FARMER BROTHERS CO
Form DEF 14A
October 28, 2015

n
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
SCHEDULE 14A
(Rule 14a-101)
INFORMATION REQUIRED IN PROXY STATEMENT
SCHEDULE 14A INFORMATION
Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.)

Filed by the Registrant x
Filed by a Party other than the Registrant o
Check the appropriate box:
o Preliminary Proxy Statement
o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
x Definitive Proxy Statement
o Definitive Additional Materials
o Soliciting Material Pursuant to §240.14a-12
FARMER BROS. CO.
(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)
Payment of Filing Fee (Check the appropriate box):
x No fee required.
o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
(1) Title of each class of securities to which transaction applies:
(2) Aggregate number of securities to which transaction applies:
(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11
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(4) Proposed maximum aggregate value of transaction:
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¨ Fee paid previously with preliminary materials.
¨ Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
(1) Amount Previously Paid:
(2) Form, Schedule or Registration Statement No.:
(3) Filing Party:
(4) Date Filed:

FARMER BROS. CO.
13601 North Freeway, Suite 200
Fort Worth, Texas 76177

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
TO BE HELD ON DECEMBER 3, 2015

TO THE STOCKHOLDERS OF FARMER BROS. CO.:
NOTICE IS HEREBY GIVEN that the 2015 Annual Meeting of Stockholders (the “Annual Meeting”) of Farmer Bros. Co., a Delaware corporation (the “Company” or “Farmer Bros.”), will be held at the Hilton Garden Inn, 2600 Westport Parkway, Fort Worth, Texas 76177, on Thursday, December 3, 2015, at 10:00 a.m., Central Standard Time, for the following purposes:

1. To elect two Class III directors to the Board of Directors of the Company for a three-year term of office expiring at the 2018 Annual Meeting of Stockholders and until their successors are elected and duly qualified;
2. To ratify the selection of Deloitte & Touche LLP as the Company’s independent registered public accounting firm for the fiscal year ending June 30, 2016;
3. To hold an advisory (non-binding) vote to approve the Company’s executive compensation; and
4. To transact such other business as may properly come before the Annual Meeting or any continuation, postponement or adjournment thereof.

The foregoing items of business are more fully described in the Proxy Statement accompanying this Notice of Annual Meeting of Stockholders.
The Board of Directors has fixed the close of business on October 16, 2015 as the record date for the determination of stockholders entitled to notice of, and to vote at, the Annual Meeting and at any continuation, postponement or adjournment thereof.
By Order of the Board of Directors
TERI L. WITTEMAN
Secretary
Fort Worth, Texas
October 28, 2015
IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS
FOR THE 2015 ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON DECEMBER 3, 2015

This Notice of Annual Meeting of Stockholders, the accompanying Proxy Statement, the Company’s 2015 Annual Report on Form 10-K and form proxy card are available at: http://proxy.farmerbros.com.
PLEASE SUBMIT A PROXY AS SOON AS POSSIBLE SO THAT YOUR SHARES CAN BE VOTED AT THE ANNUAL MEETING IN ACCORDANCE WITH YOUR INSTRUCTIONS. FOR SPECIFIC INSTRUCTIONS ON VOTING, PLEASE REFER TO THE INSTRUCTIONS ON THE PROXY CARD OR THE INFORMATION FORWARDED BY YOUR BROKER, BANK OR OTHER NOMINEE. EVEN IF YOU HAVE VOTED YOUR PROXY, YOU MAY STILL VOTE IN PERSON IF YOU ATTEND THE ANNUAL MEETING. PLEASE NOTE, HOWEVER, THAT IF YOUR SHARES ARE HELD OF RECORD BY A BROKER, BANK OR OTHER NOMINEE AND YOU WISH TO VOTE IN PERSON AT THE ANNUAL MEETING, YOU MUST OBTAIN A PROXY ISSUED IN YOUR NAME FROM SUCH BROKER, BANK OR OTHER NOMINEE. ESOP PARTICIPANTS SHOULD FOLLOW THE INSTRUCTIONS PROVIDED BY THE ESOP TRUSTEE, GREATBANC TRUST COMPANY.
YOUR VOTE IS VERY IMPORTANT. PLEASE SUBMIT YOUR PROXY EVEN IF YOU PLAN TO ATTEND THE ANNUAL MEETING.

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FARMER BROS. CO.
13601 North Freeway, Suite 200
Fort Worth, Texas 76177

PROXY STATEMENT

INFORMATION CONCERNING VOTING AND SOLICITATION

General

The enclosed proxy is solicited on behalf of the Board of Directors (the "Board of Directors" or the "Board") of Farmer Bros. Co., a Delaware corporation (the "Company," "we," "our" or "Farmer Bros."), for use at the 2015 Annual Meeting of Stockholders (the "Annual Meeting") to be held on Thursday, December 3, 2015, at 10:00 a.m., Central Standard Time, or at any continuation, postponement or adjournment thereof, for the purposes discussed in this Proxy Statement and in the accompanying Notice of Annual Meeting of Stockholders, and any business properly brought before the Annual Meeting. Proxies are solicited to give all stockholders of record an opportunity to vote on matters properly presented at the Annual Meeting. The Company intends to mail this Proxy Statement, the accompanying proxy card and the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2015 ("2015 Form 10-K") on or about November 3, 2015 to all stockholders entitled to notice of and to vote at the Annual Meeting. The Annual Meeting will be held at the Hilton Garden Inn, 2600 Westport Parkway, Fort Worth, Texas 76177. If you plan to attend the Annual Meeting in person, you should review the details below under "Attending the Annual Meeting."

Solicitation of Proxies

The Company will bear the entire cost of solicitation of proxies, including preparation, assembly, printing and mailing of this Proxy Statement, the accompanying proxy card and any additional information furnished to stockholders. Copies of solicitation materials will be furnished to banks, brokerage houses, fiduciaries and custodians holding shares of Farmer Bros. common stock ("Common Stock") in their names that are beneficially owned by others to forward to those beneficial owners. The Company may reimburse persons representing beneficial owners for their costs of forwarding the solicitation materials to the beneficial owners. Original solicitation of proxies by mail may be supplemented by telephone, facsimile, electronic mail or personal solicitation by directors, officers or other regular employees of the Company. No additional compensation will be paid to directors, officers or other regular employees for such services. A list of stockholders entitled to vote at the Annual Meeting will be available for examination by any stockholder for any purpose germane to the Annual Meeting during ordinary business hours at the principal executive offices of the Company located at 13601 North Freeway, Suite 200, Fort Worth, Texas 76177 for the ten days prior to the Annual Meeting and also at the Annual Meeting.

What Am I Voting On?

You will be entitled to vote on the following proposals at the Annual Meeting:

- The election of two Class III directors to serve on our Board for a three-year term of office expiring at the 2018 Annual Meeting of Stockholders and until their successors are elected and duly qualified;
- The ratification of the selection of Deloitte & Touche LLP ("Deloitte") as our independent registered public accounting firm for the fiscal year ending June 30, 2016;
- An advisory (non-binding) vote to approve our executive compensation; and
- Any other business as may properly come before the Annual Meeting or any continuation, postponement or adjournment thereof.

Who Can Vote?

The Board has set October 16, 2015 as the record date for the Annual Meeting. You are entitled to notice and to vote if you were a holder of record of Common Stock as of the close of business on October 16, 2015. Your shares may be voted at the Annual Meeting only if you are present in person or your shares are represented by a valid proxy.

Shares Outstanding and Quorum

At the close of business on October 16, 2015, 16,679,199 shares of Common Stock were outstanding and entitled to vote at the Annual Meeting. The Company has no other class of securities outstanding.

A majority of the outstanding shares of Common Stock, present in person or represented by proxy, will constitute a quorum at the Annual Meeting, which quorum is required to hold the Annual Meeting and conduct business thereat. Your shares are counted as present at the Annual Meeting if: (i) you are present in person at the Annual Meeting; or (ii) your shares are represented by a properly submitted proxy card. If you are a record holder and you submit your proxy, regardless of whether you abstain from voting on one or more matters, your shares will be counted as present at the Annual Meeting for the purpose of determining a quorum. If your shares are held in "street name," your shares are counted as present for purposes of determining a quorum if your broker, bank or other nominee submits a proxy covering your shares. Your broker, bank or other nominee is entitled to submit a proxy covering your shares as to certain "routine" matters, even if you have not instructed your broker, bank or other nominee on how to vote on such matters. In the absence of a quorum, the Annual Meeting may be adjourned, from time to time, by vote of the holders of a majority of the total number of shares of Common Stock represented and entitled to vote at the Annual Meeting.

Voting of Shares

Stockholders of record as of the close of business on October 16, 2015 are entitled to one vote for each share of Common Stock held on all matters to be voted upon at the Annual Meeting. There is no cumulative voting in the election of our directors. You may vote by attending the Annual Meeting and voting in person. If you hold your shares of Common Stock as a record holder, you may also vote by completing, dating and signing the enclosed proxy card and promptly returning it in the pre-addressed, postage-paid envelope provided to you. If you hold your shares of Common Stock in street name, you will receive a notice from your bank, broker or other nominee that includes instructions on how to vote your shares. Your broker, bank or other nominee may allow you to deliver your voting instructions over the Internet and may also permit you to submit your voting instructions by telephone. If you are a record holder and plan to attend the Annual Meeting and wish to vote in person, you may request a ballot at the Annual Meeting. If your shares are held of record by a bank, broker or other nominee, and you decide to attend and vote at the Annual Meeting, your vote in person at the Annual Meeting will not be effective unless you present a legal proxy, issued in your name from the record holder (your broker, bank or other nominee). All shares entitled to vote and represented by properly executed proxies received before the polls are closed at the Annual Meeting, and not revoked or superseded, will be voted at the Annual Meeting in accordance with the instructions indicated on those proxies. Participants in the Farmer Bros. Co. Employee Stock Ownership Plan (the "ESOP") should follow the instructions provided by the ESOP trustee, GreatBanc Trust Company (the "ESOP Trustee").

YOUR VOTE IS VERY IMPORTANT. PLEASE SUBMIT YOUR PROXY EVEN IF YOU PLAN TO ATTEND THE ANNUAL MEETING.

Voting Instructions by ESOP Participants

The ESOP owns approximately 14.2% of the outstanding Common Stock. Each ESOP participant has the right to direct the ESOP Trustee on how to vote the shares of Common Stock allocated to his or her account under the ESOP. The ESOP Trustee will vote all of the unallocated ESOP shares (i.e., shares of Common Stock held in the ESOP, but not allocated to any participant's account) and allocated shares for which no voting directions are timely received by the ESOP Trustee in the same proportion as the voted allocated shares with respect to each item.

Counting of Votes

Tabulation; Broker Non-Votes. All votes will be tabulated as required by Delaware law by the inspector of election appointed for the Annual Meeting, who will separately tabulate affirmative and negative votes, abstentions and “broker non-votes.” A “broker non-vote” occurs when a nominee holding shares for a beneficial owner has not received voting instructions from the beneficial owner and does not have discretionary authority to vote the shares. If you hold your shares in street name and do not provide voting instructions to your bank, broker or other nominee, your shares will be considered to be broker non-votes and will not be voted on any proposal on which your bank, broker or other nominee does not have discretionary authority to vote. Shares that constitute broker non-votes will be counted as present at the Annual Meeting for the purpose of determining a quorum, but will not be considered entitled to vote on the proposal in question. Brokers generally have discretionary authority to vote on the ratification of the selection of Deloitte as our independent registered public accounting firm. Brokers, however, do not have discretionary authority to vote on the election of directors to serve on our Board or the advisory vote to approve our executive compensation.

Election of Directors. Directors are elected by a plurality of the votes cast. This means that the two individuals nominated for election to the Board at the Annual Meeting who receive the largest number of properly cast “FOR” votes (among votes properly cast in person or by proxy) will be elected as directors. In director elections, stockholders may either vote “FOR” or withhold voting authority with respect to director nominees. Shares voting “withhold” are counted for purposes of determining a quorum. However, if you withhold authority to vote with respect to the election of either or both of the nominees, your shares will not be voted with respect to those nominees indicated. Therefore, “withhold” votes will not affect the outcome of the election of directors. Brokers do not have discretionary authority to vote on the election of directors. Broker non-votes and abstentions will have no effect on the election of directors.

Ratification of Accountants. The ratification of the selection of Deloitte as our independent registered public accounting firm for the fiscal year ending June 30, 2016 requires the affirmative vote of a majority of the shares present or represented by proxy at the Annual Meeting and entitled to vote on the matter. Abstentions will have the same effect as votes “against” the ratification. Because brokers have discretionary authority to vote on the ratification, we do not expect any broker non-votes in connection with the ratification.

Advisory Vote on Executive Compensation. The approval of the advisory vote on our executive compensation requires the affirmative vote of a majority of the shares present or represented by proxy at the Annual Meeting and entitled to vote on the matter. Abstentions will have the same effect as votes “against” the proposal. Brokers do not have discretionary authority to vote on this proposal. Broker non-votes, however, will have no effect on the proposal as brokers are not entitled to vote on such proposal in the absence of voting instructions from the beneficial owner.

