# Edgar Filing: BANCORP RHODE ISLAND INC - Form 10-Q 

BANCORP RHODE ISLAND INC
Form 10-Q
August 09, 2002

FORM 10-Q
INDEX

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ASSETS:
    Cash and due from banks
    Overnight investments
    Investment securities available for sale (amortized cost of $71,249 and
        $49,193 at June 30, 2002 and December 31, 2001, respectively)
    Mortgage-backed securities available for sale (amortized cost of $188,288
        and $149,549 at June 30, 2002 and December 31, 2001, respectively)
    Stock in Federal Home Loan Bank of Boston
Loans receivable:
    Residential mortgage loans
    Commercial loans
    Consumer and other loans
    Total loans
    Less allowance for loan losses
    Net loans
Premises and equipment, net
Other real estate owned
Excess of cost over net assets acquired, net
Accrued interest receivable
Investment in bank-owned life insurance
Prepaid expenses and other assets
    Total assets
LIABILITIES:
Deposits:
    Demand deposit accounts
    NOW accounts
    Money market accounts
    Savings accounts
    Certificate of deposit accounts
    Total deposits
Overnight and short-term borrowings
Federal Home Loan Bank of Boston borrowings
Company-obligated mandatorily redeemable capital securities
Other liabilities
    Total liabilities
            38
    Additional paid-in capital
    39,970
    Retained earnings
    Accumulated other comprehensive income (loss), net
            Total shareholders' equity
            Total liabilities and shareholders' equity
\begin{tabular}{|c|c|}
\hline \$116, 377 & \$112 \\
\hline 64,482 & 44 \\
\hline 9,956 & 9 \\
\hline 268,747 & 254 \\
\hline 241,627 & 248 \\
\hline 701,189 & 670 \\
\hline 18,003 & 1 \\
\hline 150,802 & 113 \\
\hline 8,000 & \\
\hline 4,074 & \\
\hline 882,068 & 803 \\
\hline
\end{tabular}
```

```
SHAREHOLDERS' EQUITY:
```

SHAREHOLDERS' EQUITY:
Common stock, par value \$0.01 per share, authorized 11,000,000 shares:
Common stock, par value \$0.01 per share, authorized 11,000,000 shares:
Voting: Issued and outstanding 3,762,850 shares in 2002 and
Voting: Issued and outstanding 3,762,850 shares in 2002 and
3,753,550 in 2001

```
                        3,753,550 in 2001
```

```
    20,778
```

                See accompanying notes to consolidated financial statements
    BANCORP RHODE ISLAND, INC.<br>Consolidated Statements of Operations

Interest and dividend income:
Residential mortgage loans
Commercial loans
Consumer and other loans
Mortgage-backed securities
Investment securities
Overnight investments
Federal Home Loan Bank of Boston stock dividends

Total interest and dividend income

```
Interest expense:
    NOW accounts
    Money market accounts
    Savings accounts
    Certificate of deposit accounts
    Overnight and short-term borrowings
    Federal Home Loan Bank of Boston borrowings
    Other borrowings
    Company-obligated mandatorily redeemable capital securities
            Total interest expense
            Net interest income
Provision for loan losses
    Net interest income after provision for loan
            losses
```

Noninterest income:
Service charges on deposit accounts
Loan related fees
Commissions on loans originated for others
Commissions on nondeposit investment products
Gain on sale of mortgage-backed securities
Income from bank-owned life insurance
Gain on sale of mortgage-backed securi
Income from bank-owned life insurance
Other income
Total noninterest income
Noninterest expense:
Salaries and employee benefits

|  | 2002 |  | 2001 |  | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands, except |  |  |  |  |  |
| \$ | 4,845 | \$ | 5,485 | \$ | 9, |
|  | 4,443 |  | 4,568 |  | 8, |
|  | 959 |  | 1,199 |  | 1 |
|  | 2,348 |  | 1,954 |  | 4, |
|  | 821 |  | 705 |  | 1, |
|  | 43 |  | 215 |  |  |
|  | 80 |  | 77 |  |  |
|  | 13,539 |  | 14,203 |  | 26, |


| 86 | 58 |  |
| :---: | :---: | :---: |
| 31 | 60 |  |
| 1,282 | 1,785 | 2, |
| 2,101 | 3,566 | 4 , |
| 53 | 116 |  |
| 1,888 | 1,373 | 3 , |
| -- | 68 |  |
| 81 | 79 |  |
| 5,522 | 7,105 | 11, |
| 8,017 | 7,098 | 15, |
| 450 | 352 |  |
| 7,567 | 6,746 | 14, |


| 912 | 894 |
| :---: | :---: |
| 82 | 51 |
| 58 | 71 |
| 173 | 73 |
| - | 4 |
| 142 | -- |
| 151 | 213 |
| 1,518 | 1,306 |

3,207
2,665

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    Occupancy 4 496 438
    Equipment 246 248
    Data processing 485 463
    Marketing 385 369
    Professional services }41
    Loan servicing 236 242
    Other real estate owned expense 16 16 21
    Amortization of excess of cost over net assets acquired 291 291
    Other
        Total noninterest expense
        Income before income taxes
Income tax expense
        Net income
Per share data:
    Basic earnings per common share $ 0.46 $ 0.42 S
    Diluted earnings per common share
    Average common shares outstanding - basic
3,751,054 3,729,879 3,749,
    Average common shares outstanding - diluted
4,012,159 3,888,868 3,995
See accompanying notes to consolidated financial statements
4
BANCORP RHODE ISLAND, INC.
Consolidated Statements of Changes in Shareholders' Equity
\begin{tabular}{|c|c|c|c|c|}
\hline & & & & Accumulated \\
\hline & & & & Other \\
\hline & & & & Compre- \\
\hline & & Additional & & hensive \\
\hline & Common & Paid-in & Retained & Income \\
\hline Six months ended June 30, & Stock & Capital & Earnings & (Loss), Net \\
\hline & ---- & -------- & ------ & \\
\hline & & & In thousa & \\
\hline
\end{tabular}
----
Balance at December 31, 2001 
    Other comprehensive income, net of tax:
        Unrealized holding gains on
            securities available for sale,
            net of taxes of $132257
            Realized gain on securities
                available for sale, net
            of taxes of $8
Comprehensive income
```

```
    Proceeds from exercise of options
    Common stock issued for incentive
        stock award, net
    Dividends on common stock
Balance at June 30, 2002
\begin{tabular}{lccc}
1 & 128 & -- & -- \\
-- & 16 & -- & -- \\
-- & -- & \((977)\) & --
\end{tabular}
\$38 \$39,970 \$20,778 \$1,140
2 0 0 1
----
Balance at December 31, 2000
$37 $39,621 $13,815
                            $ (181)
    Net income
```



```
相
    Other comprehensive income,
        net of tax:
    Unrealized holding gains on
        securities available for sale,
        net of taxes of $1,156 763
    Realized gain on securities available
        for sale, net of taxes of $1
Comprehensive income
Proceeds from exercise of options
Common stock issued for incentive stock award, net
Dividends on common stock
Balance at June 30, 2001
```



See accompanying notes to consolidated financial statements

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BANCORP RHODE ISLAND, INC. Consolidated Statements of Cash Flows

