NAVISTAR INTERNATIONAL CORP Form 10-Q/A December 31, 2008 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q/A

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

To

For the transition period from

Commission file number 1-9618

# NAVISTAR INTERNATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

36-3359573 (I.R.S. Employer

incorporation or organization)

Identification No.)

4201 Winfield Road, P.O. Box 1488,

Warrenville, Illinois 60555
(Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code (630) 753-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of larger accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.) Yes "No x.

As of April 30, 2008, the number of shares outstanding of the registrant s common stock was 70,239,785, net of treasury shares.

Documents incorporated by reference: None.

#### NAVISTAR INTERNATIONAL CORPORATION FORM 10-Q

#### EXPLANATORY NOTE

On December 29, 2008, management of Navistar International Corporation ( NIC ), with the concurrence of the audit committee of our Board of Directors, concluded that the condensed consolidated financial statements as of and for the three and six months ended April 30, 2008 presented in NIC s previously issued Quarterly Report on Form 10-Q for the quarterly period ended April 30, 2008 ( Second Quarter Form 10-Q ), filed on June 27, 2008, should be restated. NIC hereby amends Items 1, 2, and 4 of Part I and Item 6 of Part II of the Second Quarter Form 10-Q to correct errors that resulted in misstatements of inventories, accounts payable, and costs of products sold in the Truck segment. The corrections of the errors have the effect of decreasing net income by \$4 and \$16 million for the three and six months ended April 30, 2008, respectively. A detailed description of the restatement is presented in Note 18, *Restatement and revision of previously issued condensed consolidated financial statements*. This Second Quarter Form 10-Q/A reflects changes to the condensed consolidated financial statements; Note 5, *Inventories*; Note 13, *Segment reporting*; Note 14, *Comprehensive income* (loss); Note 15, *Earnings (loss) per share*; Note 16, *Condensed consolidating guarantor and non-guarantor financial information*; and the addition of Note 18. In addition, this Second Quarter Form 10-Q/A reflects the revision of management s discussion and analysis of financial condition and results of operations in Item 2 of Part I; the revision of disclosures regarding controls and procedures in Item 4 of Part I; and new certifications filed as exhibits. This Second Quarter Form 10-Q/A has not been updated for events or information subsequent to the date of filing of the original Second Quarter Form 10-Q except in connection with the foregoing. Accordingly, this Second Quarter Form 10-Q/A should be read in conjunction with the Company s other filings made with the Securities and Exchange Commission (SEC).

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#### PART I

**Item 1. Condensed Consolidated Financial Statements** 

# Navistar International Corporation and Subsidiaries

# **Consolidated Statements of Operations**

## (Unaudited)

		ree Months Ended Six Months Ended April 30, April 30, 08 2007 2008 2007		1 30,
(in millions, except per share data)	(Restated)		(Restated)	
Sales and revenues				
Sales of manufactured products, net	\$ 3,853	\$ 2,900	\$ 6,713	\$ 5,950
Finance revenues	96	90	190	188
Sales and revenues, net	3,949	2,990	6,903	6,138
Costs and expenses				
Costs of products sold	3,200	2,472	5,663	5,077
Selling, general and administrative expenses	364	345	685	642
Engineering and product development costs	99	95	181	198
Interest expense	102	131	269	242
Other (income) expenses, net	(4)	(16)	(5)	13
Total costs and expenses	3,761	3,027	6,793	6,172
Equity in income of non-consolidated affiliates	21	18	45	40
Income (loss) before income tax	209	(19)	155	6
Income tax benefit (expense)	2	(6)	(9)	(19)
Net income (loss)	\$ 211	\$ (25)	<b>\$ 146</b>	\$ (13)
Basic earnings (loss) per share	\$ 3.00	\$ (0.36)	\$ 2.08	\$ (0.19)
Diluted earnings (loss) per share	\$ 2.88	\$ (0.36)	\$ 2.00	\$ (0.19)
Weighted average shares outstanding				
Basic	70.3	70.3	70.3	70.3
Diluted	73.2	70.3	72.9	70.3

See Notes to Condensed Consolidated Financial Statements

# Navistar International Corporation and Subsidiaries

## **Consolidated Balance Sheets**

# (Unaudited)

(in millions, except per share data) ASSETS	April 30, 2008 (Restated and Revised)	As of October 31, 2007 (Revised)
Current assets		
Cash and cash equivalents	\$ 675	\$ 777
Marketable securities	38	6
Finance and other receivables (net of allowance for losses of \$53 and \$60 as of April 30, 2008 and October 31,		
2007, respectively)	3,142	2,941
Inventories	1,460	1,412
Deferred taxes, net	115	115
Other current assets	167	194
other earrent about	107	171
Total current assets	5,597	5,445
	735	419
Restricted cash and cash equivalents  Figure and other receive block (not of allowance for lesses of \$40 and \$41 as of April 20, 2008 and October 21	135	419
Finance and other receivables (net of allowance for losses of \$40 and \$41 as of April 30, 2008 and October 31,	2 220	2.479
2007, respectively)	2,330	2,478
Investments in and advances to non-consolidated affiliates  Property and equipment (net of accumulated depreciation and amortization of \$2,266 and \$2,199 as of April 30,	175	154
	1 000	2.006
2008 and October 31, 2007, respectively)	1,980	2,086
Goodwill	359	353
Intangible assets (net of accumulated amortization of \$65 and \$53 as of April 30, 2008 and October 31, 2007,	252	206
respectively)	273	286
Pension assets	121	103
Deferred taxes, net	20	35
Other noncurrent assets	120	89
Total assets	\$ 11,710	\$ 11,448
LIABILITIES, REDEEMABLE EQUITY SECURITIES AND STOCKHOLDERS DEFICIT Liabilities Current liabilities		
Notes payable and current maturities of long-term debt	\$ 856	\$ 798
Accounts payable	2,139	1,770
Other current liabilities	1,203	1,423
	_,,,	2,120
Total current liabilities	4,198	3,991
Long-term debt	6,028	6,083
Postretirement benefits liabilities	1,235	1,327
Other noncurrent liabilities	827	781
Office noncurrent flautifices	04/	/61
- The A. W. A. W. C.	46.600	
Total liabilities	12,288	12,182
Redeemable equity securities	138	140
Stockholders deficit		
Series D convertible junior preference stock	4	4

Common stock and additional paid in capital (par value \$0.10 per share, 75.4 million shares issued as of		
April 30, 2008 and October 31, 2007)	1,969	1,961
Accumulated deficit	(2,378)	(2,519)
Accumulated other comprehensive loss	(146)	(155)
Common stock held in treasury, at cost (5.1 million shares as of April 30, 2008 and October 31, 2007)	(165)	(165)
Total stockholders deficit	(716)	(874)
Total liabilities, redeemable equity securities and stockholders deficit	\$ 11,710	\$ 11,448

See Notes to Condensed Consolidated Financial Statements

# Navistar International Corporation and Subsidiaries

# **Condensed Consolidated Statements of Cash Flows**

# (Unaudited)

		ths Ended	
(in millions)	2008 (Restated and Revised)	2007 (Revised)	
Cash flows from operating activities	Keviseu)	(Keviseu)	
Net income (loss)	\$ 146	\$ (13	
Adjustments to reconcile net income (loss) to cash provided by (used in) operating activities	Ψ 1.0	Ψ (10)	
Depreciation and amortization	156	151	
Depreciation of equipment held for or under lease	30	27	
Deferred taxes	5	(3)	
Amortization of debt issuance costs	10	5	
Stock-based compensation	2	4	
Provision for doubtful accounts	18	15	
Equity in income of non-consolidated affiliates	(45)	(40)	
Dividends from non-consolidated affiliates	29	52	
Gain on sale of affiliate	<b>(4)</b>		
(Gain) loss on sale of property and equipment	(2)	6	
Loss on repurchases of debt		31	
Changes in other assets and liabilities	(24)	(467)	
Net cash provided by (used in) operating activities	321	(232)	
Cash flows from investing activities			
Purchases of marketable securities	(42)	(148)	
Sales or maturities of marketable securities	11	264	
Net change in restricted cash and cash equivalents	(316)	163	
Capital expenditures	(103)	(139)	
Purchase of equipment leased to others	(14)	(21)	
Proceeds from sale of property and equipment	19	9	
Investments and advances to non-consolidated affiliates	(4)	(7)	
Proceeds from sale of affiliate  Project of acquiritions, not of each acquired.	19	(7	
Business acquisitions, net of cash acquired  Other investing activities	(1)	(7)	
Other investing activities	(1)		
Net cash provided by (used in) investing activities	(431)	114	
Cash flows from financing activities			
Proceeds from issuance of securitized debt	813	473	
Principal payments on securitized debt	(980)	(671)	
Proceeds from issuance of non-securitized debt	74	1,552	
Principal payments on non-securitized debt	(8)	(1,525)	
Net increase (decrease) in notes and debt outstanding under revolving credit facilities	164	(181	
Principal payments under financing arrangements and capital lease obligations	(51)	(30)	
Debt issuance costs	(7)	(19)	
Net cash provided by (used in) financing activities	5	(401)	

Effect of exchange rate changes on cash and cash equivalents	3	10
Decrease in cash and cash equivalents Cash and cash equivalents at beginning of period	(102) 777	(509) 1,157
Cash and cash equivalents at beginning of period	777	1,137
Cash and cash equivalents at end of the period	\$ 675	\$ 648

See Notes to Condensed Consolidated Financial Statements

#### **Navistar International Corporation and Subsidiaries**

#### **Notes to Condensed Consolidated Financial Statements**

#### (Unaudited)

#### 1. Summary of significant accounting policies

#### Organization and Description of the Business

Navistar International Corporation (NIC), incorporated under the laws of the state of Delaware in 1993, is a holding company whose principal operating subsidiaries are Navistar, Inc. and Navistar Financial Corporation (NFC). References herein to the company, we, our, or us references to NIC, its subsidiaries, and certain variable interest entities (VIEs) of which we are the primary beneficiary. We operate in four principal industry segments: Truck, Engine, Parts (collectively called manufacturing operations), and Financial Services. The Financial Services segment consists of NFC and our foreign finance operations (collectively called financial services operations).

#### Basis of Presentation and Consolidation

The accompanying unaudited condensed consolidated financial statements include the assets, liabilities, revenues, and expenses of our manufacturing operations, majority owned dealers, wholly-owned financial services subsidiaries, and VIEs of which we are the primary beneficiary. The effects of transactions among consolidated entities have been eliminated to arrive at the consolidated amounts. Certain reclassifications were made to prior year s amounts to conform to the 2008 presentation.

We prepared the accompanying unaudited condensed consolidated financial statements in accordance with United States (U.S.) generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X issued by the Securities and Exchange Commission (SEC). Accordingly, they do not include all of the information and notes required by U.S. GAAP for comprehensive annual financial statements.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting policies described in the Annual Report on Form 10-K for the year ended October 31, 2007 and should be read in conjunction with the disclosures therein. In our opinion, these interim financial statements reflect all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position, results of operations, and cash flows for the periods presented. Operating results for interim periods are not necessarily indicative of annual operating results.

