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GENERAL MOTORS CORP
Form 8-K
February 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) February 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|---|---|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act

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(17 CFR 230.425)

- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On February 1, 2006 General Motors Corporation (GM) issued a news release announcing January 2006 sales. The release is as follows:

GM Reports 296,003 Deliveries in January, Up 6 Percent
Cadillac, HUMMER, Pontiac, Saab and Saturn Post Sales Increases
Deliveries of Chevrolet Tahoe Up 53 Percent; Large Utility Sales Rise 23 Percent
Launch Vehicle Momentum Continues, Paced by DTS, Lucerne, HHR, Impala, G6 and H3

DETROIT - General Motors dealers in the United States sold 296,003 new cars and trucks in January, up 6 percent compared to the same month a year ago. Car sales were up 15 percent and truck sales were comparable to year-ago levels (-0.5 percent).

"We had solid results in January and showed some very encouraging pockets of strength," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Dealers reported improving traffic in their showrooms and internet lead generation as the month progressed and consumers became aware of our aggressive reduction in sticker prices. Recent new segment entries, Chevrolet HHR, Buick Lucerne and HUMMER H3, continue to accelerate, and we had terrific sales performance for Cadillac DTS, Chevrolet Impala and Pontiac G6. We also had a very encouraging start for the new Chevy Tahoe."

GM's January deliveries were led by a 23 percent increase in full-size sport utility sales. Chevrolet Tahoe, which had a 53 percent sales increase, paced large utility deliveries. Sales of the all-new 2007 Tahoe are off to a strong start, and production of GM's other all-new full-size utilities, GMC Yukon and Cadillac Escalade, is ramping up.

LaNeve went on to explain that while it was early in the launch of GM's all-new full-size utilities, there are a number of positive signs. "Dealers, consumers and third parties have reacted very enthusiastically to these segment-leading new vehicles," LaNeve said. "Sales, production, inventory turn rates and dealer orders are all ahead of plan. It's January, it's early, but we're optimistic that these great new products will be successful."

Small utility deliveries rose 76 percent, led by continuing strong sales of the Chevrolet HHR and Saturn VUE. HHR had its second-best monthly sales since its launch. The new VUE, which posted record January deliveries (up 39.5 percent) drove a 22.5 percent sales improvement for Saturn. This was the eighth consecutive month of year-over-year sales gains for VUE.

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GM continued to experience strong sales of its luxury vehicles with Cadillac, HUMMER and Saab all posting January sales increases. Luxury utility deliveries again were driven by the HUMMER H3, which continued the strong sales pace HUMMER began in 2005. HUMMER posted a year-over-year sales record for the ninth consecutive month, and January deliveries were 180 percent greater than year-ago levels.

In addition to improved luxury utility sales, January luxury car deliveries posted a 24 percent gain. Luxury car sales were paced by Cadillac DTS, with deliveries more than double year-ago sales for DeVille, the vehicle it replaced. DTS achieved its second-best sales month since launch, and CTS set a new January sales record (up 6 percent), driving Cadillac to a 5 percent sales improvement. Saab's 34 percent sales gain was paced by the 9-3, which achieved solid sales results, posting a 35 percent improvement over year-ago levels.

Certified Used Vehicles

January sales for all GM certified used vehicle brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned, Used Cars from Saturn, Saab Certified Pre-Owned and HUMMER Certified Pre-Owned were 39,491 units, down nearly 2 percent from last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted sales of 34,493 units in January, up 0.5 percent from year-ago levels.

Cadillac Certified Pre-Owned Vehicles posted sales of 2,943 units in January, down 1 percent. Used Cars from Saturn sold 1,607 units, down 33 percent. Saab Certified Pre-Owned Vehicles sold 434 units, down 2.5 percent. HUMMER Certified Pre-Owned reported 14 units sold in its first month of operation.

"Coming off record certified-segment annual sales in 2005, GM Certified Used Vehicles posted solid sales results in January," LaNeve said. "GM Certified continues to lead all manufacturers in the certified category, and we are optimistic about the prospects for continued growth in 2006."

