

ALLIANCE ONE INTERNATIONAL, INC.
Form 10-Q
November 09, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2009**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO _____.**

Alliance One International, Inc.
(Exact name of registrant as specified in its charter)

Virginia	001-13684	54-1746567
_____ (State or other jurisdiction of Incorporation)	_____ (Commission File Number)	_____ (I.R.S. Employer Identification No.)

8001 Aerial Center Parkway
Morrisville, NC 27560-8417
(Address of principal executive offices)

(919) 379-4300
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Exchange On Which Registered</u>
Common Stock (no par value)	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated
filer

Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

As of November 2, 2009, the registrant had 89,088,383 shares outstanding of Common Stock (no par value) excluding 7,853,121 shares owned by a wholly owned subsidiary.

Alliance One International, Inc. and Subsidiaries

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Part I. Financial Information
Item 1. Financial Statements.

Alliance One International, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
Three and Six Months Ended September 30, 2009 and 2008
(Unaudited)

<i>(in thousands, except per share amounts)</i>	Three Months Ended		Six Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Sales and other operating revenues	\$675,154	\$597,092	\$1,085,638	\$1,056,257
Cost of goods and services sold	568,328	516,647	890,850	899,149
Gross profit	106,826	80,445	194,788	157,108
Selling, administrative and general expenses	42,063	40,016	78,392	78,249
Other income (expense)	3,145	(825)	2,705	1,449
Restructuring and asset impairment charges (recovery)	-	(44)	-	452
Operating income	67,908	39,648	119,101	79,856
Debt retirement expense	40,288	954	40,288	954
Interest expense (includes debt amortization of \$2,433 and \$1,292 for the three months and \$4,285 and \$2,233 for the six months in 2009 and 2008, respectively)	32,776	26,385	57,744	50,814
Interest income	1,188	705	2,104	1,642
Income (loss) before income taxes and other items	(3,968)	13,014	23,173	29,730
Income tax expense (benefit)	(2,592)	(6,408)	9,673	(4,615)
Equity in net income of investee companies	-	1,099	-	1,099
Income (loss) from continuing operations	(1,376)	20,521	13,500	35,444

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Income (loss) from discontinued operations, net of tax	-	(45)	-	463
Net income (loss)	(1,376)	20,476	13,500	35,907
Less: Net income attributable to noncontrolling interests	82	119	481	245
Net income (loss) attributable to Alliance One International, Inc.	\$ (1,458)	\$ 20,357	\$ 13,019	\$ 35,662
Amounts attributable to Alliance One International, Inc.				
Income (loss) from continuing operations	\$ (1,458)	\$ 20,402	\$ 13,019	\$ 35,199
Income (loss) from discontinued operations	-	(45)	-	463
Net income (loss) attributable to Alliance One International, Inc.	\$ (1,458)	\$ 20,357	\$ 13,019	\$ 35,662
Basic earnings (loss) per share				
Net income (loss) from continuing operations	\$ (.02)	\$.23	\$.15	\$.39
Income (loss) from discontinued operations	-	-	-	.01
Net income (loss)	\$ (.02)	\$.23	\$.15	\$.40
Diluted earnings (loss) per share				
Net income (loss) from continuing operations	\$ (.02)	\$.23	\$.14	\$.39
Income (loss) from discontinued operations	-	-	-	.01
Net income (loss)	\$ (.02)	\$.23	\$.14	\$.40
Average number of shares outstanding				
Basic	88,598	88,303	88,539	88,255
Diluted	88,598	89,076	100,425	89,175

See notes to condensed consolidated financial statements

Alliance One International, Inc. and Subsidiaries
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

<i>(in thousands)</i>	September 30, 2009	September 30, 2008	March 31, 2009
ASSETS			
Current assets			
Cash and cash equivalents	\$ 97,524	\$ 83,868	\$ 87,665
Trade and other receivables, net	170,151	162,697	175,705
Accounts receivable, related parties	23,073	36,288	29,765
Inventories:			
Tobacco	806,927	822,128	627,496
Other	44,583	59,803	59,693
Advances on purchases of tobacco, net	172,124	147,389	137,824
Recoverable income taxes	1,960	5,861	3,995
Current deferred taxes	49,386	30,977	24,837
Prepaid expenses	62,380	63,737	47,800
Assets held for sale	4,395	4,119	4,411
Current derivative asset	2,293	20,275	23,469
Other current assets	7,106	7,219	9,603
Total current assets	1,441,902	1,444,361	1,232,263
Other assets			
Investments in unconsolidated affiliates	21,283	21,296	21,675
Goodwill and other intangible assets	47,578	43,514	49,877
Deferred income taxes	158,608	93,210	142,832
Other deferred charges	30,967	10,067	13,278
Other noncurrent assets	96,043	110,574	95,640
	354,479	278,661	323,302
Property, plant and equipment, net	196,114	209,931	202,954
	\$1,992,495	\$1,932,953	\$1,758,519
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities			
Notes payable to banks	\$ 382,493	\$ 649,157	\$ 261,468
Accounts payable	57,206	75,524	120,214
Due to related parties	2,564	814	27,488
Advances from customers	79,658	112,626	44,440

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Accrued expenses and other current liabilities		101,176	105,383	97,644
Current derivative liability		113	22,443	25,670
Income taxes		15,435	3,006	16,659
Long-term debt current		1,794	2,506	17,842
Liabilities of discontinued operations		-	49	-
Total current liabilities		640,439	971,508	611,425
Long-term debt		824,046	554,239	652,584
Deferred income taxes		7,951	9,989	8,230
Liability for unrecognized tax benefits		72,636	50,630	58,135
Pension, postretirement and other long-term liabilities		105,705	99,872	97,365
		1,010,338	714,730	816,314
Commitments and contingencies		-	-	-
Stockholders' equity	Sept. 30,	Sept. 30,	March	
	<u>2009</u>	<u>2008</u>	31,	
			<u>2009</u>	
Common Stock no				
par value:				
Authorized	250,000	250,000	250,000	
shares				
Issued shares	96,942	96,817	96,827	462,566
Retained deficit				(115,390)
Accumulated other comprehensive income (loss)				(9,726)
Total stockholders' equity of Alliance One				337,450
International, Inc.				243,207
Noncontrolling interests				4,268
Total equity				341,718
				\$1,992,495
				\$1,932,953
				\$1,758,519

