

CPI INTERNATIONAL, INC.
Form 10-Q
August 11, 2010
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE

COMMISSION

Washington, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 2, 2010

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____

Commission file number: 000-51928

CPI INTERNATIONAL, INC.
(Exact Name of Registrant as Specified in Its Charter)

Delaware 75-3142681
(State or Other Jurisdiction of (I.R.S. Employer Identification No.)
Incorporation or Organization)

811 Hansen Way, Palo Alto, California 94303
(Address of Principal Executive Offices and Zip Code)

(650) 846-2900

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since
last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer (Do not check if a smaller reporting company)	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding for each of the registrant’s classes of Common Stock, as of the latest practicable date: 16,809,805 shares of Common Stock, \$0.01 par value, at August 5, 2010.

CPI INTERNATIONAL, INC.
and Subsidiaries

10-Q REPORT
INDEX

	Page
<u>Part I:</u>	
<u>FINANCIAL INFORMATION</u>	4
<u>Item 1.</u>	
<u>Unaudited Condensed Consolidated Financial Statements</u>	4
<u>Condensed Consolidated Balance Sheets</u>	4
<u>Condensed Consolidated Statements of Income and Comprehensive Income</u>	5
<u>Condensed Consolidated Statements of Cash Flows</u>	6
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	7
<u>Item 2.</u>	
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	37
<u>Item 3.</u>	
<u>Quantitative and Qualitative Disclosures About Market Risk</u>	51
<u>Item 4.</u>	
<u>Controls and Procedures</u>	53
<u>Part II:</u>	
<u>OTHER INFORMATION</u>	54
<u>Item 1.</u>	
<u>Legal Proceedings</u>	54
<u>Item 1A.</u>	
<u>Risk Factors</u>	54
<u>Item 2.</u>	
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	55
<u>Item 3.</u>	
<u>Defaults Upon Senior Securities</u>	55
<u>Item 4.</u>	
<u>(Removed and Reserved)</u>	55
<u>Item 5.</u>	
<u>Other Information</u>	55
<u>Item 6.</u>	
<u>Exhibits</u>	56

Table of Contents

Cautionary Statements Regarding Forward-Looking Statements

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that relate to future events or our future financial performance. In some cases, readers can identify forward-looking statements by terminology such as “may,” “will,” “should,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “potential” or “continue,” the negative or other comparable terminology. These statements are only predictions. Actual events or results may differ materially.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Forward-looking statements are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results projected, expected or implied by the forward-looking statements. These risk factors include, without limitation, risks associated with our pending merger with a subsidiary of Comtech Telecommunications Corp (including but not limited to the risk that the conditions to the consummation of the merger may not be fulfilled), competition in our end markets; the impact of a general slowdown in the global economy; our significant amount of debt; changes or reductions in the United States defense budget; currency fluctuations; goodwill impairment considerations; customer cancellations of sales contracts; U.S. Government contracts laws and regulations; changes in technology; the impact of unexpected costs; the impact of environmental laws and regulations; and inability to obtain raw materials and components. All written and oral forward-looking statements made in connection with this report that are attributable to us or persons acting on our behalf are expressly qualified in their entirety by the foregoing risk factors and other cautionary statements included herein (including under Part II, Item 1A - Risk Factors) and in our other filings with the Securities and Exchange Commission (“SEC”). We are under no duty to update any of the forward-looking statements after the date of this report to conform such statements to actual results or to changes in our expectations.

The information in this report is not a complete description of our business or the risks and uncertainties associated with an investment in our securities. You should carefully consider the various risks and uncertainties that impact our business and the other information in this report and in our other filings with the SEC before you decide to invest in our securities or to maintain or increase your investment.

Table of ContentsCPI INTERNATIONAL, INC.
and Subsidiaries

Part I: FINANCIAL INFORMATION

Item 1. Unaudited Condensed Consolidated Financial Statements

CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data – unaudited)

	July 2, 2010	October 2, 2009
Assets		
Current Assets:		
Cash and cash equivalents	\$ 47,183	\$ 26,152
Restricted cash	1,040	1,561
Accounts receivable, net	43,433	45,145
Inventories	78,407	66,996
Deferred tax assets	10,485	8,652
Prepaid and other current assets	4,321	6,700
Total current assets	184,869	155,206
Property, plant, and equipment, net	54,650	57,912
Deferred debt issue costs, net	2,607	3,609
Intangible assets, net	73,218	75,430
Goodwill	162,225	162,225
Other long-term assets	3,786	3,872
Total assets	\$ 481,355	\$ 458,254
Liabilities and stockholders' equity		
Current Liabilities:		
Accounts payable	\$ 21,164	\$ 22,665
Accrued expenses	27,955	19,015
Product warranty	4,830	3,845
Income taxes payable	3,608	4,305
Deferred income taxes	328	-
Advance payments from customers	12,899	12,996
Total current liabilities	70,784	62,826
Deferred income taxes, non-current	23,997	24,726
Long-term debt	194,931	194,922
Other long-term liabilities	2,009	2,227
Total liabilities	291,721	284,701
Commitments and contingencies		
Stockholders' equity		
Common stock (\$0.01 par value, 90,000 shares authorized; 17,016 and 16,807 shares issued; 16,810 and 16,601 shares outstanding)	170	168

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Additional paid-in capital	79,257	75,630
Accumulated other comprehensive income	506	598
Retained earnings	112,501	99,957
Treasury stock, at cost (206 shares)	(2,800)	(2,800)
Total stockholders' equity	189,634	173,553
Total liabilities and stockholders' equity	\$ 481,355	\$ 458,254

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesCONDENSED CONSOLIDATED
STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(In thousands, except per share data – unaudited)

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Sales	\$ 93,876	\$ 82,520	\$ 264,995	\$ 241,569
Cost of sales	64,953	58,236	185,910	175,603
Gross profit	28,923	24,284	79,085	65,966
Operating costs and expenses:				
Research and development	3,542	2,731	9,287	8,071
Selling and marketing	5,178	4,762	15,392	14,552
General and administrative	6,373	5,073	18,560	15,537
Amortization of acquisition-related intangible assets	688	691	2,062	2,076
Merger expenses	3,589	-	3,800	-
Total operating costs and expenses	19,370	13,257	49,101	40,236
Operating income	9,553	11,027	29,984	25,730
Interest expense, net	3,780	4,204	11,516	12,965
Gain on debt extinguishment	-	(51)	-	(248)
Income before income taxes	5,773	6,874	18,468	13,013
Income tax expense (benefit)	1,562	3,004	5,924	(2,201)
Net income	\$ 4,211	\$ 3,870	\$ 12,544	\$ 15,214
Other comprehensive income, net of tax				
Net unrealized (loss) gain on cash flow hedges and minimum pension liability adjustment	(1,096)	3,346	(92)	84
Comprehensive income	\$ 3,115	\$ 7,216	\$ 12,452	\$ 15,298
Earnings per common share - Basic	\$ 0.25	\$ 0.23	\$ 0.75	\$ 0.92
Earnings per common share - Diluted	\$ 0.23	\$ 0.22	\$ 0.69	\$ 0.86
Shares used to compute earnings per common share - Basic	16,631	16,362	16,534	16,316
Shares used to compute earnings per common share - Diluted	17,961	17,535	17,787	17,402

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesCONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands – unaudited)

	Nine Months Ended	
	July 2, 2010	July 3, 2009
Cash flows from operating activities		
Net cash provided by operating activities	\$ 22,516	\$ 20,308
Cash flows from investing activities		
Capital expenditures	(2,824)	(2,349)
Payment of patent application fees	(36)	-
Net cash used in investing activities	(2,860)	(2,349)
Cash flows from financing activities		
Repayments of debt	-	(12,358)
Proceeds from issuance of common stock to employees	579	781
Proceeds from exercise of stock options	214	82
Excess tax benefit on stock option exercises	582	51
Net cash provided by (used in) financing activities	1,375	(11,444)
Net increase in cash and cash equivalents	21,031	6,515
Cash and cash equivalents at beginning of period	26,152	28,670
Cash and cash equivalents at end of period	\$ 47,183	\$ 35,185
Supplemental cash flow disclosures		
Cash paid for interest	\$ 8,008	\$ 9,742
Cash paid for income taxes, net of refunds	\$ 8,069	\$ 2,417

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(All tabular dollar amounts in thousands except share and per share amounts)

1. The Company and a Summary of its Significant Accounting Policies

The Company

Unless the context otherwise requires, “CPI International” means CPI International, Inc., and “CPI” means Communications & Power Industries, Inc. CPI is a direct subsidiary of CPI International. CPI International is a holding company with no operations of its own. The term “the Company” refers to CPI International and its direct and indirect subsidiaries on a consolidated basis.

The accompanying consolidated financial statements represent the consolidated results and financial position of CPI International, which is controlled by affiliates of The Cypress Group L.L.C. (“Cypress”). CPI International, through its wholly owned subsidiary, CPI, develops, manufactures and distributes microwave and power grid Vacuum Electron Devices (“VEDs”), microwave amplifiers, modulators, antenna systems and various other power supply equipment and devices. The Company has two reportable segments: VED and satcom equipment.

Basis of Presentation and Consolidation

The Company’s fiscal year is the 52- or 53-week period that ends on the Friday nearest September 30. Fiscal years 2010 and 2009 comprise the 52-week periods ending October 1, 2010 and October 2, 2009, respectively. All period references are to the Company’s fiscal periods unless otherwise indicated.

The accompanying unaudited condensed consolidated financial statements of the Company as of July 2, 2010 and for the three and nine months ended July 2, 2010 are unaudited and reflect all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of such financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the Company’s consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended October 2, 2009. The condensed consolidated balance sheet as of October 2, 2009 has been derived from the audited financial statements at that date. The results of operations and cash flows for the interim period ended July 2, 2010 are not necessarily indicative of results to be expected for the full year.

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany balances, transactions and stockholdings have been eliminated in consolidation.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Use of Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of sales and costs and expenses during the reporting period. On an ongoing basis, the Company evaluates its estimates, including those related to revenue recognition; inventory valuation; provision for product warranty; business combinations; recoverability and valuation of recorded amounts of long-lived assets and identifiable intangible assets, including goodwill; recognition and measurement of share-based compensation; and recognition and measurement of current and deferred income tax assets and liabilities. The Company bases its estimates on various factors and information, which may include, but are not limited to, history and prior experience, experience of other enterprises in the same industry, new related events, current economic conditions and information from third-party professionals that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

2. Recently Issued Accounting Standards

In the first quarter of fiscal year 2010, the Company adopted provisions of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 820, “Fair Value Measurements and Disclosures,” that specified the way in which fair value measurements should be made for non-financial assets and non-financial liabilities that are not measured and recorded at fair value on a recurring basis, and specified additional disclosures related to these fair value measurements. The adoption of this new standard did not have an impact on the Company’s consolidated results of operations, financial position or cash flows.

In June 2008, the FASB issued an update to ASC 260, “Earnings Per Share,” which addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method. The update to ASC 260 requires unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) to be treated as participating securities and to be included in the computation of earnings per share pursuant to the two-class method. This guidance under ASC 260 was effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. All prior-period earnings per share data presented shall be adjusted retrospectively. The Company adopted the provisions of this guidance under ASC 260 effective October 3, 2009 and has included the required disclosures in Note 10 to the unaudited condensed consolidated financial statements. The adoption of this guidance did not have a material impact on the Company’s computation of earnings per share.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

In October 2008, the FASB issued guidance codified under ASC 715, “Compensation—Retirement Benefits,” which requires that an employer disclose the following information about the fair value of plan assets: (1) the level within the fair value hierarchy in which fair value measurements of plan assets fall; (2) information about the inputs and valuation techniques used to measure the fair value of plan assets; and (3) a reconciliation of beginning and ending balances for fair value measurements of plan assets using significant unobservable inputs. At initial adoption, application of this guidance would not be required for earlier periods that are presented for comparative purposes. The Company adopted the provisions of this guidance under ASC 715 effective October 3, 2009. The adoption did not have an impact on the Company’s consolidated results of operations, financial position or cash flows.

In April 2009, the FASB released an amendment to ASC 805, “Business Combinations,” which requires an acquirer to recognize at fair value, at the acquisition date, an asset acquired or a liability assumed that arises from a contingency if the acquisition date fair value of that asset or liability can be determined during the measurement period. If the acquisition date fair value cannot be determined during the measurement period, an asset or liability shall be recognized at the acquisition date if (1) information available before the end of the measurement period indicates that it is probable that an asset existed or that a liability had been incurred at the acquisition date, and (2) the amount of the asset or liability can be reasonably estimated. The Company adopted the provisions of the guidance under ASC 805 and its amendment effective October 3, 2009. The impact of the adoption will depend on the nature of acquisitions completed in the future.

In August 2009, the FASB issued ASU 2009-05, “Measuring Liabilities at Fair Value,” an update to ASC 820. This update provides amendments to reduce potential ambiguity in financial reporting when measuring the fair value of liabilities. Among other provisions, this update provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the valuation techniques described in ASU 2009-05. The Company adopted the provisions of this guidance under ASU 2009-05 effective October 3, 2009. The adoption did not have an impact on the Company’s consolidated results of operations, financial position or cash flows.

In October 2009, the FASB issued ASU 2009-13, “Revenue Recognition (Topic 605): Multiple Deliverable Revenue Arrangements – A Consensus of the FASB Emerging Issues Task Force.” This update provides application guidance on whether multiple deliverables exist, how the deliverables should be separated and how the consideration should be allocated to one or more units of accounting. This update eliminates the residual method of allocation for multiple-deliverable revenue arrangements, and requires that arrangement consideration be allocated at the inception of an arrangement to all deliverables using the relative selling price method. The selling price used for each deliverable will be based on vendor-specific objective evidence, if available, third-party evidence if vendor-specific objective evidence is not available, or estimated selling price if neither vendor-specific or third-party evidence is available. Additionally, ASU 2009-13 expands the disclosure requirements related to a vendor’s multiple-deliverable revenue arrangements. ASU 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010 and early adoption is permitted. The Company is currently evaluating the potential impact that this update may have on its consolidated results of operations, financial position or cash flows but does not expect it will have a material effect.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

In September 2009, the FASB issued ASU 2009-14, "Certain Revenue Arrangements That Include Software Elements," which is included in the ASC 985, "Software." ASU 2009-14 amends previous software revenue recognition to exclude (a) non-software components of tangible products and (b) software components of tangible products that are sold, licensed, or leased with tangible products when the software components and non-software components of the tangible product function together to deliver the tangible product's essential functionality. ASU 2009-14 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010 and shall be applied on a prospective basis. Earlier application is permitted as of the beginning of an entity's fiscal year. The Company is currently evaluating the potential impact that this update may have on its consolidated results of operations, financial position or cash flows but does not expect it will have a material effect.

