BURLINGTON COAT FACTORY WAREHOUSE CORP Form 10-Q December 11, 2012 Table of Contents

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 27, 2012

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 333-137916-110

# BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Dela	ware
(State or Other	Jurisdiction of

20-4663833 (I.R.S. Employer

**Incorporation or Organization)** 

Identification No.)

1830 Route 130 North

Burlington, New Jersey 08016 (Address of Principal Executive Offices) (Zip Code) Registrant s Telephone Number, Including Area Code: (609) 387-7800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.\* Yes "No x

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule g of the Exchange Act.

Large accelerated filer " Accelerated filer

Non-Accelerated filer x (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of December 11, 2012, the registrant has 1,000 shares of common stock outstanding, all of which are owned by Burlington Coat Factory Holdings, Inc., the registrant s parent holding company, and are not publicly traded.

<sup>\*</sup> The Registrant has filed all reports required to be filed by Section 13 of 15(d) of the Securities Exchange Act of 1934, but is not required to file such reports under such sections.

#### BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES

#### INDEX

	Page
Part I - Financial Information	
Item 1. Financial Statements (unaudited)	3
Condensed Consolidated Balance Sheets as of October 27, 2012, January 28, 2012 and October 29, 2011	3
Condensed Consolidated Statements of Operations and Comprehensive Loss Nine and Three Months Ended October 27, 2012 and October 29, 2011	4
Condensed Consolidated Statements of Cash Flows - Nine Months Ended October 27, 2012 and October 29, 2011	5
Notes to Condensed Consolidated Financial Statements	6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	28
Item 3. Quantitative and Qualitative Disclosures About Market Risk	46
Item 4. Controls and Procedures	47
Part II - Other Information	
Item 1. Legal Proceedings	48
Item 1A. Risk Factors	48
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	48
Item 3. Defaults Upon Senior Securities	48
Item 4. Mine Safety Disclosures	48
Item 5. Other Information	48
Item 6. Exhibits	49
SIGNATURES	50

#### Part I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

#### BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (Unaudited)

#### (All amounts in thousands)

	Oc	October 27, January 28, 2012 2012		- • /		tober 29, 2011
ASSETS						
Current Assets:						
Cash and Cash Equivalents	\$	30,169	\$	35,664	\$	45,843
Restricted Cash and Cash Equivalents		34,800		34,800		34,822
Accounts Receivable, Net of Allowances for Doubtful Accounts		43,638		40,119		41,946
Merchandise Inventories		844,991		682,260		945,719
Deferred Tax Assets		16,283		23,243		25,991
Prepaid and Other Current Assets		46,173		40,062		43,196
Prepaid Income Taxes		31,961		21,319		49,274
Assets Held for Sale		483		521		521
Total Current Assets	1.	,048,498		877,988	1	,187,312
Property and Equipment - Net of Accumulated Depreciation		893,690		865,215		881,442
Tradenames		238,000		238,000		238,000
Favorable Leases - Net of Accumulated Amortization		338,443		359,903		367,493
Goodwill		47,064		47,064		47,064
Other Assets		114,307		112,973		90,258
Total Assets	\$ 2	,680,002	\$ 2	2,501,143	\$ 2	,811,569
LIABILITIES AND STOCKHOLDER S DEFICIT						
Current Liabilities:	_	<=0.00 <b>a</b>			_	<
Accounts Payable		678,092	\$	276,285	\$	650,152
Other Current Liabilities		252,916		221,343		239,845
Current Maturities of Long Term Debt		5,515		7,659		5,728
Total Current Liabilities		936,523		505,287		895,725
Long Term Debt	1.	,422,571		1,605,464	1	,605,238
Other Liabilities		217,313		224,352		208,404
Deferred Tax Liabilities		254,082		276,985		273,109
Commitments and Contingencies (Notes 3, 4, 10 and 11)						
Stockholder s Deficit:						
Common Stock (Par Value \$0.01; 1,000 Shares Issued and Outstanding)						
Capital in Excess of Par Value		477,298		474,569		472,431
Accumulated Deficit		(627,785)		(585,514)		(643,338)
Total Stockholder s Deficit	(	(150,487)		(110,945)		(170,907)
Total Liabilities and Stockholder s Deficit	\$ 2	,680,002	\$ 2	2,501,143	\$ 2	,811,569

See Notes to Condensed Consolidated Financial Statements.

3

#### BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

#### (Unaudited)

#### (All amounts in thousands)

	Nine Mon	ths Ended	Three Months End		
	October 27, 2012	October 29, 2011	October 27, 2012	October 29, 2011	
REVENUES:					
Net Sales	\$ 2,814,497	\$ 2,621,094	\$ 967,894	\$ 898,663	
Other Revenue	23,051	22,483	7,958	8,140	
Total Revenue	2,837,548	2,643,577	975,852	906,803	
COSTS AND EXPENSES:					
Cost of Sales	1,757,823	1,625,163	594,389	540,807	
Selling and Administrative Expenses	948,432	882,668	335,106	317,134	
Restructuring and Separation Costs (Note 4)	2,441	5,621	635	431	
Depreciation and Amortization	120,748	113,174	40,844	39,188	
Impairment Charges Long-Lived Assets	1,100	34	1,021		
Other Income, Net	(6,330)	(7,015)	(1,913)	(1,897)	
Loss on Extinguishment of Debt	3,413	37,764			
Interest Expense (Inclusive of Gain (Loss) on Interest Rate Cap Agreements)	84,529	97,976	27,421	34,812	
Total Costs and Expenses	2,912,156	2,755,385	997,503	930,475	
Loss Before Income Tax Benefit	(74,608)	(111,808)	(21,651)	(23,672)	
Income Tax Benefit	(31,964)	(47,712)	(14,204)	(13,395)	
Net Loss	\$ (42,644)	\$ (64,096)	\$ (7,447)	\$ (10,277)	
Total Comprehensive Loss	\$ (42,644)	\$ (64,096)	\$ (7,447)	\$ (10,277)	

See Notes to Condensed Consolidated Financial Statements.

