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PUBLIC STORAGE INC /CA
Form 10-Q
May 10, 2006

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission File Number: 1-8389

PUBLIC STORAGE, INC.

(Exact name of registrant as specified in its charter)

California

95-3551121

(State or other jurisdiction of (I.R.S. Employer Identification Number)
incorporation or organization)

701 Western Avenue, Glendale, California

91201-2349

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (818) 244-8080.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer Non-accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

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Indicate the number of shares outstanding of each of the registrant's common stock, as of May 8, 2006:

Common Stock, \$.10 par value per share - 129,309,950 shares

PUBLIC STORAGE, INC.

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(Amounts in thousands, except share data)

| | March 31, 2006 |
|--|-------------------|
| ASSETS | |
| Cash and cash equivalents..... | \$ 382,329 |
| Real estate facilities, at cost: | |
| Land..... | 1,564,937 |
| Buildings..... | 4,466,239 |
| | 6,031,176 |
| Accumulated depreciation..... | (1,547,708) |
| | 4,483,468 |
| Construction in process..... | 54,915 |
| | 4,538,383 |
| Investment in real estate entities..... | 305,558 |
| Goodwill..... | 78,204 |
| Intangible assets, net..... | 96,430 |
| Other assets..... | 69,700 |
| | \$ 5,470,604 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | |
| Notes payable..... | \$ 106,200 |
| Debt to joint venture partner..... | 35,740 |
| Preferred stock called for redemption..... | - |
| Accrued and other liabilities..... | 153,159 |
| | 295,099 |
| Minority interest: | |
| Preferred partnership interests..... | 225,000 |
| Other partnership interests..... | 32,789 |
| Commitments and contingencies (Note 14)..... | - |
| Shareholders' equity: | |
| Cumulative Preferred Stock, \$0.01 par value, 50,000,000 shares authorized, 1,702,536 shares issued (in series) and outstanding, (1,698,336 at December 31, 2005) at liquidation preference..... | 2,603,400 |
| Common Stock, \$0.10 par value, 200,000,000 shares authorized, 128,162,629 shares issued and outstanding (128,089,563 at December 31, 2005)..... | 12,816 |
| Equity Stock, Series A, \$0.01 par value, 200,000,000 shares authorized, 8,744.193 shares issued and outstanding..... | - |
| Paid-in capital..... | 2,428,424 |
| Cumulative net income..... | 3,303,482 |
| Cumulative distributions paid..... | (3,430,406) |
| | 4,917,716 |
| Total shareholders' equity..... | 4,917,716 |
| | \$ 5,470,604 |

See accompanying notes.

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PUBLIC STORAGE, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 (Amounts in thousands, except per share amounts)

(Unaudited)

| | For the Three Months |
|--|----------------------|
| | 2006 |
| Revenues: | |
| Rental income: | |
| Self-storage facilities..... | \$ 251,512 |
| Commercial properties..... | 2,992 |
| Containerized storage facilities..... | 3,930 |
| Ancillary operations..... | 15,174 |
| Interest and other income..... | 5,075 |
| | ----- |
| | 278,683 |
| | ----- |
| Expenses: | |
| Cost of operations (excluding depreciation and amortization below): | |
| Self-storage facilities..... | 87,735 |
| Commercial properties..... | 1,348 |
| Containerized storage facilities..... | 3,310 |
| Ancillary operations..... | 10,616 |
| Depreciation and amortization..... | 50,049 |
| General and administrative..... | 6,779 |
| Interest expense..... | 1,557 |
| | ----- |
| | 161,394 |
| | ----- |
| Income from continuing operations before equity in earnings of real estate entities and minority interest in income..... | 117,289 |
| Equity in earnings of real estate entities (Note 5)..... | 3,466 |
| Minority interest in income: | |
| Preferred partnership interests: | |
| Based on ongoing distributions paid..... | (3,591) |
| Allocation of redemption costs (Note 9)..... | - |
| Other partnership interests..... | (3,568) |
| | ----- |
| Income from continuing operations..... | 113,596 |
| Cumulative effect of change in accounting principle (Note 12)..... | 578 |
| Discontinued operations (Note 3)..... | 42 |
| | ----- |
| Net income..... | \$ 114,216 |
| | ===== |
| Net income allocation: | |
| ----- | |

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| | | |
|--|----|---------|
| Allocable to preferred shareholders: | | |
| Based on distributions paid..... | \$ | 46,615 |
| Based on redemptions of preferred stock (Note 2)..... | | - |
| Allocable to Equity Stock, Series A..... | | 5,356 |
| Allocable to common shareholders..... | | 62,245 |
| | \$ | 114,216 |
| ----- | | |
| Net income per common share - basic | | |
| Continuing operations..... | \$ | 0.49 |
| Discontinued operations..... | | - |
| | \$ | 0.49 |
| ----- | | |
| Net income per common share - diluted | | |
| Continuing operations..... | \$ | 0.48 |
| Discontinued operations..... | | - |
| | \$ | 0.48 |
| ----- | | |
| Net income per depositary share of Equity Stock, Series A (basic and diluted)..... | \$ | 0.61 |
| ----- | | |
| Basic weighted average common shares outstanding..... | | 128,122 |
| ----- | | |
| Diluted weighted average common shares outstanding..... | | 129,009 |
| ----- | | |
| Weighted average shares of Equity Stock, Series A (basic and diluted). | | 8,744 |
| ----- | | |

See accompanying notes.

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PUBLIC STORAGE, INC.
CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(Amounts in thousands, except share data)

(Unaudited)

| | Cumulative Preferred Stock | Common Stock |
|---|-------------------------------|--------------|
| | ----- | ----- |
| Balances at December 31, 2005..... | \$ 2,498,400 | \$ 12,809 |
| Issuance of cumulative preferred stock: | | |
| Series H (4,200 shares)..... | 105,000 | - |
| Issuance of common stock in connection with: | | |
| Exercise of employee stock options (54,857 shares)..... | - | 5 |
| Vesting of restricted stock (18,209 shares) | - | 2 |
| Stock based compensation expense (Note 12) | - | - |

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| | | |
|--|--------------|-----------|
| Net income..... | - | - |
| Cash distributions: | | |
| Cumulative preferred stock (Note 10)..... | - | - |
| Equity Stock, Series A (\$0.61 per depositary share).... | - | - |
| Common Stock (\$0.50 per share)..... | - | - |
| Balances at March 31, 2006..... | \$ 2,603,400 | \$ 12,816 |

| | Cumulative Distributions | Total Shareholders' Equity |
|--|-----------------------------|----------------------------------|
| Balances at December 31, 2005..... | \$ (3,314,137) | \$ 4,817,009 |
| Issuance of cumulative preferred stock: | | |
| Series H (4,200 shares)..... | - | 101,492 |
| Issuance of common stock in connection with: | | |
| Exercise of employee stock options (54,857 shares)..... | - | 1,541 |
| Vesting of restricted stock (18,209 shares) | - | - |
| Stock based compensation expense (Note 12) | - | (273) |
| Net income..... | - | 114,216 |
| Cash distributions: | | |
| Cumulative preferred stock (Note 10)..... | (46,615) | (46,615) |
| Equity Stock, Series A (\$0.61 per depositary share).... | (5,356) | (5,356) |
| Common Stock (\$0.50 per share)..... | (64,298) | (64,298) |
| Balances at March 31, 2006..... | \$ (3,430,406) | \$ 4,917,716 |

See accompanying notes.

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PUBLIC STORAGE, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in thousands)

(Unaudited)

For the Thr
Mar

2006

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Cash flows from operating activities:

| | |
|---|------------|
| Net income..... | \$ 114,216 |
| Adjustments to reconcile net income to net cash provided by operating activities: | |
| Amortization of note premium (Note 7)..... | (236) |
| Excess of effective interest over cash interest paid on debt to joint venture partner (Note 8) | 43 |
| Depreciation and amortization..... | 50,049 |
| Equity in earnings of Real Estate Entities..... | (3,466) |
| Distributions received from the Real Estate Entities (Note 5)..... | 5,776 |
| Minority interest in income..... | 7,159 |
| Depreciation and gain on sale of non-real estate assets associated with discontinued operations (Note 3)..... | 21 |
| Other operating activities..... | (10,729) |
| | ----- |
| Total adjustments..... | 48,617 |
| | ----- |
| Net cash provided by operating activities..... | 162,833 |
| | ----- |
| Cash flows from investing activities: | |
| Capital improvements to real estate facilities | (8,379) |
| Construction in process..... | (21,188) |
| Acquisition of minority interests (Note 9)..... | - |
| Acquisition of real estate facilities..... | (46,489) |
| Cash of entities consolidated pursuant to EITF Topic 04-5 (Note 2)..... | 2,865 |
| Proceeds from the sale of real estate and real estate investments..... | 1,970 |
| Maturity of held to maturity debt securities (Note 2) | 2,359 |
| Acquisition of held to maturity debt securities (Note 2)..... | - |
| Other investing activities..... | - |
| | ----- |
| Net cash used in investing activities..... | (68,862) |
| | ----- |
| Cash flows from financing activities: | |
| Principal payments on notes payable..... | (12,104) |
| Net proceeds from the issuance of common stock..... | 1,541 |
| Net proceeds from the issuance of cumulative preferred stock..... | 101,492 |
| Repurchase of common stock..... | - |
| Redemption of cumulative preferred stock..... | (172,500) |
| Redemption of preferred partnership interest..... | - |
| Distributions paid to shareholders..... | (116,269) |
| Distributions paid to holders of preferred partnership interests (Note 9)..... | (3,591) |
| Distributions paid to minority interests..... | (3,712) |
| Net proceeds from financing through acquisition joint venture (Note 8).. | - |
| | ----- |
| Net cash used in financing activities..... | (205,143) |
| | ----- |
| Net decrease in cash and cash equivalents..... | (111,172) |
| Cash and cash equivalents at the beginning of the year..... | 493,501 |
| | ----- |
| Cash and cash equivalents at the end of the year..... | \$ 382,329 |
| | ===== |

See accompanying notes.

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PUBLIC STORAGE, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (Amounts in thousands)

(Unaudited)

(Continued)

Supplemental schedule of non-cash investing and financing activities:

| | |
|---|------------|
| Real estate acquired in exchange for assumption of mortgage note..... | \$ (4,590) |
| Mortgage note assumed in connection with acquisition of real estate..... | 4,590 |
| Consolidation of entities pursuant to Emerging Issues Task Force Topic 04-5 (Note 2): | |
| Minority interest..... | 3,963 |
| Real estate facilities..... | (22,459) |
| Investments..... | 20,687 |
| Other Assets..... | (167) |
| Accrued and Other Liabilities..... | 841 |
| Retirement of common stock and Equity Stock, Series A, received as a distribution from affiliated entities (Note 5): | |
| Common stock..... | - |
| Additional paid-in capital..... | - |
| Investment in real estate entities..... | - |

See accompanying notes.

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PUBLIC STORAGE, INC.
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
 March 31, 2006
 (Unaudited)

1. Description of the Business

Public Storage, Inc. (the "Company") is a California corporation, which was organized in 1980. We are a fully integrated, self-administered and self-managed real estate investment trust ("REIT") whose principal business activities include the acquisition, development, ownership and operation of self-storage facilities which offer storage spaces for lease, generally on a month-to-month basis, for personal and business use. In addition, we have (i) interests in commercial properties, containing commercial and industrial rental space, (ii) interests in facilities that lease storage containers, and (iii) ancillary operations comprised principally of reinsurance of policies against losses to goods stored by our self-storage tenants, retail sales and truck rentals at our self-storage locations.

At March 31, 2006, we had direct and indirect equity interests in 1,524 self-storage facilities located in 37 states and operating under the "Public Storage" name. We also have direct and indirect equity interests in approximately 19 million net rentable square feet of commercial space

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located in 10 states.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ended December 31, 2006. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2005.

Certain amounts previously reported have been reclassified to conform to the March 31, 2006 presentation. In previous presentations, net income from our truck rental, merchandise sales, and property management operations were included on a net basis in "Interest and other income" in our consolidated statements of income. In our current presentation, revenues with respect to each of these operations, along with revenues from our tenant reinsurance operations, are included under the caption "Revenues: Ancillary operations" and the related cost of operations are included in "Expenses: Cost of operations - Ancillary operations" on our condensed consolidated statements of income. Certain reclassifications have also been made from previous presentations as a result of discontinued operations (See Note 3).

Consolidation Policy

Entities in which we have an interest are first evaluated to determine whether, in accordance with the provisions of the Financial Accounting Standards Board's Interpretation No. 46R, "Consolidation of Variable Interest Entities," they represent Variable Interest Entities. Variable Interest Entities in which we are the primary beneficiary are consolidated. Entities that are not Variable Interest Entities that we control are consolidated. For purposes of determining control, when we are the general partner, we are considered to control the partnership unless the limited partners possess substantial "kick-out" or "participative" rights as defined in Emerging Issues Task Force Statement 04-5 - "Determining whether a general partner or the general partners as a group, controls a limited partnership or similar entity when the limited partners have certain rights" ("EITF 04-5"). All significant intercompany balances and transactions have been eliminated.

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In accordance with the guidance of EITF 04-5, effective January 1, 2006 we commenced consolidating the accounts of three partnerships that we previously accounted for on the equity method. Our investment in these entities totaling \$20,687,000 was allocated to the cash, other assets, liabilities, and minority interests of these entities as described in the table below.

| | Total |
|-------------------------------|-----------|
| Real estate facilities.... | \$ 22,459 |
| Cash..... | 2,865 |
| Other assets..... | 167 |
| Accrued and other liabilities | (841) |
| Minority interest | (3,963) |
| | ----- |
| | \$ 20,687 |
| | ===== |

We have determined that we have no Variable Interest Entities for any periods presented. We control 37 entities and, accordingly, the consolidated financial statements include the accounts of these entities (the "Consolidated Entities") as well as those of the Company. Collectively, the Company and the Consolidated Entities own a total of 1,493 real estate facilities, consisting of 1,486 self-storage facilities, three industrial facilities used by the containerized storage operations and four commercial properties.

At March 31, 2006, we had equity investments in five limited partnerships in which we do not have a controlling interest. These limited partnerships collectively own 22 self-storage facilities, which are managed by the Company. In addition, at March 31, 2006, we own approximately 44% of the common equity of PS Business Parks, Inc. ("PSB"), which has interests in approximately 17.9 million net rentable square feet of commercial space at March 31, 2006. Our investment in these limited partnerships and PSB (collectively, the "Unconsolidated Entities") are accounted for using the equity method.

Use of Estimates

The preparation of the consolidated financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Income Taxes

For all taxable years subsequent to 1980, the Company qualified and intends to continue to qualify as a REIT, as defined in Section 856 of the Internal Revenue Code. As a REIT, we are not taxed on that portion of our taxable income which is distributed to our shareholders, provided that we meet certain tests. We believe we will meet these tests during 2006 and, accordingly, no provision for income taxes has been made in the accompanying financial statements.

Financial Instruments

We have estimated the fair value of our financial instruments using available market information and appropriate valuation methodologies.

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Considerable judgment is required in interpreting market data to develop estimates of market value. Accordingly, estimated fair values are not necessarily indicative of the amounts that could be realized in current market exchanges.

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

For purposes of financial statement presentation, we consider all highly liquid financial instruments such as short-term treasury securities or investment grade short-term commercial paper to be cash equivalents.

Due to the short period to maturity of our cash and cash equivalents, accounts receivable, other financial instruments included in other assets, and accrued and other liabilities, the carrying values as presented on the consolidated balance sheets are reasonable estimates of fair value. At March 31, 2006, we believe that the carrying value of our notes payable is, in aggregate, approximately \$1.0 million higher than their fair value.

Financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable. Cash and cash equivalents, which consist of short-term investments, including commercial paper, are only invested in entities with an investment grade rating. Accounts receivable are not a significant portion of total assets and are comprised of a large number of individual customers.

Included in cash and cash equivalents at March 31, 2006 is \$22,585,000 (\$18,962,000 at December 31, 2005 held by our captive insurance entities. Other assets at March 31, 2006 include investments totaling \$17,479,000 (\$19,838,000 at December 31, 2005) in held to maturity Federal government agency securities stated at amortized cost, which approximates fair value. Insurance and other regulations place significant restrictions on our ability to withdraw these funds for purposes other than insurance activities.

Real Estate Facilities

Real estate facilities are recorded at cost. Costs associated with the acquisition, development, construction, renovation, and improvement of properties are capitalized. Interest, property taxes, and other costs associated with development incurred during the construction period are capitalized as building cost. Expenditures for repairs and maintenance expense are charged to expense when incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the buildings and improvements, which are generally between 5 and 25 years.

Accounting for Acquisition Joint Venture

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125.0 million of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). The Acquisition Joint Venture is funded entirely with equity consisting of 30% from the Company and 70% from the institutional investor. For a six-month period beginning 54 months after

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formation, we have the right to acquire our partner's interest based upon the market value of the properties. If we do not exercise our option, our partner can elect to purchase our interest in the properties during a six-month period commencing upon expiration of our six-month option period. If our partner fails to exercise its option, the Acquisition Joint Venture will be liquidated and the proceeds will be distributed to the partners according to the joint venture agreement.

We have determined that the Acquisition Joint Venture is not a variable interest entity, and we do not control this entity. Therefore, we do not consolidate the accounts of the Acquisition Joint Venture on our consolidated financial statements.

During the year ended December 31, 2004, the Acquisition Joint Venture acquired two facilities directly from third parties at an aggregate cost of \$9,086,000. We account for our investment with respect to these facilities using the equity method, with our pro rata share of the income from these facilities recorded as "Equity in earnings of real estate entities" on our condensed consolidated statements of income. See Note 5 for further discussion of these amounts.

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

In December 2004, we sold seven facilities to the Acquisition Joint Venture for an aggregate of \$22,993,000. During the first quarter of 2005, we sold an interest in three additional facilities to the Acquisition Joint Venture for an aggregate of approximately \$27,755,000. Due to our continuing interest in these facilities and the likelihood that we will exercise our option to acquire our partner's interest, we have accounted for our partner's investment (\$35,740,000 and \$35,697,000 at March 31, 2006 and December 31, 2005, respectively) in these facilities as, in substance, debt financing. Accordingly, our partner's investment with respect to these ten facilities is accounted for as a liability on our condensed consolidated balance sheet under the caption "Debt to joint venture partner," with our partner's share of operations with respect to these ten facilities accounted for as interest expense on our condensed consolidated statements of income. Quarterly we review the fair value of this liability and to the extent fair value exceeds the carrying value of the liability an adjustment will be made to increase the liability to fair value; no adjustments were necessary during 2005 or for the three months ended March 31, 2006 (See Note 8).

Evaluation of Asset Impairment

We evaluate impairment of goodwill annually through a two-step process. In the first step, if the fair value of the reporting unit to which the goodwill applies is equal to or greater than the carrying amount of the assets of the reporting unit, including the goodwill, the goodwill is considered unimpaired and the second step is unnecessary. If, however, the fair value of the reporting unit including goodwill is less than the carrying amount, the second step is performed. In this test, we compute the implied fair value of the goodwill based upon the allocations that would be made to the goodwill, other assets and liabilities of the reporting unit if a business combination transaction were consummated at the fair value of the reporting unit. An impairment loss is recorded to the extent that the

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implied fair value of the goodwill is less than the goodwill's carrying amount. No impairments of our goodwill were identified in our annual evaluation at December 31, 2005.

We evaluate impairment of long-lived assets on a quarterly basis. We first evaluate these assets for indicators of impairment such as a) a significant decrease in the market price of a long-lived asset, b) a significant adverse change in the extent or manner in which a long-lived asset is being used or in its physical condition, c) a significant adverse change in legal factors or the business climate that could affect the value of the long-lived asset, d) an accumulation of costs significantly in excess of the amount originally projected for the acquisition or construction of the long-lived asset, or e) a current-period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with the use of the long-lived asset. When any such indicators of impairment are noted, we compare the carrying value of these assets to the future estimated undiscounted cash flows attributable to these assets. If the asset's recoverable amount is less than the carrying value of the asset, then an impairment charge is booked for the excess of carrying value over the asset's fair value.

Any long-lived assets which we expect to sell or otherwise dispose of prior to their previously estimated useful life are stated at what we estimate to be the lower of their estimated net realizable value (less cost to sell) or their carrying value. No impairments were identified from our evaluations as of March 31, 2006.

Accounting for Stock-Based Compensation

We utilize the Fair Value Method (as defined in Note 12) of accounting for our employee stock options. Restricted stock unit expense is recorded over the relevant vesting period. See Note 12 for a full discussion of our accounting with respect to employee stock options and restricted stock units.

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

Other Assets

Other assets primarily consists of prepaid expenses, investments in held to maturity debt securities (described below), accounts receivable, assets associated with our containerized storage business, merchandise inventory and rental trucks.

Included in depreciation and amortization expense for the three months ended March 31, 2006 and 2005, is \$839,000 and \$1,961,000 respectively, related to depreciation of other assets.

Other assets at March 31, 2006 also includes investments totaling \$17,479,000 (\$19,838,000 at December 31, 2005) in held to maturity debt securities stated at amortized cost, which approximates fair value.

Accrued and Other Liabilities

Accrued and other liabilities consist primarily of real and personal property tax accruals, prepayments of rents, trade payables, losses and loss adjustment liabilities from our insurance programs (described below), and accrued interest. Prepaid rent totals \$28,105,000 at March 31, 2006 (\$26,145,000 at December 31, 2005).

STOR-Re Mutual Insurance Company, Inc. ("STOR-Re"), which is consolidated with the Company, was formed in 1994 as an association captive insurance company owned by the Company and affiliates of the Company. STOR-Re provides limited property and liability insurance to the Company and its affiliates for losses incurred during policy periods prior to April 1, 2004, and was succeeded by PS Insurance Company Hawaii, Ltd. ("PSIC-H"), a wholly owned subsidiary of the Company with respect to these insurance activities for policy periods following March 31, 2004. We also utilize other insurance carriers to provide property and liability insurance coverage in excess of STOR-Re's and PSIC-H's limitations which are described in Note 14. STOR-Re and PSIC-H accrue liabilities for covered losses and loss adjustment expense, which at March 31, 2006 totaled \$31,830,000 (\$32,797,000 at December 31, 2005) with respect to insurance provided to the Company and its affiliates.

Liabilities for losses and loss adjustment expenses include an amount we determine from loss reports and individual cases and an amount, based on recommendations from an independent actuary that is a member of the American Academy of Actuaries using a frequency and severity method, for losses incurred but not reported. Determining the liability for unpaid losses and loss adjustment expense is based upon estimates. While we believe that the amount is adequate, the ultimate loss may be in excess of or less than the amounts provided. The methods for making such estimates and for establishing the resulting liability are reviewed quarterly.

PS Insurance Company, Ltd ("PSIC"), a wholly-owned subsidiary of the Company, reinsured policies against claims for losses to goods stored by tenants in our self-storage facilities for policy periods prior to March 31, 2004. PSIC-H succeeded PSIC with respect to these tenant re-insurance activities effective April 1, 2004. Prior to January 1, 2006 both of these entities utilize third-party insurance coverage for losses from any individual event that exceeds a loss of \$500,000, to a maximum of \$10,000,000. Commencing January 1, 2006, PSIC-H covers losses up to \$1,500,000 with third party insurers covering the next \$9,000,000 from any individual event. Losses below the third-party insurers' deductible amounts are accrued as cost of operations for the tenant re-insurance operations. Losses exceeding the third-party insurers limit are the responsibility of PSIC-H.

The accrued liability for losses and loss adjustment expense with respect to tenant insurance activities totaled \$4,795,000 at March 31, 2006 (\$4,773,000 at December 31, 2005).

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

Intangible Assets and Goodwill

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Intangible assets consist of property management contracts (\$165,000,000) that were acquired in 1995 and are net of accumulated amortization of \$68,570,000 (\$66,919,000 at December 31, 2005). Included in depreciation and amortization expense for each of the three month periods ended March 31, 2006 and 2005 is \$1,651,000, respectively, with respect to the amortization of property management contracts. These assets have a defined life and are amortized on a straight-line basis over a 25-year period.

Goodwill (\$94,719,000) represents the excess of acquisition cost over the fair value of net tangible and identifiable intangible assets acquired in business combinations. Each business combination from which our Goodwill arose was for the acquisition of single businesses and accordingly, the allocation of our goodwill to our business segments is based directly on such acquisitions. Goodwill is net of accumulated amortization of \$16,515,000 at March 31, 2006 and December 31, 2005. Our goodwill has an indeterminate life and, in accordance with the provisions of Statement of Financial Accounting Standards No. 142, amortization of goodwill ceased effective January 1, 2002.