In December 2009, the FASB issued ASU 2009-17, "Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities," as a further clarification ASC 810-10, "Consolidation of Variable Interest Entities." ASU 2009-17, upon adoption, requires the use of a qualitative analysis to determine the primary beneficiary of a variable interest entity ("VIE"), amends the guidance for determining if an entity is a VIE and enhances the disclosure requirements regarding an enterprise's involvement with a VIE. ASU 2009-17 is effective as of the beginning of a company's first fiscal year beginning after November 15, 2009. Since the Company does not currently have variable interest entities, this update is expected to have no impact on its consolidated results of operations, financial position or cash flows.

In January 2010, the FASB issued ASU 2010-06, "Fair Value Measurements and Disclosures: Improving Disclosures About Fair Value Measurements." This update requires reporting entities to make new disclosures about recurring or nonrecurring fair-value measurements including significant transfers into and out of Level 1 and Level 2 fair-value measurements and information on purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for Level 3 reconciliation disclosures which are effective for annual periods beginning after December 15, 2010. The Company adopted the provisions of this guidance under ASU 2009-06, except for Level 3 reconciliation disclosures, effective January 2, 2010. As this guidance is disclosure-related, it did not have an impact on the Company's consolidated results of operations, financial position or cash flows.

In February 2010, the FASB issued ASU 2010-08, "Technical Corrections to Various Topics." This update eliminates inconsistencies and outdated provisions in U.S. generally accepted accounting principles ("GAAP") and provides needed clarification on others. Amendments within ASU 2010-08 that may be applicable to the Company are effective as of the first reporting period beginning after February 2, 2010, the date this ASU was issued. The Company adopted the provisions of this guidance under ASU 2010-08 effective April 3, 2010 with no material impact on its consolidated results of operations, financial position or cash flows.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

In February 2010, the FASB issued ASU 2010-09, “Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements.” This update retracts the requirement to disclose the date through which subsequent events have been evaluated and whether that date is the date the financial statements were issued or were available to be issued. ASU 2010-09 was effective immediately after its issuance and has been adopted by the Company with no material impact on its consolidated results of operations, financial position or cash flows.

In April 2010, the FASB issued ASU 2010-17, “Revenue Recognition—Milestone Method (Topic 605): Milestone Method of Revenue Recognition.” ASU 2010-17 provides guidance on applying the milestone method to milestone payments for achieving specified performance measures when those payments are related to uncertain future events. The scope of ASU 2010-17 is limited to transactions involving research or development. This update further states that the milestone method is not the only acceptable method of revenue recognition for milestone payments. Accordingly, entities can make an accounting policy election to recognize arrangement consideration received for achieving specified performance measures during the period in which the milestones are achieved, provided certain criteria are met. An entity’s policy for recognizing deliverable consideration or unit of accounting consideration contingent upon achievement of a milestone shall be applied consistently to similar deliverables or units of accounting. ASU 2010-17 is effective on a prospective basis for milestones achieved in interim and fiscal years beginning after June 15, 2010. Early adoption is permitted. The Company is currently evaluating the potential impact that this update may have on its consolidated results of operations, financial position or cash flows but does not expect it will have a material effect.

3. Supplemental Balance Sheet Information

Accounts Receivable: Accounts receivable are stated net of allowance for doubtful accounts as follows:

	July 2, 2010	October 2, 2009
Accounts receivable	\$ 43,522	\$ 45,240
Less: Allowance for doubtful accounts	(89)	(95)
Accounts receivable, net	\$ 43,433	\$ 45,145

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Inventories: The following table provides details of inventories:

	July 2, 2010	October 2, 2009
Raw material and parts	\$ 43,933	\$ 38,205
Work in process	24,855	20,542
Finished goods	9,619	8,249
	\$ 78,407	\$ 66,996

Reserve for loss contracts: The following table summarizes the activity related to reserves for loss contracts:

	Nine Months Ended	
	July 2, 2010	July 3, 2009
Balance at beginning of period	\$ 4,068	\$ 1,928
Provision for loss contracts, charged to cost of sales	2,886	2,696
Credit to cost of sales upon revenue recognition	(3,347)	(1,522)
Balance at end of period	\$ 3,607	\$ 3,102

Reserve for loss contracts are reported in the condensed consolidated balance sheet in the following accounts:

	July 2, 2010	July 3, 2009
Inventories	\$ 3,468	\$ 3,092
Accrued expenses	139	10
	\$ 3,607	\$ 3,102

Product Warranty: The following table summarizes the activity related to product warranty:

	Nine Months Ended	
	July 2, 2010	July 3, 2009
Beginning accrued warranty	\$ 3,845	\$ 4,159
Actual costs of warranty claims	(4,087)	(3,347)

Estimates for product warranty, charged to cost of sales	5,072	2,990
Ending accrued warranty \$	4,830	\$ 3,802

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Accumulated Other Comprehensive Income: The following table provides the components of accumulated other comprehensive income in the condensed consolidated balance sheets:

	July 2, 2010	October 2, 2009
Unrealized gain on cash flow hedges, net of tax	\$ 742	\$ 828
Unrealized actuarial loss and prior service credit for pension liability, net of tax	(236)	(230)
	\$ 506	\$ 598

4. Definitive Merger Agreement with Comtech

On May 10, 2010, the Company announced the signing of a definitive merger agreement with Comtech Telecommunications Corporation (“Comtech”) under which Comtech agreed to acquire the Company in a merger in which Company stockholders would receive a combination of cash and stock in exchange for their Company shares. The ultimate amount of consideration that a Company stockholder will receive for each Company share will be equal to a combination of \$9.00 in cash plus a fraction of a share of Comtech common stock equal to \$8.10 divided by the average closing price of Comtech common stock over a specified period of time prior to closing, provided that the fraction shall not be greater than 0.2382 nor less than 0.2132. Based on the August 2, 2010 market closing price of Comtech stock of \$21.79, the fraction was equal to 0.2382 and was currently valued at \$5.19 per share of Company stock.

The transaction is subject to customary closing conditions, including, among others, adoption of the merger agreement by the Company’s stockholders, regulatory approvals, absence of any law or order prohibiting the transaction, effectiveness of the registration statement for the shares of Comtech common stock to be issued in the merger and the listing of such shares on Nasdaq, accuracy of certain representations and warranties and material compliance with covenants, and the absence of any material adverse effect (as defined) with respect to the Company or Comtech. On August 2, 2010, the Company and Comtech received a request for additional information and documents—often referred to as a second request—from the Department of Justice in connection with the proposed merger. The Company and Comtech are working to respond to the second request.

The merger agreement contains certain termination rights for both the Company and Comtech and further provides that, upon termination of the merger agreement, under specified circumstances, the Company will be required to pay Comtech a termination fee of up to \$15 million.

For the three and nine months ended July 2, 2010, the Company has incurred transaction costs relating to the proposed merger in the amount of \$3.6 million and \$3.8 million, respectively. Such non-recurring transaction costs were comprised of fees for investment bankers, attorneys and other professional services rendered in connection with the proposed merger.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

5. Fair Value Measurements

FASB ASC 825 establishes a framework for measuring fair value and expands disclosures about fair value measurements by establishing a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The three levels of the fair value hierarchy under ASC 825 are described as follows:

Level 1 Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 Inputs reflect quoted prices for identical assets or liabilities in markets that are not active; quoted prices for similar assets or liabilities in active markets; inputs other than quoted prices that are observable for the asset or the liability; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 Unobservable inputs reflecting the Company's own assumptions incorporated in valuation techniques used to determine fair value. These assumptions are required to be consistent with market participant assumptions that are reasonably available.

Fair value is the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability. The fair value should be calculated based on assumptions that market participants would use in pricing the asset or liability, not on assumptions specific to the entity. In addition, the fair value of liabilities should include consideration of non-performance risk, including the Company's own credit risk.

The Company's non-financial assets (including goodwill, intangible assets and long-lived assets) and liabilities are measured at fair value on a non-recurring basis; that is, the assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances such as when they are deemed to be other-than-temporarily impaired. The fair values of these non-financial assets and liabilities are determined based on valuation techniques using the best information available, and may include quoted market prices, market comparables, and discounted cash flow projections. During the three and nine months ended July 2, 2010, no fair value adjustments or material fair value measurements were required for the Company's non-financial assets or liabilities.

The Company measures certain financial assets and liabilities at fair value on a recurring basis, including cash equivalents, restricted cash, available-for-sale securities and derivative instruments. As of July 2, 2010, financial assets utilizing Level 1 inputs included cash equivalents, such as money market and overnight U.S. Government securities and available-for-sale securities, such as mutual funds. Financial assets and liabilities utilizing Level 2 inputs included foreign currency derivatives and interest rate swap derivatives. The Company does not have any financial assets or liabilities requiring the use of Level 3 inputs.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The following tables set forth financial instruments carried at fair value within the ASC 825 hierarchy:

	Total	Fair Value Measurements at July 2, 2010 Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Money market and overnight U.S. Government securities ¹	\$ 41,650	\$ 41,650	\$ -	\$ -
Mutual funds ²	153	153	-	-
Foreign exchange forward derivatives ³	659	-	659	-
Total assets at fair value	\$ 42,462	\$ 41,803	\$ 659	-
Liabilities:				
Foreign exchange forward derivatives ⁴	20		20	
Interest rate swap derivative ⁴	\$ 1,109	\$ -	\$ 1,109	\$ -
Total liabilities at fair value	\$ 1,129	\$ -	\$ 1,129	\$ -

1 The money market and overnight U.S. Government securities are classified as part of cash and cash equivalents and restricted cash in the condensed consolidated balance sheet.

2 The mutual funds are classified as part of other long-term assets in the condensed consolidated balance sheet.

3 The foreign currency derivatives are classified as part of prepaid and other current assets in the condensed consolidated balance sheet.

4 The foreign currency and interest rate swap derivatives are classified as part of accrued expenses in the condensed consolidated balance sheet.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

	Total	Fair Value Measurements at October 2, 2009 Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Money market and overnight U.S. Government securities ¹	\$ 22,464	\$ 22,464	\$ -	\$ -
Mutual funds ²	152	152	-	-
Foreign exchange forward derivatives ³	3,467	-	3,467	-
Total assets at fair value	\$ 26,083	\$ 22,616	\$ 3,467	-
Liabilities:				
Interest rate swap derivative ⁴	\$ 2,323	\$ -	\$ 2,323	\$ -
Total liabilities at fair value	\$ 2,323	\$ -	\$ 2,323	\$ -

1 The money market and overnight U.S. Government securities are classified as part of cash and cash equivalents and restricted cash in the condensed consolidated balance sheet.

2 The mutual funds are classified as part of other long-term assets in the condensed consolidated balance sheet.

3 The foreign currency derivatives are classified as part of prepaid and other current assets in the condensed consolidated balance sheet.

4 The interest rate swap derivatives are classified as part of accrued expenses and other long-term liabilities in the condensed consolidated balance sheet.

Investments Other Than Derivatives

In general and where applicable, the Company uses quoted prices in active markets for identical assets or liabilities to determine fair value. This pricing methodology applies to the Company's Level 1 investments, such as money market securities, U.S. Government securities and mutual funds.

If quoted prices in active markets for identical assets or liabilities are not available to determine fair value, then the Company would use quoted prices for similar assets and liabilities or inputs other than the quoted prices that are observable either directly or indirectly. These investments would be included in Level 2.

Derivatives

The Company executes foreign exchange forward contracts to purchase Canadian dollars and holds a pay-fixed receive-variable interest rate swap contract, all executed in the retail market with its relationship banks. To determine the most appropriate value, the Company uses an in-exchange valuation premise which considers the assumptions that market participants would use in pricing the derivatives. The Company has elected to use the income approach and uses observable (Level 2) market expectations at the measurement date and standard valuation techniques to convert future amounts to a single present amount. Level 2 inputs for derivative valuations are midmarket quoted prices for similar assets or liabilities in active markets and inputs other than quoted prices that are observable for the asset or liability.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Key inputs for currency derivatives are spot rates, forward rates, interest rates and credit derivative rates. The spot rate for the Canadian dollar is the same spot rate used for all balance sheet translations at the measurement date. Forward premiums/discounts and interest rates are interpolated from commonly quoted intervals. Once valued, each forward is identified as either an asset or liability. Assets are further discounted using counterparty annual credit default rates, and liabilities are valued using the Company's credit as reflected in the spread paid over LIBOR on the term loan under the Company's senior credit facilities.

Key inputs for valuing the interest rate swap are the cash rates used for the short term (under 3 months), futures rates for up to three years and LIBOR swap rates for periods beyond. These inputs are used to derive variable resets for the swap as well as to discount future fixed and variable cash flows to present value at the measurement date. A credit spread is used to further discount each net cash flow using, for assets, counterparty credit default rates and, for liabilities, the Company's credit spread over LIBOR on the term loan under the Company's senior credit facilities.

See Note 6 for further information regarding the Company's derivative instruments.

Other Financial Instruments

The Company's other financial instruments include cash, restricted cash, accounts receivable, accounts payable and long-term debt. Except for long-term debt, the carrying value of these financial instruments approximates fair values because of their relatively short maturity.

The fair values of the Company's long-term debt were estimated using quoted market prices where available. For long-term debt not actively traded, fair values were estimated using discounted cash flow analyses, based on the Company's current estimated incremental borrowing rates for similar types of borrowing arrangements. The estimated fair value of the Company's long-term debt as of July 2, 2010 and October 2, 2009 was \$192.2 million and \$188.5 million, respectively, compared to the carrying value of \$194.9 million.

6. Derivative Instruments and Hedging Activities

Foreign Exchange Forward Contracts: Although the majority of the Company's revenue and expense activities are transacted in U.S. dollars, the Company does transact business in foreign countries. The Company's primary foreign currency cash flows are in Canada and several European countries. In an effort to reduce its foreign currency exposure to Canadian dollar denominated expenses, the Company enters into Canadian dollar forward contracts to hedge the Canadian dollar denominated costs for its manufacturing operation in Canada. The Company does not engage in currency speculation.

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The Company's Canadian dollar forward contracts in effect as of July 2, 2010 have durations of 8 to 15 months. These contracts are designated as cash flow hedges and are considered highly effective, as defined by FASB ASC 815. Unrealized gains and losses from foreign exchange forward contracts are included in accumulated other comprehensive income in the condensed consolidated balance sheets. At July 2, 2010, the unrealized gain, net of tax of \$0.7 million, was \$1.4 million. The Company anticipates recognizing the entire unrealized gain or loss in operating earnings within the next four fiscal quarters. Changes in the fair value of foreign currency forward contracts due to changes in time value are excluded from the assessment of effectiveness and are immediately recognized in general and administrative expenses in the condensed consolidated statements of income. The time value was not material for the three and nine months ended July 2, 2010 and July 3, 2009. If the transaction being hedged fails to occur, or if a portion of any derivative is ineffective, then the Company immediately recognizes the gain or loss on the associated financial instrument in general and administrative expenses in the condensed consolidated statements of income. The gain recognized in general and administrative expenses due to hedge ineffectiveness for the three and nine months ended July 2, 2010 was zero and \$0.1 million, respectively. No ineffective amounts were recognized due to hedge ineffectiveness for the three and nine months ended July 3, 2009.

