

ORTHODONTIC CENTERS OF AMERICA INC /DE/

Form 11-K

June 28, 2004

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 11-K**

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

(Mark one)

- Annual report pursuant to Section 15(d) of the Securities Exchange Act of 1934  
(No fee required)

For the fiscal year ended December 31, 2003

OR

- Transition report pursuant to Section 15(d) of the Securities Exchange Act of 1934  
(No fee required)

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-13457

**Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan**

(Full title of the plan and the address of the plan,  
if different from that of the issuer listed below)

**Orthodontic Centers of America, Inc.**

**3850 N. Causeway Boulevard, Suite 800  
Metairie, Louisiana 70002**

(Name of the issuer of the securities held pursuant to the plan and the address of its principal executive office)

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**REQUIRED INFORMATION**

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Exhibits:

Exhibit 23.1    Consent of Independent Registered Public Accounting Firm

Exhibit 23.2    Consent of Independent Registered Public Accounting Firm

EX-23.1 CONSENT OF PRICEWATERHOUSECOOPERS LLP

EX-23.2 CONSENT OF ERNST & YOUNG LLP

Note: Other schedules required by Section 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act ( ERISA ) of 1974 have been omitted because they are not applicable.

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Report of Independent Registered Public Accounting Firm

To the Participants and Administrator of  
Orthodontic Centers of America, Inc.  
401(k) Profit Sharing Plan

In our opinion, the accompanying statement of net assets available for benefits and the related statement of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan (the Plan ) at December 31, 2003, and the changes in net assets available for benefits for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at year end) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan s management. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP

June 28, 2004  
New Orleans, Louisiana

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Report of Independent Auditors

The Plan Administrator  
Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

We have audited the accompanying statements of net assets available for benefits of Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan as of December 31, 2002. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2002, in conformity with accounting principles generally accepted in the United States.

/s/ Ernst & Young LLP

New Orleans, Louisiana  
June 25, 2003

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## Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

## Statements of Net Assets Available for Benefits

	<b>December 31,</b>	
	<b>2003</b>	<b>2002</b>
<b>ASSETS</b>		
Investments, at fair value:		
Cash	\$ 2,316	\$
Common collective trust funds	6,411,886	5,221,311
Mutual funds	2,597,503	1,873,808
Common stock of employer	212,495	216,754
	<hr/>	<hr/>
Total investments	9,224,200	7,311,873
Contributions receivable:		
Participants	68,678	70,563
Employer	26,838	6,370
	<hr/>	<hr/>
Total contributions receivable	95,516	76,933
	<hr/>	<hr/>
Total assets	9,319,716	7,388,806
	<hr/>	<hr/>
<b>LIABILITIES</b>		
Excess 401(k) contributions	14,102	15,798
	<hr/>	<hr/>
Net assets available for benefits	\$9,305,614	\$7,373,008
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The accompanying notes are an integral part of the financial statements.

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Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan  
Statement of Changes in Net Assets Available for Benefits

	<b>Year ended December 31, 2003</b>
<b>ADDITIONS</b>	
Investment income:	
Net appreciation in fair value of common collective trust funds	\$ 492,625
Net appreciation in fair value of mutual funds	431,883
Net depreciation in fair value of common stock of employer	(44,861)
Interest and dividends	44,430
	924,077
Contributions:	
Participants	1,912,868
Employer, net of forfeitures	415,716
Other	15,340
	2,343,924
Rollovers from other plans	33,023
	3,301,024
<b>DEDUCTIONS</b>	
Benefit payments	1,316,349
Excess 401(k) contributions	14,102
Trustee fees	37,967
	1,368,418
Total deductions	1,368,418
Net increase	1,932,606
Net assets available for benefits:	
Beginning of year	7,373,008
	9,305,614
End of year	\$ 9,305,614

The accompanying notes are an integral part of the financial statements.

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Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

Notes to Financial Statements

December 31, 2003

**1. Description of the Plan**

The following description of the Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan (the Plan ) provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan s provisions.

***General***

The Plan is a defined contribution plan covering employees of Orthodontic Centers of America, Inc. (the Company ) who have attained the age of 21 and one year of service. Orthodontists, pediatric dentists, general dentists and leased employees are not eligible to participate in the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 ( ERISA ).

