

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
May 01, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) May 1, 2007

GENERAL MOTORS CORPORATION  
-----

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR  
230.425)

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On May 1, 2007 General Motors Corporation (GM) issued a news release announcing April 2007 sales. The release is as follows:

#### GM Reports 311,687 April Deliveries

- o Retail Sales Up 3.6 Percent On An Adjusted Basis, With 15 Models Showing Retail Sales Increases; Daily Rental Sales Drop 36 Percent
- o Retail Sales of Full-Size Pickups Up 6 Percent On An Adjusted Basis, Led By The New Silverado and Sierra
- o Chevrolet Impala, Pontiac G6 and Saturn Aura Contribute To 15 Percent Retail Sales Increase On An Adjusted Basis For Mid-Car Segment; Aveo Drives Economy Car Segment Retail Sales Up 27 Percent On An Adjusted Basis
- o GMC Acadia and Saturn Outlook Fuel Significant Retail Increase In Mid-Utility Crossover Sales

DETROIT - GM dealers in the United States delivered 311,687 vehicles in April, a reduction of 2.2 percent on a sales-day-adjusted basis. GM's April retail sales of 228,465 were up 3.6 percent, on a sales-day-adjusted basis. There were two fewer selling days in April this year.

Fifteen different models showed a retail sales increase, reflecting the continuing strength of GM's new product portfolio. So far this year, daily rental sales of 13 percent of total sales accounted for the lowest percentage of total sales in five years. Daily rental sales were down 23,178 vehicles in April, or 36 percent on a sales-day-adjusted basis, compared with a year ago as mix and quality of share continued to improve significantly. Consistent with its turnaround strategy, GM has reduced daily rental sales by more than 83,000 vehicles in the first four months of 2007.

"April sales were consistent with the pattern of the last few quarters - retail sales up, daily rental down, and continued strength of our launch vehicles," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing. "We are particularly pleased with the Silverado and Sierra pickups, and from January to March this year we've seen more than a four point full-size pickup market share increase at the expense of Toyota, Ford and DCX. Pickup truck customers are telling us in today's environment they are shopping for value, fuel economy and warranty. GM wins on all three."

Chevrolet Aveo, Impala, Silverado, Suburban, and Avalanche; Pontiac G6; Saturn Sky and VUE; GMC Sierra, Yukon XL and Canyon; Cadillac CTS, SRX, Escalade ESV and Escalade EXT all had April retail sales increases compared with a year ago on a sales-day-adjusted basis. Pontiac G5, Saturn Aura and Outlook and the GMC Acadia are newly-offered products and continue to contribute retail sales

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

momentum. The GMC Acadia and Saturn Outlook had retail sales of more than 9,100 vehicles, pushing a significant retail increase in GM's mid-crossover segment. GM's total sales of more than 11,000 vehicles in this segment pushed monthly performance up 184 percent, on a sales-day-adjusted basis, compared with the same month last year.

Total sales of Saturn vehicles were up 29 percent, GMC was up 17 percent and Cadillac was up 2 percent in April on a sales-day-adjusted basis.

"As we continue to execute our North American marketing plans, we've seen positive results, including increased residual values for our products. For customers, this means better resale values for their GM car or truck," LaNeve added. "With new products such as the Buick Enclave, Cadillac CTS and Chevrolet Malibu still to come this year, we expect to build on this customer enthusiasm."

### Certified Used Vehicles

April 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 41,622 units, down 11 percent from last April. Total year-to-date certified GM sales are 181,473 units, up 3 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 36,625 sales, down nearly 10 percent from last April. Year-to-date sales for GM Certified Used Vehicles are 159,409 units, up 4 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted April sales of 2,800 units, down 22 percent from last April. Saturn Certified Pre-Owned Vehicles sold 1,478 units in April, down 17 percent. Saab Certified Pre-Owned Vehicles sold 639 units, down 10 percent from last April, and HUMMER Certified Pre-Owned Vehicles sold 80 units, down 30 percent.

"GM Certified Used Vehicles, the industry's top-selling certified brand, continues to set the pace for the category, with sales through April up more than 4 percent," said LaNeve. "April sales were impacted by having two less sales days than last year. Certified GM sales year-to-date are up over 3 percent from the same period last year."

### GM North America Reports April Production, 2007 Second-Quarter Production Forecast is Revised at 1.145 Million Vehicles

In April, GM North America produced 335,000 vehicles (120,000 cars and 215,000 trucks). This is down 17,000 units or 5 percent compared to April 2006 when the region produced 352,000 vehicles (130,000 cars and 222,000 trucks). (Production totals include joint venture production of 15,000 vehicles in April 2007 and 24,000 vehicles in April 2006.)

