TOPPS CO INC Form 10-Q January 04, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended November 25, 2006
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period fromto
Commission file number: 000-15817
The Topps Company, Inc.
(Exact name of Registrant as Specified in its Charter)
For the quarterly period ended November 25, 2006  OR  [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period fromto  Commission file number: 000-15817  The Topps Company, Inc.

One Whitehall Street New York, NY 10004

(Address of Principal Executive Offices including Zip Code)

**Delaware** 

(State or Other Jurisdiction of Incorporation or Organization)

11-2849283

(I.R.S. Employer Identification Number)

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(Registrant's Telephone Number, Including Area Code)	
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO ...

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "

Accelerated filer x

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  $^{\prime\prime}$  NO  $^{\prime}$ 

Number of shares of common stock outstanding as of December 29, 2006: 38,704,317.

Note: PDF provided as a courtesy

# THE TOPPS COMPANY, INC. AND SUBSIDIARIES

# PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

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# THE TOPPS COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except per share and share data) (Unaudited)

	:	November 2006
ASSETS		
Current assets:		
Cash and cash equivalents	\$	28,
Short-term investments		56 <b>,</b>
Accounts receivable, net		33,
Inventories		42,
Income tax receivable		1,
Deferred tax assets		5,
Prepaid expenses and other current assets	_	13,
Total current assets	_	180,
Property, plant and equipment		32,
Less: accumulated depreciation and amortization	_	21,
Property, plant and equipment		11,
Goodwill		63,
Intangible assets, net		5,
Deferred tax assets		6,
Other assets	_	11,
Total assets	\$	278,
LIABILITIES AND STOCKHOLDERS' EQUITY	_	=======
Current liabilities:		
Accounts payable	\$	7,
Accrued expenses and other liabilities		38,
Income taxes payable	_	3, 
Total current liabilities		49,
Other liabilities	_	25 <b>,</b>
Total liabilities		74,
Stockholders' equity:	_	
Preferred stock, par value \$.01 per share authorized 10,000,000 shares, none issued		
Common stock, par value \$.01 per share, authorized 100,000,000 shares; issued 49,244,000 shares as of November 25, 2006 and February 25, 2006		
Additional paid-in capital		28,
Treasury stock, 10,540,000 shares and 9,539,000 shares		
as of November 25, 2006 and February 25, 2006, respectively		(100,
Retained earnings		273,
Minimum pension liability adjustment		(5,
Unrealized gain (loss) on securities available for sale		
Cumulative foreign currency adjustment	_	6, 

Total stockholders' equity

Total liabilities and stockholders' equity

203,
\$ 278 <b>,</b>

# THE TOPPS COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except per share and share data) (Unaudited)

	Thirteen weeks ended				Thirty-nine		weeks
	N	ovember 25, 2006	No.	ovember 26, 2005	ì	November 25, 2006	Nove
Net sales Cost of sales	\$					242,008 156,024	\$
Gross profit on sales		26 <b>,</b> 957		21,306	-	85 <b>,</b> 984	
Selling, general and administrative expenses		22,307		22,607		75 <b>,</b> 402	
Income from operations		4,650		(1,301)	-	10,582	
Interest income, net		851		1,044		2,339	
Income (loss) before provision (benefit) for i Provision (benefit) for income taxes	nc			(257) (286)			
Net income from continuing operations Loss from discontinued operations - net of tax		3 <b>,</b> 730		29 (3,691)		8,724 (32)	
Net income (loss)	\$	3 <b>,</b> 730	\$			8,692 	\$
Basic net income (loss) per share: - From continuing operations - From discontinued operations	\$	0.10	\$	0.00 (0.09)		0.22	\$
Basic net income (loss) per share	\$	0.10		(0.09)		0.22	\$
Diluted net income (loss) per share: - From continuing operations - From discontinued operations	\$			0.00	\$	0.21	\$
Diluted net income (loss) per share	\$	0.09	\$	(0.09)	\$	0.21	\$
Weighted average shares outstanding - basic - diluted						39,095,000 40,600,000	40, 41,

# THE TOPPS COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(amounts in thousands) (Unaudited)

	Thirteen weeks ended				Thirty-nine	weeks
	No	vember 25, 2006	No	ovember 26, 2005	November 25, 2006	Nove
Net income (loss) Unrealized gain (loss) on securities available for Foreign currency translation adjustment	\$ r	3,730 134 919	\$	(3,662)  (1,738)	8,692 (33) 4,038	\$
Comprehensive income (loss)	\$	4,783	\$	(5,400)	\$ 12,697	\$

