 2011, the percentage of completion of the Horizons project was 98.24%. Three of the six towers included in the project have already been completed and are currently signing the title deeds. Furthermore, the work on the other towers is in the last stage and delivery and signature of deeds is expected in the following months.

### b. <u>Acquisition of Hersha Hospitality Trust's shares (Hersha</u>)

On August 4, 2009, IRSA, through Real Estate Investment Group L.P. (REIG) acquired 5.7 million shares representing approximately 10.4% of Hersha's common stock. Additionally, a call option that matures on August 4, 2014 to purchase an additional 5.7 million shares at an exercise price of US\$ 3.00 per share was acquired. Under the agreement, if starting on August 4, 2011 the quoted market price of Hersha's share were to exceed US\$ 5.00 per share during 20 consecutive trading sessions, Hersha may settle the call option by issuing and delivering a variable amount of shares to be determined in accordance with certain market values.

The total purchase price paid was US\$ 14.3 million As part of the agreement, IRSA's Chairman and CEO, Mr. Eduardo S. Elsztain, has been appointed to Hersha s Board of Trustees.

In January 2010, March 2010, and October 2010, IRSA through its subsidiaries purchased 11,606,542 additional shares of Hersha s common stock for an aggregate purchase price of US\$ 47.9 million.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

During fiscal year ended June 30, 2011, IRSA through its subsidiaries sold 2,542,379 common shares, in Hersha for a total of US\$ 16.1 million, which resulted in approximately US\$ 11.5 million gain.

As of September 30, 2011 IRSA's direct and indirect interest in Hersha represents 9.17%. On the other hand, upon exercise of the call option and assuming any Company's interest is not diluted due to newly issued shares, IRSA's interest in Hersha would be 12.12%. IRSA accounts for its investment in Hersha at cost while the call option has been accounted for at its fair value.

Hersha is a Real Estate Investment Trust (REIT) listed in the New York Stock Exchange (NYSE) under the HT symbol that holds majority interests in 78 hotels throughout the United States of America totaling approximately 10,443 rooms. These hotels are rated as select service and upscale hotels and they are mainly located in the Northeast coast of the US, including New York, New Jersey, Boston, Washington D.C. and Philadelphia, whilst a few are located in northern California and some others in Arizona. These properties are operated under franchises that are leaders and enjoy widespread recognition in their markets, such as Marriot International, Intercontinental Hotel Group, Starwood Hotels, Hilton Hotels Corporation, Global Hyatt Corporation and Choice Hotels International.

### c. Acquisition Lipstick, New York Building

In July 2008, IRSA (through its subsidiaries) acquired a 30% interest in Metropolitan 885 Metropolitan 885 Third Avenue. LLC (o Metropolitan), through its subsidiaries which main asset is a rental office building in New York City known as the Lipstick Building and debt related to that asset. The transaction included the acquisition of (i) a put right exercisable until July 2011 to sell a 50% of the interest acquired at the same value paid plus interest at 4.5% per annum and (ii) a right of first offer to acquire a 60% portion of the 5% interest of the shareholding. The total price paid was US\$ 22.6 million.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

During 2009 Metropolitan incurred significant losses, which resulted in negative equity mainly due to an impairment recognized in connection with the building. Since IRSA s share in Metropolitan s losses exceeded its equity interest; IRSA recognized a zero value on its investment although a liability of US\$ 1.5 million was booked representing it s maximum commitment to fund Metropolitan s operations.

In December 2010 the negotiations geared towards restructuring the amounts owed under mortgage to Royal Bank of Canada came to a successful conclusion The debt was reduced from US\$ 210.0 million to US\$ 130.0 million (excluding accrued interest) at a Libor plus 400 bp rate, which may not exceed a maximum rate of 6.25% and with a maturity date fixed at seven years. The junior indebtedness to Goldman, Sachs & Co., which had amounted to US\$ 45.0 million (excluding accrued interest), was cancelled through a US\$ 2.25 million payment.

Metropolitan 885 Third Avenue Leasehold LLC (Metropolitan Leasehold) will maintain the existing ground leases in the same terms and conditions in which they had been initially agreed upon, for a remaining 66 years—term. The final consent to this restructuring has already been tendered by all the parties concerned and the closing was consummated on December 30, 2010, as that is when the company New Lipstick LLC (New Lipstick), a new Metropolitan Leasehold holding company, made a US\$ 15.0 million principal payment as repayment of the newly restructured mortgage debt, thus reducing it from US\$ 130.0 million to US\$ 115.0 million.

As a consequence of said closing, the Company has indirectly through New Lipstick increased its ownership interest in the Lipstick Building to 49%. This increase originated in a US\$ 15.3 million capital contribution and in the fact that the put option for 50% of the shareholding initially acquired in Metropolitan, which had amounted to approximately US\$ 11.3 million plus accrued interest, has been rendered ineffectual. Besides, the above-mentioned commitment, for US\$ 1.5 million, ceased to be in effect.

58

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### d. Acquisition of shares in Banco Hipotecario S.A.

During the last fiscal years and in the current fiscal year, IRSA has been conducting different purchase and sale transactions of BHSA shares, as a result of which, as of September 30, 2011, IRSA's ownership interest in BHSA is 29.77% of BHSA's capital stock (without considering treasury shares).

# e. Acquisition of companies in the Oriental Republic of Uruguay

During the fiscal year ended June 30, 2009, IRSA (through Tyrus) acquired by a minimum payment a 100% stake in Liveck S.A. (Liveck), a company organized under the laws of the Oriental Republic of Uruguay.

At the same time Liveck acquired, a 90% interest over the shares of the companies Zetol S.A. (Zetol) and Vista al Muelle S.A. (Vista al Muelle), both property owners in Uruguay's Canelones Department. The remaining 10% ownership interest in the capital stock of both companies is held by Banzey S.A. (Banzey).

The total price for the purchase of Zetol was US\$ 7.0 million, of which US\$ 2.0 million were paid, the balance will be paid in 5 installments of US\$ 1.0 million each with an annual 3.5% compensatory interest calculated on the total outstanding amount tied to the consummation of the release to the market of the real estate projects or within a maximum term of 93 months counted as from the date of acquisition of IRSA. The sellers of the shares of Zetol may choose to receive, in lieu of the amounts outstanding in cash (capital plus interest) the ownership rights to the units to be built in the real estate owned by Zetol representative of 12% of the total marketable square meters to built.

The total price for the purchase of all the shares in Vista al Muelle amounted to US\$ 0.83 million, and accrued an annual 8% interest on the total outstanding amount. As of September 10, 2010 this operations was completely paid.

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

To guarantee compliance with the duties agreed by Liveck in the above transactions, Riteleo S.A. has tendered a surety bond guaranteeing payment of 45% of the outstanding balance, interest thereon and the option rights of the sellers.

In the framework of the purchase agreement of Zetol and Vista al Muelle and their respective addenda, Liveck has agreed to buy the shares held by Banzey (or by Ernesto Kimelman or by a company owned by Ernesto Kimelman as applicable), of Vista al Muelle and Zetol and the later have agreed to sell them, in exchange for the amount of US Dollars or Uruguayan Pesos, as the case may be, that Banzey (or by Ernesto Kimelman or by a company owned by Ernesto Kimelman (as applicable), would have actually contributed to Zetol and Vista al Muelle, until the execution of the transaction.

The parties have agreed that the obligations mentioned above are dependent upon, and shall be rendered ineffectual if the parties entered into a shareholder agreement no later than July 1, 2011. If no such shareholder agreement is signed, this sale shall be executed and delivered on July 11, 2011.

On the balance sheet date, having failed to execute the shareholders—agreement or to sign an agreement to extend the term for such execution, the parties have not expressed their intention to perform the obligations assumed under the agreement to purchase the stock of Vista al Muelle S.A. and Zetol S.A.

IRSA and its shareholders intend to develop an urban project that will consist in the construction of apartment buildings to be subsequently sold. The project has already been conferred the Urban Feasibility status by Canelones Mayor s Office and its Legislative Council.

In view of the additional development capacity granted by the IMC, the companies agree to pay maximum the sum of US\$ 8.1 million for all concepts solely with works and other services as consideration thereof. The works to be carried out in consideration thereof are described in the Contract Plan.

60

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

Furthermore, the companies may exercise an option included in the agreement that entitles them to a 15% reduction of the total consideration amount, provided 80% (eighty per cent) of such consideration has been already been performed with a term of 4 (four) years as from execution of the Contract Plan.

On the other hand, it states that if the companies do not build the square meters of additional development capacity granted to them, the total consideration amount will also be reduced proportionately as the parties agree.

Later, in June 2009, IRSA sold 50% of its stake in Liveck to Cyrela Brazil Realty S.A. (Cyrela) for a price of US\$ 1.3 million.

In December 2009, Vista al Muelle acquired other properties totaling US\$ 2.7 million in exchange for a US\$ 0.3 million down payment, with the balance to be cancelled through the delivery of home units and/or stores to be built and equivalent to 12% out of 65.54% of the sum of the prices of all of the units covered by the Launching Price List for Sector B (the parties have already signed a plat of subdivision to this end).

In February 2010, it acquired additional real estate for a total of US\$ 1.0 million in exchange for a down payment of US\$ 0.15 million with the balance to be paid in 3 consecutive and equal installments maturing on December 31, 2011, June 30, 2013 and December 31, 2014 and accruing an annual 3% interest rate on the outstanding balance, payable quarterly and on arrears as from December 31, 2009.

On December 17, 2010, IRSA and Cyrela signed a stock purchase agreement whereby a 50% interest in Liveck s capital stock was reacquired from Cyrela for US\$ 2.7 million. This amount is equivalent to the contributions made in Liveck by Cyrela. Therefore, IRSA's interest in Liveck amounted to 100% (through Tyrus).

61

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

As part of the agreement, IRSA agreed to hold Cyrela harmless in the event of claims asserted by Zetol s sellers. Besides, if within a term of 24 months as from the date of the agreement Cyrela were not released from the guarantee tendered in favor of the above-mentioned sellers, IRSA will be obliged to post a new guarantee in favor of Cyrela, equivalent to 45% of the price balance, interest thereon and the option rights to which Zetol s sellers are entitled.

# f. Option to acquire an interest in APSA

In January, 2010, Parque Arauco S.A. accepted the bid submitted by IRSA, and acquired, through a purchase option, the 29.55% interest in APSA and the held of face value of US\$ 15.5 million of APSA s Convertible Notes 2014.

The acceptance of the bid grants IRSA the right to exercise the purchase option mentioned above until August 31, 2010, which term may be extended subject to compliance with certain conditions.

The strike price has been fixed at the total and final amount of US\$ 126 million. IRSA transferred US\$ 6 million to Parque Arauco S.A., non refundable, as payment in exchange for the option, to be computed towards cancellation of the final price.

On September 21, 2010, IRSA s Board of Directors resolved to exercise the option, which was consummated on October 15, 2010 through the payment of the price balance and the transfer of the shares. According to the terms of the option, the dividends paid by APSA for the fiscal year ended on June 30, 2010 were deducted from the price.

As a consequence of the transaction, as of September 30, 2011, IRSA s interest in APSA rises to 94.89%.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

# g. Sale of ownership interest in Pereiraola S.A.I.C.I.F. y A. (Pereiraola).

In June 2010, IRSA closed the sale and transfer of Pereiraola shares for US\$ 11.8 million, for which it has collected US\$ 1.94 million. The balance shall be paid through a transfer to the name of IRSA of the higher of 6% of the marketable lots, or 39,601 square meters in the gated neighborhood that the buyer has agreed to develop in the property owned by Pereiraola, equivalent to US\$ 2.1 million and four consecutive, half-yearly installments of US\$ 1.94 million each plus an annual 14% interest rate on the balances, which interest shall be paid in the same conditions as principal, with the first and second installment falling due in December 2010 and June 2011, respectively.

### h. Torodur S.A.

In May 2010, IRSA acquired a 100% stake in Torodur S.A. s capital stock for US\$ 0.01 million. Later on, IRSA transferred a 2% ownership interest to CAM Communications LP (Bermudas) and CAM Communications LP (Delaware), equally, at cost. In June 2011, IRSA closed the sale and transfer of Torodur S.A. shares for US\$ 0.002 million to APSA. As a consequence of such transaction IRSA does not have any direct holding in Torodur S.A.

On the same date, CAM Communications LP (Bermudas) and CAM Communications LP (Delaware) sold to APSA their holding in Torodur S.A. in Ps. 0.02 million.

# i. Acquisition of Unicity S.A

On September 1st, 2010, and through E-Commerce Latina S.A. (subsidiary of IRSA) acquired a 100% stake in Unicity S.A. (Unicity) for US\$ 2.53 million. Unicity s main asset consists in 31,491,932 shares representative of 10% of the capital stock of Solares de Santa María S.A. and for which it carries a liability to IRSA on the purchase price balance, which as of the date hereof is US\$ 9.1 million. On September 28, 2010 the debt was capitalized and IRSA received 36,036,000 shares representing 88.61% of Unicity, being held by E-Commerce Latina S.A. the remaining 11.39%.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### j. Sale of Torres Jardín IV

On October 25, 2010, IRSA executed a preliminary sales agreement whereby it sold the lot that fronts Gurrachaga street, at 220/254/256 Gurruchaga Street, at the intersection with Murillo street in the Autonomous City of Buenos Aires (Torres Jardín IV). The total price of the transaction had been fixed at US\$ 2.9 million and the terms of payment were: US\$ 0.9 million to be collected upon signing the preliminary sales agreement and the price balance, US\$ 2.0 million, to be collected when possession is conveyed and the title deed over the property is executed, which took place in January 2011.

### k. Purchase of TGLT S.A.'s shares.

In December 2010, IRSA acquired 9,598 non-endorsable common shares in book entry form of 1 vote each, representing 0.01% of TGLT S.A. s capital stock. The total price paid was Ps. 0.1 million.

# 1. Sale of interest stake in Quality

On March 31, 2011, IRSA and Palermo Invest S.A. sold to EFESUL S.A. ( EFESUL ) 50% of the capital stock of Quality. As a result of such sale, Quality became jointly controlled by IRSA and EFESUL.

# m. Purchase of BACS shares

On March 10, 2011, IRSA signed an stock purchase agreement with International Finance Corporation (IFC) for a total of 796,875 common shares, which represents a 1.28% of BACS capital stock in an aggregate amount of US\$ 0.32 million, US\$ 0.06 million of which were paid upon execution of the agreement, and the balance of US\$ 0.26 million (supported by respective promissory notes) are to be repaid at the time of closing of the transaction, that is within 12 business days as from approval of the transaction by the BCRA, which is still pending.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### n. Acquisition of shares of Banco Hipotecario S.A.

On July 26, 2010, in the framework of an offer launched by BHSA s Board of Directors for the sale to existing shareholders of 36.0 million of its treasury Class D shares in portfolio, Banco Hipotecario sold approximately 26.9 million of said shares.

The Company exercised its preemptive rights and took part in the offer acquiring 4,352,243 Class D shares totaling Ps. 6.0 million. As a result of this transaction, the Company s interest in BHSA increased from 5% to 5.29% (without considering treasury shares).

On January 7, 2011, the Company sold to Palermo Invest S.A. the equivalent of 4,352,243 Class D ordinary shares of BHSA for US\$ 3.3 million. As a result of the sale, the Company sinterest in BHSA is once again 5% (without considering the treasury shares in portfolio).

### o. Exchange agreement on a piece of land in Caballito (TGLT S.A.)

On June 29, 2011, IRSA subscribed an Exchange agreement with TGLT S.A. (TGLT), which granted the property of a piece of land described as lot 1q of block 35, surrounded by the streets Méndez de Andes, Colpayo, Felipe Vallese and Rojas in the neighborhood of Caballito, City of Buenos Aires. In the site, TGLT will develop a building project devoted to housing and offices, which will consist of three buildings with an approximate area of 30,064.4 square meters.

The total price was settled in US\$ 12.8 million. Of the total amount, US\$ 0.2 million was paid in money after the deed was executed and the balance shall be cancelled by transferring the property of: (i) a number of apartments to be determined, which represents in all 23.10% of the square meters of the saleable houses; (ii) a number to be determined of complementary units (garages), which represents in all 21.10% of the square meters of the garages; and (iii) in case TGLT builds complementary storage rooms, a number to be determined, which represents 21.10% of the square meters of the storage rooms; of the future real estate that shall form part of the project.

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

TGLT is committed to build, finish and obtain authorization for the three buildings that shall make up the building project, within 36 to 48 months, to be counted as from the subscription of the agreement. In guarantee of its obligations under the exchange agreement, TGLT constituted in favor of IRSA a first-grade privilege mortgage on the real estate for up to US\$ 12.8 million (capital) plus interests, cost and other expenses that may apply.

### p. Purchase and sale of APSA's Notes

During fiscal year ended June 30, 2009, IRSA bought APSA Notes Series I and II for US\$ 39.6 million and US\$ 46.5 million, respectively. The total amount paid was US\$ 19.3 million and US\$ 8.2 million, respectively. These transactions generated results for Ps. 74,285 and Ps. 18,363, respectively. On October 12, 2010, IRSA sold APSA s Series I negotiable obligations through the secondary market for a nominal value of US\$ 39.6 million that it had been acquired in the course of fiscal 2009. The total amount collected from the transaction was US\$ 38.1 million. The difference has been treated as an implicit financial cost of the transaction, which shall accrue and be amortized against income over the term of the notes.

# q. Acquisition of facilities located in San Martín

On March 31, 2011, Quality subscribed a Contract for the Purchase and Sale of Property of an industrial plant owned by Nobleza Piccardo S.A.I.C. y F. (hereinafter, Nobleza) located in San Martín, Province of Buenos Aires. The facilities have the necessary features and scales for multiple uses. On May 31, 2011, the deed was executed.

The purchase price was agreed on US\$ 33 million, and payment was made as per the following detail: US\$ 9.9 million have already been paid, and the balance of US\$ 23.1 million will be cancelled in three equal and consecutive annual installments, plus interests at a 7.5% nominal annual rate calculated on outstanding balances. The first installment is due to be paid on May 31, 2012. In guarantee, Quality constituted in favor of Nobleza a first-grade privilege mortgage on the real estate.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

Likewise, Quality subscribed a lease agreement with Nobleza, by means of which later will continue occupying the property for a maximum term of three years, with the purpose of gradually moving the plant, its main distribution center and the administrative offices to another site.

On April 11, 2011, Quality requested the National Antitrust Commission to issue an advisory opinion on the obligation to notify the operation or not. The CNDC stated that there was an obligation to notify the situation, but the Company filed an appeal against this decision. As of the date these financial statements are issued, the resolution of the appeal is pending.

#### 2. APSA

### a. Sale of equity interest in Tarshop S.A.

On October 30, 2009, Tarshop S. A., capitalized irrevocable contributions made by APSA, thus APSA s participation increased to 98.5878%.

During January 2010, APSA acquired the minority interest (1.4122%) property of the minority shareholder for US\$ 0.54 million, reaching the 100% of share interest.

On December 22, 2009, APSA reported the approval by its Board of Directors of the sale assignment and transfer of the 80% of the equity interest in Tarshop S.A. to Banco Hipotecario S.A. Such interest represents 80% of the capital stock issued and outstanding, this is 107,037,152 registered, nonendorsable shares of common stock with a face value of Ps. 1 and entitled to 1 vote each.

In this line of thought, on December 29, 2009, contractual documents related to the transaction were executed, which was subject to the approval by the Argentine Central Bank granted on August 30, 2010. Consequently, on September 13, 2010, the respective memorandum of closure was executed. The total price paid for the purchase of shares stood at US\$ 26.8 million. Under this transaction, APSA granted Banco Hipotecario S.A. a two-year security agreement over APSA Serie I Notes, issued on May 11, 2007, for a face value of Ps. 1.2 million, which will work as guarantee upon any price adjustment that may result in favor of Banco Hipotecario S.A. as provided by the purchase agreement.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

On October 11, 2011 Banco Hipotecario released 50% of the pledged Corporate Notes and the remaining 50% would be released after two years as from the date appearing on the Memorandum of closure has been fulfilled.

In compliance with the conditions defined in the agreement in question, APSA committed itself to not competing for 5 years in the credit card and/or consumer loan business in which Tarshop S.A. has a presence.

Additionally, under this transaction, receivables and payables between APSA and Tarshop S.A. have been compensated.

# b. Acquisition of Arcos del Gourmet S.A.'s shares

On November 27, 2009, A.P.S.A. acquired 7,916,488 shares of common stock with a face value of Ps. 1 each, entitled to 1 vote per share, representing 80% of the capital common stock of Arcos del Gourmet S.A. The price was established at fixed amount of US\$ 5.14 million plus a variable amount equal to the 20% of the investment required in order to develop the project, up to a maximum of US\$ 6.9 million.

On September 7, 2011, APSA acquired additional shares which represent 8.185% of the voting capital in the amount of US\$ 1.75 million. Furthermore, it agreed to modify the variable price of shares acquired in 2009 by setting it at 10% of any capital increase made in Arcos de Gourmet S.A.

The remaining unpaid balance as of September 30, 2011 is made up as follows: (i) one US\$ 1 million installment, falling due on November 27, 2011 disclosed in Short-term debt and (ii) 100% of the variables amounts which will be paid off upon the possible increase of the capital.

68

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### c. Acquisition of a commercial center goodwill

On December 28, 2007, APSA signed an agreement for Partial transfer of goodwill with INCSA for acquiring one of the part of the Goodwill established by a commercial center where Soleil Factory currently develops activities.

On July 1, 2010, APSA and INCSA executed the definitive instrument for the partial transfer of the goodwill and memorandum of closure by which INCSA transferred the goodwill of the commercial center known as Soleil Factory; becoming operational on such date. Guidelines provide that INCSA does not transfer APSA the receivables or the payables from the goodwill transferred originated before executing the agreement. It should be noted that the goodwill and the building related to the hypermarket transaction located on the same premises are excluded from the transaction.

On April 12, 2011, the National Antitrust Commission notified APSA of its authorization of this transaction.

On August 3, 2011, INCSA granted the conveyance deed of the property to APSA. At the same time, APSA granted a first-grade privilege mortgage on the property to secure payment of the balance plus interest to be accrued up to the effective payment date.

The total price for this transaction is US\$ 20.7 million. Out of this total, US\$ 7.1 million were paid at the time of subscription of the purchase agreement, US\$ 0.1 million at the time of recording the public deed, and the balance of US\$ 12.6 million accrues an annual interest rate of 5% plus VAT. The interest will be repaid in seven annual and consecutive installments maturing the first installment on July 1, 2011. The capital will be settled with the last interest installment.

The above is disclosed in the accounts Short and Long term Debts for its net present value.

69

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

Furthermore, APSA signed an offering letter for acquiring, building and running a commercial center in a real estate owned by INCSA, located in the City of San Miguel de Tucumán, Province of Tucumán. The price of this transaction is US\$ 1.3 million, of which US\$ 0.05 million were paid on January 2, 2008. Such disbursement was recorded as suppliers advance. This transaction was subject to certain conditions precedent, among which APSA should acquire from INCSA the goodwill constituted by the commercial center operating in Soleil Factory.

Having complied with such condition on July 1, 2010, APSA shall start the works on May 2, 2011. However, before starting with the works, INCSA should have: a) granted the title deeds to APSA s future units to APSA, and b) transferred to APSA the rights to the registered architectural project and the effective permits and authorizations to be carried out in APSA s future units. As of the date of issuance of these unaudited financial statements, any of the two conditions have been fulfilled.

# d. Acquisition of Metroshop S.A. s shares (now known as APSAMEDIA S.A.)

On May 21, 2010, APSA and Tarshop S.A. executed an agreement to formalize the transfer of shares by which Tarshop S.A. has sold to APSA 18,400,000 registered nonendorsable shares of common stock with a face value of Ps. 1 each and entitled to 1 vote per Class A share representing 50% of Metroshop S.A. s capital stock. The transaction price was set al Ps.0.001 for the total shares.

On January 13, 2011, APSA and Metronec S.A. executed a share purchase agreement by which Metronec S.A. has sold to APSA 18,400,000 registered nonendorsable shares of common stock with a face value of Ps. 1 each and entitled to 1 vote per Class B share representing 50% of Metroshop S.A. s capital stock.

70

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

As an action subsequent to the taking over, APSA S.A. made two offers to Tarshop S.A., later accepted by Tarshop S.A., to grant the following assets:

- Receivables from consumption transactions carried out through December 31, 2010 and that are performing or in default for not more than 60 days (both those in Metroshop S.A. s own portfolio and those assigned to Fideicomiso Financiero Metroshop S.A. Serie XV- previous return of them).
- ii) The contractual position in the credit card issuance agreements whose customers did not have as of December 31, 2010 a default for over 60 days in complying with their obligations.
- iii) All credit card customers or accounts or clients
- iv) Lease agreements on certain branches and their personal property.
- v) Labor agreements for payroll personnel.

Finally, on April 18, 2011, APSA transferred to Fibesa S.A. (APSA s subsidiary) 1,840,000 shares, representative of 5% of Metroshop S.A. s capital stock for a total amount of Ps. 0.8 million which has not been paid in as of the unaudited financial statements date.

On July 20, 2011, the Special General Shareholders Meeting held by unanimous consent of Metroshop S.A. approved the change of corporate name to APSAMEDIA S.A. and the amendment of its corporate purpose to capitalize on market opportunities. APSAMEDIA S.A. will continue providing its services, which have been broadened in scope:

Consumer credit marketing and financing.

Issuance and marketing of credit cards.

Performance of any type of agency and representation.

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Management of administrative, advertising and commercial activities. Such amendments were registered with the Inspección General de Justicia (Corporate Record Office) on August 29, 2011, under number 17,795.

71

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

As of September 30, 2011 APSA's direct and indirect interest in APSAMEDIA S.A. represents 100%.

### e. Purchase of TGLT S.A. s shares

On November 4, 2010, APSA acquired 5,214,662 registered, non-endorsable shares of common stock, entitled to one vote per shares, issued by the Company TGLT S.A. for a total amount equivalent to Ps. 47.1 million under the initial public offering of the later.

Thereafter, during fiscal year 2011, APSA acquired 1,017,284 additional shares for a total consideration of Ps. 9.2 million, thus reaching an 8.87% share in the capital stock of TGLT S.A. on the balance sheet date.

During the three-month period ended September 30, 2011, APSA acquired 262,927 additional shares for a total amount of Ps. 2.6 million, thus reaching 9.24% of the capital stock of TGLT S.A. at the end of such period.

# NOTE 9: PURCHASE, SALE AND BARTER OF PROPERTIES

# A. <u>Agricultural Business</u>

- Acquisition and sale of land in the Republic of Bolivia
  - a. On June 3 and June 7, 2011 the Company subscribed contracts for the purchase of two lots, located in Santa Cruz, Bolivia, with a total extension of approximately 5,000 ha., which will be used for agricultural purposes.

The first lot corresponds to a field of approximately 2,660 ha. meant for the exploitation of sugar cane, whose purchase price amounts to US\$ 8.4 million. On the subscription date of the corresponding contract, US\$ 2 million were paid; the balance shall be cancelled in four installments, being the first due in July 2011 and the last one in October 2012.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

The second lot corresponds to a field of approximately 2,340 ha. devoted to the exploitation of soybeans, whose purchase price amounts to US\$ 5 million. Of this amount, US\$ 1.7 million have already been paid and the balance shall be paid in four half-yearly and consecutive installments, being the first due in December 2011 and the last one in June 2013.

e. Additionally, the Company has agreed the sale of 910 ha. used for agricultural purposes for a total amount of US\$ 3.6 million. The Company has received US\$ 1 million of the total sale price, and the balance shall be collected in five half-yearly and consecutive installments, being the first due in December 2011 and the last one in December 2013.

