MID AMERICA APARTMENT COMMUNITIES INC Form 10-Q May 03, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

 $\circ~$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018 or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

required to submit and post such files). Mid-America Apartment Communities, Inc. YES ý NO o Mid-America Apartments, L.P. YES ý NO o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Mid-America Apartment Communities, Inc.				
Large accelerated filer ý	Accelerat o	ed filerNon-accelerated fil o (Do not check if a sn	company o	Emerging growth company o
company) If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o Mid-America Apartments, L.P.				
Large accelerated filer o	Accelerat o	ed filerNon-accelerated fil ý	company o	Emerging growth company o
(Do not check if a smaller reporting company) If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Mid-America Apartment Communities, Inc. YES o NO ý Mid-America Apartments, L.P. YES o NO ý				
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Mid America Apartment Communities, Inc. Number of Shares Outstanding at				
Class Common Stock, \$0.01 par value		April 30, 2018 113,791,411	C	

# MID-AMERICA APARTMENT COMMUNITIES, INC. MID-AMERICA APARTMENTS, L.P.

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#### Explanatory Note

This report combines the Quarterly Reports on Form 10-Q for the three months ended March 31, 2018 of Mid-America Apartment Communities, Inc., a Tennessee corporation, and Mid-America Apartments, L.P., a Tennessee limited partnership, of which Mid-America Apartment Communities, Inc. is the sole general partner. Mid-America Apartment Communities, Inc. and its 96.5% owned subsidiary, Mid-America Apartments, L.P., are both required to file quarterly reports under the Securities Exchange Act of 1934, as amended.

Unless the context otherwise requires, all references in this Quarterly Report on Form 10-Q to "MAA" refer only to Mid-America Apartment Communities, Inc., and not any of its consolidated subsidiaries. Unless the context otherwise requires, all references in this Quarterly Report on Form 10-Q to "we," "us," "our," or the "Company" refer collectively to Mid-America Apartment Communities, Inc., together with its consolidated subsidiaries, including Mid-America Apartments, L.P. Unless the context otherwise requires, all references in this Quarterly Report on Form 10-Q to the "Operating Partnership" or "MAALP" refer to Mid-America Apartments, L.P., together with its consolidated subsidiaries. "Common stock" refers to the common stock of MAA, "preferred stock" refers to the preferred stock of MAA and "shareholders" means the holders of shares of MAA's common stock or preferred stock, as applicable. The common units of limited partnership interest in the Operating Partnership are referred to as "OP Units" and the holders of the OP Units are referred to as "common unitholders".

As of March 31, 2018, MAA owned 113,745,207 OP Units (or approximately 96.5% of the total number of OP Units). MAA conducts substantially all of its business and holds substantially all of its assets through the Operating Partnership, and by virtue of its ownership of the OP Units and being the Operating Partnership's sole general partner, MAA has the ability to control all of the day-to-day operations of the Operating Partnership.

We believe combining the periodic reports of MAA and the Operating Partnership, including the notes to the condensed consolidated financial statements, into this Quarterly Report on Form 10-Q results in the following benefits:

enhances investors' understanding of MAA and the Operating Partnership by enabling investors to view the business as a whole in the same manner that management views and operates the business;

eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure in this Quarterly Report on Form 10-Q applies to both MAA and the Operating Partnership; and

creates time and cost efficiencies through the preparation of one combined Quarterly Report on Form 10-Q instead of two separate reports.

MAA is a multifamily focused, self-administered and self-managed real estate investment trust, or REIT. Management operates MAA and the Operating Partnership as one business. We believe it is important to understand the few differences between MAA and the Operating Partnership in the context of how MAA and the Operating Partnership operate as a consolidated company. MAA and the Operating Partnership are structured as an "umbrella partnership REIT," or UPREIT. MAA's interest in the Operating Partnership entitles MAA to share in cash distributions from, and in the profits and losses of, the Operating Partnership in proportion to MAA's percentage interest therein and entitles MAA to vote on substantially all matters requiring a vote of the partners. MAA's only material asset is its ownership of OP Units in the Operating Partnership (other than cash held by MAA from time-to-time); therefore, MAA does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing public equity from time-to-time and guaranteeing certain debt of the Operating Partnership. The Operating Partnership holds, directly or indirectly, all of the real estate assets. Except for net proceeds from public equity issuances by MAA, which are contributed to the Operating Partnership in exchange for OP Units, the Operating Partnership generates the capital required by the Company's business through the Operating Partnership's operations, direct or indirect

incurrence of indebtedness and issuance of OP Units.

The presentation of MAA's shareholders' equity and the Operating Partnership's capital are the principal areas of difference between the consolidated financial statements of MAA and those of the Operating Partnership. MAA's shareholders' equity may include shares of preferred stock, shares of common stock, additional paid-in capital, cumulative earnings, cumulative distributions, noncontrolling interest, treasury shares, accumulated other comprehensive income and redeemable common stock. The Operating Partnership's capital may include common capital and preferred capital of the general partner (MAA), limited partners' common capital and preferred capital, noncontrolling interest, accumulated other comprehensive income and redeemable common finited partnership units as of the date of the applicable balance sheet, valued at the greater of the closing market price of MAA's common stock or the aggregate value of the individual partners' capital balances. Holders of OP Units (other than MAA and its entity affiliates) may require the Operating Partnership to redeem their OP Units from time to time, in which case the Operating Partnership may, at its option, pay the redemption price either in cash (in an amount per OP Unit equal, in general, to the average closing price of MAA's common stock on the New York Stock Exchange, or NYSE, over a specified period prior to the redemption

date) or by delivering one share of MAA's common stock (subject to adjustment under specified circumstances) for each OP Unit so redeemed.

