

JABIL CIRCUIT INC  
Form 10-K  
October 25, 2012  
Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-K

(Mark one)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the fiscal year ended August 31, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from            to

Commission file number 001-14063

# JABIL CIRCUIT, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

**Delaware**  
(State or other jurisdiction of

**38-1886260**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**10560 Dr. Martin Luther King, Jr. Street North, St. Petersburg, Florida 33716**

(Address of principal executive offices) (Zip Code)

**Registrant's telephone number, including area code**

**(727) 577-9749**

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Name of each exchange on which registered
Common Stock, \$0.001 par value per share	New York Stock Exchange
Series A Preferred Stock Purchase Rights	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting common stock held by non-affiliates of the registrant based on the closing sale price of the Common Stock as reported on the New York Stock Exchange on February 29, 2012 was approximately \$4.9 billion. For purposes of this determination, shares of Common Stock held by each officer and director and by each person who owns 10% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes. The number of outstanding shares of the registrant's Common Stock as of the close of business on October 4, 2012, was 205,558,409. The registrant does not have any non-voting stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

The registrant's definitive Proxy Statement for the 2012 Annual Meeting of Stockholders scheduled to be held on January 24, 2013 is incorporated by reference in Part III of this Annual Report on Form 10-K to the extent stated herein.

**Table of Contents**

**JABIL CIRCUIT, INC.**

**2012 FORM 10-K ANNUAL REPORT**

**TABLE OF CONTENTS**

<u>Part I.</u>		
Item 1.	<u>Business</u>	2
Item 1A.	<u>Risk Factors</u>	11
Item 1B.	<u>Unresolved Staff Comments</u>	26
Item 2.	<u>Properties</u>	26
Item 3.	<u>Legal Proceedings</u>	29
Item 4.	<u>Mine Safety Disclosures</u>	29
<u>Part II.</u>		
Item 5.	<u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	29
Item 6.	<u>Selected Financial Data</u>	30
Item 7.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	32
Item 7A.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	49
Item 8.	<u>Financial Statements and Supplementary Data</u>	50
Item 9.	<u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>	51
Item 9A.	<u>Controls and Procedures</u>	51
Item 9B.	<u>Other Information</u>	52
<u>Part III.</u>		
Item 10.	<u>Directors, Executive Officers and Corporate Governance</u>	52
Item 11.	<u>Executive Compensation</u>	53
Item 12.	<u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	53
Item 13.	<u>Certain Relationships and Related Transactions, and Director Independence</u>	53
Item 14.	<u>Principal Accounting Fees and Services</u>	54
<u>Part IV.</u>		
Item 15.	<u>Exhibits, Financial Statement Schedules</u>	55
<u>Signatures</u>		97

---

**Table of Contents**

References in this report to the Company, Jabil, we, our, or us mean Jabil Circuit, Inc. together with its subsidiaries, except where the context otherwise requires. This Annual Report on Form 10-K contains certain statements that are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act ) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ) which are made in reliance upon the protections provided by such acts for forward-looking statements. These forward-looking statements (such as when we describe what will, may, or should occur, what we plan, intend, estimate, believe, expect or anticipate will occur, and other similar statements) include, but are not limited to, statements regarding future sales and operating results, future prospects, anticipated benefits of proposed (or future) acquisitions, dispositions and new facilities, growth, the capabilities and capacities of business operations, any financial or other guidance and all statements that are not based on historical fact, but rather reflect our current expectations concerning future results and events. We make certain assumptions when making forward-looking statements, any of which could prove inaccurate, including, but not limited to, statements about our future operating results and business plans. Therefore, we can give no assurance that the results implied by these forward-looking statements will be realized. Furthermore, the inclusion of forward-looking information should not be regarded as a representation by the Company or any other person that future events, plans or expectations contemplated by the Company will be achieved. The ultimate correctness of these forward-looking statements is dependent upon a number of known and unknown risks and events, and is subject to various uncertainties and other factors that may cause our actual results, performance or achievements to be different from any future results, performance or achievements expressed or implied by these statements. The following important factors, among others, could affect future results and events, causing those results and events to differ materially from those expressed or implied in our forward-looking statements:

*business conditions and growth or declines in our customers industries, the electronic manufacturing services industry and the general economy;*

*variability of our operating results;*

*our dependence on a limited number of major customers;*

*availability of components;*

*our dependence on certain industries;*

*the subjectivity of our production levels to the variability of customer requirements, including seasonal influences on the demand for certain end products;*

*our substantial international operations, and the resulting risks related to our operating internationally, including weak global economic conditions, instability in global credit markets, governmental restrictions on the transfer of funds to us from our operations outside the U.S. and unfavorable fluctuations in currency exchange rates;*

*the potential consolidation of our customer base, and the potential movement by some of our customers of a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity;*

*our ability to successfully negotiate definitive agreements and consummate dispositions and acquisitions, and to integrate operations following the consummation of acquisitions;*

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

*our ability to take advantage of our past, current and possible future restructuring efforts to improve utilization and realize savings and whether any such activity will adversely affect our cost structure, our ability to service customers and our labor relations;*

*our ability to maintain our engineering, technological and manufacturing process expertise;*

*other economic, business and competitive factors affecting our customers, our industry and our business generally; and*

*other factors that we may not have currently identified or quantified.*

*For a further list and description of various risks, relevant factors and uncertainties that could cause future results or events to differ materially from those expressed or implied in our forward-looking statements, see the Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations sections contained in this document. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.*

*All forward-looking statements included in this Annual Report on Form 10-K are made only as of the date of this Annual Report on Form 10-K, and we do not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur, or of which we hereafter become aware. You should read this document and the documents that we incorporate by reference into this Annual Report on Form 10-K completely and with the understanding that our actual future results may be materially different from what we expect. We may not update these forward-looking statements, even if our situation changes in the future. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.*

**Table of Contents**

**PART I**

**Item 1. Business**  
**The Company**

We are one of the leading providers of worldwide electronic manufacturing services and solutions. We provide comprehensive electronics design, production and product management services to companies in the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries. We serve our customers primarily with dedicated business units that combine highly automated, continuous flow manufacturing with advanced electronic design and design for manufacturability. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our revenue, net of estimated return costs ( net revenue ). Based on net revenue, for the fiscal year ended August 31, 2012 our largest customers currently include Agilent Technologies, Apple Inc., Cisco Systems, Inc., Ericsson, EchoStar Corporation, General Electric Company, Hewlett-Packard Company, International Business Machines Corporation, NetApp, Inc. and Research in Motion Limited. For the fiscal year ended August 31, 2012, we had net revenues of approximately \$17.2 billion and net income attributable to Jabil Circuit, Inc. of approximately \$394.7 million.

We offer our customers comprehensive electronics design, production and product management services that are responsive to their manufacturing and supply chain management needs. Our business units are capable of providing our customers with varying combinations of the following services:

integrated design and engineering;

component selection, sourcing and procurement;

automated assembly;

design and implementation of product testing;

parallel global production;

enclosure services;

systems assembly, direct order fulfillment and configure to order;

injection molding, metal, plastics, precision machining and automation; and

aftermarket services.

We currently conduct our operations in facilities that are located in Argentina, Austria, Belgium, Brazil, Canada, China, England, France, Germany, Hungary, India, Ireland, Israel, Italy, Japan, Malaysia, Mexico, The Netherlands, Poland, Russia, Scotland, Singapore, South Korea, Taiwan, Turkey, Ukraine, United Arab Emirates, the U.S. and Vietnam. Our global manufacturing production sites allow customers to manufacture products simultaneously in the optimal locations for their products. Our services allow customers to reduce manufacturing costs,

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

improve supply-chain management, reduce inventory obsolescence, lower transportation costs and reduce product fulfillment time. We have identified our global presence as a key to assessing our business opportunities.

We manage our business and operations in the following three segments: Diversified Manufacturing Services ( DMS ), Enterprise & Infrastructure ( E&I ) and High Velocity Systems ( HVS ). Our DMS segment is composed of dedicated resources to manage higher complexity global products in regulated and other industries and introduce materials and process technologies including design and aftermarket services to our global customers. Our E&I and HVS segments offer integrated global manufacturing and supply chain solutions designed to provide cost effective solutions for our customers. Our E&I segment is focused on our customers primarily in the computing, storage, networking and telecommunication sectors. Our HVS segment is focused on the particular needs of the consumer products industry, including mobility, display, set-top boxes and peripheral products such as printers and point of sale terminals.

Our principal executive offices are located at 10560 Dr. Martin Luther King, Jr. Street North, St. Petersburg, Florida 33716, and our telephone number is (727) 577-9749. We were incorporated in Delaware in 1992. Our website is located at <http://www.jabil.com>. Through a link on the Investors section of our website, we make available the following financial filings as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission ( SEC ): our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act. All such filings are available free of charge. Information contained in our website, whether currently posted or posted in the future, is not a part of this document or the documents incorporated by reference in this document.



---

## **Table of Contents**

### **Industry Background**

The industry in which we operate is composed of companies that provide a range of manufacturing, design and aftermarket services to companies that utilize electronics components. The industry experienced rapid change and growth through the 1990s as an increasing number of companies chose to outsource an increasing portion, and, in some cases, all of their manufacturing requirements. In mid-2001, the industry's revenue declined as a result of significant cut-backs in customer production requirements, which was consistent with the overall downturn in the technology sector at the time. In response to this downturn in the technology sector, we implemented restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production demands of our customers. Industry revenues generally began to stabilize in 2003 and companies began to turn more to outsourcing versus internal manufacturing. In addition, the number of industries serviced, as well as the market penetration in certain industries, by electronic manufacturing service providers has increased over the past several years. In mid-2008, the industry's revenue declined when a deteriorating macro-economic environment resulted in illiquidity in global credit markets and a significant economic downturn in the North American, European and Asian markets. In response to this downturn, we implemented additional restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production demands of our customers.

Uncertainty remains regarding the extent and timing of the current global economic recovery, particularly in those countries (such as much of Europe) where economic conditions have recently regressed. We will continue to monitor the current economic environment and its potential impact on both the customers that we serve as well as our end-markets and closely manage our costs and capital resources so that we can respond appropriately as circumstances continue to change. Over the longer term, however, we believe the factors driving our customers and potential customers to utilize our industry services include:

***Reduced Product Cost.*** Manufacturing service providers are often able to manufacture products at a reduced total cost to companies. These cost advantages result from higher utilization of capacity because of diversified product demand and, generally, a greater focus on elements of manufacturing cost.

***Accelerated Product Time-to-Market and Time-to-Volume.*** Manufacturing service providers are often able to deliver accelerated production start-ups and achieve high efficiencies in transferring new products into production. Providers are also able to more rapidly scale production for changing markets and to position themselves in global locations that serve the leading world markets. With increasingly shorter product life cycles, these key services allow new products to be sold in the marketplace in an accelerated time frame.

***Access to Advanced Design and Manufacturing Technologies.*** Customers gain access to additional advanced technologies in manufacturing processes, as well as product and production design. Product and production design services may offer customers significant improvements in the performance, cost, time-to-market and manufacturability of their products.

***Improved Inventory Management and Purchasing Power.*** Manufacturing service providers are often able to more efficiently manage both procurement and inventory, and have demonstrated proficiency in purchasing components at improved pricing due to the scale of their operations and continuous interaction with the materials marketplace.

***Reduced Capital Investment in Manufacturing.*** Companies are increasingly seeking to lower their investment in inventory, facilities and equipment used in manufacturing in order to allocate capital to other activities such as sales and marketing and research and development ( R&D ). This strategic shift in capital deployment has contributed to increased demand for and interest in outsourcing to external manufacturing service providers.

### **Our Strategy**

We are focused on expanding our position as one of the leading providers of worldwide electronic manufacturing services and solutions. To achieve this objective, we continue to pursue the following strategies:

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

***Establish and Maintain Long-Term Customer Relationships.*** Our core strategy is to establish and maintain long-term relationships with leading companies in expanding industries with size and growth characteristics that can benefit from highly automated, continuous flow manufacturing on a global scale. Over the past several years, we have made concentrated efforts to diversify our industry sectors and customer base. As a result of these efforts, we have experienced business growth from existing customers and from new customers. Additionally, our acquisitions have contributed to our business growth. We focus on maintaining long-term relationships with our customers and seek to expand these relationships to include additional product lines and services. In addition, we have a focused effort to identify and develop relationships with new customers who meet our profile.

***Utilize Business Units.*** Most of our business units are dedicated to one customer and operate with a high level of autonomy, primarily utilizing dedicated production equipment, production workers, supervisors, buyers, planners, and engineers. We believe our customer centric business units promote increased responsiveness to our customers' needs, particularly as a customer relationship grows to multiple production locations.

---

## **Table of Contents**

***Expand Parallel Global Production.*** Our ability to produce the same product on a global scale is a significant requirement of our customers. We believe that parallel global production is a key strategy to reduce obsolescence risk and secure the lowest landed costs while simultaneously supplying products of equivalent or comparable quality throughout the world. Consistent with this strategy, we have established or acquired operations in Argentina, Austria, Belgium, Brazil, Canada, China, England, France, Germany, Hungary, India, Ireland, Israel, Italy, Japan, Malaysia, Mexico, The Netherlands, Poland, Russia, Scotland, Singapore, South Korea, Taiwan, Turkey, Ukraine, United Arab Emirates and Vietnam to increase our European, Asian and Latin American presence.

***Offer Systems Assembly, Direct-Order Fulfillment and Configure-to-Order Services.*** Our systems assembly, direct-order fulfillment and configure-to-order services allow our customers to reduce product cost and risk of product obsolescence by reducing total work-in-process and finished goods inventory. These services are available at all of our manufacturing locations.

***Offer Design and Aftermarket Services.*** We offer a wide spectrum of value-add design services for products that we manufacture for our customers. We provide these services to enhance our relationships with current customers by allowing them the flexibility to utilize complementary design services to achieve improvements in performance, cost, time-to-market and manufacturability, as well as to help develop relationships with new customers. We also offer aftermarket services from strategic hub locations. Our aftermarket service centers allow us to provide service to our customers' products following completion of the traditional manufacturing and fulfillment process.

***Pursue Selective Acquisition Opportunities.*** Traditionally, Electronic Manufacturing Services ( EMS ) companies have acquired manufacturing capacity from customers to drive growth, expand footprint and gain new customers. More recently, our acquisition strategy has expanded beyond focusing on acquisition opportunities presented by companies divesting internal manufacturing operations to include opportunities to acquire smaller EMS competitors who are focused on our key growth areas which include specialized manufacturing in key markets (such as healthcare, defense and aerospace and industrial), aftermarket services, materials technology, design operations and/or other acquisition opportunities complementary to our services offerings. The primary goal of our acquisition strategy is to complement our current capabilities and diversify our business into new industry sectors and with new customers, and to expand the scope of the services we can offer to our customers. As the scope of our acquisition opportunities expands, the risks associated with our acquisitions expand as well, both in terms of the amount of risk we face and the scope of such risks. See Risk Factors We have on occasion not achieved, and may not in the future achieve, expected profitability from our acquisitions.

### **Our Approach to Manufacturing**

In order to achieve high levels of manufacturing performance, we have adopted the following approaches:

***Business Units.*** Most of our business units are dedicated to one customer and are empowered to formulate strategies tailored to individual customer needs. Most of our business units have dedicated production lines consisting of equipment, production workers, supervisors, buyers, planners and engineers. Under certain circumstances, a production line may include more than one business unit in order to maximize resource utilization. Business units have direct responsibility for manufacturing results and time-to-volume production, promoting a sense of individual commitment and ownership. The business unit approach is modular and enables us to grow incrementally without disrupting the operations of other business units.

***Business Unit Management.*** Our Business Unit Managers coordinate all financial, manufacturing and engineering commitments for each of our customers at a particular manufacturing facility. Our Business Unit Directors oversee local Business Unit Managers and coordinate worldwide financial, manufacturing and engineering commitments for each of our customers that have global production requirements. Jabil's Business Unit Management has the authority (within high-level parameters set by executive management) to develop customer relationships, make design strategy decisions and production commitments, establish pricing, and implement production and electronic design changes. Business Unit Managers and Directors are also responsible for assisting customers with strategic planning for future products, including developing cost and technology goals. These Managers and Directors operate autonomously with responsibility for the development of customer relationships and direct profit and loss accountability for business unit performance.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

***Automated Continuous Flow.*** We use a highly automated, continuous flow approach where different pieces of equipment are joined directly or by conveyor to create an in-line assembly process. This process is in contrast to a batch approach, where individual pieces of assembly equipment are operated as freestanding work-centers. The elimination of waiting time prior to sequential operations results in faster manufacturing, which improves production efficiencies and quality control, and reduces inventory work-in-process. Continuous flow manufacturing provides cost reductions and quality improvement when applied to volume manufacturing.

---

## **Table of Contents**

***Computer Integration.*** We support all aspects of our manufacturing activities with advanced computerized control and monitoring systems. Component inspection and vendor quality are monitored electronically in real-time. Materials planning, purchasing, stockroom and shop floor control systems are supported through a computerized Manufacturing Resource Planning system, providing customers with a continuous ability to monitor material availability and track work-in-process on a real-time basis. Manufacturing processes are supported by a real-time, computerized statistical process control system, whereby customers can remotely access our computer systems to monitor real-time yields, inventory positions, work-in-process status and vendor quality data. See Technology and Risk Factors. Any delay in the implementation of our information systems could disrupt our operations and cause unanticipated increases in our costs.

***Supply Chain Management.*** We make available an electronic commerce system/electronic data interchange and web-based tools for our customers and suppliers to implement a variety of supply chain management programs. Most of our customers utilize these tools to share demand and product forecasts and deliver purchase orders. We use these tools with most of our suppliers for just-in-time delivery, supplier-managed inventory and consigned supplier-managed inventory.

### **Our Design Services**

We offer a wide spectrum of value-add design services for products that we manufacture for our customers. We provide these services to enhance our relationships with current customers and to help develop relationships with our new customers. We offer the following design services:

***Electronic Design.*** Our Electronic Design team provides electronic circuit design services, including application-specific integrated circuit design and firmware development. These services have been used by our customers for a variety of products including cellular phones and accessory products, notebook and personal computers, servers, radio frequency products, video set-top boxes, optical communications products, personal digital assistants, communication and broadband products, automotive and consumer appliance controls.

***Industrial Design Services.*** Our Industrial Design team designs the look and feel of the plastic and metal enclosures that house the electro-mechanics, including the printed circuit board assemblies (PCBA).

***Mechanical Design.*** Our Mechanical Design team specializes in three-dimensional mechanical design with the analysis of electronic, electro-mechanical and optical assemblies using state of the art modeling and analytical tools. The mechanical team has extended Jabil's product design offering capabilities to include all aspects of industrial design, advance mechanism development and tooling management.

***Computer-Assisted Design.*** Our Computer-Assisted Design (CAD) team provides PCBA design services using advanced CAD engineering tools, PCBA design validation and verification services, and other consulting services, which include the generation of a bill of materials, approved vendor list and assembly equipment configuration for a particular PCBA design. We believe that our CAD services result in PCBA designs that are optimized for manufacturability and cost efficiencies, and accelerate the product's time-to-market and time-to-volume production.

***Product Validation.*** Our Product Validation team provides complete product and process validation. This includes product system test, product safety, regulatory compliance and reliability test.

***Manufacturing Test Solution Development.*** Our Manufacturing Test Solution Development team works as an integral function to the design team to embed design for testability and minimization of capital and resource investment for mass manufacturing. The use of software driven instrumentation and test process design and management has enhanced our customer product quality and less human dependent test processes. The full electronic test data-log of customer products has allowed customer product test traceability and visibility throughout the manufacturing test process.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Our design centers are located in: Vienna, Austria; Hasselt, Belgium; Beijing, Shanghai and Wuxi, China; Colorado Springs, Colorado; St. Petersburg, Florida; Jena, Germany; Toa Payoh, Singapore; and Hsinchu, Taichung and Taipei, Taiwan. Our teams are strategically staffed to support Jabil customers for all development projects, including turnkey system design and design for manufacturing activities. See Risk Factors We may not be able to maintain our engineering, technological and manufacturing process expertise.

We are exposed to different or greater potential liabilities from our design services than those we face from our regular manufacturing services. See Risk Factors Our design services and turnkey solutions offerings may result in additional exposure to product liability, intellectual property infringement and other claims, in addition to the business risk of being unable to produce the revenues necessary to profit from these services.

### **Our Systems Assembly, Test, Direct-Order Fulfillment and Configure-to-Order Services**

We offer systems assembly, test, direct-order fulfillment and configure-to-order services to our customers. Our systems assembly services extend our range of assembly activities to include assembly of higher-level sub-systems and systems incorporating multiple PCBAs. We maintain systems assembly capacity to meet the demands of our customers. In addition, we provide testing

---

## **Table of Contents**

services, based on quality assurance programs developed with our customers, of the PCBAs, sub-systems and systems products that we manufacture. Our quality assurance programs include circuit testing under various environmental conditions to try to ensure that our products meet or exceed required customer specifications. We also offer direct-order fulfillment and configure-to-order services for delivery of final products we assemble for our customers.

### **Our Aftermarket Services**

As an extension of our manufacturing model and an enhancement to our total global solution, we offer aftermarket services from strategic hub locations. Jabil aftermarket service centers provide warranty and repair services to certain of our manufacturing customers, as well as to other customers. We have the ability to service our customers' products following completion of the traditional manufacturing and fulfillment process.

Our aftermarket service centers are located in: Buenos Aires, Argentina; Valinhos, Brazil; Toronto, Canada; Shanghai and Suzhou, China; Coventry, England; St. Petersburg, Florida; Pecs and Szombathely, Hungary; Manesar, India; Council Bluffs, Iowa; Louisville, Kentucky; Penang and Selanagor, Malaysia; Chihuahua, Reynosa and Nogales, Mexico; Amsterdam and Eindhoven, The Netherlands; Bydgoszcz, Poland; Ayr, Scotland; Memphis, Tennessee; Plano and McAllen, Texas; and Ankara, Turkey.

### **Technology**

We believe that our manufacturing and testing technologies are among the most advanced in the industry. Through our R&D efforts, we intend to continue to offer our customers among the most advanced highly automated, continuous flow manufacturing process technologies for precise and aesthetic mechanical components and system assembly. These technologies include automation, electronic interconnection, advanced polymer and metal material science, automated tooling, single/multi-shot injection molding, stamping, multi-axed Computer Numerical Control ( CNC ), spray painting, vacuum metallization, physical vapor deposition, digital printing, anodization, thermal-plastic composite formation, plastic with embedded electronics, in-mold labeling, leather/wood overmolding, metal cover with insert-molded or die-casting features for assembly, seamless display cover with integrated touch sensor, plastic cover with insert-molded glass lens and advanced testing solutions. In addition to our R&D activities, we are continuously making refinements to our existing manufacturing processes in connection with providing manufacturing services to our customers. See Risk Factors We may not be able to maintain our engineering, technological and manufacturing process expertise.

### **Research and Development**

To meet our customers' increasingly sophisticated needs, we continuously engage in product research and design activities. These activities include electronic design, mechanical design, software design, system level design, material processing research (including plastics, metal, glass and ceramic), component and product validation, as well as other design and process development related activities necessary to manufacture our customers' products in the most cost-effective and consistent manner. We are engaged in advanced research and platform designs for products including: mobile internet devices and associated accessories, multi-media tablets, two-way radios, health care and life science products, server and storage products, set-top and digital home products and printing products. These activities focus on assisting our customers in product creation and manufacturing solutions. For fiscal years 2012, 2011 and 2010, we expended \$25.8 million, \$25.0 million, and \$28.1 million, respectively, on R&D activities.

### **Financial Information about Business Segments**

We derive revenue from providing comprehensive electronics design, production and product management services. Management evaluates performance and allocates resources on a segment basis. At August 31, 2012, our reportable operating segments consisted of three segments DMS, E&I and HVS. See Note 11 Concentration of Risk and Segment Data to the Consolidated Financial Statements.

### **Customers and Marketing**

Our core strategy is to establish and maintain long-term relationships with leading companies in expanding industries with the size and growth characteristics that can benefit from highly automated, continuous flow manufacturing on a global scale. A small number of customers and significant industry sectors have historically comprised a major portion of our net revenue. The table below sets forth the respective portion of net revenue for the applicable period attributable to our customers who individually accounted for approximately 10% or more of our net revenue in any respective period:

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

	<b>Fiscal Year Ended</b>		
		<b>August 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Apple, Inc.	13%	*	*
Cisco Systems, Inc.	10%	13%	15%
Research in Motion Limited	10%	15%	15%

\* Amount was less than 10% of total



**Table of Contents**

The following table sets forth, for the periods indicated, revenue by segment expressed as a percentage of net revenue:

	Fiscal Year Ended		
	2012	2011	2010
<b>DMS</b>			
Specialized Services	24%	17%	12%
Industrial & CleanTech	12%	12%	13%
Instrumentation & Healthcare	8%	7%	7%
<b>Total DMS</b>	<b>44%</b>	<b>36%</b>	<b>32%</b>
<b>Total E&amp;I</b>	<b>29%</b>	<b>32%</b>	<b>32%</b>
<b>Total HVS</b>	<b>27%</b>	<b>32%</b>	<b>36%</b>
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

In fiscal year 2012, our five largest customers accounted for approximately 48% of our net revenue and 54 customers accounted for approximately 90% of our net revenue. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue and upon their growth, viability and financial stability. See Risk Factors Because we depend on a limited number of customers, a reduction in sales to any one of our customers could cause a significant decline in our revenue, Risk Factors Consolidation in industries that utilize our services may adversely affect our business and Note 11 Concentration of Risk and Segment Data to the Consolidated Financial Statements.

We have made concentrated efforts to diversify our industry sectors and customer base, including but not limited to increasing our net revenue in the instrumentation and healthcare sector and the HVS segment, through acquisitions and organic growth. Our Business Unit Managers and Directors, supported by executive management, work to expand existing customer relationships through the addition of product lines and services. These individuals also identify and attempt to develop relationships with new customers who meet our profile. This profile includes financial stability, need for technology-driven turnkey manufacturing, anticipated unit volume and long-term relationship stability. Unlike traditional sales managers, our Business Unit Managers and Directors are responsible for ongoing management of production for their customers.

**International Operations**

A key element of our strategy is to provide localized production of global products for leading companies in the major consuming regions of the Americas, Europe and Asia. Consistent with this strategy, we have established or acquired operations in Argentina, Austria, Belgium, Brazil, Canada, China, England, France, Germany, Hungary, India, Ireland, Israel, Italy, Japan, Malaysia, Mexico, The Netherlands, Poland, Russia, Scotland, Singapore, South Korea, Taiwan, Turkey, Ukraine, United Arab Emirates and Vietnam.

Our European operations provide European and multinational customers with design, manufacturing and aftermarket services to satisfy their local market consumption requirements.

Our Asian operations enable us to provide local manufacturing and design services and a more competitive cost structure in the Asian market; and serve as a low cost manufacturing source for new and existing customers in the global market.

Our Latin American operations located in Mexico enable us to provide a low cost manufacturing source for new and existing customers principally in the U.S. marketplace. Our Latin American operations located in Brazil provide customers with manufacturing services to satisfy their local market consumption requirements.

See Risk Factors We derive a majority of our revenue from our international operations, which may be subject to a number of risks and often require more management time and expense to achieve profitability than our domestic operations and Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Competition**

Our business is highly competitive. We compete against numerous domestic and foreign electronic manufacturing services and design providers, including Benchmark Electronics, Inc., Celestica, Inc., Flextronics International Ltd., Hon-Hai Precision Industry

---

## **Table of Contents**

Co., Ltd., Plexus Corp. and Sanmina-SCI Corporation. In addition, past consolidation in our industry has resulted in larger and more geographically diverse competitors who have significant combined resources with which to compete against us. Also, we may in the future encounter competition from other large electronic manufacturers, and manufacturers that are focused solely on design and manufacturing services, that are selling, or may begin to sell electronics manufacturing services. Most of our competitors have international operations and significant financial resources and some have substantially greater manufacturing, R&D and marketing resources than we have.

We also face competition from the manufacturing operations of our current and potential customers, who are continually evaluating the merits of manufacturing products internally against the advantages of outsourcing. In the past, some of our customers moved a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity.

We may be operating at a cost disadvantage compared to competitors who have greater direct buying power from component suppliers, distributors and raw material suppliers who have lower cost structures as a result of their geographic location or the services they provide or who are willing to make sales or provide services at lower margins than we do (including relationships where our competitors are willing to accept a lower margin from certain of their customers for whom they perform other higher margin business). As a result, competitors may procure a competitive advantage and obtain business from our customers. Our manufacturing processes are generally not subject to significant proprietary protection. In addition, companies with greater resources or a greater market presence may enter our market or increase their competition with us. We also expect our competitors to continue to improve their current portfolio of product or service offerings, to reduce the sales prices of their current products or services and to introduce new products or services that may offer greater performance or improved pricing. Any of these developments could cause a decline in our sales, loss of market acceptance of our products or services, compression of our profits or loss of our market share. See Risk Factors We compete with numerous other electronic manufacturing services and design providers and others, including our current and potential customers who may decide to manufacture some or all of their products internally.

## **Backlog**

Our order backlog at August 31, 2012 was valued at approximately \$5.1 billion, compared to approximately \$4.3 billion at August 31, 2011. Although our backlog consists of firm purchase orders, the level of backlog at any particular time may not be necessarily indicative of future sales. Given the nature of our relationships with our customers, we frequently allow our customers to cancel or reschedule deliveries, and therefore, backlog is not a meaningful indicator of future financial results. Although we may seek to negotiate fees to cover the costs of such cancellations or rescheduling, we may not always be successful in such negotiations. See Risk Factors Most of our customers do not commit to long-term production schedules, which makes it difficult for us to schedule production and capital expenditures, and to maximize the efficiency of our manufacturing capacity.

## **Seasonality**

Production levels for a portion of the DMS and HVS segments are subject to seasonal influences. We may realize greater net revenue during our first fiscal quarter due to higher demand for consumer related products manufactured in the DMS and HVS segments during the holiday selling season.

## **Components Procurement**

We procure components from a broad group of suppliers, determined on an assembly-by-assembly basis. Almost all of the products we manufacture require one or more components that are only available from a single supplier. Some of these components are allocated from time to time by the supplier in response to supply shortages. In some cases, supply shortages will substantially curtail production of all assemblies using a particular component. A supply shortage can also increase our cost of goods sold, as a result of our having to pay higher prices for components in limited supply, and cause us to have to redesign or reconfigure products to accommodate a substitute component. In addition, at various times industry-wide shortages of electronic components have occurred, particularly of semiconductor, relay and capacitor products. We believe these past shortages were due to increased economic activity following recessionary conditions and natural disasters (such as the March 2011 earthquake and tsunami in Japan and the flooding in Thailand in the second half of 2011). In the past, such circumstances have produced insignificant levels of short-term interruption of our operations, but they could have a material adverse effect on our results of operations in the future. Our production of a customer's product could be negatively impacted by any quality or reliability issues with any of our component suppliers. The financial condition of our suppliers could affect their ability to supply us with components which could have a material adverse effect on our operations. See Risk Factors We depend on a limited number of suppliers for components that are critical to our manufacturing processes. A shortage of these components or an increase in their price could interrupt our operations and reduce our profits, increase our inventory carrying costs, increase our risk of exposure to inventory obsolescence and cause us to purchase components of a lesser quality.

## **Proprietary Rights**

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

We regard certain of our manufacturing processes and electronic designs as proprietary intellectual property. To protect our proprietary rights, we rely largely upon a combination of intellectual property laws, non-disclosure agreements with our customers,

---

## **Table of Contents**

employees, and suppliers and our internal security systems, policies and procedures. Although we take steps to protect our intellectual property, misappropriation may still occur. Historically, for strategic reasons, we have not sought patent protection for many of our proprietary processes, designs or other patentable intellectual property. We currently have a relatively modest number of solely owned and jointly held patents for various innovations, and we believe that our product research and design activities and related manufacturing process developments may result in growth of our patent portfolio and its importance to us, particularly as we expand our business activities. Other important factors include the knowledge and experience of our management and personnel and our ability to develop, enhance and market manufacturing services.

We license some technology and intellectual property rights from third parties that we use in providing manufacturing and design services to our customers. Generally, the license agreements which govern such third party technology and intellectual property rights grant us the right to use the subject technology anywhere in the world and will terminate upon a material breach by us.

We believe that our electronic designs and manufacturing processes do not infringe on the proprietary rights of third parties. However, if third parties successfully assert infringement claims against us with respect to past, current or future designs or processes, we could be required to enter into an expensive royalty arrangement, develop non-infringing designs or processes, discontinue use of the infringing design or processes, or engage in costly litigation. See **Risk Factors** We may not be able to maintain our engineering, technological and manufacturing process expertise, **Risk Factors** Our regular manufacturing processes and services may result in exposure to intellectual property infringement and other claims, **Risk Factors** The success of our turnkey solution activities depends in part on our ability to obtain, protect and leverage intellectual property rights to our designs and **Risk Factors** Intellectual property infringement claims against our customers, our suppliers or us could harm our business.

### **Employees**

As of August 31, 2012, we employed approximately 141,000 people worldwide. None of our domestic employees are represented by a labor union. In certain international locations, our employees are represented by labor unions and by works councils. We have never experienced a significant work stoppage or strike and we believe that our employee relations are good.

### **Geographic Information**

The information regarding net revenue and long-lived assets set forth in Note 11 **Concentration of Risk and Segment Data** to the Consolidated Financial Statements, is hereby incorporated by reference into this Part I, Item 1.

### **Environmental**

We are subject to a variety of federal, state, local and foreign environmental, health and safety, product stewardship and producer responsibility laws and regulations, including those relating to the use, storage, discharge and disposal of hazardous chemicals used during our manufacturing process, those governing worker health and safety, those requiring design changes, supply chain investigation or conformity assessments or those relating to the recycling or reuse of products we manufacture. If we fail to comply with any present and future regulations, we could become subject to liabilities, and we could face fines or penalties, the suspension of production, or prohibitions on sales of products we manufacture. In addition, such regulations could restrict our ability to expand our facilities or could require us to acquire costly equipment, or to incur other significant expenses, including expenses associated with the recall of any non-compliant product or with changes in our operational, procurement and inventory management activities. See **Risk Factors** Compliance or the failure to comply with current and future environmental, health and safety, product stewardship and producer responsibility laws or regulations could cause us significant expense.

### **Executive Officers of the Registrant**

Executive officers are appointed by the Board of Directors and serve at the discretion of the Board. Each executive officer is a full-time employee of Jabil. There are no family relationships among our executive officers and directors. There are no arrangements or understandings between any of our executive officers and any other persons pursuant to which any of such executive officers were selected. Below is a list of our executive officers as of the most recent practicable date.

**Forbes I.J. Alexander** (age 52) was named Chief Financial Officer in September 2004. Mr. Alexander joined Jabil in 1993 as Controller of Jabil's Scottish operation and was promoted to Assistant Treasurer in April 1996. Mr. Alexander was Treasurer from November 1996 to August 2004. Prior to joining Jabil, Mr. Alexander was Financial Controller of Tandy Electronics European Manufacturing Operations in Scotland and has held various financial positions with Hewlett Packard and Apollo Computer. Mr. Alexander is a Fellow of the Institute of Chartered Management Accountants. He holds a B.A. in Accounting from the University of Abertay Dundee, Scotland.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

**Sergio Cadavid** (age 56) joined Jabil as Treasurer in June 2006. Prior to joining Jabil, Mr. Cadavid was Corporate Assistant Treasurer for Owens-Illinois, Inc. in Toledo, Ohio. Mr. Cadavid joined Owens Illinois, Inc. in 1988 and held various financial and administrative positions in the U.S., Italy and Colombia. He has also held various positions with The Quaker Oats Company, Arthur Andersen & Co. and J.M. Family Enterprises, Inc. He holds an M.B.A. from the University of Florida and a B.B.A. from Florida International University.

---

**Table of Contents**

**Hwai Hai HH Chiang** (age 50) was named Executive Vice President, Chief Executive Officer, Materials Technology Services in November 2011. Mr. Chiang joined Taiwan Green Point (subsequently acquired by Jabil in 2007) in 1998 and served in Research and Development, Sales, Engineering, Production and business ownership roles until 2003. Mr. Chiang served as General Manager of Taiwan Green Point from 2003 to 2007 and as Senior Vice President of Mobility and Materials Technology Services until 2011. Prior to joining Taiwan Green Point, Mr. Chiang was employed by Gintic Institute of Manufacturing Technology, Singapore, where he studied thin-wall molding and other manufacturing processes essential to the mobile phone industry. He holds a Masters and PhD in Mechanical Engineering from Cornell University in Ithaca, New York.

**Michael Dastoor** (age 47) was named Senior Vice President, Controller in July 2010. Mr. Dastoor joined Jabil in 2000 as Regional Controller Asia Pacific and was named Controller in June 2004. Prior to joining Jabil, Mr. Dastoor was a Regional Financial Controller for Inchcape PLC. Mr. Dastoor joined Inchcape in 1993. He holds a degree in Finance and Accounting from the University of Bombay. Mr. Dastoor is a Chartered Accountant from the Institute of Chartered Accountants in England and Wales.

**Hartmut Liebel** (age 49) was named Executive Vice President, Chief Executive Officer, Aftermarket Services in April 2010. Mr. Liebel joined Jabil in 2002 as Vice President, Global Services. He was appointed as President of the Aftermarket Services Division in 2004. Prior to joining Jabil, he served as Director of Business Development in the power conversion and communication subsystems group at Emerson Electric (formerly Artesyn Technologies). He has also held positions as Assistant Treasurer of W.R. Grace, and as Vice President-Capital Markets at Bank of America and Merrill Lynch. Liebel received an MBA from the University of Notre Dame and holds the Charter Financial Analyst (CFA) designation.

**Timothy L. Main**<sup>(1)</sup> (age 55) has served as Chief Executive Officer of Jabil since September 2000, as President since January 1999 and as a director since October 1999. He joined Jabil in April 1987 as a Production Control Manager, was promoted to Operations Manager in September 1987, to Project Manager in July 1989, to Vice President Business Development in May 1991, and to Senior Vice President, Business Development in August 1996. Prior to joining Jabil, Mr. Main was a commercial lending officer, international division for the National Bank of Detroit. He holds a B.S. from Michigan State University and Master of International Management from the American Graduate School of International Management (Thunderbird).

**Mark Mondello**<sup>(1)</sup> (age 48) was promoted to Chief Operating Officer in November 2002. Mr. Mondello joined Jabil in 1992 as a manufacturing supervisor and was promoted to Project Manager in 1993. Mr. Mondello was named Vice President, Business Development in 1997 and served as Senior Vice President, Business Development from January 1999 through November 2002. Prior to joining Jabil, Mr. Mondello served as project manager on commercial and defense-related aerospace programs for Moog, Inc. He holds a B.S. in Mechanical Engineering from the University of South Florida.

**William D. Muir, Jr.** (age 44) was named Executive Vice President, Chief Executive Officer, Global Manufacturing Services Group in April 2010. Mr. Muir joined Jabil in 1992 as a Quality Engineer and has served in management positions including Senior Director of Operations for Florida, Michigan, Guadalajara, and Chihuahua; was promoted to Vice President, Operations-Americas in February 2001, was named Vice President, Global Business Units in November 2002 and Senior Vice President, Regional President Asia in September 2004. Mr. Muir recently served as Executive Vice President, Chief Executive Officer, EMS Division from September 2007 to April 2010. He holds a Bachelor's degree in Industrial Engineering and an MBA, both from the University of Florida.

**Robert L. Paver** (age 56) joined Jabil as General Counsel and Corporate Secretary in 1997. Prior to joining Jabil, Mr. Paver was a trial lawyer and partner with the law firm of Holland & Knight. Mr. Paver has served as an adjunct professor of law at Stetson University College of Law and guest lecturer at the University of Florida Levin College of Law. He holds a B.A. from the University of Florida and a J.D. from Stetson University College of Law.

<sup>(1)</sup> Effective March 1, 2013, Mr. Main will retire from the Company and will no longer be considered an executive officer (he will continue to serve as a director) and Mr. Mondello will become the Company's Chief Executive Officer on that date.