#### **Accounting Changes**

As of November 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109. See Note 9, Income taxes, for more information.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses. Significant estimates and assumptions are used for, but are not limited to, pension and other postretirement benefits, allowance for losses, sales of receivables, income tax contingency accruals and valuation allowances, product warranty accruals, asbestos accruals, asset impairment, and litigation related accruals. Actual results could differ from our estimates.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

#### Concentration Risks

Our financial position, results of operations, and cash flows are subject to concentration risks related to concentrations of union employees and two customers. As of April 30, 2008, approximately 6,100, or 64%, of our hourly workers and approximately 700, or 10%, of our salaried workers are represented by labor unions and are covered by collective bargaining agreements. See Note 13, *Segment reporting*, for discussions on customer concentration.

#### **Product Warranty Liability**

Accrued product warranty and deferred warranty revenue activity is as follows:

		Six Months Ended April 30,	
	2008	2007	
(in millions)			
Balance, at beginning of period	\$ 677	\$ 777	
Costs accrued and revenues deferred	100	120	
Adjustments to pre-existing warranties <sup>(A)</sup>	5	25	
Payments and revenues recognized	(174)	(170)	
Balance, at end of period	\$ 608	\$ 752	

(A) Adjustments to pre-existing warranties reflect changes in our estimate of warranty costs for products sold in prior periods. The amount of deferred revenue related to extended warranty programs as of April 30, 2008 and October 31, 2007 was \$125 million and \$127 million, respectively. Revenue recognized under our extended warranty programs was \$12 million and \$6 million, and \$23 million and \$11 million for three months and six months ended April 30, 2008 and 2007, respectively.

#### New Accounting Pronouncements

Accounting pronouncements issued by various standard setting and governmental authorities that have not yet become effective with respect to our condensed consolidated financial statements are described below, together with our assessment of the potential impact they may have on our financial position, results of operations, or cash flows:

#### Pronouncement

Emerging Issues Task Force (EITF ) Issue No. 08-3, Accounting by Lessees for Nonrefundable Maintenance Deposits

#### **Effective Date**

Effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. Early adoption is not permitted. Our effective date is November 1, 2009.

#### **Impact on Our Financial Condition**

and Results of Operations
We are evaluating the potential impact, if any.

FASB Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets Effective for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. Our effective date is November 1, 2009.

We are evaluating the potential impact, if any.

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# Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

#### **Impact on Our Financial Condition**

Pronouncement FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities An Amendment of FASB Statement No. 133	Effective Date Effective for fiscal years and interim reporting periods beginning after November 15, 2008. Our effective date is February 1, 2009.	and Results of Operations When effective, we will comply with the disclosure provisions of this Statement.
FASB Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements An Amendment of ARB No. 51	Effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008. Our effective date is February 1, 2009.	We are evaluating the potential impact, if any.
FASB Statement No. 141(R), Business Combinations	Applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply it before that date. Our effective date is November 1, 2009.	We will adopt this Statement on a prospective basis.
Emerging Issues Task Force Issue No. 07-03, Accounting for Nonrefundable Advance Payments for Goods or Services Received for Use in Future Research and Development Activities	Effective for financial statements issued for fiscal years beginning after December 15, 2007. Our effective date is November 1, 2008.	We are evaluating the potential impact, if any.
FASB Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities	Effective as of the beginning of the first fiscal year beginning after November 15, 2007. If we adopt the Fair Value Option, our effective date is November 1, 2008.	We are evaluating the potential impact, if any. We have not determined whether to adopt the fair value option.
FASB Statement No. 157, Fair Value Measurements	Effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. Our effective date is November 1, 2008.	We are evaluating the potential impact, if any.

#### 2. Disposal of business

In December 2007, we sold all of our interests in a heavy duty truck parts remanufacturing business. In connection with the sale, we received gross proceeds of \$22 million, including liabilities assumed, resulting in a gain of \$4 million.

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#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

#### 3. Finance and other receivables, net

Information regarding impaired finance receivables is as follows:

	As of	
	ril 30, 008	October 31, 2007
(in millions)		
Outstanding balances with specific loss reserves	\$ 55	\$ 52
Specific loss reserves	8	11
Outstanding balances on non-accrual status loans	42	39
Average balance of impaired finance receivables	55	42
Outstanding balances with payments over 90 days past due	129	120
		_

Impaired receivables include accounts identified as critical accounts as a result of financial difficulties and accounts that are on non-accrual status. In certain cases, we continue to collect payments on our impaired receivables.

The activity related to our allowance for losses for finance and other receivables is summarized as follows:

		Three Months Ended April 30,		Six Months Ended April 30,	
	2008	2007	2008	2007	
(in millions)					
Balance, at beginning of period	107	78	101	75	
Provision for doubtful accounts	6	10	18	15	
Charge-off of accounts, net of recoveries	(20)	(8)	(26)	(10)	
Balance, at end of period	\$ 93	\$ 80	\$ 93	\$ 80	

#### Repossessions

We repossess leased and sold trucks on defaulted finance receivables and leases, and place them into *Inventories*. We liquidate these repossessions to partially recover the credit losses in our portfolio. Losses recognized at the time of repossession and charged against the allowance for losses for the three months ended April 30, 2008 and 2007 were \$12 million and \$6 million, and for the six months ended April 30, 2008 and 2007 were \$16 million and \$7 million, respectively. Losses recognized upon the sale of repossessed vehicles for the three months ended April 30, 2008 and 2007 were \$4 million and less than \$1 million, and for the six months ended April 30, 2008 and 2007 were \$4 million and \$1 million, respectively.

A summary of the activity related to repossessed vehicles is as follows:

Three Months Ended
April 30,
Six Months Ended
April 30,
April 30,

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	2008	2007	2008	2007
(in millions)				
Repossessed vehicles, at beginning of period	31	10	25	6
Repossessions	42	15	62	23
Liquidations	(25)	(8)	(39)	(12)
•				
Repossessed vehicles, at end of period	\$ 48	\$ 17	\$ 48	\$ 17

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

#### 4. Sales of receivables

The primary business of our financial services operations is to provide wholesale, retail, and lease financing for new and used trucks sold by us and our dealers and, as a result, our finance receivables and leases have a significant concentration in the trucking industry. On a geographic basis, there is not a disproportionate concentration of credit risk in any area of the U.S. or other countries where we have financial service operations. We retain as collateral an ownership interest in the equipment associated with leases and, on behalf of the various trusts we maintain, a security interest in equipment associated with wholesale notes and retail notes.

NFC finances receivables through Navistar Financial Retail Receivables Corporation (NFRC), Navistar Financial Securities Corporation (NFSC), Truck Retail Accounts Corporation (TRAC), Truck Retail Installment Paper Corporation (TRIP), and International Truck Leasing Corporation (TRLC), which are all special purpose, wholly-owned subsidiaries (SPEs) of NFC. In accordance with FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, these transactions are accounted for either as a sale with gain or loss recorded at the date of sale and a retained interest recorded, or as secured borrowings. We provide limited recourse for all subordinated receivables. The recourse is limited to our retained interest and relates to credit risk only.

#### Off-Balance Sheet Securitizations

The NFSC trust owned \$956 million of wholesale notes and \$35 million of marketable securities as of April 30, 2008 and \$1.1 billion of wholesale notes and \$85 million of marketable securities as of October 31, 2007.

Components of available wholesale note trust funding certificates related to NFSC were as follows:

		A	s of	
(in millions)	Maturity	April 30, 2008		ober 31, 2007
Investor certificate	July 2008	\$ 200	\$	200
Investor certificate	February 2010	212		212
Variable funding certificate	November 2008	800		800
Total funding available		1,212		1,212
Funding utilized		(832)		(982)
Unutilized funding		\$ 380	\$	230

All of the unutilized funding is related to the variable funding certificate (VFC). Our retained interest was \$164 million and \$200 million as of April 30, 2008 and October 31, 2007, respectively.

The TRAC trust owned \$111 million of retail accounts and \$9 million of marketable securities as of April 30, 2008, and \$155 million of retail accounts and \$26 million of marketable securities as of October 31, 2007.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

The amount of available retail accounts funding related to TRAC was as follows:

(in millions)	Maturity	April 30, 2008	ober 31, 2007
Funding conduit	August 2008	\$ 100	\$ 100
Funding utilized		(43)	(60)
Unutilized funding		\$ 57	\$ 40

Our retained interest was \$76 million and \$119 million as of April 30, 2008 and October 31, 2007, respectively.

For the three months ended April 30, 2008 and 2007, proceeds from the sale of finance receivables with off balance sheet treatment were \$1.0 billion and \$1.2 billion, respectively. For the six months ended April 30, 2008 and 2007, proceeds from the sale of finance receivables with off balance sheet treatment were \$1.8 billion and \$2.8 billion, respectively.

#### Retained Interests

The SPEs assets are available to satisfy their creditors claims prior to such assets becoming available for the SPEs own uses or to NFC or affiliated companies. NFC is under no obligation to repurchase any sold receivable that becomes delinquent in payment or otherwise is in default. The terms of receivable sales generally require NFC to provide credit enhancements in the form of excess seller s interest and/or cash reserves with the trusts and conduits. The use of such cash reserves by NFC is restricted under the terms of the securitized sales agreements. The maximum exposure under all receivable sale recourse provisions was \$240 million and \$319 million as of April 30, 2008 and October 31, 2007, respectively.

The following is a summary of amounts due from sales of receivables (retained interest):

		As of			
	April 30, 2008		ober 31, 2007		
(in millions)					
Excess seller s interest	\$ 222	\$	296		
Interest only strip	8		11		
Restricted cash reserves	10		12		
Total amounts due from sales of receivables	\$ 240	\$	319		

The key economic assumptions used in valuing our retained interests are as follows:

As of

	April 30,	October 31,
	2008	2007
Discount rate (annual)	10.5 to 16.5%	10.3 to 18.8%
Estimated credit losses	0 to 0.18%	0 to 0.18%
Payment speed (percent of portfolio per month)	10.0 to 75.0%	9.9 to 69.2%

## **Navistar International Corporation and Subsidiaries**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

The lower end of the discount rate assumption range and the upper end of the payment speed assumption range were used to value the retained interests in the TRAC retail account securitization. No percentage for estimated credit losses were assumed for TRAC as no losses have been incurred to date. The upper end of the discount rate assumption range and the lower end of the payment speed assumption range were used to value the retained interests in the wholesale note securitization facility.