# 2. <u>Sale of farm San Pedro</u>

On September 28, 2011 BrasilAgro sold farm San Pedro, a rural property located in the Municipio Chapadão do Céu GO with a total surface of 2,447 hectares, 1,724 hectares of which are used for agricultural purposes, for the equivalent in R\$ to 580,000 soya seed bags. The sale is part of BrasilAgro business strategy, and seeks to derive both income from agricultural production and gains from the sale of real estate property.

The buyer made a down payment of R\$ 2,250 (or Ps. 5,030), equivalent to 50,000 tons of soya. The balance is to be paid in five installments; the first one is due on March 30, 2012 and amounts to 160,000 soya bags, while the other four equal annual installments due on March 30 each year amount to 92,500 soya bags each. The deal was priced at R\$ 26.1 million.

The property was acquired in September 2006 and the total amount invested for acquisition and development purposes was R\$ 10.1 million.

73

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

As from September 30, 2011, in view of the long-term nature of the receivables, BrasilAgro expects to assess the value of receivables based on the future market price of soya on each installment payment date (or else based on estimates and quotes from brokers when/if there is no pricing in the futures market on the payment due date) and to determine the exchange rate US\$/R\$ on that same date (insofar as the soya futures price is denominated in US Dollars), so that the resulting value is then discounted to its net present value by using an average rate of 10.86% p.a. The adjustment to the present value of income made for the quarter ended September 30, 2011 amounts to R\$ 2,809 (or Ps. 7,163).

# B. Real Estate Business

# 1. <u>IRSA</u>

# Acquisition of a building located at 183 Madison Avenue, New York, NY

On August 26, 2010, IRSA together with some U.S. partners, executed an acquisition of a real estate property located at 183 Madison Avenue, New York, NY, through Rigby 183 LLC ( Rigby 183 ).

The transaction was closed on December 15, 2010 and the price paid by Rigby 183 was US\$ 85.1 million, such payment has been structured through a financing of US\$ 40.0 million obtained by Rigby 183 and the amount of US\$ 45.1 million paid in cash. Moreover, Rigby 183 has obtained and additional financing of US\$ 10.0 million, in order to perform refurbishments and improvements on the building, which is being disbursed according to the works progress.

On March 31, 2011, the Company sold 8% of its interest in Rigby 183, owned by Real Estate Strategies LLC (RES), a company indirectly controlled through Tyrus, in the amount of US\$ 3.8 million. As a result, the Company has a 49% interest in Rigby 183 through IMadison LLC (IMadison).

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

The building is located in a Manhattan area known as Midtown South, at the intersection of Madison Avenue and 334th Street. There are several landmark buildings in the area, such as the Empire State Building, Macy's Herald Square and Madison Square Garden. This commercial property will be used for rentals of office space and retail stores in the lowest of its 18 stories. Its net leasable area is approximately 22,000 square meters. Based on what has already been discussed, the implicit value per square meter as acquired has been US\$ 3,717.

### 2. APSA

a. <u>Acquisition of the building known as Ex- Escuela Gobernador Vicente de Olmos (City of Córdoba)</u>
On November 20, 2006, APSA acquired through a public bidding the building known as Ex Escuela Gobernador Vicente de Olmos (Patio Olmos) located in the city of Córdoba for the amount of Ps. 32,522.

The building is under a concession agreement effective for 40 years, falling due in February 2032, which grants the concession holder the commercial exploitation of the property. Such agreement provides for paying a staggered fee in favor of the concession principal which shall be increased by Ps. 2.5 every 47 months. As of the issuance date of these financial statements, the concession is at the 235 month, with a current monthly fee of Ps. 15.1 while the next increase is scheduled for the 281 month.

On September 25, 2007 the transfer deed for the building was signed with the Government of the Province of Córdoba and the transference of the respective concession contract.

Afterwards, the government of the province of Córdoba declared the property to be of public use and subject to partial expropriation in order to be used exclusively for the Libertador San Martin theater. APSA has answered a complaint in an action and to challenge the law that declared such public interest on unconstitutional grounds. In the alternative, it has challenged the appraisal made by the plaintiff and, additionally, it has claimed damages not included in the appraisal and resulting immediately and directly from expropriation.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

The property has been recorded as non-current investments.

### b. Barter with Condominios del Alto S.A.

On October 11, 2007, APSA subscribed with Condominios del Alto S.A. a barter contract in connection with an own plot of land (plot 2 G), located in the City of Rosario, Province of Santa Fe.

As partial consideration for such barter contract, Condominios del Alto S.A. agreed to transfer the full property, possession and dominium in favor of APSA of the following future Real Estate: (i) fifteen (15) Functional Housing Units (apartments), with an own constructed surface of 1,504.45 square meters, which represent and will further represent jointly 14.85% of the own covered square meters of housing (apartments) of the building that Condominios del Alto S.A. will build in Plot G, and (ii) fifteen (15) Parking spaces, which represent and will further represent jointly 15% of the own covered square meters of parking space in the same building.

On March 17, 2010, APSA and Condominios del Alto S.A. subscribed a supplementary deed specifically determining the units committed for bartering that will be transferred to APSA and the ownership title to 15 parking spaces.

The parties have determined that the value of each undertaking is of US\$ 1.1 million.

APSA also granted Condominios de Alto S.A. an acquisition option through barter of plot 2 H. On November 27, 2008, the title deed for the plot of land 2 H was executed for US\$ 2.3 million, a value that the parties have determined for each of their considerations.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

As partial consideration for the above mentioned barter, Condominios del Alto S.A. agreed to transfer the full property, possession and ownership in favor of APSA of the following future real estate: (i) forty two (42) Functional Housing Units (apartments), which represent and will further represent jointly 22% of the own covered square meters of housing (apartments) of the building that Condominios del Alto S.A. will construct in Plot H; and (ii) forty seven (47) parking spaces, which represent and will further represent jointly 22% of the own covered square meters of parking space units in the same building.

On April 14, 2011 APSA and Condominios del Alto S.A. subscribed a supplementary deed which specifies the Functional Housing Units (apartments) that were compromised in the barter transaction agreement that should be transferred to APSA and the ownership title of the 45 parking spaces and 5 storage rooms.

# c. Barter transaction - Beruti plot of land

On October 13, 2010, TGLT and APSA subscribed an agreement of purchase with a condition precedent by which APSA sells a plot of land located on Beruti 3351/59. The transaction was agreed upon at US\$ 18.8 million. TGLT plans to construct a department building with residential and commercial parking spaces. In consideration, TGLT S.A. commits to transferring APSA: (i) a number to be determined of departments representing altogether 17.33% of proprietary square meters that may be sellable in departments in the building to be constructed; (ii) a number to be determined of complementary/functional parking units representing altogether 15.82% of square meters in parking in the same building; (iii) all units earmarked for commercial parking and the amount of US\$ 10.7 million payable upon granting the title deed.

77

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

In compliance with what was agreed upon in the previously mentioned agreement of sale, on December 16, 2010, it was executed the title deed by which APSA transfer the entire ownership and title to TGLT S.A. to the previously mentioned plot of land. TGLT cancelled the money obligation and constituted in favor of APSA a mortgage on the real estate, as collateral for the fulfillment of the remaining obligations.

The above is disclosed in Inventories and Property and equipment.

On June 9, 2011, the Administrative and Tax Contentious Law Court No. 9 of the City of Buenos Aires issued a precautionary measure in the lawsuit Asociación Amigos Alto Palermo vs. the Government of the City of Buenos Aires for Amparo, which ruled the suspension of the works.

On July 4, 2011, the Government of the City of Buenos Aires complied with what was required. On July 11, 2011, the hearing judge granted the injunction requested. Such injunction was temporarily granted until the parties produce all of the evidence offered and such evidence as may be requested by the Court at the adequate time.

On July 15, 2011, TGLT S.A. filed an review remedy against the ruling that ordered the injunction, which was granted on the same date.

Moreover, on August 3, 2011, APSA filed an appeal against the first instance ruling that granted the injunction and suspended construction works. Such appeal was lodged with the Court of Appeals, Division II, and has not been decided upon yet. Furthermore, on August 15, 2011 the answer to the complaint in due time and form was acknowledged.

### d. Barter with Cyrsa S.A.

On July 31, 2008, a conditioned barter commitment was executed by which APSA would transfer Cyrsa S.A. ( Cyrsa ) 112 parking spaces and the rights to increase the height of the property to build a two tower in preserve on the air space COTO.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

On December 17, 2010, APSA and Cyrsa signed an agreement in order to finish off the barter agreement.

#### e. Plot of land Paraná:

On June 30, 2009, APSA subscribed a Letter of Intent by which it stated its intention to acquire a plot of land of about 10,022 square meters located in Paraná, Province of Entre Ríos, to be used to build, develop and exploit a shopping center or mall.

On August 12, 2010, the agreement of purchase was executed. The purchase price stood at US\$ 0.5 million to be paid as follows:

- i) US\$ 0.05 million was settled as prepayment on July 14, 2009,
- ii) US\$ 0.1 million was settled upon executing such agreement, and
- iii) US\$ 0.35 million will be paid upon executing the title deed.

The advance payments are disclosed as fixed assets.

The title deed, at the same time of surrendering ownership, will be executed within 60 days running as from: i) the date on which the Company obtain the municipal clearance, or ii) the date on which the seller obtain the lot subdivision, whichever later. On March 18, 2011, the Municipality of Paraná granted the clearance to make the shopping mall. As of the date of issuance of these unaudited financial statements, the subdivision has been performed and the term for obtaining the public deed has begun.

APSA will be the only party in charge of carrying out administrative formalities before the Municipality and/or other agency to obtain the municipal clearance for using the shopping mall. It will bear all costs and expenses related to obtaining the municipal preclearance.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

### f. Plot of land Rosario

APSA has subscribed the following acceptance offers for the plot of land of the building located in the District of Rosario, City of Rosario, Province of Santa Fe.

Lots	Offer acceptance	Agreed price (in thousands of US\$)	Collected amount as of 06/30/11 (in thousands of US\$)	Title deed s
2 A	04/14/2010	4,200	4,200	05/26/11
2 E	05/03/2010	1,430	1,430	09/29/10
2 F	11/10/2010	1,931	1,255	07/06/11
2 B	12/03/2010	1,507	1,507	08/11/11
2 C	12/03/2010	1,507	1,507	08/11/11
2 D	12/03/2010	1,539	256	

The lots subject to these transactions have been recorded to the inventory account.

### g. Acquisition of Nuevo Puerto Santa Fe S.A.'s shares

On June 15, 2011, APSA acquired on its own and by means of its subsidiary Torodur S.A. (buyers) from Boldt S.A. and Inverama S.L. (sellers) 50% of the shares of Nuevo Puerto de Santa Fe S.A. (NPSF), a Company lessee of a property that houses a shopping mall (la Ribera Shopping) located on the Port of the city of Santa Fe, Province of Santa Fe.

The purchase price for that acquisition is US\$ 4.5 million payable in up to 19 installments with no interests, being the last installment due on February 2013, disclosed at its present value in Loans.

Additionally, the purchasers will pay to the sellers, proportionally to the shares purchased, fifty (50%) of the working capital calculated on the purchase agreement, which will stem from the special closing financial statements of Nuevo Puerto de Santa Fe S.A.. The later will prepare them as a supplement to the price.

The purchase of shares of NPSF was contingent upon the approval by the Regulatory Entity of the Port of Santa Fe of the share composition of NPSF provided, in addition, that the Caja de Asistencia Social Lotería de Santa Fe will not raise any challenge against the transaction.

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80

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 9:** (Continued)

As of August 18, 2011, once this condition was met the actual transfer of shares was completed. Furthermore, NPSF and Casino Puerto de Santa Fe entered into a sublease agreement which replaces the previous lease agreement originally held by NPSF. APSA became owner of 33.33% of the capital stock, which added to the 16.66% owned by its controlled affiliate Torodur, represent 50% of the voting capital of NPSF. Likewise GRAINCO S.A. owns the remaining 50% of the capital stock.

# NOTE 10: GRANTED GUARANTEES OF FYO.COM

By means of brokerage of agreement with guarantee, FyO.Com assumes before the purchaser the obligation to comply with the agreement in the event the seller did not deliver the merchandise. This compliance is implemented by returning the amounts agreed upon by such transaction that may be pending delivery, as well as the price difference that may arise between the price at which the agreement was executed and the price of the merchandise on the date the agreement is cancelled.

As of September 30, 2011 and June 30, 2011, the balance of brokerage transactions carried out by means of such agreement with guarantee, which was pending delivery, within the established contractual terms, amounted to Ps. 13.649 and Ps. 20,369 respectively.

As of September 30, 2011 and June 30, 2011, there are no agreements that failed to be complied with for which FyO.Com may have been claimed in its capacity of guarantor.

81

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 11: CONVERTIBLE AND NON CONVERTIBLE NOTES AND CAPITAL PROGRAM

#### A. Real Estate Business

#### 1. IRSA

#### Convertible Notes - Due date 2017

In February 2007, IRSA issued non-convertible Notes (Non-convertible notes - 2017 ) for US\$ 150 million to become due in February 2017 under the framework of the Global Program for Issuing Non convertible notes ( the Program ) in a face value of up to US\$ 200 million authorized by the Comisión Nacional de Valores. Non-convertible notes - 2017 accrues an annual fixed interest rate of 8.5%, payable every six months, starting in August, 2007. The principal will be fully paid on maturity. Non convertible notes - 2017 contains customary covenants including restrictions to pay dividends in accordance with certain limits.

On February 25, 2010, the IRSA's Board of Directors approved the extension of the maximum face value of the program by an additional US\$ 200 million, reaching a total amount of US\$ 400 million, as approved by the Ordinary Meeting of Shareholders held on October 29, 2009.

Within this framework, on July 20, 2010, IRSA issued non-convertible notes for a face value of US\$ 150 million ( Non-convertible Notes Class II ) maturing on July 20, 2020. The issuance price was 97.838% of the par value and they accrue interest at a nominal interest rate of 11.5% per annum, to be paid semi-annually on January 20 and June 20 each year, starting on January 20, 2011. The expenses related to the issuance amounted to Ps. 7.1 million.

On November 2, 2010, the General Shareholders Meeting approved a new expansion of the Program in force for up to a further US\$ 50 million bringing it to US\$ 450 million.

82

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 11:** (Continued)

### 2. APSA

#### a. <u>Issuance of convertible notes</u>

On July 19, 2002, APSA issued Series I of Convertible Notes (ONC) for up to US\$ 50 million with a face value of Ps. 0.1 each. That series was fully subscribed and paid-up.

This issuance was resolved at the Ordinary and Extraordinary Meeting of Shareholders held on December 4, 2001, approved by the Comisión Nacional de Valores Resolution No. 14,196 dated March 15, 2002 and authorized to list for trading on the Buenos Aires Stock Exchange on July 8, 2002.

The main issue terms and conditions of the Convertible Notes are as follows:

Issue currency: US dollars.

Due date: July 19, 2014

Interest: at a fixed nominal rate of 10% per annum. Interest is payable semi-annually

Payment currency: US dollars or its equivalent in pesos.

Conversion right: the notes can be converted at any time at the option of each holder into ordinary shares at a conversion price equivalent to the higher of the result from dividing the face value of the Company s shares (Ps. 0.1) by the exchange rate and US\$ 0.0324, which means that each note is potentially exchangeable for 30,864 shares of Ps. 0.1 par value each.

Right to collect dividends: the shares underlying the conversion of the Convertible Notes will be entitled to the same right to collect any dividends to be declared after the conversion as the shares outstanding at the time of the conversion.

On October 7, 2010, the holders of Convertible Notes into APSA's shares exercised the conversion right, issuing 477,544,197 shares of common stock, with a face value of Ps. 0.1 each and retiring Notes for a face value for US\$ 15.5 million. As from the conversion, the number of APSA S

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shares went from 782,064,214 to 1,259,608,411.

83

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 11:** (Continued)

On September 21, 2011, holders of notes convertible into APSA s shares exercised their conversion rights issuing 277,777 shares of common stock with a face value of Ps. 0.1 each and retiring notes for a face value of US\$ 0.009 million. As from the conversion, the number of the Company shares went from 1,259,608,411 to 1,259,886,188.

Thus, since the issuance of the program, the holders of APSA s Notes (Convertible into ordinary shares) exercised the conversion rights for a total of US\$ 18.4 million, issuing ordinary shares with a face value of Ps. 0.1 each.

As of September 30, 2011, APSA s Convertible Notes amounts to US\$ 31.8 million, mainly held by IRSA.

# b. <u>Issuance of non-convertible notes</u>

On May 11, 2007, APSA issued two series of notes for a total amount of US\$ 170 million.

Series I corresponds to the issuance of US\$ 120 million maturing on May 11, 2017, which accrue interest at a fixed rate of 7.875% paid semiannually on May 11 and November 11 of each year as from November 11, 2007.

Series II corresponds to the issuance of Ps. 154,020 (equivalent to US\$ 50 million). Principal will be settled in seven, equal and consecutive semi- annual installments as from June 11, 2009, and accrues interest at 11% per annum, maturing on June 11, and December 11 of each year as from December 11, 2007.

As of September 30, 2011 total Series I and Series II Notes repurchased by APSA amount to US\$ 10.0 million and US\$ 1.4 million, respectively. Such notes had been valued at face value and are disclosed netting the current and non-current capital and interest owed.

84

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 11:** (Continued)

The Company holds corporate notes Series II for an amount of Ps. 13.3 million.

These issuances correspond to classes 1 and 2 within the Global Program for Issuing Negotiable Obligations, having a face value of up to US\$ 200 million authorized by the Comisión Nacional de Valores Resolution No. 15,614 dated April 19, 2007.

The APSA's Shareholders Meeting held on October 29, 2009 approved the increase in the amount of the Global Program for the Issuance of Notes in place up to US\$ 200 million. It also approved the creation of the Global Program for the issuance of securities representing short-term debt (VCP) in the form of simple notes not convertible into shares, denominated in pesos, US dollars or any other currency with unsecured, special, floating and/or any other guarantee, including third party guarantee, either subordinated or not, for a maximum outstanding amount at any time that may not exceed the equivalent in Ps. of US\$ 50 million.

Under such Global Issuance Program of Notes, on November 10, 2009, the placement of the Second Series of Notes for a total value of Ps. 80.7 million was completed in two series.

Series III relates to the issuance of Ps. 55.8 million maturing on May 12, 2011, which accrue interest at variable BADLAR plus a 3% margin payable on a quarterly basis.

On May 12, 2011, APSA made the last payment of interest and paid off all of the principal of such issuance.

Series IV relates to the issuance of Ps. 24.9 million (equivalent to US\$ 6.6 million) maturing on May 12, 2011, which accrues interest at a fixed 6.75% rate applied to the principal in US dollars, payable on a quarterly basis.

On May 12, 2011, APSA made the last payment of interest and paid off all of the principal of such issuance.

85

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 11:** (Continued)

#### Capital increase

On May 26, 2011, the Ordinary and Extraordinary Shareholders Meeting of APSA resolved as follows:

Capital stock increase of up to Ps. 108 million through the issue of up to 1,080,000,000 new common shares of par value Ps. 0.10 each, on one or many offerings, with a share premium or not and with one voting right per share, with dividend rights in equal conditions as the rest of the outstanding shares at the issuing date, following a public offering in the country or abroad. The meeting established the parameters under which the Board of Directors will settle the share premium, with a range of prices for the share, being the minimum price Ps. 25.6133 per share of par value Ps. 1 or US\$ 25.1 per ADS and a maximum price of Ps. 75 per share of par value Ps. 1 or US\$ 73.4970 per ADS.

Delegation on the Board of Directors of the power to define all the terms and conditions of the issuing process in one or several offerings, not expressly determined in the Shareholders Meeting with the power to sub-delegate on one or more than one director or manager, or the people that they authorize.

Reduction of the term to exercise the preemptive subscription right and the accretion right to up to 10 working days, as provided by section 194 of Act No. 19,550 and the regulations in force, delegating on the Board of Directors the most extensive powers in order to fulfill the capital stock increase.

Approval of the terms and conditions of the repurchase offering in the context of the capital increase and subject to the effective fulfillment of this of the outstanding convertible Corporate Bonds with par value US\$ 31,755,502, for the amount of US\$ 36.1 million, equivalent to US\$ 1.13666 per Corporate Bond.

86

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** SIGNIFICANT EVENTS

#### A. Agricultural Business

#### a) BrasilAgro - Maeda. Changes in Jaborandi Ltda. contract

On September 26, 2011, BrasilAgro released a communication note in the market to clarify that its participating stake in Jaborandi S.A., owner of Fazenda Jatobá, was not modified and thus BrasilAgro and Maeda still retain 90% and 10%, respectively, of the Jaborandi Ltda. company. Jaborandi Ltda. is an operator intended to develop and plant in Finca Jatobá, which ownership structure has been modified from 75% owned by BrasilAgro and 25% owned by Maeda, to a 50-50 structure between both parties.

On September 22, 2011 BrasilAgro executed an amendment to the ownership agreement of Jaborandi Ltd., whereby it assigns and transfers 1,766,038 of the shares in the Company s capital. Following this transfer, BrasilAgro holds 14,572,661 shares and Maeda 7,212,271 shares. This transaction led to an investment loss in BrasilAgro s results of operations of R\$ 1,135 (equal to Ps. 2,894). On that same date, as indicated in the Minutes of the Meeting of Shareholders, a decision was made to reduce the capital stock by R\$ 12,508 (or Ps. 28,369) by means of redemption and cancellation of 12,508,586 shares. Of this total, R\$ 7,775 (or Ps. 17,634) result from a capital reduction to offset against retained deficit by BrasilAgro while R\$ 4,733 (or Ps. 10,735) were repaid to BrasilAgro for they related to capital in excess in relation to the Company s purpose. Consequently, the capital stock of Jaborandi Ltd. was increased to R\$ 9,276 (or Ps. 21,039) and is composed of 9,276,346 shares, 50% of which are held by BrasilAgro while the remaining 50% is held by Maeda, so that each shareholder would have a 50% stake in the company, that is, 4,638,173 shares.

87

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

### b) Green Ethanol

In May 2007 BrasilAgro acquired a 49.9% stake in Green Ethanol LLC Green Ethanol (formerly Tarpon Ethanol LLC). Green Ethanol held 2.47% of the capital stock of Brenco , a privately-held Brazilian company which started up operations in 2007 in the sugar and ethanol segment. In September 2008, Green Ethanol reduced its share in Brenco to 1.55% and in December 2008 it increased it to 3.8% of Brenco capital stock. BrasilAgro, who saw its share diluted to 40.64% in Green Ethanol did not follow suit. In February 2010, ETH \_ Bionenergía acquired substantially all the capital stock of Brenco, thus diluting Green Ethanol s share to 0.046%.

As a result, BrasilAgro has a share of 40.64% in Green Ethanol; however, it would not have a material influence. The social contract of Green Ethanol provide the controlling interest, as well as the voting rights on administrative and financial matters and decision making are vested on another investor.

#### B. Real Estate Business

### 1. <u>IRSA</u>

#### a. <u>Investment in Banco Hipotecario S.A.</u>

# Exposure to the non-financial public sector

Banco Hipotecario S.A. has assets with the non-financial public sector for Ps. 623,288 booked in its financial statements, according to the following detail:

- a) Government bonds, net of allowances, for Ps. 549,549;
- b) Loans to the national, provincial and municipal non-financial public sector for Ps. 50,879;
- c) Other receivables derived from financial intermediation for Ps. 22,860 pertaining to debt securities from the Financial Trusts SISVIAL.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

Through Communication A No. 4546 of July 9, 2006, it was established that as from July 1, 2007, assistance to the Public Sector by all means (average) shall not exceed 35% of the total Asset as of the last date of the previous month.

As of September 30, 2011 and June 30, 2011 assistance to the Public Sector reached 5.4% and 5.8%, from total Assets, respectively.

# Banco Hipotecario S.A.'s treasury Shares

In the course of the fiscal year ended on June 30, 2009 and with the Total Return Swap dated January 29, 2004 having expired, Banco Hipotecario S.A. received treasury shares Class D totaling 71.1 million.

On April 30, 2010, the Extraordinary General Shareholders Meeting of the Banco Hipotecario S.A. resolved to delegate upon the Board of Directors of the Bank the decision to pay with the treasury shares in portfolio the DAA or StAR coupons resulting from the debt restructuring as advisable based on the contractually agreed valuation methods and their actual market value after allowing the shareholders to exercise their preemptive rights on an equal footing.

On June 16, 2010, the Board of Directors of Banco Hipotecario offered to sell 36 million of its treasury Class D shares to its existing shareholders. On July 26, 2010, in the framework of the offering, the Bank sold approximately 26.9 million of its treasury Class D shares. On August 3, 2010, the Bank applied the proceeds from the offering and the remaining Class D shares to the cancellation of the StAR coupons maturing on that date.

On April 13, 2011, the Special Shareholders Meeting of Banco Hipotecario decided to authorize the Board of Directors to sell treasury shares in the open market, reducing to ten days the term established for the exercise of pre-emptive rights, which term is not applicable where the sale of shares does not exceed 1% of the Company s capital stock in any given period of 12 months.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

The Company s Banco Hipotecario treasury shares still in its portfolio amount to 36.6 million and entail an increase in IRSA s ownership interest. As considered for valuation purposes, they have risen from 29.77% to 30.51%.

Banco Hipotecario s General Annual Shareholders Meeting, held on April 13, 2011 approved the payment of dividends for a total amount of Ps. 100 million, equivalent to 6.66667% of the capital stock or Ps. 0.068335 per outstanding share of par value Ps. 1, corresponding to the fiscal year ended on December 31, 2010.

The availability of this dividend is liable to BCRA s approval in accordance with the regulation disclosed by Communication A 5072, its amendments and complementary regulations. The BCRA has not yet issued its approval.

As per the Company s holding, it is entitled to Ps. 30.5 million.

#### b. <u>Transactions pending solution by the Argentine Antitrust Commission</u>

On November 20, 2009, after the sale of the building Edificio Costeros (Dock II), IRSA applied to the CNDC for a consultative opinion on whether IRSA had to notify that transaction or not. The CNDC found that there was an obligation to notify the same, but IRSA appealed that decision. As of the date of issuance of these financial statements, the CNDC had not yet handed down a resolution.

In addition, as regards the acquisition of Torre Bank Boston, on August 30, 2007 IRSA applied to the CNDC for a consultative opinion as to whether IRSA had to notify the transaction. On November 22, 2007 the CNDC stated that there was indeed a duty to notify the transaction. IRSA filed an appeal against this decision. The resolution from the matter in court was favorable to the CNDC. On November 3, 2010 was notified to the CNDC. As of the date of issuance of these financial statements, the authorization is in process of notificating the operation.

90

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

### 2. APSA

#### a. Financing and occupation agreement with NAI INTERNATIONAL II, INC.

On August 12, 1996 Empalme S.A.I.C.F.A. y G. (merged into Shopping Alto Palermo S.A. as from January 1st, 2009) executed an agreement with NAI INTERNATIONAL II, INC. (subsequently transferred to NAI INTERNACIONAL II, INC. Branch Argentina) by means of which the later granted a loan for an original principal of up to US\$ 8.2 million for the construction of a multiplex cinema and part of the parking lot located in the premises of Córdoba Shopping, Villa Cabrera which are disclosed in Property and Equipment, net.