## **Table of Contents**

### **Item 1A: Risk Factors**

As referenced, this Annual Report on Form 10-K includes certain forward-looking statements regarding various matters. The ultimate correctness of those forward-looking statements is dependent upon a number of known and unknown risks and events, and is subject to various uncertainties and other factors that may cause our actual results, performance or achievements to be different from those expressed or implied by those statements. Undue reliance should not be placed on those forward-looking statements. The following important factors, among others, as well as those factors set forth in our other SEC filings from time to time, could affect future results and events, causing results and events to differ materially from those expressed or implied in our forward-looking statements.

#### **Our operating results may fluctuate due to a number of factors, many of which are beyond our control.**

Our annual and quarterly operating results are affected by a number of factors, including:

adverse changes in current macro-economic conditions, both in the U.S. and internationally;

how well we execute on our strategy and operating plans, and the impact of changes in our business model;

the level and timing of customer orders;

the level of capacity utilization of our manufacturing facilities and associated fixed costs;

the composition of the costs of revenue between materials, labor and manufacturing overhead;

price competition;

changes in demand for our products or services;

changes in demand in our customers' end markets;

our exposure to financially troubled customers;

our level of experience in manufacturing particular products;

the degree of automation used in our assembly process;

the efficiencies achieved in managing inventories and fixed assets;

fluctuations in materials costs and availability of materials;



## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

adverse changes in political conditions, both in the U.S. and internationally, including among other things, adverse changes in tax laws and rates (and government interpretations thereof), adverse changes in trade policies and adverse changes in fiscal and monetary policies;

seasonality in customers' product demand; and

the timing of expenditures in anticipation of increased sales, customer product delivery requirements and shortages of components or labor.

The volume and timing of orders placed by our customers vary due to variation in demand for our customers' products; our customers' attempts to manage their inventory; electronic design changes; changes in our customers' manufacturing strategies; and acquisitions of or consolidations among our customers. In addition, our sales associated with consumer related products are subject to seasonal influences. We may realize greater revenue during our first fiscal quarter due to high demand for consumer related products during the holiday selling season. In the past, changes in customer orders that reduce net revenue have had a significant effect on our results of operations as a result of our overhead remaining relatively fixed while our net revenue decreased. Any one or a combination of these factors could adversely affect our annual and quarterly results of operations in the future. See Management's Discussion and Analysis of Financial Condition and Results of Operations' Results of Operations.

**Because we depend on a limited number of customers, a reduction in sales to any one of our customers could cause a significant decline in our revenue.**

For the fiscal year ended August 31, 2012, our five largest customers accounted for approximately 48% of our net revenue and our 54 largest customers accounted for approximately 90% of our net revenue. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue and upon their growth, viability and financial stability. In addition, given the relatively large size of our customers and the business we currently do with them and may do in the future for these customers, this dependence may increase in the future. If any of our customers experience a decline in the demand for their products due to economic or other forces, they may reduce their purchases from us or terminate their relationship with us. Our customers' industries have experienced rapid technological change, shortening of product life cycles, consolidation, and pricing and margin pressures. Consolidation among our customers may further reduce the number of customers that generate a

---

## Table of Contents

significant percentage of our net revenue and exposes us to increased risks relating to dependence on a small number of customers. A significant reduction in sales to any of our customers or a customer exerting significant pricing and margin pressures on us could have a material adverse effect on our results of operations. In the past, some of our customers have terminated their manufacturing arrangements with us or have significantly reduced or delayed the volume of design, production or product management services ordered from us, including moving a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity, which could again happen in the future.

During past economic cycles, our revenue declined as consumers and businesses postponed spending in response to tighter credit, negative financial news, declines in income or asset values or general uncertainty about global economic conditions. These economic conditions had a negative impact on our results of operations and similar conditions may exist in the future. We cannot assure you that present or future customers will not terminate their design, production and product management services arrangements with us or significantly change, reduce or delay the amount of services ordered from us. If they do, it could have a material adverse effect on our results of operations. In addition, if one or more of our customers were to become insolvent or otherwise were unable to pay for the services provided by us on a timely basis, or at all, our operating results and financial condition could be adversely affected. In addition, our operating results and financial condition could be adversely affected by the potential recovery by the bankruptcy estate of amounts previously paid to us by a customer that later became insolvent that are deemed a preference under bankruptcy law. Such adverse effects could include one or more of the following: a decline in revenue, a charge for bad debts, a charge for inventory write-offs, a decrease in inventory turns, an increase in days in inventory and an increase in days in accounts receivable.

Certain of the industries to which we provide services have experienced significant financial difficulty during the recent recession, with some of the participants filing for bankruptcy. Such significant financial difficulty has negatively affected our business and, if further experienced by one or more of our customers, may further negatively affect our business due to the decreased demand of these financially distressed customers, the potential inability of these companies to make full payment on amounts owed to us, or both. See *Management's Discussion and Analysis of Financial Condition and Results of Operations* and *Risk Factors*. We face certain risks in collecting our trade accounts receivable.

### **Our customers face numerous competitive challenges, such as decreasing demand from their customers, rapid technological change and short life cycles for their products, which may materially adversely affect their business, and also ours.**

Factors affecting the industries that utilize our services in general, and our customers specifically, could seriously harm our customers and, as a result, us. These factors include:

recessionary periods in our customers' markets, as well as in the global economy in general;

the inability of our customers to adapt to rapidly changing technology and evolving industry standards, which contributes to short product life cycles;

the inability of our customers to develop and market their products, some of which are new and untested;

the potential that our customers' products become obsolete;

the failure of our customers' products to gain widespread commercial acceptance;

increased competition among our customers and their respective competitors which may result in a loss of business or a reduction in pricing power for our customers; and

new product offerings by our customers' competitors may prove to be more successful than our customers' product offerings.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Also, our HVS segment, particularly the mobility business, is highly dependent on the consumer products industry. This business is very competitive and often subject to shorter product lifecycles, shifting end-user preferences, higher revenue volatility and programs that may be shifted among competitors in our industry. As a result, our exposure to this end market could adversely affect our results of operations.

At times our customers have been, and may be in the future, unsuccessful in addressing these competitive challenges, or any others that they may face, and their business has been, and may be in the future, materially adversely affected. As a result, the demand for our services has at times declined and may decline in the future. Even if our customers are successful in responding to these challenges, their responses may have consequences which affect our business relationships with our customers (and possibly our results of operations) by altering our production cycles and inventory management.

---

## **Table of Contents**

**The success of our business is dependent on both our ability to independently keep pace with technological changes and competitive conditions in our industry, and also our ability to effectively adapt our services in response to our customers keeping pace with technological changes and competitive conditions in their respective industries.**

If we are unable to offer technologically advanced, cost effective, quick response manufacturing services that are differentiated from our competition, demand for our services will decline. In addition, if we are unable to offer services in response to our customers' changing requirements, then demand for our services will also decline. A substantial portion of our net revenue is derived from our offering of complete service solutions for our customers. For example, if we fail to maintain high-quality design and engineering services, our net revenue may significantly decline.

**Consolidation in industries that utilize our services may adversely affect our business.**

Consolidation in industries that utilize our services may further increase as companies combine to achieve further economies of scale and other synergies, which could result in an increase in excess manufacturing capacity as companies seek to divest manufacturing operations or eliminate duplicative product lines. Excess manufacturing capacity may increase pricing and competitive pressures for our industry as a whole and for us in particular. Consolidation could also result in an increasing number of very large companies offering products in multiple industries. The significant purchasing power and market power of these large companies could increase pricing and competitive pressures for us. If one of our customers is acquired by another company that does not rely on us to provide services and has its own production facilities or relies on another provider of similar services, we may lose that customer's business. Such consolidation among our customers may further reduce the number of customers that generate a significant percentage of our net revenue and exposes us to increased risks relating to dependence on a small number of customers. Any of the foregoing results of industry consolidation could adversely affect our business.

**Most of our customers do not commit to long-term production schedules, which makes it difficult for us to schedule production and capital expenditures, and to maximize the efficiency of our manufacturing capacity.**

The volume and timing of sales to our customers may vary due to:

variation in demand for our customers' products;

our customers' attempts to manage their inventory;

electronic design changes;

changes in our customers' manufacturing strategy; and

acquisitions of or consolidations among customers.

Due in part to these factors, most of our customers do not commit to firm production schedules for more than one quarter. Our inability to forecast the level of customer orders with certainty makes it difficult to schedule production and maximize utilization of manufacturing capacity. In the past, we have been required to increase staffing and other expenses in order to meet the anticipated demand of our customers. Anticipated orders from many of our customers have, in the past, failed to materialize, delivery schedules have been deferred or production has unexpectedly decreased, slowed down or stopped as a result of changes in our customers' business needs, thereby adversely affecting our results of operations. On other occasions, our customers have required rapid increases in production, which have placed an excessive burden on our resources. Such customer order fluctuations and deferrals have had a material adverse effect on us in the past and we may experience such effects in the future. See Management's Discussion and Analysis of Financial Condition and Results of Operations. In addition to our difficulty in forecasting customer orders, we sometimes experience difficulty forecasting the timing of our receipt of revenue and earnings following commencement of manufacturing an additional product for new or existing customers. The necessary process to begin this commencement of manufacturing can take from several months to more than a year before production begins. Delays in the completion of this process can delay the timing of our sales and related earnings. In addition, because we make capital expenditures during this ramping process and do not typically recognize revenue until after we produce and ship the customer's products, any delays or unanticipated costs in the ramping process may have a significant adverse

effect on our cash flows and our results of operations.

**Our customers may cancel their orders, change production quantities, delay production or change their sourcing strategy.**

Our industry must provide increasingly rapid product turnaround for its customers. We generally do not obtain firm, long-term purchase commitments from our customers and we continue to experience reduced lead-times in customer orders. Customers have previously canceled their orders, changed production quantities, delayed production and changed their sourcing strategy for a number of reasons, and may do one or more of these in the future. Such changes, delays and cancellations have led to, and may lead in the future to a decline in our production and our possession of excess or obsolete inventory that we may not be able to sell to customers or third parties. This has resulted in, and could result in future additional, write downs of inventories that have become obsolete or exceed anticipated demand or net realizable value.

The success of our customers' products in the market affects our business. Cancellations, reductions, delays or changes in sourcing strategy by a significant customer or by a group of customers have negatively impacted, and could further negatively impact in the future, our operating results by reducing the number of products that we sell, delaying the payment to us for inventory that we purchased and reducing the use of our manufacturing facilities which have associated fixed costs not dependent on our level of revenue.

---

## **Table of Contents**

In addition, we make significant decisions, including determining the levels of business that we will seek and accept, production schedules, component procurement commitments, personnel needs and other resource requirements, based on our estimate of customer requirements. The following factors, among others, reduce our ability to accurately estimate future customer requirements, forecast operating results and make production planning decisions: the short-term nature of our customers' commitments; their uncertainty about, among other things, future economic conditions and other events, such as the flooding in Thailand in the second half of 2011; and the possibility of rapid changes in demand for their products.

On occasion, customers may require rapid increases in production, which can stress our resources and reduce operating margins. In addition, because many of our costs and operating expenses are relatively fixed, a reduction in customer demand can harm our gross profits and operating results.

**We depend on a limited number of suppliers for components that are critical to our manufacturing processes. A shortage of these components or an increase in their price could interrupt our operations and reduce our profits, increase our inventory carrying costs, increase our risk of exposure to inventory obsolescence and cause us to purchase components of a lesser quality.**

Most of our significant long-term customer contracts permit quarterly or other periodic adjustments to pricing based on decreases and increases in component prices and other factors; however, we typically bear the risk of component price increases that occur between any such re-pricings or, if such re-pricing is not permitted, during the balance of the term of the particular customer contract. Accordingly, certain component price increases could adversely affect our gross profit margins.

Almost all of the products we manufacture require one or more components that are only available from a single source. Some of these components are allocated from time to time in response to supply shortages. In some cases, supply shortages will substantially curtail production of all assemblies using a particular component. A supply shortage can also increase our cost of goods sold, as a result of our having to pay higher prices for components in limited supply, and cause us to have to redesign or reconfigure products to accommodate a substitute component. At various times industry-wide shortages of electronic components have occurred, particularly of semiconductor, relay and capacitor products. We believe these past shortages were due to increased economic activity following recessionary conditions. In addition, natural disasters and global events, such as the flooding in Thailand in the second half of 2011, could cause material shortages. In the past, such circumstances have produced insignificant levels of short-term interruption of our operations, but could have a material adverse effect on our results of operations in the future. Our production of a customer's product could be negatively impacted by any quality or reliability issues with any of our component suppliers. The financial condition of our suppliers could affect their ability to supply us with components and their ability to satisfy any warranty obligations they may have, which could have a material adverse effect on our operations.

If a component shortage is threatened or we anticipate one, we may purchase such component early to avoid a delay or interruption in our operations. A possible result of such an early purchase is that we may incur additional inventory carrying costs, for which we may not be compensated, and have a heightened risk of exposure to inventory obsolescence, the cost of which may not be recoverable from our customers. Such costs would adversely affect our gross profit and net income. A component shortage may also require us to look to second tier vendors or to procure components through brokers with whom we are not familiar. These components may be of lesser quality than those we have historically purchased and could cause us to incur costs to bring such components up to our typical quality levels or to replace defective ones. See Management's Discussion and Analysis of Financial Condition and Results of Operations and Business Components Procurement.

**Introducing programs requiring implementation of new competencies, including new process technology within our mechanical operations or other operations, could affect our operations and financial results.**

The introduction of programs requiring implementation of new competencies, including new process technology within our mechanical operations or other operations, presents challenges in addition to opportunities. Deployment of such programs may require us to invest significant resources and capital in facilities, equipment and/or personnel. We may not meet our customers' expectations or otherwise execute properly or in a cost-efficient manner, which could damage our customer relationships and result in remedial costs or the loss of our invested capital and anticipated revenues and profits. In addition, there are risks of market acceptance and product performance that could result in less demand than anticipated and our having excess capacity. The failure to ensure that our agreed terms appropriately reflect the anticipated costs, risks, and rewards of such an opportunity could adversely affect our profitability. If we do not meet one or more of these challenges, our operations and financial results could be adversely affected.

---

**Table of Contents**

**Customer relationships with emerging companies may present more risks than with established companies.**

Customer relationships with emerging companies present special risks because such companies do not have an extensive product history. As a result, there is less demonstration of market acceptance of their products making it harder for us to anticipate needs and requirements than with established customers. In addition, due to the current economic environment, additional funding for such companies may be more difficult to obtain and these customer relationships may not continue or materialize to the extent we planned or we previously experienced. As a result of many start-up customers' lack of prior operations and unproven product markets, our credit risk, especially in trade accounts receivable and inventories, and the risk that these customers will be unable to fulfill their potentially significant obligation to indemnify us from various liabilities are potentially increased. These risks are also heightened by the recent tightening of financing for start-up customers. Although we perform ongoing credit evaluations of our customers and adjust our allowance for doubtful accounts receivable for all customers, including start-up customers, based on the information available, these allowances may not be adequate. This risk may exist for any new emerging company customers in the future. Finally, as a result of, among other things, these emerging companies tending to be smaller and less financially secure, we have faced and may face in the future increased litigation risk from these companies.

**We compete with numerous other electronic manufacturing services and design providers and others, including our current and potential customers who may decide to manufacture some or all of their products internally.**

Our business is highly competitive. We compete against numerous domestic and foreign electronic manufacturing services and design providers, including Benchmark Electronics, Inc., Celestica, Inc., Flextronics International Ltd., Hon-Hai Precision Industry Co., Ltd., Plexus Corp. and Sanmina-SCI Corporation. In addition, past consolidation in our industry has resulted in larger and more geographically diverse competitors who have significant combined resources with which to compete against us. Also, we may in the future encounter competition from other large electronic manufacturers, and manufacturers that are focused solely on design and manufacturing services, that are selling, or may begin to sell electronics manufacturing services. Most of our competitors have international operations and significant financial resources and some have substantially greater manufacturing, R&D and marketing resources than we have. These competitors may:

respond more quickly to new or emerging technologies;

have greater name recognition, critical mass and geographic market presence;

be better able to take advantage of acquisition opportunities;

adapt more quickly to changes in customer requirements;

devote greater resources to the development, promotion and sale of their services;

be better positioned to compete on price for their services, as a result of any combination of lower labor costs, lower components costs, lower facilities costs, lower operating costs or lower taxes; and

have excess capacity, and be better able to utilize such excess capacity, which may reduce the cost of their product or service.

We also face competition from the manufacturing operations of our current and potential customers, who are continually evaluating the merits of manufacturing products internally against the advantages of outsourcing. In the past, some of our customers moved a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity.

We may be operating at a cost disadvantage compared to competitors who have greater direct buying power from component suppliers, distributors and raw material suppliers or who have lower cost structures as a result of their geographic location or the services they provide or who are willing to make sales or provide services at lower margins than we do (including relationships where our competitors are willing to

accept a lower margin from certain of their customers for whom they perform other higher margin business). As a result, competitors may procure a competitive advantage and obtain business from our customers. Our manufacturing processes are generally not subject to significant proprietary protection. In addition, companies with greater resources or a greater market presence may enter our market or increase their competition with us. We also expect our competitors to continue to improve the performance of their current products or services, to reduce the sales prices of their current products or services and to introduce new products or services that may offer greater performance and improved pricing. Any of these developments could cause a decline in our sales, loss of market acceptance of our products or services, compression of our profits or loss of our market share.

**The economies of the U.S., Europe and certain countries in Asia are, or have been, in a recession.**

There was an erosion of global consumer confidence amidst concerns over declining asset values, inflation, volatility in energy costs, geopolitical issues, the availability and cost of credit, high unemployment, and the stability and solvency of financial institutions, financial markets, businesses, and sovereign nations. These concerns slowed global economic growth and resulted in recessions in many countries, including in the U.S., Europe and certain countries in Asia. Even though we have seen signs of an overall economic recovery, such recovery may be weak and/or short-lived and recessionary conditions may return. Recent developments in the European Union, including concerns over the solvency of certain European Union countries and of financial institutions that have significant direct or indirect exposure to debt issued by those countries, could significantly affect the U.S. and international debt and capital markets, as well as the demand for the products of certain of our customers with significant exposure to European end markets.



**Table of Contents**

If any of these potential negative economic conditions occur, a number of negative effects on our business could result, including customers or potential customers reducing or delaying orders, increased pricing pressures, the insolvency of key suppliers, which could result in production delays, the inability of customers to obtain credit, and the insolvency of one or more customers. Thus, these economic conditions (1) could negatively impact our ability to (a) forecast customer demand, (b) effectively manage inventory levels, including our ability to limit our possession of excess or obsolete inventory, and (c) collect receivables in a timely manner, if at all; (2) could increase our need for cash; and (3) have negatively impacted, and could negatively impact in the future, our net revenue and profitability and the value of certain of our properties and other assets. Depending on the length of time that these conditions exist, they may cause future additional negative effects, including some of those listed above.

**The financial markets have experienced significant turmoil, which may adversely affect financial arrangements we may need to enter into, refinance or repay.**

Credit market turmoil effects could negatively impact the counterparties to our forward exchange contracts and trade accounts receivable securitization and sale programs; our lenders under the amended and restated senior unsecured five-year revolving credit facility (the Amended and Restated Credit Facility ) entered into on March 19, 2012; and our lenders under various foreign subsidiary credit facilities. These potential negative impacts could potentially limit our ability to borrow under these financing agreements, contracts, facilities and programs. In addition, if we attempt to obtain future additional financing, such as renewing or refinancing our \$300.0 million asset-backed securitization program expiring on October 21, 2014, our \$200.0 million foreign asset-backed securitization program expiring on May 15, 2015, our \$40.0 million uncommitted trade accounts receivable sale program expiring on June 1, 2015 (though either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days) or our \$250.0 million uncommitted trade accounts receivable sale program (either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days), the effects of the credit market turmoil could negatively impact our ability to obtain such financing. Finally, the credit market turmoil has negatively impacted certain of our customers and certain of their customers. These impacts could have several consequences which could have a negative effect on our results of operations, including one or more of the following: a negative impact on our liquidity, including potentially insufficient cash flows to support our operations; a decrease in demand for our services; a decrease in demand for our customers' products; and bad debt charges or inventory write-offs.

**Our business could be adversely affected by any delays, or increased costs, resulting from issues that our common carriers are dealing with in transporting our materials, our products, or both.**

We rely on a variety of common carriers to transport our materials from our suppliers to us, and to transport our products from us to our customers. Problems suffered by any of these common carriers, whether due to a natural disaster, labor problem, increased energy prices, criminal activity or some other issue, could result in shipping delays, increased costs, or other supply chain disruptions, and could therefore have a material adverse effect on our operations.

**We derive a majority of our revenue from our international operations, which may be subject to a number of risks and often require more management time and expense to achieve profitability than our domestic operations.**

We derived 85.6% of net revenue from international operations during fiscal year 2012 compared to 86.0% during fiscal year 2011. At August 31, 2012, we operate outside the U.S. in Buenos Aires, Argentina; Vienna, Austria; Hasselt, Belgium; Belo Horizonte, Manaus, Sorocaba and Valinhos, Brazil; Calgary and Toronto, Canada; Beijing, Huangpu, Nanjing, Shanghai, Shenzhen, Suzhou, Tianjin, Wuxi and Yantai, China; Coventry and Solihull England; Brest and Gallargues, France; Boblingen and Jena, Germany; Pecs, Szombathely and Tiszaujvaros, Hungary; Gurgoan, Jaipur, Mumbai and Ranjangaon, India; Dublin, Ireland; Tel Aviv, Israel; Bergamo and Marcianise, Italy; Gotemba, Hachiouji and Tokyo, Japan; Penang and Selangor, Malaysia; Chihuahua, Guadalajara, Mexico City, Nogales and Reynosa, Mexico; Amsterdam, Eindhoven and Venray, The Netherlands; Bydgoszcz and Kwidzyn, Poland; Tver, Russia; Ayr and Livingston, Scotland; Alexandra, Tampines and Toa Payoh, Singapore; Sungnam-si, South Korea; Hsinchu, Taichung and Taipei, Taiwan; Ankara, Turkey; Uzhgorod, Ukraine; Dubai, United Arab Emirates; and Ho Chi Minh City, Vietnam. We continually consider additional opportunities to make foreign acquisitions and construct and open new foreign facilities. Our international operations are, have been and may be subject to a number of risks, including:

difficulties in staffing and managing foreign operations;

less flexible employee relationships that can be difficult and expensive to terminate;

rising labor costs, in particular within the lower-cost regions in which we operate, which we may be unable to recover in our pricing to our customers;

labor unrest and dissatisfaction, including potential labor strikes;

**Table of Contents**

increased scrutiny by the media and other third parties of labor practices within our industry (including but not limited to working conditions, compliance with employment and labor laws and compensation) which may result in allegations of violations, more stringent and burdensome labor laws and regulations, increased strictness and inconsistency in the enforcement and interpretation of such laws and regulations, higher labor costs, and/or loss of revenues if our customers become dissatisfied with our labor practices and diminish or terminate their relationship with us;

burdens of complying with a wide variety of foreign laws, including those relating to export and import duties, domestic and foreign import and export controls (including the International Traffic in Arms Regulations and the Export Administration Regulations ( EAR ), regulation by the United States Department of Commerce s Bureau of Industry and Security under the EAR), trade barriers (including quotas), environmental policies and privacy issues;

less favorable, or relatively undefined, intellectual property laws;

unexpected changes in regulatory requirements and laws or government or judicial interpretations of such regulatory requirements and laws and adverse trade policies, and adverse changes to any of the policies of either the U.S. or any of the foreign jurisdictions in which we operate;

adverse changes in tax rates and the manner in which the U.S. and other countries tax multinational companies or interpret their tax laws (see Risk Factors We are subject to the risk of increased taxes );

inability to utilize net operating losses incurred by our foreign operations against future income in the same jurisdiction;

political and economic instability (including acts of terrorism, widespread criminal activities and outbreaks of war);

risk of governmental expropriation of our property;

inadequate infrastructure for our operations (e.g., lack of adequate power, water, transportation and raw materials);

legal or political constraints on our ability to maintain or increase prices;

governmental restrictions on the transfer of funds to us from our operations outside the U.S.;

health concerns and related government actions;

coordinating our communications and logistics across geographic distances and multiple time zones;

longer customer payment cycles and difficulty collecting trade accounts receivable;

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

fluctuations in currency exchange rates, which could affect local payroll and other expenses (see Risk Factors We are subject to risks of currency fluctuations and related hedging operations ); and

economies that are emerging or developing or that may be subject to greater currency volatility, negative growth, high inflation, limited availability of foreign exchange and other risks (see Risk Factors The economies of the U.S., Europe and certain countries in Asia are, or have been, in a recession ).

These factors may harm our results of operations. Also, any measures that we may implement to reduce risks of our international operations may not be effective and may require significant management time and effort. In our experience, entry into new international markets requires considerable management time as well as start-up expenses for market development, hiring and establishing facilities before any significant revenue is generated. As a result, initial operations in a new market may operate at low margins or may be unprofitable.

Another significant legal risk resulting from our international operations is the risk of non-compliance with the U.S. Foreign Corrupt Practices Act ( FCPA ) and the United Kingdom Bribery Act ( ACT ). In many foreign countries, particularly in those with developing economies, it may be a local custom that businesses operating in such countries engage in business practices that are prohibited by the FCPA, the ACT or other U.S. or foreign laws and regulations. Although we have implemented policies and procedures designed to cause compliance with the FCPA, the ACT and similar laws, there can be no assurance that all of our employees and agents, as well as those companies to which we outsource certain of our business operations, will not take actions in violation of our policies. Any such violation, even if prohibited by our policies, could have a material adverse effect on our operations.

### **If we do not manage our growth effectively, our profitability could decline.**

Areas of our business at times experience periods of rapid growth which can place considerable additional demands upon our management team and our operational, financial and management information systems. Our ability to manage growth effectively requires us to continue to implement and improve these systems; avoid cost overruns; maintain customer, supplier and other favorable business relationships during possible transition periods; continue to develop the management skills of our managers and supervisors; adapt relatively quickly to new markets or technologies and continue to train, motivate and manage our employees. Our failure to effectively manage growth could have a material adverse effect on our results of operations. See Management s Discussion and Analysis of Financial Condition and Results of Operations.

---

**Table of Contents**

**We have on occasion not achieved, and may not in the future achieve, expected profitability from our acquisitions.**

We cannot assure you that we will be able to successfully integrate the operations and management of our recent acquisitions. Similarly, we cannot assure you that we will be able to (1) identify future strategic acquisitions and adequately conduct due diligence, (2) consummate these potential acquisitions on favorable terms, if at all, or (3) if consummated, successfully integrate the operations and management of future acquisitions. Acquisitions involve significant risks, which could have a material adverse effect on us including:

Financial risks, such as (1) the payment of a purchase price that exceeds the future value that we may realize from the acquired operations and businesses; (2) an increase in our expenses and working capital requirements, which could reduce our return on invested capital; (3) potential known and unknown liabilities of the acquired businesses, as well as contractually-based time and monetary limitations on a seller's obligation to indemnify us for such liabilities; (4) costs associated with integrating acquired operations and businesses; (5) the dilutive effect of the issuance of any additional equity securities we issue as consideration for, or to finance, the acquisition; (6) the incurrence of additional debt; (7) the financial impact of incorrectly valuing goodwill and other intangible assets involved in any acquisitions, potential future impairment write-downs of goodwill and indefinite life intangibles and the amortization of other intangible assets; (8) possible adverse tax and accounting effects; and (9) the risk that we spend substantial amounts purchasing these manufacturing facilities and assume significant contractual and other obligations with no guaranteed levels of revenue or that we may have to close or sell acquired facilities at our cost, which may include substantial employee severance costs and asset write-offs, which have resulted, and may result, in our incurring significant losses.

Operating risks, such as (1) the diversion of management's attention to the assimilation of the acquired businesses; (2) the risk that the acquired businesses will fail to maintain the quality of services that we have historically provided; (3) the need to implement financial and other systems and add management resources; (4) the need to maintain customer, supplier or other favorable business relationships of acquired operations and restructure or terminate unfavorable relationships; (5) the potential for deficiencies in internal controls of the acquired operations; (6) the inability to attract and retain the employees necessary to support the acquired businesses; (7) unforeseen difficulties (including any unanticipated liabilities) in the acquired operations; and (8) the impact on us of any unionized work force we may acquire or any labor disruptions that might occur.

Most of our acquisitions involve operations outside of the U.S. which are subject to various risks including those described in "Risk Factors." We derive a majority of our revenue from our international operations, which may be subject to a number of risks and often require more management time and expense to achieve profitability than our domestic operations.

We have acquired and may continue to pursue the acquisition of manufacturing and supply chain management operations from our customers (or potential customers). In these acquisitions, the divesting company will typically enter into a supply arrangement with the acquirer. Therefore, our competitors often also pursue these acquisitions. In addition, certain divesting companies may choose not to offer to sell their operations to us because of our current supply arrangements with other companies or may require terms and conditions that may impact our profitability. If we are unable to attract and consummate some of these acquisition opportunities at favorable terms, our growth and profitability could be adversely impacted.

In addition to those risks listed above, arrangements entered into with these divesting companies typically involve certain other risks, including the following:

the integration into our business of the acquired assets and facilities may be time-consuming and costly;

we, rather than the divesting company, may bear the risk of excess capacity;

we may not achieve anticipated cost reductions and efficiencies;

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

we may be unable to meet the expectations of the divesting company as to volume, product quality, timeliness, pricing requirements and cost reductions; and

if demand for the divesting company's products declines, it may reduce its volume of purchases and we may not be able to sufficiently reduce the expenses of operating the facility we acquired from it or use such facility to provide services to other customers.

In addition, when acquiring manufacturing operations, we may receive limited commitments to firm production schedules. Accordingly, in these circumstances, we may spend substantial amounts purchasing these manufacturing facilities and assume significant contractual and other obligations with no or insufficient guaranteed levels of revenue. We may also not achieve expected profitability from these arrangements. As a result of these and other risks, these outsourcing opportunities may not be profitable.

We have expanded the primary scope of our acquisitions strategy beyond focusing on acquisition opportunities presented by companies divesting internal manufacturing operations. The more recent trend focuses on pursuing opportunities to acquire smaller EMS competitors who are focused on our key growth areas which include specialized manufacturing, aftermarket services and/or

---

## **Table of Contents**

design operations and other acquisition opportunities complementary to our services offerings. The primary goals of our acquisition strategy are to complement our current capabilities, diversify our business into new industry sectors and with new customers and expand the scope of the services we can offer to our customers. The amount and scope of the risks associated with acquisitions of this type extend beyond those that we have traditionally faced in making acquisitions. These extended risks include greater uncertainties in the financial benefits and potential liabilities associated with this expanded base of acquisitions.

### **We face risks arising from the restructuring of our operations.**

In the past, we have undertaken initiatives to restructure our business operations with the intention of improving utilization and realizing cost savings in the future. These initiatives have included changing the number and location of our production facilities, largely to align our capacity and infrastructure with current and anticipated customer demand. This alignment includes transferring programs from higher cost geographies to lower cost geographies. The process of restructuring entails, among other activities, moving production between facilities, closing facilities, reducing the level of staff, realigning our business processes and reorganizing our management.

We continuously evaluate our operations and cost structure relative to general economic conditions, market demands, tax rates, cost competitiveness and our geographic footprint as it relates to our customers' production requirements. As a result of this ongoing evaluation, we could initiate future restructuring plans. Restructurings present significant potential risks of events occurring that could adversely affect us, including a decrease in employee morale, delays encountered in finalizing the scope of, and implementing, the restructurings (including extensive consultations concerning potential workforce reductions and obtaining agreements from our affected customers for the relocation of our facilities in certain instances), the failure to achieve targeted cost savings, the failure to meet operational targets and customer requirements due to the loss of employees and any work stoppages that might occur and the strain placed on our financial and management control systems and resources. These risks are further complicated by our extensive international operations, which subject us to different legal and regulatory requirements that govern the extent and speed of our ability to reduce our manufacturing capacity and workforce. In addition, the current global economic conditions may change how governments regulate restructuring as the recent global recession has impacted local economies. Finally, we may have to obtain agreements from our affected customers for the relocation of our facilities in certain instances. Obtaining these agreements, along with the volatility in our customers' demand, can further delay restructuring activities.

### **We may not be able to maintain our engineering, technological and manufacturing process expertise.**

The markets for our manufacturing and engineering services are characterized by rapidly changing technology and evolving process development. The continued success of our business will depend upon our ability to:

hire, retain and expand our qualified engineering and technical personnel;

maintain our technological expertise;

develop and market manufacturing services that meet changing customer needs; and

successfully anticipate or respond to technological changes in manufacturing processes on a cost-effective and timely basis.

Although we believe that our operations use the assembly and testing technologies, equipment and processes that are currently required by our customers, we cannot be certain that we will develop the capabilities required by our customers in the future. The emergence of new technology, industry standards or customer requirements may render our equipment, inventory or processes obsolete or noncompetitive. In addition, we may have to acquire new assembly and testing technologies and equipment to remain competitive. The acquisition and implementation of new technologies and equipment may require significant expense or capital investment, which could reduce our operating margins and our operating results. In facilities that we establish or acquire, we may not be able to establish and maintain our engineering, technological and manufacturing process expertise. Our failure to anticipate and adapt to our customers' changing technological needs and requirements or to hire and retain a sufficient number of engineers and maintain our engineering, technological and manufacturing expertise could have a material adverse effect on our operations.

**If our manufacturing processes and services do not comply with applicable statutory and regulatory requirements, or if we manufacture products containing design or manufacturing defects, demand for our services may decline and we may be subject to liability claims.**

We manufacture and design products to our customers' specifications, and, in some cases, our manufacturing processes and facilities may need to comply with applicable statutory and regulatory requirements. For example, medical devices that we manufacture or design, as well as the facilities and manufacturing processes that we use to produce them, are regulated by the U.S. Food and Drug Administration ( FDA ) and non-U.S. counterparts of this agency. Similarly, items we manufacture for customers in the defense and aerospace industries, as well as the processes we use to produce them, are regulated by the Department of Defense and the Federal Aviation Authority. In addition, our customers' products and the manufacturing processes and design services that we use to produce them often are highly complex. As a result, products that we manufacture or design may at times contain manufacturing or



---

## **Table of Contents**

design defects, and our processes may be subject to errors or not be in compliance with applicable statutory and regulatory requirements. Defects in the products we manufacture or design, whether caused by a design, manufacturing or component failure or error, or deficiencies in our manufacturing processes, may result in delayed shipments to customers or reduced or canceled customer orders. If these defects or deficiencies are significant, our business reputation may also be damaged. The failure of the products that we manufacture or our manufacturing processes and facilities to comply with applicable statutory and regulatory requirements may subject us to regulatory enforcement, legal fines or penalties and, in some cases, require us to shut down, temporarily halt operations or incur considerable expense to correct a manufacturing process or facility. In addition, these defects may result in liability claims against us, expose us to liability to pay for the recall or remanufacture of a product or adversely affect product sales or our reputation. The magnitude of such claims may increase as we expand our medical and aerospace and defense manufacturing services, as defects in medical devices and aerospace and defense systems could seriously harm or kill users of these products and others. Even if our customers are responsible for the defects or defective specifications, they may not, or may not have resources to, assume responsibility for any costs or liabilities arising from these defects, which could expose us to additional liability claims.

### **We may face heightened liability risks specific to our medical device business as a result of additional healthcare regulatory related compliance requirements and the potential severe consequences that could result from manufacturing defects or malfunctions (e.g., death or serious injury) of the medical devices we manufacture or design.**

As a manufacturer and designer of medical devices for our customers, we have compliance requirements in addition to those relating to other areas of our business. We are required to register with the FDA and are subject to periodic inspection by the FDA for compliance with the FDA's Quality System Regulation ( QSR ) and current Good Manufacturing Practices (cGMP) requirements, which require manufacturers of medical devices to adhere to certain regulations and to implement design and process manufacturing controls, quality control, labeling, handling and documentation procedures. The FDA, through periodic inspections and product field monitoring, continually reviews and rigorously monitors compliance with these QSR requirements and other applicable regulatory requirements. If any FDA inspection reveals noncompliance, and we do not address the FDA's concerns to its satisfaction, the FDA may take action against us, including issuing a form noting the FDA's inspectional observations, a notice of violation or a warning letter, imposing fines, bringing an action against the Company and its officers, requiring a recall of the products we manufactured for our customers, issuing an import detention on products entering the U.S. from an offshore facility or temporarily halting operations at or shutting down a manufacturing facility. If any of these were to occur, our reputation and business could suffer.

In addition, any defects or malfunctions in medical devices we manufacture or in our manufacturing processes and facilities may result in liability claims against us, expose us to liability to pay for the recall or remanufacture of a product, or otherwise adversely affect product sales or our reputation. The magnitude of such claims could be particularly severe as defects in medical devices could cause severe harm or injuries, including death, to users of these products and others.

### **Our regular manufacturing processes and services may result in exposure to intellectual property infringement and other claims.**

Providing manufacturing services can expose us to potential claims that the product design or manufacturing processes infringe third party intellectual property rights. Even though many of our manufacturing services contracts generally require our customers to indemnify us for infringement claims relating to their products, including associated product specifications and designs, a particular customer may not, or may not have the resources to, assume responsibility for such claims. In addition, we may be responsible for claims that our manufacturing processes or components used in manufacturing infringe third party intellectual property rights. Infringement claims could subject us to significant liability for damages, potential injunctive action, or hamper our normal operations such as by interfering with the availability of components and, regardless of merits, could be time-consuming and expensive to resolve.

### **Our design services and turnkey solutions offerings may result in additional exposure to product liability, intellectual property infringement and other claims, in addition to the business risk of being unable to produce the revenues necessary to profit from these services.**

We continue our efforts to offer certain design services, primarily those relating to products that we manufacture for our customers, and we also continue to offer design services related to collaborative design manufacturing. We also offer turnkey solutions for the design and manufacture of end-user products, and product components, as well as related services. Providing such products and services can expose us to different or greater potential liabilities than those we face when providing our regular manufacturing services, including an increase in exposure to potential product liability claims resulting from injuries caused by defects in products we design, as well as potential claims that products we design or supply, or materials or components we use, infringe third party intellectual property rights. Such claims could subject us to significant liability for damages, subject the infringing portion of our business to injunction and, regardless of their merits, could be time-consuming and expensive to resolve. We also may have greater potential exposure from warranty claims and from product recalls due to problems caused by product design. Costs associated with possible product liability claims, intellectual property infringement claims and product recalls could have a material adverse effect on



---

## **Table of Contents**

our results of operations. When providing collaborative design manufacturing or turnkey solutions, we may not be guaranteed revenue needed to recoup or profit from the investment in the resources necessary to design and develop products or provide services. No revenue may be generated from these efforts, particularly if our customers do not approve the designs in a timely manner or at all, or if they do not then purchase anticipated levels of products. Furthermore, contracts may allow the customer to delay or cancel deliveries and may not obligate the customer to any volume of purchases, or may provide for penalties or cancellation of orders if we are late in delivering designs or products. We may also have the responsibility to ensure that products we design or offer satisfy safety and regulatory standards and to obtain any necessary certifications. Failure to timely obtain the necessary approvals or certifications could prevent us from selling these products, which in turn could harm our sales, profitability and reputation.

In our contracts with turnkey solutions customers, we generally provide them with a warranty against defects in our designs. If a turnkey solutions product or component that we design is found to be defective in its design, this may lead to increased warranty claims. Warranty claims may also extend to defects caused by components or materials used in the products but which are provided to us by our suppliers. Although we have product liability insurance coverage, it may not be adequate or may not continue to be available on acceptable terms, in sufficient amounts, or at all. A successful product liability claim in excess of our insurance coverage or any material claim for which insurance coverage was denied or limited and for which indemnification was not available could have a material adverse effect on our operations, results of operations and financial position. Moreover, even if the claim relates to a defect caused by a supplier, we may not be able to get an adequate remedy from the supplier.

### **The success of our turnkey solution activities depends in part on our ability to obtain, protect and leverage intellectual property rights to our designs.**

We strive to obtain and protect certain intellectual property rights to our turnkey solutions designs. We believe that having a significant level of protected proprietary technology gives us a competitive advantage in marketing our services. However, we cannot be certain that the measures that we employ will result in protected intellectual property rights or will result in the prevention of unauthorized use of our technology. If we are unable to obtain and protect intellectual property rights embodied within our designs, this could reduce or eliminate the competitive advantages of our proprietary technology, which would harm our business.

