

LINCOLN ELECTRIC HOLDINGS INC

Form 11-K

June 25, 2004

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SECURITIES EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 11-K

Annual Report Pursuant to Section 15(d) of the Securities Exchange Act of 1934

(Mark One)

Annual Report Pursuant to Section 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2003

OR

Transition Report Pursuant to Section 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-1402

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

The Lincoln Electric Company  
Employee Savings Plan

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Lincoln Electric Holdings, Inc.  
22801 St. Clair Avenue  
Cleveland, Ohio 44117-1199

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FINANCIAL STATEMENTS AND SCHEDULE

The Lincoln Electric Company Employee Savings Plan  
December 31, 2003 and 2002

**Plan Sponsor and Administrator**

The Lincoln Electric Company  
Cleveland, Ohio 44117  
(216) 481-8100

Employer Identification Number: 34-0359955

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Report of Independent Registered Public Accounting Firm

Plan Administrator  
The Lincoln Electric Company  
Employee Savings Plan

We have audited the accompanying statements of net assets available for benefits of The Lincoln Electric Company Employee Savings Plan as of December 31, 2003 (accrual basis) and December 31, 2002 (modified cash basis), and the related statement of changes in net assets available for benefits for the year ended December 31, 2003. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 2, the financial statements for the year ended December 31, 2002 were prepared on a modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2003 (accrual basis) and December 31, 2002 (modified cash basis) and the changes in its net assets available for benefits for the year ended December 31, 2003 on the basis of accounting described in Note 2.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2003 is presented for the purpose of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

/s/ Ernst & Young LLP

Cleveland, Ohio  
June 1, 2004

**Table of Contents**The Lincoln Electric Company  
Employee Savings Plan

## Statements of Net Assets Available for Benefits

	<b>December 31</b>	
	<b>2003</b>	<b>2002</b>
<b>Assets</b>		
Cash (non interest bearing)	\$ 984,706	\$
Investments	130,635,819	34,781,891
Receivables:		
Participant contributions receivable	169,830	
Investment income receivable	194,453	207,741
Pending sales of investments and other receivables	507,544	73,857,899
	<u>871,827</u>	<u>74,065,640</u>
Total assets	<b>132,492,352</b>	108,847,531
<b>Liabilities</b>		
Accrued purchases of investments and other payables	<u>(410,574)</u>	<u></u>
Net assets available for benefits	<b><u>\$ 132,081,778</u></b>	<b><u>\$ 108,847,531</u></b>

*See notes to financial statements.*

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The Lincoln Electric Company

Employee Savings Plan

Statement of Changes in Net Assets Available for Benefits

Year ended December 31, 2003

**Additions**

Interest and dividends	\$ 2,585,727
Contributions:	
Participants	7,817,630
Employer	1,938,364
Net appreciation in fair value of investments	<u>16,205,569</u>

Total additions	<b>28,547,290</b>
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**Deductions**

Benefits paid directly to participants	<u>5,313,043</u>
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Net increase	<b>23,234,247</b>
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Net assets available for benefits, at beginning of year	<u>108,847,531</u>
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Net assets available for benefits, at end of year	<b><u>\$132,081,778</u></b>
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*See notes to financial statements.*

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The Lincoln Electric Company Employee Savings Plan

Notes to Financial Statements

December 31, 2003

**1. Description of Plan**

The following description of The Lincoln Electric Company Employee Savings Plan (the Plan) provides only general information. Participants should refer to the Summary Plan Description for a more complete description of the Plan's provisions.

**General**

The Plan is a defined contribution plan covering certain employees of Lincoln Electric Holdings, Inc. and its subsidiaries (the Company) as defined by the Plan, as amended. The Plan provides that employees will be eligible for participation in the Plan following six months of full time employment or 1,000 hours in any year of service with the Company and its subsidiaries. The Plan provides a Financial Security Program (FSP) feature to certain eligible participants who made an irrevocable election to participate in the program and to all eligible participants who were hired on or after November 1, 1997. Participants in the FSP program receive a Company contribution to the Plan of 2% of their base pay. The amount of the FSP contribution was \$1,279,339 and \$1,284,677 for 2003 and 2002, respectively. FSP contributions are invested in the same manner as participant contributions. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

**Contributions and Vesting**

Each year, participants may make pre-tax contributions to the Plan of 1% or more (in whole percentages) of their regular and/or bonus pay up to the maximum amount as set by the Internal Revenue Service (\$12,000 for 2003 and \$11,000 for 2002). Participants are immediately vested in their contributions plus actual earnings thereon. A participant for whose account a contribution is made shall have the right to direct Fidelity Management Trust Company (the Trustee) to invest such contribution in any one fund or in a combination of funds in 5% increments.