According to the agreement of occupation related to the loan contract, the amounts due are set off against payments generated by the occupation held by NAI INTERNATIONAL II, INC. of the building and the area known as cinema. The agreement provides that if after October 2027, there still is an unpaid balance of the loan plus respective interest thereon, the agreement will be extended for a final term established as the shorter of the term required to fully repay the unpaid loan amount, or ten years.

If once the last term has elapsed and there still is an unpaid balance, APSA will be released from any and all obligation to pay the outstanding debt.

On July 1, 2002 a new amendment to the agreement was established, whose most important resolutions are as follows:

The outstanding debt was de-dollarized (Ps. 1 = US\$ 1)

An antichresis right was created and it was established that all obligations assumed by Empalme S.A.I.C.F.A. y G. under the agreement by which the normal use and operation of the cinema center is warranted to NAI INTERNACIONAL II, INC., including those obligations involving restrictions on the use or title to property by Empalme S.A.I.C.F.A. y G. or third parties, shall be comprised in the previously mentioned property right.

91

#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

Principal owed as of September 30, 2011 and interest accrued unpaid through that date, due to the original loan agreement and respective amendments are disclosed under Customers advances - Lease advances together with other advances not included in this agreement.

# b. Neuquén Project

The main asset of Shopping Neuquén S.A., controlled by APSA, is a plot of land of 50,000 square meters approximately, in which a mixed use center would be built. The project includes the building of a shopping center, cinemas, a hypermarket, apartments, private hospital and other compatible purposes.

On December 13, 2006, Shopping Neuquén S.A. entered into an agreement with the Municipality and with the Province of Neuquén by which, mainly, the terms to carry out the commercial and residential venture were rescheduled and authorized Shopping Neuquén S.A. to transfer to third parties the title to the plots of land into which the property is divided, provided that it is not that one on which the shopping center will be built.

Such agreement put an end to the case Shopping Neuquén S.A. vs. Municipalidad de Neuquén in re: procedural administrative action , lodged at the High Court of Neuquén. Lawyers fees shall be borne by the company, which although they have been established are not yet final.

On July 5, 2010, Shopping Neuquén S.A. began the committed works for the first stage, which should be completed at a maximum 22 month terms starting upon beginning construction. In the case of failing to comply the conditions established in the agreement, the Municipality is entitled to terminate the agreement and carry out the actions that may be considered necessary for such respect, among them, to request the return of the Company's plots acquired to the Municipality.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

On April 15, 2011 the Company entered into an agreement with Gensar S.A. whereby the later is entitled to buy one of the plots of land that form part of the commercial undertaking of mixed use next to which the Company is building a shopping center. In this plot of 14,792.68 square meters, Gensar S.A. agreed to build and operate a hypermarket that initially will be of the Coto chain. To such effect, Gensar S.A. has taken possession of the above indicated plot of land.

On September 16, 2011 it executed a deed for the conveyance of title on such plot of land in favor of Gensar S.A., which deed is currently in the process of being registered with the relevant Real Estate Regulatory Entity.

# c. <u>Contributed leasehold improvements - Other liabilities</u>

In March 1996 Village Cinema S.A. inaugurated ten multiplex system cinema theatres, with an approximate surface of 4,100 square meters. This improvement of the building of Mendoza Plaza Shopping S.A. was capitalized with a balancing entry as a fixed asset, recognizing the depreciation charges and the profits over a 50-year period. The lease is for a time limit of 10 years to be renewed every four equivalent and consecutive periods, at the option of Village Cinema S.A.. At the end of period / year the remaining pending accrual shown under other liabilities, in line improvements made by others to be accrued.

#### d. Compulsory expropriation order of the lot owned by Canteras Natal Crespo

On April 8, 2011, Canteras Natal Crespo S.A. (Canteras) and Caminos de las Sierras S.A. (Caminos) subscribed an agreement by means of which Canteras granted Caminos an occupation permit and the possession over a piece of land of approximately 2 ha. 8,250 square meters (portion), located on provincial road E-55 in the Province of Córdoba, so that Caminos performed the works necessary for the toll road, based on the Concession agreement subscribed with the provincial Government.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 12:** (Continued)

With the aim of completely and adequately affecting the area to road works to be performed by Caminos, the land will be subject to the Compulsory Expropriation Regime ruled by Provincial Act No. 6,394 and its complementary rulings. The management and fulfillment of all the requirements provided by this Act will be exclusively in charge of Caminos, who shall start the proceedings within ninety (90) days as from the date of subscription of the Agreement.

The appraisal of the piece of land will be in charge of the Provincial General Appraisal Council (Council) or the organization and/or entity established to replace it. Caminos has committed to the payment of compensation resulting from the appraisal performed by the Council plus 10% of the amount (compensation). As advance payment, Caminos gave the amount of Ps. 0.8 million. Once the appraisal is performed, Caminos shall pay Canteras the positive difference resulting from the compensation and the advances. The payment term shall be ninety (90) days from the Council s resolution. Should the compensation be less than the amount advanced by Caminos, the amount already collected by Canteras will automatically be the final value for the piece of land and the existing difference shall be considered as repayment for the damages immediately and directly derived from the expropriation. As of the date these financial statements were issued, Canteras had granted Caminos the possession of the piece of land.

# e. Concession Amendment Agreement of Arcos del Gourmet S.A.

On September 6, 2011, Arcos del Gourmet S.A. entered into a Concession Amendment Agreement with ADIF whereby the term of the concession was extended until December 31, 2030, with the right to one extension of 3 years and four months as from such date, and a subsequent extension of three additional years. The term to carry out the works and open up the shopping mall to be developed in the plot of land was set at two years, as from the date of execution of the agreement.

The monthly royalty payable for the concession was set at Ps. 0.2 million (plus VAT) until December 31, 2025 and steps up to Ps. 0.25 million as from January 1, 2026 (plus VAT). Notwithstanding the above, thereafter and until expiration of the concession term, royalties shall be priced every two years.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

In addition, Arcos del Gourmet S.A. agrees to pay any amount necessary for the construction of the new Palermo station, budgeted at an estimated amount of Ps. 9.7 million (plus VAT).

To secure performance of the Agreement with ADIF, Arcos del Gourmet S.A. agreed to take out a performance bond insurance in the amount of Ps. 4,460, make an escrow deposit in cash in the amount of Ps. 400 and take out another performance bond insurance in favor of ADIF to secure due and timely performance of works therein agreed in the amount of Ps. 14,950.

This agreement would supersede that executed in the ONABE.

# NOTE 13: SALES OF BUILDINGS

### Real Estate Business

On July 7, 2011, the Company subscribed a sale agreement of some offices at Libertador 498. The agreed total price is US\$ 2.5 million to be paid as per the following: a) US\$ 0.75 million at the time of subscription of the sale agreement, b) US\$ 1.25 million at the time of recording the public deed and granting possession (which took place on October 17, 2011), c) US\$ 0.1 million on October 28, 2011 and d) US\$ 0.4 million on April 27, 2012. To secure the payment of the balance, the purchaser constituted a first-degree privilege mortgage on the property, in favor of the Company. As of September 30, 2011, the Company recorded a profit of Ps. 8.1 million derived from the measurement of the properties at their net realizable value.

On September 7, 2011, the Company subscribed a sale agreement of the property  $\,$  Thames  $\,$ . The total transaction price amounts to US\$ 4.7 million. Out of this total, US\$ 1.0 million have been collected at the time of subscription, and the balance of US\$ 3.7 million were collected at the time of recording the public deed and granting possession, which took place on October 25, 2011. The result for this transaction amounts to US\$ 3.8 million.

Both properties were classified as investment properties until the above mentioned transactions were executed, which represents a gross lease area of approximately 33,900 square meters. As of September 30, 2011, these assets were reclassified to inventory, in accordance with the Company's disclosure policies.

During the three-month period ended on September 30, 2011, no offices were sold.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 14: CAPITALIZATION PROGRAM FOR EXECUTIVE MANAGEMENT

As of September 30, 2011 Cresud and IRSA had made contributions to the capitalization program for executive management that amount Ps. 2.784.

# NOTE 15: EXECUTIVE STAFF'S FEES

Agricultural business

#### Stock Purchase Option Plan

Pursuant to the provisions of the Corporate Bylaws, BrasilAgro has a Stock Option Plan (the Plan) in place approved by the General Shareholders Meeting, which seeks to integrate executive staff to the company s development process in the medium and long term. This Plan is administered by the Remunerations Committee and the awards are subject to the approval of the Board of Directors.

In the Special Shareholders Meeting held on October 29, 2008 a Stock Option Plan was approved by the Company ( Stock Options ).

Under the Stock Option Plan, the Board of Directors is entitled to:

Create and apply general rules governing the award of stock options under this Plan and solve any interpretation issues that may arise in relation to the Plan:

Define performance targets applicable to Managers and Executives of the Company and its controlled affiliates, in order to establish objective eligibility criteria to take part in the Plan.

96

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 15:** (Continued)

Choose eligible Participants to the Plan and authorize the award of stock options to such Participants, establishing all the conditions governing the options to be awarded, and to modify such conditions where necessary in order for the options to comply with applicable laws and regulations.

Issue new shares of BrasilAgro not to exceed the authorized stock limit as a result of the exercise of such stock options by Participants.

The stock options to be awarded under the Plan shall entitle the holders to the purchase of an amount of shares not to exceed, at any time, the maximum cumulative limit of 2% of the company s issued shares, with the minimum price being the average listed price of the Company s shares in the San Pablo Stock Exchange (BOVESPA) based on the weighted trading volume of the last thirty trading days before the option award.

On August 11, 2010 the Board of Directors approved the creation of the Options Award Program No. 1 (the Program ), under which the Board of Directors is authorized to award stock options to eligible beneficiaries chosen on that occasion. The Program defines the beneficiaries, the number of shares that each of them may acquire upon exercising their stock option rights, the exercise price per share to be paid in cash by the beneficiaries and the stock option conditions.

Upon exercise, each option entitles the beneficiary to purchase 1 share of stock of BrasilAgro at the exercise price established in the Program. The Program involves 5 beneficiaries and the award of 370,007 shares at an exercise price of Rs. 8.97 per share, and they may be fully exercised as from August 12, 2012 (vesting date) for a term of three years as from the vesting date. On September 30, 2011 there were no options outstanding.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 16: DERIVATIVE FINANCIAL INSTRUMENTS

Real Estate Business

# Futures - HASA

In order to reduce financing costs related to loans granted by Standard Bank Argentina S.A., HASA entered into non-deliverable forwards (NDF) for the purchase of US Dollars. During the three-month period ended September 30, 2011, the Company has recognized a loss on such transactions that amounts to Ps. 74 included under Other holding gains/losses of the income statement.

#### Futures - APSA

During the period APSA entered into hedge transactions which resulted in an unrealized loss of Ps. 1,222 and is accounted for under Other financing expense in the Statement of Income.

The table below lists financial derivative transactions conducted during the period and the corresponding gains/losses thereon:

		Amount		
Futures	Bank	US\$	Due date	Gain
Unsettled transactions				
Purchase of dollars	Banco Santander Río S.A.	6,000	11/30/2011	(200)
Purchase of dollars	Standard Bank Argentina S.A.	5,000	12/31/2011	(459)
Purchase of dollars	Standard Bank Argentina S.A.	5,000	01/31/2011	(563)
Sub-total				(1,222)
Settled transactions				
Gain on hedging operations				(1,222)

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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#### NOTE 17: SUBSEQUENT EVENTS

Creation of Consumo Centro -private financial trust-

On October 7, 2011, APSAMEDIA S.A., as trustor, together with Comafi Fiduciario Financiero S.A., acting as Trustee of the Fideicomiso Financiero Privado Yatasto, as Original Holder, created a private financial trust called Consumo Centro, which was assigned by APSAMEDIA S.A. under trust the legal ownership of certain receivables that were not in good standing, including included consumer loans, credit card receivables and refinanced receivables generated by APSAMEDIA S.A. in the ordinary course of business, and which shall issue pass-through in favor of the Original Holder. The receivables assigned under trust amount to Ps. 39.3 million approximately.

As from such assignment, APSAMEDIA S.A. will assume no liability whatsoever for the creditworthiness or repayment capacity of any of the debtors, or for the success or failure to collect such receivables, or for compliance by debtors of obligations assumed in relation to such receivables.

The price of the Assignment in Trust amounts to Ps. 1.9 million. Such price less the sums of money received as payment by APSAMEDIA S.A. between August 26, 2011, cutoff date, and September 30, 2011, which amount to Ps. 0.15 million, were transferred on October 7, 2011 to a pesos-denominated checking account held by APSA at Banco Comafi for a total amount of Ps. 1.8 million.

The Pass-Throughs will be issued by the Trustee for a total nominal value of Ps. 1.9 million; they will not be registered for public offering or listing in the Stock Exchange, nor will a credit rating be applied for. The Pass-throughs will be exclusively secured and the solely source and payment mechanism will be the amounts collected by the Trustee under the assets held in trust.

### Arcos del Gourmet S.A.

A Shareholders Meeting of Arcos del Gourmet S.A. was held on October 5, 2011, which finally approved Arcos del Gourmet S.A. 's financial statements for the fiscal year ended June 30, 2011. Such Meeting was adjourned and on November 4, 2011 approved a capital increase of up to Ps. 11,000 with a subscription price of Ps. 0.00387 per shares, which includes Ps. 0.001 par value per share and Ps. 0.00287 as share premium per share; the Shareholder Meeting also approved payment of subscription price by the capitalization of existing irrevocable contributions, the debt-for-equity swap involving some loan agreements granted by APSA plus accrued interest, with the balance being paid-in in cash. As of the issuance date of these unaudited financial statements, the mandatory publications are being made for shareholders to have the chance to exercise their preemptive rights.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera

# y Agropecuaria

Free translation from the original prepared in Spanish for

publication in Argentina

# **Unaudited Basic Financial Statements**

Corresponding to the three-month periods

ended September 30, 2011 and 2010

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Balance Sheet as of September 30, 2011 and 2010 and as of June 30, 2011

(in thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

ASSETS CURRENT ASSETS	September 30, 2011 (Notes 1 y 2)	June 30, 2011 (Notes 1 y 2)	September 30, 2010 (Notes 1 y 2)	LIABILITIES CURRENT LIABILITIES	September 30, 2011 (Notes 1 y 2)	June 30, 2011 (Notes 1 y 2)	September 30, 2010 (Notes 1 y 2)
Cash and Banks (Note 8.a.)				Trade accounts payable			
	96,401	3,616	21,102	(Note 8.f.)	103,482	140,216	76,156
Investments (Note 8.b.)	124,737	19,092	75,099	Short-term debt (Note 8.g.)	598,168	541,720	406,275
Trade accounts receivable,				Salaries and social security			
net (Note 8.c.)	60,636	91,280	83,717	payable (Note 8.h.)	20,234	28,393	17,237
Other receivables (Note							
8.d.)	186,863	158,108	116,655	Taxes payable (Note 8.i.)	8,053	6,287	9,179
Inventories (note 8.e.)	210,756	230,803	127,688	Other liabilities (Note 8.j.)	145,305	29,540	77,121
				•			
<b>Total Current Assets</b>	679,393	502,899	424,261	<b>Total Current Liabilities</b>	875,242	746,156	585,968
				NON-CURRENT			
				LIABILITIES			
NON-CURRENT				<u>ERABILITIES</u>			
ASSETS				Long-term debt (Note 8.g.)	384,795	204,742	105,954
Other receivables (Note				Zong term dest (riete o.g.)	20.,720	20 .,, .2	100,50
8.d.)	91,411	58,194	65,477	Taxes payable (Note 8.i.)	99,190	96,528	91,383
Inventories (Note 8.e.)	167,571	184,527	140,739	Other liabilities (Note 8.j.)	15,604	12,195	4,018
Investments on equity	107,071	10.,027	1.0,700	Provisions for pending	10,00.	12,100	.,010
investees (Note 8.b.)	2,201,636	2,162,773	1,780,064	lawsuits (Schedule E)	1.689	1.681	1,671
	2,201,000	2,102,770	1,700,00	iawaana (senedano 2)	1,005	1,001	1,071
Other Investments (Note 8.b.)	21	21	85,248	Total Non-Current Liabilities	501,278	315,146	203,026
Property and equipment, net (Schedule A)	354,043	345,085	315,212	Total Liabilities	1,376,520	1,061,302	788,994
net (Senedale 11)	33 1,0 13	3 13,003	313,212	Total Elabilities	1,570,520	1,001,502	700,551
Intangible assets, net (Schedule B)	21,076	21,340	22,131				
<b>Total Non-Current Assets</b>	2,835,758	2,771,940	2,408,871	SHAREHOLDERS EQUITY	2,138,631	2,213,537	2,044,138
<b>Total Assets</b>	3,515,151	3,274,839	2,833,132	Total Liabilities and Shareholders Equity	3,515,151	3,274,839	2,833,132

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The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice President II

Acting as President

101

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Income**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010  $\,$ 

(in thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	September 30, 2011	September 30, 2010
Production income	•	Î
Crops	63,286	20,295
Beef Cattle	8,917	2,758
Milk	7,062	9,301
Total production income	79,265	32,354
Cost of production (Schedule F.2):		
Crops	(41,814)	(19,575)
Beef Cattle	(12,145)	(5,701)
Milk	(6,464)	(6,773)
Total cost of production	(60,423)	(32,049)
Production gain	18,842	305
Sales		
Crops	116,427	49,082
Beef Cattle	21,828	15,192
Milk	6,584	8,272
Establishments		71,096
Others	4,858	4,237
	140.405	1 45 050
Total sales	149,697	147,879
Cost of sales		
Crops (Schedule F.1)	(96,388)	(42,548)
Beef Cattle (Schedule F.1)	(20,423)	(15,348)
Milk (Schedule F.1)	(6,584)	(8,272)
Establishments		(21,652)
Other (Schedule F.1)	(521)	(1,938)
Total cost of sales	(123,916)	(89,758)

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Sales profit	25,781	58,121
Gross profit	44,623	58,426
Selling expenses (Schedule H)	(24,417)	(10,588)
Administrative expenses (Schedule H)	(13,720)	(8,998)
Unrealized gain on inventories-beef cattle (Schedules F.1 y F.2)	8,946	16,127
Unrealized gain (loss) on inventories-crops, raw materials and MAT	6,239	(4,153)
Operating gain	21,671	50,814
Financial results:		
Generated by assets:		
Exchange gains	2,684	449
Interest income (Note 8.k.)	3,592	4,255
Other unrealized (loss) gain (Note 8.k.)	(1,809)	484
	4,467	5,188
Generated by liabilities:		
Exchange (loss) gain	(15,337)	279
Interest loss (Note 8.k.)	(18,725)	(11,594)
Other Unrealized loss	(1,180)	(1,250)
	(35,242)	(12,565)
Other income and expenses, net		
Shareholders Personal asset tax	(2,300)	(2,200)
Others	231	520
	(2,069)	(1,680)
Gain on equity investees (Note 8.1.)	12,138	30,595
Management agreement fees (Note 5)	(116)	(5,761)
	,	
Net income before income tax	849	66,591
Income tax (Note 6)	189	(14,741)
Net income for the period	1,038	51,850
Earnings per share :		
Basic (Note 9)	0.0020	0.10
Diluted (Note 9)	0.0018	0.09
The accompanying notes and schedules are an integral part of the financial statements	2.222	- 107

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

September 30,

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Unaudited Statement of Changes in Shareholders Equity

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	Capital (No		Shareholders Inflation adju		ions		Non capitalized	Retain	ed earnings	Long-term incentive			
Items	Common stock Tre	asury stock	Common k stock Tre	asury stock	Paid-in capital (1)	Subtotal	contributions (2)		Reserve for no development		Retained earnings	Translation differences	Total
Balances as of June 30, 2010	496,560	5,001	164,561	1,657	879,331	1,547,110		23,023			187,683	66,449	1,968,193
Transitory conversion differences for the period	., .,	-,		,,,,,	,	,, .,, .,		,	,		,	24,095	24,095
Net income for the period											51,850		51,850
Balances as of September 30, 2010	496,560	5,001	164,561	1,657	879,331	1,547,110		23,023	143,928		239,533	90,544	2,044,138
Balances as of June 30, 2011	496,562	5,001	164,561	1,657	879,342	1,547,123	1,012	32,293	320,064		145,842	167,203	2,213,537
Long-term incentive program reserve (3)		·		·			·	·	·	1,594	·	·	1,594
Non-capitalized contributions							287			-,-,-			287
Transitory conversion differences for													
the period Net income for the period											1,038	(77,825)	(77,825) 1,038
Balances as of	496,562	5,001	164,561	1,657	879,342	1,547,123	1,299	32,293	320,064	1,594	146,880	89,378	2,138,631

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# 2011

- (1) See notes 2.q y 16.
- (2) See note 15 consolidated financial statements.
- (3) See note 21 financial statements.

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

103

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Cash Flow**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010  $\,$ 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	September 30, 2011	September 30, 2010
Changes in cash and cash equivalents	56916111061 50, 2011	5eptemoer 50, 2010
Cash and cash equivalents at the beginning of the fiscal year	22,708	18,364
Cash and cash equivalents at the end of the period	221,138	37,126
Cush and cash equilibrium at the chart of the period	221,100	07,120
Net increase in cash and cash equivalents	198,430	18,762
Causes of changes in cash and cash equivalents		
Operating activities		
Net income for the period	1,038	51,850
Income tax	(189)	14,741
Accrued interest during the period	15,532	14,177
Adjustments made to reach net cash flow from operating activities:		
Gain on equity investees	(12,138)	(30,595)
Increase (Decrease) in Allowances and Provisions	171	12,263
Depreciations of Property and Equipment	1,980	1,761
Depreciations of Intangible Assets	188	188
Unrealized loss on Inventories and MAT	(15,185)	(11,974)
Financial results	13,690	(2,587)
Gain on the sale of fixed assets	343	13,935
Long-term incentive program reserve	512	
Changes in operating assets and liabilities:		
Increase in trade accounts receivable	30,637	7,312
Increase in other receivables	(14,372)	(51,193)
Decrease (Increase) in Inventories	52,129	(281)
Decrease in social security payable and taxes payable and customer advances	(4,244)	(1,270)
Decrease in trade accounts payable	(36,856)	(18,278)
Increase in other debts	2,142	24,050
Cash flows provided by operating activities	35,378	24,099
Investing activities		
Increase in interest on equity method investees (except IRSA)		(2,777)
Increase in interest in IRSA	(137,169)	

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Dividends collected	141	141
Increase in investments		(46,503)
Increase in related companies loans	(500)	
Acquisition and upgrading of fixed assets	(11,222)	(6,930)
Incorporated cash by merger	2,271	579
Cash flows applied to investing activities	(146,479)	(55,490)
Financing activities		
Increase in financial loans	82,623	113,208
Decrease in financial loans	(107,747)	(163,121)
Cancellation of financial interests	(16,277)	(4,858)
Loans granted to controlled companies	105,125	
Issuance of Non-convertible Notes (Note 19)	245,807	104,924
Cash flows provided by financing activities	309,531	50,153
	,	,
Net increase in cash and cash equivalents	198,430	18,762

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

104

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Cash Flow (Continued)**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010  $\,$ 

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	G . 1 . 20 2011	6 . 1 . 20 2010
Operations not involving shanges in each and each equivalents	September 30, 2011	September 30, 2010
Operations not involving changes in cash and cash equivalents  Inventories transferred to property and equipment	59	290
Increase in related companies interest by a decrease in trade account receivables	39	(3,541)
• •		926
Increase in related companies interest by an increase in other debts current	77.925	24,095
Transitory conversion differences.	77,825	24,095
Long-term incentive program reserve subsidiaries and non-capitalized contribution	1,369	
Decrease in related companies interest by an increase in other receivables.	(27,205)	
	September 30, 2011	September 30, 2010
Complementary information		
Income tax paid	1,249	1,702
	September 30, 2011	September 30, 2010
Balances incorporated by merger (Note 14)	September 30, 2011	September 30, 2010
Balances incorporated by merger (Note 14)  - Trade accounts receivable	September 30, 2011	September 30, 2010 9,134
	September 30, 2011 16,880	•
- Trade accounts receivable	•	9,134
- Trade accounts receivable - Other receivables - Inventories	•	9,134 9,431
- Trade accounts receivable - Other receivables - Inventories - Property and equipment	•	9,134 9,431 14,408
- Trade accounts receivable - Other receivables - Inventories	•	9,134 9,431 14,408 37,622 1,511
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments	16,880	9,134 9,431 14,408 37,622
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132)
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145)
- Trade accounts receivable  - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans - Salaries and social security payable	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132)
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111) (408)
- Trade accounts receivable  - Other receivables  - Inventories  - Property and equipment  - Intangible assets, net  - Non-current Investments  - Trade account payables  - Loans  - Salaries and social security payable  - Tax payables	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111)
- Trade accounts receivable  - Other receivables  - Inventories  - Property and equipment  - Intangible assets, net  - Non-current Investments  - Trade account payables  - Loans  - Salaries and social security payable  - Tax payables	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111) (408)

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Alejandro G Elsztain Vice president II Acting as President

105

Cresud Sociedad Anónima, Comercial,

Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Unaudited Financial Statements**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 1: ACCOUNTING STANDARDS

Below there is a description of the most relevant accounting standards used by the Company in the preparation of these Financial Statements, which have been applied on a consistent basis from the previous fiscal year.

#### a. <u>Presentation standards</u>

These financial statements are stated in Argentine Pesos (Ps.) and have been prepared in accordance with the disclosure and valuation accounting standards contained in the Technical Resolutions issued by the Federación Argentina de Consejos Profesionales de Ciencias Económicas (FACPCE), as approved, with resolutions issued by the Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires (CPCECABA) and the Comisión Nacional de Valores (CNV).

The Company s results for the three-month periods ended September 30, 2011 and 2010 have not been audited. The Company s management estimates that they include all the adjustments necessary to present fairly the results for each period.

The Company s three-month periods ended September 30, 2011 and 2010 results do not necessarily reflect the proportion of the Company s full-year results.

# b. The effects of inflation

The financial statements have been prepared in constant currency units recognizing the effects of inflation up to August 31, 1995. As from this date and under professional accounting standards and as required by the enforcement agency, financial statements as of December 31, 2001 were no longer restated. As from January 1st, 2002 and under professional accounting standards, effects for inflation restarted to be recognized considering that accounting measurements restated for the change in the currency purchasing power until August 31, 1995, as those whose original date fell between such date and December 31, 2001, were stated in pesos as of such last date.

106

Cresud Sociedad Anónima, Comercial,

Inmobiliaria, Financiera y Agropecuaria

Notes to the Unaudited Financial Statements

# **NOTE 1:** (Continued)

On March 25, 2003, the Federal Executive issued Decree No. 664, which established that the financial statements for year ended after such date should be stated in nominal currency. Consequently, in conformity with Resolution No. 441/03 issued by the CNV, the Company discontinued the restatement of financial statements as from March 1, 2003. Such method does not agree with current professional accounting standards, which require that financial statements should be restated until September 30, 2003. However, given the little significance of inflation rates from March through September 2003, this departure has not generated a significant effect on the financial statements taken as a whole.