If You Receive More Than One Proxy Card or Notice

If you receive more than one proxy card or notice from your bank, broker or other nominee, it means you hold shares that are registered in more than one account. To ensure that all of your shares are voted, sign and return each proxy card.

Proxy Card and Revocation of Proxy

You may vote by completing and mailing the enclosed proxy card. As a stockholder of record, if you sign the proxy card but do not specify how you want your shares to be voted, your shares will be voted by the proxy holders named in the enclosed proxy as follows:

- FOR the election of the two nominees named herein to serve on our Board as Class III directors for a three-year term of office expiring at the 2018 Annual Meeting of Stockholders and until their successors are elected and duly qualified;
- FOR the ratification of the selection of Deloitte as our independent registered public accounting firm for the fiscal year ending June 30, 2016; and
- FOR the advisory vote to approve our executive compensation.

In their discretion, the proxy holders named in the enclosed proxy are authorized to vote on any other matters that may properly come before the Annual Meeting and at any continuation, postponement or adjournment thereof. The Board of Directors knows of no other items of business that will be presented for consideration at the Annual Meeting other than those described in this Proxy Statement. In addition, no stockholder proposal or nomination was received on a timely basis, so no such matters may be brought to a vote at the Annual Meeting.

If you vote by proxy, you may revoke that proxy or change your vote at any time before it is voted at the Annual Meeting. Stockholders of record may revoke a proxy or change their vote prior to the Annual Meeting by sending to the Company's Secretary, at the Company's principal executive offices at 13601 North Freeway, Suite 200, Fort Worth, Texas 76177, a written notice of revocation or a duly executed proxy bearing a later date or by attending the Annual Meeting in person and voting in person. Attendance at the Annual Meeting will not, by itself, revoke a proxy.

If your shares are held in the name of a bank, broker or other nominee, you may change your vote by submitting new voting instructions to your bank, broker or other nominee. Please note that if your shares are held of record by a bank, broker or other nominee, and you decide to attend and vote at the Annual Meeting, your vote in person at the Annual Meeting will not be effective unless you present a legal proxy, issued in your name from the record holder (your bank, broker or other nominee). ESOP participants must contact the ESOP Trustee directly to revoke any prior voting instructions.

Voting Results

The preliminary voting results will be announced at the Annual Meeting. The final voting results will be reported in a Current Report on Form 8-K, which will be filed with the Securities and Exchange Commission ("SEC") within four business days after the meeting. If our final voting results are not available within four business days after the meeting, we will file a Current Report on Form 8-K reporting the preliminary voting results and subsequently file the final voting results in an amendment to the Current Report on Form 8-K within four business days after the final voting results are known to us.

Interest of Certain Persons in Matters to be Acted Upon

No director or executive officer of the Company who has served at any time since the beginning of fiscal 2015, and no nominee for election as a director of the Company, or any of their respective associates, has any substantial interest, direct or indirect, in any matter to be acted upon at the Annual Meeting other than Proposal No. 1, Election of Directors. No director has informed the Company in writing that he or she intends to oppose any action intended to be taken by the Company at the Annual Meeting.

Attending the Annual Meeting

Admission to the Annual Meeting is limited to stockholders as of the close of business on October 16, 2015 with proof of ownership of the Company's Common Stock, as well as valid government-issued photo identification, such as a valid driver's license or passport. If your shares are held in the name of a broker, bank or other nominee and you plan to attend the Annual Meeting, you must present proof of your ownership of stock, such as a bank or brokerage account statement, to be admitted to the Annual Meeting. If you are a participant in the ESOP, although you may attend the Annual Meeting in person, you will not be able to cast a vote at the meeting.

If you plan to attend the Annual Meeting, you can obtain directions at http://proxy.farmerbros.com.

PROPOSAL NO. 1

ELECTION OF DIRECTORS

General

Under the Company's Certificate of Incorporation and Amended and Restated By-Laws ("By-Laws"), the Board of Directors is divided into three classes, each class consisting, as nearly as possible, of one-third of the total number of directors, with members of each class serving for a three-year term. Each year only one class of directors is subject to a stockholder vote. Class III consists of two directors whose term of office expires at the Annual Meeting and whose successors will be elected at the Annual Meeting to serve until the 2018 Annual Meeting of Stockholders. Class I consists of three directors, continuing in office until the 2016 Annual Meeting of Stockholders. Class II consists of two directors, continuing in office until the 2017 Annual Meeting of Stockholders.

The authorized number of directors is set forth in the Company's Certificate of Incorporation and shall consist of not less than five or more than seven members, the exact number of which shall be fixed from time to time by resolution of the Board. The authorized number of directors is currently seven. If the number of directors is changed, any increase or decrease will be apportioned among the classes so as to maintain the number of directors in each class as nearly equal as possible. Any vacancy on the Board of Directors that results from an increase in the number of directors may be filled by a majority of the Board of Directors then in office, provided that a quorum is present, and any other vacancy occurring on the Board of Directors may be filled by a majority of the Board of Directors then in office, even if less than a quorum, or by the sole remaining director. Any director of any class elected to fill a vacancy resulting from an increase in the number of directors of such class will hold office for a term that will coincide with the remaining term of that class. Any director elected to fill a vacancy not resulting from an increase in the number of directors will have the same remaining term as that of his or her predecessor.

Based on the recommendation of the Nominating and Corporate Governance Committee, the Board has nominated Randy E. Clark and Jeanne Farmer Grossman for re-election to the Board as Class III directors. If re-elected at the Annual Meeting, each would serve until the 2018 Annual Meeting of Stockholders and until his or her successor is elected and duly qualified, subject, however, to prior death, resignation, retirement, disqualification or removal from office. Mr. Clark and Ms. Grossman each currently serves as a director. Each person nominated for election has agreed to serve if elected, and we have no reason to believe that any nominee will be unable to serve if elected.

All of the present directors were elected to their current terms by the stockholders. There are no family relationships among any directors, nominees for director or executive officers of the Company. Except as disclosed below, none of the continuing directors or nominees is a director of any other publicly-held company.

Vote Required

Each share of Common Stock is entitled to one vote for each of the two director nominees and will be given the option of voting "FOR" or withholding authority to vote for each nominee. Cumulative voting is not permitted. It is the intention of the proxy holders named in the enclosed proxy to vote the proxies received by them FOR the election of the two nominees named below unless the proxies direct otherwise. If any nominee should become unavailable for election prior to the Annual Meeting, an event that currently is not anticipated by the Board, the proxies will be voted for the election of a substitute nominee or nominees proposed by the Board of Directors.

Directors are elected by a plurality of the votes cast. This means that the two individuals nominated for election to the Board at the Annual Meeting who receive the largest number of properly cast "FOR" votes (among votes properly cast in person or by proxy) will be elected as directors. In director elections, stockholders may either vote "FOR" or withhold voting authority with respect to director nominees. Shares voting "withhold" are counted for purposes of determining a quorum.

However, if you withhold authority to vote with respect to the election of either or both of the nominees, your shares will not be voted with respect to those nominees indicated. Therefore, “withhold” votes will not affect the outcome of the election of directors. Brokers do not have discretionary authority to vote on the election of directors. Broker non-votes and abstentions will have no effect on the election of directors.

Nominees for Election as Directors

Set forth below is biographical information for each nominee for election as a Class III director at the Annual Meeting, including a summary of the specific experience, qualifications, attributes and skills which led our Board to conclude that the individual should serve on the Board at this time, in light of the Company’s business and structure.

Name	Age	Director Since	Audit Committee	Compensation Committee	Nominating and Corporate Governance Committee
Randy Clark	63	2012	X	Chair	
Jeanne Farmer Grossman	65	2009		X	X

Randy E. Clark is a retired foodservice executive and CPA. He has consulted for equity groups in the food industry since 2009 and has served on the Board of Trustees for Whitworth University since 2012. He served as President and Chief Executive Officer of Border Foods, Inc., the largest producer of green chile in the world and one of the largest producers of jalapeños in the United States, from 2008 to 2011. Mr. Clark’s earlier experience includes serving as Chief Executive Officer of Fruit Patch, Inc., one of the largest distributors of stone fruits in the United States; President and Chief Executive Officer of Mike Yurosek & Son, LLC, a produce grower and processor; and Vice President, Sales, Marketing and Production with William Bolthouse Farms, a produce grower and processor. Mr. Clark was a Professor of Accounting and Marketing at the Master's College in Santa Clarita, California, from 1999 to 2003. Mr. Clark received his undergraduate degree from Cedarville College, an M.S. in Accounting from Kent State University, and a Doctorate in Organizational Leadership from Pepperdine University. We believe Mr. Clark’s qualifications to sit on our Board include his leadership as a former CEO, extensive background and experience in the foodservice business, IT, manufacturing and supply chain experience, involvement in sustainability and corporate responsibility, executive compensation experience, and his accounting and financial expertise.

Jeanne Farmer Grossman is a retired teacher and a homemaker. She is the sister of Carol Farmer Waite, a former director, and the late Roy E. Farmer, who served as Chairman of the Board from 2004 to 2005, Chief Executive Officer from 2003 to 2005, and President from 1993 to 2005, and the daughter of the late Roy F. Farmer, who served as Chairman of the Board from 1951 to 2004 and Chief Executive Officer from 1951 to 2003. Ms. Grossman received her undergraduate degree and teaching credentials from the University of California, Los Angeles. We believe Ms. Grossman’s qualifications to sit on our Board include her extensive knowledge of the Company’s culture and sensitivity for Company core values, knowledge of the coffee and foodservice industries, executive compensation experience, extensive training in program creation and development, curriculum development, the development and evaluation of measurable objective protocol and individual/group task evaluation, as well as committee work in various areas including fundraising, staffing and outreach.

THE BOARD RECOMMENDS THAT STOCKHOLDERS VOTE “FOR”
EACH OF THE NOMINEES NAMED ABOVE.

Directors Continuing in Office

Set forth below is biographical information for each director continuing in office and a summary of the specific experience, qualifications, attributes and skills which led our Board to conclude that the individual should serve on the Board at this time, in light of the Company's business and structure.

Name	Age	Director Since	Class	Term Expiration	Audit Committee	Compensation Committee	Nominating and Corporate Governance Committee
Hamideh Assadi	70	2011	II	2017	X	X	
Guenter W. Berger	78	1980	II	2017			
Michael H. Keown	53	2012	I	2016			
Charles F. Marcy	65	2013	I	2016		X	Chair
Christopher P. Mottern	71	2013	I	2016	Chair		X

Hamideh Assadi is an independent tax consultant. She was an Associate with Chiurazzi & Associates, Seal Beach, California, from March 2007 to March 2012, where she provided tax and business consulting services for multi-state and multi-national businesses in the retail, distribution, manufacturing, real estate and service sectors. Ms. Assadi retired from the Company in January 2007 after more than 23 years of service. Prior to retirement, Ms. Assadi served in a number of roles at the Company. She served as Tax Manager from 1995 to 2006, Cost Accounting Manager from 1990 to 1995, Assistant to Corporate Secretary from 1985 to 1990, and in Production and Inventory Control from 1983 to 1985. Ms. Assadi received her B.S. in Business Administration with an emphasis in Accounting from the College of Business in Tehran, Iran, and a Master's degree in International Law and International Organizations from the School of Law at the University of Tehran, Iran. She also received a Certificate for Professionals in Taxation from the University of California, Los Angeles, and a Certificate of Enrollment to practice before the Internal Revenue Service. We believe Ms. Assadi's qualifications to sit on our Board include her deep knowledge of, and extensive experience as a former employee of, the Company, executive compensation experience, and her credentials and extensive experience in the fields of taxation and accounting.

138,191

134,426

275,464

267,294

Total operating expenses

333,194

323,243

665,805

637,197

Operating income (loss)
167,142

132,884

333,570

263,257

Interest expense and amortization of deferred financing costs
(126,483
)

(120,345
)

(253,169
)

(241,126
)
Gains (losses) on purchases and redemptions of debt
—

—

—

(66,434
)
Net gain (loss) on interest rate swaps
—

(114,598
)

—

(187,874
)
Interest and other income (expense)
(3,890

)

(241
)

(4,325
)

138

Income (loss) before income taxes
36,769

(102,300
)

76,076

(232,039
)
Benefit (provision) for income taxes
(5,755
)

4,686

(4,938
)

15,025

Net income (loss)
31,014

(97,614
)

71,138

(217,014
)
Less: Net income (loss) attributable to the noncontrolling interest
143

(85

)

250

(210
)
Net income (loss) attributable to CCIC stockholders
30,871

(97,529
)

70,888

(216,804
)
Dividends on preferred stock
(5,202
)

(5,202
)

(10,403
)

(10,403
)
Net income (loss) attributable to CCIC stockholders after deduction of dividends on preferred stock
$
25,669

$
(102,731
)

$
60,485

$
(227,207
)

Net income (loss)
$
31,014

$
(97,614
)

$
71,138

$
(217,014
)
Other comprehensive income (loss):

Available-for-sale securities, net of tax of $0, $0, $0 and $0, respectively:

Unrealized gains (losses) on available-for-sale securities, net of taxes
(1,160
)

184

(7,537
)

1,423

Derivative instruments net of taxes of $0, $(866), $0 and $(13,215), respectively:

Net change in fair value of cash flow hedging instruments, net of taxes	(425)	(72,613)	(850)	(121,546)
Amounts reclassified into results of operations, net of taxes	17,959	11,484	35,848	22,680
Foreign currency translation adjustments	6,084	(14,772)	10,154	(9,011)
Comprehensive income (loss)	53,472	(173,331)	108,753	

(323,468
)
Less: Comprehensive income (loss) attributable to the noncontrolling interest
150

(71
)

633

(45
)
Comprehensive income (loss) attributable to CCIC stockholders
$
53,322

$
(173,260
)

$
108,120

$
(323,423
)
Net income (loss) attributable to CCIC common stockholders, after deduction of dividends on preferred stock, per common share:

Basic
$
0.09

$
(0.36
)

$
0.21

$
(0.79
)
Diluted
$
0.09

$
(0.36
)

$
0.21

$
(0.79
)
Weighted-average common shares outstanding (in thousands):

Basic
285,280

286,080

286,139

287,266
Diluted
287,026

286,080

288,215

287,266

(a) Exclusive of depreciation, amortization and accretion shown separately.

