

GENERAL CABLE CORP /DE/  
Form 10-Q  
May 07, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 29, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 1-12983

GENERAL CABLE CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization) 06-1398235  
(I.R.S. Employer Identification No.)

4 Tesseneer Drive  
Highland Heights, KY 41076-9753  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (859) 572-8000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

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| Class                          | Outstanding at May 3, 2013 |
|--------------------------------|----------------------------|
| Common Stock, \$0.01 par value | 49,759,161                 |

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## PART I. FINANCIAL STATEMENTS

## ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)

(in millions, except per share data)

(unaudited)

|  | Three Fiscal Months Ended |                   |
|--|---------------------------|-------------------|
|  | March 29,<br>2013         | March 30,<br>2012 |
| Net sales  | \$1,533.1                 | \$1,432.5         |
| Cost of sales  | 1,378.1                   | 1,288.0           |
| Gross profit   | 155.0                     | 144.5             |
| Selling, general and administrative expenses   | 123.0                     | 93.8              |
| Operating income   | 32.0                      | 50.7              |
| Other income (expense)   | (52.7                     | ) 6.8             |
| Interest income (expense):   |                           |                   |
| Interest expense   | (29.5                     | ) (24.7           |
| Interest income  | 1.5                       | 1.7               |
|  | (28.0                     | ) (23.0           |
| Income (loss) before income taxes  | (48.7                     | ) 34.5            |
| Income tax (provision) benefit   | 4.1                       | (10.4             |
| Equity in earnings of affiliated companies   | 0.2                       | —                 |
| Net income (loss) including non-controlling interest   | (44.4                     | ) 24.1            |
| Less: preferred stock dividends  | 0.1                       | 0.1               |
| Less: net income attributable to non-controlling interest  | 2.0                       | 1.3               |
| Net income (loss) attributable to Company common shareholders                                      | \$(46.5                   | ) \$22.7          |
| Earnings (loss) per share  |                           |                   |
| Earnings (loss) per common share-basic   | \$(0.94                   | ) \$0.46          |
| Weighted average common shares-basic   | 49.7                      | 49.7              |
| Earnings (loss) per common share-assuming dilution   | \$(0.94                   | ) \$0.45          |
| Weighted average common shares-assuming dilution   | 49.7                      | 51.1              |
| Comprehensive income (loss):   |                           |                   |
| Net income (loss)  | \$(44.4                   | ) \$24.1          |
| Currency translation gain (loss)   | (3.7                      | ) 42.3            |
| Defined benefit plan adjustments, net of an immaterial tax effect in 2013 and 2012                 | 2.7                       | —                 |
| Change in fair value of derivatives, net of tax of \$0.4 million in 2013 and \$3.4 million in 2012 | (0.5                      | ) 6.0             |
| Comprehensive income (loss), net of tax  | (45.9                     | ) 72.4            |
| Comprehensive income (loss) attributable to non-controlling interest, net of tax                   | 2.7                       | 4.4               |
| Comprehensive income (loss) attributable to Company common shareholders interest, net of tax       | \$(48.6                   | ) \$68.0          |

See accompanying Notes to Condensed Consolidated Financial Statements.

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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets

(in millions, except share data)

(unaudited)

|  | March 29,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
| Assets   |                   |                      |
| Current assets:  |                   |                      |
| Cash and cash equivalents  | \$499.8           | \$638.2              |
| Receivables, net of allowances of \$36.6 million at March 29, 2013 and \$34.3 million at December 31, 2012 | 1,219.8           | 1,189.7              |
| Inventories, net   | 1,350.7           | 1,251.6              |
| Deferred income taxes  | 39.5              | 39.1                 |
| Prepaid expenses and other   | 113.3             | 116.0                |
| Total current assets   | 3,223.1           | 3,234.6              |
| Property, plant and equipment, net   | 1,167.8           | 1,199.8              |
| Deferred income taxes  | 15.9              | 12.8                 |
| Goodwill   | 193.9             | 184.4                |
| Intangible assets, net   | 201.9             | 203.1                |
| Unconsolidated affiliated companies  | 19.1              | 19.2                 |
| Other non-current assets   | 65.4              | 66.0                 |
| Total assets   | \$4,887.1         | \$4,919.9            |
| Liabilities and Total Equity   |                   |                      |
| Current liabilities:   |                   |                      |
| Accounts payable   | \$968.3           | \$1,003.0            |
| Accrued liabilities  | 432.9             | 463.4                |
| Current portion of long-term debt  | 611.3             | 511.2                |
| Total current liabilities  | 2,012.5           | 1,977.6              |
| Long-term debt   | 936.7             | 938.9                |
| Deferred income taxes  | 215.3             | 221.5                |
| Other liabilities  | 279.3             | 292.6                |
| Total liabilities  | 3,443.8           | 3,430.6              |
| Commitments and contingencies  |                   |                      |
| Redeemable non-controlling interest  | 18.0              | 18.6                 |
| Total equity:  |                   |                      |
| Redeemable convertible preferred stock, at redemption value (liquidation preference of \$50.00 per share): |                   |                      |
| March 29, 2013 – 76,002 shares outstanding   |                   |                      |
| December 31, 2012 – 76,002 shares outstanding  | 3.8               | 3.8                  |
| Common stock, \$0.01 par value, issued and outstanding shares:   |                   |                      |
| March 29, 2013 – 49,751,373 (net of 8,680,253 treasury shares)   |                   |                      |
| December 31, 2012 – 49,693,532 (net of 8,738,094 treasury shares)  | 0.6               | 0.6                  |
| Additional paid-in capital   | 677.0             | 676.7                |
| Treasury stock   | (136.4            | ) (137.0             |
| Retained earnings  | 870.0             | 916.5                |
| Accumulated other comprehensive income (loss)  | (109.5            | ) (107.3             |
| Total Company shareholders' equity   | 1,305.5           | 1,353.3              |
| Non-controlling interest   | 119.8             | 117.4                |
| Total equity   | 1,425.3           | 1,470.7              |

|                              |           |           |
|------------------------------|-----------|-----------|
| Total liabilities and equity | \$4,887.1 | \$4,919.9 |
|------------------------------|-----------|-----------|

See accompanying Notes to Condensed Consolidated Financial Statements.

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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Condensed Consolidated Statements of Cash Flows

(in millions)

(unaudited)

|  | Three Fiscal Months Ended |                   |
|--|---------------------------|-------------------|
|  | March 29,<br>2013         | March 30,<br>2012 |
| Cash flows of operating activities:  |                           |                   |
| Net income (loss) including non-controlling interest   | \$(44.4                   | ) \$24.1          |
| Adjustments to reconcile net income (loss) to net cash flows of operating activities:        |                           |                   |
| Depreciation and amortization  | 33.0                      | 26.8              |
| Amortization of restricted stock awards  | 0.3                       | 0.8               |
| Foreign currency exchange (gain) loss  | 41.8                      | 0.8               |
| Deferred income taxes  | (3.6                      | ) 9.5             |
| Excess tax (benefits) deficiencies from stock-based compensation                             | (0.1                      | ) (0.1            |
| Convertible debt instruments noncash interest charges  | 5.7                       | 5.4               |
| (Gain) loss on disposal of property  | 0.3                       | —                 |
| Changes in operating assets and liabilities, net of effect of acquisitions and divestitures: |                           |                   |
| (Increase) decrease in receivables   | (55.4                     | ) (82.0           |
| (Increase) decrease in inventories   | (109.7                    | ) (13.2           |
| (Increase) decrease in other assets  | (2.8                      | ) (0.2            |
| Increase (decrease) in accounts payable, accrued and other liabilities                       | (44.4                     | ) (6.5            |
| Net cash flows of operating activities   | (179.3                    | ) (34.6           |
| Cash flows of investing activities:  |                           |                   |
| Capital expenditures   | (27.4                     | ) (35.9           |
| Proceeds from properties sold  | 0.1                       | 4.2               |
| Other  | 0.2                       | —                 |
| Net cash flows of investing activities   | (27.1                     | ) (31.7           |
| Cash flows of financing activities:  |                           |                   |
| Preferred stock dividends paid   | (0.1                      | ) (0.1            |
| Excess tax benefits (deficiencies) from stock-based compensation                             | 0.1                       | 0.1               |
| Proceeds from other debt   | 299.0                     | 450.0             |
| Repayments of other debt   | (204.5                    | ) (398.3          |
| Dividends paid to non-controlling interest   | (0.3                      | ) (0.6            |
| Proceeds from exercise of stock options  | 0.5                       | 0.1               |
| Net cash flows of financing activities   | 94.7                      | 51.2              |
| Effect of exchange rate changes on cash and cash equivalents                                 | (26.7                     | ) 8.1             |
| Increase (decrease) in cash and cash equivalents   | (138.4                    | ) (7.0            |
| Cash and cash equivalents – beginning of period  | 638.2                     | 434.1             |
| Cash and cash equivalents – end of period  | \$499.8                   | \$427.1           |
| Supplemental Information   |                           |                   |
| Cash paid during the period for:   |                           |                   |
| Income tax payments, net of refunds  | \$13.7                    | \$6.5             |
| Interest paid  | \$8.9                     | \$14.8            |
| Non-cash investing and financing activities:   |                           |                   |
| Capital expenditures included in accounts payable  | \$12.8                    | \$28.0            |

See accompanying Notes to Condensed Consolidated Financial Statements.





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GENERAL CABLE CORPORATION AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (unaudited)

1. Basis of Presentation and Principles of Consolidation

The accompanying unaudited condensed consolidated financial statements of General Cable Corporation and Subsidiaries (“General Cable” or the “Company”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Results of operations for the three fiscal months ended March 29, 2013 are not necessarily indicative of results that may be expected for the full year. The December 31, 2012 condensed consolidated balance sheet amounts are derived from the audited financial statements. These financial statements should be read in conjunction with the audited financial statements and notes thereto in General Cable’s 2012 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 1, 2013. The Company’s fiscal quarters consist of 13-week periods ending on the Friday nearest to the end of the calendar months of March, June and September.

The condensed consolidated financial statements include the accounts of General Cable Corporation and its wholly-owned subsidiaries. Investments in 50% or less owned joint ventures in which the Company has the ability to exercise significant influence are accounted for under the equity method of accounting. All intercompany transactions and balances among the consolidated companies have been eliminated.

2. Accounting Standards

The Company’s significant accounting policies are described in Note 2 to the audited annual consolidated financial statements in the Annual 2012 Form 10-K. In the three months ended March 29, 2013, there have been no significant changes to these policies. In the three months ended March 29, 2013, there have been no accounting pronouncements issued that are expected to have a significant effect on the condensed consolidated financial statements. The following accounting pronouncements were adopted and became effective with respect to the Company in 2013 and 2012: In February 2013, the FASB issued Accounting Standards Update No. 2013-02 (“ASU 2013-02”), “Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income,” which amends ASC 220, “Comprehensive Income.” The amended guidance requires an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety from accumulated other comprehensive income to net income in the same reporting period, an entity is required to cross-reference other disclosures required under GAAP that provide additional detail about those amounts. ASU 2013-02 is effective for interim and annual periods beginning after December 15, 2012. The Company has adopted the provisions of ASU 2013-02 as required.

In December 2011, the FASB issued ASU No. 2011-11, “Disclosures about Offsetting Assets and Liabilities.” The amendments in this update require enhanced disclosures around financial instruments and derivative instruments that are either (1) offset in accordance with either ASC 210-20-45 or ASC 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either ASC 210-20-45 or ASC 815-10-45. The Company provided the disclosures required by those amendments retrospectively for all comparative periods presented. The amendments are effective during interim and annual periods beginning on or after January 1, 2013. The Company does not expect this guidance to have any impact on its Condensed Consolidated Financial Statements.

3. Acquisitions and Divestitures

Alcan Cable North America

On September 4, 2012, the Company completed the acquisition of the North American business of Alcan Cable North America for \$151.0 million, subject to additional customary adjustments of \$20.3 million as anticipated in the purchase agreement, primarily related to estimated working capital levels at closing. The Company paid \$171.3 million in cash to the sellers at closing in consideration for the North American business and expensed \$3.3 million in

fees and expenses related to the acquisition, reported within selling, general and administrative expenses ("SG&A").

Alcan Cable North America employs over 750 employees in North America and is a leading supplier of aluminum strip products and a leading supplier of both electrical and mechanical rod alloys around the globe. The acquisition is expected to create synergies,

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expand the range of product offerings, increase production capacity and complement the Company's current investments. In 2011, the last full year before the acquisition, Alcan Cable North America reported net sales of approximately \$610 million. Alcan Cable North America's sales and financial results are consolidated in the North America operating segment.

The following table represents a purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

|                                     | September 4,<br>2012 |
|-------------------------------------|----------------------|
| Cash                                | \$—                  |
| Accounts receivable <sup>(1)</sup>  | 74.7                 |
| Inventories                         | 70.7                 |
| Property, plant and equipment       | 72.7                 |
| Intangible assets                   | 5.9                  |
| Goodwill                            | 3.5                  |
| Other current and noncurrent assets | 2.2                  |
| Total assets                        | \$229.7              |
| Current liabilities                 | \$57.1               |
| Other liabilities                   | 1.3                  |
| Total liabilities                   | \$58.4               |

(1) Accounts receivable represents gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

The primary factors that contributed to the acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill was the expansion of product lines and production capacity in the United States and Canada as well as the strategic benefit of adding additional presence in the Mexican market. The resulting goodwill is amortizable for tax purposes.

The amount of net sales and operating income included in the Company's actual consolidated results of operations from the acquisition of Alcan Cable North America were \$144.2 million and \$15.9 million, respectively, for the three months ended March 29, 2013.

Productora de Cables Procables S.A.S. ("Procables")

On October 1, 2012, the Company acquired 60% of Procables from the existing shareholders (the "Seller" or "Minority Shareholder") who maintained control of the remaining 40% of the shares for \$27.4 million which was retained by the Company of which \$24.0 million was used to pay down the assumed existing debt of \$48.1 million. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Minority Shareholder may exercise a put option to sell all of their shares, 40% of the shares, to the Company. The Company shall be irrevocably obligated to purchase the shares ("Put Option"). In addition, the Company has a call option ("Call Option") to purchase the additional 40% of the shares. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Company may exercise a Call Option right to purchase all of the Sellers' shares (the remaining 40%). The consideration to be exchanged, per share in the event of a Put Option or Call Option shall be the higher of the following (1) the final per share purchase price; or (2) a price per Share based on the Company's enterprise value equal to seven times the average of its earnings before interest, taxes, depreciation and amortization ("EBITDA") over the two most recently audited year-end financial statements immediately prior to the option being exercised, minus the 12-month average Net Indebtedness of the Company for the most recent audited fiscal year ("EBITDA average"). The Company expensed \$0.6 million in fees and expenses related to the acquisition, reported within SG&A.

Procables employs over 500 employees, through its two manufacturing facilities in Bogota and Barranquilla in ROW, and offers a broad range of wire and cable products, including low and medium voltage power cables, building wire, industrial, communications, and bare aluminum conductors as well as operating copper and aluminum rod mills. The acquisition of Procables is expected to enhance the Company's presence in the Andean Region, create synergies,

increase production capacity and complement the Company's current investments in ROW. In 2011, the last full year before the acquisition, Procables reported revenues of \$120 million. Procables' sales and financial results are consolidated in the ROW operating segment.

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The following table represents a purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

|                                     | October 1, 2012 |
|-------------------------------------|-----------------|
| Cash                                | \$28.8          |
| Accounts receivable <sup>(1)</sup>  | 28.2            |
| Inventories                         | 19.3            |
| Property, plant and equipment       | 27.0            |
| Intangible assets                   | 10.6            |
| Goodwill                            | 3.7             |
| Other current and noncurrent assets | 4.4             |
| Total assets                        | \$122.0         |
| Current liabilities                 | \$67.8          |
| Other liabilities                   | 8.5             |
| Total liabilities                   | \$76.3          |
| Redeemable non-controlling interest | \$18.3          |

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

The primary factor which contributed to an acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill was the strategy to enhance the Company's presence in this strategically important market in the Andean Region further solidifying the Company's geographic coverage throughout the Americas which is one of the most extensive in the wire and cable industry. The resulting goodwill is not amortizable for tax purposes.

The amount of net sales included in the Company's actual consolidated results of operations from the acquisition of Procables was \$29.6 million for the three months ended March 29, 2013. The amount of net operating income (loss) included in the Company's actual consolidated results of operations from the acquisition of Procables was immaterial for the three months ended March 29, 2013.

Prestolite Wire, LLC ("Prestolite")

On November 2, 2012, the Company acquired "Prestolite" for \$59.5 million. The operations include two manufacturing locations in Paragould, Arkansas and Nogales, Mexico. The Company expensed \$0.6 million in fees and expenses related to the acquisition, reported within SG&A.

Through its manufacturing facilities in the United States and Mexico the business offers a broad range of wire and cable and wire harness products serving predominately transportation OEMs, tier 1 wire harness manufacturers and distribution customers. Prestolite employs over 700 employees. In 2011, the last full year before the acquisition, Prestolite reported revenues of \$170 million. Prestolite's sales and financial results are be consolidated in the North American operating segment.

The following table represents a purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

|                                     | November 2, 2012 |
|-------------------------------------|------------------|
| Cash                                | \$0.7            |
| Accounts receivable <sup>(1)</sup>  | 22.7             |
| Inventories                         | 17.3             |
| Property, plant and equipment       | 24.6             |
| Intangible assets                   | 11.7             |
| Goodwill                            | 7.8              |
| Other current and noncurrent assets | 2.0              |
| Total assets                        | \$86.8           |
| Current liabilities                 | \$20.1           |
| Other liabilities                   | 7.2              |
| Total liabilities                   | \$27.3           |

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

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The primary factors that contributed to the acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill were the Company's ability to strategically grow its business with existing customers to capitalize on greater opportunities to offer existing products to new markets, and strengthening of its market strategies for both new and existing specialty industrial OEM and distribution customers. A portion of the goodwill is amortizable for tax purposes.

The amount of net sales and operating income included in the Company's actual consolidated results of operations from the acquisition of Prestolite were \$54.3 million and \$2.0 million, respectively, for the three months ended March 29, 2013.

**Alcan Cable China**

On December 3, 2012, the Company completed the acquisition of the Chinese business of Alcan Cable ("Alcan Cable China"), a related business of Alcan Cable North America, for \$57.7 million. The Company expensed \$1.1 million in fees and expenses related to the acquisition, reported within SG&A. The final purchase price is subject to further customary adjustments primarily related to working capital levels.

Alcan Cable China employs over 300 employees in China and is expected to create synergies, expand the range of product offerings, increase production capacity and complement the Company's current investment in China. In 2011, the last full year before the acquisition, Alcan Cable China reported net sales of approximately \$65 million. Alcan Cable China's sales and financial results are consolidated in the ROW operating segment.

The following table represents a purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

|                                     | December 3, 2012 |
|-------------------------------------|------------------|
| Cash                                | \$8.4            |
| Accounts receivable <sup>(1)</sup>  | 8.5              |
| Inventories                         | 20.5             |
| Property, plant and equipment       | 58.8             |
| Intangible assets                   | —                |
| Goodwill                            | —                |
| Other current and noncurrent assets | 0.2              |
| Total assets                        | \$96.4           |
| Current liabilities                 | \$18.6           |
| Other liabilities                   | 20.1             |
| Total liabilities                   | \$38.7           |

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

The amount of net sales included in the Company's actual consolidated results of operations from the acquisition of Alcan Cable China was \$16.4 million for the three months ended March 29, 2013. The amount of net operating income (loss) included in the Company's actual consolidated results of operations from the acquisition of Alcan Cable China was immaterial for the three months ended March 29, 2013.

The following table presents selected financial information, in millions, except per share data, from the actual condensed consolidated results of operations for the Company for the three months ended March 30, 2012 and presents selected financial information from unaudited pro forma condensed consolidated results of operations for the Company for the three months ended March 30, 2012, respectively, as though the aforementioned acquisitions had been completed as of the beginning of that period. This pro forma information is intended to provide information regarding how the Company might have looked if the acquisition had occurred as of January 1, 2012. The pro forma adjustments represent management's best estimates based on information available at the time the pro forma information was prepared and may differ from the adjustments that may actually have been required. Accordingly, the pro forma financial information should not be relied upon as being indicative of the historical results that would have been realized had the acquisition occurred as of the dates indicated or that may be achieved in the future.