#### ${\bf BURLINGTON\ COAT\ FACTORY\ INVESTMENTS\ HOLDINGS, INC.\ AND\ SUBSIDIARIES}$

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

#### (All amounts in thousands)

	Nine Mon October 27, 2012	ths Ended October 29, 2011	
OPERATING ACTIVITIES			
Net Loss	\$ (42,644)	\$ (64,096)	
Adjustments to Reconcile Net Loss to Net Cash Provided by Operating Activities:			
Depreciation and Amortization	120,748	113,174	
Impairment Charges Long-Lived Assets	1,100	34	
Amortization of Debt Issuance Costs	4,138	10,297	
Accretion of Senior Notes	1,241	60	
Interest Rate Cap Agreement - Adjustment to Market	19	2,355	
Provision for Losses on Accounts Receivable	105	1,241	
Deferred Income Tax Provision (Benefit)	(16,021)	(7,113)	
Loss on Retirement of Fixed Assets	396	708	
Loss on Extinguishment of Debt Write-off of Deferred Financing Fees	3,413	16,435	
Excess Tax Benefit from Stock Based Compensation	(302)	(213)	
Non-Cash Stock Based Compensation Expense	1,968	4,917	
Non-Cash Rent Expense	(6,532)	(3,177)	
Changes in Assets and Liabilities:	, ,		
Accounts Receivable	(11,883)	(10,670)	
Merchandise Inventories	(162,731)	(301,492)	
Prepaid and Other Current Assets	(16,754)	(39,934)	
Accounts Payable	401,807	459,692	
Other Current Liabilities and Income Tax Payable	23,040	20,248	
Deferred Rent Incentives	19,320	26,934	
Other Long Term Assets and Long Term Liabilities	(7,232)	(4,218)	
Net Cash Provided by Operating Activities	\$ 313,196	\$ 225,182	
INVESTING ACTIVITIES	Ψ 313,170	Ψ 223,102	
Cash Paid for Property and Equipment	(129,254)	(116,246)	
Proceeds Received from Sale of Property and Equipment	407	663	
Increase in Restricted Cash and Cash Equivalents	107	(4,558)	
Lease Acquisition Costs	(430)	(557)	
Other	(130)	(1,064)	
Oulei		(1,001)	
Not Cook Hood in Investing Astinities	¢ (100 077)	¢ (101.760)	
Net Cash Used in Investing Activities	\$ (129,277)	\$ (121,762)	
FINANCING ACTIVITIES  Draggards from Lang Terms Debt. A DL Ling of Condit.	404 500	697 900	
Proceeds from Long Term Debt ABL Line of Credit	404,500	687,800	
Proceeds from Long Term Debt Senior Notes	116.012	450,000	
Proceeds from Long Term Debt Term Loan	116,913	991,158	
Principal Payments on Long Term Debt ABL Line of Credit	(572,800)	(698,300)	
Principal Payments on Long Term Debt Senior Discount Notes		(99,309)	
Principal Payments on Long Term Debt Senior Notes	(501)	(302,056)	
Principal Payments on Long Term Debt	(521)	(622)	
Principal Payments on Long Term Debt Term Loan	(135,749)	(790,050)	
Payment of Dividends	(1,711)	(297,917)	
Stock Option Exercise and Related Tax Benefits	761	760	

Debt Issuance Costs	(807)	(29,255)
Net Cash Used in Financing Activities	\$ (189,414)	\$ (87,791)
(Decrease)/Increase in Cash and Cash Equivalents	(5,495)	15,629
Cash and Cash Equivalents at Beginning of Period	35,664	30,214
Cash and Cash Equivalents at End of Period	\$ 30,169	\$ 45,843
Supplemental Disclosure of Cash Flow Information		
Interest Paid	\$ 91,274	\$ 85,507
Net Income Tax Payments	\$ 4,029	\$ 4,064
Non-Cash Investing Activities:		
Accrued Purchases of Property and Equipment	\$ 22,150	\$ 19,950

See Notes to Condensed Consolidated Financial Statements.

#### BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

October 27, 2012

(UNAUDITED)

#### 1. Summary of Significant Accounting Policies

Basis of Presentation

These unaudited Condensed Consolidated Financial Statements include the accounts of Burlington Coat Factory Investments Holdings, Inc. and all of its subsidiaries (Company or Holdings). Holdings has no operations and its only asset is all of the stock of Burlington Coat Factory Warehouse Corporation. All discussions of operations in this report relate to Burlington Coat Factory Warehouse Corporation and its subsidiaries (BCFWC), which are reflected in the financial statements of Holdings. The Condensed Consolidated Financial Statements are unaudited, but in the opinion of management reflect all adjustments (which are of a normal and recurring nature) necessary for the fair presentation of the results of operations for the interim periods presented. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been condensed or omitted. It is suggested that these Condensed Consolidated Financial Statements be read in conjunction with the financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended January 28, 2012 (Fiscal 2011 10-K). The balance sheet at January 28, 2012 presented herein has been derived from the audited Consolidated Financial Statements contained in the Fiscal 2011 10-K. Because the Company s business is seasonal in nature, the operating results for the three and nine month periods ended October 27, 2012 are not necessarily indicative of results for the fiscal year ending February 2, 2013 (Fiscal 2012).

