

W. P. Carey Inc.
Form 10-Q
November 05, 2013
[Table of Contents](#)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

R **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE**
ACT OF 1934

For the quarterly period ended September 30, 2013

or

£ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT**
OF 1934

For the transition period from _____ to _____

Commission File Number: 001-13779

W. P. CAREY INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Maryland
(State of incorporation)

45-4549771
(I.R.S. Employer Identification No.)

50 Rockefeller Plaza
New York, New York
(Address of principal executive offices)

10020
(Zip Code)

Investor Relations (212) 492-8920

(212) 492-1100

(Registrant's telephone numbers, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes R No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No R

Registrant has 68,254,789 shares of common stock, \$0.001 par value, outstanding at October 31, 2013.

Table of Contents

INDEX

| | Page No. |
|---|-----------------|
| <u>PART I - FINANCIAL INFORMATION</u> | |
| <u>Item 1. Financial Statements (Unaudited)</u> | |
| <u>Consolidated Balance Sheets</u> | 2 |
| <u>Consolidated Statements of Income</u> | 3 |
| <u>Consolidated Statements of Comprehensive Income</u> | 4 |
| <u>Consolidated Statements of Equity</u> | 5 |
| <u>Consolidated Statements of Cash Flows</u> | 6 |
| <u>Notes to Consolidated Financial Statements</u> | 8 |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 39 |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u> | 58 |
| <u>Item 4. Controls and Procedures</u> | 60 |
| | |
| <u>PART II - OTHER INFORMATION</u> | |
| <u>Item 1A. Risk Factors</u> | 61 |
| <u>Item 6. Exhibits</u> | 62 |
| <u>Signatures</u> | 63 |

Forward-Looking Statements

This Quarterly Report on Form 10-Q (the "Report"), including Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") in Item 2 of Part I of this Report, contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements generally are identified by the words believe, project, expect, anticipate, estimate, intend, strategy, should, will, would, will be, will continue, will likely result, and similar expressions. It is important to note that our actual results could be materially different from those projected in such forward-looking statements. You should exercise caution in relying on forward-looking statements as they involve known and unknown risks, uncertainties and other factors that may materially affect our future results, performance, achievements or transactions. Information on factors which could impact actual results and cause them to differ from what is anticipated in the forward-looking statements contained herein is included in this Report as well as in our other filings with the Securities and Exchange Commission (the "SEC"), including but not limited to those described in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the SEC on February 26, 2013 (the "2012 Annual Report") and in Part II, Item 1A. Risk Factors herein. Except as required by federal securities laws and the rules and regulations of the SEC, we do not undertake to revise or update any forward-looking statements.

Additionally, a description of our critical accounting estimates is included in the MD&A section of our 2012 Annual Report. There has been no significant change in our critical accounting estimates. All references to "Notes" throughout the document refer to the footnotes to the consolidated financial statements of the registrant in Part I, Item 1, Financial Statements (Unaudited).

Table of Contents**PART I****Item 1. Financial Statements.****W. P. CAREY INC.****CONSOLIDATED BALANCE SHEETS (UNAUDITED)***(in thousands, except share and per share amounts)*