# THE TOPPS COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands) (Unaudited)

```
Cash flows from operating activities:
  Net income from continuing operations
  Adjustments to reconcile net income to cash flows provided by (used in) operating activities:
     Depreciation and amortization
     Share based compensation
     Excess cash benefit from share based compensation
     Deferred taxes
     Loss on disposal of fixed assets
     Net effect of changes in:
        Accounts receivable
        Inventories
        Income tax receivable
        Income tax payable
        Prepaid expense and other current assets
        Payables and other current liabilities
        All other
Cash provided by operating activities - continuing operations
Cash used in operating activities - discontinued operations
Cash provided by (used in) operating activities - total
Cash flows from investing activities:
  Purchase of short-term investments
  Sale of short-term investments
  Purchases of property, plant and equipment
Cash (used in) provided by investing activities - continuing operations
Cash flows from financing activities:
  Dividends paid
  Exercise of stock options
  Excess cash benefit from share based compensation
  Purchase of treasury stock
Cash used in financing activities - continuing operations
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
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Supplemental disclosures of cash flow information:

Interest paid			
Income taxes paid			

#### THE TOPPS COMPANY, INC. AND SUBSIDIARIES

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER 25, 2006 AND FEBRUARY 25, 2006 AND FOR THE THIRTEEN AND THIRTY-NINE WEEK PERIODS ENDED NOVEMBER 25, 2006 AND

#### **NOVEMBER 26, 2005**

#### 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated interim financial statements have been prepared by The Topps Company, Inc. and its subsidiaries (the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission and reflect all adjustments which are, in the opinion of management, considered necessary for a fair presentation. Operating results for the thirty-nine week periods ended November 25, 2006 and November 26, 2005 are not necessarily indicative of the results that may be expected for the year. For further information, refer to the consolidated financial statements and notes thereto in the Company's annual report for the year ended February 25, 2006.

## Impact of Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement No. 109." This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB No. 109 and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. The Company is in the process of analyzing the impact that this Interpretation may have on its consolidated financial statements. Therefore, the Company is not in a position to conclude whether the adoption of this Interpretation will have a material impact on the Company's consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157 "Fair Value Measurements." This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the effect of this pronouncement on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158 "Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R." This Statement requires an entity to recognize in its statement of financial condition the funded status of its defined benefit postretirement plans, measured as the difference between the fair value of the plan assets and the benefit obligation. SFAS No. 158 also

requires an entity to recognize changes in the funded status of a defined benefit postretirement plan within accumulated other comprehensive income, net of tax to the extent such changes are not recognized in earnings as components of periodic net benefit cost. SFAS No. 158 is effective as of the end of the fiscal year ending after December 15, 2006, which for the Company will be in the fourth quarter of fiscal 2007. The Company estimates the impact of adopting SFAS No. 158 to be approximately \$2.8 million, reflected as a reduction in net assets on its March 3, 2007 consolidated balance sheet, with no impact to its consolidated statements of income or cash flows.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Misstatements When Quantifying Misstatements in Current Year Financial Statements," which provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. SAB No. 108 is effective for fiscal years ending after November 15, 2006, which for the Company will be in the fourth quarter of fiscal 2007. The Company does not believe the adoption of SAB No. 108 will have a significant impact on its consolidated financial statements.

#### 2. Quarterly Comparison

Management believes that quarter-to-quarter comparisons of sales and operating results are affected by a number of factors, including, but not limited to, the timing of sports and entertainment releases, new product introductions, seasonal products, the timing of various expenses such as advertising and variations in shipping and factory scheduling requirements. Thus, quarterly results may vary.

#### 3. Accounts Receivable (in thousands)

	Nov	ember 25, 2006	Fel	oruary 25, 2006
Gross receivables Reserve for estimated returns Other reserves	\$	59,650 (24,430) (2,047)	\$	55,244 (21,181) (2,883)
Net receivables	\$ ===	33,173	\$	31,180

Other reserves consist of allowances for discounts, doubtful accounts and customer deductions for marketing promotional programs.

#### 4. Inventories (in thousands)

	NOV	2006	r.er	2006
Raw materials Work in process Finished product	\$	13,848 2,955 25,383	\$	10,123 4,623 22,035
Total inventory	\$	42,186	\$	36,781

Obsolete inventory reserves for each category are included in the amounts shown above.

#### 5. Share-Based Compensation Plans

Effective February 26, 2006, the Company adopted the provisions of FASB Statement No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R") using the modified prospective transition method. Under this method, prior periods are not revised for comparative purposes and the Company recognizes compensation cost using a fair-value based method for all share-based payments granted after February 25, 2006, plus any awards granted to employees up through February 25, 2006 that remain unvested at that time. Prior to February 26, 2006, the Company accounted for its share-based compensation plans in accordance with the provisions of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees", and related interpretations including FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation-An Interpretation of APB Opinion No. 25". On November 10, 2005, FASB issued FASB Staff Position No. FAS 123(R)-3, "Transition Election Related to Accounting for Tax Effects of Share-Based Payment Awards." The Company has elected to adopt the alternative transition method provided in this FASB Staff Position for purposes of calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS 123R.

The Company has Stock Option Plans that allow for the granting of non-qualified stock options, incentive stock options (within the meaning of Section 422A of the Internal Revenue Code), stock appreciation rights (SARs) and restricted stock to employees, non-employee directors and consultants. In the past, options were granted with an exercise price equal to the closing market price of the stock on the day immediately prior to the grant date. In 2006, the Company amended its 2001 Stock Incentive Plan to provide that options will be granted with an exercise price equal to the closing market price of the stock on the grant date. Options generally vest within a three to five-year period and expire ten years after the grant date. Each year, on the date of the Company's Annual Meeting of Stockholders each member of the Board who is not an employee of the Company is automatically granted a number of shares of restricted stock equal to \$20,000 divided by the closing market price of the stock on the date of the Annual Meeting. These director awards will vest on the date of the next regularly scheduled Annual Meeting, provided that if the next Annual Meeting is not scheduled within thirteen months of the date of grant, such the awards will vest on the first anniversary of the date of grant. The Company re-issues treasury shares to satisfy restricted stock grants and when stock options are exercised and the Company anticipates that it will have enough treasury shares to cover the exercise of all outstanding stock options.

The Company recorded compensation cost arising from share-based payment arrangements in selling, general and administrative expenses on the Condensed Consolidated Statement of Operations for the Company's Stock Option Plans of \$61,000 and zero for the thirteen weeks ended November 25, 2006 and November 26, 2005, respectively, and \$176,000 and zero for the thirty-nine weeks ended November 25, 2006 and November 26, 2005, respectively.

As a result of adopting SFAS 123R, the Company's income before provision for income taxes and net income for the thirteen weeks ended November 25, 2006 was \$61,000 and \$42,000 lower, respectively, than if it had continued to account for share-based compensation in accordance with the provision of APB Opinion No. 25. The Company's income before provision for income taxes and net income for the thirty-nine weeks ended November 25, 2006 was \$176,000 and \$120,000 lower, respectively than if it had continued to account for share-based compensation in accordance with the provision of APB Opinion No. 25. Basic and diluted income per share for the thirteen and thirty-nine weeks ended November 25, 2006 did not change materially from the reported income per share upon the Company's adoption of SFAS 123R.

# Determining Fair Value

Valuation and Amortization Method: The fair value of stock options granted under the Company's Stock Option Plans is estimated using the Black-Scholes option pricing model. The fair value of stock options granted after February 25, 2006 will be amortized on a straight-line basis. Compensation expense is amortized over the requisite