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|   | Three Fiscal Months Ended          |                                  |
|---|------------------------------------|----------------------------------|
|   | March 30,<br>2012<br>(as reported) | March 30,<br>2012<br>(pro forma) |
| Net sales   | \$1,432.5                          | \$1,677.0                        |
| Net income (loss) attributable to Company common shareholders | \$22.7                             | \$32.7                           |
| Earnings (loss) per common share - assuming dilution          | \$0.45                             | \$0.64                           |

The unaudited pro forma results are based on historical results of operations, adjusted for the allocation of purchase price and other acquisition accounting adjustments, and are not necessarily indicative of either future results of operations or results that might have been achieved had the acquisitions been completed on January 1, 2012. The unaudited pro forma financial information does not reflect any (i) integration costs that may be incurred as a result of the acquisition; (ii) synergies, operating efficiencies and costs savings that may result from the acquisition; or (iii) changes in commodities prices subsequent to the dates of such unaudited pro forma financial information. In addition, the unaudited pro forma financial information does not include any transition costs, restructuring costs or recognition of compensation expenses or other one-time charges that may be incurred in connection with integrating the operations of the Company and the acquired companies.

The Company completed an acquisition in Brazil in the second quarter of 2012. The results of operations of the acquired business have been included in the condensed consolidated financial statements since the date of acquisition, and have been determined to be immaterial for disclosure purposes.

#### 4. Other Income (Expense)

Other income (expense) includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated as well as gains and losses on derivative instruments that are not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges. During the three months ended March 29, 2013 and March 30, 2012, the Company recorded other expense of \$52.7 million and other income of \$6.8 million, respectively. For the three months ended March 29, 2013, other expense was primarily attributable to \$40.9 million related to the Venezuela currency devaluation, \$10.1 million related to losses on derivative instruments that were not designated as cash flow hedges and other expense of \$1.7 million related to foreign currency transaction losses. For the three months ended March 30, 2012, other income was primarily the result \$5.5 million related to gains on derivative instruments which were not designated as cash flow hedges and other income of \$2.1 million related to foreign currency transactions. On February 13, 2013 the Venezuelan government announced the devaluation of its currency from 4.30 BsF per U.S. dollar to 6.30 BsF per U.S. dollar. Due to the impact of the devaluation of its currency by the Venezuelan government, the Company recorded a pre-tax charge of \$40.9 million in the three months ended March 29, 2013 primarily related to the remeasurement of the local balance sheet on the date of the devaluation at the 6.30 BsF per U.S. dollar rate. The functional currency of the Company's subsidiary in Venezuela is the U.S. dollar. See Item 2 - Management's Discussion & Analysis - Venezuelan Operations for additional detail.

#### 5. Inventories

Approximately 84% of the Company's inventories are valued using the average cost method and all remaining inventories are valued using the first-in, first-out (FIFO) method. All inventories are stated at the lower of cost or market value.

| (in millions)   | March 29,<br>2013 | December 31,<br>2012 |
|-----------------|-------------------|----------------------|
| Raw materials   | \$360.8           | \$332.0              |
| Work in process | 237.6             | 211.8                |
| Finished goods  | 752.3             | 707.8                |
| Total           | \$1,350.7         | \$1,251.6            |

#### 6. Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation. Costs assigned to property, plant and equipment related to acquisitions are based on estimated fair values on the acquisition date. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets: buildings, from 15 to 50 years, and machinery, equipment and office furnishings, from 2 to 15 years. Leasehold improvements are depreciated over the shorter of the lease term or the useful life of the asset, unless

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acquired in a business combination, in which case the leasehold improvements are amortized over the shorter of the useful life of the asset or a term that includes the reasonably assured life of the lease.

Property, plant and equipment consisted of the following (in millions):

|   | March 29,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Land  | \$127.2           | \$ 128.0             |
| Buildings and leasehold improvements        | 369.8             | 375.3                |
| Machinery, equipment and office furnishings | 1,252.7           | 1,257.6              |
| Construction in progress                    | 77.1              | 78.6                 |
| Total gross book value                      | 1,826.8           | 1,839.5              |
| Less accumulated depreciation               | (659.0 )          | (639.7 )             |
| Total net book value                        | \$1,167.8         | \$ 1,199.8           |

Depreciation expense for the three fiscal months ended March 29, 2013 was \$29.5 million. Depreciation expense for the three fiscal months ended March 30, 2012 was \$23.8 million.

The Company periodically evaluates the recoverability of the carrying amount of long-lived assets (including property, plant and equipment and intangible assets with determinable lives) whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. The Company evaluates events or changes in circumstances based mostly on actual historical operating results, but business plans, forecasts, general and industry trends, and anticipated cash flows are also considered. Impairment is assessed when the undiscounted expected future cash flows derived from an asset are less than its carrying amount. Impairment losses are measured as the amount by which the carrying value of an asset exceeds its fair value and are recognized in earnings. The Company also continually evaluates the estimated useful lives of all long-lived assets and, when warranted, revises such estimates based on current events. No impairment charges occurred during the three fiscal months ended March 29, 2013 and March 30, 2012.

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## 7. Goodwill and Other Intangible Assets

Goodwill and intangible assets with indefinite useful lives are not amortized, but are reviewed at least annually for impairment. If the carrying amount of goodwill or an intangible asset with an indefinite life exceeds its fair value, an impairment loss would be recognized in the amount equal to the excess. Intangible assets that are not deemed to have indefinite lives are amortized over their useful lives.

The amounts of goodwill and indefinite-lived intangible assets were as follows in millions of dollars:

|  | Goodwill      |                          |         |         | Indefinite-Lived Assets – Trade Names |                          |         |         |
|--|---------------|--------------------------|---------|---------|---------------------------------------|--------------------------|---------|---------|
|  | North America | Europe and Mediterranean | ROW     | Total   | North America                         | Europe and Mediterranean | ROW     | Total   |
| Balance, December 31, 2012                 | \$13.6        | \$ 2.2                   | \$168.6 | \$184.4 | \$2.4                                 | \$ 0.5                   | \$133.1 | \$136.0 |
| Currency translation and other adjustments | 5.9           | —                        | 3.6     | 9.5     | —                                     | —                        | 1.8     | 1.8     |
| Balance, March 29, 2013                    | \$19.5        | \$ 2.2                   | \$172.2 | \$193.9 | \$2.4                                 | \$ 0.5                   | \$134.9 | \$137.8 |

The amounts of other intangible assets for customer relationships were as follows in millions of dollars:

|   | March 29,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Amortized intangible assets:            |                   |                      |
| Amortized intangible assets             | \$140.1           | \$140.1              |
| Accumulated amortization                | (76.7)            | (73.3)               |
| Foreign currency translation adjustment | 0.7               | 0.3                  |
| Amortized intangible assets, net        | \$64.1            | \$67.1               |

Amortized intangible assets are stated at cost less accumulated amortization as of March 29, 2013 and December 31, 2012. Customer relationships have been determined to have a useful life in the range of 7 to 12 years and the Company has accelerated the amortization expense to align with the historical customer attrition rates. The amortization of intangible assets for the first three fiscal months of 2013 and 2012 was \$3.4 million and \$2.7 million, respectively. The estimated amortization expense during the twelve month periods beginning March 29, 2013 through March 31, 2018 and thereafter, based on exchange rates as of March 29, 2013, is \$12.7 million, \$11.9 million, \$11.0 million, \$9.9 million, \$6.6 million and \$12.0 million thereafter.

## 8. Accrued Liabilities

Included within accrued liabilities were accruals related to restructuring and warranty expenses as of March 29, 2013 and December 31, 2012.

## Restructuring Accrual

The Company has incurred expenses as a result of cost reduction efforts in Europe in recent years. The expenses primarily relate to employee termination benefits that are payable under local statutory requirements. In the three months ended March 29, 2013 and March 30, 2012, the Company incurred \$3.1 million and \$0.3 million in charges related to actions taken at various operations in Europe to permanently reduce manufacturing personnel as well as charges related to the closure of a North American manufacturing facility. The accrual balance related to these actions at March 29, 2013 was \$2.0 million and was immaterial at December 31, 2012. Other expenses related to routine employee reductions for cost savings initiatives throughout the globe, with the exception of the aforementioned severance plan, were immaterial.

## Warranty Accrual

The warranty accrual balance at March 29, 2013 and December 31, 2012 was \$12.1 million and \$12.8 million, respectively. The Company accrues liabilities under service and warranty policies based upon specific claims and a review of historical warranty and service claims experience. Adjustments are made to the accruals as claims data and historical experience change. In addition, the Company incurs discretionary costs to service its products in connection with product performance issues.



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Changes in the carrying amount of the service and product warranty accrual are below (in millions):

|   |        |   |
|---|--------|---|
| Balance, December 31, 2012  | \$12.8 |   |
| Net provisions for warranties issued                              | 0.3    |   |
| Net benefits for warranties existing at the beginning of the year | (0.1   | ) |
| Payments related to the warranty accrual                          | (0.6   | ) |
| Foreign currency translation                                      | (0.3   | ) |
| Balance, March 29, 2013   | \$12.1 |   |

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## 9. Long-Term Debt

| (in millions)  | March 29,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
| North America  |                   |                      |
| 5.75% Senior Notes due 2022                              | \$600.0           | \$600.0              |
| Subordinated Convertible Notes due 2029                  | 429.5             | 429.5                |
| Debt discount on Subordinated Convertible Notes due 2029 | (262.6            | ) (263.0             |
| 0.875% Convertible Notes due 2013                        | 355.0             | 355.0                |
| Debt discount on 0.875% Convertible Notes due 2013       | (15.0             | ) (20.4              |
| Senior Floating Rate Notes                               | 125.0             | 125.0                |
| Revolving Credit Facility                                | —                 | —                    |
| Other  | 9.0               | 9.0                  |
| Europe and Mediterranean                                 |                   |                      |
| Spanish Term Loans                                       | 8.4               | 14.6                 |
| Credit facilities  | 24.3              | 14.7                 |
| Uncommitted accounts receivable facilities               | 14.6              | 4.0                  |
| Other  | 20.3              | 11.7                 |
| Rest of World (“ROW”)                                    |                   |                      |
| Credit facilities  | 239.5             | 170.0                |
| Total debt   | 1,548.0           | 1,450.1              |
| Less current maturities                                  | 611.3             | 511.2                |
| Long-term debt   | \$936.7           | \$938.9              |

At March 29, 2013, maturities of long-term debt during the twelve month periods beginning March 29, 2013 through March 29, 2018 and thereafter are \$611.3 million, \$28.7 million, \$128.1 million, \$0.9 million and \$1.3 million, respectively, and \$777.7 million thereafter. As of March 29, 2013 and December 31, 2012, the Company was in compliance with all debt covenants as discussed below.

The fair value of the Company's long-term debt, as noted below, was estimated using quoted market prices where available. For long-term debt not actively traded, fair values were based on valuations from third-party banks and market quotations for similar types of borrowing arrangements.

## 5.75% Senior Notes due 2022

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The 5.75% Senior Notes were jointly and severally guaranteed by each of the Company's current and future U.S. subsidiaries that is a borrower or a guarantor under the Company's Revolving Credit Facility or certain of the Company's or the guarantors' other indebtedness. The 5.75% Senior Notes were offered and sold in private transactions in accordance with Rule 144A and Regulation S under the Securities Act of 1933, as amended (the "Securities Act"). The 5.75% Senior Notes have not been registered under the Securities Act and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act.

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The Company's 5.75% Senior Notes are summarized in the table below:

|                            |                                | 5.75% Senior Notes <sup>(1)</sup> |                      |
|----------------------------|--------------------------------|-----------------------------------|----------------------|
| (in millions)              |                                | March 29,<br>2013                 | December 31,<br>2012 |
| Face Value                 |                                | \$600.0                           | \$600.0              |
| Fair Value (Level 2)       |                                | 612.0                             | 619.5                |
| Interest Rate              |                                | 5.75%                             |                      |
| Interest Payment           |                                | Semi-Annual: Apr 1 & Oct 1        |                      |
| Maturity Date              |                                | October 2022                      |                      |
|                            |                                | 5.75% Senior Notes                |                      |
|                            | Beginning Date                 | Percentage                        |                      |
| Call Option <sup>(2)</sup> | October 1, 2017                | 102.875%                          |                      |
|                            | October 1, 2018                | 101.917%                          |                      |
|                            | October 1, 2019                | 100.958%                          |                      |
|                            | October 1, 2020 and thereafter | 100.000%                          |                      |

(1) Jointly and severally guaranteed by the Company's wholly owned U.S. subsidiaries.

The Company may, at its option, redeem the 5.75% Senior Notes on or after the stated beginning dates at percentages noted above (plus accrued and unpaid interest). Additionally, the Company, may on or prior to October 1, 2015 redeem in the aggregate up to 35% of the aggregate principal amount of 5.75% Senior Notes issued with the cash proceeds from one or more equity offerings, at a redemption price in cash equal to 105.75% of the principal plus accrued and unpaid interest so long as (i) at least 65% of the aggregate principal amount of the 5.75% Senior Notes issued remains outstanding immediately after giving effect to any such redemption; and (ii) notice of any such redemption is given within 60 days after the date of the closing of any such equity offering. In addition, at any time prior to October 1, 2017, the Company may redeem some or all of the 5.75% Senior Notes at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest, plus a make whole premium.

The 5.75% Senior Notes' indenture contains covenants that limit the ability of the Company and certain of its subsidiaries to (i) incur additional indebtedness and guarantee indebtedness; (ii) pay dividends or make other distributions or repurchase or redeem the Company's capital stock; (iii) purchase, redeem or retire debt; (iv) issue certain preferred stock or similar equity securities; (v) make loans and investments; (vi) sell assets; (vii) incur liens; (viii) enter into transactions with affiliates; (ix) enter into agreements restricting the Company's subsidiaries' ability to pay dividends; and (x) consolidate, merge or sell all or substantially all assets. However, these covenants are subject to exceptions and qualifications.

The 5.75% Senior Notes may also be repurchased at the option of the holders in connection with a change of control (as defined in the indenture governing the 5.75% Senior Notes) or in connection with certain asset sales.

The Company used a portion of the proceeds of the 5.75% Senior Notes to redeem all of its outstanding \$200.0 million of 7.125% Senior Fixed Rate Notes that were to mature in April 2017. The Company intends to use the balance of the proceeds to (i) purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity, and for (ii) general corporate purposes, which may include repayment of borrowings under its Revolving Credit Facility. The Company capitalized \$11.8 million in deferred financing costs in connection with the 5.75% Senior Notes.



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## Convertible Debt Instruments

The Company's convertible debt instruments outstanding as of March 29, 2013 and December 31, 2012 are as follows:

| (in millions)               | Subordinated Convertible Notes               |                   | 0.875% Convertible Notes          |                   |
|-----------------------------|--|-------------------|-----------------------------------|-------------------|
|                             | March 29, 2013                               | December 31, 2012 | March 29, 2013                    | December 31, 2012 |
| Face value                  | \$429.5                                      | \$429.5           | \$355.0                           | \$355.0           |
| Debt discount               | (262.6 )                                     | (263.0 )          | (15.0 )                           | (20.4 )           |
| Book value                  | 166.9  | 166.5             | 340.0                             | 334.6             |
| Fair value (Level 1)        | 537.4  | 464.1             | 353.7                             | 349.7             |
| Maturity date               | Nov 2029                                     |                   | Nov 2013                          |                   |
| Stated annual interest rate | 4.50% until Nov 2019<br>2.25% until Nov 2029 |                   | 0.875% until Nov 2013             |                   |
| Interest payments           | Semi-annually:<br>May 15 & Nov 15            |                   | Semi-annually:<br>May 15 & Nov 15 |                   |

The 0.875% Convertible Notes are unconditionally guaranteed, jointly and severally, on a senior unsecured basis, by the Company's wholly-owned U.S. subsidiaries. For additional information on the convertible notes, see the Company's 2012 Annual Report on Form 10-K.

## Subordinated Convertible Notes

The Company's Subordinated Convertible Notes were issued on December 15, 2009 in the amount of \$429.5 million as part of an exchange offer. The notes and the common stock issuable upon conversion were registered on a Registration Statement on Form S-4, initially filed with the SEC on October 27, 2009, as amended and as declared effective by the SEC on December 15, 2009. At issuance, the Company separately accounted for the liability and equity components of the instrument, based on the Company's nonconvertible debt borrowing rate on the instrument's issuance date of 12.5%. At issuance, the liability and equity components were \$162.9 million and \$266.6 million, respectively. The equity component (debt discount) is being amortized to interest expense based on the effective interest method. There were no proceeds generated from the transaction and the Company incurred issuance fees and expenses of approximately \$14.5 million as a result of the exchange offer which have been proportionately allocated to the liability and equity components of the Subordinated Convertible Notes.

## 0.875% Convertible Notes

The Company's 0.875% Convertible Notes were issued in November of 2006 in the amount of \$355.0 million. At the time of issuance, the notes and the common stock issuable upon conversion of the notes were registered on a Registration Statement on Form S-3ASR, which was renewed on September 30, 2009 when the Company filed a Renewal Registration Statement for the underlying common stock on Form S-3ASR. The Company separately accounted for the liability and equity components of the instrument, retrospectively, based on the Company's nonconvertible debt borrowing rate on the instrument's issuance date of 7.35%. At issuance, the liability and equity components were \$230.9 million and \$124.1 million, respectively. The equity component (debt discount) is being amortized to interest expense based on the effective interest method.

Concurrent with the sale of the 0.875% Convertible Notes, the Company purchased note hedges that are designed to mitigate potential dilution from the conversion of the 0.875% Convertible Notes in the event that the market value per share of the Company's common stock at the time of exercise is greater than approximately \$50.36. Under the note hedges that cover approximately 7,048,880 shares of the Company's common stock, the counterparties are required to deliver to the Company either shares of the Company's common stock or cash in the amount that the Company delivers to the holders of the 0.875% Convertible Notes with respect to a conversion, calculated exclusive of shares deliverable by the Company by reason of any additional make whole premium relating to the 0.875% Convertible Notes or by reason of any election by the company to unilaterally increase the conversion rate as permitted by the indenture governing the 0.875% Convertible Notes. The note hedges expire at the close of trading on November 15, 2013,

which is also the maturity date of the 0.875% Convertible Notes, although the counterparties will have ongoing obligations with respect to 0.875% Convertible Notes properly converted on or prior to that date as to which the counterparties have been timely notified.

The Company issued warrants to counterparties that could require the Company to issue up to approximately 7,048,880 shares of the Company's common stock in equal installments on each of the fifteen consecutive business days beginning on and including February 13, 2014. The strike price is \$76.00 per share, which represents a 92.4% premium over the closing price of the Company's shares of common stock on November 9, 2006. The warrants are expected to provide the Company with some protection against increases in the common stock price over the conversion price per share.

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The note hedges and warrants are separate and legally distinct instruments that bind the Company and the counterparties and have no binding effect on the holders of the 0.875% Convertible Notes. In addition, the note hedges and warrants were recorded as a charge and an increase, respectively, in additional paid-in capital in total equity as separate equity transactions. The 0.875% Convertible Notes contain restrictions including limitation on dividends.

Proceeds from the offering were used to pay down outstanding debt by \$87.8 million, including accrued interest, under the Company's Terminated Credit Facility, to pay \$124.5 million for the cost of the note hedges, and to pay transaction costs of approximately \$9.4 million directly related to the issuance that have been allocated to the liability and equity components in proportion to the allocation of proceeds. Additionally, the Company received \$80.4 million in proceeds from the issuance of the warrants. At the conclusion of these transactions, the net effect of the receipt of the funds from the 0.875% Convertible Notes and the payments and proceeds mentioned above was an increase in cash of approximately \$213.7 million, which was used by the Company for general corporate purposes including acquisitions.

**Senior Floating Rate Notes**

The Company's \$325.0 million in aggregate principal amount of senior unsecured notes, comprised of \$125.0 million of Senior Floating Rate Notes due 2015 (the "Senior Floating Rate Notes") and \$200.0 million of 7.125% Senior Notes due 2017, of which \$200 million was repaid on October 12, 2012, (together, the "Notes") were offered and sold in private transactions in accordance with Rule 144A and Regulation S under the Securities Act on March 21, 2007. An exchange offer commenced on June 11, 2007 and was completed on July 26, 2007 to replace the unregistered Notes with registered Notes with like terms pursuant to an effective Registration Statement on Form S-4.

| (in millions)              | Senior Floating Rate Notes <sup>(1)</sup>          |                   |
|----------------------------|--|-------------------|
|                            | March 29, 2013                                     | December 31, 2012 |
| Face value                 | \$ 125.0   | \$ 125.0          |
| Fair value (Level 1)       | 124.1  | 122.7             |
| Interest rate              | 2.7 %  | 2.7 %             |
| Interest payment           | 3-month LIBOR rate plus 2.375%                     |                   |
| Maturity date              | Quarterly: Jan 1, Apr 1, Jul 1 & Oct 1<br>Apr 2015 |                   |
|                            | Beginning Date                                     | Percentage        |
| Call Option <sup>(2)</sup> | April 1, 2012                                      | 103.563%          |
|                            | April 1, 2013                                      | 102.375%          |
|                            | April 1, 2014                                      | 101.880%          |
|                            | April 1, 2015                                      | 100.0%            |

(1) Jointly and severally guaranteed by the Company's wholly-owned U.S. subsidiaries.

