BOWNE & CO INC
Form S-3/A
December 15, 2003

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As filed with the Securities and Exchange Commission on December 15, 2003

Registration No. 333-109810

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form S-3

REGISTRATION STATEMENT
UNDER
THE SECURITIES ACT OF 1933
Pre-Effective Amendment No. 1

Bowne & Co., Inc.

(Exact name of registrant as specified in its charter)

Delaware	**13-2618477**
(State or other jurisdiction of incorporation or organization)	*(I.R.S. Employer Identification Number)*

345 Hudson Street
New York, New York 10014
(212) 924-5500
(Address, including zip code, and telephone number, including area code, of registrants principal executive offices)

Scott L. Spitzer, Esq.
Vice President, Associate General Counsel and Corporate Secretary
Bowne & Co., Inc.
345 Hudson Street
New York, New York 10014
(212) 924-5500
(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copy to:
Vincent Pagano, Esq.
Simpson Thacher & Bartlett LLP
425 Lexington Avenue
New York, New York 10017-3954
(212) 455-2000

Approximate date of commencement of proposed sale to the public: From time to time after the effective date of this registration statement.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box. o

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, as amended, other than securities offered only in connection with dividend or interest reinvestment plans, please check the following box. þ

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. o

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. o

If delivery of the prospectus is expected to be made pursuant to Rule 434, please check the following box. o

CALCULATION OF REGISTRATION FEE

Title of Each Class of Securities to be Registered	Amount to be Registered	Proposed Maximum Offering Price Per Unit(1)	Proposed Maximum Aggregate Offering Price(1)	Amount of Registration Fee
5.00% Convertible Subordinated Debentures due October 1, 2033 of Bowne & Co., Inc.	$ 75,000,000	100%	$ 75,000,000	$ 6,067.50
Common Stock, $0.01 par value per share, of Bowne & Co., Inc.	4,058,445(2)	(3)	(3)	(3)

(1) Estimated solely for the purpose of calculating the registration fee in accordance with Rule 457(c) under the Securities Act.

(2) Reflects 4,058,445 shares of common stock of Bowne & Co., Inc. initially issuable upon conversion of the debentures at a rate of 54.1126 shares of common stock per $1,000 original principal amount of the debentures, plus an indeterminate number of additional shares of common stock that may be issued from time to time upon conversion of the debentures as a result of conversion rate adjustments, in circumstances described in the prospectus that is part of this registration statement.

(3) Pursuant to Rule 457(i) under the Securities Act, there is no filing fee with respect to the shares of common stock issuable upon conversion of the debentures because no additional consideration will be received in connection with the exercise of the conversion privilege.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until this Registration Statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.

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The information in this prospectus is not complete and may be changed. The selling securityholders may not sell these securities or accept any offer to buy these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

SUBJECT TO COMPLETION, DATED DECEMBER 15, 2003

PROSPECTUS

Bowne & Co., Inc.

$75,000,000

5.00% Convertible Subordinated Debentures due October 1, 2033

This prospectus relates to resales of our 5.00% Convertible Subordinated Debentures due October 1, 2033 issued in a private offering in September 2003 and 4,058,445 shares of our common stock issuable upon conversion of the debentures, plus an indeterminate number of additional shares of common stock that may be issued from time to time upon conversion of the debentures as a result of conversion rate adjustments, in circumstances described in this prospectus.

The debentures and the shares of common stock may be sold from time to time by and for the account of the selling securityholders named in this prospectus or in supplements to this prospectus. The selling securityholders may sell all or a portion of the debentures or the shares of common stock from time to time in market transactions, in negotiated transactions or otherwise, and at prices and on terms which will be determined by the then prevailing market price for the debentures or at negotiated prices directly or through a broker or brokers, who may act as agent or as principal or by a combination of such methods of sale. See Plan of Distribution on page 56 for additional information on the methods of sale.

We will not receive any of the proceeds from the sale of the debentures or the shares of common stock offered by the selling securityholders. The selling securityholders will receive all proceeds from the sale of the debentures or the shares of common stock being registered in this registration statement.

The debentures will mature on October 1, 2033. You may convert the debentures into shares of our common stock prior to their maturity or their prior redemption or repurchase by us initially at a conversion rate of 54.1126 shares of common stock per each $1,000 principal amount of debentures, which is equivalent to a conversion price of approximately $18.48 per share (subject to adjustment in certain circumstances), under the following circumstances:

- the sale price of our common stock reaches specified thresholds;
- the trading price of a debenture falls below a specified threshold;
- specified credit rating events with respect to the debentures occur;
- we call the debentures for redemption; or
- specified corporate transactions occur.

On December 11, 2003, the last reported sale price for the common stock on the New York Stock Exchange was $14.22 per share. The common stock is listed under the symbol BNE .

The debentures bear interest at the rate of 5.00% per annum from September 24, 2003 until October 1, 2033. We will pay interest on the debentures on April 1 and October 1 of each year, commencing on April 1, 2004 until October 1, 2033, unless the debentures are earlier redeemed, repurchased or converted.

The debentures are subordinated in right of payment to all of our existing and future senior debt and effectively subordinated to all indebtedness and all liabilities of our subsidiaries. As of September 30, 2003, the aggregate amount of our outstanding senior debt, as defined in

this prospectus, was $113.9 million, and the aggregate amount of indebtedness and other liabilities of our subsidiaries was $134.6 million. The debentures are issued only in denominations of $1,000 and integral multiples of $1,000.

On or after October 1, 2008 we have the option to redeem all or a portion of the debentures that have not been previously converted at a redemption price equal to 100% of the principal amount of the debentures to be redeemed, plus accrued and unpaid interest and additional interest, if any, up to, but not including the date of redemption.

On October 1, 2008, October 1, 2013, October 1, 2018, October 1, 2023 and October 1, 2028, or in the event of a Change in Control , as described in this prospectus, you may require us to repurchase all or a portion of your debentures at a price equal to 100% of the principal amount of the debentures plus accrued and unpaid interest and additional interest, if any, up to, but not including, the date of repurchase. We will pay cash for any debentures so repurchased on October 1, 2008. Repurchases made on October 1, 2013, October 1, 2018, October 1, 2023 and October 1, 2028 or upon a Change in Control may be made at our option in cash, shares of our common stock or a combination of cash and common stock.

The debentures are evidenced by a global debenture deposited with a custodian for and registered in the name of a nominee of The Depository Trust Company. Except as described in this prospectus, beneficial interests in the global debenture are shown on, and transfers thereof will be effected only through, records maintained by The Depository Trust Company and its direct and indirect participants.

We do not intend to apply for listing of the debentures on any securities exchange or for inclusion of the debentures in any automated quotation system. The Debentures are eligible for trading in The Portal[SM] Market of the National Association of Securities Dealers, Inc.

Investing in the securities offered in this prospectus involves risks. See Risk Factors beginning on page 7 of this prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.

, 2003

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You should rely only on the information contained in this prospectus and those documents incorporated by reference herein. We have not authorized anyone to provide you with different information. This prospectus does not constitute an offer to sell, or a solicitation of an offer to purchase, the securities offered by this prospectus in any jurisdiction to or from any person to whom or from whom it is unlawful to make such offer or solicitation of an offer in such jurisdiction. You should not assume that the information contained in this prospectus or any document incorporated by reference is accurate as of any date other than the date on the front cover of the applicable document. Neither the delivery of this prospectus nor any distribution of securities pursuant to this prospectus shall, under any circumstances, create any implication that there has been no change in the information set forth or incorporated into this prospectus by reference or in our affairs since the date of this prospectus.

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As used in this prospectus, the terms Bowne, the Company, we, our and us refer to Bowne & Co., Inc. and its subsidiaries, unless the context otherwise requires. When we refer to common stock throughout this prospectus, we include all rights attaching to our common stock under any stockholder rights plan then in effect.

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ADDITIONAL INFORMATION

This prospectus is part of a Registration Statement on Form S-3 that we filed with the U.S. Securities and Exchange Commission, or SEC. Bowne files annual, quarterly and special reports, proxy statements and other information with the SEC. You may read and copy any document Bowne files at the SEC s public reference room at 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-888-SEC-0330 for further information on the public reference rooms. Our SEC filings are also available to the public from the SEC s Web site at *www.sec.gov* or through Bowne s web site at *www.bowne.com*. However, the information on Bowne s web site does not constitute a part of this prospectus. The web site addresses of the SEC and Bowne are intended to be inactive textual references only.

In this document, we incorporate by reference the information we file with the SEC, which means that we can disclose important information to you by referring to that information. The information incorporated by reference is considered to be a part of this prospectus, and information later filed with the SEC will update and supersede this information. We incorporate by reference the documents listed below and any future filings made with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934 after the date of this prospectus and until the selling securityholders have sold all the debentures or common stock issuable upon conversion of the debentures (excluding any information furnished under either Item 9 or Item 12 of any Current Report on Form 8-K):

- Bowne s Annual Report on Form 10-K for the fiscal year ended December 31, 2002,
- Bowne s Definitive Proxy Statement filed on April 9, 2003,
- Bowne s Quarterly Reports on Form 10-Q for the fiscal quarter ended March 31, 2003, for the fiscal quarter and six-month period ended June 30, 2003, and for the fiscal quarter and nine-month period ended September 30, 2003,
- Bowne s Current Report on Form 8-K filed on May 8, 2003, August 12, 2003, September 11, 2003, September 19, 2003, and October 30, 2003, and
- The description of our common stock set forth in our Post-Effective Amendment No. 1 to our Registration Statement on Form S-3, filed on August 13, 1998.

You may request a copy of these filings at no cost by writing us at 345 Hudson Street, New York, New York 10014, or telephoning us at (212) 886-0614, Attention: Treasurer.

If at any time we are not subject to the information requirements of Section 13 or 15(d) of the Exchange Act, we will furnish to holders of debentures, holders of common stock issued upon conversion thereof and prospective purchasers thereof the information required to be delivered pursuant to Rule 144A(d)(4) under the Securities Act in order to permit compliance with Rule 144A in connection with resales of such debentures and common stock issued on conversion thereof.

You should rely only upon the information provided in this prospectus or incorporated by reference in this prospectus. We have not authorized anyone to provide you with different information. You should not assume that the information contained in this prospectus or any document incorporated by reference is accurate as of any date other than the date on the front cover of the applicable document.

CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

This prospectus includes and incorporates by reference forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are included throughout this prospectus, and in the documents incorporated by reference in this prospectus, including in the sections entitled Summary and Risk Factors and relate to, among other things, projections of revenues, earnings, earnings per share, cash flows, capital expenditures, working capital or other financial items, output, expectations regarding the acquisitions, discussions of estimated future revenue enhancements, potential dispositions and cost savings. These statements also relate to our business strategy, goals and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources. We

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have used the words anticipate , believe , could , estimate , expect , intend , may , plan , predict , project , will and similar terms a forward-looking statements in this prospectus and in the documents incorporated by reference in this prospectus.

Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Accordingly, these forward-looking statements are qualified in their entirety by reference to the factors described in Risk Factors , elsewhere in this prospectus and in the documents incorporated by reference in this prospectus.

Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a variety of factors including, but not limited to:

- general economic or capital market conditions affecting the demand for transactional financial printing or our other services;
- competition based on pricing and other factors;
- fluctuations in the cost of paper, other raw materials and fuel;
- changes in postal rates and postal regulations;
- seasonal fluctuations in overall demand for our services;
- changes in the printing market;
- our ability to integrate the operations of acquisitions into our operations;
- the financial condition of our clients;
- our ability to continue to obtain improved operating efficiencies;
- our ability to continue to develop new services for our clients;
- changes in the rules and regulations to which we are subject and the cost of complying with these rules and regulations, including environmental and health and welfare benefit regulations;
- changes in the rules and regulations to which our clients are subject, such as the recent implementation of the Sarbanes-Oxley Act of 2002, which may result in decreased capital markets activity as issuers weigh enhanced liabilities against the benefits of conducting securities offerings;
- the effects of war or acts of terrorism affecting the overall business climate;
- loss or retirement of key executives or employees; and
- natural events and acts of God such as earthquakes, fires or floods.

Many of these factors are described in greater detail in our filings with the SEC, including those incorporated by reference in this prospectus. All future written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the previous statements. We undertake no obligation to update any information contained herein or to publicly release the results of any revisions to any forward-looking statements that may be made to reflect events or circumstances that occur, or that we become aware of, after the date of this prospectus.

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THE DEBENTURES

This prospectus relates to resales of $75,000,000 aggregate principal amount of the debentures and 4,058,445 shares of our common stock issuable upon conversion of the debentures, plus an indeterminate number of additional shares of common stock that may be issued from time to time upon conversion of the debentures as a result of conversion rate adjustments, in circumstances described in this prospectus.

We issued and sold $75,000,000 aggregate original principal amount of the debentures on September 24, 2003, in a private offering to Goldman, Sachs & Co., Morgan Stanley & Co. Incorporated and J.P. Morgan Securities Inc. (the Initial Purchasers). We have been advised by the Initial Purchasers that the debentures were resold in transactions which were exempt from registration requirements of the Securities Act to persons reasonably believed by the Initial Purchasers to be qualified institutional buyers (as defined in Rule 144A under the Securities Act) in reliance on Rule 144A.

The following is a brief summary of the terms of the debentures. For a more complete description of the debentures, see the section entitled Description of the Debentures in this prospectus.

