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BANCOLOMBIA SA
Form 6-K
November 07, 2006

SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1933

For the month of November 2006

BANCOLOMBIA S.A.

(Translation of Registrant's name into English)

Calle 50 No. 51-66

Medellin, Colombia

(Address of principal executive offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-_____.)

This Report on Form 6-K shall be incorporated by reference into the registrant's registration statement on Form F-3 (File No. 001-32535).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

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BANCOLOMBIA S.A.
(Registrant)

Date: November 7, 2006

By /s/ JAIME ALBERTO VELASQUEZ B.

Name: Jaime Alberto Velasquez B.
Title: Vice President of Finance

{BANCOLOMBIA LOGO}

CIB
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NYSE

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2006

NOVEMBER 7, 2006. Medellin, Colombia -- Today, BANCOLOMBIA S.A. (NYSE: CIB) announced its financial results for the third quarter of fiscal year 2006, ended September 30, 2006.1

CONSOLIDATED BALANCE SHEET AND INCOME STATEMENT (Ps millions)

	QUARTER		GROWTH
	2Q 06	3Q 06	3Q 06/ 2Q 06
ASSETS			
Loans and financial leases, net	21,084,601	23,009,881	9.13%
Investment securities, net	7,954,602	5,319,196	-33.13%
Other assets	4,448,419	4,785,233	7.57%
<hr style="border-top: 1px dashed black;"/>			
TOTAL ASSETS	33,487,622	33,114,310	-1.11%
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LIABILITIES AND SHAREHOLDERS' EQUITY			
DEPOSITS			
Non-interest bearing	3,282,769	3,309,870	0.83%
Interest bearing	17,398,496	17,519,803	0.70%
OTHER LIABILITIES	9,590,872	8,853,878	-7.68%
TOTAL LIABILITIES	30,272,137	29,683,551	-1.94%
Shareholders' equity	3,215,485	3,430,759	6.69%
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TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	33,487,622	33,114,310	-1.11%
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Interest income	484,489	888,288	83.35%
Interest expense	301,759	323,489	7.20%
NET INTEREST INCOME	182,730	564,799	209.09%
Net provisions	(7,554)	(85,803)	1035.86%
Fees and income from service, net	210,335	219,206	4.22%
Other operating income	87,677	14,336	-83.65%
Operating expense	(426,601)	(469,535)	10.06%
Non-operating income, net	55,515	(21,628)	-138.96%
Income tax expense	(33,054)	(39,889)	20.68%
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NET INCOME	69,048	181,486	162.84%
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1 This report corresponds to the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns, directly or indirectly more than 50% of the voting capital stock. These financial statements have been prepared in accordance with generally accepted accounting principles in Colombia (COLGAAP), are stated in nominal terms and have not been audited. BANCOLOMBIA maintains accounting records in Colombian pesos, referred to herein as "Ps."

ANY REFERENCE TO BANCOLOMBIA MUST BE UNDERSTOOD AS REFERRING TO THE BANK TOGETHER WITH ITS AFFILIATES, UNLESS OTHERWISE SPECIFIED.

Exchange rate: September 30, 2006 Ps 2,394.31= US\$ 1
Average exchange rate September 2006 Ps 2,374.67 = US\$ 1

Contacts

SERGIO RESTREPO	JAIME A. VELASQUEZ	MAURICIO BOTERO
EXECUTIVE VP	FINANCIAL VP	IR MANAGER
TEL.: (574) 5108668	TEL.: (574) 5108666	TEL.: (574) 5108866