(2) The Company may, at its option, redeem the Notes on or after the stated beginning dates at percentages noted above (plus accrued and unpaid interest.)

The Senior Floating Rate Notes' indenture contains covenants that limit the ability of the Company and certain of its subsidiaries to (i) pay dividends on, redeem or repurchase the Company's capital stock; (ii) incur or guarantee additional indebtedness; (iii) make investments; (iv) create liens; (v) sell assets; (vi) engage in certain transactions with affiliates; (vii) create or designate unrestricted subsidiaries; and (viii) consolidate, merge or transfer all or substantially all assets. However, these covenants are subject to important exceptions and qualifications, one of which permits the Company to declare and pay dividends or distributions on the Series A preferred stock provided there is no default on the Notes and certain financial conditions are met.

The Senior Floating Rate Notes may also be repurchased at the option of the holders in connection with a change of control (as defined in the indenture governing the Senior Floating Rate Notes) or in connection with certain asset sales.

Proceeds from the Notes of \$325.0 million, less approximately \$7.9 million of cash payments for fees and expenses that are being amortized over the life of the Notes, were used to pay approximately \$285.0 million for 9.5% Senior Notes, \$9.3 million for accrued interest on the 9.5% Senior Notes and \$20.5 million for tender fees and the inducement premium on the 9.5% Senior Notes, leaving net cash proceeds of approximately \$2.3 million which were used for general corporate purposes.

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## Asset-Based Revolving Credit Facility (“Revolving Credit Facility”)

On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company's prior \$400 million Senior Secured Revolving Credit Facility (“Terminated Credit Facility”), which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

The Revolving Credit Facility has a maturity date of July 21, 2017, and provides for a committed revolving credit line of up to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility includes a springing maturity concept which is generally applicable only if the Company's \$355 million convertible notes due 2013 or the Company's \$125 million Senior Floating Rate Notes due 2015 are not repaid or refinanced within 90 days of their maturity unless, if such notes are not repaid or refinanced, there is at least \$100 million of availability and the fixed charge coverage ratio is not less than 1.15 to 1.00, in each case after giving pro forma effect to the repayment of such notes. The commitment amount under the Revolving Credit Facility may be increased by an additional \$100 million, subject to certain conditions and approvals as set forth in the credit agreement. The Company capitalized \$4.8 million in deferred financing costs in connection with the Revolving Credit Facility in the third quarter of 2011. Also, in the third quarter the Company expensed \$1.3 million in unamortized fees and expenses related to the Terminated Credit Facility. The Revolving Credit Facility requires maintenance of a minimum fixed charge coverage ratio of one to one if availability under the Revolving Credit Facility is less than \$70 million or 10% of the then existing aggregate lender commitment under the facility. At March 29, 2013 and December 31, 2012, the Company was in compliance with all material covenants under the facility.

The Revolving Credit Facility may be used for refinancing certain existing indebtedness and will continue to be used for working capital and general corporate purposes. Indebtedness under the Revolving Credit Facility is secured by (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the lenders under the Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. Borrowings under the Revolving Credit Facility bear interest at interest rate bases elected by the Company plus an applicable margin calculated quarterly based on the Company's average availability as set forth in the credit agreement. The Revolving Credit Facility also carries a commitment fee equal to the available but unused commitments multiplied by an applicable margin of either 0.375% or 0.50% based on the average daily unused commitments.

The Company's Revolving Credit Facility is summarized in the table below:

| (in millions)               | Revolving Credit Facility |                      |
|-----------------------------|---------------------------|----------------------|
|                             | March 29,<br>2013         | December 31,<br>2012 |
| Outstanding borrowings      | \$—                       | \$—                  |
| Total credit under facility | 700.0                     | 700.0                |

|                               |          |        |   |
|-------------------------------|----------|--------|---|
| Undrawn availability          | 570.9    | 515.3  |   |
| Interest rate                 | N/A      | 1.5    | % |
| Outstanding letters of credit | \$18.3   | \$18.3 |   |
| Original issuance             | Jul 2011 |        |   |
| Maturity date                 | Jul 2017 |        |   |

Spanish Term Loans

The table below provides a summary of the Company's term loans and corresponding fixed interest rate swaps. The proceeds from the Spanish Term Loans were used to partially fund the acquisition of Enika Biskra and for general working capital purposes. There is no remaining availability under these Spanish Term Loans.

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| (in millions)                                   | Spanish Term Loans <sup>(1)</sup> |                      |
|---|-----------------------------------|----------------------|
|   | March 29,<br>2013                 | December 31,<br>2012 |
| Outstanding borrowings                          | \$8.4                             | \$14.6               |
| Fair value (Level 2)                            | 8.5                               | 14.8                 |
| Interest rate – weighted average <sup>(2)</sup> | 2.5                               | % 3.7                |

(1) The terms of the Spanish Term Loans are as follows:

| (in millions) | Original<br>Amount | Issuance<br>Date | Maturity<br>Date | Interest Rate  | Loan and Interest Payable  | Interest<br>Rate Swap <sup>(2)</sup> |
|---------------|--------------------|------------------|------------------|----------------|--|--------------------------------------|
| Term Loan 1   | €20.0              | Feb 2008         | Feb 2013         | Euribor +0.5%  | Semi-annual: Aug & Feb   | 4.20 %                               |
| Term Loan 2   | €10.0              | Apr 2008         | Apr 2013         | Euribor +0.75% | Semi-annual: Apr & Oct   | 4.58 %                               |
| Term Loan 3   | €21.0              | Jun 2008         | Jun 2013         | Euribor +0.75% | Quarterly: Mar, Jun, Sept & Dec                                  | 4.48 %                               |
| Term Loan 4   | €15.0              | Sep 2009         | Aug 2014         | Euribor +2.0%  | Quarterly: Mar, Jun, Sept & Dec<br>Principal payments: Feb & Aug | 1.54 %                               |

(2) The Company entered into fixed interest rate swaps to coincide with the terms and conditions of the term loans that will effectively hedge the variable interest rate with a fixed interest rate.

At March 29, 2013 and December 31, 2012, the Company was in compliance with all covenants under these facilities. Europe and Mediterranean Credit Facilities

The Company's Europe and Mediterranean credit facilities are summarized in the table below:

| (in millions)                    | Europe and Mediterranean<br>Credit Facilities |                      |
|----------------------------------|---|----------------------|
|                                  | March 29,<br>2013                             | December 31,<br>2012 |
| Outstanding borrowings           | \$24.3  | \$14.7               |
| Undrawn availability             | 48.0  | 82.5                 |
| Interest rate – weighted average | 4.2   | % 6.4                |
| Maturity date                    | Various                                       |                      |

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## Europe and Mediterranean Uncommitted Accounts Receivable Facilities

The Company's Europe and Mediterranean uncommitted accounts receivable facilities are summarized in the table below:

| (in millions)                    | Uncommitted Accounts Receivable Facilities |                   |   |
|----------------------------------|--|-------------------|---|
|                                  | March 29, 2013                             | December 31, 2012 |   |
| Outstanding borrowings           | \$ 14.6                                    | \$ 4.0            |   |
| Undrawn availability             | 30.9                                       | 42.8              |   |
| Interest rate – weighted average | 1.0  | 2.1               | % |
| Maturity date                    | Various                                    |                   |   |

The Spanish Term Loans and certain credit facilities held by the Company's Spain subsidiary are subject to certain financial ratios of the Company's European subsidiaries, which includes minimum net equity and net debt to EBITDA (earnings before interest, taxes, depreciation and amortization) ratios. At March 29, 2013 and December 31, 2012, the Company was in compliance with all material covenants under these facilities.

## ROW Credit Facilities

The Company's ROW credit facilities are summarized in the table below:

| (in millions)                    | ROW Credit Facilities |                   |   |  |
|----------------------------------|-----------------------|-------------------|---|--|
|                                  | March 29, 2013        | December 31, 2012 |   |  |
| Outstanding borrowings           | \$ 239.5              | \$ 170.0          |   |  |
| Undrawn availability             | 348.6                 | 336.9             |   |  |
| Interest rate – weighted average | 3.9                   | % 5.5             | % |  |
| Maturity date                    | Various               |                   |   |  |

The Company's ROW credit facilities are short term loans utilized for working capital purposes. Certain credit facilities are subject to financial covenants. The Company was in compliance with all material covenants under these facilities as of March 29, 2013 and December 31, 2012.

Failure to comply with any of the covenants, financial tests and ratios required by the Company's existing or future debt obligations could result in a default under those agreements and under other agreements containing cross-default provisions, as defined in the Company's Revolving Credit Facility, 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes, 5.75% Senior Notes and various other credit facilities maintained by the Company's restricted subsidiaries. A default would permit lenders to cease making further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt.

Indebtedness under the Company's Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the lenders under the Company's Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. The Company has also pledged as security 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries including the Canadian subsidiaries. The Company also has incurred secured debt in connection with some of its European operations. The lenders under these European secured credit facilities also have liens on assets of certain of our European subsidiaries. As a result of these pledges and liens, if the Company fails to meet its payment or other obligations under any of its secured indebtedness, the lenders under the applicable credit agreement would be entitled to foreclose on substantially all of the Company's assets and liquidate these assets. Broadly, cross-default provisions, would permit lenders to cause such indebtedness to become due prior to its stated maturity in the event a default remains unremedied for a period of time under the terms of one or more financing agreements, a change in control or a fundamental change. The Company was in compliance



with all material covenants under these facilities as of March 29, 2013 and December 31, 2012.

10. Financial Instruments

The Company is exposed to various market risks, including changes in interest rates, foreign currency and raw material (commodity) prices. To manage risks associated with the volatility of these natural business exposures, the Company enters into interest rate, commodity and foreign currency derivative agreements, as well as copper and aluminum forward pricing agreements. The Company

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does not purchase or sell derivative instruments for trading purposes. The Company does not engage in trading activities involving derivative contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques.

The Company utilizes interest rate swaps to manage its interest expense exposure by fixing its interest rate on a portion of the Company's floating rate debt. The Company does not provide or receive any collateral specifically for these contracts. The fair value of these financial derivatives which are designated as and qualify as cash flow hedges are based on quoted market prices, which reflect the present values of the difference between estimated future variable-rate receipts and future fixed-rate payments.

The Company enters into commodity instruments to hedge the purchase of copper, aluminum and lead in future periods and foreign currency exchange contracts principally to hedge the currency fluctuations in certain transactions denominated in foreign currencies, thereby limiting the Company's risk that would otherwise result from changes in exchange rates. Principal transactions hedged during the year were firm sales and purchase commitments. The fair value of foreign currency contracts represents the amount required to enter into offsetting contracts with similar remaining maturities based on quoted market prices.

We account for these commodity instruments and foreign currency exchange contracts as cash flow or economic hedges. Changes in the fair value of derivatives that are designated as cash flow hedges are recorded in other comprehensive income and reclassified to the income statement when the effects of the items being hedged are realized. Changes in the fair value of economic hedges are recognized in current period earnings.

## Fair Value of Derivatives Instruments

The notional amounts and fair values of derivatives designated as cash flow hedges and derivatives not designated as cash flow hedges at March 29, 2013 and December 31, 2012 are shown below (in millions).

|   | March 29, 2013  |                      |                          | December 31, 2012 |                      |                          |
|---|-----------------|----------------------|--------------------------|-------------------|----------------------|--------------------------|
|   | Notional Amount | Fair Value           |                          | Notional Amount   | Fair Value           |                          |
|   |                 | Asset <sup>(1)</sup> | Liability <sup>(2)</sup> |                   | Asset <sup>(1)</sup> | Liability <sup>(2)</sup> |
| Derivatives designated as cash flow hedges:     |                 |                      |                          |                   |                      |                          |
| Interest rate swaps                             | \$9.0           | \$—                  | \$0.1                    | \$15.3            | \$—                  | \$0.2                    |
| Commodity futures                               | 15.1            | —                    | 1.9                      | 22.8              | 0.2                  | 1.1                      |
| Foreign currency exchange                       | —               | —                    | —                        | 60.7              | 0.4                  | 0.6                      |
|   |                 | \$—                  | \$2.0                    |                   | \$0.6                | \$1.9                    |
| Derivatives not designated as cash flow hedges: |                 |                      |                          |                   |                      |                          |
| Commodity futures                               | \$194.8         | \$0.7                | \$7.4                    | \$206.0           | \$3.3                | \$4.9                    |
| Foreign currency exchange                       | 277.6           | 2.2                  | 6.1                      | 253.7             | 3.2                  | 3.3                      |
|   |                 | \$2.9                | \$13.5                   |                   | \$6.5                | \$8.2                    |

(1) Balance recorded in "Prepaid expenses and other" and "Other non-current assets"

(2) Balance recorded in "Accrued liabilities" and "Other liabilities"

As of March 29, 2013 and December 31, 2012 all financial instruments held by the Company were subject to enforceable master netting arrangements held by various financial institutions. In general, the terms of our agreements provide that in the event of an early termination the counterparties have the right to offset amounts owed or owing under that and any other agreement with the same counterparty. The Company's accounting policy is to not offset these positions in the Consolidated Balance Sheet. As of March 29, 2013 and December 31, 2012 the net positions of

the enforceable master netting agreements are not significantly different from the gross positions noted in the table above. Depending on the extent of an unrealized loss position on a derivative contract held by the Company, certain counterparties may require collateral to secure the Company's derivative contract position. As of March 29, 2013 and December 31, 2012 there were no contracts held by the Company that required collateral to secure the Company's derivative positions.

For the above derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the unrealized gain and loss on the derivative is reported as a component of accumulated other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings, which generally occurs over periods of less than one year. Gain and loss on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

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| Three Fiscal Months Ended March 29, 2013    |  |   |  |                        |
|---|--|---|--|------------------------|
| (in millions)                               | Amount of Comprehensive Income (Loss) Recognized in Accumulated OCI on Derivatives (Effective Portion) | Amount of Gain (Loss) Reclassified from Accumulated OCI into Income | Amount of Gain (Loss) Recognized in Income on the Ineffective Portion <sup>(1)</sup> | Location               |
| Derivatives designated as cash flow hedges: |  |   |  |                        |
| Interest rate swaps                         | \$0.1  | \$ —  | \$—  | Interest expense       |
| Commodity futures                           | (1.3   | ) (0.3  | ) —  | Cost of sales          |
| Foreign currency exchange                   | —  | —   | —  | Other income (expense) |
|   | \$ (1.2  | ) \$ (0.3   | ) \$—  |                        |
| Three Fiscal Months Ended March 30, 2012    |  |   |  |                        |
| (in millions)                               | Amount of Comprehensive Income (Loss) Recognized in Accumulated OCI on Derivatives (Effective Portion) | Amount of Gain (Loss) Reclassified from Accumulated OCI into Income | Amount of Gain (Loss) Recognized in Income on the Ineffective Portion <sup>(1)</sup> | Location               |
| Derivatives designated as cash flow hedges: |  |   |  |                        |
| Interest rate swaps                         | \$0.2  | \$ —  | \$—  | Interest expense       |
| Commodity futures                           | 8.4  | 0.7   | (0.2   | ) Cost of sales        |
| Foreign currency exchange                   | (0.1   | ) (0.6  | ) —  | Other income (expense) |
|   | \$8.5  | \$ 0.1  | \$(0.2   | )                      |

<sup>(1)</sup> The ineffective portion and the amount excluded from effectiveness testing for all derivatives designated as cash flow hedges is recognized in other income and expense.

For derivative instruments that are not designated as cash flow hedges, the unrealized gain or loss on the derivatives is reported in current earnings. For the three fiscal months ended March 29, 2013 and March 30, 2012, the Company recorded a loss of \$10.1 million and a gain of \$5.5 million, respectively, for derivative instruments not designated as cash flow hedges in other income and expense on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss). A pre-tax loss of \$2.4 million is expected to be reclassified into earnings from other comprehensive income in the next twelve months.

**Other Forward Pricing Agreements**

In the normal course of business, General Cable enters into forward pricing agreements for the purchase of copper and aluminum for delivery in a future month to match certain sales transactions. The Company accounts for these forward pricing arrangements under the “normal purchases and normal sales” scope exception because these arrangements are for purchases of copper and aluminum that will be delivered in quantities expected to be used by the Company over a reasonable period of time in the normal course of business. For these arrangements, it is probable at the inception and throughout the life of the arrangements that the arrangements will not settle net and will result in physical delivery of the inventory. At March 29, 2013 and December 31, 2012, the Company had \$18.0 million and \$37.7 million,

respectively, of future copper and aluminum purchases that were under forward pricing agreements. At March 29, 2013 and December 31, 2012, the fair value of these arrangements was \$17.2 million and \$38.0 million, respectively, and the Company had an unrealized loss of \$0.8 million and an unrealized gain of \$0.3 million, respectively, related to these transactions. The Company believes the unrealized gains (losses) under these agreements will be largely offset as a result of firm sales price commitments with customers. Depending on the extent of the unrealized loss position on certain forward pricing agreements, certain counterparties may require collateral to secure the Company's forward purchase agreements. There were no funds posted as collateral as of March 29, 2013 or December 31, 2012.

#### 11. Income Taxes

During the first quarter of 2013, the Company accrued approximately \$1.1 million of income tax expense for uncertain tax positions likely to be taken in the current year and for interest and penalties on tax positions taken in prior periods, all of which would have a favorable impact on the effective tax rate, if recognized. The Company recognized a tax benefit of \$1.1 million (including penalties and interest) in the first quarter of 2013 due primarily to the expiration of statute of limitations for certain tax exposures.

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The Company files income tax returns in numerous tax jurisdictions around the world. Due to uncertainties regarding the timing and outcome of various tax audits, appeals and settlements, it is difficult to reliably estimate the amount of unrecognized tax benefits that could change within the next twelve months. The Company believes it is reasonably possible that approximately \$6 million of unrecognized tax benefits could change within the next twelve months due to the resolution of tax audits and statute of limitations expiration.

Tax years that are open for examination and assessment by the Internal Revenue Service ("IRS") are 2007 through 2012. The IRS is currently in the process of examining the Company's 2007 through 2010 consolidated income tax returns. With limited exceptions, tax years prior to 2008 are no longer open in major foreign, state, or local tax jurisdictions.

**12. Employee Benefit Plans**

General Cable provides retirement benefits through contributory and noncontributory qualified and non-qualified defined benefit pension plans covering eligible domestic and international employees as well as through defined contribution plans and other postretirement benefits.

**Defined Benefit Pension Plans**

Benefits under General Cable's qualified U.S. defined benefit pension plan generally are based on years of service multiplied by a specific fixed dollar amount, and benefits under the Company's qualified non-U.S. defined benefit pension plans generally are based on years of service and a variety of other factors that can include a specific fixed dollar amount or a percentage of either current salary or average salary over a specific period of time. The amounts funded for any plan year for the qualified U.S. defined benefit pension plan are neither less than the minimum required under federal law nor more than the maximum amount deductible for federal income tax purposes. The Company's non-qualified unfunded U.S. defined benefit pension plans include a plan that provides defined benefits to select senior management employees beyond those benefits provided by other programs. The Company's non-qualified unfunded non-U.S. defined benefit pension plans include plans that provide retirement indemnities to employees within the Company's European and ROW segments. Pension obligations for the majority of non-qualified unfunded defined benefit pension plans are provided for by book reserves and are based on local practices and regulations of the respective countries. The Company makes cash contributions for the costs of the non-qualified unfunded defined benefit pension plans as the benefits are paid.

The components of net periodic benefit cost for pension benefits were as follows (in millions):

|  | Three Fiscal Months Ended |                   |                |                   |
|--|---------------------------|-------------------|----------------|-------------------|
|  | March 29, 2013            |                   | March 30, 2012 |                   |
|  | U.S.<br>Plans             | Non-U.S.<br>Plans | U.S.<br>Plans  | Non-U.S.<br>Plans |
| Service cost                           | \$0.5                     | \$1.7             | \$0.4          | \$0.8             |
| Interest cost                          | 1.8                       | 1.4               | 1.9            | 1.5               |
| Expected return on plan assets         | (2.3                      | ) (0.5            | ) (2.3         | ) (0.6            |
| Amortization of prior service cost     | 2.1                       | 0.2               | —              | 0.2               |
| Amortization of net loss               | —                         | 0.4               | 2.1            | 0.3               |
| Amortization of translation obligation | —                         | —                 | —              | —                 |
| Settlement (gain) loss                 | —                         | —                 | —              | —                 |
| Net pension expense                    | \$2.1                     | \$3.2             | \$2.1          | \$2.2             |

The estimated net loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net pension expense over the next fiscal year is \$11.4 million. The prior service cost to be amortized from accumulated other comprehensive income into net pension expense over the next fiscal year is immaterial.