Issuer	Bowne & Co., Inc.
Debentures	$75,000,000 aggregate principal amount of convertible subordinated debentures due October 1, 2033.
Issue Price	100% of the principal amount of each debenture.
Maturity	October 1, 2033, unless earlier redeemed, repurchased or converted.
Ranking	The debentures are our unsecured obligations and are subordinated in right of payment to all of our existing and future senior debt (as defined in Description of Debentures Subordination), which currently includes $115.0 million under our revolving credit facility and $60.0 million of senior notes, among other indebtedness. The indenture for the debentures does not restrict the amount of senior debt or other indebtedness that we or any of our subsidiaries can incur. At September 30, 2003, we had $113.9 million of Senior Debt outstanding. See Description of the Debentures Subordination .
	The debentures are not guaranteed by any of our subsidiaries, and accordingly, the debentures are effectively subordinated to the existing and future indebtedness and other liabilities of our subsidiaries, including trade creditors. As of September 30, 2003, our subsidiaries had $134.6 million of indebtedness and other liabilities (excluding intercompany debt).
Interest	5.00% per year on the principal amount, payable semi-annually on April 1 and October 1 of each year, beginning on April 1, 2004.
Conversion Rights	Holders may surrender debentures for conversion into shares of our common stock at the conversion rate then in effect under any of the following circumstances:
	during any conversion period before October 1, 2032, if the sale price of our common stock for at least 20 trading days in the 30 consecutive trading-day period ending on the first day of such conversion period is more than 120% of the conversion price on the first day of the conversion period;

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	at any time after the sale price of our common stock on any date after October 1, 2032 is more than 120% of the conversion price then in effect; during the five consecutive business day period following any five consecutive trading-day period in which the average of the trading prices for a debenture was less than 95% of the average sale price of our common stock during such five trading-day period multiplied by the conversion rate then in effect; at any time that, and only for so long as, the credit rating assigned by either Moody s Investor Service, Inc. (Moody s) or Standard & Poor s Ratings Group (S&P), if any has been assigned, is reduced at least two notches below the initial credit rating assigned by such rating agency (Caa1 by Moody s and B- by S&P); if we call the debentures for redemption; or upon the occurrence of specified corporate transactions described under Description of the Debentures Conversion Rights . For each debenture surrendered for conversion, the holder will receive 54.1126 shares of our common stock. This is equivalent to an initial conversion price of approximately $18.48 per share of our common stock. The conversion rate may be adjusted under certain circumstances, but will not be adjusted for accrued interest.
Redemption of Debentures at Our Option	On or after October 1, 2008, we may redeem for cash all or part of the debentures at any time, upon not less than 30 nor more than 60 days prior notice, at a redemption price equal to 100% of the principal amount of the debentures to be redeemed, plus accrued and unpaid interest and additional interest, if any, up to, but not including, the date of redemption. For more information about our purchase of the debentures at the option of the holder, see Description of the Debentures Redemption by Bowne .
Purchase of Debentures at Your Option	Each holder has the right to require us to repurchase all or any portion of that holder s debentures on each of October 1, 2008, October 1, 2013, October 1, 2018, October 1, 2023 and October 1, 2028, at a purchase price equal to 100% of the principal amount of debentures to be repurchased, plus accrued and unpaid interest and additional interest, if any, up to, but not including, the date of repurchase. We will pay the repurchase price for any debentures repurchased on October 1, 2008 in cash. We may choose to pay the repurchase price of any debentures repurchased on October 1, 2013, October 1, 2018, October 1, 2023 or October 1, 2028 in cash, shares of our common stock, or a combination of cash and shares of our common stock. If we elect to pay all or a portion of the repurchase price in shares of our common stock, we will value the common stock at 95% of the average sale price for the five trading days immediately preceding and including the third trading day prior to the repurchase date. For more information about our

	purchase of the debentures at the option of the holder, see Description of the Debentures Repurchase Rights .
Change in Control	If we undergo a Change in Control (as defined in Description of the Debentures Repurchase at the Option of Holders Upon a Change in Control), you will have the right, at your option, to require us to repurchase any or all of your debentures at a repurchase price equal to 100% of the principal amount of the debentures to be repurchased, plus accrued and unpaid interest and additional interest, if any, to, but excluding, the date of repurchase. We may choose to pay the repurchase price of any debentures repurchased in cash, shares of our common stock, or a combination of cash and shares of our common stock. If we elect to pay all or a portion of the repurchase price in shares of our common stock, we will value the common stock at 95% of the average sale price for the five trading days immediately preceding and including the third trading day prior to the repurchase date. For more information about our purchase of the debentures at the option of the holder, see Description of the Debentures Repurchase at the Option of Holders Upon a Change in Control .
Use of Proceeds	We will not receive any proceeds from the sale of the debentures or the shares of common stock offered by this prospectus. The selling securityholders will receive all proceeds from the sale of the debentures or the sale of the shares of common stock offered by this prospectus.
Registration Rights	Pursuant to a registration rights agreement we agreed, subject to specified conditions, to file with the SEC, within 90 days after the date the debentures are originally issued and to use reasonable best efforts to cause to become effective within 210 days after the date the debentures are originally issued, a shelf registration statement with respect to the resale of the debentures and the sale of the shares of common stock issuable upon conversion of the debentures. If we fail to comply with some of our obligations under the registration rights agreement, additional interest will be payable on the debentures and additional cash amounts will be payable with respect to the common stock issuable upon conversion or, if applicable, repurchase of the debentures. See Description of the Debentures Registration Rights .
PORTAL Trading	The debentures are eligible for trading in The Portal℠ Market of the National Association of Securities Dealers, Inc.
Listing of Common Stock	The common stock issuable upon conversion or repurchase of the debentures is listed on the New York Stock Exchange under the symbol BNE .
Governing Law	The indenture, the debentures and the registration rights agreement are governed by the laws of the State of New York.
Global Debentures; Book Entry System	The debentures are issued only in fully registered form without interest coupons and in denominations of $1,000 and greater multiples. The debentures are evidenced by one or more global debentures deposited with the trustee for the debentures, as custodian for The

	Depository Trust Company, or DTC. Beneficial interests in the global debenture are shown on, and transfers of those beneficial interests can only be made through, records maintained by DTC and its participants. See Description of the Debentures Form, Denomination, Transfer, Exchange and Book-Entry Procedures .
Risk Factors	You should read the Risk Factors section, beginning on page 7 of this prospectus, so that you understand the risks associated with an investment in the debentures.

We were established in 1775, incorporated in 1909, reincorporated in New York in 1968 and reincorporated again in Delaware in 1998. Our principal executive office is located at 345 Hudson Street, New York, New York 10014, and our telephone number is (212) 924-5500. Our website is *www.bowne.com*.

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SUMMARY HISTORICAL FINANCIAL INFORMATION

The following table sets forth certain of our summary historical condensed consolidated financial data. The summary historical financial information presented below for the fiscal years ended December 31, 2000, 2001 and 2002 and as of December 31, 2001 and 2002 was derived from our audited consolidated financial statements which are incorporated by reference in this prospectus. The financial data and information as of and for the nine months ended September 30, 2002 and 2003 was derived from our unaudited financial statements which are also incorporated by reference in this prospectus. The financial data and information presented as of and for the fiscal year ended December 31, 2000 and as of and for the fiscal years ended December 31, 1998 and 1999 was derived from our audited financial statements that are not incorporated by reference in this prospectus. You should read this information in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements which are incorporated by reference in this prospectus.

	Years Ended December 31,					Nine Months Ended September 30,	
	1998	1999	2000	2001	2002	2002	2003
						(Unaudited)	
			(Dollars in thousands)				
Operating Data							
Revenue	$ 906,361	$ 1,072,729	$ 1,179,338	$ 1,054,631	$ 1,003,326	$ 767,107	$ 813,443
Expenses:							
Cost of revenue	(549,198)	(671,708)	(758,482)	(717,662)	(673,952)	(504,726)	(549,782)
Selling and administrative	(238,816)	(276,811)	(294,779)	(264,821)	(268,955)	(206,933)	(208,822)
Depreciation	(33,587)	(39,606)	(42,349)	(41,117)	(40,662)	(31,351)	(30,103)
Amortization	(4,485)	(7,023)	(7,318)	(8,001)	(2,017)	(1,290)	(2,730)
Restructuring charges, integration costs and asset impairment charges			(2,106)	(20,949)	(19,378)	(3,605)	(18,967)
(Loss) gain on sale of certain printing assets				(1,858)	15,369	14,869	
Gain on sale of building					4,889	4,889	
Purchased in-process research and development and other charges	(9,025)			(800)			
Operating income (loss)	71,250	77,581	74,304	(577)	18,620	38,960	3,039
Interest expense	(5,113)	(6,281)	(7,254)	(6,422)	(7,127)	(4,951)	(8,174)
Other income (expense), net	2,788	983	(1,635)	1,565	(1,993)	(224)	391
Income (loss) from continuing operations before income taxes	68,925	72,283	65,415	(5,434)	9,500	33,785	(4,744)
Income tax expense	(31,486)	(30,220)	(28,145)	(2,281)	(9,145)	(14,527)	(460)
Income (loss) from continuing operations	$ 37,439	$ 42,063	$ 37,270	$ (7,715)	$ 355	$ 19,258	$ (5,204)
Balance Sheet Data							
Current assets	$ 276,064	$ 309,439	$ 314,508	$ 264,698	$ 261,833	$ 304,636	$ 296,582
Current liabilities	160,638	193,690	180,966	186,556	179,494	149,920	153,748
Working capital	115,426	115,749	133,542	78,142	82,339	154,716	142,834
Current ratio	1.72 to 1	1.60 to 1	1.74 to 1	1.42 to 1	1.46 to 1	2.03 to 1	1.93 to 1
Net plant and equipment	166,367	173,293	171,938	163,838	151,557	155,452	139,268

Total assets	642,298	678,624	660,215	637,334	704,402	710,061	739,960
Long-term debt	74,887	47,281	85,676	76,941	142,708	165,660	188,187
Stockholders equity	383,171	408,460	360,966	330,029	336,320	353,864	341,949

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	Years Ended December 31,						Nine Months Ended September 30,	
	1998	1999	2000		2001	2002	2002	2003
							(Unaudited)	
	(Dollars in thousands)							
Per Share Data								
Income (loss) from continuing operations:								
Basic	$ 1.02	$ 1.14	$ 1.08	e:8pt;">Class B Common Stock, $0.01 par value, 87,008,602 shares authorized, none issued and outstanding as of March 31, 2016 and December 31, 2015	—	—		

Common Stock, $0.01 par value, 1,000,000,000 shares authorized, 387,746,426 shares issued and 349,797,577 shares outstanding as of March 31, 2016, 387,697,547 shares issued and 352,515,256 shares outstanding as of December 31, 2015	3.5	3.5
Capital in excess of par value	12.8	6.4
Retained earnings	11,206.1	11,014.8
Accumulated other comprehensive income (loss)	(1,225.6)	(1,492.9)
Total Mosaic stockholders' equity	9,996.8	9,531.8
Noncontrolling interests	34.2	33.2
Total equity	10,031.0	9,565.0
Total liabilities and equity	$ 17,627.1	$ 17,389.5

See Notes to Condensed Consolidated Financial Statements

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THE MOSAIC COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In millions)
(Unaudited)

	Three months ended	
	March 31, 2016	March 31, 2015
Cash Flows from Operating Activities:		
Net earnings including noncontrolling interests	$256.9	$294.6
Adjustments to reconcile net earnings including noncontrolling interests to net cash provided by operating activities:		
Depreciation, depletion and amortization	183.7	182.8
Deferred and other income taxes	(53.4)	(31.5)
Equity in net earnings of nonconsolidated companies, net of dividends	7.6	1.4
Accretion expense for asset retirement obligations	9.4	7.8
Share-based compensation expense	16.9	4.6
Unrealized (gain) loss on derivatives	(54.2)	45.4
Other	6.6	4.1
Changes in assets and liabilities, excluding effects of acquisition:		
Receivables, net	17.1	8.0
Inventories	34.3	108.5
Other current and noncurrent assets	(22.0)	(36.5)
Accounts payable and accrued liabilities	(137.7)	157.4
Other noncurrent liabilities	0.7	(17.7)
Net cash provided by operating activities	265.9	728.9
Cash Flows from Investing Activities:		
Capital expenditures	(235.6)	(229.5)
Proceeds from adjustment to acquisition of business	—	47.9
Investments in nonconsolidated companies	—	(3.0)
Investments in affiliate	(38.5)	—
Other	0.2	1.7
Net cash used in investing activities	(273.9)	(182.9)
Cash Flows from Financing Activities:		
Payments of short-term debt	(74.1)	(32.7)
Proceeds from issuance of short-term debt	90.2	29.4
Payments of structured accounts payable arrangements	(224.3)	(146.6)
Proceeds from structured accounts payable arrangements	95.8	73.2
Payments of long-term debt	(1.2)	(0.6)
Proceeds from settlement of swaps	4.2	—
Proceeds from stock option exercises	0.8	2.9
Repurchases of stock	(75.0)	(134.4)
Cash dividends paid	(96.2)	(91.4)
Other	(0.2)	(0.2)
Net cash used in financing activities	(280.0)	(300.4)
Effect of exchange rate changes on cash	69.4	(102.8)
Net change in cash and cash equivalents	(218.6)	142.8
Cash and cash equivalents - December 31	1,276.3	2,374.6
Cash and cash equivalents - March 31	$1,057.7	$2,517.4

Supplemental Disclosure of Cash Flow Information:		
Cash paid during the period for:		
Interest (net of amount capitalized of $9.1 and $7.7 for the three months ended March 31, 2016 and 2015, respectively)	$3.3	$4.4
Income taxes (net of refunds)	6.9	46.4

See Notes to Condensed Consolidated Financial Statements

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THE MOSAIC COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
(In millions, except per share amounts)
(Unaudited)

	Mosaic Shareholders						
	Shares	Dollars					
	Common Stock	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Income	Noncontrolling Interests	Total Equity
Balance as of December 31, 2014	367.5	$3.7	$4.2	$11,168.9	$ (473.7)	$ 17.5	$10,720.6
Total comprehensive income (loss)	—	—	—	1,000.4	(1,019.2)	(3.5)	(22.3)
Stock option exercises	0.6	—	5.3	—	—	—	5.3
Stock based compensation	—	—	27.9	—	—	—	27.9
Repurchase of stock	(15.6)	(0.2)	(30.2)	(667.9)	—	—	(698.3)
Dividends ($1.075 per share)	—	—	—	(486.6)	—	—	(486.6)
Dividends for noncontrolling interests	—	—	—	—	—	(0.8)	(0.8)
Equity from noncontrolling interests	—	—	—	—	—	20.0	20.0
Tax shortfall related to share based compensation	—	—	(0.8)	—	—	—	(0.8)
Balance as of December 31, 2015	352.5	$3.5	$6.4	$11,014.8	$ (1,492.9)	$ 33.2	$9,565.0
Total comprehensive income (loss)	—	—	—	256.8	267.3	1.2	525.3
Stock option exercises	0.1	—	0.8	—	—	—	0.8
Amortization of stock based compensation	—	—	15.1	—	—	—	15.1
Repurchases of stock	(2.8)	—	(9.5)	(65.5)	—	—	(75.0)
Dividends for noncontrolling interests	—	—	—	—	—	(0.2)	(0.2)
Balance as of March 31, 2016	349.8	$3.5	$12.8	$11,206.1	$ (1,225.6)	$ 34.2	$10,031.0

See Notes to Condensed Consolidated Financial Statements

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THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Tables in millions, except per share amounts and as otherwise designated)
(Unaudited)

1. Organization and Nature of Business

The Mosaic Company ("Mosaic", and, with its consolidated subsidiaries, "we", "us", "our", or the "Company") produces and markets concentrated phosphate and potash crop nutrients. We conduct our business through wholly and majority owned subsidiaries as well as businesses in which we own less than a majority or a noncontrolling interest, including consolidated variable interest entities and investments accounted for by the equity method.