Accounting policies followed by the Company are described in Note 1 to the audited Consolidated Financial Statements contained in the Fiscal 2011 10-K.

In July 2012, the FASB issued Accounting Standards Update No. 2012-02, *Intangibles Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment,* (ASU 2012-02). In accordance with ASU 2012-02, an entity has the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying value. If the entity determines that it is more likely than not that the fair value of the indefinite-lived intangible asset is less than the carrying value, the entity will be required to perform the quantitative impairment test. ASU 2012-02 is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. However, early adoption is permitted. The Company has elected not to early adopt in the current fiscal year and does not expect ASU 2012-02, once adopted, to have a material impact on the Company s financial position or results of operations.

There were no new accounting standards that had a material impact on the Company s Condensed Consolidated Financial Statements during the nine month period ended October 27, 2012 and there were no new accounting standards or pronouncements that were issued but not yet effective as of October 27, 2012 that the Company expects to have a material impact on its financial position or results of operations upon becoming effective.

6

#### 2. Stockholder s Deficit

Activity for the three and nine month periods ended October 27, 2012 and October 29, 2011 in the Company s common stock, capital in excess of par value, accumulated deficit, and total stockholder s deficit are summarized below:

	(in thousands) Capital in					
	Common Stock		cess of Par Value	Ac	ccumulated Deficit	Total
Balance at January 28, 2012	\$	\$	474,569	\$	(585,514)	\$ (110,945)
Net Loss					(3,940)	(3,940)
Stock Options Exercised and Related Tax Benefits			394			394
Stock Based Compensation			791			791
Dividends (b)					373	373
Balance at April 28, 2012			475,754		(589,081)	(113,327)
Net Loss					(31,257)	(31,257)
Stock Options Exercised and Related Tax Benefits			267			267
Stock Based Compensation			612			612
Balance at July 28, 2012			476,633		(620,338)	(143,705)
Net Loss					(7,447)	(7,447)
Stock Options Exercised and Related Tax Benefits			100			100
Stock Based Compensation			565			565
Balance at October 27, 2012	\$	\$	477,298	\$	(627,785)	\$ (150,487)
·	•			•		
Balance at January 29, 2011	\$	\$	466,754	\$	(279,242)	\$ 187,512
Net Loss			448		(21,056)	(21,056)
Excess Tax Benefit from Stock Based Compensation Stock Option Expense			705			448 705
Dividends (a)			703		(300,000)	(300,000)
Dividends (a)					(300,000)	(300,000)
Balance at April 30, 2011			467,907		(600,298)	(132,391)
Net Loss					(32,763)	(32,763)
Stock Options Exercised and Related Tax Benefits			310			310
Stock Based Compensation			195			195
Balance at July 30, 2011			468,412		(633,061)	(164,649)
Net Loss					(10,277)	(10,277)
Stock Options Exercised and Related Tax Benefits			2			2
Stock Based Compensation			4,017			4,017
Balance at October 29, 2011	\$	\$	472,431	\$	(643,338)	\$ (170,907)

<sup>(</sup>a) Represents dividends payable to the stockholders of Burlington Coat Factory Holdings, Inc. (Parent) in conjunction with the Company s February 2011 debt refinancing, of which \$297.9 million was paid as of April 30, 2011 and \$1.7 million was paid as of April 28, 2012. Less than \$0.1 million was paid during the three months ended July 28, 2012.

(b)

As a result of certain forfeitures of Parent s restricted stock prior to the payment date, \$0.4 million of dividend payments were forfeited and reverted back to the Company.

7

#### 3. Long Term Debt

Long term debt consists of:

	October 27, 2012	(in thousands) January 28, 2012	October 29, 2011
\$1,000,000 Senior Secured Term Loan Facility, LIBOR (with a floor of 1.5%) plus 4.8%, due in			
quarterly payments of \$2,400 from August 3, 2013 to January 28, 2017, matures on			
February 23, 2017.	\$ 932,907	\$ 949,123	\$ 978,658
\$450,000 Senior Notes, 10%, due at maturity on February 15, 2019, semi-annual interest			
payments on August 15 and February 15, from February 15, 2013 to February 15, 2019.	450,000	450,000	450,000
\$600,000 ABL Senior Secured Revolving Facility, LIBOR plus spread based on average			
outstanding balance, expires September 2, 2016.	21,700	190,000	158,100
Promissory Note, non-interest bearing, due in monthly payments of \$17 through January 1,			
2012.			50
Promissory Note, 4.4% due in monthly payments of \$8 through December 23, 2011.			16
Capital Lease Obligations	23,479	24,000	24,142
Total debt	1,428,086	1,613,123	1,610,966
Less: current maturities	(5,515)	(7,659)	(5,728)
Long-term debt, net of current maturities	\$ 1,422,571	\$ 1,605,464	\$ 1,605,238

\$1 Billion Senior Secured Term Loan Facility (Term Loan Facility)

On May 16, 2012, the Company entered into Amendment No. 1 (the Amendment ) to the Term Loan Credit Agreement, which, among other things, reduces the applicable margin on the interest rates applicable to the Company s Term Loan Facility by 50 basis points. To accomplish this interest rate reduction, the Amendment provided for a replacement of the previously outstanding \$950.5 million principal amount of term B loans (the Term B Loans ) with a like aggregate principal amount of term B-1 loans (the Term B-1 Loans ). The Company offered existing term loan lenders the option to convert their Term B Loans into Term B-1 Loans on a non-cash basis. The \$119.3 million of Term B Loans held by existing lenders electing not to convert their Term B Loans into Term B-1 Loans were prepaid in full on the effective date of the Amendment from the proceeds of new Term B-1 Loans. The Term B-1 Loans have the same maturity date that was applicable to the Term B Loans. The Term Loan Credit Agreement provisions relating to the representations and warranties, covenants and events of default applicable to the Company and the guarantors were not modified by the Amendment.

