

Edgar Filing: ALTAIR NANOTECHNOLOGIES INC - Form 10-Q

ALTAIR NANOTECHNOLOGIES INC  
Form 10-Q  
August 13, 2004

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2004
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

ALTAIR NANOTECHNOLOGIES INC.

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(Exact name of registrant as specified in its charter)

----- Canada ----- (State or other jurisdiction of incorporation)	----- 1-12497 ----- Commission File No.)	----- 33-1084375 ----- (IRS Employer Identification No.)
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204 Edison Way  
Reno, Nevada 89502

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(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (775) 856-2500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). YES  NO

As of August 10, 2004 the registrant had 49,188,703 Common Shares outstanding.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

ALTAIR NANOTECHNOLOGIES INC. AND SUBSIDIARIES  
(A Development Stage Company)  
CONSOLIDATED BALANCE SHEETS  
(Expressed in United States Dollars)

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(Unaudited)

	June 30, 2004	December 31, 2003
	-----	-----
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 10,180,470	\$ 3,869,669
Accounts receivable, net	58,730	13,324
Other current assets	40,765	79,187
	-----	-----
Total current assets	10,279,965	3,962,180
Property, Plant and Equipment, net	6,365,600	6,618,805
Patents, net	1,017,729	1,060,569
Other Assets	18,200	18,200
	-----	-----
Total Assets	\$ 17,681,494	\$ 11,659,754
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities		
Trade accounts payable	\$ 276,769	\$ 85,255
Accrued liabilities	662,816	311,886
	-----	-----
Total current liabilities	939,585	397,141
Note Payable, Long-Term Portion	2,781,526	2,686,130
	-----	-----
Commitments and Contingencies (Note 4)		
Shareholders' Equity		
Common stock, no par value, unlimited shares authorized; 48,866,724 and 43,188,362 shares issued and outstanding at June 30, 2004 and December 31, 2003	64,038,584	54,789,896
Deficit accumulated during the development stage	(50,078,201)	(46,213,413)
	-----	-----
Total Shareholders' Equity	13,960,383	8,576,483
	-----	-----
Total Liabilities and Shareholders' Equity	\$ 17,681,494	\$ 11,659,754
	=====	=====

See notes to the consolidated financial statements.

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	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Sales	\$ 154,233	\$ 4,434	\$ 293,982	\$ 2,000
Cost of Sales	200,440	938	310,832	1,000
Gross Margin	(46,207)	3,496	(16,850)	1,000
Operating Expenses				
Mineral exploration and development	55,506	15,167	82,732	1,000
Research and development	339,428	202,388	594,827	1,000
Professional services	478,742	157,208	731,336	1,000
General and administrative expenses	988,839	599,050	1,944,795	1,000
Depreciation and amortization	220,314	218,359	441,510	1,000
Asset impairment	--	--	--	1,000
Total operating expenses	2,082,829	1,192,172	3,795,200	1,000
Loss from Operations	2,129,036	1,188,676	3,812,050	1,000
Other (Income) Expense:				
Interest expense	48,114	146,119	95,396	1,000
Interest income	(23,436)	(204)	(43,374)	1,000
Loss (gain) on foreign exchange	318	--	717	1,000
Loss on extinguishment of debt	--	--	--	1,000
Gain on forgiveness of debt	--	--	--	1,000
Loss on redemption of convertible debentures	--	--	--	1,000
Total other expense, net	24,996	145,915	52,739	1,000
Net Loss	2,154,032	1,334,591	3,864,789	1,000
Preferential Warrant Dividend	--	176,472	--	1,000
Net Loss Applicable to Shareholders	\$ 2,154,032	\$ 1,511,063	\$ 3,864,789	\$ 1,000
Loss per Common Share - Basic and Diluted	\$ 0.04	\$ 0.04	\$ 0.08	\$ 0.04
Weighted Average Shares - Basic and Diluted	48,740,271	35,287,020	48,036,745	35,287,020

See notes to the consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS (Expressed in United States Dollars) (Unaudited)

	Six Months Ended June 30,		Per April (dat incept Jun 2
	2004	2003	2
Cash flows from development activities:			
Net loss	\$ (3,864,789)	\$ (2,651,585)	\$ (49,
Adjustments to reconcile net loss to net cash used in development activities:			
Depreciation and amortization	441,510	436,984	6,
Shares issued for services	--	89,298	
Shares issued for interest	--	97,037	1,
Issuance of common stock options to non-employees	253,700	30,256	3,
Issuance of common stock options to employees	39,001	--	
Variable accounting on stock options	(78,078)	--	
Issuance of common stock warrants	--	37,066	1,
Amortization of discount on note payable	95,396	88,966	1,
Amortization of debt issuance costs	--	--	
Asset impairment	--	--	2,
Loss on extinguishment of debt	--	--	
Loss on redemption of convertible debentures	--	--	
Gain on forgiveness of debt	--	--	(
Loss on disposal of fixed assets	33,393	--	
Gain on foreign currency translation	--	--	(
Deferred financing costs written off	--	--	
Changes in assets and liabilities (net of effects of acquisition):			
Accounts receivable	(45,406)	132,323	
Other current assets	38,422	(4,144)	1,
Other assets	--	--	(
Trade accounts payable	191,514	(6,664)	
Accrued liabilities	350,930	93,109	
	(2,544,407)	(1,657,354)	(28,
Cash flows from investing activities:			
Asset acquisition	--	--	(9,
Purchase of property and equipment	(178,857)	(17,394)	(3,
Proceeds received from sale of property and equipment	--	--	
Purchase of patents	--	--	(1,
	(178,857)	(17,394)	(15,

(continued)

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CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Expressed in United States Dollars)  
(Unaudited)

	Six Months Ended June 30,		Period April 9, 1973 (date of inception) to June 30, 2004
	2004	2003	
Cash flows from financing activities:			
Issuance of common shares for cash, net of issuance costs	\$ --	\$ 2,367,103	\$ 26,394,979
Issuance of shares under Employee Stock Purchase Plan	--	277,212	698,858
Issuance of convertible debenture	--	--	5,000,000
Proceeds from exercise of common stock options	737,709	98,000	3,935,036
Proceeds from exercise of common stock warrants	8,296,356	--	16,631,270
Issuance of related party notes	--	--	174,243
Issuance of notes payable	--	--	19,130,540
Payment of notes payable	--	(280,000)	(14,663,579)
Payment of related party notes	--	--	(174,243)
Payment on capital lease	--	--	(27,075)
Purchase of call options	--	--	(449,442)
Redemption of convertible debentures	--	--	(2,250,938)
Net cash provided by financing activities	9,034,065	2,462,315	54,399,649
Net increase in cash and cash equivalents	6,310,801	787,567	10,180,470
Cash and cash equivalents, beginning of period	3,869,669	244,681	None
Cash and cash equivalents, end of period	\$ 10,180,470	\$ 1,032,248	\$ 10,180,470
Supplemental disclosures:			
Cash paid for interest	\$ --	\$ 80,289	
Cash paid for income taxes	None	None	

Supplemental schedule of non-cash investing and financing activities:

For the six months ended June 30, 2004:

- None

For the six months ended June 30, 2003:

- We issued 681,994 common shares to Doral 18, LLC in payment of \$266,290 of principal on our note payable.