The following tables reconcile the total serviced portfolio to NFC s on-balance sheet portfolio, net of unearned income:

(in millions)	Retail Notes	Finance Leases	Wholesale Notes	Accounts Receivable	Total
As of April 30, 2008					
Total portfolio	\$ 2,735	\$ 132	\$ 1,113	\$ 354	\$ 4,334
Less: Sold receivables			(820)	(111)	(931)
Total on balance sheet	\$ 2,735	\$ 132	\$ 293	\$ 243	\$ 3,403
As of October 31, 2007					
Total portfolio	\$ 3,012	\$ 157	\$ 1,025	\$ 424	\$ 4,618
Less: Sold receivables			(919)	(155)	(1,074)
Total on balance sheet	\$ 3,012	\$ 157	\$ 106	\$ 269	\$ 3,544

#### Securitization Income

The following table sets forth the activity related to off-balance sheet securitizations, which are reported in *Finance revenues*:

		nths Ended	Six Months Ended April 30,		
	2008	2007	2008	2007	
(in millions)					
Fair value adjustments	\$ 2	\$ (1)	\$ 5	\$ 6	
Excess spread income	6	12	11	31	
Servicing fees revenue	3	4	6	8	
Losses on sales of receivables	(4)	(2)	(7)	(5)	
Investment revenue	1	1	3	3	
Securitization income	\$ 8	\$ 14	\$ 18	\$ 43	

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### 5. Inventories

The components of inventories are as follows:

(in millions)	April 30, 2008 (Restated)	tober 31, 2007
Finished products	\$ 841	\$ 851
Work in process	204	210
Raw materials	357	293
Supplies	58	58
Total inventories	\$ 1,460	\$ 1,412

#### 6. Investments in and advances to non-consolidated affiliates

Investments in and advances to non-consolidated affiliates is comprised of a 49 percent ownership interest in Blue Diamond Parts (BDP), a 51 percent ownership interest in Blue Diamond Truck (BDT), and thirteen other partially-owned affiliates. We do not control these affiliates, but have the ability to exercise significant influence over their operating and financial policies. Our ownership percentages in the thirteen other affiliates range from 9.9 percent to 51 percent. Our investment in these affiliates is an integral part of our operations, and we account for them using the equity method of accounting.

Presented below is summarized financial information for BDP, which is considered a significant unconsolidated affiliate. BDP manages sourcing, merchandising, and distribution of various replacement parts. The following table summarizes results of operations information of BDP:

	Thi	ree Mon April	ths Ended	Six Months Ended April 30,		
	20	800	2007	2008	2007	
(in millions)						
Net service revenue	\$	57	\$ 49	\$ 108	\$ 109	
Net expenses		7	7	16	18	
Income before tax expense		50	42	92	91	
Net income		50	42	91	90	
7. Debt						

NFC  $\,$ s Revolving Credit Agreement ( Credit Agreement ), as amended in March 2007, has two primary components, a term loan of \$620 million and a revolving bank loan of \$800 million. The latter has a Mexican sub-revolver (\$100 million), which may be used by NIC  $\,$ s Mexican financial services operations.

The Credit Agreement requires both NIC and NFC to file with the SEC and provide to NFC s lenders copies of their respective Annual Reports on Form 10-K for each year, their Quarterly Reports on Form 10-Q for each of the first three quarters of each year, and the related financial statements on or before the dates specified in the Credit Agreement. Failure to do so results in a default under the Credit Agreement, during

which NFC may not incur any additional indebtedness under the Credit Agreement until the default is cured or waived, and which would give rise to a cross-default to NIC  $\,$ s \$1.5 billion five-year term loan facility and synthetic revolving facility.

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#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

NFC received a series of waivers extending through December 31, 2007, which waived any default or event of default that would result solely from NFC s and NIC s failure to meet the filing requirements of Sections 13 and 15 of the Securities Exchange Act of 1934, as amended, with respect to their Annual Reports on Form 10-K for 2005 and 2006 and certain of their Quarterly Reports on Form 10-Q.

In December 2007, NFC received a fifth waiver to the Credit Agreement extending the waiver period through November 30, 2008. This waiver expands the scope of certain reporting default conditions to include the Annual Report on Form 10-K for 2007 and the Quarterly Reports on Form 10-Q for 2008. The fifth waiver continues the 0.25% rate increase through the waiver s expiration.

In November and December 2007, NFC obtained waivers for the private retail securitizations and the VFC portion of the wholesale note securitizations. These waivers are similar in scope to the Credit Agreement waivers and expire upon the earlier of November 30, 2008, or the date on which NIC and NFC each shall have timely filed a report on Form 10-K or Form 10-Q with the SEC, which will not occur prior to filing of the Form 10-Q for the third quarter of 2008.

In February 2008 and April 2008, NFC completed separate securitization transactions for the sale of retail notes in the amount of \$536 million and \$247 million, respectively. These transactions do not qualify for sale treatment under FASB Statement No. 140 and, therefore, were recorded as secured borrowings. NFC also utilized an additional \$252 million of the bank revolving credit facility.

In March 2008, NFC received an Acknowledgement and Consent from the lenders under the Credit Agreement, whereby the filing of the audited financial statements for 2006 on a Current Report on Form 8-K filed March 6, 2008 was deemed satisfactory by the lenders.

In April 2008, NFC received a second Acknowledgement and Consent from the lenders under the Credit Agreement acknowledging that the method used in calculating various financial covenants was in accordance with the Credit Agreement.

#### 8. Postretirement benefits

#### Defined Benefit Plans

Generally, our pension plans are non-contributory. Our policy is to fund the pension plans in accordance with applicable U.S. and Canadian government regulations and to make additional contributions from time to time. For the three months and six months ended April 30, 2008, we contributed \$14 million and \$21 million, respectively, to our pension plans to meet regulatory minimum funding requirements. For the three and six months ended April 30, 2007, we contributed \$7 million and \$15 million respectively to meet minimum funding requirements. We currently anticipate additional contributions of approximately \$79 million during the remainder of 2008.

On December 16, 2007, the majority of company employees represented by the United Automobile, Aerospace and Agriculture Implement Workers of America voted to ratify a new contract that will run through September 30, 2010. Among the changes from the prior contract was the cessation of annual lump sum payments that had been made to certain retirees. We accounted for these payments as a defined benefit plan based on the historical substance of the underlying arrangement. The elimination of these payments and other changes resulted in a net settlement and curtailment of the plan resulting in income of \$42 million, which is presented as a reduction of *Selling, general and administrative expenses*, for the six months ended April 30, 2008.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

We primarily fund other post-employment benefit (OPEB) obligations, such as retiree medical, in accordance with a 1993 legal agreement, which requires us to fund a portion of the plans annual service cost. For the three months and six months ended April 30, 2008, we contributed \$1 million and \$2 million, respectively, to our OPEB plans to meet legal funding requirements. For the three and six months ended April 30, 2007, we contributed \$1 million and \$3 million respectively, to our OPEB plans to meet legal funding requirements. We currently anticipate additional contributions of approximately \$3 million during the remainder of 2008.

#### Components of Net Postretirement Benefits (Income) Expense

Net postretirement benefits (income) expense included in our consolidated statements of operations is composed of the following:

	Three Pens Bene 2008	sion	Ended Ap Healt Life Ins Bend 2008	h and surance	Six M Pens Bene 2008		ded April Health Life Ins Bend 2008	h and surance
(in millions)								
Service cost for benefits earned during the period	\$ 6	\$ 6	\$ 3	\$ 4	<b>\$ 12</b>	\$ 13	<b>\$</b> 6	\$ 8
Interest on obligation	56	55	28	28	112	110	57	56
Amortization of net cumulative losses	3	15		5	7	30		11
Amortization of prior service cost (benefit)	1	1	(1)	(2)	1	2	(2)	(4)
Settlements and curtailments					(42)		(1)	
Premiums on pension insurance	1				1			
Expected return on assets	(81)	(69)	<b>(17)</b>	(14)	(162)	(139)	(34)	(28)
	<b>.</b>				<b></b>		<b>.</b>	
Net postretirement benefits (income) expense	<b>\$</b> (14)	\$ 8	\$ 13	\$ 21	<b>\$</b> (71)	\$ 16	<b>\$ 26</b>	\$ 43

#### **Defined Contribution Plans**

Our defined contribution plans cover a substantial portion of domestic salaried employees and certain domestic represented employees. The defined contribution plans contain a 401(k) feature and provide most participants with a matching contribution from the company. Many participants covered by the plan receive annual company contributions to their retirement account based on an age-weighted percentage of the participant s eligible compensation for the calendar year.

Defined contribution expense pursuant to these plans was \$6 million and \$12 million for each of the three months and six months ended April 30, 2008 and 2007, respectively.

#### 9. Income taxes

Under Accounting Principles Board Opinion No. 28, *Interim Financial Reporting*, we compute on a quarterly basis an estimated annual effective tax rate considering ordinary income and related income tax expense. Ordinary income refers to income (loss) before income tax benefit (expense) excluding significant unusual or infrequently occurring items. The tax effect of an unusual or infrequently occurring item is recorded

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

in the interim period in which it occurs. To the extent a company cannot reliably estimate annual projected taxes for a taxing jurisdiction, taxes on ordinary income for such a jurisdiction are reported in the period in which they are incurred, which is the case for our domestic tax jurisdictions. Other items included in income tax expense in the periods in which they occur include the cumulative effect of changes in tax laws or rates, foreign exchange gains and losses, and adjustments to our valuation allowance due to judgment in the realizability of deferred tax assets in future years.

We have assessed the need to maintain a valuation allowance for deferred tax assets based on an assessment of whether it is more likely than not that deferred tax benefits will be realized through the generation of future taxable income. Appropriate consideration is given to all available evidence, both positive and negative, in assessing the need for a valuation allowance. Due to our recent history of U.S. operating and taxable losses, the inconsistency of U.S. profits, and the uncertainty of our U.S. financial outlook, we continue to maintain a full valuation allowance against our domestic deferred tax assets.

On November 1, 2007, we adopted FASB Interpretation No. 48, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FASB Interpretation No. 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FASB Interpretation No. 48 also provides guidance on de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. Upon adoption, we increased our liability for unrecognized tax benefits by \$4 million, resulting in a comparable increase to Accumulated deficit. As of November 1, 2007, after adoption of FASB Interpretation No. 48, the amount of the liability for unrecognized tax benefits was \$91 million, \$90 million of which, if recognized, would favorably affect the income tax rate. This liability was subsequently reduced by \$14 million attributable to settlements of foreign and domestic state income tax audits.

We continued our policy of recognizing interest and penalties related to uncertain tax positions as part of *Income tax benefit (expense)*. Total interest and penalties recognized in the consolidated balance sheet at November 1, 2007 were \$15 million.

While it is probable that the liability for unrecognized tax benefits may increase or decrease during the 12 months after adoption of FASB Interpretation No. 48, we do not expect any such change would have a material effect on our financial condition and results of operations.

We have open tax years from 1993 to 2007 with significant tax jurisdictions in the U.S., Canada, Mexico, and Brazil.