We are organized into the following business segments:

- Our Phosphates business segment owns and operates mines and production facilities in Florida which produce concentrated phosphate crop nutrients and phosphate-based animal feed ingredients, and processing plants in Louisiana which produce concentrated phosphate crop nutrients. Included in the Phosphates segment is our 35% economic interest in a joint venture that owns the Miski Mayo Phosphate Mine in Peru and our 25% interest in the Ma'aden Wa'ad Al Shamal Phosphate Company (the "MWSPC") to develop, own and operate integrated phosphate production facilities in the Kingdom of Saudi Arabia. Once operational, we will market approximately 25% of the MWSPC production.
- Our Potash business segment owns and operates potash mines and production facilities in Canada and the U.S. which produce potash-based crop nutrients, animal feed ingredients and industrial products. Potash sales include domestic and international sales. We are a member of Canpotex, Limited ("Canpotex"), an export association of Canadian potash producers through which we sell our Canadian potash outside the U.S. and Canada.
- Our International Distribution business segment consists of sales offices, crop nutrient blending and bagging facilities, port terminals and warehouses in several key non-U.S. countries, including Brazil, Paraguay, India and China. Our International Distribution segment serves as a distribution outlet for our Phosphates and Potash segments, but also purchases and markets products from other suppliers.

Intersegment eliminations, unrealized mark-to-market gains/losses on derivatives, and debt expenses are included within Corporate, Eliminations and Other. See Note 14 of our Condensed Consolidated Financial Statements in this report for segment results.

2. Summary of Significant Accounting Policies

Statement Presentation and Basis of Consolidation

The accompanying unaudited Condensed Consolidated Financial Statements of Mosaic have been prepared on the accrual basis of accounting and in accordance with the requirements of the Securities and Exchange Commission ("SEC") for interim financial reporting. As permitted under these rules, certain footnotes and other financial information that are normally required by accounting principles generally accepted in the United States ("GAAP") can be condensed or omitted. The Condensed Consolidated Financial Statements included in this document reflect, in the opinion of our management, all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of the results for the interim periods presented. The following notes should be read in conjunction with the accounting policies and other disclosures in the Notes to the Consolidated Financial Statements included in our Annual Report on Form 10-K filed with the SEC for the calendar year ended December 31, 2015 (the "10-K Report"). Sales, expenses, cash flows, assets and liabilities can and do vary during the year as a result of seasonality and other factors. Therefore, interim results are not necessarily indicative of the results to be expected for the full fiscal year.

The accompanying Condensed Consolidated Financial Statements include the accounts of Mosaic and its majority owned subsidiaries. Certain investments in companies where we do not have control but have the ability to exercise significant influence are accounted for by the equity method.

THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS - (Continued)

Accounting Estimates

Preparation of the Condensed Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of net sales and expenses during the reporting periods. The most significant estimates made by management relate to the estimates of fair value of acquired assets and liabilities, the recoverability of non-current assets including goodwill, the useful lives and net realizable values of long-lived assets, environmental and reclamation liabilities including asset retirement obligations ("ARO"), the costs of our employee benefit obligations for pension plans and postretirement benefits, income tax related accounts, including the valuation allowance against deferred income tax assets, inventory valuation and accruals for pending legal and environmental matters. Actual results could differ from these estimates.

Structured Accounts Payable Arrangements

In Brazil, we finance some of our potash-based fertilizer and other raw material product purchases through third-party financing arrangements. These arrangements provide that the third-party intermediary advance the amount of the scheduled payment to the vendor, less an appropriate discount, at a scheduled payment date and Mosaic makes payment to the third-party intermediary at a later date, stipulated in accordance with the commercial terms negotiated. At March 31, 2016 and December 31, 2015, these structured accounts payable arrangement liabilities were $354.2 million and $481.7 million, respectively.

We have corrected the presentation of certain previously-reported balances related to the structured accounts payable arrangements in the Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Cash Flows. The error resulted in an understatement of net cash provided by operating activities and a corresponding understatement of net cash used in financing activities of $73.4 million for the three months ended March 31, 2015. We evaluated the effects of these errors in the previously issued consolidated financial statements for both the annual and interim periods of the prior years and concluded, based on the relevant quantitative and qualitative factors that the errors were not material, individually or in the aggregate, in relation to the consolidated financial statements taken as a whole.

3. Recently Issued Accounting Guidance

Recently Adopted Accounting Pronouncements

In April 2015, the Financial Accounting Standards Board ("FASB") issued guidance which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the carrying amount of the associated debt liability, consistent with the presentation of a debt discount. In August 2015, the FASB issued additional guidance which clarified that an entity may defer and present debt issuance costs related to a line-of-credit arrangement as an asset and subsequently amortize those costs ratably over the term of the arrangement, regardless of whether there are any outstanding borrowings on it. This guidance became effective for us beginning January 1, 2016 and has been implemented retroactively. Accordingly, we reclassified $22.9 million of deferred financing fees against outstanding long-term debt accounts within the December 31, 2015 balance sheet. Our deferred financing fees of $2.9 million related to our revolving credit facility will remain recorded as an asset.

Pronouncements Issued But Not Yet Adopted

In May 2014, the FASB issued guidance addressing how revenue is recognized from contracts with customers and related disclosures. This standard supersedes existing revenue recognition requirements and most industry-specific guidance. This standard was initially expected to be effective for us beginning January 1, 2017, and provides for either full retrospective adoption or a modified retrospective adoption by which the cumulative effect of the change is recognized in retained earnings at the date of initial application. In July 2015, the FASB approved the deferral of the effective date of this standard by one year, and allows for adoption either at January 1, 2017 or January 1, 2018. We intend to utilize the full retrospective adoption method and to elect the deferred adoption date of January 1, 2018. We

are currently evaluating the requirements of this guidance, and have not yet determined the impact on our consolidated financial statements.

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THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
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In January 2016, the FASB issued guidance which addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. This guidance is effective for us beginning January 1, 2018, and early adoption is not permitted. We are currently evaluating the impact that this guidance will have on our consolidated financial statements.

In February 2016, the FASB issued guidance which requires recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. This guidance is effective for us beginning January 1, 2019, with early adoption permitted. The provisions of this guidance are to be applied using a modified retrospective approach, which requires application of the guidance for all periods presented. We are currently evaluating the impact that this guidance will have on our consolidated financial statements.

In March 2016, the FASB issued guidance which simplifies several aspects of the accounting for share-based payment transactions, including certain income tax consequences, classifications on the statement of cash flows, and accounting for forfeitures. The guidance is effective for us beginning January 1, 2017, and early application is permitted. We are currently evaluating the adoption date and the effects this standard will have on our consolidated financial statements.

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THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS - (Continued)

4. Other Financial Statement Data

The following provides additional information concerning selected balance sheet accounts:

	March 31, 2016	December 31, 2015
Other current assets		
Final price deferred[(a)]	$ 153.7	$ 175.6
Income and other taxes receivable	245.5	249.4
Prepaid expenses	149.3	123.1
Other	107.7	80.5
	$ 656.2	$ 628.6
Other assets		
MRO inventory	122.1	118.1
Restricted cash[(b)]	851.9	851.4
Other	343.2	287.9
	$ 1,317.2	$ 1,257.4
Accrued liabilities		
Non-income taxes	$ 24.9	$ 24.9
Payroll and employee benefits	118.2	162.9
Asset retirement obligations	103.1	91.9
Customer prepayments	222.1	121.2
Future capital commitment[(c)]	120.0	120.0
Other	270.3	456.6
	$ 858.6	$ 977.5
Other noncurrent liabilities		
Asset retirement obligations	$ 735.6	$ 749.7
Accrued pension and postretirement benefits	69.0	69.6
Unrecognized tax benefits	8.3	79.2
Other	129.0	132.1
	$ 941.9	$ 1,030.6

[(a)] Final price deferred is product that has shipped to customers, but the price has not yet been agreed upon. This has not been included in inventory as risk of loss has passed to our customers. Amounts in this account are based on inventory cost.

[(b)] Included in restricted cash, as of March 31, 2016 and December 31, 2015, is $630 million, that is committed to be placed in trust following the effectiveness of the consent decrees discussed under "EPA RCRA Initiative" in Note 9 of our Notes to Condensed Consolidated Financial Statements, as financial assurance to support certain estimated future asset retirement obligations.

[(c)] Future capital commitment for the MWSPC due after the first quarter of 2016.

THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS - (Continued)

5. Earnings Per Share

The numerator for basic and diluted earnings per share ("EPS") is net earnings attributable to Mosaic. The denominator for basic EPS is the weighted average number of shares outstanding during the period. The denominator for diluted EPS also includes the weighted average number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued, unless the shares are anti-dilutive.

The following is a reconciliation of the numerator and denominator for the basic and diluted EPS computations:

	Three months ended March 31,	
	2016	2015
Net earnings attributable to Mosaic	$256.8	$294.8
Basic weighted average number of shares outstanding	351.3	366.0
Dilutive impact of share-based awards	1.9	1.9
Diluted weighted average number of shares outstanding	353.2	367.9
Basic net earnings per share attributable to Mosaic	$0.73	$0.81
Diluted net earnings per share attributable to Mosaic	$0.73	$0.80

A total of 3.2 million shares of Common Stock subject to issuance upon exercise of stock options for the three months ended March 31, 2016 and 1.3 million shares for the three months ended March 31, 2015, respectively, have been excluded from the calculation of diluted EPS as the effect would have been anti-dilutive.

6. Income Taxes

During the three months ended March 31, 2016, gross unrecognized tax benefits decreased by $89.8 million to $8.8 million as a result of the resolution of audit activity. If recognized, approximately $2.0 million of the $8.8 million in unrecognized tax benefits would affect our effective tax rate and net earnings in future periods.

We recognize interest and penalties related to unrecognized tax benefits as a component of our income tax provision. We had accrued interest and penalties totaling $0.2 million and $17.1 million as of March 31, 2016 and December 31, 2015, respectively, that were included in other noncurrent liabilities in the Condensed Consolidated Balance Sheets.

For the three months ended March 31, 2016, tax expense specific to the period included a benefit of $63.9 million, which includes a domestic benefit of $85.8 million related to the resolution of an Advanced Pricing Agreement, which is a tax treaty-based process, partially offset by a $16.5 million expense related to distributions from certain non-U.S. subsidiaries and $5.4 million of expense primarily related to changes in estimates from prior periods.

For the three months ended March 31, 2015, tax expense specific to the period included a benefit of $28.3 million, which is primarily related to the resolution of certain tax matters, resulting in a benefit of $18.4 million, and a reduction in the tax rate change for one of our equity method investments, resulting in a benefit of $9.7 million.

7. Inventories

Inventories consist of the following:

	March 31, 2016	December 31, 2015
Raw materials	$ 55.7	$ 68.1
Work in process	422.4	435.9
Finished goods	1,018.0	991.0
Operating materials and supplies	69.9	68.5
	$ 1,566.0	$ 1,563.5

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THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS - (Continued)

8. Goodwill

The changes in the carrying amount of goodwill, by reporting unit, are as follows:

	Phosphates	Potash	International Distribution	Total
Balance as of December 31, 2015	$ 492.4	$984.7	$ 118.2	$1,595.3
Foreign currency translation	—	62.5	3.3	65.8
Balance as of March 31, 2016	$ 492.4	$1,047.2	$ 121.5	$1,661.1

We review goodwill for impairment annually in October or at any time events or circumstances indicate that the carrying value may not be fully recoverable, which is based on our accounting policy and GAAP.

9. Contingencies

We have described below judicial and administrative proceedings to which we are subject.

We have contingent environmental liabilities that arise principally from three sources: (i) facilities currently or formerly owned by our subsidiaries or their predecessors; (ii) facilities adjacent to currently or formerly owned facilities; and (iii) third-party Superfund or state equivalent sites. At facilities currently or formerly owned by our subsidiaries or their predecessors, the historical use and handling of regulated chemical substances, crop and animal nutrients and additives and by-product or process tailings have resulted in soil, surface water and/or groundwater contamination. Spills or other releases of regulated substances, subsidence from mining operations and other incidents arising out of operations, including accidents, have occurred previously at these facilities, and potentially could occur in the future, possibly requiring us to undertake or fund cleanup or result in monetary damage awards, fines, penalties, other liabilities, injunctions or other court or administrative rulings. In some instances, pursuant to consent orders or agreements with governmental agencies, we are undertaking certain remedial actions or investigations to determine whether remedial action may be required to address contamination. At other locations, we have entered into consent orders or agreements with appropriate governmental agencies to perform required remedial activities that will address identified site conditions. Taking into consideration established accruals of approximately $24.4 million and $25.6 million as of March 31, 2016 and December 31, 2015, respectively, expenditures for these known conditions currently are not expected, individually or in the aggregate, to have a material effect on our business or financial condition. However, material expenditures could be required in the future to remediate the contamination at known sites or at other current or former sites or as a result of other environmental, health and safety matters. Below is a discussion of the more significant environmental matters.

EPA RCRA Initiative. In 2003, the U.S. Environmental Protection Agency ("EPA") Office of Enforcement and Compliance Assurance announced that it would be targeting facilities in mineral processing industries, including phosphoric acid producers, for a thorough review under the U.S. Resource Conservation and Recovery Act ("RCRA") and related state laws. Mining and processing of phosphate rock generates residual materials that must be managed both during the operation of a facility and upon a facility's closure. Certain solid wastes generated by our phosphate operations may be subject to regulation under RCRA and related state laws. EPA rules exempt "extraction" and "beneficiation" wastes, as well as 20 specified "mineral processing" wastes, from the hazardous waste management requirements of RCRA. Accordingly, certain of the residual materials which our phosphate operations generate, as well as process wastewater from phosphoric acid production, are exempt from regulation as hazardous wastes under RCRA. However, the generation and management of other solid wastes from phosphate operations may be subject to hazardous waste regulation if the waste is deemed to exhibit a "hazardous waste characteristic." As part of its initiative, we understand that EPA has inspected all or nearly all facilities in the U.S. phosphoric acid production sector, including ours, to ensure compliance with applicable RCRA regulations and to address any "imminent and substantial endangerment" found by EPA under RCRA. In addition to EPA's inspections, our phosphates concentrates facilities have entered into consent orders to perform analyses of existing environmental data, to perform further environmental

sampling as may be necessary, and to assess whether the facilities pose a risk of harm to human health or the surrounding environment.

We received Notices of Violation ("NOVs") from EPA related to the handling of hazardous waste at our Riverview (September 2005), New Wales (October 2005), Mulberry (June 2006), Green Bay (August 2006) and Bartow (September 2006) facilities in Florida. EPA issued similar NOVs to our competitors, including with respect to the Plant City facility acquired in

THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS - (Continued)

our March 2014 acquisition of the Florida phosphate assets and assumption of certain liabilities (the "CF Phosphate Assets Acquisition") of CF Industries, Inc. ("CF"), and referred the NOVs to the U.S. Department of Justice ("DOJ") for further enforcement.