- We repriced warrants, held by a shareholder, for 796,331 common shares. The repriced warrants have an incremental fair value of \$176,472 and have been accounted for as a preferential warrant dividend.

(concluded)

See notes to the consolidated financial statements.

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ALTAIR NANOTECHNOLOGIES INC. AND SUBSIDIARIES  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

### Note 1. Basis of Preparation of Financial Statements

These unaudited interim financial statements of Altair Nanotechnologies Inc. and its subsidiaries (collectively, "Altair", "we" or the "Company") have been prepared in accordance with the rules and regulations of the United States Securities and Exchange Commission (the "Commission"). Such rules and regulations allow the omission of certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States, so long as the statements are not misleading. In the opinion of Company management, these financial statements and accompanying notes contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the financial position and results of operations for the periods shown. These interim financial statements should be read in conjunction with the audited financial statements and notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2003, as filed with the Commission on March 26, 2004.

The consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should we be unable to continue as a going concern. Our continuation as a going concern is dependent upon our ability to generate sufficient cash flow to meet our obligations on a timely basis, to obtain additional financing or refinancing as may be required, to develop commercially viable products and processes, and ultimately to establish successful operations. We are in the process of developing and commercializing our nanomaterials and titanium dioxide pigment technology. We have financed operations primarily through the issuance of equity securities (common stock, convertible debentures, stock options and warrants), and by the issuance of debt (term notes). Additional funds will be required to complete development activities. We believe that current working capital, cash receipts from anticipated sales, and funding through sales of common stock will be sufficient to enable us to continue as a going concern through 2005.

The results of operations for the three- and six-month periods ended June 30, 2004 are not necessarily indicative of the results to be expected for the full year.

### Note 2. Summary of Significant Accounting Policies

**Net Loss Per Common Share** - Basic net loss per common share is calculated by dividing net loss by the weighted average number of common shares outstanding during the period. The existence of stock options, warrants, and convertible securities affects the calculation of loss per share on a fully diluted basis. When a net loss is reported, the number of shares used for basic and diluted net loss per share is the same since the effect of including the additional common stock equivalents would be antidilutive.

**Long-Lived Assets** - We evaluate the carrying value of long-term assets, including intangibles, when events or circumstance indicate the existence of a possible impairment, based on projected undiscounted cash flows, and recognize impairment when such cash flows will be less than the carrying values. Measurement of the amounts of impairments, if any, is based upon the difference between carrying value and fair value. Events or circumstances that could indicate the existence of a possible impairment include obsolescence of the technology, an absence of market demand for the product, and/or continuing

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technology rights protection. Management believes the net carrying amount of long-lived assets will be recovered by future cash flows generated by commercialization of the titanium processing technology.

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Deferred Income Taxes - We use the asset and liability approach for financial accounting and reporting for income taxes. Deferred income taxes are provided for temporary differences in the bases of assets and liabilities as reported for financial statement purposes and income tax purposes. We have recorded a valuation allowance against all net deferred tax assets. The valuation allowance reduces deferred tax assets to an amount that represents management's best estimate of the amount of such deferred tax assets that more likely than not will be realized.

Stock-Based Compensation - Our stock option plans are subject to the provisions of Statement of Financial Accounting Standards ("SFAS") No. 123, Accounting for Stock-Based Compensation. As allowed by the provisions of SFAS 123, employee and director stock-based compensation expense is measured using the intrinsic-value method as prescribed by Accounting Principles Board ("APB") Opinion No. 25, Accounting for Stock Issued to Employees, or the fair value method described in SFAS 123. We have elected to follow the accounting provisions of APB 25 for our employee and director stock-based awards and to furnish the pro forma disclosures required under SFAS 123.

We account for stock options and warrants issued to non-employees in accordance with SFAS 123. To estimate compensation expense that would be recognized under SFAS 123 for all stock-based awards, we have used the modified Black-Scholes option pricing model. If we had accounted for our stock options issued to employees and directors using the accounting method prescribed by SFAS 123, our net loss and loss per share would be as follows:

	Three Months Ended June 30,		Six Months End June 30,	
	2004	2003	2004	2003
Net loss applicable to shareholders:				
As reported	\$2,154,032	\$1,511,063	\$3,864,789	\$2,82
Add: stock-based employee compensation income calculated under APB Opinion No. 25 included in reported net loss	139,661	--	39,077	
Add: stock-based employee compensation expense determined under value based method for all awards	649,218	69,362	964,409	7
Pro forma	\$2,942,911	\$1,580,425	\$4,868,275	\$2,90
Loss per common share (both basic and diluted):				
As reported	\$ 0.04	\$ 0.04	\$ 0.08	\$
Pro forma	\$ 0.06	\$ 0.04	\$ 0.10	\$

We estimated the fair value of options and rights granted under our employee stock-based compensation arrangements at the date of grant using the Black-Scholes model with the following weighted-average assumptions:

Six Months Ended

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	June 30,	
	2004	2003
Dividend yield	None	None
Expected volatility	61%	66%
Risk-free interest rate	3.29%	2.40%
Expected life (years)	4.2	5.0
Weighted average fair value of grants	\$ .99	\$ 0.36

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Revenue Recognition - Revenue is generated from product sales and services performed under contract. Revenue is recognized for product sales at the time the purchaser has accepted delivery of the product and for services when the service has been performed and is billable in accordance with contract terms. For the three months ended June 30, 2004, we recognized \$1,221 from product sales and \$153,012 from contract services. For the six months ended June 30, 2004, we recognized \$2,843 from product sales and \$291,139 from contract services.

Overhead Allocation - Facilities overhead, which is comprised primarily of occupancy and related expenses, is initially recorded in general and administrative expenses and then allocated to research and development and cost of sales based on labor costs.

Recent Accounting Pronouncements - In March 2004, the FASB reached a consensus on Emerging Issues Task Force (EITF) Issue No.03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." This pronouncement provides guidance to determine the meaning of other-than-temporary impairment and its application to investments classified as either available-for-sale or held-to-maturity (including individual securities and investments in mutual funds), and investments accounted for under the cost method or the equity method. The guidance for evaluating whether an investment is other-than-temporarily impaired is to be applied in other-than-temporary impairment evaluations made in reporting periods beginning after June 15, 2004. Management believes the adoption of Issue No. 03-1 will not have a material impact on the financial statements.

