

SYNOVUS FINANCIAL CORP  
Form 10-K  
February 29, 2012  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-K

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Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the fiscal year ended December 31, 2011  
Commission file number 1-10312

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SYNOVUS FINANCIAL CORP.  
(Exact name of registrant as specified in its charter)

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|--|---|
| Georgia  | 58-1134883                                |
| (State or other jurisdiction of incorporation or organization)     | (I.R.S. Employer Identification No.)      |
| 1111 Bay Avenue  | 31901                                     |
| Suite 500, Columbus, Georgia                                       | (Zip Code)                                |
| (Address of principal executive officers)                          |   |
| Registrant's telephone number, including area code: (706) 649-2311 |   |
| Securities registered pursuant to Section 12(b) of the Act:        |   |
| Title of each class  | Name of each exchange on which registered |
| Common Stock, \$1.00 Par Value                                     | New York Stock Exchange                   |
| Tangible Equity Units  | New York Stock Exchange                   |
| Series B Participating Cumulative Preferred Stock                  | New York Stock Exchange                   |
| Purchase Rights  |   |
| Securities registered pursuant to Section 12(g) of the Act: NONE   |   |

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Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements

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incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

As of June 30, 2011, the aggregate market value of the registrant's Common Stock held by non-affiliates of the registrant was approximately \$1,510,990,260 based on the closing sale price of \$2.08 reported on the New York Stock Exchange on June 30, 2011.

As of February 16, 2012, there were 792,254,596 shares of the registrant's Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

| Incorporated Documents   | Form 10-K Reference Locations |
|--|-------------------------------|
| Portions of the Proxy Statement for the Annual Meeting of Shareholders to be held April 26, 2012 ("Proxy Statement") | Part III                      |

Table of Contents

Table of Contents

|   | Page       |
|---|------------|
| <u>Part I</u>   |            |
| Table of Defined Terms  |            |
| <u>Forward Looking Statements</u>   | <u>1</u>   |
| <u>Item 1. Business</u>   | <u>2</u>   |
| <u>Item 1A. Risk Factors</u>  | <u>28</u>  |
| <u>Item 1B. Unresolved Staff Comments</u>   | <u>38</u>  |
| <u>Item 2. Properties</u>   | <u>38</u>  |
| <u>Item 3. Legal Proceedings</u>  | <u>39</u>  |
| <u>Item 4. Mine Safety Disclosures</u>  | <u>39</u>  |
| <u>Part II</u>  |            |
| <u>Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Repurchases of Equity Securities</u> | <u>40</u>  |
| <u>Item 6. Selected Financial Data</u>  | <u>43</u>  |
| <u>Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>                          | <u>45</u>  |
| <u>Item 7A. Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>88</u>  |
| <u>Item 8. Financial Statements and Supplementary Data</u>  | <u>91</u>  |
| <u>Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure</u>                           | <u>160</u> |
| <u>Item 9A. Controls and Procedures</u>   | <u>160</u> |
| <u>Item 9B. Other Information</u>   | <u>161</u> |
| <u>Part III</u>   |            |
| <u>Item 10. Directors, Executive Officers and Corporate Governance</u>  | <u>162</u> |
| <u>Item 11. Executive Compensation</u>  | <u>162</u> |
| <u>Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>                | <u>162</u> |
| <u>Item 13. Certain Relationships and Related Transactions, and Director Independence</u>                                     | <u>163</u> |
| <u>Item 14. Principal Accountant Fees and Services</u>  | <u>163</u> |
| <u>Part IV</u>  |            |
| <u>Item 15. Exhibits and Financial Statement Schedules</u>  | <u>164</u> |

Table of Contents

SYNOVUS FINANCIAL CORP.

INDEX OF DEFINED TERMS

ALCO – Synovus' Asset Liability Management Committee

ALLL – Allowance for Loan and Lease Loss

ARRA – American Recovery and Reinvestment Act of 2009

ASC – Accounting Standards Codification

ASU – Accounting Standards Update

BAM – Broadway Asset Management, Inc., a wholly-owned subsidiary of Synovus Financial Corp.

BCBS – Basel Committee on Banking Supervision

BSA/AML – Bank Secrecy Act / Anti-Money Laundering

BOV – broker's opinion of value

bp – basis point (bps - basis points)

CD – certificate of deposit

C&D – residential construction and development loans

C&I – commercial and industrial loans

CB&T – Columbus Bank and Trust Company, a division of Synovus Bank. Synovus Bank is a wholly-owned subsidiary of Synovus Financial Corp.

CAMELS Rating System – A term defined by bank supervisory authorities, referring to Capital, Assets, Management, Earnings, Liquidity, and Sensitivity to market risk

CEO – Chief Executive Officer

CFO – Chief Financial Officer

CFPB – Consumer Finance Protection Bureau

Charter Consolidation – Synovus' consolidation of its 30 banking subsidiaries into a single bank charter in 2010

Code – Internal Revenue Code of 1986, as amended

Common Stock – Common Stock, par value \$1.00 per share, of Synovus Financial Corp.

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Company – Synovus Financial Corp. and its wholly-owned subsidiaries, except where the context requires otherwise

Covered Litigation – Certain Visa litigation for which Visa is indemnified by Visa USA members

CPP – U.S. Department of the Treasury Capital Repurchase Program

CRE – Commercial Real Estate

CROA – Credit Repair Organization Act

DIF – Deposit Insurance Fund

i

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Table of Contents

Dodd-Frank Act – The Dodd-Frank Wall Street Reform and Consumer Protection Act

DRR – Designated Reserve Ratio

DTA – deferred tax asset

EESA – Emergency Economic Stabilization Act of 2008

EITF – Emerging Issues Task Force

EL – expected loss

EPS – earnings per share

Exchange Act – Securities Exchange Act of 1934, as amended

FASB – Financial Accounting Standards Board

FDIC – Federal Deposit Insurance Corporation

FINRA – Financial Industry Regulatory Authority

FFIEC – Federal Financial Institutions Examination Council

FHLB – Federal Home Loan Bank

FICO – The Financing Corporation

GA DBF – Georgia Department of Banking and Finance

GAAP – Accounting Principles Generally Accepted in the United States of America

Georgia Commissioner – Banking Commissioner of the State of Georgia

GSE – government sponsored enterprise

HELOC – home equity line of credit

IFRS – International Financial Reporting Standards

IOLTA – Interest on Lawyer Trust Account

IPO – Initial Public Offering

IRC – Internal Revenue Code

IRS – Internal Revenue Service

LGD – loss given default

LIBOR – London Interbank Offered Rate

LIHTC – Low Income Housing Tax Credit

LTV – loan-to-collateral value ratio

MAD – Synovus' Managed Assets Division, a division of Synovus Bank

ii

---

Table of Contents

MBS – mortgage-backed securities

nm – not meaningful

NPA – non-performing assets

NPL – non-performing loans

NSF – non-sufficient funds

NYSE – New York Stock Exchange

OFAC – Office of Foreign Assets Control

ORE – other real estate

ORM – Operational Risk Management

Parent Company – Synovus Financial Corp.

PD – probability of default

POS – point-of-sale

RCSA – Risk Control Self-Assessment

SAB – SEC Staff Accounting Bulletin

SBA – Small Business Administration

SEC – U.S. Securities and Exchange Commission

Securities Act – Securities Act of 1933, as amended

Series A Preferred Stock – Synovus' Fixed Rate Cumulative Perpetual Preferred Stock, Series A, without par value

Shared Deposit – Prior to the Charter Consolidation, Synovus offered this deposit product which gave its customers the opportunity to access up to \$7.5 million in FDIC insurance by spreading deposits across its 30 separately-chartered banks.

Synovus – Synovus Financial Corp.

Synovus Bank – A Georgia state-chartered bank, formerly known as Columbus Bank and Trust Company, and wholly-owned subsidiary of Synovus, through which Synovus conducts its banking operations

Synovus Mortgage – Synovus Mortgage Corp. - a wholly-owned subsidiary of Synovus Bank

Synovus Trust Company, N. A. – a wholly-owned subsidiary of Synovus Bank



TAGP – Transaction Account Guarantee Program

TARP – Troubled Asset Relief Program

TBA – to-be-announced (with respect to mortgage-backed securities to be delivered in the future)

TDR – troubled debt restructuring (as defined by ASC 310-40)

tMEDS – tangible equity units each composed of a prepaid stock purchase contract and a junior subordinated amortizing note

TSYS – Total System Services, Inc.

iii

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Table of Contents

UCL – Unfair Competition Law

USA PATRIOT Act – Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism

VIE – variable interest entity, as defined by authoritative accounting literature

Visa – The Visa U.S.A. Inc. card association or its affiliates, collectively

Visa Class B shares – Class B shares of Common Stock issued by Visa which are subject to restrictions with respect to sale until all of the Covered Litigation has been settled.

Visa Derivative – A derivative contract with the purchaser of Visa Class B shares which provides for settlements between the purchaser and Synovus based upon a change in the ratio for conversion of Visa Class B shares into Visa Class A shares

Visa IPO – The initial public offering of shares of Class A Common Stock by Visa, Inc. on March 25, 2008

iv

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Table of Contents

Part I

In this Report, the words “Synovus,” “the Company,” “we,” “us,” and “our” refer to Synovus Financial Corp. together with its wholly-owned subsidiaries, except where the context requires otherwise.

**FORWARD-LOOKING STATEMENTS**

Certain statements made or incorporated by reference in this Report which are not statements of historical fact, including those under “Management's Discussion and Analysis of Financial Condition and Results of Operations,” and elsewhere in this Report, constitute forward-looking statements within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. Forward-looking statements include statements with respect to Synovus' beliefs, plans, objectives, goals, targets, expectations, anticipations, assumptions, estimates, intentions and future performance and involve known and unknown risks, many of which are beyond Synovus' control and which may cause Synovus' actual results, performance or achievements or the commercial banking industry or economy generally, to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

All statements other than statements of historical fact are forward-looking statements. You can identify these forward-looking statements through Synovus' use of words such as “believes,” “anticipates,” “expects,” “may,” “will,” “assume,” “should,” “predicts,” “could,” “should,” “would,” “intends,” “targets,” “estimates,” “projects,” “plans,” “potential” and other similar words and expressions of the future or otherwise regarding the outlook for Synovus' future business and financial performance and/or the performance of the commercial banking industry and economy in general. Forward-looking statements are based on the current beliefs and expectations of Synovus' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forward-looking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this document. Many of these factors are beyond Synovus' ability to control or predict. These factors include, but are not limited to:

- (1) further deterioration in credit quality may result in increased non-performing assets and credit losses, which could adversely impact our capital, financial condition, and results of operations;  
continuing declines in the values of residential and commercial real estate may result in further write-downs of
- (2) assets and realized losses on disposition of non-performing assets, which may increase credit losses and negatively affect our financial results;  
continuing weakness in the residential and commercial real estate environment, which may negatively impact our
- (3) ability to dispose of distressed assets, and may result in continued elevated levels of non-performing assets and potential problem loans;
- (4) the impact on our borrowing costs, capital costs and our liquidity due to further adverse changes in our credit ratings;
- (5) the risk that our allowance for loan losses may prove to be inadequate or may be negatively affected by credit risk exposures;
- (6) the concentration of our non-performing assets by loan type, in certain geographic regions and with affiliated borrowing groups;
- (7) changes in the interest rate environment and competition in our primary market area may result in increased funding costs or reduced earning assets yields, thus reducing margins and net interest income;  
restrictions or limitations on access to funds from historical and alternative sources of liquidity could adversely
- (8) affect our overall liquidity, which could restrict our ability to make payments on our obligations or dividend payments on our Common Stock and Series A preferred stock and our ability to support asset growth and sustain our operations and the operations of Synovus Bank;
- (9) future availability and cost of additional capital and liquidity on favorable terms, if at all;  
the risks that we may be required to undertake additional strategic initiatives or seek or deploy additional capital
- (10) to satisfy applicable regulatory capital standards and pressures in light of expected increases in capital and liquidity requirements or as a result of supervisory actions or directives;

- (11) changes in the cost and availability of funding due to changes in the deposit market and credit market, or the way in which we are perceived in such markets, including a further reduction in our debt ratings;
- (12) risks related to the timing of the recoverability of our deferred tax asset, which is subject to considerable judgment, and the risk that even after the recovery of our deferred tax asset balance under GAAP, there will remain limitations on the ability to include our deferred tax assets for regulatory capital purposes;
- (13) the risk that we could have an “ownership change” under Section 382 of the Internal Revenue Code, which could impair our ability to timely and fully utilize our net operating losses and built-in losses that may exist when such “ownership change” occurs;

Table of Contents

- the impact of our continued participation in the TARP and the CPP, including the impact on compensation and other restrictions imposed under TARP which affect our ability to attract, retain, and compensate talented executives and other employees and the impact of actions that we may be required to take to exit from the CPP and repay the outstanding preferred stock issued under the CPP;
- (14) the impact of the Dodd-Frank Act and other recent and proposed changes in governmental policy, laws and regulations, including proposed and recently enacted changes in the regulation of banks and financial institutions, or the interpretation or application thereof, including restrictions, increased capital requirements, limitations and/or penalties arising from banking, securities and insurance laws, regulations and examinations and restrictions on compensation;
- (15) the impact on our financial results, reputation and business if we are unable to comply with all applicable federal and state regulations and applicable memoranda of understanding, other supervisory actions or directives and any necessary capital initiatives;
- (16) the risk that our enterprise risk management framework may not identify or address risks adequately, which may result in unexpected losses;
- (17) the continuing impact of the execution of our strategic plan and efficiency and growth initiatives announced in late 2010 and January 2011, including the risk that we may not sustain the annual levels of expense savings realized to date under the plan or achieve the revenue growth and other benefits from such initiatives;
- (18) the costs and effects of litigation, investigations, inquiries or similar matters, or adverse facts and developments related thereto;
- (19) the costs of services and products to us by third parties, whether as a result of our financial condition, credit ratings, the way we are perceived by such parties, the economy or otherwise;
- (20) the effects of any damages to Synovus' reputation resulting from developments related to any of the items identified above; and
- (21) other factors and other information contained in this Report and in other reports and filings that we make with the SEC under the Exchange Act, including, without limitation, those found in "Part I - Item 1A.- Risk Factors" of this Report.
- (22)

For a discussion of these and other risks that may cause actual results to differ from expectations, you should refer to the risk factors and other information in this Report, and our other periodic filings, including quarterly reports on Form 10-Q and current reports on Form 8-K, that we file from time to time with the SEC. All written or oral forward-looking statements that are made by or are attributable to Synovus are expressly qualified by this cautionary notice. You should not place undue reliance on any forward-looking statements, since those statements speak only as of the date on which the statements are made. Synovus undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of new information or unanticipated events, except as may otherwise be required by law.

## ITEM 1. BUSINESS

### Overview

#### General

Synovus Financial Corp. is a financial services company and a registered bank holding company headquartered in Columbus, Georgia. We provide integrated financial services including commercial and retail banking, financial management, insurance and mortgage services to our customers through 30 locally-branded banking divisions of our wholly-owned subsidiary bank, Synovus Bank, and other offices in Georgia, Alabama, South Carolina, Florida and Tennessee.

Our relationship-based approach to banking is built on creating long-term relationships with our customers utilizing a decentralized customer delivery model. This relationship banking approach allows our bankers to serve their customers' individual needs and demonstrates our commitment to the communities in which we operate. We believe that these factors position us to take advantage of future growth opportunities in our existing markets.

We were incorporated under the laws of the State of Georgia in 1972. Our principal executive offices are located at 1111 Bay Avenue, Suite 500, Columbus, Georgia 31901 and our telephone number at that address is (706) 649-2311.

Our Common Stock is traded on the New York Stock Exchange under the symbol “SNV.”

2011 Business Highlights

2011 was an inflection point for Synovus. Key achievements during 2011 include the following:

Return to profitability in the second half of 2011-Synovus reported net income available to common shareholders of \$12.8 million for the fourth quarter of 2011, compared to net income available to common shareholders of \$15.7 million for the third quarter of 2011, and a net loss attributable to common shareholders of \$180.0 million in the fourth quarter of 2010. Diluted net income per common share for the fourth quarter of 2011 was \$0.01, compared to diluted net income

Table of Contents

per common share of \$0.02 for the third quarter of 2011, and a net loss per common share of \$0.229 for the fourth quarter of 2010. The fourth quarter of 2011 results include net investment securities gains of \$10.3 million (compared to \$62.9 million for the third quarter of 2011) as well as a \$5.9 million charge related to Synovus' indemnification obligation as a member of the Visa USA network. For 2011, Synovus reported a net loss attributable to common shareholders of \$118.7 million, an 86.0% improvement compared to a net loss attributable to common shareholders of \$848.2 million for 2010.

**Continued improvement in credit metrics** - We continued to aggressively manage credit and improve credit quality metrics. Total credit costs were \$568.1 million in 2011, a 57.3% decline from \$1.33 billion in 2010. Total net charge-offs were \$585.8 million in 2011, a 57.3% decline from \$1.37 billion in 2010. New non-performing loan inflows were \$948.8 million in 2011, a 40.2% improvement from \$1.59 billion in 2010. The total write-downs and allowance on total non-performing assets at December 31, 2011 was approximately 43%.

**Continued disposition of distressed assets** - During 2011, we continued to execute on our strategy to dispose of distressed assets, disposing of \$702.5 million of distressed assets. As a result, non-performing assets have continued to decline at a steady pace and were \$1.12 billion at December 31, 2011, a 12.7% decline from December 31, 2010, and a 39.4% decline from the peak in the first quarter of 2010.

**Net interest margin** - Net interest margin in the fourth quarter of 2011 was 3.52%, an increase of five basis points from the third quarter of 2011 and an increase of fifteen basis points from the fourth quarter of 2010. The net interest margin for the year ended December 31, 2011 was 3.51%, an increase of fifteen basis points from 2010.

**Focus on expense control** - In 2011, we continued our focus on expense control and realized a \$105.8 million or a 10.5% reduction in total non-interest expense, and a \$95.3 million or 11.7% reduction in core non-interest expense. See "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Non-GAAP financial measures". During 2011, we completed a process re-design of our loan and deposit operations systems to reduce costs while improving the customer experience and began implementation of these changes in the third quarter. Deposit and consumer loan implementation was completed by the 2011 year-end, with commercial loan changes expected to be completed by the end of the first quarter of 2012. Through process redesign and our other efficiency initiatives, we achieved substantial progress in aligning our operating cost structure with the current size of our organization. We will continue targeted efforts to identify additional efficiencies while retaining a structure that supports growth. Total reported non-interest expense for 2011 was \$903.8 million compared to \$1.01 billion for 2010. The total number of employees at December 31, 2011 was 5,224, a decrease of 885, compared to 6,109 at December 31, 2010.

**Deposits** - Total deposits at December 31, 2011 were \$22.41 billion, a decrease of \$2.09 billion, or 8.5% from December 31, 2010. The decline in total deposits was driven primarily by a planned reduction of brokered deposits and a continued wind-down of the Shared Deposits program. Total core deposits, excluding time deposits, at December 31, 2011 grew \$600.6 million, or 3.9% from December 31, 2010 and non-interest bearing demand deposits as a percentage of total deposits increased to 23.9% at December 31, 2011 from 17.5% at December 31, 2010. See "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Non-GAAP financial measures".

**Balance sheet** - At December 31, 2011, total assets were \$27.16 billion and total shareholders' equity was \$2.83 billion.

Synovus believes that these accomplishments provide momentum for long-term, sustained profitability and growth in 2012 and future periods.

Additional information relating to our business and our subsidiaries, including a detailed description of our operating results and financial condition for 2011, 2010 and 2009, our loan portfolio (by loan type and geography), our credit

metrics and our deposits is contained below and under “Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations” in this Report.

#### Banking Operations

Synovus conducts its banking operations through Synovus Bank. Synovus Bank is a Georgia state-chartered bank. Synovus Bank operates through 30 locally-branded bank divisions throughout Alabama, Florida, Georgia, South Carolina and Tennessee. Synovus Bank offers commercial banking services and retail banking services. Our commercial banking services include cash management, asset management, capital markets services, institutional trust services and commercial, financial and real estate loans. Our retail banking services include accepting customary types of demand and savings deposits; mortgage, installment and



Table of Contents

other retail loans; investment and brokerage services; safe deposit services; automated banking services; automated fund transfers; Internet based banking services; and bank credit card services, including MasterCard and Visa services.

## Table 1 – Bank Divisions

As of December 31, 2011, Synovus Bank operates under the following 30 locally-branded bank divisions in the following states:

| Division  | State(s)              |
|---|-----------------------|
| CB&T Bank of East Alabama                       | Alabama               |
| Community Bank & Trust of Southeast Alabama     | Alabama               |
| The Bank of Tuscaloosa                          | Alabama               |
| Sterling Bank                                   | Alabama               |
| First Commercial Bank of Huntsville             | Alabama               |
| First Commercial Bank                           | Alabama               |
| The First Bank of Jasper                        | Alabama               |
| The Tallahassee State Bank                      | Florida               |
| Coastal Bank and Trust of Florida               | Florida               |
| First Coast Community Bank                      | Florida               |
| Synovus Bank                                    | Florida               |
| Synovus Bank of Jacksonville                    | Florida               |
| Columbus Bank and Trust Company                 | Georgia               |
| Commercial Bank                                 | Georgia               |
| Commercial Bank & Trust Company of Troup County | Georgia               |
| SB&T Bank                                       | Georgia               |
| The Coastal Bank of Georgia                     | Georgia               |
| First State Bank and Trust Company of Valdosta  | Georgia               |
| Bank of Coweta                                  | Georgia               |
| First Community Bank of Tifton                  | Georgia               |
| CB&T Bank of Middle Georgia                     | Georgia               |
| Sea Island Bank                                 | Georgia               |
| Citizens First Bank                             | Georgia               |
| AFB&T   | Georgia               |
| Bank of North Georgia                           | Georgia               |
| Georgia Bank & Trust                            | Georgia               |
| NBSC  | South Carolina        |
| The Bank of Nashville                           | Tennessee             |
| Trust One Bank                                  | Tennessee             |
| Cohutta Banking Company                         | Tennessee and Georgia |

## Table 2 – Bank Branch Locations

The following chart reflects the distribution of our branch locations as of December 31, 2011, in each of the states in which we conduct banking operations:

Table of Contents

|                |          |
|----------------|----------|
| State          | Branches |
| Georgia        | 129      |
| Alabama        | 47       |
| South Carolina | 42       |
| Florida        | 55       |
| Tennessee      | 20       |
| Total          | 293      |

## Major Non-bank Subsidiaries

In addition to our banking operations, we also provide various other financial services to our customers through the following direct and indirect wholly-owned non-bank subsidiaries:

Synovus Securities, Inc., headquartered in Columbus, Georgia, which specializes in professional portfolio management for fixed-income securities, investment banking, the execution of securities transactions as a broker/dealer and the provision of individual investment advice on equity and other securities;

Synovus Trust Company, N.A., headquartered in Columbus, Georgia, which provides trust services;

Synovus Mortgage Corp., headquartered in Birmingham, Alabama, which offers mortgage services; and

GLOBALT, Inc., headquartered in Atlanta, Georgia, which provides asset management and financial planning services.

## Business Development

Synovus has traditionally focused on a strategy that includes expanding and diversifying its franchise in terms of revenues, profitability and asset size while maintaining a community banking, relationship-based approach to banking. This strategy has encompassed both organic growth and acquisitions of complementary banks and financial services businesses. During the 1990's and through 2006, Synovus' growth resulted largely from acquisitions of smaller community banks. As a result of the economic crisis that began in 2008, Synovus has refocused its efforts on initiatives to increase revenue through organic growth, lower its cost structure, reduce its concentration of CRE loans, strengthen its balance sheet and capital position and aggressively reduce non-performing assets.

## Lending Activities

## Overview

The primary goal of Synovus' lending function is to help clients achieve their financial goals by providing quality loan products that are fair to the client and profitable to Synovus. Management believes that this purpose can best be accomplished by building strong, profitable client relationships over time and maintaining a strong presence and position of influence in the communities Synovus serves. Synovus strives to serve all of its customers with the highest levels of courtesy, respect, gratitude and fairness and deliver its services with unparalleled expertise, efficiency, responsiveness and accuracy. This relationship-based approach to banking enables Synovus' bankers to develop a deep knowledge of Synovus' customers and the markets in which they operate. Synovus has recently taken and continues to take steps to improve the consistency of its lending processes across all of its banking divisions, to strengthen the underwriting criteria it employs to evaluate new loans and loan renewals, and to diversify its loan portfolio in terms of type, industry and geographical concentration. Synovus believes that these measures will better position it to meet the credit needs of businesses and consumers in the markets it serves while pursuing a balanced strategy of loan profitability, loan growth and loan quality.

Synovus conducts the majority of its lending activities within the framework of its relationship-based approach to banking built on creating long-term relationships with its customers. The following tables summarize Synovus' loan portfolio by type and by state at December 31, 2011 and 2010.



Table of Contents

| Table 3 – Loans by Type<br>(Dollars in thousands) | 2011         |       | 2010           |       |   |
|---|--------------|-------|----------------|-------|---|
|   | Total Loans  | % *   | Total Loans    | % *   |   |
| Investment properties                             | \$4,557,313  | 22.7  | % \$5,059,102  | 23.4  |   |
| 1-4 family properties                             | 1,618,484    | 8.1   | 2,102,787      | 9.7   |   |
| Land acquisition                                  | 1,094,821    | 5.4   | 1,218,691      | 5.7   |   |
| Total commercial real estate                      | 7,270,618    | 36.2  | 8,380,580      | 38.8  |   |
| Commercial and industrial                         | 8,941,274    | 44.5  | 9,264,811      | 42.9  |   |
| Retail  | 3,879,907    | 19.3  | 3,950,808      | 18.3  |   |
| Deferred fees and costs, net                      | (11,986 )    | nm    | (10,436 )      | nm    |   |
| Total loans, net of deferred fees and costs       | \$20,079,813 | 100.0 | % \$21,585,763 | 100.0 | % |

\* Loan balance in each category expressed as a percentage of total loans, net of deferred fees and costs.  
nm = not meaningful

| Table 4 – Loans by State<br>(Dollars in thousands) | 2011         |                                | 2010           |                                |   |
|--|--------------|--------------------------------|----------------|--------------------------------|---|
|  | Total Loans  | As a % of Total Loan Portfolio | Total Loans    | As a % of Total Loan Portfolio |   |
| Georgia  | \$10,666,542 | 53.1                           | % \$11,345,896 | 52.6                           | % |
| Atlanta  | 3,597,103    | 17.9                           | 3,587,597      | 16.6                           |   |
| Florida  | 2,603,167    | 13.0                           | 2,830,251      | 13.1                           |   |
| South Carolina                                     | 2,730,401    | 13.6                           | 3,019,120      | 14.0                           |   |
| Tennessee  | 873,466      | 4.3                            | 974,548        | 4.5                            |   |
| Alabama  | 3,206,237    | 16.0                           | 3,415,948      | 15.8                           |   |
| Consolidated                                       | \$20,079,813 | 100.0                          | % \$21,585,763 | 100.0                          | % |

The following discussion describes the underwriting procedures of Synovus' lending function and presents the principal types of lending conducted by Synovus. The results of Synovus' lending activities and the relative risk of Synovus' loan portfolio are discussed in "Part II – Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report.

Underwriting Approach

Recognizing that its loan portfolio is the primary source of revenue, Synovus' management believes that proper and consistent loan underwriting throughout Synovus' banking divisions is critical to Synovus' long-term financial success. Synovus' underwriting approach is designed to effectively govern the degree of assumed risk and ensure that its credit relationships conform to Synovus' overall risk philosophy. During 2009 and 2010, Synovus transitioned its underwriting standards and key underwriting functions from a decentralized bank-by-bank approach to a more centralized regional approach and, finally, to a centralized organization-wide approach with the completion of the Charter Consolidation. These underwriting standards address collateral requirements; guarantor requirements (including policies on financial statement, tax return, and limited guarantees); requirements regarding appraisals and their review; loan approval hierarchy; standard consumer and small business credit scoring underwriting criteria (including credit score thresholds, maximum maturity and amortization, loan-to-value limits, global service coverage, and debt to income limits); commercial real estate and C&I underwriting guidelines (including minimum debt service coverage ratio, maximum amortization, minimum equity requirements, maximum loan-to-value ratios); lending limits; and credit approval authorities. Additionally, Synovus has implemented an enhanced loan concentration policy to limit and manage its exposure to certain loan concentrations, including commercial real estate. The enhanced loan concentration policy provides a more detailed program for portfolio risk management and reporting including limits on commercial real estate loans as a percentage of risk-based capital (in the aggregate and by loan type), large borrower concentration limits and monitoring, as well as portfolio mix monitoring. Synovus' underwriting process is

structured to require oversight that is proportional to the size and complexity of the lending relationship. Synovus utilizes a tiered credit approval process requiring larger loans to be approved by more senior bank officers as well as an independent senior credit officer, with the largest loans requiring approval of Synovus Bank's Loan Committee. The centralized underwriting policy and philosophy also provides a more structured, and generally more conservative, approach to lending. For

6

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## Table of Contents

instance, loan-to-value limits on certain credits are now lower than regulatory requirements, large borrower concentration limits are now more explicit and lower than prior limits, and bank division lending limits are also lower than before. Furthermore, Synovus has established across all of its banking divisions more stringent underwriting requirements on certain types of commercial real estate lending, including loans for the purpose of financing shopping centers and hotels.

Prior to these initiatives, each of our 30 banking divisions had its own underwriting standards. While these separate underwriting standards were generally similar to each other and were all in compliance with regulatory requirements, the transition to uniform underwriting standards emphasizes a one-company view of our operating structure and promotes greater consistency throughout Synovus' underwriting process.

### Commercial and Industrial (C&I) Loan Portfolio

The C&I loan portfolio represents the largest category of Synovus' total loan portfolio. Synovus' C&I loan portfolio is currently concentrated on small to middle market commercial and industrial lending disbursed throughout a diverse group of industries in the Southeast, including health care, finance and insurance, manufacturing, construction, real estate leasing and retail trade. The portfolio is relationship focused and, as a result, Synovus' lenders have in-depth knowledge of the borrowers, most of which have guaranty arrangements. C&I loans are primarily originated through Synovus' local market banking divisions and made to commercial customers primarily to finance capital expenditures, including real property, plant and equipment, or as a source of working capital. At December 31, 2011, 43.1% of Synovus' total C&I loans represented loans for the purpose of financing owner-occupied properties. The primary source of repayment on these C&I loans is revenue generated from products or services offered by the borrower's business. The secondary source of repayment on these C&I loans is the real estate securing such loans. In accordance with Synovus' uniform lending policy, each loan undergoes a detailed underwriting process, which incorporates the uniform underwriting approach, procedures and evaluations described above. Approximately 93% of Synovus' C&I loans are secured by real estate, business equipment, inventory, and other types of collateral. Total C&I loans at December 31, 2011 were \$8.94 billion, or 44.5%, of the total loan portfolio.

C&I lending is a key component of Synovus' growth plans and diversification strategy (reducing overall concentration in CRE and growing the percentage of C&I loans relative to the total loan portfolio). Synovus has actively invested in additional expertise, product offerings, and product quality to provide its commercial and industrial clients with increased and enhanced product offerings and customer service. Complementing this investment in C&I growth, Synovus' management continues to focus on streamlining and enhancing Synovus' existing product lines, especially for traditional retail, small business and professional services customers.

While lending to small and mid-sized businesses has been Synovus' traditional focus, in 2010, Synovus formed a Large Corporate Banking Team to provide lending solutions to larger corporate clients in an effort to strengthen, diversify and further drive growth in Synovus' C&I loan portfolio. In conjunction with the formation of the Large Corporate Banking Team, Synovus implemented a strategy to increase the level of participation in loan syndications which has contributed to the funding of approximately \$350 million in loan syndications and an additional approximately \$200 million in commitments during 2011. During mid-2011, Synovus hired an experienced senior housing lending team. That team funded approximately \$140 million of senior housing loans during the last half of 2011.

### Commercial Real Estate Loan Portfolio

Synovus' commercial real estate loans consist of investment property loans, residential construction and development loans, land acquisition loans, and 1-4 family perm/mini-perm loans. As is the case with Synovus' C&I loans, the commercial real estate loans are primarily originated through Synovus Bank's local market banking divisions. Total commercial real estate loans as of December 31, 2011 were \$7.27 billion, or 36.2%, of the total loan portfolio.

### Investment Property Loans

Synovus' investment property loans are primarily made to finance multi-family properties, hotels, office buildings, shopping centers, warehouses and other commercial development properties. Synovus' investment property portfolio is well diversified with no concentration by property type, geography or tenants. These loans are generally recourse in nature with short-term maturities (3 years or less), allowing for restructuring opportunities which reduces Synovus' overall risk exposure. The investment property loans are primarily secured by the property being financed by the

loans; however, they may also be secured by real estate or other assets beyond the property being financed. Investment property loans are subject to the same uniform lending policies and procedures described above, although such loans have historically been underwritten with stressed interest rates and vacancies. In addition, Synovus has placed restrictions on both hotel and shopping center lending. During the fourth quarter of 2009, Synovus began quarterly reviews of all investment property loans of \$1 million or more to more closely monitor the performance of the portfolio. Total investment property loans as of December 31, 2011 were \$4.56 billion, or 62.7%, of the total commercial real estate loan portfolio.

## Table of Contents

### Residential Construction and Development and Land Acquisition Loans

The residential construction and development loans and land acquisition loans are almost always secured by the underlying property being financed by such loans. These properties are primarily located in the markets served by Synovus. Given the continued turmoil in the housing and real estate markets, including declining real estate prices in certain markets and high levels of foreclosures, Synovus has actively and successfully reduced its exposure to residential construction and development and land acquisition loans over the past four years, including its exposure to the Atlanta market. Residential Construction and Development and Land Acquisition loans in the Atlanta market totaled \$397.5 million at December 31, 2011, down 23.6% from a year ago and down approximately 79% from its high in December 31, 2007. These loans are generally subject to the same uniform lending policies and procedures described above. Land acquisition loans have a maximum loan-to-value limit which is aligned with regulatory requirements. Synovus has tightened the maximum loan-to-value limit for residential construction and development loans to levels more stringent than the current regulatory guidelines. At December 31, 2011, these loans were \$1.74 billion, or 23.9%, of the total commercial real estate loan portfolio, compared to \$2.19 billion or 26.2% of the total commercial real estate portfolio at December 31, 2010.

### 1-4 Family Perm/Mini-Perm Loans

1-4 family perm/mini-perm loans are almost always secured by the underlying property being financed by such loans. These properties are primarily located in the markets served by Synovus. These loans are subject to the same uniform lending policies and procedures described above. Additionally, underwriting standards for these types of loans include stricter approval requirements as well as more stringent underwriting standards than current regulatory guidelines. At December 31, 2011, these loans totaled \$976.3 million, or 13.4% of the total commercial real estate portfolio.

### Retail Loan Portfolio

Synovus' retail loan portfolio consists of a wide variety of loan products offered through its banking network, including residential mortgages, home equity lines, credit card loans, and other retail loans. These various types of secured and unsecured retail loans are marketed to qualifying existing clients and to other creditworthy candidates in Synovus' market area. The majority of Synovus' retail loans are consumer mortgages secured by first and second liens on residential real estate primarily located in the markets served by Synovus in Georgia, Florida, South Carolina, Alabama, and Tennessee. Retail loans are subject to the same uniform lending policies and procedures described above and consist primarily of loans with strong credit scores, conservative debt-to-income ratios, and loan-to-value ratios based upon prudent guidelines to ensure consistency with Synovus' overall risk philosophy. Total retail loans as of December 31, 2011 were \$3.88 billion, or 19.3%, of the total loan portfolio.

### Mortgage Banking

Synovus Bank's wholly-owned subsidiary, Synovus Mortgage, originates residential mortgage loans with originations totaling \$1.21 billion in 2011. Synovus Mortgage offers various types of fixed- and adjustable-rate loans for the purposes of purchasing, refinancing or constructing residential properties. The originated loans are primarily conforming mortgage loans for owner-occupied properties. Conforming loans are loans that are underwritten in accordance with the underwriting standards set forth by government sponsored entities such as the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. These are generally collateralized by one-to-four-family residential real estate properties and are made to borrowers in good credit standing.

Substantially all of the mortgage loans originated by Synovus Mortgage are sold to third-party purchasers on a servicing released basis, without recourse, or continuing involvement. Each purchaser of our mortgage loans has specific guidelines and criteria for sellers of loans, and the risk of credit loss with regard to the principal amount of the loans sold is generally transferred to the purchasers upon sale. While the loans are sold without recourse, the purchase agreements require Synovus Mortgage to make certain representations and warranties regarding the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. If it is determined that the loans sold were in breach of these representations or warranties, Synovus Mortgage has obligations to either repurchase the loan for the unpaid principal balance and related investor fees or make the purchaser whole for the economic benefits of the loan.

See "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report for a more detailed discussion of Synovus' mortgage loans held for sale and the sections titled "Repurchase



Obligations for Mortgage Loans Originated for Sale” and “Mortgage Loan Foreclosure Practices” thereunder for a more detailed discussion of Synovus' obligations with respect to the mortgage loans it sells to third-party purchasers and Synovus' mortgage loan foreclosure practices.

**Other Loans Held for Sale Portfolio**

With the exception of certain first lien residential mortgage loans, Synovus originates loans with the intent to hold those loans to maturity. Loans or pools of distressed loans are transferred to the other loans held for sale portfolio when the intent to hold the

## Table of Contents

loans has changed due to portfolio management or risk mitigation strategies and a determination to sell specifically identified loans has been made. The value of the loans or pools of loans is primarily determined by analyzing the underlying collateral of the loan and the anticipated market prices of similar assets less estimated costs to sell. At the time of transfer, if the fair value less selling costs is less than the carrying amount of the specific loans, with such difference generally being attributable to declines in credit quality, the shortfall is recorded as a charge-off against the allowance for loan losses. At December 31, 2011 the fair value of other loans held for sale was \$30.2 million.

### Credit Quality

Synovus continuously monitors credit quality and maintains an allowance for loan losses that management believes is sufficient to absorb probable and estimable losses inherent in the loan portfolio. Synovus continues to address problem assets and reduce future exposures through its asset disposition strategy, which centers around the disposition of distressed assets, as a proactive measure in managing the loan portfolio. Subsequent to the implementation of the asset disposition strategy, Synovus entered into the Synovus MOU. The Synovus MOU was in alignment with the existing asset disposition strategy, including managing various asset quality and regulatory capital ratios. The asset disposition program is still in place today. Net charge-offs recorded during the three years ended December 31, 2011 related to this strategy were approximately \$711 million. For a more detailed discussion of Synovus' credit quality, please refer to the section titled "Credit Quality" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report.

### Monitoring of Collateral

Our loan portfolio and the collateral securing such loans is predominately located in our five state market consisting of Georgia, Florida, South Carolina, Alabama, and Tennessee. C&I loans represent 44.5% of the total loan portfolio at December 31, 2011. These loans are predominately secured by owner-occupied and other real estate. Other types of collateral securing these loans consist primarily of marketable equipment, marketable inventory, accounts receivable, equity and debt securities, and time deposits. Total commercial real estate loans represent 36.2% of the total loan portfolio at December 31, 2011. These loans are primarily secured by commercial real estate, including 1-4 family properties, land, and investment properties. The collateral generally consists of the property being financed by the loans; however, collateral may also include real estate or other assets beyond the property being financed. Retail loans at December 31, 2011 totaled \$3.88 billion, or 19.3%, of the total loan portfolio. Of this amount, \$3.03 billion consists of consumer mortgages secured by first and second liens on residential real estate. Credit card loans represent \$273.1 million of this amount and these loans are unsecured. Other retail loans represent \$575.5 million of this amount, and they are primarily secured by collateral consisting of marketable securities, automobiles, time deposits, and cash surrender value of life insurance.

Synovus follows a risk-based approach as it relates to the credit monitoring processes for its loan portfolio. Synovus updates the fair value of the real estate collateral securing collateral-dependent impaired loans each calendar quarter, with appraisals usually received on an annual basis, or sooner if appropriate, from an independent, unaffiliated certified or licensed appraiser. Management also considers other factors or recent developments, such as selling costs and anticipated sales values considering management's plans for disposition, which could result in adjustments to the collateral value estimates indicated in the appraisals. Synovus updates the values of collateral that is in the form of accounts receivable, inventory, equipment, and cash surrender value of life insurance policies at least annually and the values of collateral that is in the form of marketable securities and brokerage accounts at least monthly.

It is the Company's policy to obtain, on at least an annual basis, an updated appraisal from an independent, unaffiliated certified or licensed appraiser for loan relationships of \$1 million and over when at least one of the loans in the relationship is on non-accrual status. For relationships under \$1 million, while independent appraisals are not mandated by the Company's policies, management will obtain such appraisals when considered prudent. For credits that are not on impaired status, Synovus generally obtains an unaffiliated third-party appraisal of the value of the real estate collateral prior to each loan renewal. Additionally, if conditions warrant (e.g., loans that are not considered impaired but exhibit a higher or potentially higher risk), Synovus engages an unaffiliated appraiser to reappraise the value of the collateral on a more frequent basis. Examples of circumstances that could warrant a new appraisal on an existing performing credit include instances where local market conditions where the real estate collateral is located have deteriorated, the collateral has experienced damage (fire, wind damage, etc.), the lease or sell-out of the collateral

has not met the original projections, and the net operating income of the collateral has declined. In circumstances where the collateral is no longer considered sufficient, Synovus seeks to obtain additional collateral. Examples of adjustments made quarterly to appraised values include broker's commission, unpaid real estate taxes, attorney's fees, other estimated costs to dispose of the property, known damage to the property, known declines in the net operating income of the property or rent rolls, as well as third-party market data.

Loan Guarantees

In addition to collateral, Synovus generally requires a guarantee from all principals on all commercial real estate and C&I

## Table of Contents

lending relationships. Specifically, Synovus generally obtains unlimited guarantees from any entity (e.g., individual, corporation, or partnership) that owns or controls 50 percent or more of the borrowing entity. Limited guarantees on a pro rata basis are generally required for all 20 percent or more owners.

Synovus evaluates the financial ability of a guarantor through an evaluation of the guarantor's current financial statements, income tax returns for the two most recent years, as well as financial information regarding a guarantor's business or related interests. In addition, Synovus analyzes substantial assets owned by the guarantor to ensure that the guarantor has the necessary ownership or control over these assets. For loans that are not considered impaired, the allowance for loan losses is determined based on the risk rating of each loan. The risk rating incorporates a number of factors, including guarantors. If a loan is rated doubtful, with certain limited exceptions, a guarantee is not considered in determining the amount to be charged-off (i.e., the charge-off equals the greater of the amount of the collateral exposure or 50% of the loan balance, in compliance with regulatory requirements).

With certain limited exceptions, Synovus seeks performance under guarantees in the event of a borrower's default. However, under the current economic environment, and based on the fact that a majority of our problem credits are commercial real estate credits, our success in recovering amounts due under guarantees has been limited.

### Unsecured Loans

At December 31, 2011, Synovus had unsecured loans totaling approximately \$1.03 billion, which represents approximately 5% of total loans. This segment of our portfolio includes \$273.1 million in credit card loans and approximately \$640.8 million in commercial loans to borrowers that are primarily in the manufacturing, insurance, financial services, utilities, and religious organization sectors.

### Provision for Loan Losses and Allowance for Loan Losses

Despite credit standards, internal controls, and a continuous loan review process, the inherent risk in the lending process results in periodic charge-offs. The provision for loan losses is the charge to operating earnings necessary to maintain an adequate allowance for loan losses. Through the provision for loan losses, Synovus maintains an allowance for losses on loans that management believes is adequate to absorb probable losses inherent within the loan portfolio. However, future additions to the allowance may be necessary based on changes in economic conditions, as well as changes in assumptions regarding a borrower's ability to pay and/or collateral values. In addition, various regulatory agencies, as an integral part of their examination procedures, periodically review Synovus Bank's allowance for loan losses. Based on their judgments about information available to them at the time of their examination, such agencies may require Synovus Bank to recognize additions to its allowance for loan losses. The allowance for loan losses is a significant estimate and is regularly evaluated by Synovus, including the Credit Risk Committee, for accuracy and consistency between the changes in the allowance for loan losses with the credit trends and credit events in the loan portfolio. The allowance for loan losses is determined based on an analysis which assesses the inherent risk for probable losses within the loan portfolio. Significant judgments and estimates are necessary in the determination of the allowance for loan losses. Significant judgments include, among others, loan risk ratings and classifications, the determination and measurement of impaired loans, the timing of loan charge-offs, the probability of loan defaults, the net loss exposure in event of loan defaults, qualitative loss factors, management's plans, if any, for disposition of certain loans as well as other qualitative considerations.

See the "Provision for Loan Losses and Allowance for Loan Losses" section of "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report for a more detailed discussion of Synovus' provision for loan losses and allowance for loan losses.

### Non-performing Assets and Past Due Loans

Non-performing assets consist of loans classified as non-accrual, impaired loans held for sale and real estate acquired through foreclosure. Synovus' management continuously monitors non-performing and past due loans to prevent further deterioration regarding the condition of these loans. In order to reduce non-performing asset levels, Synovus has aggressively disposed of non-performing assets over the last three years. While Synovus still has an elevated level of non-performing assets, Synovus' total non-performing assets at December 31, 2011 were at their lowest level in the last two years.

See the "Non-performing Assets and Past Due Loans" section of "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report for a more detailed discussion of Synovus'

non-performing assets and past due loans.

Investment Activities

10

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## Table of Contents

Our investment securities portfolio consists principally of debt securities classified as available for sale. Investment securities available for sale provide Synovus with a source of liquidity and a relatively stable source of income. The investment securities portfolio also provides management with a tool to balance the interest rate risk of its loan and deposit portfolios.

Our investment strategy focuses on the use of the investment securities portfolio to manage the interest rate risk created by the inherent mismatch between the loan and deposit portfolios. Synovus also utilizes a significant portion of its investment portfolio to secure certain deposits and other liabilities requiring collateralization. At December 31, 2011, approximately \$2.48 billion of these investment securities were pledged as required collateral for certain deposits, securities sold under repurchase agreements, payment network arrangements, and FHLB advances. As such, the investment securities are primarily GSE debentures and mortgage-backed securities issued by GSEs, all of which have a high degree of liquidity and limited credit risk. A mortgage-backed security depends on the underlying pool of mortgage loans to provide a cash flow pass-through of principal and interest. At December 31, 2011, all of the collateralized mortgage obligations and mortgage-backed pass-through securities held by Synovus were issued or backed by federal agencies.

Synovus also holds state and municipal securities and limited equity securities.

### Funding Activities

Liquidity represents the extent to which Synovus has readily available sources of funding to meet the needs of depositors, borrowers, and creditors, to support asset growth, to maintain reserve requirements, and to otherwise sustain operations of Synovus and its subsidiary, Synovus Bank, at a reasonable cost on a timely basis and without adverse consequences. Deposits represent the largest source of funds for lending and investing activities. Scheduled payments, as well as prepayments, and maturities from our loan and investment portfolios also provide a stable source of funds. Additional funding sources which provide liquidity include FHLB bank advances, brokered deposits and other short-term borrowed funds, as well as through equity and debt issued through the capital markets, including our recent public offerings. Synovus' ALCO, operating under liquidity and funding policies approved by the Board of Directors, actively analyzes contractual and anticipated cash flows in order to properly manage Synovus' liquidity position. Following is a brief description of the various sources of funds used by Synovus. For further discussion relating to Synovus' funding sources, please refer to the sections titled "Deposits" and "Liquidity" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report and Note 11, "Long-Term Debt and Short-Term Borrowings," to the consolidated financial statements herein.

### Deposits

Deposits provide the most significant funding source for Synovus' interest earning assets and remain a strength of Synovus' business. Deposits are attracted principally from clients within Synovus' retail branch network through the offering of a broad array of deposit products to individuals and businesses, including non-interest bearing demand deposit accounts, interest-bearing demand deposit accounts, savings accounts, money market deposit accounts, and time deposit accounts. Synovus also utilizes brokered deposits as a funding source in addition to deposits attracted through its retail branch network. Terms vary among deposit products with respect to commitment periods, minimum balances, and applicable fees. Interest paid on deposits represents the largest component of Synovus' interest expense. Interest rates offered on interest-bearing deposits are determined based on a number of factors, including, but not limited to, (1) interest rates offered in local markets by competitors, (2) current and expected economic conditions, (3) anticipated future interest rates, (4) the expected amount and timing of funding needs, and (5) the availability and cost of alternative funding sources. Client deposits are attractive sources of funding because of their stability and relative cost. Deposits are regarded as an important part of the overall client relationship and provide opportunities to cross-sell other Synovus services.

See "Deposits" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report for additional information on our deposits.

### Borrowed Funds and Non-Deposit Liquidity

Synovus' ability to borrow funds from non-deposit sources provides additional flexibility in meeting the liquidity needs of Synovus. Synovus generates non-deposit liquidity through maturities and repayments of loans by customers and access to sources of funds other than deposits. Synovus Bank has the capacity to access funding through its

membership in the FHLB. At December 31, 2011, Synovus Bank had access to incremental funding, subject to available collateral and FHLB credit policies, through utilization of FHLB advances.

In addition to bank level liquidity management, Synovus must manage liquidity at the Parent Company level for various operating needs including capital infusions into subsidiaries, the servicing of debt, the payment of general corporate expenses, and the payment of dividends to shareholders. The primary source of liquidity for Synovus has historically consisted of dividends from its subsidiaries, including Synovus Bank, which is governed by certain rules and regulations of the GA DBF

Table of Contents

and the FDIC. During 2011, Synovus did not receive any dividends from Synovus Bank. Synovus' ability to receive dividends from Synovus Bank in future periods will depend on a number of factors, including, without limitation, Synovus Bank's future profits, asset quality and overall financial condition. Synovus may not receive dividends from Synovus Bank in 2012, which could adversely affect liquidity. See "Part I - Item 1. Business - Supervision, Regulation and Other Factors - Dividends." Synovus has historically enjoyed a solid reputation in the capital markets and in the past few years has relied on the capital markets to provide needed liquidity resources, including its public offerings completed in September 2009, May 2010 and February 2012. Despite the success of these recent public offerings, in light of the current regulatory environment, market conditions, Synovus' financial performance and related credit ratings, there can be no assurance that Synovus would be able to obtain additional new borrowings or issue additional equity on favorable terms, if at all. See "Part I - Item 1A. Risk Factors" and "Liquidity" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report.

Enterprise Risk Management

As a financial services organization, Synovus accepts a certain degree of risk with each business decision it makes. Risk management does not eliminate risk, but seeks to achieve an appropriate balance between risk and return, which is critical to optimizing shareholder value. Understanding our risks and managing them appropriately can enhance our ability to make better decisions, deliver on objectives, and improve performance. A risk management framework has been established within Synovus, which begins with the Board of Directors, working primarily with the Audit Committee and the Risk Committee of the Board. The Audit Committee of the Board of Directors fulfills the overarching oversight role for the risk management process, including approval of risk tolerance levels and risk policies and limits. The Risk Committee assists the Audit Committee in overseeing and monitoring risks and fulfilling its oversight role for risk management, monitoring key and emerging risks and reviewing risk assessments. The Chief Risk Officer reports to the Chief Executive Officer and provides overall vision, direction and leadership regarding our enterprise risk management framework.

The risk management framework includes an Executive Risk Committee, chaired by the Chief Risk Officer that consists of all Synovus' corporate executive officers and the Senior Director of Enterprise Risk. The committee meets regularly to monitor Synovus' key and emerging risks and ensure that these risks are within acceptable tolerances. Senior management risk committees oversee the various risk types within the Company as shown below and provide minutes of activities and decisions to the Board of Directors. These committees are responsible for ensuring effective risk measurement and management in their respective areas of authority. The Chief Risk Officer is an active member of each of these management risk committees.

▲ALCO -Interest Rate/Market Risk and Liquidity Risk

●Credit Risk Committee - Credit Risk

●Regulatory Compliance Risk Committee - Compliance Risk

●Operational Risk Committee - Operational Risk

●Strategic Risk Committee - Reputation Risk, Litigation Risk, and Strategic Risk

Management believes that Synovus' primary risk exposures are credit, liquidity, operational, and regulatory compliance risk. Credit risk is risk of loss arising from our borrowers' or counterparties' inability to meet the financial terms of any contract with the Company, or other failure to perform as agreed. Liquidity risk arises from an inability of the Company to meet current or future obligations when they come due without incurring unacceptable losses. Operational risk arises from the potential that inadequate information systems, operational problems, inadequate or failed internal controls, human error, fraud or external events will result in unexpected losses. Compliance risk arises from nonconformance with laws, rules, and regulations that apply to the financial services industry and exposes the Company to monetary penalties, enforcement actions, or other sanctions.

ALCO

ALCO monitors Synovus' economic, competitive, and regulatory environment and is responsible for measuring, monitoring, and reporting on liquidity and funding risk, interest rate risk, and market risk and has the authority to create policies relative to these risks. ALCO, operating under liquidity and funding policies approved by the Board of



Directors, actively analyzes contractual and anticipated cash flows in order to properly manage Synovus' liquidity position. See “Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity” and “Item 7A. - Quantitative and Qualitative Disclosures About Market Risk.” in this Report.

#### Credit Risk

The Company has established a credit risk management process with policies, controls and regular Board and management oversight. Credit risk management is guided by centralized credit policies that provide for a consistent and prudent approach to

## Table of Contents

underwriting and approvals of credits. The Credit Risk Committee, chaired by the Chief Credit Officer, monitors credit management reports, establishes lending policies, limits, and guidance to better manage the loan function, and provides strategies to reduce the level of credit risk in the loan portfolio. The Credit Risk Committee oversees risk grade accuracy, credit servicing requirements, and loan concentration levels and manages risk in the execution of loan growth strategies.

The Regional Credit function reports to the Chief Risk Officer, providing independence from the line of business. Regional Credit manages credit activities within each region, underwriting borrowing relationships over certain dollar thresholds, jointly approving loans over the banking division's lending authority, and ensuring that loan administration processes for each banking division are sound and appropriate.

Synovus created MAD during 2011 to better execute aggressive resolution strategies for problem credits through workouts, modifications and asset dispositions, allowing lenders to focus on developing new relationships and expand existing relationships. MAD team members possess the specialized skill set to efficiently execute workouts and dispositions. This centralization of problem credits allows Synovus' commercial bankers to focus on lending and other growth opportunities.

Synovus has established the ALLL Oversight Council to review and approve the adequacy of the allowance and ALLL methodology. The ALLL Oversight Council includes the Chief Risk Officer, Chief Credit Officer, Chief Financial Officer, and Chief Accounting Officers and the Enterprise Risk Management Director and the Loan Review Director. The Council meets at least on a quarterly basis. The allowance adequacy and the ALLL methodology are reviewed by the Audit Committee of the Board of Directors on at least a quarterly basis.

During the fourth quarter of 2011, Synovus completed the implementation of a centralized Retail Lending Center where consumer loans are centrally processed, scored, and analyzed. This structure will simplify the control environment, drive efficiencies, and improve the overall customer experience.

### Compliance Risk

Compliance laws, rules and standards generally cover matters such as observing proper standards of market conduct, managing conflicts of interest, treating customers fairly, and ensuring the suitability of customer advice. They also include basic prudential banking requirements and specific areas such as the prevention of money laundering and terrorist financing.

The Regulatory Compliance Risk Committee was formed to assist the Board and management in overseeing the management of overall compliance risk, development and implementation of policy, and ensuring that compliance issues are resolved effectively and expeditiously. The Committee is made up of senior management from the business lines, risk management, legal, human resources, and compliance functions and specifically provides oversight for the Corporate Compliance Policy and Programs, BSA/AML Policy and Programs, new and modified products and services and compliance examination exceptions throughout the Company. Written policies contain the principles to be followed by management and staff of the banking divisions, subsidiaries and business lines throughout the Company and explain and direct the processes by which risks are identified and managed. The individual policies guide the Company's compliance functions and provide for monitoring, training, and risk assessments.

### Operational Risk

Synovus aims to avoid and reduce unexpected loss through judicious risk management by instilling a proactive and structured approach to operational risk management. The Operational Risk Committee is responsible for providing oversight of the operational risk function to ensure there are effective processes to assess, monitor and mitigate operational risk. Additionally, the Operational Risk Committee is the approval vehicle for the ORM Framework. Specific responsibilities include (1) providing a forum for addressing operational issues that require coordination and/or cooperation of multiple operational groups; (2) the identification and prioritization of operational risk initiatives; (3) the review of significant operational risk exposures and their conformance to Synovus' stated operational risk objectives; (4) assembling ad hoc committees to address key areas of operational risk identified by the committee and (5) annually reviewing the risk metrics for ongoing pertinence to the risk management framework. Operational Risk Management is responsible for assessing systems and processes designed and implemented by management, promoting operating efficiency and encouraging compliance with laws, regulations and internal policies to ensure they are adequately designed, controlled and functioning effectively.

Business Units and Support Functions are accountable for ensuring that the Operational Risk Management Policy is properly communicated and understood within their respective organizational units. Business Units are also responsible for identifying and reporting operational risk trends that require resolution, participate in risk assessments, respond to changes in risk metrics and to implement corrective actions and new risk solutions (policies, technology, process change, personnel).

ORM has developed an array of program tools to assist business units in effectively managing operational risk. The program tools will ensure standardized implementation of the ORM Framework across the enterprise. ORM Program tools include Risk

Table of Contents

Control Self-Assessment (RCSA), Issue Tracking, Loss Data Management and Incident Response.

Strategic Risk

The Strategic Risk Committee is charged with identifying key strategic risks which might threaten the strategic direction and/or long-term viability of Synovus, bringing those risks to the attention of the appropriate Synovus decision-making body, and verifying that Synovus puts in place activities designed to address those risks. This committee is made up of all members of executive management, who look beyond their functional areas of responsibility and take a holistic view of the organization and the environment in which it operates.

Competition

The financial services industry is highly competitive and could become more competitive as a result of recent and ongoing legislative, regulatory and technological changes, and continued consolidation and economic turmoil within the financial services industry. The ability of nonbanking financial institutions to provide services previously limited to commercial banks also has intensified competition. Our bank subsidiary and wholly-owned non-bank subsidiaries compete actively with national and state banks, savings and loan associations and credit unions and other nonbank financial institutions, including securities brokers and dealers, investment advisory firms, mortgage companies, insurance companies, trust companies, finance companies, leasing companies, mortgage companies and certain governmental agencies, all of which actively engage in marketing various types of loans, deposit accounts and other financial services. These competitors have been successful in developing products that are in direct competition with or are alternatives to the banking services offered by traditional banking institutions. Our ability to deliver strong financial performance will depend in part on our ability to expand the scope of, and effectively deliver, products and services, which will allow us to meet the changing needs of our customers.

As of December 31, 2011, we were the second largest bank holding company headquartered in Georgia, based on assets. Customers for financial services are generally influenced by convenience, quality of service, personal contacts, price of services and availability of products. Although our market share varies in different markets, we believe that our community-focused relationship banking approach enables us to compete effectively with other banks and thrifts in their relevant market areas.

Employees

As of December 31, 2011, we had 5,224 employees compared to 6,109 employees at December 31, 2010.

Supervision, Regulation and Other Factors

Like all bank holding companies and financial holding companies, we are regulated extensively under federal and state law. In addition, Synovus Bank and certain of our non-bank subsidiaries are subject to regulation under federal and state law. The following discussion sets forth some of the elements of the bank regulatory framework applicable to us and certain of our subsidiaries. The regulatory framework is intended primarily for the protection of depositors and the Deposit Insurance Fund and not for the protection of security holders and creditors. To the extent that the following information describes statutory and regulatory provisions, it is qualified in its entirety by reference to the particular statutory and regulatory provisions.

General

Bank holding companies and financial holding companies are subject to supervision and regulation by the Board of Governors of the Federal Reserve System under the Bank Holding Company Act. In addition, the GA DBF regulates holding companies that own Georgia-chartered banks under the bank holding company laws of the State of Georgia. Synovus Bank, which is not a member of the Federal Reserve System, is subject to primary regulation and examination by the Federal Deposit Insurance Corporation, which we refer to as the FDIC, and by its state banking regulator, the GA DBF. Numerous other federal and state laws, as well as regulations promulgated by the Federal Reserve Board, the state banking regulator and the FDIC govern almost all aspects of the operations of Synovus Bank. Synovus Trust Company, a subsidiary of Synovus Bank that provides trust services, is organized as a national bank and thus is subject to regulation and supervision by the Office of the Comptroller of the Currency. Various federal and state bodies regulate and supervise our non-bank subsidiaries including our brokerage, investment advisory, insurance agency and processing operations. These include, but are not limited to, the SEC, the Financial Industry Regulatory Authority, federal and state banking regulators and various state regulators of insurance and brokerage activities.

In addition, the Dodd-Frank Act, which is discussed in greater detail below, establishes the CFPB, a new federal agency with broad authority to regulate the offering and provision of consumer financial products. Rulemaking authority for a range of consumer financial protection laws (such as the Truth in Lending Act, the Electronic Funds Transfer Act and the Real Estate Settlement Procedures Act) transferred from the prudential regulators to the CFPB on July 21, 2011. The CFPB will have the authority to supervise and examine depository institutions with more than \$10 billion in assets for compliance with these federal consumer laws. The authority to supervise and examine depository institutions with \$10 billion or less in assets for compliance with federal

## Table of Contents

consumer laws will remain largely with those institutions' primary regulators. However, the CFPB may participate in examinations of these smaller institutions on a "sampling basis" and may refer potential enforcement actions against such institutions to their primary regulators. The CFPB will also have regulatory and examination authority over certain nonbank institutions that offer consumer financial products. The Dodd-Frank Act identifies a number of covered nonbank financial institution, and also authorizes the CFPB to identify additional institutions that will be subject to its jurisdiction.

### Permitted Activities

Under the Bank Holding Company Act, a bank holding company is generally permitted to engage in, or acquire direct or indirect control of more than 5 percent of the voting shares of, any company engaged in the following activities:

- banking or managing or controlling banks;
- furnishing services to or performing services for our subsidiaries; and
- any activity that the Federal Reserve Board determines to be so closely related to banking as to be a proper incident to the business of banking, including:
  - factoring accounts receivable;
  - making, acquiring, brokering or servicing loans and usual related activities;
  - leasing personal or real property;
  - operating a non-bank depository institution, such as a savings association;
  - performing trust company functions;
  - providing financial and investment advisory activities;
  - conducting discount securities brokerage activities;
  - underwriting and dealing in government obligations and money market instruments;
  - providing specified management consulting and counseling activities;
  - performing selected data processing services and support services;
  - acting as agent or broker in selling credit life insurance and other types of insurance in connection with credit transaction;
  - performing selected insurance underwriting activities;
  - providing certain community development activities (such as making investments in projects designed primarily to promote community welfare); and
  - issuing and selling money orders and similar consumer-type payment instruments.

The Federal Reserve Board has the authority to order a bank holding company or its subsidiaries to terminate any of these activities or to terminate its ownership or control of any subsidiary when it has reasonable cause to believe that the bank holding company's continued ownership, activity or control constitutes a serious risk to the financial safety, soundness or stability of it or any of its bank subsidiaries.

Under the Bank Holding Company Act, a bank holding company may file an election with the Federal Reserve Board to be treated as a financial holding company and engage in an expanded list of financial activities. The election must be accompanied by a certification that the company's insured depository institution subsidiary is "well capitalized" and "well managed." Additionally, the Community Reinvestment Act of 1977 rating of the bank holding company's subsidiary bank(s) must be satisfactory or better. We have made such an election and are treated as a financial holding company. As such, we may engage in activities that are financial in nature or incidental or complementary to financial activities, including insurance underwriting, securities underwriting and dealing, and making merchant banking investments in commercial and financial companies. If our banking subsidiary ceases to be "well capitalized" or "well managed" under applicable regulatory standards, the Federal Reserve Board may, among other things, place limitations on our ability to conduct these broader financial activities or, if the deficiencies persist, require us to divest the banking subsidiary. In addition, if our banking subsidiary receives a rating of less than satisfactory under the Community Reinvestment Act, we would be prohibited from engaging in any additional activities other than those permissible for bank holding companies that are not financial holding companies. If, after becoming a financial holding company and undertaking activities not permissible for a bank holding company, the company fails to continue to meet any of the prerequisites for financial holding company status, including those described above, the company must enter into an agreement with the Federal Reserve Board to comply with all applicable capital and

management requirements. If the company does not return to compliance within 180 days, the Federal Reserve may order the company to divest its subsidiary bank or the company may discontinue or divest investments in companies engaged in, activities permissible only for a bank holding company that has elected to be treated as a financial holding company.

15

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## Table of Contents

### Actions by Federal and State Regulators

Like all bank and financial holding companies, we are regulated extensively under federal and state law. Under federal and state laws and regulations pertaining to the safety and soundness of insured depository institutions, state banking regulators, the Federal Reserve, and separately the FDIC as the insurer of bank deposits, have the authority to compel or restrict certain actions on our part if they determine that we have insufficient capital or other resources, or are otherwise operating in a manner that may be deemed to be inconsistent with safe and sound banking practices. Under this authority, our bank regulators can require us to enter into informal or formal supervisory agreements, including board resolutions, memoranda of understanding, written agreements and consent or cease and desist orders, pursuant to which we would be required to take identified corrective actions to address cited concerns and to refrain from taking certain actions.

As a result of losses that we have incurred to date and our high level of credit losses and non-performing assets, we entered into a memorandum of understanding with the Federal Reserve Bank of Atlanta and the Georgia Commissioner, pursuant to which we agreed to implement plans that are intended to, among other things, minimize credit losses and reduce the amount of our distressed assets, limit and manage our concentrations in commercial loans, improve our credit risk management and related policies and procedures, address liquidity management and current and future capital requirements, strengthen enterprise risk management practices, and provide for succession planning for key corporate and regional management positions and our board of directors. The memorandum of understanding also requires that we inform and consult with the Federal Reserve Board prior to declaring and paying any future dividends, and obtain the prior approval of the Federal Reserve Bank of Atlanta and the Georgia Commissioner prior to increasing the quarterly cash dividend on our Common Stock above \$0.01 per share.

In addition, Synovus Bank is presently subject to a memorandum of understanding with the Georgia Commissioner and the FDIC that is substantially similar in substance and scope to the holding company memorandum of understanding described above. The bank memorandum of understanding also requires that Synovus Bank obtain approval from the Georgia Commissioner and the FDIC prior to paying any cash dividends to Synovus and provides that, as a result of our Charter Consolidation, we will take all necessary steps to avoid customer confusion as a result of our proposed use of trade names at our various bank branches and to update our long-term strategic plan to reflect the Charter Consolidation and the various actions we have otherwise agreed to implement under the memorandum of understanding. Also, as a result of recent compliance exams, Synovus Bank entered into an informal written agreement with the FDIC relating to certain compliance matters. Under this agreement, Synovus Bank is required to implement written action plans, policies and procedures to address and remediate identified compliance concerns and furnish written quarterly progress reports to the FDIC.

If we are unable to comply with the terms of our current supervisory agreements, or if we become subject to and are unable to comply with the terms of any future regulatory actions or directives, supervisory agreements, or orders, then we could become subject to additional, heightened supervisory actions and orders, possibly including consent orders, prompt corrective action restrictions and/or other regulatory actions, including prohibitions on the payment of dividends on our Common Stock and Series A Preferred Stock. If our regulators were to take such additional supervisory actions, then we could, among other things, become subject to significant restrictions on our ability to develop any new business, as well as restrictions on our existing business, and we could be required to raise additional capital, dispose of certain assets and liabilities within a prescribed period of time, or both. The terms of any such supervisory action could have a material negative effect on our business, reputation, operating flexibility, financial condition, and the value of our Common Stock. See “Part I - Item 1A. Risk Factors - We presently are subject to, and in the future may become subject to, additional supervisory actions and/or enhanced regulation that could have a material negative effect on our business, reputation, operating flexibility, financial condition and the value of our Common Stock.”

### Change in Control

Subject to certain exceptions, the Bank Holding Company Act and the Change in Bank Control Act, together with regulations promulgated thereunder, require Federal Reserve Board approval prior to any person or company acquiring “control” of a bank or bank holding company. Control is conclusively presumed to exist if an individual or company acquires 25 percent or more of any class of voting securities, and rebuttably presumed to exist if a person



acquires 10 percent or more, but less than 25 percent, of any class of voting securities and either the company has registered securities under Section 12 of the Exchange Act or no other person owns a greater percentage of that class of voting securities immediately after the transaction. In certain cases, a company may also be presumed to have control under the Bank Holding Company Act if it acquires 5 percent or more of any class of voting securities. Our Common Stock is registered under Section 12 of the Exchange Act.

On September 22, 2008, the Federal Reserve Board issued a policy statement on minority equity investments in banks and bank holding companies, that permits investors to (1) acquire up to 33 percent of the total equity of a target bank or bank holding company, subject to certain conditions, including (but not limited to) that the investing firm does not acquire 15 percent or more of any class of voting securities, and (2) designate at least one director, without triggering the various regulatory requirements associated with control.

## Table of Contents

### Standards for Safety and Soundness

The Federal Deposit Insurance Act requires the federal bank regulatory agencies to prescribe, by regulation or guideline, operational and managerial standards for all insured depository institutions relating to: (1) internal controls; (2) information systems and audit systems; (3) loan documentation; (4) credit underwriting; (5) interest rate risk exposure; and (6) asset quality. The agencies also must prescribe standards for asset quality, earnings, and stock valuation, as well as standards for compensation, fees and benefits. The federal banking agencies have adopted regulations and Interagency Guidelines Prescribing Standards for Safety and Soundness to implement these required standards. These guidelines set forth the safety and soundness standards used to identify and address problems at insured depository institutions before capital becomes impaired. Under the regulations, if a regulator determines that a bank fails to meet any standards prescribed by the guidelines, the regulator may require the bank to submit an acceptable plan to achieve compliance, consistent with deadlines for the submission and review of such safety and soundness compliance plans.

### Dividends

Synovus is a legal entity separate and distinct from its subsidiaries. Under the laws of the State of Georgia, we, as a business corporation, may declare and pay dividends in cash or property unless the payment or declaration would be contrary to restrictions contained in our Articles of Incorporation, or unless, after payment of the dividend, we would not be able to pay our debts when they become due in the usual course of our business or our total assets would be less than the sum of our total liabilities. In addition, we are also subject to federal regulatory capital requirements that effectively limit the amount of cash dividends, if any that we may pay.

Under the Federal Reserve Board guidance reissued on February 24, 2009 the Federal Reserve may restrict our ability to pay dividends on any class of capital stock or any other Tier 1 capital instrument if we are not deemed to have a strong capital position. In addition, we may have to reduce or eliminate dividends if:

- our net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends;
- our prospective rate of earnings retention is not consistent with the holding company's capital needs and overall current and prospective financial condition; or
- we will not meet, or are in danger of not meeting, the minimum regulatory capital adequacy ratios.

On November 17, 2010, the Federal Reserve Board issued further guidance noting, among other things, that bank holding companies should consult with the Federal Reserve before taking any actions that could result in a diminished capital bases, including increasing dividends.

As a result of the memorandum of understanding described above and in "Item A. Risk Factors - We are presently subject to, and in the future may become subject to additional, supervisory actions and/or enhanced regulation that could have a material negative effect on our business, operating flexibility, financial condition and the value of our Common Stock" in this Report, we are required to inform the Federal Reserve Board in advance of declaring or paying any future dividends, and the Federal Reserve Board could decide at any time that paying any dividends on our Common Stock or Series A Preferred Stock could be an unsafe or unsound banking practice. In the current financial and economic environment, the Federal Reserve Board has indicated that bank holding companies should carefully review their dividend policy and has in some cases discouraged payment unless both asset quality and capital are very strong. In addition, pursuant to the terms of the Synovus Bank memorandum of understanding, Synovus Bank cannot pay any cash dividends without the approval of the FDIC and the Georgia Commissioner. Additionally, we are subject to contractual restrictions that limit our ability to pay dividends if there is an event of default under such contract.

The primary sources of funds for our payment of dividends to our shareholders are cash on hand and dividends from our bank and non-bank subsidiaries. Various federal and state statutory provisions and regulations limit the amount of dividends that Synovus Bank and our non-banking subsidiaries may pay. Synovus Bank is a Georgia bank. Under the regulations of the GA DBF, a Georgia bank must have approval of the GA DBF to pay cash dividends if, at the time of such payment:

- the ratio of Tier 1 capital to adjusted total assets is less than 6 percent;
-

the aggregate amount of dividends to be declared or anticipated to be declared during the current calendar year exceeds 50 percent of its net after-tax profits for the previous calendar year; or  
its total classified assets in its most recent regulatory examination exceeded 80 percent of its Tier 1 capital plus its allowance for loan losses, as reflected in the examination.

In addition, the Georgia Financial Institutions Code currently contains restrictions on the ability of a Georgia bank to pay dividends other than from retained earnings. A bill to amend this restriction is pending before the Georgia legislature and is expected to be signed into law during the 2012 legislative session. If the law is not amended, we will be unable to obtain any dividends from Synovus Bank until such time as Synovus Bank has sufficient positive retained earnings.

## Table of Contents

The Federal Deposit Insurance Corporation Improvement Act generally prohibits a depository institution from making any capital distribution, including payment of a dividend, or paying any management fee to its holding company if the institution would thereafter be undercapitalized. In addition, federal banking regulations applicable to us and our bank subsidiary require minimum levels of capital that limit the amounts available for payment of dividends. In addition, many regulators have a policy, but not a requirement, that a dividend payment should not exceed net income to date in the current year. Finally, the ability of banks and bank holding companies to pay dividends, and the contents of their respective dividend policies, could be impacted by a range of changes imposed by the Dodd-Frank Act, many of which will require implementing rules to become effective.

See “Dividends” under “Part II - Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Repurchases of Equity Securities - Dividends” and “Parent Company” under “Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations” of this Report.

### Capital

We are required to comply with the capital adequacy standards established by the Federal Reserve Board and our bank subsidiary must comply with similar capital adequacy standards established by the FDIC. As a financial holding company, we and our bank subsidiary are required to maintain capital levels required for a well capitalized institution, as defined in “Prompt Corrective Action” below.

### Our Capital Requirements

The Federal Reserve Board adopted guidelines pursuant to which it assesses the adequacy of capital in examining and supervising a bank holding company or financial holding company and in analyzing applications to it under the Bank Holding Company Act. These guidelines include quantitative measures that assign risk weightings to assets and off-balance sheet items and that define and set minimum regulatory capital requirements. All bank holding companies are required to maintain Tier 1 Capital of at least 4 percent of risk-weighted assets and off-balance sheet items, Total Capital (the sum of Tier 1 Capital and Tier 2 Capital) of at least 8 percent of risk-weighted assets and off-balance sheet items and Tier 1 Capital of at least 4 percent of adjusted quarterly average assets.

Tier 1 Capital consists principally of shareholders' equity less any amounts of goodwill, other intangible assets, non-financial equity investments, and other items that are required to be deducted by the Federal Reserve Board. Tier 2 Capital consists principally of perpetual and trust preferred stock that is not eligible to be included as Tier 1 Capital, term subordinated debt, intermediate-term preferred stock and, subject to limitations, general allowances for loan and lease losses. Assets are adjusted under the risk-based guidelines to take into account different risk characteristics. Average assets for this purpose do not include goodwill and any other intangible assets and investments that the Federal Reserve Board determines should be deducted from Tier 1 Capital.