Additionally, the region's 2007 second-quarter production forecast is revised at 1.145 million vehicles (403,000 cars and 742,000 trucks), down 15,000 units or 1.3 percent from last month's guidance.

GM also announced final 2007 first-quarter and unchanged 2007 second-quarter production forecast for its international regions.

GM Europe - GM Europe produced 511,000 vehicles in the first-quarter of 2007. In the first-quarter of 2006 the region built 494,000 vehicles. The region's 2007 second-quarter production forecast remains unchanged at 473,000 vehicles. In the

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

second-quarter of 2006 the region built 495,000 vehicles.

GM Asia Pacific - The region built 544,000 vehicles in the first-quarter of 2007. In the first-quarter of 2006 the region produced 472,000 vehicles. GM Asia Pacific's 2007 second-quarter production forecast remains unchanged at 568,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles.

GM Latin America, Africa and the Middle East - The region built 222,000 vehicles in the first quarter of 2007. In the first quarter of 2006 the region produced 194,000 vehicles. The region's 2007 second-quarter production forecast is unchanged at 233,000 vehicles. In the second quarter of 2006 the region built 206,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

PAGE>

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	April		Calendar Year-to-Date January - April			
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Curr S/D: 24						
Prev S/D: 26						
Vehicle Total	311,687	345,404	-2.2	1,220,781	1,308,327	-6.7
Car Total	121,009	134,603	-2.6	470,933	515,560	-8.7
Truck Total	190,678	210,801	-2.0	749,848	792,767	-5.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Light Truck Total	186,545	205,193	-1.5	735,064	774,553	-5.1
Light Vehicle Total	307,554	339,796	-1.9	1,205,997	1,290,113	-6.5

Market Division Vehicle Total	April			Calendar Year-to-Date January - April		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Buick	13,234	19,971	-28.2	56,577	81,845	-30.9
Cadillac	16,839	17,916	1.8	63,665	68,845	-7.5
Chevrolet	185,759	209,320	-3.9	734,452	779,940	-5.8
GMC	41,748	38,769	16.7	152,409	143,335	6.3
HUMMER	4,375	5,413	-12.4	17,379	22,397	-22.4
Oldsmobile	0	0	***.*	0	96	***.*
Other - Isuzu	1,059	1,235	-7.1	4,082	4,085	-0.1
Pontiac	26,346	32,793	-13.0	105,417	132,094	-20.2
Saab	2,350	3,144	-19.0	9,770	11,366	-14.0
Saturn	19,977	16,843	28.5	77,030	64,324	19.8

Sales of Vehicles Produced in US/Canada/Mexico

Car	113,596	126,305	-2.6	440,357	487,192	-9.6
Light Truck	186,545	205,193	-1.5	735,064	774,553	-5.1

Twenty-four selling days for the April period this year and twenty-six for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
April 2007

