U.S. SILICA HOLDINGS, INC. Form FWP March 12, 2013

Common Equity Offering March 2013 U.S. Silica U.S. Silica FREE WRITING PROSPECTUS DATED MARCH 12, 2013

FILED PURSUANT TO RULE 433

REGISTRATION STATEMENT NO.: 333-186406

#### Disclaimers

This presentation contains forward-looking statements that reflect, when made, our current views with respect to current events and financial performance. Such forward-looking statements are subject to many risks, uncertainties and

factors

relating

to

our

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operations
and
business
environment,
which
may
cause
our
actual
results
to
be
materially
different from any future results, express or implied, by such forward-looking statements. All statements that address
future operating, financial or business performance or our strategies or expectations are forward-looking statements. In
some
cases,
you
can
identify
these
statements
by
forward-looking
words
such
as
 may,
 might,
 will,
 should,
 expects,
 plans,
 anticipates,
 believes,
 estimates,
 predicts,
 projects,
 potential,
 outlook
or continue,
and
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other comparable terminology. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, those discussed in our filings with the Securities and Exchange Commission, incorporated by reference into the prospectus, including our most recent Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except to the extent required by law.

This presentation includes certain non-GAAP financial measures, including Adjusted EBITDA and Segment

Contribution Margin. These measures should be considered supplemental to and not a substitute for financial
information
prepared :-
in accordance
accordance
with
GAAP
and
may
differ
from
similarly
titled
measures
used
by
others.
For
a
reconciliation of such measures to the most directly comparable GAAP term, please see Appendix A to this
presentation.
U.S. Silica Holdings, Inc. has filed a registration statement (including a prospectus) and preliminary prospectus
supplement
with
the
SEC
for
the
offering
to
which
this
communication
relates.
Before
you
invest,
you
should
read
the distribution of the state o
prospectus in that registration statement, the preliminary prospectus supplement and the other documents the issuer
has
filed
with
the and the second seco
SEC
for
more
complete

information

about

the

issuer

and

this

offering.

You

may

get

these

documents

for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus and preliminary prospectus supplement if you request them by calling Morgan Stanley & Co. LLC at 1-866-718-1649 or Merrill Lynch, Pierce, Fenner & Smith Incorporated at 1-866-500-5408.

Offering Summary
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Issuer:
U.S. Silica Holdings, Inc.
Exchange / Ticker:
NYSE / SLCA
Number of Shares Offered:
8,500,000 shares (100% secondary)

Pro Forma Shares Outstanding:

52,946,821 shares

Pro Forma Ownership:

GGC

USS Holdings, LLC: 59% (with greenshoe)

Over-Allotment Option:

15% (100% secondary)

Lock-up:

90 Days for Company, Directors, Officers & Selling Stockholders

**Expected Pricing:** 

March 13, 2012 (Wednesday)

Joint Bookrunners:

Morgan Stanley, Bank of America Merrill Lynch, Simmons & Co., Jefferies,

Wells Fargo

Commercial Silica Market Share
U.S. Silica is Attractively Positioned
Leading industrial minerals supplier
Over 250 products and 1,800 customers
15 facilities and over 100 years of history
307 million tons of high quality reserves
7.2 million tons sold in FY 2012
FY 2012 revenues of \$441.9 million

FY 2012 Adjusted **EBITDA** of \$150.6 million (1) Company Profile See Appendix A for reconciliations to GAAP Source: Company Estimates Other Contribution Margin (1) (\$MM) Oil & Gas Proppants: Frac sand Industrial & Specialty: Glass, coatings, foundry

Flagship Ottawa site home of Ottawa White

5
SLCA: A Diversified Option to Play NA Shale Growth
Rapid Demand
Growth
Proppant
demand growth > rig
count growth
Early Innings of

