SCM MICROSYSTEMS INC Form 424B3 February 13, 2009

Filed Pursuant to Rule 424(b)(3) Registration No. 333-157067

### JOINT PROXY STATEMENT/INFORMATION STATEMENT AND PROSPECTUS

### PROPOSED MERGER

To the Stockholders of SCM Microsystems, Inc. and Shareholders of Hirsch Electronics Corporation:

The boards of directors of each of SCM Microsystems, Inc. (SCM) and Hirsch Electronics Corporation (Hirsch) have approved a merger transaction in which the businesses of SCM and Hirsch will be combined. We are sending the accompanying joint proxy statement/information statement and prospectus to you to ask you to vote in favor of this merger and the related transactions.

SCM is holding a special meeting of its stockholders in order to obtain the stockholder approval necessary to complete the merger with Hirsch and certain related matters. At the SCM special meeting, which will be held at 1:00 p.m., local time, on March 23, 2009, at SCM s U.S. office located at 41740 Christy Street, Fremont, California 94538, unless postponed or adjourned to a later date, SCM will ask its stockholders to approve, among other items, the issuance of shares of SCM common stock and warrants to purchase shares of SCM common stock to the securityholders of Hirsch in connection with the merger, as described in the accompanying joint proxy statement/information statement and prospectus.

After careful consideration, SCM s board of directors has approved the merger and the related issuance of up to 9,661,470 shares of SCM common stock, par value \$0.001, and warrants to purchase up to 4,945,353 shares of SCM common stock and has determined that the merger and such issuance of shares and warrants is in the best interests of SCM and its stockholders. Accordingly, SCM s board of directors unanimously recommends that the SCM stockholders vote FOR each of the proposals put to the SCM stockholders at the SCM special meeting.

Hirsch is holding a special meeting of its shareholders in order to obtain the shareholder approval necessary to complete the merger with SCM. At the Hirsch special meeting, which will be held at 7:30 p.m., local time, on March 11, 2009, at Hirsch s corporate headquarters located at 1900 Carnegie Avenue, Building B, Santa Ana, California 92705, unless postponed or adjourned to a later date, Hirsch will ask its shareholders to approve, among other items, the merger, as described in the accompanying joint proxy statement/information statement and prospectus.

After careful consideration, Hirsch s board of directors has approved the merger and has determined that the merger is in the best interests of Hirsch and its shareholders. Accordingly, Hirsch s board of directors unanimously recommends that the Hirsch shareholders vote FOR each of the proposals put to the Hirsch shareholders at the Hirsch special meeting.

Certain Hirsch shareholders, including Lawrence W. Midland, the president of Hirsch, who in the aggregate own approximately 22% of the outstanding shares of Hirsch common stock, have entered into an irrevocable proxy and voting agreement whereby they have agreed to vote in favor of the merger.

SCM s common stock is currently listed on the NASDAQ Stock Market s National Market under the symbol SCMM and on the Prime Standard of the Frankfort Stock Exchange under the symbol SMY. On February 11, 2009, the last practicable trading day before the date of this proxy statement/information statement and prospectus, the closing sale price of SCM common stock was \$2.67 per share as reported on the NASDAQ Stock Market.

More information about SCM, Hirsch and the proposed merger is contained in the accompanying joint proxy statement/information statement and prospectus. SCM and Hirsch urge you to read the accompanying joint proxy statement/information statement and prospectus carefully and in its entirety. In particular, you should carefully consider the matters discussed in the section entitled Risk Factors, beginning on page 12 of the accompanying joint proxy statement/information statement and prospectus.

Your vote is very important, regardless of the number of shares you own of SCM or Hirsch. Please read the accompanying joint proxy statement/information statement and prospectus carefully and cast your proxy vote as promptly as possible.

SCM and Hirsch are excited about the opportunities the proposed merger may bring to SCM stockholders and Hirsch shareholders, and thank you for your consideration and continued support.

Felix Marx Chief Executive Officer SCM Microsystems, Inc. Lawrence W. Midland President Hirsch Electronics Corporation

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved the merger or the securities of SCM to be issued in connection with the merger, or determined if this joint proxy statement/information statement and prospectus is adequate or accurate. Any representation to the contrary is a criminal offense.

The accompanying joint proxy statement/information statement and prospectus is dated February 13, 2009, and is first being mailed to SCM stockholders and Hirsch shareholders on or about February 18, 2009.

SCM Microsystems, Inc. Oskar-Messter-Str. 13, 85737 Ismaning, Germany

### NOTICE OF SPECIAL MEETING OF STOCKHOLDERS

### To Be Held On March 23, 2009

To SCM Microsystems, Inc. Stockholders:

NOTICE IS HEREBY GIVEN that a special meeting of stockholders of SCM Microsystems, Inc., a Delaware corporation, will be held at SCM s U.S. office located at 41740 Christy Street, Fremont, California 94538, on March 23, 2009 at 1:00 p.m., local time for the following purposes:

- 1. To consider and vote upon a proposal to approve the issuance of new shares of SCM common stock, par value \$0.001 per share, and warrants to purchase shares of SCM common stock, to securityholders of Hirsch, in connection with the merger proposed under the Agreement and Plan of Merger, dated as of December 10, 2008, by and among SCM, Hirsch Electronics Corporation, a California corporation, and two wholly-owned subsidiaries of SCM, pursuant to which Hirsch will become a new Delaware limited liability company and a wholly-owned subsidiary of SCM through a two-step merger;
- 2. To consider and vote upon an adjournment of the SCM special meeting, if necessary, to solicit additional proxies if there are not sufficient votes in favor of the proposal described immediately above; and

To transact such other business that properly comes before the SCM special meeting or any adjournment or postponement thereof.

The foregoing proposals and the Agreement and Plan of Merger are more fully described in the joint proxy statement/information statement and prospectus accompanying this Notice. Only SCM stockholders of record at the close of business on February 11, 2009 will be entitled to notice of, and a vote at, the SCM special meeting. At the close of business on February 11, 2009, SCM had 15,743,515 shares of stock outstanding and entitled to vote. A list of SCM stockholders entitled to vote at the SCM special meeting will be available for inspection at SCM s principal executive offices in Ismaning, Germany and at its U.S. office in Fremont, California.

All SCM stockholders are cordially invited to attend the SCM special meeting in person. Whether or not you plan to attend the SCM special meeting in person, please sign and return the enclosed proxy card to ensure that your SCM shares will be represented at the SCM special meeting. Voting instructions are included with your SCM proxy card. You may revoke your SCM proxy card at any time prior to the SCM special meeting by following the instructions in the accompanying joint proxy statement/information statement and prospectus. If you attend the SCM special meeting and vote by ballot, then your proxy vote will be revoked automatically and only your vote by ballot at the SCM special meeting will be counted. Regardless of the number shares of SCM that you own or whether or not you plan to attend the SCM special meeting, it is important that your SCM shares be represented and voted. No postage need be affixed if your proxy card is mailed in the United States.

By Order of the SCM Board of Directors,

Stephan Rohaly Secretary

Ismaning, Germany February 13, 2009

# SCM S BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT YOU VOTE FOR PROPOSAL 1 AND 2.

# HIRSCH ELECTRONICS CORPORATION 1900 CARNEGIE AVENUE, BUILDING B SANTA ANA, CALIFORNIA 92705

### NOTICE OF SPECIAL MEETING OF SHAREHOLDERS

### To Be Held On March 11, 2009

Dear Hirsch Electronics Corporation Shareholders:

You are cordially invited to attend a special meeting of the shareholders of Hirsch Electronics Corporation, a California corporation (Hirsch). The meeting will be held at Hirsch's corporate headquarters located at 1900 Carnegie Avenue, Building B, Santa Ana, California 92705 on March 11, 2009 at 7:30 p.m. local time for the following purposes:

- 1. To consider and vote upon a proposal to adopt the Agreement and Plan of Merger, dated December 10, 2008, by and among Hirsch, SCM Microsystems, Inc., a Delaware corporation (SCM), and two wholly-owned subsidiaries of SCM, pursuant to which Hirsch will become a new Delaware limited liability company and a wholly-owned subsidiary of SCM through a two-step merger; and
- 2. To consider and vote upon an adjournment of the Hirsch special meeting, if necessary, if a quorum is present, to solicit additional proxies if there are not sufficient votes in favor of the proposal described immediately above.

These proposals are more fully described in the accompanying joint proxy statement/information statement and prospectus, which we urge you to read very carefully. We have included a copy of the Agreement and Plan of Merger as *Annex A* to the accompanying joint proxy statement/information statement and prospectus. Only Hirsch shareholders of record at the close of business on February 10, 2009, the record date for the Hirsch special meeting, are entitled to notice of and to vote at the Hirsch special meeting or any adjournment or postponement of the Hirsch special meeting.

The board of directors of Hirsch unanimously recommends that you vote FOR Proposal No. 1 for adoption of the Agreement and Plan of Merger and the transactions contemplated thereby and FOR Proposal No. 2 for an adjournment of the Hirsch special meeting, if necessary, to solicit additional proxies if there are not sufficient votes in favor of the foregoing Proposal No. 1.

Even if you plan to attend the Hirsch special meeting in person, Hirsch requests that you sign and return the enclosed Hirsch proxy card to ensure that your Hirsch shares will be represented at the Hirsch special meeting if you are unable to attend.

By Order of the Hirsch Board of Directors,

Lawrence W. Midland President

Santa Ana, California February 13, 2009

PLEASE DO NOT SEND IN ANY HIRSCH STOCK CERTIFICATES AT THIS TIME; FURTHER DOCUMENTATION FOR SUCH PURPOSE WILL BE SENT TO HIRSCH SHAREHOLDERS AFTER APPROVAL AND COMPLETION OF THE MERGER.

### REFERENCE TO ADDITIONAL INFORMATION

This joint proxy statement/information statement and prospectus incorporates important business and financial information about SCM from documents that SCM files with the SEC and which are not included in or delivered with this joint proxy statement/information statement and prospectus. You can obtain such documents, other than certain exhibits to those documents, by requesting them in writing or by telephone from SCM at the following address:

In the United States:

SCM Microsystems, Inc. 41740 Christy Street Fremont, CA 94538 +1 510-249-4883 ir@scmmicro.com

In Europe:

SCM Microsystems GmbH Oskar-Messter-Straße 13 85737 Ismaning, Germany +49 89 9595-5220 ir@scmmicro.com

You may also request more information directly from SCM s proxy solicitor, Georgeson, Inc. by sending an email to the following address: scm@georgeson.com.

You will not be charged for any documents that you request. If you would like to request documents, please do so by March 17, 2009 in order to receive timely delivery of the documents in advance of the SCM special meeting. See the section entitled Where You Can Find More Information for a detailed description of the documents incorporated by reference into this joint proxy statement/information statement and prospectus.

Hirsch is not subject to the reporting requirements of Section 13(a) or 15(d) of the Exchange Act. Accordingly, Hirsch does not file documents with the SEC.

Information contained on the websites of SCM and Hirsch are expressly not incorporated by reference into this joint proxy statement/information statement and prospectus.

Important Notice Regarding the Availability of Proxy Materials for the SCM Stockholder Meeting to Be Held on March 23, 2009 and the Hirsch Shareholder Meeting to Be Held on March 11, 2009.

The joint proxy statement/information statement and prospectus is available at www.scmmicro.com.

### ABOUT THIS DOCUMENT

This joint proxy statement/information statement and prospectus forms a part of a registration statement on Form S-4 (Registration No. 333-157067), filed by SCM Microsystems, Inc. with the U.S. Securities and Exchange Commission, and constitutes a prospectus of SCM under Section 5 of the Securities Act of 1933, as amended, and the rules thereunder, with respect to the shares of SCM common stock and warrants to purchase shares of SCM common stock

to be issued to securityholders of Hirsch Electronics Corporation in connection with the proposed merger and the related transactions.

In addition, this joint proxy statement/information statement and prospectus constitutes:

A notice of meeting with respect to the SCM special meeting at which SCM s stockholders will consider and vote on certain proposals, including the proposal regarding the issuance of SCM common stock and warrants to purchase shares of SCM common stock in connection with merger;

A proxy statement under Section 14(a) of the Securities Exchange Act of 1934, as amended, and the rules thereunder, with respect to the SCM special meeting;

A notice of meeting with respect to the Hirsch special meeting at which Hirsch s shareholders will consider a proposal regarding the merger; and

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An information statement with respect to the Hirsch special meeting.

### NOTE REGARDING TRADEMARKS

Opening the Digital World is a trademark of SCM; SCM, the SCM logo, @MAXX, CHIPDRIVE and SmartOS are registered trademarks of SCM.

The Hirsch logo, the Velocity logo, ScrambleSmart, ScrambleSmartProx, MATCH, DIGI\*TRAC, Hirsch Verification Station, RUU-201, MOMENTUM, BioSmart, We Secure Buildings, Upgrade to Hirsch, The Secure Decision, DigiLock, Rapid Deployment Kit, ScrambleNet, XBox, NET\*MUX4, S\*NET, X\*NET, SNIB and SNIB2 are trademarks of Hirsch; ScramblePad, ScrambleProx and IDK are registered trademarks of Hirsch.

This joint proxy statement/information statement and prospectus may also include trademarks and trade names owned by other parties, and all other such trademarks and trade names mentioned in this joint proxy statement/information statement and prospectus are the property of their respective owners.

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# QUESTIONS AND ANSWERS ABOUT THE MERGER, THE SCM SPECIAL MEETING AND THE HIRSCH SPECIAL MEETING

The following section provides answers to certain frequently asked questions about the proposed merger, SCM special meeting of stockholders and Hirsch special meeting of shareholders. Please note that this section may not address all issues that may be important to you as an SCM stockholder or a Hirsch shareholder. Accordingly, you should carefully read this entire joint proxy statement/information statement and prospectus, including each of the annexes.

### Q. Why am I receiving this joint proxy statement/information statement and prospectus?

**A.** You are receiving this joint proxy statement/information statement and prospectus because you are either a stockholder of SCM or a shareholder of Hirsch as of the respective record date of SCM s special meeting of its stockholders or Hirsch s special meeting of its shareholders. This joint proxy statement/information statement and prospectus is being used by the boards of directors of each of SCM and Hirsch to solicit your proxy for use at the SCM special meeting and to solicit your proxy for use at the Hirsch special meeting, respectively. This joint proxy statement/information statement and prospectus also serves as the prospectus for shares of SCM common stock and warrants to purchase shares of SCM common stock to be issued in exchange for shares of Hirsch common stock and warrants to purchase Hirsch common stock in connection with the merger.

This joint proxy statement/information statement and prospectus contains important information about the merger, the Merger Agreement, the SCM special meeting and the Hirsch special meeting, which you should read carefully before voting. The enclosed voting materials allow you to cause your shares of SCM common stock or Hirsch common stock, as the case may be, to be voted, without attending the SCM special meeting and the Hirsch special meeting in person.

### **About the Merger**

# Q. What is the merger?

**A.** The proposed merger is a two-step transaction that will result in the combination of the businesses of SCM and Hirsch, whereby Hirsch will become a wholly-owned subsidiary of SCM.

In exchange for their shares of Hirsch common stock and warrants to purchase shares of Hirsch common stock, the securityholders of Hirsch will receive cash, shares of SCM common stock and warrants to purchase shares of SCM common stock.

More specifically, SCM, Deer Acquisition, Inc., a California corporation and wholly-owned subsidiary of SCM (Merger Sub 1), Hart Acquisition LLC, a Delaware limited liability company and wholly-owned subsidiary of SCM (Merger Sub 2) and Hirsch have entered into an Agreement and Plan of Merger, dated as of December 10, 2008 (the Merger Agreement). The Merger Agreement contains the terms and conditions of the proposed combination of the businesses of SCM and Hirsch. Under the terms of the Merger Agreement:

Merger Sub 1 will merge with and into Hirsch, with Hirsch as the surviving corporation;

as soon as reasonably practicable thereafter, Hirsch will merge with and into Merger Sub 2, with Merger Sub 2 as the surviving entity; and

as a result of the mergers, the business and assets of Hirsch will be held by a new Delaware limited liability company and wholly-owned subsidiary of SCM (the Surviving Subsidiary ).

The transactions described above are referred to as the Merger in this joint proxy statement/information statement and prospectus.

# Q. What if the Merger is not completed?

**A.** It is possible that the Merger and the other transactions contemplated by the Merger Agreement will not be completed. This might happen if, for example, SCM s stockholders do not approve the issuance of the SCM shares and warrants in connection with the Merger, or if Hirsch s shareholders do not approve the Merger. Should that occur, neither SCM nor Hirsch will be under any obligation to make or consider any alternative proposal regarding the combination of SCM and Hirsch. In certain circumstances, however, SCM or Hirsch may be obligated to pay the other party a termination fee and reimburse the other party for certain expenses, as

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further described in the section entitled The Merger Agreement Termination in this joint proxy statement/information statement and prospectus.

## Q. Why are SCM and Hirsch proposing to merge?

A. The board of directors of SCM has determined that the Merger and the related transactions are in the best interests of SCM and its stockholders in part because it presents a compelling strategic opportunity for SCM to strengthen its position in the security industry, expand its product offerings and customer base, and increase its operational scale, among other reasons. The board of directors of Hirsch has determined that the Merger and the related transactions are in the best interests of Hirsch and its shareholders in part because it allows Hirsch shareholders to gain access to an equity interest in SCM and to participate both in the future performance not only of Hirsch but of SCM, and positions the combined company to pursue a strategy focused on the industry trend towards convergence of logical and physical access solutions. For a complete discussion of SCM s and Hirsch s reasons for the Merger, see the sections entitled The Merger The SCM Reasons for the Merger and The Merger The Hirsch Reasons for the Merger in this joint proxy statement/information statement and prospectus.

### Q. What vote is required by the SCM stockholders to consummate the Merger?

**A.** To consummate the Merger, SCM stockholders must approve the issuance of shares of SCM common stock and warrants to purchase SCM common stock in the Merger. The approval of such issuance requires the affirmative vote of a majority of the shares of SCM common stock present in person or represented by proxy and entitled to vote at the SCM special meeting at which a quorum is present, whether voting in person or represented by proxy at the SCM special meeting.

### Q. What vote is required by the Hirsch shareholders to consummate the Merger?

A. To consummate the Merger, Hirsch shareholders must approve the Merger, which requires the affirmative vote of the holders of a majority of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting. In addition, pursuant to the Merger Agreement, a condition to SCM s obligation to complete the Merger is that the Merger shall have been approved by Hirsch shareholders holding a majority of the shares of Hirsch common stock outstanding as of the record date for the Hirsch special meeting, without including the affirmative votes of any shares of Hirsch common stock held or beneficially owned by any of Hirsch s directors who could be deemed to have a material financial interest in the Merger or any of the transactions contemplated in connection with the Merger. In addition, pursuant to the Merger Agreement, an additional condition to SCM s obligation to complete the Merger is that not more than 10% of the outstanding shares of Hirsch shall be dissenting shares which, among other things, are shares that were not voted in favor of the Merger and for which a demand for payment and appraisal has been properly made in accordance with the California Corporations Code.

### Q. What is the irrevocable proxy and voting agreement and who are the parties to that agreement?

A. Each of the members of Hirsch's board of directors, members of management and their respective affiliates, have entered into an irrevocable proxy and voting agreement with SCM, the Merger Subs and Hirsch, providing that they will, solely in their capacity as Hirsch shareholders, among other things, vote all of their shares of Hirsch common stock in favor of the Merger and the adoption of the Merger Agreement and against any other action or agreement that is intended, or could reasonably be expected to, impede, interfere with, delay, postpone, or materially adversely affect the Merger or any of the other transactions contemplated by the Merger Agreement. The Hirsch shareholders party to the irrevocable proxy and voting agreement also granted SCM an irrevocable proxy to vote their respective shares of Hirsch common stock in accordance with such agreement on their behalf. As of February 10, 2009, Hirsch shareholders that entered into the irrevocable proxy and voting agreement

owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding shares of Hirsch common stock. For a more complete description of the irrevocable proxy and voting agreement, see the section entitled Certain Agreements Related to the Merger Irrevocable Proxy and Voting Agreement in this joint proxy statement/information statement and prospectus.

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## Q. Are there other conditions that need to be satisfied to consummate the Merger?

**A.** In addition to the requirement of obtaining SCM stockholder and Hirsch shareholder approvals, each of the other closing conditions set forth in the Merger Agreement must be satisfied or waived by the appropriate party. For a summary of the conditions that need to be satisfied to consummate the Merger, see the section entitled The Merger Agreement Conditions to the Completion of the Merger in this joint proxy statement/information statement and prospectus.

# Q. What will Hirsch shareholders receive in the Merger?

- **A.** For each share of Hirsch common stock held immediately prior to the effective time of the Merger, the record holder of such share will received \$3.00 cash (without interest and less any applicable withholding taxes), two shares of SCM common stock and one warrant to purchase one share of SCM common stock at an exercise price of \$3.00, exercisable for two years following the third anniversary of the effective time of the Merger.
- Q. Will the amount of cash, number of shares of SCM common stock or number of warrants to purchase shares of SCM common stock payable or issuable to Hirsch shareholders in connection with the Merger be subject to any adjustment, for example if SCM s stock price fluctuates?
- **A.** No. The amount of cash, number of shares of SCM common stock and number of warrants to purchase shares of SCM common stock to be paid or issued, or reserved for issuance in connection with the Merger for each share of Hirsch common stock, is fixed.
- Q. Will SCM common stock issued in connection with the Merger be registered and listed on an exchange?
- **A.** Yes. The SCM common stock issued as merger consideration will be registered under the Securities Act of 1933, as amended, and will be listed on the NASDAQ Stock Market under the symbol SCMM and on the Prime Standard of the Frankfurt Stock Exchange under the symbol SMY. The shares of SCM common stock issuable upon the exercise of the warrants to purchase SCM common stock in connection with the Merger will not be registered on the registration statement on Form S-4 of which this joint proxy statement/information statement is a part. SCM intends to comply with any applicable securities regulations and registration requirements for any such issuance prior to the time the warrants become exercisable according to their terms.
- Q. Will there be any transfer restrictions affecting the shares of SCM common stock or warrants to purchase shares of SCM common stock issuable to Hirsch shareholders in connection with the Merger?
- **A.** Yes. The shares of SCM common stock to be issued to Hirsch shareholders in connection with the Merger will be subject to a lock-up that prohibits Hirsch shareholders from, among other restrictions, selling or otherwise disposing of or transferring any shares of SCM common stock received in connection with the Merger. This lock-up is effective for six months from the closing date for 50% of the SCM common stock issued to Hirsch shareholders in connection with the Merger, and is effective for nine months from the closing date for the remainder of the shares. Consequently, the Hirsch shareholders will have to bear the economic risk of holding the SCM shares for the period of the lock-up.

Subject to certain limited exceptions, the warrants to purchase shares of SCM common stock issuable to Hirsch shareholders in connection with the Merger will not be transferable by the holder without the prior written consent of SCM, and will not be listed on the NASDAQ Stock Market or otherwise publicly traded.

In addition, if you will be an employee of SCM or the Surviving Subsidiary after the closing, your shares may be subject to SCM s insider trading policies.

For more information regarding the transfer restrictions affecting the shares of SCM common stock or warrants to purchase shares of SCM common stock issuable to Hirsch shareholders in connection with the Merger, see the sections entitled The Merger Agreement Lock-Up, Certain Agreements Related to the Merger Warrants, and Certain Agreements Related to the Merger Stockholder Agreement in this joint proxy statement/information statement and prospectus.

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### Q. What is the stockholder agreement and who are the parties to that agreement?

A. Several Hirsch shareholders, including each of the members of Hirsch s board of directors, members of management and their respective affiliates, have entered into a stockholder agreement with SCM. Under the terms of the stockholder agreement, the Hirsch shareholders party thereto have agreed that for three years following the closing date of the Merger they will not propose or enter into any acquisition transaction or take certain other hostile actions with respect to SCM. In addition, under the terms of the stockholder agreement, Lawrence W. Midland and certain of his affiliates have agreed not to sell or transfer, or otherwise dispose of the shares of SCM common stock received in the Merger until one year after the closing date of the Merger with respect to 33% of the shares, 18 months after the closing date with respect to 33% of the shares, and two years after the closing date with respect to the remaining shares. As of February 10, 2009, the shareholders of Hirsch that entered into the stockholder agreement owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding Hirsch common stock. For more information regarding the stockholder agreement, see the section entitled Certain Agreements Related to the Merger Stockholder Agreement in this joint proxy statement/information statement and prospectus.

### Q. What will happen to the Hirsch options?

**A.** At the effective time of the Merger, each option to purchase shares of Hirsch common stock outstanding and unexercised immediately prior to the effective time of the Merger will be terminated and cancelled. For more information regarding the treatment of the Hirsch Options, see the section entitled The Merger Agreement Merger Consideration Treatment of Hirsch Options and Warrants in this joint proxy statement/information statement and prospectus.

# Q. What will happen to the Hirsch warrants?

**A.** At the effective time, each warrant to purchase shares of Hirsch common stock outstanding and not terminated or exercised immediately prior to the effective time of the Merger will be converted into a warrant to purchase the number of shares of SCM common stock calculated according to the conversion ratio as defined in the Merger Agreement. For more information regarding the treatment of the Hirsch Warrants and the conversion ratio, see the section entitled The Merger Agreement Merger Consideration Treatment of Hirsch Options and Warrants in this joint proxy statement/information statement and prospectus.

### Q. Will there be any change to the shares of SCM common stock held by SCM s stockholders?

**A.** No. The Merger does not result in any changes to the existing shares of SCM common stock. The current stockholders of SCM will continue to be stockholders of SCM after the Merger.

# Q. Who will be the directors of SCM following the Merger?

**A.** Immediately following the effective time of the Merger, the board of directors of SCM is expected to be composed of the following members:

Name Title

Werner Koepf Chairman of the Board

Dr. Hagen Hultzsch Director

Steven Humphreys Director
Dr. Hans Liebler Director

Felix Marx Chief Executive Officer and Director

Lawrence W. Midland Executive Vice President, President of the Surviving Subsidiary

and Director

Stephan Rohaly Chief Financial Officer and Director

Simon Turner Director

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### Q. Who will be the executive officers of SCM immediately following the Merger?

**A.** Immediately following the effective time of the Merger, the executive officers of SCM are expected to be composed of the following members:

Name Title

Felix Marx Chief Executive Officer

Stephan Rohaly Vice President, Chief Financial Officer and Secretary

Eang Sour Chhor Executive Vice President, Strategy, Marketing and Engineering

Lawrence W. Midland Executive Vice President, Hirsch Business Division
Dr. Manfred Mueller Executive Vice President, Strategic Sales and Business

Development

### Q. Who will be the directors of the Surviving Subsidiary immediately following the Merger?

**A.** As a result of the Merger, the Surviving Subsidiary will be a new Delaware limited liability company and a wholly-owned subsidiary of SCM. The Surviving Subsidiary will have no directors and will be managed by SCM as the sole member.

# Q. Who will be the executive management of the Surviving Subsidiary immediately following the Merger?

**A.** Immediately following the effective time of the Merger, the executive management team of the Surviving Subsidiary is expected to be composed of the following members:

Name Title

Lawrence W. Midland President

Robert Beliles Vice President of Enterprise Business Development

John Piccininni Vice President of Sales
Robert Zivney Vice President of Marketing

# Q. What are the material U.S. federal income tax consequences of the Merger to Hirsch shareholders and warrant holders?

A. SCM and Hirsch have structured the Merger with the intent that it qualify as a reorganization under Section 368 of the Internal Revenue Code of 1986. If the Merger qualifies as such a reorganization, Hirsch shareholders will recognize taxable income as a result of the Merger equal to the lesser of (i) the amount of cash received and (ii) the total gain on the transaction. If the Merger qualifies as such a reorganization, Hirsch warrant holders will not be subject to tax as a result of the Merger. The qualification of the Merger as a reorganization depends on numerous factors including whether Hirsch shareholders will receive a sufficient amount of SCM common stock to satisfy the continuity of interest test applicable to reorganizations under Section 368 of the Internal Revenue Code of 1986, as amended. Whether the Merger meets that test depends in large part on the value of the SCM stock issued to Hirsch shareholders as compared to the value of all consideration issued to Hirsch shareholders. Based on an estimated valuation, the Merger should satisfy the continuity of interest test. If, however, the Internal Revenue Service were to challenge the valuation and successfully contend that the Merger failed to qualify as a

reorganization, the Merger would be a fully taxable transaction to Hirsch shareholders and warrant holders. In such case, Hirsch shareholders and warrant holders would recognize gain or loss measured by the difference between the value of all consideration received by them in the Merger and their tax basis in the Hirsch common stock and the warrants, as the case may be, surrendered in the Merger. For additional discussion of the tax treatment of the Merger, see the section entitled Material United States Income Tax Consequences of the Merger in this joint proxy statement/information statement and prospectus.

### Q: What are the material U.S. federal income tax consequences of the Merger to SCM stockholders?

**A:** SCM stockholders will not recognize a gain or loss as a result of the Merger, whether or not the Merger qualifies as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended.

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### Q: Do Hirsch shareholders have appraisal or dissenters rights in connection with the Merger?

**A:** Yes. Hirsch shareholders are entitled to exercise dissenters—rights in connection with the Merger by complying with all of the California law procedures discussed in the section entitled. The Merger—Appraisal Rights and Dissenters—Rights—and in *Annex O*. To exercise dissenters—rights in connection with the Merger, a Hirsch shareholder must not vote his or her shares of Hirsch common stock in favor of the Merger and must make a written demand to have Hirsch purchase the shares at their fair market value. Failure to follow precisely any of the statutory procedures set forth in *Annex O* may result in the loss or waiver of dissenters—rights under California law.

### Q: Do SCM stockholders have appraisal or dissenters rights in connection with the Merger?

**A:** No. SCM stockholders do not have appraisal or dissenters—rights in connection with the issuance of the shares of SCM common stock or warrants to purchase shares of SCM common stock in connection with the Merger or the Merger.

### Q. As a SCM stockholder, how does the SCM board of directors recommend that I vote?

A. After careful consideration, the SCM board of directors recommends that SCM stockholders vote:

FOR Proposal No. 1 to approve the issuance of the shares of SCM common stock and the warrants to purchase shares of SCM common stock in connection with the Merger; and

FOR Proposal No. 2 to adjourn the SCM special meeting, if necessary, to solicit additional proxies if there are not sufficient votes in favor of Proposal No. 1.

### Q. As a Hirsch shareholder, how does the Hirsch board of directors recommend that I vote?

A. After careful consideration, the Hirsch board of directors recommends that Hirsch shareholders vote:

FOR Proposal No. 1 to approve and adopt the Merger and the Merger Agreement; and

FOR Proposal No. 2 to adjourn the Hirsch special meeting, if necessary, to solicit additional proxies if there are not sufficient votes in favor of Proposal No. 1.

## Q. What risks should I consider in deciding how to vote?

**A.** You should carefully read this entire joint proxy statement/information statement and prospectus, including each of the annexes, and pay specific attention to the section entitled Risk Factors, which sets forth certain risks and uncertainties related to the Merger and the businesses of SCM and Hirsch.

### Q. When do you expect the Merger to be consummated?

**A.** Hirsch and SCM cannot predict the exact timing of the completion of the Merger and the related transactions. We currently anticipate that the Merger will occur as soon as reasonably practicable after the satisfaction or waiver by the appropriate party of each of the closing conditions set forth in the Merger Agreement. One of the closing conditions is that the required approvals are obtained at the SCM special meeting to be held on March 23, 2009 and the Hirsch special meeting to be held March 11, 2009. For more information regarding timing, see the section

entitled The Merger Agreement Conditions to the Completion of the Merger in this joint proxy statement/information statement and prospectus.

### Q. What do SCM stockholders need to do now?

**A.** SCM urges its stockholders to read this joint proxy statement/information statement and prospectus carefully, including its annexes, and to consider how the Merger affects them. If you are a stockholder of SCM, you are further urged to provide your proxy instructions by mailing your signed SCM proxy card in the enclosed return envelope or by voting by telephone or via the Internet following the instructions on your proxy card. Please provide your proxy instructions only once, unless you are revoking a previously delivered proxy instruction, and as soon as possible so that your shares can be voted at the SCM special meeting.

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### O. What do Hirsch shareholders need to do now?

**A.** Hirsch urges its shareholders to read this joint proxy statement/information statement and prospectus carefully, including its annexes, and to consider how the Merger affects them. If you are a shareholder of Hirsch, you are further urged to provide your proxy instructions by mailing your Hirsch signed proxy in the enclosed return envelope. Please provide your proxy instructions only once, unless you are revoking a previously delivered proxy instruction, and as soon as possible so that your shares can be voted at the Hirsch special meeting.

# About the SCM special meeting and the Hirsch special meeting

# Q. When and where is the SCM special meeting of stockholders?

**A.** The SCM special meeting will be held at SCM s U.S. office, located at 41740 Christy Street, Fremont, California 94538, at 1:00 p.m., local time, on March 23, 2009. All SCM stockholders as of the record date, or their duly appointed proxies, may attend the SCM special meeting.

### Q. When and where is the Hirsch special meeting of shareholders?

**A.** The Hirsch special meeting will be held at Hirsch's corporate headquarters located at 1900 Carnegie Avenue, Santa Ana, California 92705, at 7:30 p.m., local time, on March 11, 2009. Subject to space availability, all Hirsch shareholders as of the record date, or their duly appointed proxies, may attend the Hirsch special meeting. Since seating may be limited, admission to the Hirsch special meeting will be on a first-come, first-served basis.

### Q. Who can attend and vote at the SCM special meeting of stockholders?

A. Only holders of record of SCM common stock at the close of business on February 11, 2009 (the SCM record date ), are entitled to notice of, and to vote at, the SCM special meeting. As of the SCM record date, there were 15,743,515 shares of SCM common stock outstanding and entitled to vote at the SCM special meeting, held by approximately 55 holders of record. Each holder of SCM common stock is entitled to one vote for each share of SCM common stock owned as of the SCM record date.

### Q. Who can attend and vote at the Hirsch special meeting of shareholders?

**A.** Only holders of record of Hirsch stock at the close of business on February 10, 2009 (the Hirsch record date ), are entitled to notice of and to vote at the Hirsch special meeting. As of the Hirsch record date, there were 4,705,735 shares of Hirsch stock outstanding and entitled to vote at the Hirsch special meeting, held by approximately 315 holders of record. Each holder of Hirsch stock is entitled to one vote for each share of Hirsch stock owned as of the Hirsch record date.

# Q. What happens if I do not return a proxy card or otherwise provide proxy instructions, as applicable?

**A.** If you are a SCM stockholder, the failure to return your proxy card or otherwise provide proxy instructions or vote your shares in person will result in your shares not being counted for purposes of determining whether a quorum is present at the SCM special meeting. In the event that a quorum is not reached or the necessary votes are not received, the SCM special meeting will have to be adjourned to provide more time to obtain a quorum and the necessary votes.

If you are a Hirsch shareholder, the failure to return your proxy or otherwise provide proxy instructions or vote your shares in person will have the same effect as voting against Hirsch Proposal No. 1 and your shares will not be counted for purposes of determining whether a quorum is present at the Hirsch special meeting. In the event that a quorum is not reached or the necessary votes are not received, the Hirsch special meeting will have to be adjourned and recalled for another vote.

## Q. May I vote in person at the SCM special meeting of stockholders?

**A.** If your shares of SCM common stock are registered directly in your name with the SCM transfer agent, then you are considered to be the stockholder of record with respect to those shares, and the proxy materials and SCM proxy card are being sent directly to you by SCM. If you are a SCM stockholder of record, you may attend the

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SCM special meeting and vote your shares in person. However, even if you plan to attend the SCM special meeting in person, SCM requests that you sign and return the enclosed SCM proxy card or vote your shares by telephone or via the Internet to ensure that your shares will be represented at the SCM special meeting, if you are unable to attend. If your shares of SCM common stock are held in a brokerage account or by another nominee, then you are considered the beneficial owner of shares held in street name, and the proxy materials are being forwarded to you by your broker or other nominee together with a voting instruction card to return to your broker or other nominee to direct them to vote on your behalf. As the beneficial owner, you are also invited to attend the SCM special meeting. Because a beneficial owner is not the stockholder of record, however, you may not vote these shares in person at the SCM special meeting unless you obtain a proxy from the broker, trustee or nominee that holds your shares, giving you the right to vote the shares at the meeting.

# Q. May I vote in person at the Hirsch special meeting of shareholders?

**A.** If your shares of Hirsch common stock are registered directly in your name with Hirsch, then you are considered to be the shareholder of record with respect to those shares, and the proxy materials and Hirsch proxy are being sent directly to you by Hirsch. If you are a Hirsch shareholder of record, you may attend the Hirsch special meeting and vote your shares in person. However, even if you plan to attend the Hirsch special meeting in person, Hirsch requests that you sign and return the enclosed proxy to ensure that your shares will be represented at the Hirsch special meeting.

# Q. If my shares are held in street name by my broker, will my broker vote my shares for me?

**A.** Unless your broker has discretionary authority to vote on certain matters, your broker will not be able to vote your shares of SCM or Hirsch stock without instructions from you. Brokers are not expected to have discretionary authority to vote for the SCM or Hirsch proposals, respectively. Therefore, in order to make sure that your vote is counted, you should instruct your broker to vote your shares following the procedures provided by your broker.

### Q. May I change my vote after I have submitted a proxy or provided proxy instructions?

A. SCM stockholders of record may change their vote at any time before their proxy is voted at the SCM special meeting in either of the following manners: First, a stockholder of record of SCM can send a written notice to the Secretary of SCM stating that he or she would like to revoke his or her prior proxy submission. Second, a stockholder of record of SCM can attend the SCM special meeting and vote in person. Attendance alone will not revoke a proxy. If a SCM stockholder of record or a stockholder who owns SCM shares in street name has instructed a broker to vote his or her shares of SCM common stock, the stockholder must follow directions received from his or her broker to change those instructions.

Hirsch shareholders of record, other than those Hirsch shareholders who have executed voting agreements, may change their vote at any time before their proxy is voted at the Hirsch special meeting in either of the following manners: First, a shareholder of record of Hirsch can send a written notice to the Secretary of Hirsch stating that he or she would like to revoke his or her proxy. Second, a shareholder of record of Hirsch can attend the Hirsch special meeting and vote in person. Attendance alone will not revoke a proxy.

# Q. What should a SCM stockholder do if he or she receives more than one set of voting materials?

**A.** As a SCM stockholder, you may receive more than one set of voting materials, including multiple copies of this joint proxy statement/information statement and prospectus and multiple SCM proxy cards or voting instruction cards. For example, if you hold your SCM shares in more than one brokerage account, you will receive a separate

voting instruction card for each brokerage account in which you hold SCM shares. If you are a holder of record and your SCM shares are registered in more than one name, you will receive more than one proxy card. In addition, if you are a holder of both SCM common stock and Hirsch common stock, you will receive one or more separate proxy cards or voting instruction cards for each company. Please complete, sign, date and return each proxy card and voting instruction card that you receive or otherwise follow the voting instructions set forth in this joint proxy statement/information statement and prospectus in the sections entitled The SCM special meeting of Stockholders and The Hirsch special meeting of Shareholders.

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### Q. What should a Hirsch shareholder do if he or she receives more than one set of voting materials?

**A.** As a Hirsch shareholder, you may receive more than one set of voting materials, including multiple copies of this joint proxy statement/information statement and prospectus and multiple proxy cards or voting instruction cards. For example, if you hold your Hirsch shares in more than one brokerage account, you will receive a separate voting instruction card for each brokerage account in which you hold Hirsch shares. If you are a holder of record and your Hirsch shares are registered in more than one name, you will receive more than one proxy card. In addition, if you are a holder of both SCM common stock and Hirsch common stock, you will receive one or more separate proxy cards or voting instruction cards for each company. Please complete, sign, date and return each proxy card and voting instruction card that you receive or otherwise follow the voting instructions set forth in this joint proxy statement/information statement and prospectus in the sections entitled The SCM special meeting of Stockholders and The Hirsch special meeting of Shareholders.

### Q. Should Hirsch shareholders send in their Hirsch stock or warrant certificates now?

**A.** No. After the Merger is completed, Hirsch shareholders will be sent written instructions for exchanging their Hirsch stock and warrant certificates for the merger consideration. *PLEASE DO NOT SEND IN YOUR HIRSCH SHARE CERTIFICATES NOW OR WITH YOUR HIRSCH PROXY CARD.* 

### Q. Who can help answer my questions?

**A.** If you are a SCM stockholder and would like additional copies, without charge, of this joint proxy statement/information statement and prospectus, or if you have questions about the Merger, including the procedures for voting your shares, you should contact:

In the United States:

SCM Microsystems, Inc. 41740 Christy Street Fremont, CA 94538 +1 510-249-4883 ir@scmmicro.com

In Europe:

SCM Microsystems GmbH Oskar-Messter-Straße 13 85737 Ismaning, Germany +49 89 9595-5220 ir@scmmicro.com

You may also request more information directly from SCM s proxy solicitor, Georgeson, Inc. by sending an email to the following address: scm@georgeson.com.

If you are a Hirsch shareholder, and would like additional copies, without charge, of this proxy statement/information statement and prospectus, or if you have questions about the Merger, including the procedures for voting your shares, you should contact:

Hirsch Electronics Corporation 1900 Carnegie Avenue, Building B Santa Ana, California 92705

Telephone: 949-250-8888 Extension 106

Attn: Secretary

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### **SUMMARY**

This summary highlights selected information from this joint proxy statement/information statement and prospectus. It does not contain all of the information that may be important to you. We encourage you to carefully read this entire joint proxy statement/information statement and prospectus, including annexes, and the other documents to which this joint proxy statement/information statement and prospectus refers, to fully understand the merger proposals to be considered at the SCM special meeting and the Hirsch special meeting.

### **Information About SCM Microsystems and Hirsch Electronics**

SCM Microsystems, Inc.

SCM Microsystems, Inc. 41740 Christy Street Fremont, CA 94538 +1 510-249-4883

SCM Microsystems GmbH Oskar-Messter-Straße 13 85737 Ismaning, Germany +49 89 9595-5220

Founded in 1990 in Munich, Germany, incorporated in Delaware in 1996 and publicly traded on both the NASDAQ Stock Market and the Prime Standard of the Frankfurt Stock Exchange, SCM designs, develops and sells hardware and system solutions that enable people to conveniently and securely access digital content and services. SCM sells its secure digital access products into two market segments: Secure Authentication and Digital Media and Connectivity. SCM s Secure Authentication products enable authentication of individuals for applications such as electronic passports and drivers licenses, electronic healthcare cards, secure logical access to PCs and networks, and physical access to facilities. In the Digital Media and Connectivity market, SCM offers commercial digital media readers that are used in digital photo kiosks to transfer digital content to and from various flash media. SCM sells its products to original equipment manufacturers, government contractors, systems integrators, large enterprises, computer manufacturers, banks, and other financial institutions.

### Hirsch Electronics Corporation

Hirsch Electronics Corporation 1900 Carnegie Avenue, Building B Santa Ana, CA. 92705 949-250-8888

Incorporated in California in 1981, Hirsch Electronics Corporation, a privately-held corporation, designs, engineers, manufactures and markets software and hardware in the security management system/physical access control market. Hirsch s business includes full-featured electronic access control systems and a wide range of products and professional services including enterprise-class security management systems with integrated access control, intrusion detection, badging and video features. Hirsch also buys and resells various security related products, computers, peripherals and accessories. Hirsch sells its products through a dealer/systems integrator distribution channel. Hirsch products are sold in dozens of countries, and the majority of sales are located in the United States. The next most

significant regions for Hirsch s business are Europe and Asia. Hirsch products are sold in every major industry segment, with the highest number of Hirsch sales occurring in market segments requiring a higher-than-average level of security effectiveness, such as government, critical infrastructure, banking, healthcare and education.

# Merger Subs

Deer Acquisition, Inc. is a California corporation and wholly-owned subsidiary of SCM. Merger Sub 1 was formed solely for the purposes of carrying out the Merger and it has not conducted any business operations.

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Hart Acquisition LLC is a Delaware limited liability company and wholly-owned subsidiary of SCM. Merger Sub 2 was formed solely for the purposes of carrying out the Merger and has not conducted any business operations.

### The Merger (see page 53)

Through a two-step merger, Hirsch will become a new Delaware limited liability company and a wholly-owned subsidiary of SCM. The business of Hirsch and SCM will be combined and Merger Sub 1 will merge with and into Hirsch, with Hirsch as the surviving corporation. As soon as reasonably practicable thereafter, Hirsch will merge with and into Merger Sub 2, with Merger Sub 2 as the surviving entity.

In exchange for their shares of Hirsch common stock, Hirsch shareholders will receive \$3.00 cash (without interest and less any applicable withholding taxes), two shares of SCM common stock and a warrant to purchase one share of SCM common stock at an exercise price of \$3.00. Each warrant to purchase Hirsch common stock outstanding and not terminated or exercised immediately prior to the effective time of the Merger will be converted into a warrant to purchase shares of SCM common stock. All options to purchase shares of Hirsch common stock outstanding and unexercised immediately prior to the effective time of the Merger will be terminated and cancelled.

### Reasons for the Merger (see page 56)

## SCM's Reasons for the Merger

In reaching its unanimous decision to approve the Merger, the SCM board of directors considered a number of factors including, among other factors:

the belief of the SCM board of directors that SCM after the Merger will be better positioned to pursue and implement a strategy focused on the concept of convergence, the much anticipated industry trend which combines both the logical and physical methods of access for security systems;

the fact that both companies are strong in the U.S. government sector, but have complementary areas of concentration:

the fact that Hirsch's strength in the U.S. commercial market is complemented by SCM's activities in the enterprise and financial markets in Europe and Asia;

the belief that the Merger would increase SCM s revenues, net income and internal resources and provide greater operational scale and financial solidity; and

the results of SCM s due diligence review of Hirsch s business, finances and operations and its evaluation of Hirsch s management, competitive positions and prospects.

For more information regarding SCM s reasons for approving the Merger, see the section entitled The Merger The SCM Reasons for the Merger.

### Hirsch s Reasons for the Merger

In reaching its unanimous decision to approve the Merger, the Hirsch board of directors considered a number of factors including, among other factors:

the fact that the Merger will allow the Hirsch shareholders to gain an equity interest in SCM, thus providing a vehicle for continued participation by the Hirsch shareholders in the future performance of not only the Surviving Subsidiary, but also of SCM;

the increased liquidity available to Hirsch shareholders through receipt of the cash portion of the consideration and the registered shares of SCM;

the belief of the Hirsch board of directors that the combined company after the Merger will be better positioned to pursue and implement a strategy focused on the concept of convergence, the much anticipated industry trend which combines both the logical and physical methods of access for security systems;

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the likelihood in the judgment of the board of directors of Hirsch that the conditions to be satisfied prior to consummation of the Merger transaction will be satisfied or waived; and

under the terms of the Merger Agreement, another party could make a superior acquisition proposal which could be accepted by the board of directors of Hirsch, and that the termination fee, payable to SCM in such situation, would not be a significant impediment to accepting such proposal.

For more information regarding Hirsch s reasons for approving the Merger, see the section entitled The Merger The Hirsch Reasons for the Merger.

Both SCM and Hirsch believe that the Merger will be in the best interests of their respective stockholders and shareholders. However, achieving these anticipated benefits of the Merger is subject to risk and uncertainty, including those risks discussed in the section entitled Risk Factors.

## Risk Factors (see page 12)

SCM and Hirsch are subject to numerous risks associated with their businesses and their industries. In addition, the Merger, including the possibility that the closing of the Merger may be delayed or not be completed at all, poses a number of unique risks to both SCM stockholders and the Hirsch shareholders, including the following risks:

SCM and Hirsch may not realize all of the anticipated benefits of the transactions;

SCM may pay a higher price for Hirsch common stock if the value of SCM common stock increases, because the value of the SCM common stock issued in connection with the Merger will depend on its market price at the time of the Merger and the exchange ratio for the Hirsch shares of common stock at the closing of the Merger is fixed;

the Merger may not qualify as a reorganization under Section 368 of the Internal Revenue Code, as amended, in which case the Merger may be a fully-taxable transaction to Hirsch shareholders;

provisions of the Merger Agreement may deter alternative business combinations;

Hirsch s current shareholders will own a large percentage of the SCM common stock after consummation of the Merger, and will have significant influence over the outcome of corporate actions requiring stockholder approval; and such shareholders priorities for SCM s business may be different from SCM s or its other stockholders ;

SCM and Hirsch will incur significant transaction and merger-related costs in connection with the Merger;

if SCM or Hirsch has to pay the termination fee, it could negatively affect Hirsch s business operations or SCM s business operations;

the market price of SCM common stock could decline as a result of the large number of shares that will become eligible for sale after consummation of the Merger;

SCM may not have uncovered all the risks associated with the acquisition of Hirsch and a significant liability may be discovered after closing of the Merger, and the Merger Agreement does not provide for SCM s indemnification by the former Hirsch shareholders against any of Hirsch s liabilities, should they arise or

become known after the closing of the Merger;

directors of Hirsch have interests in the transaction that may be different from, or in addition to, the interests of other Hirsch shareholders, which may influence their recommendation and vote;

there has been no public market for the Hirsch common stock and warrants to purchase Hirsch common stock, and the lack of a public market makes it extremely difficult to determine the fair market value of Hirsch; and

if the conditions to the Merger are not met or waived, the Merger will not occur.

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These risks and other risks are discussed in greater detail in the section entitled Risk Factors in this joint proxy statement/information statement and prospectus. SCM and Hirsch encourage SCM stockholders and Hirsch shareholders to read and consider all of these risks carefully.

#### **Market Price And Dividend Information (see page 51)**

The closing sale price per share of SCM common stock as reported on the NASDAQ Stock Market on December 10, 2008, the last full trading day prior to the public announcement of entry into the Merger Agreement was \$1.27, and the closing sale price per share of SCM common stock on February 11, 2009 (the last practicable trading date before the filing of this joint proxy statement/information statement and prospectus) as reported on the NASDAQ Stock Market was \$2.67 per share. Following the consummation of the Merger, SCM s common stock, including the shares of SCM common stock issued in connection with the Merger, are expected to continue to trade on the NASDAQ Stock Market under the symbol SCMM and on the Prime Standard of the Frankfurt Stock Exchange under the symbol SMY.

SCM has never declared nor paid cash dividends on its capital stock. SCM currently intends to retain earnings, if any, to finance the growth and development of its business, and does not expect to pay any cash dividends to its stockholders in the foreseeable future.

There has never been, nor is there expected to be in the future, a public market for Hirsch s ordinary shares. As of February 10, 2009, Hirsch had approximately 315 shareholders of record. Hirsch has never declared or paid any cash dividends on its capital stock, nor does it intend to do so in the foreseeable future.

For more information, see the section entitled Market Price and Dividend Information.

#### **Opinion of the Financial Advisor of SCM (see page 64)**

Avondale Partners, the financial advisor of SCM, delivered a written opinion, dated December 9, 2008, addressed to the board of directors of SCM, to the effect that, as of the date of the opinion and based on and subject to various assumptions, qualifications, and limitations described in the opinion, the consideration to be to be paid by SCM in the Merger was fair, from a financial point of view, to SCM. The full text of this written opinion to the SCM board of directors, which describes, among other things, the assumptions made, procedures followed, factors considered and limitations on the review undertaken, is attached as *Annex E* to this joint proxy statement/information statement and prospectus. Holders of SCM common stock are encouraged to read the opinion carefully in its entirety.

## Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch (see page 70)

Imperial Capital, LLC rendered a written opinion to the board of directors of Hirsch, on December 10, 2008, that, as of that date, and based on and subject to various assumptions, qualifications and limitations set forth in the opinion, the Aggregate Consideration to Non-Insiders (as defined in the opinion) was fair, from a financial point of view, to the holders of Hirsch common stock other than Lawrence W. Midland. The full text of this written opinion to the Hirsch board of directors, which describes, among other things, the assumptions made, procedures followed, factors considered and limitations on the review undertaken, is attached as *Annex F* to this joint proxy statement/information statement and prospectus. Holders of Hirsch common stock are encouraged to read the opinion carefully in its entirety.

#### **Overview of the Merger Agreement**

The Merger Agreement contains the terms and conditions of the proposed combination of the businesses of SCM and Hirsch.

## **Merger Consideration**

At the effective time of the Merger, each share of issued and outstanding Hirsch common stock existing immediately prior to the effective time of the Merger will, without any action on the part of the shareholder thereof, automatically be retired and cease to exist, and be converted into the right to receive \$3.00 cash, without interest and less any applicable withholding taxes, two shares of SCM common stock, and a warrant to purchase one share of SCM common stock at an exercise price of \$3.00; provided that the following shares will not be so converted:

shares owned by SCM or the Merger Subs;

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shares held by Hirsch; and

shares which are held by shareholders properly demanding and perfecting dissenter s rights pursuant to Sections 1300-1313 of the California Corporations Code.

At the effective time, each option to purchase shares of Hirsch common stock outstanding and unexercised immediately prior to the effective time of the Merger will be terminated and cancelled, and neither SCM, the Merger Subs, nor the Surviving Subsidiary will assume or be bound by any obligation with respect to such options.

At the effective time of the Merger, each warrant to purchase shares of Hirsch common stock outstanding and not terminated or exercised immediately prior to the effective time of the Merger will be converted into a warrant to purchase the number of shares of SCM common stock equal to the number of shares of Hirsch common stock that could have been purchased upon the full exercise of such warrant, multiplied by a conversion ratio, rounded down to the nearest whole share. The per share exercise price for each new warrant to purchase SCM common stock issued in exchange for existing warrants to purchase Hirsch common stock will be determined by dividing the per share exercise price of the Hirsch common stock subject to each warrant as in effect immediately prior to the effective time of the Merger by the conversion ratio, and rounding that result up to the nearest cent. As used in this joint proxy statement/information statement and prospectus, the term conversion ratio means the quotient obtained by dividing the aggregate value of the merger consideration per share, by the volume weighted average price of SCM s common stock (as reported on the NASDAQ Stock Market) during the 30 days preceding the day prior to the day of the effective time of the Merger. For a more complete description of the merger consideration, see the section entitled The Merger Agreement Merger Consideration in this joint proxy statement/information statement and prospectus.

The merger consideration and conversion ratio will be appropriately and proportionately adjusted to reflect any stock dividend, subdivision, reclassification, recapitalization, split, combination, or exchange of shares with respect to SCM common stock between the date of the Merger Agreement and the effective time of the Merger.

#### Lock-up Provisions

The Merger Agreement provides that each Hirsch shareholder will be prohibited during the period beginning on the closing date of the Merger and continuing until the six month anniversary of the closing date from, among other restrictions, directly or indirectly, selling any shares of SCM common stock received in the Merger. During the period commencing on the day after the six month anniversary of the closing date and ending the on date of the nine month anniversary of the closing date, a Hirsch shareholder may sell or transfer only up to 50% of the SCM common stock received by such Hirsch shareholder in connection with the Merger.

## No Solicitation

With certain exceptions, Hirsch and SCM agreed that immediately following the execution and delivery of the Merger Agreement, each of the parties and their subsidiaries would cease any and all existing activities, discussions, or negotiations with any person relating to any acquisition proposals. The parties further agreed that until the earlier of the termination of the Merger Agreement and the effective time of the Merger neither Hirsch nor SCM may, nor may any of their respective representatives or affiliates:

solicit, encourage, seek, entertain, support, assist, initiate or participate in any inquiry, negotiations or discussions, or enter into any agreement, with respect to any acquisition proposal;

disclose or furnish any information in connection with an acquisition proposal concerning the business, technologies or properties of either Hirsch or SCM, or any of their respective subsidiaries, or afford access to its properties, technologies, books or records, in connection with an acquisition proposal;

approve, endorse or recommend an acquisition proposal relating to Hirsch or SCM, respectively;

enter into any letter of intent, memorandum of understanding or other contract contemplating or otherwise relating to an acquisition proposal relating to Hirsch or SCM, respectively; or

terminate, amend or waive any rights under any standstill or other similar contract between it or any of its subsidiaries and any person (other than the other party to the Merger Agreement).

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For a more complete discussion of the exclusivity provisions and permitted acquisition proposals, see the sections entitled The Merger Agreement Certain Covenants of both SCM and Hirsch Exclusivity, The Merger Agreement Certain Covenants of both SCM and Hirsch SCM Acquisition Proposals, and The Merger Agreement Certain Covenants of both SCM and Hirsch Hirsch Acquisition Proposals.

#### Conditions to Completion of the Merger

In addition to the requirement of obtaining SCM stockholder approval and Hirsch shareholder approval, each of the other closing conditions set forth in the Merger Agreement must be satisfied or waived by the appropriate party. For a summary of the conditions that need to be satisfied to consummate the Merger, see the section entitled The Merger Agreement Conditions to the Completion of the Merger in this joint proxy statement/information statement and prospectus.

## Termination of the Merger Agreement

It is possible that the Merger and the other transactions contemplated by the Merger Agreement will not be completed. This might happen if, for example, SCM s stockholders do not approve the issuance of the SCM shares and warrants in connection with the Merger, or if Hirsch s shareholders do not approve the Merger or if other conditions to the Merger are not satisfied. Should that occur, neither SCM nor Hirsch will be under any obligation to make or consider any alternative proposal regarding the combination of SCM and Hirsch. For a more complete discussion of the manners in which the Merger Agreement may terminate, see the section entitled The Merger Agreement Termination in this joint proxy statement/information statement and prospectus.

#### Termination Fee

In certain circumstances, SCM or Hirsch may be obligated to pay the other party a termination fee of \$1.5 million, plus an amount equal to all out-of-pocket expenses (excluding the cost of employee time) incurred by the recipient party in connection with the Merger Agreement, the ancillary agreements, and the transactions contemplated thereby. For a more complete discussion of the termination fee, see the section entitled The Merger Agreement Termination in this joint proxy statement/information statement and prospectus.

## **Irrevocable Proxy and Voting Agreement**

As of the record date for the Hirsch special meeting, Hirsch shareholders that owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding shares of Hirsch common stock as of the record date for the Hirsch special meeting, had entered into the irrevocable proxy and voting agreement.

The Hirsch shareholders who are parties to the irrevocable proxy and voting agreement have agreed, solely in their capacity as Hirsch shareholders and among other things, to vote all of their shares of Hirsch common stock in favor of the Merger and the adoption of the Merger Agreement, against any other Hirsch acquisition proposals, against any action or agreement that would reasonably be expected to result in a breach of the Merger Agreement by Hirsch, against any change in a majority of the individuals serving on the Hirsch board of directors as of the date of the signing of the Merger Agreement (subject to certain exceptions), and against any other action or agreement which is intended, or could reasonably be expected to, impede, interfere with, delay, postpone, or materially adversely affect the Merger or any of the other transactions contemplated by the Merger Agreement. The Hirsch shareholders that are parties to the irrevocable proxy and voting agreement also granted SCM an irrevocable proxy to vote their respective Hirsch common stock in accordance with the terms of the irrevocable proxy and voting agreement. A copy of the irrevocable proxy and voting agreement is attached as *Annex B* to this joint proxy statement/information statement and

prospectus.

## Stockholder Agreement (see page 113)

As of the record date for the Hirsch special meeting, Hirsch shareholders that owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding shares of Hirsch common stock as of the record date for the Hirsch special meeting had entered into the stockholder agreement. A

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brief summary of some of the material provisions of the stockholder agreements are included below, and a copy of the stockholder agreement is attached as *Annex C* to this joint proxy statement/information statement and prospectus.

#### Standstill Provision

The stockholder agreement includes a standstill provision whereby the Hirsch shareholders who are parties to the stockholder agreement agreed to a three-year standstill period beginning on the closing date of the Merger. During the standstill period, such parties agreed that, subject to limited circumstances, they would not take certain actions that could be hostile to SCM, including without limitation proposing or entering into any acquisition transaction with a third party with respect to SCM, acquiring shares of SCM common stock that would result in such stockholder holding more than 10% of SCM s outstanding shares, participating in or encouraging the solicitation of proxies with respect to SCM securities or the securities of its subsidiaries, participating in or encouraging the formation of any group which owns, seeks, or offers to acquire beneficial ownership of SCM s voting securities or which seeks to control SCM, or otherwise act alone or in concert with others seeking or offering to control or influence the management of SCM s board of directors or the policies of SCM or its subsidiaries.

#### Lock-Up Agreement

Lawrence W. Midland and his controlled affiliates have agreed to a more restrictive lock-up arrangement than other Hirsch shareholders with respect to the shares of SCM common stock and warrants to purchase shares of SCM common stock issued in connection with the Merger. Specifically, except in limited circumstances, Mr. Midland and his affiliates are prohibited from selling or transferring, or granting or lending or otherwise disposing of, such securities for up to 24 months following the closing date of the Merger. As of the record date for the Hirsch special meeting, Lawrence W. Midland and his controlled affiliates beneficially owned in the aggregate 628,800 shares of Hirsch common stock, representing approximately 13% of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting. For a more complete discussion of the lock-up agreement, see the section entitled Certain Agreements Related to the Merger Stockholder Agreement Lock-Up Agreement.

## Agreement to Vote; Election of Directors

The stockholder agreement includes a provision whereby the Hirsch shareholders who are parties to the stockholder agreement agreed that for a period of three years after the closing date of the Merger, subject to limited circumstances relating to Lawrence W. Midland s status as a director on SCM s board of directors, they will vote all shares of SCM common stock owned by them to elect any director nominee that is recommended by the majority of SCM s board of directors, remove any director if such removal is requested or approved by a majority of SCM s board of directors or the SCM nominating committee, or oppose the removal or any director unless such removal is approved by a majority of SCM s board of directors. The stockholders also granted SCM an irrevocable proxy to vote their respective SCM common stock in accordance with the stockholder agreement.

## Interests of Directors, Executive Officers and Affiliates of SCM and Hirsch (see page 78)

#### Hirsch

In considering the recommendation of the Hirsch board of directors with respect to adopting the Merger Agreement, Hirsch shareholders should be aware that certain members of the Hirsch board of directors and certain executive officers of Hirsch have interests in the Merger that may be different from, or in addition to, interests they may have as Hirsch shareholders. For example:

In connection with the Merger, the executive officers of Hirsch have entered into employment agreements with Hirsch to become effective at the closing of the Merger, including salary, bonus, severance and other benefit provisions. For a more detailed discussion of the employment agreements with the Hirsch executive officers, see the section entitled Certain Agreements Related to the Merger Employment Agreements with Hirsch Executive Officers in this joint proxy statement/information statement and prospectus.

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Lawrence W. Midland, a Hirsch director and the President of Hirsch, will be appointed to the SCM board of directors immediately following the effective time of the Merger.

Upon consummation of the Merger, SCM will issue warrants to purchase shares of SCM common stock to each of Hirsch s outside directors in 2008, with the number of shares subject to the warrants to be determined based on the conversion ratio under the Merger Agreement of warrants to purchase 3,000 shares of Hirsch common stock.

Three current directors of Hirsch hold partnership interests in Secure Keyboards, Ltd. (Keyboards) and/or Secure Networks, Ltd. (Networks), which are parties to a settlement agreement with Hirsch that provides for Hirsch to pay royalties based on Hirsch gross revenues to Secure Keyboards, Ltd. until December 31, 2020 and to Secure Networks, Ltd. until December 31, 2011. To the extent that consummation of the Merger results in an increased in the amount of Hirsch revenues, the amount of royalties payable under the settlement agreement will increase. In connection with the entry into the Merger Agreement, two of the four general partners of Secure Keyboards, Ltd. delivered a letter of understanding to SCM. In addition, the two general partners of Secure Networks, Ltd., delivered a substantially similar letter of understanding to SCM. Each letter of understanding contained certain clarifications of the SCM and Hirsch business relationship and its resulting impact on the companies respective revenue streams and on Keyboards or Networks revenue base, as applicable. For a more detailed discussion of the settlement agreement see the section entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Keyboards and Networks Letters of Understanding in this joint proxy statement/information statement and prospectus.

Hirsch purchased the outstanding shares of capital stock of Hirsch EMEA, Inc., a British Virgin Island corporation, which is now a wholly-owned subsidiary of Hirsch. One of the parties from which Hirsch purchased shares of Hirsch EMEA, Inc. was tSecu, LLC, a Massachusetts limited liability company which is an affiliate of Ayman Ashour, a former director of Hirsch. For a more detailed discussion of the Hirsch EMEA purchase, see the sections entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Hirsch EMEA, Inc. Stock Purchase in this joint proxy statement/information statement and prospectus.

For a period of three years following the effective time of the Merger, and to the extent of insurance coverage, for three additional years, the surviving entity of the Merger will, to the fullest extent permitted by law, indemnify and hold harmless the Hirsch directors and officers serving as of the date of the Merger Agreement; and for a period of six years following the effective time of the Merger, the surviving entity of the Merger will maintain, in effect, a directors and officers liability insurance policy covering the directors and officers of Hirsch, with coverage in amount and scope at least as favorable as the coverage under the existing Hirsch policy at the time the Merger becomes effective up to an aggregate premium for such policy of \$50,000.

As of the record date for the Hirsch special meeting, the directors and executive officers of Hirsch, together with their affiliates, owned in the aggregate approximately 1,021,456 shares of Hirsch common stock, entitling them to exercise approximately 22% of the voting power of the Hirsch common stock at the Hirsch special meeting. Hirsch cannot complete the Merger unless the Merger is approved by the affirmative vote of the holders of a majority of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting.

As of the record date for the Hirsch special meeting, the directors and executive officers of Hirsch, together with their affiliates, held in the aggregate options and warrants to purchase approximately 57,000 shares of Hirsch common stock. These options and warrants and any shares of Hirsch common stock issued upon the exercise thereof between

the record date will not be entitled to vote at the Hirsch special meeting.

## **SCM**

No director or executive officer of SCM since December 31, 2007, nor their affiliates, have any interests in the Merger that differ from, or are in addition to, their interests as SCM stockholders. As of the record date for the SCM special meeting, the directors and executive officers of SCM, together with their affiliates, owned in the aggregate

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approximately 1,683,452 shares of SCM common stock, entitling them to exercise approximately 11% of the voting power of the SCM common stock at the SCM special meeting. SCM cannot complete the Merger unless the issuance of the shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger is approved by the affirmative vote of the holders of a majority of the shares of SCM common stock voting at the SCM special meeting.

In addition, as of the record date for the SCM special meeting, the directors and executive officers of SCM, together with their affiliates, held in the aggregate options to purchase approximately 773,176 shares of SCM common stock. These options and any shares of SCM common stock issued upon the exercise thereof will not be entitled to vote at the SCM special meeting.

## Ownership of SCM Following the Merger (see page 88)

After the Merger, Hirsch will be a wholly-owned subsidiary of SCM, and Hirsch shareholders will no longer have any direct interest in Hirsch, but will have an equity stake in SCM, the new company of Hirsch s operations. Immediately after the Merger, existing SCM stockholders are expected to own approximately 63% of the outstanding shares of SCM common stock and the former Hirsch shareholders are expected to own approximately 37% of the outstanding shares of SCM common stock. For a more complete discussion of ownership of SCM after the Merger, see the section entitled The Merger Ownership of SCM Following the Merger.

#### Material U.S. Federal Income Tax Consequences of the Merger (see page 89)

SCM and Hirsch have structured the Merger with the intent that it qualify as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended, and it is a closing condition to the Merger that the parties receive an opinion of counsel regarding such qualification. If the Merger qualifies as such a reorganization, Hirsch shareholders will recognize taxable income as a result of the Merger equal to the lesser of (i) the amount of cash received and (ii) the total gain realized on the transaction. If the Merger qualifies as such a reorganization, Hirsch warrant holders will not be subject to tax as a result of the Merger. The qualification of the Merger as a reorganization depends on numerous factors including whether Hirsch shareholders will receive a sufficient amount of SCM common stock to satisfy the continuity of interest test applicable to reorganizations under Section 368 of the Internal Revenue Code of 1986, as amended. Whether the Merger meets that test depends in large part on the value of the SCM stock issued to Hirsch shareholders as compared to the value of all consideration (i.e., cash, stock and warrants) issued to Hirsch shareholders. If, however, the Internal Revenue Service were to challenge the valuation and successfully contend that the Merger failed to qualify as a reorganization, the Merger would be a fully taxable transaction to Hirsch shareholders and Hirsch warrant holders. In such case, Hirsch shareholders and Hirsch warrant holders would recognize gain or loss measured by the difference between the value of all consideration received by them in the Merger and their tax basis in the Hirsch common stock and warrants, as the case may be, surrendered in the Merger. SCM stockholders will not recognize gain or loss as a result of the Merger, whether or not the Merger qualifies as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended. Neither SCM nor Hirsch will recognize gain or loss as a result of the Merger, except for any gain that might arise if SCM pays cash or property to Hirsch in connection with these transactions and such cash or property is not distributed to Hirsch shareholders. SCM does not expect any such gain to be material.

The second-step merger is intended to be treated, along with the first merger, as one integrated transaction for U.S. federal income tax purposes, and SCM and Hirsch do not expect any further tax consequences to the SCM stockholders or the Hirsch shareholders, other than those described above.

Tax matters are very complicated, and the tax consequences of the Merger to a particular Hirsch shareholder or warrant holder will depend in part on such shareholder s or warrant holder s circumstances and jurisdiction.

Accordingly, Hirsch shareholders and warrant holders should consult their tax advisors for a full understanding of the tax consequences of the Merger, including the applicability and effect of federal, state, local and foreign income and other tax laws. For additional discussion of the tax treatment of the Merger, see the section entitled Material United States Income Tax Consequences of the Merger in this joint proxy statement/information statement and prospectus.

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## Regulatory Approvals (see page 203)

In the United States, SCM must comply with applicable federal and state securities laws and the rules and regulations of the NASDAQ Global Market in connection with the issuance of shares of SCM common stock and warrants to purchase shares of SCM common stock, and the filing of this joint proxy statement/information statement and prospectus with the SEC. In Germany SCM must comply with the applicable laws and regulations related to the issuance of shares of SCM common stock and the filing of a prospectus with the Frankfurt Stock Exchange.

#### NASDAQ Stock Market Listing (see page 87)

Prior to consummation of the Merger, SCM intends to cause all shares of SCM common stock to be issued in connection with the Merger and all shares of SCM common stock to be issued upon exercise of the warrants to purchase shares of SCM common stock to be approved for listing (subject to notice of issuance) on the NASDAQ Stock Market and the Prime Standard of the Frankfurt Stock Exchange as of the effective time of the Merger, including filing any required additional listing applications or notices with the NASDAQ Stock Market pursuant to NASDAQ Stock Market LLC rules.

## **Anticipated Accounting Treatment (see page 88)**

SCM will account for the acquisition of Hirsch as a purchase of the business, which means that the assets and liabilities of Hirsch will be recorded at their fair value and the results of operations of Hirsch will be included in SCM s results from and after the effective time of the Merger, in accordance with Financial Accounting Standard No. 141 (revised 2007), *Business Combinations*.

#### **Appraisal Rights and Dissenters** Rights (see page 42)

SCM stockholders are not entitled to appraisal rights in connection with the Merger under Delaware General Corporation Law. Hirsch shareholders are entitled to appraisal rights in connection with the Merger under California law. For more information about such rights, see the provisions of Sections 1300 through 1313 of Chapter 13 of the California Corporations Code, attached hereto as *Annex O*, and the section entitled The Merger Appraisal Rights and Dissenters Rights in this joint proxy statement/information statement and prospectus.

Failure to follow precisely any of the statutory procedures set forth in *Annex O* may result in the loss or waiver of dissenters—rights under California law.

## SCM Microsystems Director and Executive Officer Compensation (see page 174)

SCM currently anticipates that Werner Koepf, Dr. Hagen Hultzsch, Steven Humphreys, Dr. Hans Liebler, Felix Marx, Lawrence W. Midland, Stephan Rohaly, and Simon Turner will serve as its board of directors following completion of the Merger. For a complete discussion of the expected board of directors following the Merger, compensation of directors, and compensation of executives, see the section entitled SCM Microsystems Director and Executive Officer Compensation.

#### Comparison of Stockholder Rights (see page 198)

The rights of Hirsch shareholders are currently governed by the California Corporations Code, Hirsch s articles of incorporation, as amended, and the bylaws of Hirsch. The rights of SCM stockholders are currently governed by the

Delaware General Corporation Law, the Fourth Amended and Restated Certificate of Incorporation of SCM, and the bylaws of SCM. If the Merger is completed, Hirsch shareholders will become stockholders of SCM, and their rights will be governed by the Delaware General Corporation Law, and the certificate of incorporation of SCM and bylaws of SCM. The rights of Hirsch shareholders contained in the articles of incorporation and bylaws of Hirsch differ from the rights of SCM stockholders under the certificate of incorporation of SCM and bylaws of SCM, as more fully described under the section entitled Comparison of SCM Microsystems

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Stockholders and Hirsch Electronics Shareholders Rights and Corporate Governance Matters in this joint proxy statement/information statement and prospectus.

## The SCM Special Meeting Of Stockholders (see page 207)

The SCM special meeting will be held at SCM s United States office, located at 41740 Christy Street, Fremont, California 94538, at 1:00 p.m., local time, on March 23, 2009. Only holders of record of SCM common stock at the close of business on February 11, 2009 (the SCM record date) are entitled to notice of, attendance at and to vote at, the SCM special meeting. As of the record date for the SCM special meeting, there were 15,743,515 shares of SCM common stock outstanding and entitled to vote at the SCM special meeting, held by approximately 55 holders of record. Each holder of SCM common stock is entitled to one vote for each share of SCM common stock owned as of the SCM record date.

There are two proposals at the SCM special meeting. The first proposal at the SCM special meeting is a proposal to approve the issuance of new shares of SCM common stock, par value \$0.001 per share, and warrants to purchase shares of SCM common stock, to securityholders of Hirsch, in connection with Merger. The second proposal at the SCM special meeting is a proposal to consider and vote upon an adjournment of the SCM special meeting, if necessary, to solicit additional proxies if there are not sufficient votes in favor of the first proposal described immediately above. If you are a SCM stockholder and fail to return your proxy card or otherwise provide proxy instructions or vote your shares in person will result in your shares not being counted for purposes of determining whether a quorum is present at the SCM special meeting. In the event that a quorum is not reached or the necessary votes are not received, the SCM special meeting will have to be adjourned and recalled to obtain a quorum and the necessary votes.

## The Hirsch Special Meeting Of Shareholders (see page 211)

The Hirsch special meeting will be held at Hirsch s Corporate Headquarters, 1900 Carnegie Avenue, Building B, Santa Ana, California 92705, at 7:30 p.m., local time, on March 11, 2009. Only holders of record of Hirsch stock at the close of business on February 10, 2009 are entitled to notice of, attendance at and to vote at the Hirsch special meeting. As of the record date for the Hirsch special meeting, there were 4,705,735 shares of Hirsch stock outstanding and entitled to vote at the Hirsch special meeting, held by approximately 315 holders of record. Each holder of Hirsch stock is entitled to one vote for each share of Hirsch stock owned as of the Hirsch record date.

There are two proposals at the Hirsch special meeting. The first proposal at the Hirsch special meeting is a proposal to adopt the Merger Agreement. The second proposal at the Hirsch special meeting is a proposal to consider and vote upon an adjournment of the Hirsch special meeting, if necessary, if a quorum is present, to solicit additional proxies if there are not sufficient votes in favor of the proposal described immediately above to satisfy each of the conditions to closing concerning the vote set forth in the Merger Agreement. If you are a Hirsch shareholder, the failure to return your proxy or otherwise provide proxy instructions or vote your shares in person will have the same effect as voting against Hirsch Proposal No. 1 and your shares will not be counted for purposes of determining whether a quorum is present at the Hirsch special meeting. In the event that a quorum is not reached or the necessary votes are not received, the Hirsch special meeting will have to be adjourned and recalled for another vote.

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#### RISK FACTORS

The Merger involves risks for SCM stockholders and Hirsch shareholders. SCM stockholders will be choosing to permit significant dilution of their percentage ownership of SCM by voting in favor of the issuance of additional shares of SCM Common Stock and warrants to purchase shares of SCM common stock in order to complete the Merger. Hirsch shareholders will be choosing to no longer control 100% of Hirsch and to become stockholders of SCM by voting in favor of the Merger. In addition to the risks that their respective businesses currently face, after the Merger, SCM and the Surviving Subsidiary will be faced with a market environment that cannot be predicted and that involves significant risks, many of which will be beyond their control. These risk factors are not intended to represent a complete list of the general or specific risk factors that may affect SCM, Hirsch and the combined business, and these risk factors may not be exhaustive. You should carefully consider the risks described below and the other information contained in this joint proxy statement/information statement and prospectus, including the matters addressed in the section entitled Cautionary Statement Concerning Forward-Looking Statements, before deciding how to vote your shares of common stock.

## Risks Relating to the Merger

## SCM and Hirsch may not realize all of the anticipated benefits of the transactions.

To be successful after the Merger, SCM and Hirsch will need to combine and integrate the businesses and operations of their separate companies. The combination of two independent companies is a complex, costly and time-consuming process. As a result, after the Merger, the combined company will be required to devote significant management attention and resources to integrating the diverse business practices and operations of SCM and Hirsch. The integration process may divert the attention of the combined company s executive officers and management from day-to-day operations and disrupt the business of either or both of the companies and, if implemented ineffectively, preclude realization of the full benefits of the transaction expected by SCM and Hirsch. SCM has not recently completed a merger or acquisition comparable in size or scope to the transaction. The failure of the combined company, after the Merger, to meet the challenges involved in successfully integrating the operations of SCM and Hirsch or otherwise to realize any of the anticipated benefits of the Merger could cause an interruption of, or a loss of momentum in, the activities of the combined company and could adversely affect its results of operations. In addition, the overall integration of the two companies may result in unanticipated problems, expenses, liabilities, competitive responses and loss of customer relationships, and may cause SCM s stock price to decline. The difficulties of combining the operations of the companies include, among others:

maintaining employee morale and retaining key employees;

preserving important strategic and customer relationships;

the diversion of management s attention from ongoing business concerns;

coordinating geographically separate organizations;

unanticipated issues in integrating information, communications and other systems;

coordinating marketing functions;

consolidating corporate and administrative infrastructures and eliminating duplicative operations; and

integrating the cultures of SCM and Hirsch.

In addition, even if the businesses and operations of SCM and Hirsch are integrated successfully, the combined company may not fully realize the expected benefits of the Merger, including sales or growth opportunities that were anticipated, within the intended time frame, or at all. Further, because the businesses of SCM and Hirsch differ, the results of operations of the combined company and the market price of SCM common stock after the Merger may be affected by factors different from those existing prior to the Merger and may suffer as a result of the Merger. As a result, SCM and Hirsch cannot assure you that the combination of the businesses and operations of SCM with Hirsch will result in the realization of the full benefits anticipated from the Merger.

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#### Provisions of the Merger Agreement may deter alternative business combinations.

Restrictions in the Merger Agreement prohibit, in certain contexts, SCM and Hirsch from soliciting any acquisition proposal or offer for a merger or business combination with any other party, including a proposal that could be advantageous to the stockholders of SCM or shareholders of Hirsch when compared to the terms and conditions of the Merger described in this joint proxy statement/information statement and prospectus. In addition, if the Merger Agreement is terminated under certain specified circumstances relating to effecting a business combination with a different party, SCM or Hirsch may be required to pay the other a termination fee of \$1.5 million, plus an amount equal to all out-of-pocket expenses (excluding the cost of employee time) incurred by the recipient party in connection with the Merger Agreement, the ancillary agreements, and the transactions contemplated thereby. These provisions may deter third parties from proposing or pursuing alternative business combinations that could result in greater value to SCM stockholders or Hirsch shareholders than the Merger.

There has been no public market for the Hirsch common stock and warrants to purchase Hirsch common stock, and the lack of a public market makes it extremely difficult to determine the fair market value of Hirsch.

The outstanding capital stock of Hirsch is privately held and is not traded in any public market. The lack of a public market makes it extremely difficult to determine the fair market value of Hirsch. The number of shares of SCM common stock and warrants to purchase SCM common stock to be issued to Hirsch shareholders was determined based on negotiations between the parties, and it may not be indicative of the price of the Hirsch common stock and warrants to purchase Hirsch common stock may have traded at if they were traded in a public market.

The amount of merger consideration is fixed and not subject to adjustment based on the market price of SCM common stock.

The merger consideration to be received by the holders of the shares of Hirsch common stock in the Merger includes shares of SCM common stock and warrants to purchase shares of SCM common stock. The Merger Agreement does not include an exchange ratio or adjustment mechanism based on the market price of SCM common stock for the determination of the amount of merger consideration that will be paid.

The value of the SCM common stock issued in the Merger will depend on its market price at the time of the Merger, as the exchange ratio for the Hirsch shares of common stock at the closing of the Merger is fixed.