See notes to condensed consolidated financial statements.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)
(In thousands of dollars)

	Six Months Ended June 30,	
	2011	2010
Cash flows from operating activities:		
Net income (loss)	$71,138	$(217,014)
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:		
Depreciation, amortization and accretion	275,464	267,294
Gains (losses) on purchases and redemptions of long-term debt	—	66,434
Amortization of deferred financing costs and other non-cash interest	51,482	37,550
Stock-based compensation expense	17,254	18,143
Asset write-down charges	10,606	4,159
Deferred income tax benefit (provision)	2,545	(22,319)
Income (expense) from forward-starting interest rate swaps	—	187,874
Other adjustments	4,309	443
Changes in assets and liabilities, excluding the effects of acquisitions:		
Increase (decrease) in accrued interest	146	(4,774)
Increase (decrease) in accounts payable	(7,094)	(6,796)
Increase (decrease) in deferred revenues, deferred ground lease payables, other accrued liabilities and other liabilities	(40,120)	(10,433)
Decrease (increase) in receivables	3,468	(5,014)
Decrease (increase) in prepaid expenses, deferred site rental receivables, long-term prepaid rent, restricted cash and other assets	(105,389)	(67,340)
Net cash provided by (used for) operating activities	283,809	248,207
Cash flows from investing activities:		
Proceeds from disposition of property and equipment	829	1,974
Payments for acquisitions of businesses, net of cash acquired	(12,375)	(629)
Capital expenditures	(116,690)	(91,765)
Payments for investments and other	—	(21,800)
Net cash provided by (used for) investing activities	(128,236)	(112,220)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	—	1,900,000
Proceeds from issuance of capital stock	757	8,397
Principal payments on long-term debt and other long-term obligations	(16,792)	(8,685)
Purchases and redemptions of long-term debt	—	(2,149,653)
Purchases of capital stock	(192,563)	(146,884)
Borrowings under revolving credit agreement	102,000	—
Payments under revolving credit agreement	(71,000)	—
Payments for financing costs	(82)	(31,510)
Payments for forward-starting interest rate swap settlements	—	(232,703)
Net (increase) decrease in restricted cash	27,088	11,719
Dividends on preferred stock	(9,939)	(9,940)
Net cash provided by (used for) financing activities	(160,531)	(659,259)
Effect of exchange rate changes on cash	543	(787)
Net increase (decrease) in cash and cash equivalents	(4,415)	(524,059)
Cash and cash equivalents at beginning of period	112,531	766,146

Cash and cash equivalents at end of period	$108,116	$242,087

See notes to condensed consolidated financial statements.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF EQUITY
(In thousands of dollars, except share amounts) (Unaudited)

	CCIC Stockholders Common Stock						
	Shares	($.01 Par)	Additional Paid-In Capital	AOCI	Accumulated Deficit	Noncontrolling Interest	Total
Balance, April 1, 2011	290,717,872	$2,907	$5,549,448	$(164,197)	$(2,925,266)	$ 104	$2,462,996
Issuances of capital stock, net of forfeitures	(6,404)	—	106	—	—	—	106
Purchases and retirement of capital stock	(3,612,029)	(36)	(150,302)	—	—	—	(150,338)
Stock-based compensation expense	—	—	7,758	—	—	—	7,758
Other comprehensive income (loss)(a)	—	—	—	22,451	—	7	22,458
Dividends on preferred stock	—	—	—	—	(5,202)	—	(5,202)
Net income (loss)	—	—	—	—	30,871	143	31,014
Balance, June 30, 2011	287,099,439	$2,871	$5,407,010	$(141,746)	$(2,899,597)	$ 254	$2,368,792

	CCIC Stockholders Common Stock						
	Shares	($.01 Par)	Additional Paid-In Capital	AOCI	Accumulated Deficit	Noncontrolling Interest	Total
Balance, April 1, 2010	291,230,613	$2,912	$5,592,251	$(155,112)	$(2,752,812)	$ (130)	$2,687,109
Issuances of capital stock, net of forfeitures	51,316	1	1,571	—	—	—	1,572
Purchases and retirement of capital stock	(1,030,966)	(10)	(38,148)	—	—	—	(38,158)
Stock-based compensation expense	—	—	9,880	—	—	—	9,880
Other comprehensive income (loss)(a)	—	—	—	(75,731)	—	14	(75,717)
Dividends on preferred stock	—	—	—	—	(5,202)	—	(5,202)
Net income (loss)	—	—	—	—	(97,529)	(85)	(97,614)
Balance, June 30, 2010	290,250,963	$2,903	$5,565,554	$(230,843)	$(2,855,543)	$ (201)	$2,481,870

	CCIC Stockholders Common Stock						
	Shares	($.01 Par)	Additional Paid-In	AOCI	Accumulated Deficit	Noncontrolling Interest	Total

			Capital				
Balance, January 1, 2011	290,826,284	$2,908	$5,581,525	$(178,978)	$(2,960,082)	$ (379)	$2,444,994
Issuances of capital stock, net of forfeitures	911,515	9	748	—	—	—	757
Purchases and retirement of capital stock	(4,638,360)	(46)	(192,517)	—	—	—	(192,563)
Stock-based compensation expense	—	—	17,254	—	—	—	17,254
Other comprehensive income (loss)(a)	—	—	—	37,232	—	383	37,615
Dividends on preferred stock	—	—	—	—	(10,403)	—	(10,403)
Net income (loss)	—	—	—	—	70,888	250	71,138
Balance, June 30, 2011	287,099,439	$2,871	$5,407,010	$(141,746)	$(2,899,597)	$ 254	$2,368,792

	CCIC Stockholders Common Stock						
	Shares	($.01 Par)	Additional Paid-In Capital	AOCI	Accumulated Deficit	Noncontrolling Interest	Total
Balance January 1, 2010	292,729,684	$2,927	$5,685,874	$(124,224)	$(2,628,336)	$ (156)	$2,936,085
Issuances of capital stock, net of forfeitures	1,354,448	14	8,383	—	—	—	8,397
Purchases and retirement of capital stock	(3,833,169)	(38)	(146,846)	—	—	—	(146,884)
Stock-based compensation expense	—	—	18,143	—	—	—	18,143
Other comprehensive income (loss)(a)	—	—	—	(106,619)	—	165	(106,454)
Dividends on preferred stock	—	—	—	—	(10,403)	—	(10,403)
Net income (loss)	—	—	—	—	(216,804)	(210)	(217,014)
Balance, June 30, 2010	290,250,963	$2,903	$5,565,554	$(230,843)	$(2,855,543)	$ (201)	$2,481,870

(a) See the statement of operations and other comprehensive income (loss) for the allocation of the components of "other comprehensive income (loss)."

See notes to condensed consolidated financial statements.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-Unaudited
(Tabular dollars in thousands, except per share amounts)

1. General

The information contained in the following notes to the consolidated financial statements is condensed from that which would appear in the annual consolidated financial statements; accordingly, the consolidated financial statements included herein should be reviewed in conjunction with the consolidated financial statements for the fiscal year ended December 31, 2010, and related notes thereto, included in the 2010 Form 10-K filed by Crown Castle International Corp. ("CCIC") with the SEC. All references to the "Company" include CCIC and its subsidiary companies unless otherwise indicated or the context indicates otherwise.

The Company owns, operates and leases towers. The Company's primary business is the renting of antenna space to wireless communication companies via long-term contracts. To a lesser extent, the Company also provides certain network services relating to its towers, primarily consisting of installation services, as well as the following additional services: site acquisition, architectural and engineering, zoning and permitting, other construction and other services related to network development. The Company conducts its operations through tower portfolios in the United States, including Puerto Rico and Australia.

Basis of Presentation

The condensed consolidated financial statements included herein are unaudited; however, they include all adjustments (consisting only of normal recurring adjustments) which, in the opinion of management, are necessary to present fairly the consolidated financial position of the Company at June 30, 2011, and the consolidated results of operations and the consolidated cash flows for the three and six months ended June 30, 2011 and 2010. Accounting measurements at interim dates inherently involve greater reliance on estimates than at year end. The results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the entire year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Summary of Significant Accounting Policies

The significant accounting policies used in the preparation of the Company's consolidated financial statements are disclosed in the Company's 2010 Form 10-K.

New Accounting Pronouncements

No accounting pronouncements adopted during the six months ended June 30, 2011 had a material impact on the Company's consolidated financial statements. No new accounting pronouncements issued during the six months ended June 30, 2011 but not yet adopted are expected to have a material impact on the Company's consolidated financial statements.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

2. Debt and Other Obligations

	Original Issue Date	Contractual Maturity Date		Outstanding Balance as of June 30, 2011		Outstanding Balance as of December 31, 2010	Stated Interest Rate as of June 30, 2011(a)	
Bank debt - variable rate:								
Revolver	Jan. 2007	Sept. 2013		$188,000	(b)	$157,000	2.4	%(c)
2007 Term Loans	Jan./March 2007	March 2014		622,375		625,625	1.7	%(c)
Total bank debt				810,375		782,625		
Securitized debt - fixed rate:								
January 2010 Tower Revenue Notes	Jan. 2010	2035 - 2040	(d)	1,900,000		1,900,000	5.8	%(d)
August 2010 Tower Revenue Notes	Aug. 2010	2035 - 2040	(d)	1,550,000		1,550,000	4.5	%(d)
2009 Securitized Notes	July 2009	2019/2029	(e)	225,290		233,085	7.0	%
Total securitized debt				3,675,290		3,683,085		
High yield bonds - fixed rate:								
9% Senior Notes	Jan. 2009	Jan. 2015		811,206		804,971	9.0	%(f)
7.75% Secured Notes	April 2009	May 2017		977,416		975,913	7.8	%(g)
7.125% Senior Notes	Oct. 2009	Nov. 2019		497,806		497,712	7.1	%(h)
7.5% Senior Notes	Dec. 2003	Dec. 2013		51		51	7.5	%
Total high yield bonds				2,286,479		2,278,647		
Other:								
Capital leases and other obligations	Various	Various	(i)	44,114		34,537	Various	(i)
Total debt and other obligations				6,816,258		6,778,894		
Less: current maturities and short-term debt and other current obligations				30,708		28,687		
Non-current portion of long-term debt and other long-term obligations				$6,785,550		$6,750,207		

(a) Represents the weighted-average stated interest rate.

(b) In June 2011, CCOC amended the senior secured revolving credit facility ("Revolver") to increase the aggregate revolving commitment availability by $50.0 million to a total revolving commitment availability of $450.0 million, subject to certain restrictions based on the maintenance of financial covenants in the 2007 Credit Agreement. As of June 30, 2011, the undrawn availability under the Revolver is $262.0 million.

(c) The Revolver bears interest at a rate per annum, at the election of CCOC, equal to (i) the greater of the prime rate of The Royal Bank of Scotland plc and the Federal Funds Effective Rate plus 0.5%, plus a credit spread ranging from 1.0% to 1.4% or (ii) LIBOR plus a credit spread ranging from 2.0% to 2.4%, in each case based on the Company's consolidated leverage ratio. The 2007 Term Loans bear interest at a rate per annum, at CCOC's election, equal to (i) the greater of the prime rate of The Royal Bank of Scotland plc and the Federal Funds Effective Rate plus 0.5% or (ii) LIBOR plus 1.5%.

(d)

If the respective series of the January 2010 Tower Revenue Notes and August 2010 Tower Revenue Notes are not paid in full on or prior to 2015, 2017 and 2020, as applicable, then Excess Cash Flow (as defined in the indenture) of the issuers (of such notes) will be used to repay principal of the applicable series and class of the 2010 Tower Revenue Notes, and additional interest (by an additional approximately 5% per annum) will accrue on the respective 2010 Tower Revenue Notes. The January 2010 Tower Revenue Notes consist of three series of notes with principal amounts of $300.0 million, $350.0 million and $1.3 billion, having anticipated repayment dates in 2015, 2017 and 2020, respectively. The August 2010 Tower Revenue Notes consist of three series of notes with principal amounts of $250.0 million, $300.0 million and $1.0 billion, having anticipated repayment dates in 2015, 2017 and 2020, respectively.