Revenue and Expense Recognition

Rental income, which is generally earned pursuant to month-to-month leases for storage space, is recognized as earned. Promotional discounts are recognized as a reduction to rental income over the promotional period, which is generally during the first month of occupancy. Late charges and administrative fees are recognized as income when collected. Tenant reinsurance premiums are recognized as premium revenue when earned. Revenues from merchandise sales and truck rentals are recognized when earned. Interest income is recognized as earned. Equity in earnings of real estate entities is recognized based on our ownership interest in the earnings of each of the Unconsolidated Entities.

We accrue for property tax expense based upon estimates and historical trends. If these estimates are incorrect, the timing of expense recognition could be affected.

Cost of operations, general and administrative expense, interest expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred. Accordingly, the amounts incurred in an interim period may not be indicative of the amounts to be incurred during a full year. Television, yellow page, and other advertising expense totaled \$8,701,000 and \$7,571,000 for the three months ended March 31, 2006 and 2005, respectively.

Environmental Costs

Our policy is to accrue environmental assessments and estimated remediation cost when it is probable that such efforts will be required and the related costs can be reasonably estimated. Our current practice is to conduct environmental investigations in connection with property acquisitions. Although there can be no assurance, we are not aware of any environmental contamination of any of our facilities, which individually or in the aggregate would be material to our overall business, financial condition, or results of operations.

Net Income per Common Share

Distributions paid to the holders of our Cumulative Preferred

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Stock totaled \$46,615,000 and \$40,413,000 for the three months ended March 31, 2006 and 2005, respectively, have been deducted from net income to arrive at net income allocable to our common shareholders.

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Emerging Issues Task Force ("EITF") Topic D-42, "The Effect on the Calculation of Earnings per Share for the Redemption or the Induced Conversion of Preferred Stock" provides, among other things, that any excess of (1) the fair value of the consideration transferred to the holders of preferred stock redeemed over (2) the carrying amount of the preferred stock should be subtracted from net earnings to determine net earnings available to common stockholders in the calculation of earnings per share. At the July 31, 2003 meeting of the EITF, the Securities and Exchange Commission ("SEC") Observer clarified that for purposes of applying EITF Topic D-42, the carrying amount of the preferred stock should be reduced by the issuance costs of the preferred stock, regardless of where in the stockholders' equity section those costs were initially classified on issuance.

In conformity with the SEC Observer's clarification, an additional \$1,904,000 was allocated to preferred stockholders for the three months ended March 31, 2005 (none for March 31, 2006), for the excess of the redemption amount over the carrying amount of our Cumulative Preferred Stock. It is our policy to record such allocations at the time the securities are called for redemption.

Net income allocated to our common shareholders has been further allocated among our two classes of common stock; our regular common stock and our Equity Stock, Series A. The allocation among each class was based upon the two-class method. Under the two-class method, earnings per share for each class of common stock are determined according to dividends declared (or accumulated) and participation rights in undistributed earnings. Under the two-class method, the Equity Stock, Series A, was allocated net income of \$5,356,000 and \$5,375,000 for each of the three months ended March 31, 2006 and 2005, respectively. The remaining \$62,245,000 and \$48,719,000 for the three months ended March 31, 2006 and 2005, respectively, was allocated to the regular common shareholders.

Basic net income per share is computed using the weighted average common shares outstanding (prior to the dilutive impact of stock options and restricted stock units outstanding). Diluted net income per common share is computed using the weighted average common shares outstanding (adjusted for the dilutive impact of stock options and restricted stock units outstanding). Weighted average common shares excludes shares owned by the Consolidated Entities as described in Note 10 for the three months ended March 31, 2006 and 2005, as these shares of common stock are eliminated in consolidation.

3. Discontinued Operations

We segregate all of our disposed components that have operations that (i) can be distinguished from the rest of the entity and (ii) will be eliminated from the ongoing operations of the entity in a disposal transaction.

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Since January 1, 2002, we closed a total of 43 containerized storage facilities that were determined to be non-strategic (the "Closed Facilities"). As the decision was made to close each facility, the related assets were evaluated for recoverability and asset impairment charges were recorded for the excess of these assets' net book value over their fair value (less costs to sell), determined based upon recent selling prices for similar assets. No asset impairment or lease termination charges were recorded during 2005 or for the three months ended March 31, 2006.

During the first quarter of 2005, we sold the non-real estate assets of six of the Closed Facilities, resulting in a gain on sale of approximately \$1,143,000.

During July 2005, in an eminent domain proceeding, one of our self-storage facilities located in the Portland, Oregon market was condemned. We received the proceeds, totaling \$6.6 million, from the disposal of this facility during the third quarter of 2005 and recorded a gain of \$5.2 million.

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During the first quarter of 2006, we were notified that a self-storage facility in Seattle, Washington is to be condemned. We expect the condemnation to be completed by the third quarter of 2006, with an expected gain on sale of approximately \$2 million.

Collectively the Portland and Seattle self-storage facilities are referred to as "the Eminent Domain Facilities". The operations of these facilities prior to their disposition are classified as "discontinued operations" for all periods presented on our condensed consolidated statements of income and included under "Eminent Domain Facilities" in the table below.

The following table summarizes the historical operations of each component of our discontinued operations:

Discontinued Operations:

| | Three Months Ended March 31, | |
|--------------------------------|---------------------------------|--------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Rental income (a): | | |
| Eminent Domain Facilities..... | \$ 113 | \$ 248 |
| Closed Facilities..... | - | 95 |
| Total rental income..... | 113 | 343 |

Cost of operations (a):

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| | | |
|------------------------------------|-------|----------|
| Eminent Domain Facilities..... | 50 | 118 |
| Closed Facilities..... | - | 194 |
| | ----- | ----- |
| Total cost of operations..... | 50 | 312 |
| | ----- | ----- |
| Depreciation expense (a): | | |
| Eminent Domain Facilities..... | 21 | 38 |
| Closed Facilities..... | - | 29 |
| | ----- | ----- |
| Total depreciation | 21 | 67 |
| Other items (b)..... | - | 1,143 |
| | ----- | ----- |
| Net discontinued operations (c)... | \$ 42 | \$ 1,107 |
| | ===== | ===== |

- (a) These amounts represent the historical operations of the Eminent Domain Facilities and the Closed Facilities, and include amounts previously classified as rental income, cost of operations, and depreciation expense in the financial statements in prior periods.
- (b) During the quarter ended March 31, 2005, assets of the Closed Facilities were sold, resulting in a gain on sale of approximately \$1,143,000.
- (c) Earnings per share for the three months ended 2005, were increased by \$0.01 per share (none for the three months ended March 31, 2006), due to the impact from discontinued operations.

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4. Real Estate Facilities

Activity in real estate facilities is as follows:

| | Three Months Ended March 31, 2006 |
|--|--------------------------------------|
| | ----- |
| | (In thousands) |
| Real estate facilities, at cost: | |
| Balance at December 31, 2005..... | \$ 5,930,484 |
| Facilities consolidated pursuant to EITF 04-5 (Note 2) | 22,459 |
| Newly developed facilities opened for operations.... | 18,775 |
| Acquisition of real estate facilities..... | 51,079 |
| Capital improvements..... | 8,379 |
| | ----- |
| Balance at March 31, 2006..... | 6,031,176 |
| | ----- |
| Accumulated depreciation: | |
| Balance at December 31, 2005..... | (1,500,128) |
| Additions during the year..... | (47,580) |

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| | |
|--|--------------|
| Balance at March 31, 2006..... | (1,547,708) |
| <hr/> | |
| Construction in process: | |
| Balance at December 31, 2005..... | 54,472 |
| Current development..... | 21,188 |
| Dispositions..... | (1,970) |
| Newly developed facilities opened for operations.... | (18,775) |
| <hr/> | |
| Balance at March 31, 2006..... | 54,915 |
| <hr/> | |
| Total real estate facilities at March 31, 2006..... | \$ 4,538,383 |
| | <hr/> <hr/> |

During the three months ended March 31, 2006, we opened one newly developed self-storage facility (89,000 net rentable square feet) for an aggregate cost of \$9,343,000. We also completed two projects which converted space previously used by our containerized storage business into 70,000 net rentable square feet of self-storage space for an aggregate cost of \$4,643,000. In addition, we completed one expansion project to an existing self-storage facility adding 16,000 net rentable square feet for an aggregate of \$2,126,000, and we incurred trailing development costs with respect to development projects completed in prior years, for an aggregate net cost of \$2,663,000.

During the three months ended March 31, 2006, we disposed of a parcel of land for an aggregate of \$1,970,000. The net proceeds were equal to the book value of this parcel; accordingly, no gain or loss was recorded.

During the three months ended March 31, 2006, we acquired six self-storage facilities (380,000 net rentable square feet) from third parties at an aggregate cost of \$51,079,000, consisting of \$46,489,000 in cash and assumed mortgage debt totaling \$4,590,000.

Construction in process at March 31, 2006 consists primarily of three self-storage facilities (248,000 net rentable square feet) with costs incurred of \$39,893,000 at March 31, 2006 and total estimated costs to complete of \$11,446,000, 46 projects (2,802,000 net rentable square feet) which expand or enhance the visual and structural appeal of our existing self-storage facilities with cost incurred of \$7,612,000 at March 31, 2006 and total estimated costs to complete of \$222,963,000, and five projects (419,000 net rentable square feet) to convert space at former containerized storage facilities into self-storage space with cost incurred of \$1,788,000 at March 31, 2006 and total estimated costs to complete of \$15,314,000.

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Our policy is to capitalize interest incurred on debt during the course of construction of our self-storage facilities. Interest capitalized during the three months ended March 31, 2006 and 2005 was \$716,000 and \$665,000, respectively.

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5. Investment in Real Estate Entities

At March 31, 2006, our investments in real estate entities consist of ownership interests in the Unconsolidated Entities. These interests are non-controlling interests of less than 50% and are accounted for using the equity method of accounting. Accordingly, earnings are recognized based upon our ownership interest in each of the entities. The accounting policies of these entities are similar to the Company's.

For the three months ended March 31, 2006, we recognized earnings from our investments of \$4,501,000 as compared to \$5,678,000 for the same period in 2005. For the three months ended March 31, 2006 and 2005, equity in earnings includes an increase of \$312,000 and \$1,265,000, respectively, for our pro rata share of PSB's gain on sale of real estate assets. See the condensed financial information with respect to PSB below for further information regarding these items recorded by PSB.

We received cash distributions from our investments for the three months ended March 31, 2006 and 2005, in the amount of \$5,776,000 and \$4,537,000, respectively.

The following table sets forth our investments in real estate entities at March 31, 2006 and December 31, 2005, and our equity in earnings of real estate entities for the three months ended March 31, 2006 and 2005 (amounts in thousands):

| | Investments in Real Estate Entities at | | Equity in Earnings of Real Estate Entities Three Months Ended | |
|--------------------------------|--|-------------------|---|------|
| | March 31, 2006 | December 31, 2005 | 2006 | 2005 |
| PSB (a)..... | \$ 287,980 | \$ 288,694 | \$ 2,976 | \$ 6 |
| Acquisition Joint Venture..... | 2,871 | 2,865 | 484 | |
| Other Investments (b)..... | 14,707 | 36,996 | | |
| Total..... | \$ 305,558 | \$ 328,555 | \$ 3,466 | \$ 6 |

(a) Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sale of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata impact from these items resulted in an increase of equity in earnings of \$312,000 and \$1,265,000 for the three months ended March 31, 2006 and 2005, respectively.

(b) As described in Note 2, effective January 1, 2006 we commenced consolidating the accounts of three limited partnerships that we previously had accounted for on the equity method. As a result, we decreased our investment in these partnerships by approximately \$20,687,000 on January 1, 2006.

Investment in PSB

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PS Business Parks, Inc. is a REIT traded on the American Stock Exchange, which controls an operating partnership (collectively, the REIT and the operating partnership are referred to as "PSB"). We have a 44% common equity interest in PSB as of March 31, 2006. This common equity interest is comprised of our ownership of 5,418,273 shares of PSB's common stock and 7,305,355 limited partnership units in the operating partnership at both March 31, 2006 and December 31, 2005; these limited partnership units are convertible at our option, subject to certain conditions, on a one-for-one basis into PSB common stock. Based upon the closing price at March 31, 2006 (\$55.92 per share of PSB common stock), the shares and units had a market value of approximately \$711.5 million as compared to a book value of \$288.0 million.

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At March 31, 2006, PSB owned approximately 17.9 million net rentable square feet of commercial space. In addition, PSB manages commercial space owned by the Company and the Consolidated Entities pursuant to property management agreements.

The following table sets forth the condensed statements of operations for each of the three month periods ended March 31, 2006 and 2005 (as restated for discontinued operations), and the condensed balance sheets of PSB at March 31, 2006 and December 31, 2005. The amounts below represent 100% of PSB's balances and not our pro rata share.

| | Three Months Ended March 31, | |
|---|------------------------------|----------------------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Total revenue..... | \$ 58,903 | \$ 53,908 |
| Cost of operations and other operating expenses.. | (19,596) | (17,308) |
| Other income and expense, net..... | 1,487 | 116 |
| Depreciation and amortization..... | (20,586) | (18,426) |
| Discontinued operations (a)..... | 458 | 2,958 |
| Minority interest..... | (4,349) | (4,155) |
| Net income..... | \$ 16,317 | \$ 17,093 |
| | March 31, 2006 | December 31, 2005 |
| | (Amounts in thousands) | |
| Total assets (primarily real estate)..... | \$ 1,453,015 | \$ 1,463,678 |
| Total debt..... | 25,726 | 25,893 |
| Other liabilities..... | 41,433 | 39,126 |
| Preferred equity and preferred minority interest. | 729,100 | 729,100 |
| Common equity and common minority interest..... | 656,756 | 669,559 |

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- (a) Included in discontinued operations for the three months ended March 31, 2006 is a net gain on disposition of real estate of \$711,000 (\$2,914,000 for the same period in 2005).

Acquisition Joint Venture

As described more fully under "Accounting for Acquisition Joint Venture" in Note 2, we formed a partnership (the "Acquisition Joint Venture") in January 2004 for the purpose of acquiring up to \$125 million in existing self-storage facilities from third parties. Through December 31, 2004, the Acquisition Joint Venture had acquired two self-storage facilities directly from third parties at an aggregate cost of \$9,086,000, of which our pro rata share was \$2,930,000. Our investment in these two facilities is accounted for using the equity method of accounting. In December 2004, we sold seven facilities to the Acquisition Joint Venture as well as interest in three facilities in the first quarter of 2005. Our accounting for these ten facilities is described in Note 2.

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The following table sets forth certain condensed financial information (representing 100% of this entity's balances and not our pro rata share) with respect to the two self-storage facilities acquired by the Acquisition Joint Venture that we account for using the equity method of accounting:

| | Three Months Ended March 31, | |
|--|------------------------------|-------------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Total revenue..... | \$ 354 | \$ 30 |
| Cost of operations and other expenses..... | (134) | (12) |
| Depreciation and amortization..... | (69) | (6) |
| Net income..... | \$ 151 | \$ 11 |
| | ===== | ===== |
| | | |
| | At March 31, | At December |
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Total assets (primarily storage facilities)..... | \$ 9,202 | \$ 8,97 |
| Liabilities..... | 87 | 6 |
| Partners' equity..... | 9,115 | 8,91 |

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Other Investments

The Other Investments consist primarily of an average approximately 24% common equity ownership during the three months ended March 31, 2006 and 2005, in four limited partnerships (collectively, the "Other Investments") owning an aggregate of 20 storage facilities.

The following table sets forth certain condensed financial information (representing 100% of these entities' balances and not our pro rata share) with respect to Other Investments:

| | Three Months Ended March 31, | |
|--|------------------------------|----------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Total revenue..... | \$ 3,937 | \$ 3,664 |
| Cost of operations and other expenses..... | (1,538) | (1,555) |
| Depreciation and amortization..... | (423) | (428) |
| Net income..... | \$ 1,976 | \$ 1,681 |

| | March 31, | December |
|--|------------------------|-----------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Total assets (primarily storage facilities)..... | \$ 39,685 | \$ 39,813 |
| Other liabilities..... | 1,058 | 1,178 |
| Partners' equity..... | 38,627 | 38,635 |

6. Revolving Line of Credit

We have a revolving line of credit (the "Credit Agreement") with an aggregate limit with respect to borrowings and letters of credit of \$200 million, that has a maturity date of April 1, 2007 and bears an annual interest rate ranging from the London Interbank Offered Rate ("LIBOR") plus 0.45% to LIBOR plus 1.20% depending on our credit ratings (currently LIBOR plus 0.45%). In addition, we are required to pay a quarterly commitment fee ranging from 0.15% per annum to 0.30% per annum depending on our credit ratings (currently the fee is 0.15% per annum).

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The Credit Agreement includes various covenants, the more significant of which require us to (i) maintain a balance sheet leverage ratio of less than 0.55 to 1.00, (ii) maintain certain quarterly interest and fixed-charge coverage ratios (as defined therein) of not less than 2.25 to 1.0 and 1.5 to 1.0, respectively, and (iii) maintain a minimum total shareholders' equity (as defined therein). In addition, we are limited in our ability to incur additional borrowings (we are required to maintain unencumbered assets with an aggregate book value equal to or greater than 1.5 times our unsecured recourse debt). We were in compliance with all covenants of the Credit Agreement at March 31, 2006. At March 31, 2006 and at May 8, 2006, we had no outstanding borrowings on our line of credit.

At March 31, 2006 and May 8, 2006, we had undrawn standby letters of credit totaling \$17,919,000. The beneficiaries of these standby letters of credit were certain insurance companies associated with our captive insurance and tenant re-insurance activities.

7. Notes Payable

Notes payable at March 31, 2006 and December 31, 2005 consist of the following:

| | Carrying Amount | |
|---|------------------------|----------------------|
| | March 31, 2006 | December 31, 2005 |
| | (Amounts in thousands) | |
| Unsecured senior notes: | | |
| 7.66% note due January 2007..... | \$ 11,200 | \$ 22,400 |
| Mortgage notes payable: | | |
| 5.58% mortgage note secured by a real estate facility with a net book value of \$9.1 million, principal and interest payable monthly, due in September 2013..... | 4,573 | - |
| 7.134% and 8.75% mortgage notes secured by two real estate facilities with a net book value of \$10.7 million, principal and interest payable monthly, due at varying dates between October 2009 and September 2028..... | 1,443 | 1,484 |
| 5.05% mortgage notes (including unamortized note premium of \$1.8 million) secured by 25 real estate facilities with a net book value of \$95.4 million, principal and interest due monthly, due at varying dates between October 2010 and May 2023..... | 37,825 | 38,568 |
| 5.25% mortgage notes (including unamortized note premium of \$3.4 million) secured by seven real estate facilities with a net book value of \$90.0 million, principal and interest due monthly, due at varying dates between June 2011 and July 2013..... | 51,159 | 51,498 |
| Total notes payable..... | \$ 106,200 | \$ 113,950 |

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All of our notes payable are fixed rate. The unsecured senior notes require interest and principal payments to be paid semi-annually and have various restrictive covenants, all of which have been met at March 31, 2006.

We assumed the 5.58% mortgage note in connection with a property acquisition during the first quarter of 2006. The note was recorded at the stated rate, which we believe approximates the market rate for similar mortgage notes.

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We assumed the 5.05% and 5.25% mortgage notes in connection with property acquisitions in 2004. The stated interest rates on the notes range from 5.4% to 8.0% with a weighted average of approximately 6.65%. The notes were recorded at their estimated fair value based upon the estimated market rate upon assumption of 5.05% and 5.25%, an aggregate of approximately \$94,693,000, as compared to actual assumed balances aggregating approximately \$88,247,000. This initial premium of approximately \$6,446,000 over the principal balance of the notes payable is amortized over the remaining term of the loans based upon the effective interest method.

We incurred interest expense with respect to our notes payable aggregating \$1,515,000 and \$1,657,000 for the three months ended March 31, 2006 and 2005, respectively. These amounts were comprised of \$1,751,000 and \$1,984,000 in cash for the three months ended March 31, 2006 and 2005, respectively, less \$236,000 and \$327,000 in amortization of premium, respectively.

At March 31, 2006, approximate principal maturities of notes payable are as follows:

| | Unsecured senior notes | Mortgage notes payable | Total |
|----------------------------|-------------------------------|---------------------------|------------|
| | ----- | ----- | ----- |
| | (dollar amounts in thousands) | | |
| 2006 (remainder of)..... | \$ - | \$ 3,499 | \$ 3,499 |
| 2007..... | 11,200 | 4,898 | 16,098 |
| 2008..... | - | 5,155 | 5,155 |
| 2009..... | - | 5,358 | 5,358 |
| 2010..... | - | 5,404 | 5,404 |
| Thereafter..... | - | 70,686 | 70,686 |
| | ----- | ----- | ----- |
| | \$ 11,200 | \$ 95,000 | \$ 106,200 |
| | ===== | ===== | ===== |
| Weighted average rate..... | 7.7% | 5.2% | 5.5% |
| | ===== | ===== | ===== |

8. Debt to Joint Venture Partner

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As described more fully in Note 2, our partner's equity contributions with respect to certain transactions has been classified as debt under the caption "Debt to Joint Venture Partner." The balances of \$35,740,000 and \$35,697,000 as of March 31, 2006 and December 31, 2005, approximate the fair value of our partners' interest in these facilities as of each respective date.

A total of \$758,000 and \$671,000 was recorded as interest expense on our condensed consolidated statements of income with respect to our Debt to Joint Venture Partner during the three months ended March 31, 2006 and 2005, respectively, representing our partner's pro rata share of net earnings with respect to the properties we sold to the Acquisition Joint Venture (an 8.5% return on their investment). This interest expense was comprised of a total of \$715,000 and \$628,000 paid to our joint venture partner (an 8.0% return payable currently in accordance with the partnership agreement) during the three months ended March 31, 2006 and 2005, respectively, and an increase in the debt balance of \$43,000 in each of the three months ended March 31, 2006 and 2005.

We expect that this debt will be repaid during 2008, assuming that we exercise our option to acquire our partner's interest in the Acquisition Joint Venture.

9. Minority Interest

In consolidation, we classify ownership interests in the net assets of each of the Consolidated Entities, other than our own, as minority interest on the condensed consolidated financial statements. Minority interest in income consists of the minority interests' share of the operating results of the Consolidated Entities.

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Preferred Partnership Interests

The following table summarizes the preferred partnership units outstanding at March 31, 2006 and December 31, 2005:

| Series | Earliest Redemption Date or Dates Redeemed | Distribution Rate | Units Outstanding | Carrying Amount |
|------------------------|--|-------------------|-------------------|-----------------|
| (amounts in thousands) | | | | |
| Series NN..... | March 17, 2010 | 6.400% | 8,000 | \$ 200,000 |
| Series Z..... | October 12, 2009 | 6.250% | 1,000 | 25,000 |
| Total..... | | | 9,000 | \$ 225,000 |

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Income allocated to the preferred minority interests totaled \$3,591,000 and \$6,249,000 for the three months ended March 31, 2006 and 2005, respectively, comprised of distributions paid and the allocation of income resulting from the application of EITF Topic D-42 (see below).

On March 17, 2005, we redeemed all outstanding 9.5% Series N Preferred Units (\$40,000,000) and on March 29, 2005 we redeemed all outstanding 9.125% Series O Preferred Units (\$45,000,000), for their face value plus accrued distributions, for cash. The redemption of these Preferred Units resulted in an increase in income allocated to minority interests and a reduction to the Company's net income for the three months ended March 31, 2005 of \$874,000 as a result of the application of the SEC's clarification of EITF Topic D-42 which allocates the excess of the stated amount of the preferred units over their carrying amount to the holders of the redeemed securities.

On May 9, 2006, one of the Consolidated Entities issued 4,000,000 units of our 7.25% Series J Preferred Partnership Units for cash proceeds of \$100 million.

Subject to certain conditions, the Series NN preferred units are convertible into shares of our 6.40% Series NN Cumulative Preferred Stock, the Series Z preferred units are convertible into shares of our 6.25% Series Z Cumulative Preferred Stock and the Series J preferred units are convertible into shares of our 7.25% Series J Cumulative Preferred Stock. The holders of the Series Z preferred partnership units, have a one-time option exercisable five years from issuance, to require us to redeem their units for \$25.0 million in cash, plus any unpaid distribution.