Pursuant to the Merger Agreement, the exchange ratio used to determine the number of shares of SCM s common stock that Hirsch shareholders will receive is unaffected by the share price of SCM s common stock, as reflected on the NASDAQ Stock Market. Increases in the value of SCM common stock will result in a higher price being paid by SCM for Hirsch common stock and more value received by Hirsch shareholders in the Merger. Pursuant to the Merger Agreement, SCM will not have the right to terminate or renegotiate the Merger Agreement or to re-solicit proxies as a result of any increase in the value of SCM s outstanding common stock.

SCM common stock has historically traded at a very low volume. If substantial amounts of SCM common stock begin to trade on the open market following the end of the lock-up period, the price of SCM common stock may be materially and adversely affected.

If the current Hirsch shareholders sell, or it is perceived that they will sell, substantial amounts of SCM common stock in the public market after the lock-up lapses, the trading price of SCM common stock could be materially and adversely affected.

The market price of SCM common stock could decline as a result of the large number of shares that will become eligible for sale after consummation of the Merger.

If the Merger is consummated, the new shares of SCM common stock issued as merger consideration will become saleable beginning six months after the closing of the Merger and the warrants to purchases shares of SCM common stock will be exercisable for two years following the third anniversary of the effective time of the Merger. Consequently, after such periods, a substantial number of additional shares of SCM common stock will be eligible

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for resale in the public market. Current stockholders of SCM and former shareholders of Hirsch may not wish to continue to invest in the operations of the combined company after the Merger, or for other reasons, may wish to dispose of some or all of their interests in SCM after the Merger. Sales of substantial numbers of shares of both the newly issued and the existing SCM common stock in the public market following the Merger could adversely affect the market price of such shares.

The issuance of shares of SCM common stock to Hirsch shareholders in connection with the Merger will substantially reduce the percentage ownership of current SCM stockholders.

If the transaction is completed, SCM and Hirsch expect that, based on shares of Hirsch common stock outstanding as of February 10, 2009, and assuming no options or warrants to purchase shares of Hirsch common stock are exercised prior to close, SCM will pay, in the aggregate, approximately \$14.1 million in cash and issue approximately 9,411,470 shares of SCM common stock, and warrants to purchase an additional 4,705,735 shares of SCM common stock, as consideration for the outstanding shares of Hirsch common stock. Following the Merger, current holders of Hirsch stock are expected to own approximately 37% of the shares of SCM common stock outstanding after the Merger and current holders of SCM stock are expected to own approximately 63% of the shares of SCM common stock outstanding after the Merger. SCM stockholders will continue to own their existing shares of SCM common stock, which will not be affected by the Merger, other than by the dilution resulting from the issuance of the merger consideration described above. In addition, based on the number of warrants to purchase shares of Hirsch common stock outstanding as of February 10, 2009 and excluding the warrants to be issued by SCM to Hirsch directors for service in 2008, SCM estimates that it will issue warrants to purchase an additional 164,618 shares of SCM common stock to the holders of Hirsch warrants to purchase Hirsch common stock, in connection with the Merger. Additionally, if all of the existing options and warrants to purchase shares of Hirsch common stock outstanding as of February 10, 2009 were exercised prior to the effective time of the Merger, SCM estimates that it will issue up to an additional \$375,000 in cash, 250,000 shares of SCM common stock and warrants to purchase 125,000 shares of SCM common stock to current holders of Hirsch options as merger consideration. The issuance of the shares of SCM common stock and warrants to purchase SCM common stock described above will cause a significant reduction in the relative percentage interests of current SCM stockholders in earnings, voting, and liquidation, book and market value.

Hirsch s current shareholders will own a large percentage of the SCM common stock after consummation of the Merger, and will have significant influence over the outcome of corporate actions requiring stockholder approval; such shareholders priorities for SCM s business may be different from SCM s or its other stockholders.

After completion of the Merger, the former Hirsch shareholders will beneficially own approximately 37% of the outstanding SCM common stock and the current SCM stockholders will beneficially own approximately 63% of the SCM common stock. Accordingly, such former Hirsch shareholders will be able to significantly influence the outcome of any corporate transaction or other matter submitted to the SCM stockholders for approval, including the election of directors, any merger, consolidation or sale of all or substantially all of SCM s assets or any other significant corporate transaction, such that such former shareholders of Hirsch could delay or prevent a change of control of SCM, even if such a change of control would benefit SCM s other stockholders. The interests of such former Hirsch shareholders may differ from the interests of other stockholders.

## Hirsch shareholders will no longer exercise 100% control over Hirsch.

The Hirsch shareholders currently own and control 100% of Hirsch. Upon the closing of the Merger, Hirsch shareholders will become SCM stockholders and, consequently, will no longer control Hirsch. Hirsch will be transformed into a wholly-owned subsidiary of SCM and will be controlled by SCM. The former Hirsch shareholders will own 37% of the outstanding SCM common stock after the Merger.

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The shares of SCM common stock to be received by Hirsch shareholders as a result of the Merger will have different rights from the shares of Hirsch common stock.

Upon completion of the Merger, Hirsch shareholders will become SCM stockholders and their rights as stockholders will be governed by SCM s certificate of incorporation and SCM s bylaws and Delaware law. The rights associated with Hirsch common stock are different from the rights associated with SCM common stock. Furthermore, the rights of SCM stockholders are governed by Delaware law, rather than California law. Delaware law differs from California law, including, among other things, the laws regarding appraisal rights and shareholder voting requirements. After the Merger, Hirsch shareholders will become SCM stockholders and will have rights that are different from those they have now as Hirsch shareholders. See the section entitled Comparison of Stockholders Rights and Corporate Governance Matters for a discussion of the different rights associated with SCM common stock and Hirsch common stock.

The SCM warrants to be issued in connection with the Merger will have limited transferability and will only be exercisable for a period of two years following the third anniversary of the closing.

The warrants to purchase shares of SCM common stock to be issued in connection with the Merger will not be freely transferable and will not be listed on the NASDAQ Stock Market or otherwise publicly traded. Further, the warrants cannot be exercised for a period of three years following the closing of the Merger and only have a five year term. There is no guarantee that the warrants will be in-the-money at any point during the two-year period of exercisability beginning on the third anniversary of the closing of the Merger. Consequently, the Hirsch shareholders will have to bear the economic risk of holding the warrants to purchase shares of SCM common stock during the three year period following the closing of the Merger.

The shares of SCM common stock issuable upon the exercise of the warrants to purchase SCM common stock in connection with the Merger will not be registered on the registration statement on Form S-4 of which this joint proxy statement/information statement is a part; if SCM is unable to comply with any applicable registration requirements prior to the time of exercise, SCM may not issue such shares.

The shares of SCM common stock issuable upon the exercise of the warrants to purchase SCM common stock in connection with the Merger will not be registered on the registration statement on Form S-4 of which this joint proxy statement/information statement is a part. Although SCM intends to comply with any applicable securities regulations and registration requirements for any such issuance prior to the time the warrants become exercisable according to their terms, if for any reason required registration is not available or effective, SCM will not be able to issue the shares of common stock upon any attempted exercise of warrants, until such time as applicable registration requirements are complied with or an exception therefrom is available.

## Hirsch shareholders will bear the economic risk of holding SCM shares during the lock-up period.

The shares of SCM common stock to be issued to Hirsch shareholders in connection with the Merger will be subject to a lock-up that prohibits Hirsch shareholders from, among other restrictions, selling, offering to sell, pledging, granting any option, right or warrant for the sale, lending or otherwise disposing of or transferring any shares of SCM common stock received in connection with the Merger. Other than with respect to Lawrence W. Midland and his controlled affiliates, who have a longer lock-up under the stockholder agreement, this lock-up is effective for six months from the closing date for all of the shares of SCM common stock issued to Hirsch shareholders in connection with the Merger and is effective for nine months from the closing date for 50% of the shares. Consequently, the Hirsch shareholders will have to bear the economic risk of holding the shares of SCM common stock during the period of the lock-up.

Standstill agreements may delay or prevent a change in the management or acquisition of SCM after the Merger.

Several Hirsch shareholders, including certain members of Hirsch s board of directors, management and/or their respective affiliates, will be subject to a three-year standstill period to begin on the closing date of the Merger. During the standstill period, such parties agreed that, subject to limited circumstances, they would not take

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certain actions with respect to SCM and SCM common stock including, for example, proposing or entering into any acquisition transaction with a third party with respect to SCM, acquiring shares of SCM common stock that would result in such stockholder holding more than 10% of SCM s outstanding shares, or participating in the solicitation of proxies with respect to SCM securities or the securities of its subsidiaries. After the Merger, these agreements may delay or prevent a change in management of SCM and/or a later acquisition of SCM. These commitments may not be in the best interests of the other Hirsch shareholders.

The conditions to closing of the Merger may be waived by SCM or Hirsch without re-soliciting SCM stockholder or Hirsch shareholder approval of the Merger Agreement.

The Merger is subject to the satisfaction of the closing conditions set forth in the Merger Agreement. These conditions may be waived by SCM or Hirsch, subject to the agreement of the other party in specific cases. See The Merger Agreement Conditions to Completion of the Merger. In the event of a waiver of any condition, SCM and Hirsch will not be required to re-solicited the SCM stockholders or Hirsch shareholders, and may complete the transaction without seeking further stockholder or shareholder approval.

#### The date on which the Merger will close is uncertain.

The date on which the Merger will close depends on the satisfaction of the closing conditions set forth in the Merger Agreement, or the waiver of those conditions by the parties thereto. While SCM and Hirsch expect to complete the Merger in the first half of 2009, the completion date of the Merger might be later than expected because of unforeseen events.

If NASDAQ determines that the Merger will result in a change of control of SCM, SCM will be required to submit an initial listing application and meet all initial NASDAQ Stock Market inclusion criteria.

In connection with the proposed Merger, NASDAQ will review the terms and anticipated effect of the Merger to determine if a change of control will be deemed to occur under its rules. If NASDAQ determines that the Merger will result in a change of control of SCM, SCM will be required to submit an initial listing application and meet all initial NASDAQ Stock Market inclusion criteria as set forth in the Marketplace Rules of the NASDAQ Stock Market, and pay all applicable fees, before consummation of the Merger. If SCM and Hirsch are required to submit an initial listing application, NASDAQ s review of such application may take up to six to eight weeks, which could cause a delay in the Merger s consummation. There is also a risk that NASDAQ may not approve the initial listing application without substantial revision or delay, or at all.

#### If the conditions to the Merger are not met or waived, the Merger will not occur.

Even if the Merger is approved by the stockholders of SCM and the shareholders of Hirsch, specified conditions must be satisfied or waived to complete the Merger. These conditions are described in the section entitled. The Merger Agreement. Conditions to the Completion of the Merger of the joint proxy statement/information statement and prospectus and in the Merger Agreement attached hereto as *Annex A*. SCM and Hirsch cannot assure you that all of the conditions will be satisfied. If the conditions are not satisfied or waived, the Merger will not occur or will be delayed, which would result in the loss of some or all of the expected benefits of the Merger.

If the two remaining general partners of Secure Keyboards, Ltd. who are not currently a party to the letter of understanding do not consent to become a party to and be bound by the letter of understanding or consent to the Merger, a condition to SCM s obligation to close the merger will not have been satisfied.

In connection with the signing of the Merger Agreement, Robert J. Parsons and Lawrence W. Midland, as two of the four general partners of Secure Keyboards, Ltd. ( Keyboards ) delivered a letter of understanding to SCM, as amended and restated on January 30, 2009. Among other conditions, the obligation of SCM and Merger Subs to complete the Merger is subject to SCM s receipt or waiver of Keyboards consent to the Merger and waiver of any rights to notice pursuant to the terms of the settlement agreement (with such consent executed by each of its four respective general partners), and the consent of each of the other two general partners of Keyboards to become a

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party to and be bound by the letter of understanding delivered to SCM by Robert J. Parsons and Lawrence W. Midland.

On February 9, 2009 and February 11, 2009, counsel representing the two general partners of Keyboards who are not currently a party to the letter of understanding sent communications to SCM and Hirsch objecting to the letter of understanding, and indicating that the two general partners will not sign the letter of understanding. There can be no assurance that any disagreements relating to the letter of understanding or the settlement agreement can be resolved amicably between the parties. If the parties are not able to resolve the matter, a condition to SCM s obligation to close the Merger will not be satisfied and, if SCM decides not to waive this condition, the Merger will not be consummated.

# If the Merger is not consummated, SCM may not be successful in its strategy to grow revenue and become profitable.

One of the components of SCM s growth strategy is to increase its revenues and operational scale through merger and acquisition activity. If the proposed Merger with Hirsch is not consummated, then SCM may not be able to increase its revenues or operational scale as rapidly as it has planned, or at all. If SCM is unable to increase its revenues or its operational scale, it may not be able to fully leverage its global infrastructure, or to pursue its other growth strategies effectively. Additionally, if the Merger is not consummated, then the financial and other resources that SCM has expended on the Merger may not be recoverable.

# Hirsch s business may be negatively affected if the Merger is not consummated and Hirsch remains a stand-alone entity.

If the Merger is not completed for any reason, the consequences could adversely affect Hirsch s business and results of operations, including the following:

Hirsch would not realize the benefits expected from becoming part of SCM, including the potentially enhanced financial and competitive position;

Hirsch may be required to pay SCM a termination fee of \$1.5 million, plus an amount equal to all out-of-pocket expenses (excluding the cost of employee time) incurred by SCM in connection with the Merger Agreement, the ancillary agreements, and the Merger;

some costs related to the transaction, such as legal, accounting and financial advisor fees, must be paid even if the transaction is not completed;

activities relating to the transaction and related uncertainties may divert Hirsch management s attention away from the day-to-day business and cause substantial disruptions among its employees and relationships with customers and business partners, thus detracting from its ability to grow revenue and minimize costs and possibly leading to a loss of revenue and market position that it may not be able to regain if the Merger does not occur; and

Hirsch may be unable to locate another entity to merge with at a later date, or under terms as favorable as those in the Merger Agreement.

The Merger may not qualify as a reorganization, in which case the Merger may be a fully taxable transaction to Hirsch shareholders and warrant holders.

The parties have structured the Merger with the intent that it qualify as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended. If the Merger qualifies as a reorganization, Hirsch shareholders will recognize taxable income equal to the lesser of (i) the amount of cash received or (ii) the total gain on the transaction. However, the qualification of the Merger as a reorganization depends on numerous factors including whether Hirsch shareholders will receive a sufficient amount of SCM common stock to satisfy the continuity of interest test applicable to reorganizations under Section 368 of the Internal Revenue Code of 1986, as amended. Whether the Merger meets that test depends in large part on the value of the SCM common stock issued to Hirsch shareholders as compared to the value of all consideration issued to Hirsch shareholders. Based on an estimated

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valuation, the Merger should satisfy the continuity of interest test. If, however, the Internal Revenue Service were to challenge the valuations in the appraisal and successfully contend that the Merger failed to qualify as a reorganization, the Merger would be a fully taxable transaction to Hirsch shareholders and warrant holders. In such case, Hirsch shareholders and warrant holders would recognize gain or loss measured by the difference between the value of all consideration received by them in the Merger and their tax basis in their Hirsch common stock or warrants, as the case may be, surrendered in the Merger. For additional discussion of the tax treatment of the Merger, see the section entitled Material United States Income Tax Consequences of the Merger in this joint proxy statement/information statement and prospectus.

The SCM financial projections and the Hirsch financial projections are only estimates of future results and there is no assurance that actual results will not be different.

The SCM financial projections created by SCM and the Hirsch financial projections created by Hirsch are only estimates of possible future operating results and not guarantees of future performance. The future operating results of SCM and Hirsch and the combined company will be affected by numerous factors, including those discussed in this Risk Factors—section of this joint proxy statement/information statement and prospectus. SCM stockholders and Hirsch shareholders should not assume that future operating results will conform to either of the SCM financial projections or the Hirsch financial projections. The actual operating results will likely differ from these financial projections.

Directors of Hirsch have interests in the transaction that may be different from, or in addition to, the interests of other Hirsch shareholders, which may influence their recommendation.

In considering the recommendation of Hirsch's board of directors, Hirsch shareholders should be aware that Hirsch's directors and executive officers have interests in the Merger and have arrangements that are different from, or in addition to, those of Hirsch shareholders generally. These interests and arrangements may create potential conflicts of interest. As a result of these interests, directors of Hirsch could be more likely to vote, and recommend to shareholders that they vote, to adopt the Merger Agreement and approve the Merger than if they did not hold these interests, and may have reasons for doing so that are not the same as the interests of other Hirsch shareholders. For a full description of the interests of directors and executive officers of Hirsch in the Merger, see The Merger Interests of Hirsch Directors and Executive Officers in the Merger.

SCM and Hirsch both have incurred and will incur significant expenses as a result of the Merger, which will reduce the amount of capital available to fund the business after the Merger.

SCM and Hirsch have incurred, and will continue to incur, significant expenses related to the Merger. These expenses include investment banking fees, legal fees, accounting fees, and printing and other costs. There may also be unanticipated costs related to the Merger. As a result, the combined company will have less capital available to fund its activities after the Merger.

After the Merger, SCM will continue to incur significant costs as a result of operating as a public company, and its management may be required to devote substantial time to compliance initiatives.

As a public company, SCM currently incurs significant legal, accounting and other expenses. In addition, the Sarbanes-Oxley Act, as well as rules subsequently implemented by the SEC and the NASDAQ Stock Market, have imposed various requirements on public companies, including requiring establishment and maintenance of effective disclosure and financial controls and changes in corporate governance practices. SCM s management and other personnel devote a substantial amount of time and financial resources to these compliance initiatives.

After the Merger, SCM will be subject to all of the same obligations, and bringing Hirsch into compliance with the Sarbanes-Oxley Act will require significant expenditures. Complying with the Sarbanes-Oxley Act will require significant additional expenditures, place additional demands on SCM s management and may divert management s time and attention away from the day-to-day operations of the business. These additional obligations may also require SCM to hire additional personnel after the Merger. Hirsch is currently evaluating its internal controls systems in order to enable SCM to report on, and SCM s independent registered public accounting firm after the Merger to attest to, internal controls, as required by Section 404 of the Sarbanes-Oxley Act. Hirsch cannot be certain

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as to the timing of completion of the evaluation, testing and remediation actions or the impact of the same on the operations of SCM after the Merger. If, after the Merger, SCM fails to staff its accounting and finance function adequately, or maintain internal controls adequate to meet the demands that are placed upon it as a public company, including the requirements of the Sarbanes-Oxley Act, it may be unable to report its financial results accurately or in a timely manner and its business and stock price may suffer. The costs of being a public company, as well as diversion of management s time and attention, may have a material adverse effect on SCM s future business, financial condition and results of operations.

Qualified management, marketing, and sales personnel are difficult to locate, hire and train, and if SCM cannot attract and retain qualified personnel after the Merger, it will harm the ability of the business to grow.

SCM and Hirsch have each grown their businesses through the services of many people. The success of the combined company after the Merger depends, in part, on the continued service of key managerial, marketing and sales personnel. Competition for qualified management, technical, sales and marketing employees is intense. In addition, the personnel policies and practices of SCM and Hirsch may be less compatible than anticipated and some employees might leave the combined company after the Merger and go to work for competitors. SCM cannot assure you that it will be able to attract, retain and integrate employees to develop and continue its business and strategies after the Merger.

Completion of the Merger will require a significant amount of attention from Hirsch management and this diversion of management attention away from ongoing operations could adversely affect ongoing operations and business relationships.

Because completing the Merger requires a substantial amount of attention from Hirsch management, Hirsch management will divert a significant amount of its attention away from the day-to-day operations of the business. As a result, Hirsch s business relationships and ongoing operations may suffer during this period.

After the closing of the Merger, SCM faces risks of disagreements or litigation relating to the settlement agreement and letters of understanding, which may adversely affect SCM s results of operations.

Effective November 14, 1994, Hirsch entered into a settlement agreement with two limited partnerships, Secure Keyboards, Ltd. and Secure Networks, Ltd., pursuant to which Hirsch is obligated to pay a royalty of 4.25% on Hirsch revenues allocated to Secure Keyboards, Ltd. for the period from December 1, 1994 to December 31, 2020, and a royalty of 5.5% on Hirsch revenues allocated to Secure Networks, Ltd. for the period from December 1, 1994 to December 31, 2011. In connection with the entry into the Merger Agreement, on December 10, 2008, Robert J. Parsons and Lawrence W. Midland, as two of the four general partners of Secure Keyboards, Ltd., delivered a letter of understanding to SCM, as amended and restated January 30, 2009. In addition, Robert J. Parsons and Lawrence W. Midland, as the two general partners of Secure Networks, Ltd., delivered a substantially similar letter of understanding to SCM, also amended and restated January 30, 2009. Each letter of understanding contained certain clarifications of the SCM and Hirsch business relationship and its resulting impact on the companies respective revenue streams and on Keyboards or Networks revenue base, as applicable. Despite the letters of understandings attempt to clarify the revenue base subject to the royalty arrangement under the settlement agreement, there is a risk that future disagreements between SCM and Secure Keyboards, Ltd. and Secure Networks, Ltd. regarding the settlement agreement and/or the letters of understanding, including disagreements regarding the revenues subject to the royalty arrangement following the Merger, could result in litigation that may cause material harm to SCM s results of operations. See the sections entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Keyboards and Networks Letters of Understanding, for additional information about these agreements.

If the two remaining general partners of Secure Keyboards, Ltd. who are not currently a party to the letter of understanding do not consent to become a party to and be bound by the letter of understanding or consent to the Merger, and SCM decides to waive this closing condition and consummate the Merger

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without their consent, SCM and Hirsh may face litigation from these other Secure Keyboards, Ltd. general partners.

As discussed above, a condition to SCM s and Merger Subs obligations to complete the Merger is the receipt of Secure Keyboards, Ltd. s (Keyboards) consent to the Merger and waiver of any rights to notice pursuant to the terms of the settlement agreement (with such consent executed by each of its four respective general partners), and the consent of each of the other two general partners of Keyboards to become a party to and be bound by the letter of understanding delivered to SCM by Robert J. Parsons and Lawrence W. Midland. On February 9, 2009 and February 11, 2009, counsel representing the two general partners of Keyboards who are not currently a party to the letter of understanding sent communications to SCM and Hirsch objecting to the letter of understanding, and indicating that the two general partners will not sign the letter of understanding. If the parties are not able to resolve the matter, a condition to SCM s obligation to close the merger will not be satisfied. If SCM decides to waive this closing condition and the Merger is consummated without the consent of the two other general partners of Keyboards, SCM and Hirsch face the risk of litigation being brought by these two general partners including with respect to the amount of royalties to which Keyboards is entitled. There is no guarantee that SCM and Hirsch will prevail in any such litigation and SCM s results of operations may be materially harmed as a result of the litigation, in addition to diverting management s attention away from operations to attend to the litigation.

SCM may not have uncovered all the risks associated with the acquisition of Hirsch and a significant liability may be discovered after closing of the Merger.

There may be risks that SCM failed to discover in the course of performing its due diligence investigations related to the acquisition of Hirsch, which could result in significant liabilities arising after the consummation of the Merger. In connection with the acquisition of Hirsch, SCM will assume all of Hirsch's liabilities, both pre-existing and contingent, as a matter of law upon the exchange of all Hirsch shares of common stock. The Merger Agreement does not provide for SCM indemnification by the former Hirsch shareholders against any of Hirsch's liabilities, should they arise or become known after the closing of the Merger. Furthermore, there is no escrow account or indemnity agreement protecting SCM in the event of any breach of Hirsch's representations and warranties in the Merger Agreement. While SCM tried to minimize risks by conducting due diligence that SCM deemed appropriate under the circumstances, SCM may not have identified all existing or potential risks. Any significant liability that may arise may harm SCM s business, financial condition, results of operations and prospects by requiring SCM to expend significant funds to satisfy such liability.

The representations and warranties contained in the Merger Agreement were made solely for purposes of the contract among SCM, Hirsch, and Merger Subs, and used as a tool for allocating risk among the parties, and therefore they may not accurately characterize the actual state of facts or conditions of SCM or Hirsch.

The representations and warranties contained in the Merger Agreement were made solely for purposes of the contract among SCM, Hirsch, and Merger Subs, and are used for the purpose of allocating risk among the parties, rather than establishing matters of facts. Because the representations and warranties may not accurately characterize the actual state of facts or conditions of SCM or Hirsch, no third party should rely upon the representations and warranties in the Merger Agreement as statements of factual information.

Provisions of the Merger Agreement regarding the payment of a termination fee by SCM to Hirsch or by Hirsch to SCM could negatively affect Hirsch s business operations or SCM s business operations if the Merger Agreement is terminated.

In the event the Merger is terminated by SCM or Hirsch in circumstances that obligate either of SCM or Hirsch, as the case may be, to pay the termination fee of \$1.5 million, plus an amount equal to all out-of-pocket expenses (excluding

the cost of employee time) incurred by either of SCM or Hirsch in connection with the Merger Agreement, the ancillary agreements, and the transactions contemplated thereby to the other party, the results of either of SCM s business operations or Hirsch s business operations, as the case may be, may be adversely impacted.

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SCM s and Hirsch s customers may seek to change the existing business relationship with SCM and Hirsch in reaction to the announcement of the Merger.

In response to the announcement of the Merger, existing or prospective customers of SCM and Hirsch may delay or defer their purchase of products or services or other decisions concerning SCM and Hirsch, or they may seek to change their existing business relationship. Any delay or deferral in product purchase or other decisions by customers could have a material adverse effect on SCM s and Hirsch s respective business, regardless of whether the transaction is ultimately completed.

# Risks Relating to SCM s Business

SCM s business and results of operations are subject to numerous risks, uncertainties and other factors that you should be aware of, some of which are described below. The risks, uncertainties and other factors described in the following risk factors are not the only ones facing SCM. Additional risks, uncertainties and other factors not presently known to SCM or that SCM currently deems immaterial may also impair its business operations. Any of the risks, uncertainties and other factors could have a materially adverse effect on SCM s business, financial condition, results of operations, cash flows or product market share and could cause the trading price of its common stock to decline substantially.

### SCM s stock price has been and is likely to remain volatile.

Over the past few years, the NASDAQ Stock Market and the Prime Standard of the Frankfurt Exchange have experienced significant price and volume fluctuations that have particularly affected the market prices of the stocks of technology companies. Volatility in SCM s stock price on either or both exchanges may result from a number of factors, including, among others:

low volumes of trading activity in SCM s stock, particular in the U.S.;

variations in SCM s or its competitors financial and/or operational results;

the fluctuation in market value of comparable companies in any of SCM s markets;

expected, perceived or announced relationships or transactions with third parties;

comments and forecasts by securities analysts;

trading patterns of SCM s stock on the NASDAQ Stock Market or Prime Standard of the Frankfurt Stock Exchange;

the inclusion or removal of SCM s stock from market indices, such as groups of technology stocks or other indices:

loss of key personnel;

announcements of technological innovations or new products by SCM or its competitors;

announcements of dispositions, organizational restructuring, headcount reductions, litigation or write-off of investments:

litigation developments; and

general market downturns.

In the past, companies that have experienced volatility in the market price of their stock have been the object of securities class action litigation. If SCM were the object of securities class action litigation, it could result in substantial costs and a diversion of SCM s management s attention and resources.

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#### SCM has incurred operating losses and may not achieve profitability.

SCM has a history of losses with an accumulated deficit of \$198.1 million as of September 30, 2008. SCM may not be able to achieve expected results, including any guidance or outlook it may provide from time to time; SCM may continue to incur losses; and it may be unable to achieve or maintain profitability.

#### SCM s quarterly and annual operating results fluctuate.

SCM s quarterly and annual operating results have varied greatly in the past and will likely vary greatly in the future depending upon a number of factors. Many of these factors are beyond its control. SCM s revenues, gross profit and operating results may fluctuate significantly from quarter to quarter due to, among other things:

business and economic conditions overall and in SCM s markets;

the timing and amount of orders SCM receives from its customers that may be tied to budgetary cycles, seasonal demand, product plans or program roll-out schedules;

cancellations or delays of customer product orders, or the loss of a significant customer;

SCM s ability to obtain an adequate supply of components on a timely basis;

poor quality in the supply of SCM s components;

delays in the manufacture of SCM s products;

the absence of significant backlog in SCM s business;

SCM s inventory levels;

SCM s customer and distributor inventory levels and product returns;

competition;

new product announcements or introductions;

SCM s ability to develop, introduce and market new products and product enhancements on a timely basis, if at all;

SCM s ability to successfully market and sell products into new geographic or market segments;

the sales volume, product configuration and mix of products that SCM sells;

technological changes in the markets for SCM s products;

the rate of adoption of industry-wide standards;

reductions in the average selling prices that SCM is able to charge due to competition or other factors;

strategic acquisitions, sales and dispositions;

fluctuations in the value of foreign currencies against the U.S. dollar;

the timing and amount of marketing and research and development expenditures;

loss of key personnel; and

costs related to events such as dispositions, organizational restructuring, headcount reductions, litigation or write-off of investments.

Due to these and other factors, SCM s revenues may decrease from their current levels. Because a majority of its operating expenses are fixed, a small variation in SCM s revenues can cause significant variations in its operational results from quarter to quarter and its operating results may vary significantly in future periods. Therefore, SCM s historical results may not be a reliable indicator of its future performance.

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#### SCM is exposed to credit risk on its accounts receivable. This risk is heightened in times of economic weakness.

SCM distributes its products both through third-party resellers and directly to certain customers. A majority of SCM s outstanding trade receivables are not covered by collateral or credit insurance. SCM may not be able to monitor and limit its exposure to credit risk on its trade and non-trade receivables, and it may not be effective in limiting credit risk and avoiding losses. Additionally, if the global economy and regional economies continue to deteriorate, one or more of SCM s customers could experience a weakened financial condition and SCM could incur a material loss or losses as a result. Beginning in the third quarter of 2008, global economic uncertainty has resulted in a lower level of realization of amounts owed to SCM by some customers.

#### Disruption in the global financial markets may adversely impact the availability and cost of credit.

In the future, SCM may raise additional funds. SCM s ability to obtain financing for acquisitions or other general corporate and commercial purposes depends on its operating and financial performance and is also subject to prevailing economic conditions and to financial, business and other factors beyond its control. Recently, global credit markets and the financial services industry have been experiencing a period of unprecedented turmoil characterized by the bankruptcy, failure or sale of various financial institutions. As a result, an unprecedented level of intervention from the United States and other governments has been seen. As a result of such disruption, SCM s ability to raise capital may be severely restricted and the cost of raising capital through such markets or privately may increase significantly at a time when it would like, or need, to do so. Either of these events could have an impact on SCM s flexibility to pursue additional expansion or acquisition opportunities, make capital expenditures, or make another discretionary use of cash and could adversely impact its financial results. In any case, there can be no assurance that such funds, if available at all, can be obtained on terms reasonable to SCM. If SCM is able to obtain additional capital, the aggregate percentage ownership of its existing stockholders may be reduced. In addition, any new securities that SCM issues may have rights senior to those of its common stock.

# Disruption in the global financial markets may adversely impact SCM s customers and customer spending patterns.

The current financial crisis may cause consumers, businesses and governments to defer purchases in response to tighter credit, decreased cash availability and declining consumer confidence. Accordingly, demand for SCM s products could decrease and differ materially from its current expectations. Further, some of SCM s customers may require substantial financing in order to fund their operations and make purchases from SCM. The inability of these customers to obtain sufficient credit to finance purchases of SCM s products and meet their payment obligations to SCM or possible insolvencies of SCM s customers could result in decreased customer demand, an impaired ability for SCM to collect on outstanding accounts receivable, significant delays in accounts receivable payments, and significant write-offs of accounts receivable, each of which could adversely impact SCM s financial results.

#### Disruption in the global financial markets may adversely impact SCM s suppliers.

SCM s ability to meet customers demands depends, in part, on its ability to obtain timely and adequate delivery of quality materials, parts and components or products from its suppliers. Certain of SCM s components are available only from a single source or limited sources. If certain key suppliers were to become capacity constrained or insolvent as a result of the financial crisis, it could result in a reduction or interruption in supplies or a significant increase in the price of supplies, each of which would adversely impact SCM s financial results. In addition, credit constraints at key suppliers could result in accelerated payment of accounts payable by SCM, impacting SCM s cash flow.

#### It is difficult to estimate operating results prior to the end of a quarter.

SCM does not typically maintain a significant level of backlog. As a result, revenue in any quarter depends on contracts entered into or orders booked and shipped in that quarter. Historically, many of SCM s customers have tended to make a significant portion of their purchases towards the end of the quarter, in part because they believe they are able to negotiate lower prices and more favorable terms. This trend makes predicting revenues difficult. The

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timing of closing larger orders increases the risk of quarter-to-quarter fluctuation in revenues. If orders forecasted for a specific group of customers for a particular quarter are not realized or revenues are not otherwise recognized in that quarter, SCM s operating results for that quarter could be materially adversely affected. In addition, from time to time, SCM may experience unexpected increases or decreases in demand for its products resulting from fluctuations in its customers budgets, purchasing patterns or deployment schedules. These occurrences are not always predictable and can have a significant impact on SCM s results in the period in which they occur.

SCM is subject to a lengthy sales cycle and additional delays could result in significant fluctuations in its quarterly operating results.

SCM s initial sales cycle for a new customer usually takes a minimum of six to nine months. During this sales cycle, SCM may expend substantial financial and managerial resources with no assurance that a sale will ultimately result. The length of a new customer s sales cycle depends on a number of factors, many of which SCM may not be able to control. These factors include the customer s product and technical requirements and the level of competition SCM faces for that customer s business. Any delays in the sales cycle for new customers could delay or reduce SCM s receipt of new revenue and could cause SCM to expend more resources to obtain new customer wins. If SCM is unsuccessful in managing sales cycles, its business could be adversely affected.

SCM s listing on both the NASDAQ Stock Market and the Prime Standard of the Frankfurt Stock Exchange exposes its stock price to additional risks of fluctuation.

SCM s common stock is listed both on the NASDAQ Stock Market and the Prime Standard of the Frankfurt Stock Exchange and most of the trading of SCM s stock is on the Prime Standard. Because of this, factors that would not otherwise affect a stock traded solely on the NASDAQ Stock Market may cause SCM s stock price to fluctuate. For example, European investors may react differently and more positively or negatively than investors in the United States to events such as acquisitions, dispositions, one-time charges and higher or lower than expected revenue or earnings announcements. A significant positive or negative reaction by investors in Europe to such events could cause SCM s stock price to increase or decrease significantly. The European economy and market conditions in general, or downturns on the Prime Standard specifically, regardless of the NASDAQ Stock Market conditions, also could negatively impact SCM s stock price.

A significant portion of SCM s sales typically come from a small number of customers, and the loss of one or more of these customers or variability in the timing of orders could negatively impact SCM s operating results.

SCM s products are generally targeted at original equipment manufacturers (OEM) customers in the consumer electronics, digital photo processing and computer industries, as well as the government sector, the financial sector and corporate enterprises. Sales to a relatively small number of customers historically have accounted for a significant percentage of SCM s revenues. Sales to SCM s top ten customers accounted for approximately 56% of revenue in the first nine months of 2008 and 61% of revenue in fiscal year 2007. SCM expects that sales of its products to a relatively small number of customers will continue to account for a high percentage of its total sales for the foreseeable future, particularly in its Digital Media and Connectivity business, where approximately two-thirds of SCM s business has typically been generated by two or three customers. The loss of a customer or reduction of orders from a significant customer, including those due to product performance issues, changes in customer buying patterns, or market, economic or competitive conditions in its market segments, could significantly lower SCM s revenues in any period and would increase its dependence on a smaller group of its remaining customers. For example, in the third quarter of 2008, sales of SCM s digital media readers were significantly lower than in previous quarters due to variability in the timing of orders from one large customer in this business. Variations in the timing or patterns of customer orders could also increase SCM s dependence on other customers in any particular period. Dependence on a small number of customers and variations in order levels period to period could result in decreased revenues,

decreased margins, and/or inventory or receivables write-offs and otherwise harm SCM s business and operating results.

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Sales of SCM s products depend on the development of emerging applications in its target markets and on diversifying and expanding its customer base in new markets and geographic regions, and with new products.

SCM sells its products primarily to address emerging applications that have not yet reached a stage of mass adoption or deployment. For example, SCM sells its smart card readers for use in various smart card-based security programs in Europe, such as electronic driver s licenses, national IDs and e-passports, which are applications that are not yet widely implemented. In recent months, SCM also has focused on expanding sales of existing product lines into new geographic markets and diversifying and expanding its customer base. For example, recently SCM has added sales resources to target authentication programs in the government and enterprise sectors in Latin America and Asia, and has begun to target the photo kiosk markets in Europe and Asia. SCM also has initiated business development activities aimed at penetrating the worldwide financial services and enterprise markets with new contactless reader products. SCM introduced the first of these products in October 2008. Because the markets for SCM s products are still emerging, demand for SCM s products is subject to variability from period to period. There is no assurance that demand will become more predictable as additional smart card programs demonstrate success. If demand for products to enable smart card-based security applications does not develop further and grow sufficiently, SCM s revenue and gross profit margins could decline or fail to grow. SCM cannot predict the future growth rate, if any, or the size or composition of the market for any of its products. SCM s target markets have not consistently grown or developed as quickly as SCM has expected, and SCM has experienced delays in the development of new products designed to take advantage of new market opportunities. Since new target markets are still evolving, it is difficult to assess the competitive environment or the size of the market that may develop. The demand and market acceptance for SCM s products, as is common for new technologies, is subject to high levels of uncertainty and risk and may be influenced by various factors, including, but not limited to, the following:

general economic conditions, for example the economic uncertainty caused by the current global banking crisis;

SCM s ability to demonstrate to its potential customers and partners the value and benefits of new products;

the ability of SCM s competitors to develop and market competitive solutions for emerging applications in its target markets and its ability to win business in advance of and against such competition;

the adoption and/or continuation of industry or government regulations or policies requiring the use of products such as SCM s smart card readers;

the timing of large scale security programs involving smart cards and related technology by governments, banks and enterprises;

the ability of financial institutions, corporate enterprises, the U.S. government and other governments to agree on industry specifications and to develop and deploy security applications that will drive demand for reader solutions such as SCM s; and

the ability of high capacity flash memory cards to drive demand for digital media readers, such as SCM s, that enable rapid transfer of large amounts of data, for example digital photographs.

A significant portion of SCM s revenue is dependent upon sales to government programs, which are impacted by uncertainty of timelines and budgetary allocations, as well as by delays in developing standards for information technology (IT) projects and in coordinating all aspects of large smart card-based security programs.

Large government programs are a primary target for SCM s Secure Authentication business, as smart card technology is increasingly used to enable applications ranging from paying taxes online, to citizen identification, to receiving health care. Historically, SCM has sold a significant proportion of its Secure Authentication products to the U.S. government for PC and network access by military and federal employees, and these sales have been an important component of its overall revenue. In recent periods, SCM has experienced a significant decrease in sales of its external smart card readers to the U.S. government, primarily due to weaker demand in this market as a result of ongoing project and budget delays and a movement by the U.S. government towards purchasing computer

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equipment with embedded reader capabilities. SCM continues to believe that it remains a leading supplier of smart card reader technology to the U.S. government market and that it is not losing share to competitors. However, lower overall market demand and the replacement of external smart card reader sales with sales of lower-priced interface chips for embedded readers have resulted in reduced revenue from the U.S. government sector, which SCM believes is not likely to consistently return to previous levels. SCM anticipates that a significant portion of its future revenues will come from government programs outside the U.S., such as national identity, e-government, e-health and others applications. SCM currently supplies smart card readers for various government programs in Europe and Asia and is actively targeting additional programs in these areas as well as in Latin America. SCM also has spent significant resources developing a range of e-health smart card terminals for the German government s electronic healthcard program. However, the timing of government smart card programs is not always certain and delays in program implementation are common. For example, while the German government has stated that it plans to distribute new electronic health cards to its citizens beginning in early 2009, and to put in place a corresponding network and card reader infrastructure during 2009, there have already been delays in this program and the actual timing of equipment and card deployments in the German e-health program remain uncertain. The continued delay of government projects for any reason could negatively impact SCM s sales.

# Some of SCM s sales are made through distributors, and the loss of such distributors could result in decreased revenue.

SCM currently uses distributors to sell some of its products, primarily into markets or customers where the distributor may have closer relationships or greater access than SCM. Distribution arrangements are intended to benefit both SCM and the distributor, and may be long- or short-term relationships, depending on market conditions, competition in the marketplace and other factors. If SCM is unable to maintain effective distribution channels, there could be a reduction in the amount of product the Company is able to sell, and revenues could decrease.

# SCM s products may have defects, which could damage its reputation, decrease market acceptance of its products, cause it to lose customers and revenue and result in costly litigation or liability.

Products such as SCM s smart card readers and digital media readers may contain defects for many reasons, including defective design or manufacture, defective material or software interoperability issues. Often, these defects are not detected until after the products have been shipped. If any of SCM s products contain defects or perceived defects or have reliability, quality or compatibility problems or perceived problems, SCM s reputation might be damaged significantly, it could lose or experience a delay in market acceptance of the affected product or products and it might be unable to retain existing customers or attract new customers. In addition, these defects could interrupt or delay sales or SCM s ability to recognize revenue for products shipped. In the event of an actual or perceived defect or other problem, SCM may need to invest significant capital, technical, managerial and other resources to investigate and correct the potential defect or problem and potentially divert these resources from other development efforts. If SCM is unable to provide a solution to the potential defect or problem that is acceptable to its customers, it may be required to incur substantial product recall, repair and replacement and even litigation costs. These costs could have a material adverse effect on SCM s business and operating results.

SCM provides warranties on certain product sales, which range from twelve to twenty-four months, and allowances for estimated warranty costs are recorded during the period of sale. The determination of such allowances requires SCM to make estimates of product return rates and expected costs to repair or to replace the products under warranty. SCM currently establishes warranty reserves based on historical warranty costs for each product line combined with liability estimates based on the prior twelve months—sales activities. If actual return rates and/or repair and replacement costs differ significantly from SCM—s estimates, adjustments to recognize additional cost of sales may be required in future periods.

In addition, because SCM s customers rely on its Secure Authentication products to prevent unauthorized access to PCs, networks or facilities, a malfunction of or design defect in its products (or even a perceived defect) could result in legal or warranty claims against SCM for damages resulting from security breaches. If such claims are adversely decided against SCM, the potential liability could be substantial and have a material adverse effect on SCM s business and operating results. Furthermore, the possible publicity associated with any such claim, whether

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or not decided against SCM, could adversely affect SCM s reputation. In addition, a well-publicized security breach involving smart card-based or other security systems could adversely affect the market s perception of products like SCM s in general, or SCM s products in particular, regardless of whether the breach is actual or attributable to SCM s products. Any of the foregoing events could cause demand for SCM s products to decline, which would cause its business and operating results to suffer.

If SCM does not accurately anticipate the correct mix of products that will be sold, it may be required to record charges related to excess inventories.

Due to the unpredictable nature of the demand for its products, SCM is required to place orders with its suppliers for components, finished products and services in advance of actual customer commitments to purchase these products. Significant unanticipated fluctuations in demand could result in costly excess production or inventories. In order to minimize the negative financial impact of excess production, SCM may be required to significantly reduce the sales price of the product to increase demand, which in turn could result in a reduction in the value of the original inventory purchase. If SCM were to determine that it could not utilize or sell this inventory, it may be required to write down the inventory s value, which it has done in the past. Writing down inventory or reducing product prices could adversely impact SCM s cost of revenues and financial condition.

#### SCM s business could suffer if its third-party manufacturers cannot meet production requirements.

SCM s products are manufactured outside the United States by contract manufacturers. SCM s reliance on foreign manufacturing poses a number of risks, including, but not limited to:

difficulties in staffing;
currency fluctuations;
potentially adverse tax consequences;
unexpected changes in regulatory requirements;
tariffs and other trade barriers;
export controls;
political and economic instability;

lack of control over the manufacturing process and ultimately over the quality of SCM s products;

late delivery of SCM s products, whether because of limited access to product components, transportation delays and interruptions, difficulties in staffing, or disruptions such as natural disasters;

capacity limitations of SCM s manufacturers, particularly in the context of new large contracts for its products, whether because its manufacturers lack the required capacity or are unwilling to produce the quantities SCM desires; and

obsolescence of SCM s hardware products at the end of the manufacturing cycle.

The use of contract manufacturing requires SCM to exercise strong planning and management in order to ensure that its products are manufactured on schedule, to correct specifications and to a high standard of quality. If any of SCM s contract manufacturers cannot meet its production requirements, it may be required to rely on other contract manufacturing sources or identify and qualify new contract manufacturers. SCM may be unable to identify or qualify new contract manufacturers in a timely manner or at all or with reasonable terms and these new manufacturers may not allocate sufficient capacity to SCM in order to meet SCM s requirements. Any significant delay in SCM s ability to obtain adequate supplies of its products from its current or alternative manufacturers would materially and adversely affect its business and operating results. In addition, if SCM is not successful at managing the contract manufacturing process, the quality of its products could be jeopardized or inventories could be too low or too high, which could result in damage to SCM s reputation with its customers and in the marketplace, as well as possible write-offs of excess inventory.

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SCM has a limited number of suppliers of key components, and may experience difficulties in obtaining components for which there is significant demand.

SCM relies upon a limited number of suppliers for some key components of its products. For example, SCM currently utilizes the foundry services of external suppliers to produce its ASICs for smart cards readers, and uses chips and antenna components from third-party suppliers in its contactless smart card readers. SCM s reliance on a limited number of suppliers may expose it to various risks including, without limitation, an inadequate supply of components, price increases, late deliveries and poor component quality. In addition, some of the basic components SCM uses in its products, such as digital flash media, may at any time be in great demand. This could result in components not being available to SCM in a timely manner or at all, particularly if larger companies have ordered more significant volumes of those components, or in higher prices being charged for components. Disruption or termination of the supply of components or software used in SCM s products could delay shipments of these products. These delays could have a material adverse effect on SCM s business and operating results and could also damage relationships with current and prospective customers.

#### SCM s markets are highly competitive.

The markets for SCM s products are competitive and characterized by rapidly changing technology. SCM believes that the principal competitive factors affecting the markets for its products include:

the extent to which products must support existing industry standards and provide interoperability;

the extent to which standards are widely adopted and product interoperability is required within industry segments;

the extent to which products are differentiated based on technical features, quality and reliability, ease of use, strength of distribution channels and price; and

the ability of suppliers to develop new products quickly to satisfy new market and customer requirements.

SCM currently experiences competition from a number of companies in each of its target market segments and it believes that competition in its markets is likely to intensify as a result of anticipated increased demand for secure digital access products. SCM may not be successful in competing against offerings from other companies and could lose business as a result.

SCM also experiences indirect competition from certain of its customers who currently offer alternative products or are expected to introduce competitive products in the future. For example, SCM sells its products to many OEMs who incorporate its products into their offerings or who resell its products in order to provide a more complete solution to their customers. If SCM s OEM customers develop their own products to replace SCM s products, this would result in a loss of sales to those customers, as well as increased competition for SCM s products in the marketplace. In addition, these OEM customers could cancel outstanding orders for SCM s products, which could cause it to write down inventory already designated for those customers. SCM may in the future face competition from these and other parties that develop digital data security products based upon approaches similar to or different from those employed by SCM. In addition, the market for digital information security and access control products may ultimately be dominated by approaches other than the approach marketed by SCM.

Many of SCM s current and potential competitors have significantly greater financial, technical, marketing, purchasing and other resources than SCM does. As a result, SCM s competitors may be able to respond more quickly to new or emerging technologies or standards and to changes in customer requirements. SCM s competitors may also be able to

devote greater resources to the development, promotion and sale of products and may be able to deliver competitive products at a lower end user price. Current and potential competitors have established or may establish cooperative relationships among themselves or with third parties to increase the ability of their products to address the needs of SCM s prospective customers. Therefore, new competitors, or alliances among competitors, may emerge and rapidly acquire significant market share. Increased competition is likely to result in price reductions, reduced operating margins and loss of market share.

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#### SCM may have to take back unsold inventory from its customers.

If demand is less than anticipated, customers may ask that SCM accept returned products that they do not believe they can sell. SCM does not have a policy relating to product returns; *however*, SCM may determine that it is in its best interest to accept returns in order to maintain good relations with its customers. If SCM were to accept product returns, it may be required to take additional inventory reserves to reflect the decreased market value of slow-selling returned inventory, even if the products are in good working order.

Changes in tax laws or the interpretation thereof, adverse tax audits and other tax matters may adversely affect SCM s future results.

A number of factors impact SCM s tax position, including:

the jurisdictions in which profits are determined to be earned and taxed;

the resolution of issues arising from tax audits with various tax authorities;

changes in the valuation of SCM s deferred tax assets and liabilities;

adjustments to estimated taxes upon finalization of various tax returns;

increases in expenses not deductible for tax purposes; and

the repatriation of non-U.S. earnings for which SCM has not previously provided for U.S. taxes.

Each of these factors makes it more difficult for SCM to project or achieve expected tax results. An increase or decrease in SCM s tax liabilities due to these or other factors could adversely affect its financial results in future periods.

Large stock holdings outside the U.S. make it difficult for SCM to achieve a quorum at stockholder meetings and this could restrict, delay or prevent its ability to implement future corporate actions, as well as have other effects, such as the delisting of SCM s stock from the NASDAQ Stock Market.

To achieve a quorum at a regular or special stockholder meeting, at least one-third of all shares of SCM s stock entitled to vote must be present at such a meeting in person or by proxy. In addition, certain actions, including the approval of a significant transaction, may require approval of a majority of the total number of SCM s shares then outstanding. As of February 11, 2009, the record date for SCM s special meeting, approximately 50% of SCM s shares outstanding were held by retail stockholders in Germany, through German banks and brokers. Securities regulations and business customs in Germany result in very few German banks and brokers providing SCM s proxy materials to its stockholders in Germany and in very few German stockholders voting their shares even when they do receive such materials. In addition, the absence of a routine broker non-vote in Germany typically requires the stockholder to return the proxy card to SCM before the votes it represents can be counted for purposes of establishing a quorum.

As a result, it is often difficult and costly for SCM, and requires considerable management resources, to achieve a quorum at annual and special meetings of its stockholders. If SCM is unable to achieve a quorum or the required approval of a matter at a future annual or special meeting of its stockholders, corporate actions requiring stockholder approval could be restricted, delayed or even prevented. These include, but are not limited to, actions and transactions that may be of benefit to SCM s stockholders, part of its strategic plan or necessary for its corporate governance, such as the Merger and related actions and corporate mergers, acquisitions, dispositions, sales or reorganizations,

financings, stock incentive plans or the election of directors. Even if SCM is able to achieve a quorum for a particular meeting, some of these actions or transactions require the approval of a majority of the total number of SCM s shares then outstanding, and it may not be successful in obtaining such approval. The failure to hold an annual meeting of stockholders may also result in SCM being out of compliance with Delaware law and the qualitative listing requirements of the NASDAQ Stock Market, each of which requires SCM to hold an annual meeting of its stockholders. SCM s inability to obtain a quorum at any such meeting may not be an adequate excuse for such failure. Lack of compliance with the qualitative listing requirements of the NASDAQ Stock Market could result in the delisting of SCM s common stock on the NASDAQ Stock Market. Either of these events would divert

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management s attention from SCM s operations and would likely be costly and could also have an adverse effect on the trading price of the SCM s common stock.

One of SCM s directors is a partner in the largest shareholder of SCM, and both of them have significant influence over the outcome of corporate actions requiring board and shareholder approval, respectively; however, the shareholder s priorities for SCM s business may be different from SCM s or its other shareholders.

As of February 11, 2009, Lincoln Vale European Partners (Lincoln Vale) holds nearly 10% of the outstanding shares of SCM s common stock. Dr. Hans Liebler, one of SCM s directors, is a partner of Lincoln Vale and may also be deemed to beneficially own, either directly or indirectly through limited partnerships, the shares invested by Lincoln Vale in SCM. Accordingly, Dr. Liebler and/or Lincoln Vale could have significant influence over the outcome of corporate actions requiring board and shareholder approval, respectively, including the election of directors, any merger, consolidation or sale of all or substantially all of SCM s assets or any other significant corporate transaction. In addition, Dr. Liebler and/or Lincoln Vale could delay or prevent a change of control of SCM, even if such a change of control would benefit SCM s other shareholders. SCM cannot assure you that Lincoln Vale s objectives are aligned with those of the other shareholders.

SCM has global operations, which require significant financial, managerial and administrative resources.

SCM s business model includes the management of separate product lines that address disparate market opportunities that are geographically dispersed. While there is some shared technology across its products, each product line requires significant research and development effort to address the evolving needs of SCM s customers and markets. To support its development and sales efforts, SCM maintains company offices and business operations in several locations around the world including Germany, Hong Kong, India, Japan and the United States. SCM also must manage contract manufacturers in several different countries, including, China and Singapore. Managing its various development, sales, administrative and manufacturing operations places a significant burden on SCM s financial systems and has resulted in a level of operational spending that is disproportionately high compared to SCM s current revenue levels.

Operating in diverse geographic locations also imposes significant burdens on SCM s managerial resources. In particular, SCM s management must:

divert a significant amount of time and energy to manage employees and contractors from diverse cultural backgrounds and who speak different languages;

travel between SCM s different company offices;

maintain sufficient internal financial controls in multiple geographic locations that may have different control environments;

manage different product lines for different markets;

manage SCM s supply and distribution channels across different countries and business practices; and

coordinate these efforts to produce an integrated business effort, focus and vision.

A failure to effectively manage our operations globally could have a material adverse effect on our business and operating results.

SCM conducts a significant portion of its operations outside the United States. Economic, political, regulatory and other risks associated with international sales and operations could have an adverse effect on SCM s results of operations.

In addition to its corporate headquarters being located in Germany, SCM conducts a substantial portion of its business in Europe and Asia. Approximately 63% of SCM s revenue for the nine months ended September 30, 2008 and approximately 49% of its revenue for the year ended December 31, 2007 was derived from customers located outside the United States. Because a significant number of its principal customers are located in other countries,

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SCM anticipates that international sales will continue to account for a substantial portion of its revenues. As a result, a significant portion of SCM s sales and operations may continue to be subject to risks associated with foreign operations, any of which could impact its sales and/or operational performance. These risks include, but are not limited to:

changes in foreign currency exchange rates;

changes in a specific country s or region s political or economic conditions and stability, particularly in emerging markets;

unexpected changes in foreign laws and regulatory requirements;

potentially adverse tax consequences;

longer accounts receivable collection cycles;

difficulty in managing widespread sales and manufacturing operations; and

less effective protection of intellectual property.

Fluctuations in the valuation of foreign currencies impact costs and/or revenues SCM discloses in U.S. dollars, and could result in foreign currency losses.

A significant portion of SCM s business is conducted in foreign currencies, principally the Euro. Fluctuations in the value of foreign currencies relative to the U.S. dollar will continue to cause currency exchange gains and losses. If a significant portion of operating expenses are incurred in a foreign currency such as the Euro, and revenues are generated in U.S. dollars, exchange rate fluctuations might have a positive or negative net financial impact on these transactions, depending on whether the U.S. dollar devalues or revalues compared to the Euro. For example, excluding a one-time severance payment made to its former chief executive officer in the second quarter of 2007, SCM s general and administrative expenses in the first half of 2008 were higher than in the same period of the previous year, primarily due to the devaluation of the dollar as compared with the Euro. In addition, the valuation of current assets and liabilities that are denominated in a currency other than the functional currency can result in currency exchange gains and losses. For example when an SCM subsidiary has the Euro as the functional currency, and this subsidiary has a receivable in U.S. dollars, a devaluation of the U.S. dollar against the Euro of 10% would result in a foreign exchange loss of the reporting entity of 10% of the value of the underlying U.S. dollar receivable. SCM cannot predict the effect of exchange rate fluctuations upon future quarterly and annual operating results. The effect of currency exchange rate changes may increase or decrease SCM s costs and/or revenues in any given quarter, and it may experience currency losses in the future. To date, SCM has not adopted a hedging program to protect it from risks associated with foreign currency fluctuations.

SCM s key personnel and directors are critical to its business, and such key personnel may not remain with SCM in the future.

SCM depends on the continued employment of its senior executive officers and other key management and technical personnel. If any of its key personnel were to leave and not be replaced with sufficiently qualified and experienced personnel, SCM s business could be adversely affected. In particular, SCM s current strategy to penetrate the market for contactless payment solutions is heavily dependent on the vision, leadership and experience of its chief executive officer, Felix Marx.

SCM also believes that its future success will depend in large part on its ability to attract and retain highly qualified technical and management personnel. However, competition for such personnel is intense. SCM may not be able to retain its key technical and management employees or to attract, assimilate or retain other highly qualified technical and management personnel in the future.

Likewise, as a small, dual-traded company, SCM is challenged to identify, attract and retain experienced professionals with diverse skills and backgrounds who are qualified and willing to serve on its board of directors. The increased burden of regulatory compliance under the Sarbanes-Oxley Act of 2002 creates additional liability and exposure for directors, and financial losses in SCM s business and lack of growth in its stock price make it

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difficult for SCM to offer attractive director compensation packages. If SCM is not able to attract and retain qualified board members, its ability to practice a high level of corporate governance could be impaired.

#### SCM faces risks associated with strategic transactions.

A component of SCM s ongoing business strategy is to seek to buy businesses, products and technologies that complement or augment its existing businesses, products and technologies. SCM has in the past acquired or made, and from time to time in the future may acquire or make, investments in companies, products and technologies that it believes are complementary to its existing businesses, products and technologies. Any future acquisition could expose SCM to significant risks, including, without limitation, the use of its limited cash balances or potentially dilutive stock offerings to fund such acquisitions; costs of any necessary financing, which may not be available on reasonable terms or at all; accounting charges SCM might incur in connection with such acquisitions; the difficulty and expense of integrating personnel, technologies, customer, supplier and distributor relationships, marketing efforts and facilities acquired through acquisitions; integrating internal controls over financial reporting; discovering and correcting deficiencies in internal controls and other regulatory compliance, data adequacy and integrity, product quality and product liabilities; diversion of management resources; failure to realize anticipated benefits; costly fees for legal and transaction-related services; and the unanticipated assumption of liabilities. Any of the foregoing could have a material adverse effect on SCM s financial condition and results of operations. SCM may not be successful with any such acquisition.

SCM s business strategy also contemplates divesting portions of its business from time to time, if and when it believes it would be able to realize greater value for its stockholders in so doing. SCM has in the past sold, and may from time to time in the future sell, all or one or more portions of its business. Any divestiture or disposition could expose SCM to significant risks, including, without limitation, costly fees for legal and transaction-related services; diversion of management resources; loss of key personnel; and reduction in revenue. Further, SCM may be required to retain or indemnify the buyer against certain liabilities and obligations in connection with any such divestiture or disposition and it may also become subject to third-party claims arising out of such divestiture or disposition. In addition, SCM may not achieve the expected price in a divestiture transaction. Failure to overcome these risks could have a material adverse effect on SCM s financial condition and results of operations.

#### SCM may be exposed to risks of intellectual property infringement by third parties.

SCM s success depends significantly upon its proprietary technology. SCM currently relies on a combination of patent, copyright and trademark laws, trade secrets, confidentiality agreements and contractual provisions to protect its proprietary rights, which afford only limited protection. SCM may not be successful in protecting its proprietary technology through patents, it is possible that no new patents will be issued, that its proprietary products or technologies are not patentable or that any issued patent will fail to provide SCM with any competitive advantages.

There has been a great deal of litigation in the technology industry regarding intellectual property rights, and from time to time SCM may be required to use litigation to protect its proprietary technology. This may result in SCM incurring substantial costs and it may not be successful in any such litigation.

Despite SCM s efforts to protect its proprietary rights, unauthorized parties may attempt to copy aspects of its products or to use its proprietary information and software without authorization. In addition, the laws of some foreign countries do not protect proprietary and intellectual property rights to the same extent as do the laws of the United States. Because many of its products are sold and a significant portion of its business is conducted outside the United States, SCM s exposure to intellectual property risks may be higher. SCM s means of protecting its proprietary and intellectual property rights may not be adequate. There is a risk that SCM s competitors will independently develop similar technology or duplicate its products or design around patents or other intellectual property rights. If SCM is

unsuccessful in protecting its intellectual property or its products or technologies are duplicated by others, its business could be harmed.

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Changes to financial accounting standards may affect SCM s results of operations and cause SCM to change its business practices.

SCM prepares its financial statements to conform with U.S. GAAP. These accounting principles are subject to interpretation by the Financial Standards Accounting Board, the American Institute of Certified Public Accountants, the Securities and Exchange Commission and various other bodies formed to interpret and create appropriate accounting rules and policies. A change in those rules or policies could have a significant effect on SCM s reported results and may affect its reporting of transactions completed before a change is announced. Any changes in accounting rules or policies in the future may result in significant accounting charges.

SCM faces costs and risks associated with maintaining effective internal controls over financial reporting, and if it fails to achieve and maintain adequate internal controls over financial reporting, its business, results of operations and financial condition, and investors confidence in SCM could be materially affected.

Under Sections 302 and 404 of the Sarbanes-Oxley Act of 2002, SCM s management is required to make certain assessments and certifications regarding its disclosure controls and internal controls over financial reporting. SCM has dedicated, and expects to continue to dedicate, significant management, financial and other resources in connection with its compliance with Section 404 of the Sarbanes-Oxley Act. The process of maintaining and evaluating the effectiveness of these controls is expensive, time-consuming and requires significant attention from SCM s management and staff. During the course of its evaluation, SCM may identify areas requiring improvement and may be required to design enhanced processes and controls to address issues identified through this review. This could result in significant delays and costs to SCM and require it to divert substantial resources, including management time from other activities. SCM has found a material weakness in its internal controls in the past and cannot be certain in the future that it will be able to report that its controls are without material weakness or to complete its evaluation of those controls in a timely fashion.

If SCM fails to maintain an effective system of disclosure controls or internal control over financial reporting, it may not be able to rely on the integrity of its financial results, which could result in inaccurate or late reporting of its financial results and investigation by regulatory authorities. If SCM fails to achieve and maintain adequate internal controls, the financial position of its business could be harmed; current and potential future shareholders could lose confidence in SCM and/or its reported financial results, which may cause a negative effect on the trading price of its common stock; and SCM could be exposed to litigation or regulatory proceedings, which may be costly or divert management attention.

In addition, all internal control systems, no matter how well designed and operated, can only provide reasonable assurance that the objectives of the control system are met. Because there are inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within SCM have been or will be detected. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures. Any failure of SCM s internal control systems to be effective could adversely affect its business.

#### SCM faces risks from litigation.

From time to time, SCM may be subject to litigation, which could include, among other things, claims regarding infringement of the intellectual property rights of third parties, product defects, employment-related claims, and claims related to acquisitions, dispositions or restructurings. Any such claims or litigation may be time-consuming and costly, divert management resources, cause product shipment delays, require SCM to redesign its products, require SCM to accept returns of products and to write off inventory, or have other adverse effects on its business. Any of the

foregoing could have a material adverse effect on SCM s results of operations and could require SCM to pay significant monetary damages.

SCM expects the likelihood of intellectual property infringement and misappropriation claims may increase as the number of products and competitors in its markets grows and as it increasingly incorporates third-party technology into its products. As a result of infringement claims, SCM could be required to license intellectual

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property from a third-party or redesign its products. Licenses may not be offered when needed or on acceptable terms. If SCM does obtain licenses from third parties, it may be required to pay license fees or royalty payments or it may be required to license some of its intellectual property to others in return for such licenses. If SCM is unable to obtain a license that is necessary for it or its third-party manufacturers to manufacture its allegedly infringing products, SCM could be required to suspend the manufacture of products or stop its suppliers from using processes that may infringe the rights of third parties. SCM also may be unsuccessful in redesigning its products. SCM suppliers and customers may be subject to infringement claims based on intellectual property included in its products. SCM historically has agreed to indemnify its suppliers and customers for patent infringement claims relating to its products. The scope of this indemnity varies, but may, in some instances, include indemnification for damages and expenses, including attorney s fees. SCM may periodically engage in litigation as a result of these indemnification obligations. SCM s insurance policies exclude coverage for third-party claims for patent infringement.

Provisions in SCM s agreements, charter documents, Delaware law and SCM s rights plan may delay or prevent the acquisition of SCM by another company, which could decrease the value of your shares.

SCM s certificate of incorporation and bylaws and Delaware law contain provisions that could make it more difficult for a third party to acquire SCM or enter into a material transaction with SCM without the consent of SCM s board of directors. These provisions include a classified board of directors and limitations on actions by SCM s stockholders by written consent. Delaware law imposes some restrictions on mergers and other business combinations between SCM and any holder of 15% or more of SCM s outstanding common stock. In addition, SCM s board of directors has the right to issue preferred stock without stockholder approval, which could be used to dilute the stock ownership of a potential hostile acquirer.

SCM has adopted a stockholder rights plan. The triggering and exercise of the rights would cause substantial dilution to a person or group that attempts to acquire SCM on terms or in a manner not approved by SCM s board of directors, except pursuant to an offer conditioned upon redemption of the rights. While the rights are not intended to prevent a takeover of SCM, they may have the effect of rendering more difficult or discouraging an acquisition of SCM that was deemed to be undesirable by its board of directors.

These provisions will apply even if the offer were to be considered adequate by some of SCM s stockholders. Because these provisions may be deemed to discourage a change of control, they may delay or prevent the acquisition of SCM, which could decrease the value of SCM s common stock.

You may experience dilution of your ownership interests due to the future issuance of additional shares of SCM s stock, and future sales of shares of its common stock could have an adverse effect on SCM s stock price.

From time to time, in the future SCM may issue previously authorized and unissued securities, resulting in the dilution of the ownership interests of its current stockholders. SCM currently is authorized to issue up to 40,000,000 shares of common stock. As of February 11, 2009, 15,743,515 shares of common stock were outstanding.

In 2007, SCM s board of directors and its stockholders approved SCM s 2007 Stock Option Plan, under which options to purchase 1.5 million shares of SCM common stock may be granted. As of September 30, 2008, an aggregate of approximately 3.1 million shares of common stock was reserved for future issuance under SCM s stock option plans, of which 1.9 million shares were subject to outstanding options. SCM may issue additional shares of its common stock or other securities that are convertible into or exercisable for shares of its common stock in connection with the hiring of personnel, future acquisitions, future private placements, or future public offerings of its securities for capital raising or for other business purposes. If SCM issues additional securities, the aggregate percentage ownership of its existing stockholders will be reduced. In addition, any new securities that SCM issues may have rights senior to those of its common stock.

In addition, the potential issuance of additional shares of its common stock or preferred stock, or the perception that such issuances could occur, may create downward pressure on the trading price of SCM s common stock.

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### Risks Relating to Hirsch s Business

Hirsch s business and results of operations are subject to numerous risks, uncertainties and other factors that you should be aware of, some of which are described below. The risks, uncertainties and other factors described in the following risk factors are not the only ones facing Hirsch. Additional risks, uncertainties and other factors not presently known to Hirsch or that Hirsch currently deems immaterial may also impair its business operations. Any of the risks, uncertainties and other factors could have a materially adverse effect on Hirsch s business, financial condition, results of operations, cash flows or product market share.

# Hirsch s business could be materially adversely affected as a result of conditions in the general economy and financial markets.

Hirsch is subject to the effects of general economic and financial market conditions. Recently, global credit markets and the financial services industry have been experiencing a period of unprecedented turmoil characterized by the bankruptcy, failure or sale of various financial institutions. As a result, an unprecedented level of intervention from the United States and other governments has been seen. As a result of such disruption, Hirsch s ability to raise capital may be severely restricted and the cost of raising capital through such markets or privately may increase significantly at a time when it would like, or need, to do so. If these economic conditions further deteriorate, the Hirsch business, results of operations or financial condition could be materially adversely affected.

# The Hirsch business could be materially adversely affected as a result of adverse conditions in the commercial construction and renovation markets.

As part of its focus on commercial and industrial markets, Hirsch is subject to the effects of conditions in the commercial construction and renovation sector. If these conditions deteriorate further, resulting in a significant decline in new commercial construction or a significant decline in renovation projects, the Hirsch business, results of operations or financial condition could be materially adversely affected.

#### The markets Hirsch serves are highly competitive and it may be unable to compete effectively.

Hirsch competes with many other companies that manufacture and market security equipment. Some of these competitors may have substantially greater financial, engineering, manufacturing, sales, marketing, channel and partner resources than Hirsch. Hirsch competes primarily on the basis of its reputation, product features, product reliability, breadth of product line, ability to attract and work with other companies as strategic partners, ability to customize middleware and develop user interfaces to meet specific customer needs, interoperability with other systems, databases and devices, ability to offer end-to-end identity and access management, and training services. The inability of Hirsch to compete with respect to any one or more of the aforementioned factors could have an adverse impact on Hirsch s business.

If the security management system market does not experience significant growth or if Hirsch's products do not achieve broad acceptance both domestically and internationally, it will not be able to achieve its anticipated level of growth.

Hirsch s revenues are derived from sales of its security solutions. Hirsch cannot accurately predict the future growth rate or the size of the security management system market. The expansion of the security management system market and the market for Hirsch s security solutions depends on a number of factors, such as:

the cost, performance and reliability of its solutions, and the products and services offered by Hirsch s competitors;

customers perceptions regarding the benefits of and need for security solutions;

the development and growth of demand for security solutions in new markets;

public perceptions regarding the intrusiveness of identity-related solutions and the manner in which organizations use the information collected;

public perceptions regarding the confidentiality of private information;

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proposed or enacted legislation related to privacy of information;

customers satisfaction with security products; and

marketing efforts and publicity regarding security products.

Even if the security management systems market continues to grow, Hirsch s solutions may not adequately address market requirements and may not gain market acceptance. If security products generally, or Hirsch s solutions specifically, do not gain wide market acceptance, Hirsch may not be able to achieve its anticipated level of growth and its revenues and results of operations would suffer.

The security management systems market is characterized by rapid technological change and evolving industry standards, which could render Hirsch's existing solutions obsolete or could result in increased research and development expenditures or failure to attract or retain customers.

Hirsch s future success will depend upon Hirsch s ability to develop and introduce a variety of new capabilities and enhancements to its existing solutions in order to address the changing and sophisticated needs of the marketplace. Frequently, technical development programs in the security industry require assessments to be made of the future direction of technology, which is inherently difficult to predict.

A significant portion of Hirsch s revenues result from the sale of access control panels that include certain design elements that are more than a decade old. These controllers are typically used in a network architecture that may become outdated or obsolete. Nearly all Hirsch s revenue comes from physical security products, and that product line alone may be too narrow to meet future market demands. Hirsch s failure to develop, manufacture, launch and sell next-generation security products and architectures for both physical and logical security could significantly affect its financial performance.

Delays in introducing new products and enhancements, the failure to choose correctly among technical alternatives or the failure to offer innovative products or enhancements at competitive prices may cause customers to forego purchases of Hirsch s solutions and purchase its competitors solutions. Hirsch may not have adequate resources available to it or may not adequately keep pace with appropriate requirements in order to effectively compete in the marketplace.

If Hirsch does not accurately anticipate the correct mix of products that will be sold, it may be required to record charges related to excess inventories.

Due to the unpredictable nature of the demand for Hirsch's products, it is required to place orders with Hirsch's suppliers for components, finished products and services in advance of actual customer commitments to purchase these products. Significant unanticipated fluctuations in demand could result in costly excess production or inventories. In order to minimize the negative financial impact of excess production, Hirsch may be required to significantly reduce the sales price of the product to increase demand, which in turn could result in a reduction in the value of the original inventory purchase. If Hirsch was to determine that it could not utilize or sell this inventory, it may be required to write down its value. Writing down inventory or reducing product prices could adversely impact its cost of revenues and financial condition.

Hirsch s business could be adversely affected by changes in laws or regulations pertaining to security.

The U.S. federal government, contractors to the federal government and certain industries in the public sector currently fall, or may in the future fall, under particular regulations pertaining to security. Some of the laws, regulations, certifications or requirements that may stimulate new security systems sales include the following:

Homeland Security Presidential Directive (HSPD) 12 and Federal Information Processing Standards (FIPS) 201 produced by National Institute of Standards and Technology (NIST).

Transportation Security Administration s (TSA) Transportation Worker Identification Credential (TWIC) program.

Federal Information Security Management Act (FISMA);

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Sarbanes-Oxley Act of 2002 (also known as, the Public Company Accounting Reform and Investor Protection Act).

Health Insurance Portability and Accountability Act (HIPAA).

Gramm-Leach Bliley Act of 1999 (GLBA, a.k.a., the Financial Modernization Act).

Customs-Trade Partnership Against Terrorism (C-TPAT).

Free and Secure Trade Program (FAST).

Chemical Facility Anti Terrorism Standards (CFATS).d

Various Code of Federal Regulations (CFR).

Discontinuance of, changes in, or lack of adoption of laws or regulations pertaining to security could adversely affect Hirsch s performance.

Hirsch's business could be adversely affected by significant changes in the contracting or fiscal policies of governments and governmental entities.

Hirsch derives a substantial portion of its revenues from contracts with international, federal, state and local governments and government agencies, and subcontracts under federal government prime contracts. Hirsch believes that the success and growth of its business will continue to be influenced by its successful procurement of government contracts either directly or through prime contractors. Accordingly, changes in government contracting policies or government budgetary constraints could directly affect its financial performance.

Among the factors that could adversely affect Hirsch s business are:

changes in fiscal policies or decreases in available government funding or grants;

changes in government programs or applicable requirements;

the adoption of new laws or regulations or changes to existing laws or regulations;

changes in political or social attitudes with respect to security and defense issues;

potential delays or changes in the government appropriations process; and

delays in the payment of its invoices by government payment offices.

These and other factors could cause governments and governmental agencies, or prime contractors that purchase Hirsch products or services, to reduce their purchases under existing contracts, to exercise their rights to terminate contracts at-will or to abstain from exercising options to renew contracts, any of which could have an adverse effect on Hirsch's business, financial condition and results of operations. Many of Hirsch's government customers are subject to stringent budgetary constraints. The award of additional contracts from government agencies could be adversely affected by existing or upcoming spending reduction efforts or budget cutbacks at these agencies.

# International uncertainties and fluctuations in the value of foreign currencies could harm Hirsch's profitability.

During each of the years ended November 30, 2007 and November 30, 2008, revenues outside of the Americas accounted for approximately 11% and 12%, respectively, of Hirsch s total revenues. Hirsch also currently has international operations, consisting primarily of its office in Milan, Italy. Hirsch s international revenues and operations are subject to a number of material risks, including, but not limited to:

difficulties in building and managing foreign operations;

regulatory uncertainties in foreign countries;

difficulties in enforcing agreements and collecting receivables through foreign legal systems and other relevant legal issues;

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longer payment cycles;

foreign and U.S. taxation issues;

potential weaknesses in foreign economies;

fluctuations in the value of foreign currencies;

general economic and political conditions in the markets in which Hirsch operates; and

unexpected domestic and international regulatory, economic or political changes.

Hirsch s sales, including sales to customers outside the United States, are primarily denominated in U.S. dollars, and therefore downward fluctuations in the value of foreign currencies relative to the U.S. dollar may make Hirsch s solutions more expensive than local solutions in international locations. This would make its solutions less price competitive than local solutions, which could harm its business. Hirsch does not currently engage in currency hedging activities to limit the risks of currency fluctuations. Therefore, fluctuations in the value of foreign currencies could harm results of operations.

Hirsch s strategy to increase its sales of professional services, identity management, biometric and smart card-related products and solutions may not be successful.

Historically, the majority of Hirsch's business and products has been focused on electronic access control and integrated security management systems. A component of Hirsch's strategy is to develop and grow its sales of other products and solutions, in particular professional services, identity management, biometrics and smart card-related products and solutions. The market for some of these solutions is at an early stage of development compared to the market for traditional access control. Hirsch cannot be certain that other security solutions such as those described above will gain wide market acceptance, that this market will develop and grow as it expects, that Hirsch will successfully develop products for this market, or that it will have the same success in this market as its has had in its traditional access control systems market.

#### Competitors may develop new technologies or products before Hirsch does.

Hirsch s business may be materially adversely affected by the announcement or introduction of new products and services by its competitors, and the implementation of effective marketing or sales strategies by its competitors. There can be no assurance that competitors will not develop products that are superior to the Hirsch s products. Further, there can be no assurance that Hirsch will not experience additional price competition, and that such competition may not adversely affect Hirsch s position and results of operations.

Hirsch expects the market to remain highly competitive. Some current and potential competitors have substantially greater financial, engineering, manufacturing, sales, marketing, channel and partner resources than Hirsch. To compete effectively in this environment, Hirsch must continually develop and market new and enhanced solutions and technologies at competitive prices and must have the resources available to invest in significant research and development activities. Hirsch s failure to compete successfully could cause its revenues and market share to decline.

Hirsch relies on dealers/integrators to sell its products, and any adverse change in its relationship with its distributors could result in a loss of revenue and harm its business.

Hirsch distributes its products primarily through independent dealers/integrators of security equipment. Some of these dealers also sell Hirsch s competitors products, and if they favor its competitors products for any reason, they may fail to market its products as effectively or to devote resources necessary to provide effective sales, which would cause Hirsch s results to suffer. In addition, the financial health of these dealers and Hirsch s continuing relationships with them are important to Hirsch s success. Some of these dealers may be unable to withstand adverse changes in business conditions. The Hirsch business could be seriously harmed if the financial condition of some of these dealers substantially weakens.

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#### Loss of limited source suppliers may result in delays or additional expenses.

Hirsch obtains hardware components and complete products from a limited group of suppliers, and it does not have long-term agreements with any of these suppliers obligating them to continue to sell components or products to Hirsch. Hirsch s reliance on its suppliers involves significant risks, including reduced control over quality, price and delivery schedules.

Because Hirsch has been building its core products for several years, there are a few parts that have reached end-of-life. Hirsch so far has been able to continue to source those parts, but the continued availability and pricing of older components in the future is not guaranteed. A significant portion of Hirsch s revenue is derived from the resale of cards and card readers from HID Corporation (HID), and if supplies from that company were to be disrupted, Hirsch s business would be adversely affected. Hirsch resells Dell computers and servers, and disruption of that supply would adversely affect Hirsch. Hirsch out-sources the stuffing of printed circuit boards to local manufacturers. The bulk of that out-sourcing is with a single entity, and disruptions within that company would adversely affect Hirsch.

Any financial instability of, or consolidation among, Hirsch's manufacturers or contractors could result in it having to find new suppliers. Hirsch may experience significant delays in manufacturing and shipping its products to customers if it loses these sources or if the supplies from these sources are delayed, or are of poor quality or supplied in insufficient amounts. As a result, Hirsch may be required to incur additional development, manufacturing and other costs to establish alternative sources of supply. It may take several months to locate alternative suppliers, if required, or to re-tool Hirsch's products to accommodate components from different suppliers. Hirsch cannot predict if it will be able to obtain replacement components within the time frames it requires at an affordable cost, or at all. Any delays resulting from suppliers failing to deliver components or products on a timely basis, in sufficient quantities and of sufficient quality or any significant increase in the price of components from existing or alternative suppliers could disrupt Hirsch's ability to meet customer demands or reduce Hirsch's gross margins.

Hirsch derives a substantial portion of its revenue through the sale of its solutions to U.S. government entities, pursuant to government contracts which differ materially from standard commercial contracts, involve competitive bidding and may be subject to cancellation or delay without penalty, any of which may produce volatility in its revenues and earnings.

Government contracts frequently include provisions that are not standard in private commercial transactions. For example, government contracts may include bonding requirements and provisions permitting the purchasing agency to cancel or delay the contract without penalty in certain circumstances.

In addition, government contracts are frequently awarded only after formal competitive bidding processes, which have been and may continue to be protracted, and typically impose provisions that permit cancellation in the event that necessary funds are unavailable to the public agency. In many cases, unsuccessful bidders for government agency contracts are provided the opportunity to formally protest certain contract awards through various agency, administrative and judicial channels. The protest process may substantially delay a successful bidder s contract performance, result in cancellation of the contract award entirely and distract management. Hirsch may not be awarded contracts for which it bids, and substantial delays or cancellation of purchases may even follow its successful bids as a result of such protests.

Furthermore, local government agency contracts may be contingent upon availability of matching funds from federal or state entities. Law enforcement and other government agencies are subject to political, budgetary, purchasing and delivery constraints which may cause Hirsch s quarterly and annual revenues and operating results to fluctuate in a manner that is difficult to predict.

Hirsch s business could be adversely affected by negative audits by government agencies, and Hirsch could be required to reimburse the U.S. government for costs that it has expended on its contracts, and its ability to compete successfully for future contracts could be materially impaired.