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash from
operating activities:
Depreciation and amortization
Provision for loan losses
Gain on mortgage-backed securities
Gain on sale of other real estate owned
Income from bank-owned life insurance
Compensation expense from restricted stock grant
(Increase) decrease in:
Accrued interest receivable
Prepaid expenses and other assets
Increase (decrease) in:
$\quad$ Other liabilities
Other, net
Net cash provided (used) by operating activities

| (256) | (534) |
| :---: | :---: |
| $(2,342)$ | (656) |
| 732 | (244) |
| 53 | 9 |
| 3,975 | 4,051 |


| Cash flows from investing activities: |  |  |
| :---: | :---: | :---: |
| Origination of: |  |  |
| Residential mortgage loans | $(4,915)$ | $(7,082)$ |
| Commercial loans | $(33,845)$ | $(24,813)$ |
| Consumer loans | $(12,313)$ | $(9,398)$ |
| Purchase of: |  |  |
| Investment securities available for sale | $(41,074)$ | $(34,026)$ |
| Mortgage-backed securities available for sale | $(73,017)$ | $(33,000)$ |
| Residential mortgage loans | $(62,318)$ | $(105,689)$ |
| Consumer loans | -- | $(5,045)$ |
| Federal Home Loan Bank of Boston stock | $(2,015)$ | $(1,211)$ |
| Principal payments on: |  |  |
| Investment securities available for sale | 19,006 | 23,000 |
| Mortgage-backed securities available for sale | 30,359 | 18,017 |
| Residential mortgage loans | 85,614 | 55,454 |
| Commercial loans | 13,619 | 19,407 |
| Consumer loans | 8,949 | 10,342 |
| Proceeds from sale of mortgage-backed securities | 3,766 | 3,885 |
| Proceeds from sale of other real estate owned | 293 | 84 |
| Proceeds from sale of premises and equipment | -- | 18 |
| Capital expenditures for premises and equipment | (1,122) | (739) |
| Purchase of bank-owned life insurance | $(10,000)$ | -- |
| Net cash provided (used) by investing activities | $(79,013)$ | $(90,796)$ |

[^0]-- 62

BANCORP RHODE ISLAND, INC.<br>Notes to Consolidated Financial Statements

(1) Basis of Presentation

Bancorp Rhode Island, Inc. (the "Company"), a Rhode Island corporation, was organized by Bank Rhode Island (the "Bank") on February 15, 2000, to be a bank holding company and to acquire all of the capital stock of the Bank. The reorganization of the Bank into the holding company form of ownership was completed on September 1, 2000. The Company has no significant assets other than the common stock of the Bank. For that reason, substantially all of the discussion in this Quarterly Report on Form 10-Q relates to the operations of the Bank and its subsidiaries.

The consolidated financial statements include the accounts of the Company and its wholly-owned direct subsidiaries, the Bank, BRI Statutory Trust I and BRI Statutory Trust II (issuers of trust preferred securities), and its indirect subsidiaries, BRI Investment Corp. (a Rhode Island passive investment company), BRI Realty Corp. (a real estate holding company) and Acorn Insurance Agency, Inc. (a licensed insurance agency). All significant intercompany accounts and transactions have been eliminated in consolidation.

The interim results of consolidated operations are not necessarily indicative of the results for any future interim period or for the entire year. These interim consolidated financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with the annual consolidated financial statements and accompanying notes included in the Company's Annual Report to Shareholders filed with the Securities and Exchange Commission.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change relate to the determination of the allowance for loan losses.

The unaudited interim consolidated financial statements of the Company have been prepared in accordance with Accounting Principles Generally Accepted in the United States of America ("GAAP") and prevailing practices within the banking industry and include all necessary adjustments (consisting of only normal recurring adjustments), that, in the opinion of management, are required for a fair presentation of the results and financial condition of the Company.

## (2)

Earnings Per Share

Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that could occur if options, warrants or other contracts to issue common stock were exercised and resulted in the issuance of additional common stock that then shared in the earnings of the entity.

## Recent Accounting Developments

On July 20, 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Account Standards 142, "Goodwill and Other Intangible Assets" ("SFAS 142") SFAS 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets and supersedes APB Opinion No. 17, "Intangible Assets". Under SFAS 142, goodwill and intangible assets that have indefinite useful lives are no longer be amortized, but rather are tested at least annually for impairment. The Statement applies to existing goodwill, as well as goodwill arising subsequent to the effective date of the Statement. Intangible assets that have finite useful lives will continue to be amortized over their useful lives, but without the constraint of the 40year maximum life required by APB Opinion No. 17. The provisions of SFAS 142 must be applied for fiscal years beginning after December 15, 2001 and may not be adopted earlier.

On October 17, 2001, FASB issued Action Alert No. 01-37. That Action Alert reported a conclusion reached by FASB at its October 10, 2001 meeting regarding the application of SFAS 142 and Statement of Financial Accounting Standards 141, Business Combinations ("SFAS 141") with respect to goodwill accounting for bank branch acquisitions. The conclusion set forth in the October 17th Action Alert states that paragraph 5 of Statement of Financial Standards 72, Accounting for Certain Acquisitions of Banking or Thrift Institutions (SFAS 72), "applies to all acquisitions of financial institutions (or branches thereof) whether "troubled" or not, in which the fair value of the liabilities assumed exceeds the fair value of tangible and intangible assets acquired." SFAS 72 was originally issued in 1983, in the context of the savings and loan crisis and the acquisition of so-called "troubled" financial institutions. The branch acquisitions associated with the formation of the Company's banking subsidiary in March 1996 were such that the fair value of the liabilities assumed appear to exceed the fair value of tangible and intangible assets acquired. Thus, the March 1996 transaction gave rise to a type of intangible that, unlike goodwill, will continue to be amortized under current accounting guidelines.

Based upon the conclusion set forth in the October 17th Action Alert, the Company is required to continue amortizing its intangible attributable to its March 1996 bank branch acquisition during the Fleet Financial Group, Inc. divestiture. Current amortization of this intangible is $\$ 1.2$ million annually. Accordingly, the Company anticipates that there will continue to be a difference between its GAAP and cash basis presentations.

The October 17th Action Alert also states that FASB will reconsider its new guidance during future deliberations. The conclusion reached by FASB regarding the need to continue amortization of an unidentifiable intangible asset, therefore, may be overturned at a later date. The Company, however, can give no assurance that FASB will vary from its current position. Regardless of its final outcome, this goodwill accounting issue will not have any material impact on the Company's financial condition. At June 30, 2002, the Company had $\$ 10.2$ million of excess of cost over net assets acquired remaining on its balance sheet.

BANCORP RHODE ISLAND, INC.
Management's Discussion and Analysis
ITEM 2. Management's Discussion and Analysis

Certain statements contained herein are "Forward Looking Statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward Looking Statements may be identified by reference to a future period or periods or by the use of forward looking terminology such as "may," "believes," "intends," "expects," and "anticipates" or similar terms or variations of these terms. Actual results could differ materially from those set forth in Forward Looking Statements as a result of certain risks and uncertainties, including but not limited to, changes in political and economic conditions, interest rate fluctuations, competitive product and pricing pressures, equity and bond market fluctuations, credit risk, inflation, as well as other risks and uncertainties detailed from time to time in filings with the Securities and Exchange Commission ("SEC").