Note 3. Common Stock

Common stock transactions during the six months ended June 30, 2004 were as follows:

	Common Stock	
	Shares	Stated Amount
Balance, December 31, 2003	43,188,362	\$ 54,789,896
Exercise of common stock warrants	5,254,462	8,296,356
Exercise of common stock options	423,900	737,709
Variable accounting on common stock options	--	(78,078)
Common stock options issued to employees	--	39,001
Common stock options issued to non-employees	--	253,700
Balance, June 30, 2004	48,866,724	\$ 64,038,584



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### Note 4. Notes Payable

Notes payable consisted of the following at June 30, 2004 and December 31, 2003:

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	June 30, 2004	December 31, 2003
Note payable to BHP Minerals International, Inc.	\$2,781,526	\$2,686,130
Less current portion	--	--
	-----	-----
Long-term portion of notes payable	\$2,781,526	\$2,686,130
	=====	=====

The note payable to BHP Minerals International, Inc. is in the face amount of \$3,000,000. Interest on the note does not begin to accrue until August 8, 2005. As a result, we imputed the interest and reduced the face amount of the note payable by \$566,763, an amount that is being amortized to interest expense over the life of the note. The first payment of \$600,000 of principal plus accrued interest is due February 8, 2006. Additional payments of \$600,000 plus accrued interest are due annually on February 8, 2007 through 2010.

### Note 5. Intangible Assets

Our intangible assets consist of patents and related expenditures associated with the nanomaterials and titanium dioxide pigment technology. In accordance with SFAS No. 142, we are amortizing these assets over their useful lives. The amortized intangible asset balance as of June 30, 2004 was:

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
	-----	-----	-----
Patents and related expenditures	\$ 1,517,736	\$ (500,007)	\$ 1,017,729

The weighted average amortization period for intangible assets is approximately 16.5 years. Amortization expense was \$42,840 for the six months ended June 30, 2004, which represented the amortization relating to the identified intangible assets still required to be amortized under SFAS No. 142. For each of the next five years, amortization expense relating to intangibles will be \$85,680 per year. Management believes the net carrying amount of intangible assets will be recovered by future cash flows generated by commercialization of the titanium processing technology.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

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The following discussion summarizes the material changes in our financial condition between December 31, 2003 and June 30, 2004 and the material changes in our results of operations and financial condition between the three-and six-month periods ended June 30, 2003 and June 30, 2004. This discussion should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's Annual Report on Form 10-K for the year ended December 31, 2003.

### Overview

We are a development-stage Canadian company, with principal assets and operations in the United States, whose primary business is developing and commercializing nanomaterial and titanium dioxide pigment technologies. We have organized into two divisions: Life Sciences and Performance Materials. Our research, development, production and marketing efforts are currently directed toward six market applications that utilize our proprietary technologies:

#### The Performance Materials Division

- o Advanced Materials for Paints and Coatings
  - o The production of titanium dioxide pigments;
  - o The production of nano-structured powders for thermal spray applications.
- o Advanced Materials for Improving Process Technologies
  - o The development of titanium dioxide electrode structures in connection with a research program aimed at developing a lower-cost process for producing titanium metals and related alloys;
  - o The development and production of NanoCheck™ phosphate binding materials for prevention of algae growth.
- o Advanced Materials for Alternative Energy
  - o The development of materials for high performance batteries, fuel cells and photovoltaics.

#### The Life Sciences Division

- o Pharmaceutical Products
  - o RenaZorb(TM), a new active pharmaceutical ingredient, which is designed to be useful in the treatment of elevated serum phosphate levels in patients undergoing kidney dialysis.
- o Drug Delivery Products
  - o TiNano Spheres™ and No-Defeat™ are rigid, hollow, porous high surface area ceramic micro structures that are derived from Altair's proprietary process technology.
- o Dental Materials
  - o The development of nanomaterials for use in various products for dental fillings.

We acquired the technology that serves as the original source for our nanomaterial and titanium dioxide pigment technologies from BHP Minerals International, Inc. in 1999.

We expected to be able to produce titanium dioxide ("TiO<sub>2</sub>") nanoparticles for sale in established markets within a short period of time. Our expectation was that revenues from these sales, combined with external financing, would provide adequate cash flow to fund our development activities for the nanomaterial and titanium dioxide pigment technologies and our Tennessee mineral property and the Altair Centrifugal Jig (the "Centrifugal Jig"). We underestimated the difficulty of entering the markets for TiO<sub>2</sub> nanoparticles with the result that sales revenues have been below expectations and our external financing needs have been greater than anticipated.

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During much of the period from 2001 through 2003, we suffered cash shortages as our share price declined and financing became more difficult. In response to this, we reduced cash expenditures to the extent possible while still continuing to develop the nanomaterials and titanium dioxide pigment technology. At the same time, we reduced expenditures for the Tennessee mineral property and Centrifugal Jig and finally suspended work on these assets during 2003.

During the remainder of 2004, we expect sales revenues to come from contracts in place to (1) provide research involving a technology used in the detection of chemical, biological and radiological agents, (2) provide custom oxide feedstocks for a titanium metal research program funded by the Department of Defense and (3) license and evaluate our pigment production process for the production of TiO<sub>2</sub> pigment and pigment-related products from titanium-bearing oil sands. In addition, we expect to realize revenues from agreements involving the development of our drug delivery system and water treatment products. Such agreements are not currently in place and will likely require additional testing and development work by Altair before customers will commit funds for joint development.

### Recent Business Developments

#### Life Science Division

##### RenaZorb(TM) Products

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In 2005, we hope to generate revenues through the licensing of RenaZorb(TM), a potential drug we developed that may be useful in phosphate control in kidney dialysis patients. A drug of similar compounds has been submitted for FDA approval by Shire Pharmaceuticals Group plc, which indicated in a recent press release that it has received a letter from the FDA indicating a 90-day extension to the review period to complete evaluation of new data relating to the formulation and dosage strengths. If this similarly compounded drug is approved, we hope to be able to quickly negotiate a license agreement for RenaZorb(TM) with one or more pharmaceutical companies. We do not expect to be able to negotiate a license agreement for RenaZorb(TM) unless and until the similar drug is approved by the FDA. We can provide no assurance that we will enter into such a license agreement or that such license agreement would generate significant revenue in the short term.

##### Drug Delivery System

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We are continuing the test and development work on our drug delivery system and have filed additional patent applications related to it. The system uses rigid, hollow ceramic structures into which drugs can be loaded for release at therapeutic concentrations. The structures resist crushing, thereby making them an ideal delivery system for drugs that are subject to abuse such as amphetamines, narcotics or pain management drugs. We are continuing discussions with potential market partners interested in this system but have not yet signed any development contracts.