GM North America Reports January Production, 2006 First-Quarter Production Forecast Remains Unchanged

GM North America in January produced 386,000 vehicles (158,000 cars and 228,000 trucks). This is up 33,000 units, or 9 percent, compared to January 2005 when the region produced 353,000 vehicles (143,000 cars and 210,000 trucks). Production totals include joint venture production of 26,000 vehicles in January 2006 and 22,000 vehicles in January 2005.

The region's 2006 first-quarter production forecast remains unchanged at 1.25 million vehicles (505,000 cars and 745,000 trucks). In the first quarter of 2005, the region produced 1.182 million vehicles (470,000 cars and 712,000 trucks).

GM also announced 2005 actual fourth-quarter production and 2006 first-quarter production forecasts for its international regions.

GM Europe - In the fourth quarter of 2005, the region built 443,000 vehicles. In the fourth quarter of 2004, GM Europe built 442,000 vehicles. GM Europe's 2006 first-quarter production estimate remains unchanged at 497,000 vehicles. In the first quarter of 2005, the region built 502,000 vehicles.

GM Asia-Pacific - GM Asia Pacific built 482,000 vehicles in the fourth quarter

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of 2005. In the fourth quarter of 2004, the region built 386,000 vehicles. GM Asia Pacific's 2006 first-quarter production estimate remains unchanged at 411,000 vehicles. In the first quarter of 2005, the region built 335,000 vehicles.

GM Latin America, Africa and the Middle East - The region built 188,000 vehicles in the fourth quarter of 2005. In the fourth quarter of 2004, the region produced 200,000 vehicles. The region's 2006 first-quarter production estimate remains at 201,000 vehicles. In the first quarter of 2005, the region built 185,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | January | | | Calendar Year-to-Date January - January | | |
|---------------|---------|---------|------------------|--|---------|------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Curr S/D: 24 | | | | | | |
| Prev S/D: 24 | | | | | | |
| Vehicle Total | 296,003 | 279,653 | 5.8 | 296,003 | 279,653 | 5.8 |
| Car Total | 134,467 | 117,386 | 14.6 | 134,467 | 117,386 | 14.6 |

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| | | | | | | |
|---------------------|---------|---------|------|---------|---------|------|
| Truck Total | 161,536 | 162,267 | -0.5 | 161,536 | 162,267 | -0.5 |
| Light Truck Total | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |
| Light Vehicle Total | 293,131 | 276,577 | 6.0 | 293,131 | 276,577 | 6.0 |

| Market Division Vehicle Total | January | | | Calendar Year-to-Date January - January | | |
|----------------------------------|---------|---------|------------------|--|---------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Buick | 17,173 | 17,403 | -1.3 | 17,173 | 17,403 | -1.3 |
| Cadillac | 14,733 | 14,065 | 4.7 | 14,733 | 14,065 | 4.7 |
| Chevrolet | 173,622 | 173,989 | -0.2 | 173,622 | 173,989 | -0.2 |
| GMC | 27,978 | 31,875 | -12.2 | 27,978 | 31,875 | -12.2 |
| HUMMER | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| Oldsmobile | 4 | 286 | -98.6 | 4 | 286 | -98.6 |
| Other - Isuzu | 631 | 550 | 14.7 | 631 | 550 | 14.7 |
| Pontiac | 37,545 | 24,183 | 55.3 | 37,545 | 24,183 | 55.3 |
| Saab | 2,196 | 1,638 | 34.1 | 2,196 | 1,638 | 34.1 |
| Saturn | 16,907 | 13,800 | 22.5 | 16,907 | 13,800 | 22.5 |

Sales of Domestically Produced Vehicles

| | | | | | | |
|-------------|---------|---------|------|---------|---------|------|
| Car | 129,306 | 109,545 | 18.0 | 129,306 | 109,545 | 18.0 |
| Light Truck | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |

Twenty-four selling days for the January period this year and twenty-four for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
January 2006

| | January | | | Calendar Year-to-Date January - January | | |
|--------------------|---------|-------|------------------|--|-------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 24 | 24 | | 24 | 24 | |
| Century | 12 | 1,282 | -99.1 | 12 | 1,282 | -99.1 |
| LaCrosse | 5,332 | 5,001 | 6.6 | 5,332 | 5,001 | 6.6 |
| LeSabre | 504 | 4,127 | -87.8 | 504 | 4,127 | -87.8 |