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GENERAL
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The Company's principal subsidiary, Bank Rhode Island, is a commercial bank chartered as a financial institution in the State of Rhode Island. The Bank pursues a community banking mission and is principally engaged in providing banking products and services to individuals and businesses in Providence and Kent counties. The Bank is subject to competition from a variety of traditional and nontraditional financial service providers both within and outside of Rhode Island. The Bank offers its customers a wide range of deposit products, nondeposit investment products, commercial, residential and consumer loans, and other traditional banking products and services, designed to meet the needs of individuals and small- to mid-sized businesses. The Bank also has introduced both commercial and consumer on-line banking products and maintains a web site at http://www.bankri.com. The Company and Bank are subject to regulation by a number of federal and state agencies and undergo periodic examinations by certain of those regulatory authorities. The Bank's deposits are insured by the Federal Deposit Insurance Corporation ("FDIC"), subject to regulatory limits. The Bank is also a member of the Federal Home Loan Bank of Boston ("FHLB").

NON-GAAP MEASURES OF FINANCIAL PERFORMANCE

The Bank's formation in 1996 resulted in the generation of $\$ 17.5$ million of intangibles that are being amortized over a 15 -year period. The amortization of these intangibles reduces the Bank's pre-tax income $\$ 1.2$ million annually. Because of the impact of this amortization, certain measures of financial performance have been calculated excluding such amortization and any related income taxes.

These measures are identified as "cash" or "cash basis" and have been provided to assist the reader in evaluating the core performance of the Company. Information presented on a cash basis is not in accordance with GAAP, but management believes it to be beneficial to gaining an understanding of the financial performance of the Company.

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The following table sets forth selected financial measures in accordance with GAAP and on a cash basis:

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2002 |  | 2001 |  | 2002 |  | 2001 |
| Basic earnings per share |  | 0.46 |  | 0.42 |  | 0.91 |  | 0.84 |
| Diluted earnings per share |  | 0.43 |  | 0.40 | \$ | 0.86 |  | 0.81 |
| Basic cash earnings per share |  | 0.51 |  | 0.47 |  | 1.01 |  | 0.94 |
| Diluted cash earnings per share |  | 0.48 |  | 0.45 | \$ | 0.95 |  | 0.91 |
| Return on average assets |  | $0.74 \%$ |  | $0.77 \%$ |  | $0.76 \%$ |  | $0.80 \%$ |
| Cash basis return on average assets |  | $0.84 \%$ |  | 0.88\% |  | 0.85\% |  | $0.91 \%$ |
| Return on average equity |  | 11.37\% |  | 11.40\% |  | 11.43\% |  | 11.58\% |
| Cash Basis Return on average equity |  | 12.67\% |  | 12.78\% |  | 12.71\% |  | 12.97\% |
| Efficiency ratio |  | 68.56\% |  | 67.21\% |  | 67.77\% |  | 66.04\% |
| Cash basis efficiency ratio |  | 65.51\% |  | 63.74\% |  | 64.66\% |  | 62.56\% |

OVERVIEW

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Total assets increased $\$ 81.7$ million, or $9.5 \%$ to $\$ 944.0$ million at June 30, 2002 from $\$ 862.3$ million at December 31, 2001. The increase was predominantly in overnight investments, US Agency securities, mortgagebacked securities ("MBSs"), commercial loans and consumer loans. Funding of this growth was primarily from increases in total deposits and borrowings from the FHLB, coupled with repayments of residential mortgage loans. Since the end of 2001, commercial loans increased $\$ 20.1$ million, or $8.4 \%$, consumer loans increased $\$ 3.2$ million, or $5.2 \%$, total deposits increased $\$ 30.8$ million, or $4.6 \%$, and FHLB borrowings increased $\$ 37.4$ million, or 33.0\%. Shareholders' equity was $\$ 61.9$ million at June 30, 2002, and represented 6.6\% of total assets.

In June 2002, the Company through its subsidiary, BRI Statutory Trust II, issued $\$ 5.0$ million of trust preferred securities. These securities qualify as Tier I capital for regulatory purposes and can be used to support continued growth of the Company.

FINANCIAL CONDITION
-- Investments. Total investments (consisting of overnight investments, investment securities, MBSs and stock in the FHLB) totaled $\$ 278.3$ million, or $29.5 \%$ of total assets, at June 30, 2002, compared to $\$ 210.7$ million, or $24.4 \%$ of total assets, at December 31, 2001. All $\$ 261.3$ million of investment securities and MBSs at June 30, 2002 were classified as available for sale and carried a total of $\$ 1.7$ million in net unrealized gains. The increase of $\$ 67.6$ million, or $32.1 \%$, in total investments was associated with the growth in total deposits and FHLB borrowings.
-- Loans. Total loans were $\$ 615.6$ million, or $65.2 \%$ of total assets, at June 30, 2002, compared to $\$ 611.0$ million, or $70.9 \%$ of total assets, at December 31, 2001. In response to low market interest rates, the Company experienced a sharp increase in residential mortgage loan prepayments during the first quarter of 2002. This led to the residential mortgage loan portfolio decreasing $\$ 18.7$ million, or $6.0 \%$, during the first six months of 2002, as prepayments exceeded new loan purchases.

The commercial loan portfolio (consisting of commercial \& industrial, small business, commercial real estate, multi-family real estate and construction loans) increased $\$ 20.1$ million, or $8.4 \%$ during the first half of 2002. Particular emphasis is placed on the generation of small- to medium-sized commercial relationships (those relationships with $\$ 5.0$ million or less in loan commitments). The Bank is also active in small business lending (loans of $\$ 250,000$ or less) in which it utilizes credit scoring, in conjunction with traditional review standards, and employs streamlined documentation. The Bank is a participant in the U.S. Small Business Administration ("SBA") Preferred Lender Program in Rhode Island and the 7a Guarantee Loan Program in Massachusetts.

The consumer loan portfolio increased $\$ 3.2$ million, or $5.2 \%$, reaching $\$ 64.6$ million at June 30,2002 . This increase was predominantly in home equity lines of credit, which grew $\$ 5.1$ million, or $18.0 \%$, since December 31, 2001. While the origination efforts continue to be concentrated on commercial and consumer loan opportunities, the Bank also originates residential mortgage loans on a limited basis for its customers. Additionally, until such time as the Company can generate sufficient commercial and consumer loans to utilize available cash flow, or to otherwise meet investment objectives, it also intends to continue purchasing residential mortgage and automobile loans as opportunities develop.