service periods of the awards, which are generally the vesting periods.

Expected Volatility: Volatility is a measure of the amount by which a financial variable, such as share price, has fluctuated (historical volatility) or is expected to fluctuate (expected volatility). The expected volatility of stock option awards at the date of grant is estimated based on the historical selling price of the Company's securities. The decision to use historical volatility was based upon the lack of availability of actively traded options on the Company's common stock. Prior to the adoption of SFAS 123R, the Company calculated expected volatility using historical stock price volatility.

Expected Term: The expected term of an employee share option is the period of time for which the option is expected to be outstanding. The Company has made a determination of expected term by analyzing employees' historical exercise experience and post-vesting employment termination behavior from its history of grants and exercises in the Company's option database. The historical pattern of options exercised has been analyzed in an effort to determine if there were any discernable patterns of activity based on certain demographic characteristics such as employees' length of service, salary and job level.

Risk-Free Interest Rate: The risk-free interest rate used in the Black-Scholes option pricing model is based on the implied yield available on U.S. Treasury zero-coupon issues with a remaining term equal to the expected term used.

Dividends: On June 26, 2003, the Board of Directors of the Company initiated a regular quarterly cash dividend of \$0.04 per share. An expected dividend yield of \$0.16 was used in the Black-Scholes valuation model.

Forfeiture: The Company uses historical data to estimate pre-vesting option forfeitures. Share-based compensation expense is recorded only for those awards that are expected to vest.

The following assumptions were used to estimate the fair value of options granted under the Company's Stock Option Plans for the thirty-nine weeks ended November 25, 2006:

	Stock Options
	Thirty-nine Weeks Ended November 25, 2006
Expected term (years)	5.6
Expected volatility	23 %
Risk-free interest rate	5.0 %
Expected dividend	\$0.16

Note: There were no stock option grants during the thirteen weeks ended November 25, 2006 or the thirteen and thirty-nine weeks ended November 26, 2005.

Stock Option Activity and Share-Based Compensation Expense

Stock option activity for the thirty-nine weeks ended November 25, 2006 is summarized as follows:

	Weighted	
Weighted	Average	Aggregate
Average	Remaining	Intrinsic

	Number of Shares	Exercis Price Per Sha	e Term		Value (in chousands)
Outstanding at February 25, 2006 Granted Exercised Forfeitures	3,427,543 (1) 118,000 (268,316) (316,187)	8. 6.	30 09 00 40		
Outstanding at November 25, 2006 Vested or expected to vest Exercisable at November 25, 2006	2,961,040 2,951,253 2,716,371	7.	.23 4. .23 4. .12 3.	18	5,736 5,731 5,628

(1) The number of shares outstanding has been adjusted from previously reported figures due to 13,333 shares incorrectly reported as forfeited during the year ended February 25, 2006.

The weighted average fair value of options granted during the thirty-nine weeks ended November 25, 2006 was \$2.46 and there were no stock options granted during the thirteen weeks ended November 25, 2006 and November 26, 2005 and the thirty-nine weeks ended November 26, 2005. The aggregate intrinsic value of options outstanding at November 25, 2006 is calculated as the difference between the exercise price of the underlying options and the market price of the Company's common stock for the 1,901,249 shares that had exercise prices that were lower than the \$8.73 market price of the Company's common stock at November 24, 2006. The total intrinsic value of options exercised during the thirteen weeks ended November 25, 2006 and November 26, 2005 was \$342,000 and \$499,000, respectively, determined as of the date of exercise. The total intrinsic value of options exercised during the thirty-nine weeks ended November 25, 2006 and November 26, 2005 was \$750,000, respectively, determined as of the date of exercise.

For the thirteen and thirty-nine weeks ended November 25, 2006, the Company recognized approximately \$61,000 and \$176,000 in share-based compensation expense for stock options granted under the Company's Stock Option Plans. As of November 25, 2006, there was \$410,000 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's Stock Option Plans. This amount assumes the Company's expected forfeiture rate. That cost is expected to be recognized over a weighted average period of 2.66 years. The Company utilizes treasury shares to satisfy the exercise of stock options.

# Comparable Disclosures

The following table illustrates the pro forma effect on the Company's net income (loss) and net income (loss) per share as if the Company had adopted the fair value based method of accounting for stock-based compensation under FASB No. 123, "Accounting for Stock-Based Compensation," for the thirteen and thirty-nine weeks ended November 26, 2005. See the assumptions disclosed previously in this note that were used to estimate the fair value of options granted under the stock option plans for the thirteen and thirty-nine weeks ended November 26, 2005.

(In thousands, except per share amounts)	Nove	ember 26, 2005
Net income (loss), as reported	\$	(3,662)
Add: Stock-based employee compensation expense included		
in net income (loss), tax effected		
Deduct: Total share-based employee compensation expense determined		
under fair value method for all awards, net of income taxes		(41)
Pro forma net income (loss)	\$	(3,703)
	=====	

Thirteen weeks ended

#### Net income (loss) per share

Basic - as reported	\$ (0.09)
Basic - pro forma	\$ (0.09)
Diluted - as reported	\$ (0.09)
Diluted - pro forma	\$ (0.09)

## 6. Segment Information

Following is the breakdown of industry segments as required by FASB No. 131, "Disclosures About Segments of an Enterprise and Related Information." The Company has two reportable business segments: Confectionery and Entertainment.

The Confectionery segment consists of a variety of candy products including Ring Pop, Push Pop, Baby Bottle Pop, Juicy Drop Pop, the Bazooka bubble gum line and, from time to time, confectionery products based on licensed characters, such as Pokemon.

The Entertainment segment primarily consists of trading cards and sticker album products featuring sports and non-sports subjects. Trading cards feature players from Major League Baseball, the National Basketball Association and the National Football League, as well as characters from popular films, television shows and other entertainment properties. Sticker album products feature players from the English Premier League and characters from entertainment properties such as Pokemon. This segment also includes results from WizKids, a designer and marketer of strategy games acquired in July 2003.

Beginning with the quarter ended May 27, 2006, the Company began attributing direct overhead costs to each of its business units. Since that time the Company has evaluated performance of each segment based upon its operating profit after direct overhead which is defined as net sales less cost of goods, product development, advertising and promotional costs, obsolescence (contributed margin) as well as personnel and other direct overhead costs, but before unallocated general and administrative expenses (indirect overhead) including most rent, insurance, professional fees and corporate personnel costs such as finance, management information systems, legal and human resources, depreciation and amortization, other income (expense), net interest and income taxes.

Many of the Company's assets are shared across both segments, and the Company's chief decision-maker does not evaluate the performance of each segment utilizing asset-based measures. Therefore, the Company does not include a breakdown of assets or depreciation and amortization by segment.

The information provided below for the thirteen and thirty-nine weeks ended November 26, 2005 have been reclassified to conform to the current year's presentation.

	•	Thirteen w	T	Thirty-nine			
(amounts in thousands)	November 25, November 26, 2006 2005				No	November 25, 2006	
Net Sales							
Candy	\$	29 <b>,</b> 381	\$	24,651	\$	107,607	\$
Gum		2,115		2,746		6,394	
Total Confectionery		31 <b>,</b> 496		27 <b>,</b> 397		114,001	
Sports		33 <b>,</b> 490		30,742		95 <b>,</b> 238	
Non-Sports		13,733		14,669		32 <b>,</b> 769	
Total Entertainment Products		47 <b>,</b> 223		45 <b>,</b> 411		128 <b>,</b> 007	

Total Net Sales	78,719	•	242,008	\$
Contributed Margin Confectionery Entertainment Products	\$ 9 <b>,</b> 779	\$ 7,464	\$ 36,164	\$
Total	\$ •	\$ 17,145	 \$ 69 <b>,</b> 560	
Direct Overhead Confectionery Entertainment Products	5 <b>,</b> 770	\$ 5 <b>,</b> 871	\$ 17,060 17,962	
Total	11,603	\$ 9,116	\$ 35 <b>,</b> 022	
Operating Profit Net of Direct Overhead Confectionery Entertainment Products	\$ 4,009	\$ 1 <b>,</b> 593	\$ 19,104 15,434	
Total	\$ 11,637	\$ 8,029	\$ 34,538	
Reconciliation of Operating Profit to Income (Loss) Before Provision for Income Taxo				
Total operating profit, net of direct overhead Indirect overhead Other income, net Depreciation & amortization	(6,086) 214	(7 <b>,</b> 736) 501	(20,127) 456 (4,285)	
Income (loss) from operations Interest income, net	 4,650 851	(1,301)	10,582	
Income (loss) before provision for income taxes	\$ 5 <b>,</b> 501	\$ (257)	\$ 12,921	\$

#### 7. Common Stock

In June 2003, the Board of Directors of the Company initiated a regular quarterly cash dividend of \$0.04 per share which has been paid each quarter since that date.