### **Intellectual property infringement claims against our customers, our suppliers or us could harm our business.**

Our turnkey solutions products and services and those of our customers may compete against the products of other companies, many of whom may own the intellectual property rights underlying those products. Such products and services may also infringe the intellectual property rights of third parties that may hold key intellectual property rights in areas in which we operate but which such third parties do not actively provide products or services. Patent clearance or licensing activities, if any, may be inadequate to anticipate and avoid third party claims. As a result, in addition to the risk that we could become subject to claims of intellectual property infringement, our customers or suppliers could become subject to infringement claims. Additionally, customers for our turnkey solutions, or collaborative designs in which we have significant technology contributions, typically require that we indemnify them against the risk of intellectual property infringement. If any claims are brought against us or against our customers for such infringement, regardless of their merits, we could be required to expend significant resources in the defense or settlement of such claims, or in the defense or settlement of related indemnification claims from our customers. In the event of a claim, we may be required to spend a significant amount of money to develop non-infringing alternatives or obtain licenses. We may not be successful in developing such alternatives or obtaining such a license on reasonable terms or at all. Our customers may be required to or decide to discontinue products which are alleged to be infringing rather than face continued costs of defending the infringement claims, and such discontinuance may result in a significant decrease in our business.

### **We depend on our officers, managers and skilled personnel and their compliance with company confidentiality policies and procedures.**

Our success depends to a large extent upon the continued services of our officers, managers and skilled personnel. Generally our employees are not bound by employment or non-competition agreements, and we cannot assure you that we will retain our officers, managers and skilled personnel. We could be seriously harmed by the loss of any of our executive officers. In order to manage our growth, we will need to internally develop and recruit and retain additional skilled management personnel and if we are not able to do so, our business and our ability to continue to grow could be harmed.

We are also subject to the risk that current and former officers, managers and skilled personnel could violate the terms of our confidentiality policies and procedures or proprietary information agreements with us which require them to keep confidential and not to use for their benefit information obtained in the course of their employment with us. Should a key current or former employee use or disclose such information, including information concerning our customers, pricing, capabilities or strategy, our ability to obtain new customers and to compete could be adversely impacted.



---

## **Table of Contents**

### **Any delay in the implementation of our information systems could disrupt our operations and cause unanticipated increases in our costs.**

We have completed the installation of an enterprise resource planning system in most of our manufacturing sites and in our corporate location. We are currently in the process of installing this system in certain of our remaining facilities which will replace the existing planning and financial information systems. Any delay in the implementation of these information systems could result in material adverse consequences, including disruption of operations, loss of information and unanticipated increases in costs.

### **Disruptions to our information systems, including security breaches, losses of data or outages, could adversely affect our operations.**

We rely on information systems, some of which are owned and operated by third parties, to store, process and transmit confidential information, including financial reporting, inventory management, procurement, invoicing and electronic communications, belonging to our customers, our suppliers, our employees and/or us. Although we attempt to monitor and mitigate our exposure, these systems are vulnerable to, and at times have suffered from, among other things, damage from power loss or natural disasters, computer system and network failures, loss of telecommunication services, physical and electronic loss of data, terrorist attacks, security breaches and computer viruses. If we, or the third parties who own and operate certain of our information systems, are unable to prevent such breaches, losses of data and outages, our operations could be disrupted. In addition, any production inefficiencies or delays could negatively affect our ability to fill customer orders, resulting in a delay or reduction in our revenues. Also, the time and funds spent on monitoring and mitigating our exposure and responding to breaches, including the training of employees, the purchase of protective technologies and the hiring of additional employees and consultants to assist in these efforts could adversely affect our financial results. Finally, any theft or misuse of information resulting from a security breach could result in, among other things, loss of significant and/or sensitive information, litigation by affected parties, financial obligations resulting from such theft or misuse, higher insurance premiums, governmental investigations, negative reactions from current and potential future customers and poor publicity and any of these could adversely affect our financial results.

### **Compliance or the failure to comply with current and future environmental, health and safety, product stewardship and producer responsibility laws or regulations could cause us significant expense.**

We are subject to a variety of federal, state, local and foreign environmental, health and safety, product stewardship and producer responsibility laws and regulations, including those relating to the use, storage, discharge and disposal of hazardous chemicals used during our manufacturing process, those governing worker health and safety, those requiring design changes, supply chain investigation or conformity assessments or those relating to the recycling or reuse of products we manufacture. If we fail to comply with any present or future regulations, we could become subject to liabilities, and we could face fines or penalties, the suspension of production, or prohibitions on sales of products we manufacture. In addition, such regulations could restrict our ability to expand our facilities or could require us to acquire costly equipment, or to incur other significant expenses, including expenses associated with the recall of any non-compliant product or with changes in our operational, procurement and inventory management activities.

Certain environmental laws impose liability for the costs of investigation, removal and remediation of hazardous or toxic substances on an owner, occupier or operator of real estate, or on parties who arranged for hazardous substance treatment or disposal, even if such person or company was unaware of or not responsible for contamination at the affected site. Soil and groundwater contamination may have occurred at, near or arising from some of our facilities. From time to time we investigate, remediate and monitor soil and groundwater contamination at certain of our operating sites. In certain instances where contamination existed prior to our ownership or occupation of a site, landlords or former owners have retained some contractual responsibility for contamination and remediation. However, failure of such persons to perform those obligations could result in us being required to address such contamination. As a result, we may incur clean-up costs in such potential removal or remediation efforts. In other instances, we may be responsible for clean-up costs and other environmental liabilities, including the possibility of third-party claims in connection with contaminated sites.

From time to time new regulations are enacted, or existing requirements are changed, and it is difficult to anticipate how such regulations and changes will be implemented and enforced. We continue to evaluate the necessary steps for compliance with regulations as they are enacted.

Over the last several years, for example, we or our customers have become subject to certain legal requirements, principally in Europe, regarding the use or presence of certain hazardous substances in, and the collection, reuse and recycling of waste from, certain products that we manufacture. Similar requirements are being developed or imposed in other areas of the world where we manufacture or sell products, including China and the U.S. We believe that we comply, and will be able to continue to comply, with such emerging requirements. We may experience negative consequences from these requirements, however, including, but not limited to, supply shortages or delays, increased raw material and component costs, accelerated obsolescence of certain of our raw materials, components and products, increased administrative and supply chain management costs, and the need to modify or create new designs for our existing and future products.



**Table of Contents**

Our failure to comply with any applicable regulatory requirements or with related contractual obligations could result in our being directly or indirectly liable for costs (including product recall and/or replacement costs), fines or penalties and third party claims, and could jeopardize our ability to conduct business in the jurisdictions implementing them.

In addition, there is an increasing governmental focus around the world on global warming and environmental impact issues, which may result in new environmental, health and safety regulations that may negatively affect us, our suppliers and our customers. This could cause us to incur additional direct costs for compliance, as well as increased indirect costs resulting from our customers, suppliers or both incurring additional compliance costs that get passed on to us. These costs may adversely impact our operations and financial condition.

We and our customers are increasingly concerned with environmental issues, such as waste management (including recycling) and climate change (including reducing carbon outputs). We expect these concerns to grow and require increased investments of time and resources.

**We are subject to the risk of increased taxes.**

We base our tax position upon the anticipated nature and conduct of our business and upon our understanding of the tax laws of the various countries in which we have assets or conduct activities. Our tax position, however, is subject to review and possible challenge by taxing authorities and to possible changes in law (including adverse changes to the manner in which the U.S. and other countries tax multinational companies or interpret their tax laws). We cannot determine in advance the extent to which some jurisdictions may assess additional tax or interest and penalties on such additional taxes. In addition, our effective tax rate may be increased by the generation of higher income in countries with higher tax rates, changes in local tax rates or countries adopting more aggressive interpretations of tax laws.

Refer to Note 4 – Income Taxes to the Consolidated Financial Statements for details of the field examination completed by the Internal Revenue Service ( IRS ) of our tax returns for the fiscal years 2003 through 2008 which resulted in proposed adjustments. While we currently believe that the resolution of these issues will not have a material effect on our financial position or liquidity, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on our results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid). For further discussion related to our income taxes, refer to Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies and Estimates – Income Taxes and Note 4 – Income Taxes to the Consolidated Financial Statements.

Several countries in which we are located allow for tax incentives to attract and retain business. We have obtained incentives where available and practicable. Our taxes could increase if certain tax incentives are retracted (which in some cases could occur if we fail to satisfy the conditions on which such incentives are based), or if they are not renewed upon expiration, or tax rates applicable to us in such jurisdictions otherwise increase. It is anticipated that tax incentives with respect to certain operations will expire within the next year. However, due to the possibility of changes in existing tax law and our operations, we are unable to predict how these expirations will impact us in the future. In addition, acquisitions may cause our effective tax rate to increase, depending on the jurisdictions in which the acquired operations are located.

Certain of our subsidiaries provide financing, products and services to, and may from time-to-time undertake certain significant transactions with, other subsidiaries in different jurisdictions. Moreover, several jurisdictions in which we operate have tax laws with detailed transfer pricing rules which require that all transactions with non-resident related parties be priced using arm’s length pricing principles, and that contemporaneous documentation must exist to support such pricing.

**Our credit rating may be downgraded.**

Our credit is rated by credit rating agencies. Our \$312.0 million of seven-year senior unsecured 7.750% notes (the 7.750% Senior Notes ), our \$400.0 million of ten-year senior unsecured 8.250% notes (the 8.250% Senior Notes ), our \$400.0 million of ten-year senior unsecured 5.625% notes (the 5.625% Senior Notes ) and our \$500.0 million of ten-year senior unsecured 4.700% notes (the 4.700% Senior Notes ) are currently rated BBB- by Fitch Ratings ( Fitch ), Ba1 by Moody’s and BB+ by Standard and Poor’s ( S&P ), and are considered to be below investment grade debt by Moody’s and S&P and investment grade debt by Fitch. Any potential future negative change in our credit rating may make it more expensive for us to raise additional capital in the future on terms that are acceptable to us, if at all; negatively impact the price of our common stock; increase our interest payments under existing debt agreements; and have other negative implications on our business, many of which are beyond our control. In addition, as discussed in Management’s Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources, the interest rate payable on the 8.250% Senior Notes and under the Amended and Restated Credit Facility is subject to adjustment from time to time if our credit ratings change. Thus, any potential future negative change in our credit rating may increase the interest rate payable on the 8.250% Senior Notes, the Amended and Restated Credit Facility and certain of our other borrowings.





---

## **Table of Contents**

### **Our amount of debt could significantly increase in the future.**

As of August 31, 2012, our debt obligations consisted of \$400.0 million under our 8.250% Senior Notes, \$312.0 million under our 7.750% Senior Notes, \$400.0 million under our 5.625% Senior Notes and \$500.0 million under our 4.700% Senior Notes. As of August 31, 2012, there was \$64.0 million outstanding under various bank loans to certain of our foreign subsidiaries and under various other debt obligations. Refer to Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources and Note 7 Notes Payable and Long-Term Debt to the Consolidated Financial Statements for further details.

We have the ability to borrow up to \$1.3 billion under the Amended and Restated Credit Facility. In addition, the Amended and Restated Credit Facility contemplates a potential increase of up to an additional \$300.0 million, if we and the lenders later agree to such increase. We could incur additional indebtedness in the future in the form of bank loans, notes or convertible securities.

Should we desire to consummate significant additional acquisition opportunities, undertake significant additional expansion activities or make substantial investments in our infrastructure, our capital needs would increase and could possibly result in our need to increase available borrowings under our revolving credit facilities or access public or private debt and equity markets. There can be no assurance, however, that we would be successful in raising additional debt or equity on terms that we would consider acceptable. An increase in the level of our indebtedness, among other things, could:

- make it difficult for us to obtain any necessary financing in the future for other acquisitions, working capital, capital expenditures, debt service requirements or other purposes;

- limit our flexibility in planning for, or reacting to changes in, our business;

- make us more vulnerable in the event of a downturn in our business; and

- impact certain financial covenants that we are subject to in connection with our debt and securitization programs, including, among others, the maximum ratio of debt to consolidated EBITDA (as defined in our debt agreements and securitization programs).

There can be no assurance that we will be able to meet future debt service obligations.

### **We are subject to risks of currency fluctuations and related hedging operations.**

More than an insignificant portion of our business is conducted in currencies other than the U.S. dollar. Changes in exchange rates among other currencies and the U.S. dollar will affect our cost of sales, operating margins and net revenue. We cannot predict the impact of future exchange rate fluctuations. We use financial instruments, primarily forward contracts, to economically hedge U.S. dollar and other currency commitments arising from trade accounts receivable, trade accounts payable, fixed purchase obligations and other foreign currency obligations. Based on our calculations and current forecasts, we believe that our hedging activities enable us to largely protect ourselves from future exchange rate fluctuations. If, however, these hedging activities are not successful or if we change or reduce these hedging activities in the future, we may experience significant unexpected expenses from fluctuations in exchange rates.

### **An adverse change in the interest rates for our borrowings could adversely affect our financial condition.**

We pay interest on outstanding borrowings under our revolving credit facilities and certain other long term debt obligations at interest rates that fluctuate based upon changes in various base interest rates. An adverse change in the base rates upon which our interest rates are determined could have a material adverse effect on our financial position, results of operations and cash flows. If the U.S. government defaults on any of its debt obligations, its credit rating declines, or certain other economic or fiscal issues occur, interest rates could rise which would increase our interest costs and reduce our net income. Also, increased interest rates could make any future, fixed interest rate debt obligations more expensive.

### **We face certain risks in collecting our trade accounts receivable.**

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Most of our customer sales are paid for after the goods and services have been delivered. If any of our customers has any liquidity issues (the risk of which could be relatively high, relative to historical conditions, due to current economic conditions), then we could encounter delays or defaults in payments owed to us which could have a significant adverse impact on our financial condition and results of operations. Our allowance for doubtful trade accounts receivable was \$3.2 million as of August 31, 2012 (which represented less than 1% of our gross trade accounts receivable balance) and \$4.8 million as of August 31, 2011 (which represented less than 1% of our gross trade accounts receivable balance).

---

## **Table of Contents**

### **Certain of our existing stockholders have significant influence.**

At August 31, 2012, our executive officers, directors and certain of their family members collectively beneficially owned 9.4% of our outstanding common stock, of which William D. Morean, our Chairman of the Board, beneficially owned 5.7%. As a result, our executive officers, directors and certain of their family members have significant influence over (1) the election of our Board of Directors, (2) the approval or disapproval of any other matters requiring stockholder approval and (3) the affairs and policies of Jabil.

### **Our stock price may be volatile.**

Our common stock is traded on the New York Stock Exchange (the NYSE). The market price of our common stock has fluctuated substantially in the past and could fluctuate substantially in the future, based on a variety of factors, including future announcements covering us or our key customers or competitors, government regulations, litigation, changes in earnings estimates by analysts, fluctuations in quarterly operating results, or general conditions in our industry and the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries. Furthermore, stock prices for many companies and high technology companies in particular, fluctuate widely for reasons that may be unrelated to their operating results. Those fluctuations and general economic, political and market conditions, such as recessions or international currency fluctuations and demand for our services, may adversely affect the market price of our common stock.

### **Provisions in our charter documents and state law may make it harder for others to obtain control of us even though some shareholders might consider such a development to be favorable.**

Provisions in our amended certificate of incorporation, bylaws and the Delaware General Corporation Law from time to time may delay, inhibit or prevent someone from gaining control of us through a tender offer, business combination, proxy contest or some other method. These provisions may adversely impact our shareholders because they may decrease the possibility of a transaction in which our shareholders receive an amount of consideration in exchange for their shares that is at a significant premium to the then current market price of our shares. These provisions include:

a restriction in our bylaws on the ability of shareholders to take action by less than unanimous written consent; and

a statutory restriction on business combinations with some types of interested shareholders.

In addition, for ten years we had a poison pill shareholder rights plan that our Board of Directors allowed to expire in October 2011 without extension. In doing that, our Board considered various relevant issues, including the fact that if needed and appropriate it can, under the Delaware General Corporation Law, implement a new shareholders rights plan reasonably quickly and without stockholder approval. Our Board regularly considers this topic, even in the absence of specific circumstances or takeover proposals, to facilitate its ability in the future to act expeditiously and appropriately should the need arise.

### **Changes in the securities laws and regulations have increased, and may continue to increase, our costs; and any future changes would likely increase our costs.**

The Sarbanes-Oxley Act of 2002, as well as related rules promulgated by the SEC and the NYSE, required changes in some of our corporate governance, securities disclosure and compliance practices. Compliance with these rules has increased our legal and financial accounting costs for several years following the announcement and effectiveness of these new rules. While these costs are no longer increasing, they may in fact increase in the future. In addition, given the recent turmoil in the securities and credit markets, as well as the global economy, many U.S. and international governmental, regulatory and supervisory authorities including, but not limited to, the SEC and the NYSE, have recently enacted additional changes in their laws, regulations and rules (such as the recent Dodd-Frank Wall Street Reform and Consumer Protection Act) and may be contemplating additional changes. These changes, and any such future changes, may cause our legal and financial accounting costs to increase.

### **Due to inherent limitations, there can be no assurance that our system of disclosure and internal controls and procedures will be successful in preventing all errors, theft and fraud, or in informing management of all material information in a timely manner.**

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Our Board management, including our CEO and CFO, do not expect that our disclosure controls and internal controls and procedures will prevent all errors, theft and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system reflects that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been or will be detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur simply because of error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and may not be detected.

---

## **Table of Contents**

**If we receive other than an unqualified opinion on the adequacy of our internal control over financial reporting as of August 31, 2012 or any future year-ends, investors could lose confidence in the reliability of our financial statements, which could result in a decrease in the value of your shares.**

Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, larger public companies like us are required to include an annual report on internal control over financial reporting in their annual reports on Form 10-K that contains an assessment by management of the effectiveness of the company's internal control over financial reporting. Our independent registered certified public accounting firm, Ernst & Young LLP, issued an unqualified opinion on the effectiveness of our internal control over financial reporting as of August 31, 2012. While we continuously conduct a rigorous review of our internal control over financial reporting in order to try to assure compliance with the Section 404 requirements, if our independent registered certified public accounting firm interprets the Section 404 requirements and the related rules and regulations differently from us or if our independent registered certified public accounting firm is not satisfied with our internal control over financial reporting or with the level at which it is documented, operated or reviewed, they may issue an adverse opinion. An adverse opinion could result in an adverse reaction in the financial markets due to a loss of confidence in the reliability of our Consolidated Financial Statements. In addition, we have spent a significant amount of resources, and will likely continue to for the foreseeable future, in complying with Section 404's requirements.

**There are inherent uncertainties involved in estimates, judgments and assumptions used in the preparation of financial statements in accordance with U.S. generally accepted accounting principles ( U.S. GAAP ). Any changes in U.S. GAAP or in estimates, judgments and assumptions could have a material adverse effect on our financial position and results of operations.**

The Consolidated Financial Statements included in the periodic reports we file with the SEC are prepared in accordance with U.S. GAAP. The preparation of financial statements in accordance with U.S. GAAP involves making estimates, judgments and assumptions that affect reported amounts of assets, liabilities and related reserves, revenues, expenses and income. Estimates, judgments and assumptions are inherently subject to change in the future, and any such changes could result in corresponding changes to the amounts of assets, liabilities and related reserves, revenues, expenses and income. Any such changes could have a material adverse effect on our financial position and results of operations. In addition, the principles of U.S. GAAP are subject to interpretation by the Financial Accounting Standards Board, the American Institute of Certified Public Accountants, the SEC and various bodies formed to create appropriate accounting policies, and interpret such policies. A change in those policies can have a significant effect on our accounting methods. For example, although not yet currently required, the SEC could require us to adopt the International Financial Reporting Standards in the next few years, which could have a significant effect on certain of our accounting methods.

**We are subject to risks associated with natural disasters and global events.**

Our operations and those of our suppliers may be subject to natural disasters (such as the March 2011 earthquake and tsunami in Japan and the flooding in Thailand in the second half of 2011) or other business disruptions, which could seriously harm our results of operation and increase our costs and expenses. We are susceptible to losses and interruptions caused by hurricanes (including in Florida, where our headquarters are located), earthquakes, power shortages, telecommunications failures, water shortages, tsunamis, floods, typhoons, fire, extreme weather conditions, geopolitical events such as terrorist acts or widespread criminal activities and other natural or manmade disasters. Our insurance coverage with respect to natural disasters is limited and is subject to deductibles and coverage limits. Such coverage may not be adequate, or may not continue to be available at commercially reasonable rates and terms.

**Energy price increases may negatively impact our results of operations.**

Certain of the components that we use in our manufacturing activities are petroleum-based. In addition, we, along with our suppliers and customers, rely on various energy sources (including oil) in our facilities and transportation activities. An increase in energy prices, which have been volatile over the past few years, could cause an increase to our raw material costs and transportation costs. In addition, increased transportation costs of certain of our suppliers and customers could be passed along to us. We may not be able to increase our product prices enough to offset these increased costs. In addition, any increase in our product prices may reduce our future customer orders and profitability.

### **Item 1B. Unresolved Staff Comments**

We have not received any written comments from the SEC staff regarding our periodic or current reports under the Exchange Act that were received on or before the date that is 180 days before the end of our 2012 fiscal year and that remain unresolved.

**Item 2. Properties**

We own or lease facilities located in Argentina, Austria, Belgium, Brazil, Canada, China, England, France, Germany, Hungary, India, Ireland, Israel, Italy, Japan, Malaysia, Mexico, The Netherlands, Poland, Russia, Scotland, Singapore, South Korea, Taiwan,

**Table of Contents**

Turkey, Ukraine, United Arab Emirates, the U.S. and Vietnam. As part of our historical restructuring programs, certain of our facilities are no longer used in our business operations, as identified in the table below. We believe that our properties are generally in good condition, are well maintained and are generally suitable and adequate to carry out our business at expected capacity for the foreseeable future. The table below lists the locations and square footage for our facilities as of August 31, 2012:

<b>Location</b>	<b>Approximate Square Footage</b>	<b>Type of Interest (Leased/Owned)</b>	<b>Description of Use</b>
Auburn Hills, Michigan	207,000	Owned	Manufacturing
Belo Horizonte, Brazil	155,000	Leased	Manufacturing
Boise, Idaho	3,000	Leased	Support
Buenos Aires, Argentina	4,000	Leased	Aftermarket, Support, Storage
Calgary, Canada	11,000	Leased	Aftermarket
Chihuahua, Mexico	1,025,000	Owned	Manufacturing, Aftermarket, Storage
Chihuahua, Mexico	180,000	Leased	Storage
Colorado Springs, Colorado	8,000	Leased	Design
Council Bluffs, Iowa	124,000	Leased	Aftermarket, Support, Storage
Guadalajara, Mexico	363,000	Owned	Manufacturing
Guadalajara, Mexico	703,000	Leased	Manufacturing, Support
Irvine, California	6,000	Leased	Support
Lake Orion, Michigan	45,000	Leased	Storage
Louisville, Kentucky	140,000	Leased	Aftermarket
Manaus, Brazil	170,000	Leased	Prototype Manufacturing
McAllen, Texas	71,000	Leased	Aftermarket
Memphis, Tennessee	1,201,000	Leased	Manufacturing, Aftermarket
Mexico City, Mexico	1,000	Leased	Support, Storage
Nogales, Mexico	100,000	Leased	Aftermarket
Plano, Texas	144,000	Leased	Aftermarket, Support, Storage
Poughkeepsie, New York	40,000	Leased	Storage
Reynosa, Mexico	421,000	Owned	Aftermarket
Reynosa, Mexico	285,000	Leased	Aftermarket
Round Rock, Texas(1)	65,000	Leased	
San Jose, California	181,000	Leased	Prototype Manufacturing
Sorocaba, Brazil	39,000	Leased	Manufacturing
St. Petersburg, Florida	297,000	Owned	Manufacturing, Aftermarket, Support
St. Petersburg, Florida	150,000	Leased	Manufacturing, Aftermarket, Design
Tampa, Florida	110,000	Owned	Aftermarket, Storage, Support
Tampa, Florida	55,000	Leased	Storage
Tempe, Arizona	191,000	Owned	Manufacturing, Support, Training, Storage
Tempe, Arizona	27,000	Leased	Support, Storage, Training
Toronto, Canada	55,000	Leased	Aftermarket
Valhinos, Brazil	51,000	Leased	Aftermarket
<b>Total Americas</b>	<b>6,628,000</b>		
Alexandra, Singapore	13,000	Leased	Manufacturing
Beijing, China	4,000	Leased	Design
Chennai, India(1)	284,000	Owned	
Dubai, United Arab Emirates	1,000	Leased	Support
Gotemba, Japan	138,000	Leased	Manufacturing
Gurgoan, India	31,000	Leased	Aftermarket, Storage, Support
Hachiouji, Japan	20,000	Leased	Manufacturing
Ho Chi Minh City, Vietnam(2)	273,000	Owned	
Ho Chi Minh City, Vietnam	105,000	Leased	Manufacturing
Hsinchu, Taiwan	21,000	Leased	Design
Huangpu, China	2,613,000	Owned	Manufacturing

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Huangpu, China	1,031,000	Leased	Manufacturing, Training
Jaipur, India	6,000	Leased	Storage
Mumbai, India	3,000	Leased	Support



**Table of Contents**

<b>Location</b>	<b>Approximate Square Footage</b>	<b>Type of Interest (Leased/Owned)</b>	<b>Description of Use</b>
Nanjing, China	135,000	Leased	Manufacturing
Penang, Malaysia	969,000	Owned	Manufacturing, Aftermarket
Penang, Malaysia	286,000	Leased	Manufacturing, Support
Ranjangaon, India	262,000	Owned	Manufacturing
Selangor, Malaysia	50,000	Leased	Aftermarket, Storage, Support
Shanghai, China	494,000	Owned	Manufacturing, Design, Aftermarket
Shanghai, China	6,000	Leased	Support
Shenzhen, China	795,000	Leased	Manufacturing
Sungnam-si, South Korea	1,000	Leased	Support
Suzhou, China	159,000	Owned	Manufacturing
Suzhou, China	437,000	Leased	Manufacturing, Aftermarket
Taichung, Taiwan	419,000	Owned	Manufacturing, Design, Support, Storage
Taichung, Taiwan	247,000	Leased	Manufacturing, Support, Storage
Taipei, Taiwan	12,000	Leased	Design, Support, Storage
Tampines, Singapore	8,000	Leased	Manufacturing
Tel Aviv, Israel	3,000	Leased	Support
Tianjin, China	158,000	Owned	Manufacturing
Tianjin, China	1,622,000	Leased	Manufacturing
Toa Payoh, Singapore	88,000	Leased	Manufacturing, Design
Tokyo, Japan	2,000	Leased	Support
Wuxi, China	462,000	Owned	Manufacturing, Design, Support, Storage
Wuxi, China	2,188,000	Leased	Manufacturing, Design, Support, Storage
Yantai, China	212,000	Leased	Manufacturing
<b>Total Asia</b>	<b>13,558,000</b>		
Amsterdam, The Netherlands	79,000	Leased	Aftermarket
Ankara, Turkey	1,000	Leased	Aftermarket
Ayr, Scotland	13,000	Leased	Aftermarket
Boblingen, Germany	16,000	Leased	Manufacturing, Prototype Manufacturing
Brest, France	463,000	Owned	Manufacturing
Bydgoszcz, Poland	228,000	Leased	Aftermarket
Cassina de Pecchi, Italy(1)	161,000	Leased	
Coventry, England	51,000	Leased	Aftermarket
Dublin, Ireland	4,000	Leased	Support
Eindhoven, The Netherlands	124,000	Leased	Aftermarket, Storage, Support
Gallargues, France	25,000	Leased	Manufacturing
Hasselt, Belgium	85,000	Leased	Prototype Manufacturing, Design
Jena, Germany	24,000	Leased	Design
Kwidzyn, Poland	563,000	Owned	Manufacturing, Storage
Livingston, Scotland	130,000	Owned	Manufacturing
Madrid, Spain	1,000	Leased	Support
Marcianise, Italy	230,000	Leased	Manufacturing
Pecs, Hungary	36,000	Leased	Aftermarket
Solihull, England	22,000	Leased	Support, Storage
Szombathely, Hungary	198,000	Owned	Aftermarket
Szombathely, Hungary	68,000	Leased	Aftermarket
Tiszaujvaros, Hungary	423,000	Owned	Manufacturing
Tiszaujvaros, Hungary	160,000	Leased	Manufacturing
Tver, Russia	44,000	Leased	Manufacturing
Uzgorod, Ukraine	278,000	Owned	Manufacturing
Vienna, Austria	88,000	Leased	Manufacturing, Design
Venray, The Netherlands	399,000	Leased	Manufacturing
<b>Total Europe</b>	<b>3,914,000</b>		

Total Facilities at August 31, 2012	24,100,000
-------------------------------------	------------

- (1) This facility is no longer used in our business operations.
  
- (2) This facility is under construction and is not currently used in our business operations.

## **Table of Contents**

### **Certifications**

Our manufacturing facilities and our aftermarket facilities are ISO certified to ISO 9001:2008 standards and most are also certified to ISO-14001:2004 environmental standards. Following are additional certifications that are held by certain of our manufacturing facilities as listed:

*Aerospace Standard AS/EN 9100* Tempe, Arizona; St. Petersburg, Florida; Penang, Malaysia; Livingston, Scotland; and Singapore City, Singapore.

*Automotive Standard TS16949* Vienna, Austria; Huangpu, Shanghai, Shenzhen, Suzhou, Tianjin and Wuxi China; Tiszaujvaros, Hungary; and Chihuahua, Mexico.

*FDA Medical Registered* Shanghai, China; Louisville, Kentucky; Auburn Hills, Michigan; and Singapore City, Singapore.

*Medical Standard ISO-13485* Tempe, Arizona; Vienna, Austria; Hasselt, Belgium; San Jose, California; Huangpu, Shanghai, Shenzhen and Wuxi, China; St. Petersburg, Florida; Tiszaujvaros, Hungary; Pune, India; Louisville, Kentucky; Penang, Malaysia; Auburn Hills, Michigan; Kwidzyn, Poland; Livingston, Scotland; and Singapore City, Singapore.

*Occupational Health & Safety Management System Standard OHSAS 18001* Huangpu, Shanghai, and Wuxi China; Manaus, Brazil; St. Petersburg, Florida; Tiszaujvaros, Hungary; Penang, Malaysia; Chihuahua and Guadalajara, Mexico; Bydgoszcz, Poland; Singapore City, Singapore; Taichung, Taiwan; and Memphis, Tennessee.

*Telecommunications Standard TL 9000* San Jose, California; Huangpu, Shanghai and Wuxi, China; Tiszaujvaros, Hungary; and Penang, Malaysia.

*ESD/ANSI 20:20 Standard* Tempe, Arizona; San Jose, California; Huangpu; Shanghai; Tianjin and Wuxi, China; St. Petersburg, Florida; Szombathely, Hungary; Ranjangaon, India; Louisville, Kentucky; Penang, Malaysia; Guadalajara and Reynosa, Mexico; and Auburn Hills, Michigan.

### **Item 3. Legal Proceedings**

We are party to certain lawsuits in the ordinary course of business. We do not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on our financial position, results of operations or cash flows.

### **Item 4. Mine Safety Disclosures**

Not applicable.

## **PART II**

### **Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Our common stock trades on the New York Stock Exchange under the symbol JBL. The following table sets forth the high and low sales prices per share for our common stock as reported on the New York Stock Exchange for the fiscal periods indicated.

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

	High	Low
<b>Fiscal Year Ended August 31, 2012</b>		
First Quarter (September 1, 2011 – November 30, 2011)	\$ 21.49	\$ 14.93
Second Quarter (December 1, 2011 – February 29, 2012)	\$ 26.50	\$ 18.79
Third Quarter (March 1, 2012 – May 31, 2012)	\$ 27.40	\$ 18.73
Fourth Quarter (June 1, 2012 – August 31, 2012)	\$ 23.95	\$ 17.67
<b>Fiscal Year Ended August 31, 2011</b>		
First Quarter (September 1, 2010 – November 30, 2010)	\$ 15.78	\$ 10.39
Second Quarter (December 1, 2010 – February 28, 2011)	\$ 23.09	\$ 15.30
Third Quarter (March 1, 2011 – May 31, 2011)	\$ 22.11	\$ 18.46
Fourth Quarter (June 1, 2011 – August 31, 2011)	\$ 21.51	\$ 13.94

**Table of Contents**

On October 4, 2012, the closing sales price for our common stock as reported on the New York Stock Exchange was \$18.05. As of October 4, 2012, there were 3,152 holders of record of our common stock.

Information regarding equity compensation plans is incorporated by reference to the information set forth in Item 12 of Part III of this report.

**Dividends**

The following table sets forth certain information relating to our cash dividends declared to common stockholders during fiscal years 2012 and 2011.

**Dividend Information**

	<b>Dividend declaration date</b>	<b>Dividend per share</b>	<b>Total of cash dividends declared (in thousands, except for per share data)</b>	<b>Date of record for dividend payment</b>	<b>Dividend cash payment date</b>
<b>Fiscal year 2012:</b>	October 20, 2011	\$ 0.08	\$ 17,379	November 15, 2011	December 1, 2011
	January 25, 2012	\$ 0.08	\$ 17,323	February 16, 2012	March 1, 2012
	April 19, 2012	\$ 0.08	\$ 17,281	May 15, 2012	June 1, 2012
	July 19, 2012	\$ 0.08	\$ 17,230	August 15, 2012	September 4, 2012
<b>Fiscal year 2011:</b>	October 21, 2010	\$ 0.07	\$ 15,563	November 15, 2010	December 1, 2010
	January 19, 2011	\$ 0.07	\$ 15,634	February 15, 2011	March 1, 2011
	April 13, 2011	\$ 0.07	\$ 15,647	May 16, 2011	June 1, 2011
	July 21, 2011	\$ 0.07	\$ 15,233	August 15, 2011	September 1, 2011

We currently expect to continue to declare and pay quarterly dividends of an amount similar to our past declarations. However, the declaration and payment of future dividends are discretionary and will be subject to determination by our Board of Directors each quarter following its review of our financial performance.

**Issuer Purchases of Equity Securities**

The following table provides information relating to our repurchase of common stock for the fourth quarter of fiscal year 2012.

<b>Period</b>	<b>Total Number of Shares Purchased (1)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Program (2)</b>	<b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (in thousands) (2)</b>
June 1, 2012 - June 30, 2012		\$		\$ 29,050,590
July 1, 2012 - July 31, 2012	1,179	\$ 19.24		\$ 29,050,590
August 1, 2012 - August 31, 2012	46	\$ 22.78		\$ 29,050,590
<b>Total</b>	1,225	\$ 19.38		\$ 29,050,590

(1) The purchases include amounts that are attributable to shares surrendered to us by employees to satisfy, in connection with the vesting of restricted stock awards and the exercise of stock options and stock appreciation rights, their tax withholding obligations.

(2) On October 20, 2011, our Board of Directors authorized the repurchase of up to \$100.0 million of shares of our common stock during the twelve month period following the meeting. During the three months ended August 31, 2012, no shares were repurchased in the open

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

market. The remaining authorized shares were repurchased after the fiscal year ended August 31, 2012.

### **Item 6. Selected Financial Data**

The following selected data are derived from our Consolidated Financial Statements. This data should be read in conjunction with the Consolidated Financial Statements and notes thereto incorporated into Item 8, and with Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Table of Contents**

	Fiscal Year Ended August 31,				
	2012	2011	2010	2009	2008
	(in thousands, except for per share data)				
<b>Consolidated Statement of Operations Data:</b>					
Net revenue	\$ 17,151,941	\$ 16,518,827	\$ 13,409,411	\$ 11,684,538	\$ 12,779,703
Cost of revenue	15,842,896	15,264,257	12,405,267	10,965,723	11,911,902
Gross profit	1,309,045	1,254,570	1,004,144	718,815	867,801
Operating expenses:					
Selling, general and administrative	644,452	590,572	589,738	495,941	491,324
Research and development	25,837	25,034	28,085	27,321	32,984
Amortization of intangibles	16,825	22,051	25,934	31,039	37,288
Restructuring and impairment charges		628	8,217	51,894	54,808
Goodwill impairment charges				1,022,821	
Settlement of receivables and related charges		13,607			
Loss on disposal of subsidiaries		23,944	24,604		
Operating income (loss)	621,931	578,734	327,566	(910,201)	251,397
Other expense	8,943	2,986	4,087	20,111	11,902
Interest income	(2,041)	(3,132)	(2,956)	(7,426)	(12,014)
Interest expense	106,129	97,693	79,168	82,247	94,316
Income (loss) before income tax	508,900	481,187	247,267	(1,005,133)	157,193
Income tax expense	112,811	98,229	76,501	160,898	25,119
Net income (loss)	396,089	382,958	170,766	(1,166,031)	132,074
Net income (loss) attributable to noncontrolling interests, net of income tax expense	1,402	1,895	1,926	(819)	(1,818)
Net income (loss) attributable to Jabil Circuit, Inc.	\$ 394,687	\$ 381,063	\$ 168,840	\$ (1,165,212)	\$ 133,892
Earnings (loss) per share attributable to the stockholders of Jabil Circuit, Inc.:					
Basic	\$ 1.91	\$ 1.78	\$ 0.79	\$ (5.63)	\$ 0.64
Diluted	\$ 1.87	\$ 1.73	\$ 0.78	\$ (5.63)	\$ 0.64
Weighted average shares outstanding:					
Basic	206,160	214,502	214,332	207,002	209,805
Diluted	211,181	220,719	217,597	207,002	210,425
	2012	2011	August 31, 2010	2009	2008
	(in thousands)				
<b>Consolidated Balance Sheets Data:</b>					
Working capital	\$ 1,780,332	\$ 1,225,899	\$ 1,048,844	\$ 990,900	\$ 1,091,497
Total assets	\$ 7,803,141	\$ 7,057,940	\$ 6,367,747	\$ 5,317,858	\$ 7,032,137
Current installments of notes payable and long-term debt	\$ 18,031	\$ 74,160	\$ 167,566	\$ 197,575	\$ 269,937
Notes payable and long-term debt, less current installments	\$ 1,658,326	\$ 1,112,594	\$ 1,018,930	\$ 1,036,873	\$ 1,099,473

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Total Jabil Circuit, Inc. stockholders equity	\$ 2,105,057	\$ 1,867,120	\$ 1,578,046	\$ 1,435,162	\$ 2,715,725
Cash dividends declared, per share	\$ 0.32	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.28



## **Table of Contents**

### **Item 7. Management Discussion and Analysis of Financial Condition and Results of Operations Overview**

We are one of the leading providers of worldwide electronic manufacturing services and solutions. We provide comprehensive electronics design, production and product management services to companies in the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries.

The industry in which we operate is composed of companies that provide a range of manufacturing, design and aftermarket services to companies that utilize electronics components. The industry experienced rapid change and growth through the 1990s as an increasing number of companies chose to outsource an increasing portion, and, in some cases, all of their manufacturing requirements. In mid-2001, the industry's revenue declined as a result of significant cut-backs in customer production requirements, which was consistent with the overall downturn in the technology sector at the time. In response to this downturn in the technology sector, we implemented restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production demands of our customers. Industry revenues generally began to stabilize in 2003 and companies began to turn more to outsourcing versus internal manufacturing. In addition, the number of industries serviced, as well as the market penetration in certain industries, by electronic manufacturing service providers has increased over the past several years. In mid-2008, the industry's revenue declined when a deteriorating macro-economic environment resulted in illiquidity in the overall credit markets and a significant economic downturn in the North American, European and Asian markets. In response to this downturn, we implemented additional restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production demands of our customers.

Uncertainty remains regarding the extent and timing of the current economic recovery, particularly in those countries (such as those in much of Europe) where economic conditions have recently regressed. We will continue to monitor the current economic environment and its potential impact on both the customers that we serve as well as our end-markets and closely manage our costs and capital resources so that we can respond appropriately as circumstances continue to change.

We manage our business and operations in the following three segments: Diversified Manufacturing Services ( DMS ), Enterprise & Infrastructure ( E&I ) and High Velocity Systems ( HVS ). Our DMS segment is composed of dedicated resources to manage higher complexity global products in regulated industries and bring materials and process technologies including design and aftermarket services to our global customers. Our E&I and HVS segments offer integrated global supply chain solutions designed to provide cost effective solutions for our customers. Our E&I segment is focused on our customers primarily in the computing, storage, networking and telecommunication sectors. Our HVS segment is focused on the particular needs of the consumer products industry, including mobility, display, set-top boxes and peripheral products such as printers and point of sale terminals.