**Shale Revolution** 

Low Cost

Supply is

Constrained

Long lead times, frequent capacity

shortages

Difficult to Find, Permit

and Build New Mines

Risk

Diversification

Multitude of end users, independent of

specific basins or commodities

Stable Industrial Business and

Versatile Oil & Gas Products

Sustainable

Competitive

Advantages

Direct access to Class I rail, barge

and transloads

from 15 facilities

Low Cost, Multi-Plant Network

with Integrated Supply Chain

Line of Site

Organic Growth

Significant new Oil & Gas

capacity + ISP growth

initiatives

New Capacity / New Products / New Thinking

Frac Sand Demand Outstrips Drilling Activity

6

6

Horizontal

Rig Count

Wells

per Rig Stages per

Lateral

Proppant Demand

Proppant

per Stage

Lateral

Length

Proppant

growth has recently outpaced rig count growth due to higher

service intensity

Pressure pumpers are increasing fracing efficiencies and completing jobs

faster

Wells per rig increased as operators found new drilling efficiencies

Laterals grew longer and stages increased as fracturing technology

advanced

Proppant

per stage grew denser as operators experimented with new well

designs

**Growth Drivers** 

250 2010 2011 2012 Oil & Gas: 2012 Performance FINANCIAL PERFORMANCE 2012 2011 Growth Sales \$243.8 \$107.1 128% Contribution Margin \$140.1 \$67.6 107% % Margin 57% 63% Developed Greenfield mine and processing plant in Sparta, WI Expanded strategic customer partnerships Developed new resin coated sand facility in Rochelle, IL Partnered with BNSF railroad to construct new transload facility in San Antonio, TX Increased transload network from 5 to 16 locations and expanded sales volumes KEY ACCOMPLISHMENTS Oil and Gas Sales (\$MM)

New Projects Face High Hurdles 8 Sphericity, solubility, size, crush strength (14 API specifications) Large-Scale High Quality Reserves Rail access to

major basins

Long approval

process (1

3 years)

Federal / state / local

mining, air, water,

reclamation permits

Premium on know-

how and expertise

Logistics and

On-Site

Infrastructure

Permission

and

Experience to

Operate

Diversified

Customers

Ability

to spec-in

to industrial

customer

production

processes

8

High

Quality,

Cost

Effective

Supply

Barriers to Entry

Barriers to Success

Segment
Applications
Glass
Smartphones, tablets,
containers, automotive
glass and fiberglass
Building Products
Mortars and grouts,

specialty cements, roofing shingles and insulation Foundry Molds for high temperature castings and metal casting products Chemicals Silicon-based chemicals used in food processing, detergents and polymer additives Fillers and Extenders Performance coatings, architectural, industrial and traffic paints, EMC and silicone rubber U.S. Silica s multiple plants provide supply redundancy and low transportation costs Often a single source supplier Spec d in to customer formulas due to unique silica characteristics Low customer turnover Drivers of Stability Stable and Growing Profitability (Segment Contribution Margin, in \$MM) Unique Industrial & Specialty Position 37 46 53 54 0 20 40 60 2009 2010

Growing our Specialty and Performance Products
Whole Grain
Bulk
Ground
High Purity
Automotive Glass
Roofing Shingles
High-end Electronics

**Specialty Coatings** 

Characteristics

Uses

**Invest in Talent** 

New VP/GM

Market Development team

Technical Sales capability

~300 Miles

Global

Shipping Radius

Transforming the ISP Segment

Enhance R&D

New Technical Director

Product Development capability

State-of-the-art lab

Customer technical support

Implement New Technology

Specialty deposits

Enhanced processing

Investing in new production

capability for specialized

applications

10

\$s per ton

\$s per kilo

```
Low cost
plant
Low cost
plant
Low cost
plant
Low cost
plant
11
Structural Cost Advantage Within Industry
```

Low Cost
2012 Demand
U.S. Silica Frac Plants vs.
New Project Examples
Cost per Ton
(1)
(1)
Cost per ton to Class I rail
(2)
Represents U.S. Silica s four plants used for frac sand
Moderate Cost
New Entrant
U.S. Silica
(2)
Moderate Cost
High Cost
Cumulative Industry Capacity
2012 Industry Cost Curve
High Cost New
Entrant
Royalties,
road fees, no
access to
natural gas, etc.
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Trucking from
mine to plant
Trucking from
mine to plant
Trucking to
Class I rail or
transfer from

Class II rail

Railroad access on BNSF, Union Pacific, CN, CP and CSX Barge access 15 in-basin transloads, many of which can be turned on or off to meet demand Anticipate 25 to 30 transloads

by the end of 2013

**Transportation Assets** 

Differentiated Footprint and Transportation Network

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Scale

Reliability

Flexibility

Cost effectiveness

U.S. Silica Advantages

Right Product, Right Place, Right Time

A Multi-Plant Network is Required for National Coverage Class I Rail Serving U.S. Silica Plants Most WI startups are on the CN network or Class II rail 13

East Bakken

West Bakken

Eagle Ford

Marcellus/Utica

North Permian

Central Permian

South Permian

Rockies

Mid-Continent (OK, KS, TX)

Canada

U.S. Silica s Highly Efficient Logistic Solutions
Rail terminal located in the basin
Proppant is unloaded from railcars and stored for trucking
to the wellhead
Includes storage silos, equipment for loading/unloading
and local staff
Dedicated storage allows us to control quality further into the
supply chain

Vertical silos, gravity fed loadout and automated billing drive a 6-8 minute turnaround time for trucks Track length allows unit train deliveries Large storage capacity enables high margin spot sales Our Design Offers Key Advantages Consists of 70-100 cars (8k -11k tons) that are shipped direct from origin to destination Streamlines shipping process by sending railcars in an express loop and reducing railcar cycle time by 75% Reduces cost and ensures higher quality control What is a Unit Train? Only works for high volume plants that can fill all cars in a short time and without incurring demurrage Must have a destination capable of quickly unloading and storing large volumes, such as our San Antonio transload Challenges of Running Unit Trains What is a Transload?