This regulatory capital framework is expected to change in important respects as a result of the Dodd-Frank Act and a separate, international regulatory capital initiative known as “Basel III.” In particular, the Dodd-Frank Act eliminates Tier 1 capital treatment for most trust preferred securities after a three-year phase-in period that begins January 1, 2013. Furthermore, the current risk-based capital guidelines that apply to Synovus and its subsidiary bank are based upon the 1988 capital accord of the BCBS, a committee of central banks and bank supervisors. The Basel I standards to which U.S. banks and bank and financial holding companies are subject were implemented by the Federal Reserve. In 2008, the Federal Reserve began to phase-in capital standards based on the BCBS' second capital accord, referred to as Basel II, for large or “core” international banks (total assets of \$250 billion or more or consolidated foreign exposures of \$10 billion or more). Basel II emphasizes internal assessment of credit, market and operational risk, as well as supervisory assessment and market discipline in determining minimum capital requirements. In December 2010, BCBS finalized new regulatory capital standards, known as Basel III. These standards, which are aimed at capital reform, seek to further strengthen financial institutions' capital positions by mandating a higher minimum level of common equity to be held, along with a capital conservation buffer to withstand future periods of stress. The Basel III regime does not supplant Basel II, however. The Basel II requirements focus on the appropriate allocation of capital to bank assets based on credit risk. Basel III addresses the quality of capital and introduces new capital requirements but does not purport to overrule the credit risk-based standards of Basel II. In addition, reflecting the importance that regulators place on managing capital and other risks, on June 16, 2011, the banking agencies also

issued proposed guidance on stress testing for banking organizations with more than \$10 billion in total consolidated assets; this proposed guidance outlines four “high-level” principles for stress testing practices that should be a part of a banking organization's stress-testing framework. Specifically, the guidance calls for the framework to (i) include activities and exercises that are tailored to the activities of the organization; (ii) employ multiple conceptually sound activities and approaches; (iii) be forward-looking and flexible; and (iv) be clear, actionable, well-supported, and used in the decision-making process. Moreover, the federal bank regulators have issued a series of guidance and rulemakings applicable to “large banks.” While many of these do not currently apply us due to our asset size, these issuances could impact industry capital standards and practices in many, potentially unforeseeable ways. As of December 31, 2011, our Tier 1 common equity is in excess of the minimum common equity and additional conservation

Table of Contents

buffer stipulated by these newly proposed requirements. Regardless, complying with these new capital requirements will likely affect our operations, and the extent to which we will be affected will be known with more certainty once additional clarity is provided on the underlying details of these new requirements. These new requirements have been endorsed by the U.S. banking regulators, but have not yet been translated by the regulators into official regulation for U.S. financial institutions. It is anticipated that the regulators will adopt new regulatory capital requirements similar to those proposed by the BCBS, and the new requirements are anticipated to be phased-in for U.S. financial institutions beginning in 2013. It is widely anticipated that the capital requirements for most bank and financial holding companies, as well as for most insured depository institutions, will increase, although the nature and amounts of the increase have not yet been specified.

See "Part I - Item 1A. Risk Factors - If economic conditions worsen or regulatory capital rules are modified, we may be required to undertake additional strategic initiatives to improve our capital position."

**Synovus Bank's Capital Requirements**

To be well-capitalized, Synovus Bank must generally maintain a Total Capital (the sum of Tier 1 Capital and Tier 2 Capital) ratio of 10 percent or greater, a Tier 1 Capital ratio of 6 percent or greater, and a leverage ratio of 5 percent or greater. For the purposes of these tests, Tier 1 Capital consists of common equity, retained earnings and a limited amount of qualifying preferred stock, less goodwill and certain core deposit intangibles. Tier 2 Capital consists of non-qualifying preferred stock, certain types of debt and the eligible portion of the allowance for loan losses. In measuring the adequacy of capital, assets are weighted for risk at rates that generally range from zero percent to 100 percent. Certain assets, such as most cash instruments and U.S. Treasury securities, have a zero risk weighting. Others, such as certain commercial and consumer loans, have a 100 percent risk weighting. Risk weightings are also assigned for off-balance sheet items such as unfunded loan commitments. The various items are multiplied by the appropriate risk-weighting to determine risk-adjusted assets for the capital calculations. For the leverage ratio mentioned above, assets are not risk-weighted.

**Capital Ratios**

Certain regulatory capital ratios for Synovus and Synovus Bank as of December 31, 2011 are shown in the following table.

Table 5 – Capital Ratios as of December 31, 2011

|                                | Regulatory<br>Minimums | Regulatory<br>Minimums<br>to be Well-<br>Capitalized | Synovus | Synovus<br>Bank |
|--------------------------------|------------------------|--|---------|-----------------|
| Tier 1 capital ratio           | 4.0                    | % 6.0  | % 12.94 | % 13.87         |
| Total risk-based capital ratio | 8.0                    | 10.0   | 16.49   | 15.14           |
| Leverage ratio                 | 4.0                    | 5.0  | 10.08   | 10.82           |

Synovus Bank is a party to a memorandum of understanding with the FDIC and the GA DBF and has agreed to maintain minimum capital ratios at specified levels higher than those otherwise required by applicable regulation as follows: Tier 1 capital to total average assets (leverage ratio) - 8% and total capital to risk-weighted assets (total risk-based capital ratio) - 10%. See "Part I - Item 1A. Risk Factors - We presently are subject to, and in the future may become subject to, additional supervisory actions and/or enhanced regulation that could have a material negative effect on our business, reputation, operating flexibility, financial condition and the value of our Common Stock" of this Report.

See Note 14 of Notes to Consolidated Financial Statements in this Report and "Part II - Item 7. Management's Discussion and Analysis of Financial Condition of Results of Operations - Capital Resources" of this Report for additional information on the calculation of capital ratios for Synovus and Synovus Bank.

**Prompt Corrective Action for Undercapitalization**

The Federal Deposit Insurance Corporation Improvement Act established a system of prompt corrective action to resolve the problems of undercapitalized insured depository institutions. Under this system, the federal banking regulators are required to rate insured depository institutions on the basis of five capital categories as described below. The federal banking regulators are also required to take mandatory supervisory actions and are authorized to take other discretionary actions, with respect to insured depository institutions in the three undercapitalized categories, the severity of which will depend upon the capital category in which the insured depository institution is assigned. Generally, subject to a narrow exception, the Federal Deposit Insurance Corporation Improvement Act requires the banking regulator to appoint a receiver or conservator for an insured depository institution that is critically undercapitalized. The federal banking agencies have specified by regulation the relevant capital level for each category. Under the regulations, all insured depository institutions are assigned to one of the following capital categories:

Table of Contents

**Well Capitalized** - The insured depository institution exceeds the required minimum level for each relevant capital measure. A well capitalized insured depository institution is one (1) having a total risk-based capital ratio of 10 percent or greater, (2) having a Tier 1 risk-based capital ratio of 6 percent or greater, (3) having a leverage capital ratio of 5 percent or greater, and (4) that is not subject to any order or written directive to meet and maintain a specific capital level for any capital measure.

**Adequately Capitalized** - The insured depository institution meets the required minimum level for each relevant capital measure. An adequately capitalized insured depository institution is one (1) having a total risk-based capital ratio of 8 percent or greater, (2) having a Tier 1 risk-based capital ratio of 4 percent or greater, and (3) having a leverage capital ratio of 4 percent or greater, or a leverage capital ratio of 3 percent or greater if the institution is rated composite 1 under the CAMELS (Capital, Assets, Management, Earnings, Liquidity and Sensitivity to market risk) rating system; and (4) failing to meet the definition of a well capitalized bank.

**Undercapitalized** - The insured depository institution fails to meet the required minimum level for any relevant capital measure. An undercapitalized insured depository institution is one (1) having a total risk-based capital ratio of less than 8 percent, (2) having a Tier 1 risk-based capital ratio of less than 4 percent, or (3) a leverage capital ratio of less than 4 percent, or if the institution is rated a composite 1 under the CAMELS rating system, a leverage capital ratio of less than 3 percent.

**Significantly Undercapitalized** - The insured depository institution is significantly below the required minimum level for any relevant capital measure. A significantly undercapitalized insured depository institution is one (1) having a total risk-based capital ratio of less than 6 percent, (2) a Tier 1 risk-based capital ratio of less than 3 percent, or (3) a leverage capital ratio of less than 3 percent.

**Critically Undercapitalized** - The insured depository institution fails to meet a critical capital level set by the appropriate federal banking agency. A critically undercapitalized institution is one having a ratio of tangible equity to total assets that is equal to or less than 2 percent.

The regulations permit the appropriate federal banking regulator to downgrade an institution to the next lower category if the regulator determines after notice and opportunity for hearing or response that the institution (1) is in an unsafe or unsound condition or (2) has received and not corrected a less-than-satisfactory rating for any of the categories of asset quality, management, earnings or liquidity in its most recent examination. Supervisory actions by the appropriate federal banking regulator depend upon an institution's classification within the five categories. Our management believes that we and our bank subsidiary have the requisite capital levels to qualify as well capitalized institutions under the Federal Deposit Insurance Corporation Improvement Act regulations. See Note 14 of Notes to Consolidated Financial Statements in "Part II - Item 8" of this Report.

If an institution fails to remain well-capitalized, it will be subject to a variety of enforcement remedies that increase as the capital condition worsens. For instance, the Federal Deposit Insurance Corporation Improvement Act generally prohibits a depository institution from making any capital distribution, including payment of a dividend, or paying any management fee to its holding company if the depository institution would thereafter be undercapitalized as a result. See "- Dividends." Undercapitalized depository institutions are subject to restrictions on borrowing from the Federal Reserve System. In addition, undercapitalized depository institutions may not accept brokered deposits absent a waiver from the FDIC, are subject to growth limitations and are required to submit capital restoration plans for regulatory approval. A depository institution's holding company must guarantee any required capital restoration plan, up to an amount equal to the lesser of 5 percent of the depository institution's assets at the time it becomes undercapitalized or the amount of the capital deficiency when the institution fails to comply with the plan. Federal banking agencies may not accept a capital plan without determining, among other things, that the plan is based on realistic assumptions and is likely to succeed in restoring the depository institution's capital. If a depository institution fails to submit an acceptable plan, it is treated as if it is significantly undercapitalized.

Significantly undercapitalized depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately capitalized, requirements to reduce total assets and cessation of receipt of deposits from correspondent banks. Critically undercapitalized depository institutions are subject to appointment of a receiver or conservator.



Deposit Insurance and Assessments

Deposits at our bank are insured by the DIF as administered by the FDIC, up to the applicable limits established by law. The Dodd-Frank Act amended the statutory regime governing the DIF. Among other things, the Dodd-Frank Act established a minimum designated reserve ratio (“DRR”) of 1.35 percent of estimated insured deposits, required that the fund reserve ratio reach 1.35 percent by September 30, 2020 and directed the FDIC to amend its regulations to redefine the assessment base used for calculating deposit insurance assessments. Specifically, the Dodd-Frank Act requires the assessment base to be an amount equal to the average consolidated total assets of the insured depository institution during the assessment period, minus the sum of the average tangible equity of the insured depository institution during the assessment period and an amount the FDIC determines is necessary to

Table of Contents

establish assessments consistent with the risk-based assessment system found in the Federal Deposit Insurance Act. In December of 2010, the FDIC adopted a final rule setting the DRR at 2.0 percent. Furthermore, on February 7, 2011, the FDIC issued a final rule changing its assessment system from one based on domestic deposits to one based on the average consolidated total assets of a bank minus its average tangible equity during each quarter. The February 7, 2011 final rule modifies two adjustments added to the risk-based pricing system in 2009 (an unsecured debt adjustment and a brokered deposit adjustment), discontinues a third adjustment added in 2009 (the secured liability adjustment), and adds an adjustment for long-term debt held by an insured depository institution where the debt is issued by another insured depository institution. Under the February 7, 2011 final rule, the total base assessment rates will vary depending on the DIF reserve ratio. For example, for banks in the best risk category, the total base assessment rates will be between 2.5 and 9 basis points when the DIF reserve ratio is below 1.15 percent, between 1.5 and 7 basis points when the DIF reserve ratio is between 1.15 percent and 2 percent, between 1 and 6 basis points when the DIF reserve ratio is between 2 percent and 2.5 percent and between 0.5 and 5 basis points when the DIF reserve ratio is 2.5 percent or higher.

In addition, the FDIC collects FICO deposit assessments, which is calculated off of the new assessment base established by the Dodd-Frank Act. FICO assessments are set quarterly, and in 2011 ranged from 1.020 (annual) basis points in the first quarter to .680 (annual) basis points in the second, third and fourth quarters. Synovus Bank pays the deposit insurance assessment, less offset available by means of prepaid assessment credits, and pays the quarterly FICO assessments.

The Dodd-Frank Act provides temporary, unlimited deposit insurance for all noninterest-bearing transaction accounts. In January 2011, the FDIC issued final rules implementing this provision of the Dodd-Frank Act by including IOLTA accounts within the definition of a noninterest-bearing transaction account. Per the FDIC's final rules, all funds held in IOLTA accounts, together with all other noninterest-bearing transaction account deposits, are fully insured, without limit, from December 31, 2010, through December 31, 2012. See "Part I - Item 1A. Risk Factors - Regulation of the financial services industry continues to undergo major changes, and future legislation could increase our cost of doing business or harm our competitive position."

On November 12, 2009, the FDIC imposed a requirement on all financial institutions to prepay three years of FDIC insurance premiums. On December 30, 2009, Synovus prepaid \$188.9 million of FDIC insurance premiums for the next three years. On December 31, 2011, Synovus' prepaid FDIC insurance premiums totaled approximately \$76.6 million.

With respect to brokered deposits, an insured depository institution must be well-capitalized in order to accept, renew or roll over such deposits without FDIC clearance. An adequately capitalized insured depository institution must obtain a waiver from the FDIC in order to accept, renew or roll over brokered deposits. Undercapitalized insured depository institutions generally may not accept, renew or roll over brokered deposits. See the "Deposits" section of "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report.

Dodd-Frank Act; Future Changes to Legal Framework

On July 21, 2010, President Obama signed into law the Dodd-Frank Act, which will substantially change the regulatory framework under which we operate over the next several years. The Dodd-Frank Act represents a significant overhaul of many aspects of the regulation of the financial-services industry, addressing, among other things, systemic risk, capital adequacy, deposit insurance assessments, consumer financial protection, interchange fees, derivatives, lending limits, mortgage lending practices, registration of investment advisors and changes among the bank regulatory agencies. Among the provisions that may affect the operations of Synovus or Synovus Bank are the following:

- Creation of the CFPB with centralized authority, including examination and enforcement authority, for consumer protection in the banking industry.
- New limitations on federal preemption.
- New prohibitions and restrictions on the ability of a banking entity and nonbank financial company to engage in proprietary trading and have certain interests in, or relationships with, a hedge fund or private equity fund.
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Application of new regulatory capital requirements, including changes to leverage and risk-based capital standards and changes to the components of permissible tiered capital.

• Requirement that the company and its subsidiary bank be well capitalized and well managed in order to engage in activities permitted for financial holding companies.

• Changes to the assessment base for deposit insurance premiums.

• Permanently raising the FDIC's standard maximum insurance amount to \$250,000 and, through December 31, 2012, providing unlimited insurance coverage for noninterest-bearing demand transaction accounts.

• Repeal of the prohibition on the payment of interest on demand deposits, effective July 21, 2011, thereby permitting depository institutions to pay interest on business transaction and other accounts.

## Table of Contents

Restrictions on compensation, including a prohibition on incentive-based compensation arrangements that encourage inappropriate risk by taking covered financial institutions and are deemed to be excessive, or that may lead to material losses.

Requirement that sponsors of asset-backed securities retain a percentage of the credit risk underlying the securities.

Requirement that banking regulators remove references to and requirements of reliance upon credit ratings from their regulations and replace them with appropriate alternatives for evaluating creditworthiness.

Some of these and other major changes, such as the planned expiration of the unlimited insurance coverage for noninterest-bearing demand transaction accounts at December 31, 2012, could materially impact the profitability of our business, the value of assets we hold or the collateral available for our loans, require changes to business practices or force us to discontinue businesses and expose us to additional costs, taxes, liabilities, enforcement actions and reputational risk. Many of these provisions became effective upon enactment of the Dodd-Frank Act, while others are subject to further study, rule-making, and the discretion of regulatory bodies. In light of these significant changes and the discretion afforded to federal regulators, we cannot fully predict the effect that compliance with the Dodd-Frank Act or any implementing regulations will have on Synovus' businesses or its ability to pursue future business opportunities. Additional regulations resulting from the Dodd-Frank Act may materially adversely affect Synovus' business, financial condition or results of operations. See "Part 1 - Item 1A. Risk Factors - Regulation of the financial services industry is undergoing major changes, and future legislation could increase our cost of doing business or harm our competitive position" of this Report.

Additional changes to the laws and regulations applicable to us are frequently proposed at both the federal and state levels. The likelihood, timing, and scope of any such change and the impact any such change may have on us are impossible to determine with any certainty.

### Consumer Protection Regulations

Retail activities of banks are subject to a variety of statutes and regulations designed to protect consumers. Interest and other charges collected or contracted for by banks are subject to state usury laws and federal laws concerning interest rates. Loan operations are also subject to federal laws applicable to credit transactions, such as:

the federal Truth-In-Lending Act and Regulation Z issued by the Federal Reserve Board, governing disclosures of credit terms to consumer borrowers;

the Home Mortgage Disclosure Act and Regulation C issued by the Federal Reserve Board, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;

the Equal Credit Opportunity Act and Regulation B issued by the Federal Reserve Board, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;

the Fair Credit Reporting Act and Regulation V issued by the Federal Reserve Board, governing the use and provision of information to consumer reporting agencies;

the Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and

the guidance of the various federal agencies charged with the responsibility of implementing such federal laws.

Deposit operations also are subject to:

the Truth in Savings Act and Regulation DD issued by the Federal Reserve Board, which requires disclosure of deposit terms to consumers;

Regulation CC issued by the Federal Reserve Board, which relates to the availability of deposit funds to consumers;

the Right to Financial Privacy Act, which imposes a duty to maintain the confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records; and

the Electronic Funds Transfer Act and Regulation E issued by the Federal Reserve Board, which governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

In addition, there are a number of significant consumer protection standards that apply to functional areas of operation (rather than applying only to loan or deposit products). For example, in June 2010, the Federal Reserve issued a final

rule establishing standards for debit card interchange fees and prohibiting network exclusivity arrangements and routing restrictions. The Federal Reserve and FDIC also recently enacted consumer protection regulations related to automated overdraft payment programs offered by financial institutions. The FDIC has also issued rules aimed at protecting consumer in connection with retail foreign exchange transactions. In addition, the Federal Reserve has been actively revising Regulation E, which governs electronic transactions, including a recent proposal governing remittance transfer transactions. Among the finalized changes made to Regulation E, is the

## Table of Contents

November 2009 amendment, which prohibits financial institutions, including Synovus Bank, from charging consumers fees for paying overdrafts on automated teller machine and one-time debit card transactions, unless a consumer consents, or opts in, to the overdraft service for those types of transactions. Regulation E amendments also require financial institutions to provide consumers with a notice that explains the financial institution's overdraft services, including the fees associated with the service and the consumer's choices. The amendments to Regulation E became effective on August 1, 2010.

In November 2010, the FDIC supplemented the Regulation E amendments by requiring FDIC-supervised institutions, including Synovus Bank, to implement additional changes relating to automated overdraft payment programs by July 1, 2011. The most significant of these changes require financial institutions to monitor overdraft payment programs for "excessive or chronic" customer use and undertake "meaningful and effective" follow-up action with customers that overdraw their accounts more than six times during a rolling 12-month period. The additional guidance also imposes daily limits on overdraft charges, requires institutions to review and modify check-clearing procedures, prominently distinguish account balances from available overdraft coverage amounts and requires increased board and management oversight regarding overdraft payment programs.

Many of the foregoing laws and regulations are subject to change resulting from the provisions in the Dodd-Frank Act, which in many cases calls for revisions to implementing regulations. In addition, oversight responsibilities of these and other consumer protection laws and regulations transferred from the bank's primary regulator to the CFPB. The CFPB is in the process of republishing the transferred regulations in a new section of the Code of Federal Regulations but has not yet made substantive changes to these rules. It is anticipated that the CFPB will be making substantive changes to a number of consumer protection regulations and associated disclosures in the near term. We cannot predict the effect that being regulated by a new, additional regulatory authority focused on consumer financial protection, or any new implementing regulations or revisions to existing regulations that may result from the establishment of this new authority, will have on Synovus' businesses. Additional regulations resulting from the Dodd-Frank Act may materially adversely affect Synovus' business, financial condition or results of operations. See "Part 1 - Item 1A. Risk Factors - Regulation of the financial services industry is undergoing major changes, and future legislation could increase our cost of doing business or harm our competitive position" of this Report.

In addition, Synovus Bank may also be subject to certain state laws and regulations designed to protect consumers.

### Anti-Money Laundering; USA PATRIOT Act; Office of Foreign Assets Control

Financial institutions must maintain anti-money laundering programs that include established internal policies, procedures, and controls; a designated compliance officer; an ongoing employee training program; and testing of the program by an independent audit function. We are prohibited from entering into specified financial transactions and account relationships and must meet enhanced standards for due diligence in dealings with foreign financial institutions and foreign customers. We also must take reasonable steps to conduct enhanced scrutiny of account relationships to guard against money laundering and to report any suspicious transactions. Recent laws provide law enforcement authorities with increased access to financial information maintained by banks. Anti-money laundering obligations have been substantially strengthened as a result of the USA PATRIOT Act, enacted in 2001 and renewed in 2006. Bank regulators routinely examine institutions for compliance with these obligations and are required to consider compliance in connection with the regulatory review of applications.

The USA PATRIOT Act amended, in part, the Bank Secrecy Act and provides for the facilitation of information sharing among governmental entities and financial institutions for the purpose of combating terrorism and money laundering. The statute also creates enhanced information collection tools and enforcement mechanics for the U.S. government, including: (1) requiring standards for verifying customer identification at account opening; (2) promulgating rules to promote cooperation among financial institutions, regulators, and law enforcement entities in identifying parties that may be involved in terrorism or money laundering; (3) requiring reports by nonfinancial trades and businesses filed with the Treasury's Financial Crimes Enforcement Network for transactions exceeding \$10,000; and (4) mandating the filing of suspicious activities reports if a bank believes a customer may be violating U.S. laws and regulations. The statute also requires enhanced due diligence requirements for financial institutions that administer, maintain, or manage private bank accounts or correspondent accounts for non-U.S. persons.

The Federal Bureau of Investigation may send bank regulatory agencies lists of the names of persons suspected of involvement in terrorist activities. Our banks can be requested to search their records for any relationships or transactions with persons on those lists and may be required to report any identified relationships or transactions. Furthermore, the Office of Foreign Assets Control, or OFAC, is responsible for helping to ensure that U.S. entities do not engage in transactions with certain prohibited parties, as defined by various Executive Orders and Acts of Congress. OFAC publishes, and routinely updates, lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts, including the Specially Designated Nationals and Blocked Persons. If we find a name on any transaction, account or wire transfer that is on an OFAC list, we must freeze such account, file a suspicious activity report and notify the appropriate authorities.

Commitments to Synovus Bank

23

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## Table of Contents

Under the Federal Reserve Board's policy, we are expected to serve as a source of financial strength to Synovus Bank and to commit resources to support Synovus Bank in circumstances when we might not do so absent such policy. Under the Bank Holding Company Act, the Federal Reserve Board may require a bank holding company to terminate any activity or relinquish control of a nonbank subsidiary, other than a nonbank subsidiary of a bank, upon the Federal Reserve Board's determination that such activity or control constitutes a serious risk to the financial soundness or stability of any depository institution subsidiary. Further, the Federal Reserve Board has discretion to require a bank holding company to divest itself of any bank or non-bank subsidiaries if the agency determines that any such divestiture may aid the depository institution's financial condition. In addition, any capital loans by us to Synovus Bank would be subordinate in right of payment to depositors and to certain other indebtedness of the bank. Notably, the Dodd-Frank Act codified the Federal Reserve's "source of strength" doctrine; this statutory change became effective July 21, 2011. In addition to the foregoing requirements, the Dodd-Frank Act's new provisions authorize the Federal Reserve to require a company that directly or indirectly controls a bank to submit reports that are designed both to assess the ability of such company to comply with its "source of strength" obligations and to enforce the company's compliance with these obligations. As of the date of this Report, the Federal Reserve and other federal banking regulators have not yet issued rules implementing this requirement, which are scheduled to be issued by July 21, 2012. If we were to enter bankruptcy or become subject to the orderly liquidation process established by the Dodd-Frank Act, any commitment by us to a federal bank regulatory agency to maintain the capital of Synovus Bank would be assumed by the bankruptcy trustee or the FDIC, as appropriate, and entitled to a priority of payment. In addition, the FDIC provides that any insured depository institution generally will be liable for any loss incurred by the FDIC in connection with the default of, or any assistance provided by the FDIC to, a commonly controlled insured depository institution. Synovus Bank is an FDIC-insured depository institution and thus subject to these requirements.

### Transactions with Affiliates and Insiders

A variety of legal limitations restrict our subsidiary bank from lending or otherwise supplying funds or in some cases transacting business with us or our non-bank subsidiaries. Synovus Bank is subject to Sections 23A and 23B of the Federal Reserve Act and Federal Reserve Regulation W. Section 23A places limits on the amount of "covered transactions," which include loans or extensions of credit to, investments in or certain other transactions with, affiliates as well as the amount of advances to third parties collateralized by the securities or obligations of affiliates. The aggregate of all covered transactions is limited to 10 percent of the bank's capital and surplus for any one affiliate and 20 percent for all affiliates. Furthermore, within the foregoing limitations as to amount, certain covered transaction must meet specified collateral requirements ranging from 100 to 130 percent. Also, the bank is prohibited from purchasing low quality assets from any of its affiliates. Section 608 of the Dodd-Frank Act broadens the definition of "covered transactions" to include derivative transactions and the borrowing or lending of securities if the transaction will cause a bank to have credit exposure to an affiliate. The revised definition also includes the acceptance of debt obligations of an affiliate as collateral for a loan or extension of credit to a third-party. Furthermore, reverse repurchase transactions will be viewed as extensions of credit (instead of asset purchases) and thus become subject to collateral requirements. These expanded definitions take effect on July 21, 2012.

Section 23B, among other things, prohibits an institution from engaging in certain transactions with affiliates unless the transactions are on terms substantially the same, or at least as favorable to the bank, as those prevailing at the time for comparable transactions with nonaffiliated companies. Except for limitations on low quality asset purchases and transactions that are deemed to be unsafe or unsound, Regulation W generally excludes affiliated depository institutions from treatment as affiliates. Transactions between a bank and any of its subsidiaries that are engaged in certain financial activities may be subject to the affiliated transaction limits. The Federal Reserve Board also may designate bank subsidiaries as affiliates.

Banks are also subject to quantitative restrictions on extensions of credit to executive officers, directors, principal shareholders, and their related interests. In general, such extensions of credit (1) may not exceed certain dollar limitations, (2) must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties and (3) must not involve more than the normal risk of repayment or present other unfavorable features. Certain extensions of credit also require the approval of a



bank's board of directors.

#### Regulatory Examinations

Federal and state banking agencies require us and our subsidiary bank to prepare annual reports on financial condition and to conduct an annual audit of financial affairs in compliance with minimum standards and procedures. Synovus Bank, and in some cases we and our nonbank affiliates, must undergo regular on-site examinations by the appropriate regulatory agency, which will examine for adherence to a range of legal and regulatory compliance responsibilities. A bank regulator conducting an examination has complete access to the books and records of the examined institution. The results of the examination are confidential. The cost of examinations may be assessed against the examined institution as the agency deems necessary or appropriate.

#### Community Reinvestment Act

24

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## Table of Contents

The Community Reinvestment Act requires the FDIC to evaluate the record of Synovus Bank in meeting the credit needs of its local community, including low and moderate income neighborhoods. These evaluations are considered in evaluating mergers, acquisitions, and applications to open a branch or facility. Failure to adequately meet these criteria could result in additional requirements and limitations on the bank.

### Commercial Real Estate Lending

Lending operations that involve concentrations of commercial real estate loans are subject to enhanced scrutiny by federal banking regulators. The regulators have advised financial institutions of the risks posed by commercial real estate lending concentrations. Such loans generally include land development, construction loans and loans secured by multifamily property, and nonfarm, nonresidential real property where the primary source of repayment is derived from rental income associated with the property. The guidance prescribes the following guidelines for examiners to help identify institutions that are potentially exposed to concentration risk and may warrant greater supervisory scrutiny:

total reported loans for construction, land development and other land represent 100 percent or more of the institutions total capital, or

total commercial real estate loans represent 300 percent or more of the institution's total capital, and the outstanding balance of the institution's commercial real estate loan portfolio has increased by 50 percent or more during the prior 36 months.

In October 2009, the federal banking agencies issued additional guidance on commercial real estate lending that emphasizes these considerations.

In addition, the Dodd-Frank Act contains provisions that may impact our business by reducing the amount of our commercial real estate lending and increasing the cost of borrowing, including rules relating to risk retention of securitized assets. Section 941 of the Dodd-Frank Act requires, among other things, a loan originator or a securitizer of asset-backed securities to retain a percentage of the credit risk of securitized assets. The banking agencies have jointly issued a proposed rule to implement these requirements but have yet to issue final rules.

### Branching

The Dodd-Frank Act substantially amended the legal framework that had previously governed interstate branching activities. Formerly, under the Reigle-Neal Interstate Banking and Branching Efficiency Act of 1994, a bank's ability to branch into a particular state was largely dependent upon whether the state "opted in" to de novo interstate branching. Many states did not "opt-in," which resulted in branching restrictions in those states. The Dodd-Frank Act removed the "opt-in" concept and permits banks to engage in de novo branching outside of their home states, provided that the laws of the target state permit banks chartered in that state to branch within that state. Accordingly, de novo interstate branching by Synovus Bank is subject to these new standards. All branching in which Synovus Bank may engage remains subject to regulatory approval and adherence to applicable legal and regulatory requirements.

### Anti-Tying Restrictions

In general, a bank may not extend credit, lease, sell property, or furnish any services or fix or vary the consideration for them on the condition that (1) the customer obtain or provide some additional credit, property, or services from or to the bank or bank holding company or their subsidiaries, or (2) the customer not obtain some other credit, property, or services from a competitor, except to the extent reasonable conditions are imposed to assure the soundness of the credit extended. A bank may, however, offer combined-balance products and may otherwise offer more favorable terms if a customer obtains two or more traditional bank products. Also, certain foreign transactions are exempt from the general rule.

### Privacy and Credit Reporting

Financial institutions are required to disclose their policies for collecting and protecting confidential customer information. Customers generally may prevent financial institutions from sharing nonpublic personal financial information with nonaffiliated third parties, with some exceptions, such as the processing of transactions requested by

the consumer. Financial institutions generally may not disclose certain consumer or account information to any nonaffiliated third-party for use in telemarketing, direct mail marketing or other marketing. Federal and state banking agencies have prescribed standards for maintaining the security and confidentiality of consumer information, and we are subject to such standards, as well as certain federal and state laws or standards for notifying consumers in the event of a security breach.

Synovus Bank utilizes credit bureau data in underwriting activities. Use of such data is regulated under the Fair Credit Reporting Act and Regulation V on a uniform, nationwide basis, including credit reporting, prescreening, and sharing of information between affiliates and the use of credit data. The Fair and Accurate Credit Transactions Act, which amended the Fair Credit Reporting Act, permits states to enact identity theft laws that are not inconsistent with the conduct required by the provisions of that Act.

## Table of Contents

### Enforcement Powers

Synovus Bank and its “institution-affiliated parties,” including management, employees, agents, independent contractors and consultants, such as attorneys and accountants and others who participate in the conduct of the institution's affairs, are subject to potential civil and criminal penalties for violations of law, regulations or written orders of a government agency. Violations can include failure to timely file required reports, filing false or misleading information or submitting inaccurate reports. Civil penalties may be as high as \$1,000,000 a day for such violations and criminal penalties for some financial institution crimes may include imprisonment for 20 years. Regulators have flexibility to commence enforcement actions against institutions and institution-affiliated parties, and the FDIC has the authority to terminate deposit insurance. When issued by a banking agency, cease-and-desist and similar orders may, among other things, require affirmative action to correct any harm resulting from a violation or practice, including restitution, reimbursement, indemnifications or guarantees against loss. A financial institution may also be ordered to restrict its growth, dispose of certain assets, rescind agreements or contracts, or take other actions determined to be appropriate by the ordering agency. The federal banking agencies also may remove a director or officer from an insured depository institution (or bar them from the industry) if a violation is willful or reckless.

We have entered into a memorandum of understanding with the Federal Reserve Bank of Atlanta and the Georgia Commissioner, pursuant to which we agreed to implement plans that are intended to, among other things, minimize credit losses and reduce the amount of our distressed assets, limit and manage our concentrations in commercial real estate loans, improve our credit risk management and related policies and procedures, address liquidity management and current and future capital requirements, strengthen enterprise risk management practices, and provide for succession planning for key corporate and regional management positions. Additionally, Synovus Bank is presently subject to a memorandum of understanding with the Georgia Commissioner and the FDIC that is substantially similar in substance and scope to the holding company memorandum of understanding described above and, as a result of recent compliance exams, Synovus Bank has entered into an informal written agreement with the FDIC relating to certain compliance matters. See “Part I - Item 1A. Risk Factors - We are presently subject to, and in the future may become subject to, additional supervisory actions and/or enhanced regulation that could have a material negative effect on our business, reputation, operating flexibility, financial condition and the value of our Common Stock” of this Report.

### Monetary Policy and Economic Controls

The earnings of Synovus Bank, and therefore our earnings, are affected by the policies of regulatory authorities, including the monetary policy of the Federal Reserve Board. An important function of the Federal Reserve Board is to promote orderly economic growth by influencing interest rates and the supply of money and credit. Among the methods that have been used to achieve this objective are open market operations in U.S. government securities, changes in the discount rate for bank borrowings, expanded access to funds for nonbanks and changes in reserve requirements against bank deposits. These methods are used in varying combinations to influence overall growth and distribution of bank loans, investments and deposits, interest rates on loans and securities, and rates paid for deposits. Recently, in response to the financial crisis, the Federal Reserve Board has created several innovative programs to stabilize certain financial institutions and to ensure the availability of credit.

The effects of the various Federal Reserve Board policies on our future business and earnings cannot be predicted. We cannot predict the nature or extent of any effects that possible future governmental controls or legislation might have on our business and earnings.

### Depositor Preference Statute

Federal law provides that deposits and certain claims for administrative expenses and employee compensation against an insured depository institution are afforded priority over other general unsecured claims against such institution, including federal funds and letters of credit, in the liquidation or other resolution of the institution by any receiver.

### TARP Regulations

EESA and ARRA

Under the EESA, Congress has the ability to impose “after-the-fact” terms and conditions on participants in the CPP. As a participant in the CPP, we are subject to any such retroactive legislation. On February 10, 2009, the Treasury announced the Financial Stability Plan under the EESA (“the Financial Stability Plan”) which is intended to further stabilize financial institutions and stimulate lending across a broad range of economic sectors. On February 18, 2009, President Obama signed the ARRA, a broad economic stimulus package that included additional restrictions on, and potential additional regulation of, financial institutions.

On June 10, 2009, under the authority granted to it under ARRA and EESA, the Treasury issued an interim final rule under Section 111 of EESA, as amended by ARRA, regarding compensation and corporate governance restrictions that would be imposed

Table of Contents

on TARP recipients, effective June 15, 2009. As a TARP recipient with currently outstanding TARP obligations, we are subject to the compensation and corporate governance restrictions and requirements set forth in the interim final rule, which, among other things: (1) prohibit us from paying or accruing bonuses, retention awards or incentive compensation, except for certain long-term stock awards, to our senior executives and next 20 most highly compensated employees; (2) prohibit us from making severance payments to any of our senior executive officers or next five most highly compensated employees; (3) require us to conduct semi-annual risk assessments to assure that our compensation arrangements do not encourage “unnecessary and excessive risks” or the manipulation of earnings to increase compensation; (4) require us to recoup or “clawback” any bonus, retention award or incentive compensation paid by us to a senior executive officer or any of our next 20 most highly compensated employees, if the payment was based on financial statements or other performance criteria that are later found to be materially inaccurate; (5) prohibit us from providing tax gross-ups to any of our senior executive officers or next 20 most highly compensated employees; (6) require us to provide enhanced disclosure of perquisites, and the use and role of compensation consultants; (7) required us to adopt a corporate policy on luxury and excessive expenditures; (8) require our chief executive officer and chief financial officer to provide period certifications about our compensation practices and compliance with the interim final rule; (9) require us to provide enhanced disclosure of the relationship between our compensation plans and the risk posed by those plans; and (10) require us to provide an annual non-binding shareholder vote, or “say-on-pay” proposal, to approve the compensation of our executives, consistent with regulations promulgated by the SEC. On January 12, 2010, the SEC adopted final regulations setting forth the parameters for such say-on pay proposals for public company TARP participants. Notably, the Dodd-Frank Act contains separate requirements relating to compensation arrangement. Specifically, the Act requires banking regulators to issue regulations or guidelines to prohibit incentive-based compensation arrangements that encourage inappropriate risk taking by providing excessive compensation or that may lead to material loss at certain financial institutions with \$1 billion or more in assets. A proposed rule was published in the Federal Register on April 14, 2011, however, regulators have yet to issue final rules on the topic.

Additional regulations applicable to TARP recipients adopted as part of EESA, the Financial Stability Plan, ARRA, or other legislation may subject us to additional regulatory requirements. The impact of these additional requirements may put us at competitive disadvantage in comparison to financial institutions that have either repaid all TARP funds or never accepted TARP funds and may materially adversely affect our business and results of operations.

#### Capital Purchase Program

On October 14, 2008 the U.S. Treasury, or Treasury, announced that, pursuant to the Emergency Economic Stabilization Act, it was implementing a voluntary program known as the “Capital Purchase Program”, or “CPP”, pursuant to which eligible financial institutions could raise capital by selling preferred stock directly to the U.S. Government. The purpose of the Capital Purchase Program was to encourage U.S. financial institutions to build capital to, among other things, increase the flow of financing to U.S. businesses and consumers and support the U.S. economy, and was also intended to prevent additional failures of financial institutions. Synovus applied for the maximum investment available under the CPP (equal to 3% of risk-weighted assets), noting that this additional capital would be used to provide (1) strength against worse than expected economic conditions; (2) more flexibility in disposing of distressed assets to strengthen our balance sheet; (3) capacity to invest in our local economies through lending; (4) ability to work with homeowners in mortgage workouts; and (5) participation in government directed acquisitions of banks or assets, and, as permitted, opportunistic acquisition transactions. Our application to participate in the CPP was approved by Treasury on November 14, 2008.

On December 19, 2008, Synovus consummated the CPP investment and issued to Treasury 967,870 shares of Synovus' Series A Preferred Stock having a liquidation amount per share equal to \$1,000, for a total price of \$967,870,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. Synovus has timely paid all dividends on the Series A Preferred Stock. We may, at our option and with the consent of the FDIC, redeem, in whole or in part, the Series A Preferred Stock at the liquidation amount per share plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. However, if we fail to pay dividends on the Series A Preferred Stock for an aggregate of six quarterly

periods, whether or not consecutive, our number of authorized directors shall be increased by two and the holders of the Series A Preferred Stock shall have the right to elect two directors. In addition, the consent of the holders of 66 <sup>2</sup>/<sub>3</sub>% of the Series A Preferred Stock is required to authorize or create any stock ranking senior to the Series A Preferred Stock, for any amendment to our certificate of incorporation that adversely affects the rights or preferences of the holders of the Series A Preferred Stock and for consummation of certain business combinations.

As part of its purchase of the Series A Preferred Stock, we also issued the Treasury a warrant (the "Warrant") to purchase up to 15,510,737 shares of our Common Stock at an initial per share exercise price of \$9.36. The Warrant provides for the adjustment of the exercise price and the number of shares of our Common Stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of our Common Stock, and upon certain issuances of our Common Stock at or below a specified price relative to the initial exercise price. The Warrant expires on December 19, 2018. On January 20, 2009, we filed a shelf registration statement with the SEC to register the resale by Treasury of the Series A Preferred Stock, the Warrant and the shares of Common Stock underlying the Warrant. In addition, if the shelf

## Table of Contents

registration statement is unavailable and we are requested by Treasury to do so, we may be obligated to file a registration statement covering an underwritten offering of these securities.

A consequence of the Series A Preferred Stock purchase includes certain restrictions on executive compensation that could limit the tax deductibility of compensation we pay to executive management. See “- Supervision, Regulation and Other Factors - TARP Regulations” for a more detailed description of the compensation and corporate governance restrictions that are applicable to us and other CPP participants.

To date, we have utilized our CPP capital to contribute capital to Synovus Bank and its predecessors and purchase certain classified assets from Synovus Bank. The CPP capital we received has facilitated the ability of Synovus Bank and its predecessors to continue to extend loans to customers in its local banking communities.

### Other Regulatory Matters

Synovus and its subsidiaries and affiliates are subject to numerous examinations by federal and state banking regulators, as well as the SEC, the FINRA, the NYSE and various state insurance and securities regulators. Synovus and its subsidiaries have from time to time received requests for information from regulatory authorities in various states, including state insurance commissions and state attorneys general, securities regulators and other regulatory authorities, concerning their business practices. Such requests are considered incidental to the normal conduct of business.

### Available Information

Our website address is [www.synovus.com](http://www.synovus.com). We file with or furnish to the SEC Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, proxy statements and annual reports to shareholders, and, from time to time, amendments to these documents and other documents called for by the SEC. The reports and other documents filed with or furnished to the SEC are available to investors on or through the Investor Relations Section of our website under the heading “Financial Reports” and then under “SEC Filings.” These reports are available on our website free of charge as soon as reasonably practicable after we electronically file them with the SEC.

In addition, the public may read and copy any of the materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet website that contains reports, proxy and information statements and other information regarding issuers, such as Synovus, that file electronically with the SEC. The address of that website is [www.sec.gov](http://www.sec.gov).

We have adopted a Code of Business Conduct and Ethics for our directors, officers and employees and have also adopted Corporate Governance Guidelines. Our Code of Business Conduct and Ethics, Corporate Governance Guidelines and the charters of our board committees as well as information on how to contact our Board of Directors, are available in the Corporate Governance Section of our website at [www.synovus.com/governance](http://www.synovus.com/governance). We will post any waivers of our Code of Business Conduct and Ethics granted to our directors or executive officers on our website at [www.synovus.com/governance](http://www.synovus.com/governance).

We include our website addresses throughout this filing only as textual references. The information contained on our website is not incorporated in this document by reference.

### ITEM 1A. RISK FACTORS

This section highlights the material risks that we currently face. Please be aware that these risks may change over time and other risks may prove to be important in the future. New risks may emerge at any time, and we cannot predict such risks or estimate the extent to which they may affect our business, financial condition or results of operations or the trading price of our securities.

The current and further deterioration in the residential construction and commercial development real estate markets may lead to increased non-performing assets in our loan portfolio and increased provision for loan losses for losses on loans, which could have a material adverse effect on our capital, financial condition and results of operations.

Since the third quarter of 2007, the residential construction and commercial development real estate markets have experienced a variety of difficulties and challenging economic conditions. Our non-performing assets were \$1.12



billion at December 31, 2011, compared to \$1.28 billion at December 31, 2010 and \$1.83 billion at December 31, 2009. While recent economic data suggests that overall economic conditions are improving, if market conditions remain poor or further deteriorate, they may lead to additional valuation adjustments on our loan portfolios and real estate owned as we continue to reassess the fair value of our non-performing assets, the loss severities of loans in default, and the fair value of real estate owned. We also may realize additional losses in connection with our disposition of distressed assets. Poor economic conditions could result in decreased demand for residential housing, which, in turn, could adversely affect the development and construction efforts of

Table of Contents

residential real estate developers. Consequently, such economic downturns could adversely affect the ability of such residential real estate developer borrowers to repay these loans and the value of property used as collateral for such loans. A sustained weak economy could also result in higher levels of non-performing loans in other categories, such as commercial and industrial loans, which may result in additional losses. Management continually monitors market conditions and economic factors throughout our footprint for indications of change in other markets. If these economic conditions and market factors negatively and/or disproportionately affect some of our larger loans, then we could see a sharp increase in our total net-charge offs and also be required to significantly increase our allowance for loan losses. Any further increase in our non-performing assets and related increases in our provision for loan losses for losses on loans could negatively affect our business and could have a material adverse effect on our capital, financial condition and results of operations.

Our allowance for loan losses may not be adequate to cover actual losses, and we may be required to materially increase our allowance, which may adversely affect our capital, financial condition and results of operations. We maintain an allowance for loan losses, which is a reserve established through a provision for loan losses charged to expenses, which represents management's best estimate of probable credit losses that have been incurred within the existing portfolio of loans, as described under Note 7 of Notes to Consolidated Financial Statements in this Report and under "Critical Accounting Policies Allowance for Loan Losses" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report. The allowance, in the judgment of management, is established to reserve for estimated loan losses and risks inherent in the loan portfolio. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires us to make significant estimates of current credit risks using existing qualitative and quantitative information, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans, risk ratings, and other factors, both within and outside of our control, may require an increase in the allowance for loan losses. Because the risk rating of the loans is inherently subjective and subject to changes in the borrower's credit risk profile, evolving local market conditions and other factors, it can be difficult for us to predict the effects that those factors will have on the classifications assigned to the loan portfolio, and thus difficult to anticipate the velocity or volume of the migration of loans through the classification process and effect on the level of the allowance for loan losses. Accordingly, we monitor our credit quality and our reserve requirements and use that as a basis for capital planning and other purposes. See "Liquidity" and "Capital Resources" under "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Report.

In addition, bank regulatory agencies periodically review our allowance for loan losses and may require an increase in the provision for loan losses or the recognition of additional loan charge offs, based on judgments different than those of management. An increase in the allowance for loan losses results in a decrease in net income and capital, and may have a material adverse effect on our capital, financial condition and results of operations.

In light of current market conditions, we regularly reassess the creditworthiness of our borrowers and the sufficiency of our allowance for loan losses. Our allowance for loan losses was \$536.5 million, or 2.67% of total loans at December 31, 2011, compared to \$703.5 million, or 3.26% of total loans at December 31, 2010. Future additions to the allowance may be necessary based on changes in economic assumptions as well as changes in assumptions regarding a borrower's ability to pay and/or collateral values. In addition, various regulatory agencies, as an integral part of their examination procedures, periodically review the allowance. Based on their judgments about information available to them at the time of their examination, such agencies may require Synovus to recognize additions to the allowance. We recorded a provision for loan losses during the year ended December 31, 2011 of \$418.8 million compared to a \$1.31 billion provision for loan losses for the year ended December 31, 2010, both of which are significantly higher than historical levels. We also charged-off approximately \$585.5 million in loans, net of recoveries, during the year ended December 31, 2011, compared to \$1.37 billion in loans, net of recoveries, during the year ended December 31, 2010, both of which were also significantly higher than in previous periods.

Even though our credit trends showed improvement during 2011 compared to the prior two years, we expect that our levels of non-performing assets will remain at elevated levels in the foreseeable future as the deterioration in the credit and real estate markets causes borrowers to default. Further, the value of the collateral underlying a given loan, and

the realizable value of such collateral in a foreclosure sale, likely will be negatively affected by the downturn in the real estate market, and therefore may result in an inability to realize a full recovery in the event that a borrower defaults on a loan. In addition, as we execute our previously announced strategy to dispose of distressed assets, we will realize additional future losses if the proceeds we receive upon disposition of assets are less than the recorded carrying value of such assets. Any additional non-performing assets, loan charge-offs, increases in the provision for loan losses or any inability by us to realize the full value of underlying collateral in the event of a loan default, could negatively affect our business, financial condition, and results of operations and the price of our securities.

## Table of Contents

We will realize additional future losses if our levels of non-performing assets do not moderate and if the proceeds we receive upon liquidation of assets are less than the carrying value of such assets.

In 2009, we announced a strategy to aggressively dispose of non-performing assets. During 2011, we completed sales of approximately \$702.5 million of distressed assets, and we sold approximately \$1.2 billion of distressed assets in each of 2009 and 2010. We presently expect to continue our sales of distressed assets during 2012. The actual volume of future distressed asset sales could increase based on regulatory directives, the level of migration of performing loans to problem loan status, as well as opportunities to sell such assets, thus resulting in higher credit costs.

Conversely, the continuing weakness in the residential and commercial real estate markets may negatively impact our ability to dispose of distressed assets, and may result in higher credit losses on sales of distressed assets.

Non-performing assets are recorded on our financial statements at the estimated fair value, which considers management's plans for disposition. We will realize additional future losses if the proceeds we receive upon dispositions of assets are less than the recorded carrying value of such assets. If market conditions continue to decline, the magnitude of losses we may realize upon the disposition of non-performing assets may increase, which could materially adversely affect our business, financial condition and results of operations.

We may not realize the expected benefits from our 2010 strategic plan and our 2011 efficiency and growth initiatives.

In the second half of 2010 Synovus announced an update of its three-year strategic plan to address the challenges facing Synovus and define strategies for expense reduction, streamlining of processes and long-term growth initiatives. The plan's key strategic elements are focused on the following areas:

- enhancing the sales and service approach for targeted customer segments;
- aligning the cost structure with the current size of the organization; and
- enhancing the customer experience by streamlining processes.

The plan's stated goals include significant declines in non-performing assets and potential problem loan levels, a further reduction in CRE loan concentration, and substantial growth in the C&I loan portfolio. The goals also include substantial cost reductions and capital ratios that exceed regulatory requirements and position Synovus favorably among its peers.

In January 2011, Synovus identified and announced a series of efficiency and growth initiatives implementing the updated strategic plan, including the following:

- efficiency initiatives expected to generate an estimated \$100 million in annual expense savings by the end of 2012;
- enhancements to Synovus' Large Corporate Banking initiative; and
- streamlining of processes and enhanced product offerings and technology to improve the customer experience and reduce operating inefficiencies.

In 2011, through execution of these initiatives, Synovus realized a \$105.8 million, or 10.5%, reduction in total non-interest expense, and a \$95.3 million or 11.7% reduction in core non-interest expense. However, the estimates and assumptions in the strategic plan and the related operating plan and restructuring of Synovus' cost base may or may not prove to be accurate in some respects, and there can be no assurance that Synovus will ultimately realize the full benefits of the strategic plan or be able to sustain the annual cost savings anticipated by the plan. In addition, Synovus is subject to various risks inherent in its business. These risks may cause the anticipated results from our strategic plan and cost-reduction initiatives to result in implementation charges beyond those currently contemplated or could result in some other unanticipated adverse impact. Furthermore, the implementation of these initiatives may have unintended impacts on Synovus' ability to attract and retain business and customers, while revenue enhancement ideas may not be successful in the marketplace or may result in unintended costs. Accordingly, we cannot guarantee that the anticipated long-term benefits from our strategic plan and cost reduction initiatives will be realized, and we may be unable to execute our business strategy and achieve our strategic and financial objectives.

If economic conditions worsen or regulatory capital rules are modified, we may be required to undertake additional strategic initiatives to improve our capital position.

During 2009 and 2010, Synovus executed a number of strategic capital initiatives to bolster our capital position against credit deterioration and to provide additional capital as Synovus pursued its aggressive asset disposition strategy. As of December 31, 2011, Synovus' Tier 1 capital ratio was 12.94%, its Tier 1 Common Equity Ratio was 8.49%, and Synovus and Synovus Bank were considered "well capitalized" under current regulatory standards. See "Part

I - Item 1 - Business, Supervision, Regulation and Other Factors - Prompt Corrective Action” of this Report for a discussion of the definition of “well capitalized.” This regulatory capital framework is expected to change in important respects as a result of the Dodd-Frank Act and a separate, international regulatory capital initiative known as “Basel III.” In particular, the Dodd-Frank Act eliminates Tier 1 capital treatment for most trust preferred securities after a three-year phase-in period that begins January 1, 2013. Furthermore, in December 2010, BCBS finalized new regulatory capital standards, known as Basel III, which are aimed at capital reform, seek to further strengthen financial institutions' capital positions by mandating a higher minimum level of common equity to be held, along with a capital

Table of Contents

conservation buffer to withstand future periods of stress. At present, our Tier 1 common equity is in excess of the minimum common equity and additional conservation buffer stipulated by these newly proposed requirements. Regardless, complying with these new capital requirements will likely affect our operations, and the extent to which we will be affected will be known with more certainty once additional clarity is provided on the underlying details of these new requirements. These new requirements have been endorsed by the U.S. banking regulators, but have not yet been translated by the regulators into official regulation for U.S. financial institutions. It is anticipated that the regulators will adopt new regulatory capital requirements similar to those proposed by the BCBS and the new requirements are anticipated to be phased-in for U.S. financial institutions beginning in 2013. It is widely anticipated that the new capital requirements brought about by the implementation of the Dodd-Frank Act and Basel III for most bank and financial holding companies, as well as for most insured depository institutions, will increase, although the nature and amounts of the increase have not yet been specified.

In addition, reflecting the importance that regulators place on managing capital and other risks, on June 16, 2011, the banking agencies issued proposed guidance on stress testing for banking organizations with more than \$10 billion in total consolidated assets; this proposed guidance outlines four “high-level” principles for stress testing practices that should be a part of a banking organization's stress-testing framework. Specifically, the guidance calls for the framework to (1) include activities and exercises that are tailored to the activities of the organization; (2) employ multiple conceptually sound activities and approaches; (3) be forward-looking and flexible; and (4) be clear, actionable, well-supported, and used in the decision-making process. Moreover, the federal bank regulators have issued a series of guidance and rulemakings applicable to “large banks.” While many of these do not currently apply us due to our asset size, these issuances could impact industry capital standards and practices in many, potentially unforeseeable ways.

Synovus continues to actively monitor economic conditions, evolving industry capital standards, and changes in regulatory standards and requirements, and engages in regular discussions with its regulators regarding capital at both Synovus and Synovus Bank. As part of its ongoing management of capital, Synovus will continue to identify, consider, and pursue additional strategic initiatives to bolster its capital position as deemed necessary, including strategies in connection with any future repayment of Synovus' obligations under the CPP. If economic conditions or other factors worsen to a materially greater degree than the assumptions underlying management's current internal assessment of our capital position or if minimum regulatory capital requirements for us or Synovus Bank increase as the result of legislative changes or informal or formal regulatory directives, then we would be required to pursue one or more additional capital improvement strategies, including, among others, balance sheet optimization strategies, asset sales, and/or the sale of securities to one or more third parties. Given the current economic and market conditions and our financial performance and related credit ratings, there can be no assurance that any such transactions will be available to us on favorable terms, if at all, or that we would be able to realize the anticipated benefits of such transactions. We also cannot predict the effect that these transactions would have on the market price of our Common Stock. In addition, if we issue additional equity securities in these transactions, including options, warrants, preferred stock or convertible securities, such newly issued securities could cause significant dilution to the holders of our Common Stock.

Further adverse changes in our credit rating could increase the cost of our funding from the capital markets. During the past three years, our long-term debt has been downgraded to below investment grade by Moody's Investors Service, Standard and Poor's Ratings Services and Fitch Ratings. The ratings agencies regularly evaluate us and Synovus Bank, and their ratings of our long-term debt are based on a number of factors, including our financial strength as well as factors not entirely within our control, including conditions affecting the financial services industry generally. In light of the continuing difficulties in the financial services industry and the housing and financial markets, there can be no assurance that we will not receive additional adverse changes in our ratings, which could adversely affect the cost and other terms upon which we are able to obtain funding and the way in which we are perceived in the capital markets. Actual or anticipated changes or downgrades in our credit ratings, including any announcement that our ratings are under review for a downgrade, could affect the market value and liquidity of our outstanding public indebtedness and increase our borrowing costs. We cannot predict whether existing customer relationships or opportunities for future relationships could be further affected by customers who choose to do

business with a higher rated institution. We may be unable to access historical and alternative sources of liquidity, which could adversely affect our overall liquidity. Liquidity represents the extent to which we have readily available sources of funding needed to meet the needs of our depositors, borrowers and creditors; to support asset growth; fund deposit withdrawals; to maintain reserve requirements, and to otherwise sustain our operations and the operations of our subsidiary bank. For Synovus Bank, the primary source of liquidity is the growth and retention of deposits. In the current competitive environment, customer confidence is a critical element in growing and retaining deposits. In this regard, Synovus Bank's asset quality could play a larger role in the stability of the deposit base. In the event asset quality declines significantly from its current level, Synovus Bank's ability to grow and retain deposits could be diminished.

We must maintain adequate liquidity at the Parent Company level for various operating needs, including the servicing of debt, the payment of general corporate expenses, and the payment of dividends to shareholders. In addition to our ordinary course liquidity needs, current conditions in the public markets for bank holding companies, dividend payments on our Common Stock

Table of Contents

and Series A Preferred Stock, and capital needs of Synovus Bank during the financial crisis have put additional pressure on our liquidity. The primary source of liquidity at the holding company level is dividends from Synovus Bank. During 2011, Synovus did not receive any dividends from Synovus Bank. Synovus Bank is currently subject to a memorandum of understanding that prohibits it from paying any cash dividends to us without regulatory approval, and other GA DBF rules and related statutes contain additional restrictions on payments of dividends by Synovus Bank. See "Part I - Item 1. Business - Supervision, Regulatory and Other Factors - Dividends." Synovus may not receive dividends from Synovus Bank in 2012, which could adversely affect liquidity. Synovus' ability to receive dividends from Synovus Bank in future periods will depend on a number of factors, including, without limitation, Synovus' Bank's future profits, asset quality and overall financial condition. In addition to dividends from Synovus Bank, we have historically had access to a number of alternative sources of liquidity, including the capital markets, but there is no assurance that we will be able to obtain such liquidity on terms that are favorable to us, or at all. If our access to these traditional and alternative sources of liquidity is diminished or only available on unfavorable terms and we continue to experience increased demand for liquidity at the holding company level then our overall liquidity and financial condition will be adversely affected.

We may be unable to pay dividends on our Common Stock.

Although we have historically paid a quarterly cash dividend to the holders of our Common Stock, holders of our Common Stock are not legally entitled to receive dividends. The reduction or elimination of dividends paid on our Common Stock could adversely affect the market price of our Common Stock. In addition, the Federal Reserve could decide at any time that paying any Common Stock dividends could be an unsafe or unsound banking practice. Any of these decisions could adversely affect the market price of our Common Stock. For a discussion of current regulatory limits on our ability to pay dividends above \$0.01 per common share, see "Part I - Item 1 - Business - Supervision, Regulation and Other Factors - Dividends" and "- Risk Factors - We are presently subject to, and in the future may become subject to additional, supervisory actions and/or enhanced regulation that could have a material negative effect on our business, operating flexibility, financial condition and the value of our Common Stock" and "Part II - Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Repurchases of Equity Securities - "Dividends" in this Report.

Our net interest income could be negatively affected by the lower level of short-term interest rates and a decrease in total loans.

Net interest income, which is the difference between the interest income that we earn on interest-earning assets and the interest expense that we pay on interest-bearing liabilities, is a major component of our income. Our net interest income is our primary source of revenue from our operations. The Federal Reserve reduced short-term interest rates on three occasions in 2007 by a total of 100 basis points, to 4.25%, and by another 400 basis points, to a range of 0% to 0.25%, during 2008. Interest rates during 2009, 2010 and 2011 have remained at the range of 0% to 0.25% as set by the Federal Reserve during 2008. A significant portion of our loans, including residential construction and development loans and other commercial loans, bear interest at variable rates. In addition, in order to compete for deposits in our primary market areas, we may offer more attractive interest rates to depositors, or we may have to pursue other sources of liquidity, such as wholesale funds.

Our total loans decreased to \$20.08 billion as of December 31, 2011 compared to \$21.59 billion as of December 31, 2010. A decrease in loans outstanding and lower realized yields on investment securities reduced our net interest income during the year ended December 31, 2011 and could cause additional pressure on net interest income in future periods. This reduction in net interest income also may be exacerbated by the high level of competition that we face in our primary market area. Any significant reduction in our net interest income could negatively affect our business and could have a material adverse impact on our capital, financial condition and results of operations.

Changes in the cost and availability of funding due to changes in the deposit market and credit market, or the way in which we are perceived in such markets, may adversely affect our capital resources, liquidity and financial results. In managing our consolidated balance sheet, we depend on access to a variety of sources of funding to provide us with sufficient capital resources and liquidity to meet our commitments and business needs, and to accommodate the transaction and cash management needs of our customers. Sources of funding available to us, and upon which we rely as regular components of our liquidity and funding management strategy, include borrowings from the FHLB and



brokered deposits. See “Liquidity” and “Capital Resources” under “Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations” of this Report. We also have historically enjoyed a solid reputation in the capital markets and have been able to raise funds in the form of either short- or long-term borrowings or equity issuances. If, due to market disruptions, perceptions about our credit ratings or other factors, we are unable to access the capital markets in the future, our capital resources and liquidity may be adversely affected.

In general, the amount, type and cost of our funding, including from other financial institutions, the capital markets and deposits, directly impacts our costs in operating our business and growing our assets and therefore, can positively or negatively affect our financial results. A number of factors could make funding more difficult, more expensive or unavailable on any terms, including, but not limited to, further reductions in our debt ratings, financial results and losses, changes within our organization,

Table of Contents

specific events that adversely impact our reputation, disruptions in the capital markets, specific events that adversely impact the financial services industry, counterparty availability, changes affecting our assets, the corporate and regulatory structure, interest rate fluctuations, general economic conditions and the legal, regulatory, accounting and tax environments governing our funding transactions. Also, we compete for funding with other banks and similar companies, many of which are substantially larger, and have more capital and other resources than we do. In addition, as some of these competitors consolidate with other financial institutions, these advantages may increase. Competition from these institutions may increase the cost of funds.

We may not be able to generate sufficient cash to service all of our debt.

As of December 31, 2011, Synovus and its consolidated subsidiaries had \$1.34 billion of long-term debt outstanding. In February 2012, we issued an additional \$300 million of long-term debt and announced a tender offer for \$206.8 million of our existing subordinated notes due in 2013. Our ability to make scheduled payments of principal and interest or to satisfy our obligations in respect of our debt, to refinance our debt or to fund capital expenditures will depend on our future operating performance. Prevailing economic conditions (including interest rates), regulatory constraints, including, among other things, on distributions to us from our subsidiaries and required capital levels with respect to certain of our banking and insurance subsidiaries, and financial, business and other factors, many of which are beyond our control, will also affect our ability to meet these needs. We may not be able to generate sufficient cash flows from operations, or obtain future borrowings in an amount sufficient to enable us to pay our debt, or to fund our other liquidity needs. We may need to refinance all or a portion of our debt on or before maturity. We may not be able to refinance any of our debt when needed on commercially reasonable terms or at all.

Potential future losses will result in an additional valuation allowance for deferred tax assets. Recapture of the deferred tax asset balance (i.e., reversal of the valuation allowance) is subject to considerable judgment and could be adversely impacted by changes in future income tax rates.

During 2009, Synovus reached a three-year cumulative pre-tax loss position. See Note 25 of Notes to Consolidated Financial Statements in this Report. Under GAAP, cumulative losses in recent years are considered significant negative evidence which is difficult to overcome in assessing the realizability of a deferred tax asset. As a result, beginning with the second quarter of 2009, Synovus no longer considers future taxable income in determining the realizability of its deferred tax assets.

Synovus expects to reverse substantially all of the valuation allowance for deferred tax assets once it has demonstrated a sustainable return to profitability. However, the reversal of the valuation allowance is subject to considerable judgment. Additionally, even after the recovery of the deferred tax asset balance under GAAP, which would immediately benefit GAAP capital and the tangible common equity ratio, there will remain limitations on the ability to include the deferred tax assets for regulatory capital purposes. See "Income Tax Expense" under "Part II - Item 7. Management's Discussion and Analysis of Operating Results and Financial Condition" of this Report.

The U.S. Administration is seeking to lower the current 35% corporate income tax rate. If the corporate income tax rate is lowered, it could adversely impact our ability to recover the deferred tax asset balance.

Issuances or sales of Common Stock or other equity securities could result in an "ownership change" as defined for U.S. federal income tax purposes. In the event an "ownership change" were to occur, our ability to fully utilize a significant portion of our U.S. federal and state tax net operating losses and certain built-in losses that have not been recognized for tax purposes could be impaired as a result of the operation of Section 382 of the Code.

Our ability to use certain realized net operating losses and unrealized built-in losses to offset future taxable income may be significantly limited if we experience an "ownership change" as defined by Section 382 of the Code. An ownership change under Section 382 generally occurs when a change in the aggregate percentage ownership of the stock of the corporation held by "five percent shareholders" increases by more than fifty percentage points over a rolling three year period. A corporation experiencing an ownership change generally is subject to an annual limitation on its utilization of pre-change losses and certain post-change recognized built-in losses equal to the value of the stock of the corporation immediately before the "ownership change," multiplied by the long-term tax-exempt rate (subject to certain adjustments). The annual limitation is increased each year to the extent that there is an unused limitation in a prior year. Since U.S. federal net operating losses generally may be carried forward for up to 20 years, the annual limitation also effectively provides a cap on the cumulative amount of pre-change losses and certain post-change recognized

built-in losses that may be utilized. Pre-change losses and certain post-change recognized built in losses in excess of the cap are effectively unable to be used to reduce future taxable income. In some circumstances, issuances or sales of our stock (including any Common Stock or other equity issuances or debt-for-equity exchanges and certain transactions involving our stock that are outside of our control) could result in an “ownership change” under Section 382.

In April 2010, we adopted a shareholder rights plan, which provides an economic disincentive for any one person or group acting in concert to become an owner, for relevant tax purposes, of 5% or more of our stock. While adoption of the rights plan

Table of Contents

should reduce the likelihood that future transactions in our stock will result in an ownership change, there can be no assurance that the Rights Plan will be effective to deter a stockholder from increasing its ownership interests beyond the limits set by the Rights Plan or that an ownership change will not occur in the future. Furthermore, our ability to enter into future transactions may be impaired if such transactions result in an unanticipated “ownership change” under Section 382. If an “ownership change” under Section 382 were to occur, the value of our net operating losses and a portion of the net unrealized built-in losses will be impaired. Because a valuation allowance currently exists for substantially the full amount of our deferred tax assets, no additional charge to earnings would result. However, an “ownership change”, as defined above, could adversely impact our ability to recover the deferred tax asset in the future. We presently are subject to, and in the future may become subject to, supervisory actions and enhanced regulation that could have a material negative effect on our business, reputation, operating flexibility, financial condition and the value of our Common Stock.

Under federal and state laws and regulations pertaining to the safety and soundness of insured depository institutions, state banking regulators, the Federal Reserve, and separately the FDIC as the insurer of bank deposits, each has the authority to compel or restrict certain actions on our part if any of them determine that we have insufficient capital or are otherwise operating in a manner that may be deemed to be inconsistent with safe and sound banking practices. In addition to examinations for safety and soundness, Synovus and its subsidiaries also are subject to continuous examination by state and federal banking regulators, including the newly formed CFPB, for compliance with various laws and regulations, as well as consumer compliance initiatives. As a result of this regulatory oversight and examination process, our regulators can require us to enter into GA DBF informal or formal supervisory agreements, including board resolutions, memoranda of understanding, written agreements and consent or cease and desist orders, pursuant to which we could be required to take identified corrective actions to address cited concerns, or to refrain from taking certain actions.

We entered into a memorandum of understanding with the Federal Reserve Bank of Atlanta and the GA DBF pursuant to which we agreed to implement plans that are intended to, among other things, minimize credit losses and reduce the amount of our distressed assets, limit and manage our concentrations in commercial real estate loans, improve our credit risk management and related policies and procedures, address liquidity management and current and future capital requirements, strengthen enterprise risk management practices, and provide for succession planning for key corporate and regional management positions and our board of directors. The memorandum of understanding also requires that we inform and consult with the Federal Reserve Board prior to declaring and paying any future dividends, and obtain the prior approval of the Federal Reserve Bank of Atlanta and the GA DBF prior to increasing the quarterly cash dividend on our Common Stock above \$0.01 per share.

Synovus Bank is also presently subject to a memorandum of understanding with the GA DBF and the FDIC that is substantially similar in substance and scope to the Synovus memorandum of understanding described above. The bank memorandum of understanding also requires that Synovus Bank obtain approval from the GA DBF and the FDIC prior to paying any cash dividends to Synovus and provides that, as a result of our Charter Consolidation, we will take all necessary steps to avoid customer confusion as a result of our proposed use of trade names at our various bank branches and to update our long-term strategic plan to reflect the Charter Consolidation and the various actions we have otherwise agreed to implement under the memorandum of understanding. In addition, as a result of recent compliance exams, Synovus Bank entered into an informal written agreement with the FDIC relating to certain compliance matters. Under this agreement, Synovus Bank is required to implement written action plans, policies and procedures to address and remediate identified compliance concerns and furnish written quarterly progress reports to the FDIC.

If we are unable to comply with the terms of our current supervisory agreements, or if we become subject to and are unable to comply with the terms of any future regulatory actions or directives, supervisory agreements, or orders, then we could become subject to additional, heightened supervisory actions and orders, possibly including consent orders, prompt corrective action restrictions and/or other regulatory actions, including prohibitions on the payment of dividends on our Common Stock and Series A Preferred Stock. If our regulators were to take such additional supervisory actions, then we could, among other things, become subject to significant restrictions on our ability to develop any new business, as well as restrictions on our existing business, and we could be required to raise additional

capital, dispose of certain assets and liabilities within a prescribed period of time, or both. The terms of any such supervisory action could have a material negative effect on our business, reputation, operating flexibility, financial condition, and the value of our Common Stock. See “Part I - Item 1. Business - Supervision, Regulation, and Other Factors” in this Report.

Recent legislative and regulatory initiatives applicable to financial institutions in general and TARP recipients in particular could adversely impact our ability to attract and retain key employees and pursue business opportunities and could put us at a competitive disadvantage compared to our competitors and damage our reputation if these competitors repay their TARP funds before us.

Our success depends upon the ability to attract and retain highly motivated, well-qualified personnel. We face significant

Table of Contents

competition in the recruitment of qualified employees from financial institutions and others. Until we repay the TARP funds, we are subject to additional, and possibly changing, regulatory scrutiny and restrictions regarding the compensation of certain executives and associates as established under TARP guidelines. The increased scrutiny and restrictions related to our compensation practices may adversely impact our ability to recruit, retain and motivate key employees, which in turn may impact our ability to pursue business opportunities and could otherwise materially adversely affect our businesses and results of operations. See “Item 1-Business-“Actions by Federal and State Regulators” and “-Supervision, Regulation and Other Factors” in this Report.

In addition to the guidelines on incentive and senior officer compensation under TARP, the Dodd-Frank Act provides for the implementation of a variety of corporate governance and compensation practices applicable to all public companies, including Synovus, which may impact certain of Synovus' executive officers and employees. These provisions include, but are not limited to, requiring companies to “claw back” incentive compensation under certain circumstances, provide shareholders the opportunity to cast a non-binding vote on executive compensation, to consider the independence of compensation advisors and new executive compensation disclosure requirements. The Dodd-Frank Act also requires banking regulators to issue regulations or guidelines to prohibit incentive-based compensation arrangements that encourage inappropriate risk taking by providing excessive compensation or that may lead to material loss at certain financial institutions with \$1 billion or more in assets. Such provisions with respect to compensation, in addition to other competitive pressures, may have an adverse effect on the ability of Synovus to attract and retain skilled personnel.

Further, in June 2010, the Federal Reserve, the Office of the Comptroller of the Currency, the Office of Thrift Supervision, and the FDIC jointly issued comprehensive final guidance designed to ensure that incentive compensation policies do not undermine the safety and soundness of banking organizations by encouraging employees to take imprudent risks. This regulation significantly restricts the amount, form, and context in which we pay incentive compensation.

These restrictions may put us at a competitive disadvantage compared to our competitors that have repaid all TARP funds before us, or who did not receive TARP funds, and with non-financial institutions in terms of attracting and retaining senior level employees. Furthermore, to the extent that our competitors repay their TARP funds before us, our reputation and the public perception of our financial condition may be negatively affected, which could adversely affect our stock price.

Regulation of the financial services industry continues to undergo major changes, and future legislation could increase our cost of doing business or harm our competitive position.

Between 2009 and 2011, many emergency government programs enacted in 2008 in response to the financial crisis and the recession slowed or wound down, and global regulatory and legislative focus has generally moved to a second phase of broader reform and a restructuring of financial institution regulation. On July 21, 2010, President Obama signed into law the Dodd-Frank Act, which has, and will continue to substantially change the legal and regulatory framework under which we operate. The Dodd-Frank Act represents a significant overhaul of many aspects of the regulation of the financial-services industry, addressing, among other things, systemic risk, capital adequacy, deposit insurance assessments, consumer financial protection, interchange fees, derivatives, lending limits, mortgage lending practices, registration of investment advisors and changes among the bank regulatory agencies. Among the provisions that may affect the operations of Synovus Bank or Synovus are the following:

- Creation of the CFPB with centralized authority, including examination and enforcement authority, for consumer protection in the banking industry.
- New limitations on federal preemption.
- New prohibitions and restrictions on the ability of a banking entity and nonbank financial company to engage in proprietary trading and have certain interests in, or relationships with, a hedge fund or private equity fund.
- Application of new regulatory capital requirements, including changes to leverage and risk-based capital standards and changes to the components of permissible tiered capital.
- Requirement that the company and its subsidiary bank be well capitalized and well managed in order to engage in activities permitted for financial holding companies.
- Changes to the assessment base for deposit insurance premiums.

Permanently raising the FDIC's standard maximum deposit insurance amount to \$250,000 limit for federal deposit insurance and provide unlimited insurance coverage for noninterest-bearing demand transaction accounts through 2012.

Repeal of the prohibition on the payment of interest on demand deposits, effective July 21, 2011, thereby permitting depository institutions to pay interest on business transaction and other accounts.

Restrictions on compensation, including a prohibition on incentive-based compensation arrangements that encourage inappropriate risk taking by covered financial institutions and are deemed to be excessive, or that may lead to material losses.

## Table of Contents

Requirement that sponsors of asset-backed securities retain a percentage of the credit risk of the assets underlying the securities.

- Requirement that banking regulators remove references to and requirements of reliance upon credit ratings from their regulations and replace them with appropriate alternatives for evaluating credit worthiness.

Some of these and other major changes could materially impact the profitability of our business, the value of assets we hold or the collateral available for our loans, require changes to business practices or force us to discontinue businesses and expose us to additional costs, taxes, liabilities, enforcement actions and reputational risk. For example, the provisions of the Dodd-Frank Act relating to debit card interchange fees have reduced our fee income. We may not be able to fully replace the revenue lost by this limitation. If the existing unlimited insurance coverage for noninterest-bearing demand transaction accounts is not extended past the current expiration date of December 31, 2012, we may see a run-off in certain noninterest-bearing demand deposits to the extent such deposits exceed the FDIC's \$250,000 per depositor maximum insurance coverage limit, which may adversely impact our liquidity. Many of these provisions became effective upon enactment of the Dodd-Frank Act, while others are subject to further study, rule making, and the discretion of regulatory bodies. In light of these significant changes and the discretion afforded to federal regulators, we cannot fully predict the effect that compliance with the Dodd-Frank Act or any implementing regulations will have on Synovus' businesses or its ability to pursue future business opportunities. Additional regulations resulting from the Dodd-Frank Act may materially adversely affect Synovus' business, financial condition or results of operations.