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Other Partnership Interests

Income is allocated to the minority interests based upon their pro rata interest in the operating results of the Consolidated Entities. The following table sets forth the minority interests at March 31, 2006 and December 31, 2005 as well as the income allocated to minority interests for the three months ended March 31, 2006 and 2005 with respect to the other partnership interests (amounts in thousands):

| Description | Minority Interest at | | Minority Inter for the Three |
|---|----------------------|----------------------|---------------------------------|
| | March 31, 2006 | December 31, 2005 | March 31, 2006 |
| Convertible Partnership Units..... | \$ 6,177 | \$ 6,177 | \$ 116 |
| Consolidated Development Joint Venture... | - | - | - |
| Newly Consolidated Partnerships..... | 3,963 | - | 930 |

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| | | | |
|--|-----------|-----------|----------|
| Other consolidated partnerships..... | 22,649 | 22,793 | 2,522 |
| | ----- | ----- | ----- |
| Total other partnership interests..... | \$ 32,789 | \$ 28,970 | \$ 3,568 |
| | ===== | ===== | ===== |

Distributions paid to minority interests with respect to the Newly Consolidated Partnerships and the other partnership interests for the three months ended March 31, 2006 and 2005 were \$3,712,000 and \$4,016,000, respectively.

Convertible Partnership Units

As of March 31, 2006, one of the Consolidated Entities had approximately 231,978 convertible operating partnership units ("Convertible Units") outstanding (237,934 at December 31, 2005) representing a limited partnership interest in the partnership. The Convertible Units are convertible on a one-for-one basis (subject to certain limitations) into our common stock at the option of the unitholder. Minority interest in income with respect to the Convertible Units reflects the Convertible Units' share of our net income, with net income allocated to minority interests with respect to weighted average outstanding Convertible Units on a per unit basis equal to diluted earnings per common share. During the three months ended March 31, 2006, a total of 5,956 units were converted into common shares (none during 2005).

Consolidated Development Joint Venture

In November 1999, we formed a development joint venture (the "Consolidated Development Joint Venture") with a joint venture partner (PSAC Storage Investors, LLC, referred to as "PSAC") whose partners included a third party institutional investor and B. Wayne Hughes ("Mr. Hughes"), the Chairman of the Board of the Company, to develop approximately \$100 million of self-storage facilities and to purchase \$100 million of the our Equity Stock, Series AAA (see Note 10). We owned a controlling interest in the Consolidated Development Joint Venture and included the accounts of this partnership in our consolidated financial statements since its inception. PSAC's interest in the Consolidated Development Joint Venture was accounted for as minority interest, as denoted in the above table.

On August 5, 2005, we acquired the institutional investor's interest in PSAC for approximately \$41,420,000 in cash and on November 17, 2005, we acquired the remaining interest in PSAC from Mr. Hughes for \$64,513,000 in cash.

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Newly Consolidated Partnerships

As further described in Note 2, effective January 1, 2006 we commenced consolidating the accounts of three partnerships that we had previously accounted for on the equity method of accounting. This consolidation resulted in a \$3,963,000 increase in minority interest on

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January 1, 2006. Effective January 1, 2006, the income allocated to the interests we do not own in these three partnerships is shown in the table above.

Other Consolidated Partnerships

The partnership agreements of the Other Consolidated Partnerships included in the table above have termination dates that cannot be unilaterally extended by the Company and, upon termination of each partnership, the net assets of these entities would be liquidated and paid to the minority interests and the Company based upon their relative ownership interests.

At March 31, 2006, the Other Consolidated Partnerships reflect common equity interests that we do not own in 22 entities owning an aggregate of 73 self-storage facilities.

In January 2005, we acquired a portion of the minority interest we did not own in one of the Consolidated Entities for an aggregate of \$4,366,000 in cash. The acquisition resulted in the reduction of minority interest by \$2,828,000 with the excess of cost over underlying book value (\$1,538,000) allocated to real estate.

In April 2005, we acquired minority interests we did not own in two Consolidated Entities for an aggregate of \$32,432,000 in cash. The acquisition resulted in a reduction of minority interest of \$15,394,000 with the excess of cost over underlying book value (\$17,038,000) allocated to real estate.

In August 2005, we acquired the remaining minority interests we did not own in the Consolidated Entities for an aggregate of \$14,597,000 in cash. The acquisition resulted in a reduction of minority interest of \$7,151,000 with the excess of cost over underlying book value (\$7,446,000) allocated to real estate.

Impact of SFAS No. 150

In May 2003, the FASB issued Statement of Financial Accounting Standards No. 150 - "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS No. 150"). This statement prescribes reporting standards for financial instruments that have characteristics of both liabilities and equity. This standard generally indicates that certain financial instruments that give the issuer a choice of setting an obligation with a variable number of securities or settling an obligation with a transfer of assets, any mandatorily redeemable security, and certain put options and forward purchase contracts, should be classified as a liability on the balance sheet. With the exception of minority interests, described below, we implemented SFAS No. 150 on July 1, 2003, and the adoption had no impact on our financial statements.

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 Cumulative Preferred Stock

At March 31, 2006 and December 31, 2005, we had the following series of Cumulative Preferred Stock outstanding:

| Series | Earliest Redemption Date (a) | Dividend Rate | At March 31, 2006 | | At Decem |
|----------------------------------|------------------------------|---------------|--------------------|-----------------|--------------------|
| | | | Shares Outstanding | Carrying Amount | Shares Outstanding |
| (Dollar amount in thousand) | | | | | |
| Series R | 9/28/06 | 8.000% | 20,400 | \$ 510,000 | 20,4 |
| Series S | 10/31/06 | 7.875% | 5,750 | 143,750 | 5,7 |
| Series T | 1/18/07 | 7.625% | 6,086 | 152,150 | 6,0 |
| Series U | 2/19/07 | 7.625% | 6,000 | 150,000 | 6,0 |
| Series V | 9/30/07 | 7.500% | 6,900 | 172,500 | 6,9 |
| Series W | 10/6/08 | 6.500% | 5,300 | 132,500 | 5,3 |
| Series X | 11/13/08 | 6.450% | 4,800 | 120,000 | 4,8 |
| Series Y | 1/2/09 | 6.850% | 1,600,000 | 40,000 | 1,600,0 |
| Series Z | 3/5/09 | 6.250% | 4,500 | 112,500 | 4,5 |
| Series A | 3/31/09 | 6.125% | 4,600 | 115,000 | 4,6 |
| Series B | 6/30/09 | 7.125% | 4,350 | 108,750 | 4,3 |
| Series C | 9/13/09 | 6.600% | 4,600 | 115,000 | 4,6 |
| Series D | 2/28/10 | 6.180% | 5,400 | 135,000 | 5,4 |
| Series E | 4/27/10 | 6.750% | 5,650 | 141,250 | 5,6 |
| Series F | 8/23/10 | 6.450% | 10,000 | 250,000 | 10,0 |
| Series G | 12/12/10 | 7.000% | 4,000 | 100,000 | 4,0 |
| Series H | 1/19/11 | 6.950% | 4,200 | 105,000 | |
| Total Cumulative Preferred Stock | | | 1,702,536 | \$ 2,603,400 | 1,698,3 |

- (a) Except under certain conditions relating to the Company's qualification as a REIT, the Cumulative Preferred Stock are not redeemable prior to the dates indicated. On or after the dates indicated, each series of Cumulative Preferred Stock will be redeemable, at our option, in whole or in part, at \$25.00 per depository share (or per share in the case of the Series Y), plus accrued and unpaid dividends.

The holders of our Cumulative Preferred Stock have general preference rights with respect to liquidation and quarterly distributions. Holders of the preferred stock, except under certain conditions and as noted below, will not be entitled to vote on most matters. In the event of a cumulative arrearage equal to six quarterly dividends or failure to maintain a Debt Ratio (as defined) of 50% or less, holders of all outstanding series of preferred stock (voting as a single class without regard to series) will have the right to elect two additional members to serve on the Company's Board of Directors until events of default have been cured. At March 31, 2006, there were no dividends in arrears and the Debt Ratio was 2.0%.

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Upon issuance of our Cumulative Preferred Stock, we classify the liquidation value as preferred stock on our consolidated balance sheet with any issuance costs recorded as a reduction to paid-in capital. Upon redemption, we apply EITF Topic D-42, allocating income to the preferred shareholders equal to the original issuance costs.

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On January 19, 2006, we issued 4,000,000 depository shares, with each depository share representing 1/1,000 of a share of 6.95% Cumulative Preferred Stock, Series H. The offering resulted in \$100 million of gross proceeds. On January 27, 2006, we issued an additional 200,000 depository shares, with each depository share representing 1/1,000 of a share of our 6.95% Cumulative Preferred Stock, Series H resulting in \$5 million of gross proceeds.

During the first quarter of 2006, we redeemed our 8.60% Series Q Cumulative Preferred Stock for \$172,500,000 plus accrued and unpaid dividends. The Series Q Cumulative Preferred Stock was called for redemption in December 2005; accordingly, the redemption value of \$172,500,000 was classified as a liability at December 31, 2005. In addition, during 2005, we redeemed our 9.75% Series F Cumulative Preferred Stock for \$57,500,000, plus accrued and unpaid dividends.

During 2005, we issued four series of Cumulative Preferred Stock: Series D - issued February 28, 2005, net proceeds totaling \$130,548,000, Series E - issued April 27, 2005, net proceeds totaling \$136,601,000, Series F - issued August 23, 2005, net proceeds totaling \$242,550,000 and Series G - issued December 12, 2005, aggregate net proceeds totaling \$96,886,000.

Subsequent to March 31, 2006, we issued 20,700,000 depository shares each representing 1/1,000 of a share of our 7.25% Cumulative Preferred Stock, Series I, for gross proceeds of approximately \$517.5 million.

Equity Stock

The Company is authorized to issue 200,000,000 shares of Equity Stock. The Articles of Incorporation provide that the Equity Stock may be issued from time to time in one or more series and gives the Board of Directors broad authority to fix the dividend and distribution rights, conversion and voting rights, redemption provisions and liquidation rights of each series of Equity Stock.

Equity Stock, Series A

At March 31, 2006 and December 31, 2005, we had 8,744,193 depository shares outstanding, each representing 1/1,000 of a share of Equity Stock, Series A ("Equity Stock A"). The Equity Stock A ranks on parity with common stock and junior to the Cumulative Preferred Stock with respect to general preference rights and has a liquidation amount which cannot exceed \$24.50 per share. Distributions with respect to each depository share shall be the lesser of: (i) five times the per share

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dividend on our common stock or (ii) \$2.45 per annum. We have no obligation to pay distributions on the depositary shares if no distributions are paid to common shareholders.

Except in order to preserve the Company's Federal income tax status as a REIT, we may not redeem the depositary shares before March 31, 2010. On or after March 31, 2010, we may, at our option, redeem the depositary shares at \$24.50 per depositary share. If the Company fails to preserve its Federal income tax status as a REIT, the depositary shares will be convertible at the option of the shareholder into .956 shares of common stock. The depositary shares are otherwise not convertible into common stock. Holders of depositary shares vote as a single class with holders of our common stock on shareholder matters, but the depositary shares have the equivalent of one-tenth of a vote per depositary share.

Equity Stock, Series AAA

In November 1999, we sold \$100,000,000 (4,289,544 shares) of Equity Stock, Series AAA ("Equity Stock AAA") to the Consolidated Development Joint Venture. On November 17, 2005, upon the acquisition of Mr. Hughes' interest in PSAC, we owned 100% of the partnership interest in the Consolidated Development Joint Venture. For all periods presented, the Equity Stock, Series AAA and related dividends are eliminated in consolidation.

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Common Stock

During the three months ended March 31, 2006, we issued 73,066 shares of common stock in connection with employee stock-based compensation.

At March 31, 2006 and December 31, 2005, certain entities we consolidate owned 1,146,207 shares of our Common Stock. These shares continue to be legally issued and outstanding. In the consolidation process, these shares and the related balance sheet amounts have been eliminated. In addition, these shares are not included in the computation of weighted average shares outstanding.

The following chart reconciles our legally issued and outstanding shares of Common Stock and the reported outstanding shares of Common Stock at March 31, 2006 and December 31, 2005:

Reconciliation of Common Shares Outstanding

| | At March 31, 2006 | At December 31, 2005 |
|--|----------------------|-------------------------|
| | ----- | ----- |

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| | | |
|--|-------------|-------------|
| Legally issued and outstanding shares..... | 129,308,836 | 129,235,770 |
| Less - Shares owned by entities we consolidate that are eliminated in consolidation.... | (1,146,207) | (1,146,207) |
| Reported issued and outstanding shares..... | 128,162,629 | 128,089,563 |

Dividends

The following table summarizes dividends declared and paid during the three months ended March 31, 2006:

| | Distributions Per Share or Depositary Share | Total Distributions |
|-----------------------------|---|---------------------|
| | ----- | ----- |
| Preferred Stock: | | |
| Series Q..... | \$0.108 | \$ 742,000 |
| Series R..... | \$0.500 | 10,200,000 |
| Series S..... | \$0.492 | 2,830,000 |
| Series T..... | \$0.477 | 2,900,000 |
| Series U..... | \$0.477 | 2,860,000 |
| Series V..... | \$0.469 | 3,234,000 |
| Series W..... | \$0.406 | 2,153,000 |
| Series X..... | \$0.403 | 1,935,000 |
| Series Y..... | \$0.428 | 685,000 |
| Series Z..... | \$0.391 | 1,758,000 |
| Series A..... | \$0.383 | 1,761,000 |
| Series B..... | \$0.445 | 1,937,000 |
| Series C..... | \$0.413 | 1,898,000 |
| Series D..... | \$0.386 | 2,086,000 |
| Series E..... | \$0.422 | 2,384,000 |
| Series F..... | \$0.403 | 4,031,000 |
| Series G..... | \$0.438 | 1,750,000 |
| Series H..... | \$0.350 | 1,471,000 |
| | | ----- |
| | | 46,615,000 |
| Common Stock: | | |
| Equity Stock, Series A..... | \$0.613 | 5,356,000 |
| Common | \$0.500 | 64,298,000 |
| | | ----- |
| Total dividends..... | | \$116,269,000 |
| | | ===== |

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The dividend rate on the common stock was \$0.50 per common share for the three months ended March 31, 2006. The dividend rate on the Equity Stock A was \$0.6125 per depositary share for the three months ended March

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31, 2006.

11. Segment Information

Description of Each Reportable Segment

Our reportable segments reflect significant operating activities that are evaluated separately by management. We have four reportable segments: self-storage operations, containerized storage operations, commercial property operations, and ancillary operations. These segments are organized generally based upon their operating characteristics.

The self-storage segment comprises the direct ownership, development, and operation of traditional storage facilities, and the ownership of equity interests in entities that own storage properties. The containerized storage operations represent another segment. The commercial property segment reflects our interest in the ownership, operation, and management of commercial properties. The vast majority of the commercial property operations are conducted through PSB, and to a much lesser extent the Company and certain of its unconsolidated subsidiaries own commercial space, managed by PSB, within facilities that combine storage and commercial space for rent. The ancillary operations include four sources of operating income: (i) the reinsurance of policies against losses to goods stored by tenants in our self-storage facilities, (ii) sale of merchandise at our self-storage facilities, (iii) truck rentals at our self-storage facilities and (iv) management of facilities owned by third-party owners and facilities owned by the Unconsolidated Entities.

Measurement of Segment Profit or Loss

We evaluate performance and allocate resources based upon the net segment income of each segment. Net segment income represents net income in conformity with accounting principles generally accepted in the United States and our significant accounting policies as denoted in Note 2, before interest and other income, interest expense, corporate general and administrative expense, and minority interest in income. The accounting policies of the reportable segments are the same as those described in the Summary of Significant Accounting Policies.

Interest and other income, interest expense, corporate general and administrative expense, minority interest in income and gains and losses on sales of real estate assets are not allocated to segments because management does not utilize them to evaluate the results of operations of each segment.

Measurement of Segment Assets

No segment data relative to assets or liabilities is presented, because we do not consider the historical cost of our real estate facilities and investments in real estate entities in evaluating the performance of operating management or in evaluating alternative courses of action. The only other types of assets that might be allocated to individual segments are trade receivables, payables, and other assets that arise in the ordinary course of business, but they are also not a significant factor in the measurement of segment performance.

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Presentation of Segment Information

The following table reconciles the performance of each segment, in terms of segment income, to our consolidated net income.

| | Three Months Ended March 31, | |
|--|---------------------------------|------------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Reconciliation of Net Income by Segment: | | |
| Self-storage | | |
| Self-storage net operating income..... | \$ 163,777 | \$ 145,702 |
| Self-storage depreciation..... | (49,204) | (46,197) |
| Equity in earnings - self-storage property operations... | 787 | 1,734 |
| Equity in earnings - depreciation (self-storage)..... | (215) | (432) |
| Discontinued operations (Note 3) | 42 | 92 |
| | 115,187 | 100,899 |
| Commercial properties | | |
| Commercial properties net operating income..... | 1,644 | 1,721 |
| Depreciation and amortization - commercial properties... | (585) | (579) |
| Equity in earnings - commercial property operations..... | 17,930 | 17,214 |
| Equity in earnings - depreciation (commercial properties) | (9,039) | (8,253) |
| | 9,950 | 10,103 |
| Containerized storage | | |
| Containerized storage net operating income..... | 620 | 1,095 |
| Containerized storage depreciation..... | (260) | (1,162) |
| Discontinued operations (Note 3) | - | 1,015 |
| | 360 | 948 |
| Ancillary Operations | | |
| Revenue less cost of operations..... | 4,558 | 3,601 |
| Other items not allocated to segments | | |
| ----- | | |
| General and administrative and other included in equity in earnings..... | (5,997) | (4,585) |
| Cumulative effect of change in accounting principal..... | 578 | - |
| Interest and other income..... | 5,075 | 2,893 |
| General and administrative..... | (6,779) | (5,141) |
| Interest expense..... | (1,557) | (1,663) |

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| | | |
|---|------------|-----------|
| Minority interest in income..... | (7,159) | (10,644) |
| | (7,159) | (10,644) |
| Total other items not allocated to segments | (15,839) | (19,140) |
| | (15,839) | (19,140) |
| Total consolidated net income..... | \$ 114,216 | \$ 96,411 |
| | \$ 114,216 | \$ 96,411 |

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12. Stock-Based Compensation

Stock Options

We have a 1990 Stock Option Plan (the "1990 Plan"), which provides for the grant of non-qualified stock options. We have a 1994 Stock Option Plan (the "1994 Plan"), a 1996 Stock Option and Incentive Plan (the "1996 Plan"), a 2000 Non-Executive/Non-Director Stock Option and Incentive Plan (the "2000 Plan"), a 2001 Non-Executive/Non-Director Stock Option and Incentive Plan (the "2001 Non-Executive Plan") and a 2001 Stock Option and Incentive Plan (the "2001 Plan"), each of which provides for the grant of non-qualified options and incentive stock options. (The 1990 Plan, the 1994 Plan, the 1996 Plan and the 2000 Plan are collectively referred to as the "PSI Plans"). Under the PSI Plans, the Company has granted non-qualified options to certain directors, officers and key employees to purchase shares of the Company's common stock at a price equal to the fair market value of the common stock at the date of grant. Generally, options under the PSI Plans vest over a three-year period from the date of grant at the rate of one-third per year (options granted after, December 31, 2002 vest generally over a five-year period) and expire (i) under the 1990 Plan, five years after the date they became exercisable and (ii) under the 1994 Plan, the 1996 Plan and the 2000 Plan, ten years after the date of grant. The 1996 Plan, the 2000 Plan, the 2001 Non-Executive Plan and the 2001 Plan also provide for the grant of restricted stock (see below) to officers, key employees and service providers on terms determined by an authorized committee of the Board of Directors.

We recognize compensation expense for stock-based awards based upon their fair value on the date of grant amortized over the applicable vesting period (the "Fair Value Method"), less an allowance for estimated future forfeited awards.

For the three months ended March 31, 2006 and 2005, we recorded \$267,000 and \$211,000, respectively, in stock option compensation expense related to options granted after January 1, 2002. The estimated per option value of \$10.50 for the stock options granted in the first three months of 2006 was based upon an estimated life of 5 years, an average risk-free rate of 4.32%, an expected dividend yield of 7%, and an average expected volatility of 0.265.

A total of 125,000 stock options were granted during the three months ended March 31, 2006, 54,857 shares were exercised, and 2,000 shares were forfeited. A total of 1,491,289 stock options were outstanding at March 31, 2006 (1,423,146 at December 31, 2005).

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Restricted Stock Units

Outstanding restricted stock units vest over a five or eight-year period from the date of grant at the rate of one-fifth or one-eighth per year, respectively. The employee receives additional compensation equal to the per-share dividends received by common shareholders with respect to restricted stock units outstanding. Such compensation is accounted for as dividends paid. Any dividends paid on units which are subsequently forfeited are expensed. Upon vesting, the employee receives common shares equal to the number of vested restricted stock units in exchange for the units.

The total value of each restricted stock unit grant, based upon the market price of our common stock at the date of grant, is amortized over the vesting period as compensation expense. The related employer portion of payroll taxes is expensed as incurred. Until December 31, 2005 (see below), forfeitures were recognized as experienced, reducing compensation expense.

Effective January 1, 2006, in accordance with Statement of Financial Accounting Standards No. 123 - revised ("FAS 123R"), we began recording compensation expense net of estimates for future forfeitures (the "Estimated Forfeiture Method"). In addition, we estimated the cumulative compensation expense that would have been recorded through December 31, 2005, had we used the Estimated Forfeiture Method, would have been \$578,000 lower. Accordingly, as prescribed by FAS 123R, we recorded this adjustment as a cumulative effect of change in accounting principal on our condensed consolidated income statement for the quarter ended March 31, 2006.

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Outstanding restricted stock units are included on a one-for-one basis in our diluted weighted average shares, less a reduction for the treasury stock method applied to the average cumulative measured but unrecognized compensation expense during the period. For purposes of the disclosures that follow, "fair value" on any particular date reflects the closing market price of our common stock on that date.

From December 31, 2005 through March 31, 2006, 194,520 restricted stock units were granted, 8,750 restricted stock units were forfeited, and 27,900 restricted stock units vested. This vesting resulted in the issuance of 18,209 shares of the Company's Common Stock. In addition, cash compensation was paid to employees in lieu of 9,691 shares of Common Stock based upon the market value of the stock at the date of vesting, and used to settle the employees' tax liability generated by the vesting.

At March 31, 2006, approximately 457,700 restricted stock units were outstanding (299,830 at December 31, 2005). A total of \$1,269,000 and \$1,018,000 in restricted stock expense was recorded for the three months ended March 31, 2006 and 2005, respectively.

13. Related Party Transactions

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Relationships and transactions with the Hughes Family

Mr. Hughes and his family (the "Hughes Family") have ownership interests in, and operate approximately 44 self-storage facilities in Canada under the name "Public Storage" ("PS Canada") pursuant to a license agreement with the Company. We currently do not own any interests in these facilities nor do we own any facilities in Canada. The Hughes Family owns approximately 36% of our Common Stock outstanding at March 31, 2006. We have a right of first refusal to acquire the stock or assets of the corporation that manages the 44 self-storage facilities in Canada, if the Hughes Family or the corporation agrees to sell them. However, we have no interest in the operations of this corporation, we have no right to acquire this stock or assets unless the Hughes Family decides to sell, the right of first refusal does not apply to the self-storage facilities, and we receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

Through PSIC and PSCI-H, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. We acquired the tenant insurance business on December 31, 2001 through its acquisition of PSIC. During each of the three month periods ended March 31, 2006 and 2005, we received \$259,000 in reinsurance premiums attributable to the Canadian Facilities. Since our right to provide tenant reinsurance to the Canadian Facilities may be qualified, there is no assurance that these premiums will continue.

In November 1999, we formed the Consolidated Development Joint Venture with a joint venture partner whose partners include an institutional investor and Mr. Hughes. On August 5, 2005, we acquired the institutional investor's interest in PSAC for approximately \$41,420,000 in cash. This acquisition gave us a controlling position in PSAC and the right to acquire the remaining interest in PSAC held by Mr. Hughes, which we exercised, for a stipulated amount of \$64,513,000 plus accrued preferred return on November 17, 2005.

The Company and Mr. Hughes are co-general partners in certain of the Consolidated Entities and the Unconsolidated Entities. Mr. Hughes and his family also own limited partnership interests in certain of these partnerships. The Company and Mr. Hughes and his family receive distributions from these partnerships in accordance with the terms of the partnership agreements.

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13. Other Related Party Transactions

Ronald L. Havner, Jr. is our vice-chairman and chief executive officer, and he is chairman of the board of PSB.