As a result of this transaction, mandatory quarterly payments of \$2.4 million are payable as of the last day of each quarter beginning with the quarter ended July 28, 2012. The Company elected to make a prepayment of \$9.5 million in May 2012, which offsets the mandatory quarterly payments through August 3, 2013.

In accordance with ASC Topic No. 470-50, Debt Modifications and Extinguishments (Topic 470), the Company recognized a non-cash loss on the partial extinguishment of debt of \$3.4 million, which was recorded in the line item Loss on the Extinguishment of Debt in the Company s Condensed Consolidated Statements of Operations and Comprehensive Loss during the nine months ended October 27, 2012. In connection with the Amendment, the Company incurred fees of \$3.1 million, primarily related to legal and placement fees, which were recorded in the line item Selling and Administrative Expense in the Company s Condensed Consolidated Statements of Operations and Comprehensive Loss during the nine months ended October 27, 2012 related to the portion of the debt that was not extinguished.

The Term Loan Facility contains financial, affirmative and negative covenants and requires that BCFWC, exclusive of subsidiaries (referred to herein as BCFW), among other things, maintain on the last day of each fiscal quarter a consolidated leverage ratio not to exceed a maximum amount and maintain a consolidated interest coverage ratio of at least a certain amount. The consolidated leverage ratio compares our total debt to Adjusted EBITDA, as each term is defined in the Term Loan Credit Agreement, for the trailing twelve months, and such ratios may not exceed 6.75 to 1 through October 27, 2012; 6.25 to 1 through November 2, 2013; 5.50 to 1 through November 1, 2014; 5.00 to 1 through October 31, 2015; and 4.75 to 1 at January 30, 2016 and thereafter. The consolidated interest coverage ratio compares our consolidated interest expense to Adjusted EBITDA, as each term is defined in the Term Loan Credit Agreement, for the trailing twelve months, and such ratios must

exceed 1.75 to 1 through October 27, 2012; 1.85 to 1 through November 2, 2013; 2.00 to 1 through October 31, 2015; and 2.10 to 1 at January 30, 2016 and thereafter. Adjusted EBITDA is a non-GAAP financial measure of our liquidity. Adjusted EBITDA, as defined in the credit agreement governing the Company s Term Loan Facility, starts with consolidated net loss for the period and adds back (i) depreciation, amortization, impairments and other non-cash charges that were deducted in arriving at consolidated net loss, (ii) the (benefit) provision for taxes, (iii) interest expense, (iv) advisory fees, and (v) unusual, non-recurring or extraordinary expenses, losses or charges as reasonably approved by the administrative agent for such period. Adjusted EBITDA is used to calculate the consolidated leverage ratio. Adjusted EBITDA provides management, including the Company s chief operating decision maker, with helpful information with respect to its operations such as its ability to meet its future debt service, fund its capital expenditures and working capital requirements, and comply with various covenants in each indenture governing its outstanding notes and the credit agreements governing its senior secured credit facilities which are material to its financial condition and financial statements.

8

The interest rates for the Term Loan Facility are based on: (i) for LIBO rate loans for any interest period, at a rate per annum equal to (a) the greater of (x) the LIBO rate, as determined by the Term Loan Facility Administrative Agent, for such interest period multiplied by the Statutory Reserve Rate (as defined in the Term Loan Credit Agreement) and (y) 1.50% (the Term Loan Adjusted LIBO Rate), plus an applicable margin; and (ii) for prime rate loans, a rate per annum equal to the highest of (a) the variable annual rate of interest then announced by JPMorgan Chase Bank, N.A. at its head office as its prime rate, (b) the federal funds rate in effect on such date plus 0.50% per annum, and (c) the Term Loan Adjusted LIBO Rate for the applicable class of term loans for one-month plus 1.00%, plus, in each case, an applicable margin. The interest rate on the Term Loan Facility was 5.5% as of October 27, 2012.

#### ABL Line of Credit

On September 2, 2011, the Company completed an amendment and restatement of the credit agreement governing the Company s \$600 million ABL Line of Credit, which, among other things, extended the maturity date to September 2, 2016. The aggregate amount of commitments under the amended and restated credit agreement is \$600 million and, subject to the satisfaction of certain conditions, the Company may increase the aggregate amount of commitments up to \$900 million. Interest rates under the amended and restated credit agreement are based on LIBO rates as determined by the administrative agent plus an applicable margin of 1.75% to 2.25% based on daily availability, or various prime rate loan options plus an applicable margin of 0.75% to 1.25% based on daily availability. The fee on the average daily balance of unused loan commitments is 0.375%.

Prior to the September 2, 2011 ABL amendment and restatement, the ABL Line of Credit carried an interest rate of LIBOR plus a spread which was determined by the Company s annual average borrowings outstanding. Commitment fees of 0.75% to 1.0%, based on the Company s usage of the line of credit, were charged on the unused portion of the facility and were included in the line item. Interest Expense on the Company s Condensed Consolidated Statements of Operations and Comprehensive Loss.