Long-Standing Customer Relationships Flexibility to cost efficiently move crews between basins Readily available inventory in all major basins Assured supply Improved shipment and inventory planning

Lower supply chain and logistics

costs

Competitive advantage over new

entrants

Higher contribution margin for in-

basin delivery

Consistent demand

Improved shipment and inventory

planning

Lower supply chain and logistics

costs

Provide large scale, multi-plant access

on nearly every major Class I rail line

Build in-basin storage and transloads

together

Sync with customers demand

Jointly plan shipments and inventory

levels

Jointly plan shipping assets (rail cars)

and unit trains

Mutually Profitable, Long-Term Customer Relationships.

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U.S. Silica Benefits

**Customer Benefits** 

How We Work With Customers

Growth and Flexibility

**Deeply Embedded Solutions** 

Helping Customers Win

Line-of-Sight Oil & Gas Organic Growth Elements 16 Initiatives Description 2Q13: Sparta Greenfield Mine

Phase I Capacity: 750-850k tons Phase I Capital: \$50-\$60MM

36 million tons of coarse, Northern White

reserves

On-site access to Class I railroad

Actively marketing new supply

Option to double production capacity

1Q13: Rochelle

Resin-Coated

Proppant (RCS)

Phase I Capacity: 200k tons

Phase I Capital: \$36MM

Best-in-class team

Close access to high quality coarse

substrate from our Ottawa facility

Access to 2 Class I railroads and barging

Completing product testing and building

inventory

Option to double production capacity

17
Robust U.S. Silica Growth Platform
Capacity Expansion
Opportunities
ISP Innovation
Line-of-Sight Oil & Gas
Projects
Resin-Coated Proppant Plant: Q1 2013

Sparta Raw Sand Greenfield Mine: Q2 2013

**Greenfield Opportunities** 

Attractive M&A

Sparta

Phase

II:

750

850k

additional

tons

of

capacity

RCS Phase II: ability to add 200k additional tons of capacity

Investing in new capability for specialized applications

Focused on high-end end segments with global reach

Unparalleled industry expertise in mine development

Recent success with Sparta Project

Advantaged position to act as an industry consolidator

Potential to create value through logistics network

Potential Future Run-Rate Profitability

18

18

2012

RCS

Sparta I Sparta II Capacity Based

EBITDA
EBITDA Supported By Total Potential Capacity
Other Key Initiatives
New ISP products
M&A
Greenfield projects

Strong Balance Sheet to Fund Growth Initiatives 19
Summary Capitalization
(US\$ in thousands)
12/31/2012
12/31/2011
Cash and Cash Equivalents
\$ 61,022

```
$ 59,199
Asset-Based Revolving
Line-of-Credit
```

Term Loan Facility

255,425

257,857

Other Borrowings

3,932

Total Debt

255,425

261,789

Net Debt

194,403

202,590

Leverage

(Debt/Adj

EBITDA)

(1)

1.7x

2.8x

Net

Leverage

(Net

Debt/Adj

EBITDA)

(1)

1.3x

2.2x

\$32.1MM capacity under

asset-based revolving

line-of-credit

Total liquidity of ~\$93MM for

growth initiatives as of

December 31, 2012

Strong operating cash flows of

\$101MM for December 31,

2012

(1)

Leverage

and

Net

Leverage

as

of

December

31,

are

calculated

using LTM

Adj

**EBITDA** 

as

of

the

reporting date

Historical Financial Summary

20

(\$MM)

Adjusted EBITDA

(1)

(\$MM)

Volume

Revenue

Capital Expenditures

(\$MM)

(MM Tons)

(1)

See Appendix A for GAAP reconciliation

21 Compelling Investment Opportunity Unique Option to Play NA Shale Growth Economically irreplaceable ingredient Strong long-term demand projections Basin and service company independent Industry Leader for More