Effective November 9, 2001, the Company entered into a merger with OrthAlliance, Inc. ( OrthAlliance ) whereby OrthAlliance became a wholly-owned subsidiary of the Company. OrthAlliance sponsored a defined contribution 401(k) plan (the OrthAlliance Plan ) for eligible non-highly compensated employees. Participants from the OrthAlliance Plan became eligible to participate in the Company s Plan effective January 1, 2002, and their years of service as OrthAlliance employees transferred to the Company s Plan. On October 18, 2002, the plan assets of the OrthAlliance Plan totaling \$483,473 were merged into the Company s Plan.

***Plan Administration***

The administration of the Plan is the responsibility of an administrative committee (the Committee ) comprised of employees of the Company. The Committee is appointed by the Company s Board of Directors. The responsibilities for the investment, reinvestment, control and disbursement of the funds of the Plan rests with Wachovia Bank, National Association ( Wachovia ), acting as record keeper of the Plan.

***Contributions***

Each year, participants may contribute up to 15% of their total compensation. Participants who have attained the age of 50 before the end of the Plan year are eligible to make catch-up contributions. Matching contributions by the Company are discretionary. The matching contribution for 2003 and 2002 was 40% of each participant s contribution, limited to \$600 per calendar year. In addition to matching contributions, the Company may make additional discretionary contributions, although it made no such contributions in 2003. Participants direct the investment of their contribution and the Company contributions into various investment options offered by the Plan.

***Participant Accounts***

Wachovia maintains accounts on behalf of each participant. Each account is credited with (a) the participant s pre-tax, after-tax or rollover contribution, (b) the Company s matching contribution and (c) the participant s share of Plan earnings. Allocations are based on participant compensation or account balance, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant s vested account.

***Vesting***



Participants vest immediately in their contributions. Participants vest in the Company's contributions after five years of service.

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Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

Notes to Financial Statements

***Benefit Payments***

Upon retirement, termination of employment with the Company, or death, participants or their beneficiaries receive the total balance of their accounts in the form of a lump-sum payment. A participant may withdraw all or a portion of his account in the event of financial hardship, as defined in the Plan.

***Priorities Upon Termination***

Although the Company has not expressed any intent to do so, the Company may discontinue its contribution or the Plan may be terminated subject to the provisions of ERISA at the Company's option. If the Plan should be terminated, the net assets available for plan benefits shall be liquidated. Amounts credited to the accounts of participants shall become fully vested and nonforfeitable as of the date of such termination.

**2. Significant Accounting Policies**

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes and schedules. Actual results could differ from those estimates and those differences could be material.

***Investment Valuation and Income Recognition***

The Plan's funds are invested in common collective trust funds and mutual funds for which the trustee and custodian is Wachovia. The Plan also invests in the Company's common stock, which is held in a separate Common Stock Trust. The trustee of the Common Stock Trust is a representative of the Company, and the custodian is Wachovia. Investments in common collective trust funds are carried at the Plan's pro rata interest in the fair value of the fund's net assets, as determined by the custodian on the last business day of the year. Investments in the mutual funds and the Company's common stock are valued at quoted market prices on the last business day of the year.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

***Payment of Benefits***

Benefits are recorded when paid.

***Administrative Expenses***

Trustee fees are paid by the Plan. The Company pays certain other administrative costs of the Plan.

***Forfeitures***

Forfeitures are used to reduce employer contributions in the year following the forfeiture. As of December 31, 2003 and 2002, there were approximately \$16,504 and \$16,400, respectively, of forfeited nonvested accounts. In 2003,

employer contributions were reduced by \$16,500 from forfeited nonvested accounts.

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## Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

## Notes to Financial Statements

**3. Investments**

The following table represents participant-directed investments that represent 5% or more of the Plan's net assets.