At October 27, 2012, the Company had \$542.3 million available under the ABL Line of Credit and \$21.7 million of outstanding borrowings. The maximum borrowings under the facility during the three and nine month periods ended October 27, 2012 amounted to \$84.0 million and \$213.7 million, respectively. Average borrowings during the three and nine month periods ended October 27, 2012 amounted to \$41.1 million and \$45.0 million, respectively, at average interest rates of 2.1% for both periods. At October 27, 2012 the Company s borrowing rate related to the ABL Line of Credit was 4.0%. At January 28, 2012, \$190.0 million was outstanding under this facility.

At October 29, 2011, the Company had \$401.3 million available under the ABL Line of Credit and \$158.1 million of outstanding borrowings. The maximum borrowings under the facility during each of the three and nine month periods ended October 29, 2011 amounted to \$195.0 million for both periods. Average borrowings during the three and nine month periods ended October 29, 2011 amounted to \$142.1 million and \$82.3 million, respectively, at average interest rates of 2.6% and 3.5%, respectively. At October 29, 2011 the Company s borrowing rate related to the ABL Line of Credit was 2.7%.

Both the Term Loan Facility and the ABL Line of Credit are fully, jointly, severally, unconditionally, and irrevocably guaranteed by all of the Company s subsidiaries (with the exception of one immaterial non-guarantor subsidiary). The ABL Line of Credit is collateralized by a first lien on the Company s inventory and receivables and a second lien on the Company s real estate and property and equipment. The Term Loan Facility is collateralized by a first lien on the Company s real estate, favorable leases, and machinery and equipment and a second lien on the Company s inventory and receivables.

As of October 27, 2012, the Company was in compliance with all of its debt covenants. The agreements regarding the ABL Line of Credit and the Term Loan Facility, as well as the indenture governing the Senior Notes, contain covenants that, among other things, limit the Company s ability, and the ability of the Company s restricted subsidiaries, to pay dividends on, redeem or repurchase capital stock; make investments; incur additional indebtedness or issue preferred stock; create liens; permit dividends or other restricted payments by the Company s subsidiaries; sell all or substantially all of the Company s assets or consolidate or merge with or into other companies; and engage in transactions with affiliates.

The Company had \$26.2 million, \$31.5 million and \$31.8 million in deferred financing fees, net of accumulated amortization, as of October 27, 2012, January 28, 2012 and October 29, 2011, respectively, related to its debt instruments recorded in the line item. Other Assets on the Company s Condensed Consolidated Balance Sheets. Amortization of deferred financing fees amounted to \$1.4 million and \$5.3 million for the three month periods ended October 27, 2012 and October 29, 2011, respectively, and is included in the line item. Interest Expense in the Company s Condensed Consolidated Statements of Operations and Comprehensive Loss.

Amortization of deferred financing fees amounted to \$4.1 million and \$10.3 million for the nine months ended October 27, 2012 and October 29, 2011, respectively. During the nine months ended October 27, 2012, the Company recorded \$0.8 million of new deferred financing costs and wrote off \$2.0 million deferred financing costs and accumulated amortization related to the Amendment of the Term Loan Facility

discussed above.

9

#### 4. Restructuring and Separation

The Company accounts for restructuring and separation costs in accordance with ASC Topic No. 420, *Exit or Disposal Cost Obligations* (Topic No. 420). In an effort to improve workflow efficiencies and realign certain responsibilities, the Company effected a reorganization of certain positions within its stores and corporate locations. During the three and nine months ended October 27, 2012, severance charges were \$0.6 million and \$2.4 million, respectively, and were recorded in the line item Restructuring and Separation Costs in the Company s Condensed Consolidated Statement of Operations and Comprehensive Loss.

In comparison, severance charges for the three and nine months ended October 29, 2011 were \$0.4 million and \$5.6 million, respectively. Severance charges for the three and nine months ended October 29, 2011 were also the result of the Company s efforts to improve workflow efficiencies and realign certain responsibilities, which effected the reorganization of certain positions within its stores and corporate locations.

The table below summarizes the charges and payments related to the Company s restructuring and separation costs, which are included in the line items. Other Current Liabilities in the Company s Condensed Consolidated Balance Sheet as of October 27, 2012 and October 29, 2011:

				(in thousands)		
		January 28,		Cash		October 27,
		2012	Charges	Payments	Other	2012
Severance	Restructuring	\$	\$ 1,015	\$ (1,015)	\$	\$
Severance	Separation Cost	979	1,426	(1,670)		735
Total		\$ 979	\$ 2,441	\$ (2,685)	\$	\$ 735

		(in thousands)					
		January 29, 2011	Charges	Cash Charges Payments Other			ctober 29, 2011
Severance	Restructuring	\$ 6	\$ 3,503	\$ (3,286)	\$	\$	223
Severance	Separation Cost	1,231	2,118	(2,260)			1,089
Total		\$ 1,237	\$ 5,621	\$ (5,546)	\$	\$	1,312

#### 5. Fair Value Measurements

The Company accounts for fair value measurements in accordance with ASC Topic No. 820, Fair Value Measurements and Disclosures, (Topic No. 820) which defines fair value, establishes a framework for measurement and expands disclosure about fair value measurements. Topic No. 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price), and classifies the inputs used to measure fair value into the following hierarchy:

- Level 1: Quoted prices for identical assets or liabilities in active markets.
- Level 2: Quoted market prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3: Pricing inputs that are unobservable for the assets and liabilities and include situations where there is little, if any, market activity for the assets and liabilities.

The inputs into the determination of fair value require significant management judgment or estimation.