The following is a breakdown of loans receivable:

| June 30, | December 31, |
| :---: | :---: |
| 2002 | 2001 |
| -------- | ------------- |

(In thousands)

| Residential mortgage loans: |  |  |
| :---: | :---: | :---: |
| One- to four-family adjustable rate | \$270,450 | \$285,589 |
| One- to four-family fixed rate | 19,879 | 23,306 |
| Subtotal | 290,329 | 308,895 |
| Premium on loans acquired | 1,232 | 1,381 |
| Net deferred loan origination fees | ( 66 ) | ( 64 ) |
| Total residential mortgage loans | \$291,495 | \$310, 212 |
| Commercial loans: |  |  |
| Commercial real estate - nonowner occupied | \$ 80,024 | \$ 73, 369 |
| Commercial and industrial | 57,436 | 53,677 |
| Commercial real estate - owner occupied | 48,722 | 46,698 |
| Small business | 26,466 | 24,122 |
| Multi-family real estate | 16,472 | 14,927 |
| Construction | 15,885 | 14,027 |
| Leases and other | 14,715 | 12,715 |
| Subtotal | 259,720 | 239,535 |
| Net deferred loan origination fees | (218) | (171) |

Total commercial loans

```
Consumer loans:
    Home equity - lines of credit
    Home equity - term loans
    Automobile
    Installment
    Savings secured
    Unsecured and other
    Subtotal
Premium on loans acquired
Net deferred loan origination costs
    Total consumer loans
```

    11
    | \$259,502 | \$239,364 |  |
| :---: | :---: | :---: |
| \$ 33,584 | \$ | 28,460 |
| 23,280 |  | 22,930 |
| 4,760 |  | 6,335 |
| 1,074 |  | 1,240 |
| 624 |  | 656 |
| 663 |  | 1,153 |
| 63,985 |  | 60,774 |
| 143 |  | 192 |
| 453 |  | 422 |
| \$ 64,581 | \$ | 61,388 |

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#### Abstract

-- Deposits and Borrowings. Total deposits increased by $\$ 30.8$ million, or $4.6 \%$, during the first half of 2002 , from $\$ 670.4$ million, or $77.8 \%$ of total assets, at December 31, 2001 , to $\$ 701.2$ million, or $74.3 \%$ of total assets, at June 30, 2002. The decrease in the relative percentage of total assets resulted from first quarter total asset growth being primarily funded by FHLB borrowings. In addition, the composition of total deposits also changed since the end of 2001. Core deposit accounts (checking and savings accounts) increased $\$ 37.4$ million, or $8.9 \%$ while certificates of deposit decreased $\$ 6.6$ million, or $2.7 \%$. The Bank continues its strategy of emphasizing core deposit growth over certificate of deposit growth. The decline in certificates of deposits also reflects customer movement away from extended term deposits in response to the current low interest rate environment. At June 30, 2002, core deposit accounts comprised 65.5\% of total deposits, compared to $63.0 \%$ of total deposits at December 31, 2001.

The following table sets forth certain information regarding deposits:


June 30, 2002

| Amount | Percent of Total | Weighted Average Rate | Amount | Percent of Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Rate |  |  |


| NOW accounts | \$ 64,482 | 9.2\% | $0.98 \%$ | \$ 44,445 | 6.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money market accounts | 9,956 | 1.4\% | 1.34\% | 9,914 | 1.5\% |
| Savings accounts | 268,747 | 38.3\% | 1.87\% | 254,861 | 38.0\% |
| Certificate of deposit accounts | 241,627 | 34.5\% | 3.48\% | 248,268 | $37.0 \%$ |
| Total interest bearing deposits | 584,812 | 83.4\% | $2.43 \%$ | 557,488 | 83.1\% |
| Noninterest bearing accounts | 116,377 | 16.6\% | -- | 112,925 | 16.9\% |


| $\$ 701,189$ | $100.0 \%$ | $2.02 \%$ | $\$ 670,413$ |
| :--- | :--- | :--- | :--- |

The Company, through the Bank's membership in the FHLB, has access to a variety of borrowing alternatives, and management will from time to time take advantage of these opportunities to fund asset growth. During the first half of 2002, FHLB borrowings increased $\$ 37.4$ million, or $33.0 \%$ as the Company sought to take advantage of lower, long-term borrowing rates to fund its asset growth. The proceeds from these new borrowings were primarily reinvested in hybrid ARM MBSs and allowed the Company to control the duration match of its balance sheet. However, on a long-term basis, the Company intends to concentrate on increasing its core deposits.

Asset Quality

The definition of nonperforming assets includes nonperforming loans and other real estate owned ("OREO"). OREO consists of real estate acquired through foreclosure proceedings and real estate acquired through acceptance of a deed in lieu of foreclosure. Nonperforming loans are defined as nonaccrual loans, loans past due 90 days or more, but still accruing, and impaired loans. Under certain circumstances the Company may restructure the terms of a loan as a concession to a borrower. These restructured loans are considered impaired loans.
-- Nonperforming Assets. At June 30, 2002, the Company had nonperforming assets of $\$ 902,000$, which represented $0.10 \%$ of total assets. This compares to nonperforming assets of $\$ 1.0$ million, or $.12 \%$ of total assets, at December 31, 2001. The level of nonperforming assets remains at a low level, but as the loan portfolio continues to grow and mature, or if economic conditions worsen, management believes it highly likely that the level of nonperforming assets will increase, as

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will its level of charged-off loans. Nonperforming assets at June 30, 2002, consisted of nonaccrual commercial loans aggregating $\$ 457,000$, nonaccrual residential mortgage loans aggregating \$379,000 and nonaccrual consumer loans aggregating $\$ 66,000$. Included in nonaccrual loans were $\$ 232,000$ of impaired loans at June 30, 2002. There were no impaired loans at December 31, 2001. The Company maintained reserves of $\$ 202,000$ against impaired loans at June 30, 2002. The Company evaluates the underlying collateral of each nonperforming loan and continues to pursue the collection of interest and principal.

Delinquencies. At June 30, 2002, loans with an aggregate balance of $\$ 106,000$ were 60 to 89 days past due, a decrease of $\$ 25,000$, or $19.1 \%$, from $\$ 131,000$ reported at December 31, 2001. The majority of these loans at both dates were residential mortgage loans and are secured.

The following table sets forth information regarding nonperforming assets and loans 60-89 days past due as to interest at the dates indicated.

| June 30, | December 31, |
| :---: | :---: |
| 2002 | 2001 |

```
Loans accounted for on a nonaccrual basis
Loans past due 90 days or more, but still accruing
Impaired loans (not included in nonaccrual loans)
    Total nonperforming loans
Other real estate owned
    Total nonperforming assets
Delinquent loans 60-89 days past due
Nonperforming loans as a percent of total loans
Nonperforming assets as a percent of total assets
Delinquent loans 60-89 days past due as a percent
    of total loans
```

| \$ | 902 | \$ | 753 |
| :---: | :---: | :---: | :---: |
|  | -- |  | -- |
|  | -- |  | -- |
|  | 902 |  | 753 |
|  | -- |  | 264 |
| \$ | 902 |  | 017 |
| \$ | 106 | \$ | 131 |
|  | . $15 \%$ |  | . $12 \%$ |
|  | . $10 \%$ |  | . $12 \%$ |
|  | . $02 \%$ |  | . $02 \%$ |

Adversely Classified Assets. The Company's management adversely classifies certain assets as "substandard," "doubtful" or "loss" based on criteria established under banking regulations. An asset is considered substandard if inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if existing deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as loss are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

At June 30, 2002, the Company had $\$ 8.6$ million of assets that were classified as substandard. This compares to $\$ 8.7$ million of assets that were classified as substandard at December 31, 2001. The Company had no assets that were classified as doubtful or loss at either date. Performing loans may or may not be adversely classified depending upon management's judgment with respect to each individual loan. At June 30, 2002, included in the $\$ 8.6$ million of assets that were classified as substandard, were $\$ 7.7$ million of performing loans. This compares to $\$ 7.9$ million of adversely classified performing assets as of December 31, 2001. Adversely classified assets are a reflection of commercial credit quality. An increase in adversely classified assets may lead to an increase in nonperforming assets and an increase in the provision for loan losses in future periods.