In order to highlight the material differences between MAA and the Operating Partnership, this Quarterly Report on Form 10-Q includes sections that separately present and discuss areas that are materially different between MAA and the Operating Partnership, including:

the condensed consolidated financial statements in Item 1 of this Quarterly Report on Form 10-Q; certain accompanying notes to the condensed consolidated financial statements, including Note 2 - Earnings per Common Share of MAA and Note 3 - Earnings per OP Unit of MAALP; Note 4 - MAA Equity and Note 5 - MAALP Capital; and Note 8 - Shareholders' Equity of MAA and Note 9 - Partners' Capital of MAALP; the controls and procedures in Item 4 of this Quarterly Report on Form 10-Q; and the certifications included as Exhibits 31 and 32 to this Quarterly Report on Form 10-Q.

In the sections that combine disclosures for MAA and the Operating Partnership, this Quarterly Report on Form 10-Q refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership (directly or indirectly through one of its subsidiaries) is generally the entity that enters into contracts, holds assets and issues debt, management believes this presentation is appropriate for the reasons set forth above and because the business is one enterprise, and we operate the business through the Operating Partnership.

#### PART I – FINANCIAL INFORMATION

Noncontrolling interests - Operating Partnership units

Item 1. Financial S	tatements.
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Mid-America Apartment Communities, Inc. Condensed Consolidated Balance Sheets (Unaudited) (Dollars in thousands, except share and per share data)		
	March 31, 2018	December 31, 2017
Assets		
Real estate assets:		
Land	\$1,836,417	\$1,836,417
Buildings and improvements and other	11,363,738	11,281,504
Development and capital improvements in progress	93,089	116,833
	13,293,244	13,234,754
Less: Accumulated depreciation	(2,194,915)	(2,075,071)
	11,098,329	11,159,683
Undeveloped land	50,198	57,285
Investment in real estate joint venture	45,000	44,956
Real estate assets, net	11,193,527	11,261,924
Cash and cash equivalents	59,706	10,750
Restricted cash	22,404	78,117
Other assets	135,039	135,807
Assets held for sale	6,700	5,321
Total assets	\$11,417,376	\$11,491,919
Liabilities and equity		
Liabilities:		
Unsecured notes payable	\$3,566,664	\$3,525,765
Secured notes payable	932,187	976,292
Accrued expenses and other liabilities	390,380	405,560
Total liabilities	4,889,231	4,907,617
Redeemable common stock	7,782	10,408
Shareholders' equity:		
Preferred stock, \$0.01 par value per share, 20,000,000 shares authorized; 8.50% Series I		
Cumulative Redeemable Shares, liquidation preference \$50 per share, 867,846 shares	9	9
issued and outstanding at March 31, 2018 and December 31, 2017, respectively		
Common stock, \$0.01 par value per share, 145,000,000 shares authorized; 113,745,207		
and 113,643,166 shares issued and outstanding at March 31, 2018 and December 31,	1,135	1,134
2017, respectively <sup>(1)</sup>		
Additional paid-in capital	7,127,740	7,121,112
Accumulated distributions in excess of net income	(840,642)	(784,500)
Accumulated other comprehensive income	3,000	2,157
Total MAA shareholders' equity	6,291,242	6,339,912
	006 015	001 (7)

231,676

226,815

Total Company's shareholders' equity	6,518,057	6,571,588	
Noncontrolling interest - consolidated real estate entity	2,306	2,306	
Total equity	6,520,363	6,573,894	
Total liabilities and equity	\$11,417,376	\$11,491,919	
Number of shares issued and outstanding represent total shares of common stock regardless of classification on the			

(1) Condensed Consolidated Balance Sheets. The number of shares classified as redeemable common stock on the Condensed Consolidated Balance Sheets for March 31, 2018 and December 31, 2017 are 85,289 and 103,504, respectively.

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartment Communities, Inc. Condensed Consolidated Statements of Operations (Unaudited)

(Dollars in thousands, except per share data)

(Donars in thousands, except per share data)			
	Three months ended		
	March 31,		
	2018	2017	
Revenues:			
Rental and other property revenues	\$386,017	\$378,908	
Expenses:			
Operating expense, excluding real estate taxes and insurance	89,148	87,300	
Real estate taxes and insurance	55,256	53,973	
Depreciation and amortization	120,744	129,997	
Total property operating expenses	265,148	271,270	
Property management expenses	12,880	10,981	
General and administrative expenses	10,132	12,840	
Merger and integration related expenses	3,799	6,161	
Income before non-operating items	94,058	77,656	
Interest expense	(40,905)	(36,584)	
Loss on sale of depreciable real estate assets	—	(73)	
Gain on sale of non-depreciable real estate assets	150		
Other non-operating (expense) income	(2,341)	2,711	
Income before income tax expense	50,962	43,710	
Income tax expense	(640)	(651)	
Income from continuing operations before real estate joint venture activity	50,322	43,059	
Income from real estate joint venture	498	357	
Net income	50,820	43,416	
Net income attributable to noncontrolling interests	1,801	1,511	
Net income available for shareholders	49,019	41,905	
Dividends to MAA Series I preferred shareholders	922	922	
Net income available for MAA common shareholders	\$48,097	\$40,983	
Earnings per common share - basic:			
Net income available for common shareholders	\$0.42	\$0.36	
Earnings per common share - diluted:			
Net income available for common shareholders	\$0.42	\$0.36	
Dividends declared per common share	\$0.9225	\$0.8700	
-			

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartment Communities, Inc. Condensed Consolidated Statements of Comprehensive Income (Unaudited) (Dollars in thousands)