Than a Century

Top market positions in most segments

Low cost operations with industry leading logistics

Complimentary industrials business

Proven Results

2x Revenue and 3x Adj. EBITDA over last 3 years

Diverse customer relationships

Strong operating cash flows

Clear Growth

Opportunities

Increased share of rapidly growing proppant segment

Introduce new, value added products

Highly accretive M&A opportunities

Appendix A 22

Non-GAAP Financial Performance Measures 23 Segment Contribution Margin The Company organizes

its

business

into
two
reportable
segments,
Oil
&
Gas
Proppants
and
Industrial
&
Specialty
Products,

based on end markets. The reportable segments are consistent with how management views the markets served by the Company and the financial information reviewed by the chief operating decision maker. The Company manages its Oil & Gas Proppants Industrial & Specialty Products businesses as components of an enterprise for which separate information is available and is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and assess performance. An operating segment s performance is primarily evaluated based on segment contribution margin, which excludes certain corporate costs not associated with the operations of the segment. These corporate costs are separately stated and include costs that are related to functional areas such as operations management, corporate purchasing, accounting, treasury, information technology,

legal

and

human

resources.

The

Company

believes

that

segment

contribution

margin,

as

defined

above,

is

an

appropriate measure for evaluating the operating performance of its segments. However, this measure should be considered in addition to, not a substitute for, or superior to, income from operations or other measures of financial performance prepared in accordance with generally accepted accounting principles. For a reconciliation of segment contribution margin to its most direct comparable GAAP financial measure, see Note T to our financial statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

Adjusted EBITDA

Adjusted

**EBITDA** 

is

not

a

measure

of

our financial performance or liquidity under **GAAP** and should not be considered as an alternative to net income measure of operating performance, cash flows from operating activities as measure of liquidity

any other performance measure derived in accordance with GAAP. Additionally, Adjusted EBITDA is not intended to be a me of free cash flow for management s discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements. Adjusted EBITDA contains certain other limitations, including the fail to reflect our cash expenditures, cash requirements for working capital needs and cash costs to replace assets being depreciated and amortized, and excludes certain non-recurring charges that may recur in the future. Management compensates for these limitations by relying primarily on our GAAP results and by using Adjusted EBITDA only as a supplement. Our measure of Adjusted EBITDA

is not necessarily comparable to

other similarly titled

captions
of
other
companies
due
to
potential
inconsistencies
in
the methods of calculation.

Reconciliation (Adjusted EBITDA to Net Income) 24
Reconciliation of Adjusted EBITDA
US\$ in thousands
12/31/12
12/31/11
Net Income
79,154

30,253 Total Interest Expense, Net of Interest Income 13,615 18,347 Provisions of Taxes 30,651 7,162 Total Depreciation, Depletion and Amortization Expenses 25,099 20,999 **EBITDA** 148,519 76,761 Non-Cash Deductions, Losses and Charges (1) 379 (526)Non-Recurring Expenses (Income) (4,206)(2,028)**Transaction Expenses** (3) 156 6,043 Permitted Management Fees and Expenses (4) 9,250 Non-Cash Incentive Compensation (5) 2,330 1,237 Post-Employment Expenses (Excluding Service Costs) 1,794 1,689 Other Adjustments Allowable Under Existing Credit Agreements (7) 1,617 1,131 Adjusted EBITDA 150,589 93,557

See following page for explanation of adjustments to EBITDA

#### Reconciliation (Adjusted EBITDA to Net Income)

- (1) Includes non-cash deductions, losses and charges arising from adjustments to estimates of a future litigation liability and the decision by our hourly workforce at our Rockwood facility to withdraw from a pension plan administered by a third party.
- (2) Includes the gain on the sale of assets and the gain on insurance settlements.
- (3) Includes natural gas hedging losses, purchase accounting adjustments, management bonuses and other

expenses
arising
from
the
refinancing
of
our
Term
Loan
and
Revolver.
(4) Includes fees and expenses paid to Golden Gate Capital for ongoing consulting and management
services
provided
pursuant
to
an
Advisory
Agreement
entered
into
in
connection
with
the
Golden
Gate
Capital
acquisition;
this
Advisory
·
Agreement
was terminated
onnection
with
our IPO.
(5) Includes vesting of incentive equity compensation issued to our employees.
(6) Includes net pension costs and net post-retirement costs relating to pension and other post-
retirement
benefit
obligations
during
the applicable
applicable
period, but in
but in
each

case excluding the

service

costs relating to benefits earned during such period.

(7) Reflects miscellaneous adjustments permitted under our existing credit agreements, including such items as expenses related to Sarbanes-Oxley implementation reviewing growth initiatives and potential acquisitions.