Defined benefit pension plan cash contributions for the three fiscal months ended March 29, 2013 and March 30, 2012 were \$2.4 million and \$1.8 million, respectively.

Postretirement Benefits Other Than Pensions

General Cable has postretirement benefit plans that provide medical and life insurance for certain retirees and eligible dependents. The Company funds the plans as claims or insurance premiums are incurred.

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Net postretirement benefit expense included the following components (in millions):

|                                    | Three Fiscal Months Ended |                   |
|------------------------------------|---------------------------|-------------------|
|                                    | March 29,<br>2013         | March 30,<br>2012 |
| Service cost                       | \$—                       | \$—               |
| Interest cost                      | 0.1                       | 0.1               |
| Net amortization and deferral      | —                         | —                 |
| Net postretirement benefit expense | \$0.1                     | \$0.1             |

The estimated future benefit payments expected to be paid for the Company's postretirement benefits other than pensions are \$0.7 million in 2013, \$0.7 million in 2014, \$0.6 million in 2015, \$0.6 million in 2016, \$2.4 million in 2017 and thereafter.

**Defined Contribution Plans**

Expense under both U.S. and non-U.S. defined contribution plans generally equals up to six percent of each eligible employee's covered compensation based on the location and status of the employee. The net defined contribution plan expense recognized for the three fiscal months ended March 29, 2013 and March 30, 2012 was \$3.3 million and \$2.7 million, respectively.

**13. Total Equity**

General Cable is authorized to issue 200 million shares of common stock and 25 million shares of preferred stock. Condensed consolidated statements of changes in total equity are presented below for the three months ended March 29, 2013 and March 30, 2012 (in millions):

|  | General Cable Total Equity |                              |                           |                             |                   |                      |  | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Non-Controlling<br>Interest |
|--|----------------------------|------------------------------|---------------------------|-----------------------------|-------------------|----------------------|--|--|-----------------------------|
|  | Total<br>Equity            | Preferred<br>Stock<br>Amount | Common<br>Stock<br>Amount | Add'l<br>Paid in<br>Capital | Treasury<br>Stock | Retained<br>Earnings |  |  |                             |
| Balance, December 31, 2012   | \$1,470.7                  | \$3.8                        | \$0.6                     | \$676.7                     | \$(137.0)         | \$916.5              | \$(107.3)  | \$ 117.4   |                             |
| Comprehensive income<br>(loss)   | (45.9)                     | —                            | —                         | —                           | —                 | (46.4)               | (2.2)  | 2.7  |                             |
| Preferred stock dividend   | (0.1)                      |                              |                           |                             |                   | (0.1)                |  |  |                             |
| Excess tax benefit from<br>stock compensation                                | (1.0)                      |                              |                           | (1.0)                       |                   |                      |  |  |                             |
| Dividends paid to<br>non-controlling interest                                | (0.3)                      |                              |                           |                             |                   |                      |  | (0.3)  |                             |
| Other – issuance pursuant to<br>restricted stock, stock<br>options and other | 1.9                        |                              |                           | 1.3                         | 0.6               |                      |  |  |                             |
| Balance, March 29, 2013  | \$1,425.3                  | \$3.8                        | \$0.6                     | \$677.0                     | \$(136.4)         | \$870.0              | \$(109.5)  | \$ 119.8   |                             |
|  | General Cable Total Equity |                              |                           |                             |                   |                      |  |  |                             |
|  | Total<br>Equity            | Preferred<br>Stock<br>Amount | Common<br>Stock<br>Amount | Add'l<br>Paid in<br>Capital | Treasury<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Non-Controlling<br>Interest                            |                             |
| Balance, December 31, 2011   | \$1,461.7                  | \$3.8                        | \$0.6                     | \$666.7                     | \$(136.5)         | \$912.8              | \$(99.0)   | \$ 113.3   |                             |
| Comprehensive income<br>(loss)   | 72.4                       |                              |                           |                             |                   | 22.8                 | 45.2   | 4.4  |                             |
| Preferred stock dividend   | (0.1)                      |                              |                           |                             |                   | (0.1)                |  |  |                             |
| Excess tax benefit from<br>stock based compensation                          | 0.1                        |                              |                           | 0.1                         |                   |                      |  |  |                             |



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|  |           |       |       |         |           |         |           |          |
|--|-----------|-------|-------|---------|-----------|---------|-----------|----------|
| Dividends paid to non-controlling interest                             | (0.6 )    |       |       |         |           |         |           | (0.6 )   |
| Other – issuance pursuant to restricted stock, stock options and other | 3.1       |       |       | 2.1     | 1.0       |         |           | —        |
| Balance, March 30, 2012  | \$1,536.6 | \$3.8 | \$0.6 | \$668.9 | \$(135.5) | \$935.5 | \$(53.8 ) | \$ 117.1 |

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The components of accumulated other comprehensive income (loss) as of March 29, 2013 and December 31, 2012, respectively, consisted of the following (in millions):

|  | March 29, 2013                    |                             | December 31, 2012                 |                             |
|--|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|
|  | Company<br>Common<br>Shareholders | Non-Controlling<br>Interest | Company<br>Common<br>Shareholders | Non-Controlling<br>Interest |
| Foreign currency translation adjustment                        | \$(12.9 )                         | \$ (16.2 )                  | \$(8.6 )                          | \$ (16.8 )                  |
| Change in fair value of pension benefit obligation, net of tax | (81.7 )                           | (3.1 )                      | (84.4 )                           | (3.1 )                      |
| Change in fair value of derivatives, net of tax                | (22.5 )                           | (0.3 )                      | (21.9 )                           | (0.4 )                      |
| Company deferred stock held in rabbi trust, net of tax         | 7.3                               | —                           | 7.3                               | —                           |
| Other  | 0.3                               | —                           | 0.3                               | —                           |
| Accumulated other comprehensive income (loss)                  | \$(109.5 )                        | \$ (19.6 )                  | \$(107.3 )                        | \$ (20.3 )                  |

The following is the detail of the change in the Company's accumulated other comprehensive income (loss) from December 31, 2012 to March 29, 2013 including the effect of significant reclassifications out of accumulated other comprehensive income as required by ASC 2013-02 (in millions, net of tax):

|  | Foreign<br>currency<br>translation | Change of<br>fair value of<br>pension<br>benefit<br>obligation | Change in<br>fair value<br>of<br>derivatives | Deferred<br>stock held<br>in rabbi<br>trust | Other | Total      |
|--|------------------------------------|--|--|---|-------|------------|
| Balance, December 31, 2012                                       | \$(8.6 )                           | \$(84.4 )  | \$(21.9 )                                    | \$7.3                                       | \$0.3 | \$(107.3 ) |
| Other comprehensive income before reclassifications              | (4.3 )                             | —  | (0.8 )                                       | —   | —     | (5.1 )     |
| Amounts reclassified from accumulated other comprehensive income | —                                  | 2.7  | 0.2  | —   | —     | 2.9        |
| Net current - period other comprehensive income                  | (4.3 )                             | 2.7  | (0.6 )                                       | —   | —     | (2.2 )     |
| Balance, March 29, 2013  | \$(12.9 )                          | \$(81.7 )  | \$(22.5 )                                    | \$7.3                                       | \$0.3 | \$(109.5 ) |

The following is the detail of the reclassifications out of accumulated other comprehensive income (loss) for the three months ended March 29, 2013 (in millions, net of tax):

|   | Amount reclassified<br>from accumulated other<br>comprehensive income | Affected line item in<br>the Consolidated<br>Statement of<br>Operations and<br>Comprehensive<br>Income (Loss) |
|---|---|---|
| Change in fair value of derivatives:                  |   |   |
| Commodity contracts                                   | \$0.2   | Cost of Sales   |
| Total - Change in fair value of derivatives           | 0.2   |   |
| Amortization of defined pension items                 |   |   |
| Prior service cost                                    | 2.3   | SG&A  |
| Net loss  | 0.4   | SG&A  |
| Total - Amortization of defined benefit pension items | 2.7   |   |
| Total   | \$2.9   |   |

The Company maintains a deferred compensation plan ("Deferred Compensation Plan") under the terms and conditions disclosed in the Company's 2012 Annual Report on Form 10-K. The Company accounts for the Deferred

Compensation Plan in accordance with ASC 710 - Compensation—General as it relates to arrangements where amounts earned are held in a rabbi trust. The market value of mutual fund investments, nonvested and subsequently vested stock and restricted stock in the rabbi trust was \$43.9 million and \$38.1 million as of March 29, 2013 and December 31, 2012, respectively. The market value of the assets held by the rabbi trust, exclusive of the market value of the shares of the Company's nonvested and subsequently vested restricted stock, restricted stock units held in the deferred compensation plan and Company stock investments by participants' elections, at March 29, 2013 and December 31, 2012 was \$19.4 million and \$17.7 million, respectively, and is classified as "other non-current assets" in the

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condensed consolidated balance sheets. Amounts payable to the plan participants at March 29, 2013 and December 31, 2012, excluding the market value of the shares of the Company's nonvested and subsequently vested restricted stock and restricted stock units held, were \$21.8 million and \$19.8 million, respectively, and are classified as "other liabilities" in the condensed consolidated balance sheets.

## 14. Share-Based Compensation

The Company has various plans that provide for granting options, restricted stock units and restricted stock to certain employees and independent directors of the Company and its subsidiaries. The Company recognizes compensation expense for share-based payments based on the fair value of the awards at the grant date. The table below summarizes compensation expense for the Company's non-qualified stock options based on the fair value method estimated using the Black-Scholes valuation model, and non-vested stock awards, including restricted stock units, and performance-based non-vested stock awards based on the fair value method for the three fiscal months ended March 29, 2013 and March 30, 2012 (in millions).

|   | Three Fiscal Months Ended |                   |
|---|---------------------------|-------------------|
|   | March 29,<br>2013         | March 30,<br>2012 |
| Non-qualified stock option expense                            | \$1.1                     | \$1.4             |
| Non-vested stock awards expense                               | 1.7                       | 2.1               |
| Total pre-tax share-based compensation expense                | \$2.8                     | \$3.5             |
| Excess tax benefit on share-based compensation <sup>(1)</sup> | \$0.1                     | \$0.1             |

(1) Cash inflows (outflows) recognized as financing activities in the condensed consolidated statements of cash flows.

The Company records compensation expense related to non-vested stock awards as a component of selling, general and administrative expense. There have been no material changes in financial condition or operations that would affect the method or the nature of the share-based compensation recorded in the current period or the prior comparative periods.

## 15. Redeemable Non-controlling Interest

The Company acquired 60% of Procables on October 1, 2012 from the existing shareholders (the "Seller" or "Minority Shareholder") who maintained control of the remaining 40% of the shares for \$27.4 million. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Minority Shareholder, may exercise a Put Option to sell all of their shares, 40% of the shares, to the Company. The Company shall be irrevocably obligated to purchase the shares. In addition, the Company has a Call Option to purchase the additional 40% of the shares. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Company may exercise a Call Option right to purchase all of the Sellers' shares (the remaining 40%). The consideration to be exchanged, per share in the event of a Put Option or Call Option shall be the higher of the following (1) the final per share purchase price; or (2) a price per Share based on the Company's enterprise value equal to seven times the average of its EBITDA over the two most recently audited year-end financial statements immediately prior to the option being exercised, minus the 12-month average Net Indebtedness of the Company for the most recent audited fiscal year. The Company determined that the put option is embedded within the non-controlling interest shares that are subject to the put option. The redemption feature requires classification of the Minority Shareholder's interest in the Consolidated Balance Sheet outside of equity under caption "Redeemable Non-controlling Interest".

The redeemable non-controlling interest of Procables was recorded on the acquisition date based on the estimated fair value of the shares including the embedded Put Option. The fair value of the Put Option was estimated at the higher of the final per share purchase price or EBITDA average. At March 29, 2013, the final per share purchase price was greater than the EBITDA average; therefore, the redeemable non-controlling interest was valued at the same cost as the fair value determined at the opening balance sheet date subject to foreign currency translation. Subsequent adjustments to the value of the redeemable non-controlling interest due to the redemption feature, if any, will be recognized as they occur and recorded within Net Income.

The following is a rollforward of the redeemable non-controlling interest:

|                            |        |
|----------------------------|--------|
| Balance, December 31, 2012 | \$18.6 |
|----------------------------|--------|

|                              |        |   |
|------------------------------|--------|---|
| Net income (loss)            | —      |   |
| Foreign currency translation | (0.6   | ) |
| Balance, March 29, 2013      | \$18.0 |   |

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## 16. Shipping and Handling Costs

All shipping and handling amounts billed to a customer in a sales transaction are classified as revenue. Shipping and handling costs associated with storage and handling of finished goods and shipments to customers are included in cost of sales and totaled \$37.8 million and \$33.3 million, respectively, for the three fiscal months ended March 29, 2013 and March 30, 2012.

## 17. Earnings (Loss) Per Common Share

The Company applied the two-class method of computing basic and diluted earnings (loss) per share for the three fiscal months ended March 29, 2013 and March 30, 2012. Historically and for the three fiscal months ended March 29, 2013 and March 30, 2012, the Company did not declare, pay or otherwise accrue a dividend payable to the holders of the Company's common stock or holders of unvested share-based payment awards (restricted stock). A reconciliation of the numerator and denominator of earnings (loss) per common share – basic to earnings (loss) per common share – assuming dilution is as follows (in millions, except per share data):

| (in millions, except per share data)   | Three Fiscal Months Ended |                   |
|--|---------------------------|-------------------|
|  | March 29,<br>2013         | March 30,<br>2012 |
| Earnings (loss) per common share – basic:                                      |                           |                   |
| Net income (loss) for basic EPS computation <sup>(1)</sup>                     | \$ (46.5 )                | \$ 22.7           |
| Weighted average shares outstanding for basic EPS computation <sup>(2)</sup>   | 49.7                      | 49.7              |
| Earnings (loss) per common share – basic <sup>(3)</sup>                        | \$ (0.94 )                | \$ 0.46           |
| Earnings (loss) per common share – assuming dilution:                          |                           |                   |
| Net income (loss) attributable to Company common shareholders                  | \$ (46.5 )                | \$ 22.7           |
| Add: preferred stock dividends, if applicable                                  | —                         | 0.1               |
| Net income (loss) for diluted EPS computation <sup>(1)</sup>                   | \$ (46.5 )                | \$ 22.8           |
| Weighted average shares outstanding including nonvested shares                 | 49.7                      | 49.7              |
| Dilutive effect of convertible notes   | —                         | —                 |
| Dilutive effect of stock options and restricted stock units                    | —                         | 1.0               |
| Dilutive effect of assumed conversion of preferred stock                       | —                         | 0.4               |
| Weighted average shares outstanding for diluted EPS computation <sup>(2)</sup> | 49.7                      | 51.1              |
| Earnings (loss) per common share – assuming dilution                           | \$ (0.94 )                | \$ 0.45           |

(1) Numerator

(2) Denominator

(3) Under the two-class method, earnings (loss) per share – basic reflects undistributed earnings per share for both common stock and unvested share-based payment awards (restricted stock).

Under ASC 260 - Earnings per Share and ASC 470 - Debt and because of the Company's obligation to settle the par value of the 0.875% Convertible Notes and the Subordinated Convertible Notes in cash, the Company is not required to include any shares underlying the 0.875% Convertible Notes and Subordinated Convertible Notes in its weighted average shares outstanding – assuming dilution until the average stock price per share for the quarter exceeds the \$50.36 and \$36.75 conversion price of the 0.875% Convertible Notes and the Subordinated Convertible Notes, respectively, and only to the extent of the additional shares that the Company may be required to issue in the event that the Company's conversion obligation exceeds the principal amount of the 0.875% Convertible Notes and the Subordinated Convertible Notes.

Regarding the 0.875% Convertible Notes, the average stock price threshold conditions had not been met as of March 29, 2013. At any such time in the future that threshold conditions are met, only the number of shares issuable under the "treasury" method of accounting for the share dilution would be included in the Company's earnings per share – assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price. In addition, shares underlying the warrants will be included in the weighted average shares outstanding – assuming dilution when the average stock price per share for a quarter exceeds the \$76.00 strike price of

the warrants, and shares underlying the note hedges, will not be included in the weighted average shares outstanding – assuming dilution because the impact of the shares will always be anti-dilutive.

The following table provides examples of how changes in the Company's stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding – assuming dilution calculation for the 0.875% Convertible Notes. The table also reflects the impact on the number of shares that the Company would expect to issue upon concurrent settlement of the 0.875% Convertible Notes and the note hedges and warrants.

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| Share Price | Shares Underlying 0.875% Convertible Notes | Warrant Shares | Total Treasury Method Incremental Shares <sup>(1)</sup> | Shares Due to the Company under Note Hedges | Incremental Shares Issued by the Company upon Conversion <sup>(2)</sup> |
|-------------|--|----------------|---|---|---|
| \$50.36     | —  | —              | —   | —   | —   |
| \$60.36     | 1,167,502                                  | —              | 1,167,502   | (1,167,502 )                                | —   |
| \$70.36     | 2,003,400                                  | —              | 2,003,400   | (2,003,400 )                                | —   |
| \$80.36     | 2,631,259                                  | 382,618        | 3,013,877   | (2,631,259 )                                | 382,618   |
| \$90.36     | 3,120,150                                  | 1,120,363      | 4,240,513   | (3,120,150 )                                | 1,120,363   |
| \$100.36    | 3,511,614                                  | 1,711,088      | 5,222,702   | (3,511,614 )                                | 1,711,088   |

(1) Represents the number of incremental shares that must be included in the calculation of fully diluted shares under GAAP.

(2) Represents the number of incremental shares to be issued by the Company upon conversion of the 0.875% Convertible Notes, assuming concurrent settlement of the note hedges and warrants.

Regarding the Subordinated Convertible Notes, the average stock price threshold conditions had not been met as of March 29, 2013. At any such time in the future that threshold conditions are met, only the number of shares issuable under the “treasury” method of accounting for the share dilution would be included in the Company’s earnings per share – assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price.

The following table provides examples of how changes in the Company’s stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding – assuming dilution calculation for the Subordinated Convertible Notes.

| Share Price | Shares Underlying Subordinated Convertible Notes | Total Treasury Method Incremental Shares <sup>(1)</sup> |
|-------------|--|---|
| \$36.75     | —  | —   |
| \$38.75     | 603,152  | 603,152   |
| \$40.75     | 1,147,099  | 1,147,099   |
| \$42.75     | 1,640,151  | 1,640,151   |
| \$44.75     | 2,089,131  | 2,089,131   |

(1) Represents the number of incremental shares that must be included in the calculation of fully diluted shares under GAAP.

#### 18. Segment Information

The Company conducts its operations through three geographic operating segments – North America, Europe and Mediterranean, and ROW, which consists of operations in Latin America, Sub-Saharan Africa, the Middle East and Asia Pacific. The Company’s operating segments align with the structure of the Company’s internal management organization. All three segments engage in the development, design, manufacturing, marketing and distribution of copper, aluminum, and fiber optic communication, electric utility and electrical infrastructure wire and cable products. In addition to the above products, the Europe and Mediterranean and ROW segments develop, design, manufacture, market and distribute construction products and the ROW segment manufactures and distributes rod mill wire and cable products.