Financial Assets

The Company s financial assets as of October 27, 2012 included cash equivalents, interest rate cap agreements and a note receivable. The Company s financial liabilities are discussed below. The carrying value of cash equivalents approximates fair value due to its short-term nature. The fair values of the interest rate cap agreements are determined using quotes that are based on models whose inputs are observable LIBOR forward interest rate curves. To comply with the provisions of Topic No. 820, the Company incorporates credit valuation adjustments to appropriately reflect both the Company s non-performance risk and the respective counterparty s non-performance risk in the fair value measurements. In adjusting the fair value of the Company s interest rate cap agreements for the effect of non-performance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees. As a result, the Company has determined that the inputs used to value this investment fall within Level 2 of the fair value hierarchy.

10

Although the Company has determined that the majority of the inputs used to value its interest rate cap agreements fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with the Company s interest rate cap agreements utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default. As of October 27, 2012, the Company recorded credit valuation adjustments of less than \$0.1 million to the overall valuation of the Company s interest rate cap agreements. The credit valuation adjustment is not considered significant to the valuation of each of the individual interest rate cap agreements and as a result, the Company has determined that its interest rate cap agreement valuations in their entirety are classified as Level 2 within the fair value hierarchy.

The fair value of the note receivable is based on a discounted cash flow analysis whose inputs are unobservable, and therefore it falls within Level 3 of the fair value hierarchy.

The fair values of the Company s financial assets and the hierarchy of the level of inputs are summarized below:

	<i>(in thousands)</i> Fair Value Measurements at					
	October 27, 2012	October 29, 2011				
Assets:						
Level 1						
Cash equivalents (including restricted cash)	\$ 34,959	\$ 34,915	\$ 34,924			
Level 2						
Interest rate cap agreements (a)	\$ 95	\$ 114	\$ 924			
Level 3						
Note Receivable (b)	\$ 758	\$ 763	\$ 1,099			

- (a) Included in Other Assets within the Company s Condensed Consolidated Balance Sheets (refer to Note 6 of the Company s Condensed Consolidated Financial Statements, entitled Derivative Instruments and Hedging Activities, for further discussion regarding the Company s interest rate cap agreements).
- (b) Included in Prepaid and Other Current Assets and Other Assets on the Company's Consolidated Balance Sheets. The change in fair value of the Company's Level 3 note receivable from January 28, 2012 to October 27, 2012 is related to unrealized losses. The change in fair value of the Company's Level 3 note receivable from October 29, 2011 to October 27, 2012 is related to the Company receiving a partial payment in the amount of \$0.5 million, which was partially offset by unrealized gains in the amount of \$0.2 million.

Financial Liabilities

The fair value of the Company s debt as of October 27, 2012, January 28, 2012 and October 29, 2011 is noted in the table below:

	(in thousands)					
	October	27, 2012	January	28, 2012	October	29, 2011
	Carrying		Carrying		Carrying	
	Amount	Fair	Amount	Fair	Amount	Fair
	(c)	Value (c)	(c)	Value (c)	(c)	Value (c)
\$1,000,000 Senior Secured Term Loan Facility,						
LIBOR (with a floor of 1.5%) plus 4.8% due in						
quarterly payments of \$2,400 from August 3,						
2013 to January 28, 2017, matures on						
February 23, 2017.	\$ 932,907	\$ 943,791	\$ 949,123	\$ 945,247	\$ 978,658	\$ 955,823
\$450,000 Senior Notes, 10% due at maturity on						
February 15, 2019, semi-annual interest						
payments on August 15 and February 15, from						
February 15, 2013 to February 15, 2019.	450.000	497,250	450,000	432,000	450.000	442,125
\$600,000 ABL Senior Secured Revolving	21,700	21,700	190,000	190,000	158,100	158,100
	21,700	21,700	190,000	190,000	130,100	130,100
Facility, LIBOR plus spread based on average						

outstanding balance, expires September 2, 2016.						
Other debt (b)					66	66
Total debt	\$ 1,404,607	\$ 1,462,741	\$ 1,589,123	\$ 1,567,247	\$ 1,586,824	\$ 1,556,114

(a) The carrying value of the ABL Line of Credit approximates its fair value due to its short term nature (borrowings are typically done in increments of 30 days or less) and its variable interest rate.

#### **Table of Contents**

- (b) Other debt includes the industrial revenue bonds and both promissory notes, as described in the Fiscal 2011 10-K.
- (c) Capital lease obligations are excluded from the table above.

As of October 27, 2012, the fair value of the Company s debt, exclusive of capital leases, was \$1,462.7 million compared to the carrying value of \$1,404.6 million. The fair values presented herein are based on estimates using quoted market prices for the same or similar issues and other pertinent information available to management as of the respective period end dates. The estimated fair values of the Company s debt are classified as Level 2 in the fair value hierarchy. Although management is not aware of any factors that could significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these Condensed Consolidated Financial Statements since October 27, 2012, and current estimates of fair value may differ from amounts presented herein.

#### 6. Derivative Instruments and Hedging Activities

The Company accounts for derivatives and hedging activities in accordance with ASC Topic No. 815 *Derivatives and Hedging* (Topic No. 815). Topic No. 815 provides disclosure requirements to provide users of financial statements with an enhanced understanding of: (i) How and why an entity uses derivative instruments; (ii) How derivative instruments and related hedged items are accounted for under Topic No. 815 and its related interpretations; and (iii) How derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows.

The Company is exposed to certain risks relating to its ongoing business operations, including market risks relating to fluctuations in interest rates. The Company is senior secured credit facilities contain floating rate obligations and are subject to interest rate fluctuations. The Company uses interest rate cap agreements, which are designated as economic hedges, to manage interest rate risk associated with the Company is variable-rate borrowings and to minimize the negative impact of interest rate fluctuations on its earnings and cash flows, thus reducing the Company is exposure to variability in expected future cash flows attributable to the changes in LIBOR rates.