(e) The 2009 Securitized Notes consist of $155.3 million of principal as of June 30, 2011 that amortizes through 2019, and $70.0 million of principal as of June 30, 2011 that amortizes during the period beginning in 2019 and ending in 2029.

(f) The effective yield is approximately 11.3%, inclusive of the discount.

(g) The effective yield is approximately 8.2%, inclusive of the discount.

(h) The effective yield is approximately 7.2%, inclusive of the discount.

(i) The Company's capital leases and other obligations bear interest rates up to 9% and mature in periods ranging from less than one year to approximately 20 years.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

Interest Expense and Amortization of Deferred Financing Costs
The components of "interest expense and amortization of deferred financing costs" are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Interest expense on debt obligations	$100,802	$101,666	$201,687	$203,576
Amortization of deferred financing costs	3,754	3,986	7,476	7,880
Amortization of discounts on long-term debt	3,968	3,571	7,833	7,050
Amortization of interest rate swaps	17,959	10,836	35,848	21,825
Other	—	286	325	795
Total	$126,483	$120,345	$253,169	$241,126

3. Income Taxes
During the six months ended June 30, 2011 and 2010, the Company's provision for federal income taxes was reduced by a partial reversal of the valuation allowance on the Company's federal deferred tax assets, as a result of utilizing net operating losses that previously had a full valuation allowance. For the six months ended June 30, 2011 and 2010, the effective tax rate differed from the federal statutory rate predominately due to the Company's federal deferred tax valuation allowances and the net impact of state taxes.

4. Fair Value Disclosures

	June 30, 2011		December 31, 2010	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets:				
Cash and cash equivalents	$108,116	$108,116	$112,531	$112,531
Restricted cash, current and non-current	198,608	198,608	226,015	226,015
Liabilities:				
Long-term debt and other obligations	6,816,258	7,222,647	6,778,894	7,121,156
Interest rate swaps(a)	3,003	3,003	5,198	5,198

(a) Variable to fixed interest rate swaps hedging a portion of the 2007 Term Loans until December 2011 with a notional value of $600.0 million.

The fair value of cash and cash equivalents and restricted cash approximate the carrying value. The Company determines fair value of its debt securities based on indicative quotes (that is non-binding quotes) from brokers that require judgment to interpret market information including implied credit spreads for similar borrowings on recent trades or bid/ask prices or quotes from active markets if available. The fair value of interest rate swaps is determined using the income approach and is predominately based on observable interest rates and yield curves and, to a lesser extent, the Company's and the contract counterparty's credit risk. There were no changes since December 31, 2010 in the Company's valuation techniques used to measure fair values.
As of June 30, 2011, the fair value of the Company's cash and cash equivalents and restricted cash is measured on a recurring basis and are classified as Level 1 fair value measurements. The following table is a summary of the activity during the six months ended June 30, 2010 for interest rate swap liabilities previously classified as Level 3 fair value measurements. During the six months ended June 30, 2011, all interest rate swap liabilities were classified as Level 2 fair value measurements.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

	Fair Value Measurement Using Significant Unobservable Inputs (Level 3) Interest Rate Swaps, Net	
	Three Months Ended June 30, 2010	Six Months Ended June 30, 2010
Beginning balance	$352,267	$300,040
Settlements	(178,248)	(235,674)
Less: Total (gains) losses:		
Included in earnings(a)	113,802	186,506
Included in other comprehensive income (loss)	71,895	108,844
Ending balance	$359,716	$359,716

(a) Includes $88.1 million and $123.6 million, respectively, for the three and six months ended June 30, 2010, of losses that are attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date.

5. Per Share Information

Basic net income (loss) attributable to CCIC common stockholders, after deduction of dividends on preferred stock, per common share excludes dilution and is computed by dividing net income (loss) attributable to CCIC stockholders after deduction of dividends on preferred stock by the weighted-average number of common shares outstanding during the period. Diluted net income (loss) attributable to CCIC common stockholders, after deduction of dividends on preferred stock, per common share is computed by dividing net income (loss) attributable to CCIC stockholders after deduction of dividends on preferred stock by the weighted-average number of common shares outstanding during the period plus any potential dilutive common share equivalents, including shares issuable (1) upon exercise of stock options and the vesting of restricted stock awards as determined under the treasury stock method and (2) upon conversion of the Company's preferred stock, as determined under the if-converted method. The Company's restricted stock awards are considered participating securities and may be included in the computation pursuant to the two-class method. However, the Company does not present the two-class method when there is no difference between the per share amount under the two-class method and the treasury stock method.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Net income (loss) attributable to CCIC stockholders	$30,871	$(97,529)	$70,888	$(216,804)
Dividends on preferred stock	(5,202)	(5,202)	(10,403)	(10,403)
Net income (loss) attributable to CCIC common stockholders after deduction of dividends on preferred stock for basic and diluted computations	$25,669	$(102,731)	$60,485	$(227,207)
Weighted-average number of common shares outstanding (in thousands):				
Basic weighted-average number of common stock outstanding	285,280	286,080	286,139	287,266
Effect of assumed dilution from potential common shares relating to stock options and restricted stock awards	1,746	—	2,076	—
Diluted weighted-average number of common shares outstanding	287,026	286,080	288,215	287,266
Net income (loss) attributable to CCIC common stockholders after deduction of dividends on preferred stock, per common share:				
Basic	$0.09	$(0.36)	$0.21	$(0.79)

Diluted	$0.09	$(0.36)	$0.21	$(0.79)

For both the three and six months ended June 30, 2011, 0.9 million restricted stock awards were excluded from the dilutive common shares because certain stock price hurdles would not have been achieved assuming that June 30, 2011 was the end of the contingency period. For the three and six months ended June 30, 2010, all of the CCIC stock options and unvested restricted stock awards are excluded from dilutive common shares because the net impact is anti-dilutive. In addition, 8.6 million shares reserved for issuance upon conversion of the 6.25% convertible preferred stock are excluded from dilutive common shares for the three and six months ended June 30, 2011 and 2010 because the impact is anti-dilutive as determined under the if-converted method. See note 9.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

6. Leases

Tenant Contracts

The following table is an updated summary of the rental cash payments owed to the Company, as a lessor, by tenants pursuant to contractual agreements in effect as of June 30, 2011. Generally, the Company's contracts with its tenants provide for (1) annual escalations and multiple renewal periods at the tenant's option and (2) only limited termination rights at the tenant's option through the current term. As of June 30, 2011, the weighted-average remaining term of tenant contracts is approximately nine years, exclusive of renewals at the tenant's option. The tenants' rental payments included in the table below are through the current terms with a maximum current term of 20 years and do not assume exercise of tenant renewal options.

	Six Months Ending December 31,	Years Ending December 31,					
	2011	2012	2013	2014	2015	Thereafter	Total
Tenant Contracts	$803,088	$1,595,216	$1,561,351	$1,529,769	$1,469,150	$10,228,184	$17,186,758

7. Commitments and Contingencies

The Company is involved in various claims, lawsuits and proceedings arising in the ordinary course of business. While there are uncertainties inherent in the ultimate outcome of such matters and it is impossible to presently determine the ultimate costs or losses that may be incurred, if any, management believes the resolution of such uncertainties and the incurrence of such costs should not have a material adverse effect on the Company's consolidated financial position or results of operations.

8. Operating Segments

The Company's reportable operating segments are (1) CCUSA, primarily consisting of the Company's U.S. tower operations and (2) CCAL, the Company's Australian tower operations. Financial results for the Company are reported to management and the board of directors in this manner.

The measurement of profit or loss currently used by management to evaluate the results of operations for the Company and its operating segments is earnings before interest, taxes, depreciation, amortization and accretion, as adjusted ("Adjusted EBITDA"). The Company defines Adjusted EBITDA as net income (loss) plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, interest expense and amortization of deferred financing costs, gains (losses) on purchases and redemptions of debt, net gain (loss) on interest rate swaps, impairment of available-for-sale securities, interest and other income (expense), benefit (provision) for income taxes, cumulative effect of change in accounting principle, income (loss) from discontinued operations and stock-based compensation expense. Adjusted EBITDA is not intended as an alternative measure of operating results or cash flow from operations (as determined in accordance with GAAP), and the Company's measure of Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

There are no significant revenues resulting from transactions between the Company's operating segments. Inter-company borrowings and related interest between segments are eliminated to reconcile segment results and assets to the consolidated basis.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

	Three Months Ended June 30, 2011				Three Months Ended June 30, 2010			
	CCUSA	CCAL	Eliminations	Consolidated Total	CCUSA	CCAL	Eliminations	Consolidated Total
Net revenues:								
Site rental	$429,454	$27,649	$ —	$ 457,103	$387,970	$21,661	$ —	$ 409,631
Network services and other	40,017	3,216	—	43,233	44,274	2,222	—	46,496
Net revenues	469,471	30,865	—	500,336	432,244	23,883	—	456,127
Operating expenses:								
Costs of operations:(a)								
Site rental	112,153	8,990	—	121,143	108,671	6,794	—	115,465
Network services and other	23,576	2,330	—	25,906	28,511	1,416	—	29,927
General and administrative	36,702	4,557	—	41,259	36,875	3,681	—	40,556
Asset write-down charges	5,930	275	—	6,205	2,574	23	—	2,597
Acquisition and integration costs	490	—	—	490	272	—	—	272
Depreciation, amortization and accretion	130,488	7,703	—	138,191	127,557	6,869	—	134,426
Total operating expenses	309,339	23,855	—	333,194	304,460	18,783	—	323,243
Operating income (loss)	160,132	7,010	—	167,142	127,784	5,100	—	132,884
Interest expense and amortization of deferred financing costs	(126,484)	(5,816)	5,817	(126,483)	(120,058)	(4,967)	4,680	(120,345)
Net gain (loss) on interest rate swaps	—	—	—	—	(114,598)	—	—	(114,598)
Interest and other income (expense)	1,787	140	(5,817)	(3,890)	4,394	45	(4,680)	(241)
Benefit (provision) for income taxes	(5,184)	(571)	—	(5,755)	5,145	(459)	—	4,686
Net income (loss)	30,251	763	—	31,014	(97,333)	(281)	—	(97,614)
Less: Net income (loss) attributable to the noncontrolling interest	—	143	—	143	—	(85)	—	(85)
Net income (loss) attributable to CCIC stockholders	$30,251	$620	$ —	$ 30,871	$(97,333)	$(196)	$ —	$ (97,529)
Capital expenditures	$61,080	$2,960	$ —	$ 64,040	$52,417	$2,485	$ —	$ 54,902

(a) Exclusive of depreciation, amortization and accretion shown separately.

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

	Six Months Ended June 30, 2011				Six Months Ended June 30, 2010			
	CCUSA	CCAL	Eliminations	Consolidated Total	CCUSA	CCAL	Eliminations	Consolidated Total
Net revenues:								
Site rental	$860,097	$53,202	$ —	$ 913,299	$772,011	$44,492	$ —	$ 816,503
Network services and other	77,681	8,395	—	86,076	79,121	4,830	—	83,951
Net revenues	937,778	61,597	—	999,375	851,132	49,322	—	900,454
Operating expenses:								
Costs of operations:(a)								
Site rental	222,578	16,980	—	239,558	215,694	13,526	—	229,220
Network services and other	47,533	5,597	—	53,130	52,792	3,431	—	56,223
General and administrative	76,299	9,704	—	86,003	71,840	8,189	—	80,029
Asset write-down charges	10,287	319	—	10,606	4,136	23	—	4,159
Acquisition and integration costs	1,044	—	—	1,044	272	—	—	272
Depreciation, amortization and accretion	260,464	15,000	—	275,464	253,249	14,045	—	267,294
Total operating expenses	618,205	47,600	—	665,805	597,983	39,214	—	637,197
Operating income (loss)	319,573	13,997	—	333,570	253,149	10,108	—	263,257
Interest expense and amortization of deferred financing costs	(252,845)	(11,758)	11,434	(253,169)	(240,330)	(10,012)	9,216	(241,126)
Gains (losses) on purchases and redemptions of debt	—	—	—	—	(66,434)	—	—	(66,434)
Net gain (loss) on interest rate swaps	—	—	—	—	(187,874)	—	—	(187,874)
Interest and other income (expense)	6,870	239	(11,434)	(4,325)	9,279	75	(9,216)	138
Benefit (provision) for income taxes	(3,815)	(1,123)	—	(4,938)	15,929	(904)	—	15,025
Net income (loss)	69,783	1,355	—	71,138	(216,281)	(733)	—	(217,014)
Less: Net income (loss) attributable to the noncontrolling interest	—	250	—	250	—	(210)	—	(210)
Net income (loss) attributable to CCIC stockholders	$69,783	$1,105	$ —	$ 70,888	$(216,281)	$(523)	$ —	$ (216,804)

Capital expenditures	$112,326	$4,364	$ —	$ 116,690	$87,452	$4,313	$ —	$ 91,765

(a) Exclusive of depreciation, amortization and accretion shown separately.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

The following are reconciliations of net income (loss) to Adjusted EBITDA for the three and six months ended June 30, 2011 and 2010.