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Allowance for Loan Losses

During the first six months of 2002 , the Company made provisions to the allowance for loan losses totaling $\$ 850,000$ and had $\$ 108,000$ of net charge-offs, bringing the balance in the allowance to $\$ 9.3$ million at June 30, 2002, compared to $\$ 8.5$ million at December 31, 2001. The allowance, expressed as a percentage of total loans, was 1.51\% as of June 30, 2002,

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compared to $1.40 \%$ at the prior year-end and stood at $1027.3 \%$ of nonperforming loans at June 30, 2002, compared to 1132.0\% of nonperforming loans at December 31, 2001.

Assessing the adequacy of the allowance for loan losses involves substantial uncertainties and is based upon management's evaluation of the amounts required to meet estimated charge-offs in the loan portfolio after weighing various factors. Among these factors are the risk characteristics of the loan portfolio, the quality of specific loans, the level of nonaccruing loans, current economic conditions, trends in delinquencies and charge-offs, and the value of underlying collateral, all of which can change frequently. Based on this evaluation, management believes that the allowance for loan losses, as of June 30, 2002, is adequate.

While management evaluates currently available information in establishing the allowance for loan losses, future adjustments to the allowance may be necessary if conditions differ substantially from the assumptions used in making the evaluations. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution's allowance for loan losses and carrying amounts of other real estate owned. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

## RESULTS OF OPERATIONS

The Company's operating results depend primarily on its "net interest income," or the difference between its interest income and its cost of money, and on the quality of its assets. Interest income depends on the average amount of interest-earning assets outstanding during the period and the interest rates earned thereon. Cost of money is a function of the average amount of deposits and borrowed money outstanding during the period and the interest rates paid thereon. Earnings are further influenced by the quality of assets, through the amount of interest income lost on nonaccrual loans, the amount of additions to the allowance for loan losses and the amount of expenses incurred as a result of resolving troubled assets.

Three Months Ended June 30, 2002 and 2001
-- Overview. The Company reported net income for the second quarter of 2002 of $\$ 1.7$ million, up $\$ 142,000$, or $9.0 \%$, from the second quarter of 2001. Diluted earnings per common share were $\$ 0.43$ for the second quarter of 2002, compared to $\$ 0.40$ for the second quarter of 2001 . Diluted cash earnings per common share were $\$ 0.48$ for the 2002 period, compared to $\$ 0.45$ for the 2001 period.

The Company reported a return on average assets of $0.74 \%$ and a return on average equity of $11.37 \%$ for the 2002 period, as compared to a return on average assets of $0.77 \%$ and a return on average equity of $11.40 \%$ for the 2001 period. Cash basis return on average assets and cash basis
return on average equity were $0.84 \%$ and $12.67 \%$ for the 2002 period, and $0.88 \%$ and $12.78 \%$ for the 2001 period, respectively.

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-- Net Interest Income. For the quarter ended June 30, 2002, net interest income was $\$ 8.0$ million, compared to $\$ 7.1$ million for the 2001 period. The net interest margin for the second quarter of 2002 was 3.66\% compared to a net interest margin of $3.64 \%$ for the 2001 period. The increase in net interest income of $\$ 919,000$, or $12.9 \%$ was primarily attributable to the continued growth of the Company. Average earnings assets were $\$ 97.3$ million, or $12.4 \%$, higher and average interest-bearing liabilities were $\$ 85.7$ million, or $12.9 \%$ higher than the comparable period a year earlier. The slight increase of 2 basis points in the net interest margin was primarily attributable to a drop in the average rate paid on certificates of deposit that occurred over the past year.
-- Interest Income. Investments. Total investment income was \$3.3 million for the quarter ended June 30,2002 , compared to $\$ 3.0$ million for the second quarter of 2001. This increase in total investment income of $\$ 341,000$, or $11.6 \%$, was primarily attributable to an increase of $\$ 57.9$ million, or $44.6 \%$, in the average balance of MBSs. The Company's investments are primarily comprised of US Agency securities or MBSs with remaining maturities or repricing periods of less than five years. In addition to assisting in overall tax planning, management believes that this composition, along with a structured maturity ladder, provides more stable earnings and predictable cash flows from the portfolio.
-- Interest Income. Loans. Interest from loans was \$10.2 million for the three months ended June 30, 2002, and represented a yield on total loans of $6.78 \%$ This compares to $\$ 11.3$ million of interest, and a yield of $7.73 \%$, for the second quarter of 2001. Declining market interest rates, coupled with residential mortgage loan prepayment activity, resulted in lower interest from the loan portfolio. Interest from residential mortgage loans decreased $\$ 640,000$, or $11.7 \%$, commercial loan income decreased $\$ 125,000$, or $2.7 \%$, and consumer and other loan income decreased $\$ 240,000$, or $20.0 \%$, between the two quarters. Since its inception, the Bank has concentrated its origination efforts on commercial and consumer loan opportunities, while purchasing residential mortgage loans, and more recently automobile loans, as cash flows dictated. The average balance of the various components of the loan portfolio changed from the second quarter of 2001 as follows: commercial loans increased $\$ 28.2$ million, or $12.8 \%$, and consumer and other loans increased $\$ 2.5$ million, or $4.0 \%$, while residential mortgage loans decreased $\$ 8.6$ million, or $2.9 \%$. As a result of declining market interest rates, the yields on the various loan portfolio components changed as follows: commercial loans decreased 115 basis points, to $7.19 \%$ consumer and other loans decreased 180 basis points, to $5.98 \%$, and residential mortgage loans decreased 66 basis points, to 6.61\%.
-- Interest Expense. Interest paid on deposits and borrowings decreased $\$ 1.6$ million, or $22.3 \%$ to $\$ 5.5$ million for the three months ended June 30 , 2002, from $\$ 7.1$ million paid during the second quarter of 2001. The decrease in total interest expense was primarily attributable to a decrease in market interest rates, partially offset by an increase in the average balance of deposits and borrowings. The overall average cost for interest-bearing liabilities decreased 134 basis points from $4.30 \%$ for the second quarter of 2001 to $2.96 \%$ for the second quarter of 2002 . Average costs for the various components of interest-bearing liabilities changed from the second quarter of 2001 as follows: money market accounts decreased 89 basis points, to $1.32 \%$ savings accounts decreased 123 basis points, to $1.87 \%$ certificate of deposit accounts decreased 203 basis points, to $3.51 \%$, and borrowings decreased 66 basis points to $4.75 \%$, while NOW accounts increased 8 basis points, to $0.66 \%$. Meanwhile, the average balance of interest-bearing liabilities increased $\$ 85.7$ million, from