In October 2001, the Company completed the authorization and the Board approved the purchase of 5 million shares of the Company's common stock. As of February 26, 2005, the Company had purchased 3,390,700 shares related to this authorization, leaving 1,609,300 shares available for future purchases.

During the first half of fiscal 2006, the Company did not purchase any shares due to a strategic business review that was performed by investment banking and consulting firms. In September 2005, the Company entered into a written trading plan that complies with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, which provides for the purchase of up to 500,000 shares for each of the next four quarters starting in the third quarter of fiscal 2006 at the prevailing market price per share, subject to certain conditions. In addition, the Board of Directors increased the outstanding share authorization by 3,390,700 shares to 5 million shares. As of November 25, 2006, the Company had completed its share repurchases under the 10b5-1 plan and had purchased 2,318,944 shares under this amended Board authorization, leaving 2,681,056 shares available for future purchases by the Company.

Each of the members of the Board of Directors who is not an employee of the Company annually receives \$20,000 worth of restricted stock, which is issued from treasury stock and vests generally over one year.

#### 8. Credit Agreement

On September 14, 2004, the Company entered into a new credit agreement with JPMorgan Chase Bank. The credit agreement provides for a \$30.0 million unsecured facility to cover revolver and letter of credit needs and expires on September 13, 2007. Interest rates are variable and a function of market rates and the Company's earnings before interest, taxes, depreciation and amortization. The credit agreement contains restrictions and prohibitions of a nature generally found in loan agreements of this type and requires the Company, among other things, to comply with certain financial covenants, limits the Company's ability to sell or acquire assets or borrow additional money and places certain restrictions on the purchase of Company shares and the payment of dividends. The credit agreement may be terminated by the Company at any point over the three-year term (provided the Company repays all outstanding amounts thereunder) without penalty.

There was no debt outstanding under the credit agreement as of November 25, 2006 or February 25, 2006.

### 9. Discontinued Operations - the Pit.com

In August 2001, the Company acquired all the outstanding common stock of thePit.com, Inc., which operated a sports card exchange, for a net cash purchase price of \$5.7 million. The acquisition was accounted for using the purchase method of accounting and resulted in recognizing \$0.8 million in intangible assets and \$4.1 million in goodwill. The Company included this subsidiary in the Entertainment segment of its business. The Company was unable to operate the subsidiary profitably and in January 2006 sold the subsidiary for \$0.4 million, with scheduled payments to be made over four years.

Per SFAS No. 144, "Accounting for the Impairment of Long-Lived Assets," the net book value of the assets of the Pit.com, Inc., which consisted primarily of the \$4.1 million goodwill from the acquisition as well as smaller amounts of inventory and unamortized intangibles, was written down by \$2.4 million net of tax to \$0.4 million, which is the fair value of the assets based on the expected proceeds from the sale of the subsidiary.

The Company incurred an additional \$32,000 in expense, net of tax, related to the discontinued operations during the thirty-nine weeks ended November 25, 2006.

The purchaser has paid the Company \$60,000 of the \$360,000 sales price as of November 25, 2006. The remaining \$300,000 is reported in prepaid expenses and other current assets and other assets on the Condensed Consolidated Balance Sheet as of November 25, 2006.

#### 10. Goodwill and Intangible Assets

On March 3, 2002, the Company adopted SFAS No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets" which require the Company to prospectively cease amortization of goodwill and instead conduct periodic tests of goodwill for impairment. Intangible assets as of November 25, 2006 and February 25, 2006 were as follows:

			November 25	, 2006	Fe	February 25, 2006						
	Gros: Carryii Value	ng	Accumulated Amortization	n Net	:	Gross Carrying Value	dollars) (18,611) (784 (15,318) 482 (2,482)	Net				
				(in th	nousa	nds of dol	lars)					
Licenses and contracts	\$ 21,5	59	(19,113)	2,4	156	\$ 21,569	(18,611)	2 <b>,</b> 958				
Intellectual property	18,78	34	(16,093)	2,6	591	18,784	(15,318)	3,466				
Software and other	2,48	32	(2,482)			2,482	(2,482)					
Total intangibles	\$ 42,83	35	\$ (37,688)	\$ 5,1	 L47	\$ 42,835	\$ (36,411) \$	 6 <b>,</b> 424				

Useful lives of the Company's intangible assets have been established based on the Company's intended use of such assets and their estimated period of future benefit, which are reviewed periodically. Useful lives are as follows:

Category	Useful Life	Weighted Average Remaining Useful Life
Licenses and contracts Intellectual property	15 years 6 years	3.7 years 2.6 years

The weighted average remaining useful life for the Company's intangible assets in aggregate is 3.0 years. Over the next five years, the Company estimates annual amortization of the intangible assets detailed above to be as follows (in thousands):

Fiscal Years	Amo	unt
2007	ŝ	1,703
2008	\$	1,703
2009	\$	1,703
2010	\$	1,036
2011	\$	279

Reported amortization expense, which was \$447,000 and \$524,000 for the thirteen weeks ended November 25, 2006 and November 26 2005, respectively and \$2,018,000 and \$1,715,000 for the thirty-nine weeks ended November 25, 2006 and November 26 2005, respectively, included amortization of deferred financing fees and deferred compensation costs.

#### 11. Legal Proceedings

On November 19, 2001, Media Technologies, Inc. sued the Company and nine other manufacturers of trading cards (the "Defendants") in the Federal District Court for the Central District of California for their sales of all types of "relic" cards that contain an authentic piece of equipment, i.e., a piece of sporting equipment or jersey. Plaintiffs alleged infringement of U.S. Patent Nos. 5,803,501 and 6,142,532. On May 23, 2005, the Company entered into a settlement agreement in which it paid Media Technologies, Inc. a sum of \$2,000,000 which is being amortized over the term of the contract. Media Technologies Inc. agreed to dismiss all claims against the Company and to issue a license to the Company to distribute relic cards for seven years. The Company further agreed that under certain conditions which may arise in the future, it would make additional payments to Media Technologies, Inc. as part of the ongoing license.

In another matter, in September of 1999, the Company filed a lawsuit against Cadbury Stani S.A.I.C. ("Stani"), a corporation organized and existing under the laws of Argentina, in federal court in the Southern District of New York.

The case centers on the licensing relationship the parties had since 1957 in which the Company had granted Stani the exclusive right to manufacture and distribute gum using the Bazooka brand and related formulas and technologies in Argentina, Bolivia, Chile, Paraguay and Uruguay. In particular, at issue is a 1980 Licensing Agreement (the "Agreement") between the parties and a 1985 Amendment to that Agreement. In its September 17, 2003 Fourth Amended Complaint, the Company alleges that Stani continued to use the Company's proprietary and specialized knowledge and experience, and its trade secrets, regarding the production of gum after the Agreement's expiration in April 1996, that it unlawfully disclosed this information to Cadbury Schweppes PLC ("Schweppes") which purchased Stani in 1993 and that it deliberately concealed its use and disclosure from the Company. The Company has filed claims for breach of contract, misappropriation of trade secrets and fraudulent inducement to enter into the 1985 Amendment. The Company is seeking to recover disgorgement of Stani's profits, certain lost royalties and punitive damages, interest and costs. It is also seeking a permanent injunction against Stani's future use and dissemination of the Company's proprietary information and trade secrets. In the Fourth Amended Complaint, the Company demanded damages in excess of \$250 million. The Fourth Amended Complaint also initially contained claims against Schweppes, which the parties agreed to dismiss on February 4, 2003.

On February 9, 2006, the Court adjourned the trial which had been scheduled for March 13, 2006 and ruled it would consider a new motion by Stani for partial summary judgment which argued that the Agreement permitted Stani to use the Company's information and trade secrets after the Agreement's expiration in 1996.

On August 31, 2006, the Court granted Stani's motion for partial summary judgment to the extent of dismissing the Company's claims for breach of contract and wrongful misappropriation of trade secrets. Taking into account the Court's decision, the Company's remaining claims are that Stani misappropriated an aspect of its Bazooka flavor formula through reverse engineering and that Stani fraudulently induced the Company to enter into an agreement that relieved Stani of the obligation to pay royalties on certain (non-Bazooka) products between 1988 and the expiration of the Agreement in 1996.

The Company is appealing the Court's ruling. On September 18, 2006, the Company filed a Motion To Certify Dismissed Claims For Appeal, which asked the Court for permission to appeal the dismissed claims immediately. The Court granted this motion for appeal and the Company is in the process of preparing the court documentation for the appeal. The Company currently believes that court filings by both parties will be completed in the Company's first quarter of fiscal 2008, with oral arguments to follow according to the Court's schedule.