As of July 2, 2010, the Company had entered into Canadian dollar forward contracts for approximately \$19.2 million (Canadian dollars), or approximately 58% of estimated Canadian dollar denominated expenses for July 2010 through March 2011, at an average rate of approximately 0.92 U.S. dollars to Canadian dollars.

Interest Rate Contracts: The Company also uses derivative instruments in order to manage interest costs and risk associated with its long-term debt. During fiscal year 2007, the Company entered into an interest rate swap contract (the "2007 Swap") to receive three-month USD-LIBOR-BBA (British Bankers' Association) interest and pay 4.77% fixed rate interest. Net interest positions are settled quarterly. The Company has structured the 2007 Swap with decreasing notional amounts such that it is less than the balance of its term loan under its senior credit facilities. The notional value of the 2007 Swap was \$35.0 million at July 2, 2010 and represented approximately 53% of the aggregate term loan balance. The Swap agreement is effective through June 30, 2011. Under the provisions of ASC 815, this arrangement was initially designated and qualified as an effective cash flow hedge of interest rate risk related to the term loan, which permitted recording the fair value of the 2007 Swap and corresponding unrealized gain or loss to accumulated other comprehensive income in the condensed consolidated balance sheets. At July 2, 2010, the unrealized loss, net of tax of \$0.4 million, was \$0.7 million. The interest rate swap gain or loss is included in the assessment of hedge effectiveness. Gains and losses representing hedge ineffectiveness are immediately recognized in interest expense, net, in the condensed consolidated statements of income.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The following table summarizes the fair value of derivative instruments designated as cash flow hedges at July 2, 2010 and October 2, 2009:

	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Fair Value July 2, 2010	Fair Value October 2, 2009	Balance Sheet Location	Fair Value July 2, 2010	Fair Value October 2, 2009
Derivatives designated as hedging instruments						
Interest rate contracts				Accrued expenses	\$ (1,109)	\$ (1,766)
Interest rate contracts				Other long-term liabilities	-	(557)
Forward contracts	Prepaid and other current assets	\$ 659	\$ 3,467	Accrued expenses	(20)	
Total derivatives designated as hedging instruments		\$ 659	\$ 3,467		\$ (1,129)	\$ (2,323)

As of July 2, 2010 and October 2, 2009, all of the Company's derivative instruments were classified as hedging instruments in accordance with ASC 815.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The following table summarizes the effect of derivative instruments on the condensed consolidated statements of income and comprehensive income for the three and nine months ended July 2, 2010 and July 3, 2009:

Derivatives in Cash Flow Hedging Relationships	Amount of (Loss) Gain Recognized in OCI on Derivative (Effective Portion)		Location of (Loss) Gain Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of (Loss) Gain Reclassified from Accumulated OCI into Income (Effective Portion)		Location of (Loss) Gain Recognized in Income on Derivative and Excluded Portion)	Amount of (Loss) Gain Recognized in Income on Derivative (Ineffective and Excluded Portion) Three Months Ended	
	July 2, 2010	July 3, 2009		July 2, 2010	July 3, 2009		July 2, 2010	July 3, 2009
Interest rate contracts	\$ (33)	\$ (302)	Interest expense, net	\$ (443)	\$ (528)	Interest expense, net	\$ (9)	\$ (12)
Forward contracts	(667)	3,591	Cost of sales	149	(62)	General and administrative(a)		(60)
			Research and development	65	(33)			
			Selling and marketing	94	(101)			
			General and administrative	69	(121)			
Total	\$ (700)	\$ 3,289		\$ 1,064	\$ (2,045)		\$ (6)	\$ (72)

(a) The amount of gain recognized in income during the three months ended July 2, 2010 represents a \$3 loss related to the amount excluded from the assessment of hedge effectiveness. The amount of loss recognized in income during the three months ended July 3, 2009 represents a \$64 loss related to the amount excluded from the assessment of hedge effectiveness, net of \$4 gain related to the ineffective portion of the hedging relationships.

Interest rate contracts	Nine Months Ended		Interest expense, net	Nine Months Ended		Interest expense, net	Nine Months Ended	
	July 2, 2010	July 3, 2009		July 2, 2010	July 3, 2009		July 2, 2010	July 3, 2009
	\$ (281)	\$ (1,889)		\$ (1,495)	\$ (1,228)		\$ (28)	\$ (40)

Forward contracts	888	(2,791)	Cost of sales	1805	(3,167)	General and administrative(b)51	(285)
			Research and development	307	(176)		
			Selling and marketing	134	(96)		
			General and administrative	185	(289)		
Total	\$ 607	\$ (4,680)		\$ 936	\$ (4,956)	\$ 23	\$ (325)

(b) The amount of gain recognized in income during the nine months ended July 2, 2010 represents a \$62 gain related to the ineffective portion of the hedging relationships, net of a \$11 loss related to the amount excluded from the assessment of hedge effectiveness. The amount of loss recognized in income during the nine months ended July 3, 2009 represents a \$286 loss related to the amount excluded from the assessment of hedge effectiveness, net of a \$1 gain related to the ineffective portion of the hedging relationships.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

As a result of the use of derivative instruments, the Company is exposed to the risk that counterparties to derivative contracts will fail to meet their contractual obligations. The Company does not hold collateral or other security from its counterparties supporting its derivative instruments. To mitigate the counterparty credit risk, the Company has a policy of only entering into contracts with carefully selected major financial institutions based upon their credit ratings and other factors. The Company regularly reviews its credit exposure balances as well as the creditworthiness of its counterparties.

When the Company's derivatives are in a net asset position, such as the case with the majority of the Company's forward foreign exchange contract derivatives at July 2, 2010, the Company is exposed to credit loss from nonperformance by the counterparty. If the counterparty fails to perform, credit risk with such counterparty is equal to the extent of the fair value gain in the derivative. At July 2, 2010, the Company's interest rate contract derivative was in a liability position, and the Company, therefore, was not exposed to the interest rate contract counterparty credit risk.

7. Commitments and Contingencies

Leases: The Company is committed to minimum rentals under non-cancelable operating lease agreements, primarily for land and facility space, that expire on various dates through 2050. Certain of the leases provide for escalating lease payments. Future minimum lease payments for all non-cancelable operating lease agreements at July 2, 2010 were as follows:

Fiscal Year	Operating Leases
2010 (remaining three months)	\$ 482
2011	1,324
2012	1,125
2013	633
2014	420
Thereafter	2,634
	\$ 6,618

Real estate taxes, insurance, and maintenance are also obligations of the Company. Rental expense under non-cancelable operating leases amounted to \$0.6 million and \$1.8 million for the three and nine months ended July 2, 2010, respectively, and \$0.6 million and \$2.0 million for the corresponding periods of fiscal year 2009. Assets subject to capital leases at July 2, 2010 and October 2, 2009 were not material.

Guarantees: The Company has restricted cash of \$1.0 million and \$1.6 million as of July 2, 2010 and October 2, 2009, respectively, consisting primarily of bank guarantees from customer advance payments to the Company's international subsidiaries. The bank guarantees become unrestricted cash when performance under the sales or supply contract is complete.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Purchase commitments: As of July 2, 2010, the Company had the following known purchase commitments, which include primarily future purchases for inventory-related items under various purchase arrangements as well as other obligations in the ordinary course of business that the Company cannot cancel or where it would be required to pay a termination fee in the event of cancellation:

Fiscal Year	Purchase Contracts
2010 (remaining nine months)	\$ 20,253
2011	9,710
2012	166
2013	37
2014	25
	\$ 30,191

Contingent Earnout Consideration: Under the terms of the purchase agreement for the acquisition of Malibu Research, Inc. (“Malibu”) in August 2007, in addition to the \$20.5 million of net cash consideration paid for the acquisition, the Company could have also been required to pay a potential earnout to the former stockholders of Malibu of up to \$14.0 million based on the achievement of certain financial objectives over the three years following the acquisition, ending July 2, 2010 (“Financial Earnout”). Based on financial performance through July 2, 2010, no Financial Earnout was earned for any of the three earnout periods.

In addition, the Company could have also been required to pay a discretionary earnout of up to \$1.0 million to the former stockholders of Malibu contingent upon achievement of certain succession planning goals by June 30, 2010. However, the Company has determined that such goals were not attained and, as a result, no discretionary earnout was ultimately paid.

Merger Expense Commitment: For services rendered in connection with the merger agreement with Comtech, the Company has agreed to pay J.P. Morgan Securities, Inc. (“J.P. Morgan”) a fee estimated to be approximately \$5.0 million, of which \$1.4 million has been accrued (accrued expenses) and \$3.6 million will become payable only if the proposed merger is consummated. The Company has also agreed to reimburse J.P. Morgan for certain expenses incurred in connection with its services, including the fees and disbursements of counsel, and will indemnify J.P. Morgan against certain liabilities, including liabilities arising under the federal securities laws.

Contingencies: From time to time, the Company may be subject to claims that arise in the ordinary course of business. Except as noted below, in the opinion of management, all such matters involve amounts that would not have a material adverse effect on the Company's consolidated financial position if unfavorably resolved.

On July 1, 2010, a putative stockholder class action complaint was filed against the Company, the members of the Company's board of directors, and Comtech. The lawsuit concerns the proposed merger between the Company and Comtech, and generally asserts claims alleging, among other things, that each member of the Company's board of directors breached his fiduciary duties by agreeing to the terms of the proposed merger and by failing to provide stockholders with allegedly material information related to the proposed merger, and that Comtech aided and abetted

the breaches of fiduciary duty allegedly committed by the members of the Company's board of directors. The lawsuit seeks, among other things, class action certification and monetary relief. On July 28, 2010, the plaintiff filed an amended complaint, making

- 22 -

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

generally the same claims against the same defendants, and seeking the same relief. In addition, the amended complaint generally alleges that the consideration to be paid to the Company's stockholders under the terms of the proposed merger is inadequate. The Company believes all claims asserted in the lawsuit to be without merit.

During fiscal year 2009, the Company received a notice from a customer purporting to terminate a sales contract due to alleged nonperformance. In April 2010, the Company received another notice from the customer claiming additional cost incurred due to the alleged nonperformance. The Company plans to contest this matter vigorously. The Company recorded certain costs in fiscal year 2008 as a result of the termination; however, at this time, the Company cannot estimate the range of any further possible loss or gain with respect to this matter or whether an unfavorable resolution of this matter would have a material adverse effect on the Company's consolidated results of operations and cash flows.

8. Stock-based Compensation Plans

Stock Options: The following table summarizes the status of the Company's stock option awards as of July 2, 2010 and October 2, 2009 and changes during the nine months ended July 2, 2010 under the Company's stock option plans:

	Outstanding Options				Exercisable Options			
	Number of Shares	Weighted-Average Exercise Price	Contractual Term (Years)	Aggregate Intrinsic Value	Number of Shares	Weighted-Average Exercise Price	Contractual Term (Years)	Aggregate Intrinsic Value
Balance at October 2, 2009								
Granted	108,000	9.66						
Exercised	(122,795)	1.75						
Forfeited or cancelled	(17,125)	16.42						
Balance at July 2, 2010	3,350,843	\$ 6.60	4.49	\$ 30,435	2,912,134	\$ 5.58	4.00	\$ 29,230

The aggregate intrinsic value in the preceding table represents the total intrinsic value, based on the Company's closing stock price of \$15.38 as of July 2, 2010, which would have been received by the option holders had all option holders exercised their options and sold the shares received upon such exercises as of that date. As of July 2, 2010, approximately 2.6 million exercisable options were in-the-money.

During the three and nine months ended July 2, 2010, cash received from option exercises was approximately \$0.1 million and \$0.2 million, respectively, and the total intrinsic value of options exercised was \$0.9 million and \$1.5 million, respectively.

million, respectively. During the three and nine months ended July 3, 2009, cash received from option exercises was \$46,448 and \$82,451, respectively, and the total intrinsic value of options exercised was approximately \$0.4 million. As of July 2, 2010, there was approximately \$2.0 million of total unrecognized compensation costs related to nonvested stock options, which is expected to be recognized over a weighted-average vesting period of 1.3 years.

Stock Purchase Plan: Employees purchased 15,662 shares for \$0.2 million and 49,127 shares for \$0.6 million in the three and nine months ended July 2, 2010, respectively, and 22,180 shares for \$0.2 million and 93,031 shares for \$0.8 million for the corresponding periods of fiscal year 2009 under the 2006 Employee Stock Purchase Plan (the "2006 ESPP"). As of July 2, 2010, there were no unrecognized compensation costs related to rights to acquire stock under the 2006 ESPP.

Restricted Stock and Restricted Stock Units: There were 311,341 and 218,298 shares outstanding of nonvested restricted stock and restricted stock units granted to directors and employees as of July 2, 2010 and October 2, 2009, respectively. The restricted stock and restricted stock units generally vest over periods of one to four years. Upon vesting, each restricted stock unit will automatically convert into one share of common stock of CPI International.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

A summary of the status of the Company's nonvested restricted stock and restricted stock unit awards as of July 2, 2010 and October 2, 2009 and of changes during the nine months ended July 2, 2010 is presented below:

	Number of Shares	Weighted-Average Grant-Date Fair Value Per Share
Nonvested at October 2, 2009	218,298	\$ 11.27
Granted	163,307	\$ 10.04
Vested	(65,914)	\$ 11.87
Forfeited	(4,350)	\$ 10.62
Nonvested at July 2, 2010	311,341	\$ 10.51

During the first quarter of fiscal year 2010, the Company granted 104,800 restricted stock units with time vesting criteria to certain of its non-executive employees and 36,000 restricted stock units with performance vesting criteria to its officers.

During the second quarter of fiscal year 2010, the Company granted certain members of its board of directors a total of 22,507 shares of restricted stock which will vest within the following three years.

Aggregate intrinsic value of the nonvested restricted stock and restricted stock unit awards at July 2, 2010 and October 2, 2009 was \$4.8 million and \$2.5 million, respectively. As of July 2, 2010, there was \$2.6 million of unrecognized compensation costs related to restricted stock and restricted stock unit awards. The unrecognized compensation cost is expected to be recognized over a weighted average period of 1.8 years.

The Company settles stock option exercises, restricted stock awards and restricted stock units with newly issued common shares.

Valuation and Expense Information

The fair value of the Company's time-based option awards is estimated on the date of grant using the Black-Scholes model. The fair value of each market performance-based (or combination of market performance- and time-based) option, restricted stock and restricted stock unit awards is estimated on the date of grant using the Monte Carlo simulation technique in a risk-neutral framework.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

Stock Options. Assumptions used in the Black-Scholes model to estimate the fair value of time-based option grants during the nine months ended July 2, 2010 (specifically, the first quarter of fiscal year 2010) are presented below.

Expected term (in years)	7.79	
Expected volatility	60.50	%
Risk-free rate	3.00	%
Dividend yield	0	%

There were no time-based options granted during the three months ended July 2, 2010 nor during the three and nine months ended July 3, 2009.

Assumptions used in the Monte Carlo simulation model to estimate the fair value of time- and market performance-based options granted during the nine months ended July 3, 2009 (specifically, the first quarter of fiscal year 2009) are presented below.