Net revenues as shown below represent sales to external customers for each segment. Intersegment sales have been eliminated. Intersegment sales in North America were \$4.3 million, in Europe and Mediterranean, intersegment sales were \$4.1 million and in ROW, intersegment sales were \$18.3 million for the three months ended March 29, 2013, respectively. In North America, intersegment sales were \$7.3 million, Europe and Mediterranean, intersegment sales were \$6.2 million and in ROW, intersegment sales were \$8.8 million for the three months ended March 30, 2012, respectively. The chief operating decision maker evaluates segment performance and allocates resources based on segment operating income. Segment operating income represents income from continuing operations before interest income, interest expense, other income (expense), other financial costs and income tax. Summarized financial information for the Company's reportable segments for the three fiscal months ended March 29, 2013 and March 30, 2012 is as follows:

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| (in millions)             | Three Fiscal Months Ended |                      |
|---------------------------|---------------------------|----------------------|
|                           | March 29,<br>2013         | March 30,<br>2012    |
| Net Sales:                |                           |                      |
| North America             | \$705.0                   | \$541.2              |
| Europe and Mediterranean  | 373.5                     | 415.1                |
| ROW                       | 454.6                     | 476.2                |
| Total                     | \$1,533.1                 | \$1,432.5            |
| Segment Operating Income: |                           |                      |
| North America             | \$37.7                    | \$30.4               |
| Europe and Mediterranean  | (16.2                     | ) 4.5                |
| ROW                       | 10.5                      | 15.8                 |
| Total                     | \$32.0                    | \$50.7               |
| (in millions)             | March 29,<br>2013         | December 31,<br>2012 |
| Total Assets:             |                           |                      |
| North America             | \$1,513.3                 | \$1,483.4            |
| Europe and Mediterranean  | 1,288.2                   | 1,329.7              |
| ROW                       | 2,085.6                   | 2,106.8              |
| Total                     | \$4,887.1                 | \$4,919.9            |

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19. Commitments and Contingencies

The Company is subject to a variety of federal, state, local and foreign laws and regulations covering the storage, handling, emission and discharge of materials into the environment, including CERCLA, the Clean Water Act, the Clean Air Act (including the 1990 amendments) and the Resource Conservation and Recovery Act.

The Company's subsidiaries in the United States have been identified as potentially responsible parties with respect to several sites designated for cleanup under CERCLA or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages without regard to fault or the legality of waste generation or disposal. Persons liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although CERCLA imposes joint and several liability on all potentially responsible parties, in application, the potentially responsible parties typically allocate the investigation and cleanup costs based upon, among other things, the volume of waste contributed by each potentially responsible party.

Settlements can often be achieved through negotiations with the appropriate environmental agency or the other potentially responsible parties. Potentially responsible parties that contributed small amounts of waste (typically less than 1% of the waste) are often given the opportunity to settle as "de minimus" parties, resolving their liability for a particular site. The Company does not own or operate any of the waste sites with respect to which it has been named as a potentially responsible party by the government. Based on the Company's review and other factors, it believes that costs to the Company relating to environmental clean-up at these sites will not have a material adverse effect on its results of operations, cash flows or financial position.

At March 29, 2013 and December 31, 2012, the Company had an accrued liability of approximately \$2.0 million and \$1.9 million, respectively, for various environmental-related liabilities to the extent costs are known or can be reasonably estimated as its liability. American Premier Underwriters Inc., a former parent of the Company, agreed to indemnify the Company against all environmental-related liabilities arising out of the Company's or its predecessors' ownership or operation of the Indiana Steel & Wire Company and Marathon Manufacturing Holdings, Inc. businesses (which were divested by the Company), without limitation as to time or amount. While it is difficult to estimate future environmental-related liabilities accurately, the Company does not currently anticipate any material adverse impact on its results of operations, financial position or cash flows as a result of compliance with federal, state, local or foreign environmental laws or regulations or cleanup costs of the sites discussed above.

In 2007, the Company acquired the worldwide wire and cable business of Freeport-McMoRan Copper and Gold Inc., which operates as PDIC. As part of this acquisition, the seller agreed to indemnify the Company for certain environmental liabilities existing on the purchase closing. The seller's obligation to indemnify the Company for these particular liabilities generally survived four years from the date the parties executed the definitive purchase agreement unless the Company has properly notified the seller before the expiry of the four year period. The seller also made certain representations and warranties related to environmental matters and the acquired business and agreed to indemnify the Company for breaches of those representation and warranties for a period of four years from the closing date. No indemnification claims for breach of representations and warranties were made during the indemnity period for the transaction.

In addition, Company subsidiaries have been named as defendants in lawsuits alleging exposure to asbestos in products manufactured by the Company. As of March 29, 2013, the Company was a defendant in approximately 29,092 cases brought in Federal District Courts throughout the United States. In the first quarter ended March 29, 2013, 30 asbestos cases were brought against the Company. In the calendar year 2012, 113 asbestos cases were brought against the Company. In the last 20 years, General Cable has had no cases proceed to verdict. In many of the cases, General Cable was dismissed as a defendant before trial for lack of product identification. As of March 29, 2013, 21,886 asbestos cases have been dismissed. In the first quarter ended March 29, 2013, 18 asbestos cases were

dismissed. In calendar year 2012, 66 cases were dismissed. With regards to the approximately 29,092 remaining pending cases, General Cable is aggressively defending these cases based upon either lack of product identification as to General Cable manufactured asbestos-containing product and/or lack of exposure to asbestos dust from the use of General Cable product.

For cases outside the Multidistrict Litigation (“MDL”) as of March 29, 2013, Plaintiffs have asserted monetary damages in 306 cases. In 167 of these cases, plaintiffs allege only damages in excess of some dollar amount (about \$153 thousand per plaintiff); in these cases there are no claims for specific dollar amounts requested as to any defendant. In the 138 other cases pending in state and federal district courts (outside the MDL), plaintiffs seek approximately \$388.0 million in damages from as many as 110 defendants. In one case, plaintiffs have asserted damages related to General Cable in the amount of \$10.0 million. In addition, in relation to these 306 cases, there are claims of \$219.0 million in punitive damages from all of the defendants. However, many of the plaintiffs in these cases allege non-malignant injuries. As of March 29, 2013 and December 31, 2012, the Company had accrued, on a gross basis, approximately \$5.1 million and \$5.2 million respectively, and as of March 29, 2013 and December 31, 2012, had

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recovered approximately \$0.5 million and \$0.5 million of insurance recoveries for these lawsuits, respectively. The net amount of \$4.6 million and \$4.7 million, as of March 29, 2013 and December 31, 2012, respectively, represents the Company's best estimate in order to cover resolution of current and future asbestos-related claims.

The components of the asbestos litigation reserve are current and future asbestos-related claims. The significant assumptions are: (1) the number of cases per state, (2) an estimate of the judgment per case per state, (3) an estimate of the percentage of cases per state that would make it to trial and (4) the estimated total liability percentage, excluding insurance recoveries, per case judgment. Management's estimates are based on the Company's historical experience with asbestos related claims. The Company's current history of asbestos claims does not provide sufficient and reasonable information to estimate a range of loss for potential future, unasserted asbestos claims because the number and the value of the alleged damages of such claims have not been consistent. As such, the Company does not believe a reasonably possible range can be estimated with respect to asbestos claims that may be filed in the future.

Settlement payments are made, and the asbestos reserve is relieved, when the Company receives a fully executed settlement release from the Plaintiff's counsel. As of March 29, 2013 and March 30, 2012, aggregate settlement costs were \$8.7 million and \$8.0 million, respectively. For the three months ended March 29, 2013 and March 30, 2012, settlement costs totaled \$0.1 million and \$0.1 million, respectively. As of March 29, 2013 and March 30, 2012, aggregate litigation costs were \$21.7 million and \$20.0 million, respectively. For the three months ended March 29, 2013 and March 30, 2012, litigation costs were \$0.3 million and \$0.3 million, respectively.

In January 1994, General Cable entered into a settlement agreement with certain principal primary insurers concerning liability for the costs of defense, judgments and settlements, if any, in all of the asbestos litigation described above. Subject to the terms and conditions of the settlement agreement, the insurers are responsible for a substantial portion of the costs and expenses incurred in the defense or resolution of this litigation. In recent years one of the insurers participating in the settlement that was responsible for a significant portion of the contribution under the settlement agreement entered into insurance liquidation proceedings. As a result, the contribution of the insurers has been reduced and the Company has had to bear a larger portion of the costs relating to these lawsuits. Moreover, certain of the other insurers may be financially unstable, and if one or more of these insurers enter into insurance liquidation proceedings, General Cable will be required to pay a larger portion of the costs incurred in connection with these cases.

SAFRAN SA agreed to indemnify the Company for the full amount of losses arising from, related to or attributable to practices, if any, that are similar to previous practices investigated by the French competition authority for alleged competition law violations related to medium and high voltage cable markets. The Company has asserted a claim under this indemnity against SAFRAN SA related to the European Commission's Statement of Objections, which is described in more detail below, to preserve its rights should an unfavorable outcome occur.

On July 5, 2011, the European Commission issued a Statement of Objections in relation to its ongoing competition investigation to a number of wire and cable manufacturers in the submarine and underground power cables business, including the Company's Spanish affiliate and its subsidiary, Silec. The allegations related to Silec are for the eleven months following its acquisition by the Company's Spanish affiliate, for which the Company has filed a claim for indemnification from SAFRAN SA to preserve its rights should an unfavorable outcome occur. A Statement of Objections is a procedural document in which the European Commission communicates its preliminary views in regard to possible infringement of European competition law and allows the companies identified in the Statement of Objections to present procedural and substantive arguments in response before a final decision is made. Any unfavorable decision by the European Commission is subject to appeal. The Statement of Objections issued to the Company alleges that two affiliates in Europe engaged in violations of competition law in the underground power cables businesses for a limited period of time. The Company responded to the Statement of Objections on October 28, 2011 and intends to continue to vigorously defend itself against the allegations in the course of future proceedings with the European Commission on the Statement of Objections.

The European Commission has significant discretion in assessing fines and the Statement of Objections has only provided limited guidance on how it could potentially assess fines on each of the named wire and cable companies alleged to have violated applicable competition laws. At this time, the Company believes that it has substantial defenses to the allegations contained in the Statement of Objections. However, if the Company's defenses are ultimately not successful, the Company could be assessed fines, which if imposed, could be substantial and may have a material impact on its consolidated financial results. While the Company continues to incur legal and associated costs in this matter, it is unable, at this time, to estimate the range of loss, if any, that may result as an outcome of these proceedings.

During the fourth quarter of 2011, the Company became aware of a potential claim involving multiple parties regarding the failure of a newly installed transformer in France, which was manufactured and installed by an independent third party, at a customer's

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hydroelectric plant. The Company supplied and installed cables and terminations to the transformer, which failed as it was being energized. The transformer was significantly damaged and the customer is alleging losses consisting of damage to the transformer and consequential damages due to its inability to operate the facility. The customer retained a court appointed technical expert to review the evidence to determine the root cause of the transformer failure and to allocate liability to the parties found responsible for such losses. The investigation is ongoing at this time and the Company believes it has substantial defenses to potential liability in regard to the transformer failure. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have liability, if any, attributable to the transformer failure.

In March 2012, the Company received formal notice of a claim for damages arising from a transformer fire that occurred in December 2010 allegedly resulting in loss of equipment and some consequential damages at a metal processing facility in Iceland. The Company supplied and installed cables and terminations to the transformer, which was manufactured and installed by an independent third party, during 2006 and the first quarter of 2007. The Company's work was inspected and accepted by the customer in March 2007. In August 2012, the customer initiated arbitration proceedings before the ICC Tribunal with a request to arbitrate in Pennsylvania. In September 2012, the Company initiated litigation in Pennsylvania state court seeking a declaration that it is not liable for any damages associated with the alleged loss resulting from the transformer fire and seeking to enjoin the ICC arbitration proceedings. The customer then moved the case from state to federal district court in the Western District of Pennsylvania which determined on motion that the ICC Tribunal not the court should decide whether the claims were arbitrable in the first instance. A decision on arbitrability is pending before the ICC Tribunal. The Company believes it has substantial defenses to potential liability in regard to the transformer fire and claimed loss. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have any liability, if any, attributable to the transformer fire.

One of the Company's Brazilian subsidiaries is involved in an administrative proceeding with a state treasury office regarding whether tax incentives granted to the Company by one Brazilian state are applicable to goods sold in another Brazilian state from September 2008 to December 31, 2009. The Company believes it correctly relied on the tax incentives granted and that it has substantial defenses to their disallowance by the Brazilian state claimant. The principal amount claimed to be due during the contested period is approximately \$8 million which does not include penalties and interest which could be substantial. In September 2012, the 1<sup>st</sup> Chamber of the Administrative Court found that the Company was not liable for any incentive tax payments claimed by the state treasury office. This decision was appealed by the Brazilian state and the Administrative Court determined in April 2013 that the subsidiary is liable for a part of the contested amount. The Company subsidiary is seeking formal judicial review of this latest decision on the merits in the Civil Court and has obtained an injunction in April 2013 restraining collection of the tax pending the review process in the Civil Court in further proceedings.

On December 19, 2012, the same Brazilian subsidiary received three notices of infraction from another Brazilian state related to alleged failure to pay taxes on the distribution of goods and services from one state for lack of appropriate documents and alleged failure to file electronic records with the state tax authorities in regard to inventories, goods receipts and invoices from acquisitions. The total amount of taxes allegedly due for the infractions is approximately \$0.2 million and the total fines claimed amount to approximately \$22.9 million. The company believes it is exempt from the taxes claimed and has very substantial defenses to the claims. The Company has filed opposition to all the claims in January 2013 and will vigorously defend itself against such claims. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have any liability, if any, attributable to the taxes claimed.

The Company is also involved in various routine legal proceedings and administrative actions. Such proceedings and actions should not, individually or in the aggregate, have a material adverse effect on its result of operations, cash flows or financial position.

In Europe and Mediterranean as it relates to the 2005 purchase of shares of Silec, the Company has pledged to the bank the following: Silec shares, segment assets such as land and buildings and certain General Cable entities in Spain and Portugal, which have been designated as guarantors.

The General Cable Executive Severance Benefit Plan (“Severance Plan”), effective January 1, 2008, applicable to the Company's executive officers includes a change in control provision such that the executives may receive payments or benefits in accordance with the Severance Plan to the extent that both a change of control and a triggering event, each as defined in the Severance Plan, occur. Unless there are circumstances of ineligibility, as defined, the Company must provide payments and benefits upon both a change in control and a triggering event.

The Company has entered into various operating lease agreements related principally to certain administrative, manufacturing and distribution facilities and transportation equipment. At March 29, 2013, future minimum rental payments required under non-cancelable lease agreements during the twelve month periods beginning March 29, 2013 through March 2018 are \$38.2 million, \$36.1 million, \$33.2 million, \$26.0 million and \$17.8 million, respectively, and \$15.9 million thereafter.



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As of March 29, 2013, the Company had \$53.2 million in letters of credit, \$290.0 million in various performance bonds and \$218.0 million in other guarantees. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, defined benefit plan obligations, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when the Company obtains advance payments to secure the production of cable for long term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract. See “Liquidity and Capital Resources” within Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations for excess availability under the Company’s various credit borrowings.

## 20. Unconsolidated Affiliated Companies

Unconsolidated affiliated companies are those in which the Company generally owns less than 50 percent of the outstanding voting shares. The Company does not control these companies and accounts for its investments in them on the equity basis. The unconsolidated affiliated companies primarily manufacture or market wire and cable products in the ROW segment. The Company’s share of the income of these companies is reported in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) under “Equity in earnings of affiliated companies.” For the three fiscal months ended March 29, 2013, equity in earnings of affiliated companies was \$0.2 million. For the three fiscal months ended March 30, 2012, equity in earnings of affiliated companies was immaterial. The net investment in unconsolidated affiliated companies was \$19.1 million and \$19.2 million as of March 29, 2013 and December 31, 2012, respectively. As of March 29, 2013, the Company’s ownership percentage was as follows: PDTL Trading Company Ltd. 49%, Colada Continua Chilean, S.A. 41%, Minuet Realty Corp. 40%, Nostag GmbH & Co. KG 33%, Pakistan Cables Limited 24.6%, Keystone Electric Wire & Cable Co., Ltd. 20% and Thai Copper Rod Company Ltd. 18%.

## 21. Fair Value Disclosure

The fair market values of the Company’s financial instruments are determined based on the fair value hierarchy as discussed in ASC 820 - Fair Value Measurements which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair values are as follows:

Level 1 – Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market.

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques for which the determination of fair value requires significant management judgment or estimation.

The Company carries derivative assets and liabilities (Level 2) and marketable equity securities (Level 1) held in the rabbi trust as part of the Company’s Deferred Compensation Plan at fair value. The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple market inputs including interest rates, prices and indices to generate pricing and volatility factors, which are used to value the position. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Marketable equity securities are recorded at fair value, which are based on quoted market prices.

Financial assets and liabilities measured at fair value on a recurring basis are summarized below (in millions).

Fair Value Measurement

March 29, 2013

December 31, 2012

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|                        | Level 1 | Level 2 | Level 3 | Fair Value | Level 1 | Level 2 | Level 3 | Fair Value |
|------------------------|---------|---------|---------|------------|---------|---------|---------|------------|
| Assets:                |         |         |         |            |         |         |         |            |
| Derivative assets      | \$—     | \$2.9   | \$—     | \$2.9      | \$—     | \$7.1   | \$—     | \$7.1      |
| Equity securities      | 19.4    | —       | —       | 19.4       | 17.7    | —       | —       | 17.7       |
| Total assets           | \$19.4  | \$2.9   | \$—     | \$22.3     | \$17.7  | \$7.1   | \$—     | \$24.8     |
| Liabilities:           |         |         |         |            |         |         |         |            |
| Derivative liabilities | \$—     | \$15.5  | \$—     | \$15.5     | \$—     | \$10.1  | \$—     | \$10.1     |
| Total liabilities      | \$—     | \$15.5  | \$—     | \$15.5     | \$—     | \$10.1  | \$—     | \$10.1     |

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At March 29, 2013, there were no financial assets or financial liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3). Similarly, there were no nonfinancial assets or nonfinancial liabilities measured at fair value on a non-recurring basis. There were also no transfers in and out of Level 1 and Level 2 fair value measurements to be disclosed.

The fair value of the Company's long-term debt, as noted in Note 9 - Long-Term Debt, was estimated using quoted market prices where available. For long-term debt not actively traded, fair values were based on valuations from third-party banks and market quotations for similar types of borrowing arrangements.

22. Supplemental Guarantor and Parent Company Condensed Financial Information

General Cable Corporation (“Parent Company”) and its U.S. 100% owned subsidiaries (“Guarantor Subsidiaries”) fully and unconditionally guarantee the \$600 million of 5.75% Senior Notes due in 2022, the \$355 million of 0.875% Convertible Notes due in 2013, and the \$125 million of Senior Floating Rate Notes due in 2015 of the Parent Company on a joint and several basis. For the three months ended March 30, 2012 the Condensed Statements of Operations and Comprehensive Income (Loss) Information and Statements of Cash Flow Information have been recast to reflect the removal of the Canadian subsidiaries as guarantor subsidiaries. The Canadian subsidiaries are now reflected as non-guarantor subsidiaries. The following tables present financial information about the Parent Company, Guarantor Subsidiaries and Non-Guarantor Subsidiaries in millions. Intercompany transactions are eliminated.