	Three mo	onths
	ended Ma	arch 31,
	2018	2017
Net income	\$50,820	\$43,416
Other comprehensive income:		
Unrealized gain from the effective portion of derivative instruments	832	2,520
Reclassification adjustment for net (gains) losses included in net income for the effective portion of derivative instruments	(193 )	672
Total comprehensive income	51,459	46,608
Less: Comprehensive income attributable to noncontrolling interests Comprehensive income attributable to MAA	(1,830) \$49,629	(1,624) \$44,984
*		

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartment Communities, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

(Donars in mousands)	Three mo ended Ma 2018	
Cash flows from operating activities:		
Net income	\$50,820	\$43,416
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	121,361	
Loss on sale of depreciable real estate assets		73
Gain on sale of non-depreciable real estate assets	(150)	
Stock compensation expense	4,024	3,018
Amortization of debt premium and debt issuance costs		(3,147)
Net change in operating accounts and other		(40,669)
Net cash provided by operating activities	152,704	132,773
Cash flows from investing activities:		
Purchases of real estate and other assets	_	(62,817)
Capital improvements, development and other	(51,775)	(86,338)
Contributions to affiliates, including joint ventures	(750)	
Proceeds from disposition of real estate assets	5,860	
Net cash used in investing activities	-	(149,155)
	(10,000)	(, ,)
Cash flows from financing activities:		
Proceeds from lines of credit	150,000	
Repayments of lines of credit	(110,000)	(75,000)
Principal payments on notes payable	(41,042)	(18,871)
Repurchase of common stock	(2,912)	(4,734)
Debt prepayment and extinguishment costs	(3)	(1)
Proceeds from issuances of common shares	199	67
Exercise of stock options	625	—
Distributions to noncontrolling interests	(3,865)	(3,667)
Dividends paid on common shares	(104,876)	(98,791)
Dividends paid on preferred shares	(922)	(922)
Net cash used in financing activities	(112,796)	(46,919)
Net decrease in cash, cash equivalents and restricted cash	(6757)	(63,301)
Cash, cash equivalents and restricted cash, beginning of period	(0,7 <i>5</i> 7) 88,867	121,800
Cash, cash equivalents and restricted cash, beginning of period	\$82,110	
Cash, cash equivalents and restricted cash, end or period	φ02,110	\$J0,499
The following table provides a reconciliation of cash, cash equivalents and restricted reported within the Condensed Consolidated Balance Sheets: Reconciliation of cash, cash equivalents and restricted cash:	l cash to an	nounts
Cash and cash equivalents	\$59,706	\$33,959
Restricted cash	¢39,700 22,404	24,540
Total cash, cash equivalents and restricted cash	\$82,110	-
	<i>402</i> ,110	φου, 177

Supplemental disclosure of cash flow information:		
Interest paid	\$24,889	\$24,785
Income taxes paid	2,522	10
Supplemental disclosure of noncash investing and financing activities:		
Conversion of OP Units to shares of common stock	\$2,780	\$167
Accrued construction in progress	14,640	21,810
Interest capitalized	795	2,020
Mark-to-market adjustment on derivative instruments	(1,363)	6,743
See accompanying notes to condensed consolidated financial statements.		

#### Mid-America Apartments, L.P. Condensed Consolidated Balance Sheets (Unaudited) (Dollars in thousands, except unit data)

(Donars in mousands, except unit data)	March 31, 2018	December 31, 2017
Assets		
Real estate assets:		
Land	\$1,836,417	\$1,836,417
Buildings and improvements and other	11,363,738	11,281,504
Development and capital improvements in progress	93,089	116,833
	13,293,244	13,234,754
Less: Accumulated depreciation	(2,194,915)	(2,075,071)
L	11,098,329	11,159,683
Undeveloped land	50,198	57,285
Investment in real estate joint venture	45,000	44,956
Real estate assets, net	11,193,527	11,261,924
	11,190,027	11,201,921
Cash and cash equivalents	59,706	10,750
Restricted cash	22,404	78,117
Other assets	135,039	135,807
Assets held for sale	6,700	5,321
Total assets	\$11,417,376	
1 otal assets	\$11,417,570	\$11,491,919
Liabilities and capital		
Liabilities:		
Unsecured notes payable	\$3,566,664	\$3,525,765
Secured notes payable	932,187	976,292
Accrued expenses and other liabilities	390,380	405,560
•	19	405,500 19
Due to general partner Total liabilities		
Total hadinues	4,889,250	4,907,636
Redeemable common units	7,782	10,408
Operating Partnership capital:		
Preferred units, 867,846 preferred units outstanding at March 31, 2018 and at December	66,840	66,840
31, 2017		
Common units:		
General partner, 113,745,207 and 113,643,166 OP Units outstanding at March 31, 2018	6,221,216	6,270,758
and December 31, 2017, respectively <sup>(1)</sup>		
Limited partners, 4,141,780 and 4,191,586 OP Units outstanding at March 31, 2018 and	226,815	231,676
December 31, 2017, respectively <sup>(1)</sup>		
Accumulated other comprehensive income	3,167	2,295
Total operating partners' capital	6,518,038	6,571,569
Noncontrolling interest - consolidated real estate entity	2,306	2,306
Total capital	6,520,344	6,573,875
Total liabilities and capital	\$11,417,376	\$11,491,919
(1)		

Number of units outstanding represent total OP Units regardless of classification on the Condensed Consolidated Balance Sheets. The number of units classified as redeemable common units on the Condensed Consolidated Balance Sheets at March 31, 2018 and December 31, 2017 are 85,289 and 103,504, respectively.

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartments, L.P.