The rate used for restatement of items until February 28, 2003 is the domestic whole revenue price index published by the National Institute of Statistics and Census.

#### c. <u>Comparative Information</u>

Amounts as of June 30, 2011 and September 30, 2010, which are disclosed for comparative purposes have been taken from the financial statements as of such dates.

The financial statements as of June 30, 2011 and September 30, 2010 originally issued have been subject to certain reclassifications required in order to present these figures comparatively with this period / year.

These financial statements have been prepared giving effect to the spin-off merger mentioned in Note 14; consequently, the stand-alone financial statements as of September 30, 2011 are not comparable with those issued as of June 30, 2011 and September 30, 2010.

107

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 1:** (Continued)

### d. Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assessments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at that date and the reported amounts of revenues and expenses during the period / year.

Estimates are used when accounting for the allowance for doubtful accounts, depreciations and amortizations, income taxes, deferred liabilities, translation differences, provisions for lawsuits and contingencies, accrual for expenses and assets—recoverable value and classification of the current and non-current assets and the current value of the assets and liabilities acquired in business combinations. Actual results could differ from these estimates.

# e. Adoption of the International Financial Report

Comisión Nacional de Valores, through the Resolution 562, has mandated that the Technical Resolution No. 26 of the FACPCE is to be applied by the companies admitted to the public offering system under Law No. 17,811 in connection with either their capital stock and/or convertible and non-convertible notes, and/or by the companies that have applied for admission to the public offering system. FACPCE s Technical Resolution No. 26 adopts the International Financial Reporting Standards issued by the International Accounting Standards Board. The Company shall apply the IFRS as from the fiscal year beginning on July 1, 2012. On April 29, 2010, the Company s Board of Director has approved the specific implementation plan to the application of IFRS which is currently under way.

# NOTE 2: MORE RELEVANT ACCOUNTING STANDARDS

# a. Cash and Banks

Cash on hand has been valued at face value.

# b. Foreign currency assets and liabilities

Assets and liabilities denominated in foreign currency have been valued at the exchange rates prevailing at the end of the period / year.

108

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 2:** (Continued)

#### c. Temporary investments

The units of ownership of mutual funds, the mortgage certificates and bonds were valued at quotation value net of sales expenses as of the end of the period / year. Therefore, interests to collect corresponding to non-convertible notes of IRSA and APSA which are measured according to the mentioned in Note 2.k. are included. Temporary investments do not exceed their recoverable value at the date of the financial statements.

# d. Trade accounts receivable and payable

Trade accounts receivable and payable have been valued at nominal value. Values obtained by this do not differ significantly from those that had been valued at their cash price estimated at the time of the transaction, plus interest and implied financial components accrued on the basis of the internal rate of return determined at such time.

# e. Credits and short-term debts

Credits and short-term debts have been valued at nominal value plus accrued interest at the end of the period / year. Values obtained by this do not differ significantly from those obtained from the sum of money delivered and/or received, respectively, net of transaction costs, plus financial results accrued at the internal rate of return determined at the moment of the initial measurement.

# f. <u>Derivates financial instruments</u>

Forwards relate to cereal commitments deliverable and receivable at a previously agreed price and to purchase and sale of US Dollars and interest rate swaps agreements.

109

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

Premiums collected or paid correspond to options bought or written, respectively, and are included in Other debts and Other receivables, respectively, until its due date.

The assets and liabilities originated in derivatives instruments have been valued at their market value at the date of the financial statements and/or at the best possible estimate of the amount receivable of payable, discounted by applying a rate that reflects the market the time value of money and the specific risks of the assets.

Differences generated by the application of the above mentioned valuation criteria to assets and liabilities and derivative instruments corresponding to crops have been recognized under net income of the period under Unrealized gain on inventories Crops, raw materials and MAT.

Results of purchases and sales of forward transactions with US dollars operations, as well as any gain/loss resulting from interest rate swaps are included under the Financial Results.

#### g. Other receivables and liabilities

Other current receivables (except VAT receivables) and debts have been valued at face value plus the financial results accrued at the end of the corresponding period / year. The figures thus obtained are not significantly different from those that would have been obtained if valued on the basis of the best possible estimate of the amounts receivable and payable, respectively, discounted by application of a rate that reflects the time value of money and the specific risks inherent in the transaction estimated at the time of recognizing the item in assets and liabilities, respectively.

The VAT receivables have been valued based on the best possible estimate of the discounted amount using a rate that reflects the time value of money and the specific risks inherent in the transaction estimated as of the date of these financial statements.

110

#### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

h.	Balances corresponding to financial transactions and receivables and payables with related
Receivabl	es and payables with related parties generated by financial transactions and other transactions were valued in
terms agre	ed by the parties.

#### i. <u>Inventories</u>

(Continued)

1. Biological Assets (under development): Unharvested crops and Cattle: have been measured at replacement cost of goods and services needed to obtain a similar asset, which does not exceed the net realization value as of each period / year-end.

accordance with the

Include:

NOTE 2:

Unharvested crops

Calves

2. Biological Assets (in production): Cattle: Have been measured at the direct replacement cost of a similar asset, acquired to third parties in the markets in which the Company regularly operates, and do not exceed the net realization value as of each period / year-end.

Include:

Dairy cattle

Breeding cows

3. Biological Assets (finished): Cattle: have been measured at their net realization value (NRV) represented by the respective quotations as of each period / year-end in the markets in which the Company regularly operates, net of additional costs generated by marketing.

Include:

Steers and heifers

Cattle round-up and mares

111

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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NOTE 2:		(Continued)
Include:	4.	Farming Products: Crops: have been measured at their net realization value, representing the different quotations as of each period / year-end in the markets in which the Company regularly operates, net of additional costs generated by marketing.
		Harvested crops
Include:	5.	Farming Products Raw material: Seeds and different goods: have been measured at reproduction or replacement cost as of each period / year-end, which does not exceed the net realization value.
		Seeds
		Agrochemicals
		Semen - Cattle raising and dairy
		Food and by-products
		Packs and bundles
		Poles
		Bags and blankets
		Silos raw materials

6. The remaining inventories were valued at their replacement cost.

The carrying values of in inventories, which are determinated as discussed above, do not exceed their estimated recoverable values as of each period / year-end.

112

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 2:** (Continued)

#### j. Long term investments in other companies:

#### 1. <u>Investments in equity investees</u>

The investments in subsidiaries and affiliates in which the Company has control or significant influence have been accounted under the equity method, as required by Technical Resolution No. 21 of the FACPCE approved by CNV.

The accounting standards used by the subsidiaries to prepare their financial statements are the same as those used by the Company.

The values thus obtained, do not exceed their respective estimated recoverable values at the end of the period / year.

Interests in subsidiaries and affiliates as of September 30, 2011 are as follows:

Subsidiaries and affiliates	Direct and indirect	ct percentage of votin	ng shares owned
	09/30/11	06/30/11	09/30/10
IRSA (Note 13.2.b)	63.22	57.70	50.60
FyO.Com (Note 13.2.d) (1)	65.85	65.85	65.85
FyO Trading	3.63	3.63	3.63
Agrology (3)		100.00	100.00
Agrotech (Note 13.2.c)	100.00	97.00	97.00
Pluriagro (Note 13.2.c)	100.00	97.00	97.00
Northagro (Note 13.2.c)	100.00	97.00	97.00
Cactus (Note 13.2.a) (2)	80.00	80.00	48.00
EAASA	0.01	0.01	0.44
Helmir S.A. (3)	100.00		
Agropecuaria Acres del Sud S.A. (3)	95.12		
Ombú Agropecuaria S.A. (3)	95.12		
Yatay Agropecuaria S.A. (3)	95.12		
Yuchán Agropecuaria S.A. (3)	95.12		
Agro Uranga S.A.	35.72	35.72	35.72
BrasilAgro (Note 13.1.a)	35.75	35.75	23.24

<sup>(1)</sup> It s the owner of the 96.37% of the FyO Trading shares

<sup>(2)</sup> It s the owner of the 99.97% of the EAASA shares

<sup>(3)</sup> Incorporated following the merger with Agrology, as mentioned in Note 14.

113

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

#### 2. Acquisitions of equity interests in companies

The significant acquisitions of companies are booked according to the acquisition method as established by Technical Resolution No. 18 and Technical Resolution No. 21. This implies identifying and determining the current values of assets and liabilities acquired, a process requiring complex judgments and significant estimations.

#### 3. Goodwill

#### Goodwill

The goodwill represents the excess acquisition cost above the market value of net assets from those subsidiaries acquired at the equity percentage.

The residual value of the goodwill generated by acquiring interests in the companies has been disclosed in the Investments on controlled and related companies account (Schedule C).

Upon defining the useful life, the following factors have been considered: (i) nature and expected life of acquired businesses; (ii) stability and expected life of the respective industry branch; (iii) effects that the obsolescence of products, changes in demand and other economic factors may have on the acquired business; (iv) feasibility of maintaining the required disbursement value to obtain future economic benefits from the acquired business and (v) the control period over the acquired business and legal or contractual provisions that may affect its useful life.

Based on these factors, the Company has estimated that it is not possible to estimate the specific useful life for the goodwill generated by applying the acquisition method provided by Technical Resolution No. 18, and it has therefore determined that they shall have an undefined useful life.

The values thus obtained, do not exceed their respective estimated recoverable values at the end of the period /year.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

#### Negative goodwill

The negative goodwill represents the excess market value of net assets from those subsidiaries acquired at the equity percentage above the acquisition cost. Negative goodwill has been restated following the guidelines mentioned in Note 1.b. to the financial statements and amortization has been calculated by the straight-line method based on estimated useful life, considering the weighted-average of the reaming useful life of identifiable assets acquired subject to depreciation, or in an accelerated way the proportional parts corresponds to the negative goodwill, when the subsidiaries required disposed theirs issues.

The useful lives of negative goodwill generated by IRSA acquisition was established between 20 to 30 years. The useful lives of negative goodwill generated by BrasilAgro acquisition was established between 5 to 7 years.

Amortizations have been classified in the account Gain on equity investees in the Statement of Income.

The residual value of the goodwill generated by acquiring interests in the companies has been disclosed in the Investments on controlled and related companies account (Schedule C).

#### k. Other investments

#### Investments in debt securities

IRSA and APSA s non-convertible notes were valued based on the best estimate of the discounted amount receivable, applying the corresponding internal rate of return estimated at the time of incorporation to assets.

#### 1. <u>Property and equipment</u>

Property and equipment were valued at its acquisition cost, restated as mentioned in Note 1.b., less accumulated depreciation.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

Depreciations have been calculated by the straight-line method base on the estimated useful lives of each asset, applying annual rates sufficient to extinguish their values at the end of its useful life.

The value of these assets does not exceed its economic use value as of period / year-end.

#### m. <u>Intangible assets:</u>

Pre-operating expenses resulted from developing new activities in Bolivia and Paraguay. Such expenses were valued at acquisition cost less the respective accumulated amortization, as disclosed in Schedule B.

Amortizations were calculated through the straight-line method on the basis of an estimated useful life of five years.

Amortizations were classified in Gain on equity investees in the Statement of Income.

The company, among other goods and rights, has the concession planning and execution of an integral development project including: biological, economical and social issues on several real estates located in the department of Anta, province of Salta. The company is also duty authorized to perform a significant agricultural, cattle farming and forestry project which was awarded under Resolution No. 190/99 and Bidding No. 58/98 of the Ministry of Production and Employment.

Such concession was granted for a 35 year term with a postponement option of 29 additional years by ANTA.

The amortization of the concession right of ANTA is calculated according to its duration, whose remaining time is 27 years.

The value of these assets does not exceed their estimated recoverable value at the end of the period / year.

116

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

#### n. <u>Provisions:</u>

Allowance for doubtful accounts: this allowance was booked on the basis of a case-by-case analysis of the receivables portfolio recoverability.

Provision for lawsuits and contingencies: it was booked to cover possible labor and commercial contingencies and other risks that could generate obligations for the Company. The Company s external legal counsel s opinion was taken into account to estimate the amounts and possibility of occurrence. In addition, the insurance purchased by the Company has also been taken into account.

The evolution of provisions during the period /year is detailed in Schedule E.

At the date of issuance of these financial statements, the Company's Management understands that there are no elements to foresee other potential contingencies having a negative impact in these financial statements.

### o. <u>Shareholders Equity</u>

Amounts of shareholders equity accounts have been restated following the guidelines detailed in Note 1.b.

The Capital Stock account has been stated at historical nominal value. The difference between the value restated in constant pesos and the historical nominal value has been disclosed in the account inflation adjustment to capital stock in the shareholders equity.

# p. Treasury stock

The acquisition cost of treasury stock has been debited from the account Reserve for new developments as provided by sec. 220, subsec. 2, Law No. 19,550.

Likewise, the Common stock account was debited for the face value of purchased shares and the Inflation adjustment of common stock account, for the proportional portion of the adjustment for inflation related to the shares acquired. In turn, the accounts Treasury stock and Inflation adjustment of treasury stock were respectively credited (Note 18).

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

#### q. Paid-in capital

Subsidiaries, related companies Law No. 19,550 Section 33 and related parties: Increases or decreases of the equity value of investment in IRSA generated on the basis of changes in their shareholders' equity, arising from transactions of shareholders different from the Company and its subsidiaries, were included in this caption as established in caption 9 second part of Technical Resolution No. 17 of the FACPCE and Resolution CD No. 243/01 of the CPCECABA.

Options issued: the value of options issued by the Company, which was determined as provided in Note 16, has been allocated to the account Paid-in Capital.

### r. Conversion of financial statements of companies located abroad

### Not integrated companies

Assets and liabilities of the companies located abroad were converted to Argentine pesos using the exchange rate effective as of the period / year-end. Income statement accounts have been converted by using the average exchange rate for the period. Exchange differences have been appropriated to the shareholders equity in the Translation differences account.

BrasilAgro and the interests in companies located in Bolivia and indirect interest in Paraguay are considered to be not integrated.

The foreign companies previously mentioned have been classified as not integrated to the Company s operations because they are engaged in agricultural exploitation, developing its operations entirely carried out abroad, with a considerable degree of autonomy from the Company.

Likewise, the conversion difference resulting from our indirect interest in foreign companies through our subsidiary IRSA is included.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

#### Integrated companies

Assets and liabilities denominated in foreign-currency at the closing date of the company located abroad were converted into Argentine pesos using the exchange rate prevailing as of the period / year-end. Assets and liabilities denominated in foreign currency prior year-end of the company located abroad were converted into Argentine pesos using the respective historical exchange rates. Income statement accounts have been converted by using the average exchange rate for the period. Translation differences have been allocated to the Gain on equity investees from the Statements of Income.

The interest in the company located in Uruguay is considered to be integrated.

The foreign company previously mentioned has been qualified as integrated with the Company transactions because it conducts its operations with a considerable degree of dependence and they are financed by funds from the Company.

#### s. Results for the period:

Production income has been determined based on quantitative and qualitative changes of stocks subject to the biological transformation process measured from the beginning of the year to the closing date of these financial statements.

Grain, cattle and milk production cost is calculated to reflect production income is reflected in Schedule F.2.

The sales revenues are booked when the products are liquidated by the customers.

Cost of sales is determined considering the NRV of products in the month in which they are sold.

The adjustment for valuation to NRV of grain has been calculated as the difference between the production value at NRV upon harvesting and the value of the same production valued at NRV as of the closing date of these financial statements.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

Unrealized gain (loss) on inventories Beef Cattle is disclosed in a line of the Statements of Income and Schedules F.1 and F.2.

The results generated by futures and options on the Futures Market are recognized under Unrealized gain (loss) on inventories Crops, raw materials and MAT on the Statements of Income. The results of closed positions are recognized as a difference between the exercise price and their close year; and the results of open positions are recognized at the period-end, as the difference between their exercise price and the market price for futures, and as a difference between the exercise premium and the market price for options in the same condition.

The charges for consumption of assets were determined based on the values of such assets. The rest of the results for the period is disclosed at incurred cost.

Financial results, segregated into that generated by assets and by liabilities, are disclosed in the Statements of Income.

#### t. Income tax:

The Company has recognized the income tax on the basis of the deferred tax method, thus considering temporary differences between registration of assets and liabilities for accounting and tax purposes. The principal temporary differences originate in the valuation of beef cattle and the sale and replacement of fixed assets.

In order to determine deferred assets and liabilities the tax rate expected to be in effect at the temporary of reversal or use has been applied on the temporary differences identified and tax loss carryforwards, considering the laws enacted as of the date of issuance of these financial statements (35%)(Note 6).

Assets and liabilities generated by the application of the deferred tax method have been valued at face value.

#### u. Minimum presumed income tax:

The Company determines the minimum presumed income tax applying the prevailing rate of 1% on computable assets at period-end. This tax is supplementary to the income tax. The Company s tax liability for each period / year will be the higher of these two taxes.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 2:** (Continued)

However, if the minimum presumed income tax exceeds the income tax in any fiscal year, such excess may be computed as payment on account of the income tax that may be payable in any of the following 10 (ten) fiscal years.

The Company has recognized the minimum presumed income tax accrued in the period and paid in previous years as a credit, because it considers that it may be computed as payment on account of income tax in future periods.

#### v. <u>Issuance of debt expenses</u>

Expenses incurred in connection with the loans obtained and issues of Convertible Notes are amortized over the life of the related issuances. In the case of redemption or conversion of these notes, the related expenses are amortized using the accelerated amortization method.

Amortizations have been recorded under Financial results, net in the Statements of Income as a greater financing expense

### NOTE 3: COMMON AND TREASURY STOCK

The activity in the Company s shares during the last three financial years was as follows:

	Authorized	Subscribed	Paid-in
	Face value	Face value	Face value
Common and treasury stock as of June 30, 2009	501,538,610	501,538,610	501,538,610
Exercise of Options (Note 16) Fiscal Year 2010	21,898	21,898	21,898
Exercise of Options (Note 16) Fiscal Year 2011	2,026	2,026	2,026
Common and treasury stock as of September 30, 2011 (1)	501,562,534	501,562,534	501,562,534

<sup>(1)</sup> As of September 30, 2011 and 2010, there are 5,000,754 own treasury shares that were acquired during the fiscal year 2009. As of September 30, 2011, the capital authorized to be publicly offered is formed of 501,562,534 common, book-entry shares of Ps. 1 par value each and entitled to one vote per share.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 4: DERIVATIVE FINANCIAL INSTRUMENTS

As of September 30, 2011 the Company had arranged futures and options on the Futures Market and SWAP operations as follows:

Crops/SWAP	Tons	Margins	Premium paid or (collected)	Premium at fair value	for v	n /(loss) aluation at end at fair value
<u>Futures</u>						
Purchase						
Rice	360					(168)
Soybean	3,000	(75)				(312)
Sell						
Soybean	24,800	1,240				2,592
<u>Options</u>						
Sell Put						
Corn	22,860		(894)	(1,796)		(902)
Purchase Put						
Corn	35,560		820	1,914		1,094
Sell Call						
Soybean	2,040		(117)	(56)		61
Purchase Call						
Soybean	4,040	(34)	298	161		(137)
Swap						
Interest rate					(a)	3.272
Total	92,660	1,131	107	223		5,500

<sup>(</sup>a) Corresponds to: an interest rate swap for a notional amount of Ps. 106.9 million structured as follows: (i) Ps. 30 million entered into with Standard Bank due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14% and the counterparty the Badlar variable rate; (ii) Ps. 20 million entered into with Standard Bank due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.1% and the counterparty the Badlar variable rate; (iii) Ps. 30 million entered into with Banco Santander Río due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.25% and the counterparty the Badlar variable rate and (iv) Ps. 26.9 million entered into with Banco Itaú due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.45% and the counterparty the Badlar variable rate.

122

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 4:** (Continued)

As of September 30, 2010 the Company had arranged futures and options on the Futures Market as follows:

					Gain	(loss) for
			Premium paid		va	luation
			or	Premium at fair	at perio	d-end at fair
Cereal / Currency	Tons	Margins	(collected)	value	,	value
<u>Futures</u>						
Purchase						
Soybean	816					110
US\$					(a)	(319)
Sell						
Corn	11,600	318				(622)
Soybean	27,900	1,094				(3,939)
Wheat	1,000	27				(98)
US\$					(b)	700
<u>Options</u>						
Purchase Call						
Soybean	28,900	1,662	(899)	(3,578)		(2,679)
Corn	6,200	198	(129)	(364)		(235)
Wheat	500	6	(13)	(4)		9
Sell Put						
Corn	2,400	(49)	45	52		7
Soybean	5,500	(93)	175	89		(86)
Wheat	500	(3)	13	13		
Total	85,316	3,160	(808)	(3,792)		(7,152)

<sup>(</sup>a) Corresponds to a future of purchase of US\$ 7.1 million in Santander Río bank with mature date on December 15, 2010. Loss generated as of September 30, 2010 is included in Financial Results, net of the Statement of Income.

<sup>(</sup>b) Corresponds to a future of sell of US\$ 7.1 million in Santander Río bank with mature date on December 15, 2010. Gain generated as of September 30, 2010 is included in Financial Results of the Statement of Income.

Crops: As of September 30, 2011 and 2010 the Company recognized results of Ps. 1,399 (gain) and Ps. 12,250 (loss), respectively, to reflect the closing of the transactions carried out during such fiscal periods. This results are disclosed as part of the line Unrealized gain (loss) on inventories Crops, raw materials and MAT in the Statements of Income.

US Dollars: As of September 30, 2010 the Company recognized results Ps. 324 (income), for this transaction carried out during such fiscal period. This result is disclosed as part of the line Financial Results Generated by assets Other unrealized gain in the Statements of Income. As of September 30, 2011 the Company did not recognized results.

123

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### NOTE 5: MANAGEMENT AGREEMENT

The Company signed a management agreement with Dolphin Fund Management S.A. (now called Consultores Asset Management S.A.), for consulting in relation to livestock and farming activities, serving as an intermediary in transactions and investment consulting in relation to security investments.

In exchange for its services, such company will receive a payment equivalent to 10% of the net income resulting from the annual or the special financial statements.

Since certain directors of Cresud are also executive directors and shareholders of Dolphin Fund Management S.A., the above-mentioned agreement was approved by the Extraordinary Shareholders' Meeting held on October 25, 1994, in compliance with Section No. 271 of Law No. 19.550.

In November 2003, Dolphin Fund Management S.A. was divided into two companies: Consultores Asset Management S.A. and Dolphin Fund Management S.A. As from that moment the management is held by Consultores Asset Management S.A.

The financial statements as of September 30, 2011 and 2010 include a charge in the Statements of Income by this concept for Ps. 116 and Ps. 5,761 respectively.

#### NOTE 6: INCOME TAX DEFERRED TAX

The evolution and composition of deferred tax assets and liabilities, during the period ended September 30, 2011 are detailed in the following table:

	Cumulative tax loss carry- forwards	Cash in foreign currency	Fixed Assets	Inventories	Provisions	Total
Balance as of June 30, 2011	20,544	1,326	(67,952)	(56,653)	8,293	(94,442)
Incorporated by merger	3,822	,			,	3,822
Gain (loss) recognized	(679)	382	834	6,764	(7,112)	189
Balance as of September 30, 2011	23,687	1,708	(67,118)	(49,889)	1,181	(90,431)

124

As of September 30, 2011, net liabilities at period-end as per the information included in the preceding table amount to Ps. 90,431.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 6:** (Continued)

The evolution and composition of deferred tax assets and liabilities, during the fiscal year ended June 30, 2011 are detailed in the following table:

	Cumulative tax loss carry- forwards	Cash in foreign currency	Fixed Assets	Inventories	Provisions	Total
Balance as of June 30, 2010	13,365	(38)	(49,091)	(42,214)	4,548	(73,430)
Incorporated by merger	638	496	161			1,295
Gain (loss) recognized	6,541	868	(19,022)	(14,439)	3,745	(22,307)
Balance as of June 30, 2011	20,544	1,326	(67,952)	(56,653)	8,293	(94,442)

As of June 30, 2011, net liabilities at year-end as per the information included in the preceding tables amount to Ps. 94,442.

The Company in accordance with the accounting standards has decided not to recognize the deferred income tax liability generated by the effect of the adjustment for inflation on the fixed assets and other non-monetary assets, which as of the end of the year amounts to Ps. 91,473. The above-mentioned liability would probably be reverted according to the detail that follows:

Term	Total
1 year	6,489
2 years	5,770
3 years	5,729
Over 3 years	63,458
No term	10,027
Total	91,473

Cumulative tax loss carry forwards recorded by the Company which are pending of utilization at present period-end amount to approximately Ps. 67,670 and may be offset by taxable income of future years, as follows:

Origination year	Amount	Expiration year
2009	5,055	2014
2010	32,071	2015
2011	28,792	2016
2012	1,752	2017

125

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 6:** (Continued)

Minimum presumed income tax credits booked by the Company, which were pending to use as of the present period-end, amount to Ps. 48,660 and under current regulations, they may be offset by taxable income for future years according to the following detail:

Origination year	Amount	Expiration year
2005	2	2015
2006	1,964	2016
2007	5,401	2017
2008	10,796	2018
2009	7,048	2019
2010	8,763	2020
2011	11,289	2021
2012	3,397	2022

Below there is a reconciliation between the income tax recognized and that which would result from applying the prevailing tax rate on the Net Income for accounting purposes:

	September 30,	September 30,
Description	2011	2010
Net income before income tax	849	66,591
Tax rate	35%	35%
Net income at tax rate	297	23,307
Permanent differences at tax rate:		
Restatement into constant currency	14	1,962
Donations	2	16
Results from equity investees companies	(4,274)	(11,509)
Tax on shareholders' personal assets	805	770
Shares sale	2,201	
Miscellaneous permanent differences	766	195
Income tax expense	(189)	14,741

During this period the income tax rate was 35%.