Tables of ContentsCondensed Statements of Operations and Comprehensive Income (Loss) Information  
Three Fiscal Months Ended March 29, 2013

|  | Parent    | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total     |
|--|-----------|---------------------------|-------------------------------|--------------|-----------|
| Net sales:   |           |                           |                               |              |           |
| Customers  | \$—       | \$610.2                   | \$ 922.9                      | \$—          | \$1,533.1 |
| Intercompany   | 13.8      | 42.2                      | 103.4                         | (159.4 )     | —         |
|  | 13.8      | 652.4                     | 1,026.3                       | (159.4 )     | 1,533.1   |
| Cost of sales  | —         | 574.4                     | 949.3                         | (145.6 )     | 1,378.1   |
| Gross profit   | 13.8      | 78.0                      | 77.0                          | (13.8 )      | 155.0     |
| Selling, general and administrative expenses   | 10.9      | 49.7                      | 76.2                          | (13.8 )      | 123.0     |
| Operating income   | 2.9       | 28.3                      | 0.8                           | —            | 32.0      |
| Other income (expense)   | —         | (1.3 )                    | (51.4 )                       | —            | (52.7 )   |
| Interest income (expense):   |           |                           |                               |              |           |
| Interest expense   | (20.9 )   | (26.9 )                   | (11.3 )                       | 29.6         | (29.5 )   |
| Interest income  | 25.9      | 3.5                       | 1.7                           | (29.6 )      | 1.5       |
|  | 5.0       | (23.4 )                   | (9.6 )                        | —            | (28.0 )   |
| Income (loss) before income taxes  | 7.9       | 3.6                       | (60.2 )                       | —            | (48.7 )   |
| Income tax (provision) benefit   | (3.0 )    | (2.0 )                    | 9.1                           | —            | 4.1       |
| Equity in net income (loss) of subsidiaries  | (51.3 )   | (52.9 )                   | 0.1                           | 104.3        | 0.2       |
| Net income (loss) including non-controlling interest   | (46.4 )   | (51.3 )                   | (51.0 )                       | 104.3        | (44.4 )   |
| Less: preferred stock dividends  | 0.1       | —                         | —                             | —            | 0.1       |
| Less: net income attributable to non-controlling interest                                    | —         | —                         | 2.0                           | —            | 2.0       |
| Net income (loss) attributable to Company common shareholders                                | \$(46.5 ) | \$(51.3 )                 | \$( 53.0 )                    | \$ 104.3     | \$(46.5 ) |
| Comprehensive income (loss):   |           |                           |                               |              |           |
| Net income (loss)  | \$(46.4 ) | \$(51.3 )                 | \$( 51.0 )                    | \$ 104.3     | \$(44.4 ) |
| Currency translation gain (loss)   | —         | (9.3 )                    | 5.6                           | —            | (3.7 )    |
| Defined benefit plan adjustments, net of an immaterial tax effect in 2013                    | —         | 2.4                       | 0.3                           | —            | 2.7       |
| Change in fair value of derivatives, net of tax of \$0.4 million in 2013                     | —         | (0.5 )                    | —                             | —            | (0.5 )    |
| Comprehensive income (loss), net of tax  | (46.4 )   | (58.7 )                   | (45.1 )                       | 104.3        | (45.9 )   |
| Comprehensive income (loss) attributable to non-controlling interest, net of tax             | —         | —                         | 2.7                           | —            | 2.7       |
| Comprehensive income (loss) attributable to Company common shareholders interest, net of tax | \$(46.4 ) | \$(58.7 )                 | \$( 47.8 )                    | \$ 104.3     | \$(48.6 ) |

Tables of ContentsCondensed Statements of Operations and Comprehensive Income (Loss) Information  
Three Fiscal Months Ended March 30, 2012

|  | Parent | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total     |   |
|--|--------|---------------------------|-------------------------------|--------------|-----------|---|
| Net sales:   |        |                           |                               |              |           |   |
| Customers  | \$—    | \$473.1                   | \$ 959.4                      | \$—          | \$1,432.5 |   |
| Intercompany   | 7.3    | 28.4                      | 48.6                          | (84.3        | ) —       |   |
|  | 7.3    | 501.5                     | 1,008.0                       | (84.3        | ) 1,432.5 |   |
| Cost of sales  | —      | 439.2                     | 925.8                         | (77.0        | ) 1,288.0 |   |
| Gross profit   | 7.3    | 62.3                      | 82.2                          | (7.3         | ) 144.5   |   |
| Selling, general and administrative expenses   | 11.7   | 28.0                      | 61.4                          | (7.3         | ) 93.8    |   |
| Operating income   | (4.4   | ) 34.3                    | 20.8                          | —            | 50.7      |   |
| Other income (expense)   | —      | (0.2                      | ) 7.0                         | —            | 6.8       |   |
| Interest income (expense):   |        |                           |                               |              |           |   |
| Interest expense   | (15.8  | ) (23.1                   | ) (11.9                       | ) 26.1       | (24.7     | ) |
| Interest income  | 22.0   | 3.9                       | 1.9                           | (26.1        | ) 1.7     |   |
|  | 6.2    | (19.2                     | ) (10.0                       | ) —          | (23.0     | ) |
| Income (loss) before income taxes  | 1.8    | 14.9                      | 17.8                          | —            | 34.5      |   |
| Income tax (provision) benefit   | (0.8   | ) (7.2                    | ) (2.4                        | ) —          | (10.4     | ) |
| Equity in net income of subsidiaries   | 21.8   | 14.1                      | —                             | (35.9        | ) —       |   |
| Net income including non-controlling interest  | 22.8   | 21.8                      | 15.4                          | (35.9        | ) 24.1    |   |
| Less: preferred stock dividends  | 0.1    | —                         | —                             | —            | 0.1       |   |
| Less: net income attributable to non-controlling interest                                    | —      | —                         | 1.3                           | —            | 1.3       |   |
| Net income applicable to Company common shareholders   | \$22.7 | \$21.8                    | \$ 14.1                       | \$(35.9      | ) \$22.7  |   |
| Comprehensive income (loss):   |        |                           |                               |              |           |   |
| Net income (loss)  | \$22.8 | \$21.8                    | \$ 15.4                       | \$(35.9      | ) \$24.1  |   |
| Currency translation gain (loss)   | 0.7    | 7.4                       | 34.2                          | —            | 42.3      |   |
| Defined benefit plan adjustments, net of an immaterial tax effect in 2012                    | —      | —                         | —                             | —            | —         |   |
| Change in fair value of derivatives, net of tax of \$3.4 million in 2012                     | —      | 2.5                       | 3.5                           | —            | 6.0       |   |
| Comprehensive income (loss), net of tax  | 23.5   | 31.7                      | 53.1                          | (35.9        | ) 72.4    |   |
| Comprehensive income (loss) attributable to non-controlling interest, net of tax             | —      | —                         | 4.4                           | —            | 4.4       |   |
| Comprehensive income (loss) attributable to Company common shareholders interest, net of tax | \$23.5 | \$31.7                    | \$ 48.7                       | \$(35.9      | ) \$68.0  |   |

Tables of ContentsCondensed Balance Sheets Information  
March 29, 2013

|                                     | Parent    | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total     |
|-------------------------------------|-----------|---------------------------|-------------------------------|--------------|-----------|
| Assets                              |           |                           |                               |              |           |
| Current assets:                     |           |                           |                               |              |           |
| Cash and cash equivalents           | \$57.3    | \$23.5                    | \$ 419.0                      | \$—          | \$499.8   |
| Receivables, net of allowances      | —         | 308.8                     | 911.0                         | —            | 1,219.8   |
| Inventories, net                    | —         | 484.7                     | 866.0                         | —            | 1,350.7   |
| Deferred income taxes               | —         | 23.8                      | 15.7                          | —            | 39.5      |
| Prepaid expenses and other          | 2.2       | 20.8                      | 90.3                          | —            | 113.3     |
| Total current assets                | 59.5      | 861.6                     | 2,302.0                       | —            | 3,223.1   |
| Property, plant and equipment, net  | 0.4       | 233.3                     | 934.1                         | —            | 1,167.8   |
| Deferred income taxes               | —         | —                         | 15.9                          | —            | 15.9      |
| Intercompany accounts               | 1,612.8   | 476.1                     | 30.5                          | (2,119.4 )   | —         |
| Investment in subsidiaries          | 1,055.0   | 1,371.5                   | —                             | (2,426.5 )   | —         |
| Goodwill                            | —         | 15.6                      | 178.3                         | —            | 193.9     |
| Intangible assets, net              | —         | 17.1                      | 184.8                         | —            | 201.9     |
| Unconsolidated affiliated companies | —         | 7.4                       | 11.7                          | —            | 19.1      |
| Other non-current assets            | 14.9      | 27.4                      | 23.1                          | —            | 65.4      |
| Total assets                        | \$2,742.6 | \$3,010.0                 | \$ 3,680.4                    | \$(4,545.9 ) | \$4,887.1 |
| Liabilities and Total Equity        |           |                           |                               |              |           |
| Current liabilities:                |           |                           |                               |              |           |
| Accounts payable                    | \$—       | \$138.0                   | \$ 830.3                      | \$—          | \$968.3   |
| Accrued liabilities                 | 33.5      | 96.8                      | 302.6                         | —            | 432.9     |
| Current portion of long-term debt   | 340.0     | —                         | 271.3                         | —            | 611.3     |
| Total current liabilities           | 373.5     | 234.8                     | 1,404.2                       | —            | 2,012.5   |
| Long-term debt                      | 900.9     | —                         | 35.8                          | —            | 936.7     |
| Deferred income taxes               | 161.7     | (26.1 )                   | 79.7                          | —            | 215.3     |
| Intercompany accounts               | —         | 1,642.2                   | 477.2                         | (2,119.4 )   | —         |
| Other liabilities                   | 1.0       | 104.1                     | 174.2                         | —            | 279.3     |
| Total liabilities                   | 1,437.1   | 1,955.0                   | 2,171.1                       | (2,119.4 )   | 3,443.8   |
| Redeemable non-controlling interest | —         | —                         | 18.0                          | —            | 18.0      |
| Total Company shareholders' equity  | 1,305.5   | 1,055.0                   | 1,371.5                       | (2,426.5 )   | 1,305.5   |
| Non-controlling interest            | —         | —                         | 119.8                         | —            | 119.8     |
| Total liabilities and equity        | \$2,742.6 | \$3,010.0                 | \$ 3,680.4                    | \$(4,545.9 ) | \$4,887.1 |



Tables of ContentsCondensed Balance Sheets Information  
December 31, 2012

|                                     | Parent    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Total     |
|-------------------------------------|-----------|---------------------------|-----------------------------------|--------------|-----------|
| Assets                              |           |                           |                                   |              |           |
| Current assets:                     |           |                           |                                   |              |           |
| Cash                                | \$65.3    | \$44.2                    | \$528.7                           | \$—          | \$638.2   |
| Receivables, net of allowances      | —         | 277.6                     | 912.1                             | —            | 1,189.7   |
| Inventories                         | —         | 460.0                     | 791.6                             | —            | 1,251.6   |
| Deferred income taxes               | —         | 24.4                      | 14.7                              | —            | 39.1      |
| Prepaid expenses and other          | 2.3       | 20.9                      | 92.8                              | —            | 116.0     |
| Total current assets                | 67.6      | 827.1                     | 2,339.9                           | —            | 3,234.6   |
| Property, plant and equipment, net  | 0.4       | 238.2                     | 961.2                             | —            | 1,199.8   |
| Deferred income taxes               | —         | —                         | 12.8                              | —            | 12.8      |
| Intercompany accounts               | 1,566.7   | 491.0                     | 40.2                              | (2,097.9 )   | —         |
| Investment in subsidiaries          | 1,108.5   | 1,390.4                   | —                                 | (2,498.9 )   | —         |
| Goodwill                            | —         | 15.0                      | 169.4                             | —            | 184.4     |
| Intangible assets, net              | —         | 17.7                      | 185.4                             | —            | 203.1     |
| Unconsolidated affiliated companies | —         | 7.3                       | 11.9                              | —            | 19.2      |
| Other non-current assets            | 15.3      | 26.4                      | 24.3                              | —            | 66.0      |
| Total assets                        | \$2,758.5 | \$3,013.1                 | \$3,745.1                         | \$(4,596.8 ) | \$4,919.9 |
| Liabilities and Total Equity        |           |                           |                                   |              |           |
| Current liabilities:                |           |                           |                                   |              |           |
| Accounts payable                    | \$—       | \$103.8                   | \$899.2                           | \$—          | \$1,003.0 |
| Accrued liabilities                 | 12.1      | 110.6                     | 340.7                             | —            | 463.4     |
| Current portion of long-term debt   | 334.6     | —                         | 176.6                             | —            | 511.2     |
| Total current liabilities           | 346.7     | 214.4                     | 1,416.5                           | —            | 1,977.6   |
| Long-term debt                      | 900.5     | —                         | 38.4                              | —            | 938.9     |
| Deferred income taxes               | 156.9     | (18.2 )                   | 82.8                              | —            | 221.5     |
| Intercompany accounts               | —         | 1,606.9                   | 491.0                             | (2,097.9 )   | —         |
| Other liabilities                   | 1.1       | 101.5                     | 190.0                             | —            | 292.6     |
| Total liabilities                   | 1,405.2   | 1,904.6                   | 2,218.7                           | (2,097.9 )   | 3,430.6   |
| Redeemable non-controlling interest | —         | —                         | 18.6                              | —            | 18.6      |
| Total Company shareholders' equity  | 1,353.3   | 1,108.5                   | 1,390.4                           | (2,498.9 )   | 1,353.3   |
| Non-controlling interest            | —         | —                         | 117.4                             | —            | 117.4     |
| Total liabilities and equity        | \$2,758.5 | \$3,013.1                 | \$3,745.1                         | \$(4,596.8 ) | \$4,919.9 |



Tables of ContentsCondensed Statements of Cash Flows Information  
Three Fiscal Months Ended March 29, 2013

|  | Parent  | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total      |
|--|---------|---------------------------|-------------------------------|--------------|------------|
| Net cash flows of operating activities                       | \$31.9  | \$(63.9 )                 | \$ (147.3 )                   | \$—          | \$(179.3 ) |
| Cash flows of investing activities:                          |         |                           |                               |              |            |
| Capital expenditures   | —       | (8.0 )                    | (19.4 )                       | —            | (27.4 )    |
| Proceeds from properties sold                                | —       | 0.1                       | —                             | —            | 0.1        |
| Acquisitions, net of cash acquired                           | —       | —                         | —                             | —            | —          |
| Other  | —       | (4.5 )                    | 4.7                           | —            | 0.2        |
| Net cash flows of investing activities                       | —       | (12.4 )                   | (14.7 )                       | —            | (27.1 )    |
| Cash flows of financing activities:                          |         |                           |                               |              |            |
| Preferred stock dividends paid                               | (0.1 )  | —                         | —                             | —            | (0.1 )     |
| Excess tax benefits from stock-based compensation            | 0.1     | —                         | —                             | —            | 0.1        |
| Intercompany accounts  | (40.4 ) | 65.1                      | (24.7 )                       | —            | —          |
| Proceeds from other debt                                     | —       | 0.8                       | 298.2                         | —            | 299.0      |
| Repayments of other debt                                     | —       | (0.8 )                    | (203.7 )                      | —            | (204.5 )   |
| Issuance of long-term debt                                   | —       | —                         | —                             | —            | —          |
| Dividends paid to non-controlling interest                   | —       | —                         | (0.3 )                        | —            | (0.3 )     |
| Purchase of treasury shares                                  | —       | —                         | —                             | —            | —          |
| Proceeds from exercise of stock options                      | 0.5     | —                         | —                             | —            | 0.5        |
| Net cash flows of financing activities                       | (39.9 ) | 65.1                      | 69.5                          | —            | 94.7       |
| Effect of exchange rate changes on cash and cash equivalents | —       | (9.5 )                    | (17.2 )                       | —            | (26.7 )    |
| Increase (decrease) in cash and cash equivalents             | (8.0 )  | (20.7 )                   | (109.7 )                      | —            | (138.4 )   |
| Cash and cash equivalents – beginning of period              | 65.3    | 44.2                      | 528.7                         | —            | 638.2      |
| Cash and cash equivalents – end of period                    | \$57.3  | \$23.5                    | \$ 419.0                      | \$—          | \$499.8    |

Tables of ContentsCondensed Statements of Cash Flows Information  
Three Fiscal Months Ended March 30, 2012

|  | Parent  | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total     |
|--|---------|---------------------------|-------------------------------|--------------|-----------|
| Net cash flows of operating activities                       | \$11.9  | \$5.2                     | \$ (51.7 )                    | \$—          | \$(34.6 ) |
| Cash flows of investing activities:                          |         |                           |                               |              |           |
| Capital expenditures   | —       | (6.9 )                    | (29.0 )                       | —            | (35.9 )   |
| Proceeds from properties sold                                | —       | 0.1                       | 4.1                           | —            | 4.2       |
| Acquisitions, net of cash acquired                           | —       | —                         | —                             | —            | —         |
| Other  | —       | (15.3 )                   | 15.3                          | —            | —         |
| Net cash flows of investing activities                       | —       | (22.1 )                   | (9.6 )                        | —            | (31.7 )   |
| Cash flows of financing activities:                          |         |                           |                               |              |           |
| Preferred stock dividends paid                               | (0.1 )  | —                         | —                             | —            | (0.1 )    |
| Excess tax benefits from stock-based compensation            | 0.1     | —                         | —                             | —            | 0.1       |
| Intercompany accounts  | (12.7 ) | (38.4 )                   | 51.1                          | —            | —         |
| Proceeds from other debt                                     | —       | 265.4                     | 184.6                         | —            | 450.0     |
| Repayments of other debt                                     | —       | (214.0 )                  | (184.3 )                      | —            | (398.3 )  |
| Dividends paid to non-controlling interests                  | —       | —                         | (0.6 )                        | —            | (0.6 )    |
| Proceeds from exercise of stock options                      | 0.1     | —                         | —                             | —            | 0.1       |
| Net cash flows of financing activities                       | (12.6 ) | 13.0                      | 50.8                          | —            | 51.2      |
| Effect of exchange rate changes on cash and cash equivalents | 0.7     | 9.7                       | (2.3 )                        | —            | 8.1       |
| Increase (decrease) in cash and cash equivalents             | —       | 5.8                       | (12.8 )                       | —            | (7.0 )    |
| Cash and cash equivalents - beginning of period              | 0.1     | 8.5                       | 425.5                         | —            | 434.1     |
| Cash and cash equivalents - end of period                    | \$0.1   | \$14.3                    | \$ 412.7                      | \$—          | \$427.1   |

## Notes to Parent Company Condensed Financial Information

## Basis of Presentation

In accordance with the requirements of Regulation S-X of the Securities and Exchange Commission, restricted net assets of the Company's subsidiaries exceeded 25% of the Company's total consolidated net assets. The Company's Spanish Term Loans include covenants that require its Spanish subsidiary to maintain minimum net assets of 197 million euros. This financial information is condensed and omits many disclosures presented in the Condensed Consolidated Financial Statements and Notes thereto.

## Intercompany Activity

The Parent Company and its Guarantor Subsidiaries participate in a cash pooling program. As part of this program, cash balances are generally swept on a daily basis between the Guarantor Subsidiaries' bank accounts and those of the Parent Company. There are a significant number of the Company's subsidiaries that participate in this cash pooling arrangement and there are thousands of transactions per week that occur between the Parent Company and Guarantor Subsidiaries, all of which are accounted for through the intercompany accounts.

Parent Company transactions include interest, dividend, tax payments and intercompany sales transactions related to administrative costs incurred by the Parent Company, which are billed to Guarantor Subsidiaries on a cost-plus basis. These costs are reported in the Parent's "Selling, general and administrative expenses" on the Condensed Consolidated Statement of Operations for the respective period(s). All intercompany transactions are presumed to be settled in cash when they occur and are included in operating activities on the statement of cash flows.



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A summary of cash and non-cash transactions of the Parent Company's intercompany account is provided below for the three fiscal months ended March 29, 2013 and the twelve months ended December 31, 2012:

| (in millions)              | March 29,<br>2013 | December 31,<br>2012 |
|----------------------------|-------------------|----------------------|
| Beginning Balance          | \$1,566.7         | \$1,210.4            |
| Non-cash transactions      |                   |                      |
| Deferred tax               | 1.8               | 5.9                  |
| Equity based awards        | 1.1               | 11.7                 |
| Foreign currency and other | 2.8               | (3.4 )               |
| Cash transactions          | 40.4              | 342.1                |
| Ending Balance             | \$1,612.8         | \$1,566.7            |

## Dividends

There were no cash dividend payments to the Parent Company from the Guarantor Subsidiaries in the three fiscal months ended March 29, 2013 or March 30, 2012.

## Parent Company Long-Term Debt

At March 29, 2013 and December 31, 2012, the Parent Company was party to the following long-term financing arrangements:

| (in millions)  | March 29,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
| 5.75% Senior Notes due 2022                              | \$600.0           | \$600.0              |
| Subordinated Convertible Notes due 2029                  | 429.5             | 429.5                |
| Debt discount on Subordinated Convertible Notes due 2029 | (262.6 )          | (263.0 )             |
| 0.875% Convertible Notes due 2013                        | 355.0             | 355.0                |
| Debt discount on 0.875% Convertible Notes due 2013       | (15.0 )           | (20.4 )              |
| Senior Floating Rate Notes                               | 125.0             | 125.0                |
| Other  | 9.0               | 9.0                  |
| Total Parent Company debt                                | 1,240.9           | 1,235.1              |
| Less current maturities                                  | 340.0             | 334.6                |
| Parent Company Long-term debt                            | \$900.9           | \$900.5              |

| (in millions)                              | Q1 2014 | Q1 2015 | Q1 2016 | Q1 2017 | Q1 2018 |
|--|---------|---------|---------|---------|---------|
| Debt maturities twelve month period ending | \$340.0 | \$—     | \$125.0 | \$—     | \$—     |

For long-term debt related to the Parent Company, refer to Footnote 9 "Long-Term Debt" of the Notes to the Condensed Consolidated Financial Statements.

## Commitments and Contingencies

For contingencies and guarantees related to the Parent Company, refer to Note 19 "Commitments and Contingencies" of the Notes to the Condensed Consolidated Financial Statements.

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GENERAL CABLE CORPORATION AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand the Company's financial position, changes in financial condition and results of operations. MD&A is provided as a supplement to the Company's Condensed Consolidated Financial Statements and the accompanying Notes to Condensed Consolidated Financial Statements ("Notes") and should be read in conjunction with the Condensed Consolidated Financial Statements and Notes.