Government agencies may audit Hirsch as part of their routine audits and investigations of government contracts. As part of an audit, these agencies may review Hirsch s performance on contracts, cost structures and

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compliance with applicable laws, regulations and standards. These agencies may also review the adequacy of, and Hirsch's compliance with, its own internal control systems and policies, including its purchasing, property, estimating, compensation and management information systems. If any of its costs are found to be improperly allocated to a specific contract, the costs may not be reimbursed and any costs already reimbursed for such contract may have to be refunded. An audit could materially affect Hirsch's competitive position and result in a material adjustment to its financial results or statement of operations. If a government agency audit uncovers improper or illegal activities, Hirsch may be subject to civil and criminal penalties and administrative sanctions, including termination of contracts, forfeiture of profits, suspension of payments, fines and suspension or debarment from doing business with the federal government. In addition, Hirsch could suffer serious harm to its reputation if allegations of impropriety were made against it. While Hirsch has never had a negative audit by a governmental agency, it cannot assure that one will not occur. If Hirsch was suspended or barred from contracting with the federal government generally, or if its reputation or relationships with government agencies were impaired, or if the government otherwise ceased doing business with it or significantly decreased the amount of business it does with Hirsch, its revenues and prospects would be materially harmed.

Hirsch is subject to extensive government regulation, and its failure to comply with applicable regulations could subject it to penalties that may restrict its ability to conduct its business.

Hirsch is affected by and must comply with various government regulations that impact its operating costs, profit margins and the internal organization and operation of its business. Furthermore, Hirsch may be audited to assure its compliance with these requirements. Its failure to comply with applicable regulations, rules and approvals could result in the imposition of penalties, the loss of Hirsch s government contracts or its cancellation of Hirsch s General Services Administration contract, any of which could adversely affect its business, financial condition and results of operations. Among the most significant regulations affecting Hirsch s business are the following:

The Federal Acquisition Regulations, or the FAR, and agency regulations supplemental to the FAR, which comprehensively regulate the formation and administration of, and performance under government contracts.

The Truth in Negotiations Act, which requires certification and disclosure of all cost and pricing data in connection with contract negotiations.

The Cost Accounting Standards, which impose accounting requirements that govern Hirsch s right to reimbursement under cost-based government contracts.

The Foreign Corrupt Practices Act.

Laws, regulations and executive orders restricting the use and dissemination of information classified for national security purposes and the exportation of certain products and technical data.

These regulations affect how Hirsch s customers can do business with it, and, in some instances, the regulations impose added costs on its business. Any changes in applicable laws and regulations could restrict its ability to conduct its business. Any failure by Hirsch to comply with applicable laws and regulations could result in contract termination, price or fee reductions or suspension or debarment from contracting with the federal government generally.

If Hirsch is unable to continue to obtain U.S. government authorization regarding the export of its products, or if current or future export laws limit or otherwise restrict Hirsch's business, it could be prohibited from shipping Hirsch's products to certain countries, which could cause its business, financial condition and results of operations to suffer.

Hirsch must comply with U.S. laws regulating the export of Hirsch's products. In some cases, explicit authorization from the U.S. government is needed to export its products. The export regimes and the governing policies applicable to Hirsch's business are subject to changes. It cannot be certain that such export authorizations will be available to Hirsch or for Hirsch's products in the future. In some cases, Hirsch relies upon the compliance activities of its prime contractors, and it cannot be certain they have taken or will take all measures necessary to comply with applicable export laws. If Hirsch or its prime contractor partners cannot obtain required government approvals under applicable regulations, it may not be able to sell Hirsch's products in certain international jurisdictions.

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## Hirsch s sometimes lengthy and variable sales cycle will make it difficult to predict financial results.

Hirsch s solutions often require a lengthy sales cycle ranging from several months to sometimes over a year before it can receive approvals for purchase. The length of the sales cycle depends on the size and complexity of the solutions, the customer s budgeting process, the customer s in-depth evaluation of Hirsch s solutions and a competitive bidding process. As a result, Hirsch may incur substantial expense before it earns associated revenues, since a significant portion of Hirsch s operating expenses is relatively fixed. The lengthy sales cycles of its solutions make forecasting the volume and timing of sales difficult. In addition, the delays inherent in lengthy sales cycles raise additional risks that customers may cancel contracts or change their minds. If customer cancellations occur, they could result in the loss of anticipated sales without allowing Hirsch sufficient time to reduce Hirsch s operating expenses.

# Hirsch s financial results often vary significantly from quarter to quarter and may be negatively affected by a number of factors.

Hirsch bases its current and future expense levels on its internal operating plans and sales forecasts, and its operating costs are to a large extent fixed. As a result, it may not be able to sufficiently reduce its costs in any quarter to adequately compensate for an unexpected near-term shortfall in revenues, and even a small shortfall could disproportionately and adversely affect financial results for that quarter.

In addition, Hirsch s financial results may fluctuate from quarter to quarter and be negatively affected by a number of factors, including the following:

the lack or reduction of government funding and the political, budgetary and purchasing constraints of its government agency customers;

the terms of customer contracts that affect the timing of revenue recognition;

the size and timing of its receipt of customer orders;

the inaccurate forecasts or incomplete information from its channel partners;

significant fluctuation in demand for its solutions;

price reductions or adjustments, new competitors, or the introduction of enhanced solutions from new or existing competitors;

cancellations, delays or contract amendments by government agency customers;

protests of federal, state or local government contract awards by competitors;

unforeseen legal expenses, including litigation and/or administrative protest costs;

potential effects of providing services as a prime contractor that may not carry gross margins as high as those of its core solutions:

impairment charges arising out of its assessments of goodwill and intangibles; and

other one-time financial charges.

Security breaches in systems that Hirsch sells or maintains could result in the disclosure of sensitive government information or private personal information that could result in the loss of clients and negative publicity.

Many of the systems Hirsch sells manage private personal information and protect information involved in sensitive government functions. A security breach in one of these systems could cause serious harm to Hirsch s business as a result of negative publicity and could prevent Hirsch from having further access to such systems or other similarly sensitive areas for other governmental clients.

As part of its technical support services, Hirsch agrees, from time to time, to possess all or a portion of the security system database of its customers. This service is subject to a number of risks. For example, its systems may be vulnerable to physical or electronic break-ins and service disruptions that could lead to interruptions, delays or

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loss of data. If any such compromise of Hirsch's security were to occur, it could be very expensive to correct, could damage Hirsch's reputation and could discourage potential customers from using its services. Although Hirsch has not experienced attempted break-ins, it may experience such attempts in the future. Its systems may also be affected by outages, delays and other difficulties. Hirsch's insurance coverage may be insufficient to cover losses and liabilities that may result from such events.

Hirsch s products may have defects, which could damage its reputation, decrease market acceptance of its products, cause it to lose customers and revenue and result in costly litigation or liability.

Products and solutions as complex as those Hirsch offers may contain defects for many reasons, including defective design or manufacture, defective material or software interoperability issues. Often, these defects are not detected until after the products have been shipped. If any of Hirsch's products contain defects or perceived defects or have reliability, quality or compatibility problems or perceived problems, its reputation might be damaged significantly, it could lose or experience a delay in market acceptance of the affected product or products and it might be unable to retain existing customers or attract new customers. In addition, these defects could interrupt or delay sales or its ability to recognize revenue for products shipped. In the event of an actual or perceived defect or other problem, Hirsch may need to invest significant capital, technical, managerial and other resources to investigate and correct the potential defect or problem and potentially divert these resources from other development efforts. If it is unable to provide a solution to the potential defect or problem that is acceptable to Hirsch's customers, it may be required to incur substantial product recall, repair and replacement and even litigation costs. These costs could have a material adverse effect on its business and operating results.

In addition, because Hirsch's customers rely on Hirsch's security products to prevent unauthorized access, a malfunction of or design defect in its products (or even a perceived defect) could result in legal or warranty claims against it for damages resulting from security breaches. If such claims are adversely decided against us, the potential liability could be substantial and have a material adverse effect on its business and operating results. Furthermore, the publicity associated with any such claim, whether or not decided against Hirsch, could adversely affect its reputation. In addition, a well-publicized security breach involving security systems could adversely affect the market's perception of security products in general, or its products in particular, regardless of whether the breach is actual or attributable to its products. Any of the foregoing events could cause demand for Hirsch's products to decline, which would cause the Hirsch business and operating results to suffer.

Hirsch offers a warranty on its products for a period of two years, which could result in warranty claims, possible litigation, and liability.

Hirsch offers a warranty on its products for a period of two years. Purchasers of Hirsch products may bring warranty claims against Hirsch, which could result in litigation costs and liability. These costs may adversely effect Hirsch s results of operations.

Failure to properly manage projects may result in costs or claims against Hirsch, and Hirsch s financial results could be adversely affected.

Deployments of Hirsch's solutions often involve large-scale projects. The quality of its performance on such projects depends in large part upon Hirsch's ability to manage relationships with Hirsch's customers and to effectively manage the projects and deploy appropriate resources, including its own project managers and third party subcontractors, in a timely manner. Any defects or errors or failures to meet clients expectations could result in damage to its reputation or even claims for substantial monetary damages against it. In addition, Hirsch sometimes guarantees customers that it will complete a project by a scheduled date or that Hirsch's solutions will achieve defined performance standards. If its solutions experience a performance problem, it may not be able to recover the additional costs it will incur in its

remedial efforts, which could materially impair profit from a particular project. Moreover, a portion of Hirsch's revenues are derived from fixed price contracts. Changes in the actual and estimated costs and time to complete fixed-price, time-certain projects may result in revenue adjustments for contracts where revenue is recognized under the percentage of completion method. Finally, if Hirsch miscalculates the amount of resources or time it needs to complete a project for which it has agreed to capped or fixed fees, its financial results could be adversely affected.

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Hirsch is dependent on its management team and the loss of any key member of its team may impair Hirsch s ability to operate effectively and may harm Hirsch s business.

Hirsch s success depends largely upon the continued services of Hirsch s senior management, sales staff, and other key personnel. Some Hirsch employees have cultivated relationships with its customers, which makes it particularly dependent upon their continued employment with it. Hirsch is also substantially dependent on the continued services of its existing engineering and project management personnel because of the highly technical nature of its solutions. Other than an existing employment agreement with Robert Beliles which will terminate upon the closing of the Merger, Hirsch does not have employment agreements with any of its executive officers or key personnel obligating them to provide continued services and therefore, they could terminate their employment with it at any time, without penalty. Hirsch does not maintain key person life insurance policies on any of its employees. The loss of one or more members of its management team or other key personnel could seriously harm Hirsch s business.

Any failure to protect Hirsch's intellectual property rights could impair its ability to protect its proprietary technology, which could have a material adverse effect on the Hirsch business, financial condition and results of operations, and on its ability to compete effectively.

Hirsch s success depends significantly upon its proprietary technology. Hirsch currently relies on a combination of patents, copyright and trademark laws, trade secrets, confidentiality agreements and contractual provisions to protect its proprietary rights, which afford only limited protection. Although Hirsch often seeks to protect its proprietary technology through patents, it is possible that no new patents will be issued, that Hirsch s proprietary products or technologies are not patentable, and that any issued patent will fail to provide it with any competitive advantages. In addition, Hirsch has historically not entered into proprietary information and assignment agreements with its employees or consultants.

Unauthorized third parties may try to copy or reverse engineer portions of Hirsch s products or otherwise obtain and use its intellectual property. If it fails to protect Hirsch s intellectual property rights adequately, its competitors may gain access to Hirsch s technology, and its business would thus be harmed. In addition, defending Hirsch s intellectual property rights may entail significant expense. Any of its trademarks or other intellectual property rights may be challenged by others or invalidated through administrative processes or litigation. In addition, its patents, or any patents that may be issued to it in the future, may not provide it with any competitive advantages, or may be challenged by third parties. Furthermore, legal standards relating to the validity, enforceability and scope of protection of intellectual property rights are uncertain. Effective patent, trademark, copyright and trade secret protection may not be available to Hirsch in every country in which it markets its solutions. The laws of some foreign countries may not be as protective of intellectual property rights as those in the United States, and domestic and international mechanisms for enforcement of intellectual property rights may be inadequate. Accordingly, despite its efforts, it may be unable to prevent third parties from infringing upon or misappropriating its intellectual property or otherwise gaining access to its technology.

Hirsch may be required to expend significant resources to monitor and protect its intellectual property rights. It may initiate claims or litigation against third parties for infringement of Hirsch s proprietary rights or to establish the validity of its proprietary rights. Any such litigation, whether or not it is ultimately resolved in its favor, could result in significant expense to it and divert the efforts of Hirsch s technical and management personnel.

Hirsch may be sued by third parties in connection with intellectual property claims, such as for alleged infringement of any third party s proprietary rights.

Any intellectual property claims, with or without merit, could be time-consuming and expensive to litigate or settle, and could divert management attention away from the execution of Hirsch s business plan. In addition, Hirsch may be

required to indemnify Hirsch's customers for third-party intellectual property infringement claims, which would increase the cost of an adverse ruling in such a claim. An adverse determination could also prevent it from offering its solutions to others.

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Changes in tax laws or the interpretation thereof, adverse tax audits and other tax matters may adversely affect Hirsch's future results.

A number of factors may impact Hirsch s tax position, including:

the jurisdictions in which profits are determined to be earned and taxed;

the resolution of issues arising from tax audits with various tax authorities;

changes in the valuation of its deferred tax assets and liabilities;

adjustments to estimated taxes upon finalization of various tax returns;

increases in expenses not deductible for tax purposes; and

the repatriation of non-U.S. earnings for which it has not previously provided for U.S. taxes.

Any of these factors could make it more difficult for Hirsch to project or achieve expected tax results. An increase or decrease in its tax liabilities due to these or other factors could adversely affect its financial results in future periods.

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#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This joint proxy statement/information statement and prospectus and the documents incorporated by reference herein contain forward-looking statements that involve risks and uncertainties, as well as assumptions, that could cause the results of SCM and Hirsch to differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements generally are identified by the words may, will, project, might, anticipate believes. intends. estimates. should. could. would. plan. continue. pursue, or the negativ strategy. other words or expressions of similar meaning. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements. For example, forward-looking statements include any statements of the plans, strategies and objectives of management for future operations, including the execution of integration and restructuring plans and the anticipated timing of filings; any statements concerning proposed new products, services or developments; any statements regarding future economic conditions or performance; statements of belief and any statement of assumptions underlying any of the foregoing. Forward-looking statements may also include any statements of the plans, strategies and objectives of management with respect to the approval and closing of the Merger, SCM s and Hirsch s ability to solicit a sufficient number of proxies to approve the Merger and other matters related to the consummation of the Merger.

For a discussion of risks associated with the ability of SCM and Hirsch to complete the Merger and the effect of the Merger on the present business of SCM, Hirsch and the business of SCM after the Merger, see the section entitled Risk Factors, beginning on page 12.

Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in reports filed with the SEC by SCM. See the section entitled Where You Can Find More Information, beginning on page 210.

If any of these risks or uncertainties materializes or any of these assumptions proves incorrect, the results of SCM or Hirsch could differ materially from the forward-looking statements. All forward-looking statements in this joint proxy statement/information statement and prospectus are current only as of the date on which the statements were made. SCM and Hirsch do not undertake any obligation to publicly update any forward-looking statement to reflect events or circumstances after the date on which any statement is made or to reflect the occurrence of unanticipated events.

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#### SELECTED HISTORICAL AND PRO FORMA COMBINED FINANCIAL DATA

The following tables present selected historical financial data for SCM and Hirsch and comparative historical and unaudited pro forma per share data for SCM and Hirsch.

#### **Selected Historical Financial Data of SCM**

The selected consolidated financial data set forth below for SCM is derived in part from and should be read in conjunction with SCM s consolidated financial statements, the related notes and the section of this joint proxy statement/information statement and prospectus entitled SCM Microsystems Management s Discussion and Analysis of Financial Conditions and Results of Operation. The consolidated statement of operations data for each of the years ended December 31, 2003, 2004, 2005, 2006 and 2007 and the consolidated balance sheet data as of December 31, 2003, 2004, 2005, 2006 and 2007 were derived from SCM s audited consolidated financial statements included in this joint proxy statement/information statement and prospectus. The consolidated statement of operations data for the nine-month periods ended September 30, 2007 and 2008 and the consolidated balance sheet data as of September 30, 2008 were derived from SCM s unaudited consolidated financial statements included in this proxy joint proxy statement/information statement and prospectus. The consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America (US GAAP). This selected financial information is unaudited but, in SCM management s opinion, has been prepared on the same basis as the audited consolidated financial statements and related notes included throughout this joint proxy statement/information statement and prospectus and includes all adjustments, consisting only of normal recurring adjustments, that SCM s management considers necessary for a fair presentation of the information for the periods presented. Historical results are not necessarily indicative of results to be expected for future periods.

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# SCM MICROSYSTEMS, INC. SELECTED CONSOLIDATED FINANCIAL DATA

Nine

Three

|   | I  | Months<br>Ended | 1  | Months<br>Ended |               |              |     |           |     |          |                    |
|---|----|-----------------|----|-----------------|---------------|--------------|-----|-----------|-----|----------|--------------------|
|   |    |                 |    | tember 30,      |               |              | Enc | ded Decen | nbe |          |                    |
| (In thousands, except per share data)                         |    | 2008<br>(Unau   |    | 2008<br>ed)     | 2007          | 2006         |     | 2005      |     | 2004     | 2003               |
| Consolidated Statement of Operations                          |    |                 |    |                 |               |              |     |           |     |          |                    |
| Data:   |    |                 |    |                 |               |              |     |           |     |          |                    |
| Net revenue   | \$ | 6,393           | \$ | 19,377          | \$<br>30,435  | \$<br>33,613 | \$  | 27,936    | \$  | 30,030   | \$<br>31,147       |
| Cost of revenue   |    | 3,483           |    | 10,961          | 17,781        | 21,756       |     | 17,106    |     | 17,724   | 18,643             |
| Gross profit  |    | 2,910           |    | 8,416           | 12,654        | 11,857       |     | 10,830    |     | 12,306   | 12,504             |
| Operating expenses:   |    |                 |    |                 |               |              |     |           |     |          |                    |
| Research and development                                      |    | 980             |    | 3,058           | 3,123         | 3,767        |     | 4,081     |     | 4,807    | 3,958              |
| Selling and marketing   |    | 2,280           |    | 7,010           | 6,603         | 7,498        |     | 7,040     |     | 8,560    | 7,943              |
| General and administrative                                    |    | 1,697           |    | 4,718           | 7,132         | 7,548        |     | 9,198     |     | 9,021    | 11,018             |
| Amortization of intangibles                                   |    | ,               |    | ,               | 272           | 666          |     | 673       |     | 1,078    | 1,129              |
| mpairment of goodwill and intangibles                         |    |                 |    |                 | <b>-</b> · -  |              |     | ~.~       |     | 388      | -,                 |
| Restructuring and other charges (credits)                     |    |                 |    |                 | (4)           | 1,120        |     | 319       |     | 607      | 3,283              |
| Total operating expenses                                      |    | 4,957           |    | 14,786          | 17,126        | 20,599       |     | 21,311    |     | 24,461   | 27,331             |
| Loss from operations  |    | (2,047)         |    | (6,370)         | (4,472)       | (8,742)      |     | (10,481)  |     | (12,155) | (14,827)           |
| Loss from investments   |    | 170             |    | 640             | 1 (20         | 1.250        |     | 7.45      |     | 006      | (240)              |
| nterest income  |    | 173             |    | 642             | 1,639         | 1,350        |     | 745       |     | 806      | 813                |
| Foreign currency gains (losses) and other                     |    |                 |    |                 |               |              |     |           |     |          |                    |
| ncome (expense)   |    | (1,290)         |    | (935)           | (346)         | (225)        |     | 1,731     |     | (1,675)  | 2,643              |
| Loss from continuing operations before                        |    |                 |    |                 |               |              |     |           |     |          |                    |
| ncome taxes   |    | (3,164)         |    | (6,663)         | (3,179)       | (7,617)      |     | (8,005)   |     | (13,024) | (11,611)           |
| Benefit (provision) for income taxes                          |    | (103)           |    | (151)           | (113)         | (73)         |     | (150)     |     | 173      | 2,013              |
| Loss from continuing operations Gain (loss) from discontinued |    | (3,267)         |    | (6,814)         | (3,292)       | (7,690)      |     | (8,155)   |     | (12,851) | (9,598)            |
| operations, net of income taxes                               |    | 424             |    | 273             | (215)         | 3,508        |     | (2,109)   |     | (6,242)  | (13,476)           |
| Gain (loss) on sale of discontinued                           |    |                 |    | 7.50            | . 706         | - 224        |     | ·= 4=4\   |     | 400      | // = 40 <b>0</b> \ |
| operations, net of income taxes                               |    | 44              |    | 553             | 1,586         | 5,224        |     | (2,171)   |     | 430      | (15,102)           |
| Net income (loss)   | \$ | (2,799)         | \$ | (5,988)         | \$<br>(1,921) | \$<br>1,042  | \$  | (12,435)  | \$  | (18,663) | \$<br>(38,176)     |
| Basic and diluted loss per share from continuing operations   | \$ | (0.21)          | \$ | (0.43)          | \$<br>(0.21)  | \$<br>(0.49) | \$  | (0.53)    | \$  | (0.83)   | \$<br>(0.63)       |

| Basic and diluted income (loss) per share |              |              |              |            |              |              | ļ            |
|---|--------------|--------------|--------------|------------|--------------|--------------|--------------|
| rom discontinued operations               | \$<br>0.03   | \$<br>0.05   | \$<br>0.09   | \$<br>0.56 | \$<br>(0.27) | \$<br>(0.38) | \$<br>(1.86) |
| Basic and diluted net income (loss) per   |              |              |              |            |              |              |              |
| share                                     | \$<br>(0.18) | \$<br>(0.38) | \$<br>(0.12) | \$<br>0.07 | \$<br>(0.80) | \$<br>(1.21) | \$<br>(2.49) |
| Shares used to compute basic and diluted  |              |              |              |            |              |              |              |
| ncome (loss) per share                    | 15,744       | 15,743       | 15,725       | 15,638     | 15,532       | 15,402       | 15,317       |
|   |              |              |              |            |              |              | ļ            |

|                                   | September 30,<br>2008 |        | 2007         | 2006         | December 31,<br>2005 |        | ,  | 2004   |    | 2003   |
|-----------------------------------|-----------------------|--------|--------------|--------------|----------------------|--------|----|--------|----|--------|
| (In thousands)                    | (Unaudited)           |        |              |              |                      |        |    |        |    |        |
| <b>Consolidated Balance Sheet</b> |                       |        |              |              |                      |        |    |        |    |        |
| Data:                             |                       |        |              |              |                      |        |    |        |    |        |
| Cash, cash equivalents and        |                       |        |              |              |                      |        |    |        |    |        |
| short-term investments            |                       |        |              |              |                      |        |    |        |    |        |
| (unaudited)                       | \$                    | 25,020 | \$<br>32,444 | \$<br>36,902 | \$                   | 32,440 | \$ | 46,153 | \$ | 55,038 |
| Working capital(1) (unaudited)    |                       | 27,772 | 34,027       | 31,967       |                      | 27,371 |    | 39,161 |    | 50,700 |
| Total assets                      |                       | 40,600 | 48,564       | 51,355       |                      | 52,734 |    | 73,307 |    | 96,442 |
| Total stockholders equity         |                       | 31,137 | 37,039       | 35,318       |                      | 32,617 |    | 46,829 |    | 63,424 |

<sup>(1)</sup> Working capital is defined as current assets less current liabilities

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# **Selected Historical Financial Data of Hirsch**

The selected financial data set forth below for Hirsch is derived in part from and should be read in conjunction with Hirsch's financial statements, the related notes and Management's Discussion and Analysis of Financial Condition and Results of Operation included in this joint proxy statement/information statement and prospectus. The statement of income data for each of the years ended November 30, 2004, 2005, 2006, 2007 and 2008 and the balance sheet data as of November 30, 2004, 2005, 2006, 2007 and 2008 were derived from Hirsch's audited financial statements included in this joint proxy statement/information statement and prospectus.

# HIRSCH ELECTRONICS CORPORATION SELECTED FINANCIAL DATA

| Years Ended November 30,                |  |                                 |   |   |   |  |  |
|---|--|---------------------------------|---|---|---|--|--|
| 2008                                    |  |                                 | 2006  | 2005  | 2004  |  |  |
|   |  |                                 |   |   |   |  |  |
|   |  |                                 |   |   |   |  |  |
| \$ 23,042                               | \$ 21,   | 990                             | \$ 20,883   | \$ 20,026   | \$ 15,899   |  |  |
| 9,988                                   | 9,   | 370                             | 8,747   | 8,214   | 6,353   |  |  |
| 1,028                                   |  | 993                             | 938   | 915   | 726   |  |  |
| 12,026                                  | 11,  | 627                             | 11,198  | 10,897  | 8,820   |  |  |
|   |  |                                 |   |   |   |  |  |
| 3,310                                   |  | 780                             | 729   | 704   | 679   |  |  |
| 9,576                                   | 8,   | 055                             | 7,416   | 7,312   | 7,397   |  |  |
| 100                                     |  | 159                             | 138   | 163   | 210   |  |  |
| 12,986                                  | 8,   | 994                             | 8,283   | 8,179   | 8,286   |  |  |
| (960)                                   | 2,   | 633                             | 2,915   | 2,718   | 534   |  |  |
| (742)                                   |  | 215                             | 139   | 66  | 20  |  |  |
| (1.702)                                 | 2  | 010                             | 2.054   | 2 794   | 554   |  |  |
| * | ,  |                                 | •   | •   | (111)   |  |  |
| 004                                     | (1,  | 140)                            | (1,091)   | (1,211)   | (111)   |  |  |
| \$ (1,038)                              | \$ 1,  | 700                             | \$ 1,963  | \$ 1,573  | \$ 443  |  |  |
|   |  |                                 |   |   |   |  |  |
| 2000                                    |  |                                 |   | *   | 2004  |  |  |
| 2008                                    |  | 2007                            | 2006  | 2005  | 2004  |  |  |
|   |  |                                 |   |   |   |  |  |
|   |  |                                 |   |   |   |  |  |
| \$ 4,93                                 | 32 \$  | 5,014                           | \$ 4,031  | 1 \$ 3,057  | \$ 1,253  |  |  |
|   | \$ 23,042<br>9,988<br>1,028<br>12,026<br>3,310<br>9,576<br>100<br>12,986<br>(960)<br>(742)<br>(1,702)<br>664<br>\$ (1,038) | \$ 23,042 \$ 21, 9,988 9, 1,028 | \$ 23,042 \$ 21,990 9,988 9,370 1,028 993 12,026 11,627 3,310 780 9,576 8,055 100 159 12,986 8,994 (960) 2,633 (742) 215 (1,702) 2,848 664 (1,148) \$ (1,038) \$ 1,700 \$ 2008 2007 | \$ 23,042 \$ 21,990 \$ 20,883 9,988 9,370 8,747 1,028 993 938 | \$ 23,042 \$ 21,990 \$ 20,883 \$ 20,026<br>9,988 9,370 8,747 8,214<br>1,028 993 938 915<br>12,026 11,627 11,198 10,897<br>3,310 780 729 704<br>9,576 8,055 7,416 7,312<br>100 159 138 163<br>12,986 8,994 8,283 8,179<br>(960) 2,633 2,915 2,718<br>(742) 215 139 66<br>(1,702) 2,848 3,054 2,784<br>664 (1,148) (1,091) (1,211)<br>\$ (1,038) \$ 1,700 \$ 1,963 \$ 1,573 |  |  |

| Working capital(1) (unaudited) | 8,779  | 9,288  | 7,470 | 5,767 | 3,927 |
|--------------------------------|--------|--------|-------|-------|-------|
| Total assets                   | 12,065 | 11,758 | 9,499 | 8,375 | 5,848 |
| Total stockholders equity      | 9,356  | 10,066 | 8,240 | 6,241 | 4,532 |

(1) Working capital is defined as current assets less current liabilities

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## Comparative Historical and Unaudited Pro Forma Per Share Data

The following tables set forth the SCM historical net income (loss) per share for the nine months ended September 30, 2008, on an unaudited basis, and year ended December 31, 2007, and the historical book value per share as of September 30, 2008 and December 31, 2007, on an unaudited basis, and net income (loss) per share for SCM on an unaudited pro forma combined basis, for the nine months ended September 30, 2008 and year ended December 31, 2007, and unaudited pro forma book value per share as of September 30, 2008.

The pro forma combined data were derived from and should be read together with the unaudited pro forma condensed combined financial statements and accompanying notes included in this joint proxy statement/information statement and prospectus. This information is based on the historical balance sheets and related historical statements of operations of SCM and Hirsch included in this joint proxy statement/information statement and prospectus. The pro forma combined data give effect to the transaction using the purchase method of accounting for business combinations.

The unaudited pro forma combined per share data is presented for informational purposes only and is not intended to represent or be indicative of the per share data that would have been achieved if the Merger had been completed as of the dates indicated, and should not be taken as representative of future consolidated per share data of SCM. SCM s historical data were derived from and should be read together with the consolidated financial statements and accompanying notes included elsewhere in this joint proxy statement/information statement and prospectus. Hirsch is a privately-held company, and accordingly, per share historical data for Hirsch are omitted.

|   | I      | e Months<br>Ended<br>ber 30, 2008 |     | ar Ended<br>cember 31,<br>2007  |
|---|--------|-----------------------------------|-----|---------------------------------|
|   | _      | audited)                          |     | 2007                            |
| SCM s Historical Data: Net income (loss) per share(1):          |        |                                   |     |                                 |
| Basic and diluted loss per share from continuing operations     | \$     | (0.43)                            | \$  | (0.21)                          |
| Basic and diluted income per share from discontinued Operations | \$     | 0.05                              | \$  | 0.09                            |
| Basic and diluted net loss per share                            | \$     | (0.38)                            | \$  | (0.12)                          |
| As of September 30, 2008:                                       |        |                                   |     |                                 |
| Consolidated book value per share(2)                            | \$     | 1.98                              |     |                                 |
| As of December 31, 2007:  |        |                                   |     |                                 |
| Consolidated book value per share (unaudited) (2)               |        |                                   | \$  | 2.36                            |
|   |        | Nine Months                       |     | ar-Ended                        |
|   | Septem | Ended<br>ber 30, 2008<br>audited) | Dec | eember 31,<br>2007<br>naudited) |

# **Pro Forma Combined Data:**

| Pro forma net income (loss) per share(3):                       |              |              |
|---|--------------|--------------|
| Basic and diluted loss per share from continuing operations     | \$<br>(0.31) | \$<br>(0.13) |
| Basic and diluted income per share from discontinued Operations | \$<br>0.03   | \$<br>0.06   |
| Basic and diluted net loss per share                            | \$<br>(0.28) | \$<br>(0.07) |
| As of September 30, 2008:<br>Pro forma book value per share(4)  | \$<br>1.75   |              |

<sup>(1)</sup> Historical net income (loss) per share was derived from the historical periodic SEC filings Form 10-Q for the quarterly period ended September 30, 2008 and Form 10-K for the fiscal year ended December 31, 2007.

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- (2) Consolidated book value per share as of September 30, 2008 and December 31, 2007 are calculated by dividing total shareholders—equity by the weighted average common shares outstanding as of respective dates.
- (3) Pro forma net income (loss) per share was calculated by dividing pro forma net income by the pro forma weighted average common shares outstanding as if the transaction had occurred on January 1, 2007.
- (4) Pro forma book value per share is computed by dividing pro forma total shareholders equity by the pro forma weighted average common shares outstanding as if the transaction had occurred on September 30, 2008.

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#### MARKET PRICE AND DIVIDEND INFORMATION

## **SCM Microsystems**

SCM s common stock is traded on the NASDAQ Stock Market s National Market under the symbol SCMM and on the Prime Standard of the Frankfurt Stock Exchange under the symbol SMY. The following table sets forth the high and low closing prices of SCM s common stock for the periods indicated.

#### **SCM Common Stock**

|   | Nation  | NASDAQ<br>National Market |      | tandard<br>n Euros) |
|---|---------|---------------------------|------|---------------------|
|   | High    | Low                       | High | Low                 |
| Fiscal 2009:                            |         |                           |      |                     |
| First Quarter (up to February 11, 2009) | \$ 2.70 | \$ 1.97                   | 2.01 | 1.48                |
| Fiscal 2008:                            |         |                           |      |                     |
| First Quarter                           | \$ 3.78 | \$ 2.59                   | 2.56 | 1.71                |
| Second Quarter                          | \$ 3.19 | \$ 2.71                   | 1.99 | 1.68                |
| Third Quarter                           | \$ 3.17 | \$ 2.08                   | 2.03 | 1.52                |
| Fourth Quarter                          | \$ 2.34 | \$ 1.27                   | 1.62 | 1.02                |
| Fiscal 2007:                            |         |                           |      |                     |
| First Quarter                           | \$ 4.34 | \$ 2.97                   | 3.35 | 2.30                |
| Second Quarter                          | \$ 4.42 | \$ 2.90                   | 3.25 | 2.23                |
| Third Quarter                           | \$ 3.32 | \$ 2.63                   | 2.28 | 1.95                |
| Fourth Quarter                          | \$ 3.74 | \$ 2.85                   | 2.56 | 2.05                |
| Fiscal 2006:                            |         |                           |      |                     |
| First Quarter                           | \$ 3.86 | \$ 2.91                   | 3.22 | 2.48                |
| Second Quarter                          | \$ 3.90 | \$ 2.91                   | 3.10 | 2.26                |
| Third Quarter                           | \$ 3.41 | \$ 2.79                   | 2.64 | 2.24                |
| Fourth Quarter                          | \$ 3.71 | \$ 2.98                   | 2.80 | 2.27                |

On December 10, 2008, the last full trading day prior to the public announcement of entry into the Merger Agreement, the closing price per share of SCM s common stock as reported on the NASDAQ Stock Market was \$1.27 per share.

On February 11, 2009, the last practicable trading date before the filing of this joint proxy statement/information statement and prospectus, the closing price per share of SCM s common stock as reported on the NASDAQ Stock Market was \$2.67.

As of February 11, 2009, SCM s record date, SCM had approximately 55 stockholders of record stockholders. Not represented in this figure are individual stockholders in Germany whose custodian banks do not release stockholder information about their SCM holdings.

Because the market price of SCM s common stock is subject to fluctuation, the market value of the shares of SCM s common stock that holders of Hirsch common stock will be entitled to receive in the Merger may increase or

decrease. The market prices above may not be indicative of the future value of the SCM common stock.

Following the consummation of the Merger, SCM s common stock, including the shares issued in connection with the Merger, are expected to continue to trade on the NASDAQ Stock Market under the symbol SCMM and on the Prime Standard of the Frankfurt Stock Exchange under the symbol SMY.

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SCM has never declared or paid cash dividends on its capital stock. SCM currently intends to retain earnings, if any, to finance the growth and development of its business, and does not expect to pay any cash dividends to its stockholders in the foreseeable future. Payment of future dividends, if any, will be at the discretion of SCM s board of directors.

#### **Hirsch Electronics**

There has never been, nor is there expected to be in the future, a public market for Hirsch s ordinary shares.

As of February 10, 2009 Hirsch s record date, Hirsch had approximately 315 shareholders of record.

Hirsch has never declared or paid any cash dividends on its capital stock nor does it intend to do so in the foreseeable future.

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#### THE MERGER

This section and the section entitled The Merger Agreement beginning on page 91 of this joint proxy statement/information statement and prospectus describe the material terms of the Merger, including the Merger Agreement. While SCM and Hirsch believe that this description covers all of the material terms of the Merger and the Merger Agreement, it may not contain all of the information that is important to you. You should read carefully this entire joint proxy statement/information statement and prospectus, including the Merger Agreement, which is attached as Annex A to this joint proxy statement/information statement and prospectus, and the other documents to which SCM and Hirsch have referred.

#### **Background of the Development of the Merger**

During a period of approximately three years prior to entering into the Merger Agreement, Hirsch had engaged in preliminary discussions with other potential acquirers regarding the sale of Hirsch. These discussions generally terminated due to misalignment of valuation expectations between Hirsch and the potential acquirers.

On May 23, 2006, SCM entered into an advisory services agreement to engage Newton International Management LLC and Mr. Ayman Ashour, a principal partner in Bluehill ID (a significant stockholder of SCM, which was founded in March 2007) and former director of Hirsch, as a consultant to develop a growth and acquisition strategy for SCM. Over the course of the next several months, SCM considered several potential strategic transactions, including a transaction involving Hirsch, and representatives of SCM and Hirsch held several meetings.

On June 12, 2006, Steven Humphreys, director of SCM and Mr. Ashour met with Lawrence W. Midland, President of Hirsch, at Hirsch s offices in Santa Ana, California to discuss mutual interest in a potential transaction. Over the course of the next several months, SCM considered several potential strategic transactions, including a transaction involving Hirsch, and representatives of SCM and Hirsch held several meetings.

In late 2006, SCM decided to suspend further consideration of a strategic transaction and discussions between Hirsch and SCM regarding a strategic transaction terminated, and SCM terminated the advisory services agreement with Newton International and Ayman Ashour.

In early January 2008, SCM engaged Acquarium Partners to prepare an in-depth market analysis and identify potential acquisition targets, which included Hirsch Electronics.

In March 2008, Hirsch and SCM began discussing the possibility of an exclusive distribution agreement between the parties.

On April 7, 2008, Egis Capital, an investment fund that is managed by a general partnership that certain principals of Imperial Capital are members of, made a preliminary offer to purchase the assets of Hirsch, which offer was rejected by Hirsch due to both valuation and the proposed structure of the transaction. Egis Capital offered to purchase substantially all of the assets of Hirsch in exchange for cash and a promissory note pursuant to, in part, an earnout structure.

Between late May and June 2008, representatives of SCM and Hirsch met to discuss preliminarily a potential transaction between the parties.

On July 3, 2008, the Chairman of the Board of SCM instructed SCM s management to continue to explore a potential transaction with Hirsch.

On July 7, 2008, Hirsch and SCM signed an exclusive distributor agreement.

On July 8, 2008, Hirsch and SCM signed a non-disclosure agreement related to the potential merger and began to exchange non-public information on a confidential basis.

Between July 21 and 23, 2008, representatives of SCM and Hirsch met to provide information concerning the respective companies businesses and to continue discussions regarding the possibility of a transaction. Also at this time, SCM received an initial purchase price proposal from Hirsch for the potential transaction.

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On July 30, 2008, management of SCM made a presentation to the SCM board of directors regarding a potential transaction with Hirsch. After this presentation, the board of directors of SCM instructed SCM s management to continue to explore a potential transaction with Hirsch.

Between August 11 and 13, 2008, Mr. Midland met with representatives of SCM at SCM s headquarters in Ismaning, Germany, in order to further discuss a potential transaction between the parties.

On August 19, 2008, Mr. Midland and Felix Marx, Chief Executive Officer of SCM, had a conference call to discuss certain proposed terms of a potential transaction. On September 4, 2008, Mr. Marx and Dr. Mueller, Executive Vice President, Strategic Sales and Business Development of SCM, met with Mr. Midland to further discuss such terms.

During the period of September 2008 through November 2008, SCM and its advisors conducted legal, financial, technical and accounting due diligence on Hirsch, based on information and documentation provided to them by Hirsch. During this period, Hirsch and its advisors also conducted due diligence on SCM. Several meetings between representatives of SCM and Hirsch also took place during this period at which proposed terms of a potential transaction were discussed.

On September 15, 2008, SCM engaged Avondale Partners to provide financial advisory services related to the proposed transaction and to render an opinion evaluating the financial fairness of any proposed transaction. SCM executed an engagement letter with Avondale on October 9, 2008.

On September 30, 2008, the SCM board of directors met by phone to discuss the potential transaction with Hirsch and instructed SCM s management to continue to explore a potential transaction with Hirsch.

On October 7, 2008, the SCM board of directors met by phone with representatives of Gibson, Dunn & Crutcher LLP to discuss certain matters in connection with potential business combinations. Management of SCM also presented an update of the status of the discussions with Hirsch regarding a potential transaction.

Between October 14 and 17, 2008, representatives of SCM met with Gibson Dunn & Crutcher LLP and Hirsch and Hirsch s outside counsel, Palmieri, Tyler, Wiener, Wilhelm & Waldron LLP at Hirsch s offices, to discuss the proposed terms of a potential transaction. On October 16, 2008, SCM and Hirsch entered into an exclusivity agreement related to the proposed transaction.

On October 16, 2008, management of SCM presented an update to the SCM board of directors of the status of the discussions with Hirsch regarding a potential transaction, and on October 23, 2008, the SCM board of directors met to discuss the proposed terms of a transaction with Hirsch.

On October 27, 2008, Hirsch engaged Imperial Capital to render an opinion evaluating the financial fairness of any proposed transaction.

On October 30, 2008, Mr. Marx met with Mr. Midland and representatives of Avondale in Santa Ana, California to discuss Hirsch s operations and financial projections.

On October 30 and 31, 2008, Mr. Marx met with Mr. Midland in Santa Ana, California to discuss the proposed terms of the transaction.

In early November 2008, several meetings between representatives of SCM and Hirsch also took place at which proposed terms of a potential transaction were discussed. On November 4 and 5, 2008, Mr. Midland attended the Cartes smart card trade show and exhibition in Paris and met with the SCM management team to continue discussions.

On November 8, 2008, Mr. Marx met with members of Hirsch management to discuss the proposed transaction and related matters.

On November 12 and 14, 2008, representatives from SCM and Hirsch, legal advisors for the two parties, and a representative from Avondale met in Santa Ana to continue to discuss the potential transactions.

On November 14, 2008, Hirsch s board of directors held a meeting to discuss the proposed transaction between Hirsch and SCM. Mr. Marx was present for a portion of the meeting at which time he was introduced to the Hirsch

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board. Following the departure of Mr. Marx, a representative from Palmieri, Tyler, Wiener, Wilhelm & Waldron LLP made a presentation to the board regarding certain matters in connection with the proposed transaction.

On November 19, 2008, Mr. Marx met with members of the SCM board of directors to discuss the status of the discussions regarding the proposed transaction.

On November 21, 2008, Mr. Marx and Mr. Midland had a conference call to discuss open issues regarding the proposed transaction, including the terms of the Merger Agreement.

On November 23, 2008, representatives from SCM and Hirsch and legal advisors for the two parties had a conference call to discuss the terms of the proposed transaction, including the terms of the Merger Agreement.

On November 26, 2008, the Hirsch board of directors met to further discuss the proposed transaction and the results of the diligence conducted on SCM. Representatives from Palmieri, Tyler, Wiener, Wilhelm & Waldron LLP were also in attendance, and representatives of Imperial Capital were in attendance for part of the meeting to deliver a draft of Imperial Capital s fairness opinion. Imperial Capital did not discuss any of the diligence conducted by Hirsch or its representatives on SCM at such meeting.

On November 27, 2008, the SCM board of directors held a special meeting at which the board obtained updates from management and advisers regarding the status of negotiations with Hirsch. At the meeting, the SCM board instructed SCM s management to continue to pursue a potential transaction with Hirsch. From that day through December 8, 2008, representatives of SCM and Hirsch, together with their respective legal counsel, participated in several conference calls to try to finalize the terms of the potential transaction and the Merger Agreement.

On December 5, 2008, the Hirsch board of directors held a meeting to further discuss the proposed merger. A representative from Palmieri, Tyler, Wiener, Wilhelm & Waldron LLP was also in attendance at this meeting.

On December 9, 2008, the SCM board of directors held a special meeting at which the proposed transaction with Hirsch was further discussed and considered. At the meeting, members of SCM s senior management team made a presentation to the board of directors regarding the terms of the proposed Merger and representatives of Avondale made a financial presentation to the SCM board of directors and rendered Avondale s oral opinion, subsequently confirmed in writing, to the effect that, as of December 9, 2008, the date of the opinion, and based upon and subject to the various considerations and limitations set forth in such opinion, the merger consideration to be paid by SCM is fair to SCM from a financial point of view. SCM s legal counsel outlined the principal legal terms and conditions of the proposed Merger Agreement, and other legal issues associated with the proposed business combination. Following the financial and legal presentations and the oral fairness opinion, and after further discussion, the SCM board unanimously approved the Merger Agreement and determined that the Merger and the terms of the Merger Agreement were advisable, fair to and in the best interests of the SCM stockholders.

On December 10, 2008, the Hirsch board of directors held a meeting at which the proposed transaction with SCM was further discussed and considered. Representatives of Imperial Capital telephonically rendered an opinion to the Hirsch board of directors that, as of that date, and subject to various assumptions, qualifications and limitations, the aggregate consideration to be paid by SCM in the Merger to the holders of Hirsch common stock, other than Lawrence W. Midland, was fair from a financial point of view to the Hirsch shareholders, other than to Mr. Midland, which opinion with such assumptions, qualifications and limitations, was subsequently confirmed in writing. A representative from Palmieri, Tyler, Wiener, Wilhelm & Waldron LLP summarized the key terms and conditions of the Merger Agreement and certain potential legal risks and issues associated with the proposed merger. Following the presentations and further discussion, the board of directors of Hirsch unanimously approved the Merger Agreement and determined that the proposed merger and the terms of the Merger Agreement were advisable, fair to and in the

best interests of the Hirsch shareholders.

On December 10, 2008 counsel for SCM and Hirsch finalized the Merger Agreement and related documents and the Merger Agreement was executed by the parties. SCM and Hirsch publicly announced the proposed merger on December 10, 2008, Pacific Standard Time, which was prior to the opening of trading on the Prime Standard Exchange on the morning of December 11, 2008, Central European Time.

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## The SCM Reasons for the Merger

The SCM board of directors believes that the terms of the Merger Agreement and the transactions contemplated thereby are advisable, and in the best interests of, SCM and its stockholders, and has unanimously approved the Merger Agreement and the Merger. The SCM board of directors has concluded that the Merger with Hirsch presents a compelling strategic opportunity for SCM to strengthen its position in the security industry, expand its product offerings and customer base, and increase its operational scale. The SCM board of directors recommends that SCM stockholders vote in favor of the SCM proposals described in this joint proxy statement/information statement and prospectus.

In reaching its decision to approve the Merger, the SCM board of directors consulted with SCM s management, financial and legal advisors, and considered a number of factors, including the following factors, which the SCM board of directors viewed as supporting its recommendation:

the belief of the SCM board of directors that after the Merger SCM will be better positioned to pursue and implement a strategy focused on the concept of convergence, the much anticipated industry trend which combines both the logical and physical methodologies of access for security systems;

the fact that both SCM and Hirsch are strong in the U.S. government sector, but have complementary areas of concentration (*i.e.*, Hirsch is focused on physical access and SCM is focused on PC and network (logical) access), and that Hirsch is strongly positioned in the U.S. commercial market, which provides a strong complement to SCM sactivities in the enterprise and financial markets in Europe and Asia;

the expected synergies that will result from the Merger as a result of leveraging the existing channels and sales forces of both companies to reach more customers and to jointly develop new integrated products;

the results of SCM s due diligence review of Hirsch s business, finances and operations and its evaluation of Hirsch s management, competitive positions and prospects;

the opinion of SCM s financial advisor that, as of December 9, 2008, and based upon and subject to the considerations described in its written opinion, the merger consideration to be paid by SCM pursuant to the Merger Agreement was fair to SCM from a financial point of view;

the likelihood in the judgment of the board of directors of SCM that the conditions to be satisfied prior to consummation of the Merger will be satisfied or waived;

the cash position of each of SCM and Hirsch and the absence of any material debt of either of them;

the belief that the Merger would increase the overall level of resources available for sales, marketing, customer support, engineering and production across target markets and regions, provide access to Hirsch s distribution channels and allow SCM to leverage Hirsch s well-respected brand, systems-level selling model and the Hirsch Professional Services Group for development of customer-specific applications; and

the belief that the Merger would significantly increase SCM s revenues, net income and internal resources and provide greater operational scale and financial solidity.

During the course of its deliberations concerning the Merger, the SCM board of directors also identified and considered a variety of risks relating to the Merger, including the following:

the risk that the potential benefits sought in the Merger might not be realized;

the challenges, costs and diversion of management time associated with successfully integrating the products, technologies, marketing strategies and organizations of each company;

the risk of management and employee disruption associated with the Merger, including the risk that despite the efforts SCM after the Merger, key personnel might not remain employed by SCM;

the possibility that the Merger may not be completed and the potential adverse effect of the public announcement to that effect on the reputation of SCM; and

the other risks described in the section of this joint proxy statement/information statement and prospectus entitled Risk Factors.

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This discussion of information and factors considered by the SCM board of directors is not intended to be exhaustive, but is intended to summarize the material factors considered by the SCM board of directors. In view of the wide variety of factors considered, the SCM board of directors did not find it practicable to quantify or otherwise assign relative weights to the specific factors considered. However, after taking into account all of the factors set forth above, the SCM board of directors unanimously agreed that the Merger Agreement and the transactions contemplated thereby were fair to, and in the best interests of, SCM and the SCM stockholders, and that SCM should enter into the Merger Agreement.

# The Hirsch Reasons for the Merger

The Hirsch board of directors has determined that the Merger is advisable, and fair to, and in the best interests of, Hirsch and its shareholders. The Hirsch board of directors recommends that Hirsch shareholders vote in favor of the Hirsch proposals described in this joint proxy statement/information statement and prospectus. In reaching its decision to approve the Merger, Hirsch s board of directors considered a number of factors, including the following, which Hirsch s board of directors viewed as supporting its recommendation:

the Merger will allow the Hirsch shareholders to gain an equity interest in SCM, thus providing a vehicle for continued participation by the Hirsch shareholders in the future performance not only of the business of Hirsch, but also of SCM;

SCM after the Merger will be well positioned to pursue and implement a strategy focused on the concept of convergence, the much anticipated industry trend which combines both the logical and physical methodologies of access for security systems;

the increased liquidity available to Hirsch shareholders through receipt of the cash portion of the consideration and the acquisition of registered shares of SCM;

the opinion of Imperial Capital, attached hereto as *Annex F*, a well respected investment banking firm with specific expertise in the area of security, that, as of December 10, 2008, and based on and subject to various assumptions, qualifications and limitations set forth in its opinion, the Aggregate Consideration to Non-Insiders (as defined in its opinion) in the transaction was fair, from a financial point of view, to the holders of Hirsch common stock, no par value, other than Lawrence W. Midland;

the fact that the proposal regarding the possible Merger was superior to contemplated transactions considered in connection with discussions with several other prospective acquirers over an extended period of time;

the conclusion of the board of directors of Hirsch that the Merger proposal offered a better alternative for the Hirsch shareholders than the possibility of implementing Hirsch s business plan on a stand-alone basis and deferring consideration of a business combination pending (i) a more favorable financial climate or (ii) possible realization of long anticipated government contracts for Hirsch products;

the expectation that the Merger will be treated as a reorganization for U.S. federal income tax purposes with the result that the Hirsch shareholders will generally not recognize taxable gain or loss for U.S. federal income tax purposes by reason of the receipt of shares of SCM common stock and the warrants to purchase shares of SCM common stock:

the likelihood in the judgment of the board of directors of Hirsch that the conditions to be satisfied prior to consummation of the Merger will be satisfied or waived;

under the terms of the Merger Agreement, another party could make a superior acquisition proposal which could be accepted by the board of directors of Hirsch, and that the termination fee; payable to SCM in such situation would not be a significant impediment to the making of such proposal;

the cash position of each of Hirsch and SCM and the absence of any material debt of either of them; and

the relatively senior age of Lawrence W. Midland, the President of Hirsch.

In the course of its deliberations, Hirsch s board of directors also considered a variety of risks and other countervailing factors related to entering into the Merger Agreement, including, without limitation, the following:

the fact that the number of shares of SCM common stock to be received by Hirsch shareholders does not change, regardless of any increase or decrease in the price of SCM shares prior to the closing of the Merger;

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the fact that Lawrence W. Midland is anticipated to be the only Hirsch representative on the SCM board of directors, without any voting agreement guarantying his election to the board, and that the current SCM board of directors and officers will have complete ultimate authority with respect to implementation of the Hirsch business plan;

the fact that the Hirsch shareholders will be unable to sell for a period of six months from the closing of the Merger 100% of the shares of SCM common stock received in the Merger and that they will be unable to sell 50% of the shares of SCM common stock received in the Merger for a period of nine months from the closing of the Merger;

the small daily volume of shares of SCM common stock presently traded on the NASDAQ Stock Market, which, as a practical matter, limits the liquidity of the shares of SCM common stock which will be received by the Hirsch shareholders:

the possibility that the Merger might not be completed and the potential adverse effect of the public announcement to that effect on the reputation of Hirsch;

the expected significant length of time (6-7 months) between signing the Merger Agreement and completing the Merger or terminating the Merger Agreement, and the restrictions on Hirsch's conduct of its business in the meantime;

the fact that following announcement of the Merger Agreement, Hirsch s relationship with employees, agents and customers might be negatively affected because of uncertainties surrounding Hirsch s future status and direction;

the amount (up to \$1.5 million plus the reimbursement of SCM s transaction expenses) and circumstances under which Hirsch may become liable to pay a termination fee to SCM and the potential effect of such termination fee in deterring other potential acquirers;

the fact that information contained in the S-4 registration statement regarding Hirsch, including without limitation, its operations, financial results, significant shareholders and related party transactions will be made publicly available to Hirsch s competitors, customers, employees and others (even if the Merger is not consummated for any reason); and

various other risks associated with SCM and the Merger, including the risks described in the section entitled Risk Factors in this joint proxy statement/information statement and prospectus.

The above discussion of information and factors considered by the Hirsch board of directors is not intended to be exhaustive, but is indicative of the material factors considered by the board. In view of the wide variety of factors they considered, the Hirsch board of directors did not find it practicable to quantify or otherwise assign relative weight to the specific factors considered. In addition, the Hirsch board of directors did not reach any specific conclusion on each factor considered, or any aspect of any particular factor, but conducted an overall analysis of these factors. Individual members of the Hirsch board of directors may have given different weight to different factors. After taking into account all of the factors described above, however, the Hirsch board of directors unanimously determined that the Merger Agreement and the related transactions were advisable and fair to, and in the best interests of, Hirsch and its shareholders.

#### **SCM Financial Projections**

SCM provided financial projections for its business to Avondale SCM s financial advisor, for use in connection with its fairness analysis, summarized in the section of this joint proxy statement/information statement and prospectus entitled The Merger Opinion of the Financial Advisor of SCM, and to Imperial Capital for use in connection with Imperial Capital s fairness analysis, summarized in the section of the joint proxy statement/information statement and prospectus entitled The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch. Please note, however, that even though such projections were provided to Avondale and Imperial Capital, in rendering their respective fairness opinions, Avondale and Imperial Capital assumed that the value of SCM common stock would be equal to the market price for such shares, as further described in the case of Avondale, in the section entitled The Merger Opinion of the Financial Advisor of SCM and in the case of Imperial Capital, in the section entitled The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch.

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|   | Fiscal Year | l Year Ending December 31, |          |          |         |         |         |  |
|---|-------------|----------------------------|----------|----------|---------|---------|---------|--|
| (Dollars, in millions)  | 2008A       | 2008B                      | 2009A    | 2009B    | 2010    | 2011    | 2012    |  |
| Net Revenue % Growth Cost of Revenue                                | \$ 27.9     | \$ 29.9                    | \$ 40.0  | \$ 45.0  | \$ 48.8 | \$ 55.0 | \$ 61.0 |  |
|   | (8.4)%      | (1.8)%                     | 43.5%(1) | 50.6%(2) | 8.5%(3) | 12.6%   | 10.9%   |  |
|   | 15.4        | 16.3                       | 21.3     | 23.7     | 25.8    | 30.7    | 33.9    |  |
| Gross Profit % Margin Operating Expenses                            | 12.5        | 13.6                       | 18.7     | 21.3     | 23.0    | 24.3    | 27.1    |  |
|   | 44.9%       | 45.5%                      | 46.6%    | 47.3%    | 47.1%   | 44.1%   | 44.4%   |  |
| Research & Development Selling & Marketing General & Administrative | 3.1         | 3.1                        | 2.2      | 2.6      | 2.8     | 2.9     | 3.0     |  |
|   | 7.9         | 7.9                        | 7.3      | 7.8      | 7.9     | 8.2     | 8.7     |  |
|   | 9.2         | 9.3                        | 9.1      | 9.2      | 9.9     | 10.1    | 10.4    |  |
| Amortization of Intangibles<br>Restructuring and Other<br>Charges   | 0.0         | 0.0                        | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     |  |
| Total Operating Expenses % of Net Revenue                           | 20.2        | 20.3                       | 18.6     | 19.6     | 20.5    | 21.2    | 22.1    |  |
|   | 72.3%       | 67.8%                      | 46.4%    | 43.5%    | 41.9%   | 38.6%   | 36.2%   |  |
| EBIT Depreciation & Amortization EBITDA % Margin                    | (7.6)       | (6.7)                      | 0.1      | 1.7      | 2.5     | 3.0     | 5.0     |  |
|   | 0.3         | 0.3                        | 0.3      | 0.3      | 0.3     | 0.3     | 0.3     |  |
|   | (7.4)       | (6.4)                      | 0.3      | 2.0      | 2.8     | 3.3     | 5.3     |  |
|   | (26.4)%     | (21.4)%                    | 0.8%     | 4.4%     | 5.7%    | 6.0%    | 8.7%    |  |

- (1) Percentage growth rate based on the net revenue figure provided in column 2008A.
- (2) Percentage growth rate based on the net revenue figure provided in column 2008B.
- (3) Percentage growth rate based on the net revenue figure provided in column 2009B.

SCM s management provided the above income statement projections for the years 2008 through 2012. For the years 2008 and 2009, SCM management provided two income statement projections (columns 2008-A and 2008-B, and columns 2009-A and 2009-B in the table above). The 2008 and 2009 projections were provided to appropriately reflect a possible range of potential growth of SCM s business in 2008 and 2009 in light of general economic conditions and the potential consequences of short-term trends to SCM s business. Such projections differ with respect to, among other items, the projections of net revenue, cost of revenue and certain operating expenses. Since the SCM income statement projections cover multiple years, such information by its nature becomes less certain with each successive year. At the time the SCM income statement projections were presented, SCM management believed that the revised income statement projections appropriately reflected the potential growth of SCM s business in light of the general economic conditions.

These SCM financial projections rely on numerous assumptions that included, among others, the assumptions listed below. SCM did not find it practicable to quantify or otherwise assign relative weights to the specific assumptions made in connection with the SCM financial projections:

SCM s business is government-driven, and the business will be less affected by the current global economic situation in 2009;

the security sector would outperform the overall economy;

the market would increasingly demand higher-security products, such as smart cards, biometrics and multi-factor authentication;

demand from security products from U.S. federal government agencies due to Federal Information Processing Standards (FIPS) 201 would increase in 2009, and in each year thereafter through 2012;

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the rate of growth in revenue for SCM s products is driven by major government related roll-outs, in particular the German eHealth initiatives will significantly contribute in the upcoming years;

gross margins would represent approximately the same percentages of revenue for each year as represented in the SCM financial projections for 2009;

SCM would successfully develop and sell new products and services including, but not limited to, its new family of contact and contactless smart card reader product line;

SCM would continue to regionally expand its global distribution network as well as its cooperation with new OEMs; and

no provision for the potential material effects of extraordinary business events, such as adverse regulatory developments, major unplanned new product launches or natural disasters.

There can be no guarantee that the assumptions on which the SCM financial projections are based are correct or will be realized. In addition, there can be no assurance that the SCM financial projections will be realized or that actual results will not be significantly higher or lower than projected.

The SCM financial projections set forth above are included in this joint proxy statement/information statement and prospectus only because this information was made available to Avondale for use in its fairness analysis provided to the SCM board of directors and to Imperial Capital for use in its fairness analysis provided to the Hirsch board of directors. The SCM financial projections were not prepared with a view to public disclosure or compliance with the published guidelines of the SEC or the guidelines established by the American Institute of Certified Public Accountants regarding projections or forecasts. The SCM financial projections do not purport to present operations in accordance with U.S. generally accepted accounting principles, or GAAP.

No independent accountants have compiled, examined or performed any procedures with respect to the SCM financial projections contained herein, nor have any independent accountants expressed any opinion or any other form of assurance on such information or its achievability or the assumptions on which they are based.

You are urged to read carefully these SCM financial projections together with the SCM financial statements, the Risk Factors, the summaries of the opinions of the financial advisor to SCM and Imperial Capital contained in the sections of this joint proxy statement/information statement and prospectus entitled The Merger Opinion of the Financial Advisor of SCM and The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch, respectively, the Written Opinion of Avondale Partners, LLC attached hereto as *Annex E* and the Written Opinion of Imperial Capital, LLC attached hereto as *Annex F*.

## **Hirsch Financial Projections**

Hirsch provided preliminary income statement projections for its business in early November to SCM, Avondale Partners, SCM s financial advisor, for use in connection with Avondale s financial analysis, summarized in the section of this joint proxy statement/information statement and prospectus entitled The Merger Opinion of the Financial Advisor of SCM, and to Imperial Capital, for use in connection with Imperial Capital s rendering of its fairness opinion, summarized in the section of the joint proxy statement/information statement and prospectus entitled The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch. These preliminary income statement projections provided by Hirsch included a projection of annual revenue growth for Hirsch s

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business, as a stand-alone entity, in the years of 2009 to 2012 of 22% (2009), 18% (2010), 15% (2011) and 10% (2012). The preliminary Hirsch income statement projections are as follows:

| (Dollars, in thousands)  | 2008      | Fiscal Yea<br>2009 | or Ending Nove<br>2010<br>(unaudited) | ember 30,<br>2011 | 2012      |
|--------------------------|-----------|--------------------|---------------------------------------|-------------------|-----------|
| Revenue                  | \$ 23,000 | \$ 28,000          | \$ 33,000                             | \$ 38,000         | \$ 41,800 |
| Growth Rate              |           | 22%                | 18%                                   | 15%               | 10%       |
| Direct Product Costs     | 7,590     | 9,240              | 10,890                                | 12,540            | 13,794    |
| % of Revenue             | 33%       | 33%                | 33%                                   | 33%               | 33%       |
| Product Margin           | 15,410    | 18,760             | 22,110                                | 25,460            | 28,006    |
| Product Margin           | 67%       | 67%                | 67%                                   | 67%               | 67%       |
| Operations               | 988       | 1,037              | 1,089                                 | 1,144             | 1,201     |
| Growth Rate              |           | 5%                 | 5%                                    | 5%                | 5%        |
| Royalty / License        | 1,028     | 1,244              | 1,457                                 | 1,668             | 1,777     |
| % of Revenue             | 4.5%      | 4.4%               | 4.4%                                  | 4.4%              | 4.3%      |
| Total Other COGS         | 2,037     | 2,139              | 2,246                                 | 2,358             | 2,476     |
| Growth Rate              |           | 5%                 | 5%                                    | 5%                | 5%        |
| Total Expenses           | 4,053     | 4,420              | 4,792                                 | 5,170             | 5,453     |
| % of Revenue             | 18%       | 16%                | 15%                                   | 14%               | 13%       |
| Gross Margin             | 11,357    | 14,340             | 17,318                                | 20,290            | 22,553    |
| Gross Margin %           | 49%       | 51%                | 52%                                   | 53%               | 54%       |
| Sales & Marketing        | 4,853     | 5,290              | 5,554                                 | 5,832             | 6,123     |
| Growth Rate              |           | 9%                 | 5%                                    | 5%                | 5%        |
| R&D                      | 3,328     | 1,120              | 1,320                                 | 1,520             | 1,672     |
| % of Revenue             | 14.5%     | 4.0%               | 4.0%                                  | 4.0%              | 4.0%      |
| G&A                      | 2,947     | 3,095              | 3,250                                 | 3,412             | 3,583     |
| Growth Rate              |           | 5%                 | 5%                                    | 5%                | 5%        |
| Total Operating Expenses | 11,128    | 9,504              | 10,124                                | 10,764            | 11,378    |
| Operating Income/EBITDA  | 229       | 4,836              | 7,194                                 | 9,526             | 11,174    |
|                          |           |                    |                                       |                   |           |

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Subsequently, after careful review and consideration, Hirsch's management determined that its preliminary income statement projections would require revision to account for the impact of slowing U.S. and worldwide economic growth, disruption in the global financial markets, declining consumer and business confidence and other significant challenges affecting the economy negatively at that time. Hirsch also increased the expected net revenue figure for 2008 by \$400,000, to reflect more up-to-date information for the year. Accordingly, Hirsch revised its preliminary income statement projections to reflect these considerations and provided the revised income statement projections to SCM, Avondale Partners and Imperial Capital in mid-November. At the time the revised Hirsch income statement projections were presented, Hirsch management believed the revised income statement projections more appropriately reflected the potential growth of Hirsch's business in light of the general economic conditions. In the revised Hirsch income statement projections, the annual revenue growth rate of Hirsch's business, as a stand-alone entity, is stated as 6.4% in 2008 and projected to be 10% in the years 2009 through 2012. The revised Hirsch income statement projections are as follows:

| J                                 |         |         | Fiscal Year Ending November 30, |         |         |  |
|-----------------------------------|---------|---------|---------------------------------|---------|---------|--|
| (Dollars, in millions)            | 2008    | 2009    | 2010                            | 2011    | 2012    |  |
|                                   |         | (       | (unaudited)                     |         |         |  |
| Net Revenue                       | \$ 23.4 | \$ 25.7 | \$ 28.3                         | \$ 31.1 | \$ 34.3 |  |
| % Growth                          | 6.4%    | 10.0%   | 10.0%                           | 10.0%   | 10.0%   |  |
| Cost of Revenue                   | 7.7     | 8.5     | 9.3                             | 10.3    | 11.3    |  |
| Royalties to Related Parties      | 1.0     | 1.1     | 1.3                             | 1.4     | 1.5     |  |
| Total Cost of Revenues            | 8.8     | 9.6     | 10.6                            | 11.6    | 12.8    |  |
| Gross Profit                      | 14.6    | 16.1    | 17.7                            | 19.5    | 21.5    |  |
| % Margin                          | 62.5%   | 62.6%   | 62.6%                           | 62.6%   | 62.8%   |  |
| Operating Expenses                |         |         |                                 |         |         |  |
| Selling, General & Administrative | 10.9    | 11.3    | 11.9                            | 12.4    | 13.0    |  |
| Research & Development            | 3.6     | 1.4     | 1.2                             | 1.3     | 1.3     |  |
| Depreciation & Amortization       | 0.1     | 0.1     | 0.1                             | 0.1     | 0.1     |  |
| Total Operating Expenses          | 14.6    | 12.8    | 13.2                            | 13.8    | 14.4    |  |
| % of Net Revenue                  | 62.3%   | 49.8%   | 46.6%                           | 44.3%   | 42.1%   |  |
| EBIT                              | 0.1     | 3.3     | 4.5                             | 5.7     | 7.1     |  |
| Depreciation & Amortization       | 0.1     | 0.1     | 0.1                             | 0.1     | 0.1     |  |
| EBITDA                            | 0.2     | 3.4     | 4.6                             | 5.8     | 7.2     |  |
| % Margin                          | 0.7%    | 13.2%   | 16.4%                           | 18.7%   | 21.0%   |  |

The preliminary Hirsch income statement projections and the revised income statement projections rely on numerous assumptions that included, among others, the assumptions listed below. Hirsch did not find it practicable to quantify or otherwise assign relative weights to the specific assumptions made in connection with the Hirsch income statement projections:

the U.S. economy would begin recovering from the current state of economic recession in 2009;

the security sector would outperform the overall economy;

the rate of growth in revenue for Hirsch s products and services would continue at the same rates, respectively, as represented in the Projections for 2009;

gross margins would represent approximately the same percentages of revenue for each year as represented in the Projections for 2009;

operating expenses as a percentage of revenue would decrease substantially in 2009 due to lower research and development costs as major next generation product development projects wind down, then decrease moderately thereafter due to increased productivity and operating efficiency;

the market would increasingly demand higher-security products, such as smart cards, biometrics and multi-factor authentication;

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demand from security products from U.S. federal government agencies due to Federal Information Processing Standards (FIPS) 201 would increase in 2009 and each year thereafter through 2012;

Hirsch in 2009 would successfully develop and sell new products and services including but not limited to a next generation access controller and card reader product line, Hirsch-sourced cards and identity management solutions; and

no provision for the potential material effects of extraordinary business events, such as adverse regulatory developments, major unplanned new product launches or natural disasters.

There can be no guarantee that the preliminary Hirsch income statement projections and the revised Hirsch income statement projections will be realized, or that the assumptions on which they are based will prove to be correct.

As a private company, Hirsch has not previously made available to the public any projections as to its future financial performance. The preliminary Hirsch income statement projections and the revised Hirsch income statement projections set forth above are included in this joint proxy statement/information statement and prospectus only because this information was provided to Imperial Capital for use in its fairness analysis provided to the Hirsch board of directors and to Avondale for use in its fairness analysis provided to the SCM board of directors. The preliminary Hirsch income statement projections and the revised Hirsch income statement projections were not prepared with a view to public disclosure or compliance with the published guidelines of the SEC or the guidelines established by the American Institute of Certified Public Accountants regarding projections or forecasts. The preliminary Hirsch income statement projections and the revised Hirsch income statement projections do not purport to present operations in accordance with U.S. generally accepted accounting principles, or GAAP.

No independent accountants have compiled, examined or performed any procedures with respect to the preliminary Hirsch income statement projections and the revised Hirsch income statement projections contained herein, nor have any independent accountants expressed any opinion or any other form of assurance on such information or its achievability or the assumptions on which they are based.

As Imperial Capital was informed by Hirsch management that the revised Hirsch income statement projections represented the most likely future results of Hirsch given the market conditions at that time, Imperial Capital reviewed and relied upon the revised Hirsch income statement projections (but not the preliminary Hirsch income statement projections) in rendering its opinion of fairness, as summarized in the section of this joint proxy statement/information statement and prospectus entitled The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch and the Written Opinion of Imperial Capital, LLC attached hereto as *Annex F*.

Avondale reviewed and relied upon both the preliminary Hirsch income statement projections and the revised Hirsch income statement projections in rending its opinion of fairness, as summarized in the section of this joint proxy statement/information statement and prospectus entitled. The Merger—Opinion of the Financial Advisor of SCM—and attached hereto as *Annex E*. For purposes of its financial analysis, however, Avondale made certain adjustments to the preliminary Hirsch income statement projections and the revised Hirsch income statement projections. In the preliminary Hirsch income statement projections, Avondale adjusted the projected amount of R&D expenses incurred by Hirsch to reflect what was believed to be a more normalized level of R&D expense (based on a 5-year development cycle and historic trends), among other adjustments. Projected R&D spending for 2008 was decreased by \$2.0 million and increased by \$500,000 in each of the four subsequent years. The resulting set of adjusted preliminary Hirsch income statement projections is called the Hirsch Case—in the section of this joint proxy statement/information statement and prospectus entitled—The Merger—Opinion of the Financial Advisor of SCM—and in the Written Opinion of Avondale Partners, LLC, attached hereto as *Annex E*. In the revised Hirsch income statement projections, among

other adjustments, Avondale (i) again adjusted the projected amount of R&D expenses in the manner discussed above, (ii) adjusted the revenue figures to reflect the acquisition by Hirsch of Hirsch EMEA, Inc., which was not reflected in the revised Hirsch income statement projections (projected revenue was increased \$0 in 2008, \$2 million in 2009, \$3 million in 2010, \$4 million in 2011 and \$4 million in 2012) and (iii) set the 2008 net revenue figure at \$23,000,000 to match the 2008 revenue figure in the preliminary Hirsch income statement projections. The resulting set of adjusted revised Hirsch income statement projections is called the SCM Case in the section of this joint proxy statement/information statement and

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prospectus entitled The Merger Opinion of the Financial Advisor of SCM and in the Written Opinion of Avondale Partners, LLC, attached hereto as *Annex E*.

You are urged to read carefully these Hirsch income statement projections together with the Hirsch financial statements, the Risk Factors, the summaries of the opinions of the financial advisor to SCM and Imperial Capital contained in the sections of this joint proxy statement/information statement and prospectus entitled The Merger Opinion of the Financial Advisor of SCM and The Merger Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch, the Written Opinion of Avondale Partners, LLC attached hereto as *Annex E* and the Written Opinion of Imperial Capital, LLC attached hereto as *Annex F*.

## **Opinion of the Financial Advisor of SCM**

At the December 9, 2008 meeting of SCM s board of directors, Avondale Partners (Avondale) rendered its oral opinion to the board of directors, subsequently confirmed in writing, to the effect that, as of December 9, 2008, and based upon and subject to certain matters stated therein, the consideration to be to be paid by the SCM in the Merger is fair, from a financial point of view, to SCM.

The full text of Avondale s written opinion, dated December 9, 2008, delivered to the SCM board of directors, which sets forth the assumptions made, matters considered and limitations in the review undertaken, is attached as *Annex E* to this joint proxy statement/information statement and prospectus, and the written opinion is incorporated herein by reference. The opinion was reviewed and approved by Avondale s Fairness Opinion Committee in conformity with policies and procedures established under the requirements of Rule 2290 of the NASD Rules of the Financial Institutions Regulatory Authority. You should read the opinion carefully and in its entirety. The following summary of the Avondale opinion is qualified in its entirety by reference to the full text of the opinion.

Avondale, as part of its investment banking services, is regularly engaged in the valuation of businesses and their securities in connection with mergers and acquisitions, corporate restructurings, strategic alliances, negotiated underwritings, secondary distributions of listed and unlisted securities, private placements and valuations for corporate and other purposes. In the past three years, Avondale has provided investment banking, financial advisory and other financial services to SCM, for which Avondale received compensation, including, among other things, having acted as exclusive sell-side advisor for SCM in the divestiture of one of its divisions and the corresponding fairness opinion, for which Avondale received compensation. Avondale has acted as financial advisor to the SCM board of directors in connection with the Merger and will receive a fee for its services, a significant portion of which is contingent upon consummation of the Merger, and received a fee for its services upon delivery of this opinion, which fee was not contingent upon consummation of the Merger.

The SCM board of directors, and not Avondale, determined the amount of consideration to be paid by SCM in the Merger and Avondale s opinion does not constitute a recommendation to the SCM stockholders or any other stockholders as to how such stockholders or any other stockholder should vote with respect to the Merger. The opinion addresses only the fairness, from a financial point of view, the consideration to be paid by SCM in the Merger. It does not address the relative merits of the Merger as compared to alternative transactions or strategies that may be available to SCM, nor does it address SCM s underlying decision to engage in the Merger.

The SCM board of directors did not impose any limitations on Avondale with respect to the investigations made or procedures followed in rendering its opinion. Further, SCM did not request the advice of Avondale with respect to alternatives to the Merger, and Avondale did not advise SCM with respect to alternatives to the Merger or SCM s underlying decision to proceed with or effect the Merger.

Avondale s opinion and its related presentation were among the many factors that the SCM board of directors took into consideration in making its determination to approve, and to recommend that SCM s stockholders approve, the Merger.

The following description of Avondale s opinion is only a summary of the analyses and examinations that Avondale deems material to its opinion. It is not a comprehensive description of all analyses and examinations actually conducted by Avondale. The preparation of a fairness opinion necessarily is not susceptible to partial analysis or summary description. Avondale believes that its analyses and the summary set forth below must be

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considered as a whole, and that selecting portions of its analyses and of the factors considered, without considering all analyses and factors, would create an incomplete view of the process underlying the analyses set forth in its presentation to the SCM board of directors. In addition, Avondale may have given various analyses more or less weight than other analyses, and may have deemed various assumptions more or less probable than other assumptions. The fact that any specific analysis has been referred to in the summary below is not meant to indicate that this analysis was given greater weight than any other analysis described below and should not be taken to be the complete view of Avondale, with respect to the actual value of Hirsch.

In performing its analyses, Avondale made numerous assumptions with respect to industry performance, general business and economic conditions and other matters, many of which are beyond the control of SCM. The analyses performed by Avondale are not necessarily indicative of actual values or actual future results, which may be significantly more or less favorable than those suggested by these analyses. These analyses were prepared solely as part of the analysis performed by Avondale with respect to whether the consideration to be paid by SCM in the Merger is fair, from a financial point of view, to SCM and were provided to the SCM board of directors in connection with the delivery of Avondale s opinion. The analyses do not purport to be appraisals or to reflect the prices at which a company might actually be sold or the prices at which any securities may trade at any time in the future.

No company or transaction used in the comparable company or comparable transaction analyses described below is identical to Hirsch or the Merger. Accordingly, an analysis of the results of such analyses is not mathematical; rather, it involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and other factors that could affect the public trading value of the companies to which Hirsch, and the Merger are being compared.

### **Procedures Followed**

In connection with its opinion, Avondale:

reviewed certain financial statements of Hirsch for recent years and certain other relevant financial and operating data of Hirsch made available to it by senior management of Hirsch;

reviewed a draft of the Merger Agreement, such draft dated December 7, 2008;

compared Hirsch from a financial point of view with certain publicly traded companies in the information technology security and access control industries that Avondale deemed relevant;

considered the financial terms, to the extent publicly available, of selected recent business combinations in the information technology security and access control industries that Avondale deemed to be comparable, in whole or in part, to the Merger;

reviewed the financial terms, to the extent publicly available, of certain other transactions Avondale believed to be reasonably comparable to the Merger;

reviewed financial forecasts relating to the business and prospects of Hirsch and the combined company prepared by the respective managements of SCM and Hirsch;

held discussions with senior management of SCM and Hirsch regarding Hirsch s operating history, products and services, sales and marketing and the prospects of Hirsch and the combined company;

took into account Avondale s assessment of general economic, market and financial and other conditions and its experience in other transactions, as well as its expertise in securities valuation and its knowledge of the industry in which Hirsch operates; and

performed other such analyses and examinations and considered such other information and financial criteria as Avondale has deemed appropriate.

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In preparing its opinion, Avondale did not assume any responsibility to independently verify the information referred to above. Instead, with SCM s consent, Avondale relied on the information being accurate and complete. Avondale also made the following assumptions, in each case with SCM s consent, that:

the internal operating data and financial analyses and forecasts supplied to Avondale were reasonably prepared on bases reflecting the best currently available estimates and judgments of Hirsch s senior management as to Hirsch s recent and likely future performance;

the Merger will be consummated on the terms and subject to the conditions described in the Merger Agreement;

all necessary governmental and regulatory approvals and third party consents will be obtained on terms and conditions that will not have a material adverse effect on Hirsch; and

the final Merger Agreement does not differ materially from the draft of the Merger Agreement Avondale reviewed.

In addition, for purposes of its opinion, Avondale relied on independent accountants as to financial reporting matters with respect to SCM, the Merger and the Merger Agreement; and did not assume responsibility for making an independent physical inspection or appraisal of any of the assets, properties or facilities of Hirsch. Avondale did not assume responsibility for any legal matters relating to SCM, the Merger or the Merger Agreement.

Avondale s opinion was necessarily based upon market, economic, financial and other conditions as they existed on, and can be evaluated as of, the date of its opinion. Any change in such conditions would require a reevaluation of Avondale s opinion. Accordingly, although subsequent developments may affect its opinion, Avondale has not assumed any obligation to update or revise its opinion.

## Summary of Financial and Other Analyses

As part of the financial analyses, Avondale calculated a low and high range for the implied merger enterprise value (which Avondale defined as equity value plus debt less cash and cash equivalents) of Hirsch implied by the transaction. As of November 30, 2008, Hirsch had approximately \$5,700,000 in cash and no debt.

The low range for the enterprise value of Hirsch is \$24,029,190 and is based on the following merger consideration: \$14,117,205 in cash, 9,411,470 shares of SCM s common stock valued at \$13,646,632, 4,705,735 in newly issued warrants to purchase SCM common stock valued at \$1,810,254, and 62,000 currently outstanding Hirsch warrants to be converted to warrants to purchase SCM common stock valued at \$155,099.

The high range for the enterprise value of Hirsch is \$27,361,597 and is based on the following value of the merger consideration: \$14,117,205 in cash, 9,411,470 shares of SCM s common stock valued at \$15,114,821, 4,705,735 in newly issued warrants for SCM common stock valued at \$3,588,692, and 62,000 currently outstanding Hirsch warrants to be converted to warrants for SCM common stock valued at \$240,879.

| Merger Consideration | Low Range     | High Range    |
|----------------------|---------------|---------------|
| Cash                 | \$ 14,117,205 | \$ 14,117,205 |
| Common Stock         | 13,646,632    | 15,114,821    |

| Warrants Converted Warrants  | 1,810,254<br>155,099       | 3,588,692<br>240,879       |
|------------------------------|----------------------------|----------------------------|
| Equity Value<br>Cash<br>Debt | \$ 29,729,190<br>5,700,000 | \$ 33,061,597<br>5,700,000 |
| Enterprise Value             | \$ 24,029,190              | \$ 27,361,597              |

The low value of the SCM common stock to be issued is valued at \$13,646,632, based on a closing price of \$1.45 per share as of December 5, 2008. The high value of the SCM common stock to be issued is valued at \$15,114,821, based on the 30-day volume weighted average closing price of \$1.61 per share as of December 5, 2008.

