

HARTFORD FINANCIAL SERVICES GROUP INC/DE  
 Form 4  
 February 25, 2008

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL  
 OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 AYER RAMANI

2. Issuer Name and Ticker or Trading Symbol  
 HARTFORD FINANCIAL SERVICES GROUP INC/DE [HIG]

5. Relationship of Reporting Person(s) to Issuer  
 (Check all applicable)  
 Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 Chairman and CEO

(Last) (First) (Middle)  
 THE HARTFORD FINANCIAL SERVICES GROUP -, ONE HARTFORD PLAZA  
 (Street)

3. Date of Earliest Transaction (Month/Day/Year)  
 02/21/2008

HARTFORD, CT 06155  
 (City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V Amount (D) Price  |   |  |   |
| Restricted Stock Units          |                                      |  |                                |   | 46,927.906  | D  |   |
| Restricted Stock                |                                      |  |                                |   | 23,533  | D  |   |
| Common Stock                    |                                      |  |                                |   | 16,900  | I <sup>(1)</sup>   | By Limited Liability Company                          |
| Common                          |                                      |  |                                |   | 126,300   | I <sup>(2)</sup>   | By Trust  |

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Stock

|              |            |                  |        |   |          |         |   |
|--------------|------------|------------------|--------|---|----------|---------|---|
| Common Stock | 02/21/2008 | M <sup>(3)</sup> | 51,448 | A | \$ 73.19 | 173,242 | D |
| Common Stock | 02/21/2008 | F <sup>(4)</sup> | 21,326 | D | \$ 73.19 | 151,916 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Underlying Security (Instr. 3 and 4) |              |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date                                   | Title        |
| Stock Option                               | \$ 34  |                                      |  |                                |   | <u>(5)</u>   | 02/18/2010  | Common Stock |
| Stock Option                               | \$ 34  |                                      |  |                                |   | <u>(5)</u>   | 02/18/2010  | Common Stock |
| Stock Option                               | \$ 62.07   |                                      |  |                                |   | <u>(7)</u>   | 02/23/2011  | Common Stock |
| Stock Option                               | \$ 65.85   |                                      |  |                                |   | <u>(8)</u>   | 02/23/2012  | Common Stock |
| Stock Option                               | \$ 37.37   |                                      |  |                                |   | <u>(9)</u>   | 02/22/2013  | Common Stock |
| Stock Option                               | \$ 65.99   |                                      |  |                                |   | <u>(10)</u>  | 02/20/2014  | Common Stock |
| Stock Option                               | \$ 71.27   |                                      |  |                                |   | <u>(11)</u>  | 02/19/2015  | Common Stock |
| Stock Option                               | \$ 83  |                                      |  |                                |   | <u>(12)</u>  | 02/15/2016  | Common Stock |
| Stock Option                               | \$ 93.69   |                                      |  |                                |   | <u>(13)</u>  | 02/27/2017  | Common Stock |
| Performance Shares                         | \$ 73.19   | 02/21/2008                           |  | A <sup>(3)</sup>               | 51,448  | <u>(3)</u>   | <u>(3)</u>  | Common Stock |
|  | \$ 73.19   | 02/21/2008                           |  | M <sup>(3)</sup>               | 51,448  | <u>(3)</u>   | <u>(3)</u>  |              |

Performance  
SharesCommon  
Stock

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                  |       |
|--|---------------|-----------|------------------|-------|
|  | Director      | 10% Owner | Officer          | Other |
| AYER RAMANI<br>THE HARTFORD FINANCIAL SERVICES GROUP -<br>ONE HARTFORD PLAZA<br>HARTFORD, CT 06155 | X             |           | Chairman and CEO |       |

## Signatures

/s/ Donald C. Hunt, POA for Ramani Ayer by Power of Attorney of Ramani Ayer dated July 26, 2007.

02/25/2008

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares of common stock held by a Limited Liability Company of which Mr. Ayer and his spouse are the co-managing and sole members.
- (2) Shares held by a Grantor Retained Annuity Trust of which Mr. Ayer is Trustee.
- (3) On February 21, 2008, the Company's Compensation and Personnel Committee awarded a performance share payout, based on the level of the Company's performance relative to pre-established performance objectives, for the January 1, 2005 - December 31, 2007 performance period. The performance shares were paid in shares of the Company's common stock.
- (4) Transaction involving the disposition to the Company of equity securities to cover tax withholding obligations in accordance with the Company's administrative rules.
- (5) The option became fully exercisable as of April 11, 2000, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (6) Option held by a Trust of which Mr. Ayer is Trustee.
- (7) The option became fully exercisable as of July 27, 2005, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (8) The option became fully exercisable on November 17, 2005, following the achievement of the following criteria: the closing price of the Company's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.
- (9) The option became fully exercisable as of June 18, 2003, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for 10 consecutive trading days.
- (10) The option became fully exercisable as of February 18, 2007, the third anniversary of the grant date.
- (11) The option became fully exercisable on February 17, 2008, the third anniversary of the grant date.
- The option becomes fully exercisable upon the later of: (i) the date on which the closing stock price on the New York Stock Exchange equals or exceeds 125% of the exercise price for 10 consecutive trading days or (ii) February 15, 2009, three years from the date of the grant. The closing price condition to vesting was met on May 18, 2007.
- The option becomes fully exercisable upon the later of: (i) the date on which the closing stock price on the New York Stock Exchange equals or exceeds 125% of the exercise price for 10 consecutive trading days or (ii) February 27, 2010, three years from the date of the grant.
- (13) The option becomes fully exercisable upon the later of: (i) the date on which the closing stock price on the New York Stock Exchange equals or exceeds 125% of the exercise price for 10 consecutive trading days or (ii) February 27, 2010, three years from the date of the grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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