Topic No. 815 requires recognition of all derivative instruments as either assets or liabilities at fair value in the statement of financial position. Interest rate cap agreements are recorded at a fair value and adjusted to market on a quarterly basis. Gains or losses associated with the interest rate cap agreements are recorded in the line item. Interest Expense on the Company's Condensed Consolidated Statements of Operations and Comprehensive Loss and in the line item. Interest Rate Cap Contract. Adjustment to Market on the Company's Condensed Consolidated Statements of Cash Flows.

As of October 27, 2012, January 28, 2012 and October 29, 2011, the Company was party to two outstanding interest rate cap agreements to manage the interest rate risk associated with future interest payments on variable-rate debt.

12

Interest Rate Cap Agreements

	(in thousands) Fair Values of Derivative Instruments Asset Derivatives October 27, 2012 January 28, 2012 October 29, 2011			11		
Derivatives Not Designated as Hedging Instruments	Balance Sheet	Fair	Balance Sheet	Fair	Balance Sheet	Fair
Under Topic No. 815	Location	Value	Location	Value	Location	Value
Interest Rate Cap Agreements	Other Assets	\$ 95	Other Assets	\$ 114	Other Assets	\$ 924
Derivatives Not Designated as Hedging Instruments	October 27, 2012 Balance		Liability Derivatives January 28, 2012 Balance		October 29, 2011 Balance	
	Sheet	Fair	Sheet	Fair	Sheet	Fair
Under Topic No. 815	Location	Value	Location	Value	Location	Value
Interest Rate Cap Agreements	Other Liabilities	\$	Other Liabilities	\$	Other Liabilities	\$
Derivatives Not Designated as Hedging Instruments	Location of (Gain) Loss Recognized in Income on	(Gain	) or Loss on Derivat			
Under Topic No. 815	Derivatives	Derivatives				
		Nine Months Ended Three Months E			Three Months Ended	
		October 27, 2012	October 29, 2011	October 27, 2012	October 29, 2011	

2,355 \$ 85

\$ 493

Interest Expense \$ 19 \$

The Company has two interest rate cap agreements each of which has a notional principal amount of \$450 million, a cap rate of 7.0% and terminates on May 31, 2015. The Company has not elected hedge accounting treatment for its interest rate cap agreements. The Company adjusts these interest rate cap agreements to fair value on a quarterly basis and as a result, gains or losses associated with these agreements are included in the line item. Interest Expense on the Company s Condensed Consolidated Statements of Operations and Comprehensive Loss and in the line item. Interest Rate Cap Contract. Adjustment to Market on the Company s Condensed Consolidated Statements of Cash Flows.

#### 7. Income Taxes

	October 27, 2012	January 28, 2012	October 29, 2011
Current Deferred Tax Asset	\$ 16,283	\$ 23,243	\$ 25,991
Non-Current Deferred Tax Liability	254,082	276,985	273,109
Net Deferred Tax Liability	\$ 237,799	\$ 253,742	\$ 247,118

Current deferred tax assets consisted primarily of certain operating costs and inventory related costs not currently deductible for tax purposes. Non-current deferred tax liabilities primarily related to rent expense, intangible assets, and depreciation expense where the Company has a future obligation for tax purposes.

In accordance with ASC Topic No. 270, *Interim Reporting* (Topic No. 270) and ASC Topic No. 740, *Income Taxes* (Topic No. 740), at the end of each interim period the Company is required to determine the best estimate of its annual effective tax rate and then apply that rate in providing for income taxes on a current year-to-date (interim period) basis. As of October 27, 2012, the Company s best estimate of its annual effective income tax rate was 38.1% (before discrete items).

As of October 27, 2012, January 28, 2012 and October 29, 2011, valuation allowances amounted to \$6.1 million, \$6.1 million and \$5.8 million, respectively, primarily related to state tax net operating losses. The Company believes that it is more likely than not that a portion of the benefit of the state tax net operating losses will not be realized. The state net operating losses have been generated in a number of taxing jurisdictions and are subject to various expiration periods ranging from five to twenty years beginning with Fiscal 2012. During the three and nine months ended October 27, 2012, the Company s unrecognized tax benefits were reduced by \$7.5 million (including penalties and interest) upon the closing of ongoing state audits related to filing positions taken by the Company. As a result, the Company recognized a \$5.0 million income tax benefit during the three and nine months ended October 27, 2012.

In addition, management also determined that a full valuation allowance of \$1.2 million was required against the tax benefit associated with Puerto Rico alternative minimum tax credits as of both October 27, 2012 and January 28, 2012.

#### 8. Stock Option and Award Plans and Stock-Based Compensation

On April 13, 2006, Parent s Board of Directors adopted the 2006 Management Incentive Plan (the Plan). The Plan provides for the granting of service-based and performance-based stock options, restricted stock and other forms of awards to key employees and directors of the Company or its affiliates. Grants made pursuant to the Plan are comprised of units of Parent s common stock. Each unit consists of nine shares of Parent s Class A common stock and one share of Parent s Class L common stock. The shares comprising a unit are in the same proportion as the shares of Class A and Class L common stock held by all stockholders of the Parent. Options granted pursuant to the Plan are exercisable only for whole units and cannot be separately exercised for the individual classes of Parent s common stock. As of October 27, 2012, there were 730,478 units reserved under the Plan consisting of 6,574,302 shares of Parent s Class A common stock and 730,478 shares of Parent s Class L common stock.