See notes to condensed consolidated financial statements

Alliance One International, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY
(Unaudited)

<i>(in thousands, except per share amounts)</i>	Attributable to Alliance One International, Inc.					Total
	Common Stock	Retained Deficit	Currency Translation Adjustment	Pensions, Net of Tax	Noncontrolling Interests	Stockholders Equity
Balance, March 31, 2008	\$462,798	\$(258,395)	\$ 5,154	\$ 1,910	\$ 3,623	\$ 215,090
Net income	-	132,558	-	-	679	133,237
Restricted stock surrendered	(284)	-	-	-	-	(284)
Employee stock option related	40	-	-	-	-	40
Stock-based compensation	5,641	-	-	-	-	5,641
Conversion of foreign currency financial statements	-	-	(7,024)	-	(183)	(7,207)
Adjustment in pensions	-	-	-	(13,165)	-	(13,165)
Adoption of EITF 06-10	-	(2,572)	-	-	-	(2,572)
Balance, March 31, 2009	\$468,195	\$(128,409)	\$ (1,870)	\$(11,255)	\$ 4,119	\$ 330,780
Net income	-	13,019	-	-	481	13,500
Stock warrants issued	16,821	-	-	-	-	16,821
Call option related to convertible debentures, net of tax of \$13,796	(25,622)	-	-	-	-	(25,622)
Restricted stock surrendered	(248)	-	-	-	-	(248)
Stock-based compensation	3,420	-	-	-	-	3,420
Noncontrolling interest dividend paid	-	-	-	-	(360)	(360)
Conversion of foreign currency financial statements	-	-	3,399	-	28	3,427

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Balance, September 30, 2009	\$462,566	\$(115,390)	\$ 1,529	\$(11,255)	\$ 4,268	\$ 341,718
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See notes to condensed consolidated financial statements.

Alliance One International, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
Six Months Ended September 30, 2009 and 2008
(Unaudited)

<i>(in thousands)</i>	September 30, 2009	September 30, 2008
Operating activities		
Net income	\$ 13,500	\$ 35,907
Adjustments to reconcile net income to net cash used by operating activities of continuing operations		
Net income from discontinued operations, net of tax	-	(463)
Depreciation and amortization	14,642	14,524
Debt amortization/interest	5,341	2,521
Debt retirement cost	40,288	954
(Gain) loss on foreign currency transactions	17,137	(259)
Other, net	29	(2,966)
Changes in operating assets and liabilities, net	(232,200)	(313,785)
Net cash used by operating activities of continuing operations	(141,263)	(263,567)
Net cash provided by operating activities of discontinued operations	-	667
Net cash used by operating activities	(141,263)	(262,900)
Investing activities		
Purchases of property and equipment	(6,218)	(10,735)
Proceeds on sale of property and equipment	6,716	3,931
Foreign currency derivatives	(5,026)	-
Refinancing of Brazilian Farmers	(9,315)	(5,678)
Other, net	2,920	7,212
Net cash used by investing activities of continuing operations	(10,923)	(5,270)
Net cash provided by investing activities of discontinued operations	-	-
Net cash used by investing activities	(10,923)	(5,270)

Financing activities		
Repayment of short-term demand notes	-	(64,078)
Proceeds from short-term demand notes	-	9,014
Net change in short-term borrowings	108,060	336,748
Proceeds from long-term borrowings	1,040,803	-
Repayment of long-term borrowings	(906,070)	(36,804)
Debt issuance cost	(35,236)	(892)
Debt retirement cost	(23,394)	(73)
Proceeds from issuance of warrants	16,821	-
Purchase of call options	(39,418)	-
Dividends paid to noncontrolling interests	(360)	-
Net cash provided by financing activities	161,206	243,915
Effect of exchange rate changes on cash	839	(4,091)
Increase (decrease) in cash and cash equivalents	9,859	(28,346)
Cash and cash equivalents at beginning of period	87,665	112,214
Cash and cash equivalents at end of period	\$ 97,524	\$ 83,868

See notes to condensed consolidated financial statements

Alliance One International, Inc. and Subsidiaries
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(in thousands)

1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

Description of Business

Alliance One International, Inc. (the Company) is principally engaged in purchasing, processing, storing, and selling leaf tobacco in North America, Africa, Europe, South America and Asia.

Basis of Presentation

The accounts of the Company and its consolidated subsidiaries are included in the condensed consolidated financial statements after elimination of intercompany accounts and transactions. The Company uses the cost or equity method of accounting for its investments in affiliates that are owned 50% or less. The equity method is used when the Company exercises significant influence over an investment but not control. Because of the seasonal nature of the Company's business, the results of operations for any fiscal quarter will not necessarily be indicative of results to be expected for other quarters or a full fiscal year. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair statement of financial position, results of operation and cash flows at the dates and for the periods presented have been included. As part of the preparation of the condensed consolidated financial statements, the Company performed an evaluation of subsequent events occurring after the condensed consolidated balance sheet date of September 30, 2009, through November 9, 2009, the date the condensed consolidated financial statements were issued. The unaudited information included in this Form 10-Q should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2009. The year ended March 31, 2009 is sometimes referred to herein as fiscal year 2009.

Certain prior year amounts have been reclassified to conform with the current year's presentation, due to the adoption of a new accounting standard related to accounting for noncontrolling interests discussed below.