Following negotiations with the DOJ, EPA and state agencies, on September 30, 2015, we and our wholly owned subsidiary, Mosaic Fertilizer, LLC, entered into two separate consent decrees (collectively, the "2015 Consent Decrees") with EPA, the DOJ, the Florida Department of Environmental Protection ("FDEP") and the Louisiana Department of Environmental Quality (the "LDEQ") that, when effective, will resolve claims relating to our management of certain waste materials onsite at our Riverview, New Wales, Mulberry, Green Bay, South Pierce and Bartow fertilizer manufacturing facilities in Florida and our Faustina and Uncle Sam facilities in Louisiana. The 2015 Consent Decrees do not cover the Plant City, Florida phosphate concentrates facility that we acquired as part of the CF Phosphate Assets Acquisition (the "Plant City Facility"). As discussed below, a separate consent decree was previously entered into with EPA and the FDEP with respect to RCRA compliance at Plant City.

On September 30, 2015, the 2015 Consent Decrees were lodged with the United States District Court for the Middle District of Florida and the United States District Court for the Eastern District of Louisiana, respectively. The public comment period relating to the 2015 Consent Decrees was extended to and ended in December 2015. A number of comments were submitted to the Department of Justice, and we understand they are under review. Each 2015 Consent Decree is subject to approval by the appropriate court following filing of a request for such approval by the DOJ.

Under the 2015 Consent Decrees, we have committed to terms, including the following:

- Payment of a cash penalty of approximately $8 million, in the aggregate.
- Payment of up to $2.2 million to fund specific environmental projects unrelated to our facilities.
- Modification of certain operating practices and undertaking certain capital improvement projects over a period of several years that are expected to result in capital expenditures likely to exceed $200 million in the aggregate.
- Provision of additional financial assurance for the estimated costs of closure and long term care ("Gypstack Closure Costs") of our phosphogypsum management systems ("Gypstacks"). For financial reporting purposes, we recognize our estimated asset retirement obligations ("ARO"), including Gypstack Closure Costs, at their present value. This present value determined for financial reporting purposes is reflected on our Consolidated Balance Sheets in accrued liabilities and other noncurrent liabilities. As of December 31, 2015, the undiscounted amount of our Gypstack Closure Costs ARO, determined using the assumptions used for financial reporting purposes, was approximately $1.7 billion and the present value of our Gypstack Closure Costs ARO reflected in our Consolidated Balance Sheet was approximately $535 million. After the 2015 Consent Decrees become effective, we will deposit cash, in the total amount of $630 million, into two trust funds which are expected to increase over time with reinvestment of earnings. The amount to be deposited corresponds to a material portion of our estimated Gypstack Closure Costs ARO. At December 31, 2015, amounts to be held in such trust funds (including reinvested earnings) are classified as restricted cash and are included in other assets on our Condensed Consolidated Balance Sheets. We will also issue a $50 million letter of credit in 2017 to further support our financial assurance obligations under the Florida 2015 Consent Decree. In addition, we have agreed to guarantee the difference between the amounts held in each trust fund (including earnings) and the estimated closure and long-term care costs. Our actual Gypstack Closure Costs are generally expected to be paid by us in the normal course of our Phosphates business over a period that may not end until three decades or more after a Gypstack has been closed.

In light of the amount of restricted cash referenced above, together with our strong operating cash flows, liquidity and capital resources, we believe that we have sufficient liquidity and capital resources to be able to fund the capital expenditures, financial assurance requirements and civil penalties provided for in the 2015 Consent Decrees.

As part of the CF Phosphate Assets Acquisition, we assumed certain ARO related to Gypstack Closure Costs at both the Plant City Facility and a closed Florida phosphate concentrates facility in Bartow, Florida (the “Bonnie Facility”)

that we acquired. Associated with these assets are two related financial assurance arrangements for which we became responsible and that hold in trust the estimated Gypstack Closure Costs for these facilities, pursuant to federal or state law, which the government can draw against in the event we cannot perform such closure activities. One is a trust (the "Plant City Trust") established to meet the requirements under a consent decree with EPA and the FDEP with respect to RCRA compliance at Plant City that also satisfies Florida financial assurance requirements at that site. The other is a trust fund (the "Bonnie Facility Trust") established to meet the requirements under Florida financial assurance regulations (the "Florida Financial Assurance Requirement") that

THE MOSAIC COMPANY
NOTES TO CONDENSED CONSOLIDATED
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apply to the Bonnie Facility. In the CF Phosphate Assets Acquisition, we deposited $189.2 million into the Plant City Trust as a substitute for funds that CF had deposited into trust. Based on our updated closure cost estimates, an additional $7 million was added to the Plant City Trust in the fourth quarter of 2014 and an additional $1.7 million was deposited in the third quarter of 2015 to correspond to that site's then estimated Gypstack Closure Costs. In addition, in July 2014, the FDEP approved our funding of $14.5 million into the Bonnie Facility Trust, which substituted funds that CF had deposited into an escrow account. We deposited an additional $3 million in the Bonnie Facility Trust in the second quarter of 2015. Both financial assurance funding obligations require estimates of future expenditures that could be impacted by refinements in scope, technological developments, cost inflation, changes in regulations, discount rates and the timing of activities. Under our current approach to satisfying applicable financial assurance requirements, additional funding would be required in the future if increases in cost estimates exceed the amounts held in the Plant City Trust or the Bonnie Facility Trust.

At March 31, 2016, the aggregate amount of AROs associated with the Plant City Facility and the Bonnie Facility included in our consolidated balance sheet was $91.7 million. The aggregate amount held in the Plant City Trust and the Bonnie Facility Trust exceeds the aggregate amount of AROs associated with the Plant City Facility and the Bonnie Facility because the amount required to be held in the Plant City Trust represents the aggregate undiscounted estimated amount to be paid by us in the normal course of our Phosphates business over a period that may not end until three decades or more after the Gypstack has been closed, while the ARO included in our Consolidated Balance Sheet reflect the discounted present value of those estimated amounts. As part of the acquisition, we also assumed ARO related to land reclamation.

EPA EPCRA Initiative. In July 2008, DOJ sent a letter to major U.S. phosphoric acid manufacturers, including us, stating that EPA’s ongoing investigation indicates apparent violations of Section 313 of the Emergency Planning and Community Right-to-Know Act ("EPCRA") at their phosphoric acid manufacturing facilities. Section 313 of EPCRA requires annual reports to be submitted with respect to the use or presence of certain toxic chemicals. DOJ and EPA also stated that they believe that a number of these facilities have violated Section 304 of EPCRA and Section 103 of the Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA") by failing to provide required notifications relating to the release of hydrogen fluoride from the facilities. The letter did not identify any specific violations by us or assert a demand for penalties against us. We cannot predict at this time whether EPA and DOJ will initiate an enforcement action over this matter, what its scope would be, or what the range of outcomes of such a potential enforcement action might be.

Florida Sulfuric Acid Plants. On April 8, 2010, EPA Region 4 submitted an administrative subpoena to us under Section 114 of the Federal Clean Air Act (the "CAA") regarding compliance of our Florida sulfuric acid plants with the “New Source Review” requirements of the CAA. The request received by Mosaic appears to be part of a broader EPA national enforcement initiative focusing on sulfuric acid plants. On June 16, 2010, EPA issued an NOV to CF (the “CF NOV”) with respect to "New Source Review" compliance at the Plant City Facility's sulfuric acid plants and the allegations in that NOV were not resolved before our 2014 acquisition of the Plant City Facility. CF has agreed to indemnify us with respect to any penalty EPA may assess as a result of the allegations in that NOV. In discussions with EPA following the acquisition, EPA asked us to consider a settlement that would resolve both the violations alleged in the CF NOV, and violations which EPA may contend, but have not asserted, exist at the sulfuric acid plants at our other facilities in Florida. While we are engaged in discussions with EPA to determine if a negotiated resolution can be reached, we cannot predict at this time whether EPA and DOJ will initiate an enforcement action with respect to “New Source Review” compliance at our Florida sulfuric acid plants other than the Plant City Facility or what its scope would be, or what the range of outcomes might be with respect to such a potential enforcement action or with respect to the Plant City NOV.

Other Environmental Matters. Superfund and equivalent state statutes impose liability without regard to fault or to the legality of a party's conduct on certain categories of persons who are considered to have contributed to the release of "hazardous substances" into the environment. Under Superfund, or its various state analogues, one party may, under certain circumstances, be required to bear more than its proportionate share of cleanup costs at a site where it has liability if payments cannot be obtained from other responsible parties. Currently, certain of our subsidiaries are involved or concluding involvement at several Superfund or equivalent state sites. Our remedial liability from these sites, alone or in the aggregate, currently is not expected to have a material effect on our business or financial condition. As more information is obtained regarding these sites and the potentially responsible parties involved, this expectation could change.

We believe that, pursuant to several indemnification agreements, our subsidiaries are entitled to at least partial, and in many instances complete, indemnification for the costs that may be expended by us or our subsidiaries to remedy environmental issues at certain facilities. These agreements address issues that resulted from activities occurring prior to our acquisition of facilities or businesses from parties including, but not limited to, ARCO (BP); Beatrice Fund for Environmental Liabilities; Conoco; Conserv; Estech, Inc.; Kaiser Aluminum & Chemical Corporation; Kerr-McGee Inc.; PPG Industries, Inc.; The

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Williams Companies; CF; and certain other private parties. Our subsidiaries have already received and anticipate receiving amounts pursuant to the indemnification agreements for certain of their expenses incurred to date as well as future anticipated expenditures. We record potential indemnifications as an offset to the established accruals when they are realizable or realized.

MicroEssentials® Patent Lawsuit

On January 9, 2009, John Sanders and Specialty Fertilizer Products, LLC filed a complaint against Mosaic, Mosaic Fertilizer, LLC, Cargill, Incorporated and Cargill Fertilizer, Inc. in the United States District Court for the Western District of Missouri (the "Missouri District Court"). The complaint alleges that our production of MicroEssentials® SZ, one of several types of the MicroEssentials® value-added ammoniated phosphate crop nutrient products that we produce, infringes on a patent held by the plaintiffs since 2001 and which would expire in 2018. Plaintiffs have since asserted that other MicroEssentials® products also infringe the patent. Plaintiffs seek to enjoin the alleged infringement and to recover an unspecified amount of damages and attorneys' fees for past infringement. Our answer to the complaint responds that the plaintiffs' patent is not infringed, is invalid and is unenforceable because the plaintiffs engaged in inequitable conduct during the prosecution of the patent.

Through an order entered by the court on September 25, 2014, Cargill was dismissed as a defendant, and the two original plaintiffs were replaced by a single plaintiff, JLSMN LLC, an entity to whom the patents were transferred. The Missouri District Court stayed the lawsuit pending an ex parte reexamination of plaintiff's current patent claims by the U.S. Patent and Trademark Office (the "PTO"). That ex parte reexamination has now ended. On September 12, 2012, however, Shell Oil Company ("Shell") filed an additional reexamination request which in part asserted that the claims as amended and added in connection with the ex parte reexamination are unpatentable. On October 4, 2012, the PTO issued an Ex Parte Reexamination Certificate in which certain claims of the plaintiff's patent were cancelled, disclaimed and amended, and new claims were added. Following the PTO's grant of Shell's request for an inter parties reexamination, on December 11, 2012, the PTO issued an initial rejection of all of plaintiff's remaining patent claims. On September 12, 2013, the PTO reversed its initial rejection of the plaintiff's remaining patent claims and allowed them to stand. Shell appealed the PTO's decision, and on July 28, 2015, the Patent Trial and Appeal Board, the highest appellate authority within the PTO, issued a decision holding that all claims initially allowed to the plaintiff by the PTO examiner should instead have been found invalid. Although additional appeal and other procedural challenges still remain available for the plaintiff, this decision, if sustained, would result in no remaining claims against us. The Board referred the patent application back to the PTO examiner, who may consider whether any patent claims that might be sought by plaintiff are permissible when considered against the reasoning of the Board decision rejecting the plaintiff's current claims. Both parties have filed requests for reconsideration of the Board's decision. Shell's request is merely to correct some numerical inconsistencies in the Board's decision, and plaintiff's request is to reverse the overall decision itself. Although no appeal from the Board's decision has yet been filed, such an appeal may occur, resulting in further delays. The stay in the Missouri District Court litigation is expected to remain in place during further PTO and any appeal proceedings.

We believe that the plaintiff's allegations are without merit and intend to defend vigorously against them. At this stage of the proceedings, we cannot predict the outcome of this litigation, estimate the potential amount or range of loss or determine whether it will have a material effect on our results of operations, liquidity or capital resources.

Brazil Tax Contingencies

Our Brazilian subsidiary is engaged in a number of judicial and administrative proceedings relating to various non-income tax matters. We estimate that our maximum potential liability with respect to these matters is approximately $87 million. Approximately $60 million of the maximum potential liability relates to a Brazilian federal value added tax, PIS and Cofins, tax credit cases for the period from 2004 to 2011; while the majority of the remaining amount relates to various other non-income tax cases such as value-added taxes. Based on Brazil legislation

and the current status of similar tax cases involving unrelated taxpayers, we believe we have recorded adequate accruals, which are immaterial, for the probable liability with respect to these Brazilian judicial and administrative proceedings.

Other Claims

We also have certain other contingent liabilities with respect to judicial, administrative and arbitration proceedings and claims of third parties, including tax matters, arising in the ordinary course of business. We do not believe that any of these contingent liabilities will have a material adverse impact on our business or financial condition, results of operations, and cash flows.

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10. Accounting for Derivative Instruments and Hedging Activities

We periodically enter into derivatives to mitigate our exposure to foreign currency risks and the effects of changing commodity prices. We record all derivatives on the Condensed Consolidated Balance Sheets at fair value. The fair value of these instruments is determined by using quoted market prices, third party comparables, or internal estimates. We net our derivative asset and liability positions when we have a master netting arrangement in place. Changes in the fair value of the foreign currency and commodity derivatives are immediately recognized in earnings because we do not apply hedge accounting treatment to these instruments. As of March 31, 2016 and December 31, 2015, the gross asset position of our derivative instruments was $28.6 million and $6.8 million, respectively, and the gross liability position of our liability instruments was $47.7 million and $79.3 million, respectively.

Unrealized gains and (losses) on foreign currency exchange contracts used to hedge cash flows related to the production of our products are included in cost of goods sold in the Condensed Consolidated Statements of Earnings. Unrealized gains and (losses) on commodities contracts are also recorded in cost of goods sold in the Condensed Consolidated Statements of Earnings. Unrealized gains or (losses) on foreign currency exchange contracts used to hedge cash flows that are not related to the production of our products are included in the foreign currency transaction gain/(loss) line in the Condensed Consolidated Statements of Earnings.

