

NEWELL RUBBERMAID INC

Form 10-Q

August 05, 2005

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

for the Quarterly Period Ended June 30, 2005

Commission File Number 1-9608

NEWELL RUBBERMAID INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of
incorporation or organization)

36-3514169

(I.R.S. Employer
Identification No.)

10B Glenlake Parkway, Suite 600
Atlanta, Georgia 30328

(Address of principal executive offices)

(Zip Code)

(770) 407-3800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes

No

Number of shares of common stock outstanding (net of treasury shares) as of July 29, 2005: 275.3 million.

PART I. FINANCIAL INFORMATION**Item 1. Financial Statements****NEWELL RUBBERMAID INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)***(Amounts in millions, except per share data)*

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|----------------|------------------------------|------------------|
| | 2005 | 2004 | 2005 | 2004 |
| Net sales | \$1,641.1 | \$1,667.2 | \$3,018.1 | \$3,137.9 |
| Cost of products sold | 1,132.8 | 1,189.7 | 2,134.9 | 2,258.6 |
| GROSS MARGIN | 508.3 | 477.5 | 883.2 | 879.3 |
| Selling, general and administrative expenses | 324.4 | 318.8 | 627.3 | 617.2 |
| Impairment charges | | 25.1 | | 25.1 |
| Restructuring costs | 0.3 | 25.7 | 6.5 | 47.3 |
| OPERATING INCOME | 183.6 | 107.9 | 249.4 | 189.7 |
| Nonoperating expenses: | | | | |
| Interest expense, net | 31.0 | 29.5 | 61.9 | 60.4 |
| Other expense (income), net | 1.9 | 1.7 | (0.4) | 4.0 |
| Net nonoperating expenses | 32.9 | 31.2 | 61.5 | 64.4 |
| INCOME BEFORE INCOME TAXES | 150.7 | 76.7 | 187.9 | 125.3 |
| Income taxes | 47.2 | 18.2 | (0.4) | 34.7 |
| INCOME FROM CONTINUING OPERATIONS | 103.5 | 58.5 | 188.3 | 90.6 |
| (Loss) gain from discontinued operations, net of tax | (37.3) | 2.5 | (85.5) | (104.4) |
| NET INCOME (LOSS) | \$ 66.2 | \$ 61.0 | \$ 102.8 | (\$ 13.8) |
| Weighted average shares outstanding: | | | | |
| Basic | 274.4 | 274.4 | 274.4 | 274.4 |
| Diluted | 274.7 | 274.5 | 274.7 | 274.5 |
| Earnings (Loss) per share: | | | | |
| Basic - | | | | |
| Income from continuing operations | \$ 0.38 | \$ 0.21 | \$ 0.69 | \$ 0.33 |
| (Loss) income from discontinued operations | (0.14) | 0.01 | (0.31) | (0.38) |
| Net income (loss) per common share | \$ 0.24 | \$ 0.22 | \$ 0.37 | (\$ 0.05) |
| Diluted - | | | | |
| Income from continuing operations | \$ 0.38 | \$ 0.21 | \$ 0.69 | \$ 0.33 |
| (Loss) income from discontinued operations | (0.14) | 0.01 | (0.31) | (0.38) |

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| | | | | |
|------------------------------------|---------|---------|---------|-----------|
| Net income (loss) per common share | \$ 0.24 | \$ 0.22 | \$ 0.37 | (\$ 0.05) |
|------------------------------------|---------|---------|---------|-----------|

| | | | | |
|---------------------|---------|---------|---------|---------|
| Dividends per share | \$ 0.21 | \$ 0.21 | \$ 0.42 | \$ 0.42 |
|---------------------|---------|---------|---------|---------|

See Footnotes to Consolidated Financial Statements (Unaudited).

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NEWELL RUBBERMAID INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(Amounts in millions)

| | June 30, 2005 <i>(Unaudited)</i> | December 31, 2004 |
|--|--|----------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 212.2 | \$ 505.6 |
| Accounts receivable, net | 1,204.5 | 1,233.0 |
| Inventories, net | 1,023.7 | 938.1 |
| Deferred income taxes | 74.0 | 73.8 |
| Prepaid expenses and other | 113.6 | 180.3 |
| Current assets of discontinued operations | 11.1 | 81.6 |
| TOTAL CURRENT ASSETS | 2,639.1 | 3,012.4 |
| OTHER ASSETS | 202.1 | 186.4 |
| PROPERTY, PLANT AND EQUIPMENT, NET | 1,113.3 | 1,222.4 |
| DEFERRED INCOME TAXES | 5.2 | 30.2 |
| GOODWILL | 1,796.0 | 1,821.0 |
| OTHER INTANGIBLE ASSETS, NET | 313.3 | 299.1 |
| NON-CURRENT ASSETS OF DISCONTINUED OPERATIONS | 14.5 | 95.0 |
| TOTAL ASSETS | \$6,083.5 | \$6,666.5 |

See Footnotes to Consolidated Financial Statements (Unaudited).

NEWELL RUBBERMAID INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS (CONTINUED)

(Amounts in millions, except par value)

| | June 30, 2005 <i>(Unaudited)</i> | December 31, 2004 |
|--|--|----------------------|
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 590.2 | \$ 661.5 |
| Accrued compensation | 106.2 | 113.3 |
| Other accrued liabilities | 699.5 | 789.4 |
| Income taxes payable | 20.7 | 68.8 |
| Notes payable | 13.0 | 21.3 |
| Current portion of long-term debt | 25.4 | 185.6 |
| Current liabilities of discontinued operations | 0.1 | 31.4 |
| TOTAL CURRENT LIABILITIES | 1,455.1 | 1,871.3 |
| LONG-TERM DEBT | 2,380.6 | 2,424.3 |
| OTHER NONCURRENT LIABILITIES | 542.8 | 606.0 |
| LONG-TERM LIABILITIES OF DISCONTINUED OPERATIONS | | 0.7 |
| STOCKHOLDERS EQUITY: | | |
| Common stock, authorized shares, 800.0 at \$1.00 par value | 290.1 | 290.1 |
| Outstanding shares: | | |
| 2005 - 290.1 | | |
| 2004 - 290.1 | | |
| Treasury stock, at cost; | (411.6) | (411.6) |
| Shares held: | | |
| 2005 - 15.7 | | |
| 2004 - 15.7 | | |
| Additional paid-in capital | 448.3 | 437.5 |
| Retained earnings | 1,505.7 | 1,518.6 |
| Accumulated other comprehensive loss | (127.5) | (70.4) |
| TOTAL STOCKHOLDERS EQUITY | 1,705.0 | 1,764.2 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$6,083.5 | \$6,666.5 |

See Footnotes to Consolidated Financial Statements (Unaudited).

NEWELL RUBBERMAID INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Amounts in millions)

| | Six Months Ended June 30, | |
|--|---------------------------|----------------|
| | 2005 | 2004 |
| OPERATING ACTIVITIES: | | |
| Net income (loss) | \$ 102.8 | (\$ 13.8) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization | 109.9 | 117.6 |
| Deferred income taxes | 12.0 | 58.6 |
| Impairment charges | | 25.1 |
| Noncash restructuring costs | 0.8 | 25.3 |
| Gain on sale of assets/debt extinguishment | (4.3) | (5.5) |
| Loss on disposal of discontinued operations | 87.7 | 99.1 |
| Other | (6.8) | (1.3) |
| Changes in current accounts excluding the effects of acquisitions: | | |
| Accounts receivable | (2.2) | 69.7 |
| Inventories | (105.5) | (151.2) |
| Accounts payable | (63.4) | (28.9) |
| Accrued liabilities and other | (44.0) | (55.0) |
| Discontinued operations | 4.9 | (2.7) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 91.9 | 137.0 |
| INVESTING ACTIVITIES: | | |
| Acquisitions, net of cash acquired | (35.0) | |
| Expenditures for property, plant and equipment | (46.0) | (70.1) |
| Disposals of noncurrent assets and sale of businesses | 22.1 | 247.1 |
| NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES | (58.9) | 177.0 |
| FINANCING ACTIVITIES: | | |
| Proceeds from issuance of debt | 131.7 | 16.9 |
| Payments on notes payable and long-term debt | (335.7) | (248.8) |
| Cash dividends | (115.8) | (115.7) |
| Proceeds from exercised stock options and other | | 1.4 |
| NET CASH USED IN FINANCING ACTIVITIES | (319.8) | (346.2) |
| Exchange rate effect on cash and cash equivalents | (6.6) | (1.2) |
| DECREASE IN CASH AND CASH EQUIVALENTS | (293.4) | (33.4) |

| | | |
|--|----------|----------|
| Cash and cash equivalents at beginning of year | 505.6 | 144.4 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 212.2 | \$ 111.0 |

See Footnotes to Consolidated Financial Statements (Unaudited).

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NEWELL RUBBERMAID INC. AND SUBSIDIARIES
FOOTNOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Footnote 1 Basis of Presentation and Significant Accounting Policies

The accompanying unaudited consolidated financial statements of Newell Rubbermaid Inc. (collectively with its subsidiaries, the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission, and do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the unaudited consolidated financial statements include all adjustments, consisting of only normal recurring accruals, considered necessary for a fair presentation of the financial position and the results of operations. It is suggested that these unaudited consolidated financial statements be read in conjunction with the financial statements and the footnotes thereto included in the Company's latest Annual Report on Form 10-K.

Seasonal Variations: The Company's product groups are only moderately affected by seasonal trends. The Cleaning & Organization and Other business segments typically have higher sales in the second half of the year due to retail stocking related to the holiday season; the Tools & Hardware and Home Fashions business segments typically have higher sales in the second and third quarters due to an increased level of do-it-yourself projects completed in the summer months; and the Office Products business segment typically has higher sales in the second and third quarters due to the back-to-school season. Because these seasonal trends are moderate, the Company's consolidated quarterly sales generally do not fluctuate significantly, unless a significant acquisition is made.