Certain other reform proposals under consideration, including new proposed regulatory capital requirements proposed by the BCBS under Basel III, could result in Synovus becoming subject to stricter capital requirements and leverage limits, and could also affect the scope, coverage, or calculation of capital, all of which could require us to reduce business levels or to raise capital, including in ways that may adversely impact our shareholders or creditors. See "Part I - Item 1. Business - Supervision, Regulation and Other Factors." We cannot predict whether new legislation will be enacted and, if enacted, the effect that it, or any regulations, would have on our business, financial condition, or results of operations.

The financial services market is undergoing rapid technological changes, and we may be unable to effectively compete or may experience heightened cyber security risks as a result of these changes

The financial services market, including banking services, is undergoing rapid changes with frequent introductions of new technology-driven products and services. In addition to better serving customers, the effective use of technology increases efficiency and may enable us to reduce costs. Our future success may depend, in part, on our ability to use technology to provide products and services that provide convenience to customers and to create additional efficiencies in our operations. Some of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers. As a result, our ability to effectively compete to retain or acquire new business may be impaired, and our business, financial condition or results of operations, may be adversely affected.

Synovus is under continuous threat of loss due to cyber-attacks especially as we continue to expand customer capabilities to utilize internet and other remote channels to transact business. Two of the most significant cyber-attack risks that we face are e-fraud and loss of sensitive customer data. Loss from e-fraud occurs when cybercriminals breach and extract funds directly from customer or our accounts. The attempts to breach sensitive customer data, such as account numbers and social security numbers, are less frequent but could present significant reputational, legal and/or regulatory costs to us if successful. Our risk and exposure to these matters remains heightened because of the evolving nature and complexity of these threats from cybercriminals and hackers, our plans to continue to provide internet banking and mobile banking channels, and our plans to develop additional remote connectivity solutions to serve our customers.

We are subject to a variety of operational risks, including reputational risk, legal risk and regulatory and compliance risk, and the risk of fraud or theft by employees or outsiders, which may adversely affect our business and results of operations.



We are exposed to many types of operational risks, including reputational risk, legal and regulatory and compliance risk, the risk of fraud or theft by employees or outsiders, including e-fraud and cyber-attacks and unauthorized transactions by employees or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems. See “Part I - Item 1. Business - Enterprise Risk Management” of this Report. Negative public opinion can result from our actual or alleged conduct in any number of activities, including lending practices, corporate governance and acquisitions and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion can adversely affect our ability to attract and keep customers and can expose us to litigation and regulatory action. Actual or alleged conduct by Synovus can result in negative public opinion about our other business. Negative public opinion could also affect our credit ratings, which are important to our access to unsecured wholesale borrowings.

Our business involves storing and processing sensitive consumer and business customer data. If personal, non-public, confidential or proprietary information of customers in our possession were to be mishandled or misused, we could suffer

Table of Contents

significant regulatory consequences, reputational damage and financial loss. Such mishandling or misuse could include, for example, if such information were erroneously provided to parties who are not permitted to have the information, either by fault of our systems, employees, or counterparties, or where such information is intercepted or otherwise inappropriately taken by third parties. Furthermore, a cybersecurity breach could result in theft of such data. Because the nature of the financial services business involves a high volume of transactions, certain errors may be repeated or compounded before they are discovered and successfully rectified. Our necessary dependence upon automated systems to record and process transactions and our large transaction volume may further increase the risk that technical flaws or employee tampering or manipulation of those systems will result in losses that are difficult to detect. We also may be subject to disruptions of our operating systems arising from events that are wholly or partially beyond our control (for example, computer viruses or electrical or telecommunications outages, or natural disasters, disease pandemics or other damage to property or physical assets) which may give rise to disruption of service to customers and to financial loss or liability. We are further exposed to the risk that our external vendors may be unable to fulfill their contractual obligations (or will be subject to the same risk of fraud or operational errors by their respective employees as we are) and to the risk that we (or our vendors') business continuity and data security systems prove to be inadequate. The occurrence of any of these risks could result in a diminished ability of us to operate our business (for example, by requiring us to expend significant resources to correct the defect), as well as potential liability to clients, reputational damage and regulatory intervention, which could adversely affect our business, financial condition or results of operations, perhaps materially.

Our information systems may experience an interruption or security breach.

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan and other systems. While we have policies and procedures designed to prevent or limit the effect of the possible failure, interruption or security breach of our information systems, there can be no assurance that any such failure, interruption or security breach will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failure, interruption or security breach of our information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability.

The costs and effects of litigation, investigations or similar matters involving us or other financial institutions or counterparties, or adverse facts and developments related thereto, could materially affect our business, operating results and financial condition.

We may be involved from time to time in a variety of litigation, investigations, inquiries or similar matters arising out of our business, including those described in Note 22 to the Consolidated Financial Statements in Part II - Item 8 of this Report. Our insurance may not cover all claims that may be asserted against it and indemnification rights to which we are entitled may not be honored, and any claims asserted against us, regardless of merit or eventual outcome, may harm our reputation. Should the ultimate judgments or settlements in any litigation or investigation significantly exceed our insurance coverage, they could have a material adverse effect on our business, financial condition and results of operations. In addition, premiums for insurance covering the financial and banking sectors are rising. We may not be able to obtain appropriate types or levels of insurance in the future, nor may we be able to obtain adequate replacement policies with acceptable terms or at historic rates, if at all. We have exposure to many different industries and counterparties, and we routinely execute transactions with a variety of counterparties in the financial services industry. As a result, defaults by, or even rumors or concerns about, one or more financial institutions with which we do business, or the financial services industry generally, have led to market-wide liquidity problems in the past and could do so in the future and could lead to losses or defaults by us or by other institutions. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral we hold cannot be sold at prices that are sufficient for us to recover the full amount of our exposure. Any such losses could materially and adversely affect our financial condition and results of operations. We are named in several class action lawsuits and several related suits and inquiries, and if we are unable to resolve these matters favorably, then our business, operating results and financial condition would suffer.

We are named in several class action lawsuits and several related suits and inquiries including (1) a securities class action lawsuit alleging that misrepresentations or omissions in our securities filings artificially inflated our stock price in violation of the federal securities laws, (2) two derivative lawsuits based upon substantially the same allegations as the securities class action lawsuit, and (3) three separate class action lawsuits related to overdraft fees charged on debit cards. See “Part I. Item 3 - Legal Proceedings” and in Note 22 to the Consolidated Financial Statements in Part II - Item 8 in this Report. The plaintiffs in these lawsuits seek to recover damages in an unspecified amount and equitable and/or injunctive relief.

Synovus cannot predict the outcome of these or any other legal matters. For those legal matters where Synovus is able to estimate a range of reasonably possible losses. Synovus' management currently estimates the aggregate range of reasonably possible losses is from zero to \$60 million. This estimated aggregate range is based upon information currently available to

## Table of Contents

Synovus, and the actual losses could prove to be higher (or lower). As there are further developments in these legal matters, Synovus will continually reassess these matters and the estimated range of reasonably possible losses may change as a result of this assessment. In addition, in the future, we may need to record litigation reserves with respect to these matters. Further, regardless of how these matters proceed, it could divert our management's attention and other resources away from our business.

Our stock price has been and is likely to be volatile and the value of your investment may decline.

The trading price of our Common Stock has been and is likely to be highly volatile and subject to wide fluctuations in price. The stock market in general, and the market for commercial banks and other financial services companies in particular, has experienced significant price and volume fluctuations that sometimes have been unrelated or disproportionate to the operating performance of those companies. These broad market and industry factors may seriously harm the market price of our Common Stock, regardless of our operating performance, and the value of your investment may decline. In addition, if the average closing price of our Common Stock is less than \$1.00 over a consecutive 30 day trading period, we may become subject to delisting proceedings by the NYSE.

We may be required to repurchase mortgage loans or indemnify mortgage loan purchasers as a result of breaches of representations and warranties, borrower fraud, or certain borrower defaults, which could harm our liquidity, results of operations and financial condition.

Synovus Mortgage sells substantially all of the mortgage loans that it originates. While the loans are sold without recourse, the purchase agreements require Synovus Mortgage to make certain representations and warranties regarding the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. If it is determined that loans sold were in breach of these representations or warranties, Synovus Mortgage has obligations to either repurchase the loan at the unpaid principal balance and related investor fees or make the purchaser whole for any economic losses associated with the loan. In addition, the Dodd-Frank Act contains provisions designed to address perceived deficiencies in the residential mortgage loan origination and underwriting process, in part by creating new documentation requirements and underwriting criteria and increasing the potential liability of Synovus and Synovus Mortgage to their customers if Synovus and Synovus Mortgage fail to take steps to ensure and document that each borrower has the capacity and the ability to repay their loans.

To date, repurchase activity pursuant to the terms of these representations and warranties has been minimal and has primarily been associated with loans originated from 2005 through 2008. From January 1, 2005 through December 31, 2011 Synovus Mortgage originated and sold approximately \$6.24 billion of first lien GSE eligible mortgage loans and approximately \$2.81 billion of first and second lien non-GSE eligible mortgage loans. The total expense pertaining to losses from repurchases of mortgage loans previously sold, including amounts accrued in accordance with ASC 450, was \$4.1 million, \$1.3 million, and \$713 thousand for the years ended December 31, 2011, 2010, and 2009, respectively. The total accrued liability related mortgage repurchase claims was \$3.3 million and \$0.7 million, at December 31, 2011 and 2010, respectively. We cannot assure you that, in the current environment, Synovus Mortgage will not be required to repurchase substantially greater amounts of such mortgage loans, or make related indemnity payments to the purchasers of our mortgage loans. If the level of repurchases or indemnity demands becomes significant or Synovus Mortgage is alleged to be in non-compliance with the regulations under the Dodd-Frank Act, our results of operations may be adversely affected.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

NONE.

### ITEM 2. PROPERTIES

We and our subsidiaries own or lease all of the real property and/or buildings in which we operate business. All of such buildings are in a good state of repair and are appropriately designed for and are suitable for the purposes for which they are used.

We and our subsidiaries own 295 facilities encompassing approximately 2,556,211 square feet and lease from third parties 82 facilities encompassing approximately 830,107 square feet. The owned and leased facilities are primarily comprised of office space from which we conduct our business. The following table provides additional information with respect to our leased facilities:

Table of Contents

| Square Footage  | Number<br>of<br>Locations | Average<br>Square<br>Footage |
|-----------------|---------------------------|------------------------------|
| Under 3,000     | 19                        | 1,783                        |
| 3,000 – 9,999   | 39                        | 5,046                        |
| 10,000 – 18,999 | 7                         | 13,251                       |
| 19,000 – 30,000 | 12                        | 23,975                       |
| Over 30,000     | 5                         | 43,796                       |

See Note 21 of Notes to Consolidated Financial Statements in “Part II – Item 8” of this Report.

**ITEM 3. LEGAL PROCEEDINGS**

Synovus and its subsidiaries are subject to various legal proceedings and claims that arise in the ordinary course of its business. Additionally, in the ordinary course of business, Synovus and its subsidiaries are subject to regulatory examinations, information gathering requests, inquiries and investigations. Based on our current knowledge and advice of counsel, management presently does not believe that the liabilities arising from these legal matters will have a material adverse effect on Synovus' consolidated financial condition, operating results or cash flows. However, it is possible that the ultimate resolution of these legal matters could have a material adverse effect on Synovus' results of operations and financial condition. For additional information, see Note 22 - Legal Proceedings of Notes to Consolidated Financial Statements in “Part II - Item 8” of this Report, which Note is incorporated in this Item 3 by reference.

**ITEM 4. MINE SAFETY DISCLOSURES**

NOT APPLICABLE.

Table of Contents

## Part II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER REPURCHASES OF EQUITY SECURITIES

Shares of our common stock are traded on the NYSE under the symbol "SNV." On February 28, 2012, the closing price per share of our common stock as quoted, at the end of regular trading, on the NYSE was \$2.06.

## Market and Stock Price Information

Table 6 sets forth the high and low sales prices during the years ended December 31, 2011 and December 31, 2010 as reported on the NYSE.

Table 6 – Stock Price Information

|                                  | High   | Low  |
|----------------------------------|--------|------|
| 2011                             |        |      |
| Quarter ended December 31, 2011  | \$1.68 | 0.94 |
| Quarter ended September 30, 2011 | 2.20   | 1.07 |
| Quarter ended June 30, 2011      | 2.77   | 1.99 |
| Quarter ended March 31, 2011     | 2.99   | 2.37 |
| 2010                             |        |      |
| Quarter ended December 31, 2010  | \$2.76 | 1.94 |
| Quarter ended September 30, 2010 | 2.81   | 1.98 |
| Quarter ended June 30, 2010      | 3.85   | 2.45 |
| Quarter ended March 31, 2010     | 3.92   | 2.04 |

As of February 16, 2012, there were 792,254,596 shares of Synovus common stock issued and outstanding and 21,371 shareholders of record of Synovus common stock, some of which are holders in nominee name for the benefit of a number of different shareholders.

## Dividends

Table 7 below sets forth information regarding dividends declared during the years ended December 31, 2011 and 2010.

Table 7 – Dividends

|                                  | Date Paid       | Per Share Amount |
|----------------------------------|-----------------|------------------|
| 2011                             |                 |                  |
| Quarter ended December 31, 2011  | January 3, 2012 | \$0.0100         |
| Quarter ended September 30, 2011 | October 3, 2011 | 0.0100           |
| Quarter ended June 30, 2011      | July 1, 2011    | 0.0100           |
| Quarter ended March 31, 2011     | April 1, 2011   | 0.0100           |
| 2010                             |                 |                  |
| Quarter ended December 31, 2011  | January 3, 2011 | \$0.0100         |
| Quarter ended September 30, 2011 | October 1, 2010 | 0.0100           |
| Quarter ended June 30, 2011      | July 1, 2010    | 0.0100           |
| Quarter ended March 31, 2011     | April 1, 2010   | 0.0100           |

In addition to dividends paid on Synovus' common stock, Synovus paid dividends of \$48.4 million to the Treasury on its Series A Preferred Stock during each of 2011 and 2010. See "Part I – Item 1. Business – TARP Regulations – Capital Purchase Program" of this Report.

Synovus has historically paid a quarterly cash dividend to the holders of its common stock. Management closely monitors trends and developments in credit quality, liquidity (including dividends from subsidiaries, which are

expected to be significantly

40

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Table of Contents

lower than those received in previous years), financial markets and other economic trends, as well as regulatory requirements regarding the payment of dividends, all of which impact Synovus' capital position, and will continue to periodically review dividend levels to determine if they are appropriate in light of these factors and the restrictions on payment of dividends described below. In the current environment, regulatory restrictions may limit Synovus' ability to continue to pay dividends. Synovus must inform and consult with the Federal Reserve Board prior to declaring and paying any future dividends on its common and preferred stock, and the Federal Reserve Board could decide at any time that paying any dividends could be an unsafe or unsound banking practice. In addition, Synovus must obtain the prior approval of the Banking Commissioner of the State of Georgia prior to increasing the quarterly cash dividend on Synovus' common stock above the current level of \$0.01 per share. See "Part I - Item 1. Business - Supervision, Regulation and Other Factors - Dividends," and "Part I - Item 1A. Risk Factors - We presently are subject to, and in the future may become subject to additional supervisory actions and/or enhanced regulation that could have a material negative effect on Synovus' business, operating flexibility, financial condition, and the value of Synovus' common stock," and "We may be unable to pay dividends on our common stock" of this Report.

Under the laws of the State of Georgia, we, as a business corporation, may declare and pay dividends in cash or property unless the payment or declaration would be contrary to restrictions contained in our Articles of Incorporation, or unless, after payment of the dividend, we would not be able to pay our debts when they become due in the usual course of our business or our total assets would be less than the sum of our total liabilities. In addition, we are also subject to federal regulatory capital requirements that effectively limit the amount of cash dividends, if any that we may pay.

Synovus' ability to pay dividends is partially dependent upon dividends and distributions that it receives from its bank and non-banking subsidiaries, which are restricted by various regulations administered by federal and state bank regulatory authorities. Dividends from subsidiaries in 2009, 2010, and 2011 were significantly lower than those received in previous years. Synovus' ability to receive dividends from Synovus Bank in future periods will depend on a number of factors, including, without limitation, Synovus Bank's future profits, asset quality and overall financial condition, and Synovus may not receive dividends from Synovus Bank in 2012. See "Part I - Item 1 - Business - Supervision, Regulation and Other factors - Dividends."

Under the Federal Reserve Board guidance reissued on February 24, 2009 the Federal Reserve may restrict our ability to pay dividends on any class of capital stock or any other Tier 1 capital instrument if we are not deemed to have a strong capital position. In addition, we may have to reduce or eliminate dividends if:

- our net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends; or
  - our prospective rate of earnings retention is not consistent with the holding company's capital needs and overall current and prospective financial condition; or
- we will not meet, or are in danger of not meeting the minimum regulatory capital adequacy ratios.

On November 17, 2010, the Federal Reserve Board issued further guidance noting, among other things, that bank holding companies should consult with the Federal Reserve before taking any actions that could result in a diminished capital bases, including increasing dividends.

As a result of the memorandum of understanding described in "Part I - Item 1A - Risk Factors - We are presently subject to, and in the future may become subject to additional, supervisory actions and/or enhanced regulation that could have a material negative effect on our business, operating flexibility, financial condition and the value of our common stock" in this Report, we are required to inform the Federal Reserve Board in advance of declaring or paying any future dividends, and the Federal Reserve Board could decide at any time that paying any common stock dividends could be an unsafe or unsound banking practice. In the current financial and economic environment, the Federal Reserve Board has indicated that bank holding companies should carefully review their dividend policy and has in some cases discouraged payment unless both asset quality and capital are very strong. In addition, pursuant to the terms of the Synovus Bank memorandum of understanding, Synovus Bank cannot pay any cash dividends without the approval of the FDIC and the Georgia Commissioner. Additionally, Synovus is subject to contractual restrictions that limit its ability to pay dividends if there is an event of default under such contract. In addition, Synovus must seek the Federal Reserve's permission to increase the quarterly dividend on its common stock above \$0.01 per common

share. Synovus is presently subject to, and in the future may become subject to, additional supervisory actions and/or enhanced regulation that could have a material negative effect on business, operating flexibility, financial condition, and the value of Synovus common stock.

See “Part I - Item 1. Business - Supervision, Regulation and Other Factors - Dividends, “Part I - Item 1A. Risk factors - We presently are subject to, and in the future may become subject to, additional supervisory actions and/or enhanced regulation that could have a material negative effect on our business, operating flexibility, financial condition and the value of our common stock” and “Part I - Item 1A. Risk Factors - We may be unable to pay dividends on our common stock and other securities” of this Report for additional information regarding dividends on Synovus stock.

Table of Contents

## Stock Performance Graph

The following graph compares the yearly percentage change in cumulative shareholder return on Synovus stock with the cumulative total return of the Standard & Poor's 500 Index and the KBW Regional Bank Index for the last five fiscal years (assuming a \$100 investment on December 31, 2006 and reinvestment of all dividends).

|                   | 2006  | 2007   | 2008  | 2009  | 2010  | 2011  |
|-------------------|-------|--------|-------|-------|-------|-------|
| Synovus           | \$100 | 80.77  | 67.19 | 16.92 | 22.12 | 12.15 |
| S&P 500           | 100   | 105.48 | 66.93 | 84.28 | 96.78 | 98.81 |
| KBW Regional Bank | \$100 | 78.43  | 64.07 | 49.76 | 59.81 | 56.69 |

## Issuer Purchases of Equity Securities

Synovus did not repurchase any shares of Synovus common stock during 2010 or 2011.

Table of Contents

ITEM 6. SELECTED FINANCIAL DATA

Selected Financial Data

43

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Table of Contents

| (in thousands, except per share data)  | Years Ended December 31, |            |             |            |            |
|--|--------------------------|------------|-------------|------------|------------|
|  | 2011                     | 2010       | 2009        | 2008       | 2007       |
| <b>Income Statement</b>  |                          |            |             |            |            |
| Total revenues <sup>(1)</sup>  | \$1,188,021              | 1,292,951  | 1,406,913   | 1,495,090  | 1,519,606  |
| Net interest income  | 924,154                  | 986,333    | 1,010,310   | 1,077,893  | 1,148,948  |
| Provision for loan losses  | 418,795                  | 1,131,274  | 1,805,599   | 699,883    | 170,208    |
| Non-interest income  | 338,874                  | 305,347    | 410,670     | 417,241    | 371,638    |
| Non-interest expense   | 903,765                  | 1,009,576  | 1,221,289   | 1,456,057  | 830,343    |
| (Loss) income from continuing operations, net of income taxes                    | (60,844 )                | (834,019)  | (1,433,931) | (580,376)  | 337,969    |
| Income from discontinued operations, net of income taxes <sup>(2)</sup>          | —                        | 43,162     | 4,590       | 5,650      | 188,336    |
| Net (loss) income  | (60,844 )                | (790,857)  | (1,429,341) | (574,726)  | 526,305    |
| Net (loss) income attributable to non-controlling interest                       | (220 )                   | (179)      | 2,364       | 7,712      | —          |
| Net (loss) income attributable to controlling interest                           | (60,624 )                | (790,678)  | (1,431,705) | (582,438)  | 526,305    |
| Dividends on and accretion of discount on preferred stock                        | 58,088                   | 57,510     | 56,966      | 2,057      | —          |
| Net (loss) income attributable to common shareholders                            | (118,712 )               | (848,188)  | (1,488,671) | (584,495)  | 526,305    |
| <b>Per share data</b>  |                          |            |             |            |            |
| Basic earnings (loss) per common share:  |                          |            |             |            |            |
| Net (loss) income from continuing operations attributable to common shareholders | (0.15 )                  | (1.30)     | (4.00)      | (1.79)     | 1.03       |
| Net (loss) income attributable to common shareholders                            | (0.15 )                  | (1.24)     | (3.99)      | (1.77)     | 1.61       |
| Diluted earnings (loss) per common share:  |                          |            |             |            |            |
| Net (loss) income from continuing operations attributable to common shareholders | (0.15 )                  | (1.30)     | (4.00)      | (1.79)     | 1.02       |
| Net (loss) income attributable to common shareholders                            | (0.15 )                  | (1.24)     | (3.99)      | (1.77)     | 1.60       |
| Cash dividends declared on common stock  | 0.04                     | 0.04       | 0.04        | 0.46       | 0.82       |
| Book value per common share <sup>(3)</sup>                                       | 2.06                     | 2.29       | 3.93        | 8.68       | 10.43      |
| <b>Balance Sheet</b>   |                          |            |             |            |            |
| Investment securities available for sale   | 3,690,125                | 3,440,268  | 3,188,735   | 3,770,022  | 3,554,878  |
| Loans, net of deferred fees and costs  | 20,079,813               | 21,585,763 | 25,383,068  | 27,920,177 | 26,498,585 |
| Deposits   | 22,411,752               | 24,500,304 | 27,433,533  | 28,617,179 | 24,959,816 |
| Long-term debt   | 1,364,727                | 1,808,161  | 1,751,592   | 2,107,173  | 1,890,235  |
| Total shareholders' equity   | 2,827,452                | 2,997,918  | 2,851,041   | 3,787,158  | 3,441,590  |
| Average total shareholders' equity   | 2,907,339                | 3,134,335  | 3,285,014   | 3,435,574  | 3,935,910  |
| Average total assets   | 28,512,193               | 31,966,180 | 34,423,617  | 34,052,014 | 32,895,295 |

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Performance ratios and other data

|   |         |    |         |         |         |         |
|---|---------|----|---------|---------|---------|---------|
| Return on average assets from continuing operations                 | (0.21   | )% | (2.61)  | (4.17)  | (1.70)  | 1.03    |
| Return on average assets  | (0.21   | )  | (2.47)  | (4.16)  | (1.71)  | 1.60    |
| Return on average equity from continuing operations                 | (2.09   | )  | (26.61) | (43.65) | (16.89) | 8.59    |
| Return on average equity  | (2.09   | )  | (25.23) | (43.58) | (16.95) | 13.37   |
| Net interest margin   | 3.51    |    | 3.36    | 3.19    | 3.47    | 3.97    |
| Dividend payout ratio <sup>(4)</sup>                                | nm      |    | nm      | nm      | nm      | 51.25   |
| Average shareholders' equity to average assets                      | 10.20   |    | 9.81    | 9.54    | 10.09   | 11.96   |
| Tangible common equity to risk-weighted assets ratio <sup>(5)</sup> | 8.60    |    | 8.90    | 7.03    | 8.74    | 9.19    |
| Tangible common equity to tangible assets ratio <sup>(5)</sup>      | 6.81    |    | 6.73    | 5.74    | 7.86    | 8.90    |
| Earnings to fixed charges ratio                                     | 0.74    | x  | (1.48)x | (2.17)x | 0.16x   | 1.47x   |
| Average common shares outstanding, basic                            | 785,272 |    | 685,186 | 372,943 | 329,319 | 326,849 |
| Average common shares outstanding, diluted                          | 785,272 |    | 685,186 | 372,943 | 329,319 | 329,863 |

<sup>(1)</sup> Consists of net interest income and non-interest income, excluding investment securities gains (losses), net.

Table of Contents

On December 31, 2007, Synovus completed the tax-free spin-off of its shares of TSYS common stock to Synovus shareholders. In accordance with the provisions of ASC 360-10-35, Accounting for the Impairment or Disposal of Long-lived Assets, and ASC 420-10-50, Exit or Disposal Cost Obligations, the historical consolidated results of operations and financial position of TSYS, as well as all costs recorded by Synovus associated with the spin-off of TSYS, are presented as discontinued operations. Discontinued operations for the year ended December 31, 2007 also include a \$4.2 million after-tax gain related to the transfer of Synovus' proprietary mutual funds to a non-affiliated third-party. Discontinued operations for the years ended December 31, 2010, 2009, 2008 and 2007 include the revenues and expenses of Synovus' merchant services business, the sale of which was completed on March 31, 2010. Additionally, discontinued operations for the year ended December 31, 2010 include a \$42.4 million gain, after tax, on the sale of the merchant services business.

(3) Total shareholders' equity less Series A Preferred Stock and prepaid common stock purchase contracts divided by common shares outstanding.

(4) Determined by dividing cash dividends declared per common share by diluted net income per share.

The tangible common equity to risk-weighted assets ratio is a non-GAAP measure which is calculated as follows: (5) (total shareholders' equity minus preferred stock minus goodwill minus other intangible assets) divided by total risk-adjusted assets. See reconciliation of "Non-GAAP Financial Measures" in this Report.

The tangible common equity to tangible assets ratio is a non-GAAP measure which is calculated as follows: (6) (total shareholders' equity minus preferred stock minus goodwill minus other intangible assets) divided by (total assets minus goodwill minus other intangible assets). See reconciliation of "Non-GAAP Financial Measures" in this Report.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Executive Summary

The following financial review provides a discussion of Synovus' financial condition, changes in financial condition, and results of operations as well as a summary of Synovus' critical accounting policies. This section should be read in conjunction with the audited consolidated financial statements and accompanying notes.

Economic Overview

The overall improvement of the U.S. economy appears to have gained momentum during the fourth quarter of 2011, building on moderate improvement in the third quarter of 2011. The initial stages of economic recovery emerged during the latter half of 2010, but softened during the first and second quarters of 2011 in response to a series of global events, including the earthquake and tsunami in Japan, geo-political unrest in the Middle East, the mid-year elevation in energy costs, continued concerns over the debt of certain European nations, and the U.S. congressional battle over raising the U.S. debt ceiling. The economic progress achieved in the latter half of 2011 is anchored in an improved job market and indications that the housing market may be stabilizing. Additionally, consumer spending and consumer confidence strengthened during the fourth quarter of 2011. Certain European nations continue to wrestle with debt and budget deficit issues. There is a concern of the potential impact on the global economies beyond Europe if the

European Central Bank and eurozone nations are unable to implement appropriate changes and solutions. The ultimate outcome; however, cannot presently be determined. Furthermore, there can be no guarantee that the domestic economy will continue to improve.

The improvement in economic measures during 2011 has been positive in the aggregate, but progress during the year has been uneven at times with mixed messages in many economic measures. Inflation remains subdued; however, energy prices continue to show volatility. The Federal Reserve's commitment to hold interest rates stable for the next two years appears to be an indication that it is more concerned with sustaining recovery than the risk of inflation. Long-term interest rates have fallen significantly in response to the Federal Reserve Bank's aggressive easing of monetary policy, with 10-year Treasury yields near 2% and fixed mortgage interest rates falling to record lows below 4%. Residential mortgage foreclosure and delinquency rates have declined over the past year, but remain at elevated levels compared to historical periods.

The Census Bureau reports new residential construction increased from 589,000 units in September 2011 to 679,000 units in December 2011 as compared to a December 2010 rate of 630,000 units. In the South, residential units in December increased by 17.0% from September and increased 31.1% from a year ago. Mortgage rates continue to remain at record lows, due at least in part to Federal Reserve Bank efforts to lower long-term interest rates to stimulate the economy. The supply of new homes decreased from 6.9 months in December 2010 to 6.1 months in December 2011 and the median sales price increased 1.8% from \$221,800 in 2010 to \$225,800 in 2011. In the South, new homes sold decreased from approximately 173,000 in 2010 to approximately 166,000 in 2011, and the median price increased from approximately \$197,000 to approximately \$210,000. Sales of existing single-family homes increased 1.7% from 4.2 million in 2010 to 4.3 million in 2011. Distressed sales (foreclosures and short sales) accounted for approximately 32% of sales in December 2011 as compared to approximately 36% in December 2010. The national median existing-home price for all housing types was approximately \$165,000 in December 2011, which is 2.5% below the December 2010 median. Existing housing inventory at the end of December 2011 dropped to 2.4 million existing homes available



Table of Contents

for sale, representing a 6.2 month supply at the current sales pace, down from a 7.2 month supply in November 2011. Existing housing inventory peaked at 4.0 million in July 2007, and December 2011 represents the lowest level since March 2005 when there were 2.3 million homes on the market.

The Bureau of Economic Analysis' advance estimate released in January of 2012 indicates that real GDP increased at an annual rate of 2.8% in the fourth quarter of 2011, as compared to 1.8% in the third quarter of 2011, 1.3% in the second quarter of 2011, 0.4% in the first quarter of 2011, and 2.3% in the fourth quarter of 2010. The National Bureau of Economic Research (NBER) determined that the most recent recession began in December 2007 and ended in June 2009. During 2010, the economy returned to an expansionary phase marked by a relatively slow recovery, but the rate of expansion softened substantially during the first and second quarters of 2011 and strengthened during the third and fourth quarters of 2011.

The Southeastern U.S. economy has continued to improve, but at a very moderate pace during the fourth quarter of 2011 as compared to the U.S. economy as a whole. The labor force in Synovus' five state footprint grew by approximately 85,000 jobs in 2011 as compared to an increase of approximately 91,000 during 2010. The unemployment rate in Synovus' five state Southeastern footprint was 10.9% in December 2010, decreased to 10.3% in March 2011, remained near 10.3% for most of the second and third quarters of 2011, and decreased to 9.5% in December 2011. The national unemployment rate, which was 9.4% in December 2010, fell to 8.8% in March 2011, but remained near 9.1% during the second and third quarters of 2011, and decreased to 8.5% in December 2011. The unemployment rates within Synovus' footprint increased to elevated levels in recent years due to a combination of the collapse of the real estate market over recent years and the number of rural population centers which tend, on average, to experience generally higher rates of unemployment than the national average during all economic phases.

Unemployment rates showed meaningful improvement during 2011, particularly during the fourth quarter of 2011.

The Mortgage Bankers Association reported that the percentage of mortgage loans in the process of foreclosure to total mortgage loans was 4.43% during the third quarter of 2011, unchanged from the second quarter of 2011, reflecting a decrease from 4.52% in the first quarter of 2011 and an increase of four basis points from 4.39% in the fourth quarter of 2010. During the third quarter of 2011, the thirty day delinquency rate reached its lowest level since the second quarter of 2007, a sign that new mortgage delinquencies have slowed. The delinquency rate for one-to-four-unit residential property mortgage loans decreased to 7.99% of all loans outstanding as of the end of the third quarter of 2011. This was a decrease of 45 basis points from the second quarter and a decrease of 144 basis points from the third quarter of 2010.

The Institute of Supply Management's indices for manufacturing and non-manufacturing increased during the fourth quarter of 2011. The manufacturing index was 53.1 for December 2011, up from 51.6 in September 2011, and the non-manufacturing index was 53.0, up from 52.6 in September 2011. Institute of Supply Management indices above 50 are an indication of economic expansion. Additionally, consumer confidence strengthened in the fourth quarter of 2011. The consumer confidence index was 64.8 in December 2011, as compared to 46.4 for September 2011 and 58.5 in June 2011.

As a result of the economic downturn, consumer saving and debt reduction have increased steadily over the past four years while consumer spending has reflected restraint and uncertainty. There are many components to a sustainable economic recovery, including improved consumer spending, a stable housing market, expansion of employment, and a low level of inflation. Stable energy costs and governmental support through sound monetary and fiscal policy are also key contributors. On the whole, economic conditions are currently positive, but the recovery to pre-downturn levels is expected to continue at a slower and more uneven pace than historical periods of recovery.

As the recession began to emerge in 2007, residential mortgage foreclosures began to escalate and real estate values began to decline. These factors expanded as the U.S. economy reached a confirmed recessionary trend and significantly impacted the performance of Synovus' residential construction and real estate and land acquisition loan portfolios. Other segments of Synovus' commercial loan portfolio were impacted as well, particularly in industries that were adversely impacted by the changes in commercial real estate and residential development. As a result, Synovus experienced significant increases in its credit costs, elevated levels of loan charge-offs, non-performing asset inflows, significant losses on distressed asset dispositions, and further valuation adjustments on existing non-performing assets. Synovus' loan portfolio contracted during this period due to loan charge-offs, distressed asset sales, and weak demand

for new loans. As the economy transitioned into recovery during the second half of 2010, certain segments of the economy began to stabilize, yet the supply of low cost housing due to cumulative foreclosures and distressed sales continued to exceed demand. While the housing market has lagged behind the general economic recovery to date as a whole, the decline in residential real estate prices has begun to stabilize in certain areas of the U.S. Though still at elevated levels as compared to historical periods, Synovus' rate of non-performing asset inflows has declined, total credit costs have decreased, and loan charge-offs have declined as the economy moved into a period of recovery. Bank failures reached elevated levels over the past few years, particularly in Synovus' Southeastern market. During 2011, the national trend improved significantly as bank failures decreased approximately 41% to 92. However, almost half of the 2011 failures occurred in Synovus' five-state footprint, with 23 in Georgia, 13 in Florida, three in South Carolina and two in Alabama.

## Table of Contents

The total number of failures in Synovus' five state footprint declined from 55 in 2010 to 41 in 2011.

### Mortgage Loan Repurchase Obligations and Foreclosure Practices

Since 2010, financial institutions have experienced a dramatic increase in the number of mortgage loan repurchase demands they received, including from government-sponsored entities, mortgage insurers, and other purchasers of residential mortgage-backed securitizations, due to findings of mortgage fraud and underwriting deficiencies in the mortgage origination process, and misrepresentations in the packaging of mortgages by certain mortgage lenders. Also since 2010, foreclosure practices of financial institutions nationwide have come under scrutiny due to the discovery of fraudulent documentation and questionable residential foreclosure procedures of certain financial institutions. To date, Synovus has experienced minimal repurchase activity in its consumer mortgage lending operations. Additionally, foreclosure activity in the home equity and consumer mortgage loan portfolios has been low. See "Mortgage Banking" in this Report for further discussion of Synovus' experience with residential mortgage repurchase obligations and foreclosure activity in its home equity and consumer mortgage loan portfolios.

### Overview of 2011 Financial Results

For the year ended December 31, 2011, Synovus reported a net loss attributable to common shareholders of \$118.7 million, or \$0.15 per common share, as compared to \$848.2 million, or \$1.24 per common share, for the year ended December 31, 2010.

The improved results are primarily due to a \$761.6 million decline in credit costs (provision for loan losses, losses on foreclosed real estate, and other credit costs) which was partially offset by income from discontinued operations of \$43.2 million reported in 2010. The 2011 results include \$75.0 million in net investment securities gains while the 2010 results include a \$69.5 million pre-tax gain from the sale of the merchant services business.

Although credit costs, charge-offs, and non-performing asset levels remain elevated, most credit quality measures have continued to show improvement during 2011. Total provision for loan losses in 2011 was \$418.8 million, a \$712.5 million or 63.0% improvement from 2010. Net charge-offs declined \$785.6 million, from \$1.37 billion in 2010 to \$585.8 million in 2011. Non-performing assets declined 12.7% from \$1.28 billion at December 31, 2010 to \$1.12 billion at December 31, 2011.

The decline in provision for loan losses from 2010 is primarily due to continued improvement in credit quality trends during 2011 including reduced net charge-offs, NPL inflows, and special mention and accruing substandard loans as well as continued migration in the mix of the loan portfolio to reduced levels of higher credit risk loan types.

While the provision for loan losses and loan charge-offs in 2011 declined from 2010 levels, these amounts continued to remain elevated when compared to historical levels. The elevated level of the provision for loan losses and loan charge-offs in 2011 was primarily driven by commercial credits, particularly in the commercial real estate segment. The provision for loan losses attributable to the commercial real estate portfolio was \$253.9 million, or 60.6% of the total expense for the year, while net charge-offs attributable to this portfolio were \$358.7 million, or 61.2% of the total net charge-offs for the year. The provision for loan losses attributable to the commercial and industrial portfolio was \$119.8 million, or 28.6% of the total expense for the year, while charge-offs attributable to this portfolio were \$156.9 million, or 26.8% of total charge-offs.

Pre-tax, pre-credit costs income (which excludes provision for loan losses, other credit costs, securities gains and losses, and certain other items) was \$470.7 million for 2011, down \$9.5 million from \$480.2 million for 2010. See reconciliation of "Non-GAAP Financial Measures" in this Report. The decrease in pre-tax, pre-credit costs income was primarily due to lower net interest income resulting mainly from lower loan balances, as well as lower non-interest income. These items were partially offset by lower non-interest expense. The net interest margin increased 15 basis points to 3.51% for 2011 compared to 3.36% for 2010. The improvement in the net interest margin was due to a 31 basis point decrease in the effective cost of funds, partially offset by a 16 basis point decrease in the yield on earning assets.

Total loans were \$20.08 billion at December 31, 2011, a 7.0% decline from year-end 2010. The decline in loan balances was driven by sales of distressed loans, charge-offs, and transfers to ORE. Additionally, loan paydowns exceeded new and existing loan fundings by approximately \$370 million. Positive momentum in the loan pipeline

during the second half of 2011, along with reductions in charge-offs and loan sales, contributed to the stabilization of loan balances during the fourth quarter of 2011.

Total deposits decreased by \$2.09 billion since year-end 2010. The decrease was driven by a \$1.37 billion decline in brokered deposit accounts, as Synovus continued to reduce its dependence on funding from these products through planned reductions during 2011, and a \$1.32 billion decline in non-brokered time deposits. These declines were offset in part by growth in non-interest bearing demand deposit accounts of \$1.07 billion. At December 31, 2011, brokered deposits represented 8.0% of Synovus' total deposits compared to 12.9% at December 31, 2010.



- (2) Total shareholders' equity divided by total assets.
- (3) Excludes the carrying value of goodwill and other intangible assets from common equity and total assets.
- (4) Equity and common shares exclude impact of unexercised tangible equity units (tMEDS).

## Table of Contents

### Critical Accounting Policies

The accounting and financial reporting policies of Synovus conform to GAAP and to general practices within the banking and financial services industries. Synovus has identified certain of its accounting policies as “critical accounting policies.” In determining which accounting policies are critical in nature, Synovus has identified the policies that require significant judgment or involve complex estimates. It is management's practice to discuss critical accounting policies with the Board of Directors' Audit Committee, including the development, selection, and disclosure of the critical accounting policies. The application of these policies has a significant impact on Synovus' consolidated financial statements. Synovus' financial results could differ significantly if different judgments or estimates are applied in the application of these policies.

### Allowance for Loan Losses

Notes 1 and 7 to Synovus' consolidated financial statements contain a discussion of the allowance for loan losses. The allowance for loan losses at December 31, 2011 was \$536.5 million, compared to \$703.5 million at December 31, 2010.

The allowance for loan losses is a significant estimate and is regularly evaluated by Synovus, including the Credit Risk Committee for accuracy and consistency between the changes in the allowance for loan losses with the credit trends and credit events in the loan portfolio. The allowance for loan losses is determined based on an analysis which assesses the inherent risk for probable loss within the loan portfolio. Significant judgments and estimates are necessary in the determination of the allowance for loan losses. Significant judgments include, among others, loan risk ratings and classifications, the determination and measurement of impaired loans, the timing of loan charge-offs, the probability of loan defaults, the net loss exposure in event of loan defaults, qualitative loss factors, management's plans, if any, for disposition of certain loans as well as other qualitative considerations. In determining an adequate allowance for loan losses, management makes numerous assumptions, estimates, and assessments which are inherently subjective. The use of different estimates or assumptions could have a significant impact on provisions for loan losses, allowance for loan losses, non-performing loans, loan charge-offs, and other credit metrics. Please refer to Note 1 - Summary of Significant Accounting Policies to the consolidated financial statements for an expanded discussion of the Company's methodologies, qualitative considerations, and key assumptions.

### Other Real Estate

Other real estate, consisting of properties obtained through a foreclosure proceeding or through an in-substance foreclosure in satisfaction of loans, is reported at the lower of cost or fair value less costs to sell, determined on the basis of current appraisals, comparable sales, and other estimates of fair value obtained principally from independent sources, adjusted for estimated selling costs. Management also considers other factors or recent developments, such as changes in absorption rates or market conditions from the time of valuation and anticipated sales values considering management's plans for disposition, which could result in adjustments to the collateral value estimates indicated in the appraisals. Significant judgments and complex estimates are required in estimating the fair value of other real estate, and the period of time within which such estimates can be considered current is significantly shortened during periods of market volatility. In response to market conditions and other economic factors, management may utilize liquidation sales as part of its distressed asset disposition strategy. As a result of the significant judgments required in estimating fair value and the variables involved in different methods of disposition, the net proceeds realized from sales transactions could differ significantly from appraisals, comparable sales, and other estimates used to determine the fair value of other real estate. Management reviews the value of other real estate each quarter and adjusts the values as appropriate.

### Deferred Tax Assets Valuation Allowance

ASC 740-30-25 provides accounting guidance for determining when a company is required to record a valuation allowance on its deferred tax assets. A valuation allowance is required for deferred tax assets if, based on available evidence, it is more likely than not that all or some portion of the asset may not be realized due to the inability to generate sufficient taxable income in the period and/or of the character necessary to utilize the benefit of the deferred tax asset. In making this assessment, all sources of taxable income available to realize the deferred tax asset are considered, including taxable income in prior carry-back years, future reversals of existing temporary differences, tax

planning strategies, and future taxable income exclusive of reversing temporary differences and carry-forwards. The predictability that future taxable income, exclusive of reversing temporary differences, will occur is the most subjective of these four sources. The presence of cumulative losses in recent years is considered significant negative evidence, making it difficult for a company to rely on future taxable income, exclusive of reversing temporary differences and carry-forwards, as a reliable source of taxable income to realize a deferred tax asset. Judgment is a critical element in making this assessment. Changes in the valuation allowance that result from favorable changes in those circumstances that cause a change in judgment about the realization of deferred tax assets in future years are recorded through income tax expense.

In assessing the need for a valuation allowance, Synovus considered all available evidence about the realization of DTAs, both positive and negative, that could be objectively verified. Synovus' positive evidence considered in support of its use of



## Table of Contents

forecasted future earnings as a source of realizing DTAs was insufficient to overcome the negative evidence associated with its pre-tax cumulative loss position. The total valuation allowance on deferred income tax assets was \$821.4 million at December 31, 2011.

Reversal of the DTA valuation allowance balance is subject to considerable judgment. However, Synovus expects to reverse substantially all (or approximately \$800.4 million of the current balance of \$821.4 million) of the DTA valuation allowance once it has demonstrated a sustainable return to profitability and experienced consecutive profitable quarters coupled with a forecast of sufficient continuing profitability. This reversal could occur as a single event or over a period of time depending upon the level of forecasted taxable income, the degree of probability related to realizing the forecasted taxable income, and the estimated risk related to credit quality. In that event, there will remain limitations on the ability to include the deferred tax assets for regulatory capital purposes. Pursuant to regulatory requirements, as taxes paid in carryback periods are exhausted, financial institutions must deduct from Tier I capital the greater of (1) the amount by which net deferred tax assets exceed what they would expect to realize within one year or (2) the amount by which the net deferred tax assets exceeds 10% of Tier I capital.

### Fair Value Measurements

Synovus reviews assets and liabilities that are either required or elected to be carried, reported, or disclosed at fair value; and determines the valuation of these instruments in accordance with FASB ASC Topic 820, Fair Value Measurements. We assess the fair value measurements of each instrument on a periodic basis, but no less than quarterly.

These fair value measurements consider the guidance in ASC 820, which provides a three-level framework for determining the appropriate fair value for a particular asset or liability. These levels require consideration of information, such as observable market prices, reported trades, broker quotes, various modeling techniques, including, in some cases, unobservable inputs.

The Company selects the most appropriate technique for determining the fair value of the asset or liability. The various techniques described by ASC 820 require significant judgment, and results could vary materially, depending on the valuation method selected.

Fair value is measured, either on a recurring basis, in which the fair value is the primary measure of accounting; or on a non-recurring basis, to measure items for potential impairment, or for disclosure purposes.

Assets and liabilities measured under Level 3 of the fair value hierarchy are typically those that represent having the least degree of liquidity. As of December 31, 2011, the Company reported \$29.9 million (or 0.1% of total assets) of assets classified under Level 3 of which \$21.4 million represented Private Equity Investments. As of December 31, 2011, the Company reported \$9.1 million (or 0.04% of total liabilities) of liabilities classified as Level 3 under ASC 820.

See also Note 17 - Fair Value Accounting to the consolidated financial statements for a further discussion of the Company's use of the various fair value methodologies, and the types of assets and liabilities in which fair value accounting is applied.

### Asset Impairment

#### Long-lived Assets and Other Intangibles

Synovus reviews long-lived assets, such as property and equipment and other intangibles subject to amortization, including core deposit premiums, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the actual cash flows are not consistent with Synovus' estimates, an impairment charge may result.

### Capital

#### Series A Preferred Stock

On December 19, 2008, Synovus issued to the Treasury 967,870 shares of Synovus' Series A Preferred Stock, having a liquidation amount per share equal to \$1,000, for a total price of \$967,870,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. Synovus may, at its option, with the consent of the FDIC, redeem, in whole or in part, the Series A Preferred Stock at the

liquidation amount per share plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. However, if we fail to pay dividends on the Series A Preferred Stock for an aggregate of six quarterly periods, whether or not consecutive, our number of authorized directors will be increased by two and the holders of the Series A Preferred Stock shall have the right to elect two directors. A consequence of the Series A Preferred Stock purchase includes certain restrictions on executive compensation that could limit the tax deductibility of compensation that Synovus pays to executive management.

Table of Contents

As part of its purchase of the Series A Preferred Stock, Synovus issued the Treasury a warrant to purchase up to 15,510,737 shares of Synovus common stock ("Warrant") at an initial per share exercise price of \$9.36. The Warrant provides for the adjustment of the exercise price and the number of shares of Synovus common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of Synovus common stock, and upon certain issuances of Synovus common stock at or below a specified price relative to the initial exercise price. The Warrant expires on December 19, 2018. Pursuant to the Securities Purchase Agreement, the Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

The offer and sale of the Series A Preferred Stock and the Warrant were effected without registration under the Securities Act in reliance on the exemption from registration under Section 4(2) of the Securities Act. Synovus has allocated the total proceeds received from the United States Department of the Treasury based on the relative fair values of the Series A Preferred Stock and the Warrants. This allocation resulted in the preferred shares and the Warrants being initially recorded at amounts that are less than their respective fair values at the issuance date.

The \$48.5 million discount on the Series A Preferred Stock is being accreted using a constant effective yield over the five-year period preceding the 9% perpetual dividend. Synovus records increases in the carrying amount of the preferred shares resulting from accretion of the discount by charges against accumulated deficit.

Also see "Part I – Item I. – Business – Supervision, Regulation and other Factors – TARP Regulations – Capital Purchase Program" in this Report.

**tMEDS**

On May 4, 2010, Synovus completed a public offering of 13,800,000 tMEDS with a stated value of \$25.00 per unit. Each tMEDS unit consists of a prepaid Common Stock purchase contract and a junior subordinated amortizing note due May 15, 2013. The prepaid common stock purchase contracts have been recorded as additional paid-in-capital (a component of shareholders' equity), net of issuance costs, and the junior subordinated amortizing notes have been recorded as long-term debt. Issuance costs associated with the debt component were recorded as a prepaid expense, which is being amortized on a straight-line basis over the term of the instrument to May 15, 2013. Synovus allocated the proceeds from the issuance of the tMEDS to equity and debt based on the relative fair values of the respective components of each tMEDS unit. See Note 13 - Equity for an illustration of the aggregate values assigned to each component of the tMEDS offering.

Each prepaid Common Stock purchase contract will automatically settle on May 15, 2013, and Synovus will deliver not more than 9.0909 shares and not less than 7.5758 shares of its common stock based on the applicable market value (the average of the volume weighted average price of Synovus Common Stock for the twenty (20) consecutive trading days immediately preceding May 15, 2013).

**Table 9 – Synovus Common Stock Purchase Contract**

| Applicable Market Value of Synovus Common Stock | Settlement Rate  |
|---|--|
| Less than or equal to \$2.75                    | 9.0909   |
| Between \$2.75 and \$3.30                       | Number of shares equal to \$25, divided by the applicable market price |
| Greater than or equal to \$3.30                 | 7.5758   |

At any time prior to the third business day immediately preceding May 15, 2013, the holder may settle the purchase contract early and receive 7.5758 shares of Synovus Common Stock. Upon settlement, an amount equal to \$1.00 per common share issued will be reclassified from additional paid-in capital to common stock. As of December 31, 2011, approximately 286,600 tMEDS units have been settled which resulted in the issuance of 2,171,222 shares of common stock. At December 31, 2011, based on the closing common stock price of \$1.41 per share, Synovus would issue 122,848,968 shares of its Common Stock upon settlement or May 15, 2013.

**Visa Shares and Related Agreement**

Synovus is a member of the Visa USA network and received shares of Visa Class B common stock in exchange for its membership interest in Visa USA in conjunction with the public offering by the Visa IPO in 2008. Visa members have indemnification obligations with respect to the Covered Litigation. Visa Class B shares are subject to certain restrictions until the latter of March 2011 or settlement of the Covered Litigation. As of December 31, 2011, the Covered Litigation had not been settled. Visa has established a litigation escrow to fund settlement of the Covered Litigation. The litigation escrow is funded by

## Table of Contents

proceeds from Visa's conversion of Class B shares.

Synovus carries a contingent liability representing the estimate of the Company's exposure to the settlement of the Covered Litigation, via the Visa Derivative liability. A relatively high degree of subjectivity is used in estimating the value of the derivative liability. Management believes that the estimate of Visa's exposure to litigation liability is adequate based on current information; however, future developments in the litigation could require potentially significant changes to the estimate.

Please refer to Note 20 - Visa Shares and Related Agreement to the Consolidated Financial Statements for more information.

## Earning Assets, Sources of Funds, and Net Interest Income

### Earning Assets and Sources of Funds

Average total assets for 2011 decreased \$3.45 billion, or 10.8%, to \$28.51 billion as compared to average total assets for 2010. Average earning assets decreased \$3.04 billion, or 10.3%, in 2011 as compared to the prior year. Average earning assets represented 92.8% and 92.3% of average total assets for 2011 and 2010, respectively. The reduction in average earning assets resulted primarily from a \$2.66 billion decrease in net loans, a \$516.9 million reduction in interest bearing funds held at the Federal Reserve Bank, and a \$50.1 million reduction in mortgage loans held for sale. These reductions in earning assets were partially offset by an increase of \$233.7 million in the investment securities portfolio. The decrease in funding sources utilized to support earning assets was driven by decreases in deposits of \$3.0 billion, short-term borrowings of \$91.1 million, and long-term debt of \$75.8 million.

Average total assets for 2010 decreased \$2.46 billion, or 7.1%, to \$31.97 billion as compared to average total assets for 2009. Average earning assets decreased \$2.37 billion, or 7.4%, in 2010 as compared to the prior year. Average earning assets represented 92.3% and 92.6% of average total assets for 2010 and 2009, respectively. The reduction in average total assets resulted from a \$3.72 billion decrease in net loans, a \$243.3 million decrease in the investment securities portfolio, and a \$34.7 million decrease in mortgage loans held for sale. These reductions in earning assets were partially offset by an increase of \$1.69 billion in interest bearing funds held at the Federal Reserve Bank. The decrease in funding sources utilized to support earning assets was driven by decreases in deposits of \$1.74 billion, short-term borrowings of \$438.0 million, and long-term debt of \$157.4 million.

For more detailed information on the average balance sheets for the years ended December 31, 2011, 2010, and 2009, please refer to Table 11, Consolidated Average Balances, Interest, and Yields.

### Net Interest Income

Net interest income (interest income less interest expense) is a significant component of revenue, representing earnings from the primary business of gathering funds from customer deposits and other sources, and investing those funds primarily in loans and investment securities. Synovus' long-term objective is to manage those assets and liabilities to maximize net interest income while balancing interest rate, credit, liquidity, and capital risks.

Net interest income is presented in this discussion on a tax-equivalent basis so that the income from assets exempt from federal income taxes is adjusted based on a statutory marginal federal tax rate of 35% in all years (see Table 13).

The net interest margin is defined as taxable-equivalent net interest income divided by average total interest earning assets and provides an indication of the efficiency of the earnings from balance sheet activities. The net interest margin is affected by changes in the spread between interest earning asset yields and interest bearing liability costs (spread rate), and by the percentage of interest earning assets funded by non-interest bearing funding sources.

Net interest income for 2011 was \$924.2 million, down \$62.2 million, or 6.3%, from 2010. On a taxable-equivalent basis, net interest income decreased \$62.8 million, or 6.3%, from 2010. During 2011, average earning assets decreased \$3.04 billion, or 10.3%, primarily the result of a decrease in net loans.

Net interest income for 2010 was \$986.3 million, down \$24.0 million, or 2.4%, from 2009. On a taxable-equivalent basis, net interest income decreased \$24.6 million, or 2.4%, from 2009. During 2010, average earning assets decreased \$2.37 billion, or 7.4%, primarily the result of declines in net loans, offset in part by an increase in balances held with the Federal Reserve Bank.

### Net Interest Margin

The net interest margin was 3.51% for 2011, an increase of 15 basis points from 2010. The yield on earning assets decreased 16 basis points to 4.33% and the effective cost of funds decreased 31 basis points to 0.82%. The effective cost of funds includes non-interest bearing funding sources primarily consisting of demand deposits.

The primary components of the yield on interest earning assets are loan yields, the yield on investment securities, and the yield on balances held with the Federal Reserve Bank. During 2011, loan yields decreased 8 basis points to 5.09%. The decrease

Table of Contents

in loan yields was due to a continued decline in market interest rates and the downward repricing of maturing fixed rate loans, partially offset by an improvement in the negative impact of non-performing loans. Yields on investment securities decreased by 101 basis points due to continued declines in bond market yields and the reinvestment of cash flows from older, higher yielding securities. The yield on investment securities was also negatively impacted by a repositioning of the portfolio undertaken during the third quarter of 2011. A key component of this repositioning was the sale of higher coupon, more prepayment sensitive MBS, and the purchase of lower coupon MBS with less prepayment risk. This action was deemed to be prudent in light of continued declines in rates and the expectation of a higher level of prepayment activity. While increasing the stability of cash flows and expected yields on the portfolio, the short term impact of selling higher coupon MBS is negative to the overall portfolio yield. The yield on balances held at the Federal Reserve Bank remained unchanged at 0.25% while the average balance decreased by \$516.9 million to \$2.64 billion in 2011. Reducing these low yielding balances positively impacts realized earning asset yields. Synovus expects to further reduce the average balances held at the Federal Reserve Bank during 2012.

The primary factors contributing to the 31 basis point decrease in the effective cost of funds during 2011 were a 36 basis point decrease in the cost of time deposits and a 30 basis point decrease in the cost of money market accounts. In addition to these factors, reduced utilization of brokered deposits and a continued deposit mix shift toward lower cost transaction accounts favorably impacted the effective cost of funds. Average non-interest bearing demand deposits, which increased by \$766.8 million, or 17.8%, for 2011, funded 19.2% of average total interest earning assets in 2011 as compared to 14.6% during 2010.

The net interest margin was 3.36% for 2010, up 17 basis points from 2009. The yield on earning assets decreased 26 basis points while the effective cost of funds decreased by 43 basis points.

During 2010, loan yields increased 15 basis points to 5.17% with improvement due to a modest decline in the cost to carry non-performing assets and an improvement in loan origination pricing. Average net loans decreased \$3.72 billion or 14.1% to \$22.73 billion in 2010. Yields on investment securities decreased by 83 basis points primarily due to the continued historically low level of bond market yields and the reinvestment of cash flows from older higher yielding securities. The yield on balances held at the Federal Reserve Bank remained the same at 0.25% in 2010 as in 2009 while the average balance held at the Federal Reserve Bank increased by \$1.69 billion to \$3.16 billion in 2010. A significant portion of the increase in short-term liquidity resulted from cash proceeds from the capital raised in May of 2010. This higher level of low yielding balances held at the Federal Reserve resulted in a reduction in realized earning asset yields.

The primary factors contributing to the 43 basis point decrease in the effective cost of funds were a 95 basis point decrease in the cost of time deposits and a 16 basis point decrease in the cost of money market accounts. Additional factors that contributed to the decrease in the effective cost of funds in 2010 include growth in non-interest bearing demand deposit accounts, reduced utilization of brokered time deposits, and a continued deposit mix shift toward lower cost transaction accounts.

Table 10 - Net Interest Income

| (in thousands)                          | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2011                     | 2010      | 2009      |
| Interest income                         | \$1,141,756              | 1,320,581 | 1,509,189 |
| Taxable-equivalent adjustment           | 3,580                    | 4,224     | 4,846     |
| Interest income, taxable-equivalent     | 1,145,336                | 1,324,805 | 1,514,035 |
| Interest expense                        | 217,602                  | 334,248   | 498,879   |
| Net interest income, taxable-equivalent | \$927,734                | 990,557   | 1,015,156 |





Table of Contents

Table 11 - Consolidated Average Balances, Interest, and Yields

| (dollars in thousands)  | 2011            |           |            | 2010            |           |            | 2009            |           |            |
|---|-----------------|-----------|------------|-----------------|-----------|------------|-----------------|-----------|------------|
|   | Average Balance | Interest  | Yield/Rate | Average Balance | Interest  | Yield/Rate | Average Balance | Interest  | Yield/Rate |
| Assets  |                 |           |            |                 |           |            |                 |           |            |
| Interest earning assets:  |                 |           |            |                 |           |            |                 |           |            |
| Taxable loans, net <sup>(1)(2)</sup>                                | \$20,563,724    | 1,014,144 | 4.93 %     | \$23,480,939    | 1,166,045 | 4.97 %     | \$27,053,391    | 1,319,404 | 4.88 %     |
| Tax-exempt loans, net <sup>(1)(2)(3)</sup>                          | 153,181         | 8,110     | 5.29       | 143,173         | 7,891     | 5.51       | 169,349         | 7,003     | 4.14       |
| Less Allowance for loan losses                                      | 649,024         | —         | —          | 899,015         | —         | —          | 777,332         | —         | —          |
| Loans, net  | 20,067,881      | 1,022,254 | 5.09       | 22,725,097      | 1,173,936 | 5.17       | 26,445,408      | 1,326,407 | 5.02       |
| Investment securities   |                 |           |            |                 |           |            |                 |           |            |
| available for sale:   |                 |           |            |                 |           |            |                 |           |            |
| Taxable investment securities                                       | 3,309,981       | 106,010   | 3.20       | 3,045,501       | 127,669   | 4.19       | 3,249,124       | 162,956   | 5.02       |
| Tax-exempt investment securities <sup>(3)</sup>                     | 32,177          | 2,167     | 6.73       | 62,999          | 4,410     | 7.00       | 102,681         | 7,210     | 7.02       |
| Total investment securities   | 3,342,158       | 108,177   | 3.24       | 3,108,500       | 132,079   | 4.25       | 3,351,805       | 170,166   | 5.08       |
| Trading account assets  | 17,706          | 925       | 5.22       | 15,664          | 843       | 5.38       | 17,556          | 1,091     | 6.21       |
| Interest earning deposits with banks                                | 23,712          | 114       | 0.48       | 18,474          | 15        | 0.08       | 50,267          | 324       | 0.64       |
| Due from Federal Reserve Bank                                       | 2,639,885       | 6,660     | 0.25       | 3,156,763       | 7,986     | 0.25       | 1,461,965       | 3,650     | 0.25       |
| Federal funds sold and securities purchased under resale agreements | 149,893         | 118       | 0.08       | 173,268         | 229       | 0.13       | 207,618         | 357       | 0.17       |
| FHLB and Federal Reserve Bank stock                                 | 99,028          | 893       | 0.90       | 129,508         | 1,063     | 0.82       | 132,415         | 1,203     | 0.91       |
| Mortgage loans held for sale  | 121,244         | 6,195     | 5.11       | 171,361         | 8,654     | 5.05       | 206,085         | 10,837    | 5.26       |
| Total interest earning assets                                       | 26,461,507      | 1,145,336 | 4.33 %     | 29,498,635      | 1,324,805 | 4.49       | 31,873,119      | 1,514,035 | 4.75       |
| Cash and due from banks   | 437,648         |           |            | 526,301         |           |            | 522,256         |           |            |
|   | 502,390         |           |            | 565,896         |           |            | 596,148         |           |            |

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|   |              |         |       |              |         |       |              |           |       |
|---|--------------|---------|-------|--------------|---------|-------|--------------|-----------|-------|
| Premises and equipment, net   |              |         |       |              |         |       |              |           |       |
| Other real estate   | 261,369      |         |       | 237,773      |         |       | 262,600      |           |       |
| Other assets <sup>(4)</sup>   | 849,279      |         |       | 1,137,575    |         |       | 1,169,494    |           |       |
| Total assets  | \$28,512,193 |         |       | \$31,966,180 |         |       | \$34,423,617 |           |       |
| Liabilities and Equity  |              |         |       |              |         |       |              |           |       |
| Interest bearing liabilities:   |              |         |       |              |         |       |              |           |       |
| Interest bearing demand deposits  | \$3,416,021  | 10,296  | 0.30% | \$3,680,419  | 14,036  | 0.38% | \$3,586,798  | 15,916    | 0.44% |
| Money market accounts   | 6,884,462    | 47,489  | 0.69  | 7,389,926    | 73,242  | 0.99  | 7,943,855    | 91,199    | 1.15  |
| Savings deposits  | 513,123      | 679     | 0.13  | 486,176      | 705     | 0.15  | 469,419      | 711       | 0.15  |
| Time deposits   | 7,320,737    | 115,420 | 1.58  | 10,350,182   | 200,344 | 1.94  | 12,050,867   | 348,422   | 2.89  |
| Federal funds purchased and securities sold under repurchase agreements | 389,582      | 1,064   | 0.27  | 480,700      | 1,921   | 0.40  | 918,735      | 3,840     | 0.42  |
| Long-term debt  | 1,731,218    | 42,654  | 2.46  | 1,807,021    | 44,000  | 2.43  | 1,964,411    | 38,791    | 1.97  |
| Total interest bearing liabilities                                      | 20,255,143   | 217,602 | 1.07% | 24,194,424   | 334,248 | 1.38% | 26,934,085   | 498,879   | 1.85  |
| Non-interest bearing demand deposits                                    | 5,082,164    |         |       | 4,315,353    |         |       | 3,915,925    |           |       |
| Other liabilities   | 263,184      |         |       | 298,200      |         |       | 252,254      |           |       |
| Equity  | 2,911,702    |         |       | 3,158,203    |         |       | 3,321,353    |           |       |
| Total liabilities and equity  | \$28,512,193 |         |       | \$31,966,180 |         |       | \$34,423,617 |           |       |
| Net interest income/margin  |              | 927,734 | 3.51% |              | 990,557 | 3.36% |              | 1,015,156 | 3.19% |
| Less  |              |         |       |              |         |       |              |           |       |
| Taxable-equivalent adjustment   |              | 3,580   |       |              | 4,224   |       |              | 4,846     |       |
| Net interest income, actual   |              | 924,154 |       |              | 986,333 |       |              | 1,010,310 |       |

(1) Average loans are shown net of deferred fees and costs. Non-performing loans are included.

(2) Interest income includes loan fees as follows: 2011 — \$17.3 million, 2010 — \$18.4 million, and 2009 — \$22.8 million.

(3) Reflects taxable-equivalent adjustments, using the statutory federal tax rate of 35%, adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

(4) Includes average net unrealized gains (losses) on investment securities available for sale of \$98.6 million, \$129.6 million, and \$133.1 million for the years ended December 31, 2011, 2010, and 2009, respectively.



Table of Contents

Table 12 - Rate/Volume Analysis

| (in thousands)   | 2011 Compared to 2010<br>Change Due to <sup>(1)</sup> |            |               | 2010 Compared to 2009<br>Change Due to <sup>(1)</sup> |            |               |
|--|---|------------|---------------|---|------------|---------------|
|  | Volume  | Yield/Rate | Net<br>Change | Volume  | Yield/Rate | Net<br>Change |
| <b>Interest earned on:</b>   |   |            |               |   |            |               |
| Taxable loans, net   | \$(144,986)   | (6,915 )   | (151,901 )    | (174,336 )  | 20,977     | (153,359 )    |
| Tax-exempt loans, net <sup>(2)</sup>                                       | 551   | (332 )     | 219           | (1,084 )  | 1,972      | 888           |
| Taxable investment securities  | 11,082  | (32,741 )  | (21,659 )     | (10,222 )   | (25,065 )  | (35,287 )     |
| Tax-exempt investment securities <sup>(2)</sup>                            | (2,158 )  | (85 )      | (2,243 )      | (2,786 )  | (14 )      | (2,800 )      |
| Trading account assets   | 110   | (28 )      | 82            | (117 )  | (131 )     | (248 )        |
| Interest earning deposits with banks                                       | 4   | 95         | 99            | (203 )  | (106 )     | (309 )        |
| Due from Federal Reserve Bank  | (1,292 )  | (34 )      | (1,326 )      | 4,237   | 99         | 4,336         |
| Federal funds sold and securities<br>purchased under resale agreements     | (30 )   | (82 )      | (112 )        | (58 )   | (69 )      | (127 )        |
| FHLB and Federal Reserve Bank stock  | (250 )  | 80         | (170 )        | (26 )   | (114 )     | (140 )        |
| Mortgage loans held for sale   | (2,531 )  | 72         | (2,459 )      | (1,826 )  | (357 )     | (2,183 )      |
| Total interest income  | (139,500 )  | (39,970 )  | (179,470 )    | (186,421 )  | (2,808 )   | (189,229 )    |
| <b>Interest paid on:</b>   |   |            |               |   |            |               |
| Interest bearing demand deposits   | (1,005 )  | (2,735 )   | (3,740 )      | 412   | (2,292 )   | (1,880 )      |
| Money market accounts  | (5,004 )  | (20,749 )  | (25,753 )     | (6,370 )  | (11,587 )  | (17,957 )     |
| Savings deposits   | 40  | (67 )      | (27 )         | 25  | (30 )      | (5 )          |
| Time deposits  | (58,771 )   | (26,153 )  | (84,924 )     | (49,150 )   | (98,928 )  | (148,078 )    |
| Federal funds purchased and securities sold<br>under repurchase agreements | (364 )  | (493 )     | (857 )        | (1,840 )  | (79 )      | (1,919 )      |
| Other borrowed funds   | (1,842 )  | 496        | (1,346 )      | (3,101 )  | 8,310      | 5,209         |
| Total interest expense   | (66,946 )   | (49,701 )  | (116,647 )    | (60,024 )   | (104,606 ) | (164,630 )    |
| Net interest income  | \$(72,554 )   | 9,731      | (62,823 )     | (126,397 )  | 101,798    | (24,599 )     |

<sup>(1)</sup> The change in interest due to both rate and volume has been allocated to the yield/rate component.

<sup>(2)</sup> Reflects taxable-equivalent adjustments, using the statutory federal income tax rate of 35%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

**Non-interest Income**

Total non-interest income was \$338.9 million in 2011, up \$33.5 million or 11.0% compared to 2010. The comparison is impacted by investment securities gains, net. During the third quarter of 2011, Synovus implemented a repositioning of the investment securities portfolio. The primary purpose of this repositioning was to reduce prepayment risk in the MBS portfolio and enhance capital by realizing market premiums on existing securities. This activity resulted in net realized securities gains of \$75.0 million recognized during 2011.

The following table shows the principal components of non-interest income.

Table of Contents

Table 13 - Non-interest Income

| (in thousands)   | Years Ended December 31, |         |          |
|--|--------------------------|---------|----------|
|  | 2011                     | 2010    | 2009     |
| Service charges on deposit accounts                                  | \$78,770                 | 105,114 | 117,751  |
| Fiduciary and asset management fees                                  | 45,809                   | 44,142  | 44,168   |
| Brokerage revenue  | 26,006                   | 28,184  | 28,475   |
| Mortgage banking income  | 20,316                   | 33,334  | 38,521   |
| Bankcard fees  | 41,493                   | 41,420  | 36,139   |
| Investment securities gains (losses), net                            | 75,007                   | (1,271  | ) 14,067 |
| Other fee income   | 19,953                   | 21,129  | 31,200   |
| (Decrease) increase in fair value of private equity investments, net | (1,118                   | ) 7,203 | 1,379    |
| Gain from sale of MasterCard shares                                  | —                        | —       | 8,351    |
| Gain from sale of Visa shares  | —                        | —       | 51,900   |
| Other non-interest income  | 32,638                   | 26,092  | 38,719   |
| Total non-interest income  | \$338,874                | 305,347 | 410,670  |

**Impact from Regulatory Reform on Fee Income**

During 2010 and 2011, regulations that reduce NSF fees and debit card interchange fee income became effective. On August 1, 2010, Regulation E became effective. This regulation limits the ability of a financial institution to assess an overdraft fee for paying automated teller machine and debit card transactions that overdraw a customer's account unless the customer affirmatively consents, or opts-in, to the institution's payment of overdrafts for these transactions. The impact to NSF fees from this regulation for 2011 and 2010 were decreases of approximately \$16 million and \$5 million, respectively. Also, on January 19, 2011, Synovus implemented certain processing changes as required by regulatory guidance that resulted in a decrease in NSF fees of approximately \$13 million for the year ended December 31, 2011.

On October 1, 2011, certain provisions of the Dodd-Frank Act became effective. These provisions, commonly referred to as the "Durbin Amendment," amended the Electronic Fund Transfer Act and required the Board of Governors of the Federal Reserve System to develop rules that implement, among other things, interchange fee restrictions on debit card transactions. The reduction in debit card interchange fee revenue resulting from these provisions was approximately \$5 million in 2011, which represents a full year projected reduction of approximately \$17 million in 2012. The 2012 projected reduction is net of expense savings relating to the debit card program which will be implemented in 2012.

While a full replacement of the reduction in revenue from the regulatory reform impacts described above is not expected in 2012, Synovus has developed new fee income strategies to aid in partially offsetting the impact of regulatory reform. Future additional rulemaking or further regulatory changes could impact our ability to execute new strategies to replace fee income. See "Part I - Item 1A. Risk Factors - Regulation of the financial services industry continues to undergo major changes, and future legislation could increase our cost of doing business or harm our competitive position."

**Principal Components of Non-Interest Income**

Service charges on deposit accounts were \$78.8 million in 2011, a decrease of 25.1% from the previous year, and \$105.1 million in 2010, a decrease of 10.7% from 2009. Service charges on deposit accounts consist of NSF fees, account analysis fees, and all other service charges.

NSF fees were \$39.9 million in 2011, a decrease of \$20.7 million, or 34.1%, from 2010. This decrease was primarily due to the adoption of Regulation E, discussed above, and other regulatory changes. Account analysis fees were \$22.0 million in 2011, down \$3.7 million, or 14.3%, compared to 2010. All other service charges on deposit accounts, which consist primarily of monthly fees on retail demand deposit and saving accounts, were \$16.9 million for 2011, down \$2.0 million, or 10.8%, compared to 2010.

Fiduciary and asset management fees are derived from providing estate administration, employee benefit plan administration, personal trust, corporate trust, corporate bond, investment management and financial planning services. Fiduciary and asset management fees were \$45.8 million for 2011, an increase of 3.8% from the prior year, and \$44.1 million for 2010, a decrease of 0.1% from 2009.

At December 31, 2011, the market value of assets under management was approximately \$8.55 billion, a decrease of 4.3% from 2010, and \$8.93 billion at December 31, 2010, an increase of 6.4% over 2009. Reported assets under management include

Table of Contents

approximately \$273.4 million and \$314.8 million at December 31, 2011 and 2010, respectively, of assets managed for certain Synovus employee retirement plans. Assets under management consist of all assets where Synovus has investment authority. Assets under advisement were approximately \$3.19 billion and \$3.29 billion at December 31, 2011 and 2010, respectively. Assets under advisement consist of non-managed assets as well as non-custody assets where Synovus earns a consulting fee. Assets under advisement at December 31, 2011 decreased 3.0% from 2010. Total assets under management and advisement were \$11.74 billion at December 31, 2011 compared to \$12.22 billion at December 31, 2010. Many of the fiduciary and asset management fees charges are based on asset values, and changes in these values directly impact fees earned.

Brokerage revenue was \$26.0 million in 2011, a 7.7% decrease from 2010 and \$28.2 million in 2010, a 1.0% decrease from 2009. Brokerage revenue consists primarily of brokerage commissions. Brokerage assets were \$3.71 billion and \$3.92 billion as of December 31, 2011 and 2010, respectively.

Mortgage banking income, net decreased \$13.0 million or 39.1% for the year ended December 31, 2011 compared to 2010. Mortgage production volume was \$1.21 billion for the year ended December 31, 2011, a decrease of \$343.7 million, or 22.2%, compared to 2010. Although rates continued to be at or near historical lows, mortgage origination demand was lower in 2011 due to a fairly stagnant housing market, historical lows in construction activity and a decreased appetite for refinancing loans.

Bankcard fees increased \$73 thousand, or 0.2%, for the year ended December 31, 2011 compared to 2010. Bankcard fees consist primarily of credit card interchange fees and debit card interchange fees. Debit card interchange fees were \$22.9 million, down 6.3% for the year ended December 31, 2011, compared to 2010. The 2011 fees were impacted by the October 1, 2011 adoption of the Durbin Amendment discussed above. Credit card interchange fees were \$19.7 million, up 6.4% for the year ended December 31, 2011 compared to 2010 primarily due to an increase in transaction volume and size.

Other fee income includes fees for letters of credit, safe deposit box fees, access fees for automatic teller machine use, customer swap dealer fees, and other miscellaneous fee-related income. Other fee income decreased \$1.2 million, or 5.6%, for the year ended December 31, 2011 compared to 2010 principally due to a decline in fees associated with letters of credit.

The main components of other non-interest income are income from company-owned life insurance policies, insurance commissions, card sponsorship fees, and other miscellaneous items. Other non-interest income increased \$6.5 million, or 25.1%, for the year ended December 31, 2011 compared to 2010 primarily due to gains on SBA loan sales and increases in card sponsorship fees.