Condensed Consolidated Statements of Operations

(Unaudited)

(Dollars in thousands, except per unit data)

(Donars in thousands, except per unit data)	Three more March 31,	
	2018	2017
Revenues:		
Rental and other property revenues	\$386,017	\$378,908
Expenses:		
Operating expense, excluding real estate taxes and insurance	89,148	87,300
Real estate taxes and insurance	55,256	53,973
Depreciation and amortization	120,744	129,997
Total property operating expenses	265,148	271,270
Property management expenses	12,880	10,981
General and administrative expenses	10,132	12,840
Merger and integration related expenses	3,799	6,161
Income before non-operating items	94,058	77,656
Interest expense	(40,905)	(36,584)
Loss on sale of depreciable real estate assets		(73)
Gain on sale of non-depreciable real estate assets	150	
Other non-operating (expense) income	,	2,711
Income before income tax expense	50,962	43,710
Income tax expense	· ,	(651)
Income from continuing operations before real estate joint venture activity	50,322	43,059
Income from real estate joint venture	498	357
Net income	50,820	43,416
Dividends to preferred unitholders	922	922
Net income available for MAALP common unitholders	\$49,898	\$42,494
Earnings per common unit - basic:		
Net income available for common unitholders	\$0.42	\$0.36
	<i>ф</i> 0 <b>. 12</b>	ф0 <b>.</b> 20
Earnings per common unit - diluted:		
Net income available for common unitholders	\$0.42	\$0.36
Distributions declared per common unit	\$0.9225	\$0.8700

See accompanying notes to condensed consolidated financial statements.

#### Mid-America Apartments, L.P. Condensed Consolidated Statements of Comprehensive Income (Unaudited) (Dollars in thousands)

	Three months		
	ended March 31,		
	2018	2017	
Net income	\$50,820	\$43,416	
Other comprehensive income:			
Unrealized gain from the effective portion of derivative instruments	832	2,520	
Reclassification adjustment for net (gains) losses included in net income for the effective portion of derivative instruments	of (193 )	672	
Comprehensive income attributable to MAALP	\$51,459	\$46,608	

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartments, L.P. Condensed Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

(Dollars in thousands)	
	Three months
	ended March 31,
	2018 2017
Cash flows from operating activities:	
Net income	\$50,820 \$43,416
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	121,361 130,082
Loss on sale of depreciable real estate assets	— 73
Gain on sale of non-depreciable real estate assets	(150) —
Stock compensation expense	4,024 3,018
Amortization of debt premium and debt issuance costs	(1,569) (3,147)
Net change in operating accounts and other	(21,782) (40,669)
Net cash provided by operating activities	152,704 132,773
Cash flows from investing activities:	
Purchases of real estate and other assets	— (62,817)
Capital improvements, development and other	(51,775) (86,338)
Contributions to affiliates, including joint ventures	(750) —
Proceeds from disposition of real estate assets	5,860 - (140,155)
Net cash used in investing activities	(46,665) (149,155)
Cash flows from financing activities:	
Proceeds from lines of credit	150,000 155,000
Repayments of lines of credit	(110,000) (75,000)
Principal payments on notes payable	(41,042) (18,871)
Repurchase of common units	(2,912) (4,734)
Debt prepayment and extinguishment costs	(3) (1)
Proceeds from issuances of common units	199 67
Exercise of unit options	625 —
Distributions paid on common units	(108,741) (102,458)
Distributions paid on preferred units	(922) (922)
Net cash used in financing activities	(112,796) (46,919)
Net decrease in cash, cash equivalents and restricted cash	(6,757 ) (63,301 )
Cash, cash equivalents and restricted cash, beginning of period	88,867 121,800
Cash, cash equivalents and restricted cash, beginning of period	\$82,110 \$58,499
Cash, cash equivalents and restricted cash, end of period	\$62,110 \$36,499
The following table provides a reconciliation of cash, cash equivalents and restricted	d cash to amounts
reported within the Condensed Consolidated Balance Sheets:	
Reconciliation of cash, cash equivalents and restricted cash:	
Cash and cash equivalents	\$59,706 \$33,959
Restricted cash	22,404 24,540
	000 110 0 FO 100

Total cash, cash equivalents and restricted cash

Supplemental disclosure of cash flow information:

\$82,110 \$58,499

Interest paid	\$24,889 \$24,785
Income taxes paid	2,522 10
Supplemental disclosure of noncash investing and financing activities: Accrued construction in progress Interest capitalized Mark-to-market adjustment on derivative instruments	\$14,640 \$21,810 795 2,020 (1,363 ) 6,743

See accompanying notes to condensed consolidated financial statements.

Mid-America Apartment Communities, Inc. and Mid-America Apartments, L.P. Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Basis of Presentation and Principles of Consolidation and Significant Accounting Policies

Unless the context otherwise requires, all references to the "Company" refer collectively to Mid-America Apartment Communities, Inc., together with its consolidated subsidiaries, including Mid-America Apartments, L.P. Unless the context otherwise requires, all references to "MAA" refer only to Mid-America Apartment Communities, Inc. and not any of its consolidated subsidiaries. Unless the context otherwise requires, the references to the "Operating Partnership" or "MAALP" refer to Mid-America Apartments, L.P., together with its consolidated subsidiaries. "Common stock" refers to the common stock of MAA and, unless the context otherwise requires, "shareholders" means the holders of shares of MAA's common stock. The common units of limited partnership interests in the Operating Partnership are referred to as "OP Units," and the holders of the OP Units are referred to as "common unitholders".

As of March 31, 2018, MAA owned 113,745,207 OP Units (or approximately 96.5% of the total number of OP Units). MAA conducts substantially all of its business and holds substantially all of its assets through the Operating Partnership, and by virtue of its ownership of the OP Units and being the Operating Partnership's sole general partner, MAA has the ability to control all of the day-to-day operations of the Operating Partnership.

Management believes combining the notes to the condensed consolidated financial statements of MAA and the Operating Partnership results in the following benefits:

enhances readers' understanding of MAA and the Operating Partnership by enabling the reader to view the business as a whole in the same manner that management views and operates the business; eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure applies to both MAA and the Operating Partnership; and creates time and cost efficiencies through the preparation of one combined set of notes instead of two separate sets.

