VULCAN MATERIALS CO Form 11-K June 27, 2003

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 11-K**

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2002

Commission file number: 1-4033

## VULCAN MATERIALS COMPANY THRIFT PLAN FOR SALARIED EMPLOYEES

(full title of the plan)

## **VULCAN MATERIALS COMPANY**

(Name of issuer of the securities held pursuant to the plan)

## 1200 Urban Center Drive Birmingham, Alabama 35242

(Address of issuer's principal executive offices and address of the plan)

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#### INDEPENDENT AUDITORS' REPORT

To the Administrative Committee of Vulcan Materials Company Thrift Plan for Salaried Employees:

We have audited the accompanying statements of net assets available for benefits of the Vulcan Materials Company Thrift Plan for Salaried Employees (the "Plan") as of December 31, 2002 and 2001, and the related statements of

changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2002 and 2001, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP DELOITTE & TOUCHE LLP

Birmingham, Alabama June 13, 2003

VULCAN MATERIALS COMPANY
THRIFT PLAN FOR SALARIED EMPLOYEES

# STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS DECEMBER 31, 2002 AND 2001

ASSETS	2002		2001
INVESTMENTS [Cost of \$258,807,264 (2002) and \$243,012,957 (2001)]: Collective short-term investments Common stock of Vulcan Materials Company Commingled funds holding principally common stock Loans to participants	\$40,879,591 183,141,750 97,133,919 9,366,213	\$43,233,741 245,084,573 106,036,666 8,786,345	
Total investments	330,521,473	403,141,325	
CASH RECEIVABLE FROM VULCAN MATERIALS COMPANY - Employer contributions	_1,335,683 \$331,857,156	_1,058,485 \$404,199,810	

See notes to financial statements.

NET ASSETS AVAILABLE FOR BENEFITS

VULCAN MATERIALS COMPANY THRIFT PLAN FOR SALARIED EMPLOYEES

# STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS FOR THE YEARS ENDED DECEMBER 31, 2002 AND 2001

ADDITIONS (DEDUCTIONS) TO NET ASSETS

ATTRIBUTED TO:	2002		2001
INVESTMENT INCOME (LOSS):			
Interest, net			
Dividends	\$1,463,812	\$2,559,538	
Net investment gains (losses):	4,599,884	4,771,287	
Realized	20,889,154	25,441,706	
Unrealized	(88,414,159)	(35,422,973)	
Net investment loss	(61,461,309)	(2,650,442)	
CONTRIBUTIONS:			
Participants	14,596,993	16,196,536	
Vulcan Materials Company	5,730,794	6,092,087	
Total contributions	20,327,787	<u>22,288,623</u>	
NET LOAN ACTIVITY	(460,680)	(390,072)	
REDISTRIBUTION OF PARTICIPANTS' INVESTMENT OPTIONS BETWEEN PLANS	213,402	1,595,213	
OF HONS BET WEEN FLANS	(55,070)	119,825	
OTHER, net			
	(41,435,870)	20,963,147	
TOTAL ADDITIONS (DEDUCTIONS), net			
DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO:			
WITHDRAWALS BY PARTICIPANTS:	24,131,012	33,610,748	
Cash	6,775,772	9,134,478	
Common stock of Vulcan Materials Company Total withdrawals	<u>30,906,784</u>	42,745,226	
NET DECREASE	(72,342,654)	(21,782,079)	
NET ASSETS AVAILABLE FOR BENEFITS: BEGINNING OF YEAR	404,199,810	425,981,889	
END OF YEAR	\$331,857,156	\$404,199,810	

VULCAN MATERIALS COMPANY THRIFT PLAN FOR SALARIED EMPLOYEES

NOTES TO FINANCIAL STATEMENTS

See notes to financial statements.

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2002 AND 2001

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

- The financial statements of the Vulcan Materials Company Thrift Plan for Salaried Employees (the "Plan") have been prepared on the accrual basis of accounting. All assets of the Plan are held by the Northern Trust Company of Chicago, Illinois (the "Trustee"). Vulcan Materials Company (the "Company") pays the administrative costs of the Plan, including the Trustee's fees and charges.