In another matter, on December 12, 2003, WizKids, Inc. ("WizKids") and Jordan Weisman filed a complaint in Washington state court for professional malpractice, breach of fiduciary duty and disgorgement of fees against the law firm Michael, Best & Friedrich, LLP ("MB&F"), and Timothy Kelley, one of its partners, based on their submission of a PCT patent application for WizKids' combat dial that alleged to have prejudiced WizKids' United States patent rights by failing to designate the United States as one of the member states for subsequent conversion to a national application. In a settlement reached on October 31, 2005, defendants agreed to pay WizKids \$2,950,000.

The Company is a party in several other civil actions which are routine and incidental to its business. In management's opinion, after consultation with legal counsel, these other actions are not reasonably expected to have a material adverse effect on the Company's financial condition or results of operations.

#### 12. Employee Benefit Plans

The components of net periodic benefit costs for the thirteen and thirty-nine weeks ended November 25, 2006 and November 26, 2005 are as follows (in thousands):

Pe	ensi	on		Postreti	cement	: Healthca	are
November	25,	November	26,	November	25,	November	26,

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	2006		2005	2006		2005	
Thirteen weeks			 				
Service cost	\$	84	\$ 399	\$	15	\$	93
Interest cost		523	618		154		143
Expected return on plan assets		(564)	(551)				
Initial transition obligation		(14)	(16)		50		50
Prior service cost		7	13		(39)		
Actuarial (gains) losses		(66)	238		58		10
Net periodic benefit (gain) cost	\$	(30)	\$ 701	\$	238	\$	296

	Pension					Postretirement Healthcare				
	No.	vember 25, 2006	, 1	November 26, 2005	. 1	November 25, 2006	N	ovember 26, 2005		
Thirty-nine weeks										
Service cost	\$	321	\$	1,197	\$	149	\$	279		
Interest cost		1,643		1,854		456		429		
Expected return on plan assets		(1,712)		(1,653)						
Initial transition obligation		(42)		(48)		150		150		
Prior service cost		21		39		(131)				
Actuarial losses		202		714		140		30		
Net periodic benefit cost	\$	433	\$	2,103	\$	764 	\$	888		

The fiscal 2007 costs are estimated based on actuarial assumptions, and actual costs will be adjusted at the end of the fiscal year, when the full actuarial evaluation is completed.

## 13. Off-Balance Sheet Arrangements

The Company does not have any off-balance sheet arrangements and, therefore, there is no effect on its financial position, changes in financial position, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources from this type of arrangement.

#### 14. Restructuring Charge

On September 29, 2005, a restructuring program was announced which separates the Confectionery and Entertainment businesses to the extent practical and streamlines the organizational structure through headcount reductions. In connection with the headcount reductions, the Company incurred charges of approximately \$3.7 million; consisting of \$1.3 million for termination costs in each of the third and fourth quarters of fiscal 2006 and \$1.1 million for pension settlement costs in the fourth quarter. These charges are reflected in selling, general and administrative expenses in the Consolidated Statements of Operations for the year ended February 25, 2006.

In June 2006, the Company announced a restructuring program, principally related to its entertainment operations in New York, NY, Duryea, PA, and Seattle, WA (WizKids' headquarters). The Company incurred charges of approximately \$1.1 million in the second quarter of fiscal 2007 and \$0.4 million in the third quarter of fiscal 2007, consisting of \$1.1 million for termination costs and \$0.4 million related to the accelerated recognition of deferred compensation paid to Jordan Weisman as part of the acquisition of Wizkids. The Company anticipates additional related termination costs of \$0.6 million in the fourth quarter of fiscal 2007. These charges are reflected in selling, general and administrative expenses in the Condensed Consolidated Statements of Operations for the thirteen and thirty-nine weeks ended November 25, 2006. The Company estimates that these charges will be paid by the end of the

first quarter of fiscal 2009.

The table below updates the fiscal year 2006 restructuring liability related to the Company's reorganization in September 2005 (in thousands):

	Feb	February 25,							
		2006	P	ayments	Ado	ditions	2006		
Termination costs Pension settlement	\$ \$	980 1 <b>,</b> 050	\$	(980) (1,050)	\$	 	\$	 	
	\$ 	2,030	\$	(2,030)	\$		\$		

The table below updates the fiscal year 2007 restructuring liability related to the Company's reorganization in June 2006 (in thousands):

	February 25, 2006 Payments Additi				dditions	November 25, ns 2006		
Termination costs	\$		\$	(1,171)	\$	1,452	\$	281
	\$		\$	(1,171)	\$	1,452	\$	281

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To The Board of Directors and Stockholders of The Topps Company, Inc.

We have reviewed the accompanying condensed consolidated balance sheet of The Topps Company, Inc. and subsidiaries (the "Company") as of November 25, 2006, and the related condensed consolidated statements of operations, comprehensive income (loss) and cash flows for the thirteen and thirty-nine week periods ended November 25, 2006 and November 26, 2005. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 5 to the condensed consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment*, effective February 26, 2006.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of February 25, 2006, and the related consolidated statements of operations, stockholders' equity, comprehensive income (loss), and cash flows for the year then ended (not presented herein); and in our report dated May 9, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of February 25, 2006 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

#### /s/ DELOITTE & TOUCHE LLP

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New York, New York January 3, 2007

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Third Quarter Fiscal Year 2007 (thirteen weeks ended November 25, 2006) versus Third Quarter Fiscal Year 2006 (thirteen weeks ended November 26, 2005)

The following table sets forth, for the periods indicated, net sales by key business segment:

Thirteen weeks ended			
Nove:	mber 25, 2006	Nove	mber 26, 2005
(amo	unts in thousand	is)	
\$	31,496	\$	27 <b>,</b> 397
	47,223		45,411
\$	78 <b>,</b> 719	\$	72 <b>,</b> 808
	Nove  (amo	November 25, 2006 (amounts in thousand) \$ 31,496 47,223	November 25, 2006 Nove (amounts in thousands)  \$ 31,496 \$ 47,223 \$ 78,719 \$

#### **NET SALES**

Net sales for the third quarter of fiscal 2007 were \$78.7 million, an increase of \$5.9 million, or 8.1%, from \$72.8 million in the same period last year. Stronger foreign currencies versus the prior year increased 2007 third quarter sales by \$0.9 million.

Net sales of confectionery products, which include, among other things, Ring Pop, Push Pop, Baby Bottle Pop, Juicy Drop Pop, Bazooka brand bubble gum and licensed candy products, were \$31.5 million in the third quarter of fiscal 2007, an increase of \$4.1 million, or 15.0%, from \$27.4 million in fiscal 2006. This increase was a function of a number of factors including the continued growth of Juicy Drop Pop in the U.S. and overseas, increased merchandising activity in the period at Walmart and sales of licensed products including those featuring Pokemon and Happy Feet in Europe. Stronger foreign currencies versus the prior year increased 2007 third quarter confectionery sales by \$0.3 million.

Net sales of entertainment products, which include cards, stickers, sticker albums and the WizKids line of strategy games, were \$47.2 million in the third quarter of fiscal 2007, an increase of \$1.8 million, or 4.0%, from \$45.4 million in the same period last year. This increase reflected higher sales of U.S. sports cards, driven by a new arrangement with the baseball licensors as well as the Company's strong product line-up and marketing campaign which encompasses national television advertising and in-stadium promotions. Sales of non-sports publishing products also increased year-over-year due to solid performances of products featuring the WWE license in the U.S. and Europe and Happy Feet and Pokemon in Europe. Sales of WizKids products continued to run below year ago levels, driven by softer core product performance and a reduction in sales of Pirates products introduced last year. Stronger foreign currencies versus the prior year increased 2007 third quarter entertainment sales by \$0.6 million.

#### **RESULTS of OPERATIONS**

	Thirteen weeks ended				
	Nove:	mber 25, 20	06 Nove	mber 26, 20	)5
	 (dol	lars in tho	 usands)		
Net Sales	\$	78 <b>,</b> 719	100.0% \$	72 <b>,</b> 808	100.0%
Cost of Sales		51,762	65.8%	51,502	70.7%
Gross Profit		26 <b>,</b> 957	34.2%	21,306	29.3%
Selling, General & Administrative		22,307	28.3%	22,607	31.1%
Income (Loss) from Operations	\$	4,650	5.9% \$	(1,301)	-1.8%

Gross profit as a percentage of net sales in the third quarter of fiscal 2007 was 34.2% as compared with 29.3% in the third quarter of last year. Gross margin comparisons this year benefited from a reduction in provisions for returns, which were high last year as a result of a sudden slowdown in sales of WWE products and WizKid's expansion into the mass market. In addition, obsolescence costs were lower in the period this year than last.