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| | | | | | | |
|--|---------|---------|-------|---------|---------|-------|
| Lucerne | 6,107 | 0 | ***.* | 6,107 | 0 | ***.* |
| Park Avenue | 5 | 478 | -99.0 | 5 | 478 | -99.0 |
| Regal | 6 | 149 | -96.0 | 6 | 149 | -96.0 |
| Buick Total | 11,966 | 11,037 | 8.4 | 11,966 | 11,037 | 8.4 |
| CTS | 3,806 | 3,603 | 5.6 | 3,806 | 3,603 | 5.6 |
| DeVille | 145 | 2,558 | -94.3 | 145 | 2,558 | -94.3 |
| DTS | 5,279 | 0 | ***.* | 5,279 | 0 | ***.* |
| Seville | 1 | 25 | -96.0 | 1 | 25 | -96.0 |
| STS | 1,668 | 1,915 | -12.9 | 1,668 | 1,915 | -12.9 |
| XLR | 183 | 204 | -10.3 | 183 | 204 | -10.3 |
| Cadillac Total | 11,082 | 8,305 | 33.4 | 11,082 | 8,305 | 33.4 |
| Aveo | 2,756 | 5,305 | -48.0 | 2,756 | 5,305 | -48.0 |
| Cavalier | 53 | 5,115 | -99.0 | 53 | 5,115 | -99.0 |
| Classic | 1 | 8,101 | ***.* | 1 | 8,101 | ***.* |
| Cobalt | 17,513 | 7,283 | 140.5 | 17,513 | 7,283 | 140.5 |
| Corvette | 2,579 | 2,382 | 8.3 | 2,579 | 2,382 | 8.3 |
| Impala | 21,648 | 20,121 | 7.6 | 21,648 | 20,121 | 7.6 |
| Malibu | 18,407 | 14,362 | 28.2 | 18,407 | 14,362 | 28.2 |
| Monte Carlo | 4,394 | 3,976 | 10.5 | 4,394 | 3,976 | 10.5 |
| SSR | 326 | 860 | -62.1 | 326 | 860 | -62.1 |
| Chevrolet Total | 67,677 | 67,505 | 0.3 | 67,677 | 67,505 | 0.3 |
| Alero | 3 | 214 | -98.6 | 3 | 214 | -98.6 |
| Aurora | 0 | 1 | ***.* | 0 | 1 | ***.* |
| Oldsmobile Total | 3 | 215 | -98.6 | 3 | 215 | -98.6 |
| Bonneville | 194 | 734 | -73.6 | 194 | 734 | -73.6 |
| G6 | 15,340 | 4,104 | 273.8 | 15,340 | 4,104 | 273.8 |
| Grand Am | 105 | 4,485 | -97.7 | 105 | 4,485 | -97.7 |
| Grand Prix | 11,903 | 6,123 | 94.4 | 11,903 | 6,123 | 94.4 |
| GTO | 594 | 898 | -33.9 | 594 | 898 | -33.9 |
| Solstice | 1,990 | 0 | ***.* | 1,990 | 0 | ***.* |
| Sunfire | 152 | 2,407 | -93.7 | 152 | 2,407 | -93.7 |
| Vibe | 2,741 | 2,717 | 0.9 | 2,741 | 2,717 | 0.9 |
| Pontiac Total | 33,019 | 21,468 | 53.8 | 33,019 | 21,468 | 53.8 |
| 9-2X | 50 | 205 | -75.6 | 50 | 205 | -75.6 |
| 9-3 | 1,541 | 1,139 | 35.3 | 1,541 | 1,139 | 35.3 |
| 9-5 | 220 | 294 | -25.2 | 220 | 294 | -25.2 |
| Saab Total | 1,811 | 1,638 | 10.6 | 1,811 | 1,638 | 10.6 |
| ION | 8,905 | 6,237 | 42.8 | 8,905 | 6,237 | 42.8 |
| Saturn L Series | 4 | 981 | -99.6 | 4 | 981 | -99.6 |
| Saturn Total | 8,909 | 7,218 | 23.4 | 8,909 | 7,218 | 23.4 |
| GM Total | 134,467 | 117,386 | 14.6 | 134,467 | 117,386 | 14.6 |
| GM Car Deliveries by Production Source | | | | | | |
| GM North America * | 129,306 | 109,545 | 18.0 | 129,306 | 109,545 | 18.0 |
| GM Import | 5,161 | 7,841 | -34.2 | 5,161 | 7,841 | -34.2 |
| GM Total | 134,467 | 117,386 | 14.6 | 134,467 | 117,386 | 14.6 |