Valuation of Investments - Investments are reported at fair value. All investments in securities are traded on national and over-the-counter exchanges and are valued at the closing bid price of the security as of the last day of the year. Loans to participants are valued at cost plus accrued interest which approximates fair value. The average cost of securities sold or distributed is used to determine net investment gains or losses realized. Security transactions are recorded on the settlement date. Distributions of common stock, if any, to participants are recorded at the market value of such stock at the time of distribution. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment manager fees are netted against Plan investment income. Expenses incurred in connection with the transfer of securities, such as brokerage commissions and transfer taxes, are added to the cost of such securities or deducted from the proceeds thereof.

*Use of Estimates* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Risk and Uncertainties - The Plan invests in various securities including U.S. Government securities, corporate debt instruments, and corporate stocks. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net assets available for plan benefits.

#### 2. DESCRIPTION OF THE PLAN

#### General

- The Plan, established effective January 1, 1965 and most recently restated effective January 1, 2002, provides for accumulation of savings, including ownership of common stock of the Company, for salaried employees of the Company and its participating subsidiaries, Vulcan Gulf Coast Materials, Inc., RECO Transportation, LLC., Callaway Chemical Company, Vulcan Chemical Technologies, Inc., Vulcan Aggregates Co., LLC, Vulcan Construction Materials, LP, Vulcan Construction Materials, Inc., Vulcan Materials Finance Company, Tarmac Mid-Atlantic, Inc., Palomar Transit Mix, Inc., Azusa Rock, Inc., Triangle Rock Products, Inc., Reliance Transport Company, Western Environmental Contracting, CalMat Company, CalMat of New Mexico and CalMat of Central California (collectively, the "Participating Companies") through voluntary payroll deductions and contributions by the Participating Companies.

Effective January 1, 2002, the Company amended and restated the Plan. In connection with the

amended and restated Plan, the Company designated a portion of the Plan consisting of Vulcan Materials Company common stock fund as an Employee Stock Ownership Plan ("ESOP"). The Vulcan ESOP fund allows a Participant to elect to have the dividends paid on Vulcan Materials Company common stock reinvested in the Company's common stock or paid to the Participant in cash.

Participation and Vesting - Generally, salaried employees qualify to participate on the first of the month following or coincident with one month of employment service. Participants are fully vested at all times.

Funding - The Plan is funded through contributions by participants and the Participating Companies. The Plan provides for two types of employee contributions to the Plan: pay conversion contributions (pre-tax) and after-tax contributions. An employee may designate multiples of 1%, ranging from 1% to 35%, of earnings as either pay conversion contributions, after-tax contributions, or any combination of the two.

Participating Companies expect to make matching contributions out of accumulated earnings and profits to match that portion of an employee's contribution (whether pre-tax, after-tax or both) amounting up to 4% of the employee's earnings. Matching contributions by Participating Companies are determined by their boards of directors and normally range from 0% to 100% depending on a participant's completed years of matching service. In addition to the matching contributions described above, each participating company may make an additional bonus matching contribution equal to a percentage of the after-tax contributions and pay conversion contributions on the last day of the Plan year, which in aggregate exceed 4% but do not exceed 6%, of the employee's earnings for the portion of the Plan year in which the employee was an eligible participant. Pay conversion contributions, which are subject to annual increases pursuant to federal regulations, are limited to a maximum dollar amount of \$11,000. Certain additional limits may be imposed on the amount of contributions by or on behalf of certain higher-paid employees.

*Investment Options* - Participant's contributions are invested in fourteen separate investment funds and a select retirement account (see Note 5) of the Plan in proportions elected by the participant. The Participating Companies' matching contributions are invested in the fund which consists of common stock of the Company.

Allocations and Determination of Accounts - Separate accounts are maintained for each participant for matched, unmatched, and Participating Companies contributions and accumulated earnings on each. Additionally, subaccounts are maintained for matched and unmatched accounts for the portion of each account that is attributable to pre-tax contributions and the portion attributable to after-tax contributions. Earnings are allocated to each participant's account daily in the ratio of the participant's account balance to total participants' account balances.

Distributions and Withdrawals - Upon termination of employment, disability (as defined in the Plan) or death, a participant or his beneficiary is entitled to his entire account. Distributions are made in cash, except that the portion invested in common stock of the Company may be distributed in whole shares of such stock, if requested by the participant or beneficiary. An employee terminating after January 1, 1983 can maintain his account in the Plan until age 70-1/2 if the value of such account exceeds \$5,000. As of December 31, 2002 and 2001, benefits of \$79,557,792 and \$82,731,669, respectively, were due to individuals who were separated from the Plan.