SG&A expense was \$22.3 million in the third quarter of fiscal 2007, down from \$22.6 million in fiscal 2006. As a percentage of net sales, SG&A expense was 28.3% in the third quarter of fiscal 2007 versus 31.1% in the third quarter of fiscal 2006. Within SG&A, marketing costs declined year-over-year due to lower expenditures for media in Europe and a reduction in WizKids spending. In fiscal 2007, SG&A also benefited from the absence of a \$0.8 million write-down of net fixed asset taken last year as well as from a decrease in restructuring-related costs. A total of \$0.3 million in severance expense was reported in the period this year related to a June 2006 reorganization, and a further related expense of \$0.6 million is expected to be recorded in the fourth quarter of this year. SG&A comparisons this year were negatively impacted by the absence of a favorable \$2.3 million legal settlement last year.

Net interest income of \$851,000 in the third quarter of fiscal 2007 was lower than in the third quarter of fiscal 2006 due to lower average cash balances.

The Company reflects provisions for federal, state and local income taxes in accordance with statutory income tax rates. The Company reported an effective tax rate of 32.2% in the third quarter of fiscal 2007 versus an effective tax rate benefit of (111.3%) in the third quarter of fiscal 2006. The tax benefit in fiscal 2006 was a function of the pre-tax loss generated in the quarter and the magnitude of permanent tax items related to this loss.

The Company reported net income in the third quarter of fiscal 2007 of \$3.7 million, or \$0.09 per diluted share. In the third quarter of fiscal 2006, the Company recognized a net loss from discontinued operations related to the sale of the Pit.com of \$3.7 million. After discontinued operations, in fiscal 2006 the Company generated a net loss of \$3.7 million or \$0.09 per diluted share.

-

Fiscal Year 2007 (thirty-nine weeks ended November 25, 2006) compared to Fiscal Year 2006 (thirty-nine weeks ended November 26, 2005)

The following table sets forth, for the periods indicated, net sales by key business segment:

**NET SALES** 

Net Sales
Confectionery
Entertainment
Total

Thirty-nine weeks ended						
November 25, 2006 November 26, 2005						
(amo	ounts in thousands					
\$	114,001 128,007	\$	113,684 112,644			
\$	242,008	\$	226,328			

Net sales in the thirty-nine weeks ended November 25, 2006 were \$242.0 million, an increase of \$15.7 million, or 6.9%, from \$226.3 million in the same period last year. Stronger foreign currencies versus the prior year served to increase this year's sales by \$0.4 million.

Net sales of confectionery products were \$114.0 million in the thirty-nine weeks ended November 25, 2006, an increase of \$0.3 million, or 0.3%, from \$113.7 million in fiscal 2006. This increase was largely a function of higher sales of Juicy Drop Pop in the U.S. and overseas, an increase in sales of seasonal products, and higher sales of Pokemon products in Europe offset by declines in sales of core lollipop and gum products in the US. Stronger foreign currencies versus the prior year increased sales in this year's thirty-nine week period by \$0.3 million.

Net sales of entertainment products were \$128.0 million in the thirty-nine weeks ended November 25, 2006, an increase of \$15.4 million, or 13.6%, from \$112.6 million in the same period last year. This increase reflected significantly higher sales of U.S. sports cards, driven by a new arrangement with the baseball licensors as well as the Company's strong product line up and marketing campaign which encompasses national television advertising and in-stadium promotions. Sales of European sports products also showed strong gains over fiscal 2006, driven by the addition of products surrounding the World Cup soccer tournament, an event which occurs once every four years. Sales of non-sports publishing products declined year-over-year due to last year's strong Star Wars and Barbie releases. Additionally, sales of WizKids products were impacted by a softer gaming industry and lower sales of Pirates products introduced last year. Stronger foreign currencies versus the prior year increased entertainment sales in the thirty-nine weeks ended November 25, 2006 by \$0.1 million.

#### **RESULTS of OPERATIONS**

	Thirty-nine weeks ended						
	November 25, 2006			November 26, 2005			
	(do	llars in tho	usands)				
Net Sales	\$	242,008	100.0% \$	226,328	100.0%		
Cost of Sales		156,024	64.5%	149,001	65.8%		
Gross Profit		85 <b>,</b> 984	35.5%	77,327	34.2%		
Selling, General & Administrative		75,402	31.2%	74,743	33.0%		
Income from Operations	\$	10,582	4.4% \$	2,584	1.1%		

Gross profit as a percentage of net sales in the thirty-nine weeks ended November 25, 2006 was 35.5% as compared with 34.2% in the same period last year. Margins in fiscal 2007 were impacted by a reduction in returns provisions driven to unusually high levels last year by a slowdown in sales of WWE products and WizKids expansion into the mass market. Additionally, this year's margins benefited from vendor rebates received in the first half of the year from a confectionery manufacturer, as well as from a reduction in obsolescence costs. The Company anticipates reduced gross profit margins in the fourth quarter as a result of likely increased raw material prices and unfavorable currency fluctuations in the confectionery segment.

SG&A expense was \$75.4 million in the thirty-nine weeks ended November 25, 2006 versus \$74.7 million in fiscal 2006. As a percentage of net sales, SG&A expense was 31.2% in the thirty-nine weeks ended November 25, 2006 versus 33.0% in the same period last year. Marketing expenditures were higher this year than last, driven by advertising and promotional investments in the U.S. sports business as well as in support of the launch of new Bazooka products and our new Vertigo product. In addition, SG&A was impacted by special charges including those related to the 2006 proxy contest and \$1.5 million in severance and related charges stemming from the restructuring program announced in June 2006. Year-over-year comparisons were also negatively impacted by fiscal 2006's favorable legal settlement net of legal fees totaling \$1.8 million.

Net interest income of \$2.3 million in the thirty-nine weeks ended November 25, 2006 was slightly below levels in the same period last year due to a lower average cash balance.

The Company reported an effective tax rate of 32.5% in the thirty-nine weeks ended November 25, 2006 versus an effective tax rate benefit of (13.9%) in the thirty-nine weeks ended November 25, 2005. The November 26, 2005 credit was largely a function of the reversal of \$1.6 million in tax reserves following the completion of an IRS audit. For the full year we expect the effective tax rate to be approximately 32.5%.

The Company reported net income in the third quarter of fiscal 2007 of \$8.7 million, or \$0.21 per diluted share. In the comparable nine-month period in fiscal 2006, the Company recognized a net loss from discontinued operations related to the sale of thePit.com of \$3.8 million. After discontinued operations, in fiscal 2006 the Company generated net income through nine months of \$2.1 million, or \$0.05 per diluted share.

#### Other Matters

In June 2006, the Company launched a restructuring program, principally related to its entertainment operations in New York, Pennsylvania and Seattle, WA (WizKids' headquarters). The Company believes that this program will result in estimated annual savings of approximately \$3.3 million. The Company recognized charges in connection with the restructuring of approximately \$1.1 million in the second quarter and \$0.4 million in the third quarter and expects to realize a further \$0.6 million in related costs in the fourth quarter of this year.

# Liquidity and Capital Resources

Management believes that the Company has adequate reserves to meet its liquidity and capital needs over the foreseeable future as a result of the combination of cash on hand, anticipated cash from operations and credit line availability.

On November 25, 2006, the Company had \$28.5 million in cash and cash equivalents and \$56.4 million in short-term investments.

On September 14, 2004, the Company entered into a credit agreement with JPMorgan Chase Bank. The credit agreement provides for a \$30.0 million unsecured facility to cover revolver and letter of credit needs and expires on September 13, 2007. Interest rates are variable and a function of market rates and the Company's earnings before interest, taxes, depreciation, and amortization. The credit agreement contains restrictions and prohibitions of a nature generally found in loan agreements of this type and requires the Company, among other things, to comply with certain financial covenants, limits the Company's ability to sell or acquire assets or borrow additional money and places certain restrictions on the purchase of Company shares and the payment of dividends. The credit agreement may be terminated by the Company at any point over the three-year term (provided the Company repays all outstanding amounts thereunder) without penalty. There was no debt outstanding under the credit agreement as of November 25, 2006 or February 25, 2006.

In October 2001, the Company completed the authorization and the Board approved the purchase of 5 million shares of the Company's common stock. As of February 26, 2005, the Company had purchased 3,390,700 shares related to this authorization, leaving 1,609,300 shares available for future purchases. During the first half of fiscal 2006, the Company did not purchase any shares due to a strategic business review that was performed by investment banking and consulting firms. In September 2005, the Company entered into a written trading plan, that complies with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, which provides for the purchase of up to 500,000 shares for each of the next four quarters starting in the third quarter of fiscal 2006 at the prevailing market price per share, subject to certain conditions. This trading plan was completed in the thirteen weeks ended November 25, 2006. In addition, the Board of Directors of the Company increased the outstanding share authorization by 3,390,700 shares to 5 million shares. As of November 25, 2006, the Company had purchased 2,318,944 shares under this amended authorization leaving 2,681,056 shares available for future purchases by the Company.