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The 4,705,375 newly issued warrants to purchase SCM common stock were valued using the Black-Scholes model. The low range of the warrants value was calculated utilizing a \$3.00 strike price, five-year term, and underlying SCM common stock price of \$1.45 (based on the closing stock price as of December 5, 2008), and historical volatility of 50.429%. This represented a measure of volatility, which was based on a 365-day period from July 31, 2007 to July 31, 2008, prior to the volatility during the recent economic downturn. The high range of the warrants value was calculated utilizing a \$3.00 strike price, five-year term, an underlying SCM common stock price of \$1.45 as of December 5, 2008, and historical volatility of 81.615%. This represented a current measure of volatility, which was based on a 365-day period from December 4, 2007 to December 4, 2008. The 62,000 currently outstanding Hirsch warrants are to be converted into newly issued warrants to purchase SCM common stock utilizing the conversation ratio as stated in the draft Merger Agreement, dated December 7, 2008. After conversion, the warrants were valued using the Black-Scholes model. The value of each warrant to be converted varied based on the term and exercise price of each warrant. The low range was calculated using a historical volatility 81.615%.

The table below lists the relevant enterprise value multiples based on the latest twelve months ( LTM ), the Hirsch case and the SCM case of revenue and earnings before interest, taxes, depreciation and amortization before taxes ( EBITDA ) of the proposed Merger.

## **Proposed Merger Multiples**

| Enterprise Value to: | Low Range |       |
|----------------------|-----------|-------|
| Revenue              |           |       |
| LTM Revenue          | 1.0x      | 1.2x  |
| 2008E Hirsch Case    | 1.0x      | 1.2x  |
| 2008E SCM Case       | 1.0x      | 1.2x  |
| 2009E Hirsch Case    | 0.9x      | 1.0x  |
| 2009E SCM Case       | 0.9x      | 1.0x  |
| EBITDA               |           |       |
| LTM EBITDA           | 8.2x      | 9.3x  |
| 2008E Hirsch Case    | 10.8x     | 12.3x |
| 2008E SCM Case       | 10.8x     | 12.3x |
| 2009E Hirsch Case    | 5.5x      | 6.3x  |
| 2009E SCM Case       | 6.1x      | 7.0x  |

The following represents a summary of the material financial analyses performed by Avondale in connection with providing its opinion to the SCM board of directors. Some of the summaries of financial analyses performed by Avondale include information presented in tabular format. In order to fully understand the financial analyses performed by Avondale, you should read the tables together with the text of each summary. The tables alone do not constitute a complete description of the financial analyses. Considering the data set forth in the tables without considering the full narrative description of the financial analyses, including the methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of the financial analyses performed by Avondale.

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## Precedent Transactions Analysis

Based on public and other available information, Avondale calculated the multiples of enterprise value (which Avondale defined as equity value plus debt less cash and cash equivalents) to the LTM revenues and LTM earnings before interest, taxes, depreciation and amortization (EBITDA) implied in the following acquisitions of companies in the electronic access control industry that have been announced since May 22, 2006:

| Name of Acquirer             | Name of Target   |
|------------------------------|--|
| Francois-Charles Oberthur    | Oberthur Technologies  |
| Vector Capital               | Aladdin Knowledge Systems Ltd.   |
| Aladdin Knowledge Systems    | Secure Computing Corp., Secure Safeword  |
| Aladdin Knowledge Systems    | Eutronsec S.p.A  |
| L-1 Identity Solutions, Inc. | Digimarc Corp.   |
| Thoma Cressey Bravo          | Macrovision Corp., Software Business   |
| L-1 Identity Solutions, Inc. | Bioscrypt Inc.   |
| Endace                       | Applied Watch Technologies   |
| SonicWALL, Inc               | Aventail Corp.   |
| Vector Capital               | SafeNet, Inc.  |
| Oberthur Technologies        | I M Technologies Ltd.  |
| L-1 Identity Solutions, Inc. | Irdian Technologies, Inc.  |
| HID                          | Fargo Electronics  |
|                              | Francois-Charles Oberthur Vector Capital Aladdin Knowledge Systems Aladdin Knowledge Systems L-1 Identity Solutions, Inc. Thoma Cressey Bravo L-1 Identity Solutions, Inc. Endace SonicWALL, Inc Vector Capital Oberthur Technologies L-1 Identity Solutions, Inc. |

The following table sets forth the implied revenue and EBITDA transaction multiples indicated by the precedent transaction analysis, multiples implied by the proposed Merger, and the respective implied enterprise values:

| (Dollars in millions)                      | Low     | High     |  |
|--|---------|----------|--|
| Enterprise Value/Revenue:                  |         |          |  |
| Precedent Transaction Comparables Multiple | 0.7x    | 8.0x     |  |
| Implied Enterprise Value                   | \$ 16.1 | \$ 189.3 |  |
| Proposed Merger Multiple                   | 1.0x    | 1.2x     |  |
| Implied Enterprise Value                   | \$ 24.0 | \$ 27.4  |  |
| Enterprise Value/EBITDA:                   |         |          |  |
| Precedent Transaction Comparables Multiple | 8.5x    | 29.1x    |  |
| Implied Enterprise Value                   | \$ 24.8 | \$ 85.5  |  |
| Proposed Merger Multiple                   | 8.2x    | 9.3x     |  |
| Implied Enterprise Value                   | \$ 24.0 | \$ 27.4  |  |

Avondale calculated the implied enterprise value based on the range of revenue and EBITDA valuation multiples based on the precedent transactions analysis. This analysis resulted in an implied enterprise value range of \$16.1 million to \$189.3 million based on LTM revenue multiples and an implied enterprise value range of \$24.8 million to \$85.5 million based on LTM EBITDA multiples, which compares to the implied merger enterprise value of \$24.0 million to \$27.4 million.

Comparable Company Analysis

Based on public and other available information, Avondale calculated the multiples of enterprise value (which Avondale defined as equity value, plus debt, less cash and cash equivalents) to the latest twelve months (LTM), estimated calendar year 2008 (2008E), and estimated calendar year 2009 (2009E) revenues and earnings before interest, taxes, depreciation and amortization (EBITDA) for companies in the electronic access control industry. The estimated financial data for the comparable companies was based on consensus estimates from Bloomberg.

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Avondale believes that the companies listed below have some operations similar to some of the operations of Hirsch, but noted that none of these companies have the same management, composition, size, or combination of businesses as Hirsch:

G4S plc.;

L-1 Identity Solutions, Inc.;

Cogent Systems;

Vasco Data Security International, Inc.;

Entrust, Inc.;

Aladdin Knowledge Systems;

Actividentity Corp.;

Gemalto N.V.; and

On Track Innovations Ltd.

The following table sets forth the multiples indicated by this analysis:

## **Comparable Company Analysis**

| (Dollars, in millions)           | Mult | tiple | -       | Enterprise<br>lue |
|----------------------------------|------|-------|---------|-------------------|
| Enterprise Value to:             | Low  | High  | Low     | High              |
|                                  |      |       | (In mi  | llions)           |
| LTM Revenue                      | 0.5x | 8.2x  | \$ 11.1 | \$ 192.2          |
| 2008E Revenue (Hirsch Case)      | 0.5x | 6.9x  | \$ 11.0 | \$ 159.4          |
| 2008E Revenue (SCM Case)         | 0.5x | 6.9x  | \$ 11.0 | \$ 159.4          |
| 2009E Revenue (Hirsch Case)      | 0.5x | 5.7x  | \$ 13.0 | \$ 159.3          |
| 2009E Revenue (SCM Case)         | 0.5x | 5.7x  | \$ 12.6 | \$ 155.3          |
| LTM EBITDA                       | 4.9x | 19.9x | \$ 14.4 | \$ 58.4           |
| 2008E EBITDA (Hirsch Case)       | 4.9x | 15.8x | \$ 11.0 | \$ 35.2           |
| 2008E EBITDA (SCM Case)          | 4.9x | 15.8x | \$ 11.0 | \$ 35.2           |
| 2009E EBITDA (Hirsch Case)       | 4.5x | 13.1x | \$ 19.7 | \$ 56.9           |
| 2009E EBITDA (SCM Case)          | 4.5x | 13.1x | \$ 17.8 | \$ 51.6           |
| Proposed Merger Enterprise Value |      |       | \$ 24.0 | \$ 27.4           |

The comparable company analysis resulted in an implied enterprise value range of \$11.0 million to \$192.9 million based on LTM, 2008E, and 2009E revenues. Based on LTM, 2008E, and 2009E EBITDA, the comparable company analysis resulted in an implied enterprise value range of \$11.0 million to \$58.4 million. This compares to the implied merger enterprise value of \$24.0 million to \$27.4 million.

# Discounted Cash Flow Analysis

Avondale performed discounted cash flow analyses for the projected cash flows of Hirsch for the fiscal years ending December 31, 2009 through December 31, 2012. Avondale performed these discounted cash flow analyses on the Hirsch case and SCM case. For both of the cases, Avondale used a range of discount rates (14.0% to 22.0%) and terminal multiples (4.0x to 12.0x) based on forecasted EBITDA for the fiscal year ending December 31, 2012 to

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calculate a range of implied enterprise values. The following table sets forth the implied values indicated by the analyses:

|                                  | Hirscl  | ı Case  | SCM     | Case    |
|----------------------------------|---------|---------|---------|---------|
| (In millions)                    | Low     | High    | Low     | High    |
| Implied Enterprise Value         | \$ 48.6 | \$ 64.0 | \$ 38.0 | \$ 49.8 |
| Proposed Merger Enterprise Value | \$ 24.0 | \$ 27.4 | \$ 24.0 | \$ 27.4 |

The discounted cash flow analysis based on the Hirsch case resulted in an implied enterprise value range of \$48.6 million to \$64.0 million. The discounted cash flow analysis based on the SCM case resulted in an implied enterprise value range of \$38.0 million to \$49.8 million. These cases compare to the implied merger enterprise value of \$24.0 million to \$27.4 million.

### General

Avondale became entitled to a fixed fee of \$150,000 upon its completion of the work necessary to render an opinion, regardless of the conclusion reached therein, which is not contingent upon consummation of the Merger. Avondale is entitled to additional fees contingent upon consummation of the Merger, including a payment based upon a calculation of a percentage of the certain consideration paid by SCM to Hirsch shareholders in connection with the Merger. Further, SCM has agreed to reimburse Avondale for its reasonable out-of-pocket expenses incurred in connection with the engagement, including reasonable attorneys fees and expenses, and to indemnify Avondale, its affiliates, and their respective partners, directors, officers, agents, consultants, employees and controlling persons against specific liabilities, including liabilities under applicable securities laws.

In the ordinary course of its business, Avondale may trade in the equity securities of SCM for its own account and for the accounts of customers and, accordingly, may at any time hold a long or short position in these securities.

## Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch

Pursuant to an engagement letter dated October 27, 2008, Hirsch retained Imperial Capital, LLC (Imperial Capital) to render an opinion to the board of directors of Hirsch as to the fairness, from a financial point of view, of the merger consideration to be received by the holders of Hirsch common stock, pursuant to the Merger. Hirsch selected Imperial Capital to render an opinion because Hirsch considers Imperial Capital to be a well-respected investment banking firm with extensive experience in dealing with companies in the security industry.

Imperial Capital rendered a written opinion to the board of directors of Hirsch, on December 10, 2008, that, as of that date, and based on and subject to various assumptions, qualifications and limitations set forth in the opinion, the Aggregate Consideration to Non-Insiders (as defined in the opinion) was fair, from a financial point of view, to the holders of Hirsch common stock, no par value, other than Lawrence W. Midland (as used in this section, such holders of Hirsch common stock excluding Lawrence W. Midland, the Non-Insider Shareholders ).

The full text of the written opinion of Imperial Capital, dated December 10, 2008, which sets forth, among other things, assumptions made, matters considered, and limitations on the review undertaken in connection with the opinion, is attached as *Annex F* to this joint proxy statement/information statement and prospectus. The following summary of Imperial Capital s opinion is qualified in its entirety by reference to the full text of the opinion. The opinion expressed by Imperial Capital was provided solely for the benefit and use of the board of directors of Hirsch (and was not rendered or directed to Hirsch s shareholders, SCM, or SCM s board of directors or shareholders or any

other person or persons) in connection with its consideration of the Merger, and such opinion only addresses whether, as of the date of such opinion, the Aggregate Consideration to Non-Insiders was fair, from a financial point of view, to the Non-Insider Shareholders, and does not address (a) whether the Merger was fair, from a financial point of view, to the SCM stockholders, or (b) any other aspect of the proposed Merger.

Imperial Capital s opinion does not constitute a recommendation as to any action the board of directors of Hirsch or any shareholder of Hirsch (or the board of directors of SCM or any stockholder of SCM) should take in connection with the Merger or any aspect thereof and is not a recommendation as to whether or not any holder of shares of Hirsch common stock (or any holder of shares of SCM common stock) should tender their shares in connection with the Merger or how any holder of Hirsch common stock (or any holder of SCM common stock)

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should vote with respect to the Merger. Nor does such opinion indicate that the consideration received by the holders of Hirsch common stock is the best possible attainable under any circumstances. The opinion is solely intended for the benefit and use of Hirsch s board of directors and as such is not to be relied upon by any other person or used for any other purpose or reproduced, disseminated, summarized, quoted from or referred to at any time, in whole or in part, without Imperial Capital s prior written consent, which shall not be unreasonably withheld. Imperial Capital has, however, consented to the disclosure of its opinion in this joint proxy statement/information statement and prospectus as provided in its written consent attached hereto as Exhibit 23.1 hereto. You are urged to read the opinion carefully and in its entirety.

The following is a summary of the material financial analyses performed by Imperial Capital in connection with rendering its opinion. The summary of the financial analyses is not a complete description of all of the analyses performed by Imperial Capital. THE IMPERIAL CAPITAL OPINION IS BASED ON THE TOTALITY OF THE VARIOUS ANALYSES THAT IT PERFORMED, AND NO PARTICULAR PORTION OF THE ANALYSIS HAS ANY MERIT STANDING ALONE.

While this summary describes the analysis and factors that Imperial Capital deemed material in rendering the opinion, it is not a comprehensive description of all analyses and factors considered by Imperial Capital. The preparation of a fairness opinion is a complex process that involves various determinations as to the most appropriate and relevant methods of financial analysis and the application of these methods to the particular circumstances. Therefore, a fairness opinion is not readily susceptible to partial analysis or a summary description. In arriving at its opinion, Imperial Capital did not attribute any particular weight to any analysis or factor considered by it, but rather made qualitative judgments as to the significance and relevance of each analysis and factor. Accordingly, Imperial Capital believes that its analyses must be considered as a whole and that selecting portions of its analyses and of the factors considered by it, without considering all analyses and factors, could create a misleading or incomplete view of the evaluation process underlying its opinion. Several analytical methodologies were employed and no one method of analysis should be regarded as critical to the overall conclusion reached by Imperial Capital. Each analytical technique has inherent strengths and weaknesses, and the nature of the available information may further affect the value of particular techniques. The conclusion reached by Imperial Capital is based on all analyses and factors taken, as a whole, and also on application of Imperial Capital s own experience and judgment. This conclusion may involve significant elements of subjective judgment and qualitative analysis. Imperial Capital gives no opinion as to the value or merit standing alone of any one or more parts of the analysis it performed. In performing its analyses, Imperial Capital made numerous assumptions with respect to Hirsch s performance, the industry outlook, general business and other conditions and matters many of which are beyond the control of Hirsch or Imperial Capital. Any estimates contained in these analyses are not necessarily indicative of actual values or predictive of future results or values, which may be significantly more or less favorable than those suggested by these analyses. Accordingly, analyses relating to the value of businesses do not purport to be appraisals or to reflect the prices at which these businesses actually may be sold in the future, and these estimates are inherently subject to uncertainty.

In connection with this opinion, Imperial Capital made such reviews, analyses and inquiries as they deemed necessary and appropriate under the circumstances. No limits were placed on Imperial Capital by Hirsch or its board of directors in terms of the information to which they had access or the matters they could consider. Imperial Capital s due diligence with regards to the proposed Merger included only the items summarized below:

Hirsch s audited financial statements for its fiscal years ended 2005, 2006 and 2007 prepared and approved by Hirsch s management;

Hirsch s unaudited financial statements for its year-to-date ended September 30, 2007 and September 30, 2008 prepared and approved by Hirsch s management;

SCM s audited financial statements for its fiscal years ended 2005, 2006 and 2007, as contained in SCM s Annual Reports on Form 10-K, filed with the U.S. Securities and Exchange Commission on March 18, 2008, respectively;

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SCM s unaudited financial statements for its fiscal quarter ended March 31, 2007 and 2008, June 30, 2007 and 2008, September 30, 2007 and 2008, as contained in SCM s Quarterly Report on Form 10-Q, filed with the SEC on May 14, 2008, August 12, 2008 and November 10, 2008, respectively;

income statement projections for SCM for calendar years 2008 2012 prepared and approved by SCM s management;

income statement projections for Hirsch for calendar years 2008 2012 prepared and approved by Hirsch s management;

Hirsch balance sheet dated as of October 31, 2008 prepared and approved by Hirsch's management;

an unexecuted merger agreement draft dated November 18, 2008, by and among Hirsch, Merger Sub and SCM, excluding the schedules and exhibits thereto;

certain other publicly available financial data for certain companies that Imperial Capital deemed comparable or otherwise relevant to Hirsch or SCM and the terms of recent transactions that Imperial Capital considered comparable or otherwise relevant to the Merger, including, without limitation, publicly available prices; and

the reported price and trading activities for the shares of common stock of SCM.

For the purposes of rendering its opinion Imperial Capital assumed that (a) there were and will be no dissenting shares in connection with the Merger, (b) 4,705,735 shares of Hirsch common stock, no par value, will be outstanding and held by its shareholders as of immediately prior to the consummation of the Merger, of which 633,000 will be held by Lawrence W. Midland, as of immediately prior to the effective time of the Merger, and (c) the Maximum Number of Company Shares as defined in the merger agreement draft equaled 4,705,735 shares of common stock. Please note that references in this section entitled Opinion of Imperial Capital, LLC to the Board of Directors of Hirsch of this joint proxy statement/information statement and prospectus to the merger agreement are references to the draft of the merger agreement described above dated November 18, 2008 (that did not contained exhibits or schedules there) that was provided by Hirsch to Imperial Capital for due diligence purposes in rendering its opinion.

Other than with respect to the Egis Indication (described below), Imperial Capital was not requested to, and did not, (i) initiate or participate in any discussions or negotiations with, or solicit any indications of interest from, third parties with respect to the Merger, the assets, businesses or operations of Hirsch, or any alternatives to the Merger, (ii) negotiate the terms of the Merger, (iii) advise the board of directors of Hirsch, SCM, or any other party with respect to alternatives to the Merger, (iv) assist the Hirsch board of directors in determining the amount of the consideration to be paid in connection with the Merger, or (v) recommend to the Hirsch board of directors the amount of consideration to be paid in connection with the Merger.

Certain principals of Imperial Capital are members of the general partnership that manages an investment fund named Egis Capital (Egis ). Egis made a preliminary offer to purchase Hirsch in April 2008 (the Egis Indication), which offer was rejected by Hirsch, and which is discussed in the section entitled The Merger Background of the Development of the Merger.

In connection with its opinion, Imperial Capital conducted such analyses as it deemed appropriate, however, the information it utilized in conducting such analyses was limited to solely the information described above. With respect to financial estimates and projections provided to Imperial Capital, it assumed without independent verification that they had been reasonably prepared on bases reflecting the best then available estimates and judgments by management

as to the future results of operations, synergies and financial performance of Hirsch and SCM to which such estimates and projections related and assumed that such results of operations, synergies and financial performance would be realized. Imperial Capital also assumed that there had been no material change in the assets, financial condition or business of Hirsch or SCM since the date of the most recent Hirsch and SCM financial statements made available to Imperial Capital. No facts actually came to Imperial Capital s attention that would cause it to believe that such assumptions were invalid as a whole. Imperial Capital further relied upon the assurance of Hirsch s management that they were unaware of any facts that would make the information provided to Imperial Capital incomplete or misleading in any material respect.

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Imperial Capital did not independently verify the accuracy and completeness of the information supplied to it with respect to Hirsch or SCM, relied on it being complete and accurate in all material respects and did not assume any responsibility for independent verification of such information. Imperial Capital did not meet with or have any discussions with any representatives of SCM or Hirsch (other than members of their respective senior management) including SCM s and Hirsch s independent accounting firms. Imperial Capital did not make any physical inspection or independent appraisal of any of the properties or assets of Hirsch or SCM, did not make an independent appraisal or evaluation of Hirsch s or SCM s assets or liabilities and was not provided with such an evaluation or appraisal. Imperial Capital did not estimate, and expressed no opinion regarding, the liquidation value of any entity. With Hirsch s board of directors consent, Imperial Capital did not undertake an independent analysis of any potential or actual litigation, regulatory action, possible unasserted claims or other contingent liabilities to which Hirsch or SCM was or may have been a party or was or may have been subject, or of any governmental investigation of any possible unasserted claims or other contingent liabilities to which Hirsch or SCM was or may have been subject.

The merger agreement draft that Imperial Capital was provided did not contain exhibits or schedules. As such, Imperial Capital assumed that the fairness to the Non-Insider Shareholders of the Aggregate Consideration to Non-Insiders was not impacted by the presence or omission of the schedules and exhibits to the merger agreement draft. Imperial Capital did not review any ancillary agreement or any other document, other than as explicitly listed in the opinion, related to the Merger. Imperial Capital relied upon and assumed, without independent verification, that (i) the Merger would be consummated as described in the form reviewed by Imperial Capital without any material amendments or modifications thereto, (ii) that all representations and warranties in the merger agreement draft of the parties thereto were true and accurate in all respects, (iii) the Merger would be consummated in a manner that complied in all respects with all applicable federal and state statutes, rules and regulations, and (iv) all governmental, regulatory, and other consents and approvals necessary for the consummation of the Merger would be obtained and that no delay, limitations, restrictions or conditions would be imposed or amendments, modifications or waivers made that would result in the disposition of any material portion of the assets of Hirsch or SCM, or otherwise have an adverse effect on Hirsch or SCM or any expected benefits of the Merger.

Imperial Capital was not requested to opine as to, and its opinion did not express an opinion as to or otherwise address:

the underlying business decision of Hirsch or any other party to proceed with or effect the Merger;

the terms or impact of any arrangements, understandings, agreements or documents related to, or the form or structure or any other portion or aspect of, the Merger or otherwise (other than the Aggregate Consideration to Non-Insiders to the extent expressly specified in the opinion), including, without limitation, (1) the form or structure of the Aggregate Consideration to Non-Insiders or any component thereof, (2) any voting agreement (including but not limited to the Voting Agreement referenced in the merger agreement draft) or shareholders agreement (including but not limited to the Shareholders Agreement referenced in the merger agreement draft), (3) any options or warrants to acquire Hirsch securities, (4) the Secure Agreements (as defined in the merger agreement draft) or any waiver of rights thereunder;

the impact of any transfer restrictions on the securities of SCM, whether imposed by law or contract, including, without limitation, those restrictions contained in the lock-up or similar provisions of the merger agreement draft;

the fairness of any portion or aspect of the Merger to the holders of any Hirsch options or warrants;

the relative merits of the Merger as compared to any alternative business strategies that might exist for Hirsch or the effect of any other transaction in which Hirsch might engage;

the fairness of any portion or aspect of the Merger to any one class or group of Hirsch s securityholders vis-à-vis any other class or group of Hirsch s securityholders (including, without limitation, the allocation of any consideration amongst or within such classes or groups of securityholders);

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the solvency, creditworthiness or fair value of Hirsch or SCM or any other participant in the Merger under any applicable laws relating to bankruptcy, insolvency, fraudulent conveyance or similar matters;

any legal, tax or accounting issues concerning the Merger or the legal or tax consequences of the Merger to Hirsch or its securityholders or any other party; or

the amount or nature of any compensation to any officers, directors or employees of Hirsch, or any class of such persons, relative to the consideration to be received by the other holders of Hirsch s common stock in the Merger or with respect to the fairness of any such compensation.

Furthermore, no opinion, counsel or interpretation was intended or given in matters that require legal, regulatory, accounting, insurance, tax or other similar professional advice. Imperial Capital assumed that such opinions, counsel or interpretations were or would be obtained from appropriate professional sources. In addition, and without in any way modifying or limiting any other assumptions or limitations contained in Imperial Capital s opinion, its opinion does not address or take into account (i) any of Hirsch s royalty agreements or related party transactions, including but not limited to those involving Secure Keyboards, Ltd. and Secure Networks, Ltd., or (ii) whether Hirsch could carry a higher valuation if such agreements and transactions were eliminated or restructured.

The basis and methodology for Imperial Capital s opinion have been designed specifically for the express purposes of the board of directors and may not translate to any other purposes.

To the extent that any of the foregoing assumptions or any of the facts on which Imperial Capital s opinion is based proves to be untrue in any material respect, its opinion cannot and should not be relied upon.

Imperial Capital delivered its opinion effective as of December 10, 2008, and such opinion was approved by Imperial Capital s Fairness Opinion Committee as of such date pursuant to its written procedures for approval of fairness opinions. The opinion is necessarily based on business, economic, market and other conditions as they existed and could be evaluated as of such date. It should be understood that subsequent developments may affect the opinion and that Imperial Capital does not have any obligation to update, revise or reaffirm the opinion or otherwise comment on or consider events occurring after such date. For example, Imperial Capital did not take into account the effect of the Hirsch EMEA purchase on its opinion since such transaction occurred after the date that Imperial Capital rendered its opinion.

The decision as to whether to proceed with the Merger or any related transaction may depend on an assessment of factors unrelated to the financial analysis on which Imperial Capital s opinion is based. As a result, the opinion of Imperial Capital was only one of many factors taken into consideration by the Hirsch board of directors in making its determination with respect to the Merger.

In preparing its opinion, Imperial Capital performed certain financial and comparative analyses summarized in the following paragraphs.

## Valuation of Merger Consideration

For purposes of rendering its opinion, Imperial Capital assumed that each share of SCM common stock issued to Hirsch shareholders in the Merger would have a value equal to the closing market price of SCM common shares as of December 5, 2008 (which such value was \$1.45 per share).

Imperial Capital utilized the Black-Scholes option pricing model to estimate the value of the warrants to purchase SCM common stock to be issued to the Hirsch shareholders in the Merger. Because the warrants to be issued to the Hirsch shareholders in the Merger are not exercisable for three years after issuance, Imperial Capital arrived at the value of such warrants by utilizing two estimated values for the warrants, one value determined by assuming the estimated life of the warrants at three years, and then subtracted the value of the three year warrants from the value of the five year warrants.

Other than the estimated life of the warrants to purchase SCM common stock, Imperial Capital utilized the same sets of Black-Scholes option pricing assumptions in estimating the values of both the three-year and five-year

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warrants, as follows: volatility of 76.58%, a risk free interest rate of 1.51%, stock price of \$1.45 (based on the closing market price of shares of SCM common stock as of December 5, 2008) and an exercise price of \$3.00 per share. Utilizing such assumptions Imperial Capital estimated the value of the five-year warrants to be equal to approximately \$0.69 per warrant and estimated the value of the three-year warrants to be equal to approximately \$0.47 per warrant. As described above, Imperial Capital then subtracted the estimated value of the three-year warrants from the estimated value of the five year warrants to arrive at an estimated value of the warrants of \$0.22 per warrant. Imperial Capital utilized such \$0.22 value as the value of the warrants to purchase SCM common stock to be issued to the Hirsch shareholders in connection with the Merger.

It is important to note that option pricing models require the use of highly subjective market assumptions, including expected stock price volatility, which if changed can materially affect fair value estimates.

## Discounted Cash Flow Analysis

Imperial Capital performed a discounted cash flow analysis on Hirsch to take projected future free cash flow over the given period along with the terminal value at the end of the period and then discount these cash flows back to a present value by using the weighted average cost of capital. Imperial Capital based its discounted cash flow analysis on management estimates for financial performance of the business over the analyzed period (through fiscal year 2012).

In its analysis Imperial Capital used discount rates ranging from 13.9% to 18.9% to reflect the overall risk associated with Hirsch s operations and projected financial performance. Imperial Capital calculated a terminal value at the end of 2012 using (1) a terminal earnings before interest, taxes, depreciation and amortization (EBITDA) multiple, which incorporated an EBITDA multiple of 7.5x, and (2) a revenue multiple, which incorporated a revenue multiple of 0.6x.

Based on its discounted cash flow analysis, Imperial Capital estimated that Hirsch s present value of enterprise ranged from \$22.4 million to \$34.5 million.

## Comparable Company Analysis

Comparable company analysis seeks to use analogous publicly traded company trading metrics as a proxy for the trading metrics of the company. These trading metrics for the comparable companies were then applied to Hirsch s financial metrics to develop valuation ranges. No company used in this analysis is identical to Hirsch, and, accordingly, a comparable company analysis involves complex and subjective considerations and judgments concerning differences in financial and operating characteristics of businesses and other factors, including, but not limited to, profitability and the size of the company, business mix, markets served operations and other characteristics, that affect trading prices of the various companies being compared.

Although no exactly analogous publicly traded companies exist, Imperial Capital selected financial information and multiples from the ten small cap publicly traded companies in the Access Control sector listed below.

Axis AB;
Gunnebo AB;
GVI Security Solutions Inc.;
Kaba Holding AG;

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| Magal Security Systems Ltd.; |
|------------------------------|
| MDI Inc.;                    |
| Napco Security Systems Inc.; |
| Primion Technology AG;       |
| Vicon Industries Inc.; and   |
| Visonic Group.               |
|                              |

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Based on percent of contribution by latest twelve-month ( LTM ) Revenues and LTM EBITDA, a multiple range was developed. Using a range of LTM Revenue multiples resulted in an enterprise value of \$10.4 million to \$19.9 million. Using a range of LTM EBITDA multiples resulted in an enterprise value of \$6.5 million to \$7.4 million. Using a industry range of calendar year 2009 revenue multiples resulted in an enterprise value of \$11.7 million to \$22.0 million. Using an industry range of calendar year 2009 EBITDA multiples resulted in an enterprise value of \$18.5 million to \$21.9 million.

## Comparable Transaction Analysis

Comparable transaction analysis seeks to use publicly disclosed transaction data of precedent merger and acquisition transactions as a proxy for the transaction metrics of Hirsch. Imperial Capital used available market data to select universes of comparable mergers and acquisitions based on the following selection criteria:

comparable industry;

comparable products and services; and/or

recently closed transactions.

No company or transaction utilized in the comparable transaction analysis is identical to Hirsch or SCM or the Merger. In evaluating the comparable transactions Imperial Capital made judgments and assumptions with regard to general business, market and financial conditions and other matters, which are beyond the control of Hirsch and SCM, such as the impact of competition on the business of Hirsch and SCM or the industry generally, industry growth and the absence of any adverse material change in the financial condition of Hirsch or SCM or the industry or in the financial markets in general, which could affect the public trading value of the companies and the equity value of the transactions to which they are being compared.

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Based on public and other available information, Imperial Capital applied the financial metrics for the following comparable transactions to Hirsch s financial metrics to develop valuation ranges.

| <b>Date Closed</b> | Name of Acquirer                               | Name of Target   |
|--------------------|--|--|
| 7/08/2008(1)       | BATM Advanced Communications Ltd.              | Vigilant Technology  |
| 10/21/08           | ESML (EQT)                                     | Securitas Direct Oy  |
| 10/01/08           | Stanley Works                                  | Générale de Protection   |
| 08/28/08           | Vislink plc                                    | Pacific Microwave Research, Inc.   |
| 07/18/08           | Stanley Works (NYSE:SWK)                       | Sonitrol Corporation   |
| 07/02/08           | ADT Security Services, Inc.                    | Intercon Security and Security Services & Technologies   |
| 06/04/08           | G4S plc  | Touchcom, Inc.   |
| 03/05/08           | L-1 Identity Solutions Inc.                    | Bioscrypt Inc.   |
| 02/29/08           | Bosch Security Systems, Inc.                   | Extreme CCTV Inc.  |
| 11/12/07           | EQT Partners AB, Investment AB Latour,         | Securitas Direct Oy  |
|                    | Melker Schorling AB and Sak I AB               | , and the second |
| 09/05/07           | Hutton Collins & Company Ltd.                  | Everest Ltd.   |
| 08/01/07           | Schneider Electric SA                          | Pelco, Inc.  |
| 05/14/07           | Linear LLC                                     | International Electronics Inc.   |
| 03/30/07           | United Technologies                            | Initial Electronic Security Systems  |
| 01/16/07           | Stanley Works (NYSE:SWK)                       | HSM Electronic Protection Services, Inc.   |
| 12/01/06           | Corel Corp.                                    | InterVideo, Inc.   |
| 11/01/06           | Schneider Electric SA                          | Get Group PLC  |
| 10/08/06           | Danaher Corp.                                  | Vision Systems Ltd.  |
| 10/01/06           | VASCO Data Security International, Inc.        | Able NV  |
| 09/03/06           | Assa Abloy AB                                  | Fargo Electronics  |
| 09/01/06           | Hitec Industries AS                            | Salem Automation Ltd.  |
| 08/01/06           | Kaba Holding AG                                | Computerized Security Systems (Masco Corp.)  |
| 07/01/06           | Schneider Electric SA                          | Invensys Building Systems, Inc. (Invensys PLC)   |
| 07/01/06           | L-3 Communications Holdings, Inc.              | TRL Electronics PLC  |
| 07/01/06           | Extreme CCTV, Inc.                             | Forward Vision CCTV Ltd.   |
| 06/01/06           | Teleste Oyj                                    | Suomen Turvakamera Oy  |
| 05/01/06           | UniVision Engineering Ltd.                     | T-Com Tech. Co. Ltd.   |
| 04/01/06           | Central Service Systems                        | Toyo Media Links   |
| 01/01/06           | Upper Point Manufacturing Ltd. (Private Group) | Upperpoint Manufacturing Ltd.  |
| 01/01/06           | Integrian, Inc.                                | Innovonics Ltd.  |
| 12/01/05           | Honeywell Industries                           | First Technology   |
| 11/01/05           | Securidev SA                                   | DOM Sicherheitstechnik (The Black &  |
|                    |  | Decker Corp.)  |
| 08/01/05           | Integrian, Inc.                                | Digital Safety Technologies  |
| 07/01/05           | CBORD Group                                    | Diebold Card Systems (Diebold)   |
| 05/01/05           | Axsys Technologies                             | Diversified Optical Products, Inc.   |
| 04/01/05           | United Technologies                            | Kidde plc  |
| 03/01/05           | General Electric                               | Edwards Systems Technology   |

03/01/05 United Technologies Lenel

(1) Announced.

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Based on LTM Revenues and LTM EBITDA, a multiple range was developed. Using a range of LTM Revenue multiples resulted in an enterprise value of \$44.8 million to \$54.3 million. Using a range of LTM EBITDA multiples resulted in an enterprise value of \$11.7 million to \$12.6 million.

## **Summary Analysis**

Based on the foregoing analysis, Imperial Capital concluded that as of December 10, 2008, the Aggregate Consideration to Non-Insiders was fair, from a financial point of view, to the Non-Insider Shareholders.

The material analyses performed by Imperial Capital have been summarized above. Nonetheless, the summary set forth above does not purport to be a complete description of the analyses performed by Imperial Capital. Imperial Capital did not form a conclusion as to whether any individual analysis, considered in isolation, supported or failed to support an opinion as to fairness. Rather, in reaching its conclusion, Imperial Capital considered the results of the analyses in light of each other and ultimately reached its opinion based on the results of all analyses taken as a whole.

The analyses Imperial Capital conducted do not purport to be appraisals or to reflect prices at which a company might actually be sold or the prices at which any securities may trade at the present time or at any time in the future. Imperial Capital relied on management-prepared projections of future performance for Hirsch and SCM. The projections were based on numerous variables and assumptions, which are inherently unpredictable and must be considered not certain of occurrence as projected. Accordingly, actual results could vary significantly from those assumed in the projections and any related analyses. Imperial Capital s opinion does not address the relative merits of the Merger as compared to any alternative business strategies that might exist for Hirsch or the effect of any other business combination in which Hirsch might engage.

### Other

Imperial Capital s opinion should not be construed as creating any fiduciary duty on its part to any party to the Merger. Imperial Capital did not act as financial advisor to the board of directors of Hirsch or SCM or to any other party to the Merger. Imperial Capital will not receive any consideration or other compensation that is contingent upon the successful completion of the Merger. Imperial Capital received a fee for providing its opinion, which was paid by Hirsch. Hirsch has also agreed to reimburse Imperial Capital s expenses incurred in rendering its opinion and to indemnify Imperial Capital against certain liabilities arising out of Imperial Capital s engagement in connection therewith. Imperial Capital s fee was not contingent upon consummation of the Merger. Imperial Capital does not actively trade the debt or equity securities of SCM or Hirsch for its own accounts or for the accounts of customers. There is no material relationship that existed during the past two years or is mutually understood to be contemplated in which any compensation was received or is intended to be received by Imperial Capital as a result of the relationship between Imperial Capital, SCM, Hirsch, or any other party to the Merger. However, Imperial Capital is regularly engaged in a broad range of investment banking and financial advisory activities, including activities relating to corporate finance, mergers and acquisitions, leveraged buyouts and private placements, and thus may provide investment banking, financial advisory and other financial services to the SCM, Hirsch, and other participants in the Merger and/or certain of their respective affiliates in the future, for which Imperial Capital may receive compensation.

As discussed above in this section, Egis Capital, an investment fund that is managed by a general partnership that certain principals of Imperial Capital are members of made a preliminary offer to purchase the assets of Hirsch, which offer was rejected by Hirsch in April 2008.

## **Interests of SCM Directors and Executive Officers in the Merger**

To the knowledge of SCM, no director or executive officer of SCM, nor any of their affiliates, have any interests in the Merger that differ from, or are in addition to, their interests as SCM stockholders. As of the record date for the SCM special meeting, the directors and executive officers of SCM, together with their affiliates, owned in the aggregate approximately 1,683,452 shares of SCM common stock, entitling them to exercise approximately 11% of the voting power of the SCM common stock at the SCM special meeting. SCM cannot complete the Merger unless the issuance of the shares of SCM common stock and warrants to purchase shares of SCM common stock in

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connection with the Merger is approved by the affirmative vote of the holders of a majority of the shares of SCM common stock voting at the SCM special meeting.

In addition, as of the record date for the SCM special meeting, the directors and executive officers of SCM, together with their affiliates, held in the aggregate options to purchase approximately 404,096 shares of SCM common stock. These options and any shares of SCM common stock issued upon the exercise thereof will not be entitled to vote at the SCM special meeting.

## **Interests of Hirsch Directors and Executive Officers in the Merger**

In considering the recommendation of the Hirsch board of directors with respect to adopting the Merger Agreement, Hirsch shareholders should be aware that certain members of the Hirsch Board of Directors and certain executive officers of Hirsch have interests in the Merger that may be different from, or in addition to, interests they may have as Hirsch shareholders. The Hirsch board of directors was aware of these potential conflicts of interest and considered them, among other matters, in reaching their decision to approve the Merger Agreement and the Merger, and to recommend that the Hirsch shareholders approve the Hirsch proposals to be presented to the Hirsch shareholders for consideration at the Hirsch special meeting as contemplated by this joint proxy statement/information statement and prospectus.

# **Ownership Interests**

As of the record date for the Hirsch special meeting, the directors and executive officers of Hirsch, together with their affiliates, owned in the aggregate approximately 1,021,456 of the shares of Hirsch common stock, entitling them to exercise approximately 22% of the voting power of the Hirsch common stock at the Hirsch special meeting. Hirsch cannot complete the Merger unless the Merger is approved by the affirmative vote of the holders of a majority of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting. Each current Hirsch director and all of Hirsch s executive officers, and their affiliates, have entered into an irrevocable proxy and voting agreement in connection with the Merger and have granted irrevocable proxies appointing SCM their lawful proxy and attorney-in-fact to vote at any meeting of Hirsch shareholders called for purposes of considering whether to approve the Merger and Merger Agreement. For a more detailed discussion of the voting agreement see the section entitled Certain Agreements Related to the Merger Irrevocable Proxy and Voting Agreement in this joint proxy statement/information statement and prospectus.

In addition, as of the record date for the Hirsch special meeting, the directors and executive officers of Hirsch, together with their affiliates, held in the aggregate options and warrants to purchase approximately 57,000 shares of Hirsch common stock. These options and warrants and any shares of Hirsch common stock issued upon the exercise thereof will not be entitled to vote at the Hirsch special meeting.

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Hirsch has previously granted compensatory warrants to purchase shares of Hirsch common stock to each of Eugene Mak, Maury Polner and Doug Morgan (each, a director of Hirsch), and to an affiliate of Ayman Ashour, a former director of Hirsch, for their services as directors of Hirsch. As of the date of this joint proxy statement/information statement and prospectus, compensatory warrants to purchase 50,000 shares of Hirsch common stock were outstanding. As listed on the following table, holders of these warrants to purchase Hirsch common stock could exercise these warrants to purchase shares of Hirsch common stock prior to the closing of the Merger.

# Number of Hirsch

| Name                                 | Shares Subject to<br>Warrant | Issue Date | Exercise Price<br>per<br>Hirsch Share |       |
|--------------------------------------|------------------------------|------------|---------------------------------------|-------|
| Eugene Mak                           | 2,000                        | 5/6/1999   | \$                                    | 9.00  |
| Eugene Mak                           | 2,000                        | 5/3/2000   | \$                                    | 9.50  |
| Eugene Mak                           | 2,000                        | 5/3/2001   | \$                                    | 8.00  |
| Eugene Mak                           | 2,000                        | 5/2/2002   | \$                                    | 8.00  |
| Eugene Mak                           | 2,000                        | 5/8/2003   | \$                                    | 8.00  |
| Eugene Mak                           | 3,000                        | 5/5/2004   | \$                                    | 8.00  |
| Eugene Mak                           | 3,000                        | 5/6/2005   | \$                                    | 9.50  |
| Eugene Mak                           | 3,000                        | 6/14/2006  | \$                                    | 9.50  |
| Eugene Mak                           | 3,000                        | 6/13/2007  | \$                                    | 10.00 |
| Doug Morgan                          | 3,000                        | 6/13/2007  | \$                                    | 10.00 |
| Newton International Management, LLC | 3,000                        | 6/13/2007  | \$                                    | 10.00 |
| Maury Polner                         | 2,000                        | 5/6/1999   | \$                                    | 9.00  |
| Maury Polner                         | 2,000                        | 5/3/2000   | \$                                    | 9.50  |
| Maury Polner                         | 2,000                        | 5/3/2001   | \$                                    | 8.00  |
| Maury Polner                         | 2,000                        | 5/2/2002   | \$                                    | 8.00  |
| Maury Polner                         | 2,000                        | 5/8/2003   | \$                                    | 8.00  |
| Maury Polner                         | 3,000                        | 5/5/2004   | \$                                    | 8.00  |
| Maury Polner                         | 3,000                        | 5/6/2005   | \$                                    | 9.50  |
| Maury Polner                         | 3,000                        | 6/14/2006  | \$                                    | 9.50  |
| Maury Polner                         | 3,000                        | 6/13/2007  | \$                                    | 10.00 |

The Merger Agreement provides that each of the Hirsch warrants which has not been exercised as of the effective time of the Merger will convert into warrants to purchase SCM common stock subject to certain restrictions. For a more detailed discussion of the Hirsch warrants and conversion see the section entitled The Merger Agreement Merger Consideration Treatment of Hirsch Options and Warrants and Certain Agreements Related to the Merger Warrants in this joint proxy statement/information statement and prospectus.

## Warrant Compensation to Hirsch Outside Directors

The outside directors of Hirsch (*i.e.*, directors other than Lawrence W. Midland) have not been compensated for their services as directors of Hirsch for periods after May 2007. The Merger Agreement provides that upon consummation of the Merger, SCM will issue warrants to purchase shares of SCM common stock to Eugene Mak, Maury Polner and Doug Morgan (each, a director of Hirsch), and to Ayman Ashour, a former director of Hirsch, with the number of shares subject to the warrants to be determined based on what otherwise would have been the result of the conversion

under the Merger Agreement of warrants to purchase 3,000 shares of Hirsch common stock. The exercise price of the warrants will be \$3.00 per share of SCM common stock.

# **Employment Agreements**

In connection with the Merger, each of Lawrence W. Midland, Robert Beliles, John Piccininni and Robert Zivney, the executive officers of Hirsch, have entered into an employment agreement with Hirsch to become effective upon the effective time of the Merger. The employment agreements set forth the terms of such individuals

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employment with the Surviving Subsidiary and, with respect to Mr. Midland, SCM, after the effective time of the Merger. As a condition to the obligation of SCM to complete the Merger, three out of the four above described employment agreements, including the employment agreement with Lawrence W. Midland, must remain in effect as of the closing date of the Merger. For a more detailed discussion of the employment agreements with the Hirsch executive officers, see the section entitled Certain Agreements Related to the Merger Employment Agreements with Hirsch Executive Officers in this joint proxy statement/information statement and prospectus.

## Interests in the Settlement Agreement

Effective November 1994, Hirsch entered into a settlement agreement with two limited partnerships, Keyboards and Networks. Hirsch had previously obtained funding and the exclusive rights to certain patents and technology from Secure Keyboards, Ltd. (in 1981) and Secure Networks, Ltd. (in 1986). The settlement agreement provides that (as a clarification of the agreements entered into in 1981 and 1986), Hirsch is obligated to pay royalties based on Hirsch gross revenues to Secure Keyboards, Ltd. for the period from December 1, 1994 to December 31, 2020 and to Secure Networks, Ltd. for the period from December 1, 1994 to December 31, 2011.

The following individuals, each of whom is a director of Hirsch, hold an interest in Secure Keyboards, Ltd. and/or Secure Networks, Ltd. as set forth in the table below:

| Name                | Position                      | Interest in<br>Secure<br>Keyboards | Interest in<br>Secure<br>Networks |
|---------------------|-------------------------------|------------------------------------|-----------------------------------|
| Lawrence W. Midland | Hirsch Director and President | 29.93%                             | 6.59%                             |
| Eugene Mak          | Hirsch Director               | 0.94%                              | 2.73%                             |
| Doug Morgan         | Hirsch Director               | 0.00%                              | 16.36%                            |

Lawrence W. Midland is also one of four general partners of Secure Keyboards, Ltd. and one of two general partners of Secure Networks, Ltd.

To the extent that consummation of the Merger results in an increase in the amount of Hirsch revenues, the amount of royalties payable under the settlement agreement will increase.

## Keyboards and Networks Letters of Understanding

In connection with the signing of the Merger Agreement, Robert J. Parsons and Lawrence W. Midland, as two of the four general partners of Keyboards, delivered a letter of understanding to SCM, as amended and restated. In addition, Robert J. Parsons and Lawrence W. Midland, as the two general partners of Networks, delivered a substantially similar letter of understanding to SCM, as amended and restated. For more information regarding the letter of understanding delivered to SCM, see the section entitled Certain Agreements Related to the Merger Keyboards and Networks Letters of Understanding in this joint proxy statement/information statement and prospectus.

Among other conditions, the obligation of SCM and Merger Subs to complete the Merger is subject to SCM s receipt or waiver of the following consents related to the settlement agreement and related letters of understanding:

the consent to the Merger and waiver of any rights to notice by Keyboards and Networks pursuant to the terms of the settlement agreement, executed by each respective general partner; and

the consent of each of the two other of the four general partners of Keyboards who have not delivered a consent to become a party to and bound by the letter of understanding delivered to SCM by Robert J. Parsons and Lawrence W. Midland, as general partners of Keyboard.

On February 9, 2009 and February 11, 2009, counsel representing the two general partners of Keyboards who are not currently a party to the letter of understanding sent communications to SCM and Hirsch objecting to the letter of understanding, and indicating that the two general partners will not sign the letter of understanding. There can be no assurance that any disagreements relating to the letter of understanding can be resolved amicably between the parties. If the parties are not able to resolve the matter, a condition to SCM s obligation to close the Merger will not be satisfied and, if SCM decides not to waive this condition, the Merger will not be consummated.

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If SCM decides to waive this closing condition and the Merger is consummated without the consent of the two other general partners of Keyboards, SCM and Hirsch face the risk of litigation being brought by these two general partners relating to the settlement agreement and the amount of royalties to which Keyboards is entitled. There is no guarantee that SCM and Hirsch will prevail in any such litigation and SCM s results of operations may be materially harmed as a result of the litigation, in addition to diverting management s attention away from operations to attend to the litigation.

For a more detailed discussion of the settlement agreement and the letters of understanding see the sections entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Keyboards and Networks Letters of Understanding in this joint proxy statement/information statement and prospectus.

## Appointment of Lawrence W. Midland to SCM Board of Directors

The Merger Agreement provides that, as a condition precedent to Hirsch s obligation to close the Merger, Lawrence W. Midland, a Hirsch director and the President of Hirsch, will be appointed to the SCM board of directors immediately following the effective time of the Merger. The Stockholder Agreement permits the stockholders who are parties to the agreement to vote at their discretion regarding the re-election or non-removal of Lawrence M. Midland to or from the SCM board of directors, which is an exception from their other obligations pursuant to the Stockholder Agreement to vote, for a period of three years beginning on the effective date of the Merger, in favor of electing directors, or to vote to remove directors, in each case as recommended by SCM s board of directors. In the event that Lawrence W. Midland is not nominated for re-election at the 2009 annual meeting of SCM stockholders, or is otherwise involuntarily removed without cause from SCM s board of directors, the voting obligation under the Stockholder Agreement to vote in accordance with the SCM board of directors recommendation terminates.

## Hirsch EMEA, Inc. Stock Purchase

As a condition to the closing of the Merger, Hirsch entered into a Stock Purchase and Sale Agreement, dated December 15, 2008, for the purchase of the approximately 70.6% of the outstanding shares of capital stock of Hirsch EMEA, Inc., a British Virgin Island corporation, not already owned by Hirsch. One of the parties from which Hirsch purchased shares of Hirsch EMEA, Inc. was tSecu, LLC, a Massachusetts limited liability company which is an affiliate of Ayman Ashour, a former director of Hirsch. Under the terms of the Stock Purchase and Sale Agreement, tSecu, LLC, received \$260,000 and 52,000 shares of Hirsch (now held by Mr. Ashour) in exchange for the approximately 37.5% of the outstanding Hirsch EMEA, Inc. shares owned by tSecu, LLC. Nicola Caletti, President of Hirsch EMEA, Inc., received \$240,000 and 48,000 shares of Hirsch in exchange for the approximately 33% of the outstanding Hirsch EMEA, Inc. shares owned by him. Pursuant to the terms of the Stock Purchase and Sale Agreement, Hirsch also acquired options to purchase all or any portion of the outstanding capital of a Hirsch EMEA, Inc. subsidiary. This transaction closed on December 15, 2008 and Hirsch EMEA, Inc. is now a wholly-owned subsidiary of Hirsch. For a more detailed discussion of the Hirsch EMEA purchase, see the section entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Hirsch EMEA, Inc. Stock Purchase in this joint proxy statement/information statement and prospectus.

## Indemnification of Hirsch Officers and Directors

The Merger Agreement provides that, for a period of three years following the effective time of the Merger, and to the extent of insurance coverage, for three additional years, the surviving entity of the Merger will, to the fullest extent permitted by law, indemnify and hold harmless the Hirsch directors and officers serving as of the date of the Merger Agreement against all claims, losses, liabilities, damages, judgments, costs and expenses, including reasonable attorneys fees, actually and reasonably incurred and arising from any claim, action, suit, proceeding or investigation pertaining to the fact that such person is or was a director or officer of Hirsch, subject to certain exceptions.

The Merger Agreement also provides that, for a period of six years following the effective time of the Merger, the surviving entity of the Merger will maintain, in effect, a directors and officers liability insurance policy

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covering the directors and officers of Hirsch, with coverage in amount and scope at least as favorable as the coverage under the existing Hirsch policy at the time the Merger becomes effective; *provided*, that the aggregate premiums for such policy do not exceed \$50,000.

## **Merger Consideration**

At the effective time of the Merger, each share of Hirsch common stock issued and outstanding immediately prior to the effective time of the Merger (other than (i) shares held by SCM or the Merger Subs, (ii) shares held by Hirsch as treasury stock, and (iii) any dissenting shares), will be automatically converted into and thereafter represent the right to receive \$3.00 cash, without interest and less any applicable withholding taxes, two shares of SCM common stock, and a warrant to purchase one share of SCM common stock at an exercise price equal to \$3.00 per share and a five year term, exercisable for two years following the third anniversary of the effective time of the Merger (the merger consideration). The merger consideration will be appropriately and proportionately adjusted to reflect any stock dividend, subdivision, reclassification, recapitalization, split, combination, or exchange of shares with respect to SCM common stock between the date of the Merger Agreement and the effective time of the Merger.

In addition, as provided for by the Merger Agreement, the maximum aggregate amount of merger consideration that SCM is required to pay in connection with the merger, excluding any amount that SCM is required to pay with respect to dissenting shares, is equal to the maximum number of Hirsch shares permitted under the Merger Agreement, multiplied by each component of the merger consideration described above. This maximum number of Hirsch shares is calculated to be equal to the sum of 4,705,735 Hirsch shares, plus shares issued in connection with the exercise of options and warrants between the date of the Merger Agreement and the closing of the Merger, minus the number of dissenting shares, minus shares held by SCM or Merger Subs and Hirsch shares held by Hirsch as treasury stock. In the event that the actual number of shares of Hirsch common stock at the effective time of the Merger exceeds the maximum number of shares of Hirsch common stock outstanding at the effective time in lieu of the per share allocation described in the paragraph above.

# Treatment of Options and Warrants

#### Treatment of Options

At the effective time of the Merger, each option to purchase shares of Hirsch common stock outstanding and unexercised immediately prior to the effective time of the Merger will be terminated and cancelled, and neither SCM, the Merger Subs, nor the surviving entity will assume or be bound by any obligation with respect to such options.

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The following table lists all of the options to purchase shares of Hirsch common stock that are outstanding as of February 10, 2009. Holders of these options to purchase Hirsch common stock could exercise these options to purchase shares of Hirsch common stock prior to the closing of the Merger.

|                       | Number of<br>Hirsch         |           |                                       |      |
|-----------------------|-----------------------------|-----------|---------------------------------------|------|
| Name                  | Shares Subject to<br>Option |           | Exercise Price<br>per<br>Hirsch Share |      |
| Charles Baden         | 5,000                       | 4/6/1999  | \$                                    | 9.00 |
| Patrick Chao          | 4,000                       | 4/6/1999  | \$                                    | 9.00 |
| Patrick Chao          | 2,500                       | 6/8/2004  | \$                                    | 8.00 |
| Chhiv Chauv           | 2,500                       | 6/8/2004  | \$                                    | 8.00 |
| Cynthia L. Doyle      | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Anthony Scott Elliott | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Patrick Finnegan      | 5,000                       | 4/9/2004  | \$                                    | 8.00 |
| Thomas S. Friesema    | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Delfino Gonzales      | 3,000                       | 7/13/1999 | \$                                    | 9.00 |
| Randall S. Lehman     | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Keith Milleson        | 8,000                       | 4/6/1999  | \$                                    | 9.00 |
| Bernice E. Noriz      | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Douglas H. Smith      | 5,000                       | 1/31/2003 | \$                                    | 8.00 |
| Lars Suneborn         | 5,000                       | 4/6/1999  | \$                                    | 9.00 |
| Robert C. Zivney      | 10,000                      | 2/2/2006  | \$                                    | 9.50 |

## Treatment of Warrants

At the effective time of the Merger, the Merger Agreement provides that each warrant to purchase shares of Hirsch common stock outstanding and not terminated or exercised immediately prior to the effective time of the Merger will be converted into a warrant to purchase the number of shares of SCM common stock equal to the number of shares of Hirsch common stock that could have been purchased upon the full exercise of such warrant, multiplied by the conversion ratio, rounded down to the nearest whole share. The per share exercise price for each new warrant to purchase SCM common stock will be determined by dividing the per share exercise price of the Hirsch common stock subject to each warrant as in effect immediately prior to the effective time of the Merger by the conversion ratio, and rounding that result up to the nearest cent.

## **Conversion Ratio**

As used in this joint proxy statement/information statement and prospectus, the term conversion ratio means the quotient obtained by dividing the aggregate value of the merger consideration per share, divided by the 30-day volume weighted average price of SCM s common stock (as reported on the NASDAQ Stock Market) during the 30 days preceding the day prior to the day of the effective time of the Merger. The warrants will be valued using the Black-Scholes American option model.

By way of illustration only, based on the 30-day volume weighted price of SCM s common stock \$2.54, and the aggregate value of the merger consideration per share was estimated to be \$8.38 (calculated as the cash merger

consideration per share, plus the 30-day volume weighted price of SCM s common stock, plus the estimated value of the warrant merger consideration per share value, based on Black-Scholes valuation modeling), the conversion ratio would be equal to 3.29 (the quotient obtained by dividing \$8.38 by \$2.54). Applying this ratio to 3,000 warrants to purchase shares of Hirsch common stock each with an exercise price of \$10.00 per share, would result in warrants to purchase 9,877 shares of SCM common stock (the result of 3,000 warrants multiplied by the conversion ratio) with an exercise price of \$3.04 per share (the result of \$10.00 per share exercise price divided by the conversion ratio).

The conversion ratio to be actually used in connection with the Merger will be determined as of the effective time of the Merger and may be different than as calculated above.

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## Letter of Transmittal; Exchange of Shares

Prior to the effective time of the Merger, SCM will deposit with a paying agent reasonably acceptable to Hirsch, cash, stock certificates and warrants sufficient to pay the merger consideration for each outstanding share of Hirsch common stock and warrants to exchange for the outstanding warrants to purchase Hirsch common stock. As soon as reasonably practicable after the completion of the Merger, the paying agent will mail a letter of transmittal and instructions to each holder of record as of immediately prior to the effective time of the Merger of Hirsch common stock and warrants to purchase Hirsch common stock. The letter of transmittal and instructions will inform holders of Hirsch common stock and warrants to purchase Hirsch common stock how to surrender their Hirsch common stock certificates and Hirsch warrant certificates in exchange for receiving merger consideration or warrants to purchase shares of SCM common stock, as the case may be. Until surrendered, no portion of the merger consideration or warrants to purchase shares of SCM common stock will be paid to any holder of any Hirsch stock or warrant certificate.

If any Hirsch stock certificate or Hirsch warrant certificate has been lost, stolen or destroyed, SCM may, in its discretion, and as a condition to the delivery of merger consideration or warrants to purchase shares of SCM common stock, require the owner of such lost, stolen or destroyed certificate to deliver an affidavit claiming such certificate has been lost, stolen or destroyed, provide an indemnification agreement and, if determined by SCM in good faith to be necessary, to post a bond indemnifying SCM against any claim suffered by SCM or the Merger Subs with respect to the certificates alleged to have been lost, stolen or destroyed.

After the effective time of the Merger, Hirsch s transfer books will be closed and there will be no further transfers of any shares of Hirsch s common stock that were outstanding immediately prior to the effective time, and each holder of a certificate representing any shares of Hirsch common stock or warrants to purchase shares of Hirsch common stock will no longer have any rights with respect to such shares or warrants, except for the right to receive, for each share or warrant represented by the certificate, the applicable merger consideration or warrants to purchase shares of SCM common stock as described above.

## Appraisal Rights and Dissenters Rights

## Rights of SCM Stockholders

SCM stockholders are not entitled to dissenters rights or appraisal rights under the Delaware General Corporation Law in connection with the Merger.

## Rights of Hirsch Shareholders

Hirsch shareholders are entitled to exercise dissenters—rights in connection with the Merger under the provisions of Sections 1300 through 1304 of Chapter 13 of the California Corporations Code relating to the rights of dissenting shareholders in the context of a merger.

The discussion below is not a complete summary regarding the dissenters—rights of Hirsch shareholders under the California Corporations Code, and is qualified in its entirety by reference to the text of the relevant provisions of the California Corporations Code attached to this joint proxy statement/information statement and prospectus as *Annex O*. Hirsch shareholders intending to exercise dissenters—rights should carefully review *Annex O*. Failure to follow precisely any of the statutory procedures set forth in *Annex O* may result in loss or waiver of dissenters—rights. This summary does not constitute legal or other advice, nor is it a recommendation that Hirsch shareholders exercise dissenters—rights under California law.

Even though a Hirsch shareholder wishing to exercise dissenters—rights may be required to take certain actions before the effective time of the Merger, if the Merger Agreement is later terminated and the Merger is abandoned, no shareholder of Hirsch will have the right to any payment from Hirsch by reason of having taken that action. The following discussion is subject to this qualification.

Within ten days after the approval of the Merger by Hirsch shareholders, Hirsch will mail a notice of approval to each holder of Hirsch common stock who did not vote their shares of Hirsch common stock in favor of the Merger. This notice of approval must include a statement of the price determined by Hirsch to be the relevant fair market value of the shares of Hirsch common stock, which statement will constitute an offer by Hirsch to purchase shares of Hirsch common stock that qualify as dissenting shares at the stated price if the Merger becomes

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effective, unless such shares lose their status as dissenting shares under Section 1309 of the California Corporations Code. Chapter 13 of the California Corporations Code provides that the fair market value, for this purpose, is determined as of the day before the first announcement of the Merger, excluding any appreciation or depreciation as a consequence of the announcement of the Merger. The notice of approval must also include a brief description of the procedures to be followed by Hirsch shareholders who wish to exercise their dissenters—rights and a copy of Sections 1300 through 1304 of Chapter 13 of the California Corporations Code.

To exercise dissenters rights as to any of your shares of Hirsch common stock in connection with the Merger, you must not vote the Hirsch shares in favor of either the Merger or the Merger Agreement, and you must make a written demand to have Hirsch purchase your Hirsch shares at their fair market value.

#### The written demand must:

be received by Hirsch within 30 days after the date on which the notice of approval is mailed to you by Hirsch (as described above);

specify the number and class of Hirsch shares held of record by you which you demand Hirsch purchase;

state that you are demanding purchase of your Hirsch shares and payment of their fair market value; and

include a statement of the price you claim to be the fair market value of the Hirsch shares as of the day before the announcement of the terms of the Merger, which statement will constitute an offer by you to sell your Hirsch shares to Hirsch at that price.

All written demands should be addressed to:

Hirsch Electronics Corporation 1900 Carnegie Avenue, Building B Santa Ana, California 92705 Attention: President

In addition, within 30 days after the date on which the notice of approval is mailed to you by Hirsch, you must submit to Hirsch or its transfer agent the stock certificate(s) representing the Hirsch shares as to which you wish to exercise dissenters—rights.

Under Chapter 13 of the California Corporations Code, a dissenting Hirsch shareholder may not withdraw the demand for payment of the fair market value of the shareholder s dissenting Hirsch shares in cash unless Hirsch consents.

If the shareholder and Hirsch agree that the shares of Hirsch common stock as to which the shareholder is seeking dissenters—rights qualify as dissenting shares and also agree upon the price to be paid to purchase the Hirsch shares, then the dissenting shareholder is entitled to the agreed price with interest thereon at the legal rate on judgments from the date of the agreement. Any agreements fixing the fair market value of any dissenting shares as between Hirsch and any dissenting Hirsch shareholder must be filed with the Secretary of Hirsch.

However, if Hirsch disputes that the shareholder s Hirsch shares qualify as dissenting shares or Hirsch and the dissenting shareholder fail to agree upon the fair market value of the dissenting shares, then within six months after the date on which Hirsch mailed the notice of approval, the Hirsch shareholder must either file a complaint in the California Superior Court of the proper county requesting the court to make these determinations or intervene in a pending action brought by another dissenting Hirsch shareholder. If the dissenting Hirsch shareholder does not file a

complaint or intervene in a pending action within the specified six-month period, the dissenters rights are lost.

If the court determines that the shareholder s Hirsch shares qualify as dissenting shares, then, following determination of their fair market value, Hirsch will be obligated to pay the dissenting Hirsch shareholder the fair market value of the Hirsch shares, as so determined, together with interest thereon at the legal rate from the date on which judgment is entered. Payment on this judgment will be due upon the endorsement and delivery to Hirsch of the stock certificate(s) for the Hirsch shares as to which the dissenters rights are being exercised. Any party may appeal from the judgment.

In determining the fair market value of the dissenting Hirsch shares, the court may appoint one or more impartial appraisers to make the determination. Within ten days of their appointment, the appraiser, or a majority of

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them, will make and file a report with the court. If the appraisers cannot determine the fair market value within ten days of their appointment, or within a longer time determined by the court, or the court does not confirm their report, then the court will determine the fair market value. The costs of the appraisal action, including reasonable compensation to the appraisers appointed by the court, will be allocated between Hirsch and dissenting Hirsch shareholder as the court deems equitable. However, if the appraisal of the fair market value of the Hirsch shares exceeds the price offered by Hirsch in the notice of approval, then Hirsch shall pay the costs. If the fair market value of the shares awarded by the court exceeds 125% of the price offered by Hirsch, then the court may in its discretion impose additional costs on Hirsch, including attorneys fees, fees of expert witnesses and interest.

Hirsch shareholders considering whether to exercise dissenters—rights should consider that the fair market value of their Hirsch common stock determined under Chapter 13 of the California Corporations Code could be more than, the same as or less than the value of merger consideration to be paid in connection with the Merger, as set forth in the Merger Agreement. Also, Hirsch reserves the right to assert in any appraisal proceeding that, for purposes thereof, the fair market value of the Hirsch common stock is less than the value of the merger consideration to be issued and paid in connection with the Merger, as set forth in the Merger Agreement.

Strict compliance with certain technical prerequisites is required to exercise dissenters—rights. Hirsch shareholders wishing to exercise dissenters—rights should consult with their own legal counsel in connection with compliance with Chapter 13 of the California Corporations Code. Any Hirsch shareholder who fails to comply with the requirements of Chapter 13 of the California Corporations Code, attached as *Annex O* to this joint proxy statement/information statement and prospectus, will forfeit the right to exercise dissenters—rights and will, instead, receive the merger consideration to be issued and paid in connection with the Merger, as set forth in the Merger Agreement.

The Merger Agreement provides that SCM will not be required to complete the Merger if dissenters—rights have been exercised with respect to 10% or more, in the aggregate, of all outstanding Hirsch common stock. As a result, exercise of dissenters—rights with respect to 10% or more of the outstanding shares of Hirsch common stock could prevent the Merger from going forward. SCM is entitled to waive this requirement and permit the Merger to proceed even if 10% or more of the outstanding Hirsch common stock exercise dissenters—rights.

# NASDAQ Listing of SCM Shares Issued in Connection with the Merger

SCM will use commercially reasonable efforts to cause all shares of SCM common stock to be issued in connection with the Merger and all shares of SCM common stock to be issued upon exercise of the warrants to purchase shares of SCM common stock to be listed on the NASDAQ Stock Market and the Prime Standard of the Frankfurt Stock Exchange as of the effective time of the Merger, and the Merger Agreement provides that neither SCM nor Hirsch will be required to complete the Merger if the shares of SCM common stock to be issued in connection with the Merger are not approved for listing, subject to notice of issuance, on the NASDAQ Stock Market.

## **Effective Time of the Merger**

The Merger will be completed and become effective at the time Merger Sub 1 merges with and into Hirsch and the certificate of merger is filed with the Secretary of State of the State of Delaware. The parties intend to complete the Merger as soon as practicable following the approval and adoption of the Merger Agreement and the issuance of the shares of SCM common stock in connection with the Merger by each of the Hirsch shareholders and SCM stockholders, respectively, and the satisfaction or waiver of the conditions to closing of the Merger set forth in the Merger Agreement. The parties to the Merger Agreement currently anticipate that the Merger will be completed sometime in the first half of 2009. However, because the Merger is subject to a number of conditions, the exact timing of the completion of the Merger cannot be determined with any certainty, if it is completed at all.

As soon as reasonably practicable after Merger Sub 1 merges with and into Hirsch, Hirsch will merge with and into Merger Sub 2, with Merger Sub 2 as the surviving entity. As a result of the mergers, the business and assets of Hirsch will be held by a new Delaware limited liability company that will be a wholly-owned subsidiary of SCM.

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## The Board of Directors and Management of SCM and Hirsch Following the Merger

After completion of the Merger, the SCM board of directors will consist of eight directors, including Lawrence W. Midland, who is expected to join SCM s board of directors immediately after the effective time of the Merger, filling an existing vacancy. SCM currently anticipates that the following individuals will serve as its board of directors immediately following completion of the Merger:

| Name                | Age | Position                              |
|---------------------|-----|---------------------------------------|
| Werner Koepf        | 67  | Chairman of the Board                 |
| Dr. Hagen Hultzsch  | 68  | Director                              |
| Steven Humphreys    | 47  | Director                              |
| Dr. Hans Liebler    | 39  | Director                              |
| Felix Marx          | 42  | Chief Executive Officer and Director  |
| Lawrence W. Midland | 67  | Executive Vice President and Director |
| Stephan Rohaly      | 44  | Chief Financial Officer and Director  |
| Simon Turner        | 57  | Director                              |

SCM and Hirsch have agreed that, upon completion of the Merger, SCM s officers will remain as they existed prior to the Merger, with the exception that Lawrence W. Midland is expected to join the management of SCM as an Executive Vice President.

As a result of the Merger, the Surviving Subsidiary will be a new Delaware limited liability company and a wholly-owned subsidiary of SCM. The Surviving Subsidiary will have no directors and will be managed by SCM as the sole member.

## Ownership of SCM Following the Merger

After the Merger, Hirsch will continue as a wholly-owned subsidiary of SCM, and Hirsch shareholders will no longer have any interest in Hirsch, but will have an equity stake in SCM, the new parent company of Hirsch's operations. Immediately after the Merger, existing SCM stockholders are expected to own approximately 63% of the outstanding shares of SCM common stock and the former Hirsch shareholders are expected to own approximately 37% of the outstanding shares of SCM common stock. Upon attributing ownership to the former Hirsch's shareholders of the shares of common stock that may be issued upon exercise of the warrants to purchase SCM common stock issued in the Merger and assuming no options to purchase Hirsch common stock are exercised prior to the consummation of the Merger, and assuming that existing SCM stockholders do not change their current stock and option holdings during such time, existing SCM stockholders and option holders would own approximately 55% of the common stock of SCM on a fully diluted basis and the former Hirsch shareholders would own approximately 45% of the common stock of SCM on a fully diluted basis.

For detailed information regarding the beneficial ownership of certain key stockholders of the combined company prior to and after consummation of the Merger, see the sections entitled Principal Stockholders of SCM Microsystems and Principal Shareholders of Hirsch Electronics in this joint proxy statement/information statement and prospectus.

# **Anticipated Accounting Treatment**

SCM will account for the Merger as a purchase of the business, which means that the assets and liabilities of Hirsch will be recorded at their fair value and the results of operations of Hirsch will be included in SCM s results from and after the effective time of the Merger. The purchase method of accounting is based on Financial Accounting Standard No. 141 (revised 2007), *Business Combinations* (SFAS No. 141(R)). The provisions of SFAS No. 141(R) are to be applied prospectively to business combinations with acquisition dates on or after the beginning of an entity s fiscal year that begins on or after December 15, 2008, with early adoption prohibited. Since SCM s acquisition of Hirsch will close in fiscal year 2009, the provisions of SFAS No. 141(R) are applied.

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# MATERIAL UNITED STATES FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER

The following discussion of material U.S. federal income tax consequences of the Merger to Hirsch shareholders and warrant holders is based on the Internal Revenue Code of 1986, as amended, the related Treasury regulations, administrative interpretations, and court decisions, all of which are subject to change, possibly with retroactive effect. Any such change could affect the accuracy of the statements and the conclusions discussed below and the presently anticipated tax consequences of the Merger. This discussion applies only to Hirsch shareholders and warrant holders that hold their shares of Hirsch common stock and warrants to purchase shares of Hirsch common stock, and will hold any shares of SCM common stock and warrants to purchase shares of SCM common stock received in exchange therefor, as capital assets within the meaning of Section 1221 of the Internal Revenue Code of 1986, as amended. This discussion does not address all federal income tax consequences of the Merger that may be relevant to particular Hirsch shareholders or warrant holders, including shareholders or warrant holders that are subject to special tax rules. Some examples of shareholders and warrant holders that are subject to special tax rules are: dealers in securities; financial institutions; insurance companies; tax-exempt organizations; holders of shares of Hirsch common stock or warrants to purchase shares of Hirsch common stock as part of a position in a straddle or as part of a hedging or conversion transaction; holders who have a functional currency other than the U.S. dollar; holders who are foreign persons; holders who own their shares or warrants indirectly through partnerships, trusts or other entities that may be subject to special treatment; and shareholders or warrant holders who acquired their shares of Hirsch common stock or warrants as compensation.

In addition, this discussion does not address any consequences arising under the laws of any state, local or foreign jurisdiction. HIRSCH SHAREHOLDERS AND WARRANT HOLDERS ARE URGED TO CONSULT THEIR OWN TAX ADVISORS AS TO SPECIFIC TAX CONSEQUENCES TO THEM OF THE MERGER, INCLUDING THE APPLICABILITY AND EFFECT OF ANY STATE, LOCAL OR FOREIGN TAX LAWS AND OF CHANGES IN APPLICABLE TAX LAWS.

## Treatment of the Merger as a Reorganization

The parties have structured the Merger with the intent that it qualify as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended. The qualification of the Merger as a reorganization depends on compliance with the technical requirements of Section 368 including in particular whether Hirsch shareholders will receive a sufficient amount of SCM common stock to satisfy the continuity of interest test set forth in the Treasury regulations promulgated under Section 368. The continuity of interest test requires that, after the Merger, a substantial part of the value of the proprietary interests in Hirsch be maintained through the ownership of SCM common stock. Current Treasury regulations provide several examples in which a continuing proprietary interest is maintained where the target shareholders receive stock in the acquiring corporation worth 40% of the total consideration received. The Treasury regulations also provide that in determining whether a proprietary interest in an acquired corporation is preserved in an acquisition, the consideration issued to the shareholders of the acquired corporation shall be valued on the last business day before the signing of a binding contract providing for fixed consideration for the acquisition. SCM and Hirsch believe that under the Treasury regulations the value of the stock portion of the merger consideration as of the valuation date should represent 46.4% of the total estimated value of the merger consideration based on the trading price of SCM stock, amount of cash consideration and a value for the warrants based on a Black-Scholes analysis for valuing options. Such calculation does not take into account the lock-ups and other transfer restrictions described in the sections entitled The Merger Agreement Lock-Up, Certain Agreements Related to the Merger Warrants, and Certain Agreements Related to the Merger Stockholder Agreement in this joint proxy statement/information statement and prospectus. Even assuming a substantial discount in the value of the stock portion of the merger consideration as a result of such lock-ups and other transfer restrictions, SCM and Hirsch still

believe that the estimated value of such stock will exceed 40% of the total estimated value of the merger consideration as of the valuation date.

SCM and Hirsch, however, cannot assure you that the Internal Revenue Service will accept SCM s and Hirsch s position on the value of the shares of SCM common stock, the warrants to purchase shares of SCM common stock or the discounts, adjustments and other factors that have been used to arrive at such estimated values. If the Internal Revenue Service were to challenge the analysis and successfully contend that the Merger failed to

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qualify as a reorganization, the Merger would be a fully taxable transaction to Hirsch shareholders and warrant holders.

## **Tax Opinion at Closing**

The Merger Agreement provides that a condition to the closing of the Merger is the receipt by the parties of an opinion of counsel to the effect that the Merger will be treated as a single integrated transaction that qualifies as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended with the tax consequences to the Hirsch shareholders described below. Such opinion of counsel will rely on customary representations and assumptions as to various factual matters, including the following: (i) that the value of the SCM common stock will constitute at least 40% of the value of all the consideration issued to Hirsch shareholders in the Merger, (ii) the Merger will take place in accordance with all of the terms and conditions of the Merger as described in this joint proxy statement/information statement and prospectus without the waiver or modification of any of those terms or conditions, (iii) none of SCM, Hirsch, or any related party acquires or redeems, in connection with the Merger, shares of SCM common stock issued to Hirsch shareholders pursuant to the Merger (other than pursuant to an open market stock repurchase program), (iv) after the Merger, SCM s wholly-owned LLC will continue Hirsch s historic business or will use a significant portion of Hirsch s historic business assets in a business, and (v) there will be no material changes in Hirsch s business operations prior to the closing of the Merger.

SCM does not intend to obtain a ruling from the Internal Revenue Service with respect to the federal income tax consequences of the Merger. The opinion of counsel will not bind the courts or the Internal Revenue Service, nor will it preclude the Internal Revenue Service from adopting a position contrary to those expressed in the opinion. No assurance can be given that contrary positions will not successfully be asserted by the Internal Revenue Service or adopted by a court if the issues are litigated. In addition, the opinion of counsel is being delivered prior to the consummation of the proposed transaction and therefore is prospective and dependent on future events. No assurance can be given that future legislative, judicial or administrative changes, on either a prospective or retroactive basis, or future factual developments, would not adversely affect the accuracy of the conclusion stated herein.

The following are the material federal income tax consequences to Hirsch shareholders who receive their shares of SCM common stock, cash, and warrants to purchase shares of SCM common stock, and to Hirsch warrant holders who receive warrants to purchase shares of SCM common stock, pursuant to a transaction constituting a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended.

## **Consequences to Hirsch Shareholders under Reorganization Treatment**

If the Merger constitutes a reorganization, Hirsch shareholders who exchange Hirsch common shares for SCM common stock, cash, and warrants to purchase shares of SCM common stock pursuant to the Merger may recognize gain, but not loss, in the exchange. The gain, if any, recognized will equal the lesser of (a) the amount of cash received in the transaction and (b) the amount of gain realized in the transaction. The amount of gain that is realized in the exchange will equal the excess of (i) the sum of the cash plus the fair market value of the SCM common stock and warrants to purchase shares of SCM common stock received in the exchange over (ii) the tax basis of the Hirsch shares surrendered in the transaction. For this purpose, a Hirsch shareholder must calculate the gain or loss separately for each identifiable block of Hirsch Shares that such shareholder surrenders pursuant to the transaction, and a Hirsch shareholder cannot offset a loss realized on one block of such shares against a gain recognized on another block of such shares. Any gain recognized generally will be treated as capital gain, except that the shareholder s gain could be treated as a dividend if the receipt of the cash has the effect of the distribution of a dividend for United States federal income tax purposes (under Sections 302 and 356 of the Internal Revenue Code of 1986, as amended).

The aggregate tax basis in the SCM common stock and warrants to purchase shares of SCM common stock received pursuant to the Merger will be equal to the aggregate tax basis in the shares of Hirsch common stock surrendered in the transactions, such basis to be allocated to the SCM common stock and warrants received based on their relative fair market values, decreased by the amount of cash received and increased by the amount of gain, if any, recognized or any amount treated as a dividend. The holding period of the SCM common stock and warrants to

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purchase shares of SCM common stock received in the Merger by a holder of shares of Hirsch common stock will include the holding period of the shares of Hirsch common stock that he or she surrendered in exchange therefor. If a Hirsch shareholder has differing tax bases and/or holding periods in respect of the shareholder s Hirsch common stock, the Hirsch shareholder should consult with a tax advisor in order to identify the tax bases and/or holding periods of the particular shares of SCM common stock and warrants to purchase shares of SCM common stock that the Hirsch shareholder receives pursuant to the merger.

## Consequences to Hirsch Warrant Holders under Reorganization Treatment

If the Merger constitutes a reorganization, Hirsch warrant holders who exchange their warrants to purchase shares of Hirsch common stock for warrants to purchase shares of SCM common stock pursuant to the Merger will be treated under Treasury Regulation Section 1.354-1(e) as receiving securities with no principal amount and as such will not recognize any gain or loss in the exchange. The aggregate tax basis in the warrants to purchase shares of SCM common stock received pursuant to the Merger will be equal to the aggregate tax basis in the warrants to purchase shares of Hirsch common stock surrendered in exchange therefor. The holding period of the warrants to purchase shares of Hirsch common stock received in the Merger will include the holding period of the warrants to purchase shares of Hirsch common stock surrendered in exchange therefor. If a Hirsch warrant holder has differing tax bases and/or holding periods in respect of its Hirsch warrants, the Hirsch warrant holder should consult with a tax advisor in order to identify the tax bases and/or holding periods of the particular warrants to purchase shares of SCM common stock that the Hirsch warrant holder receives pursuant to the Merger.

## **Consequences to SCM and Hirsch**

Neither SCM nor Hirsch will recognize a gain or loss as a result of the Merger, except for any gain that might arise if SCM pays cash or property to Hirsch in connection with these transactions and such cash or property is not distributed to Hirsch shareholders. SCM does not expect any such gain to be material.

## **Consequences to SCM Shareholders**

SCM shareholders will not recognize gain or loss as a result of the Merger, whether or not the Merger qualifies as a reorganization under Section 368 of the Internal Revenue Code of 1986, as amended.

# Consequences to Hirsch Shareholders and Warrant Holders if Merger is Treated as a Fully Taxable Transaction

If for any reason the Merger failed to qualify as a reorganization, the Merger would be a fully taxable transaction to Hirsch shareholders and warrant holders. In such case, Hirsch shareholders and warrant holders would recognize gain or loss measured by the difference between the value of all consideration received by them in the Merger and their tax basis in the shares of Hirsch common stock and the warrants to purchase shares of Hirsch common stock, as the case may be, surrendered in the Merger. The aggregate tax basis in the SCM common stock and warrants to purchase shares of SCM common stock received pursuant to the Merger will be equal to the fair market value of such stock and warrants at the time of the Merger. The holding period of such SCM common stock and warrants to purchase shares of SCM common stock will begin on the date immediately following the date of the Merger.

