SIEMENS AKTIENGESELLSCHAFT Form 6-K January 28, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 6-K

**Report of Foreign Private Issuer** 

**Pursuant to Rule 13a-16 or 15d-16** 

of the Securities Exchange Act of 1934

January 28, 2013

Commission File Number: 1-15174

# Siemens Aktiengesellschaft

(Translation of registrant s name into English)

Wittelsbacherplatz 2

80333 Munich

Federal Republic of Germany

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes "No x

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes "No x

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes "No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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Introduction	

Siemens AG s Interim Report for the Siemens Group complies with the applicable legal requirements of the German Securities Trading Act (Wertpapierhandelsgesetz WpHG) regarding quarterly financial reports, and comprises Condensed Interim Consolidated Financial Statements and an Interim group management report in accordance with section 37x (3) WpHG. The Condensed Interim Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and its interpretations issued by the International Accounting Standards Board (IASB), as adopted by the European Union (EU). The Condensed Interim Consolidated Financial Statements also comply with IFRS as issued by the IASB. This Interim Report should be read in conjunction with our Annual Report for fiscal 2012, which includes a detailed analysis of our operations and activities.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

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# **KEY FIGURES Q1 2013**<sup>1,2</sup>

unaudited; in millions of €, except where otherwise stated

VOLUME				
	01 2012	01 2012		% Change
Continuing energtions	Q1 2013	Q1 2012	Actual	Adjusted <sup>3</sup>
Continuing operations Orders	19,141	19,792	(3)%	(5)%
Revenue	18,128	17,856	2%	(3)% $(1)%$
Revenue	10,120	17,630	270	(1)%
EARNINGS				
Total Sectors	Q1 2013	Q1 2012		% Change
Adjusted EBITDA	2,194	2,043		7%
Total Sectors profit	1,698	1,627		4%
in % of revenue (Total Sectors)	9.3%	9.0%		
Continuing operations				
Adjusted EBITDA	2,285	2,127		7%
Income from continuing operations	1,295	1,314		(1)%
Basic earnings per share (in 4)	1.52	1.48		2%
Continuing and discontinued operations				
Net income	1,214	1,383		(12)%
Basic earnings per share (in <sup>4</sup> )	1.42	1.56		(9)%
CAPITAL EFFICIENCY				
Continuing operations		Q1 2013		Q1 2012
Return on capital employed (ROCE) (adjusted)		16.7%		18.7%
CASH PERFORMANCE				
		Q1 2013		Q1 2012
Continuing operations		•		
Free cash flow		(1,435)		(956)
Cash conversion rate		(1.11)		(0.73)
Continuing and discontinued operations		` '		` ´
Free cash flow		(1,395)		(1,204)
Cash conversion rate		(1.15)		(0.87)
HOUIDITY AND CADITAL STRUCTURE				
LIQUIDITY AND CAPITAL STRUCTURE	Dogombo	er 31, 2012	Cantam	bor 20, 2012
Cash and cash equivalents	Decembe	7,823	Septem	ber 30, 2012 10.891
Total equity (Shareholders of Siemens AG)		30,025		30,855
Net debt		12,020		9,292
- 122 - 222		5,220		2,271
Adjusted industrial net debt		5,220		2,271
EMPLOYEES (IN THOUSANDS)				
		er 31, 2012		ber 30, 2012
	Continuing	_	Continuing	_
	operations	Total <sup>6</sup>	operations	Total <sup>6</sup>
Employees	365	405	370	410
Germany	119	129	119	130
Outside Germany	247	275	250	280

<sup>1</sup> Orders; Adjusted or organic growth rates of revenue and orders; Total Sectors profit; ROCE (adjusted); Free cash flow and cash conversion rate; Adjusted EBITDA; Net debt and adjusted industrial net debt are or may be non-GAAP financial measures. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS financial measures are available on our Investor Relations website under WWW.SIEMENS.COM/NONGAAP

<sup>2</sup> October 1, 2012 December 31, 2012.

 $<sup>3\,</sup>Adjusted$  for portfolio and currency translation effects.

- 4 Basic earnings per share attributable to shareholders of Siemens AG. For fiscal 2013 and 2012 weighted average shares outstanding (basic) (in thousands) for the first quarter amounted to 845,527 and 875,421 shares, respectively.
- 5 Calculated by dividing adjusted industrial net debt as of December 31, 2012 and 2011 by adjusted EBITDA.