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(BANCOLOMBIA LOGO)
3Q06

1. HIGHLIGHTS:

- Net income amounted to Ps 181,486 million or US\$ 0.417 per ADS, for the third quarter of 2006. This represents an increase of 162.8% as compared to Ps 69,048 million, or US\$ 0.147 per ADS, for the second quarter of 2006, and a decrease of 32.6% compared to Ps 269,239 million or US\$ 0.647 per ADS, for the third quarter of 2005.
- As of September 30, 2006, BANCOLOMBIA's net loans totaled Ps 23,010 billion, increasing 9.1% as compared to Ps 21,085 billion in the previous quarter and 33.4% as compared to the third quarter of 2005. Additionally, interest on loans increased 10.8% as compared to the previous quarter and 13.7% as compared to the third quarter of 2005.
- Investments in debt securities amounted to Ps 5,141 billion, which represents a decrease of 33.2% as compared to the previous quarter and 30.0% over the year. Interest on investment securities amounted to Ps 173,771 million, increasing 209.7% as compared to the previous quarter, due mainly to a more stable environment of Colombian bond prices, and decreasing 36.4% as compared to the third quarter of 2005.
- Net fees and income from services totaled Ps 219,206 million for the quarter, increasing 4.2% as compared to the previous quarter and 5.4% as compared to the third quarter of 2005.
- Total operating expenses remained stable, increasing 1.26% on a year-to-year basis, which is lower than the growth rate in Bank's assets.
- BANCOLOMBIA's ratio of past due loans to total loans at September 30, 2006 was 2.4%, and the ratio of allowances to past due loans was 144.4%.

STOCK INDICATORS

QUARTER

AS OF

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	3Q 05 -----	2Q 06 -----	3Q 06 -----	SEP-05 -----	SEP-06 -----
Net Income (Ps millions)	269,239	69,048	181,486	690,303	464,636
USD Earnings per ADS	0.647	0.147	0.417	1.658	1.067
ROAA	3.77%	0.85%	2.20%	3.23%	1.93%
ROAE	34.43%	8.56%	21.54%	30.74%	18.55%
P/BV ADS (1)	2.83	3.52	3.63		
P/BV Local (2) (3)	2.80	3.03	3.35		
P/E (4)	8.43	37.00	16.24		
Shares Outstanding	727,829,109	727,827,005	727,827,005		

- (1) Defined as ADS price divided by ADS book value.
- (2) Defined as Share price divided by share book value.
- (3) Share prices on the Colombian Stock Exchange
- (4) Defined as market capitalization divided by annualized quarter results

CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This release contains statements that may be considered forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. All forward-looking statements, whether made in this release or in future filings or press releases or orally, address matters that involve risks and uncertainties; consequently, there are or will be factors, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptances of new products or services by our targeted customers, changes in business strategy and various others factors, that could cause actual results to differ materially from those indicated in such statements. We do not intend, and do not assume any obligation, to update these forward-looking statements.

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(BANCOLOMBIA LOGO)
3Q06

2. CONSOLIDATED BALANCE SHEET

2.1 ASSETS

BANCOLOMBIA's total assets amounted to Ps 33,114 billion as of September 30, 2006, decreasing 1.11% as compared to Ps 33,488 billion as of June 30, 2006. As described in Section 2.1.2 below, this result reflects the decrease in investment securities. This represents an increase of 14.8% as compared to Ps 28,848 billion as of September 30, 2005.

2.1.1 LOAN PORTFOLIO

The loan portfolio presented very positive figures amounting to Ps 23,010 billion as of September 30, 2006, increasing 9.1% as compared to the previous quarter and 33.4% as compared to the third quarter of 2005.

Corporate loans presented a robust growth amounting to Ps 12,287 billion for the quarter, increasing 9.5% as compared to Ps 11,224 billion for the

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previous quarter. This represents an increase of 28.6% as compared to Ps 9,556 billion for the third quarter of 2005.

The retail and small and medium-sized enterprise ("SME") loans maintained their positive growth rates. They amounted to Ps 6,231 billion as of September 30, 2006, increasing 7.3% over the quarter and 35.1% over the year. Similarly, financial leases maintained their positive trend amounting to Ps 3,336 billion, increasing 7.6% as compared to the previous quarter and 42.8% over the year.