MAA is a multifamily focused, self-administered and self-managed real estate investment trust, or REIT. Management operates MAA and the Operating Partnership as one business. The management of the Company is comprised of individuals who are officers of MAA and employees of the Operating Partnership. Management believes it is important to understand the few differences between MAA and the Operating Partnership in the context of how MAA and the Operating Partnership in the context of how MAA and the Operating Partnership netrorship are structured as an "umbrella partnership REIT," or UPREIT. MAA's interest in the Operating Partnership entitles MAA to share in cash distributions from, and in the profits and losses of, the Operating Partnership in proportion to MAA's percentage interest therein and entitles MAA to vote on substantially all matters requiring a vote of the partners. MAA's only material asset is its ownership of OP Units in the Operating Partnership, issuing public equity from time to time and guaranteeing certain debt of the Operating Partnership. The Operating Partnership holds, directly or indirectly, all of the Company's real estate assets. Except for net proceeds from public equity issuances by MAA, which are contributed to the Operating Partnership in exchange for OP Units, the Operating Partnership generates the capital required by the business through the Operating Partnership's operations, direct or indirect incurrence of indebtedness and issuance of OP Units.

The presentation of MAA's shareholders' equity and the Operating Partnership's capital are the principal areas of difference between the condensed consolidated financial statements of MAA and those of the Operating Partnership. MAA's shareholders' equity may include shares of preferred stock, shares of common stock, additional paid-in capital,

cumulative earnings, cumulative distributions, noncontrolling interest, treasury shares, accumulated other comprehensive income and redeemable common stock. The Operating Partnership's capital may include common capital and preferred capital of the general partner (MAA), limited partners' common capital and preferred capital, noncontrolling interest, accumulated other comprehensive income and redeemable common units. Redeemable common units represent the number of outstanding OP Units as of the date of the applicable balance sheet, valued at the greater of the closing market price of MAA's common stock or the aggregate value of the individual partners' capital balances. Holders of OP Units (other than MAA and its corporate affiliates) may require the Operating Partnership to redeem their OP Units from time-to-time, in which case the Operating Partnership may, at its option, pay the redemption price either in cash (in an amount per OP Unit equal, in general, to the average closing price of MAA's common stock on the New York Stock Exchange, or NYSE, over a specified period prior to the redemption date) or by delivering one share of MAA's common stock (subject to adjustment under specified circumstances) for each OP Unit so redeemed. Organization of Mid-America Apartment Communities, Inc.

As of March 31, 2018, the Company owned and operated 302 apartment communities through the Operating Partnership. As of March 31, 2018, MAA also owned a 35.0% interest in an unconsolidated real estate joint venture and a 26.5% interest in an unconsolidated limited partnership. As of March 31, 2018, the Company had two development communities under construction totaling 578 apartment units. Total expected costs for these two development projects are \$125.8 million, of which \$101.4 million had been incurred through March 31, 2018. The Company expects to complete construction on one project by the third quarter of 2018 and the other project by the fourth quarter of 2018. Twenty-nine of the multifamily properties include retail components with approximately 620,000 square feet of gross leasable space. The Company also has four wholly-owned commercial properties with approximately 260,000 square feet of combined gross leasable area.

On December 1, 2016, MAA completed a merger with Post Properties, Inc., or Post Properties. Pursuant to the Agreement and Plan of Merger, or the Merger Agreement, Post Properties merged with and into MAA, with MAA continuing as the surviving corporation, or the Parent Merger, and Post Apartment Homes, L.P., or Post LP, merged with and into MAALP, with MAALP continuing as the surviving entity, or the Partnership Merger. We refer to the Parent Merger, together with the Partnership Merger, as the Merger in this Quarterly Report on Form 10-Q.

#### Basis of Presentation and Principles of Consolidation

The accompanying condensed consolidated financial statements have been prepared by the Company's management in accordance with United States generally accepted accounting principles, or GAAP, and applicable rules and regulations of the Securities and Exchange Commission, or the SEC. The condensed consolidated financial statements of MAA presented herein include the accounts of MAA, the Operating Partnership, and all other subsidiaries in which MAA has a controlling financial interest. MAA owns approximately 92.5% to 100% of all consolidated subsidiaries, including the Operating Partnership. The condensed consolidated financial statements of MAALP presented herein include the accounts of MAALP and all other subsidiaries in which MAALP has a controlling financial interest. MAA owns approximately 92.5% to 100% of all consolidated subsidiaries, include the accounts of MAALP and all other subsidiaries in which MAALP has a controlling financial interest. MAALP owns, directly or indirectly, 92.5% to 100% of all consolidated subsidiaries. In management's opinion, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included, and all such adjustments were of a normal recurring nature. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company invests in entities which may qualify as variable interest entities, or VIEs, and MAALP is considered a VIE. A VIE is a legal entity in which the equity investors lack sufficient equity at risk for the entity to finance its activities without additional subordinated financial support or, as a group, the holders of the equity investment at risk lack the power to direct the activities of a legal entity as well as the obligation to absorb its expected losses or the right to receive its expected residual returns. MAALP is classified as a VIE, since the limited partners lack substantive kick-out rights and substantive participating rights. The Company consolidates all VIEs for which it is the primary beneficiary and uses the equity method to account for investments that qualify as VIEs but for which it is not the primary beneficiary. In determining whether the Company is the primary beneficiary of a VIE, management considers both qualitative and quantitative factors, including but not limited to, those activities that most significantly impact the VIE's economic performance and which party controls such activities. The Company uses the equity method of accounting for its investments in entities for which the Company exercises significant influence, but does not have the ability to exercise control. The factors considered in determining whether the Company has the ability to exercise control include ownership of voting interests and participatory rights of investors (see "Investment in Unconsolidated Affiliates" below).