In the thirty-nine weeks ended November 25, 2006, the Company's net increase in cash and cash equivalents was \$0.3 million versus a decrease of \$4.6 million in the comparable period of fiscal 2006.

Cash provided by operating activities during the first thirty-nine weeks of fiscal 2007 was \$12.7 million versus cash used of \$1.2 million during fiscal 2006. The cash provided of \$12.7 million was primarily due to a \$9.2 million increase in accounts payable and other current liabilities, \$3.7 million in depreciation and amortization and \$8.7 million in net income. Partially offsetting these sources of cash was a use of \$2.0 million in accounts receivable due to higher sales compared to the fourth quarter of fiscal 2006, \$5.4 million in increased inventory balances, and a \$2.2 million increase in prepaid expenses. The prior period's unfavorable cash performance reflected lower net income, a substantial increase in inventories and decreases in accounts payable and other current liabilities.

Cash used in investing activities was \$5.6 million in the thirty-nine weeks ended November 25, 2006 versus cash provided of \$7.2 million in fiscal 2006. Year-to-date this year, short-term investments increased by \$3.1 million and

capital spending used a further \$2.5 million, largely related to the implementation of a new enterprise resource planning system and management information system infrastructure investments. In fiscal 2006, short-term investments were reduced by \$9.4 million, partially offset by capital spending of \$2.2 million, largely related to the rollout of new information systems. Fiscal 2007 full year capital spending is projected to be \$3.5 to \$4.0 million, driven by investments in Ring Pop production equipment and computer software and hardware. Capital spending will be funded out of cash flow from operating activities. The proceeds from the sale of thePit.com, Inc. will be received over the next four years.

Cash used in financing activities of \$13.9 million this period reflects \$4.7 million in cash dividends and \$10.9 million in treasury stock purchases, partially offset by \$1.6 million in cash from options exercised. This compares with a total outlay for financing activities of \$6.9 million in the same period last year, comprised of \$4.9 million in cash dividends and \$3.1 million in treasury stock purchases, partially offset by \$1.0 million in cash from options exercised. Dividend payments and treasury stock purchases are being funded out of cash flow from operating activities.

There are no material changes outside the ordinary course of business with respect to Company's purchase obligations as presented in the Commitments table included in its Annual Report on Form 10-K for the year ended February 25, 2006.

The Company does not have any off-balance sheet arrangements and, therefore, there is no effect on its financial condition, changes in financial position, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources from this type of arrangement.

#### **Cautionary Statements**

In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"), the Company is hereby filing cautionary statements identifying important factors that could cause actual results to differ materially from those projected in any forward-looking statements of the Company made by or on behalf of the Company, whether oral or written. Among the factors that could cause the Company's actual results to differ materially from those indicated in any such forward-looking statements are: (i) the failure of certain of the Company's principal products, particularly sports cards, entertainment cards, WizKids strategy games, confectionery products and sticker album collections, to achieve expected sales levels; (ii) the Company's inability to produce timely, or at all, certain new planned confectionery products; (iii) significant increase in raw material costs; (iv) quarterly fluctuations in results; (v) the Company's loss of important licensing arrangements; (vi) the Company's loss of important supply arrangements with third parties; (vii) the loss of any of the Company's key customers or distributors; (viii) further material contraction in the trading card industry as a whole; (ix) excessive returns of the Company's products; (x) civil unrest, currency devaluation, health-related issues, or political upheaval in certain foreign countries in which the Company conducts business; (xi) changes in food and drug laws or laws relating to advertising and marketing practices or changes in consumer trends or health-related issues, either in the U.S. or abroad; and (xii) other risks detailed from time to time in the Company's reports and registration statements filed with the Securities and Exchange Commission.

#### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company's management to make estimates and judgments that affect the reported amounts of revenue, expenses, assets, liabilities and the disclosure of contingent assets and liabilities. Actual results may differ from these estimates.

Note 1 to the Company's condensed consolidated financial statements, included in its Annual Report on Form 10-K for the year ended February 25, 2006, "Summary of Significant Accounting Policies," summarizes its significant accounting policies. Following is a summary of the critical policies and methods used.

combined with the discontinuation of certain products sold last year such as Bazooka Booster, Crunchy Snakes in Europe and licorice

#### Revenue Recognition:

Revenue related to sales of the Company's products is generally recognized when products are shipped, the title and risk of loss has passed to the customer, the sales price is fixed or determinable and collectibility is reasonably assured. Sales made on a returnable basis are recorded net of a provision for estimated returns. These estimates are revised, as necessary, to reflect actual experience and market conditions.

#### **Returns Provisions:**

In determining the provision for returns, the Company performs an in-depth review of wholesale and retail inventory levels for each product sold, trends in product sell-through by sales channel, and other factors. The provision for returns was \$22.3 million in the first thirty-nine weeks of fiscal 2007 and \$23.2 million in fiscal 2006, which equates to 9.2% and 10.3% of net sales, respectively. The decrease in the provision this year was partially due to better sell-through of United States sports products and the lower returns on certain European publishing products and on WizKids products sold to retail channels. An increase or decrease in the provision for returns by 1% of net sales would have decreased or increased operating income by approximately \$2.4 million.

#### **Intangible Assets:**

Intangible assets include trademarks and the value of sports, entertainment and proprietary product rights. Amortization is by the straight-line method over estimated lives which range between three and fifteen years. Management evaluates the recoverability of finite-lived intangible assets under the provisions of SFAS No. 144 "Accounting for the Impairment or Disposal of Long-lived Assets."

#### Accrual for Obsolete Inventory:

The Company's accrual for obsolete inventory reflects the cost of items in inventory not anticipated to be sold or where the current selling price is below the Company's carrying costs. This accrual is deemed necessary as a result of discontinued items and packaging or a reduction in forecasted sales and is adjusted periodically based on a review of inventory levels and sales projections. The provision for obsolete inventory was \$2.3 million in the thirty-nine weeks of fiscal 2007 and \$3.5 million in fiscal 2006, which equates to 0.9% and 1.5% of net sales, respectively. An increase or decrease in the provision for obsolescence by 1% of net sales would have decreased or increased operating income by approximately \$2.4 million.

#### ITEM 3. DISCLOSURES ABOUT MARKET RISK

The Company's exposure to market risk associated with activities in derivative financial instruments (e.g., hedging or currency swap agreements), other financial instruments and derivative commodity instruments is confined to the impact of mark-to-market changes in foreign currency rates on the Company's forward contracts. The Company has no debt outstanding and does not engage in any commodity-related derivative transactions. As of November 25, 2006, the Company had \$17.6 million in contracts which were entered into for the purpose of hedging forecasted receipts and disbursements in various foreign currencies.

#### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act.

### Changes in internal controls

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II**

#### ITEM 1. LEGAL PROCEEDINGS

On November 19, 2001, Media Technologies, Inc. sued the Company and nine other manufacturers of trading cards (the "Defendants") in the Federal District Court for the Central District of California for their sales of all types of "relic" cards that contain an authentic piece of equipment, i.e., a piece of sporting equipment or jersey. Plaintiffs alleged infringement of U.S. Patent Nos. 5,803,501 and 6,142,532. On May 23, 2005, the Company entered into a settlement agreement in which it paid Media Technologies, Inc. a sum of \$2,000,000 which is being amortized over the term of the contract. Media Technologies Inc. agreed to dismiss all claims against the Company and to issue a license to the Company to distribute relic cards for seven years. The Company further agreed that under certain conditions which may arise in the future, it would make additional payments to Media Technologies, Inc. as part of the ongoing license.