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 6:** (Continued)

A reconciliation between the tax recognized and that which was determined tax for fiscal purposes is as follows:

Description	September 30, 2011	September 30, 2010
Total income tax expense	(189)	14,741
<u>Transitory differences</u>		
- Additions		
Cumulative tax loss carry-forwards	(679)	4,810
Cash in foreign currency	382	(475)
Fixed assets:	834	(19,086)
Inventories	6,764	(2,962)
Provisions	(7,112)	2,972
Total income tax determined for fiscal purposes		

127

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 7: BALANCES AND RESULTS WITH SUBSIDIARIES, RELATED COMPANIES LAW No. 19,550 SECTION 33 AND RELATED PARTIES:

a. Balances as of September 30, 2011 and 2010 and June 30, 2011 with subsidiaries, related companies and related parties are as follows:

As of September 30, 2011:

	Current Trade	Current	Non-current	Current	GI .		G
	account	Others	Others	Trade accounts	Short- term	Long- term	Current Other
	receivable	receivables	receivables	payable	debts	debts	liabilities
Acres (1)	1,408	10,402	10001140100	pujuote	acoto	acoto	inacimite's
Agrotech S.A. (1)	,	54	27,244				(2)
APSA (1)		9,601	ĺ				(17,147)
Banco Hipotecario S.A. (1)				(11)			
BrasilAgro (1)	23						
Cactus (1)	184	23,517		(4,624)			(2)
Consultores Asset Management S.A. (3)	88						(4,633)
Cresca S.A. (4)	137			(93)			(57)
Cyrsa S.A. (4)	20						(85)
Directors (3)	11	60					(496)
EAASA (1)	837						
Emprendimiento Recoleta S.A. (1)					(5,308)	(5,256)	
Estudio Zang, Bergel & Viñes (3)		9					(334)
Fundación IRSA (3)							(1,073)
FyO.Com (1)	14,751						
Helmir S.A. (1)		19,188					
Inversiones Financieras del Sur S.A. (3)	5	177					
IRSA (1)		4,322					(116, 126)
Northagro S.A. (1)		383					(2)
Nuevas Fronteras S.A. (1)							(13)
Ombú (1)		19,553					
Panamerican Mall (1)							(5)
Pluriagro S.A. (1)		383					(2)
Credits to employees (3)		1,132					
Tarshop S.A. (2)		198					
Yatay (1)		9,253					
Yuchán (1)		10,462					
Total	17,464	108,694	27,244	(4,728)	(5,308)	(5,256)	(139,977)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

128

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

As of June 30, 2011:

	Current Trade	Current	Current	<b>a</b> 1		
	account	Others	Trade accounts	Short- term	Long- term	Current Other
	receivable	receivables	payable	debts	debts	Liabilities
Acres (1)	874	5,046	puyuore	decis	acoto	Biadinates
Agrotech S.A. (1)		49				
Agro Uranga S.A. (2)	96	46				
APSA (1)		10,872				(11,450)
BrasilAgro (1)	22					
Cactus (1)	488	22,497	(1,221)			(3)
Consultores Asset Management S.A. (3)						(7,868)
Cresca S.A. (1)	699	1	(91)			
Cyrsa S.A. (4)	21					(85)
Directors (3)	12	60				(395)
EAASA (1)	607	6				
Emprendimiento Recoleta S.A. (1)		61		(46)	(7,706)	
Estudio Zang, Bergel & Viñes (3)						(308)
Fundación IRSA (3)						(1,073)
FyO.Com (1)	37,160		(24,696)			
Helmir S.A. (1)		18,641				
IRSA (1)		4,906				(7,614)
IRSA Internacional (1)		4	(5)			
Northagro S.A. (1)		366				
Nuevas Fronteras S.A. (1)						(13)
Ombú (1)		18,474				
Panamerican Mall (1)			(1)			(5)
Pluriagro S.A. (1)		366				
Credits to employees (3)		1,379				
Tarshop S.A. (2)		148				
Yatay (1)		8,743				
Yuchán (1)		9,885				
Total	39,979	101,550	(26,014)	(46)	(7,706)	(28,814)

<sup>(1)</sup> Direct or indirect subsidiary.

<sup>(2)</sup> Related companies.

- (3) Related parties.(4) Direct or Indirect common control.

129

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

As of September 30, 2010:

	Current Investment:	Non-current Investment:	Current Trade account receivable	Current Other receivables	Non-current Other receivables	Current Trade accounts payable	Current Other liabilities
Acres (1)			262	6	264		
Agro Uranga S.A. (2)							(101)
APSA (1)	606	10,283		26,772			(18,520)
Banco Hipotecario S.A. (2)						(12)	
Cactus (1)			322	14		(223)	
Consultores asset Management S.A. (3)			94				(8,028)
Cresca S.A. (4)			533				
Cyrsa S.A. (4)			21			(46)	
Directors (3)				191			(606)
Estudio Zang, Bergel & Viñes (3)						(325)	
Fundación IRSA (3)							(1,073)
FyO.Com (1)			35,133	46		(9,799)	(926)
Inversiones Financieras del Sur S.A. (3)			5				
IRSA (1)	1,860	74,944		12,715			(43,548)
Northagro S.A. (1)				317			
Nuevas Fronteras S.A. (1)						(3)	
Ombú (1)					7,650		
Panamerican Mall (1)						(5)	
Pluriagro S.A. (1)				317			
Credits to employees (3)				785			
Tarshop S.A. (1)			167				
Yatay (1)					3,935		
Yuchán (1)					5,261		
Total	2,466	85,227	36,537	41,163	17,110	(10,413)	(72,802)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

130

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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# **NOTE 7:** (Continued)

b. Gain and losses provided by subsidiaries, related companies and related parties corresponding to the periods ended September 30, 2011 and 2010 are as follows:

Cales

As of September 30, 2011:

	Sales and fees				Interest		
	for	Salaries		Beef			
	shared services	and	Fees	cattle	gain (loss)	Administration services	Others
Acres (1)	scrvices	wages	(532)	expenses	390	535	Others
Agro Uranga S.A. (2)			(332)		390	555	330
Agrology S.A. (1)							330
APSA (1)	11,375						
Cactus (1)	11,373			(3,279)	426	24	5
Consultores asset Management (3)			(116)	(3,219)	420	24	3
Cresca S.A. (4)			(110)		1	191	
Directors (3)			(339)		1	171	
EAASA (1)			(337)	1,450			
Emprendimiento Recoleta S.A. (1)				1,430	(198)		
Estudio Zang, Bergel & Viñes (3)			(141)		(190)		
FyO.Com (1)			(171)				(20)
Helmir S.A. (1)					122		(20)
Inversiones Financieras del Sur (3)					333		
IRSA (1)	5,213				(463)		
Ombú (1)	3,213				685		
Pesonal loans (3)					003		
Tarshop S.A. (2)	72						
Yatay (1)	12				325		
Yuchán (1)					368		
Agrotech (1)					40		
115100011 (1)					10		
Total	16,660		(1,128)	(1,829)	2,029	750	315

<sup>(1)</sup> Direct or indirect subsidiary.

<sup>(2)</sup> Related companies.

<sup>(3)</sup> Related parties.

<sup>(4)</sup> Direct or Indirect common control.

131

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

As of September 30, 2010:

	Sales and fees for shared services	Fees	Beef cattle expenses	Interest gain (loss)	Administration services	Others
Acres (1)					198	
APSA (1)	9,295			389		
Cactus (2)			(928)		26	3
Consultores Asset Management S.A. (3)		(5,761)				
Cresca S.A. (4)					231	
Estudio Zang, Bergel & Viñes (3)		(433)				
FyO.Com (1)				51		(163)
IRSA (1)	3,990			2,330		(169)
Ombú (1)				96		
Tarshop S.A. (1)	142					
Yatay (1)				50		
Yuchán (1)				67		
Total	13,427	(6,194)	(928)	2,983	455	(329)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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# NOTE 8: DETAILS OF BALANCE SHEET AND STATEMENT OF INCOME ACCOUNTS

As of September 30, 2011 and 2010 and June 30, 2011, the principal items of the financial statements are as follows:

#### a. Cash and Banks

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Cash in local currency	159	198	117
Cash in foreign currency (Schedule G)	38	29	44
Local currency checking account	2,991	2,794	2,867
Foreign currency checking account (Schedule G)	93,213	595	18,074
	96,401	3,616	21,102

#### b. Investments

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Temporary investments			
Temporary investments (Schedules C and G)	124,737	19,092	75,099
	124,737	19,092	75,099
Long term investments in other companies			
Investments on investees (Note 13 and Schedule C)	2,201,636	2,162,773	1,780,064
	2,201,636	2,162,773	1,780,064
Other investments			
Other investments (Schedules C and G)	21	21	85,248

21 21 85,248

133

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# c. Trade accounts receivable, net

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Trade accounts receivable (Schedule G)	41,917	46,669	43,180
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	17,464	39,979	36,537
Trade accounts receivable real estate (Schedule G)			3,920
Trade accounts receivable under legal proceedings	322	322	322
Checks to be deposited	1,484	4,929	428
Less:			
Allowance for doubtful accounts (Schedule E)	(551)	(619)	(670)
	60,636	91,280	83,717

# d. Other receivables

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
VAT receivables, net	14,642	9,036	24,031
Income tax credit and advances	14,339	10,885	8,266
Prepaid leases	27,191	11,044	28,907
Prepaid expenses	6,547	5,641	5,941
Expenses to be recovered	866	7,235	2,783
Guarantee deposits (Note 4 and Schedule G)	1,131	633	3,160
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	108,694	101,550	41,163
Operations to liquidate			770
Gross sales tax credit and others	2,333	3,448	1,263

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Premiums paid (Note 4 and Schedule G)	2,075	2,919	154
Derivative financial instruments (Note 4)	3,272	1,867	
Others	5,773	3,850	217
	186,863	158,108	116,655

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Minimum presumed income tax	48,660	41,795	34,354
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7)	27,244		17,110
VAT receivables, net	15,507	16,399	14,013
	91,411	58,194	65,477

# e. Inventories

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Unharvested crops	16,419	30,897	10,506
Materials and others	61,867	54,044	58,031
Beef cattle	61,840	42,352	21,774
Crops	61,425	95,501	35,021
Seeds and fodder	9,205	8,009	2,356
	210,756	230,803	127,688
Non-current			
Beef cattle	167,571	184,527	140,739
	1/7.571	104.507	140.720
	167,571	184,527	140,739

# f. Trade accounts payable

The breakdown for this item is as follow:

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	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Suppliers (Schedule G)	64,322	63,348	45,594
Provisions for inputs and other expenses (Schedule G)	32,645	46,609	19,424
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	4,728	26,014	10,413
Provisions for harvest expenses	1,787	4,245	725
	103,482	140,216	76,156

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# g. Short-term/ long term debts

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current	2011	2011	2010
Bank loans (Schedule G)	195,002	115,191	154,185
Interests payable Bank loans (Schedule G)	543	180	437
Bank Overdrafts	164,040	262,180	243,547
Interests payable Bank overdrafts	405	112	6,584
Non-convertible Notes Class III (Note 19)	35,650	35,650	,
Non-convertible Notes Class IV (Note 19 and Schedule G)	56,269	54,998	
Non-convertible Notes Class V (Note 19)	71,250	35,625	
Non-convertible Notes Class IV (Note 19 and Schedule G)	73,268	35,806	
Interest payable-Non-convertible Notes (Note 7, 19 and			
Schedule G)	5,321	3,847	1,991
Expenses of Non-convertible Notes issuance (Note 19)	(3,580)	(1,869)	(469)
	598,168	541,720	406,275
Non-current			
Non-convertible Notes Class III (Note 19)			35,650
Non-convertible Notes Class IV (Note 19)	18,756	18,333	70,655
Non-convertible Notes Class V (Note 19)	35,625	71,250	
Non-convertible Notes Class VI (Note 7, 19 and Schedule G)	73,268	107,419	
Non-convertible Notes Class VII (Note 19 and Schedule G)	8,744	8,546	
Non-convertible Notes Class VIII (Note 19 and Schedule G)	252,300		
Expenses of Non-convertible Notes issuance (Note 19)	(3,898)	(806)	(351)
	384,795	204,742	105,954

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# h. Salaries and social security payable

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Provisions for vacation and bonuses	10,258	23,868	8,389
Social security payable	6,800	3,375	5,858
Salaries payable		349	72
Health care payables	3,176	801	2,918
	20,234	28,393	17,237

# i. Taxes payable

The breakdown for this item is as follow:

Current	September 30, 2011	June 30, 2011	September 30, 2010
S 4.2.2 S 2.2.5		4.054	1 400
Minimum presumed income tax, net (Note 2.u.)		4,854	1,489
Gross sales tax payable	607	435	774
Taxes withheld for income tax	4,795	671	4,392
Tax on shareholders' personal assets	2,636	305	2,505
Others	15	22	19
	8,053	6,287	9,179
Non-current			
Deferred income tax (Note 6)	90,432	94,442	86,876
Minimum presumed income tax (Note 2.u.)	6,748		2,192
Moratorium Tax on personal shareholder's assets	2,010	2,086	2,315
	99,190	96,528	91,383

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# j. Other liabilities

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	135,344	20,946	64,774
Management fee provision (Notes 5 and 7)	4,633	7,868	8,028
Premiums collected (Note 4 and Schedule G)	1,852	672	3,946
Operations to liquidate			319
Advances for concession rights (Note 13.1.a. and Schedule G)	3,422		
Others	54	54	54
	145,305	29,540	77,121
	,	,	,
Non-current			
Advances for concession rights (Note 13.1.a. and Schedule G)		3,344	3,222
Equity interest in related companies (Schedule C)	15,487	8,720	624
Others	117	131	172
	15,604	12,195	4,018

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# k. Financial results

The main financial results are the following:

	September 30, 2011	September 30, 2010
	Gain /(loss)	Gain /(loss)
Generated by assets:	J (2222)	J (1333)
Income Interest		
Income Interest	2,692	3,501
Interest for discount of assets	900	754
	3,592	4,255
Other Unrealized gain		
Gain on hedging	746	324
Financial result of IRSA's and APSA's non-convertible notes		2,156
Tax on bank account operations	(2,497)	(2,057)
Unrealized gain and results of securities operations	(58)	61
	(1,809)	484
Generated by liabilities: Interest loss		
Interest loss Interest of bank loans and other liabilities	(7.645)	(0.092)
Interest of non-convertible notes	(7,645)	(9,082)
interest of non-convertible notes	(11,080)	(2,512)
	(18,725)	(11,594)

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

# l. Gain on equity investees

The breakdown for this item is as follow:

	September 30,	September 30,
	2011	2010
	Gain / (loss)	Gain / (loss)
IRSA		
- Result equity method	3,600	28,433
- Amortization of negative goodwill	5,622	7,519
- Elimination of amortization of IRSA's and APSA's non-		
convertible notes issuance expenses (1)		54
- Accrued financial results of IRSA's and APSA's non-convertible		
notes (1)		(2,156)
- Elimination of exchange difference of IRSA's and APSA's		
non-convertible notes (1)		57
- Amortization of higher values	(3,656)	(4,455)
BrasilAgro		
- Result equity method	13,268	340
- Amortization of negative goodwill	5,635	1,525
- Amortization of higher values	(3,858)	
Cactus		
- Result equity method	(3,929)	(2,675)
Agro Uranga S.A.		
- Result equity method	(42)	515
FyO.Com		
- Result equity method	1,005	(532)
Agrology S.A. (2)		
- Result equity method		2,180
- Amortization of pre-operative expenses		(76)
EAASA		
- Result equity method		(25)
Acres		
- Result equity method	(2,719)	(57)
- Amortization of pre-operative expenses	(42)	
Ombú		
- Result equity method	(1,597)	(15)
Yatay		
- Result equity method	(993)	(9)
Yuchán		

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- Result equity method	(1,374)	(12)
Agrotech S.A.		
- Result equity method	(1,733)	
- Amortization of pre-operative expenses	(34)	
Northagro S.A.		
- Result equity method	(182)	(8)
Pluriagro S.A.		
- Result equity method	(182)	(8)
Helmir S.A.		
- Result equity method	3,349	
	12,138	30,595

<sup>(1)</sup> Corresponds to the acquisition of IRSA's and APSA's non-convertible notes acquired during the fiscal year ended June 30, 2009.

<sup>(2)</sup> From July 1, 2011 takes effect the merger of Cresud with Agrology (see Note 14 to the financial statements)

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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# NOTE 9: EARNINGS PER SHARE

Following is presented a reconciliation between the weighted average of outstanding shares of common stock and the diluted weighted average of shares of common stock. As of September 30, 2011 and 2010, it has been determined considering the possibility that the holders of options issued by the Company exercise them in shares of common stock of the Company (see Note 16).

	September 30,	September 30,
	2011	2010
Weight average of outstanding shares of common stock	496,561,780	496,559,754
Diluted weighted average of shares of common stock	558,916,948	558,914,922
	September 30,	September 30,
	2011	2010
Earnings for the calculation of basic earnings per share	1,038	51,850
Earnings for the calculation of diluted earnings per share	1,038	51,850
Earnings per share		
	September 30,	September 30,
	September 50,	September 50,
BASIC	2011	2010
BASIC Earnings	<u>.</u>	1 '
	2011	2010
Earnings	2011	2010 51,850
Earnings Number of shares	2011 1,038 496,561,780	2010 51,850 496,559,754
Earnings Number of shares	2011 1,038 496,561,780	2010 51,850 496,559,754
Earnings Number of shares	2011 1,038 496,561,780	2010 51,850 496,559,754
Earnings Number of shares Earnings per share	2011 1,038 496,561,780 0.0020	2010 51,850 496,559,754 0.10
Earnings Number of shares Earnings per share	2011 1,038 496,561,780	2010 51,850 496,559,754
Earnings Number of shares Earnings per share  Earnings per share	2011 1,038 496,561,780 0.0020 September 30,	2010 51,850 496,559,754 0.10
Earnings Number of shares Earnings per share  Earnings per share  DILUTED	2011 1,038 496,561,780 0.0020 September 30, 2011	2010 51,850 496,559,754 0.10 September 30, 2010
Earnings Number of shares Earnings per share  Earnings per share  DILUTED Earnings	2011 1,038 496,561,780 0.0020 September 30, 2011 1,038	2010 51,850 496,559,754 0.10 September 30, 2010 51,850

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Notes to the Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

NOTE 10: Assets based on their estimated collection term:

		rent Investr		5	Frade accou		Others Receivables			
	September 30,	September 30,	June 30,		September 30, June 30, September					
Estimated collection term	2011	2011	2010	2011	2011	2010	2011	2011	2010	
2nd quarter 2011/2010			73,076			79,475			65,387	
3rd quarter 2011/2010			1,860			3,920			1,338	
4th quarter 2011/2010									7,167	
1st quarter 2012/2011		19,092			90,958			90,542	13,156	
2nd quarter 2012/2011	124,737			60,314			129,767	32,504	17,110	
3rd quarter 2012/2011							29,905	23,972		
2nd quarter 2014/2013							27,244			
3rd quarter 2017/2016			74,944							
4th quarter 2017/2016			10,283							
With no stated current										
term			163	322	322	322	27,191	11,090	29,607	
With no stated										
non-current term	21	21	21				64,167	58,194	48,367	
Total	124,758	19,113	160,347	60,636	91,280	83,717	278,274	216,302	182,132	
Assets classified according	g to interest rat	e that they	accrue:							

	Curi	ent Investn	nents	Γ	Trade accou	ınt	Others				
	Non-C	stments		receivable	;	Receivables					
	September 30,	June 30,	September 30,S	eptember 30,	June 30,	September 30,5	September 30,	June 30,	September 30,		
Interest rate that they accrue	2011	2011	2010	2011	2011	2010	2011	2011	2010		
At fixed interest rate			85,227				47,223	19,800	785		
At variable interest rate	124,737	19,092	72,633				50,511	42,127	16,960		
Non-interest bearing	21	21	2,487	60,636	91,280	83,717	180,540	154,375	164,387		
Total	124,758	19,113	160,347	60,636	91,280	83,717	278,274	216,302	182,132		

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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**NOTE 10:** (Continued)

# Liabilities based on their estimated payment term:

Ti	rade accour Payable	nt	Short	t-term/ long- debts	term	and	Salaries social secu payable	urity		Taxes payable			Other Liabilities		Pro
ptem- er 30, 1011	June 30, 2011	September 30, 2010	September 30,	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	
.011	2011	76,156	2011	2011	33,571	2011	2011	10,282	2011	2011	8,951	2011	2011	77,079	2011
					11,175			3,390			76			14	
					111,398						76			14	
	140,216			23,780			25,743	3,565		1,205	76		28,439	14	
03,482			142,499	44,857	29,448	15,802			7,901	4,930		145,293	1,087		
			46,274	44,857	29,449	4,432	2,650		76	76		12	14		
			275,415	165,934	29,450				76	76					
			30,363	89,441	17,607										
			42,070	71,128											
			33,048	44,173											
			248,850												
			164,444	262,292	250,131										
									99,190	96,528	91,383	15,604	12,195	4,018	1,689
03,482	140,216 <u>Liabili</u> t		982,963 ed accordin	746,462 ag to interes	512,229 st rate that	20,234 they accru	28,393 ie:	17,237	107,243	102,815	100,562	160,909	41,735	81,139	1,689

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Tr	ade account Payable		Short	-term/ long- debts	term	and	Salaries social secu payable	ırity		Taxes payable		I	Other Liabilities		Pro
ptem- er 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011 2
			825,425	564,126	441,431									31,680	
			151,812	178,197	61,786										
03,482	140,216	76,156	5,726	4,139	9,012	20,234	28,393	17,237	107,243	102,815	100,562	160,909	41,735	49,459	1,689
03,482	140,216	76,156	982,963	746,462	512,229	20,234	28,393	17,237	107,243	102,815	100,562	160,909	41,735	81,139	1,689

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### NOTE 11: RESTRICTIONS ON DISTRIBUTION OF PROFITS

In accordance with the Argentine Corporations Law, the Company s by-laws and Resolution N° 368/2001 of the CNV, 5% of the net and realized profit for the fiscal year plus (less) prior fiscal year adjustments must be appropriated by resolution of shareholders to a legal reserve until such reserve equals 20% of the Company s outstanding capital.

# NOTE 12: PURCHASE AND SALE OF FARMS

a. On September 3, 2010, the title deed and conveyance of ownership related to selling the establishment La Juanita located in the district of Trenque Lauquen, Province of Buenos Aires, with a surface of 4,302 hectares, was executed. The transaction was upon at US\$ 18,0 million, which had already been collected as of the balance sheet date.

Under this transaction, a loan for use agreement was executed in favor of the Company through January 10, 2011, on certain portion of the building, seeking to continue until such date with the productive activities carried out at the establishment.

b. On March 2, 2011, the Company acquired, in joint tenancy with Zander Express S.A., a rural property composed by thirteen plots of land located in the district of Perdriel, department of Luján de Cuyo, in the province of Mendoza. Following this acquisition, Cresud holds an undivided interest of 40% on each and every real estate asset whereas Zander Express S.A. holds the remaining 60%. The total price agreed upon for this transaction is US\$ 4.0 million; as a result, Cresud has paid the amount of US\$ 1.6 million which had already been paid before execution of the conveyance deed.

Additionally, the parties have entered into an assignment of rights and claims whereby Zander Express S.A. and Cresud assume and subrogate in any litigation right or other rights, as well as claims, obligations and duties that the seller may have now or in the future in any judicial or administrative claim that may have been brought in relation to such real estate property.

144

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 13: INVESTMENTS IN COMPANIES

#### 1. Cresud International

#### BrasilAgro

BrasilAgro was established in September 2005 to replicate the Cresud business in Brazil. The company s activities consist mainly in four business segments while maintaining its focus on Real Estate Agriculture: (i) sugar cane (ii) grains and cotton (iii) forestry and (iv) livestock.

The BrasilAgro founder partners are Cresud S.A.C.I.F. y A., Cape Town LLC, Tarpon Investimentos S.A., Tarpon Agro LLC, Agro Managers S.A. and Agro Investment S.A.

The BrasilAgro shares started to be listed in the Novo Market of the Brazilian Stock Exchange (BOVESPA) under the symbol AGRO3 on May 2, 2006 in compliance with Brazil highest standards in terms of corporate governance.

As compensation for having founded the Company, Cresud received at no cost 104,902 purchase options to subscribe additional shares of BrasilAgro during 15 years at the same price as that offered at the initial public offering of shares, that is to say Rs. 1,000 as adjusted by the IPCA inflation rate.

In addition, Cresud received with no cost a second series of options expiring in 2021 and totaling 104,902, which can only be exercised at the option of Cresud whenever a transfer of control occurs or an offer to purchase the BrasilAgro shares is received. The exercise price of these options will be the same price as the purchase offer referred to in the previous paragraph.

# Tarpon Agro LLC and Tarpon Investimentos S.A. ( Tarpon )'s share purchase Agreement

On April 28, 2010 the Company entered into an agreement ( the agreement ) with Tarpon by which once certain conditions have been complied with, Tarpon will transfer for valuable consideration to Cresud S.A.C.I.F. y A. the following:

- (a) 9,581,750 shares of common stock issued by BrasilAgro (either in shares or ADR s, Shares), and
- (b) 64,000 first issue warrants from BrasilAgro and 64,000 second issue warrants from BrasilAgro.

145

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 13:** (Continued)

Once the conditions established in the agreement have been complied with, the actual transfer of Tarpon s shares and warrants to the Company will take place within 10 days since the implementation the ADR program that BrasilAgro is planning to launch.

The full price to be paid by the Company amounted to Rs. 131.4 million, payable within 180 days since the actual transfer of the previously mentioned shares and warrants. Assuming that the price is paid off within the established term, it will not be subject to any monetary adjustment.

It should be noted that regardless of the departure of Tarpon from BrasilAgro Project , Mr. Elie Horn and Cape Town LLC have expressed their intentions to remain as shareholder of BrasilAgro with the company jointly.

# Assignment of rights and pledge to sell shares

During last quarter of fiscal year 2010, an agreement was executed by which the Company assigned all equity and political rights related to 2,276,534 shares of BrasilAgro for two years. The agreement also provides a promise to sell, under which the assignee may at any time request the sale of BM&FBOVESPA s shares or the transfer of shares on its behalf.

In consideration for granting such rights, the Company was paid a fixed value of US\$ 0.8 million and additionally, in the event the assignee requested the sale or transfer of share, it should paid US\$ 7.15 per share sold or transferred.

146

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 13:** (Continued)

# Executing two addendums to Agro LLC and Tarpon Investiments S.A. ( Tarpon ) shares purchase agreement

On October 20 and December 23, 2010, the Company and Tarpon executed an addendum to the shares purchase agreement dated on April 28, 2010, under which the Company acquired 1,283,600 shares of common stock of BrasilAgro for an amount of Rs. 19.7 million, which was paid on October 20, 2010. Also, it acquired 25,449 warrants from the First Issue and 25,449 from the Second Issue of BrasilAgro.

Additionally, on December 27, 2010, the Company received from its subsidiary Helmir S.A. 4,434,064 ordinary shares of BrasilAgro in consideration of a loan made by Cresud. During last quarter of fiscal year 2011, Cresud purchased from Helmir 3,864,086 shares of common stock of BrasilAgro for a total amount of US\$ 31,513,317.

Consequently, Cresud is directly the owner of 20,883,916 shares or 35.75% of the Company s outstanding stock as of September 30, 2011 (taking into account the concession of rights above-mentioned).

Likewise, due to the transaction, Cresud owns directly 130,351 BrasilAgro s First Issuance Warrants and 130,351 BrasilAgro s Second Issuance Warrants.

As of September 30, 2011 the Company registered an asset of Ps. 10,786 for the acquisition of these warrants (Schedule C).

In relation to the above, and pursuant to the provisions of Technical Resolution No. 21 issued by the FACPCE, the Company has consolidated the financial statements of BrasilAgro as from June 30, 2011 as indicated under note 1.a to these consolidated financial statements.

147

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 13:** (Continued)

#### b. Agrology S.A.

During the fiscal year ended June 30, 2011, irrevocable contributions and receivables were capitalized for US\$ 12,623 in Apology S.A. From July 1, 2011 takes effect the merger of the Company with Agrology described in Note 14.

#### c. Republic of Bolivia

As a consequence of the merger with Agrology, described in Note 14, the Company holds direct control with a share of 95.12% in each of the following companies specialized in agricultural production in the Republic of Bolivia: Agropecuaria Acres del Sud S.A., Ombú Agropecuaria S.A., Yatay Agropecuaria S.A. and Yuchán Agropecuaria S.A. These companies fiscal year-end is on June 30.

In July 2010, Acres del Sud S.A. and Ombú Agropecuaria S.A. s Board of Directors approved the preliminary merger commitments which rule the take-over mergers of Aguaribay Agropecuaria S.A. and Caldén Agropecuaria S.A. with Agropecuaria Acres del Sud S.A. and Ñandubay Agropecuaria S.A. and Itín Agropecuaria S.A. with Ombú Agropecuaria S.A.

