

GALLAGHER ARTHUR J & CO  
 Form 4  
 November 15, 2006

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**WIMMER JAMES R**

2. Issuer Name and Ticker or Trading Symbol  
**GALLAGHER ARTHUR J & CO [AJG]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

**ARTHUR J. GALLAGHER & CO., TWO PIERCE PLACE**

(Street)

**ITASCA, IL 60143**

(City) (State) (Zip)

3. Date of Earliest Transaction (Month/Day/Year)  
**11/14/2006**

Director  10% Owner  
 Officer (give title below)  Other (specify below)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership: Beneficial or Indirect (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V Amount (A) or (D) Price   |   |  |   |
| Common Stock                    | 11/14/2006                           |  | S                              | 5,000 D \$ 28.1718  | 10,000  | D  |   |
| Common Stock                    |                                      |  |                                |   | 8,000   | I  | by Spouse   |
| Common Stock (restricted)       |                                      |  |                                |   | 4,000   | D  |   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable<br>Expiration Date                      | Title<br>Amount or Number of Shares                           |
| Non-Qualified Stock Option (right to buy)  | \$ 5.79  |                                      |  |                                |   | 08/21/2003 <sup>(1)</sup> 05/20/2013                     | Common Stock 1,500  |
| Non-Qualified Stock Option (right to buy)  | \$ 10.58   |                                      |  |                                |   | <sup>(1)</sup> 05/17/2014                                | Common Stock 1,500  |
| Non-Qualified Stock Option (right to buy)  | \$ 10.86   |                                      |  |                                |   | <sup>(1)</sup> 05/13/2012                                | Common Stock 1,000  |
| Non-Qualified Stock Option (right to buy)  | \$ 18.5  |                                      |  |                                |   | <sup>(2)</sup> 06/20/2010                                | Common Stock 24,000   |
| Non-Qualified Stock Option (right to buy)  | \$ 25.79   |                                      |  |                                |   | 05/21/2004 <sup>(2)</sup> 05/20/2013                     | Common Stock 25,000   |
| Non-Qualified Stock Option (right to buy)  | \$ 26.11   |                                      |  |                                |   | <sup>(2)</sup> 05/21/2011                                | Common Stock 25,000   |
| Non-Qualified Stock Option (right to buy)  | \$ 27.03   |                                      |  |                                |   | <sup>(1)</sup> 05/15/2016                                | Common Stock 7,760  |
| Non-Qualified Stock Option (right to buy)  | \$ 27.1  |                                      |  |                                |   | <sup>(1)</sup> 05/16/2015                                | Common Stock 30,500   |
| Non-Qualified Stock Option (right to buy)  | \$ 30.58   |                                      |  |                                |   | <sup>(2)</sup> 05/17/2014                                | Common Stock 25,000   |

|   |          |     |            |                 |        |
|---|----------|-----|------------|-----------------|--------|
| Non-Qualified<br>Stock Option<br>(right to buy) | \$ 35.86 | (2) | 05/13/2012 | Common<br>Stock | 25,000 |
|---|----------|-----|------------|-----------------|--------|

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |         |       |
|---|---------------|-----------|---------|-------|
|   | Director      | 10% Owner | Officer | Other |
| WIMMER JAMES R<br>ARTHUR J. GALLAGHER & CO.<br>TWO PIERCE PLACE<br>ITASCA, IL 60143 | X             |           |         |       |

## Signatures

|   |            |
|---|------------|
| By: John C. Rosengren For: James R.<br>Wimmer | 11/15/2006 |
| **Signature of Reporting Person               | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The stock option becomes exercisable in four equal quarterly installments, commencing three months after the date of grant. Option expires upon death or retirement of director.
  - (2) The stock option becomes exercisable in three equal annual installments, commencing one year after the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.