As of March 31, 2016 and December 31, 2015, the following is the total absolute notional volume associated with our outstanding derivative instruments:

(in millions of Units)			March 31,	December 31,
Derivative Instrument	Derivative Category	Unit of Measure	2016	2015
Foreign currency derivatives	Foreign currency	US Dollars	1,084.3	1,230.6
Interest rate derivatives	Interest rate	US Dollars	—	175.0
Natural gas derivatives	Commodity	MMbtu	25.3	32.4

Credit-Risk-Related Contingent Features

Certain of our derivative instruments contain provisions that are governed by International Swap and Derivatives Association agreements with the counterparties. These agreements contain provisions that allow us to settle for the net amount between payments and receipts, and also state that if our debt were to be rated below investment grade, certain counterparties could request full collateralization on derivative instruments in net liability positions. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position as of March 31, 2016 and December 31, 2015, was $25.5 million and $53.4 million, respectively. We have no cash collateral posted in association with these contracts. If the credit-risk-related contingent features underlying these agreements were triggered on March 31, 2016, we would have been required to post $24.1 million of collateral assets, which are either cash or U.S. Treasury instruments, to the counterparties.

Counterparty Credit Risk

We enter into foreign exchange and certain commodity and interest rate derivatives, primarily with a diversified group of highly rated counterparties. We continually monitor our positions and the credit ratings of the counterparties involved and limit the amount of credit exposure to any one party. While we may be exposed to potential losses due to the credit risk of non-performance by these counterparties, material losses are not anticipated. We closely monitor the credit risk associated with our counterparties and customers and to date have not experienced material losses.

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11. Fair Value Measurements

Following is a summary of the valuation techniques for assets and liabilities recorded in our Consolidated Balance Sheets at fair value on a recurring basis:

Foreign Currency Derivatives-The foreign currency derivative instruments that we currently use are forward contracts and zero-cost collars, which typically expire within eighteen months. Most of the valuations are adjusted by a forward yield curve or interest rates. In such cases, these derivative contracts are classified within Level 2. Some valuations are based on exchange-quoted prices, which are classified as Level 1. Changes in the fair market values of these contracts are recognized in the Condensed Consolidated Financial Statements as a component of cost of goods sold in our Corporate, Eliminations and Other segment, or foreign currency transaction (gain) loss. As of March 31, 2016 and December 31, 2015, the gross asset position of our foreign currency derivative instruments was $28.1 million and $5.7 million, respectively, and the gross liability position of our foreign currency derivative instruments was $25.0 million and $59.6 million, respectively.

Commodity Derivatives-The commodity contracts primarily relate to natural gas. The commodity derivative instruments that we currently use are forward purchase contracts, swaps, and three-way collars. The natural gas contracts settle using NYMEX futures or AECO price indexes, which represent fair value at any given time. The contracts' maturities are for future months and settlements are scheduled to coincide with anticipated gas purchases during those future periods. Quoted market prices from NYMEX and AECO are used to determine the fair value of these instruments. These market prices are adjusted by a forward yield curve and are classified within Level 2. Changes in the fair market values of these contracts are recognized in the Condensed Consolidated Financial Statements as a component of cost of goods sold in our Corporate, Eliminations and Other segment. As of March 31, 2016 and December 31, 2015, the gross asset position of our commodity derivative instruments was $0.5 million and $1.0 million, respectively, and the gross liability position of our commodity instruments was $20.9 million and $16.7 million, respectively.

Financial Instruments

The carrying amounts and estimated fair values of our financial instruments are as follows:

	March 31, 2016		December 31, 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	$1,057.7	$1,057.7	$1,276.3	$1,276.3
Receivables, net	677.2	677.2	675.0	675.0
Accounts payable	517.7	517.7	520.6	520.6
Structured accounts payable arrangements	354.2	354.2	481.7	481.7
Short-term debt	41.8	41.8	25.5	25.5
Long-term debt, including current portion	3,816.0	3,968.1	3,811.2	3,860.4

For cash and cash equivalents, receivables, net, accounts payable, structured accounts payable arrangements, and short-term debt, the carrying amount approximates fair value because of the short-term maturity of those instruments. The fair value of long-term debt, including the current portion, is estimated using quoted market prices for the publicly registered notes and debentures, classified as Level 1 and Level 2, respectively, within the fair value hierarchy, depending on the market liquidity of the debt.

12. Share Repurchases

In February of 2014, our Board of Directors authorized a $1 billion share repurchase program ("2014 Repurchase Program"), allowing the Company to repurchase Class A Shares or shares of our Common Stock ("Common Stock"), through direct buybacks or in open market transactions. During the three months ended March 31, 2015, under the

2014 Repurchase Program, 2,560,277 shares of Common Stock were repurchased in the open market for an aggregate of approximately $123.3 million. In total, 18,339,060 shares of stock were repurchased under the 2014 Repurchase program

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for an aggregate total of $850.6 million. The remaining authorized amount of $149.4 million was terminated in connection with the authorization of the 2015 Repurchase Program discussed below.

On May 14, 2015, our Board of Directors authorized a new $1.5 billion share repurchase program ("2015 Repurchase Program"), with no set expiration date, allowing the Company to repurchase shares of our Common Stock, through open market purchases, accelerated share repurchase arrangements, privately negotiated transactions or otherwise. During 2015, we repurchased 1,891,620 shares of Common Stock in the open market under the 2015 Repurchase Program for approximately $74.9 million.

In May 2015 and February 2016, under the 2015 Repurchase Program, we entered into separate accelerated share repurchase transactions ("ASRs") with financial institutions to repurchase shares of our Common Stock for up-front payments of $500 million and $75 million, respectively. For each ASR, the total number of shares ultimately delivered, and therefore the average price paid per share, were determined at the end of the ASR's purchase period based on the volume-weighted average price of our Common Stock during that period, less an agreed discount. The shares received were retired in the period they were delivered, and each up-front payment is accounted for as a reduction to shareholders' equity in our Condensed Consolidated Balance Sheet in the period the payment was made. Neither ASR was dilutive to our earnings per share calculation from its execution date through its settlement date. The unsettled portion of each ASR during that period met the criteria to be accounted for as a forward contract indexed to our Common Stock and qualified as an equity transaction. Additional information relating to each ASR is shown below:

	Settlement Date	Shares Delivered	Average Price Per Share	ASR Amount
May 2015 ASR	July 28, 2015	11,106,847	$45.02	$500.0 million
February 2016 ASR	March 29, 2016	2,766,558	$27.11	$75.0 million

As of March 31, 2016, 15,765,025 shares of Common Stock have been repurchased under the 2015 Repurchase Program for an aggregate total of approximately $650 million, bringing the remaining amount that could be repurchased under this program to $850 million.

The extent to which we repurchase our shares and the timing of any such repurchases depend on a number of factors, including market and business conditions, the price of our shares, and corporate, regulatory and other considerations.

13. Related Party Transactions

We enter into transactions and agreements with certain of our non-consolidated companies from time to time. As of March 31, 2016 and December 31, 2015, the net amount due to our non-consolidated companies totaled $67.9 million and $26.4 million, respectively.

The Condensed Consolidated Statements of Earnings included the following transactions with our non-consolidated companies:

	Three months ended March 31,	
	2016	2015
Transactions with non-consolidated companies included in net sales	$147.2	$263.9
Transactions with non-consolidated companies included in cost of goods sold	134.5	112.7

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14. Business Segments

The reportable segments are determined by management based upon factors such as products and services, production processes, technologies, market dynamics, and for which segment financial information is available for our chief operating decision maker.

For a description of our business segments see Note 1 to the Condensed Consolidated Financial Statements in this report. We evaluate performance based on the operating earnings of the respective business segments, which includes certain allocations of corporate selling, general and administrative expenses. The segment results may not represent the actual results that would be expected if they were independent, stand-alone businesses. Intersegment eliminations, including profit on intersegment sales, mark-to-market gains/losses on derivatives, debt expenses and our legacy Argentina and Chile results are included within Corporate, Eliminations and Other.

Segment information for the three months ended March 31, 2016 and 2015 was as follows:

	Phosphates	Potash	International Distribution	Corporate, Eliminations and Other	Total
Three months ended March 31, 2016					
Net sales to external customers	$ 807.0	$391.2	$ 466.6	$ 9.2	$1,674.0
Intersegment net sales[a]	102.4	3.0	0.2	(105.6)	—
Net sales	909.4	394.2	466.8	(96.4)	1,674.0
Gross margin (excluding Canadian resource taxes)	64.6	116.5	11.7	62.2	255.0
Canadian resource taxes	—	18.3	—	—	18.3
Gross margin[a]	64.6	98.2	11.7	62.2	236.7
Operating earnings (loss)	17.7	85.7	(4.4)	64.4	163.4
Capital expenditures	111.6	112.7	5.3	6.0	235.6
Depreciation, depletion and amortization expense	98.5	75.3	3.5	6.4	183.7
Three months ended March 31, 2015					
Net sales to external customers	$ 1,040.6	$652.4	$ 438.4	$ 7.7	$2,139.1
Intersegment net sales[a]	131.7	0.4	0.5	(132.6)	—
Net sales	1,172.3	652.8	438.9	(124.9)	2,139.1
Gross margin (excluding Canadian resource taxes)	221.8	320.0	20.6	(65.1)	497.3
Canadian resource taxes	—	78.1	—	—	78.1
Gross margin[a]	221.8	241.9	20.6	(65.1)	419.2
Operating earnings (loss)	190.3	204.1	2.9	(78.8)	318.5
Capital expenditures	128.8	94.7	3.8	2.2	229.5
Depreciation, depletion and amortization expense	94.2	79.3	2.8	6.5	182.8
Total Assets					
As of March 31, 2016	$ 8,198.0	$8,898.2	$ 1,595.0	$ (1,064.1)	$17,627.1
As of December 31, 2015	8,369.8	8,363.9	1,695.6	(1,039.8)	17,389.5

[a] Certain intercompany sales within the Phosphates segment are recognized as revenue before the final price is determined. During the three months ended March 31, 2015 these transactions had the effect of increasing Phosphate segment revenues and gross margin by $87.7 million and $28.7 million, respectively. There were no intersegment sales of this type outstanding at March 31, 2016. Revenues and cost of goods sold on these

Phosphates sales are eliminated in the "Corporate and Other" category similar to all other intercompany transactions.

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15. Guarantee

Guarantee of Payments

Mosaic entered into an agreement (the “Bridge Loan”) to provide up to $75 million in bridge loans to Gulf Marine Solutions, LLC (“GMS”) to finance the purchase and construction of two articulated tug and barge units (the “ATBs”) that will be constructed to transport anhydrous ammonia, primarily for Mosaic’s operations. GMS is a wholly owned subsidiary of Gulf Sulphur Services Ltd., LLLP (“Gulf Sulphur Services”), an entity in which Mosaic owns a 50% equity interest and which is operated by Mosaic’s joint venture partner. Mosaic’s joint venture partner is arranging for construction of the ATBs and will charter them to GMS, which will enter into a long-term ammonia transportation contract with a subsidiary of Mosaic. At March 31, 2016, $45.5 million was outstanding under the Bridge Loan, and GMS had received additional loans from Gulf Sulphur Services in the aggregate amount of $53.6 million, which are included in long-term debt in our Condensed Consolidated Balance Sheets. These loans obtained by GMS from Mosaic under the Bridge Loan were in turn lent to Mosaic’s joint venture partner for use in constructing the ATBs. The parties are seeking third-party financing for the ATB project and the aggregate amount of all outstanding Bridge Loans and all loans from Gulf Sulphur Services are expected to be repaid out of the proceeds of any such financing. In connection with the ATB project, Mosaic has also agreed to guarantee up to $100 million of payment obligations to the entity that is constructing the barges. The guarantee will remain in effect until final payment under the construction agreement.

Beginning in the quarter ended December 31, 2015, we determined we are the primary beneficiary of GMS, a variable interest entity, and have consolidated its balance sheet and statement of earnings within our consolidated financial statements in our Phosphates segment.

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ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management’s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the material under the heading "Management’s Discussion and Analysis of Financial Condition and Results of Operations" included in the Annual Report on Form 10-K of The Mosaic Company filed with the Securities and Exchange Commission for the year ended December 31, 2015 (the "10-K Report") and the material under Item 1 of Part I of this report.

Throughout the discussion below, we measure units of production, sales and raw materials in metric tonnes, which are the equivalent of 2,205 pounds, unless we specifically state we mean long ton(s), which are the equivalent of 2,240 pounds. In the following tables, there are certain percentages that are not considered to be meaningful and are represented by "NM".

Results of Operations

The following table shows the results of operations for the three months ended March 31, 2016 and 2015:

	Three months ended March 31,		2016-2015	
(in millions, except per share data)	2016	2015	Change	Percent
Net sales	$1,674.0	$2,139.1	$(465.1)	(22)%
Cost of goods sold	1,437.3	1,719.9	(282.6)	(16)%
Gross margin	236.7	419.2	(182.5)	(44)%
Gross margin percentage	14 %	20 %		
Selling, general and administrative expenses	89.8	100.4	(10.6)	(11)%
Other operating (income) expense	(16.5)	0.3	(16.8)	NM
Operating earnings	163.4	318.5	(155.1)	(49)%
Interest expense, net	(26.1)	(31.3)	5.2	(17)%
Foreign currency transaction gain	87.8	45.1	42.7	95 %
Other income (expense)	0.6	(5.6)	6.2	NM
Earnings from consolidated companies before income taxes	225.7	326.7	(101.0)	(31)%
(Benefit from) provision for income taxes	(28.7)	30.7	(59.4)	NM
Earnings from consolidated companies	254.4	296.0	(41.6)	(14)%
Equity in net earnings (loss) of nonconsolidated companies	2.5	(1.4)	3.9	NM
Net earnings including noncontrolling interests	256.9	294.6	(37.7)	(13)%
Less: Net earnings (loss) attributable to noncontrolling interests	0.1	(0.2)	0.3	NM
Net earnings attributable to Mosaic	$256.8	$294.8	$(38.0)	(13)%
Diluted net earnings per share attributable to Mosaic	$0.73	$0.80	$(0.07)	(9)%
Diluted weighted average number of shares outstanding	353.2	367.9		

Overview of Consolidated Results for the three months ended March 31, 2016 and 2015

Net sales decreased to $1.7 billion for the three months ended March 31, 2016, compared to $2.1 billion in the prior year period. Net earnings attributable to Mosaic for the three months ended March 31, 2016 were $256.8 million, or $0.73 per diluted share, compared to $294.8 million, or $0.80 per diluted share, for the year ago period. Included in the current year net earnings is a discrete income tax benefit of approximately $64 million, or $0.18 per diluted share. A foreign currency transaction gain of $87.8 million, or $0.21 per diluted share, is included in the current year period earnings compared with a gain of $45.1 million, or $0.09 per diluted share, in the prior year period earnings. Also, included in earnings in the three months ended March 31, 2016, are unrealized gains on derivatives of $52.7 million, or $0.13 per diluted share, compared with losses of ($38.4) million, or ($0.08) per diluted share, in the same period a year ago.