Dann V. Angeloff, a director of the Company, is the general partner of a limited partnership formed in June of 1973 that owns a self-storage facility that is managed by us. We recorded management fees with respect to this facility amounting to \$13,000 and \$11,000 for the three months ended March 31, 2006 and 2005, respectively.

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PSB manages certain of the commercial facilities that we own pursuant to management agreements for a management fee equal to 5% of revenues. We paid a total of \$149,000, and \$145,000, for the three months ended March 31 2006 and 2005, respectively, in management fees with respect to PSB's property management services.

We manage the Company's wholly-owned self-storage facilities as well as the facilities owned by the Unconsolidated Entities and the Consolidated Entities on a joint basis, in order to take advantage of scale and other efficiencies. As a result, significant components of self-storage operating costs, such as payroll costs, advertising and promotion, data processing, and insurance expenses are shared and allocated among the various entities using methodologies meant to fairly allocate such costs based upon the related activities. The total of such expenses which were included in the operations of the Unconsolidated Entities were approximately \$591,000, and \$631,000 or the three months ended March 31, 2006 and 2005, respectively.

Pursuant to a cost-sharing and administrative services agreement, PSB reimburses us for certain administrative services. PSB's share of these costs totaled approximately \$80,000 and \$85,000 for the three months ended March 31, 2006 and 2005, respectively.

Stor-RE and third party insurance carriers have provided PS Canada, the Company, PSB, and other affiliates of the Company with liability and casualty insurance coverage until March 31, 2004. PS Canada has a 2.2% interest, and PSB has a 4.0% interest, in Stor-RE. PS Canada and PSB obtained their own liability and casualty insurance covering occurrences after April 1, 2004. For occurrences before April 1, 2004, STOR-Re continues to provide liability and casualty insurance coverage consistent with the relevant agreements.

14. Commitments and Contingencies

LEGAL MATTERS

Serrao v. Public Storage, Inc. (filed April 2003) (Superior Court of
California - Orange County)

The plaintiff in this case filed a suit against the Company on behalf of a putative class of renters who rented self-storage units from the Company. Plaintiff alleges that the Company misrepresented the size of its storage units, has brought claims under California statutory and common law relating to consumer protection, fraud, unfair competition, and negligent misrepresentation, and is seeking monetary damages, restitution, and declaratory and injunctive relief.

The claim in this case is substantially similar to those in Henriquez v. Public Storage, Inc., which was disclosed in prior reports. In January 2003, the plaintiff caused the Henriquez action to be dismissed.

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Based upon the uncertainty inherent in any putative class action, we cannot presently determine the potential damages, if any, or the ultimate outcome of this litigation. On November 3, 2003, the court granted our motion to strike the plaintiff's nationwide class allegations and to limit any putative class to California residents only. In August 2005, we filed a motion to remove the case to federal court, but the case has been remanded to the Superior Court. We are vigorously contesting the claims upon which this lawsuit is based, including class certification efforts.

Potter, et al v. Hughes, et al (filed December 2004) (United States

District Court - Central District of California)

As previously reported, in November 2002, a shareholder of the Company made a demand on the Board of Directors challenging the fairness of the Company's acquisition of PS Insurance Company, Ltd. ("PSIC") and related matters. PSIC was previously owned by the Hughes Family. Following the filing, in June 2003, by the Hughes Family of a complaint for declaratory relief asking the court to find that the acquisition of PSIC and related matters were fair to the Company, it was ruled that the PSIC transaction was just and reasonable as to the Company and holding that the Hughes Family was not required to make any payment to the Company. These proceedings have previously been reported.

At the end of December 2004, the same shareholder referred to above and a second shareholder filed this shareholder's derivative complaint naming as defendants the Company's directors (and two former directors) and certain officers of the Company. The matters alleged in this complaint relate to PSIC, the Hughes Family's Canadian self-storage operations and the Company's 1995 reorganization. In June 2005, the court granted the defendants' motion to dismiss the complaint with leave to amend the complaint. In July 2005, the plaintiffs filed an amended complaint, and the defendants filed a motion to dismiss the amended complaint. The matter is currently under submission. We believe the litigation will not have any financially adverse effect on the Company (other than the costs and other expenses relating to the lawsuit).

Brinkley v. Public Storage, Inc. (filed April, 2005) (Superior Court of

California - Los Angeles County)

The Brinkley plaintiffs are suing the Company on behalf of a purported class of California property managers who claim that they were not compensated for all the hours they worked. The Brinkley suit is based upon California wage and hour laws. The maximum potential liability cannot be estimated, but would be increased if a class or classes are certified or, if claims are permitted to be brought on behalf of others under the California Unfair Business Practices Act. We are vigorously contesting the claims and intend to resist any expansion beyond the named plaintiffs on the grounds of lack of commonality of claims. We do not believe that this matter will have any material adverse effect on the results of operations of the Company.

Simas v. Public Storage, Inc. (filed January, 2006) (Superior Court of

California - Orange County)

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The Simas plaintiffs bring this action against the Company on behalf of a purported class who bought insurance coverage at Company's facilities alleging that the Company does not have a license to offer, sell and/or transact storage insurance. The action was brought under California Business and Professions Code Section 17200. The Company filed a demurrer to the complaint. While the demurrer was pending, Plaintiffs amended the complaint to allege a national class and claims for unfair business practices, quasi-contract, common counts, and negligent and intentional misrepresentation. We are vigorously contesting the claims upon which this lawsuit is based, including any efforts for class certifications.

Other Items

We are a party to various claims, complaints, and other legal actions that have arisen in the normal course of business from time to time that are not described above. We believe that it is unlikely that the outcome of these other pending legal proceedings including employment and tenant claims, in the aggregate, will have a material adverse impact upon our operations or financial position.

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

INSURANCE AND LOSS EXPOSURE

Our facilities have historically carried comprehensive insurance, including fire, earthquake, flood, liability and extended coverage through STOR-Re and PSIC-H, our captive insurance programs, and insure portions of these risks through nationally recognized insurance carriers. Our captive insurance programs also insure affiliates of the Company.

The Company, STOR-Re, PSIC-H and its affiliates' maximum aggregate annual exposure for losses that are below the deductibles set forth in the third-party insurance contracts, assuming multiple significant events occur, is approximately \$35 million. In addition, if losses exhaust the third-party insurers' limit of coverage of \$125,000,000 for property coverage (a maximum of \$80,000,000 with respect to earthquake coverage) and \$102,000,000 for general liability, our exposure could be greater. These limits are higher than estimates of maximum probable losses that could occur from individual catastrophic events (i.e. earthquake and wind damage) determined in engineering and actuarial studies.

Our tenant re-insurance program, operating through PSIC through March 31, 2004, and through PSIC-H beginning April 1, 2004, reinsures policies against claims for losses to goods stored by tenants at our self-storage facilities. For 2005, we had outside third-party insurance coverage for claims paid exceeding \$500,000 resulting from any individual event, to a limit of \$10,000,000. Effective January 1, 2006, such coverage was revised to cover claims paid exceeding \$1,500,000 resulting from any individual event, to a limit of \$9,000,000.

DEVELOPMENT AND ACQUISITION OF REAL ESTATE FACILITIES

We currently have 54 projects in our development pipeline, including newly developed facilities and expansions and enhancements to

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existing self-storage facilities. The total estimated cost of these facilities is approximately \$299 million, of which \$49.3 million has been spent at March 31, 2006. These projects are subject to contingencies.

As of May 8, 2006, we are under contract to purchase four self-storage facilities (total approximate net rentable square feet of 336,000) at an aggregate cost of approximately \$28.1 million. We anticipate that these acquisitions will be funded entirely by us. Each of these contracts is subject to significant contingencies, and there is no assurance that any of these facilities will be acquired.

MERGER WITH SHURGARD

On March 6, 2006, we entered into an agreement with Shurgard under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. Under the transaction, which is taxable, Public Storage will issue approximately 38.7 million shares of common stock in exchange for outstanding Shurgard common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (as of March 31, 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$90 million in legal, consulting, and other merger related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies, and is currently targeted to close during the third quarter of 2006.

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PUBLIC STORAGE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2006
(Unaudited)

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our Form S-4, which was filed April 20, 2006.

During the quarter ended March 31, 2006, we incurred approximately \$1.2 million in legal, consulting, and other costs incurred prior to signing the merger agreement, which are included in our general and administrative expense for the quarter. We expect that additional costs will be incurred subsequent to the merger related to the integration of the two companies and the winding down of Shurgard. Such costs, the amount of which cannot be determined at this time, are expected to be expensed when incurred and, as a result, have a negative impact on earnings.

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15. Subsequent Events

From March 31, 2006 through May 8, 2006, we acquired three additional self-storage facilities (228,000 net rentable square feet) at an aggregate cost of approximately \$31.1 million in cash. These acquisitions were entirely funded by us.

On May 3, 2006, we issued 20,700,000 depository shares each representing 1/1,000 of a share of our 7.25% Cumulative Preferred Stock, Series I, for gross proceeds of approximately \$517.5 million. We expect that these proceeds will be used to fund cash requirements with respect to the merger with Shurgard.

On May 9, 2006, one of the Consolidated Entities issued 4,000,000 7.25% Cumulative Redeemable Preferred Units, Series J, which are exchangeable under certain circumstances into our 7.25% Cumulative Redeemable Preferred Stock, Series J. Gross proceeds received by PSAIP were \$100 million and are expected to be used to fund cash requirements with respect to the merger with Shurgard.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with our consolidated financial statements and notes thereto.

Forward Looking Statements: All statements in this document, other than statements of historical fact, are forward-looking statements which may be identified by the use of the words "expects," "believes," "anticipates," "should," "estimates" and similar expressions. These forward-looking statements involve known and unknown risks and uncertainties, which may cause Public Storage's actual results and performance to be materially different from those expressed or implied in the forward-looking statements. Factors and risks that may impact future results and performance are described in Item 1A, "Risk Factors" in Part II of this Quarterly Report on Form 10Q. These risks include, but are not limited to, the following: changes in general economic conditions and in the markets in which Public Storage operates; the impact of competition from new and existing storage and commercial facilities and other storage alternatives, which could impact rents and occupancy levels at our facilities; difficulties in Public Storage's ability to evaluate, finance and integrate acquired and developed properties into its existing operations and to fill up those properties, which could adversely affect our profitability; the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing Real Estate Investment Trusts, which could increase our expenses and reduce cash available for distribution; consumers' failure to accept the containerized storage concept which would reduce our profitability; difficulties in raising capital at reasonable rates, which would impede our ability to grow; delays in the development process, which could adversely affect profitability; economic uncertainty due to the impact of war or terrorism could adversely affect its business plan; and risks related to our agreement to acquire Shurgard Storage Centers, Inc, including risks related to the timing and completion of the transaction, risks associated with Shurgard's level of debt, Shurgard's investment in European operations, and risks associated with the integration of Shurgard's operations. We disclaim any obligation to update publicly or otherwise revise any forward-looking statements, whether as a result of new information, new estimates, or other factors, events or circumstances after the

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date of this document, except where expressly required by law.

CRITICAL ACCOUNTING POLICIES

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of financial statements and related disclosures in conformity with United States generally accepted accounting principles and our discussion and analysis of our financial condition and results of operations requires management to make judgments, assumptions and estimates that affect the amounts reported in our consolidated financial statements and accompanying notes. Note 2 to our consolidated financial statements summarizes the significant accounting policies and methods used in the preparation of our consolidated financial statements and related disclosures.

Management believes the following are critical accounting policies whose application has a material impact on our financial presentation. That is, they are both important to the portrayal of our financial condition and results, and they require management to make judgments and estimates about matters that are inherently uncertain.

QUALIFICATION AS A REIT - INCOME TAX EXPENSE: We believe that we have been organized and operated, and we intend to continue to operate, as a qualifying Real Estate Investment Trust ("REIT") under the Internal Revenue Code and applicable state laws. A qualifying REIT generally does not pay corporate level income taxes on its taxable income that is distributed to its shareholders, and accordingly, we do not pay income tax on the share of our taxable income that is distributed to our shareholders.

We therefore do not estimate or accrue any federal income tax expense. This estimate could be incorrect, because due to the complex nature of the REIT qualification requirements, the ongoing importance of factual determinations and the possibility of future changes in our circumstances, we cannot be assured that we actually have satisfied or will satisfy the requirements for taxation as a REIT for any particular taxable year. For any taxable year that we fail or

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have failed to qualify as a REIT and applicable relief provisions did not apply, we would be taxed at the regular corporate rates on all of our taxable income, whether or not we made or make any distributions to our shareholders. Any resulting requirement to pay corporate income tax, including any applicable penalties or interest, could have a material adverse impact on our financial condition or results of operations. Unless entitled to relief under specific statutory provisions, we also would be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. There can be no assurance that we would be entitled to any statutory relief.

IMPAIRMENT OF LONG-LIVED ASSETS: Substantially all of our assets consist of long-lived assets, including real estate, goodwill, and other intangible assets. We evaluate our goodwill for impairment on an annual basis, and on a quarterly basis evaluate other long-lived assets for impairment. As described in Note 2 to the consolidated financial statements, the evaluation of goodwill for impairment entails valuation of the reporting unit to which goodwill is allocated, which involves significant judgment in the area of projecting earnings, determining appropriate price-earnings multiples, and discount rates. In addition, the evaluation of other long-lived assets for impairment requires determining whether indicators of impairment exist, which is a subjective process. When any indicators of impairment are found, the

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evaluation of such long-lived assets then entails projections of future operating cash flows, which also involves significant judgment. Future events, or facts and circumstances that currently exist, that we have not yet identified, could cause us to conclude in the future that other long-lived assets are impaired. Any resulting impairment loss could have a material adverse impact on our financial condition and results of operations.

ESTIMATED USEFUL LIVES OF LONG-LIVED ASSETS: Substantially all of our assets consist of depreciable, long-lived assets. We record depreciation expense with respect to these assets based upon their estimated useful lives. Any change in the estimated useful lives of those assets, caused by functional or economic obsolescence or other factors, could have a material adverse impact on our financial condition or results of operations.

ESTIMATED LEVEL OF RETAINED RISK AND UNPAID TENANT CLAIM LIABILITIES: As described in Notes 2 and 14 to the consolidated financial statements, we retain certain risks with respect to property perils, legal liability, and other such risks. In addition, a wholly-owned subsidiary of the Company reinsures policies against claims for losses to goods stored by tenants in our self-storage facilities. In connection with these risks, we accrue losses based upon the estimated level of losses incurred using certain actuarial assumptions followed in the insurance industry and based on recommendations from an independent actuary that is a member of the American Academy of Actuaries. While we believe that the amounts of the accrued losses are adequate, the ultimate liability may be in excess of or less than the amounts recorded.

ACCRUALS FOR CONTINGENCIES: We are exposed to business and legal liability risks with respect to events that have occurred, but in accordance with accounting principles generally accepted in the United States, we have not accrued for such potential liabilities because the loss is either not probable or not estimable or because we are not aware of the event. Future events and the result of pending litigation could result in such potential losses becoming probable and estimable, which could have a material adverse impact on our financial condition or results of operations. Some of these potential losses, of which we are aware, are described in Note 14 to the consolidated financial statements.

ACCRUALS FOR OPERATING EXPENSES: We accrue for property tax expense and certain other operating expenses based upon estimates and historical trends and current and anticipated local and state government rules and regulations. If these estimates and assumptions are incorrect, our expenses could be misstated. Cost of operations, interest expense, general and administrative expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred.

MERGER WITH SHURGARD

On March 6, 2006, we entered into an agreement with Shurgard Storage Centers, Inc ("Shurgard") under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. Under the transaction, which is taxable, Public Storage will issue approximately 38.7 million shares of common stock in exchange for outstanding Shurgard common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (as of March 31, 2006). Concurrent with the closing of the merger, we expect to repay

Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$90 million of legal, consulting, and other merger-related costs.

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In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies, and is currently targeted to close during the third quarter of 2006.

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our Form S-4, which was filed April 20, 2006.

During the quarter ended March 31, 2006, we incurred approximately \$1.2 million in legal, consulting, and other costs incurred prior to signing the merger agreement, which are included in our general and administrative expense for the quarter. We expect that additional costs will be incurred subsequent to the merger related to the integration of the two companies and the winding down of Shurgard. Such costs, the amount of which cannot be determined at this time, are expected to be expensed when incurred and, as a result, have a negative impact on earnings.

RESULTS OF OPERATIONS

FOR THE THREE MONTHS ENDED MARCH 31, 2006:

Net income for the three months ended March 31, 2006 was \$114,216,000 compared to \$96,411,000 for the same period in 2005, representing an increase of \$17,805,000, or 18.5%. This increase is primarily due to improved operations from our Same Store, newly developed and acquired self-storage facilities, reduced minority interest in income and higher interest income. These items were partially offset by increases in general and administrative expense and depreciation along with a decrease in equity in earnings of real estate entities.

Net income allocable to our common shareholders (after allocating net income to our preferred and equity shareholders) was \$62,245,000 or \$0.48 per common share on a diluted basis for the three months ended March 31, 2006 compared to \$48,719,000 or \$0.38 per common share on a diluted basis for the same period in 2005, representing an increase of \$0.10 per common share, or 26.3%. The increases in net income allocable to common shareholders and earnings per common diluted share are due primarily to the impact of the factors described above.

For the three months ended March 31, 2006 and 2005, we allocated \$46,615,000 and \$40,413,000 of our net income, respectively, to our preferred shareholders based on distributions paid. The year-over-year increase is due to the issuance of additional preferred securities, partially offset by the redemption of preferred securities that had higher dividend rates than the newly preferred securities issued. We also recorded allocations of income to our preferred shareholders with respect to the application of EITF Topic D-42 totaling \$1,904,000 for the three months ended March 31, 2005 (none for the same period in 2006).

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Weighted average diluted shares decreased to 129,009,000 for the three months ended March 31, 2006 from 129,175,000 for the three months ended March 31, 2005.

As described more fully under "Liquidity and Capital Resources" below, we have approximately \$653,750,000 in higher coupon preferred stock that becomes available for redemption during the remainder of 2006. While there is no

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assurance that we will be able to raise the necessary capital and at appropriate rates to redeem these securities, if we do redeem these securities, during 2006 there would be an additional allocation to the preferred shareholders of approximately \$22 million (\$0.17 per common share, based upon weighted average shares during the first quarter of 2006) from the application of EITF Topic D-42.

In the ensuing discussions of our operations, we present Net Operating Income (before depreciation) and cost of operations (before depreciation), which exclude the impact of depreciation expense. Although depreciation is an operating expense, we believe that these operating metrics are meaningful measures of operating performance, because we utilize these measures in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period to period and market to market property operating results.

REAL ESTATE OPERATIONS

SELF-STORAGE OPERATIONS: Our self-storage operations are by far the largest component of our operations, representing approximately 90% of our total revenues generated for the three months ended March 31, 2006. The improvements in rental income for the periods presented on our condensed consolidated statements of income, are due to improvements in the performance of those facilities that we owned prior to January 1, 2004, and the addition of new facilities to our portfolio, either through our acquisition or development activities.

To enhance year-over-year comparisons, the following table summarizes, and the ensuing discussion describes, the self-storage operating results.

| Self - storage operations summary: ----- | Three Months Ended March 31, ----- | | |
|---|---------------------------------------|------------|-------------------------------|
| | 2006 | 2005 | Percentage Change ----- |
| | (dollar amounts in thousands) | | |
| Rental income (a): | | | |
| Same Store Facilities (b)..... | \$ 208,228 | \$ 198,059 | 5.1% |
| Acquired Facilities (c)..... | 14,115 | 7,496 | 88.3% |
| Expansion Facilities (d)..... | 12,556 | 11,145 | 12.7% |
| Developed Facilities (e)..... | 13,315 | 10,646 | 25.1% |
| Newly consolidated facilities (g)..... | 3,298 | - | - |
| | ----- | ----- | ----- |
| Total rental income..... | 251,512 | 227,346 | 10.6% |

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| | | | |
|--|------------|-----------|--------|
| Cost of operations (excluding depreciation) (f): | | | |
| Same Store Facilities..... | 72,030 | 69,991 | 2.9% |
| Acquired Facilities..... | 5,701 | 3,428 | 66.3% |
| Expansion Facilities..... | 4,256 | 4,028 | 5.7% |
| Developed Facilities..... | 4,969 | 4,197 | 18.4% |
| Newly consolidated facilities (g)..... | 779 | - | - |
| Total cost of operations..... | 87,735 | 81,644 | 7.5% |
| Net operating income before depreciation : | | | |
| Same Store Facilities..... | 136,198 | 128,068 | 6.3% |
| Acquired Facilities..... | 8,414 | 4,068 | 106.8% |
| Expansion Facilities..... | 8,300 | 7,117 | 16.6% |
| Developed Facilities..... | 8,346 | 6,449 | 29.4% |
| Newly consolidated facilities (g)..... | 2,519 | - | - |
| Total net operating income before depreciation | 163,777 | 145,702 | 12.4% |
| Depreciation..... | (49,204) | (46,197) | 6.5% |
| Net operating income..... | \$ 114,573 | \$ 99,505 | 15.1% |
| Number of self-storage facilities (at end of period)..... | 1,485 | 1,431 | 3.8% |
| Net rentable square feet (in thousands, at end of period) (h): | 90,860 | 87,305 | 4.1% |

(a) Rental income includes late charges and administrative fees and is net of promotional discounts given. Rental income excludes retail sales, truck rental income and tenant reinsurance revenues generated at these facilities. Such ancillary revenues are reflected as a component of "Ancillary Operations" on our consolidated statements of income.

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(b) The Same Store Facilities include 1,266 facilities containing 73,946,000 net rentable square feet that have been owned prior to January 1, 2004, and operated at a mature, stabilized occupancy level since January 1, 2004.

(c) The Acquired Facilities include 83 facilities containing 5,891,000 net rentable square feet that were acquired after January 1, 2004.

(d) The Expansion Facilities include 61 facilities containing 5,185,000 net rentable square feet of self-storage space; these facilities were owned since January 1, 2004, however, operating results are not comparable throughout the periods presented due primarily to expansions in their net rentable square feet (described below).

(e) The Developed Facilities include 59 facilities containing 4,840,000 net rentable square feet of self-storage space. These facilities were developed and opened since January 1, 2002 at a total cost of \$501.2 million.

(f) Cost of operations includes all costs, both direct and indirect costs, incurred in the operating activities of the facilities. Cost of operations excludes, costs associated with retail sales, truck rentals, and tenant

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reinsurance activities; such costs are reflected under "Ancillary Operations" on our income statement.

- (g) Effective January 1, 2006, in connection with our implementation of EITF 04-5, we commenced consolidation the accounts of three limited partnerships that we had previously accounted for on the equity method of accounting. As a result, we began including the revenues and cost of operations of 16 facilities with an aggregate of 998,000 net rentable square feet in the table above.
- (h) Square footages do not include 472,000 net rentable square feet of industrial space initially developed for containerized storage activities. This space is being converted into self-storage space; see "Development Pipeline Summary" below.

In the discussion that follows, we present realized annual rent per occupied square foot, which is computed by dividing rental income, before late charges and administrative fees, by the weighted average occupied square footage for the period. We also present annualized rental income per available square foot ("REVPAF"), which represents annualized rental income, before late charges and administrative fees, divided by total available net rentable square feet. Late charges and administrative fees are excluded to more effectively measures our ongoing level of revenue associated with the leasing of the units.

Self-Storage Operations - Same Store Facilities

We increased the number of facilities included in the Same Store Facilities from 1,260 facilities at December 31, 2005 to 1,266 facilities at March 31, 2006. The increase in the Same Store pool of facilities is due to the inclusion of 23 facilities previously classified as Developed or Expansion facilities and the removal of 17 facilities that are now classified as Expansion facilities. These facilities are included in the Same Store Facilities because they are all stabilized and owned since January 1, 2004 and therefore provide meaningful comparative data for 2004, 2005, and 2006.

As a result of the change in the Same Store Facilities, the relative weighting of markets has changed. Accordingly, comparisons should not be made between information presented in 2005 reports for the 1,260 Same Store Facilities and the current 1,266 Same Store Facilities in order to identify trends in occupancies, realized rents per square foot, or operating results.