#### d. Oriental Republic of Uruguay

Following a series of transactions which enabled Cresud to expand its agricultural and livestock business in South America as designed in its business plan, the Company, after the merger with Agrology, as described in Note 14, has acquired 100% of a Company in the Oriental Republic of Uruguay named Helmir S.A., as a vehicle to these transactions in the Republic of Bolivia.

On September 30, 2010, December 30, 2010, March 30, 2011 and June 30, 2011, Agrology s Board of Directors approved and ratified the irrevocable capital contributions for future equity increases of Helmir S.A. that amounted to US\$ 850,000, US\$ 400,000, US\$ 670,000 and US\$ 550,000, respectively, which have been capitalized in the Company as of that date.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 13:** (Continued)

#### e. Republic of Paraguay

On January 23, 2009, Agrology S.A. (merged with the Company as mentioned in Note 14) made a contribution in kind to the Paraguayan company, Cresca S.A.. Such contribution is made up of undivided 50% of five plots of land with whatever they have on, located in Mariscal José Félix Estigarribia, Dept. of Boquerón, Chaco Paraguayo, Republic of Paraguay, for 41,931 hectares, acquired from the Company Carlos Casado S.A..

The price for the acquisition timely made on a commission basis amounted to US\$ 5,241,375, which were paid off.

Finally, on June 29, 2010 a notarial deed was executed for the conveyance of title on the real property subject to the option for an amount of 3,646 hectares which were transferred to Cresca S.A..

As agreed in the Option Agreement, Cresca S.A. paid Carlos Casado S.A. US\$ 350 per hectare; the last payment was made on March 4, 2011.

# Cresud - Local

# a. <u>Cactus</u>

On December 23, 2010, Cresud made a capital contribution of Ps. 16 million to Cactus. Thus, our direct interest increased to 80% (Schedule C). On that same date, Cactus s Shareholders Meeting approved the capitalization of this contribution as follows: capital increase of Ps. 6.9 million with an additional paid-in capital of Ps. 9.1 million.

# b. <u>IRSA</u>

During the current fiscal year, the Company purchased 31,924,842 shares in IRSA, which represents 5.52% of the total outstanding shares. Based on this, the Company s share in IRSA amounts to 63.22%.

149

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 13:** (Continued)

#### c. Northagro S.A., Agrotech S.A. and Pluriagro S.A.

On September 21, 2010, Northagro S.A., Agrotech S.A. and Pluriagro S.A. s by Laws were signed, the contributions for each one of the companies were made by Cresud and Agrology by 97% and by 3%, respectively, totaling Ps. 50; equivalent to 50,000 registered non-endorsable shares of common stock with a face value of Ps. 1 each, entitled to one vote per share.

#### d. FyO.Com

On September 30, 2010, the Ordinary Shareholders Meeting of FyO.Com decided to approve a capital increase for up to Ps. 5,925, related to issuing 538,613 registered, non-endorsable shares of common stock with a face value of Ps. 1, plus an additional paid-in capital for Ps. 5,386. In such sense, the Company subscribed shares for Ps. 4,467, of which Ps. 3,541 was made by the conversion of debt into equity and the difference for Ps. 926 to be paid-in in cash. As a result of the transaction the Company's interest amounted to 65.85% since September 30, 2010 and remains unchanged at the end of this period.

#### **NOTE 14:** MERGERS

#### 1. Cresud s merger with AGROLOGY S.A.

On September 26, 2011, the Company s Board of Directors resolved to merge with AGROLOGY SA (AGROLOGY) by which the company merge into Cresud and is dissolved without liquidation. On September 26, 2011, a pre-merger agreement was executed, by which all assets, rights and obligations of Merged Company (AGROLOGY) are transferred to the Merging Company (CRESUD). Such assets and liabilities were transferred for the value at which they were registered in the Special Merger Financial Statement as of June 30, 2011, of AGROLOGY.

As from July 1, 2011, all transactions carried out by the merged companies are understood as if they had been made by and for Cresud.

150

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 14:** (Continued)

#### Cresud s merger with IGSA and ANTA

On September 3, 2010, the Company s Board of Directors resolved to merge with IGSA Residual and ANTA, by which both companies merge into CRESUD and are dissolved without liquidation. On September 25, 2010, a pre-merger agreement is executed, by which all assets, rights and obligations of merged companies (IGSA and ANTA) are transferred to the merging company (CRESUD). Such assets and liabilities were transferred for the value at which they were registered in the Special Merger Financial Statements as of June 30, 2010, of IGSA and ANTA.

As from July 1, 2010, all transactions carried out by the merged companies are understood as if they had been made by and for Cresud.

#### NOTE 15: NEGATIVE WORKING CAPITAL

At the end of the period, the Company carried a working capital deficit of Ps. 196,697 whose treatment is being considered by the Board of Directors and the respective Management.

#### NOTE 16: CAPITAL INCREASE

With regard to the capital increase made during March, 2008, for each subscribed share, each shareholder received at no additional cost 1 option entitling the holder to purchase 0.33333333 new shares at a price of US\$ 1.68 per each share to be acquired. That is to say, 180 million options entitling holder to purchase a total of 60 million additional shares at the previously mentioned price were granted. Options fall due on May 22, 2015 and may be exercised between the 17th and the 22nd day of February, May, September and November. Options are listed on the Buenos Aires Stock Exchange under the symbol CREW2 and on the Nasdaq under the symbol CRESW.

During the fiscal year ended June 30, 2011, 2,026 ordinary shares were issue upon the exercise of conversion rights than 5,776 options, therefore, entered funds US\$ 3,235.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 16:** (Continued)

During the three-month period ended on September 30, 2011 no ordinary shares were issued as a consequence of the exercise of rights of warrant conversion. As of the closing date of this period, there are 177,640,138 uncalled options.

The terms and conditions of outstanding options (warrants) to subscribe the Company s shares of common stock have been amended due to attributing proprietary shares on a prorate basis among its shareholders, made by the Company on November 23, 2009. Below are detailed the terms that have been modified:

The number of shares to be issued for warrants is, as a ratio previous to assignment 0.33333333 and as ratio resolved after assignment (current) 0.35100598.

The prices to call shares to be issued are: price previous to assignment US\$ 1.68, while the current price after assignment US\$ 1.5954. The rest of terms and conditions of warrants remain unchanged.

# NOTE 17: EXAGRIND S.A. LAWSUIT SAN RAFAEL AGAINST TALI SUMAJ AND OTHER DAMAGES AND LOSSES Because of the merge with IGSA, Note 14, the Company has been demanded by Exagrind S.A. on claims for damages and losses produced by a fire in Estancia San Rafael , which is close to Tali Sumaj farm, Province of Catamarca. The fire took place on September 6, 2000.

The estimated amount of the legal action is Ps. 2,915 at the date the claim was filed.

In turn, the Company has filed an extraordinary appeal to the High Court of the Province of Catamarca, requesting for a remainder term to answer the lawsuit as, at the time of revoking the first instance judge decision that postponed the terms to answer until a new notice was dispatched, such period had not yet expired. The management of the Company is awaiting the decision of the High Court of the Province of Catamarca.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 17:** (Continued)

Additionally, in March 2007 -under the request of Exagrind S.A.- the court in charge of the case seized an inhibition of assets. This decision was lifted in June 2007 and Tali Sumaj farm on attachment has been accepted in replacement.

It should be noted that during fiscal year 2010, it was executed the title deed for the sale of such establishment and because as of the closing date of these financial statements the attachment-in-aid-of-execution had not been lifted, the Company assumed certain obligations and provided a surety insurance to guarantee its obligation on behalf of the purchaser.

# NOTE 18: BUYBACK OF TREASURY STOCK

On August 26, 2008, the Company s board of directors decided to acquire treasury stock under section 68, Law No. 17,811 and CNV regulations for a maximum amount of Ps. 30,000 and 10,000,000 shares of common book-entry shares of face value of Ps. 1 per share and entitled to 1 vote. Later, both the maximum amount and the number of shares were increased to Ps. 82,000 and 30,000,000, respectively.

This decision was taken to contribute to the decrease in the draw down and reduction of fluctuations in the listed price of the Company s shares aiming at contributing to strengthening the shares on the market, minimizing possible temporary imbalances that there may be between the supply and demand on the market, considering the excessive cost of capital that the current listed prices showed.

In accordance with the law of commercial companies, the Board of Directors shall dispose of the shares acquired within a period of one year unless an extension is provided for a Shareholders meeting. On November 13, 2009, the Board of Directors seeking to comply with the mandate granted by the Shareholders meeting held on October 29, 2009, resolved to start attributing and assigning on a prorate basis 25,000,000 proprietary treasury shares with a face value of Ps. 1 entitled to 1 vote each. Such assignment was made as from November 23, 2009. As a result of this assignment, the Company keeps 754 treasury shares that have not been allocated that are added to the 5,000,000 treasury shares already held by the Company.

On October 31, 2011, the General Ordinary and Extraordinary Shareholders Meeting approved with a majority the allocation of treasury stock to the incentive program aimed at the Company s employees. (Please refer to Note 26).

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 19: PRESENTATION OF THE GLOBAL PROGRAM FOR THE ISSUANCE OF NON-CONVERTIBLE NOTES FOR A FACE VALUE OF UP TO US\$ 50,000,000

In the framework of the Global Program to Issue Corporate Bonds for a face value of up to US\$ 50,000,000 (the Program ), corporate bonds in one or more classes and/or series (the Corporate Bonds or CB) may be issued. Corporate Bonds will be simple not convertible into share, with or without guarantee or guaranteed by third parties, whose face value may not exceed US\$ 50,000,000 (or their equivalent in other currencies), with maturity dates not shorter than thirty days from the issuance date. The duration of the Program will be for five years as from its authorization by CNV (Argentines securities commission) on September 4, 2008, by means of resolution No. 15,972.

The issuance of Corporate Bonds was approved by the Shareholders Meeting on October 31, 2006 and by the Board of Directors on June 19, 2008, April 24, 2009, July 3, 2009, August 19, 2009, July 1, 2010 and January 20, 2011.

The terms and conditions of such corporate bonds require that the Company complies with certain obligations that have been specified in the respective price supplements. In this sense, the Company periodically pays interest and amortization installments as provided for both series (see detail further below in this Note).

# 1. <u>Issuance of Non-Convertible Notes - Class I and II</u>

On August 19, 2009, based on the powers granted by the shareholders to the Board of Directors, the Company approved the issuance of the Company s First Series of Non-convertible notes up to a face value of Ps. 50 million under the Global Program.

During the following months, the First Series of non-convertible notes was subscribed and issued for Ps. 50 million in two classes. Class I for Ps. 15.5 million at variable rate (average Badlar + 300 basis points) falling due 270 days from issuance date and Class II for Ps. 34.5 million at a fixed rate of 7.2% falling due 365 after issuance date.

The Company paid interests and amortizations corresponding to both classes quarterly, paying off the last amortizations on September 13, 2010.

154

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 19:** (Continued)

#### 2. Issuance of Non-Convertible Notes - Class III and IV

On July 1, 2010, the Board of Directors approved the Price Supplement related to the issuance of Class III and Class IV Non-Convertible Notes, under the Global Program framework.

Later, between July 6 and 16, 2010, the Second Series of simple Corporate Bonds (not convertible into shares) was subscribed for a total value of Ps. 105.9 million. The issue was finally carried out on July 21, 2010.

Class III Non-Convertible Notes, for a face value of Ps. 35.7 million and falling due 21 months after the issuance date will accrue interest at a variable date (Badlar privada plus 400 basis points). These will be paid on a quarterly basis in arrears while amortization will be made in three consecutive payments 15, 18 and 21 from the issuance date.

Class IV Non-Convertible Notes, for a face value of US\$ 17.8 million and falling due 24 months after the issuance date will accrue interest at fixed annual rate of 7.75%. These will be paid on a quarterly basis in arrears while amortization will be made in four equal and consecutive payments 15, 18, 21 and 24 from the issuance date.

Since the issuance date, the Company has made quarterly interest payments on both classes, as detailed below:

On October 19, 2010, the Company made the payment of the first interest installment of Class III and Class IV Non Convertibles Notes by the amount of Ps. 1,272 and US\$ 340,954, respectively, for the period between July 21, and October 19, 2010.

On January 17, 2011, the Company made the second payment of interest on Class III and IV Non-Convertible notes in the amounts of Ps. 1,310 and US\$ 340,954, respectively, for the period comprised between October 19, 2010 and January 17, 2011.

On April 18, 2011, the Company made the third payment of interest on Class III and Class IV Non-Convertible notes in the amounts of Ps. 1,344 and US\$ 344,743, respectively, for the period comprised between January 17, and April 18, 2011.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 19:** (Continued)

On July 18, 2011, interest installments of Class III and Class IV Non-Convertible notes in the amounts of Ps. 1,354 and US\$ 344,743, respectively, for the period comprised between April 18, and July 18, 2011.

Following the balance sheet date, the Company made the fifth payment of interest on both classes of Non-Convertible, and the first amortization instalements. See Note 26 to the Financial Statements.

# 3. <u>Issue of Class V, VI y VII Non-Convertible notes</u>

On February 18, 2011 the Board of Directors approved a Pricing Supplement for the issuance of Class V, VI and VII Non-Convertible notes, under the Program.

Later on, between February 22 and March 3, 2011, the Third Series of simple (nonconvertible) Non-Convertible was subscribed. Finally, the Non-Convertible were issued on March 10, 2011.

Class V Non-Convertible notes, for a nominal value of Ps. 106.9 million due 21 months after the issue date, shall accrue interest at a variable rate (Badlar plus 375 basis points). Interest will be payable quarterly in arrears whereas the principal will be amortized in three consecutive equal payments on the 15, 18 and 21 months following the issue date.

Class VI Non-Convertible notes, for a nominal value of US\$ 34.8 million due 24 months after the issue date shall be payable in pesos at the exchange rate prevailing on the payment date. Interest will accrue 7,50% annually, and shall be payable quarterly in arrears while the principal will be amortized in four consecutive and equal payments on the 15, 18, 21 and 24 month following the issue date.

Class VII Non-Convertible notes, for a nominal value of US\$ 2.1 million due 24 months after the issue date and payable in pesos at the exchange rate prevailing on the payment date. Interest will accrue at a fixed minimum rate of 4% per annum plus a Premium Factor (40% of the appreciation of the soybean during the fiscal year), if applicable. Interest will be payable quarterly in arrears. Principal will be repaid at maturity.

156

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 19:** (Continued)

On June 8, 2011, the first interest installments of Class V, Class VI and Class VII Non-Convertible Notes for Ps. 3,935, US\$ 644,450 and US\$ 20,509, respectively, related to the period March 10, 2011 and June 8, 2011 were paid.

# 4. <u>Issuance of Non-convertible Notes Class VIII</u>

On August 29, 2011, the Board of Directors approved the Pricing Supplement for the issuance of the Fourth Series of Non-convertible Notes Class VIII under the Program approved by the Shareholders Meeting in an amount of up to US\$ 150 million.

Later, between August 30 and September 2, 2011, the Fourth Series of simple Non-convertible Notes was subscribed. They were issued on September 7, 2011 and had already been collected at that date.

Corporate Notes Class VIII, denominated in US\$ for a nominal amount of US\$ 60 million, are due 36 months after the issue date and fully repayable at maturity. They shall bear interest at a fixed rate of 7.5% payable semiannually on September 7 and March 7 each year.

#### NOTE 20: MINUTE OF RENEGOTIATION OF CONCESSION AGREEMENT

On July 2, 2008, ANTA (incorporated by merge according to Note 14) executed a memorandum of understanding renegotiating the concession agreements for the northern and southern areas of the real estate property of Salta Forestal S.A. The agreements establish that the concessionaire should pay a concession fee.

For the purposes of determining the concession fee, 2,000 hectares in the southern area rented out to Compañía Argentina de Granos are excluded.

On August 29, 2008, the Memorandum of Understanding was approved by Decree No. 3,766 of the Executive Power of the Province of Salta. Consequently, the disposals contained in the mentioned decree will have effect from the referred date.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 20: (Continued)

Additionally, ANTA committed to reduce the concession area through the return of 30,000 hectares and its location will come up from a sketch agreed by the parties involved.

On July 6, 2011, Resolution 363 was issued in relation to the ANTA Concession Contract, whereby the consideration payable to the Province for such concession shall not be less than 10% of the annual turnover obtained by development of the premises.

# NOTE 21: CAPITALIZATION PROGRAM FOR EXECUTIVE MANAGEMENT AND LONG-TERM INCENTIVE PROGRAM Capitalization Program for executive management

The Company has developed a capitalization program for executive management staff through contributions made by employees and by the Company (the Plan ).

The Plan is addressed to employees selected by those Companies with the purpose of keeping them in the company and increasing their total compensation through an extraordinary reward, provided that certain specific conditions are complied with.

Participation and contributions to the Plan are on a voluntary basis. Once the beneficiary (the Participant ) has accepted, he will be able to make two types of contributions: a monthly one (based on the salary) and an extraordinary one (based on the annual bonus). The suggested contribution is up to 2.5% of the salary and up to 15% of the annual bonus. On the other hand, the Company contribution will be 200% of the monthly contributions and 300% of the employee's extraordinary contributions.

Funds collected from participants' contributions will initially be sent to an independent financial means especially created for such purpose and placed in Argentina as a Common Investment Fund, which will be approved by the C.N.V. Such funds will be freely redeemed under the requirement of the participants.

The funds arising from the Company contributions will flow to other independent financial means separated from the previous one.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 21:** (Continued)

In the future, the participants or their successors will have access to 100% of the Program Benefits (that is, including Company contributions made in favor of the financial means especially created) under the circumstances that follow:

ordinary retirement in line with the applicable working regulations

total or permanent disability or inability

death

In case of resignation or dismissal without justifiable cause, the participant will be entitle to collect the amounts from the contributions made by Company only if the beneficiary has been in the program for at least five years, subject to certain conditions.

During the current period, the Company has made contributions to the Program for an amount of Ps. 1,570.

#### **Long-term incentive program**

The Company has developed a long-term shared-based incentive and withholding plan for managerial staff and key personnel, by means of contributions that will be made by the mentioned employees together with the Company. The Company intends, at its sole decision, to repeat the plan for one or two fiscal years with the same or different conditions, with the possibility of granting a share-based unrestricted extraordinary compensation to be paid uniquely in September 2014.

Participation in this plan comes from an invitation from the Board of Directors and it can be freely accepted by the invited participants. Once an employee accepts their participation, they will be able to make a single annual contribution (based on their annual bonus). The suggested contribution is up to 7.5% of their bonus, being the Company s contribution for the first year 10 times the employee s contribution. Contributions and/or the Company s shares purchased with these funds will be transferred to vehicles specially constituted with this purpose. The Company s and employees contributions for the following fiscal years will be defined after the fiscal year-end.

In the future, the participants or their successors will have access to 100% of the Benefit (Company s contributions made in their favor) under the following circumstances:

if the employee resigns or leaves the Company unexpectedly, he/she will be entitled to the benefit only if 5 years have passed since each contribution was made

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retirement

total or permanent disability

death

159

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 22: SHAREHOLDERS AND THE BOARD OF DIRECTORS MEETINGS

The General Shareholders meeting held on December 9, 2010 approved the following by majority of votes:

Distributing dividends exclusively in cash for Ps. 69 million to the shareholders in the proportion of their respective interests.

And reversing the New Project Reserve , prior to such distribution and previously provided by the shareholders meeting for Ps. 69 million.

On March 11, 2011, in view that the Company has realized net income as of December 31, 2010 and based on the financial statements prepared in accordance with applicable laws, the Company s bylaws and applicable regulations governing listed companies, the Board of Directors unanimously approved the reallocation of the dividend approved by the Shareholdres Meeting held on December 9, 2010 as dividend in advance for the current year. This reallocation was ratified by the Regular Shareholders Meeting held on April 12, 2011.

# NOTE 23: SALE OF IRSA S AND APSA S NON-CONVERTIBLE NOTES

During second quarter of fiscal year 2011, Cresud sold in two transactions on the secondary market, IRSA Class I Non-convertible Notes that it held, which accrue interest at fixed rate and fall due in 2017. As these are Non-convertible Notes issued under Regulation S, US Securities Act, transactions were carried out complying with the requirements established in such regulation.

On November 29, 2010, the Company sold Non-convertible Notes for a face value of US\$ 18,000,000 at an average price of 100.04%. As a result from such sale, Cresud received revenues for the principal and accrued interest for US\$ 18,471,883.

160

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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# NOTE 23: (Continued)

On December 10, 2010, the Company sold Non-convertible Notes for a face value of US\$ 15,152,000 at an average price of 100.17%. As a result from such sale, Cresud received revenues for the principal and accrued interest for US\$ 15,625,791.

On April 18, 2011, APSA repurchased its Class I Non-Convertible notes from Cresud in a nominal amount of US\$ 5,000,000, held by Cresud in its investment portfolio, which accrue interest at a fixed rate and mature in 2017. As a result from such sale, Cresud received revenues for the principal and accrued interest of US\$ 5.1 million.

#### NOTE 24: ASSIGNMENT OF RIGHTS AGREEMENT BETWEEN IRSA AND CRESUD

On October 15, 2010, the Company and IRSA entered into an agreement to assign rights, whereby the Company assigned to Cresud the financial and voting economics and politics rights associated to 8,817,259 non-endorsable, registered, common shares of par value Ps. 1 per share and equivalent to 0.70% of APSA subscribed capital stock. In exchange, Cresud must pay, as from the third month counted from the date of execution of the agreement, interest equivalent to an annual LIBOR at three months plus 150 bp rate.

#### NOTE 25: COMPLIANCE WITH CURRENTLY APPLICABLE ENVIRONMENTAL RULES AND REGULATION

The Company has assumed a permanent commitment to the sustainable conduct of business in line with currently applicable environmental rules and regulations.

161

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 26: SUBSEQUENT EVENTS Class III and Class IV Negotiable Bonds

On October 17, 2011, fifth interest installment of Class III and Class IV Non-Convertible notes in the amounts of Ps. 1,465 and US\$ 344,743, respectively, for the period comprised between July 18, and October 17, 2011. Likewise, on that date, Ps. 11.9 million and US\$ 4.5 million were paid for the first amortization of Non-convertible Notes Class III and Class IV, respectively.

#### **Shareholders Meeting**

The Ordinary and Extraordinary Shareholders Meeting held on October 31, 2011, approved, among others issues, the following:

Annual report and financial statements ended June 30, 2011;

Ratification of the advance dividend settled by the Board of Director for Ps. 69,000 and payment of the amount of Ps. 63,800 in cash.

Corporate reorganization by merger into Agrology;

Allocation of treasury stock to the incentive plan aimed at the Company s employees for up to 1% of the Company s Equity through the allocation of the equivalent amount in treasury stocks, delegating on the Board of Directors the most extensive powers to fix the price, term, form, methods, time and the rest of the conditions to implement the plan; and

Extending the amount of the Global Program to Issue Corporate Bonds in place for up to a further US\$ 150 million (or its equivalent in other currencies)

162

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Property and equipment

Corresponding to the three-month periods ended September 30, 2011 and 2010

and fiscal year ended June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos)

# Schedule A

	Value at			Value		Accumulate	Deprecia	tion	,	Accumulate	Net d net	Net net	Net net
	the			at the		at the	cu		r	At the	carrying	carrying	carrying
	beginning			end of		beginning	Ι	Decrease	es	end of	value	value	value
	of the	Additions	Deductions	the		of		of the		the	as of	as of	as of
Principal	period /	and/or	and/or	period/	Rate	period /		period/	Current	period/ S	eptember 30,	June 30,	September 30,
Account	year	Transfers	Transfers	year	%	year	Additions	yearp	eriod/year	(1) year	2011	2011	2010
Real estate	218,151	5		218,156							218,156	218,151	196,766
Wire fences	13,317	46		13,363	3	1,629			100	1,729	11,634	11,688	7,961
Watering													
troughs	13,623	110		13,733	5	1,968			166	2,134	11,599	11,655	5,246
Alfalfa fields													
and meadows	7,150			7,150	12-25-50	4,033			278	4,311	2,839	3,117	3,004
Buildings and													
constructions	47,896			47,896	2				184	7,486	40,410	40,594	29,307
Machinery	13,997	198		14,195	10	- ,			181	9,460	4,735	4,718	
Vehicles	4,151	405	280	4,276	20			8		2,333	1,943	1,949	
Tools	289			289	10	191			4	195	94	98	97
Furniture and	1 000			1056	4.0	0.4.4				0.55	101	0.5	200
equipment	1,039	17		1,056	10	944			11	955	101	95	380
Feeder and													
drinking	220		10	210	•					20	100	244	1.0
troughs	228		18	210	20	17			3	20	190	211	162
Corral and	2 221	270		2 (01	2	222			25	257	2 2 4 4	2 000	1 125
leading lanes Roads	2,331 2,635	270		2,601	3 10				25 68	257 1,544	2,344 1,091	2,099	1,135
Facilities		4		2,635	10-20-33	,			320	,-		1,159	1,542
	20,498	4		20,502	10-20-33	10,747			320	11,067	9,435	9,751	7,801
Computer	2,838	219		3,057	20	2,266			52	2,318	739	572	205
equipment	1,342	219		1,342	5				19	710	632	651	603
Silo plants Constructions	1,342			1,342	3	091			19	/10	032	031	603
	1,741	9,901	5	11,637							11,637	1,741	18,486
in progress Advances to	1,/41	9,901	3	11,057							11,037	1,/41	10,400
suppliers	1,298		48	1,250							1,250	1,298	1,846
Improvement	1,298		40	1,230							1,230	1,298	1,040
in third's real													
estate	34,124	106		34,230	3	2,330			394	2,724	31,506	31,794	31,511
Tree	J <del>1</del> ,124	100		J <del>-1</del> ,230	3	2,550			374	2,124	31,300	31,134	51,511
plantations													
(wood)	4,320			4,320	3	576			36	612	3,708	3,744	3,852
(wood)	7,520			7,520	3	570			30	012	3,700	5,744	3,032

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Posts 58

Total as of September 30, 2011	390,968	11,281	351	401,898	45,883		8	1,980	47,855	354,043		
Total as of June 30, 2011	329,805	99,683	38,520	390,968	39,814	2,934	3,822	6,957	45,883		345,085	
Total as of September 30, 2010	329,805	49,530	22,337	356,998	39,814	2,934	2,723	1,761	41,786			315,212

(1) Included in Schedule H.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Intangible assets**

Corresponding to the three-month periods ended September 30, 2011 and 2010

and fiscal year ended June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule B

						Depreciation	on				
	Values at beginning	Additions of the period/	Values at the end of the period/	Rate	Accumulated at the beginning of			at the end of the period/	Net carrying value as of September 30,	value as of June 30,	yalue as of September 30,
Principal Account	of period	year	year	%	the year	Additions A	Amount (1)	year	2011	2011	2010
Pre-operating expenses (Bolivia)	842		842	20	420		42	462	380	422	548
Pre-operating expenses (Paraguay)	671		671	20	324		34	358	313	347	447
Concession rights	23,582		23,582	3	3,011		188	3,199	20,383	20,571	21,136
Totals as of September 30, 2011	25,095		25,095		3,755		264	4,019	21,076		
Totals as of June 30, 2011	1,513	23,582	25,095		442	2,258	1,055	3,755		21,340	
Totals as of September 30, 2010	1,513	23,582	25,095		442	2,258	264	2,964			22,131

<sup>(1)</sup> Preoperative expenses are included in gain on equity investees in the Statements of Income. Concession Rights are included in Depreciation of Intangible Assets in Schedule H.