Contractual term (in years)	10.00	
Expected volatility	51.50	%
Risk-free rate	3.53	%
Dividend yield	0	%

There were no time- and market performance-based options granted during the three and nine months ended July 2, 2010 nor during the three months ended July 3, 2009.

The weighted-average grant-date fair value of all the options granted during the nine months ended July 2, 2010 and July 3, 2009 was \$6.25 and \$5.61 per share, respectively.

Stock Purchase Plan. Based on the 15% discount received by the employees, the weighted-average fair value of shares issued under the 2006 ESPP was \$2.31 and \$2.08 per share during the three and nine months ended July 2, 2010, respectively, and \$1.40 and \$1.48 per share for the corresponding periods of fiscal year 2009.

Restricted Stock and Restricted Stock Units. The fair value of each time-based restricted stock and restricted stock unit award and of each performance-based restricted stock unit award is calculated using the market price of the Company's common stock on the date of grant. The fair value of each performance-based restricted stock unit award assumes that the relevant performance criteria will be met and the target payout level will be achieved. Compensation cost is adjusted for subsequent changes in the outcome of performance-related conditions until the award vests.

Assumptions used in the Monte Carlo simulation model to estimate the fair value of time- and market performance-based restricted stock and restricted stock units granted during the nine months ended July 3, 2009 (specifically, the first quarter of fiscal year 2009) are presented below.

Expected volatility	51.50	%
---------------------	-------	---

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Risk-free rate	3.54	%
Dividend yield	0	%

- 25 -

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

There were no time- and market performance-based restricted stock and restricted stock units granted during the three and nine months ended July 2, 2010 nor during the three months ended July 3, 2009.

The weighted-average estimated fair value of all restricted stock and restricted stock units granted during the nine months ended July 2, 2010 and July 3, 2009 was \$10.04 and \$8.87, respectively.

As stock-based compensation expense recognized in the condensed consolidated statements of income and comprehensive income for the three and nine months ended July 2, 2010 and for the corresponding periods of fiscal year 2009 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures. FASB ASC 718, "Compensation—Stock Compensation," requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates.

The following table summarizes stock-based compensation expense for the three and nine months ended July 2, 2010 and July 3, 2009, which was allocated as follows:

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Share-based compensation cost recognized in the income statement by caption:				
Cost of sales	\$ 152	\$ 131	\$ 432	\$ 375
Research and development	51	43	161	130
Selling and marketing	74	75	214	216
General and administrative	505	453	1,493	1,303
	\$ 782	\$ 702	\$ 2,300	\$ 2,024
Share-based compensation cost capitalized in inventory				
	\$ 153	\$ 131	\$ 444	\$ 386
Share-based compensation cost remaining in inventory at end of period				
	\$ 98	\$ 87	\$ 98	\$ 87
Share-based compensation expense by type of award:				
Stock options	\$ 460	\$ 455	\$ 1,375	\$ 1,327
Restricted stock and units	286	215	823	599
Stock purchase plan	36	32	102	98
	\$ 782	\$ 702	\$ 2,300	\$ 2,024

The tax benefit realized from option exercises and restricted stock vesting totaled approximately \$0.4 million and \$0.8 million during the three and nine months ended July 2, 2010, respectively. The tax benefit realized from option

exercises and restricted stock vesting totaled approximately \$0.2 million for the corresponding periods of fiscal year 2009.

- 26 -

Table of Contents

CPI INTERNATIONAL, INC.
and Subsidiaries

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

9. Income Taxes

Income tax expense of \$5.9 million for the nine months ended July 2, 2010 and income tax benefit of \$2.2 million for the nine months ended July 3, 2009 reflect estimated federal, foreign and state taxes. The effective tax rate for the nine months ended July 2, 2010 was 32.1% and diverged from the federal and state statutory rate primarily due to approximately \$0.8 million for discrete income tax benefits, including \$0.3 million to true-up the fiscal year 2009 tax provision estimate to the filed fiscal year 2009 U.S. income tax return and \$0.3 million to adjust deferred tax accounts for a reduction to future Canadian income tax rates.

The effective tax rate for the nine months ended July 3, 2009 was a negative 17% and diverged from the federal and state statutory rate primarily due to several significant discrete tax benefits: (1) \$5.1 million of unrecognized tax benefit relating to the Company's position with regard to an outstanding audit by the Canada Revenue Agency ("CRA"), (2) \$0.7 million related to certain provisions of the California Budget Act of 2008 signed on February 20, 2009, which will allow a taxpayer to elect an alternative method to attribute taxable income to California for tax years beginning on or after January 1, 2011 and (3) \$0.9 million for adjustments to Canadian deferred tax accounts. The \$0.9 million adjustment to Canadian deferred tax accounts includes a \$0.6 million tax benefit to reflect the reduction to Canadian corporate income tax rates and a \$0.3 million tax benefit to correct the computation of certain deferred tax accounts. The \$0.6 million adjustment should have been recorded in the first quarter of fiscal year 2008 rather than in the first quarter of fiscal year 2009 and the \$0.3 million adjustment should have been recorded in several prior year financial results. These adjustments are deemed immaterial to the Company's results of operations and financial condition in the affected periods.

The effective tax rate for the three months ended July 2, 2010 was 27.1% and diverged from the federal and state statutory rate primarily due to approximately \$0.3 million for discrete income tax benefits to true-up the fiscal year 2009 tax provision estimate to the filed fiscal year 2009 US income tax return. The effective tax rate for the three months ended July 3, 2009 was 43.7% and diverged from the federal and state statutory rate primarily due to approximately \$0.3 million for several non-recurring discrete income tax expense items and \$0.2 million from foreign currency translation losses, primarily from Canadian tax accounts.

The Company files U.S. federal income tax returns, as well as income tax returns in California and other U.S. states, Canada and other foreign jurisdictions. Generally, fiscal years 2006 to 2009 remain open to examination by the various taxing jurisdictions. The Company has not been audited for U.S. federal income tax matters. The Company has income tax audits in progress in Canada and in several international jurisdictions in which it operates. The years under examination by the Canadian taxing authorities are fiscal years 2001 and 2002.

The total unrecognized tax benefit, which excludes any related interest accruals, was \$3.3 million as of July 2, 2010. Of the total unrecognized tax benefit balance, \$2.4 million of unrecognized tax benefits would reduce the effective tax rate if recognized as of July 2, 2010. Estimated interest and penalties related to the underpayment of income taxes are classified as a component of tax expense in the condensed consolidated statement of income and comprehensive income and totaled approximately \$0.1 million for the nine months ended July 2, 2010. Accrued interest and penalties, net of interest benefits accrued on receivables anticipated as a result of the change in the U.S.-Canada treaty, were approximately \$0.7 million as of July 2, 2010. The Company had minimal penalties accrued in income tax expense

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The Company believes that it is reasonably possible that, in the next 12 months, the amount of unrecognized tax benefits related to the resolution of federal, state and foreign matters could be reduced by \$2.7 million as audits close, statutes expire and tax payments are made. Any prospective adjustments to the Company's unrecognized tax benefits will be recorded as an increase or decrease to income tax expense and cause a corresponding change to the Company's effective tax rate. Accordingly, the Company's effective tax rate could fluctuate materially from period to period.

10. Earnings Per Share

Earnings per share is computed using the two-class method, which is an earnings allocation method for computing earnings per share that treats a participating security as having rights to earnings that would otherwise have been available to common stockholders. Certain of the Company's stock-based compensation awards pay nonforfeitable dividends to the participants during the vesting period and, as such, are deemed participating securities. Basic earnings per share are computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding that are increased for additional shares that would be outstanding if potentially dilutive non-participating securities were converted to common shares, pursuant to the treasury stock method.

Earnings per share for the respective periods were calculated as follows (amounts and shares in thousands, except per share data):

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Basic Earnings per Share				
Net income	\$ 4,211	\$ 3,870	\$ 12,544	\$ 15,214
Income allocated to participating securities	(78)	(52)	(222)	(175)
Net income available to common shareholders	\$ 4,133	\$ 3,818	\$ 12,322	\$ 15,039
Basic weighted average common shares outstanding	16,631	16,362	16,534	16,316
Net income per common share - Basic	\$ 0.25	\$ 0.23	\$ 0.75	\$ 0.92
Diluted Earnings per Share				
Net income	\$ 4,211	\$ 3,870	\$ 12,544	\$ 15,214
Income allocated to participating securities	(72)	(49)	(206)	(164)
	\$ 4,139	\$ 3,821	\$ 12,338	\$ 15,050

Net income available to
common shareholders

Basic weighted average common shares outstanding	16,631	16,362	16,534	16,316
Effect of dilutive stock options	1,330	1,173	1,253	1,086
Diluted weighted average common shares outstanding	17,961	17,535	17,787	17,402
Net income per common share - Diluted	\$ 0.23	\$ 0.22	\$ 0.69	\$ 0.86

1 Restated in accordance with ASC
260.

The calculation of diluted net income per share excludes all anti-dilutive shares from stock options. For the three and nine months ended July 2, 2010, the number of anti-dilutive shares, as calculated based on the weighted average price of the Company's common stock for the periods, was

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

approximately 0.6 million and 0.8 million shares, respectively. For the three and nine months ended July 3, 2009, the number of anti-dilutive shares, as calculated based on the weighted average price of the Company's common stock for the periods, was approximately 0.9 million shares.

11. Segments, Geographic and Customer Information

The Company's reportable segments are VED and satcom equipment. The VED segment develops, manufactures and distributes high-power/high-frequency microwave and radio frequency signal components. The satcom equipment segment manufactures and supplies high-power amplifiers and networks for satellite communication uplink and industrial applications. Segment information reported below is consistent with the manner in which it is reviewed and evaluated by the Company's chief operating decision maker ("CODM"), its chief executive officer, and is based on the nature of the Company's operations and products offered to customers.

Amounts not reported as VED or satcom equipment are reported as Other. In accordance with quantitative and qualitative guidelines established by FASB ASC 280, "Segment Reporting," Other includes the activities of the Company's Malibu division and unallocated corporate expenses, such as business combination-related expenses, share-based compensation expense and certain non-recurring or unusual expenses. The Malibu division is a designer, manufacturer and integrator of advanced antenna systems for radar, radar simulators and telemetry systems, as well as for data links used in ground, airborne, unmanned aerial vehicles ("UAVs") and shipboard systems.

Summarized financial information concerning the Company's reportable segments is shown in the following tables:

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Sales to external customers				
VED	\$ 66,701	\$ 62,572	\$ 191,006	\$ 180,269
Satcom equipment	21,621	15,704	62,666	49,329
Other	5,554	4,244	11,323	11,971
	\$ 93,876	\$ 82,520	\$ 264,995	\$ 241,569
Intersegment product transfers				
VED	\$ 5,853	\$ 3,536	\$ 18,257	\$ 13,323
Satcom equipment	94	-	95	9
	\$ 5,947	\$ 3,536	\$ 18,352	\$ 13,332
EBITDA				
VED	\$ 17,744	\$ 15,248	\$ 47,862	\$ 37,449
Satcom equipment	1,737	1,078	6,455	3,123
Other	(7,160)	(2,545)	(16,080)	(6,514)
	\$ 12,321	\$ 13,781	\$ 38,237	\$ 34,058

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

EBITDA is the measure used by the CODM to evaluate segment profit or loss. EBITDA represents earnings before net interest expense, provision for income taxes and depreciation and amortization. The Company believes that EBITDA is a more meaningful representation of segment operating performance for leveraged businesses like its own and therefore uses this metric as its internal measure of profitability. For the reasons listed below, the Company believes EBITDA provides investors better understanding of the Company's financial performance in connection with their analysis of the Company's business:

EBITDA is a component of the measures used by the Company's board of directors and management team to evaluate the Company's operating performance;

the Company's Senior Credit Facilities contain a covenant that requires the Company to maintain a senior secured leverage ratio that contains EBITDA as a component, and the Company's management team uses EBITDA to monitor compliance with this covenant;

EBITDA is a component of the measures used by the Company's management team to make day-to-day operating decisions;

EBITDA facilitates comparisons between the Company's operating results and those of competitors with different capital structures and, therefore, is a component of the measures used by the Company's management to facilitate internal comparisons to competitors' results and the Company's industry in general; and

the payment of management bonuses is contingent upon, among other things, the satisfaction by the Company of certain targets that contain EBITDA as a component.

Other companies may define EBITDA differently and, as a result, the Company's measure of EBITDA may not be directly comparable to EBITDA of other companies. Although the Company uses EBITDA as a financial measure to assess the performance of its business, the use of EBITDA is limited because it does not include certain material costs, such as interest and taxes, necessary to operate the Company's business. When analyzing the Company's performance, EBITDA should be considered in addition to, and not as a substitute for or superior to, operating income, net income, cash flows from operating activities or other statements of income or statements of cash flows data prepared in accordance with U.S. GAAP. Operating income by the Company's reportable segments was as follows:

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Operating income				
VED	\$ 16,232	\$ 13,788	\$ 43,367	\$ 33,128
Satcom equipment	1,566	894	5,927	2,568
Other	(8,245)	(3,655)	(19,310)	(9,966)
	\$ 9,553	\$ 11,027	\$ 29,984	\$ 25,730

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)

The following table reconciles net income to EBITDA:

	Three Months Ended		Nine Months Ended	
	July 2, 2010	July 3, 2009	July 2, 2010	July 3, 2009
Net income	\$ 4,211	\$ 3,870	\$ 12,544	\$ 15,214
Depreciation and amortization	2,768	2,703	8,253	8,080
Interest expense, net	3,780	4,204	11,516	12,965
Income tax expense (benefit)	1,562	3,004	5,924	(2,201)
EBITDA	\$ 12,321	\$ 13,781	\$ 38,237	\$ 34,058

12. Supplemental Guarantors Condensed Consolidating Financial Information (Unaudited)

Issued on January 23, 2004, CPI's 8% Senior Subordinated Notes due 2012 ("8% Notes"), the current balance of which is \$117.0 million, are guaranteed by CPI International and all of CPI's domestic subsidiaries. Separate financial statements of the guarantors are not presented because (i) the guarantors are wholly owned and have fully and unconditionally guaranteed the 8% Notes on a joint and several basis and (ii) the Company's management has determined that such separate financial statements are not material to investors. Instead, presented below are the consolidating financial statements of: (a) the parent, CPI International, (b) the issuer, CPI, (c) the guarantor subsidiaries (all of the domestic subsidiaries), (d) the non-guarantor subsidiaries, (e) the consolidating elimination entries, and (f) the consolidated totals. The accompanying consolidating financial information should be read in connection with the condensed consolidated financial statements of CPI International.

Investments in subsidiaries are accounted for based on the equity method. The principal elimination entries eliminate investments in subsidiaries, intercompany balances, intercompany transactions and intercompany sales.