Fair Value of Stock Options: In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised) (SFAS 123(R)), Share-Based Payment. SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values (i.e., pro forma disclosure is no longer an alternative to financial statement recognition). The Statement supersedes Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees, and will require adoption no later than January 1, 2006. The Company expects to adopt the provisions of the new standard effective January 1, 2006.

The Company has elected to follow the accounting provisions of APB No. 25 in accounting for its stock option plans. As a result, the Company grants fixed stock options under which no compensation cost is recognized. The Company provides pro forma disclosure of stock-based compensation expense as measured under the fair value requirements of SFAS No. 123, Accounting for Stock Based Compensation. The following table is a reconciliation of the Company's net income/(loss) and earnings/(loss) per share to proforma net income/(loss) and proforma earnings/(loss) per share for the three and six months ended June 30, (in millions, except per share data):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|--------------------------------|--------|------------------------------|----------|
| | 2005 | 2004 | 2005 | 2004 |
| Net income (loss): | | | | |
| As reported | \$66.2 | \$61.0 | \$102.8 | (\$13.8) |
| Fair value option expense | (2.8) | (4.5) | (5.6) | (9.0) |
| Pro forma | \$63.4 | \$56.5 | \$ 97.2 | (\$22.8) |
| Basic earnings (loss) per share: | | | | |
| As reported | \$0.24 | \$0.22 | \$ 0.37 | (\$0.05) |
| Pro forma | \$0.23 | \$0.21 | \$ 0.35 | (\$0.08) |
| Diluted earnings (loss) per share: | | | | |
| As reported | \$0.24 | \$0.22 | \$ 0.37 | (\$0.05) |
| Pro forma | \$0.23 | \$0.21 | \$ 0.35 | (\$0.08) |

Reclassifications: Certain amounts in prior years have been reclassified to conform to the current year presentation. See Footnote 2 for a discussion of discontinued operations.

Footnote 2 Discontinued Operations

On June 1, 2005, the Company completed the sale of its Curver business. The Curver business manufactured and marketed plastic products for home storage and garage organization, food storage, laundry, bath, cleaning, closet organization and refuse removal in various countries in Europe. The Company's European commercial products and other European businesses were not included in the sale. The Curver business, which was previously reported in the Cleaning & Organization segment, had 2004 sales of \$151.8 million.

The sale price, which is subject to reduction for working capital adjustments, was \$5 million, paid at closing, plus a note receivable for \$5 million, payable within 12 years from closing. The Company may also receive contingent payments, up to an aggregate maximum of \$25 million, based on the adjusted earnings before interest and taxes of the Curver business for the five years ended December 31, 2009. Due to anticipated shortfalls in working capital, the Company does not expect to collect any of the \$5 million receivable. In addition, the Company has not included the contingent payments in the calculation of the loss on disposal of discontinued operations.

In connection with this transaction, the Company recorded a total non-cash loss related to the sale of \$62.0 million, including a \$15.0 million loss recorded in the second quarter of 2005.

In connection with the preparation of the Company's second quarter 2005 financial statements, the Company recognized an impairment loss on long-lived assets of \$24.5 million, net of tax, in discontinued operations associated with the anticipated disposal of a business in the Cleaning & Organization segment. This is part of the Company's continued efforts to divest non-strategic businesses. The loss, included in the loss on disposal of discontinued operations, was recorded in order to state the assets of this business at their fair values, based upon net sales proceeds estimated as of June 30, 2005. Goodwill of \$3.6 million was allocated to the disposal group based on the relative fair value of the business held for sale to the business retained. The business contributed \$74 million in sales in 2004.

The following table summarizes the results of the discontinued operations for the three and six months ended June 30, (in millions):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|----------|------------------------------|-----------|
| | 2005 | 2004 | 2005 | 2004 |
| Net sales | \$48.3 | \$97.6 | \$101.9 | \$301.5 |
| Income (loss) from operations of discontinued operations, net of income tax expense of \$1.7 and \$0.1 for the three months ended June 30, 2005 and 2004, respectively, and \$2.8 and (\$2.7) for the six months ended June 30, 2005 and 2004, respectively | \$ 1.4 | (\$ 3.1) | \$ 2.3 | (\$ 5.3) |
| (Loss) gain on disposal of discontinued operations, net of income tax benefit of \$6.9 for the three months and six months ended June 30, 2005 | (\$38.7) | \$ 5.6 | (\$ 87.8) | (\$ 99.1) |
| (Loss) gain from discontinued operations, net of tax | (\$37.3) | \$ 2.5 | (\$ 85.5) | (\$104.4) |

The 2004 amounts include businesses sold in 2004 (Panex Brazilian low-end cookware division, European picture frames businesses, U.S. picture frames business (Burnes), Anchor Hocking glassware business, Mirro cookware business and the Little Tikes Commercial Playground Systems business). No amounts related to interest expense have been allocated to discontinued operations.

The following table presents summarized balance sheet information of the discontinued operations (in millions):

| | June 30, 2005 | December 31, 2004 |
|------------------------------------|------------------|-------------------------|
| Accounts receivable, net | \$ | \$ 45.6 |
| Inventories, net | 11.1 | 34.2 |
| Prepaid expenses and other | | 1.8 |
| Total Current Assets | 11.1 | 81.6 |
| Property, plant and equipment, net | 10.9 | 85.8 |
| Goodwill | 3.6 | 3.6 |
| Other assets | | 5.6 |
| Total Assets | \$25.6 | \$ 176.6 |
| Accounts payable | \$ | \$ 21.4 |
| Other accrued liabilities | 0.1 | 10.0 |
| Total Current Liabilities | 0.1 | 31.4 |
| Other noncurrent liabilities | | 0.7 |
| Total Liabilities | \$ 0.1 | \$ 32.1 |

Footnote 3 Impairment Charges

For the three months ended June 30, 2004, the Company recorded a noncash pretax impairment charge as follows (*in millions*):

| Description | Amount |
|--------------------------------|----------------|
| Intangible assets | \$ 11.7 |
| Long-lived assets | 13.4 |
| Total impairment charge | \$ 25.1 |

Intangible Assets

In the first quarter of 2004, the Company began exploring various options for certain product lines in the Home Fashions and Tools & Hardware reportable segments, including evaluating those businesses for potential sale. As this process progressed, the Company determined that the businesses had a net book value in excess of their fair value. Due to the apparent decline in value, the Company conducted an impairment test in the second quarter and recorded an impairment charge to write-down the net assets of these businesses and product lines to estimated fair value.

Long-Lived Assets Held and Used

In 2004, the Company made the decision to exit certain product lines, which resulted in the impairment of fixed assets, primarily in the Cleaning & Organization segment. The Company determined the fair value of the fixed assets by estimating the future cash flows attributable to these fixed assets, including an estimate of the ultimate sale proceeds. Accordingly, the Company recorded a charge to write-down the assets to their estimated fair value.

Footnote 4 Restructuring Costs

In the second quarter of 2004, the Company completed its accounting charges associated with its strategic restructuring plan announced on May 3, 2001 (the Plan). The specific objectives of the Plan were to streamline the Company's supply chain to become the best-cost global provider throughout the Company's portfolio by reducing worldwide headcount and consolidating duplicative manufacturing facilities. The Company recorded \$461.7 million in restructuring charges under the Plan, including \$87.6 million relating to discontinued operations. Under the Plan, the Company exited 84 facilities and reduced headcount by approximately 12,000. The Company expects total annual savings of between \$125 and \$150 million (\$105 to \$115 million related to the reduced headcount, \$10 to \$20 million related to reduced depreciation, and \$10 to \$15 million related to other cash savings).

A summary of the Company's restructuring reserves is as follows (*in millions*):

| | | |
|---------------------------------|---------|---------|
| | 2005 | 2004 |
| Beginning balance at January 1 | \$ 27.9 | \$145.1 |
| Restructuring costs (provision) | 6.5 | 47.3 |
| Costs incurred | (18.3) | (92.7) |
| Ending balance at June 30 | \$ 16.1 | \$ 99.7 |

The restructuring reserve at June 30, 2005 relates to employee severance and lease commitment costs for facilities exited, primarily in the Office Products and Cleaning & Organization segments of \$7.8 million and \$3.9 million, respectively.

Restructuring costs in 2004 consisted of the following (*in millions*):

| | | |
|---|--|--------------------------------------|
| | Three Months Ended June 30, 2004 | Six Months Ended June 30, 2004 |
| Facility and other exit costs | \$17.7 | \$ 31.6 |
| Employee severance and termination benefits | 5.0 | 10.4 |
| Exited contractual commitments and other | 3.0 | 5.3 |
| | \$25.7 | \$ 47.3 |

The facility and other exit cost reserves are primarily related to future minimum lease payments on vacated facilities and other closure costs and will require future cash payments.

The following table depicts the changes in accrued restructuring reserves for the six months ended June 30, 2004 aggregated by reportable business segment (*in millions*):

| | | | | |
|-------------------------|----------|-----------|-----------|----------|
| | 12/31/03 | | Costs | 06/30/04 |
| Segment | Balance | Provision | Incurred | Balance |
| Cleaning & Organization | \$ 55.5 | \$22.3 | (\$ 58.0) | \$19.8 |
| Office Products | 29.9 | 8.6 | (11.8) | 26.7 |
| Tools & Hardware | 17.9 | 4.5 | (11.4) | 11.0 |
| Home Fashions | 17.7 | 8.7 | (6.5) | 19.9 |
| Other | 9.6 | 7.0 | (2.0) | 14.6 |
| Corporate | 14.5 | (3.8) | (3.0) | 7.7 |
| | \$145.1 | \$47.3 | (\$ 92.7) | \$99.7 |

The Company recorded \$0.3 million and \$6.5 million in restructuring costs for the three and six months ended June 30, 2005, respectively. The costs primarily related to the closure of manufacturing facilities in Wilmington, OH (\$5.0 million) and Elverson, PA (\$1.4 million). The Wilmington facility is included in the Tools & Hardware segment and the Elverson facility is included in the Other segment.