NON-CURRENT ASSETS Investments on controlled and related companies

Table of Contents

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Investments**

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule C

218

## INFORMATION ON THE ISSUER

According to the latest

balance sheet Market value % of Value as Income Value as of participation Value as of of (loss) June 30, of the Shareholders' on the September 30, September 30, September 30, Securities Amount capital 2011 2011 2010 2011 Principal activity Capital period equity **CURRENT ASSETS** Current Investments Mutual Funds: Fondo Bony Hamilton (US\$) 27 16,024 20,464 4,913,296 Deutsche Managed Dollar Fund (US\$) 25,035,400 104,273 19,065 56,446 Subtotal 124,737 19,092 72,470 Bonds and Notes (1) Non-Convertible Notes IRSA 2017 1,860 (US\$) interests Non- Convertible Notes APSA 2017 (US\$) Interests 606 Global 2010 bonds 162 Bocon Pro 1 bonds Subtotal 2,629 **Total current** investments 124,737 19,092 75,099

Agro Uranga S.A. Unlisted 2,500 (118) 33,260

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							Agricultural livestock			
Shares	893,069	35,72	11,882	11,924	10,706		HVESTOCK			
Higher value of	,	, .	11,179	11,179	11,179					
property			11,179	11,179	11,179					
			23,061	23,103	21,885					
Cactus							Exploitation and			
						Unlisted	administration of	11,217	(4,911)	(15,811)
Shares							agriculture			
	0 072 604	90.00	(4) (12.640)	(4) (2) (9.720)	(4) (604)		products and			
	8,973,684	80,00	(4) (12,049)	(4) (3) (8,720)	(4) (604)		raising cattle			
			(12,649)	(8,720)	(604)					
FyO.Com							Gives			
							information			
						Unlisted	about markets			
Shares							through internet,			
	987,426	65,85	8,966	7,962	6,497		Brokerage e	1,500	1,526	13,616
							intermediation			
			8,966	7,962	6,497		on			
							spot and future			

165

markets

Shares (10)

20,883,916

35,75

537,184

119,116

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Investments**

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule C (Continued)

INFORMATION ON THE ISSUER

#### According to the latest balance sheet Market % of Income Value as of value participation Value as of Value as of (loss) September 30, June 30, September 30, of the Shareholders' on the September 30, Principal Securities Amount capital 2011 2011 2010 2011 activity Capital period equity Agrology (2) Unlisted Investing 313,079 Shares 266,624 Irrevocable contributions 3,557 313,079 270,181 **FyO Trading** Unlisted Brokerage Shares 726 3,63 1 1 20 20 **EAASA** Meat packing Unlisted 39,816 (4,069)9,044 industry Shares (3) 1 (3) 1 (4) (20)1 1 (20)**IRSA** 4,05 Real estate 578,679 5,693 2,499,118 63,22 365,815,967 1,579,841 1,255,802 1,309,632 Shares Higher values 167,564 158,244 (5)173,693 1,483,325 1,747,405 1,414,046 BrasilAgro Agricultural and Real 875,381 9,45 1,355,040 (6) Estate 33,469

Table of Contents 220

313,616

6,887

609,397

122,974

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Higher values (7)										
Warrants (10)	260,702		10,786	10,786						
			667,086	743,157	320,503					
Pluriagro						Unlisted	Investing	50	(182)	386
Shares	50,000	100,00	380	517	40					
			386	517	40					
Northagro						Unlisted	Investing	50	(182)	386
Shares	50,000	100,00	386	517	40		Ū		, í	
			380	517	40					
Agrotach	50,000	100,00	(4) (2,838	3) 15	49	Unlisted	Investing	50	(1,733)	(1,449)
Agrotech	50,000	100,00	(4) (2,03)	5) 13	49	Ollisted	mvesung	30	(1,733)	(1,449)
			(2,838	3) 15	49					
			(=,==	,						

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Investments

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule C (Continued)

	_	the	on Value as of September 30,	Value as of June 30,	Value as of September 30,	Market value September 30,		Accordi	sheet Income(loss of the	test balance s) Shareholders
Securities	Amount	capital	2011	2011	2010	2011	Principal activity	Capital	period	equity
Agricultural livestock Acres del							Sale and purchase of farming			
Sud S.A.						Unlisted	products	21,328	(2,859)	9,308
Shares	368,541	95,12	8,854			Christea	products	21,320	(2,037)	,,,,,,,,,
			8,854							
Ombu Agricultural livestock S.A.						Unlisted	Sale and purchase of farming products	9,347	(1,679)	9,498
Shares	162,783	95,12	9,034				Francis	7,5	(-,-,-,	2,12
			9,034							
Yuchan Agricultural livestock S.A.						Unlisted	Sale and purchase of farming products	1,446	(1,445)	6,358
Shares	25,137	95,12	6,048							·
			6,048							
Yatay Agricultural livestock S.A.						Unlisted	Sale and purchase of farming products	3,655	(1,044)	3,436
Shares	63,363	95,12	3,268							
			3,268							
Helmir S.A.						Unlisted	Sale and purchase of farming products	72,106	3,349	93,057

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Shares 424,708 100 93,057

93,057

2,552,066 2,493,678 2,101,897

167

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Investments**

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule C (Continued)

		C1 C				Market	
		% of participation	Value as of	Value as of	Value as of	value	
		on the	September 30,	June 30,	September 30,	September 30,	INFORMATION ON THE
Securities	Amount	capital	2011	2011	2010	2011	ISSUER
BrasilAgro negative goodwill (8)		•	(68,312)	(73,947)	(13,240)		
BrasilAgro goodwill			6,965	23,889	6,965		
IRSA negative goodwill (9)			(319,151)	(296,278)	(322,894)		
IRSA Goodwill			14,581	6,712	6,712		
Cactus goodwill			4,978	4,978	4,978		
Allowance for impairment of							
goodwill Cactus			(4,978)	(4,978)	(4,978)		
			(365,917)	(339,624)	(322,457)		
Subtotal			2,186,149	2,154,054	1,779,440		
Subtotal			2,100,147	2,134,034	1,777,440		
OTHER INVESTMENTS							
Non-Convertible Notes IRSA							
2017 (US\$)					74,944		
Non-Convertible Notes APSA							
2017 (US\$)					10,283		
Coprolán			21	21	21	Unlisted	
Subtotal			21	21	85,248		
<b>Total Non-current investments</b>			2,186,170	2,154,075	1,864,688		

- (1) Not considered as cash equivalents for Statement of Cash Flow purpose.
- (2) Since July 1, 2011, is effective the merger of Cresud with Agrology (See Note 14 to the financial statements).
- (3) Recovery estimated value as of September 30, 2011 and June 30, 2011.
- (4) Included in Other liabilities.
- (5) Consist of Ps. 4,896 higher value of inventory, Ps. 75,555 higher value of investments, Ps. 112,726 higher value of fixed assets, Ps. 25,203 reversal of IRSA negative goodwill, Ps. 6,466 higher value of intangible assets, Ps. 19,020 less value of loans and Ps. (76,302) higher value of tax effect.
- (6) Total in reais.

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- (7) Consist of Ps. 183,314 higher value of fixed assets and Ps. (64,198) higher value of tax effect.
- (8) The change as regards the previous year corresponds to amortization for Ps. (5,635).
- (9) The change as regards the previous year corresponds to amortization for Ps. 22,873.
- (10) See Note 13.1.a).

168

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Allowances**

Corresponding to the three-month periods

ended September 30, 2011 and 2010 and fiscal year ended June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule E

Item  Deducted from assets	Balances at beginning of the fiscal year	Increas	ses	Decreases/ Applications	Value as of September ,30 2011	Value as of June 30, 2011	Value as of June 30, 2010
For Doubtful accounts	619	(1)	7	(75)	551	619	670
Included in liabilities							
For pending lawsuits	1,681	(2)	8	(2)	1,689	1,681	1,671
T-4-1f C4	2 200		15	(75)	2 240		
Total as of September 30, 2011	2,300		15	(75)	2,240		
Total as of June 30, 2011	2,398	:	52	(150)		2,300	
Total as of September 30, 2010	2,398	:	59	(116)			2,341

- (1) Included in Schedule H.
- (2) Included in other income and expenses in the Statements of Income Others.

169

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Cost of sales

Corresponding to the three-month periods

ended September 30, 2011 and 2010 and fiscal year ended June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule F.1

	Crops September 30,September 30		Beef (			lilk Sentember 3 <b>9</b> e		her entember 30 S	Total		
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	
Inventories at the beginning of the fiscal year:											
Beef Cattle			206,745	138,807					206,745	138,807	
Crops	95,501	41,566							95,501	41,566	
Seeds and fodder	982	758							982	758	
Materials and others			39	614			1,963	873	2,002	1,487	
	96,483	42,324	206,784	139,421			1,963	873	305,230	182,618	
Unrealized gain on inventories Beef cattle	2		7,442	14,011					7,442	14,011	
Unrealized gain on inventories Crops and		7.267					106		1.000	7.267	
raw materials Production	982	7,367	9.017	2.750	6,654	8,406	106		1,088	7,367	
Transfer of inventories	61,271	19,989	8,917	2,758	0,034	8,406			76,842	31,153	
sold			555						555		
Transfer of inventories t	0										
property and equipment							(40)	(207)	(40)	(207)	
Transfer of inventories t expenses	(2,635)	(1,440)	(123)	(59)	(70)	(134)	(1,409)	(1,156)	(4,237)	(2,789)	
Incorporated by merger with ANTA		10,073	` ′	, ,	` /	, ,	` ' '	84	, , ,	10,157	
Purchases	3,393	21	4,798	1,161			1,723	1,776	9,914	2,958	
Operating Expenses Schedule H	3,373	21	٦,770	1,101			·	·		,	
Inventories at the end of the period:	•						519	1,970	519	1,970	
Beef Cattle			(207,919)	(141,312)					(207,919)	(141,312)	
Crops	(61,425)	(35,021)	,						(61,425)	(35,021)	
Seeds and fodder	(1,681)	(765)							(1,681)	(765)	
Materials and others			(31)	(632)			(2,341)	(1,402)	(2,372)	(2,034)	
Cost of sales	96,388	42,548	20,423	15,348	6,584	8,272	521	1,938	123,916	68,106	

170

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Cost of Production**

Corresponding to the three-month periods

ended September 30, 2011 and 2010 and fiscal year ended June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

#### Schedule F.2

	Croj			Cattle	M		Tot	
	September 30, Se							
I	2011	2010	2011	2010	2011	2010	2011	2010
Inventories at the beginning of the fiscal year Beef Cattle	Γ:				20.124	10.040	20.124	10.040
	20.907	11.166			20,134	18,848	20,134	18,848
Unharvested crops and other unharvested Seeds and fodder	30,897	11,166	6,072	2,190	955	499	30,897 7,027	11,166 2,689
Materials and others	50,931	25,477	855	2,190 876	256	382	52,042	26,735
Materials and others	30,931	23,477	833	870	230	362	32,042	20,733
	81,828	36,643	6,927	3,066	21,345	19,729	110,100	59,438
Unrealized gain on inventories Beef cattle					1,504	2,116	1,504	2,116
Unrealized gain on inventories Crops and								
raw materials	3,176	730	555		21		3,752	730
Production			2,015	306	408	895	2,423	1,201
Transfer of inventories sold					(555)		(555)	
Transfer of inventories to property and								
equipment	(19)	(84)					(19)	(84)
Transfer of inventories to expenses de								
Materials and others	(33,657)	(5,177)	(2,811)	(1,585)	(2,141)	(2,074)	(38,609)	(8,836)
Incorporated by merger with IGSA								
Incorporated by merger with ANTA		4,252						4,252
Purchases / increase in Unharvested crops by	y							
consume		29,516		376		1,572		31,464
Operating Expenses . Schedule H	41,666	18,638	12,069	5,673	6,439	6,752	60,174	31,063
Purchases	23,249		736		2,598		26,583	
Inventories at the end of the period								
Beef Cattle					(21,492)	(21,201)	(21,492)	(21,201)
Unharvested crops and other unharvested	(16,419)	(10,506)					(16,419)	(10,506)
Seeds and fodder			(6,216)	(977)	(1,308)	(614)	(7,524)	(1,591)
Materials and others	(58,010)	(54,437)	(1,130)	(1,158)	(355)	(402)	(59,495)	(55,997)
Cost of Production	41,814	19,575	12,145	5,701	6,464	6,773	60,423	32,049

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Foreign currency assets and liabilities

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

#### Schedule G

		Septen	nber 30, 20	11		Jun	e 30, 2011		_		mber 30, 20	10
	Тур	pe and			Тур	pe and			Тур	e and		
	an	nount	Current	Amount	an	nount	Current	Amount	an	nount		Amount
	of f	oreign	exchange	in local	of f	oreign	exchange	in local	of f	oreign	Exchange	in local
Item	cur	rency	Rate	currency	cur	rency	Rate	currency	cur	rency	Rate	currency
CURRENT ASSETS		•		•		-				-		-
CASH AND BANKS												
Cash and banks in dollars	US\$	22,373	4,2	93,182	US\$	136	4,070	552	US\$	4,606	3,92	18,051
Cash and banks in brazilian reais	Rs	5	2,1	11	Rs	6	2,51	16	Rs	5	2,21	11
Cash and banks in euros		10	5,6	54		9	5,906	52		10	5,34	52
cash and banks in yenes	JPY	74	0,1	4	JPY	79	0,050	4		85	0,05	4
INVESTMENTS												
Mutual Funds	US\$	29,949	4,2	124,737	US\$	4,691	4,070	19,092	US\$	18,487	3,92	72,470
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties									US\$	623	3,96	2,466
TRADE ACCOUNTS RECEIVABLES												
Trade Accounts Receivables	US\$	171	4,2	713	US\$	8,057	4,070	32,794	US\$	10,427	3,92	40,872
Receivables Real estate									US\$	1,000	3,92	3,920
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties	US\$	886	4,2	3,697	US\$	8,191	4,110	33,347	US\$	2,183	3,96	8,562
OTHER RECEIVABLES												
Guarantee deposits	US\$	272	4,2	1,131	US\$	156	4,070	633	US\$	806	3,92	3,160
Premiums paid	US\$	498	4,2	2,075	US\$	717	4,070	2,919		39	3,92	154
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties	US\$	16,417	4,2	69,035	US\$	14,801	4,110	60,830				
NON-CURRENT ASSETS												
OTHER RECEIVABLES												
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties		6,479	4,2	27,244	US\$				US\$	4,322	3,96	17,110
OTHER INVESTMENTS												
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties									US\$	21,522	3,96	85,227
Total US\$	US\$	77,045		321,814	US\$	36,749		150,167	US\$	64,015		251,992
10th 05¢	СБФ	77,010		021,01	СБФ	20,7 .7		100,107	СБФ	0.,010		201,552
m . 15	-	_			-	_			-	_		
Total Rs	Rs	5		11	Rs	6		16	Rs	5		11
Total		10		54		9		52		10		52
Total JPY	JPY	74		4	JPY	79		4	JPY	85		4

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 TOTAL ASSETS
 77,134
 321,883
 36,843
 150,239
 252,059

 US\$: US Dollars

Rs: Brazilian Reais

: Euros

JPY: Yenes

172

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Foreign currency assets and liabilities

As of September 30, 2011 and 2010 and June 30, 2011

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule G (Continued)

	September 30, 2011			June 30, 2011				September 30, 2010				
	Tyj	pe and			Тур	e and			Typ	e and		
	an	nount	Current	Amount	an	ount	Current	Amount	an	ount	Current	Amount
	Fo	reign	exchange	in local	fo	reign	exchange	in local	cur	rency	exchange	in local
Item		rency	Rate	currency		rency	Rate	currency		reign	Rate	currency
CURRENT LIABILITIES		,								8		
TRADE ACCOUNTS PAYABLE												
Suppliers	US\$	7,956	4,2	33,455	US\$	7,357	4,110	30,239	US\$	3,093	3,96	12,250
Accrual for inputs and other expenses	US\$	30	4,2	128	US\$	33	4,110	137	US\$	1,374	3,96	5,440
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties	US\$	22	4,2	93	US\$	6,009	4,110	24,787	US\$			
LOANS												
Bank Loans	US\$	46,374	4,2	195,002	US\$	28,027	4,110	115,191	US\$	38,936	3,96	154,185
<ul> <li>Interest payable Bank Loans</li> </ul>	US\$	129	4,2	543	US\$	44	4,110	180	US\$	110	3,96	437
Non-convertible notes class II	US\$		4,2						US\$			
Non-convertible notes class IV	US\$	13,381	4,2	56,269	US\$	13,382	4,110	54,998				
Non-convertible notes Clase VI	US\$	17,424	4,2	73,268	US\$	8,712	4,110	35,806				
Interest payable Non-convertible notes	US\$	733	4,2	3,082	US\$	439	4,110	1,805	US\$	269	3,96	1,065
OTHER LIABILITIES												
Premiums collected	US\$	440	4,2	1,852	US\$	164	4,110	672	US\$	996	3,96	3,946
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties	US\$	110	4,2	463	US\$	44	4,110	179	US\$	8,524	3,96	33,756
NON-CURRENT LIABILITIES												
LONG-SHORT DEBTS												
Non-convertible notes class IV	US\$	4,460	4,2	18,756	US\$	4,461	4,110	18,333		17,842	3,96	70,655
Non-convertible notes Clase VI	US\$	16,174	4,2	68,012	US\$	24,261	4,110	99,712				
Non-convertible notes Clase VII	US\$	2,079	4,2	8,744	US\$	2,079	4,110	8,546				
Non-convertible notes Clase VIII	US\$	60,000	4,2	252,300								
Subsidiaries, related companies Law												
No. 19,550 Section 33 and related parties	US\$	1,250	4,2	5,256	US\$	1,875	4,110	7,707				
OTHER LIABILITIES												
Advances for concession of rights	US\$		4,2		US\$	813	4,110	3,344	US\$	813	3,96	3,222
TOTAL LIABILITIES	US\$	170,562		717,223	US\$	97,700		401,636	US\$	71,957		284,956
US\$: US Dollars												

173

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Information submitted in compliance with Section 64, subsection B of Law No. 19,550

Corresponding to the three-month periods ended September 30, 2011 and 2010

Free translation from the original prepared in Spanish for publication in Argentina

(In thousands of pesos Notes 1 and 2)

Schedule H

			ating Expen	ses				Total as of	Total as of
-		Beef		0.1		Selling		September 30,	
Item	Crops	Cattle	Milk	Other	Total	Expenses	Expenses	2011	2010
Directors fees							579	579	391
Fees and payments for services							1,546	1,546	322
Salaries, annual bonus and	420	1 (00	1.005	22	2.000		7.406	10.505	7.005
social security	428	1,623	1,025	23	3,099		7,486	10,585	7,825
Taxes, rates and contributions	83	443	23		549	2.007	49	598	465
Gross sales taxes						3,887		3,887	3,006
Doubtful accounts						7		7	59
Office and administrative							1.005	1.005	1.614
expenses							1,905	1,905	1,614
Bank commissions and expenses							637	637	339
Depreciation of Property and		<b>-</b> 40	•••	_	4 00 7		0.7	4.000	
equipment	1,105	548	230	2	1,885		95	1,980	1,761
Depreciations of Intangible							100	400	100
Assets							188	188	188
Vehicle and traveling expenses	46	139	37		222		600	822	629
Spare parts and repairs	28	418	390		836		15	851	1,090
Insurance	24	42	13	1	80		137	217	234
Benefits to Employees	35	227	79		341		473	814	509
Livestock expenses (1)		8,077			8,077	1,176		9,253	2,828
Dairy farm expenses (2)			4,470		4,470	29		4,499	4,539
Agricultural expenses (3)	39,730			491	40,221	19,318		59,539	26,157
General expenses	168	538	172	2	880			880	622
Health and safety costs	19	14			33		10	43	41
Total as of September 30, 2011	41,666	12,069	6,439	519	60,693	24,417	13,720	98,830	
Total as of September 30, 2010	18,638	5,673	6,752	1,970	33,033	10,588	8,998		52,619

<sup>(1)</sup> Includes cattle food and additives, lodging, animal health and others.

Table of Contents 233

174

<sup>(2)</sup> Includes cattle food and additives, animal health and others.

<sup>(3)</sup> Includes seeds, agrochemical, irrigation, services hired, leases and others.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### 1. LEGAL FRAMEWORK

There are no specific significant legal regimes that would imply contingent suspension or application of the benefits included in these regulations.

## 2. RELEVANT MODIFICATIONS IN THE COMPANY S ACTIVITIES

They are detailed in the Business Highlight, which is attached to the present financial statements.

#### 3. CLASSIFICATION OF ACCOUNTS RECEIVABLE AND OTHER RECEIVABLES ACCORDING TO THEIR MATURITY

a. Trade accounts receivable and Other receivables without a due date as of September 30, 2011:

Section 33 Law 19,550 Agro-Uranga S.A.

	Trade		
	Account	Other	Other
	Receivable	receivables	receivables
Current	322	27,191	
Not current		64,167	

b. Trade accounts receivable and other receivables to fall due as of September 30, 2011:

Law No. 19,550 Section 33

								Agro-Uranga	ι
		FyO.Com	Cyrsa S.A.	Cactus	Acres	Cresca S.A.	EAASA	S.A.	BrasilAgro
	Trade	Trade	Trade	Trade	Trade	Trade	Trade	Trade	Trade
	account	account	account	account	account	account	account	account	account
Maturity	receivable	receivable	receivable	receivable	receivable	receivable	receivable	receivable	receivable
12.31.11	42,954	14,751	20	184	1,408	137	837		23

175

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### **3.** (Continued)

#### Law No. 19,550 Section 33

								Helmir	Tarshop 1	Northagro	Pluriagro	Agrotech	
		Ombú	Yuchan	Yatay	Acres	IRSA	APSA	S.A.	S.A.	S.A.	S.A.	S.A.	Cactus
	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other
Maturity	receivables	receivables	receivables	receivable	receivable	receivables	receivables	receivables	receivabler	eceivable	<b>e</b> ceivables	receivables	receivables
12.31.11	50,931	957	10,462	9,253	518	4,322	9,601	19,188	198	383	383	54	23,517
03.31.12	1,425	18,596			9,884								
09.30.13												27,244	

176

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### 4. CLASSIFICATION OF DEBTS ACCORDING TO THEIR MATURITY

- a. There are no past due debts as of September 30, 2011.
- b. Debts without a due date as of September 30, 2011.

				Sec	tion 33	
	Trade			Law N	o. 19, 550	
	accounts Sh	ort-term Taxes	Other	Cactus	EAASA	
	payable	debts payable	liabilities	Other liabilities	Other liabilities	Provisions
Current		164,445				
Not current		99,190	117	12,649	2,838	1,689

c. Debts to fall due as of September 30, 2011.

				L	aw No. 19,550 S	Section 33		
			Banco		Panamerican		Emprendimiento	
	ي	Agro-Uranga	aHipotecario		Mall		Recoleta	
		S.A.	S.A.	FyO.Com	S.A.	Cresca	S.A.	Cactus
	Trade	Trade	Trade	Trade	Trade	Trade	Trade	Trade
	accounts	accounts	accounts	accounts	accounts	accounts	accounts	accounts
Maturity	payable	payable	payable	payable	payable	payable	payable	payable
12.30.2011	98,754		11			93		4,624

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### 4. (Continued)

		Law No.									
		19,550									
		Section 33					La	w No. 19,5	50 Section	33	
	I	<b>Emprendimiento</b>	)					Nuevas I	Panamerica	n	
		Recoleta						Fronteras	Mall	Cyrsa	
		S.A.	Salaries and social			IRSA	Cactus	S.A.	S.A.	S.A.	APSA
	Short-term	Short-term	security	Taxes	Other						
Maturity	debts	debts	payable	payable	liabilities						
12.31.11	142,447	52	15,802	7,901	11,915	116,126	2	13	5	85	17,147
03.31.12	46,274		4,432	76	12						
06.30.12	275,415			76							
09.30.12	28,611	1,751									
12.31.12	40,318	1,752									
03.31.13	31,297	1,752									
09 30 14	248 850										

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

# 5. CLASSIFICATION OF ACCOUNTS RECEIVABLE AND OTHER RECEIVABLES ACCORDING TO THEIR FINANCIAL EFFECTS

a.

Law No. 19,550 Section 33

					,				
			Cyrsa				Cresca	Agro-Uranga	ı
		FyO.Com	S.A.	BrasilAgro	Cactus	Acres	S.A.	S.A.	EAASA
	Trade	Trade							
	account	account							
	receivable	receivable							
In Pesos	42,549	11,217	11	23	181	1,408			837
In US Dollars	727	3,534	10		2		137		

Law No. 19,550 Section 33

														Emprendimient
	Ag	ro-Ura <b>haga</b> shop	)		Helmir				]	Northagi	Bluriagro	1		Recoleta
		S.A. S.A.	Ombú	Acres	S.A.	Yuchan	Yatay	APSA	IRSA	S.A.	S.A.	Cactus	Agrotech	EAASAS.A.
	Other	Other Other	Other	Others	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other Other
	receiv-	receiv-receiv-	receiv-	receiv-	receiv-	receiv-	receiv-receiv-							
Other	ables	ables able	able	ables	ables	able	ables	able	ables	ables	ables	ables	ables	ables ables
In Pesos	140,331	197						9,601	4,322	383	383	23,517	55	
In US Dollars	3,383		19,553	10,402	19,188	10,462	9,253						27,244	

b. All Accounts receivable and Other receivables are not subject to adjustment clauses.

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### **5.** (Continued)

c.

interests

					Law No. 19,5	550 Section 33	3		
	Trade	FyO.Com Trade	Cyrsa S.A. Trade	BrasilAgro Trade	Cactus Trade	Acres Trade	Cresca S.A. Trade	Agro-Uranga S.A. Trade	EAASA Trade
	account receivable	account receivable	account receivable	account receivable	account receivable	account receivable	account receivable	account receivable	account receivable
Outstanding balances accruing interests									
Outstanding balances not accruing									

20

43,276

14,751

Law No. 19,550 Section 33

184

1,408

137

837

23

															Emprendimient
		Tarshop	A	gro-Urar	ngHalelmir						Northagi	<b>B</b> luriagro	Agrotech		Recoleta
		S.A.	Ombú	S.A.	S.A.	Acres	Yuchan	Yatay	APSA	IRSA	S.A.	S.A.	S.A.	Cactus	EAASAS.A.
	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	Other	OtherOther
	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receiv-	receivreceiv-
	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables	ables ables
Outstanding balances accruing interests	4,404		18,596		18,847	9,884	9,960	8,799					27,244		
Outstanding balances not accruing interests	139,310	198	957	,	341	519	502	453	9,601	4,322	383	383	54	23,517	

180

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

## 6. CLASSIFICATION OF DEBTS ACCORDING TO THEIR FINANCIAL EFFECTS

a.