	Three Months Ended June 30, 2011				Three Months Ended June 30, 2010			
	CCUSA	CCAL	Eliminations	Consolidated Total	CCUSA	CCAL	Eliminations	Consolidated Total
Net income (loss)	$30,251	$763	$ —	$ 31,014	$(97,333)	$(281)	$ —	$ (97,614)
Adjustments to increase (decrease) net income (loss):								
Asset write-down charges	5,930	275	—	6,205	2,574	23	—	2,597
Acquisition and integration costs	490	—	—	490	272	—	—	272
Depreciation, amortization and accretion	130,488	7,703	—	138,191	127,557	6,869	—	134,426
Interest expense and amortization of deferred financing costs	126,484	5,816	(5,817)	126,483	120,058	4,967	(4,680)	120,345
Gains (losses) on purchases and redemptions of debt	—	—	—	—	—	—	—	—
Net gain (loss) on interest rate swaps	—	—	—	—	114,598	—	—	114,598
Interest and other income (expense)	(1,787)	(140)	5,817	3,890	(4,394)	(45)	4,680	241
Benefit (provision) for income taxes	5,184	571	—	5,755	(5,145)	459	—	(4,686)
Stock-based compensation expense	7,758	109	—	7,867	9,880	25	—	9,905
Adjusted EBITDA	$304,798	$15,097	$ —	$ 319,895	$268,067	$12,017	$ —	$ 280,084

	Six Months Ended June 30, 2011				Six Months Ended June 30, 2010			
	CCUSA	CCAL	Eliminations	Consolidated Total	CCUSA	CCAL	Eliminations	Consolidated Total
Net income (loss)	$69,783	$1,355	$ —	$ 71,138	$(216,281)	$(733)	$ —	$ (217,014)
Adjustments to increase (decrease) net income (loss):								
Asset write-down charges	10,287	319	—	10,606	4,136	23	—	4,159
Acquisition and integration costs	1,044	—	—	1,044	272	—	—	272
Depreciation, amortization and accretion	260,464	15,000	—	275,464	253,249	14,045	—	267,294
	252,845	11,758	(11,434)	253,169	240,330	10,012	(9,216)	241,126

Interest expense and amortization of deferred financing costs								
Gains (losses) on purchases and redemptions of debt	—	—	—	—	66,434	—	—	66,434
Net gain (loss) on interest rate swaps	—	—	—	—	187,874	—	—	187,874
Interest and other income (expense)	(6,870)	(239)	11,434	4,325	(9,279)	(75)	9,216	(138)
Benefit (provision) for income taxes	3,815	1,123	—	4,938	(15,929)	904	—	(15,025)
Stock-based compensation expense	17,254	1,278	—	18,532	18,143	1,210	—	19,353
Adjusted EBITDA	$608,622	$30,594	$ —	$ 639,216	$528,949	$25,386	$ —	$ 554,335

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CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—Unaudited (Continued)
(Tabular dollars in thousands, except per share amounts)

9. Stock-Based Compensation

Restricted Stock Awards

	Number of Shares (In thousands of shares)
Shares outstanding at January 1, 2011	4,297
Shares granted(a)	886
Shares vested(b)	(1,559)
Shares forfeited	(53)
Shares outstanding at June 30, 2011	3,571

(a) Weighted-average grant-date fair value of $37.04 per share and a weighted-average requisite service period of 2.5 years. The awards with market conditions included an expected volatility of 48% in the Monte Carlo simulation used to measure grant date fair value.
(b) Fair value on vesting date of $68.0 million.

During the six months ended June 30, 2011, the Company granted 0.5 million shares of restricted stock awards that time vest over a three-year or five-year period. During the six months ended June 30, 2011, the Company granted 0.4 million shares of restricted stock awards ("2011 Performance Awards") which may vest on the third anniversary of the grant date subject to a market condition based upon the Company's common stock price.

The Company recognized stock-based compensation expense related to restricted stock awards of $15.9 million and $16.8 million for the six months ended June 30, 2011 and 2010, respectively. The unrecognized compensation expense (net of estimated forfeitures) related to restricted stock awards as of June 30, 2011 is $40.2 million.

10. Supplemental Cash Flow Information

	Six Months Ended June 30,	
	2011	2010
Supplemental disclosure of cash flow information:		
Interest paid	$201,541	$208,350
Income taxes paid	3,543	2,218
Supplemental disclosure of non-cash financing activities:		
Increase (decrease) in the fair value of forward-starting interest rate swaps	—	(100,242)
Assets acquired through capital leases and installment sales	13,025	5,322

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the response to Part I, Item 1 of this report and the consolidated financial statements of the Company including the related notes and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A")" included in our 2010 Form 10-K. Any capitalized terms used but not defined in this Item have the same meaning given to them in our 2010 Form 10-K. Unless this Form 10-Q indicates otherwise or the context requires, the terms "we," "our," "our company," "the company," or "us" as used in this Form 10-Q refer to Crown Castle International Corp. and its subsidiaries.

General Overview

Overview

As of June 30, 2011, we owned, leased or managed approximately 23,800 towers for wireless communications, including distributed antenna system ("DAS") networks. Revenues generated from our core site rental business represented 91% of our second quarter 2011 consolidated net revenues, of which 94% was attributable to our CCUSA operating segment. The vast majority of our site rental revenues is of a recurring nature and has been contracted for in a prior year. See our 2010 Form 10-K for a further discussion of our business, including our long-term strategy, growth trends in the wireless communications industry and our tower portfolio.

The following are certain highlights of our business fundamentals as of and for the six months ended June 30, 2011.

- Potential growth resulting from wireless network expansion and new entrants (see also the discussion below of wireless industry reports)

We expect wireless carriers will continue their focus on improving network quality and expanding capacity by adding additional antennas and other equipment on our towers.

We expect existing and potential new wireless carrier demand for our towers will result from (1) next generation technologies, (2) continued development of mobile internet applications, (3) adoption of other emerging and embedded wireless devices, (4) increasing smart phone penetration, and (5) wireless carrier focus on expanding voice and data coverage.

Substantially all of our towers can accommodate, either as currently constructed or with appropriate modifications to the tower, additional tenants.

U.S. wireless carriers continue to invest in their networks.

We expect our site rental revenues will grow between 8% and 9% from the full year 2010 to 2011.

- Site rental revenues under long-term customer contracts with contractual escalations

Initial terms of five to 15 years with multiple renewal periods at the option of the tenant of five to ten years each.

Weighted-average remaining term of approximately nine years, exclusive of renewals at the customer's option, representing over $17 billion of expected future cash inflows.

- Revenues predominately from large wireless carriers

Verizon Wireless, AT&T, Sprint Nextel and T-Mobile accounted for 73% of consolidated net revenues.

- Majority of land under our towers under long-term control

Approximately 90% and 69% of our site rental gross margin is derived from towers that we own or control for greater than ten and 20 years, respectively. The aforementioned percentages include towers that reside on land that is owned in fee or where we have perpetual or long-term easements, which represent approximately 34% of our site rental gross margin.

- Relatively fixed tower operating costs with high incremental margins and cash flows on organic revenue growth

Our tower operating costs tend to increase at approximately the rate of inflation and are not typically influenced by new tenant additions.

Our incremental margin on additional site rental revenues represents 89% of the related increase in site rental revenues.

- Minimal sustaining capital expenditure requirements

Sustaining capital expenditures were $7.6 million, which represented less than 1% of net revenues.

- Debt portfolio with long-dated maturities extended over multiple years, with virtually all of such debt having a fixed rate (see "Item 3. Quantitative and Qualitative Disclosures About Market Risk" for a further discussion of our debt)

88% of our debt has fixed rate coupons, and an additional 9% has been effectively converted to fixed rate through December 2011.

Our debt service coverage and leverage ratios were comfortably within their respective covenant requirements. See "Item 2. MD&A—Liquidity and Capital Resources" for a further discussion of our debt covenants.

- Significant cash flows from operations
  - Net cash provided by operating activities was $283.8 million.
  - We believe our site rental business can be characterized as a stable cash flow stream, which we expect to grow as a result of future demand for our towers.
- Capital allocated to drive long-term shareholder value (per share)
  - Historical discretionary investments include (in no particular order): purchasing our own common stock, acquiring towers, acquiring land under towers, selectively constructing towers, improving and structurally enhancing our existing towers, and purchasing or redeeming our debt or preferred stock. See also "Item 2. MD&A—Liquidity and Capital Resources."
  - Discretionary investments included: (1) the purchase of 4.6 million shares of common stock for $192.6 million and (2) $116.7 million in capital expenditures.

The following is a discussion of certain recent events and growth trends which may impact our business and strategy or the U.S. wireless communications industry:

- In March 2011, AT&T entered into a definitive agreement to acquire T-Mobile, subject to regulatory approval and other closing conditions. For the second quarter of 2011, AT&T and T-Mobile accounted for 23% and 11%, respectively, of our consolidated net revenues. As of June 30, 2011, AT&T and T-Mobile are both located on approximately 4,000 of our towers. Net revenues from T-Mobile on these approximately 4,000 towers represent approximately 6% of our consolidated net revenues during the first half of 2011. The weighted-average remaining current term on all of our contractual agreements with AT&T and T-Mobile is approximately 12 and seven years, respectively. If consummated, in whole or in part, this potential acquisition could result in decreased revenues and reduced or delayed demand for our towers and network services as a result of the anticipated integration of these networks and consolidation of duplicate or overlapping parts of the networks. We expect that any termination of customer contracts as a result of the potential acquisition would be spread over multiple years as existing contracts expire. See "Part II—Item 1A. Risk Factors."
- Consumers have increased their use of wireless voice and data services according to recent U.S. wireless industry reports.
  - U.S. wireless data service revenues grew 23% year-over-year to reach $15.4 billion in the first quarter of 2011;[a]
  - Data consumed by the average smartphone user has grown by 89%, from 230 megabytes in the first quarter of 2010 to 435 megabytes in the first quarter of 2011;[b]
  - The U.S. market is the largest wireless market in the world, with revenues estimated to be $186 billion in 2011 and 7% growth compared to 2010;[c] and
  - In the U.S., 38% of mobile consumers now own smartphones, and 55% of those who purchased a new handset in the past three months reported buying a smartphone, up 34% from a year prior.[b]

(a) Source: Chetan Sharma Consulting
(b) Source: The Nielson Company
(c) Source: Deutsche Bank Global Markets Research

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Consolidated Results of Operations

The following discussion of our results of operations should be read in conjunction with our condensed consolidated financial statements and our 2010 Form 10-K. The following discussion of our results of operations is based on our consolidated financial statements prepared in accordance with GAAP, which requires us to make estimates and judgments that affect the reported amounts (see "Item 2. MD&A—Accounting and Reporting Matters—Critical Accounting Policies and Estimates" and note 2 to our consolidated financial statements on our 2010 Form 10-K).

Comparison of Consolidated Results

The following information is derived from our historical consolidated statements of operations for the periods indicated.

	Three Months Ended June 30, 2011		Three Months Ended June 30, 2010		
	Amount	Percent of Net Revenues	Amount	Percent of Net Revenues	Percent Change(b)
	(Dollars in thousands)				
Net revenues:					
Site rental	$457,103	91 %	$409,631	90 %	12 %
Network services and other	43,233	9 %	46,496	10 %	(7)%
Net revenues	500,336	100 %	456,127	100 %	10 %
Operating expenses:					
Costs of operations(a):					
Site rental	121,143	27 %	115,465	28 %	5 %
Network services and other	25,906	60 %	29,927	64 %	(13)%
Total costs of operations	147,049	29 %	145,392	32 %	1 %
General and administrative	41,259	8 %	40,556	9 %	2 %
Asset write-down charges	6,205	1 %	2,597	1 %	*
Acquisition and integration costs	490	—	272	—	*
Depreciation, amortization and accretion	138,191	28 %	134,426	29 %	3 %
Total operating expenses	333,194	66 %	323,243	71 %	3 %
Operating income (loss)	167,142	34 %	132,884	29 %	26 %
Interest expense and amortization of deferred financing costs	(126,483)		(120,345)		
Net gain (loss) in interest rate swaps	—		(114,598)		
Interest and other income (expense)	(3,890)		(241)		
Income (loss) before income taxes	36,769		(102,300)		
Benefit (provision) for income taxes	(5,755)		4,686		
Net income (loss)	31,014		(97,614)		
Less: Net income (loss) attributable to the noncontrolling interest	143		(85)		
Net income (loss) attributable to CCIC stockholders	$30,871		$(97,529)		

* Percentage is not meaningful

(a) Exclusive of depreciation, amortization and accretion shown separately.