Restructuring provisions were determined based on estimates prepared at the time the restructuring actions were approved by management, and also include amounts recognized as incurred. Cash paid for restructuring activities was \$5.8 million and \$27.8 million for the second quarters of 2005 and 2004, respectively. Cash paid for restructuring activities was \$16.4 million and \$43.5 million in the first six months of 2005 and 2004, respectively.

Footnote 5 Inventories

Inventories are stated at the lower of cost or market value. The components of inventories, net of LIFO reserve, were as follows (*in millions*):

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| | June 30, 2005 | December 31, 2004 |
|------------------------|------------------|-------------------------|
| Materials and supplies | \$ 209.0 | \$ 216.0 |
| Work in process | 190.4 | 168.8 |
| Finished products | 624.3 | 553.3 |
| | \$1,023.7 | \$ 938.1 |

Footnote 6 Long-term Debt

The following is a summary of long-term debt (*in millions*):

| | June 30, 2005 | December 31, 2004 |
|--|------------------|----------------------|
| Medium-term notes | \$1,487.0 | \$1,647.0 |
| Preferred debt securities | 450.0 | 450.0 |
| Junior convertible subordinated debentures | 436.7 | 474.3 |
| Terminated interest rate swaps | 31.5 | 38.3 |
| Other long-term debt | 0.8 | 0.3 |
| Total debt | 2,406.0 | 2,609.9 |
| Current portion of long-term debt | (25.4) | (185.6) |
| Long-term Debt | \$2,380.6 | \$2,424.3 |

In February and April 2005, the Company purchased 550,000 shares and 200,000 shares, respectively, of 5.25% convertible preferred securities (Preferred Securities) that were issued by a 100%-owned finance subsidiary of the Company and are fully and unconditionally guaranteed by the Company, from holders for \$47.375 per share and \$46.25 per share, respectively. In connection with the purchases of these securities, the Company negotiated the early retirement of the corresponding junior convertible subordinated debentures with the financing subsidiary. The Company accounted for these transactions as extinguishments of debt resulting in net gains of \$1.1 million and \$0.6 million in the first and second quarter, respectively, which were included in Other expense (income), net.

Footnote 7 Employee Benefit and Retirement Plans

The following table presents the components of the Company's pension (income) expense for the three months ended June 30, (*in millions*):

| | United States | | International | |
|---|---------------|---------|---------------|--------|
| | 2005 | 2004 | 2005 | 2004 |
| Service cost-benefits earned during the year | \$ 0.5 | \$ 10.0 | \$ 2.1 | \$ 1.8 |
| Interest cost on projected benefit obligation | 12.9 | 10.9 | 6.0 | 4.9 |
| Expected return on plan assets | (16.2) | (13.3) | (5.5) | (4.5) |
| Amortization of: | | | | |
| Prior service cost | 0.3 | | | |
| Actuarial loss | 1.2 | 0.8 | 1.0 | 0.4 |
| Curtailment & special termination benefit costs | 0.2 | (1.8) | | |
| Net pension (income) expense | (\$ 1.1) | \$ 6.6 | \$ 3.6 | \$ 2.6 |

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The following table presents the components of the Company's pension (income) expense for the six months ended June 30, *(in millions)*:

| | United States | | International | |
|---|---------------|---------|---------------|--------|
| | 2005 | 2004 | 2005 | 2004 |
| Service cost-benefits earned during the year | \$ 0.9 | \$ 21.0 | \$ 4.2 | \$ 3.6 |
| Interest cost on projected benefit obligation | 25.8 | 24.4 | 12.2 | 9.9 |
| Expected return on plan assets | (32.3) | (29.6) | (11.1) | (9.1) |
| | 10 | | | |

| | United States | | International | |
|---|---------------|--------|---------------|-------|
| | 2005 | 2004 | 2005 | 2004 |
| Amortization of: | | | | |
| Prior service cost | 0.5 | (0.2) | | |
| Actuarial loss | 2.5 | 2.2 | 2.0 | 0.8 |
| Curtailment & special termination benefit costs | (16.2) | (1.8) | | 0.2 |
| Net pension (income) expense | (\$ 18.8) | \$16.0 | \$7.3 | \$5.4 |

Effective December 31, 2004, the Company froze its defined benefit pension plan for its entire non-union U.S. workforce. As a result of this curtailment, the Company reduced its pension obligation by \$50.3 million and recorded a curtailment gain related to negative prior service cost of \$15.8 million in the first quarter of 2005. In conjunction with this action, the Company offered special termination benefits to certain employees that accepted early retirement. The Company replaced the defined benefit pension plan with an additional defined contribution plan, whereby the Company will make additional contributions to the Company sponsored employee's profit sharing plan. The new defined contribution plan has a five-year cliff-vesting schedule, but allows credit for service rendered prior to the inception of the defined contribution plan.

The following table presents the components of the Company's other postretirement benefits expense for the three and six months ended June 30, (*in millions*):

| | Three Months Ended June | | Six Months Ended June | |
|---|-------------------------|--------|-----------------------|--------|
| | 30, 2005 | 2004 | 30, 2005 | 2004 |
| Service cost-benefits earned during the year | \$ 0.9 | \$ 1.2 | \$ 1.9 | \$ 2.5 |
| Interest cost on projected benefit obligation | 3.7 | 3.6 | 7.5 | 7.7 |
| Amortization of prior service cost | (0.1) | (0.1) | (0.3) | (0.3) |
| Actuarial loss | 0.3 | | 0.5 | 0.5 |
| Net other postretirement benefits expense | \$ 4.8 | \$ 4.7 | \$ 9.6 | \$10.4 |

Footnote 8 Income Taxes

In January 2005, the Company reached agreement with the Internal Revenue Service (IRS) relating to the appropriate treatment of a specific transaction reflected on the Company's 2003 US federal income tax return. The Company requested accelerated review of the transaction under the IRS Pre-Filing Agreement Program that resulted in affirmative resolution in late January 2005. A \$58.6 million benefit was recorded in income taxes for the three months ended March 31, 2005 related to this issue. The amount was fully reserved as of December 31, 2004.

During the three months ended June 30, 2004, the statute of limitations on certain transactions for which the Company had provided tax reserves, in whole or in part, expired resulting in the reversal of the provisions and interest accrued thereon in the amount of \$37.4 million. Accordingly, the impact was recorded in income taxes for the three months ended June 30, 2004. In addition, due to significant restructuring activity and certain changes in the Company's business model affecting the utilization of net operating loss carryovers, particularly in certain European countries, the valuation allowance on these net operating losses previously tax-benefited has been increased by \$31.0 million. This amount was recorded in income taxes for the three months ended June 30, 2004.

Footnote 9 Earnings per Share

The calculation of basic and diluted earnings per share for the three and six months ended June 30, is shown below (*in millions, except per share data*):

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| | Basic Method | Dilutive Securities(1) | Convertible Preferred Securities(2) | Diluted Method |
|---|-----------------|---------------------------|---|-------------------|
| <u>Three Months Ended June 30, 2005</u> | | | | |
| Income from continuing operations | \$ 103.5 | | | \$ 103.5 |
| Earnings per share | \$ 0.38 | | | \$ 0.38 |
| Loss from discontinued operations | (\$ 37.3) | | | (\$ 37.3) |
| Loss per share | (\$ 0.14) | | | (\$ 0.14) |
| Net income | \$ 66.2 | | | \$ 66.2 |
| Earnings per share | \$ 0.24 | | | \$ 0.24 |
| Weighted average shares outstanding | 274.4 | 0.3 | | 274.7 |
| <u>Three Months Ended June 30, 2004</u> | | | | |
| Income from continuing operations | \$ 58.5 | | | \$ 58.5 |
| Earnings per share | \$ 0.21 | | | \$ 0.21 |
| Income from discontinued operations | \$ 2.5 | | | \$ 2.5 |
| Earnings per share | \$ 0.01 | | | \$ 0.01 |
| Net income | \$ 61.0 | | | \$ 61.0 |
| Earnings per share | \$ 0.22 | | | \$ 0.22 |
| Weighted average shares outstanding | 274.4 | 0.1 | | 274.5 |
| <u>Six Months Ended June 30, 2005</u> | | | | |
| Income from continuing operations | \$ 188.3 | | | \$ 188.3 |
| Earnings per share | \$ 0.69 | | | \$ 0.69 |
| Loss from discontinued operations | (\$ 85.5) | | | (\$ 85.5) |
| Loss per share | (\$ 0.31) | | | (\$ 0.31) |
| Net income | \$ 102.8 | | | \$ 102.8 |
| Earnings per share | \$ 0.37 | | | \$ 0.37 |
| Weighted average shares outstanding | 274.4 | 0.3 | | 274.7 |
| <u>Six Months Ended June 30, 2004</u> | | | | |
| Income from continuing operations | \$ 90.6 | | | \$ 90.6 |
| Earnings per share | \$ 0.33 | | | \$ 0.33 |
| Loss from discontinued operations | (\$ 104.4) | | | (\$ 104.4) |
| Loss per share | (\$ 0.38) | | | (\$ 0.38) |
| Net loss | (\$ 13.8) | | | (\$ 13.8) |
| Loss per share | (\$ 0.05) | | | (\$ 0.05) |

| | | | |
|---|-------|-----|-------|
| Weighted average shares outstanding | 274.4 | 0.1 | 274.5 |
| (1) Dilutive securities include in the money options and restricted stock awards. The weighted average shares outstanding for the three months ended June 30, 2005 and 2004 exclude the dilutive effect of approximately 10.4 million and 9.2 million stock options, respectively, and approximately 10.6 million and 9.0 million stock options for the six months ended June 30, 2005 and 2004, respectively, because such options had an exercise price in excess of the average market value of the Company's common stock during the respective periods or the inclusion would have been anti-dilutive. | | | |
| (2) The convertible preferred securities are anti-dilutive for the three and six | | | |

months ended June 30, 2005 and 2004, and therefore have been excluded from diluted earnings per share. Had the convertible preferred securities been included in the diluted earnings per share calculation, net income would be increased by \$3.6 million and \$4.2 million for the three months ended June 30, 2005 and 2004, respectively, and by \$7.3 million and \$8.4 million for the six months ended June 30, 2005 and 2004, respectively. Weighted average shares outstanding would have increased by 8.3 million shares and 9.9 million shares for the three months ended June 30, 2005 and 2004, respectively, and 8.4 million shares and 9.9 million shares for the six months ended June 30, 2005 and 2004, respectively.