The Company is accounting for its investment in the Zimbabwe operations on the cost method and has been reporting it in Investments in Unconsolidated Affiliates in the condensed consolidated balance sheet since March 31, 2006. During fiscal year 2007, the Company wrote its investment in the Zimbabwe operations down to zero.

New Accounting Standards

Recently Adopted Accounting Pronouncements

On April 1, 2009, the Company adopted new accounting guidance on the accounting and reporting related to noncontrolling interests in a consolidated subsidiary. It requires noncontrolling interests (or minority interests) to be reported as a component of shareholders' equity, which is a change from its current classification between liabilities and shareholders' equity. It also requires earnings attributable to minority interests to be included in net earnings, although such earnings will continue to be deducted to measure earnings per share. This standard is to be applied prospectively, except for the presentation and disclosure requirements, which are applied retrospectively for all periods presented. The Company adopted this new accounting guidance with no material impact to its financial condition or results of operations.

Recent Accounting Pronouncements Not Yet Adopted

In December 2008, the FASB issued new accounting guidance on employers' disclosures about postretirement benefit plan assets. This accounting guidance relates to employers' disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosures about plan assets required by this accounting guidance are required for the Company in its fiscal year ending March 31, 2010. The Company is evaluating the impact of this new accounting guidance on its financial condition and results of operations.

In June 2009, the FASB issued new accounting guidance on accounting for transfers of financial assets. The objective of this accounting guidance is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement in transferred financial assets. This accounting guidance will be effective for the Company on April 1, 2010. The Company is evaluating the impact of this new accounting guidance on its financial condition and results of operations.

In June 2009, the FASB issued new accounting guidance on accounting for variable interest entities. The objective of this accounting guidance is to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. This accounting guidance will be effective for the Company on April 1, 2010. The Company is evaluating the impact of this new accounting guidance on its financial condition and results of operations.

In October 2009, the FASB issued new accounting guidance on accounting for multiple-deliverable revenue arrangements. The objective of this accounting guidance is to address the accounting for multiple-deliverable arrangements to enable vendors to account for products or services (deliverables) separately rather than as a combined unit. This accounting guidance will be effective for the Company on April 1, 2011. The Company is evaluating the impact of this new accounting guidance on its financial condition and results of operations.

Alliance One International, Inc. and Subsidiaries

1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

Equity and Cost Method Investments

The Company's equity method investments and its cost method investments, which include its Zimbabwe operations, are in non-marketable securities. The Company reviews such investments for impairment whenever events or changes in circumstances indicate that the carrying amount of an investment may not be recovered. In assessing the recoverability of equity or cost method investments, the Company uses discounted cash flow models. If the fair value of an equity investee is determined to be lower than its carrying value, an impairment loss is recognized. Preparing discounted future operating cash flow analysis requires that Company management make significant judgments with respect to future operating earnings growth rates and selecting an appropriate discount rate. The use of different assumptions could increase or decrease estimated future operating cash flows, and the corresponding discounted value of those cash flows, and therefore could increase or decrease any impairment charge.

Taxes Collected from Customers

Certain subsidiaries are subject to value added taxes on local sales. These amounts have been included in sales and were \$11,010 and \$12,466 for the three months ended September 30, 2009 and 2008, respectively and \$18,264 and \$25,936 for the six months ended September 30, 2009 and 2008, respectively.

2. INCOME TAXES

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As of September 30, 2009, the Company's unrecognized tax benefits totaled \$24,175, all of which would impact the Company's effective tax rate if recognized.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. As of September 30, 2009, accrued interest and penalties totaled \$33,245 and \$15,217, respectively.

The Company expects to continue accruing interest related to the unrecognized tax benefits described above. Additionally, the Company may be subject to fluctuations in the unrecognized tax benefit due to currency exchange rate movements.

The Company is currently pursuing various governmental tax programs in certain locations in an effort to resolve outstanding tax issues. By participating in these programs, the Company's liability for unrecognized tax benefits may be reduced. However, at this time we are not able to estimate the amount. The Company expects to

recognize an unrecognized tax benefit, related to foreign taxes, for the amount of \$5,582 due to the expiration of an applicable statute of limitations in the next twelve months. Circumstances can change due to unexpected developments in the law and interpretation of the law which may ultimately affect the unrecognized tax benefit.

The Company and its subsidiaries file a U.S. federal consolidated income tax return as well as returns in several U.S. states and a number of foreign jurisdictions. As of September 30, 2009, the Company's earliest open tax year for U.S. federal income tax purposes was its fiscal year ended March 31, 2006. Open tax years in state and foreign jurisdictions generally range from three to six years.

Provision for the Six Months Ended September 30, 2009

The effective tax rate used for the six months ended September 30, 2009 was an expense of 41.7% compared to a benefit of 15.5% for the six months ended September 30, 2008. The effective tax rates for these periods are based on the current estimate of full year results including the effect of taxes related to specific events which are recorded in the interim period in which they occur. The Company expects the tax rate for the year ended March 31, 2010 to be 40.1% after absorption of discrete items.

For the six months ended September 30, 2009, the Company recorded a specific event adjustment expense of \$198 bringing the effective tax rate estimated for the six months from an expense of 40.9% to 41.7%. This specific event adjustment expense relates to additional income tax, interest, and exchange losses related to liabilities for unrecognized tax benefits totaling an expense of \$12,277, net exchange gains on income tax accounts totaling a benefit of \$14,897 and other miscellaneous tax adjustments totaling an expense of \$2,818. For the six months ended September 30, 2008, the Company recorded a specific event adjustment expense of \$956 bringing the effective tax rate estimated for the six months from a benefit of 18.7% to 15.5%. This specific event adjustment relates primarily to additional income tax and interest related to liabilities for unrecognized tax benefits and net exchange gains on income tax accounts. The significant difference in the estimated effective tax rate for the six months ended September 30, 2009 from the statutory rate is primarily due to expenses related to exchange effects. During the six months ended September 30, 2009, the Company accrued an additional \$14,501 of interest and exchange losses related to liabilities for unrecognized tax benefits.