#### 10. Fair value of financial instruments

In January 2007, we signed a definitive loan agreement for a five-year senior unsecured term loan facility and synthetic revolving facility in the aggregate principal amount of \$1.5 billion ( Facilities ). The Facilities were arranged by JP Morgan Chase Bank and a group of lenders that included Credit Suisse, Banc of America Securities, and Citigroup Global Markets. The Facilities are guaranteed by Navistar, Inc. The outstanding balance of the Facilities as of April 30, 2008 and October 31, 2007 was \$1.3 billion. The fair value of the Facilities as of April 30, 2008 and October 31, 2007 was \$1.2 billion and \$1.3 billion, respectively, resulting in a decline in the fair value of \$78 million over the six month period. This decline in the fair value is due to the increase in the discount rate as a result of current credit market conditions.

#### **Navistar International Corporation and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements (Continued)** 

(Unaudited)

#### 11. Financial instruments

We use derivative financial instruments as part of our overall interest rate and foreign currency risk management strategy to reduce our interest rate exposure, to potentially increase the return on invested funds, and to reduce exchange rate risk for transactional exposures denominated in currencies other than the functional currency. From time to time, we also use commodity forward contracts to manage variability related to exposure to certain commodity price risk.

Our financial services operations manage exposure to fluctuations in interest rates by limiting the amount of fixed rate assets funded with variable rate debt. This is accomplished by funding fixed rate receivables utilizing a combination of fixed rate debt and variable rate debt and derivative financial instruments. These derivative financial instruments may include interest rate swaps, interest rate caps, and forward contracts. The fair value of these instruments is estimated based on quoted market prices and is subject to market risk, as the instruments may become less valuable due to changes in market conditions or interest rates. Notional amounts of derivative financial instruments do not represent exposure to credit loss.

In connection with a sale of retail notes, our financial services operations entered into additional interest rate swap agreements during the six month period ending April 30, 2008. The purpose and structure of these swaps is to convert the floating rate portion of the asset-backed securities into fixed rate swap interest to match the interest basis of the receivables pool sold to the owner trust and to protect our financial services operations from interest rate volatility.

As of April 30, 2008, the net fair value of our derivative financial instruments was \$46 million consisting of \$49 million recorded in *Other noncurrent assets* and \$95 million in *Other noncurrent liabilities*. The net fair value of our derivatives as of October 31, 2007 was \$18 million consisting of \$20 million recorded in *Other noncurrent assets*, \$37 million in *Other noncurrent liabilities* and \$1 million in *Other current liabilities*. The maturities of these derivatives range from 2010 through 2016.

*Interest expense* includes mark to market (gains) losses under our interest rate swap agreements of (\$1) million and \$6 million, and \$39 million and less than \$1 million for the three month and six month periods ended April 30, 2008 and April 30, 2007, respectively.

#### 12. Commitments and contingencies

#### Guarantees

We occasionally provide guarantees that could obligate us to make future payments if the primary entity fails to perform under its contractual obligations. As described below, we have recognized liabilities for some of these guarantees in our consolidated balance sheets as they meet the recognition and measurement provisions of FASB Interpretation No. 45, *Guarantor s Accounting and Disclosure Requirements for Guarantees Including Indirect Guarantees of the Indebtedness of Others.* In addition to the liabilities that have been recognized as described below, we are contingently liable for other potential losses under various guarantees. We do not believe that claims that may be made under such guarantees would have a material effect on our financial position, results of operations, or cash flows.

We have issued residual value guarantees in connection with various leases that extend through 2010. The amounts of the guarantees are estimated and recorded as liabilities, and were \$27 million as of April 30, 2008. Our guarantees are contingent upon the fair value of the leased assets at the end of the lease term.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

We obtain certain stand-by letters of credit and surety bonds from third party financial institutions in the ordinary course of business when required under contracts or to satisfy insurance-related requirements. Outstanding stand-by letters of credit and surety bonds were \$49 million at April 30, 2008.

As of April 30, 2008, our Canadian operating subsidiary was contingently liable for the residual value, calculated at inception, of \$24 million of retail customers contracts and \$47 million of retail leases that are financed by a third party. These amounts approximate the estimated future resale market value of the collateral underlying these contracts and leases at their inception. As of April 30, 2008, we have recorded accruals totaling \$5 million and \$6 million for potential losses on the retail customers contracts and retail leases, respectively.

We extend credit commitments to certain truck fleet customers, which allow them to purchase parts and services from participating dealers. The participating dealers receive accelerated payments from us with the result that we carry the receivables and absorb the credit risk related to these customers. As of April 30, 2008, we have \$39 million of unused credit commitments outstanding under this program.

In addition, we have entered into various guarantees for purchase commitments, credit guarantees, and contract cancellation fees with various expiration dates through 2012 totaling \$52 million at April 30, 2008. In the ordinary course of business, we also provide routine indemnifications and other guarantees, the terms of which range in duration and often are not explicitly defined. We do not believe these will result in claims that would have a material impact on our financial position, results of operations, or cash flows.

#### **Environmental Liabilities**

We have been named a potentially responsible party ( PRP ), in conjunction with other parties, in a number of cases arising under an environmental protection law, the Comprehensive Environmental Response, Compensation, and Liability Act, popularly known as the Superfund law. These cases involve sites that allegedly received wastes from current or former company locations. Based on information available to us which, in most cases, consists of data related to quantities and characteristics of material generated at current or former company locations, material allegedly shipped by us to these disposal sites, as well as cost estimates from PRPs and/or federal or state regulatory agencies for the cleanup of these sites, a reasonable estimate is calculated of our share, if any, of the probable costs and accruals are recorded in our condensed consolidated financial statements. These accruals are generally recognized no later than completion of the remedial feasibility study and are not discounted to their present value. We review all accruals on a regular basis and believe that, based on these calculations, our share of the potential additional costs for the cleanup of each site will not have a material effect on our financial position, results of operations, or cash flows.

Four sites formerly owned by us, Wisconsin Steel in Chicago, Illinois, Solar Turbines in San Diego, California, West Pullman Plant in Chicago, Illinois, and the Canton Plant in Canton, Illinois, were identified as having soil and groundwater contamination. While investigations and cleanup activities continue at all sites, we believe that we have adequate accruals to cover costs to complete the cleanup of these sites.

In 2007, a former facility location in the City of Springfield, Ohio, which we voluntarily demolished in 2004 and conducted environmental sampling on, was sold to the City of Springfield. The city has obtained funds from the U.S. Environmental Protection Agency and the State of Ohio to address relatively minor soil contamination prior to commercial/industrial redevelopment of the site. Also in 2007, we engaged the City of Canton, Illinois in a remediation plan for the environmental clean-up of a former company facility. We anticipate that execution of this plan will not have a material effect on our financial position, results of operations, or cash flows. We have accrued

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

\$20 million and \$22 million for these environmental matters, which are included within *Other current liabilities* and *Other noncurrent liabilities*, as of April 30, 2008 and October 31, 2007, respectively. As of April 30, 2008, the majority of these accrued liabilities are expected to be paid out during the period from 2008 through 2011.

Along with other vehicle manufacturers, we have been subject to an increase in the number of asbestos-related claims in recent years. In general, these claims relate to illnesses alleged to have resulted from asbestos exposure from component parts found in older vehicles, although some cases relate to the alleged presence of asbestos in our facilities. In these claims, we are not the sole defendant, and the claims name as defendants numerous manufacturers and suppliers of a wide variety of products allegedly containing asbestos. We have strongly disputed these claims, and it has been our policy to defend against them vigorously. Historically, the actual damages paid out to claimants have not been material in any year to our financial position, results of operations, or cash flows. It is possible that the number of these claims will continue to grow, and that the costs for resolving asbestos related claims could become significant in the future.

#### Legal Proceedings

#### Overview

We are subject to various claims arising in the ordinary course of business, and are parties to various legal proceedings that constitute ordinary, routine litigation incidental to our business. The majority of these claims and proceedings relate to commercial, product liability, and warranty matters. In our opinion, apart from the actions set forth below, the disposition of these proceedings and claims, after taking into account recorded accruals and the availability and limits of our insurance coverage, will not have a material adverse effect on our business or our financial position, results of operations, or cash flows.

#### Ford Litigation

In January 2007, a complaint was filed against us in Oakland County Circuit Court in Michigan by Ford Motor Company (Ford) claiming damages relating to warranty and pricing disputes with respect to certain engines purchased by Ford from us. While Ford is complaint did not quantify its alleged damages, we estimate that Ford may be seeking in excess of \$500 million, and that this amount may increase (i) as we continue to sell engines to Ford at a price that Ford alleges is too high and (ii) as Ford pays its customers warranty claims, which Ford alleges are attributable to us. We disagree with Ford is position and are defending ourselves vigorously in this litigation. We have filed an answer to the complaint denying Ford is allegations in all material respects. We have also asserted affirmative defenses to Ford is claims, as well as counterclaims alleging that, among other things, Ford has materially breached contracts between it and us in several different respects. Based on our investigation to date, we believe we have meritorious defenses to this matter. There can be no assurance, however, that we will be successful in our defense, and an adverse resolution of the lawsuit could have a material adverse effect on our results of operations, cash flows, or financial condition. In June 2007, we filed a separate lawsuit against Ford in the Circuit Court of Cook County, Illinois, for breach of contract relating to the manufacture of new diesel engines for Ford for use in vehicles including the F-150 pickup truck. In that case, we are seeking unspecified damages. In September 2007, the judge dismissed our lawsuit against Ford, directing us to proceed with mediation. In February 2008, we re-filed the lawsuit against Ford because the parties were unable to resolve the dispute through mediation.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

Securities and Exchange Commission Investigations

In October 2004, we received a request from the staff of the SEC to voluntarily produce certain documents and information related to our accounting practices with respect to defined benefit pension plans and other postretirement benefits. We are fully cooperating with this request. Based on the status of the inquiry, we are not able to predict the final outcome of this matter.

In January 2005, we announced that we would restate our financial results for 2002 and 2003 and the first three quarters of 2004. Our restated Annual Report on Form 10-K was filed in February 2005. The SEC notified us on February 9, 2005, that it was conducting an informal inquiry into our restatement. On March 17, 2005, we were advised by the SEC that the status of the inquiry had been changed to a formal investigation. On April 7, 2006, we announced that we would restate our financial results for 2002 through 2004 and for the first three quarters of 2005. We were subsequently informed by the SEC that it was expanding the investigation to include that restatement. Our 2005 Annual Report on Form 10-K, which included the restated financial statements, was filed in December 2007. We have been providing information to and fully cooperating with the SEC on this investigation. Based on the status of the investigation, we are not able to predict its final outcome.

Litigation Relating to Accounting Controls and Financial Restatement

In December 2007, a complaint was filed against us by Norfolk County Retirement System and Brockton Contributory Retirement System (collectively Norfolk). In March 2008, an additional complaint was filed by Richard Garza. Each of these matters is pending in the United States District Court, Northern District of Illinois.