#### Changes in Presentation

Please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2017 that was filed with the SEC on February 23, 2018 for discussions of the changes in presentation in the Condensed Consolidated Balance Sheets, Condensed Consolidated Statements of Operations and Condensed Consolidated Statements of Cash Flows, which are still applicable for this Quarterly Report on Form 10-Q.

Noncontrolling Interests

At March 31, 2018, the Company had two types of noncontrolling interests, (1) noncontrolling interests related to the common unitholders of its Operating Partnership (see Note 9) and (2) noncontrolling interest related to its consolidated real estate entity (see "Investment in Consolidated Real Estate Joint Venture" below).

Investment in Unconsolidated Affiliates

The Company, together with other institutional investors in a limited liability company, or the Apartment LLC, indirectly owns one apartment community, Post Massachusetts Avenue, located in Washington, D.C. The Company owns a 35.0% equity interest in the unconsolidated real estate joint venture as of March 31, 2018 and provides property and asset management services to the Apartment LLC for which it earns fees. The joint venture was determined to be a VIE, but the Company is not designated as a primary beneficiary. As a result, the Company accounts for its investment in the Apartment LLC using the equity method of accounting, as the Company is able to exert significant influence over the joint venture but does not have a controlling interest. At March 31, 2018, the Company's investment in the Apartment LLC totaled \$45.0 million.

During September 2017, a subsidiary of the Operating Partnership entered into a limited partnership together with a general partner and other limited partners to form Real Estate Technology Ventures, L.P. The Operating Partnership indirectly owns 26.5% of the limited partnership. The limited partnership was determined to be a VIE, but the Company is not designated as a primary beneficiary. As a result, the Company accounts for its investment in the limited partnership using the equity method of accounting as the investment is considered more than minor. At March 31, 2018, the Company's investment in the limited partnership totaled \$2.0 million. The Company is committed to make additional capital contributions totaling \$12.8 million if and when called by the general partner of the limited partnership prior to September 2022.

Investment in Consolidated Real Estate Entity

At March 31, 2018, the Company owned a 92.5% equity interest in a consolidated real estate joint venture to develop, construct and operate a 359-unit apartment community in Denver, Colorado, along with a private real estate company. The venture partner was generally responsible for the development and construction of the community, and the Company will continue to manage the community as construction on the development was completed during the three months ended March 31, 2018. The joint venture was determined to be a VIE with the Company designated as the primary beneficiary. As a result, the accounts of the joint venture are consolidated by the Company. At March 31, 2018, the consolidated assets, liabilities and equity included buildings and improvements and other, net of accumulated depreciation of \$71.0 million; land of \$14.9 million; and accrued expenses and other liabilities of \$2.6 million.

#### Assets Held for Sale

During the first quarter of 2018, the criteria for classifying one land parcel as held for sale were met, and as a result, the land parcel was presented as held for sale in the Condensed Consolidated Balance Sheet as of March 31, 2018. See Note 13 for details on the April 2018 disposition of this land parcel. The Randal Park land parcel that comprised the asset held for sale balance as of December 31, 2017, was sold during the first quarter as detailed on Note 12.

#### Fair Value Measurements

The Company applies the guidance in Accounting Standards Codification, or ASC, Topic 820, Fair Value Measurements and Disclosures, to the valuation of real estate assets recorded at fair value, if any; to its impairment valuation analysis of real estate assets; to its disclosure of the fair value of financial instruments, principally indebtedness; and to its derivative financial instruments. Fair value disclosures required under ASC Topic 820 are summarized in Note 7 utilizing the following hierarchy:

Level 1 - Quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date. Level 2 - Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the assets or liability. Revenue from Contracts with Customers

The Company primarily leases multifamily residential apartments under operating leases generally with terms of one year or less, which are recorded as operating leases. Rental lease revenues are recognized in accordance with ASC Topic 840, Leases, using a method that represents a straight-line basis over the term of the lease. Rental income represents approximately 93% of the Company's total revenues and includes gross market rent less adjustments for concessions, vacancy loss and bad debt.

Other non-lease revenues represent the remaining 7% of the Company's total revenues and are primarily driven by utility reimbursement revenue from its tenants. The Company's primary sources of reimbursement revenue are from water and cable utility services, which produced \$9.8 million and \$7.5 million, respectively, of revenues during the three months ended March 31, 2018, and \$9.4 million and \$7.7 million of revenues, respectively, during the three months ended March 31, 2017.

Other non-lease revenues are recognized in accordance with ASC Topic 606, Revenue Recognition, as a result of the Company's January 1, 2018 adoption of Accounting Standards Update, or ASU, 2014-09, Revenue from Contracts with Customers, using the modified retrospective approach. The guidance requires that revenue (outside of the scope of lease revenue accounting rules) is recognized when a customer obtains control of promised goods or services in an amount that reflects the consideration the entity expects to receive in exchange for those goods or services. While ASU 2014-09 requires additional disclosure regarding the nature and timing of the Company's non-lease revenue transactions, which is provided here in Note 1 as well as Note 11, the adoption of the ASU did not have a material impact on the Company's consolidated financial statements or the Company elected the available practical expedients to the ASU's requirement for disclosure on remaining performance obligations, which allow an entity to avoid disclosing the amount of the remaining performance obligations for contracts with an original expected duration of less than one year or those that meet the practical expedient in ASC 606-10-55-18 that permits the entity to recognize revenue as invoiced. See Note 11 for the disaggregation of our revenues in accordance with ASU 2014-09.