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Significant factors affecting our results of operations and financial condition are listed below. Certain of these factors are discussed in more detail in the following sections of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

Operating earnings for the three months ended March 31, 2016 were negatively impacted by declines in phosphates average selling prices compared to the same period in the prior year. Phosphates average selling prices in the current year period were unfavorably impacted by competitors' imports into North America. Current period selling prices were also negatively impacted by competitors' response to increased imports in Brazil as well as customers cautious buying behavior as a result of political turmoil and economic volatility. Phosphates demand from India was lower in the current year period as customers delayed purchases in anticipation of a lower subsidy. In addition, average selling prices are being influenced by lower raw material prices in the current year period. In the same period of the prior year, phosphate prices were impacted by tight supply resulting from the permanent closure of certain U.S. phosphate production facilities, which put upward pressure on selling prices.

Operating earnings were also unfavorably impacted by lower potash average selling prices and sales volumes in the current year period compared to the same period in the prior year. In the first quarter of 2016, potash average selling prices were negatively impacted by imports into North America at lower prices as a result of a strong U.S. dollar, and increased supply from other North American producers. Delays in settlement of the Chinese potash contract have also added pressure on potash selling prices. Potash sales volumes decreased in the current year quarter compared to the prior year period driven by a decline in International sales volumes due to the delay in settlement of the China contract. This delay added to cautious customer purchasing due to market uncertainty. We continue to see weakness in the potash and phosphates average selling prices in the second quarter of 2016.

Other Highlights

During the three months ended March 31, 2016:

- We entered into an accelerated share repurchase transaction in February 2016 (the "2016 ASR") to repurchase shares of our Common Stock for a payment of $75 million under the $1.5 billion repurchase program authorized by our Board of Directors in May 2015 (the "2015 Repurchase Program"). The 2016 ASR was settled on March 29, 2016 and we received a total of 2,766,588 shares of Common Stock. The final average price per share was $27.11.
- We received insurance proceeds of $28 million related to the collapse of a warehouse roof at our Carlsbad, New Mexico location in 2014, which are included in other operating income.

During the three months ended March 31, 2015:

- Our Board of Directors approved an increase in our annual dividend to $1.10 from $1.00 per share, which was effective in May 2015.
- We repurchased 2,560,277 shares of Common Stock in the open market for approximately $123.3 million under our $1 billion share repurchase program authorized in February 2014.

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Phosphates Net Sales and Gross Margin

The following table summarizes the Phosphates segment's net sales, gross margin, sales volume, selling prices and raw material prices:

(in millions, except price per tonne or unit)	Three months ended March 31, 2016	2015	2016-2015 Change	Percent
Net sales:				
North America	$597.6	$683.1	$(85.5)	(13)%
International	311.8	489.2	(177.4)	(36)%
Total	909.4	1,172.3	(262.9)	(22)%
Cost of goods sold	844.8	950.5	(105.7)	(11)%
Gross margin	$64.6	$221.8	$(157.2)	(71)%
Gross margin as a percentage of net sales	7 %	19 %		
Sales volume (in thousands of metric tonnes)				
Crop Nutrients				
North America - DAP/MAP [a]	951	951	—	0 %
International - DAP/MAP [a][b]	656	754	(98)	(13)%
MicroEssentials® [b]	468	440	28	6 %
Feed and Other [b]	131	152	(21)	(14)%
Total Phosphates Segment Tonnes	2,206	2,297	(91)	(4)%
Average selling price per tonne:				
DAP (FOB plant)	$355	$458	$(103)	(22)%
Average cost per unit consumed in cost of goods sold:				
Ammonia (metric tonne)	$370	$519	$(149)	(29)%
Sulfur (long ton)	130	145	(15)	(10)%
Blended rock (metric tonne)	60	61	(1)	(2)%
Production volume (in thousands of metric tonnes)	2,205	2,299	(94)	(4)%

[a] Excludes MicroEssentials®.
[b] Includes sales volumes to our International Distribution segment.

Three months ended March 31, 2016 and 2015

The Phosphates segment's net sales decreased to $0.9 billion for the three months ended March 31, 2016, compared to $1.2 billion for the three months ended March 31, 2015. Lower average selling prices and sales volumes in the current year period resulted in decreased net sales of approximately $220 million and $40 million, respectively.

Our average diammonium phosphate ("DAP") selling price was $355 per tonne for the three months ended March 31, 2016, a decrease of 22% from the same period a year ago due to the factors discussed in the Overview.

The Phosphates segment's sales volumes declined slightly to 2.2 million tonnes for the three months ended March 31, 2016, compared to 2.3 million tonnes for the same period in the prior year, due to lower sales volumes in Latin America and Brazil.

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Gross margin for the Phosphates segment decreased to $64.6 million for the three months ended March 31, 2016, from $221.8 million for the three months ended March 31, 2015. Lower average selling prices and sales volumes negatively impacted gross margin by approximately $220 million and $10 million, respectively. These were partially offset by the benefit of lower raw material costs of approximately $80 million, primarily due to lower ammonia costs as further discussed below. As a result of these factors, gross margin as a percentage of net sales was 7% for the three months ended March 31, 2016, compared to 19% for the same period in the prior year.

The average consumed price for ammonia for our North American operations decreased to $370 per tonne for the three months ended March 31, 2016, from $519 in the same period a year ago. The average consumed sulfur price for our North American operations decreased to $130 per long ton for the three months ended March 31, 2016, from $145 in the same period a year ago. The purchase prices of these raw materials are driven by global supply and demand. The consumed ammonia price also includes transportation, transformation, and storage costs. The average consumed cost of purchased and produced phosphate rock was $60 per tonne for the three months ended March 31, 2016 compared to $61 per tonne for the three months ended March 31, 2015. The percentage of phosphate rock purchased from the Miski Mayo Mine consumed in our North American operations was 8% for the three months ended March 31, 2016, comparable with the prior year period.

The Phosphates segment's production of crop nutrient dry concentrates and animal feed ingredients was 2.2 million tonnes for the three months ended March 31, 2016, compared to 2.3 million tonnes in the prior year period. Our operating rate for processed phosphate production decreased to 75% for the quarter ended March 31, 2016, compared to 79% in the same period of the prior year, due to our previously announced production curtailment.

Our North American phosphate rock production was 3.5 million tonnes for the three months ended March 31, 2016 compared with 3.3 million tonnes during the same period a year ago. We manage our rock production consistent with our long term mine plans.

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Potash Net Sales and Gross Margin

The following table summarizes the Potash segment's net sales, gross margin, sales volume and selling price:

(in millions, except price per tonne or unit)	Three months ended March 31, 2016	2015	2016-2015 Change	Percent
Net sales:				
North America	$241.8	$351.1	$(109.3)	(31)%
International	152.4	301.7	(149.3)	(49)%
Total	394.2	652.8	(258.6)	(40)%
Cost of goods sold	296.0	410.9	(114.9)	(28)%
Gross margin	$98.2	$241.9	$(143.7)	(59)%
Gross margin as a percentage of net sales	25 %	37 %		
Canadian resource taxes	18.3	78.1	(59.8)	(77)%
Gross margin (excluding CRT)[a]	116.5	320.0	(203.5)	(64)%
Gross margin (excluding CRT) as a percentage of net sales	30 %	49 %		
Sales volume (in thousands of metric tonnes)				
Crop Nutrients:				
North America	650	572	78	14 %
International[b]	749	1,248	(499)	(40)%
Total	1,399	1,820	(421)	(23)%
Non-agricultural	147	207	(60)	(29)%
Total Potash Segment Tonnes	1,546	2,027	(481)	(24)%
Average selling price per tonne (FOB plant):				
MOP - North America[c]	$184	$362	$(178)	(49)%
MOP - International	195	245	(50)	(20)%
MOP - Average[d]	207	288	(81)	(28)%
Production volume (in thousands of metric tonnes)	2,018	2,451	(433)	(18)%

[a] Gross margin (excluding CRT), a non-GAAP measure, is calculated as a GAAP gross margin less Canadian resource taxes ("CRT"). Gross margin (excluding CRT) as a percentage of net sales, also a non-GAAP measure, is calculated as GAAP gross margin plus Canadian resource taxes, divided by net sales. Gross margin (excluding CRT) and gross margin (excluding CRT) as a percentage of net sales provide measures that we believe enhance the reader's ability to compare our GAAP gross margin with that of other companies that incur Canadian resource tax expense and classify it in a manner differently than we do in their statements of earnings. Because securities analysts, investors, lenders and others use gross margin, our management believes that our presentation of gross margin (excluding CRT) and gross margin (excluding CRT) as a percentage of sales for our Potash segment affords them greater transparency in assessing our financial performance against competitors' gross margin (excluding CRT). A reconciliation of the GAAP and non-GAAP measures is found on page 28.

[b] Includes sales volumes to our International Distribution segment.

[c] This price excludes industrial and feed selling prices which are typically at a lag due to the nature of the contracts.

[d] This price includes industrial and feed sales.

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Three months ended March 31, 2016 and 2015

The Potash segment's net sales decreased to $394.2 million for the three months ended March 31, 2016, compared to $652.8 million in the same period a year ago. The decrease was due to lower average selling prices and lower international sales volumes that resulted in unfavorable net sales impacts of approximately $145 million and $115 million, respectively.

Our average MOP selling price was $207 per tonne for the three months ended March 31, 2016, a decrease of $81 per tonne compared with the same period a year ago due to the factors discussed in the Overview.

The Potash segment's sales volumes decreased to 1.5 million tonnes for the three months ended March 31, 2016, compared to 2.0 million in the same period a year ago, due to the factors discussed in the Overview.

Gross margin (excluding CRT) for the Potash segment decreased to $116.5 million for the three months ended March 31, 2016, from $320.0 million for the same period in the prior year. Gross margin (excluding CRT) was negatively impacted by approximately $145 million due to lower average selling prices and approximately $50 million from the decrease in sales volumes. Gross margin (excluding CRT) was also unfavorably impacted by approximately $15 million due to lower fixed cost absorption due to lower production, partially offset by favorable foreign exchange rates. Other factors affecting gross margin (excluding CRT) and costs are further discussed below. As a result of these factors, gross margin (excluding CRT) as a percentage of net sales decreased to 30% for the three months ended March 31, 2016, compared to 49% for the same period a year ago. Reconciliations of gross margin (excluding CRT) to gross margin, and gross margin (excluding CRT) as a percentage of net sales to gross margin as a percentage of net sales, are found on page 28.

Royalties decreased to $6.4 million for the three months ended March 31, 2016, compared to $11.3 million for the three months ended March 31, 2015 due to lower selling prices and lower production.

We incurred $37.1 million in expenses, including depreciation on brine assets, and $2.2 million in capital expenditures, for brine inflows at our Esterhazy mine during the three months ended March 31, 2016, compared to $44.0 million and $3.8 million, respectively, for the three months ended March 31, 2015. We have been effectively managing the brine inflows at Esterhazy since 1985, and from time to time we experience changes to the amounts and patterns of brine inflows. Inflows continue to be within the range of our historical experience. Brine inflow expenditures continue to reflect the cost of addressing changing inflow patterns, including inflows from below our mine workings, which can be more complex and costly to manage, as well as costs associated with horizontal drilling. The mine has significant brine storage capacity. Depending on inflow rates, pumping and disposal rates, and other variables, the volume of brine stored in the mine may change significantly from period to period. In general, the higher the level of brine stored in the mine, the less time available to mitigate new or increased inflows that exceed our capacity for pumping or disposal of brine outside the mine, and therefore the less time to avoid flooding and/or loss of the mine. Our past investments in remote injection and increased pumping capacities facilitate our management of the brine inflows and the amount of brine stored in the mine.

For the three months ended March 31, 2016, potash production was 2.0 million tonnes, compared to 2.5 million tonnes for the three months ended March 31, 2015. Our operating rate for potash production was 77% for the current year period. In the prior year period, our operating rate was 93% as we were rebuilding previously depleted inventory levels.

Canadian Resource Taxes

We incurred $18.3 million in Canadian resource taxes for the three months ended March 31, 2016, compared with $78.1 million in the same period a year ago. These taxes are lower due to lower profitability in the current year.

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International Distribution Net Sales and Gross Margin

The following table summarizes the International Distribution segment's net sales, gross margin, sales volume and selling price:

	Three months ended March 31,		2016-2015	
(in millions, except price per tonne or unit)	2016	2015	Change	Percent
Net Sales	$466.8	$438.9	$27.9	6 %
Cost of goods sold	455.1	418.3	36.8	9 %
Gross margin	$11.7	$20.6	$(8.9)	(43)%
Gross margin as a percent of net sales	3 %	5 %		
Gross margin per sales tonne	$9	$21		
Sales volume (in thousands of metric tonnes)				
Total	1,268	976	292	30 %
Realized prices ($/tonne)				
Average price (FOB destination)[a]	$365	$444	$(79)	(18)%
Purchases ('000 tonnes)				
DAP/MAP from Mosaic	167	138	29	21 %
MicroEssentials® from Mosaic	101	125	(24)	(19)%
Potash from Mosaic/Canpotex	360	249	111	45 %

[a] Average price of all products sold by International Distribution.

Three months ended March 31, 2016 and 2015

The International Distribution segment's net sales increased to $466.8 million for the three months ended March 31, 2016, from $438.9 million in the same period a year ago. The increase in net sales was primarily due to higher sales volumes that resulted in a favorable impact of approximately $130 million, partially offset by the unfavorable impact of lower selling prices of approximately $100 million.

The International Distribution segment's sales volume increased to 1.3 million tonnes for the three months ended March 31, 2016, compared to 1.0 million tonnes in the same period a year ago, driven primarily by higher fertilizer demand for the second corn crop in Brazil as well as earlier demand into the first quarter of 2016 compared to the same period in the prior year. The overall average selling price decreased $79 per tonne to $365 per tonne in the current quarter, primarily due to low crop nutrient prices.

Total gross margin for the three months ended March 31, 2016, decreased to $11.7 million from $20.6 million in the prior year period, due to decreased average selling price as discussed above. Gross margin per tonne decreased to $9 per tonne for the three months ended March 31, 2016 from $21 per tonne for the same period in the prior year, primarily due to lower margins in Brazil. The margins in Brazil in the current quarter were unfavorably impacted by unfavorable inventory positions, competitive pricing pressure and foreign currency impacts.

Corporate, Eliminations and Other

In addition to our three operating segments, we assign certain costs to Corporate, Eliminations and Other, which is presented separately in Note 14 to our Notes to Condensed Consolidated Financial Statements. Corporate, Eliminations and Other includes intersegment eliminations, including profit on intersegment sales, unrealized mark-to-market gains and losses on derivatives, debt expenses and our legacy Argentina and Chile results.