| | September 30, 2013 | December 31, 2012 |
|--|--------------------|-------------------|
| Assets | | |
| Investments in real estate: | | |
| Real estate, at cost (inclusive of amounts attributable to consolidated variable interest entities (VIEs) of \$78,745 and \$78,745, respectively) | \$ 2,515,475 | \$ 2,334,488 |
| Operating real estate, at cost | 83,896 | 99,703 |
| Accumulated depreciation (inclusive of amounts attributable to consolidated VIEs of \$17,709 and \$16,110, respectively) | (170,085) | (136,068) |
| Net investments in properties | 2,429,286 | 2,298,123 |
| Net investments in direct financing leases (inclusive of amounts attributable to consolidated VIEs of \$18,057 and \$23,921, respectively) | 360,240 | 376,005 |
| Assets held for sale | 17,975 | 1,445 |
| Equity investments in real estate and the Managed REITs | 557,513 | 565,626 |
| Net investments in real estate | 3,365,014 | 3,241,199 |
| Cash and cash equivalents (inclusive of amounts attributable to consolidated VIEs of \$14 and \$17, respectively) | 93,620 | 123,904 |
| Due from affiliates | 42,249 | 36,002 |
| Goodwill | 327,973 | 329,132 |
| In-place lease intangible assets, net (inclusive of amounts attributable to consolidated VIEs of \$3,492 and \$3,823, respectively) | 487,527 | 447,278 |
| Above-market rent intangible assets, net (inclusive of amounts attributable to consolidated VIEs of \$2,601 and \$2,773, respectively) | 261,900 | 279,885 |
| Other intangible assets, net (inclusive of amounts attributable to consolidated VIEs of \$270 and \$297, respectively) | 15,519 | 10,200 |
| Other assets, net (inclusive of amounts attributable to consolidated VIEs of \$4,685 and \$4,232, respectively) | 132,558 | 141,442 |
| Total assets | \$ 4,726,360 | \$ 4,609,042 |
| Liabilities and Equity | | |
| Liabilities: | | |
| Non-recourse debt (inclusive of amounts attributable to consolidated VIEs of \$29,344 and \$30,326, respectively) | \$ 1,685,556 | \$ 1,715,397 |
| Senior credit facility and unsecured term loan | 490,000 | 253,000 |
| Accounts payable, accrued expenses and other liabilities (inclusive of amounts attributable to consolidated VIEs of \$7,072 and \$7,659, respectively) | 282,489 | 265,132 |
| Income taxes, net | 11,232 | 24,959 |
| Distributions payable | 59,439 | 45,700 |
| Total liabilities | 2,528,716 | 2,304,188 |
| Redeemable noncontrolling interest | 7,316 | 7,531 |
| Redeemable securities - related party (Note 3) | - | 40,000 |
| Commitments and contingencies (Note 11) | | |
| Equity: | | |
| W. P. Carey stockholders' equity: | | |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | |
|---|--------------|--------------|
| Common stock, \$0.001 par value, 450,000,000 shares authorized; 69,287,115 and 68,901,933 shares issued, respectively; and 68,253,736 and 68,485,525 shares outstanding, respectively | 69 | 69 |
| Preferred stock, \$0.001 par value, 50,000,000 shares authorized; none issued | - | - |
| Additional paid-in capital | 2,243,186 | 2,175,820 |
| Distributions in excess of accumulated earnings | (273,850) | (172,182) |
| Deferred compensation obligation | 11,354 | 8,358 |
| Accumulated other comprehensive income (loss) | 8,626 | (4,649) |
| Less, treasury stock at cost, 1,033,379 and 416,408 shares, respectively | (60,270) | (20,270) |
| Total W. P. Carey stockholders' equity | 1,929,115 | 1,987,146 |
| Noncontrolling interests | 261,213 | 270,177 |
| Total equity | 2,190,328 | 2,257,323 |
| Total liabilities and equity | \$ 4,726,360 | \$ 4,609,042 |

See Notes to Consolidated Financial Statements.

W. P. Carey 9/30/2013 10-Q 2

Table of Contents**W. P. CAREY INC.****CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)***(in thousands, except share and per share amounts)*