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$\$ 662.1$ million in the second quarter of 2001 to $\$ 747.8$ million in the second quarter of 2002, as savings account growth and borrowings were utilized to fund much of the asset growth. Liability costs are dependent on a number of factors including general economic conditions, national and local interest rates, competition in the local deposit marketplace, interest rate tiers offered and the Company's cash flow needs.
-- Provision for Loan Losses. The provision for loan losses was $\$ 450,000$ for the quarter ended June 30 , 2002, up $\$ 98,000$, or $27.8 \%$ from the same quarter last year. Growth in the commercial loan portfolio increased at an annualized rate of $28.7 \%$ during the second quarter of 2002. As the loan portfolio continues to grow and mature, or if economic conditions worsen, management believes it highly likely that the level of nonperforming assets will increase, which in turn may lead to increases in the provision for loan losses in future periods. Management evaluates several factors including new loan originations, actual and estimated charge-offs, the risk characteristics of the loan portfolio and general economic conditions when determining the provision for each quarter. Also see discussion under "Allowance for Loan Losses."
-- Noninterest Income. Total noninterest income increased $\$ 212,000$, or $16.2 \%$, to $\$ 1.5$ million for the second quarter of 2002 , from $\$ 1.3$ million for the 2001 quarter. The Bank's purchase of $\$ 10.0$ million of bank-owned life insurance during the first quarter of 2002 resulted in $\$ 142,000$ of noninterest income during the second quarter. This income was not present during the second quarter of 2001. In addition, Commissions on Nondeposit Investment Products increased $\$ 100,000$, or $137.0 \%$, compared to the second quarter of 2001 as a result of efforts begun in 2001 to revitalize the program. Partially offsetting these increases was a decrease of $\$ 62,000$, or 29.1\%, in Other Income that resulted primarily from a decrease in card services income following the termination of a student travel card program with FirstDebit Corporation. Service Charges on Deposit Accounts, which represent the largest source of noninterest income for the Company, remained steady, rising $\$ 18,000$, or $2.0 \%$, from $\$ 894,000$ for the quarter ended June 30, 2001, to $\$ 912,000$ for the same period in 2002, as core deposit accounts continued to grow.
-- Noninterest Expense. Total noninterest expense for the second quarter of 2002 increased $\$ 889,000$, or $15.7 \%$, to $\$ 6.5$ million from $\$ 5.6$ million in 2001. This increase occurred primarily in the following areas: Salaries and Benefits (up $\$ 542,000$, or $20.3 \%$ ), Occupancy and Equipment (up $\$ 96,000$, or $14.9 \%$ ) and Professional Services (up $\$ 231,000$, or 124.9\%). During 2001 the Bank experienced substantial growth in both loans and core deposits that resulted in the increased operating costs evidenced in the second quarter of 2002. In addition, the Bank has retained professional assistance to evaluate its data processing alternatives and to develop and test software being deployed in conjunction with its CampusMate(TM) product. As a result, the Company's cash basis efficiency ratio increased 177 basis points, from 63.74\% for the second quarter of 2001 to $65.51 \%$ for the second quarter of 2002 .
-- Income Tax Expense. Income tax expense of $\$ 834,000$ was recorded for the quarter ended June 30, 2002, compared to $\$ 832,000$ for the 2001 period. This represented total effective tax rates of $33.0 \%$ and $34.6 \%$, respectively. Tax-favored income from U.S. Agency securities, along with the utilization of a Rhode Island passive investment company, has reduced the Company's effective tax rate from the $39.9 \%$ combined statutory federal and state tax rates. The 2002 period also benefited from the tax-favored status of the Company's investment in bank-owned life insurance.
-- Overview. Net income for the first half of 2002, increased $\$ 287,000$, or $9.2 \%$, to $\$ 3.4$ million, or $\$ 0.86$ per diluted common share, from $\$ 3.1$ million, or $\$ 0.81$ per diluted common share, for the first half of 2001. Diluted cash earnings per common share were $\$ 0.95$ for the 2002 period, compared to $\$ 0.91$ for the 2001 period.

This performance represented a return on average assets of $0.76 \%$ and a return on average equity of $11.43 \%$ for the 2002 period, as compared to a return on average assets of $0.80 \%$ and a return on average equity of $11.58 \%$ for the 2001 period. Cash basis return on average assets and cash basis return on average equity were $0.85 \%$ and $12.71 \%$ for the 2002 period, and $0.91 \%$ and $12.97 \%$ for the 2001 period, respectively.
-- Net Interest Income. For the six months ended June 30, 2002, net interest income was $\$ 15.6$ million, compared to $\$ 14.3$ million for the first half of 2001. The net interest margin for the first six months of 2002 was $3.64 \%$ compared to a net interest margin of $3.81 \%$ for the 2001 period. The increase in net interest income of $\$ 1.3$ million, or $9.3 \%$ was primarily attributable to the overall growth of the Company. Average earning assets increased $\$ 108.3$ million, or $14.3 \%$, and average interest-bearing liabilities increased $\$ 94.1$ million, or $14.7 \%$, over the comparable period a year earlier. The decrease of 17 basis points in the net interest margin was primarily caused by the dramatic drop in market interest rates occurring in 2001, coupled with the asset-sensitive nature of the Company's balance sheet.
-- Interest Income. Investments. Total investment income was \$6.2 million for the six months ended June 30 , 2002, compared to $\$ 5.9$ million for the first half of 2001. This increase in total investment income of $\$ 324,000$, or $5.5 \%$, was primarily attributable to a $\$ 53.1$ million, or $42.3 \%$, increase in the average balance of MBSS. Meanwhile, the overall yield on investments decreased 146 basis points, from $6.26 \%$ in 2001, to $4.80 \%$ in 2002, in response to dramatically lower market interest rates.
-- Interest Income. Loans. Interest from loans was $\$ 20.4$ million for the six months ended June 30, 2002, and represented a yield on total loans of $6.79 \%$. This compares to $\$ 22.4$ million of interest, and a yield of 7.96\%, for the first half of 2001 . This decrease of $\$ 2.0$ million, or $9.1 \%$, in interest on loans was due primarily to a decrease in the average yield on loans resulting from the dramatic drop in market interest rates over the past year. The average yield on the various components of the loan portfolio changed as follows: residential mortgage loans decreased 81 basis points, to $6.61 \%$; commercial loans decreased 140 basis points, to $7.20 \%$ and consumer and other loans decreased 213 basis points, to $6.07 \%$. The effect of the decreases in average yield was partially offset by increase in the average balance of loans. The average balance of the various components of the loan portfolio changed as follows: residential mortgage loans increased $\$ 7.4$ million, or $2.5 \%$, commercial loans increased $\$ 27.0$ million, or $12.4 \%$, and consumer and other loans increased $\$ 2.3$ million, or $3.8 \%$. The Company has continued to concentrate its origination efforts on commercial and consumer loan opportunities, but also originates residential mortgage loans for its portfolio on a limited basis.
-- Interest Expense. Interest paid on deposits and borrowings decreased $\$ 3.1$ million, or $21.7 \%$, to $\$ 11.0$ million for the six months ended