LOAN PORTFOLIO (Ps millions)	30-SEP-05 -----	AS OF 30-JUN-06 -----	30-SEP-06 -----
CORPORATE			
Working capital loans	7,958,571	9,983,764	11,173,199
Loans funded by domestic development banks	1,042,505	394,049	382,448
Trade Financing	423,198	649,875	574,632
Overdrafts	87,557	147,057	102,168
Credit Cards	44,396	49,363	54,641
TOTAL CORPORATE	9,556,227	11,224,108	12,287,088
RETAIL AND SMEs			
Working capital loans	1,442,580	1,878,090	2,021,631
Personal loans	1,498,279	1,807,138	1,991,947
Loans funded by domestic development banks	385,205	405,651	383,444
Credit Cards	550,927	700,157	766,744
Overdrafts	134,639	176,774	143,390
Automobile loans	541,223	760,980	849,855
Trade Financing	60,056	77,305	74,488
TOTAL RETAIL AND SMEs	4,612,909	5,806,095	6,231,499
MORTGAGE	1,483,011	1,719,002	1,980,240
FINANCIAL LEASES	2,336,170	3,099,021	3,335,723
TOTAL LOANS AND FINANCIAL LEASES	17,988,317	21,848,226	23,834,550
ALLOWANCE FOR LOAN LOSSES AND FINANCIAL LEASES	(742,459)	(763,625)	(824,669)
TOTAL LOANS AND FINANCIAL LEASES, NET	17,245,858	21,084,601	23,009,881

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(BANCOLOMBIA LOGO)
3Q06

Mortgage loans also presented a positive growth, amounting to Ps 1,980 billion as of September 30, 2006. This represents an increase of 15.2% as compared to Ps 1,719 billion for the previous quarter and 33.5% as compared to Ps 1,483 billion for the third quarter of 2005.

2.1.1.2 INVESTMENT PORTFOLIO

BANCOLOMBIA's investments in debt securities amounted to Ps 5,141 billion, decreasing 33.2% over the quarter. This decrease was mainly due to both an

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increase in credit demand and the Government's repurchase program, announced on October 11, 2006, in which the Bank sold government securities (TES) to the National Treasury amounting to approximately Ps 586,000 million. On a year-to-year basis, this represents a decrease of 30.0%, from Ps 7,343 billion at September 30, 2005.

2.1.3 ASSET QUALITY

As of September 30, 2006, the Bank's past due loans accounted for 2.4% of total loans. Loans classified as C, D and E comprised 2.5% of total loans. In addition, the ratio of allowances to past due loans at the end of the quarter was 144.4%, while the ratio of allowances to loans classified as C, D and E at the end of the quarter was 138.3%.

LOANS AND FINANCIAL LEASES CLASSIFICATION

(Ps millions)	AS OF 30-SEP-05		AS OF 30-SEP-06
	-----		-----
"A" Normal	16,853,001	93.7%	20,437,368
"B" Subnormal	503,075	2.8%	814,255
"C" Deficient	158,943	0.9%	199,243
"D" Doubtful recovery	278,559	1.5%	247,670
"E" Unrecoverable	194,739	1.1%	149,690
TOTAL	17,988,317	100%	21,848,226
LOANS AND FINANCIAL LEASES CLASSIFIED AS C, D AND E AS A PERCENTAGE OF TOTAL LOANS AND FINANCIAL LEASES		3.5%	2.7%

ASSET QUALITY

(Ps millions)	30-SEP-05	AS OF 30-JUN-06	30-SEP-06
	-----	-----	-----
Total performing past due loans	240,335	281,598	256,995
Total non-performing past due loans (1)	339,514	310,069	321,038
Total past due loans	579,849	591,667	578,033
Allowance for loans and accrued interest losses	755,290	773,157	834,934
Past due loans to total loans	3.22%	2.71%	2.43%
Non-performing loans to total loans	1.89%	1.42%	1.35%
C, D, and E loans to total loans	3.51%	2.73%	2.53%
Allowances to past due loans (2)	130.26%	130.67%	144.44%
Allowances to C, D, and E loans (2)	119.46%	129.59%	138.27%
Allowances to non-performing loans (2)	222.46%	249.35%	260.07%
Allowances to total loans	4.20%	3.54%	3.50%
Performing loans to total loans	98.11%	98.58%	98.65%

(1) Non-performing loans comprised of consumer loans that are past due 60 days or more, commercial loans that are past due 90 days or more, small business loans that are past due 30 days or more and mortgage loans that are past due 60 days or more.

(2) Allowance means allowance for loan and accrued interest losses.