Certain statements in this report including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures and the Company's or management's beliefs, expectations or opinions, are forward-looking statements, and as such, General Cable desires to take advantage of the "safe harbor" which is afforded to such statements under the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those statements as a result of factors, risks and uncertainties over which the Company has no control. Such factors include, but are not limited to, those stated in Item 1A of the Company's 2012 Annual Report on Form 10-K as filed with the SEC on March 1, 2013.

Overview

The Company is a global leader in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets. The Company additionally engages in the design, integration, and installation on a turn-key basis for products such as high and extra- high voltage terrestrial and submarine systems. The Company analyzes its worldwide operations based on three geographical segments: North America, Europe and Mediterranean, and ROW. The Company believes it has a strong market position in each of the segments in which it competes due to consistent execution of the Company's guiding principles which are:

- Utilizing the Company's assets, financial strength and flexibility, distribution system, global and product diversity, brands, and the talents and strong commitment of employees to build profitability through excellence in the Company's primary business, wire and cable manufacturing and distribution;
- Managing the Company's product portfolio by pursuing market share in fast growing and value added product lines as well as strategic investments in attractive long term growth opportunities;
- Focusing on continuous improvement and operating efficiency through the execution of Lean Six Sigma ("Lean") strategies and technical expertise to maintain the Company's position as a low cost provider;
- Expanding operations through organic growth and acquisitions with continued focus in emerging economies;
- Leveraging our diversity and intellectual property through the sharing of best practices across the global organization; and
- Maintaining high operational standards through sustainability, safety, and innovation.

By operating under these guiding principles, the Company has been able to build a strong market position in each of the segments in which it competes. The Company's key performance indicators are considered to be volume, as measured in metal pounds sold, operating income, net income, earnings per share, operating cash flows, returns on capital employed and invested capital and working capital efficiency.

Significant Current Business Trends and Events

The wire and cable industry is competitive, mature and cost driven with minimal differentiation for many product offerings among industry participants from a manufacturing or technology standpoint. Over the last several years the Company and the industry has experienced stabilizing demand with pockets of relative demand strength starting in 2012 into 2013; however, the global demand remains at historically low levels in many markets. The following are significant trends and events that occurred in the three months ended March 29, 2013 that affected the Company's operating results:

The Company's reported results are directly influenced by the price of copper, and to a lesser extent, aluminum. The price of copper and aluminum as traded on the London Metal Exchange ("LME") and COMEX has historically been subject to considerable volatility. The Company continues to experience volatile commodity pricing, primarily copper and aluminum, as well as volatility in other cost inputs. Volatility in the price of copper and aluminum and other raw materials, as well as fuel and energy, may in turn lead to significant fluctuations in our cost of sales or revenues. A significant portion of the Company's electric utility and telecommunications business and, to a lesser extent, the Company's electrical infrastructure business has metal escalators and de-escalators included in customer contracts under a variety of price setting and recovery formulas. The remainder of the Company's

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business requires that volatility in the cost of metals be recovered through negotiated price changes with customers. In these instances, the ability to change the Company's selling prices may lag the movement in metal prices by a period of time as the customer price changes are implemented. Therefore, in the short-term, during periods of escalating raw material cost inputs, to the extent the Company is able to increase prices in the market to recover the higher raw material costs, the Company will generally experience an increase in gross profit from the sale of its relatively lower value inventory as computed under the weighted average inventory costing method. If the Company is unable to increase prices with the rise in the raw material market prices due to low levels of demand or market dynamics, the Company will experience lower gross profit. Conversely, during periods of declining raw material cost inputs, to the extent the Company has to decrease prices in the market due to competitive pressure as the current cost of metals declines, the Company will generally experience downward pressure on its gross profit due to the sale of relatively higher value inventory as computed under the weighted average inventory costing method. If the Company is able to maintain price levels in an environment in which raw material prices are declining due to high levels of demand, the Company will experience higher gross profit. There is no exact future measure of the effect to the Company's profitability of the change of raw material cost inputs due to the unique set of selling variables and the high volume of transactions in any given period, each of which involves numerous individual pricing decisions. In the three months ended March 29, 2013, a 1% change in copper and aluminum costs would have impacted the cost of sales by approximately \$8 million respectively. This impact would directly impact gross profit if the Company was unable to adjust selling prices with a change in the price of copper and aluminum. To help reduce this volatility, the Company has implemented various pricing mechanisms and hedges a portion of its metal purchases when there is a firm price commitment for a future delivery but does not engage in speculative metals trading.

The Company generally has experienced and expects to continue to experience certain seasonal trends in many products in which demand is linked with construction spending. Demand for these products during winter months in certain geographies is usually lower than demand during spring and summer months. Therefore, larger amounts of working capital are generally required during winter months in order to build inventories in anticipation of higher demand during the spring and summer months, when construction activity increases. In turn, receivables related to higher sales activity during the spring and summer months are generally collected during the fourth quarter of the year. Additionally, the Company has historically experienced changes in demand resulting from poor or unusual weather.

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The Company used a portion of the proceeds of the 5.75% Senior Notes offering to call for its 7.125% Senior Fixed Rates Notes due 2017 and intends to use the balance to purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity and for other general corporate purposes, which may include other borrowings under the Revolving Credit Facility.

On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company's prior \$400 million Senior Secured Revolving Credit Facility ("Terminated Credit Facility"), which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

The Company continues to actively identify key trends in the industry to capitalize on expanding and new niche markets or exit declining or non-strategic markets in order to achieve better returns. The Company also sets aggressive performance targets for its business and intends to refocus or divest those activities which fail to meet targets or do not fit long-term strategies. In 2012 the Company acquired the North American and Chinese business of Alcan Cable, Prestolite Wire, LLC and 60% of Productora de Cables Procables S.A.S. See Note 3 to the Condensed Consolidated Financial Statements - "Acquisitions and Divestitures" for further detail. The results of operations of the acquired businesses have been included in the Consolidated Financial Statements since the respective dates of the acquisition. No material acquisitions or divestitures were made in the three months ended March 29, 2013.

In addition to the factors previously mentioned, the Company is currently being affected by the following general macro-level trends:

- Currency volatility and continued political uncertainty in certain markets;
- Competitive price pressures in certain markets,
- New commodity deposits are more difficult to find, harder and more expensive to extract, and lower in quantities;
- Continued low levels of demand for a broad spectrum of products in Europe;



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- New communications networks are an enabling technology, resulting in access to knowledge; a great equalizer;
- Climate change concerns are resulting in increased regulatory energy mandates, emphasizing renewable sources of energy;
- Countries are seeking greater energy independence for political and economic reasons; and
- Emerging economies are quickly achieving wealth and large middle classes, increasing personal consumption and energy usage.

The Company's overall financial results discussed in this section reflect the trends described in the Company's 2012 Annual Report on Form 10-K.

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## Results of Operations

The following table sets forth, for the periods indicated, statement of operations data in millions of dollars and as a percentage of net sales. Percentages may not add due to rounding.

|   | Three Fiscal Months Ended |       |      |                |        |      |      |    |
|---|---------------------------|-------|------|----------------|--------|------|------|----|
|   | March 29, 2013            |       |      | March 30, 2012 |        |      |      |    |
|   | Amount                    | %     |      | Amount         | %      |      |      |    |
| Net sales   | \$1,533.1                 | 100.0 | %    | \$1,432.5      | 100.0  | %    |      |    |
| Cost of sales   | 1,378.1                   | 89.9  | %    | 1,288.0        | 89.9   | %    |      |    |
| Gross profit  | 155.0                     | 10.1  | %    | 144.5          | 10.1   | %    |      |    |
| Selling, general and administrative expenses                  | 123.0                     | 8.0   | %    | 93.8           | 6.5    | %    |      |    |
| Operating income  | 32.0                      | 2.1   | %    | 50.7           | 3.5    | %    |      |    |
| Other income (expense)  | (52.7                     | )     | (3.4 | )%             | 6.8    | 0.5  | %    |    |
| Interest expense, net   | (28.0                     | )     | (1.8 | )%             | (23.0  | )    | (1.6 | )% |
| Income (loss) before income taxes                             | (48.7                     | )     | (3.2 | )%             | 34.5   | 2.4  | %    |    |
| Income tax (provision) benefit                                | 4.1                       | 0.3   | %    | (10.4          | )      | (0.7 | )%   |    |
| Equity in earnings of affiliated companies                    | 0.2                       | —     | %    | —              | —      | %    |      |    |
| Net income (loss) including non-controlling interest          | (44.4                     | )     | (2.9 | )%             | 24.1   | 1.7  | %    |    |
| Less: preferred stock dividends                               | 0.1                       | —     | %    | 0.1            | —      | %    |      |    |
| Less: net income attributable to non-controlling interest     | 2.0                       | 0.1   | %    | 1.3            | 0.1    | %    |      |    |
| Net income (loss) attributable to Company common shareholders | \$(46.5                   | )     | (3.0 | )%             | \$22.7 | 1.6  | %    |    |

Three Fiscal Months Ended March 29, 2013 Compared with Three Fiscal Months Ended March 30, 2012

## Net Sales

The following tables set forth net sales, metal-adjusted net sales, and metal pounds sold by segment, in millions. For the metal-adjusted net sales results, net sales for the first quarter of 2012 have been adjusted to reflect the first quarter of 2013 copper average price of \$3.60 per pound (a \$0.18 decrease compared to the same period in 2012) and the aluminum average price of \$1.02 (a \$0.05 decrease compared to the same period in 2012). Metal-adjusted net sales, a non-GAAP financial measure, are provided herein in order to eliminate an estimate of metal price volatility from the comparison of revenues from one period to another. The comparable GAAP financial measure is set forth below.

See previous discussion of metal price volatility in the “Overview” section.

|                          | Net Sales                 |     |   |                |     |   |
|--------------------------|---------------------------|-----|---|----------------|-----|---|
|                          | Three Fiscal Months Ended |     |   |                |     |   |
|                          | March 29, 2013            |     |   | March 30, 2012 |     |   |
|                          | Amount                    | %   |   | Amount         | %   |   |
| North America            | \$705.0                   | 46  | % | \$541.2        | 38  | % |
| Europe and Mediterranean | 373.5                     | 24  | % | 415.1          | 29  | % |
| ROW                      | 454.6                     | 30  | % | 476.2          | 33  | % |
| Total net sales          | \$1,533.1                 | 100 | % | \$1,432.5      | 100 | % |

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|                                | Metal-Adjusted Net Sales  |     |                |           |     |   |
|--------------------------------|---------------------------|-----|----------------|-----------|-----|---|
|                                | Three Fiscal Months Ended |     |                |           |     |   |
|                                | March 29, 2013            |     | March 30, 2012 |           |     |   |
|                                | Amount                    | %   | %              | Amount    | %   | % |
| North America                  | \$705.0                   | 46  | %              | \$530.3   | 38  | % |
| Europe and Mediterranean       | 373.5                     | 24  | %              | 405.3     | 29  | % |
| ROW                            | 454.6                     | 30  | %              | 462.3     | 33  | % |
| Total metal-adjusted net sales | \$1,533.1                 | 100 | %              | \$1,397.9 | 100 | % |
| Metal adjustment               | —                         |     |                | 34.6      |     |   |
| Total net sales                | \$1,533.1                 |     |                | \$1,432.5 |     |   |
|                                | Metal Pounds Sold         |     |                |           |     |   |
|                                | Three Fiscal Months Ended |     |                |           |     |   |
|                                | March 29, 2013            |     | March 30, 2012 |           |     |   |
|                                | Pounds                    | %   | %              | Pounds    | %   | % |
| North America                  | 152.6                     | 48  | %              | 84.6      | 33  | % |
| Europe and Mediterranean       | 69.7                      | 23  | %              | 73.1      | 28  | % |
| ROW                            | 88.8                      | 29  | %              | 101.9     | 39  | % |
| Total metal pounds sold        | 311.1                     | 100 | %              | 259.6     | 100 | % |

Net sales increased \$100.6 million to \$1,533.1 million in the first quarter of 2013 from \$1,432.5 million in the first quarter of 2012. After adjusting first quarter 2012 net sales to reflect the \$0.18 decrease in the average monthly copper price per pound and the \$0.05 decrease in the average aluminum price per pound, net sales of \$1,533.1 million reflects an increase of \$135.2 million, or 10%, from the metal adjusted net sales of \$1,397.9 million in 2012. Volume, as measured by metal pounds sold, increased 51.5 million pounds, or 20%, to 311.1 million pounds in the first quarter of 2013 as compared to 259.6 million pounds in the first quarter of 2012. Metal pounds sold is provided herein as the Company believes this metric to be an appropriate measure of sales volume since it is not impacted by metal prices or foreign currency exchange rate changes. The increase in sales on a metal adjusted basis is primarily due to net sales of \$236.4 million attributable to acquisitions completed in the second half of 2012 partially offset by decreased volume of \$73.2 million, unfavorable selling price and product mix of approximately \$6.8 million and unfavorable foreign currency exchange rate changes of \$21.2 million on the translation of reported revenues.

Metal-adjusted net sales in the North America segment increased \$174.7 million, or 33%. The increase in sales on a metal adjusted basis is due to net sales of \$193.6 million attributable to acquisitions completed in the second half of 2012 partially offset by decreased volume of \$8.1 million, unfavorable selling price and product mix of approximately \$10.6 million and unfavorable foreign currency exchange rate changes of \$0.2 million on the translation of reported revenues, principally related to the Canadian dollar. Excluding the impact of the acquisitions in the second half of 2012, volume, as measured by metal pounds sold, decreased 3.2 million pounds or 4%, in the first quarter of 2013 compared to the first quarter of 2012. The decrease in demand reflects the relatively strong demand for utility cables experienced in the first quarter of 2012, which benefited from a relatively mild winter and wind farm applications.

Metal-adjusted net sales in the Europe and Mediterranean decreased \$31.8 million, or 8%. The decrease in sales on a metal adjusted basis is due to unfavorable selling price and product mix of approximately \$24.5 million and decreased volume of \$8.6 million partially offset by favorable foreign currency exchange rate changes of \$1.3 million on the translation of reported revenues primarily due to a stronger Euro relative to the U.S. dollar. Volume, as measured by metal pounds sold, decreased by 3.4 million pounds, or 5%, in the first quarter of 2013 compared to the first quarter of 2012. The decrease in demand was primarily attributable to continued weak economic conditions in Iberia, which negatively influenced demand across a broad spectrum of products as well as decreased project activities at the Company's German submarine power cable manufacturing facility.

Metal-adjusted net sales in the ROW segment decreased \$7.7 million or 2%. The decrease in sales on a metal adjusted basis is due to decreased volume of \$56.6 million and unfavorable foreign currency exchange rate changes of \$22.3 million on the translation of reported revenues primarily due to the weakening of certain currencies in Central and South America relative to the U.S. dollar partially offset by net sales of \$42.8 million attributable to acquisitions in the fourth quarter of 2012 and favorable selling price and product mix of approximately \$28.4 million. Excluding the impact of the acquisitions in the fourth quarter of 2012, volume, as measured by metal pounds sold, decreased by 22.4 million pounds, or 22%, in the first quarter of 2013 compared to the first quarter of 2012. The decrease in the demand is primarily attributable to the completion of shipments for Brazilian aerial transmission

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projects in the second half of 2012 as well as lower demand in Venezuela which was negatively affected in the first quarter of 2013 by political and economic uncertainties.

**Cost of Sales**

Cost of sales increased \$90.1 million to \$1,378.1 million in the first quarter of 2013 from \$1,228.0 million in the first quarter of 2012. The increase in the cost of sales is consistent with the increase in sales in the first quarter of 2013 as compared to the first quarter of 2012. As previously noted, cost of sales is raw material intensive with copper and aluminum comprising the major cost components for cable products. At current metal prices, material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 55% of total product cost.

**Gross Profit**

Gross profit increased \$10.5 million, or 7%, in the first quarter of 2013 from the first quarter of 2012. Gross profit as a percentage of sales was 10% in the first quarter of 2013 and the first quarter of 2012. The gross profit increase is consistent with the increase in sales in the first quarter of 2013 as compared to the first quarter of 2012.

**Selling, General and Administrative Expense**

Selling, general and administrative expense ("SG&A") increased \$29.2 million, or 31% in the first quarter of 2013 as compared to the first quarter of 2012. SG&A as a percentage of metal-adjusted net sales was approximately 8% for the first quarter of 2013 and 7% in the first quarter of 2012. The increase in the SG&A is primarily attributable to \$18.7 million of SG&A in the first quarter of 2013 as a result of the impact of the acquisitions in the second half of 2012 as well as \$5.2 million of costs related to the financial restatement.

**Operating Income (Loss)**

The following table sets forth operating income (loss) by segment, in millions of dollars.

|                               | Operating Income (Loss)   |     |                |        |     |   |   |
|-------------------------------|---------------------------|-----|----------------|--------|-----|---|---|
|                               | Three Fiscal Months Ended |     |                |        |     |   |   |
|                               | March 29, 2013            |     | March 30, 2012 |        |     |   |   |
|                               | Amount                    | %   | Amount         | %      | %   |   |   |
| North America                 | \$37.7                    | 118 | %              | \$30.4 | 60  | % |   |
| Europe and Mediterranean      | (16.2)                    | )   | (52)           | )%     | 4.5 | 9 | % |
| ROW                           | 10.5                      | 34  | %              | 15.8   | 31  | % |   |
| Total operating income (loss) | \$32.0                    | 100 | %              | \$50.7 | 100 | % |   |

The increase in operating income for the North America segment of \$7.3 million was primarily attributable to \$17.9 million of operating income in the first quarter of 2013 as a result of the impact of the acquisitions in the second half of 2012. Excluding the impact of the acquisitions the operating income decreased \$10.6 million primarily attributable to \$5.2 million of costs related to the financial restatement and other restructuring costs of \$2.6 million related to the closure of a North America operating facility.

The decrease in operating income for the Europe and Mediterranean segment of \$20.7 million was primarily attributable to the continued weak economic conditions in Spain, influencing demand and the pricing environment across a broad spectrum of products in the three months ended March 29, 2013 as compared to the three months ended March 30, 2012 as well as increased costs at the Company's German submarine power cable manufacturing facility.

The decrease in operating income for the ROW segment of \$5.3 million was primarily attributable to decreased demand in Brazil in the first quarter of 2013 as compared to the first quarter of 2012 as noted above as well as a decrease in operating income in Venezuela which was negatively affected by the impact of the currency devaluation and extended statutory leave requirements experienced in the first quarter of 2013.

**Other Income (Expense)**

Other income (expense) includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated as well as gains and losses on derivative instruments that are not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges. During the three months ended March 29, 2013 and March 30, 2012, the

Company recorded other expense of \$52.7 million and other income of \$6.8 million, respectively. For the three months ended March 29, 2013, other expense was primarily attributable to

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\$40.9 million Venezuela currency devaluation, \$10.1 million related to losses on derivative instruments that were not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges and other expense of \$1.7 million related to foreign currency transaction losses. For the three months ended March 30, 2012, other income was primarily the result \$5.5 million related to gains on derivative instruments which were not designated as cash flow hedges and other income of \$2.1 million related to foreign currency transactions.

### Interest Expense

Net interest expense increased to \$28.0 million in the first quarter of 2013 from \$23.0 million in the first quarter of 2012 primarily attributable to the incremental interest related to the \$600.0 million 5.75% Senior Notes issued on September 25, 2012 net of the \$200.0 million of 7.125% Senior Notes due 2017 which were repaid on October 12, 2012.

### Tax Provision

The Company's effective tax rate for the first quarters of 2013 and 2012 was 8.4% and 30.1% respectively. The relatively low effective tax rate benefit on the Company's loss for the first quarter of 2013 is primarily due to no tax benefit being available for the Venezuelan currency devaluation. The tax rate for the first quarter of 2012 included tax benefits recognized due to statute of limitations expirations for certain income tax exposures.

### Preferred Stock Dividends

The Company accrued and paid \$0.1 million in dividends on its preferred stock in the first quarter of 2013 and 2012.

### Liquidity and Capital Resources

The Company maintains a strong financial position as evidenced by the Company's ability to generate substantial cash from operations and access to capital markets at competitive rates. Cash flows from operations as well as borrowings from our various credit facilities provide the primary source for financing operating expenses and other short-term liquidity needs. As necessary, the Company funds working capital needs, debt and interest payments, as well as discretionary investment in internal product development, acquisitions, Series A preferred stock dividends, repurchase of common stock and taxes. The overall financial position of the Company reflects the business results and a global liquidity management strategy that incorporates cash needs, economic factors, volatile working capital needs and tax considerations.