Prior to a termination of employment, a participant may withdraw any amount up to the value of his

entire account; provided, however, that (1) no portion of an actively employed participant's pay conversion contribution account may be distributed to him before age 59-1/2 unless the administrative committee approves a "hardship" withdrawal (as defined in the Plan) and (2) the preceding 24 months of matching contributions may not be withdrawn by an actively employed participant who has not been a participant in the Plan for at least 60 months.

Loans - A participant may apply for a loan at any time provided that the participant is receiving compensation from which payroll deductions may be made. The amount of the loan cannot exceed the lesser of 50% of the participant's total account, less the outstanding balance of all existing loans, or \$50,000, reduced by the highest outstanding balance of existing loans during the twelve months preceding the effective date of such loan. If a loan is made, the participant shall execute a note payable to the Trustee in the amount of the loan and bearing interest at the prime interest rate plus 1%. The average rate of interest on loans approximated 8% and 9% in 2002 and 2001, respectively. A loan will be considered as an investment of the participant. The participant's investment accounts will be reduced pro rata by the amount of the loan. Any repayment made will be allocated to the participant's investment accounts in accordance with his current investment direction. Loans must be repaid in monthly installments through payroll deductions. The maximum number of monthly installments is 60.

*Plan Termination* - In the event it becomes necessary to terminate the Plan, participants will receive a distribution of the amounts held for their accounts.

#### 3. NET REALIZED INVESTMENT GAINS

		Aggregate Cost	Aggregate Proceeds	Net Realized Gain (Loss)
2002				
Fund holding principally	\$7,587,938		\$8,134,312	\$546,374
intermediate- term fixed income investments	35,970,896		33,588,598	(2,382,298)
Commingled funds holding principally	9,590,907		8,406,417	(1,184,490)
common stock Commingled funds holding principally international equity instruments			_40,885,099 \$91,014,426	_23,909,568 \$20,889,154
Fund holding Vulcan Materials	\$10,618,376		\$11,443,358	\$824,982
Company common stock	88,271,242		89,303,152	1,031,910
Total	2,867,429		2,440,597	(426,832)
Fund holding principally intermediate-term fixed income investments  Commingled funds holding principally	12,406,486 \$114,163,533		<u>36.418.132</u> \$139.605,239	24,011,646 \$25,441,706
common stock				

Commingled funds holding principally international equity instruments Fund holding Vulcan Materials Company common stock Total

#### 4. INVESTMENTS

The Plan's investment assets consist of an interest in one of the investment accounts of the Vulcan Materials Company Master Trust ("Master Trust") administered by Northern Trust Company. Use of the Master Trust permits the commingling of investment assets of a number of employee benefit plans of the Participating Companies. Although the assets are commingled, the Company maintains supporting records for the purpose of allocating the investment assets and the related net earnings to the various participating employee benefit plans.

The investment accounts of the Master Trust at December 31, 2002 and 2001 are summarized as follows:

		2002	2001
Pension Investment Account Thrift Plan Investment Account Chemicals Savings Account Construction Savings Account	\$388,945,708 331,857,156 31,111,905	\$468,970,898 404,199,810 34,635,694 	
Net assets	<u>\$803,830,718</u>	<u>\$960,012,638</u>	

The net assets of the Master Trust at December 31, 2002 and 2001 are summarized as follows:

		2002	2001
Commingled fund holding principally short-term fixed income investments and loans to participants Guaranteed investment contracts Fund holding principally real estate investments Fund holding principally venture capital and partnership investments	\$84,073,537 73,599,023 44,924	\$107,473,764 80,719,631 83,975	
Fund holding principally intermediate- term fixed income investments U.S. government securities	25,860,144	31,967,603	
Commingled funds holding principally	84,268,199	102,242,204	
common stock	72,113,206	52,094,193	
Commingled funds holding principally international equity instruments Fund holding Vulcan Materials Company common stock	159,226,818	202,120,878	
Derivatives	87,312,885	98,628,742	
Other equities			
Net assets	213,065,685 325,300	281,318,440 833,275	

3,940,997 2,529,933 \$803,830,718 \$960,012,638

The total investment income (loss) by type of the Master Trust for the years ended December 31, 2002 and 2001 is summarized as follows:

	2002		2001
Interest, net			
Dividends	\$12,045,779	\$15,518,683	
Other	6,319,623	7,115,588	
Net investment gains (losses):	260,289	1,927,259	
Realized	11, 11	,, .,	
Unrealized	(2,008,576)	146,036,813	
	(148,282,806)	(237,933,944)	
Total			
	<u>\$(131,665,691)</u>	\$(67,335,601)	