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For the three months ended March 31, 2016, gross margin for Corporate, Eliminations and Other was a gain of $62.2 million, compared to a loss of $65.1 million for the same period in the prior year. The change was driven by $52.8 million in net unrealized gains in the current quarter, primarily on foreign currency derivatives, compared to a loss of $38.4 million in the prior year quarter, primarily on foreign currency derivatives. In addition, a lower elimination of profit on intersegment sales in 2016 contributed a change of approximately $36 million.

Other Income Statement Items

(in millions)	Three months ended March 31, 2016	2015	2016-2015 Change	Percent
Selling, general and administrative expenses	$89.8	$100.4	$(10.6)	(11)%
Other operating (income) expense	(16.5)	0.3	(16.8)	NM
Interest (expense)	(31.8)	(34.8)	3.0	(9)%
Interest income	5.7	3.5	2.2	63 %
Interest expense, net	(26.1)	(31.3)	5.2	(17)%
Foreign currency transaction gain	87.8	45.1	42.7	95 %
Other income (expense)	0.6	(5.6)	6.2	NM
(Benefit from) provision for income taxes	(28.7)	30.7	(59.4)	NM

Selling, General and Administrative Expenses

For the three months ended March 31, 2016, selling, general and administrative expenses were $89.8 million, compared to $100.4 million for the three months ended March 31, 2015. The decrease is primarily due to lower incentive compensation in the current year period.

Other Operating (Income) Expense

For the three months ended March 31, 2016, we had other operating income of $16.5 million compared with other operating expense of $0.3 million for the same period in the prior year. The increase is primarily attributable to our receipt in the current year period of approximately $28 million in insurance proceeds related to a warehouse roof collapse at our Carlsbad, New Mexico location in 2014, partially offset by a use tax refund of approximately $8 million included in the prior year period.

Foreign Currency Transaction (Loss) Gain

For the three months ended March 31, 2016, we recorded foreign currency transaction gains of $87.8 million compared with gains of $45.1 million for the same period in the prior year. For the three months ended March 31, 2016, the gain was mainly the result of the effect of the weakening of the U.S. dollar relative to the Canadian dollar on significant U.S. dollar denominated intercompany loans, partially offset by U.S. dollar cash held by our Canadian affiliates.

For the three months ended March 31, 2015, the gain was mainly the result of the effect of the strengthening of the U.S. dollar relative to the Canadian dollar on significant U.S. dollar denominated intercompany receivables and U.S. dollar cash held by our Canadian affiliates, partially offset by the effect of the strengthening of the U.S. dollar relative to the Brazilian Real on significant U.S. dollar-denominated payables.

Provision for (Benefit from) Income Taxes

Three months ended	Effective Tax Rate	Provision for Income Taxes
March 31, 2016	(12.7)%	$ (28.7)
March 31, 2015	9.4 %	30.7

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Income tax benefit was $28.7 million and the effective tax rate was (12.7%) for the three months ended March 31, 2016.

For the three months ended March 31, 2016, tax expense specific to the period included a benefit of $63.9 million, which includes a domestic benefit of $85.8 million related to the resolution of an Advanced Pricing Agreement, which is a tax treaty-based process, partially offset by a $16.5 million expense related to distributions from certain non-U.S. subsidiaries and $5.4 million of expense primarily related to changes in estimates from prior periods.

In addition to items specific to the period, for each period, our income tax rate is impacted by the mix of earnings across the jurisdictions in which we operate and by a benefit associated with depletion.

For the three months ended March 31, 2015, tax expense specific to the period included a benefit of $28.3 million, which was primarily related to the resolution of certain state tax matters that resulted in a benefit of $18.4 million, and a reduction in the tax rate for one of our equity method investments that resulted in a benefit of $9.7 million.

Non-GAAP Reconciliation

	Three months ended March 31,	
(in millions)	2016	2015
Sales	$394.2	$652.8
Gross margin	98.2	241.9
Gross margin as a percentage of net sales	24.9 %	37.1 %
Canadian resource taxes	18.3	78.1
Gross margin, (excluding CRT)	$116.5	$320.0
Gross margin (excluding CRT) as a percentage of net sales	29.6 %	49.0 %

In addition to gross margin for the Potash segment, we have presented in the Management's Analysis above, gross margin (excluding CRT), calculated as GAAP gross margin less CRT, and gross margin (excluding CRT) as a percentage of net sales, calculated as GAAP gross margin less CRT, divided by sales. Each is a non-GAAP financial measure. Generally, a non-GAAP financial measure is a supplemental numerical measure of a company’s performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with U.S. generally accepted accounting principles (“GAAP”). Neither gross margin (excluding CRT) nor gross margin (excluding CRT) as a percentage of net sales is a measure of financial performance under GAAP. Because not all companies use identical calculations, investors should consider that Mosaic’s calculation may not be comparable to other similarly titled measures presented by other companies.

Gross margin (excluding CRT) and gross margin (excluding CRT) as a percentage of net sales provide measures that we believe enhance the reader’s ability to compare our gross margin with that of other peer companies that incur CRT expense and classify it in a manner differently than we do in their statements of earnings. Because securities analysts, investors, lenders and others use gross margin (excluding CRT), our management believes that our presentation of gross margin (excluding CRT) for our Potash segment affords them greater transparency in assessing our financial performance against competitors. When measuring the performance of our Potash business, our management regularly utilizes gross margin before CRT. Neither gross margin (excluding CRT) nor gross margin (excluding CRT) as a percentage of net sales should be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

Critical Accounting Estimates

The Condensed Consolidated Financial Statements are prepared in conformity with U.S. GAAP. In preparing the Condensed Consolidated Financial Statements, we are required to make various judgments, estimates and assumptions that could have a significant impact on the results reported in the Condensed Consolidated Financial Statements. We base these estimates on historical experience and other assumptions believed to be reasonable by management under the circumstances. Changes in these estimates could have a material effect on our Condensed Consolidated Financial Statements.

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The basis for our financial statement presentation, including our significant accounting estimates, is summarized in Note 2 to the Condensed Consolidated Financial Statements in this report. A detailed description of our significant accounting policies is included in Note 2 to the Consolidated Financial Statements in our 10-K Report. Further information regarding our critical accounting estimates is included in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 10-K Report.

Liquidity and Capital Resources

As of March 31, 2016, we had cash and cash equivalents of $1.1 billion, restricted cash to fund future obligations of $851.9 million, including the amount committed to be placed into trust funds as discussed under "EPA RCRA Initiative" in Note 9 of our Notes to Condensed Consolidated Financial Statements, long-term debt of approximately $3.8 billion, and stockholders' equity of approximately $10.0 billion. We have a target liquidity buffer of $2.5 billion, including cash and available committed credit lines. We also target debt leverage ratios that are consistent with investment grade credit ratings. Our capital allocation priorities include maintaining our financial strength and flexibility, maintaining our assets, paying our dividend, investing to grow our business, taking advantage of strategic opportunities and returning excess cash to shareholders in order to maintain an efficient balance sheet. During the three months ended March 31, 2016, we invested $235.6 million in capital expenditures and $38.5 million in an affiliate and returned cash to shareholders through share repurchases of $75 million (through the ASR as discussed in Note 12 of our Condensed Consolidated Financial Statements in this report) and cash dividends of $96.2 million.

Funds generated by operating activities, available cash and cash equivalents, and our credit facilities continue to be our most significant sources of liquidity. We believe funds generated from the expected results of operations and available cash, cash equivalents and borrowings under the credit facility, as needed, will be sufficient to finance our operations, including our expansion plans, existing strategic initiatives and expected dividend payments, for the next 12 months. There can be no assurance, however, that we will continue to generate cash flows at or above current levels. At March 31, 2016, we had $1.48 billion available under our $1.5 billion credit facility.

All of our cash and cash equivalents are diversified in highly rated investment vehicles. Approximately $1.3 billion of cash and cash equivalents are held by non-U.S. subsidiaries and are not subject to significant foreign currency exposures, as the majority are held in investments denominated in U.S. dollars as of March 31, 2016. These funds may create foreign currency transaction gains or losses, however, depending on the functional currency of the entity holding the cash. In addition, there are no significant restrictions that would preclude us from bringing these funds back to the U.S.; however, there would be an income tax expense impact on repatriating approximately $400 million of cash balances associated with certain undistributed earnings, which are part of the permanently reinvested earnings discussed in Note 12 of our Notes to Consolidated Financial Statements in our 10-K Report. We currently intend to use the $400 million in cash for non-U.S. expansions and other investments outside the U.S.

The following table represents a comparison of the net cash provided by operating activities, net cash used in investing activities, and net cash used in financing activities for the three months ended March 31, 2016 and 2015:

(in millions)	Three months ended March 31,		2016-2015	
Cash Flow	2016	2015	Change	Percent
Net cash provided by operating activities	$265.9	$728.9	$(463.0)	(64)%
Net cash used in investing activities	(273.9)	(182.9)	(91.0)	50 %
Net cash used in financing activities	(280.0)	(300.4)	20.4	(7)%

Operating Activities

During the three months ended March 31, 2016, net cash provided by operating activities decreased by $463.0 million to $265.9 million, from $728.9 million for the three months ended March 31, 2015. Our results of operations, after non-cash adjustments to net earnings, contributed $373.5 million to cash flows from operating activities during the three months ended March 31, 2016, compared to a contribution of $509.2 million as computed on the same basis for the prior year period. During the three months ended March 31, 2016, we had an unfavorable working capital change of $107.6 million from December 31, 2015, compared to a favorable change of $219.7 million during the three

months ended March 31, 2015.

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The change in working capital for the three months ended March 31, 2016, was primarily driven by an unfavorable impact from the change in accounts payable and accrued liabilities of $137.7 million, partially offset by a favorable impact from the change in inventories of $34.3 million. The change in accounts payable and accrued liabilities was due to the timing of payments and lower capital expenditure accruals at March 31, 2016 compared to December 31, 2015.

Investing Activities

Net cash used in investing activities was $273.9 million for the three months ended March 31, 2016, compared to $182.9 million for the same period a year ago. Included in net cash used in investing activities in the current year quarter is an investment of $38.5 million to an affiliate for the construction of two articulated tug and barge units to transport anhydrous ammonia, primarily for Mosaic's operations, as discussed in Note 15 of our Condensed Consolidated Financial Statements in this report. In the current year period, we had capital expenditures of $235.6 million, compared to $229.5 million in the prior year period. Also, in the prior year period, we received $47.9 million related to a working capital adjustment from our acquisition of Archer Daniels Midland Company's fertilizer distribution business in Brazil and Paraguay.

Financing Activities

Net cash used in financing activities for the three months ended March 31, 2016, was $280.0 million, compared to $300.4 million for the same period in the prior year. Cash used in financing activities reflected shares repurchased during the three months ended March 31, 2016, of approximately $75.0 million under our 2015 Repurchase Program, and dividends paid of $96.2 million. In the prior year period, we had higher share repurchases. In the three months ended March 31, 2016, we also had net payments of structured payables of $128.5 million compared to $73.4 million in the prior year period.

Debt Instruments, Guarantees and Related Covenants

See Note 10 to the Consolidated Financial Statements in our 10-K Report and Note 15 to our Condensed Consolidated Financial Statements in this report.

Financial Assurance Requirements

In addition to various operational and environmental regulations related to our Phosphates segment, we are subject to financial assurance requirements. In various jurisdictions in which we operate, particularly Florida and Louisiana, we are required to pass a financial strength test or provide credit support, typically in the form of surety bonds, letters of credit, certificates of deposit or trust funds. Further information regarding financial assurance requirements is included in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 10-K Report, under "EPA RCRA Initiative", and in Note 9 to our Condensed Consolidated Financial Statements in this report.

Off-Balance Sheet Arrangements and Obligations

Information regarding off-balance sheet arrangements and obligations is included in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 10-K Report and Note 15 to our Condensed Consolidated Financial Statements in this report.

Contingencies

Information regarding contingencies is hereby incorporated by reference to Note 9 to our Condensed Consolidated Financial Statements in this report.

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Cautionary Statement Regarding Forward Looking Information

All statements, other than statements of historical fact, appearing in this report constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include, among other things, statements about our expectations, beliefs, intentions or strategies for the future, including statements about MWSPC and its nature, impact and benefits, statements concerning our future operations, financial condition and prospects, statements regarding our expectations for capital expenditures, statements concerning our level of indebtedness and other information, and any statements of assumptions regarding any of the foregoing. In particular, forward-looking statements may include words such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "potential", "predict", "project" or "should". These statements involve certain risks and uncertainties that may cause actual results to differ materially from expectations as of the date of this filing.