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)CONDENSED CONSOLIDATING BALANCE SHEET
As of July 2, 2010

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Assets						
Current assets:						
Cash and cash equivalents	\$ 689	\$ 33,092	\$ 683	\$ 12,719	\$ -	\$ 47,183
Restricted cash	-	-	952	88	-	1,040
Accounts receivable, net	-	19,403	9,490	14,540	-	43,433
Inventories	-	47,715	10,119	21,175	(602)	78,407
Deferred tax assets	-	10,467	2	16	-	10,485
Intercompany receivable	-	6,687	9,776	9,882	(26,345)	-
Prepaid and other current assets	25	3,052	476	768	-	4,321
Total current assets	714	120,416	31,498	59,188	(26,947)	184,869
Property, plant and equipment, net	-	39,413	2,902	12,335	-	54,650
Deferred debt issue costs, net	302	2,305	-	-	-	2,607
Intangible assets, net	-	53,534	13,074	6,610	-	73,218
Goodwill	-	93,307	20,973	47,945	-	162,225
Other long-term assets	-	3,559	227	-	-	3,786
Investment in subsidiaries	229,313	117,007	-	-	(346,320)	-
Total assets	\$ 230,329	\$ 429,541	\$ 68,674	\$ 126,078	\$ (373,267)	\$ 481,355
Liabilities and stockholders' equity						
Current liabilities:						
Accounts payable	\$ 2	\$ 11,223	\$ 2,611	\$ 7,328	\$ -	\$ 21,164
Accrued expenses	2,417	19,142	1,801	4,595	-	27,955
Product warranty	-	2,378	823	1,629	-	4,830
Income taxes payable	-	(82)	201	3,489	-	3,608
Deferred income taxes	-	-	-	328	-	328
Advance payments from customers	-	4,261	4,492	4,146	-	12,899

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Intercompany payable	26,345	-	-	-	(26,345)	-
Total current liabilities	28,764	36,922	9,928	21,515	(26,345)	70,784
Deferred income taxes, non-current	-	20,064	-	3,933	-	23,997
Long-term debt	11,931	183,000	-	-	-	194,931
Other long-term liabilities	-	1,319	36	654	-	2,009
Total liabilities	40,695	241,305	9,964	26,102	(26,345)	291,721
Common stock	170	-	-	-	-	170
Parent investment	-	54,939	43,167	59,077	(157,183)	-
Additional paid-in capital	79,257	-	-	(8,211)	8,211	79,257
Accumulated other comprehensive income	506	506	-	786	(1,292)	506
Retained earnings	112,501	132,791	15,543	48,324	(196,658)	112,501
Treasury stock, at cost	(2,800)	-	-	-	-	(2,800)
Total stockholders' equity	189,634	188,236	58,710	99,976	(346,922)	189,634
Total liabilities and stockholders' equity	\$ 230,329	\$ 429,541	\$ 68,674	\$ 126,078	\$ (373,267)	\$ 481,355

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)CONDENSED CONSOLIDATING BALANCE SHEET
As of October 2, 2009

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Assets						
Cash and cash equivalents	\$ 10	\$ 15,055	\$ 759	\$ 10,328	\$ -	\$ 26,152
Restricted cash	-	-	1,467	94	-	1,561
Accounts receivable, net	-	18,456	12,581	14,108	-	45,145
Inventories	-	41,877	7,622	18,117	(620)	66,996
Deferred tax assets	-	8,494	2	156	-	8,652
Intercompany receivable	-	9,033	6,751	10,534	(26,318)	-
Prepaid and other current assets	-	5,396	475	829	-	6,700
Total current assets	10	98,311	29,657	54,166	(26,938)	155,206
Property, plant and equipment, net	-	42,048	3,001	12,863	-	57,912
Deferred debt issue costs, net	344	3,265	-	-	-	3,609
Intangible assets, net	-	54,891	13,477	7,062	-	75,430
Goodwill	-	93,307	20,973	47,945	-	162,225
Other long-term assets	-	3,645	227	-	-	3,872
Intercompany notes receivable	-	1,035	-	-	(1,035)	-
Investment in subsidiaries	211,575	114,416	-	-	(325,991)	-
Total assets	\$ 211,929	\$ 410,918	\$ 67,335	\$ 122,036	\$ (353,964)	\$ 458,254
Liabilities and stockholders' equity						
Accounts payable	\$ (1)	\$ 11,100	\$ 2,730	\$ 8,836	\$ -	\$ 22,665
Accrued expenses	137	13,293	1,634	3,951	-	19,015
Product warranty	-	1,893	452	1,500	-	3,845
Income taxes payable	-	1,683	151	2,471	-	4,305
Advance payments from customers	-	7,389	4,368	1,239	-	12,996
Intercompany payable	26,318	-	-	-	(26,318)	-

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Total current liabilities	26,454	35,358	9,335	17,997	(26,318)	62,826
Deferred income taxes, non-current	-	20,342	-	4,384	-	24,726
Intercompany notes payable	-	-	-	1,035	(1,035)	-
Long-term debt, less current portion	11,922	183,000	-	-	-	194,922
Other long-term liabilities	-	1,720	36	471	-	2,227
Total liabilities	38,376	240,420	9,371	23,887	(27,353)	284,701
Common stock	168	-	-	-	-	168
Parent investment	-	52,241	43,167	58,615	(154,023)	-
Additional paid-in capital	75,630	-	-	(211)	211	75,630
Accumulated other comprehensive gain (loss)	598	598	-	(223)	(375)	598
Retained earnings	99,957	117,659	14,797	39,968	(172,424)	99,957
Treasury stock	(2,800)	-	-	-	-	(2,800)
Total stockholders' equity	173,553	170,498	57,964	98,149	(326,611)	173,553
Total liabilities and stockholders' equity	\$ 211,929	\$ 410,918	\$ 67,335	\$ 122,036	\$ (353,964)	\$ 458,254

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)CONDENSED CONSOLIDATING STATEMENT OF INCOME
For the Three Months Ended July 2, 2010

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Sales	\$ -	\$ 57,946	\$ 19,237	\$ 35,629	\$ (18,936)	\$ 93,876
Cost of sales	-	41,111	16,167	26,689	(19,014)	64,953
Gross profit	-	16,835	3,070	8,940	78	28,923
Operating costs and expenses:						
Research and development	-	1,477	12	2,053	-	3,542
Selling and marketing	-	1,849	1,068	2,261	-	5,178
General and administrative	-	4,053	1,116	1,204	-	6,373
Amortization of acquisition-related intangible assets	-	390	146	152	-	688
Merger expenses	2,256	1,333				3,589
Total operating costs and expenses	2,256	9,102	2,342	5,670	-	19,370
Operating income (loss)	(2,256)	7,733	728	3,270	78	9,553
Interest expense (income), net	201	3,581	-	(2)	-	3,780
Income (loss) before income tax expense and equity in income of subsidiaries	(2,457)	4,152	728	3,272	78	5,773
Income tax expense (benefit)	(134)	632	258	806	-	1,562
Equity in income of subsidiaries	6,534	3,014	-	-	(9,548)	-
Net income	\$ 4,211	\$ 6,534	\$ 470	\$ 2,466	\$ (9,470)	\$ 4,211

CONDENSED CONSOLIDATING STATEMENT OF INCOME
For the Three Months Ended July 3, 2009

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
--	-----------------------	-----------------	---------------------------	-------------------------------	-------------------------------	-----------------------

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Sales	\$ -	\$ 53,852	\$ 17,956	\$ 30,481	\$ (19,769)	\$ 82,520
Cost of sales	-	38,936	14,826	24,379	(19,905)	58,236
Gross profit	-	14,916	3,130	6,102	136	24,284
Operating costs and expenses:						
Research and development	-	881	-	1,850	-	2,731
Selling and marketing	-	1,830	1,094	1,838	-	4,762
General and administrative	-	2,697	805	1,571	-	5,073
Amortization of acquisition-related intangible assets	-	387	152	152	-	691
Total operating costs and expenses	-	5,795	2,051	5,411	-	13,257
Operating income	-	9,121	1,079	691	136	11,027
Interest expense, net	237	3,955	-	12	-	4,204
Gain on debt extinguishment	-	(51)	-	-	-	(51)
(Loss) income before income tax expense and equity in income of subsidiaries	(237)	5,217	1,079	679	136	6,874
Income tax (benefit) expense	(88)	4,231	209	(1,348)	-	3,004
Equity in income of subsidiaries	4,019	3,033	-	-	(7,052)	-
Net income	\$ 3,870	\$ 4,019	\$ 870	\$ 2,027	\$ (6,916)	\$ 3,870

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)CONDENSED CONSOLIDATING STATEMENT OF INCOME
For the Nine Months Ended July 2, 2010

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Sales	\$ -	\$ 159,203	\$ 54,612	\$ 109,759	\$ (58,579)	\$ 264,995
Cost of sales	-	116,279	46,420	81,808	(58,597)	185,910
Gross profit	-	42,924	8,192	27,951	18	79,085
Operating costs and expenses:						
Research and development	-	2,911	79	6,297	-	9,287
Selling and marketing	-	5,248	3,415	6,729	-	15,392
General and administrative	1	11,462	3,055	4,042	-	18,560
Amortization of acquisition-related intangible assets	-	1,170	439	453	-	2,062
Merger expenses	2,256	1,544				3,800
Total operating costs and expenses	2,257	22,335	6,988	17,521	-	49,101
Operating (loss) income	(2,257)	20,589	1,204	10,430	18	29,984
Interest expense (income), net	626	10,840	(2)	52	-	11,516
(Loss) income before income tax expense and equity in income of subsidiaries	(2,883)	9,749	1,206	10,378	18	18,468
Income tax (benefit) expense	(295)	3,737	460	2,022	-	5,924
Equity in income of subsidiaries	15,132	9,120	-	-	(24,252)	-
Net income	\$ 12,544	\$ 15,132	\$ 746	\$ 8,356	\$ (24,234)	\$ 12,544

CONDENSED CONSOLIDATING STATEMENT OF INCOME
For the Nine Months Ended July 3, 2009

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
--	-----------------------	-----------------	---------------------------	-------------------------------	-------------------------------	-----------------------

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Sales	\$ -	\$ 152,707	\$ 54,740	\$ 92,714	\$ (58,592)	\$ 241,569
Cost of sales	-	115,000	45,563	73,690	(58,650)	175,603
Gross profit	-	37,707	9,177	19,024	58	65,966
Operating costs and expenses:						
Research and development	-	2,639	3	5,429	-	8,071
Selling and marketing	-	5,392	3,329	5,831	-	14,552
General and administrative	-	10,648	2,959	1,930	-	15,537
Amortization of acquisition-related intangible assets	-	1,167	456	453	-	2,076
Total operating costs and expenses	-	19,846	6,747	13,643	-	40,236
Operating income	-	17,861	2,430	5,381	58	25,730
Interest expense (income), net	768	12,153	(8)	52	-	12,965
Gain on debt extinguishment	-	(248)	-	-	-	(248)
(Loss) income before income tax expense and equity in income of subsidiaries	(768)	5,956	2,438	5,329	58	13,013
Income tax (benefit) expense	(291)	146	595	(2,651)	-	(2,201)
Equity in income of subsidiaries	15,691	9,881	-	-	(25,572)	-
Net income	\$ 15,214	\$ 15,691	\$ 1,843	\$ 7,980	\$ (25,514)	\$ 15,214

Table of ContentsCPI INTERNATIONAL, INC.
and SubsidiariesNOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(All tabular dollar amounts in thousands except share and per share amounts)CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
For the Nine Months Ended July 2, 2010

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Cash flows from operating activities						
Net cash (used in) provided by operating activities	\$(444)	\$19,972	\$199	\$ 2,789	\$ -	\$ 22,516
Cash flows from investing activities						
Capital expenditures	-	(2,187)	(239)	(398)	-	(2,824)
Payment of patent application fees	-	-	(36)	-	-	(36)
Net cash used in investing activities	-	(2,187)	(275)	(398)	-	(2,860)
Cash flows from financing activities						
Proceeds from issuance of common stock to employees	579	-	-	-	-	579
Proceeds from exercise of stock options	214	-	-	-	-	214
Excess tax benefit on stock option exercises	-	582	-	-	-	582
Intercompany dividends	330	(330)	-	-	-	-
Net cash provided by financing activities	1,123	252	-	-	-	1,375
Net increase (decrease) in cash and cash equivalents	679	18,037	(76)	2,391	-	21,031
Cash and cash equivalents at beginning of period	10	15,055	759	10,328	-	26,152
Cash and cash equivalents at end of period	\$689	\$33,092	\$683	\$ 12,719	\$ -	\$ 47,183

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
For the Nine Months Ended July 3, 2009

	Parent (CPI Int'l)	Issuer (CPI)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Cash flows from operating activities						

Edgar Filing: CPI INTERNATIONAL, INC. - Form 10-Q

Net cash (used in) provided by operating activities	\$(1,266)	\$19,527	\$423	\$ 1,624	\$ -	\$ 20,308
Cash flows from investing activities						
Capital expenditures	-	(2,053)	(215)	(81)	-	(2,349)
Net cash used in investing activities	-	(2,053)	(215)	(81)	-	(2,349)
Cash flows from financing activities						
Repayments of debt	-	(12,358)	-	-	-	(12,358)
Proceeds from issuance of common stock to employees	781	-	-	-	-	781
Proceeds from exercise of stock options	82	-	-	-	-	82
Excess tax benefit on stock option exercises	-	51	-	-	-	51
Intercompany dividends / loan repayments	396	(8,607)	-	8,211	-	-
Net cash provided by (used in) financing activities	1,259	(20,914)	-	8,211	-	(11,444)
Net (decrease) increase in cash and cash equivalents	(7)	(3,440)	208	9,754	-	6,515
Cash and cash equivalents at beginning of period	84	26,272	493	1,821	-	28,670
Cash and cash equivalents at end of period	\$77	\$22,832	\$701	\$ 11,575	\$ -	\$ 35,185

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Our fiscal years are the 52- or 53-week periods that end on the Friday nearest September 30. Fiscal years 2010 and 2009 comprise the 52-week period ending October 1, 2010 and October 2, 2009, respectively. The following discussion should be read in conjunction with the accompanying unaudited condensed consolidated financial statements, and the notes thereto, of CPI International, Inc.

Overview

The discussion below represents the current business overview and strategy of the Company as of the date of this 10-Q filing. Our future business activities and strategy may be subject to change upon consummation of the proposed merger with Comtech. See Note 4 of our condensed consolidated financial statements appearing elsewhere in this Form 10-Q, which provides further information on the proposed merger.

CPI International, headquartered in Palo Alto, California, is the parent company of Communications & Power Industries, a provider of microwave, radio frequency, power and control solutions for critical defense, communications, medical, scientific and other applications. Communications & Power Industries develops, manufactures and distributes products used to generate, amplify, transmit and receive high-power/high-frequency microwave and radio frequency signals and/or provide power and control for various applications. End-use applications of these systems include the transmission of radar signals for navigation and location; transmission of deception signals for electronic countermeasures; transmission and amplification of voice, data and video signals for broadcasting, Internet and other types of commercial and military communications; providing power and control for medical diagnostic imaging; and generating microwave energy for radiation therapy in the treatment of cancer and for various industrial and scientific applications.

Unless the context otherwise requires, "CPI International" means CPI International, Inc., and "CPI" means Communications & Power Industries, Inc. CPI is a direct subsidiary of CPI International. CPI International is a holding company with no operations of its own. The terms "we," "us," "our" and the "Company" refer to CPI International and its direct and indirect subsidiaries on a consolidated basis.