# **Information Reporting and Backup Withholding**

Certain U.S. holders may be subject to information reporting with respect to the cash received in exchange for shares of Hirsch common stock. U.S. holders who are subject to information reporting and who do not provide appropriate information when requested may also be subject to backup withholding. Any amount withheld under such rules is not

an additional tax and may be refunded or credited against such U.S. holders federal income tax liability, provided that the required information is properly furnished in a timely manner to the Internal Revenue Service.

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## THE MERGER AGREEMENT

This section is a summary of the material provisions of the Merger Agreement. Because it is a summary, it does not include all the information that may be important to you. We encourage you to read carefully the entire copy of the Merger Agreement, which, with the exception of schedules and exhibits, is attached as Annex A to this joint proxy statement/information statement and prospectus, before you decide how to vote.

#### General

Pursuant to the Merger Agreement, through a two-step merger Hirsch will become a new Delaware limited liability company and a wholly-owned subsidiary of SCM. The Merger Agreement provides that Deer Acquisition, Inc., a California corporation and wholly-owned subsidiary of SCM (Merger Sub 1), will merge with and into Hirsch, with Hirsch as the surviving corporation. As soon as reasonably practicable thereafter, Hirsch will merge with and into Hart Acquisition LLC, a Delaware limited liability company and wholly-owned subsidiary of SCM (Merger Sub 2), with Merger Sub 2 as the surviving entity. As a result of the mergers, the business and assets of Hirsch will be held by a new Delaware limited liability company and a wholly-owned subsidiary of SCM (the Surviving Subsidiary). In exchange for their shares of Hirsch common stock and warrants to purchase shares of Hirsch common stock, the securityholders of Hirsch will receive cash, shares of SCM common stock and/or warrants to purchase shares of SCM common stock.

# **Merger Consideration**

At the effective time of the Merger, each share of issued and outstanding Hirsch common stock existing immediately prior to the effective time of the Merger shall, without any action on the part of the shareholder thereof, automatically be retired and cease to exist and be converted into the right to receive \$3.00 cash, without interest and less any applicable withholding taxes, two shares of SCM common stock, and a warrant to purchase one share of SCM common stock at an exercise of \$3.00 with a five-year term that is exercisable for two years following the third anniversary of the effective time of the Merger (the merger consideration ). Notwithstanding the foregoing, the Hirsch shares described below will not be converted into the merger consideration:

Hirsch shares owned by SCM or the Merger Subs these Hirsch shares will be cancelled without consideration;

Hirsch shares held by Hirsch these Hirsch shares will be cancelled without consideration; and

Hirsch shares which are held by shareholders properly demanding and perfecting dissenter s rights pursuant to Sections 1300-1313 of the California Corporations Code (the dissenting shares) these Hirsch shares will entitled to receive the consideration provided for pursuant to Sections 1300-1313 of the California Corporations Code.

The maximum aggregate amount of merger consideration that SCM is required to pay in connection with the Merger, excluding any amount that SCM is required to pay with respect to dissenting shares, is equal to the maximum number of Hirsch shares permitted under the Merger Agreement, multiplied by each component of the merger consideration described above. This maximum number of shares is calculated to be equal to the sum of 4,705,735 shares, plus shares issued in connection with the exercise of options and warrants to purchase shares of Hirsch common stock between the date of the Merger Agreement and the closing of the Merger, minus the number of dissenting shares, minus shares of Hirsch common stock held by SCM or Merger Subs and shares held by Hirsch as treasury stock. In the event that the actual number of shares of Hirsch common stock at the effective time of the Merger exceeds the maximum

number of Hirsch shares, then the aggregate merger consideration will be allocated pro rata among the actual number of shares of Hirsch common stock outstanding at the effective time in lieu of the per share allocation described in the paragraph above.

# Procedures for Exchange of Hirsch Stock Certificates and Warrant Certificates

Prior to the effective time of the Merger, SCM will deposit with a paying agent reasonably acceptable to Hirsch, cash, stock certificates and warrants sufficient to pay the merger consideration for each outstanding share of Hirsch common stock and warrants to exchange for the outstanding warrants to purchase Hirsch common stock. As

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soon as reasonably practicable after the completion of the Merger, the paying agent will mail a letter of transmittal and instructions to each holder of record as of immediately prior to the effective time of the Merger of Hirsch common stock and warrants to purchase Hirsch common stock. The letter of transmittal and instructions will inform holders of Hirsch common stock and warrants to purchase Hirsch common stock how to surrender their Hirsch common stock certificates and Hirsch warrant certificates in exchange for receiving merger consideration or warrants to purchase shares of SCM common stock, as the case may be. Until surrendered, no portion of the merger consideration or warrants to purchase shares of SCM common stock will be paid to any holder of any Hirsch stock or warrant certificate.

If any Hirsch stock certificate or Hirsch warrant certificate has been lost, stolen or destroyed, SCM may, in its discretion, and as a condition to the delivery of merger consideration or warrants to purchase shares of SCM common stock, require the owner of such lost, stolen or destroyed certificate to deliver an affidavit claiming such certificate has been lost, stolen or destroyed, provide an indemnification agreement and, if determined by SCM in good faith to be necessary, to post a bond indemnifying SCM against any claim suffered by SCM or the Merger Subs with respect to the certificates alleged to have been lost, stolen or destroyed.

After the effective time of the Merger, Hirsch s transfer books will be closed and there will be no further transfers of any shares of Hirsch s common stock or warrants to purchase shares of Hirsch common stock that were outstanding immediately prior to the effective time, and each holder of a certificate representing any shares of Hirsch common stock (other than shares listed in the three bullet points above) or warrants to purchase shares of Hirsch common stock will no longer have any rights with respect to such shares, except for the right to receive, for each share represented by the certificate, the applicable merger consideration or warrants to purchase shares of SCM common stock, as described above.

## Dissenters Rights

Any shares of Hirsch common stock that are issued and outstanding immediately prior to the effective time of the Merger and that have not been voted for approval of the Merger Agreement and the Merger at the Hirsch special meeting or otherwise consented thereto in writing (or with respect to which the holder has not otherwise effectively waived its rights under Chapter 13 of the California Corporations Code) and with respect to which a demand for payment and appraisal has been properly made in accordance with Chapter 13 of the California Corporations Code, will not be converted into the right to receive the merger consideration otherwise payable with respect to such shares of Hirsch common stock, except as set forth below. If a holder of dissenting shares withdraws his or her demand for such payment and appraisal, with the consent of Hirsch, or such dissenting shares (or such other shares of Hirsch common stock with respect to which dissenters—rights have not terminated) become ineligible for such payment and appraisal, then, as of the effective time of the Merger or the occurrence of such event of withdrawal or ineligibility, whichever last occurs, such holder—s Hirsch shares (or such other shares of Hirsch common stock) will cease to be dissenting shares—(or, in the case of such other shares of Hirsch common stock, the dissenters—rights shall have terminated) and such shares will be converted into the right to receive, and will be exchangeable for, the merger consideration into which such shares would have been converted, without any interest thereon. See the section entitled The Merger—Appraisal Rights and Dissenters—Rights—for additional information.

## Treatment of Hirsch Options and Warrants

## Hirsch Options

At the effective time, each option to purchase shares of Hirsch common stock outstanding and unexercised immediately prior to the effective time of the Merger will be terminated and cancelled, and neither SCM, the Merger Subs, nor the surviving entity will assume or be bound by any obligation with respect to such options.

## Hirsch Warrants

At the effective time, each warrant to purchase shares of Hirsch common stock outstanding and not terminated or exercised immediately prior to the effective time of the Merger will be converted into a warrant to purchase the number of shares of SCM common stock equal to the number of shares of Hirsch common stock that could have been purchased upon the full exercise of such warrant, multiplied by the conversion ratio, rounded down to the

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nearest whole share. The per share exercise price for each new warrant to purchase SCM common stock will be determined by dividing the per share exercise price of the Hirsch common stock subject to each warrant as in effect immediately prior to the effective time of the Merger by the conversion ratio, and rounding that result up to the nearest cent. As used in this joint proxy statement/information statement and prospectus, the term—conversion ratio—means the quotient obtained by dividing the aggregate value of the merger consideration per share, divided by the 30-day volume weighted average price of SCM—s common stock (as reported on the NASDAQ Stock Market during the 30 days preceding the day prior to the day of the effective time of the Merger). For more information with respect to the conversion ratio, see the section entitled—The Merger—Merger Consideration—Conversion Ratio.

# **Adjustments to Prevent Dilution**

The merger consideration and conversion ratio will be appropriately and proportionately adjusted to reflect any stock dividend, subdivision, reclassification, recapitalization, split, combination, or exchange of shares with respect to SCM common stock between the date of the Merger Agreement and the effective time of the Merger.

# **Governing Documents; Directors and Officers**

From and after the effective time of the Merger, the certificate of formation of Merger Sub 2, as in effect immediately prior to effective time of the Merger, will be the certificate of formation of the Surviving Subsidiary until amended in accordance with the provisions thereof and applicable law. From and after the effective time of the Merger, the operating agreement of Merger Sub 2 as in effect immediately prior to the Merger will be the operating agreement of the Surviving Subsidiary until amended in accordance with the provisions thereof and applicable law. SCM, the sole member of the surviving entity, shall continue as the sole member of the Surviving Subsidiary. Following the effective time and in accordance with the terms of their employment agreements, Lawrence W. Midland, Robert Beliles, John Piccininni, and Robert Zivney will serve as the executive officers of the Surviving Subsidiary. See the section entitled, Employment Agreements with Hirsch Executive Officers for additional information.

## Lock-Up

During the period beginning on the closing date of the Merger and continuing until the nine (9) month anniversary of the closing date, Hirsch shareholders will be prohibited from, directly or indirectly, transferring the shares of SCM common stock or warrant to purchase shares of SCM common stock issued in connection with the Merger, including a prohibition against (a) offering, pledging, selling or contracting to sell such securities; (b) offering, pledging, selling or contracting to sell any option or contracting to purchase any such Securities; (c) contracting to purchase or purchasing any option or contracting to sell any such securities; (d) granting any option, right or warrant for the sale of any such securities; (e) lending or otherwise disposing of or transferring (or entering into any transaction or device designed to, or that could be expected to, result in the disposition by any person at any time in the future of) any such securities or securities convertible into or exercisable or exchangeable for such securities; or (f) entering into a swap or other derivatives transaction or agreement that transfers, in whole or in part (directly or indirectly), the economic consequences of ownership of any such securities, whether any such swap or transaction described in clauses (a) through (f) is to be settled by delivery of such securities or other securities, in cash or otherwise, or (g) announcing his, her or its intention to do any of the foregoing. However, during the period commencing on the day after the six (6) month anniversary of closing date and ending on date of the nine (9) month anniversary of closing date, a Hirsch shareholder may enter into a transaction described in clauses (a) through (g) with respect to up to 50% of the shares of SCM common stock or warrant to purchase shares of SCM common stock issued in connection with the Merger to such Hirsch shareholder.

## Legends

The Merger Agreement provides that each certificate representing SCM common stock issued as part of the merger consideration, and any other securities issued upon any stock split, stock dividend, recapitalization, merger,

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consolidation or similar event, shall be stamped or otherwise imprinted with legends in the following form (in addition to any other legends required under applicable securities laws):

THE SHARES REPRESENTED BY THIS CERTIFICATE MAY BE TRANSFERRED ONLY IN ACCORDANCE WITH CERTAIN TERMS AND RESTRICTIONS OF AN AGREEMENT AND PLAN OF MERGER GOVERNING THE SHARES ACQUIRED BY THE STOCKHOLDER FROM THE COMPANY, A COPY OF WHICH IS ON FILE WITH THE SECRETARY OF THE COMPANY.

SCM and any duly appointed transfer agent for the registration or transfer of the shares of SCM common stock is authorized to decline to make any transfer of the shares of SCM common stock if such transfer would constitute a violation or breach of the foregoing.

## **Expenses of Hirsch**

Within five business days prior to the closing of the Merger, Hirsch will provide SCM an itemized schedule containing (i) a true and complete list of all Hirsch transaction expenses that have been paid (or for which invoices have been received) or will be due and payable that have been paid as of the closing date of the Merger, (ii) a good faith estimate of all such additional Hirsch transaction expenses that have been incurred or are reasonably expected to be incurred as of the closing date of the Merger but are not reflected in clause (i), and (iii) a good faith estimate of any additional Hirsch transaction expenses that are reasonably expected to be incurred after the closing date of the Merger. Hirsch agreed to use its commercially reasonable efforts to not incur Hirsch transaction expenses in the aggregate in excess of \$600,000 and to provide prompt written notice to SCM in the event that the aggregate Hirsch transaction expenses are reasonably expected to exceed \$600,000 (provided that nothing therein limits Hirsch s right to incur transaction expenses that it deems reasonably necessary).

# **Taxes and Withholding**

Merger consideration is only payable to record holders of Hirsch common stock outstanding as of the effective time of the Merger. Hirsch has authorized SCM and the paying agent to deduct and withhold from the merger consideration otherwise payable pursuant to the Merger Agreement to any holder or former holder of shares of Hirsch common stock or warrants to purchase shares of Hirsch common stock, or from the amount paid to any dissenting shareholder, such amounts as Hirsch, SCM or the paying agent is required to deduct and withhold with respect to the making of such payment or under any provision of applicable law. To the extent that amounts are so deducted or withheld, such amounts shall be treated for all purposes of the Merger Agreement as having been paid to the holder of the shares of Hirsch common stock in respect of which such deduction and withholding was made. Any such withholding will be satisfied first from the amount of the cash portion of the merger consideration and, to the extent the amount of required withholding exceeds the cash portion of the merger consideration, from the stock portion of the merger consideration.

# Representations and Warranties

The Merger Agreement contains representations and warranties of SCM and Hirsch relating to their respective businesses and operations. Certain representations and warranties were made as of a specific date, and certain representations and warranties may be subject to contractual standards of materiality different from those generally applicable to stockholders and shareholders, or may have been used for the purpose of allocating risk between the parties rather than establishing matters of fact. The representations and warranties (a) have been qualified by separate disclosures made to the other parties in connection with the Merger Agreement, (b) will not survive the closing of the Merger and (c) at closing, must only be true and correct subject to the standards contained in the Merger Agreement, which may differ from what may be viewed as material by Hirsch s shareholders or SCM s stockholders.

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## Representations and Warranties of Hirsch

Hirsch has made representations and warranties about itself and its subsidiaries to SCM regarding, among other matters:

corporate matters, including organization and qualification; authority to execute and deliver the Merger Agreement; the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the Merger; capitalization; equity interests; financial statements; absence of material adverse effect since November 30, 2007; compliance with laws and permits; any pending or threatened litigation; intellectual property; tax matters; material contracts: accuracy of information furnished, and disclosure; brokers fees payable in connection with the Merger; absence of undisclosed liabilities since November 30, 2007; accounts receivable; export control laws; absence of violations of the Foreign Corrupt Practices Act; employee benefit plans, labor and employment matters; title to, and sufficiency and condition of, assets; real property; environmental matters:

| affiliate interests and transactions; |
|---------------------------------------|
| insurance;                            |
| inventory;                            |
| customers and suppliers;              |
| warranties;                           |
| capital expenditures;                 |
| key employees; and                    |
| expenses.                             |
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## Representations and Warranties of SCM

SCM also made representations and warranties about itself and its subsidiaries to Hirsch regarding, among other matters:

corporate matters, including organization and qualification; authority to execute and deliver the Merger Agreement; the absence of conflicts with, or violations of, organizational documents or other obligations as a result of the Merger; capitalization; equity interests; financial statements; SCM s previously filed SEC reports; absence of material adverse effect since September 30, 2008; compliance with laws and permits; any pending or threatened litigation; intellectual property; tax matters; material contracts; accuracy of information furnished, and disclosure; and brokers fees payable in connection with the Merger.

# Qualifications

Many of the representations and warranties of each of Hirsch and SCM are qualified by materiality, including the absence of a material adverse effect, and/or knowledge. For purposes of the Merger Agreement, a material adverse effect means any event, change, circumstance, occurrence, effect that (a) would have a material adverse effect on the business, operation, assets, liabilities, condition (financial or otherwise) or results of operations or prospects of either Hirsch or SCM, as the case may be, and its subsidiaries, taken as a whole or (b) would prevent, materially delay or materially impede the performance by either Hirsch or SCM, as the case may be, of its obligations under the Merger Agreement or the consummation by such party of the transactions contemplated by the Merger Agreement, other than any event, change, occurrence or effect resulting from any of the following:

changes in general economic, financial market, business or geopolitical conditions;

general changes or developments in any of the industries in which Hirsch or its subsidiaries operate; changes in any applicable laws or applicable accounting regulations or principles or interpretations thereof; any outbreak or escalation of hostilities or war or any act of terrorism; the announcement or pendency of the Merger Agreement and the transactions contemplated thereby; or in the case of SCM only, changes in the trading volume or market price of SCM common stock in and of itself.

## Survivability of Representations and Warranties; Indemnification

The representations and warranties of Hirsch, SCM, and the Merger Subs do not survive the effective time of the Merger and there is no obligation of either party to indemnify the other for breaches of the representations and

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warranties. Accordingly, Hirsch has no obligation to indemnify SCM from any damages incurred by SCM as a result of any breach or failure of Hirsch to be true and correct in its representations and warranties.

However, a condition to each of Hirsch's and SCM's respective obligations to close the Merger is that the representations of the other party be true and correct (disregarding all qualifications and exceptions regarding materiality or material adverse effect), both when made and as of the closing date of the Merger (or, in the case of representations and warranties made as of a specified date, as of such specified date); however, these conditions are deemed satisfied unless such breaches, individually or in the aggregate, give rise to or could reasonably give rise to a loss, cost, damage, liability or expense in excess of \$2,500,000. See the section entitled, The Merger Agreement Conditions to the Completion of the Merger for additional information about these closing conditions.

The Merger Agreement contains representations and warranties made by SCM and Hirsch which are used as a tool to allocate risks between the parties where the parties do not have complete knowledge of all facts. Accordingly no persons should rely on the representations and warranties as characterizations of the actual state of facts or condition of SCM or Hirsch.

#### **Covenants of Hirsch**

Hirsch has various obligations and responsibilities under the Merger Agreement from the date thereof until the effective time of the Merger, including, but not limited to, the following:

### Hirsch Conduct of Business Pending the Merger

Hirsch agreed to conduct its business in the ordinary course of business, consistent with past practice, and to preserve substantially intact the business organization and assets of it and its subsidiaries. Without the consent of SCM, the Merger Agreement restricts Hirsch from taking any of the following actions, subject to certain limited exceptions as set forth in the Merger Agreement, during the period between the date of the Merger Agreement and the effective time of the Merger:

amend or otherwise change its articles of incorporation or bylaws or equivalent organizational documents;

issue any securities, or dispose of any properties or assets;

pay any dividend or other distribution;

reclassify, combine, split, subdivide or redeem, or purchase or otherwise acquire, directly or indirectly, any of its capital stock or make any other change with respect to its capital structure;

acquire any other person or any material amount of assets, or enter into any joint venture, strategic alliance, exclusive dealing, non-competition or similar contract or arrangement;

adopt a plan of complete or partial reorganization, or otherwise alter its or a subsidiary s corporate structure (other than the Merger);

incur any indebtedness except in the ordinary course of business consistent with past practice;

enter into, waive, modify, or terminate any material contract;

authorize any capital expenditure (except for such capital expenditures that do not, individually or in the aggregate, exceed \$25,000);

enter into any lease of real or personal property or any renewals thereof involving a term of more than one year or rental obligation exceeding \$25,000 per year in any single case;

increase the compensation payable or to become payable or the benefits provided to its directors, officers or employees (except for normal merit and cost-of-living increases for non-executive employees and payments of annual bonuses for the fiscal year ended November 30, 2008), or grant any severance or termination payment to, or loan or advance any amount to, any director, officer or employee;

enter into any contract with any related party of Hirsch or its subsidiaries, other than as contemplated by the Merger Agreement;

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make any change in any method of accounting or accounting practice or policy, except as required by GAAP;

make, revoke or modify any tax election, settle or compromise any tax liability or file any return other than on a basis consistent with past practice;

discharge any liabilities;

cancel, compromise, waive or release any right or claim other than in the ordinary course of business consistent with past practice;

permit the lapse of any existing policy of insurance, except by reason of replacement;

permit the lapse of any intellectual property right or any other intangible asset used in and necessary to the business of Hirsch or any of its subsidiaries;

accelerate the collection of or discount any accounts receivable, delay the payment of accounts payable or defer expenses, reduce inventories or otherwise increase cash on hand;

commence or settle any action;

take any action that would be reasonably likely to cause a representation or warranty to be materially untrue, breach any covenant, or result in a material adverse effect;

take any action outside of the ordinary course of business that would reasonably be expected to decrease the cash and cash equivalents on Hirsch s balance sheet as of the closing date to less than \$4,500,000; or

announce an intention, enter into any formal or informal agreement, or otherwise make a commitment to do any of the foregoing.

### Stock Option Plans

Hirsch has agreed that prior to the effective time of the Merger it will take all necessary actions to ensure that all Hirsch option plans and options granted thereunder will terminate as of the effective time of the Merger, and that after the effective time Hirsch will not be bound by any Hirsch option plan or Hirsch option that would entitle any person, other than SCM or its affiliates, to beneficially own, or receive any payments or any capital stock other than the merger consideration or warrants to purchase SCM common stock as discussed above.

### Proprietary Information and Assignment Agreements

Hirsch has agreed to use its reasonable efforts to enter into written agreements with each current and former director, officer, management employee, or technical and professional employee, which provide that such director, officer, or employee will maintain in confidence all confidential or proprietary information acquired by them in the course of their employment with Hirsch, and to assign Hirsch all inventions made by them within the scope of their employment during such employment and for a reasonable period thereafter.

### **Covenants of SCM and Merger Subs**

SCM has various obligations and responsibilities under the Merger Agreement from the date thereof until the effective time of the Merger, including, but not limited to, the following:

### SCM Conduct of Business Pending the Merger

SCM agreed to conduct its business in the ordinary course of business consistent with past practice, and to preserve substantially intact the business organization and assets of it and its subsidiaries. Without the consent of Hirsch, the Merger Agreement restricts SCM from taking any of the following actions, subject to certain limited exceptions, as set forth in the Merger Agreement, during the period between the date of the Merger Agreement and the effective time of the Merger:

amend or otherwise change its articles of incorporation or bylaws or equivalent organizational documents;

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issue securities that represent more than 5% of the outstanding shares of SCM common stock as of the signing of the Merger Agreement, or dispose of all or substantially all of the properties or assets of SCM or any of its subsidiaries:

pay any dividend or other distribution;

reclassify, combine, split, subdivide or redeem, or purchase or otherwise acquire, directly or indirectly, any of its capital stock or make any other change with respect to its capital structure;

acquire any other person, or enter into any joint venture, strategic alliance, exclusive dealing, non-competition or similar contract or arrangement, in each such case with a transaction cost to SCM in excess of \$5,000,000;

adopt a plan of complete or partial liquidation, dissolution, merger, consolidation, restructuring, recapitalization or other reorganization, or otherwise alter in any material respect SCM s or a subsidiary s corporate structure (other than the Merger);

incur indebtedness in excess of \$1,000,000;

take any action that would be reasonably likely to cause a representation or warranty to be materially untrue, breach any covenant, or result in a material adverse effect; or

announce an intention, enter into any formal or informal agreement or otherwise make a commitment to do any of the foregoing.

### Director and Officer Indemnification and Insurance

For a period of three years following the effective time of the Merger, and to the extent of insurance coverage, for three additional years, the surviving entity of the Merger will, to the fullest extent permitted by law, indemnify and hold harmless the Hirsch directors and officers serving as of the date of the Merger Agreement against all claims, losses, liabilities, damages, judgments, costs and expenses, including reasonable attorneys fees, actually and reasonably incurred and arising from any claim, action, suit, proceeding or investigation pertaining to the fact that such person is or was a director or officer of Hirsch, subject to certain exceptions.

For a period of six years following the effective time of the Merger, the surviving entity of the Merger will maintain, in effect, a directors and officers liability insurance policy covering the directors and officers of Hirsch, with coverage in amount and scope at least as favorable as the coverage under the existing Hirsch policy at the time the Merger becomes effective; *provided*, that the aggregate premiums for such policy do not exceed \$50,000.

### Stock Option Plans; Director Warrants

Following the effective time of the Merger, SCM has agreed that in the ordinary course of its employee compensation process, and with input and approval from the current Chief Executive Officer and President of Hirsch, Lawrence W. Midland, SCM will make appropriate grants of employee stock options under SCM s option plans to Hirsch employees consistent with stock grants made to similarly situated employees of SCM. In addition, SCM has agreed that in exchange for their service to Hirsch during 2008, SCM will grant Eugene Mak, Maury Polner and Doug Morgan (each, a current director of Hirsch), and to Ayman Ashour, a former director of Hirsch, a warrant to purchase the number of shares of SCM common stock that is equivalent to what 3,000 shares of Hirsch common stock would convert to at the effective time based on the conversion ratio, at an exercise price of \$3.00 per share of SCM common

stock.

## Certain Covenants of both SCM and Hirsch

# Commercially Reasonable Efforts

Each of Hirsch, SCM, and Merger Subs has agreed to use all commercially reasonable efforts to take, or cause to be taken, all appropriate action to do, or cause to be done, all things necessary, proper or advisable under

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applicable law or otherwise to consummate and make effective the transactions contemplated by the Merger Agreement and the ancillary agreements as promptly as practicable, including to:

obtain from governmental authorities and other persons all consents and permits as are necessary for the consummation by such party of the transactions contemplated by the Merger Agreement and the ancillary agreements or for which such party (or any of its subsidiaries or affiliates) is otherwise responsible;

promptly make all necessary filings, and thereafter make any other required submissions, with respect to the Merger Agreement and the ancillary agreements required to be made by such party (or any of its subsidiaries or affiliates) under any applicable law; and

have vacated, lifted, reversed or overturned any order, decree, ruling, judgment, injunction or other action (whether temporary, preliminary or permanent) to which such party (or any of its subsidiaries or affiliates) is subject that is in effect and that enjoins, restrains, conditions, makes illegal or otherwise restricts or prohibits the consummation of the transactions contemplated by the Merger Agreement or any of the ancillary agreements.

In addition, Hirsch has agreed to permit SCM reasonably to participate in the defense and settlement of any action or cause of action relating to the Merger Agreement, the Merger or the other transactions contemplated thereby or by any of the ancillary agreements, and Hirsch has agreed not to settle or compromise any such action or cause of action without SCM s written consent.

Notwithstanding the above, neither Hirsch, SCM nor Merger Subs are required to take or agree to undertake any action, including entering into any consent decree, hold separate order or other arrangement, that would require the divestiture of any of it assets (or in the case of SCM, any of the assets of Hirsch) or any of the assets of its respective subsidiaries or affiliates or limit such party s freedom of action with respect to, or its ability to consolidate and control, any of its assets or businesses (or in the case of SCM, any of the assets or businesses of Hirsch), or the assets or businesses of its respective subsidiaries or affiliates.

## Joint Proxy Statement; Form S-4

Hirsch and SCM agreed to prepare and file this joint proxy statement/information statement and prospectus, and SCM agreed to prepare and file a registration statement on Form S-4 of which this joint proxy statement/information statement and prospectus is a part, as soon as practicable following the date of the Merger Agreement with respect to the shares of SCM common stock and warrants to purchase SCM common stock to be issued in connection with the Merger or in connection with the exercise of any warrant to purchase shares of SCM common stock, and to use commercially reasonable efforts to have the Form S-4 declared effective as promptly as practicable after filing. Hirsch also agreed to promptly furnish information about Hirsch and its shareholders as may be reasonably requested by SCM, and to use its diligent efforts to cause its independent auditors to promptly provide all consents for inclusion of Hirsch's audited financial statements and the report thereon in the reports, registration statements or filings of SCM filed or to be filed with the SEC. The parties subsequently clarified that with respect to the shares of SCM common stock issuable upon the exercise of the warrants to purchase SCM common stock in connection with the Merger, SCM would comply with all applicable securities regulations and registration requirements for any such issuance prior to the time the warrants become exercisable according to their terms, but such shares will not be registered on the registration statement on Form S-4 of which this joint proxy statement/information statement is a part.

Prior to the filing of, or amendment or supplement to, the joint proxy statement/information statement and prospectus or Form S-4, the parties have agreed that the party responsible for filing or amending such document will provide the other party and its respective counsel a reasonable opportunity to review and comment on such document or response

and to give due consideration to the comments proposed by the other party. The parties also agreed to notify the other party of the receipt of any comments from the SEC or any request for additional information, and to supply copies of all correspondence between such party or any of its representatives or affiliates on the one hand, and the SEC or its staff, on the other, with respect to the joint proxy statement, the Form S-4, or the Merger.

SCM has agreed to use commercially reasonable efforts to make all required filings with state regulatory authorities and the NASDAQ Stock Market and to cause the shares of SCM common stock and warrants to purchase

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SCM common stock to be issued in the Merger or in connection with the exercise of any warrant to purchase shares of SCM common stock to qualify under the securities or blue sky law of every jurisdiction of the United States in which any Hirsch shareholder has an address of record on the record date for determining shareholders entitled to notice of and to vote on the Merger, and Hirsch agreed to furnish to SCM all information concerning Hirsch and its subsidiaries, and Hirsch shareholders, as SCM may request in connection with such actions.

### **Exclusivity**

Hirsch and SCM agreed that immediately following the execution and delivery of the Merger Agreement each of the parties and their subsidiaries would cease any and all existing activities, discussions, or negotiations with any person relating to any acquisition proposals. The parties further agreed that until the earlier of the termination of the Merger Agreement and the effective time of the Merger neither Hirsch nor SCM may, nor may any of their respective representatives or affiliates:

solicit, encourage, seek, entertain, support, assist, initiate or participate in any inquiry, negotiations or discussions, or enter into any agreement, with respect to any acquisition proposal;

disclose or furnish any information in connection with an acquisition proposal concerning the business, technologies or properties of either Hirsch or SCM, or any of their respective subsidiaries, or afford access to its properties, technologies, books or records, in connection with an acquisition proposal;

approve, endorse or recommend an acquisition proposal relating to Hirsch or SCM, respectively;

enter into any letter of intent, memorandum of understanding or other contract contemplating or otherwise relating to an acquisition proposal relating to Hirsch or SCM, respectively; or

terminate, amend or waive any rights under any standstill or other similar contract between it or any of its subsidiaries and any person (other than the other party to the Merger Agreement).

## **SCM** Acquisition Proposals

However, notwithstanding the foregoing, prior to obtaining the approval of SCM stockholders, SCM may, directly or indirectly through advisors, agents or other intermediaries: (a) engage or participate in discussions or negotiations with any person that has made (and not withdrawn) a bona fide written SCM acquisition proposal (as described below) that the SCM board of directors reasonably determines in good faith would not require SCM to forego the Merger and the other transactions contemplated by the Merger Agreement, or constitutes or is reasonably likely to lead to an SCM superior proposal (as described below); and/or (b) furnish to any person that has made (and not withdrawn) a bona fide written SCM acquisition proposal that the SCM board of directors reasonably determines in good faith would not require SCM to forego the Merger and the other transactions contemplated by the Merger Agreement or (after consultation with its financial advisor and outside legal counsel) constitutes or is reasonably likely to lead to a SCM superior proposal, non-public information relating to SCM or any of its subsidiaries pursuant to a confidentiality agreement the terms of which are no less favorable to SCM than those contained in the confidentiality agreement between SCM and Hirsch, if:

the SCM board of directors reasonably determines in good faith (after consultation with outside legal counsel) that the failure to take such action would reasonably be expected to be a breach of its fiduciary duties under the Delaware General Corporation Law;

at least one business day prior to engaging or participating in any such discussions or negotiations with, or furnishing any non-public information to, such person, SCM gives Hirsch written notice of the identity of such person and the material terms and conditions of such SCM acquisition proposal and of SCM s intention to engage or participate in discussions or negotiations with, or furnish non-public information to, such person; and

contemporaneously with furnishing any non-public information to such person, SCM furnishes such non-public information to Hirsch (to the extent such information has not been previously furnished to Hirsch).

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A SCM acquisition proposal means any inquiry, proposal or offer from any person or group of persons (other than an inquiry, proposal or offer from the other party hereto) relating to, or that is reasonably likely to lead to, any direct or indirect acquisition or purchase, in one transaction or a series of transactions, including any Merger, reorganization, consolidation, tender offer, self-tender, exchange offer, stock acquisition, asset acquisition, binding share exchange, business combination, recapitalization, liquidation, dissolution, joint venture or similar transaction, (a) of assets or businesses of SCM or its subsidiaries, that generate 50% or more of the net revenues or net income or that represent 50% or more of the total assets (based on fair market value), of SCM and its subsidiaries, taken as a whole, immediately prior to such transaction, (b) of 50% or more of any class of capital stock, other equity security or voting power of SCM or any resulting parent company of SCM, (c) involving SCM or any of its subsidiaries, individually or taken together, whose businesses constitute 50% or more of the net revenues, net income or total assets (based on fair market value) of SCM or its subsidiaries, taken as a whole, immediately prior to such transaction, in each case other than the transactions contemplated by the Merger Agreement.

A SCM superior proposal means any unsolicited, bona fide, written SCM acquisition proposal made by a person other than Hirsch or its affiliates (a) for consideration and on terms which SCM s board of directors determines, in its good faith judgment after consultation with SCM s outside legal counsel and independent financial advisors, and taking into account all of the terms and conditions of such proposal, would, if consummated, require SCM to forego the Merger and the other transactions contemplated by the Merger Agreement and be more favorable to SCM stockholders than those provided under the Merger Agreement (including any adjustment to the terms and conditions proposed by Hirsch, and including any break-up fees and expense reimbursement provisions), and (b) that SCM s board of directors determines in its good faith judgment is reasonably likely of being completed on the terms proposed on a timely basis, taking into account all material financial, regulatory, legal and other aspects of such proposal and the person making such proposal. For the purposes of this definition of SCM superior proposal references in the definition of SCM acquisition proposal to 50% are changed to 80%.

### Hirsch Acquisition Proposals

At any time prior to obtaining the approval of Hirsch shareholders, Hirsch may, directly or indirectly through advisors, agents or other intermediaries: (a) engage or participate in discussions or negotiations with any person that has made (and not withdrawn) a bona fide written. Hirsch acquisition proposal. (as described below) that the Hirsch board of directors reasonably determines in good faith constitutes or is reasonably likely to lead to a Hirsch superior proposal (as described below), and/or (b) furnish to any person that has made (and not withdrawn) a *bona fide* written Hirsch acquisition proposal that the Hirsch board of directors reasonably determines in good faith (after consultation with its financial advisor and outside legal counsel) constitutes or is reasonably likely to lead to a Hirsch superior proposal, non-public information relating to Hirsch or any of its subsidiaries pursuant to a confidentiality agreement the terms of which are no less favorable to Hirsch than those contained in the confidentiality agreement between Hirsch and SCM, if:

the Hirsch board of directors reasonably determines in good faith (after consultation with outside legal counsel) that the failure to take such action would reasonably be expected to be a breach of its fiduciary duties under the California Corporations Code;

at least one business day prior to engaging or participating in any such discussions or negotiations with, or furnishing any non-public information to, such person, Hirsch gives SCM written notice of the identity of such person and the material terms and conditions of such acquisition proposal (unless such acquisition proposal is in written form, in which case Hirsch shall give SCM a copy of all written materials comprising or relating thereto) and of Hirsch s intention to engage or participate in discussions or negotiations with, or furnish non-public information to, such person; and

contemporaneously with furnishing any non-public information to such person, Hirsch furnishes such non-public information to SCM (to the extent such information has not been previously furnished to SCM).

A Hirsch acquisition proposal means any inquiry, proposal or offer from any person or group of persons (other than an inquiry, proposal or offer from the other party hereto) relating to, or that is reasonably likely to lead to, any direct or indirect acquisition or purchase, in one transaction or a series of transactions, including any merger, reorganization, consolidation, tender offer, self-tender, exchange offer, stock acquisition, asset acquisition, binding

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share exchange, business combination, recapitalization, liquidation, dissolution, joint venture or similar transaction, (a) of assets or businesses of Hirsch and its subsidiaries, that generate 15% or more of the net revenues or net income or that represent 10% or more of the total assets (based on fair market value), of Hirsch and its subsidiaries, taken as a whole, immediately prior to such transaction, (b) of 10% or more of any class of capital stock, other equity security or voting power of Hirsch or any resulting parent company of Hirsch, (c) involving Hirsch or any of its subsidiaries, individually or taken together, whose businesses constitute 10% or more of the net revenues, net income or total assets (based on fair market value) of Hirsch and its subsidiaries, taken as a whole, immediately prior to such transaction, in each case other than the transactions contemplated by the Merger Agreement.

A Hirsch superior proposal means any unsolicited, *bona fide* written Hirsch acquisition proposal made by a person other than SCM, Merger Subs, or their affiliates (a) for consideration and on terms which Hirsch's board of directors determines, in its good faith judgment after consultation with Hirsch's outside legal counsel and independent financial advisors, and taking into account all of the terms and conditions of such proposal, would, if consummated, be more favorable to the Hirsch shareholders than those provided under the Merger Agreement (including any adjustment to the terms and conditions proposed by SCM, and including any break-up fees and expense reimbursement provisions), and (b) that Hirsch's board of directors determines in its good faith judgment is reasonably likely of being completed on the terms proposed on a timely basis, taking into account all material financial, regulatory, legal and other aspects of such proposal and the person making such proposal. For the purposes of this definition of Hirsch superior proposal references in the definition of Hirsch acquisition proposal to 10% or 15% are changed to 80%.

## Notice of Acquisition Proposal

Each of Hirsch and SCM has agreed to advise the other party, promptly, and in all cases within twenty-four (24) hours of its receipt, orally and in writing of (a) any acquisition proposal it receives, (b) any request for information it receives that would reasonably be expected to lead to an acquisition proposal or (c) any inquiry it receives with respect to, or which would reasonably be expected to lead to, any acquisition proposal, the material terms and conditions of such acquisition proposal, request or inquiry (including copies of all written materials comprising or relating thereto), and the identity of the person or group making any such acquisition proposal, request or inquiry, and to keep the other party reasonably informed on a current basis of the status of any discussions with respect to any acquisition proposal and the material terms and conditions (including all amendments or proposed amendments) of any acquisition proposal, request or inquiry it receives. In addition to the foregoing, each party agreed to provide the other party thereto with at least three business days written notice of a meeting of its board of directors (or any committee thereof) at which its board of directors (or any committee thereof) is reasonably expected to consider an acquisition proposal it has received.

### SCM Stockholder and Hirsch Shareholder Meetings; Change in Board Recommendation

SCM and Hirsch have each agreed to convene a meeting of their respective stockholders and shareholders for purposes of obtaining SCM stockholder and Hirsch shareholder approval of the transactions contemplated by the Merger Agreement including, in the case of SCM s stockholders, the issuance of shares of SCM common stock and warrants to purchase SCM common stock in the Merger. Each of the parties have agreed that as soon as reasonably practicable following the date the registration statement becomes effective, but in any event within five business days thereafter, they will provide notice of the SCM special meeting and Hirsch special meeting to the SCM stockholders and Hirsch shareholders, respectively. The SCM special meeting must be convened within 50 days of such notice, and the Hirsch special meeting within 30 days.

Each of SCM s and Hirsch s board of directors have agreed to unanimously recommend the approval and adoption of the Merger Agreement and the Merger to their respective stockholders and shareholders, and to use their commercially reasonable efforts to solicit and obtain the approval of their respective stockholders and shareholders,

and to include that recommendation in this joint proxy statement/information statement and prospectus. Furthermore, each of SCM s and Hirsch s board of directors has agreed not to change, withhold, withdraw, amend, modify, qualify or condition in a manner adverse to the other party, or publicly propose to withhold, withdraw, amend or modify in a manner adverse to the other party, such board recommendation. As used in this joint proxy statement/information statement and prospectus, such change in recommendation is referred to as a board recommendation change.

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### Recommendation Change by SCM s Board of Directors

Notwithstanding the aforementioned obligation, the SCM board of directors may, at any time prior to obtaining stockholder approval, effect a board recommendation change if: (a) SCM has received an SCM acquisition proposal relating to it that constitutes an SCM superior proposal, (b) prior to effecting such board recommendation change, SCM gives Hirsch at least five business days notice thereof, which notice shall include the most current terms of such SCM superior proposal and the identity of the person making such SCM superior proposal and the opportunity to meet to discuss in good faith a modification of the terms and conditions of the Merger Agreement so that the Merger and the other transactions contemplated thereby may be effected, and (c) after such discussions, the SCM board of directors reasonably determines in good faith (after consultation with outside legal counsel) that the failure to effect such board recommendation change would be reasonably likely to result in a breach of its fiduciary duties under the Delaware General Corporation Law.

### Recommendation Change by Hirsch's Board of Directors

Notwithstanding the aforementioned obligation, Hirsch s board of directors may, at any time prior to obtaining shareholder approval, effect a board recommendation change if: (a) Hirsch has received a Hirsch acquisition proposal relating to it that constitutes a Hirsch superior proposal, (b) prior to effecting such board recommendation change, Hirsch gives SCM at least five business days notice thereof, which notice shall include the most current terms of such Hirsch superior proposal and the identity of the person making such Hirsch superior proposal and the opportunity to meet to discuss in good faith a modification of the terms and conditions of the Merger Agreement so that the Merger and the other transactions contemplated thereby may be effected, (c) SCM shall not have made, within three business days after receipt of the written notice of Hirsch s intention to effect a board recommendation change, a counter-offer or proposal that is at least as favorable to the Hirsch shareholders as such Hirsch superior proposal and (d) after such discussions, Hirsch s board of directors reasonably determines in good faith (after consultation with outside legal counsel and after considering in good faith any counter-offer or proposal made by SCM pursuant to the immediately preceding clause) that the failure to effect such board recommendation change would be reasonably likely to result in a breach of its fiduciary duties under the California Corporations Code. However, Hirsch s obligation to give notice of and hold its shareholder meeting to consider and vote upon the Merger Agreement and the Merger will not be affected by a Hirsch board recommendation change.

### Tax-Free Reorganization

Each of Hirsch, SCM and Merger Subs agreed to use their commercially reasonable efforts to cause the Merger to qualify as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, and to not take any actions that could prevent or impede the Merger from qualifying as a reorganization.

### Access to Information

Each of Hirsch and SCM has agreed to, and to cause each of its subsidiaries to, complete access at all reasonable times to the properties, offices, plants and other facilities, books and records of such party and its affiliates and subsidiaries, and to furnish to the other party and their respective representatives such financial, operating and other data and other information on the business and properties of such party and its affiliates and subsidiaries as may be reasonably requested from time to time. Each of the parties also agreed to instruct its respective employees, representatives, affiliates and subsidiaries (and the employees, representatives, affiliates of any subsidiary or affiliate) to cooperate in good faith with the other party and their respective representatives and, subject to restrictions imposed by applicable law, if any, allow the other party and their respective representatives to make all extracts and copies of the books and records of the such party and its affiliates and subsidiaries as may be reasonably requested from time to time.

## Notification of Certain Matters; Supplements to Disclosure Schedules

Hirsch agreed to give prompt notice to SCM, and SCM agreed to give prompt notice to Hirsch, of (a) any change which would render any of its respective representations or warranties contained in the Merger Agreement or any ancillary agreement, if made on or immediately following the date of such event, untrue or inaccurate in any material

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respect, (b) any change, condition or event that has had or could reasonably likely have a Hirsch material adverse effect or SCM material adverse effect, (c) any failure of Hirsch, SCM or any of their respective subsidiaries or affiliates or representatives to comply with or satisfy any covenant or agreement or any event or condition that would otherwise result in the non-fulfillment of any of the conditions to the other party s obligations under the Merger Agreement, (d) any notice or other communication from any person alleging that the consent of such person is or may be required in connection with the consummation of the transactions contemplated by the Merger Agreement or the ancillary agreements or (e) any action pending or, to the knowledge of such party, threatened against a party or the parties relating to the transactions contemplated by the Merger Agreement or the ancillary agreements.

Each party also agreed to supplement, from time to time, the information set forth on its respective disclosure schedules with respect to any matter existing or thereafter arising that, if existing or occurring at or prior to the date of the Merger Agreement, would have been required to be set forth or described in such disclosure schedules or that is necessary to correct any information in such disclosure schedules or in any representation or warranty of such party rendered inaccurate thereby promptly following discovery thereof.

### Employee Benefits

Between the date of the Merger Agreement and the closing of the Merger, Hirsch and SCM agreed to cooperate in good faith to determine which employee benefit plans will continue after the effective time, and whether any such plan should be amended.

#### **Public Announcements**

Hirsch, SCM, and their respective subsidiaries, affiliates and representatives also agreed to consult with each other before issuing any statement or communication with respect to the Merger Agreement or the transactions contemplated thereby, except to the extent such party reasonably determines is required under applicable law or, in the case of SCM, to comply with applicable securities laws or the rules of the NASDAQ Stock Market.

#### Internal Controls and Procedures

Hirsch and SCM agreed to cooperate in good faith and to use commercially reasonable efforts to design, and for Hirsch and its subsidiaries to implement and maintain, a system of internal accounting and disclosure controls and procedures that are effective in providing assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles.

### **Business Plan**

Hirsch and SCM will cooperate in good faith to develop a post-closing business plan for the operation of the surviving entity.

## **Conditions to the Completion of the Merger**

### Conditions to Each Party s Obligation to Effect the Merger

The obligations of each of the parties to effect the Merger are subject to the satisfaction, at or prior to the Merger, of various mutual conditions (which may, to the extent permitted by applicable law, be waived in writing by any party in its sole discretion, with such waiver only effective as to the obligations of such party), which include the following:

the absence of any temporary restraining order, preliminary or permanent injunction or other order preventing the consummation of the Merger, and no law, statute, rule, regulation, ruling or decree shall be in effect which has the effect of making the consummation of the Merger or the transactions contemplated by the Merger Agreement or the ancillary agreements, illegal;

the receipt of approval of Hirsch s shareholders to the adoption of the Merger Agreement and the transactions contemplated thereby, including the Merger, and the approval of SCM s stockholders to the issuance of shares of SCM common stock and warrants to purchase SCM common stock in connection with the Merger. The Merger Agreement provides that SCM must obtain the approval of a majority of its

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outstanding stockholders in order to satisfy this condition. However, the parties subsequently waived this requirement, and agreed that this condition would be satisfied upon receipt of the approval of a majority of the shares of SCM common stock present in person or represented by proxy and entitled to vote at the SCM special meeting at which a quorum is present;

the registration statement on Form S-4, of which this joint proxy statement/information statement and prospectus is a part, must have been declared effective by the SEC and no stop-order has been issued or pending with respect to the Form S-4;

the shares of SCM common stock to be issued in the Merger must be approved for quotation (subject to notice of issuance) on the NASDAQ Stock Market, and SCM has maintained its existing listing on the NASDAQ Stock Market;

the absence of any action, or threatened action, by or before any governmental authority that could:

require divestiture of any assets of SCM as a result of the transactions contemplated by the Merger Agreement or the divestiture of any assets of Hirsch or any of its subsidiaries;

prohibit or impose limitations on SCM s ownership or operation of all or a material portion of its or Hirsch s business or assets (or those of any of its subsidiaries or affiliates); or

impose limitations on the ability of SCM or its affiliates, or render SCM or its affiliates unable, effectively to control the business, assets or operations of Hirsch or its subsidiaries in any material respect; and

Hirsch and SCM have received the opinion of Gibson, Dunn & Crutcher LLP, to the effect that, on the basis of the facts, representations and assumptions set forth or referred to in such opinion, the Merger will for U.S. federal income tax purposes constitute a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended.

### Conditions to Hirsch's Obligation to Effect the Merger

The obligation of Hirsch to effect the Merger is subject to the satisfaction of several additional conditions (any of which may be waived in writing by Hirsch), including:

the representations of SCM and Merger Subs must be true and correct (disregarding all qualifications and exceptions regarding materiality or SCM material adverse effect), both when made and as of the closing date of the Merger (or, in the case of representations and warranties made as of a specified date, as of such specified date); provided that this condition is deemed satisfied unless SCM or Merger Subs:

breach their representations and warranties and such breaches (disregarding all qualifications and exceptions regarding materiality or SCM material adverse effect), individually or in the aggregate, give rise to or could reasonably give rise to a loss, cost, damage, liability or expense of SCM or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement;

such breach(es) or failure(s) cannot be or has not been cured within 15 days following delivery of written notice of such breach;

and Hirsch has not waived such breach(es) or failure(s));

SCM and Merger Subs must have performed, in all material respects, all of the obligations and agreements, and complied in all material respects with all covenants and conditions, required to be performed or complied with them prior to or at the closing date of the Merger;

SCM must have delivered certain certificates and other documents required under the Merger Agreement for the closing of the Merger;

SCM must have amended its Preferred Stock Rights Agreement to prevent the Merger and the other transactions contemplated by the Merger Agreement from triggering the rights thereunder;

Felix Marx must remain as chief executive officer of SCM;

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the absence of any event, change, circumstance, occurrence, effect or state of facts that, individually or in the aggregate, has had or is reasonably be expected to have an SCM material adverse effect; and

SCM has appointed Lawrence W. Midland to the SCM board of directors, effective as of the effective time of the Merger.

## Conditions to SCM s and Merger Subs Obligations to Effect the Merger

The respective obligations of SCM and Merger Subs to effect the Merger are subject to the satisfaction of several additional conditions (any of which may be waived in writing by SCM), including:

the representations of Hirsch must be true and correct (disregarding all qualifications and exceptions regarding materiality or Hirsch material adverse effect), both when made and as of the closing date of the Merger (or, in the case of representations and warranties made as of a specified date, as of such specified date); provided that this condition is deemed satisfied unless Hirsch:

breaches its representations and warranties and such breaches (disregarding all qualifications and exceptions regarding materiality or Hirsch material adverse effect), individually or in the aggregate, give rise to or could reasonably give rise to a loss, cost, damage, liability or expense of Hirsch or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement;

such breach(es) or failure(s) cannot be or has not been cured within 15 days following delivery of written notice of such breach;

and SCM has not waived such breach(es) or failure(s);

Hirsch must have performed, in all material respects, all of the obligations and agreements, and complied in all material respects with all covenants and conditions, required to be performed or complied with it prior to or at the closing date of the Merger;

Hirsch must have delivered certain certificates and other documents required under the Merger Agreement for the closing of the Merger;

Hirsch must have obtained and delivered the consent of Hirsch's landlord and certain consents and waivers related to the settlement agreement and related letters of understanding, as described in more detail in the section entitled Certain Agreements Related to the Merger;

Hirsch must have taken all action necessary with respect to the rights of dissenting shares pursuant to the California Corporations Code and at the effective time not more than 10% of the shares of Hirsch common stock are dissenting shares or eligible to become dissenting shares;

the Merger Agreement and the other transactions contemplated thereby shall have been approved by Hirsch shareholders holding a majority of the shares of Hirsch common stock outstanding as of the record date for the Hirsch shareholder meeting, without including the affirmative vote of shares of Hirsch common stock held or beneficially owned by any of Hirsch s directors who could be deemed to have a material financial interest (as such term is used in connection with Section 310 of the California Corporations Code) in the transactions contemplated by the Merger Agreement or any of the ancillary agreements, or their affiliates;

Hirsch must have delivered to SCM executed counterparts of each of the ancillary agreements, and all such ancillary agreements remain in full force and effect as of the closing date of the Merger (*provided*, that only three of the four employment agreements entered into in connection with the signing of the Merger Agreement, including the employment agreement with Lawrence W. Midland, is required to remain in effect as of the closing date of the Merger to satisfy this condition); and

the absence of any event, change, circumstance, occurrence, effect or state of facts that, individually or in the aggregate, has had or is reasonably be expected to have a Hirsch material adverse effect.

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### **Termination**

The Merger Agreement may be terminated at any time prior to the completion of the Merger, whether before or after the required stockholder and shareholder approvals to complete the Merger have been obtained, as set forth below:

by mutual written consent of SCM and Hirsch;

by Hirsch, if SCM or Merger Subs:

breach any of their representations or warranties contained in the Merger Agreement or any ancillary agreement, and such breach(es) (disregarding all qualifications and exceptions regarding materiality or SCM material adverse effect), individually or in the aggregate, give rise to or could reasonably be expected to give rise to a loss, cost, damage, liability or expense of SCM or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement;

such breach(es) or failure(s) cannot be or has not been cured within fifteen (15) days following delivery of written notice of such breach or failure to perform; and

such breach(es) or failure(s) have not been waived by Hirsch;

#### by SCM, if Hirsch:

breaches any of its representations or warranties contained in the Merger Agreement or any ancillary agreement and such breach(es) (disregarding all qualifications and exceptions regarding materiality or Hirsch material adverse effect), individually or in the aggregate, give rise to or could reasonably be expected to give rise to a loss, cost, damage, liability or expense of Hirsch or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement;

such breach(es) or failure(s) cannot be or has not been cured within fifteen (15) days following delivery of written notice of such breach or failure to perform; and

such breach(es) or failure(s) have not been waived by SCM;

by Hirsch, if any of the conditions to its obligation to effect the Merger, as summarized above under The Merger Agreement Conditions to the Completion of the Merger Conditions to Hirsch's Obligation to Effect the Merger, are incapable of fulfillment on or prior to May 31, 2009. This date is referred to in this joint proxy statement/information statement and prospectus as the outside date, *provided*, that if the Form S-4 is not declared effective on or before February 15, 2009, or SCM deems it necessary to adjourn or postpone the SCM stockholder meeting in order to obtain approval of SCM s stockholders, then the outside date is, instead, June 30, 2009.

However, Hirsch may not terminate the Merger Agreement on this basis if its action or failure to act has been a principal cause of or resulted in the failure of such condition to be satisfied on or prior to the outside date and such action or failure to act constitutes either an intentional, willful or knowing breach of its representations or warranties contained in the Merger Agreement or any ancillary agreement, or a breach of

any covenant contained in the Merger Agreement or any ancillary agreement;

by SCM, if any of the conditions to its obligation to effect the Merger, as summarized above under The Merger Agreement Conditions to the Completion of the Merger Conditions to SCM s and Merger Subs Obligations to Effect the Merger, are incapable of fulfillment on or prior to the outside date.

However, SCM may not terminate the Merger Agreement on this basis if its action or failure to act has been a principal cause of or resulted in the failure of such condition to be satisfied on or prior to the outside date and such action or failure to act constitutes either an intentional, willful or knowing breach of its representations or warranties contained in the Merger Agreement or any ancillary agreement, or a breach of any covenant contained in the Merger Agreement or any ancillary agreement;

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by either Hirsch or SCM, if the First-Step Merger has not been consummated by the outside date. However, neither Hirsch nor SCM may terminate the Merger Agreement on this basis if its action or failure to act has been a principal cause of or resulted in the failure of the Merger to be consummated on or prior to the outside date and such action or failure to act constitutes a breach of any covenant contained in the Merger Agreement or any ancillary agreement;

### by SCM if:

at any time prior to obtaining the approval of Hirsch s shareholders: (a) the Hirsch board of directors effects a board recommendation change; (b) Hirsch fails to include the recommendation of the Hirsch board of directors in the joint proxy statement/information statement and prospectus; or (c) Hirsch fails publicly to reaffirm its recommendation of the Merger within five days after a request at any time to do so by SCM, or within five days after the date any SCM acquisition proposal or any material modification thereto is first commenced, published or sent or given to the Hirsch shareholders (which reaffirmation must also include, with respect to an Hirsch acquisition proposal, an unconditional rejection of such Hirsch acquisition proposal, it being understood that taking no position with respect to the acceptance of such Hirsch acquisition proposal);

Hirsch or the Hirsch board of directors (or any committee thereof): (a) approves, adopts, endorses or recommends any Hirsch acquisition proposal; or (b) approves, adopts, endorses or recommends, or enters into or allows Hirsch or any of its subsidiaries to enter into, a letter of intent, agreement in principle or definitive agreement for a Hirsch acquisition proposal; or

Hirsch or the Hirsch board of directors (or any committee thereof) authorizes or publicly proposes any of the foregoing;

by Hirsch, pursuant to and in accordance with the terms and subject to the conditions discussed above with respect to a Hirsch acquisition proposal; or

by SCM if, at any time prior to obtaining the approval of SCM s stockholders, the SCM board of directors has determined to enter into a definitive agreement with respect to an SCM superior proposal.

### Effect of Termination

If the Merger is terminated as described in the section entitled The Merger Agreement Termination above, the Merger Agreement will be void and there will be no liability on either party, except that designated provisions of the Merger Agreement, including the provisions regarding the termination fees described below, will survive termination.

## Fees and Expenses

### Fees Paid to SCM

Hirsch must pay SCM a termination fee equal to \$1,500,000, plus an amount equal to all out-of-pocket expenses (excluding the cost of SCM s employee time) incurred by SCM in connection with the Merger Agreement, the ancillary agreements, and the transactions contemplated thereby, if SCM terminates the Merger Agreement because:

at any time prior to obtaining the approval of Hirsch's shareholders: (a) the Hirsch board of directors effects a board recommendation change; (b) Hirsch fails to include the recommendation of the Hirsch board of directors in the joint proxy statement/information statement and prospectus; or (c) Hirsch fails to publicly reaffirm its recommendation of the Merger within five days after a request at any time to do so by SCM, or within five days after the date any Hirsch acquisition proposal or any material modification thereto is first commenced, published or sent or given to the Hirsch shareholders (which reaffirmation must also include, with respect to an Hirsch acquisition proposal, an unconditional rejection of such Hirsch acquisition proposal, it being understood that taking no position with respect to the acceptance of such Hirsch

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acquisition proposal or modification thereto shall constitute a failure to reject such Hirsch acquisition proposal);

Hirsch or the Hirsch board of directors (or any committee thereof): (a) approves, adopts, endorses or recommends any Hirsch acquisition proposal; or (b) approves, adopts, endorses or recommends, or enters into or allows Hirsch or any of its subsidiaries to enter into, a letter of intent, agreement in principle or definitive agreement for a Hirsch acquisition proposal;

Hirsch or the Hirsch board of directors (or any committee thereof) authorizes or publicly proposes any of the foregoing; or

Hirsch intentionally, willfully, or knowingly (a) breaches any of its representations or warranties contained in the Merger Agreement or any ancillary agreement and such breach(es) (disregarding all qualifications and exceptions regarding materiality or Hirsch material adverse effect), individually or in the aggregate, give rise to or could reasonably be expected to give rise to a loss, cost, damage, liability or expense of Hirsch or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement; (b) such breach(es) or failure(s) cannot be or has not been cured within 15 days following delivery of written notice of such breach or failure to perform; and such breach(es) or failure(s) have not been waived by SCM. However, in the event such breaches are not intentional, willful, or knowing, then instead of the termination fees set forth above, Hirsch must pay SCM a termination fee of \$600,000, plus an amount equal to all out-of-pocket expenses (excluding the cost of SCM s employee time) incurred by SCM in connection with the Merger Agreement, the ancillary agreements and the transactions contemplated thereby.

### Fees Paid to Hirsch

Under the terms of the Merger Agreement, SCM must pay Hirsch a termination fee equal to \$1,500,000, plus an amount equal to all out-of-pocket expenses (excluding the cost of Hirsch s employee time) incurred by Hirsch in connection with the Merger Agreement, the ancillary agreements, and the transactions contemplated thereby, if Hirsch terminates the Merger Agreement because:

at any time prior to obtaining the approval of SCM s stockholders: (a) the SCM board of directors effects a board recommendation change; (b) SCM fails to include the recommendation of the SCM board of directors in the joint proxy statement/information statement and prospectus; or (c) SCM fails publicly to reaffirm its recommendation of the Merger within five days after a request at any time to do so by Hirsch, or within five days after the date any SCM acquisition proposal or any material modification thereto is first commenced, published or sent or given to the SCM stockholders (which reaffirmation must also include, with respect to an SCM acquisition proposal, an unconditional rejection of such SCM acquisition proposal, it being understood that taking no position with respect to the acceptance of such Hirsch acquisition proposal or modification thereto shall constitute a failure to reject such SCM acquisition proposal);

SCM or the SCM board of directors (or any committee thereof): (a) approves, adopts, endorses or recommends any Hirsch acquisition proposal; or (b) approves, adopts, endorses or recommends, or enters into or allows SCM or any of its subsidiaries to enter into, a letter of intent, agreement in principle or definitive agreement for an SCM acquisition proposal;

SCM or the SCM board of directors (or any committee thereof) authorizes or publicly proposes any of the foregoing; or

SCM intentionally, willfully, or knowingly (a) breaches any of its representations or warranties contained in the Merger Agreement or any ancillary agreement and such breach(es) (disregarding all qualifications and exceptions regarding materiality or SCM material adverse effect), individually or in the aggregate, give rise to or could reasonably be expected to give rise to a loss, cost, damage, liability or expense of SCM or its subsidiaries in excess of \$2,500,000, or fails to perform in all material respects any of the covenants contained in the Merger Agreement or any ancillary agreement; (b) such breach(es) or failure(s) cannot be or has not been cured within 15 days following delivery of written notice of such breach or failure to perform; and such breach(es) or failure(s) have not been waived by Hirsch. However, in the event such breaches are

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not intentional, willful, or knowing, then instead of the termination fees set forth above, SCM must pay Hirsch a termination fee of \$600,000, plus an amount equal to all out-of-pocket expenses (excluding the cost of Hirsch s employee time) incurred by Hirsch in connection with the Merger Agreement, the ancillary agreements and the transactions contemplated thereby.

### **Amendment**

The Merger Agreement may be amended by the parties by action taken or authorized by their respective boards of directors, except that after the Merger Agreement has been adopted by the stockholders of SCM or shareholders of Hirsch, no amendment which by law requires further approval by the stockholders of SCM or shareholders of Hirsch, as the case may be, shall be made without such further approval.

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## CERTAIN AGREEMENTS RELATED TO THE MERGER

The following summary describes the material provisions of certain agreements that have been entered into in connection with, or otherwise relate to, the Merger. Copies of these agreements are attached as Annexes B through D and Annexes G through N, to this joint proxy statement/information statement and prospectus and are incorporated by reference into this proxy statement/information statement and prospectus. The rights and obligations of the parties to these agreements are governed by the express terms and conditions of such agreements, respectively, and not by this summary. This summary may not contain all of the information about these agreements that may be important to the stockholders of SCM and shareholders of Hirsch, and are qualified in their entirety by reference to the complete text of these agreements. We encourage you to read these agreements carefully and in their entirety for a more complete understanding of these agreements.

### **Irrevocable Proxy and Voting Agreement**

In order to induce SCM to enter into the Merger Agreement, several Hirsch securityholders, including members of Hirsch s board of directors, management and their respective affiliates entered into irrevocable proxy and voting agreement with SCM, the Merger Subs and Hirsch. As of the record date for the Hirsch special meeting, Hirsch shareholders that entered into the irrevocable proxy and voting agreement owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding shares of Hirsch common stock as of the record date for the Hirsch special meeting. A copy of the irrevocable proxy and voting agreement is attached as *Annex B* to this joint proxy statement/information statement and prospectus.

The irrevocable proxy and voting agreement includes the following provisions, among others:

### Agreement to Vote; Grant of Proxy

The Hirsch shareholders who are parties to the irrevocable proxy and voting agreement have agreed, solely in their capacity as Hirsch shareholders, and among other things, to vote all of their shares of Hirsch common stock in favor of the Merger and the adoption of the Merger Agreement, against any Hirsch acquisition proposals, against any action or agreement that would reasonably be expected to result in a breach of the Merger Agreement by Hirsch, against any change in a majority of the individuals serving on the Hirsch board of directors as of the date of the signing of the Merger Agreement (subject to certain exceptions), and against any other action or agreement which is intended, or could reasonably be expected to, impede, interfere with, delay, postpone, or materially adversely affect the Merger or any of the other transactions contemplated by the Merger Agreement. The Hirsch shareholders that are parties to the irrevocable proxy and voting agreement also granted SCM an irrevocable proxy to vote their respective Hirsch common stock in accordance with the terms of the irrevocable proxy and voting agreement.

### **Transfer Restrictions**

Subject to certain exceptions, the Hirsch shareholders that are a parties to the irrevocable proxy and voting agreement have agreed not to, directly or indirectly, sell or transfer Hirsch common stock held by them, or grant any proxies or powers of attorney with respect thereto, until the earlier of the termination of the Merger Agreement or the completion of the Merger. To the extent that any such sale or transfer is permitted pursuant to exceptions included within the irrevocable proxy and voting agreement, each person to which any shares of Hirsch common stock are so sold or transferred will be bound by the terms of the irrevocable proxy and voting agreement.

### **Stockholder Agreement**

In order to induce SCM to enter into the Merger Agreement, several Hirsch securityholders, including members of Hirsch's board of directors, management and their respective affiliates entered into a stockholder agreement with SCM. As of the record date for the Hirsch special meeting, the Hirsch shareholders that entered into the stockholder agreement owned in the aggregate 1,021,456 shares of Hirsch common stock, representing approximately 22% of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting. A copy of the stockholder agreement is attached as *Annex C* to this joint proxy statement/information statement and prospectus.

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The stockholder agreement includes the following provisions, among others:

## Standstill Agreement

The Hirsch shareholders who are parties to the stockholder agreement agreed to a three-year standstill period beginning on the closing date of the Merger. During the standstill period, such parties agreed that, subject to limited circumstances, they would not take certain actions that could be hostile to SCM, including without limitation proposing or entering into any acquisition transaction with a third party with respect to SCM, acquiring shares of SCM common stock that would result in such stockholder holding more than 10% of SCM s outstanding shares, participating in or encouraging the solicitation of proxies with respect to SCM securities or the securities of its subsidiaries, participating in or encouraging the formation of any group which owns, seeks, or offers to acquire beneficial ownership of SCM s voting securities or which seeks to control SCM, or otherwise act alone or in concert with others seeking or offering to control or influence the management of SCM s board of directors or the policies of SCM or its subsidiaries.

### Lock-Up Agreement

Lawrence W. Midland and his controlled affiliates have agreed to a more restrictive lock-up arrangement with respect to the shares of SCM common stock and warrants to purchase shares of SCM common stock issued in connection with the Merger. Specifically, except in limited circumstances, Mr. Midland and his affiliates are prohibited from selling or transferring, or granting or lending or otherwise disposing of, such securities for up to 24 months following the closing date of the Merger. The lock-up arrangement provides that thirty-three and three-tenths percent (33.3%) of the shares subject to the lock-up restrictions will be released from such restrictions one year from the closing date of the Merger, an additional thirty-three and three-tenths percent (33.3%) will be released 18 months from the closing date of the Merger, and the remainder of the shares subject to such restrictions will be released two years from the closing date of the Merger. The lock-up arrangement agreed to by Mr. Midland and his controlled affiliates under the stockholder agreement is different than the lock-up arrangement to which other Hirsch shareholders will be subject to following completion of the Merger. See The Merger Agreement Lock-Up for additional information about the alternative lock-up arrangement.

As of the record date for the Hirsch special meeting, Lawrence W. Midland and his controlled affiliates beneficially owned in the aggregate 628,800 shares of Hirsch common stock, representing approximately 13% of the outstanding Hirsch common stock as of the record date for the Hirsch special meeting.

### Agreement to Vote; Election of Directors

The Hirsch shareholders who are parties to the stockholder agreement agreed that for a period of three years after the closing date of the Merger, subject to limited circumstances relating to Lawrence W. Midland s status as a director on SCM s board of directors, they will vote all shares of SCM common stock owned by them to elect any director nominee that is recommended by the majority of SCM s board of directors, remove any director when such removal is requested or approved by a majority of SCM s board of directors or the SCM nominating committee, or oppose the removal or any director unless such removal is approved by a majority of SCM s board of directors. The stockholders also granted SCM an irrevocable proxy to vote their respective SCM common stock in accordance with the stockholder agreement.

### Warrants

The following is a description of the warrants to purchase shares of SCM common stock that are to be issued (i) as part of the merger consideration to Hirsch shareholders, (ii) in exchange for any warrants to purchase Hirsch common

stock that are outstanding as of the effective time of the Merger, and (iii) to the former Hirsch directors as compensation for their service to Hirsch in 2008. A copy of the form of warrant agreement is attached as *Annex D* to this joint proxy statement/information statement and prospectus.

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### Exercise Price; Expiration

Warrants to purchase shares of SCM common stock that are issued as part of the merger consideration to Hirsch shareholders, or to the former Hirsch directors as compensation for their service to Hirsch in 2008, will have an exercise price of \$3.00 per share. The exercise price for warrants to purchase shares of SCM common stock issued in exchange for any warrants to purchase Hirsch common stock that are outstanding as of the effective time of the Merger will be determined by dividing the per share exercise price of the Hirsch common stock subject to each warrant as in effect immediately prior to the effective time of the Merger by the conversion ratio, and rounding that result up to the nearest cent.

All of the warrants to purchase shares of SCM common stock will expire on the fifth anniversary of the effective time of the Merger and will be exercisable for two years following the third anniversary of the effective time of the Merger (the exercise period ).

### Exercise

The registered holder of a warrant to purchase shares of SCM common stock can exercise all or any portion of the warrants evidenced by the warrant certificate by delivering on any business day during the exercise period to American Stock Transfer and Trust Company, the transfer agent, (i) the warrant certificate, (ii) a subscription form substantially in the form attached to the warrant certificate, as duly and properly executed by the registered holder, and (iii) an amount equal to the aggregate exercise price for the number of full shares of SCM common stock as to which warrants are exercised, and (iv) any and all applicable withholding taxes due in connection with the exercise of the warrants.

## Adjustments to Prevent Dilution

The exercise price per share of SCM common stock and the number of shares of SCM common stock issuable upon any subsequent exercise of the warrants to purchase shares of SCM common stock will be appropriately and proportionately adjusted in the event that SCM sets a record date for a reclassification, split or subdivision of the outstanding shares of SCM common stock, or determination of the holders of SCM common stock entitled to receive a stock dividend or other stock-based distribution or grant of additional shares, provided that the holders do not pay any consideration for the additional shares of common stock or common stock equivalents received.

### Effect of a Merger

If there is a sale of all or substantially all of SCM s properties and assets to another person, or a merger or consolidation of SCM with and into another corporation pursuant to which SCM is not the surviving entity and stockholders of SCM immediately prior to such merger or consolidation control less than 50% of the voting securities of the surviving entity, then as part of such sale provisions shall be made such that the holder of the warrant to purchase shares of SCM common stock will thereafter be entitled to receive, during the period specified by the warrant, an equivalent number of shares of common stock or other securities or property of the surviving entity that the holder would have been entitled to in such sale if the warrant to purchase shares of SCM common stock had been exercised immediately prior to the sale. Appropriate adjustment shall be made to the exercise price of the warrant to purchase shares of SCM common stock so that the aggregate exercise price of the warrants remain substantially the same.

### Transfer Restrictions

Subject to certain limited exceptions, the warrants to purchase shares of SCM common stock will not be transferable by the holder without the prior written consent of SCM.

## Transfer and Replacement

In the event of a permitted transfer of any or all of the warrants to purchase shares of SCM common stock evidenced by a warrant certificate, such transfer will be made on the registry maintained for such purpose at the principal office of SCM only upon (i) surrender to SCM of a warrant certificate duly and properly endorsed by the

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registered holder, (ii) payment by the holder of any necessary transfer tax or other governmental charge imposed upon such transfer (with reasonable evidence of such payment provided to SCM), and (iii) receipt by SCM from the registered holder and the proposed transferee of an assignment agreement substantially in the form attached to the warrant certificate that have been duly and properly executed by the registered holder and the transferee. Upon due presentment of the items described in (i)-(iii) above, a new warrant certificate or warrant certificates of like tenor and evidencing in the aggregate a like number of warrants as the surrendered warrant certificate will be issued to the transferee and the registered holder, as applicable, in exchange for the surrendered warrant certificate and thereafter the surrendered warrant certificate will be cancelled. Until a transfer of the warrant certificate is duly registered on the books of SCM, as described above, SCM may treat the registered holder as the owner for all purposes.

Upon receipt by SCM of (i) evidence reasonably satisfactory to it of the ownership of and the loss, theft, destruction or mutilation of a warrant certificate, (ii) in case of loss, theft or destruction, an indemnity agreement and/or security from the registered holder reasonably satisfactory to SCM, (iii) in the case of mutilation, a warrant certificate for surrender and cancellation, and (iv) reimbursement from the holder of all reasonable expenses incidental thereto, SCM will make and deliver to the registered holder a new warrant certificate of like tenor and evidencing in the aggregate a like number of warrants as the replaced warrant certificate dated as of the date of such cancellation (but without any change in the expiration date), in lieu of the replaced warrant certificate.

### Share Rights

The accrual of dividends, if any, on the shares of common stock issued upon the exercise of any warrant to purchase shares of SCM common stock evidenced by a warrant certificate will be governed by the terms generally applicable to SCM common stock. Neither a warrant certificate nor the warrants to purchase shares of SCM common stock evidenced thereby shall entitle any holder thereof to any of the rights of a holder of shares of SCM common stock, including, without limitation, the right to receive dividends, if any, or payments upon the liquidation, dissolution or winding up of SCM or to exercise any preemptive rights to vote or to consent or to receive notice as stockholders in respect of the meetings of stockholders or the election of directors of SCM or any other matter.

### **Amendment to Rights Agreement**

On November 8, 2002, the SCM board of directors declared a dividend of one preferred share purchase right to purchase one one-thousandth of a share of SCM s series A participating preferred stock for each outstanding share of SCM common stock. The dividend was payable on the record date of November 25, 2002 to stockholders of record as of the close of business on that date. Certificates representing SCM common stock issued after the record date contain a notation incorporating the rights agreement by reference. The terms of the rights are governed by a preferred stock rights agreement, dated as of November 8, 2002, between SCM and American Stock Transfer & Trust. The rights only become exercisable if a person or group of affiliated or associated persons (an Acquiring Person ) has acquired, or obtained the right to acquire, beneficial ownership of 15% or more of the shares of SCM common stock then outstanding, or announces a tender or exchange offer, the consummation of which would result in ownership by a person or group of 15% or more of SCM common stock then outstanding.

On December 10, 2008, SCM and the rights agent entered into the first amendment to the rights agreement to provide that the execution or delivery of the Merger Agreement and the public announcement and consummation of the transactions contemplated by the Merger Agreement and the ancillary agreements will not cause: (i) the rights to purchase series A participating SCM preferred stock pursuant to the rights agreement to become exercisable under the rights agreement; (ii) Hirsch or any of its affiliates to be deemed an Acquiring Person; or (iii) a Triggering Event, the Distribution Date or the Shares Acquisition Date (as such terms are defined in the Rights Agreement) to occur.

### **Employment Agreements with Hirsch Executive Officers**

In connection with the Merger, Lawrence W. Midland, a Hirsch director and the President of Hirsch, has entered into an employment agreement with SCM to become effective on the effective time of the Merger. Under the terms of the employment agreement, Mr. Midland will receive a base salary of \$250,000 and is also eligible to receive target-orientated, variable quarterly and annual bonuses under the SCM Management by Objective Bonus

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Plan, up to an aggregate annual amount equal to 80% of his annual base salary. The targets that are the basis for any payments to Mr. Midland under the SCM Management by Objective Bonus Plan have not yet been determined, but will be based on corporate financial targets set by the SCM compensation committee. Subject to approval by the SCM board of directors, Mr. Midland is eligible to receive an option grant to purchase up to 40,000 shares of SCM common stock under SCM s 2007 Stock Option Plan. The exercise price of the shares subject to the option will be equal to the closing price of SCM s common stock, as quoted by the NASDAQ Stock Market, on the date the grant of option is approved by the SCM board of directors. Mr. Midland is also eligible to receive certain other benefits as are provided to other employees of Hirsch occupying positions with responsibility and salary comparable to that of Mr. Midland.

In connection with the Merger, Robert Beliles, an executive officer of Hirsch, has entered into an employment agreement with Hirsch to become effective on the effective time of the Merger. Under the terms of the employment agreement, Mr. Beliles is to receive a base salary of \$200,000 and is also eligible to receive target-orientated, variable quarterly and annual bonuses under the SCM Management by Objective Bonus Plan up to an aggregate annual amount equal to 40% of his annual base salary. The targets that are the basis for any payments to Mr. Beliles under the SCM Management by Objective Bonus Plan have not yet been determined, but will be based on corporate financial targets set by the compensation committee. Subject to approval by the SCM board of directors, Mr. Beliles is eligible to receive an option grant to purchase up to 25,000 shares of SCM common stock under SCM s 2007 Stock Option Plan. The exercise price of the shares subject to the option will be equal to the closing price of SCM s common stock, as quoted by the NASDAQ Stock Market, on the date the grant of option is approved by the SCM board of directors. Mr. Beliles is also eligible to receive certain other benefits as are provided to other employees of Hirsch occupying positions with responsibility and salary comparable to that of Mr. Beliles.

In connection with the Merger, John Piccininni, an executive officer of Hirsch, has entered into an employment agreement with Hirsch to become effective on the effective time of the Merger. Under the terms of the employment agreement, Mr. Piccininni is to receive a base salary of \$144,000 and is also eligible to receive target-orientated, variable quarterly and annual bonuses under the SCM Management by Objective Bonus Plan up to an aggregate annual amount equal to 40% of his annual base salary. The targets that are the basis for any payments to Mr. Piccininni under the SCM Management by Objective Bonus Plan have not yet been determined, but will be based on corporate financial targets set by the compensation committee. Subject to approval by the SCM board of directors, Mr. Piccininni is eligible to receive an option grant to purchase up to 25,000 shares of SCM common stock under SCM s 2007 Stock Option Plan. The exercise price of the shares subject to the option will be equal to the closing price of SCM s common stock, as quoted by the NASDAQ Stock Market, on the date the grant of option is approved by the SCM board of directors. Mr. Piccininni is also eligible to receive certain other benefits as are provided to other employees of Hirsch occupying positions with responsibility and salary comparable to that of Mr. Piccininni.

In connection with the Merger, Robert Zivney, an executive officer of Hirsch, has entered into an employment agreement with Hirsch to become effective on the effective time of the Merger. Under the terms of the employment agreement, Mr. Zivney is to receive a base salary of \$180,000 and is also eligible to receive target-orientated, variable quarterly and annual bonuses under the SCM Management by Objective Bonus Plan up to an aggregate annual amount equal to 40% of his annual base salary. The targets that are the basis for any payments to Mr. Zivney under the SCM Management by Objective Bonus Plan have not yet been determined, but will be based on corporate financial targets set by the compensation committee. Subject to approval by the SCM board of directors, Mr. Zivney is eligible to receive an option grant to purchase up to 25,000 shares of SCM common stock under SCM s 2007 Stock Option Plan. The exercise price of the shares subject to the option will be equal to the closing price of SCM s common stock, as quoted by the NASDAQ Stock Market, on the date the grant of option is approved by the SCM board of directors. Mr. Zivney is also eligible to receive certain other benefits as are provided to other employees of Hirsch occupying positions with responsibility and salary comparable to that of Mr. Zivney.

As a condition to the obligation of SCM to complete the Merger, three out of the four above described employment agreements, including the employment agreement with Lawrence W. Midland, must remain in effect as of the closing date of the Merger.

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# Non-Competition and Non-Solicitation Agreement

In order to induce SCM to enter into the Merger Agreement, Lawrence W. Midland entered into a non-competition and non-solicitation agreement with SCM whereby Mr. Midland agreed that for a period of one (1) year following the closing of the Merger he would not, without the prior written consent of SCM, engage in competitive behavior with SCM, or solicit the surviving subsidiary s or SCM s employees or customers, as described more fully in the non-competition and non-solicitation agreement, a copy of which is attached to this joint proxy statement/information statement and prospectus as *Annex J*. A copy of the non-competition and non-solicitation agreement is attached as *Annex J* to this joint proxy statement/information statement and prospectus.

## **Settlement Agreement**

Effective November 14, 1994, Hirsch entered into a settlement agreement with two limited partnerships, Keyboards and Networks. Hirsch had previously obtained funding and the exclusive rights to certain patents and technology from Keyboards (in 1981) and Networks (in 1986), and the parties entered into the settlement agreement in order to clarify the royalties to be paid by Hirsch to each of Keyboards and Networks under the previous agreements.

