

NORDSTROM INC  
Form 8-K  
March 02, 2010

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
THE SECURITIES EXCHANGE ACT OF 1934**

**DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) February 24, 2010**

**NORDSTROM, INC.**  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

**WASHINGTON**  
(STATE OR OTHER  
JURISDICTION  
OF INCORPORATION)

**001-15059**  
(COMMISSION FILE  
NUMBER)

**91-0515058**  
(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

**1617 SIXTH AVENUE, SEATTLE,  
WASHINGTON**  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

**98101**  
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE **(206) 628-2111**

**INAPPLICABLE**

(FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**ITEM 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.**

On February 24, 2010, the Compensation Committee (the Committee) of the Board of Directors of the Company approved the following actions relative to salary and performance-based bonus awards for the Company's Named Executive Officers as set forth in the Company's proxy statement dated April 9, 2009 (the NEOs):

Named Executive Officer	2009 Bonus (1)	2010 Base Salary (2)
Blake W. Nordstrom President	\$ 1,161,090	\$ 700,000
Peter E. Nordstrom EVP and President Merchandising	\$ 1,078,155	\$ 650,000
Erik B. Nordstrom EVP and President Stores	\$ 1,078,155	\$ 650,000
Michael G. Koppel EVP and Chief Financial Officer	\$ 636,941	\$ 530,000
Daniel F. Little EVP and Chief Administrative Officer	\$ 557,323	\$ 460,000

(1) Nordstrom follows a pay-for-performance philosophy. Our compensation plans are designed to focus NEOs on the accomplishment of specific goals that align with business strategy, operating performance and shareholder values. In support of our philosophy, performance-based awards pay out only when pre-determined results are achieved. The 2009 cash bonuses were determined based on the achievement of pre-established performance measures set by the Committee

under the  
shareholder-approved  
Nordstrom, Inc.  
Executive  
Management Bonus  
Plan (the Bonus Plan ).

- (2) Represents NEOs  
base salaries as of  
April 1, 2010, set by  
the Committee on  
February 24, 2010.  
Reported amounts  
reflect increases in  
base compensation of  
\$50,000 and \$40,000  
for Mike Koppel and  
Dan Little,  
respectively. Base  
salaries reported for  
Blake Nordstrom,  
Pete Nordstrom and  
Erik Nordstrom are  
unchanged from base  
salaries in the prior  
year.

The Committee also awarded stock option grants to the Company's five NEOs, effective February 26, 2010. Stock options were granted pursuant to the terms of the Nordstrom, Inc. 2004 Equity Incentive Plan (the Plan ). Stock option grants have a term of ten years with an exercise price equivalent to the closing price of the Company's Common Stock on February 26, 2010. Vesting occurs at a rate of 25% annually beginning one year from the date of grant. The number of options to be awarded to each individual is a function of base pay, a long-term incentive (LTI) percentage and the fair value of an option. The Binomial Lattice model is used to estimate the fair value of an option. This model requires the input of certain assumptions, including risk-free interest rate, volatility, dividend yield and expected life. The formula for determining the number of options granted is:

$$\text{No. of Options} = (\text{base pay} * \text{LTI}\%) / \text{option fair value}$$

The form of the 2010 Nonqualified Stock Option Grant Agreement was attached as Exhibit 10.1 to the Company's Current Report on Form

8-K dated November 23, 2009, and is incorporated herein by reference. The number of options actually granted to each of the NEOs, once determined, will be reported in an amendment to this Current Report on Form 8-K.

On February 24, 2010, the Committee also awarded Performance Share Units ( PSUs ) to the Company's five NEOs pursuant to the terms of the Plan. Participants may elect to settle PSUs in shares of Company Common Stock or cash upon the achievement of such performance goals as may be established by the Committee at the time of grant based on any one or a combination of certain performance criteria enumerated in the Plan. The 2010 PSUs are earned over a three-year period from fiscal year 2010 through fiscal year 2012. The percentage of PSUs granted that will actually be earned at the end of the three-year period is based upon the Company's total shareholder return for that period compared to the total shareholder return of companies in a pre-defined group of retail peers during that same period. Additionally, PSUs will only be earned if the Company's total shareholder return for the period is positive. The number of PSUs awarded to each individual was a function of base pay, a long-term incentive (LTI) percentage and stock price. The formula for determining the number of PSUs granted is:



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$$\text{No. of PSUs} = (\text{base pay} * \text{LTI}\%) / \text{stock price}$$

The form of the 2010 Performance Share Unit Award Agreement was attached as Exhibit 10.2 to the Company's Current Report on Form 8-K dated November 23, 2009, and is incorporated herein by reference. The number of PSUs awarded to the NEOs is shown in the table below.

Named Executive Officer	2010 PSUs Awarded
Blake W. Nordstrom President	9,475
Peter E. Nordstrom EVP and President Merchandising	8,798
Erik B. Nordstrom EVP and President Stores	8,798
Michael G. Koppel EVP and Chief Financial Officer	4,873
Daniel F. Little EVP and Chief Administrative Officer	4,264

Also on February 24, 2010, the Committee certified the level of attainment of the pre-established performance goals for the 2007 PSU grant relating to fiscal years 2007 through 2009 at 0%. Although the Company was within the top half of companies within the pre-defined group of retail peers, the minimum threshold for payout, the Company's total shareholder return during the period was negative. As a result, PSUs granted in 2007 were not earned and will not be paid.

The Committee also established bonus goals, performance levels and award levels that may be earned during the fiscal year ending January 29, 2011 (Fiscal Year 2010) under the Bonus Plan. Under the Bonus Plan, bonus awards are paid only when performance goals are achieved. The bonus target and maximum payments are expressed as a percentage of base salary and the bonus goals vary by position depending upon each participant's area of responsibility and influence.

Fiscal Year 2010 bonus arrangements for the Company's NEOs were established by the Committee as follows (Earnings before Interest and Taxes is referred to in the table below as EBIT and Return on Invested Capital is referred to as ROIC):

Named Executive Officer	Bonus Target	Bonus Maximum	Bonus Measures And Weighting
	As a % of Base Salary	As a % of Base Salary	
Blake W. Nordstrom President	150%	375%	EBIT with an ROIC Threshold: 100%
Peter E. Nordstrom EVP and President Merchandising	150%	375%	EBIT with an ROIC Threshold: 100%
Erik B. Nordstrom EVP and President Stores	150%	375%	EBIT with an ROIC Threshold: 100%

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Michael G. Koppel EVP and Chief Financial Officer	80%	200%	EBIT with an ROIC Threshold: 100%
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Daniel F. Little EVP and Chief Administrative Officer	80%	200%	EBIT with an ROIC Threshold: 100%
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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORDSTROM, INC.

By: /s/ Robert B. Sari  
Robert B. Sari  
Executive Vice President, General  
Counsel  
and Corporate Secretary

Dated: March 2, 2010