#### Non-interest Expense

Non-interest expense for 2011 was \$903.8 million, down \$105.8 million, or 10.5%, from 2010. The decline was driven by lower expenses in predominately all categories with significant declines in salaries and other personnel expense and lower foreclosed real estate expense, net. Core expenses, which exclude restructuring charges, credit costs, Visa indemnification charge, and amounts from curtailment of post-retirement defined benefit plan, declined \$95.3 million, or 11.7%, from 2010. See "Non-GAAP Financial Measures" for applicable reconciliation.

The following table summarizes this data for the years ended December 31, 2011, 2010 and 2009.

Table of Contents

Table 14 - Non-interest Expense

| (in thousands)   | Years Ended December 31, |           |           |
|--|--------------------------|-----------|-----------|
|  | 2011                     | 2010      | 2009      |
| Salaries and other personnel expense                               | \$371,148                | 418,629   | 425,170   |
| Net occupancy and equipment expense                                | 114,037                  | 122,046   | 123,105   |
| FDIC insurance and other regulatory fees                           | 59,063                   | 69,480    | 76,314    |
| Foreclosed real estate expense, net                                | 133,570                  | 163,630   | 354,269   |
| (Gains) losses on other loans held for sale, net                   | (2,737                   | ) 3,050   | 1,703     |
| Goodwill impairment  | —                        | —         | 15,090    |
| Professional fees  | 40,585                   | 45,554    | 38,802    |
| Data processing expense  | 35,757                   | 45,478    | 45,131    |
| Visa indemnification charge (recovery)                             | 6,038                    | —         | (6,441    |
| Restructuring charges  | 30,665                   | 5,538     | 5,995     |
| Loss (gain) on curtailment of post-retirement defined benefit plan | 398                      | (7,092    | ) —       |
| Other operating expenses   | 115,241                  | 143,263   | 142,151   |
| Total non-interest expense   | \$903,765                | 1,009,576 | 1,221,289 |

## 2011 vs. 2010

In January 2011, Synovus announced efficiency initiatives intended to align its operating cost structure with the current size of the organization. The efficiency initiatives were expected to generate expense savings of \$75 million in 2011 (or annualized expense savings of \$100 million by 2012), primarily through the reduction of approximately 850 positions and from the expected closing of 39 bank branch locations.

During 2011, Synovus completed these initiatives and exceeded the 2011 targeted impact of \$75 million of expense savings. These actions consisted primarily of the elimination of approximately 850 positions and the closing of 31 bank branches. The 2011 expense reductions related to these initiatives were a key driver in the total reduction of core expenses of \$95.3 million in 2011. These initiatives also resulted in the restructuring charges which are further described below.

Total salaries and other personnel expense declined \$47.5 million, or 11.3%, in 2011 compared to 2010. The decline in expense was largely due to the planned reductions in headcount from the implementation of the efficiency initiatives that were announced and implemented in 2011. Total employees were 5,224 at December 31, 2011, down 885, or 14.5%, from 6,109 employees at December 31, 2010.

Net occupancy and equipment expense declined \$8 million, or 6.6%, during 2011 with savings realized from the efficiency initiatives, including the closing of 31 branches during 2011.

FDIC insurance and other regulatory fees decreased \$10.4 million, or 15.0%, in 2011 compared to 2010 primarily due to a decrease in the assessment base and elimination of the additional assessment collected during 2010 under the FDIC's Transaction Account Guarantee Program.

Foreclosed real estate costs decreased \$30.1 million, or 18.4%, in 2011. The decline was the result of a reduction in the level of foreclosures, a reduction in charges related to declines in fair value subsequent to foreclosure, and a reduction in losses on the disposition of foreclosed real estate. For further discussion of foreclosed real estate, see the section captioned "Other Real Estate."

Data processing expense declined \$9.7 million, or 21.4%, in 2011 compared to 2010. The decline was primarily driven by renegotiated and/or terminated provider services.

Restructuring charges of \$30.7 million in 2011 are comprised of \$17.6 million in severance charges, \$5.7 million in asset impairment charges, \$3.1 million in lease termination charges, and \$4.2 million in professional fees and other charges. For further discussion of restructuring charges, see the section titled "Restructuring Charges."

Other operating expenses decreased \$28.0 million or 19.6% from 2010 due to decreases in credit related expenses, as well as \$4.7 million, or 38.2%, decrease in advertising expenses, and decreases in most all other expense categories.



Synovus expects to continue to identify additional efficiency initiatives during 2012, while focusing on a structure that enables the achievement of growth strategies and that best positions its team members and resources to meet customers' needs.

58

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## Table of Contents

### 2010 vs. 2009

Total salaries and other personnel expense declined \$6.5 million, or 1.5%, in 2010 compared to 2009. Total employees were 6,109 at December 31, 2010, down 276, or 4.3%, from 6,385 employees at December 31, 2009. The decline in expense was largely due to reductions in headcount that resulted from efficiency and expense management initiatives.

FDIC insurance and other regulatory fees decreased \$6.8 million, or 9%, in 2010 compared to 2009. The decrease in FDIC insurance and other regulatory fees was primarily due to the FDIC's 2009 special assessment of \$16.2 million. The decline from the 2009 special assessment was somewhat offset by increases in quarterly assessment rates during 2010.

Foreclosed real estate costs decreased \$190.6 million in 2010. The decline was related to a reduction in charges related to declines in fair value or reductions in estimated realizable value subsequent to the date of foreclosure. For further discussion of foreclosed real estate, see the section captioned "Other Real Estate."

Professional fees increased \$6.8 million, or 17.4%, in 2010 compared to 2009. The increase in professional fees was primarily driven by professional fees associated with the Charter Consolidation, legal fees associated with certain litigation, and consulting fees associated with Synovus' three-year strategic plan.

Restructuring charges of \$5.5 million in 2010 are comprised of \$2.5 million in professional fees and \$3 million in severance charges related to efficiency and expense management initiatives. For further discussion of restructuring charges, see the section titled "Restructuring Charges."

Gain on curtailment of post-retirement defined benefit plan of \$7.1 million was recorded during 2010 as a result of Synovus' amendment to the Synovus Retiree Medical Plan. For further discussion of the Plan amendment and curtailment gain, see Note 23 "Employment Expenses and Benefit Plans."

### Goodwill

At December 31, 2011, goodwill had a carrying value of \$24.4 million. The goodwill is associated with two financial management services reporting units; \$19.9 million of the goodwill is attributable to a reporting unit that is a provider of investment advisory services. We test goodwill for impairment annually, as of June 30, using a two-step process that begins with an estimation of the fair value of each reporting unit. Goodwill impairment exists when a reporting unit's carrying value of goodwill exceeds its implied fair value. Goodwill is also tested for impairment on an interim basis as events occur or circumstances change between annual tests that would more likely than not reduce the fair value of the reporting unit below its carrying amount. Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions and selecting an appropriate control premium. The selection and weighting of the various fair value techniques may result in a higher or lower fair value. Judgment is also applied in determining the weightings that are most representative of fair value. The assumptions used in the goodwill impairment assessment and the application of these estimates and assumptions are discussed below.

The first step (Step 1) of impairment testing requires a comparison of each reporting unit's fair value to the carrying fair value to identify potential impairment. At June 30, 2011, we completed the annual goodwill impairment evaluation. The result of the Step 1 process indicated that goodwill at the investment advisory services reporting unit was not impaired, as the fair value of the reporting unit exceeded the respective estimated carrying value; therefore no further testing was required. The estimated fair value of this reporting unit using a weighted approach (income and market approach evenly weighted) was \$25.4 million, which exceeded the carrying value of \$21.9 million by \$3.9 million, or 18%. The key assumptions that drive the fair value of this reporting unit are projected revenue growth, projected EBITDA margin, projected growth in assets under management, and the discount rate. The projected revenue growth incorporates the new business that this reporting unit is expecting to add through its recent partnerships with national platforms, as well as a long-term average of movement in AUM related to equity and fixed income market returns. Additionally, the projected EBITDA margin increases are based on the assumption that the current business platform is very scalable and future increases in AUM/revenue will require minimal incremental expenditures.

Changes in the aforementioned assumptions, including a lower rate of revenue growth than expected and a lower than projected EBITDA margin improvement, could have a negative effect on the fair value of this reporting unit, which in turn could result in an impairment charge to goodwill in future periods.

#### Mortgage Banking

Synovus' wholly-owned subsidiary, Synovus Mortgage, originates residential mortgage loans with originations totaling \$1.21 billion and \$1.55 billion in 2011 and 2010, respectively. Synovus Mortgage offers various types of fixed-rate and adjustable-rate

## Table of Contents

loans for the purposes of purchasing, refinancing, or constructing residential properties. The originated loans are primarily conforming mortgage loans for owner-occupied properties. Conforming loans are loans that are underwritten in accordance with the underwriting standards set forth by government sponsored entities such as the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. These are generally collateralized 1-4 family residential real estate properties and are made to borrowers in good credit standing. Substantially all of the mortgage loans originated by Synovus Mortgage are sold to third-party purchasers on a servicing released basis, without recourse, or continuing involvement. Each purchaser of Synovus' mortgage loans has specific guidelines and criteria for sellers of loans, and the risk of credit loss with regard to the principal amount of the loans sold is generally transferred to the purchasers upon sale. While the loans are sold without recourse, the purchase agreements require Synovus Mortgage to make certain representations and warranties regarding the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. If it is determined that loans sold were in breach of these representations or warranties, Synovus Mortgage has obligations to either repurchase the loan at the unpaid principal balance and related investor fees or make the purchaser whole for the economic benefits of the loan.

### Repurchase Obligations for Mortgage Loans Originated for Sale

Residential mortgage loans originated by Synovus Mortgage are sold to third-party purchasers on a non-recourse and servicing released basis. These loans are originated and underwritten internally by Synovus personnel and are primarily to borrowers in Synovus' geographic market footprint. These sales are typically effected as non-recourse loan sales to GSEs and non-GSE purchasers.

Each GSE and non-GSE purchaser has specific guidelines and criteria for sellers of loans, and the risk of credit loss with regard to the principal amount of the loans sold is transferred to the purchasers upon sale. While the loans are sold without recourse, the purchase agreements require Synovus Mortgage to make certain representations and warranties regarding the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. If it is determined that loans sold were in breach of these representations or warranties, Synovus Mortgage has obligations to either repurchase the loan at the unpaid principal balance and all interest and fees due or make the purchaser whole for the economic benefits of the loan.

To date, repurchase activity pursuant to the terms of these representations and warranties has been minimal and has primarily been associated with loans originated from 2005 through 2008. From January 1, 2005 through December 31, 2011, Synovus Mortgage originated and sold approximately \$6.24 billion of first lien GSE eligible mortgage loans and approximately \$2.81 billion of first and second lien non-GSE eligible mortgage loans. The total expense pertaining to losses from repurchases of mortgage loans previously sold, including amounts accrued in accordance with ASC 450, was \$4.1 million, \$1.3 million, and \$713 thousand for the years ended December 31, 2011, 2010, and 2009, respectively. The total accrued liability related to mortgage repurchase claims was \$3.3 million and \$0.7 million, at December 31, 2011 and 2010, respectively.

### Mortgage Loan Foreclosure Practices

At December 31, 2011 and December 31, 2010, Synovus had \$3.03 billion and \$3.12 billion, respectively of home equity and consumer mortgage loans which are secured by first and second liens on residential properties. Of this amount, approximately \$890 million and \$905 million, respectively, consists of mortgages relating to properties in Florida and South Carolina which are states in which foreclosures proceed through the courts. To date, foreclosure activity in the home equity and consumer mortgage loan portfolio has been low. Any foreclosures on these loans are handled by designated Synovus personnel and external legal counsel, as appropriate, following established policies regarding legal and regulatory requirements. Based on information currently available, management believes that it does not have significant exposure to faulty foreclosure practices.

### Other Loans Held for Sale

During the years ended December 31, 2011, 2010, and 2009, Synovus transferred loans with a carrying value immediately preceding the transfer totaling \$681.6 million, \$1.36 billion, and \$890.5 million respectively, to other

loans held for sale. Synovus recognized charge-offs upon transfer on these loans totaling \$194.9 million, \$405.0 million, and \$352.7 million for the years ended December 31, 2011, 2010, and 2009, respectively. These charge-offs which resulted in a new cost basis (fair value less costs to sell) of \$486.7 million, \$959.3 million, and \$537.8 million, respectively, for the loans transferred during the years ended December 31, 2011, 2010, and 2009, were based on the fair value, less estimated costs to sell, of the loans at the time of transfer.

**Other Real Estate**

The carrying value of ORE was \$204.2 million and \$261.3 million at December 31, 2011 and 2010 , respectively. During the

Table of Contents

year ended December 31, 2011 and 2010, \$226.9 million and \$410.1 million, respectively, of loans and other loans held for sale were foreclosed and transferred to other real estate at fair value. During the years ended December 31, 2011, 2010, and 2009, Synovus recognized foreclosed real estate expense, net, of \$133.6 million, \$163.6 million, and \$354.3 million, respectively. These expenses included write-downs for declines in fair value of ORE subsequent to the date of foreclosure and realized gains or losses resulting from sales transactions totaling \$113.4 million, \$137.2 million, and \$322.3 million for the year ended December 31, 2011, 2010, and 2009, respectively.

ORE is reported at the lower of cost or fair value less estimated selling costs determined on the basis of current appraisals, as well as the re-evaluation of fair value performed on a quarterly basis, including review of comparable sales, and other estimates of fair value obtained principally from independent sources, changes in absorption rates or market conditions from the time of the latest appraisal received, or previous re-evaluation performed, and anticipated sales values considering management's plans for disposition. Additionally, as of December 31, 2011, the ORE carrying value of \$204.2 million reflects cumulative write-downs totaling approximately \$327 million, or 62% of the related loans' unpaid principal balance.

It is Synovus' objective to dispose of ORE properties in a timely manner and to maximize net sale proceeds. Synovus has a centralized managed assets division, with the specialized skill set to facilitate this objective. While there is not a defined timeline for their sale, these ORE properties are actively marketed through unaffiliated third parties, including real estate brokers and real estate auctioneers. Sales are made on an opportunistic basis, as acceptable buyers and terms are identified. In addition, Synovus also sells ORE properties in bulk asset sales to unaffiliated third parties. In some cases, Synovus is approached by potential buyers of ORE properties or Synovus may contact independent third parties who we believe might have an interest in an ORE property.

**Investment Securities Available for Sale**

The investment securities portfolio consists principally of debt securities classified as available for sale. Investment securities available for sale provide Synovus with a source of liquidity and a relatively stable source of income. The investment securities portfolio also provides management with a tool to balance the interest rate risk of its loan and deposit portfolios. See Table 16 for maturity and average yield information of the investment securities available for sale portfolio.

The investment strategy focuses on the use of the investment securities portfolio to manage the interest rate risk created by the inherent mismatch between the loan and deposit portfolios. Synovus held the portfolio duration at a relatively constant level for most of 2011 while the average balance of the portfolio increased from the prior year. The average duration of Synovus' investment securities portfolio was 3.38 years at December 31, 2011 compared to 3.43 years at December 31, 2010. During the third quarter of 2011, Synovus implemented a repositioning of the investment securities portfolio. The primary purpose of this repositioning was to reduce prepayment risk in the mortgage-backed securities portfolio. This was accomplished by selling higher coupon, more prepayment sensitive mortgage-backed securities, and purchasing lower coupon mortgage-backed securities with less prepayment risk. In addition to these actions, Synovus sold selected short duration U.S. Treasury and corporate securities and reinvested the proceeds in moderate duration mortgage-backed securities.

Synovus also utilizes a significant portion of its investment portfolio to secure certain deposits and other liabilities requiring collateralization. At December 31, 2011, approximately \$2.48 billion of these investment securities were pledged as required collateral for certain deposits, securities sold under repurchase agreements, payment network arrangements, and FHLB advances. The investment securities are primarily debt securities issued by U.S. government sponsored enterprises and mortgage-backed securities issued by GSEs, both of which have a high degree of liquidity and limited credit risk. A mortgage-backed security depends on the underlying pool of mortgage loans to provide a cash flow pass-through of principal and interest. At December 31, 2011, all of the collateralized mortgage obligations and mortgage-backed pass-through securities held by Synovus were issued or backed by federal agencies or government sponsored enterprises.

As of December 31, 2011 and 2010, the estimated fair value of investment securities available for sale as a percentage of their amortized cost was 102.1% and 103.0%, respectively. The investment securities available for sale portfolio had gross unrealized gains of \$79.1 million and gross unrealized losses of \$2.8 million, for a net unrealized gain of \$76.3 million as of December 31, 2011. The investment securities available for sale portfolio had gross unrealized

gains of \$110.6 million and gross unrealized losses of \$9.5 million, for a net unrealized gain of \$101.1 million as of December 31, 2010. Shareholders' equity included net unrealized gains of \$33.6 million and \$58.4 million on the available for sale portfolio as of December 31, 2011 and 2010, respectively.

During 2011, the average balance of investment securities available for sale increased to \$3.34 billion from \$3.11 billion in 2010. Synovus earned a taxable-equivalent rate of 3.24% and 4.25% for 2011 and 2010, respectively, on its investment securities available for sale portfolio. As of December 31, 2011 and 2010, average investment securities available for sale represented 12.63% and 10.54%, respectively, of average interest earning assets.

Table of Contents

Table 15 - Investment Securities Available for Sale

| (in thousands)  | December 31, |           |
|---|--------------|-----------|
|   | 2011         | 2010      |
| U.S. Treasury securities  | \$426        | 257,672   |
| U.S. Government agency securities   | 40,493       | 51,791    |
| Securities issued by U.S. Government sponsored enterprises                          | 675,421      | 862,320   |
| Mortgage-backed securities issued by U.S. Government agencies                       | 285,753      | 459,838   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 2,002,006    | 1,629,445 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 651,500      | 29,994    |
| State and municipal securities  | 25,318       | 50,343    |
| Equity securities   | 3,759        | 12,806    |
| Other investments   | 5,449        | 86,059    |
| Total   | \$3,690,125  | 3,440,268 |

The calculation of weighted average yields for investment securities available for sale in Table 16 is based on the amortized cost and effective yields of each security. The yield on state and municipal securities is computed on a taxable-equivalent basis using the statutory federal income tax rate of 35%. Maturity information is presented based upon contractual maturity. Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.



Table of Contents

| Table 16<br>(in thousands)  | Maturities and Average Yields of Investment Securities Available for Sale |                 |                  |                       |                       | Total     |
|---|---|-----------------|------------------|-----------------------|-----------------------|-----------|
|   | Within One<br>Year  | 1 to 5<br>Years | 5 to 10<br>Years | More Than<br>10 Years | No Stated<br>Maturity |           |
| Fair Value  |   |                 |                  |                       |                       |           |
| U.S. Treasury securities  | \$426   | —               | —                | —                     | —                     | 426       |
| U.S. Government agency securities   | —   | 451             | 32,139           | 7,903                 | —                     | 40,493    |
| Securities issued by U.S. Government sponsored enterprises                          | 17,345  | 658,076         | —                | —                     | —                     | 675,421   |
| Mortgage-backed securities issued by U.S. Government agencies                       | —   | 310             | 238              | 285,205               | —                     | 285,753   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 1,095   | 23,176          | 637,384          | 1,340,351             | —                     | 2,002,006 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —   | —               | 164              | 651,336               | —                     | 651,500   |
| State and municipal securities  | 3,567   | 11,883          | 5,220            | 4,648                 | —                     | 25,318    |
| Other investments   | 999   | 450             | —                | 4,000                 | —                     | 5,449     |
| Securities with no stated maturity (equity securities)                              | —   | —               | —                | —                     | 3,759                 | 3,759     |
| Total   | \$23,432  | 694,346         | 675,145          | 2,293,443             | 3,759                 | 3,690,125 |
| Average Yield   |   |                 |                  |                       |                       |           |
| U.S. Treasury securities  | 1.62  | % —             | —                | —                     | —                     | 1.62      |
| U.S. Government agency securities   | —   | 6.44            | 5.66             | 4.93                  | —                     | 5.53      |
| Securities issued by U.S. Government sponsored enterprises                          | 4.65  | 1.55            | —                | —                     | —                     | 1.63      |
| Mortgage-backed securities issued by U.S. Government agencies                       | —   | 6.45            | 4.5              | 4.22                  | —                     | 4.22      |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 3.73  | 4.21            | 2.06             | 3.13                  | —                     | 2.79      |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —   | —               | 4.12             | 2.52                  | —                     | 2.52      |
| State and municipal securities  | 6.72  | 6.57            | 6.62             | 5.91                  | —                     | 6.48      |
| Other investments   | 6.83  | —               | —                | 3.87                  | —                     | 4.09      |
| Securities with no stated maturity (equity securities)                              | —   | —               | —                | —                     | 2.38                  | 2.38      |
| Total   | 4.97  | % 1.72          | 2.26             | 3.09                  | 2.38                  | 2.69      |



Table of Contents

## Loans

Table 17 - Loans by Type

| (dollars in thousands)                      | 2011         |                  | 2010           |                  |   |
|---|--------------|------------------|----------------|------------------|---|
|   | Total Loans  | % <sup>(1)</sup> | Total Loans    | % <sup>(1)</sup> |   |
| Investment properties                       | \$4,557,313  | 22.7             | % \$5,059,102  | 23.4             | % |
| 1-4 family properties                       | 1,618,484    | 8.1              | 2,102,787      | 9.7              |   |
| Land acquisition                            | 1,094,821    | 5.4              | 1,218,691      | 5.7              |   |
| Total commercial real estate                | 7,270,618    | 36.2             | 8,380,580      | 38.8             |   |
| Commercial and industrial                   | 8,941,274    | 44.5             | 9,264,811      | 42.9             |   |
| Home equity lines                           | 1,619,585    | 8.1              | 1,648,039      | 7.7              |   |
| Consumer mortgages                          | 1,411,749    | 7.0              | 1,475,261      | 6.8              |   |
| Credit cards                                | 273,098      | 1.3              | 284,970        | 1.3              |   |
| Other retail loans                          | 575,475      | 2.9              | 542,538        | 2.5              |   |
| Total retail                                | 3,879,907    | 19.3             | 3,950,808      | 18.3             |   |
| Deferred fees and costs, net                | (11,986)     | ) —              | (10,436)       | ) —              |   |
| Total loans, net of deferred fees and costs | \$20,079,813 | 100.0            | % \$21,585,763 | 100.0            | % |

<sup>(1)</sup> Loan balance in each category expressed as a percentage of total loans, net of deferred fees and costs.

## Portfolio Composition

The loan portfolio spreads across five Southeastern states within Synovus' footprint as presented in the following table.

Table 18 - Loans by State

| (dollars in thousands) | December 31, 2011 |                                | December 31, 2010 |                                |   |
|------------------------|-------------------|--------------------------------|-------------------|--------------------------------|---|
|                        | Total Loans       | As a % of Total Loan Portfolio | Total Loans       | As a % of Total Loan Portfolio |   |
| Georgia <sup>(1)</sup> | \$10,666,542      | 53.1                           | % \$11,345,896    | 52.6                           | % |
| Florida                | 2,603,167         | 13.0                           | 2,830,251         | 13.1                           |   |
| South Carolina         | 2,730,401         | 13.6                           | 3,019,120         | 14.0                           |   |
| Tennessee              | 873,466           | 4.3                            | 974,548           | 4.5                            |   |
| Alabama                | 3,206,237         | 16.0                           | 3,415,948         | 15.8                           |   |
| Total                  | \$20,079,813      | 100.0                          | % \$21,585,763    | 100.0                          | % |

<sup>(1)</sup> Atlanta represents \$3.60 billion or 17.9% at December 31, 2011 and \$3.59 billion or 16.6% at December 31, 2010.

At December 31, 2011, total loans outstanding were \$20.08 billion, a decrease of 7.0% from 2010. Average loans decreased 12.3% or \$2.91 billion compared to 2010, representing 78.3% of average earning assets and 72.7% of average total assets. The decline in loan balances was driven by sales of distressed loans, charge-offs, and transfers to ORE. Additionally, loan paydowns exceeded new and existing loan fundings by approximately \$370.9 million. Positive momentum in the loan pipeline during the second half of 2011, along with reductions in charge-offs and loan sales, contributed to the stabilization of loan balances during the fourth quarter of 2011. Building on the strategy to reduce overall commercial real estate concentrations and grow the C&I loan portfolio, the loan portfolio mix continued to improve with the commercial real estate portfolio representing 36.2% of total loans at December 31, 2011, down from 38.8% a year ago and a peak of approximately 45%.

Commercial Loans

Total commercial loans at December 31, 2011 were \$16.21 billion or 80.7% of the total loan portfolio, a decline of \$1.43 billion or 8.1% from December 31, 2010. The commercial loan portfolio consists of commercial and industrial loans and commercial

64

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Table of Contents

real estate loans.

#### Commercial Real Estate Loans

Total commercial real estate loans, which represent 36.2% of the total loan portfolio at December 31, 2011, were \$7.27 billion, a decline of \$1.11 billion, or 13.2%, from December 31, 2010. As shown in Table 17, the commercial real estate loan portfolio is diversified among various property types: investment properties, 1-4 family properties, and land acquisition. Commercial real estate loans are primarily originated through Synovus' local market banking divisions. In accordance with Synovus' uniform lending policy, each loan undergoes a detailed underwriting process which incorporates uniform underwriting standards and oversight in proportion to the size and complexity of the lending relationship. The commercial real estate loan portfolio at December 31, 2011 and 2010 includes loans in the Atlanta market totaling \$1.56 billion and \$1.71 billion, respectively, of which \$397.5 million and \$520.0 million, respectively, represent the combined 1-4 family construction, residential development and land acquisition portfolios. The South Carolina market represents \$1.07 billion and \$1.31 billion of the total commercial real estate portfolio as of December 31, 2011 and 2010, respectively, of which \$319.6 million and \$405.4 million, respectively, represent the combined 1-4 family construction and residential development and land development portfolios.

#### Investment Property Loans

Investment property loans consist of construction and mortgage loans for income producing properties and are primarily made to finance multi-family properties, hotels, office buildings, shopping centers, warehouses and other commercial development properties. Synovus' investment property portfolio is well diversified with no concentration by property type, geography (other than the fact that most of these loans are in Synovus' primary market areas of Georgia, Alabama, Tennessee, South Carolina, and Florida), or tenants. These loans are generally recourse in nature with short-term maturities (three years or less) allowing for restructuring opportunities that reduce Synovus' overall risk exposure. The investment property loans are primarily secured by the property being financed by the loans; however, they may also be secured by real estate or other assets beyond the property being financed. Investment property loans are subject to the same uniform lending policies referenced above, although such loans have historically been underwritten with stressed interest rates and vacancies. In addition, Synovus has placed restrictions on both hotel and shopping center lending. Synovus reviews quarterly all investment property loans of \$1 million or more to more closely monitor the performance of the portfolio. Total investment property loans as of December 31, 2011 were \$4.56 billion, or 62.7% of the total commercial real estate loan portfolio, and 22.7% of the total loan portfolio, compared to \$5.06 billion or, 60.4% of the total commercial real estate loan portfolio, and 23.4% of the total loan portfolio at December 31, 2010.

#### 1-4 Family Properties Loans

1-4 family properties loans include construction loans to homebuilders, commercial mortgage loans to real estate investors, and residential development loans to developers and are almost always secured by the underlying property being financed by such loans. These properties are primarily located in the markets served by Synovus. These loans are subject to the same uniform lending policies referenced above. Additionally, underwriting standards for these types of loans include stricter approval requirements as well as more stringent underwriting standards than current regulatory guidelines. Construction and residential development loans are interest-only loans and typically carry maturities of three years or less, and 1-4 family rental properties carry maturities of three to five years, with amortization periods of up to fifteen to twenty years. Given the continued turmoil in the housing and real estate markets, including declining real estate prices in certain markets and high levels of foreclosures, Synovus has actively and successfully reduced its exposure (including its exposure to the Atlanta market) to these types of loans. At December 31, 2011, these loans totaled \$1.62 billion, or 22.3% of the total commercial real estate portfolio, and 8.1% of the total loan portfolio, compared to \$2.10 billion, or 25.1% of the total commercial real estate portfolio, and 9.7% of the total loan portfolio at December 31, 2010. Total residential construction and development loans (consisting of 1-4 family construction loans and residential development loans) were \$641.9 million at December 31, 2011, a decline of \$333.3 million or 34.2% from December 31, 2010.

Table of Contents

Table 19 - Residential Construction and Development Loans by State

|                        | December 31, 2011   |   |   |  |  |   |
|------------------------|---|---|---|--|--|---|
|                        | 1-4 Family<br>Construction<br>and<br>Residential<br>Development | % of Total<br>1-4 Family<br>Construction<br>and<br>Residential<br>Development | % | 1-4 Family<br>Construction<br>and<br>Residential<br>Development<br>NPL | % of<br>1-4 Family<br>Construction<br>and<br>Residential<br>Development<br>NPL | % |
| (dollars in thousands) |   |   |   |  |  |   |
| Georgia <sup>(1)</sup> | \$268,492   | 41.8  | % | \$61,274   | 43.9   | % |
| Florida                | 73,615  | 11.5  |   | 31,098   | 22.3   |   |
| South Carolina         | 168,308   | 26.2  |   | 29,830   | 21.3   |   |
| Tennessee              | 12,513  | 2.0   |   | 2,690  | 1.9  |   |
| Alabama                | 119,004   | 18.5  |   | 14,767   | 10.6   |   |
| Total                  | \$641,932   | 100.0   | % | \$139,659  | 100.0  | % |
|                        | December 31, 2010   |   |   |  |  |   |
|                        | 1-4 Family<br>Construction<br>and<br>Residential<br>Development | % of Total<br>1-4 Family<br>Construction<br>and<br>Residential<br>Development | % | 1-4 Family<br>Construction<br>and<br>Residential<br>Development<br>NPL | % of<br>1-4 Family<br>Construction<br>and<br>Residential<br>Development<br>NPL | % |
| (dollars in thousands) |   |   |   |  |  |   |
| Georgia <sup>(2)</sup> | \$426,155   | 43.7  | % | \$126,141  | 56.9   | % |
| Florida                | 121,778   | 12.5  |   | 42,402   | 19.1   |   |
| South Carolina         | 244,409   | 25.0  |   | 40,128   | 18.1   |   |
| Tennessee              | 15,394  | 1.6   |   | 1,514  | 0.7  |   |
| Alabama                | 167,485   | 17.2  |   | 11,399   | 5.2  |   |
| Total                  | \$975,221   | 100.0   | % | \$221,584  | 100.0  | % |

<sup>(1)</sup> Atlanta represents \$101,892, or 15.9% of total residential construction and development loans, and \$27,547, or 19.7% of total residential construction and development NPL's.

<sup>(2)</sup> Atlanta represents \$169,625, or 17.4% of total residential construction and development loans, and \$72,385, or 32.7% of total residential construction and development NPL's.

**Land Acquisition Loans**

Land acquisition loans are secured by land held for future development, typically in excess of one year. They have short-term maturities and are typically unamortized. These properties are substantially within the Synovus footprint and generally carry personal guarantees from the principals. They are underwritten based on the loan to value of the collateral and the capacity of the guarantor(s). This portfolio increased during the recession as land loans originally planned for development moved back into inventory for future development. These loans are generally subject to the same uniform lending policies referenced above, and the maximum loan-to-value limit at the time of origination or refinancing is aligned with regulatory requirements. Total land acquisition loans were \$1.09 billion at December 31, 2011, or 5.4% of the total loan portfolio, a decline of 10.2% from December 31, 2010.

**Commercial and Industrial Loans**

The commercial and industrial loan portfolio represents the largest category of Synovus' total loan portfolio. The commercial and industrial loan portfolio is currently concentrated on small to middle market commercial and industrial lending disbursed throughout a diverse group of industries in the Southeast, including health care, finance

and insurance, manufacturing, construction, real estate leasing and retail trade. The portfolio is relationship focused and, as a result, Synovus' lenders have in-depth knowledge of the borrowers, most of which have guaranty arrangements. Commercial and industrial loans are primarily originated through Synovus' local market banking divisions and made to commercial customers primarily to finance capital expenditures, including real property, plant and equipment, or as a source of working capital. These loans are subject to the same uniform lending policies referenced above. Approximately 93% of Synovus' commercial and industrial loans are secured by real estate, business equipment, inventory, and other types of collateral. Total commercial and industrial loans at December 31, 2011 were \$8.94 billion, or 44.5% of the total loan portfolio, compared to \$9.26 billion, or 42.9% of the total loan portfolio at December 31, 2010, a slight decline of \$323.5 million, or 3.5% from 2010.

At December 31, 2011, \$3.85 billion, or 43.1% of the total commercial and industrial loans represent loans for the purpose

Table of Contents

of financing owner-occupied properties. The primary source of repayment on these loans is revenue generated from products or services offered by the business or organization. The secondary source of repayment on these loans is the real estate. These loans are predominately secured by owner-occupied and other real estate. Other types of collateral securing these loans consist primarily of marketable equipment, marketable inventory, accounts receivable, equity and debt securities, and time deposits.

C&I lending is a key component of Synovus' growth plans and diversification strategy (reducing overall concentration in CRE and growing the percentage of C&I loans relative to the total loan portfolio). Synovus has actively invested in additional expertise, product offerings, and product quality to provide its commercial and industrial clients with increased and enhanced product offerings and customer service. Complementing this investment in C&I growth, Synovus' management continues to focus on streamlining and enhancing Synovus' existing product lines, especially for traditional retail, small business and professional services customers.

While lending to small and mid-sized businesses has been Synovus' traditional focus, in 2010, Synovus formed a Large Corporate Banking Team to provide lending solutions to larger corporate clients in an effort to strengthen, diversify and further drive growth in Synovus' C&I loan portfolio. In conjunction with the formation of the Large Corporate Banking Team, Synovus implemented a strategy to increase the level of participation in loan syndications which has contributed to the funding of approximately \$350 million in loan syndications and an additional approximately \$200 million in commitments during 2011. During mid-2011, Synovus hired an experienced senior housing lending team. That team funded approximately \$140 million of senior housing loans during the last half of 2011.

At December 31, 2011 and 2010, Synovus had 26 and 27 commercial loan relationships, respectively, with total commitments of \$50 million or more (including amounts funded). The average funded balance of these relationships at December 31, 2011 and 2010 was approximately \$67 million and \$73 million, respectively.

#### Retail Loans

The retail loan portfolio consists of a wide variety of loan products offered through Synovus' banking network, including first and second residential mortgages, HELOC, credit card loans, automobile loans, small business loans, and other retail loans. These various types of secured and unsecured retail loans are marketed to qualifying existing clients and to other creditworthy candidates in Synovus' market area. The majority of Synovus' retail loans are consumer mortgages and home equity lines secured by first and second liens on residential real estate primarily located in the markets served by Synovus in Georgia, Florida, South Carolina, Alabama, and Tennessee. In accordance with Synovus' uniform lending policy, each loan undergoes a detailed underwriting process which incorporates uniform underwriting standards and oversight that is proportional to the size and complexity of the lending relationship. Retail loans are subject to the same uniform lending policies referenced above and consist primarily of loans with strong borrower credit scores (most recently measured December 31, 2011 weighted-average FICO scores within the residential real estate portfolio were 751 for HELOC and 736 for Consumer Mortgages), conservative debt-to-income ratios (average debt-to-income ratio of 28.4% at December 31, 2011), utilization rates (total amount outstanding as a percentage of total available lines) of approximately 62% at December 31, 2011, and loan-to-value ratios based upon prudent guidelines to ensure consistency with Synovus' overall risk philosophy. Apart from credit card loans and unsecured loans, Synovus does not originate loans with LTV ratios greater than 100% at origination except for infrequent situations provided that certain underwriting requirements are met. Additionally, at origination, loan maturities are determined based on the borrower's ability to repay (cash flow or earning power of the borrower that represents the primary source of repayment) and the collateralization of the loan, including the economic life of the asset being pledged. Collateral securing these loans provides a secondary source of repayment in that the collateral may be liquidated. Synovus determines the need for collateral on a case-by-case basis. Factors considered include the purpose of the loan, current and prospective credit-worthiness of the customer, terms of the loan, and economic conditions. Total retail loans as of December 31, 2011 were \$3.88 billion, or 19.3% of the total loan portfolio compared to \$3.95 billion, or 18.3% of the total loan portfolio at December 31, 2010. Total retail loans declined minimally by \$70.9 million, or 1.8%, from December 31, 2010.

Risk levels 1-6 (descending) are assigned based upon risk scores and are considered "pass" ratings. The retail loan portfolio is sent to a consumer credit reporting agency for a refresh of customers' credit scores at least annually to



determine ongoing consistency or negative migration in the quality of the portfolio. As part of the refresh most recently updated as of December 31, 2011, revolving lines of credit were reviewed for a material change in financial circumstances and suspended for further advances when warranted.

Sub-prime loans are not a part of the retail lending strategy, and Synovus does not currently develop or offer specific sub-prime, alt-A, no documentation or stated income retail residential real estate loan products. Synovus estimates that, as of December 31, 2011, it has \$148.3 million of retail residential real estate loans (4.9% of said portfolio and 0.7% of the total loan portfolio) with FICO scores at origination that were below Fannie Mae and Freddie Mac eligibility thresholds which could be considered sub-prime. While FICO scores are one key indicator of credit risk, Synovus makes retail residential real estate lending decisions based upon a number of key credit risk determinants including FICO scores as well as bankruptcy predictor scores, loan-to-value,

Table of Contents

and debt-to-income ratios. Through its mortgage subsidiary, Synovus previously originated Fannie Mae alt-A loans with the intent to sell these loans into the secondary market. Synovus no longer originates such loans and as of December 31, 2011 has \$1.2 million of such loans remaining on its balance sheet.

Prior to July 2009, Synovus' loan policy did not specifically prohibit the origination of no documentation or stated income loans as long as such loans were supported by other risk mitigating criteria including, but not limited to, established banking relationship history, significant cash on deposit, and/or compensating loan-to-value or debt-to-income ratios. Since July 2009, as Synovus has continued to tighten its retail residential real estate origination policy, no documentation or stated income loans are permitted to be made only on an exception basis and only if supplemented by the mitigating criteria previously noted. While Synovus does not currently offer specific no documentation or stated income retail residential real estate loan products, loans with these characteristics could have been issued under the previous loan policy or as an exception under the current loan policy, primarily to individuals with existing banking relationships. Synovus does not believe it has originated a significant dollar amount of such loans and does not believe that extending such loans has had a significant negative impact on the credit quality of the portfolio.

At December 31, 2011, weighted average FICO scores within the retail residential real estate portfolio were 751 (HELOC) and 736 (Consumer Mortgages). FICO scores within the retail residential real estate portfolio have remained stable since 2007. Total past dues within the retail residential real estate portfolio as of December 31, 2011 were 0.8% (HELOC) and 2.0% (Consumer Mortgages) compared to 0.9% (HELOC) and 1.6% (Consumer Mortgages) at December 31, 2010. The net charge-off ratios for the year ended December 31, 2011 were 1.8% (HELOC) and 1.6% (Consumer Mortgages) compared to 1.9% (HELOC) and 3.2% (Consumer Mortgages) for the year ended December 31, 2010.

**Monitoring of Collateral**

Synovus follows a risk-based approach as it relates to the credit monitoring processes for its loan portfolio. Synovus updates the fair value of the real estate collateral securing collateral-dependent impaired loans each calendar quarter, with appraisals usually received on an annual basis, or sooner if appropriate, from an independent unaffiliated certified or licensed appraiser. Management also considers other factors or recent developments, such as selling costs and anticipated sales values considering management's plans for disposition, which could result in adjustments to the collateral value estimates indicated in the appraisals. Synovus updates the values of collateral that is in the form of accounts receivable, inventory, equipment, and cash surrender value of life insurance policies at least annually and the values of collateral that is in the form of marketable securities and brokerage accounts at least monthly.

It is the Company's policy to obtain, on at least an annual basis, an updated appraisal from an independent, unaffiliated certified or licensed appraiser for loan relationships of \$1 million and over when at least one of the loans in the relationship is on non-accrual status. For relationships under \$1 million, while independent appraisals are not mandated by the Company's policies, management will obtain such appraisals when considered prudent. For credits that are not on impaired status, Synovus generally obtains an unaffiliated third-party appraisal of the value of the real estate collateral prior to each loan renewal. Additionally, if conditions warrant (e.g., loans that are not considered impaired but exhibit a higher or potentially higher risk), Synovus engages an unaffiliated appraiser to reappraise the value of the collateral on a more frequent basis. Examples of circumstances that could warrant a new appraisal on an existing performing credit include instances where local market conditions where the real estate collateral is located have deteriorated, the collateral has experienced damage (fire, wind damage, etc.), the lease or sell-out of the collateral has not met the original projections, and the net operating income of the collateral has declined. In circumstances where the collateral is no longer considered sufficient, Synovus seeks to obtain additional collateral. Examples of adjustments made quarterly to appraised values include broker's commission, unpaid real estate taxes, attorney's fees, other estimated costs to dispose of the property, known damage to the property, known declines in the net operating income of the property or rent rolls, as well as third-party market data.



Table of Contents

Table 20 - Five Year Composition of Loan Portfolio

|   | December 31,<br>2011 |                  | 2010         |                  | 2009         |                  | 2007         |                  | 2007         |        |
|---|----------------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|--------|
|   | Amount               | % <sup>(1)</sup> | Amount       | % <sup>(1)</sup> | Amount       | % <sup>(1)</sup> | Amount       | % <sup>(1)</sup> | Amount       | %      |
| (dollars in thousands)                      |                      |                  |              |                  |              |                  |              |                  |              |        |
| Commercial                                  |                      |                  |              |                  |              |                  |              |                  |              |        |
| Commercial, financial, and agricultural     | \$5,088,420          | 25.3 %           | \$5,267,861  | 24.4 %           | \$6,003,735  | 23.7 %           | \$6,747,928  | 24.2 %           | \$6,420,689  | 24.2 % |
| Owner occupied                              | 3,852,854            | 19.2             | 3,996,950    | 18.5             | 4,443,611    | 17.5             | 4,499,339    | 16.1             | 4,226,707    | 16.1   |
| Real estate construction                    | 2,381,728            | 11.9             | 3,112,919    | 14.4             | 5,171,398    | 20.4             | 7,295,727    | 26.1             | 8,022,179    | 30.0   |
| Real estate mortgage                        | 4,888,890            | 24.3             | 5,267,661    | 24.4             | 5,571,442    | 21.9             | 5,024,640    | 18.0             | 3,877,808    | 14.4   |
| Total commercial                            | 16,211,892           | 80.7             | 17,645,391   | 81.7             | 21,190,186   | 83.5             | 23,567,634   | 84.4             | 22,547,383   | 85.0   |
| Retail                                      |                      |                  |              |                  |              |                  |              |                  |              |        |
| Real estate mortgage                        | 3,031,334            | 15.1             | 3,123,300    | 14.5             | 3,352,972    | 13.3             | 3,488,524    | 12.5             | 3,211,625    | 12.1   |
| Retail loans credit card                    | 273,098              | 1.3              | 284,970      | 1.3              | 294,126      | 1.2              | 295,055      | 1.0              | 291,149      | 1.1    |
| Retail loans other                          | 575,475              | 2.9              | 542,538      | 2.5              | 565,132      | 2.1              | 606,347      | 2.2              | 494,591      | 1.9    |
| Total retail                                | 3,879,907            | 19.3             | 3,950,808    | 18.3             | 4,212,230    | 16.6             | 4,389,926    | 15.7             | 3,997,365    | 15.0   |
| Total loans                                 | 20,091,799           |                  | 21,596,199   |                  | 25,402,416   |                  | 27,957,560   |                  | 26,544,748   |        |
| Deferred fees and costs, net                | (11,986 )            | -                | (10,436 )    | -                | (19,348 )    | (0.1 )           | (37,383 )    | (0.1 )           | (46,163 )    | (0.2 ) |
| Total loans, net of deferred fees and costs | \$20,079,813         | 100.0%           | \$21,585,763 | 100.0%           | \$25,383,068 | 100.0%           | \$27,920,177 | 100.0%           | \$26,498,585 | 100.0% |

<sup>(1)</sup> Loan balance in each category expressed as a percentage of total loans, net of deferred fees and costs.

Table 21 below shows the maturity of selected loan categories as of December 31, 2011. Also provided are the amounts due after one year classified according to the sensitivity in interest rates. Actual repayments of loans may differ from the contractual maturities reflected therein because borrowers have the right to prepay obligations with and without prepayment penalties. Additionally, the refinancing of such loans or the potential delinquency of such loans could create differences between the contractual maturities and the actual repayment of such loans.

Table 21 - Loan Maturity and Interest Rate Sensitivity Table

| (in thousands)                               | December 31, 2011   |  |                       | Total     |
|--|---------------------|--|-----------------------|-----------|
|  | One Year<br>Or Less | Over One Year<br>Through Five<br>Years | Over<br>Five<br>Years |           |
| Selected loan categories:                    |                     |  |                       |           |
| Commercial, financial, and agricultural      | \$2,400,537         | 2,184,937                              | 502,947               | 5,088,421 |
| Real estate-construction                     | 1,348,159           | 1,017,971                              | 15,598                | 2,381,728 |
| Total  | \$3,748,696         | 3,202,908                              | 518,545               | 7,470,149 |
| Loans due after one year:                    |                     |  |                       |           |
| Having predetermined interest rates          |                     |  |                       | 1,686,878 |
| Having floating or adjustable interest rates |                     |  |                       | 2,034,574 |
| Total  |                     |  |                       | 3,721,452 |

### Credit Quality

Synovus continuously monitors credit quality and maintains an allowance for loan losses that management believes is sufficient to absorb probable and estimable losses inherent in the loan portfolio. Synovus continues to address problem assets and reduce future exposures through asset dispositions as well as timely monitoring of expected losses on problem loans through review of current market data. The specific reserves, ORE valuation allowances, and cumulative write-downs on NPAs (non-performing loans which are also referred to as non-accruing loans, ORE, and impaired loans held for sale) as a percentage of

Table of Contents

unpaid principal balance related to all NPAs at December 31, 2011 was approximately 43%, compared to 47% at December 31, 2010.

Synovus continues to decrease the level of distressed assets through dispositions. During 2011 and 2010, Synovus completed sales of distressed assets with total carrying values of \$702.5 million and \$1.22 billion, respectively. Asset sales in 2011 were comprised of \$193.1 million of residential real estate loans and ORE properties, \$246.1 million of investment real estate loans and ORE properties, and \$263.3 million of loans and ORE properties which are primarily comprised of owner occupied commercial and industrial loans and land acquisition loans.

In the second quarter of 2009, the Company began its asset disposition strategy, which centers around disposition of distressed assets, as a proactive measure in managing the loan portfolio. Subsequent to the implementation of the asset disposition strategy, Synovus entered into the Synovus MOU. The Synovus MOU was in alignment with the existing asset disposition strategy, including managing various asset quality and regulatory capital ratios. The asset disposition strategy is still in place today. Net charge-offs have been, and continue to be recorded as a direct result of this program. Net charge-offs recorded during the three years ended December 31, 2011, 2010 and 2009 related to this strategy were approximately \$711 million. See Tables 23 and 24 for further details regarding the Company's net charge-off activity.

Total credit costs (provision for loan losses plus other credit costs which consist primarily of foreclosed real estate expense, net, provision for loan losses on unfunded commitments, and charges related to other loans held for sale) for the years ended December 31, 2011 and 2010 were \$568.1 million and \$1.33 billion, respectively, including provision for loan losses on loans of \$418.8 million and \$1.13 billion, respectively, and expenses related to foreclosed real estate of \$133.6 million and \$163.6 million, respectively. Total credit costs declined \$761.6 million or 57.3% from 2010, primarily driven by a decrease in provision for loan losses of \$712.5 million or 63.0% from 2010.

Synovus believes that the best predictor of future credit costs is the level of NPL inflows which have been trending in a positive direction from the peak of \$939.0 million in the first quarter of 2009. As detailed in the table below, NPL inflows for 2011 were \$948.8 million, a decline of \$638.3 million or 40.2%, compared to \$1.59 billion in 2010.

Table 22 - NPL Inflows by Portfolio Type

| (in thousands)               | December 31, |           |
|------------------------------|--------------|-----------|
|                              | 2011         | 2010      |
| Investment properties        | \$158,048    | 310,619   |
| 1-4 family properties        | 191,277      | 533,413   |
| Land acquisition             | 197,186      | 244,752   |
| Total commercial real estate | 546,511      | 1,088,784 |
| Commercial and industrial    | 291,112      | 369,241   |
| Retail                       | 111,178      | 129,125   |
| Total                        | \$948,801    | 1,587,150 |

#### Provision for Loan Losses and Allowance for Loan Losses

The provision for loan losses is the charge to operating earnings necessary to maintain an adequate allowance for loan losses. Through the provision for loan losses, Synovus maintains an allowance for losses on loans that management believes is adequate to absorb probable losses inherent in the loan portfolio. However, future additions to the allowance may be necessary based on changes in economic conditions, as well as changes in assumptions regarding a borrower's ability to pay and/or collateral values. In addition, various regulatory agencies, as an integral part of their examination procedures, periodically review the allowance for loan losses. Based on their judgments about information available to them at the time of their examination, such agencies may require Synovus to recognize additions to the allowance for loan losses.

The allowance for loan losses at December 31, 2011 was \$536.5 million or 2.67% of total loans, compared to \$703.5 million or 3.26% of total loans at December 31, 2010. The provision for loan losses for the year ended December 31,

2011 was \$418.8 million, a decrease of \$712.5 million or 63.0% compared to the prior year.

The decrease in the provision for loan losses from 2010 to 2011, and the decrease in the allowance for loan losses as of December 31, 2011, compared to December 31, 2010, as noted above, are due to continued improvement in credit quality trends during 2011, as well as improvement in credit quality indicators at year-end 2011, as compared to year-end 2010, including:

70

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Table of Contents

Reduced net loan charge-offs by \$785.6 million or 57.3% from \$1.37 billion in 2010 to \$585.8 million in 2011.

Reduced NPL inflows by \$638.3 million or 40.2% from \$1.59 billion in 2010 to \$948.8 million in 2011.

Reduced loans rated special mention by \$414.1 million or 16.5% from \$2.50 billion at December 31, 2010 to \$2.09 billion at December 31, 2011.

Reduced loans rated accruing substandard by \$564.3 million or 32.4% from \$1.74 billion at December 31, 2010 to \$1.18 billion at December 31, 2011.

Continued migration in the mix of the loan portfolio to reduced levels of higher credit risk loan types.

Total net charge-offs were \$585.8 million, or 2.84% of average loans for 2011, a decrease of \$785.6 million or 57.3%, compared to \$1.37 billion or 5.82% for 2010. Net charge-offs declined primarily as a result of lower mark-to-market expenses, decreased costs related to NPL inflows, and a decrease in losses on distressed asset dispositions. It is expected that charge-offs will continue to show significant improvement. The residential construction and development portfolio (component of the 1-4 family category) represented \$80.9 million, or 13.8% of total net charge-offs for 2011. Net charge-offs in this portfolio also decreased by \$317.4 million, or 79.7%, from 2010 levels. The South Carolina market and Atlanta market represented \$14.2 million and \$19.1 million, respectively, or a combined 41.1% of the total residential construction and development net charge-offs for 2011.

The following tables show net charge-offs by geography and type for the years ended December 31, 2011 and December 31, 2010.

Table 23 - Net Charge-offs by Geography

| (in thousands)         | December 31, |           |
|------------------------|--------------|-----------|
|                        | 2011         | 2010      |
| Georgia <sup>(1)</sup> | \$283,578    | 735,823   |
| Florida                | 126,368      | 164,723   |
| South Carolina         | 112,698      | 398,280   |
| Tennessee              | 21,329       | 30,776    |
| Alabama                | 41,875       | 41,850    |
| Total                  | \$585,848    | 1,371,452 |

<sup>(1)</sup> Atlanta represents \$103,062 and \$239,814 at December 31, 2011 and 2010, respectively.

Table 24 - Net Charge-offs by Loan Type

| (in thousands)               | December 31, |           |
|------------------------------|--------------|-----------|
|                              | 2011         | 2010      |
| Investment properties        | \$134,049    | 334,072   |
| 1-4 family properties        | 132,005      | 453,669   |
| Land for future development  | 92,639       | 203,717   |
| Total commercial real estate | 358,693      | 991,458   |
| Commercial and industrial    | 156,930      | 271,449   |
| Retail                       | 70,225       | 108,545   |
| Total                        | \$585,848    | 1,371,452 |

Loan Guarantees



In addition to collateral, Synovus generally requires a guarantee from all principals on all commercial real estate and commercial and industrial lending relationships. Specifically, Synovus generally obtains unlimited guarantees from any entity (e.g., individual, corporation, or partnership) that owns or controls 50 percent or more of the borrowing entity. Limited guarantees on a pro rata basis are generally required for all 20 percent or more owners.

Table of Contents

Synovus evaluates the financial ability of a guarantor through an evaluation of the guarantor's current financial statements, income tax returns for the two most recent years, as well as financial information regarding a guarantor's business or related interests. In addition, Synovus analyzes substantial assets owned by the guarantor to ensure that the guarantor has the necessary ownership or control over these assets. For loans that are not considered impaired, the allowance for loan losses is determined based on the risk rating of each loan. The risk rating incorporates a number of factors, including guarantors. If a loan is rated doubtful, with certain limited exceptions, a guarantee is not considered in determining the amount to be charged-off (i.e., the charge-off equals the greater of the amount of the collateral exposure or 50% of the loan balance, in compliance with regulatory requirements). With the exception of certain loans whose amount is inconsequential, all impaired loans are collateral dependent. The charge-off on these loans is determined based upon the amount of the collateral exposure only.

With certain limited exceptions, Synovus seeks performance under guarantees in the event of a borrower's default. However, under the current economic environment, and based on the fact that a majority of Synovus' problem credits are commercial real estate credits, Synovus' success in recovering amounts due under guarantees has been limited.

Allocation of the Allowance for Loan Losses

Table 26 shows a five year comparison of the allocation of the allowance for loan losses. The allocation of the allowance for loan losses is based on certain loss factors which could differ from the specific amounts or loan categories in which charge-offs may ultimately occur.

The allowance for loan losses to non-performing loans coverage was 60.76% at December 31, 2011 compared to 78.91% at December 31, 2010. This ratio is impacted by collateral-dependent impaired loans which have no allowance for loan losses as the estimated losses on these credits have been charged-off. Therefore, a more meaningful allowance for loan losses coverage ratio is the allowance to non-performing loans excluding collateral-dependent impaired loans for which there is no related allowance for loan losses which was 124.04% at December 31, 2011 compared to 192.60% at December 31, 2010. This ratio declined as a result of an increase in non-performing loans that carried a reserve, combined with the decrease in the allowance for loan losses.

Commercial loans had an allocated allowance of \$434.0 million, a decrease of \$142.0 million, or 24.7%, from the prior year. Commercial, financial, and agricultural loans had an allocated allowance of \$117.5 million or 2.3% of loans in the respective category at December 31, 2011 compared to \$154.1 million, or 2.9%, at December 31, 2010. Over the past year, these loans have experienced an improvement in the level of losses over on loans that default. The allocated allowance for owner occupied loans was \$67.4 million, or 1.8% of loans in the respective category at December 31, 2011 compared to \$67.9 million, or 1.7% at December 31, 2010.

At December 31, 2011, the allocated component of the allowance for loan losses related to commercial real estate construction loans was \$145.4 million, down 26.3% from \$197.3 million in 2010. As a percentage of commercial real estate construction loans, the allocated allowance in this category was 6.1% at December 31, 2011 compared to 6.3% the previous year-end. As a percentage of total land acquisition loans, the allowance for loan losses in this category was 6.6% compared to approximately 7.4% of total loans in the prior year. Commercial real estate mortgage loans had an allocated allowance of \$103.7 million or 2.1% of loans in the respective category at December 31, 2011 compared to \$156.6 million or 3.0% at December 31, 2010.

The unallocated allowance is 0.24% and 0.39% of total loans at December 31, 2011 and 2010, respectively. The unallocated component of the allowance for loan losses is considered necessary to provide for certain qualitative environmental and economic factors that affect the probable loss inherent in the Company's total loan portfolio.

The qualitative factors included in the determination of the unallocated component of the allowance for loan losses include the following:

- economic conditions;
- changes in the experience, ability, and depth of lending management and loan review staff;
- changes in the loan origination and monitoring policies and procedures;
- changes in the volume and trend of impaired loans and past-due loans;
- changes in concentrations and volume and nature of loan growth;
- risk of grading not keeping pace with the speed and depth of deterioration in economic conditions, particularly related to identifying special-mention credits;

- estimated risk associated with the deterioration in the fair value of collateral supporting Synovus' loans;

72

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Table of Contents

•and other external impacts (as may be applicable).

Qualitative factors could have a significant impact on the inherent risk of loss in the Company's loan portfolio. The unallocated allowance for loan losses at December 31, 2011 is \$48.0 million or 8.9% of the total allowance for loan losses. This represents a reduction of \$36.1 million from the unallocated allowance for loan losses at December 31, 2010 of \$84.1 million or 12.0% of the allowance for loan losses at that date. This decline is primarily due to reduced volatility in loan grading, as the pace and depth of the deterioration in economic conditions is no longer causing continuous and rapid declines in loan grades. For example, accruing substandard loans, which increased from \$1.46 billion at December 31, 2009 to \$1.74 billion at December 31, 2010, declined to \$1.18 billion at December 31, 2011. Additionally, special mention loans, declined from \$2.50 billion at December 31, 2010 to \$2.09 billion at December 31, 2011, a 16.5% decline. Further positively impacting the unallocated allowance for loan losses at December 31, 2011 were general improvements in loan monitoring management and policies.

A substantial number of Synovus' loans are secured by real estate located in five Southeastern states (Georgia, Alabama, Florida, South Carolina, and Tennessee). Accordingly, the ultimate collectability of a substantial part of Synovus' loan portfolio is susceptible to changes in market conditions in these areas. Based on current information and market conditions, management believes that the allowance for loan losses is adequate.

A summary by loan category of loans charged off, recoveries of loans previously charged off, and additions to the allowance through provision for loan losses is presented in Table 25.

Table of Contents

Table 25 - Allowance for Loan Losses – Summary of Activity by Loan Type

| (dollars in thousands)  | December 31, |           |           |         |         |
|---|--------------|-----------|-----------|---------|---------|
|   | 2011         | 2010      | 2009      | 2008    | 2007    |
| Allowance for loan losses at beginning of year  | \$703,547    | 943,725   | 598,301   | 367,613 | 314,459 |
| Loans charged off   |              |           |           |         |         |
| Commercial:   |              |           |           |         |         |
| Commercial, financial, and agricultural   | 123,314      | 228,570   | 242,843   | 95,186  | 35,443  |
| Owner occupied  | 52,820       | 58,691    | 67,347    | 11,803  | 1,347   |
| Real estate — construction  | 223,026      | 719,032   | 913,032   | 311,716 | 61,055  |
| Real estate — mortgage  | 161,271      | 294,494   | 153,741   | 28,640  | 13,318  |
| Total commercial  | 560,431      | 1,300,787 | 1,376,963 | 447,345 | 111,163 |
| Retail:   |              |           |           |         |         |
| Real estate — mortgage  | 56,839       | 86,069    | 79,016    | 20,014  | 6,964   |
| Retail loans — credit card  | 13,598       | 18,937    | 20,854    | 13,213  | 8,172   |
| Retail loans — other  | 8,846        | 12,130    | 15,773    | 5,699   | 4,910   |
| Total retail  | 79,283       | 117,136   | 115,643   | 38,926  | 20,046  |
| Total loans charged off   | 639,714      | 1,417,923 | 1,492,606 | 486,271 | 131,209 |
| Recoveries of loans previously charged off  |              |           |           |         |         |
| Commercial:   |              |           |           |         |         |
| Commercial, financial, and agricultural   | 16,398       | 13,527    | 12,321    | 9,219   | 7,735   |
| Owner occupied  | 2,806        | 2,285     | 1,817     | 397     | 119     |
| Real estate — construction  | 17,880       | 16,056    | 10,140    | 2,673   | 1,713   |
| Real estate — mortgage  | 7,724        | 6,012     | 3,632     | 1,035   | 471     |
| Total commercial  | 44,808       | 37,880    | 27,910    | 13,324  | 10,038  |
| Retail:   |              |           |           |         |         |
| Real estate — mortgage  | 5,082        | 3,385     | 1,846     | 1,138   | 894     |
| Retail loans — credit card  | 1,893        | 2,095     | 1,161     | 1,557   | 1,669   |
| Retail loans — other  | 2,083        | 3,111     | 1,514     | 1,057   | 1,554   |
| Total retail  | 9,058        | 8,591     | 4,521     | 3,752   | 4,117   |
| Recoveries of loans previously charged off  | 53,866       | 46,471    | 32,431    | 17,076  | 14,155  |
| Net loans charged off   | 585,848      | 1,371,452 | 1,460,175 | 469,195 | 117,054 |
| Provision for loan losses   | 418,795      | 1,131,274 | 1,805,599 | 699,883 | 170,208 |
| Allowance for loan losses at end of year  | \$536,494    | 703,547   | 943,725   | 598,301 | 367,613 |
| Allowance for loan losses to loans, net of deferred fees and costs                          | 2.67         | % 3.26    | 3.72      | 2.14    | 1.39    |
| Ratio of net loans charged off to average loans outstanding, net of deferred fees and costs | 2.84         | % 5.82    | 5.37      | 1.71    | 0.46    |

Table of Contents

Table 26 - Allocation of Allowance for Loan Losses

|   | December 31,<br>2011 |                  | 2010      |                  | 2009      |                  | 2008      |                  | 2007      |                  |
|---|----------------------|------------------|-----------|------------------|-----------|------------------|-----------|------------------|-----------|------------------|
|   | Amount               | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> |
| (dollars in thousands)                  |                      |                  |           |                  |           |                  |           |                  |           |                  |
| Commercial                              |                      |                  |           |                  |           |                  |           |                  |           |                  |
| Commercial, financial, and agricultural | \$117,450            | 25.3 %           | \$154,115 | 24.4 %           | \$137,031 | 24.1 %           | \$126,695 | 24.2 %           | \$94,741  | 24.2 %           |
| Owner occupied                          | 67,438               | 19.2             | 67,943    | 18.5             | 72,002    | 18.1             | 39,276    | 16.1             | 29,852    | 16.0             |
| Real estate — construction              | 145,421              | 11.9             | 197,337   | 14.4             | 379,618   | 20.5             | 247,151   | 26.1             | 116,791   | 30.3             |
| Real estate — mortgage                  | 103,673              | 24.3             | 156,586   | 24.4             | 216,840   | 20.8             | 80,172    | 18.0             | 41,737    | 14.6             |
| Total commercial                        | 433,982              | 80.7             | 575,981   | 81.7             | 805,491   | 83.5             | 493,294   | 84.4             | 283,121   | 85.1             |
| Retail                                  |                      |                  |           |                  |           |                  |           |                  |           |                  |
| Real estate — mortgage                  | 36,813               | 15.1             | 25,937    | 14.5             | 34,860    | 13.2             | 27,656    | 12.5             | 27,817    | 12.1             |
| Retail loans — credit card              | 12,870               | 1.3              | 12,990    | 1.3              | 15,751    | 1.2              | 11,430    | 1.0              | 10,900    | 1.1              |
| Retail loans — other                    | 4,831                | 2.9              | 4,551     | 2.5              | 6,701     | 2.2              | 5,766     | 2.2              | 8,017     | 1.9              |
| Total retail                            | 54,514               | 19.3             | 43,478    | 18.3             | 57,312    | 16.6             | 44,852    | 15.7             | 46,734    | 15.1             |
| Deferred fees and costs, net            | —                    | —                | —         | —                | —         | (0.1 )           | —         | (0.1 )           | —         | (0.2 )           |
| Unallocated                             | 47,998               | —                | 84,088    | —                | 80,922    | —                | 60,155    | —                | 37,758    | —                |
| Total allowance for loan losses         | \$536,494            | 100 %            | \$703,547 | 100 %            | \$943,725 | 100 %            | \$598,301 | 100 %            | \$367,613 | 100 %            |

<sup>(1)</sup> Loan balance in each category expressed as a percentage of total loans, net of deferred fees and costs.

**Non-performing Assets and Past Due Loans**

Non-performing assets consist of loans classified as nonaccrual loans as well as real estate acquired through foreclosure. Accrual of interest on loans is discontinued when reasonable doubt exists as to the full collection of interest or principal, or when they become contractually in default for 90 days or more as to either interest or principal, unless they are both well-secured and in the process of collection. Nonaccrual loans consist of those loans on which recognition of interest income has been discontinued. Nonaccrual loans are reduced by the direct application of interest and principal payments to loan principal, for accounting purposes only.

**Restructuring of Past Due Loans**

Loans past due 90 days or more, which based on a determination of collectability are accruing interest, are classified as past due loans. Synovus' historic and current policy prohibits making additional loans to a borrower, or any related interest of a borrower, who is on nonaccrual status except under certain workout plans and if such extension of credit aids with loss mitigation. Additionally, Synovus' historic and current policy discourages making additional loans to a borrower or any related interest of the borrower who has a loan that is past due in principal or interest more than 90

days and remains on accruing status.

As a percentage of total loans outstanding, loans 90 days past due and still accruing interest were 0.07% and 0.08% at December 31, 2011 and December 31, 2010 respectively. These loans are in the process of collection, and management believes that sufficient collateral value securing these loans exists to cover contractual interest and principal payments.

75

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Table of Contents

Table 27 - Selected Credit Quality Metrics

| (dollars in thousands)  | December 31, |           |           |           |         |
|---|--------------|-----------|-----------|-----------|---------|
|   | 2011         | 2010      | 2009      | 2008      | 2007    |
| Non-performing loans <sup>(1)</sup>   | \$883,021    | 891,622   | 1,555,776 | 920,506   | 340,656 |
| Impaired loans held for sale <sup>(2)</sup>                                     | 30,156       | 127,365   | 36,816    | 3,527     | —       |
| Other real estate   | 204,232      | 261,305   | 238,807   | 246,121   | 101,487 |
| Non-performing assets <sup>(3)</sup>  | \$1,117,409  | 1,280,292 | 1,831,399 | 1,170,154 | 442,143 |
| Net charge-offs   | \$585,848    | 1,371,452 | 1,460,175 | 469,195   | 117,054 |
| Net charge-offs/average loans   | 2.84         | % 5.82    | 5.37      | 1.71      | 0.46    |
| Loans 90 days past due and still accruing                                       | \$14,520     | 16,222    | 19,938    | 38,794    | 33,663  |
| As a % of loans   | 0.07         | % 0.08    | 0.08      | 0.14      | 0.13    |
| Total past due loans and still accruing   | \$149,442    | 176,756   | 262,446   | 362,538   | 270,496 |
| As a % of loans   | 0.74         | % 0.82    | 1.03      | 1.30      | 1.02    |
| Restructured loans (accruing)   | \$668,472    | 464,123   | 213,552   | 1,202     | 1,427   |
| Allowance for loan losses   | 536,494      | 703,547   | 943,725   | 598,301   | 367,613 |
| Allowance for loan losses as a % of loans                                       | 2.67         | % 3.26    | 3.72      | 2.14      | 1.39    |
| Non-performing loans as a % of total loans                                      | 4.40         | 4.13      | 6.13      | 3.30      | 1.29    |
| Non-performing assets as a % of total loans, other loans held for sale, and ORE | 5.50         | 5.83      | 7.14      | 4.15      | 1.66    |
| Allowance to non-performing loans   | 60.76        | 78.91     | 60.66     | 65.00     | 107.91  |
| Collateral-dependent impaired loans <sup>(4)</sup>                              | \$620,910    | 636,390   | 1,021,038 | 421,034   | 264,902 |

(1) Allowance and cumulative write-downs on non-performing loans as a percentage of unpaid principal balance at December 31, 2011 was approximately 34% compared to 45% at December 31, 2010.

(2) Represent only the impaired loans that have been specifically identified to be sold. Impaired loans held for sale are carried at the lower of cost or fair value determined on a liquidation basis.

(3) Allowance and cumulative write-downs on non-performing assets as a percentage of unpaid principal balance at December 31, 2011 was approximately 43% compared to 47% at December 31, 2010.

(4) Collateral-dependent impaired loans for which there was no associated reserve were \$432.3 million December 31, 2011 and \$526.3 million as of December 31, 2010.

Non-performing assets decreased \$162.9 million, or 12.7%, to \$1.12 billion at December 31, 2011, compared to \$1.28 billion at December 31, 2010. Total non-performing assets as a percentage of loans, other loans held for sale, and other real estate decreased to 5.50% as of December 31, 2011, compared to 5.83% as of December 31, 2010. The decrease in non-performing assets was driven by lower inflows and charge-offs.

As shown on Table 29, 1-4 family property loans represent \$197.6 million, or 22.4% of total non-performing loans at December 31, 2011. Additionally, investment properties represent 10.8% and land acquisition loans represent 26.5%, respectively, of total non-performing loans at December 31, 2011. At December 31, 2011, non-performing loans in the Atlanta market totaled \$260.1 million while non-performing loans in the South Carolina market totaled \$135.6 million. Together, this represents 44.8% of total non-performing loans.

Other real estate totaled \$204.2 million at December 31, 2011 which represented a \$57.1 million decrease from year-end 2010. While Synovus transferred a significant amount of properties into other real estate during 2011, asset dispositions including sales of \$220.1 million of other real estate properties contributed to the decline from the prior



year. Residential real estate represented 60.1% and 61.1% of the other real estate total at December 31, 2011 and 2010, respectively. The Atlanta and South Carolina markets represented 38.3% and 38.0% of other real estate at December 31, 2011 and 2010, respectively.

The table below shows the non-performing asset ratio by state.

Table of Contents

Table 28 - Non-performing Assets Ratio by State

|                | December 31, |        |
|----------------|--------------|--------|
|                | 2011         | 2010   |
| Georgia        | 5.58         | % 6.03 |
| Florida        | 8.59         | 8.65   |
| South Carolina | 5.66         | 6.25   |
| Tennessee      | 3.18         | 3.81   |
| Alabama        | 3.33         | 3.21   |
| Consolidated   | 5.50         | % 5.83 |

<sup>(1)</sup> Atlanta's non-performing assets ratio was 8.90% and 10.46% at December 31, 2011 and 2010, respectively.

At December 31, 2011, all states except Alabama showed an improvement in their respective non-performing asset ratios due to lower levels of inflows and asset dispositions. While non-performing assets in Alabama were \$107.5 million at December 31, 2011, a slight decline of \$3.3 million from year-end 2010, the ratio was impacted by a 6.1% decline in total loans in 2011.

The following table shows the composition of the loan portfolio and non-performing loans classified by loan type as of December 31, 2011 and 2010. The commercial real estate category is further segmented into the various property types determined in accordance with the purpose of the loan. Commercial real estate, which represents 36.2% of total loans, is diversified among many property types. These include commercial investment properties, 1-4 family properties, and land acquisition.

The largest component of the commercial real estate portfolio (62.7% of the commercial real estate portfolio), commercial investment properties, is also well diversified. No category of commercial investment properties exceeds 5% of the total loan portfolio. 1-4 family properties include 1-4 family construction, commercial 1-4 family mortgages, and residential development loans. These properties are further diversified geographically; approximately 15% of 1-4 family property loans are secured by properties in the Atlanta market and approximately 18% are secured by properties in the South Carolina market. The final commercial real estate loan category, land acquisition, represents less than 6% of total loans.

Table 29 - Composition of Loan Portfolio and Non-performing Loans

| Loan Type                       | December 31, 2011   |   | December 31, 2010   |   |
|---------------------------------|---|---|---|---|
|                                 | Loans as a<br>Percentage of<br>Total Loans<br>Outstanding | Non-performing<br>Loans as a<br>Percentage of<br>Total<br>Non-performing<br>Loans | Loans as a<br>Percentage of<br>Total Loans<br>Outstanding | Non-performing<br>Loans as a<br>Percentage of<br>Total<br>Non-performing<br>Loans |
| Investment properties           | 22.7  | % 10.8  | 23.4  | 12.3  |
| 1-4 family properties           | 8.1   | 22.4  | 9.7   | 33.4  |
| Land acquisition                | 5.4   | 26.5  | 5.7   | 22.9  |
| Total commercial real estate    | 36.2  | 59.7  | 38.8  | 68.6  |
| Commercial and industrial loans | 44.5  | 30.3  | 42.9  | 23.7  |
| Home equity lines               | 8.1   | 2.8   | 7.7   | 2.0   |
| Consumer mortgages              | 7.0   | 6.5   | 6.8   | 5.1   |
| Credit cards                    | 1.3   | —   | 1.3   | —   |
| Other retail loans              | 2.9   | 0.7   | 2.5   | 0.6   |
| Total retail                    | 19.3  | 10.0  | 18.3  | 7.7   |

|                              |       |         |       |       |
|------------------------------|-------|---------|-------|-------|
| Deferred fees and costs, net | —     | —       | —     | —     |
| Total                        | 100.0 | % 100.0 | 100.0 | 100.0 |

Management continuously monitors non-performing and past due loans to mitigate further deterioration regarding the condition of these loans. Potential problem loans are defined by management as certain performing loans with a well-defined weakness

Table of Contents

where there is information about possible credit problems of borrowers which causes management to have doubts as to the ability of such borrowers to comply with the present repayment terms of such loans. Potential problem commercial loans consist of substandard accruing loans but exclude loans 90 days past due and still accruing interest and substandard accruing troubled debt restructurings, which are reported separately. Management's decision to include performing loans in the category of potential problem loans indicates that management has recognized a higher degree of risk associated with these loans. In addition to accruing loans 90 days past due and accruing restructured loans, Synovus had \$779.6 million of potential problem commercial loans at December 31, 2011 compared to \$1.44 billion at December 31, 2010. Management's current expectation of probable losses from potential problem loans is included in the allowance for loan losses, and management cannot predict at this time whether these potential problem loans ultimately will become non-performing loans or result in losses. The trend of potential problem commercial loans has been declining and is down 58.3%, or \$1.09 billion from the peak in the third quarter of 2010, and approximately \$100 million of the decline is a result of these loans now being reported as accruing troubled debt restructurings. At December 31, 2011, the allowance for loan losses allocated to these potential problem loans was \$103.1million compared to \$191.5 million at December 31, 2010.

Table 30 – Potential Problem Commercial Loans

| (in thousands)                           | December 31,<br>2011 | December 31,<br>2010 |
|--|----------------------|----------------------|
| Investment properties                    | \$138,317            | 330,611              |
| 1-4 family properties                    | 109,450              | 258,460              |
| Land acquisition                         | 169,884              | 297,945              |
| Total commercial real estate             | 417,651              | 887,016              |
| Commercial and industrial                | 361,953              | 550,365              |
| Total potential problem commercial loans | \$779,604            | 1,437,381            |

Special mention loans have potential weaknesses that deserve management's close attention but are not adversely classified and do not expose Synovus to sufficient risk to warrant an adverse classification. At December 31, 2011, there were \$2.09 billion of special mention loans (\$1.18 billion of commercial real estate loans and \$909.3 million of commercial and industrial loans) compared to \$2.50 billion (\$1.43 billion of commercial real estate loans and \$1.08 billion of commercial and industrial loans) at December 31, 2010, a decrease of \$414.1 million, or 16.5% from 2010. Special mention and substandard accruing loans in the residential C&D and land acquisition category declined \$327.0 million, or 36.7% from \$890.9 million in 2010 to \$564.0 million in 2011.