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June 30, 2002, compared to $\$ 14.1$ million for the same period during 2001. The decrease in total interest was also primarily attributable to the dramatic drop in market interest rates over the past year and was partially offset by growth in checking and
savings deposits, along with the use of borrowings to fund the overall growth of the Company. The overall average cost for interest-bearing liabilities decreased 141 basis points from $4.43 \%$ for the first half of 2001, to $3.02 \%$ for the first half of 2002 . Deposit costs are dependent on a number of factors including general economic conditions, national and local interest rates, competition in the local marketplace, interest rate tiers offered, and the Company's cash flow needs. Partially offsetting the effect of the decline in market interest rates, the average balance of interest-bearing liabilities increased $\$ 94.1$ million, from $\$ 640.3$ million in 2001, to $\$ 734.4$ million in 2002 . The Company continued to experience strong average balance growth in core deposit accounts, specifically noninterest bearing demand deposit accounts (up $\$ 16.2$ million, or $16.8 \%$ ) and savings accounts (up $\$ 46.1$ million, or $20.6 \%$ ). In addition, the Company increased its utilization of FHLB borrowings (up $\$ 58.5$ million, or $66.9 \%$ ).
-- Provision for Loan Losses. The provision for loan losses was $\$ 850,000$ for the six months ended June 30,2002 , compared to $\$ 840,000$ for the same period last year. The allowance, expressed as a percentage of total loans, was $1.51 \%$ as of June 30,2002 , compared to $1.40 \%$ at the prior year-end and stood at $1027.3 \%$ of nonperforming loans at June 30, 2002, compared to $1132.0 \%$ of nonperforming loans at December 31, 2001. Management evaluates several factors including new loan originations, actual and estimated charge-offs, and the risk characteristics of the loan portfolio when determining the provision for the quarter. Also see discussion under "Allowance for Loan Losses."
-- Noninterest Income. Total noninterest income increased $\$ 676,000$, or $28.1 \%$, from the first half of 2001 , to $\$ 3.1$ million for the first six months of 2002. Service charges on deposit accounts, which represents the largest source of noninterest income, rose $\$ 107,000$, or $6.4 \%$ from $\$ 1.7$ million for the six months ended June 30,2001 , to $\$ 1.8$ million for the same period in 2002, primarily as a result of continued growth in core deposit accounts. Commissions on Nondeposit Investment Products increased $\$ 276,000$, or $189.0 \%$, in response to rejuvenation efforts begun in 2001. Additionally, the Bank's purchase of $\$ 10.0$ million of bank-owned life insurance during the first quarter of 2002 , resulted in $\$ 237,000$ of noninterest income for the six month period.
-- Noninterest Expense. Noninterest expenses for the first half of 2002 increased a total of $\$ 1.6$ million, or $14.9 \%$, to $\$ 12.7$ million. This increase occurred primarily as a result of the overall growth of the Company, along with development of new products, and was centered in the following areas: Salaries and Benefits (up $\$ 939,000$, or $17.7 \%$ ), Occupancy and Equipment (up $\$ 151,000$, or $11.6 \%$ ), Marketing (up $\$ 124,000$, or $22.3 \%$ ) and Professional Services (up $\$ 398,000$, or 99.5\%). Partially offsetting these increases was a decrease in: Other Real Estate Owned Expense (down $\$ 57,000$, or $89.1 \%$ ). The Company's cash basis efficiency ratio increased to $64.66 \%$ for the 2002 period, from $62.56 \%$ for the 2001 period.
-- Income Tax Expense. The Company recorded income tax expense of $\$ 1.8$ million for the first half of 2002 , compared to $\$ 1.7$ million for the same period during 2001. This represented total effective tax rates of

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$34.0 \%$ and $35.2 \%$, respectively. Tax-favored income from U.S. Agency securities and bank-owned life insurance, along with its utilization of a Rhode Island passive investment company, has reduced the Company's effective tax rate from the $39.9 \%$ combined statutory federal and state tax rates.

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## LIQUIDITY AND CAPITAL RESOURCES

-- Liquidity. Liquidity is defined as the ability to meet current and future financial obligations of a short-term nature. The Company further defines liquidity as the ability to respond to the needs of depositors and borrowers, as well as to earnings enhancement opportunities, in a changing marketplace.

The primary source of funds for the payment of dividends and expenses by the Company is dividends paid to it by the Bank. Bank regulatory authorities generally restrict the amounts available for payment of dividends if the effect thereof would cause the capital of the Bank to be reduced below applicable capital requirements. These restrictions indirectly affect the Company's ability to pay dividends. The primary sources of liquidity for the Bank consist of deposit inflows, loan repayments, borrowed funds, maturity of investment securities and sales of securities from the available for sale portfolio. Management believes that these sources are sufficient to fund the Bank's lending and investment activities.

Management is responsible for establishing and monitoring liquidity targets as well as strategies and tactics to meet these targets. In general, the Company maintains a high degree of flexibility. At June 30, 2002, overnight investments, investment securities and MBSs available for sale amounted to $\$ 270.6$ million, or $28.7 \%$ of total assets. This compares to $\$ 205.0$ million, or $23.8 \%$ of total assets at December 31, 2001. The Bank is a member of the FHLB and, as such, has access to both short- and longterm borrowings. In addition, the Bank maintains a line of credit at the FHLB as well as a line of credit with a correspondent bank. There have been no adverse trends in the Company's liquidity or capital reserves. Management believes that the Company has adequate liquidity to meet its commitments.
-- Capital Resources. Total shareholders' equity of the Company at June 30,2002 was $\$ 61.9$ million, as compared to $\$ 59.1$ million at December 31, 2001. This increase of $\$ 2.8$ million was the result of net income for the period of $\$ 3.4$ million, less dividends of $\$ 977,000$ and changes in unrealized gains on investment securities of $\$ 257,000$.

All FDIC-insured institutions must meet specified minimal capital requirements. These regulations require banks to maintain a minimum leverage capital ratio. In addition, the FDIC has adopted capital guidelines based upon ratios of a bank's capital to total assets adjusted for risk. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. These regulations require banks to maintain minimum capital levels for capital adequacy purposes and higher capital levels to be considered "well capitalized."

Capital guidelines have also been issued by the Federal Reserve Board
("FRB") for bank holding companies. These guidelines require the Company to maintain minimum capital levels for capital adequacy purposes. In general, the $F R B$ has adopted substantially identical capital adequacy guidelines as the FDIC. Such standards are applicable to bank holding companies and their bank subsidiaries on a consolidated basis.

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As of June 30, 2002, the Company and the Bank met all applicable minimum capital requirements and were considered "well capitalized" by both the FRB and the FDIC. The Company's and the Bank's actual and required capital amounts and ratios are as follows:

|  | Actual |  | Minimum Required <br> For Capital <br> Adequacy Purposes |  | Minimum Re <br> To Be Cons <br> "Well Capit |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount |
| At June 30, 2002: |  |  |  |  |  |
| Bancorp Rhode Island, Inc. |  |  |  |  |  |
| Tier I capital (to average assets) | \$58,602 | $6.39 \%$ | \$27,505 | 3.00\% | \$45,841 |
| Tier I capital (to risk weighted assets) | 58,602 | 10.39\% | 22,554 | $4.00 \%$ | 33,830 |
| Total capital (to risk weighted assets) | 65,672 | 11.65\% | 45,107 | $8.00 \%$ | 56,384 |
| Bank Rhode Island |  |  |  |  |  |
| Tier I capital (to average assets) | \$52,614 | $5.75 \%$ | \$27,456 | $3.00 \%$ | \$45,760 |
| Tier I capital (to risk weighted assets) | 52,614 | 9.34\% | 22,537 | $4.00 \%$ | 33,806 |
| Total capital (to risk weighted assets) | 59,684 | $10.59 \%$ | 45,074 | $8.00 \%$ | 56,343 |
| At December 31, 2001: |  |  |  |  |  |
| Bancorp Rhode Island, Inc. |  |  |  |  |  |
| Tier I capital (to average assets) | \$50,433 | $5.93 \%$ | \$25,508 | $3.00 \%$ | \$42,513 |
| Tier I capital (to risk weighted assets) | 50,433 | 9.86\% | 20,462 | $4.00 \%$ | 30,694 |
| Total capital (to risk weighted assets) | 56,803 | $11.10 \%$ | 40,925 | $8.00 \%$ | 51,156 |
| Bank Rhode Island |  |  |  |  |  |
| Tier I capital (to average assets) | \$49,702 | $5.84 \%$ | \$25,526 | $3.00 \%$ | \$42,544 |
| Tier I capital (to risk weighted assets) | 49,702 | $9.72 \%$ | 20,458 | $4.00 \%$ | 30,687 |
| Total capital (to risk weighted assets) | 56,121 | $10.97 \%$ | 40,916 | $8.00 \%$ | 51,145 |