Impact of Recently Adopted Accounting Standards on Condensed Consolidated Statements of Cash Flows

Effective January 1, 2018, the Company adopted ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments (a

Consensus of the FASB Emerging Issues Task Force), which clarifies how certain types of cash receipts and cash payments are to be presented and classified on the statement of cash flows. Management has determined three of the eight transactions in the ASU are relevant to the Company and its cash flows and include debt prepayment and extinguishment costs, proceeds from the settlement of insurance claims and distributions received from equity method investees. Upon adoption of ASU 2016-15, the Company recognized a \$0.2 million increase to net cash provided by operating activities and a \$0.2 million decrease to net cash used in investing activities for the three months ended March 31, 2017.

The Company adopted ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash (A Consensus of the FASB Emerging Issues Task Force), effective January 1, 2018. The ASU required restricted cash to be presented within cash and cash equivalents when reconciling the beginning and ending amounts in the statement of cash flow with retrospective adjustments to all periods presented. The Company previously reported the change in restricted cash within the operating and investing activities in the consolidated statement of cash flows. Upon adoption, cash, cash equivalents and restricted cash reported in the Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2017 increased by approximately \$24.5 million to reflect the restricted cash balances. Additionally, net cash provided by operating activities decreased by \$5.5 million for the three months ended March 31, 2017, while net cash used in investing activities decreased by \$58.3 million for the three months ended March 31, 2017.

#### Recently Issued Accounting Pronouncements

The Company believes the following recent accounting pronouncement is relevant to the readers of the Company's financial statements and could have a material effect on the Company's consolidated financial statements. In 2016, the Financial Accounting Standard Board, or FASB, issued a new lease accounting standard, ASU 2016-02, Leases (Topic 842), which amends existing accounting standards and establishes the principles, presentation and disclosure requirements for lease accounting for both the lessee and lessor. Under the new standard, lessors will use an approach that is substantially equivalent to existing guidance but aligned with the newly adopted revenue recognition standard, while lessees will be required to record most leases on the balance sheet and recognize lease expense in the income statement in a manner similar to current practice. The new standard requires a lessee to recognize a lease liability for the obligation to make lease payments and a right-of-use asset for the right to use the underlying asset for all leases with terms of more than twelve months. Expenses related to leases determined to be operating leases will be recognized following a

front-loaded expense profile in which interest and amortization are presented separately in the income statement. The standard must be adopted using a modified retrospective transition approach for leases that exist or are entered into after the beginning of the earliest comparable period presented, with an option to elect certain transition relief. However, the FASB has proposed an alternative transition method that would allow entities the option to apply the new lease guidance as of the period of adoption without adjusting comparative periods presented. Further, prior period financial statements and disclosures would be presented in accordance with existing leases guidance under this proposed transitional practical expedient. Management is currently evaluating the impact the standard will have on the consolidated financial statements and related disclosures upon adoption on January 1, 2019.

#### 2. Earnings per Common Share of MAA

Basic earnings per share is computed by dividing net income available to MAA common shareholders by the weighted average number of common shares outstanding during the period. All outstanding unvested restricted share awards contain rights to non-forfeitable dividends and participate in undistributed earnings with shareholders and, accordingly, are considered participating securities that are included in the two-class method of computing basic earnings per share. Both the unvested restricted shares and other potentially dilutive common shares, and the related impact to earnings, are considered when calculating earnings per share on a diluted basis with diluted earnings per share being the more dilutive of the treasury stock or two-class methods. OP Units are included in dilutive earnings per share calculations when the units are dilutive to earnings per share. For the three months ended March 31, 2018 and 2017, MAA's basic earnings per share is computed using the two-class method, and MAA's diluted earnings per share was computed using the more dilutive of the treasury stock method or two-class method, as presented below (dollars and shares in thousands, except per share amounts):

	Three months ended March 31,			
	2018	2017		
Common Shares Outstanding				
Weighted average common shares - basic	113,507			
Weighted average partnership units outstanding		4,219		
Effect of dilutive securities		307		
Weighted average common shares - diluted	113,507	117,864		
Calculation of Earnings per Common Share - basic				
Net income	\$50,820	\$43,416		
Net income attributable to noncontrolling interests	(1,801)	(1,511)		
Unvested restricted stock (allocation of earnings)	(79)	(73)		
Preferred dividends	(922)	(922)		
Net income available for common shareholders, adjusted	(	\$40,910		
Weighted average common shares - basic	113,507	113,338		
Earnings per common share - basic	\$0.42	\$0.36		
Calculation of Earnings per Common Share - diluted				
Net income	\$50,820	\$43,416		
Net income attributable to noncontrolling interests	(1,801) <sup>(1)</sup>			
Unvested restricted stock (allocation of earnings)	(79)(2)			
Preferred dividends	(922)	(922)		
Net income available for common shareholders, adjusted	\$48,018	\$42,494		
Weighted average common shares - diluted	113,507	117,864		
Earnings per common share - diluted	\$0.42	\$0.36		

<sup>(1)</sup> For the three months ended March 31, 2018, 4.2 million OP Units and their related income are not included in the diluted earnings per share calculations as they are not dilutive.

<sup>(2)</sup> For the three months ended March 31, 2018, 0.2 million potentially dilutive securities and their related income are not included in the diluted earnings per share calculations as they are not dilutive.