The Company also grants restricted stock awards to directors and certain employees. Generally, these awards are subject to three-year cliff vesting and pay dividends quarterly. As of June 30, 2005, the Company had outstanding

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restricted stock awards of 0.9 million shares, none of which are vested. Total compensation expense of \$1.6 million and \$0.8 million was recorded for the three months ended June 30, 2005 and 2004, respectively, related to the restricted shares. Total compensation expense of \$2.9 million and \$1.5 million was recorded for the six months ended June 30, 2005 and 2004, respectively, related to the restricted shares.

Footnote 10 Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss is recorded within stockholders' equity and encompasses foreign currency translation adjustments, net gains/(losses) on derivative instruments and net minimum pension liability adjustments. The following table displays the components of accumulated other comprehensive loss (*in millions*):

| | Foreign Currency Translation Gain/(Loss) | After-tax Derivatives Hedging (Loss)/Gain | After-tax Minimum Pension Liability | Accumulated Other Comprehensive Loss |
|------------------------------|---|--|--|---|
| Balance at December 31, 2004 | \$ 120.4 | (\$ 4.3) | (\$ 186.5) | (\$ 70.4) |
| Current year change | (69.6) | 12.5 | | (57.1) |
| Balance at June 30, 2005 | \$ 50.8 | \$ 8.2 | (\$ 186.5) | (\$ 127.5) |

Total comprehensive income amounted to the following (*in millions*):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|---------|------------------------------|-----------|
| | 2005 | 2004 | 2005 | 2004 |
| Net income (loss) | \$ 66.2 | \$ 61.0 | \$ 102.8 | (\$ 13.8) |
| Foreign currency translation (loss) gain | (46.3) | (21.0) | (69.6) | 25.6 |
| After-tax derivatives hedging gain (loss) | 8.0 | 1.3 | 12.5 | (8.6) |
| Comprehensive income | \$ 27.9 | \$ 41.3 | \$ 45.7 | \$ 3.2 |

Footnote 11 Industry Segments

The Company's reporting segments reflect the Company's focus on building large consumer brands, promoting organizational integration, achieving operating efficiencies and aligning the businesses with the Company's strategic account management strategy. The Company reports its results in five reportable segments as follows:

| Segment | Description of Products |
|-------------------------|--|
| Cleaning & Organization | Indoor/outdoor organization, storage, food storage, cleaning, refuse |
| Office Products | Ballpoint/roller ball pens, markers, highlighters, pencils, office products, art supplies |
| Tools & Hardware | Hand tools, power tool accessories, industrial tool accessories, manual paint applicators, cabinet hardware, propane torches |
| Home Fashions | Drapery hardware, window treatments |
| Other | Operating segments that do not meet aggregation criteria, including aluminum and stainless steel cookware, hair care accessory products, infant and juvenile products, including toys, high chairs, car seats, and strollers |

The Company's segment results are as follows (*in millions*):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------|--------------------------------|-----------|------------------------------|-----------|
| | 2005 | 2004 | 2005 | 2004 |
| <u>Net Sales (1)</u> | | | | |
| Cleaning & Organization | \$ 376.5 | \$ 400.1 | \$ 701.0 | \$ 785.9 |
| Office Products | 495.5 | 489.2 | 828.3 | 822.0 |
| Tools & Hardware | 315.5 | 300.3 | 591.9 | 574.6 |
| Home Fashions | 212.0 | 224.2 | 410.3 | 451.0 |
| Other | 241.6 | 253.4 | 486.6 | 504.4 |
| | \$1,641.1 | \$1,667.2 | \$3,018.1 | \$3,137.9 |

| | | | | |
|-----------------------------|----------|----------|----------|----------|
| <u>Operating Income (2)</u> | | | | |
| Cleaning & Organization | \$ 23.1 | \$ 9.2 | \$ 35.6 | \$ 25.4 |
| Office Products | 98.9 | 95.5 | 132.4 | 127.3 |
| Tools & Hardware | 49.3 | 43.5 | 76.0 | 86.5 |
| Home Fashions | 3.6 | 5.2 | (0.9) | 9.1 |
| Other | 18.7 | 15.0 | 32.0 | 30.9 |
| Corporate (3) | (9.7) | (9.7) | (19.2) | (17.1) |
| Impairment Charges (4) | | (25.1) | | (25.1) |
| Restructuring Costs (5) | (0.3) | (25.7) | (6.5) | (47.3) |
| | \$ 183.6 | \$ 107.9 | \$ 249.4 | \$ 189.7 |

| | June 30, 2005 | December 31, 2004 |
|----------------------------|------------------|----------------------|
| <u>Identifiable Assets</u> | | |
| Cleaning & Organization | \$ 827.6 | \$ 825.7 |
| Office Products | 1,074.5 | 997.8 |
| Tools & Hardware | 863.2 | 836.2 |
| Home Fashions | 539.3 | 599.0 |
| Other | 454.0 | 523.1 |
| Corporate (6) | 2,299.3 | 2,708.1 |
| Discontinued Operations | 25.6 | 176.6 |
| | \$6,083.5 | \$6,666.5 |

Geographic Area Information

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------|--------------------------------|-----------|------------------------------|-----------|
| | 2005 | 2004 | 2005 | 2004 |
| <u>Net Sales</u> | | | | |
| United States | \$1,140.2 | \$1,145.5 | \$2,079.4 | \$2,157.7 |
| Canada | 94.7 | 88.9 | 165.9 | 161.9 |

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| | | | | |
|---------------------------|-----------|-----------|-----------|-----------|
| North America | 1,234.9 | 1,234.4 | 2,245.3 | 2,319.6 |
| Europe | 308.9 | 336.0 | 596.8 | 642.7 |
| Central and South America | 59.6 | 58.5 | 101.2 | 100.5 |
| All other | 37.7 | 38.3 | 74.8 | 75.1 |
| | \$1,641.1 | \$1,667.2 | \$3,018.1 | \$3,137.9 |

Operating Income (7)

| | | | | |
|---------------------------|----------|----------|----------|----------|
| United States | \$ 143.1 | \$ 108.7 | \$ 204.7 | \$ 176.5 |
| Canada | 18.5 | 19.5 | 29.1 | 32.4 |
| North America | 161.6 | 128.2 | 233.8 | 208.9 |
| Europe | 5.4 | (25.1) | (5.5) | (30.0) |
| Central and South America | 8.6 | 0.4 | 8.1 | 2.5 |
| All other | 8.0 | 4.4 | 13.0 | 8.3 |
| | \$ 183.6 | \$ 107.9 | \$ 249.4 | \$ 189.7 |

| | June 30, 2005 | December 31, 2004 |
|--------------------------------|------------------|----------------------|
| <u>Identifiable Assets (8)</u> | | |
| United States | \$4,421.0 | \$4,797.2 |
| Canada | 107.9 | 114.1 |
| North America | 4,528.9 | 4,911.3 |
| Europe | 1,208.4 | 1,257.4 |
| Central and South America | 192.1 | 185.1 |
| All other | 128.5 | 136.1 |
| Discontinued Operations | 25.6 | 176.6 |
| | \$6,083.5 | \$6,666.5 |

- 1) All intercompany transactions have been eliminated. Sales to Wal*Mart Stores, Inc. and subsidiaries amounted to approximately 14% and 15% of consolidated net sales, excluding discontinued operations, in the first six months of 2005 and 2004, respectively. Sales to no other customer exceeded 10% of consolidated net sales for either period.
- 2) Operating income is net sales less cost of products sold, selling, general and administrative

expenses, impairment charges, and restructuring costs. Certain headquarters expenses of an operational nature are allocated to business segments and geographic areas primarily on a net sales basis.

- 3) Corporate operating expenses consist primarily of administrative costs that are not allocated to a particular segment.
- 4) Impairment charges have been presented separately in this table; refer to Footnote 3 to the Consolidated Financial Statements (Unaudited) for additional information.
- 5) Restructuring costs have been presented separately in this table; refer to Footnote 4 to the Consolidated Financial Statements

(Unaudited) for
a breakout of
the costs by
reportable
segment

- 6) Corporate assets primarily include trade names, goodwill and deferred tax assets. Accordingly, the write-down of goodwill and other intangible assets associated with the impairment charges (see Footnote 3 to the Consolidated Financial Statements (Unaudited)) have been reflected as reductions in Corporate assets.
- 7) The restructuring costs and impairment charges have been reflected in the appropriate geographic regions for all periods presented.
- 8) Transfers of finished goods between geographic areas are not significant.
Corporate assets

are primarily
reflected in the
United States.

Footnote 12 Contingencies

The Company is involved in legal proceedings in the ordinary course of its business. These proceedings include claims for damages arising out of use of the Company's products, allegations of infringement of intellectual property, commercial disputes and employment related matters, as well as environmental matters. Some of the legal proceedings include claims for punitive as well as compensatory damages, and a few proceedings purport to be class actions.

Although management of the Company cannot predict the ultimate outcome of these legal proceedings with certainty, it believes that the ultimate resolution of the Company's legal proceedings, including any amounts it may be required to pay in excess of amounts reserved, will not have a material effect on the Company's financial statements.

In the normal course of business and as part of its acquisition and divestiture strategy, the Company may provide certain representations and indemnifications related to legal, environmental, product liability, tax or other types of issues. Based on the nature of these representations and indemnifications, it is not possible to predict the maximum potential payments under all of these agreements due to the conditional nature of the Company's obligations and the unique facts and circumstances involved in each particular agreement. Historically, payments made by the Company under these agreements did not have a material effect on the Company's business, financial condition or results of operation.