(b) Inclusive of the impact of foreign exchange rate fluctuations. See "Item 2. MD&A—Comparison of Operating Segments—CCAL"

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	Six Months Ended June 30, 2011			Six Months Ended June 30, 2010			
	Amount	Percent of Net Revenues		Amount	Percent of Net Revenues		Percent Change(b)
	(Dollars in thousands)						
Net revenues:							
Site rental	$913,299	91	%	$816,503	91	%	12 %
Network services and other	86,076	9	%	83,951	9	%	3 %
Net revenues	999,375	100	%	900,454	100	%	11 %
Operating expenses:							
Costs of operations(a):							
Site rental	239,558	26	%	229,220	28	%	5 %
Network services and other	53,130	62	%	56,223	67	%	(6)%
Total costs of operations	292,688	29	%	285,443	32	%	3 %
General and administrative	86,003	9	%	80,029	9	%	7 %
Asset write-down charges	10,606	1	%	4,159	—		*
Acquisition and integration costs	1,044	—		272	—		*
Depreciation, amortization and accretion	275,464	28	%	267,294	30	%	3 %
Total operating expenses	665,805	67	%	637,197	71	%	4 %
Operating income (loss)	333,570	33	%	263,257	29	%	27 %
Interest expense and amortization of deferred financing costs	(253,169)			(241,126)			
Gains (losses) on purchases and redemption of debt	—			(66,434)			
Net gain (loss) in interest rate swaps	—			(187,874)			
Interest and other income (expense)	(4,325)			138			
Income (loss) before income taxes	76,076			(232,039)			
Benefit (provision) for income taxes	(4,938)			15,025			
Net income (loss)	71,138			(217,014)			
Less: Net income (loss) attributable to the noncontrolling interest	250			(210)			
Net income (loss) attributable to CCIC stockholders	$70,888			$(216,804)			

* Percentage is not meaningful
(a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Inclusive of the impact of foreign exchange rate fluctuations. See "Item 2. MD&A—Comparison of Operating Segments—CCAL"

Second Quarter 2011 and 2010. Our consolidated results of operations for the second quarter of 2011 and 2010, respectively, consist predominately of our CCUSA segment, which accounted for (1) 94% and 95% of consolidated net revenues, (2) 94% and 95% of consolidated gross margins, and (3) 98% and 100% of net income (loss) attributable to CCIC stockholders. Nearly all of the increase in site rental revenues resulted from towers we owned as of June 30, 2010. New tenant additions inclusive of straight-line accounting for certain contractual escalations resulted in an approximately 7% increase in site rental revenues. The remainder of the increase in site rentals was impacted by the following items, in no particular order: renewals or extensions of customer contracts, escalations and cancellations of customer contracts, inclusive of the impact of straight-line accounting. Our operating segment results, including CCUSA, are discussed below (see "Item 2. MD&A—Comparison of Operating Segments").

First Half 2011 and 2010. Our consolidated results of operations for the first half of 2011 and 2010, respectively, consist predominately of our CCUSA segment, which accounted for (1) 94% and 95% of consolidated net revenues, (2) 94% and 95% of consolidated gross margins, and (3) 98% and 100% of net income (loss) attributable to CCIC

stockholders. Nearly all of the increase in site rental revenues resulted from towers we owned as of June 30, 2010. New tenant additions inclusive of straight-line accounting for certain contractual escalations resulted in an approximately 7% increase in site rental revenues. The remainder of the increase in site rentals was impacted by the following items, in no particular order: renewals or extensions of customer contracts, escalations and cancellations of customer contracts, inclusive of the impact of straight-line accounting. Our operating segment results, including CCUSA, are discussed below (see "Item 2. MD&A—Comparison of Operating Segments").

Comparison of Operating Segments

Our reportable operating segments for the second quarter of 2011 are (1) CCUSA, primarily consisting of our U.S. tower operations, and (2) CCAL, our Australian tower operations. Our financial results are reported to management and the board of directors in this manner.

See note 8 to our condensed consolidated financial statements for segment results, our definition of Adjusted EBITDA, and a reconciliation of net income (loss) attributable to CCIC stockholders to Adjusted EBITDA.

Our measurement of profit or loss currently used to evaluate our operating performance and operating segments is earnings before interest, taxes, depreciation, amortization and accretion, as adjusted. Our measure of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, including companies in the tower sector, and is not a measure of performance calculated in accordance with GAAP. Adjusted EBITDA is discussed further under "Item 2. MD&A—Accounting and Reporting Matters-Non-GAAP Financial Measures."

CCUSA—Second Quarter 2011 and 2010

Net revenues for the second quarter of 2011 increased by $37.2 million, or 9%, from the same period in the prior year. This increase in net revenues primarily resulted from an increase in site rental revenues of $41.5 million, or 11%, for the same period. This increase in site rental revenues was impacted by the following items, inclusive of straight-line accounting, in no particular order: new tenant additions across our entire portfolio, renewals or extensions of customer contracts, escalations, and cancellations of customer contracts. Tenant additions were influenced by the previously mentioned growth in the wireless communications industry.

Site rental gross margins for the second quarter of 2011 increased by $38.0 million, or 14%, from the same period in the prior year. The increase in the site rental gross margins was related to the previously mentioned 11% increase in site rental revenues. Site rental gross margins for the second quarter of 2011 increased primarily as a result of the high incremental margins associated with tenant additions given the relatively fixed costs to operate a tower. The $38.0 million incremental margin represents 92% of the related increase in site rental revenues.

Network services and other revenues for the second quarter of 2011 decreased by $4.3 million, or 10%, and the related gross margin increased by $0.7 million, or 4% from the same period in the prior year. The increase in our network services and other gross margin is a reflection of the general volatility in the volume and mix of such work. Our network services business is of a variable nature as these services are not under long-term contracts. The increase in the gross margin percentage on the network services and other revenues relates to a larger percentage of higher margin non-installation services as a percentage of total network services and other revenues.

General and administrative expenses for the second quarter of 2011 decreased by $0.2 million, or less than 1%, from the same period in the prior year and decreased to 8% of net revenues from 9%. General and administrative expenses are inclusive of stock-based compensation charges as discussed further in note 9 to our condensed consolidated financial statements. General and administrative expenses were impacted by a $2.1 million decrease in stock-based compensation charges and an increase related to our DAS networks primarily in connection with our acquisition of NewPath in 2010. Typically, our general and administrative expenses do not significantly increase as a result of the co-location of additional tenants on our towers.

Adjusted EBITDA for the second quarter of 2011 increased by $36.7 million, or 14%, from the same period in the prior year. Adjusted EBITDA was positively impacted by the growth in our site rental business, including the high incremental site rental margin on the tenant additions and cost containment.

Depreciation, amortization and accretion for the second quarter of 2011 increased by $2.9 million, or 2%, from the same period in the prior year. The increase is consistent with the insignificant movement in our fixed assets and intangible assets between the second quarter of 2011 and the second quarter of 2010.

The increase in interest expense and amortization of deferred financing costs of $6.4 million, or 5%, from the second quarter of 2010 to 2011 predominately resulted from a $7.1 million increase in the amortization of interest rate swaps primarily related to the loss on the swaps hedging the refinancing of the 2006 tower revenue notes. During the second quarter of 2010, we recorded losses on interest rate swaps of $114.6 million, which predominately resulted from an increase in the liability for those swaps not subject to hedge accounting due to changes in the LIBOR yield curve. All of our forward-starting swaps were settled during 2010, so no further similar losses should be recorded. For a further discussion of the debt refinancing and the interest rate swaps, see notes 6 and 7 to our consolidated financial statements in the 2010 Form 10-K.

The benefit (provision) for income taxes for the second quarter of 2011 was a provision of $5.2 million, representing a decrease in the benefit of $10.3 million from the same period in the prior year. During the second quarter of 2011 and 2010, our

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provision for federal income taxes was reduced by a partial reversal of the valuation allowance on our deferred tax assets. For the second quarter of 2011 and 2010, the effective tax rate differs from the federal statutory rate predominately due to our federal deferred tax valuation allowance and the net impact of state taxes.

Net income (loss) attributable to CCIC stockholders for the second quarter of 2011 was income of $30.3 million. Net income (loss) attributable to CCIC stockholders for the second quarter of 2010 was a loss of $97.3 million, inclusive of net losses on interest rate swaps of $114.6 million. The change from net loss to net income was predominately due to (1) the previously mentioned charges, (2) growth in our site rental business, partially offset by (3) the previously mentioned change in benefit (provision) for income taxes from an income tax benefit to an income tax provision, and (4) the previously mentioned increase in interest expense of $6.4 million.

CCUSA—First Half of 2011 and 2010

Net revenues for the first half of 2011 increased by $86.6 million, or 10%, from the same period in the prior year. This increase in net revenues primarily resulted from an increase in site rental revenues of $88.1 million, or 11%, for the same period. This increase in site rental revenues was impacted by the following items, inclusive of straight-line accounting, in no particular order: new tenant additions across our entire portfolio, renewals or extensions of customer contracts, escalations, and cancellations of customer contracts. Tenant additions were influenced by the previously mentioned growth in the wireless communications industry.

Site rental gross margins for the first half of 2011 increased by $81.2 million, or 15%, from the same period in the prior year. The increase in the site rental gross margins was related to the previously mentioned 11% increase in site rental revenues. Site rental gross margins for the first half of 2011 increased primarily as a result of the high incremental margins associated with tenant additions given the relatively fixed costs to operate a tower. The $81.2 million incremental margin represents 92% of the related increase in site rental revenues.

Network services and other revenues for the first half of 2011 decreased by $1.4 million, or 2%, and the related gross margin increased by $3.8 million, or 15% from the same period in the prior year. The increase in our network services and other gross margin is a reflection of the general volatility in the volume and mix of such work. Our network services business is of a variable nature as these services are not under long-term contracts. The increase in the gross margin percentage on the network services and other revenues relates to a larger percentage of higher margin non-installation services as a percentage of total network services and other revenues.

General and administrative expenses for the first half of 2011 increased by $4.5 million, or 6%, from the same period in the prior year. General and administrative expenses are inclusive of stock-based compensation charges as discussed further in note 9 to our condensed consolidated financial statements. General and administrative expenses primarily increased related to our DAS networks primarily in connection with our acquisition of NewPath in 2010. General and administrative expenses were 8% of net revenues for both the second quarter of 2011 and 2010. Typically, our general and administrative expenses do not significantly increase as a result of the co-location of additional tenants on our towers.

Adjusted EBITDA for the first half of 2011 increased by $79.7 million, or 15%, from the same period in the prior year. Adjusted EBITDA was positively impacted by the growth in our site rental business, including the high incremental site rental margin on the tenant additions and cost containment.

Depreciation, amortization and accretion for the first half of 2011 increased by $7.2 million, or 3%, from the same period in the prior year. The increase is consistent with the insignificant movement in our fixed assets and intangible assets between the second quarter of 2011 and the second quarter of 2010.

During the first half of 2010, we repaid or purchased $2.1 billion of face value debt using cash from our issuances of debt in order to extend the maturities of our debt portfolio. As a result of purchasing and early retiring certain of our debt, we incurred a net loss of $66.4 million. The increase in interest expense and amortization of deferred financing costs of $12.5 million, or 5%, from the first half of 2010 to 2011 predominately resulted from a $14.0 million increase in the amortization of interest rate swaps primarily related to the loss on the swaps hedging the refinancing of the 2006 tower revenue notes. During the second half of 2010, we recorded losses on interest rate swaps of $187.9 million, which predominately resulted from an increase in the liability for those swaps not subject to hedge accounting due to changes in the LIBOR yield curve. All of our forward-starting swaps were settled during 2010, so no further similar losses should be recorded. For a further discussion of the debt refinancing and the interest rate swaps, see notes 6 and 7 to our consolidated financial statements in the 2010 Form 10-K.