(BANCOLOMBIA LOGO)
3Q06

2.2 LIABILITIES

Total deposits increased 0.7% as compared to the previous quarter and 18.9% over the year, amounting to Ps 20,830 billion as of September 30, 2006. As compared to the third quarter of 2005, interest-bearing deposits increased 17.6% while non-interest bearing deposits increased 26.6%.

2.3 SHAREHOLDERS' EQUITY

BANCOLOMBIA's shareholders' equity amounted to Ps 3,431 billion at the end of the third quarter of 2006. This represents an increase of 6.7% as compared to the previous quarter and 6.2% over the year. Unrealized gains on available-for-sale debt securities amounted to Ps 3.3 billion as of September 30, 2006.

Due to the strong growth of the loan portfolio, the Bank's consolidated ratio of technical capital to risk-weighted assets decreased as compared to the previous quarter to 11.2%.

TECHNICAL CAPITAL RISK WEIGHTED ASSETS

Consolidated (Ps millions)	30-SEP-05 -----	30-JUN-06 -----	30-SEP-06 -----
Basic capital (Tier I)	2,123,055	2,835,435	2,883,305
Additional capital (Tier II)	464,592	369,393	430,877
Technical capital (1)	2,587,647	3,204,828	3,314,182
Risk weighted assets included market risk	22,371,981	28,282,884	29,582,049
CAPITAL ADEQUACY (2)	11.57%	11.33%	11.20%

(1) Technical capital is the sum of basic capital and additional capital.

(2) Capital Adequacy is Technical capital divided by Risk weighted assets

(BANCOLOMBIA LOGO)
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3. INCOME STATEMENT

BANCOLOMBIA's net income amounted to Ps 181,486 million for the quarter ended September 30, 2006, as compared to Ps 69,048 million for the previous quarter and Ps 269,239 million for the third quarter of 2005. This represents an increase of 162.8% and a decrease of 32.6%, respectively, due to the losses that resulted from the mark-to-market valuation of Colombian bond prices during the second quarter of 2006.

3.1 NET INTEREST INCOME

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Interest on loans totaled Ps 602,301 million for the third quarter of 2006, increasing 10.8% as compared to Ps 543,606 million for the previous quarter and 13.7% as compared to Ps 529,527 million for the third quarter of 2005. On the other hand, interest on investment securities amounted to Ps 173,771 million, which represents an increase of 209.7% as compared to the previous quarter loss of Ps 158,401 million and a decrease of 36.4% as compared to Ps 273,298 million during the third quarter of 2005.

The most representative bond in the market is the COLOMBIA TES 20, which matures in July 2020. As illustrated below, this bond was traded at a yield of 10.50% as of June 30, 2006 and 9.56% at the end of the third quarter of 2006.

(LINE GRAPH)

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(BANCOLOMBIA LOGO)
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3.2 PROVISIONS

During the third quarter of 2006, provisions for loan and interest losses amounted to Ps 104,044 million, increasing 54.8% and 62.1% as compared to the previous quarter and to the third quarter of 2005, respectively. Approximately Ps 18,000 million from these provisions corresponds to adjustments made by the new provisioning regulation.

3.3 FEES AND INCOME FROM SERVICES

Net fees and income from services amounted to Ps 219,206 million, increasing 4.2% as compared to the previous quarter and 5.4% as compared to Ps 207,961 million for the third quarter of 2005.

BANCOLOMBIA's accumulated unconsolidated credit card billing increased 18.6% during the year, resulting in a 21.1% market share of the Colombian credit card business. In addition, the Bank's number of outstanding credit cards increased 20.2%, resulting in a 15.2% market share.

ACCUMULATED CREDIT CARD BILLING	Sep-05	Sep-06	%
	-----	-----	
(Millions of pesos as of September 30, 2006)			Growth

Bancolombia VISA	626.896	774.066	23,48%
Bancolombia Mastercard	1.010.854	1.148.472	13,61%
Bancolombia American Express	373.167	462.647	23,98%
TOTAL BANCOLOMBIA	2.010.917	2.385.185	18,61%

Colombian credit card market	8.788.743	11.325.769	28,87%
=====			

Source: Credibanco, American Express and Red Multicolor

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CREDIT CARD MARKET SHARE	Sep-05	Sep-06	%
	-----	-----	
Outstanding credit cards as of September 30, 2006			Growth

Bancolombia VISA	184.648	231.649	25,45%
Bancolombia Mastercard	255.250	285.188	11,73%
Bancolombia American Express	101.819	134.081	31,69%
TOTAL BANCOLOMBIA	541.717	650.918	20,16%
-----	-----	-----	-----
Colombian credit card market	3.224.653	4.275.988	32,60%
=====	=====	=====	=====

Source: Credibanco, American Express and Red Multicolor.