We derive revenue principally from manufacturing services related to electronic equipment built to customer specifications. We also derive revenue to a lesser extent from aftermarket services, design services and excess inventory sales. Revenue from manufacturing services and excess inventory sales is generally recognized, net of estimated product return costs, when goods are shipped; title and risk of ownership have passed; the price to the buyer is fixed or determinable; and collectibility is reasonably assured. Aftermarket service related revenue is recognized upon completion of the services. Design service related revenue is generally recognized upon completion and acceptance by the respective customer. We assume no significant obligations after product shipment.

## Table of Contents

Our cost of revenue includes the cost of electronic components and other materials that comprise the products we manufacture; the cost of labor and manufacturing overhead; and adjustments for excess and obsolete inventory. As a provider of turnkey manufacturing services, we are responsible for procuring components and other materials. This requires us to commit significant working capital to our operations and to manage the purchasing, receiving, inspection and stocking of materials. Although we bear the risk of fluctuations in the cost of materials and excess scrap, we periodically negotiate cost of materials adjustments with our customers. Net revenue from each product that we manufacture consists of an element based on the costs of materials in that product and an element based on the labor and manufacturing overhead costs allocated to that product. We refer to the portion of the sales price of a product that is based on materials costs as material-based revenue, and to the portion of the sales price of a product that is based on labor and manufacturing overhead costs as manufacturing-based revenue. Our gross margin for any product depends on the mix between the cost of materials in the product and the cost of labor and manufacturing overhead allocated to the product. We typically realize higher gross margins on manufacturing-based revenue than we do on materials-based revenue. As we gain experience in manufacturing a product, we usually achieve increased efficiencies, which result in lower labor and manufacturing overhead costs for that product.

Our operating results are impacted by the level of capacity utilization of manufacturing facilities; indirect labor costs; and selling, general and administrative expenses. Operating income margins have generally improved during periods of high production volume and high capacity utilization. During periods of low production volume, we generally have idle capacity and reduced operating income margins.

We have consistently utilized advanced circuit design, production design and manufacturing technologies to meet the needs of our customers. To support this effort, our engineering staff focuses on developing and refining design and manufacturing technologies to meet specific needs of specific customers. Most of the expenses associated with these customer-specific efforts are reflected in our cost of revenue. In addition, our engineers engage in R&D of new technologies that apply generally to our operations. The expenses of these R&D activities are reflected in the research and development line item within our Consolidated Statement of Operations.

An important element of our strategy is the expansion of our global production facilities. The majority of our revenue and materials costs worldwide are denominated in U.S. dollars, while our labor and utility costs in operations outside the U.S. are denominated in local currencies. We economically hedge these local currency costs, based on our evaluation of the potential exposure as compared to the cost of the hedge, through the purchase of foreign currency exchange contracts. Changes in the fair market value of such hedging instruments are reflected within the Consolidated Statement of Operations and the Consolidated Statement of Comprehensive Income. See Risk Factors We are subject to risks of currency fluctuations and related hedging operations.

We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue and upon their growth, viability and financial stability. A significant reduction in sales to any of our customers or a customer exerting significant pricing and margin pressures on us could have a material adverse effect on our results of operations. In the past, some of our customers have terminated their manufacturing arrangements with us or have significantly reduced or delayed the volume of design, production or product management services ordered from us, including moving a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity. There can be no assurance that present or future customers will not terminate their manufacturing arrangements with us or significantly reduce or delay the volume of design, production or product management services ordered from us, or move a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity. Any such termination of a manufacturing relationship or change, reduction or delay in orders could have a material adverse effect on our results of operations or financial condition. See Risk Factors Because we depend on a limited number of customers, a reduction in sales to any one of our customers could cause a significant decline in our revenue, Risk Factors Most of our customers do not commit to long-term production schedules, which makes it difficult for us to schedule production and capital expenditures, and to maximize the efficiency of our manufacturing capacity, Risk Factors Our customers may cancel their orders, change production quantities, delay production or change their sourcing strategy and Note 11 Concentration of Risk and Segment Data to the Consolidated Financial Statements.

### *Summary of Results*

Net revenues for fiscal year 2012 increased approximately 3.8% to \$17.2 billion compared to \$16.5 billion for fiscal year 2011 largely due to increased revenue from certain of our existing customers, including new program wins with these customers.

The following table sets forth, for the fiscal year ended August 31, certain key operating results and other financial information (in thousands, except per share data).

**Fiscal Year Ended August 31,**

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

	<b>2012</b>	<b>2011</b>	<b>2010</b>
Net revenue	\$ 17,151,941	\$ 16,518,827	\$ 13,409,411
Gross profit	\$ 1,309,045	\$ 1,254,570	\$ 1,004,144
Operating income	\$ 621,931	\$ 578,734	\$ 327,566
Net income attributable to Jabil Circuit, Inc	\$ 394,687	\$ 381,063	\$ 168,840
Income per share basic	\$ 1.91	\$ 1.78	\$ 0.79
Income per share diluted	\$ 1.87	\$ 1.73	\$ 0.78

**Table of Contents***Key Performance Indicators*

Management regularly reviews financial and non-financial performance indicators to assess the Company's operating results. The following table sets forth, for the quarterly periods indicated, certain of management's key financial performance indicators.

	Three Months Ended			
	August 31, 2012	May 31, 2012	February 29, 2012	November 30, 2011
Sales cycle	7 days	12 days	15 days	7 days
Inventory turns (annualized)	7 turns	7 turns	7 turns	7 turns
Days in accounts receivable	23 days	24 days	24 days	23 days
Days in inventory	51 days	55 days	54 days	54 days
Days in accounts payable	67 days	67 days	63 days	70 days

	Three Months Ended			
	August 31, 2011	May 31, 2011	February 28, 2011	November 30, 2010
Sales cycle	8 days	11 days	11 days	16 days
Inventory turns (annualized)	7 turns	7 turns	7 turns	7 turns
Days in accounts receivable	23 days	22 days	24 days	26 days
Days in inventory	51 days	52 days	53 days	52 days
Days in accounts payable	66 days	63 days	66 days	62 days

The sales cycle is calculated as the sum of days in accounts receivable and days in inventory, less the days in accounts payable; accordingly, the variance in the sales cycle quarter over quarter is a direct result of changes in these indicators. During the three months ended August 31, 2012, days in accounts receivable decreased one day to 23 days as compared to the prior sequential quarter as a result of the timing of sales and cash collection efforts during the quarter. During the three months ended May 31, 2012, days in accounts receivable remained constant at 24 days as compared to the prior sequential quarter. During the three months ended February 29, 2012, days in accounts receivable increased one day to 24 days as compared to the prior sequential quarter largely as a result of the timing of sales and cash collection efforts during the quarter. During the three months ended November 30, 2011, days in accounts receivable remained constant at 23 days as compared to the prior sequential quarter.

During the three months ended August 31, 2012, days in inventory decreased four days to 51 days, as compared to the prior sequential quarter due to continued focus on inventory management and increased sales activity during the quarter. Additionally, inventory decreased as some of the previously increased levels of inventory to support the transition of certain program wins have declined as the programs have been transitioned. During the three months ended May 31, 2012, days in inventory increased one day to 55 days, as compared to the prior sequential quarter, largely due to increased levels of inventory to support the transition of certain program wins. During the three months ended February 29, 2012, days in inventory remained constant at 54 days as compared to the prior sequential quarter. During the three months ended November 30, 2011, days in inventory increased three days to 54 days as compared to the prior sequential quarter largely due to increased levels of inventory to support the transition of certain program wins and higher revenue levels. Inventory turns, on an annualized basis, remained constant at seven turns during each quarter of fiscal year 2012.

During the three months ended August 31, 2012, May 31, 2012, February 29, 2012 and November 30, 2011, days in accounts payable remained constant at 67 days, increased four days to 67 days, decreased seven days to 63 days and increased four days to 70 days, respectively, from the prior sequential quarter primarily due to the timing of purchases and cash payments for purchases during the respective quarters.

The sales cycle was 7 days during the three months ended August 31, 2012, 12 days during the three months ended May 31, 2012, 15 days during the three months ended February 29, 2012 and 7 days during the three months ended November 30, 2011. The changes in the sales cycle are due to the changes in accounts receivable, accounts payable and inventory that are discussed above.

**Critical Accounting Policies and Estimates**

The preparation of our Consolidated Financial Statements and related disclosures in conformity with U.S. GAAP requires management to make estimates and judgments that affect our reported amounts of assets and liabilities, revenues and expenses, and



---

## **Table of Contents**

related disclosures of contingent assets and liabilities. On an on-going basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. Management believes that our estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions under different future circumstances. We have identified the following critical accounting policies that affect the more significant judgments and estimates used in the preparation of our Consolidated Financial Statements. For further discussion of our significant accounting policies, refer to Note 1 Description of Business and Summary of Significant Accounting Policies to the Consolidated Financial Statements.

### *Revenue Recognition*

We derive revenue principally from manufacturing services related to electronic equipment built to customer specifications. We also derive revenue to a lesser extent from aftermarket services, design services and excess inventory sales. Revenue from manufacturing services and excess inventory sales is generally recognized, net of estimated product return costs, when goods are shipped; title and risk of ownership have passed; the price to the buyer is fixed or determinable; and collectibility is reasonably assured. Aftermarket service related revenue is recognized upon completion of the services. Design service related revenue is generally recognized upon completion and acceptance by the respective customer. We assume no significant obligations after product shipment.

### *Allowance for Doubtful Accounts*

We maintain an allowance for doubtful accounts related to receivables not expected to be collected from our customers. This allowance is based on management's assessment of specific customer balances, considering the age of receivables and financial stability of the customer. If there is an adverse change in the financial condition and circumstances of our customers, or if actual defaults are higher than provided for, an addition to the allowance may be necessary.

### *Inventory Valuation*

We purchase inventory based on forecasted demand and record inventory at the lower of cost or market. Management regularly assesses inventory valuation based on current and forecasted usage, customer inventory-related contractual obligations and other lower of cost or market considerations. If actual market conditions or our customers' product demands are less favorable than those projected, additional valuation adjustments may be necessary.

### *Long-Lived Assets*

We review property, plant and equipment and amortizable intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of property, plant and equipment is measured by comparing its carrying value to the undiscounted projected cash flows that the asset(s) or asset group(s) are expected to generate. If the carrying amount of an asset or an asset group is not recoverable, we recognize an impairment loss based on the excess of the carrying amount of the long-lived asset or asset group over its respective fair value, which is generally determined as either the present value of estimated future cash flows or the appraised value. The impairment analysis is based on significant assumptions of future results made by management, including revenue and cash flow projections. Circumstances that may lead to impairment of property, plant and equipment include unforeseen decreases in future performance or industry demand and the restructuring of our operations resulting from a change in our business strategy or adverse economic conditions. For further discussion of our current restructuring program, refer to Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Restructuring and Impairment Charges.

We have recorded intangible assets, including goodwill, in connection with business acquisitions. Estimated useful lives of amortizable intangible assets are determined by management based on an assessment of the period over which the asset is expected to contribute to future cash flows. The fair value of acquired amortizable intangible assets impacts the amounts recorded as goodwill.

We perform a goodwill impairment analysis using the two-step method on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The recoverability of goodwill is measured at the reporting unit level by comparing the reporting unit's carrying amount, including goodwill, to the fair value of the reporting unit. We determine the fair value of our reporting units based on an average weighting of both projected discounted future results and the use of comparative market multiples. If the carrying amount of the reporting unit exceeds its fair value, goodwill is considered impaired and a second test is performed to measure the amount of loss, if any.

We perform an indefinite-lived intangible asset impairment analysis on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The recoverability of indefinite-lived intangible assets is measured by comparing the carrying amount to the fair value. We determine the fair value of our indefinite-lived intangible assets principally based on a variation of the

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

income approach, known as the relief from royalty methodology. If the carrying amount of the indefinite-lived intangible asset exceeds its fair value, the indefinite-lived intangible asset is considered impaired.

## **Table of Contents**

We completed our annual impairment test for goodwill and indefinite-lived intangible assets during the fourth quarter of fiscal year 2012 and determined that the fair values of our reporting units and the indefinite-lived intangible assets are substantially in excess of the carrying values and that no impairment existed as of the date of the impairment test.

### *Retirement Benefits*

We have pension and postretirement benefit costs and liabilities in certain foreign locations that are developed from actuarial valuations. Actuarial valuations require management to make certain judgments and estimates of discount rates, compensation rate increases and return on plan assets. We evaluate these assumptions on a regular basis taking into consideration current market conditions and historical market data. The discount rate is used to state expected future cash flows at a present value on the measurement date. This rate represents the market rate for high-quality fixed income investments. A lower discount rate increases the present value of benefit obligations and increases pension expense. When considering the expected long-term rate of return on pension plan assets, we take into account current and expected asset allocations, as well as historical and expected returns on plan assets. Other assumptions include demographic factors such as retirement, mortality and turnover. For further discussion of our pension and postretirement benefits, refer to Note 8 Postretirement and Other Employee Benefits to the Consolidated Financial Statements.

### *Income Taxes*

We estimate our income tax provision in each of the jurisdictions in which we operate, a process that includes estimating exposures related to examinations by taxing authorities. We must also make judgments regarding the ability to realize the deferred tax assets. The carrying value of our net deferred tax assets is based on our belief that it is more likely than not that we will generate sufficient future taxable income in certain jurisdictions to realize these deferred tax assets. A valuation allowance has been established for deferred tax assets that we do not believe meet the more likely than not criteria. We assess whether an uncertain tax position taken or expected to be taken in a tax return meets the threshold for recognition and measurement in the Consolidated Financial Statements. Our judgments regarding future taxable income as well as tax positions taken or expected to be taken in a tax return may change due to changes in market conditions, changes in tax laws or other factors. If our assumptions and consequently our estimates change in the future, the valuation allowances and/or tax reserves established may be increased or decreased, resulting in a respective increase or decrease in income tax expense.

The Internal Revenue Service ( IRS ) completed its field examination of our tax returns for the fiscal years 2003 through 2005 and issued a Revenue Agent s Report ( RAR ) on April 30, 2010 proposing adjustments primarily related to the IRS contentions that (1) certain corporate expenses relate to services provided to foreign affiliates and therefore must be charged to those affiliates, and (2) valuable intangible property was transferred to certain foreign affiliates without charge. If the IRS ultimately prevails in its positions, our income tax payment due for the fiscal years 2003 through 2005 would be approximately an additional \$69.3 million before utilization of any tax attributes arising in periods subsequent to fiscal year 2005. Also, the IRS has proposed interest and penalties with respect to fiscal years 2003 through 2005.

The IRS also completed its field examination for fiscal years 2006 through 2008 and issued a RAR on April 25, 2012. The proposed adjustments primarily related to the carryforward impact of the adjustments proposed by the IRS for fiscal years 2003 through 2005 related to valuable intangible property transferred to certain foreign affiliates without charge in prior years. Due to the utilization of tax attributes, including net operating loss ( NOL ) carryforwards and NOL carrybacks, there is no proposed additional tax payment, interest, or penalties contained in the RAR with respect to fiscal years 2006 through 2008. In addition, the IRS will likely make similar claims in future audits with respect to these types of transactions (at this time, determination of the additional income tax due for these later years is not practicable). We also anticipate that the IRS may seek to impose interest and penalties in subsequent years with respect to the same types of issues.

We disagree with the proposed adjustments and are vigorously contesting this matter through applicable IRS and judicial procedures, as appropriate. As the final resolution of the proposed adjustments remains uncertain, we continue to provide for the uncertain tax position based on the more likely than not standards. While the resolution of the issues may result in tax liabilities, interest and penalties, which are significantly higher than the amounts provided for this matter, management currently believes that the resolution will not have a material effect on our financial position, results of operations or cash flows. Despite this belief, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on our results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid). For further discussion related to our income taxes, refer to Note 4 Income Taxes to the Consolidated Financial Statements and Risk Factors We are subject to the risk of increased taxes.

### **Recent Accounting Pronouncements**

See Note 15 New Accounting Guidance to the Consolidated Financial Statements for a discussion of recent accounting guidance.





**Table of Contents****Results of Operations**

The following table sets forth, for the periods indicated, certain statements of operations data expressed as a percentage of net revenue:

	Fiscal Year Ended August 31,		
	2012	2011	2010
Net revenue	100.0%	100.0%	100.0%
Cost of revenue	92.4	92.4	92.5
Gross profit	7.6	7.6	7.5
Operating expenses:			
Selling, general and administrative	3.7	3.6	4.4
Research and development	0.2	0.2	0.2
Amortization of intangibles	0.1	0.1	0.2
Restructuring and impairment charges		0.0	0.1
Settlement of receivables and related charges		0.1	
Loss on disposal of subsidiaries		0.1	0.2
Operating income	3.6	3.5	2.4
Other expense	0.0	0.0	0.0
Interest income	(0.0)	(0.0)	(0.0)
Interest expense	0.6	0.6	0.6
Income before income tax	3.0	2.9	1.8
Income tax expense	0.7	0.6	0.5
Net income	2.3	2.3	1.3
Net income attributable to noncontrolling interests, net of income tax expense	0.0	0.0	0.0
Net income attributable to Jabil Circuit, Inc	2.3%	2.3%	1.3%

**Fiscal Year Ended August 31, 2012 Compared to Fiscal Year Ended August 31, 2011**

**Net Revenue.** Our net revenue increased 3.8% to \$17.2 billion for fiscal year 2012, up from \$16.5 billion in fiscal year 2011. Specific increases include a 48% increase in the sale of specialized services products; a 7% increase in the sale of instrumentation and healthcare products and a 2% increase in the sale of industrial and Clean Tech products. These increases were partially offset by a 14% decrease in the sale of HVS products and a 2% decrease in the sale of E&I products. The increases are primarily due to increased revenue from certain of our existing customers, most notably in DMS, including new program wins with these customers. The decreases in E&I and HVS revenues are primarily due to a decline in the end-market demand for certain customer products in these segments, partially offset by an increase in the sale of printer and storage products due to new program wins.

Generally, we assess revenue on a global customer basis regardless of whether the growth is associated with organic growth or as a result of an acquisition. Accordingly, we do not differentiate or report separately revenue increases generated by acquisitions as opposed to existing business. In addition, the added cost structures associated with our acquisitions have historically been relatively insignificant when compared to our overall cost structure.

The distribution of revenue across our sectors has fluctuated, and will continue to fluctuate, as a result of numerous factors, including but not limited to the following: fluctuations in customer demand as a result of recessionary conditions; efforts to de-emphasize the economic performance of certain sectors, most specifically, our former automotive and display sectors; seasonality in our business; and business growth from new and existing customers. On September 1, 2010, we reorganized our business into the following three segments: DMS, E&I and HVS. In conjunction with this reorganization, there have been certain reclassifications made within the reported sectors for the fiscal year ended August 31, 2010.



**Table of Contents**

The following table sets forth, for the periods indicated, revenue by segment expressed as a percentage of net revenue:

	Fiscal Year Ended August 31,		
	2012	2011	2010
<b>DMS</b>			
Specialized Services	24%	17%	12%
Industrial & CleanTech	12%	12%	13%
Instrumentation & Healthcare	8%	7%	7%
<b>Total DMS</b>	<b>44%</b>	<b>36%</b>	<b>32%</b>
<b>Total E&amp;I</b>	<b>29%</b>	<b>32%</b>	<b>32%</b>
<b>Total HVS</b>	<b>27%</b>	<b>32%</b>	<b>36%</b>
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Foreign source revenue represented 85.6% of our net revenue for fiscal year 2012 and 86.0% of net revenue for fiscal year 2011. We currently expect our foreign source revenue to slightly decrease as compared to current levels over the course of the next 12 months.

**Gross Profit.** Gross profit remained constant at \$1.3 billion (7.6% of net revenue) for fiscal year 2012 as compared to fiscal year 2011.

**Selling, General and Administrative.** Selling, general and administrative expenses increased to \$644.5 million (3.7% of net revenue) for fiscal year 2012 compared to \$590.6 million (3.6% of net revenue) for fiscal year 2011. The increase in selling, general and administrative expenses as a percentage of net revenue between fiscal years 2012 and 2011 is due to additional salary and salary related expenses associated with increased headcount to support the continued growth of our business and additional selling, general and administrative expenses associated with acquisitions, including F-I Holding Company (which directly or indirectly wholly owns certain French and Italian operations) during the second quarter of fiscal year 2011 and Telmar Network Technology, Inc. ( Telmar ) during the second quarter of fiscal year 2012.

**Research and Development.** Research and development ( R&D ) expenses for fiscal year 2012 remained relatively constant at \$25.8 million (0.2% of net revenue) from \$25.0 million (0.2% of net revenue) for fiscal year 2011.

**Amortization of Intangibles.** We recorded \$16.8 million of amortization of intangibles in fiscal year 2012 as compared to \$22.1 million in fiscal year 2011. The decrease is primarily attributable to certain intangible assets that became fully amortized since August 31, 2011, partially offset by an increase to amortization expense associated with the definite lived intangible assets acquired in connection with the acquisition of Telmar. For additional information regarding purchased intangibles, see Acquisitions and Expansion below, Note 1(f) Description of Business and Summary of Significant Accounting Policies Goodwill and Other Intangible Assets , Note 6 Goodwill and Other Intangible Assets and Note 14 Business Acquisitions to the Consolidated Financial Statements.

**Settlement of Receivables and Related Charges.** We recorded a loss on settlement of receivables and related charges of \$13.6 million during fiscal year 2011. During the second quarter of fiscal year 2011, we completed our acquisition of F-I Holding Company, which directly or indirectly wholly owns Competence France Holdings SAS, a French entity which wholly owns Competence France SAS, and Competence EMEA S.r.l., an Italian entity which wholly owns Competence Italia S.r.l. (Competence France Holdings SAS, Competence France SAS, Competence EMEA S.r.l. and Competence Italia S.r.l. are collectively referred to as the Competence Sites herein). The Competence Sites were our former operations and were previously disposed of on July 16, 2010. Refer to Note 13 Loss on Disposal of Subsidiaries to the Consolidated Financial Statements for further details.

During the second quarter of fiscal year 2011, immediately prior to the acquisition of the Competence Sites, we recognized a charge of \$12.7 million in order to record \$35.0 million in receivables and other relationships with the Competence Sites at their respective fair values. In addition, we recognized acquisition costs and other related charges of \$0.9 million during the second quarter of fiscal year 2011. Refer to Note 14 Business Acquisitions to the Consolidated Financial Statements for further details.

**Loss on Disposal of Subsidiaries.** We recorded a loss on disposal of subsidiaries of \$23.9 million during fiscal year 2011.

**Other Expense.** Other expense increased to \$8.9 million for fiscal year 2012 compared to \$3.0 million for fiscal year 2011, respectively. The increase was primarily due to an incremental loss of \$2.3 million recognized during fiscal year 2012 under the foreign asset-backed securitization program, largely due to such expense being recorded to interest expense during a portion of the comparable period (as the program was accounted for as a secured borrowing until May 11, 2011) and \$3.4 million of expense

**Table of Contents**

recognized during the fiscal year 2012 related to fair value adjustments associated with customer warrants. Refer to Note 2 Trade Accounts Receivable Securitization and Sale Programs to the Consolidated Financial Statements for further discussion of the foreign asset-backed securitization program.

**Interest Income.** Interest income decreased to \$2.0 million for fiscal year 2012 compared to \$3.1 million for fiscal year 2011. The decrease during these periods was primarily due to reduced cash investments.

**Interest Expense.** We recorded \$106.1 million of interest expense in fiscal year 2012 as compared to \$97.7 million in fiscal year 2011. The increase was primarily due to increased borrowings associated with our five year unsecured credit facility amended as of December 7, 2010 (the Old Amended and Restated Credit Facility ) which was further amended and restated on March 19, 2012 by the Amended and Restated Credit Facility. These increases were partially offset by the losses recognized in connection with the asset-backed securitization programs that were recorded to interest expense during the fiscal year ended August 31, 2011 because the asset-backed securitization programs were accounted for as secured borrowings for a portion of the period. Refer to Note 2 Trade Accounts Receivable Securitization and Sale Programs to the Consolidated Financial Statements for further discussion of the asset-backed securitization programs.

**Income Tax Expense.** Income tax expense reflects an effective tax rate of 22.2% for fiscal year 2012, as compared to an effective tax rate of 20.4% for fiscal year 2011. The effective tax rate increased from the previous period primarily due to the mix of tax rates and the expiration of tax incentives in various jurisdictions in which we do business, partially offset by the release of tax reserves related to the settlement of a non-U.S. governmental tax audit in fiscal year 2012 and no tax benefit related to the acquisition losses of F-I Holding Company in fiscal year 2011. Most of our international operations have historically been taxed at a lower rate than in the U.S., due to lower statutory tax rates and tax incentives granted to our sites in Brazil, China, Hungary, Malaysia, Poland, Singapore and Vietnam. The Hungarian incentive and the majority of the Chinese incentives expired during fiscal year 2012. The remaining material tax incentives expire at various dates through 2020. Such tax incentives are subject to conditions with which we expect to continue to comply. See Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates Income Taxes , Risk Factors We are subject to the risk of increased taxes and Note 4 Income Taxes to the Consolidated Financial Statements further discussion.

**Fiscal Year Ended August 31, 2011 Compared to Fiscal Year Ended August 31, 2010**

**Net Revenue.** Our net revenue increased 23.2% to \$16.5 billion for fiscal year 2011, up from \$13.4 billion in fiscal year 2010. Specific increases include a 76% increase in the sale of specialized services products; a 31% increase in the sale of instrumentation and healthcare products; a 19% increase in the sale of industrial and CleanTech products; an 18% increase in the sale of E&I products; and an 11% increase in the sale of HVS products. These increases for fiscal year 2011 are primarily due to increased revenue from certain of our existing customers, including new program wins with these customers.

Foreign source revenue represented 86.0% of our net revenue for fiscal year 2011 and 84.7% of net revenue for fiscal year 2010.

For further discussion of our net revenues, refer to Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Fiscal Year Ended August 31, 2012 Compared to Fiscal Year Ended August 31, 2011 Net Revenue.

**Gross Profit.** Gross profit increased to \$1.3 billion (7.6% of net revenue) for fiscal year 2011 from \$1.0 billion (7.5% of net revenue) for fiscal year 2010. The increase in gross profit on an absolute basis and as a percentage of net revenue from the prior fiscal year was primarily due to increased revenue from certain of our existing customers, including new program wins with these customers, which allow us to better utilize capacity and absorb fixed costs, an increased focus on controlling costs and improving productivity and additional growth in the DMS segment, which typically has higher margins than the E&I and HVS segments.

**Selling, General and Administrative.** Selling, general and administrative expenses remained relatively constant at \$590.6 million (3.6% of net revenue) for fiscal year 2011 compared to \$589.7 million (4.4% of net revenue) for fiscal year 2010. The decrease in selling, general and administrative expenses as a percentage of net revenue between fiscal years 2011 and 2010 is due to an increased focus on controlling costs, as well as being able to better absorb fixed costs as revenue levels increase.

**Research and Development.** R&D expenses for fiscal year 2011 decreased to \$25.0 million (0.2% of net revenue) from \$28.1 million (0.2% of net revenue) for fiscal year 2010. The decrease is primarily due to a greater portion of engineering resources working on customer funded design projects and R&D activity being moved to our design centers in lower-cost geographies.

**Amortization of Intangibles.** We recorded \$22.1 million of amortization of intangibles in fiscal year 2011 as compared to \$25.9 million in fiscal year 2010. The decrease is primarily attributable to certain intangible assets that became fully amortized since August 31, 2010. For

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

additional information regarding purchased intangibles, see Acquisitions and Expansion below, Note 1(f) Description of Business and Summary of Significant Accounting Policies Goodwill and Other Intangible Assets and Note 6 Goodwill and Other Intangible Assets to the Consolidated Financial Statements.

---

## **Table of Contents**

### ***Restructuring and Impairment Charges.***

#### ***a. 2009 Restructuring Plan***

During fiscal year 2011, we reversed \$0.1 million of previously recognized restructuring and impairment costs, compared to charges of \$7.7 million of restructuring and impairment costs recorded during fiscal year 2010 to our Consolidated Statement of Operations.

#### ***b. 2006 Restructuring Plan***

During fiscal year 2011, we recorded approximately \$0.7 million of restructuring and impairment costs, compared to charges of \$0.5 million of restructuring and impairment charges recorded during fiscal year 2010. The restructuring and impairment costs for fiscal year 2011 are primarily related to lease commitment costs.

**Settlement of Receivables and Related Charges.** We recorded a loss on settlement of receivables and related charges of \$13.6 million during fiscal year 2011. During the second quarter of fiscal year 2011, we completed our acquisition of F-I Holding Company, which directly or indirectly wholly owns Competence France Holdings SAS, a French entity which wholly owns Competence France SAS, and Competence EMEA S.r.l., an Italian entity which wholly owns Competence Italia S.r.l. (Competence France Holdings SAS, Competence France SAS, Competence EMEA S.r.l. and Competence Italia S.r.l. are collectively referred to as the Competence Sites herein). The Competence Sites were our former operations and were previously disposed of on July 16, 2010. Refer to Note 13 Loss on Disposal of Subsidiaries to the Consolidated Financial Statements for further details.

During the second quarter of fiscal year 2011, immediately prior to the acquisition of the Competence Sites, we recognized a charge of \$12.7 million in order to record \$35.0 million in receivables and other relationships with the Competence Sites at their respective fair values. In addition, we recognized acquisition costs and other related charges of \$0.9 million during the second quarter of fiscal year 2011. Refer to Note 14 Business Acquisitions to the Consolidated Financial Statements for further details.

**Loss on Disposal of Subsidiaries.** We recorded a loss on disposal of subsidiaries of \$23.9 million during fiscal year 2011 and \$24.6 million during fiscal year 2010.

During the first quarter of fiscal year 2010, we sold the operations of Jabil Circuit Automotive, SAS, an automotive electronic manufacturing subsidiary located in Western Europe to an unrelated third party. In connection with this sale, we recorded a loss on disposition of approximately \$15.7 million, which includes approximately \$4.2 million in transaction costs incurred in connection with the sale during the three months ended November 30, 2009.

During the fourth quarter of fiscal year 2010, we sold F-I Holding Company, which directly or indirectly wholly owns the Competence Sites, to an unrelated third party. In connection with this transaction, we provided an aggregate \$25.0 million working capital loan to the disposed operations. During the fourth quarter of fiscal year 2010, we recorded a charge of \$8.9 million to loss on disposal of subsidiaries within the Consolidated Statement of Operations, including \$1.7 million of transaction-related costs and \$6.5 million in order to record the working capital loan at its respective fair market value at August 31, 2010 based upon a discounted cash flow analysis. During the second quarter of fiscal year 2011, we recorded a charge of \$23.9 million to loss on disposal of subsidiaries within the Consolidated Statement of Operations, including \$18.5 million to fully write-off the remaining balance of the working capital loan and \$5.4 million to write off a purchase price related receivable that we were due from the third party purchaser as they were deemed no longer collectible. Refer to Note 13 Loss on Disposal of Subsidiaries to the Consolidated Financial Statements for further discussion.

**Other Expense.** Other expense remained relatively constant at \$3.0 million for fiscal year 2011 compared to \$4.1 million for fiscal year 2010, respectively.

**Interest Income.** Interest income remained relatively constant at \$3.1 million for fiscal year 2011 compared to \$3.0 million for fiscal year 2010.

**Interest Expense.** We recorded \$97.7 million of interest expense in fiscal year 2011 as compared to \$79.2 million in fiscal year 2010. The increase was primarily due to interest associated with the issuance of our 5.625% Senior Notes during the first quarter of fiscal year 2011 and the refinancing of the credit facility dated as of July 19, 2007 (the Old Credit Facility) at market rates, which were higher than the Old Credit Facility's, during the second quarter of fiscal year 2011.



## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

**Income Tax Expense.** Income tax expense reflects an effective tax rate of 20.4% for fiscal year 2011, as compared to an effective tax rate of 30.9% for fiscal year 2010. The effective tax rate differs from the previous period due to the amount of earnings, mix of tax rates, and increase in tax incentives in the various jurisdictions in which we do business and the sale of F-I Holding Company (which owns the Competence Sites) in fiscal year 2010, partially offset by the acquisition of F-I Holding Company in fiscal year 2011. Most of our international operations have historically been taxed at a lower rate than in the U.S., primarily due to tax incentives granted to our sites in Brazil, China, Hungary, Malaysia, Poland, Singapore and Vietnam. The material tax incentives

**Table of Contents**

expire at various dates through 2020. Such tax incentives are subject to conditions with which we expect to continue to comply. See

Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates Income Taxes, Risk Factors We are subject to the risk of increased taxes and Note 4 Income Taxes to the Consolidated Financial Statements further discussion.

**Non-U.S. GAAP Core Financial Measures**

The following discussion and analysis of our financial condition and results of operations include certain non-U.S. GAAP financial measures as identified in the reconciliation below. The non-U.S. GAAP financial measures disclosed herein do not have standard meaning and may vary from the non-U.S. GAAP financial measures used by other companies or how we may calculate those measures in other instances from time to time. Non-U.S. GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. Also, our core financial measures should not be construed as an inference by us that our future results will be unaffected by those items which are excluded from our core financial measures.

Management believes that the non-U.S. GAAP core financial measures set forth below are useful to facilitate evaluating the past and future performance of our ongoing manufacturing operations over multiple periods on a comparable basis by excluding the effects of the amortization of intangibles, distressed customer charges, stock-based compensation expense and related charges, restructuring and impairment charges, settlement of receivables and related charges and loss on disposal of subsidiaries. Among other uses, management uses non-U.S. GAAP core financial measures as a factor in determining certain employee performance when determining incentive compensation.

We are reporting core operating income and core earnings to provide investors with an additional method for assessing operating income and earnings, by presenting what we believe are our core manufacturing operations. A significant portion (based on the respective values) of the items that are excluded for purposes of calculating core operating income and core earnings also impacted certain balance sheet assets, resulting in a portion of an asset being written off without a corresponding recovery of cash we may have previously spent with respect to the asset. In the case of restructuring charges, we may be making associated cash payments in the future. In addition, although, for purposes of calculating core operating income and core earnings, we exclude stock-based compensation expense (which we anticipate continuing to incur in the future) because it is a non-cash expense, the associated stock issued may result in an increase in our outstanding shares of stock, which may result in the dilution of our stockholders' ownership interest. We encourage you to evaluate these items and the limitations for purposes of analysis in excluding them.

Included in the table below is a reconciliation of the non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measures as provided in our Consolidated Financial Statements (in thousands):

	<b>Fiscal Year Ended August 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Operating income (U.S. GAAP)</b>	\$ 621,931	\$ 578,734	\$ 327,566
Amortization of intangibles	16,825	22,051	25,934
Distressed customer charges	16,014		
Stock-based compensation and related charges	81,409	76,230	104,609
Restructuring and impairment charges		628	8,217
Settlement of receivables and related charges		13,607	
Loss on disposal of subsidiaries		23,944	24,604
<b>Core operating income (Non-U.S. GAAP)</b>	<b>\$ 736,179</b>	<b>\$ 715,194</b>	<b>\$ 490,930</b>
<b>Net income attributable to Jabil Circuit, Inc. (U.S. GAAP)</b>	<b>\$ 394,687</b>	<b>\$ 381,063</b>	<b>\$ 168,840</b>
Amortization of intangibles, net of tax	16,425	21,998	25,887
Distressed customer charges	16,014		
Stock-based compensation and related charges, net of tax	79,985	75,068	102,719
Restructuring and impairment charges, net of tax		628	8,314
Settlement of receivables and related charges		13,607	
Loss on disposal of subsidiaries, net of tax		23,944	24,604
<b>Core earnings (Non-U.S. GAAP)</b>	<b>\$ 507,111</b>	<b>\$ 516,308</b>	<b>\$ 330,364</b>



**Table of Contents****Earnings per share: (U.S. GAAP)**

Basic	\$ 1.91	\$ 1.78	\$ 0.79
Diluted	\$ 1.87	\$ 1.73	\$ 0.78

**Core earnings per share: (Non-U.S. GAAP)**

Basic	\$ 2.46	\$ 2.41	\$ 1.54
Diluted	\$ 2.40	\$ 2.34	\$ 1.52

**Common shares used in the calculations of earnings per share (U.S. GAAP & Non-U.S. GAAP):**

Basic	206,160	214,502	214,332
Diluted	211,181	220,719	217,597

Core operating income in fiscal year 2012 increased 2.9% to \$736.2 million compared to \$715.2 million in fiscal year 2011. Core earnings in fiscal year 2012 decreased 1.8% to \$507.1 million compared to \$516.3 million in fiscal year 2011. These variances were the result of the same factors described above in Management's Discussion and Analysis of Financial Condition and Results of Operations Fiscal Year Ended August 31, 2012 Compared to Fiscal Year Ended August 31, 2011 Gross Profit.

**Quarterly Results (Unaudited)**

The following table sets forth certain unaudited quarterly financial information for the 2012 and 2011 fiscal years. In the opinion of management, this information has been presented on the same basis as the audited consolidated financial statements appearing elsewhere, and all necessary adjustments (consisting of normal recurring accruals) have been included in the amounts stated below to present fairly the unaudited quarterly results when read in conjunction with the audited consolidated financial statements and related notes thereto. The operating results for any quarter are not necessarily indicative of results for any future period.

	Fiscal Year 2012				Fiscal Year 2011			
	Aug. 31, 2012	May 31, 2012	Feb. 29, 2012	Nov. 30, 2011	Aug. 31, 2011	May 31, 2011	Feb. 28, 2011	Nov. 30, 2010
	(in thousands, except per share data)							
Net revenue	\$ 4,338,080	\$ 4,250,918	\$ 4,236,174	\$ 4,326,769	\$ 4,280,295	\$ 4,227,688	\$ 3,928,663	\$ 4,082,181
Cost of revenue	4,020,532	3,921,595	3,914,010	3,986,759	3,951,092	3,909,312	3,632,263	3,771,590
Gross profit	317,548	329,323	322,164	340,010	329,203	318,376	296,400	310,591
Operating expenses:								
Selling, general and administrative	163,070	162,748	160,811	157,823	152,204	154,112	141,807	142,449
Research and development	6,784	6,518	6,264	6,271	6,209	6,544	6,540	5,741
Amortization of intangibles	3,426	3,454	4,871	5,074	5,230	5,187	5,665	5,969
Restructuring and impairment charges							196	432
Settlement of receivables and relates charges							13,607	
Loss on disposal of subsidiaries							23,944	
Operating income	144,268	156,603	150,218	170,842	165,560	152,533	104,641	156,000
Other expense (income)	2,440	1,899	1,919	2,685	568	1,771	847	(200)
Interest income	(462)	(733)	(288)	(558)	(646)	(897)	(739)	(850)
Interest expense	27,826	26,462	26,322	25,519	24,605	25,149	25,777	22,162
Income before income tax	114,464	128,975	122,265	143,196	141,033	126,510	78,756	134,888
Income tax expense	31,999	27,377	24,020	29,415	25,492	22,222	23,038	27,477

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Net income	82,465	101,598	98,245	113,781	115,541	104,288	55,718	107,411
Net income (loss) attributable to noncontrolling interests, net of income tax expense	(332)	278	547	909	1,253	(407)	315	734
Net income attributable to Jabil Circuit, Inc	82,797	101,320	\$ 97,698	\$ 112,872	114,288	104,695	\$ 55,403	\$ 106,677
Earnings per share attributable to the stockholders of Jabil Circuit, Inc.:								
Basic	\$ 0.40	\$ 0.49	\$ 0.47	\$ 0.55	\$ 0.54	\$ 0.49	\$ 0.26	\$ 0.50
Diluted	\$ 0.39	\$ 0.48	\$ 0.46	\$ 0.54	\$ 0.52	\$ 0.47	\$ 0.25	\$ 0.49
Weighted average shares outstanding:								
Basic	205,666	206,298	207,287	205,388	212,753	215,705	215,170	214,395
Diluted	210,847	211,541	212,148	209,937	219,494	222,337	221,022	217,405

**Table of Contents**

The following table sets forth, for the periods indicated, certain financial information stated as a percentage of net revenue:

	Fiscal Year 2012				Fiscal Year 2011			
	Aug. 31, 2012	May 31, 2012	Feb. 29, 2012	Nov. 30, 2011	Aug. 31, 2011	May 31, 2011	Feb. 28, 2011	Nov. 30, 2010
Net revenue	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cost of revenue	92.7	92.2	92.4	92.1	92.3	92.5	92.5	92.4
Gross profit	7.3	7.8	7.6	7.9	7.7	7.5	7.5	7.6
Selling, general and administrative	3.7	3.8	3.8	3.6	3.6	3.6	3.6	3.6
Research and development	0.2	0.2	0.2	0.2	0.1	0.2	0.2	0.1
Amortization of intangibles	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1
Restructuring and impairment charges							0.0	0.0
Settlement of receivables and related charges							0.3	
Loss on disposal of subsidiaries							0.6	
Operating income	3.3	3.7	3.5	3.9	3.9	3.6	2.7	3.8
Other expense	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest income	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)
Interest expense	0.7	0.7	0.6	0.6	0.6	0.6	0.7	0.5
Income before income taxes	2.6	3.0	2.9	3.3	3.3	3.0	2.0	3.3
Income tax expense	0.7	0.6	0.6	0.7	0.6	0.5	0.6	0.7
Net income	1.9	2.4	2.3	2.6	2.7	2.5	1.4	2.6
Net income attributable to noncontrolling interests, net of income tax expense	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income attributable to Jabil Circuit, Inc	1.9%	2.4%	2.3%	2.6%	2.7%	2.5%	1.4%	2.6%

**Table of Contents****Acquisitions and Expansion**

As discussed in Note 14 **Business Acquisitions** to the Consolidated Financial Statements, we completed our acquisition of Telmar during the second quarter of fiscal year 2012. Acquisitions are accounted for using the acquisition method of accounting. Our Consolidated Financial Statements include the operating results of each business from the date of acquisition. See **Risk Factors** We have on occasion not achieved, and may not in the future achieve, expected profitability from our acquisitions.