The plaintiffs in the Norfolk case allege they are shareholders suing on behalf of themselves and a class of other shareholders who purchased shares of the company s common stock between February 14, 2003 and July 17, 2006. The complaint alleges that the defendants, which include the company, one of its executive officers, two of its former executive officers, and the company s former independent accountants, Deloitte & Touche LLP, violated federal securities laws by making false and misleading statements about the company s financial condition during that period. In March 2008, the court appointed Norfolk County Retirement System and the Plumbers Local Union 519 Pension Trust as joint lead plaintiffs. The plaintiffs in this matter seek compensatory damages and attorneys fees among other relief.

The plaintiff in the Garza case brought a derivative claim on behalf of the company against one of the company s executive officers, two of its former executive officers and certain of its directors, alleging that (i) all of the defendants violated their fiduciary obligations under Delaware law by willfully ignoring certain accounting and financial reporting problems at the company; thereby knowingly disseminating false and misleading financial information about the company, (ii) that certain of the defendants were unjustly enriched in connection with their sale of company stock during the December 2002 to January 2006 period and (iii) that defendants violated Delaware law by failing to hold an annual meeting of shareholders. In connection with this last allegation, the plaintiff seeks an order requiring defendants to schedule an annual meeting of shareholders. Otherwise, the plaintiffs in this matter seek compensatory damages, disgorgement of the proceeds of defendants profits from the sale of company stock, attorneys fees, and other equitable relief.

We strongly dispute the allegations in these complaints and will vigorously defend ourselves.

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#### **Navistar International Corporation and Subsidiaries**

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### 13. Segment reporting

The following is a description of our four reporting segments:

Our *Truck* segment manufactures and distributes a full line of class 4 through 8 trucks and buses under the International and IC Bus, LLC ( IC ) brands. We also produce chassis for motor homes and commercial step-van vehicles under the Workhorse Custom Chassis, LLC ( WCC ) brand. In an effort to strengthen and maintain our dealer network, this segment occasionally acquires and operates dealer locations ( Dealcors ) for the purpose of transitioning ownership or providing temporary operational assistance.

Our *Engine* segment designs and manufactures diesel engines for use primarily in our class 6 and 7 medium trucks and buses and selected class 8 heavy truck models, and for sale to original equipment manufacturers (OEMs) primarily in North America. In addition, we produce diesel engines in Brazil primarily for distribution in South America. Ford accounted for 54% of our diesel unit volume (including intercompany transactions) for the three months and six months ended April 30, 2008 and 59% and 58% for the same periods in 2007, respectively.

Our *Parts* segment provides customers with products needed to support the International truck, IC bus, WCC, and the MaxxForce<sup>TM</sup> engine lines, together with a wide selection of other standard truck, trailer, and engine aftermarket parts.

Our *Financial Services* segment provides retail, wholesale, and lease financing of products sold by the Truck segment and its dealers within the U.S. and Mexico as well as financing for wholesale accounts and selected retail accounts receivable.

Corporate contains those items that do not fit into our four segments.

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#### **Navistar International Corporation and Subsidiaries**

## Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

## Segment Profit (Loss)

We define segment profit (loss) as adjusted earnings (loss) before income tax. Our results for interim periods are not necessarily indicative of results for a full year. Beginning in 2008, the sales from the Parts segment to the Truck segment, specifically our Dealcors, are recorded as intersegment sales, which are eliminated within Corporate and Eliminations. Previously, such sales were eliminated within the Truck segment s external sales and revenues. As such, the Parts and Truck segment sales and revenues, in the amounts of \$65 million and \$125 million for the three months and six months ended April 30, 2007, have been restated to conform to the 2008 presentation. Selected financial information is as follows:

							Co	rporate		
					Fir	nancial		and		
		E	ngine	Parts	Ser	vices(A)	Elin	ninations		Total
(R	estated)								(R	estated)
				A 40=		0.0				2 0 10
\$	2,717	\$			\$		\$	(0.40)	\$	3,949
			188	53		21		(262)		
\$	2,717	\$	939	\$ 438	\$	117	\$	(262)	\$	3,949
\$	45	\$	39	\$ 2	\$	5	\$	6	\$	97
						67		35		102
	(3)		23	1						21
	209		51	56		19		<b>(126)</b>		209
	33		28	1		2		2		66
Φ	1.007	ф	600	Φ 222	Φ	00	Ф		Φ	2 000
\$	,	\$			\$		\$	(100)	\$	2,990
	2		90	65		35		(192)		
\$	1,898	\$	772	\$ 387	\$	125	\$	(192)	\$	2,990
\$	39	\$	38	\$ 2	\$	5	\$	4	\$	88
						78		53		131
	1		16	1						18
	36		18	40		28		(141)		(19)
	23		17	2		1		3		46
	\$ \$ \$ \$	\$ 2,717 \$ 45 (3) 209 33 \$ 1,896 2 \$ 1,898 \$ 39	(Restated) \$ 2,717 \$ \$ 2,717 \$ \$ 45 \$ (3) 209 33 \$ 1,896 \$ 2 \$ 1,898 \$ \$ 39 \$	(Restated)  \$ 2,717	(Restated)  \$ 2,717	Truck (Restated)         Engine (Restated)         Parts         Servence (Restated)           \$ 2,717         \$ 751	(Restated)  \$ 2,717	Truck (Restated)         Engine         Parts         Financial Services(A)         Elin           \$ 2,717         \$ 751   \$385   \$96   \$188   53   \$21   \$188   \$117   \$188   \$117   \$188   \$117   \$188   \$117   \$188   \$117   \$189   \$188   \$117   \$189   \$188   \$117   \$189   \$188   \$117   \$189   \$188	Truck (Restated)         Engine (Restated)         Parts         Services(A) (A)         Eliminations           \$ 2,717         \$ 751 (188)         \$ 385 (21)         \$ 262)           \$ 2,717         \$ 939         \$ 438 (117)         \$ (262)           \$ 45 (3)         \$ 39 (2)         \$ 5 (3)         \$ 6 (20)           \$ (3)         23 (1)         \$ (126)           \$ 209 (51)         \$ 56 (19)         \$ (126)           \$ 33 (28)         \$ 1 (20)         \$ 2 (20)           \$ 1,896 (2)         \$ 322 (2)         \$ 90 (192)           \$ 1,898 (2)         \$ 387 (192)         \$ (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38 (192)           \$ 39 (192)         \$ 38 (192)         \$ 38	Truck (Restated)  **Parts**    Financial Services(A)   Eliminations

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#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

									Co	rporate		
							Fir	nancial		and		
		Гruck	E	ngine	Pa	rts	Ser	vices <sup>(A)</sup>	Elin	ninations		Total
(in millions)	(R	estated)									(R	estated)
Six Months Ended April 30, 2008	ф	4.600	Φ.	4 205	Φ.		ф	400	ф		ф	< 0.02
External sales and revenues, net	\$	4,600	\$	1,385		728	\$	190	\$	(40.4)	\$	6,903
Intersegment sales and revenues				340	]	111		43		(494)		
Total sales and revenues, net	\$	4,600	\$	1,725	\$ 8	339	\$	233	\$	(494)	\$	6,903
Depreciation and amortization	\$	86	\$	<b>76</b>	\$	4	\$	10	\$	10	\$	186
Interest expense								186		83		269
Equity in income (loss) of non-consolidated affiliates		(3)		46		2						45
Segment profit (loss)		218		85	1	105		(6)		(247)		155
Capital expenditures <sup>(B)</sup>		55		39		2		3		4		103
Six Months Ended April 30, 2007												
External sales and revenues, net	\$	4,041	\$	1,286	\$ 6	523	\$	188	\$		\$	6,138
Intersegment sales and revenues		4		315	1	25		75		(519)		
Total sales and revenues, net	\$	4,045	\$	1,601	\$ 7	748	\$	263	\$	(519)	\$	6,138
2 Start States and 10 voltages, not	Ψ	1,0 10	Ψ	1,001	Ψ,	.0	Ψ	200	Ψ	(01))	Ψ	0,100
Depreciation and amortization	\$	76	\$	80	\$	4	\$	10	\$	8	\$	178
Interest expense								146		96		242
Equity in income of non-consolidated affiliates		1		37		2						40
Segment profit (loss)		125		6		77		84		(286)		6
Capital expenditures <sup>(B)</sup>		103		22		4		2		8		139
As of April 30, 2008												
Segment assets		2,820		2,243	5	542		5,446		659		11,710
As of October 31, 2007												
Segment assets		2,696		2,151	5	550		5,292		759		11,448

<sup>(</sup>A) Total sales and revenues in the Financial Services segment include interest revenues of \$102 million and \$200 million for the three months and six months ended April 30, 2008, respectively, and \$101 million and \$204 million for the same periods in 2007, respectively.

Sales of vehicles and service parts to the U.S. military were 26% and 23% of consolidated sales and revenues for the three months and six months ended April 30, 2008 and 2% for the same periods in 2007, respectively. U.S. military receivable balances totaled \$320 million and \$71 million as of April 30, 2008 and October 31, 2007, respectively.

Sales of diesel engines to Ford were 10% and 11% of consolidated sales and revenues for the three months and six months ended April 30, 2008 and 14% and 13% for the same periods in 2007, respectively. Ford receivable balances totaled \$250 million and

<sup>(</sup>B) Exclusive of purchases of equipment leased to others.

The following are descriptions of our two customers that are greater than 10% of our consolidated Sales and revenues, net:

\$245 million as of April 30, 2008 and October 31, 2007, respectively.

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## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

## 14. Comprehensive income (loss)

Total comprehensive income (loss) is summarized as follows:

	Three Mont		Six Months Ended April 30,		
(in millions)	2008 (Restated)	2007	2008 (Restated)	2007	
Net income (loss)	\$ 211	\$ (25)	<b>\$ 146</b>	\$ (13)	
Other comprehensive income (loss)					
Foreign currency translation adjustments	22	17	15	18	
Unrealized gains on marketable securities		1			
Pension amortization and settlements, net of tax	2	2	(6)	4	
Total other comprehensive income	24	20	9	22	
Total comprehensive income (loss)	\$ 235	\$ (5)	\$ 155	\$ 9	

#### 15. Earnings (loss) per share

The following table shows the information used in the calculation of our basic and diluted earnings (loss) per share:

	Three Mor	1 30,	Six Months Ended April 30,				
(in millions, except per share data)	2008 (Restated)	2007	2008 (Restated)	2007			
Numerator:	(11031111111)		(Itestatea)				
Net income (loss) available to common stockholders	\$ 211	\$ (25)	\$ 146	\$ (13)			
Denominator:							
Weighted average shares outstanding							
Basic	70.3	70.3	70.3	70.3			
Effect of dilutive securities Stock options	2.9		2.6				
Diluted	73.2	70.3	72.9	70.3			
Posis counings (loss) non shows	¢ 2.00	¢ (0.26)	¢ 2 00	¢ (0.10)			
Basic earnings (loss) per share	\$ 3.00	\$ (0.36)	\$ 2.08	\$ (0.19)			
Diluted earnings (loss) per share	\$ 2.88	\$ (0.36)	\$ 2.00	\$ (0.19)			

Shares not included in the computation of diluted earnings (loss) per share, as they would be anti-dilutive, were 1.8 million and 1.2 million for the three months and six months ended April 30, 2007, respectively.