The Company contributes 35% of the first 6% of compensation contributed by the participant to the Plan. Matching contributions are made monthly and are 100% vested after an employee has attained three years of service. The Company match is discretionary and can be suspended or terminated at any time. The Company suspended the 35% matching provision from March 16, 2003 until December 31, 2003, reinstating the matching provision effective January 1, 2004. This suspension of the matching contribution did not impact the contribution made by the Company under the provisions of the FSP.



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The Lincoln Electric Company Employee Savings Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Participant Accounts**

Each participant's account is credited with the participant's contributions and allocations of (a) the Company's contributions and (b) Plan earnings. Allocations are based on participant earnings or account balances, as defined. Forfeited balances of terminated participants' nonvested accounts are used to reduce future Company contributions to the Plan. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

**Participant Loans**

Active participants may borrow from their fund accounts a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan terms range from one to five years, or up to 15 years for the purchase of a primary residence. The loans are secured by the balance in the participant's account and bear interest at a rate computed as the prime rate in effect at the loan origination date plus 1%, as determined by the Trustee. Principal and interest is paid ratably through payroll deductions.

**Payment of Benefits**

Participants may receive the value of their account in a single lump sum payment or in ten or fewer annual installment payments following separation from the Company, whether by retirement, disability or otherwise, except that if the full value of a participant's account is \$5,000 or less, or if the participant dies and his/her account is payable to his/her beneficiary, such account balance will be paid in a single lump sum payment. Participants who leave the Company may withdraw their money at any time. Withdrawal must begin no later than April 1 of the calendar year following the calendar year in which age 70-1/2 is attained or the calendar year in which the participant is terminated. A participant or beneficiary may elect to receive the portion of their distribution which is attributable to their interest in the Company Common Stock Fund in the form of whole shares of Company stock with any fractional shares of Company stock in cash.

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The Lincoln Electric Company Employee Savings Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Plan Termination**

Although the Company has not expressed any intent to do so, it has the right to amend, modify, suspend or terminate the Plan subject to the provisions of ERISA at any time. Upon termination of the Plan, the rights to benefits accrued by participants or their beneficiaries, to the extent that such benefits are funded or credited to participants' accounts, shall be nonforfeitable. No amendment, modification, suspension or termination of the Plan shall have the effect of providing that any amounts then held under the Plan may be used or diverted to any purpose other than for the exclusive benefit of the participants or their beneficiaries.

**2. Summary of Significant Accounting Policies**

**Basis of Accounting**

Prior to 2003, the accounting records of the Plan were maintained on the modified cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles. Under the modified cash basis of accounting, employee contributions are recorded when received by the Trustee, whereas investment income and other plan receivables are recorded when earned and other plan payables are recorded when incurred. Effective January 1, 2003, the accounting records of the Plan are maintained on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Accordingly, a participant contribution receivable was recorded at December 31, 2003.

**Investment Valuation and Income Recognition**

The Plan's investments are stated at fair value which equals the quoted market price on the last business day of the plan year. The units of registered investment companies are valued at quoted market prices, which represent the net asset values of units held by the Plan at year-end. The common shares of the Company are valued at the last reported sales price on the last business day of the plan year. The participant loans are valued at their outstanding balances, which approximate fair value.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

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## The Lincoln Electric Company Employee Savings Plan

Notes to Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)****Use of Estimates**

The preparation of financial statements requires management to make estimates that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Administrative Expenses**

All costs and expenses incurred in connection with the administration of the Plan and trust were paid by the Company in 2003 and 2002.

**3. Transfer of Assets to New Trustee**

On December 31, 2002, all investments, excluding Lincoln Electric Holdings, Inc. Common Shares and an Employee Benefits Money Market Fund, were sold in order to facilitate the transfer of the Plan assets to a new trustee during January 2003. The transfer of all Plan assets from Key Trust Company of Ohio, N.A. to Fidelity Management Trust Company was completed as of January 16, 2003. Accordingly, at December 31, 2002, the investments had been sold and classified as Pending Sales of Investments.

**4. Investments**

During 2003, the Plan's investments (including investments purchased, sold as well as held during the year) appreciated in fair value as determined by quoted market prices as follows:

	<b>Net Realized and Unrealized Appreciation in Fair Value of Investments</b>
Units of registered investment companies	<b>\$14,080,945</b>
Lincoln Electric Holdings, Inc. Common Shares	<b>2,124,624</b>
	<b>\$16,205,569</b>

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## The Lincoln Electric Company Employee Savings Plan

## Notes to Financial Statements (continued)

**4. Investments (continued)**

Investments that represent 5% or more of the fair value of the Plan's net assets available for benefits at December 31, 2003 and 2002 are as follows:

	<u>2003</u>	<u>2002</u>
Lincoln Electric Holdings, Inc. Common Shares	<b>\$29,611,875</b>	\$29,935,265
Fidelity Blue Chip Growth Fund	<b>17,919,699</b>	
Fidelity Diversified International Fund	<b>10,316,669</b>	
Spartan US Equity Index Fund	<b>11,802,834</b>	
Dodge & Cox Balanced Fund	<b>11,306,483</b>	
Artisan Mid Cap Investment Fund	<b>9,854,165</b>	

**5. Income Tax Status**

The Plan received a determination letter from the Internal Revenue Service dated October 1, 2003, stating that the Plan is qualified under Section 401(a) of the IRC and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the IRC to maintain its qualification. The Plan Administrator believes the Plan is being operated in compliance with the applicable requirements of the IRC and, therefore, believes that the Plan is qualified and the related trust is tax exempt.

**6. Transactions with Parties-in-Interest**

Party-in-interest transactions included the investment in the proprietary funds of the Trustee and the payment of administrative expenses by the Company. Such transactions are exempt from being prohibited transactions.

At December 31, 2003, the Plan held 1,196,923 Common Shares of Lincoln Electric Holdings, Inc., the Plan Sponsor, with a market value of \$29,611,875. For the year ended December 31, 2003, the Plan received dividends on Lincoln Electric Holdings, Inc. Common Shares of \$829,340. At December 31, 2002, the Plan held 1,293,100 Common Shares of Lincoln Electric Holdings, Inc., with a market value of \$29,935,265.

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## The Lincoln Electric Company Employee Savings Plan

## Notes to Financial Statements (continued)

**7. Difference Between Financial Statements and Form 5500**

The following is a reconciliation of net assets available for benefits per the financial statements to the Form 5500:

	<b>December 31</b>	
	<b>2003</b>	<b>2002</b>
Net assets available for benefits per financial statements	<b>\$132,081,778</b>	\$108,847,531
Less:		
Lincoln Electric deemed loan for pooled loans	<b>(21,469)</b>	(113,918)
Net assets available for benefits per the Form 5500	<b>\$132,060.309</b>	\$108,733,613

The Lincoln Electric deemed loan for pooled loans are loans that are in default by participants of the Plan. While the U.S. Department of Labor does not recognize these loans as assets for regulatory reporting, they are included as assets (i.e., loans) in the financial statements of the Plan as these loans are collateralized by participant funds.

The following is a reconciliation of net benefit payments per the financial statements to the Form 5500:

	<b>December 31</b>	
	<b>2003</b>	<b>2002</b>
Net benefit payments per financial statements	<b>\$5,313,043</b>	\$7,292,378
Less:		
Payments on deemed loans	<b>(113,918)</b>	
Net benefit payments per the Form 5500	<b>\$5,199,125</b>	\$7,292,378

**8. Risks and Uncertainties**

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets

available for benefits.

**Table of Contents**The Lincoln Electric Company  
Employee Savings Plan

EIN: 34-0359955 Plan Number: 005

Form 5500, Schedule H, Line 4i Schedule of Assets  
(Held at End of Year)

December 31, 2003

Identity of Issue, Borrower, Lessor, or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, Par or Maturity Value	Current Value
Cash		\$ 886,159
Common/Collective Trust:		
Fidelity Managed Income Portfolio*	15,771,315 units	15,771,315
Units of registered investment companies:		
Fidelity Blue Chip Growth Fund*	452,175 units	17,919,699
Fidelity Diversified International Fund*	427,723 units	10,316,669
Spartan US Equity Index Fund	299,488 units	11,802,834
Dodge & Cox Balanced Fund	154,799 units	11,306,483
Artisan Mid Cap Investment Fund	382,241 units	9,854,165
Neuberger-Berman Genesis Trust Fund	175,237 units	6,489,040
Pimco Total Return Fund Institutional Fund	373,144 units	3,996,372
American Washington Mutual Investment Fund	120,883 units	3,479,020
American EuroPacific Growth Fund	97,308 units	2,939,670
Janus Mid Cap Value Fund	70,436 units	1,436,200
Northern Select Equity Fund	4,133 units	74,441
		<b>79,614,593</b>
Common stock:		
Lincoln Electric Holdings, Inc.*	1,196,923 common shares	29,611,875
Participants loans*	5.0% to 10.5% various maturities	4,730,408
		<b>\$130,614,350</b>

\*Indicates party-in-interest to the Plan.





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Exhibits

<b><u>Exhibit No.</u></b>	<b><u>Description</u></b>
23	Consent of Independent Registered Public Accounting Firm
99.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

The Lincoln Electric Company  
Employee Savings Plan

By: /s/ Vincent K. Petrella

Vincent K. Petrella  
Acting Chair, Administrative Committee of The  
Lincoln Electric Employee Savings Plan  
Date: June 25, 2004