Footnote 13 Subsequent Events

On July 20, 2005, the Company approved a restructuring plan to shut down a manufacturing facility in the Cleaning & Organization segment. The manufacturing facility currently produces indoor storage products. This production will be integrated into existing facilities. The plan is expected to result in a total pre-tax charge between \$12 million and \$16 million, primarily related to facility and other exit costs. The Company plans to exit the facility during the third quarter.

On July 28, 2005, the Company entered into a definitive agreement with a subsidiary of Esselte Group Holdings AB to acquire DYMO, a global leader in designing, manufacturing and marketing on-demand labeling solutions, for approximately \$730 million in cash, subject to adjustment for working capital and other items. This acquisition will strengthen the Company's global leadership position in the Office Products segment by expanding and enhancing the Company's product lines and customer base. The Company expects to close the transaction prior to December 30, 2005. The transaction is not expected to materially impact 2005 earnings. Total 2004 annual sales by DYMO were approximately \$226 million.

**Item 2. MANAGEMENT'S
DISCUSSION
AND ANALYSIS
OF FINANCIAL
CONDITION
AND RESULTS
OF
OPERATIONS**

Overview

The Company made significant progress in the first six months of 2005 toward achieving its previously announced 2005 key objectives. The Company's key objectives for 2005, and the progress made in the first six months of 2005 toward achieving such priorities, are highlighted below:

- 1. Strengthen/Broaden Portfolio:** The Company continues to evaluate its current portfolio and intends to pursue acquisition opportunities to complement internal growth. In addition to adding businesses or product lines to the Company's current portfolio, the Company continues to rationalize low margin product lines that do not fit within the Company's strategic plan. In June 2005, the Company completed the sale of its Curver business, the Company's European indoor organization and home storage division. Additionally, during the quarter, the Company recognized an impairment loss in discontinued operations associated with the anticipated disposal of a business in the Cleaning & Organization segment. See Footnote 2 to the Consolidated Financial Statements (Unaudited) for additional information on this transaction. In the first six months of 2005, the Company exited approximately \$120 million in low margin product lines in the Rubbermaid Home Products, Graco, Swish UK, and Office Products businesses.

On July 28, 2005, the Company reached a definitive agreement to acquire DYMO, a global leader in designing, manufacturing and marketing on-demand labeling solutions for approximately \$730 million in cash, subject to adjustment for working capital and other items. The Company expects to close the transaction prior to December 30, 2005. The transaction is not expected to materially impact 2005 earnings. Total 2004 annual sales by DYMO were approximately \$226 million.

- 2. Invest in High Margin Businesses:** The Company continues to focus significant resources on enhancing its new product development pipeline, as well as strengthening the Company's numerous brands through targeted advertising. In the first six months of 2005, the Company made additional investments in SG&A (primarily in the Office Products and Tools & Hardware segments), which was partially offset by the positive impact of the U.S. pension curtailment (discussed in Footnote 7 to the Consolidated Financial Statements (Unaudited)). The net impact was an increase in SG&A of \$10.1 million over the first six months of 2004. These SG&A increases in Office Products and Tools & Hardware segments are expected to continue in the second half of 2005.
- 3. Address Raw Material Inflation:** The Company has several businesses that have been significantly impacted by commodity inflation. The Company has historically combated these cost increases through organic productivity initiatives. However, due to the continued inflationary pressure in raw materials, the Company has implemented price increases to offset a portion of the increased costs. In the first six months of 2005, the Company experienced raw material inflation of approximately \$88 million (primarily in resin and steel), partially offset by pricing increases of approximately \$65 million. For the full year raw material inflation is expected to be \$150 million, which will be partially offset by forecasted price increases of \$125 million.
- 4. Reduce Manufacturing Overhead:** The Company is committed to reducing its manufacturing costs by at least five percent annually. As a result of the recent divestiture and product line rationalization programs, the

Company is focusing on reengineering its manufacturing overhead structure to accommodate its current manufacturing base. In connection with this goal, the Company is committed to deploying and implementing Newell Operational Excellence. The Company delivered approximately \$45 million of gross productivity savings, excluding raw material inflation, during the first six months of 2005. Gross productivity savings are forecasted to be \$105 million for the full year 2005.

On July 20, 2005, the Company approved a restructuring plan to shut down a manufacturing facility in the Cleaning & Organization segment. The manufacturing facility currently produces indoor storage products. This production will be integrated into existing facilities. The plan is expected to result in a total pre-tax charge between \$12 million and \$16 million, primarily related to facility and other exit costs. The Company plans to exit the facility during the third quarter.

The Company is in the process of undergoing a worldwide strategic review to evaluate opportunities to further reduce manufacturing overhead, increase operational efficiencies and to accelerate existing or implement additional cost savings programs, which could result in incremental restructuring costs to streamline operations.

Results of Operations

The following table sets forth for the periods indicated items from the Consolidated Statements of Operations as a percentage of net sales (*in millions, except percentages*):

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | |
|--|-----------------------------|--------|-----------|--------|---------------------------|--------|-----------|--------|
| | 2005 | | 2004 | | 2005 | | 2004 | |
| Net sales | \$1,641.1 | 100.0% | \$1,667.2 | 100.0% | \$3,018.1 | 100.0% | \$3,137.9 | 100.0% |
| Cost of products sold | 1,132.8 | 69.0 | 1,189.7 | 71.4 | 2,134.9 | 70.7 | 2,258.6 | 72.0 |
| Gross margin | 508.3 | 31.0 | 477.5 | 28.6 | 883.2 | 29.3 | 879.3 | 28.0 |
| Selling, general and administrative expenses | 324.4 | 19.8 | 318.8 | 19.1 | 627.3 | 20.8 | 617.2 | 19.7 |
| Impairment charges | | | 25.1 | 1.5 | | | 25.1 | 0.8 |
| Restructuring costs | 0.3 | | 25.7 | 1.5 | 6.5 | 0.2 | 47.3 | 1.5 |
| Operating income | 183.6 | 11.2 | 107.9 | 6.5 | 249.4 | 8.3 | 189.7 | 6.0 |
| Nonoperating expenses: | | | | | | | | |
| Interest expense, net | 31.0 | 1.9 | 29.5 | 1.8 | 61.9 | 2.1 | 60.4 | 1.9 |
| Other expense (income), net | 1.9 | 0.1 | 1.7 | 0.1 | (0.4) | | 4.0 | 0.1 |
| Net nonoperating expenses | 32.9 | 2.0 | 31.2 | 1.9 | 61.5 | 2.0 | 64.4 | 2.0 |
| Income before income taxes | 150.7 | 9.2 | 76.7 | 4.6 | 187.9 | 6.2 | 125.3 | 4.0 |
| Income taxes | 47.2 | 2.9 | 18.2 | 1.1 | (0.4) | | 34.7 | 1.1 |
| Income from continuing operations | 103.5 | 6.3 | 58.5 | 3.5 | 188.3 | 6.2 | 90.6 | 2.9 |
| (Loss) gain from discontinued operations, net of tax | (37.3) | (2.3) | 2.5 | 0.2 | (85.5) | (2.8) | (104.4) | (3.3) |
| Net income (loss) | \$ 66.2 | 4.0% | \$ 61.0 | 3.7% | \$ 102.8 | 3.4% | (\$ 13.8) | (0.4)% |

Three Months Ended June 30, 2005 vs. Three Months Ended June 30, 2004**Consolidated Operating Results:**

Net sales for the three months ended June 30, 2005 (second quarter) were \$1,641.1 million, representing a decrease of \$26.1 million, or 1.6%, from \$1,667.2 million in the comparable quarter of 2004, consisting of the following (*in millions, except percentages*):

| | \$ | % |
|--------------------------------|-------|-------|
| Favorable currency translation | \$ 25 | 1.5% |
| Favorable pricing | 35 | 2.1 |
| Product line rationalization | (60) | (3.6) |
| Core sales | (26) | (1.6) |

(\$ 26) (1.6)%

The core sales decline was primarily in the Cleaning & Organization segment, resulting from the aggressive pricing required to offset resin inflation. In addition, the European Home Fashion business continues to experience core sales declines primarily due to the soft economic environment in Germany and market share losses to private label suppliers in the opening price point drapery hardware product lines. Partially offsetting these sales declines was growth in the Tools & Hardware and Office Products segments, driven by favorable mix, positive pricing and new

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product successes. Sales in the Tools & Hardware business were up 5.1% and sales in the Office Products business were up 1.3% in the quarter.

Gross margin, as a percentage of net sales, in the second quarter of 2005 was 31.0%, or \$508.3 million, versus 28.6%, or \$477.5 million, in the comparable quarter of 2004. The increase in gross margin is primarily related to favorable pricing of \$35 million, or 2.1% of net sales, gross productivity of \$27 million, and a favorable mix, driven by new products and the continued rationalization of unprofitable product lines, partially offset by raw material inflation of \$37 million (primarily resin and steel).

Selling, general and administrative expenses (SG&A) in the second quarter of 2005 were 19.8% of net sales, or \$324.4 million, versus 19.1%, or \$318.8 million, in the comparable quarter of 2004. The primary drivers of the increase were foreign currency and additional investment in the Office Products and Tools & Hardware segments, partially offset by streamlining activities.

The Company recorded a non-cash pretax impairment charge of \$25.1 million in the second quarter of 2004. The charge was required to write-down certain assets to fair value. See Footnote 3 to the Consolidated Financial Statements (Unaudited) for additional information.

The Company recorded pre-tax restructuring costs of \$0.3 million in the second quarter of 2005, compared to \$25.7 million in the prior year. The 2004 pre-tax costs included \$17.7 million of facility and other exit costs, \$5.0 million of employee severance and termination benefits and \$3.0 million of exited contractual commitments and other restructuring costs. See Footnote 4 to the Consolidated Financial Statements (Unaudited) for further information on the restructuring plan.

Operating income in the second quarter of 2005 was \$183.6 million, or 11.2% of net sales, versus \$107.9 million, or 6.5%, in the comparable quarter of 2004. The increase in operating margins is the result of the factors described above.