**Troubled Debt Restructurings**

When borrowers are experiencing financial difficulties, the Company may, in order to assist the borrowers in repaying the principal and interest owed to the Company, make certain modifications to the loan agreement. All loan modifications are evaluated for troubled debt restructuring (TDR) classification. In accordance with ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, a TDR is defined as a modification with a borrower that is experiencing financial difficulties, and the Company has granted a financial concession that it would not normally make.

All TDR's are considered to be impaired loans, and the amount of impairment, if any, is determined in accordance with ASC 310-10-35, Accounting By Creditors for Impairment of a Loan-an amendment of FASB Statements No. 5, ASC 450-20, and No. 15, ASC 310-40.

Concessions provided by the Company in a TDR are primarily in the form of providing a below market interest rate given the borrower's credit risk, a period of time generally less than one year with a reduction of required principal and/or interest payments (e.g., interest only for a period of time), or extension of the maturity of the loan generally for

less than one year.

Insignificant periods of reduction of principal and/or interest payments, or one time deferrals of 3 months or less, are generally not considered to be financial concessions. Further, it is generally the Company's practice not to defer principal and/or interest for more than 12 months.

These types of concessions may be made during the term of a loan or upon the maturity of a loan, in which the borrower is experiencing financial difficulty, as a loan renewal.

78

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Table of Contents

Renewals of loans made to borrowers experiencing financial difficulties are evaluated for TDR designation by determining if concession(s) are being granted, including consideration of whether the renewed loan has an interest rate that is at market, given the credit risk related to the loan.

Non-accruing TDRs may generally be returned to accrual status if there has been a period of performance, usually at least a six month sustained period of repayment performance by the borrower. Consistent with regulatory guidance, a TDR will generally no longer be reported as a TDR after a period of performance and after the loan was reported as a TDR at a year-end reporting date, and if at the time of the modification the interest rate was at market, considering the credit risk associated with the borrower.

In April 2011, the FASB issued ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, which was effective for the first interim or annual period beginning on or after June 15, 2011. On July 1, 2011, Synovus adopted the provisions of ASU 2011-02, and as required, applied the provisions of the ASU to all modifications and renewals that have occurred since January 1, 2011. Synovus often increases or maintains the interest rate upon renewal of a commercial loan, including renewals of loans involving borrowers experiencing financial difficulties. Prior to the adoption of ASU 2011-02, the interest rate on such renewals were generally not considered by Synovus to be concessionary and were not considered TDRs. The market interest rate concept in ASU 2011-02 states that if a borrower does not otherwise have access to funds at a market interest rates for debt with characteristics similar to those of the restructured debt, the restructuring would be considered to be at a below-market rate, which indicates that the lender may have granted a concession. This component of ASU 2011-02 resulted in an increase of approximately \$190 million in loans identified as TDRs upon adoption of ASU 2011-02.

Table 31 shows accruing TDRs by loan type as of December 31, 2011 and 2010. At December 31, 2011 and 2010, the allowance for loan losses allocated to these accruing restructured loans was \$60.7 million and \$54.9 million, respectively. The increase in accruing restructured loans since the prior year is primarily related to the adoption of ASU 2011-02. Accruing restructured loans are not considered non-performing because they are performing in accordance with the restructured terms. At December 31, 2011, approximately 98% of accruing restructured loans were current, and 45.2% or \$302.4 million, of accruing restructured loans were graded as pass (12.6%) or special mention loans (32.6%). At December 31, 2011, troubled debt restructurings (accruing and non-accruing) were \$882.4 million, an increase of \$310.2 million compared to December 31, 2010.

Table 31 - Accruing TDRs by Loan Type

| (dollars in thousands)                      | December 31, 2011 |       | December 31, 2010 |       |   |
|---|-------------------|-------|-------------------|-------|---|
|   | Total             | %     | Total             | %     |   |
| Investment properties                       | \$206,627         | 30.9  | % \$178,790       | 38.5  | % |
| 1-4 family properties                       | 134,774           | 20.2  | 56,118            | 12.1  |   |
| Land acquisition                            | 81,244            | 12.1  | 69,979            | 15.1  |   |
| Total commercial real estate                | 422,645           | 63.2  | 304,887           | 65.7  |   |
| Commercial and industrial                   | 206,289           | 30.9  | 154,469           | 33.3  |   |
| Home equity lines                           | 6,741             | 1.0   | 2,892             | 0.6   |   |
| Consumer mortgages                          | 31,096            | 4.6   | 1,796             | 0.4   |   |
| Credit cards                                | —                 | —     | —                 | —     |   |
| Other retail loans                          | 1,701             | 0.3   | 79                | —     |   |
| Total retail                                | 39,538            | 5.9   | 4,767             | 1.0   |   |
| Total loans, net of deferred fees and costs | \$668,472         | 100.0 | % \$464,123       | 100.0 | % |

### Deposits

Deposits provide the most significant funding source for interest earning assets. The following table shows the relative composition of deposits for 2011 and 2010. See Table 11 for information on average deposits including average rates paid in 2011, 2010, and 2009.



Table of Contents

Table 32 - Composition of Deposits

| (dollars in thousands)                               | 2011         | % <sup>(1)</sup> | 2010           | % <sup>(1)</sup> |   |
|--|--------------|------------------|----------------|------------------|---|
| Non-interest bearing demand deposits                 | \$5,366,868  | 23.9             | % \$4,298,372  | 17.5             | % |
| Interest bearing demand deposits                     | 3,613,060    | 16.1             | 3,860,157      | 15.7             |   |
| Money market accounts, excluding brokered deposits   | 6,542,448    | 29.2             | 6,798,092      | 27.8             |   |
| Savings deposits                                     | 515,038      | 2.3              | 480,184        | 2.0              |   |
| Time deposits, excluding brokered deposits           | 4,591,164    | 20.5             | 5,911,150      | 24.1             |   |
| Brokered deposits                                    | 1,783,174    | 8.0              | 3,152,349      | 12.9             |   |
| Total deposits                                       | 22,411,752   | 100.0            | 24,500,304     | 100.0            |   |
| Core deposits <sup>(2)</sup>                         | 20,628,578   | 92.0             | 21,347,955     | 87.1             |   |
| Core deposits excluding time deposits <sup>(2)</sup> | \$16,037,414 | 71.6             | % \$15,436,805 | 63.0             | % |

<sup>(1)</sup> Deposits balance in each category expressed as percentage of total deposits.

<sup>(2)</sup> See reconciliation of “Non-GAAP Financial Measures” in this Report.

Total deposits at December 31, 2011 decreased \$2.09 billion, or 8.5% from December 31, 2010. The decline in total deposits was driven primarily by a planned reduction of brokered deposits and a continued wind-down of the Shared Deposits program. Total core deposits excluding time deposits at December 31, 2011 grew \$600.6 million, or 3.9% from December 31, 2010 and non-interest bearing demand deposits as a percentage of total deposits increased to 23.9% at December 31, 2011 from 17.5% at December 31, 2010. See reconciliation of “Non-GAAP Financial Measures” in this Report.

Time deposits of \$100,000 and greater at December 31, 2011 and 2010 were \$4.14 billion and \$6.36 billion, respectively, and included brokered time deposits of \$1.56 billion and \$2.76 billion, respectively. Please refer to Table 33 for the maturity distribution of time deposits of \$100,000 or more. These larger deposits represented 18.5% and 26.0% of total deposits at December 31, 2011 and 2010, respectively, and contained brokered time deposits which represented 7.0% and 11.3% of total deposits at December 31, 2011 and 2010, respectively.

Prior to the Charter Consolidation, a component of Synovus’ deposit growth was through the offering of Shared Deposit products. The Charter Consolidation resulted in the inability to offer the Shared Deposit products in the future. Customers holding Shared CD balances retained these deposits on a fully insured basis until their maturity. As these Shared CDs matured, overall balances in this product have declined. As of December 31, 2011, remaining balances in Shared Deposit products were \$127.8 million, down from \$690.9 million at December 31, 2010.

Following the Charter Consolidation, management developed a strategic plan to diversify Synovus’ funding sources and reduce reliance on volatile funding sources including brokered deposits and Shared Deposit products. The strategic initiatives implemented by management have reduced Synovus’ dependence on brokered deposits and Shared Deposit products primarily through:

- allowing partial runoff of maturing brokered deposits,
- reducing utilization of brokered money market accounts,
- reduction of Shared Deposit balances as the program expires, and
- maintaining and enhancing local market core deposit base.

At December 31, 2011, brokered deposits represented 8.0% of Synovus’ total deposits compared to 12.9% at December 31, 2010.



Table of Contents

Table 33 - Maturity Distribution of Time Deposits of \$100,000 or More

| (in thousands)                  | December 31, 2011 |
|---------------------------------|-------------------|
| 3 months or less                | \$993,617         |
| Over 3 months through 6 months  | 768,238           |
| Over 6 months through 12 months | 1,281,830         |
| Over 12 months                  | 1,095,519         |
| Total outstanding               | \$4,139,204       |

**Liquidity**

Liquidity represents the extent to which Synovus has readily available sources of funding needed to meet the needs of depositors, borrowers and creditors; to support asset growth; fund deposit withdrawals; maintain reserve requirements; and to otherwise sustain operations of Synovus, its Synovus Bank and other subsidiaries, at a reasonable cost, on a timely basis, and without adverse consequences. ALCO monitors Synovus' economic, competitive, and regulatory environment and is responsible for measuring, monitoring, and reporting on liquidity and funding risk, interest rate risk, and market risk and has the authority to create policies relative to these risks. ALCO, operating under liquidity and funding policies approved by the Board of Directors, actively analyzes contractual and anticipated cash flows in order to properly manage Synovus' liquidity position.

Contractual and anticipated cash flows are analyzed under normal and stressed conditions to determine forward looking liquidity needs and sources. Synovus analyzes liquidity needs under various scenarios of market conditions and corporate operating performance. This analysis includes stress testing and measures expected sources and uses of funds under each scenario. Emphasis is placed on maintaining numerous sources of current and potential liquidity in order for the company to meet its obligations to depositors, borrowers, and creditors on a timely basis.

Liquidity is generated through maturities and repayments of loans by customers, maturities and sales of investment securities, deposit growth, and access to sources of funds other than deposits. Management constantly monitors and maintains appropriate levels of liquidity so as to provide adequate funding sources to meet estimated customer deposit withdrawals and future loan requests. Liquidity is also enhanced by the acquisition of new deposits. Each of the banking divisions monitors deposit flows and evaluates alternate pricing structures in an effort to retain and grow deposits. Customer confidence is a critical element in growing and retaining deposits. In this regard, Synovus' asset quality could play a larger role in the stability of the deposit base. In the event asset quality declines significantly from its current level, the ability to grow and retain deposits could be diminished, which in turn could reduce deposits as a liquidity source.

At December 31, 2011, Shared CD balances totaled \$127.8 million. Synovus continues to pursue retention of Shared CD balances at maturity; however, there can be no assurance that a significant portion of these deposits will remain on deposit at Synovus Bank. While the possibility of this deposit outflow is a potential liquidity risk, this risk has diminished as remaining Shared deposit balances have declined. Retention of significant liquid assets, primarily in the form of interest bearing funds with the Federal Reserve, should enable Synovus Bank to mitigate liquidity risks related to any outflow of these deposits at their maturity.

As a result of the Dodd-Frank Act, effective as of December 31, 2010, unlimited FDIC insurance coverage for non-interest bearing demand transaction accounts was extended through December 31, 2012. This component of the Dodd-Frank Act served to extend unlimited insurance coverage which was initially established by the TAGP. Under current law, insurance coverage for non-interest bearing demand deposits will decline to a level of \$250,000 per depositor after December 31, 2012. Currently, Synovus has a significant customer base which maintain non-interest bearing demand deposit balances that would exceed the insurance threshold after 2012 if this unlimited insurance coverage is not extended. Synovus' ability to retain these deposits would depend on numerous factors, including general economic conditions and the operating performance and credit quality of Synovus. As this represents a potential liquidity risk, Synovus expects to maintain an above average level of liquidity sources to mitigate such risk and to continue to monitor this risk throughout 2012. See "Part I - Item 1A. Risk Factors - Regulation of the financial

services industry continues to undergo major changes, and future legislation could increase our cost of doing business or harm our competitive position."

Synovus Bank also generates liquidity through the national deposit markets. Synovus Bank issues longer-term certificates of deposit across a broad geographic base to increase its liquidity and funding position. Access to these deposits could become more limited if Synovus Bank's asset quality and financial performance were to significantly deteriorate. Synovus Bank has the capacity to access funding through its membership in the FHLB System. At December 31, 2011, Synovus Bank had access to

Table of Contents

incremental funding, subject to available collateral and FHLB credit policies, through utilization of FHLB advances. In addition to bank level liquidity management, Synovus must manage liquidity at the Parent Company for various operating needs including capital infusions into subsidiaries, the servicing of debt, and the payment of dividends to shareholders and payment of general corporate expenses. The primary source of liquidity for Synovus consists of dividends from Synovus Bank which is governed by certain rules and regulations of the GA DBF and FDIC. Dividends from Synovus Bank in 2010 were \$43.9 million. During 2011, Synovus Bank did not pay dividends to the Parent Company. Synovus' ability to receive dividends from Synovus Bank in future periods will depend on a number of factors, including, without limitation, Synovus Bank's future profits, asset quality and overall condition. Synovus may not receive dividends from Synovus Bank in 2012, which could adversely affect liquidity. See "Part I - Item 1A. Risk Factors - We may be unable to access historical and alternative sources of liquidity, which could adversely affect our overall liquidity" in this Report. Synovus Bank is currently subject to a memorandum of understanding that prohibits it from paying any cash dividends to the Parent Company without regulatory approval. Additionally, GA DBF rules and related statutes contain restrictions on payments of dividends. See "Part I- Item 1. Business - Supervision, Regulation and Other Matters - Dividends" in this Report. Synovus Bank is currently required to maintain regulatory capital levels in excess of minimum well-capitalized requirements, primarily as a result of non-performing asset levels. Due to these requirements, Synovus could be required to contribute additional capital to Synovus Bank, which could adversely affect liquidity at the Parent Company.

On February 13, 2012, the Parent Company issued \$300 million aggregate principal amount of 7.875% senior notes due February 15, 2019 ("the 2019 Senior Notes") in a public offering for aggregate proceeds of \$292.8 million, net of discount and debt issuance costs. Concurrent with this offering, Synovus announced a cash tender offer ("Tender Offer") for any and all of its outstanding 4.875% subordinated notes due February 15, 2013 ("the 2013 Notes"), with a total principal amount outstanding of approximately \$206.8 million. Approximately \$145.6 million of the 2013 Notes were tendered by the early tender deadline of February 21, 2012 ("the Early Tender Deadline"), and Synovus paid total consideration of \$145.6 million for these notes. Holders of the 2013 notes who did not tender by the Early Tender Deadline have until March 6, 2012 to tender their 2013 Notes. Holders who tender their 2013 Notes after February 21, 2012 but at or before March 6, 2012 will receive \$970 per \$1,000 principal amount of the 2013 Notes tendered. The Tender Offer was, and additional tenders will be, funded from a portion of the net proceeds of the 2019 Senior Notes described herein.

Synovus' Parent Company has historically enjoyed a solid reputation in the capital markets and has historically been able to raise funds in the form of either short or long-term borrowings or equity issuances, including the public offerings completed in September 2009, May 2010, and February 2012. However, in light of the current regulatory environment, market conditions, and Synovus' financial performance and related credit ratings, there can be no assurance that Synovus would be able to obtain additional new borrowings or issue additional equity on favorable terms, if at all. Synovus will continue to identify, consider, and pursue additional strategic initiatives to further strengthen its liquidity position as deemed necessary.

Synovus presently believes that the sources of liquidity discussed above, including existing liquid funds on hand, are sufficient to meet its anticipated funding needs through the near future. However, if economic conditions or other factors worsen to a greater degree than the assumptions underlying Synovus' internal financial performance projections, regulatory capital requirements for Synovus or Synovus Bank increase as the result of regulatory directives or otherwise, or Synovus believes it is prudent to enhance current liquidity levels, then Synovus may seek additional liquidity from external sources. See "Risk Factors" in Part I – Item 1A of this Report.

The following table summarizes Synovus' contractual cash obligations at December 31, 2011.

Table 34 - Contractual Cash Obligations

| (in thousands) | Payments Due After December 31, 2011 |                  |             |               | Total |
|----------------|--------------------------------------|------------------|-------------|---------------|-------|
|                | 1 Year or Less                       | Over 1 - 3 Years | 4 - 5 Years | After 5 Years |       |
|                |                                      |                  |             |               |       |

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|                                    |           |         |           |         |           |
|------------------------------------|-----------|---------|-----------|---------|-----------|
| Long-term debt                     | \$379,947 | 459,232 | * 188,216 | 475,950 | 1,503,345 |
| Capital lease obligations          | 525       | 1,068   | 949       | 3,504   | 6,046     |
| Operating leases                   | 30,017    | 50,093  | 36,254    | 213,331 | 329,695   |
| Total contractual cash obligations | \$410,489 | 510,393 | 225,419   | 692,785 | 1,839,086 |

\* Includes \$221,869 principal and interest relating to the to 2013 Notes. See "Liquidity" section in this Report for a discussion of the Tender Offer for these notes.

Capital Resources

82

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Table of Contents

Synovus has always placed great emphasis on maintaining a solid capital base and continues to satisfy applicable regulatory capital requirements. Management is committed to maintaining a capital level sufficient to assure shareholders, customers, and regulators that Synovus is financially sound.

The following table presents certain ratios used to measure Synovus' capitalization.

Table 35 – Capital Ratios

| (dollars in thousands)   | December 31,<br>2011 | December 31,<br>2010 |
|--|----------------------|----------------------|
| Tier 1 capital   |                      |                      |
| Synovus Financial Corp.  | \$2,780,774          | 2,909,912            |
| Synovus Bank   | 2,950,329            | 2,914,871            |
| Tier 1 common equity   |                      |                      |
| Synovus Financial Corp.  | 1,824,493            | 1,962,529            |
| Total risk-based capital                                       |                      |                      |
| Synovus Financial Corp.  | 3,544,089            | 3,742,599            |
| Synovus Bank   | 3,219,480            | 3,198,728            |
| Tier 1 capital ratio   |                      |                      |
| Synovus Financial Corp.  | 12.94                | % 12.79              |
| Synovus Bank   | 13.87                | 13.07                |
| Tier 1 common equity ratio                                     |                      |                      |
| Synovus Financial Corp.  | 8.49                 | 8.63                 |
| Total risk-based capital to risk-weighted assets ratio         |                      |                      |
| Synovus Financial Corp.  | 16.49                | 16.45                |
| Synovus Bank   | 15.14                | 14.34                |
| Leverage ratio   |                      |                      |
| Synovus Financial Corp.  | 10.08                | 9.44                 |
| Synovus Bank   | 10.82                | 9.57                 |
| Tangible common equity to tangible assets ratio <sup>(1)</sup> |                      |                      |
| Synovus Financial Corp.  | 6.81                 | 6.73                 |

<sup>(1)</sup> See reconciliation of “Non-GAAP Financial Measures” in this Report.

As a financial holding company, Synovus and its subsidiary bank, Synovus Bank, are required to maintain capital levels required for a well-capitalized institution as defined by federal banking regulations. The capital measures used by the federal banking regulators include the total risk-based capital ratio, Tier 1 risk-based capital ratio, and the leverage ratio. Synovus Bank is a state-chartered bank under the regulations of the GA DBF. Under applicable regulations, Synovus Bank is well-capitalized if it has a total risk-based capital ratio of 10% or greater, a Tier 1 capital ratio of 6% or greater, a leverage ratio of 5% or greater, and is not subject to any written agreement, order, capital directive, or prompt corrective action directive from a federal and/or state banking regulatory agency to meet and maintain a specific capital level for any capital measure. However, even if Synovus Bank satisfies all applicable quantitative criteria to be considered well-capitalized, the regulations also establish procedures for “downgrading” an institution to a lower capital category based on supervisory factors other than capital. In June 2010, Synovus Bank entered into a memorandum of understanding with the FDIC and the GA DBF agreeing to maintain a minimum leverage ratio of 8% and a minimum total risk-based capital to risk-weighted assets ratio of 10%. Management believes that, as of December 31, 2011, Synovus and Synovus Bank meet all capital requirements to which they are subject.

Synovus has experienced significant credit losses in recent years, primarily as a result of an extended period of economic downturn impacting all segments of the United States economy. While the level of credit losses has declined significantly from the peak with most credit quality measures continuing to improve, current levels of credit

losses and non-performing assets are still elevated compared to historical levels. The cumulative effect of these credit losses over recent years has negatively impacted Synovus' capital position. As a result, Synovus has completed a number of steps to strengthen its capital position as described below. Synovus continuously and actively manages capital including forecasting and stress testing for both expected and more adverse economic conditions and will pursue additional strategies designed to bolster its capital position when and as deemed

83

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Table of Contents

necessary. If credit losses and credit deterioration exceed management's current expectations, they could adversely impact Synovus' capital ratios.

During 2008, 2009, and 2010, Synovus completed several public offerings and other capital actions which are described below.

In December 2008, Synovus issued 967,870 shares of Series A Preferred Stock to the United States Department of the Treasury as part of the CPP, generating \$967.9 million of Tier 1 Capital. See Note 13 to the consolidated financial statements in this Report.

During 2009, Synovus undertook several initiatives to bolster its capital including a public offering of 150,000,000 shares of common stock that generated net proceeds of approximately \$570.9 million, the exchange of \$29.8 million in aggregate principal amount of its 4.875% Subordinated Notes Due 2013 for 9.44 million shares of Synovus' common stock, which resulted in an increase to tangible common equity of approximately \$28 million, and the sale of Synovus' remaining shares of Visa Class B common stock, which resulted in a pre-tax gain of approximately \$51.9 million. See Notes 13 and 20 to the consolidated financial statements in this Report for further information regarding the 2009 common stock offering, note exchange, and sale of Visa Class B common stock.

During 2010, Synovus undertook additional initiatives to further boost its capital including the sale of its merchant services business which resulted in a pre-tax gain of approximately \$69.5 million, a public offering of 293,250,000 shares of common stock, and 13,800,000 units of tMEDS. The common stock and tMEDS offerings, which were completed on May 4, 2010, generated aggregate cash proceeds of \$769.1 million and \$333.6 million, respectively, and increased Tier 1 common equity by approximately \$1.03 billion. A tMEDS unit consists of a prepaid common stock purchase contract recorded as equity and a junior subordinated amortizing note recorded as debt. As a result of the tMEDS issuance, \$70.4 million was recorded to debt, an offsetting \$2.3 million was recorded to prepaid debt issuance costs, and \$265.5 million was recorded to additional paid-in capital.

During 2009 and continuing into 2010, Synovus experienced both significant declines in the value of collateral underlying real estate loans and heightened credit losses, which resulted in record levels of non-performing assets, charge-offs, foreclosures, and losses on disposition of distressed assets. While these levels continue to remain high, most credit quality measures are continuing to improve; however, it remains difficult to predict whether the recent improvements experienced will continue, or whether the effects of any further potential future negative developments in the credit, economic, and regulatory environments will adversely impact these improving trends.

Management currently believes, based on current internal capital analyses and earnings projections, that Synovus' capital position is adequate to meet current regulatory minimum capital requirements. However, Synovus continues to actively monitor economic conditions, evolving industry capital standards, and changes in regulatory standards and requirements, and engages in regular discussions with its regulators regarding capital at both Synovus and Synovus Bank. As part of its ongoing management of capital, Synovus will continue to identify, consider, and pursue additional strategic initiatives to bolster its capital position as deemed necessary, including strategies in connection with any future repayment of Synovus' obligations under the CPP.

Short-term Borrowings

The following table sets forth certain information regarding federal funds purchased and securities sold under repurchase agreements, the principal components of short-term borrowings.

Table 36 - Short-term Borrowings

| (dollars in thousands)                         | 2011      | 2010    | 2009      |
|--|-----------|---------|-----------|
| Balance at December 31,                        | \$313,757 | 499,226 | 475,062   |
| Weighted average interest rate at December 31, | 0.24      | % 0.30  | 0.53      |
| Maximum month end balance during the year      | \$452,903 | 543,690 | 1,580,259 |
| Average amount outstanding during the year     | 389,583   | 480,700 | 918,735   |
| Weighted average interest rate during the year | 0.27      | % 0.40  | 0.42      |

Income Tax Expense

Income tax expense attributable to continuing operations amounted to \$1.3 million for the year-ended December 31, 2011, compared to an income tax benefit of \$15.2 million in 2010 and an income tax benefit of \$172.0 million in 2009. The 2011 effective

84

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Table of Contents

income tax rate was (2.2)% compared to 1.8% and 10.7% in 2010 and 2009, respectively. The income tax expense attributable to discontinued operations is reflected as a component of "income from discontinued operations, net of income taxes" in the consolidated financial statements of operations. See Note 25 to the consolidated financial statements for a detailed analysis of income taxes.

Synovus reported a net deferred tax asset, before the valuation allowance, of \$823.6 million compared to \$776.7 million at December 31, 2010. Of this amount, \$265.2 million was generated from temporary differences of which the majority relates to the provision for loan losses. This component does not have a set expiration date as the temporary differences have not yet reduced taxable income. The remaining net deferred tax asset balance, before valuation allowance, of \$558.4 million relates to tax net operating loss deductions and state income tax credits that must be carried forward. The majority of these tax carryforwards have set expiration dates, typically 15 or 20 years, from the date they are originally generated. Synovus currently expects that approximately \$21 million of its net deferred tax assets will expire before they can be realized. The majority of these deferred tax assets relate to state income tax credits that have various expiration dates through the tax year 2016.

Synovus expects to record minimal to no tax expense when reporting pre-tax profits in the future because reductions to the DTA valuation allowance will be recognized offsetting current tax expense. Reversal of the DTA valuation allowance balance is subject to considerable judgment. However, Synovus expects to reverse substantially all (or approximately \$800.4 million of the current balance of \$821.4 million) of the DTA valuation allowance once it has demonstrated a sustainable return to profitability, perhaps at the point it has significantly improved credit quality and experienced consecutive profitable quarters coupled with a forecast of sufficient continuing profitability. This reversal could occur as a single event or over a period of time depending upon the level of forecasted taxable income, the degree of probability related to realizing the forecasted taxable income, and the estimated risk related to credit quality.

In that event, there will remain limitations on the ability to include the deferred tax assets for regulatory capital purposes. Pursuant to regulatory requirements, as taxes paid in carryback periods are exhausted, financial institutions must deduct from Tier I capital the greater of (1) the amount by which net deferred tax assets exceed what they would expect to realize within one year or (2) the amount by which the net deferred tax assets exceeds 10% of Tier I capital. The U.S. Administration is seeking to lower the current 35% corporate income tax rate. If the corporate income tax rate is lowered, it could adversely impact our ability to recover the deferred tax asset balance.

In April 2010, the Synovus Board of Directors approved a shareholder rights plan designed to preserve Synovus' substantial tax assets. This plan was ratified by Synovus' shareholders in April 2011. This plan is similar to tax benefit preservation plans adopted by other public companies with significant tax attributes whose ability to realize such benefit may become restricted by an ownership change under IRC Section 382. Synovus' tax attributes include net operating losses, tax credit carryforwards, reversing temporary differences as reflected in deferred tax assets, before valuation allowance and certain built-in losses that it could utilize in certain circumstances to offset taxable income and reduce its federal income tax liability.

An "ownership change", as defined under Section 382 of the IRC and related Internal Revenue Service pronouncements, substantially limits a company's ability to use its tax attributes. In general, an ownership change would occur if Synovus' "5-percent shareholders," as defined under Section 382, collectively increase their ownership in Synovus by more than 50 percentage points over a rolling three-year period. The shareholder rights plan is designed to reduce the likelihood that Synovus experiences such an ownership change by deterring acquisitions that would increase the holdings of existing 5-percent shareholders or cause any person or group to become a 5-percent shareholder. 5-percent shareholders generally do not include certain institutional holders, such as mutual fund companies, that hold Synovus equity securities on behalf of several individual mutual funds where no single fund owns 5 percent or more of Synovus equity securities.

**Inflation**

A financial institution's assets and liabilities are primarily monetary in nature; therefore, inflation can have an important impact on the growth of total assets in the banking industry and may create a need to increase equity capital at higher than normal rates in order to maintain appropriate capital ratios. Interest rate levels are also significantly influenced by changes in the rate of inflation although they do not necessarily change at the same time or magnitude

as the inflation rate. These changes could adversely impact Synovus' financial position and profitability. Synovus attempts to mitigate the effects of inflation and changing interest rates by managing its interest rate sensitivity position through its asset/liability management practices and by periodically adjusting its pricing of services and banking products in an effort to take into consideration such costs. See "Market Risk and Interest Rate Sensitivity" herein.

#### Deflation

An extended period of deflation could negatively impact the banking industry and may be associated with lower growth and a general deterioration of the economy. Such a scenario could impair bank earnings and profitability in a variety of ways including, but not limited to, decreases in the value of collateral for loans, a diminished ability of borrowers to service their debts, increases

## Table of Contents

in the value of certain bank liabilities, and lessened demand for loans. While these effects cannot be fully accounted for, Synovus attempts to mitigate such risks through prudent underwriting of loans and through the management of its interest rate sensitivity position.

### Parent Company

The Parent Company's assets, primarily its investment in subsidiaries, are funded, for the most part, by shareholders' equity. It also utilizes short-term and long-term debt. The Parent Company is responsible for providing the necessary funds to strengthen the capital of its subsidiaries, acquire new businesses, fund internal growth, pay corporate operating expenses, and pay dividends to its shareholders. These operations have historically been funded by dividends and fees received from subsidiaries, and borrowings from outside sources. However, as a result of the challenging economic conditions, dividends from subsidiaries were significantly lower in 2011, 2010, and 2009 than in previous years. Additionally, the Parent Company was required to provide higher levels of capital infusions to subsidiaries during 2010 and 2009. Thus, Synovus has taken a number of steps to strengthen its capital and liquidity positions as described below.

On December 19, 2008, the Parent Company received proceeds of \$967.9 million from the sale of preferred stock and warrants to the U.S. Treasury as part of the government's Capital Purchase Program. On September 22, 2009, the Parent Company received proceeds of \$570.9 million, net of issuance costs, from the public offering of 150,000,000 shares of Synovus common stock at a price of \$4.00 per share. On November 6, 2009, the Parent Company recognized a gain of \$51.9 million from the sale of its remaining shares of Visa Class B common stock. Additionally, during 2009, the Parent Company received proceeds of \$65.8 million from the sale of certain private equity investments.

On November 5, 2009, Synovus completed an exchange offer ("Exchange Offer") of \$29,820,000 in aggregate principle amount of its outstanding 4.875% Subordinated Notes Due 2013 (the "2013 Notes"). The Notes exchanged in the Exchange Offer represent 12.6% of the \$236,570,000 aggregate principal amount of the Notes outstanding prior to the Exchange Offer. Pursuant to the terms of the Exchange Offer, Synovus issued 9.44 million shares of Synovus' common stock as consideration for the Notes. The Exchange Offer resulted in a pre-tax gain of \$6.1 million which was recorded as a component of other non-interest income in 2009.

During 2010, the Parent Company undertook additional initiatives to increase its capital including a public offering of 293,250,000 shares of common stock, and 13,800,000 units of tMEDS. The common stock and tMEDS offerings, which were completed on May 4, 2010, generated aggregate proceeds of \$1.10 billion, net of issuance costs.

On February 13, 2012, Synovus issued \$300 million aggregate principal amount of 7.875% senior notes due February 15, 2019 ("the 2019 Senior Notes") in a public offering for aggregate proceeds of \$292.8 million, net of discount and debt issuance costs. Concurrent with this offering, Synovus announced a cash tender offer ("Tender Offer") for any and all of its outstanding 4.875% subordinated notes due February 15, 2013 ("the 2013 Notes"), with a total principal amount outstanding of approximately \$206.8 million. Approximately \$145.6 million of the 2013 Notes were tendered by the early tender deadline of February 21, 2012 ("the Early Tender Deadline"), and Synovus paid total consideration of \$145.6 million for these notes. Holders of the 2013 notes who did not tender by the Early Tender Deadline have until March 6, 2012 to tender their 2013 Notes. Holders who tender their 2013 Notes after February 21, 2012 but at or before March 6, 2012 will receive \$970 per \$1,000 principal amount of the 2013 Notes tendered. The Tender Offer was, and additional tenders will be, funded from a portion of the net proceeds of the 2019 Senior Notes described herein.

### Recently Issued Accounting Standards

See Note 1 to our Consolidated Financial Statements included elsewhere in this Report.

### Non-GAAP Financial Measures

The measures entitled pre-tax, pre-credit costs income; core expenses; core deposits; core deposits excluding time deposits; the tangible common equity to tangible assets ratio; tangible book value per common share; and the tangible common equity to risk-weighted assets are not measures recognized under U.S. GAAP and therefore are considered non-GAAP financial measures. The most comparable GAAP measures are income (loss) before income taxes, total

non-interest expense, total deposits, the ratio of total common shareholders' equity to total assets, book value per common share; and the ratio of total common shareholders' equity to risk-weighted assets, respectively. Management uses these non-GAAP financial measures to assess the performance of Synovus' core business and the strength of its capital position. Synovus believes that these non-GAAP financial measures provide meaningful additional information about Synovus to assist investors in evaluating Synovus' operating results, financial strength and capital position. These non-

Table of Contents

GAAP financial measures should not be considered as a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled measures at other companies. Pre-tax, pre-credit costs income is a measure used by management to evaluate core operating results exclusive of credit costs as well as certain non-core income and expenses such as investment securities gains and restructuring charges. Core expenses are measures used by management to gauge the success of expense management initiatives focused on reducing recurring controllable operating costs. Core deposits and core deposits excluding time deposits are measures used by management to evaluate organic growth of deposits and the quality of deposits as a funding source. The tangible book value per common share is a measure used by management and investment analysts to evaluate the market value of Synovus' common stock. The tangible common equity to tangible assets ratio and the tangible common equity to risk-weighted assets ratio are used by management and investment analysts to assess the strength of Synovus' capital position. The computations of these measures are set forth in the table below.

Table of Contents

Table 37 - Reconciliation of Non-GAAP Financial Measures

| (dollars in thousands, except share data)                      | December 31, |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|
|  | 2011         | 2010         | 2009         | 2008         | 2007         |
| <b>Tangible Common Equity Ratios</b>                           |              |              |              |              |              |
| Total risk-weighted assets                                     | \$21,486,822 | 22,748,532   | 26,781,973   | 32,106,501   | 31,505,022   |
| Total assets   | 27,162,845   | 30,093,148   | 32,831,418   | 35,786,269   | 33,064,481   |
| Goodwill   | (24,431 )    | (24,431 )    | (24,431 )    | (39,521 )    | (519,138 )   |
| Other intangible assets, net                                   | (8,525 )     | (12,434 )    | (16,649 )    | (21,266 )    | (28,007 )    |
| Tangible assets  | \$27,129,889 | 30,056,283   | 32,790,338   | 35,725,482   | 32,517,336   |
| Total shareholders' equity                                     | \$2,827,452  | 2,997,918    | 2,851,041    | 3,787,158    | 3,441,590    |
| Goodwill   | (24,431 )    | (24,431 )    | (24,431 )    | (39,521 )    | (519,138 )   |
| Other intangible assets, net                                   | (8,525 )     | (12,434 )    | (16,649 )    | (21,266 )    | (28,007 )    |
| Series A Preferred Stock                                       | (947,017 )   | (937,323 )   | (928,207 )   | (919,635 )   | —            |
| Tangible common equity   | \$1,847,479  | 2,023,730    | 1,881,754    | 2,806,736    | 2,894,445    |
| Tangible equity units  | (260,084 )   | (260,122 )   | —            | —            | —            |
| Tangible common equity excluding tangible equity units         | 1,587,395    | 1,763,608    | 1,881,754    | 2,806,736    | 2,894,445    |
| Common shares outstanding                                      | 785,295      | 785,263      | 489,828      | 330,334      | 329,868      |
| Book value per common share                                    | 2.06         | 2.29         | 3.93         | 8.68         | 10.43        |
| Tangible book value per common share                           | 2.02         | 2.25         | 3.84         | 8.50         | 8.77         |
| Total shareholders' equity to total assets ratio               | 10.41        | % 9.96       | 8.68         | 10.58        | 10.41        |
| Tangible common equity to tangible assets ratio                | 6.81         | 6.73         | 5.74         | 7.86         | 8.90         |
| Tangible common equity to risk-weighted assets ratio           | 8.60         | 8.90         | 7.03         | 8.74         | 9.19         |
| <b>Core Deposits and Core Deposits Excluding Time Deposits</b> |              |              |              |              |              |
| Total deposits   | \$22,411,752 | 24,500,304   | 27,433,533   | 28,617,179   | 24,959,816   |
| Brokered deposits  | (1,783,174 ) | (3,152,349 ) | (5,039,328 ) | (6,338,078 ) | (3,752,543 ) |
| Core deposits  | 20,628,578   | 21,347,955   | 22,394,205   | 22,279,101   | 21,207,273   |
| Time deposits  | (4,591,164 ) | (5,911,150 ) | (7,597,738 ) | (8,809,429 ) | (6,837,570 ) |
| Core deposits excluding time deposits                          | \$16,037,414 | 15,436,805   | 14,796,467   | 13,469,672   | 14,369,703   |
| <b>Pre-tax, Pre-credit Costs Income</b>                        |              |              |              |              |              |
| (Loss) income before income taxes                              | \$(59,532 )  | (849,170 )   | (1,605,908 ) | (660,806 )   | 520,035      |
| Add: Provision for loan losses                                 | 418,795      | 1,131,274    | 1,805,599    | 699,883      | 170,208      |
| Add: Other credit costs <sup>(1)</sup>                         | 149,293      | 198,426      | 380,984      | 162,786      | 22,355       |
| Add: Goodwill impairment                                       | —            | —            | 15,090       | 479,617      | —            |
| Add: Restructuring costs                                       | 30,665       | 5,538        | 5,995        | 16,125       | —            |
| (Subtract)/Add: Investment securities (gains) losses, net      | (75,007 )    | 1,271        | (14,067 )    | (45 )        | (980 )       |
| Less: Loss (gain) on curtailment of post-retirement benefit    | 398          | (7,092 )     | —            | —            | —            |
| Add (Subtract): Net litigation contingency expense (recovery)  | 6,038        | —            | 4,059        | (17,473 )    | 36,800       |
|  | —            | —            | (51,900 )    | (38,542 )    | —            |

Less: Gain on sale/redemption of Visa shares

|   |            |            |            |            |           |
|---|------------|------------|------------|------------|-----------|
| Pre-tax, pre-credit costs income                    | \$470,650  | 480,247    | 539,852    | 641,545    | 748,418   |
| Core Expenses                                       |            |            |            |            |           |
| Total non-interest expense                          | \$903,765  | 1,009,576  | 1,221,289  | 1,456,056  | 830,343   |
| Less: Other credit costs <sup>(1)</sup>             | (149,293 ) | (198,426 ) | (380,984 ) | (162,786 ) | (22,355 ) |
| Less: Restructuring charges                         | (30,665 )  | (5,538 )   | (5,995 )   | (16,125 )  | —         |
| Add: Gain on curtailment of post-retirement benefit | (398 )     | 7,092      | —          | —          | —         |
| Less: Net litigation contingency (expense) recovery | (6,038 )   | —          | (4,059 )   | 17,473     | (36,800 ) |
| Less: Goodwill impairment expense                   | —          | —          | (15,090 )  | (479,617 ) | —         |
| Core expenses                                       | \$717,371  | 812,704    | 815,161    | 815,001    | 771,188   |

<sup>(1)</sup> Other credit costs consist primarily of losses on ORE, provision for losses on unfunded commitments, and charges related to other loans held for sale.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Table of Contents

## Market Risk and Interest Rate Sensitivity

Market risk reflects the risk of economic loss resulting from adverse changes in market prices and interest rates. This risk of loss can be reflected in either diminished current market values or reduced current and potential net income. Synovus' most significant market risk is interest rate risk. This risk arises primarily from Synovus' core community banking activities of extending loans and accepting deposits.

Managing interest rate risk is a primary goal of the asset liability management function. Synovus attempts to achieve consistency in net interest income while limiting volatility arising from changes in interest rates. Synovus seeks to accomplish this goal by balancing the maturity and repricing characteristics of assets and liabilities along with the selective use of derivative instruments. Synovus manages its exposure to fluctuations in interest rates through policies established by ALCO and approved by the Board of Directors. ALCO meets periodically and has responsibility for developing asset liability management policies, reviewing the interest rate sensitivity of Synovus, and developing and implementing strategies to improve balance sheet structure and interest rate risk positioning.

Simulation modeling is the primary tool used by Synovus to measure its interest rate sensitivity. On at least a quarterly basis, the following twenty-four month time period is simulated to determine a baseline net interest income forecast and the sensitivity of this forecast to changes in interest rates. The baseline forecast assumes an unchanged or flat interest rate environment. These simulations include all of Synovus' earning assets, liabilities, and derivative instruments. Forecasted balance sheet changes, primarily reflecting loan and deposit growth expectations, are included in the periods modeled. Projected rates for new loans and deposits are based on management's outlook and local market conditions.

The magnitude and velocity of rate changes among the various asset and liability groups exhibit different characteristics for each possible interest rate scenario; additionally, customer loan and deposit preferences can vary in response to changing interest rates. Simulation modeling enables Synovus to capture the expected effect of these differences. Synovus is also able to model expected changes in the shape of interest rate yield curves for each rate scenario. Simulation also enables Synovus to capture the effect of expected prepayment level changes on selected assets and liabilities subject to prepayment.

Synovus' rate sensitivity position is indicated by selected results of net interest income simulations. In these simulations, Synovus has modeled the impact of a gradual increase in short-term interest rates of 100 and 200 basis points to determine the sensitivity of net interest income for the next year. Due to short-term interest rates being at or near 0% at this time, only rising rate scenarios have been modeled. As illustrated in Table 38, the net interest income sensitivity model indicates that, compared with a net interest income forecast assuming stable rates, net interest income is projected to increase by 2.0% and increase by 2.7% if interest rates increased by 100 and 200 basis points, respectively. These changes were within Synovus' policy limit of a maximum 5% negative change.

The measured interest rate sensitivity indicates a moderately asset sensitive position over the next year, which could serve to improve net interest income in a rising interest rate environment. The actual realized change in net interest income would depend on several factors, some of which could serve to diminish or eliminate the asset sensitivity noted above. Market conditions and their resulting impact on loan, deposit, and wholesale funding pricing and volumes would be a primary risk to the projected interest rate sensitivity and a primary determinant in the realized level of net interest income. These risks include, but are not limited to, higher than projected pressure on deposit pricing due to market competition or a greater than projected rate of customer migration to higher cost deposits, such as certificates of deposit.

Synovus is also subject to market risk in certain of its fee income business lines. Financial management services revenues, which include trust, brokerage, and financial planning fees, can be affected by risk in the securities markets, primarily the equity securities market. A significant portion of the fees in this unit are determined based upon a percentage of asset values. Weaker securities markets and lower equity values have an adverse impact on the fees generated by these operations. Trading account assets, maintained to facilitate brokerage customer activity, are also subject to market risk. This risk is not considered significant, as trading activities are limited and subject to risk policy limits. Mortgage banking income is also subject to market risk. Mortgage loan originations are sensitive to levels of mortgage interest rates and therefore, mortgage banking income could be negatively impacted during a period of rising interest rates. The extension of commitments to customers to fund mortgage loans also subjects Synovus to



market risk. This risk is primarily created by the time period between making the commitment and closing and delivering the loan. Synovus seeks to minimize this exposure by utilizing various risk management tools, the primary of which are forward sales commitments and best efforts commitments.

Table of Contents

Table 38 - Twelve Month Net Interest Income Sensitivity

| Change in Short-term Interest Rates<br>(in basis points) | Estimated Change in Net Interest Income<br>As of December 31, |      |
|--|---|------|
|  | 2011  | 2010 |
| +200   | 2.7%  | 1.5  |
| +100   | 2.0   | 1.7  |
| Flat   | —%  | —    |

## Derivative Instruments for Interest Rate Risk Management

As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risks. These instruments are in the form of interest rate swaps where Synovus receives a fixed rate of interest and pays a floating rate tied to either the prime rate or LIBOR. These swaps are utilized to hedge the variability of cash flows or fair values of on-balance sheet assets and liabilities.

Interest rate derivative contracts utilized by Synovus include end-user hedges, all of which are designated as hedging specific assets or liabilities. These hedges are executed and managed in coordination with the overall interest rate risk management function. Management believes that the utilization of these instruments can provide greater financial flexibility and efficiency in managing interest rate risk.

As of December 31, 2011, Synovus had no outstanding interest rate swap contracts utilized to manage interest rate risk. The notional amount of interest rate swap contracts utilized as part of overall interest rate risk management as of December 31, 2010 was \$150 million. The notional amount represents the amount on which calculations of interest payments to be exchanged are based.

Entering into interest rate derivatives contracts potentially exposes Synovus to the risk of counterparties' failure to fulfill their legal obligations including, but not limited to, potential amounts due or payable under each derivative contract. This credit risk is normally a small percentage of the notional amount and fluctuates based on changes in interest rates. Synovus analyzes and approves credit risk for all potential derivative counterparties prior to execution of any derivative transaction. Synovus assesses the ongoing credit risk of its dealer counterparties by regularly monitoring publicly available credit rating information and other market indicators. Synovus seeks to limit credit risk by dealing with highly-rated counterparties and by obtaining collateralization for exposures above certain predetermined limits.

A summary of these interest rate contracts and their terms at December 31, 2010 is included in Note 18 to the consolidated financial statements. The fair value (net unrealized gains and losses) of these contracts has been recorded on the consolidated balance sheets.

During 2011, a total of \$150 million in notional amounts of interest rate contracts matured. A total notional amount of \$465 million of interest rate contracts matured in 2010 and \$200 million were terminated. Interest rate contracts contributed additional net interest income of \$18.4 million and a 7 basis point increase in the net interest margin for 2011. For 2010, interest rate contracts contributed additional net interest income of \$25.2 million and a 9 basis point increase to the net interest margin. Although Synovus has no outstanding interest rate swap contracts, amortization of previously terminated interest rate swap contracts is expected to add \$8.3 million to net interest income in 2012.

Table of Contents

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders  
Synovus Financial Corp.:

We have audited the accompanying consolidated balance sheets of Synovus Financial Corp. and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, changes in equity and comprehensive income (loss), and cash flows for each of the years in the three-year period ended December 31, 2011. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the balance sheets of Synovus Financial Corp. and subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Synovus Financial Corp.'s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 29, 2012 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ KPMG LLP  
Atlanta, Georgia  
February 29, 2012

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders

Synovus Financial Corp.:

We have audited Synovus Financial Corp.'s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Synovus Financial Corp.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Synovus Financial Corp. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Synovus Financial Corp. as of December 31, 2011 and 2010, and the related consolidated statements of operations, changes in equity and comprehensive income (loss), and cash flows for each of the years in the three-year period ended December 31, 2011, and our report dated February 29, 2012 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP  
Atlanta, Georgia  
February 29, 2012

92

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Table of ContentsSynovus Financial Corp.  
Consolidated Balance Sheets

| (in thousands, except share and per share data)   | December 31, |            |
|---|--------------|------------|
|   | 2011         | 2010       |
| <b>ASSETS</b>   |              |            |
| Cash and cash equivalents   | \$510,423    | 389,021    |
| Interest bearing funds with Federal Reserve Bank  | 1,567,006    | 3,103,896  |
| Interest earning deposits with banks  | 13,590       | 16,446     |
| Federal funds sold and securities purchased under resale agreements   | 158,916      | 160,502    |
| Trading account assets, at fair value   | 16,866       | 22,294     |
| Mortgage loans held for sale, at fair value   | 161,509      | 232,839    |
| Other loans held for sale   | 30,156       | 127,365    |
| Investment securities available for sale, at fair value   | 3,690,125    | 3,440,268  |
| Loans, net of deferred fees and costs   | 20,079,813   | 21,585,763 |
| Allowance for loan losses   | (536,494     | ) (703,547 |
| Loans, net  | 19,543,319   | 20,882,216 |
| Premises and equipment, net   | 486,923      | 544,971    |
| Goodwill  | 24,431       | 24,431     |
| Other intangible assets, net  | 8,525        | 12,434     |
| Other real estate   | 204,232      | 261,305    |
| Other assets  | 746,824      | 875,160    |
| Total assets  | \$27,162,845 | 30,093,148 |
| <b>LIABILITIES AND EQUITY</b>   |              |            |
| <b>Liabilities</b>  |              |            |
| <b>Deposits:</b>  |              |            |
| Non-interest bearing deposits   | \$5,366,868  | 4,298,372  |
| Interest bearing deposits, excluding brokered deposits  | 15,261,710   | 17,049,583 |
| Brokered deposits   | 1,783,174    | 3,152,349  |
| Total deposits  | 22,411,752   | 24,500,304 |
| Federal funds purchased and securities sold under repurchase agreements   | 313,757      | 499,226    |
| Long-term debt  | 1,364,727    | 1,808,161  |
| Other liabilities   | 245,157      | 260,910    |
| Total liabilities   | 24,335,393   | 27,068,601 |
| <b>Equity</b>   |              |            |
| <b>Shareholders' equity:</b>  |              |            |
| Series A Preferred Stock – no par value. Authorized 100,000,000 shares; 967,870 issued and outstanding at December 31, 2011 and 2010  | 947,017      | 937,323    |
| Common stock - \$1.00 par value. Authorized 1,200,000,000 shares; issued 790,988,880 at December 31, 2011 and 790,956,289 at December 31, 2010; outstanding 785,295,428 at December 31, 2011 and 785,262,837 at December 31, 2010 | 790,989      | 790,956    |
| Additional paid-in capital  | 2,241,171    | 2,293,264  |
| Treasury stock, at cost – 5,693,452 shares at both December 31, 2011 and December 31, 2010  | (114,176     | ) (114,176 |
| Accumulated other comprehensive income  | 21,093       | 57,158     |
| Accumulated deficit   | (1,058,642   | ) (966,607 |
| Total shareholders' equity  | 2,827,452    | 2,997,918  |

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|  |              |            |
|--|--------------|------------|
| Non-controlling interest in subsidiaries                     | —            | 26,629     |
| Total equity   | 2,827,452    | 3,024,547  |
| Total liabilities and equity                                 | \$27,162,845 | 30,093,148 |
| See accompanying notes to consolidated financial statements. |              |            |

93

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Table of Contents

Synovus Financial Corp.

Consolidated Statements of Operations

| (in thousands, except per share data)                                   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2011                     | 2010      | 2009      |
| Interest income:  |                          |           |           |
| Loans, including fees   | \$1,019,036              | 1,170,941 | 1,323,942 |
| Investment securities available for sale:                               |                          |           |           |
| U.S. Treasury securities  | 18,986                   | 36,381    | 65,095    |
| U.S. Government agency securities                                       | 2,715                    | 3,749     | 352       |
| Mortgage-backed securities  | 83,073                   | 85,904    | 96,441    |
| State and municipal securities  | 1,425                    | 2,933     | 4,786     |
| Equity securities   | 24                       | 22        | 23        |
| Other investments   | 2,105                    | 2,675     | 2,247     |
| Trading account assets  | 925                      | 843       | 1,091     |
| Mortgage loans held for sale  | 6,195                    | 8,654     | 10,837    |
| Other loans held for sale   | 381                      | 249       | 45        |
| Federal funds purchased and securities sold under repurchase agreements | 117                      | 229       | 356       |
| Interest on Federal Reserve Bank balances                               | 6,660                    | 7,986     | 3,650     |
| Interest earning deposits with banks                                    | 114                      | 15        | 324       |
| Total interest income   | 1,141,756                | 1,320,581 | 1,509,189 |
| Interest expense:   |                          |           |           |
| Deposits  | 173,885                  | 288,327   | 456,247   |
| Federal funds purchased and securities sold under repurchase agreements | 1,063                    | 1,921     | 3,841     |
| Long-term debt  | 42,654                   | 44,000    | 38,791    |
| Total interest expense  | 217,602                  | 334,248   | 498,879   |
| Net interest income   | 924,154                  | 986,333   | 1,010,310 |
| Provision for loan losses   | 418,795                  | 1,131,274 | 1,805,599 |
| Net interest income (expense) after provision for loan losses           | 505,359                  | (144,941) | (795,289) |
| Non-interest income:  |                          |           |           |
| Service charges on deposit accounts                                     | 78,770                   | 105,114   | 117,751   |
| Fiduciary and asset management fees                                     | 45,809                   | 44,142    | 44,168    |
| Brokerage revenue   | 26,006                   | 28,184    | 28,475    |
| Mortgage banking income   | 20,316                   | 33,334    | 38,521    |
| Bankcard fees   | 41,493                   | 41,420    | 36,139    |
| Investment securities gains (losses), net                               | 75,007                   | (1,271)   | 14,067    |
| Other fee income  | 19,953                   | 21,129    | 31,200    |
| (Decrease) increase in fair value of private equity investments, net    | (1,118)                  | 7,203     | 1,379     |
| Gain from sale of MasterCard shares                                     | —                        | —         | 8,351     |
| Gain from sale of Visa shares   | —                        | —         | 51,900    |
| Other non-interest income   | 32,638                   | 26,092    | 38,719    |
| Total non-interest income   | 338,874                  | 305,347   | 410,670   |
| Non-interest expense:   |                          |           |           |
| Salaries and other personnel expense                                    | 371,148                  | 418,629   | 425,170   |
| Net occupancy and equipment expense                                     | 114,037                  | 122,046   | 123,105   |
| FDIC insurance and other regulatory fees                                | 59,063                   | 69,480    | 76,314    |
| Foreclosed real estate expense, net                                     | 133,570                  | 163,630   | 354,269   |
| (Gains) losses on other loans held for sale, net                        | (2,737)                  | 3,050     | 1,703     |



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|  |           |            |              |
|--|-----------|------------|--------------|
| Goodwill impairment  | —         | —          | 15,090       |
| Professional fees  | 40,585    | 45,554     | 38,802       |
| Data processing expense  | 35,757    | 45,478     | 45,131       |
| Visa indemnification charge (recovery)                             | 6,038     | —          | (6,441 )     |
| Restructuring charges  | 30,665    | 5,538      | 5,995        |
| Loss (gain) on curtailment of post-retirement defined benefit plan | 398       | (7,092 )   | —            |
| Other operating expenses   | 115,241   | 143,263    | 142,151      |
| Total non-interest expense   | 903,765   | 1,009,576  | 1,221,289    |
| Loss from continuing operations before income taxes                | (59,532 ) | (849,170 ) | (1,605,908 ) |
| Income tax expense (benefit)                                       | 1,312     | (15,151 )  | (171,977 )   |

94

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Table of Contents

|   |            |            |              |   |
|---|------------|------------|--------------|---|
| Loss from continuing operations   | (60,844    | ) (834,019 | ) (1,433,931 | ) |
| Income from discontinued operations, net of income taxes                | —          | 43,162     | 4,590        |   |
| Net loss  | (60,844    | ) (790,857 | ) (1,429,341 | ) |
| Net (loss) income attributable to non-controlling interest              | (220       | ) (179     | ) 2,364      |   |
| Net loss attributable to controlling interest                           | (60,624    | ) (790,678 | ) (1,431,705 | ) |
| Dividends and accretion of discount on preferred stock                  | 58,088     | 57,510     | 56,966       |   |
| Net loss attributable to common shareholders                            | \$(118,712 | ) (848,188 | ) (1,488,671 | ) |
| Net loss per common share, basic and diluted:                           |            |            |              |   |
| Net loss from continuing operations attributable to common shareholders | \$(0.15    | ) (1.30    | ) (4.00      | ) |
| Net loss attributable to common shareholders                            | \$(0.15    | ) (1.24    | ) (3.99      | ) |
| Weighted average common shares outstanding, basic and diluted           | 785,272    | 685,186    | 372,943      |   |
| See accompanying notes to consolidated financial statements.            |            |            |              |   |

Table of Contents

Synovus Financial Corp.

Consolidated Statements of Changes in Equity and Comprehensive Income (Loss)

| (in thousands, except per share data)   | Preferred Stock | Common Stock | Additional Paid-in Capital | Treasury Stock | Accumulated Other Comprehensive Income (Loss) | (Accumulated Deficit) Retained Earnings | Non-Controlling Interest | Ending Total |
|---|-----------------|--------------|----------------------------|----------------|---|---|--------------------------|--------------|
| Balance at December 31, 2008  | \$919,635       | 336,011      | 1,165,875                  | (114,117)      | 129,253                                       | 1,350,501                               | 32,349                   | 3,819,507    |
| Net (loss) income   | —               | —            | —                          | —              | —   | (1,431,705)                             | 2,364                    | (1,429,341)  |
| Other comprehensive income (loss), net of tax:  |                 |              |                            |                |   |   |                          |              |
| Net unrealized loss on cash flow hedges   | —               | —            | —                          | —              | (19,483)                                      | —                                       | —                        | (19,483)     |
| Change in unrealized gains/losses on investment securities available for sale, net of reclassification adjustment | —               | —            | —                          | —              | (24,985)                                      | —                                       | —                        | (24,985)     |
| Amortization of post-retirement unfunded health benefit   | —               | —            | —                          | —              | 21  | —                                       | —                        | 21           |
| Other comprehensive loss  | —               | —            | —                          | —              | (44,447)                                      | —                                       | —                        | (44,447)     |
| Comprehensive loss  | —               | —            | —                          | —              | —   | —                                       | —                        | (1,473,788)  |
| Cash dividends declared on common stock — \$0.04 per share  | —               | —            | —                          | —              | —   | (14,827)                                | —                        | (14,827)     |
| Cash dividends paid on preferred stock  | —               | —            | —                          | —              | —   | (43,823)                                | —                        | (43,823)     |
| Accretion of discount on preferred stock  | 8,572           | —            | (735)                      | —              | —   | (7,837)                                 | —                        | —            |
| Issuance of common stock, net of issuance costs   | —               | 150,000      | 420,930                    | —              | —   | —                                       | —                        | 570,930      |
| Treasury shares purchased   | —               | —            | —                          | (38)           | —   | —                                       | —                        | (38)         |
| Issuance (forfeitures) of non-vested stock, net   | —               | (34)         | 34                         | —              | —   | —                                       | —                        | —            |
| Restricted share unit activity  | —               | 39           | (37)                       | —              | —   | (2)                                     | —                        | —            |
| Share-based compensation expense  | —               | —            | 8,361                      | —              | —   | —                                       | —                        | 8,361        |
|   | —               | 54           | 242                        | —              | —   | —                                       | —                        | 296          |

|   |           |         |           |           |           |            |           |            |
|---|-----------|---------|-----------|-----------|-----------|------------|-----------|------------|
| Stock options exercised   |           |         |           |           |           |            |           |            |
| Share-based compensation tax deficiency   | —         | —       | (2,770 )  | —         | —         | —          | —         | (2,770 )   |
| Change in ownership at majority-owned subsidiary  | —         | —       | 200       | —         | —         | —          | (14,253 ) | (14,053 )  |
| Exchange of subordinated notes due 2013 for common stock, net of issuance costs                                   | —         | 9,444   | 12,262    | —         | —         | —          | —         | 21,706     |
| Balance at December 31, 2009  | \$928,207 | 495,514 | 1,604,362 | (114,155) | 84,806    | (147,693 ) | 20,460    | 2,871,501  |
| Net loss  | —         | —       | —         | —         | —         | (790,678 ) | (179 )    | (790,857 ) |
| Other comprehensive income (loss), net of tax:  |           |         |           |           |           |            |           |            |
| Net unrealized loss on cash flow hedges   | —         | —       | —         | —         | (20,450 ) | —          | —         | (20,450 )  |
| Change in unrealized gains/losses on investment securities available for sale, net of reclassification adjustment | —         | —       | —         | —         | (8,718 )  | —          | —         | (8,718 )   |
| Amortization of post-retirement unfunded health benefit   | —         | —       | —         | —         | 1,520     | —          | —         | 1,520      |
| Other comprehensive loss  |           |         |           |           | (27,648 ) |            |           | (27,648 )  |
| Comprehensive loss  |           |         |           |           |           |            |           | (818,505 ) |
| Cash dividends declared on common stock - \$0.04 per share  | —         | —       | —         | —         | —         | (28,452 )  | —         | (28,452 )  |
| Cash dividends paid on preferred stock  | —         | —       | (48,394 ) | —         | —         | —          | —         | (48,394 )  |
| Accretion of discount on preferred stock  | 9,116     | —       | (9,116 )  | —         | —         | —          | —         | —          |
| Issuance of common stock, net of issuance costs   | —         | 293,250 | 475,864   | —         | —         | —          | —         | 769,114    |
| Issuance of prepaid common stock purchase contracts   | —         | —       | 265,564   | —         | —         | —          | —         | 265,564    |
| Settlement of prepaid common stock purchase contracts   | —         | 2,156   | (2,156 )  | —         | —         | —          | —         | —          |
|   | —         | —       | —         | (21 )     | —         | —          | —         | (21 )      |

Treasury shares  
purchased

96

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Table of Contents

|   |           |         |           |           |         |             |          |           |
|---|-----------|---------|-----------|-----------|---------|-------------|----------|-----------|
| Issuance (forfeitures) of non-vested stock, net   | —         | (9      | ) 9       | —         | —       | —           | —        | —         |
| Restricted share unit activity  | —         | 44      | (44       | ) —       | —       | —           | —        | —         |
| Share-based compensation expense  | —         | —       | 7,158     | —         | —       | —           | —        | 7,158     |
| Stock options exercised   | —         | 1       | —         | —         | —       | —           | —        | 1         |
| Share-based compensation tax benefit  | —         | —       | 16        | —         | —       | —           | —        | 16        |
| Change in ownership at majority-owned subsidiary  | —         | —       | —         | —         | —       | 217         | 6,348    | 6,565     |
| Balance at December 31, 2010  | \$937,323 | 790,956 | 2,293,263 | (114,176) | 57,158  | (966,606    | ) 26,629 | 3,024,547 |
| Net loss  | —         | —       | —         | —         | —       | (60,624     | ) (220   | ) (60,844 |
| Other comprehensive income (loss), net of tax:  |           |         |           |           |         |             |          |           |
| Change in net unrealized gains and losses on cash flow hedges   | —         | —       | —         | —         | (11,316 | ) —         | —        | (11,316   |
| Change in net unrealized gains and losses on investment securities available for sale, net of reclassification adjustment | —         | —       | —         | —         | (24,749 | ) —         | —        | (24,749   |
| Other comprehensive loss  |           |         |           |           | (36,065 | )           |          | (36,065   |
| Comprehensive loss  |           |         |           |           |         |             |          | (96,909   |
| Cash dividends declared on common stock - \$0.04 per share  | —         | —       | —         | —         | —       | (31,412     | ) —      | (31,412   |
| Cash dividends paid on preferred stock  | —         | —       | (48,394   | ) —       | —       | —           | —        | (48,394   |
| Accretion of discount on preferred stock  | 9,694     | —       | (9,694    | ) —       | —       | —           | —        | —         |
| Restricted share unit activity  | —         | 19      | (19       | ) —       | —       | —           | —        | —         |
| Share-based compensation expense  | —         | —       | 6,029     | —         | —       | —           | —        | 6,029     |
| Issuance (forfeitures) of non-vested stock, net   | —         | (1      | ) 1       | —         | —       | —           | —        | —         |
| Settlement of prepaid common stock purchase contracts   | —         | 15      | (15       | ) —       | —       | —           | —        | —         |
| Change in ownership at majority-owned subsidiary  | —         | —       | —         | —         | —       | —           | (26,409) | (26,409   |
| Balance at December 31, 2011  | \$947,017 | 790,989 | 2,241,171 | (114,176) | 21,093  | (1,058,642) | —        | 2,827,452 |

See accompanying notes to consolidated financial statements



Table of Contents

## Synovus Financial Corp.

## Consolidated Statements of Cash Flows

| (in thousands)   | Years Ended December 31, |              |              |
|--|--------------------------|--------------|--------------|
|  | 2011                     | 2010         | 2009         |
| Operating Activities   |                          |              |              |
| Net loss   | \$(60,844                | ) (790,857   | ) (1,429,341 |
| Adjustments to reconcile net loss to net cash provided by operating activities:                |                          |              |              |
| Provision for loan losses  | 418,795                  | 1,131,274    | 1,805,599    |
| Depreciation, amortization, and accretion, net   | 47,626                   | 46,421       | 37,350       |
| Goodwill impairment  | —                        | —            | 15,090       |
| Deferred income tax (benefit) expense  | (357                     | ) 9,215      | 175,193      |
| Decrease in interest receivable  | 15,629                   | 30,248       | 44,040       |
| Decrease in interest payable   | (16,680                  | ) (23,877    | ) (64,465    |
| (Increase) decrease in trading account assets  | 5,428                    | (7,924       | ) 10,143     |
| Originations of mortgage loans held for sale   | (980,173                 | ) (1,378,431 | ) (1,946,560 |
| Proceeds from sales of mortgage loans held for sale  | 1,055,479                | 1,294,169    | 1,955,290    |
| Gain on sale of mortgage loans held for sale, net  | (5,955                   | ) (10,521    | ) (16,520    |
| Decrease (increase) in other assets  | 113,773                  | 570,019      | (260,273     |
| Increase (decrease) in accrued salaries and benefits   | 2,061                    | 3,739        | (12,084      |
| (Decrease) increase in other liabilities   | (7,169                   | ) (21,637    | ) (118,885   |
| Investment securities losses (gains), net  | (75,007                  | ) 1,271      | (14,067      |
| (Gain) loss on sale of other loans held for sale, net  | (2,737                   | ) 3,050      | 1,703        |
| Loss on other real estate  | 113,380                  | 137,185      | 322,335      |
| Decrease (increase) in fair value of private equity investments, net                           | 1,118                    | (7,203       | ) (1,379     |
| Gain on sale of merchant services business   | —                        | (69,466      | ) —          |
| Gain on other assets held for sale, net  | 1,571                    | —            | —            |
| Writedowns on other assets held for sale   | 5,345                    | —            | —            |
| Loss (gain) on curtailment of post-retirement health benefit                                   | 398                      | (7,092       | ) —          |
| Gain on sale of MasterCard shares  | —                        | —            | (8,351       |
| Gain on sale of Visa shares  | —                        | —            | (51,900      |
| Increase (decrease) in accrual for Visa indemnification  | 6,038                    | —            | (6,441       |
| Gain on repurchase of subordinated debt  | —                        | —            | (5,860       |
| Gain on exchange of subordinated debt for common stock   | —                        | —            | (6,114       |
| Gain on sale of venture capital investments  | —                        | —            | (925         |
| Share-based compensation   | 6,029                    | 7,158        | 8,361        |
| Excess tax benefit from share-based payment arrangements                                       | —                        | —            | (12          |
| Other, net   | 1,959                    | (5,981       | ) (7,718     |
| Net cash provided by operating activities  | 645,707                  | 910,760      | 424,209      |
| Investing Activities   |                          |              |              |
| Net decrease (increase) in interest earning deposits with banks                                | 2,856                    | (3,912       | ) (1,729     |
| Net decrease in federal funds sold and securities purchased under repurchase agreements        | 1,586                    | 43,457       | 184,238      |
| Net decrease (increase) in interest bearing funds with Federal Reserve Bank                    | 1,536,890                | (1,202,049   | ) (695,679   |
| Proceeds from maturities and principal collections of investment securities available for sale | 1,098,925                | 1,172,764    | 1,108,893    |
| Proceeds from sales of investment securities available for sale                                | 2,002,922                | 20,704       | 260,041      |



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|  |            |              |            |   |
|--|------------|--------------|------------|---|
| Purchases of investment securities available for sale          | (3,309,605 | ) (1,447,514 | ) (805,760 | ) |
| Proceeds from sale of loans                                    | 485,159    | 563,201      | 472,849    |   |
| Proceeds from sale of other real estate                        | 171,272    | 251,128      | 344,962    |   |
| Principal repayments by borrowers on other loans held for sale | 44,995     | 12,397       | 8,975      |   |
| Net decrease (increase) in loans                               | 234,310    | 1,339,488    | (112,659   | ) |
| Purchases of premises and equipment                            | (15,944    | ) (21,281    | ) (34,732  | ) |
| Proceeds from disposals of premises and equipment              | 4,888      | 2,667        | 1,991      |   |
| Proceeds from sale of other assets held for sale               | 7,683      | —            | —          |   |
| Proceeds from sale of merchant services business               | —          | 69,466       | —          |   |

98

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Table of Contents

|  |             |             |             |
|--|-------------|-------------|-------------|
| Proceeds from sale of private equity investments   | —           | —           | 65,786      |
| Proceeds from sale of MasterCard shares  | —           | —           | 8,351       |
| Proceeds from sale of Visa shares  | —           | —           | 51,900      |
| Net cash provided by investing activities  | 2,265,937   | 800,516     | 857,427     |
| Financing Activities   |             |             |             |
| Net increase (decrease) in demand and savings deposits   | 426,812     | (62,002)    | 439,449     |
| Net decrease in certificates of deposit  | (2,515,364) | (2,871,227) | (1,623,095) |
| Net (decrease) increase in federal funds purchased and securities sold under repurchase agreements               | (185,469)   | 24,164      | (250,807)   |
| Principal repayments on long-term debt   | (601,415)   | (678,788)   | (1,024,660) |
| Proceeds from issuance of long-term debt   | 165,000     | 740,355     | 720,000     |
| Purchase of treasury shares  | —           | (21)        | (38)        |
| Excess tax benefit from share-based payment arrangements   | —           | —           | 12          |
| Dividends paid to common shareholders  | (31,412)    | (25,502)    | (29,745)    |
| Dividends paid to preferred shareholders   | (48,394)    | (48,394)    | (43,823)    |
| Proceeds from issuance of common stock   | —           | 769,114     | 571,226     |
| Proceeds from issuance of prepaid common stock purchase contracts  | —           | 265,564     | —           |
| Net cash used in financing activities  | (2,790,242) | (1,886,737) | (1,241,481) |
| (Increase) decrease in cash and cash equivalents   | 121,402     | (175,461)   | 40,155      |
| Cash and cash equivalents at beginning of year   | 389,021     | 564,482     | 524,327     |
| Cash and cash equivalents at end of year   | \$510,423   | 389,021     | 564,482     |
| Supplemental Cash Flow Information   |             |             |             |
| Cash Paid (Received) During the Period for:  |             |             |             |
| Income tax refunds, net  | (5,113)     | (324,257)   | (87,648)    |
| Interest paid  | (195,589)   | (302,199)   | (425,659)   |
| Non-cash Investing Activities (at Fair Value):   |             |             |             |
| (Decrease) increase in unrealized gains net of unrealized losses on available for sale securities <sup>(1)</sup> | (24,749)    | (8,718)     | (39,359)    |
| (Decrease) increase in unrealized gains net of unrealized losses on hedging instruments <sup>(1)</sup>           | (11,316)    | (20,459)    | (31,887)    |
| Mortgage loans held for sale transferred to loans at fair value  | 7,100       | 6,404       | 4,227       |
| Loans foreclosed and transferred to other real estate  | 205,263     | 400,404     | 662,786     |
| Loans transferred to other loans held for sale   | 486,697     | 959,261     | 537,763     |
| Other loans held for sale transferred to loans at fair value   | 21,372      | 2,401       | —           |
| Other loans held for sale foreclosed and transferred to other real estate at fair value                          | 21,669      | 9,685       | 1,724       |
| Premises and equipment transferred to other assets held for sale <sup>(2)</sup>                                  | 22,429      | —           | —           |
| Write down to fair value for other loans held for sale   | 13,437      | 5,965       | 6,720       |
| Impairment loss on available for sale securities   | \$1,641     | 2,198       | 925         |

(1) Changes in unrealized gains on available for sale securities, fair value hedges, and cash flow hedges have not been adjusted for the impact of deferred taxes.

Amounts transferred include \$12.1 million, net of asset impairment charges, related to premises impacted by branch closings discussed further in Note 3 “Restructuring Charges” herein and \$11.2 million of other vacant

(2) premises and land originally acquired for future branch development. Amounts presented are net of impairment charges incurred to record the transferred assets at the lower of their amortized cost or fair value consistent with ASC 360.

See accompanying notes to consolidated financial statements.

## Table of Contents

### Note 1 - Summary of Significant Accounting Policies

#### Business Operations

The consolidated financial statements of Synovus include the accounts of the Parent Company and its consolidated subsidiaries. Synovus provides integrated financial services, including commercial and retail banking, financial management, insurance, and mortgage services to its customers through 30 locally-branded divisions of its wholly-owned subsidiary bank, Synovus Bank, and other offices in Georgia, Alabama, South Carolina, Florida, and Tennessee.

#### Basis of Presentation

The accounting and reporting policies of Synovus conform to GAAP and to general practices within the banking and financial services industries. All significant intercompany accounts and transactions have been eliminated in consolidation. In preparing the consolidated financial statements in accordance with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the respective consolidated balance sheets and the reported amounts of revenues and expenses for the periods presented. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses; the valuation of other real estate; the valuation of impaired and other loans held for sale; the fair value of investment securities; the valuation of long-lived assets and other intangible assets; the valuation of deferred tax assets; the valuation of the Visa indemnification liability; and other contingent liabilities. In connection with the determination of the allowance for loan losses and the valuation of certain impaired loans and other real estate, management obtains independent appraisals for significant properties and properties collateralizing impaired loans. In making this determination, management also considers other factors or recent developments, such as changes in absorption rates or market conditions at the time of valuation and anticipated sales values based on management's plans for disposition.

A substantial portion of Synovus' loans are secured by real estate in five Southeastern states (Georgia, Alabama, Florida, South Carolina, and Tennessee). Accordingly, the ultimate collectability of a substantial portion of Synovus' loan portfolio is susceptible to changes in market conditions in these areas. Total commercial real estate loans represent 36.2% of the total loan portfolio at December 31, 2011. Due to declines in economic indicators and real estate values over the past three years, the loans in the commercial real estate portfolio may have a greater risk of non-collection than other loans. Based on available information, management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions, the ability of borrowers to repay their loans, and management's plans for disposition. In addition, various regulatory agencies, as an integral part of their examination process, periodically review Synovus' allowance for loan losses. Such agencies may require Synovus to make changes to the allowance for loan losses based on their judgment of information available to them at the time of their examination.

The following is a description of the more significant of Synovus' accounting and reporting policies.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash and due from banks. At December 31, 2011 and 2010, cash and cash equivalents includes \$73.3 million and \$66.6 million, respectively, on deposit to meet Federal Reserve Bank requirements. At December 31, 2011, \$15.6 million of the due from banks balance is restricted as to withdrawal, including \$15.0 million on deposit pursuant to a payment network arrangement. There were no cash and cash equivalents restricted as to withdrawal at December 31, 2010.

#### Short-term Investments

Short-term investments consist of interest bearing funds with the Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements. Interest earning deposits with banks include \$10.4 million at December 31, 2011 and \$11.3 million at December 31, 2010, which is pledged as collateral in connection with certain letters of credit. Federal funds sold include \$141.0 million at December 31, 2011 and \$154.6 million at December 31, 2010, which is pledged to collateralize certain derivative instruments in a net liability position. Federal funds sold, federal funds purchased, securities purchased under resale agreements, and securities sold

under repurchase agreements generally mature in one day.

#### Trading Account Assets

Trading account assets, which are primarily held on a short-term basis for the purpose of selling at a profit, consist of debt and equity securities and are reported at fair value. Fair value adjustments and fees from trading account activities are included as a component of other fee income on the consolidated statements of operations. Gains and losses realized from the sale of trading account assets are determined by specific identification and are included as a component of other fee income on the trade date. Interest income on trading assets is reported as a component of interest income on the consolidated statement of operations.