3.4 OPERATING EXPENSES

Total operating expenses increased 8.8% as compared to the previous quarter, amounting to Ps 448,797 million, which represents a 1.3% increase as compared to Ps 443,199 million for the third quarter 2005.

BANCOLOMBIA's operating expenses to net operating income efficiency ratio decreased to 58.8% as compared to the previous quarter. On a nine-month accumulated basis, the income efficiency ratio reached 64.8%.

The Bank's efficiency measured as operating expenses over average total assets was 5.68% as compared to the previous quarter and 5.46% during the first nine months of 2006.

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(BANCOLOMBIA LOGO)
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PRINCIPAL RATIOS	3Q 05	QUARTER 2Q 06	3Q
	-----	-----	-----
PROFITABILITY			
Net interest margin (1)	9.34%	2.48%	7.5
Return on average total assets (2)	3.77%	0.85%	2.2
Return on average shareholders' equity (3)	34.43%	8.56%	21.5
EFFICIENCY			
-----	-----	-----	-----
Operating expenses to net operating income (4)	54.78%	88.74%	58.8
Operating expenses to average total assets (4)	6.56%	5.27%	5.6
CAPITAL ADEQUACY			
-----	-----	-----	-----
Shareholders' equity to total assets	11.20%	9.60%	10.3

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Technical capital to risk weighted assets 11.57% 11.33% 11.2

(1) Defined as Net Interest Income divided by monthly average interest-earning assets.

(2) Net income divided by monthly average assets.

(3) Net income divided by monthly average shareholders' equity.

(4) Operating income includes net interest income, total net fees and income from services, and total other operating income. Operating expenses include merger expenses and good will amortization.

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(BANCOLOMBIA LOGO)
3Q06

CONSOLIDATED BALANCE SHEET

AS OF

(Ps millions)	SEP-05 -----	JUN-06 -----	SEP-06 -----
ASSETS			
Cash and due from banks	1,040,224	1,123,060	1,603,443
Overnight funds sold	410,735	647,403	340,346
TOTAL CASH AND EQUIVALENTS	1,450,959	1,770,463	1,943,789
DEBT SECURITIES			
Trading	4,591,826	3,990,245	2,567,227
Available for Sale	1,879,456	2,508,292	1,793,975
Held to Maturity	871,696	1,200,116	780,017
EQUITY SECURITIES			
Trading	170,980	137,378	54,005
Available for Sale	186,015	197,141	194,691
Market value allowance	(63,673)	(78,570)	(70,719)
NET INVESTMENT SECURITIES	7,636,300	7,954,602	5,319,196
Commercial loans			
Commercial loans	11,769,986	14,052,561	15,204,992
Consumer loans	2,300,528	2,903,674	3,219,063
Small business loans	98,622	73,968	94,532
Mortgage loans	1,483,011	1,719,002	1,980,240
Finance lease	2,336,170	3,099,021	3,335,723
Allowance for loan losses	(742,459)	(763,625)	(824,669)
NET TOTAL LOANS AND FINANCIAL LEASES	17,245,858	21,084,601	23,009,881
Accrued interest receivable on loans			
Accrued interest receivable on loans	197,061	210,003	248,006
Allowance for accrued interest losses	(12,831)	(9,532)	(10,265)
NET TOTAL INTEREST ACCRUED	184,230	200,471	237,741
Customers' acceptances and derivatives			
Net accounts receivable	102,755	54,707	127,704
Net premises and equipment	289,699	396,608	404,822
Foreclosed assets, net	652,828	649,493	690,489
Prepaid expenses and deferred charges	39,180	25,859	24,338
Goodwill	31,602	50,516	54,475
Operating leases, net	56,024	53,991	47,077
Other	143,024	149,800	159,050
Reappraisal of assets	591,032	725,965	714,787
	424,839	370,546	380,961