**Liquidity and Capital Resources**

At August 31, 2012, we had cash and cash equivalent balances totaling \$1.2 billion, total notes payable and long-term debt of \$1.7 billion, \$1.3 billion in available liquidity under our revolving credit facilities and up to \$184.3 million in available liquidity under our trade accounts receivable securitization and uncommitted sale programs. As the sale programs are uncommitted, we can offer no assurance that if we attempt to draw on such programs in the future that we will receive funding from the associated banks which would require us to utilize other available sources of liquidity, including our revolving credit facilities.

**Cash Flows**

The following table sets forth, for the fiscal years ended August 31 selected consolidated cash flow information (in thousands):

	<b>Fiscal Year Ended August 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Net cash provided by operating activities	\$ 634,226	\$ 828,009	\$ 427,410
Net cash used in investing activities	(605,870)	(426,278)	(440,257)
Net cash provided by (used in) financing activities	317,358	(267,722)	(100,280)
Effect of exchange rate changes on cash	(17,069)	10,273	(18,816)
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>\$ 328,645</b>	<b>\$ 144,282</b>	<b>\$ (131,943)</b>

Net cash provided by operating activities for fiscal year 2012 was approximately \$634.2 million. This resulted primarily from net income of \$396.1 million, \$353.5 million in non-cash depreciation and amortization expense and \$81.4 million in stock-based compensation expense; which were partially offset by a \$141.6 million increase in prepaid expenses and other current assets and a \$53.3 million increase in inventories. The increase in prepaid expenses and other current assets was primarily driven by increases in the deferred purchase price notes receivable under our asset-backed securitization programs due to higher levels of sales and the timing of cash funding provided by the unaffiliated conduits and financial institutions discussed further below and advanced deposits made for machinery and equipment purchases and facility expansion primarily within our DMS segment. The increase in inventories was primarily to support the transition of certain program wins.

Net cash used in investing activities for fiscal year 2012 was \$605.9 million. This consisted primarily of capital expenditures of \$497.7 million principally for machinery and equipment for new business, particularly within our DMS segment, maintenance levels of machinery and equipment and information technology infrastructure upgrades and \$125.1 million of net cash paid to acquire Telmar. These increases were partially offset by \$16.4 million of proceeds from the sale of property and equipment.

Net cash provided by financing activities for fiscal year 2012 was \$317.4 million. This resulted from our receipt of approximately \$0.5 billion of proceeds from borrowings under the 4.700% Senior Notes and \$8.7 billion of proceeds from borrowings under existing debt agreements, which primarily included \$8.3 billion of borrowings under the Old Amended and Restated Credit Facility and the Amended and Restated Credit Facility. This was offset by repayments in an aggregate amount of approximately \$8.7 billion during fiscal year 2012, which primarily included an aggregate of \$8.3 billion of repayments under the Old Amended and Restated Credit Facility and the Amended and Restated Credit Facility. In addition, we paid \$71.0 million to repurchase 3,212,418 of our common shares, \$65.2 million in dividends to stockholders, \$20.5 million related to the purchase of a portion of our noncontrolling interest of a subsidiary within our DMS segment and \$31.2 million to the IRS on behalf of certain employees to satisfy minimum tax obligations related to the vesting of certain restricted stock awards (as consideration for these payments to the IRS, we withheld \$31.2 million of employee-owned common stock related to this vesting) during the fiscal year ended August 31, 2012.





---

**Table of Contents*****Sources***

We may need to finance day-to-day working capital needs, as well as future growth and any corresponding working capital needs, with additional borrowings under our Amended and Restated Credit Facility (which is further discussed in the following paragraphs) and our other revolving credit facilities described below, as well as additional public and private offerings of our debt and equity. Currently, we have a shelf registration statement with the SEC registering the potential sale of an indeterminate amount of debt and equity securities in the future, from time-to-time over the three years following the registration, to augment our liquidity and capital resources. The current shelf registration statement will expire in the first quarter of fiscal year 2015 at which time we currently anticipate filing a new shelf registration statement. Any future sale or issuance of equity or convertible debt securities could result in dilution to current or future shareholders. Further, we may issue debt securities that have rights and privileges senior to those of holders of ordinary shares, and the terms of this debt could impose restrictions on operations, increase debt service obligations, limit our flexibility as a result of debt service requirements and restrictive covenants, potentially negatively affect our credit ratings, and limit our ability to access additional capital or execute our business strategy. We continue to assess our capital structure and evaluate the merits of redeploying available cash to reduce existing debt or repurchase common shares.

We regularly sell designated pools of trade accounts receivable under two asset-backed securitization programs, a factoring program and two uncommitted trade accounts receivable sale programs (collectively referred to herein as the programs). Transfers of the receivables under the programs are accounted for as sales and, accordingly, net receivables sold under the programs are excluded from accounts receivable on the Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Consolidated Statements of Cash Flows. Discussion of each of the programs is included in the following paragraphs. In addition, refer to Note 2 Trade Accounts Receivable Securitization and Sale Programs to the Consolidated Financial Statements for further details on the programs.

***a. Asset-Backed Securitization Programs***

We continuously sell designated pools of trade accounts receivable under our asset-backed securitization programs to special purpose entities, which in turn sell 100% of the receivables to conduits administered by unaffiliated financial institutions (for the North American asset-backed securitization program) and an unaffiliated financial institution (for the foreign asset-backed securitization program). Any portion of the purchase price for the receivables which is not paid in cash upon the sale taking place is recorded as a deferred purchase price receivable, which is paid from available cash as payments on the receivables are collected. Net cash proceeds up to a maximum of \$300.0 million for the North American asset-backed securitization program and \$200.0 million for the foreign asset-backed securitization program are available at any one time.

The foreign asset-backed securitization program was amended on May 15, 2012 to expire on May 15, 2015.

In connection with our asset-backed securitization programs, at August 31, 2012, we had sold \$861.9 million of eligible trade accounts receivable, which represents the face amount of total outstanding receivables at that date. In exchange, we received cash proceeds of \$379.4 million, and a net deferred purchase price receivable. At August 31, 2012, the net deferred purchase price receivable totaled approximately \$477.4 million. The deferred purchase price receivable was recorded initially at fair value as prepaid expenses and other current assets on the Consolidated Balance Sheets.

***b. Trade Accounts Receivable Factoring Agreement***

In connection with a factoring agreement, we transfer ownership of eligible trade accounts receivable of a foreign subsidiary without recourse to a third party purchaser in exchange for cash. Proceeds from the transfer reflect the face value of the account less a discount. In April 2012, the factoring agreement was extended through September 30, 2012, at which time it was automatically renewed for an additional six-month period.

During the fiscal year ended August 31, 2012, we sold \$76.0 million of trade accounts receivable and received cash proceeds of \$76.0 million.

***c. Trade Accounts Receivable Sale Programs***

In connection with two separate uncommitted trade accounts receivable sale agreements with banks, the second of which was entered into during the first quarter of fiscal year 2012, we may elect to sell and the banks may elect to purchase at a discount, on an ongoing basis, up to a maximum of \$250.0 million and \$40.0 million of specific trade accounts receivable at any one time. The \$250.0 million uncommitted trade accounts receivable sale agreement has no defined termination date and either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. The \$40.0 million uncommitted trade accounts receivable sale agreement was amended during the fourth quarter of fiscal year 2012. Prior



**Table of Contents**

to the amendment, the capacity was \$50.0 million. The \$40.0 million agreement will expire no later than June 1, 2015, though either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. A \$200.0 million uncommitted trade accounts receivable sale agreement, which we were previously party to, was terminated on May 31, 2012.

During the fiscal year ended August 31, 2012, we sold \$2.1 billion of trade accounts receivable under these programs and we received cash proceeds of \$2.1 billion.

Notes payable and long-term debt outstanding at August 31, 2012 and August 31, 2011 are summarized below (in thousands):

	August 31, 2012	August 31, 2011
7.750% Senior Notes due 2016 (a)	\$ 305,221	\$ 303,501
8.250% Senior Notes due 2018 (b)	397,903	397,521
5.625% Senior Notes due 2020 (c)	400,000	400,000
4.700% Senior Notes due 2022 (d)	500,000	
Borrowings under credit facilities (e)	8,000	72,100
Borrowings under loans (f)	56,036	2,062
Fair value adjustment related to terminated interest rate swap on the 7.750% Senior Notes (g)	9,197	11,570
Total notes payable and long-term debt	1,676,357	1,186,754
Less current installments of notes payable and long-term debt	18,031	74,160
Notes payable and long-term debt, less current installments	\$ 1,658,326	\$ 1,112,594

(a) During the fourth quarter of fiscal year 2009, we issued the 7.750% Senior Notes at 96.1% of par, resulting in net proceeds of approximately \$300.0 million. The 7.750% Senior Notes mature on July 15, 2016 and pay interest semiannually on January 15 and July 15. Also, the 7.750% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. We are subject to covenants such as limitations on our and/or our subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee funded debt (which only applies to our restricted subsidiaries); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 7.750% Senior Notes upon a change of control repurchase event.

(b) During the second and third quarters of fiscal year 2008, we issued \$250.0 million and \$150.0 million, respectively, of ten-year, unregistered 8.250% notes at 99.965% of par and 97.5% of par, respectively, resulting in net proceeds of approximately \$245.7 million and \$148.5 million, respectively. On July 18, 2008, we completed an exchange whereby all of the outstanding unregistered 8.250% Notes were exchanged for the 8.250% Senior Notes that are substantially identical to the unregistered notes except that the 8.250% Senior Notes are registered under the Securities Act and do not have any transfer restrictions, registration rights or rights to additional special interest. The 8.250% Senior Notes mature on March 15, 2018 and pay interest semiannually on March 15 and September 15. The interest rate payable on the 8.250% Senior Notes is subject to adjustment from time to time if the credit ratings assigned to the 8.250% Senior Notes increase or decrease, as provided in the 8.250% Senior Notes. The 8.250% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations.

We are subject to covenants such as limitations on our and/or our subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to our restricted subsidiaries); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 8.250% Senior Notes upon a change of control repurchase event.

- (c) During the first quarter of fiscal year 2011, we issued the 5.625% Senior Notes at par. The net proceeds from the offering of \$400.0 million were used to fully repay the term portion of the Old Credit Facility and partially repay amounts outstanding under our foreign asset-backed securitization program. The 5.625% Senior Notes mature on December 15, 2020. Interest on the 5.625% Senior Notes is payable semiannually on June 15 and December 15 of each year, beginning on June 15, 2011. The 5.625% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. We are subject to covenants such as limitations on our and/or our subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and

**Table of Contents**

leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to our restricted subsidiaries); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 5.625% Senior Notes upon a change of control repurchase event.

(d) During the fourth quarter of fiscal year 2012, we issued the 4.700% Senior Notes at 99.992% of par. The net proceeds from the offering of \$500.0 million were used to repay outstanding borrowings under our revolving Amended and Restated Credit Facility and for general corporate purposes. The 4.700% Senior Notes mature on September 15, 2022 and pay interest semiannually on March 15 and September 15 of each year, beginning on March 15, 2013. The 4.700% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. We are subject to covenants such as limitations on our and/or our subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to our restricted subsidiaries); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 4.700% Senior Notes upon a change of control repurchase event.

(e) As of August 31, 2012, six of our foreign subsidiaries have credit facilities that finance their future growth and any corresponding working capital needs. Five of the credit facilities are denominated in U.S. dollars and one is denominated in Brazilian reais. The credit facilities incur interest at fixed and variable rates ranging from 2.1% to 12.4%.

On March 19, 2012, we entered into the Amended and Restated Credit Facility, which amended and restated the Old Amended and Restated Credit Facility. The Amended and Restated Credit Facility provides for a revolving credit facility in the initial amount of \$1.3 billion, which may, subject to lenders' discretion, potentially be increased up to \$1.6 billion and expires on March 19, 2017. Interest and fees on the Amended and Restated Credit Facility advances are based on our non-credit enhanced long-term senior unsecured debt rating as determined by S&P and Moody's. Interest is charged at a rate equal to either 0.175% to 0.850% above the base rate or 1.175% to 1.850% above the Eurocurrency rate, where the base rate represents the greatest of Citibank, N.A.'s prime rate, 0.50% above the federal funds rate, or 1.0% above one-month LIBOR, and the Eurocurrency rate represents adjusted LIBOR for the applicable interest period, each as more fully described in the Amended and Restated Credit Facility agreement. Fees include a facility fee based on the revolving credit commitments of the lenders and a letter of credit fee based on the amount of outstanding letters of credit. We, along with our subsidiaries, are subject to the following financial covenants: (1) a maximum ratio of (a) Debt (as defined in the Amended and Restated Credit Facility agreement) to (b) Consolidated EBITDA (as defined in the Amended and Restated Credit Facility agreement) and (2) a minimum ratio of (a) Consolidated EBITDA to (b) interest payable on, and amortization of debt discount in respect of, all Debt (as defined in the Amended and Restated Credit Facility agreement) and loss on sale of accounts receivables. In addition, we are subject to other covenants, such as: limitation upon liens; limitation upon mergers, etc.; limitation upon accounting changes; limitation upon subsidiary debt; limitation upon sales, etc. of assets; limitation upon changes in nature of business; payment restrictions affecting subsidiaries; compliance with laws, etc.; payment of taxes, etc.; maintenance of insurance; preservation of corporate existence, etc.; visitation rights; keeping of books; maintenance of properties, etc.; transactions with affiliates; and reporting requirements.

During fiscal year 2012, we borrowed and repaid \$8.3 billion against the Old Amended and Restated Credit Facility and the Amended and Restated Credit Facility under multiple draws. In addition, during the fourth quarter of fiscal year 2012, we borrowed and repaid \$1.6 billion against the Amended and Restated Credit Facility under multiple draws.

(f) On May 2, 2012, we entered into a master lease agreement with a variable interest entity (the VIE) whereby we sell to and subsequently lease back from the VIE up to \$60.0 million in certain machinery and equipment for a period of up to five years. In connection with this transaction, we hold a variable interest in the VIE, which was designed to hold debt obligations payable to third-party creditors. The proceeds from such debt obligations are utilized to finance the purchase of the machinery and equipment that is then leased by us. We are the primary beneficiary of the VIE as we have both the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. Therefore, we consolidate the financial statements of the VIE and eliminate all intercompany transactions. At August 31, 2012, the VIE had approximately \$55.1 million of total assets, of which approximately \$53.6 million was comprised of a note receivable due from us, and approximately \$54.8 million of total liabilities, of which approximately \$54.7 million were debt obligations to the third-party creditors (as the VIE has utilized approximately \$54.7 million of the \$60.0 million debt obligation capacity). The third-party creditors have recourse to our general credit only in the event that we default on our obligations under the terms of the master lease agreement. In addition, the assets held by the VIE can be used only to settle the obligations of the VIE.

---

## **Table of Contents**

In addition to the loans described above, at August 31, 2012, we have borrowings outstanding to fund working capital needs. These additional loans total approximately \$1.2 million and are denominated in Euros. The loans are due and payable within 12 months and are classified as short-term on the Consolidated Balance Sheets.

(g) This amount represents the fair value hedge accounting adjustment related to the 7.750% Senior Notes. For further discussion of our fair value hedges, see Note 12 *Derivative Financial Instruments and Hedging Activities* to the Consolidated Financial Statements.

At August 31, 2012 and 2011, we were in compliance with all covenants under the Amended and Restated Credit Facility and the Old Amended and Restated Credit Facility, respectively and our securitization programs.

### *Uses*

On October 20, 2011, January 25, 2012 April 19, 2012, and July 19, 2012, our Board of Directors approved payment of a quarterly dividend of \$0.08 per share to shareholders of record as of November 15, 2011, February 16, 2012, May 15, 2012, and August 15, 2012 respectively. The total cash dividend declared on October 20, 2011 of \$17.4 million was paid on December 1, 2011, the total cash dividend declared on January 25, 2012 of \$17.3 million was paid on March 1, 2012, the total cash dividend declared on April 19, 2012 of \$17.3 million was paid on June 1, 2012 and the total cash dividend declared on July 19, 2012 of \$17.2 million was paid on September 4, 2012. We currently expect to continue to declare and pay regular quarterly dividends of an amount similar to our past declarations. However, the declaration and payment of future dividends are discretionary and will be subject to determination by our Board of Directors each quarter following its review of our financial performance.

In the first quarter of fiscal year 2012, our Board of Directors authorized the repurchase of \$100.0 million of our common shares. We repurchased 3,212,418 shares during the course of fiscal year 2012 for approximately \$71.0 million. In addition, following the end of fiscal year 2012, we repurchased 1,583,815, which is the remaining amount authorized by our Board of Directors.

On September 25, 2012, our Board of Directors authorized the repurchase of up to an additional \$100.0 million of our common shares during the twelve month period following their authorization. As of October 22, 2012 we repurchased 3,580,104 shares for approximately \$62.3 million. The remaining shares will be repurchased from time-to-time in the open market or through privately negotiated transactions at the Company's discretion, subject to market conditions and other factors.

On December 1, 2011, we completed our acquisition of Telmar by acquiring 100% of the issued and outstanding common shares of Telmar for approximately \$128.9 million in cash which was primarily funded through the Old Amended and Restated Credit Facility. Refer to Note 14 *Business Acquisitions* to the Consolidated Financial Statements for further details surrounding the Telmar acquisition.

Our working capital requirements and capital expenditures could continue to increase in order to support future expansions of our operations through construction of greenfield operations or acquisitions. It is possible that future expansions may be significant and may require the payment of cash. Future liquidity needs will also depend on fluctuations in levels of inventory and shipments, changes in customer order volumes and timing of expenditures for new equipment.

At August 31, 2012, we had approximately \$1.2 billion in cash and cash equivalents. As our growth remains predominantly outside of the United States, a significant portion of such cash and cash equivalents are held by our foreign subsidiaries. We estimate that approximately \$476.0 million of the cash and cash equivalents held by our foreign subsidiaries could not be repatriated to the United States without potential income tax consequences.

For discussion of our cash management and risk management policies see *Quantitative and Qualitative Disclosures About Market Risk*.

We currently anticipate that during the next 12 months, our capital expenditures will be in the range of \$400.0 million to \$500.0 million, principally for machinery and equipment for new business within our DMS segment, maintenance levels of machinery and equipment, information technology infrastructure upgrades and construction of new greenfield facilities. We believe that our level of resources, which include cash on hand, available borrowings under our revolving credit facilities, additional proceeds available under our trade accounts receivable securitization programs and potentially available under our uncommitted trade accounts receivable sale programs and funds provided by operations, will be adequate to fund these capital expenditures, the payment of any declared quarterly dividends, the repurchase of common shares and our working capital requirements for the next 12 months.

Our \$300.0 million North American asset-backed securitization program expires in October 2014 and our \$200.0 million foreign asset-backed securitization program expires in May 2015, and we may be unable to renew either of these. Our \$250.0 million



**Table of Contents**

uncommitted trade accounts receivable sale program does not have a defined termination date and either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. Our \$40.0 million uncommitted trade accounts receivable sale program will expire no later than June 1, 2015, though either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. As the sales programs are uncommitted, we can offer no assurance that if we attempt to draw on such programs in the future that we will receive funding from the associated banks which would require us to utilize other available sources of liquidity, including our revolving credit facilities.

Should we desire to consummate significant additional acquisition opportunities or undertake significant additional expansion activities, our capital needs would increase and could possibly result in our need to increase available borrowings under our revolving credit facilities or access public or private debt and equity markets. There can be no assurance, however, that we would be successful in raising additional debt or equity on terms that we would consider acceptable. See Risk Factors Our amount of debt could significantly increase in the future.

**Contractual Obligations**

Our contractual obligations for short and long-term debt arrangements, future interest on notes payable and long-term debt, future minimum lease payments under non-cancelable operating lease arrangements, pensions and employee benefit obligations and capital commitments as of August 31, 2012 are summarized below. We generally do not enter into non-cancelable purchase orders for materials until we receive a corresponding purchase commitment from our customer. Non-cancelable purchase orders do not typically extend beyond the normal lead time of several weeks at most. Purchase orders beyond this time frame are typically cancelable.

	Total	Payments due by period (in thousands)			
		Less than 1 year	1-3 years	4-5 years	After 5 years
Notes payable and long-term debt (a)	\$ 1,667,160	\$ 18,031	\$ 18,235	\$ 332,991	\$ 1,297,903
Future interest on notes payable and long-term debt (b)	707,891	104,939	209,081	180,822	213,049
Operating lease obligations	237,002	60,432	74,467	45,534	56,569
Non-cancelable purchase order obligations (c)	112,841	111,120	1,721		
Pension and postretirement contributions and payments (d)	22,293	5,531	2,319	2,664	11,779
Capital commitments (e)	3,200	3,200			
<b>Total contractual cash obligations (f)</b>	<b>\$ 2,750,387</b>	<b>\$ 303,253</b>	<b>\$ 305,823</b>	<b>\$ 562,011</b>	<b>\$ 1,579,300</b>

- (a) The above table excludes a \$9.2 million fair value adjustment related to the former interest rate swap on the 7.750% Senior Notes.
- (b) Certain of our notes payable and long-term debt pay interest at variable rates. In the contractual obligations table above, we have elected to apply estimated interest rates to determine the value of these future interest payments.
- (c) Consists of purchase commitments entered into as of August 31, 2012 for property, plant and equipment pursuant to legally enforceable and binding agreements.
- (d) Includes the estimated company contributions to funded pension plans during fiscal 2013 and the expected benefit payments for unfunded pension and postretirement plans from fiscal 2013 through 2022. These future payments are not recorded on the consolidated balance sheet but will be recorded as incurred.
- (e)



## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

During the first quarter of fiscal year 2009, we committed \$10.0 million to an independent private equity limited partnership which invests in companies that address resource limits in energy, water and materials (commonly referred to as the CleanTech sector). Of that amount, we have invested \$6.8 million as of August 31, 2012. The remaining commitment of \$3.2 million is callable over the next 12 months by the general partner.

- (f) At August 31, 2012, we have \$7.3 million and \$68.5 million recorded as a current and a long-term liability, respectively, for uncertain tax positions. We are not able to reasonably estimate the timing of payments, or the amount by which our liability for these uncertain tax positions will increase or decrease over time, and accordingly, this liability has been excluded from the above table.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk** **Foreign Currency Exchange Risks**

We transact business in various foreign countries and are, therefore, subject to risk of foreign currency exchange rate fluctuations. We enter into forward contracts to economically hedge transactional exposure associated with commitments arising from trade accounts receivable, trade accounts payable, intercompany transactions and fixed purchase obligations denominated in a

**Table of Contents**

currency other than the functional currency of the respective operating entity. We do not intend to use derivative financial instruments for speculative purposes. All derivative instruments are recorded on our Consolidated Balance Sheets at their respective fair values. At August 31, 2012, except for certain foreign currency contracts with a notional amount outstanding of \$199.7 million and a fair value of \$1.3 million recorded in prepaid expenses and other current assets and \$1.2 million recorded in accrued expenses, we have elected not to prepare and maintain the documentation required for the transactions to qualify as accounting hedges and, therefore, changes in fair value are recorded within our Consolidated Statements of Operations.

The aggregate notional amount of outstanding contracts at August 31, 2012 that do not qualify as accounting hedges was \$837.3 million. The fair value of these contracts amounted to a \$4.4 million asset recorded in prepaid expenses and other current assets and a \$3.0 million liability recorded to accrued expenses on our Consolidated Balance Sheets.

The forward contracts (both those that are designated as accounting hedging instruments and those that are not) will generally expire in less than three months, with five months being the maximum term of the contracts outstanding at August 31, 2012. The change in fair value related to contracts designated as accounting hedging instruments will be reflected in the revenue or expense line in which the underlying transaction occurs within our Consolidated Statements of Operations. The change in fair value related to contracts not designated as accounting hedging instruments will be reflected in cost of revenue within our Consolidated Statements of Operations. The forward contracts are denominated in Brazilian reais, British pounds, Canadian dollars, Chinese yuan renminbis, Euros, Hungarian forints, Indian rupees, Japanese yen, Malaysian ringgits, Mexican pesos, Polish zlotys, Russian rubles, Swedish krona, Tawain dollars and U.S. dollars.

Based on our overall currency rate exposures as of August 31, 2012, including the derivative financial instruments intended to hedge the nonfunctional currency-denominated monetary assets and liabilities, an immediate 10% hypothetical change of foreign currency exchange rates would not have a material effect on our Consolidated Financial Statements.

**Interest Rate Risk**

A portion of our exposure to market risk for changes in interest rates relates to our domestic investment portfolio. We do not, and do not intend to, use derivative financial instruments for speculative purposes. We place cash and cash equivalents with various major financial institutions. We protect our invested principal funds by limiting default risk, market risk and reinvestment risk. We mitigate these risks by generally investing in investment grade securities and by frequently positioning the portfolio to try to respond appropriately to a reduction in credit rating of any investment issuer, guarantor or depository to levels below the credit ratings dictated by our investment policy. The portfolio typically includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. At August 31, 2012, there were no significant outstanding investments.

During the second quarter of fiscal year 2011, we entered into a series of interest rate swaps with an aggregate notional amount of \$200.0 million designated as fair value hedges of a portion of our 7.750% Senior Notes. Under these interest rate swaps, we received fixed rate interest payments and paid interest at a variable rate based on LIBOR plus a spread. The effect of these swaps was to convert fixed rate interest expense on a portion of the 7.750% Senior Notes to floating rate interest expense. Gains and losses related to changes in the fair value of the interest rate swaps were recorded to interest expense and offset changes in the fair value of the hedged portion of the underlying 7.750% Senior Notes.

During the fourth quarter of fiscal year 2011, we terminated the interest rate swaps entered into in connection with the 7.750% Senior Notes with a fair value of \$12.2 million, including accrued interest of \$0.6 million at August 31, 2011. The portion of the fair value that is not accrued interest is recorded as a hedge accounting adjustment to the carrying amount of the 7.750% Senior Notes and is being amortized as a reduction to interest expense over the remaining term of the 7.750% Senior Notes. At August 31, 2012, the hedge accounting adjustment recorded is \$9.2 million in the Consolidated Balance Sheets.

We pay interest on several of our outstanding borrowings at interest rates that fluctuate based upon changes in various base interest rates. There were \$8.0 million in borrowings outstanding under these facilities at August 31, 2012. See Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources and Note 7—Notes Payable and Long-Term Debt to the Consolidated Financial Statements for additional information regarding our outstanding debt obligations. The effect of an immediate hypothetical 10% change in variable interest rates would not have a material effect on our Consolidated Financial Statements.

**Item 8. Financial Statements and Supplementary Data**

Certain information required by this item is included in Item 7 of Part II of this Report under the heading Quarterly Results and is incorporated into this item by reference. All other information required by this item is included in Item 15 of Part IV of this Report and is incorporated into

this item by reference.

---

**Table of Contents**

**Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure**

There have been no changes in or disagreements with our accountants on accounting and financial disclosure.

**Item 9A. Controls and Procedures**

**(a) Evaluation of Disclosure Controls and Procedures**

We carried out an evaluation required by Rules 13a-15 and 15d-15 under the Exchange Act (the *Evaluation*), under the supervision and with the participation of our President and Chief Executive Officer ( *CEO* ) and Chief Financial Officer ( *CFO* ), of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15 and 15d-15 under the Exchange Act ( *Disclosure Controls* ) as of August 31, 2012. Based on the *Evaluation*, our CEO and CFO concluded that the design and operation of our Disclosure Controls were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) accumulated and communicated to our senior management, including our CEO and CFO, to allow timely decisions regarding required disclosure.

**(b) Management's Report on Internal Control over Financial Reporting**

We assessed the effectiveness of our internal control over financial reporting as of August 31, 2012. Management's report on internal control over financial reporting as of August 31, 2012 is incorporated herein at Item 15. Ernst & Young LLP, our independent registered certified public accounting firm, issued an audit report on the effectiveness of our internal control over financial reporting as of August 31, 2012, which is incorporated herein at Item 15.

**(c) Changes in Internal Control over Financial Reporting**

For our fiscal quarter ended August 31, 2012, we did not identify any modifications to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Many of the components of our internal controls over financial reporting are evaluated on an ongoing basis by our finance organization to ensure continued compliance with the Exchange Act. The overall goals of these various evaluation activities are to monitor our internal controls over financial reporting and to modify them as necessary. We intend to maintain our internal controls over financial reporting as dynamic processes and procedures that we adjust as circumstances merit, and we have reached our conclusions set forth above, notwithstanding certain improvements and modifications.

**(d) Limitations on the Effectiveness of Controls and Other Matters**

Our management, including our CEO and CFO, does not expect that our Disclosure Controls and internal control over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls may be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Notwithstanding the foregoing limitations on the effectiveness of controls, we have nonetheless reached the conclusions set forth above on our disclosure controls and procedures and our internal control over financial reporting.

The SEC's general guidance permits the exclusion of an assessment of the effectiveness of a registrant's controls and procedures as they relate to its internal control over financial reporting for an acquired business during the first year following such acquisition if, among other

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

circumstances and factors, there is not an adequate amount of time between the acquisition date and the date of assessment. On December 1, 2011, we acquired Telmar. In accordance with the SEC guidance, the scope of our evaluation of internal controls over financial reporting as of August 31, 2012 did not include the internal control over financial reporting of these acquired operations. Assets acquired from Telmar and the entities that it directly or indirectly owns represent less than 3% of our total consolidated assets at August 31, 2012 and net revenue generated by Telmar and the entities that it directly or indirectly owns subsequent to the date of acquisition represent less than 1% of our consolidated net revenue for the fiscal year ended August 31, 2012.

---

**Table of Contents**

As part of our acquisition of Telmar we continue to evaluate Telmar's internal controls over financial reporting. From the acquisition date to August 31, 2012, the processes and systems of Telmar's acquired operations did not significantly impact our internal control over financial reporting.

**(e) CEO and CFO Certifications**

Exhibits 31.1 and 31.2 are the Certifications of the CEO and the CFO, respectively. The Certifications are required in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (the "Section 302 Certifications"). This Item of this report, which you are currently reading is the information concerning the Evaluation referred to in the Section 302 Certifications and this information should be read in conjunction with the Section 302 Certifications for a more complete understanding of the topics presented.

**Item 9B. Other Information**

None.

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance  
Directors, Audit Committee and Audit Committee Financial Expert**

Information regarding our directors, audit committee and audit committee financial expert is incorporated by reference to the information set forth under the captions "Proposal No. 1 Election of Directors" and "Corporate Governance and Board of Directors Matters" in our Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of our fiscal year ended August 31, 2012.

**Executive Officers**

Information regarding our executive officers is included in Item 1 of Part I of this Report under the heading "Executive Officers of the Registrant" and is incorporated into this item by reference.

**Section 16(a) Beneficial Ownership Reporting Compliance**

Information regarding compliance with Section 16 (a) of the Exchange Act is hereby incorporated herein by reference from the section entitled "Beneficial Ownership - Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of our fiscal year ended August 31, 2012.

**Codes of Ethics**

We have adopted a senior code of ethics that applies to our principal executive officer, principal financial officer, principal accounting officer, controller and other persons performing similar functions. We have also adopted a general code of business conduct and ethics that applies to all of our directors, officers and employees. These codes are both posted on our website, which is located at <http://www.jabil.com>. Stockholders may request a free copy of either of such items in print form from:

Jabil Circuit, Inc.

Attention: Investor Relations

10560 Dr. Martin Luther King, Jr. Street North

St. Petersburg, Florida 33716

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Telephone: (727) 577-9749

We intend to satisfy the disclosure requirement under Item 5.05 of Form 8-K regarding any amendment to, or waiver from, a provision of the code of ethics by posting such information on our website, at the address specified above. Similarly, we expect to disclose to stockholders any waiver of the code of business conduct and ethics for executive officers or directors by posting such information on our website, at the address specified above. Information contained in our website, whether currently posted or posted in the future, is not part of this document or the documents incorporated by reference in this document.

### **Corporate Governance Guidelines**

We have adopted Corporate Governance Guidelines, which are available on our website at <http://www.jabil.com>. Stockholders may request a copy of the Corporate Governance Guidelines from the address and phone number set forth above under Codes of Ethics.

**Table of Contents****Committee Charters**

The charters for our Audit Committee, Compensation Committee and Nomination and Corporate Governance Committee are available on our website at <http://www.jabil.com>. Stockholders may request a copy of each of these charters from the address and phone number set forth under Codes of Ethics.

**Item 11. Executive Compensation**

Information regarding executive compensation is incorporated by reference to the information set forth under the caption "Compensation Discussion & Analysis" in our Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of our fiscal year ended August 31, 2012.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information regarding security ownership of certain beneficial owners and management is incorporated by reference to the information set forth under the caption "Beneficial Ownership Share Ownership by Principal Stockholders and Management" in our Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of our fiscal year ended August 31, 2012.

The following table sets forth certain information relating to our equity compensation plans as of August 31, 2012.

**Equity Compensation Plan Information**

	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights (3)	Number of securities remaining available for future issuance under equity compensation plans (4)
<b>Plans approved by security holders:</b>			
1992 Stock Option Plan		\$	NA
2002 Stock Incentive Plan	8,586,607 <sup>(1)</sup>	\$ 25.91	NA
2002 CSOP Plan	34,704	\$ 21.97	NA
2002 FSOP Plan	56,630	\$ 24.26	NA
2011 Stock Award and Incentive Plan		NA	4,883,919
2002 Employee Stock Purchase Plan	NA	NA	NA
2011 Employee Stock Purchase Plan	NA	NA	5,245,402
Restricted Stock Awards	12,945,864 <sup>(2)</sup>	NA	NA
Subtotal	21,623,805		10,129,321
<b>Plans not approved by security holders:</b>			
Subtotal			
<b>Total</b>	<b>21,623,805</b>		<b>10,129,321</b>

<sup>(1)</sup> Amount reflects the number of shares of securities to be issued upon exercise of outstanding options, warrants and rights.



- (2) Amount reflects the number of shares issuable upon vesting of restricted stock awards granted under the 2002 Stock Incentive Plan and 2011 Stock Award and Incentive Plan, which represents the maximum number of shares that can vest based on the achievement of certain performance criteria.
- (3) The weighted-average exercise price does not take into account the shares issuable upon vesting of restricted stock awards and restricted stock unit awards, which are not options, warrants or rights and have no exercise price.
- (4) All of the shares available for future issuance under the 2011 Stock Award and Incentive Plan may be issued in connection with options, warrants, rights, restricted stock or other stock-based awards.  
See Note 10 Stockholders' Equity to the Consolidated Financial Statements.

**Item 13. Certain Relationships and Related Transactions, and Director Independence**

Information regarding certain relationships and related transactions is incorporated by reference to the information set forth under the caption Related Party Transactions - Certain Related Party Transactions in our Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of our fiscal year ended August 31, 2012.

**Table of Contents**

**Item 14. Principal Accounting Fees and Services**

Information regarding principal accounting fees and services is incorporated by reference to the information set forth under the captions

Ratification of Appointment of Independent Registered Certified Public Accounting Firm Principal Accounting Fees and Services and Policy on Audit Committee Pre-Approval of Audit, Audit Related and Permissible Non-Audit Services in our Proxy Statement for the 2012 Annual Meeting of Stockholders to be filed with SEC within 120 days after the end of our fiscal year ended August 31, 2012.

**Table of Contents**

**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

(a) The following documents are filed as part of this Report:

1. *Financial Statements.* Our consolidated financial statements, and related notes thereto, with the independent registered certified public accounting firm reports thereon are included in Part IV of this report on the pages indicated by the Index to Consolidated Financial Statements and Schedule as presented on page 56 of this report.

2. *Financial Statement Schedule.* Our financial statement schedule is included in Part IV of this report on the page indicated by the Index to Consolidated Financial Statements and Schedule as presented on page 56 of this report. This financial statement schedule should be read in conjunction with our consolidated financial statements, and related notes thereto.

Schedules not listed in the Index to Consolidated Financial Statements and Schedule have been omitted because they are not applicable, not required, or the information required to be set forth therein is included in the consolidated financial statements or notes thereto.

3. *Exhibits.* See Item 15(b) below.

(b) *Exhibits.* The exhibits listed on the Exhibits Index are filed as part of, or incorporated by reference into, this Report.

(c) *Financial Statement Schedules.* See Item 15(a) above.

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULE**

<u>Management's Report on Internal Control over Financial Reporting</u>	57
<u>Reports of Independent Registered Certified Public Accounting Firm (Ernst &amp; Young LLP)</u>	58
<u>Report of Independent Registered Public Accounting Firm (KPMG LLP)</u>	60
Consolidated Financial Statements:	
<u>Consolidated Balance Sheets – August 31, 2012 and 2011</u>	61
<u>Consolidated Statements of Operations – Years ended August 31, 2012, 2011, and 2010</u>	62
<u>Consolidated Statements of Comprehensive Income – Years ended August 31, 2012, 2011, and 2010</u>	63
<u>Consolidated Statements of Stockholders' Equity – Years ended August 31, 2012, 2011, and 2010</u>	64
<u>Consolidated Statements of Cash Flows – Years ended August 31, 2012, 2011, and 2010</u>	65
<u>Notes to Consolidated Financial Statements</u>	66
Financial Statement Schedule:	
<u>Schedule II – Valuation and Qualifying Accounts</u>	99

**Table of Contents**

**MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management of Jabil Circuit, Inc. (the Company) is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934, as amended.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision of and with the participation of the Chief Executive Officer and the Chief Financial Officer, the Company's management conducted an assessment of the effectiveness of the Company's internal control over financial reporting as of August 31, 2012. Management based this assessment on the framework as established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Management's assessment included an evaluation of the design of the Company's internal control over financial reporting and testing of the effectiveness of its internal control over financial reporting.

The Securities and Exchange Commission's (SEC) general guidance permits the exclusion of an assessment of the effectiveness of a registrant's controls and procedures as they relate to its internal control over financial reporting for an acquired business during the first year following such acquisition if, among other circumstances and factors, there is not an adequate amount of time between the acquisition date and the date of assessment. During the third quarter of fiscal year 2012, the Company completed its acquisition of Telmar Network Technology, Inc. (Telmar). In accordance with the SEC guidance, the scope of management's evaluation of internal controls over financial reporting as of August 31, 2012 did not include the internal control over financial reporting of these acquired operations. Assets acquired from Telmar and the entities that it directly or indirectly owns represent less than 3% of the Company's total consolidated assets at August 31, 2012 and net revenue generated by Telmar and the entities that it directly or indirectly owns subsequent to the date of acquisition represent less than 1% of the Company's consolidated net revenue for the fiscal year ended August 31, 2012. As part of the Company's acquisition of Telmar, it continues to evaluate Telmar's internal controls over financial reporting. From the acquisition date to August 31, 2012, the processes and systems of Telmar's acquired operations did not significantly impact the Company's internal control over financial reporting.