* Includes U.S./Canada/Mexico

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GM Car Deliveries - (United States) January 2006

| | January | | | Calendar Year-to-Date January - January | | |
|--|--------------------|------|------------------|--|------|------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| | Selling Days (S/D) | 24 | 24 | | 24 | 24 |

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 11,966 | 11,037 | 8.4 | 11,966 | 11,037 | 8.4 |
| Cadillac Total | 11,082 | 8,305 | 33.4 | 11,082 | 8,305 | 33.4 |
| Chevrolet Total | 64,921 | 62,200 | 4.4 | 64,921 | 62,200 | 4.4 |
| Oldsmobile Total | 3 | 215 | -98.6 | 3 | 215 | -98.6 |
| Pontiac Total | 32,425 | 20,570 | 57.6 | 32,425 | 20,570 | 57.6 |
| Saturn Total | 8,909 | 7,218 | 23.4 | 8,909 | 7,218 | 23.4 |
| GM North America Total* | 129,306 | 109,545 | 18.0 | 129,306 | 109,545 | 18.0 |
| ===== | | | | | | |
| Chevrolet Total | 2,756 | 5,305 | -48.0 | 2,756 | 5,305 | -48.0 |
| Pontiac Total | 594 | 898 | -33.9 | 594 | 898 | -33.9 |
| Saab Total | 1,811 | 1,638 | 10.6 | 1,811 | 1,638 | 10.6 |
| GM Import Total | 5,161 | 7,841 | -34.2 | 5,161 | 7,841 | -34.2 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|-------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 17,173 | 17,403 | -1.3 | 17,173 | 17,403 | -1.3 |
| Cadillac Total | 14,733 | 14,065 | 4.7 | 14,733 | 14,065 | 4.7 |
| Chevrolet Total | 173,622 | 173,989 | -0.2 | 173,622 | 173,989 | -0.2 |
| GMC Total | 27,978 | 31,875 | -12.2 | 27,978 | 31,875 | -12.2 |
| HUMMER Total | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| Oldsmobile Total | 4 | 286 | -98.6 | 4 | 286 | -98.6 |
| Other-Isuzu Total | 631 | 550 | 14.7 | 631 | 550 | 14.7 |
| Pontiac Total | 37,545 | 24,183 | 55.3 | 37,545 | 24,183 | 55.3 |
| Saab Total | 2,196 | 1,638 | 34.1 | 2,196 | 1,638 | 34.1 |
| Saturn Total | 16,907 | 13,800 | 22.5 | 16,907 | 13,800 | 22.5 |
| GM Total | 296,003 | 279,653 | 5.8 | 296,003 | 279,653 | 5.8 |

* Includes US/Canada/Mexico

3-1P GM Truck Deliveries - (United States) January 2006

| | January | | | Calendar Year-to-Date January - January | | |
|-------------|--------------------|-------|------------------|--|-------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| | Selling Days (S/D) | 24 | 24 | | 24 | 24 |
| Rainier | 568 | 893 | -36.4 | 568 | 893 | -36.4 |
| Rendezvous | 3,281 | 4,672 | -29.8 | 3,281 | 4,672 | -29.8 |
| Terraza | 1,358 | 801 | 69.5 | 1,358 | 801 | 69.5 |
| Total Buick | 5,207 | 6,366 | -18.2 | 5,207 | 6,366 | -18.2 |