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TOTAL ASSETS	28,848,330	33,487,622	33,114,310
=====			
LIABILITIES AND SHAREHOLDERS' EQUITY			
LIABILITIES			
DEPOSITS			
NON-INTEREST BEARING	2,613,728	3,282,769	3,309,870
Checking accounts	2,246,240	3,006,549	2,994,107
Other	367,488	276,220	315,763

INTEREST BEARING	14,902,718	17,398,496	17,519,803
Checking accounts	1,115,689	1,281,143	1,229,213
Time deposits	6,413,490	7,306,274	7,530,088
Savings deposits	7,373,539	8,811,079	8,760,502

TOTAL DEPOSITS	17,516,446	20,681,265	20,829,673
Overnight funds	1,032,610	1,818,644	1,672,061
Bank acceptances outstanding	57,209	62,563	78,987
Interbank borrowings	1,543,154	1,899,892	1,257,125
Borrowings from domestic development banks	1,833,188	2,439,329	2,387,699
Accounts payable	916,552	1,001,489	919,267
Accrued interest payable	185,168	218,011	220,120
Other liabilities	292,033	392,553	374,707
Bonds	1,768,280	1,382,430	1,475,909
Accrued expenses	419,172	320,850	417,107
Minority interest in consolidated subsidiaries	54,319	55,111	50,896

TOTAL LIABILITIES	25,618,131	30,272,137	29,683,551
=====			
SHAREHOLDERS' EQUITY			
SUBSCRIBED AND PAID IN CAPITAL	363,580	366,027	363,914
RETAINED EARNINGS	2,118,885	2,325,159	2,466,967
Appropriated	1,428,582	2,042,009	2,002,331
Unappropriated	690,303	283,150	464,636
REAPPRAISAL AND OTHERS	651,457	580,639	596,537
GROSS UNREALIZED GAIN OR LOSS ON DEBT SECURITIES	96,277	(56,340)	3,341

TOTAL SHAREHOLDER'S EQUITY	3,230,199	3,215,485	3,430,759
=====			

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(BANCOLOMBIA LOGO)
3Q06

CONSOLIDATED INCOME STATEMENT
(Ps Millions)

AS OF
SEP-05 SEP-06 SEP-06/SEP-05 3Q 05 QUARTER
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INTEREST INCOME AND EXPENSES						
Interest on loans	1,516,770	1,665,223	9.79%	529,527	543,606	602
Interest on investment securities	655,313	150,749	-77.00%	273,298	(158,401)	173
Overnight funds	24,784	31,079	25.40%	9,141	8,620	13
Leasing	209,249	273,631	30.77%	73,160	90,664	98
TOTAL INTEREST INCOME	2,406,116	2,120,682	-11.86%	885,126	484,489	888

Interest expense						
Checking accounts	14,158	24,035	69.76%	5,068	8,132	8
Time deposits	345,846	336,178	-2.80%	115,189	112,536	117
Savings deposits	179,283	184,275	2.78%	60,902	56,844	72
TOTAL INTEREST ON DEPOSITS	539,287	544,488	0.96%	181,159	177,512	198

Interbank borrowings	33,527	79,633	137.52%	12,834	27,584	23
Borrowings from domestic development banks	117,699	129,847	10.32%	39,176	42,326	46
Overnight funds	55,237	74,966	35.72%	15,001	26,280	27
Bonds	117,530	86,075	-26.76%	36,791	28,057	26
TOTAL INTEREST EXPENSE	863,280	915,009	5.99%	284,961	301,759	323

NET INTEREST INCOME	1,542,836	1,205,673	-21.85%	600,165	182,730	564
Provision for loan and accrued interest losses, net	(141,556)	(235,477)	66.35%	(64,171)	(67,228)	(104)
Recovery of charged-off loans	46,603	50,234	7.79%	15,297	15,327	18
Provision for foreclosed assets and other assets	(44,236)	(24,102)	-45.51%	(15,562)	(7,496)	(3)
Recovery of provisions for foreclosed assets and other assets	30,555	65,310	113.75%	6,321	51,843	4
TOTAL NET PROVISIONS	(108,634)	(144,035)	32.59%	(58,115)	(7,554)	(85)