Orders

We sell our products into five end markets: defense (radar and electronic warfare), medical, communications, industrial and scientific.

Our customer sales contracts are recorded as orders when we accept written customer purchase orders or contracts. Customer purchase orders with an undefined delivery schedule, or blanket purchase orders, are not reported as orders until the delivery date is determined. Our government sales contracts are not reported as orders until we have been notified that the contract has been funded. Total orders for a fiscal period represent the total dollar amount of customer orders recorded by us during the fiscal period, reduced by the dollar amount of any order cancellations or terminations during the fiscal period.

Table of Contents

Our orders by market for the nine months ended July 2, 2010 and July 3, 2009 are summarized as follows (dollars in millions):

	Nine Months Ended				Increase (Decrease)	
	July 2, 2010		July 3, 2009		Amount	Percent
	Amount	% of Orders	Amount	% of Orders		
Radar and Electronic Warfare	\$ 102.6	36 %	\$ 113.0	42 %	\$ (10.4)	(9) %
Medical	52.5	19	49.5	18	3.0	6
Communications	98.3	35	91.0	33	7.3	8
Industrial	18.0	6	15.9	6	2.1	13
Scientific	12.0	4	1.9	1	10.1	532
Total	\$ 283.4	100 %	\$ 271.3	100 %	\$ 12.1	4 %

Orders of \$283.4 million for the nine months ended July 2, 2010 were \$12.1 million, or approximately 4%, higher than orders of \$271.3 million for the nine months ended July 3, 2009. Explanations for the order increase or decrease by market for the first nine months of fiscal year 2010 compared to the first nine months of fiscal year 2009 are as follows:

- **Radar and Electronic Warfare:** The majority of our products in the radar and electronic warfare markets are for domestic and international defense and government end uses. Orders in these markets are characterized by many smaller orders in the \$0.5 million to \$3.0 million range by product or program, and the timing of these orders may vary from year to year. On a combined basis, orders for the radar and electronic warfare markets decreased approximately 9% from an aggregate of \$113.0 million in the first nine months of fiscal year 2009 to an aggregate of \$102.6 million in the first nine months of fiscal year 2010. The decrease in orders for these combined markets was primarily due to the timing of orders to support certain radar and electronic warfare systems, including a foreign radar program, several airborne electronic countermeasure systems and the HAWK missile system. In the first nine months of fiscal year 2009, we received \$4.1 million in orders for a foreign radar program; this large order was not expected to, and did not, repeat in the first nine months of fiscal year 2010.
- **Medical:** Orders for our medical products consist of orders for medical imaging applications, such as x-ray imaging, magnetic resonance imaging (“MRI”) and positron emission tomography (“PET”) applications, and for radiation therapy applications for the treatment of cancer. The 6% increase in medical orders resulted from an increase in demand for products to support MRI applications, and was partially offset by a decrease in orders of products to support radiation therapy applications. In fiscal year 2009, orders to support radiation therapy applications were higher than the historical average, while sales of these products remained at normal levels.
- **Communications:** Orders for our communications products consist of orders for commercial communications applications and military communications applications. The 8% increase in communications orders was primarily due to increases in orders to support commercial communications applications, such as fixed satellite broadcast and commercial radio broadcast applications. Excluding the Warfighter Information Network – Tactical (“WIN-T”) military communications program, demand for products to support military communications programs also increased during the most recent period. Orders for the WIN-T program decreased \$20 million in the most recent period due to the atypical receipt of multiple large orders in the first nine months of fiscal year 2009; the size and frequency of these large orders were not expected to, and did not, repeat in the first nine months of fiscal year 2010. Military communications is a relatively new sector of the overall communications market for us, and,

Table of Contents

with the exception of the WIN-T program, is characterized by numerous programs that are relatively modest in size and for which the timing may vary from year to year. Over the long-term, we expect our participation in military communications programs to continue to grow.

- **Industrial:** Orders in the industrial market are cyclical and are generally tied to the state of the economy. The \$2.1 million increase in industrial orders was primarily due to an increase in demand for products used in semiconductor and liquid crystal display (“LCD”) screen manufacturing applications.
- **Scientific:** Orders in the scientific market are historically one-time projects and can fluctuate significantly from period to period. The \$10.1 million increase in scientific orders was primarily the result of the receipt of orders for products to support fusion research and scientific accelerators at domestic and European laboratories.

Incoming order levels can fluctuate significantly on a quarterly or annual basis, and a particular quarter’s or year’s order rate may not be indicative of future order levels. In addition, our sales are highly dependent upon manufacturing scheduling and performance and, accordingly, it is not possible to accurately predict when orders will be recognized as sales.

Backlog

As of July 2, 2010, we had an order backlog of \$245.5 million compared to an order backlog of \$232.1 million as of July 3, 2009. Because our orders for government end-use products generally have much longer delivery terms than our orders for commercial business (which require quicker turn-around), our backlog is primarily composed of government orders.

Backlog represents the cumulative balance, at a given point in time, of recorded customer sales orders that have not yet been shipped or recognized as sales. Backlog is increased when an order is received, and backlog is decreased when we recognize sales. We believe that backlog and orders information is helpful to investors because this information may be indicative of future sales results. Although backlog consists of firm orders for which goods and services are yet to be provided, customers can, and sometimes do, terminate or modify these orders. However, historically the amount of modifications and terminations has not been material compared to total contract volume.

Results of Operations

We derive our revenue primarily from the sale of microwave and radio frequency products, including high-power microwave amplifiers, satellite communications amplifiers, medical x-ray imaging subsystems and other related products. Our products generally have selling prices ranging from \$2,000 to \$200,000, with certain limited products priced up to \$1,000,000.

Cost of goods sold generally includes costs for raw materials, manufacturing costs, including allocation of overhead and other indirect costs, charges for reserves for excess and obsolete inventory, warranty claims and losses on fixed price contracts. Operating expenses generally consist of research and development, selling and marketing and general and administrative expenses.

Table of Contents

Three Months Ended July 2, 2010 Compared to Three Months Ended July 3, 2009

The following table sets forth our historical results of operations for each of the periods indicated (dollars in millions):

	Three Months Ended						
	July 2, 2010			July 3, 2009			Increase (Decrease)
	Amount	% of Sales		Amount	% of Sales	Amount	
Sales	\$ 93.9	100.0 %		\$ 82.5	100.0 %	\$ 11.4	
Cost of sales	65.0	69.2		58.2	70.5	6.8	
Gross profit	28.9	30.8		24.3	29.5	4.6	
Research and development	3.5	3.7		2.7	3.3	0.8	
Selling and marketing	5.2	5.5		4.8	5.8	0.4	
General and administrative	6.4	6.8		5.1	6.2	1.3	
Amortization of acquisition-related intangibles	0.7	0.7		0.7	0.8	-	
Merger expenses	3.6	3.8		-	-	3.6	
Operating income	9.6	10.2		11.0	13.3	(1.4)	
Interest expense, net	3.8	4.0		4.2	5.1	(0.4)	
Gain on debt extinguishment	-	-		(0.1)	(0.1)	0.1	
Income before taxes	5.8	6.2		6.9	8.4	(1.1)	
Income tax expense	1.6	1.7		3.0	3.6	(1.4)	
Net income	\$ 4.2	4.5 %		\$ 3.9	4.7 %	\$ 0.3	
Other Data:							
EBITDA (a)	\$ 12.3	13.1 %		\$ 13.8	16.7 %	\$ (1.5)	

Note: Totals may not equal the sum of the components due to independent rounding. Percentages are calculated based on rounded dollar amounts presented.

(a) EBITDA represents earnings before net interest expense, provision for income taxes and depreciation and amortization. For the reasons listed below, we believe that U.S. generally accepted accounting principles (“GAAP”) based financial

information for leveraged businesses such as ours should be supplemented by EBITDA so that investors better understand our financial performance in connection with their analysis of our business:

EBITDA is a component of the measures used by our board of directors and management team to evaluate our operating performance;

our senior credit facilities contain a covenant that requires us to maintain a senior secured leverage ratio that contains EBITDA as a component, and our management team uses EBITDA to monitor compliance with this covenant;

EBITDA is a component of the measures used by our management team to make day-to-day operating decisions;

EBITDA facilitates comparisons between our operating results and those of competitors with different capital structures and, therefore, is a component of the measures used by the management to facilitate internal comparisons to competitors' results and our industry in general; and

the payment of management bonuses is contingent upon, among other things, the satisfaction by us of certain targets that contain EBITDA as a component.

Other companies may define EBITDA differently and, as a result, our measure of EBITDA may not be directly comparable to EBITDA of other companies. Although we use EBITDA as a financial measure to assess the performance of our business, the use of EBITDA is limited because it does not include certain material costs, such as interest and taxes, necessary to operate our business. When analyzing our performance, EBITDA should be considered in addition to, and not as a substitute for or superior to, net income, cash flows from operating activities or other statements of income or statements of cash flows data prepared in accordance with GAAP.

For a reconciliation of Net Income to EBITDA, see Note 11 of the accompanying unaudited condensed consolidated financial statements.

Table of Contents

Sales: Our sales by market for the three months ended July 2, 2010 and July 3, 2009 are summarized as follows (dollars in millions):

	Three Months Ended					
	July 2, 2010		July 3, 2009		Increase (Decrease)	
	Amount	% of Sales	Amount	% of Sales	Amount	Percent
Radar and Electronic Warfare	\$ 35.4	37 %	\$ 35.7	43 %	\$ (0.3)	(1) %
Medical	17.7	19	15.5	19	2.2	14
Communications	32.6	35	24.0	29	8.6	36
Industrial	5.6	6	5.9	7	(0.3)	(5)
Scientific	2.6	3	1.4	2	1.2	86
Total	\$ 93.9	100 %	\$ 82.5	100 %	\$ 11.4	14 %

Sales of \$93.9 million for the three months ended July 2, 2010 were \$11.4 million, or approximately 14%, higher than sales of \$82.5 million for the three months ended July 3, 2009. Explanations for the sales increase or decrease by market for the third quarter of fiscal year 2010 as compared to the third quarter of fiscal year 2009 are as follows:

- **Radar and Electronic Warfare:** The majority of our products in the radar and electronic warfare markets are for domestic and international defense and government end uses. The timing of orders receipts and subsequent shipments in these markets may vary from year to year. On a combined basis, at \$35.4 million in the three months ended July 2, 2010, sales for these two markets were essentially unchanged from the \$35.7 million in the three months ended July 3, 2009. An increase in sales of products to support the Aegis weapons system and electronic warfare systems in the most recent period largely offset a decrease in sales of products to support the APN-245 Automatic Carrier Landing System and the HAWK missile system.
- **Medical:** Sales of our medical products consist of sales for medical imaging applications, such as x-ray imaging, MRI and PET applications, and for radiation therapy applications for the treatment of cancer. The 14% increase in sales of our medical products in the three months ended July 2, 2010 was due to increased sales of products to support MRI and x-ray imaging applications.
- **Communications:** Sales of our communications products consist of sales for commercial communications applications and military communications applications. The 36% increase in sales in the communications market was due to increases in sales to support commercial communications applications, particularly fixed satellite broadcast applications, as well as increases in sales to support a variety of military communications applications, including the WIN-T program. Military communications is a relatively new sector of the overall communications market for us, and, with the exception of the WIN-T program, is characterized by numerous programs that are relatively modest in size and for which the timing may vary from year to year. Over the long-term, we expect our participation in military communications programs to continue to grow.
- **Industrial:** Sales in the industrial market are cyclical and are generally tied to the state of the economy. The \$0.3 million decrease in sales of industrial products in the most recent period was primarily due to decreased sales of products for instrumentation applications, partially offset by increased sales to support semiconductor manufacturing applications.

Table of Contents

- **Scientific:** Sales in the scientific market are historically one-time projects and can fluctuate significantly from period to period. The \$1.2 million increase in scientific sales was primarily the result of increased sales for a fusion research program.

Gross Profit. Gross profit was \$28.9 million, or 30.8% of sales, for the three months ended July 2, 2010 as compared to \$24.3 million, or 29.5% of sales, for the three months ended July 3, 2009. The \$4.6 million increase in gross profit in the three months ended July 2, 2010 as compared to the three months ended July 3, 2009 was primarily due to higher shipments and improved operating efficiencies from the higher shipment volume and the favorable impact from translation of Canadian costs, net of currency hedge contracts.

Research and Development. Research and development expenses were \$3.5 million, or 3.7% of sales, for the three months ended July 2, 2010, and \$2.7 million, or 3.3% of sales, for the three months ended July 3, 2009. Total spending on research and development, including customer-sponsored research and development, was as follows (in millions):

	Three Months Ended	
	July 2, 2010	July 3, 2009
Company sponsored	\$ 3.5	\$ 2.7
Customer sponsored, charged to cost of sales	4.0	4.8
	\$ 7.5	\$ 7.5

Selling and Marketing. Selling and marketing expenses were \$5.2 million, or 5.5% of sales, for the three months ended July 2, 2010, a \$0.4 million increase from the \$4.8 million, or 5.8% of sales, for the three months ended July 3, 2009. The increase in selling and marketing expenses in the three months ended July 2, 2010 was primarily due to higher sales incentive expenses and expiration of certain cost reduction initiatives.

General and Administrative. General and administrative expenses were \$6.4 million, or 6.8% of sales, for the three months ended July 2, 2010, a \$1.3 million increase from the \$5.1 million, or 6.2% of sales, for the three months ended July 3, 2009. The increase in general and administrative expenses in the three months ended July 2, 2010 was primarily due to higher management incentive expense as a result of improved operating performance in the three months ended July 2, 2010.

Amortization of Acquisition-related Intangibles. Amortization of acquisition-related intangibles consists of purchase accounting charges for technology and other intangible assets. Amortization of acquisition-related intangibles was \$0.7 million for the third quarter of fiscal years 2010 and 2009.

Merger Expenses. Merger expenses of \$3.6 million for the three months ended July 2, 2010 comprised non-recurring transaction costs, such as fees for investment bankers, attorneys and other professional services rendered in connection with the Comtech merger agreement.

Interest Expense, Net ("Interest Expense"). Interest Expense was \$3.8 million, or 4.0% of sales, for the three months ended July 2, 2010, a \$0.4 million decrease from the \$4.2 million, or 5.1% of sales, for the three months ended July 3, 2009. The reduction in interest expense for the three months ended July 2, 2010 was primarily due to repayments of debt over the past year, which resulted in lower outstanding debt obligations during the three months ended July 2, 2010 compared to the three months ended July 3, 2009.

Table of Contents

Gain on Debt Extinguishment. The gain on debt extinguishment of \$0.1 million in the three months ended July 3, 2009 resulted from the repurchase of \$5.0 million of our 8% senior subordinated notes at a discount of \$138,000, or 2.75% of par value, partially offset by an \$86,000 non-cash write-off of deferred debt issue costs.