100

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Table of Contents

Mortgage Loans Held for Sale and Mortgage Banking Income

Mortgage Loans Held for Sale

Mortgage loans held for sale are carried at fair value. Fair value is derived from a hypothetical-securitization valuation model used to project the exit price of the loan in securitization using the bid pricing convention. The valuation model is based upon forward settlement of a pool of loans with similar loan maturity, product types and credit attributes in a specified narrow coupon band. The model inputs are updated daily with available current market and historical data. As the loans are sold in the secondary market and predominately used as collateral for securitizations, the hypothetical-securitization valuation model represents the principal market and the best estimate of fair value.

Mortgage Banking Income

Mortgage banking income consists primarily of origination, ancillary fees, and gains and losses from the sale of mortgage loans. Mortgage loans are sold servicing released, without recourse or continuing involvement and satisfy ASC 860-10-65, Transfers and Servicing of Financial Assets, criteria for sale accounting. Gains (losses) on the sale of mortgage loans are determined at each assessment of the fair value of the individual loans within the portfolio of mortgage loans held for sale, representing the difference between net sales proceeds and the fair value of the loans at the time of sale.

Other Loans Held for Sale

Loans are transferred to other loans held for sale at fair value less costs to sell when Synovus makes the determination to sell specifically identified loans. The fair value of the loans is primarily determined by analyzing the underlying collateral of the loans and the anticipated market prices of similar assets less estimated costs to sell. At the time of transfer, if the fair value is less than the carrying amount, the difference is recorded as a charge-off against the allowance for loan losses. Decreases in the fair value subsequent to the transfer, as well as losses (gains) realized from sale of these loans, are recognized as a component of non-interest expense on the consolidated statements of operations.

Investment Securities Available for Sale

Available for sale securities are carried at fair value. Unrealized gains and losses on securities available for sale, net of the related tax effect, are excluded from earnings and are reported as a separate component of equity, within accumulated other comprehensive income (loss), until realized.

Synovus conducts a quarterly review and evaluation of its investment securities to determine if the decline in fair value of a security below its amortized cost is deemed to be other-than-temporary. Other-than-temporary impairment losses are recognized on securities when: (i) the holder has an intention to sell the security; (ii) it is more likely than not that the security will be required to be sold prior to recovery; or (iii) the holder does not expect to recover the entire amortized cost basis of the security. Other-than-temporary impairment losses are reflected in earnings as a charge against investment securities gains (losses), net to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income (loss). Synovus has no intention to sell any securities in an unrealized loss position at December 31, 2011 prior to the recovery of the unrealized loss, nor is it more likely than not that Synovus would be required to sell such securities prior to the recovery of the unrealized losses. As of December 31, 2011, Synovus believes that all impairments of investment securities are temporary in nature.

Premiums and discounts are amortized or accreted over the life of the related security as an adjustment to yield using the effective interest method and prepayment assumptions. Actual prepayment experience is reviewed periodically and the timing of the accretion and amortization is adjusted accordingly. Interest income on securities available for sale is recorded on the accrual basis. Dividend and interest income are recognized when earned. Realized gains and losses for securities are included in investment securities gains (losses), net on the consolidated statements of operations and are derived using the specific identification method, on a trade date basis, for determining the amortized cost of securities sold.

Loans and Interest Income on Loans

Loans are reported at principal amounts outstanding less amounts charged off, net deferred fees and expenses. Interest income and deferred fees, net of expenses on loans are recognized on a level yield basis.

Non-accrual Loans

Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. Accrual of interest is discontinued on loans when reasonable doubt exists as to the full collection of interest or principal, or when loans become contractually past due for 90 days or more as to either interest or principal, in accordance with the terms of the loan agreement, unless they are both well-secured and in the process of collection. When a loan is placed on non-accrual status, previously accrued and uncollected interest is generally reversed as an adjustment to interest income on loans. Interest payments received on non-accrual loans are generally applied as a reduction of principal. As payments are received on loans with partial principal charge-

101

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## Table of Contents

offs, interest income can be recognized on a cash basis; however, there must be an expectation of full repayment of the remaining recorded principal balance. The remaining portion of this payment is recorded as a reduction to principal. Loans are generally returned to accruing status when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest, and the borrower has sustained repayment performance under the terms of the loan agreement for a reasonable period of time (generally six months).

### Impaired Loans

Impaired loans are loans for which it is probable that Synovus will not be able to collect all amounts due according to the contractual terms of the loan agreements and all loans modified in a troubled debt restructuring (TDR). Other than TDRs, impaired loans do not include large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, which consist of most retail loans and commercial loans less than \$1.0 million. Impairment is measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or at the fair value of the collateral if the loan is collateral dependent. Impairment is measured based on the fair value of the collateral less costs to sell if it is determined that foreclosure is probable or that the loan will be paid off solely by the sale or liquidation of the collateral. Interest income on non-accrual impaired loans is recognized as described above under "non-accrual loans." Impaired accruing loans generally consist of those troubled debt restructurings for which management has concluded that the collectibility of the loan is not in doubt. Commercial loans to borrowers with aggregate outstanding borrowings of \$1 million or more are considered for impairment classification and, if impaired, the loan is individually assessed for impairment. Impairment is measured using either a discounted cash flow methodology or, if the loan is considered collateral-dependent, the estimated fair value of the underlying collateral less costs to sell. At December 31, 2011, substantially all non-accrual impaired loans were collateral-dependent. Most of these loans were secured by real estate. For impairment measured using the estimated fair value of collateral less costs to sell, fair value is estimated using appraisals performed by a certified or licensed appraiser. Management also considers other factors or recent developments, such as selling costs and anticipated sales values, taking into account management's plans for disposition, which could result in adjustments to the fair value estimates indicated in the appraisals. The assumptions used in determining the amount of the impairment are subject to significant judgment. Use of different assumptions, for example, changes in the fair value of the collateral or management's plans for disposition, could have a significant impact on the amount of impairment. Under the discounted cash flow method, impairment is recorded as a specific reserve with a charge-off for any portion of the specific reserve considered a confirmed loss. The reserve is reassessed each quarter and adjusted as appropriate based on changes in estimated cash flows. The discounted cash flow method requires the projection of the timing and amount of the best estimate of future cash flows from the borrower's net rents received from the property, guarantor contributions, sales of collateral or other properties, refinances, etc. Once the amount and timing of the cash flow stream has been estimated, the net present value using the loan's effective interest rate is calculated to determine the amount of impairment.

Where guarantors are determined to be a source of repayment, an assessment of the guarantee is required. This guarantee assessment would include, but not be limited to, factors such as type and feature of the guarantee, consideration for the guarantor's financial strength and capacity to service the loan in combination with the guarantor's other financial obligations as well as the guarantor's willingness to assist in servicing the loan.

### Troubled Debt Restructurings

When borrowers are experiencing financial difficulties, the Company may, in order to assist the borrowers in repaying the principal and interest owed to the Company, make certain modifications to the loan agreement. All loan modifications are evaluated for troubled debt restructuring (TDR) classification. In accordance with ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, a TDR is defined as a modification with a borrower that is experiencing financial difficulties, and the Company has granted a financial concession that it would not normally make.

All TDR's are considered to be impaired loans, and the amount of impairment, if any, is determined in accordance with ASC 310-10-35, Accounting By Creditors for Impairment of a Loan-an amendment of FASB Statements No. 5, ASC 450-20, and No. 15, ASC 310-40.



Concessions provided by the Company in a TDR are primarily in the form of providing a below market interest rate given the borrower's credit risk, a period of time generally less than one year with a reduction of required principal and/or interest payments (e.g., interest only for a period of time), or extension of the maturity of the loan generally for less than one year.

Insignificant periods of reduction of principal and/or interest payments, or one time deferrals of 3 months or less, are generally not considered to be financial concessions. Further, it is generally the Company's practice not to defer principal and/or interest for more than 12 months.

These types of concessions may be made during the term of a loan or upon the maturity of a loan, in which the borrower is

102

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## Table of Contents

experiencing financial difficulty, as a loan renewal.

Renewals of loans made to borrowers experiencing financial difficulties are evaluated for TDR designation by determining if concession(s) are being granted, including consideration of whether the renewed loan has an interest rate that is at market, given the credit risk related to the loan.

Non-accruing TDRs may generally be returned to accrual status if there has been a period of performance, usually at least a six month sustained period of repayment performance by the borrower. Consistent with regulatory guidance, a TDR will generally no longer be reported as a TDR after a period of performance and after the loan was reported as a TDR at a year-end reporting date, and if at the time of the modification the interest rate was at market, considering the credit risk associated with the borrower.

### Allowance for Loan Losses

The allowance for loan losses is a significant estimate and is regularly evaluated by Synovus for accuracy and consistency between the changes in the allowance for loan losses with the credit trends and credit events in the loan portfolio. The allowance for loan losses is determined based on an analysis which assesses the inherent risk for probable loss within the loan portfolio. Significant judgments and estimates are necessary in the determination of the allowance for loan losses. Significant judgments include, among others, loan risk ratings and classifications, the determination and measurement of impaired loans, the timing of loan charge offs, the probability of loan defaults, the net loss exposure in event of loan defaults, qualitative loss factors, management's plans, if any, for disposition of certain loans as well as other qualitative considerations. In determining an adequate allowance for loan losses, management makes numerous assumptions, estimates, and assessments which are inherently subjective. The use of different estimates or assumptions could have a significant impact on provision for loan losses, allowance for loan losses, non-performing loans, loan charge-offs, and other credit metrics.

### Commercial Loans – Allowance for Loan Losses

The allowance for loan losses related to commercial loans consists of two components: the allocated commercial loan allowance for loan losses and the unallocated commercial loan allowance for loan losses. The allocated allowance for commercial loans is based upon quarterly analyses of impaired commercial loans to determine the amount of specific reserves (and/or loan charge-offs), if any, as well as an analysis of historical loan default experience, loan net loss experience and related qualitative factors, if appropriate, for categories of loans with similar risk attributes and further segregated by Synovus' internal loan grading system. The unallocated allowance is considered necessary to provide for certain factors that affect the inherent risk of loss in the loan portfolio that are not fully captured in the allocated allowance for loan losses, as discussed further below.

Each loan is assigned a risk rating during its initial approval process. This process begins with a loan rating recommendation from the loan officer responsible for originating the loan. The loan rating recommendation is subject to approvals from other members of management, regional credit and/or loan committees depending on the size of the new loan and new loan's credit attributes. Loan ratings are regularly reevaluated based upon annual scheduled credit reviews or on a more frequent basis if determined prudent by management. Semi-annual credit reviews are performed by Synovus' regional credit department for borrowers with exposure in excess of \$2.5 million. Quarterly loan memoranda for all loan relationships in excess of \$500,000 graded special mention or worse are prepared and reviewed by regional credit officers to ensure the loans are properly graded, classified, and reserved for, if applicable. Furthermore, an independent loan review function evaluates Synovus' risk rating process on an on-going basis. On a quarterly basis, impaired loans are evaluated on a loan by loan basis with specific reserves recorded as appropriate. For loans that are not considered impaired, the allocated allowance for loan losses is determined based upon expected loss (EL) factors which are applied to groupings of specific loan types, by loan risk ratings. The EL is determined based upon a probability of default (PD) which is the probability that a borrower, segregated by loan type and loan risk grade, will default, and the estimated loss given default (LGD) which is the estimate of the amount of net loss in the event of a loan defaulting. The allocated EL factors for commercial loans may also be adjusted, as necessary, by qualitative factor considerations for the applicable loan categories, which primarily include the aging of portfolio default experience data used in the PD calculation and the aging of the portfolio net loss experience data used in the LGD calculation. The groupings of the loans into loan categories for purposes of determining LGD are

determined based upon the nature of the collateral types and the level of inherent risk associated with the various loan categories. The loan groupings are further segregated for purposes of determining PD based upon the individual loan type and risk ratings, as described above.

As a result of Synovus' past practice of updating default and loss-given default data once per year, loan default and net loan loss upon default data utilized in the PD and LGD calculations did not historically include the most recent periods' portfolio default and net loss experience; therefore, these factors required a qualitative factor adjustment to properly capture the estimated inherent risk of loss in the respective loan portfolios not identified in the PD or LGD factors because of the time lag in the data used for the PD and LGD factors.

In 2011, Synovus began updating the loan default data and net loss upon default data utilized in the calculation of the PD

Table of Contents

factors and LGD factors, respectively, at least twice a year. The use of this more current data in the PD and LGD calculations eliminated the need for the qualitative factor adjustment included in the calculated EL factors at June 30, 2011. At December 31, 2011 the PD factors are based upon loan defaults experienced through September 30, 2011, and the LGD factors are based upon losses on defaulted loans through September 30, 2011. The use of relatively current Synovus data in the PD and LGD calculations continued to require no qualitative adjustment to the EL factors as of December 31, 2011. The one quarter lag in the data used to determine PD and LGD for the quarter ended December 31, 2011 did not have a material effect on these calculations.

Further, management evaluates loan default and net loan loss data through the issuance date of its consolidated financial statements in order to assess if defaults and losses during this period had a significant impact on the EL factors calculated for purposes of determining the allowance for loan losses at the respective date of the consolidated financial statements. Default and net loan loss data subsequent to December 31, 2011 and through the issuance date of Synovus' consolidated financial statements did not have a significant impact on EL factors, or the adequacy of the allowance for loan losses as of December 31, 2011 or the provision for loan losses for the year ended December 31, 2011.

Prior to the change made in the second quarter of 2011, as described above, the LGD factors were calculated based upon net loan loss data on loans that had defaulted through March 31, 2009 and the net losses on those loans through September 30, 2010. As a result of this timing lag, Synovus previously supplemented its internal LGD data with industry LGD data at a weighting of 75% external industry data and 25% internal data. Beginning with the second quarter of 2011, Synovus enhanced its EL methodology to incorporate more recent net losses on more recently defaulted loans in the calculation of the LGD. The enhanced LGD calculation includes loan defaults and net charge-off data through September 30, 2011, which reduced the timing lag, discussed above. Accordingly, it is no longer considered necessary to supplement Synovus' internal net loss given default data with external industry net loss data and, as noted above, a qualitative factor is not necessary at December 31, 2011.

**Commercial Unallocated Reserve**

The commercial unallocated component of the allowance for loan losses is considered necessary to provide for certain environmental and economic factors that affect the inherent risk of loss in the entire loan portfolio that are not fully captured in the allocated allowance for loan losses. Unallocated qualitative factors included in the determination of the commercial unallocated allowance for loan losses include the following:

- economic conditions;
- changes in the experience, ability, and depth of lending management and loan review staff;
- changes in the loan origination and monitoring policies and procedures;
- changes in the volume and trend of impaired loans and past-due loans;
- changes in concentrations and volume and nature of loan growth;
- risk of grading not keeping pace with the speed and depth of deterioration in economic conditions, particularly related to identifying special mention credits;
- estimated risk associated with the deterioration in the fair value of collateral supporting Synovus' loans; and
- other external impacts (as may be applicable).

On a quarterly basis, management updates its analysis and consideration of these factors and determines the impact, if any, on the allowance for loan losses for each respective period.

**Retail Loans – Allowance for Loan Losses**

The allowance for loan losses related to retail loans consists of two components: the allocated retail loan allowance for loan losses and the unallocated retail loan allowance for loan losses. The allocated allowance for retail loans includes reserves for pools of homogenous loans and for impaired loans, which are generally evaluated on a loan by loan basis with specific reserves recorded, as appropriate. For loans that are not considered impaired, the allocated allowance for loan losses is determined based upon EL factors which are applied to groupings of specific loan types, by loan risk rating. The unallocated allowance is considered necessary to provide for certain factors that affect the inherent risk of loss in the loan portfolio that is not captured in the allocated allowance for loan losses, as discussed further below.

The EL is determined based upon a PD which is the probability that a borrower, segregated by loan type and loan risk grade, will default, and the estimated LGD which is the estimate of the amount of net loss in the event of a loan

defaulting. The allocated EL factors for retail type loans may also be adjusted, as necessary, by qualitative factor considerations for the applicable loan categories, which include among other considerations the timing difference in the expected loss data, imprecision in the retail LGD and PD data, and other factors specific to each pool of homogenous retail loans. The qualitative factor adjustments, as applicable for certain retail pools, represent an adjustment to the EL for the inherent risk in the respective retail loan pools. The retail qualitative factors consider risks not captured in the calculation of the retail PD and LGD factors.

Default data and net loss upon default data utilized in the calculation of the PD factor and LGD factor are updated at least

## Table of Contents

annually, and qualitative factors are evaluated quarterly to determine if adjustments are necessary. Default data utilized in the PD calculation includes loan defaults experienced through September 30, 2011. Beginning in the fourth quarter of 2011, Synovus enhanced the process used to calculate LGD factors to incorporate internal net losses on defaulted retail loans through September 30, 2011.

Prior to the fourth quarter of 2011, as described above, the retail LGD factors were based on industry data. The fourth quarter of 2011 was the first reporting period when the internal LGD data was deemed to provide a better estimate than the industry LGD data.

### Retail Loans – Risk Ratings

Retail loans are generally assigned a risk rating on a 6-point scale at the time of origination based primarily on credit bureau scores, with 1 assigned as the lowest level of risk and 6 as the highest level of risk. At 90 days past due, a 7-substandard rating is applied and at 120 days past due, the loan is generally downgraded to grade 9-loss rating and is generally charged off. The credit bureau based ratings are updated at least annually and the ratings based on the past due status are updated quarterly.

### Retail Unallocated Reserve

The unallocated component of the allowance for loan losses is considered necessary to provide for certain environmental and economic factors that impact the inherent risk of loss in the loan portfolio. While most of the unallocated reserve pertains to the commercial loan portfolio, certain of the factors, which are discussed above in the Commercial Unallocated Reserve section, also impact our consideration of the inherent risk of loss for the retail portfolio, to the extent that such considerations are not included in the allocated EL factors.

### Premises and Equipment

Premises and equipment, including bank owned branch locations and leasehold improvements, are reported at cost, less accumulated depreciation and amortization, which are computed using the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are depreciated over the shorter of its estimated useful life or the remainder of the lease. Synovus reviews long-lived assets, such as premises and equipment, for impairment whenever events and circumstances indicate that the carrying amount of an asset may not be recoverable.

### Goodwill and Other Intangible Assets

Goodwill, which represents the excess of cost over the fair value of net assets acquired in purchased businesses, is tested for impairment at least annually, or more often when events or circumstances indicate that the carrying amount may be impaired. Synovus has established its annual impairment test date as June 30.

Impairment is tested at the reporting unit (sub-segment) level involving two steps. Step 1 compares the fair value of the reporting unit to its carrying value. If the fair value is greater than carrying value, there is no indication of impairment. Step 2 is performed when the fair value determined in Step 1 is less than the reporting unit's carrying value. Step 2 involves a process similar to business combination accounting where fair values are assigned to all assets, liabilities, and intangibles. The result of Step 2 is the implied fair value of goodwill. If the Step 2 implied fair value of goodwill is less than the recorded goodwill, an impairment charge is recorded for the difference. The total of all reporting unit fair values is compared for reasonableness to Synovus' market capitalization plus a control premium. Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. The selection and weighting of the various fair value techniques may result in a higher or lower fair value. Judgment is applied in determining the weightings that are most representative of fair value.

Identifiable intangible assets relate primarily to core deposit premiums, resulting from the valuation of core deposit intangibles acquired in business combinations or in the purchase of branch offices, customer relationships, and customer contract premiums resulting from the acquisition of investment advisory businesses. These identifiable intangible assets are amortized using accelerated methods over periods not exceeding the estimated average remaining life of the existing customer deposits, customer relationships, or contracts acquired. Amortization periods range from 3 to 15 years. Amortization periods for intangible assets are monitored to determine if events and circumstances require such periods to be reduced.

Identifiable intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the intangible assets is measured by a comparison of the carrying amount of the asset to future undiscounted cash flows expected to be generated by the asset. If such assets are considered impaired, the amount of impairment to be recognized is measured by the amount by which the carrying value of the assets exceeds the fair value of the assets based on the discounted expected future cash flows to be generated by the assets.

## Table of Contents

### Other Real Estate

ORE consists of properties obtained through a foreclosure proceeding or through an in-substance foreclosure in satisfaction of loans. A loan is classified as an in-substance foreclosure when Synovus has taken possession of the collateral regardless of whether formal foreclosure proceedings have taken place.

ORE is reported at the lower of cost or fair value determined on the basis of current appraisals, which consider comparable sales, and other estimates of fair value obtained principally from independent sources, adjusted for estimated selling costs. Management also considers other factors or recent developments, such as changes in absorption rates or market conditions from the time of valuation and anticipated sales values considering management's plans for disposition, which could result in an adjustment to lower the collateral value estimates indicated in the appraisals. At the time of foreclosure or initial possession of collateral, any excess of the loan balance over the fair value of the real estate held as collateral, less costs to sell, is recorded as a charge against the allowance for loan losses. Revenue and expenses from ORE operations as well as gains or losses on sales and any subsequent declines in the fair value are recorded as foreclosed real estate expense, net a component of non-interest expense on the consolidated statements of operations. Synovus requires that new appraisals be obtained on an annual basis for other real estate owned.

It is Synovus' objective to dispose of ORE properties in a timely manner and to maximize net sale proceeds to the Company. Synovus has a centralized managed assets division, with the specialized skill set to facilitate this objective. While there is not a defined timeline for their sale, these ORE properties are actively marketed through unaffiliated third parties, including real estate brokers and real estate auctioneers. Sales are made on an opportunistic basis, as acceptable buyers and terms are identified. In addition, Synovus also sells ORE properties in bulk asset sales to unaffiliated third parties. In some cases, Synovus is approached by potential buyers of ORE properties or Synovus may contact independent third parties who we believe might have an interest in an ORE property.

### Other Assets

Other assets include accrued interest receivable and other significant balances as described below.

#### Investments in Company-Owned Life Insurance Policies

Investments in company-owned life insurance policies on certain current and former officers of Synovus are recorded at the net realizable value of the policies as a component of other assets in the consolidated balance sheets. Net realizable value is the cash surrender value of the policies less any applicable surrender charges and any policy loans. Synovus has not borrowed against the cash surrender value of these policies. The appreciation in the cash surrender value of the policies is recognized as a component of other non-interest income in the consolidated statements of operations.

#### Private Equity Investments

Private equity investments are recorded at fair value on the consolidated balance sheets with realized and unrealized gains and losses included in (decrease) increase in fair value of private equity investments, net on the consolidated statements of operations in accordance with ASC 946, Financial Services — Investment Companies. For private equity investments, Synovus uses information provided by the fund managers in the initial determination of estimated fair value. Valuation factors, such as recent or proposed purchase or sale of debt or equity, pricing by other dealers in similar securities, size of position held, liquidity of the market, comparable market multiples, and changes in economic conditions affecting the issuer, are used in the final determination of estimated fair value.

#### Derivative Instruments

Synovus' risk management policies emphasize the management of interest rate risk within acceptable guidelines. Synovus' objective in maintaining these policies is to achieve consistent growth in net interest income while limiting volatility arising from changes in interest rates. Risks to be managed include both fair value and cash flow risks. Utilization of derivative financial instruments provides a valuable tool to assist in the management of these risks. In accordance with ASC 815, Derivatives and Hedging, all derivative instruments are recorded on the consolidated balance sheets at their respective fair values, as components of other assets and other liabilities.

The accounting for changes in fair value (i.e., unrealized gains or losses) of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and, if so, on the reason for holding it. If certain conditions are met, entities may elect to designate a derivative instrument as a hedge of exposures to changes



in fair values, cash flows, or foreign currencies. If the hedged exposure is a fair value exposure, the unrealized gain or loss on the derivative instrument is recognized in earnings in the period of change, together with the offsetting unrealized loss or gain on the hedged item attributable to the risk being hedged as a component of other non-interest income on the consolidated statements of operations. If the hedged exposure is a cash flow exposure, the effective portion of the gain or loss on the hedged item is reported initially as a component of accumulated other comprehensive income (loss), net of the tax impact, and subsequently reclassified into earnings when the hedged

106

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Table of Contents

transaction affects earnings. Any amounts excluded from the assessment of hedge effectiveness, as well as the ineffective portion of the gain or loss on the derivative instrument, are reported in earnings immediately as a component of other non-interest income on the consolidated statements of operations. If the derivative instrument is not designated as a hedge, the gain or loss on the derivative instrument is recognized in earnings as a component of other non-interest income on the consolidated statements of operations in the period of change. At December 31, 2011, Synovus does not have any derivative instruments which are measured for ineffectiveness using the short-cut method.

With the exception of certain commitments to fund and sell fixed-rate mortgage loans and derivatives utilized to meet the financing and interest rate risk management needs of its customers, all derivatives utilized by Synovus to manage its interest rate sensitivity are designated as either a hedge of a recognized fixed-rate asset or liability (fair value hedge), or a hedge of a forecasted transaction or of the variability of future cash flows of a floating rate asset or liability (cash flow hedge). Synovus does not speculate using derivative instruments.

Synovus utilizes interest rate swap agreements to hedge the fair value risk of fixed-rate liabilities on the consolidated balance sheets primarily deposit and long-term debt liabilities. Fair value risk is measured as the volatility in the value of these liabilities as interest rates change. Interest rate swaps entered into to manage this risk are designed to have the same notional value, as well as similar interest rates and interest calculation methods. These agreements entitle Synovus to receive fixed-rate interest payments and pay floating-rate interest payments based on the notional amount of the swap agreements. Swap agreements structured in this manner allow Synovus to effectively hedge the fair value risks of these fixed-rate liabilities. Ineffectiveness from fair value hedges is recognized in the consolidated statements of operations as other non-interest income. At December 31, 2011, there were no fair value hedges outstanding, and therefore, no cumulative ineffectiveness.

Synovus is potentially exposed to cash flow risk due to its holding of loans whose interest payments are based on floating rate indices. Synovus monitors changes in these exposures and their impact on its risk management activities and uses interest rate swap agreements to hedge the cash flow risk. These agreements entitle Synovus to receive fixed-rate interest payments and pay floating-rate interest payments. These agreements also allow Synovus to offset the variability of floating rate loan interest received with the variable interest payments paid on the interest rate swaps. The ineffectiveness from cash flow hedges is recognized in the consolidated statements operations as other non-interest income. At December 31, 2011, there were no cash flow hedges outstanding, and therefore, no cumulative ineffectiveness.

In 2005, Synovus entered into certain forward starting swap contracts to hedge the cash flow risk of certain forecasted interest payments on a forecasted debt issuance. Upon the determination to issue debt, Synovus was potentially exposed to cash flow risk due to changes in market interest rates prior to the placement of the debt. The forward starting swaps allowed Synovus to hedge this exposure. Upon placement of the debt, these swaps were cash settled concurrent with the pricing of the debt. The effective portion of the cash flow hedge included in accumulated other comprehensive income is being amortized over the life of the debt issue as an adjustment to interest expense. Synovus also holds derivative instruments which consist of commitments to fund fixed-rate mortgage loans to customers (interest rate lock commitments) and forward commitments to sell mortgage-backed securities and individual fixed-rate mortgage loans. Synovus' objective in obtaining the forward commitments is to mitigate the interest rate risk associated with the interest rate lock commitments and the mortgage loans that are held for sale. Both the interest rate lock commitments and the forward commitments are reported at fair value, with adjustments recorded in current period earnings in mortgage banking income.

Synovus also enters into interest rate swap agreements to meet the financing and interest rate risk management needs of its customers. Upon entering into these derivative instruments to meet customer needs, Synovus enters into offsetting positions to minimize interest rate risk. These derivative financial instruments are reported at fair value with any unrealized gain or loss recorded in current period earnings in other non-interest income. These instruments, and their offsetting positions, are recorded in other assets and other liabilities on the consolidated balance sheets.

By using derivatives to hedge fair value and cash flow risks, Synovus exposes itself to potential credit risk from the counterparty to the hedging instrument. This credit risk is normally a small percentage of the notional amount and fluctuates as interest rates change. Synovus analyzes and approves credit risk for all potential derivative counterparties

prior to execution of any derivative transaction. Synovus seeks to minimize credit risk by dealing with highly rated counterparties and by obtaining collateralization for exposures above certain predetermined limits. If significant counterparty risk is determined, Synovus adjusts the fair value of the derivative recorded asset balance to consider such risk.

Non-interest Income

Service Charges on Deposit Accounts

Service charges on deposit accounts consist of non-sufficient funds fees, account analysis fees, and other service charges on deposits which consist primarily of monthly account fees. Non-sufficient funds fees are recognized at the time when the account

## Table of Contents

overdraft occurs in accordance with regulatory guidelines. Account analysis fees consist of fees charged to certain commercial demand deposit accounts based upon account activity (and reduced by a credit which is based upon cash levels in the account). These fees, as well as monthly account fees, are recorded under the accrual method of accounting.

### Fiduciary and Asset Management Fees

Fiduciary and asset management fees are generally determined based upon market values of assets under management as of a specified date during the period. These fees are recorded under the accrual method of accounting as the services are performed.

### Brokerage and Investment Banking Revenue

Brokerage revenue consists primarily of commission income, which represents the spread between buy and sell transactions processed, and net fees charged to customers on a transaction basis for buy and sell transactions processed. Commission income is recorded on a trade-date basis. Brokerage revenue also includes portfolio management fees which represent monthly fees charged on a contractual basis to customers for the management of their investment portfolios and are recorded under the accrual method of accounting.

Investment banking revenue represents fees for services arising from securities offerings or placements in which Synovus acts as an agent. It also includes fees earned from providing advisory services. Revenue is recognized at the time the underwriting is completed and the revenue is reasonably determinable.

### Bankcard Fees

Bankcard fees consist primarily of interchange fees earned, net of fees paid, on debit card and credit card transactions. Net fees are recognized into income as they are collected.

### Income Taxes

Synovus is a domestic corporation that files a consolidated federal income tax return with its wholly-owned subsidiaries and files state income tax returns on a consolidated and a separate entity basis with the various taxing jurisdictions based on its taxable presence. Synovus accounts for income taxes in accordance with ASC 740, Income Taxes. The current income tax accrual or receivable is an estimate of the amounts owed to or refunded from taxing authorities in which Synovus conducts business. It also includes increases and decreases in the amount of taxes payable for uncertain tax positions reported in tax returns for the current and/or prior years.

Synovus uses the asset and liability method to account for future income taxes expected to be paid or received (i.e., deferred income taxes). Under this method, deferred income tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement (GAAP) carrying amounts of existing assets and liabilities and their respective tax bases, including operating losses and tax credit carry-forwards. The deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in income tax rates is recognized in income in the period that includes the enactment date.

ASC 740-30-25 provides accounting guidance for determining when a company is required to record a valuation allowance on its deferred tax assets. A valuation allowance is required for deferred tax assets if, based on available evidence, it is more likely than not that all or some portion of the asset may not be realized due to the inability to generate sufficient taxable income in the period and/or of the character necessary to utilize the benefit of the deferred tax asset. In making this assessment, all sources of taxable income available to realize the deferred tax asset are considered including taxable income in prior carry-back years, future reversals of existing temporary differences, tax planning strategies, and future taxable income exclusive of reversing temporary differences and carry-forwards. The predictability that future taxable income, exclusive of reversing temporary differences, will occur is the most subjective of these four sources. The presence of cumulative losses in recent years is considered significant negative evidence, making it difficult for a company to rely on future taxable income, exclusive of reversing temporary differences and carry-forwards, as a reliable source of taxable income to realize a deferred tax asset. Judgment is a critical element in making this assessment. Changes in the valuation allowance that result from favorable changes in those circumstances involving the credit quality of loans that cause a change in judgment about the realization of deferred tax assets in future years are recorded through income tax expense.

Significant estimates used in accounting for income taxes relate to the determination of taxable income, the determination of temporary differences between book and tax bases, the valuation allowance for deferred tax assets, as well as estimates on the realizability of income tax credits and utilization of net operating losses.

Income tax expense or benefit for the year is allocated among continuing operations, discontinued operations, and other comprehensive income (loss), as applicable. The amount allocated to continuing operations is the income tax effect of the pretax income or loss from continuing operations that occurred during the year, plus or minus the income tax effect of (a) changes in circumstances that cause a change in judgment about the realization of deferred tax assets in future years, (b) changes in income

## Table of Contents

tax laws or rates, and (c) changes in income tax status, subject to certain exceptions.

Synovus accrues tax liabilities for uncertain income tax positions based on current assumptions regarding the ultimate outcome through an examination process by weighing the facts and circumstances available at the reporting date. If related tax benefits of a transaction are not more likely than not of being sustained upon examination, Synovus will accrue a tax liability for the expected taxes associated with the transaction. Events and circumstances may alter the estimates and assumptions used in the analysis of its income tax positions and, accordingly, Synovus' effective tax rate may fluctuate in the future. Synovus also recognizes accrued interest and penalties related to unrecognized income tax benefits as a component of income tax expense.

### Share-based Compensation

Synovus has a long-term incentive plan under which the Compensation Committee of the Board of Directors has the authority to grant share-based awards to Synovus employees. Synovus' share-based compensation costs are recorded as a component of salaries and other personnel expense in the consolidated statements of operations. Share-based compensation expense for service-based awards is recognized net of estimated forfeitures for plan participants on a straight-line basis over the vesting period.

### Fair Value Measurements and Disclosures

Fair value estimates are made at a specific point in time, based on relevant market information and other information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale, at one time, the entire holdings of a particular financial instrument. Because no market exists for a portion of the financial instruments, fair value estimates are also based on judgments regarding estimated cash flows, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Management employs independent third-party pricing services to provide fair value estimates for Synovus' investment securities available for sale, trading account assets, and derivative financial instruments. Fair values for fixed income investment securities and certain derivative financial instruments are typically the prices supplied by the third-party pricing service, which utilize quoted market prices, broker/dealer quotations for identical or similar securities, and/or inputs that are observable in the market, either directly or indirectly, for substantially similar securities. Level 1 securities are typically exchange quoted prices. Level 2 and Level 3 securities are typically matrix priced by the third-party pricing service to calculate the fair value. Such fair value measurements consider observable data such as relevant broker/dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and the respective terms and conditions for debt instruments.

Management uses various validation procedures to validate the prices received from pricing services and quotations received from dealers are reasonable for each relevant financial instrument, including reference to relevant broker/dealer quotes or other market quotes and a review of valuations and trade activity of comparable securities. Consideration is given to the nature of the quotes (e.g., indicative or firm) and the relationship of recently evidenced market activity to the prices provided by the third-party pricing service. Further, management also employs the services of an additional independent pricing firm as a means to verify and confirm the fair values of our primary independent pricing firms.

Understanding the third-party pricing service's valuation methods, assumptions and inputs used by the firm is an important part of the process of determining that reasonable and reliable fair values are being obtained. Management evaluates quantitative and qualitative information provided by the third-party pricing services to assess whether they continue to exhibit the high level of expertise and internal controls that management relies upon.

Fair value estimates are based on existing financial instruments on the consolidated balance sheet, without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes, premises and equipment, equity method investments, goodwill and other intangible assets. In addition, the income tax ramifications related to the realization of the unrealized gains and losses on available for sale investment securities and cash flow hedges can have a significant effect on fair value estimates and have not been

considered in any of the estimates.

Recently Adopted and Pending Accounting Standards Updates

Effective July 1, 2011, Synovus adopted ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring. The ASU provides additional guidance to assist creditors in determining whether a modification of a receivable meets the criteria to be considered a TDR, both for purposes of recognizing loan losses and additional disclosures regarding TDRs. A modification of a credit arrangement constitutes a TDR if it constitutes a concession and the debtor is experiencing financial difficulties. The clarification for classification of loans as TDRs that was provided in ASU 2011-02, was applied to all debt restructurings occurring on or after January 1, 2011, and the measurement of impairment for those newly identified TDRs was

109

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Table of Contents

applied prospectively beginning on July 1, 2011. The related disclosures, which were previously deferred by ASU 2011-01, were also included for the interim reporting period ending September 30, 2011, and will be included for subsequent reporting periods. As a result of the adoption of ASU 2011-02, Synovus' level of TDRs increased by approximately \$190 million at the date of adoption. The overall level of the allowance for loan losses did not materially change as a result of the increase in TDRs.

In September 2011, the FASB issued ASU 2011-08, Testing Goodwill for Impairment (the revised standard). Under the new standard, an entity has the option to first assess qualitative factors to determine whether it is necessary to perform the current two-step test. If an entity believes, as a result of its qualitative assessment, that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further testing is required. An entity can choose to perform the qualitative assessment on none, some or all of its reporting units. Moreover, an entity can bypass the qualitative assessment for any reporting unit in any period and proceed directly to step one of the impairment test, and then resume performing the qualitative assessment in any subsequent period. The revised standard is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. However, an entity can choose to early adopt even if its annual test date is before the issuance of the final standard, provided that the entity has not yet performed its 2011 annual impairment test or issued its financial statements. Synovus is currently evaluating the impact of adopting ASU 2011-03 on its current approach to evaluating goodwill impairment, and at this point, does not anticipate making significant changes to the current approach that has been applied on a historic basis when applying the new guidance. In December 2011, the FASB issued ASU 2011-11, "Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities." The ASU requires additional disclosures about financial instruments and derivative instruments that are offset or subject to an enforceable master netting arrangement or similar agreement. The ASU is effective for the interim reporting period ending March 31, 2013 with retrospective disclosure for all comparative periods presented. The Company is evaluating the impact of the ASU; however, it is not expected to materially impact the Company's financial position, results of operations, or EPS.

**Reclassifications**

Prior years' consolidated financial statements are reclassified whenever necessary to conform to the current year's presentation.

**Subsequent Events**

Synovus has evaluated, for consideration or disclosure, all transactions, events, and circumstances subsequent to the date of the consolidated balance sheet and through the date the accompanying audited consolidated financial statements were issued, and has reflected or disclosed those items within the consolidated financial statements and related footnotes as deemed appropriate, if any.

**Note 2 - Discontinued Operations****Merchant Services**

During 2009, Synovus committed to a plan to sell its merchant services business. The sale was completed on March 31, 2010. Accordingly, the revenues and expenses of the merchant services business have been reported as discontinued operations for the years ended December 31, 2010 and 2009. Income from discontinued operations for the year ended December 31, 2010 includes the gain on sale of this business. There were no significant assets, liabilities, revenues, expenses or cash flows associated with the merchant services business.

The following amounts have been segregated from continuing operations and included in income from discontinued operations, net of income taxes, in the consolidated statements of operations.

| (in thousands)   | 2010     | 2009      |
|--|----------|-----------|
| Merchant services revenues                               | \$73,926 | 17,605    |
| Merchant services expense                                | 3,285    | 9,878     |
| Merchant services income, before income taxes            | 70,641   | (1) 7,727 |
| Income tax expense                                       | 27,479   | 3,137     |
| Income from discontinued operations, net of income taxes | \$43,162 | (1) 4,590 |



(1) Includes a pre-tax gain of \$69.5 million (\$42.4 million net of tax) from the sale of the merchant services business in March 2010.

Cash flows from discontinued operations were limited to revenues and expenses of discontinued operations as components of income from discontinued operations, net of income taxes. The proceeds from sale of the merchant services business are included as a component of net cash provided by / (used in) in the investing activities section of the Consolidated Statement of

110

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Table of Contents

Cash Flows and the gain on sale is included as a component of net cash provided by operating activities in the Consolidated Statement of Cash Flows for the year ended December 31, 2010.

## Note 3 - Restructuring Charges

For the years ended December 31, 2011, 2010 and 2009 total restructuring charges are as follows:

| (in thousands)                      | Years Ended December 31, |       |       |
|-------------------------------------|--------------------------|-------|-------|
|                                     | 2011                     | 2010  | 2009  |
| Severance charges                   | \$17,570                 | 3,038 | 5,461 |
| Lease termination charges           | 3,147                    | —     | —     |
| Asset impairment charges            | 5,714                    | —     | —     |
| Professional fees and other charges | 4,234                    | 2,500 | 534   |
| Total restructuring charges         | \$30,665                 | 5,538 | 5,995 |

In January 2011, Synovus announced efficiency and growth initiatives intended to streamline operations, boost productivity, reduce expenses, and increase revenue. During the year ended December 31, 2011, Synovus recognized restructuring charges of \$30.7 million associated with these initiatives. As part of these efficiency initiatives, during the year ended December 31, 2011 Synovus closed 31 branches and transferred premises and equipment with a carrying value of \$17.8 million immediately preceding the transfer to other assets held for sale, a component of other assets on the consolidated balance sheet. During 2011, Synovus recognized impairment charges of \$5.7 million upon transfer of these assets to other assets held for sale and received proceeds of \$5.1 million from sales of these assets. The carrying value of the remaining held for sale assets was \$7.0 million at December 31, 2011.

During the years ended December 31, 2010 and 2009, Synovus recognized approximately \$5.5 million and \$6.0 million, in restructuring charges, respectively, related to other cost saving strategies.

The liability for restructuring activities was \$1.5 million at December 31, 2011 which consists primarily of estimated severance payments and lease termination payments. Cash payments associated with this liability are expected to occur over the next six months.

Severance charges were recognized in accordance with the one-time employee termination benefit provisions of ASC 420-10-25 upon management's commitment to a plan identifying the number of employees to be terminated, the terms of the benefit arrangement, and upon communication of this information to the employees to be terminated. While recognition of restructuring charges is triggered by communication of the plan and benefit information to affected employees, the timing of recognition depends on whether an employee is required to render further service in order to receive the termination benefits. For employees who are not required to render further service to receive termination benefits or who are not required to render service beyond a minimum retention period of 60 days, a liability is recognized on the date of communication to affected employees. For employees who are required to work beyond the minimum retention period to receive termination benefits, the fair value of termination benefits at the communication date is recognized ratably over the future service period.

In accordance with ASC 360-10-35, restructuring charges were recognized upon a significant adverse change in the extent or manner in which a long-lived asset is being used (removed from service), or upon management's commitment to a plan to sell an asset. Restructuring charges resulting from lease termination expenses were recognized in accordance with ASC 840-20 and ASC 840-30 upon notifying the lessor of Synovus' intent to terminate a lease.

## Note 4 - Trading Account Assets

The following table summarizes trading account assets at December 31, 2011 and 2010, which are reported at fair value.



Table of Contents

| (in thousands)  | December 31, |        |
|---|--------------|--------|
|   | 2011         | 2010   |
| U.S. Treasury securities  | \$—          | 1,393  |
| Mortgage-backed securities issued by U.S. Government agencies                       | 33           | —      |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 4,040        | 6,254  |
| All other residential mortgage-backed securities                                    | 11,748       | 13,768 |
| State and municipal securities  | 10           | 834    |
| Other investments   | 1,035        | 45     |
| Total   | \$16,866     | 22,294 |

## Note 5 - Other Loans Held for Sale

Loans are transferred to other loans held for sale at fair value when Synovus makes the determination to sell specifically identified loans. The fair value of the loans is primarily determined by analyzing the underlying collateral of the loan and the anticipated market prices of similar assets less estimated costs to sell. At the time of transfer, if the fair value is less than the carrying amount, the difference is recorded as a charge-off against the allowance for loan losses. Decreases in the fair value subsequent to the transfer, as well as gains/losses realized from sale of these loans, are recognized as (gains) losses on other loans held for sale, net as a component of non-interest expense on the consolidated statements of operations.

During the years ended December 31, 2011, 2010, and 2009, Synovus transferred loans with a carrying value immediately preceding the transfer totaling \$681.6 million, \$1.36 billion, and \$890.5 million, respectively, to other loans held for sale. Synovus recognized charge-offs upon transfer on these loans totaling \$194.9 million, \$405.0 million, and \$352.7 million for the years ended December 31, 2011, 2010, and 2009, respectively. Charge-offs resulted in a new cost basis (fair value less costs to sell) of \$486.7 million, \$959.3 million, and \$537.8 million, respectively, for the loans transferred during the years ended December 31, 2011, 2010, and 2009; and were based on the fair value, less estimated costs to sell, of the loans at the time of transfer.

## Note 6 - Investment Securities Available for Sale

The amortized cost, gross unrealized gains and losses, and estimated fair values of investment securities available for sale at December 31, 2011 and 2010 are summarized below.

Table of Contents

| (in thousands)  | December 31, 2011                |                              |                               |             |
|---|----------------------------------|------------------------------|-------------------------------|-------------|
|   | Amortized<br>Cost <sup>(1)</sup> | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value  |
| U.S. Treasury securities  | \$426                            | —                            | —                             | 426         |
| U.S. Government agency securities   | 37,489                           | 3,004                        | —                             | 40,493      |
| Securities issued by U.S. Government sponsored enterprises                          | 667,707                          | 8,333                        | (619)                         | ) 675,421   |
| Mortgage-backed securities issued by U.S. Government agencies                       | 266,682                          | 19,071                       | —                             | 285,753     |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 1,955,988                        | 46,275                       | (257)                         | ) 2,002,006 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 651,379                          | 1,646                        | (1,525)                       | ) 651,500   |
| State and municipal securities  | 24,530                           | 808                          | (20)                          | ) 25,318    |
| Equity securities   | 4,147                            | —                            | (388)                         | ) 3,759     |
| Other investments   | 5,449                            | —                            | —                             | 5,449       |
| Total   | \$3,613,797                      | 79,137                       | (2,809)                       | ) 3,690,125 |
|   | December 31, 2010                |                              |                               |             |
| (in thousands)  | Amortized<br>Cost <sup>(1)</sup> | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value  |
| U.S. Treasury securities  | \$251,842                        | 5,830                        | —                             | 257,672     |
| U.S. Government agency securities   | 48,107                           | 3,685                        | (1)                           | ) 51,791    |
| Securities issued by U.S. Government sponsored enterprises                          | 846,536                          | 18,845                       | (3,061)                       | ) 862,320   |
| Mortgage-backed securities issued by U.S. Government agencies                       | 447,502                          | 12,706                       | (370)                         | ) 459,838   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 1,569,955                        | 65,421                       | (5,931)                       | ) 1,629,445 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 28,985                           | 1,011                        | (2)                           | ) 29,994    |
| State and municipal securities  | 49,385                           | 1,066                        | (108)                         | ) 50,343    |
| Equity securities   | 11,970                           | 836                          | —                             | 12,806      |
| Other investments   | 84,909                           | 1,150                        | —                             | 86,059      |
| Total   | \$3,339,191                      | 110,550                      | (9,473)                       | ) 3,440,268 |

Amortized cost is adjusted for other-than-temporary impairment charges in 2011 and 2010, which have been <sup>(1)</sup> recognized in the consolidated statements of operations in the applicable period, and were considered inconsequential.

At December 31, 2011 and 2010, investment securities with a carrying value of \$2.48 billion and \$2.60 billion, respectively, were pledged to secure certain deposits, securities sold under repurchase agreements, payment network arrangements, and FHLB advances as required by law and contractual agreements.

Synovus has reviewed investment securities that are in an unrealized loss position as of December 31, 2011 and 2010 for other-than-temporary impairment and does not consider any securities in an unrealized loss position to be other-than-temporarily impaired. Synovus does not intend to sell any of the investment securities prior to the recovery of the unrealized loss, which may be until maturity, and it is not more likely than not that Synovus will be required to sell any of the securities in an unrealized loss position. The unrealized losses are related to increases in interest rates on comparable securities from the date of purchase. Synovus regularly evaluates its investment securities portfolio to

ensure that there are no conditions that would indicate that unrealized losses represent other-than-temporary impairment. These factors include length of time that the security has been in a loss position, the extent that the fair value has been below amortized cost, and the credit standing of the issuer.

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2011 are presented below.

113

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Table of Contents

| (in thousands)  | December 31, 2011   |                   |                     |                   |                  |                   |
|---|---------------------|-------------------|---------------------|-------------------|------------------|-------------------|
|   | Less than 12 Months |                   | 12 Months or Longer |                   | Total Fair Value |                   |
|   | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value       | Unrealized Losses |
| U.S. Treasury securities  | \$—                 | —                 | —                   | —                 | —                | —                 |
| U.S. Government agency securities   | —                   | —                 | —                   | —                 | —                | —                 |
| Securities issued by U.S. Government sponsored enterprises                          | 349,370             | (619)             | —                   | —                 | 349,370          | (619)             |
| Mortgage-backed securities issued by U.S. Government agencies                       | —                   | —                 | —                   | —                 | —                | —                 |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 148,283             | (257)             | —                   | —                 | 148,283          | (257)             |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 337,060             | (1,521)           | 297                 | (4)               | 337,357          | (1,525)           |
| State and municipal securities  | 32                  | (3)               | 883                 | (17)              | 915              | (20)              |
| Equity securities   | 2,367               | (388)             | —                   | —                 | 2,367            | (388)             |
| Other investments   | —                   | —                 | —                   | —                 | —                | —                 |
| <b>Total</b>  | <b>\$837,112</b>    | <b>(2,788)</b>    | <b>1,180</b>        | <b>(21)</b>       | <b>838,292</b>   | <b>(2,809)</b>    |
|   | December 31, 2010   |                   |                     |                   |                  |                   |
|   | Less than 12 Months |                   | 12 Months or Longer |                   | Total Fair Value |                   |
| (in thousands)  | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value       | Unrealized Losses |
| U.S. Treasury securities  | \$—                 | —                 | —                   | —                 | —                | —                 |
| U.S. Government agency securities   | 191                 | (1)               | —                   | —                 | 191              | (1)               |
| Securities issued by U.S. Government sponsored enterprises                          | 181,430             | (3,061)           | —                   | —                 | 181,430          | (3,061)           |
| Mortgage-backed securities issued by U.S. Government agencies                       | 70,577              | (370)             | —                   | —                 | 70,577           | (370)             |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 491,838             | (5,931)           | —                   | —                 | 491,838          | (5,931)           |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | 1,007               | (2)               | —                   | —                 | 1,007            | (2)               |
| State and municipal securities.   | 4,643               | (70)              | 1,506               | (38)              | 6,149            | (108)             |
| Equity securities   | —                   | —                 | —                   | —                 | —                | —                 |
| Other investments   | —                   | —                 | —                   | —                 | —                | —                 |

|       |           |        |   |       |     |   |         |        |   |
|-------|-----------|--------|---|-------|-----|---|---------|--------|---|
| Total | \$749,686 | (9,435 | ) | 1,506 | (38 | ) | 751,192 | (9,473 | ) |
|-------|-----------|--------|---|-------|-----|---|---------|--------|---|

The amortized cost and fair value by contractual maturity of investment securities available for sale at December 31, 2011 are shown below. The expected life of mortgage-backed securities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. For purposes of the maturity table, mortgage-backed securities, which are not due at a single maturity date, have been classified based on the contractual maturity date.



Table of Contents

| (in thousands)  | Distribution of Maturities at December 31, 2011 |              |               |                    |                    | Total     |
|---|---|--------------|---------------|--------------------|--------------------|-----------|
|   | Within One Year                                 | 1 to 5 Years | 5 to 10 Years | More Than 10 Years | No Stated Maturity |           |
| Amortized Cost  |   |              |               |                    |                    |           |
| U.S. Treasury securities  | \$426   | —            | —             | —                  | —                  | 426       |
| U.S. Government agency securities   | —   | 451          | 30,024        | 7,014              | —                  | 37,489    |
| Securities issued by U.S. Government sponsored enterprises                          | 16,979  | 650,728      | —             | —                  | —                  | 667,707   |
| Mortgage-backed securities issued by U.S. Government agencies                       | —   | 293          | 223           | 266,166            | —                  | 266,682   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 1,053   | 22,220       | 635,109       | 1,297,606          | —                  | 1,955,988 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —   | —            | 161           | 651,218            | —                  | 651,379   |
| State and municipal securities  | 3,548   | 11,505       | 5,072         | 4,405              | —                  | 24,530    |
| Other investments   | 999   | 450          | —             | 4,000              | —                  | 5,449     |
| Securities with no stated maturity (equity securities)                              | —   | —            | —             | —                  | 4,147              | 4,147     |
| Total   | \$23,005  | 685,647      | 670,589       | 2,230,409          | 4,147              | 3,613,797 |
| Fair Value  |   |              |               |                    |                    |           |
| U.S. Treasury securities  | \$426   | —            | —             | —                  | —                  | 426       |
| U.S. Government agency securities   | —   | 451          | 32,139        | 7,903              | —                  | 40,493    |
| Securities issued by U.S. Government sponsored enterprises                          | 17,345  | 658,076      | —             | —                  | —                  | 675,421   |
| Mortgage-backed securities issued by U.S. Government agencies                       | —   | 310          | 238           | 285,205            | —                  | 285,753   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | 1,095   | 23,176       | 637,384       | 1,340,351          | —                  | 2,002,006 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —   | —            | 164           | 651,336            | —                  | 651,500   |
| State and municipal securities  | 3,567   | 11,883       | 5,220         | 4,648              | —                  | 25,318    |
| Other investments   | 999   | 450          | —             | 4,000              | —                  | 5,449     |
| Securities with no stated maturity (equity securities)                              | —   | —            | —             | —                  | 3,759              | 3,759     |

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|       |          |         |         |           |       |           |
|-------|----------|---------|---------|-----------|-------|-----------|
| Total | \$23,432 | 694,346 | 675,145 | 2,293,443 | 3,759 | 3,690,125 |
|-------|----------|---------|---------|-----------|-------|-----------|

Proceeds from sales, gross gains, and gross losses on sales of securities available for sale at December 31, 2011, 2010 and 2009 are presented below. Other-than-temporary impairment charges of \$1.6 million , \$2.2 million, and \$925 thousand respectively, are included in gross realized losses for the years ended December 31, 2011, 2010 and 2009

| (in thousands)                            | 2011        | 2010     | 2009     |   |
|---|-------------|----------|----------|---|
| Proceeds                                  | \$2,002,922 | 20,704   | 260,041  |   |
| Gross realized gains                      | 76,654      | 927      | 14,992   |   |
| Gross realized losses                     | (1,647      | ) (2,198 | ) (925   | ) |
| Investment securities gains (losses), net | \$75,007    | (1,271   | ) 14,067 |   |

Note 7 – Loans and Allowance for Loan Losses

Loans outstanding, by classification, are summarized below.

Table of Contents

| (in thousands)                              | December 31, |            |
|---|--------------|------------|
|   | 2011         | 2010       |
| Investment properties                       | \$4,557,313  | 5,059,102  |
| 1-4 family properties                       | 1,618,484    | 2,102,787  |
| Land acquisition                            | 1,094,821    | 1,218,691  |
| Total commercial real estate                | 7,270,618    | 8,380,580  |
| Commercial and industrial                   | 8,941,274    | 9,264,811  |
| Home equity lines                           | 1,619,585    | 1,648,039  |
| Consumer mortgages                          | 1,411,749    | 1,475,261  |
| Credit cards                                | 273,098      | 284,970    |
| Other retail loans                          | 575,475      | 542,538    |
| Total retail                                | 3,879,907    | 3,950,808  |
| Total loans                                 | 20,091,799   | 21,596,199 |
| Deferred fees and costs, net                | (11,986 )    | (10,436 )  |
| Total loans, net of deferred fees and costs | \$20,079,813 | 21,585,763 |

Total commercial real estate loans represent 36.2% and 38.8% of the total loan portfolio at December 31, 2011 and 2010, respectively. Due to continued instability in real estate values, the loans in the commercial real estate portfolio may have a greater risk of non-collection than other loans.

A substantial portion of the loan portfolio is secured by real estate in markets located throughout Georgia, Alabama, Tennessee, South Carolina, and Florida. Accordingly, the ultimate collectability of a substantial portion of the loan portfolio is susceptible to changes in market conditions in these areas.

The following is a summary of current, accruing past due, and non-accrual loans by portfolio class as of December 31, 2011 and 2010.

Table of Contents

## Current, Accruing Past Due, and Non-accrual Loans

| December 31, 2011            |              |                                    |   |                               |            |            |
|------------------------------|--------------|------------------------------------|---|-------------------------------|------------|------------|
| ( in thousands)              | Current      | Accruing<br>30-89 Days<br>Past Due | Accruing<br>90 Days or<br>Greater<br>Past Due | Total<br>Accruing<br>Past Due | Nonaccrual | Total      |
| Investment properties        | \$4,450,627  | 10,866                             | 54  | 10,920                        | 95,766     | 4,557,313  |
| 1-4 family properties        | 1,396,778    | 23,480                             | 642   | 24,122                        | 197,584    | 1,618,484  |
| Land acquisition             | 855,021      | 5,299                              | 350   | 5,649                         | 234,151    | 1,094,821  |
| Total commercial real estate | 6,702,426    | 39,645                             | 1,046   | 40,691                        | 527,501    | 7,270,618  |
| Commercial and industrial    | 8,618,813    | 49,826                             | 5,035   | 54,861                        | 267,600    | 8,941,274  |
| Home equity lines            | 1,581,469    | 12,893                             | 664   | 13,557                        | 24,559     | 1,619,585  |
| Consumer mortgages           | 1,326,411    | 23,213                             | 5,130   | 28,343                        | 56,995     | 1,411,749  |
| Credit cards                 | 267,511      | 3,113                              | 2,474   | 5,587                         | —          | 273,098    |
| Other retail loans           | 562,706      | 6,232                              | 171   | 6,403                         | 6,366      | 575,475    |
| Total retail                 | 3,738,097    | 45,451                             | 8,439   | 53,890                        | 87,920     | 3,879,907  |
| Total loans                  | \$19,059,336 | 134,922                            | 14,520  | 149,442                       | 883,021    | 20,091,799 |

  

| December 31, 2010            |              |                                    |   |                               |            |            |
|------------------------------|--------------|------------------------------------|---|-------------------------------|------------|------------|
| ( in thousands)              | Current      | Accruing<br>30-89 Days<br>Past Due | Accruing<br>90 Days or<br>Greater<br>Past Due | Total<br>Accruing<br>Past Due | Nonaccrual | Total      |
| Investment properties        | \$4,927,147  | 21,134                             | 1,398   | 22,532                        | 109,423    | 5,059,102  |
| 1-4 family properties        | 1,773,062    | 29,749                             | 2,397   | 32,146                        | 297,579    | 2,102,787  |
| Land acquisition             | 998,658      | 12,656                             | 2,853   | 15,509                        | 204,524    | 1,218,691  |
| Total commercial real estate | 7,698,867    | 63,539                             | 6,648   | 70,187                        | 611,526    | 8,380,580  |
| Commercial and industrial    | 8,998,715    | 50,248                             | 4,230   | 54,478                        | 211,618    | 9,264,811  |
| Home equity lines            | 1,616,006    | 14,132                             | 153   | 14,285                        | 17,748     | 1,648,039  |
| Consumer mortgages           | 1,405,781    | 22,979                             | 1,153   | 24,132                        | 45,348     | 1,475,261  |
| Credit cards                 | 277,442      | 3,715                              | 3,813   | 7,528                         | —          | 284,970    |
| Other retail loans           | 531,010      | 5,921                              | 225   | 6,146                         | 5,382      | 542,538    |
| Total retail                 | 3,830,239    | 46,747                             | 5,344   | 52,091                        | 68,478     | 3,950,808  |
| Total loans                  | \$20,527,821 | 160,534                            | 16,222  | 176,756                       | 891,622    | 21,596,199 |

Nonaccrual loans as of December 31, 2011 and 2010 were \$883.0 million and \$891.6 million, respectively. Interest income on nonaccrual loans outstanding at December 31, 2011 and 2010 that would have been recorded if the loans had been current and performed in accordance with their original terms was \$71.3 million and \$87.1 million, respectively. Interest income recorded on these loans for the years ended December 31, 2011 and 2010 was approximately \$19 million and approximately \$32 million, respectively.

The credit quality of the loan portfolio is summarized no less frequently than quarterly using the standard asset classification system utilized by the federal banking agencies. These classifications are divided into three groups – Not Classified (Pass), Special Mention, and Classified or Adverse rating (Substandard, Doubtful, and Loss) and are defined as follows:

Pass - loans which are well protected by the current net worth and paying capacity of the obligor (or guarantors, if any) or by the fair value, less cost to acquire and sell, of any underlying collateral in a timely manner.

Special Mention - loans which have potential weaknesses that deserve management's close attention. These loans are not adversely classified and do not expose an institution to sufficient risk to warrant an adverse classification.

Substandard - loans which are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged, if any. Loans with this classification are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful - loans which have all the weaknesses inherent in loans classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full highly questionable and improbable on the basis of currently known facts,

Table of Contents

conditions, and values.

Loss - loans which are considered by management to be uncollectible and of such little value that its continuance on the institution's books as an asset, without establishment of a specific valuation allowance or charge-off is not warranted.

In the following tables, retail loans are classified as pass except when a retail loan reaches 90 days past due, it is downgraded to substandard, and upon reaching 120 days past due, it is downgraded to loss and charged off, in accordance with the FFIEC Uniform Retail Credit Classification and Account Management Policy.

## Loan Portfolio Credit Exposure by Risk Grade

| (in thousands)               | December 31, 2011 |                 |                            |                         |                     | Total                    |
|------------------------------|-------------------|-----------------|----------------------------|-------------------------|---------------------|--------------------------|
|                              | Pass              | Special Mention | Substandard <sup>(1)</sup> | Doubtful <sup>(2)</sup> | Loss <sup>(2)</sup> |                          |
| Investment properties        | \$3,443,363       | 778,009         | 328,402                    | 7,539                   | —                   | 4,557,313                |
| 1-4 family properties        | 977,083           | 269,152         | 361,210                    | 11,039                  | —                   | 1,618,484                |
| Land acquisition             | 500,359           | 132,799         | 456,010                    | 5,653                   | —                   | 1,094,821                |
| Total commercial real estate | 4,920,805         | 1,179,960       | 1,145,622                  | 24,231                  | —                   | 7,270,618                |
| Commercial and industrial    | 7,265,761         | 909,255         | 754,934                    | 11,324                  | —                   | 8,941,274                |
| Home equity lines            | 1,578,938         | —               | 39,811                     | —                       | 836                 | <sup>(3)</sup> 1,619,585 |
| Consumer mortgages           | 1,344,648         | —               | 66,478                     | —                       | 623                 | <sup>(3)</sup> 1,411,749 |
| Credit cards                 | 270,624           | —               | 948                        | —                       | 1,526               | 273,098                  |
| Other retail loans           | 562,623           | —               | 12,349                     | —                       | 503                 | <sup>(3)</sup> 575,475   |
| Total retail                 | 3,756,833         | —               | 119,586                    | —                       | 3,488               | 3,879,907                |
| Total loans                  | \$15,943,399      | 2,089,215       | 2,020,142                  | 35,555                  | 3,488               | 20,091,799               |

  

| (in thousands)               | December 31, 2010 |                 |                            |                         |                     | Total                    |
|------------------------------|-------------------|-----------------|----------------------------|-------------------------|---------------------|--------------------------|
|                              | Pass              | Special Mention | Substandard <sup>(1)</sup> | Doubtful <sup>(2)</sup> | Loss <sup>(2)</sup> |                          |
| Investment properties        | \$3,650,849       | 886,286         | 507,912                    | 14,055                  | —                   | 5,059,102                |
| 1-4 family properties        | 1,132,634         | 383,287         | 573,364                    | 13,502                  | —                   | 2,102,787                |
| Land acquisition             | 512,531           | 158,107         | 545,167                    | 2,886                   | —                   | 1,218,691                |
| Total commercial real estate | 5,296,014         | 1,427,680       | 1,626,443                  | 30,443                  | —                   | 8,380,580                |
| Commercial and industrial    | 7,323,034         | 1,075,590       | 843,982                    | 22,196                  | 9                   | <sup>(4)</sup> 9,264,811 |
| Home equity lines            | 1,610,527         | —               | 36,987                     | —                       | 525                 | <sup>(3)</sup> 1,648,039 |
| Consumer mortgages           | 1,419,485         | —               | 55,479                     | —                       | 297                 | <sup>(3)</sup> 1,475,261 |
| Credit cards                 | 281,157           | —               | 1,379                      | —                       | 2,434               | 284,970                  |
| Other retail loans           | 530,675           | —               | 11,173                     | —                       | 690                 | <sup>(3)</sup> 542,538   |
| Total retail                 | 3,841,844         | —               | 105,018                    | —                       | 3,946               | 3,950,808                |
| Total loans                  | \$16,460,892      | 2,503,270       | 2,575,443                  | 52,639                  | 3,955               | 21,596,199               |

<sup>(1)</sup> Includes \$844.0 million and \$835.0 million of nonaccrual substandard loans at December 31, 2011 and December 31, 2010, respectively.

<sup>(2)</sup> The loans within these risk grades are on nonaccrual status.

<sup>(3)</sup> Represent amounts that were 120 days past due. Per regulatory guidance, these credits are downgraded to the loss category with an allowance for loan losses equal to the full loan amount and are charged off in the subsequent quarter.

<sup>(4)</sup> Amount was fully reserved at December 31, 2010 and was charged-off during the first quarter of 2011.



Table of Contents

Activity in the allowance for loan losses is summarized below.

| (in thousands)                             | Years Ended December 31, |              |              |
|--|--------------------------|--------------|--------------|
|  | 2011                     | 2010         | 2009         |
| Balance at beginning of year               | \$703,547                | 943,725      | 598,301      |
| Provision for loan losses                  | 418,795                  | 1,131,274    | 1,805,599    |
| Recoveries of loans previously charged off | 53,866                   | 46,471       | 32,431       |
| Loans charged off                          | (639,714 )               | (1,417,923 ) | (1,492,606 ) |
| Balance at end of year                     | \$536,494                | 703,547      | 943,725      |

The following table details the change in the allowance for loan losses by loan segment for the years ended December 31, 2011 and 2010.

## Allowance for Loan Losses and Recorded Investment in Loans

| (in thousands)  | As Of and For The Year Ended December 31, 2011 |                         |            |             |              |
|---|--|-------------------------|------------|-------------|--------------|
|   | Commercial Real Estate                         | Commercial & Industrial | Retail     | Unallocated | Total        |
| Allowance for loan losses                             |  |                         |            |             |              |
| Beginning balance                                     | \$353,923                                      | 222,058                 | 43,478     | 84,088      | 703,547      |
| Charge-offs   | (384,297 )                                     | (176,134 )              | (79,283 )  | —           | (639,714 )   |
| Recoveries  | 25,604   | 19,204                  | 9,058      | —           | 53,866       |
| Provision for loan losses                             | 253,864  | 119,760                 | 81,261     | (36,090 )   | 418,795      |
| Ending balance  | \$249,094                                      | 184,888                 | 54,514     | 47,998      | 536,494      |
| Ending balance: individually evaluated for impairment | \$64,447                                       | 42,596                  | 2,441      | —           | 109,484      |
| Loans   |  |                         |            |             |              |
| Ending balance: total loans                           | \$7,270,618                                    | 8,941,274               | 3,879,907  | —           | 20,091,799   |
| Ending balance: individually evaluated for impairment | \$870,157                                      | 384,299                 | 53,116     | —           | 1,307,572    |
|   |  |                         |            |             |              |
|   |  |                         |            |             |              |
| (in thousands)  | As Of and For The Year Ended December 31, 2010 |                         |            |             |              |
|   | Commercial Real Estate                         | Commercial & Industrial | Retail     | Unallocated | Total        |
| Allowance for loan losses                             |  |                         |            |             |              |
| Beginning balance                                     | \$596,458                                      | 209,033                 | 57,312     | 80,922      | 943,725      |
| Charge-offs   | (1,013,526 )                                   | (287,261 )              | (117,136 ) | —           | (1,417,923 ) |
| Recoveries  | 22,068   | 15,812                  | 8,591      | —           | 46,471       |
| Provision for loan losses                             | 748,923  | 284,474                 | 94,711     | 3,166       | 1,131,274    |
| Ending balance  | \$353,923                                      | 222,058                 | 43,478     | 84,088      | 703,547      |
| Ending balance: individually evaluated for impairment | \$53,966                                       | 30,222                  | 1,051      | —           | 85,239       |
| Loans   |  |                         |            |             |              |
| Ending balance: total loans                           | \$8,380,580                                    | 9,264,811               | 3,950,808  | —           | 21,596,199   |
| Ending balance: individually evaluated for impairment | \$809,577                                      | 275,055                 | 15,882     | —           | 1,100,514    |





Table of Contents

Below is a detailed summary of impaired loans (including accruing TDRs) as of December 31, 2011 and 2010.

## Impaired Loans (including accruing TDRs)

| (in thousands)                     | December 31, 2011   |                          |                   |                             |                            |
|------------------------------------|---------------------|--------------------------|-------------------|-----------------------------|----------------------------|
|                                    | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
| With no related allowance recorded |                     |                          |                   |                             |                            |
| Investment properties              | \$59,930            | 96,238                   | —                 | 67,324                      | —                          |
| 1-4 family properties              | 118,756             | 274,959                  | —                 | 158,763                     | —                          |
| Land acquisition                   | 196,823             | 295,562                  | —                 | 174,590                     | —                          |
| Total commercial real estate       | 375,509             | 666,759                  | —                 | 400,677                     | —                          |
| Commercial and industrial          | 65,357              | 117,468                  | —                 | 74,995                      | —                          |
| Home equity lines                  | 3,948               | 5,394                    | —                 | 4,450                       | —                          |
| Consumer mortgages                 | 4,970               | 6,293                    | —                 | 3,907                       | —                          |
| Credit cards                       | —                   | —                        | —                 | —                           | —                          |
| Other retail loans                 | 736                 | 738                      | —                 | 68                          | —                          |
| Total retail                       | 9,654               | 12,425                   | —                 | 8,425                       | —                          |
| Total                              | \$450,520           | 796,652                  | —                 | 484,097                     | —                          |
| With allowance recorded            |                     |                          |                   |                             |                            |
| Investment properties              | \$227,045           | 227,510                  | 23,384            | 232,717                     | 6,773                      |
| 1-4 family properties              | 164,756             | 168,315                  | 23,499            | 121,107                     | 2,859                      |
| Land acquisition                   | 102,847             | 118,868                  | 17,564            | 97,054                      | 2,136                      |
| Total commercial real estate       | 494,648             | 514,693                  | 64,447            | 450,878                     | 11,768                     |
| Commercial and industrial          | 318,942             | 324,623                  | 42,596            | 244,801                     | 5,888                      |
| Home equity lines                  | 6,995               | 6,995                    | 93                | 2,112                       | 17                         |
| Consumer mortgages                 | 34,766              | 32,455                   | 2,306             | 20,331                      | 660                        |
| Credit card                        | —                   | —                        | —                 | —                           | —                          |
| Other retail loans                 | 1,701               | 1,701                    | 42                | 6,399                       | 31                         |
| Total retail                       | 43,462              | 41,151                   | 2,441             | 28,842                      | 708                        |
| Total                              | \$857,052           | 880,467                  | 109,484           | 724,521                     | 18,364                     |
| Total                              |                     |                          |                   |                             |                            |
| Investment properties              | \$286,975           | 323,748                  | 23,384            | 300,041                     | 6,773                      |
| 1-4 family properties              | 283,512             | 443,274                  | 23,499            | 279,870                     | 2,859                      |
| Land acquisition                   | 299,670             | 414,430                  | 17,564            | 271,644                     | 2,136                      |
| Total commercial real estate       | 870,157             | 1,181,452                | 64,447            | 851,555                     | 11,768                     |
| Commercial and industrial          | 384,299             | 442,091                  | 42,596            | 319,796                     | 5,888                      |
| Home equity lines                  | 10,943              | 12,389                   | 93                | 6,562                       | 17                         |
| Consumer mortgages                 | 39,736              | 38,748                   | 2,306             | 24,238                      | 660                        |
| Credit cards                       | —                   | —                        | —                 | —                           | —                          |
| Other retail loans                 | 2,437               | 2,439                    | 42                | 6,467                       | 31                         |
| Total retail                       | 53,116              | 53,576                   | 2,441             | 37,267                      | 708                        |
| Total impaired loans               | \$1,307,572         | 1,677,119                | 109,484           | 1,208,618                   | 18,364                     |



Table of Contents

| (in thousands)                     | December 31, 2010   |                          |                   |
|------------------------------------|---------------------|--------------------------|-------------------|
|                                    | Recorded Investment | Unpaid Principal Balance | Related Allowance |
| With no related allowance recorded |                     |                          |                   |
| Investment properties              | \$72,978            | 124,689                  | —                 |
| 1-4 family properties              | 204,548             | 452,338                  | —                 |
| Land acquisition                   | 160,842             | 273,135                  | —                 |
| Total commercial real estate       | 438,368             | 850,162                  | —                 |
| Commercial and industrial          | 78,761              | 125,600                  | —                 |
| Home equity lines                  | 3,775               | 5,572                    | —                 |
| Consumer mortgages                 | 5,424               | 7,588                    | —                 |
| Credit cards                       | —                   | —                        | —                 |
| Other retail loans                 | 9                   | 10                       | —                 |
| Total retail                       | 9,208               | 13,170                   | —                 |
| Total                              | \$526,337           | 988,932                  | —                 |
| With allowance recorded            |                     |                          |                   |
| Investment properties              | \$197,118           | 197,443                  | 17,538            |
| 1-4 family properties              | 85,460              | 89,705                   | 22,317            |
| Land acquisition                   | 88,631              | 91,772                   | 14,111            |
| Total commercial real estate       | 371,209             | 378,920                  | 53,966            |
| Commercial and industrial          | 196,294             | 199,337                  | 30,222            |
| Home equity lines                  | 3,199               | 3,200                    | 247               |
| Consumer mortgages                 | 3,396               | 3,396                    | 799               |
| Credit cards                       | —                   | —                        | —                 |
| Other retail loans                 | 79                  | 79                       | 5                 |
| Total retail                       | 6,674               | 6,675                    | 1,051             |
| Total                              | \$574,177           | 584,932                  | 85,239            |
| Total                              |                     |                          |                   |
| Investment properties              | \$270,096           | 322,132                  | 17,538            |
| 1-4 family properties              | 290,008             | 542,043                  | 22,317            |
| Land acquisition                   | 249,473             | 364,907                  | 14,111            |
| Total commercial real estate       | 809,577             | 1,229,082                | 53,966            |
| Commercial and industrial          | 275,055             | 324,937                  | 30,222            |
| Home equity lines                  | 6,974               | 8,772                    | 247               |
| Consumer mortgages                 | 8,820               | 10,984                   | 799               |
| Credit cards                       | —                   | —                        | —                 |
| Other retail loans                 | 88                  | 89                       | 5                 |
| Total retail                       | 15,882              | 19,845                   | 1,051             |
| Total impaired loans               | \$1,100,514         | 1,573,864                | 85,239            |

The average recorded investment in impaired loans was approximately \$1.21 billion, \$999.2 million, and \$1.37 billion for the years ended December 31, 2011, 2010, and 2009, respectively. Excluding accruing TDRs, there was no interest income recognized for the investment in impaired loans for the years ended December 31, 2011, 2010, and 2009. Interest income recognized for accruing TDRs was approximately \$18.4 million, \$14.4 million, and \$8.9 million for the years ended December 31, 2011, 2010, and 2009 respectively. At December 31, 2011, 2010 and 2009, all impaired loans, other than \$668.5 million, \$464.1 million, and \$213.6 million, respectively, of accruing TDRs, were on nonaccrual status.