#### Performance Materials Division

##### Nanocheck(TM) Products

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Nanocheck(TM) is a lanthanum-based compound that can be used to treat water for the removal of a wide range of deleterious impurities. It has no

reported human health hazards and works effectively in existing filtration units without the need for purchasing additional equipment. We have conducted in-house tests of Nanocheck(TM) for phosphate removal in swimming pool simulations, and a pool and spa chemical company has performed materials testing that shows effective phosphate removal and high kinetics. Larger scale swimming pool tests being performed by a pool chemical company began in mid-August 2004. Significant sales of products incorporating Nanocheck(TM), if any, will not occur until at least mid-2005.

During the second quarter of 2004, we performed a study using Nanocheck(TM) to remove arsenic from drinking water. The results of the study are currently being analyzed.

#### Battery Applications

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In June 2004, we were awarded a National Science Foundation grant of \$100,000 to fund joint development work on next generation lithium ion power sources with Hosokawa Micron's Nanoparticle Technology Center and Rutgers University's Energy Storage Research Group. The grant was effective July 1, 2004 with the work to be done over a six-month period. We expect to supply nano-sized anode and cathode materials for design and development of high capacity lithium ion battery and super capacitor applications. Nanomaterials are expected to improve the performance of these systems and enable their use in applications where immediate high power delivery is necessary.

#### Other

With respect to TIMET and the Altair Hydrochloride Pigment Process, there are no significant changes or recent developments to report that would change the discussion contained in our Form 10-Q for the quarter ended March 31, 2004.

Contract documents between the Vietnam project sponsor, AVIRECO, and the Company have been updated to reflect a current project start date and contract milestone dates. Contract finalization is scheduled for September 2004.

#### Restructuring Plans and Progress

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In June 2004, we completed a reorganization of the Company in order to concentrate resources on the nanomaterials and titanium dioxide pigment business. The reorganization will maximize management focus on nanomaterials, nanotechnology and material science in targeted markets for TiO2 pigment, TiO2 electrodes for titanium metal, pharmaceutical delivery structures, pharmaceuticals, dental materials and nanostructured materials for lithium ion batteries and fuel cells.

Life Sciences Division. As part of the restructuring, we have created a new life sciences division that will focus on the continued development of pharmaceutical delivery structures (TiNano Spheres(TM)), dental materials and new nano-based pharmaceuticals including Altair's drug candidate, RenaZorb(TM).

Performance Materials Division. We also created a performance materials division that will focus on developing and licensing technologies for the manufacture of nano- to micron-sized ceramic materials. This includes the Altair Hydrochloride Pigment Process, production of nano-structured materials and contract research and development work in the materials sciences.

Disposition of Mineral Business. In March 2004, our Board received and reviewed

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various summary presentations about our mineral business and various alternatives for its disposition. The Board's initial review of disposition alternatives (including spin-off, sale, abandonment and joint venture) indicated that a spin-off would best effect the Board's desires to dispose of the mineral assets quickly and in a manner that enhances shareholder value (without

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excessive costs). However, after further consideration, the Board has abandoned the proposed spin-off and has concluded that the most cost-effective course of action with respect to the Tennessee mineral property is to terminate the mineral leases on the Tennessee mineral property, dispose of the related assets and remediate the subject property to the extent required by regulatory authorities. We expect to dispose of our interest in the Tennessee mineral property by the end of fiscal 2004 and expect that costs associated with the abandonment of the Tennessee mineral property will equal or exceed any proceeds from the disposition of related assets. Remediation work, which involves, among other things, the removal of the pilot plant and related facilities and restoration of the property, will begin after the remediation plan is approved by the applicable regulatory authorities. Costs of remediation are uncertain until such plan approval is obtained and the scope of the work is determined. We expect that the mineral leases, except those involved in remediation, will be terminated by the end of 2004. We expect that the remediation work will not be complete until early 2005.

A major minerals processing firm is currently testing the Centrifugal Jig The carrying costs associated with it are minimal, and the Board believes that, by retaining the Centrifugal Jig at least until the minerals processing firm has completed its testing and development work, we may be able to generate limited revenue (through licensing fees or in sale transaction) from the Centrifugal Jig in the foreseeable future. Accordingly, the Board has determined to maintain ongoing efforts to sell or license the Centrifugal Jig technology without additional investment.

### Liquidity and Capital Resources

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We generated \$293,982 of sales revenues in the first six months of 2004 but incurred a net loss of \$3,864,789, resulting in an accumulated deficit of \$50,078,201 at June 30, 2004.

Our cash and short-term investments increased from \$3,869,669 at December 31, 2003 to \$10,180,470 at June 30, 2004 due primarily to the receipt of \$737,709 from the exercise of common stock options and receipt of \$8,296,356 from the exercise of warrants. These increases in cash and short-term investments were partially offset by normal cash operating expenditures.

Current and Expected Liquidity. At June 30, 2004, we had cash and cash equivalents of \$10,180,470, an amount that would be sufficient to fund our basic operations through December 31, 2005 at current working capital expenditure levels. We will, however, increase expenditure levels in 2004 and 2005 as we execute on existing and expected contracts. Accordingly, if we are unable to increase our revenues proportionately, we will require additional financing to provide working capital to fund our day-to-day operations. As described above, we expect that revenues from our contract work will continue to expand incrementally in 2004.

We do not, however, expect to receive significant licensing or produce sales revenue unless, and until, we are able to enter into licensing agreements related to Renazorb(TM), Nanocheck(TM), or our drug delivery systems. We do not

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expect to sign any such licensing agreements before late 2004, if at all, and expect that, other than a possible up-front licensing fee, a significant revenue stream would not develop from any such licenses until mid-2005 or later.

Although we currently have capital sufficient to fund our operations at current levels, we expect our capital needs to increase during 2004 and 2005. We have hired, and expect to continue to hire, additional personnel to satisfy our contractual obligations under existing and anticipated services agreements, and to provide administrative support. In addition, our management is focused on

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facilitating the commercialization of one or more of its products in the foreseeable future. Substantially all of our products are at a conceptual or development stage and, if we are to commercialize one or more products ourselves (as opposed to licensing it for commercialization by the licensee), we will likely be required to hire additional employees, purchase additional equipment, and engage the research, marketing and other services of third parties. This may require significant additional capital. We believe our ability to find strategic partners would be enhanced if we had a stronger balance sheet.

Accordingly, we may raise additional capital during 2004 or 2005. We would most likely generate such financing through the issuance of equity securities in one or more private placements of common shares (probably with accompanying re-sale registration rights and warrants to purchase common shares) or public offerings of our common shares. We do not expect to, but may also issue debt securities or enter into loan or capital leasing arrangements, with one or more financial institutional investors. Any financing, especially an issuance of equity securities in a public offering or large private placement, may dilute existing shareholders and have an adverse effect on the market price of our common shares. We can provide no assurance that, if we determine to seek additional financing, we will be able to obtain additional financing at a reasonable cost, or at all.