General Cable Corporation is a holding company with no operations of its own. All of the Company's operations are conducted, and net sales are generated, by its subsidiaries and investments. Accordingly, the Company's cash flow comes from the cash flows of its global operations. The Company's ability to use cash flow from its international operations, if necessary, has historically been adversely affected by limitations on the Company's ability to repatriate such earnings tax efficiently. As of March 29, 2013, approximately 83% of cash and cash equivalents were held outside of the U.S. by our foreign subsidiaries compared with 76% as of December 31, 2012. If these funds are needed for the Company's operations in the U.S., the Company may be required to accrue and pay U.S. taxes and foreign withholding taxes to repatriate these funds. However, the Company's intent is to indefinitely reinvest these funds outside of the U.S. and current plans do not demonstrate a need to repatriate them to fund U.S. operations. In addition, our Revolving Credit Facility provides the Company flexibility in financing operating expenses and any other short-term liquidity needs of our U.S. operations.

Approximately 21% and 22% of the consolidated cash balance as of March 29, 2013 and December 31, 2012, respectively, was held in Venezuela. Operating cash flows attributable to Venezuela were \$7.2 million and \$14.4 million during the three months ended March 29, 2013 and March 30, 2012, respectively. Venezuela has foreign exchange and price controls which have historically limited the Company's ability to convert bolivars to U.S. dollars and transfer funds out of Venezuela. In Venezuela, government restrictions on the transfer of cash out of the country have limited the Company's ability to repatriate cash. The Company does not consider the net assets of Venezuela to be integral to the Company's ability to service its debt and operational requirements.

### Summary of Cash Flows

Operating cash outflow of \$179.3 million for the three months ended March 29, 2013 reflects a net working capital use of \$212.3 million as compared to \$101.9 million in the three months ended March 30, 2012. The net working

capital use is primarily due to an increase in inventory of \$109.7 million due to seasonal trends in which inventories are built in anticipation of demand during the spring and summer months when construction activity increases as well as higher copper inventories in the ROW region as Venezuela received the approval to import copper in the first quarter of 2013. In addition, inventory turns decreased year over year from 4.4 to 4.2 times per year. Overall, the use of working capital was partially offset by the generation of cash inflows of \$33.0 million related to net income adjusted for depreciation and amortization, amortization of restricted stock awards, foreign



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currency exchange gains (losses), deferred income taxes, excess tax benefits from stock-based compensation, convertible debt instruments noncash interest charges and losses on disposal of property.

Cash flow used by investing activities was \$27.1 million in the three fiscal months ended March 29, 2013, primarily reflecting \$27.4 million of capital expenditures. The Company anticipates capital spending to be approximately \$80 million to \$100 million in 2013.

Financing activities generated \$94.7 million of cash inflows in the three fiscal months ended March 29, 2013. The increase in cash flow of financing activities is due to an increase in debt in the Company's ROW region to fund the seasonal working capital investment. The Company evaluates factors such as future operating cash flow requirements, other cash flow expectations, investment and financing strategic plans and the overall cost of capital to determine the appropriate levels of short and long-term debt to maintain. Refer to "Debt and Other Contractual Obligations" below for details.

**Debt and Other Contractual Obligations**

The Company's outstanding debt obligations were \$1,548.0 million as of March 29, 2013 and the Company maintained approximately \$1,016.4 million of excess availability under its various credit facilities around the world. The Company utilizes short and long term debt to address working capital needs, debt repayments, and interest as well as discretionary investments in internal product development, acquisitions, Series A preferred stock dividends, repurchase of common stock and taxes. Short-term liquidity and working capital needs are generally supported through operating cash flows. The Company maintains ratings on its public debt and is a well-known seasoned issuer; therefore, the Company has and expects to continue to obtain market rates on any new borrowings.

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The 5.75% Senior Notes are jointly and severally guaranteed by each of the Company's current and future U.S. subsidiaries that is a borrower or a guarantor under the Company's Revolving Credit Facility or certain of the Company's or the guarantors' other indebtedness. The Company used the proceeds of the 5.75% Senior Notes to redeem all of its outstanding \$200.0 million of 7.125% Senior Fixed Rate Notes that were to mature in April 2017. The Company intends to use the balance of the proceeds to (i) purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity, and (ii) general corporate purposes, which may include repayment of borrowings under its Revolving Credit Facility.

On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company's prior \$400 million Terminated Credit Facility, which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

Failure to comply with any of the covenants, financial tests and ratios required by the Company's existing or future debt obligations could result in a default under those agreements and under other agreements containing cross-default provisions, as defined in the Company's Revolving Credit Facility, 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes, 5.75% Senior Notes and various other credit facilities maintained by the Company's restricted subsidiaries. A default would permit lenders to cease making further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt.

Indebtedness under the Company's Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the

lenders under the Company's Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. The Company also has incurred secured debt in connection with some of its European operations. The lenders under these European secured credit facilities also have liens on assets of certain of our European subsidiaries. As a result of these pledges and liens, if the Company fails to meet its payment or other obligations under any of its secured indebtedness, the lenders under the applicable credit agreement would be entitled to foreclose on substantially all of the Company's assets and liquidate these assets. Broadly, cross-default provisions, would permit lenders to cause such indebtedness to become due prior to its stated maturity in the event a default remains unremedied for a period of time under the terms of one or more financing agreements, a change in control or a

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fundamental change. As of March 29, 2013 and December 31, 2012, the Company was in compliance with all material debt covenants.

The Company's defined benefit plans at December 31, 2012 were underfunded by \$163.7 million. Pension expense for the Company's defined benefit pension plans for the three fiscal months ended March 29, 2013 was \$5.3 million and cash contributions were approximately \$2.4 million.

The Company anticipates being able to meet its obligations as they come due based on historical operating and financing experience and the expected availability of funds under its current credit facilities. At March 29, 2013, maturities of long-term debt during the twelve month periods beginning March 29, 2013 through March 29, 2018 and thereafter are \$611.3 million, \$28.7 million, \$128.1 million, \$0.9 million and \$1.3 million, respectively, and \$777.7 million thereafter.

### Off Balance Sheet Assets and Obligations

The Company has entered into various operating lease agreements related principally to certain administrative, manufacturing and distribution facilities and transportation equipment. At March 29, 2013, future minimum rental payments required under non-cancelable lease agreements during the twelve month periods beginning March 29, 2013 through March 31, 2018 and thereafter are \$38.2 million, \$36.1 million, \$33.2 million, \$26.0 million and \$17.8 million, respectively, and \$15.9 million thereafter.

As of March 29, 2013, the Company had \$53.2 million in letters of credit, \$290.0 million in various performance bonds and \$218.0 million in other guarantees. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, defined benefit plan obligations, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when the Company obtains advance payments to secure the production of cable for long-term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract. See "Liquidity and Capital Resources" for excess availability under the Company's various credit borrowings.

See the previous section, "Debt and Other Contractual Obligations," for information on debt-related guarantees.

### Environmental Matters

The Company's expenditures for environmental compliance and remediation amounted to approximately \$0.6 million for the three months ended March 29, 2013 and March 30, 2012. In addition, certain of General Cable's subsidiaries have been named as potentially responsible parties in proceedings that involve environmental remediation. The Company has accrued \$2.0 million at March 29, 2013, and \$1.9 million at December 31, 2012, for all environmental liabilities. While it is difficult to estimate future environmental liabilities, the Company does not currently anticipate any material adverse effect on results of operations, cash flows or financial position as a result of compliance with federal, state, local or foreign environmental laws or regulations or remediation costs.

### Disclosure Regarding Forward-Looking Statements

Certain statements in the "Management's Discussion and Analysis of Financial Condition and Results of Operations," including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures, understanding of competition, projected sources of cash flow, potential legal liability, proposed legislation and regulatory action, and our management's beliefs, expectations or opinions, are forward-looking statements, and as such, we desire to take advantage of the "safe harbor" which is afforded to such statements under the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words "believe," "expect," "may," "anticipate," "intend," "estimate," "project," "plan," "seek to" or other similar expressions, although not all forward-looking statements contain these identifying words.

Actual results may differ materially from those discussed in forward-looking statements as a result of factors, risks and uncertainties over many of which we have no control. These factors, risks and uncertainties include, but are not limited to, the following: (1) general economic conditions, particularly those in the construction, energy and information technology sectors; (2) the volatility in the price of raw materials, particularly copper and aluminum; (3) our ability to invest in product development, to improve the design and performance of our products; (4) economic, political and other risks of maintaining facilities and selling products in foreign countries; (5) domestic and local country price competition; (6) our ability to successfully integrate and identify acquisitions; (7) the impact of technology; (8) our ability to maintain relationships with our distributors and retailers; (9) the changes in tax rates and exposure to new tax laws; (10) our ability to adapt to current and changing industry standards; (11) our ability to execute

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large customer contracts; (12) our ability to maintain relationships with key suppliers; (13) the impact of fluctuations in foreign currency rates; (14) compliance with foreign and U.S. laws and regulations; (15) our ability to negotiate extensions of labor agreements; (16) our ability to continue our uncommitted accounts payable confirming arrangements; (17) our exposure to counterparty risk in our hedging arrangements; (18) changes in financial impact on any future plant closures; (19) our ability to achieve target returns on investments in our defined benefit plans; (20) possible future environmental liabilities and asbestos litigation; (21) our ability to properly defend current pending antitrust and competition law; (22) our ability to attract and retain key employees; (23) our ability to make payments on our indebtedness; (24) our ability to comply with covenants in our existing or future financing agreements; (25) lowering of one or more of our debt ratings; (26) our ability to maintain adequate liquidity; (27) our ability to maintain effective disclosure controls and procedures and internal control over financial reporting; (28) the trading price of our common stock; (29) and other material factors. See Item 1A "Risk Factors" in the Company's 2012 Annual Report on Form 10-K, for a more detailed discussion on some of these risks.

Forward-looking statements reflect the views and assumptions of management as of the date of this report with respect to future events. The Company does not undertake, and hereby disclaims, any obligation, unless required to do so by applicable securities laws, to update any forward-looking statements as a result of new information, future events or other factors. The inclusion of any statement in this report does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

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Critical Accounting Policies and Estimates

The Company's significant accounting policies are described in Note 2 - Summary of Significant Accounting Policies to the audited annual consolidated financial statements in the Company's 2012 Annual Report on Form 10-K. In the three months ended March 29, 2013, there have been no significant changes to these policies. In the three months ended March 29, 2013, there have been no recent accounting pronouncements that are expected to have a significant effect on the Condensed Consolidated Financial Statements.

Venezuelan Operations

On February 13, 2013 the Venezuelan government announced the devaluation of its currency from 4.30 BsF per U.S. dollar to 6.30 BsF per U.S. dollar. Due to the impact of the devaluation of its currency by the Venezuelan government, the Company recorded a pre-tax charge of \$40.9 million in the three months ended March 29, 2013 primarily related to the remeasurement of the local balance sheet on the date of the devaluation at the 6.30 BsF per U.S. dollar rate. The functional currency of the Company's subsidiary in Venezuela is the U.S. dollar.

At March 29, 2013 and December 31, 2012, the Company's total assets in Venezuela were \$320.2 million and \$348.2 million and total liabilities were \$116.7 million and \$108.2 million, respectively. At March 29, 2013 and December 31, 2012, total assets included BsF denominated monetary assets of \$151.0 million and \$202.2 million, which consisted primarily of \$104.0 million and \$142.1 million of cash, and \$45.3 million and \$56.9 million of accounts receivable, respectively. At March 29, 2013 and December 31, 2012, total liabilities included BsF denominated monetary liabilities of \$52.9 million and \$73.2 million, which consisted primarily of accounts payable and other current and non current accruals, respectively. All monetary assets and liabilities were remeasured at 6.30 BsF per U.S. dollar at March 29, 2013 and at 4.30 BsF per U.S. dollar at December 31, 2012, the rate the Company expects to remit dividends.

The Company's sales in Venezuela were 3% and 4% of consolidated net sales for the three fiscal months ended March 29, 2013 and March 30, 2012, respectively. Operating income in Venezuela was 18% of consolidated operating income for the three fiscal months ended March 29, 2013 and March 30, 2012. For the the three fiscal months ended March 29, 2013 all of Venezuela's sales were BsF denominated. For the three fiscal months ended March 29, 2013 Venezuela's cost of sales were approximately 41% BsF denominated and approximately 59% U.S. dollar denominated. For the three fiscal months ended March 30, 2012, Venezuela's sales and cost of sales were approximately 97% and 35% BsF denominated and approximately 3% and 65% U.S. dollar denominated, respectively.

During the three fiscal months ended March 29, 2013, the Company settled \$7.1 million U.S. dollar denominated intercompany payables and accounts payable in Venezuela. During the three fiscal months ended March 30, 2012 the Company settled \$20 million of U.S. dollar denominated intercompany payables and accounts payable in Venezuela, respectively. During the three fiscal months ended March 29, 2013, settlements were made at the official exchange rate of 6.30 BsF per U.S. dollar on U.S. dollar denominated intercompany payables and accounts payable. At March 29, 2013, \$63.8 million of requests for U.S. dollars to settle U.S. dollar denominated liabilities remained pending, which the Company expects will be settled at the 6.30 BsF per U.S. dollar rate. Approximately \$14.3 million of the requested settlements are current, \$0.2 million have been pending over 30 days and \$49.3 million have been pending over 90 days. Currency exchange controls in Venezuela continue to limit the Company's ability to repatriate funds from Venezuela. We do not consider the net assets of Venezuela to be integral to the Company's ability to service its debt and operational requirements.

As a result of government restrictions, Venezuela continues to operate in a difficult economic environment. The Company has historically taken steps to address operational challenges including obtaining approval of copper imports at the official rates, purchasing other raw material products domestically, and adjusting prices to reflect raw material cost and adherence to government price controls.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

General Cable is exposed to various market risks, including changes in interest rates, foreign currency and raw material (commodity) prices. To manage risks associated with the volatility of these natural business exposures, General Cable enters into interest rate, commodity and foreign currency derivative agreements, as well as copper and aluminum forward pricing agreements. General Cable does not purchase or sell derivative instruments for trading purposes. General Cable does not engage in trading activities involving commodity contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques. Depending on the extent of an unrealized loss position on a derivative contract held by the Company, certain counterparties may require a deposit to secure the derivative contract position. As of March 29, 2013 and December 31, 2012, there were no contracts held by the Company that required collateral to secure the Company's derivative liability positions.

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The notional amounts and fair values of these designated cash flow financial instruments at March 29, 2013 and December 31, 2012 are shown below (in millions).

|                                    | March 29, 2013     |               | December 31, 2012  |               |
|------------------------------------|--------------------|---------------|--------------------|---------------|
|                                    | Notional<br>Amount | Fair<br>Value | Notional<br>Amount | Fair<br>Value |
| Cash flow hedges:                  |                    |               |                    |               |
| Interest rate swaps                | \$9.0              | \$(0.1        | ) \$15.3           | \$(0.2        |
| Commodity futures                  | 15.1               | (1.9          | ) 22.8             | (0.9          |
| Foreign currency forward exchanges | —                  | —             | 60.7               | (0.2          |
|                                    |                    | \$(2.0        | )                  | \$(1.3        |

## ITEM 4. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") as appropriate to allow timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

Management, under the supervision and with the participation of our CEO and CFO, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report (the "Evaluation Date"). Based on that evaluation, and as a result of management's identification of the material weaknesses described below, the CEO and CFO concluded that the Company's disclosure controls and procedures were not effective as of the Evaluation Date.

A material weakness in internal control over financial reporting is a deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of a company's annual or interim financial statements will not be prevented or detected on a timely basis.

As disclosed in more detail in the Company's Form 10-K for the year ended December 31, 2012 (the "Form 10-K"), management previously identified the following control deficiencies in the processes and procedures related to (i) the computation of cost of sales and balances of finished goods and work-in-process inventory at two facilities located in Brazil within the Company's Rest of World ("ROW") segment, and (ii) the ROW segment management oversight; these deficiencies, which prevented the timely detection of theft of a substantial quantity of inventory and the detection and internal reporting of accounting issues, collectively constituted a material weakness in inventory controls at Brazil and a material weakness in the controls related to ROW executive management. These material weaknesses were not yet remediated as of March 29, 2013. Notwithstanding the material weaknesses, each of the Company's CEO and CFO has concluded, based on his knowledge, that the consolidated financial statements included in this Quarterly Report on Form 10-Q fairly present in all material respects the Company's financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report, in conformity with accounting principles generally accepted in the United States.

## Inventory Control Deficiencies in Brazil

- Access to information technology systems in Brazil was not effectively controlled.
- Processes and control activities designed to support and reconcile inventory general ledger entries were not effected, were incorrectly applied or were overridden.
- Physical security controls to protect assets at one of the Brazilian facilities were not sufficient to prevent theft.



Control Deficiencies Related to ROW Executive Management

• ROW executive management overrode controls, resulting in a delay in the reporting of inventory accounting issues and allegations of theft to the Company's executive management, and set an improper “tone at the top.”

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For additional information regarding the material weaknesses identified by management, see Item 9A, “Controls and Procedures” in the Company's Annual Form 10-K for the year ended December 31, 2012.

Changes in Internal Control over Financial Reporting

As a result of management's identification of the ongoing material weaknesses described above, the Company developed a number of actions and is in the process of implementing changes in its internal control over financial reporting. Actions and changes in internal control over financial reporting that occurred during the fourth fiscal quarter of 2012 are described in detail in Item 9A, “Controls and Procedures” in the Company's Annual Form 10-K for the year ended December 31, 2012. There were no changes in the Company's internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act, during the fiscal quarter ended March 29, 2013, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

As of the date of this filing, there have been no additional material legal proceedings or material developments in the legal proceedings disclosed in the Company's 2012 Annual Report on Form 10-K.

**ITEM 1A. RISK FACTORS**

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see (i) the risk factors discussion provided under Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and (ii) the “Disclosure Regarding Forward-Looking Statements” included in Part I, Item 2 of this Quarterly Report on Form 10-Q.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

The employees of the Company have the right to surrender to the Company shares in payment of minimum tax obligations upon the vesting of grants of common stock under the Company's equity compensation plans. During the three months ended March 29, 2013, there were 27,141 shares surrendered to the Company by employees in payment of minimum tax obligations upon the vesting of nonvested stock under the Company's equity compensation plans, and the average price paid per share was \$32.87.

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## ITEM 5. OTHER INFORMATION

The Company has retrospectively applied ASU No. 2011-11, "Disclosures about Offsetting Assets and Liabilities." The following information has been disclosed:

As of December 31, 2012, 2011 and 2010 all financial instruments held by the Company were subject to enforceable master netting arrangements held by various financial institutions. In general, the terms of our agreements provide that in the event of an early termination the counterparties have the right to offset amounts owed or owing under that and any other agreement with the same counterparty. The Company's accounting policy is to not offset these positions in the Consolidated Balance Sheet. As of December 31, 2012, 2011 and 2010 the net positions of the enforceable master netting agreements are not significantly different from the gross positions noted in the table above. Depending on the extent of an unrealized loss position on a derivative contract held by the Company, certain counterparties may require collateral to secure the Company's derivative contract position. As of December 31, 2012, 2011 and 2010 there were no contracts held by the Company that required collateral to secure the Company's derivative positions.

## ITEM 6. EXHIBITS

The following exhibits are filed or furnished, as applicable, herewith or incorporated herein by reference. Documents indicated by an asterisk (\*) are filed or furnished, as applicable, herewith. Documents not indicated by an asterisk are incorporated by reference to the document indicated.

## Exhibits

- |         |   |
|---------|---|
| 3.1     | Amended and Restated Certificate of Incorporation of the Company, as amended (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on May 14, 2010)                                      |
| 3.2     | Amended and Restated By-Laws of the Company (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on February 26, 2010).   |
| 10.1    | General Cable Corporation 2008 Annual Incentive Plan, amended and restated as of January 1, 2013 (incorporated by reference to Appendix A of the Company's Definitive Proxy Statement on Schedule 14A as filed with the Securities and Exchange Commission on March 28, 2013) |
| *12.1   | Computation of Ratio of Earnings to Fixed Charges   |
| *31.1   | Certification of Chief Executive Officer pursuant to Rule 13a – 14(a) or 15d – 14   |
| *31.2   | Certification of Chief Financial Officer pursuant to Rule 13a – 14(a) or 15d – 14   |
| *32.1   | Certification pursuant to 18 U.S.C. § 1350, as adopted under Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101.INS | XBRL Instance Document  |
| 101.SCH | XBRL Taxonomy Extension Schema Document   |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document  |

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Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, General Cable Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

General Cable Corporation

Signed: May 7, 2013

By: /s/ BRIAN J. ROBINSON  
Brian J. Robinson  
Executive Vice President, Chief  
Financial Officer and Treasurer  
(Principal Financial and Accounting Officer)

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