Investments held by the Plan at December 31, 2002 and 2001 and changes in unrealized appreciation (depreciation) of investments for the years then ended are summarized below:

		Cost		Market Value	Appreciation (Depreciation)
Totals at December 31, 2001 Totals at December 31, 2002:	\$243,012,957		\$403,141,32	<u>25</u>	<u>\$160,128,368</u>
Loans to Participants Managed Funds:	9,366,213		9,366,213		
301,086 units - fixed income investments 4,942,983 units - common stocks	19,110,497 87,118,071		21,759,361 72,702,169		
300,134 units - international equity instruments	2,814,729		2,672,389		
\$40,879,591 par - money market investments	40,879,591		40,879,591		
4,883,780 shares of Vulcan Materials Company common stock	99,518,163		183,141,750		
	258,807,264		330,521,473		
Total  Net change in 2002	\$15,794,307		<u>\$(72,619,852)</u>		71,714,209
Totals at December 31, 2000	<u>\$227,828,167</u>		\$423,379,508		<u>\$(88,414,159)</u>
Totals at December 31, 2001: Loans to Participants Managed Funds: 244,466 units - fixed income investments	8,786,345		8,786,345		<u>\$195,551,341</u>
	15,356,383 85,322,897		16,895,190 86,008,733		
4,454,066 units - common stocks 288,015 units - international equity	3,942,375		3,132,743		
instruments \$43,233,741 par - money market	43,233,741		43,233,741		
investments 5,112,319 shares of Vulcan	<u>86,371,216</u>		245,084,573		

Materials

Company common stock 243,012,957 403,141,325

160,128,368

Total \$15,184,790

\$(20,238,183)

\$(35,422,973)

Net change in 2001

#### 5. INVESTMENT PROGRAM

All contributions of Participating Companies are invested in the fund which consists of the Company's common stock, except that retired or active employees over age 55 or disabled employees may transfer Company matching funds to the other investment funds. With respect to investment alternatives (1) the short-term money market fund, (2) the intermediate-term fixed income fund, (3) S&P 500 index fund, (4) the large-cap value index fund, (5) the small-cap value index fund, (6) the large-cap growth index fund, (7) the small-cap growth index fund, (8) the international equity fund, (9) the Vulcan Materials Company common stock fund, and (10) through (14) the balanced funds, investment managers have been appointed whose duty it is to advise the Trustee as to particular investments to be made. Included in the investment alternatives is a Select Retirement Account (a self-directed brokerage account) which allows the employee to invest in securities outside the standard fund. At December 31, 2002, the investment managers were as follows:

(1) Short-term money market fund The Northern Trust Company

50 South LaSalle Street Chicago, IL 60675

(2) Intermediate-term fixed income fund Mellon Bond Associates

One Mellon Bank Center, Room 1450

Pittsburgh, PA 15258-0001

(3) S&P 500 index fund State Street Global Advisors

One International Place Boston, MA 02110

(4) Large-cap value index fund State Street Global Advisors

One International Place Boston, MA 02110

(5) Small-cap value index fund State Street Global Advisors

One International Place Boston, MA 02110

(6) Large-cap growth index fund State Street Global Advisors

One International Place Boston, MA 02110

(7) Small-cap growth index fund State Street Global Advisors

One International Place Boston, MA 02110

(8) International equity fund State Street Global Advisors

One International Place

Boston, MA 02110

(9) Vulcan Materials Company common stock

fund

The Northern Trust Company 50 South LaSalle Street Chicago, IL 60675

State Street Global Advisors

(10) through (14) Balanced funds

One International Place Boston, MA 02110

#### 6. TAX STATUS

The Plan obtained its latest determination letter on January 10, 2003, in which the Internal Revenue Service stated that the Plan, as then designed, was in compliance with the applicable requirements of the Internal Revenue Code. Therefore, no provision for income taxes has been included in the Plan's financial statements.

#### **SIGNATURES**

THE PLAN. Pursuant to the requirements of the Securities Exchange Act of 1934, the trustee (or other person who administers the employee benefit plan) has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

VULCAN MATERIALS COMPANY THRIFT PLAN FOR SALARIED EMPLOYEES

by: /s/Charles D. Lockhart

Charles D. Lockhart

Chairman of the Administrative Committee

Date: June 27, 2003