Based on this assessment, management has concluded that, as of August 31, 2012, the Company maintained effective internal control over financial reporting.

Ernst & Young LLP, the Company's independent registered certified public accounting firm, issued an audit report on the effectiveness of the Company's internal control over financial reporting which follows this report.

October 25, 2012

---

**Table of Contents**

**Report of Independent Registered Certified Public Accounting Firm**

The Board of Directors and Stockholders of

Jabil Circuit, Inc.

We have audited Jabil Circuit, Inc. and subsidiaries' internal control over financial reporting as of August 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Jabil Circuit, Inc. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Control over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of Telmar Network Technology, Inc. (Telmar), which is included in the fiscal 2012 consolidated financial statements of Jabil Circuit, Inc. and subsidiaries and constituted 2% of total assets as of August 31, 2012 and 1% of net revenues for the year then ended. Our audit of internal control over financial reporting of Jabil Circuit, Inc. and subsidiaries also did not include an evaluation of the internal control over financial reporting of Telmar.

In our opinion, Jabil Circuit, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of August 31, 2012, based on the COSO criteria.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Jabil Circuit, Inc. and subsidiaries as of August 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, stockholders' equity and cash flows for the years then ended, of Jabil Circuit, Inc. and subsidiaries and our report dated October 25, 2012 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Tampa, Florida

October 25, 2012



**Table of Contents**

**Report of Independent Registered Certified Public Accounting Firm**

The Board of Directors and Stockholders of

Jabil Circuit, Inc.

We have audited the accompanying consolidated balance sheets of Jabil Circuit, Inc. and subsidiaries as of August 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, stockholders' equity and cash flows for the years then ended. Our audits also included the financial statement schedule listed in Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Jabil Circuit, Inc. and subsidiaries at August 31, 2012 and 2011 and the consolidated results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Jabil Circuit, Inc. and subsidiaries' internal control over financial reporting as of August 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated October 25, 2012, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Tampa, Florida

October 25, 2012



**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

Jabil Circuit, Inc.:

We have audited the accompanying consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows of Jabil Circuit, Inc. and subsidiaries for the year ended August 31, 2010. In connection with our audit of the consolidated financial statements, we also have audited financial statement schedule II for the year ended August 31, 2010. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the results of operations and cash flows of Jabil Circuit, Inc. and subsidiaries for the year ended August 31, 2010, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule for the year ended August 31, 2010, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ KPMG LLP

October 21, 2010, except with respect to Note 6 and Note 11b, as to which the date is as of October 27, 2011

Tampa, Florida

Certified Public Accountants

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(in thousands, except for share data)

	August 31,	
	2012	2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,217,256	\$ 888,611
Accounts receivable, net of allowance for doubtful accounts of \$3,237 at August 31, 2012 and \$4,788 at August 31, 2011	1,125,015	1,100,926
Inventories	2,268,949	2,227,339
Prepaid expenses and other current assets	989,326	868,892
Income taxes receivable	10,949	14,282
Deferred income taxes	27,833	15,737
<b>Total current assets</b>	<b>5,639,328</b>	<b>5,115,787</b>
Property, plant and equipment, net of accumulated depreciation of \$1,578,266 at August 31, 2012 and \$1,363,481 at August 31, 2011	1,779,155	1,641,335
Goodwill	95,018	36,199
Intangible assets, net of accumulated amortization of \$141,572 at August 31, 2012 and \$128,467 at August 31, 2011	119,053	89,106
Deferred income taxes	73,411	74,989
Other assets	97,176	100,524
<b>Total assets</b>	<b>\$ 7,803,141</b>	<b>\$ 7,057,940</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current installments of notes payable and long-term debt	\$ 18,031	\$ 74,160
Accounts payable	2,992,865	2,885,168
Accrued compensation and employee benefits	296,889	258,947
Other accrued expenses	511,591	633,444
Income taxes payable	35,665	32,987
Deferred income taxes	3,955	5,182
<b>Total current liabilities</b>	<b>3,858,996</b>	<b>3,889,888</b>
Notes payable and long-term debt, less current installments	1,658,326	1,112,594
Other liabilities	85,714	67,423
Income tax liability	68,525	88,451
Deferred income taxes	24,245	15,761
<b>Total liabilities</b>	<b>5,695,806</b>	<b>5,174,117</b>
Commitments and contingencies		
Equity:		
Jabil Circuit, Inc. stockholders' equity:		
Preferred stock, \$0.001 par value, authorized 10,000,000 shares; no shares issued and outstanding		
Common stock, \$0.001 par value, authorized 500,000,000 shares; 232,069,203 and 224,653,990 shares issued and 206,028,577 and 203,416,503 shares outstanding at August 31, 2012 and 2011, respectively	232	225
Additional paid-in capital	1,752,847	1,649,431
Retained earnings	766,934	441,793

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Accumulated other comprehensive income	106,275	194,706
Treasury stock at cost, 26,040,626 and 21,237,487 shares at August 31, 2012 and August 31, 2011, respectively	(521,231)	(419,035)
Total Jabil Circuit, Inc. stockholders' equity	2,105,057	1,867,120
Noncontrolling interests	2,278	16,703
Total equity	2,107,335	1,883,823
Total liabilities and equity	\$ 7,803,141	\$ 7,057,940

See accompanying notes to Consolidated Financial Statements.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except for per share data)

	Fiscal Year Ended August 31,		
	2012	2011	2010
Net revenue	\$ 17,151,941	\$ 16,518,827	\$ 13,409,411
Cost of revenue	15,842,896	15,264,257	12,405,267
Gross profit	1,309,045	1,254,570	1,004,144
Operating expenses:			
Selling, general and administrative	644,452	590,572	589,738
Research and development	25,837	25,034	28,085
Amortization of intangibles	16,825	22,051	25,934
Restructuring and impairment charges		628	8,217
Settlement of receivables and related charges		13,607	
Loss on disposal of subsidiaries		23,944	24,604
Operating income	621,931	578,734	327,566
Other expense	8,943	2,986	4,087
Interest income	(2,041)	(3,132)	(2,956)
Interest expense	106,129	97,693	79,168
Income before income tax	508,900	481,187	247,267
Income tax expense	112,811	98,229	76,501
Net income	396,089	382,958	170,766
Net income attributable to noncontrolling interests, net of income tax expense	1,402	1,895	1,926
Net income attributable to Jabil Circuit, Inc.	\$ 394,687	\$ 381,063	\$ 168,840
Earnings per share attributable to the stockholders of Jabil Circuit, Inc.:			
Basic	\$ 1.91	\$ 1.78	\$ 0.79
Diluted	\$ 1.87	\$ 1.73	\$ 0.78
Weighted average shares outstanding:			
Basic	206,160	214,502	214,332
Diluted	211,181	220,719	217,597
Cash dividends declared per common share	\$ 0.32	\$ 0.28	\$ 0.28

See accompanying notes to Consolidated Financial Statements.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(in thousands)

	<b>Fiscal Year Ended August 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Net income	\$ 396,089	\$ 382,958	\$ 170,766
Other comprehensive income:			
Foreign currency translation adjustment	(79,323)	60,026	(70,293)
Changes in fair value of derivative instruments, net of tax	2,637	4,260	(1,742)
Actuarial gains (loss), net of tax	(13,094)	7,709	(7,751)
Prior service cost, net of tax	(33)	(5)	342
Reclassification of net losses realized and included in net income related to derivative instruments, net of tax	1,382	654	4,534
Comprehensive income	\$ 307,658	\$ 455,602	\$ 95,856
Comprehensive income attributable to noncontrolling interests	1,402	1,895	1,926
Comprehensive income attributable to Jabil Circuit, Inc	\$ 306,256	\$ 453,707	\$ 93,930

See accompanying notes to Consolidated Financial Statements.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**

(in thousands, except for share data)

	Common Stock		Jabil Circuit, Inc. Stockholders		Equity	Treasury Stock	Noncontrolling Interests	Total Equity
	Shares Outstanding	Par Value	Additional Paid-in Capital	Retained Earnings / (Accumulated Deficit)	Accumulated Other Comprehensive Income			
Balance at August 31, 2009	208,022,841	\$ 217	\$ 1,455,214	\$ (13,700)	\$ 196,972	\$ (203,541)	\$ 7,247	\$ 1,442,409
Shares issued upon exercise of stock options	114,135	1	1,545					1,546
Shares issued under employee stock purchase plan	1,127,017	1	9,197					9,198
Vesting of restricted stock awards	1,584,964	1						1
Purchases of treasury stock under employee stock plans	(351,968)					(5,505)		(5,505)
Recognition of stock-based compensation			104,783					104,783
Excess tax benefit of stock awards			28					28
Declared dividends			(29,260)	(31,837)				(61,097)
Comprehensive income				168,840	(74,910)		1,926	95,856
Capital contribution from noncontrolling interests							5,386	5,386
Foreign currency adjustments attributable to noncontrolling interests							167	167
Balance at August 31, 2010	210,496,989	\$ 220	\$ 1,541,507	\$ 123,303	\$ 122,062	\$ (209,046)	\$ 14,726	\$ 1,592,772
Shares issued upon exercise of stock options	1,425,210	1	20,522					20,523
Shares issued under employee stock purchase plan	824,913	2	11,119					11,121
Vesting of restricted stock awards	2,870,974	2	(2)					
Purchases of treasury stock under employee stock plans	(681,446)					(9,763)		(9,763)
Treasury shares purchased	(11,520,137)					(200,226)		(200,226)
Recognition of stock-based compensation			76,205					76,205
Excess tax benefit of stock awards			80					80
Declared dividends				(62,573)				(62,573)
Comprehensive income				381,063	72,644		1,895	455,602
Foreign currency adjustments attributable to noncontrolling interests							82	82

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Balance at August 31, 2011	203,416,503	\$ 225	\$ 1,649,431	\$ 441,793	\$ 194,706	\$ (419,035)	\$ 16,703	\$ 1,883,823
Shares issued upon exercise of stock options	959,796	1	13,246					13,247
Shares issued under employee stock purchase plan	754,598	1	12,753					12,754
Vesting of restricted stock awards	5,700,819	5	(5)					
Purchases of treasury stock under employee stock plans	(1,590,721)					(31,205)		(31,205)
Treasury shares purchased	(3,212,418)					(70,991)		(70,991)
Recognition of stock-based compensation			81,255					81,255
Excess tax benefit of stock awards			825					825
Declared dividends				(69,213)				(69,213)
Comprehensive income				394,687	(88,154)		1,402	307,935
Declared dividends to noncontrolling interests				(333)				(333)
Purchase of noncontrolling interests			(4,658)		(277)		(15,566)	(20,501)
Capital contribution of noncontrolling interests							300	300
Foreign currency adjustments attributable to noncontrolling interests							(561)	(561)
Balance at August 31, 2012	206,028,577	\$ 232	\$ 1,752,847	\$ 766,934	\$ 106,275	\$ (521,231)	\$ 2,278	\$ 2,107,335

See accompanying notes to Consolidated Financial Statements.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)**

	<b>Fiscal Year Ended August 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Cash flows from operating activities:</b>			
Net income	\$ 396,089	\$ 382,958	\$ 170,766
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>			
Depreciation and amortization	353,492	319,179	283,284
Recognition of stock-based compensation expense	81,405	76,230	104,609
Loss on disposal of subsidiaries		23,944	18,671
Settlement of receivables and related charges		12,673	
Other, net	15,477	12,804	20,036
<b>Change in operating assets and liabilities, exclusive of net assets acquired:</b>			
Accounts receivable	(22,626)	48,232	(247,133)
Inventories	(53,268)	(158,545)	(969,348)
Prepaid expenses and other current assets	(141,526)	(212,265)	(143,639)
Other assets	(2,745)	3,205	448
Accounts payable and accrued expenses	21,955	305,814	1,172,770
Income taxes payable	(14,027)	13,780	16,946
<b>Net cash provided by operating activities</b>	<b>634,226</b>	<b>828,009</b>	<b>427,410</b>
<b>Cash flows from investing activities:</b>			
Acquisition of property, plant and equipment	(497,697)	(458,989)	(398,425)
Cash paid for business and intangible asset acquisitions, net of cash acquired	(125,098)	3,985	
Proceeds from sale of property, plant and equipment	16,408	23,483	10,280
Proceeds from disposal of available for sale investments		5,800	
Cost of receivables acquired, net of cash collections	517	(557)	
Notes receivable from sale			(24,972)
Proceeds from disposal of subsidiaries, net of cash			(27,140)
<b>Net cash used in investing activities</b>	<b>(605,870)</b>	<b>(426,278)</b>	<b>(440,257)</b>
<b>Cash flows from financing activities:</b>			
Borrowings under debt agreements	9,233,414	7,572,157	5,374,479
Payments toward debt agreements	(8,748,420)	(7,586,754)	(5,423,914)
Payments to acquire treasury stock	(70,991)	(200,226)	
Dividends paid to stockholders	(65,240)	(60,411)	(59,869)
Dividends paid to noncontrolling interest	(333)		
Net proceeds from exercise of stock options and issuance of common stock under employee stock purchase plan	26,003	31,644	10,744
Debt issuance costs	(6,254)	(14,549)	
Treasury stock minimum tax withholding related to vesting of restricted stock	(31,205)	(9,763)	(5,505)
Excess tax benefit related to stock awards	885	180	132
Cash paid to purchase noncontrolling interest	(20,501)		
Net proceeds from issuance of ordinary shares of certain subsidiaries			586
Bank overdraft of subsidiary			3,067
<b>Net cash provided by (used in) financing activities</b>	<b>317,358</b>	<b>(267,722)</b>	<b>(100,280)</b>



## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Effect of exchange rate changes on cash and cash equivalents	(17,069)	10,273	(18,816)
Net increase (decrease) in cash and cash equivalents	328,645	144,282	(131,943)
Cash and cash equivalents at beginning of fiscal year	888,611	744,329	876,272
Cash and cash equivalents at end of fiscal year	\$ 1,217,256	\$ 888,611	\$ 744,329
Supplemental disclosure information:			
Interest paid, net of capitalized interest	\$ 95,488	\$ 84,956	\$ 73,423
Income taxes paid, net of refunds received	\$ 139,094	\$ 81,228	\$ 57,656

See accompanying notes to Consolidated Financial Statements.

---

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**1. Description of Business and Summary of Significant Accounting Policies**

Jabil Circuit, Inc. (together with its subsidiaries, herein referred to as the Company) is an independent provider of electronic manufacturing services and solutions. The Company provides comprehensive electronics design, production and product management services to companies in the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries. The Company's services combine a highly automated, continuous flow manufacturing approach with advanced electronic design and design for manufacturability technologies. The Company is headquartered in St. Petersburg, Florida and has manufacturing operations in the Americas, Europe and Asia.

Significant accounting policies followed by the Company are as follows:

***a. Principles of Consolidation and Basis of Presentation***

The consolidated financial statements include the accounts and operations of the Company, and its wholly-owned and majority-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in preparing the consolidated financial statements. In the opinion of management, all adjustments (consisting primarily of normal recurring accruals) necessary to present fairly the information have been included. Certain amounts in the prior periods' Consolidated Financial Statements and Notes to the Consolidated Financial Statements have been reclassified to conform to the current period's presentation.

In the fiscal year ended August 31, 2010, the Company recorded certain same day debt borrowings and repayments on a net basis within the Consolidated Statement of Cash Flows. Correcting this error such that debt payments and borrowings are recorded on a gross basis within the Consolidated Statement of Cash Flows increased the payments toward debt agreements line and the borrowings under debt agreements line within the Consolidated Statement of Cash Flows by \$1.0 billion for the fiscal year ended August 31, 2010, with no impact on net cash used in financing activities or other components within the Consolidated Statement of Cash Flows. The Company assessed the materiality of this error and concluded that the previously issued Consolidated Statement of Cash Flows for fiscal year ended August 31, 2010 is not materially misstated because, as discussed above, there was no impact on net cash used in financing activities or other components within the Consolidated Statement of Cash Flows. The revision had no impact on the Company's previously presented Consolidated Statement of Operations, Consolidated Balance Sheet or earnings per share.

***b. Use of Accounting Estimates***

Management is required to make estimates and assumptions during the preparation of the consolidated financial statements and accompanying notes in conformity with U.S. generally accepted accounting principles (U.S. GAAP). These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the dates of the consolidated financial statements. They also affect the reported amounts of net income. Actual results could differ materially from these estimates and assumptions.

***c. Cash and Cash Equivalents***

The Company considers all highly liquid instruments with original maturities of 90 days or less to be cash equivalents for consolidated financial statement purposes. Cash equivalents consist of investments in money market funds, municipal bonds and commercial paper with original maturities of 90 days or less. At August 31, 2012 and 2011 there were \$374.3 million and \$117.4 million of cash equivalents outstanding, respectively. Management considers the carrying value of cash and cash equivalents to be a reasonable approximation of fair value given the short-term nature of these financial instruments.

**d. Inventories**

Inventories are stated at the lower of cost (the first in, first out (FIFO) method for manufacturing operations and the average method for aftermarket services operations) or market.

**e. Property, Plant and Equipment, net**

Property, plant and equipment is capitalized at cost and depreciated using the straight-line depreciation method over the estimated useful lives of the respective assets. Estimated useful lives for major classes of depreciable assets are as follows:

<b>Asset Class</b>	<b>Estimated Useful Life</b>
Buildings	35 years
Leasehold improvements	Shorter of lease term or useful life of the improvement
Machinery and equipment	5 to 10 years
Furniture, fixtures and office equipment	5 years
Computer hardware and software	3 to 7 years
Transportation equipment	3 years

---

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Certain equipment held under capital leases is classified as property, plant and equipment and the related obligation is recorded as long-term lease obligations on the Consolidated Balance Sheets. Amortization of assets held under capital leases is included in depreciation expense in the Consolidated Statements of Operations. Maintenance and repairs are expensed as they are incurred. The cost and related accumulated depreciation of assets sold or retired are removed from the accounts and any resulting gain or loss is reflected in the Consolidated Statements of Operations as a component of operating income.

***f. Goodwill and Other Intangible Assets***

The Company accounts for goodwill in a purchase business combination as the excess of the cost over the fair value of net assets acquired. Business combinations can also result in other intangible assets being recognized. Amortization of intangible assets, if applicable, occurs over the estimated useful life of the asset. The Company tests goodwill for impairment at least annually or more frequently under certain circumstances, using a two-step method. The Company conducts this review during the fourth quarter of each fiscal year absent any triggering events. Furthermore, identifiable intangible assets that are determined to have indefinite useful economic lives are not amortized, but are separately tested for impairment at least annually, using a one-step fair value based approach or when certain indicators of impairment are present.

***g. Impairment of Long-lived Assets***

Long-lived assets, such as property and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. Recoverability of the asset or asset group is measured by comparison of its carrying amount to undiscounted future net cash flows the asset is expected to generate. If the carrying amount of an asset or asset group is not recoverable, the Company recognizes an impairment loss based on the excess of the carrying amount of the long-lived asset or asset group over its respective fair value which is generally determined as the present value of estimated future cash flows or as the appraised value.

***h. Revenue Recognition***

The Company's net revenue is principally from the manufacturing services of electronic equipment built to customer specifications. The Company also derives revenue to a lesser extent from aftermarket services, design services and excess inventory sales. Revenue from manufacturing services and excess inventory sales is generally recognized, net of estimated product return costs, when goods are shipped; title and risk of ownership have passed; the price to the buyer is fixed or determinable; and collectibility is reasonably assured. Aftermarket service related revenue is recognized upon completion of the services. Design service related revenue is generally recognized upon completion and acceptance by the respective customer. The Company assumes no significant obligations after product shipment. Taxes that are collected from the Company's customers and remitted to governmental authorities are presented within the Company's Consolidated Statement of Operations on a net basis.

***i. Accounts Receivable***

Accounts receivable consist of trade receivables, note receivables and miscellaneous receivables. The Company maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. Bad debts are charged to this allowance after all attempts to collect the balance are exhausted. Allowances of \$3.2 million and \$4.8 million were recorded at August 31, 2012 and 2011, respectively. As the financial condition and circumstances of the Company's customers change, adjustments to the allowance for doubtful accounts are made as necessary.

***j. Income Taxes***

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in the tax rate is recognized in income in the period that includes the enactment date of the rate change. The Company records a valuation allowance to reduce its deferred tax assets to the amount that is more likely than not to be realized. The Company has considered future taxable income and ongoing feasible tax planning strategies in assessing the need for the valuation allowance.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES*****k. Earnings Per Share***

The following table sets forth the calculation of basic and diluted earnings per share (in thousands, except per share data).

	Fiscal Year Ended August 31,		
	2012	2011	2010
<b>Numerator:</b>			
Net income attributable to Jabil Circuit, Inc	\$ 394,687	\$ 381,063	\$ 168,840
<b>Denominator for basic and diluted earnings per share:</b>			
Weighted-average common shares outstanding	206,160	212,386	209,418
Share-based payment awards classified as participating securities		2,116	4,914
Denominator for basic earnings per share	206,160	214,502	214,332
<b>Dilutive common shares issuable under the employee stock purchase plan and upon exercise of stock options and stock appreciation rights</b>			
Dilutive unvested restricted stock awards	315	872	215
	4,706	5,345	3,050
Denominator for diluted earnings per share	211,181	220,719	217,597
<b>Earnings per share:</b>			
<b>Income attributable to the stockholders of Jabil Circuit, Inc.:</b>			
Basic	\$ 1.91	\$ 1.78	\$ 0.79
Diluted	\$ 1.87	\$ 1.73	\$ 0.78

For fiscal year 2012, options to purchase 3,748,037 shares of common stock and 4,930,935 stock appreciation rights were excluded from the computation of diluted earnings per share as their effect would have been anti-dilutive.

For fiscal year 2011, there were no shares of common stock or stock appreciation rights excluded from the computation of diluted earnings per share because their effect would have been anti-dilutive.

For fiscal year 2010, options to purchase 6,207,985 shares of common stock and 7,997,567 stock appreciation rights were excluded from the computation of diluted earnings per share as their effect would have been anti-dilutive.

***l. Foreign Currency Transactions***

For the Company's foreign subsidiaries that use a currency other than the U.S. dollar as their functional currency, the assets and liabilities are translated at exchange rates in effect at the balance sheet date, and revenues and expenses are translated at the average exchange rate for the period. The effects of these translation adjustments are reported in other comprehensive income. Gains and losses arising from transactions denominated in a currency other than the functional currency of the entity involved and remeasurement adjustments for foreign operations where the U.S. dollar is the functional currency are included in operating income.

***m. Fair Value of Financial Instruments***

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

The three levels of the fair-value hierarchy include: Level 1 – quoted market prices in active markets for identical assets and liabilities; Level 2 – inputs other than quoted market prices included in Level 1 above that are observable for the asset or liability, either directly or indirectly; and Level 3 – unobservable inputs for the asset or liability.

The carrying amounts of cash and cash equivalents, trade accounts receivable, income taxes receivable, accounts payable, accrued expenses and income taxes payable approximate fair value because of the short-term nature of these financial instruments. Refer to Note 2 – Trade Accounts Receivable Securitization and Sale Programs, Note 7 – Notes Payable and Long-Term Debt, Note 8 – Postretirement and Other Employee Benefits, Note 12 – Derivative Financial Instruments and Hedging Activities and Note 13 – Loss on Disposal of Subsidiaries for disclosure surrounding the fair value of the Company's deferred purchase price receivables, debt obligations, pension plan assets, derivative financial instruments and notes receivable, respectively.

### *n. Stock-Based Compensation*

The Company recognizes stock-based compensation expense, reduced for estimated forfeitures, on a straight-line basis over the requisite service period of the award, which is generally the vesting period for outstanding stock awards. The Company recorded \$81.4 million, \$76.2 million and \$104.6 million of stock-based compensation expense gross of tax effects, which is included in selling, general and administrative expenses within the Consolidated Statements of Operations for fiscal years 2012, 2011, and 2010, respectively. The Company recorded tax effects related to the stock-based compensation expense of \$1.4 million, \$1.2 million and

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

\$1.9 million, which is included in income tax expense within the Consolidated Statements of Operations for fiscal years 2012, 2011 and 2010, respectively. Included in the compensation expense recognized by the Company is \$4.4 million, \$3.8 million and \$4.1 million related to the Company's employee stock purchase plan ( ESPP ) during fiscal years 2012, 2011 and 2010, respectively. The Company capitalizes stock-based compensation costs related to awards granted to employees whose compensation costs are directly attributable to the cost of inventory. At August 31, 2012 and 2011, \$0.3 million of stock-based compensation costs were classified as inventories on the Consolidated Balance Sheets.

Cash received from exercises under all share-based payment arrangements, including the Company's ESPP, for fiscal years 2012, 2011 and 2010 was \$26.0 million, \$31.6 million and \$10.7 million, respectively. The proceeds for fiscal years 2012, 2011 and 2010 were offset by \$31.2 million, \$9.8 million and \$5.5 million, respectively, of restricted shares withheld by the Company to satisfy the minimum amount of its income tax withholding requirements. The fair value of the restricted shares withheld was determined on the date that the restricted shares vested and resulted in the withholding of 1,590,721 shares, 681,446 shares and 351,968 shares of the Company's common stock during the 12 months ended August 31, 2012, 2011 and 2010, respectively. The shares have been classified as treasury stock on the Consolidated Balance Sheets. The Company currently expects to satisfy share-based awards with registered shares available to be issued.

See Note 10 Stockholders' Equity for further discussion of stock-based compensation expense.

***o. Comprehensive Income***

Comprehensive income is the changes in equity of an enterprise except those resulting from stockholder transactions.

Accumulated other comprehensive income consists of the following (in thousands):

	August 31,	
	2012	2011
Foreign currency translation adjustment	\$ 149,116	\$ 228,439
Unrecognized gains (losses) on derivative instruments, net of tax	(7,153)	(11,172)
Actuarial loss, net of tax	(35,783)	(22,689)
Prior service cost, net of tax	95	128
	<b>\$ 106,275</b>	<b>\$ 194,706</b>

The actuarial loss and prior service cost recorded to accumulated other comprehensive income at August 31, 2012 are net of a tax benefit (loss) of \$6.2 million and (\$32.0) thousand, respectively. The actuarial loss and prior service cost recorded to accumulated other comprehensive income at August 31, 2011 are net of a tax benefit (loss) of \$2.8 million and (\$44.0) thousand, respectively. The unrecognized gains (losses) on derivative instruments recorded to accumulated other comprehensive income during fiscal years 2012 and 2011 are net of tax benefits of \$14.8 million and \$14.2 million, respectively.

***p. Derivative Instruments***

All derivative instruments are recorded gross on the balance sheets at their respective fair values. The Company does not intend to use derivative financial instruments for speculative purposes. Generally, if a derivative instrument is designated as a cash flow hedge, the change in the fair value of the derivative is recorded in other comprehensive income to the extent the derivative is effective, and recognized in the statement of operations when the hedged item affects earnings. If a derivative instrument is designated as a fair value hedge, the change in fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings in the current period. Changes in fair value of derivatives that are not designated as hedges are recorded in operations. Cash receipts and cash payments related to derivative instruments are recorded in the same category as the cash flows from the items being hedged on the Consolidated Statements of Cash Flows. Refer to Note 12

Derivative Financial Instruments and Hedging Activities for further discussion surrounding the Company's derivative instruments.



**2. Trade Accounts Receivable Securitization and Sale Programs**

The Company regularly sells designated pools of trade accounts receivable under two asset-backed securitization programs, a factoring program and two uncommitted trade accounts receivable sale programs (collectively referred to herein as the programs ). The Company continues servicing the receivables sold and in exchange receives a servicing fee under each of the programs. Servicing fees related to each of the programs recognized during the fiscal years ended August 31, 2012, 2011 and 2010, were not material. The Company does not record a servicing asset or liability on the Consolidated Balance Sheets as the Company estimates that the fee it receives to service these receivables approximates the fair market compensation to provide the servicing activities.

---

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Transfers of the receivables under the programs are accounted for as sales and, accordingly, net receivables sold under the programs are excluded from accounts receivable on the Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Consolidated Statements of Cash Flows.

***a. Asset-Backed Securitization Programs***

The Company continuously sells designated pools of trade accounts receivable under its North American asset-backed securitization program and its foreign asset-backed securitization program (collectively referred to herein as the "asset-backed securitization programs") to special purpose entities, which in turn sell 100% of the receivables to conduits administered by unaffiliated financial institutions (for the North American asset-backed securitization program) and an unaffiliated financial institution (for the foreign asset-backed securitization program). The special purpose entity in the North American asset-backed securitization program is a wholly-owned subsidiary of the Company. The special purpose entity in the foreign asset-backed securitization program is a separate bankruptcy-remote entity whose assets would be first available to satisfy the creditor claims of the unaffiliated financial institution. The Company is deemed the primary beneficiary of this special purpose entity as the Company has both the power to direct the activities of the entity that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive the benefits that could potentially be significant to the entity from the transfer of the trade accounts receivable into the special purpose entity. Accordingly, the special purpose entities associated with these asset-backed securitization programs are included in the Company's Consolidated Financial Statements. Any portion of the purchase price for the receivables which is not paid in cash upon the sale taking place is recorded as a deferred purchase price receivable, which is paid as payments on the receivables are collected. Net cash proceeds of up to a maximum of \$300.0 million for the North American asset-backed securitization program and \$200.0 million for the foreign asset-backed securitization program are available at any one time.

The foreign asset-backed securitization program was amended on May 15, 2012 to expire on May 15, 2015.

In connection with the North American asset-backed securitization program, the Company sold \$5.9 billion, \$5.8 billion and \$5.3 billion of eligible trade accounts receivable during the fiscal years ended August 31, 2012, 2011 and 2010, respectively. In exchange, the Company received cash proceeds of \$5.6 billion, \$5.5 billion and \$5.1 billion during the fiscal years ended August 31, 2012, 2011 and 2010, respectively, and a net deferred purchase price receivable (August 31, 2012 and 2011) or a retained interest (August 31, 2010). At August 31, 2012 and 2011, the net deferred purchase price receivable recorded in connection with the North American asset-backed securitization program totaled approximately \$364.1 million and \$295.6 million, respectively. At August 31, 2010, the Company retained an interest in the receivables of \$225.1 million. Prior to the amendment that was effective during the first quarter of fiscal year 2011, the North American asset-backed securitization program was accounted for as a secured borrowing. As such, the Company recorded interest expense of \$0.5 million in the Consolidated Statement of Operations for the fiscal year ended August 31, 2011. The North American asset-backed securitization program requires compliance with several financial covenants including an interest coverage ratio and debt to EBITDA ratio, as defined in the securitization agreements.

In connection with the foreign asset-backed securitization program, the Company sold \$2.5 billion and \$928.0 million of eligible trade accounts receivable during the fiscal years ended August 31, 2012 and 2011, respectively. In exchange, the Company received cash proceeds of \$2.4 billion and \$783.9 million during the fiscal years ended August 31, 2012 and 2011, respectively, and a net deferred purchase price receivable. At August 31, 2012 and 2011, the net deferred purchase price receivable recorded in connection with the foreign asset-backed securitization program totaled approximately \$113.4 million and \$143.5 million, respectively. Prior to the amendment that was effective during the third quarter of fiscal year 2011, the foreign asset-backed securitization program was accounted for as a secured borrowing. As such, at August 31, 2010, the Company had \$71.4 million of secured borrowings outstanding under the program. In addition, the Company incurred interest expense of \$0.9 million and \$2.1 million recorded in the Consolidated Statements of Operations during fiscal years 2011 and 2010, respectively. The foreign asset-backed securitization program requires compliance with several covenants including limitations on certain corporate actions such as mergers and consolidations.

The Company recognized pretax losses on the sales of receivables under the asset-backed securitization programs of approximately \$5.6 million, \$3.4 million and \$3.6 million during the fiscal years ended August 31, 2012, 2011 and 2010, respectively, which are recorded to other expense within the Consolidated Statements of Operations.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

The deferred purchase price receivables recorded under the asset-backed securitization programs are recorded initially at fair value as prepaid expenses and other current assets on the Consolidated Balance Sheets and are valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to their credit quality and short-term maturity the fair values approximated book values. The unobservable inputs consist of estimated credit losses and estimated discount rates, which both have an immaterial impact on the fair value calculations of the deferred purchase price receivables.

***b. Trade Accounts Receivable Factoring Agreement***

In connection with a factoring agreement, the Company transfers ownership of eligible trade accounts receivable of a foreign subsidiary without recourse to a third party purchaser in exchange for cash. Proceeds from the transfer reflect the face value of the

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

account less a discount. The discount is recorded as a loss to other expense within the Consolidated Statements of Operations in the period of the sale. In April 2012, the factoring agreement was extended through September 30, 2012, at which time it is expected to automatically renew for an additional six-month period.

The Company sold \$76.0 million, \$68.5 million and \$90.9 million of trade accounts receivable during fiscal years 2012, 2011 and 2010, respectively, and in exchange, received cash proceeds of \$76.0 million, \$68.4 million and \$90.8 million, respectively. The resulting losses on the sales of trade accounts receivables sold under this factoring agreement for fiscal years 2012, 2011 and 2010 were not material, and were recorded to other expense within the Consolidated Statements of Operations.

**c. Trade Accounts Receivable Sale Programs**

In connection with two separate uncommitted trade accounts receivable sale agreements with banks, the second of which was entered into during the first quarter of fiscal year 2012, the Company may elect to sell and the banks may elect to purchase at a discount, on an ongoing basis, up to a maximum of \$250.0 million and \$40.0 million, respectively, of specific trade accounts receivable at any one time. The \$250.0 million uncommitted trade accounts receivable sale agreement has no defined termination date and either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. The \$40.0 million uncommitted trade accounts receivable sale agreement was amended during the fourth quarter of 2012 decreasing the capacity from \$50.0 million to \$40.0 million. The \$40.0 million agreement will expire no later than June 1, 2015, though either party can elect to cancel the agreement by giving prior written notification to the other party of no less than 30 days. A \$200.0 million uncommitted trade accounts receivable sale agreement, which the Company was previously party to, was terminated on May 31, 2012.

During fiscal years 2012, 2011 and 2010, the Company sold \$2.1 billion, \$2.4 billion and \$0.3 billion of trade accounts receivable under these programs, respectively. In exchange, the Company received cash proceeds of \$2.1 billion, \$2.4 billion and \$0.3 billion, respectively. The resulting losses on the sales of trade accounts receivable during fiscal years 2012, 2011 and 2010 were not material and were recorded to other expense within the Consolidated Statements of Operations.

**3. Inventories**

Inventories consist of the following (in thousands):

	August 31,	
	2012	2011
Raw materials	\$ 1,534,182	\$ 1,493,904
Work in process	444,721	451,162
Finished goods	290,046	282,273
	\$ 2,268,949	\$ 2,227,339

**4. Income Taxes****a. Provision for Income Taxes**

Income (loss) before income taxes and noncontrolling interests is summarized below (in thousands):

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

	Fiscal Year Ended August 31,		
	2012	2011	2010
U.S.	\$ (147,567)	\$ (112,705)	\$ (115,657)
Non-U.S.	656,467	593,892	362,924
	\$ 508,900	\$ 481,187	\$ 247,267

Income tax expense (benefit) is summarized below (in thousands):

Fiscal Year Ended August 31,	Current	Deferred	Total
2012: U.S. Federal	\$ 2,240	\$ 2,172	\$ 4,412
U.S. State	279	462	741
Non-U.S.	125,646	(17,988)	107,658
	\$ 128,165	\$ (15,354)	\$ 112,811
2011: U.S. Federal	\$ (8,937)	\$ 4,123	\$ (4,814)
U.S. State	1,103	97	1,200
Non-U.S.	102,826	(983)	101,843
	\$ 94,992	\$ 3,237	\$ 98,229
2010: U.S. Federal	\$ 5,845	\$ (2,273)	\$ 3,572
U.S. State	2,040	97	2,137
Non-U.S.	66,285	4,507	70,792
	\$ 74,170	\$ 2,331	\$ 76,501

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Reconciliations of the income tax expense at the U.S. federal statutory income tax rate compared to the actual income tax expense are summarized below (in thousands):

	Fiscal Year Ended August 31,		
	2012	2011	2010
Tax at U.S. federal statutory income tax rate (35%)	\$ 178,115	\$ 168,416	\$ 86,543
State income taxes, net of federal tax benefit	(4,013)	(2,688)	(1,342)
Impact of foreign tax rates	(116,198)	(94,392)	(63,450)
Permanent impact of non-deductible cost	2,147	4,639	9,116
Income tax credits	(13,125)	(38,707)	(7,863)
Changes in tax rates on deferred tax assets and liabilities	(9,048)	10,147	5,020
Valuation allowance	57,743	17,277	19,474
Non-deductible equity compensation	6,655	7,581	9,317
Impact of intercompany charges	1,742	12,658	25,748
Other, net	8,793	13,298	(6,062)
<b>Total income tax expense</b>	<b>\$ 112,811</b>	<b>\$ 98,229</b>	<b>\$ 76,501</b>

The Company has been granted tax incentives for its Brazilian, Chinese, Hungarian, Malaysian, Polish, Singaporean and Vietnamese subsidiaries. The Hungarian incentive and the majority of the Chinese incentives expired during fiscal year 2012. The remaining material tax incentives expire through 2020 and are subject to certain conditions with which the Company expects to comply. These subsidiaries generated income during the fiscal years ended August 31, 2012, 2011 and 2010, resulting in a tax benefit of approximately \$42.1 million (\$0.20 per basic share), \$59.0 million (\$0.28 per basic share) and \$48.3 million (\$0.23 per basic share), respectively.

**b. Deferred Tax Assets and Liabilities**

The current and noncurrent net deferred tax assets are summarized below (in thousands):

	Fiscal Year Ended August 31,	
	2012	2011
Current deferred tax assets	\$ 27,833	\$ 15,737
Current deferred tax liabilities	(3,955)	(5,182)
Noncurrent deferred tax assets	73,411	74,989
Noncurrent deferred tax liabilities	(24,245)	(15,761)
<b>Total net deferred tax assets</b>	<b>\$ 73,044</b>	<b>\$ 69,783</b>

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The significant components of the deferred tax assets and liabilities are summarized below (in thousands):

	Fiscal Year Ended August 31,	
	2012	2011
<b>Deferred tax assets:</b>		
Net operating loss carry forward	\$ 280,196	\$ 269,686
Receivables	3,275	5,584
Inventories	10,909	5,798
Compensated absences	7,957	6,566
Accrued expenses	49,318	24,858
Property, plant and equipment, principally due to differences in depreciation and amortization	12,644	12,932
U.S. foreign tax credits	18,708	10,394
Foreign jurisdiction tax credits	13,587	20,044
Equity compensation U.S.	65,800	60,634
Equity compensation Non-U.S.	8,807	8,187
Cash flow hedges	8,616	10,165
Intangible assets	69,885	101,783
Other	21,207	17,884
<b>Total deferred tax assets before valuation allowances</b>	<b>570,909</b>	<b>554,515</b>
Less valuation allowances	(487,745)	(469,067)
<b>Net deferred tax assets</b>	<b>\$ 83,164</b>	<b>\$ 85,448</b>
<b>Deferred tax liabilities:</b>		
Other	10,120	15,665
<b>Total deferred tax liabilities</b>	<b>\$ 10,120</b>	<b>\$ 15,665</b>
<b>Net deferred tax assets</b>	<b>\$ 73,044</b>	<b>\$ 69,783</b>

As of August 31, 2012, the Company had federal, state and foreign income tax net operating loss carry forwards of approximately \$495.8 million, \$31.6 million, and \$411.0 million, respectively, which are available to reduce future taxes, if any. These net operating loss carry forwards expire through the year 2032. The Company has U.S. state tax credits and U.S. foreign tax credits of \$0.7 million and \$18.7 million, respectively, for state and federal carry forwards, which are available to reduce future taxes, if any. The U.S. state tax credits expire through the year 2017. Of the U.S. foreign tax credits, \$11.3 million expire through 2022, and the years of expiration for the remaining \$7.4 million cannot yet be determined. As of August 31, 2012, the foreign jurisdiction tax credits include foreign investment tax credits of \$11.2 million that expire in 2017 and are based on the deferral method.

Based on the Company's historical operating income, projection of future taxable income, scheduled reversal of taxable temporary differences, and tax planning strategies, management believes that it is more likely than not that the Company will realize the benefit of its deferred tax assets, net of valuation allowances recorded. The net increase in the total valuation allowance for the fiscal years ended August 31, 2012 and 2011 was \$18.7 million and \$93.8 million, respectively.