			La	w No. 19,55	0 Section 33	
			Banco			
			Hipotecario		Emprendimiento	
		FyO.Com	S.A.	Cresca	Recoleta S.A.	Cactus
	Trade	Trade	Trade	Trade	Trade	Trade
	account	account	account	account	account	account
	Payable	Payable	Payable	Payable	Payable	Payable
In Pesos	65,171		11			4,624
In US Dollars	33,583			93		

		Company											
		Law											
		No.											
		19,550											
		Section											
		33						Law N	o. 19,550 S	ection 33	3		
	E	mprendimient	to				Nuev <b>Pas</b>	namerica	an				
		Recoleta					Frontera	s Mall		Cyrsa			
		S.A.				IRSA	S.A.	S.A.	Cactus	S.A.	<b>EAASA</b>	APSA	
			Salaries										
			and										
			social										
	Short-term	Short-term	security	Taxes	Other	Other	Other	Other	Other	Other	Other	Other	
	debts	debts	payable	payable	Liabilities						Liabilities		Provisions
In Deser		ucots											
In Pesos	305,129		20,234	107,243	10,192	115,663	13	5	12,651	85	2,838	17,147	1,689
In US													
Dollars	672,526	5,308			1,852	463							

181

#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### **6.** (Continued)

b. All outstanding debts are not subject to adjustment clauses.

								Law No. 1	19,550 Sec	tion 33		
					]	Panamerica Mall	Hipotecario			Rec	ndimiento coleta	
						S.A.	S.A.	FyO.Com	Cresca		.A.	Cactus
					Trade	Trade	Trade	Trade	Trade	Tr	rade	Trade
					account	account	account	account	account	acc	count	account
					Payable	Payable	Payable	Payable	Payable	Pay	yable	Payable
Outstanding l					00.554				0.2			4.604
Outstanding l	oalances not	accruing in	terests		98,754		11		93			4,624
		Law										
		No.										
		19,550										
		Section 33					T	N. 10 550	C4: 22			
	E.	33 mprendimien	to				La	w No. 19,550 Nuevas I	Section 33 Panamerica			
	E	Recoleta	10					Fronteras Cyrs		a11		
		S.A.				IRSA	Cactus		. S.A.	EAASA	APSA	
		5	Salaries			1110.1	Cuctus	5 5	. 51.11	2.1.10.1		
			and									
			social									
	Short-term	Short-term	security	Taxes	Other	Other	Other	Other Othe	er Other	Other	Other	
	debts	debts	payable	payable	Liabilities	Liabilities	Liabilities	Liabiliti <b>Ŀs</b> abili	t <b>leis</b> abilitie <b>k</b>	siabilities	Liabilities	Provisions
Outstanding												
balances												
accruing												
interests	971,981	5,256										
Outstanding												
balances not												
accruing												
interests	5,674	52	20,234	107,243	12,044	116,126	5 12,651	13 85	5 5	2,838	17,147	1,689

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### 7. INTEREST IN OTHER COMPANIES (Law No. 19,550 Section 33)

Interests in other companies capital and the number of votes held in those companies governed by Law No. 19,550 Section 33 are explained in Note 2 to the consolidated financial statements and intercompany balances as of September 30, 2011 are described in captions 3,4,5 and 6 above.

#### 8. RECEIVABLES FROM OR LOANS TO DIRECTORS AND STATUTORY AUDIT COMMITTEE MEMBERS

As of September 30, 2011 there were advance payments to directors for Ps. 242, and there were no receivables due from or loans to Statutory Auditors and relatives up to and including second degree, of directors and Statutory Auditors.

#### 9. PHYSICAL INVENTORIES

The company conducts physical inventories once a fiscal year in each property, covering all the assets under such account. There is no relevant immobilization of inventory.

#### 10. VALUATION OF INVENTORIES

We further inform the sources for the information used to calculate the fair value:

- a. Cattle for fattening, valued at the market value net of estimated sale expenses: quotation in Mercado de Hacienda de Liniers and other representative of the market.
- b. Cattle for raising and daily production valued at its replacement cost: according to specific appraisals made by renowned experts.
- c Crops: official quotation of the Cámara Arbitral de Cereales for the port closest to the warehouse, published by media of wide circulation (Diario La Nación) net of estimated sale expenses.
- d. The remaining inventory stated at its replacement cost:

Seeds, forage and materials: replacement cost published by a well-known magazine ( Revista Márgenes Agropecuarios ).

Unharvested crops: replacement cost of goods and services needed to obtain similar assets, which does not exceed the net realization value as of each period/year.

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183

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### Additional Information to the Notes to the Financial Statements (Continued)

(In thousands of pesos)

#### 11. TECHNICAL REVALUATION OF FIXED ASSETS

There are no fixed assets subject to technical revaluation.

#### 12. OBSOLETE FIXED ASSETS

There are no obsolete fixed assets with accounting value.

#### 13. EQUITY INTERESTS IN OTHER COMPANIES

There are no equity interests in other companies in excess of the provisions of Law No. 19,550 Section 31.

#### 14. RECOVERABLE VALUES

The recoverable value of the inventory under consideration is the higher between the net realizable value (selling price at the end of the period / year less estimated selling expenses) and the economic use value determined.

#### 15. INSURANCES

The types of insurance used by the company are the following:

		Amount insured	Book value
Insured property	Risk covered	(in pesos)	(in pesos)
Buildings, machinery, silos, installation and	Theft, fire and technical insurance	207,409	46,617
furniture and equipment			
Vehicles	Third parties, theft, fire and civil liability	4,985	1,943

#### 16. CONTINGENCIES

As of September 30, 2011 there are no contingent situations that have not been accounted for or adequately exposed in notes according to accounting standards.

## 17. IRREVOCABLE CONTRIBUTIONS TO CAPITAL ON ACCOUNT OF FUTURE SUBSCRIPTIONS

None.

## 18. DIVIDENDS ON PREFERED STOCK

There are no cumulative dividends not paid on preferred stock.

## 19. LIMITATIONS OF PROFIT DISTRIBUTIONS

See Note 11 to the Financial Statements.

184

Cresud Sociedad Anónima,

Comercial, Inmobiliaria,

Financiera y Agropecuaria

#### **BUSINESS HIGHLIGHTS**

## 

	As of September 30, 2011	As of September 30, 2010	As of September 30, 2009	As of September 30, 2008	As of September 30, 2007
Current Assets	2,301,314	1,544,220	1,070,435	544,873	157,154
Non-current Assets	7,358,366	5,591,572	4,998,855	1,383,173	924,748
	9,659,680	7,135,792	6,069,290	1,928,046	1,081,902
Current Liabilities	2,343,889	1,362,395	1,253,580	187,438	189,200
Non-current Liabilities	3,079,917	2,085,005	1,423,797	44,803	75,098
	5,423,806	3,447,400	2,677,377	232,241	264,298
Minority Interest	2,097,243	1,644,254	1,491,629	1,211	900
Shareholders Equity	2,138,631	2,044,138	1,900,284	1,694,594	816,704
	9,659,680	7,135,792	6,069,290	1,928,046	1,081,902

**Comparative Income Structure** 

**Production volume** 

	As of September 30As	of September 3As of	of September 3As of	of September 3As of	of September 30,
	2011	2010	2009	2008	2007
Operating income (loss)	191,675	183,649	90,275	(8,032)	(7,168)
Financial and holding results	(167,269)	(74,349)	(42,448)	6,175	(1,916)
Other income and expenses, net and gain equity investees	17,002	19,596	97,605	(36,037)	(6,820)
Management agreement fees	(116)	(5,761)	(6,803)		
Operating Net income	41,292	123,135	138,629	(37,894)	(15,904)
Income tax expense:	(23,809)	(23,946)	(15,376)	546	3,365
Minority interest	(16,445)	(47,339)	(61,426)	(51)	(63)
Net income	1,038	51,850	61,827	(37,399)	(12,602)

		Three-month	Accumulated	Three-month	Accumulated	Three-month	Accumulated	Three-month	
Three-month	Accumulated	period	July 1,	period	July 1,	period	July 1,	period	Accumulated
period	July 1, 2011	September	2010	September	2009	September	2008	September	July 1, 2007
September 30,	September 30,	30,	September 30,	30,	September 30,	30,	September 30,	30,	September 30,
2011	2011	2010	2010	2009	2009	2008	2008	2007	2007

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Beef Cattle (in										
Kgs.)	1,257,924	1,257,924	918,000	918,000	413,000	413,000	830,310	830,310	1,442,226	1,442,226
Butyraceous										
(in Kgs.)	174,587	174,587	230,845	230,845	208,165	208,165	201,890	201,890	182,040	182,040
Crops (in										
quintals)	554,042	554,042	509,636	509,636	151,415	151,415	157,000	157,000	91,847	91,847

185

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria,

## Financiera y Agropecuaria

#### Sales volume

	Three-month		Three-month		Three-month		Three-month		Three-month	
	period	Accumulated								
	September	July 1, 2011	September	July 1, 2010	September	July 1, 2009	September	July 1, 2008	September	July 1, 2007
	30,	to September 30,								
	2011	2011	2010	2010	2009	2009	2008	2008	2007	2007
Beef Cattle										
(in Kgs.)	3,153,406	3,153,406	2,483,546	2,483,546	2,081,841	2,081,841	1,923,201	1,923,201	4,668,848	4,668,848
Butyraceous										
(in Kgs.)	174,587	174,587	230,845	230,845	208,165	208,165	201,890	201,890	182,040	182,040
Crops (in										
quintals)	569,354	569,354	830,920	830,920	616,503	616,503	763,517	763,517	375,683	375,683

Local Market

	Three-month		Three-month		Three-month		Three-month		Three-month	
	period	Accumulated								
	September	July 1, 2011	September	July 1, 2010	September	July 1, 2009	September	July 1, 2008	September	July 1, 2007
	30,	to September 30,								
	2011	2011	2010	2010	2009	2009	2008	2008	2007	2007
Beef Cattle										
(in Kgs.)	3,153,406	3,153,406	2,483,546	2,483,546	2,081,841	2,081,841	1,923,201	1,923,201	4,668,848	4,668,848
Butyraceous										
(in Kgs.)	174,587	174,587	230,845	230,845	208,165	208,165	201,890	201,890	182,040	182,040
Crops (in										
quintals)	569,354	569,354	830,920	830,920	616,503	616,503	763,517	763,517	375,683	375,683

Export (not applicable)

#### Ratios

	As of September 30, 2011	As of September 30, 2010	As of September 30, 2009	As of September 30, 2008	As of September 30, 2007
Liquidity	0.98	1.13	0.85	2.907	0.831
Solvency	0.39	0.59	0.71	7.297	3.090
Non-current assets to assets	0.76	0.78	0.82	0.717	0.855
Return on Equity (1)	0.0005	0.03	0.03	(0.022)	(0.015)

(1) Result of the period divided average shareholder s equity.

#### **BUSINESS HIGHLIGHTS**

#### Progress in complying with the IFRS implementation plan

On April 29, 2010, the Company s Board of Directors approved a specific plan to implement the IFRS (International Financial Reporting Standards). As established in such plan, the Company ended training its personnel from its accounting and tax areas, and the personnel from most of its affiliates and related companies. In addition, as it was provided, the process for the initial identification of regularly differences is already finished and also beginning to evaluate the necessary changes in procedures and sistems in order to adapt them to the new requirements.

As a result of monitoring the specific IFRS implementation plan, the Board of Directors has not become aware of any circumstance requiring amendments to such plan or indicating a significant departure from the proposed goals and terms.

187

#### **BUSINESS HIGHLIGHTS**

**Buenos Aires, November 11, 2011** - Cresud S.A.C.I.F. y A. (Nasdaq: CRESY BASE: CRES), one of the leading agricultural companies in Argentina, announces today its results for the first three months of fiscal year 2012 ended September 30, 2011.

In ARS MM	IQ 12	IQ 11	YoY Var
Agribusiness segment sales	324.1	161.7	100.4%
Agribusiness production income	140.8	35.1	300.7%
Real estate segment sales	343.5	307.3	11.8%
Gross income	289.5	259.4	11.6%
Operating income	191.7	183.6	4.4%
Net income	1.0	51.9	-98.0%

During the past fiscal year we increased our interest in BrasilAgro to 35.75%. Therefore, we present our financial statements in consolidated form to include the accounts of BrasilAgro.

During this period we have observed very good soil humidity conditions in most of the areas where the coarse crop planting process (including soybean, corn and sunflower) is set to begin. In addition, we have started planting activities in most of the areas allocated to wheat production.

On September 21, we acquired under a private transaction an additional 5.1% equity interest in IRSA for a total amount of USD 30.1 million. In this way, we increased our interest in IRSA to 63.2%.

During this quarter, sales from the agribusiness segment doubled as compared to those for the same period of the previous year. This was driven mainly by a 287.8% increase in the sale of Crops (as a result of the consolidation of BrasilAgro and sales of crops corresponding to the 2010/2011 season) which exceeded by ARS 153.9 million the sales recorded in the first quarter of fiscal year 2011. The Beef Cattle business contribution to sales was 51.4% higher, thanks to an increase in ton production and sustained price levels in the domestic market.

Production from the Agribusiness segment grew strongly thanks to the consolidation of our subsidiary BrasilAgro and the late harvesting of corn crops in our Argentine farms. All this led to a 439.4% increase in Crop production. In addition, we increased revenues from Beef Cattle Production by 235.0%.

Despite the increase in Sales and Production from the Agribusiness segment, Gross Profit from this segment grew to a lesser extent, as it was offset by the Gross Profit from the Sale of Farms segment, which was lower by ARS 15.1 million.

Sales from the Real Estate segment increased 11.8% thanks to the good performance of the rental segments, offset by the disposition and deconsolidation of the consumer finance business.

Gross Profit grew by 11.6%, explained by an increase of 32.5% in Gross Profit from the Agribusiness segment (which reached ARS 78.2 million), a 5.5% increase in Gross Profit from the Real Estate segment (which totaled ARS 211.5 million) and a gross loss of ARS 0.2 million from the Feed Lot/Meat Packing segment.

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Operating Income totaled ARS 191.7 million, an increase of 4.4%. This rise is explained by a fall of ARS 14.1 million in operating income from the Agribusiness segment due to lower income from Sales of Farms and Holdings of Beef Cattle, an ARS 4.3 million loss from the Feed Lot/Meat Packing segment, and an increase in operating income from the Real Estate segment (mainly Shopping Centers) which totaled ARS 26.4 million.

188

Net Income for the period amounted to ARS 1.0 million compared to ARS 51.9 million in the first quarter of 2011. This was caused mainly by higher financial charges, which totaled ARS 167.3 million compared to ARS 74.3 million in the same quarter of the previous fiscal year. The reason for this decrease was a loss from changes in exchange rates resulting from the depreciation of the exchange rate that affects our liabilities denominated in dollars, for ARS 49.0 million (vs. ARS 2.4 million in the first quarter of fiscal year 2011) and a loss from other financial assets for ARS 62.4 million (vs. ARS 18.2 million) mostly due to the revaluation at market values of certain assets held of by our subsidiary IRSA.

<u>Description of Operations<sup>1</sup></u>

#### **Crop Production**

Income Statement (in thousands of		IQ 12			IQ 11			YoY Var	
ARS)	Local	Int.	Total	Local	Int.	Total	Local	Int.	Total
Production revenues	63,286	61,225	124,511	20,295	2,789	23,084	211.8%	2,095.2%	439.4%
Cost of production	-41,814	-65,087	-106,901	-19,502	-3,369	-22,871	114.4%	1,831.9%	367.4%
Gross Income (loss) from									
production	21,472	-3,862	17,610	793	-580	213	2,607.7%	565.9%	8,167.6%
Sales	116,427	90,919	207,346	49,082	4,379	53,461	137.2%	1,976.3%	287.8%
Cost of sales	-96,388	-92,546	-188,934	-42,548	-4,225	-46,773	126.5%	2,090.4%	303.9%
Gross Income (loss) from sales	20,039	-1,627	18,412	6,534	154	6,688	206.7%		175.3%
Gross Profit (loss)	41,511	-5,489	36,022	7,327	-426	6,901	466.5%	1,188.5%	422.0%
Selling expenses	-21,241	-2,534	-23,775	-8,381	-411	-8,792	153.4%	516.5%	170.4%
Holding results	6,288	1,237	7,525	-4,063	20	-4,043		6,085.0%	
Business margin	26,558	-6,786	19,772	-5,117	-817	-5,934		730.6%	
Administrative expenses	-7,314	-17,369	-24,683	-3,530	-1,200	-4,730	107.2%	1,343.4%	420.8%
Operating income (loss)	19,244	-24,155	-4,911	-8,647	-2,017	-10,664		901.1%	-79.3%

	Production			Sales		
Agribusiness (thousands of tons)	IQ 12	IQ 11	YoY Var	IQ 12	IQ 11	YoY Var
Wheat	1.0	1.7	-41.2%	2.7	2.7	1.7%
Corn	106.8	42.3	152.5%	87.3	58.8	48.6%
Sunflower	0.2	0.9	-74.3%	6.9	1.6	343.5%
Soybean	2.2	0.4	493.2%	43.6	4.1	961.0%
Sugarcane	556.0			415.8		
Other	28.0	5.8	386.4%	13.0	16.0	-18.9%
Total	694.2	51.0	917.2%	569.4	83.1	585.2%

As from this quarter we have started to consolidate results from our subsidiary BrasilAgro. For this reason, our Production Income has been much higher than in the past year (a 439.4% increase), mainly reflecting the production of sugarcane, which contributed 556,022 additional tons.

Moreover, revenues and income from production of crops at domestic level increased by 211.8% and 2,607.7%, respectively. This increase is explained by the fact that corn harvesting was completed during the quarter reported herein, i.e. after the closing of fiscal year 2011.

In addition, sales revenues were affected by the same reasons, namely, the consolidation of BrasilAgro and the impact of the 2010/2011 season during this period.

The delay in completing harvesting results from our diversification policy, not only in terms of geographic regions and crops, but also in planting timing. In this way, we diversify the weather risks to which our crops are exposed.

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By consolidating BrasilAgro s production we experienced a strong increase in production volumes, led by sugarcane, offsetting the fall in the average price of our crops (60% lower) which reached ARS 179.4 per ton. Sugarcane is a voluminous crop with ton prices lower than the average prices of the other crops in our portfolio.

Sales revenues experienced the same effect, as they grew 287.8% as compared to the same period of the previous year. This increase is explained by an improvement of approximately six times in sales volumes, offset by a 43.4% decline in average prices, reaching an average sales price of ARS 364 per ton, also due to the impact of BrasilAgro s consolidation and the addition of sugarcane.

Excludes Agro-Uranga S.A. (35.72% of 8,299 has). As of September 30, 2011 it includes information on BrasilAgro as a result of its consolidation as of June 30, 2011.

189

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#### **Table of Contents**

	As of	As of	
Area in Operation- Crops (has) <sup>2</sup>	09/30/11	09/30/10	YoY Var
Own farms <sup>3</sup>	126,275	57,853	118.3%
Leased farms	40,968	51,695	-20.8%
Farms under concession	8,768	13,324	-34.2%
Own farms leased to third parties	30,906	8,705	255.0%
Total Area Assigned to Crop Production	206,917	131,577	57.3%

The 57.3% increase results from the fact that in this period we fully consolidated all the farms of our subsidiary BrasilAGro, thus adding 59,968 hectares to the own farms line. On the other hand, we added around 2,600 hectares from La Esmeralda and 2,600 hectares from La Suiza farms, which were transformed from livestock areas to agricultural areas. Besides, we added 1,200 new hectares that were under development in our farm in Paraguay and nearly 2,200 hectares in Bolivia, as a result of the sales and acquisitions made in the previous fiscal year.

During the season that starts in this quarter, we have reduced the area of leased farms assigned to crop production, driven mostly by our decision to apply a strict criterion regarding the target margin in each farm, given the higher volatility observed in the crops market.

The decrease in the area in operation assigned to crop production in the farms of Agropecuaria Anta (long term concession granted to Cresud) results from the fact that we have increased the area in operation in this farm which we lease to third parties.

In line with the foregoing, the increase by 22,201 hectares of farms leased to third parties is broken down as follows: 12,440 hectares correspond to BrasilAgro s farm Preferencia , 6,868 hectares from the concession and 2,893 from farms that Cresud has in Argentina, mainly Los Pozos .

During this quarter we started planting activities for the 2011/2012 season, with good soil humidity conditions. As of September 30,2011, we had planted close to 12,000 hectares in Argentina, consisting mainly of 6,500 hectares of wheat, 2,500 of corn and 2,700 of sunflower.

Includes surface area under double cropping totaling 19,386 hectares

Includes the San Cayetano, San Rafael, La Fon Fon and Las Londras farms, respectively, located in Santa Cruz, Bolivia, and the Jerovia farm, located in the District of Boquerón, Republic of Paraguay. As of September 30, 2011 includes the Cremaq, Jatoba, Alto Taquari, Araucaria, Chaparral, Nova Buriti, Preferencia and Horizontina farms located in the Federal Republic of Brazil.

190

#### **Beef Cattle Production**

Income Statement (in thousands of ARS)	IQ 12	IQ 11	YoY Var
Production revenues	9,240	2,758	235.0%
Cost of production	-9,195	-5,701	61.3%
Gross income (loss) from production	45	-2,943	-101.5%
Sales	22,997	15,192	51.4%
Cost of sales	-23,347	-15,348	52.1%
Gross income (loss) from sales	-350	-156	124.4%
Gross Loss	-305	-3,099	-90.2%
Selling expenses	-1,863	-551	238.1%
Holding results	8,956	16,127	-44.5%
Business margin	6,788	12,477	-45.6%
Administrative expenses	-5,962	-2,595	129.7%
Operating income (loss)	826	9,882	-91.6%
Beef Cattle (tons)	IQ 12	IQ 11	YoY var
Beef Cattle Production	1,258	918	37.0%
Beef Cattle Sales	3,153	2,484	26.9%

Production revenues tripled as compared to the same period of the previous year. This increase is explained by a 37.0% rise in tons produced and a 144.5% increase in the average price per ton produced.

Sales revenues increased 51.4% compared to the same period of the previous year. This rise was driven by a 27.0% increase in amounts sold and a 19.2% rise in prices, reaching an average sales price of ARS 7.29 per kilo.

Although our ton production was 37.0% higher than in the first quarter of fiscal year 2011, production costs increased by 61.3%. This was caused, *inter alia*, by the fact that we increased our production in Feed Lots (in Los Pozos farm) to the detriment of traditional production in pasturing farms. This allowed us to accelerate production and take advantage of the sustained prices prevailing in the beef cattle market.

Nevertheless, our holding results were lower than in the same quarter of the previous fiscal year as prices did not increase at the same rate as at that moment. This is why the business margin is 45.6% lower.

	As of	As of	
Area in Operation Beef Cattle (has)	09/30/11	09/30/10	YoY Var
Own farms	83,868	90,074	-6.9%
Leased farms	12,635	12,635	0.0%
Own farms leased to third parties	1,143	1,143	0.0%
Total Area Assigned to Beef Cattle Production	97,646	103,852	-6.0%

The decrease in the area of own farms assigned to beef cattle production is explained by the transformation of La Esmeralda and La Suiza farms into agricultural lands, carried out in the previous fiscal year.

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	As of	As of	
Stock of Cattle Heads	09/30/11	09/30/10	YoY Var
Breeding stock	49,495	54,930	-9.9%
Winter grazing stock	20,737	12,281	68.9%
Milk farm stock	6,734	8,776	-23.3%
Total Stock	76,966	75,987	1.3%

#### Milk Production

Income Statement (in thousands of ARS)	IQ 12	IQ 11	YoY Var
Production revenues	7,062	9,301	-24.1%
Cost of production	-6,464	-6,773	-4.6%
Gross income (loss) from production	598	2,528	-76.3%
Sales	6,584	8,272	-20.4%
Cost of sales	-6,584	-8,272	-20.4%
Gross income from sales			0.0%
Gross Profit	598	2,528	-76.3%
Selling expenses	-191	-222	-14.0%
Holding results			0.0%
Business margin	407	2,306	-82.4%
Administrative expenses	-374	-350	6.9%
Operating income (loss)	33	1,956	-98.3%

Gross profit from the milk segment for the first quarter of fiscal year 2012 was significantly lower than in the same period of the previous fiscal year. Such variation is explained by the fall in production volumes resulting from the sale of La Juanita farm, which could not be offset by the 12.1% improvement in average prices.

		As of	As of	
Area in Operation	Dairy Business (has)	09/30/11	09/30/10	YoY Var
Own farms		2,958	4,717	-37.3%

The following table shows the decrease in the area assigned to milk production due to the sale of La Juanita farm and subsequent consolidation of our entire production in the El Tigre farm.

Milk Production	IQ 12	IQ 11	YoY Var
Milk Production (liters)	4,093	5,799	-29.4%
Milk Sales (liters)	4,022	5,665	-29.0%
Daily average milking cows (heads)	2,028	3,331	-39.1%
Milk Production / Milking Cow / Day (liters)	22.2	19.1	15.9%

Following the consolidation of our milk production in the El Tigre farm, we increased its production by 50% as we added a new milking shift, thus achieving around-the-clock operation.

The first quarter of fiscal year 2012 has shown good results in terms of production, reaching 22.2 liters per milking cow per day. Our goal for this fiscal year is to ensure 20 liters per day, surpassing the 19 liters per day average recorded in the previous fiscal year.

In addition to the good production performance, sustained prices have been observed in the domestic market. **Purchase and Sale of Farms and Other** 

Income Statement (in thousands of ARS) IQ 12 IQ 11 YoY Var

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Sales	66,555	71,096	-6.4%
Cost of sales	-32,248	-21,652	48.9%
Income (loss) from sales	34,307	49,444	-30.6%
Administrative expenses		-2,163	-100.0%
Operating Income	34,307	47,281	-27.4%

During this quarter, our subsidiary BrasilAgro sold its Sao Pedro farm, a 2,447 hectare property with 1,724 hectares suitable for crops. Located in the State of Goiás, this farm had been acquired in 2006 for BRL 9.9 million and during the years in which BrasilAgro had possession of it, it received investments for BRL 0.4 million. As the transaction was agreed for BRL 26.1 million, it generated a 153% gain over the invested amount.

192

Results from this segment are lower, as during the first quarter of fiscal year 2011 we had sold La Juanita farm.

Land Reserves (has)	As of 09/30/11	As of 09/30/10	YoY Var
Own farms	328,379	225,314	45.7%
Farms under concession	109,228	111,540	-2.1%
Surface area under irrigation (has)	As of 09/30/11	As of 09/30/10	YoY Var
Own farms	2,305	2,305	0.0%
Own farms leased to third parties	1.457	1.457	0.0%

#### IRSA Inversiones y Representaciones S.A.

As of September 30, 2011, our equity interest in IRSA was 63.22%.

IRSA is one of Argentina s leading real estate companies in terms of total assets. IRSA is engaged, directly or indirectly through subsidiaries and joint ventures, in a range of diversified real estate related activities in Argentina, including:

The acquisition, development and operation of shopping centers, through its 94.9% interest in Alto Palermo S.A. ( APSA ) (Nasdaq: APSA, BCBA: APSA). APSA is one of Argentina s leading operators of shopping centers and holds a controlling interest in 13 shopping centers with more than 300,000 square meters of Gross Leaseable Area.

The acquisition, development and exploitation of office buildings and other non-shopping center properties primarily for rental, for which purpose it has over 150,000 square meters of office leaseable space.

The acquisition and development of residential properties and the acquisition of undeveloped land reserves for future development or sale.

The acquisition and exploitation of luxury hotels.

Moreover, IRSA currently owns a 29.77% interest in Banco Hipotecario, one of the leading financial institutions in Argentina.

The following information has been extracted from the consolidated financial statements of our controlled company IRSA as of September 30, 2011:

IQ IQ IQ In thousands of ARS 12 11