Pursuant to the terms of the settlement agreement, Hirsch is obligated to pay a royalty of 4.25% on Hirsch gross revenues allocated to Keyboards for the period from December 1, 1994 to December 31, 2020, and a royalty of 5.5% on Hirsch revenues allocated to Networks for the period from December 1, 1994 to December 31, 2011. The settlement agreement provides an allocation schedule by which, in the first year, 55.56% of Hirsch revenues on which the royalties are calculated were allocated to Keyboards and 44.44% were allocated to Networks. In each subsequent year through 2011, the percentage of revenues allocated to Keyboards is increased by 2.08% and the percentage allocated to Networks is decreased by 2.08%, such that in the year ending November 30, 2008, Hirsch revenues were allocated 82.60% to Keyboards and 17.40% to Networks. From January 1, 2012 to December 31, 2020, the royalty to be paid to Keyboards will be based on 100% of the revenues recognized by Hirsch. The royalties are payable when cash is received for the revenue recognized. The final payment to Networks is due on January 30, 2012. The final royalty payment to Keyboards is due on January 30, 2021.

Hirsch also has various reporting and other notice obligations to Keyboards and Networks under the terms of the settlement agreement, including notifying Keyboards and Networks prior to entering into new lines of businesses. In connection with the signing of the Merger Agreement, two of the four general partners of Secure Keyboards, Ltd., and the two general partners of Secure Networks, Ltd. delivered letters of understanding to SCM regarding the proposed treatment of royalty payments under the settlement agreement following the Merger, based on the proposed structure of the Hirsch and SCM business relationship, as described in more detail below.

#### **Keyboards and Networks Letters of Understanding**

In connection with the signing of the Merger Agreement, Robert J. Parsons and Lawrence W. Midland, as two of the four general partners of Keyboards, delivered a letter of understanding to SCM, as amended and restated January 30, 2009. In addition, Robert J. Parsons and Lawrence W. Midland, as the two general partners of Networks, delivered a substantially similar letter of understanding to SCM, as amended and restated January 30, 2009.

Each letter of understanding was prepared in connection with SCM s desire to clarify a proposed structure of the business relationship between SCM and Hirsch as it affects or relates to royalty payments to Keyboards or Networks, as applicable, under the existing Settlement Agreement. Subject to the consummation of the Merger, each letter of understanding contained the following clarifications of the SCM and Hirsch business relationship and its resulting

impact on the companies respective revenue streams and on Keyboards or Networks revenue base, as applicable, which clarifications were acknowledged and accepted by Robert J. Parsons and Lawrence W. Midland in their capacities as general partners of Keyboards and Networks, respectively:

Sales of existing Hirsch products, which includes products made by Hirsch and others, through existing Hirsch distribution will remain Hirsch revenues and part of the revenue base for Keyboards or Networks, as applicable. If SCM technology replaces the current Hirsch physical access reader offerings on products

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which continue to be sold through existing Hirsch distribution, such products will continue to be included in Hirsch revenues and the revenue base for Keyboards or Networks, as applicable.

Hirsch will continue in part to independently develop its own products and, as sold through Hirsch existing distribution channels, will continue to be included in Hirsch revenues and the revenue base for Keyboards or Networks, as applicable.

If SCM were to compete in Hirsch's general marketplace and sell similar products made by Hirsch and Hirsch's competitors or others such SCM sales would not be included in Hirsch revenue or the revenue base for Keyboards or Networks, as applicable.

If SCM were to sell Hirsch products through SCM distribution outside of the existing Hirsch distribution network, SCM shall function as a Hirsch dealer, with a most favorable dealer discount of 50% of the list price from the then current Hirsch price list. Any such purchases at the 50% dealer discount will result in and be included in Hirsch revenue and the revenue base for Keyboards or Networks, as applicable.

SCM s sale of products outside of Hirsch s access control business model and other SCM products will remain SCM sales and revenues and have no bearing on Hirsch revenues or the revenue base for Keyboards or Networks, as applicable. However, if Hirsch decides to sell an integrated logical and physical access solution, Hirsch will be able to buy SCM products at the most favorable price offered by SCM and resell them. Royalties should then be paid on the physical access solution and the integration part for the converged solution. Should SCM decide to sell an integrated logical and physical access solution, SCM should then buy Hirsch products as part of that solution at the most favorable price.

To the extent SCM and Hirsch choose to co-develop products, Hirsch will attempt to make an equitable determination of the relative values as if the companies were independent, regardless of whether such products are sold through Hirsch or SCM distribution channels. If Keyboards or Networks objects to any determination, the matter will be referred to an independent third party to determine the relative valuations, provided that if Hirsch and Keyboards or Networks, as applicable, cannot agree on an independent third party, they will have a mediator select a qualified and independent third party.

#### **Consents Related to Settlement Agreement and Letters of Understanding**

Among other conditions, the obligation of SCM and Merger Subs to complete the Merger is subject to SCM s receipt or waiver of the following consents related to the settlement agreement and related letters of understanding:

the consent to the Merger and waiver of any rights to notice by Keyboards and Networks pursuant to the terms of the settlement agreement, executed by each respective general partner; and

the consent of each of the two other of the four general partners of Keyboards who have not delivered a consent to become a party to and bound by the letter of understanding delivered to SCM by Robert J. Parsons and Lawrence W. Midland, as general partners of Keyboard.

On February 9, 2009 and February 11, 2009, counsel representing the two general partners of Keyboards who are not currently a party to the letter of understanding sent communications to SCM and Hirsch objecting to the letter of understanding, and indicating that the two general partners will not sign the letter of understanding. There can be no assurance that any disagreements relating to the letter of understanding can be resolved amicably between the parties. If the parties are not able to resolve the matter, a condition to SCM s obligation to close the Merger will not be satisfied and, if SCM decides not to waive this condition, the Merger will not be consummated.

If SCM decides to waive this closing condition and the Merger is consummated without the consent of the two other general partners of Keyboards, SCM and Hirsch face the risk of litigation being brought by these two general partners relating to the settlement agreement and the amount of royalties to which Keyboards is entitled. There is no guarantee that SCM and Hirsch will prevail in any such litigation and SCM s results of operations may be materially harmed as a result of the litigation, in addition to diverting management s attention away from operations to attend to the litigation.

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# Hirsch EMEA, Inc. Stock Purchase

As a condition to the closing of the Merger, Hirsch entered into a Stock Purchase and Sale Agreement, dated December 15, 2008, for the purchase of the approximately 70.6% of the outstanding shares of capital stock of Hirsch EMEA, Inc., a British Virgin Island corporation, not already owned by Hirsch. One of the parties from which Hirsch purchased shares of Hirsch EMEA, Inc. was tSecu, LLC, a Massachusetts limited liability company which is an affiliate of Ayman Ashour, a former director of Hirsch. Under the terms of the Stock Purchase and Sale Agreement, tSecu, LLC, received \$260,000 and 52,000 shares of Hirsch (now held by Ayman Ashour) in exchange for the approximately 37.5% of the outstanding Hirsch EMEA, Inc. shares owned by tSecu, LLC. Nicola Caletti, President of Hirsch EMEA, Inc., received \$240,000 and 48,000 shares of Hirsch in exchange for the approximately 33% of the outstanding Hirsch EMEA, Inc. shares owned by him. Pursuant to the terms of the Stock Purchase and Sale Agreement, Hirsch also acquired options to purchase all or any portion of the outstanding capital of a Hirsch EMEA, Inc. subsidiary. This transaction closed on December 15, 2008 and Hirsch EMEA, Inc. is now a wholly-owned subsidiary of Hirsch.

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#### INFORMATION ABOUT SCM MICROSYSTEMS

#### Overview

Founded in 1990 in Munich, Germany and incorporated in 1996 under the laws of the state of Delaware, SCM designs, develops and sells hardware and system solutions that enable people to conveniently and securely access digital content and services. SCM sells its secure digital access products into two market segments: Secure Authentication and Digital Media and Connectivity.

For the Secure Authentication market, SCM offers a full range of smart card reader technology solutions to address the need for smart card-based security in a range of applications and environments, including PCs, networks, physical facilities and authentication programs. SCM s Secure Authentication products enable authentication of individuals for applications such as electronic passports and drivers licenses, electronic healthcare cards, secure logical access to PCs and networks, and physical access to facilities. As a leader in this market, SCM has sold more than 15 million readers for digital authentication programs in the government, enterprise and financial sectors. In recent years, SCM also has been a significant supplier of contactless infrastructure components for eGovernment and enterprise authentication programs throughout Europe and to large enterprises in Japan. SCM also offers a range of smart card-based productivity solutions, which include readers and software, for small and medium-size businesses under its CHIPDRIVE brand<sup>®</sup>.

For the Digital Media and Connectivity market, SCM offers commercial digital media readers that are used in digital kiosks to transfer digital content to and from various flash media.

SCM sells its Secure Authentication products primarily to original equipment manufacturers (each, an OEM ), that typically either bundle its products with their own solutions, or repackage its products for resale to their customers. SCM s OEM customers typically sell its smart card reader technology to government contractors, systems integrators, large enterprises and computer manufacturers, as well as to banks and other financial institutions. In some cases, SCM also sells directly to system integrators and government contractors. SCM sells its digital media readers primarily to major brand computer and photo processing equipment manufacturers. SCM sells and licenses its products through a direct sales and marketing organization, as well as through distributors, value added resellers and systems integrators worldwide.

## **Recent Trends and Strategies for Growth**

In recent years, SCM has directed significant attention to improving the efficiency of its operations, which has resulted in a significant reduction in expenses from previous levels, close management of continuing expenditures and ongoing reductions in product and manufacturing costs. Top line revenue growth has been more difficult to effect, as U.S. and European government programs, which comprise a significant portion of SCM sales, have remained unpredictable in terms of timing and in some cases have experienced protracted delays.

In late 2007, SCM embarked on a multi-pronged strategy to expand and diversify its customer base, fully capture emerging market opportunities and accelerate long-term growth. The primary component of the strategy is the development of a range of new contactless and near field communication (NFC) infrastructure products to enable fast growing contactless applications and services for the electronic transaction market (including payment and ticketing), government and enterprise customers. Additionally, SCM is developing programs to market its existing product offerings into new geographic regions. To ensure appropriate resources for its strategy, in the last year, SCM has strengthened its management team with key executive hires and promotions and brought in marketing and product

management professionals from the contactless industry to execute on its contactless product roadmap. Further, SCM has adopted a more active approach to partnering with other companies that can provide complementary resources and strengths. For example, in mid-2008, SCM collaborated with XIRING, a French security solutions company, to develop a mobile eHealth terminal for the German electronic health card system. In April 2008, SCM began working with TranZfinity, a transactions solutions provider, to develop SCM s @MAX® family of contactless readers and to provide application services for those readers; and in October 2008 SCM took an equity position in TranZfinity.

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The third component of SCM s multi-pronged growth strategy is to actively seek merger and acquisition opportunities to expand its business, reinforce its market position in targeted areas and fully leverage its strengths and opportunities. The Merger with Hirsch also supports SCM s growth strategy by doubling the company s revenues, diversifying its customer base and positioning SCM to better address the growing market demand for solutions that address both IT security and physical access.

SCM has been investing in new products, resources, programs and business development activities to support the growth strategies described above and in 2008 this has resulted in increased operating expenses year over year. SCM believes these investments are critical to the success of its growth strategies and it expects to continue to invest in these strategies in the future.

#### Overview of the Market for Secure Access and Authentication Solutions

Individuals, businesses, governments and educational institutions increasingly rely upon computer networks, the Internet and intranets for information, entertainment and services. The proliferation of and reliance upon electronic data and electronic transactions has created an increasing need to protect the integrity of digital data, as well as to control access to electronic networks and the devices that connect to them. For government entities and large corporate enterprises, there is a need to restrict and manage access to shared networks and intranets to prevent loss of proprietary data. In addition, there is a need to manage and monitor access to information stored on identification cards used in new government-driven programs around the world, such as electronic passports, driver s licenses, citizen identification and electronic healthcare cards. In some cases, there may also be a need to expand the capability of electronic networks to protect or restrict access to physical facilities for corporate employees or government personnel. Finally, for consumers and online merchants or banks, there is a need to authenticate credit cardholders or bank clients for Internet-based or other electronic transactions without jeopardizing sensitive personal account information. In each of these areas, standards-based devices that easily interface with a PC or network to provide secure, controlled access to digital content or services are an easily deployed and effective solution.

The proliferation of personal computers in both the home and office, coupled with the increasing availability of personal devices that enable access to computer networks and the Internet, have created significant opportunities for electronic transactions of all sorts, including electronic payment, ticketing, e-government, electronic healthcare access and mobile banking. In government agencies and corporate enterprises, the desire to link disparate divisions or offices, reduce paperwork and streamline operations is also leading to the adoption of more computer- and network-based programs and processes. Network-based programs are also used to track and manage data about large groups of people; for example, citizens of a particular country. While the benefits of computer networks may be significant, network and Internet-based transactions also pose a significant threat of fraud, eavesdropping and data theft for both groups and individuals. To combat this threat, parties at both ends of the transaction must be assured of its integrity. Online merchants and consumers need assurance that customers are correctly identified and that the authenticity and confidentiality of information, such as a credit card number, is established and maintained. Corporate, government and other networks need security systems that safeguard the data of individuals and protect the network from manipulation or abuse, both from within and without the system.

Increasingly, large organizations such as corporations, government agencies and banks are adopting systems that protect the network, the information in it and the people using it by authenticating each user as the user logs on and off the network. Authentication of a user—s identity is typically accomplished by one of two approaches: passwords, which are codes known only by specific users; and tokens, which are user-specific physical devices that only authorized users possess. Passwords, while easier to use, are also less secure because they tend to be short and static, and are often transmitted without encryption. As a result, passwords are vulnerable to decoding or observation and subsequent use by unauthorized persons. Tokens range from simple thumb-sized objects to more complex devices capable of generating time-synchronized or challenge-response access codes. Certain token-based systems require both

possession of the token itself and a personal identifier, such as a fingerprint or personal identification number, or PIN, to indicate that the token is being used by an authorized user. Such an approach, referred to as two-factor authentication, provides much greater security than single factor systems such as passwords or the simple possession of a token.

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One example of a token used in two-factor authentication is the smart card, which contains an embedded microprocessor, memory and a secure operating system. In addition to their security capabilities, smart cards are able to store data such as account information, healthcare records, merchant coupons, still or video images and, in some cases, cash. Smart cards are typically about the size of a credit card and can easily be carried in a wallet or attached to a badge. Smaller cards designed for use with devices such as mobile phones are also increasingly being utilized. Depending on the application for which they are being used, smart cards can be designed to insert into a reader attached to a PC or other device, or can include wireless capabilities for contactless interface. Worldwide shipments of smart cards reached 4.2 billion in 2007 and are estimated to grow to nearly 5.4 billion in 2008 for applications ranging from mobile communications to corporate security to online banking, according to the European smart card industry organization, Eurosmart. Demand for readers used in conjunction with those cards is also expected to grow. For example, research firm Frost & Sullivan estimates that the worldwide volume of smart card reader units will grow from 15.1 million in 2007 to 37.3 million in 2011. The combination of smart cards and readers provides a secure solution for network access, personal identification, electronic commerce and other transactions where authentication of the user is critical.

## **Market Opportunity**

The market for secure access and authentication solutions in which SCM participates is experiencing unprecedented expansion, fueled by a few major trends: First, there are an increasing number of large government initiatives throughout the world, such as the Presidential Directive on Homeland Security (HSPD-12) in the U.S., the global mandate for electronic passports, national identification programs worldwide, and eHealth programs in Germany, France and other European countries. Second, the demand for contactless devices that operate without a physical connection between the card and reader is also growing rapidly. Major deployments of contactless smart cards for payment, transport and electronic identification programs such as the upcoming German national identification card, for example, are driving growth in the market overall and also compelling the industry to transition from the current environment of contact card interface to a contactless infrastructure. Third, NFC, a wireless connectivity technology that enables convenient short-range communications between electronic devices, is expected to become widely used on a global basis to enable contactless applications from mobile phones. This will require a major upgrade of legacy infrastructures to fully enable NFC applications such as payment, ticketing and loyalty, and will create new markets for contactless infrastructure and NFC tokens.

#### **Government Initiatives**

In countries around the world, local and federal governments are utilizing smart card technology to authenticate citizens, employees or military personnel for programs such as network or physical access control, national ID, healthcare, storing digital certificates for online transactions, residency permits and visas and driver s licenses. According to IMS Research Group, more than one billion smart cards will be used in identity programs by governments and other public bodies worldwide by 2010.

To date, the largest and one of the most advanced deployments of smart cards for digital security purposes has been the U.S. Department of Defense s Common Access Card ( CAC ) program. Beginning in October 2000, the U.S. Department of Defense has distributed more than 17 million smart cards to military personnel and contractors. These cards are being used as the standard identification credential for military personnel, and are also being used for secure authentication and network access. In compliance with HSPD-12, since late 2006, the CAC card also has served as a standard identity credential that is both secure and interoperable across all federal agencies, regardless of which agency issued the card. To satisfy the technical requirements of HSPD-12, the National Institute for Standards and Technology developed Federal Information Processing Standards Publication 201 a U.S. federal government standard specifying personal identity verification requirements for federal employees and contractors. Under these specifications, personal identity verification cards must also include capabilities for contactless interface with security

terminals at doorways and other entrances to provide secure physical access at government facilities.

In order to comply with HSPD-12, government facilities are replacing their existing access control credentials with personal identity verification cards and their existing CAC card readers with new FIPS 201-compliant smart card readers. The U.S. government s decision to deploy an integrated, agency-wide, common smart card platform

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will continue to raise the awareness of smart card technology, and hence increase the demand for contactless smart card proximity readers in both public and private sectors, according to IMS Research Group.

Internationally, countries around the world have been working together under the auspices of the International Civil Aviation Organization over the last several years to define and develop standards for electronic passports based on contactless smart card technology. The goal of the program is to ensure that these e-passports cannot be copied or altered, and that the biometric facial image stored on the card could be used to positively identify the holder. With implementations beginning in 2005, more than 50 countries worldwide now issue electronic passports, including Australia, Austria, Belgium, Canada, China, Denmark, France, Germany, Hong Kong, India, Italy, Japan, Korea, Macao, Malaysia, the Netherlands, Russia, Singapore, Sweden, the United Kingdom and the U.S.

Countries around the world are also utilizing smart cards as identification credentials for programs such as national identification, residency and driver s licenses. Electronic identification allow governments to better control the issuance of such identification credentials while enabling cardholders to remotely access government services. Countries utilizing electronic national identification cards include Argentina, Australia, Bahrain, China, Egypt, France, Germany, Hong Kong, India, Israel, Malaysia, the Netherlands, Sweden, Thailand and the United Kingdom. Countries issuing electronic driver s licenses include Australia, Brazil, India, Japan, Singapore, Sweden and the United Kingdom.

Many governments are also evaluating or making plans to develop electronic healthcare insurance and record systems, which would include smart card-based healthcare cards for participants. Mexico, China, India Russia and Taiwan, as well as several European countries, including Austria, Belgium, France, Germany, Hungary, Italy, Poland, Turkey and the United Kingdom are among the countries and regions that have already deployed or are deploying electronic healthcare cards to millions of healthcare users. These cards identify the user and store insurance and medical information that can be accessed by doctors and hospitals, for example. To date, one of the largest programs under development is in Germany, where pilot tests were set up in 2007. The German government plans to distribute 82 million new eHealth cards to citizens beginning in early 2009 and to put in place a corresponding network and card reader infrastructure for doctors, hospitals, pharmacies and other healthcare providers during 2009.

### Growth in the Contactless Market

With the mass deployment of electronic passport schemes on a global basis, contactless smart chip technology has proven its maturity and reliability when incorporated in secure documents. As a result other sovereign documents like national ID, driver licenses, residence permits, weapon licenses and the like are migrating to chip-based technology. The majority of new e-government implementations around the world have chosen contactless interface. Estimates from NXP Semiconductors predict that the growth of electronic identification solutions between 2006 and 2012 will be overwhelmingly contactless (an 80% growth rate) compared to a 37% growth rate for contact electronic identification.

In the financial industry, major credit card companies in many parts of the world are embracing smart card technology as a more secure way to safeguard electronic transactions and address the problems of fraud, identity theft and protection of privacy, the cost of which can be significant. The majority of credit cards issued worldwide now comply with the Europay Mastercard Visa standard for securing financial transactions using a smart card.

Along with the move to more secure chip-based payment cards, there is an increasing preference for the convenience of contactless systems to facilitate payments. In part, this is being fueled by a desire on the part of consumers to replace cash payments with electronic payments in a number of daily transactions, particularly those of small value. Over the last two years, electronic payment programs featuring cards equipped with contactless technology, such as such as Visa<sup>®</sup> payWave<sup>tm</sup> and MasterCard<sup>®</sup> PayPass<sup>tm</sup>, have become widespread in Europe and Asia and are expected

to generate significant demand worldwide for smart cards and related technology going forward.

Contactless transactions are being made even more convenient with the emergence of mobile phones as a logical and leading platform to enable secure electronic payments. With smart device capabilities, the mobile phone enables consumers to purchase goods and services electronically and conveniently, while ensuring security

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through individual authentication of the user. In effect, the mobile phone becomes an electronic wallet. Integration of contactless payment technology into mobile phones is expected to further spur demand for contactless technology over the next several years. According to the research firm Gartner Group, the number of consumers using mobile payment services via mobile phones and other devices is expected to grow from 32.9 million users in 2008 to 103.9 million in 2011.

There is significant long-term opportunity for companies that can provide contactless solutions that enable mobile phones and other personal devices to support secure electronic payment and banking transactions.

Major contactless technology standards include ISO14443 A and B, MIFAREtm, FeliCa®. In Japan, the contactless technology standard known as FeliCa® is widely used for applications such as payment, transport, loyalty and mobile communications. Developed by Sony, FeliCa is the most mature contactless technology in the world today. Growth in FeliCa-enabled devices both within and beyond Japan is expected to be significant over the next several years. ABI Research predicts that reader units will grow from 2.3 million units in 2006 to 25 million units in 2012, an average annual growth rate of 49%.

#### Growth in Near Field Communication Market

As noted above, mobile phones are emerging as the preferred platform to enable contactless applications, in particular secure electronic payments. NFC is fast becoming the preferred technology to enable secure short-range wireless connectivity for mobile phones and other personal mobile devices. Based on the 13.56 Mhz frequency, NFC is a wireless connectivity technology with a short-range of one to four inches. An NFC device can communicate with both existing ISO 14443 smart cards and readers, as well as with other NFC devices, and is thereby compatible with existing contactless infrastructures already in use for public transportation and payment. According to ABI Research, the volume of NFC-enabled devices will grow from zero units in 2005 to 419 million units in 2012, and average annual growth rate of 161%.

### Smart USB Tokens

As a result of the major trends driving growth in secure access and authentication solutions described above, there is complementary and growing demand for small, portable tokens that bridge the gap between NFC-enabled mobile phones and a notebook or desktop PC. Smart USB tokens combine mobility with the ease of a USB interface to PCs and other computing devices and the capability to accept a smart card in either standard size or the smaller SIM card format. Such tokens secure authentication for applications including banking, payment, access control, and data storage. According to the research firm Eurosmart, the worldwide demand for smart USB tokens could reach 93 million units by 2012.

## SCM s Secure Authentication Products

SCM offers a full range of smart card reader technology solutions to address the need for smart card-based security for a range of applications and environments, including PCs, networks, physical facilities and authentication programs. SCM s products include both contact and contactless smart card readers and terminals, USB tokens, ASICs and small office productivity packages based on smart cards, sold under the CHIPDRIVE brand. SCM sells its readers and terminals, tokens and ASICs primarily to PC OEMs, smart card solutions providers and government systems integrators to support specific programs, such as e-health cards, secure mobile banking or the U.S. government personal identity verification program; as well as to OEMs that incorporate SCM s products into their devices, such as PCs or keyboards. SCM sells its CHIPDRIVE small office productivity packages primarily to end users via retail channels and the Internet.

## Smart Card Readers

SCM is one of the world's leading suppliers of smart card readers for security-oriented applications. SCM is smart card readers are hardware devices that connect either externally or internally with a computer or other processing platform to verify the identity of, or authenticate, the user, and thus control access. Much like a lock works with a key, SCM is readers work with a smart card to admit or deny access to a computer or network, or to authenticate the card holder for identification and access to facilities, programs or services. CM is readers offer

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incremental levels of protection against unauthorized use, from simple PC Card reader devices to more complex PIN entry systems, which require both a smart card and a user—s personal identification number to authenticate the user. SCM—s readers are used to authenticate users in order to support security programs and applications for corporations, financial institutions, governments and individuals. These security programs and applications include secure network logon; personal identification for programs such as healthcare delivery, driver—s licenses and electronic passports; secure mobile banking; digital signatures; and secure e-commerce.

SCM s reader devices employ an open-systems architecture that provides compatibility across a range of hardware platforms and software environments and accommodates remote upgrades so that compatibility can be maintained as the security infrastructure evolves. SCM has made significant investments in software embedded within its products to enable its smart card readers and components to read the majority of smart cards in the world, regardless of manufacturer or application. SCM s smart card readers are also available with a variety of interfaces, including biometric (fingerprint), wireless/contactless, keypad, USB, PCMCIA, ExpressCard® and serial port, and offer various combinations of interfaces integrated into one device in order to further increase the level of security.

## SCM s smart card reader product line includes:

Contact Smart Card Readers/Writers: include internal and external Secure Card Readers that require only a smart card to provide secure authentication and external Secure PINpad Readers with a numeric PINpad that utilize a smart card in conjunction with a personal identification code to ensure two factor authentication of the user.

Contactless Readers and Dual Interface Readers: internal and external readers that address the demand for contactless interface used in many security programs based on smart cards, for example public transport, e-banking and e-passport personalization and verification. SCM is currently working on adding NFC and FeliCa functionality to its entire range of dual interface and contactless solutions.

*Physical Access Control Terminal:* designed to address the requirements of the U.S. government for secure access to facilities. The physical access control terminal combines new technologies such as contactless and biometric interface with existing control systems as well as CAC and newer personal identity verification credential cards, to provide support for new connectivity options going forward.

eHealth Terminal: specifically designed to meet the requirements of the German Health Card, to support Germany s intended rollout of healthcare cards to 82 million citizens. The eHealth100 terminal reads and operates both with Germany s current memory card-based health card as well as the new chip-based card, and is compliant for use with three different card types: the electronic health card, the health professional card, and the Secure Module Cards used for secure data communication.

*ePassport Readers:* designed to read all electronic passports currently in use or planned for distribution. Ranked among the highest in interoperability and versatility in international interoperability tests. SCM offers both complete ePassport readers and ePassport modules that can be incorporated into customer terminals and designs.

*Mobile Readers:* unconnected devices that enable secure network access and user authentication by generating one-time passwords.

*Keyboard Readers:* reader interfaces that are designed to be embedded into a computer keyboard at the manufacturer.

SCM s smart card readers are developed in compliance with relevant industry standards related to the applications for which they will be used, including PC/SC, Europay Mastercard Visa, FINREAD and Common Criteria. For example, many of SCM s readers, including the SCRx31 Secure Card Reader line, conform to Europay Mastercard Visa international standards for financial transactions. SCM typically customizes its smart card readers with unique casing designs and configurations to address the specific requirements of each customer.

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Smart USB Tokens

SCM s @MAXX family of personal contactless tokens is designed to securely support a broad range of applications. When connected to a PC, the tokens support the establishment of a secure channel to content and services available on the PC or a remote system. Unplugged, they fully leverage existing contactless infrastructures by enabling multiple services and applications such as contactless payment, contactless public transport ticketing or access to facilities. A planned NFC version of the @MAXX token is designed to enable legacy infrastructures (such as PCs or point of sales terminals) to become NFC enabled devices and, for example, enable smart phones that are not equipped with NFC to become NFC-enabled mobile devices, provided there is a USB connection.

### ASICs/Chip Sets

SCM s ASICs provide smart card interface capabilities for embedded platforms, such as desktop computers or keyboards. SCM offers two levels of ASICs to provide both basic smart card interface capability and support for multiple interfaces and reader devices. All of SCM s ASICs comply with all relevant security standards for applications in the smart card industry. In addition, SCM s advanced chip allows on-board flash upgrades for future firmware and application enhancements. SCM has a unique position in the market, with the ability to offer dedicated smart reader/writer, single chip solutions with embedded FLASH for secure firmware upgrade in the field (to prevent obsolescence) for its own products as well as to be integrated in PCs, keyboards and other devices.

# CHIPDRIVE Productivity Solutions

SCM offers several CHIPDRIVE packages, consisting of smart cards, readers and software applications, for small and medium-sized businesses. These products support applications such as smart card-enabled logon to Microsoft® Windows® and smart card-based, secure electronic time recording.

#### Digital Media Reader and Connectivity Market

Digital cameras have rapidly saturated the consumer market over the last few years, with 80% of U.S. households predicted to own a digital camera by 2010, according to Gartner Group. Camera phones have also gained rapid popularity; in fact, 15% of consumers declare their phones to be their primary picture-taking device, according to an October 2007 survey from InfoTrends. InfoTrends estimates that U.S. output of digital photo prints will grow from 13.2 billion prints in 2005 to 16 billion by 2009. Digital flash media cards, which store digital images on the majority of digital cameras and some camera phones, are the key driver behind digital print growth. Higher capacity memory cards allow digital camera users to take more pictures before having to download images or swap out the card. As card capacities increase, more time is needed to download images. This uses more of the camera s battery life, which already may be insufficient for many camera owners. To print without draining the camera battery, the digital flash media card can be removed and inserted into a card reader on a PC, printer or kiosk to download and print images.

Retail photo kiosks and minilabs, which give instant, high-quality printouts of digital images, make printing photos more convenient for the consumer and typically provide higher quality prints than home printers. According to a December 2007 survey conducted by InfoTrends, 49% of digital camera owners who print photos had obtained prints at a retail location in 2007, and the number is expected to grow. As flash memory card capacities increase and digital cameras continue to proliferate, SCM believes consumers will increasingly use photo kiosks and minilabs to download and print their digital pictures. Each photo kiosk or minilab requires a variety of media card readers to download images from the various media cards in use in digital cameras on the market.

## SCM s Digital Media and Connectivity Products

SCM offers digital media readers that provide an interface to the various formats of digital media cards to download digital images and other content. SCM sells its digital media readers primarily to photo kiosk manufacturers. SCM s digital media readers allow photo kiosk makers and others to build digital flash media interface capabilities into their products and provide interface capabilities for all major memory card formats, including PCMCIA I and II, CompactFlash® I and II, MultiMediaCardtm, Secure Digital Card®, SmartMediatm,

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Sony Memory Stick® and xD-Picture Card<sup>tm</sup>. SCM s digital media readers leverage its interface chips to enable each reader slot to read multiple types of cards. SCM s digital media reader product line includes:

*Preconfigured Drives:* SCM s 3.5 inch 5- and 6-bay drives provide plug-and-play interface for photo kiosks and mini labs. Marketed as Professional Card Drive (PCD) or Modular (gMOD and PCD-zMOD) readers, these drives are designed to support heavy commercial usage and support multiple media card formats in either an integrated or a modular form factor.

Single Board Drives: SCM s single board drives provide flexible interface solutions for print kiosks, photo labs and other applications requiring digital flash media interface. Single board drives can be configured using any combination of media interface and drive placement to address the specific requirements of each kiosk or other product environment.

## **Technology**

Most of the markets in which SCM participates are in their early stages of development and it is expected that they will continue to evolve. For example, early markets such as ours typically require complete hardware solutions, but over time requirements shift to critical components such as silicon or software as OEM customers increase their knowledge and sales volumes of the technologies being provided. SCM is committed to developing products using standards compliant technologies. SCM s core technologies, listed below, leverage its development efforts to benefit customers across SCM s product lines and markets.

# Silicon Strategy

SCM has implemented a number of core interface and processing technologies into its silicon chips. SCM has also selected what it believes are the best available silicon from outside suppliers based on desired functionality and has embedded its core interface and processing technologies in order to meet time-to-market requirements. SCM expects to continue to maintain a balance between its silicon and the use of third party devices.

### Firmware and Drivers

For its Secure Authentication products, including contact and contactless readers, SCM has developed interface technology that provides interoperability between PCs and smart cards from many different smart card manufacturers and with many different operating systems. SCM s interoperable architecture includes an International Standards Organization-compliant layer as well as an additional layer for supporting non-International Standard Organization-compliant smart cards. Through its proprietary integrated circuits and firmware, SCM s smart card readers can be updated electronically to accommodate new types of smart cards without the need to change the reader s hardware. For its Digital Media and Connectivity products, SCM has developed interface technology that provides interoperability and compatibility between various digital appliances, computer platforms and flash memory cards. For complex terminals for electronic healthcare and other markets, SCM has chosen to use Linux®-based embedded firmware, which helps to provide the base layers for writing higher levels of application software. All SCM s products are offered with the necessary device drivers for major operating systems, including Microsoft Windows, Windows Vistatm, Linux and MAC OS®.

# **Complete Hardware Solutions**

SCM provides complete hardware solutions for a range of secure digital access applications, and SCM can customize these solutions in terms of physical design and product feature set to accommodate the specific requirements of each customer. For example, SCM has designed and manufactured smart card readers that incorporate specific features,

such as a transparent case and removable USB cable, to address the needs of specific OEM customers.

## **Customers**

SCM s products are targeted at government contractors and systems integrators, as well as manufacturers of computers, computer components, consumer electronics and photo processing equipment. Sales to a relatively

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small number of customers historically have accounted for a significant percentage of SCM s total sales. Sales to SCM s top ten customers accounted for approximately 56% of revenue in the first nine months of 2008, 61% of revenue in fiscal year 2007 and 53% of revenue in fiscal year 2006. In 2007, Envoy Data Corporation accounted for more than 10% of SCM s revenue. In 2006, Solectron accounted for more than 10% of SCM s revenue. In 2005, IBM and Shin Shin Co. Ltd. each accounted for more than 10% of SCM s revenue. SCM expects that sales of its products to a limited number of customers will continue to account for a high percentage of its total sales for the foreseeable future. The loss or reduction of orders from a significant customer, including losses or reductions due to manufacturing, reliability or other difficulties associated with SCM s products, changes in customer buying patterns, or market, economic or competitive conditions in the digital information security business, could harm SCM s business and operating results.

## Sales and Marketing

SCM utilizes a direct sales and marketing organization, supplemented by distributors, value added resellers, systems integrators, resellers and Internet sales. As of September 30, 2008, SCM had 39 full-time employees engaged in sales and marketing activities. SCM s direct sales staff solicits prospective customers, provides technical advice and support with respect to its products and works closely with customers, distributors and OEMs. In support of its sales efforts, SCM conducts sales training courses, targeted marketing programs and advertising, and ongoing customer and third party communications programs, and it participates in trade shows.

#### **Backlog**

SCM typically does not maintain a significant level of backlog. As a result, revenue in any quarter depends on contracts entered into or orders booked and shipped in that quarter. Sales are made primarily pursuant to purchase orders for current delivery or agreements covering purchases over a period of time. SCM s customer contracts generally do not require fixed long-term purchase commitments. In view of its order and shipment patterns, and because of the possibility of customer changes in delivery schedules or cancellation of orders, SCM does not believe that such agreements provide meaningful backlog figures or are necessarily indicative of actual sales for any succeeding period.

#### **Collaborative Industry Relationships**

SCM is a contributor in various national and global standardization bodies and industry consortia, and is party to collaborative arrangements with a number of third parties. SCM evaluates, on an ongoing basis, potential strategic alliances and intend to continue to pursue such relationships. SCM s future success will depend in part on the success of its current arrangements and its ability to establish additional arrangements. These arrangements may not result in commercially successful products.

#### DIN

SCM is a member of DIN, the German Institute for Standardization, which develops norms and standards as a service to industry, the state and society as a whole. A registered non-profit association, DIN has been based in Berlin since 1917. DIN s primary task is to work closely with its stakeholders to develop consensus-based standards that meet market requirements. Some 26,000 experts contribute their skills and experience to the standardization process. By agreement with the German federal government, DIN is the acknowledged national standards body that represents German interests in European and international standards organizations. 90% of the standards work now carried out by DIN is international in nature.

## NETC@RDS

SCM is a member of the NETC@RDS initiative, which is devoted to establishing improved health care access and administration procedures for mobile citizens across the European Union (EU), using the electronic European Health Insurance Card. SCM is a technology provider to the NETC@RDS project and has participated in market validation tests which included 85 pilot sites in 10 EU member states.

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#### NFC Forum

SCM is a principal member of the NFC Forum and was recently named chair of the NFC Forum s Devices Working Group. The NFC Forum is a non-profit industry association whose mission is to advance the use of NFC technology by developing specifications, ensuring interoperability among devices and services, and educating the market about NFC technology. NFC is a type of radio frequency technology that allows for secure transference of data between a card and reader over distances of not more than a few inches, and is an important technology for contactless payment applications. The NFC Forum consists of 150+ global member companies, including leading mobile communications, semiconductor and consumer electronics firms. NFC Forum members are currently developing specifications for a modular NFC device architecture, protocols for interoperable data exchange and device-independent service delivery, device discovery, and device capability.

#### **PCMCIA**

SCM is a member of the Personal Computer Memory Card International Association, or PCMCIA, an international standards body and trade association with more than 100 member companies. SCM has been a member of PCMCIA since 1990. PCMCIA was founded in 1989 to establish standards for integrated circuit cards and to promote interchangeability among mobile PCs.

# PC/SC Workgroup

SCM is an associate member of the PC/SC workgroup, a consortium of technology companies that seeks to set the standard for integrating smart cards and smart card readers into the mainstream computing environment.

## Share Security Formats Cooperation (SSFC)

SCM is a customer partner of SSFC, an alliance of leading Japanese technology companies that aims to establish a securely shared new data format for contactless smart cards, enabling multiple security applications to be managed using a single smart card.

## Silicon Trust

SCM is a member of Silicon Trust, an industry forum sponsored by Infineon Technologies that focuses on silicon based security solutions, including smart cards, biometrics, and trusted platforms.

#### Smart Card Alliance

SCM is a member of the Smart Card Alliance, a U.S.-based, multi-industry association of member firms working to accelerate the widespread acceptance of multiple applications for smart card technology. SCM is also a member of Smart Card Alliance s Leadership Council.

#### **Teletrust**

SCM is a member of Teletrust, a German organization whose goal is to provide a legally accepted means to adopt digital signatures. Digital signatures are encrypted personal identifiers, typically stored on a secure smart card, which allow for a high level of security through internationally accepted authentication methods. SCM is also a member of the smart card terminal committee of Teletrust, which defines the standards for connecting smart cards to computers for applications such as secure electronic commerce over the Internet.

## Other

SCM is also a member of several digital flash media card organizations, including CompactFlash Association, Memory Stick Developers Forum, MultiMediaCard Association, SD Card Association, SSFDC SmartMedia Forum, xD-Picture Card Forum, Photo Marketing Association International and USB Implementers Forum.

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#### **Research and Development**

To date, SCM has made substantial investments in research and development, particularly in the areas of smart card-based physical and network access devices and digital connectivity and interface devices. SCM s engineering design teams work cross-functionally with marketing managers, applications engineers and customers to develop products and product enhancements to meet customer and market requirements. SCM also strives to develop and maintain close relationships with key suppliers of components and technologies in order to be able to quickly introduce new products that incorporate the latest technological advances. SCM s future success will depend upon its ability to develop and to introduce new products that keep pace with technological developments and emerging industry standards while addressing the increasingly sophisticated needs of its customers.

SCM focuses the bulk of its research and development activities on the development of products for new and emerging market opportunities. Research and development expenses were approximately \$3.1 million for the nine months ended September 30, 2008, \$3.1 million for the year ended December 31, 2007 and \$3.8 million for the year ended December 31, 2006. As of September 30, 2008, SCM had 73 full-time employees engaged in research and development activities, including software and hardware engineering, testing and quality assurance and technical documentation. The majority of SCM s research and development activities occur in India.

# **Manufacturing and Sources of Supply**

SCM utilizes the services of contract manufacturers in Singapore and China to manufacture its products and components. SCM has implemented a global sourcing strategy that it believes enables the company to achieve economies of scale and uniform quality standards for its products, and to support gross margins. In the event any of SCM s contract manufacturers are unable or unwilling to continue to manufacture its products, SCM may have to rely on other current manufacturing sources or identify and qualify new contract manufacturers. Any significant delay in SCM s ability to obtain adequate supplies of its products from current or alternative sources would harm its business and operating results.

SCM believes that its success will depend in large part on its ability to provide quality products and services while ensuring the highest level of security for its products during the manufacturing process. SCM has a formal quality control program to satisfy its customers—requirements for high quality and reliable products. To ensure that products manufactured by others are consistent with its standards, SCM manages all key aspects of the production process, including establishing product specifications, selecting the components to be used to produce its products, selecting the suppliers of these components and negotiating the prices for certain of these components. In addition, SCM works with its suppliers to improve process control and product design. As of September 30, 2008, SCM had nine full-time employees engaged in manufacturing and logistics activities, focused on coordinating product management and supply chain activities between SCM and its contract manufacturers.

Over the past several months, SCM has added alternative sources for both its products and components. Even so, SCM relies upon a limited number of suppliers for some key components of its products. For example, SCM currently utilizes the foundry services of external suppliers to produce its ASICs for smart cards readers, and it uses chips and antenna components from third party supplier in its contactless smart card readers. Wherever possible, SCM has added additional sources of supply for mechanical components such as printed circuit boards or casing. However, a risk remains that SCM may be adversely impacted by an inadequate supply of components, price increases, late deliveries or poor component quality. In addition, some of the basic components SCM uses in its products, such as digital flash media, may at any time be in great demand. This can result in the components not being available in a timely fashion or at all, particularly if larger companies have ordered more significant volumes of the components; or in higher prices being charged for the components. Disruption or termination of the supply of components or software used in SCM s products could delay shipments of its products, which could have a material adverse effect on its

business and operating results. These delays could also damage relationships with current and prospective customers.

# Competition

The Secure Authentication and Digital Media and Connectivity markets are competitive and characterized by rapidly changing technology. SCM believes that competition in these markets is likely to intensify as a result of

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anticipated increased demand for digital access products. SCM currently experience competition from a number of sources, including:

Advanced Card Systems, Gemalto (formerly Gemplus and Axalto), O2Micro and OmniKey in smart card readers, ASICs and universal smart card reader interfaces for PC and network access;

AMAG Technology, Bioscrypt, BridgePoint Systems, HID, Integrated Engineering, Precise Biometrics, XceedID and XTec in physical access control terminals; and

Atech, Datafab, OnSpec and YE Data for digital media readers.

SCM also experiences indirect competition from certain of its customers who currently offer alternative products or are expected to introduce competitive products in the future. SCM may in the future face competition from these and other parties that develop digital data security products based upon approaches similar to or different from those employed by SCM. In addition, the market for secure authentication and digital media transfer products may ultimately be dominated by approaches other than the approach marketed by SCM. SCM believes that the principal competitive factors affecting the market for its products include:

the extent to which products must support industry standards and provide interoperability;

the extent to which standards are widely adopted and product interoperability is required within industry segments;

technical features;

quality and reliability;

the ability of suppliers to develop new products quickly to satisfy new market and customer requirements;

ease of use;

strength of distribution channels; and

price.

While SCM believes that it competes favorably with respect to these factors, it may not be able to continue to successfully compete due to these or other factors and competitive pressures it faces could materially and adversely affect its business and operating results.

# **Proprietary Technology and Intellectual Property**

SCM s success depends significantly upon its proprietary technology. SCM currently relies on a combination of patent, copyright and trademark laws, trade secrets, confidentiality agreements and contractual provisions to protect its proprietary rights, which afford only limited protection. Although SCM often seek to protect its proprietary technology through patents, it is possible that no new patents will be issued, that SCM s proprietary products or technologies are not patentable, and that any issued patent will fail to provide SCM with any competitive advantages.

There has been a great deal of litigation in the technology industry regarding intellectual property rights and from time to time SCM may be required to use litigation to protect its proprietary technology. This may result in SCM incurring

substantial costs and there is no assurance that SCM would be successful in any such litigation. Despite SCM s efforts to protect its proprietary rights, unauthorized parties may attempt to copy aspects of SCM s products or to use its proprietary information and software without authorization. In addition, the laws of some foreign countries do not protect proprietary and intellectual property rights to the same extent as do the laws of the United States. Because many of SCM s products are sold and a substantial portion of its business is conducted outside the United States, SCM s exposure to intellectual property risks may be higher. SCM s means of protecting its proprietary and intellectual property rights may not be adequate. There is a risk that SCM s competitors will independently develop similar technology, duplicate its products or design around patents or other intellectual property rights. If SCM is unsuccessful in protecting its intellectual property or its products or technologies are duplicated by others, its business could be harmed.

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In addition, SCM has from time to time received claims that it is infringing upon third parties intellectual property rights. Future disputes with third parties may arise and these disputes may not be resolved on terms acceptable to SCM. As the number of products and competitors in SCM s target markets grow, the likelihood of infringement claims also increases. Any claims or litigation may be time-consuming and costly, divert management resources, cause product shipment delays, or require SCM to redesign its products, accept product returns or to write off inventory. Any of these events could have a material adverse effect on SCM s business and operating results.

SCM owns approximately 40 patent families (designs, patents and utility models) comprising a total of 120 individual or regional filings, covering products, mechanical designs and ideas for SCM s Secure Authentication and Digital Media and Connectivity businesses. Additionally, SCM leverages its own ASIC designs for smart card interface in its reader devices. None of SCM s patents are material to its business.

### **Employees**

As of September 30, 2008, SCM had 151 full-time employees, of which 73 were engaged in engineering, research and development; 39 were engaged in sales and marketing; nine were engaged in manufacturing and logistics; and 30 were engaged in general management and administration. SCM is not subject to any collective bargaining agreements and, to its knowledge, none of its employees are currently represented by a labor union. To date, SCM has experienced no work stoppages and believes that its employee relations are generally good.

#### **Foreign Operations; Properties**

SCM s corporate headquarters are in Ismaning, Germany. SCM also leases small sales and marketing facilities in California, Japan and Hong Kong. Research and development activities are conducted from SCM s facility in Chennai, India. SCM considers these properties as adequate for its business needs.

#### **Legal Proceedings**

SCM is not currently a party to any pending legal proceeding, nor is SCM s property the subject of any pending legal proceeding, that is not in the ordinary course of business or otherwise material to the financial condition of the SCM s business. From time to time, SCM could become subject to claims arising in the ordinary course of business or could be a defendant in lawsuits. While the outcome of such claims or other proceedings cannot be predicted with certainty, SCM s management expects that any such liabilities, to the extent not provided for by insurance or otherwise, will not have a material adverse effect on SCM s financial condition, results of operations or cash flows.

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# SCM MICROSYSTEMS MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of SCM s financial condition and results of operations should be read together with Selected Historical and Pro Forma Combined Financial Data Selected Historical Financial Data of SCM and the SCM financial statements and related notes as well as the risk factors set forth under the caption Risks Relating to SCM s Business appearing elsewhere in this joint proxy statement/information statement and prospectus. The historical financial data for SCM is based on the unaudited consolidated financial statements as of and for the nine months ended September 30, 2008, as well as the audited consolidated financial statements of SCM as of and for the fiscal year ended December 31, 2007. The consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America (US GAAP).

#### Overview

SCM was founded in 1990 and was incorporated in 1996 under the laws of the state of Delaware. SCM designs, develops and sells hardware, software and silicon solutions that enable people to conveniently and securely access digital content and services. SCM sells its secure digital access products into two market segments: Secure Authentication and Digital Media and Connectivity:

For the Secure Authentication market, SCM offers smart card reader technology that enables authentication of individuals for applications such as electronic passports and drivers—licenses, electronic healthcare cards, secure logical access to PCs and networks, and physical access to facilities. Within the Secure Authentication segment, SCM also offers a line of smart card solutions under the CHIPDRIVE brand that include productivity applications such as time recording and attendance, physical access and password management for small and medium sized enterprises.

For the Digital Media and Connectivity market, SCM offers digital media readers that are used to transfer digital content to and from various flash media. These readers are primarily used in digital photo kiosks.

SCM sells its Secure Authentication products primarily to OEMs, who typically either bundle SCM s products with their own solutions, or repackage SCM s products for resale to their customers. SCM s OEM customers typically sell SCM s smart card readers to government contractors, systems integrators, large enterprises and computer manufacturers, as well as banks and other financial institutions. SCM sells its digital media readers primarily to computer and photo processing equipment manufacturers. SCM sells and licenses its products through a direct sales and marketing organization, as well as through distributors, value added resellers and systems integrators worldwide.

On May 22, 2006, SCM completed the sale of its Digital Television solutions (DTV solutions) business to Kudelski S.A. As a result, SCM has accounted for the DTV solutions business as a discontinued operation, and the statements of operations and cash flows for all periods presented reflect the discontinuance of this business. In addition, SCM s operations previously included a retail Digital Media and Video business, which was sold in the third quarter of 2003. As a result of this sale and divestiture, beginning in the second quarter of fiscal year 2003, SCM has accounted for the retail Digital Media and Video business as a discontinued operation, and statements of operations for all periods presented reflect the discontinuance of this business.

#### **Growth Strategies**

SCM has put in place a number of strategies to grow revenues over the long-term, as discussed below.

Throughout most of 2007, SCM s revenue growth strategy was primarily based on investing in new Secure Authentication products to address emerging smart card-based security programs in Europe, including e-passport, national identification and e-health. Additionally, SCM implemented programs to expand sales of its CHIPDRIVE business productivity solutions for small and medium-sized businesses to markets outside Germany. SCM also continued its traditional focus on the U.S. government market, providing smart card readers for authentication programs within various federal agencies, as well as providing digital media readers for the photo kiosk market in the U.S.

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In late 2007, SCM began to implement a new growth strategy that aims to expand sales of existing product lines into new geographic markets and to diversify and expand its customer base. As part of this strategy, SCM added sales resources in Europe, Asia and the Americas to increase its ability to address current and future business opportunities. For example, sales resources were added targeting authentication programs in the government and enterprise sectors in Latin America and Asia and SCM began targeting the photo kiosk markets in Europe and Asia. As sales cycles for government projects and design cycles for photo kiosks may take several quarters, SCM expects to begin to realize revenue from these investments in the first half of 2009.

In early 2008, SCM implemented an additional growth strategy aimed at further diversifying and expanding its customer base by targeting the emerging contactless reader market. SCM has begun investing to develop new Secure Authentication products based on contactless technologies such as Near Field Communication and FeliCa® and has initiated business development activities aimed at penetrating the worldwide financial services and enterprise markets with its contactless reader products. For example, in October 2008, SCM introduced the first in a family of new products called @MAXX<sup>tm</sup> that are aimed at the market for contactless applications.

To better leverage its capabilities, SCM has also adopted a more active approach to partnering with other companies that can provide complementary resources and strengths. For example, in mid-2008, SCM worked together with XIRING, a French security solutions company, to develop a mobile eHealth terminal for the German electronic health card system. In October 2008, SCM announced it had acquired an equity position in TranZfinity, a company with which SCM developed its @MAXX family of contactless readers, and that has agreed to provide application services for those readers. Additionally, in October 2008, SCM announced a distribution agreement with Hirsch, as a supplier of physical access control systems, to sell SCM s physical access control terminals into Hirsch s customer base in the U.S. government.

During 2007, SCM continued to operate its business based on the reduced expense levels achieved in the fourth quarter of 2006. SCM had taken several actions during 2006 to lower operating expenses, including outsourcing manufacturing, moving corporate financial and compliance functions from the U.S. to Germany, consolidating offices and reducing headcount. During 2006, SCM also put in place product cost reduction programs that resulted in ongoing product margin improvements from the fourth quarter of 2006 through 2007.

To ensure it has the expertise and executive leadership to manage and grow its business, during 2007 and 2008, SCM has reorganized and strengthened its management team with key executive hires: Felix Marx joined as Chief Executive Officer in October 2007; and Dr. Manfred Mueller was promoted to Executive Vice President, Strategic Sales and Business Development in March 2008. In the first nine months of 2008, SCM also has added expertise in contactless technologies and the contactless market with the addition of new sales, marketing and engineering professionals from the contactless industry. SCM believes its new executives and the expanded expertise of its management team strengthen its ability to anticipate and respond to market trends both in the traditional smart card industry and in the emerging market for contactless solutions.

SCM has invested in new products, resources and programs to support the growth strategies described above and this has resulted in increased operating expenses year over year. SCM believes these investments are critical to the success of its growth strategies and expects to continue to invest in these strategies in the future.

#### Trends in SCM s Business

In its continuing operations, SCM may experience significant variations in demand for its products quarter to quarter. This is particularly true for SCM s Secure Authentication products, a significant proportion of which are currently sold for smart card-based identification programs run by various U.S., European and Asian governments. Sales of SCM s smart card readers and chips for government programs are impacted by testing and compliance schedules of

government bodies, as well as roll-out schedules for application deployments, both of which contribute to variability in demand from quarter to quarter.

Historically, SCM has sold a significant proportion of its Secure Authentication products to the U.S. government for PC and network access by military and federal employees, and these sales have been an important component of SCM s overall revenue. However, during the first six months of 2008, SCM experienced significantly weaker demand for its smart card readers from the U.S. government sector due to project and budget delays. Sales to

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the U.S. government market increased in the third quarter of 2008, returning to levels similar to those SCM had experienced in 2007, as some projects moved forward. During the past several quarters, SCM has also experienced an ongoing shift in the U.S. government market away from external reader devices and toward interface chips that provide embedded reader technology in laptops and keyboards. SCM has sold high volumes of smart card interface chips for embedded readers to laptop and keyboard manufacturers in Asia during this period that have partially offset the decrease in sales of its external readers; however these chips have a lower average selling price than SCM s external reader devices. SCM s sales to Asia increased 21% in the third quarter of 2008 and 17% in the first nine months of 2008 compared with the prior year. SCM continues to believe that it remains a leading supplier of smart card reader technology to the U.S. government market and that the company is not losing share to competitors. However, the shift in demand from external reader devices towards embedded readers in the U.S. government market has resulted and is likely to continue to result in reduced revenue opportunity for SCM.

In the third quarter of 2008, European sales decreased approximately 20% compared with the prior year quarter due to variability in the timing of orders for regional programs requiring smart card readers. SCM continues to expect that the rollout of the new electronic health card in Germany will provide significant additional opportunity. Currently, SCM is one of a limited number of suppliers certified to provide eHealth card terminals approved for this program. However, the timing of the program s launch is still uncertain.

Sales of SCM s Digital Media and Connectivity products are less subject to variability based on market or project demands; *however*, SCM is dependent on a small number of customers in both of its primary product segments, which can result in fluctuations in sales levels from one period to another. During the third quarter of 2008, digital media reader sales were well below recent quarterly levels due to unexpectedly light orders from a major customer.

Both SCM s Secure Authentication and Digital Media and Connectivity businesses are subject to ongoing pricing pressure. To counter this trend, SCM has implemented ongoing cost reduction programs that have resulted in ongoing improvements to its product margins. SCM believes it should be able to offset pricing pressure and material cost increases with ongoing improvements in its supply chain systems.

#### **Critical Accounting Policies and Estimates**

SCM s Management s Discussion and Analysis of Financial Condition and Results of Operations discusses the company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The preparation of these financial statements requires SCM s management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, management evaluates its estimates and judgments, including those related to product returns, customer incentives, bad debts, inventories, asset impairment, deferred tax assets, accrued warranty reserves, restructuring costs, contingencies and litigation. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Management believes the following critical accounting policies, among others, affect its more significant judgments and estimates used in the preparation of SCM s consolidated financial statements.

SCM recognizes product revenue upon shipment provided that risk and title have transferred, a purchase order has been received, collection is determined to be reasonably assured and no significant obligations remain. Maintenance revenue is deferred and amortized over the period of the maintenance contract. Provisions for estimated warranty repairs and returns and allowances are provided for at the time products are shipped. SCM

maintains allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. If the financial condition of SCM s customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances might be required, which could have a material impact on SCM s results of operations.

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SCM typically plans its production and inventory levels based on internal forecasts of customer demand, which is highly unpredictable and can fluctuate substantially. SCM regularly reviews inventory quantities on hand and records an estimated provision for excess inventory, technical obsolescence and no sale-ability based primarily on its historical sales and expectations for future use. Actual demand and market conditions may be different from those projected by SCM s management. This could have a material effect on SCM s operating results and financial position. If SCM was to make different judgments or utilize different estimates, the amount and timing of its write-down of inventories could be materially different. Excess inventory frequently remains saleable. When excess inventory is sold, it yields a gross profit margin of up to 100%. Sales of excess inventory have the effect of increasing the gross profit margin beyond that which would otherwise occur, because of previous write-downs. Once SCM has written down inventory below cost, it does not subsequently write it up.

SCM adopted the Financial Accounting Standards Board s (FASB) Interpretation No. 48, *Accounting For Uncertain Tax Positions* (FIN 48) in the first quarter of 2007. SCM is required to make certain judgments and estimates in determining income tax expense for financial statement purposes. Significant changes to these estimates may result in an increase or decrease to SCM s tax provision in a subsequent period. The calculation of SCM s tax liabilities requires dealing with uncertainties in the application of complex tax regulations. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It is inherently difficult and subjective to estimate such amounts. SCM reevaluate such uncertain tax positions on a quarterly basis based on factors such as, but not limited to, changes in tax laws, issues settled under audit and changes in facts or circumstances. Such changes in recognition or measurement might result in the recognition of a tax benefit or an additional charge to the tax provision in the period.

The carrying value of SCM s net deferred tax assets reflects that SCM has been unable to generate sufficient taxable income in certain tax jurisdictions. A valuation allowance is provided for deferred tax assets if it is more likely than not these items will either expire before SCM is able to realize their benefit, or that future deductibility is uncertain. Management evaluates the realizability of the deferred tax assets quarterly. At September 30, 2008, SCM has recorded valuation allowances against all of its deferred tax assets. The deferred tax assets are still available for SCM to use in the future to offset taxable income, which would result in the recognition of a tax benefit and a reduction in its effective tax rate. Actual operating results and the underlying amount and category of income in future years could render SCM s current assumptions, judgments and estimates of the realizability of deferred tax assets inaccurate, which could have a material impact on SCM s financial position or results of operations.

SCM accrues the estimated cost of product warranties during the period of sale. While SCM engages in extensive product quality programs and processes, including actively monitoring and evaluating the quality of its component suppliers, SCM s warranty obligation is affected by actual warranty costs, including material usage or service delivery costs incurred in correcting a product failure. If actual material usage or service delivery costs differ from SCM s estimates, revisions to estimated warranty liability would be required, which could have a material impact on SCM s results of operations.

During previous years, SCM has recorded restructuring charges as it rationalized operations in light of strategic decisions to align its business focus on certain markets. These measures, which included major changes in senior management, workforce reduction, facilities consolidation and the transfer of production activities to contract manufacturers, were largely intended to align SCM s capacity and infrastructure to anticipate customer demand and to transition SCM s operations to better cost efficiencies. In connection with plans SCM has adopted, estimated expenses were recorded for severance and outplacement costs, lease cancellations, asset

write-offs and other restructuring costs. Statement of Financial Accounting Standard (SFAS) No. 146, Accounting for Costs Associated with Exit or Disposal Activities, requires that a liability for a cost associated with an exit or disposal activity initiated after December 31, 2002 be recognized when the liability is incurred and that the liability be measured at fair value. Given the significance of, and the timing of the execution of such activities, this process is complex and involves periodic reassessments of original estimates. SCM continually evaluates the adequacy of the remaining liabilities under its restructuring initiatives. Although SCM believes that these estimates accurately reflect the costs of its restructuring

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and other plans, actual results may differ, thereby requiring SCM to record additional provisions or reverse a portion of such provisions.

In connection with the Stock Purchase Agreement with TranZfinity (see Note 13 to Condensed Consolidated Financial Statements for the period ended September 30, 2008) SCM has entered into a non-marketable equity investment. Non-marketable equity investments are inherently risky, and a number of these companies are likely to fail. Their success is dependent on product development, market acceptance, operational efficiency, and other factors. In addition, depending on their future prospects and on market conditions, they may not be able to raise additional funds when needed or they may receive lower valuations, with less favorable investment terms than in previous financings, and SCM s investment might become impaired. SCM reviews its investments quarterly for indicators of impairment. Nevertheless, the impairment analysis for non-marketable equity investments requires significant judgment to identify events or circumstances that would significantly harm the value of the investment. The indicators that SCM uses to identify those circumstances can include, but are not limited to the investee s revenue and earnings trends; the technological feasibility of the investee s products and technologies; factors related to the investee s ability to remain in business, such as the investee s liquidity, debt ratios, and the rate at which the investee is using its cash; and the investee s receipt of additional funding at a lower valuation.

### **Recent Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS No. 141(R)). Under SFAS No. 141(R), an entity is required to recognize the assets acquired, liabilities assumed, contractual contingencies, and contingent consideration at their fair value on the acquisition date. It further requires that acquisition-related costs be recognized separately from the acquisition and expensed as incurred, restructuring costs generally be expensed in periods subsequent to the acquisition date, and changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period be included in income tax expense. In addition, acquired in-process research and development is capitalized as an intangible asset and amortized over its estimated useful life. The adoption of SFAS No. 141(R) will change SCM s accounting treatment for business combinations on a prospective basis beginning in the first quarter of fiscal year 2009.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51.* SFAS No. 160 changes the accounting and reporting for minority interests, which will be recharacterized as non-controlling interests and classified as a component of equity. SFAS No. 160 is effective for SCM on a prospective basis for business combinations with an acquisition date beginning in the first quarter of fiscal year 2009. As of September 30, 2008, SCM did not have any minority interests.

On January 1, 2008, SCM adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115.* SFAS No. 159 permits companies to choose to measure certain financial instruments and other items at fair value using an instrument-by-instrument election. The standard requires that unrealized gains and losses are reported in earnings for items measured using the fair value option. The adoption of SFAS No. 159 did not have an impact on SCM s consolidated financial position, results of operations or cash flows.

On January 1, 2008, SCM adopted SFAS No. 157, *Fair Value Measurements*, for all financial assets and financial liabilities and for all non-financial assets and non-financial liabilities recognized or disclosed at fair value in the financial statements on a recurring basis (*i.e.*, at least annually). SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and enhances fair value measurement disclosure. SFAS No. 157 does not change the accounting for those instruments that were, under previous GAAP, accounted for at cost or contract value. The adoption of SFAS No. 157 did not have a significant impact on SCM s consolidated financial statements, and the

resulting fair values calculated under SFAS No. 157 after adoption were not significantly different than the fair values that would have been calculated under previous guidance.

SFAS No. 157 establishes a fair value hierarchy that requires an entity to maximize the use of observable objective inputs and minimize the use of unobservable inputs, which require additional reliance on SCM s

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judgment, when measuring fair value. A financial instrument s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. SFAS No. 157 establishes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices for identical instruments in active markets;

Level 2: Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-derived valuations, in which all significant inputs are observable in active markets; and

Level 3: Valuations derived from valuation techniques, in which one or more significant inputs are unobservable.

SCM uses the following classifications to measure different financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified:

Cash equivalents include highly liquid debt investments (money market fund deposits, commercial paper and treasury bills) with maturities of three months or less at the date of acquisition. These financial instruments are classified in Level 1 of the fair value hierarchy.

Short-term investments consist of corporate notes and United States government agency instruments and are classified as available-for-sale. These financial instruments are classified in Level 1 of the fair value hierarchy. As of September 30, 2008, SCM had no short-term investments.

Assets that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy, as of September 30, 2008, were as follows:

| (In thousands; unaudited)                                   | Level 1                     | Level 2 | Level 3 | Total                       |
|---|-----------------------------|---------|---------|-----------------------------|
| Money market fund deposits Treasury Bills Commercial papers | \$ 11,455<br>4,000<br>1,992 | \$      | \$      | \$ 11,455<br>4,000<br>1,992 |
| Total:  | \$ 17,447                   | \$      | \$      | \$ 17,447                   |

As of September 30, 2008, there are no liabilities that are measured and recognized at fair value on a recurring basis.

In February 2008, the FASB issued FASB Staff Position (FSP 157-1), Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements that Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13, and FSP 157-2, Effective Date of FASB Statement No. 157. FSP 157-1 amends SFAS No. 157 to remove certain leasing transactions from its scope. FSP 157-2 delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of the first quarter of fiscal year 2009. SCM is currently evaluating the impact that SFAS No. 157 will have on its consolidated financial statements when it is applied to non-financial assets and non-financial liabilities that are not measured at fair value on a recurring basis beginning in the first quarter of 2009.

## **Results of Operations**

## Comparison of Three and Nine Months Ended September 30, 2008 and 2007

Net Revenue

Summary information by product segment for the three and nine months ended September 30, 2008 and 2007 is as follows:

|                                 |                |     |       |                       |      | Nine M  | ont | ths    |                       |
|---------------------------------|----------------|-----|-------|-----------------------|------|---------|-----|--------|-----------------------|
|                                 | Three N<br>End |     | ths   | %<br>Change<br>Period |      | End     | ed  |        | %<br>Change<br>Period |
|                                 | Septem         | ber | 30,   | to                    |      | Septeml | ber | 30,    | to                    |
|                                 | 2008           |     | 2007  | Period                |      | 2008    |     | 2007   | Period                |
| (dollars in thousands)          |                |     |       |                       |      |         |     |        |                       |
|                                 |                |     |       | (Unau                 | dite | d)      |     |        |                       |
| Secure Authentication:          |                |     |       |                       |      |         |     |        |                       |
| Net revenue                     | \$<br>5,873    | \$  | 6,140 | (4)%                  | \$   | 15,758  | \$  | 17,100 | (8)%                  |
| Gross profit                    | 2,748          |     | 2,846 |                       |      | 7,172   |     | 7,345  |                       |
| Gross profit %                  | 47%            |     | 46%   |                       |      | 46%     |     | 43%    |                       |
| Digital Media and Connectivity: |                |     |       |                       |      |         |     |        |                       |
| Net revenue                     | \$<br>520      | \$  | 1,477 | (65)%                 | \$   | 3,619   | \$  | 3,621  | (0)%                  |
| Gross profit                    | 162            |     | 601   |                       |      | 1,244   |     | 1,175  |                       |
| Gross profit %                  | 31%            |     | 41%   |                       |      | 34%     |     | 32%    |                       |
| Total:                          |                |     |       |                       |      |         |     |        |                       |
| Net revenue                     | \$<br>6,393    | \$  | 7,617 | (16)%                 | \$   | 19,377  | \$  | 20,721 | (6)%                  |
| Gross profit                    | 2,910          |     | 3,447 |                       |      | 8,416   |     | 8,520  |                       |
| Gross profit %                  | 46%            |     | 45%   |                       |      | 43%     |     | 41%    |                       |

Net revenue for the third quarter of 2008 was \$6.4 million, down 16% from \$7.6 million for the same period of 2007. The decrease in third quarter revenue year over year was primarily driven by lower sales of SCM s Digital Media and Connectivity products. For the first nine months of 2008, net revenue was \$19.4 million, down 6% from revenue of \$20.7 million for the first nine months of 2007. The decrease in revenue for the nine months of 2008 compared with the prior-year period resulted primarily from lower sales of SCM s Secure Authentication products in the first and third quarters of 2008.

SCM s Secure Authentication product line principally consists of smart card readers and related chip technology that are primarily used in large security programs where smart cards are employed to authenticate the identity of people in order to control access to computers or computer networks; borders; buildings and other facilities; and services, such as health care. Also included in this business segment are SCM s CHIPDRIVE software and reader solutions, which provide electronic timecard and other productivity applications for small and medium enterprises and are primarily sold in Europe. The majority of revenue in SCM s Secure Authentication business segment is government, financial or enterprise programs and is subject to significant variability based on the size and timing of customer orders.

Sales of SCM s Secure Authentication products were \$5.9 million in the third quarter of 2008, down 4% from sales of \$6.1 million in the third quarter of 2007. Sales levels in the third quarter of 2008 were relatively unchanged in the U.S., up approximately 20% in Asia and down approximately 20% in Europe, compared with the third quarter of the prior year. U.S. sales in the third quarter of 2008 increased against U.S. sales in the prior two quarters due to stronger demand for smart card readers for U.S. government programs. Lower sales in Europe were the result of variability in the timing of orders and regional programs requiring smart card readers. Higher sales in Asia were the result of increased sales of smart card interface chips compared with the 2007 period.

For the first nine months of 2008, sales of Secure Authentication products were \$15.8 million, down 8% from sales of \$17.1 million for the first nine months of 2007. The decrease in sales in the first nine months of 2008 compared with the prior year was primarily due to a significant reduction in sales of SCM s smart card reader products for U.S. government authentication programs in the first two quarters of 2008, mainly due to project and budget delays. During the first nine months of 2008, SCM has also experienced an ongoing shift in the

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U.S. government market away from external reader devices and towards interface chips that provide embedded reader technology in laptops and keyboards. SCM has sold high volumes of smart card interface chips for embedded readers to laptop and keyboard manufacturers in Asia that have somewhat offset the decrease in sales of its external reader devices in the U.S.; however, these chips have a lower average selling price than SCM s external reader devices.

SCM s Digital Media and Connectivity product line consists of digital media readers and related ASIC technology used to provide an interface for flash memory cards, primarily embedded in digital photography kiosks, where the readers are used to download and print digital photos. Two to three customers, historically, have accounted for approximately two-thirds of sales in this business segment. As a result, revenue in SCM s Digital Media and Connectivity product line can fluctuate significantly quarter to quarter due to variability in the size and timing of customer orders.

Sales of SCM s Digital Media and Connectivity products were \$0.5 million in the third quarter of 2008, down 65% from sales of \$1.5 million in the same period of 2007. For the first nine months of 2008, sales of Digital Media and Connectivity products were \$3.6 million, unchanged from sales of \$3.6 million for the first nine months of 2007. During the third quarter of 2008, digital media reader sales were well below recent quarterly levels due to unexpectedly light orders from a major customer.

### Gross Profit Margin

Gross profit margin for the third quarter of 2008 was \$2.9 million, or 46% of revenue, compared with \$3.4 million, or 45% of revenue in the third quarter of 2007.

Gross profit margin for SCM s Secure Authentication products was \$2.7 million, or 47% of revenue for the third quarter of 2008, compared with \$2.8 million, or 46% for the third quarter of 2007. Gross profit margin in the third quarter of 2008 reflects a more favorable mix of products sold compared with the same period of 2007 and ongoing product cost reductions.

Gross profit margin for SCM s Digital Media and Connectivity products was \$0.2 million, or 31% for the third quarter of 2008, down from \$0.6 million, or 41% for the third quarter of 2007. The decrease in gross profit margin in the third quarter of 2008 compared with the same period of 2007 was primarily due to lower revenue levels in the 2008 period.

For the first nine months of 2008, gross profit margin was \$8.4 million, or 43% of revenue, compared with \$8.5 million, or 41% of revenue for the first nine months of 2007. The improvement in gross profit margin in the first nine months of 2008 compared with the prior year primarily is due to a more favorable mix of higher margin products overall and product cost reductions in SCM s Secure Authentication business.

SCM expects there will be some variation in its gross profit from period to period, as its gross profit has been and will continue to be affected by a variety of factors, including, without limitation, competition, the volume of sales in any given quarter, product configuration and mix, the availability of new products, product enhancements, software and services, inventory write-downs and the cost and availability of components.

Research and Development

|                     |          | <b>Nine Months</b> |        |
|---------------------|----------|--------------------|--------|
| <b>Three Months</b> | <b>%</b> |                    | %      |
| Ended               | Change   | Ended              | Change |
| September 30,       |          | September 30,      |        |

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|                                   |    |      |    |      | Period      |      |       |    |       | Period      |
|-----------------------------------|----|------|----|------|-------------|------|-------|----|-------|-------------|
| (D-II ! 4I I I'4- I)              | 4  | 000  | ~  | 007  | to<br>David | 2    | 000   | ,  | 3007  | to<br>David |
| (Dollars in thousands; unaudited) | 2  | 2008 | 2  | 2007 | Period      | 20   | 008   |    | 2007  | Period      |
| Expenses                          | \$ | 980  | \$ | 815  | 20%         | \$ . | 3,058 | \$ | 2,327 | 31%         |
| Percentage of total revenues      |    | 15%  |    | 11%  |             |      | 16%   |    | 11%   |             |

Research and development expenses consist primarily of employee compensation and fees for the development of hardware and firmware products. SCM focuses the bulk of its research and development activities on the development of products for new and emerging market opportunities.

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Research and development expenses were \$1.0 million, or 15% of revenue in the third quarter of 2008, up 20% from \$0.8 million, which represented 11% of revenue in the third quarter of 2007. For the first nine months of 2008, research and development expenses were \$3.1 million, up 31% from \$2.3 million for the first nine months of 2007. Higher research and development expenses in the third quarter and first nine months of 2008 compared with the prior year are primarily due to the development of new contactless Secure Authentication products and increased development activity related to readers for the German e-health program.

SCM expects its research and development expenses to vary based on future project demands and on the markets it targets.

Selling and Marketing

|                                       | Three Months<br>Ended |                 | %<br>Change            | Nine M<br>End   |                 | %<br>Change            |
|---------------------------------------|-----------------------|-----------------|------------------------|-----------------|-----------------|------------------------|
| (Dollars in thousands; unaudited)     | Septem<br>2008        | ber 30,<br>2007 | Period<br>to<br>Period | Septem<br>2008  | ber 30,<br>2007 | Period<br>to<br>Period |
| Expenses Percentage of total revenues | \$ 2,280<br>36%       | \$ 1,625<br>21% | 40%                    | \$ 7,010<br>36% | \$ 4,802<br>23% | 46%                    |

Selling and marketing expenses consist primarily of employee compensation as well as tradeshow participation and other marketing costs. SCM focuses a significant proportion of its sales and marketing activities on new and emerging market opportunities, including e-health, contactless applications and the market business productivity solutions for small and medium-sized businesses.

Selling and marketing expenses were \$2.3 million, or 36% of revenue in the third quarter of 2008, up 40% from \$1.6 million, which represented 21% of revenue in the third quarter of 2007. For the first nine months of 2008, sales and marketing expenses were \$7.0 million, up 46% from \$4.8 million in the first nine months of 2007. Higher sales and marketing expenses in the third quarter and first nine months of 2008 compared with the prior year are primarily due to the hiring of new sales resources over the past several quarters in Asia, Europe and the Americas to enhance SCM s ability to address current and future business opportunities, as well as an increased level of travel expenses related to new business development activities. Also included in the first nine months of 2008 are approximately \$0.2 million in severance costs recorded in the second quarter of 2008.

General and Administrative

|                                       | Three M<br>End  |                 | %<br>Change<br>Period | Nine M<br>End   |                 | %<br>Change<br>Period |
|---------------------------------------|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
| (Dollars in thousands; unaudited)     | Septem 2008     | ber 30,<br>2007 | to<br>Period          | Septem<br>2008  | ber 30,<br>2007 | to<br>Period          |
| Expenses Percentage of total revenues | \$ 1,697<br>27% | \$ 1,374<br>18% | 24%                   | \$ 4,718<br>24% | \$ 5,653<br>27% | (17)%                 |

General and administrative expenses consist primarily of compensation expenses for employees performing administrative functions, and professional fees arising from legal, auditing and other consulting services.

General and administrative expenses were \$1.7 million, or 27% of revenue in the third quarter of 2008, up 24% from \$1.4 million, which represented 18% of revenue in the third quarter of 2007. Higher general and administrative expenses in the third quarter of 2008 primarily resulted from increased business development activities related to SCM s strategy to expand and diversify its customer base and market opportunities. For the first nine months of 2008, general and administrative expenses were \$4.7 million, down 17% from \$5.7 million in the first nine months of 2007. General and administrative expense in the first nine months of 2007 included \$1.4 million in severance and other costs associated with the resignation of SCM s former chief executive officer. General and administrative expenses in the first nine months of 2008 were also impacted by the devaluation of the dollar against foreign currencies, namely the Euro, as SCM pays the majority of these expenses in local currency but accounts for those expenses in dollars. If the trend in recent weeks continues and the dollar continues to strengthen in relation to foreign currencies, SCM expects this impact to be less pronounced in the fourth quarter of 2008.

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### Amortization of Intangibles

Amortization of intangibles was zero during the third quarter of 2008 and 2007. For the first nine months of 2008, amortization of intangibles was zero, compared with \$0.3 million during the first nine months of 2007.

Interest and Other Income (Expenses), net

Interest and other income (expenses), net consists of interest earned on invested cash and foreign currency gains or losses.

In the third quarter of 2008, interest income resulting from invested cash balances was \$0.2 million, compared with interest income of \$0.4 million for the third quarter of 2007. In the first nine months of 2008, interest income was \$0.6 million, compared with interest income of \$1.2 million in the first nine months of 2007. The reduction in interest income reflects reduced cash balances and the reduction in interest rates in 2008 compared to 2007.

Foreign currency losses were \$1.3 million in the third quarter of 2008 compared with \$0.1 million in the third quarter of 2007. Foreign currency losses were \$0.9 million in the first nine months of 2008 compared with \$0.2 million for the first nine months of 2007. SCM s foreign currency losses primarily result from the valuation of current assets and liabilities denominated in a currency other than the functional currency of the respective entity in the local financial statements. Accordingly, these foreign currency losses are predominantly non-cash items. Higher foreign exchange losses in the third quarter of 2008 are primarily the result of the weakening of the Euro versus the U.S. dollar, as measured at the end of the quarter. If the Euro remains weak relative to the U.S. dollar for the next several weeks, SCM expects that it will record further losses on foreign currency exchange in the fourth quarter of 2008.

#### Income Taxes

In the three and nine months ended September 30, 2008, SCM recorded a provision for income taxes of \$0.1 million and \$0.2 million, respectively, primarily for minimum taxation, which could not be offset with operating loss carryforwards and tax expenses in a foreign subsidiary with no loss carryforwards.

In the three and nine months ended September 30, 2007, SCM recorded a provision for income taxes of \$32,000 and \$0.1 million, respectively, primarily for minimum taxation, which could not be offset with operating loss carryforwards and tax expenses in a foreign subsidiary with no loss carryforwards.

### Discontinued Operations

On May 22, 2006, SCM completed the sale of substantially all the assets and some of the liabilities associated with its DTV solutions business to Kudelski S.A. Net revenue for the DTV solutions business in both the three and nine months ended September 30, 2008 was zero. Net revenue for the DTV solutions business in the three and nine months ended September 30, 2007 was zero and \$0.5 million, respectively. Operating gain for the DTV solutions business in the three and nine months ended September 30, 2008 was \$32,000 and \$26,000, respectively. Operating loss for the DTV solutions business for the three and nine months ended September 30, 2007 was \$45,000 and \$33,000, respectively.

In May 2007, SCM received a final payment of \$1.6 million from Kudelski related to the sale of its DTV solutions business that resulted in a \$1.5 million gain on sale of discontinued operations in the first quarter of 2007 (See Note 3 to Condensed Consolidated Financial Statements for the period ended September 30, 2008). During the three and nine months ended September 30, 2007, net gain on the disposal of discontinued operations was approximately \$16,000 and \$1.6 million, respectively.

During 2003, SCM completed two transactions to sell its retail Digital Media and Video business. On July 25, 2003, SCM completed the sale of its digital video business to Pinnacle Systems and on August 1, 2003, SCM completed the sale of its retail digital media reader business to Zio Corporation. Net revenue for the retail Digital Media and Video business was zero in each of the three and nine months ended September 30, 2008 and 2007. Operating loss for the retail Digital Media and Video business in the three and nine months ended September 30,

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2008 was \$0.1 million and \$0.2 million, respectively. Operating loss for the retail Digital Media and Video business was \$0.1 million and \$0.2 million in the three and nine months ended September 30, 2007, respectively.

In April 2008, SCM entered into an agreement to terminate its lease agreement for premises leased in the UK, which resulted in approximately \$0.4 million in gain on sale of discontinued operations. During the three and nine months ended September 30, 2008, the total net gain on the disposal of discontinued operations was approximately \$44,000 and \$0.6 million, respectively.