Net nonoperating expenses in the second quarter of 2005 were 2.0% of net sales, or \$32.9 million, versus 1.9% of net sales, or \$31.2 million, in the comparable quarter of 2004. The increase in net nonoperating expenses is mainly attributable to an increase in net interest expense of \$1.5 million for the second quarter of 2005 compared to the second quarter of 2004, mostly due to higher interest rates.

The effective tax rate was 31.3% in the second quarter of 2005 versus 23.7% in the second quarter of 2004. The change in the effective tax rate is primarily related to the resolution of certain income tax provisions in the second quarter of 2004. See Footnote 8 to the Consolidated Financial Statements (Unaudited) for further information.

Income from continuing operations for the second quarter of 2005 was \$103.5 million, compared to \$58.5 million in the second quarter of 2004. Diluted earnings per share from continuing operations were \$0.38 in the second quarter of 2005 compared to \$0.21 in the second quarter of 2004.

The income (loss) recognized from operations of discontinued operations for the second quarter of 2005 was \$1.4 million, net of tax, compared to (\$3.1) million, net of tax, in the second quarter of 2004. The (loss) gain on disposal of discontinued operations for the second quarter of 2005 was (\$38.7) million, net of tax, compared to \$5.6 million, net of tax, in the second quarter of 2004. Diluted (loss) income per share from discontinued operations was (\$0.14) in the second quarter of 2005 compared to \$0.01 in the second quarter of 2004. See Footnote 2 to the Consolidated Financial Statements (Unaudited) for further information.

Net income for the second quarter of 2005 was \$66.2 million, compared to \$61.0 million in the second quarter of 2004. Diluted earnings per share were \$0.24 in the second quarter of 2005 compared to \$0.22 in the second quarter of 2004.

Business Group Operating Results:

Net sales by reportable segment were as follows for the three months ended June 30, *(in millions, except percentages)*:

| | 2005 | 2004 | % Change |
|-------------------------|-----------|-----------|----------|
| Cleaning & Organization | \$ 376.5 | \$ 400.1 | (5.9)% |
| Office Products | 495.5 | 489.2 | 1.3 |
| Tools & Hardware | 315.5 | 300.3 | 5.1 |
| Home Fashions | 212.0 | 224.2 | (5.4) |
| Other | 241.6 | 253.4 | (4.7) |
| Total Net Sales (1) | \$1,641.1 | \$1,667.2 | (1.6)% |

Operating income by segment was as follows for the three months ended June 30, *(in millions, except percentages)*:

| | 2005 | 2004 | % Change |
|----------------------------|---------|---------|----------|
| Cleaning & Organization | \$ 23.1 | \$ 9.2 | 151.1% |
| Office Products | 98.9 | 95.5 | 3.6 |
| Tools & Hardware | 49.3 | 43.5 | 13.3 |
| Home Fashions | 3.6 | 5.2 | (30.8) |
| Other | 18.7 | 15.0 | 24.7 |
| Corporate Costs (2) | (9.7) | (9.7) | |
| Impairment Charges (3) | | (25.1) | |
| Restructuring Costs (4) | (0.3) | (25.7) | |
| Total Operating Income (5) | \$183.6 | \$107.9 | 70.2% |

(1) All intercompany transactions have been eliminated. Sales to Wal*Mart Stores, Inc. and subsidiaries amounted to approximately 14% and 16% of consolidated net sales, excluding discontinued operations, in the three months ended June 30, 2005 and 2004, respectively. Sales to no other customer exceeded 10%

of consolidated net sales for either period.

- (2) Corporate operating expenses consist primarily of administrative costs that are not allocated to a particular segment.
- (3) Impairment charges have been presented separately in this table; refer to Footnote 3 to the Consolidated Financial Statements (Unaudited) for additional information.
- (4) Restructuring costs have been presented separately in this table; refer to Footnote 4 to the Consolidated Financial Statements (Unaudited) for a breakout of the costs by reportable segment for 2004.
- (5) Operating income is net sales less cost of products sold, selling, general and

administrative expenses, impairment charges and restructuring costs. Certain headquarters expenses of an operational nature are allocated to business segments primarily on a net sales basis.

Cleaning & Organization

Net sales for the second quarter of 2005 were \$376.5 million, a decrease of \$23.6 million, or 5.9%, from \$400.1 million in the second quarter of 2004, driven primarily by the planned product line exits and core sales decline in the Rubbermaid Home Products business, partially offset by mid single digit growth in both the Rubbermaid Commercial Products and Rubbermaid Foodservice businesses, favorable pricing and foreign currency translation. Operating income for the second quarter of 2005 was \$23.1 million, an increase of \$13.9 million, or 151.1%, from \$9.2 million in the second quarter of 2004. The improvement in operating income is the result of improved manufacturing and distribution productivity, favorable sales mix and favorable pricing which offset raw material inflation.

Office Products

Net sales for the second quarter of 2005 were \$495.5 million, an increase of \$6.3 million, or 1.3%, from \$489.2 million in the second quarter of 2004. The increase was primarily due to new product successes in writing instruments (Sharpie® Retractable, Sharpie® Mini permanent markers, Papermate® Flexgrip Elite pens) and favorable currency translation, partially offset by sales declines in the Eldon office products business.

Operating income for the second quarter of 2005 was \$98.9 million, an increase of \$3.4 million, or 3.6%, from \$95.5 million in the second quarter of 2004, as a result of increased sales, improved gross margins driven by new product introductions and productivity, partially offset by increased investment in SG&A, primarily related to the Sharpie advertising campaign.

Tools & Hardware

Net sales for the second quarter of 2005 were \$315.5 million, an increase of \$15.2 million, or 5.1%, from \$300.3 million in the second quarter of 2004, driven by strong sales in the LENOX, IRWIN and BernzOmatic businesses, partially offset by a sales decline in the Amerock business.

Operating income for the second quarter of 2005 was \$49.3 million, an increase of \$5.8 million, or 13.3%, from \$43.5 million in the second quarter of 2004, driven by the increased sales and strong productivity, partially offset by raw material inflation and increased investments in SG&A.

Home Fashions

Net sales for the second quarter of 2005 were \$212.0 million, a decrease of \$12.2 million, or 5.4%, from \$224.2 million in the second quarter of 2004, driven by product line exits and core sales declines in the European Home Fashions business, partially offset by mid single digit growth in the North American business.

Operating income for the second quarter of 2005 was \$3.6 million, a decrease of \$1.6 million, or 30.8%, from \$5.2 million in the second quarter of 2004. The decrease in operating income was due primarily to lower sales and raw material inflation, partially offset by productivity.

Other

Net sales for the second quarter of 2005 were \$241.6 million, a decrease of \$11.8 million, or 4.7%, from \$253.4 million in the second quarter of 2004. The decline is primarily the result of product line exits in the Graco business and core sales declines in the Little Tikes battery operated products business, partially offset by core sales growth in the rest of the segment and favorable foreign currency translation.

Operating income for the second quarter of 2005 was \$18.7 million, an increase of \$3.7 million, or 24.7%, from \$15.0 million in the second quarter of 2004, driven primarily by productivity and reduced SG&A in the juvenile products businesses.

Six Months Ended June 30, 2005 vs. Six Months Ended June 30, 2004

Consolidated Operating Results:

Net sales for the six months ended June 30, 2005 were \$3,018.1 million, representing a decrease of \$119.8 million, or 3.8%, from \$3,137.9 million in the comparable period of 2004, consisting of the following (*in millions, except percentages*):

| | \$ | % |
|--------------------------------|----------|--------|
| Favorable currency translation | \$ 49 | 1.6% |
| Favorable pricing | 65 | 2.0 |
| Product line rationalization | (120) | (3.8) |
| Core sales | (114) | (3.6) |
| | (\$ 120) | (3.8)% |

The core sales decline was primarily in the Cleaning & Organization segment, resulting from the aggressive pricing required to offset resin inflation. In addition, the European Home Fashion business continues to experience core sales declines primarily due to the soft economic environment in Germany and market share losses to private label suppliers in the opening price point drapery hardware product lines.

Gross margin, as a percentage of net sales, for the six months ended June 30, 2005 was 29.3%, or \$883.2 million, versus 28.0%, or \$879.3 million, in the comparable period of 2004. The increase in gross margin is primarily related to favorable pricing of \$65 million, or 2.0% of net sales, gross productivity of \$45 million, favorable mix driven by new products and the continued rationalization of unprofitable product lines and the positive impact of the US pension curtailment, partially offset by raw material inflation of \$88 million (primarily resin and steel) and the impact of the core sales decline.

Selling, general and administrative expenses (SG&A) for the six months ended June 30, 2005 were 20.8% of net sales, or \$627.3 million, versus 19.7%, or \$617.2 million, in the comparable period of 2004. The increase in SG&A reflects a currency impact of \$13.5 million. All other SG&A was down \$3.4 million with strategic investments more than offset by the effect of streamlining initiatives.

The Company recorded a non-cash pretax impairment charge of \$25.1 million for the six months ended June 30, 2004. These charges were required to write-down certain assets to estimated fair value. See Footnote 3 to the Consolidated Financial Statements (Unaudited) for additional information.

The Company recorded pre-tax restructuring costs of \$6.5 million and \$47.3 million for the six months ended June 30, 2005 and 2004, respectively. The 2004 pre-tax costs included \$31.6 million of facility and other exit costs, \$10.4 million of employee severance and termination benefits and \$5.3 million of exited contractual commitments and other restructuring costs. See Footnote 4 to the Consolidated Financial Statements (Unaudited) for further information on the restructuring plan.

Operating income for the six months ended June 30, 2005 was \$249.4 million, or 8.3% of net sales, versus \$189.7 million, or 6.0% of net sales, in the comparable period of 2004. The increase in operating margins is the result of the factors described above.