Alliance One International, Inc. and Subsidiaries

3. RESTRUCTURING AND ASSET IMPAIRMENT CHARGES

The Company records other restructuring and impairment charges as they occur in the normal course of business. The following table summarizes the restructuring and asset impairment charges recorded in the Company's reporting segments during the three months and six months ended September 30, 2009 and 2008:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2009	2008	2009	2008
Restructuring and Asset Impairment Charges				
Employee separation and other cash charges:				
Beginning balance	\$ -	\$ 1,151	\$ 103	\$ 2,360
Period charges:				
Severance charges (recovery)	-	(44)	-	526
Other cash charges (recovery)	-	-	-	(74)
Total period charges (recovery)	-	(44)	-	452
Payments through September 30	-	(728)	(103)	(2,433)
Ending balance September 30	\$ -	\$ 379	\$ -	\$ 379
Total restructuring and asset impairment charges (recovery) for the period	\$ -	\$ (44)	\$ -	\$ 452

The following table summarizes the employee separation and other cash charges recorded in the Company's South America and Other Regions segments during the three months and six months ended September 30, 2009 and 2008:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2009	2008	2009	2008
Employee Separation and Other Cash Charges				
Beginning balance:	\$ -	\$ 1,151	\$ 103	\$ 2,360
South America	-	134	-	134
Other regions	-	1,017	103	2,226
Period charges:	\$ -	\$ (44)	\$ -	\$ 452

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South America	-	47	-	47
Other regions	-	(91)	-	405
Payments through September 30:	\$ -	\$ (728)	\$ (103)	\$(2,433)
South America	-	(181)	-	(181)
Other regions	-	(547)	(103)	(2,252)
Ending balance September 30:	\$ -	\$ 379	\$ -	\$ 379
South America	-	-	-	-
Other regions	-	379	-	379

All restructuring costs are recorded in earnings as restructuring and asset impairment costs only when they are incurred or meet the criteria for recording in accordance with generally accepted accounting principles.

Assets Held for Sale

As of September 30, 2009, the Company reported assets held for sale of \$4,395, related primarily to production and administrative facilities in Greece, Kyrgyzstan, Malawi and Brazil, that are being actively marketed by the Company.

Alliance One International, Inc. and Subsidiaries

4. GOODWILL AND INTANGIBLES

Goodwill represents costs in excess of fair values assigned to the underlying net assets of acquired businesses. Goodwill is not subject to systematic amortization, but rather is tested for impairment annually or whenever events and circumstances indicate that an impairment may have occurred. The Company has chosen the first day of the last quarter of its fiscal year as the date to perform its annual goodwill impairment test.

The Company has no intangible assets with indefinite useful lives. It does have other intangible assets which are being amortized. The following table summarizes the changes in the Company's goodwill and other intangibles for the three months and six months ended September 30, 2009 and 2008.

Goodwill and Intangible Asset Rollforward:

	Goodwill		Amortizable Intangibles		Total
	Other Regions Segment	Customer Relationship Intangible	Production and Supply Contract Intangibles	Internally Developed Software Intangible	
Weighted average remaining useful life in years as of					
March 31, 2009	-	16	7	5	
March 31, 2008 balance:					
Gross carrying amount	\$ 2,794	\$33,700	\$3,610	\$ 6,330	\$ 46,434
Accumulated amortization	-	(4,844)	(3,591)	-	(8,435)
Net March 31, 2008	2,794	28,856	19	6,330	37,999
Additions	-	-	-	3,624	3,624
Amortization expense	-	(422)	(19)	-	(441)
Net June 30, 2008	2,794	28,434	-	9,954	41,182
Additions	-	-	-	3,093	3,093
Amortization expense	-	(421)	-	(340)	(761)
Net September 30, 2008	2,794	28,013	-	12,707	43,514
Additions	-	-	7,844	729	8,573

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Amortization expense	-	(842)	(270)	(1,098)	(2,210)
Net March 31, 2009	2,794	27,171	7,574	12,338	49,877
Additions	-	-	-	329	329
Amortization expense	-	(422)	(54)	(664)	(1,140)
Net June 30, 2009	2,794	26,749	7,520	12,003	49,066
Additions	-	-	-	-	-
Amortization expense	-	(421)	(371)	(696)	(1,488)
Net September 30, 2009	\$ 2,794	\$26,328	\$7,149	\$ 11,307	\$ 47,578

Estimated Intangible Asset Amortization Expense:

For Fiscal Years Ended	Customer Relationship Intangible	Production and Supply Contract Intangible	Internally Developed Software Intangible *	Total
2010	\$ 1,685	\$ 1,010	\$ 2,751	\$ 5,446
2011	1,685	1,087	2,796	5,568
2012	1,685	1,165	2,796	5,646
2013	1,685	1,243	2,796	5,724
2014	1,685	1,243	1,357	4,285
Later	18,746	1,826	171	20,743
	\$ 27,171	\$ 7,574	\$ 12,667	\$ 47,412

* Estimated amortization expense for the internally developed software is based on costs accumulated as of September 30, 2009. These estimates will change as new costs are incurred and until the software is placed into service in all locations.