The Company intends to indefinitely reinvest income from all of its foreign subsidiaries. The aggregate undistributed earnings of the Company's foreign subsidiaries for which no deferred tax liability has been recorded is approximately \$1.8 billion as of August 31, 2012. Determination of the amount of unrecognized deferred tax liability on these undistributed earnings is not practicable.

*c. Unrecognized Tax Benefits*

Reconciliations of the unrecognized tax benefits are summarized below (in thousands):

	<b>Fiscal Year Ended</b>		
	<b>August 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Beginning balance	\$ 84,942	\$ 78,140	\$ 79,576
Additions for tax positions of prior years	48,986	2,979	4,931
Reductions for tax positions of prior years	(10,446)	(12,631)	(11,669)
Additions for tax positions related to current year	12,316	18,431	18,249
Additions for tax positions related to acquired entities	3,275	3,648	
Cash settlements	(7,880)	(1,667)	(3,103)
Reductions from lapses in statutes of limitations	(2,521)	(2,840)	(4,184)
Reductions from settlements with taxing authorities	(9,680)	(5,349)	(4,450)
Foreign exchange rate adjustment	(2,331)	4,231	(1,210)
Ending balance	\$ 116,661	\$ 84,942	\$ 78,140
Unrecognized tax benefits that would affect the effective tax rate (if recognized)	\$ 68,924	\$ 68,859	\$ 71,456



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

It is reasonably possible that the August 31, 2012 unrecognized tax benefits could decrease during the next 12 months by \$6.9 million from cash payments and by \$2.8 million related to the settlement of audits or expiration of applicable statutes of limitations. These amounts primarily relate to possible adjustments for transfer pricing, tax holidays, and certain inclusions in taxable income.

The Company's continuing practice is to recognize interest and penalties related to unrecognized tax benefits in income tax expense. The Company's accrued interest and penalties were approximately \$9.2 million and \$23.7 million at August 31, 2012 and August 31, 2011, respectively. The Company recognized interest and penalties of approximately \$(14.5) million primarily related to the settlement of a non-U.S. governmental tax audit during the fiscal year ended August 31, 2012. The Company recognized interest and penalties of approximately \$5.2 million and \$0.9 million during the fiscal years ended August 31, 2011 and 2010, respectively. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations for fiscal years before August 31, 2003.

The Internal Revenue Service ( IRS ) completed its field examination of the Company's tax returns for the fiscal years 2003 through 2005 and issued a Revenue Agent's Report ( RAR ) on April 30, 2010 proposing adjustments primarily related to the IRS contentions that (1) certain corporate expenses relate to services provided to foreign affiliates and therefore must be charged to those affiliates, and (2) valuable intangible property was transferred to certain foreign affiliates without charge. If the IRS ultimately prevails in its positions, the Company's income tax payment due for the fiscal years 2003 through 2005 would be approximately an additional \$69.3 million before utilization of any tax attributes arising in periods subsequent to fiscal year 2005. Also, the IRS has proposed interest and penalties with respect to fiscal years 2003 through 2005.

The IRS also completed its field examination for fiscal years 2006 through 2008 and issued a RAR on April 25, 2012. The proposed adjustments primarily related to the carryforward impact of the adjustments proposed by the IRS for fiscal years 2003 through 2005 related to valuable intangible property transferred to certain foreign affiliates without charge in prior years. Due to the utilization of tax attributes, including net operating loss ( NOL ) carryforwards and NOL carrybacks, there is no proposed additional tax payment, interest, or penalties contained in the RAR with respect to fiscal years 2006 through 2008. In addition, the IRS will likely make similar claims in future audits with respect to these types of transactions (at this time, determination of the additional income tax due for these later years is not practicable). The Company also anticipates that the IRS may seek to impose interest and penalties in subsequent years with respect to the same types of issues.

The Company disagrees with the proposed adjustments and is vigorously contesting this matter through applicable IRS and judicial procedures, as appropriate. As the final resolution of the proposed adjustments remains uncertain, the Company continues to provide for the uncertain tax position based on the more likely than not standards. While the resolution of the issues may result in tax liabilities, interest and penalties, which are significantly higher than the amounts provided for this matter, management currently believes that the resolution will not have a material effect on the Company's financial position, results of operations or cash flows. Despite this belief, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on the Company's results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid).

**5. Property, Plant and Equipment**

Property, plant and equipment consists of the following (in thousands):

	August 31,	
	2012	2011
Land and improvements	\$ 104,235	\$ 104,471
Buildings	613,843	612,625
Leasehold improvements	235,902	188,231
Machinery and equipment	1,787,071	1,567,423
Furniture, fixtures and office equipment	109,767	99,287
Computer hardware and software	442,220	409,366
Transportation equipment	20,648	21,088
Construction in progress	43,735	2,325

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

	3,357,421	3,004,816
Less accumulated depreciation and amortization	1,578,266	1,363,481
	\$ 1,779,155	\$ 1,641,335

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Depreciation expense of approximately \$336.7 million, \$297.1 million, and \$257.4 million was recorded for fiscal years 2012, 2011 and 2010, respectively.

During fiscal year 2012, the Company capitalized approximately \$154.0 thousand in interest related to constructed facilities. During fiscal year 2011, the Company capitalized approximately \$14.4 thousand in interest related to constructed facilities. During fiscal year 2010, the Company did not capitalize any interest related to constructed facilities.

Maintenance and repair expense was approximately \$123.1 million, \$113.9 million, and \$81.8 million for fiscal years 2012, 2011 and 2010, respectively.

**6. Goodwill and Other Intangible Assets**

The Company performs a goodwill impairment analysis using the two-step method on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The recoverability of goodwill is measured at the reporting unit level by comparing the reporting unit's carrying amount, including goodwill, to the fair value of the reporting unit. If the carrying amount of the reporting unit exceeds its fair value, goodwill is considered impaired and a second step is performed to measure the amount of loss, if any.

The Company completed its annual impairment test for goodwill during the fourth quarter of fiscal year 2012 and determined the fair values of the reporting units were substantially in excess of the carrying values and that no impairment existed as of the date of the impairment test. For each annual impairment test the Company consistently determines the fair value of its reporting units based on an average weighting of both projected discounted future results and the use of comparative market multiples.

On September 1, 2010, the Company reorganized its business into the following three segments: Diversified Manufacturing Services ( DMS ), Enterprise & Infrastructure ( E&I ) and High Velocity Systems ( HVS ). In doing so, the Company reassigned its goodwill to the new reporting units.

The following tables present the changes in goodwill allocated to the Company's reportable segments during the fiscal years ended August 31, 2012 and 2011 (in thousands):

Reportable Segment	August 31, 2011			Foreign Currency Impact	August 31, 2012		
	Gross Balance	Accumulated Impairment Balance	Acquisitions		Gross Balance	Accumulated Impairment Balance	Net Balance
DMS	\$ 584,018	\$ (558,768)	\$ 60,942	\$(1,212)	\$ 643,748	\$ (558,768)	\$ 84,980
E&I	342,733	(331,784)		(911)	341,822	(331,784)	10,038
HVS	132,269	(132,269)			132,269	(132,269)	
Total	\$ 1,059,020	\$ (1,022,821)	\$ 60,942	\$(2,123)	\$ 1,117,839	\$ (1,022,821)	\$ 95,018

Reportable Segment	August 31, 2010			Foreign Currency Impact	August 31, 2011		
	Gross Balance	Accumulated Impairment Balance	Acquisitions		Gross Balance	Accumulated Impairment Balance	Net Balance
DMS	\$ 583,423	\$ (558,768)	\$	\$595	\$ 584,018	\$ (558,768)	\$ 25,250
E&I	335,584	(331,784)	6,311	838	342,733	(331,784)	10,949
HVS	132,269	(132,269)			132,269	(132,269)	

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Total	\$ 1,051,276	\$ (1,022,821)	\$ 6,311	\$1,433	\$ 1,059,020	\$ (1,022,821)	\$ 36,199
-------	--------------	----------------	----------	---------	--------------	----------------	-----------

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Finite lived intangible assets are amortized on a straight-line basis and consist primarily of contractual agreements and customer relationships, which are being amortized over periods of up to 15 years, intellectual property which is being amortized over periods of up to nine years and a trade name which is being amortized over two years. Indefinite lived intangible assets consist of a trade name. The Company completed its annual impairment test for its indefinite-lived intangible asset during the fourth quarter of fiscal year 2012 and determined that no impairment existed as of the date of the impairment test. Significant judgments inherent in this analysis included assumptions regarding appropriate revenue growth rates, discount rates and royalty rates. No significant residual value is estimated for the amortizable intangible assets. The value of the Company's intangible assets purchased through business acquisitions is principally determined based on valuations of the net assets acquired. The following tables present the Company's total purchased intangible assets at August 31, 2012 and August 31, 2011 (in thousands):

	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
<b>August 31, 2012</b>			
Contractual agreements and customer relationships	\$ 122,679	\$ (63,772)	\$ 58,907
Intellectual property	84,688	(76,799)	7,889
Finite lived trade name	2,668	(1,001)	1,667
Indefinite-lived trade name	50,590		50,590
<b>Total</b>	<b>\$ 260,625</b>	<b>\$ (141,572)</b>	<b>\$ 119,053</b>

	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
<b>August 31, 2011</b>			
Contractual agreements and customer relationships	\$ 85,131	\$ (53,365)	\$ 31,766
Intellectual property	79,550	(75,102)	4,448
Indefinite-lived trade name	52,892		52,892
<b>Total</b>	<b>\$ 217,573</b>	<b>\$ (128,467)</b>	<b>\$ 89,106</b>

The weighted-average amortization period for aggregate net intangible assets at August 31, 2012 is 10.8 years, which includes a weighted-average amortization period of 11.2 years for net contractual agreements and customer relationships, a weighted-average amortization period of 8.7 years for net intellectual property and a weighted-average amortization period of 2.0 years for a net finite lived trade name.

In connection with the acquisition of Telmar Network Technology, Inc. (Telmar) in the second quarter of fiscal year 2012, the Company acquired \$49.9 million of intangible assets, including \$38.6 million assigned to customer relationships with an assigned useful life of 15 years, \$2.7 million assigned to a finite lived trade name with an assigned useful life of two years and \$8.6 million assigned to other intellectual property with an assigned useful life of nine years, and \$60.9 million of goodwill. See Note 14 Business Acquisitions for further details.

Intangible asset amortization for fiscal years 2012, 2011 and 2010 was approximately \$16.8 million, \$22.1 million, and \$25.9 million, respectively. The estimated future amortization expense is as follows (in thousands):

<b>Fiscal Year Ending August 31,</b>	<b>Amount</b>
2013	\$ 13,645
2014	11,414
2015	8,231
2016	4,983
2017	3,486
Thereafter	26,704

Total	\$ 68,463
-------	-----------

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****7. Notes Payable and Long-Term Debt**

Notes payable, long-term debt and long-term lease obligations outstanding at August 31, 2012 and 2011 are summarized below (in thousands).

	August 31, 2012	August 31, 2011
7.750% Senior Notes due 2016 (a)	\$ 305,221	\$ 303,501
8.250% Senior Notes due 2018 (b)	397,903	397,521
5.625% Senior Notes due 2020 (c)	400,000	400,000
4.700% Senior Notes due 2022 (d)	500,000	
Borrowings under credit facilities (e)	8,000	72,100
Borrowings under loans (f)	56,036	2,062
Fair value adjustment related to terminated interest rate swaps on the 7.750% Senior Notes (g)	9,197	11,570
<b>Total notes payable and long-term debt</b>	<b>1,676,357</b>	<b>1,186,754</b>
<b>Less current installments of notes payable and long-term debt</b>	<b>18,031</b>	<b>74,160</b>
<b>Notes payable and long-term debt, less current installments</b>	<b>\$ 1,658,326</b>	<b>\$ 1,112,594</b>

The \$312.0 million of 7.750% senior unsecured notes, \$400.0 million of 8.250% senior unsecured notes, \$400.0 million of 5.625% senior unsecured notes and \$500.0 million of 4.700% senior unsecured notes outstanding are carried at the principal amount of each note, less any unamortized discount. The estimated fair value of these senior notes was approximately \$360.7 million, \$480.4 million, \$432.0 million and \$504.7 million, respectively, at August 31, 2012. The fair value estimates are based upon observable market data (Level 2 criteria).

- (a) During the fourth quarter of fiscal year 2009, the Company issued \$312.0 million of seven-year, publicly-registered 7.750% notes (the 7.750% Senior Notes ) at 96.1% of par, resulting in net proceeds of approximately \$300.0 million. The 7.750% Senior Notes mature on July 15, 2016 and pay interest semiannually on January 15 and July 15. The 7.750% Senior Notes are the Company's senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. The Company is subject to covenants such as limitations on its and/or its subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee funded debt (which only applies to the Company's restricted subsidiaries); and guarantee any of the Company's indebtedness (which only applies to the Company's subsidiaries). The Company is also subject to a covenant requiring its repurchase of the 7.750% Senior Notes upon a change of control repurchase event.
- (b) During the second and third quarters of fiscal year 2008, the Company issued \$250.0 million and \$150.0 million, respectively, of ten-year, unregistered 8.250% notes at 99.965% of par and 97.5% of par, respectively, resulting in net proceeds of approximately \$245.7 million and \$148.5 million, respectively. On July 18, 2008, the Company completed an exchange whereby all of the outstanding unregistered 8.250% Notes were exchanged for registered 8.250% Notes (collectively the 8.250% Senior Notes ) that are substantially identical to the unregistered notes except that the 8.250% Senior Notes are registered under the Securities Act and do not have any transfer restrictions, registration rights or rights to additional special interest.

The 8.250% Senior Notes mature on March 15, 2018 and pay interest semiannually on March 15 and September 15. The interest rate payable on the 8.250% Senior Notes is subject to adjustment from time to time if the credit ratings assigned to the 8.250% Senior Notes increase or decrease, as provided in the 8.250% Senior Notes. The 8.250% Senior Notes are the Company's senior unsecured obligations and

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

rank equally with all other existing and future senior unsecured debt obligations.

The Company is subject to covenants such as limitations on its and/or its subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to the Company's restricted subsidiaries); and guarantee any of the Company's indebtedness (which only applies to the Company's subsidiaries). The Company is also subject to a covenant requiring its repurchase of the 8.250% Senior Notes upon a change of control repurchase event.

- (c) During the first quarter of fiscal year 2011, the Company issued \$400.0 million of ten-year publicly registered 5.625% notes (the 5.625% Senior Notes) at par. The net proceeds from the offering of \$400.0 million were used to fully repay the term portion



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

of the credit facility dated as of July 19, 2007 (the "Old Credit Facility") and partially repay amounts outstanding under the Company's foreign asset-backed securitization program. The 5.625% Senior Notes mature on December 15, 2020 and pay interest semiannually on June 15 and December 15 of each year, beginning on June 15, 2011. The 5.625% Senior Notes are the Company's senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. The Company is subject to covenants such as limitations on its and/or its subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to the Company's restricted subsidiaries); and guarantee any of the Company's indebtedness (which only applies to the Company's subsidiaries). The Company is also subject to a covenant requiring its repurchase of the 5.625% Senior Notes upon a change of control repurchase event.

(d) During the fourth quarter of fiscal year 2012, the Company issued \$500.0 million of ten-year publicly registered 4.700% notes (the "4.700% Senior Notes") at 99.992% of par. The net proceeds from the offering of \$500.0 million were used to repay outstanding borrowings under the revolving amended and restated senior unsecured five-year revolving credit facility entered into on March 19, 2012 (the "Amended and Restated Credit Facility") and for general corporate purposes. The 4.700% Senior Notes mature on September 15, 2022 and pay interest semiannually on March 15 and September 15 of each year, beginning on March 15, 2013. The 4.700% Senior Notes are the Company's senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. The Company is subject to covenants such as limitations on its and/or its subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to the Company's restricted subsidiaries); and guarantee any of the Company's indebtedness (which only applies to the Company's subsidiaries). The Company is also subject to a covenant requiring its repurchase of the 4.700% Senior Notes upon a change of control repurchase event.

(e) As of August 31, 2012, six of the Company's foreign subsidiaries have credit facilities that finance their future growth and any corresponding working capital needs. Five of the credit facilities are denominated in U.S. dollars and one is denominated in Brazilian reais. The credit facilities incur interest at fixed and variable rates ranging from 2.1% to 12.4%.

On March 19, 2012, the Company entered into the Amended and Restated Credit Facility, which amended and restated the five year unsecured credit facility amended as of December 7, 2010 (the "Old Amended and Restated Credit Facility"). The Amended and Restated Credit Facility provides for a revolving credit facility in the initial amount of \$1.3 billion, which may, subject to lenders' discretion, potentially be increased up to \$1.6 billion and expires on March 19, 2017. Interest and fees on the Amended and Restated Credit Facility advances are based on the Company's non-credit enhanced long-term senior unsecured debt rating as determined by Standard & Poor's Rating Service and Moody's Investor Service. Interest is charged at a rate equal to either 0.175% to 0.850% above the base rate or 1.175% to 1.850% above the Eurocurrency rate, where the base rate represents the greatest of Citibank, N.A.'s prime rate, 0.50% above the federal funds rate, or 1.0% above one-month LIBOR, and the Eurocurrency rate represents adjusted LIBOR for the applicable interest period, each as more fully described in the Amended and Restated Credit Facility agreement. Fees include a facility fee based on the revolving credit commitments of the lenders and a letter of credit fee based on the amount of outstanding letters of credit. The Company, along with its subsidiaries, are subject to the following financial covenants: (1) a maximum ratio of (a) Debt (as defined in the Amended and Restated Credit Facility agreement) to (b) Consolidated EBITDA (as defined in the Amended and Restated Credit Facility agreement) and (2) a minimum ratio of (a) Consolidated EBITDA to (b) interest payable on, and amortization of debt discount in respect of, all Debt and loss on sale of accounts receivables. In addition, the Company is subject to other covenants, such as: limitation upon liens; limitation upon mergers, etc.; limitation upon accounting changes; limitation upon subsidiary debt; limitation upon sales, etc. of assets; limitation upon changes in nature of business; payment restrictions affecting subsidiaries; compliance with laws, etc.; payment of taxes, etc.; maintenance of insurance; preservation of corporate existence, etc.; visitation rights; keeping of books; maintenance of properties, etc.; transactions with affiliates; and reporting requirements.

During fiscal year 2012, the Company borrowed and repaid \$8.3 billion against the Old Amended and Restated Credit Facility and the Amended and Restated Credit Facility under multiple draws. In addition, during the fourth quarter of fiscal year 2012, the Company borrowed and repaid \$1.6 billion against the Amended and Restated Credit Facility under multiple draws.

(f)

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

On May 2, 2012, the Company entered into a master lease agreement with a variable interest entity (the VIE ) whereby it sells to and subsequently leases back from the VIE up to \$60.0 million in certain machinery and equipment for a period of up to five years. In connection with this transaction, the Company holds a variable interest in the VIE, which was designed to hold debt obligations payable to third-party creditors. The proceeds from such debt obligations are utilized to finance the purchase of the machinery and equipment that is then leased by the Company. The Company is the primary beneficiary of the VIE as it has both the power to direct the activities of the VIE that most significantly impact the VIE s economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. Therefore, the Company consolidates the financial statements of the VIE and eliminates all intercompany transactions. At August 31, 2012, the VIE had

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

approximately \$55.1 million of total assets, of which approximately \$53.6 million was comprised of a note receivable due from the Company, and approximately \$54.8 million of total liabilities, of which approximately \$54.7 million were debt obligations to the third-party creditors (as the VIE has utilized approximately \$54.7 million of the \$60.0 million debt obligation capacity). The third-party creditors have recourse to the Company's general credit only in the event that the Company defaults on its obligations under the terms of the master lease agreement. In addition, the assets held by the VIE can be used only to settle the obligations of the VIE.

In addition to the loans described above, at August 31, 2012, the Company has borrowings outstanding to fund working capital needs. These additional loans total approximately \$1.2 million and are denominated in Euros. The loans are due and payable within 12 months and are classified as short-term on the Consolidated Balance Sheets.

(g) This amount represents the fair value hedge accounting adjustment related to the 7.750% Senior Notes. For further discussion of the Company's fair value hedges, see Note 12 Derivative Financial Instruments and Hedging Activities to the Consolidated Financial Statements. Debt maturities as of August 31, 2012 for the next five years and thereafter are as follows (in thousands):

Fiscal Year Ending August 31,	Amount
2013	\$ 18,031
2014	9,070
2015	9,165
2016	314,481
2017	18,510
Thereafter	1,297,903
<b>Total(1)</b>	<b>\$ 1,667,160</b>

(1) The above table excludes a \$9.2 million fair value adjustment related to the interest rate swap on the 7.750% Senior Notes.

**8. Postretirement and Other Employee Benefits*****Postretirement Benefits***

During the first quarter of fiscal year 2002, the Company established a defined benefit pension plan for all permanent employees of Jabil Circuit UK Limited. This plan was established in accordance with the terms of the business sale agreement with Marconi Communications plc (Marconi). The benefit obligations and plan assets from the terminated Marconi plan were transferred to the newly established defined benefit plan. The plan, which is closed to new participants, provides benefits based on average employee earnings over a three-year service period preceding retirement and length of employee service. The Company's policy is to contribute amounts sufficient to meet minimum funding requirements as set forth in U.K. employee benefit and tax laws plus such additional amounts as are deemed appropriate by the Company. Plan assets are held in trust and consist of equity and debt securities as detailed below.

During the second quarter of fiscal year 2012, and in connection with the acquisition of Telmar, the Company acquired assets and assumed liabilities relating to a defined benefit pension plan for all unionized employees of Precision Communications Services Corporation, a Toronto, Canada based wholly-owned subsidiary of the Company. The plan, which is closed to new participants, provides benefits based on a preset tiered schedule which determines benefit rates based on employee grade and length of service. The Company's policy is to contribute amounts sufficient to meet minimum funding requirements as set forth in Canadian employee benefit and tax laws plus such additional amounts as are deemed appropriate by the Company. Plan assets are held in insurance funds and consist primarily of equity and debt securities as detailed below.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

In addition, as a result of acquiring various other operations in Austria, France, Germany, Japan, The Netherlands, Poland, and Taiwan, the Company assumed both funded and unfunded retirement benefits to be paid based upon years of service and compensation at retirement. All permanent employees meeting the minimum service requirement are eligible to participate in the plans.

There is no domestic pension or post-retirement benefit plan maintained by the Company.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The Company is required to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position, and to recognize changes in that funded status in the year in which the changes occur through comprehensive income.

**a. Benefit Obligations**

The following table provides a reconciliation of the change in the benefit obligations for the plans described above for fiscal years 2012 and 2011 (in thousands):

	<b>Pension Benefits</b>	
	<b>2012</b>	<b>2011</b>
Beginning projected benefit obligation	\$ 137,874	\$ 133,683
Service cost	1,224	1,494
Interest cost	7,494	5,715
Actuarial (gain) loss	26,748	(5,502)
Curtailement gain		(597)
Total benefits paid	(6,264)	(4,236)
Plan participants' contributions	213	69
Acquisitions	28,122	2,073
Effect of conversion to U.S. dollars	(5,091)	5,175
Ending projected benefit obligation	\$ 190,320	\$ 137,874

Weighted-average actuarial assumptions used to determine the benefit obligations for the plans for fiscal years 2012 and 2011 were as follows:

	<b>Pension Benefits</b>	
	<b>2012</b>	<b>2011</b>
Expected long-term return on plan assets	4.2%	4.2%
Rate of compensation increase	3.3%	4.2%
Discount rate	3.2%	4.9%

The Company evaluates these assumptions on a regular basis taking into consideration current market conditions and historical market data. The discount rate is used to state expected cash flows relating to future benefits at a present value on the measurement date. This rate represents the market rate for high-quality fixed income investments whose timing would match the cash out flow of retirement benefits. A lower discount rate would increase the present value of benefit obligations and vice versa. Other assumptions include demographic factors such as retirement, mortality and turnover.

**b. Plan Assets**

The Company has adopted an investment policy for a majority of plan assets which was set by plan trustees who have the responsibility for making investment decisions related to the plan assets. The plan trustees oversee the investment allocation, including selecting professional investment managers and setting strategic targets. The investment objectives for the assets are (1) to acquire suitable assets that hold the appropriate liquidity in order to generate income and capital growth that, along with new contributions, will meet the cost of current and future benefits under the plan, (2) to limit the risk of the plan assets from failing to meet the plan liabilities over the long-term and (3) to minimize the long-term costs under the plan by maximizing the return on the plan assets.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Investment policies and strategies governing the assets of the plans are designed to achieve investment objectives with prudent risk parameters. Risk management practices include the use of external investment managers; the maintenance of a portfolio diversified by asset class, investment approach and security holdings; and the maintenance of sufficient liquidity to meet benefit obligations as they come due. Within the equity securities class, the investment policy provides for investments in a broad range of publicly traded securities including both domestic and international stocks. The plans do not hold any of the Company's stock. Within the debt securities class, the investment policy provides for investments in corporate bonds as well as fixed and variable interest debt instruments. The Company currently expects to achieve the target mix of 35% equity and 65% debt securities in fiscal year 2013.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The fair values of the plan assets held by the Company by asset category for fiscal years 2012 and 2011 are as follows (in thousands):

<b>Asset Category</b>	<b>Fair Value at August 31, 2012</b>	<b>Asset Allocation</b>	<b>Fair Value Measurements Using Inputs Considered as:</b>		
			<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash and cash equivalents	\$ 4,370	3%	\$ 4,370	\$	
<i>Equity Securities:</i>					
Global equity securities <sup>(a)</sup>	22,649	17%		22,649	
U.K. equity securities <sup>(b)</sup>	18,544	14%		18,544	
Canadian equity securities <sup>(c)</sup>	8,247	6%		8,247	
<i>Debt Securities:</i>					
U.K. corporate bonds <sup>(d)</sup>	42,983	32%		42,983	
U.K. government bonds <sup>(e)</sup>	13,562	10%		13,562	
Canadian government bonds <sup>(f)</sup>	8,757	7%		8,757	
<i>Other Investments:</i>					
Insurance contracts <sup>(g)</sup>	11,046	8%			11,046
Commercial real estate <sup>(h)</sup>	1,987	2%			1,987
Commercial mortgages <sup>(i)</sup>	1,285	1%			1,285
Fair value of plan assets	\$ 133,430	100%	\$ 4,370	\$ 114,742	\$ 14,318

<b>Asset Category</b>	<b>Fair Value at August 31, 2011</b>	<b>Asset Allocation</b>	<b>Fair Value Measurements Using Inputs Considered as:</b>		
			<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash and cash equivalents	\$ 4,267	4%	\$ 4,267	\$	
<i>Equity Securities:</i>					
Global equity securities <sup>(a)</sup>	11,933	12%		11,933	
U.K. equity securities <sup>(b)</sup>	12,130	12%		12,130	
<i>Debt Securities:</i>					
U.K. corporate bonds <sup>(d)</sup>	27,146	28%		27,146	
U.K. government bonds <sup>(e)</sup>	32,125	32%		32,125	
<i>Insurance Contracts:</i>					
Insurance contracts <sup>(g)</sup>	11,636	12%			11,636
Fair value of plan assets	\$ 99,237	100%	\$ 4,267	\$ 83,334	\$ 11,636

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

- (a) Global equity securities are categorized as Level 2 and include investments that aim to capture global equity market returns by tracking the Financial Times (London) Stock Exchange ( FTSE ) AW-World (ex-UK) Index and other similar indexes in Canada.
- (b) U.K. equity securities are categorized as Level 2 and include investments in a diversified portfolio that aims to capture the returns of the U.K. equity market. The portfolio tracks the FTSE All-Share Index and invests only in U.K. securities.
- (c) Canadian equity securities are categorized as Level 2 and include investments in diversified portfolios that aim to capture the returns of Canadian small capitalization and dividend paying equities. The portfolios track the BMO Small Cap Index and the



**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

S&P/TSX Capped Equity Index and invest only in Canadian securities.

- (d) U.K. corporate bonds are categorized as Level 2 and include U.K. corporate issued fixed income investments which are managed and tracked to the respective benchmark (AAA-AA-A Bonds-Over 15Y Index).
- (e) U.K. government bonds are categorized as Level 2 and include U.K. government-issued fixed income investments which are managed and tracked to the respective benchmark (FTSE U.K. Over 15 Years Gilts Index and FTSE U.K. Over 5 Years Index-Linked).
- (f) Canadian government bonds are categorized as Level 2 and include Canadian government-issued fixed income investments which are managed and tracked to the respective benchmark (DEX Universe Bond Index).
- (g) The assets related to The Netherlands plan consist of an insurance contract that guarantees the payment of the funded pension entitlements, as well as provides a profit share to the Company. The profit share in this contract is not based on actual investments, but, instead on a notional investment portfolio that is expected to return a pre-defined rate. Insurance contract assets are recorded at fair value, which is determined based on the cash surrender value of the insured benefits which is the present value of the guaranteed funded benefits. Insurance contracts are valued using unobservable inputs (Level 3 inputs), primarily by discounting expected future cash flows relating to benefits paid from a notional investment portfolio in order to determine the cash surrender value of the policy. The unobservable inputs consist of estimated future benefits to be paid throughout the duration of the policy and estimated discount rates, which both have an immaterial impact on the fair value estimate of the contract.
- (h) Commercial real estate investments are categorized as Level 3 and primarily consist of commercial properties located throughout the various provinces of Canada. The portfolio tracks the IPD Canadian Property Index and invests only in Canadian properties. These investments are recorded at their estimated fair value and are valued using unobservable inputs (Level 3 inputs), primarily by obtaining quarterly independent market appraisals. The unobservable inputs consist of estimated unrealized gains and losses due to changes in real estate market conditions, which have an immaterial impact on the fair value calculations of the real estate investments held.
- (i) Commercial mortgage investments are categorized as Level 3 and primarily consist of mortgages on commercial properties located throughout the various provinces of Canada. The portfolio tracks the DEX Conventional Residential Mortgage Index and invests only in Canadian mortgages. These investments are recorded at their estimated fair value and are valued using unobservable inputs (Level 3 inputs), primarily by calculating expected future cash flows at interest rates applicable to new mortgages of similar types and terms. The unobservable inputs consist of estimated unrealized gains and losses due to defaults and other real estate market events and estimated interest rates, which both have an immaterial impact on the fair value calculations of the mortgage investments held.

The following table provides a reconciliation of the changes in the pension plan assets for the year between measurement dates for fiscal years 2012 and 2011 (in thousands):

	<b>Pension Benefits</b>	
	<b>2012</b>	<b>2011</b>
Beginning fair value of plan assets	\$ 99,237	\$ 85,571
Actual return on plan assets	13,980	8,209
Acquisitions	22,772	
Employer contributions	4,546	3,754
Benefits paid from plan assets	(4,718)	(3,536)
Plan participants' contributions	213	69

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Effect of conversion to U.S. dollars	(2,600)	5,170
Ending fair value of plan assets	\$ 133,430	\$ 99,237

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****c. Funded Status**

The following table provides a reconciliation of the funded status of the plans to the Consolidated Balance Sheets for fiscal years 2012 and 2011 (in thousands):

	<b>Pension Benefits</b>	
	<b>2012</b>	<b>2011</b>
<b>Funded Status</b>		
Ending fair value of plan assets	\$ 133,430	\$ 99,237
Ending projected benefit obligation	(190,320)	(137,874)
Under or unfunded status	\$ (56,890)	\$ (38,637)
<b>Consolidated Balance Sheet Information</b>		
Accrued benefit liability, current	\$ (126)	\$ (95)
Accrued benefit liability, noncurrent	(56,764)	(38,542)
Net liability recorded at August 31	\$ (56,890)	\$ (38,637)
<b>Amounts recognized in accumulated other comprehensive loss consist of:</b>		
Net actuarial loss	\$ 41,977	\$ 25,534
Prior service cost	(127)	(173)
Accumulated other comprehensive loss, before taxes	\$ 41,850	\$ 25,361

The following table provides the estimated amount that will be amortized from accumulated other comprehensive loss into net periodic benefit cost in fiscal year 2013 (in thousands):

	<b>Pension Benefits</b>	
Recognized net actuarial loss	\$	2,441
Amortization of prior service cost		(25)
Total	\$	2,416

The accumulated benefit obligation for all defined benefit pension plans was \$177.1 million and \$126.3 million at August 31, 2012 and 2011, respectively.

The following table provides information for pension plans with an accumulated benefit obligation in excess of plan assets for fiscal years 2012 and 2011 (in thousands):

	<b>August 31,</b>	
	<b>2012</b>	<b>2011</b>
Projected benefit obligation	\$ 190,320	\$ 137,874
Accumulated benefit obligation	177,056	126,310
Fair value of plan assets	133,430	99,237

**d. Net Periodic Benefit Cost**

The following table provides information about net periodic benefit cost for the pension and other benefit plans for fiscal years 2012, 2011 and 2010 (in thousands):

	<b>Pension Benefits</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Service cost	\$ 1,224	\$ 1,494	\$ 1,389
Interest cost	7,494	5,715	5,681
Expected long-term return on plan assets	(6,104)	(4,474)	(4,270)
Recognized actuarial loss	1,207	2,073	1,303
Net curtailment gain		(1,903)	
Amortization of prior service cost	(26)	(27)	(115)
<b>Net periodic benefit cost</b>	<b>\$ 3,795</b>	<b>\$ 2,878</b>	<b>\$ 3,988</b>

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Weighted-average actuarial assumptions used to determine net periodic benefit cost for the plans for fiscal years 2012, 2011 and 2010 were as follows:

	Pension Benefits		
	2012	2011	2010
Expected long-term return on plan assets	4.2%	4.2%	4.0%
Rate of compensation increase	3.3%	4.2%	3.9%
Discount rate	3.2%	4.9%	4.1%

The expected return on plan assets assumption used in calculating net periodic pension cost is based on historical actual return experience and estimates of future long-term performance with consideration to the expected investment mix of the plan assets.

**e. Cash Flows**

The Company expects to make cash contributions of between \$4.6 million and \$5.0 million to its funded pension plans during fiscal year 2013. The Company does not anticipate the return of any plan assets during fiscal year 2013.

The estimated future benefit payments, which reflect expected future service, as appropriate, are as follows (in thousands):

Fiscal Year Ending August 31,	Pension Benefits
2013	\$ 5,627
2014	\$ 6,093
2015	\$ 6,326
2016	\$ 6,638
2017	\$ 6,932
Years 2018 through 2022	\$ 45,298

**Profit Sharing, 401(k) Plan and Defined Contribution Plans**

The Company provides retirement benefits to its domestic employees who have completed a 90-day period of service through a 401(k) plan that provides a matching contribution by the Company. Company contributions are at the discretion of the Company's Board of Directors. The Company also has defined contribution benefit plans for certain of its international employees primarily dictated by the custom of the regions in which it operates. In relation to these plans, the Company contributed approximately \$29.2 million, \$23.1 million, and \$22.9 million for the fiscal years ended August 31, 2012, 2011 and 2010, respectively.

**9. Commitments and Contingencies****a. Lease Agreements**

The Company leases certain facilities under non-cancelable operating leases. Lease agreements may contain lease escalation clauses and purchase or renewal options. The Company recognizes scheduled lease escalation clauses over the course of the applicable lease term on a straight-line basis in the Consolidated Statements of Operations. The future minimum lease payments under non-cancelable operating leases at August 31, 2012 are as follows (in thousands):

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

<b>Fiscal Year Ending August 31,</b>	<b>Amount</b>
2013	\$ 60,432
2014	42,301
2015	32,166
2016	24,854
2017	20,680
Thereafter	56,569
<b>Total minimum lease payments</b>	<b>\$ 237,002</b>

Total operating lease expense was approximately \$65.3 million, \$61.7 million and \$50.7 million for fiscal years 2012, 2011 and 2010, respectively.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES*****b. Warranty Provision***

The Company maintains a provision for limited warranty repair of shipped products, which is established under the terms of specific manufacturing contract agreements. The warranty liability is included in accrued expenses on the Consolidated Balance Sheets. The warranty period varies by product and customer industry sector. The provision represents management's estimate of probable liabilities, calculated as a function of sales volume and historical repair experience, for each product under warranty. The estimate is re-evaluated periodically for accuracy. A rollforward of the warranty liability is as follows (in thousands):

	<b>Amount</b>
Balance at August 31, 2009	\$ 14,280
Accruals for warranties during the year	3,112
Settlements made during the year	(6,564)
Balance at August 31, 2010	\$ 10,828
Accruals for warranties during the year	6,909
Warranty liabilities acquired	3,986
Settlements made during the year	(8,209)
Balance at August 31, 2011	\$ 13,514
Accruals for warranties during the year	3,285
Warranty liabilities acquired	
Settlements made during the year	(5,411)
Balance at August 31, 2012	\$ 11,388

***c. Legal Proceedings***

The Company is party to certain lawsuits in the ordinary course of business. The Company does not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on the Company's financial position, results of operations or cash flows.

The Company was involved in a commercial dispute with a former industrial and CleanTech customer regarding product warranty claims as well as the collection of a \$10.1 million outstanding account receivable of the Company, for which the Company had established a full valuation allowance.

During the fourth quarter of fiscal year 2012, the Company reached a settlement with this former customer under which the Company received \$0.5 million and a release from the product warranty claims brought against it in exchange for full settlement of the \$10.1 million outstanding accounts receivable and the assignment to the former customer of certain contract rights of the Company which are associated with the former customer's warranty claims. The \$0.5 million was recorded as a reduction to cost of sales.

**10. Stockholders Equity**

The 2011 Stock Award and Incentive Plan (the 2011 Plan) was adopted by the Board of Directors during the first quarter of fiscal year 2011 and approved by the stockholders during the second quarter of fiscal year 2011. The 2011 Plan provides for the granting of restricted stock awards, restricted stock unit awards and other stock-based awards. The maximum aggregate number of shares that may be subject to awards under the 2011 Plan is 8,850,000. If any portion of an outstanding award that was granted under the 2002 Stock Incentive Plan (the 2002 Plan), which was terminated immediately upon the effectiveness of the 2011 Plan, for any reason expires or is canceled or forfeited on or after the date of termination of the 2002 Plan, the shares allocable to the expired, canceled or forfeited portion of such 2002 Plan award shall be available for issuance under the 2011 Plan.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

The 2011 Employee Stock Purchase Plan (the 2011 ESPP ) was adopted by the Company s Board of Directors during the first quarter of fiscal year 2011 and approved by the shareholders during the second quarter of fiscal year 2011 with 6,000,000 shares authorized for issuance. The offering period beginning July 1, 2011 was the first offering period shares were issued under the 2011 ESPP. The Company also adopted a tax advantaged sub-plan under the 2011 ESPP for its Indian employees. Shares are issued under the Indian sub-plan from the authorized shares under the 2011 ESPP. The offering period ending June 30, 2011 was the final offering period shares were issued under the previous ESPP (the 2002 ESPP ).

### *a. Stock Options and Stock Appreciation Rights*

There were no stock options and stock appreciation rights granted (collectively known as Options ), excluding those granted under the ESPP, during fiscal years 2012 and 2011. The Company applied a lattice valuation model for the Options granted during fiscal year 2010. The weighted-average grant-date fair value per share of Options granted during fiscal year 2010 was \$6.36. The total intrinsic value of Options exercised during fiscal year 2012, 2011 and 2010 was \$8.0 million, \$7.5 million and \$0.3 million, respectively. As of August 31, 2012, there was \$0.1 million of unrecognized compensation costs related to non-vested Options that is expected to be recognized over a weighted-average period of 1.1 years. The total fair value of Options vested during fiscal years 2012, 2011 and 2010 was \$1.3 million, \$7.5 million and \$17.6 million, respectively.



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

Following are the grant date weighted-average and range assumptions, where applicable, used for each respective period:

	Fiscal Year Ended August 31,		
	2012	2011	2010
Expected dividend yield	*	*	1.9%
Risk-free interest rate	*	*	0.1% to 3.4%
Expected volatility	*	*	60.2%
Expected life	*	*	5.6 years

\* The Company did not grant Options during fiscal years 2012 and 2011.