Income Tax Expense. We recorded an income tax expense of \$1.6 million for the three months ended July 2, 2010 and an income tax expense of \$3.0 million for the three months ended July 3, 2009. Our effective tax rate was approximately 27% for the three months ended July 2, 2010 as compared to approximately 44% for the three months ended July 3, 2009.

Income tax expense for the three months ended July 2, 2010 includes approximately \$0.3 million for a discrete income benefit to true-up the fiscal year 2009 tax provision estimate to the filed fiscal year 2009 U.S. income tax return tax. Income tax expense for the three months ended July 3, 2009 included approximately \$0.3 million for several non-recurring discrete income tax expense items and \$0.2 million from foreign currency translation losses primarily from Canadian tax accounts.

Net Income. Net income was \$4.2 million, or 4.5% of sales, in the three months ended July 2, 2010 as compared to \$3.9 million, or 4.7% of sales, in the three months ended July 3, 2009. The \$0.3 million increase in net income in the three months ended July 2, 2010 as compared to the three months ended July 3, 2009 was primarily due to higher shipment volume, the favorable impact of Canadian dollar hedge contracts and lower income tax expense, partially offset by \$3.6 million of transaction expenses related to the Comtech merger agreement and higher research and development, selling and marketing expenses and management incentive expenses in the three months ended July 2, 2010.

EBITDA. EBITDA was \$12.3 million, or 13.1% of sales, for the three months ended July 2, 2010 as compared to \$13.8 million, or 16.7% of sales, for the three months ended July 3, 2009. The \$1.5 million decrease in EBITDA in the three months ended July 2, 2010 as compared to the three months ended July 3, 2009 was primarily due to \$3.6 million of transaction expenses related to the Comtech merger agreement and higher research and development expenses, selling and marketing expenses and management incentive expenses in the three months ended July 2, 2010, partially offset by higher shipment volume and the favorable impact of Canadian dollar hedges.

Table of Contents

Nine months ended July 2, 2010 Compared to Nine months ended July 3, 2009

The following table sets forth our historical results of operations for each of the periods indicated (dollars in millions):

	Nine Months Ended				Increase (Decrease) Amount
	July 2, 2010		July 3, 2009		
	Amount	% of Sales	Amount	% of Sales	
Sales	\$ 265.0	100.0 %	\$ 241.6	100.0 %	\$ 23.4
Cost of sales	185.9	70.2	175.6	72.7	10.3
Gross profit	79.1	29.8	66.0	27.3	13.1
Research and development	9.3	3.5	8.1	3.4	1.2
Selling and marketing	15.4	5.8	14.6	6.0	0.8
General and administrative	18.6	7.0	15.6	6.5	3.0
Amortization of acquisition-related intangibles	2.1	0.8	2.1	0.9	-
Merger expense	3.8	1.4	-	-	3.8
Operating income	30.0	11.3	25.7	10.6	4.3
Interest expense, net	11.5	4.3	13.0	5.4	(1.5)
Gain on debt extinguishment	-	-	(0.2)	(0.1)	0.2
Income before taxes	18.5	7.0	13.0	5.4	5.5
Income tax expense (benefit)	5.9	2.2	(2.2)	(0.9)	8.1
Net income	\$ 12.5	4.7 %	\$ 15.2	6.3 %	\$ (2.7)
Other Data:					
EBITDA (a)	\$ 38.2	14.4 %	\$ 34.1	14.1 %	\$ 4.1

Note: Totals may not equal the sum of the components due to independent rounding. Percentages are calculated based on rounded dollar amounts presented.

- (a) EBITDA represents earnings before net interest expense, provision for income taxes and depreciation and amortization. For the reasons listed below, we believe that U.S. generally accepted accounting principles (“GAAP”) based financial information for leveraged businesses such as ours should be supplemented by EBITDA so that investors better understand our financial performance in connection with their analysis of our business:

EBITDA is a component of the measures used by our board of directors and management team to evaluate our operating performance;

our senior credit facilities contain a covenant that requires us to maintain a senior secured leverage ratio that contains EBITDA as a component, and our management team uses EBITDA to monitor compliance with this covenant;

EBITDA is a component of the measures used by our management team to make day-to-day operating decisions;

EBITDA facilitates comparisons between our operating results and those of competitors with different capital structures and, therefore, is a component of the measures used by the management to facilitate internal comparisons to competitors' results and our industry in general; and

the payment of management bonuses is contingent upon, among other things, the satisfaction by us of certain targets that contain EBITDA as a component.

Other companies may define EBITDA differently and, as a result, our measure of EBITDA may not be directly comparable to EBITDA of other companies. Although we use EBITDA as a financial measure to assess the performance of our business, the use of EBITDA is limited because it does not include certain material costs, such as interest and taxes, necessary to operate our business. When analyzing our performance, EBITDA should be considered in addition to, and not as a substitute for or superior to, net income, cash flows from operating activities or other statements of income or statements of cash flows data prepared in accordance with GAAP.

For a reconciliation of Net Income to EBITDA, see Note 11 of the accompanying unaudited condensed consolidated financial statements.

Table of Contents

Sales. Our sales by market for the nine months ended July 2, 2010 and July 3, 2009 are summarized as follows (dollars in millions):

	Nine Months Ended				Increase (Decrease)	
	July 2, 2010		July 3, 2009		Amount	Percent
	Amount	% of Sales	Amount	% of Sales		
Radar and Electronic Warfare	\$ 96.9	36 %	\$ 98.0	41 %	\$ (1.1)	(1) %
Medical	54.6	21	46.9	19	7.7	16
Communications	90.4	34	75.5	31	14.9	20
Industrial	16.0	6	15.8	7	0.2	1
Scientific	7.1	3	5.4	2	1.7	31
Total	\$ 265.0	100 %	\$ 241.6	100 %	\$ 23.4	10 %

Sales of \$265.0 million for the nine months ended July 2, 2010 were \$23.4 million, or approximately 10%, higher than sales of \$241.6 million for the nine months ended July 3, 2009. Explanations for the sales increase or decrease by market are as follows:

- **Radar and Electronic Warfare:** The majority of our sales in the radar and electronic warfare markets are for products for domestic and international defense and government end uses. The timing of the receipt of orders and subsequent shipments in these markets may vary from year to year. On a combined basis, sales for these markets were essentially unchanged at \$96.9 million in the nine months ended July 2, 2010 as compared to \$98.0 million in the nine months ended July 3, 2009. In the most recent period, an increase in sales to support electronic warfare systems and certain radar systems partially offset a decrease in sales to support foreign radar systems and the HAWK missile system.
- **Medical:** Sales of our medical products consist of sales for medical imaging applications, such as x-ray imaging, MRI and PET applications, and for radiation therapy applications for the treatment of cancer. The 16% increase in sales of our medical products was primarily due to increased sales to support MRI applications. Sales of products for x-ray imaging applications also increased.
- **Communications:** The 20% increase in sales in the communications market was attributable to increases in sales to support a variety of commercial communications applications, particularly fixed satellite broadcast applications, and military communications applications, including the WIN-T program. Military communications is a relatively new sector of the overall communications market for us, and, with the exception of the WIN-T program, is characterized by numerous programs that are relatively modest in size and for which the timing may vary from year to year. Over the long term, we expect our participation in military communications programs to continue to grow.
- **Industrial:** Sales in the industrial market are cyclical and are generally tied to the state of the economy. The \$0.2 million increase in industrial sales was due to an increase in sales of products for cargo screening and semiconductor manufacturing applications, partially offset by a decrease in sales of products for instrumentation applications.
- **Scientific:** Sales in the scientific market are historically one-time projects and can fluctuate significantly from period to period. The \$1.7 million increase in scientific sales was primarily the result of increased sales for a fusion research program.

Table of Contents

Gross Profit. Gross profit was \$79.1 million, or 29.8% of sales, for the nine months ended July 2, 2010, a \$13.1 million increase from \$66.0 million, or 27.3% of sales, in the nine months ended July 3, 2009. The increase in gross profit for the nine months ended July 2, 2010 as compared to the nine months ended July 3, 2009 was primarily due to higher shipments and improved operating efficiencies from the higher shipment volume and the favorable impact from translation of Canadian costs, net of currency hedge contracts.

Research and Development. Research and development expenses were \$9.3 million, or 3.5% of sales, for the nine months ended July 2, 2010, a \$1.2 million increase from \$8.1 million, or 3.4% of sales, for the nine months ended July 3, 2009. The increase in research and development for the nine months ended July 2, 2010 was primarily due to development efforts on broadband communication products and solid state devices for commercial and military applications.

Total spending on research and development, including customer-sponsored research and development, was as follows (in millions):

	Nine Months Ended	
	July 2, 2010	July 3, 2009
Company sponsored	\$ 9.3	\$ 8.1
Customer sponsored, charged to cost of sales	11.7	12.1
	\$ 21.0	\$ 20.2

Selling and Marketing. Selling and marketing expenses were \$15.4 million, or 5.8% of sales, for the nine months ended July 2, 2010, a \$0.8 million increase from the \$14.6 million, or 6.0% of sales, for the nine months ended July 3, 2009. The increase in selling and marketing expenses in the nine months ended July 2, 2010 was primarily due to higher sales incentive expenses and the expiration of certain cost reduction initiatives.

General and Administrative. General and administrative expenses were \$18.6 million, or 7.0% of sales, for the nine months ended July 2, 2010, a \$3.0 million increase from the \$15.6 million, or 6.5% of sales, for the nine months ended July 3, 2009. The increase in general and administrative expenses in the nine months ended July 2, 2010 was primarily due unfavorable currency translation expense and higher management incentive expense as a result of improved operating performance in the nine months ended July 2, 2010.

Amortization of Acquisition-related Intangibles. Amortization of acquisition-related intangibles consists of purchase accounting charges for technology and other intangible assets. Amortization of acquisition-related intangibles was \$2.1 million for the nine months ended July 2, 2010 and the nine months ended July 3, 2009.

Merger Expenses. Merger expenses of \$3.8 million for the nine months ended July 2, 2010 comprised non-recurring transaction costs, such as fees for investment bankers, attorneys and other professional services, rendered in connection with the Comtech merger agreement.

Interest Expense, Net ("Interest Expense"). Interest Expense of \$11.5 million for the nine months ended July 2, 2010 was \$1.5 million lower than interest expense of \$13.0 million for the nine months ended July 3, 2009. The reduction in interest expense for the nine months ended July 2, 2010 was primarily due to repayments of debt over the past year which resulted in lower interest expense during the nine months ended July 2, 2010 as compared to the nine months ended July 3, 2009.

Table of Contents

Gain on Debt Extinguishment. The gain on debt extinguishment of \$0.2 million in the nine months ended July 3, 2009 resulted from the repurchase of \$8.0 million of our 8% senior subordinated notes at a discount of \$0.4 million, partially offset by a \$0.2 million non-cash write-off of deferred debt issue costs.

Income Tax (Benefit) Expense. We recorded an income tax expense of \$5.9 million for the nine months ended July 2, 2010 and an income tax benefit of \$2.2 million for the nine months ended July 3, 2009. Our estimated effective income tax rate for fiscal year 2010 is expected to be approximately 34.0% to 34.5%.

Income tax expense for the nine months ended July 2, 2010 includes approximately \$0.8 million for discrete income tax benefits, including \$0.3 million to true-up the fiscal year 2009 tax provision estimate to the filed fiscal year 2009 U.S. income tax return and \$0.3 million to adjust deferred tax accounts for a reduction to future Canadian income tax rates.

The nine months ended July 2, 2009 included several significant discrete tax benefits: (1) \$5.1 million of unrecognized tax benefit related to an outstanding audit by the Canada Revenue Agency ("CRA"), (2) \$0.7 million related to certain provisions of the California Budget Act of 2008, signed on February 20, 2009, which will allow a taxpayer to elect an alternative method to attribute taxable income to California for tax years beginning on or after January 1, 2011, and (3) \$0.9 million for adjustments to Canadian deferred tax accounts.

In December 2008, a new tax treaty protocol between Canada and the U.S. became effective. The new treaty requires mandatory arbitration for the resolution of double taxation disputes not settled through the competent authority process. As a result of this new treaty, our tax position on an outstanding audit by the CRA has become more favorable, and we reduced our tax contingency reserve in Canada by \$3.0 million, and established an income tax receivable and recognized an income tax benefit in the U.S. for \$2.8 million; this tax benefit was partially offset by a related increase in deferred tax liabilities of \$0.7 million.

The \$0.9 million adjustment to Canadian deferred tax accounts included a \$0.6 million tax benefit to reflect the reduction to Canadian corporate income tax rates, and a \$0.3 million tax benefit to correct the computation of certain deferred tax accounts. The \$0.6 million adjustment should have been recorded in the first quarter of fiscal year 2008 rather than in the nine months ended July 3, 2009, and the \$0.3 adjustment million should have been recorded in several prior year's financial results. These adjustments are deemed immaterial to our results of operations and financial condition for all affected periods.

Net Income. Net income was \$12.5 million, or 4.7% of sales, in the nine months ended July 2, 2010 as compared to \$15.2 million, or 6.3% of sales, in the nine months ended July 3, 2009. The decrease in net income in the nine months ended July 2, 2010 as compared to the nine months ended July 3, 2009 was primarily due to discrete income tax benefits that were recorded in the nine months ended July 3, 2009. Excluding discrete income tax benefits that were recorded in the nine months ended July 3, 2009, the higher net income in the nine months ended July 2, 2010 was primarily due to higher shipment volume, the favorable impact of Canadian dollar hedge contracts and lower interest expense, partially offset by \$3.8 million of transaction expenses related to the Comtech merger agreement, and higher research and development, selling and marketing expenses, management incentive expenses and unfavorable currency translation expense in the nine months ended July 2, 2010.

Table of Contents

EBITDA. EBITDA was \$38.2 million, or 14.4% of sales, for the nine months ended July 2, 2010 as compared to \$34.1 million, or 14.1% of sales, for the nine months ended July 3, 2009. The \$4.1 million increase in EBITDA for the nine months ended July 2, 2010 as compared to the corresponding period of fiscal year 2009 was primarily due to higher shipment volume and the favorable impact of Canadian dollar hedge contracts, partially offset by \$3.8 million of transaction expenses related to the Comtech merger agreement, and higher research and development expenses, selling and marketing expenses, management incentive expenses and unfavorable currency translation expense in the nine months ended July 2, 2010.

Liquidity and Capital Resources

Overview

Our liquidity is affected by many factors, some of which are based on normal ongoing operations of our business and others that are related to uncertainties in the markets in which we compete and other global economic factors. We have historically financed, and intend to continue to finance, our capital and working capital requirements including debt service and internal growth, through a combination of cash flows from our operations and borrowings under our senior credit facilities. Our primary uses of cash are cost of sales, operating expenses, debt service and capital expenditures.

We believe that we have the financial resources to meet our business requirements, including capital expenditures and working capital requirements, for the next 12 months.