Alliance One International, Inc. and Subsidiaries

5. DISCONTINUED OPERATIONS

The Company continually evaluates its component operations to assure they are consistent with its business plan. Results of operations and the assets and liabilities of its business reported as discontinued operations were as follows:

Summary of Results of Operations

	Discontinued Operations, Other Regions Segment		
Three Months Ended September 30, 2008	Mozambique	Wool	Total
Income (loss) from discontinued operations, net of tax:			
Income (loss) from discontinued operations, before tax	\$ 9	\$ (54)	\$ (45)
Income tax	-	-	-
Income (loss) from discontinued operations, net of tax	\$ 9	\$ (54)	\$ (45)
Six Months Ended September 30, 2008			
Income from discontinued operations, net of tax:			
Income from discontinued operations, before tax	\$ 95	\$ 368	\$ 463
Income tax	-	-	-
Income from discontinued operations, net of tax	\$ 95	\$ 368	\$ 463

Summary of Assets and Liabilities

	Discontinued Operations, Other Regions Segment		
September 30, 2008	Mozambique	Wool	Total
Liabilities of discontinued operations:			
Accounts payable	\$ 31	\$ -	\$ 31
Accrued expenses	18	-	18

Total liabilities of discontinued operations	\$	49	\$	-	\$	49
--	----	----	----	---	----	----

* As of March 31, 2009, the Company had completed the liquidation of its discontinued Mozambique and Wool Operations.

6. SEGMENT INFORMATION

The Company purchases, processes, sells and stores leaf tobacco. Tobacco is purchased in more than 45 countries and shipped to more than 90 countries. The sales, logistics and billing functions of the Company are primarily concentrated in service centers outside of the producing areas to facilitate access to its major customers. Within certain quality and grade constraints, tobacco is fungible and, subject to these constraints, customers may choose to fulfill their needs from any of the areas where the Company purchases tobacco.

Selling, logistics, billing, and administrative overhead, including depreciation, which originates primarily from the Company's corporate and sales offices are allocated to the segments based upon segment operating income. The Company reviews performance data from purchase through sale based on the source of the product and all intercompany transactions are allocated to the region that either purchases or processes the tobacco.

The following table presents the summary segment information for the three months and six months ended September 30, 2009 and 2008:

Alliance One International, Inc. and Subsidiaries

6. SEGMENT INFORMATION (Continued)

	Three Months Ended		Six Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Sales and other operating revenues:				
South America	\$ 348,164	\$ 323,995	\$ 566,608	\$ 584,369
Other regions	326,990	273,097	519,030	471,888
Total revenue	\$ 675,154	\$ 597,092	\$1,085,638	\$ 1,056,257
Operating income:				
South America	\$ 36,060	\$ 21,974	\$ 71,806	\$ 47,862
Other regions	31,848	17,674	47,295	31,994
Total operating income	67,908	39,648	119,101	79,856
Debt retirement expense	40,288	954	40,288	954
Interest expense	32,776	26,385	57,744	50,814
Interest income	1,188	705	2,104	1,642
Income (loss) before income taxes and other items	\$ (3,968)	\$ 13,014	\$ 23,173	\$ 29,730

Analysis of Segment Assets	September 30 ,	September 30 ,	March 31, 2009
	2009	2008	
Segment assets:			
South America	\$ 805,406	\$ 877,288	\$ 939,234
Other regions	1,187,089	1,055,665	819,285
Total assets	\$1,992,495	\$ 1,932,953	\$1,758,519

7. EARNINGS PER SHARE

The weighted average number of common shares outstanding is reported as the weighted average of the total shares of common stock outstanding net of shares of common stock held by a wholly owned subsidiary. Shares of common stock owned by the subsidiary were 7,853 at September 30, 2009 and 2008. This subsidiary waives its right to receive dividends and it does not have the right to vote.

Certain potentially dilutive options were not included in the computation of earnings per diluted share because their exercise prices were greater than the average market price of the shares of common stock during the period and their effect would be antidilutive. These shares totaled 1,581 at a weighted average exercise price of \$7.05 per share at September 30, 2009 and 1,876 at a weighted average exercise price of \$7.00 per share at September 30, 2008.

In connection with the offering of the Company's 5 ½% Convertible Senior Subordinated Notes due 2014, issued on July 2, 2009 (the Convertible Notes), the Company entered into privately negotiated convertible note hedge transactions (the convertible note hedge transactions) equal to the number of shares that underlie the Company's Convertible Notes. These convertible note hedge transactions are expected to reduce the potential dilution of the Company's common stock upon conversion of the Convertible Notes in the event that the value per share of common stock exceeds the initial conversion price of \$5.0280 per share. These shares were not included in the computation of earnings per diluted share because their inclusion would be antidilutive. The Company also entered separately into privately negotiated warrant transactions relating to the same number of shares of the Company's common stock as the convertible note hedge transactions. The warrants have a strike price of \$7.3325 per share. The warrants expire in daily installments commencing on October 15, 2014 and ending on April 8, 2015. See Note 11 Debt Arrangements to the Notes to Condensed Consolidated Financial Statements for further information.

The following table summarizes the computation of earnings per share for the three months and six months ended September 30, 2009 and 2008, respectively.

Alliance One International, Inc. and Subsidiaries

7. EARNINGS PER SHARE (Continued)

<i>(in thousands, except per share data)</i>	Three Months Ended		Six Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
BASIC EARNINGS				
Amounts attributable to Alliance One International, Inc.				
Income (loss) from continuing operations, net of tax	\$ (1,458)	\$20,402	\$13,019	\$35,199
Income (loss) from discontinued operations, net of tax	-	(45)	-	463
Net income (loss) attributable to Alliance One International, Inc.	\$ (1,458)	\$20,357	\$13,019	\$35,662
SHARES				
Weighted average number of shares outstanding	88,598	88,303	88,539	88,255
BASIC EARNINGS (LOSS) PER SHARE				
Net income (loss) from continuing operations	\$ (.02)	\$.23	\$.15	\$.39
Net income (loss) from discontinued operations	-	-	-	.01
Net income (loss)	\$ (.02)	\$.23	\$.15	\$.40
DILUTED EARNINGS				
Income (loss) from continuing operations, net of tax	\$ (1,458)	\$20,402	\$13,019	\$35,199
Plus interest expense on 5 1/2% convertible notes, net of tax	-*	-	997	-
Income (loss) from continuing operations, net of tax as adjusted	(1,458)	20,402	14,016	35,199
Income (loss) from discontinued operations, net of tax	-	(45)	-	463
	\$ (1,458)	\$20,357	\$14,016	\$35,662