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|----------------------------|---------|---------|-------|---------|---------|-------|
| Escalade | 1,403 | 2,527 | -44.5 | 1,403 | 2,527 | -44.5 |
| Escalade ESV | 492 | 920 | -46.5 | 492 | 920 | -46.5 |
| Escalade EXT | 352 | 581 | -39.4 | 352 | 581 | -39.4 |
| SRX | 1,404 | 1,732 | -18.9 | 1,404 | 1,732 | -18.9 |
| Total Cadillac | 3,651 | 5,760 | -36.6 | 3,651 | 5,760 | -36.6 |
| ----- | | | | | | |
| Astro | 62 | 2,327 | -97.3 | 62 | 2,327 | -97.3 |
| C/K Suburban(Chevy) | 5,507 | 5,036 | 9.4 | 5,507 | 5,036 | 9.4 |
| Chevy C/T Series | 17 | 14 | 21.4 | 17 | 14 | 21.4 |
| Chevy W Series | 156 | 134 | 16.4 | 156 | 134 | 16.4 |
| Colorado | 5,075 | 10,176 | -50.1 | 5,075 | 10,176 | -50.1 |
| Equinox | 6,161 | 8,826 | -30.2 | 6,161 | 8,826 | -30.2 |
| Express Cutaway/G Cut | 1,065 | 1,285 | -17.1 | 1,065 | 1,285 | -17.1 |
| Express Panel/G Van | 6,155 | 5,887 | 4.6 | 6,155 | 5,887 | 4.6 |
| Express/G Sportvan | 1,198 | 1,670 | -28.3 | 1,198 | 1,670 | -28.3 |
| HHR | 8,613 | 0 | ***.* | 8,613 | 0 | ***.* |
| Kodiak 4/5 Series | 756 | 839 | -9.9 | 756 | 839 | -9.9 |
| Kodiak 6/7/8 Series | 265 | 270 | -1.9 | 265 | 270 | -1.9 |
| S/T Blazer | 21 | 865 | -97.6 | 21 | 865 | -97.6 |
| S/T Pickup | 0 | 29 | ***.* | 0 | 29 | ***.* |
| Tahoe | 13,093 | 8,558 | 53.0 | 13,093 | 8,558 | 53.0 |
| Tracker | 2 | 136 | -98.5 | 2 | 136 | -98.5 |
| TrailBlazer | 13,479 | 10,867 | 24.0 | 13,479 | 10,867 | 24.0 |
| Uplander | 3,808 | 3,519 | 8.2 | 3,808 | 3,519 | 8.2 |
| Venture | 34 | 1,070 | -96.8 | 34 | 1,070 | -96.8 |
| | | | | | | |
| Avalanche | 2,345 | 4,145 | -43.4 | 2,345 | 4,145 | -43.4 |
| Silverado-C/K Pickup | 38,133 | 40,831 | -6.6 | 38,133 | 40,831 | -6.6 |
| Chevrolet Fullsize Pickups | 40,478 | 44,976 | -10.0 | 40,478 | 44,976 | -10.0 |
| | | | | | | |
| Chevrolet Total | 105,945 | 106,484 | -0.5 | 105,945 | 106,484 | -0.5 |
| ----- | | | | | | |
| Canyon | 1,203 | 2,686 | -55.2 | 1,203 | 2,686 | -55.2 |
| Envoy | 4,749 | 4,822 | -1.5 | 4,749 | 4,822 | -1.5 |
| GMC C/T Series | 9 | 10 | -10.0 | 9 | 10 | -10.0 |
| GMC W Series | 234 | 229 | 2.2 | 234 | 229 | 2.2 |
| Safari (GMC) | 13 | 366 | -96.4 | 13 | 366 | -96.4 |
| Savana Panel/G Classic | 1,106 | 1,720 | -35.7 | 1,106 | 1,720 | -35.7 |
| Savana Special/G Cut | 934 | 801 | 16.6 | 934 | 801 | 16.6 |
| Savana/Rally | 197 | 133 | 48.1 | 197 | 133 | 48.1 |
| Sierra | 11,800 | 12,953 | -8.9 | 11,800 | 12,953 | -8.9 |
| Sonoma | 0 | 20 | ***.* | 0 | 20 | ***.* |
| Topkick 4/5 Series | 363 | 382 | -5.0 | 363 | 382 | -5.0 |
| Topkick 6/7/8 Series | 441 | 648 | -31.9 | 441 | 648 | -31.9 |
| Yukon | 3,867 | 4,002 | -3.4 | 3,867 | 4,002 | -3.4 |
| Yukon XL | 3,062 | 3,103 | -1.3 | 3,062 | 3,103 | -1.3 |
| GMC Total | 27,978 | 31,875 | -12.2 | 27,978 | 31,875 | -12.2 |
| ----- | | | | | | |
| HUMMER H1 | 18 | 9 | 100.0 | 18 | 9 | 100.0 |
| HUMMER H2 | 1,419 | 1,855 | -23.5 | 1,419 | 1,855 | -23.5 |
| HUMMER H3 | 3,777 | 0 | ***.* | 3,777 | 0 | ***.* |
| HUMMER Total | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| ----- | | | | | | |
| Bravada | 0 | 37 | ***.* | 0 | 37 | ***.* |
| Silhouette | 1 | 34 | -97.1 | 1 | 34 | -97.1 |
| Oldsmobile Total | 1 | 71 | -98.6 | 1 | 71 | -98.6 |
| ----- | | | | | | |
| Other-Isuzu F Series | 67 | 70 | -4.3 | 67 | 70 | -4.3 |
| Other-Isuzu H Series | 8 | 0 | ***.* | 8 | 0 | ***.* |
| Other-Isuzu N Series | 556 | 480 | 15.8 | 556 | 480 | 15.8 |