The Same Store Facilities contain approximately 73.9 million net rentable square feet, representing approximately 81% of the aggregate net rentable square feet of our consolidated self-storage portfolio. Revenues and operating expenses with respect to this group of properties are set forth in the above Self-Storage Operations table under the caption, "Same Store Facilities." The following table sets forth additional operating data with respect to the Same Store Facilities:

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SAME STORE FACILITIES

| Three Months Ended March 31, | | |
|--------------------------------------|------|----------------------|
| 2006 | 2005 | Percentage Change |
| ----- | | |
| (Dollar amounts in thousands, except | | |

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rents per square foot)

| | | | |
|---|------------|------------|--------|
| Rental income..... | \$ 199,091 | \$ 189,572 | 5.0% |
| Late charges and administrative fees collected..... | 9,137 | 8,487 | 7.7% |
| | ----- | ----- | ----- |
| Total rental income..... | 208,228 | 198,059 | 5.1% |
| | ----- | ----- | ----- |
| Cost of operations (excluding depreciation): | | | |
| Payroll expense..... | 21,330 | 21,095 | 1.1% |
| Property taxes..... | 20,663 | 19,931 | 3.7% |
| Repairs and maintenance..... | 6,701 | 6,682 | 0.3% |
| Advertising and promotion..... | 6,679 | 5,970 | 11.9% |
| Utilities..... | 4,800 | 4,557 | 5.3% |
| Property insurance..... | 1,850 | 2,002 | (7.6)% |
| Telephone reservation center..... | 1,949 | 1,753 | 11.2% |
| Other cost of management..... | 8,058 | 8,001 | 0.7% |
| | ----- | ----- | ----- |
| Total cost of operations..... | 72,030 | 69,991 | 2.9% |
| | ----- | ----- | ----- |
| Net operating income before depreciation | 136,198 | 128,068 | 6.3% |
| Depreciation..... | (38,548) | (38,968) | (1.1)% |
| | ----- | ----- | ----- |
| Net operating income..... | \$ 97,650 | \$ 89,100 | 9.6% |
| | ===== | ===== | ===== |
| Gross margin (before depreciation)..... | 65.4% | 64.7% | 1.1% |
| | ----- | ----- | ----- |
| Weighted average for the fiscal year: | | | |
| Square foot occupancy (a)..... | 90.2% | 89.9% | 0.3% |
| Realized annual rent per occupied square foot (b) . | \$11.94 | \$11.41 | 4.6% |
| REVPAF (c)..... | \$10.77 | \$10.25 | 5.1% |
| | ----- | ----- | ----- |
| Weighted average at March 31: | | | |
| Square foot occupancy..... | 90.4% | 90.0% | 0.4% |
| In place annual rent per occupied square foot (d) | \$12.99 | \$12.36 | 5.1% |
| | ----- | ----- | ----- |
| Total net rentable square feet (in thousands)..... | 73,946 | 73,946 | - |

(a) Square foot occupancies represent weighted average occupancy levels over the entire period.

(b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.

(c) Annualized rental income per available square foot ("REVPAF") represents annualized rental income, prior to late charges and administrative fees, divided by total available net rentable square feet.

(d) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.

Rental income increased approximately 5.1% for the three months ended March 31, 2006, as compared to the same period in 2005. This increase was primarily attributable to higher average realized annual rental rates per occupied square foot, which were 4.6% higher for the three months ended March

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31, 2006, as compared to the same period in 2005. Our occupancy levels increased approximately 0.3% for the three months ended March 31, 2006, as compared to the same period in 2005.

Our primary goal is to continue to grow rental income in a consistent and sustainable manner. Growth in rental income will depend upon various factors, including our ability to (i) maintain high occupancy levels, (ii) increase rental rates charged to both new and existing customers, and (iii)

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reduce the amount of promotional discounts to attract new tenants. In this regard, we are continuously evaluating call volume, reservation activity and move-in/move-out rates relative to our marketing activities and rental rates. When warranted we will adjust our pricing, promotional discounts, and media strategies to accommodate changing conditions in each market in which we operate.

We believe that our Same Store Facilities are well positioned for continued rental income growth for the remainder of 2006. At March 31, 2006, our existing tenants were paying rental rates that were 5.1% higher than one year earlier and occupancies improved by 0.4% for the same period.

There can be no assurance that we will achieve our goal of sustainable growth in our rental income, while sustaining our occupancy levels.

Cost of operations (excluding depreciation) increased by 2.9% for the three months ended March 31, 2006, as compared to the same period in 2005.

Payroll expense has increased 1.1% in the quarter, due principally to higher wage rates offset partially by reduced incentives.

Advertising and promotion costs increased approximately 11.9%, due principally to increases in internet and television advertising expenses. Television advertising increased from \$3,588,000 to \$3,978,000 in the three months ended March 31, 2006 as compared to the same period in 2005, due principally to more aggressive media programs. Future television advertising expenditures will continue to be volatile as we adopt to market and competitive conditions.

Telephone reservation center costs increased 11.2% in the quarter. In preparation for our seasonal rental period, we increased our staffing levels earlier this year compared to the same period in 2005, resulting in higher payroll costs. We should see some benefit from this through better conversion ratios and lower temporary staffing costs in the second and third quarters.

Property insurance expense declined 7.6% in the quarter ended March 31, 2006 as compared to the same period in 2005, due to improved cost controls as well as a somewhat softer insurance market that was in place when our insurance contracts for the policy year April 1, 2005 through March 31, 2006 were entered into. However, our policy renewed on April 1, 2006, with substantial increases in our property insurance premiums primarily due to the impact of last year's hurricanes. This increase is expected to be approximately \$1.0 million each quarter, as compared to the same quarter in the previous year, for the current policy year.

Utility costs increased 5.3% in the quarter ended March 31, 2006 as compared to the same period in 2005. We expect that this trend will continue and accelerate throughout 2006, as energy prices remain high.

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Our operating expense growth in the first quarter of 2006 was more moderate than we anticipated. We believe that this will change in the remainder of 2006, for the reasons indicated above.

The following table summarizes selected quarterly financial data with respect to the Same Store Facilities:

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| | For the Quarter Ended | | | |
|--|---|------------|--------------|-------------|
| | March 31 | June 30 | September 30 | December 31 |
| | (Amounts in thousands, except for per square foot amount) | | | |
| Total rental income: | | | | |
| 2006 | \$ 208,228 | | | |
| 2005 | \$ 198,059 | \$ 203,302 | \$ 208,745 | \$ 208,272 |
| Total cost of operations (excluding depreciation): | | | | |
| 2006 | \$ 72,030 | | | |
| 2005 | \$ 69,991 | \$ 67,736 | \$ 67,730 | \$ 65,873 |
| Property tax expense: | | | | |
| 2006 | \$ 20,663 | | | |
| 2005 | \$ 19,931 | \$ 18,402 | \$ 19,573 | \$ 17,025 |
| Television advertising expense: | | | | |
| 2006 | \$ 3,978 | | | |
| 2005 | \$ 3,588 | \$ 2,955 | \$ 2,314 | \$ 2,141 |
| REVPAF: | | | | |
| 2006 | \$ 10.77 | | | |
| 2005 | \$ 10.25 | \$ 10.51 | \$ 10.77 | \$ 10.76 |
| Weighted average realized annual rent per occupied square foot: | | | | |
| 2006 | \$ 11.94 | | | |
| 2005 | \$ 11.41 | \$ 11.42 | \$ 11.75 | \$ 11.89 |
| Weighted average occupancy levels for the period: | | | | |
| 2006 | 90.2% | | | |
| 2005 | 89.9% | 92.1% | 91.7% | 90.5% |

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ANALYSIS OF REGIONAL TRENDS

The following table sets forth regional trends in our Same Store Facilities:

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| | Three Months Ended March 31, | | |
|---|------------------------------|------------|--------|
| | 2006 | 2005 | Change |
| (Dollar amounts in thousands, except by | | | |
| Same Store Facilities Operating Trends Region rents per square foot) Rental income: | | | |
| Southern California (126 facilities)..... | \$ 34,237 | \$ 32,646 | 4.9% |
| Northern California (127 facilities)..... | 25,190 | 23,855 | 5.6% |
| Texas (149 facilities)..... | 18,207 | 17,462 | 4.3% |
| Florida (130 facilities)..... | 21,903 | 20,000 | 9.5% |
| Illinois (91 facilities)..... | 15,284 | 14,955 | 2.2% |
| Georgia (58 facilities)..... | 7,140 | 6,693 | 6.7% |
| All other states (585 facilities) | 86,267 | 82,448 | 4.6% |
| Total rental income..... | 208,228 | 198,059 | 5.1% |
| Cost of operations (excluding depreciation expense) | | | |
| Southern California..... | 8,235 | 7,634 | 7.9% |
| Northern California..... | 6,748 | 6,364 | 6.0% |
| Texas..... | 8,249 | 8,101 | 1.8% |
| Florida..... | 7,208 | 6,989 | 3.1% |
| Illinois..... | 7,479 | 6,926 | 8.0% |
| Georgia..... | 2,532 | 2,406 | 5.2% |
| All other states..... | 31,579 | 31,571 | 0.0% |
| Total cost of operations..... | 72,030 | 69,991 | 2.9% |
| Net operating income (excluding depreciation expense) | | | |
| Southern California..... | 26,002 | 25,012 | 4.0% |
| Northern California..... | 18,442 | 17,491 | 5.4% |
| Texas..... | 9,958 | 9,361 | 6.4% |
| Florida..... | 14,695 | 13,011 | 12.9% |
| Illinois..... | 7,805 | 8,029 | (2.8)% |
| Georgia..... | 4,608 | 4,287 | 7.5% |
| All other states..... | 54,688 | 50,877 | 7.5% |
| Total net operating income..... | \$ 136,198 | \$ 128,068 | 6.3% |
| Weighted average occupancy: | | | |
| Southern California..... | 91.3% | 92.5% | (1.3)% |
| Northern California..... | 89.8% | 89.3% | 0.6% |
| Texas..... | 89.9% | 88.8% | 1.2% |
| Florida..... | 93.4% | 91.9% | 1.6% |
| Illinois..... | 87.6% | 87.7% | (0.1)% |
| Georgia..... | 92.5% | 91.1% | 1.5% |
| All other states..... | 89.5% | 89.5% | 0.0% |
| Total weighted average occupancy.... | 90.2% | 89.9% | 0.3% |
| REVPAF | | | |
| Southern California..... | \$ 16.66 | \$ 15.88 | 4.9% |
| Northern California..... | 13.96 | 13.23 | 5.5% |
| Texas..... | 7.50 | 7.22 | 3.9% |
| Florida..... | 11.21 | 10.24 | 9.5% |
| Illinois..... | 10.53 | 10.32 | 2.0% |
| Georgia..... | 8.03 | 7.56 | 6.2% |

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| | | | |
|-----------------------|----------|----------|------|
| All other states..... | 9.83 | 9.40 | 4.6% |
| Total REVPAF:..... | \$ 10.77 | \$ 10.25 | 5.1% |

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| Same Store Facilities Operating Trends by Region (Continued) | Three Months Ended March 31, | | |
|---|------------------------------|----------|--------|
| | 2006 | 2005 | Change |
| Realized annual rent per occupied square foot | | | |
| Southern California..... | \$ 18.25 | \$ 17.17 | 6.3% |
| Northern California..... | 15.55 | 14.81 | 5.0% |
| Texas..... | 8.34 | 8.13 | 2.6% |
| Florida..... | 12.00 | 11.14 | 7.7% |
| Illinois..... | 12.02 | 11.77 | 2.1% |
| Georgia..... | 8.69 | 8.30 | 4.7% |
| All other states..... | 10.98 | 10.51 | 4.5% |
| Total realized rent per square foot:... | \$ 11.94 | \$ 11.41 | 4.6% |
| In place annual rent per occupied square foot at March 31 | | | |
| Southern California..... | \$ 19.80 | \$ 18.77 | 5.5% |
| Northern California..... | 16.93 | 16.11 | 5.1% |
| Texas..... | 9.15 | 8.80 | 3.9% |
| Florida..... | 13.08 | 11.96 | 9.4% |
| Illinois..... | 12.93 | 12.51 | 3.4% |
| Georgia..... | 9.67 | 9.04 | 7.0% |
| All other states..... | 11.92 | 11.40 | 4.6% |
| Total in place rent per occupied square foot:..... | \$ 12.99 | \$ 12.36 | 5.1% |

Self-Storage Operations - Acquired Facilities

During 2004, 2005 and the first three months of 2006, we acquired a total of 83 self-storage facilities containing 5,891,000 net rentable square feet. The following table summarizes operating data with respect to these facilities.

ACQUIRED SELF-STORAGE FACILITIES

| | Three Months Ended March 31, | | |
|---|------------------------------|-------|--------|
| | 2006 | 2005 | Change |
| Rental income: | | | |
| Self-storage facilities acquired in 2006..... | \$ 397 | \$ - | \$ 397 |
| Self-storage facilities acquired in 2005..... | 5,638 | 500 | 5,138 |
| Self-storage facilities acquired in 2004..... | 8,080 | 6,996 | 1,084 |

(Dollar amounts in thousands, except per square foot amounts)

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| | | | |
|--------------------------|--------|-------|-------|
| Total rental income..... | 14,115 | 7,496 | 6,619 |
|--------------------------|--------|-------|-------|

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ACQUIRED SELF-STORAGE FACILITIES (Continued)

Cost of operations (excluding depreciation):

| | | | |
|---|-------|-------|-------|
| Self-storage facilities acquired in 2006..... | 225 | - | 225 |
| Self-storage facilities acquired in 2005..... | 2,469 | 277 | 2,192 |
| Self-storage facilities acquired in 2004..... | 3,007 | 3,151 | (144) |
| Total cost of operations..... | 5,701 | 3,428 | 2,273 |

Net operating income before depreciation:

| | | | |
|---|-------|-------|-------|
| Self-storage facilities acquired in 2006..... | 172 | - | 172 |
| Self-storage facilities acquired in 2005..... | 3,169 | 223 | 2,946 |
| Self-storage facilities acquired in 2004..... | 5,073 | 3,845 | 1,228 |

Total net operating income before depreciation

| | | | |
|-------------------|---------|---------|---------|
| Depreciation..... | 8,414 | 4,068 | 4,346 |
| | (3,928) | (1,627) | (2,301) |

| | | | |
|---------------------------|----------|----------|----------|
| Net operating income..... | \$ 4,486 | \$ 2,441 | \$ 2,045 |
|---------------------------|----------|----------|----------|

Weighted average square foot occupancy during the period:

| | | | |
|---|-------|-------|-------|
| Self-storage facilities acquired in 2006..... | 55.7% | - | - |
| Self-storage facilities acquired in 2005..... | 81.9% | 73.0% | 12.2% |
| Self-storage facilities acquired in 2004..... | 85.9% | 82.9% | 3.6% |
| | 83.1% | 81.6% | 1.8% |

Weighted average realized annual rent per occupied square foot for the period (a):

| | | | |
|---|----------|----------|-------|
| Self-storage facilities acquired in 2006..... | \$ 16.63 | \$ - | - |
| Self-storage facilities acquired in 2005..... | 11.02 | 7.64 | 44.2% |
| Self-storage facilities acquired in 2004..... | 12.12 | 10.80 | 12.2% |
| | \$ 11.73 | \$ 10.58 | 10.9% |

In place annual rent per occupied square foot at March 31(b):

| | | | |
|---|----------|----------|-------|
| Self-storage facilities acquired in 2006..... | \$ 17.08 | \$ - | - |
| Self-storage facilities acquired in 2005..... | 12.24 | 8.61 | 42.2% |
| Self-storage facilities acquired in 2004..... | 13.05 | 12.08 | 8.0% |
| | \$ 12.81 | \$ 11.74 | 9.1% |

Number of Facilities:

| | | | |
|-----------|----|----|----|
| 2006..... | 6 | - | 6 |
| 2005..... | 32 | 6 | 26 |
| 2004..... | 45 | 45 | - |

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| | 83 ===== | 51 ===== | 32 ===== |
|---|-------------|-------------|-------------|
| Net rentable square feet at March 31: | | | |
| Self-storage facilities acquired in 2006..... | 380 | - | 380 |
| Self-storage facilities acquired in 2005..... | 2,390 | 460 | 1,930 |
| Self-storage facilities acquired in 2004 (c)..... | 3,121 | 3,109 | 12 |
| | ----- | ----- | ----- |
| | 5,891 | 3,569 | 2,322 |
| | ===== | ===== | ===== |
| Cumulative acquisition cost at March 31: | | | |
| Self-storage facilities acquired in 2006..... | \$ 51,079 | \$ - | \$ 51,079 |
| Self-storage facilities acquired in 2005..... | 254,549 | 23,751 | 230,798 |
| Self-storage facilities acquired in 2004 (c)..... | 260,801 | 259,487 | 1,314 |
| | ----- | ----- | ----- |
| | \$566,429 | \$283,238 | \$ 283,191 |
| | ===== | ===== | ===== |

(a) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.

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(b) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.

(c) During 2005, we expanded one of the 2004 acquisitions, adding 12,000 net rentable square feet at a cost of \$1,314,000.

The 2005 and 2006 acquisitions were acquired at various dates throughout each period. Accordingly, rental income, cost of operations, net operating income and weighted average square foot occupancy levels represent the operating results for the partial period that we owned the facilities during the year acquired.

During 2004, we acquired a total of 45 self-storage facilities for an aggregate cost of approximately \$259,487,000. These facilities contain in the aggregate approximately 3,121,000 net rentable square feet and are located principally in the Buffalo, Dallas, Miami, Milwaukee, and Minneapolis metropolitan areas.

During 2005, we acquired a total of 32 self-storage facilities, principally in single-property transactions, for an aggregate cost of \$254,549,000. These facilities contain in the aggregate approximately 2,390,000 net rentable square feet and are located principally in the Atlanta, Chicago, Miami, and New York metropolitan areas.

For the three months ended March 31, 2006, we acquired a total of six self-storage facilities, principally in single-property transactions, containing an aggregate of approximately 380,000 net rentable square feet for an aggregate cost of \$51,079,000 located in California, Florida, Illinois, New York and Virginia.

We believe our presence in and knowledge of substantially all of the major markets in the United States enhances our ability to identify attractive

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acquisition opportunities and capitalize on the overall fragmentation in the storage industry. Our acquisitions consist of facilities that have been operating for a number of years as well as newly constructed facilities that were in the process of filling up to stabilized occupancy levels. In either case, we have been able to leverage off of our operating strategies and improve the occupancy levels of the facilities, or with respect to the newly developed facilities we have been able to accelerate the fill-up pace.

We expect that our acquisitions will continue to provide earnings growth during 2006 as these facilities continue to improve their occupancy levels as well as realized rental rates. In addition, during the remainder of 2006 we expect to continue to acquire additional self-storage facilities.

Between April 1, 2006 and May 8, 2006, we acquired three self-storage facilities from third parties with total net rentable square feet of 228,000, at an aggregate cost of approximately \$31.1 million in cash. At May 8, 2006, we are under contract to purchase four self-storage facilities (total approximate net rentable square feet of 336,000) at an aggregate cost of approximately \$28.1 million. We anticipate that these acquisitions will be funded entirely by us. Each of these contracts is subject to significant contingencies, and there is no assurance that any of these facilities will be acquired.

Self-Storage Operations - Expansion Facilities

Our expansion facilities consist of (i) 53 self-storage facilities that we have owned for a number of years and have recently expanded, or are in the process of expanding, the amount of square footage available for rent combined with (ii) eight self-storage facilities located in New Orleans that were heavily impacted by Hurricane Katrina during 2005. The 53 self-storage facilities are generally older facilities that are located in prime locations where we have added additional space by either constructing new buildings on available land at the existing site or by demolishing existing single story buildings and rebuilding multi-story buildings in their place.

The operating results of these 53 expansion facilities and the eight facilities located in New Orleans are not comparable on a year over year basis due to the addition of square footage or the damage caused by the hurricane, in the case of the New Orleans facilities. The operating results for these facilities are presented in the table below.

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EXPANSION SELF-STORAGE FACILITIES

| | Three Months Ended March 31, | | |
|--|--|----------|--------|
| | 2006 | 2005 | Change |
| | (Amounts in thousands, except per square foot amounts) | | |
| Rental income: | | | |
| New Orleans facilities (a) | \$ 1,516 | \$ 1,444 | \$ 72 |
| Other expansion facilities..... | 11,040 | 9,701 | 1,339 |
| Total rental income..... | 12,556 | 11,145 | 1,411 |
| Cost of operations (excluding depreciation): | | | |

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| | | | |
|--|----------|----------|---------|
| New Orleans facilities..... | 368 | 506 | (138) |
| Other expansion facilities..... | 3,888 | 3,522 | 366 |
| | ----- | ----- | ----- |
| Total cost of operations..... | 4,256 | 4,028 | 228 |
| | ----- | ----- | ----- |
| Net operating income before depreciation : | | | |
| New Orleans facilities..... | 1,148 | 938 | 210 |
| Other expansion facilities..... | 7,152 | 6,179 | 973 |
| | ----- | ----- | ----- |
| Total net operating income before depreciation | 8,300 | 7,117 | 1,183 |
| Depreciation..... | (2,967) | (2,533) | (434) |
| | ----- | ----- | ----- |
| Net operating income..... | \$ 5,333 | \$ 4,584 | \$ 749 |
| | ===== | ===== | ===== |
| Weighted average square foot occupancy during the period: | | | |
| New Orleans facilities (b)..... | 78.1% | 89.3% | (12.5)% |
| Other expansion facilities..... | 78.6% | 82.5% | (4.7)% |
| | ----- | ----- | ----- |
| | 78.5% | 83.3% | (5.8)% |
| | ----- | ----- | ----- |
| Weighted average realized rent per occupied square foot during the period (c): | | | |
| New Orleans facilities (b) | \$ 12.88 | \$ 11.74 | 9.7% |
| Other expansion facilities..... | 12.59 | 12.27 | 2.6% |
| | ----- | ----- | ----- |
| | \$ 12.61 | \$ 12.21 | 3.3% |
| | ===== | ===== | ===== |
| In place annual rent per occupied square foot at March 31 (d): | | | |
| New Orleans facilities (b) | \$ 13.71 | \$ 12.90 | 6.3% |
| Other expansion facilities..... | 13.46 | 12.94 | 4.0% |
| | ----- | ----- | ----- |
| | \$ 13.49 | \$ 12.93 | 4.3% |
| | ===== | ===== | ===== |
| Number of Facilities: | | | |
| New Orleans facilities..... | 8 | 8 | - |
| Other expansion facilities..... | 53 | 53 | - |
| | ----- | ----- | ----- |
| | 61 | 61 | - |
| | ===== | ===== | ===== |
| Net rentable square feet (in thousands, at end of period): (e) | | | |
| New Orleans facilities..... | 524 | 524 | - |
| Other expansion facilities..... | 4,661 | 4,003 | 658 |
| | ----- | ----- | ----- |
| | 5,185 | 4,527 | 658 |
| | ===== | ===== | ===== |

(a) Rental income for the New Orleans Facilities for the quarter ended March 31, 2006 includes \$507,000 in business interruption proceeds we expect to receive from our insurers, relative to losses occurring in the quarter ended March 31, 2006.

(b) Occupied and available square footage excludes the impact of units taken offline due to hurricane damage, where such amounts are factored in to the computations of weighted average square foot occupancy, weighted average realized rent per occupied square foot, and in place annual rent per occupied square foot.

- (c) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due. Realized rent per square foot excludes the impact of \$507,000 in business interruption proceeds we expect to receive from our insurers relative to the New Orleans facilities for the three months ended March 31, 2006.
- (d) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (e) Square footage excludes 299,000 net rentable containerized storage space initially developed for the containerized storage business at March 31, 2006, but includes square footage taken offline due to hurricane damage.

All of the New Orleans facilities were closed for operations for several weeks following the hurricane; however, all but three of these facilities have since reopened. The five that are operating are not operating at full capacity, as many units are unavailable for lease due to damage. Two of the three facilities that remain closed will not be able to reopen at all without substantial restoration and repair work. Notwithstanding that five of our facilities in New Orleans are currently operating, we believe that the indirect economic effects of the hurricane on the city may have a negative impact on our facilities' operating results, and these effects are expected to continue for an indeterminate time period. Included in revenues for the three months ended March 31, 2006 are \$575,000 in expected business interruption proceeds for these facilities, representing the loss of business for the quarter ended March 31, 2006.

We expect that the Expansion Facilities, other than the New Orleans facilities, will continue to provide growth to our earnings during 2006 as we continue to rent the newly added vacant space. The weighted average occupancy level of these facilities was 78.6%, and 82.5% for the three months ended March 31, 2006 and 2005, respectively.