Non-cash stock compensation expense for the three and nine months ended October 27, 2012 amounted to \$0.6 million and \$2.0 million, respectively. In comparison, non-cash stock compensation expense for the three and nine months end October 29, 2011 amounted to \$4.0 million and \$4.9 million, respectively. The table below summarizes the types of stock compensation:

(in thousands)
Three Months Ended Nine Months Ended

Three Months Ended Nine Months Ended
October 27, October 29, October 27, October 29,
2012 2011 2012 2011

Edgar Filing: BURLINGTON COAT FACTORY WAREHOUSE CORP - Form 10-Q

Type of Non-Cash Stock Compensation				
Stock Option Compensation	\$ 590	\$ 3,726	\$ 1,507	\$ 4,271
Restricted Stock Compensation	(25)	291	461	646
Total	\$ 565	\$ 4,017	\$ 1,968	\$ 4,917

Stock Options

Options granted during the nine month periods ended October 27, 2012 and October 29, 2011 were all service-based awards and were granted at exercise prices of (i) \$90 per unit and \$180 per unit prior to May 1, 2011, (ii) \$50 per unit and \$120 per unit from May 1, 2011 through May 17, 2012, and (iii) \$65 per unit and \$120 per unit from and after May 17, 2012.

In April 2011, the Parent s Board of Directors, in order to reflect the dividends paid in connection with the debt refinancing, approved a reduction of the exercise prices of each then outstanding option from \$90 per unit and \$180 per unit, respectively, to \$30.60 and \$120.60 per unit, respectively, without affecting the existing vesting schedules thereof. Upon application of modification accounting, which contemplates fair value of awards both before and after the debt refinancing and related dividends, the stock compensation cost did not change.

All of the service-based awards granted during the nine month period ended October 27, 2012 and October 29, 2011 vest 40% on the second anniversary of the award with the remaining amount vesting ratably over the subsequent three years. The final exercise date for any option granted is the tenth anniversary of the grant date.

All options awarded pursuant to the Plan become exercisable upon a change of control. Unless determined otherwise by the plan administrator and except as otherwise set forth in the option holders—stock agreement, upon cessation of employment, (1) options that have not vested will terminate immediately; (2) units previously issued upon the exercise of vested options will be callable at the Company—s option; and (3) unexercised vested options will be exercisable for a period of 60 days.

As of October 27, 2012, the Company had 479,672 options outstanding to purchase units, all of which are service-based awards. The Company accounts for awards issued under the Plan in accordance with ASC Topic No. 718, *Stock Compensation*. For the three and nine months ended October 27, 2012, the Company recognized non-cash stock option compensation expense of \$0.6 million (\$0.4 million after tax) and \$1.5 million (\$0.9 million after tax), respectively, net of less than a \$0.1 million and a \$0.2 million forfeiture adjustment. These forfeiture adjustments were the result of actual forfeitures being higher than initially estimated. For the three and nine months ended October 29, 2011, the Company recognized non-cash stock option compensation expense of \$3.7 million (\$1.6 million after tax) and \$4.3 million (\$2.5 million after tax), respectively, net of a respective \$3.2 million and \$2.5 million forfeiture adjustment that was recorded as a result of actual forfeitures being higher than initially estimated.

As of October 27, 2012 there was approximately \$4.1 million of unearned non-cash stock-based option compensation that the Company expected to recognize as expense over the next 5.0 years. The service-based awards are expensed on a straight-line basis over the requisite service period of five years. As of October 27, 2012, 44.4% percent of outstanding options to purchase units had vested.

Stock option transactions during the nine month period ended October 27, 2012 are summarized as follows:

	Number of Units	Weighted Average Exercise Price Per Unit
Options Outstanding January 28, 2012	472,673	\$ 69.86
Options Granted	47,000	83.12
Options Forfeited	(24,768)	(72.31)
Options Exercised	(15,233)	(30.60)
Options Outstanding October 27, 2012	479,672	\$ 73.04

Non-vested stock option unit transactions during the nine months ended October 27, 2012 are summarized below:

Number of Weighted
Units Average
Grant

Edgar Filing: BURLINGTON COAT FACTORY WAREHOUSE CORP - Form 10-Q

		Date Fair Value Per Unit
Non-Vested Options Outstanding, January 28, 2012	290,464	\$ 34.12
Granted	47,000	41.53
Vested	(53,259)	(40.61)
Forfeited	(17,333)	(43.11)
Non-Vested Options Outstanding, October 27, 2012	266,872	\$ 33.50

The following table summarizes information about the exercise price and weighted average remaining contractual life of options to purchase units that were outstanding under the Plan as well as options that were exercisable under the Plan as of October 27, 2012:

	Options C	Outstanding Weighted	Options Exercisable Weighted		
Exercise Prices	Number Outstanding At October 27, 2012	Average Remaining Contractual Life (Years)	Number Exercisable At October 27, 2012	Average Remaining Contractual Life (Years)	
\$30.60	215,151	6.4	118,546	5.9	
\$50.00	54,000	8.8			
\$65.00	30,667	9.7			
\$120.00	42,333	9.1			
\$120.60	123,521	5.2	80,254	4.3	
\$270.00	14,000	0.3	14,000	0.3	
	479,672		212,800		

The following table summarizes information about the exercise prices and weighted average remaining contractual life of vested options and options expected to vest during the contractual term:

Exercise Prices	Options	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price
Vested and Expected to Vest as of October 27, 2012			
\$30.60	178,560	6.3	\$ 30.60
\$50.00	43,200	8.8	\$ 50.00
\$65.00	24,533	9.7	\$ 65.00
\$120.00	33,867	9.1	\$ 120.00
\$120.60	108,057	5.0	\$ 120.60
\$270.00	14,000	0.3	