Capital Commitments. The following table discloses aggregate information about our contractual obligations including notes payable, mineral lease payments and contractual service agreements, and the periods in which payments are due as of June 30, 2004:

Contractual Obligations	Total	Less Than 1 Year	1 - 3 Years	4 - 5 Years	After 5 Years
-----	-----	-----	-----	-----	-----
Notes Payable	\$3,000,000*	\$ --	\$1,200,000	\$1,200,000	\$ 600,000
Mineral Leases**	1,018,652	371,958	326,974	239,691	80,029
Contractual Service Agreements	574,339	486,839	87,500	--	--
	-----	-----	-----	-----	-----
	\$4,592,991	\$ 858,797	\$1,614,474	\$1,439,691	\$ 680,029
	=====	=====	=====	=====	=====

\* Before discount of \$218,474.

\* Although we expect to terminate substantially all mineral leases by the end of 2004, the obligations are included here because they are not yet terminated.

Critical Accounting Policies and Estimates

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Management based the following discussion and analysis of our financial condition and results of operations on our consolidated financial statements. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our critical accounting policies and estimates, including those related to long-lived assets and stock-based compensation. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

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We believe the following critical accounting policies affect the more significant judgments and estimates used in the preparation of our consolidated financial statements. These judgments and estimates affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the reporting periods. Changes to these judgments and estimates could adversely affect the Company's future results of operations and cash flows.

- o Long-lived assets. Our long-lived assets consist principally of the nanomaterials and titanium dioxide pigment assets, the intellectual property (patents and patent applications) associated with them, and a building. At June 30, 2004, the carrying value of these assets was \$7,359,729, or 42% of total assets. We evaluate the carrying value of long-lived assets when events or circumstances indicate that an impairment may exist. In our evaluation, we estimate the net undiscounted cash flows expected to be generated by the assets, and recognize impairment when such cash flows will be less than the carrying values. Events or circumstances that could indicate the existence of a possible impairment include obsolescence of the technology, an absence of market demand for the product, and/or the partial or complete lapse of technology rights protection.
- o Stock-Based Compensation. We have two stock option plans which provide for the issuance of common stock options to employees and service providers. Although Statement of Financial Accounting Standards ("SFAS") No. 123, Accounting for Stock Based Compensation, encourages entities to adopt a fair-value-based method of accounting for stock options and similar equity instruments, it also allows an entity to continue measuring compensation cost for stock-based compensation for employees and directors using the intrinsic-value method of accounting prescribed by Accounting Principles Board ("APB") Opinion No. 25, Accounting for Stock Issued to Employees. We have elected to follow the accounting provisions of APB 25 and to furnish the pro forma disclosures required under SFAS No. 123 for employees and directors, but we also issue warrants and options to non-employees that are recognized as expense when issued in accordance with the provisions of SFAS No. 123. We calculate compensation expense under SFAS No. 123 using a modified Black-Scholes option pricing model. In so doing, we estimate certain key variables used in the model. We believe the estimates we use are appropriate and reasonable.
- o Revenue Recognition. Revenue is generated from product sales and services performed under contract. Revenue is recognized for

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product sales at the time the purchaser has accepted delivery of the product and for services when the service has been performed and is billable in accordance with contract terms.

- o Overhead Allocation. Facilities overhead, which is comprised primarily of occupancy and related expenses, is initially recorded in general and administrative expenses and then allocated to research and development and cost of sales based on labor costs.

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### Results of Operations

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Three Months Ended June 30, 2004 Compared to Three Months Ended June 30, 2003  
-----

The net loss applicable to shareholders for the quarter ended June 30, 2004, which was the second quarter of our 2004 fiscal year, totaled \$2,154,032 (\$.04 per share) compared to a net loss of \$1,511,063 (\$.04 per share) in the second quarter of 2003. The principal factors contributing to the losses during these periods were the lack of substantial revenue combined with the incurrence of operating expenses.

Sales revenues in the second quarter of 2004 were as follows:

	Sales Revenues Three Months Ended June 30, 2004
	-----
Contract research:	
-----	
Western Oil Sands	\$ 71,534
Western Michigan University	35,768
Other	45,710
	-----
Subtotal	153,012
Nanoparticle products	1,221
	-----
Total	\$154,233
	=====

The revenues from contract research work include \$35,768 earned under an agreement with Western Michigan University ("WMU") for research services involving a technology used in the detection of chemical, biological and radiological agents. We expect to generate approximately \$120,000 of revenues in connection with this contract during 2004. Contracted services revenues also includes \$71,534 received from Western Oil Sands, Inc. in connection with an agreement to license our Altair Hydrochloride Pigment Process (the "AHPP") for its possible use of the AHPP for the production of titanium dioxide pigment and pigment-related products at the Athabasca Oil Sands Project in Alberta, Canada, and elsewhere. Upon execution of the agreement, we granted Western Oil Sands an exclusive, conditional license to use the AHPP on heavy minerals derived from oil sands in Alberta, Canada. The agreement also contemplates a three-phase, five-year program pursuant to which the parties will work together to further evaluate, develop and commercialize the AHPP. We expect to generate approximately \$490,000 of revenues in 2004 in connection with the first phase of this contract. During the quarter ended June 30, 2004, we also generated \$45,710 of revenues from two other development contracts. We expect to supply additional materials and services through follow-on contracts with these customers in 2004



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with a contract value of \$45,000. In the second quarter of 2003, we generated sales revenues of \$4,434, all of which, was from sales of titanium dioxide nanoparticles.

Gross margin in the second quarter of 2004 was a negative \$46,207, primarily due to a change in the method of recording facilities overhead costs. In prior years, overheads were recorded as general and administrative ("G&A") expenses and remained in G&A. In 2004, these overheads, which totaled \$82,000 for the second quarter of 2004, are allocated between G&A, research and development ("R&D") and cost of sales. This allocation methodology was adopted

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in response to a material increase in contract services revenues in 2004 and the need to obtain cost reimbursement for these overheads in future contracts. Our existing customer contracts, which are principally contract R&D work, were negotiated with the goal of providing cost reimbursement and little or no margin, but significant potential for the development of valuable intellectual property. As a result of this and the change in accounting for overhead costs, we expect that margins will be slightly positive or negative until we enter into substantial product sales and/or agreements to license our technologies and/or additional contract R&D work which provides better margins.

Our R&D efforts in the second quarter of 2004 were directed principally to contract research, pharmaceuticals and titanium pigment process development. R&D expenses increased by \$137,040 from \$202,388 in the second quarter of 2003 to \$339,428 in the same period of 2004, principally as a result of increased labor hours, overheads and animal testing costs for RenaZorb(TM). This increase was partially offset by an increase in contract research R&D expense transferred to cost of sales. Costs for contract research are accumulated in R&D accounts and transferred to cost of sales when the customer is billed for the work and revenue is recorded. We expect our R&D expenses for the remainder of fiscal 2004 to remain at levels higher than those of fiscal 2003.