We expect that we will continue to redevelop additional facilities; at March 31, 2006, we have 5 projects with an aggregate cost of \$17.1 million to convert the containerized storage space into self-storage space and 46 other expansion and repackaging projects to enhance the visual appeal of our facilities or increase their net rentable space at an aggregate cost of \$230.6 million. These activities will increase our self-storage space by an aggregate of 3,221,000 net rentable square feet and will result in short-term dilution to earnings. However, we believe that expansion of our existing self-storage facilities in markets that have unmet storage demand, and improving our existing facilities' competitive position through enhancing their visual appeal, provide an important means to improve the Company's earnings. Further, the construction cost for these expansions is generally lower on a per-square foot basis than the development of a new facility, resulting in a higher yield potential on invested capital. There can be no assurance about the future level of such expansion and enhancement opportunities, and these projects are subject to contingencies.

Self-Storage Operations - Developed Facilities

We have 42 newly developed self-storage facilities, and 17 facilities that were developed to contain both self-storage and containerized storage at

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the same location ("Combination Facilities") that have not been operating at a stabilized level of operations since January 1, 2004. At March 31, 2006, these newly developed facilities have an aggregate of 4,840,000 net rentable square feet of self-storage space and 173,000 net rentable square feet of industrial space developed originally for our containerized storage business. Aggregate development cost for these 59 facilities was approximately \$501.2 million at March 31, 2006. The operating results of the self-storage facilities and Combination Facilities are reflected in the Self-Storage Operations table under the caption, "Developed Facilities." These facilities are not included in the "Same Store" portfolio because their operations have not been stabilized.

The following table sets forth the operating results and selected operating data with respect to the Developed Facilities:

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DEVELOPED SELF-STORAGE FACILITIES

| | Three Months Ended March 31, | | |
|---|---|----------|----------|
| | 2006 | 2005 | Change |
| | (Amounts in thousands, except per square foot amounts and facility count) | | |
| Rental income: | | | |
| Self-storage facility opened on March 31, 2006 | \$ - | \$ - | \$ - |
| Self-storage facilities opened in 2005..... | 369 | 2 | 367 |
| Self-storage facilities opened in 2004..... | 1,618 | 1,007 | 611 |
| Self-storage facilities opened in 2003 and 2002 | 6,610 | 5,750 | 860 |
| Combination facilities..... | 4,718 | 3,887 | 831 |
| | 13,315 | 10,646 | 2,669 |
| Cost of operations (excluding depreciation): | | | |
| Self-storage facility opened on March 31, 2006 | - | - | - |
| Self-storage facilities opened in 2005..... | 414 | 23 | 391 |
| Self-storage facilities opened in 2004..... | 578 | 519 | 59 |
| Self-storage facilities opened in 2003 and 2002 | 2,165 | 2,048 | 117 |
| Combination facilities..... | 1,812 | 1,607 | 205 |
| | 4,969 | 4,197 | 772 |
| Net operating income before depreciation : | | | |
| Self-storage facility opened on March 31, 2006 | - | - | - |
| Self-storage facilities opened in 2005..... | (45) | (21) | (24) |
| Self-storage facilities opened in 2004..... | 1,040 | 488 | 552 |
| Self-storage facilities opened in 2003 and 2002 | 4,445 | 3,702 | 743 |
| Combination facilities..... | 2,906 | 2,280 | 626 |
| | 8,346 | 6,449 | 1,897 |
| Depreciation..... | (3,489) | (3,069) | (420) |
| | \$ 4,857 | \$ 3,380 | \$ 1,477 |
| Weighted average square foot occupancy during the period: | | | |
| Self-storage facility opened on March 31, 2006 | - | - | - |

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| | | | |
|---|-------|-------|--------|
| Self-storage facilities opened in 2005..... | 31.0% | 8.6% | 260.5% |
| Self-storage facilities opened in 2004..... | 83.8% | 59.0% | 42.0% |
| Self-storage facilities opened in 2003 and 2002 | 91.5% | 86.9% | 5.3% |
| Combination facilities..... | 74.9% | 73.4% | 2.0% |
| | ----- | ----- | ----- |
| | 77.6% | 77.6% | - |
| | ===== | ===== | ===== |

Weighted average realized rent per occupied square foot during the period (a):

| | | | |
|---|----------|----------|-------|
| Self-storage facility opened on March 31, 2006 | \$ - | \$ - | - |
| Self-storage facilities opened in 2005..... | 9.65 | - | - |
| Self-storage facilities opened in 2004..... | 15.34 | 13.34 | 15.0% |
| Self-storage facilities opened in 2003 and 2002 | 14.34 | 13.09 | 9.5% |
| Combination facilities..... | 13.14 | 12.73 | 3.2% |
| | ----- | ----- | ----- |
| | \$ 13.79 | \$ 12.96 | 6.4% |
| | ===== | ===== | ===== |

In place annual rent per occupied square foot at March 31 (b):

| | | | |
|---|----------|----------|-------|
| Self-storage facility opened on March 31, 2006 | \$ - | \$ - | - |
| Self-storage facilities opened in 2005..... | 13.78 | 13.50 | 2.1% |
| Self-storage facilities opened in 2004..... | 17.02 | 16.30 | 4.4% |
| Self-storage facilities opened in 2003 and 2002 | 15.67 | 14.38 | 9.0% |
| Combination facilities..... | 14.29 | 13.74 | 4.0% |
| | ----- | ----- | ----- |
| | \$ 15.19 | \$ 14.30 | 6.2% |
| | ===== | ===== | ===== |

DEVELOPED SELF-STORAGE FACILITIES
(continued)

Three Months Ended March 31,

| | | | |
|--|---|-------|--------|
| | ----- | ----- | ----- |
| | 2006 | 2005 | Change |
| | ----- | ----- | ----- |
| | (Amounts in thousands, except per square foot amounts and facility count) | | |

Number of facilities:

| | | | |
|---|-------|-------|-------|
| Self-storage facility opened on March 31, 2006 | 1 | - | 1 |
| Self-storage facilities opened in 2005..... | 6 | 1 | 5 |
| Self-storage facilities opened in 2004..... | 7 | 7 | - |
| Self-storage facilities opened in 2003 and 2002 | 28 | 28 | - |
| Combination facilities..... | 17 | 17 | - |
| | ----- | ----- | ----- |
| | 59 | 53 | 6 |
| | ===== | ===== | ===== |

Square Footage:

| | | | |
|---|-------|-------|-------|
| Self-storage facility opened on March 31, 2006 | 89 | - | 89 |
| Self-storage facilities opened in 2005..... | 463 | 52 | 411 |
| Self-storage facilities opened in 2004..... | 505 | 505 | - |
| Self-storage facilities opened in 2003 and 2002 | 1,937 | 1,937 | - |
| Combination facilities (c)..... | 1,846 | 1,561 | 285 |
| | ----- | ----- | ----- |
| | 4,840 | 4,055 | 785 |

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| | ===== | ===== | ===== |
|---|-----------|-----------|-----------|
| Cumulative development cost: | | | |
| Self-storage facility opened on March 31, 2006 | \$ 9,343 | \$ - | \$ 9,343 |
| Self-storage facilities opened in 2005..... | 37,716 | 4,252 | 33,464 |
| Self-storage facilities opened in 2004..... | 60,579 | 61,558 | (979) |
| Self-storage facilities opened in 2003 and 2002 | 211,621 | 204,473 | 7,148 |
| Combination facilities (c)..... | 181,899 | 170,745 | 11,154 |
| | ----- | ----- | ----- |
| | \$501,158 | \$441,028 | \$ 60,130 |
| | ===== | ===== | ===== |

- (a) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.
- (b) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (c) Square footages exclude industrial space developed for containerized storage activities totaling 173,000 net rentable square feet at March 31, 2006. Since January 1, 2003, we have converted industrial space no longer used by the discontinued containerized storage business into 1,483,000 net rentable square feet of traditional self-storage space, at an aggregate cost of \$23,207,000.

Unlike many other forms of real estate, we are unable to pre-lease our newly developed facilities due to the nature of our tenants. Accordingly, at the time a newly developed facility first opens for operation the facility is entirely vacant generating no rental income. Historically, we estimated that on average it takes approximately 24 - 36 months for a newly developed facility to fill up and reach a targeted occupancy level of approximately 90%.

As these facilities approach the targeted occupancy level of approximately 90%, rates are increased, resulting in further improvement in net operating income as the existing tenants, which moved in at lower rates, have their rates increased or are replaced by new tenants paying higher rates. This process of reaching stabilized rental rates can take approximately another 12 to 24 months following the time when the facilities reach a stabilized occupancy level. In addition, move-in discounts have a more pronounced effect upon realized rental rates for the newly developed facilities, because such facilities tend to have a higher ratio of newer tenants.

Property operating expenses are substantially fixed, consisting primarily of payroll, property taxes, utilities, and marketing costs. The rental revenue of a newly developed facility will generally not cover its property operating expenses (excluding depreciation) until the facility has reached an occupancy level of approximately 30% to 35%. However, at that occupancy level, the rental revenues from the facility are still not sufficient to cover related depreciation expense and cost of capital with respect to the facility's development cost. During construction of the self-storage facility, we capitalize interest costs and include such cost as part of the overall

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development cost of the facility. Once the facility is opened for operations interest is no longer capitalized.

The annualized yield on cost for these facilities for the quarter ended March 31, 2006, based on net operating income before depreciation, was approximately 6.7%, which is lower than our ultimate yield expectations. We expect these yields to increase as these facilities reach stabilization of both occupancy levels and realized rents. Properties that were developed before 2005 have contributed greatly to our earnings growth. The growth in properties developed in 2004 was principally due to occupancy growth, and growth for properties developed in 2003 and 2002 were due principally to rate increases. We expect that these facilities will continue to provide growth to our earnings.

Development of self-storage facilities causes short-term earnings dilution because, as mentioned above, of the extended time to stabilize a self-storage facility. We believe that development of self-storage facilities is favorable, despite the short-term earnings dilution, because it is advantageous for us to continue to expand our asset base and benefit from the resulting increased critical mass, with facilities that will improve our portfolio's overall average construction and location quality.

However, the development environment has changed in the last few years due to increases in construction costs, increases in competition with retail, condominium, and apartment operators for quality construction sites in urban locations, and more difficult zoning and permitting requirements, which has reduced the number of attractive sites available for development and reduced our development of facilities. It is unclear when, or if, these conditions will improve.

Self-Storage Operations - Newly Consolidated Facilities

Effective January 1, 2006, as described in Note 2 to our condensed consolidated financial statements, we commenced including the accounts of three limited partnerships that we had previously accounted for on the equity method of accounting. These facilities are substantially all mature facilities that we have managed and had an interest in for several years, and these 16 facilities have an aggregate of 998,000 net rentable square feet. Accordingly, their future operating characteristics and past operating history are similar to those of our Same Store facilities.

The following chart sets forth the operations of the Newly Consolidated Facilities:

| | Three Months Ended March 31, 2006 |
|---|---|
| | ----- |
| Rental income..... | \$ 3,298 |
| Cost of operations (excluding depreciation). | 779 |
| | ----- |
| Net operating income before depreciation.... | 2,519 |
| Depreciation..... | (272) |
| | ----- |
| Net operating income..... | 2,247 |
| | ===== |
| Weighted average square foot occupancy during the period:..... | 88.5% |
| Weighted average realized annual rent per occupied square foot for the period::..... | \$ 14.28 |
| In place annual rent per occupied square | |

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foot at March 31:..... \$ 15.66

COMMERCIAL PROPERTY OPERATIONS: Commercial property operations included in our consolidated financial statements include commercial space owned by the Company and entities consolidated by the Company. We have a much larger interest in commercial properties through our ownership interest in PS Business Parks

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Inc. and its consolidated operating partnership (PS Business Parks, Inc. and its consolidated operating partnership are hereinafter referred to as "PSB"). Our investment in PSB is accounted for using the equity method of accounting, and accordingly our share of PSB's earnings is reflected as "Equity in earnings of real estate entities," see below.

Our commercial operations are comprised of 1,296,000 net rentable square feet of commercial space operated principally at certain of the self-storage facilities.

The results of our commercial operations are provided in the table below:

Commercial Property Operations:

| | Three Months Ended March 31, | | |
|---------------------------|------------------------------|----------|---------|
| | 2006 | 2005 | Change |
| | (amounts in thousands) | | |
| Rental income..... | \$ 2,992 | \$ 2,848 | \$ 144 |
| Cost of operations..... | 1,348 | 1,127 | 221 |
| Net operating income..... | 1,644 | 1,721 | (77) |
| Depreciation..... | (585) | (579) | (6) |
| Operating income..... | \$ 1,059 | \$ 1,142 | \$ (83) |

Our commercial property operations consist primarily of facilities that are at a stabilized level of operations, and generally reflect the conditions of the markets in which they operate. We do not expect any significant growth in net operating income from this segment of our business for the remainder of 2006.

CONTAINERIZED STORAGE OPERATIONS:

We have closed many of our containerized storage facilities since 2002, and have refined our market and product focus to twelve facilities located in eight densely populated markets with above-average rent and income. The operations with respect to the facilities other than the twelve ongoing facilities are included in "Discontinued Operations" on our income statement. The operations of the twelve remaining facilities are included in PSPUD's continuing operations and are reflected on the table below:

Containerized Storage:
(excluding discontinued operations)

| | Three Months Ended March 31, | | |
|--|------------------------------|------|--------|
| | 2006 | 2005 | Change |

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| | (Amounts in thousands) | | |
|--|------------------------|----------|--------|
| Rental and other income | \$ 3,930 | \$ 3,837 | \$ 93 |
| Cost of operations: | | | |
| Direct operating costs..... | 2,952 | 2,384 | 568 |
| Facility lease expense..... | 358 | 358 | - |
| Total cost of operations..... | 3,310 | 2,742 | 568 |
| Operating income prior to depreciation | 620 | 1,095 | (475) |
| Depreciation expense (a)..... | (260) | (1,162) | 902 |
| Operating income..... | \$ 360 | \$ (67) | \$ 427 |

(a) Depreciation expense principally relates to the depreciation of containers; however, depreciation expense for the three months ended March 31, 2006 includes \$200,000, related to real estate facilities compared to \$252,000 for the same period in 2005, respectively.

Rental and other income includes monthly rental charges to customers for storage of the containers, service fees charged for pickup and delivery of containers to customers' homes and businesses and certain non-core services which were eliminated, such as handling and packing customers' goods from city to city. At March 31, 2006, there were approximately 20,939 occupied containers in the continuing facilities.

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Direct operating costs principally includes payroll, equipment lease expense, utilities and vehicle expenses (fuel and insurance).

There can be no assurance as to the level of the containerized storage business's expansion, level of gross rentals, level of move-outs or profitability. We continue to evaluate the business operations, and additional facilities may be closed.

ANCILLARY OPERATIONS: Our Ancillary operations include the operating results of our tenant insurance, truck rental, merchandise, and third-party property management operations. The following table sets forth our ancillary operations:

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| | Three Months Ended March 31, | | |
|----------------------------------|------------------------------|----------|--------|
| | 2006 | 2005 | Change |
| | (amounts in thousands) | | |
| Revenues: | | | |
| Tenant reinsurance premiums..... | \$ 6,786 | \$ 5,916 | \$ 870 |
| Merchandise sales..... | 5,013 | 4,807 | 206 |
| Truck rentals..... | 2,770 | 2,581 | 189 |
| Property management..... | 605 | 714 | (109) |
| Total revenues..... | 15,174 | 14,018 | 1,156 |
| Cost of operations: | | | |

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| | | | |
|-------------------------------|----------|----------|--------|
| Tenant reinsurance..... | 3,092 | 2,977 | 115 |
| Merchandise sales..... | 4,573 | 4,271 | 302 |
| Truck rentals..... | 2,890 | 2,958 | (68) |
| Property management..... | 61 | 211 | (150) |
| | ----- | ----- | ----- |
| Total cost of operations..... | 10,616 | 10,417 | 199 |
| | ----- | ----- | ----- |
| Net operating income: | | | |
| Tenant reinsurance..... | 3,694 | 2,939 | 755 |
| Merchandise sales..... | 440 | 536 | (96) |
| Truck rentals..... | (120) | (377) | 257 |
| Property management..... | 544 | 503 | 41 |
| | ----- | ----- | ----- |
| Total net operating income... | \$ 4,558 | \$ 3,601 | \$ 957 |
| | ===== | ===== | ===== |

Tenant reinsurance operations

On December 31, 2001, we acquired PSIC from a related party. PS Insurance reinsures policies against losses to goods stored by tenants in our self-storage facilities. Revenues are comprised of fees charged to tenants electing such policies. Cost of operations primarily includes claims paid that are not covered by our outside third-party insurers (described below), as well as claims adjusting expenses.

For 2005, we had outside third-party insurance coverage for claims paid exceeding \$500,000 resulting from any individual event, to a limit of \$10,000,000. Effective January 1, 2006, such coverage was revised to cover claims paid exceeding \$1,500,000 resulting from any individual event, to a limit of \$9,000,000.

The future level of tenant reinsurance revenues is largely dependent upon the number of new tenants electing to purchase policies, premiums charged for such insurance, and existing tenant retention to continue participating in the insurance program. For the three months ended March 31, 2006 and 2005, approximately 32% and 33%, respectively, of our self-storage tenant base had such policies.

The future cost of operations will be dependent primarily upon the level of losses incurred, including the level of catastrophic events, such as hurricanes, that occur and affect our properties. The aforementioned increase in the deductible of \$1,500,000 per event could result in higher loss expense in 2006, depending upon the number of catastrophic losses that occur.

Merchandise and truck rental operations

Through a taxable REIT subsidiary, all of our self-storage facilities sell locks, boxes, and packing supplies to our tenants as well as the general public. Revenues and cost of operations for these activities are included in the table above as "Merchandise Sales." In addition, at selected locations, our subsidiary maintains trucks on site for rent to our self-storage customers and the general public on a short-term basis for local use. In addition, we also act as an agent for a national truck rental company to provide their rental trucks to customers for long-distance use. The revenues and cost of operations for these activities are included in the table above as "Truck rentals."

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These activities generally serve as an adjunct to our self-storage operations providing our tenants with goods and services that they need in connection with moving and storing their goods.

The revenues and expenses of these activities have remained relatively stable during the periods reflected in the table above. The primary factors impacting the level of operations of these activities is the level of customer and tenant traffic at our self-storage facilities, including the level of move-ins.

Property management operations

We manage 27 self-storage facilities on behalf of third-party owners and 22 self-storage facilities that are owned by the Unconsolidated Entities. Under the supervision of the property owners, we coordinate rental policies, rent collections, marketing activities, the purchase of equipment and supplies, maintenance activities, and the selection and engagement of vendors, suppliers, and independent contractors. We also assist and advise the property owners in establishing policies for the hire, discharge, and supervision of employees for the operation of these facilities.

Property management operations declined in the quarter ended March 31, 2006 as compared to the same period in 2005, due to our consolidation, effective January 1, 2006, of three partnerships owning 16 self-storage facilities that we had previously accounted for using the equity method of accounting. This resulted in the elimination in consolidation of management fee income and cost of operations with respect to these three partnerships for periods after January 1, 2006.

Our operating income from these activities is generally dependent upon the revenues earned at the managed facilities, because our management fee is based upon revenues. Management contracts with the third-party owners can be terminated by either party upon 60 days written notice.

EQUITY IN EARNINGS OF REAL ESTATE ENTITIES: In addition to our ownership of equity interests in PSB, we had general and limited partnership interests in eight limited partnerships at March 31, 2006. (PSB and the limited partnerships are collectively referred to as the "Unconsolidated Entities"). Due to our limited ownership interest and limited control of these entities, we do not consolidate the accounts of these entities for financial reporting purposes. We account for such investments using the equity method.

Equity in earnings of real estate entities for the three months ended March 31, 2006 and 2005 consists of our pro-rata share of the Unconsolidated Entities based upon our ownership interest for the period. The following table sets forth the significant components of equity in earnings of real estate entities:

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| | Three Months Ended March 31, | | |
|---|------------------------------|----------|---------|
| | 2006 | 2005 | Change |
| | (Amounts in thousands) | | |
| Property operations: | | | |
| PSB | \$17,930 | \$17,214 | \$716 |
| Acquisition Joint Venture..... | 86 | 51 | 35 |
| Newly consolidated partnerships (1).... | - | 1,276 | (1,276) |

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| | | | |
|---|---------|---------|-----------|
| Other investments (2)..... | 701 | 407 | 294 |
| | ----- | ----- | ----- |
| | 18,717 | 18,948 | (231) |
| | ----- | ----- | ----- |
| Depreciation: | | | |
| PSB..... | (9,039) | (8,253) | (786) |
| Acquisition Joint Venture..... | (69) | (66) | (3) |
| Newly consolidated partnerships (1).... | - | (175) | 175 |
| Other investments (2)..... | (146) | (191) | 45 |
| | ----- | ----- | ----- |
| | (9,254) | (8,685) | (569) |
| | ----- | ----- | ----- |
| Other: (3) | | | |
| PSB (4)..... | (5,915) | (4,752) | (1,163) |
| Newly consolidated partnerships (1).... | - | 127 | (127) |
| Other investments (2)..... | (82) | 40 | (122) |
| | ----- | ----- | ----- |
| | (5,997) | (4,585) | (1,412) |
| | ----- | ----- | ----- |
| Total equity in earnings of real estate entities..... | \$3,466 | \$5,678 | \$(2,212) |
| | ===== | ===== | ===== |

- (1) As described more fully in Note 2 to our financial statements, we commenced consolidating the accounts of three limited partnerships that we had previously accounted for on the equity method of accounting. Accordingly, equity in income with respect to these partnerships ceased effective January 1, 2006.
- (2) Amounts primarily reflect equity in earnings recorded for investments that have been held consistently throughout each of the three months ended March 31, 2006 and 2005.
- (3) "Other" reflects our share of general and administrative expense, interest expense, interest income, and other non-property; non-depreciation related operating results of these entities. The amount of interest expense included in "other" is \$224,000 for the three months ended March 31, 2006, as compared to \$123,000, respectively, for the same periods in 2005.
- (4) "Other" with respect to PSB also includes our pro-rata share of gains on sale of real estate assets, impairment charges relating to pending sales of real estate and the impact of PSB's application of the SEC's clarification of EITF Topic D-42 on redemptions of preferred securities.

The decrease in equity in earnings of real estate entities is principally due to our \$312,000 pro-rata share of PSB's gain on sale of real estate assets recorded in the quarter ended March 31, 2006, as compared to \$1,265,000 for the same period in 2005, as well as our consolidation of three limited partnerships effective January 1, 2006 as described in Note 2 to our condensed consolidated financial statements. As a result of this consolidation, equity in income with respect to these partnerships ceased effective January 1, 2006.

Equity in earnings of PSB represents our pro-rata share (an average of approximately 44% for the three months ended March 31, 2006 and 2005) of the earnings of PSB. Throughout 2005 and the first three months of 2006, we owned 5,418,273 common shares and 7,305,355 operating partnership units (units which are convertible into common shares on a one-for-one basis) in PSB. At March 31, 2006, PSB owned and operated 17.9 million net rentable square feet of commercial space located in eight states. PSB also manages commercial space owned by the Company and affiliated entities at March 31, 2006 pursuant to property management agreements.

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Our future equity income from PSB will be dependent entirely upon PSB's operating results. PSB's filings and selected financial information can be accessed through the Securities and Exchange Commission, and on its website, www.psbusinessparks.com.

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125.0 million of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). The venture is funded entirely with equity consisting of 30% from us and 70% from the institutional investor. As described more fully in Note 2 to the Consolidated Financial Statements for the quarter ended March 31, 2006, our pro-rata share of earnings with respect to two of the

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facilities acquired directly from third parties by the Acquisition Joint Venture in 2004, at an aggregate cost of \$9,086,000, are reflected in Equity in Earnings in the table above. Our investment in the Acquisition Joint Venture with respect to these two facilities was approximately \$2,930,000. Our future equity in earnings with respect to the Acquisition Joint Venture will be dependent upon the level of earnings generated by these two properties.

The "Other Investments" are comprised primarily of our equity in earnings from four limited partnerships, for which we held an approximately consistent level of equity interest throughout 2005 and the first three months of 2006. These limited partnerships were formed by the Company during the 1980's. We are the general partner in each limited partnership, and manage each of these facilities for a management fee that is included in "Ancillary operations." The limited partners consist of numerous individual investors, including the Company, which throughout the 1990's acquired units of limited partnership interests in these limited partnerships in various transactions.

Our future earnings with respect to the "Other Investments" will be dependent upon the operating results of the 20 self-storage facilities that these entities own. The operating characteristics of these facilities are similar to those of the Company's self-storage facilities, and are subject to the same operational issues as the Same Store Facilities as discussed above. See Note 5 to the consolidated financial statements for the operating results of these entities for the three months ended March 31, 2006 and 2005.

