Averion International Corp. Form 10-Q November 07, 2008 <u>Table of Contents</u>

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)

# X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2008

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 000-50095

# **AVERION INTERNATIONAL CORP.**

(Exact name of registrant as specified in its charter)

**Delaware** 

20-4354185

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

225 Turnpike Road, Southborough, Massachusetts (Address of principal executive offices)

**01772** (Zip Code)

Registrant s telephone number, including area code: (508) 597-6000

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer O

Non-accelerated filer O (Do not check if a smaller reporting company)

Smaller reporting company X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Common Stock, \$0.001 par value per share, 950,000,000 shares authorized, 634,972,039 issued and outstanding as of November 4, 2008.

#### Table of Contents

#### TABLE OF CONTENTS

PART I.	FINANCIAL INFORMATION	
Item 1.	Financial Statements	
	Consolidated Balance Sheets as of September 30, 2008 (unaudited) and December 31, 2007	3
	Consolidated Statements of Operations for the three and nine months ended September 30, 2008 and 2007 (unaudited)	4
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007 (unaudited)	5
	Notes to Unaudited Consolidated Financial Statements	6
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 4T.	Controls and Procedures	27
PART II.	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	28
Item 4.	Submission of Matters to a Vote of Security Holders	28
Item 6.	<u>Exhibits</u>	28
<u>SIGNATURES</u>		29
	2	

#### **Table of Contents**

AVERION INTERNATIONAL CORP.

**Consolidated Balance Sheets** 

(In thousands, except share and per share amounts)

		September 30, 2008 (unaudited)	December 31, 2007	
Assets		(======================================		
Current Assets:				
Cash and cash equivalents	\$	2,371	\$	7,384
Accounts receivable (net of allowance for doubtful accounts of \$307 and \$376 for 2008 and				
2007, respectively)		14,146		14,293
Unbilled accounts receivable		6,714		2,571
Prepaid and other current assets		2,272		2,413
Total Current Assets		25,503		26,661
Property and equipment, net		6,324		6,509
Goodwill		51,595		48,717
Finite life intangibles (net of accumulated amortization of \$3,306 and \$1,614 for 2008 and				
2007, respectively)		11,777		13,469
Deposits		689		658
Other non-current assets		2,369		1,878
Total Assets	\$	98,257	\$	97,892
Liabilities and Stockholders Equity				
Current Liabilities:				
Accounts payable	\$	3,111	\$	2,737
Accrued payroll and employee benefits		3,815		3,405
Deferred revenue		21,362		18,532
Current portion of notes payable		31		813
Current portion of accrued lease obligations		574		610
Deferred rent		475		510
Current portion of capital lease obligations		12		25
Deferred transaction obligation		560		3,683
Other accrued liabilities		2,736		4,313
Total Current Liabilities		32,676		34,628
Capital lease obligations, less current portion				8
Notes payable, less current portion		28,679		24,266
Accrued lease obligations, less current portion		2,702		2,966
Deferred income taxes		3,146		1,047
Other long-term liabilities		53		29
Total Liabilities	\$	67,256	\$	62,944
Stockholders Equity:				
Common stock, \$.001 par value, 950,000,000 and 750,000,000 shares authorized,				
634,972,039, and 625,632,455 shares issued and outstanding, respectively	\$	635	\$	626
Convertible warrants		164		164
Common stock to be issued		837		837
Additional paid-in capital		48,418		47,308
Other comprehensive income (loss)		6		(316)
Retained deficit		(19,059)		(13,671)
Total Stockholders equity		31,001		34,948
Total Liabilities and Stockholders Equity	\$	98,257	\$	97,892

The accompanying notes are an integral part of these consolidated financial statements.

#### **Table of Contents**

AVERION INTERNATIONAL CORP. Consolidated Statements of Operations (In thousands, except share and per share amounts) (Unaudited)

	For the three months ended September 30,				For the nine months ended September 30,				
	2008		2007		2008		2007		
Net service revenue	\$ 15,900	\$	7,820	\$	50,339	\$	22,197		
Reimbursement revenue	2,153		980		6,321		2,005		
Total revenue	18,053		8,800		56,660		24,202		