#### 3. Earnings per OP Unit of MAALP

Basic earnings per OP Unit is computed by dividing net income available for common unitholders by the weighted average number of OP Units outstanding during the period. All outstanding unvested restricted unit awards contain rights to non-forfeitable distributions and participate in undistributed earnings with common unitholders and, accordingly, are considered participating securities that are included in the two-class method of computing basic earnings per OP Unit. Diluted earnings per OP Unit reflects the potential dilution that could occur if securities or other contracts to issue OP Units were exercised or converted into OP Units. A reconciliation of the numerators and denominators of the basic and diluted earnings per OP Unit computations for the three months ended March 31, 2018 and 2017 is presented below (dollars and units in thousands, except per unit amounts):

	Three months ended March 31,		
	2018	2017	
Common Units Outstanding			
Weighted average common units - basic	117,689	117,557	
Effect of dilutive securities	(1)	307	
Weighted average common units - diluted	117,689	117,864	
Calculation of Earnings per Common Unit - basic			
Net income	\$50,820	\$43,416	
Unvested restricted stock (allocation of earnings)	(79)	(73)	
Preferred unit distributions	(922)	(922)	
Net income available for common unitholders, adjusted	\$49,819	\$42,421	
Weighted average common units - basic	117,689	117,557	
Earnings per common unit - basic	\$0.42	\$0.36	
Calculation of Earnings per Common Unit - diluted			
Net income	\$50,820		
Unvested restricted stock (allocation of earnings)	(79)(1)		
Preferred unit distributions	(922)	(922)	
Net income available for common unitholders, adjusted	\$49,819	\$42,494	
Weighted average common units - diluted Earnings per common unit - diluted	117,689 \$0.42	117,864 \$0.36	

<sup>(1)</sup> For the three months ended March 31, 2018, 0.2 million potentially dilutive securities and their related income are not included in the diluted earnings per share calculations as they are not dilutive.

#### 4. MAA Equity

Changes in total equity and its components for the three months ended March 31, 2018 and 2017 were as follows (dollars in thousands):

Mid-America Apartment Communities, Inc.

	Shareholders' Equity						
	Noncontrolling						
			Accumulate	d Accumulate	etNoncontrolli		ling
	Prefermenting	Additional	Distribution		Interests -	Consolidat	eatotal
	Stocktock	Paid-In		Comprehen		Real	Equity
	STOCKOCK	Capital	Net Income	-	Partnership	Estate	Equity
			Net meome	meome	i artifership	Entity	
EQUITY BALANCE						Entity	
	\$9 \$1,134	\$7,121,112	\$(784,500)	\$ 2,157	\$231,676	\$ 2,306	\$6,573,894
DECEMBER 31, 2017							
Net income attributable to			49,019		1,801		50,820
controlling interests							
Other comprehensive				(10	20		(20)
income - derivative				610	29		639
instruments							
Issuance and registration	— 1	104					105
of common shares							
Shares repurchased and		(2,912)					(2,912)
retired							
Exercise of stock options		625	_				625
Shares issued in exchange		2,780			(2,780)		
for common units							
Shares issued in exchange for redeemable stock		1,915					1,915
Redeemable stock fair							
market value adjustment			965				965
Adjustment for							
noncontrolling interests in		92			(92)		
Operating Partnership		92			(92)		
Cumulative adjustment du	9						
to adoption of ASU	C		(233)	233			
2017-12			(233)	233			
Amortization of unearned							
compensation		4,024					4,024
-							
Dividends on preferred			(922)				(922)
stock							
Dividends on common			(104,971)				(104,971)
stock							
Dividends on					(2.910)		(2.910)
noncontrolling interests		_	_		(3,819)	—	(3,819)
units							
EQUITY BALANCE	\$9 \$1,135	\$7,127,740	\$(840,642)	\$ 3,000	\$ 226,815	\$ 2,306	\$6,520,363
MARCH 31, 2018							

# Mid-America Apartment Communities, Inc. Shareholders' Equity

	Shareholders' Equity						Noncontrolling		
	Pre: Sto	<b>ferm</b> idnor Sktock	Additional Paid-In Capital	Distribution	s Other Comprehen	etNoncontrolli Interests - sOpperating Partnership		-	
EQUITY BALANCE DECEMBER 31, 2016	\$9	\$1,133	\$7,109,012	\$(707,479)	\$ 1,144	\$235,976	\$ 2,306	\$6,642,101	-
Net income attributable to controlling interests			_	41,905	_	1,511	_	43,416	
Other comprehensive loss derivative instruments				_	3,079	113	_	3,192	
Issuance and registration o common shares	of	1	67	_	_	_	_	68	
Issuance and registration or preferred shares	of		2,007	_	_	_	_	2,007	
Shares repurchased and retired			(4,734)	_		_	_	(4,734	)
Shares issued in exchange for common units			167	_		(167)	_	_	
Shares issued in exchange for redeemable stock			1,482	_	_	_	_	1,482	
Redeemable stock fair market value adjustment			_	(298)		_	_	(298	)
Adjustment for noncontrolling interests in Operating Partnership			305	_	_	(305)	_		
Amortization of unearned compensation			3,139	(114)	_	_	_	3,025	
Dividends on preferred stock				(922 )	_		_	(922	)
Dividends on common stock			_	(98,841)	_	_	_	(98,841	)
Dividends on noncontrolling interests units			_	_	_	(3,664)	_	(3,664	)
EQUITY BALANCE MARCH 31, 2017	\$9	\$ 1,134	\$7,111,445	\$(765,749)	\$ 4,223	\$ 233,464	\$ 2,306	\$6,586,832	

### 5. MAALP Capital

Changes in total capital and its components for the three months ended March 31, 2018 and 2017 were as follows (dollars in thousands):

	Mid-America Apartments, L.P. Unitholders'					
	Capital					
	Limited Partner	General Partner	Preferred Units	Accumulated Other Comprehensiv Income	Noncontrollin Interest - Consolidated VReal Estate Entity	Total
CAPITAL BALANCE DECEMBER 31, 2017	\$231,676	\$6,270,758	\$66,840	\$ 2,295	\$ 2,306	\$6,573,875
Net income Other comprehensive income - derivative instruments	1,801	48,097	922			50,820
				639	_	639
Issuance of units		105				105
Units repurchased and retired		(2,912)	_	_	_	