The benefit (provision) for income taxes for the first half of 2011 was a provision of $3.8 million, representing a decrease in the benefit of $19.7 million from the same period in the prior year. During the first half of 2011 and 2010, our provision for federal income taxes was reduced by a partial reversal of the valuation allowance on our deferred tax assets. For the first half of

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2011 and 2010, the effective tax rate differs from the federal statutory rate predominately due to our federal deferred tax valuation allowance and the net impact of state taxes.
Net income (loss) attributable to CCIC stockholders for the first half of 2011 was income of $69.8 million. Net income (loss) attributable to CCIC stockholders for the first half of 2010 was a loss of $216.3 million inclusive of (1) net losses on interest rate swaps of $187.9 million and (2) net losses from repayments and purchases and early retirement of debt of $66.4 million. The change from net loss to net income was predominately due to (1) the previously mentioned charges, (2) growth in our site rental business, partially offset by (3) the previously mentioned change in benefit (provision) for income taxes from an income tax benefit to an income tax provision, and (4) the previously mentioned increase in interest expense of $12.5 million.
CCAL—Second Quarter 2011 and 2010
The increases and decreases between the second quarter of 2011 and 2010 were inclusive of exchange rate fluctuations. The average exchange rate of one Australian dollar expressed in U.S. dollars for the second quarter of 2011 was approximately 1.06, an increase of 20% from approximately 0.88 for the same period in the prior year. See "Item 3. Quantitative and Qualitative Disclosures About Market Risk."
Total net revenues for the second quarter of 2011 increased by $7.0 million, or 29%, from the same period in the prior year. Site rental revenues for the second quarter of 2011 increased by $6.0 million, or 28%, from the same period in the prior year. The increase in the exchange rate positively impacted net revenues and site rental revenues by approximately $5.2 million and $4.6 million, respectively, and accounted for an increase of 21% and 21%, respectively, for the second quarter of 2011 from the same period in the prior year. Site rental revenues were also impacted by various other factors, inclusive of straight-line accounting, including, in no particular order, tenant additions on our towers, renewals of customer contracts, escalations and cancellations of customer contracts.
Site rental gross margins increased by $3.8 million, or 26%, for the second quarter of 2011, from $14.9 million, for the second quarter of 2010. Adjusted EBITDA for the second quarter of 2011 increased by $3.1 million, or 26%, from the same period in the prior year. The increases in the site rental gross margin and Adjusted EBITDA were primarily due to exchange rate fluctuations.
Net income (loss) attributable to CCIC stockholders for the second quarter of 2011 was net income of $0.6 million, compared to a net loss of $0.2 million for the second quarter of 2010. The change from net loss to net income was primarily driven by the previously mentioned increase in net revenues.
CCAL—First Half of 2011 and 2010
The increases and decreases between the first half of 2011 and 2010 were inclusive of exchange rate fluctuations. The average exchange rate of one Australian dollar expressed in U.S. dollars for the second quarter of 2011 was approximately 1.03, an increase of 16% from approximately 0.89 for the same period in the prior year. See "Item 3. Quantitative and Qualitative Disclosures About Market Risk."
Total net revenues for the first half of 2011 increased by $12.3 million, or 25%, from the same period in the prior year. Site rental revenues for the first half of 2011 increased by $8.7 million, or 20%, from the same period in the prior year. The increase in the exchange rate positively impacted net revenues and site rental revenues by approximately $8.4 million and $7.2 million, respectively, and accounted for an increase of 17% and 16% respectively, for the first half of 2011 from the same period in the prior year. Site rental revenues were also impacted by various other factors, inclusive of straight-line accounting, including, in no particular order, tenant additions on our towers, renewals of customer contracts, escalations and cancellations of customer contracts. Net revenues were also impacted by a $3.6 million increase in network services and other revenues.
Site rental gross margins increased by $5.3 million, or 17%, for the first half of 2011, from $31.0 million for the first half of 2010. Adjusted EBITDA for the first half of 2011 increased by $5.2 million, or 21%, from the same period in the prior year. The increases in site rental gross margin and Adjusted EBITDA were primarily due to exchange rate fluctuations.
Net income (loss) attributable to CCIC stockholders for the first half of 2011 was net income of $1.1 million, compared to a net loss of $0.5 million for the first half of 2010. The change from net loss to net income was primarily driven by the previously mentioned increase in the network services business, which was primarily driven by new tenant activity.

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Liquidity and Capital Resources

Overview

General. We believe our site rental business can be characterized as a stable cash flow stream generated under long-term contracts (see "Item 2. MD&A—General Overview—Overview"). Since we became a public company in 1998, our cash provided by operating activities (net of cash interest payments) has exceeded our sustaining capital expenditures. For the foreseeable future, we expect to continue to generate cash provided by operating activities that will be available for discretionary investments. In addition to investing cash provided by operating activities we may also, in certain circumstances, use debt financings and issuances of equity or equity related securities to fund discretionary investments.

We seek to allocate the cash produced by our operations in a manner that will enhance per share operating results. Our historical discretionary investments include (in no particular order): purchasing our common stock, acquiring towers, acquiring land under towers, selectively constructing towers, improving and structurally enhancing our existing towers, and purchasing or redeeming our debt or preferred stock. We have never declared or paid any cash dividend on our common stock. It is our current policy to retain our cash provided by operating activities to engage in discretionary investments. Periodically, we assess the future declaration and payment of cash dividends, if any, based on the then-current conditions, including our earnings, cash provided by operating activities, capital requirements, financial condition, our relative market capitalization, taxable income, taxpayer status, and other factors deemed relevant by our board of directors.

We seek to maintain a capital structure that we believe drives long-term stockholder value and optimizes our weighted-average cost of capital. We target a leverage ratio of approximately five times Adjusted EBITDA and interest coverage of approximately three times Adjusted EBITDA, subject to various factors such as the availability and cost of capital and the potential long-term return on our discretionary investments. Based on market conditions, cost of capital and opportunities, we may choose to increase or decrease our leverage and coverage from these targets for periods of time. Anticipated future growth in site rental cash flows and corresponding increases in Adjusted EBITDA should reduce our leverage ratio. Conversely, as our cash flow and Adjusted EBITDA grow, we may seek to increase our debt in nominal dollars to maintain or achieve a certain targeted leverage.

Liquidity Position. The following is a summary of our capitalization and liquidity position. See "Item 3. Quantitative and Qualitative Disclosures About Market Risk" and note 2 to our condensed consolidated financial statements for additional information regarding our debt.

	June 30, 2011 (In thousands of dollars)
Cash and cash equivalents(a)	$ 108,116
Undrawn revolver availability(b)	262,000
Debt and other long-term obligations	6,816,258
Redeemable preferred stock	317,045
Total equity	2,368,792

(a) Exclusive of $198.6 million of restricted cash.

(b) Availability at any point in time is subject to certain restrictions based on the maintenance of financial covenants contained in our credit agreement. See "Item 2. MD&A—Liquidity and Capital Resources—Financing Activities" and "Item 2. MD&A—Liquidity and Capital Resources—Debt Covenants."

Over the next 12 months, we expect that our cash on hand and cash flows from operating activities (net of cash interest payments) should be sufficient to cover our expected (1) debt service obligations of $30.7 million (principal repayments) and (2) capital expenditures of roughly $300 million (sustaining and discretionary). As CCIC is a holding company, our cash flow from operations is generated by our operating subsidiaries.

Over the next 12 months, we have no debt maturities other than nominal principal payments on amortizing debt. We may utilize cash flow from operations to repay some or all of the $188.0 million outstanding under our revolver prior to its maturity in September 2013. We do not anticipate the need to access the capital markets to refinance our existing debt until at least 2014 when our term loans mature ($622.4 million outstanding as of June 30, 2011). Our 6.25%

convertible preferred stock requires redemption in August 2012 of approximately $318 million plus any unpaid dividends on that preferred stock. Prior to August 2012, the holders of the 6.25% convertible preferred stock may convert the preferred stock into an aggregate 8.6 million common shares at a conversion price of $36.875 per share of common stock. If our common stock price were to remain at or above current levels, we anticipate that the vast majority of the 6.25% convertible preferred stock will be converted into common shares prior to August 2012, since it would be in the holder's economic interest to so convert. If the 6.25% convertible preferred stock is not still outstanding at August 2012, we may choose to fund the August 2012 redemption by any combination of the following: using cash on hand, borrowing under our revolver, accessing the capital markets and using cash generated from operations. In addition,

we may utilize our right to convert the preferred stock if our common stock trades at or above a specific threshold ($44.25 per share for 20 out of 30 consecutive trading days). We may also make purchases of the preferred stock using cash prior to August 2012. See "Item 3. Quantitative and Qualitative Disclosures About Market Risk" for a tabular presentation of our debt maturities as of June 30, 2011.

Summary Cash Flow Information

	Six Months Ended June 30,		
	2011	2010	Change
	(In thousands of dollars)		
Net cash provided by (used for):			
Operating activities	$283,809	$248,207	$35,602
Investing activities	(128,236)	(112,220)	(16,016)
Financing activities	(160,531)	(659,259)	498,728
Effect of exchange rate changes on cash	543	(787)	1,330
Net increase (decrease) in cash and cash equivalents	$(4,415)	$(524,059)	$519,644

Operating Activities

The increase in net cash provided by operating activities for the second quarter of 2011 of $35.6 million, or 14%, from 2010, was primarily due to growth in our core site rental business. Changes in working capital, particularly changes in deferred site rental receivables, deferred rental revenues, prepaid ground leases, restricted cash and accrued interest, can have a significant impact on our net cash from operating activities, largely due to the timing of payments and receipts. We expect to grow our cash flow provided by operating activities in the future (exclusive of movements in working capital) if we realize expected growth in our site rental business.

Investing Activities

Capital Expenditures.

	Six Months Ended June 30,		
	2011	2010	Change
	(In thousands of dollars)		
Discretionary:			
Land purchases	$52,870	$51,000	$1,870
Tower improvements and other	35,520	25,350	10,170
Construction of towers	20,673	5,963	14,710
Sustaining	7,627	9,452	(1,825)
Total	$116,690	$91,765	$24,925

Other than sustaining capital expenditures, which we expect to be approximately $20 million to $25 million for the year ended December 31, 2011, our capital expenditures are discretionary and are made with respect to activities which we believe exhibit sufficient potential to improve our long-term results of operations on a per share basis. We expect to use roughly $300 million of our cash flow on capital expenditures (sustaining and discretionary) for full year 2011, with less than one-third of our total capital expenditures targeted for our existing tower assets related to customer installations and related capacity improvement. Our decisions regarding capital expenditures are influenced by the availability and cost of capital and expected returns on alternative investments.

Tower improvement capital expenditures typically vary based on (1) the type of work performed on the towers, with the installation of a new antenna typically requiring greater capital expenditures than a modification to an existing installation and (2) the existing capacity of the tower prior to installation. Tower construction capital expenditures increased as a result of additional DAS network builds.

Financing Activities

We seek to allocate cash produced by our operations in a manner that will enhance per share operating results, which may include various financing activities such as (in no particular order) purchasing our common stock and purchasing or redeeming our debt or preferred stock. During the first half of 2011, our financing activities predominately related to net borrowings under our revolver and discretionary purchases of our common stock.

Revolving Credit Agreement. The proceeds of our revolver may be used for general corporate purposes, which may include

the financing of capital expenditures, acquisitions and purchases of our common stock. Typically, we use our revolver to fund discretionary investments and not for operating activities such as working capital, which are typically funded by cash flows from operations. In June 2011, CCOC amended the revolver to increase the aggregate revolving commitment availability by $50.0 million to $450.0 million. The following table summarizes our borrowing activity under our revolver during the six months ended June 30, 2011.

	Three Months Ended June 30, 2011	Six Months Ended June 30, 2011
	(In thousands of dollars)	
Maximum month-end balance during the period	$188,000	$188,000
Average daily balance	140,077	141,199
Outstanding at the end of the period	188,000	188,000
Weighted average interest rate based on average daily balance during the period	2.4 %	2.4 %
Weighted average interest rate on balance outstanding at the end of the period	2.4 %	2.4 %

Common Stock Activity. As of June 30, 2011 and December 31, 2010, we had 287.1 million and 290.8 million common shares outstanding, respectively. During the first half of 2011, we purchased 4.6 million shares of common stock at an average price of $41.52 per share utilizing $192.6 million in cash.

Debt Covenants

We currently have no financial covenant violations, and based upon our current expectations, we believe our operating results will be sufficient to comply with our debt covenants. The following is the financial maintenance covenants under our debt agreements, exclusive of cash trap reserve covenants. See our 2010 Form 10-K for a further discussion of our debt covenants, certain restrictive covenants and factors that are likely to determine our subsidiaries' ability to comply with current and future debt covenants.

	Debt	Current Covenant Requirement	As of June 30, 2011(d)	At Inception(d)
Consolidated Leverage Ratio(a)	Credit Agreement	≤7.50	5.3	8.9
Consolidated Interest Coverage Ratio(b)(c)	Credit Agreement	≥2.00	3.1	1.9

(a) For consolidated CCIC, this ratio is calculated as the ratio of Consolidated Total Debt (as defined in the credit agreement and calculated in accordance with GAAP) to Consolidated Adjusted EBITDA (as defined in the credit agreement) for the most recent completed quarter multiplied by four; at inception, the covenant requirement was less than 9.25 and decreased thereafter in accordance with the credit agreement. Consolidated Adjusted EBITDA is calculated in the same manner as Adjusted EBITDA used in our segment reporting, which is discussed further in "Item 2. MD&A—Accounting and Reporting Matters—Non-GAAP Financial Measures" and note 8 to our condensed consolidated financial statements.

(b) For consolidated CCIC, this ratio is calculated as the ratio of Consolidated Adjusted EBITDA for the most recent completed quarter multiplied by four to Consolidated Pro forma Debt Service (as defined in the credit agreement). Consolidated Pro Form Debt Service is calculated as interest to be paid over the succeeding 12 months on the principal balance of debt then outstanding based on the then current interest rate for such debt.

(c) In addition, the credit agreement contains covenants related to the debt service coverage ratios of 2.00, 1.75 and 1.75, respectively, for the 2010 tower revenue notes, 2009 securitized notes and 7.75% secured notes, which are calculated in substantially the same manner as the covenants in the respective debt agreements discussed under the cash trap reserve covenants below. These covenants in the credit agreement are more stringent than the cash trap covenants in the respective debt agreements.

(d) The covenant requirement ratios have become more stringent since the inception date in accordance with the credit agreement. The covenant requirement ratios were in compliance with the credit agreement at the date of inception.

The following are the ratios applicable to the cash trap reserve covenants under our debt agreements that could require the cash flows generated by the issuers and their subsidiaries to be deposited in a reserve account and not released to us.