Net income (loss) attributable to
Alliance One International, Inc.
as adjusted

SHARES

Weighted average number of common shares outstanding	88,598	88,303	88,539	88,255
Plus: Restricted shares issued and shares applicable to stock options and restricted stock units, net of shares assumed to be purchased from proceeds at average market price	-*	773	724	920
Assuming conversion of 5 1/2% convertible notes at the beginning of the period	-*	-	11,162	-
Shares applicable to stock warrants	-**	-	-**	-
Adjusted weighted average number of common shares outstanding	88,598	89,076	100,425	89,175

DILUTED EARNINGS (LOSS) PER
SHARE

Net income (loss) from continuing operations	\$ (.02)	\$.23	\$.14	\$.39
Income (loss) from discontinued operations	-	-	-	.01
Net income (loss) as adjusted	\$ (.02)	\$.23	\$.14	\$.40

* Assumed conversion of convertible notes at the beginning of the period has an anti dilutive effect on earnings (loss) per share. For the three months ended, all outstanding restricted shares and shares applicable to stock options and restricted stock unit are excluded because their inclusion would have an anti dilutive effect on the loss per share.

** For the three months and six months ended September 30, 2009, the warrants were not assumed exercised because the exercise price was less than the average price for the periods presented.

8. COMPREHENSIVE INCOME

The components of comprehensive income were as follows:

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	Three Months Ended		Six Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Net income (loss)	\$ (1,376)	\$20,476	\$13,500	\$35,907
Equity currency conversion adjustment	154	(2,952)	3,399	(3,091)
Total comprehensive income (loss)	(1,222)	17,524	16,899	32,816
Comprehensive income attributable to noncontrolling interest	89	119	510	245
Total comprehensive income (loss) attributable to the Company	\$ (1,311)	\$17,405	\$16,389	\$32,571

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Alliance One International, Inc. and Subsidiaries

9. STOCK-BASED COMPENSATION

The Company recorded stock-based compensation expense related to stock-based awards granted under its various employee and non-employee stock incentive plans of \$1,494 and \$1,316 for the three months ended September 30, 2009 and 2008, respectively, and \$3,410 and \$1,872 for the six months ended September 30, 2009 and 2008, respectively.

The Company's shareholders amended the 2007 Incentive Plan (the "2007 Plan") at its Annual Meeting of Shareholders on August 6, 2009. The 2007 Plan is an omnibus plan that provides the flexibility to grant a variety of equity awards including stock options, stock appreciation rights, stock awards, stock units, performance awards and incentive awards to officers, directors and employees of the Company.

During the six months ended September 30, 2009 and 2008, respectively, the Company made the following stock-based compensation awards:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2009	2008	2009	2008
Restricted Stock				
Number Granted	3	146	192	146
Grant Date Fair Value	\$3.81	\$4.47	\$4.25	\$4.47
Restricted Stock Units				
Number Granted	-	99	106	99
Grant Date Fair Value	\$ -	\$4.47	\$4.26	\$4.47
Performance Shares				
Number Granted	298	1,197	1,758	1,197
Grant Date Fair Value	\$3.83	\$4.47	\$4.19	\$4.47
Performance Based Restricted Stock Units				
Number Granted	-	150	-	150
Grant Date Fair Value	\$ -	\$4.47	\$ -	\$4.47

Under the terms of both the Performance Shares and Performance Based Restricted Stock Units, shares ultimately issued will be contingent upon specified business performance goals. If minimum standards are not attained, compensation paid under these awards will be zero. Alternatively, if the maximum performance levels described by the plan are attained, the awards may be 150% of the stated award.

Stock Options with Stock Appreciation Rights

Stock appreciation rights (SARs) have historically been granted in tandem with certain option grants under which the employee may choose to receive in cash the excess of the market price of the share on the exercise date over the market price on the grant date (the intrinsic value of the share) rather than purchase the shares. The choice to receive cash is limited to five years after grant. The fair value of SARs is determined at each balance sheet date using a Black-Scholes valuation model multiplied by the cumulative vesting of each SAR award.

Assumptions used to determine the fair value of SARs as of September 30 included the following:

	2009	2008
Stock Price	\$4.48	\$3.80
Exercise Price	\$6.45	\$6.45
Expected Life in Years	.1	1.1
Annualized Volatility	10%	64%
Annual Dividend Rate	0%	0%
Discount Rate	.1%	1.8%

Because the exercise price of these SARs is above the current stock price, the expected life has been determined to be the maximum time period the SARs may be exercised. The discount rate used is the risk free treasury bill rate consistent with the expected life. Volatility is based on historical volatility of the Company's stock price.

Alliance One International, Inc. and Subsidiaries

10. CONTINGENCIES

Non-Income Tax

In September 2006, the Company's Serbian operations were assessed for VAT and government pension liability for payments to farmers. The Company has appealed the assessment from the tax authorities based upon favorable discussions with the Ministry of Finance and is awaiting the final decision from the Supreme Court. As of September 30, 2009, the balance of the reserve is \$224.

The government in the Brazilian State of Parana (Parana) issued a tax assessment on October 26, 2007 with respect to local intrastate trade tax credits that result primarily from tobacco transferred between states within Brazil. The assessment for intrastate trade tax credits taken is \$7,410 and the total assessment including penalties and interest through September 30, 2009 is \$14,752. The Company believes it has properly complied with Brazilian law and will contest any assessment through the judicial process. Should the Company lose in the judicial process, the loss of the intrastate trade tax credits would have a material impact on the financial statements of the Company.

The assessment of \$7,410 represents intrastate trade tax credit amounts which were offset against intrastate trade tax payables. At September 30, 2009, the Company also has intrastate trade tax credits from Parana of \$12,415. During fiscal 2008, the Company recorded an impairment charge of \$7,143. After the assessment, the Company has treated new expenditures for intrastate trade taxes on tobacco acquisition as a cost of inventory procurement.