Professional services, which consist principally of legal, consulting and audit expenses, increased by \$321,534, from \$157,208 during the second quarter of 2003, to \$478,742 in the second quarter of 2004. Accounting fees increased by \$19,000 as a result of compliance costs associated with the Sarbanes-Oxley Act. Legal expenses increased by \$48,000 due primarily to legal costs associated with a shareholder proposal and other issues involving a shareholder. Legal expenses also increased as a result of patent costs associated with performance materials. Consulting fees increased by \$254,000, from \$27,000 in the second quarter of 2003 to \$281,000 in the second quarter of 2004, as a result of consultants hired to assist with marketing and product development in both the performance materials and life sciences divisions. Of this amount, \$135,000 represents non-cash expense associated with stock options granted to service providers.

General and administrative expenses increased by \$389,789 from \$599,050 in second quarter of 2003 to \$988,839 in the second quarter of 2004. Salaries and related overheads increased by \$110,000, from \$325,000 in the second quarter of 2003 to \$435,000 in the second quarter of 2004, due to salary increases, bonuses and the addition of three new employees. Investor relations expenses increased by \$69,000 from \$54,000 in the second quarter of 2003 to \$123,000 in the second quarter of 2004 as a result of programs designed to increase institutional investor ownership of Altair shares. Shareholder information expenses increased by \$47,000, from \$41,000 in the second quarter of 2003 to \$88,000 in the second quarter of 2004, due to annual report printing and mailing costs; the number of shareholders owning our stock increased substantially in 2004. General office expenses increased by \$75,000 from \$96,000 in the second quarter of 2003 to \$171,000 in the second quarter of 2004 primarily as a result

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of additional purchases of office supplies, increased travel and increased directors' fees. Technical operating expenses increased by \$45,000 from \$47,000 in 2003 to \$92,000 in 2004 due primarily to increased product sample costs, laboratory costs and small equipment purchases. We also recorded an expense of \$235,000 representing the value of common shares to be issued to a shareholder in connection with a settlement agreement involving certain issues raised by the shareholder. In addition, insurance expense increased by \$17,000 as a result of higher premiums for liability and property coverages and we incurred a loss of \$33,000 on disposal of property. These increases were partially offset by \$82,000 of facilities overheads allocated to cost of sales and R&D as explained in the gross margin discussion above. In addition, stock option compensation expense decreased by \$163,000 from the second quarter of 2003 to second quarter of 2004 as a result of a reduction in value of repriced stock options.

Interest expense decreased by \$98,005, from \$146,119 in the second quarter of 2003 to \$48,114 in the second quarter of 2004. The decrease is due to the payoff of our note payable to Doral 18, LLC in September 2003.

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Six Months Ended June 30, 2004 Compared to Six Months Ended June 30, 2003  
-----

For the six months ended June 30, 2004, the net loss applicable to shareholders was \$3,864,789 (\$.08 per share) compared to \$2,828,057 (\$.09 per share) for the same period of 2003.

During the six months ended June 30, 2004, we generated \$291,139 of revenues from contract research work and \$2,843 from sales of nanoparticle products as follows:

	Sales Revenues Six Months Ended June 30, 2004 -----
Contract research:	
-----	
Western Oil Sands	\$114,205
Western Michigan University	56,224
TIMET	75,000
Other	45,710
	-----
Subtotal	291,139
Nanoparticle products	2,843
	-----
Total	\$293,982 =====

The contract research revenues received from Titanium Metals Corporation ("TIMET") were generated under a contract to provide them with custom oxide feedstocks for a four-year, titanium metal research program funded by the Department of Defense, Defense Advanced Research Projects Agency. We expect to generate approximately \$150,000 of revenues in connection with this contract during 2004. The other listed contracts are described above in "Three Months Ended June 30, 2004 Compared to Three Months Ended June 30, 2003".

Gross margin for the six months ended June 30, 2004 was a negative \$16,850, compared to positive \$8,823 for the six months ended June 30, 2003. The decline in margin is attributable to the factors described above in "Three Months Ended June 30, 2004 Compared to Three Months Ended June 30, 2003".

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R&D expenses increased by \$179,646 from \$415,181 in the six months ended June 30, 2003 to \$594,827 in the same period of 2004, principally as a result of increased labor hours, overheads, temporary employees working on R&D projects and animal testing costs for RenaZorb(TM). This increase was partially offset by an increase in contract research R&D expense transferred to cost of sales.

Professional services increased by \$389,770 from \$341,566 during the six months ended June 30, 2003 to \$731,336 in the same period of 2004. Accounting fees increased by \$35,000 as a result of compliance costs associated with the Sarbanes-Oxley Act. Legal expenses increased by \$115,000 due primarily to legal expenses for work associated with contract research agreements, preparation of a shelf registration statement for our common shares, legal costs associated with a shareholder proposal and other issues involving a shareholder. Legal expenses also increased as a result of patent costs associated with performance materials. Consulting fees increased by \$240,000 as a result of consultants hired to assist with marketing and product development in both the performance materials and life sciences divisions. Included in this amount is \$160,000 of non-cash expense representing the value of options granted to the service providers.

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General and administrative expenses increased by \$787,907 from \$1,156,888 in the six months ended June 30, 2003 to \$1,944,795 in the same period of 2004. Salaries and related overheads increased by \$306,000 from \$607,000 in 2003 to \$913,000 in 2004 due to salary increases, bonuses and the addition of three new employees. Investor relations expenses increased by \$181,000 from \$124,000 in the six months ended June 30, 2003 to \$305,000 in the six months ended June 30, 2004 as a result of programs designed to increase institutional investor ownership of Altair shares. Shareholder information expenses increased by \$47,000 from \$41,000 in the six months ended June 30, 2003 to \$88,000 in the six months ended June 30, 2004 due to annual report printing and mailing costs; the number of shareholders owning our stock increased substantially in 2004. General office expenses increased by \$99,000 from \$209,000 in the six months ended June 30, 2003 to \$308,000 in the six months ended June 30, 2004 primarily as a result of additional purchases of office supplies and equipment, increased travel and increased directors' fees. We also recorded an expense of \$235,000 representing the value of common shares to be issued to a shareholder in connection with a settlement agreement involving certain issues raised by the shareholder. In addition, insurance expense, corporate services and other operating expenses increased by \$139,000, principally as a result of increased activity levels and rising insurance rates. These increases were partially offset by \$170,000 of general and administrative overheads allocated to R&D as explained in the gross margin discussion above and a decrease in stock option compensation expense of \$46,000 as a result of a reduction in value of repriced stock options.

Interest expense decreased by \$170,896, from \$266,292 in the six months ended June 30, 2003 to \$95,396 in the six months ended June 30, 2004. The decrease is due to the payoff of our note payable to Doral 18, LLC in September 2003.