	April			Calendar Year-to-Date January - April		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	26				
Century	1	7	-84.5	5	62	-91.9
LaCrosse	3,791	5,759	-28.7	14,394	22,120	-34.9
LeSabre	70	204	-62.8	121	1,599	-92.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Lucerne	5,672	6,998	-12.2	25,259	29,122	-13.3
Park Avenue	13	2	604.2	26	27	-3.7
Regal	0	0	***.*	0	30	***.*
Buick Total	9,547	12,970	-20.3	39,805	52,960	-24.8
CTS	4,644	4,612	9.1	15,410	17,913	-14.0
DeVille	40	73	-40.6	71	509	-86.1
DTS	3,707	4,003	0.3	14,654	18,886	-22.4
Seville	0	0	***.*	0	9	***.*
STS	1,815	2,088	-5.8	6,249	7,713	-19.0
XLR	168	320	-43.1	633	1,186	-46.6
Cadillac Total	10,374	11,096	1.3	37,017	46,216	-19.9
Aveo	4,716	4,745	7.7	19,944	15,316	30.2
Cavalier	33	39	-8.3	57	213	-73.2
Classic	16	-1	***.*	17	1	***.*
Cobalt	14,899	19,249	-16.1	56,848	71,776	-20.8
Corvette	3,227	3,516	-0.6	11,403	12,808	-11.0
Impala	28,171	25,879	17.9	108,876	90,312	20.6
Malibu	12,218	14,721	-10.1	48,270	61,503	-21.5
Monte Carlo	2,056	2,590	-14.0	6,955	12,232	-43.1
SSR	89	403	-76.1	215	1,849	-88.4
Chevrolet Total	65,425	71,141	-0.4	252,585	266,010	-5.0
Alero	0	0	***.*	0	67	***.*
Oldsmobile Total	0	0	***.*	0	67	***.*
Bonneville	88	108	-11.7	130	711	-81.7
G5	1,837	0	***.*	7,430	0	***.*
G6	11,144	9,296	29.9	46,780	46,154	1.4
Grand Am	59	92	-30.5	99	487	-79.7
Grand Prix	5,582	10,987	-45.0	22,405	36,365	-38.4
GTO	700	923	-17.8	2,587	3,499	-26.1
Solstice	1,605	1,828	-4.9	5,225	7,896	-33.8
Sunfire	28	112	-72.9	39	566	-93.1
Vibe	2,989	3,934	-17.7	10,332	13,156	-21.5
Pontiac Total	24,032	27,280	-4.6	95,027	108,834	-12.7
9-2X	9	80	-87.8	90	282	-68.1
9-3	1,738	2,144	-12.2	6,613	7,909	-16.4
9-5	250	406	-33.3	1,342	1,362	-1.5
Saab Total	1,997	2,630	-17.7	8,045	9,553	-15.8
Aura	4,323	0	***.*	17,751	0	***.*
ION	4,191	8,873	-48.8	16,746	31,154	-46.2
Saturn L Series	2	1	116.7	2	20	-90.0
Sky	1,118	612	97.9	3,955	746	430.2
Saturn Total	9,634	9,486	10.0	38,454	31,920	20.5
GM Total	121,009	134,603	-2.6	470,933	515,560	-8.7
GM Car Deliveries by Production Source						
GM North America *	113,596	126,305	-2.6	440,357	487,192	-9.6
GM Import	7,413	8,298	-3.2	30,576	28,368	7.8
GM Total	121,009	134,603	-2.6	470,933	515,560	-8.7

\* Includes U.S./Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P  
GM Car Deliveries - (United States)  
April 2007

	April			Calendar Year-to-Date January - April		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	26				
GM Car Deliveries by Production Source and Marketing Division						
Buick Total	9,547	12,970	-20.3	39,805	52,960	-24.8
Cadillac Total	10,374	11,096	1.3	37,017	46,216	-19.9
Chevrolet Total	60,709	66,396	-0.9	232,641	250,694	-7.2
Oldsmobile Total	0	0	***.*	0	67	***.*
Pontiac Total	23,332	26,357	-4.1	92,440	105,335	-12.2
Saturn Total	9,634	9,486	10.0	38,454	31,920	20.5
GM North America Total*	113,596	126,305	-2.6	440,357	487,192	-9.6
Chevrolet Total	4,716	4,745	7.7	19,944	15,316	30.2
Pontiac Total	700	923	-17.8	2,587	3,499	-26.1
Saab Total	1,997	2,630	-17.7	8,045	9,553	-15.8
GM Import Total	7,413	8,298	-3.2	30,576	28,368	7.8
GM Vehicle Deliveries by Marketing Division						
Buick Total	13,234	19,971	-28.2	56,577	81,845	-30.9
Cadillac Total	16,839	17,916	1.8	63,665	68,845	-7.5
Chevrolet Total	185,759	209,320	-3.9	734,452	779,940	-5.8
GMC Total	41,748	38,769	16.7	152,409	143,335	6.3
HUMMER Total	4,375	5,413	-12.4	17,379	22,397	-22.4
Oldsmobile Total	0	0	***.*	0	96	***.*
Other-Isuzu Total	1,059	1,235	-7.1	4,082	4,085	-0.1
Pontiac Total	26,346	32,793	-13.0	105,417	132,094	-20.2
Saab Total	2,350	3,144	-19.0	9,770	11,366	-14.0
Saturn Total	19,977	16,843	28.5	77,030	64,324	19.8
GM Total	311,687	345,404	-2.2	1,220,781	1,308,327	-6.7