	Debt	Current Covenant Requirement(a)	As of June 30, 2011	At Inception
Debt Service Coverage Ratio(b)	2010 Tower Revenue Notes	>1.75	3.5	3.1
Debt Service Coverage Ratio(b)	2009 Securitized Notes	>1.30	2.8	2.4
Consolidated Fixed Charge Coverage Ratio(b)	7.75% Secured Notes	>1.35	3.0	2.5

(a) The 2009 securitized notes and 2010 tower revenue notes also have amortization coverage thresholds of 1.15 and 1.45, respectively, which could result in applying current and future cash in the reserve account to prepay the debt with applicable prepayment consideration. For the 7.75% secured notes, if the Consolidated Fixed Charge Coverage Ratio is equal to or less than 1.20 and the aggregate amount of cash deposited in the reserve account exceeds $100.0 million, the issuing subsidiaries will be required to commence an offer to purchase the 7.75% secured notes using the cash in the reserve account. See note (b) below for a discussion of the calculation of the Debt Service Coverage Ratio and Consolidated Fixed Charge Coverage Ratio.

(b) The Debt Service Coverage Ratio and Consolidated Fixed Charge Coverage Ratio are both calculated as site rental revenue (in accordance with GAAP), less: (1) cost of operations (in accordance with GAAP), (2) straight-line rental revenues, (3) straight-line ground lease expenses, (4) management fees, and (5) sustaining capital expenditures, using the results for the previous 12 months then ended to the amount of interest to be paid over the succeeding 12 months per the terms of the respective debt agreement.

Accounting and Reporting Matters

Critical Accounting Policies and Estimates

Our critical accounting policies and estimates are those that we believe (1) are most important to the portrayal of our financial condition and results of operations and (2) require our most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The critical accounting policies and estimates are not intended to be a comprehensive list of our accounting policies and estimates. In many cases, the accounting treatment of a particular transaction is specifically dictated by GAAP, with no need for management's judgment. In other cases, management is required to exercise judgment in the application of accounting principles with respect to particular transactions. Our critical accounting policies and estimates as of December 31, 2010 are described in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and in note 2 of our consolidated financial statements in our 2010 Form 10-K. The critical accounting policies and estimates for the first half of 2011 have not changed from the critical accounting policies for the year ended December 31, 2010.

In the future, the potential merger of AT&T and T-Mobile may trigger a review of our long-lived assets for impairment. See also "Item 2. MD&A—General Overview—Overview" for a discussion of the potential merger of AT&T and T-Mobile.

Impact of Accounting Standards Issued But Not Yet Adopted and Those Adopted in 2011

No accounting pronouncements adopted during the six months ended June 30, 2011 had a material impact on our consolidated financial statements. No new accounting pronouncements issued during the six months ended June 30, 2011 are expected to have a material impact on our consolidated financial statements.

Non-GAAP Financial Measures

Our measurement of profit or loss currently used to evaluate the operating performance of our operating segments is earnings before interest, taxes, depreciation, amortization and accretion, as adjusted, or Adjusted EBITDA. Our definition of Adjusted EBITDA is set forth in note 8 to our condensed consolidated financial statements. Our measure of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, including companies in the tower sector, and is not a measure of performance calculated in accordance with GAAP. Adjusted EBITDA should not be considered in isolation or as a substitute for operating income or loss, net income or loss, cash flows provided by (used for) operating, investing and financing activities or other income statement or cash flow statement data prepared in accordance with GAAP.

We believe Adjusted EBITDA is useful to an investor in evaluating our operating performance because:

- it is the primary measure used by our management to evaluate the economic productivity of our operations, including the efficiency of our employees and the profitability associated with their performance, the realization of contract revenues under our long-term contracts, our ability to obtain and maintain our customers and our ability to operate our site rental business effectively;
- it is the primary measure of profit and loss used by our management for purposes of making decisions about allocating resources to, and assessing the performance of, our operating segments;
- it is similar to the measure of current financial performance generally used in our debt covenant calculations;
- although specific definitions may vary, it is widely used in the tower sector to measure operating performance without regard to items such as depreciation, amortization and accretion which can vary depending upon accounting methods and the book value of assets; and
- we believe it helps investors meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our operating results.

Our management uses Adjusted EBITDA:

- with respect to compliance with our debt covenants, which require us to maintain certain financial ratios including, or similar to, Adjusted EBITDA;
- as the primary measure of profit and loss for purposes of making decisions about allocating resources to, and assessing the performance of, our operating segments;
- as a performance goal in employee annual incentive compensation;
-

as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis as it removes the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our operating results;

- in presentations to our board of directors to enable it to have the same measurement of operating performance used by management;
- for planning purposes, including preparation of our annual operating budget;
- as a valuation measure in strategic analyses in connection with the purchase and sale of assets; and
- in determining self-imposed limits on our debt levels, including the evaluation of our leverage ratio and interest coverage ratio.

There are material limitations to using a measure such as Adjusted EBITDA, including the difficulty associated with comparing results among more than one company, including our competitors, and the inability to analyze certain significant items, including depreciation and interest expense, that directly affect our net income or loss. Management compensates for these limitations by considering the economic effect of the excluded expense items independently as well as in connection with their analysis of net income (loss).

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The following section updates "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our 2010 Form 10-K and should be read in conjunction with that report as well as our condensed consolidated financial statements included in Part 1, Item 1 of this report.

Interest Rate Risk

Our interest rate risk relates primarily to the impact of interest rate movements on the following:

- the potential refinancing of our existing debt;
- our $810.4 million of floating rate debt representing approximately 12% of total debt, of which $600.0 million has been fixed until December 2011 through interest rate swaps; and
- potential future borrowings of incremental debt.

The following tables provide information about our market risk related to changes in interest rates. The future principal payments and weighted-average interest rates are presented as of June 30, 2011. These debt maturities reflect contractual maturity dates and do not consider the impact of the principal payments that commence if the applicable debt is not repaid or refinanced on or prior to the anticipated repayment dates on the tower revenue notes (see footnote (c)). See note 2 to our condensed consolidated financial statements for additional information regarding our debt.

	Future Principal Payments and Interest Rates by the Debt Instruments' Contractual Year of Maturity							
	2011	2012	2013	2014	2015	Thereafter	Total	Fair Value(a)
	(Dollars in thousands)							
Debt:								
Fixed rate(c)	$12,455	$24,146	$23,852	$23,815	$890,997	$5,111,482 (c)	$6,086,747 (c)	$6,419,765
Average interest rate(b)(c)	5.6 %	5.6 %	5.8 %	5.8 %	8.9 %	9.3 % (c)	9.2 % (c)	
Variable rate	$3,250	$6,500	$194,500	$606,125	$—	$—	$810,375	$802,882
Average interest rate(d)	1.7 %	1.7 %	2.3 %	1.7 %	— %	— %	1.8 %	

(a) The fair value of our debt is based on indicative quotes (that is, non-binding quotes) from brokers that require judgment to interpret market information, including implied credit spreads for similar borrowings on recent trades or bid/ask offers. These fair values are not necessarily indicative of the amount which could be realized in a current market exchange.

(b) The average interest rate represents the weighted-average stated coupon rate (see footnote (c)).

(c) The impact of principal payments that commence if the applicable debt is not repaid or refinanced on or prior to the anticipated repayment dates are not considered. The anticipated repayment dates are 2015, 2017 and 2020, as

applicable, for the 2010 tower revenue notes. If the tower revenue notes are not repaid in full by their anticipated repayment dates, the applicable interest rate increases by an additional approximately 5% per annum and monthly principal payments commence using the Excess Cash Flow of the issuers of the tower revenue notes. The tower revenue notes are presented based on their contractual maturity dates between 2035 and 2040 and include the impact of an assumed 5% increase in interest rate that would occur following the anticipated repayment dates but exclude the impact of monthly principal payments that would commence using Excess Cash Flow of the issuers of the tower revenue notes. The full year 2010 Excess Cash Flow of the issuers was approximately $425.0 million.

(d) The interest rate represents the weighted-average rate currently in effect and excludes the impact of interest rate swaps. We have effectively fixed the interest rate on $600.0 million of debt at approximately 1.3% (plus the applicable credit spread) through an interest rate swap until December 2011.

Foreign Currency Risk

The vast majority of our foreign currency risk is related to the Australian dollar which is the functional currency of CCAL. CCAL represented 6% of our consolidated net revenues and 4% of our operating income for the six months ended June 30, 2011. Over the past year and five years, the Australian dollar has strengthened by 24% and 43%, respectively, against the U.S. dollar. We believe the risk related to our financial instruments (exclusive of inter-company financing deemed a long-term investment) denominated in Australian dollars should not be material to our financial condition.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Company conducted an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective in alerting them in a timely manner to material information relating to the Company required to be included in the Company's periodic reports under the Securities Exchange Act of 1934.

Changes in Internal Control Over Financial Reporting

There have been no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II—OTHER INFORMATION

ITEM 1A. RISK FACTORS

You should carefully consider the risk factor below, as well as the other information contained in this document and our 2010 Form 10-K, including additional risk factors discussed in "Item 1A. Risk Factors" in our 2010 Form 10-K. The following risk factor is included below to update this specific risk factor from the Form 10-K with the respect to certain matters relating to AT&T's potential acquisition of T-Mobile.

A substantial portion of our revenues is derived from a small number of customers, and the loss, consolidation or financial instability of any of our limited number of customers may materially decrease revenues and reduce demand for our towers and network services.

For the six months ended June 30, 2011, approximately 73% of our consolidated net revenues was derived from AT&T, Verizon Wireless, Sprint and T-Mobile, which represented 23%, 20%, 19% and 11%, respectively, of our consolidated net revenues. The loss of any one of our large customers as a result of bankruptcy, insolvency, consolidation, roaming, joint development, resale agreements by our customers, merger with other customers of ours or otherwise may result in (1) a material decrease in our revenues, (2) uncollectible account receivables, (3) an impairment of our deferred site rental receivables, tower assets, site rental contracts and customer relationships intangible assets, and (4) other adverse effects to our business. We cannot guarantee that contracts with our major customers will not be terminated or that these customers will renew their contracts with us.

Consolidation among our customers will likely result in duplicate or overlapping parts of networks, which may result in a reduction of cell sites and impact revenues from our towers. In addition, consolidation may result in a reduction in such customers' future capital expenditures in the aggregate because their expansion plans may be similar. Any industry consolidation could decrease the demand for our towers, which in turn may result in a reduction in our revenues and cash flows.

Recent examples of consolidation include Verizon Wireless acquiring Alltel in 2009. In addition, Sprint merged with Nextel in August 2005, resulting in their use of two separate wireless technologies. During 2010, Sprint announced multi-year network plans to consolidate their multiple network technologies, including the elimination of their narrow-band push-to-talk network, referred to as iDEN, which is scheduled to be phased out over a period of time beginning in 2013. These plans may result in Sprint not renewing certain contracts with us.

In March 2011, AT&T entered into a definitive agreement to acquire T-Mobile, subject to regulatory approval and other closing conditions. This potential acquisition could decrease revenues and reduce or delay demand for our towers and network services, as a result of the anticipated integration of these networks and related duplicate or overlapping parts of the networks. See "Item 2. MD&A—General Overview" and "Item 2—MD&A—Accounting and Reporting Matters."

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes information with respect to purchase of our equity securities during the second quarter of 2011:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs
	(In thousands)			
April 1 - April 30, 2011	246	$41.86	—	—
May 1 - May 31, 2011	3,094	41.64	—	—
June 1 - June 30, 2011	272	41.15	—	—

Total	3,612	$41.62	—	—

We paid $150.3 million in cash to effect these purchases. Virtually all of these purchases were made in the open market.

ITEM 6. EXHIBITS

Exhibit No.	Description
(a) 3.1	Amended and Restated Certificate of Incorporation of Crown Castle International Corp., dated May 24, 2007
(b) 3.2	Certificate of Amendment of Amended and Restated Certificate of Incorporation of Crown Castle International Corp., effective May 24, 2011
(a) 3.3	Amended and Restated By-laws of Crown Castle International Corp., dated May 24, 2007
(b) 3.4	Amendment to Amended and Restated By-Laws of Crown Castle International Corp., effective May 24, 2011
(c) 10.1	Crown Castle International Corp. 2011 EMT Annual Incentive Plan
(c) 10.2	Summary of Non-Employee Director Compensation
31.2	Certification of Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

(a) Incorporated by reference to the exhibit previously filed by the Registrant on Form 8-K (Registration No. 001-16441) on May 30, 2007.

(b) Incorporated by reference to the exhibit previously filed by the Registrant on Form 8-K (Registration No. 001-16441) on May 26, 2011.

(c) Incorporated by reference to the exhibit previously filed by the Registrant on Form 8-K (Registration No. 001-16441) on February 16, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CROWN CASTLE INTERNATIONAL CORP.

Date: August 5, 2011	By: /s/ Jay A. Brown Jay A. Brown Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)
Date: August 5, 2011	By: /s/ Rob A. Fisher Rob A. Fisher Vice President and Controller (Principal Accounting Officer)

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