Factors that could cause reported results to differ materially from those expressed or implied by the forward-looking statements include, but are not limited to, the following:

- business and economic conditions and governmental policies affecting the agricultural industry where we or our customers operate, including price and demand volatility resulting from periodic imbalances of supply and demand;
- changes in farmers’ application rates for crop nutrients;
- changes in the operation of world phosphate or potash markets, including continuing consolidation in the crop nutrient industry, particularly if we do not participate in the consolidation;
- pressure on prices realized by us for our products;
- the expansion or contraction of production capacity or selling efforts by competitors or new entrants in the industries in which we operate, including the effects of proving runs by members of Canpotex, Limited (“Canpotex”) to prove the production capacity of potash expansion projects;
- the expected cost of MWSPC and our expected investment in it, the amount, terms, availability and sufficiency of funding for MWSPC from us, Saudi Arabian Mining Company, Saudi Basic Industries Corporation and existing or future external sources, the ability of MWSPC to obtain additional planned funding in acceptable amounts and upon acceptable terms, the timely development and commencement of operations of production facilities in the Kingdom of Saudi Arabia, political and economic instability in the region, and in general the future success of current plans for the joint venture and any future changes in those plans;
- build-up of inventories in the distribution channels for our products that can adversely affect our sales volumes and selling prices;
- the effect of future product innovations or development of new technologies on demand for our products;
- seasonality in our business that results in the need to carry significant amounts of inventory and seasonal peaks in working capital requirements, and may result in excess inventory or product shortages;
- changes in the costs, or constraints on supplies, of raw materials or energy used in manufacturing our products, or in the costs or availability of transportation for our products;
- declines in our selling prices or significant increases in costs that can require us to write down our inventories to the lower of cost or market, or require us to impair goodwill or other long-lived assets, or establish a valuation allowance against deferred tax assets;
- the effects on our customers of holding high cost inventories of crop nutrients in periods of rapidly declining market prices for crop nutrients;
- the lag in realizing the benefit of falling market prices for the raw materials we use to produce our products that can occur while we consume raw materials that we purchased or committed to purchase in the past at higher prices;
- customer expectations about future trends in the selling prices and availability of our products and in farmer economics;

- disruptions to existing transportation or terminaling facilities, including those of Canpotex or any joint venture in which we participate;
- shortages or other unavailability of railcars, tugs, barges and ships for carrying our products and raw materials;
- the effects of and change in trade, monetary, environmental, tax and fiscal policies, laws and regulations;
- foreign exchange rates and fluctuations in those rates;
- tax regulations, currency exchange controls and other restrictions that may affect our ability to optimize the use of our liquidity;
- other risks associated with our international operations, including any potential adverse effects related to our joint venture interest in the Miski Mayo mine in the event that protests against natural resource companies in Peru were to extend to or impact the Miski Mayo mine;
- adverse weather conditions affecting our operations, including the impact of potential hurricanes, excessive heat, cold, snow or rainfall, or drought;
- difficulties or delays in receiving, challenges to, increased costs of obtaining or satisfying conditions of, or revocation or withdrawal of required governmental and regulatory approvals, including permitting activities;
- changes in the environmental and other governmental regulation that applies to our operations, including federal legislation or regulatory action expanding the types and extent of water resources regulated under federal law and the possibility of further federal or state legislation or regulatory action affecting greenhouse gas emissions or of restrictions or liabilities related to elevated levels of naturally-occurring radiation that arise from disturbing the ground in the course of mining activities or possible efforts to reduce the flow of nutrients into the Gulf of Mexico, the Mississippi River basin or elsewhere;
- the potential costs and effects of implementation of federal or state water quality standards for the discharge of nitrogen and/or phosphorus into Florida waterways;
- the financial resources of our competitors, including state-owned and government-subsidized entities in other countries;
- the possibility of defaults by our customers on trade credit that we extend to them or on indebtedness that they incur to purchase our products and that we guarantee, particularly when we are exiting our business operations or locations that produced or sold the products to that customer;
- any significant reduction in customers' liquidity or access to credit that they need to purchase our products;
- the effectiveness of our risk management strategy;
- the effectiveness of the processes we put in place to manage our significant strategic priorities, including the expansion of our Potash business and our investment in MWSPC, and to successfully integrate and grow acquired businesses;
- actual costs of various items differing from management's current estimates, including, among others, asset retirement, environmental remediation, reclamation or other environmental obligations and Canadian resource taxes and royalties, or the costs of MWSPC, its existing or future funding and our commitments in support of such funding;
- the costs and effects of legal and administrative proceedings and regulatory matters affecting us, including environmental, tax or administrative proceedings, complaints that our operations are adversely impacting nearby farms, businesses, other property uses or properties, settlements thereof and actions taken by courts with respect to approvals of settlements, resolution of global tax audit activity, and other further developments in legal proceedings and regulatory matters;
- the success of our efforts to attract and retain highly qualified and motivated employees;
- strikes, labor stoppages or slowdowns by our work force or increased costs resulting from unsuccessful labor contract negotiations;

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- brine inflows at our Esterhazy, Saskatchewan potash mine as well as potential inflows at our other shaft mines;
- accidents involving our operations, including potential fires, explosions, seismic events, unsuccessful tailings management or releases of hazardous or volatile chemicals;
- terrorism or other malicious intentional acts, including cybersecurity risks such as attempts to gain unauthorized access to, or disable, our information technology systems, or our costs of addressing malicious intentional acts;
- other disruptions of operations at any of our key production and distribution facilities, particularly when they are operating at high operating rates;
- changes in antitrust and competition laws or their enforcement;
- actions by the holders of controlling equity interests in businesses in which we hold a noncontrolling interest;
- changes in our relationships with other members of Canpotex or any joint venture in which we participate or their or our exit from participation in Canpotex or any such export association or joint venture, and other changes in our commercial arrangements with unrelated third parties;
- the adequacy of our property, business interruption and casualty insurance policies to cover potential hazards and risks incident to our business, and our willingness and ability to maintain current levels of insurance coverage as a result of market conditions, our loss experience and other factors;
- difficulties in realizing the benefits of our long-term natural gas based pricing ammonia supply agreement with CF Industries, Inc., which will commence in 2017, including the risks that the cost savings initially anticipated from the agreement may not be fully realized over its term or that the price of natural gas or the market price for ammonia during the agreement's term are at levels at which the agreement’s natural gas based pricing is disadvantageous to us, compared with purchases in the spot market; and
- other risk factors reported from time to time in our Securities and Exchange Commission reports.

Material uncertainties and other factors known to us are discussed in Item 1A, “Risk Factors,” of our annual report on Form 10-K for the year ended December 31, 2015 and incorporated by reference herein as if fully stated herein.

We base our forward-looking statements on information currently available to us, and we undertake no obligation to update or revise any of these statements, whether as a result of changes in underlying factors, new information, future events or other developments.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to the impact of fluctuations in the relative value of currencies, the impact on interest rates, fluctuations in the purchase price of natural gas, ammonia and sulfur consumed in operations, and changes in freight costs as well as changes in the market value of our financial instruments. We periodically enter into derivatives in order to mitigate our foreign currency risks, interest rate risks and the effects of changing commodity prices, but not for speculative purposes. See Note 13 to the Consolidated Financial Statements in our 10-K Report and Note 10 to the Condensed Consolidated Financial Statements in this report.

Foreign Currency Exchange Contracts

As of March 31, 2016 and December 31, 2015, the fair value of our major foreign currency exchange contracts was $3.1 million and ($54.0) million, respectively. The table below provides information about Mosaic's significant foreign exchange derivatives.

(in millions US$)	As of March 31, 2016			As of December 31, 2015		
	Expected Maturity Date Years ending December 31,		Fair Value	Expected Maturity Date Year ending December 31,		Fair Value
	2016	2017		2016	2017	
Foreign Currency Exchange Forwards						
Canadian Dollar			$14.1			$(48.4)
Notional (million US$) - long Canadian dollars	$555.2	$95.8		$668.1	$78.4	
Weighted Average Rate - Canadian dollar to U.S. dollar	1.3238	1.3568		1.2873	1.3388	
Foreign Currency Exchange Collars						
Canadian Dollar			$0.1			$(3.8)
Notional (million US$)	$42.1	—		$63.3	—	
Weighted Average Participation Rate - Canadian dollar to U.S. dollar	1.3574	—		1.3090	—	
Weighted Average Protection Rate - Canadian dollar to U.S. dollar	1.2580	—		1.2219	—	
Foreign Currency Exchange Non-Deliverable Forwards						
Brazilian Real			$(7.5)			$(1.3)
Notional (million US$) - short Brazilian real	$185.1	$—		$211.3	$—	
Weighted Average Rate - Brazilian real to U.S. dollar	3.8747	—		3.9130	—	
Notional (million US$) - long Brazilian real	$54.4	$5.2		$59.5	$—	
Weighted Average Rate - Brazilian real to U.S. dollar	4.0638	4.2104		3.6386	—	
Indian Rupee			$(3.8)			$(0.5)
Notional (million US$) - short Indian rupee	$135.5	$—		$136.0	$—	
Weighted Average Rate - Indian rupee to U.S. dollar	68.7062	—		67.0696	—	
Chinese Renminbi			0.2			—
Notional (million US$) - short Renminbi	$11.0	—		—	—	
Weighted Average Rate - Chinese Renminbi to U.S. Dollar	6.6042	—		—	—	$—
Total Fair Value			$3.1			$(54.0)

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Further information regarding foreign currency exchange rates and derivatives is included in Management's Discussion and Analysis of Financial Condition and Results of Operations in our 10-K Report and Note 10 to the Condensed Consolidated Financial Statements in this report.

Commodities

As of March 31, 2016 and December 31, 2015, the fair value of our natural gas commodities contracts was $(20.5) million and $(16.3) million, respectively.

The table below provides information about our natural gas derivatives which are used to manage the risk related to significant price changes in natural gas.

(in millions)	As of March 31, 2016 Expected Maturity Date Years ending December 31,			As of December 31, 2015 Expected Maturity Date Years ending December 31,		
	2016	2017	Fair Value	2016	2017	Fair Value
Natural Gas Swaps			$(20.5)			$(16.3)
Notional (million MMBtu) - long	16.4	8.9		23.5	8.9	
Weighted Average Rate (US$/MMBtu)	$2.83	$2.81		$2.76	$2.75	
Total Fair Value			$(20.5)			$(16.3)

Further information regarding commodities and derivatives is included in Management's Discussion and Analysis of Financial Condition and Results of Operations in our 10-K Report and Note 10 to the Condensed Consolidated Financial Statements in this report.

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ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in our filings under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and (ii) accumulated and communicated to management, including our principal executive officer and our principal financial officer, to allow timely decisions regarding required disclosures. Our management, with the participation of our principal executive officer and our principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q. Our principal executive officer and our principal financial officer have concluded, based on such evaluations, that our disclosure controls and procedures were effective for the purpose for which they were designed as of the end of such period.

(b) Changes in Internal Control Over Financial Reporting

Our management, with the participation of our principal executive officer and our principal financial officer, have evaluated any changes in our internal control over financial reporting that occurred during the three months ended March 31, 2016 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Our management, with the participation of our principal executive officer and principal financial officer, did not identify any such changes during the three months ended March 31, 2016.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We have included information about legal and environmental proceedings in Note 9 to our Condensed Consolidated Financial Statements in this report. This information is incorporated herein by reference.

We are also subject to the following legal and environmental proceeding in addition to those described in Note 9 of our Condensed Consolidated Financial Statements in this report:

- Nutrient Discharges into the Gulf of Mexico and Mississippi River Basin. On March 13, 2012, the Gulf Restoration Network, the Missouri Coalition for the Environment, the Iowa Environmental Council, the Tennessee Clean Water Network, the Minnesota Center for Environmental Advocacy, Sierra Club, the Waterkeeper Alliance, Inc., the Prairie Rivers Network, the Kentucky Waterways Alliance, the Environmental Law & Policy Center and the Natural Resources Defense Council, Inc. brought a lawsuit in the U.S. District Court for the Eastern District of Louisiana (the "Louisiana District Court") against EPA, seeking to require it to establish numeric nutrient criteria for nitrogen and phosphorous in the Mississippi River basin. In July 2011, EPA had denied the plaintiffs' July 2008 petition seeking such standards. On May 30, 2012, the Louisiana District Court granted our motion to intervene in this lawsuit.

On September 20, 2013, the Louisiana District Court issued a decision in this matter, holding that while EPA was required to respond directly to the petition and find that numeric nutrient criteria either were or were not necessary for the Mississippi River watershed, EPA had the discretion to decide this issue based on non-technical factors, including cost, policy considerations, administrative complexity and other issues. EPA appealed this decision to the Fifth Circuit Court of Appeals (the "Court of Appeals") in November 2013. The Court of Appeals issued a decision on April 7, 2015, holding in substantial part that EPA was not obligated to make a determination that numeric nutrient criteria are or are not necessary, provided EPA gives a reasonable explanation for its conclusion. The Court of Appeals remanded the case to the Louisiana District Court to decide whether EPA can meet that burden. On November 20, 2015 EPA filed a motion with the Louisiana District Court seeking summary judgment and on January 14, 2016, non-state intervenors including Mosaic filed a brief supporting EPA's motion.

We intend to defend vigorously EPA's decision. In the event that EPA were to establish numeric nutrient criteria for nitrogen and phosphorous in the Mississippi River basin and the Gulf of Mexico, we cannot predict what its requirements would be or the effects it would have on us or our customers.

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ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Pursuant to our employee stock plans relating to the grant of employee stock options, stock appreciation rights, restricted stock unit awards, and other equity-based awards, we have granted and may in the future grant employee stock options to purchase shares of our Common Stock for which the purchase price may be paid by means of delivery to us by the optionee of shares of our Common Stock that are already owned by the optionee (at a value equal to market value on the date of the option exercise). During the periods covered by this report, no options to purchase shares of our Common Stock were exercised for which the purchase price was so paid.

The following table sets forth information with respect to shares of our Common Stock that we purchased under the 2015 Repurchase Program during the quarter ended March 31, 2016:

Issuer Repurchases of Equity Securities[a]

Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of a publicly announced program	Maximum approximate dollar value that may be yet purchased under the program[a]
Common Stock				
January 1, 2016 - January 31, 2016..............	—	—	—	$925,067,864
February 1, 2016 - February 29, 2016............	2,561,912	(a)	2,561,912	$850,067,864
March 1, 2016 - March 31, 2016................	204,646	(a)	204,646	$850,067,864
Total.................................	2,766,558	$27.11	2,766,558	$850,067,864

[a] On May 14, 2015, we announced the 2015 Repurchase Program to repurchase up to $1.5 billion of our Common Stock through open market purchases, accelerated share repurchase arrangements, privately negotiated transactions or otherwise. In February 2016, under the 2015 Repurchase Program, Mosaic entered into an accelerated share repurchase program (the "2016 ASR") to repurchase shares of our Common Stock for a payment of $75 million. In connection with the 2016 ASR, Mosaic received an initial delivery of 2,561,912 shares of Common Stock. We received an additional 204,646 shares upon closing of the transaction on March 23, 2016, bringing the total shares received under the 2016 ASR to 2,766,558 shares. The final average price per share was $27.11.

ITEM 4. MINE SAFETY DISCLOSURES

Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95 to this report.

ITEM 6. EXHIBITS

Reference is made to the Exhibit Index on page E-1 hereof.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE MOSAIC COMPANY

by: /S/ ANTHONY T. BRAUSEN
Anthony T. Brausen
Senior Vice President – Finance and Chief
Accounting Officer (on behalf of the registrant and as principal accounting officer)

May 4, 2016

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Exhibit Index

Exhibit No	Description	Incorporated Herein by Reference to	Filed with Electronic Submission
3.ii	Amended and Restated Bylaws	Exhibit 3.1 to Current Report on Form 8-K of Mosaic dated March 3, 2016 and filed on March 4, 2016	
10.iii.a	Form of Non-Qualified Stock Option under The Mosaic Company 2014 Stock and Incentive Plan (the "2014 Plan"), approved March 2, 2016		X
10.iii.b	Form of Executive TSR Performance Unit Award Agreement under the 2014 Plan, approved March 2, 2016		X
10.iii.c	Form of Executive ROIC Performance Unit Award Agreement under the 2014 Plan, approved March 2, 2016		X
10.iii.d	Form of Employee ROIC Performance Unit Award Agreement under the 2014 Plan, approved March 2, 2016		X
10.iii.e	Form of Employee Restricted Stock Unit Award Agreement under the 2014 Plan, approved March 2, 2016		X
31.1	Certification Required by Rule 13a-14(a).		X
31.2	Certification Required by Rule 13a-14(a).		X
32.1	Certification Required by Rule 13a-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code.		X
32.2	Certification Required by Rule 13a-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code.		X
95	Mine Safety Disclosures		X
101	Interactive Data Files		X