6 Continuing and discontinued operations.

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INTERIM GROUP MANAGEMENT REPORT

OVERVIEW OF FINANCIAL RESULTS FOR THE FIRST QUARTER OF FISCAL 2013

(THREE MONTHS ENDED DECEMBER 31, 2012)

Revenue for the first quarter rose 2%, to 18.128 billion, supported by 4% growth in emerging markets. Organic revenue, excluding currency translation and portfolio effects, was 1% lower year-over-year.

Orders came in at 19.141 billion, 3% below the prior-year period. On an organic basis, orders declined 5%. The book-to-bill ratio was 1.06, and Siemens order backlog stood at 97 billion at the end of the first quarter.

Total Sectors profit rose 4%, to 1.698 billion, on higher profit in the Sectors Energy and Healthcare. Income from continuing operations came in slightly lower year-over-year, at 1.295 billion, while corresponding basic EPS rose to 1.52.

Net income declined to 1.214 billion, with corresponding basic EPS of 1.42.

Siemens solar business was classified as discontinued operation, effective during the fourth quarter of fiscal 2012, and Siemens adopted International Accounting Standard 19 (Revised) (IAS 19R) (Employee Benefits) as of the beginning of fiscal 2013. Prior-period results are presented on a comparable basis.

**Management** s perspective on first-quarter results. In an uncertain economic environment, Siemens got off to a solid start in fiscal 2013. For the rest of the fiscal year as well, we do not expect any tailwinds from the global economy to help us reach our ambitious goals. Our full attention is on implementing our Siemens 2014 program.

**Revenue stable, book to bill above one.** Revenue rose 2% in the first quarter compared to the prior-year period, supported by Siemens order backlog (defined as the sum of the order backlogs of the Sectors). In part due to macroeconomic uncertainty that affected investment sentiment, orders declined 3% year-over-year. On a comparable basis, excluding currency translation and portfolio effects, revenue was 1% lower and orders declined 5% year-over-year. While the book-to-bill ratio for Siemens was 1.06, the order backlog declined to 97 billion due to negative currency translation effects in the current quarter.

Emerging markets support revenue growth. Energy, Healthcare and Infrastructure & Cities reported higher first-quarter revenue compared to a year earlier, while Industry posted a slight decline. Revenue growth in the Americas more than offset slight declines in the region comprising Europe, the Commonwealth of Independent States (C.I.S.), Africa, Middle East and in the Asia, Australia region. Emerging markets (according to the International Monetary Fund s definition of Emerging Market and Developing Economies) on a global basis grew 4% year-over-year, and accounted for 5.983 billion, or 33%, of total revenue for the quarter.

Market conditions hold back order intake. A number of market factors reduced business confidence and capital expenditures in the first quarter. While Energy and Healthcare kept orders stable year-over-year, Industry saw reduced demand in its short-cycle businesses and posted lower orders for the first quarter. Orders at Infrastructure & Cities came in below the prior-year level, which included a higher volume from large orders. On a geographic basis, orders declined in the Americas and Asia, Australia. Emerging markets on a global basis were down 5% year-over-year and accounted for 6.849 billion, or 36%, of total orders for the quarter.

Healthcare and Energy drive Total Sectors profit improvement. Total Sectors profit increased to 1.698 billion from 1.627 billion in the prior-year period. The largest increase came in Healthcare, where profit climbed 38% to 503 million, due in part to continuing implementation of the Sector s Agenda 2013 initiative. Profit in Energy rose 12% year-over-year, to 567 million, including substantially lower impacts related to grid connection projects. Industry produced profit of 500 million, below the prior-year level due mainly to market weakness particularly for certain short-cycle businesses. Profit at Infrastructure & Cities declined to 128 million in the current period, due largely to project charges of 116 million related mainly to high-speed trains. Total Sectors profit for the first quarter included charges of 50 million for the previously disclosed Siemens 2014 productivity improvement program. All Sectors booked charges under the program, with the largest portion at Energy.

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**Stable income from continuing operations, higher EPS.** Income from continuing operations for the first quarter declined slightly to 1.295 billion from 1.314 billion a year earlier. Corresponding basic earnings per share (EPS) rose to 1.52 from 1.48 in the prior-year period, due to share buybacks between the periods under review.

Net income lower due to loss from discontinued operations. Net income in the current period was 1.214 billion, down from 1.383 billion a year earlier. Corresponding basic EPS declined to 1.42, down from 1.56 a year earlier. Within net income, discontinued operations was a negative 81 million, compared to a positive 70 million a year earlier. The main reason for the decline was the solar business which recorded a loss of 150 million compared to a loss of 28 million a year earlier. The larger loss year-over-year was due mainly to impairment charges of 115 million (pre-tax) in the current period. Furthermore, income from discontinued operations related to OSRAM was down to 79 million in the current period, compared to 111 million a year earlier. Reported and comparable revenue for OSRAM each declined 1% year-over year.