### Forward-Looking Statements

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This Quarterly Report on Form 10-Q (this "Report") contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements can be identified by the use of the forward-looking

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words "anticipate," "estimate," "project," "likely," "believe," "intend," "expect," or similar words. These statements discuss future expectations, contain projections regarding future developments, operations, or financial conditions, or state other forward-looking information. Statements in this report regarding the ability of the Company to raise working capital necessary to fund our operations, development of the nanomaterials and titanium dioxide pigment processing technology and assets (including for pharmaceutical use), licensing of that technology for pharmaceutical or other uses, and other future activities are forward-looking statements. You should keep in mind that all forward-looking statements are based on management's existing beliefs about present and future events outside of management's control and on assumptions that may prove to be incorrect.

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Among the key factors that may have a direct bearing on the Company's operating results are various risks and uncertainties including, but not limited to, the following:

- o To date, we have not generated substantial revenues from operations. As of June 30, 2004, we have generated \$265,712 of revenues from our nanomaterials and titanium dioxide pigment technology and \$28,270 from the use of our Centrifugal Jig in consulting contracts. Although we currently have approximately \$903,000 in unfulfilled contractual commitments, such commitments primarily relate to our provision of research and development services or to sales of products for experimental purposes. We have no sales or other commitments with respect to on-going revenues from our nanomaterials and titanium dioxide pigment technology and can provide no assurance that we will ever generate significant revenues.
- o As of August 6, 2004, we had \$9.7 million in cash, an amount sufficient to fund our ongoing operations until December 31, 2005 at current working capital expenditure levels. However, we may use our existing capital sooner than projected in connection with an unanticipated transaction, litigation or another unplanned event. We may also use more capital than projected as we expand our research, development and marketing efforts. Unless we experience a significant increase in revenue, we will need to raise significant amounts of additional capital in the future in order to sustain our ongoing operations, continue unfinished testing and additional development work and, if certain of our products have been commercialized, produce and market such products.
- o The market price of our common stock, like that of the securities of other early stage companies, may be highly volatile. Our stock price may change dramatically as the result of announcements of our quarterly results, new products or innovations by us or our competitors, uncertainty regarding the viability of the nanomaterials and titanium dioxide pigment technology, significant customer contracts, significant litigation or other factors or events that could affect our business, financial condition, results of operations and future prospects. In addition, the market price for our common stock may be affected by various factors not directly related to our business or future prospects, including the following:
  - (1) Intentional manipulation of our stock price by existing or future shareholders;

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- (2) A single acquisition or disposition, or several related acquisitions or dispositions, of a large number of our shares;
- (3) The interest of the market in our business sector, without regard to our financial condition, results of operations or business prospects;
- (4) Positive or negative statements or projections about our company, or our industry, by analysts, stock gurus and other persons;
- (5) The adoption of governmental regulations or government grant programs and similar developments in the United States or abroad that may enhance or detract from our ability to offer our products and services or affect our cost structure;

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- (6) Economic and other external market factors, such as a general decline in market prices due to poor economic indicators or investor distrust; and
- (7) Speculation by short sellers of our common stock or other persons who stand to profit from a rapid increase or decrease in the price of our common stock.

- o Because of our relatively small size and limited resources, we do not plan to use our titanium processing technology for large-scale production of titanium dioxide pigments. We have, however, entered into discussions with various minerals and materials companies about licensing our technology to such entities for large-scale production of titanium dioxide pigments. We have not entered into any long-term licensing agreements with respect to the use of our titanium processing technology for large-scale production of titanium dioxide pigments and can provide no assurance that we will be able to enter into any such agreement. Even if we enter into such an agreement, we would not receive significant revenues from such license until feasibility testing is complete and, if the results of feasibility testing were negative, would not receive significant revenues at any time.
- o In the short run, we also plan to use the titanium processing technology to produce TiO<sub>2</sub> nanoparticles and/or to license the technology to others. TiO<sub>2</sub> nanoparticles and other products we intend to initially produce with the titanium processing technology, such as nano-sized lithium titanate for use in batteries or other nanoparticles for use in titanium metals, dental applications or detection of radiological agents, generally must be customized for a specific application working in cooperation with manufacturers of products utilizing the nanoparticles and end users. We are still testing and customizing our TiO<sub>2</sub> nanoparticle products for various applications and have no agreements with research partners, manufacturers, customers or others under which any such person has agreed to purchase, license or otherwise pay significant fees to Altair with respect to a nanoparticle application of our technology. We may never generate significant revenues producing, or licensing our technology for the production of, TiO<sub>2</sub> or other nanoparticles.

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- o We do not presently have the technical or financial resources to conduct clinical tests on, and take to market, any pharmaceutical application of our titanium and nanoparticle processing technology. In order for us to get any significant, long-term benefit from any potential pharmaceutical application of our technology, the following must occur:

- (1) we must enter into an evaluation license or similar agreement with a pharmaceutical company under which such company would pay a fixed or contingent fee for the right to evaluate a pharmaceutical use of our technology for a specific period of time and for an option to purchase or receive a license for such use of our technology;
- (2) clinical tests conducted by such pharmaceutical company would have to indicate that the pharmaceutical use of our technology is safe, technically viable and financially viable;

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- (3) such pharmaceutical company would have to apply for and obtain FDA approval of the pharmaceutical use of our technology, or any related products, which would involve extensive additional testing; and
- (4) such pharmaceutical company would have to successfully market the product incorporating our technology.

- o The products we intend to initially produce or license with the titanium and nanoparticle processing technology generally must be customized for a specific application working in cooperation with the end user. We are still testing and customizing our prospective products, including Nanocheck(TM) and our drug delivery systems, for various applications and have no long-term agreements with end users to purchase any of our nanoparticle products. We may be unable to recoup our investment in the titanium and nanoparticle processing technology and titanium and nanoparticle processing equipment for various reasons, including the following:

- (1) products being developed by our potential customers that could use our nanoparticle products, most of which are in the research or development stage, may not be completed or, if completed, may not be readily accepted by expected end users;
- (2) even if our potential customers complete development of and find a market for their products, such potential customers may determine to use nanoparticle products of our competitors for various reasons, including:
- (3) we may be unable to customize our nanoparticle products to meet the distinct needs of potential customers;
- (4) potential customers may purchase from competitors because of perceived or actual quality or compatibility differences; and
- (5) our marketing and branding efforts may be insufficient to attract a sufficient number of customers; and
- (6) because of our limited funding, we may be unable to continue our development efforts until a strong market for

nanoparticles develops

- o We regard our intellectual property, particularly our proprietary rights in our titanium and nanoparticle processing technology, as critical to our success. We have received various patents, and filed other patent applications, for various applications and aspects of our titanium and nanoparticle processing technology and other intellectual property. In addition, we generally enter into confidentiality and invention agreements with our employees and consultants. Such patents and agreements and various other measures we take to protect our intellectual property from use by others may not be effective for various reasons, including the following:
  - (1) Our pending patent applications may not be granted for various reasons, including the existence of similar patents or defects in the applications;
  - (2) The patents we have been granted may be challenged, invalidated or circumvented because of the pre-existence of similar patented or unpatented intellectual property rights or for other reasons;

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- (3) Parties to the confidentiality and invention agreements may have such agreements declared unenforceable or, even if the agreements are enforceable, may breach such agreements;
- (4) The costs associated with enforcing patents, confidentiality and invention agreements or other intellectual property rights may make aggressive enforcement cost prohibitive;
- (5) Even if we enforce our rights aggressively, injunctions, fines and other penalties may be insufficient to deter violations of our intellectual property rights; and
- (6) Other persons may independently develop proprietary information and techniques that, although functionally equivalent or superior to our intellectual proprietary information and techniques, do not breach our patented or unpatented proprietary rights.