	<b>December 31,</b>	
	<b>2003</b>	<b>2002</b>
Enhanced Stock Market Fund	\$1,659,376	\$1,323,087
Stable Portfolio Group Trust	4,752,510	3,898,224
Evergreen Select Balanced Fund	1,096,645	907,558
Dreyfus S&P Midcap Index Fund.	466,497	262,532

**4. Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of net assets available for benefits at December 31 per the financial statements to the Form 5500:

	<b>December 31,</b>	
	<b>2003</b>	<b>2002</b>
Net assets available for benefits per the financial statements	\$9,305,614	\$7,373,008
Less: amounts recorded as contributions receivable	(95,516)	(76,933)
Add: amounts recorded as excess contributions payable	14,102	15,798
	<hr/>	<hr/>
Net assets available for benefits per the Form 5500	<b>\$9,224,200</b>	<b>\$7,311,873</b>

The following is a reconciliation of the net change to the Plan for the year ended December 31, 2003 per the financial statements to the Form 5500:

Net increase per the financial statements	\$1,932,606
Less: current year contributions receivable	(95,516)
Add: prior year contributions receivable	76,933
Less: prior year excess contributions payable.	(15,798)
Add: current year excess contributions payable	14,102
	<hr/>
Net increase per the Form 5500	<b>\$1,912,327</b>

Differences between the financial statements and the Form 5500 are due to the preparation of the financial statements using the accrual basis and the preparation of the Form 5500 using the cash basis of accounting.

#### **5. Risks and Uncertainties**

The Plan provides for investments in various investment securities which, in general, are exposed to various risks, such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the statements of net assets available for benefits and participant account balances.

#### **6. Income Tax Status**

The Plan has received a determination letter from the Internal Revenue Service dated March 16, 1999, stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code (the Code ) and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the Code to maintain its

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qualification. Although the Plan has been amended since receiving the determination letter, the plan administrator believes the Plan is designed and is operated in compliance with the applicable requirements of the Code.

**7. Related-Party Transactions**

Certain Plan investments are shares of common collective trust funds managed by Wachovia. Wachovia is the trustee as defined by the Plan and, therefore, these transactions qualify as party-in-interest transactions as defined by ERISA. Any transaction involving these investments are made on the open market at fair market value. Consequently, such transactions are permitted under the provisions of the Plan and are exempt from the prohibition of the party-in-interest transactions under ERISA.

Participants may elect to invest in the common stock of the Company. In 2003, the Plan purchased 10,724 shares of Company common stock with a market value of approximately \$95,600 and sold 5,740 shares of Company common stock with a market value of approximately \$55,000.

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Orthodontic Centers of America, Inc. 401(k) Profit Sharing Plan

Schedule H, Line 4(i) Schedule of Assets (Held at End of Year)

EIN: 72-1278948 PN: 001

December 31, 2003

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment	Current Value
Common Collective Trust Funds:		
*Wachovia	Enhanced Stock Market Fund	\$1,659,376
*Wachovia	Stable Portfolio Group Trust	4,752,510
		<u>6,411,886</u>
Mutual Funds:		
Evergreen	Select Balanced Fund	1,096,645
Fidelity	Series I Equity Growth Fund	182,273
American Investment Company of America	American Investment Company of America Fund	304,722
Janus	Advisor Series Worldwide Fund	142,677
Dreyfus	S&P Midcap Index Fund	466,497
Putnam	OTC Emerging Growth Fund	42,058
Fidelity	Intermediate Bond Fund	239,176
Goldman Sachs	Small Cap Value	84,164
Putnam	Capital Opportunities	39,291
		<u>2,597,503</u>
Cash		2,316
Employer Common Stock:		
*Orthodontic Centers of America, Inc.	Common Stock	212,495
		<u>\$9,224,200</u>

\* Indicates party-in-interest to the Plan.

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**SIGNATURES**

*The Plan.* Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

**Orthodontic Centers of America, Inc.  
401(k) Profit Sharing Plan**

WACHOVIA BANK, as Trustee

June 28, 2004

By: /s/ Susan Gossett  
Susan Gossett  
Vice President and Consultant Wachovia  
Retirement Services

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**EXHIBIT INDEX**

<b><u>Exhibit Number</u></b>	<b><u>Description</u></b>
23.1	Consent of Independent Registered Public Accounting Firm
23.2	Consent of Independent Registered Public Accounting Firm