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
April 2007

	April			Calendar Year-to-Date January - April		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	26				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Enclave	52	0	***.*	52	0	***.*
Rainier	970	1,373	-23.5	2,559	6,020	-57.5
Rendezvous	1,926	4,938	-57.7	11,679	18,301	-36.2
Terraza	739	690	16.0	2,482	4,564	-45.6
Total Buick	3,687	7,001	-42.9	16,772	28,885	-41.9
Escalade	2,690	4,109	-29.1	11,290	12,254	-7.9
Escalade ESV	1,227	393	238.2	5,108	1,887	170.7
Escalade EXT	632	290	136.1	2,713	1,369	98.2
SRX	1,916	2,028	2.4	7,537	7,119	5.9
Total Cadillac	6,465	6,820	2.7	26,648	22,629	17.8
Astro	9	13	-25.0	25	153	-83.7
C/K Suburban(Chevy)	6,287	4,543	49.9	25,957	19,650	32.1
Chevy C/T Series	36	31	25.8	95	100	-5.0
Chevy W Series	292	244	29.6	938	914	2.6
Colorado	7,088	8,640	-11.1	26,857	27,840	-3.5
Equinox	7,113	12,583	-38.8	30,009	35,189	-14.7
Express Cutaway/G Cut	1,816	1,598	23.1	5,611	6,140	-8.6
Express Panel/G Van	6,306	7,145	-4.4	22,368	27,967	-20.0
Express/G Sportvan	2,107	1,932	18.1	5,946	6,749	-11.9
HHR	6,811	9,352	-21.1	28,856	34,660	-16.7
Kodiak 4/5 Series	976	1,083	-2.4	3,321	4,395	-24.4
Kodiak 6/7/8 Series	206	300	-25.6	810	1,316	-38.4
S/T Blazer	5	6	-9.7	7	84	-91.7
S/T Pickup	0	0	***.*	0	4	***.*
Tahoe	11,535	13,138	-4.9	46,410	58,242	-20.3
Tracker	0	0	***.*	0	11	***.*
TrailBlazer	10,576	12,792	-10.4	42,208	56,178	-24.9
Uplander	5,199	4,768	18.1	20,459	20,729	-1.3
Venture	17	18	2.3	25	135	-81.5
.....						
Avalanche	4,519	2,284	114.3	19,814	10,412	90.3
Silverado-C/K						
Pickup	49,436	57,709	-7.2	202,151	203,062	-0.4
Chevrolet Fullsize						
Pickups	53,955	59,993	-2.6	221,965	213,474	4.0
.....						
Chevrolet Total	120,334	138,179	-5.7	481,867	513,930	-6.2
Acadia	7,487	0	***.*	19,191	0	***.*
Canyon	2,069	1,886	18.8	7,276	6,549	11.1
Envoy	3,440	5,946	-37.3	14,189	23,599	-39.9
GMC C/T Series	17	23	-19.9	74	85	-12.9
GMC W Series	418	451	0.4	1,507	1,576	-4.4
Safari (GMC)	2	2	8.3	13	46	-71.7
Savana Panel/G Classic	1,284	1,436	-3.1	4,623	5,604	-17.5
Savana Special/G Cut	1,292	1,629	-14.1	3,953	5,033	-21.5
Savana/Rally	178	166	16.2	574	804	-28.6
Sierra	16,849	17,179	6.3	64,639	63,201	2.3
Topkick 4/5 Series	640	1,558	-55.5	2,221	3,215	-31.3
Topkick 6/7/8 Series	489	683	-22.4	1,736	2,528	-5.4
Yukon	4,424	5,978	-19.8	19,276	20,376	22.6
Yukon XL	3,159	1,832	86.8	13,137	10,719	6.3
GMC Total	41,748	38,769	16.7	152,409	143,335	6.3
HUMMER H1	14	25	-39.3	70	98	-28.6
HUMMER H2	954	1,436	-28.0	4,045	5,717	-29.2
HUMMER H3	3,407	3,952	-6.6	13,264	16,582	-20.0
HUMMER Total	4,375	5,413	-12.4	17,379	22,397	-22.4



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Bravada	0	0	***.*	0	19	***.*
Silhouette	0	0	***.*	0	10	***.*
Oldsmobile Total	0	0	***.*	0	29	***.*

Other-Isuzu F Series	141	132	15.7	618	407	51.8
Other-Isuzu H Series	22	17	40.2	52	48	8.3
Other-Isuzu N Series	896	1,086	-10.6	3,412	3,630	-6.0
Other-Isuzu Total	1,059	1,235	-7.1	4,082	4,085	-0.1

Aztek	13	47	-70.0	25	229	-89.1
Montana	13	40	-64.8	26	254	-89.8
Montana SV6	209	2,369	-90.4	743	8,737	-91.5
Torrent	2,079	3,057	-26.3	9,596	14,040	-31.7
Pontiac Total	2,314	5,513	-54.5	10,390	23,260	-55.3

9-7X	353	514	-25.6	1,725	1,813	-4.9
Saab Total	353	514	-25.6	1,725	1,813	-4.9

Outlook	3,592	0	***.*	8,646	0	***.*
Relay	163	508	-65.2	674	2,348	-71.3
VUE	6,588	6,849	4.2	29,256	30,056	-2.7
Saturn Total	10,343	7,357	52.3	38,576	32,404	19.0