# ${\bf 16.}\ Condensed\ consolidating\ guarantor\ and\ non-guarantor\ financial\ information$

The following tables set forth condensed consolidating balance sheets as of April 30, 2008 and October 31, 2007, condensed consolidating statements of operations for the three months and six months ended April 30, 2008 and 2007, and condensed consolidating statements of cash flows for the six months ended April 30, 2008 and 2007. The information is presented as a result of Navistar, Inc. s guarantee, exclusive of its subsidiaries, of NIC s indebtedness under its 7.5% Senior Notes due 2011. Navistar, Inc. is a direct wholly-owned subsidiary of NIC. None of NIC s other subsidiaries guarantee any of these notes. The guarantee is full and unconditional.

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#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

Separate financial statements and other disclosures concerning Navistar, Inc. have not been presented because management believes that such information is not material to investors. Within this disclosure only, NIC includes the consolidated financial results of the parent company only, with all of its wholly-owned subsidiaries accounted for under the equity method. Likewise, Navistar, Inc., for purposes of this disclosure only, includes the consolidated financial results of its wholly-owned subsidiaries accounted for under the equity method. Non-Guarantor Subsidiaries includes the combined financial results of all other non-guarantor subsidiaries. Eliminations and Other includes all eliminations and reclassifications to reconcile to the condensed consolidated financial statements. NIC files a consolidated U.S. federal income tax return that includes Navistar, Inc. and its U.S. subsidiaries, and NIC s U.S. subsidiaries. Navistar, Inc. is party to a tax allocation agreement ( Tax Agreement ) with NIC which requires Navistar, Inc. to compute its separate federal income tax liability and remit any resulting tax liability to NIC. Tax benefits that may arise from net operating losses of Navistar, Inc. are not refunded to Navistar, Inc. but may be used to offset future required tax payments under the Tax Agreement. The effect of the Tax Agreement is to allow NIC, the parent company, rather than Navistar, Inc., to realize the benefit of current U.S. taxable losses of Navistar, Inc. and all other direct or indirect subsidiaries of NIC.

We have revised our previously reported condensed consolidating guarantor and non-guarantor statements of cash flows for the six months ended April 30, 2008 and 2007 to reflect the correction of errors identified in those statements including the errors described in Note 18. Restatement and revision of previously issued condensed consolidated financial statements, and errors in reporting of intercompany equity income and intercompany dividends. In certain cases, intercompany equity income previously reported in Net cash provided by (used in) investment activities is now reported in Net cash provided by (used in) operating activities. Dividends inflows and outflows previously reported in Net cash provided by (used in) investment activities are now reported in Net cash provided by (used in) operations for cash inflows and Net cash provided by (used in) financing activities for cash outflows.

During the first quarter of 2008, we revised the presentation of the condensed consolidating guarantor and non-guarantor financial information including the presentation of equity method income on an after-tax basis and the allocation income taxes on a separate return basis. The 2007 information has been revised to conform to that presentation.

(in millions) Condensed Consolidating Statement of Operations for the Three Months Ended April 30, 2008	NIC (Restat		vistar, Inc. estated)	Sul	Guarantor osidiaries testated)	an	minations ad Other estated)	 nsolidated estated)
Sales and revenues, net	\$		\$ 2,048	\$	3,411	\$	(1,510)	\$ 3,949
Costs of products sold			1,841		2,863		(1,504)	3,200
All other operating expenses (income)	(	22)	376		237		(30)	561
Total costs and expenses	(	22)	2,217		3,100		(1,534)	3,761
Equity in income (loss) of non-consolidated affiliates	1	89	310		20		(498)	21
Income (loss) before income tax	2	11	141		331		(474)	209
Income tax benefit (expense)			(2)		4			2
Net income (loss)	\$ 2	11	\$ 139	\$	335	\$	(474)	\$ 211

# Navistar International Corporation and Subsidiaries

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

(in millions)	IC tated)	vistar, Inc. estated)	Sul	Guarantor osidiaries estated)	an	Eliminations and Other (Restated)		Consolidated (Restated)	
<b>Condensed Consolidating Statement of Operations</b>									
for the Six Months Ended April 30, 2008									
Sales and revenues, net	\$	\$ 3,519	\$	6,097	\$	(2,713)	\$	6,903	
Costs of products sold		3,219		5,127		(2,683)		5,663	
All other operating expenses (income)	(48)	740		495		(57)		1,130	
Total costs and expenses	(48)	3,959		5,622		(2,740)		6,793	
Equity in income (loss) of non-consolidated affiliates	98	466		44		(563)		45	
Income (loss) before income tax	146	26		519		(536)		155	
Income tax benefit (expense)		(5)		(4)				(9)	
Net income (loss)	\$ 146	\$ 21	\$	515	\$	(536)	\$	146	

	NIC (Restated and	Navistar, Inc.	Non-Guarantor Subsidiaries	Eliminations and Other	Consolidated (Restated and	
(in millions)	revised)	(Restated)	(Restated)	(Restated)	revised)	
Condensed Consolidating Balance Sheet as of April 30, 2008						
Assets						
Cash, cash equivalents, and marketable securities	\$ 442	\$ 35	\$ 971	\$	\$ 1,448	
Finance and other receivables, net		234	5,236	2	5,472	
Inventories		586	919	(45)	1,460	
Goodwill			359		359	
Property and equipment, net		823	1,158	(1)	1,980	
Investments in and advances to non-consolidated						
affiliates	(2,417)	3,263	191	(862)	175	
Deferred taxes, net	1	18	116	0	135	
Other	23	207	451	0	681	
Total assets	\$ (1,951)	\$ 5,166	\$ 9,401	\$ (906)	\$ 11,710	
Liabilities, redeemable equity securities and stockholders equity (deficit)						
Debt	\$ 1,345	\$ 345	\$ 5,420	\$ (226)	\$ 6,884	
Postretirement benefits liabilities		1,078	157		1,235	
Amounts due to (from) affiliates	(3,362)	5,359	(2,055)	58		
Other liabilities	644	1,112	2,499	(86)	4,169	

Total liabilities	(1,373)	7,894	6,021	(254)	12,288
Redeemable equity securities	138				138
Stockholders equity (deficit)	(716)	(2,728)	3,380	(652)	(716)
Total liabilities, redeemable equity securities and					
stockholders equity (deficit)	\$ (1,951)	\$ 5,166	\$ 9,401	\$ (906)	\$ 11,710

## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

	1	NIC		vistar, Inc.	Su	-Guarantor bsidiaries Restated	Eliminations and Other		Con	solidated
	,	estated and	,	estated and		and	` ;	estated and	(R	estated and
(in millions)	Re	evised)	Re	vised)	I	Revised)	Re	vised)	R	evised)
Condensed Consolidating Statement of Cash										
Flows for the Six Months Ended April 30, 2008								(5.0)		224
Net cash provided by (used in) operations	\$	42	\$	(16)	\$	323	\$	(28)	\$	321
Cash flow from investment activities										
Net change in restricted cash and cash equivalents		1		4		(321)				(316)
Net decrease in marketable securities		(31)								(31)
Capital expenditures				(10)		(107)				(117)
Other investing activities		2		2		31		(2)		33
Net cash provided by (used in) investment activities		(28)		(4)		(397)		(2)		(431)
Cash flow from financing activities										
Net borrowings (repayments) of debt						63		(58)		5
Other financing activities						(88)		88		
Net cash provided by (used in) financing activities						(25)		30		5
Effect of exchange rate changes on cash and cash										
equivalents						3				3
Cash and cash equivalents										
Increase (decrease) during the period		14		(20)		(96)				(102)
At beginning of the period		391		47		339				777
Cash and cash equivalents at end of the period	\$	405	\$	27	\$	243	\$		\$	675
(in millions)		NIC	N	avistar, Inc.		n-Guarantor ubsidiaries		ninations l Other	Con	solidated
Condensed Consolidating Statement of Operations for	•									
the Three Months Ended April 30, 2007		Ф		1.505	_	0.141		(02.5)	<b>.</b>	2.000
Sales and revenues, net		\$	\$	1,785	\$	2,141	\$	(936)	\$	2,990

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Costs of products sold		1,602	1,780	(910)	2,472
All other operating expenses (income)	(17)	383	229	(40)	555
Total costs and expenses	(17)	1,985	2,009	(950)	3,027
Equity in income (loss) of non-consolidated affiliates	(42)	130	15	(85)	18
Income (loss) before income tax	(25)	(70)	147	(71)	(19)
Income tax benefit (expense)		(1)	(5)		(6)
Net income (loss)	\$ (25)	\$ (71)	\$ 142	\$ (71)	\$ (25)

## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

Navistar,

**Non-Guarantor** 

Eliminations

	NIC	Inc.	Subsidiaries	and Other	Consolidated
(in millions)					
Condensed Consolidating Statement of Operations for					
the Six months ended April 30, 2007		A 2 = 20		* (2.25°)	<b>.</b>
Sales and revenues, net	\$	\$ 3,730	\$ 4,660	\$ (2,252)	\$ 6,138
		2.200	2.007	(2.100)	5.055
Costs of products sold	(1.4)	3,390	3,886	(2,199)	5,077
All other operating expenses (income)	(14)	758	438	(87)	1,095
	(1.4)	4.140	4.004	(2.296)	( 172
Total costs and expenses	(14)	4,148 314	4,324	(2,286)	6,172 40
Equity in income (loss) of non-consolidated affiliates	(29)	314	36	(281)	40
Income (loss) before income tax	(15)	(104)	372	(247)	6
Income tax benefit (expense)	2	(4)	(17)	(247)	(19)
meome tax benefit (expense)	2	(4)	(17)		(1))
Net income (loss)	\$ (13)	\$ (108)	\$ 355	\$ (247)	\$ (13)
Tet meome (1033)	ψ (13)	ψ (100)	Ψ 555	ψ (217)	ψ (13)
		Navistar,	Non-Guarantor	Eliminations	
	NIC	Inc.	Subsidiaries	and Other	Consolidated
(in millions)	(Revised)				(Revised)
Condensed Consolidating Balance Sheet as of					
October 31, 2007					
Assets	Φ 206	Φ 60	Φ 746	Φ.	Φ 1.202
Cash, cash equivalents and marketable securities	\$ 396	\$ 60	\$ 746	\$ (12)	\$ 1,202
Finance and other receivables, net		179	5,253	(13)	5,419
Inventories Goodwill		560	910 353	(58)	1,412 353
Property and equipment, net		889	1,199	(2)	2,086
Investments in and advances to non-consolidated affiliates	(2,503)	2,624	1,199	(116)	154
Deferred taxes, net	(2,303)	18	131	(110)	150
Other	26	204	442		672
Offici	20	204	772		072
Total assets	\$ (2,080)	\$ 4,534	\$ 9,183	\$ (189)	\$ 11,448
Total assets	ψ (2,000)	ψ +,55+	ψ ),103	ψ (10))	ψ 11,440
(in millions)					
Liabilities, redeemable equity securities and					
stockholders equity (deficit)					
Debt	\$ 1,345	\$ 390	\$ 5,375	\$ (229)	\$ 6,881
Postretirement benefits liabilities		1,170	157		1,327
Amounts due to (from) affiliates	(3,272)	4,900	(1,657)	29	
Other liabilities	581	1,157	2,307	(71)	3,974
Total liabilities	(1,346)	7,617	6,182	(271)	12,182
	( ) /		-, -		
Redeemable equity securities	140	,	-, -		140