Because the value of our company and common shares is rooted primarily in our proprietary intellectual property rights, our inability to protect our proprietary intellectual property rights or gain a competitive advantage from such rights could have a material adverse effect on our business.

In addition, we may inadvertently be infringing on the proprietary rights of other persons and may be required to obtain licenses to certain intellectual property or other proprietary rights from third parties. Such licenses or proprietary rights may not be made available under acceptable terms, if at all. If we do not obtain required licenses or proprietary rights, we could encounter delays in product development or find that the development or sale of products requiring such licenses is foreclosed.

- o As described in "Restructuring plans and Progress" above, we have determined to dispose of the Tennessee mineral property and expect such disposition to take place by the end of fiscal 2004. We do

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not expect to receive significant value for the project's assets, even if they are sold, and believe that costs to Altair associated with the disposition transaction will equal or exceed proceeds to Altair from the disposition transaction.

The foregoing factors represent only a sampling of the most significant of the risks associated with an investment in the Company.

In addition to the foregoing, we have included additional risk factors and other cautionary statements contained in our other filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2003. We recommend that you review such documents prior to investing in our common shares.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We do not have any derivative instruments, commodity instruments, or other financial instruments for trading or speculative purposes, nor are we presently at material risk for changes in interest rates on foreign currency exchange rates.

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### Item 4. Controls and Procedures

(a) Based on the evaluation of our "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) or 15d-15(e)) required by paragraph (b) of Rules 13a-15 or 15d-15, our president and our chief financial officer have concluded that, as of June 30, 2004, our disclosure controls and procedures were effective.

(b) We are not presently required to conduct quarterly evaluations of our internal control over financial reporting pursuant to paragraph (d) of Rules 13a-15 or 15d-15 promulgated under the Exchange Act. We are, however, in the process of designing, evaluating and implementing internal controls in anticipation of the date when we will become subject to such evaluation requirements.

## PART II - OTHER INFORMATION

### Item 2. Changes in Securities and Use of Proceeds

During the quarter ended June 30, 2004, we made a commitment to issue 100,000 common shares to a shareholder in a private placement as part of a settlement of various issues and claims made on Altair by Toyota on Western and Louis Schnur, the sole owner of Toyota on Western. Such common shares will be offered and sold in reliance upon the exemption for sales of securities not involving a public offering, as set forth in Section 4(2) of the Securities Act and Rule 506 promulgated under the Securities Act based upon the following: (a) the investor represents and warrants to the Company that it is an "accredited investor," as defined in Rule 501 of Regulation D promulgated under the Securities Act and has such background, education, and experience in financial and business matters as to be able to evaluate the merits and risks of an investment in the securities; (b) there is no public offering or general solicitation with respect to the offering; the investor is any existing shareholder of the Company and the investor represents and warrants that it is acquiring the securities for its own account and not with an intent to distribute such securities; (c) the investor is provided with an offering summary, a copy of the most recent Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K of the Company and all other information requested by the investor with respect to the Company, (d) the investor acknowledges that all securities being purchased



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are "restricted securities" for purposes of the Securities Act, and agrees to transfer such securities only in a transaction registered with the SEC under the Securities Act or exempt from registration under the Securities Act; and (e) a legend is placed on the certificates and other documents representing each such security stating that it is restricted and could only be transferred if subsequently registered under the Securities Act or transferred in a transaction exempt from registration under the Securities Act.

### Item 4. Submission of Matters to a Vote of Security Holders.

We held an Annual Meeting of Shareholders on June 24, 2004 at which the shareholders considered and voted as follows on the items described below:

1. The shareholders considered whether to elect the following persons as directors, each to serve until the next annual meeting of shareholders and until his respective successor shall have been duly elected and shall qualify:

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Name of Nominee -----	Votes For -----	Votes Withheld/Abstentions -----	Broker Non-V -----
Jon Bengtson	39,844,606	150,618	-0-
James Golla	39,801,901	193,323	-0-
George Hartman	39,829,856	165,368	-0-
David King	39,875,286	119,938	-0-
Christopher Jones	39,869,356	125,868	-0-
Rudi Moerck	39,798,416	196,808	-0-

2. The shareholders considered whether to appoint Deloitte & Touche, LLP as auditors and authorize the Board of Directors to fix their remuneration. There were 39,849,250 votes cast in favor, no votes cast against, 36,042 votes withheld, and no broker non-votes, which vote was sufficient for approval.

The proxy statement with respect to the Annual Meeting described a shareholder proposal regarding the director nomination process submitted by Louis Schnur and indicated that, if neither Mr. Schnur nor his authorized representative attended the Annual Meeting in order to present his shareholder proposal, the Company reserved the right to withdraw it. Because neither Mr. Schnur nor his authorized representative attended the Annual Meeting, the shareholder proposal was not formally presented or considered at the Annual Meeting.

### Item 6. Exhibits and Reports on Form 8-K

a) See Exhibit Index attached hereto.

b) On May 18, 2004, we filed a Form 8-K to clarify development progress with respect to the Avireco project.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Altair Nanotechnologies Inc.

August 13, 2004  
-----  
Date

By: /s/ Rudi E. Moerck  
-----  
Rudi E. Moerck, President

August 13, 2004  
-----  
Date

By: /s/ Edward H. Dickinson  
-----  
Edward H. Dickinson, Chief Financial Officer

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## EXHIBIT INDEX

Exhibit No.	Exhibit	Incorporated by Reference
3.1	Articles of Continuance	Incorporated by reference to Current Report on Form 8-K filed with the SEC on July 18, 2002, File No. 002-23735.
4.1	Bylaws	Incorporated by reference to Quarterly Report on Form 10-Q filed with the SEC on August 13, 2004, File No. 002-23735.
10.1	Settlement Agreement with Louis Schnur et al	Incorporated by reference to Amendment No. 2 to Registration Statement on Form S-3, File No. 33-35299, filed with the SEC on July 30, 2002.
31.1	Section 302 Certification of Chief Executive Officer	Filed herewith
31.2	Section 302 Certification of Chief Financial Officer	Filed herewith
32.1	Section 906 Certification of Chief Executive Officer	Filed herewith
32.2	Section 906 Certification of Chief Financial Officer	Filed herewith

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