GM Total	190,678	210,801	-2.0	749,848	792,767	-5.4
----------	---------	---------	------	---------	---------	------

GM TRUCK Deliveries by Production Source

GM North America *	189,347	209,391	-2.0	744,858	787,708	-5.4
GM Import	1,331	1,410	2.3	4,990	5,059	-1.4
GM Total	190,678	210,801	-2.0	749,848	792,767	-5.4

GM Light Duty Truck Deliveries by Production Source

GM North America *	186,545	205,193	-1.5	735,064	774,553	-5.1
GM Import	0	0	***.*	0	0	***.*
GM Total	186,545	205,193	-1.5	735,064	774,553	-5.1

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
April 2007

	April			Calendar Year-to-Date January - April		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	26				

GM TRUCK Deliveries by Production Source and Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	3,687	7,001	-42.9	16,772	28,885	-41.9
Cadillac Total	6,465	6,820	2.7	26,648	22,629	17.8
Chevrolet Total	120,126	138,014	-5.7	481,232	513,311	-6.2
GMC Total	41,410	38,451	16.7	151,200	142,082	6.4
HUMMER Total	4,375	5,413	-12.4	17,379	22,397	-22.4
Oldsmobile Total	0	0	***.*	0	29	***.*
Other-Isuzu Total	274	308	-3.6	936	898	4.2
Pontiac Total	2,314	5,513	-54.5	10,390	23,260	-55.3
Saab Total	353	514	-25.6	1,725	1,813	-4.9
Saturn Total	10,343	7,357	52.3	38,576	32,404	19.0
GM North America Total*	189,347	209,391	-2.0	744,858	787,708	-5.4

Chevrolet Total	208	165	36.6	635	619	2.6
GMC Total	338	318	15.1	1,209	1,253	-3.5
Other-Isuzu Total	785	927	-8.3	3,146	3,187	-1.3
GM Import Total	1,331	1,410	2.3	4,990	5,059	-1.4

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	3,687	7,001	-42.9	16,772	28,885	-41.9
Cadillac Total	6,465	6,820	2.7	26,648	22,629	17.8
Chevrolet Total	118,824	136,521	-5.7	476,703	507,205	-6.0
GMC Total	40,184	36,054	20.7	146,871	135,931	8.0
HUMMER Total	4,375	5,413	-12.4	17,379	22,397	-22.4
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	2,314	5,513	-54.5	10,390	23,260	-55.3
Saab Total	353	514	-25.6	1,725	1,813	-4.9
Saturn Total	10,343	7,357	52.3	38,576	32,404	19.0
GM North America Total*	186,545	205,193	-1.5	735,064	774,553	-5.1

GM Light Truck Deliveries by Marketing Division

Buick Total	3,687	7,001	-42.9	16,772	28,885	-41.9
Cadillac Total	6,465	6,820	2.7	26,648	22,629	17.8
Chevrolet Total	118,824	136,521	-5.7	476,703	507,205	-6.0
GMC Total	40,184	36,054	20.7	146,871	135,931	8.0
HUMMER Total	4,375	5,413	-12.4	17,379	22,397	-22.4
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	2,314	5,513	-54.5	10,390	23,260	-55.3
Saab Total	353	514	-25.6	1,725	1,813	-4.9
Saturn Total	10,343	7,357	52.3	38,576	32,404	19.0
GM Total	186,545	205,193	-1.5	735,064	774,553	-5.1

\* Includes US/Canada/Mexico

GM Production Schedule - 5/01/07

Memo: Joint Venture

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2007 Q2 # *	403	742	1,145	473	233	568	2,419	12	42	278
O/(U) prior forecast:@	(7)	(8)	(15)	0	0	0	(15)	(2)	(5)	0

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Car	Truck	Total	GME	GMLAAM	GMAP		Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2006

1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr.	446	661	1,107	443	215	509	2,274	11	43	260
	-----	-----	-----	-----	---	-----	-----	--	---	---
CY	1,821	2,828	4,649	1,806	830	1,896	9,181	58	199	966

2007

1st Qtr.	399	664	1,063	511	222	544	2,340	15	35	287
2nd Qtr. # *	403	742	1,145	473	233	568	2,419	12	42	278

See Notes next page

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----

(Registrant)

Date: May 1, 2007

By: /s/NICK S. CYPRUS

---

(Nick S. Cyprus)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Controller and  
Chief Accounting Officer)