OTHER INCOME AND EXPENSE ITEMS

INTEREST AND OTHER INCOME: Interest and other income was \$5,075,000 for the three months ended March 31, 2006, respectively, as compared to \$2,893,000, respectively, for the same periods in 2005. This increase is due to higher interest income on cash balances due to higher average interest rates.

As discussed more fully in "Liquidity and Capital Resources" below, at March 31, 2006, we had cash balances totaling approximately \$382 million, which includes significant proceeds from recent equity issuances. These balances are typically invested in short-term low-risk securities that, during the quarter ended March 31, 2006, earned a nominal yield. In addition, on May 3, 2006, we raised approximately \$518 million in gross proceeds from our issuance of our Series I Cumulative Preferred Stock and on May 9, 2006 we raised an additional \$100 million through one of the Consolidated Entities' issuance of its Series J Preferred Units. The future level of interest and other income will be partially dependent upon the timing of our investment of these unused offering proceeds and the level of interest earned on these short-term investments.

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DEPRECIATION AND AMORTIZATION: Depreciation and amortization expense was \$50,049,000 and \$47,938,000 for the three months ended March 31, 2006 and 2005, respectively. The increase in depreciation and amortization for the three months ended March 31, 2006 as compared to the same period in 2005 is due primarily to increased depreciation with respect to newly developed and acquired facilities, offset partially by a reduction in depreciation with respect to maintenance capital expenditures.

GENERAL AND ADMINISTRATIVE: General and administrative expense was \$6,779,000 for the three months ended March 31, 2006, as compared to \$5,141,000 for the same period in 2005, representing an increase of approximately \$1,638,000. General and administrative expense principally consists of state income taxes, investor relation expenses and corporate and executive salaries. In addition, general and administrative expense includes expenses that vary depending on the Company's activity levels in certain areas, such as overhead associated with the acquisition and development of real estate facilities, employee severance, stock-based compensation and product research and development expenditures.

The increase in general and administrative expense for the three months ended March 31, 2006 as compared to the same period in 2005 is primarily due to costs incurred prior to the signing of the merger agreement with Shurgard, totaling approximately \$1,224,000.

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We expect that additional costs associated with the integration of Shurgard and winding down of Shurgard will be incurred. Such costs, the amount of which cannot be determined at this time, are expected to be expensed when incurred.

INTEREST EXPENSE: Interest expense was \$1,557,000 and \$1,663,000 for the three months ended March 31, 2006 and 2005, respectively. Interest capitalized during the three months ended March 31, 2006 and 2005 was \$716,000 and \$665,000, respectively. See also Notes 7 and 8 for a schedule of our debt balances, principal repayment requirements, and average interest rates.

MINORITY INTEREST IN INCOME: Minority interest in income represents the income allocable to equity interests in Consolidated Entities, which are not owned by the Company. The following table summarizes minority interest in income for the three months ended March 31, 2006 and 2005:

| | Three Months Ended March 31, | | |
|--|------------------------------|-----------|------------|
| | 2006 | 2005 | Change |
| (Amounts in thousands) | | | |
| Preferred partnership interests: | | | |
| Ongoing distributions (a)..... | \$ 3,591 | \$ 5,375 | \$ (1,784) |
| Special Distribution and EITF Topic D-42 (b) | - | 874 | (874) |
| Acquired minority interests (c)..... | - | 2,325 | (2,325) |
| Newly consolidated partnerships (d) | 930 | - | 930 |
| Convertible Partnership Units (e)..... | 116 | 90 | 26 |
| Other minority interests (f)..... | 2,522 | 1,980 | 542 |
| | ----- | ----- | ----- |
| Total minority interests in income..... | \$ 7,159 | \$ 10,644 | \$ (3,485) |

=====

- (a) The decrease in ongoing distributions is due to the redemption of \$40 million of our 9.5% Series N Preferred Units on March 17, 2005 and \$45 million of our 9.125% Series O Preferred units on March 29, 2005.
- (b) In accordance with the Securities and Exchange Commissions clarification of EITF Topic D-42, are original issuance cost with respect to our first quarter of 2005 redemption of preferred units included in minority interest in income for the three months ended March 31, 2005 totaling \$874,000.
- (c) These amounts reflect income allocated to minority interests that the Company acquired in 2005 and are no longer outstanding at March 31, 2006.
- (d) These amounts reflect income allocated to minority interests for three entities that we commenced consolidating the accounts for effective January 1, 2006 (see Note 2 to the condensed consolidated financial statements). Included in minority interest in income for the three months ended March 31, 2006 was \$34,000 in depreciation expense.
- (e) These amounts reflect the minority interests represented by the Convertible Partnership Units (see Note 8 to the condensed consolidated financial statements).
- (f) These amounts reflect income allocated to minority interests that were outstanding consistently throughout the three months ended March 31, 2006 and 2005. Included in minority interest in income is \$162,000 in depreciation expense for the three months ended March 31, 2006, respectively, as compared to \$200,000 for the same period in 2005.

Other minority interests reflect income allocated to minority interests that have maintained a consistent level of interest throughout 2005 and the three months ended March 31, 2006, comprised of investments in the Consolidated Entities described in Note 9 to the Company's financial statements. The level of income allocated to these interests in the future is dependent upon the operating results of the storage facilities that these entities own, as well as any minority interests that the Company acquires in the future.

On May 9, 2006, one of the Consolidated Entities issued \$100 million of its 7.25% Series J Preferred Partnership Units. Accordingly, ongoing distributions with respect to preferred partnership interest are expected to increase. Discontinued Operations: As described more fully in Note 3 to the consolidated financial statements, during 2002, 2003 and 2004, we implemented a business plan which included the closure of 43 of 55 containerized storage facilities that were open at December 31, 2001. The 43 facilities are hereinafter referred to as the "Closed Facilities."

During July 2005, in an eminent domain proceeding, one of our self-storage facilities located in the Portland, Oregon market was condemned, additionally, in 2006, we will be losing a facility in our Seattle, Washington market to an eminent domain proceeding, (collectively these facilities a referred to as "the Eminent Domain Facilities").

The following table summarizes the historical operations of the Eminent

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Domain Facilities and the Closed Facilities:

| Discontinued Operations: | Three Months Ended March 31, | | |
|-------------------------------------|------------------------------|----------|------------|
| | 2006 | 2005 | Change |
| | (amounts in thousands) | | |
| Rental income..... | \$ 113 | \$ 343 | \$ (230) |
| Cost of operations..... | (50) | (312) | 262 |
| Depreciation and amortization | (21) | (67) | 46 |
| | 42 | (36) | 78 |
| Income before other items..... | | | |
| Other items: | | | |
| Net gain on disposition of assets | - | 1,143 | (1,143) |
| Net discontinued operations..... | \$ 42 | \$ 1,107 | \$ (1,065) |

LIQUIDITY AND CAPITAL RESOURCES

We believe that our internally generated net cash provided by operating activities will continue to be sufficient to enable us to meet our operating expenses, capital improvements, debt service requirements and distributions to shareholders for the foreseeable future. At March 31, 2006, cash on hand totaled \$382.3 million and we had no outstanding borrowings under our \$200 million bank line of credit.

Operating as a real estate investment trust ("REIT"), our ability to retain cash flow for reinvestment is restricted. In order for us to maintain our REIT status, a substantial portion of our operating cash flow must be distributed to our shareholders (see "Requirement to Pay Distributions" below). However, despite the significant distribution requirements, we have been able to retain a significant amount of our operating cash flow. The following table summarizes our ability to fund distributions to the minority interest, capital improvements to maintain our facilities, and distributions to our shareholders through the use of cash provided by operating activities. The remaining cash flow generated is available to make both principal payments on debt and for reinvestment.

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| | Three Months Ended March | |
|---|--------------------------|------------|
| | 2006 | 2005 |
| | (Amounts in thousands) | |
| Net cash provided by operating activities..... | \$ 162,833 | \$ 155,530 |
| Allocable to minority interest (Preferred Units) - ongoing distributions..... | (3,591) | (3,712) |
| Allocable to minority interest (common equity)..... | (3,712) | (3,712) |
| Cash from operations allocable to our shareholders..... | 155,530 | 148,106 |

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| | | |
|---|-----------|----|
| Capital improvements to maintain our facilities..... | (8,379) | |
| | | |
| Remaining operating cash flow available for distributions to our shareholders..... | 147,151 | |
| Distributions paid: | | |
| Preferred stock dividends..... | (46,615) | |
| Equity Stock, Series A dividends..... | (5,356) | |
| Distributions to Common shareholders..... | (64,298) | |
| | | |
| Cash available for principal payments on debt and reinvestment.. | \$ 30,882 | \$ |
| | | |

Our financial profile is characterized by a low level of debt to total capitalization and a conservative dividend payout ratio with respect to the common stock. We expect to fund our growth strategies with cash on hand at March 31, 2006, internally generated retained cash flows and proceeds from issuing equity securities. In general, our current strategy is to continue to finance our growth with permanent capital; either common or preferred equity. We have in the past used our \$200 million line of credit as temporary "bridge" financing and repaid those amounts with internally generated cash flows and proceeds from the placement of permanent capital.

Over the past three years, we have funded substantially all of our acquisitions with permanent capital (both common and preferred securities). We have elected to use preferred securities as a form of leverage despite the fact that the dividend rates of our preferred securities exceed the prevailing market interest rates on conventional debt. We have chosen this method of financing for the following reasons: (i) under the REIT structure, a significant amount of operating cash flow needs to be distributed to our shareholders, making it difficult to repay debt with operating cash flow alone, (ii) our perpetual preferred stock has no sinking fund requirement or maturity date and does not require redemption, all of which eliminate any future refinancing risks, (iii) after the end of a non-call period, we have the option to redeem the preferred stock at any time, which enabled us to effectively refinance higher coupon preferred stock with new preferred stock at lower rates, (iv) preferred stock does not contain onerous covenants, thus allowing us to maintain significant financial flexibility, and (v) dividends on the preferred stock can be applied to our REIT distribution requirements.

Our credit ratings on each of our series of Cumulative Preferred Stock are "Baa2" by Moody's and "BBB+" by Standard & Poor's.

Our portfolio of real estate facilities remains substantially unencumbered. At March 31, 2006, we had mortgage debt outstanding of \$95.0 million (which encumbers 35 facilities with a book value of approximately \$205.2 million) and unsecured debt in the amount of \$11.2 million. We also have Debt to Joint Venture Partner amounting to \$35.7 million with respect to ten real estate facilities with an aggregate book value of \$48.3 million.

RECENT ISSUANCE OF PREFERRED STOCK AND PROJECTED REDEMPTION OF PREFERRED SECURITIES: One of our financing objectives over the past several years has been to reduce our average cost of capital with respect to our preferred securities. Accordingly, we have redeemed higher rate preferred securities outstanding and have financed the redemption with cash on-hand or from the proceeds from the issuance of lower rate preferred securities. The table below reflects the preferred stock that is redeemable in 2006 (amounts in 000's):

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| | |
|---|------------|
| Redeem 8.00% Series R (Redeemable 09/28/06) | \$ 510,000 |
| Redeem 7.88% Series S (Redeemable 10/31/06) | 143,750 |
| | ----- |
| Total redemptions | \$ 653,750 |
| | ===== |

We believe that our size and financial flexibility enables us to access capital when appropriate. Since the beginning of 2003 through March 31, 2006, we have issued approximately \$1.5 billion of our Cumulative Preferred Stock, and used approximately \$0.8 billion of these net proceeds in order to redeem higher-coupon preferred securities.

REQUIREMENT TO PAY DISTRIBUTIONS: We estimate the distribution requirement with respect to our Preferred Stock outstanding at May 8, 2006 to be approximately \$222.5 million per year. We estimate that the annual distribution requirement with respect to the preferred partnership units outstanding at March 31, 2006, to be approximately \$14.4 million per year. On May 9, 2006, we issued 4,000,000 units of our Series J Preferred Partnership Units, raising approximately \$100 million in cash proceeds. Our annual distribution requirement is estimated to be approximately \$7.3 million per year with respect to these units.

During each of the three months ended March 31, 2006 and 2005, we paid cash dividends totaling \$5,356,000 and \$5,375,000, respectively, to the holders of our Equity Stock, Series A. With respect to the depositary shares of Equity Stock, Series A, we have no obligation to pay distributions if no distributions are paid to the common shareholders. To the extent that we do pay common distributions in any year, the holders of the depositary shares receive annual distributions equal to the lesser of (i) five times the per share dividend on the common stock or (ii) \$2.45. The depositary shares are non-cumulative, and have no preference over our common stock either as to dividends or in liquidation. With respect to the Equity Stock, Series A outstanding at March 31, 2006, we estimate the total regular distribution for the second quarter of 2006 to be approximately \$5.4 million.

During the three months ended March 31, 2006, we paid dividends totaling \$64,298,000 (\$0.50 per common share) to the holders of our common stock. Based upon shares outstanding at May 8, 2006 and a quarterly distribution of \$0.50 per share, which was declared by the Board of Directors on May 3, 2006 and payable on June 29, 2006, to shareholders of record as of June 2, 2006, we estimate a dividend payment with respect to our common stock of approximately \$64.1 million for the second quarter of 2006.

CAPITAL IMPROVEMENT REQUIREMENTS: For 2006, we budgeted approximately \$38 million for capital improvements. During the three months ended March 31, 2006, we incurred capital improvements of approximately \$8.4 million. Capital improvements include major repairs or replacements to the facilities that maintain the facilities' existing operating condition and visual appeal. Capital improvements do not include costs relating to the development or expansion of facilities, or expenditures associated with improving the visual and structural appeal of our existing self-storage facilities.

DEBT SERVICE REQUIREMENTS: We do not believe we have any significant refinancing risks with respect to our debt, all of which is fixed rate. At March 31, 2006, we had total outstanding debt of approximately \$141.9 million. See Note 7 to the consolidated financial statements for approximate principal maturities of such borrowings.

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We anticipate that our retained operating cash flow will continue to be sufficient to enable us to make scheduled principal payments. It is our current intention to fully amortize our debt as opposed to refinance debt maturities with additional debt.

ACQUISITION AND DEVELOPMENT OF REAL ESTATE FACILITIES: During 2006, we will continue to seek to acquire additional self-storage facilities from third parties; however, it is difficult to estimate the amount of third party acquisitions we will undertake.

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Between March 31, 2006 and May 8, 2006, we acquired three additional self-storage facilities from third parties at an aggregate cost of approximately \$31.1 million in cash. At May 8, 2005, we are under contract to acquire four additional facilities at an aggregate cost of approximately \$28.1 million. Each of these acquisitions is subject to significant contingencies, and there can be no assurance that these facilities will be acquired.

At March 31, 2006 we have a development "pipeline" of 54 projects consisting of self-storage facilities, conversion of space at facilities that was previously used for containerized storage and expansions to existing self-storage facilities. At March 31, 2006, we have acquired the land for all of these projects.

The development and fill-up of these storage facilities is subject to significant contingencies such as obtaining appropriate governmental approvals. We estimate that the amount remaining to be spent to complete development to be approximately \$249.7 million and will be incurred over the next 24 months. The following table sets forth certain information with respect to our development pipeline.

DEVELOPMENT PIPELINE SUMMARY (as of March 31, 2006)

| | Number of projects | Net rentable sq. ft | Total estimated development costs | Costs i thro 3/3 |
|--|--------------------------|---------------------------|--|------------------------|
| (Amounts in thousands, except n | | | | |
| Facilities currently under construction: | | | | |
| Self-storage facilities | 2 | 191 | \$ 44,223 | \$ 3 |
| Expansions and other enhancements to existing self-storage facilities | 8 | 337 | 24,624 | |
| | 10 | 528 | 68,847 | 4 |
| Facilities awaiting construction, where land has been acquired: | | | | |
| Self-storage facilities | 1 | 57 | 7,116 | |
| Expansions and other enhancements to existing self-storage facilities | 43 | 2,884 | 223,053 | |
| | 44 | 2,941 | 230,169 | |
| Total Development Pipeline | 54 | 3,469 | \$ 299,016 | \$ 4 |

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In addition, we have parcels of land held for development with an aggregate cost of \$5,622,000.

MERGER WITH SHURGARD: On March 6, 2006, we entered into an agreement with Shurgard Storage Centers, Inc ("Shurgard") under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. Under the transaction, which is taxable, Public Storage will issue approximately 38.7 million shares of common stock in exchange for outstanding Shurgard common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (as of March 31, 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$90 million of legal, consulting, and other merger-related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies, and is currently targeted to close during the third quarter of 2006.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our Form S-4, which was filed April 20, 2006.

REPURCHASES OF THE COMPANY'S COMMON STOCK: The Company's Board of Directors authorized the repurchase from time to time of up to 25,000,000 shares of our common stock on the open market or in privately negotiated transactions. For the three months ended March 31, 2006, we did not repurchase any shares of our common stock.

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From the initial authorization through May 8, 2005, we have repurchased a total of 22,201,720 shares of common stock at an aggregate cost of approximately \$567 million.

ITEM 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

To limit our exposure to market risk, we principally finance our operations and growth with permanent equity capital, consisting of either common or preferred stock. At March 31, 2006, our debt as a percentage of total shareholders' equity (based on book values) was 2.9%.

Our preferred stock is not redeemable at the option of the holders. Except under certain conditions relating to the Company's qualification as a REIT, the Preferred Stock is not redeemable by the Company prior to the following dates: Series R - September 28, 2006, Series S - October 31, 2006, Series T - January 18, 2007, Series U - February 19, 2007, Series V - September 30, 2007, Series W - October 6, 2008, Series X - November 13, 2008, Series Y - January 2, 2009, Series Z - March 5, 2009, Series A - March 31, 2009, Series B - June 30, 2009, Series C - September 13, 2009, Series D - February 28, 2010, Series E - April 27, 2010, Series F - August 23, 2010, Series G - December 12, 2010, Series H - January 19, 2011 and Series I - May 3, 2011. On or after the respective dates, each of the series of Preferred Stock will be redeemable at the option of the Company, in whole or in part, at \$25 per depositary share (or share in the case of the Series Y), plus accrued and unpaid dividends through the redemption date.

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Our market risk sensitive instruments include notes payable, which totaled \$141.9 million at March 31, 2006. All of the Company's debt bears interest at fixed rates. See Note 7 to the consolidated financial statements at March 31, 2006 for approximate principal maturities of the notes payable at March 31, 2006.

ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports the Company files and submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in accordance with SEC guidelines and that such information is communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rules 13a-15(e) of the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures in reaching that level of reasonable assurance. Also, the Company has investments in certain unconsolidated entities. As the Company does not control or manage these entities, its disclosure controls and procedures with respect to such entities are substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As of the end of the fiscal quarter covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a - 15(e) and 15d - 15(e) under the Securities Act of 1934 as amended) as of the end of the period covered by this report. Based upon this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The information set forth under the heading "Legal Matters" in Note 14 to the Consolidated Financial Statements in this Form 10-Q is incorporated by reference in this Item 1.

ITEM 1A. RISK FACTORS

In addition to the other information in our Form 10-Q and our Form 10-K for the year ended December 31, 2005, you should consider the following factors in evaluating the Company:

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IF THE SHURGARD MERGER IS COMPLETED, IT MAY SUBJECT US TO ADDITIONAL RISKS

On March 6, 2006, we entered into an agreement with Shurgard Storage Centers, Inc ("Shurgard") under which Public Storage will acquire Shurgard at a total transaction value of approximately \$5.0 billion. Under the transaction, which is taxable, Public Storage will issue approximately 38.7 million shares of common stock in exchange for outstanding Shurgard common stock and assume Shurgard's debt and line of credit of approximately \$1.9 billion (as of March 31, 2006). Concurrent with the closing of the merger, we expect to repay Shurgard's line of credit (\$621 million at March 31, 2006), and pay approximately \$90 million of legal, consulting, and other merger-related costs. In addition, approximately \$136 million of Shurgard's preferred stock will be redeemed. The transaction is subject to customary closing conditions and regulatory approvals, including the approval of the shareholders of both companies, and is currently targeted to close during the third quarter of 2006.

Completion of the transaction is not assured and is subject to risks, including that shareholders of either Public Storage or Shurgard do not approve the transaction or that the other closing conditions are not satisfied. In addition, Shurgard may under limited circumstances terminate the agreement to take a superior proposal. Public Storage and Shurgard are not aware of any significant governmental approvals that are required for consummation of the merger. If any approval or action is required, it is presently contemplated that Public Storage and Shurgard would use their reasonable best efforts to obtain such approval. There can be no assurance that any approvals, if required, will be obtained.

The foregoing description of the terms of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006, and our Form S-4, which was filed April 20, 2006.

In addition to the general risks related to real estate noted above which may also adversely impact Shurgard's operations, we are also subject to the following risks in connection with our acquisition of Shurgard into our operations, including without limitation the following:

- o difficulties in the integration of operations, technologies and personnel of Shurgard;
- o inability to realize or delays in realizing expected synergies;
- o unanticipated operating costs;
- o diversion of our management's attention away from other business concerns;
- o exposure to any undisclosed or unknown potential liabilities of Shurgard;
- o potential underinsured losses on Shurgard properties; and
- o risk of failure to mitigate any Shurgard material weaknesses in internal control to the extent that it affects our internal controls.

The success of the merger will depend, in part, on our ability to realize the anticipated cost savings from combining the businesses of Public Storage and Shurgard. However, to realize the anticipated benefits from the merger, we must successfully combine the businesses of Public Storage and Shurgard in a manner that permits those cost savings to be realized. If we are

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not able to successfully achieve those objectives, the anticipated benefits of the merger may not be realized fully or at all or may take longer or cost more to realize than expected. Public Storage and Shurgard have operated and, until the completion of the merger, will continue to operate independently. It is

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possible that the integration process could result in the loss of valuable employees, the disruption of each company's ongoing business or inconsistencies in standards, controls, procedures, practices, policies and compensation arrangements that adversely affect our ability to maintain relationships with tenants and employees or to achieve the anticipated benefits of the merger. Further, the size of the transaction may make integration of Public Storage and Shurgard difficult, expensive, and disruptive, adversely affecting the combined company's revenues and earnings, and implementation of merger integration efforts may divert management's attention from other strategic priorities. In addition, the merger has been structured so that it should be a taxable transaction for U.S. Federal income tax purposes. As a result, the combined company should have the benefit of a step-up in tax basis in Shurgard's assets. It is possible that the IRS may challenge the step-up in basis. If such challenge were sustained, we would not achieve this benefit, which would reduce our depreciation deductions and our ability to retain cash flow.

Shurgard also holds many of its properties through joint ventures, which have additional risks, including risks related to the financial strength, common business goals and strategies and cooperation of the venture partner, as well as the inability to take some actions that may require approval by the venture partner. In addition, Shurgard holds substantially all of its real estate investments in Europe indirectly through partnerships and joint venture arrangements. If we are unable to effectively control these indirect investments, there is a risk that our ownership of the joint ventures could cause us to lose our REIT status.

We have assumed based on public filings that Shurgard has qualified and will continue to qualify as a REIT and that we would be able to continue to qualify as a REIT following an acquisition. However, if Shurgard has failed or fails to qualify as a REIT, we might succeed to or incur significant tax liabilities and possibly lose our REIT status should disqualifying activities continue after the acquisition.

Shurgard has a significantly greater level of debt than we do with more fixed and floating-rate debt, as well as derivative instruments that we would assume. Shurgard's outstanding borrowings on its lines of credit (\$621 million at March 31, 2006) would become payable immediately upon completion of the merger. In addition, there would be \$90 million in additional cash costs related to the merger, cash requirements for the redemption of \$136 million of Shurgard's preferred stock on the merger date, and additional possible cash requirements following the merger. As a result, this transaction may result in an increase in our exposure to interest rate and refinancing risks.

We would also be acquiring Shurgard's international operations in Europe, which consist principally of facilities that have been completed in the last few years and are in various stages of fill-up. We have no experience in European operations, which may adversely impact our ability to operate profitably in Europe. In addition, these operations have specific inherent risks, including without limitation the following:

- o currency risks, including currency fluctuations;

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- o unexpected changes in legislative and regulatory requirements;
- o potentially adverse tax burdens;
- o burdens of complying with different permitting standards, environmental and labor laws and a wide variety of foreign laws;
- o obstacles to the repatriation of earnings and cash;
- o regional, national and local political uncertainty;
- o economic slowdown and/or downturn in foreign markets;
- o difficulties in staffing and managing international operations;
- o reduced protection for intellectual property in some countries; and
- o inability to effectively control less than wholly-owned partnerships and joint ventures.

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In connection with the proposed acquisition of Shurgard's European operations, we will be evaluating various strategic alternatives, including, but not limited to, public or private offerings of securities, one or more possible joint ventures, and possible asset acquisitions and/or sales.