NET INTEREST INCOME AFTER PROVISION FOR LOANS AND ACCRUED INTEREST LOSSES	1,434,202	1,061,638	-25.98%	542,050	175,176	478

Commissions from banking services and other services	61,663	113,565	84.17%	26,186	41,357	44
Electronic services and ATM fees	78,771	64,839	-17.69%	24,743	21,825	22
Branch network services	35,643	40,296	13.05%	12,837	13,318	14
Collections and payments fees	41,683	51,566	23.71%	14,640	18,680	17
Credit card merchant fees	7,387	5,994	-18.86%	2,647	2,079	1
Credit and debit card annual fees	152,967	180,184	17.79%	53,196	59,003	61
Checking fees	40,886	44,358	8.49%	14,104	14,292	15
Warehouse services	41,706	52,731	26.44%	14,182	16,031	18
Fiduciary activities	45,328	43,699	-3.59%	16,501	13,275	14
Brokerage fees	52,753	51,574	-2.23%	23,896	12,728	15
Check remittance	7,723	8,337	7.95%	2,725	2,737	2
International operations	27,640	25,048	-9.38%	13,013	8,838	9
FEES AND OTHER SERVICE INCOME	594,150	682,191	14.82%	218,670	224,163	238

Fees and other service expenses	(38,598)	(46,531)	20.55%	(10,709)	(13,828)	(19)
TOTAL FEES AND INCOME FROM SERVICES, NET	555,552	635,660	14.42%	207,961	210,335	219

OTHER OPERATING INCOME						
Net foreign exchange gains	(77,664)	104,414	234.44%	(16,189)	132,194	(39)
Forward contracts in foreign currency	136,613	(30,728)	-122.49%	31,447	(67,807)	32
Gains on sales of investments on equity securities	399	48,948	12167.67%	302	8,894	5
Dividend income	41,195	21,314	-48.26%	1,831	98	1
Revenues from commercial						

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subsidiaries	76,873	31,223	-59.38%	27,884	8,706	9
Communication, postage, rent and others	8,649	11,780	36.20%	2,226	5,592	3
TOTAL OTHER OPERATING INCOME	186,065	186,951	0.48%	47,501	87,677	14

TOTAL INCOME	2,175,819	1,884,249	-13.40%	797,512	473,188	712
OPERATING EXPENSES						
Salaries and employee benefits	459,996	505,151	9.82%	157,833	171,869	169
Bonus plan payments	21,254	17,170	-19.22%	12,551	61	8
Compensation	6,873	3,222	-53.12%	2,188	882	1
Administrative and other expenses	628,096	619,749	-1.33%	235,245	199,486	221
Deposit security, net	42,008	49,418	17.64%	13,203	13,651	20
Donation expenses	533	249	-53.28%	130	77	
Depreciation	65,232	74,885	14.80%	22,049	26,436	26
TOTAL OPERATING EXPENSES	1,223,992	1,269,844	3.75%	443,199	412,462	448

NET OPERATING INCOME	951,827	614,405	-35.45%	354,313	60,726	263
Merger expenses	38,236	26,303	-31.21%	19,814	7,814	13
Goodwill amortization (1)	16,986	18,900	11.27%	5,662	6,325	6
NON-OPERATING INCOME (EXPENSE)						
Other income	50,322	158,120	214.22%	12,331	121,284	16
Minority interest	(4,518)	(5,740)	27.05%	(1,430)	(1,545)	(1)
Other expense	(67,656)	(116,224)	71.79%	(27,321)	(64,224)	(36)
TOTAL NON-OPERATING INCOME	(21,852)	36,156	265.46%	(16,420)	55,515	(21)
INCOME BEFORE INCOME TAXES	874,753	605,358	-30.80%	312,417	102,102	221
Income tax expense	(184,450)	(140,722)	-23.71%	(43,178)	(33,054)	(39)

NET INCOME	690,303	464,636	-32.69%	269,239	69,048	181
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(1) Includes Banco de Colombia and Comercia S.A.