Effective July 1, 2011, Synovus adopted ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, with retrospective application to January 1, 2011, and has accordingly included the required disclosures below:

121

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Table of Contents

| (in thousands, except contract data)) | Accruing TDRs With Modifications and Renewals Completed During The Year Ended December 31, 2011 |                  |                   |
|---------------------------------------|---|------------------|-------------------|
|                                       | Number of   | Pre-modification | Post-modification |
|                                       | Contracts   | Recorded Balance | Recorded Balance  |
| Investment properties                 | 72  | \$ 164,980       | 162,279           |
| 1-4 family properties                 | 67  | 139,941          | 133,486           |
| Land acquisition                      | 36  | 54,938           | 54,938            |
| Total commercial real estate          | 175   | 359,859          | 350,703           |
| Commercial and industrial             | 116   | 186,476          | 185,267           |
| Home equity lines                     | 7   | 282              | 282               |
| Consumer mortgages                    | 185   | 24,812           | 24,812            |
| Credit cards                          | —   | —                | —                 |
| Other retail loans                    | 18  | 1,072            | 1,072             |
| Total retail                          | 210   | 26,166           | 26,166            |
| Total loans                           | 501   | \$ 572,501       | 562,136           |

| (in thousands, except contract data)) | Non-accruing TDRs With Modifications and Renewals Completed During The Year Ended December 31, 2011 |                  |                   |
|---------------------------------------|---|------------------|-------------------|
|                                       | Number of   | Pre-modification | Post-modification |
|                                       | Contracts   | Recorded Balance | Recorded Balance  |
| Investment properties                 | 11  | \$ 30,148        | 29,648            |
| 1-4 family properties                 | 21  | 27,765           | 21,768            |
| Land acquisition                      | 12  | 6,974            | 6,038             |
| Total commercial real estate          | 44  | 64,887           | 57,454            |
| Commercial and industrial             | 40  | 34,254           | 31,215            |
| Home equity lines                     | 2   | 145              | 145               |
| Consumer mortgages                    | 18  | 5,741            | 5,491             |
| Credit cards                          | —   | —                | —                 |
| Other retail loans                    | —   | —                | —                 |
| Total retail                          | 20  | 5,886            | 5,636             |
| Total loans                           | 104   | \$ 105,027       | 94,305            |

Table of Contents

| (in thousands, except contract data)  | Year Ended December 31, 2011 |                        |
|---|------------------------------|------------------------|
|   | Number of<br>Contracts       | Recorded<br>Investment |
| Troubled Debt Restructurings Entered Into During 2011 That<br>Subsequently Defaulted <sup>(1)</sup> |                              |                        |
| Investment properties   | 2                            | \$944                  |
| 1-4 family properties   | 4                            | 2,554                  |
| Land acquisition  | 3                            | 16,116                 |
| Total commercial real estate  | 9                            | 19,614                 |
| Commercial and industrial   | 13                           | 19,779                 |
| Home equity lines   | —                            | —                      |
| Consumer mortgages  | 7                            | 1,659                  |
| Credit cards  | —                            | —                      |
| Other retail loans  | 1                            | 25                     |
| Total retail  | 8                            | 1,684                  |
| Total loans   | 30                           | \$41,077               |

(1) Subsequently defaulted is defined as the earlier of the troubled debt restructuring being placed on non-accrual status or obtaining 90 days past due with respect to principal and/or interest payments.

If at the time that a loan was designated as a TDR the loan was not already impaired, the measurement of impairment resulting from the TDR designation changes from a general pool-level reserve to a specific loan measurement of impairment in accordance with ASC 310-10-35, Accounting By Creditors for Impairment of a Loan—an amendment of FASB Statements No. 5, ASC 450-20, and No. 15, ASC 310-40. Generally, the change in the allowance for loan losses resulting from such a TDR is not significant. At December 31, 2011, the allowance for loan losses allocated to accruing TDRs totaling \$668.5 million was \$60.7 million compared to accruing TDR's of \$464.1 million with a related allowance for loan losses \$54.9 million at December 31, 2010. Nonaccrual non-homogenous loans (commercial-type impaired loans greater than \$1 million) that are designated as TDRs are individually measured for the amount of impairment, if any, both before and after the TDR designation.

In the ordinary course of business, Synovus has made loans to certain executive officers and directors, including their affiliates, of Synovus and Synovus Bank. Management believes that such loans are made substantially on the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with unaffiliated customers. The following is a summary of loans to executive officers and directors, including their associates, of Synovus and Synovus Bank, and the activity in these loans for the year ended December 31, 2011.

| (in thousands)               |           |
|------------------------------|-----------|
| Balance at December 31, 2010 | \$99,654  |
| New loans                    | 44,169    |
| Repayments                   | (50,409 ) |
| Loans charged-off            | —         |
| Balance December 31, 2011    | \$93,414  |

At December 31, 2011, there were no loans to executive officers and directors that were classified as nonaccrual, greater than 90 days past due and still accruing, or potential problem loans.

#### Note 8 - Goodwill and Other Intangible Assets

The following table shows the changes in the carrying amount of goodwill for the years ended December 31, 2011 and 2010.





Table of Contents

| (in thousands)                | December 31, |         |
|-------------------------------|--------------|---------|
|                               | 2011         | 2010    |
| Balance as of January 1,:     |              |         |
| Goodwill                      | \$519,138    | 519,138 |
| Accumulated impairment losses | 494,707      | 494,707 |
| Goodwill, net at January 1,   | 24,431       | 24,431  |
| Impairment losses             | —            | —       |
| Balance as of December 31,:   |              |         |
| Goodwill                      | 519,138      | 519,138 |
| Accumulated impairment losses | 494,707      | 494,707 |
| Goodwill, net at December 31, | \$24,431     | 24,431  |

Synovus' policy is to assess goodwill for impairment at the reporting unit level on an annual basis or between annual assessments if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Synovus performs its annual goodwill impairment testing as of June 30 each year. At June 30, 2011 and 2010, Synovus completed its annual goodwill impairment evaluation, and as a result of these evaluations, determined that no adjustments to the carrying value of goodwill for any of its reporting units were required. At December 31, 2011 and December 31, 2010, the goodwill is associated with two financial management services reporting units.

During 2009, Synovus recognized a charge of \$15.1 million for impairment of goodwill. The 2009 impairment charge was due to financial deterioration in the associated banking reporting units.

Other intangible assets as of December 31, 2011 and 2010 are presented in the following table:

| (in thousands)              | 2011                        |                             |            |        |
|-----------------------------|-----------------------------|-----------------------------|------------|--------|
|                             | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Impairment | Net    |
| Other intangible assets:    |                             |                             |            |        |
| Purchased trust revenues    | \$4,210                     | (2,970)                     | —          | 1,240  |
| Acquired customer contracts | 5,270                       | (5,241)                     | )          | 29     |
| Core deposit premiums       | 46,331                      | (39,433)                    | )          | 6,898  |
| Other                       | 640                         | (282)                       | )          | 358    |
| Total carrying value        | \$56,451                    | (47,926)                    | —          | 8,525  |
|                             |                             |                             |            |        |
| (in thousands)              | 2010                        |                             |            |        |
|                             | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Impairment | Net    |
| Other intangible assets:    |                             |                             |            |        |
| Purchased trust revenues    | \$4,210                     | (2,690)                     | —          | 1,520  |
| Acquired customer contracts | 5,270                       | (5,121)                     | )          | 149    |
| Core deposit premiums       | 46,331                      | (35,973)                    | )          | 10,358 |
| Other                       | 665                         | (258)                       | )          | 407    |
| Total carrying value        | \$56,476                    | (44,042)                    | —          | 12,434 |

Aggregate other intangible assets amortization expense for the years ended December 31, 2011, 2010, and 2009 was \$3.9



Table of Contents

million, \$4.2 million, and \$4.6 million, respectively. Aggregate estimated amortization expense over the next five years is: \$3.3 million in 2012, \$1.7 million in 2013, \$1.2 million in 2014, \$992 thousand in 2015, and \$456 thousand in 2016.

## Note 9 - Other Real Estate

ORE consists of properties obtained through a foreclosure proceeding or through an in-substance foreclosure in satisfaction of loans. In accordance with provisions of ASC 310-10-35 regarding subsequent measurement of loans for impairment and ASC 310-40-15 regarding accounting for troubled debt restructurings by a creditor, a loan is classified as an in-substance foreclosure when Synovus has taken possession of the collateral regardless of whether formal foreclosure proceedings have taken place.

The carrying value of ORE was \$204.2 million and \$261.3 million at December 31, 2011 and 2010, respectively. During the year ended December 31, 2011 and 2010, \$226.9 million and \$410.1 million, respectively, of loans and other loans held for sale were foreclosed and transferred to other real estate at fair value. During the years ended December 31, 2011, 2010, and 2009, Synovus recognized foreclosed real estate expense, net, of \$133.6 million, \$163.6 million, and \$354.3 million, respectively. These expenses included write-downs for declines in fair value of ORE subsequent to the date of foreclosure and realized gains or losses resulting from sales transactions totaling \$113.4 million, \$137.2 million, and \$322.3 million for the year ended December 31, 2011, 2010, and 2009, respectively.

## Note 10 - Other Assets

Significant balances included in other assets at December 31, 2011 and 2010 are presented below.

| (in thousands)                                    | 2011      | 2010    |
|---|-----------|---------|
| Accrued interest receivable                       | \$81,992  | 97,621  |
| Accounts receivable                               | 24,130    | 43,122  |
| Cash surrender value of bank owned life insurance | 262,587   | 255,292 |
| FHLB and FRB Stock                                | 78,100    | 111,056 |
| Private equity investments                        | 22,015    | 47,357  |
| Prepaid FDIC deposit insurance assessments        | 76,574    | 130,903 |
| Other prepaid expenses                            | 22,454    | 22,575  |
| Net current income taxes                          | 3,704     | 7,830   |
| Net deferred income taxes                         | 2,138     | 1,780   |
| Derivative asset positions                        | 84,923    | 86,360  |
| Other properties held for sale                    | 17,246    | —       |
| Miscellaneous other assets                        | 70,961    | 71,264  |
| Total other assets                                | \$746,824 | 875,160 |

Synovus' investment in company-owned life insurance programs was approximately \$262.6 million and \$255.3 million at December 31, 2011 and December 31, 2010, respectively, which included approximately \$30.7 million and \$30.9 million of separate account life insurance policies covered by stable value agreements. At December 31, 2011, the fair value of the investments underlying the separate account policies was within the coverage provided by the stable value agreements.

## Note 11 - Interest Bearing Deposits

A summary of interest bearing deposits at December 31, 2011 and 2010 is presented below.



Table of Contents

| (in thousands)                                     | 2011         | 2010       |
|--|--------------|------------|
| Interest bearing demand deposits                   | \$3,613,060  | 3,860,157  |
| Money market accounts, excluding brokered deposits | 6,542,448    | 6,798,092  |
| Savings accounts                                   | 515,038      | 480,184    |
| Time deposits, excluding brokered deposits         | 4,591,164    | 5,911,150  |
| Brokered deposits                                  | 1,783,174    | 3,152,349  |
| Total interest bearing deposits                    | \$17,044,884 | 20,201,932 |

The aggregate amount of time deposits of \$100,000 or more was \$4.14 billion at December 31, 2011 and \$6.36 billion at December 31, 2010.

The following table presents contractual maturities of all time deposits at December 31, 2011.

| (in thousands)           |             |
|--------------------------|-------------|
| Maturing within one year | \$4,595,875 |
| Between 1 — 2 years      | 996,245     |
| 2 — 3 years              | 262,711     |
| 3 — 4 years              | 141,251     |
| 4 — 5 years              | 129,889     |
| Thereafter               | 26,387      |
|                          | \$6,152,358 |

## Note 12 - Long-term Debt and Short-term Borrowings

Long-term debt at December 31, 2011 and 2010 is presented in the following table.

| (in thousands)   | 2011        | 2010      |
|--|-------------|-----------|
| Parent Company:  |             |           |
| 4.875% subordinated notes, due February 15, 2013, with semi-annual interest payments and principal to be paid at maturity <sup>(1)</sup>   | \$206,750   | 206,750   |
| 5.125% subordinated notes, due June 15, 2017, with semi-annual interest payments and principal to be paid at maturity  | 450,000     | 450,000   |
| 13.00% junior subordinated amortizing notes with quarterly interest and principal payments through May 15, 2013  | 38,229      | 59,931    |
| LIBOR + 1.80% debentures, due April 19, 2035 with quarterly interest payments and principal to be paid at maturity (rate of 2.35% at December 31, 2011)  | 10,000      | 10,000    |
| Hedge-related basis adjustment <sup>(2)</sup>  | 21,188      | 28,102    |
| Total long-term debt — Parent Company  | 726,167     | 754,783   |
| Synovus Bank:  |             |           |
| FHLB advances with interest and principal payments due at various maturity dates through 2018 and interest rates ranging from 0.35% to 4.70% at December 31, 2011 (weighted average interest rate of 1.05% at December 31, 2011) | 633,839     | 1,047,479 |
| Other notes payable and capital leases with interest and principal payments due at various maturity dates through 2031 (weighted average interest rate of 3.89% at December 31, 2011)  | 4,721       | 5,899     |
| Total long-term debt — subsidiary  | 638,560     | 1,053,378 |
| Total long-term debt   | \$1,364,727 | 1,808,161 |

<sup>(1)</sup> On February 13, 2012, Synovus issued \$300 million aggregate principal amount of 7.875% senior notes due February 15, 2019 (“the 2019 Senior Notes”) in a public offering for aggregate proceeds of \$292.8 million, net of discount and debt issuance costs. Concurrent with this offering, Synovus announced a cash tender offer (“Tender

Offer”) for any and all of its outstanding 4.875% subordinated notes due February 15, 2013 (“the 2013 Notes”), with a total

126

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Table of Contents

principal amount outstanding of approximately \$206.8 million. Approximately \$145.6 million of the 2013 Notes were tendered by the early tender deadline of February 21, 2012 (“the Early Tender Deadline”), and Synovus paid total consideration of \$145.6 million for these notes. Holders of the 2013 notes who did not tender by the Early Tender Deadline have until March 6, 2012 to tender their 2013 Notes. Holders who tender their 2013 Notes after February 21, 2012 but at or before March 6, 2012 will receive \$970 per \$1,000 principal amount of the 2013 Notes tendered. The Tender Offer was, and additional tenders will be, funded from a portion of the net proceeds of the 2019 Senior Notes described herein.

(2) Unamortized balance of terminated interest rate swaps reflected in debt for financial reporting purposes.

The provisions of the indentures governing Synovus’ long-term debt contain certain restrictions within specified limits on mergers, sales of all or substantially all of Synovus’ assets and limitations on sales and issuances of voting stock of subsidiaries and limit Synovus’ ability to pay dividends on its capital stock if there is an event of default under the applicable indenture. As of December 31, 2011, Synovus and its subsidiaries were in compliance with the covenants in these agreements.

The FHLB advances are secured by certain loans receivable with a recorded balance of approximately \$3.8 billion as well as investment securities with a fair value of approximately \$10.4 million at December 31, 2011.

Contractual annual principal payments on long-term debt for the next five years and thereafter are shown on the following table.

| (in thousands) | Parent<br>Company | Subsidiary   | Total     |
|----------------|-------------------|--------------|-----------|
| 2012           | \$24,663          | 313,504      | 338,167   |
| 2013           | 220,316           | (1 ) 130,727 | 351,043   |
| 2014           | —                 | 50,487       | 50,487    |
| 2015           | —                 | 140,506      | 140,506   |
| 2016           | —                 | 399          | 399       |
| Thereafter     | 460,000           | 2,937        | 462,937   |
| Total          | \$704,979         | 638,560      | 1,343,539 |

On February 13, 2012, Synovus issued \$300 million aggregate principal amount of 7.875% senior notes due February 15, 2019 (“the 2019 Senior Notes”) in a public offering for aggregate proceeds of \$292.8 million, net of discount and debt issuance costs. Concurrent with this offering, Synovus announced a cash tender offer (“Tender Offer”) for any and all of its outstanding 4.875% subordinated notes due February 15, 2013 (“the 2013 Notes”), with a total principal amount outstanding of approximately \$206.8 million. Approximately \$145.6 million of the 2013

(1) Notes were tendered by the early tender deadline of February 21, 2012 (“the Early Tender Deadline”), and Synovus paid total consideration of \$145.6 million for these notes. Holders of the 2013 notes who did not tender by the Early Tender Deadline have until March 6, 2012 to tender their 2013 Notes. Holders who tender their 2013 Notes after February 21, 2012 but at or before March 6, 2012 will receive \$970 per \$1,000 principal amount of the 2013 Notes tendered. The Tender Offer was, and additional tenders will be, funded from a portion of the net proceeds of the 2019 Senior Notes described herein.

The following table sets forth certain information regarding federal funds purchased and other short-term borrowings:

| (dollars in thousands)                         | 2011      | 2010    | 2009      |
|--|-----------|---------|-----------|
| Total Balance at December 31,                  | \$313,757 | 499,226 | 475,062   |
| Weighted average interest rate at December 31, | 0.24      | % 0.30  | 0.53      |
| Maximum month end balance during the year      | \$452,903 | 543,690 | 1,580,259 |
| Average amount outstanding during the year     | 389,583   | 480,700 | 918,735   |
| Weighted average interest rate during the year | 0.27      | % 0.40  | 0.42      |

Note 13 - Equity

The following table shows the change in preferred and common shares issued and common shares held as treasury shares for the three years ended December 31, 2011.

127

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Table of Contents

| (in thousands)  | Preferred<br>Shares<br>Issued | Common<br>Shares<br>Issued | Treasury<br>Shares<br>Held |
|---|-------------------------------|----------------------------|----------------------------|
| Balance at December 31, 2008                                | 968                           | 336,011                    | 5,677                      |
| Issuance (forfeitures) of non-vested stock, net             | —                             | (34                        | ) —                        |
| Restricted share unit activity                              | —                             | 39                         | —                          |
| Stock options exercised                                     | —                             | 54                         | —                          |
| Treasury shares purchased                                   | —                             | —                          | 9                          |
| Issuance of common stock                                    | —                             | 150,000                    | —                          |
| Exchange of subordinated notes due 2013 for<br>common stock | —                             | 9,444                      | —                          |
| Balance at December 31, 2009                                | 968                           | 495,514                    | 5,686                      |
| Issuance (forfeitures) of non-vested stock, net             | —                             | (9                         | ) —                        |
| Restricted share unit activity                              | —                             | 44                         | —                          |
| Stock options exercised                                     | —                             | 1                          | —                          |
| Treasury shares purchased                                   | —                             | —                          | 7                          |
| Issuance of common stock                                    | —                             | 293,250                    | —                          |
| Settlement of prepaid common stock purchase<br>contracts    | —                             | 2,156                      | —                          |
| Balance at December 31, 2010                                | 968                           | 790,956                    | 5,693                      |
| Issuance (forfeitures) of non-vested stock, net             | —                             | (1                         | ) —                        |
| Restricted share unit activity                              | —                             | 19                         | —                          |
| Settlement of prepaid common stock purchase<br>contracts    | —                             | 15                         | —                          |
| Balance at December 31, 2011                                | 968                           | 790,989                    | 5,693                      |

## Series A Preferred Stock

On December 19, 2008, Synovus issued to the Treasury 967,870 shares of Synovus' Fixed Rate Cumulative Perpetual Preferred Stock, Series A, without par value (the "Series A Preferred Stock"), having a liquidation amount per share equal to \$1,000, for a total price of \$967,870,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. Synovus may, at its option, with the consent of the FDIC, redeem, in whole or in part, the Series A Preferred Stock at the liquidation amount per share plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. However, if Synovus fails to pay dividends on the Series A Preferred Stock for an aggregate of six quarterly periods, whether or not consecutive, the number of authorized directors will be increased by two and the holders of the Series A Preferred Stock shall have the right to elect two directors. A consequence of the Series A Preferred Stock purchase includes certain restrictions on executive compensation that could limit the tax deductibility of compensation that Synovus pays to executive management.

As part of its purchase of the Series A Preferred Stock, Synovus issued the Treasury a warrant to purchase up to 15,510,737 shares of Synovus common stock ("Warrant") at an initial per share exercise price of \$9.36. The Warrant provides for the adjustment of the exercise price and the number of shares of Synovus common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of Synovus common stock, and upon certain issuances of Synovus common stock at or below a specified price relative to the initial exercise price. The Warrant expires on December 19, 2018. Pursuant to the Securities Purchase Agreement, the Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

The offer and sale of the Series A Preferred Stock and the Warrant were effected without registration under the Securities Act in reliance on the exemption from registration under Section 4(2) of the Securities Act. Synovus has

allocated the total proceeds received from the United States Department of the Treasury based on the relative fair values of the Series A Preferred Stock and the Warrants. This allocation resulted in the preferred shares and the Warrants being initially recorded at amounts that are less than their respective fair values at the issuance date. The \$48.5 million discount on the Series A Preferred Stock is being accreted using a constant effective yield over the five-year period preceding the 9% perpetual dividend. Synovus records increases in the carrying amount of the preferred shares resulting

128

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Table of Contents

from accretion of the discount by charges against accumulated deficit.

**Common Stock**

On September 22, 2009, Synovus completed a public offering of 150,000,000 shares of Synovus' \$1.00 par value common stock at a price of \$4.00 per share, generating proceeds of \$570.9 million, net of issuance costs.

On May 4, 2010, Synovus completed a public offering of 293,250,000 shares of Synovus common stock at a price of \$2.75 per share, generating proceeds of \$769.1 million, net of issuance costs.

**Exchange of Subordinated Debt for Common Stock**

On November 5, 2009, Synovus completed an exchange offer ("Exchange Offer") of \$29,820,000 in aggregate principal amount of its outstanding 4.875% Subordinated Notes Due 2013 (the "2013 Notes"). The 2013 Notes exchanged in the Exchange Offer represent 12.6% of the \$236,570,000 aggregate principal amount of the 2013 Notes outstanding prior to the Exchange Offer. Pursuant to the terms of the Exchange Offer, Synovus issued 9.44 million shares of Synovus' common stock, at a fair value of \$21.7 million, as consideration for the 2013 Notes. The Exchange Offer resulted in a pre-tax gain of \$6.1 million which was recorded as a component of other non-interest income in 2009.

**tMEDS**

On May 4, 2010, Synovus completed a public offering of 13,800,000 tMEDS with a stated value of \$25.00 per unit. Each tMEDS unit consists of a prepaid common stock purchase contract and a junior subordinated amortizing note due May 15, 2013. The prepaid common stock purchase contracts have been recorded as additional paid-in capital (a component of shareholders' equity), net of issuance costs, and the junior subordinated amortizing notes have been recorded as long-term debt. Issuance costs associated with the debt component were recorded as a prepaid expense which is being amortized on a straight-line basis over the term of the instrument to May 15, 2013. Synovus allocated the proceeds from the issuance of the tMEDS to equity and debt based on the relative fair values of the respective components of each tMEDS unit. The aggregate values assigned to each component of the tMEDS offering are as follows:

| (in thousands, except per unit amounts)      | Equity<br>Component | Debt<br>Component | tMEDS<br>Total |
|--|---------------------|-------------------|----------------|
| Units issued <sup>(1)</sup>                  | 13,800              | 13,800            | 13,800         |
| Unit price                                   | \$19.901803         | 5.098197          | 25.00          |
| Gross proceeds                               | 274,645             | 70,355            | 345,000        |
| Issuance costs                               | 9,081               | 2,342             | 11,423         |
| Net proceeds                                 | \$265,564           | 68,013            | 333,577        |
| <b>Impact on Consolidated Balance Sheet:</b> |                     |                   |                |
| Other assets (prepaid issuance costs)        | \$—                 | 2,342             | 2,342          |
| Long-term debt                               | —                   | 70,355            | 70,355         |
| Additional paid-in capital                   | 265,564             | —                 | 265,564        |

There are two components of each tMEDS unit; therefore, there are 13.8 million units of the equity component, <sup>(1)</sup> 13.8 million units of the debt component, and 13.8 million units of tMEDS, which includes both the debt and equity components.

The fair value of the debt component was determined using a discounted cash flow model using the following assumptions: (1) quarterly cash payments of 2.0625%; (2) a maturity date of May 15, 2013; and (3) an assumed discount rate of 10%. The discount rate used for estimating the fair value was determined by obtaining yields for comparably-rated issuers trading in the market, considering the market yield of existing Synovus subordinated debt, the credit rating of Synovus, as well as the junior nature of the new debt. The debt component was recorded at fair value, and the discount is being amortized using the level yield method over the term of the instrument to the settlement date of May 15, 2013.

The fair value of the equity component was determined using a Black-Scholes valuation model using the following weighted-average assumptions: (1) risk-free interest rate of 1.77%; (2) expected stock price volatility of 60%; (c) dividend yield of 1.45%; and (4) term of 3.03 years.

Each junior subordinated amortizing note, which had an initial principal amount of \$5.098197, is bearing interest at 13.00% per annum, and has a scheduled final installment payment date of May 15, 2013. On each February 15, May 15, August 15, and November 15, which began on August 15, 2010, Synovus pays equal quarterly installments of \$0.515625 on each amortizing note.

Table of Contents

Each payment constitutes a payment of interest and a partial repayment of principal.

Each prepaid common stock purchase contract will automatically settle on May 15, 2013 and Synovus will deliver not more than 9.0909 shares and not less than 7.5758 shares of its common stock based on the applicable market value (the average of the volume weighted average price of Synovus common stock for the twenty (20) consecutive trading days immediately preceding May 15, 2013) as follows:

|   |  |
|---|--|
| Applicable Market Value of Synovus Common Stock | Settlement Rate  |
| Less than or equal to \$2.75                    | 9.0909   |
| Between \$2.75 and \$3.30                       | Number of shares equal to \$25, divided by the applicable market price |
| Greater than or equal to \$3.30                 | 7.5758   |

At any time prior to the third business day immediately preceding May 15, 2013, the holder may settle the purchase contract early and receive 7.5758 shares of Synovus common stock. Upon settlement, an amount equal to \$1.00 per common share issued will be reclassified from additional paid-in capital to common stock. As of December 31, 2011, approximately 286,600 tMEDS units have been settled which resulted in the issuance of 2,171,222 shares of common stock.

#### Note 14 - Regulatory Capital

Synovus is subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Synovus must meet specific capital levels that involve quantitative measures of both on- and off-balance sheet items as calculated under regulatory capital guidelines. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

As a financial holding company, Synovus and its subsidiary bank, Synovus Bank, are required to maintain capital levels required for a well-capitalized institution as defined by federal banking regulations. The capital measures used by the federal banking regulators include the total risk-based capital ratio, Tier 1 risk-based capital ratio, and the leverage ratio. Synovus Bank is a state-chartered bank under the regulations of the GA DBF. Under applicable regulations, Synovus Bank is well-capitalized if it has a total risk-based capital ratio of 10% or greater, a Tier 1 capital ratio of 6% or greater, a leverage ratio of 5% or greater, and is not subject to any written agreement, order, capital directive, or prompt corrective action directive from a federal and/or state banking regulatory agency to meet and maintain a specific capital level for any capital measure. However, even if Synovus Bank satisfies all applicable quantitative criteria to be considered well-capitalized, the regulations also establish procedures for “downgrading” an institution to a lower capital category based on supervisory factors other than capital. In June 2010, Synovus Bank entered into a memorandum of understanding with the FDIC and the GA DBF agreeing to maintain a minimum leverage ratio of 8% and a minimum total risk-based capital to risk-weighted assets ratio of 10%. Management believes that, as of December 31, 2011, Synovus and Synovus Bank meet all capital requirements to which they are subject.

Management currently believes, based on current internal capital analyses and earnings projections, that Synovus' capital position is adequate to meet current regulatory minimum capital requirements. However, Synovus continues to actively monitor economic conditions, evolving industry capital standards, and changes in regulatory standards and requirements, and engages in regular discussions with its regulators regarding capital at both Synovus and Synovus Bank. As part of its ongoing management of capital, Synovus will continue to identify, consider, and pursue additional strategic initiatives to bolster its capital position as deemed necessary, including strategies in connection with any future repayment of Synovus' obligations under the CPP.

The following table summarizes regulatory capital information at December 31, 2011 and 2010 on a consolidated basis and for Synovus' significant subsidiary, defined as any direct subsidiary with assets or net income levels exceeding 10% of the consolidated totals.



Table of Contents

|                                | Actual      |           | For Capital Adequacy Purposes |           | To Be Well Capitalized Under Prompt Corrective Action Provisions <sup>(1)</sup> |           |
|--------------------------------|-------------|-----------|-------------------------------|-----------|---|-----------|
|                                | 2011        | 2010      | 2011                          | 2010      | 2011  | 2010      |
| (dollars in thousands)         |             |           |                               |           |   |           |
| Synovus Financial Corp.        |             |           |                               |           |   |           |
| Tier I capital                 | \$2,780,774 | 2,909,912 | 1,103,113                     | 1,232,793 | n/a   | n/a       |
| Total risk-based capital       | 3,544,089   | 3,742,599 | 1,718,946                     | 1,819,883 | n/a   | n/a       |
| Tier I capital ratio           | 12.94       | % 12.79   | 4.00                          | 4.00      | n/a   | n/a       |
| Total risk-based capital ratio | 16.49       | 16.45     | 8.00                          | 8.00      | n/a   | n/a       |
| Leverage ratio                 | 10.08       | 9.44      | 4.00                          | 4.00      | n/a   | n/a       |
| Synovus Bank <sup>(2)</sup>    |             |           |                               |           |   |           |
| Tier I capital                 | \$2,950,329 | 2,914,871 | 1,090,674                     | 1,281,751 | 1,363,343   | 1,523,439 |
| Total risk-based capital       | 3,219,480   | 3,198,728 | 1,701,416                     | 1,783,946 | 2,126,769   | 2,229,933 |
| Tier I capital ratio           | 13.87       | % 13.07   | 4.00                          | 4.00      | 6.00  | 6.00      |
| Total risk-based capital ratio | 15.14       | 14.34     | 8.00                          | 8.00      | 10.00   | 10.00     |
| Leverage ratio                 | 10.82       | 9.57      | 4.00                          | 4.00      | 5.00  | 5.00      |

(1) The prompt corrective action provisions are applicable at the bank level only.

(2) Synovus Bank entered into a memorandum of understanding with the FDIC and the GA DBF in June of 2010 agree to maintain minimum capital ratios at specified levels higher than those otherwise required by applicable regulation as follows: Tier 1 capital to total average assets (leverage ratio) of 8% and total capital to risk-weighted assets (total risk-based capital ratio) of 10%.

## Note 15 - Other Comprehensive Income (Loss)

The components of other comprehensive income (loss) for the years ended December 31, 2011, 2010, and 2009 are presented in the following table.

|  | 2011              |                       |                   | 2010              |                       |                   | 2009              |                       |                   |
|--|-------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|
|  | Before-Tax Amount | Tax (Expense) Benefit | Net of Tax Amount | Before-Tax Amount | Tax (Expense) Benefit | Net of Tax Amount | Before-Tax Amount | Tax (Expense) Benefit | Net of Tax Amount |
| (in thousands)   |                   |                       |                   |                   |                       |                   |                   |                       |                   |
| Net unrealized gains/losses on cash flow hedges:   |                   |                       |                   |                   |                       |                   |                   |                       |                   |
| Net unrealized gains/losses arising during the year  | \$(11,316)        | 4,279                 | (7,037 )          | (20,459 )         | 7,867                 | (12,592 )         | (31,887 )         | 12,404                | (19,483 )         |
| Valuation allowance for the change in deferred taxes arising from unrealized gains/losses <sup>(1)</sup> | —                 | (4,279 )              | (4,279 )          | —                 | (7,858 )              | (7,858 )          | —                 | —                     | —                 |
| Net unrealized gains/losses on investment securities available for sale:                                 | (11,316 )         | —                     | (11,316 )         | (20,459 )         | 9                     | (20,450 )         | (31,887 )         | 12,404                | (19,483 )         |
|  | 50,258            | (19,349 )             | 30,909            | (9,991 )          | 3,889                 | (6,102 )          | (25,292 )         | 8,991                 | (16,301 )         |

|  |            |          |           |           |          |           |           |        |           |
|--|------------|----------|-----------|-----------|----------|-----------|-----------|--------|-----------|
| Net unrealized gains/losses arising during the year  |            |          |           |           |          |           |           |        |           |
| Reclassification adjustment for (gains) losses realized in net income                                    | (75,007 )  | 29,271   | (45,736 ) | 1,271     | (494 )   | 777       | (14,067 ) | 5,383  | (8,684 )  |
| Valuation allowance for the change in deferred taxes arising from unrealized gains/losses <sup>(1)</sup> | —          | (9,922 ) | (9,922 )  | —         | (3,393 ) | (3,393 )  | —         | —      | —         |
| Net unrealized gains/losses  | (24,749 )  | —        | (24,749 ) | (8,720 )  | 2        | (8,718 )  | (39,359 ) | 14,374 | (24,985 ) |
| Amortization of post-retirement unfunded health benefit, net of tax                                      | —          | —        | —         | 2,470     | (950 )   | 1,520     | 35        | (14 )  | 21        |
|  | \$(36,065) | —        | (36,065 ) | (26,709 ) | (939 )   | (27,648 ) | (71,211 ) | 26,764 | (44,447 ) |

<sup>(1)</sup> In accordance with ASC 740-20-45-11(b), the deferred tax asset valuation allowance associated with unrealized gains and losses not recognized in income is



Table of Contents

charged directly to other comprehensive income /(loss).

Cash settlements on cash flow hedges were \$3.2 million, \$15.8 million, and \$33.4 million for the years ended December 31, 2011, 2010, and 2009, respectively, all of which were included in earnings. During 2011, Synovus did not have any terminated cash flow hedges, and therefore, no cash receipts were recorded related to terminated hedges. During 2010, and 2009, Synovus recorded cash receipts on terminated cash flow hedges of \$14.6 million and \$10.3 million, respectively, which were deferred and are being amortized into earnings over the shorter of the remaining contract life or the maturity of the designated instrument as an adjustment to interest income (expense). There were no terminated cash flow hedges during 2011, four terminated cash flow hedges during 2010, and three terminated cash flow hedges during 2009. The amortization on all previously terminated cash flow hedge settlements, before tax, was approximately \$9.2 million, \$10.0 million, and \$4.0 million in 2011, 2010, and 2009, respectively. The change in unrealized gains (losses) on cash flow hedges, before tax, was approximately \$(2.3) million in 2011, \$(10.3) million in 2010, and \$(27.8) million in 2009.

## Note 16 - Loss Per Common Share

The following table displays a reconciliation of the information used in calculating basic and diluted loss per common share for the years ended December 31, 2011, 2010, and 2009.

| (in thousands, except per share data)   | Years Ended December 31, |            |              |
|---|--------------------------|------------|--------------|
|   | 2011                     | 2010       | 2009         |
| Loss from continuing operations   | \$(60,844 )              | (834,019 ) | (1,433,931 ) |
| Income from discontinued operations, net of income taxes and non-controlling interest | —                        | 43,162     | 4,590        |
| Net loss  | (60,844 )                | (790,857 ) | (1,429,341 ) |
| Net (loss) income attributable to non-controlling interest                            | (220 )                   | (179 )     | 2,364        |
| Net loss attributable to controlling interest   | (60,624 )                | (790,678 ) | (1,431,705 ) |
| Dividends and accretion of discount on preferred stock                                | 58,088                   | 57,510     | 56,966       |
| Net loss attributable to common shareholders  | \$(118,712 )             | (848,188 ) | (1,488,671 ) |
| Loss from continuing operations   | (60,844 )                | (834,019 ) | (1,433,931 ) |
| Net (loss) income attributable to non-controlling interest                            | (220 )                   | (179 )     | 2,364        |
| Dividends and accretion of discount on preferred stock                                | 58,088                   | 57,510     | 56,966       |
| Net loss from continuing operations attributable to common shareholders               | \$(118,712 )             | (891,350 ) | (1,493,261 ) |
| Weighted average common shares outstanding, basic and diluted                         | 785,272                  | 685,186    | 372,943      |
| Net loss per common share, basic and diluted:   |                          |            |              |
| Net loss from continuing operations attributable to common shareholders               | \$(0.15 )                | (1.30 )    | (4.00 )      |
| Net loss attributable to common shareholders  | \$(0.15 )                | (1.24 )    | (3.99 )      |

Basic loss per common share is computed by dividing net loss by the average common shares outstanding for the period. Diluted loss per common share reflects the dilution that could occur if securities or other contracts to issue common stock were exercised or converted. The dilutive effect of outstanding options and restricted shares is reflected in diluted earnings per share, unless the impact is anti-dilutive, by application of the treasury stock method.

Due to the net loss attributable to common shareholders for the years ended December 31, 2011, 2010, and 2009, there were no potentially dilutive shares included in the net loss per common share calculations, as such shares and adjustments would have been anti-dilutive.

## Note 17 - Fair Value Accounting



Table of Contents

Synovus carries various assets and liabilities at fair value based on the fair value accounting guidance under ASC 820 and ASC 825. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an “exit price”) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Synovus determines the fair values of its financial instruments based on the fair value hierarchy established under ASC 820-10, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value. A financial instrument’s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of inputs are as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets include equity securities as well as U.S. Treasury securities that are highly liquid and are actively traded in over-the-counter markets. Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government sponsored agency securities, mortgage-backed securities issued by U.S. Government sponsored enterprises and agencies, obligations of states and municipalities, collateralized mortgage obligations issued by U.S. Government sponsored enterprises, derivative contracts, and mortgage loans held-for-sale. Certain private equity investments that hold mutual fund investments that invest in publicly traded companies are also included in Level 2 assets.
- Level 2 Unobservable inputs that are supported by little if any market activity for the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category primarily includes collateral-dependent impaired loans, other real estate, certain equity investments, and certain private equity investments and certain derivative contracts.
- Level 3

**Fair Value Option**

Synovus has elected the fair value option for mortgage loans held for sale primarily to ease the operational burdens required to maintain hedge accounting for these loans. Synovus is still able to achieve effective economic hedges on mortgage loans held for sale without the operational time and expense needed to manage a hedge accounting program. Following is a description of the valuation methodologies used for the major categories of financial assets and liabilities measured at fair value.

**Trading Account Assets and Investment Securities Available-for-Sale**

The fair values of trading account assets and investment securities available-for-sale are primarily based on actively traded markets where prices are based on either quoted market prices or observed transactions. These securities are classified as Level 1 within the valuation hierarchy and include U.S. Treasury securities and equity securities. Liquidity is a significant factor in the determination of the fair value of certain trading account assets and liabilities and certain available-for-sale securities. The fair values of these instruments also take into account recent market activity as well as other market observable data such as interest rate, spread and prepayment information, volatility, and U.S. Treasury and swap curves. When quoted market prices are not available, which generally occurs due to the lack of liquidity for certain securities, fair values are estimated using bid prices and quoted market prices of pool or tranches of securities with similar characteristics. These types of securities are classified as Level 2 within the valuation hierarchy and primarily consist of collateralized mortgage obligations, mortgage-backed debt securities, debt securities of U.S. Government-sponsored enterprises and agencies, corporate debt, and state and municipal bonds. Synovus has evaluated the valuation methodologies of its third-party pricing services to determine whether such valuations are representative of an exit price in Synovus’ principal markets. In a few cases where there is limited

activity or less transparency around inputs to valuation, securities are classified as Level 3 within the valuation hierarchy.

#### Mortgage Loans Held for Sale

Synovus elected to apply the fair value option for mortgage loans originated with the intent to sell to investors. When quoted market prices are not available, fair value is derived from a hypothetical-securitization model used to estimate the “exit price” of the loans in securitization. The bid pricing convention is used for loan pricing for similar assets. The valuation model is based upon forward settlements of a pool of loans of identical coupon, maturity, product, and credit attributes. The inputs to the model are continuously updated with available market and historical data. As the loans are sold in the secondary market and predominantly used as collateral for securitizations, the valuation model represents the highest and best use of the loans in Synovus’ principal market. Mortgage loans held for sale are classified within Level 2 of the valuation hierarchy.

## Table of Contents

### Private Equity Investments

Private equity investments include equity method investments in venture capital funds which are primarily classified as Level 3 within the valuation hierarchy. The valuation of these investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. Based on these factors, the ultimate realizable value of these investments could differ significantly from the value reflected in the accompanying consolidated financial statements. Valuation factors such as recent or proposed purchase or sale of debt or equity of the issuer, pricing by other dealers in similar securities, size of position held, liquidity of the market, and changes in economic conditions affecting the issuer are used in the determination of fair value.

Also, Synovus holds an interest in a private equity investment that consists of a fund that invests in publicly traded financial services companies. Although the fund holds investments in publicly traded entities, the fair value of this investment is classified as Level 2 in the valuation hierarchy because there is no actively traded market for the fund itself, and the value of the investment is based on the aggregate market value of the publicly traded companies that are held in the fund for investment.

### Investments Held in Rabbi Trusts

The investments held in Rabbi Trusts primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds are valued based on quoted market prices, which represents the net asset value of the shares and are therefore classified within Level 1 of the fair value hierarchy.

### Derivative Assets and Liabilities

As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risk. The majority of derivatives entered into by Synovus are executed over-the-counter and consist of interest rate swaps. The fair values of these derivative instruments are determined based on an internally developed model that uses readily observable market data, as quoted market prices are not available for these instruments. The valuation models and inputs depend on the type of derivative and the nature of the underlying instrument, and include interest rates, prices and indices to generate continuous yield or pricing curves, volatility factors, and customer credit related adjustments. The principal techniques used to model the value of these instruments are an income approach, discounted cash flows, Black-Scholes or Binomial Pricing models. The sale of TBA mortgage-backed securities for current month delivery or in the future and the purchase of option contracts of similar duration are derivatives utilized by Synovus' mortgage subsidiary, and are valued by obtaining prices directly from dealers in the form of quotes for identical securities or options using a bid pricing convention with a spread between bid and offer quotations. Interest rate swaps, floors, caps and collars, and TBA mortgage-backed securities are classified as Level 2 within the valuation hierarchy.

The Company enters into commitments to originate mortgage loans, which are classified as derivatives prior to the loan closing when there is a note lock commitment outstanding to a borrower to close the loan, if originated, at a specific interest rate. The fair values of these derivative positions, are determined based on a bid pricing convention as mentioned above. The determination of fair value of interest rate lock commitments includes fall-out ratio assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption. Therefore, this type of derivative instrument is classified as Level 3 within the valuation hierarchy. These amounts, however, are insignificant.

In November 2009, Synovus sold certain Visa Class B shares to another Visa USA member financial institution. The sales price was based on the Visa stock conversion ratio in effect at the time for conversion of Visa Class B shares to Visa Class A unrestricted shares at a future date. In conjunction with the sale, Synovus entered into a derivative contract with the purchaser (the Visa Derivative) which provides for settlements between the parties based upon a change in the ratio for conversion of Visa Class B shares to Visa Class A shares. The fair value of the Visa derivative is measured using a discounted cash flow methodology for estimated future cash flows determined through use of probability weighting for estimates of Visa's aggregate exposure to the Covered Litigation. The conversion rate derivative is classified as Level 3 within the valuation hierarchy as the value is determined using discounted cash flow methodologies and involves unobservable inputs which are not supported by market activity for the liability.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Synovus adopted certain of the new disclosure requirements of ASU 2010-06, Improving Disclosures about Fair Value Measurements, effective January 1, 2010. The guidance requires fair value disclosures by class of assets and liabilities rather than by major category. For equity and debt securities, class was determined based on the nature and risks of the investments. Transfers between levels were inconsequential for the years ended December 31, 2011 and 2010. The following table presents all financial instruments measured at fair value on a recurring basis, as of December 31, 2011 and 2010, according to the valuation hierarchy included in ASC 820-10.

Table of Contents

| (in thousands)  | December 31, 2011 |           |         | Total Assets and Liabilities at Fair Value |
|---|-------------------|-----------|---------|--|
|   | Level 1           | Level 2   | Level 3 |  |
| Assets  |                   |           |         |  |
| Trading securities:   |                   |           |         |  |
| Mortgage-backed securities issued by U.S. Government agencies                       | \$—               | 33        | —       | 33   |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —                 | 4,040     | —       | 4,040                                      |
| State and municipal securities  | —                 | 10        | —       | 10   |
| All other residential mortgage-backed securities                                    | —                 | 11,748    | —       | 11,748                                     |
| Other investments   | —                 | 1,035     | —       | 1,035                                      |
| Total trading securities  | —                 | 16,866    | —       | 16,866                                     |
| Mortgage loans held for sale  | —                 | 161,509   | —       | 161,509                                    |
| Investment securities available for sale:   |                   |           |         |  |
| U.S. Treasury securities  | 426               | —         | —       | 426  |
| U.S. Government agency securities   | —                 | 40,493    | —       | 40,493                                     |
| Securities issued by U.S. Government sponsored enterprises                          | —                 | 675,421   | —       | 675,421                                    |
| Mortgage-backed securities issued by U.S. Government agencies                       | —                 | 285,753   | —       | 285,753                                    |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | —                 | 2,002,006 | —       | 2,002,006                                  |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —                 | 651,500   | —       | 651,500                                    |
| State and municipal securities  | —                 | 25,318    | —       | 25,318                                     |
| Equity securities   | 2,366             | —         | 1,393   | 3,759                                      |
| Other investments <sup>(1)</sup>  | —                 | —         | 5,449   | 5,449                                      |
| Total investment securities available for sale                                      | 2,792             | 3,680,491 | 6,842   | 3,690,125                                  |
| Private equity investments  | —                 | 597       | 21,418  | 22,015                                     |
| Mutual funds held in Rabbi Trusts   | 10,353            | —         | —       | 10,353                                     |
| Derivative assets:  |                   |           |         |  |
| Interest rate contracts   | —                 | 83,072    | —       | 83,072                                     |
| Mortgage derivatives  | —                 | —         | 1,851   | 1,851                                      |
| Total derivative assets   | —                 | 83,072    | 1,851   | 84,923                                     |
| Liabilities   |                   |           |         |  |
| Derivative liabilities:   |                   |           |         |  |
| Interest rate contracts   | —                 | 85,534    | —       | 85,534                                     |
| Mortgage derivatives  | —                 | 1,947     | —       | 1,947                                      |
| Visa Derivative   | —                 | —         | 9,093   | 9,093                                      |
| Total derivative liabilities  | \$—               | 87,481    | 9,093   | 96,574                                     |
| December 31, 2010   |                   |           |         |  |
| (in thousands)  | Level 1           | Level 2   | Level 3 | Total Assets Liabilities at Fair Value     |
| Assets  |                   |           |         |  |

Trading securities:

|  |         |       |   |       |
|--|---------|-------|---|-------|
| U.S. Treasury securities                           | \$1,393 | —     | — | 1,393 |
| Collateralized mortgage obligations issued by U.S. | —       | 6,254 | — | 6,254 |
| Government sponsored enterprises                   | —       | —     | — | —     |
| Other U.S. Government agencies                     | —       | —     | — | —     |

135

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Table of Contents

|   |         |           |        |           |
|---|---------|-----------|--------|-----------|
| State and municipal securities  | —       | 834       | —      | 834       |
| All other residential mortgage-backed securities                                    | —       | 13,768    | —      | 13,768    |
| Equity, mutual funds, and other   | 45      | —         | —      | 45        |
| Total trading securities  | 1,438   | 20,856    | —      | 22,294    |
| Mortgage loans held for sale  | —       | 232,839   | —      | 232,839   |
| Investment securities available for sale:   |         |           |        |           |
| U.S. Treasury securities  | 257,672 | —         | —      | 257,672   |
| U.S. Government agency securities   | —       | 51,791    | —      | 51,791    |
| Securities issued by U.S. Government sponsored enterprises                          | —       | 862,320   | —      | 862,320   |
| Mortgage-backed securities issued by U.S. Government agencies                       | —       | 459,838   | —      | 459,838   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises          | —       | 1,629,445 | —      | 1,629,445 |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises | —       | 29,994    | —      | 29,994    |
| State and municipal securities  | —       | 50,343    | —      | 50,343    |
| Equity securities   | 6,632   | —         | 6,174  | 12,806    |
| Other investments <sup>(1)</sup>  | —       | 81,611    | 4,448  | 86,059    |
| Total investment securities available for sale                                      | 264,304 | 3,165,342 | 10,622 | 3,440,268 |
| Private equity investments  | —       | —         | 47,357 | 47,357    |
| Mutual funds held in Rabbi Trusts   | 11,239  | —         | —      | 11,239    |
| Derivative assets:  |         |           |        |           |
| Interest rate contracts   | —       | 85,070    | —      | 85,070    |
| Mortgage derivatives  | —       | —         | 1,290  | 1,290     |
| Total derivative assets   | —       | 85,070    | 1,290  | 86,360    |
| Liabilities   |         |           |        |           |
| Derivative liabilities:   |         |           |        |           |
| Interest rate contracts   | —       | 85,588    | —      | 85,588    |
| Mortgage derivatives  | —       | 1,780     | —      | 1,780     |
| Visa Derivative   | —       | —         | 5,470  | 5,470     |
| Total derivative liabilities  | \$—     | 87,368    | 5,470  | 92,838    |

<sup>(1)</sup> Based on an analysis of the nature and risks of these investments, Synovus has determined that presenting these investments as a single asset class is appropriate.

Fair Value Option

The following table summarizes the difference between the fair value and the unpaid principal balance for mortgage loans held for sale measured at fair value and the changes in fair value of these loans. The table does not reflect the change in fair value attributable to the related economic hedge Synovus uses to mitigate interest rate risk associated with the financial instruments. Changes in fair value were recorded as a component of mortgage banking income and other non-interest income in the consolidated statements of operations, as appropriate. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk.

| (in thousands)               | Changes in Fair Value Recorded, Net<br>Twelve Months Ended December 31, |         |          |
|------------------------------|---|---------|----------|
|                              | 2011  | 2010    | 2009     |
| Mortgage loans held for sale | \$5,185   | (2,492  | ) (3,442 |
| Mortgage Loans Held for Sale |   |         | )        |
| Fair value                   | 161,509   | 232,839 | 138,056  |
| Unpaid principal balance     | 157,316   | 233,831 | 136,288  |

|  |         |      |         |
|--|---------|------|---------|
| Fair value less aggregate unpaid principal balance | \$4,193 | (992 | ) 1,768 |
|--|---------|------|---------|

Table of Contents

## Changes in Level 3 Fair Value Measurements

As noted above, Synovus uses significant unobservable inputs (Level 3) to determine the fair value of certain assets and liabilities. The table below includes a roll forward of the amounts on the consolidated balance sheet for the year ended December 31, 2011 and 2010 (including the change in fair value), for financial instruments of a material nature that are classified by Synovus within Level 3 of the fair value hierarchy and are measured at fair value on a recurring basis.

| (in thousands)   | 2011                                     |                            |  |
|--|--|----------------------------|--|
|  | Investment Securities Available for Sale | Private Equity Investments | Other Derivative Contracts, Net <sup>(3)</sup> |
| Beginning balance, January 1,  | \$10,622                                 | 47,357                     | (4,180 )                                       |
| Total gains (losses) realized/unrealized:  |  |                            |  |
| Included in earnings <sup>(1)</sup>  | 1,000                                    | (1,118 )                   | (3,062 )                                       |
| Unrealized gains (losses) included in other comprehensive income   | (228 )                                   | —                          | —  |
| Change from consolidated to equity method investment   | —  | (27,291 )                  | —  |
| Purchases  | —  | 2,470                      | (2 )   |
| Sales  | (4,552 )                                 | —                          | —  |
| Issuances  | —  | —                          | —  |
| Settlements  | —  | —                          | —  |
| Amortization of discount/premium   | —  | —                          | —  |
| Transfers in and/or out of Level 3   | —  | —                          | —  |
| Ending balance, December 31,   | \$6,842                                  | 21,418                     | (7,242 )                                       |
| The amount of total net gains (losses) for the year included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at December 31, | \$1,000                                  | (1,118 )                   | (3,062 )                                       |
|  |  |                            |  |
|  | 2010                                     |                            |  |
| (in thousands)   | Investment Securities Available for Sale | Private Equity Investments | Other Derivative Contracts, Net <sup>(3)</sup> |
| Beginning balance, January 1,  | \$13,326                                 | 41,364                     | (12,663 )                                      |
| Total gains (losses) realized/unrealized:  |  |                            |  |
| Included in earnings <sup>(1)</sup>  | (1,000 )                                 | 7,203                      | 8,483  |
| Unrealized gains (losses) included in other comprehensive income   | (861 )                                   | —                          | —  |
| Purchases  | —  | —                          | —  |
| Sales  | —  | (1,210 )                   | —  |
| Issuances  | —  | —                          | —  |
| Settlements  | (153 )                                   | —                          | —  |
| Amortization of discount/premium   | (690 )                                   | —                          | —  |
| Transfers in and/or out of Level 3   | —  | —                          | —  |
| Ending balance, December 31,   | \$10,622                                 | 47,357                     | (4,180 )                                       |
| The amount of total net gains (losses) for the year included in earnings attributable to the change in unrealized gains (losses) relating to assets still                      | \$(1,000 )                               | 7,203                      | 8,483  |

held at December 31,

- (1) Included in earnings as a component of other non-interest income.
- (2) Represents additional capital contributed to a private equity investment fund for capital calls.
- (3) Other derivative contracts include the Visa Derivative and the mortgage derivatives.

**Assets Measured at Fair Value on a Non-recurring Basis**

From time to time, certain assets may be recorded at fair value on a non-recurring basis. These non-recurring fair value adjustments typically are a result of the application of lower of cost or fair value accounting or a write-down occurring during the

137

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Table of Contents

period. For example, if the fair value of an asset in these categories falls below its cost basis, it is considered to be at fair value at the end of the period of the adjustment. In periods where there is no adjustment, the asset is generally not considered to be at fair value. The following table presents certain assets measured at fair value on a non-recurring basis for which a fair value adjustment had been recognized as of December 31, 2011 and 2010.

| (in thousands)                 | As of December 31, 2011 |         |         | Fair Value Adjustments for<br>the Year Ended December |
|--------------------------------|-------------------------|---------|---------|---|
|                                | Level 1                 | Level 2 | Level 3 | 31, 2011  |
| Impaired loans <sup>(1)</sup>  | \$—                     | —       | 523,288 | 99,762  |
| Other loans held for sale      | —                       | —       | 2,841   | 1,659   |
| Other real estate              | —                       | —       | 112,164 | 53,876  |
| Other properties held for sale | —                       | —       | 16,254  | 5,345   |

  

|                               | As of December 31, 2010 |         |         | Fair Value Adjustments for<br>the Year Ended December |
|-------------------------------|-------------------------|---------|---------|---|
|                               | Level 1                 | Level 2 | Level 3 | 31, 2010  |
| Impaired loans <sup>(1)</sup> | \$—                     | —       | 631,934 | 176,086   |
| Other loans held for sale     | —                       | —       | 8,412   | 51,081  |
| Other real estate             | —                       | —       | 197,615 | 105,877   |

<sup>(1)</sup> Impaired loans that are collateral-dependent.

Loans are evaluated for impairment in accordance with the provisions of ASC 310-10-35 using the present value of the expected future cash flows discounted at the loan's effective interest rate, or as a practical expedient, a loan's observable market price, or the fair value of the collateral if the loan is collateral-dependent.

Under the practical expedient, Synovus measures the fair value of collateral-dependent impaired loans based on the fair value of the collateral securing these loans, less costs to sell. These measurements are classified as Level 3 within the valuation hierarchy. A significant amount of nonaccrual impaired loans are secured by real estate and considered collateral-dependent. The fair value of this real estate is generally determined based upon appraisals performed by a certified or licensed appraiser using inputs such as absorption rates, capitalization rates, and comparables, adjusted for estimated selling costs. Management also considers other factors or recent developments, such as changes in absorption rates or market conditions from the time of valuation, and anticipated sales values considering management plans for disposition, which could result in adjustment to the collateral value estimates indicated in the appraisals. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly based on the same factors identified above.

The fair value of ORE is determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. An asset that is acquired through, or in lieu of, loan foreclosures is valued at the fair value of the asset less the estimated cost to sell. The transfer at fair value results in a new cost basis for the asset. Subsequent to foreclosure, valuations are updated periodically and assets are marked to current fair value but not to exceed the new cost basis. Determination of fair value subsequent to foreclosure also considers management's plans for disposition, including liquidation sales, which could result in adjustment to the collateral value estimates indicated in the appraisals.

Other assets consist of certain premises and equipment held for sale, including those related to the efficiency initiatives discussed in Note 2 "Restructuring Charges" herein. These assets are classified as held for sale and recorded at the lower of their amortized cost or fair value, less costs to sell, consistent with ASC 360-10. The fair value of these assets is determined primarily on the basis of BOV or appraisals, as circumstances warrant. Both techniques engage licensed or certified professionals that use inputs such as absorption rates, capitalization rates, and comparables, adjusted for estimated selling costs.

Fair Value of Financial Instruments

The following table presents the carrying and fair values of financial instruments at December 31, 2011 and 2010. The fair value represents management's best estimates based on a range of methodologies and assumptions.

Cash and due from banks, interest bearing funds with the Federal Reserve Bank, interest earning deposits with banks, and

138

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Table of Contents

federal funds sold and securities purchased under resale agreements are repriced on a short-term basis; as such, the carrying value closely approximates fair value.

The fair value of loans is estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, mortgage, home equity, credit card, and other consumer loans. Commercial loans are further segmented into certain collateral code groupings. The fair value of the loan portfolio is calculated, in accordance with ASC 825-10-50, by discounting contractual cash flows using estimated market discount rates which reflect the credit and interest rate risk inherent in the loan. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC 820-10 and generally produces a higher value than a pure exit price approach.

The fair value of deposits with no stated maturity, such as non-interest bearing demand accounts, interest bearing demand deposits, money market accounts, and savings accounts, is estimated to be equal to the amount payable on demand as of that respective date. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. Short-term debt that matures within ten days is assumed to be at fair value. The fair value of other short-term and long-term debt with fixed interest rates is calculated by discounting contractual cash flows using estimated market discount rates.

| (in thousands)  | December 31, 2011 |            | December 31, 2010 |            |
|---|-------------------|------------|-------------------|------------|
|   | Carrying Value    | Fair Value | Carrying Value    | Fair Value |
| Financial assets  |                   |            |                   |            |
| Cash and due from banks   | \$510,423         | 510,423    | 389,021           | 389,021    |
| Interest bearing funds with Federal Reserve Bank                    | 1,567,006         | 1,567,006  | 3,103,896         | 3,103,896  |
| Interest earning deposits with banks                                | 13,590            | 13,590     | 16,446            | 16,446     |
| Federal funds sold and securities purchased under resale agreements | 158,916           | 158,916    | 160,502           | 160,502    |
| Trading account assets  | 16,866            | 16,866     | 22,294            | 22,294     |
| Mortgage loans held for sale  | 161,509           | 161,509    | 232,839           | 232,839    |
| Other loans held for sale   | 30,156            | 30,156     | 127,365           | 127,365    |
| Investment securities available for sale                            | 3,690,125         | 3,690,125  | 3,440,268         | 3,440,268  |
| Private equity investments  | 22,015            | 22,015     | 47,357            | 47,357     |
| Loans, net  | 19,543,319        | 19,621,279 | 20,882,216        | 20,745,839 |
| Derivative asset positions  | 84,923            | 84,923     | 86,360            | 86,360     |
| Financial liabilities   |                   |            |                   |            |
| Non-interest bearing deposits                                       | \$5,366,868       | 5,366,868  | 4,298,372         | 4,298,372  |
| Interest bearing deposits   | 17,044,884        | 17,092,784 | 20,201,932        | 20,270,594 |
| Federal funds purchased and other short-term borrowings             | 313,757           | 313,757    | 499,226           | 499,226    |
| Long-term debt  | 1,364,727         | 1,302,560  | 1,808,161         | 1,726,752  |
| Derivative liability positions                                      | 96,574            | 96,574     | 92,838            | 92,838     |

## Note 18 - Derivative Instruments

As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risk. These derivative instruments generally consist of interest rate swaps, interest rate lock commitments made to prospective mortgage loan customers, and commitments to sell fixed-rate mortgage loans. Interest rate lock commitments represent derivative instruments since it is intended that such loans will be sold.

Synovus utilizes interest rate swaps to manage interest rate risks primarily arising from its core banking activities. These interest rate swap transactions generally involve the exchange of fixed and floating rate interest rate payment obligations without the exchange of underlying principal amounts.

As of December 31, 2011, Synovus had no outstanding interest swap contracts utilized to manage interest rate risk. The notional amount of interest rate swap contracts utilized as part of overall interest rate risk management as of December 31, 2010



Table of Contents

was \$150.0 million. The notional amount represents the amount on which calculation of interest payments to be exchanged are based. The receive fixed interest rate swap contracts at December 31, 2010 were being utilized to hedge \$150.0 million in floating rate loans. Synovus also used such contracts to hedge fixed rate liabilities; however, no such hedges existed as of December 31, 2010. A summary of interest rate contracts and their terms at December 31, 2010 is shown below. In accordance with the provisions of ASC 815, the fair value (net unrealized gains and losses) of these contracts has been recorded on the consolidated balance sheets.

## Interest Rate Contracts

| (dollars in thousands) | Notional<br>Amount | Weighted<br>Average<br>Receive<br>Rate | Weighted<br>Average<br>Pay<br>Rate <sup>(1)</sup> | Weighted<br>Average<br>Maturity In<br>Months | Unrealized<br>Gains | Unrealized<br>Losses | Net<br>Unrealized<br>Gains |
|------------------------|--------------------|--|---|--|---------------------|----------------------|----------------------------|
| December 31, 2010      |                    |  |   |  |                     |                      |                            |
| Receive fixed swaps:   |                    |  |   |  |                     |                      |                            |
| Fair value hedges      | \$—                | —                                      | —   | —  | —                   | —                    | —                          |
| Cash flow hedges       | 150,000            | 8.27                                   | 3.25  | 4  | 2,475               | —                    | 2,475                      |
| Total                  | \$150,000          | 8.27                                   | % 3.25  | 4  | 2,475               | —                    | 2,475                      |

<sup>(1)</sup> Variable pay rate based upon contract rates in effect at December 31, 2010.

## Cash Flow Hedges

Synovus designates hedges of floating rate loans as cash flow hedges. These swaps hedge against the variability of cash flows from specified pools of floating rate prime based loans. Synovus calculates effectiveness of the hedging relationship quarterly using regression analysis. The effective portion of the gain or loss on the derivative instrument is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transactions affect earnings. Ineffectiveness from cash flow hedges is recognized in the consolidated statements of operations as a component of other non-interest income. As of December 31, 2011, there were no cash flow hedges outstanding, and therefore, no cumulative ineffectiveness.

Synovus expects to reclassify from accumulated other comprehensive income (loss) \$1.4 million to pre-tax income during the next year as amortization of deferred gains (losses) are recorded.

Synovus did not terminate any cash flow hedges during 2011. During 2010, Synovus terminated certain cash flow hedges, which resulted in a net pre-tax gain of \$14.6 million. This gain has been recorded as a component of accumulated other comprehensive income (loss) and is being amortized over the shorter of the remaining contract life or the maturity of the designated instrument as an adjustment to interest income. The remaining unamortized deferred gain (loss) balance of all previously terminated cash flow hedges at December 31, 2011 and 2010 was \$(630) thousand and \$8.8 million, respectively.

## Fair Value Hedges

Synovus designates hedges of fixed rate liabilities as fair value hedges. These swaps hedge against the change in fair value of various fixed rate liabilities due to changes in the benchmark interest rate, LIBOR. Synovus calculates effectiveness of the fair value hedges quarterly using regression analysis. As of December 31, 2011 and 2010, there were no fair value hedges outstanding, and therefore, no cumulative ineffectiveness. Ineffectiveness from fair value hedges is recognized in the consolidated statements of operations as a component of other non-interest income. Synovus did not terminate any fair value hedges during 2011 or 2010. The remaining unamortized deferred gain (loss) balance on all previously terminated fair value hedges at December 31, 2011 and 2010 was \$21.2 million and \$28.1 million, respectively.

## Customer Related Derivative Positions

Synovus also enters into derivative financial instruments to meet the financing and interest rate risk management needs of its customers. Upon entering into these instruments to meet customer needs, Synovus enters into offsetting

positions in order to minimize the interest rate risk. These derivative financial instruments are recorded at fair value with any resulting gain or loss recorded in current period earnings. As of December 31, 2011 and 2010, the notional amount of customer related interest rate derivative financial instruments, including both the customer position and the offsetting position, was \$1.50 billion and \$1.90 billion, respectively.

Visa Derivative

140

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Table of Contents

In conjunction with the sale of Class B shares of common stock issued by Visa to Synovus as a Visa USA member, Synovus entered into a derivative contract with the purchaser, which provides for settlements between the parties based upon a change in the ratio for conversion of Visa Class B shares to Visa Class A shares. The conversion ratio changes when Visa deposits funds to a litigation escrow established by Visa to pay settlements for certain litigation, which Visa is indemnified by Visa USA members (the "Covered Litigation"). The litigation escrow is funded by proceeds from Visa's conversion of Class B shares. The fair value of the derivative liability is based on an estimate of Synovus' membership proportion of Visa's aggregate exposure to the Covered Litigation, or in effect, the future cumulative deposits to the litigation escrow for settlement of the Covered Litigation.

**Mortgage Derivatives**

Synovus originates first lien residential mortgage loans for sale into the secondary market and generally does not hold the originated loans for investment purposes. Mortgage loans are sold by Synovus for conversion to securities and the servicing is sold to a third-party servicing aggregator, or the mortgage loans are sold as whole loans to investors either individually or in bulk on a servicing released basis.

At December 31, 2011 and 2010, Synovus had commitments to fund at a locked interest rate, primarily fixed-rate mortgage loans to customers in the amount of \$115.5 million and \$114.3 million, respectively. The fair value of these commitments at a locked interest rate at December 31, 2011 and 2010, resulted in an unrealized net gain of \$1.9 million, and \$1.3 million, respectively, which was recorded as a component of mortgage banking income in the consolidated statements of operations.

At December 31, 2011 and 2010 outstanding commitments to sell primarily fixed-rate mortgage loans amounted to \$202.5 million and \$344.0 million, respectively. Such commitments are entered into to reduce the exposure to market risk arising from potential changes in interest rates, which could affect the fair value of mortgage loans held for sale and outstanding commitments at a locked interest rate to originate residential mortgage loans for resale. The commitments to sell mortgage loans are at fixed prices and are scheduled to settle at specified dates that generally do not exceed 90 days. The fair value of outstanding commitments to sell mortgage loans at December 31, 2011 and 2010 resulted in an unrealized loss of \$1.9 million and \$1.8 million, respectively, which was recorded as a component of mortgage banking income in the consolidated statements of operations.

**Counterparty Credit Risk and Collateral**

Entering into derivative contracts potentially exposes Synovus to the risk of counterparties' failure to fulfill their legal obligations, including, but not limited to, potential amounts due or payable under each derivative contract. Notional principal amounts are often used to express the volume of these transactions, but the amounts potentially subject to credit risk are much smaller. Synovus assesses the credit risk of its dealer counterparties by regularly monitoring publicly available credit rating information and other market indicators. Dealer collateral requirements are determined via risk-based policies and procedures and in accordance with existing agreements. Synovus seeks to minimize dealer credit risk by dealing with highly rated counterparties and by obtaining collateral for exposures above certain predetermined limits. Management closely monitors credit conditions within the customer swap portfolio, which management deems higher risk than dealer counterparties. Collateral is secured at origination and credit related fair value adjustments are recorded against the asset value of the derivative as deemed necessary based upon an analysis, which includes consideration of the current asset value of the swap, customer credit rating, collateral value, and current economic conditions. The fair value of customer swap asset positions was \$83.1 million and \$82.6 million as of December 31, 2011 and 2010, respectively. Such asset values fluctuate based upon current interest rates regardless of changes in notional amounts and changes in customer specific risk.

**Collateral Contingencies**

Certain of Synovus' derivative instruments contain provisions that require Synovus to maintain an investment grade credit rating from each of the major credit rating agencies. When Synovus' credit rating falls below investment grade, these provisions allow the counterparties of the derivative instrument to demand immediate and ongoing full collateralization on derivative instruments in net liability positions and, for certain counterparties, request immediate termination. As Synovus' current rating is below investment grade, Synovus is required to post collateral, including independent amounts for certain counterparties, against these positions. As of December 31, 2011, collateral of \$141.0 million in the form of cash and short-term investments has been pledged to comply with collateral and independent

amount requirements.

141

---

Table of Contents

At December 31, 2011, Synovus did not have any fair value hedges or cash flow hedges. The impact of derivatives on the consolidated balance sheets at December 31, 2011 and 2010 is presented below.

| (in thousands)  | Location on Consolidated Balance Sheet | Fair Value of Derivative Assets<br>December 31, |        | Fair Value of Derivative Liabilities<br>December 31, |        |        |
|---|--|---|--------|--|--------|--------|
|   |  | 2011  | 2010   | Location on Consolidated Balance Sheet               | 2011   | 2010   |
| Derivatives Designated as Hedging Instruments           |  |   |        |  |        |        |
| Interest rate contracts:                                |  |   |        |  |        |        |
| Fair value hedges                                       | Other assets                           | \$—   | —      | Other liabilities                                    | —      | —      |
| Cash flow hedges  | Other assets                           | —   | 2,475  | Other liabilities                                    | —      | —      |
| Total derivatives designated as hedging instruments     |  | \$—   | 2,475  |  | —      | —      |
| Derivatives Not Designated as Hedging Instruments       |  |   |        |  |        |        |
| Interest rate contracts                                 | Other assets                           | \$83,072  | 82,595 | Other liabilities                                    | 85,534 | 85,588 |
| Mortgage derivatives                                    | Other assets                           | 1,851   | 1,290  | Other liabilities                                    | 1,947  | 1,780  |
| Visa Derivative   | Other assets                           | —   | —      | Other liabilities                                    | 9,093  | 5,470  |
| Total derivatives not designated as hedging instruments |  | \$84,923  | 83,885 |  | 96,574 | 92,838 |
| Total derivatives                                       |  | \$84,923  | 86,360 |  | 96,574 | 92,838 |

The effect of cash flow hedges on the consolidated statements of operations for the years ended December 31, 2011, 2010 and 2009 is presented below.

| (in thousands)          | Amount of Gain (Loss) Recognized in OCI on Derivative Effective Portion Twelve Months Ended December 31, |         |       | Location of Gain (Loss) Reclassified from OCI into Income Effective | Amount of Gain (Loss) Reclassified from OCI into Income Effective Portion Twelve Months Ended December 31, |        |        | Location of Gain (Loss) Recognized in Income Ineffective | Amount of Gain (Loss) Recognized in Income Ineffective Portion Twelve Months Ended December 31, |       |        |
|-------------------------|--|---------|-------|---|--|--------|--------|--|---|-------|--------|
|                         | 2011   | 2010    | 2009  | Portion   | 2011   | 2010   | 2009   | Portion  | 2011  | 2010  | 2009   |
| Interest rate contracts | \$ (4,203)   | (6,003) | 2,726 | Interest Income (Expense)   | \$7,112  | 14,446 | 22,209 | Other Non-interest Income                                | \$—   | (14 ) | (198 ) |



Table of Contents

The effect of fair value hedges on the consolidated statements of operations for the years ended December 31, 2011, 2010 and 2009 is presented below.

| (in thousands)   | Derivative   |  |          | Hedged Item   |  |      |      |        |
|--|--|--|----------|---|--|------|------|--------|
|  | Location of Gain (Loss) Recognized in Income on Derivative | Amount of Gain (Loss) Recognized in Income on Twelve Months Ended December 31, |          | Location of Gain (Loss) Recognized in Income on Hedged Item | Amount of Gain (Loss) Recognized in Income On Twelve Months Ended December 31, |      |      |        |
|  |  | 2011   | 2010     | 2009  |  | 2011 | 2010 | 2009   |
| Derivatives Designated in Fair Value Hedging Relationships |  |  |          |   |  |      |      |        |
| Interest rate contracts <sup>(1)</sup>                     | Other Non-Interest Income                                  | \$—  | (991)    | (13,368)  | Other Non-Interest Income  | \$—  | 972  | 12,404 |
| Total Derivatives Not Designated as Hedging Instruments    |  | \$—  | (991)    | (13,368)  |  | \$—  | 972  | 12,404 |
| Interest rate contracts <sup>(2)</sup>                     | Other Non-Interest Income (Expense)                        | \$(819)  | (6,902)  | (14,184)  |  |      |      |        |
| Mortgage derivatives <sup>(3)</sup>                        | Mortgage Banking Income                                    | \$393  | (2,565)  | 3,165   |  |      |      |        |
| Total  |  | \$(426)  | (9,467)  | (11,019)  |  |      |      |        |
| Total derivatives  |  | \$(426)  | (10,458) | (24,387)  |  | —    | 972  | 12,404 |

(1) Gain (loss) represents fair value adjustments recorded for fair value hedges designated in hedging relationships and related hedged items.

(2) Gain (loss) represents net fair value adjustments (including credit related adjustments) for customer swaps and offsetting positions.

(3) Gain (loss) represents net fair value adjustments recorded for interest rate lock commitments and commitments to sell mortgage loans.

#### Note 19 – Variable Interest Entities

Synovus has a contractual ownership or other interests in certain Variable Interest Entities ("VIE"s) for which the fair value of the VIE's net assets may change exclusive of the variable interests. Under ASC 810-10-65, Synovus is deemed to be the primary beneficiary and required to consolidate a VIE if it has a variable interest in the VIE that provides it with a controlling financial interest. For such purposes, the determination of whether a controlling financial interest exists is based on whether a single party has both the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and the obligation to absorb the losses of the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. ASC 810-10-65, as amended, requires

continual reconsideration of conclusions reached regarding which interest holder is a VIE's primary beneficiary. Synovus' involvement with VIEs is discussed below. Synovus consolidates VIEs for which it is deemed the primary beneficiary.

#### Consolidated Variable Interest Entities

Rabbi Trusts – Synovus has established certain rabbi trusts related to deferred compensation plans offered to its employees. Synovus contributes employee cash compensation deferrals to the trusts and directs the underlying investments made by the trusts. The assets of these trusts are available to creditors of Synovus only in the event that Synovus becomes insolvent. These trusts are considered VIEs because either there is no equity at risk in the trusts or because Synovus provided the equity interest to its employees in exchange for services rendered. Synovus is considered the primary beneficiary of the rabbi trusts as it has the ability to direct the underlying investments made by the trusts, the activities that most significantly impact the economic performance of the rabbi trusts. Synovus includes the assets of the rabbi trusts as a component of other assets and a corresponding liability for the associated benefit obligation in other liabilities in its consolidated balance sheets. At December 31, 2011, the aggregate amount of rabbi trust assets and benefit obligation was \$10.4 million.

#### Non-consolidated Variable Interest Entities

Low Income Housing Tax Credit Partnerships – Synovus and its subsidiary bank, Synovus Bank, make equity investments as a limited partner in various partnerships which are engaged in the development and operation of affordable multi-family housing utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these



Table of Contents

investments is to earn a return on the investment and to support community reinvestment initiatives of Synovus' subsidiary bank. The activities of these LIHTC partnerships are limited to development and operation of multi-family housing that is leased to qualifying residential tenants. These partnerships are generally located in southeastern communities where Synovus has a banking presence and are considered VIEs because Synovus, as the holder of an equity investment at risk, does not have voting or similar rights and does not participate in the management or direct the operations of the partnerships (activities which affect the success of the partnerships). Synovus provides construction lending for certain of the LIHTC partnerships in which it also has an equity investment. Synovus is at risk for the amount of its equity investment plus the outstanding amount of any construction loans in excess of the fair value of the collateral for the loan but has no obligation to fund the operations or working capital of the partnerships. The general partners of these partnerships are considered the primary beneficiaries because they are charged with management responsibility which give them the power to direct the activities that most significantly impact the financial performance of the partnerships, and they are exposed to losses beyond Synovus' equity investment. At December 31, 2011, the aggregate carrying value of Synovus' investments in LIHTC partnerships was \$14.2 million and the cumulative amount of equity investments was \$28.8 million. Synovus uses the equity method of accounting for these investments which are included as a component of other assets on Synovus' consolidated balance sheet. At December 31, 2011, Synovus had fully funded all commitments and had no further commitment to fund equity investment in LIHTC partnerships.