Net nonoperating expenses for the six months ended June 30, 2005 were 2.0% of net sales, or \$61.5 million, versus 2.0% of net sales, or \$64.4 million, in the comparable period of 2004. The reduction in net nonoperating expenses is mainly attributable to gains recognized in 2005 on the sale of property, plant and equipment. Partially offsetting this reduction was an increase in net interest expense, \$1.5 million for the six months ended June 30, 2005 compared to the same period for 2004. The increase was primarily due to higher interest rates, partially offset by lower debt balances. The effective tax rate was (0.2%) for the six months ended June 30, 2005 versus 27.7% for the six months ended June 30, 2004. The change in the effective tax rate is primarily related to the \$58.6 million income tax benefit recorded in 2005 compared to the net income tax benefit of \$6.4 million recorded in 2004, as a result of favorable tax contingency settlements. See Footnote 8 to the Consolidated Financial Statements (Unaudited) for further information. Income from continuing operations for the six months ended June 30, 2005 was \$188.3 million, compared to \$90.6 million for the six months ended June 30, 2004. Diluted earnings per share from continuing operations was \$0.69 for the six months ended June 30, 2005 compared to \$0.33 for the six months ended June 30, 2004.

The income (loss) recognized from operations of discontinued operations for the six months ended June 30, 2005 was \$2.3 million, net of tax, compared to (\$5.3) million, net of tax, for the six months ended June 30, 2004. The loss on disposal of discontinued operations for the six months ended June 30, 2005 was \$87.8 million, net of tax, compared to \$99.1 million, net of tax, for the six months ended June 30, 2004. Diluted loss per share from discontinued operations was \$0.31 for the six months ended June 30, 2005 compared to \$0.38 for the six months ended June 30, 2004. See Footnote 2 to the Consolidated Financial Statements (Unaudited) for further information.

Net income (loss) for the six months ended June 30, 2005 was \$102.8 million, compared to (\$13.8) million for the six months ended June 30, 2004. Diluted earnings (loss) per share was \$0.37 for the six months ended June 30, 2005 compared to (\$0.05) for the six months ended June 30, 2004.

Business Segment Operating Results:

Net sales by reportable segment were as follows for the six months ended June 30, *(in millions, except percentages)*:

| | 2005 | 2004 | % Change |
|-------------------------|-----------|-----------|----------|
| Cleaning & Organization | \$ 701.0 | \$ 785.9 | (10.8)% |
| Office Products | 828.3 | 822.0 | 0.8 |
| Tools & Hardware | 591.9 | 574.6 | 3.0 |
| Home Fashions | 410.3 | 451.0 | (9.0) |
| Other | 486.6 | 504.4 | (3.5) |
| Total Net Sales (1) | \$3,018.1 | \$3,137.9 | (3.8)% |

Operating income by segment was as follows for the six months ended June 30, *(in millions, except percentages)*:

| | 2005 | 2004 | % Change |
|----------------------------|---------|---------|----------|
| Cleaning & Organization | \$ 35.6 | \$ 25.4 | 40.2% |
| Office Products | 132.4 | 127.3 | 4.0 |
| Tools & Hardware | 76.0 | 86.5 | (12.1) |
| Home Fashions | (0.9) | 9.1 | (109.9) |
| Other | 32.0 | 30.9 | 3.6 |
| Corporate Costs (2) | (19.2) | (17.1) | |
| Impairment Charges (3) | | (25.1) | |
| Restructuring Costs (4) | (6.5) | (47.3) | |
| Total Operating Income (5) | \$249.4 | \$189.7 | 31.5% |

(1) All intercompany transactions have been eliminated. Sales to Wal*Mart Stores, Inc. and subsidiaries amounted to approximately 14% and 15% of consolidated net sales, excluding discontinued operations, in the first six months of 2005 and 2004. Sales to no other customer exceeded 10% of consolidated

net sales for
either period.

- (2) Corporate operating expenses consist primarily of administrative costs that are not allocated to a particular segment.
- (3) Impairment charges have been presented separately in this table; refer to Footnote 3 to the Consolidated Financial Statements (Unaudited) for additional information.
- (4) Restructuring costs have been presented separately in this table; refer to Footnote 4 to the Consolidated Financial Statements (Unaudited) for a breakout of the costs by reportable segment.
- (5) Operating income is net sales less cost of products sold, selling, general and administrative expenses,

impairment charges and restructuring costs. Certain headquarters expenses of an operational nature are allocated to business segments primarily on a net sales basis.

Cleaning & Organization

Net sales for the six months ended June 30, 2005 were \$701.0 million, a decrease of \$84.9 million, or 10.8%, from \$785.9 million in the comparable period of 2004, driven primarily by the planned product line exits and core sales declines in the Rubbermaid Home Products business. These factors were partially offset by mid single digit growth in the Rubbermaid Commercial Products and Rubbermaid Foodservice businesses, favorable pricing and foreign currency translation.

Operating income for the six months ended June 30, 2005 was \$35.6 million, an increase of \$10.2 million, or 40.2%, from \$25.4 million in the comparable period of 2004. The improvement in operating income is the result of improved manufacturing and distribution productivity, favorable sales mix and favorable pricing which significantly offset raw material inflation.

Office Products

Net sales for the six months ended June 30, 2005 were \$828.3 million, an increase of \$6.3 million, or 0.8% from \$822.0 million in the comparable period of 2004. The increase was primarily due to successful implementation of new products in the writing instruments business (Sharpie® Retractable, Sharpie® Mini permanent markers, Papermate® Flexgrip Elite pens) and favorable foreign currency translation, partially offset by sales declines in the Eldon office products business.

Operating income for the six months ended June 30, 2005 was \$132.4 million, an increase of \$5.1 million, or 4.0%, from \$127.3 million in the comparable period of 2004, as a result of increased sales and improved margins associated with the new product introductions and productivity, partially offset by raw material inflation and increased investment in SG&A, primarily related to the Sharpie® advertising campaign.

Tools & Hardware

Net sales for the six months ended June 30, 2005 were \$591.9 million, an increase of \$17.3 million, or 3.0%, from \$574.6 million in the comparable period of 2004, driven by increases in the LENOX and BernzOmatic businesses, partially offset by sales declines in the Amerock business.

Operating income for the six months ended June 30, 2005 was \$76.0 million, a decrease of \$10.5 million, or 12.1%, from \$86.5 million in the comparable period of 2004, driven by raw material inflation, restructuring related costs at the Amerock and IRWIN businesses and continued investments in SG&A in the tools business, partially offset by the sales increase noted above and strong productivity.

Home Fashions

Net sales for the six months ended June 30, 2005 were \$410.3 million, a decrease of \$40.7 million, or 9.0%, from \$451.0 million in the comparable period of 2004, driven by product line exits and core sales declines in the European Home Fashions business, partially offset by favorable foreign currency translation.

Operating (loss) income for the six months ended June 30, 2005 was (\$0.9) million, a decrease of \$10.0 million, from \$9.1 million in the comparable period of 2004. The decrease in operating income was due primarily to lower sales, raw material inflation and the liquidation of Douglas Kane, partially offset by productivity.

Other

Net sales for the six months ended June 30, 2005 were \$486.6 million, a decrease of \$17.8 million, or 3.5%, from \$504.4 million in the comparable period of 2004. The decline is primarily the result of product line exits in the Graco business and core sales declines in the Little Tikes battery operated products business, partially offset by favorable pricing and foreign currency translation.

Operating income for the six months ended June 30, 2005 was \$32.0 million, an increase of \$1.1 million, or 3.6%, from \$30.9 million in the comparable period of 2004, driven primarily by improved productivity, favorable pricing and reduced SG&A in the juvenile products businesses, partially offset by raw material inflation.

Liquidity and Capital Resources

Cash and cash equivalents decreased by \$293.4 million for the six months ended June 30, 2005. The change in cash and cash equivalents is as follows for the six months ended June 30, (*in millions*):

| | 2005 | 2004 |
|---|------------|-----------|
| Cash provided by operating activities | \$ 91.9 | \$ 137.0 |
| Cash (used in) provided by investing activities | (58.9) | 177.0 |
| Cash used in financing activities | (319.8) | (346.2) |
| Exchange effect on cash and cash equivalents | (6.6) | (1.2) |
| Decrease in cash and cash equivalents | (\$ 293.4) | (\$ 33.4) |

Sources:

The Company's primary sources of liquidity and capital resources include cash provided from operations, proceeds of divestitures and use of available borrowing facilities.

Cash provided by operating activities for the six months ended June 30, 2005 was \$91.9 million compared to \$137.0 million for the comparable period of 2004. The decrease in cash provided from operating activities was primarily due to an increase of working capital in 2005, specifically related to the timing of sales in the second quarter.

The Company has a \$650.0 million five-year Syndicated Revolving Credit Agreement (the Revolver) that is scheduled to expire in June 2007. At June 30, 2005, there were no borrowings under the Revolver.

In lieu of borrowings under the Revolver, the Company may issue up to \$650.0 million of commercial paper. The Revolver provides the committed backup liquidity required to issue commercial paper. Accordingly, commercial paper may only be issued up to the amount available for borrowing under the Revolver. At June 30, 2005, no commercial paper was outstanding.

The Revolver permits the Company to borrow funds on a variety of interest rate terms. The Revolver requires, among other things, that the Company maintain certain Interest Coverage and Total Indebtedness to Total Capital Ratio, as defined in the agreement. The agreement also limits Subsidiary Indebtedness. As of June 30, 2005, the Company was in compliance with this agreement.

In the first six months of 2005, the Company received proceeds from the issuance of debt of \$131.7 million compared to \$16.9 million in the year ago period.

In the first six months of 2005, the Company received cash proceeds of \$22.1 million related to the sale of businesses and other non-current assets, compared to \$247.1 million in the year ago period. See Footnote 2 to the Consolidated Financial Statements (Unaudited) for a discussion of the disposal of Curver.

Uses:

The Company's primary uses of liquidity and capital resources include acquisitions, payments on notes payable and long-term debt, dividend payments and expenditures for property, plant and equipment.

In the first six months of 2005, the Company spent \$35.0 million on strategic acquisitions. The Company did not make any significant acquisitions during 2004.