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| | | | | | | |
|---|---------|---------|-------|---------|---------|-------|
| Other-Isuzu Total | 631 | 550 | 14.7 | 631 | 550 | 14.7 |
| Aztek | 50 | 616 | -91.9 | 50 | 616 | -91.9 |
| Montana | 65 | 461 | -85.9 | 65 | 461 | -85.9 |
| Montana SV6 | 1,450 | 1,638 | -11.5 | 1,450 | 1,638 | -11.5 |
| Torrent | 2,961 | 0 | ***.* | 2,961 | 0 | ***.* |
| Pontiac Total | 4,526 | 2,715 | 66.7 | 4,526 | 2,715 | 66.7 |
| 9-7X | 385 | 0 | ***.* | 385 | 0 | ***.* |
| Saab Total | 385 | 0 | ***.* | 385 | 0 | ***.* |
| Relay | 605 | 1,283 | -52.8 | 605 | 1,283 | -52.8 |
| VUE | 7,393 | 5,299 | 39.5 | 7,393 | 5,299 | 39.5 |
| Saturn Total | 7,998 | 6,582 | 21.5 | 7,998 | 6,582 | 21.5 |
| GM Total | 161,536 | 162,267 | -0.5 | 161,536 | 162,267 | -0.5 |
| GM TRUCK Deliveries by Production Source | | | | | | |
| GM North America * | 160,724 | 161,511 | -0.5 | 160,724 | 161,511 | -0.5 |
| GM Import | 812 | 756 | 7.4 | 812 | 756 | 7.4 |
| GM Total | 161,536 | 162,267 | -0.5 | 161,536 | 162,267 | -0.5 |
| GM Light Duty Truck Deliveries by Production Source | | | | | | |
| GM North America * | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
January 2006

| | January | | % Chg per S/D | Calendar Year-to-Date January - January | | %Chg |
|---|---------|---------|------------------|--|---------|-------|
| | 2006 | 2005 | | 2006 | 2005 | |
| Selling Days (S/D) | 24 | 24 | | 24 | 24 | |
| GM TRUCK Deliveries by Production Source and Marketing Division | | | | | | |
| Buick Total | 5,207 | 6,366 | -18.2 | 5,207 | 6,366 | -18.2 |
| Cadillac Total | 3,651 | 5,760 | -36.6 | 3,651 | 5,760 | -36.6 |
| Chevrolet Total | 105,831 | 106,375 | -0.5 | 105,831 | 106,375 | -0.5 |
| GMC Total | 27,786 | 31,685 | -12.3 | 27,786 | 31,685 | -12.3 |
| HUMMER Total | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| Oldsmobile Total | 1 | 71 | -98.6 | 1 | 71 | -98.6 |
| Other-Isuzu Total | 125 | 93 | 34.4 | 125 | 93 | 34.4 |
| Pontiac Total | 4,526 | 2,715 | 66.7 | 4,526 | 2,715 | 66.7 |
| Saab Total | 385 | 0 | ***.* | 385 | 0 | ***.* |
| Saturn Total | 7,998 | 6,582 | 21.5 | 7,998 | 6,582 | 21.5 |
| GM North America Total* | 160,724 | 161,511 | -0.5 | 160,724 | 161,511 | -0.5 |