The foregoing description of the terms and conditions of our agreement to acquire Shurgard does not purport to be complete, and is qualified in its entirety by reference to the full text of the merger agreement, a copy of which is filed with our current report on Form 8-K dated March 7, 2006.

THE HUGHES FAMILY COULD CONTROL US AND TAKE ACTIONS ADVERSE TO OTHER SHAREHOLDERS.

At May 8, 2006, B. Wayne Hughes, Chairman of the Board, and members of his family (the "Hughes Family") owned approximately 36% of our outstanding shares of common stock. Consequently, the Hughes Family could control matters submitted to a vote of our shareholders, including electing directors, amending our organizational documents, dissolving and approving other extraordinary transactions, such as a takeover attempt, even though such actions may not be favorable to the other common shareholders.

PROVISIONS IN OUR ORGANIZATIONAL DOCUMENTS MAY PREVENT CHANGES IN CONTROL.

Restrictions in our organizational documents may further limit changes in control. Unless our Board of Directors waives these limitations, no shareholder may own more than (1) 2.0% of our outstanding shares of our common stock or (2) 9.9% of the outstanding shares of each class or series of our preferred or equity stock. Our organizational documents in effect provide, however, that the Hughes Family may continue to own the shares of our common stock held by them at the time of the 1995 reorganization. In the event the Shurgard transaction is completed, the Hughes Family is permitted to acquire additional Common Stock to maintain their premerger holding percentage. These limitations are designed, to the extent possible, to avoid a concentration of ownership that might jeopardize our ability to qualify as a real estate investment trust or REIT. These limitations, however, also may make a change of control significantly more difficult (if not impossible) even if it would be favorable to the interests of our public shareholders. These provisions will

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prevent future takeover attempts not approved by our board of directors even if a majority of our public shareholders deem it to be in their best interests because they would receive a premium for their shares over the shares' then market value or for other reasons.

WE WOULD INCUR ADVERSE TAX CONSEQUENCES IF WE OR SHURGARD FAILED TO QUALIFY AS A REIT.

We have assumed based on public filings that Shurgard has qualified and will continue to qualify as a REIT following the merger. However, if Shurgard has failed or fails to qualify as a REIT, we generally would succeed to or incur significant tax liabilities and possibly lose our REIT status should disqualifying activities continue after the Shurgard merger.

You will be subject to the risk that we may not qualify as a REIT. REITs are subject to a range of complex organizational and operational requirements. As a REIT, we must distribute with respect to each year at least 90% of our REIT taxable income to our shareholders. Other restrictions apply to our income and assets. Our REIT status is also dependent upon the ongoing qualification of our affiliate, PS Business Parks, Inc., as a REIT, as a result of our substantial ownership interest in that company.

For any taxable year that we fail to qualify as a REIT and are unable to avail ourselves of certain savings provisions set forth in the Code, we would be subject to federal income tax at the regular corporate rates on all of our taxable income, whether or not we make any distributions to our shareholders. Those taxes would reduce the amount of cash available for distribution to our shareholders or for reinvestment and would adversely affect our earnings. As a result, our failure to qualify as a REIT during any taxable year could have a material adverse effect upon us and our shareholders. Furthermore, unless certain relief provisions apply, we would not be eligible to elect REIT status again until the fifth taxable year that begins after the first year for which we fail to qualify.

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WE MAY PAY SOME TAXES, REDUCING CASH AVAILABLE FOR SHAREHOLDERS.

Even if we qualify as a REIT for federal income tax purposes, we are required to pay some federal, state and local taxes on our income and property. Several corporate subsidiaries of the Company have elected to be treated as "taxable REIT subsidiaries" of the Company for Federal income tax purposes since January 1, 2001. A taxable REIT subsidiary is taxable as a regular corporation and is limited in its ability to deduct interest payments made to us in excess of a certain amount. In addition, if we receive certain payments and the economic arrangements among our taxable REIT subsidiaries and us are not comparable to similar arrangements among unrelated parties we will be subject to a 100% penalty tax on those payments. To the extent that the Company or any taxable REIT subsidiary is required to pay Federal, state or local taxes, we will have less cash available for distribution to shareholders.

WE HAVE BECOME INCREASINGLY DEPENDENT UPON AUTOMATED PROCESSES AND THE INTERNET AND ARE FACED WITH SECURITY SYSTEM RISKS.

We have become increasingly centralized and dependent upon automated information technology processes. While we have attempted to mitigate this risk through offsite backup procedures and contracted data centers that include, in some cases, redundant operations, we could still be severely impacted by a catastrophic occurrence, such as a natural disaster or a terrorist attack. In

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addition, an increasing portion of our business operations are conducted over the Internet, increasing the risk of viruses that could cause system failures and disruptions of operations despite our deployment of anti-virus measures. Experienced computer programmers may be able to penetrate our network security and misappropriate our confidential information, create system disruptions or cause shutdowns.

WE AND OUR SHAREHOLDERS ARE SUBJECT TO FINANCING RISKS.

Debt increases the risk of loss. In making real estate investments, we may borrow money, which increases the risk of loss. At March 31, 2006, our debt of \$141.9 million was 2.6% of our total assets.

Certain securities have a liquidation preference over our common stock and Equity Stock, Series A. If we liquidated, holders of our preferred securities would be entitled to receive liquidating distributions, plus any accrued and unpaid distributions, before any distribution of assets to the holders of our common stock and Equity Stock, Series A. Holders of preferred securities are entitled to receive, when declared by our Board of Directors, cash distributions in preference to holders of our common stock and Equity Stock, Series A.

SINCE OUR BUSINESS CONSISTS PRIMARILY OF ACQUIRING AND OPERATING REAL ESTATE, WE ARE SUBJECT TO REAL ESTATE OPERATING RISKS.

The value of our investments may be reduced by general risks of real estate ownership. Since we derive substantially all of our income from real estate operations, we are subject to the general risks of owning real estate-related assets, including:

- o lack of demand for rental spaces or units in a locale;
- o changes in general economic or local conditions;
- o natural disasters, such as earthquakes or hurricanes;
- o potential terrorist attacks;
- o changes in supply of or demand for similar or competing facilities in an area;
- o the impact of environmental protection laws;
- o changes in interest rates and availability of permanent mortgage funds which may render the sale or financing of a property difficult or unattractive;
- o changes in tax, real estate and zoning laws; and
- o tenant claims.

In addition, we self-insure certain of our property loss, liability, and workers compensation risks; areas that other real estate companies may use third-party insurers for. This results in a higher risk of losses that are not covered by third-party insurance contracts, as described in Note 16 under "Insurance and Loss Exposure" to our consolidated financial statements at March 31, 2006.

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There is significant competition among self-storage facilities and from other storage alternatives. Most of our properties are self-storage facilities, which generated most of our revenue for the three months ended March 31, 2006. Local market conditions will play a significant part in how competition will affect us. Competition in the market areas in which many of our properties are located from other self-storage facilities and other storage alternatives is significant and has affected the occupancy levels, rental rates and operating expenses of some of our properties. Any increase in availability of funds for investment in real estate may accelerate competition. Further development of self-storage facilities may intensify competition among operators of self-storage facilities in the market areas in which we operate.

We may incur significant environmental costs and liabilities. As an owner and operator of real properties, under various federal, state and local environmental laws, we are required to clean up spills or other releases of hazardous or toxic substances on or from our properties. Certain environmental laws impose liability whether or not the owner knew of, or was responsible for, the presence of the hazardous or toxic substances. In some cases, liability may not be limited to the value of the property. The presence of these substances, or the failure to properly remediate any resulting contamination, whether from environmental or microbial issues, also may adversely affect the owner's or operator's ability to sell, lease or operate its property or to borrow using its property as collateral.

We have conducted preliminary environmental assessments of most of our properties (and intend to conduct these assessments in connection with property acquisitions) to evaluate the environmental condition of, and potential environmental liabilities associated with, our properties. These assessments generally consist of an investigation of environmental conditions at the property (not including soil or groundwater sampling or analysis), as well as a review of available information regarding the site and publicly available data regarding conditions at other sites in the vicinity. In connection with these property assessments, our operations and recent property acquisitions, we have become aware that prior operations or activities at some facilities or from nearby locations have or may have resulted in contamination to the soil or groundwater at these facilities. In this regard, some of our facilities are or may be the subject of federal or state environment investigations or remedial actions. We have obtained, with respect to recent acquisitions, and intend to obtain with respect to pending or future acquisitions, appropriate purchase price adjustments or indemnifications that we believe are sufficient to cover any related potential liability. Although we cannot provide any assurance, based on the preliminary environmental assessments, we believe we have funds available to cover any liability from environmental contamination or potential contamination and we are not aware of any environmental contamination of our facilities material to our overall business, financial condition or results of operation.

There has been an increasing number of claims and litigation against owners and managers of rental properties relating to moisture infiltration, which can result in mold or other property damage. When we receive a complaint concerning moisture infiltration, condensation or mold problems and/or become aware that an air quality concern exists, we implement corrective measures in accordance with guidelines and protocols we have developed with the assistance of outside experts. We seek to work proactively with our tenants to resolve moisture infiltration and mold-related issues, subject to our contractual limitations on liability for such claims. However, we can provide no assurance that material legal claims relating to moisture infiltration and the presence of, or exposure to, mold will not arise in the future.

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Delays in development and fill-up of our properties would reduce our profitability. Since January 1, 2002, we have opened 42 newly developed self-storage facilities and 17 facilities that combine self-storage and containerized storage space at the same location, with aggregate development costs of approximately \$501.2 million. In addition, at March 31, 2006 we had 54 projects in development that are expected to be completed in approximately the next two years. These 54 projects have total estimated costs of approximately \$299 million. Construction delays due to weather, unforeseen site conditions, personnel problems, and other factors, as well as cost overruns, would adversely affect our profitability. Delays in the rent-up of newly developed facilities as a result of competition or other factors would also adversely impact our profitability.

Property taxes can increase and cause a decline in yields on investments. Each of our properties is subject to real property taxes. These real property taxes may increase in the future as property tax rates change and as our properties are assessed or reassessed by tax authorities. Such increases could adversely impact our profitability.

We must comply with the Americans with Disabilities Act and fire and safety regulations, which can require significant expenditures. All our properties must comply with the Americans with Disabilities Act and with related regulations (the "ADA"). The ADA has separate compliance requirements for "public accommodations" and "commercial facilities," but generally requires that buildings be made accessible to persons with disabilities. Various state laws impose similar requirements. A failure to comply with the ADA or similar state laws could result in government imposed fines on us and could award damages to individuals affected by the failure. In addition, we must operate our properties in compliance with numerous local fire and safety regulations, building codes, and other land use regulations. Compliance with these requirements can require us to spend substantial amounts of money, which would reduce cash otherwise available for distribution to shareholders. Failure to comply with these requirements could also affect the marketability of our real estate facilities.

Any failure by us to manage acquisitions and other significant transactions successfully could negatively impact our financial results. As an increasing part of our business, we acquire other self-storage facilities. We also evaluate from time to time other significant transactions. If these facilities are not properly integrated into our system, our financial results may suffer.

We incur liability from employment related claims. From time to time we must resolve employment related claims by corporate level and field personnel.

WE HAVE NO INTEREST IN CANADIAN SELF-STORAGE FACILITIES OWNED BY THE HUGHES FAMILY.

B. Wayne Hughes, Chairman of the Board, and his family (the "Hughes Family") have ownership interests in, and operate, approximately 44 self-storage facilities in Canada under the name "Public Storage." We currently do not own any interests in these facilities nor do we own any facilities in Canada. We have a right of first refusal to acquire the stock or assets of the corporation engaged in the operation of the self-storage facilities in Canada if the Hughes Family or the corporation agrees to sell them. However, we have no ownership interest in the operations of this corporation, have no right to acquire their stock or assets unless the Hughes Family decides to sell, and receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

Prior to December 31, 2003, our personnel were engaged in the supervision and the operation of these properties and provided certain

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administrative services for the Canadian owners, and certain other services, primarily tax services, with respect to certain other Hughes Family interests. The Hughes Family and the Canadian owners reimbursed us at cost for these services in the amount of \$542,499 with respect to the Canadian operations and \$151,063 for other services during 2003 (in United States dollars). There were conflicts of interest in allocating time of our personnel between Company properties, the Canadian properties, and certain other Hughes Family interests. The sharing of our personnel with the Canadian entities was substantially eliminated by December 31, 2003.

Through our subsidiaries, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. We acquired the tenant insurance business on December 31, 2001 through our acquisition of PSIC. For each of the three month periods ended March 31, 2006 and 2005, we collected \$259,000 in reinsurance premiums attributable to the Canadian operations. Since PSIC's right to provide tenant reinsurance to the Canadian facilities may be qualified, there is no assurance that these premiums will continue.

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OUR CONTAINERIZED STORAGE BUSINESS HAS INCURRED OPERATING LOSSES.

Public Storage Pickup & Delivery ("PSPUD") was organized in 1996 to operate a containerized storage business. We own all of the economic interest of PSPUD. Since PSPUD will operate profitably only if it can succeed in the relatively new field of containerized storage, we cannot provide any assurance as to its profitability. PSPUD incurred an operating loss of \$10,058,000 in 2002, and generated operating profits of \$2,543,000 in 2003, \$684,000 in 2004, \$1,818,000 for 2005 and \$360,000 for the three months ended March 31, 2006. Since 2002, PSPUD closed or consolidated facilities that were deemed not strategic to its business plan, and has 12 facilities open at March 31, 2006.

INCREASES IN INTEREST RATES MAY ADVERSELY AFFECT THE PRICE OF OUR COMMON STOCK.

One of the factors that influences the market price of our common stock and our other securities is the annual rate of distributions that we pay on the securities, as compared with interest rates. An increase in interest rates may lead purchasers of REIT shares to demand higher annual distribution rates, which could adversely affect the market price of our common stock and other securities.

TERRORIST ATTACKS AND THE POSSIBILITY OF WIDER ARMED CONFLICT MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS AND OPERATING RESULTS AND COULD DECREASE THE VALUE OF OUR ASSETS.

Terrorist attacks and other acts of violence or war, such as those that took place on September 11, 2001, could have a material adverse impact on our business and operating results. There can be no assurance that there will not be further terrorist attacks against the United States or its businesses or interests. Attacks or armed conflicts that directly impact one or more of our properties could significantly affect our ability to operate those properties and thereby impair our operating results. Further, we may not have insurance coverage for losses caused by a terrorist attack. Such insurance may not be available, or if it is available and we decide to obtain such terrorist coverage, the cost for the insurance may be significant in relationship to the risk overall. In addition, the adverse effects that such violent acts and threats of future attacks could have on the United States economy could similarly have a material adverse effect on our business and results of

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operations. Finally, further terrorist acts could cause the United States to enter into a wider armed conflict, which could further impact our business and operating results.

DEVELOPMENTS IN CALIFORNIA MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS.

We are headquartered in, and approximately one-quarter of our properties are located in, California. California is facing budgetary problems. Action that may be taken in response to these problems, such as an increase in property taxes on commercial properties, could adversely impact our business and results of operations. In addition, we could be adversely impacted by efforts to reenact legislation mandating medical insurance for employees of California businesses and members of their families.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On June 12, 1998, we announced that the Board of Directors (the "Directors") authorized the repurchase from time to time of up to 10,000,000 shares of the Company's common stock on the open market or in privately negotiated transactions. On subsequent dates the Directors increased the repurchase authorization, the last being April 13, 2001, when the Board of Directors increased the repurchase authorization to 25,000,000 shares. The Company has repurchased a total of 22,201,720 shares of Common Stock under this authorization. The Company did not repurchase any shares of Common Stock during the quarter ended March 31, 2006.

ITEM 6. EXHIBITS

Exhibits required by Item 601 of Regulation S-K are filed herewith or incorporated herein by reference and are listed in the attached Exhibit Index which is incorporated herein by reference.

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SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: May 10, 2006

PUBLIC STORAGE, INC.

By: /s/ John Reyes

John Reyes
Senior Vice President and
Chief Financial Officer
(Principal financial officer
and duly authorized officer)

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EXHIBIT NO.

EXHIBIT INDEX

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- 3.1 Restated Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.2 Certificate of Amendment of Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 33-63947) and incorporated herein by reference.
- 3.3 Certificate of Amendment of Articles of Incorporation of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-3 (SEC File No. 333-18395) and incorporated herein by reference.
- 3.4 Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.5 Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.6 Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.7 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-56925) and incorporated herein by reference.
- 3.8 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004 and incorporated herein by reference.
- 3.9 Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.10 Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.11 Amendment to Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 3.12 Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.50% Cumulative Preferred Stock, Series D and incorporated herein by reference.

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- 3.13 Amendment to Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2004 and incorporated herein by reference.
- 3.14 Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 10% Cumulative Preferred Stock, Series E and incorporated herein by reference.
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- 3.15 Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated April 25, 2005 and incorporated herein by reference.
- 3.16 Certificate of Determination of Preferences of 9.75% Cumulative Preferred Stock, Series F of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.75% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 3.17 Amendment to Certificate of Determination of Preferences of 9.750% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated August 17, 2005 and incorporated herein by reference.
- 3.18 Certificate of Determination of Preferences of 8-7/8% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8-7/8% Cumulative Preferred Stock, Series G and incorporated herein by reference.
- 3.19 Certificate of Determination of Preferences of 8.45% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.45% Cumulative Preferred Stock, Series H and incorporated herein by reference.
- 3.20 Certificate of Determination of Preferences of Convertible Preferred Stock, Series CC of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-03749) and incorporated herein by reference.
- 3.21 Certificate of Correction of Certificate of Determination of Preferences of Convertible Participating Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-08791) and incorporated herein by reference.
- 3.22 Certificate of Determination of Preferences of 8 5/8% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 5/8% Cumulative Preferred Stock, Series I and incorporated herein by reference.

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- 3.23 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 and incorporated herein by reference.
- 3.24 Certificate of Determination of Preferences of 8% Cumulative Preferred Stock, Series J of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8% Cumulative Preferred Stock, Series J and incorporated herein by reference.
- 3.25 Certificate of Correction of Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-61045) and incorporated herein by reference.
- 3.26 Certificate of Determination of Preferences of 8 1/4% Cumulative Preferred Stock, Series K of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4% Cumulative Preferred Stock, Series K and incorporated herein by reference.
- 3.27 Certificate of Determination of Preferences of 8 1/4% Cumulative Preferred Stock, Series L of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4% Cumulative Preferred Stock, Series L and incorporated herein by reference.
- 3.28 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series M of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.75% Cumulative Preferred Stock, Series M and incorporated herein by reference.
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- 3.29 Certificate of Determination of Equity Stock, Series AA of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.30 Certificate Decreasing Shares Constituting Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.31 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.32 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.

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- 3.33 Certificate of Determination of Equity Stock, Series AAA of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 15, 1999 and incorporated herein by reference.
- 3.34 Certificate of Determination of Preferences of 9.5% Cumulative Preferred Stock, Series N of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1999 and incorporated herein by reference.
- 3.35 Certificate of Determination of Preferences of 9.125% Cumulative Preferred Stock, Series O of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2000 and incorporated herein by reference.
- 3.36 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series P of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2000 and incorporated herein by reference.
- 3.37 Certificate of Determination of Preferences of 8.600% Cumulative Preferred Stock, Series Q of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A (No. 001-08389) relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.600% Cumulative Preferred Stock, Series Q and incorporated herein by reference.
- 3.38 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.
- 3.39 Certificate of Determination of Preferences of 8.000% Cumulative Preferred Stock, Series R of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.000% Cumulative Preferred Stock, Series R and incorporated herein by reference.
- 3.40 Certificate of Determination of Preferences of 7.875% Cumulative Preferred Stock, Series S of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.875% Cumulative Preferred Stock, Series S and incorporated herein by reference.
- 3.41 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series T and incorporated herein by reference.
- 3.42 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series U of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series U and incorporated herein by reference.

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- 3.43 Amendment to Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.
- 3.44 Certificate of Determination of Preferences of 7.500% Cumulative Preferred Stock, Series V of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.500% Cumulative Preferred Stock, Series V and incorporated herein by reference.
- 3.45 Certificate of Determination of Preferences of 6.500% Cumulative Preferred Stock, Series W of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.500% Cumulative Preferred Stock, Series W and incorporated herein by reference.
- 3.46 Certificate of Determination of Preferences 6.450% Cumulative Preferred Stock, Series X of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.450% Cumulative Preferred Stock, Series X and incorporated herein by reference.
- 3.47 Certificate of Determination of Preferences of 6.85% Cumulative Preferred Stock, Series Y of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.48 Certificate of Determination of Preferences of 6.250% Cumulative Preferred Stock, Series Z of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.250% Cumulative Preferred Stock, Series Z and incorporated herein by reference.
- 3.49 Certificate of Determination of Preferences of 6.125% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.125% Cumulative Preferred Stock, Series A and incorporated herein by reference.
- 3.50 Certificate of Determination of Preferences of 6.40% Cumulative Preferred Stock, Series NN of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.51 Certificate of Determination of Preferences of 7.125% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.125% Cumulative Preferred Stock, Series B and incorporated herein by reference.
- 3.52 Certificate of Determination of Preferences of 6.60% Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the

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Depository Shares Each Representing 1/1,000 of a Share of 6.60% Cumulative Preferred Stock, Series C and incorporated herein by reference.

3.53 Certificate of Determination of Preferences of 6.18% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 6.18% Cumulative Preferred Stock, Series D and incorporated herein by reference.

3.54 Certificate of Determination of Preferences of 6.75% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 6.75% Cumulative Preferred Stock, Series E and incorporated herein by reference.

3.55 Certificate of Determination of Preferences of 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.

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3.56 Amendment to Certificate of Determination of Preferences 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.

3.57 Certificate of Determination of Preferences of 7.00% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 7.00% Cumulative Preferred Stock, Series G and incorporated herein by reference.

3.58 Certificate of Determination of Preferences of 6.95% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 6.95% Cumulative Preferred Stock, Series H and incorporated herein by reference.

3.59 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.

3.60 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series G (8.875%), H (8.45%), I (8.625%), J (8%), K (8.25%), L (8.25%), M (8.75%), N (9.5%), O (9.125%) and P (8.75%) of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 22, 2005 and

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incorporated herein by reference.

- 3.61 Revised Bylaws of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4/A (SEC File No. 33-64971) and incorporated herein by reference.
- 3.62 Amendment to Bylaws of Public Storage, Inc. adopted on May 9, 1996. Filed with Registrant's Registration Statement on Form S-4 (Sec File No. 333-03749) and incorporated herein by reference.
- 3.63 Amendment to Bylaws of Public Storage, Inc. adopted on June 26, 1997. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.
- 3.64 Amendment to Bylaws of Public Storage, Inc. adopted on January 6, 1998. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.
- 3.65 Amendment to Bylaws of Public Storage, Inc. adopted on February 10, 1998. Filed with Registrant's Current Report on Form 8-K dated February 10, 1998 and incorporated herein by reference.
- 3.66 Amendment to Bylaws of Public Storage, Inc. adopted on March 4, 1999. Filed with Registrant's Current Report on Form 8-K dated March 4, 1999 and incorporated herein by reference.
- 3.67 Amendment to Bylaws of Public Storage, Inc. adopted on May 6, 1999. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999 and incorporated herein by reference.
- 3.68 Amendment to Bylaws of Public Storage, Inc. adopted on November 7, 2002. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.
- 3.69 Amendment to Bylaws of Public Storage, Inc. adopted on May 8, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2003 and incorporated herein by reference.
- 3.70 Amendment to Bylaws of Public Storage, Inc. adopted on August 5, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003 and incorporated herein by reference.
- 3.71 Amendment to Bylaws of Public Storage, Inc. adopted on March 11, 2004. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference.
- 10.1. Merger Agreement, dated as of March 6, 2006, by and among Shurgard Storage Centers, Inc., ASKL Sub LLC and Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated March 6, 2006 and incorporated herein by reference.
- 10.2. Voting Agreement, dated as of March 6, 2006, by and among Charles K. Barbo and Public Storage, Inc.. Filed with Registrant's Current Report on Form 8-K dated March 6, 2006 and incorporated herein by reference.

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reference.

- 10.3. Deposit Agreement dated as of May 3, 2006 among Registrant and Computershare Trust Company N.A. and the holders of depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series I. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.
- 11 Statement Re: Computation of Earnings per Share. Filed herewith.
- 12 Statement Re: Computation of Ratio of Earnings to Fixed Charges. Filed herewith.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer. Filed herewith.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer. Filed herewith.
- 32 Section 1350 Certification of Chief Executive Officer and Chief Financial Officer. Filed herewith