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

INTEREST RATE RISK

The principal market risk facing the Company is interest rate risk. The Company's objective regarding interest rate risk is to manage its assets and funding sources to produce results which are consistent with its liquidity, capital adequacy, growth and profitability goals, while minimizing the vulnerability of its operations to changes in market interest rates. The Bank's Asset/Liability Committee ("ALCO") manages the Company's interest rate risk position using both income simulation and interest rate sensitivity "gap" analysis. The ALCO has established internal parameters for monitoring the income simulation and gap analysis. These guidelines serve as benchmarks for evaluating actions to balance the current position against overall strategic goals. The ALCO monitors current exposures and reports these to the Board of Directors.

Simulation is used as the primary tool for measuring the interest rate risk inherent in the Company's balance sheet at a given point in time by showing the effect on net interest income, over a 24 -month period, of interest rate ramps of up to 200 basis points. These simulations take into account repricing, maturity and prepayment characteristics of individual products. The ALCO reviews simulation results to determine whether the downside exposure resulting from changes in market interest rates remains within established tolerance levels over both a 12 -month and $24-m o n t h$ horizon, and develops appropriate strategies to manage this exposure. The Company's limits on interest rate risk specify that if interest rates were to shift up or down 200 basis points over a 12 -month period, estimated net interest income for those 12 months and the subsequent 12 months, should decline by no more than $5.0 \%$ or $10.0 \%$, respectively. As of June 30,2002 , net interest income simulation indicated that the Company's exposure to changing interest rates was outside of the $10 \%$ tolerance level established for the second year of a 200 basis point decline. This exposure primarily results from the unusually low current rates paid on deposit accounts and the extremely high prepayment speeds anticipated for mortgage-related assets if market rates declined 200 basis points. The current rates on many deposit accounts are so low, that they cannot decline 200 basis points without becoming negative. This results in a floor of zero percent for these deposit accounts, and this floor causes compression of the net interest margin for modeling purposes. The ALCO reviews the methodology utilized for calculating interest rate risk exposure and may, from time to time, adopt modifications to this methodology. While the ALCO reviews simulation assumptions and methodology to ensure that they reflect historical experience, it should be noted that income simulation may not always prove to be an accurate indicator of interest rate risk because the actual repricing, maturity and prepayment characteristics of individual products may differ from the estimates used in the simulations.

The following table presents the estimated impact of interest rate ramps on the Company's estimated net interest income over a 24 -month period beginning July 1, 2002:

[^1]Up 200 basis points
\$ 577 1.85\%
Up 100 basis points
$370 \quad 1.19 \%$
Down 100 basis points
(451) (1.44\%)

Down 200 basis points
(969) (3.11\%)

Subsequent 12-Month Period:

| Up 200 basis points | $\$ 817$ | $2.73 \%$ |
| :--- | :---: | ---: |
| Up 100 basis points | 747 | $2.50 \%$ |
| Down 100 basis points | $(1,468)$ | $(4.91 \%)$ |
| Down 200 basis points | $(3,764)$ | $(12.59 \%)$ |

The Company also uses interest rate sensitivity gap analysis to provide a more general overview of its interest rate risk profile. The interest rate sensitivity gap is defined as the difference between interest-earning assets and interest-bearing liabilities maturing or repricing within a given time period. At June 30, 2002, the Company's one year cumulative gap was a positive $\$ 90.9$ million, or $9.63 \%$ of total assets.

For additional discussion on interest rate risk see the section titled "Asset and Liability Management" contained on pages 39 to 41 of the Company's 2001 Annual Report to Shareholders.

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BANCORP RHODE ISLAND, INC. Other Information

PART II. Other Information

ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings to which the Company or its subsidiaries are a party, or to which any of their property is subject, other than ordinary routine litigation incidental to the business of banking.

ITEM 2. CHANGE IN SECURITIES

No information to report.
ITEM 3. DEFAULT UPON SENIOR SECURITIES

No defaults upon senior securities have taken place.
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF THE SECURITY HOLDERS

At the Annual Meeting of Shareholders, held May 15, 2002, holders of Common Stock elected the Board's nominees to the Board of Directors, approved the 2002 Incentive and Nonqualified Stock Option Plan, amended the Non-Employee Director Stock Option Plan

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and ratified the appointment of independent public accountants.

The vote for Class III director nominees with terms expiring in 2005 was:

|  | FOR | WITHHELD |
| :--- | :---: | :---: |
| Anthony F. Andrade | $3,508,110$ | 27,780 |
| Malcolm G. Chace | $3,509,110$ | 26,780 |
| Ernest J. Chornyei, Jr. | $3,507,960$ | 27,930 |
| Edward J. Mack, II | $3,507,510$ | 28,380 |
| Merrill W. Sherman | $3,507,570$ | 28,320 |

The vote for Class I director nominee with a term expiring in 2003 was:

Karen Adams

| FOR | WITHHELD |
| :---: | :---: |
| $3,504,820$ | 31,070 |

The vote for approving the 2002 Incentive and Nonqualified Stock Option Plan was:

| FOR | AGAINST | ABSTAIN |
| :---: | ---: | ---: |
| $2,724,208$ | 122,703 | 26,240 |

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF THE SECURITY HOLDERS (continued)

The vote for amending the Non-Employee Director Stock Plan was:

| FOR | AGAINST | ABSTAIN |
| :---: | ---: | ---: |
| $2,782,023$ | 62,289 | 28,840 |

The vote for ratifying the appointment of KPMG LLP as independent public accountants for the Company was:

| FOR | AGAINST | ABSTAIN |
| :---: | ---: | ---: |
| $3,524,830$ | 8,200 | 2,860 |

ITEM 5. OTHER INFORMATION

No information to report.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits
10.6(a) Amendment to Amended and Restated Non-Employee Director Stock Plan.
10.13 2002 Incentive and Nonqualified Stock Option Plan.
99.1 Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 .
(b) Reports on Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 7, 2002
(Date)

August 7, 2002
(Date)

Bancorp Rhode Island, Inc.

By: /s/ Merrill W. Sherman

Merrill W. Sherman President and Chief Executive Officer

By: /s/ Albert R. Rietheimer

Albert R. Rietheimer Chief Financial Officer and Treasurer


[^0]:    Cash flows from financing activities:
    Net increase in deposits
    Net increase in overnight and short-term borrowings Proceeds from long-term borrowings
    Repayment of long-term borrowings Proceeds from exercise of stock options Dividends on common stock

    Net cash provided (used) by financing activities

    Net increase (decrease) in cash and cash equivalents
    Cash and cash equivalents at beginning of period
    Cash and cash equivalents at end of period

    Supplementary Disclosures:
    Cash paid for interest
    Cash paid for income taxes
    Non-cash transactions:
    Additions to other real estate owned in settlement of loans
    Change in other comprehensive income, net of taxes $242 \quad 760$

[^1]:    Estimated Exposure to Net Interest Income