**Historic Rehabilitation Partnerships** – Synovus Bank makes equity investments as a limited partner in various partnerships which are engaged in the preservation, renovation, and rehabilitation of historic structures and the subsequent operation of those structures as commercial properties or multi-family housing. Tax credit incentives are awarded based on a percentage of certified rehabilitation costs under Section 1.48-112 of the Internal Revenue Code. The purpose of these investments is to earn a suitable return on the investment and to support community reinvestment initiatives of Synovus' subsidiary bank. The activities of these historic rehabilitation partnerships are limited to preservation and rehabilitation of historic structures, and operation of those structures for leasing to commercial or residential tenants. These partnerships are generally located in southeastern communities where Synovus has a banking presence and are considered VIEs because Synovus, as the holder of an equity investment at risk, does not have voting or similar rights and does not participate in the management or direct the operations of the partnerships (activities which affect the success of the partnerships). Synovus provides construction lending for certain of the partnerships in which it also has an equity investment. Synovus is at risk for the amount of its equity investment plus the outstanding amount of any construction loans in excess of the fair value of the collateral for the loan, but has no obligation to fund the operations or working capital of the partnerships. The general partners of these partnerships are considered the primary beneficiaries because they are charged with management responsibility which give them the power to direct the activities that most significantly impact the financial performance of the partnerships, and they are exposed to losses beyond Synovus' equity investment. At December 31, 2011, the aggregate carrying value of Synovus' investments in historic rehabilitation partnerships was \$2.2 million and the cumulative amount of equity investments was \$9.0 million. Synovus uses the equity method of accounting for these investments which are included as a component of other assets on Synovus' consolidated balance sheet. At December 31, 2011, Synovus had a commitment to fund a remaining \$45 thousand equity investment in a historic rehabilitation tax credit partnership subject to satisfaction of certain performance criteria by the general partner.

**Certain Troubled Commercial Loans** – For certain troubled commercial loans, Synovus restructures the terms of the borrower's debt in an effort to increase the probability of receipt of amounts contractually due. A troubled debt restructuring generally requires consideration of whether the borrowing entity is a VIE as economic events have proven that the entity's equity is not sufficient to permit it to finance its activities without additional subordinated financial support or a restructuring of the terms of its financing. As Synovus does not have the power to direct the activities that most significantly impact such troubled commercial borrowers' operations, it is not considered the primary beneficiary, even in situations where, based on the size of the financing provided, Synovus is exposed to potentially significant benefits and losses of the borrowing entity. Synovus has no contractual requirements to provide financial support to the borrowing entities beyond certain funding commitments established upon restructuring of the terms of the debt that allows for preparation of the underlying collateral for sale and the borrowing entity is considered

a VIE.

Note 20 - Visa Shares and Related Agreement

Synovus is a member of the Visa USA network and received shares of Visa Class B common stock in exchange for its membership interest in Visa USA in conjunction with the public offering by the Visa IPO in 2008. Visa members have indemnification obligations with respect to the Covered Litigation. Visa Class B shares are subject to certain restrictions until the latter of March 2011 or settlement of the Covered Litigation. As of December 31, 2011, the Covered Litigation had not been settled. Visa has established a litigation escrow to fund settlement of the Covered Litigation. The litigation escrow is funded by proceeds from Visa's conversion of Class B shares.

The Visa IPO was completed in March 2008. Immediately following completion of the Visa IPO in March 2008, Visa redeemed a portion of the Class B shares of its common stock held by Visa members. Synovus recognized a pre-tax gain of \$38.5 million

144

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Table of Contents

on redemption of a portion of its Visa Class B shares. During 2008 and 2009, Synovus reduced its contingent liability for its indemnification obligations upon events of Visa's funding of litigation escrow through conversion of Class B shares as described above.

In November 2009, Synovus sold its remaining Visa Class B shares to another Visa USA member financial institution for \$51.9 million and recognized a gain on sale of \$51.9 million. In conjunction with the sale, Synovus entered into a derivative contract with the purchaser which provides for settlements between the parties based upon a change in the ratio for conversion of Visa Class B shares to Visa Class A shares. The fair value of the derivative liability of \$9.1 million and \$5.5 million, at December 31, 2011 and 2010, is based on an estimate of Visa's exposure to liability based upon probability-weighted potential outcomes of the Covered Litigation. The conversion rate from Visa Class B to Visa Class A shares changed once in 2011 and twice in 2010 in conjunction with Visa's deposits to the litigation escrow of \$400 million in April 2011, \$800.0 million in October 2010 and \$500 million in May 2010. Synovus paid settlements totaling \$2.4 million and \$7.7 million to the derivative counterparty during 2011 and 2010, respectively, as a result of the conversion rate changes associated with Visa's deposits to the litigation escrow. Synovus increased the fair value of its derivative liability by \$6.0 million and recognized a corresponding indemnification charge to earnings in December 2011 in connection with the announcement of Visa's plans to deposit \$1.57 billion to the litigation escrow. Synovus paid a settlement to the derivative counterparty of approximately \$9.1 million during the first quarter of 2012 following Visa's deposit of the planned amount to the litigation escrow. Management believes that the estimate of Visa's exposure to litigation liability is adequate based on current information; however, future developments in the litigation could require potentially significant changes to the estimate.

## Note 21 - Commitments and Contingencies

In the normal course of business, Synovus enters into commitments to extend credit such as loan commitments and letters of credit to meet the financing needs of its customers. Synovus uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The contractual amount of these financial instruments represents Synovus' maximum credit risk should the counterparty draw upon the commitment, and should the counterparty subsequently fail to perform according to the terms of the contract. Since many of the commitments are expected to expire without being drawn upon, total commitment amounts do not necessarily represent future cash requirements.

The carrying amount of loan commitments and letters of credit closely approximates the fair value of such financial instruments. Carrying amounts include unamortized fee income and, in some instances, allowances for any estimated credit losses from these financial instruments. These amounts are not material to Synovus' consolidated balance sheets.

Unfunded lending commitments and letters of credit at December 31, 2011 are presented below.

(in thousands)

|  |             |
|--|-------------|
| Letters of credit <sup>(1)</sup>   | \$223,306   |
| Commitments to fund commercial real estate, construction, and land development loans | 473,511     |
| Unused credit card lines   | 1,257,856   |
| Commitments under home equity lines of credit  | 889,637     |
| Commitments to fund commercial and industrial loans                                  | 1,960,118   |
| Other loan commitments   | 492,661     |
| Total unfunded lending commitments and letters of credit                             | \$5,297,089 |

<sup>(1)</sup> represents the contractual amount net of risk participations of \$141 million.

Lease Commitments

Synovus and its subsidiaries have entered into long-term operating leases for various facilities and equipment. Management expects that as these leases expire they will be renewed or replaced by similar leases based on need. At December 31, 2011, minimum rental commitments under all such non-cancelable leases for the next five years and thereafter are presented below.

145

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Table of Contents

(in thousands)

|            |           |
|------------|-----------|
| 2012       | \$29,972  |
| 2013       | 28,992    |
| 2014       | 21,101    |
| 2015       | 18,591    |
| 2016       | 17,663    |
| Thereafter | 213,331   |
| Total      | \$329,650 |

Rental expense on facilities was \$31.6 million, \$32.3 million, and \$30.6 million for the years ended December 31, 2011, 2010, and 2009, respectively.

#### Repurchase Obligations for Mortgage Loans Originated for Sale

Substantially all of the mortgage loans originated by Synovus Mortgage are sold to third-party purchasers on a servicing released basis, without recourse, or continuing involvement (Synovus Mortgage does not retain the servicing rights). These loans are originated and underwritten internally by Synovus personnel and are primarily to borrowers in Synovus' geographic market footprint. These sales are typically effected as non-recourse loan sales to GSEs and non-GSE purchasers.

Each GSE and non-GSE purchaser has specific guidelines and criteria for sellers of loans, and the risk of credit loss with regard to the principal amount of the loans sold is generally transferred to the purchasers upon sale. While the loans are sold without recourse, the purchase agreements require Synovus Mortgage to make certain representations and warranties regarding the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. If it is determined that loans sold were in breach of these representations or warranties, Synovus Mortgage has obligations to either repurchase the loan at the unpaid principal balance and related investor fees or make the purchaser whole for the economic benefits of the loan. To date, repurchase activity pursuant to the terms of these representations and warranties has been minimal and has primarily been associated with loans originated from 2005 through 2008. From January 1, 2005 through December 31, 2011, Synovus Mortgage originated and sold approximately \$6.24 billion of first lien GSE eligible mortgage loans and approximately \$2.81 billion of first and second lien non-GSE eligible mortgage loans. The total expense pertaining to losses from repurchases of mortgage loans previously sold, including amounts accrued in accordance with ASC 450, was \$4.1 million, \$1.3 million, and \$713 thousand for the years ended December 31, 2011, 2010, and 2009, respectively. The total accrued liability related to mortgage repurchase claims was \$3.3 million and \$0.7 million, at December 31, 2011 and 2010, respectively.

#### Mortgage Loan Foreclosure Practices

At December 31, 2011 and December 31, 2010, Synovus had \$3.03 billion and \$3.12 billion, respectively of home equity and consumer mortgage loans which are secured by first and second liens on residential properties. Of this amount, approximately \$890 million and \$905 million, respectively, consists of mortgages relating to properties in Florida and South Carolina which are states in which foreclosures proceed through the courts. To date, foreclosure activity in the home equity and consumer mortgage loan portfolio has been low. Any foreclosures on these loans are handled by designated Synovus personnel and external legal counsel, as appropriate, following established policies regarding legal and regulatory requirements. Based on information currently available, management believes that it does not have significant exposure to faulty foreclosure practices.

#### Note 22 - Legal Proceedings

Synovus and its subsidiaries are subject to various legal proceedings and claims that arise in the ordinary course of its business. Additionally, in the ordinary course of business, Synovus and its subsidiaries are subject to regulatory examinations, information gathering requests, inquiries and investigations. Synovus carefully examines and considers each legal matter, and, in those situations where Synovus determines that a particular legal matter presents loss contingencies that are both probable and reasonably estimable, Synovus establishes an appropriate accrual. An event

is considered to be “probable” if “the future event is likely to occur.” To date, Synovus has not determined that any of the legal matters present loss contingencies that are both probable and reasonably estimable, including those described below, and, accordingly, has not established an accrual in respect of any such legal matters.

In addition, where Synovus determines that there is a reasonable possibility of a loss in respect of legal matters; Synovus considers whether it is able to estimate the total reasonably possible loss or range of loss. An event is “reasonably possible” if

146

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Table of Contents

“the chance of the future event or events occurring is more than remote but less than likely.” An event is “remote” if “the chance of the event or future event occurring is more than slight” but less than reasonably possible. In many situations, Synovus may be unable to estimate reasonably possible losses due to the preliminary nature of the legal matters, as well as a variety of other factors and uncertainties. For those legal matters where Synovus is able to estimate a range of reasonably possible losses, Synovus' management currently estimates the aggregate range of reasonably possible losses is from zero to \$60 million. This estimated aggregate range is based upon information currently available to Synovus, and the actual losses could prove to be higher. As there are further developments in these legal matters, Synovus will continually reassess these matters and the estimated range of reasonably possible losses may change as a result of this assessment. Based on our current knowledge and advice of counsel, management presently does not believe that the liabilities arising from these legal matters will have a material adverse effect on Synovus' consolidated financial condition, operating results or cash flows. However, it is possible that the ultimate resolution of these legal matters could have a material adverse effect on Synovus' results of operations and financial condition for any particular period.

Synovus intends to vigorously pursue all available defenses to these legal matters, but will also consider other alternatives, including settlement, in situations where there is an opportunity to resolve such legal matters on terms that Synovus considers to be favorable, including in light of the continued expense and distraction of defending such legal matters. Synovus also maintains insurance coverage, which may (or may not) be available to cover legal fees, or potential losses that might be incurred in connection with the legal matters described below. The above-noted estimated range of reasonably possible losses does not take into consideration insurance coverage which may or may not be available for the respective legal matters.

**CompuCredit Litigation**

CB&T, a division of Synovus Bank, a wholly-owned banking subsidiary of Synovus, and CompuCredit Corporation (“CompuCredit”) previously were parties to an affinity agreement (“Affinity Agreement”) pursuant to which CB&T issued credit cards that were marketed and serviced by CompuCredit. On October 24, 2008, a putative class action lawsuit was filed against CompuCredit and CB&T in the United States District Court for the Northern District of California, Greenwood v. CompuCredit, et. al., Case No. 4:08-cv-04878 (CW) (“Greenwood”), alleging that one of the credit card programs offered pursuant to the Affinity Agreement violated the Credit Repair Organization Act, 15 U.S.C. § 1679 (“CROA Claims”) and the California Unfair Competition Law, Cal. Bus. & Prof. Code § 17200 (“California UCL Claims”). CB&T intends to vigorously defend itself against these allegations. On January 22, 2009, the Georgia Superior Court in separate litigation between CB&T and CompuCredit ruled that CompuCredit must pay the reasonable attorneys' fees incurred by CB&T in connection with the Greenwood case pursuant to the indemnification provision of the Affinity Agreement described above. Any losses that CB&T incurs in connection with Greenwood are also expected to be subject to the indemnification provisions of the Affinity Agreement described above.

On January 10, 2012, the United States Supreme Court issued its opinion reversing the decision of the Ninth Circuit Court of Appeals that had affirmed a denial of the defendants' motion to compel arbitration of the CROA Claims in Greenwood and remanded the case for further proceedings consistent with its opinion. As a result, it is expected that the plaintiffs will be required to submit their CROA Claims to arbitration on an individual basis and that those claims will not proceed as a class action. The District Court has certified the California UCL claims as a class action, but following the April 27, 2011 decision of the United States Supreme Court in AT&T Mobility LLC v. Concepcion that overruled prior California law limiting arbitration of class actions, defendants have moved to compel arbitration of the State UCL Claims, and that motion is currently pending before the District Court.

**Securities Class Action and Related Litigation**

On July 7, 2009, the City of Pompano Beach General Employees' Retirement System filed suit against Synovus, and certain of Synovus' current and former officers, in the United States District Court, Northern District of Georgia (Civil Action File No. 1 09-CV-1811) (the “Securities Class Action”) and on June 11, 2010, Lead Plaintiffs, the Labourers' Pension Fund of Central and Eastern Canada and the Sheet Metal Workers' National Pension Fund, filed an amended complaint alleging that Synovus and the named individual defendants misrepresented or failed to disclose material facts that artificially inflated Synovus' stock price in violation of the federal securities laws. Lead Plaintiffs' allegations are based on purported exposure to Synovus' lending relationship with the Sea Island Company and the

impact of such alleged exposure on Synovus' financial condition. Lead Plaintiffs in the Securities Class Action seek damages in an unspecified amount. On May 19, 2011, the Court ruled that the amended complaint failed to satisfy the mandatory pleading requirements of the Private Securities Litigation Reform Act. The Court also ruled that Lead Plaintiffs would be allowed the opportunity to submit a further amended complaint. Lead Plaintiffs served their second amended complaint on June 27, 2011. Defendants filed a Motion to Dismiss that complaint on July 27, 2011. The motion is fully briefed and the parties are waiting on a ruling by the court. Discovery continues to be stayed pursuant to the Private Securities Litigation Reform Act.

On November 4, 2009, a shareholder filed a putative derivative action purportedly on behalf of Synovus in the United States District Court, Northern District of Georgia (Civil Action File No. 1 09-CV-3069) (the "Federal Shareholder Derivative Lawsuit"),



Table of Contents

against certain current and/or former directors and executive officers of Synovus. The Federal Shareholder Derivative Lawsuit asserts that the individual defendants violated their fiduciary duties based upon substantially the same facts as alleged in the Securities Class Action described above. The plaintiff is seeking to recover damages in an unspecified amount and equitable and/or injunctive relief.

On December 1, 2009, at the request of the parties, the Court consolidated the Securities Class Action and Federal Shareholder Derivative Lawsuit for discovery purposes, captioned *In re Synovus Financial Corp.*, 09-CV-1811-JOF, holding that the two cases involve “common issues of law and fact.”

On December 21, 2009, a shareholder filed a putative derivative action purportedly on behalf of Synovus in the Superior Court of Fulton County, Georgia (the “State Shareholder Derivative Lawsuit”), against certain current and/or former directors and executive officers of Synovus. The State Shareholder Derivative Lawsuit asserts that the individual defendants violated their fiduciary duties based upon substantially the same facts as alleged in the Federal Shareholder Derivative Lawsuit described above. The plaintiff is seeking to recover damages in an unspecified amount and equitable and/or injunctive relief. On June 17, 2010, the Superior Court entered an Order staying the State Shareholder Derivative Lawsuit pending resolution of the Federal Shareholder Derivative Lawsuit.

There are significant uncertainties involved in any potential class action and derivative litigation. In the event the Court denies the Motion to Dismiss the second amended complaint in the Securities Class Action, Synovus may seek to mediate the Securities Class Action and Related Litigation in order to determine whether a reasonable settlement can be reached. In the event the Securities Class Action is not dismissed or settled, Synovus and the individually named defendants collectively intend to vigorously defend themselves against the Securities Class Action and Related Litigation.

SEC Informal Inquiry

Synovus has received a letter from the SEC Atlanta regional office, dated December 15, 2009, informing Synovus that it is conducting an informal inquiry “to determine whether any person or entity has violated the federal securities laws.” The SEC has not asserted, nor does management believe, that Synovus or any person or entity has committed any securities violations. Synovus intends to cooperate fully with the SEC’s informal inquiry. Based upon information that presently is available to it, Synovus’ management is unable to predict the outcome of the informal SEC inquiry and cannot currently reasonably determine the probability of a material adverse result, if any.

Overdraft Litigation

Posting Order Litigation

On September 21, 2010, Synovus, Synovus Bank and CB&T were named as defendants in a putative multi-state class action relating to the manner in which Synovus Bank charges overdraft fees to customers. The case, *Childs et al. v. Columbus Bank and Trust et al.*, was filed in the Northern District of Georgia, Atlanta Division, and asserts claims for breach of contract and breach of the covenant of good faith and fair dealing, unconscionability, conversion and unjust enrichment for alleged injuries suffered by plaintiffs as a result of Synovus Bank’s assessment of overdraft charges in connection with its POS/debit and automated-teller machine cards allegedly resulting from the sequence used to post payments to the plaintiffs’ accounts. On October 25, 2010, the Childs case was transferred to a multi-district proceeding in the Southern District of Florida. *In Re; Checking Account Overdraft Litigation*, MDL No. 2036. Plaintiffs amended their complaint on Oct. 21, 2011. The Synovus entities filed a motion to dismiss the amended complaint on Nov. 22, 2011. That motion remains pending.

On January 25, 2012, Synovus Bank was named as a defendant in another putative multi-state class action relating to the manner in which Synovus Bank charges overdraft fees to customers. The case, *Green et al. v. Synovus Bank*, was filed in the Middle District of Georgia, Columbus Division, and asserts claims for breach of contract and breach of the covenant of good faith and fair dealing, unconscionability, conversion, unjust enrichment and money had and received for alleged injuries suffered by plaintiffs as a result of Synovus Bank’s assessment of overdraft charges in connection with its POS/debit and automated-teller machine cards allegedly resulting from the sequence used to post payments to the plaintiffs’ accounts. On February 14, 2012, Synovus Bank filed a motion to dismiss the complaint. Plaintiff has informed Synovus Bank that Plaintiff intends to file an amended complaint on or before March 5, 2012 to add a claim under the Georgia Fair Business Practices Act.

Assertion of Overdraft Fees as Interest Litigation

Synovus Bank was also named as a defendant in a putative state-wide class action in which the plaintiffs allege that overdraft fees charged to customers constitute interest and, as such, are usurious under Georgia law. The case, Griner et. al. v. Synovus Bank, et. al. was filed in Gwinnett County State Court (state of Georgia) on July 30, 2010, and asserts claims for usury, conversion and money had and received for alleged injuries suffered by the plaintiffs as a result of Synovus Bank's assessment of overdraft charges in connection with its POS/debit and automated-teller machine cards used to access customer accounts. Plaintiffs contend that such overdraft charges constitute interest and are therefore subject to Georgia usury laws. Synovus Bank contends that such

148

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Table of Contents

overdraft charges constitute non-interest fees and charges under both federal and Georgia law and are otherwise exempt from Georgia usury limits. On September 1, 2010, Synovus Bank removed the case to the United States District Court for the Northern District of Georgia, Atlanta Division. The plaintiffs filed a motion to remand the case to state court. On July 22, 2011, the federal court entered an order granting plaintiffs' motion to remand the case to the Gwinnett County State Court. Synovus Bank subsequently filed a motion to dismiss. On November 2, 2011, the state court announced its intention to deny the motion to dismiss. The court, however, also announced its intention to grant Synovus Bank's request for a certificate of immediate review thereby permitting Synovus Bank to petition the Georgia Court of Appeals for a discretionary appeal of the denial of the motion to dismiss.

**Note 23 - Employment Expenses and Benefit Plans**

Synovus has three separate non-contributory retirement and benefit plans consisting of money purchase pension, profit sharing, and 401(k) plans which cover all eligible employees. Annual discretionary contributions to these plans are set each year by the Boards of Directors but cannot exceed amounts allowable as a deduction for federal income tax purposes. For the year ended December 31, 2011, Synovus will make an aggregate contribution for eligible employees to the money purchase pension plan of 3.0%. Synovus made an aggregate contribution for eligible employees to the money purchase pension plan of 3.0% for the year ended December 31, 2010 and 3.8% for the year ended December 31, 2009. The expense recorded for the years ended December 31, 2011, 2010, and 2009 was approximately \$7.4 million, \$8.9 million, and \$10.2 million, respectively. For the years ended December 31, 2011, 2010, and 2009, Synovus did not make contributions to the profit sharing and 401(k) plans.

Synovus has stock purchase plans for directors and employees whereby Synovus makes contributions equal to one-half of employee and director voluntary contributions, subject to certain maximum contribution limitations. The funds are used to purchase outstanding shares of Synovus common stock. Synovus recorded as expense \$4.6 million, \$6.0 million, and \$6.5 million for contributions to these plans in 2011, 2010, and 2009, respectively.

Synovus has entered into salary continuation agreements with certain employees for past and future services which provide for current compensation in addition to salary in the form of deferred compensation payable at retirement or in the event of death, total disability, or termination of employment. The aggregate cost of these salary continuation plans and associated agreements is not material to the consolidated financial statements.

In December 2010, management amended the Synovus Retiree Medical Plan (the Retiree Medical Plan or the Plan). Under the provisions of the Retiree Medical Plan, employees who terminated employment after becoming eligible for early retirement (attaining age 50 with 15 or more years of service) could elect medical coverage for themselves and their eligible dependents. This coverage may continue until the former employee (or his spouse) reaches age 65 or cover eligible dependents in accordance with the Plan's provision. Per the amendment, Synovus eliminated the post-retirement medical plan coverage for all employees who retired on or after March 1, 2011. Participants who were already receiving benefits under the Retiree Medical Plan will continue to receive benefits under the Plan. At December 31, 2011, the Retiree Medical Plan had 121 participants.

The amendment was considered a "curtailment event" under ASC 715 because it eliminated the accrual of defined benefits for all of the future services of a significant number of active employees. At the time of the Plan amendment, Synovus estimated the number of eligible participants that would elect coverage by the specified deadline of March 31, 2011 to calculate the \$7.1 million curtailment gain that was recognized during 2010. Based on the actual number of retirees who elected medical coverage for themselves and/or their eligible dependents, the actual curtailment gain was \$6.7 million which resulted in an adjustment of \$398 thousand to the curtailment gain that was recorded during the year ended December 31, 2011.

**Note 24 - Share-based Compensation****General Description of Share-based Plans**

Synovus has a long-term incentive plan under which the Compensation Committee of the Board of Directors has the authority to grant share-based awards to Synovus employees. At December 31, 2011, Synovus had a total of 28,488,255 shares of its authorized but unissued common stock reserved for future grants under the 2007 Omnibus Plan. The Plan permits grants of share-based compensation including stock options, non-vested shares, and restricted

share units. The grants generally include vesting periods ranging from two to five years and contractual terms of ten years. Stock options are granted at exercise prices which equal the fair market value of a share of common stock on the grant-date. Non-vested shares and restricted share units are awarded at no cost to the recipient upon their grant. Synovus has historically issued new shares to satisfy share option exercises and share unit conversions. Dividend equivalents are paid on outstanding restricted share units in the form of additional restricted share units that vest over the same vesting period as the original restricted share unit grant.

During 2011, Synovus granted 3,815,942 restricted share units to key employees throughout the Synovus organization. The

Table of Contents

majority of the awards contain a service-based vesting period of two years. In addition to the service vesting requirement, the vesting of certain awards made to executives and certain other senior management is contingent upon the repayment of its Series A Preferred Stock and achievement of profitability vesting requirements. The weighted average grant-date fair value of the awarded restricted share units was \$2.65 per share. During 2010, Synovus granted 3,442,586 stock options with an exercise price of \$2.80 to key employees across the Synovus organization. These stock options have a three year vesting schedule with one-half of the total grant vesting after two years of service and the remaining one-half vesting after three years of service. During 2010, Synovus also granted 844,205 restricted share units to senior management. In addition to a service vesting requirement, the vesting of the restricted share units made to senior management is contingent upon the repayment of its Series A Preferred Stock and achievement of certain profitability requirements. Due to multiple vesting requirements of certain awards, the date Synovus expects all vesting criteria to be met is periodically reviewed to ensure expense for the restricted share units granted in 2011 and 2010 is amortized over the appropriate time period. The restricted share units granted in 2011 and 2010 do not include provisions for accelerated vesting upon retirement. No share-based incentive awards were granted during 2009 with the exception of two insignificant grants made under employment agreements to non-executive employees.

**Share-based Compensation Expense**

Synovus' share-based compensation costs are recorded as a component of salaries and other personnel expense in the consolidated statements of operations. Share-based compensation expense for service-based awards is recognized net of estimated forfeitures for plan participants on a straight-line basis over the shorter of the vesting period or the period until reaching retirement eligibility. Total share-based compensation expense was \$6.0 million, \$7.2 million, and \$8.4 million for 2011, 2010, and 2009, respectively. The total income tax benefit recognized in the consolidated statements of operations for share-based compensation arrangements was approximately \$128 thousand and \$1.0 million for 2010 and 2009, respectively. No share-based compensation costs have been capitalized for the years ended December 31, 2011, 2010, and 2009.

As of December 31, 2011, unrecognized compensation cost related to the unvested portion of share-based compensation arrangements involving shares of Synovus stock was approximately \$7.9 million.

**Stock Options**

The fair value of stock option grants used in measuring compensation expense was determined using the Black-Scholes option pricing model with the following weighted-average assumptions.

|                                 | 2010       |   | 2009      |
|---------------------------------|------------|---|-----------|
| Risk-free interest rate         | 2.8        | % | 2.8       |
| Expected stock price volatility | 63.0       |   | 40.0      |
| Dividend yield                  | 1.4        |   | 1.0       |
| Expected life of options        | 6.25 years |   | 6.0 years |

The expected volatility for awards granted in 2010 and 2009 was based on Synovus' historical stock price volatility. The expected life for stock options granted during 2010 and 2009 was calculated using the "simplified" method as prescribed by SAB 110. The grant-date fair value of stock options granted in 2010 was \$1.50. The grant-date fair value of the single option granted during 2009 was \$1.53.

Table of Contents

A summary of stock option activity and changes during the years ended December 31, 2011, 2010, and 2009 is presented below.

## Stock Options

|                                    | 2011         |                                    | 2010         |                                    | 2009         |                                    |
|------------------------------------|--------------|------------------------------------|--------------|------------------------------------|--------------|------------------------------------|
|                                    | Shares       | Weighted-Average<br>Exercise Price | Shares       | Weighted-Average<br>Exercise Price | Shares       | Weighted-Average<br>Exercise Price |
| Outstanding at beginning of year   | 21,723,381   | \$ 10.81                           | 28,167,011   | \$ 10.94                           | 30,954,180   | \$ 10.89                           |
| Options granted                    | —            | —                                  | 3,442,586    | 2.80                               | 20,000       | 3.96                               |
| Options exercised                  | —            | —                                  | (430 )       | 2.21                               | (17,256 )    | 2.47                               |
| Options forfeited                  | (471,386 )   | 10.72                              | (150,003 )   | 2.80                               | (400,000 )   | 13.18                              |
| Options expired                    | (3,365,677 ) | 11.75                              | (9,735,783 ) | 8.48                               | (2,389,913 ) | 9.99                               |
| Options outstanding at end of year | 17,886,318   | \$ 10.63                           | 21,723,381   | \$ 10.81                           | 28,167,011   | \$ 10.94                           |
| Options exercisable at end of year | 14,365,773   | \$ 12.06                           | 16,879,440   | \$ 12.14                           | 25,552,988   | \$ 10.71                           |

For both outstanding and exercisable stock options at December 31, 2011, there was no aggregate intrinsic value. As of December 31, 2011, the weighted average remaining contractual life was 3.75 years for options outstanding and 2.80 years for options exercisable.

The intrinsic value of stock options exercised during 2010 was negligible. The intrinsic value of stock options exercised during the year ended December 31, 2009 was \$31 thousand. The total grant date fair value of stock options vested during 2011, 2010, and 2009 was \$1.5 million, \$2.3 million, and \$1.2 million, respectively. At December 31, 2011, the total unrecognized compensation cost related to non-vested stock options was approximately \$1.8 million. This cost is expected to be recognized over a weighted-average remaining period of 1.01 years.

## Non-vested Shares and Restricted Share Units

Compensation expense is measured based on the grant date fair value of non-vested shares and restricted share units. The fair value of non-vested shares and restricted share units is equal to the market price of Synovus' common stock on the grant date. The weighted-average grant-date fair value of restricted share units granted during 2011 was \$2.65. The weighted-average grant-date fair value of restricted share units granted during 2010 was \$2.80. During 2009, Synovus granted a single award of 5,556 restricted share units at a grant-date fair value of \$3.48. The total fair value of non-vested shares and restricted share units vested during 2011, 2010, and 2009 was \$356 thousand, \$5.1 million, and \$10.6 million, respectively.

Table of Contents

A summary of non-vested shares outstanding (excluding the performance-vesting shares described below) and changes during the years ended December 31, 2011, 2010, and 2009 is presented below.

## Non-vested Shares

|                                  | Shares   | Weighted-Average<br>Grant-date Fair<br>Value |
|----------------------------------|----------|--|
| Outstanding at January 1, 2009   | 577,484  | \$ 27.35                                     |
| Granted                          | —        | —  |
| Vested                           | (360,072 | ) 27.62                                      |
| Forfeited                        | (29,179  | ) 27.82                                      |
| Outstanding at December 31, 2009 | 188,233  | 26.75  |
| Granted                          | —        | —  |
| Vested                           | (163,924 | ) 28.28                                      |
| Forfeited                        | (7,349   | ) 25.81                                      |
| Outstanding at December 31, 2010 | 16,960   | 12.41  |
| Granted                          | —        | —  |
| Vested                           | (16,000  | ) 12.40                                      |
| Forfeited                        | (960     | ) 12.50                                      |
| Outstanding at December 31, 2011 | —        | \$ —   |

A summary of restricted share units outstanding and changes during the years ended December 31, 2011, 2010, and 2009 is presented below.

Table of Contents

## Restricted Share Units

|                                  | Share<br>Units | Weighted-Average<br>Grant-date Fair<br>Value |
|----------------------------------|----------------|--|
| Outstanding at January 1, 2009   | 126,425        | \$ 12.86                                     |
| Granted                          | 5,556          | 3.48   |
| Dividend equivalents granted     | 1,071          | 2.90   |
| Vested                           | (42,203 )      | 12.85  |
| Forfeited                        | (16,034 )      | 12.89  |
| Outstanding at December 31, 2009 | 74,815         | 12.01  |
| Granted                          | 844,205        | 2.80   |
| Dividend equivalents granted     | 10,082         | 2.60   |
| Vested                           | (45,406 )      | 12.45  |
| Forfeited                        | (3,295 )       | 12.89  |
| Outstanding at December 31, 2010 | 880,401        | 3.05   |
| Granted                          | 3,815,942      | 2.65   |
| Dividend equivalents granted     | 86,494         | 1.64   |
| Vested                           | (25,534 )      | 6.15   |
| Forfeited                        | (229,328 )     | 2.91   |
| Outstanding at December 31, 2011 | 4,527,975      | \$ 2.67                                      |

As of December 31, 2011, total unrecognized compensation cost related to the foregoing restricted share units was approximately \$6.1 million. This cost is expected to be recognized over a weighted-average remaining period of 1.26 years.

Synovus authorized a total grant of 63,386 shares of non-vested stock to a key executive with a performance-vesting schedule (performance-vesting shares) in 2005 that fully vested during 2010. The total fair value of performance-vesting shares vested during 2010 was \$269 thousand. The total fair value of performance-vesting shares vested during 2009 was \$119 thousand.

Cash received from option exercises under all share-based payment arrangements of Synovus common stock for the years ended December 31, 2010 and 2009 was \$1 thousand and \$296 thousand, respectively.

During 2011 and 2010, Synovus recorded a tax deficiency of \$677 thousand and \$3.0 million, respectively, associated with vesting of non-vested shares and share units and expired stock options to the deferred tax asset valuation allowance. Prior to 2010, as stock options for the purchase of Synovus common stock were exercised and non-vested shares and share units vested, Synovus recognized a tax benefit or deficiency which was recorded as a component of additional paid-in capital within shareholders' equity for tax amounts not recognized in the consolidated statements of operations. Synovus recognized a net tax deficiency of \$2.8 million for the year ended December 31, 2009.

The following table provides aggregate information regarding grants under all Synovus equity compensation plans through December 31, 2011.

| Plan Category <sup>(1)</sup> | (a) Number<br>of securities<br>to be issued<br>upon vesting<br>of restricted<br>share units | (b) Number of<br>securities to be<br>issued upon<br>exercise of<br>outstanding<br>options | (c) Weighted-average<br>exercise price of<br>outstanding<br>options in column<br>(b) | (d) Number of<br>shares remaining<br>available for<br>issuance<br>excluding shares<br>reflected in |
|------------------------------|---|---|--|--|
|------------------------------|---|---|--|--|



|  |           |            |          | columns (a) and<br>(b) |      |
|--|-----------|------------|----------|------------------------|------|
| Shareholder approved equity compensation plans for shares of Synovus stock | 4,527,975 | 17,645,041 | \$ 10.68 | 28,488,255             | (2 ) |
| Non-shareholder approved equity compensation plans                         | —         | —          | —        | —                      |      |
| Total  | 4,527,975 | 17,645,041 | \$ 10.68 | 28,488,255             |      |

(1) Does not include information for equity compensation plans assumed by Synovus in mergers. A total of 241,277 shares of common stock was issuable upon

Table of Contents

exercise of options granted under plans assumed in mergers and outstanding at December 31, 2011. The weighted average exercise price of all options granted under plans assumed in mergers and outstanding at December 31, 2011 was \$7.22. Synovus cannot grant additional awards under these assumed plans.

(2) Includes 28,488,255 shares available for future grants as share awards under the 2007 Omnibus Plan.

## Note 25 - Income Taxes

The aggregate amount of income taxes included in the consolidated statements of operations and in the consolidated statements of changes in equity and comprehensive income (loss) for the years ended December 31, 2011, 2010, and 2009, is presented below.

| (in thousands)   | 2011    | 2010    | 2009       |
|--|---------|---------|------------|
| Consolidated Statements of Operations  |         |         |            |
| Income tax expense (benefit) related to continuing operations                | \$1,312 | (15,151 | ) (171,977 |
| Income tax expense related to discontinued operations                        | —       | 27,479  | 3,137      |
| Consolidated Statements of Changes in Equity and Comprehensive Income (Loss) |         |         |            |
| Income tax expense (benefit) related to:                                     |         |         |            |
| Post-retirement unfunded health benefit obligation                           | —       | 950     | 14         |
| Unrealized gains (losses) on investment securities available for sale, net   | —       | (2      | ) (14,374  |
| Unrealized gains (losses) on cash flow hedges, net                           | —       | (9      | ) (12,404  |
| Share-based compensation   | —       | (16     | ) 2,770    |
| Total income tax expense (benefit)   | \$1,312 | 13,251  | (192,834   |

For the years ended December 31, 2011, 2010, and 2009, income tax expense (benefit) consists of:

| (in thousands)                     | 2011    | 2010      | 2009       |
|------------------------------------|---------|-----------|------------|
| Current                            |         |           |            |
| Federal                            | \$(99   | ) (20,185 | ) (337,421 |
| State                              | 1,768   | (4,181    | ) (9,749   |
|                                    | 1,669   | (24,366   | ) (347,170 |
| Deferred                           |         |           |            |
| Federal                            | 535     | (4,834    | ) 161,838  |
| State                              | (892    | ) 14,049  | 13,355     |
|                                    | (357    | ) 9,215   | 175,193    |
| Total income tax expense (benefit) | \$1,312 | (15,151   | ) (171,977 |

Income tax expense (benefit) as shown in the consolidated statements of operations differed from the amounts computed by applying the U.S. federal income tax rate of 35% to loss from continuing operations before income taxes as a result of the following presented below.

Table of Contents

| (dollars in thousands)  | 2011         | 2010       | 2009       |
|---|--------------|------------|------------|
| Taxes at statutory federal income tax rate  | \$ (20,836 ) | (297,210 ) | (562,069 ) |
| Tax-exempt income   | (2,316 )     | (2,678 )   | (3,257 )   |
| State income tax benefit, net of federal income tax benefit, before valuation allowance | (3,084 )     | (30,598 )  | (50,947 )  |
| Tax credits   | (1,461 )     | (1,576 )   | (1,555 )   |
| Goodwill impairment   | —            | —          | 5,282      |
| Cash surrender value of life insurance  | (2,911 )     | (2,888 )   | (2,534 )   |
| Other, net  | 76           | (578 )     | 4,839      |
| Sub-total income tax benefit before valuation allowance                                 | (30,532 )    | (335,528 ) | (610,241 ) |
| Change in valuation allowance for deferred tax assets                                   | 31,844       | 320,377    | 438,264    |
| Total income tax expense (benefit)  | \$ 1,312     | (15,151 )  | (171,977 ) |
| Effective income tax rate before valuation allowance                                    | 51.29        | % 39.51    | % 38.00    |
| Effective income tax rate after valuation allowance                                     | (2.20 )      | % 1.78     | % 10.71    |

The tax effects of temporary differences that gave rise to significant portions of the deferred income tax assets and liabilities at December 31, 2011 and 2010 are presented below.

| (in thousands)  | 2011       | 2010       |
|---|------------|------------|
| Deferred income tax assets                                      |            |            |
| Net operating loss carryforward                                 | \$ 514,275 | 446,017    |
| Provision for loan losses                                       | 268,406    | 330,468    |
| Tax credit carryforward   | 44,170     | 43,081     |
| Finance lease transactions                                      | 4,901      | 23,311     |
| Net unrealized loss on cash flow hedges                         | 243        | —          |
| Other   | 46,779     | 34,126     |
| Total gross deferred income tax assets                          | 878,774    | 877,003    |
| Less valuation allowance  | (821,429 ) | (774,961 ) |
| Total deferred income tax assets                                | 57,345     | 102,042    |
| Deferred income tax liabilities                                 |            |            |
| Excess tax over financial statement depreciation                | (16,371 )  | (43,993 )  |
| Net unrealized gain on investment securities available for sale | (29,390 )  | (39,312 )  |
| Net unrealized gain on cash flow hedges                         | —          | (4,036 )   |
| Other   | (9,446 )   | (12,921 )  |
| Total gross deferred income tax liabilities                     | (55,207 )  | (100,262 ) |
| Net deferred income tax assets                                  | \$ 2,138   | 1,780      |

Total net deferred tax assets, before the valuation allowance, were \$823.6 million, \$776.7 million and \$455.3 million at December 31, 2011, 2010, and 2009, respectively. Additions to the valuation allowance during the years ended December 31, 2011, 2010 and 2009, were \$46.4 million, \$331.6 million, and \$438.2 million, respectively.

A significant portion of the deferred tax asset balance relates to federal and state net operating loss carryforwards as well as certain tax credits which will be available to reduce its income tax liability in future years. The total amount of federal and state net operating loss carryforwards outstanding at December 31, 2011 are \$1.30 billion and \$1.70 billion, respectively. These net operating losses expire in annual installments beginning in 2018 through 2032. Tax credits include an alternative minimum tax credit of \$19.1 million which has an unlimited carryforward period. Other federal and state tax credits at December 31, 2011 total \$6.0 million and \$29.4 million, respectively, and have various expiration periods through the year 2021. The remaining net deferred tax asset balance was generated from temporary differences of which the majority relates to the provision for loan losses and depreciation of fixed assets. This

component does not have a set expiration date as the temporary differences have not yet reduced taxable income. Synovus currently expects that approximately \$21 million of its net deferred tax assets will expire before they can be realized. The majority of these DTAs relate to state income tax credits that have various expiration dates through the tax

155

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Table of Contents

year 2016.

In assessing the need for a valuation allowance, Synovus considered all available evidence about the realization of DTAs, both positive and negative, that could be objectively verified. Synovus' positive evidence considered in support of its use of forecasted future earnings as a source of realizing DTAs was insufficient to overcome the negative evidence associated with its pre-tax cumulative loss position. At December 31, 2011, management concluded that it is more likely than not that \$2.1 million of its deferred tax assets will be realized. This amount of deferred tax assets is based on actual separate entity state income tax liabilities and tax planning strategies. Synovus expects to reverse substantially all (or approximately \$800.4 million of the current balance of \$821.4 million) of the valuation allowance once it has demonstrated a sustainable return to profitability. While reversal of the valuation allowance is subject to considerable judgment, this event could occur at the point Synovus has significantly improved its credit quality and experienced consecutive profitable quarters coupled with a forecast of sufficient continuing profitability. This reversal could occur as a single event or over a period of time, depending upon the level of forecasted taxable income, the degree of probability related to realizing the forecasted taxable income, and the estimated risk related to credit quality. Until such event occurs, Synovus expects to record minimal to no tax expense when reporting income before taxes as reductions to the deferred tax asset valuation allowance will be recognized offsetting current tax expense.

Synovus' income tax returns are subject to review and examination by federal, state, and local taxing jurisdictions. Currently, no years for which Synovus filed a federal income tax return are under examination by the IRS; however, there are certain state tax examinations currently in progress. With few exceptions, Synovus is no longer subject to income tax examinations from state and local income tax authorities for years before 2007. Although Synovus is unable to determine the ultimate outcome of these examinations, Synovus believes that current income tax accruals are adequate for any uncertain income tax positions relating to these examinations. Adjustments to income tax accruals are made when necessary to reflect a change in the probability outcome.

A reconciliation of the beginning and ending amount of unrecognized income tax benefits is as follows (unrecognized state income tax benefits are not adjusted for the federal income tax impact).

| (in thousands)  | Years Ended December 31, |          |
|---|--------------------------|----------|
|   | 2011                     | 2010     |
| Balance at January 1,   | \$6,315                  | 7,274    |
| Additions based on income tax positions related to current year | 275                      | 176      |
| Additions for income tax positions of prior years               | —                        | —        |
| Deductions for income tax positions of prior years              | (605                     | ) (1,060 |
| Settlements   | —                        | (75      |
| Balance at December 31,   | \$5,985                  | 6,315    |

Accrued interest and penalties related to unrecognized income tax benefits are included as a component of income tax expense (benefit). The amount of accrued interest and penalties on unrecognized income tax benefits totaled \$1.5 million and \$1.4 million as of December 31, 2011 and 2010, respectively. The total amount of unrecognized income tax benefits as of December 31, 2011 and 2010 that, if recognized, would affect the effective income tax rate is \$4.8 million and \$5.0 million (net of the federal benefit on state income tax issues) respectively, which includes interest and penalties of \$943 thousand and \$880 thousand, respectively.

The impact to the effective income tax rate is prior to any offset by the valuation allowance against deferred tax assets. Synovus expects an approximate range of \$311 thousand to \$4.3 million of uncertain income tax positions will be either settled or resolved during the next year.

Note 26 - Condensed Financial Information of Synovus Financial Corp. (Parent Company only)



Table of Contents

## Condensed Balance Sheets

| (in thousands)   | December 31, |              |
|--|--------------|--------------|
|  | 2011         | 2010         |
| Assets   |              |              |
| Cash due from bank subsidiary  | \$278,071    | 275,578      |
| Funds due from other depository institutions <sup>(1)</sup>                            | 33,431       | 28,423       |
| Investment in consolidated bank subsidiary, at equity                                  | 2,998,006    | 2,979,596    |
| Net accumulated deficit in consolidated nonbank subsidiaries, at equity <sup>(2)</sup> | (279,962     | ) (148,172 ) |
| Notes receivable from nonbank subsidiaries   | 493,800      | 601,744      |
| Other assets   | 55,103       | 81,966       |
| Total assets   | \$3,578,449  | 3,819,135    |
| Liabilities and Equity   |              |              |
| Liabilities:   |              |              |
| Long-term debt   | \$726,167    | 754,783      |
| Other liabilities  | 24,830       | 66,434       |
| Total liabilities  | 750,997      | 821,217      |
| Shareholders' equity:  |              |              |
| Preferred stock  | 947,017      | 937,323      |
| Common stock   | 790,989      | 790,956      |
| Additional paid-in capital   | 2,241,171    | 2,293,264    |
| Treasury stock   | (114,176     | ) (114,176 ) |
| Accumulated other comprehensive income   | 21,093       | 57,158       |
| Accumulated deficit  | (1,058,642   | ) (966,607 ) |
| Total shareholders' equity   | 2,827,452    | 2,997,918    |
| Total liabilities and shareholders' equity   | \$3,578,449  | 3,819,135    |

<sup>(1)</sup> Restricted as to withdrawal.

<sup>(2)</sup> Includes non-bank subsidiary formed during 2008 that has incurred credit losses, including losses on the disposition of non-performing assets.

Table of Contents

## Condensed Statements of Operations

| (in thousands)  | Years Ended December 31, |              |              |
|---|--------------------------|--------------|--------------|
|   | 2011                     | 2010         | 2009         |
| Income  |                          |              |              |
| Cash dividends received from bank subsidiaries  | \$—                      | 43,874       | 64,044       |
| Management and information technology fees from subsidiaries                                    | —                        | 185,279      | 162,648      |
| Interest income   | 30,057                   | 36,074       | 50,174       |
| Other income  | (141                     | ) 8,922      | 74,771       |
| Total income  | 29,916                   | 274,149      | 351,637      |
| Expenses  |                          |              |              |
| Interest expense  | 34,767                   | 33,809       | 25,081       |
| Other expenses  | 14,177                   | 224,100      | 234,083      |
| Total expenses  | 48,944                   | 257,909      | 259,164      |
| Income (loss) before income taxes and equity in undistributed net income (loss) of subsidiaries | (19,028                  | ) 16,240     | 92,473       |
| Allocated income tax (benefit) expense  | (13,715                  | ) (153,729   | ) 229,680    |
| Income (loss) before equity in undistributed net income (loss) of subsidiaries                  | (5,313                   | ) 169,969    | (137,207     |
| Equity in undistributed net loss of subsidiaries  | (55,311                  | ) (1,003,809 | ) (1,299,088 |
| Loss from continuing operations attributable to controlling interest                            | (60,624                  | ) (833,840   | ) (1,436,295 |
| Income from discontinued operations, net of income taxes  | —                        | 43,162       | 4,590        |
| Net loss attributable to controlling interest   | (60,624                  | ) (790,678   | ) (1,431,705 |
| Dividends and accretion of discount on preferred stock  | 58,088                   | 57,510       | 56,966       |
| Net loss attributable to common shareholders  | \$(118,712               | ) (848,188   | ) (1,488,671 |



Table of Contents

## Condensed Statements of Cash Flows

| (in thousands)  | Years Ended December 31, |             |              |
|---|--------------------------|-------------|--------------|
|   | 2011                     | 2010        | 2009         |
| <b>Operating Activities</b>   |                          |             |              |
| Net loss attributable to controlling interest                                     | \$(60,624                | ) (790,678  | ) (1,431,705 |
| Adjustments to reconcile net loss to net cash provided by operating activities:   |                          |             |              |
| Equity in undistributed loss of subsidiaries                                      | 55,311                   | 960,647     | 1,294,497    |
| Deferred income tax (benefit) expense   | —                        | (288,430    | ) 286,404    |
| Depreciation, amortization, and accretion, net                                    | —                        | (14         | ) (68        |
| Share-based compensation  | —                        | 7,158       | 8,361        |
| Net (decrease) increase in other liabilities                                      | (23,162                  | ) (308,126  | ) 439,398    |
| Gain on sale of Visa shares   | —                        | —           | (51,900      |
| Net (increase) decrease in other assets   | (4,780                   | ) 412,290   | (497,644     |
| Other, net  | (6,912                   | ) (61,920   | ) 83,371     |
| Net cash (used in) provided by operating activities                               | (40,167                  | ) (69,073   | ) 130,714    |
| <b>Investing Activities</b>   |                          |             |              |
| Net investment from (in) subsidiaries   | 10,000                   | (894,813    | ) (632,459   |
| Purchases of investment securities available for sale                             | (18,313                  | ) —         | (24,974      |
| Purchases of premises and equipment   | —                        | —           | (14,835      |
| Proceeds from sale of investment securities available for sale                    | 49,551                   | —           | —            |
| Proceeds from sale of private equity investments                                  | —                        | —           | 65,786       |
| Proceeds from sale of Visa shares   | —                        | —           | 51,900       |
| Net (increase) decrease in short-term notes receivable from non-bank subsidiaries | 107,944                  | (204,225    | ) 40,615     |
| Net cash provided by (used in) investing activities                               | 149,182                  | (1,099,038  | ) (513,967   |
| <b>Financing Activities</b>   |                          |             |              |
| Dividends paid to common and preferred shareholders                               | (79,813                  | ) (73,896   | ) (73,568    |
| Principal repayments on long-term debt  | (21,701                  | ) (10,425   | ) (29,685    |
| Purchase of treasury shares   | —                        | (21         | ) (38        |
| Proceeds from issuance of long-term debt  | —                        | 70,355      | —            |
| Proceeds from issuance of prepaid common stock purchase contracts                 | —                        | 265,503     | —            |
| Proceeds from issuance of common stock  | —                        | 769,176     | 571,226      |
| Net cash (used in) provided by financing activities                               | (101,514                 | ) 1,020,692 | 467,935      |
| Increase (decrease) in cash and funds due from banks                              | 7,501                    | (147,419    | ) 84,682     |
| Cash and funds due from banks at beginning of year                                | 304,001                  | 451,420     | 366,738      |
| Cash and funds due from banks at end of year                                      | \$311,502                | 304,001     | 451,420      |

For the year ended December 31, 2011, the Parent Company received income tax refunds, net of income taxes paid, of \$5.1 million and paid interest in the amount of \$39.8 million. For the year ended December 31, 2010, the Parent Company received income tax refunds, net of income taxes paid, of \$323.2 million and paid interest in the amount of \$38.8 million. For the year ended December 31, 2009, the Parent Company received income tax refunds, net of income taxes paid, of \$87.3 million and paid interest in the amount of \$36.1 million.



Table of Contents

## Summary of Quarterly Financial Data (Unaudited)

Presented below is a summary of the unaudited consolidated quarterly financial data for the years ended December 31, 2011 and 2010.

| (in thousands, except per share data)                                   | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter |
|---|-------------------|------------------|-------------------|------------------|
| 2011  |                   |                  |                   |                  |
| Interest income   | \$273,303         | 281,970          | 288,052           | 298,432          |
| Net interest income   | 227,156           | 228,603          | 230,961           | 237,434          |
| Provision for loan losses   | 54,565            | 102,325          | 120,159           | 141,746          |
| Income (loss) from continuing operations before income taxes            | 26,979            | 37,118           | (43,764)          | (79,864)         |
| Net income (loss) <sup>(1)</sup>  | 27,357            | 30,208           | (39,000)          | (79,408)         |
| Net income (loss) attributable to common shareholders <sup>(1)</sup>    | \$12,779          | 15,667           | (53,504)          | (93,654)         |
| Basic earnings per common share:  |                   |                  |                   |                  |
| Net income (loss) attributable to common shareholders                   | \$0.02            | 0.02             | (0.07)            | (0.12)           |
| Diluted earnings per common share:                                      |                   |                  |                   |                  |
| Net income (loss) attributable to common shareholders                   | \$0.01            | 0.02             | (0.07)            | (0.12)           |
| 2010  |                   |                  |                   |                  |
| Interest income   | \$313,557         | 326,490          | 337,739           | 342,795          |
| Net interest income   | 241,967           | 245,460          | 250,039           | 248,867          |
| Provision for loan losses   | 252,401           | 239,021          | 298,904           | 340,948          |
| Loss from continuing operations before income taxes                     | (159,550)         | (180,806)        | (233,633)         | (275,180)        |
| Net loss <sup>(1)</sup>   | (165,434)         | (181,166)        | (228,575)         | (215,682)        |
| Net loss attributable to common shareholders <sup>(1)</sup>             | \$(179,998)       | (195,838)        | (242,554)         | (229,798)        |
| Basic earnings per common share:  |                   |                  |                   |                  |
| Net loss from continuing operations attributable to common shareholders | \$(0.23)          | (0.25)           | (0.36)            | (0.56)           |
| Net loss attributable to common shareholders                            | \$(0.23)          | (0.25)           | (0.36)            | (0.47)           |
| Diluted earnings per common share:                                      |                   |                  |                   |                  |
| Net loss from continuing operations attributable to common shareholders | \$(0.23)          | (0.25)           | (0.36)            | (0.56)           |
| Net loss attributable to common shareholders                            | \$(0.23)          | (0.25)           | (0.36)            | (0.47)           |

<sup>(1)</sup> Synovus increased its valuation allowance for deferred tax assets by 46.4 million million during 2011 and \$331.6 million million during 2010. For additional discussion of the valuation allowance for deferred tax assets, see Note 25 to the consolidated financial statements.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

NONE.

**ITEM 9A. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures.** We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Annual Report as required by Rule 13a-15 of the Securities Exchange Act of 1934, as amended. This evaluation was carried out under the supervision and with the participation of our management, including our chief executive officer (“CEO”) and chief financial officer (“CFO”). Based on this evaluation, our management, including our CEO and CFO, concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to us (including our consolidated subsidiaries) and required to be included in our reports filed with the SEC under the Exchange Act.

•Management’s Report on Internal Control Over Financial Reporting

160

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Table of Contents

Management of Synovus is responsible for establishing and maintaining effective internal control over financial reporting for Synovus Financial Corp. and its subsidiaries (“we” and “our”), as that term is defined in Exchange Act Rules 13a-15(f). Synovus conducted an evaluation of the effectiveness of our internal control over Synovus' financial reporting as of December 31, 2011 based on the framework in “Internal Control-Integrated Framework” issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on that evaluation, we concluded that our internal control over financial reporting is effective as of December 31, 2011.

KPMG LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in this Annual Report and has issued a report on the effectiveness of our internal control over financial reporting, which report is included in Item 8. Financial Statements and Supplementary Data of this Report.

/s/ Kessel D. Stelling

/s/ Thomas J. Prescott

Kessel D. Stelling

Thomas J. Prescott

President and Chief Executive Officer

Chief Financial Officer

Changes in Internal Control Over Financial Reporting. No change in our internal control over financial reporting occurred during the fourth fiscal quarter ended December 31, 2011 covered by this Report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

NONE.

Table of Contents

Part III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information included under the following captions in our Proxy Statement is incorporated in this document by reference:

“PROPOSALS TO BE VOTED ON” - “PROPOSAL 1: ELECTION OF 15 DIRECTORS”;

“EXECUTIVE OFFICERS”;

“SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE”; and

“CORPORATE GOVERNANCE AND BOARD MATTERS” - “Consideration of Director Candidates - Shareholder Candidates” and “Committees of the Board” - “Audit Committee.”

We have a Code of Business Conduct and Ethics that applies to all directors, officers and employees, including our principal executive officer, principal financial officer and chief accounting officer. You can find our Code of Business Conduct and Ethics in the Corporate Governance section of our website at [www.synovus.com/governance](http://www.synovus.com/governance). We will post any amendments to the Code of Business Conduct and Ethics and any waivers that are required to be disclosed by the rules of either the SEC or the NYSE in the Corporate Governance section of our website.

Because our common stock is listed on the NYSE, our chief executive officer is required to make, and he has made, an annual certification to the NYSE stating that he was not aware of any violation by us of the corporate governance listing standards of the NYSE. Our chief executive officer made his annual certification to that effect to the NYSE as of May 16, 2011. In addition, we have filed, as exhibits to this Annual Report, the certifications of our chief executive officer and chief financial officer required under Section 302 of the Sarbanes-Oxley Act of 2002.

ITEM 11. EXECUTIVE COMPENSATION

Information included under the following captions in our Proxy Statement is incorporated in this document by reference:

“DIRECTOR COMPENSATION”;

“EXECUTIVE COMPENSATION” - “Compensation Discussion and Analysis”; “Compensation Committee Report”;

“Summary Compensation Table” and the compensation tables and related information which follow the Summary Compensation Table; and

“CORPORATE GOVERNANCE AND BOARD MATTERS” - “Committees of the Board” - “Compensation Committee Interlocks and Insider Participation.”

The information included under the heading “Compensation Committee Report” in our Proxy Statement is incorporated herein by reference; however, this information shall not be deemed to be “soliciting material” or to be “filed” with the Commission or subject to regulation 14A or 14C, or to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information pertaining to equity compensation plans is contained in Notes 23 and 24 of Notes to Consolidated Financial Statements included in Part II - Item 8 of this Report and are incorporated herein by reference.

Information included under the following captions in our Proxy Statement is incorporated in this document by reference:

“STOCK OWNERSHIP OF DIRECTORS AND EXECUTIVE OFFICERS”; and

“PRINCIPAL SHAREHOLDERS.”

Table of Contents

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE  
Information included under the following captions in our Proxy Statement is incorporated in this document by reference:

- “CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS”; and
- “CORPORATE GOVERNANCE AND BOARD MATTERS” - “Independence.”

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information included under the following captions in our Proxy Statement is incorporated in this document by reference:

- “AUDIT COMMITTEE REPORT” - “KPMG LLP Fees and Services” (excluding the information under the main caption “AUDIT COMMITTEE REPORT”); and
- “AUDIT COMMITTEE REPORT” - “Policy on Audit Committee Pre-Approval.”

Table of Contents

Part IV

Part IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) 1. Financial Statements

The following consolidated financial statements of Synovus and our subsidiaries and related reports of Synovus' independent registered public accounting firm are incorporated in this Item 15. by reference from Part II - Item 8. of this Report.

Consolidated Balance Sheets as of December 31, 2011 and 2010

Consolidated Statements of Operations for the Years ended December 31, 2011, 2010 and 2009

Consolidated Statements of Changes in Equity and Comprehensive Income (Loss) for the Years Ended December 31, 2011, 2010 and 2009

Consolidated Statements of Cash Flows for the Years Ended December 31, 2011, 2010 and 2009

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm (on consolidated financial statements)

Report of Independent Registered Public Accounting Firm (on the effectiveness of internal control over financial reporting)

Management's Report on Internal Control Over Financial Reporting is incorporated by reference from Part II - Item 9A. of this Report.

2. Financial Statement Schedules

None are applicable because the required information has been incorporated in the consolidated financial statements and notes thereto of Synovus and our subsidiaries which are incorporated in this Report by reference.

3. Exhibits

The following exhibits are filed herewith or are incorporated to other documents previously filed with the SEC. With the exception of those portions of the Proxy Statement that are expressly incorporated by reference in this Report, such documents are not to be deemed filed as part of this Report.



Table of Contents

| Exhibit<br>Number | Description   |
|-------------------|---|
| 3.1               | Amended and Restated Articles of Incorporation of Synovus, as amended, incorporated by reference to Exhibit 3.1 of Synovus' Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, as filed with the SEC on August 9, 2010.   |
| 3.2               | Bylaws, as amended, of Synovus, incorporated by reference to Exhibit 3.1 of Synovus' Current Report on Form 8-K dated November 8, 2010, as filed with the SEC on November 9, 2010.  |
| 4.1               | Specimen stock certificate for Fixed Rate Cumulative Perpetual Preferred Stock, Series A, incorporated by reference to Exhibit 4.2 of Synovus' Current Report on Form 8-K dated December 17, 2008, as filed with the SEC on December 22, 2008.  |
| 4.2               | Warrant for purchase of up to 15,510,737 shares of Synovus common stock, incorporated by reference to Exhibit 4.1 of Synovus' Current Report on Form 8-K dated December 17, 2008, as filed with the SEC on December 22, 2008.   |
| 4.3               | Shareholder Rights Plan, dated as of April 26, 2010, between Synovus Financial Corp. and Mellon Investor Services LLC, as Rights Agent, which includes the Form of Articles of Amendment to the Articles of Incorporation of Synovus Financial Corp. (Series B Participating Cumulative Preferred Stock) as Exhibit A, the Summary of Terms of the Rights Agreement as Exhibit B and the Form of Right Certificate as Exhibit C, incorporated by reference to Exhibit 4.1 of Synovus' Current Report on Form 8-K dated April 26, 2010, as filed with the SEC on April 26, 2010. |
| 4.4               | Amendment No. 1 dated as of September 6, 2011 to Shareholder Rights Plan between Synovus Financial Corp. and American Stock Transfer & Trust Company, LLC, incorporated by reference to Exhibit 4.1 of Synovus' Current Report on Form 8-K dated September 6, 2011, as filed with the SEC on September 6, 2011.   |
| 4.5               | Indenture, dated as of February 18, 2003, between Synovus Financial Corp. and The Bank of New York Trust Company of Florida, N.A., as trustee, incorporated by reference to Exhibit 4.1 of Synovus' Registration Statement on Form S-4 (No. 333-104625) filed with the SEC on April 18, 2003.   |
| 4.6               | Indenture, dated as of June 20, 2005, between Synovus Financial Corp. and The Bank of New York Trust Company, N.A., as trustee, incorporated by reference to Exhibit 4.1 of Synovus' Registration Statement on Form S-4 (No. 333-126767) filed with the SEC on July 21, 2005.   |

Table of Contents

| Exhibit<br>Number | Description   |
|-------------------|---|
| 4.7               | Junior Subordinated Debt Indenture dated May 4, 2010, between Synovus Financial Corp. and The Bank of New York Mellon Trust Company, N.A., as trustee, incorporated by reference to Exhibit 4.1 of Synovus' Current Report on Form 8-K dated May 4, 2010, as filed with the SEC on May 4, 2010.   |
| 4.8               | Purchase Contract Agreement dated May 4, 2010 among Synovus Financial Corp., The Bank of New York Mellon Trust Company, N.A., as purchase contract agent, and The Bank of New York Mellon Trust Company, N.A., as trustee, incorporated by reference to Exhibit 4.3 of Synovus' Current Report on Form 8-K dated May 4, 2010, as filed with the SEC on May 4, 2010. |
| 4.9               | Purchase Contract Agreement dated May 4, 2010 among Synovus Financial Corp., The Bank of New York Mellon Trust Company, N.A., as purchase contract agent, and The Bank of New York Mellon Trust Company, N.A., as trustee, incorporated by reference to Exhibit 4.3 of Synovus' Current Report on Form 8-K dated May 4, 2010, as filed with the SEC on May 4, 2010. |
| 4.10              | Senior Notes Indenture, dated as of February 13, 2012, among Synovus Financial Corp. and The Bank of New York Mellon Trust Company, N.A., as trustee, incorporated by reference to Exhibit 4.1 of Synovus' Current Report on Form 8-K dated February 8, 2012 as filed with the SEC on February 13, 2012.  |
| 10.1              | Letter Agreement (including Securities Purchase Agreement – Standard Terms incorporated by reference therein) dated December 19, 2008, between Synovus and the United States Department of the Treasury, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated December 17, 2008, as filed with the SEC on December 22, 2008.      |
| 10.2              | Indemnification and Insurance Matters Agreement by and among Synovus and Total System Services, Inc., dated as of November 30, 2007, incorporated by reference to Exhibit 10.3 of Synovus' Current Report on Form 8-K dated November 30, 2007, as filed with the SEC on November 30, 2007.  |
| 10.3              | Tax Sharing Agreement by and among Synovus, Columbus Bank and Trust Company and Total System Services, Inc., dated as of November 30, 2007, incorporated by reference to Exhibit 10.5 of Synovus' Current Report on Form 8-K dated November 30, 2007, as filed with the SEC on November 30, 2007.   |
| 10.4              | Synovus Financial Corp. 2011 Director Stock Purchase Plan, incorporated by reference to Exhibit 99.1 of Synovus' Current Report on Form 8-K dated April 27, 2011, as filed with the SEC on May 3, 2011.*  |
| 10.5              | Amendment No. 1 dated September 6, 2011 to Synovus Financial Corp. 2011 Director Stock Purchase Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated September 6, 2011, as filed with the SEC on September 6, 2011.*  |
| 10.6              | Synovus Financial Corp. 2011 Employee Stock Purchase Plan, incorporated by reference to Exhibit 10.1 of Synovus' Registration Statement on Form S-8 (Registration No. 333-174265), as filed with the SEC on May 17, 2011.*  |

10.7 Synovus Financial Corp. 2002 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.4 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 2001, as filed with the SEC on March 21, 2002.\*

10.8 Amended and Restated Synovus Financial Corp. Directors' Deferred Compensation Plan, incorporated by reference to Exhibit 10.2 of Synovus' Quarterly Report on Form 10-Q for the quarter ended June 30, 2008, as filed with the SEC on August 8, 2008.\*

166

---

Table of Contents

| Exhibit Number | Description   |
|----------------|---|
| 10.9           | Synovus Financial Corp. Executive Salary Contribution Death Benefit Plan, incorporated by reference to Exhibit 10.1 of Synovus' Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, as filed with the SEC on August 10, 2009.  |
| 10.10          | Agreement in Connection with Personal Use of Company Aircraft, incorporated by reference to Exhibit 10.7 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 2005, as filed with the SEC on March 7, 2006.*   |
| 10.11          | Life Insurance Trusts, incorporated by reference to Exhibit 10.12 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 1992, as filed with the SEC on March 29, 1993.*   |
| 10.12          | 1993 Split Dollar Insurance Agreement of Synovus, incorporated by reference to Exhibit 10.14 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 1993, as filed with the SEC on March 28, 1994.*  |
| 10.13          | 1995 Split Dollar Insurance Agreement of Synovus, incorporated by reference to Exhibit 10.15 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 1994, as filed with the SEC on March 24, 1995.*  |
| 10.14          | Second Amended and Restated Synovus Financial Corp. Deferred Compensation Plan, incorporated by reference to Exhibit 10.3 of Synovus' Quarterly Report on Form 10-Q for the quarter ended June 30, 2008, as filed with the SEC on August 8, 2008.*  |
| 10.15          | Synovus Financial Corp. Executive Cash Bonus Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on 8-K dated April 27, 2006, as filed with the SEC on April 27, 2006.*  |
| 10.16          | Form of Change of Control Agreement for executive officers, incorporated by reference to Exhibit 10.1 of Synovus' Quarterly Report on Form 10-Q for the quarter ended June 30, 2008, as filed with the SEC on August 8, 2008.*  |
| 10.17          | Riverside Bank Amended and Restated Salary Continuation Agreement adopted as of June 1, 2005 by and between Riverside Bank and Kessel D. Stelling.*   |
| 10.18          | Form of Stock Option Agreement for the: (i) Synovus Financial Corp. 1994 Long-Term Incentive Plan and (ii) Synovus Financial Corp. 2002 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.1 of Synovus' Quarterly Report on Form 10-Q for the quarter ended September 30, 2004, as filed with the SEC on November 9, 2004.* |

10.19 Form of Restricted Stock Award Agreement for the Synovus 2002 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated January 19, 2005, as filed with the SEC on January 25, 2005.\*

167

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Table of Contents

| Exhibit<br>Number | Description   |
|-------------------|---|
| 10.20             | Form of Performance-Based Restricted Stock Award Agreement for the Synovus 2002 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated January 19, 2005, as filed with the SEC on January 25, 2005.*  |
| 10.21             | Form of Non-Employee Director Restricted Stock Award Agreement for the Synovus 2002 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated February 1, 2005, as filed with the SEC on February 3, 2005.*  |
| 10.22             | Form of Stock Option Agreement for the Synovus Financial Corp. 2002 Long-Term Incentive Plan for grants made subsequent to January 18, 2006, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated January 18, 2006, as filed with the SEC on January 18, 2006.*                 |
| 10.23             | Form of Restricted Stock Award Agreement for the Synovus Financial Corp. 2002 Long-Term Incentive Plan for grants made subsequent to January 18, 2006, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated January 18, 2006, as filed with the SEC on January 18, 2006.*       |
| 10.24             | Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated April 25, 2007, as filed with the SEC on April 25, 2007.*   |
| 10.25             | Form of Restricted Stock Award Agreement for restricted stock awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated April 25, 2007, as filed with the SEC on April 25, 2007.*  |
| 10.26             | Form of Performance-Based Restricted Stock Award Agreement for performance-based restricted stock awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.3 of Synovus' Current Report on Form 8-K dated April 25, 2007, as filed with the SEC on April 25, 2007.*    |
| 10.27             | Form of Revised Stock Option Agreement for stock option awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated January 29, 2008, as filed with the SEC on January 29, 2008.*  |
| 10.28             | Form of Revised Restricted Stock Unit Agreement for restricted stock unit awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.33 of Synovus' Annual Report on Form 10-K for the fiscal year ended December 31, 2007, as filed with the SEC on February 29, 2008.* |

- 10.29 Form of Retention Stock Option Agreement for retention stock option awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated January 29, 2008, as filed with the SEC on January 29, 2008.\*
- 10.30 Form of TARP Restricted Stock Unit Award Agreement for awards to executive officers and the top 20 most highly-compensated employees under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated January 28, 2010, as filed with the SEC on January 29, 2010.\*
- 10.31 Form of Restricted Stock Option Agreement for 2010 stock option awards under the Synovus Financial Corp. 2007 Omnibus Plan, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated January 29, 2010, as filed with the SEC on January 29, 2010.\*

Table of Contents

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|-------|--|
| 10.32 | Form of Indemnification Agreement for directors and executive officers of Synovus, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated July 26, 2007, as filed with the SEC on July 26, 2007.*  |
| 10.33 | Summary of Annual Base Salaries of Synovus' Named Executive Officers.*   |
| 10.34 | Summary of Board of Directors Compensation.  |
| 10.35 | Form of Waiver executed by Senior Executive Officers, incorporated by reference to Exhibit 10.2 of Synovus' Current Report on Form 8-K dated December 17, 2008, as filed with the SEC on December 22, 2008.*   |
| 10.36 | Form of Letter Agreement executed by Senior Executive Officers, incorporated by reference to Exhibit 10.3 of Synovus' Current Report on Form 8-K dated December 17, 2008, as filed with the SEC on December 22, 2008.*   |
| 10.37 | First Amendment to the Bank of North Georgia Amended and Restated Salary Continuation Agreement, dated September 10, 2007, effective as of January 1, 2005, by and between Bank of North Georgia, as successor in interest to Riverside Bank, and Kessel D. Stelling, Jr.* |
| 10.38 | Riverside Bank Split Dollar Agreement dated December 23, 1999, by and between Riverside Bank and Kessel D. Stelling, Jr.*  |
| 12.1  | Ratio of Earnings to Fixed Charges.  |
| 14    | Code of Business Conduct and Ethics, incorporated by reference to Exhibit 10.1 of Synovus' Current Report on Form 8-K dated July 22, 2010, as filed with the SEC on July 26, 2010.   |
| 21.1  | Subsidiaries of Synovus Financial Corp.  |
| 23.1  | Consent of Independent Registered Public Accounting Firm.  |
| 24.1  | Powers of Attorney contained on the signature pages of this 2011 Annual Report on Form 10-K and incorporated herein by reference.  |
| 31.1  | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2  | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32    | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 99.1  | Certification of Principal Executive Officer pursuant to Section 30.15 of the U.S. Treasury's Interim Final Rule on TARP Standards for Compensation and Corporate Governance.  |



99.2 Certification of Principal Financial Officer pursuant to Section 30.15 of the U.S. Treasury's Interim Final Rule on TARP Standards for Compensation and Corporate Governance.

101 Interactive Data File

169

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Table of Contents

\* Indicates management contracts and compensatory plans and arrangements.

(b) Exhibits

See the response to Item 15(a)(3) above.

(c) Financial Statement Schedules

See the response to Item 15(a)(2) above.

170

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Table of Contents

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, Synovus Financial Corp. has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## SYNOVUS FINANCIAL CORP.

February 29, 2012

By: /s/ Kessel D. Stelling  
Kessel D. Stelling  
President and Chief Executive Officer

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Kessel D. Stelling and Thomas J. Prescott and each of them, his or her true and lawful attorney(s)-in-fact and agent(s), with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any or all amendments to this report and to file the same, with all exhibits and schedules thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney(s)-in-fact and agent(s) full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorney(s)-in-fact and agent(s), or their substitute(s), may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of Section 13 or 15(d) the Securities Exchange Act of 1934, as amended, this Report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature                                      | Title  | Date              |
|--|--|-------------------|
| /s/ Kessel D. Stelling<br>Kessel D. Stelling   | President and Chief Executive Officer<br>Director and Chairman of the Board<br>(Principal Executive Officer) | February 29, 2012 |
| /s/ Thomas J. Prescott<br>Thomas J. Prescott   | Executive Vice President and Chief<br>Financial Officer<br>(Principal Financial Officer)                     | February 29, 2012 |
| /s/ Liliana C. McDaniel<br>Liliana C. McDaniel | Chief Accounting Officer<br>(Principal Accounting Officer)   | February 29, 2012 |
| /s/ Catherine A. Allen<br>Catherine A. Allen   | Director   | February 29, 2012 |
| /s/ Richard E. Anthony<br>Richard E. Anthony   | Director   | February 29, 2012 |

Table of Contents

| Signature  | Title    | Date              |
|--|----------|-------------------|
| /s/ James H. Blanchard<br>James H. Blanchard             | Director | February 29, 2012 |
| /s/ Richard Y. Bradley<br>Richard Y. Bradley             | Director | February 29, 2012 |
| /s/ Frank W. Brumley<br>Frank W. Brumley                 | Director | February 29, 2012 |
| /s/ Elizabeth W. Camp<br>Elizabeth W. Camp               | Director | February 29, 2012 |
| /s/ T. Michael Goodrich<br>T. Michael Goodrich           | Director | February 29, 2012 |
| /s/ V. Nathaniel Hansford<br>V. Nathaniel Hansford       | Director | February 29, 2012 |
| /s/ Mason H. Lampton<br>Mason H. Lampton                 | Director | February 29, 2012 |
| /s/ H. Lynn Page<br>H. Lynn Page                         | Director | February 29, 2012 |
| /s/ Joseph J. Prochaska, Jr.<br>Joseph J. Prochaska, Jr. | Director | February 29, 2012 |
| /s/ J. Neal Purcell<br>J. Neal Purcell                   | Director | February 29, 2012 |
| /s/ Melvin T. Stith<br>Melvin T. Stith                   | Director | February 29, 2012 |
| /s/ Philip W. Tomlinson<br>Philip W. Tomlinson           | Director | February 29, 2012 |
| /s/ James D. Yancey<br>James D. Yancey                   | Director | February 29, 2012 |