PROQUEST CO Form 10-Q May 13, 2003 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

	Washington, D.C. 20549
	FORM 10-Q
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended March 29, 2003
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to
	Commission file number 1-3246
	<b>ProQuest Company</b>
	(Exact name of registrant as specified in its charter)
	Delaware 36-3580106

300 North Zeeb Road, Ann Arbor, Michigan

(State or other jurisdiction of incorporation or organization)

48103-1553

(I.R.S. employer

 $identification\ number)$ 

## Edgar Filing: PROQUEST CO - Form 10-Q

(Address of principal executive offices)

(Zip code)

Registrant s telephone number, including area code: (734) 761-4700

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). X

The number of shares of the Registrant s Common Stock, \$.001 par value, outstanding as of May 7, 2003 was 27,960,957.

## Table of Contents

## TABLE OF CONTENT S

PART I.	FINANCIAL INFORMATION	PAGE
Item 1.	Consolidated Financial Statements	
	Consolidated Statements of Operations for the Thirteen Weeks Ended March 29, 2003, and March 30, 2002	1
	Consolidated Balance Sheets as of March 29, 2003, December 28, 2002, and March 30, 2002	2
	Consolidated Statements of Cash Flows for the Thirteen Weeks Ended March 29, 2003, and March 30, 2002	3
	Notes to the Consolidated Financial Statements	4
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	22
Item 4.	Controls and Procedures	22
PART II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	23
Item 5.	Other Information	24
Item 6.	Exhibits and Reports on Form 8-K	26
SIGNATURE PAGE		27
Certification of Principal Executive Officer		28
<u>Certification of Principal Financial Officer</u>		30

## **Table of Contents**

#### **ProQuest Company and Subsidiaries**

## **Consolidated Statements of Operations**

## For the Thirteen Weeks Ended March 29, 2003 and March 30, 2002

(In thousands, except per share data)

#### (Unaudited)

	I nirteen w	Thirteen Weeks Ended			
	March 29, 2003	March 30, 2002			
Net sales	\$ 111,843	\$ 102,752			
Cost of sales	(56,006)	(47,750)			
Gross profit	55,837	55,002			
Research and development expense	(5,018)	(4,956)			
Selling and administrative expense	(28,650)	(29,528)			
Earnings from operations before interest and income taxes	22,169	20,518			
Net interest expense:					
Interest income	171	572			
Interest expense	(4,783)	(7,738)			
Net interest expense	(4,612)	(7,166)			
Net interest expense	(4,012)	(7,100)			
Earnings before income taxes	17,557	13,352			
Income tax expense	(6,321)	(5,074)			
Net earnings	\$ 11,236	\$ 8,278			
rec cannigs	\$ 11,230	Ψ 0,270			
Net earnings per common share:					
Basic	\$ 0.40	\$ 0.34			
Diluted	\$ 0.40	\$ 0.34			
Diluco	Ψ 0.40	φ 0.54			
Average number of common shares and equivalents outstanding:					
Basic	28,013	24,130			
Diluted	28,037	24,666			

The accompanying Notes to the Consolidated Financial Statements are an integral part of these statements.

1

## **Table of Contents**

## **ProQuest Company and Subsidiaries**

## **Consolidated Balance Sheets**

## As of March 29, 2003, December 28, 2002, and March 30, 2002

#### (In thousands)

		Iarch 29, 2003 naudited)	De	cember 28, 2002		March 30, 2002 Jnaudited)
ASSETS						
Current assets:						
Cash and cash equivalents	\$	3,716	\$	1,782	\$	1,644
Accounts receivable, net		78,306		103,517		78,032
Inventory, net		5,730		4,909		4,443
Other current assets		28,164		25,475		38,154
	_		_		_	
Total current assets		115,916		135,683		122,273
Property, plant, equipment and product masters, at cost		504,655		490,531		458,959
Accumulated depreciation and amortization		(325,828)		(317,301)		(304,076)
Net property, plant, equipment and product masters	_	178.827		173,230		154,883
Long-term receivables		3,490		4,635		24,692
Goodwill		295,539		247,354		239,055
Intangibles, net		8,252		692		239,033
Other assets		73,260		69,923		93,974
Office disserts	_	73,200	_	07,723	_	75,771
Total assets	\$	675,284	\$	631,517	\$	634,877
LIABILITIES AND SHAREHOLDERS EQUITY (DEFICIT)						
Current liabilities:						
Notes payable	\$		\$	62	\$	
Current maturities of long-term debt						10,599
Accounts payable		36,146		38,055		36,754
Accrued expenses		36,253		28,090		69,159
Current portion of monetized future billings		26,250		26,738		28,696
Deferred income		109,302		109,865	_	99,497
Total current liabilities		207,951		202,810		244,705
Long-term liabilities:						
Long-term debt, less current maturities		209,300		187,000		275,000
Monetized future billings, less current portion		50,437		51,071		56,286
Other liabilities	_	67,657		60,880		91,829
Total long-term liabilities		327,394		298,951		423,115
Shareholders equity (deficit):						

# Edgar Filing: PROQUEST CO - Form 10-Q

Common stock (28,490 shares issued and 27,981 shares outstanding at March 29, 2003, 28,482 shares issued and 28,023 shares outstanding at December 28, 2002, and 24,669

20,402 shares issued and 20,025 shares outstanding at December 20, 2002, and 24,005			
shares issued and 24,219 shares outstanding at March 30, 2002)	28	28	24
Capital surplus	298,727	298,548	171,473
Notes receivable for stock purchases	(531)	(523)	(683)
Retained earnings (accumulated deficit)	(141,596)	(152,832)	(187,573)
Treasury stock, at cost	(12,554)	(11,629)	(11,529)
Other comprehensive income (loss):			
Accumulated foreign currency translation adjustment	(2,841)	(2,506)	541
Unrealized loss from derivatives	(911)	(947)	(5,196)
Minimum pension liability	(383)	(383)	
Accumulated other comprehensive loss	(4,135)	(3,836)	(4,655)
Total shareholders equity (deficit)	139,939		