In another matter, in September of 1999, the Company filed a lawsuit against Cadbury Stani S.A.I.C. ("Stani"), a corporation organized and existing under the laws of Argentina, in federal court in the Southern District of New York. The case centers on the licensing relationship the parties had since 1957 in which the Company had granted Stani the exclusive right to manufacture and distribute gum using the Bazooka brand and related formulas and technologies in Argentina, Bolivia, Chile, Paraguay and Uruguay. In particular, at issue is a 1980 Licensing Agreement (the "Agreement") between the parties and a 1985 Amendment to that Agreement. In its September 17, 2003 Fourth Amended Complaint, the Company alleges that Stani continued to use the Company's proprietary and specialized knowledge and experience, and its trade secrets, regarding the production of gum after the Agreement's expiration in April 1996, that it unlawfully disclosed this information to Cadbury Schweppes PLC ("Schweppes") which purchased Stani in 1993 and that it deliberately concealed its use and disclosure from the Company. The Company has filed claims for breach of contract, misappropriation of trade secrets and fraudulent inducement to enter into the 1985 Amendment. The Company is seeking to recover disgorgement of Stani's profits, certain lost royalties and punitive damages, interest and costs. It is also seeking a permanent injunction against Stani's future use and dissemination of the Company's proprietary information and trade secrets. In the Fourth Amended Complaint, the Company demanded damages in excess of \$250 million. The Fourth Amended Complaint also initially contained claims against Schweppes, which the parties agreed to dismiss on February 4, 2003.

On February 9, 2006, the Court adjourned the trial which had been scheduled for March 13, 2006 and ruled it would consider a new motion by Stani for partial summary judgment which argued that the Agreement permitted Stani to use the Company's information and trade secrets after the Agreement's expiration in 1996.

On August 31, 2006, the Court granted Stani's motion for partial summary judgment to the extent of dismissing the Company's claims for breach of contract and wrongful misappropriation of trade secrets. Taking into account the Court's decision, the Company's remaining claims are that Stani misappropriated an aspect of its Bazooka flavor formula through reverse engineering and that Stani fraudulently induced the Company to enter into an agreement that relieved Stani of the obligation to pay royalties on certain (non-Bazooka) products between 1988 and the expiration of the Agreement in 1996.

The Company is appealing the Court's ruling. On September 18, 2006, the Company filed a Motion To Certify Dismissed Claims For Appeal, which asked the Court for permission to appeal the dismissed claims immediately. The Court granted this motion for appeal and the Company is in the process of preparing the court documentation for the appeal. The Company currently believes that court filings by both parties will be completed in the Company's the first fiscal quarter of fiscal 2008, with oral arguments to follow according to the Court's schedule.

In another matter, on December 12, 2003, WizKids, Inc. ("WizKids") and Jordan Weisman filed a complaint in Washington state court for professional malpractice, breach of fiduciary duty and disgorgement of fees against the law firm Michael, Best & Friedrich, LLP ("MB&F"), and Timothy Kelley, one of its partners, based on their submission of a PCT patent application for WizKids' combat dial that alleged to have prejudiced WizKids' United States patent rights by failing to designate the United States as one of the member states for subsequent conversion to a national application. In a settlement reached on October 31, 2005, defendants agreed to pay WizKids \$2,950,000.

The Company is a party in several other civil actions which are routine and incidental to its business. In management's opinion, after consultation with legal counsel, these other actions are not reasonably expected to have a material adverse effect on the Company's financial condition or results of operations.

#### ITEM 1A. RISK FACTORS

#### Dependence on Licenses

. The Company's trading card and sticker album businesses are highly dependent upon licensing arrangements with third parties. These licenses, which have varying expiration dates, are obtained from the various professional sports leagues, players associations and, in certain instances, the players themselves as well as from non-sports entertainment companies. The Company's inability to renew or retain certain of these licenses, or the lack of vitality of these licenses, could have a material adverse affect on its future plans and results.

#### Contraction in Sports Card Industry.

Prior to 2006, the sports card industry as a whole has contracted significantly over at least the last ten years. Further prolonged and material contraction in the sports card industry, whether caused by labor strife or otherwise, could have a material adverse affect on the Company's future plans and results.

#### New Products.

The Company may be unable to produce timely, or at all, certain new planned products. The inability of the Company to produce planned products could have a material adverse affect on its future plans and results.

#### Returns.

Approximately 68% of the Company's fiscal 2006 sales were made on a returnable basis. Although the Company maintains returns provisions, returns considerably in excess of the Company's provisions could have a material adverse affect on its future plans and results.

#### Suppliers.

The Company has a single source of supply for most of its lollipop products. The loss of this supplier due to civil unrest or for any other reason could have a material adverse affect on the Company's future plans and results. Additionally, failure of the new Bazooka manufacturer to supply the Company with quality products on a timely basis could have a material adverse affect on the sales of Bazooka.

#### Customers.

The Company has several large customers, some of which are serviced by single distributors. The loss of any of these customers or distributors could have a material adverse affect on the Company's future plans and results.

#### International, Political and Economic Risk.

There is an increase in risk generally associated with operating outside of the U.S. Events such as civil unrest, currency devaluation, political upheaval and health-related issues could have a material adverse affect on the Company's future plans and results.

#### Legal Proceedings.

See Part II, Item 1: Legal Proceedings for a discussion of legal matters that could have a material adverse affect on the Company's future plans and results.

#### Raw Materials.

Raw materials required for production of the Company's products are generally available. However, the unavailability of certain raw materials or a significant increase in their cost could have a material adverse affect on future plans and results.

#### Competition

. The Company operates in highly competitive markets with other well-established manufacturers of confectionery and sports and entertainment products. A failure of new or existing products to be favorably received by or appeal to our customers and/or consumers, or a failure to retain sufficient shelf space for new and existing products, could have a material adverse effect on the Company.

Laws and regulations; consumer preferences and health concerns

. Changes in governmental laws and regulations, including food and drug laws, laws relating to advertising and marketing practices, taxation requirements and environmental laws, both in and outside the U.S., could have an adverse effect on the Company's results of operations. Additionally, consumer demographics, consumer trends and consumer health concerns, such as issues relating to obesity levels and the consumption of certain ingredients, may change in a manner that could have an adverse impact on the Company's results of operations.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table lays out the information required by Item 703 of Reg. S-K:

Period	Total Number of Shares Purchased	Average Total Number of Price Shares Purchased Paid per as Part of Publicly Share Announced Plans		Shares Purchased as Part of Publicly	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs	
August 27, 2006 to September 23, 2006 September 24, 2006 to	144,000	\$	9.05	144,000	2,730,456	
October 21, 2006 October 22, 2006 to	49,400	\$	9.08	49,400	2,681,056	
November 25, 2006		\$			2,681,056	
	193 <b>,</b> 400	\$	9.05	193,400	2,681,056	

#### ITEM 6. EXHIBITS AND REPORTS

- (a) Exhibits as required by Item 601 of Regulation S-K filed herewith:
  - License Agreement, effective as of January 1, 2006, by and between Major League Baseball Properties,

    Inc. and the Company (the "agreement") Confidential treatment has been requested with respect to
    portions of this exhibit. Omitted portions have been filed with the Securities and Exchange Commission
    pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended. PDF
  - 31.1 <u>Certification of Principal Executive Officer</u> pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended. <u>PDF</u>

- <u>Certification of Principal Financial Officer</u> pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended. <u>PDF</u>
- 32.1 <u>Certification of Arthur T. Shorin, Chairman and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. PDF</u>
- 32.2 <u>Certification of Catherine K. Jessup.</u> Vice-President Chief Financial Officer and Treasurer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <u>PDF</u>

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# THE TOPPS COMPANY, INC. REGISTRANT

/s/ Catherine K. Jessup

Catherine K. Jessup Duly Authorized Officer

January 4, 2007