The Company also has local intrastate trade tax credits in the Brazil State of Rio Grande do Sul (Rio Grande) of \$59,672 and \$47,482 at September 30, 2009 and 2008, respectively. Based on management's expectations about future realization, the Company has recorded a valuation allowance on the Rio Grande intrastate trade tax credits of \$8,384 and \$8,832 at September 30, 2009 and 2008, respectively. The allowance on the Rio Grande intrastate trade tax credits may be adjusted in future periods based on market conditions and the Company's ability to use the tax credits.

In 2001, the Company's subsidiary in Brazil won a claim related to certain excise taxes (IPI credit bonus) for the years 1983 through 1990. The Company used this IPI credit bonus to offset federal income and other taxes until January 2005 when it received a Judicial Order to suspend the IPI compensation. The Company appealed and the case is currently before the Supreme Court. In addition, the Company received an assessment in 2006 for federal income taxes in 2005 that were offset by the IPI credit bonus. The assessment is valued at \$27,346 at September 30, 2009.

The Company appealed the assessment and believes it has properly utilized the IPI credit bonus. No benefit for the utilization of the IPI credit bonus has been recognized as it has been recorded in pension, postretirement and other long term liabilities. The Company understands a ruling by the Supreme Court may be rendered in the near future which will directly impact the outcome of the Company's appeal of the tax assessment as well as its utilization of its remaining IPI credit bonus. No benefit for any potential future utilization of IPI credit bonus has been recognized.

Other

In October 2001, the Directorate General for Competition (DGCOMP) of the European Commission (EC) began an administrative investigation into certain tobacco buying and selling practices alleged to have occurred within the leaf tobacco industry in some countries within the European Union, including Spain, Italy, Greece and potentially other countries. The Company and its subsidiaries in Spain, Italy and Greece have been subject to these investigations. In respect of the investigation into practices in Spain, in 2004, the EC fined the Company and its Spanish subsidiaries €4,415 (US\$5,641). In respect of the investigation into practices in Italy, in October 2005, the EC announced that the Company and its Italian subsidiaries have been assessed a fine in the aggregate amount of €24,000 (US\$28,800). With respect to both the Spanish and Italian investigations, the fines imposed on the Company and its predecessors and subsidiaries were part of fines assessed on several participants in the applicable industry. With respect to the investigation relating to Greece, the EC informed the Company in March 2005 it had closed its investigation in relation to the Greek leaf tobacco industry buying and selling practices. The Company, along with its applicable subsidiaries, has appealed the decisions of the EC with respect to Spain and Italy to the Court of First Instance of the European Commission for the annulment or modification of the decision, but the outcome of the appeals process as to both timing and results is uncertain. The Company has fully recognized the impact of each of the fines set forth above and has paid all of such fines as part of the appeal process.

The Company had previously disclosed that it had received notice from Mindo, S.r.l., the purchaser in June 2004 of the Company's Italian subsidiary Dimon Italia, S.r.l., of its intent to assert against the Company, or its subsidiaries, a claim arising out of that sale transaction. That claim, which may be followed by additional claims, was filed before the Court of Rome on April 12, 2007. The claim, allegedly arising from a guaranty letter issued by a consolidated subsidiary of the Company in connection with the sale transaction, seeks the recovery of €7,377 (US\$10,763) plus interest and costs. The Company believes the claim to be without merit and intends to vigorously defend it. No amounts have been reserved with respect to such claim.

Alliance One International, Inc. and Subsidiaries

10. CONTINGENCIES (*Continued*)

Other (*Continued*)

In March 2004, the Company discovered potential irregularities with respect to certain bank accounts in southern Europe and central Asia. The Audit Committee of the Company's Board of Directors engaged an outside law firm to conduct an investigation of activity relating to these accounts. That investigation revealed that, although the amounts involved were not material and had no material impact on the Company's historical financial statements, there were payments from these accounts that may have violated the U.S. Foreign Corrupt Practices Act. In May 2004, the Company voluntarily reported the matter to the U.S. Department of Justice (Justice). Soon thereafter, the Company closed the accounts in question, implemented personnel changes and other measures designed to prevent similar situations in the future, including the addition of new finance and internal audit staff and enhancement of existing training programs, and disclosed these circumstances in its filings with the SEC. In August 2006, the Company learned that the SEC had issued a formal order of investigation of the Company and others to determine if these or other actions, including those in other countries in which the Company does business, may have violated certain provisions of the Securities Exchange Act of 1934 and rules thereunder. In May 2008, the Company learned that Justice is conducting an investigation into possible violations of federal laws stemming from the same actions being investigated by the SEC.

If the U.S. authorities determine that there have been violations of federal laws, they may seek to impose sanctions on the Company that may include, among other things, injunctive relief, disgorgement, fines, penalties and modifications to business practices and the appointment of a monitor. It is not possible to predict at this time whether the authorities will determine that violations have occurred, and if they do, what sanctions they might seek to impose. It is possible, however, that any sanctions which might be imposed could materially adversely affect the Company's results of operations. Both of these investigations are ongoing as of the date of this report and the Company is fully cooperating with the SEC and Justice.

On December 13, 2007, the Public Prosecutors' offices in the States of Santa Catarina and Parana filed claims against the Company's Brazilian subsidiary, Alliance One Brazil Exportadora de Tabacos Ltda. and a number of other tobacco processors, on behalf of all tobacco farmers in those states. The lawsuits primarily assert that there exists an employment relationship between tobacco processors and tobacco farmers. The Company believes these claims to be without merit and intends to vigorously defend them. Ultimate exposure if an unfavorable outcome is received is not determinable.