The following table summarizes option activity from September 1, 2011 through August 31, 2012:

	Shares Available for Grant	Options Outstanding	Aggregate Intrinsic Value (in thousands)	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (years)
Balance at September 1, 2011	9,164,425	10,473,033	\$ 4,029	\$ 24.76	3.70
Options canceled	542,135	(542,135)		\$ 26.59	
Options expired	(53,754)			\$ 15.27	
Restricted stock awards granted <sup>(1)</sup>	(4,768,887)				
Options exercised		(1,252,957)		\$ 16.68	
Balance at August 31, 2012	4,883,919	8,677,941	\$ 4,719	\$ 25.88	2.90
Exercisable at August 31, 2012		8,664,592	\$ 4,602	\$ 25.90	2.90

<sup>(1)</sup> Represents the maximum number of shares that can be issued based on the achievement of certain performance criteria.

**b. Restricted Stock Awards**

Certain key employees have been granted time-based, performance-based, and market-based restricted stock awards. The time-based restricted awards granted generally vest on a graded vesting schedule over three years. The performance-based restricted awards generally vest on a cliff vesting schedule over three years and provide a range of vesting possibilities of up to a maximum of 150% or 200%, depending on the specified performance condition and the level of achievement obtained. The market-based restricted awards have a vesting condition that is tied to the Company's stock performance in relation to the Standard and Poor's (S&P) 500 index.

The stock-based compensation expense for these restricted stock awards (including restricted stock and restricted stock units) is measured at fair value on the date of grant based on the number of shares expected to vest and the quoted market price of the Company's common stock. For restricted stock awards with performance conditions, stock-based compensation expense is originally based on the number of shares that would vest if the Company achieved 100% of the performance goal, which was the probable outcome at the grant date. Throughout the requisite service period, management monitors the probability of achievement of the performance condition. If it becomes probable, based on the Company's performance, that more or less than the current estimate of the awarded shares will vest, an adjustment to stock-based compensation expense will be recognized as a change in accounting estimate. For restricted stock awards with market conditions, the market conditions are considered in

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

the grant date fair value of the award using a lattice model, which utilizes multiple input variables to determine the probability of the Company achieving the specified market conditions. Stock-based compensation expense related to an award with a market condition will be recognized over the requisite service period regardless of whether the market condition is satisfied, provided that the requisite service period has been completed.

At August 31, 2012, there was \$61.3 million of total unrecognized stock-based compensation expense related to restricted stock awards granted under the 2002 Plan and 2011 Plan. This expense is expected to be recognized over a weighted-average period of 1.4 years.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The following table summarizes restricted stock activity from August 31, 2011 through August 31, 2012:

	Shares	Weighted - Average Grant-Date Fair Value
Non-vested balance at August 31, 2011	14,097,278	\$ 12.91
Changes during the period		
Shares granted <sup>(1)</sup>	5,233,078	\$ 19.43
Shares vested	(5,920,301)	\$ 10.39
Shares forfeited	(464,191)	\$ 15.77
Non-vested balance at August 31, 2012	12,945,864	\$ 16.33

<sup>(1)</sup> For those shares granted that are based on the achievement of certain performance criteria, represents the maximum number of shares that can vest.

**c. Employee Stock Purchase Plan**

Employees are eligible to participate in the ESPP after 90 days of employment with the Company. The ESPP permits eligible employees to purchase common stock through payroll deductions, which may not exceed 10% of an employee's compensation, as defined in the ESPP, at a price equal to 85% of the fair value of the common stock at the beginning or end of the offering period, whichever is lower. The ESPP is intended to qualify under Section 423 of the Internal Revenue Code. There were 754,598, 824,913 and 1,127,017 shares purchased under the ESPP during fiscal years 2012, 2011 and 2010, respectively. At August 31, 2012, a total of 7,371,230 shares had been issued under the ESPP.

The fair value of shares issued under the ESPP was estimated on the commencement date of each offering period using the Black-Scholes option pricing model. The following weighted-average assumptions were used in the model for each respective period:

	Fiscal Year Ended August 31,		
	2012	2011	2010
Expected dividend yield	0.7%	0.9%	1.5%
Risk-free interest rate	0.1%	0.2%	0.3%
Expected volatility	48.4%	47.3%	79.7%
Expected life	0.5 years	0.5 years	0.5 years

**d. Dividends**

The following table sets forth certain information relating to the Company's cash dividends declared to common stockholders of the Company during fiscal years 2012 and 2011:

Dividend Declaration Date	Dividend per Share	Total Cash Dividends Declared	Date of Record for Dividend Payment	Dividend Cash Payment Date
------------------------------	-----------------------	-------------------------------------	--	-------------------------------

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

(in thousands, except for per share data)

<b>Fiscal year 2012:</b>	October 20, 2011	\$ 0.08	\$ 17,379	November 15, 2011	December 1, 2011
	January 25, 2012	\$ 0.08	\$ 17,323	February 16, 2012	March 1, 2012
	April 19, 2012	\$ 0.08	\$ 17,281	May 15, 2012	June 1, 2012
	July 19, 2012	\$ 0.08	\$ 17,230	August 15, 2012	September 4, 2012
<b>Fiscal year 2011:</b>	October 21, 2010	\$ 0.07	\$ 15,563	November 15, 2010	December 1, 2010
	January 19, 2011	\$ 0.07	\$ 15,634	February 15, 2011	March 1, 2011
	April 13, 2011	\$ 0.07	\$ 15,647	May 16, 2011	June 1, 2011
	July 21, 2011	\$ 0.07	\$ 15,233	August 15, 2011	September 1, 2011

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES****11. Concentration of Risk and Segment Data****a. Concentration of Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents and trade receivables. The Company maintains cash and cash equivalents with various domestic and foreign financial institutions. Deposits held with the financial institutions may exceed the amount of insurance provided on such deposits, but may generally be redeemed upon demand. The Company performs periodic evaluations of the relative credit standing of the financial institutions and attempts to limit exposure with any one institution. With respect to trade receivables, the Company performs ongoing credit evaluations of its customers and generally does not require collateral. The Company maintains an allowance for potential credit losses on trade receivables.

Sales of the Company's products are concentrated among specific customers. For fiscal year 2012, the Company's five largest customers accounted for approximately 48% of its net revenue and 54 customers accounted for approximately 90% of its net revenue. Sales to the following customers who accounted for 10% or more of the Company's net revenues, expressed as a percentage of consolidated net revenue, and the percentage of accounts receivable for each customer, were as follows:

	Percentage of Net Revenue			Percentage of Accounts Receivable	
	Fiscal Year Ended August 31,			August 31,	
	2012	2011	2010	2012	2011
Apple, Inc.	13%	*	*	17%	*
Cisco Systems, Inc	10%	13%	15%	*	*
Research in Motion Limited	10%	15%	15%	*	10%

\* Amount was less than 10% of total

Sales to the above customers were reported in the DMS, E&I and HVS operating segments.

The Company procures components from a broad group of suppliers. Almost all of the products manufactured by the Company require one or more components that are available from only a single source.

**b. Segment Data**

Operating segments are defined as components of an enterprise that engage in business activities from which they may earn revenues and incur expenses; for which separate financial information is available; and whose operating results are regularly reviewed by the chief operating decision maker to assess the performance of the individual segment and make decisions about resources to be allocated to the segment.

The Company derives its revenue from providing comprehensive electronics design, production and product management services. Prior to the first quarter of fiscal year 2011, the Company managed its business based on three segments, Electronic Manufacturing Services, Consumer and Aftermarket Services. On September 1, 2010, the Company reorganized its reporting structure to align with the chief operating decision maker's management of resource allocation and performance assessment. Accordingly, the Company's operating segments now consist of three segments DMS, E&I and HVS. All disclosures for fiscal year 2010 below have been restated to reflect this change.

The DMS segment is composed of dedicated resources to manage higher complexity global products in regulated and other industries and introduce materials and process technologies including design and aftermarket services to global customers. The E&I and HVS segments offer integrated global manufacturing and supply chain solutions designed to provide cost effective solutions for certain customer groups. The E&I segment is focused on customers primarily in the computing, storage, networking and telecommunication sectors. The HVS segment is focused on the particular needs of the consumer products industry, including mobility, display, set-top boxes and peripheral products such as printers and

point of sale terminals.

Net revenue for the operating segments is attributed to the segment in which the service is performed. An operating segment's performance is evaluated based on its pre-tax operating contribution, or segment income. Segment income is defined as net revenue less cost of revenue, segment selling, general and administrative expenses, segment research and development expenses and an allocation of corporate manufacturing expenses and selling, general and administrative expenses, and does not include distressed customer charges, stock-based compensation expense and related charges, amortization of intangibles, restructuring and impairment charges, settlement of receivables and related charges, loss on disposal of subsidiaries, other expense, interest income, interest expense, income tax expense or adjustment for net income attributable to noncontrolling interests. Total segment assets are defined as accounts receivable, inventories, net customer-related machinery and equipment, intangible assets net of accumulated amortization and goodwill. All other non-segment assets are reviewed on a global basis by management. Transactions between operating segments are generally recorded at amounts that approximate arm's length.

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The following table sets forth operating segment information (in thousands):

	Fiscal Year Ended August 31,		
	2012	2011	2010
<b>Net revenue</b>			
DMS	\$ 7,476,730	\$ 6,018,332	\$ 4,223,955
E&I	5,080,417	5,180,011	4,407,013
HVS	4,594,794	5,320,484	4,778,443
	\$ 17,151,941	\$ 16,518,827	\$ 13,409,411
	2012	2011	2010
<b>Segment income and reconciliation of income before income tax</b>			
DMS	\$ 455,596	\$ 389,188	\$ 248,967
E&I	105,583	199,731	186,335
HVS	175,000	126,275	55,628
<i>Total segment income</i>	\$ 736,179	\$ 715,194	\$ 490,930
Reconciling items:			
Distressed customer charges	(16,014)		
Stock-based compensation expense and related charges	(81,409)	(76,230)	(104,609)
Amortization of intangibles	(16,825)	(22,051)	(25,934)
Restructuring and impairment charges		(628)	(8,217)
Settlement of receivables and related charges		(13,607)	
Loss on disposal of subsidiaries		(23,944)	(24,604)
Other expense	(8,943)	(2,986)	(4,087)
Interest income	2,041	3,132	2,956
Interest expense	(106,129)	(97,693)	(79,168)
Income before income tax	\$ 508,900	\$ 481,187	\$ 247,267

	August 31,	
	2012	2011
<b>Total assets</b>		
DMS	\$ 3,002,982	\$ 2,417,256
E&I	1,157,464	1,194,774
HVS	970,819	1,232,378
Other non-allocated assets	2,671,876	2,213,532
	\$ 7,803,141	\$ 7,057,940

The Company operates in 29 countries worldwide. Sales to unaffiliated customers are based on the Company's location that maintains the customer relationship and transacts the external sale. The following tables set forth external net revenue, net of intercompany eliminations, and long-lived asset information where individual countries represent a material portion of the total (in thousands):

	Fiscal Year Ended August 31,		
	2012	2011	2010
<b>External net revenue:</b>			
Mexico	\$ 3,658,873	\$ 3,876,239	\$ 3,438,436
China	3,425,641	3,343,669	2,410,590
U.S.	2,466,079	2,314,098	2,049,700
Singapore	2,030,492	938,381	122,280
Hungary	1,430,180	1,794,869	1,230,788
Malaysia	1,148,899	1,167,594	1,164,255
Brazil	661,676	710,863	609,198
Other	2,330,101	2,373,114	2,384,164
	\$ 17,151,941	\$ 16,518,827	\$ 13,409,411



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

	2012	August 31, 2011	2010
<b>Long-lived assets:</b>			
China	\$ 718,970	\$ 574,583	\$ 483,181
U.S.	339,409	266,171	255,108
Mexico	191,388	198,868	212,409
Malaysia	132,027	114,819	102,700
Singapore	121,291	98,569	74,538
Taiwan	110,610	116,121	110,237
Poland	83,978	117,090	98,395
Hungary	78,841	89,995	90,091
Other	216,712	190,424	157,301
	<b>\$ 1,993,226</b>	<b>\$ 1,766,640</b>	<b>\$ 1,583,960</b>

Total foreign source net revenue was approximately \$14.7 billion, \$14.2 billion and \$11.4 billion for fiscal years 2012, 2011 and 2010, respectively. Total long-lived assets related to the Company's foreign operations were approximately \$1.7 billion, \$1.5 billion and \$1.3 billion for fiscal years 2012, 2011 and 2010, respectively.

**12. Derivative Financial Instruments and Hedging Activities**

The Company is directly and indirectly affected by changes in certain market conditions. These changes in market conditions may adversely impact the Company's financial performance and are referred to as market risks. The Company, where deemed appropriate, uses derivatives as risk management tools to mitigate the potential impact of certain market risks. The primary market risks managed by the Company through the use of derivative instruments are foreign currency fluctuation risk and interest rate risk.

All derivative instruments are recorded gross on the Consolidated Balance Sheets at their respective fair values. The accounting for changes in the fair value of a derivative instrument depends on the intended use and designation of the derivative instrument. For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative and the offsetting gain or loss on the hedged item attributable to the hedged risk are recognized in current earnings. For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative instrument is initially reported as a component of accumulated other comprehensive income (AOCI), net of tax, and is subsequently reclassified into the line item within the Consolidated Statements of Operations in which the hedged items are recorded in the same period in which the hedged item affects earnings. The ineffective portion of the gain or loss is recognized immediately in current earnings. For derivative instruments that are not designated as hedging instruments, gains and losses from changes in fair values are recognized in earnings.

For derivatives accounted for as hedging instruments, the Company formally designates and documents, at inception, the financial instruments as a hedge of a specific underlying exposure, the risk management objective and the strategy for undertaking the hedge transaction. In addition, the Company formally performs an assessment, both at inception and at least quarterly thereafter, to determine whether the financial instruments used in hedging transactions are effective at offsetting changes in the cash flows on the related underlying exposures.

**a. Foreign Currency Risk Management**

Forward contracts are put in place to manage the foreign currency risk associated with anticipated foreign currency denominated revenues and expenses. A hedging relationship existed with an aggregate notional amount outstanding of \$199.7 million and \$329.8 million at August 31, 2012 and 2011, respectively. The related forward foreign exchange contracts have been designated as hedging instruments and are accounted for as cash flow hedges. The forward foreign exchange contract transactions will effectively lock in the value of anticipated foreign currency denominated revenues and expenses against foreign currency fluctuations. The anticipated foreign currency denominated revenues and expenses being hedged are expected to occur between September 1, 2012 and January 31, 2013.



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

In addition to derivatives that are designated and qualify for hedge accounting, the Company also enters into forward contracts to economically hedge transactional exposure associated with commitments arising from trade accounts receivable, trade accounts payable, fixed purchase obligations and intercompany transactions denominated in a currency other than the functional currency of the respective operating entity. The aggregate notional amount of these outstanding contracts at August 31, 2012 and 2011 was \$837.3 million and \$591.6 million, respectively.

The following table presents the Company's assets and liabilities related to forward foreign exchange contracts measured at fair value on a recurring basis as of August 31, 2012, aggregated by the level in the fair-value hierarchy in which those measurements are classified (in thousands):

	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Forward foreign exchange contracts	\$	\$ 5,780	\$	\$ 5,780
<b>Liabilities:</b>				
Forward foreign exchange contracts		(4,166)		(4,166)
<b>Total</b>	\$	\$ 1,614	\$	\$ 1,614

The Company's forward foreign exchange contracts are measured on a recurring basis at fair value, based on foreign currency spot rates and forward rates quoted by banks or foreign currency dealers.

The following tables present the fair value of the Company's derivative instruments located on the Consolidated Balance Sheets utilized for foreign currency risk management purposes at August 31, 2012 and 2011 (in thousands):

	Fair Values of Derivative Instruments			
	At August 31, 2012			
	Asset Derivatives		Liability Derivatives	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<b>Derivatives designated as hedging instruments:</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 1,335	Other accrued expense	\$ 1,190
<b>Derivatives not designated as hedging instruments:</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 4,445	Other accrued expense	\$ 2,976

	Fair Values of Derivative Instruments			
	At August 31, 2011			
	Asset Derivatives		Liability Derivatives	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<b>Derivatives designated as hedging instruments:</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 2,825	Other accrued expense	\$ 2,798
<b>Derivatives not designated as hedging instruments:</b>				

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Forward foreign exchange contracts

Prepaid expenses  
and other current  
assets

\$ 3,517

Other accrued  
expense

\$ 3,979

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The following tables present the impact that changes in fair value of derivatives utilized for foreign currency risk management purposes and designated as hedging instruments had on AOCI and earnings during fiscal years 2012 and 2011 (in thousands):

Derivatives in Cash Flow Hedging Relationship for the Fiscal Year Ended August 31, 2012	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
Forward foreign exchange contracts	\$ 2,858	Revenue	\$ 2,642	Revenue	\$
Forward foreign exchange contracts	\$ 1,644	Cost of revenue	\$ 2,717	Cost of revenue	\$ (1,345)
Forward foreign exchange contracts	\$ (1,864)	Selling, general and administrative	\$ (2,790)	Selling, general and administrative	\$ 194

Derivatives in Cash Flow Hedging Relationship for the Fiscal Year Ended August 31, 2011	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
Forward foreign exchange contracts	\$ 1,021	Revenue	\$ 1,494	Revenue	\$ 398
Forward foreign exchange contracts	\$ 3,937	Cost of revenue	\$ 1,910	Cost of revenue	\$ (349)
Forward foreign exchange contracts	\$ (698)	Selling, general and administrative	\$ 49	Selling, general and administrative	\$ 322

As of August 31, 2012, the Company estimates that it will reclassify into earnings during the next 12 months existing gains related to foreign currency risk management hedging arrangements of approximately \$10.0 thousand from the amounts recorded in AOCI as the anticipated cash flows occur.

The following tables present the impact that changes in fair value of derivatives utilized for foreign currency risk management purposes and not designated as hedging instruments had on earnings during fiscal years 2012 and 2011 (in thousands):

Derivatives not designated as hedging instruments	Location of Gain (Loss) Recognized in Income on Derivative	Amount of Gain (Loss) Recognized in Income on Derivative for the Fiscal Year ended August 31, 2012
Forward foreign exchange contracts	Cost of revenue	\$ 5,912

Derivatives not designated as hedging instruments	Location of Gain (Loss) Recognized in Income on Derivative	Amount of Gain (Loss) Recognized in Income on Derivative for the Fiscal Year ended August 31, 2011
---	--	--

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

Forward foreign exchange contracts	Cost of revenue	\$	(812)
------------------------------------	-----------------	----	-------

**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES*****b. Interest Rate Risk Management***

The Company periodically enters into interest rate swaps to manage interest rate risk associated with the Company's borrowings.

*Fair Value Hedges*

During the second quarter of fiscal year 2011, the Company entered into a series of interest rate swaps with an aggregate notional amount of \$200.0 million designated as fair value hedges of a portion of the Company's 7.750% Senior Notes. Under these interest rate swaps, the Company received fixed rate interest payments and paid interest at a variable rate based on LIBOR plus a spread. The effect of these swaps was to convert fixed rate interest expense on a portion of the 7.750% Senior Notes to floating rate interest expense. Gains and losses related to changes in the fair value of the interest rate swaps were recorded to interest expense and offset changes in the fair value of the hedged portion of the underlying 7.750% Senior Notes.

During the fourth quarter of fiscal year 2011, the Company terminated the interest rate swaps entered into in connection with the 7.750% Senior Notes with a fair value of \$12.2 million, including accrued interest of \$0.6 million at August 31, 2011. The portion of the fair value that is not accrued is recorded as a hedge accounting adjustment to the carrying amount of the 7.750% Senior Notes and is being amortized as a reduction to interest expense over the remaining term of the 7.750% Senior Notes. The Company recorded \$2.4 million in amortization as a reduction to interest expense for the fiscal year ended August 31, 2012. At August 31, 2012, the unamortized hedge accounting adjustment recorded is \$9.2 million in the Consolidated Balance Sheets.

*Cash Flow Hedges*

During the fourth quarter of fiscal year 2007, the Company entered into forward interest rate swap transactions to hedge the fixed interest rate payments for an anticipated debt issuance, which was the issuance of the 8.250% Senior Notes. The swaps were accounted for as a cash flow hedge and had a notional amount of \$400.0 million. Concurrently with the pricing of the 8.250% Senior Notes, the Company settled the swaps by its payment of \$43.1 million. The ineffective portion of the swaps was immediately recorded to interest expense within the Consolidated Statements of Operations. The effective portion of the swaps is recorded on the Company's Consolidated Balance Sheets as a component of AOCI and is being amortized to interest expense within the Company's Consolidated Statements of Operations over the life of the 8.250% Senior Notes, which is through March 15, 2018.

The following tables present the impact that changes in the fair value of the derivative utilized for interest rate risk management and designated as a hedging instrument had on AOCI and earnings during fiscal years 2012 and 2011 (in thousands):

Derivatives in Cash Flow		Location of Gain (Loss)		Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
Hedging Relationship for the	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)	Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		
Fiscal Year Ended August 31,					
2012					
Interest rate swap	\$	Interest expense	\$ (3,950)	Interest expense	\$

Derivatives in Cash Flow		Location of Gain (Loss)		Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
Hedging Relationship for the	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)	Reclassified from Accumulated OCI into Income	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		
Fiscal Year Ended August 31,					

Edgar Filing: JABIL CIRCUIT INC - Form 10-K

<b>2011</b>		<b>(Effective Portion)</b>		<b>Testing)</b>	<b>Testing)</b>
Interest rate swap	\$	Interest expense	\$ (3,950)	Interest expense	\$

As of August 31, 2012, the Company estimates that it will reclassify into earnings during the next 12 months existing losses related to interest rate risk management hedging arrangements of approximately \$4.0 million from the amounts recorded in AOCI as the anticipated cash flows occur.



**Table of Contents****JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The changes related to cash flow hedges (both forward foreign exchange contracts and interest rate swaps) included in AOCI net of tax are as follows (in thousands):

Accumulated comprehensive loss August 31, 2010	\$ (16,086)
Changes in fair value of derivative instruments	4,260
Adjustment for net losses (gains) realized and included in net income related to derivative instruments	654
Accumulated comprehensive loss, August 31, 2011	\$ (11,172)
Changes in fair value of derivative instruments	2,637
Adjustment for net losses (gains) realized and included in net income related to derivative instruments	1,382
Accumulated comprehensive loss, August 31, 2012	\$ (7,153)

**13. Loss on Disposal of Subsidiaries***a. French and Italian Subsidiaries*

During the fourth quarter of fiscal year 2010, the Company sold F-I Holding Company, which directly or indirectly wholly owns Competence France Holdings SAS, a French entity which wholly owns Competence France SAS, and Competence EMEA S.r.l., an Italian entity which wholly owns Competence Italia S.r.l. (Competence France Holdings SAS, Competence France SAS, Competence EMEA S.r.l. and Competence Italia S.r.l. are collectively referred to as the Competence Sites herein), to an unrelated third party. Divested operations, inclusive of four sites and approximately 1,500 employees, had net revenues and an operating loss of \$298.6 million and \$39.6 million, respectively, from the beginning of the 2010 fiscal year through the date of disposition.

In connection with this transaction, the Company provided an aggregate \$25.0 million working capital loan to the disposed operations and agreed to provide for the aggregate potential reimbursement of up to \$10.0 million in restructuring costs dependent upon the occurrence of certain future events. The working capital loan bore interest on a quarterly basis at LIBOR plus 500 basis points and was repayable over approximately 44 months dependent upon the achievement of certain specified quarterly financial results of the disposed operations, which if not met, would result in the forgiveness of all or a portion of the loan. Accordingly, dependent on the occurrence of such future events, the Company could have incurred up to an additional \$28.5 million of charges. As a result of this sale, the Company recorded a loss on disposition of \$8.9 million during the fourth quarter of fiscal year 2010, which included transaction-related costs of \$1.7 million and a charge of \$6.5 million in order to record the working capital loan at its respective fair value at August 31, 2010 based upon a discounted cash flow analysis (Level 3). These costs were recorded to loss on disposal of subsidiaries within the Consolidated Statements of Operations during the fourth quarter of fiscal year 2010, which is a component of operating income.

During the second quarter of fiscal year 2011, the Company recorded an additional loss on disposal of subsidiaries of \$18.5 million within the Consolidated Statement of Operations to fully write off the remaining balance of the working capital loan as it was deemed no longer collectible by the Company. In addition, the Company recorded a charge of \$5.4 million to loss on disposal of subsidiaries within the Consolidated Statement of Operations during the second quarter of fiscal year 2011, as it was determined that a purchase price related receivable that was due from the third party purchaser was no longer collectible. Refer to Note 14 Business Acquisitions for further discussion on the subsequent acquisition of the French and Italian operations.

*b. Jabil Circuit Automotive, SAS*

During the first quarter of fiscal year 2010, the Company sold its subsidiary, Jabil Circuit Automotive, SAS, an automotive electronics manufacturing subsidiary located in Western Europe to an unrelated third party. As a result of this sale, the Company recorded a loss on

disposition of \$15.7 million during the first quarter of fiscal year 2010, which included transaction-related costs of approximately \$4.2 million. These costs are recorded to loss on disposal of subsidiaries within the Consolidated Statements of Operations, which is a component of operating income. Jabil Circuit Automotive had net revenue and an operating loss of \$15.5 million and \$1.4 million, respectively from the beginning of the 2010 fiscal year through the date of disposition.

**14. Business Acquisitions**

On December 1, 2011, the Company completed its acquisition of Telmar by acquiring 100% of the issued and outstanding common shares of Telmar for approximately \$128.9 million in cash. Telmar is a global provider of services and solutions for network service providers and enterprise and original equipment manufacturers. The acquisition of Telmar is expected to enhance the Company's position in the telecommunications manufacturing and reverse logistics sector.

---

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

The acquisition of Telmar has been accounted for as a business combination using the acquisition method of accounting. The determination of the fair values of the net assets acquired were finalized during the third quarter of fiscal year 2012. Assets acquired of \$184.2 million, including \$60.9 million in goodwill and \$49.9 million in definite lived intangible assets, and liabilities assumed of \$55.3 million were recorded at their estimated fair values as of the acquisition date.

The excess of the purchase price over the fair value of the acquired assets and assumed liabilities of \$60.9 million was recorded to goodwill and was assigned fully to the DMS reportable segment.

During the second quarter of fiscal year 2011, the Company completed its acquisition of F-I Holding Company, which directly or indirectly wholly owns the Competence Sites. The Competence Sites were former operations of the Company and were previously disposed of during the fourth quarter of fiscal year 2010. Refer to Note 13 Loss on Disposal of Subsidiaries for further discussion of the previous disposition. In order to reestablish viable operations, including the preservation of the Company's relationship with certain global customers that the Company continued to serve outside of its former French and Italian operations and jobs of former employees, the Company acquired the entities owning the Competence Sites following multiple breaches by the third party purchaser. The acquisition added approximately 1,500 employees to the Company.

In exchange for cash of approximately \$0.5 million and certain mutual conditional releases, the Company acquired a 100% equity interest in the Competence Sites. Simultaneously, with this transaction, the Company recorded a settlement of pre-existing receivables and other relationships with a fair value of \$22.3 million that were outstanding at the time of acquisition.

During the second quarter of fiscal year 2011, immediately prior to the acquisition of the Competence Sites, the Company recognized a charge of \$12.7 million in order to record \$35.0 million in receivables and other relationships with the Competence Sites at their respective fair values. This charge is included in settlement of receivables and related charges within the Consolidated Statement of Operations for fiscal year 2011. The fair values of these receivables and other obligations were determined based on the probability evaluation of multiple scenarios under which the Competence Sites could settle these liabilities.

The acquisition of the Competence entities has been accounted for as a business combination using the acquisition method. Assets acquired of \$131.4 million and liabilities assumed of \$108.6 million were recorded at their estimated fair values as of the acquisition date. The \$7.1 million excess of purchase price over the tangible assets and assumed liabilities, based on the exchange rate on the date of acquisition, was recorded as goodwill within the E&I reportable segment.

**15. New Accounting Guidance**

In the second quarter of fiscal year 2011, the FASB issued new accounting guidance which requires an entity to disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual period. This accounting guidance is effective for the Company for business combinations that occur beginning in fiscal year 2013. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a significant impact on its Consolidated Financial Statements.

During the fourth quarter of fiscal year 2011, the FASB issued new accounting guidance which requires entities to present net income and other comprehensive income in either a single continuous statement or in two separate, but consecutive, statements of net income and other comprehensive income. This accounting guidance is effective for the Company beginning in the first quarter of fiscal year 2013. Early adoption is permitted. As this guidance only amends the presentation of the components of other comprehensive income, the adoption will not have an impact on the Company's Consolidated Financial Statements.

During the fourth quarter of fiscal year 2011, the FASB issued new accounting guidance intended to simplify how an entity tests goodwill for impairment. The guidance will allow an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. An entity no longer will be required to calculate the fair value of a reporting unit unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. This accounting guidance is effective for the Company for the annual and interim goodwill impairment tests performed for fiscal year 2013. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a significant impact on its Consolidated Financial Statements.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

During the fourth quarter of fiscal year 2012, the FASB issued new accounting guidance intended to simplify how an entity tests indefinite-lived intangible assets for impairment. The guidance will allow an entity to first assess qualitative factors to determine whether it is necessary to perform the quantitative indefinite-lived intangible asset impairment test. An entity no longer will be required to calculate the fair value of an indefinite-lived intangible asset unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. This accounting guidance is effective for

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

the Company for the annual and interim goodwill impairment tests performed beginning in the second quarter of fiscal year 2013. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a significant impact on its Consolidated Financial Statements.

**16. Subsequent Events**

The Company has evaluated subsequent events that occurred through the date of the filing of the Company's fiscal year 2012 Form 10-K. No significant events occurred subsequent to the balance sheet date and prior to the filing date of this report that would have a material impact on the Consolidated Financial Statements.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

JABIL CIRCUIT, INC.

Registrant

By: /s/ TIMOTHY L. MAIN

**Timothy L. Main**

**President and Chief Executive Officer**

Date: October 25, 2012

**Table of Contents****POWER OF ATTORNEY**

KNOW ALL THESE PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Timothy L. Main and Forbes I.J. Alexander and each of them, jointly and severally, his attorneys-in-fact, each with full power of substitution, for him in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each said attorneys-in-fact or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature	Title	Date
By: /s/ WILLIAM D. MOREAN  <b>William D. Morean</b>	Chairman of the Board of Directors	October 22, 2012
By: /s/ THOMAS A. SANSONE  <b>Thomas A. Sansone</b>	Vice Chairman of the Board of Directors	October 18, 2012
By: /s/ TIMOTHY L. MAIN  <b>Timothy L. Main</b>	President, Chief Executive Officer and Director  (Principal Executive Officer)	October 19, 2012
By: /s/ FORBES I.J. ALEXANDER  <b>Forbes I.J. Alexander</b>	Chief Financial Officer (Principal Financial and Accounting Officer)	October 23, 2012
By: /s/ MEL S. LAVITT  <b>Mel S. Lavitt</b>	Director	October 19, 2012
By: /s/ LAWRENCE J. MURPHY  <b>Lawrence J. Murphy</b>	Director	October 19, 2012
By: /s/ FRANK A. NEWMAN  <b>Frank A. Newman</b>	Director	October 24, 2012
By: /s/ STEVEN A. RAYMUND  <b>Steven A. Raymund</b>	Director	October 18, 2012
By: /s/ DAVID M. STOUT  <b>David M. Stout</b>	Director	October 19, 2012
By: /s/ MARTHA F. BROOKS	Director	October 18, 2012

**Martha F. Brooks**



**Table of Contents****SCHEDULE II****JABIL CIRCUIT, INC. AND SUBSIDIARIES****SCHEDULE OF VALUATION AND QUALIFYING ACCOUNTS**

(in thousands)

	<b>Balance at beginning of period</b>	<b>Additions and adjustments charged to costs and expenses</b>	<b>Additions/ (Reductions) charged to other accounts</b>	<b>Write-offs</b>	<b>Balance at end of period</b>
<b>Allowance for uncollectible trade accounts receivable:</b>					
Fiscal year ended August 31, 2012	\$ 4,788	\$ 564	\$	\$ (2,115)	\$ 3,237
Fiscal year ended August 31, 2011	\$ 13,939	\$ 5,179	\$ (6,428)	\$ (7,902)	\$ 4,788
Fiscal year ended August 31, 2010	\$ 15,510	\$ (881)	\$	\$ (690)	\$ 13,939
	<b>Balance at beginning of period</b>	<b>Additions charged to costs and expenses</b>	<b>Additions/ (Reductions) charged to other accounts</b>	<b>Reductions charged to costs and expenses</b>	<b>Balance at end of period</b>
<b>Valuation allowance for deferred taxes:</b>					
Fiscal year ended August 31, 2012	\$ 469,067	\$ 69,685	\$ (39,065)	\$ (11,942)	\$ 487,745
Fiscal year ended August 31, 2011	\$ 375,301	\$ 46,825	\$ 76,489	\$ (29,548)	\$ 469,067
Fiscal year ended August 31, 2010	\$ 433,781	\$ 31,012	\$ (77,954)	\$ (11,538)	\$ 375,301

See accompanying report of independent registered certified public accounting firm.

**Table of Contents****EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
3.1(25)	Registrant's Certificate of Incorporation, as amended.
3.2(10)	Registrant's Bylaws, as amended.
4.1(2)	Form of Certificate for Shares of the Registrant's Common Stock.
4.2(11)	Indenture, dated January 16, 2008, with respect to Senior Debt Securities of the Registrant, between the Registrant and The Bank of New York Mellon Trust Company, N.A. (formerly known as The Bank of New York Trust Company, N.A.), as trustee.
4.3(12)	Form of 8.250% Registered Senior Notes issued on July 18, 2008.
4.4(13)	Form of 7.750% Registered Senior Notes issued on August 11, 2009.
4.5(19)	Form of 5.625% Registered Senior Notes issued on November 2, 2010.
4.6(27)	Form of 4.700% Registered Senior Notes issued on August 3, 2012.
4.7(13)	Officers' Certificate of the Registrant pursuant to the Indenture, dated August 11, 2009.
4.8(19)	Officers' Certificate of the Registrant pursuant to the Indenture, dated November 2, 2010.
4.9(27)	Officers' Certificate of the Registrant pursuant to the Indenture, dated August 3, 2012.
10.1(3)(4)	1992 Stock Option Plan and forms of agreement used thereunder, as amended.
10.2(1)(3)	Restated cash or deferred profit sharing plan under section 401(k)
10.3(1)(3)	Form of Indemnification Agreement between the Registrant and its Officers and Directors.
10.4(3)(5)	Jabil 2002 Employment Stock Purchase Plan.
10.5(3)(16)	Jabil 2002 Stock Incentive Plan.
10.5a(8)	Form of Jabil Circuit, Inc. 2002 Stock Incentive Plan Stock Option Agreement (prior form).
10.5b(8)	Form of Jabil Circuit, Inc. 2002 Stock Incentive Plan-French Subplan Stock Option Agreement (prior form).
10.5c(8)	Form of Jabil Circuit, Inc. 2002 Stock Incentive Plan-UK Subplan CSOP Option Certificate (prior form).
10.5d(8)	Form of Jabil Circuit, Inc. 2002 Stock Incentive Plan-UK Subplan Stock Option Agreement (prior form).
10.5e(14)	Form of Jabil Circuit, Inc. Restricted Stock Award Agreement (prior form).
10.5f(16)	Form of Jabil Circuit, Inc. Time-Based Restricted Stock Award Agreement (prior form).
10.5g(16)	Form of Jabil Circuit, Inc. Performance-Based Restricted Stock Award Agreement (prior form).
10.5h(9)	Form of Stock Appreciation Right Agreement (prior form).
10.5i(3)(8)	Addendum to the Terms and Conditions of the Jabil Circuit, Inc. 2002 Stock Incentive Plan for Grantees Resident in France.
10.5j(3)(6)	Schedule to the Jabil Circuit, Inc. 2002 Stock Incentive Plan for Grantees Resident in the United Kingdom.
10.6(3)(23)	Jabil 2011 Employee Stock Purchase Plan.
10.7(3)(22)	Jabil 2011 Stock Award and Incentive Plan.
10.7a(24)	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS NON).

**Table of Contents**

<b>Exhibit No.</b>	<b>Description</b>
10.7b(24)	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS OEU).
10.7c(24)	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS ONEU).
10.7d(24)	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU DIR).
10.7e(24)	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU NON).
10.7f(24)	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU OEU).
10.7g(24)	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU ONEU).
10.8(3)(21)	Executive Deferred Compensation Plan.
10.9(20)	Amended and Restated Senior Five Year Credit Agreement, dated as of March 19, 2012, among the Registrant; the initial lenders named therein; Citibank, N.A., as administrative agent; JPMorgan Chase Bank, N.A., as syndication agent; The Royal Bank of Scotland PLC and Bank of America, N.A., as documentation agents; and Citigroup Global Markets Inc., J.P. Morgan Securities LLC and RBS Securities Inc., as joint lead arrangers and joint bookrunners.
10.10(18)	Underwriting Agreement, dated October 28, 2010, between Jabil Circuit, Inc., J.P. Morgan Securities LLC and the several underwriters listed therein.
10.11(28)	Underwriting Agreement, dated July 31, 2012, between Jabil Circuit, Inc., RBS Securities Inc. and the several underwriters listed therein.
16.1(15)	Letter from KPMG LLP, dated August 3, 2010, regarding change in independent registered certified public accounting firm.
16.2(17)	Letter from KPMG LLP, dated October 21, 2010, regarding change in independent registered public accounting firm.
21.1	List of Subsidiaries.
23.1	Consent of Independent Registered Public Accounting Firm.
23.2	Consent of Independent Registered Certified Public Accounting Firm.
24.1	Power of Attorney (See Signature page).
31.1	Rule 13a-14(a)/15d-14(a) Certification by the President and Chief Executive Officer of the Registrant.
31.2	Rule 13a-14(a)/15d-14(a) Certification by the Chief Financial Officer of the Registrant.
32.1	Section 1350 Certification by the President and Chief Executive Officer of the Registrant.
32.2	Section 1350 Certification by the Chief Financial Officer of the Registrant.
101.INS(26)	XBRL Instance Document.
101.SCH(26)	XBRL Taxonomy Extension Schema Document.
101.CAL(26)	XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB(26)	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE(26)	XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF(26)	XBRL Taxonomy Extension Definitions Linkbase Document.

**Table of Contents**

- (1) Incorporated by reference to the Registrant's Form S-1 (File No. 33-58974) filed by the Registrant on March 3, 1993.
- (2) Incorporated by reference to exhibit Amendment No. 1 to the Registration Statement on Form S-1 (File No. 33-58974) filed by the Registrant on March 17, 1993.
- (3) Indicates management compensatory plan, contract or arrangement.
- (4) Incorporated by reference to the Registration Statement on Form S-8 (File No. 333-37701) filed by the Registrant on October 10, 1997.
- (5) Incorporated by reference to the Registrant's Form S-8 (File No. 333-98291) filed by the Registrant on August 16, 2002.
- (6) Incorporated by reference to the Registrant's Form S-8 (File No. 333-98299) filed by the Registrant on August 16, 2002.
- (7) Incorporated by reference to the Registration Statement on Form S-8 (File No. 333-106123) filed by the Registrant on June 13, 2003.
- (8) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2004.
- (9) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2005.
- (10) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on October 29, 2008.
- (11) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on January 17, 2008.
- (12) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2008.
- (13) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on August 12, 2009.
- (14) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2009.

## Edgar Filing: JABIL CIRCUIT INC - Form 10-K

- (15) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on August 3, 2010.
- (16) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2010.
- (17) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on October 21, 2010.
- (18) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on October 29, 2010.
- (19) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on November 2, 2010.
- (20) Incorporated by reference to the Registrant's Current Report on Form 10-Q (File No. 001-14063) filed by the Registrant for the fiscal quarter ended February 29, 2012.
- (21) Incorporated by reference to the Registrant's Form S-8 (File No. 333-172443) filed by the Registrant on February 25, 2011.
- (22) Incorporated by reference to the Registrant's Form S-8 (File No. 333-172457) filed by the Registrant on February 25, 2011.
- (23) Incorporated by reference to the Registrant's Form S-8 (File No. 333-172458) filed by the Registrant on February 25, 2011.
- (24) Incorporated by reference to the Registrant's Current Report on Form 10-Q (File No. 001-14063) filed by the Registrant for the fiscal quarter ended May 31, 2011.
- (25) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 001-14063) for the fiscal year ended August 31, 2011.
- (26) These interactive data files shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.
- (27) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on August 6, 2012.
- (28) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 001-14063) filed by the Registrant on August 1, 2012.