Total liabilities, redeemable equity securities and					
stockholders equity (deficit)	\$ (2,080)	\$ 4,534	\$ 9,183	\$ (189)	\$ 11,448

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

	NIC evised)	vistar, Inc. evised)	Sub	Guarantor osidiaries tevised)	and	inations Other evised)	 solidated evised)
(in millions)							
Condensed Consolidating Statement of Cash Flows for the Six Months Ended April 30, 2007							
Net cash provided by (used in) operations	\$ (496)	\$ (618)	\$	399	\$	483	\$ (232)
Cash flow from investment activities							
Net change in restricted cash and cash equivalents		8		155			163
Net increase in marketable securities	76			40			116
Capital expenditures		(49)		(111)			(160)
Other investing activities	1	1		(2)		(5)	(5)
Net cash provided by (used in) investment activities	77	(40)		82		(5)	114
Cash flow from financing activities							
Net borrowings (repayments) of debt	(48)	667		(367)		(653)	(401)
Other financing activities				(175)		175	
Net cash provided by (used in) financing activities	(48)	667		(542)		(478)	(401)
Effect of exchange rate changes on cash and cash equivalents				10			10
Cash and cash equivalents							
Increase (decrease) during the period	(467)	9		(51)			(509)
At beginning of the period	814	20		323			1,157
2 F							.,
Cash and cash equivalents at end of the period	\$ 347	\$ 29	\$	272	\$		\$ 648

#### 17. Subsequent events

In May 2008, NFC received a third Acknowledgement and Consent from the lenders under the Credit Agreement that clarified certain definitions used to measure the fixed charge coverage ratio.

In May 2008, Ford announced that it planned to reduce its pickup production levels due to current economic conditions. As a significant supplier to Ford, we in turn have lowered engine production and have initiated a temporary layoff in our Indianapolis, Indiana facility. For further discussion related to Ford see Note 12, *Commitments and contingencies*.

In June 2008, we announced that we entered into a memorandum of understanding with Caterpillar Inc. to pursue a strategic alliance in the mutual development of on-highway truck business opportunities and global truck collaboration. The strategic alliance would include the cooperative development of mid-range diesel engines and access to global distribution centers. This transaction is subject to completion of due diligence, execution of definitive agreements, and regulatory approvals.

#### **Navistar International Corporation and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### 18. Restatement and revision of previously issued condensed consolidated financial statements

#### Restatements

Revisions

On December 29, 2008, the management of NIC, with the concurrence of the audit committee of our Board of Directors, concluded that NIC s previously issued condensed consolidated financial statements as of and for the three and six months ended April 30, 2008 should be restated to correct errors related to inventories, accounts payable and costs of products sold in our Truck segment. The errors primarily resulted from not appropriately accounting for material price variances, freight variances, and excess and obsolete inventory reserves. In addition, there were errors related to cut off of inventory receipts.

The following tables reflect the effects of the restatement on (i) the inventories, accounts payable and accumulated deficit as compared to amounts previously reported in the condensed consolidated balance sheet and (ii) the cost of products sold and earnings as compared to amounts previously reported in the condensed consolidated statements of operations:

Increase
(Decrease)

(Decrease)					
\$ 96					
112					
16					
Increase (Decrease)					
Three Months Six M		Months			
Ended	Ended				
April 30, 2008	April	April 30, 2008			
\$ 4	\$	16			
(4)		(16)			
\$ (0.06)	\$	(0.22)			
	\$ 96 112 16 Increase Three Months Ended April 30, 2008	\$ 96 112 16  Increase (Decrease Three Months Six 1 Ended E April 30, 2008 April			

We revised our previously reported consolidated balance sheets as of April 30, 2008 and October 31, 2007 to give effects to recording stock options as redeemable equity securities, which have been classified as mezzanine equity. The redeemable equity securities were previously included in *common stock and additional paid in capital* in *Stockholders deficit*. In June 2007 we amended the terms of then-outstanding stock option awards to allow for cash settlement in the event of a change in control and when certain other conditions exist. In accordance with EITF Topic No. D-98, *Classification and Measurement of Redeemable Securities*, the amended stock options intrinsic values should have been re-measured at the modification date and should have been recorded as *Redeemable equity securities*, which are classified as mezzanine equity on the consolidated balance sheet. To record the amount reported as mezzanine equity, we initially recorded a corresponding reduction of *Common stock and additional paid in capital* in the amount of \$139 million with subsequent adjustments as options vest, expire or are subsequently modified. The corrections had no effect on our previously reported consolidated statements of operations and condensed consolidated statements of cash flows and are not considered material to any previously reported consolidated financial statements.

We also revised our previously reported condensed consolidated statements of cash flows for the six months ended April 30, 2008 and 2007 to reflect the correction of errors identified in those statements. The errors are not considered material to any previously reported consolidated financial statements. The errors primarily resulted from the incorrect allocation of the effects of exchange rate changes on cash and cash

equivalents. The errors had no effect on our previously reported consolidated balance sheets as of April 30, 2008 or 2007 or consolidated statements of operations for the three and six months ended April 30, 2008 and 2007.

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## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## Consolidated Statements of Operations Impact

The following table sets forth the effects of the restatement on the consolidated statements of operations for the three and six months ended April 30, 2008:

	Three Months Ended April 30, 2008				Six Months Ended April 30, 2008			
	As Previously Reported	Restatement	As Restated	As Previously Reported	Restatement	As Restated		
(in millions, except per share data)								
Sales and revenues								
Sales of manufactured products, net	\$ 3,853	\$	\$ 3,853	\$ 6,713	\$	\$ 6,713		
Finance revenues	96		96	190		190		
Sales and revenues, net	3,949		3,949	6,903		6,903		
Costs and expenses								
Costs of products sold	3,196	۷	3,200	5,647	16	5,663		
Selling, general and administrative expenses	364		364	685		685		
Engineering and product development costs	99		99	181		181		
Interest expense	102		102	269		269		
Other income, net	(4)		(4)	(5)		(5)		
Total costs and expenses	3,757	4	3,761	6,777	16	6,793		
Equity in income of non-consolidated affiliates	21		21	45		45		
Income (loss) before income tax	213	(4	1) 209	171	(16	5) 155		
· · ·	213	(2	209		(10	1		
Income tax expense	2		2	(9)		(9)		
Net income (loss)	\$ 215	\$ (4	\$ 211	\$ 162	\$ (16	5) \$ 146		
Basic earnings (loss) per share	\$ 3.06	\$ (0.06	5) \$ 3.00	\$ 2.30	\$ (0.22	2) \$ 2.08		
Diluted earnings (loss) per share	\$ 2.94	\$ (0.06	5) \$ 2.88	\$ 2.22	\$ (0.22	2) \$ 2.00		
Weighted average shares outstanding								
Basic	70.3		70.3	70.3		70.3		
Diluted	73.2		73.2	72.9		72.9		

## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## Consolidated Balance Sheet Impacts

The following table sets forth the effects of the restatements and revisions on the April 30, 2008 consolidated balance sheet:

(in millions)	As Previously Reported		2	Restatements and Revisions		As estated and evised
ASSETS						
Current assets						
Cash and cash equivalents	\$	675	\$		\$	675
Marketable securities	Ψ	38	Ψ		Ψ	38
Finance and other receivables (net of allowance for losses of \$53)		3,142				3.142
Inventories		1,364		96		1,460
Deferred taxes, net		115		, ,		115
Other current assets		167				167
Other current assets		107				107
Total current assets		5,501		96		5,597
Restricted cash and cash equivalents		735		90		735
Finance and other receivables (net of allowance for losses of \$40)		2,330				2,330
Investments in and advances to non-consolidated affiliates		175				175
Property and equipment (net of accumulated depreciation and amortization of \$2,266)		1,980				1,980
Goodwill		359				359
Intangible assets (net of accumulated amortization of \$65)		273				273
Pension assets		121				121
Deferred taxes, net		20				20
Other noncurrent assets		120				120
Other honeutrent assets		120				120
Total assets	•	11,614	\$	96	<b>¢</b> 1	11,710
Total assets	<b>.</b>	11,014	Ф	90	Φ.	11,/10
LIABILITIES, REDEEMABLE EQUITY SECURITIES AND STOCKHOLDERS DEFICIT Liabilities						
Current liabilities						
Notes payable and current maturities of long-term debt	\$	856	\$		\$	856
Accounts payable	Ψ	2,027	Ψ	112	Ψ	2,139
Other current liabilities		1,203		112		1,203
outer eartern manners		1,203				1,203
Total current liabilities		4,086		112		4,198
Long-term debt		6,028		112		6,028
Postretirement benefits liabilities		1,235				1,235
Other noncurrent liabilities		827				827
Other honouriest machines		027				027
Total liabilities		12,176		112	1	12,288
Redeemable equity securities		12,170		138		138
Acutemanic equity securities				130		130

Total stockholders deficit	(562)	(154)	(716)
Total liabilities, redeemable equity securities and stockholders deficit	\$ 11,614	\$ 96	\$ 11,710

## Navistar International Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

## Condensed Consolidated Statements of Cash Flows Impacts

The following table sets forth the effects of the restatements and revisions on the condensed consolidated statements of cash flows for the six months ended April 30, 2008 and 2007:

	Six Months Ended April 30, 2008			Six Months Ended April 30, 2007			
	As Previously Reported	Restate and Revis	d	Restated and Revised	As Previously Reported	Revisions	Revised
(in millions)							
Net cash provided by (used in) operating activities	\$ 311	\$	10	\$ 321	\$ (233)	\$ 1	\$ (232)
Net cash provided by (used in) investing activities	(441)		10	(431)	106	8	114
Net cash provided by (used in) financing activities	11		(6)	5	(410)	9	(401)
Effect of exchange rate changes on cash and cash							
equivalents	17		(14)	3	28	(18)	10
•							
Decrease in cash and cash equivalents	(102)			(102)	(509)		(509)
Cash and cash equivalents at beginning of period	777			777	1,157		1,157
Cash and cash equivalents at end of the period	\$ 675	\$		\$ 675	\$ 648	\$	\$ 648

For the six months ended April 30, 2008, *net cash provided by operating activities* includes a \$16 million decrease to net income and a offsetting \$16 million increase to changes in other assets and liabilities related to the restatement adjustments described above, all other adjustments primarily relate to the correction of the error in the allocation of the effect of exchange rate changes on cash and cash equivalents.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements; Risk Factors

Information provided and statements contained in this report that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (Securities Act), Section 21E of the Securities Exchange Act of 1934 (Exchange Act), and the Private Securities Litigation Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and the company assumes no obligation to update the information included in this report. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy. These statements often include words such as believe, expect, anticipate, intend, plan, estimate or similar expressions. These statements are not guarantees of performance results and they involve risks, uncertainties and assumptions. For a further description of these factors, see Item 1A. Risk Factors included within our Form 10-K for the year ended October 31, 2007, which was filed on May 29, 2008. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements.