Cash and Working Capital

The following summarizes our cash and cash equivalents and working capital (in millions):

	July 2, 2010	October 2, 2009
Cash and cash equivalents	\$ 47.2	\$ 26.2
Working capital	\$ 114.1	\$ 92.4

We invest cash balances in excess of operating requirements in overnight U.S. Government securities and money market accounts. In addition to the above cash and cash equivalents, we have restricted cash of \$1.0 million as of July 2, 2010, consisting primarily of bank guarantees from customer advance payments to our international subsidiaries. The bank guarantees become unrestricted cash when performance under the sales contract is complete.

The significant factors underlying the net increase in cash and cash equivalents during the nine months ended July 2, 2010 were the net cash provided by our operating activities of \$22.5 million and proceeds and tax benefits of \$1.4 million from employee stock purchases and stock exercises, partially offset by capital expenditures of \$2.8 million.

As of July 2, 2010 and October 2, 2009, we had \$195.0 million in total principal amount of debt outstanding. As of July 2, 2010, we had borrowing availability of \$55.4 million under the revolver under our senior credit facilities.

As more fully described below, our most significant debt covenant compliance requirement is maintaining a secured leverage ratio of less than 3.75:1. Our current secured leverage ratio is approximately 0.31:1. Our senior credit facilities will mature in the fourth quarter of fiscal year 2011 unless we refinance our 8% senior subordinated notes due 2012 prior to July 31, 2011.

Table of Contents

Historical Operating, Investing and Financing Activities

In summary, our cash flows were as follows (in millions):

	Nine Months Ended	
	July 2, 2010	July 3, 2009
Net cash provided by operating activities	\$ 22.5	\$ 20.3
Net cash used in investing activities	(2.9)	(2.3)
Net cash provided by (used in) financing activities	1.4	(11.5)
Net increase in cash and cash equivalents	\$ 21.0	\$ 6.5

Operating Activities

During the nine months ended July 2, 2010 and July 3, 2009, we funded our operating activities through cash generated internally. Cash provided by operating activities is net income adjusted for certain non-cash items and changes to working capital items.

Net cash provided by operating activities of \$22.5 million in the nine months ended July 2, 2010 was attributable to net income of \$12.5 million, depreciation, amortization and other non-cash charges of \$10.9 million, partially offset by net cash used in working capital of \$0.9 million. The primary working capital uses of cash in the nine months ended July 2, 2010 were an increase in inventories and a decrease in accounts payable. The increase in inventories resulted primarily from increased inventory purchases to support increased orders and the higher sales level anticipated for the fourth quarter of fiscal year 2010 and the first half of fiscal year 2011. The decrease in accounts payable was primarily due to timing of payments of vendor invoices. The aforementioned uses of working capital were partially offset by an increase in accrued liabilities due to costs incurred in connection with the Comtech merger agreement, increased payroll and paid-time off accruals and timing of interest payments. The uses of working capital were also partially offset by a decrease in accounts receivable due to the timing of billings and improved cash collections, and an increase in the product warranty liability.

Net cash provided by operating activities of \$20.3 million in the nine months ended July 3, 2009 was attributable to net income of \$15.2 million, depreciation, amortization and other non-cash charges of \$8.8 million, partially offset by \$3.7 million net cash used for working capital. The primary working capital uses of cash in the nine months ended July 3, 2009 were the net change in income tax receivable and payable attributable to discrete tax benefits related to an outstanding audit by the Canada Revenue Agency, an increase in inventories and a decrease in accounts payable. The increase in inventories was primarily due to selective increases of certain work-in-progress and finished goods to meet anticipated customer delivery requirements. The decrease in accounts payable related primarily to the timing of vendor payments. These uses of cash were partially offset by a decrease in accounts receivable resulting primarily from decreased sales.

Table of Contents

Investing Activities

Investing activities for the nine months ended July 2, 2010 and July 3, 2009 comprised mainly of capital expenditures.

Financing Activities

Net cash provided by financing activities for the nine months ended July 2, 2010 was attributable to \$0.6 million in proceeds from employee stock purchases and \$0.8 million in proceeds and tax benefit from employee stock option exercises.

Net cash used in financing activities for the nine months ended July 3, 2009 consisted primarily of senior term loan repayment of \$4.75 million and senior subordinated notes repurchase of \$7.6 million, net of \$0.4 million discount, partially offset by \$0.9 million in proceeds from employee stock purchases and exercise of stock options.

If the leverage ratio under our amended and restated senior credit facilities exceeds 3.5:1 at the end of any fiscal year, then we are required to make an annual prepayment within 90 days after the end of the fiscal year based on a calculation of excess cash flow, as defined in the senior credit facilities, multiplied by a factor of 50%, less any optional prepayments made during the fiscal year. There was no excess cash flow payment due for fiscal year 2009, and therefore, no excess cash flow payment was made in the nine months ended July 2, 2010.

Contractual Obligations

The following table summarizes our significant contractual obligations as of July 2, 2010 and the effect that such obligations are expected to have on our liquidity and cash flows in future periods (in thousands):

	Fiscal Year				
	Total	2010 (remaining three months)	2011 - 2012	2013 - 2014	Thereafter
Operating leases	\$ 6,618	\$ 482	\$2,449	\$1,053	\$ 2,634
Purchase commitments	30,191	20,253	9,876	62	-
Debt obligations	195,000	-	183,000	-	12,000
Interest on debt obligations	21,011	3,358	15,963	1,452	238
Uncertain tax positions	2,672	2,672	-	-	-
Total cash obligations	\$ 255,492	\$ 26,765	\$211,288	\$2,567	\$ 14,872
Standby letters of credit	\$ 4,571	\$ 4,571			

The amounts for debt obligations and interest on debt obligations assume (1) that the respective debt instruments will be outstanding until their scheduled maturity dates, except for the term loan under our senior credit facilities, which is assumed to mature on the earlier date of August 1, 2011 as prescribed in the senior credit facilities agreement, (2) that interest rates in effect on July 2, 2010 remain constant for future periods, and (3) a debt level based on mandatory repayments according to the contractual amortization schedule.

Table of Contents

Merger Expense Commitment. In addition to the obligations in the above table, we have agreed to pay J.P. Morgan Securities, Inc. (“J.P. Morgan”), for services rendered in connection with the merger agreement with Comtech, a fee estimated to be approximately \$5.0 million, of which \$1.4 million has been accrued (accrued expenses) and \$3.6 million will become payable only if the proposed merger is consummated. We have also agreed to reimburse J.P. Morgan for certain expenses incurred in connection with its services, including the fees and disbursements of counsel, and will indemnify J.P. Morgan against certain liabilities, including liabilities arising under the federal securities laws.

The expected timing of payment amounts of the above obligations is estimated based on current information; timing of payments and actual amounts paid may be different.

As of July 2, 2010, there were no material changes to our other contractual obligations from what we disclosed in our Annual Report on Form 10-K for the fiscal year ended October 2, 2009. See also Note 7 of the accompanying unaudited condensed consolidated financial statements for details on certain of our commitments and contingencies.

Capital Expenditures

Our continuing operations typically do not have large recurring capital expenditure requirements. Capital expenditures are generally made to replace existing assets, increase productivity, facilitate cost reductions or meet regulatory requirements. Total capital expenditures for the nine months ended July 2, 2010 were \$2.8 million. Total capital expenditures for fiscal year 2010 are expected to be approximately \$4.0 to \$4.5 million.

Recent Accounting Pronouncements

See Note 2 to the accompanying unaudited condensed consolidated financial statements for information regarding the effect of new accounting pronouncements on our financial statements.

Critical Accounting Policies and Estimates

Our Critical Accounting Policies and Estimates have not changed from those reported in Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K for the fiscal year ended October 2, 2009.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We do not use market risk sensitive instruments for trading or speculative purposes.

Interest rate risk

Our exposure to market risk for changes in interest rates relates primarily to our long-term debt. As of July 2, 2010, we had fixed rate senior subordinated notes of \$117.0 million due in 2012, bearing interest at 8% per year, variable rate debt consisting of \$12.0 million floating rate senior notes due in 2015, and a \$66.0 million term loan under our senior credit facilities due in 2014. Our variable rate debt is subject to changes in the prime rate and the LIBOR rate.

Table of Contents

We use derivative instruments from time to time in order to manage interest costs and risk associated with our long-term debt. In September 2007, we entered into an interest rate swap contract to receive three-month USD-LIBOR-BBA (British Bankers' Association) interest and pay 4.77% fixed rate interest. Net interest positions are settled quarterly. We have structured the swap with decreasing notional amounts such that it is less than the balance of the term loan. The notional value of the swap was \$35.0 million at July 2, 2010 and represented approximately 53% of the aggregate term loan balance. The swap agreement is effective through June 30, 2011. Under the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 815, "Derivatives and Hedging," this arrangement was initially designated and qualified as an effective cash flow hedge of interest rate risk related to the term loan under our senior credit facilities which permitted recording the fair value of the swap and corresponding unrealized gain or loss to accumulated other comprehensive income in the condensed consolidated balance sheets. The interest rate swap gain or loss is included in the assessment of hedge effectiveness. At July 2, 2010, the fair value of the swap was a short-term liability of \$1.1 million (accrued expenses).

We performed a sensitivity analysis to assess the potential loss in future earnings that a 10% increase in the variable portion of interest rates over a one-year period would have on our floating rate senior notes and term loan under our senior credit facilities. The impact was determined based on the hypothetical change from the end of period market rates over a period of one year and would result in an immaterial increase in future interest expense.

Foreign currency exchange risk

Although the majority of our revenue and expense activities are transacted in U.S. dollars, we do transact business in foreign countries. Our primary foreign currency cash flows are in Canada and several European countries. In an effort to reduce our foreign currency exposure to Canadian dollar denominated expenses, we enter into Canadian dollar forward contracts to hedge the Canadian dollar denominated costs for our manufacturing operation in Canada. Our Canadian dollar forward contracts are designated as a cash flow hedge and are considered highly effective, as defined by FASB ASC 815. The unrealized gains and losses from foreign exchange forward contracts are included in accumulated other comprehensive income in the condensed consolidated balance sheets. If the transaction being hedged fails to occur, or if a portion of any derivative is ineffective, then we promptly recognize the gain or loss on the associated financial instrument in general and administrative in the condensed consolidated statements of income. The gain recognized in general and administrative due to hedge ineffectiveness for the three and nine months ended July 2, 2010 was zero and \$0.1 million, respectively. No ineffective amounts were recognized due to hedge ineffectiveness for the three and nine months ended July 3, 2009.

As of July 2, 2010, we had entered into Canadian dollar forward contracts for approximately \$19.2 million (Canadian dollars), or approximately 58% of our estimated Canadian dollar denominated expenses for July 2010 through March 2011, at an average rate of approximately \$0.92 U.S. dollar to Canadian dollar. We estimate the impact of a 1 cent change in the U.S. dollar to Canadian dollar exchange rate (without giving effect to our Canadian dollar forward contracts) to be approximately \$0.3 million annually to our net income or approximately 2 cents annually to basic and diluted earnings per common share.

At July 2, 2010, the fair value of foreign currency forward contracts was a short-term asset of \$0.7 million (prepaid and other current assets) and a short-term liability of \$20,000 (accrued expenses).

Table of Contents

Item 4. Controls and Procedures

Management, including our principal executive officer and principal financial officer, has evaluated, as of the end of the period covered by this report, the effectiveness of the design and operation of our disclosure controls and procedures with respect to the information generated for use in this report. Based upon, and as of the date of that evaluation, the principal executive officer and principal financial officer concluded that the disclosure controls and procedures were effective to provide reasonable assurances that information required to be disclosed in the reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no changes in our internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

Part II: OTHER INFORMATION

Item 1. Legal Proceedings

We are not presently involved in any legal proceedings that we believe would have a material adverse effect on our consolidated financial statements. However, we are, from time to time, threatened with, or may become a party to, legal actions and other proceedings, including the matter discussed below.

On July 1, 2010, a putative stockholder class action complaint was filed against CPI International, the members of the CPI International board of directors, and Comtech Telecommunications Corp. (“Comtech”) in the California Superior Court for the County of Santa Clara, entitled Continuum Capital v. Michael Targoff, et al. (Case No. 110CV175940). The lawsuit concerns the proposed merger between us and Comtech, and generally asserts claims alleging, among other things, that each member of our board of directors breached his fiduciary duties by agreeing to the terms of the proposed merger and by failing to provide stockholders with allegedly material information related to the proposed merger, and that Comtech aided and abetted the breaches of fiduciary duty allegedly committed by the members of our board of directors. The lawsuit seeks, among other things, class action certification and monetary relief. On July 28, 2010, the plaintiff filed an amended complaint, making generally the same claims against the same defendants, and seeking the same relief. In addition, the amended complaint generally alleges that the consideration to be paid to CPI International’s stockholders under the terms of the proposed merger is inadequate. We believe all claims asserted in the lawsuit to be without merit.

Item 1A. Risk Factors

There have been no material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended October 2, 2009, except for the additional risk factor below.

On May 8, 2010, we entered into an Agreement and Plan of Merger with Comtech Telecommunications Corp. (“Comtech”) providing for Comtech to acquire the Company in a merger for a purchase price consisting of a mix of cash and Comtech common stock. The Company and its stockholders are exposed to several risks relating to the planned merger between the Company and Comtech, including the following:

- We and Comtech may be unable to obtain the regulatory approvals or satisfy other closing conditions required to complete the merger. We and Comtech have received a request for additional information and documents—often referred to as a second request—from the Department of Justice in connection with the proposed merger. Failure to complete the merger could negatively impact our stock price and our future business and financial results.
- Although we and Comtech expect that the merger will result in benefits to the combined company, the combined company may not realize those benefits because of various challenges.
- The price of Comtech common stock may decline, which would decrease the value of the total merger consideration to be received by our stockholders in the merger.
- The merger agreement limits our ability to pursue alternatives to the merger.
- The merger agreement imposes customary restrictions on the conduct of our business outside of the ordinary course prior to the closing of the transaction or the termination of the merger agreement, which may also adversely affect

our ability to manage our operations effectively in light of changes in economic or market conditions or to execute our business strategy and meet our financial goals.

Table of Contents

- The pendency of the proposed merger, whether or not consummated, may result in a diversion of management's attention from day-to-day operations, a loss of key personnel, and a disruption of our operations. The announcement and pendency of the proposed transaction may also affect our relationships with third parties.
- Under certain circumstances, we may be required under the merger agreement to pay Comtech a termination fee of up to \$15 million.
- Certain of our directors and executive officers have interests in the merger that may be different from, or in addition to, the interests of our stockholders.
- A lawsuit has been filed and other lawsuits may be filed against us and Comtech challenging the merger, and an adverse ruling in any such lawsuit may prevent the merger from being completed.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. (Removed and Reserved)

Item 5. Other Information

None.

Table of Contents

Item 6. Exhibits

No.	Description
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-15(e) and Rule 15d-15(e), promulgated under the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-15(e) and Rule 15d-15(e), promulgated under the Securities Exchange Act of 1934, as amended.
32.1	Certifications of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certifications of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CPI INTERNATIONAL, INC.

Dated: August 11, 2010

/s/ JOEL A. LITTMAN
Joel A. Littman
Chief Financial Officer, Treasurer and Secretary
(Duly Authorized Officer and Chief Financial Officer)

- 57 -