At the initial hearing in Santa Catarina, on January 29, 2008, the Court granted the Company's motion to have the case removed to the Labor Court in Brasilia. No hearing date has yet been set.

In the state of Parana, the relief sought by the Public Prosecutor was granted by the local Labor Court. The Company appealed that initial ruling and it was overturned in part and affirmed in part. The Company has appealed from that part of the initial ruling which was affirmed and no ruling has yet been rendered on the appeal. The Company has separately asserted, on April 11, 2008, a lack of jurisdiction motion similar to that which it asserted in the case in Santa Catarina which resulted in the transfer of that case to the Labor Court in Brasilia. No hearing date for that motion has been set.

On July 23, 2009, the Company received notice that Sharpmind Enterprises, Ltd., a British Virgin Islands company, had filed in the United States District Court for the Eastern District of North Carolina, a claim against the Company seeking unspecified damages for an alleged breach of a sales representation agreement between the Company and Sharpmind. Sharpmind has indicated that it would seek damages in excess of \$2,000. The Company views the claim as baseless and intends to vigorously defend it.

The Company and certain of its foreign subsidiaries guarantee bank loans to growers to finance their crops. Under longer-term arrangements, the Company may also guarantee financing on growers' construction of curing barns or other tobacco production assets. The Company also guarantees bank loans to certain tobacco cooperatives to assist with the financing of their growers' crops. Guaranteed loans are generally repaid concurrent with the delivery of tobacco to the Company. The Company is obligated to repay any guaranteed loan should the grower or tobacco cooperative default. If default occurs, the Company has recourse against the grower or cooperative. At September 30, 2009, the Company was guarantor of an amount not to exceed \$159,512 with \$156,461 outstanding under these guarantees.

In accordance with generally accepted accounting principles, the Company records all known asset retirement obligations (ARO) for which the liability can be reasonably estimated. Currently, it has identified an ARO associated with one of its facilities that requires it to restore the land to its initial condition upon vacating the facility. The Company has not recognized a liability under generally accepted accounting principles for this ARO because the fair value of restoring the land at this site cannot be reasonably estimated since the settlement date is unknown at this time. The settlement date is unknown because the land restoration is not required until title is returned to the government, and the Company has no current or future plans to return the title. The Company will recognize a liability in the period in which sufficient information is available to reasonably estimate its fair value. The Company has no additional material AROs.

Alliance One International, Inc. and Subsidiaries

11. DEBT ARRANGMENTS

During the three months ended September 30, the Company completed a number of refinancing transactions, which are described below.

Senior Secured Credit Facility

On July 2, 2009, the Company entered into a Credit Agreement (the "Credit Agreement"), with a syndicate of banks that replaced the Company's \$305,000 Amended and Restated Credit Agreement dated March 30, 2007 and provides for a senior secured credit facility (the "Credit Facility") that consists of:

- a three and one-quarter year \$270,000 revolver (the "Revolver") which initially accrues interest at a rate of LIBOR plus 2.50%.

The interest rate for the Revolver may increase or decrease according to a consolidated interest coverage ratio pricing matrix as defined in the Credit Agreement. The Credit Agreement permits the Company to add \$55,000 in commitments from existing or additional lenders which would increase the amount of the Revolver to \$325,000.

First Amendment. On August 24, 2009, the Company closed the First Amendment to the Credit Agreement which included the following modifications effective August 24, 2009:

- Amended the definition for Senior Notes to allow for the issuance of up to an additional \$100,000 of Senior Notes due 2016 within 90 days of the First Amendment Effective Date;

- Amended the definition of Consolidated Total Senior Debt to exclude the Existing Senior Notes 2005;

- Amended the definition of Applicable Percentage to clarify the effective date of the change in the Applicable Percentage;

- Modifications to several schedules within the Credit Agreement.

Borrowers and Guarantors. One of the Company's primary foreign holding companies, Intabex Netherlands B.V. (Intabex), is co-borrower under the Revolver, and the Company's portion of the borrowings under the Revolver is limited to \$200,000 outstanding at any one time. One of the Company's primary foreign trading companies, Alliance One International AG (AOIAG), is a guarantor of Intabex's obligations under the Credit Agreement. Such obligations are also guaranteed by the Company and must be guaranteed by any of its material direct or indirect domestic subsidiaries.

Collateral. The Company's borrowings under the Credit Facility are secured by a first priority pledge of:

.
100% of the capital stock of any domestic subsidiary held directly by the Company or by any material domestic subsidiary;

.
100% of the capital stock of any material domestic subsidiary;

.
100% of the capital stock of any material foreign subsidiary held directly by the Company or any domestic subsidiary; provided that not more than 65% of the voting stock of any material foreign subsidiary is required to be pledged to secure obligations of the Company or any domestic subsidiary;

.
U.S. accounts receivable and U.S. inventory owned by the Company or its material domestic subsidiaries (other than inventory the title of which has passed to a customer and inventory financed through customer advances and certain other exceptions); and

.
Intercompany notes evidencing loans or advances the Company makes to subsidiaries.

In addition, Intabex's borrowings under the Credit Facility are secured by a pledge of 100% of the capital stock of Intabex, AOIAG, certain of the Company's and Intabex's material and other foreign subsidiaries and the collateral described above for the Company's borrowings.

Financial Covenants. The Credit Facility includes certain financial covenants and required financial ratios, including:

.
a minimum consolidated interest coverage ratio of not less than 1.90 to 1.00;

a maximum consolidated leverage ratio in an amount not more than a ratio specified for each fiscal quarter, which ratio is 5.50 to 1.00 for the fiscal quarter ended September 30, 2009;

.

a maximum consolidated total senior debt to working capital amount ratio of not more than 0.80 to 1.00; and

.

a maximum amount of annual capital expenditures of \$75,000 during fiscal year ending March 31, 2010 and \$40,000 during any fiscal year thereafter, with a one-year carry-forward for capital expenditures in any fiscal year below the maximum amount.