Management s Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is designed to provide information that is supplemental to, and should be read together with, our consolidated financial statements and the accompanying notes contained in the Financial Statements and Supplementary Data section of our 2007 Annual Report on Form 10-K. Information in this Item is intended to assist the reader in obtaining an understanding of our condensed consolidated financial statements, information about our business segments and how the results of those segments impact our results of operations and financial condition as a whole, and how certain accounting principles affect the company s condensed consolidated financial statements. Our MD&A includes the following sections:

Executive Summary

Results of Operations and Segment Results of Operations

Liquidity and Capital Resources

Other Information

Critical Accounting Policies

New Accounting Pronouncements

#### **Executive Summary**

We are an international manufacturer of International brand commercial trucks, IC brand buses, MaxxForce brand diesel engines, WCC brand chassis for motor homes and step vans, and a provider of service parts for all makes of trucks and trailers. Additionally, we are a private-label designer and manufacturer of diesel engines for the pickup truck, van, and SUV markets. We also provide retail, wholesale, and lease financing of our trucks, and financing for our wholesale accounts and selected retail accounts receivable. We operate in four industry segments: Truck, Engine, Parts (referred to as our manufacturing segments), and Financial Services. Corporate contains those items that do not fit into our four segments. Selected financial data for each segment can be found in Note 13, Segment reporting, to the accompanying condensed consolidated financial statements.

Our business is heavily influenced by the overall performance of the traditional medium and heavy truck markets within U.S. and Canada, which includes vehicles in weight classes 6 through 8, including school buses. These markets are typically cyclical in nature but in certain years they have also been impacted by accelerated purchases of trucks ( pre-buy ) in anticipation of higher prices due to stricter emissions standards imposed by the U.S. Environmental Protection Agency, as was particularly evident throughout 2006. In turn, the industry has experienced corresponding periods of delayed purchases of trucks during the last three quarters of 2007 and into

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2008. To minimize the impact of the traditional markets cyclicality, our continuing strategy incorporates further growth in our Parts segment and an increased presence in expansion markets such as the non-U.S. military, recreational vehicle, commercial step-van and export markets. In addition, within the traditional markets, we continue to focus on U.S. military growth and market share expansion to further mitigate the impact of traditional markets volatility. Furthermore, we continue to focus on improving the cost structure in our Truck and Engine segments while delivering products of distinction and evaluating opportunities to contain our legacy costs, utilize our deferred tax assets, and return to a more conventional capital structure.

We experienced a decline in unit volumes in both the Truck and Engine segments during the six month period ended April 30, 2008 compared to the same period in 2007 despite an increase in unit volumes within the Engine segment for the second quarter of 2008. Worldwide Truck segment units invoiced to customers were 27,200 (a decrease of 3.9%) and 46,500 (a decrease of 25.0%) for the quarter and the six month period ended April 30, 2008, respectively, compared to the same three month and six month periods in 2007. Total Engine segment units, which include units delivered both to OEMs and our Truck segment, were 102,500 (an increase of 8.2%) and 188,300 (a decrease of 5.3%) during the second quarter and first half of 2008, respectively, which compares to 94,700 and 198,800 in the same periods of 2007.

During the quarter ended April 30, 2008, the traditional truck retail industry, as well as the heavy duty pickup market, remained depressed, which is reflected in the 61,200 retail units sold during this period compared to 82,400 units sold in the second quarter of 2007. Total traditional truck units sold during the six month period ended April 30, 2008 amounted to 118,300 that compares to 192,000 units for the same six month period in 2007. The depressed sales in the retail truck industry did not significantly impact our total engine volumes in the second quarter of 2008 primarily due to volume growth with OEMs other than Ford. Our engine volumes increased by 7,800 units in the second quarter of 2008 when compared to the same period in 2007. Despite the continuation of the downturn experienced throughout the traditional truck markets during the second quarter of 2008, we attained consolidated net sales and revenues for the quarter and the six month period ended April 30, 2008 of \$3.9 billion and \$6.9 billion, respectively, which compares with \$3.0 billion and \$6.1 billion for the same respective periods in 2007. Growth in our U.S. military sales, the introduction of new products, competitive pricing strategies, and a slight increase in sales in our expansion markets contributed to overall sales and revenue growth during the second quarter and first half of 2008 compared to the same period in 2007. U.S. military sales included in our consolidated net sales and revenues were \$1.0 billion and \$1.6 billion in the second quarter and first half of 2008, respectively, compared to \$63 million and \$107 million for the comparable periods in 2007.

For the quarter and six month period ended April 30, 2008, we realized net income of \$211 million and \$146 million, respectively, compared to net losses of \$25 million and \$13 million for the respective periods in 2007. Our diluted earnings per share were \$2.88 for the quarter ended April 30, 2008 compared to a diluted loss per share of \$0.36 for the same period in 2007. Our diluted earnings per share were \$2.00 for the six month period ended April 30, 2008 that compares to a diluted loss per share of \$0.19 for the same period in 2007. During the second quarter and first half year of 2008, we recognized a benefit of \$2 million and incurred an expense of \$9 million, respectively, of state, local, and foreign income taxes. Included in the change in our results were the following items in the second quarter of 2008: non-cash mark to market benefit in our interest rate swap agreements of \$1 million during the second quarter of 2008 as compared to a charge of \$6 million in the same period in 2007, and professional, consulting, and auditing expenses of \$40 million in the second quarter of 2008 as compared to expense of \$41 million in the same period in 2007. Included in the change in our results were the following items in the first half of 2008: non-cash mark to market charge on our interest rate swap agreements of \$39 million during the first half of 2008 as compared to a nominal amount in the same period in 2007, professional, consulting, and auditing expenses of \$105 million in the first half of 2008 as compared to expenses of \$86 million in the same period in 2007, debt refinancing and restructuring costs of \$31 million in the first half of 2007 that did not occur in the same period in 2008, and a \$42 million reduction in postretirement expense in the first half of 2008 due to changes in our UAW agreement that did not impact the same period in 2007.

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A summary of our condensed results of operations, including diluted earnings (loss) per share, is as follows:

		Three Months Ended April 30,		ths Ended il 30,
	2008	2007	2008	2007
(in millions, except per share data)				
Sales and revenues, net	\$ 3,949	\$ 2,990	\$ 6,903	\$ 6,138
Total costs and expenses	3,761	3,027	6,793	6,172
Equity in income of non-consolidated affiliates	21	18	45	40
Income (loss) before income tax	209	(19)	155	6
Net income (loss)	211	(25)	146	(13)
Diluted earnings (loss) per share	2.88	(0.36)	2.00	(0.19)
Subsequent Event				

During May 2008, Ford announced that it planned to reduce its pickup production levels due to current economic conditions. As a significant supplier to Ford, we in turn have lowered engine production and have initiated a temporary layoff in our Indianapolis, Indiana facility. A prolonged reduction in Ford s demand for our engines could have a material impact on our financial position, results of operations, or cash flows.

#### **Results of Operations and Segment Results of Operations**

The following tables summarize our consolidated statements of operations and illustrate the key financial indicators used to assess the consolidated financial results. Financial information is presented for the quarters and six month periods ended April 30, 2008 and 2007, as prepared in accordance with U.S. GAAP for interim financial information.

#### **Results of Operations**

	Three Mon Apri	Percentage		
	2008	2007	Change	Change
(in millions, except per share data and percentage change)	(Restated)			
Sales and revenues, net	\$ 3,949	\$ 2,990	\$ 959	32.1
Costs of products sold	3,200	2,472	728	29.4
Selling, general and administrative expenses	364	345	19	5.5
Engineering and product development costs	99	95	4	4.2
Interest expense	102	131	(29)	(22.1)
Other income, net	(4)	(16)	12	N.M.
Total costs and expenses	3,761	3,027	734	24.2
Equity in income of non-consolidated affiliates	21	18	3	16.7
• •				
Income (loss) before income tax	209	(19)	228	N.M.
Income tax benefit (expense)	2	(6)	8	N.M.
		. ,		
Net income (loss)	\$ 211	\$ (25)	\$ 236	N.M.
Diluted earnings (loss) per share	\$ 2.88	\$ (0.36)	\$ 3.24	N.M.
Direct currings (1005) per share	Ψ 2.00	Ψ (0.50)	Ψ 3.2-	14.141.

N.M. Not meaningful.

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	Six Months Ended April 30,			Percentage
	2008	2007	Change	Change
(in millions, except per share data and percentage change)	(Restated)	A < 120	<b>A. 7.65</b>	12.5
Sales and revenues, net	\$ 6,903	\$ 6,138	\$ 765	12.5
Costs of products sold	5,663	5,077	586	11.5
Selling, general and administrative expenses	685	642	43	6.7
Engineering and product development costs	181	198	(17)	(8.6)
Interest expense	269	242	27	11.2
Other (income) expenses, net	(5)	13	(18)	N.M.
Total costs and expenses	6,793	6,172	621	10.1
Equity in income of non-consolidated affiliates	45	40	5	12.5
Income before income tax	155	6	149	N.M.
Income tax expense	(9)	(19)	10	N.M.
	. ,			
Net income (loss)	<b>\$ 146</b>	\$ (13)	\$ 159	N.M.
		. ( - )	,	
Diluted earnings (loss) per share	\$ 2.00	\$ (0.19)	\$ 2.19	N.M.
	φ 2.00	φ (0.19)	φ 2.19	11.111.
Net Sales and Revenues				

Our net sales and revenues are comprised of the following:

	Three Mor	Percentage		
	2008	2007	Change	Change
(in millions, except percentage change)				
Sales of manufactured products, net U.S. and Canada	\$ 3,230	\$ 2,399	\$ 831&nb	sp