# Comparison of Fiscal Years Ended December 31, 2007, 2006 and 2005

The following table sets forth SCM s statements of operations as a percentage of net revenue for the periods indicated:

|   | Years En | ded Decembe         | er 31,  |
|---|----------|---------------------|---------|
|   | 2007     | 2006                | 2005    |
|   | (1       | U <b>naudited</b> ) |         |
| Net revenue   | 100.0%   | 100.0%              | 100.0%  |
| Cost of revenue   | 58.4     | 64.7                | 61.2    |
| Gross profit  | 41.6     | 35.3                | 38.8    |
| Operating expenses:   |          |                     |         |
| Research and development  | 10.3     | 11.2                | 14.6    |
| Selling and marketing   | 21.7     | 22.3                | 25.2    |
| General and administrative  | 23.4     | 22.5                | 32.9    |
| Amortization of intangibles   | 0.9      | 2.0                 | 2.4     |
| Impairment of goodwill and intangibles                              |          |                     |         |
| Restructuring and other charges (credits)                           | (0.0)    | 3.3                 | 1.1     |
| Total operating expenses  | 56.3     | 61.3                | 76.3    |
| Loss from operations  | (14.7)   | (26.0)              | (37.5)  |
| Interest income   | 5.4      | 4.0                 | 2.7     |
| Foreign currency gains (losses) and other income (expense)          | (1.1)    | (0.7)               | 6.2     |
| Loss from continuing operations before income taxes                 | (10.4)   | (22.7)              | (28.7)  |
| Provision for income taxes  | (0.4)    | (0.2)               | (0.5)   |
| Loss from continuing operations                                     | (10.8)   | (22.9)              | (29.2)  |
| Gain (loss) from discontinued operations, net of income taxes       | (0.7)    | 10.4                | (7.5)   |
| Gain (loss) on sale of discontinued operations, net of income taxes | 5.2      | 15.5                | (7.8)   |
| Net income (loss)   | (6.3)%   | 3.1%                | (44.5)% |
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Summary information by product segment for the fiscal years ended December 31, 2007, 2006 and 2005 is as follows (in thousands):

|   | Fiscal       | %<br>Change<br>2006<br>to | Fiscal       | %<br>Change<br>2005<br>to | Fiscal       |
|---|--------------|---------------------------|--------------|---------------------------|--------------|
| (Dollars in thousands; percentages unaudited) | 2007         | 2007                      | 2006         | 2006                      | 2005         |
| Secure Authentication                         |              |                           |              |                           |              |
| Revenues                                      | \$<br>24,427 | 3%                        | \$<br>23,745 | 36%                       | \$<br>17,415 |
| % of total revenues                           | 80%          |                           | 71%          |                           | 62%          |
| Gross profit                                  | 10,472       |                           | 9,725        |                           | 6,120        |
| Gross profit %                                | 43%          |                           | 41%          |                           | 35%          |
| Digital Media and Connectivity                |              |                           |              |                           |              |
| Revenues                                      | \$<br>6,008  | (39)%                     | \$<br>9,868  | (6)%                      | \$<br>10,521 |
| % of total revenues                           | 20%          |                           | 29%          |                           | 38%          |
| Gross profit                                  | 2,182        |                           | 2,132        |                           | 4,710        |
| Gross profit %                                | 36%          |                           | 22%          |                           | 45%          |
| Total   |              |                           |              |                           |              |
| Revenues                                      | \$<br>30,435 | (9)%                      | \$<br>33,613 | 20%                       | \$<br>27,936 |
| Gross profit                                  | 12,654       |                           | 11,857       |                           | 10,830       |
| Gross profit %                                | 42%          |                           | 35%          |                           | 39%          |

Fiscal Year 2007 Revenue Compared with Fiscal Year 2006 Revenue

Revenue for the year ended December 31, 2007 was \$30.4 million, a decrease of 9% from \$33.6 million in 2006. This decrease was due primarily to a 39% decline in sales of Digital Media and Connectivity products, primarily due to the loss of a major customer at the beginning of 2007, offset in part by a 3% increase in sales of Secure Authentication products. Sales of PCS Security products accounted for 80% of total revenue in 2007 and sales of Digital Media and Connectivity products accounted for 20% of revenue.

Secure Authentication product revenue was \$24.4 million in 2007, an increase of 3% from \$23.7 million in 2006. In 2007, the composition of sales of SCM s Secure Authentication products remained very similar to the prior year, except that within Europe, SCM had less revenue from the various government and other security programs that comprise the majority of its European sales, while SCM s CHIPDRIVE products contributed a more significant amount of revenue. Sales of readers for U.S. government projects to comply with Homeland Security Presidential Directive-12 and other federal mandates comprised the largest percentage of total Secure Authentication sales; followed by sales of readers for electronic identification and other programs in Europe; sales of readers for enterprise security programs in Asia; and sales of CHIPDRIVE software and readers.

Revenue from SCM s Digital Media and Connectivity product line was \$6.0 million in 2007, a decrease of 39% from \$9.9 million in 2006. The revenue decrease in 2007 was primarily due to the loss of a major customer at the beginning of the year. Sales to another major customer increased significantly in the second half of the year; however, this was not sufficient to offset the decrease in sales in the first half of the year.

Fiscal Year 2006 Revenue Compared with Fiscal Year 2005 Revenue

Revenue for the year ended December 31, 2006 was \$33.6 million, an increase of 20% from \$27.9 million in 2005. This increase was driven by higher demand for Secure Authentication products, offset by a slight decrease in sales of Digital Media and Connectivity products. Sales of Secure Authentication products accounted for 71% and sales of Digital Media and Connectivity products accounted for 29% of total revenue in 2006.

Sales of Secure Authentication products increased 36% to \$23.7 million in 2006, compared with \$17.4 million in 2005. In 2006, higher revenue levels were primarily the result of higher sales of smart card readers in the United States for U.S. government security projects as well as growth in demand for SCM s products in Europe primarily related to e-passport projects.

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Revenue from SCM s Digital Media and Connectivity product line decreased 6% from \$10.5 million in 2005 to \$9.9 million in 2006. The revenue decrease in 2006 was primarily due to a reduction in the price SCM was able to charge the primary customer for one of its digital media reader products, as the customer had decided they did not need the advanced functionality provided by components SCM previously had used in the readers. SCM therefore began to use simpler and less expensive components and thus the price of the product was lowered.

### Gross Profit

Gross profit for 2007 was \$12.7 million, or 42% of revenue. During 2007, gross profit was impacted by a favorable mix of products sold, better inventory management and product cost reductions, particularly in the Secure Authentication business. Offsetting these positive factors were low sales levels of Digital Media and Connectivity products in the first half of the year and low sales levels of Secure Authentication products in the second quarter of 2007 as well as continued pricing pressure over the last several quarters. By product segment, gross profit for Secure Authentication products was 43% and gross profit for Digital Media and Connectivity products was 36% in 2007.

Gross profit for 2006 was \$11.9 million, or 35% of revenue. During 2006, gross profit for Secure Authentication products was impacted by increased pricing pressure, offset by the effect of a more favorable product mix as SCM increased the number of contactless readers sold, particularly for e-passport applications. During the fourth quarter of 2006, SCM experienced an increase in gross profit in the Secure Authentication business primarily due to better inventory management and cost reduction programs established earlier in the year. In SCM s Digital Media and Connectivity business, gross profit was impacted by pricing pressure, as well as by an increasing proportion of lower margin products sold.

Gross profit for 2005 was \$10.8 million, or 39% of revenue. 2005 gross profit was negatively impacted by inventory write-downs of approximately \$1.3 million in the Secure Authentication segment, severance costs for manufacturing personnel in SCM s Singapore facility of \$0.5 million, as well as by pricing pressure, mix of products sold and tooling costs.

SCM s gross profit has been, and will continue to be, affected by a variety of factors, including competition, the volume of sales in any given quarter, product configuration and mix, the availability of new products, product enhancements, software and services, inventory write-downs and the cost and availability of components. Accordingly, gross profit percentages are expected to continue to fluctuate from period to period.

#### Research and Development

|   | Fiscal          | %<br>Change     | Fiscal          | %<br>Change<br>2005 | Fiscal          |
|---|-----------------|-----------------|-----------------|---------------------|-----------------|
| (Dollars in thousands; percentages unaudited) | 2007            | 2006 to<br>2007 | 2006            | to<br>2006          | 2005            |
| Expenses Percentage of revenue                | \$ 3,123<br>10% | (17)%           | \$ 3,767<br>11% | (8)%                | \$ 4,081<br>15% |

Research and development expenses consist primarily of employee compensation and fees for the development of prototype products. Research and development costs are primarily related to hardware and firmware development.

SCM focuses the bulk of its research and development activities on the development of products for new and emerging market opportunities. In 2007 and 2006, SCM focused primarily on the development of smart card reader technology for the German e-healthcard program, electronic ID applications and the global e-passport market. Research and development expenses were \$3.1 million in 2007, or 10% of revenue, compared with \$3.8 million in 2006, or 11% of revenue, a decrease of 17%. This decrease was primarily due to a lower level of external resources used.

Research and development expenses in 2006 decreased 8% from \$4.1 million in 2005, or 15% of revenue, primarily as a result of lower level of external resources used.

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Selling and Marketing

|   | Fiscal          | %<br>Change     | Fiscal          | %<br>Change<br>2005 | Fiscal          |
|---|-----------------|-----------------|-----------------|---------------------|-----------------|
| (Dollars in thousands; percentages unaudited) | 2007            | 2006 to<br>2007 | 2006            | to<br>2006          | 2005            |
| Expenses Percentage of revenue (unaudited)    | \$ 6,603<br>22% | (12)%           | \$ 7,498<br>22% | 7%                  | \$ 7,040<br>25% |

Selling and marketing expenses consist primarily of employee compensation as well as tradeshow participation and other marketing costs. SCM focuses a significant proportion of its sales and marketing activities on new and emerging market opportunities. In 2007 and 2006, these opportunities included electronic ID applications, the early stages of the e-healthcard program in Germany and e-passport. Selling and marketing expenses were \$6.6 million in 2007, or 22% of revenue, compared with \$7.5 million in 2006, or 22% of revenue, a decrease of 12%. The decrease was primarily due to a reduction in sales personnel and activities as a result of restructuring activities at the end of 2006.

In 2006, sales and marketing expenses increased 7% from \$7.0 million in 2005, which represented 25% of revenue. The increase primarily consisted of \$0.3 million in severance costs related to the consolidation and closure of facilities in the third quarter of 2006, as part of SCM s efforts to lower expenses.

General and Administrative

|   |          | %           |          |              |          |  |
|---|----------|-------------|----------|--------------|----------|--|
|   | Fiscal   | Change 2006 | Fiscal   | Change       | Fiscal   |  |
| (Dollars in thousands; percentages unaudited) | 2007     | to<br>2007  | 2006     | 2005 to 2006 | 2005     |  |
| (Donars in thousands, percentages unaudited)  | 2007     | 2007        | 2000     | 2000         | 2003     |  |
| Expenses                                      | \$ 7,132 | (6)%        | \$ 7,548 | (18)%        | \$ 9,198 |  |
| Percentage of revenue                         | 23%      |             | 22%      |              | 33%      |  |

General and administrative expenses consist primarily of compensation expenses for employees performing administrative functions, and professional fees arising from legal, auditing and other consulting services.

In 2007, general and administrative expenses were \$7.1 million, or 23% of revenue, compared with \$7.5 million, or 22% of revenue in 2006, a decrease of 6%. The decrease primarily was due to the consolidation and transfer of SCM s corporate finance and compliance functions from the U.S. to Germany and the completion of the transfer of local finance functions from Singapore and the U.S. to Germany at the end of 2006, offset in part by the payment of \$1.4 million in severance and other costs related to SCM s former CEO in the second quarter of 2007.

General and administrative expenses in 2006 decreased 18% from \$9.2 million in 2005, which represented 33% of revenue. This reduction primarily related to the consolidation and transfer of SCM s corporate finance and compliance functions from the U.S. to Germany and the transfer of local finance functions from Singapore and the U.S. to Germany, which resulted in a more streamlined and efficient audit process, a decrease in the number of personnel required to prepare SCM s financial statements and a reduction in expenditures for third party professional fees. The

majority of the decrease occurred in the fourth quarter of 2006, which also resulted in a more favorable comparison for the year as a whole.

Amortization of Intangibles

Amortization of intangible assets was \$0.3 million in 2007, \$0.7 million in 2006 and \$0.7 million in 2005. The decrease in amortization amounts in 2007 compared with previous periods reflects the completion of amortization of intangible assets in the second quarter of 2007. No further amounts remain to be amortized in future periods as the intangible assets have been fully amortized.

Restructuring and Other Charges (Credits)

During 2006, SCM recorded restructuring and other charges of \$1.4 million, primarily related to severance costs for general and administrative personnel that were affected by SCM s decision to relocate corporate finance and compliance functions from the U.S. to Germany and local finance functions from the U.S. and Singapore to Germany, as well as the outsourcing of manufacturing operations from SCM s Singapore facility to contract

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manufacturers. Severance costs for manufacturing personnel of approximately \$0.3 million have been recorded in cost of revenue (See Note 8 to the Consolidated Financial Statements for the period ended December 31, 2007).

During 2005, SCM incurred restructuring and other charges of \$0.8 million, which included \$0.2 million of severance costs related to a reduction in force of non-manufacturing personnel at SCM s Singapore facility, resulting from the decision to outsource manufacturing operations to contract manufacturers. Severance costs for manufacturing personnel of \$0.5 million were recorded in cost of revenue (See Note 8 to the Consolidated Financial Statements for the period ended December 31, 2007). Restructuring and other charges in 2005 also included \$0.1 million primarily related to changes in estimates for European tax related matters.

#### Interest Income

Interest income consists of interest earned on invested cash. Interest income resulting from cash balances was \$1.6 million in 2007, \$1.4 million in 2006 and \$0.7 million in 2005. Higher interest income in 2007 compared with 2006 resulted primarily from higher interest rates in 2007. Higher interest income in 2006 compared with 2005 resulted from higher interest rates and a greater amount of cash invested. The 2005 period includes a cumulative adjustment to interest income taken in the second quarter for the correction of an error in accounting for the amortization of premiums and discounts on investments. The correction of the error resulted in a reduction of interest income in the second quarter and the year of 2005 of approximately \$0.3 million.

### Foreign Currency Gains and Losses and Other Income and Expenses

SCM recorded foreign currency exchange losses and other expense of \$0.3 million in 2007 and \$0.2 million in 2006, and recorded foreign currency exchange gains and other income of \$1.7 million in 2005. Changes in currency valuation in all periods presented were primarily a result of exchange rate movements between the U.S. dollar and the Euro.

During 2007, foreign currency losses were \$0.3 million, due primarily to the devaluation of the U.S. dollar. No other income was recorded. During 2006, foreign currency losses were \$0.3 million, due primarily to the devaluation of the U.S. dollar. Other income was \$0.1 million. During 2005, foreign currency gains were \$1.6 million, due primarily to the revaluation of dollar holdings in an entity where the Euro is the functional currency. Other income was \$0.1 million, primarily attributable to the settlement of transactional tax issues in Europe.

#### Income Taxes

In 2007, 2006 and 2005, SCM recorded provisions for income taxes of \$0.1 million, \$0.1 million and \$0.2 million, respectively, primarily resulting from minimum taxation and taxes payable in foreign jurisdictions that are not offset by operating loss carryforwards.

### **Discontinued Operations**

On May 22, 2006, SCM completed the sale of substantially all the assets and some of the liabilities associated with its DTV solutions business to Kudelski S.A. Revenue for the DTV solutions business was \$0.5 million, \$13.5 million and \$20.8 million in 2007, 2006 and 2005, respectively. Operating gain (loss) for the DTV solutions business was \$0.1 million, \$(1.3) million and \$(1.9) million in 2007, 2006 and 2005, respectively. Net gain (loss) for the DTV solutions business in 2007, 2006 and 2005 was \$0.1 million, \$3.0 million, and \$(1.6) million, respectively.

During 2003, SCM completed two transactions to sell its retail Digital Media and Video business. On July 25, 2003, SCM completed the sale of its digital video business to Pinnacle Systems and on August 1, 2003, SCM completed the

sale of its retail digital media reader business to Zio Corporation.

SCM recorded no revenue for the retail Digital Media and Video business in 2007, 2006 or 2005. Operating loss for the retail Digital Media and Video business for the same periods was \$0.3 million, \$0.2 million and \$0.3 million, respectively. Net gain (loss) for the retail Digital Media and Video business for 2007, 2006 and 2005 was \$(0.3) million, \$0.5 million and \$(0.5) million, respectively.

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During 2007, SCM recorded a net gain on disposal of discontinued operations of \$1.6 million, primarily related to the final payment received for the sale of the assets of the DTV solutions business. During 2006, SCM recorded a net gain on disposal of discontinued operations of \$5.2 million, primarily related to the sale of the assets of the DTV solutions business. During 2005, SCM s net loss on disposal of discontinued operations was \$2.2 million, of which the majority related to the settlement of litigation with DVD Cre8, Inc. and related legal costs.

### **Liquidity and Capital Resources**

As of September 30, 2008, SCM s working capital, which it has defined as current assets less current liabilities, was \$27.8 million, compared to \$34.0 million as of December 31, 2007, a decrease of approximately \$6.2 million. The reduction in working capital for the first nine months of 2008 primarily reflects a reduction of cash and cash equivalents and short-term investments of \$7.4 million and a combined decrease in accounts receivable, inventories and other current assets of \$0.8 million. The reduction in other current assets was partly offset by a \$2.0 million decrease in current liabilities.

Working capital at December 31, 2007 of \$34.0 million increased by approximately \$2.0 million from \$32.0 million at December 31, 2006. Current assets decreased by \$2.6 million, resulting from a reduction in cash, cash equivalents and short-term investments of \$4.5 million and a reduction of other current assets of \$1.0 million, which was only partly offset by increases in accounts receivable of \$2.1 million and in inventories of \$0.8 million. Current liabilities decreased by \$4.7 million, resulting from a reduction in accounts payable of \$1.5 million, a reduction in accruals of \$1.6 million and a decrease in income taxes payable by \$1.6 million.

Cash and cash equivalents and short-term investments were \$25.0 million as of September 30, 2008, a decrease of approximately \$7.4 million compared to \$32.4 million as of December 31, 2007. Short-term investments were zero at September 30, 2008, compared to \$13.8 million at December 31, 2007. The reduction in short-term investments is the result of SCM s decision in late 2007 to move liquidity resources into more highly liquid debt investments (money market fund deposits, commercial paper and treasury bills) with maturities of three months or less at the date of acquisition.

The following summarizes SCM s cash flows for the nine months ended September 30, 2008:

| (In thousands; unaudited)                                    | Sept | onths Ended<br>ember 30,<br>2008 |
|--|------|----------------------------------|
| Operating cash used in continuing operations                 | \$   | (6,555)                          |
| Operating cash used in discontinued operations               |      | (350)                            |
| Investing cash provided                                      |      | 13,339                           |
| Financing cash flow  |      | 18                               |
| Effect of exchange rate changes on cash and cash equivalents |      | (32)                             |
| Increase in cash and cash equivalents                        |      | 6,420                            |
| Cash and cash equivalents at beginning of period             |      | 18,600                           |
| Cash and cash equivalents at end of period                   | \$   | 25,020                           |

During the first nine months of 2008, cash used in operating activities was \$6.9 million. This use of cash consisted of a net loss of approximately \$6.0 million, the use of approximately \$0.2 million from net changes in operating assets and liabilities and the use of approximately \$1.2 million from the net changes in the assets and liabilities from discontinued operations. This effect was partially offset by positive cash flow adjustments for depreciation, amortization and stock compensation totaling \$0.5 million.

In 2007, cash and cash equivalents decreased by \$13.5 million, primarily due to cash used for additional purchases of short-term investments. While operating activities used \$5.4 million and investing activities used \$9.3 million, financing activities resulted in a positive cash flow of \$0.1 million and the effect of exchange rates on cash and cash equivalents was \$1.1 million.

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Cash used in continuing operations of \$6.0 million in 2007 was primarily due to a net loss before discontinued operations, depreciation and amortization and stock-based compensation expenses of \$2.0 million. The remaining \$4.0 million cash used in continuing operations resulted mainly from the net effect of changes in working capital. Cash provided in operating activities from discontinued operations was \$0.5 million and consisted primarily of the final payment received for the sale of the assets of the DTV solutions business of \$1.6 million, partly offset by payments for accounts payables and accruals related to discontinued operations.

Cash used in investing activities from continuing operations of \$9.3 million in 2007 resulted primarily from the purchases of short-term investments of \$28.7 million, partially offset by maturities of \$19.6 million. The remaining \$0.2 million was used for capital expenditures.

Cash provided by financing activities resulted from the issuance of common stock of \$0.1 million related to SCM s employee stock purchase and stock option programs. At December 31, 2007, SCM s outstanding stock options as a percentage of outstanding shares was 12%, compared to 11% at December 31, 2006.

Significant commitments that will require the use of cash in future periods include obligations under operating leases, inventory purchase commitments and other contractual agreements. Gross committed lease obligations were approximately \$4.6 million at September 30, 2008. As of September 30, 2008, inventory and other purchase commitments due within one year were approximately \$10.1 million and additional inventory and other purchase commitments due within two years were approximately \$2.6 million.

SCM currently expects that its current capital resources and available borrowings should be sufficient to meet its operating and capital requirements through at least the end of 2009. SCM may, however, seek additional debt or equity financing prior to that time. There can be no assurance that additional capital will be available to SCM on favorable terms or at all. The sale of additional debt or equity securities may cause dilution to existing stockholders.

Cash provided from investing activities of \$13.3 million for the nine months ended September 30, 2008 was primarily from the maturity of short-term investments, which was partly offset by capital expenditures of \$0.5 million.

## **Off-Balance Sheet Arrangements**

SCM has not entered into off-balance sheet arrangements, or issued guarantees to third parties.

### **Contractual Obligations**

The following summarizes expected cash requirements for contractual obligations as of December 31, 2007:

| (In thousands)       | Less<br>Than<br>Total 1 Year |    |       | 1-3 Years<br>(Unaudited) |       | 3-5 Years<br>(Unaudited) |     | More<br>Than<br>5 Years |     |
|----------------------|------------------------------|----|-------|--------------------------|-------|--------------------------|-----|-------------------------|-----|
| Operating leases     | \$ 5,187                     | \$ | 1,870 | \$                       | 1,820 | \$                       | 633 | \$                      | 864 |
| Purchase commitments | 3,802                        |    | 3,802 |                          |       |                          |     |                         |     |
| Total Obligations    | \$ 8,989                     | \$ | 5,672 | \$                       | 1,820 | \$                       | 633 | \$                      | 864 |

The long-term income taxes payable of \$0.2 million accounted for under FIN 48 are not included in the table above. SCM is unable to reliably estimate the timing of future payments related to uncertain tax positions.

SCM leases its facilities, certain equipment, and automobiles under noncancelable operating lease agreements. Those lease agreements existing as of September 30, 2008, expire at various dates during the next five years.

Purchases for inventories are highly dependent upon forecasts of customer demand. Due to the uncertainty in demand from its customers, SCM may have to change, reschedule, or cancel purchases or purchase orders from its suppliers. These changes may lead to vendor cancellation charges on these purchases or contractual commitments. SCM enters into a number of agreements for the sourcing of supplies and materials including some arrangements with minimum purchase commitments. As of September 30, 2008, total purchase and contractual commitments due within one year were approximately \$10.1 million, and additional purchase and contractual commitments due within two years were approximately \$2.6 million.

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## Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There have been no changes in, and SCM has had no disagreements with its accountants with respect to, its accounting and financial disclosure.

### Quantitative and Qualitative Disclosures About Market Risk

### Foreign Currencies

SCM transacts business in various foreign currencies and accordingly, it is subject to exposure from adverse movements in foreign currency exchange rates. This exposure is primarily related to local currency denominated sales and operating expenses in Europe, India and Japan, where SCM conducts business in both local currencies and U.S. dollars. SCM assesses the need to utilize financial instruments to hedge foreign currency exposure on an ongoing basis.

SCM s foreign currency exchange gains and losses are primarily the result of the revaluation of intercompany receivables/payables (denominated in U.S. dollars) and trade receivables (denominated in a currency other than the functional currency) to the functional currency of the subsidiary. SCM has performed a sensitivity analysis as of December 31, 2007 and 2006 using a modeling technique which evaluated the hypothetical impact of a 10% movement in the value of the U.S. dollar compared to the functional currency of the subsidiary, with all other variables held constant, to determine the incremental transaction gains or losses that would have been incurred. The foreign exchange rates used were based on market rates in effect at December 31, 2007 and 2006. The results of this hypothetical sensitivity analysis indicated that a hypothetical 10% movement in foreign currency exchange rates would result in increased foreign currency gains or losses of \$0.9 million and \$1.1 million for 2007 and 2006, respectively.

#### Fixed Income Investments

SCM does not use derivative financial instruments in its investment portfolio. SCM does, however, limit its exposure to interest rate and credit risk by establishing and strictly monitoring clear policies and guidelines for its fixed income portfolios. At the present time, the maximum duration of any investment in SCM s portfolio is limited to less than one year. The guidelines also establish credit quality standards, limits on exposure to one issue or issuer, as well as to the type of instrument. Due to the limited duration and credit risk criteria SCM has established, its exposure to market and credit risk is not expected to be material.

At December 31, 2007, SCM had \$18.6 million in cash and cash equivalents and \$13.8 million in short-term investments. Based on its cash and cash equivalents and short-term investments as of December 31, 2007, a hypothetical 10% change in interest rates along the entire interest rate yield curve would not be expected to materially affect the fair value of SCM s financial instruments that are exposed to changes in interest rates.

At December 31, 2006, SCM had \$32.1 million in cash and cash equivalents and \$4.8 million in short-term investments. Based on its cash and cash equivalents and short-term investments as of December 31, 2006, a hypothetical 10% change in interest rates along the entire interest rate yield curve would not materially affect the fair value of SCM s financial instruments that are exposed to changes in interest rates.

There has been no significant change in SCM s exposure to market risk during the nine months ended September 30, 2008.

### INFORMATION ABOUT HIRSCH ELECTRONICS

#### Overview

Hirsch Electronics Corporation, a privately-held business entity, was incorporated in the state of California in 1981 to pursue opportunities for a high security, digital keypad. Hirsch s business later grew to include full-featured electronic access control systems, and then a wide range of products and professional services including enterprise-class security management systems with integrated access control, intrusion detection, badging and video features. Hirsch currently competes primarily in the security management system/physical access control market. It designs, engineers, manufactures and markets software and hardware. It also offers professional services. Additionally, it buys and resells various security products, computers, peripherals and accessories used in a security system.

Hirsch sells its products through the dealer/systems integrator distribution channel. Hirsch products are installed in dozens of countries. The majority of installations are located in the United States, and the next most significant regions are Europe and Asia. Hirsch products are installed in every major industry segment, with the highest number of Hirsch installations occurring in market segments requiring a higher-than-average level of security effectiveness, such as government, critical infrastructure, banking, healthcare, education, retail, data centers, manufacturing operations, refineries and transportation. Hirsch believes it redefined physical access control with the invention of the scrambling keypad more than twenty-five years ago. Continual innovations earned Hirsch numerous industry awards.

## **Principal Products or Services and their Markets**

Hirsch designs and manufactures commercial security systems for worldwide markets. Hirsch systems are used to manage the security operation within an organization and to perform identity authentication, access control, alarm monitoring, video surveillance and recording, and employee identification card production. Hirsch s solutions help customers to enforce policies, to mitigate risk and liability, to prevent incidents, to ensure regulatory compliance, and to safeguard employees, information and assets.

Hirsch s brands, products and categories:

Controllers: the DIGI\*TRAC family of high security controllers;

*Software:* the Velocity Security Management System and numerous customer-specific middleware and software applications;

*Readers, keypads, biometrics:* includes ScramblePad family of high security keypad and keypad+reader devices (ScramblePad, ScrambleProx, ScrambleSmartProx), Verification Station and others;

Smart cards, proximity cards: includes cards, fobs and other credential-carrying tokens;

*Identity Management:* includes identity and credential management system software, card management software, smart cards, biometric devices, photo badges, printers and middleware to enable interoperability links to outside watch lists and other database services;

Video, CCTV: includes cameras, DVR, NVR and video management software; and

Accessories: includes products such as scanners, power-over-Ethernet (PoE) injectors and fiber optic transceivers.

The Hirsch Professional Services Group employs a team of IT professionals with expertise in .*NET*, .*HTML*, Java, C#, Visual Basic, databases, networking and other technologies to design, develop and deliver a variety of customized solutions. The Professional Services Group services and solutions are:

planning and deployment;

migrations and upgrades;

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middleware and programs to enable interoperability with other applications, databases and systems such as HR system, directory services (PC/network log-on), provisioning, command & control, central station, parking, elevators, HVAC, lighting, other devices and, other databases;

redundant and fault-tolerant configurations;

specialized configurations for the mega-enterprise;

web browser-based solutions;

compliance-related features and reports; and

customized functionality in any Hirsch offering, most typically access control and identity management.

Hirsch also offers training classes to its end-user customers and dealers.

Where appropriate or necessary, Hirsch utilizes strategic partnerships to enhance its product offering. For instance, it integrates its products with partners offerings in the areas of identity management systems and card management systems to deliver an end-to-end solution for personal identity verification card issuance.

The major segments in which Hirsch participates are forecasted to grow, and the industry trends are aligned to benefit Hirsch.

Increased demand and revenue growth in the security market are being driven by several factors and trends including the following:

some government regulations mandate, or indirectly increase demand for, new security product purchases. Many employees are, or will soon be, required to use new identification and access cards—smart cards, such as Personal Identity Verification (PIV) cards, Transportation Worker Identification Credential (TWIC) cards, First Responder Authentication Credential (FRAC) cards, or Aviation Credential Interoperable Solution (ACIS) cards. These new card types must be read by new readers and sometimes new complete access control systems. Regulations such as the Health Insurance Portability and Accountability Act (HIPAA) and Sarbanes-Oxley may also spur security product purchases as organizations lock down access to information systems and record storage rooms;

the U.S. federal government is providing substantial grant money for certain identity management and security management solutions to be utilized for both public and private enterprise. Program examples include the Homeland Security Grant Program (HSGP), Port Security Grant Program, Transit Security Grant Program, and Freight Rail Security Grant Program;

the IT department is increasingly involved in evaluating security system purchases, and IT buyers tend to demand IP-enabled, scalable, open and interoperable solutions for which Hirsch has a substantial offering;

newer technologies such as IP-enabled products, smart cards and digital identities are gaining significant traction and becoming more acceptable to the mass market rather than only early adopters;

savvy organizations are increasingly demanding solutions that deliver trust and higher security, and Hirsch believes it is a leader in the high-security space and for enabling trust via digital identities, certificates, public

key infrastructure (PKI) and encryption;

executives and managers in the market are increasingly recognizing that effective security can align with and support the organization s overall goals through regulatory compliance, risk reduction and liability mitigation;

there exists a continuing, if not increasing, fear of infringement, ranging from identity theft to attack by a disgruntled worker or terrorist; and

many installed security management systems are getting old or are proving incapable of providing the scalability or features needed, which leads to replacement.

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#### **Distribution Methods**

Hirsch sells the majority of its products through Hirsch-authorized dealers (also known as integrators, value added resellers, installers, and partners) who in turn resell and install the products. Hirsch dealers sign agreements with Hirsch and are trained by Hirsch personnel. The Hirsch Professional Services Group sells both through Hirsch-authorized dealers and also directly to customer and dealers, when appropriate.

Hirsch authorized dealers are supported by approximately ten Hirsch regional managers (RMs) located across the U.S.; the Hirsch EMEA regional office, which supports Europe; the Middle East and Africa and some West Asia and South Asia partners; the Hirsch Asia Pacific office; and approximately ten customer service personnel in Santa Ana. The Hirsch Government Programs Group focuses on marketing efforts aimed at top-level contacts at federal agencies. Hirsch sells direct to a very small number of sensitive federal government customers. Hirsch also sells through an IT electronics distributor to a very small number of federal government customers.

## **Status of Any Publicly Announced New Product or Service**

Hirsch s Identity and Access Management System is a suite of integrated hardware and software products that allow customers to perform the following tasks:

Issue smart cards: collect biometrics, link to background check services, obtain a certificate from the Certificate Authority (CA), and encode and print smart cards. Specialized workflow software guides the user through identity management best practices;

Register/enroll smart cards in the physical security system: Bring the new smart card s information into the access control system, convert the access privileges from the old card to new, and deactivate the old card;

*Use smart cards:* Numerous Hirsch smart card readers are available including the RUU Verification Station to validate the card, PIN code and/or fingerprint before granting entry; and

Check for revocation of the card s certificate: A service/applet for Velocity Security Management System periodically checks the validity of the user s certificate against the Online Certificate Status Protocol (OCSP) or Certificate Revocation List (CRL) using Public Key Infrastructure (PKI). The Velocity service then deactivates user access privileges if appropriate.

Hirsch s Identity and Access Management System was developed primarily to help U.S. federal government sites meet the mandates set forth in Federal Information Processing Standard (FIPS) 201, which relates to personal identity verification cards. This suite also can be used in private industry. Elements of the suite are installed and operational at several Hirsch government customers.

## Competitive Business Conditions, Competitive Position, and Methods of Competition

The security management system market is highly competitive, rapidly evolving and fragmented. It is subject to changing and evolving technology, shifting customer needs and frequent introduction of new products. Additional competitors likely will continue to enter the market and become significant long-term competitors and, as a result, competition is likely to increase. Little to no data exists to reliably quantify market size or competitive market shares.

Hirsch competes primarily in the commercial (*i.e.*, non-residential) portion of the physical access control segment of the security industry. The Physical Access Control product categories are:

integrated security management systems, which typically bundle access control, badging/card production, alarm monitoring and some video features into a single package;

access control software;

access controllers; and

keypads, readers and cards including biometrics and smart cards.

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Hirsch s secondary competitive product categories are:
       video/ CCTV:
       intrusion detection (also known as burglar alarm) systems;
      command & control systems;
       identification card production products;
       Identity management systems (IDMS) and digital identity-capable products;
       Card management systems (CMS); and
      building automation systems.
Hirsch s products and services can be termed enterprise class, meaning that they can be scaled to secure very large
enterprises, such as those with hundreds of buildings and thousands of doors. There are few access control
manufacturers that can effectively compete in this large-installations market space. Hirsch believes its primary
competitors in its large installations business are:
      AMAG (owned by G4Tec);
      GE Security;
      Honeywell;
      Lenel (owned by United Technologies); and
       Software House (owned by Tyco).
Additional competitors to Hirsch s access control system business include:
       Apollo Security Sales, Inc.;
       Brivo;
      Continental Access (owned by NAPCO Security Systems, Inc.);
      DSX:
      HID (owned by Assa Abloy);
       Johnson Controls:
       Keri Systems, Inc.;
       MDI. Inc.:
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Paxton;

PCSC; and

S2 Security Corporation.

Hirsch s competition ranges from security divisions of large, global conglomerates to small companies and start-ups. Start-up companies are particularly prevalent in the biometrics and video segments.

Hirsch believes that no one competitor is dominant in the industry. Certain competitors have substantially greater financial, engineering, manufacturing, sales, marketing, channel and partner resources than Hirsch.

Hirsch sometimes competes with third parties that are also Hirsch suppliers, development partners and/or prime contractors. For example, Hirsch entered into a joint development agreement with Cogent systems to produce the Hirsch Verification Station, while Cogent Systems also sells biometric and identity management system products that may compete with Hirsch s offering. Similarly, Hirsch resells HID readers, and HID sells readers and access control systems that may compete with Hirsch s offering. Arrangements such as the two described in this paragraph have not had a materially adverse affect on Hirsch s financial results.

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Competition exists between manufacturers for reseller partners. Hirsch has many long-term dealer/partners and good geographic coverage in most markets targeted for penetration. Additionally, Hirsch is continually evaluating new dealerships. Some Hirsch dealers sell only Hirsch products as their access control solution, while some sell other manufacturers products in addition to Hirsch products as their access control solution.

Hirsch believes that it and its product/service offering are generally evaluated as more favorable than many competitors on criteria such as company longevity, product reliability, interoperability with other systems and databases, flexible configuration and high-security features. Hirsch and its product/service offering are sometimes evaluated as less favorable than some competitors on criteria such as price, physical size and weight of certain products, and processing speed of certain products.

Hirsch believes it competes favorably with most competitors in its primary market segments. The ability to remain competitive will depend to a great extent upon Hirsch songoing product development and channel development performance.

## Sources and Availability of Raw Materials and the Names of Principal Suppliers

Most component parts used in Hirsch products are standard, off-the-shelf items, which are, or can be, purchased from two or more sources. Because Hirsch has been building its core products for several years, there are a few parts that have reached end-of-life status. Hirsch has been able to continue to source those parts, but continued availability and pricing of older components in the future is not guaranteed. To mitigate this risk, Hirsch is designing new products that also will use standard off-the-shelf parts that are all expected to be in production for a greater number of years in the future.

A significant portion of Hirsch s revenue is derived from the resale of cards and card readers from HID. If that supply were to be disrupted, Hirsch would be adversely affected. Hirsch resells Dell computers and servers, and disruption of that supply would adversely affect it. Hirsch out-sources the stuffing of printed circuit boards to local manufacturers. The bulk of that out-sourcing is to a single company, and disruptions within that company would adversely affect Hirsch. There are numerous similar manufacturing companies within Southern California, so any disruption could probably be mitigated within a reasonable time.

### **Customer Base**

Hirsch sells its products through a dealer/systems integrator channel that is diverse in terms of geography, size and products/services offered. Hirsch also sells directly to some government agencies through the General Services Administration program. The top ten customers for the fiscal year ended November 30, 2008 accounted for approximately 30% of Hirsch s revenue. Therefore, Hirsch believes it is not dependent upon one or a few customers, the loss of which could have an adverse effect on business operations or financial condition.

### Patents, Trademarks, Licenses, Franchises, Concessions, Royalty Agreements or Labor Contracts

Hirsch s success depends significantly upon its proprietary technology. It currently relies on a combination of patents, copyright and trademark laws, trade secrets, confidentiality agreements and contractual provisions to protect its proprietary rights, which afford only limited protection. It currently holds four U.S. patents, has three registered trademarks, and utilizes approximately 22 unregistered trademarks.

Although Hirsch often seeks to protect its proprietary technology through patents, it is possible that no new patents will be issued, that Hirsch s proprietary products or technologies are not patentable, and that any issued patent will fail to provide it with any competitive advantages. To mitigate part of that risk, Hirsch insures its main patent with its

Intellectual Property Infringement Abatement Insurance.

While intellectual property rights are important to Hirsch's success, neither Hirsch's business as a whole nor any segment of its business is materially dependent on any particular patent, trademark or license.

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### Royalty Agreements with Secure Keyboards, Ltd. and Secure Networks, Ltd.

Effective November 1994, Hirsch entered into a settlement agreement with two limited partnerships, Secure Keyboards, Ltd. ( Keyboards ) and Secure Networks, Ltd. ( Networks ). Under the terms of a previous agreement, Hirsch purchased the exclusive rights to certain patents and technology from Keyboards and Networks.

Under the terms of the settlement agreement, Hirsch has agreed to pay a royalty of 4.25% of revenues to Keyboards for the period from December 1, 1994 to December 31, 2020 and 5.5% of revenues to Networks for the period from December 1, 1994 to December 31, 2011, based on an allocation of revenues recognized by Hirsch, starting at 55% and 45% of its revenues for Keyboards and Networks, respectively. The royalty is payable when cash is received for the revenue recognized. The overall allocation of revenues recognized, upon which the respective royalty is calculated, will increase by 2.08% annually for Keyboards and decrease by 2.08% annually for Networks through December 31, 2011. No royalties will be payable to Networks for revenues recognized after December 31, 2011. The final payment to Networks is due on January 30, 2012. From January 1, 2012 to December 31, 2020, the royalty to Keyboards will be based on 4.25% of all revenues recognized by Hirsch. The final royalty payment to Keyboards is due on January 30, 2021.

In connection with the signing of the Merger Agreement, Robert J. Parsons and Lawrence W. Midland, as two of the four general partners of Keyboards, delivered a letter of understanding to SCM, as amended and restated January 30, 2009. In addition, Robert J. Parsons and Lawrence W. Midland, as the two general partners of Networks, delivered a substantially similar letter of understanding to SCM, as amended and restated January 30, 2009.

Each letter of understanding was prepared in connection with SCM s desire to clarify a proposed structure of the business relationship between SCM and Hirsch as it affects or relates to royalty payments to Keyboards or Networks, as applicable, under the existing settlement agreement. Subject to the consummation of the Merger, each letter of understanding contained clarifications of the SCM and Hirsch business relationship and its resulting impact on the companies respective revenue streams and on Keyboards or Networks revenue base, as applicable, which clarifications were acknowledged and accepted by Robert J. Parsons and Lawrence W. Midland in their capacities as general partners of Keyboards and Networks, respectively.

On February 9, 2009 and February 11, 2009, counsel representing the two general partners of Keyboards who are not currently a party to the letter of understanding sent communications to SCM and Hirsch objecting to the letter of understanding, and indicating that the two general partners will not sign the letter of understanding. If the parties are not able to resolve the matter, a condition to SCM s obligation to close the merger will not be satisfied. If SCM decides to waive this closing condition and the Merger is consummated without the consent of the two other general partners of Keyboards, SCM and Hirsch face the risk of litigation being brought by these two general partners relating to the settlement agreement and the amount of royalties to which Keyboards is entitled. There is no guarantee that SCM and Hirsch will prevail in any such litigation and SCM s results of operations may be materially harmed as a result of the litigation, in addition to diverting management s attention away from operations to attend to the litigation.

For a more detailed discussion of the settlement agreement and the letters of understanding see the sections entitled Certain Agreements Related to the Merger Settlement Agreement and Certain Agreements Related to the Merger Keyboards and Networks Letters of Understanding in this joint proxy statement/information statement and prospectus.

During the years ended November 30, 2008, 2007 and 2006, Hirsch paid approximately \$1.0 million, \$1.0 million and \$0.9 million, respectively, in royalties to Keyboards and Networks, on an aggregate basis. At November 30, 2008, 2007 and 2006, Hirsch had a royalty payable of approximately \$0.3 million, \$0.4 million and \$0.4 million, respectively, to Keyboards and Networks on an aggregate basis.

## Need for any Government Approval of Principal Products or Services; Status

The U.S. federal government represents a significant portion of Hirsch revenues. Obtaining, or failing to obtain, certain government approvals or certifications could materially affect, positively or negatively, Hirsch s results in those market segments for which such approvals or certifications are customary or required. Examples of certifications or approvals that may be important for Hirsch to achieve and maintain include National Institute of

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Standards and Technology (NIST); Federal Information Processing Standards (FIPS); 201 Approved Products List (APL); NIST FIPS 140; NIST FIPS 197; Transportation Security Administration (TSA); Transportation Worker Identification Credential (TWIC); Qualified Products List (QPL); United Laboratories (UL) 294, 1076, 2050; and Director of Central Intelligence Directive No. 6/9 (DCID 6/9) for Sensitive Compartmented Information Facilities (SCIF).

Certain Hirsch products already have obtained the desired certifications, but as newer versions of these products are released, each may require recertification. Some products are currently in the review process for such approvals or certifications, while some products will begin the submittal process in the coming months. New products in development may require certifications or approvals. The government may introduce new requirements that some Hirsch products will be required to meet. In addition, Hirsch s General Services Administration Contract (#GS-07F-7733C) will be due for renewal August 31, 2010.

Hirsch believes that it is knowledgeable regarding the requirements necessary to achieve or obtain a number government certifications and approvals, as Hirsch has sold its products to the U.S. government during most of its 27 years in business. Hirsch anticipates current and future products that benefit significantly from certification or approval will obtain, achieve and maintain the desired approvals in a timely fashion.

Hirsch believes the government requirements are a significant barrier to entry that hinders many of its potential competitors from competing effectively in this marketplace. Hirsch believes that on balance, Hirsch will be helped, not hurt, by current and future government certification and approval requirements.

## Effect of Existing or Probable Governmental Regulations on the Business

There exist a substantial number of regulations that affect businesses in the manufacturing industry and employers in California, such as tax regulations, the Fair Employment Act and Occupational Health and Safety Administration (OSHA) regulations. However, these regulations are not extraordinary, nor their applicability unique to Hirsch. Thus, Hirsch believes there are currently no existing or probable government regulations applicable to it that will materially affect its results.

### **Costs and Effects of Compliance with Environmental Laws**

Hirsch believes that compliance with federal, state and local environmental regulations will not have a material adverse effect on Hirsch s financial position or results of operations.

### **Research and Development Investment**

Hirsch spent approximately \$0.7 million, \$0.8 million and \$3.3 million on research and development and testing during the fiscal year ended November 30, 2006, 2007, and 2008. The significant ramp-up during fiscal year 2008 was due to the acceleration of development of new products, in particular, a next-generation line of controllers, readers and security management software that better addresses the requirements of, and appeals to, the IT personnel who increasingly are responsible for selecting access control suppliers. All of the aforementioned research and development efforts have been expensed and were not borne directly by customers.

## **Employees**

As of November 30, 2008, Hirsch employed 86 full-time and zero part-time individuals. Hirsch has never experienced any work stoppage, and no Hirsch employee is represented by a labor organization or is party to any collective bargaining arrangements. Hirsch considers employee relations to be excellent.

## **Description of Property**

Hirsch is a party to lease agreements for the two offices it rents. The main office, training center and manufacturing plant is located at 1900 Carnegie Ave., Building B, Santa Ana, CA 92705 USA. The lease expires on November 30, 2012. Hirsch s East Coast office is located at 11951 Freedom Drive, Suite 1357, Reston, VA 20190 USA. The lease expires on February 28, 2010.

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## **Legal Proceedings**

Hirsch is not a party to any pending legal proceeding, nor is Hirsch s property the subject of a pending legal proceeding, that is not in the ordinary course of business or otherwise material to the financial condition of the Hirsch business.

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# HIRSCH ELECTRONICS MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATION

The following discussion and analysis of Hirsch Electronics financial condition and results of operations should be read together with Selected Historical and Pro Forma Combined Financial Data Selected Historical Financial Data of Hirsch and the Hirsch Electronics financial statements and related notes as well as the risk factors set forth under the caption Risks Relating to the Hirsch Business appearing elsewhere in this joint proxy statement/prospectus.

### Overview

Hirsch manufactures high security access control and security management systems for the worldwide government, commercial and industrial markets. Hirsch was founded in 1981, aiming to bring to market a secure keypad, which scrambled the digits on a telephone-like keypad so they came up in a different position every time, thus creating a secure access device. The patented ScramblePad® device launched Hirsch as a supplier to the U.S. government. Today, Hirsch markets a portfolio of products designed to provide high security, reliability, scalability and investment protection for systems ranging from one door to enterprise-wide, where hundreds of doors are connected to secure access for thousands of users. Hirsch s customer base currently includes government departments and agencies at the federal, state and local level, and retailers, manufacturers, hospitals, corporate enterprises, banks, utilities, education and health care institutions and other organizations.

Hirsch products are sold and supported through a combination of direct and indirect channels. For the U.S. government market, Hirsch s dedicated group markets directly to various government agencies worldwide. Hirsch maintains a government liaison office in Washington, D.C. and has a General Services Administration contract to simplify procurement by state and federal agencies. Hirsch utilizes a globally distributed network of dealers and systems integrators that provide local expertise in needs assessment, system design, installation and commissioning, as well as ongoing services. Hirsch supports its dealer network through regional managers located throughout the U.S. and Canada. Regional managers have the technical background, industry knowledge, and product expertise to assist the dealer installer and end user in the selection and application of Hirsch system solutions to meet their access control and security management needs. Hirsch maintains separate sales staff to address its customers in Asia/Pacific and Europe/Middle East/Africa. Hirsch also provides technical support and training to its dealers and customers.

Approximately 65% of Hirsch's sales come from dealer sales to the commercial and industrial markets in North America; 20% come from direct sales to the U.S. government market; and the remaining 15% come from dealer sales outside North America, principally Europe and Asia.

Product sales typically consist of Hirsch access control readers or keypads, which are installed at doors and other entry points, and one or more controllers to link and manage the functions of the access control devices. Hirsch s access control devices are equipped with a keypad, biometric reader, card reader or a combination of these for authentication of employees or other personnel, and are enhanced with proprietary software that allows users to manage and monitor information generated by or provided to the devices. Hirsch s controllers play a critical role in managing the security of the entire access control system, as they act as a central brain in storing data and making decisions about who is authorized to enter, the circumstances of entry, required proof of authentication and related matters.

Hirsch s Professional Services Group is responsible for custom features and implementations, including the integration of Hirsch s access control systems with other information or enterprise resource planning systems, which typically already include databases of employees and other data that would otherwise need to be replicated within the Hirsch access control system. Increasingly, Hirsch s customers are viewing the integration of access control with their other

corporate or facility-wide systems, such as computer security systems or financial systems, to be important to the efficiency and effectiveness of their overall security plan. Revenues from Hirsch s Professional Services Group increased in fiscal year 2008, and are expected to continue to grow in fiscal year 2009.

The desire of customers to integrate and streamline all of their data-based systems, including access control, for greater control and efficiency is also changing the way that purchasing decisions are made within corporations

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and other enterprises. The IT department is increasingly involved in evaluating, purchasing and supporting physical security systems. In addition to the features traditionally desired by security director buyers, the IT executives often demand systems that are IP-enabled, network-ready, low bandwidth, fault tolerant, encrypted and digital certificate-enabled. IT buyers also require security systems that are highly interoperable with the other systems and databases that have converged onto the IT network, such as human resources, provisioning, command and control, parking and elevator systems.

To address this change in the purchasing model of its customers, in fiscal year 2008, Hirsch initiated an aggressive program to invest in new products that are more focused on this model. Hirsch s goal is to create products that better address the requirements of, and appeal to, the IT personnel who increasingly are responsible for selecting access control suppliers, as access control is more frequently being viewed as a part of a customer s overall information network.

Hirsch believes that the shift towards an information convergence model in the marketplace is also demonstrated by the desire of many of its customers to integrate their physical access control systems with their logical PC or network security systems. Hirsch believes that the Merger has the ability to accelerate both companies—ability to provide converged logical and physical access products to the market. Additionally, Hirsch believes the Merger will strengthen Hirsch—s ability, through its Professional Services Group, to integrate both SCM—s logical access products and its own physical access products with other data-based systems.

Hirsch expects that the demand for greater security through physical access control will continue to be a significant driver of growth in its business in the future. Hirsch also believes that its ability to provide integration services between its physical access control systems and other data-based systems within the enterprise is a key element of differentiation from competitors and creates an additional opportunity for growth. During fiscal year 2008, Hirsch enhanced its marketing, sales and professional services resources to better position it to address current and future market opportunities.

Hirsch s sales in the U.S. government market increased in fiscal year 2008, as some physical access control programs established under the Homeland Security Presidential Directive-12, initiated in 2003, received the funding required to begin implementation. Due to its continuing investment in product development, partnerships, and sales and marketing activities focused on this sector, Hirsch expects that its sales in the U.S. government market will continue to grow in fiscal year 2009 as HSPD-12 transitions from a non-funded mandate to budgeted procurement items. More details on this market opportunity are presented in the Information About Hirsch Electronics section of this document.

### **Critical Accounting Policies and Estimates**

The discussion and analysis of results of operations and liquidity and capital resources are based on the Hirsch financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Hirsch management bases their estimates on historical and anticipated results and trends and on various other assumptions that they believe are reasonable under the circumstances, including assumptions as to future events. These estimates form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. By their nature, estimates are subject to an inherent degree of uncertainty. Actual results may differ from those estimates.

The following represents a summary of Hirsch's critical accounting policies, defined as those policies that Hirsch management believes are: (a) the most important to the presentation of their financial condition and results of operations, and (b) that require management s judgment, often as a result of the need to make estimates about the matters that are inherently uncertain. The most critical accounting estimates include revenue recognition, valuation of inventories, valuation of investments, valuation of call and put options related to Hirsch EMEA and the valuation of deferred tax assets. Each of these policies is discussed below, as well as the estimates and judgments involved. There are also other policies that management considers key accounting policies; however, these policies do not

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meet the definition of critical accounting estimates, because they do not generally require management to make estimates or judgments that are difficult or subjective.

### Revenue Recognition

Hirsch derives revenue from sales of products and services. Consistently, over 90% of revenue is from sales of hardware. The following summarizes the major terms of the contractual relationships with customers and the manner in which Hirsch accounts for sales transactions.

### Hardware Revenue

Hardware revenue consists of the sale of access control hardware including the ScramblePad products, controllers, network and communication products and other security related hardware. Hirsch recognizes revenue pursuant to EITF 00-21, *Revenue Arrangements with Multiple Deliverables* (EITF 00-21) and Staff Accounting Bulletin No. 104, *Revenue Recognition in Financial Statements* (SAB 104). In accordance with these revenue recognition guidelines, revenue is recognized for a unit of accounting when all of the following criteria are met:

persuasive evidence of an arrangement exists;

delivery has occurred;

fee is fixed or determinable; and

collectability is reasonably assured.

Generally, product sales are not contingent upon customer testing, approval and/or acceptance. Professional services revenue is not recognized until the services have been performed, while product revenue is recognized at time of shipment as shipping terms are typically free on board (FOB) shipping point, as the services do not affect the functionality of the delivered items.

Product returns have historically been insignificant and as such are recorded when incurred

### Software Revenue

Hirsch sells various software products ranging from software that is embedded in the hardware to add-on software that can be sold on a stand-alone basis. Software that is embedded in the hardware (i.e., firmware ) provides a user-interface and facilitates the functionality of the hardware. This software cannot be sold on a stand-alone basis and is not a significant part of sales or marketing efforts. This embedded software is considered incidental to the hardware and is not recognized as a separate unit of accounting apart from the hardware.

Hirsch also sells proprietary application software that is sold as add-on software to their security hardware configurations. This provides additional functionality to the security system, such as integration of security access monitoring. Based on the factors described in footnote two of AICPA Statement of Position 97-2, *Software Revenue Recognition* (SOP 97-2) Hirsch considers this type of software to be more-than-incidental to the hardware components in an arrangement. This assessment is based on the fact that the software can be sold on a stand-alone basis. Software products that are considered more-than-incidental are treated as a separate unit of accounting apart from the hardware and the related software product revenue is recognized upon delivery to the customer. Hirsch accounts for software that is more-than-incidental in accordance with SOP 97-2 whereby the revenue from the sale of software products is recognized at the time the software is delivered to the customer, provided all the revenue

recognition criteria noted above have been met, except collectability must be deemed probable under SOP 97-2 versus reasonably assured under SAB 104. Hirsch also considers EITF 03-05, *Applicability of AICPA Statement of Position 97-2, Software Revenue Recognition, to Non-Software Deliverables in an Arrangement Containing More-Than-Incidental Software* (EITF 03-05). Per EITF 03-05, if the software is considered not essential to the functionality of the hardware, then the hardware is not considered software related and is excluded from the scope of SOP 97-2. All proprietary application software sold by Hirsch is not essential to the functionality of the security hardware. The hardware is not dependent upon these proprietary software products to function and the customer can fully utilize the hardware product without any of the software products. Therefore, in multiple-element arrangements containing hardware and software, the hardware elements are excluded from SOP 97-2 and

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are accounted for in accordance with EITF 00-21 and SAB 104 at its relative fair value as there is objective and reliable evidence of fair value for all units of accounting in these transactions.

### Service Revenue

Service revenue is generated from the sale of professional services and maintenance contracts. The following describes how Hirsch accounts for service transactions, provided all the other revenue recognition criteria noted above have been met. Generally, services revenue, which includes maintenance contracts, security system integration services, system migration and database conversion services, is recognized upon delivery of the services. If the professional service project includes independent milestones, revenue is recognized as milestones are met and upon acceptance from the customer. Maintenance revenue is generated from the sale of hardware and software maintenance contracts. These contracts are generally for one year terms. Maintenance revenue is recorded as deferred revenue and is recognized as revenue ratably over the term of the related agreement.

### Multiple Element Arrangements

Hirsch considers sales contracts that include a combination of systems, software or services to be multiple element arrangements. Revenue related to multiple element arrangements is separated in accordance with EITF 00-21 and SOP 97-2 based on the relative fair value method. Discounts are allocated only to the delivered elements. Fair values are determined by examining the prices charged for when the elements are sold separately. Undelivered elements generally include maintenance contract revenue as other professional services are typically sold separately from the hardware sales.

### **Inventories**

Inventories are stated at the lower of cost (first-in, first-out) or market, and consist primarily of raw materials, work-in-process and finished goods. Market is determined by comparison with recent sales or net realizable value. Such net realizable value is based on management s forecasts for sales of Hirsch s products in the ensuing years. Hirsch operates in an industry characterized by technological change. Should the demand for Hirsch s products prove to be significantly less than anticipated, the ultimate realizable value of Hirsch s inventory could be substantially less than amounts in the accompanying balance sheets. Hirsch periodically reviews the age and turnover of its inventory to determine whether any inventory has become obsolete or has declined in value and records a charge to cost of revenues for known and estimated inventory obsolescence.

### Investments

Hirsch s investments consist of cost and equity method investments in other entities. The equity method of accounting is used when Hirsch has the ability to exercise significant influence in the operating and financial activities of an investee. Significant influence is generally achieved by owning at least 20% of the voting interest of the investee without the ability to exercise control. Under the equity method, original investments are recorded at cost and adjusted by Hirsch s share of undistributed earnings or losses of these entities. Nonmarketable investments in which Hirsch has less than a 20% interest and in which it does not have the ability to exercise significant influence over the investee are initially carried at cost, as management believes it is not practicable to estimate fair value of this investment. An impairment charge is recognized on both equity method and cost method investments when factors indicate that a decrease in value of the investment has occurred which is other than temporary.

### Valuation of call and put options related to Hirsch EMEA

Effective December 1, 2007, Hirsch adopted SFAS No. 157 except as it applies to those nonfinancial assets and nonfinancial liabilities within the scope of FSP No. 157-b. SFAS No. 157 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

In 2006, Hirsch purchased 25% of the outstanding stock in Hirsch EMEA ( EMEA ), which included a call option and a put option to purchase the remaining outstanding shares of EMEA. Since EMEA is a privately held company with no observable inputs to measure fair value, the options were valued using the Black-Scholes

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American option model. The inputs to the option pricing model were estimated by management and include the value of EMEA, the estimated volatility of its common stock, risk free rate of return and expected term of the options. Hirsch entered into a Stock Purchase and Sale Agreement, dated December 15, 2008, for the purchase of the approximately 70.6% of the outstanding shares of capital stock of EMEA not already owned by Hirsch. This transaction closed on December 15, 2008 and EMEA is now a wholly-owned subsidiary of Hirsch.

#### Income Taxes

Income taxes are accounted for in accordance with SFAS No. 109, *Accounting for Income Taxes*, using the liability method. Under this method, the company provides for deferred income taxes to reflect the tax consequences in future years for the differences between the amounts of assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes using enacted tax rates in effect for the year in which the differences are expected to reverse. Hirsch management currently believes that a valuation allowance of our deferred tax assets is not required based on an assessment of the likelihood of their realization. In reaching our conclusion, we evaluated certain relevant criteria including deferred tax liabilities that can be used to offset deferred tax assets, estimates of future taxable income of appropriate character within the carry-forward period available under the tax law, and tax planning strategies. Our judgments regarding future taxable income may change due to market conditions, changes in tax laws, and other factors. These changes, if any, may require material adjustments to these deferred tax assets, possibly resulting in a reduction in the value of the deferred tax assets, if it is determined that their value is impaired, resulting in a reduction in net income or an increase in net loss in the period when such determinations are made.

### **Recent Accounting Pronouncements**

### Fair Value Measurement

In September 2006, the Financial Accounting Standards Board (FASB), issued SFAS No. 157, Fair Value Measurement. SFAS No. 157 provides a framework that clarifies the fair value measurement objective within GAAP and its application under the various accounting standards where fair value measurement is allowed or required. Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS No. 157 requires fair value measurements to be separately disclosed by level within the fair value hierarchy. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. However, in February 2008, FASB Staff Position, or FSP, No. 157-b, Effective Date of Statement 157, was issued which delayed the effective date of SFAS No. 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The FSP partially defers the effective date of SFAS No. 157 to fiscal years beginning after November 15, 2008.

Effective December 1, 2007, Hirsch adopted SFAS No. 157 except as it applies to those nonfinancial assets and nonfinancial liabilities within the scope of FSP No. 157-b. The partial adoption of SFAS No. 157 did not have a material impact on Hirsch s financial position and results of operations. Hirsch is currently assessing the impact of the adoption of SFAS No. 157 as it relates to nonfinancial assets and nonfinancial liabilities and has not yet determined the impact that the adoption will have on its financial position and results of operations.

In October 2008, the FASB issued FSP, No. FAS 157-3, *Determining the Fair Value of a Financial Asset When The Market for That Asset Is Not Active*, to clarify the application of the provisions of SFAS 157 in an inactive market and how an entity would determine fair value in an inactive market. FSP 157-3 is effective immediately and applies to our

November 30, 2008 financial statements. The application of the provisions of FSP 157-3 did not materially impact Hirsch s financial statements.

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### Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB issued SFAS No. 159, *Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 provides an option to report selected financial assets and liabilities at fair value. GAAP has required different measurement attributes for different assets and liabilities that can create artificial volatility in earnings. SFAS No. 159 attempts to mitigate this type of accounting-induced volatility by enabling companies to report related assets and liabilities at fair value, which would likely reduce the need for companies to comply with detailed rules for hedge accounting. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. Hirsch has elected not to exercise the option to report selected financial assets and liabilities at fair value as provided for under SFAS No. 159, accordingly, there is no impact on Hirsch's financial position and results of operations.

## Accounting for Uncertainty in Income Taxes

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN No. 48). This interpretation clarified the accounting for uncertainty in income taxes recognized in accordance with SFAS No. 109. Specifically, FIN No. 48 clarifies the application of SFAS No. 109 by defining a criterion that an individual tax position must meet for any part of the benefit of that position to be recognized in an enterprise s financial statements. Additionally, FIN No. 48 provides guidance on measurement, derecognition, classification, interest and penalties, accounting in interim periods of income taxes, as well as the required disclosure and transition. FIN 48 specifies that the evaluation of the tax position is a two-step process: 1) Recognition: determining whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation process, and 2) Measurement: a tax position that meets the more-likely-than-not recognition threshold is measured to determine that amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefits that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority. This interpretation is effective for fiscal years beginning after December 15, 2006, with the cumulative effect of the change in accounting principle to be recorded as an adjustment to the beginning balance of retained earnings. However, in February 2008, FSP No. FIN 48-2 was issued to delay the effective date of FIN No. 48 for certain nonpublic enterprises to the annual financial statements for fiscal years beginning after December 15, 2007, (applied as of the beginning of the enterprise s fiscal year). Hirsch is currently evaluating the requirements of FIN No. 48 and has not yet determined if the adoption of FIN No. 48 will have a significant impact on Hirsch s financial statements.

### **Business Combinations**

In December 2007, the FASB issued Statement No. 141 (revised 2007), *Business Combinations* (SFAS No. 141(R)). Under SFAS No. 141(R), an entity is required to recognize the assets acquired, liabilities assumed, contractual contingencies, and contingent consideration at their fair value on the acquisition date. It further requires that acquisition-related costs be recognized separately from the acquisition and expensed as incurred; restructuring costs generally be expensed in periods subsequent to the acquisition date; and changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period be recognized as a component of provision for income taxes. In addition, acquired in-process research and development, or IPR&D, is capitalized as an intangible asset and amortized over its estimated useful life. The provisions of SFAS No. 141(R) are to be applied prospectively to business combinations with acquisition dates on or after the beginning of an entity s fiscal year that begins on or after December 15, 2008, with early adoption prohibited. The adoption of SFAS No. 141(R) will change our accounting treatment for business combinations on a prospective basis beginning December 1, 2009. Hirsch is currently assessing SFAS No. 141R and has not yet determined the impact that the

adoption will have on its financial position and results of operations.

## Useful Life of Intangible Assets

In April 2008, the FASB issued FSP No. FAS 142-3, *Determination of the Useful Life of Intangible Assets*. FSP No. FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used

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to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets. Hirsch is required to adopt FSP No. FAS 142-3 effective at the beginning of 2010. The adoption of FSP No. FAS 142-3 is not expected to have a material impact on Hirsch s financial statements.

Other recent accounting pronouncements issued by the FASB and the AICPA did not or are not believed by management to have a material impact on Hirsch s present or future financial statements.

### **Results of Operations**

The following table sets forth Hirsch annual net revenue, gross profit, gross profit margin and year-to-year change in revenue for the fiscal years ended November 30, 2008, 2007 and 2006:

| (Dollars in thousands; percentages unaudited) | Fiscal    | %<br>Change<br>2007<br>to<br>2008 | Fiscal    | %<br>Change<br>2006<br>to<br>2007 | Fiscal    |
|---|-----------|-----------------------------------|-----------|-----------------------------------|-----------|
| Net revenue                                   | \$ 23,042 | 5%                                | \$ 21,990 | 5%                                | \$ 20,883 |
| Gross profit                                  | \$ 12,026 | 3%                                | 11,627    | 4%                                | 11,198    |
| Gross profit %                                | 52%       | 6                                 | 53%       |                                   | 54%       |

#### Revenue

Fiscal Year 2008 Net Revenue Compared with Fiscal Year 2007 Net Revenue

Net revenue for the fiscal year ended November 30, 2008 was \$23.0 million, up \$1.0 million, or 5% from \$22.0 million in fiscal year 2007. This increase was due primarily to higher sales of professional services, as well as higher sales of Hirsch products.

During 2008, the majority of Hirsch's revenue continued to come from sales to a variety of customers in the North American commercial and industrial markets, including retailers, refineries, utility plants and food processing facilities. Growth in revenue was primarily a result of increased service revenues due to investments in personnel of Hirsch's Professional Services Group, as well as higher sales to the U.S. government market, as funding for homeland security programs was made available to affected agencies.

Fiscal Year 2007 Net Revenue Compared with Fiscal Year 2006 Net Revenue

Net revenue for the fiscal year ended November 30, 2007 was \$22.0 million, up \$1.1 million, or 5% from \$20.9 million in fiscal year 2006. During 2007, the majority of Hirsch s revenue continued to come from sales to a variety of customers in the commercial and industrial markets in North America. Growth in revenues primarily came from higher sales to commercial and industrial customers in Europe, as well as higher sales to the U.S. government market at the end of the fiscal year, as homeland security funding became available.

### Gross Profit

Hirsch s gross profit reflects both the effect of cost of goods sold and royalties, and has historically been relatively stable from period to period, primarily due to relative constancy in the mix and pricing of products over time. Changes

in gross profit in the periods presented are primarily the result of a higher proportion of cost of goods sold, as the proportion of royalties has remained constant.

Gross profit for fiscal year 2008 was \$12.0 million, or 52% of revenue; gross profit for fiscal year 2007 was \$11.6 million, or 53% of revenue; and gross profit for fiscal year 2006 was \$11.2 million, or 54% of revenue.

Factors that could affect gross profit in the future include competition, the volume of sales in any given quarter, product configuration and mix, the availability of new products and the cost and availability of components. Any one of these factors could create more variability in Hirsch gross profit than has historically been the case.

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### **Operating Expenses**

## Research and Development

Research and development (R&D) expenses consist primarily of employee compensation and, during fiscal year 2008, consulting fees for the development of prototype products. R&D costs are primarily related to software, hardware and firmware development.

|   | Fiscal   | %<br>Change<br>2007 | % Change Fiscal 2006 |            | Fiscal |  |
|---|----------|---------------------|----------------------|------------|--------|--|
| (Dollars in thousands; percentages unaudited) | 2008     | to 2008             | 2007                 | to<br>2007 | 2006   |  |
| Expenses                                      | \$ 3,310 | 324%                | \$ 780               | 7%         | \$ 729 |  |
| Percentage of revenue                         | 14%      |                     | 4%                   |            | 3%     |  |

R&D expenses in fiscal year 2008 were \$3.3 million, representing 14% of revenue, which was an increase of 324% from \$0.8 million, which represented 4% of revenues in fiscal year 2007. R&D expenses of \$0.8 million in fiscal year 2007 increased 7% from \$0.7 million, which represented 3% of total revenues in fiscal year 2006. The significant increase in fiscal year 2008 compared with the prior year was the result of the decision by management to initiate an investment program to develop new products that address Hirsch s customers changing requirements for solutions that can be integrated across all data-based systems within the enterprise, and the engagement of consulting services to expedite this development.

Hirsch expects to continue to make significant investments to enhance its product offerings using external consulting resources, during the first half of fiscal year 2009, after which R&D expenses are expected to return to pre-2008 levels.

Selling, Marketing and General and Administrative

Selling, marketing and general and administrative (SG&A) expenses consist primarily of employee compensation for the sales, marketing and general and administrative functions, expenses related to sales support, technical support, training and market development, as well as general facilities expenditures and professional fees arising from legal, auditing and other consulting services.

|   | %<br>Change |            |          |            |          |
|---|-------------|------------|----------|------------|----------|
|   | Fiscal      | 2007<br>to | Fiscal   | 2006<br>to | Fiscal   |
| (Dollars In thousands; percentages unaudited) | 2008        | 2008       | 2007     | 2007       | 2006     |
| Expenses                                      | \$ 9,576    | 19%        | \$ 8,055 | 9%         | \$ 7,416 |
| Percentage of revenue                         | 42%         |            | 37%      |            | 36%      |

In fiscal year 2008, SG&A expenses were \$9.6 million, or 42% of revenue, compared with \$8.1 million, or 37% of revenue in fiscal year 2007, an increase of 19%. The increase was primarily due to higher general and administrative

expenses related to legal and other fees associated with the Merger with SCM; higher rent expense; and higher marketing expenses related to increased personnel, market development, travel, advertising and trade show costs; and higher sales expenses related to increased staffing for professional services as well as higher sales commissions paid.

In fiscal year 2007, SG&A expenses increased 9% from \$7.4 million in fiscal year 2006, which represented 36% of revenue. The increase primarily resulted from higher sales expenses related to increased staffing in sales, and technical support, as well as higher sales commissions and advertising costs.

SG&A expenses are expected to continue to increase in 2009 as Hirsch adds personnel in marketing to address new market opportunities.

Depreciation and Amortization

Depreciation and amortization of intangible assets was \$0.1 million in fiscal year 2008, \$0.2 million in fiscal year 2007 and \$0.1 million in fiscal year 2006.

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Other (Loss) Income

Other (loss) income consists of interest income and other expense. Interest income consists of interest earned on invested cash.

Interest income resulting from cash balances was \$0.1 million in fiscal year 2008, \$0.2 million in fiscal year 2007 and \$0.2 million in fiscal year 2006. Lower interest income in fiscal year 2008 compared to fiscal year 2007 primarily resulted from lower interest rates in fiscal year 2008. Higher interest income in fiscal year 2007 compared with fiscal year 2006 primarily resulted from higher cash balances and higher interest rates.

Other expense in fiscal year 2008 consists of impairment loss on equity investments of \$0.4 million due to an other than temporary decline in the value of investments, and other expense of \$0.5 million resulting from the change in value of a put-option derivative liability included in the equity investment purchase agreement.

Income Taxes

In the fiscal year 2008 a tax benefit of \$0.7 million was recorded, resulting from pre-tax loss realized during the fiscal year 2008 year. The tax benefit primarily related to U.S. federal and state taxes.

Provisions for income taxes of \$1.1 million and \$1.1 million were recorded in fiscal year 2007 and 2006, respectively, primarily resulting from U.S. federal and state taxes.

## **Liquidity and Capital Resources**

As of November 30, 2008, Hirsch s working capital, which Hirsch has defined as current assets less current liabilities, was \$8.8 million, compared to \$9.3 million as of November 30, 2007, a decrease of approximately \$0.5 million. Current assets increased by \$0.5 million, mainly resulting from an income tax receivable of \$1.0 million, an increase in deferred tax assets of \$0.1 million and an increase in inventories of \$0.3 million, partly offset by a reduction in accounts receivable of \$0.9 million and lower cash and cash-equivalents of \$0.1 million. Current liabilities increased by \$1.0 million, primarily resulting from an increase in accounts payable of \$0.5 million, valuation of a put-option derivative of \$0.5 million, and higher other accrued liabilities of \$0.4 million, partly offset by a reduction in income tax payables of \$0.3 million.

In fiscal year 2008, cash and cash equivalents decreased by \$0.1 million, resulting from \$0.3 million used in operating activities and \$0.1 million used in investing activities, offset by positive cash generation of \$0.3 million from financing activities.

Cash used in operating activities of \$0.3 million was primarily due to a net loss of \$1.0 million and a negative cash flow adjustment for deferred income taxes of \$0.3 million, offset by adjustments for non-cash charges for depreciation and amortization, change in liability of a put-option derivative, and an impairment of investments, totaling \$1.0 million.

Cash used in investing activities of \$0.1 million primarily related to purchases of property and equipment.

Cash provided by financing activities of \$0.3 million resulted from the issuance of common stock of \$0.2 million related to the exercise of stock options and warrants and from \$0.1 million from proceeds from issuance of common stock and the collection of notes receivable for common stock. At November 30, 2008, Hirsch s outstanding stock options and warrants as a percentage of outstanding shares was 2.7%, compared to 3.1% at November 30, 2007.

During fiscal year 2008, Hirsch used \$0.1 million in cash. Hirsch currently expects that its current capital resources and available borrowings should be sufficient to meet Hirsch s operating and capital requirements through at least the end of 2009.

## **Off-Balance Sheet Arrangements**

Hirsch has not entered into off-balance sheet arrangements, or issued guarantees to third parties.

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## **Contractual Obligations**

The following summarizes expected cash requirements for contractual lease obligations as of November 30, 2008:

| (In thousands)   | Total    | T  | Less<br>Than<br>Year | Y  | 1-3<br>ears<br>audited) | Y  | 3-5<br>(ears<br>audited) | Tł | ore<br>nan<br>ears |
|------------------|----------|----|----------------------|----|-------------------------|----|--------------------------|----|--------------------|
| Operating leases | \$ 1,914 | \$ | 487                  | \$ | 941                     | \$ | 486                      | \$ | 0                  |

### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

There have been no changes in and Hirsch has had no disagreements with its accountants with respect to its accounting and financial disclosure.

## Quantitative and Qualitative Disclosures About Market Risk

### Foreign Currencies

Hirsch transacts business predominantly denominated in U.S. dollars and accordingly, is not materially subject to exposure from adverse movements in foreign currency exchange rates.

Hirsch had no foreign currency exchange gains and losses during the fiscal years 2008, 2007 and 2006.

### Fixed Income Investments

Hirsch does not use derivative financial instruments in its investment portfolio. Hirsch does, however, limit its exposure to interest rate and credit risk by strictly monitoring its fixed income portfolio. The fixed income portfolio is solely invested in short-term direct government obligations, such as U.S. Treasury bills, that are backed by the full faith and credit of the U.S. government. At the present time, the maximum duration of any investment in Hirsch's portfolio is limited to less than six months. Due to the limited duration and credit risk criteria Hirsch has established, Hirsch's exposure to market and credit risk is not expected to be material.

At November 30, 2008, Hirsch had \$4.9 million in cash and cash equivalents. Based on its cash and cash equivalents as of November 30, 2008, a hypothetical 10% change in interest rates along the entire interest rate yield curve would not be expected to materially affect the fair value of Hirsch's financial instruments that are exposed to changes in interest rates.

At November 30, 2007, Hirsch had \$5.0 million in cash and cash equivalents. Based on its cash and cash equivalents as of November 30, 2007, a hypothetical 10% change in interest rates along the entire interest rate yield curve would not materially affect the fair value of Hirsch s financial instruments that are exposed to changes in interest rates.

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### DESCRIPTION OF SCM MICROSYSTEMS CAPITAL STOCK

### **Authorized Capital**

As of February 11, 2009, the authorized capital stock of SCM consists of 40,000,000 shares of common stock, \$0.001 par value, and 10,000,000 shares of preferred stock, \$0.001 par value.

### **Common Stock**

As of February 11, 2009, there were 15,743,515 shares of SCM common stock outstanding held of record by approximately 55 stockholders. Holders of SCM common stock are entitled to one vote per share on all matters to be voted upon by the stockholders. Subject to preferences that may be applicable to any outstanding SCM preferred stock, the holders of SCM common stock are entitled to receive ratably such dividends, if any, as may be declared from time to time by SCM s board of directors out of funds legally available therefor. In the event of a liquidation, dissolution or winding up of SCM, the holders of SCM common stock are entitled to share ratably in all assets remaining after payment of liabilities, subject to prior liquidation rights of SCM preferred stock, if any, then outstanding. The SCM common stock has no preemptive or conversion rights or other subscription rights. There are no redemption or sinking fund provisions applicable to the SCM common stock. All outstanding shares of SCM common stock are fully paid and non-assessable, and the shares of SCM common stock to be outstanding upon consummation of the offering will be fully paid and non-assessable.

### **Preferred Stock**

As of February 11, 2009, 10,000,000 shares of undesignated SCM preferred stock were authorized, and no shares outstanding. SCM s board of directors has the authority to issue the shares of SCM preferred stock in one or more series and to fix the rights, preferences, privileges and restrictions granted to or imposed upon any unissued shares of preferred stock and to fix the number of shares constituting any series and the designations of such series, without any further vote or action by the stockholders. Although it presently has no intention to do so, SCM s board of directors, without stockholder approval, can issue preferred stock with voting and conversion rights which could adversely affect the voting power of the holders of SCM common stock. The issuance SCM preferred stock may have the effect of delaying, deterring or preventing a change in control of SCM.

### Warrants

As of February 11, 2009, no warrants to purchase shares of SCM common stock were outstanding. For a discussion of the common stock purchase warrants to be issued as part of the Merger, see the section entitled, Certain Agreements Related to the Merger Warrants.

## **Rights Agent; Transfer Agent**

American Stock Transfer & Trust Company is the transfer agent and registrar for SCM s common stock, and rights agent in connection with the rights agreement, as amended, between SCM and American Stock Transfer & Trust Company. See the section entitled Certain Agreements Related to the Merger Amendment to Rights Agreement.

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### PRINCIPAL STOCKHOLDERS OF SCM MICROSYSTEMS

The following table and the related notes present information with respect to the beneficial ownership of shares of SCM common stock as of February 11, 2009 by (i) each current director and named executive officer of SCM, (ii) each person or group who is known to the management of SCM to be the beneficial owner of more than 5% of all shares of SCM voting securities outstanding as of February 11, 2009 and (iii) all current directors and current executive officers of SCM, as a group.

Unless otherwise indicated in the footnotes to this table and subject to applicable community property laws, SCM believes that each of the stockholders named in the table below has sole voting and investment power with respect to the shares indicated as beneficially owned.

As of February 11, 2009, there were 15,743,515 shares of SCM common stock issued and outstanding. After the Merger, there are expected to be 25,154,985 shares of SCM common stock issued and outstanding. Shares of SCM common stock subject to options and warrants that are currently exercisable or are exercisable within 60 days of February 11, 2009 are treated as outstanding and beneficially owned by the person holding them for the purpose of computing the percentage ownership of that person, but are not treated as outstanding for the purpose of computing the percentage of beneficial ownership of any other shareholder. The figures in this paragraph and on the tables below assume no exercise or termination of any options to purchase SCM common stock, no exercise of any of the options or warrants to purchase Hirsch common stock, termination of all options to purchase Hirsch common stock at the effective time of the Merger and conversion of the Hirsch common stock and warrants to purchase shares of common stock into shares of SCM common stock and warrants to purchase SCM common stock in connection with the Merger. The warrants for SCM common stock to be issued in connection with the Merger will not be exercisable within 60 days after the Merger and are therefore not reflected on the table below.

Unless specified otherwise below, the mailing address for each individual, officer or director is c/o SCM Microsystems, Inc., Oskar-Messter-Str. 13, 85737 Ismaning, Germany.

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### **Shares of SCM Common Stock Beneficially Owned**

| Name of Beneficial Owner  | Prior to th<br>Number of<br>Shares | 1 1   |           | he Merger<br>Approximate<br>Percentage |
|---|------------------------------------|-------|-----------|--|
| Lincoln Vale European Partners Master Fund, LP(1) 1414 Avenue of the Americas 55 Old Bedford Road             | 1,545,692                          | 9.8%  | 1,545,692 | 6.1%                                   |
| Lincoln, MA 01773 Royce & Associates, LLC(2) 1414 Avenue of the Americas New York, NY 10019                   | 1,287,980                          | 8.2%  | 1,287,980 | 5.1%                                   |
| Dimensional Fund Advisors, Inc.(3) Palisades West, Building One 6300 Bee Cave Road                            | 1,165,559                          | 7.4%  | 1,165,559 | 4.6%                                   |
| Austin, Texas 78746<br>Ayman Ashour/Bluehill ID AG(4)<br>Dufourstrasse 121<br>St. Gallen, Switzerland CH-9001 | 796,194                            | 5.1%  | 900,194   | 3.6%                                   |
| Dr. Hans Liebler(5)   | 1,554,025                          | 9.9%  | 1,554,025 | 6.2%                                   |
| Steven Humphreys(6)   | 116,944                            | *     | 116,944   | *                                      |
| Stephan Rohaly(7)   | 118,290                            | *     | 118,290   | *                                      |
| Manfred Mueller(8)  | 103,805                            | *     | 103,805   | *                                      |
| Werner Koepf(9)   | 63,831                             | *     | 63,831    | *                                      |
| Simon Turner(10)  | 54,450                             | *     | 54,450    | *                                      |
| Dr. Hagen Hultzsch(11)  | 38,750                             | *     | 38,750    | *                                      |
| Felix Marx(12)  | 25,787                             | *     | 25,787    | *                                      |
| Eang Sour Chhor(13)   | 11,666                             | *     | 11,666    | *                                      |
| All directors and executive officers as a group   |                                    |       |           |  |
| (9 persons)(14)   | 2,087,548                          | 13.3% | 2,087,548 | 8.3%                                   |

- \* Indicates ownership of less than one percent.
- (1) Based on information provided by Lincoln Vale European Partners Master Fund, LP, to SCM subsequent to Lincoln Vale European Partners Master Fund, LP s filing of a Schedule 13D on January 4, 2008, in which Lincoln Vale European Partners Master Fund, LP disclosed it beneficially owned 1,434,230 shares of SCM common stock.
- (2) Based solely on information contained in a Schedule 13G/A filed with the SEC on January 30, 2009.
- (3) Based solely on information contained in a Schedule 13G/A filed with the SEC on February 9, 2009. Dimensional Fund Advisors LP ( Dimensional ), an investment advisor registered under Section 203 of the Investment Advisors Act of 1940, furnishes investment advice to four investment companies registered under the Investment Company Act of 1940, and serves as investment manager to certain other commingled group trusts and separate accounts. These investment companies, trusts and accounts are the Funds. In its role as investment advisor or manager, Dimensional possesses investment and/or voting power over the securities of the Issuer

described in this schedule that are owned by the Funds, and may be deemed to be the beneficial owner of the shares of the Issuer held by the Funds. However, all securities reported in this schedule are owned by the Funds. Dimensional disclaims beneficial ownership of such securities. In addition, the filing of this Schedule 13G shall not be construed as an admission that the reporting person or any of its affiliates is the beneficial owner of any securities covered by this Schedule 13G for any other purposes than Section 13(d) of the Securities Exchange Act of 1934.