In the first six months of 2005, the Company made payments on notes payable and long-term debt of \$335.7 million compared to \$248.8 million in the year ago period, including the purchases of 550,000 shares and 200,000 shares of its Preferred Securities from holders for \$47.375 per share and \$46.25 per share, respectively. The Company paid \$26.1 million and \$9.3 million, respectively, for the purchases of these securities. See Footnote 6 to the Consolidated Financial Statements (Unaudited) for additional information on these transactions.

Cash used for restructuring activities was \$16.4 million and \$43.5 million in the first six months of 2005 and 2004, respectively. These payments relate primarily to employee termination benefits.

Expenditures for property, plant and equipment were \$46.0 million and \$70.1 million in the first six months of 2005 and 2004, respectively. The Company is focused on capital spending discipline and expects to spend between \$125 million and \$150 million in 2005 on property, plant and equipment.

Aggregate dividends paid were \$115.8 million and \$115.7 million in the first six months of 2005 and 2004, respectively.

Retained earnings decreased in the first six months of 2005 by \$12.9 million. The reduction in retained earnings is due to cash dividends paid on common stock, partially offset by the current year net income.

Working capital at June 30, 2005 was \$1,184.0 million compared to \$1,141.1 million at December 31, 2004. The current ratio at June 30, 2005 was 1.81:1 compared to 1.61:1 at December 31, 2004. The increase in working capital is due to the reduction of income taxes payable and other accrued liabilities, primarily as a result of spending on previously announced restructuring plans.

Total debt to total capitalization (total debt is net of cash and cash equivalents, and total capitalization includes total debt and stockholders' equity) was .56:1 at June 30, 2005 and .55:1 at December 31, 2004.

In August 2005, the Company expects to declare a quarterly cash dividend of \$0.21 per share on the Company's common stock, payable in the third quarter.

The Company believes that cash provided from operations and available borrowing facilities will continue to provide adequate support for the cash needs of existing businesses on a short-term basis; however, certain events, such as significant acquisitions, could require additional external financing on a long-term basis.

On July 28, 2005, the Company reached a definitive agreement to acquire DYMO, a global leader in designing, manufacturing and marketing on-demand labeling solutions for approximately \$730 million in cash, subject to adjustment for working capital and other items. The Company expects to close on the transaction prior to December 30, 2005 and to fund the purchase price payment through a combination of cash on hand and existing credit facilities.

Market Risk

The Company's market risk is impacted by changes in interest rates, foreign currency exchange rates and certain commodity prices. Pursuant to the Company's policies, natural hedging techniques and derivative financial instruments may be utilized to reduce the impact of adverse changes in market prices. The Company does not hold or issue derivative instruments for trading purposes.

The Company manages interest rate exposure through its conservative debt ratio target and its mix of fixed and floating rate debt. Interest rate swaps may be used to adjust interest rate exposures when appropriate based on market conditions, and, for qualifying hedges, the interest differential of swaps is included in interest expense.

The Company's foreign exchange risk management policy emphasizes hedging anticipated intercompany and third party commercial transaction exposures of one-year duration or less. The Company focuses on natural hedging techniques of the following form: 1) offsetting or netting of like foreign currency flows, 2) structuring foreign subsidiary balance sheets with appropriate levels of debt to reduce subsidiary net investments and subsidiary cash flows subject to conversion risk, 3) converting excess foreign currency deposits into U.S. dollars or the relevant functional currency and 4) avoidance of risk by denominating contracts in the appropriate functional currency. In addition, the Company utilizes forward contracts and purchased options to hedge commercial and intercompany transactions. Gains and losses related to qualifying hedges of commercial and intercompany transactions are deferred and included in the basis of the underlying transactions. Derivatives used to hedge intercompany loans are marked to market with the corresponding gains or losses included in the Company's Consolidated Statements of Operations. The Company purchases certain raw materials, including resin, steel and aluminum, which are subject to price volatility caused by unpredictable factors. While future movements of raw material costs are uncertain, a variety of programs, including periodic raw material purchases, purchases of raw materials for future delivery and customer price adjustments help the Company address this risk. Generally, the Company does not use derivatives to manage the volatility related to this risk. In the first six months of 2005, the Company experienced raw material inflation of approximately \$88 million (primarily in resin and steel), partially offset by pricing increases of approximately \$65 million. For the full year raw material inflation is expected to be \$150 million, which will be partially offset by forecasted price increases of \$125 million.

The amounts shown below represent the estimated potential economic loss that the Company could incur from adverse changes in either interest rates or foreign exchange rates using the value-at-risk estimation model. The value-at-risk model uses historical foreign exchange rates and interest rates to estimate the volatility and correlation of these rates in future periods. It estimates a loss in fair market value using statistical modeling techniques that are based on a variance/covariance approach and includes substantially all market risk exposures (specifically excluding equity-method investments). The fair value losses shown in the table below have no impact on results of operations or financial condition, but are shown as an illustration of the impact of potential adverse changes in interest rates.

The following table indicates the calculated amounts for the six months ended June 30, (*in millions, except percentages*):

| | 2005 | | 2004 | | Confidence |
|------------------|---------|----------|---------|----------|------------|
| | Six | | Six | | Level |
| | Month | June 30, | Month | June 30, | |
| | Average | 2005 | Average | 2004 | |
| Interest rates | \$ 10.4 | \$ 10.8 | \$ 12.8 | \$ 13.2 | 95% |
| Foreign exchange | \$ 2.1 | \$ 2.7 | \$ 2.6 | \$ 1.7 | 95% |

The 95% confidence interval signifies the Company's degree of confidence that actual losses would not exceed the estimated losses shown above. The amounts shown here disregard the possibility that interest rates and foreign currency exchange rates could move in the Company's favor. The value-at-risk model assumes that all movements in these rates will be adverse. Actual experience has shown that gains and losses tend to offset each other over time, and it is highly unlikely that the Company could experience losses such as these over an extended period of time. These amounts should not be considered projections of future losses, because actual results may differ significantly depending upon activity in the global financial markets.

Forward Looking Statements

Forward-looking statements in this Report are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may relate to, but are not limited to, information or assumptions about sales (including pricing), income/(loss), earnings per share, return on equity, return on invested capital, capital expenditures, working capital, cash flow, dividends, capital structure, debt to capitalization ratios, interest rates, internal growth rates, restructuring, impairment and other charges, potential losses on divestitures, impact of changes in accounting standards, pending legal proceedings and claims (including environmental matters), future economic performance, operating income improvements, costs and cost savings (including raw material inflation, productivity and streamlining), synergies, management's plans, goals and objectives for future operations and growth or the assumptions relating to any of the forward-looking statements. The Company cautions that forward-looking statements are not guarantees because there are inherent difficulties in predicting future results. Actual results could differ materially from those expressed or implied in the forward-looking statements. Factors that could cause actual results to differ include, but are not limited to, those matters set forth in this Report and Exhibit 99.1 to this Report.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is incorporated herein by reference to the section entitled "Market Risk" in the Company's Management's Discussion and Analysis of Results of Operations and Financial Condition (Part I, Item 2).

Item 4. Controls and Procedures

As of June 30, 2005, an evaluation was performed by the Company's management, under the supervision and with the participation of the Company's chief executive officer and chief financial officer, of the effectiveness of the Company's disclosure controls and procedures. Based on that evaluation, the chief executive officer and the chief financial officer concluded that the Company's disclosure controls and procedures were effective.

There were no changes in the Company's internal control over financial reporting that occurred during the quarter ended June 30, 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

Information required under this Item is contained above in Part I. Financial Information, Item 1 and is incorporated herein by reference.

Item 4. Submission of Matters to a Vote of Security Holders

On May 11, 2005, the 2005 Annual Meeting of Stockholders of the Company was held. The following is a brief description of the matters voted upon at the meeting and tabulation of the voting therefor:

Proposal 1. Election of four directors of the Company to serve for a term of three years.

| Nominee | Number of Shares | |
|-------------------|------------------|-----------|
| | For | Withheld |
| Michael T. Cowhig | 239,363,243 | 6,550,081 |
| Mark D. Ketchum | 239,354,876 | 6,558,448 |
| William D. Marohn | 239,153,120 | 6,760,204 |
| Raymond G. Viault | 239,160,521 | 6,752,803 |

Proposal 2. Appointment of Independent Registered Public Accounting Firm. A proposal to ratify the appointment of Ernst & Young LLP as the Company's independent accountants for the year 2005 was adopted, with 242,692,254 votes cast for, 1,583,246 votes cast against, and 1,637,824 votes abstained.

Proposal 3. A stockholder proposal requesting that the Board of Directors take the necessary steps to declassify the Company's Board of Directors and establish annual elections of all Directors, was adopted, with 157,287,018 votes cast for, 44,911,264 votes cast against, and 3,971,512 votes abstained.

Item 5. Other Information

In connection with the preparation of the Company's consolidated financial statements for the quarter ended June 30, 2005, the Company recorded an impairment charge to write down certain long-lived assets currently being held for sale in the Cleaning & Organization segment to their fair value based upon net sales proceeds estimated as of June 30, 2005. See Footnote 2 to the Consolidated Financial Statements (Unaudited) for a discussion of this impairment charge, which discussion is incorporated herein by this reference.

On July 20, 2005, the Company approved a restructuring plan to shut down a manufacturing facility in the Cleaning & Organization segment. See Footnote 13 to the Consolidated Financial Statements (Unaudited) for a discussion of this plan and the related expected charges, which discussion is incorporated herein by this reference.

Item 6. Exhibits

- 10.1 Form of Employment Security Agreement between the Company and Shaun P. Holliday (incorporated by reference to Exhibit 10 of the Company's Current Report on Form 8-K dated November 10, 2004).
- 12 Statement of Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.1 Safe Harbor Statement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NEWELL RUBBERMAID INC.
Registrant

Date: August 5, 2005

/s/ Ronald L. Hardnock

Ronald L. Hardnock
Vice President Corporate Controller

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