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| | | | | | | |
|-------------------|-----|-----|------|-----|-----|------|
| Chevrolet Total | 114 | 109 | 4.6 | 114 | 109 | 4.6 |
| GMC Total | 192 | 190 | 1.1 | 192 | 190 | 1.1 |
| Other-Isuzu Total | 506 | 457 | 10.7 | 506 | 457 | 10.7 |
| GM Import Total | 812 | 756 | 7.4 | 812 | 756 | 7.4 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 5,207 | 6,366 | -18.2 | 5,207 | 6,366 | -18.2 |
| Cadillac Total | 3,651 | 5,760 | -36.6 | 3,651 | 5,760 | -36.6 |
| Chevrolet Total | 104,751 | 105,227 | -0.5 | 104,751 | 105,227 | -0.5 |
| GMC Total | 26,931 | 30,606 | -12.0 | 26,931 | 30,606 | -12.0 |
| HUMMER Total | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| Oldsmobile Total | 1 | 71 | -98.6 | 1 | 71 | -98.6 |
| Pontiac Total | 4,526 | 2,715 | 66.7 | 4,526 | 2,715 | 66.7 |
| Saab Total | 385 | 0 | ***.* | 385 | 0 | ***.* |
| Saturn Total | 7,998 | 6,582 | 21.5 | 7,998 | 6,582 | 21.5 |
| GM North America Total* | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 5,207 | 6,366 | -18.2 | 5,207 | 6,366 | -18.2 |
| Cadillac Total | 3,651 | 5,760 | -36.6 | 3,651 | 5,760 | -36.6 |
| Chevrolet Total | 104,751 | 105,227 | -0.5 | 104,751 | 105,227 | -0.5 |
| GMC Total | 26,931 | 30,606 | -12.0 | 26,931 | 30,606 | -12.0 |
| HUMMER Total | 5,214 | 1,864 | 179.7 | 5,214 | 1,864 | 179.7 |
| Oldsmobile Total | 1 | 71 | -98.6 | 1 | 71 | -98.6 |
| Pontiac Total | 4,526 | 2,715 | 66.7 | 4,526 | 2,715 | 66.7 |
| Saab Total | 385 | 0 | ***.* | 385 | 0 | ***.* |
| Saturn Total | 7,998 | 6,582 | 21.5 | 7,998 | 6,582 | 21.5 |
| GM Total | 158,664 | 159,191 | -0.3 | 158,664 | 159,191 | -0.3 |

* Includes US/Canada/Mexico

GM Production Schedule - 02/01/06

| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | International |
|-----------------------------|-------------|-------|-------|---------|-------|-----|--------------------|--------|------|---------------|
| | Carl Truck1 | Total | GME2 | GMLAAM3 | GMAP4 | Car | | Truck | | |
| 2006 Q1 # | 505 | 745 | 1,250 | 497 | 201 | 411 | 2,359 | 18 | 55 | 194 |
| O/(U) prior forecast:@ * | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (10) | 0 |

| GMNA | | | | | | Total | GMNA 1 | International |
|------|--|--|--|--|--|-------|--------|---------------|
|------|--|--|--|--|--|-------|--------|---------------|

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| Units 000s | Car | Truck | Total | GME | GMLAAM | GMAP | Worldwide | Car | Truck | |
|------------|-------|-------|-------|-------|--------|-------|-----------|-------|-------|-------|
| ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 344 |
| 4th Qtr. # | 483 | 798 | 1,281 | 443 | 188 | 482 | 2,394 | 14 | 68 | 437 |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY # | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,624 | 9,113 | 62 | 218 | 1,404 |
| 2006 | | | | | | | | | | |
| 1st Qtr. # | 505 | 745 | 1,250 | 497 | 201 | 411 | 2,359 | 18 | 55 | 194 |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |

See notes next page.

- * Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more
- @ Numbers may vary due to rounding
- # Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004

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- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q1 2006 International joint venture production does not include GMDAT.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: February 1, 2006

By: /s/PETER R. BIBLE

(Peter R. Bible,
Chief Accounting Officer)