(4) Based solely on information contained in a Schedule 13D filed with the SEC by Bluehill ID AG on January 2, 2009, Bluehill ID AG held 796,194 shares of SCM common stock. Ayman Ashour is the Chief Executive Officer and Chairman of Bluehill ID AG and may be deemed to be a beneficial owner of the shares held by

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Bluehill. Additionally, Mr. Ashour directly owns 52,000 shares of Hirsch common stock and an affiliate of Mr. Ashour, Newton International Management, LLC, owns a warrant to purchase 3,000 shares of Hirsch common stock and, in connection with Mr. Ashour s service as a director of Hirsch in 2008, following the Merger, Mr. Ashour will be granted a warrant to purchase a number of shares of SCM common stock equivalent to an additional 3,000 shares of Hirsch common stock. Mr. Ashour may be deemed to be a beneficial owner of the warrants held by Newton International Management, LLC. The shares of Hirsch common stock and warrants to purchase Hirsch common stock held by Mr. Ashour and his affiliate are expected to be converted into shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger. Because the warrants to purchase SCM common stock are not exercisable for three years following the Merger, they are not reflected in the Following the Merger columns of the table above. Ayman Ashour served as a director of Hirsch from April 20, 2007 until his resignation as a director of Hirsch on November 17, 2008.

- (5) Includes options to purchase 8,333 shares of SCM common stock exercisable within 60 days. Dr. Liebler is a founder and member of the investment committee of Lincoln Vale European Partners Master Fund, LP. As a result of his affiliation with Lincoln Vale European Partners Master Fund, LP, Dr. Liebler may be deemed to be a beneficial owner of the shares held by Lincoln Vale European Partners Master Fund, LP and may have shared voting and investment power with respect to such shares. Dr. Liebler disclaims beneficial ownership of or any pecuniary interest in such shares.
- (6) Includes options to purchase 65,165 shares of SCM common stock exercisable within 60 days.
- (7) Includes options to purchase 97,037 shares of SCM common stock exercisable within 60 days.
- (8) Includes options to purchase 84,858 shares of SCM common stock exercisable within 60 days.
- (9) Includes options to purchase 23,750 shares of SCM common stock exercisable within 60 days.
- (10) Includes options to purchase 48,750 shares of SCM common stock exercisable within 60 days.
- (11) Consists options to purchase of 38,750 shares of SCM common stock exercisable within 60 days.
- (12) Consists options to purchase of 25,787 shares of SCM common stock exercisable within 60 days.
- (13) Consists options to purchase of 11,666 shares of SCM common stock exercisable within 60 days. Mr. Chhor resigned from his position at SCM on February 6, 2009, effective June 30, 2009.
- (14) Includes an aggregate of 404,096 options exercisable within 60 days.

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### PRINCIPAL SHAREHOLDERS OF HIRSCH ELECTRONICS

The following table and the related notes present information with respect to the beneficial ownership of shares of Hirsch common stock as of February 10, 2009 by (i) each current director and named executive officer of Hirsch, (ii) each person or group who is known to the management of Hirsch to be the beneficial owner of more than 5% of all shares of Hirsch voting securities outstanding as of February 10, 2009 and (iii) all current directors and current executive officers of Hirsch, as a group.

As of February 10, 2009, there were 4,705,735 shares of Hirsch common stock issued and outstanding. Shares of Hirsch common stock subject to options and warrants that are currently exercisable or are exercisable within 60 days of February 10, 2009 are also treated as outstanding and beneficially owned by the person holding them for the purpose of computing the percentage ownership of that person, but are not treated as outstanding for the purpose of computing the percentage of beneficial ownership of any other shareholder. The figures below assume no exercise of any of the options or warrants to purchase Hirsch common stock and termination of all options to purchase Hirsch common stock at the effective time of the Merger, and conversion of the Hirsch common stock and warrants to purchase shares of Hirsch common stock into shares of SCM common stock and warrants to purchase SCM common stock in connection with the Merger. Warrants for SCM common stock issued in connection with the Merger are not exercisable within 60 days and are therefore not reflected on the table below.

Unless otherwise indicated in the footnotes to this table and subject to voting agreements entered into by executive officers and directors of Hirsch and applicable community property rules, Hirsch believes that each of the shareholders named in the table below has sole voting and investment power with respect to the shares indicated as beneficially owned.

Unless specified otherwise below, the mailing address for each individual, officer or director is c/o Hirsch Electronics Corporation, 1900 Carnegie Ave., Building B, Santa Ana, CA 92705.

## **Shares of Common Stock Beneficially Owned**

|   |                     | he Merger<br>nmon Stock)  | Following the Merger (SCM Common Stock) |                           |  |
|---|---------------------|---------------------------|---|---------------------------|--|
| Name of Beneficial Owner                        | Number of<br>Shares | Approximate<br>Percentage | Number of<br>Shares                     | Approximate<br>Percentage |  |
| Mary F. Taylor(7)                               | 300,000             | 6.4%                      | 600,000                                 | 2.4%                      |  |
| Lawrence W. Midland(2)                          | 628,800             | 13.4%                     | 1,257,600                               | 5.0%                      |  |
| Eugene Y. K. Mak, M.D.(3)                       | 174,081             | 3.7%                      | 304,162                                 | 1.2%                      |  |
| Douglas J. Morgan(4)                            | 136,104             | 2.9%                      | 266,208                                 | 1.1%                      |  |
| Maury Polner, C.P.A.(5)                         | 98,000              | 2.1%                      | 152,000                                 | *                         |  |
| Robert Zivney(1)(6)                             | 26,471              | *                         | 32,942                                  | *                         |  |
| John Piccininni                                 | 10,000              | *                         | 20,000                                  | *                         |  |
| Robert Beliles                                  | 5,000               | *                         | 10,000                                  | *                         |  |
| Ayman Ashour(8)                                 | 55,000              | *                         | 900,194                                 | 3.6%                      |  |
| All directors and executive officers as a group |                     |                           |   |                           |  |
| (8 persons)                                     | 1,133,456           | 24.1%                     |   |                           |  |

- \* Indicates ownership of less than 1%
- (1) The Prior to the Merger figure includes 10,000 options to purchase Hirsch common stock. At the closing of the Merger, each option to purchase Hirsch common stock outstanding and unexercised immediately prior to the closing of the Merger will be terminated and cancelled, and no entity will assume or be bound to any obligation with respect to such options.
- (2) Includes 619,800 shares held by the Midland Family Trust Est. Jan 29, 2002, 2,600 shares of Hirsch common stock held by Mr. Midland as custodian for Ashley Marie Midland, 3,000 shares of Hirsch common stock held as custodian for Alison Midland, 2,000 shares of Hirsch common stock held as custodian for Taylor Ann Midland and 1,400 shares of Hirsch common stock held as custodian for Madison Kathleen Midland. Following the Merger, Mr. Midland will also beneficially own 628,800 warrants to purchase SCM common

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- stock received in exchange for the Hirsch common stock not exercisable for three years following the Merger and are not included in the Following the Merger columns in the table above.
- (3) Includes 80,333 shares held by The Mak Family Trust Dtd 11/27/79 and 71,748 shares held by PTC Cust IRA fbo Eugene Y. K. Mak. The Prior to the Merger figure includes warrants to purchase 22,000 shares of Hirsch common stock. Following the Merger, in connection with Dr. Mak s service as a director of Hirsch in 2008, Dr. Mak will be granted warrants to purchase a number of shares of SCM common stock equivalent to 3,000 shares of Hirsch common stock. The shares of Hirsch common stock and warrants to purchase Hirsch common stock held by Dr. Mak are expected to be converted into shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger. Because the warrants to purchase SCM common stock are not exercisable for three years following the Merger, such warrants are not included in the Following the Merger columns in the table above.
- (4) Includes 25,000 shares held by Performance Strategies Inc. Profit Sharing Plan & Trust. The Prior to the Merger figure includes warrants to purchase 3,000 shares of Hirsch common stock. Following the Merger, in connection with Mr. Morgan s service as a director of Hirsch in 2008, Mr. Morgan will be granted warrants to purchase a number of shares of SCM common stock equivalent to 3,000 shares of Hirsch common stock. The shares of Hirsch common stock and warrants to purchase Hirsch common stock held by Mr. Morgan are expected to be converted into shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger. Because the warrants to purchase SCM common stock are not exercisable for three years following the Merger, such warrants are not included in the Following the Merger columns in the table above.
- (5) Mr. Polner s shares are held by Maury Polner and Vivian A. Polner, as Co-Trustees of The Polner Living Trust Established June 8, 2000. Mr. Polner has shared voting and investment powers as to 76,000 shares. The Prior to the Merger figure includes warrants to purchase 22,000 shares of Hirsch common stock. Following the Merger, in connection with Mr. Polner s service as a director of Hirsch in 2008, Mr. Polner will be granted warrants to purchase a number of shares of SCM common stock equivalent to 3,000 shares of Hirsch common stock. The shares of Hirsch common stock and warrants to purchase Hirsch common stock held by Mr. Polner are expected to be converted into shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger. Because the warrants to purchase SCM common stock are not exercisable for three years following the Merger, such warrants are not included in the Following the Merger columns in the table above.
- (6) Mr. Zivney has shared voting and investment powers as to 16,471 shares of Hirsch common stock. Following the Merger, Mr. Zivney is also expected to beneficially own 16,471 warrants to purchase SCM common stock received in exchange for the Hirsch common stock, which are not exercisable for three years following the Merger and are not included in the Following the Merger columns in the table above.
- (7) Includes 289,000 shares held by Taylor Family Trust, Dtd 5/23/03.
- (8) Ayman Ashour served as a director of Hirsch from April 20, 2007 until his resignation as a director of Hirsch on November 17, 2008. The Prior to the Merger figure includes 52,000 shares of Hirsch common stock held directly by Mr. Ashour and warrants to purchase 3,000 shares of Hirsch common stock held by an affiliate of Mr. Ashour, Newton International Management, LLC, of which Mr. Ashour may be deemed to be a beneficial owner. Following the Merger, in connection with Mr. Ashour s service as a director of Hirsch in 2008, Mr. Ashour will be granted warrants to purchase a number of shares of SCM common stock equivalent to 3,000 shares of Hirsch common stock. Mr. Ashour is also the Chief Executive Officer and Chairman of Bluehill ID AG. Bluehill hold 796,194 shares of SCM common stock, of which Mr. Ashour may be deemed to be a beneficial owner. The

shares of Hirsch common stock and warrants to purchase Hirsch common stock held by Mr. Ashour and his affiliate are expected to be converted into shares of SCM common stock and warrants to purchase shares of SCM common stock in connection with the Merger. Because the warrants to purchase SCM common stock are not exercisable for three years following the Merger, such warrants are not included in the Following the Merger columns in the table above.

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### SCM MICROSYSTEMS DIRECTOR AND EXECUTIVE OFFICER COMPENSATION

### **SCM** s Board of Directors

SCM s board of directors is divided into three director classes with staggered three-year terms. Currently, SCM s board consists of seven directors, of which three directors serve in Class I, two directors serve in Class II and two directors serve in Class III. The board of directors has authorized up to eight directors.

# The Board of Directors and Management of SCM Following the Merger

After completion of the Merger, the SCM board of directors will consist of eight directors, including Lawrence W. Midland, who is expected to join SCM s board of directors at the effective time of the Merger. SCM currently anticipates that the following individuals will serve as its board of directors following completion of the Merger:

| Name                | <b>Current Age</b> | Position                            | <b>Director Since</b>       |
|---------------------|--------------------|-------------------------------------|-----------------------------|
| Werner Koepf        | 67                 | Chairman of the Board               | 2006                        |
| Dr. Hagen Hultzsch  | 68                 | Director                            | 2002                        |
| Steven Humphreys    | 47                 | Director                            | 1996                        |
| Dr. Hans Liebler    | 39                 | Director                            | 2008                        |
| Felix Marx          | 42                 | Chief Executive Officer and         | 2007                        |
|                     |                    | Director                            |                             |
| Lawrence W. Midland | 67                 | <b>Executive Vice President and</b> | Following completion of the |
|                     |                    | Director                            | Merger                      |
| Stephan Rohaly      | 44                 | Chief Financial Officer and         | 2007                        |
|                     |                    | Director                            |                             |
| Simon Turner        | 57                 | Director                            | 2000                        |

Werner Koepf. Werner Koepf has served as a director of SCM since February 2006 and as Chairman of the board of directors since March 2007. Mr. Koepf currently is an advisor to the venture capital firm Invision AG. From 1993 to 2002, Mr. Koepf held a variety of senior management positions with Compaq Computer Corporation GmbH, including Vice President and General Manager of the General Business Group from 1993 to 1999; Vice President and General Manager of Compaq Europe, Middle East and Africa (EMEA) from 1999 to 2000; and Chief Executive Officer and Chairman for Compaq Computer, EMEA from 2000 to 2001. From 1989 to 1993, Mr. Koepf was Chairman and Chief Executive Officer for European Silicon Structures SA, an ASIC manufacturer. Prior to 1993, Mr. Koepf held various senior management positions at Texas Instruments Inc., including Vice President and General Manager of several divisions of the group. Mr. Koepf received a master s degree in business administration from the University of Munich and a bachelor s degree with honors in electrical engineering from the Technical College in St. Poelten, Austria.

*Dr. Hagen Hultzsch.* Dr. Hagen Hultzsch has served as a director of SCM since August 2002. Dr. Hultzsch currently sits on the boards of more than 20 technology companies and academic institutions in the U.S. and Europe, including Radware LLC, RiT Technologies Ltd, TranSwitch Corporation and living-e AG. From 1993 until his retirement in 2001, Dr. Hultzsch served as a member of the Board of Management for Deutsche Telekom s technical services division. From 1988 to 1993, he was Corporate Executive Director for Volkswagen AG, where he was responsible for Organization and Information systems. Dr. Hultzsch holds M.S. and Ph.D. degrees in nuclear physics from the

University of Mainz, Germany.

Steven Humphreys. Steven Humphreys has served as a director of SCM since July 1996 and as Chairman of the board of directors from April 2000 to March 2007. Since March 2008, Mr. Humphreys has served as a director of ActivIdentity Corporation, a provider of digital identity solutions. Since October 2003, he has served as Chairman of Robotic Innovations International, Inc., an acquirer and developer of technologies for broad-based applications of robotics, service automation and automated companion devices. Currently he also serves as a director of HeadThere, Inc., a communications robotics device company, and Ready Solar, Inc., a provider of standardized residential solar systems. From October 2001 to October 2003, he served as Chairman of the board and Chief Executive Officer of ActivCard Corporation, a provider of digital identity management software. From July 1996 to

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October 2001, Mr. Humphreys was an executive officer of SCM, serving as President and Chairman of the board from July 1996 until December 1996, at which time he became Chief Executive Officer and served as President and Chief Executive Officer until April 2000. Previously, Mr. Humphreys was President of Caere Corporation, an optical character recognition software and systems company. Prior to Caere, he spent ten years with General Electric Company in a variety of positions. Mr. Humphreys is also a director of several privately held companies, a limited partner and advisor to several venture capital firms and from October 2001 to December 2003 was a director of ActivCard. Additionally, Mr. Humphreys was elected to the school board of the Portola Valley Public School District in 2007, and has served on the board of Summit Preparatory Public Charter High School since 2003. Mr. Humphreys holds a B.S. degree from Yale University and M.S. and M.B.A. degrees from Stanford University.

*Dr. Hans Liebler.* Dr. Hans Liebler has served as a director of SCM since June 2008. Since July 2006, Dr. Liebler has served as a partner of Lincoln Vale European Partners, an investment management company that he co-founded which is focused on strategic long-term investments in European small- and mid-cap companies, and which is currently the largest single stockholder of the company. Currently, he also serves on the investment committee of Lincoln Vale. From September 2002 to July 2006, Dr. Liebler managed an investment fund he had conceived for Allianz AG, applying a private equity approach to European publicly listed companies. Previous to this, from September 1996 to September 2002, he worked as a management consultant for McKinsey & Company, initially in the company s Madrid and New York offices and subsequently as co-leader of McKinsey s German Corporate Finance practice. From 1993 to 1995, Dr. Liebler was an investment banker for S.G. Warburg in London. Since 1998, Dr. Liebler has also served as an adjunct professor at the European Business School in Germany. He holds a Master s degree in Business Administration from the University of Munich in Germany and a Ph.D in Finance from the University of St. Gallen in Switzerland.

Felix Marx. Felix Marx joined SCM Microsystems as Chief Executive Officer and director in October 2007. Previously, from 2003 to November 2007, Mr. Marx held a variety of management positions with NXP Semiconductors, a specialty semiconductor manufacturer for the smart card industry. Most recently, he served as General Manager of NXP s Near Field Communication business. Prior to this, Mr. Marx served as General Manager of NXP s Contactless & Embedded Security business. From 2002 to 2003, Mr. Marx was a business consultant with Team Training Austria. Prior to this, he worked for several years in the data and voice networking sector, where he held various sales, marketing, product management and business line management positions with companies including Global One Telecommunications and Ericsson. He holds a bachelor s degree in engineering from the Technical Academy in Vienna and a Master of Advanced Studies in Knowledge Management from Danube University in Austria.

Lawrence W. Midland. Lawrence W. Midland is expected to join SCM s board of directors upon completion of the Merger. Mr. Midland is currently President of Hirsch, which he co-founded in August 1981, and for which he has served as a director since Hirsch s inception. Mr. Midland became President and Chairman of the board of Hirsch in March 1986 and has held those positions continuously since that time. Mr. Midland previously served as president of several companies which were all sold profitably, including Retirement Inns of America, Pension Properties Trust, a California REIT, and Pension Administrative Services. Previously Mr. Midland also held various sales positions in investment related activities following his employment as a field engineer with Shell Oil Company. He holds a B.S. degree in Physics (With Distinction) from the University of Oklahoma and an M.B.A. degree from Pepperdine University.

Stephan Rohaly. Stephan Rohaly has served as a director of SCM since August 2007. Mr. Rohaly joined SCM Microsystems in March 2006 as Vice President Finance and Chief Financial Officer. He also served as Acting Chief Executive Officer from July 2007 to October 2007. Before joining SCM, from February 2003 to February 2006, he was Director of Corporate Finance at Viatris, a German pharmaceutical firm. From July 1995 to December 2002, he served as Business Unit and Finance & Administration Director for Nike Germany. Prior to Nike, Mr. Rohaly was

Symantec s Finance & Administration Officer for Central and Eastern Europe. He received his MBA degree from Rice University, and holds a Bachelor of Science and Business Administration, Magna Cum Laude in Mathematics and Computer Information Systems Management from Houston Baptist University.

*Simon Turner*. Simon Turner has served as a director of SCM since July 2000. Since January 2009, Mr. Turner has served as Strategic Accounts Director for PC manufacturer ACER Group. From January 2006 to December

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2008, Mr. Turner served as Group Sourcing Director for consumer electronic retailer DSG international plc. From January 2002 to January 2006, Mr. Turner was Managing Director of the PC World Group of DSG, responsible for operations at PC World, PC World Business and Genesis Communications in the UK and PC City in Europe. From February 1999 to January 2002, Mr. Turner was Managing Director of PC World, a large UK reseller of PCs and PC-related equipment. From December 1996 to February 1999, Mr. Turner was Managing Director of Philips Consumer Electronics, UK and Ireland. Prior to that, he also served as Senior Vice President of Philips Media, Commercial Director of Belling and Company and Group Marketing Manager at Philips Consumer Electronics. Mr. Turner is also a non-executive director of Yorkshire Building Society, which is the UK s third largest member-owned savings and loan institution. Mr. Turner holds a B.S. degree from the University of Surrey.

To the knowledge of SCM s management, there are no family relationships between any of its directors and any other of its directors or executive officers.

## **Director Independence**

SCM s board of directors has reviewed the independence of each of its directors and considered whether any director has had a material relationship with the company or its management that could compromise his ability to exercise independent judgment in carrying out his duties and responsibilities. As a result of this review, SCM s board of directors affirmatively determined that all of its non-employee directors are independent under the corporate governance standards of the Marketplace Rules of the NASDAQ Stock Market and Rule 10A-3 of the Securities Exchange Act of 1934, as amended (the Exchange Act ).

In connection with the determination of independence of Dr. Hans Liebler, the board of directors considered Dr. Liebler is relationship with the company is largest stockholder, Lincoln Vale European Partners, of which Dr. Liebler is a founder and member of the investment committee. The board of directors determined that such relationship would not compromise Dr. Liebler is ability to exercise independent judgment in carrying out his duties and responsibilities. In agreeing to serve as a member of SCM is board of directors, Dr. Liebler must act independently of Lincoln Vale European Partners in discharging his fiduciary duties to stockholders of the company and also is obligated not to disclose to Lincoln Vale European Partners or use for his own benefit any confidential information that he may obtain during his service on the board. Dr. Liebler disclaims shared voting or dispositive power over any securities held by the fund.

# **Compensation of Directors**

## **Annual Cash Compensation**

During 2008, SCM s non-employee directors were paid in the currency of the country of their residence, using a fixed exchange rate of 0.93 per U.S. dollar for SCM s German-based directors and £0.63 per U.S. dollar for SCM s UK-based director. During 2008, each non-employee member of SCM s board of directors was eligible to receive the following cash compensation:

an annual retainer of \$10,000 for each member of the board, except for the Chairman, who is eligible to receive an annual retainer of \$20,000;

additional annual retainer of \$5,000 for service on the Audit Committee of the board, except for the Chairman, who is eligible to receive an annual retainer of \$10,000;

additional annual retainer of \$2,000 for service on the Compensation or Nominating Committees of the board, except for the Chairman of such committees, who are each eligible to receive an annual retainer of \$4,000; and

meeting fees of \$1,000 for physical attendance at each board meeting.

Additionally, SCM reimburses its non-employee board members for all reasonable out-of pocket expenses incurred in the performance of their duties as directors, which in practice primarily consist of travel expenses associated with board or committee meetings or with committee assignments.

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### Change in Cash Compensation for 2009

During 2008, the Compensation Committee conducted a review of compensation paid to SCM board members that included comparisons of cash and equity compensation made to directors at six other security companies, including ActivIdentity, Entrust, L-1 Identity Solutions, Secure Computing, Tumbleweed Communication and Vasco Data Security. Based on this review, in December 2008, the Compensation Committee approved an increase in the cash compensation paid to the company s non-employee directors, effective beginning in 2009. Annual cash compensation was increased from \$10,000 to \$20,000 for all directors except for the Chairman of the board, whose annual cash compensation was increased from \$20,000 to \$40,000. Additionally, directors will also receive a fee of \$500 for attendance at each telephonic board meeting lasting more than 60 minutes, whereas previously no fees had been paid for attendance at telephonic board meetings. All other components of cash compensation remain unchanged for 2009.

# **Equity Compensation**

During 2008, each non-employee member of SCM s board of directors was eligible to receive option awards under the terms of the company s 2007 Stock Option Plan. Under this plan, new members of the board receive an initial option grant to purchase 10,000 shares of the company s common stock. Continuing members of the board who have served for at least six months receive an annual option grant to purchase 5,000 shares of the company s common stock, awarded on the date of the company s Annual Meeting of Stockholders. Both of these option grants vest 1/12th per month over the one-year period following the date of grant.

During 2008, each of SCM s non-employee directors, with the exception of Dr. Liebler, received an annual grant of 5,000 options for shares of the company s common stock. All such annual grants were made on July 1, 2008, the date of SCM s Annual Meeting, at an exercise price of \$2.91 per share, which was the NASDAQ closing price on that day. Dr. Liebler received an initial option grant to purchase 10,000 shares of the company s common stock upon joining the board. His grant was made on June 2, 2008 at an exercise price of \$2.95, which was the NASDAQ closing price on that day.

The following Director Compensation Table sets forth summary information concerning the compensation paid to SCM s non-employee directors in 2008 for services to the company.

|                                     | Fee                | s Earned |    |                         |            |        |  |
|-------------------------------------|--------------------|----------|----|-------------------------|------------|--------|--|
| Name                                | or Paid<br>in Cash |          |    | Option<br>Awards<br>(1) | Total (\$) |        |  |
| Werner Koepf Chairman(2)            | \$                 | 31,000   | \$ | 10,344                  | \$         | 41,344 |  |
| Steven Humphreys Former Chairman(3) | \$                 | 22,000   | \$ | 10,344                  | \$         | 32,344 |  |
| Dr. Hagen Hultzsch(4)               | \$                 | 24,000   | \$ | 10,344                  | \$         | 34,344 |  |
| Dr. Hans Liebler(5)                 | \$                 | 10,500   | \$ | 7,564                   | \$         | 18,064 |  |
| Simon Turner(6)                     | \$                 | 29,000   | \$ | 10,344                  | \$         | 39,344 |  |

(1) The amounts in this column represent the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with SFAS 123(R). These amounts may reflect options granted in years prior to 2008. The grant date fair value of these annual stock options awarded to each director in 2008, other than Mr. Liebler, is approximately \$6,751. The grant date fair value of the initial stock options awarded to Dr. Liebler is approximately \$13,154. The grant date fair value of the options awards is calculated using the

Black-Scholes-Merton valuation model using the following assumptions: a dividend rate of zero, an interest rate for the expected life of the option at the date of grant, an expected option life of 4.00 years, and volatility based on historical averages at the date of grant. See Note 2 to the Consolidated Financial Statements for the period ended December 31, 2007 for more information about how SCM accounts for stock-based compensation.

(2) Mr. Koepf received a fee of \$20,000 for his service as Chairman of the board of directors in 2008. He also received a fee of \$2,000 for his service as a member of the Compensation Committee and a fee of \$4,000 for his service as Chairman of the Nominating Committee during 2008. Additionally, he received a fee of \$1,000 for each physical board meeting attended, amounting to \$5,000. Mr. Koepf had 25,000 options outstanding as of December 31, 2008, of which 22,083 were exercisable.

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- (3) Mr. Humphreys received a fee of \$10,000 for his service as a director in 2008. He also received a fee of \$5,000 for his service as a member of the Audit Committee and a fee of \$2,000 for his service as a member of the Nominating Committee during 2008. Additionally, he received a fee of \$1,000 for each physical board meeting attended, amounting to \$5,000. Mr. Humphreys had 66,415 options outstanding as of December 31, 2008, of which 63,498 were exercisable.
- (4) Dr. Hultzsch received a fee of \$10,000 for his service as a director in 2008. He also received \$5,000 for his service as a member of the Audit Committee and a fee of \$4,000 for his service as Chairman of the Compensation Committee during 2008. Additionally, he received a fee of \$1,000 for each physical board meeting attended, amounting to \$5,000. Dr. Hultzsch had 40,000 options outstanding as of December 31, 2008, of which 37,083 were exercisable.
- (5) Dr. Liebler joined the board of directors of SCM effective June 1, 2008, and received a prorated fee of \$5,833 for his service as a director from June through December 2008. He also received a prorated fee of \$834 for his service as a member of the Compensation Committee and \$833 for his service as a member of the Nominating Committee from July through December 2008. Additionally, he received a fee of \$1,000 for each physical board meeting attended, amounting to \$3,000. Dr. Liebler had 10,000 options outstanding as of December 31, 2008, of which 5,000 were exercisable.
- (6) Mr. Turner received a fee of \$10,000 for his service as a director in 2008. He also received \$10,000 for his service as Chairman of the Audit Committee, \$2,000 for his service as a member of the Compensation Committee and \$2,000 for his service as a member of the Nominating Committee during 2008. Additionally, he received a fee of \$1,000 for each physical board meeting attended, amounting to \$5,000. Mr. Turner had 50,000 options outstanding as of December 31, 2008, of which 47,083 were exercisable.

## **Executive Officers**

Information concerning SCM s current and, in the case of Lawrence W. Midland, expected, future executive officers, including their backgrounds and ages as of December 31, 2008, is set forth below. All executive officers hold their positions for an indefinite term and serve at the pleasure of SCM s board of directors.

To the knowledge of SCM s management, there are no family relationships between any of SCM s executive officers and any of its directors or other executive officers.

Felix Marx, 42 Chief Executive Officer and Director Felix Marx has served as Chief Executive Officer and as a director of the company since October 2007. Previously, from 2003 to October 2007, Mr. Marx held a variety of management positions with NXP Semiconductors, a specialty semiconductor manufacturer for the smart card industry. Most recently, he served as General Manager of NXP s Near Field Communication business. Prior to this, Mr. Marx served as General Manager of NXP s Contactless & Embedded Security business. From 2002 to 2003, Mr. Marx was a business consultant with Team Training Austria. Prior to this, he worked for several years in the data and voice networking sector, where he held various sales, marketing, product management and business line management positions with companies including Global One Telecommunications and Ericsson. He holds a bachelor s degree in engineering from the Technical Academy in Vienna and a Master of Advanced Studies in Knowledge Management from Danube University in

Austria.

Stephan Rohaly, 44 Vice President Finance, Chief Financial Officer and Director Stephan Rohaly has served as Vice President Finance and Chief Financial Officer since March 2006 and was named a director of the company in August 2007. Mr. Rohaly also served as Acting Chief Executive Officer from July 2007 to October 2007. Before joining SCM, from February 2003 to February 2006, Mr. Rohaly was Director of Corporate Finance at Viatris, a German pharmaceutical firm. From July 1995 to December 2002, he served as Business Unit and

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Finance & Administration Director for Nike Germany. Prior to Nike, Mr. Rohaly was Symantec s Finance & Administration Officer for Central and Eastern Europe. He received his MBA degree from Rice University, and holds a Bachelor of Science and Business Administration, Magna Cum Laude in Mathematics and Computer Information Systems Management from Houston Baptist University.

Eang Sour Chhor, 44
Executive Vice President, Strategy,
Marketing and Engineering

Eang Sour Chhor served as Executive Vice President Strategy, Marketing and Engineering since February 2008. In this position he was responsible for product management and product development. Prior to joining SCM, from March 2001 to January 2008, Mr. Chhor held a variety of management positions with Philips Semiconductors, a diversified electronics company, and NXP Semiconductors, a company created by Philips Semiconductors. Most recently, he served as Senior Director, Global Key Accounts at NXP Semiconductors, a position he held for 25 months, and was a member of NXP s elite group of Top 150 Leaders. Prior to this, Mr. Chhor served as General Manager of NXP s Contactless & Embedded Security Division, headed NXP s smart card and reader businesses and launched NXP s Near Field Communication cooperation with Sony. Prior to NXP, from 1998 to 2001 Mr. Chhor held a variety of management positions with Philips Consumer Electronics. Mr. Chhor holds a bachelor s degree in electronics engineering from the University of Technology in Cachan, France and an MBA from HEC School of Management in Paris, France. Mr. Chhor resigned from his position at SCM on February 6, 2009, effective June 30, 2009.

Lawrence W. Midland, 67
Executive Vice President, Hirsch business division

Lawrence W. Midland, is expected to become an executive officer of SCM upon completion of the Merger. Mr. Midland is currently President of Hirsch, which he co-founded in August 1981, and for which he has served as a director since Hirsch s inception. Mr. Midland became President and Chairman of the board of Hirsch in March 1986 and has held those positions continuously since that time. Mr. Midland previously served as president of several companies which were all sold profitably, including Retirement Inns of America, Pension Properties Trust, a California REIT, and Pension Administrative Services. Previously Mr. Midland also held various sales positions in investment related activities following his employment as a field engineer with Shell Oil Company. He holds a B.S. degree in Physics (With Distinction) from the University of Oklahoma and an M.B.A. degree from Pepperdine University.

*Dr. Manfred Mueller*, 38 Executive Vice President, Strategic Sales and Business Development Dr. Manfred Mueller has served as Executive Vice President, Strategic Sales and Business Development since March 2008. He joined SCM Microsystems in August 2000 as Director of Strategic Business Development. From July 2002 to July 2005, he served as Director of Strategic Marketing. He was appointed Vice President of Strategic Business Development in July 2005. He served as Vice President Marketing from February 2006 to April 2007, at which time he was named Vice President Sales, EMEA. Prior to SCM, from August 1998 to

July 2000, Dr. Mueller was Product Manager and Business Development Manager at BetaResearch GmbH, the digital TV technology development division of the Kirch Group. Dr. Mueller holds masters and Ph.D degrees in Chemistry from Regensburg University in Germany and an MBA from the Edinburgh Business School of Heriot Watt University in Edinburgh, Scotland.

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## **Compensation Discussion and Analysis**

## General Philosophy/Objectives

The primary goals of SCM s compensation program, including its executive compensation program, are to attract and retain employees whose abilities are critical to the company s long-term success and to motivate employees to achieve superior performance.

To achieve these goals, SCM attempts to:

offer compensation packages that are competitive regionally and that provide a strong base of salary and benefits;

maintain a portion of total compensation at risk, particularly in the case of its executive officers, with payment of that portion tied to achievement of specific financial, organizational or other performance goals; and

reward superior performance.

SCM s compensation program includes salary, performance-based quarterly and annual bonuses, long-term incentive compensation in the form of stock options and various benefits and perquisites.

### Role of the Compensation Committee

SCM s Compensation Committee oversees all aspects of executive compensation. The committee plays a critical role in establishing SCM s compensation philosophy and in setting and amending elements of the compensation package offered to its Named Executive Officers. In 2008, SCM s Named Executive Officers included Felix Marx, Chief Executive Officer; Stephan Rohaly, Chief Financial Officer; Eang Sour Chhor, Executive Vice President, Strategy, Marketing and Engineering; and Manfred Mueller, Executive Vice President, Strategic Sales and Business Development.

On an annual basis, or in the case of promoting or hiring an executive officer, the Compensation Committee determines the compensation package to be provided to SCM s Chief Executive Officer, its other executive officers and its directors. On an annual basis, the Compensation Committee undertakes a review of the base salary, bonus targets and equity awards of each of SCM s Named Executive Officers. This review entails an evaluation of their respective compensation based on the committee s overall evaluation of their performance toward the achievement of the company s financial, strategic and other goals, with consideration given to comparative executive compensation data, primarily from a small group of companies of similar size and within a similar segment of the security industry to SCM (as described in more detail below). Based on its review, from time to time the Compensation Committee has increased the salary, potential bonus amounts and/or equity awards for SCM s executive officers, based upon the performance of the executive officer, a change in scope of an executive officer s responsibilities and/or as a competitive practice based on a review of compensation at companies that are similar to SCM.

## Overview of Compensation Program

SCM was originally formed in Germany in 1990 and has continued to have an active presence in Germany and throughout Europe in its target product markets. Since its initial public offering in October 1997, SCM s common stock has been dually traded on the NASDAQ Stock Market and the German exchange, previously on the Neuer

Market and now on the Prime Standard. As a result, although SCM is a small company, it has maintained a relatively high level of visibility in the German marketplace and financial markets. Additionally, for the past several years the majority of SCM s executive staff has operated from its European headquarters in Ismaning, Germany, which has been its corporate headquarters since late 2006. Currently, all of SCM s executive officers operate out of its headquarters in Germany. SCM s German corporate culture directly influences the elements of the company s compensation program.

SCM does not employ an overall model or policy to allocate among the compensation elements it utilizes. In general, SCM employs cash bonuses to motivate and reward its executive officers for the achievement of annual and

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quarterly or other short-term performance objectives and it employs annual grants of stock options that vest over time to motivate and reward contributions to the company s performance over the longer term. From time to time, however, SCM also utilizes stock options with shorter vesting periods to provide additional incentives for the achievement of short-term objectives that are seen as critical to the company s success.

SCM believes that its compensation practices, as described below, allow the company to achieve an appropriate balance of compensation elements for its executive officers that supports its overall compensation program goals.

### **Compensation Elements**

Base Salary

Base salary provides fixed compensation based on competitive market practice and is intended to acknowledge and reward core competence in the executive role relative to skills, experience and contributions to the company. Base salaries for executives are reviewed annually, and more frequently when there are any changes in responsibilities.

The Compensation Committee reviewed base salary levels for Mr. Marx, Mr. Rohaly and Dr. Mueller at the beginning of 2008 as part of its annual review of executive compensation. The committee did not review the salary of Mr. Chhor, as his compensation had recently been set prior to his joining the company in February 2008. In conducting their reviews, the Compensation Committee (1) gave consideration to each officer s salary history with previous employers; (2) considered informal data on salaries of executive officers in similar positions based on general comparative data for the technology industry from the Economic Research Institute and Salary.com; (3) reviewed specific salary data for the chief executive officers and chief financial officers at two companies the Compensation Committee considered to be most comparable in size and industry focus to the company, Vasco Data Security and ActivIdentity; (4) relied on the professional experience of the Compensation Committee and board members related to compensation practices in Europe; (5) considered the recommendations of Mr. Marx in the case of Mr. Rohaly and Dr. Mueller, based primarily on their respective performance reviews; (6) considered the scope of responsibility, prior experience and past performance of each officer; and (7) considered the specific needs of SCM at the time and in the foreseeable future.

Based on its evaluation, in February 2008 the Compensation Committee approved one-time incentive stock option grants for Mr. Marx and Mr. Rohaly in lieu of annual salary increases, in order to bring equity compensation for these principal officers into alignment with peer companies, including ActivIdentity and Vasco Data Security, and to better align the interests of these executives with those of the company s stockholders. The Compensation Committee also approved the promotion of Dr. Mueller from Vice President Sales, EMEA to Executive Vice President, Strategic Sales and Business Development, and approved an increase in his annual base salary from 150,000 to 168,000 in light of his anticipated responsibilities for 2008. The new salary level for Dr. Mueller was effective as of April 1, 2008.

In December 2008, the Compensation Committee reviewed the base salary level of Mr. Marx and approved an increase in his annual base salary from 240,000 to 280,000, effective November 1, 2008. The increase was made based on Mr. Marx s performance against objectives set by the Compensation Committee related to establishing a strategic plan for SCM and putting in place programs and resources to achieve growth. These objectives were to create and execute a plan for SCM to enter the contactless smart card reader market with new products and programs and to identify and negotiate with appropriate merger and acquisition candidates to accelerate the company s revenue generation and increase its operating scale.

Incentive Cash Bonuses

Incentive cash bonuses are intended to motivate and reward executives for their contributions towards achieving corporate performance targets as well as specific corporate objectives that support the company s short-term goals. During 2008, the primary goal of the company was operating profitability, with focus both on revenue generation and on cost and expense containment. Therefore, incentive bonuses in 2008 were designed to reward corporate operational performance alone.

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On February 6, 2008, the board of directors approved an Executive Bonus Plan for 2008 (the 2008 Plan) as recommended by the Compensation Committee. The 2008 Plan was effective as of January 1, 2008 and was unchanged from the previous year. Payments under the 2008 Plan were based both on the achievement of quarterly and annual operating profit goals by the company. Under the Plan, operating profit is defined as gross margin, less research and development, sales and marketing, and general and administrative expenses, as well as various expenses determined by the company to be extraordinary. No such extraordinary expenses were excluded from the calculation of operating profit in 2008.

Executive officers eligible to participate in the 2008 Plan with respect to both the quarterly and annual bonus components were Mr. Marx, Mr. Rohaly and Mr. Chhor. As part of his employment agreement signed in January 2008, Mr. Chhor was guaranteed a quarterly bonus payment for the first quarter of 2008, prorated for his February 1, 2008 start date.

Because of his sales role, Dr. Mueller was eligible to participate in the annual component of the 2008 Plan only, and was eligible to receive quarterly bonus payments under the company s Sales Commission Plan, which is described under Incentive Cash Payouts under the Sales Commission Plan below.

## Quarterly Component

Under the quarterly bonus component of the 2008 Plan, executive officers of the company were eligible to receive quarterly cash bonuses amounting to 10% of their respective annual base salaries, if the company achieved positive operating profit for that quarterly period. The maximum amount that any executive officer could earn in quarterly bonus payments in the fiscal year was 40% of his respective annual base salary.

# Annual Component

Under the annual bonus component of the 2008 Plan, executive officers were eligible to receive additional variable bonuses amounting to between 20% and 40% of their respective annual base salaries, based upon the achievement by the company of the following annual operating profit targets:

20% of annual base salary would be paid if the company recorded at least \$1.0 million of annual operating profit;

30% of annual base salary would be paid if the company recorded at least \$1.5 million of annual operating profit; and

40% of annual base salary would be paid if the company recorded at least \$2.0 million of annual operating profit.

The maximum amount that any executive officer could earn in combined quarterly and annual bonus payments under the 2008 Plan in the fiscal year was 80% of his respective annual base salary.

## Incentive Cash Payouts under the 2008 Plan

SCM did not achieve positive operating profit in the first, second and third quarters of 2008, and no cash bonuses were awarded under the 2008 Plan for these periods. SCM has not yet completed the preparation of its results for the fourth quarter of 2008. SCM did not achieve positive operating profit for the full year 2008, and no cash bonuses were awarded under the annual component of the 2008 Plan. As noted above, Mr. Chhor was paid a guaranteed bonus amounting to 10% of his annual base salary for the first quarter of 2008, prorated for his February 1, 2008 start date,

as specified in his employment agreement.

Incentive Cash Payouts under the Sales Commission Plan

As noted above, during 2008 Dr. Mueller was eligible to receive quarterly cash awards under the company s Sales Commission Plan. Under this plan, for each of the four quarters of 2008, Dr. Mueller was eligible to receive a quarterly bonus payment of up to 10% of his then-current annual base salary based on 100% achievement of quarterly revenue goals and individual objectives. Two-thirds of this potential bonus amount was based on the achievement of at least 75% of quarterly revenue targets set forth in the company s budget and sales forecasts as

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approved by the board for each year, and one-third was based upon the achievement of personal quarterly objectives as approved by the Compensation Committee for each quarter. Additionally, if revenue targets were achieved above the 100% level in any quarter, then Dr. Mueller s potential bonus for that quarter would be increased by an additional 2.5% for every percentage point achieved above 100%. At 100% achievement of quarterly revenue targets, Dr. Mueller s target quarterly bonus was 10,000 for revenue generation and 5,000 for individual objectives for the first quarter of 2008, and 11,200 for revenue generation and 5,600 for individual objectives for the second, third and fourth quarters of 2008.

The revenue target for Dr. Mueller in the first quarter of 2008 was \$2.7 million. Individual objectives for Dr. Mueller in the first quarter of 2008 included meeting with key strategic partner targets; setting up sales and marketing programs and engaging new distributors in new geographic regions; and setting up a framework to market and sell new USB token products, including creating a business plan, cultivating strategic partners, developing a sales channel and developing marketing collateral. For the first quarter of 2008, Dr. Mueller achieved 88% of his revenue target, resulting in a payout of 70.8% under the revenue portion of the plan, and he achieved 100% of his personal objectives. This resulted in an aggregate payout equal to 80.5% of his target award, or 12,082.

The revenue target for Dr. Mueller in the second quarter of 2008 was \$3.1 million. Individual objectives for Dr. Mueller in the second quarter of 2008 included managing strategic partner relationships to support the development of a new USB token business; continue to develop and manage the distribution channel for the company s eHealth terminals, including the creation and monitoring of pilot deployments; and manage strategic partner relationships aimed at the e-passport market. For the second quarter of 2008, Dr. Mueller achieved 90% of his revenue target, resulting in a payout of 75.1% under the revenue portion of the plan, and he achieved 100% of his personal objectives. This resulted in an aggregate payout equal to 83.4% of his target award, or 14,013.

The revenue target for Dr. Mueller in the third quarter of 2008 was \$3.1 million. Individual objectives for Dr. Mueller in the third quarter of 2008 included managing strategic partner relationships to support the development of a new USB token business and securing volume orders for the USB products; finalizing a global marketing strategy for the company s CHIPDRIVE products; and transferring all EMEA sales activities to a newly hired regional sales executive. For the third quarter of 2008, Dr. Mueller achieved 69% of his revenue target, resulting in a payout of 0% under the revenue portion of the plan, and he achieved 85% of his personal objectives. This resulted in an aggregate payout equal to 28.3% of his target award, or 4,760.

The revenue target for Dr. Mueller in the fourth quarter of 2008 was \$11.0 million. Individual objectives for Dr. Mueller in the fourth quarter of 2008 included managing the USB token business and securing volume orders for the USB products; finalizing the business plan for 2009; expanding the global distribution channel as part of the company s strategy to expand sales into new geographic regions; and planning the 2009 launch of the CHIPDRIVE product line into the U.S. For the fourth quarter of 2008, Dr. Mueller achieved 82% of his revenue target, resulting in a payout of 54% under the revenue portion of the plan, and he achieved 74% of his personal objectives. This resulted in an aggregate payout equal to 61% of his target award, or 10,177.

## Additional Performance Cash Bonuses

In December 2008, the Compensation Committee approved the payment of a cash bonus of \$333,333 to Mr. Marx to be paid out in March 2009, in recognition of his significant contributions to the company and his performance in 2008, including his efforts to re-position the company and to implement its growth strategy, and is contingent upon Mr. Marx s continuing employment with the company at the time of such payment.

Long-Term Equity Incentives

SCM s stock option program is designed to attract, retain and reward talented employees and executives through long-term compensation that is directly linked to long-term performance. As the bulk of SCM s employees are in Germany and India, where stock options are not commonly awarded to non-executive employees, SCM regards stock options as a competitive tool in its overall compensation program.

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SCM grants equity incentives in the form of stock options to each of its executive officers, at the time of hiring, on an annual basis and from time to time as an incentive to achieve specific performance objectives. The exercise price of all options awarded is the closing price of SCM s stock on the NASDAQ Stock Market on the date of grant. The company believes stock options are an effective way to align executives interests with the interests of the company s stockholders because the stock options have value only to the extent that the price of the company s stock increases after the date of grant.

The number of stock options granted to newly hired executive officers is determined by the Compensation Committee, based on the company s historical practices and on the executive s position. Initial options vest 1/4th after one year and then 1/48th per month for the next three years, such that they are fully vested after four years. Annual top-up grants are made based on the positive results of annual performance reviews and are generally in an amount ranging between 25% and 33% of the options received in the executive officer s initial grant. Annual top-up grants vest at a rate of 1/48th per month over four years, commencing at the date of grant. If the executive officer terminates employment before the end of the vesting period, all unvested options are forfeited. As options are granted annually, some portion of an executive officer s options vest each year, rewarding the executive for past service, while an often greater portion remains unvested, creating a long-term incentive to remain with the company.

In February 2008, the Compensation Committee awarded Mr. Chhor an initial stock option grant of 40,000 shares of SCM common stock upon his joining the Company. At the time, the Compensation Committee also awarded special one-time incentive option grants to Mr. Marx and Mr. Rohaly. These awards were made in lieu of annual salary increases, to increase the long-term incentive portion of their overall compensation package in relation to salary, and to bring equity compensation for these officers into alignment with peer companies. In making its determination, the Compensation Committee reviewed salary and equity data for the chief executive officer and chief financial officer at six companies that operate in similar segments of the security industry to SCM, and which the committee believes are comparable for the purposes of compensation comparison. These companies included ActivIdentity, Entrust, L-1 Identity Solutions, Secure Computing Tumbleweed Communications and Vasco Data Security.

In April 2008, the Compensation Committee awarded annual top-up grants to Mr. Marx and Mr. Rohaly of 19,800 shares and top-up and promotion grants of 6,500 and 14,000 shares, respectively, to Dr. Mueller. The Compensation Committee determined the amount to be granted to each executive officer based on his individual performance in past recent periods and in order to retain and motivate each executive in the future.

## Benefits and Perquisites

Because SCM has a strong regional presence in Germany and the majority of its executives and key employees have been based in Germany, the company follows the standard European practice of providing either a company car or a car allowance to its executive officers in Germany. SCM leases BMW cars or provides a comparable allowance for its executive officers.

### Retirement Payments

On behalf of its executive officers in Germany, SCM makes payments to a government-managed pension program, to government-managed or private health insurance programs, and in some cases for unemployment insurance, as mandated under German employment law.

## Lawrence W. Midland

Mr. Midland is expected to become an executive officer of SCM following the company s merger with Hirsch, in the position of Executive Vice President, Hirsch Business Division. Mr. Midland s compensation with SCM was

negotiated as part of the Merger Agreement and includes a base salary of \$250,000, participation in the 2008 Executive Bonus Plan and an option grant to purchase up to 40,000 shares of SCM common stock under SCM s 2007 Stock Option Plan. Mr. Midland is also eligible to receive certain other benefits such as health insurance, as are provided to other employees of Hirsch occupying positions with responsibility and salary comparable to that of Mr. Midland.

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### Severance Benefits

SCM does not have a policy regarding severance or change of control agreements for its executive officers and historically has not offered severance as part of its employment contracts. Under standard employment practice in Germany, notice of termination is required to be given by either the employer or the employee, and the employer is required to continue to compensate the employee for salary and eligible bonus amounts during this period. The length of the notice period varies from company to company. SCM s policy for executive officers generally is to require a notice period of three to six months, following a trial period of initial employment of three to six months. The length of individual notice and trial periods for each executive officer is stated in his employment contract. In lieu of continuing the employment relationship for six months, SCM s employment agreements provide that the company can cash out the employee who has given notice. Alternatively, SCM can require that the employee continue to work his or her six-month notice period. This practice is included in the majority of SCM s employment agreements with its executive officers. Additionally, under German labor practices, terminated employees also are eligible to continue to receive health and unemployment insurance coverage, pension contributions, car leasing expenses or car allowance, and other benefits provided during their employment, for the duration of the notice period. Further, under German labor practices, terminated employees may also be entitled to receive quarterly or annual bonus payments, the amount of which would be determined based on a variety of factors, including the employee s length of service and perceived contributions to past or future company performance, as well as other factors. Actual bonus payments for which individual employees may become eligible are determined at or following termination, and cannot be projected.

As is customary in Germany, SCM has entered into employment agreements with each of its Named Executive Officers. In connection with the Merger, Mr. Midland has entered into an employment agreement with Hirsch, to become effective on the effective date of the Merger as described in The Merger Interests of Hirsch Directors and Executive Officers in the Merger Employment Agreements. The terms of each of these agreements are discussed below under Termination / Change in Control Payments.

In July 2008, SCM Microsystems GmbH, a wholly-owned subsidiary of SCM entered into supplemental employment agreements (the Supplements) with Mr. Marx and Mr. Rohaly in order to modify certain provisions regarding severance, notice periods and non-competition. The terms of both Supplements are identical and are outlined below.

Pursuant to the Supplements, if the executive officer is given ordinary notice of termination by SCM without the executive officer having given prior notice of termination or having caused SCM to give such notice as a result of severe and avoidable misconduct, then the executive officer will be eligible to receive a one-time severance payment equal to 12 months of his then-current monthly salary and a bonus payment under the company s Executive Bonus Plan equal to 40% of his then current annual salary.

The Supplement further provides that either the executive officer or SCM may terminate the executive officer s employment agreement by providing 12 months written notice. In the event of termination by SCM, the executive officer may be required to continue to perform his responsibilities for the company only for a period of up to three months, excluding unused holiday hours, after which he will be released from his employment. Any remainder of the 12-month notice period following release from employment (from nine to 12 months) is the release period, during which the executive officer would continue to receive his then-current monthly salary and a fixed bonus payment under the company s Executive Bonus Plan equal to 40% of his then current annual salary. Such remuneration during the release period would be in addition to the one-time severance payment described above. In the event of notice of termination by the executive officer, the executive officer may be required to continue to perform his responsibilities for the company for up to the entire 12-month notice period, during which time he would continue to receive regular salary payments and remain eligible for bonus payments under the company s Executive Bonus Plan, and thereafter would not be eligible for any further remuneration or the severance payments described above.

Additionally, the Supplement provides that following any ordinary notice of termination given by the company to the executive officer, during the release period the executive officer would continue to be prohibited from engaging in any other employment, occupation, consulting or other business activity competitive with or related to the current or future business of the company. He would also be prohibited from acquiring, obtaining an equity

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interest in or otherwise supporting any enterprise which engages in business activity competitive with or related to the current or future business of the company.

### **Summary of SCM Executive Compensation in 2008**

The following table sets forth certain information with respect to the compensation of SCM s Chief Executive Officer, Chief Financial Officer and the highest paid executive officers other than the CEO and CFO, based on total compensation earned during fiscal years 2008, 2007 and 2006, for their services with SCM in all capacities during the 2008, 2007 and 2006 fiscal years.

|  | Non-Equity Incentive |          |         |    |            |          |                            |     |                     |          |                           |          |         |
|--|----------------------|----------|---------|----|------------|----------|----------------------------|-----|---------------------|----------|---------------------------|----------|---------|
| Name and Principal Position            | Year                 |          | Salary  |    | Bonus      |          | Option<br>Grants<br>(1)(2) | Com | Plan  pensation (5) |          | All<br>Other<br>pensation |          | Total   |
| Felix Marx Chief Executive Officer     | 2008<br>2007         | \$<br>\$ | ,       | \$ | 333,333(3) | \$<br>\$ | 51,458                     |     | 27.264(6)           | \$<br>\$ | 47,070(13)                | \$<br>\$ | 795,468 |
| (22)(23)                               |                      | Ф        | 66,219  |    |            | Ф        | 2,973                      | Ф   | 27,264(6)           | Ф        | 8,469(14)                 | Ф        | 104,925 |
|  | 2006                 |          |         |    |            |          |                            |     |                     |          |                           |          |         |
| Stephan Rohaly                         | 2008                 | \$       | ,       |    |            | \$       | 58,671                     |     |                     | \$       | 30,682(15)                | \$       | 444,012 |
| Chief Financial                        | 2007                 | \$       | 313,065 | \$ | 50,000(4)  | \$       | 116,845                    | \$  | 62,059(7)           | \$       | 34,385(16)                | \$       | 576,354 |
| Officer (22)(24)                       |                      |          |         |    |            |          |                            |     |                     |          |                           |          |         |
|  | 2006                 | \$       | 200,896 |    |            | \$       | 27,303                     | \$  | 57,353(8)           | \$       | 19,693(17)                | \$       | 305,245 |
| Eang Sour Chhor                        | 2008                 | \$       | 243,984 |    |            | \$       | 12,175                     | \$  | 18,717(9)           | \$       | 37,753(18)                | \$       | 312,629 |
| Executive Vice President,              | 2007                 |          |         |    |            |          |                            |     |                     |          |                           |          |         |
| Strategy,                              |                      |          |         |    |            |          |                            |     |                     |          |                           |          |         |
| Marketing and Engineering (22)(25)     | 2006                 |          |         |    |            |          |                            |     |                     |          |                           |          |         |
| Dr. Manfred Mueller                    | 2008                 | \$       | 241,658 |    |            | \$       | 22,087                     | \$  | 60,552(10           | ) \$     | 37,311(19)                | \$       | 361,608 |
| Executive Vice President<br>Strategic  | 2007                 | \$       | 202,211 | \$ | 30,000(4)  | \$       | 68,927                     |     |                     |          | 33,283(20)                | \$       | 390,650 |
| Sales and Business<br>Development (22) | 2006                 | \$       | 178,386 |    |            | \$       | 19,797                     | \$  | 35,637(12           | ) \$     | 35,133(21)                | \$       | 268,953 |

### **Option Awards**

- (1) The amounts in this column represent the expense recognized for financial statement reporting purposes with respect to the fiscal year in accordance with SFAS 123(R). These amounts may reflect options granted in years prior to 2008. Option expense figures are calculated using the Black-Scholes-Merton valuation model using the following assumptions: a dividend rate of zero, an interest rate for the expected life of the option at the date of grant, an expected option life of 4.00 years, and volatility based on historical averages at the date of grant. See Note 2 to the Consolidated Financial Statements for the period ended December 31, 2007 for more information about how SCM accounts for stock-based compensation.
- (2) Reflects both time-based initial or annual options as well as performance-based options to purchase shares of the company s stock granted under its 1997 Stock Option Plan, its 2000 Stock Option Plan and its 2007 Stock Option

Plan, as discussed in Compensation Discussion and Analysis under Compensation Elements: Long-Term Equity Incentives.

### Bonus

- (3) Reflects special performance bonus in recognition of Mr. Marx s contributions to the company and his performance in 2008, including his efforts to re-position the company and to implement its growth strategy.
- (4) Reflects special performance bonuses based on expanded responsibilities during the period following the departure of SCM s former CEO in July 2007 until the hiring of its current CEO in late October 2007.

### Non-Equity Incentive Plan Compensation

(5) For 2008, reflects cash bonus awards earned under SCM s 2008 Plan, and in the case of Dr. Mueller, awards earned both under SCM s 2008 Plan and its Sales Commission Plan. For 2007, reflects cash bonus awards earned under SCM s 2007 Plan, and in the case of Dr. Mueller, awards earned both under SCM s 2007 Plan and its Sales Commission Plan. For 2006, reflects cash bonus awards earned under SCM s Management by Objective program, in the case of Messrs. Rohaly and Mueller. These plans are discussed in Compensation Discussion and Analysis under Compensation Elements Incentive Cash Bonuses.

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- (6) Reflects a cash bonus of 18,581, or 10% of Mr. Marx s annual base salary as prorated for his service from late October through the end of 2007, based on the achievement of operating profit in the fourth quarter of 2007, as determined under SCM s 2007 Plan.
- (7) Reflects quarterly bonus awards of 20,000 and 24,000, or 10% of Mr. Rohaly s annual base salary for the first and fourth quarters of 2007, respectively, based on the achievement of operating profitability in those quarters, as determined under SCM s 2007 Plan.
- (8) Reflects quarterly performance bonus awards paid to Mr. Rohaly under the company s Management by Objective program.
- (9) Reflects guaranteed bonus payment of 12,000, or 10% of Mr. Chhor s annual base salary, prorated for his February 1, 2008 start date, as specified in Mr. Chhor s employment agreement.
- (10) Reflects quarterly cash awards totaling 41,032 for the four quarters of 2008 under SCM s Sales Commission Plan, as discussed in Compensation Discussion and Analysis under Compensation Elements: Incentive Cash Payouts under the Sales Commission Plan.
- (11) Reflects a quarterly bonus award of 14,500, or 10% of Dr. Mueller s annual base salary, based on the achievement of operating profitability in the first quarter of 2007 as determined under SCM s 2007 Plan. Also reflects quarterly cash awards totaling 26,133 for the second, third and fourth quarters of 2007, during which periods Dr. Mueller was eligible to receive cash awards under SCM s Sales Commission Plan, as discussed in Compensation Discussion and Analysis under Compensation Elements: Incentive Cash Payouts under the Sales Commission Plan.
- (12) Reflects quarterly performance bonus awards under the company s Management by Objective program and a discretionary bonus awarded to Dr. Mueller for the third quarter of 2006.

## All Other Compensation

- (13) Reflects payments of 7,750, and 24,887 made on Mr. Marx s behalf in 2008 for a rental apartment in Germany, as Mr. Marx s home is in Austria, and car leasing and insurance expenses, respectively.
- (14) Reflects payments of 1,761 and 4,180 made on Mr. Marx s behalf in 2007 for travel between SCM s offices in Germany and Mr. Marx s home in Austria, and car leasing and insurance expenses, respectively.
- (15) Reflects payments of 319 and 20,559 made on Mr. Rohaly s behalf in 2008 for pension and employee saving contributions, and car leasing and insurance expenses, respectively.
- (16) Reflects payments of 3,454, 1,803 and 20,156 made on Mr. Rohaly s behalf in 2007 for pension and employee saving contributions, health and unemployment insurance, and car leasing expenses, respectively.
- (17) Reflects payments of 3,504, 2,339 and 9,807 made on Mr. Rohaly s behalf in 2006 for pension and employee saving contributions, health and unemployment insurance, and car allowance and leasing expenses, respectively.
- (18) Reflects payments of 10,078 made on Mr. Chhor s behalf in 2008 for travel between Germany and Mr. Chhor s home in France for February through July 2008 and living allowance August through December 2008; and payments made on Mr. Chhor s behalf in 2008 of 9,859 and 5,400 for pension contributions and health and

unemployment insurance, and car allowance, respectively.

- (19) Reflects payments of 10,431 and 14,824 made on Dr. Mueller s behalf in 2008 for pension and employee saving contributions and health and unemployment insurance, and car leasing and insurance expenses, respectively.
- (20) Reflects payments of 6,588, 3,967 and 13,945 made on Dr. Mueller s behalf in 2007 for pension and employee saving contributions, health and unemployment insurance, and car leasing expenses, respectively.
- (21) Reflects payments of 6,462, 4,502 and 17,227 made on Dr. Mueller s behalf in 2006 for pension and employee saving contributions, health and unemployment insurance, and car leasing expenses, respectively.

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## Exchange Rate

(22) Messrs. Marx, Rohaly, Chhor and Mueller are paid in local currency, which is the Euro. Due to fluctuations in exchange rates during the year, amounts in U.S. dollars varied from month to month. Amounts shown in dollars under Salary and All Other Compensation above were derived using the average exchange rates for the quarter in which such amounts were earned and paid. Amounts shown in dollars under Non-Equity Incentive Plan Compensation were derived using exchange rates that correspond to the period in which award payments were made, generally the quarter after they were earned. Average exchange rates for the periods shown in the table above are as follows:

|   | <u>2006</u>  | <u>2007</u>  | <u>2008</u>  | <u>2009</u>      |
|---|--|--|--|------------------|
| First Quarter Second Quarter Third Quarter Fourth Quarter | 0.835 per dollar<br>0.811 per dollar<br>0.786 per dollar<br>0.785 per dollar | 0.764 per dollar<br>0.745 per dollar<br>0.736 per dollar<br>0.701 per dollar | 0.681 per dollar<br>0.641 per dollar<br>0.649 per dollar<br>0.745 per dollar | 0.742 per dollar |

### Other

- (23) Mr. Marx joined the company in October 2007.
- (24) Mr. Rohaly joined the company in March 2006.
- (25) Mr. Chhor joined the company in February 2008.

The following table sets forth certain information with respect to the grant of non-equity and equity incentive plan awards under SCM s quarterly and annual bonus programs and its stock option plans.

|                         |                   | Pay<br>Under Non- | ed Future<br>outs<br>Equity Plan | All Other Option Awards; Number of Securities Underlying Options | Exercise<br>or Base<br>Price of<br>Option | Grant Date<br>Fair<br>Value of<br>Stock and<br>Option<br>Awards |  |  |
|-------------------------|-------------------|-------------------|----------------------------------|--|---|---|--|--|
| Name                    | <b>Grant Date</b> | Target            | Maximum                          | (#)(3)   | Awards (Per/Share)                        | (4)   |  |  |
| Felix Marx              | 02/26/2008        |                   |                                  | 100,000(5)   | \$ 3.05                                   | \$ 135,320  |  |  |
| Chief Executive Officer | 4/22/2008         | \$ 147,951        | \$ 298,895                       | 19,800(6)  | \$ 3.12                                   | \$ 27,546   |  |  |
| Stephan Rohaly          | 02/26/2008        |                   | ,                                | 100,000(5)   | \$ 3.05                                   | \$ 135,320  |  |  |
| Chief Financial Officer | 4/22/2008         | \$ 138,981        | \$ 268,361                       | 19,800(6)  | \$ 3.12                                   | \$ 27,546   |  |  |

| Eang Sour Chhor             | 02/01/2008 |              |                  | 40,000(7) | \$<br>3.41 | \$<br>60,520 |
|-----------------------------|------------|--------------|------------------|-----------|------------|--------------|
| Executive Vice              |            | \$<br>94,876 | \$<br>191,911    |           |            |              |
| President,                  |            |              |                  |           |            |              |
| Strategy, Marketing and     |            |              |                  |           |            |              |
| Engineering                 |            |              |                  |           |            |              |
| Dr. Manfred Mueller         | 4/22/2008  |              |                  | 6,500(6)  | \$<br>3.12 | \$<br>19,477 |
| Executive Vice              | 4/22/2008  |              |                  | 14,000(8) | \$<br>3.12 | \$<br>9,043  |
| President                   |            |              |                  |           |            |              |
| Strategic Sales and         |            | \$<br>94,479 | \$<br>185,045(9) |           |            |              |
| <b>Business Development</b> |            |              |                  |           |            |              |

- (1) Refers to the potential payouts for 2008 under SCM s 2008 Plan, and in the case of Dr. Mueller, its Sales Commission Plan, as further discussed in Compensation Discussion and Analysis. Target amounts are calculated based on 100% achievement of quarterly target bonuses only. Maximum amounts reflect total potential payout based on 100% achievement of both quarterly and annual targets. In the case of Mr. Chhor, potential bonus amounts are prorated based his length of employment with SCM during 2008. Actual bonus amounts paid to SCM s executives for 2008 are shown in the Non-Equity Incentive Plan Compensation column of the Summary Compensation Table.
- (2) Amounts shown in dollars are converted from Euros, in which currency SCM s German-based executives are paid, and were derived using exchange rates that correspond to the period in which award payments would

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typically be made, which generally is the quarter after they were earned. Exchange rates used in this conversion are therefore: 0.641 per dollar for the second quarter of 2008, 0.649 per dollar for the third quarter of 2008, 0.745 per dollar for the fourth quarter of 2008 and 0.742 per dollar for the first quarter of 2009.

- (3) During 2008, SCM granted options to its executives under its 2007 Stock Option Plan. All options have an exercise price that is the closing price of SCM s common stock on the NASDAQ Stock Market on the date of grant and expire seven years from the date of grant.
- (4) The grant date fair value of the options awards is calculated using the Black-Scholes-Merton valuation model using the following assumptions: a dividend rate of zero, an interest rate for the expected life of the option at the date of grant, an expected option life of 4.00 years, and volatility based on historical averages at the date of grant. See Note 2 to the Consolidated Financial Statements in for the period ended December 31, 2007 for more information about how SCM accounts for stock-based compensation.
- (5) Reflects incentive option granted in lieu of an annual salary increase for 2008.
- (6) Reflects annual options that vest 1/48th per month commencing on the date of grant.
- (7) Reflects initial options to purchase shares of SCM s common stock, granted upon joining the company. These options vest 25% one year from the date of grant and then vest 1/48th per month for 36 months.
- (8) Reflects incentive option grant based on Dr. Mueller s promotion in February 2008.
- (9) Under the Sales Commission Plan, there is no limit to the amount of bonus that can be earned for the achievement of revenue above target levels.

The following table sets forth certain information with respect to the outstanding equity awards held by SCM s Named Executive Officers at the end of 2008.

| Name                    | Grant Date | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>Exercisable | Option Awards Number of Securities Underlying Unexercised Options Unexercisable | Option<br>Exercise<br>Price |      | Exercise   |  | Option<br>Expiration<br>Date |
|-------------------------|------------|--|---|-----------------------------|------|------------|--|------------------------------|
| Felix Marx              | 10/22/2007 | 14,583   | 35,417(1)   | \$                          | 2.98 | 10/22/2017 |  |                              |
| Chief Executive Officer | 10/22/2007 | 2,916  | 7,084(1)  | \$                          | 2.98 | 10/22/2014 |  |                              |
|                         | 02/26/2008 | 0  | 100,000(2)  | \$                          | 3.05 | 02/26/2015 |  |                              |
|                         | 04/22/2008 | 3,300  | 16,500(3)   | \$                          | 3.12 | 04/22/2015 |  |                              |
| Stephan Rohaly          | 3/14/2006  | 20,625   | 9,375(1)  | \$                          | 3.21 | 3/14/2016  |  |                              |
| Chief Financial Officer | 9/28/2006  | 50,000   | 0(4)  | \$                          | 3.41 | 9/28/2016  |  |                              |
|                         | 2/14/2007  | 20,000   | 0(4)  | \$                          | 4.02 | 2/14/2017  |  |                              |
|                         | 3/23/2007  | 0  | 19,800(5)   | \$                          | 4.34 | 3/23/2017  |  |                              |
|                         | 02/26/2008 | 0  | 100,000(2)  | \$                          | 3.05 | 02/26/2015 |  |                              |
|                         | 04/22/2008 | 3,300  | 16,500(3)   | \$                          | 3.12 | 04/22/2015 |  |                              |
|                         | 02/01/2008 | 0  | 40,000(1)   | \$                          | 3.41 | 02/01/2015 |  |                              |

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| Eana Saya Chhan                     |            |        |           |            |            |
|-------------------------------------|------------|--------|-----------|------------|------------|
| Eang Sour Chhor                     |            |        |           |            |            |
| Executive Vice President, Strategy, |            |        |           |            |            |
| Marketing and Engineering           |            |        |           |            |            |
| Dr. Manfred Mueller                 | 7/17/2001  | 20,000 | 0(1)      | \$<br>8.08 | 7/17/2011  |
| Executive Vice                      | 4/16/2003  | 3,329  | 0(5)      | \$<br>3.31 | 4/16/2013  |
| President Strategic                 | 4/16/2003  | 3,832  | 0(4)      | \$<br>3.31 | 4/16/2013  |
| Sales and Business                  | 9/16/2004  | 1,500  | 4,500(5)  | \$<br>2.78 | 9/16/2014  |
| Development                         | 9/16/2004  | 5,000  | 0(4)      | \$<br>2.78 | 9/16/2014  |
|                                     | 7/27/2005  | 0      | 6,000(5)  | \$<br>3.08 | 7/27/2015  |
|                                     | 2/02/2006  | 5,000  | 0(4)      | \$<br>3.23 | 2/02/2016  |
|                                     | 7/05/2006  | 0      | 6,200(5)  | \$<br>3.03 | 7/05/2016  |
|                                     | 9/28/2006  | 20,000 | 0(4)      | \$<br>3.41 | 9/28/2016  |
|                                     | 2/14/2007  | 20,000 | 0(4)      | \$<br>4.02 | 2/14/2017  |
|                                     | 3/23/2007  | 0      | 6,500(5)  | \$<br>4.34 | 3/23/2017  |
|                                     | 04/22/2008 | 1,083  | 5,417(3)  | \$<br>3.12 | 04/22/2015 |
|                                     | 04/22/2008 | 2,333  | 11,667(3) | \$<br>3.12 | 04/22/2015 |
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|                                     |            | 171    |           |            |            |

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- (1) Vests 25% after one year, then 1/48th vests monthly for 36 months.
- (2) Vests 100% three years from date of grant.
- (3) Vests 1/48<sup>th</sup> per month from date of grant.
- (4) Vests 100% one year from date of grant.
- (5) Vests 1/12<sup>th</sup> per month over one year, commencing four years from date of grant.

## Pension Benefits

SCM does not offer pension benefits and have, therefore, omitted the Pension Benefits table. As described in Compensation Discussion and Analysis, on behalf of its executives in Germany, SCM makes payments to a government-managed pension program, to government-managed or private health insurance programs, and in some cases for unemployment insurance, as mandated under German employment law. These payments were quantified in the All Other Compensation column of the summary compensation table. Any use of the term pension in the Compensation Discussion and Analysis or the related tables are references to the government-managed pension program.

### Termination/Change in Control Payments

The information below describes certain compensation that would have become payable under contractual arrangements assuming a termination of employment occurred on December 31, 2008, based upon the Named Executive Officers compensation and service levels as of such date.

SCM has entered into employment agreements containing severance provisions with each of its current executive officers. Below are the material terms of each agreement. None of SCM s current executive officers included below are of retirement age and none of their respective agreements contain provisions for additional payments upon retirement. The company does not offer its executive officers severance benefits in the case of death, disability or voluntary termination.

Following any termination, each of the agreements described below requires the Named Executive Officer to keep as secret all confidential information related to SCM, including, but not limited to, operational and business secrets.

## **Employment Agreements**

Employment Agreement with Felix Marx

On July 31, 2007, through SCM s wholly-owned subsidiary, SCM Microsystems GmbH, the company entered into an employment agreement with Felix Marx, who became its Chief Executive Officer and Managing Director of SCM Microsystems GmbH, effective October 22, 2007. During the first six months of his employment, either Mr. Marx or SCM Microsystems GmbH may terminate the agreement and Mr. Marx s employment with SCM upon at least three months prior written notice. Thereafter, either party may terminate the agreement with six months prior written notice.

On July 30, 2008, through SCM Microsystems, GmbH, the company entered into a supplemental employment agreement with Mr. Marx that amends his employment agreement and modifies certain provisions regarding severance, notice periods and non-competition. Under the supplementary employment agreement, if Mr. Marx is

given ordinary notice of termination by SCM without Mr. Marx having given prior notice of termination or having caused SCM to give such notice as a result of severe and avoidable misconduct, then Mr. Marx will be eligible to receive a one-time severance payment equal to 12 months of his then-current monthly salary and a bonus payment under the company s Executive Bonus Plan equal to 40% of his then-current annual salary.

The supplementary employment agreement further provides that either Mr. Marx or SCM may terminate Mr. Marx s employment agreement by providing 12 months—written notice. In the event of termination by SCM, Mr. Marx may be required to continue to perform his responsibilities for the company only for a period of up to three months, excluding unused holiday hours, after which he will be released from his employment. Any remainder of

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the 12-month notice period following release from employment (from nine to 12 months) is the release period, during which Mr. Marx would continue to receive his then-current monthly salary and a fixed bonus payment under the company s Executive Bonus Plan equal to 40% of his then current annual salary. Such remuneration during the release period would be in addition to the one-time severance payment described above. In the event of notice of termination by Mr. Marx, he may be required to continue to perform his responsibilities for the company for up to the entire 12-month notice period, during which time he would continue to receive regular salary payments and remain eligible for bonus payments under the company s Executive Bonus Plan, and thereafter would not be eligible for any further remuneration or the severance payments described above.

Additionally, following any ordinary notice of termination given by the company to Mr. Marx, during the release period Mr. Marx would continue to be prohibited from engaging in any other employment, occupation, consulting or other business activity competitive with or related to the current or future business of the company. He would also be prohibited from acquiring, obtaining an equity interest in or otherwise supporting any enterprise which engages in business activity competitive with or related to the current or future business of the company.

If Mr. Marx had been so terminated as of December 31, 2008, under his employment agreement, he would have been entitled to receive a severance payment of 280,000, a release period payment of 280,000, a bonus payment of 112,000, and other compensation of 32,437 related to apartment rental and car leasing and insurance expenses, or approximately \$898,516, based on the average exchange rate for December 2008 of one dollar being equal to 0.784 Euros. Additionally, under German labor practices, Mr. Marx might also have been entitled to receive quarterly or annual bonus payments, the amount of which would be determined based on a variety of factors, including his length of service and perceived contributions to past or future company performance.

Following any termination, under his employment agreement, Mr. Marx is subject to a two-year non-solicitation provision.

Employment Agreements with Stephan Rohaly

On March 14, 2006, through SCM s wholly-owned subsidiary, SCM Microsystems GmbH, the company entered into an employment agreement with Stephan Rohaly, who became its Chief Financial Officer on March 21, 2006. Either Mr. Rohaly or SCM Microsystems GmbH may terminate the agreement and Mr. Rohaly s employment with SCM upon at least six months prior written notice.

On July 30, 2008, through SCM Microsystems, GmbH, the company entered into a supplemental employment agreement with Mr. Rohaly that amends his employment agreement and modifies certain provisions regarding severance, notice periods and non-competition. Under the supplementary employment agreement, if Mr. Rohaly is given ordinary notice of termination by SCM without Mr. Rohaly having given prior notice of termination or having caused SCM to give such notice as a result of severe and avoidable misconduct, then Mr. Rohaly will be eligible to receive a one-time severance payment equal to 12 months of his then-current monthly salary and a bonus payment under the company s Executive Bonus Plan equal to 40% of his then-current annual salary.

The supplementary employment agreement further provides that either Mr. Rohaly or SCM may terminate Mr. Rohaly s employment agreement by providing 12 months written notice. In the event of termination by SCM, Mr. Rohaly may be required to continue to perform his responsibilities for the company only for a period of up to three months, excluding unused holiday hours, after which he will be released from his employment. Any remainder of the 12-month notice period following release from employment (from nine to 12 months) is the release period, during which Mr. Rohaly would continue to receive his then-current monthly salary and a fixed bonus payment under the company s Executive Bonus Plan equal to 40% of his then current annual salary. Such remuneration during the release period would be in addition to the one-time severance payment described above. In the event of notice of

termination by Mr. Rohaly, he may be required to continue to perform his responsibilities for the company for up to the entire 12-month notice period, during which time he would continue to receive regular salary payments and remain eligible for bonus payments under the company s Executive Bonus Plan, and thereafter would not be eligible for any further remuneration or the severance payments described above.

Additionally, following any ordinary notice of termination given by the company to Mr. Rohaly, during the release period Mr. Rohaly would continue to be prohibited from engaging in any other employment, occupation,

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consulting or other business activity competitive with or related to the current or future business of the company. He would also be prohibited from acquiring, obtaining an equity interest in or otherwise supporting any enterprise which engages in business activity competitive with or related to the current or future business of the company.

If Mr. Rohaly had been so terminated as of December 31, 2008, under his employment agreement, he would have been entitled to receive a severance payment of 240,000, a release period payment of 240,000, a bonus payment of 96,000, and other compensation of 20,878 related to pension and employee saving contributions and car leasing and insurance expenses, or approximately \$761,324, based on the average exchange rate for December 2008 of one dollar being equal to 0.784 Euros. Additionally, under German labor practices, Mr. Rohaly might also have been entitled to receive quarterly or annual bonus payments, the amount of which would be determined based on a variety of factors, including his length of service and perceived contributions to past or future company performance.

Employment Agreement with Eang Sour Chhor

On January 21, 2008, through SCM s wholly-owned subsidiary, SCM Microsystems GmbH, the company entered into an employment agreement with Sour Chhor, who became its Executive Vice President, Strategy, Marketing and Engineering effective February 1, 2008. During the first six months of his employment, either Mr. Chhor or SCM Microsystems GmbH may terminate the agreement and Mr. Chhor s employment with SCM upon at least one month s prior written notice. Thereafter, either party may terminate Mr. Chhor s employment with three months prior written notice. Mr. Chhor is also subject to the provisions of German labor practices concerning the payment of bonus following notice of termination as described above.

If Mr. Chhor had been so terminated as of December 31, 2008, under his employment agreement and German labor practices, he would have been entitled to receive a release period payment of 45,000, a bonus payment of 18,000, and other compensation of 5,395 related to living allowance, pension contributions, and health and unemployment insurance, or approximately \$87,238, based on an average exchange rate for December 2008 of one dollar being equal to 0.784 Euros.

Mr. Chhor resigned from his position at SCM on February 6, 2009, effective June 30, 2009

Employment Agreement with Dr. Manfred Mueller

On June 8, 2006, through SCM s wholly-owned subsidiary, SCM Microsystems GmbH, the company entered into an amended employment agreement with Dr. Manfred Mueller, currently its Executive Vice President, Strategic Sales and Business Development. Either Dr. Mueller or SCM may terminate the agreement and Dr. Mueller s employment with SCM upon at least six months prior written notice. Additionally, should Dr. Mueller be terminated without having caused SCM to give such notice as a result of severe and avoidable misconduct, he is also entitled to receive a severance payment at the time of termination equal to 12 months of his then-current base salary and target bonus of 40% of his then-current annual base salary, payable in a lump sum by SCM Microsystems GmbH.

If Dr. Mueller had been so terminated as of December 31, 2008, he would have been entitled to receive a release period payment of 84,000, a severance payment of 168,000, a bonus payment of 67,200, and other compensation of 12,628 related to pension and employee saving contributions, health and unemployment insurance and car leasing expenses, or approximately \$423,249. Figures in dollars are based on the average exchange rate for December 2008 of one dollar being equal to 0.784 Euros.

Employment Agreement with Lawrence W. Midland

On December 10, 2008, through Hirsch, Lawrence W. Midland entered into an employment agreement that will become effective upon the completion of the Merger. Hirsch may terminate the agreement and Mr. Midland s employment upon at least three months prior written notice. If Mr. Midland s employment is terminated by Hirsch without cause, Mr. Midland shall be entitled to receive, in addition to any accrued benefit rights and subject to execution of a standard release of claims in favor of Hirsch, a payment equal to six months of current base salary, or if Mr. Midland terminates employment for good reason, Mr. Midland shall be entitled to receive, in addition to any