Weak cash performance at the Total Sectors level. After a strong cash performance at the end of fiscal 2012, Free cash flow at the Sector level was a negative 750 million in the first quarter, compared to a negative 71 million in the same period a year ago. The current period included substantial cash outflows relating to the build-up of operating net working capital, including significant payments of trade payables particularly in Energy Sector. Free cash flow from continuing operations was a negative 1.435 billion, compared to a negative 956 million in the first quarter a year ago. The change year-over-year was due mainly to the weak cash performance at the Sectors level.

Free cash flow from discontinued operations improved to a positive 40 million in the current quarter from a negative 247 million in the prior-year quarter. The change was due largely to a strong Free cash flow performance at OSRAM.

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**ROCE** declines on higher average capital employed. On a continuing basis, ROCE (adjusted) decreased to 16.7%, compared to 18.7% a year earlier. While income from continuing operations was nearly stable year-over-year, the difference was due to higher average capital employed, compared to the prior-year period.

**Pension plan underfunding remains unchanged.** The estimated underfunding of Siemens pension plans as of December 31, 2012 amounted to 8.9 billion, unchanged from the level at the end of fiscal 2012. Siemens defined benefit obligation (DBO) increased in the first quarter due primarily to a decrease in the discount rate assumption as of December 31, 2012. Accrued service and interest costs also contributed to the increase in the DBO. The impact of these factors on pension plan funding was offset by a positive actual return on plan assets and employer contributions.

#### RESULTS OF SIEMENS

#### Orders and revenue

In the first quarter of fiscal 2013, revenue increased to 18.128 billion, up 2% from the prior-year period. In part due to macroeconomic uncertainty that affected investment sentiment, orders declined 3% year-over-year. On an adjusted basis, orders decreased 5% and revenue came in 1% lower compared to the same period a year earlier. While the book-to-bill ratio for Siemens was 1.06, the order backlog declined to 97 billion due to negative currency translation effects in the first quarter.

	Orders (location of customer)						
	First three months of fiscal		% (	% Change		therein	
	2013	2012	Actual	Adjusted <sup>(1)</sup>	Currency	Portfolio	
(in millions of )							
Europe, C.I.S. (2), Africa, Middle East	9,792	9,839	0%	(2)%	1%	0%	
therein Germany	2,826	2,623	8%	8%	0%	0%	
Americas	5,524	5,994	(8)%	(10)%	2%	0%	
therein U.S.	3,492	4,567	(24)%	(26)%	2%	0%	
Asia, Australia	3,825	3,959	(3)%	(5)%	2%	0%	
therein China	1,538	1,380	11%	9%	2%	0%	
Siemens	19,141	19,792	(3)%	(5)%	1%	0%	

(1) Excluding currency translation and portfolio effects.

#### (2) Commonwealth of Independent States.

Orders related to external customers declined 3% compared to the prior-year period. A number of market factors reduced business confidence and capital expenditures in the first quarter. While Energy and Healthcare kept orders stable year-over-year, Industry saw reduced demand in its short-cycle businesses and posted lower orders for the first quarter. Orders at Infrastructure & Cities came in below the prior-year level, which included a higher volume from large orders.

In the region **Europe, C.I.S., Africa, Middle East** three-month orders were stable year-over-year. A double-digit increase at Energy, due largely to a higher volume from large orders, was offset by decreases at Infrastructure & Cities and Industry. Orders in the **Americas** came in lower due to a double-digit decline in the U.S., which recorded a lower volume from large orders. In the region **Asia, Australia,** Infrastructure & Cities posted a sharp increase and Healthcare orders increased clearly. This

growth was more than offset by order declines in the region for Energy and Industry. Orders from emerging markets on a global basis declined 5%, and accounted for 6.849 billion, or 36%, of total orders for the first three months of fiscal 2013.

		Revenue (location of customer)					
	First three months						
	of fis	of fiscal		% Change		therein	
	2013	2012	Actual	Adjusted(1)	Currency	Portfolio	
	(in millions of )						
Europe, C.I.S. (2), Africa, Middle East	9,451	9,511	(1)%	(2)%	1%	0%	
therein Germany	2,567	2,761	(7)%	(7)%	0%	0%	
Americas	5,276	4,910	7%				