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-----------------|---------------------------------|------------------|
| | 2013 | 2012 | 2013 | 2012 |
| Revenues | | | | |
| Lease revenues: | | | | |
| Rental income | \$ 68,391 | \$ 14,245 | \$ 199,778 | \$ 43,401 |
| Interest income from direct financing leases | 9,235 | 1,881 | 28,158 | 5,919 |
| Total lease revenues | 77,626 | 16,126 | 227,936 | 49,320 |
| Asset management revenue from affiliates | 10,961 | 15,850 | 31,330 | 47,088 |
| Structuring revenue from affiliates | 14,775 | 8,316 | 27,539 | 19,576 |
| Dealer manager fees from affiliates | 3,787 | 4,012 | 7,329 | 11,878 |
| Reimbursed costs from affiliates | 23,259 | 19,879 | 50,694 | 59,100 |
| Other real estate income | 7,506 | 5,095 | 22,547 | 15,977 |
| | 137,914 | 69,278 | 367,375 | 202,939 |
| Operating Expenses | | | | |
| General and administrative | 28,761 | 28,930 | 84,733 | 77,701 |
| Merger and acquisition expenses | 3,630 | 25,897 | 6,879 | 30,616 |
| Reimbursable costs | 23,259 | 19,879 | 50,694 | 59,100 |
| Depreciation and amortization | 31,560 | 6,120 | 92,741 | 18,549 |
| Property expenses | 5,746 | 2,069 | 16,307 | 7,112 |
| Other real estate expenses | 1,654 | 1,557 | 5,064 | 4,619 |
| Impairment charges | 1,416 | - | 1,416 | - |
| | 96,026 | 84,452 | 257,834 | 197,697 |
| Other Income and Expenses | | | | |
| Other interest income | 367 | 252 | 1,053 | 910 |
| Net income from equity investments in real estate and the Managed REITs | 9,180 | 10,477 | 52,377 | 52,808 |
| Gain on change in control of interests | - | 20,794 | - | 20,794 |
| Other income and (expenses) | 2,484 | 503 | 5,453 | 2,026 |
| Interest expense | (27,482) | (7,845) | (81,187) | (22,253) |
| | (15,451) | 24,181 | (22,304) | 54,285 |
| Income from continuing operations before income taxes | 26,437 | 9,007 | 87,237 | 59,527 |
| Provision for income taxes | (5,375) | (379) | (3,020) | (192) |
| Income from continuing operations | 21,062 | 8,628 | 84,217 | 59,335 |
| Discontinued Operations | | | | |
| Income (loss) from operations of discontinued properties | 349 | (458) | 3,332 | (1,060) |
| Gain (loss) on sale of real estate | 239 | (409) | 622 | (888) |
| Gain on extinguishment of debt | - | - | 84 | - |
| Impairment charges | - | (5,535) | (4,950) | (12,262) |
| Income (loss) from discontinued operations, net of tax | 588 | (6,402) | (912) | (14,210) |
| Net Income | 21,650 | 2,226 | 83,305 | 45,125 |
| Net (income) loss attributable to noncontrolling interests | (2,912) | 325 | (7,312) | 1,383 |
| Net (income) loss attributable to redeemable noncontrolling interest | (232) | 37 | (139) | 146 |
| Net Income Attributable to W. P. Carey | \$ 18,506 | \$ 2,588 | \$ 75,854 | \$ 46,654 |
| Basic Earnings Per Share | | | | |
| Income from continuing operations attributable to W. P. Carey | \$ 0.26 | \$ 0.22 | \$ 1.11 | \$ 1.49 |
| | 0.01 | (0.16) | (0.01) | (0.35) |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Income (loss) from discontinued operations attributable to W. P.

| | | | | | |
|--|----|------|----|------|-----------------|
| Carey | | | | | |
| Net income attributable to W. P. Carey | \$ | 0.27 | \$ | 0.06 | \$ 1.10 \$ 1.14 |

Diluted Earnings Per Share

| | | | | | |
|--|----|------|----|--------|-----------------|
| Income from continuing operations attributable to W. P. Carey | \$ | 0.26 | \$ | 0.21 | \$ 1.09 \$ 1.47 |
| Income (loss) from discontinued operations attributable to W. P. Carey | | 0.01 | | (0.15) | (0.01) (0.35) |
| Net income attributable to W. P. Carey | \$ | 0.27 | \$ | 0.06 | \$ 1.08 \$ 1.12 |

Weighted Average Shares Outstanding

| | | | | |
|---------|------------|------------|------------|------------|
| Basic | 68,397,176 | 40,366,298 | 68,719,264 | 40,398,433 |
| Diluted | 69,400,825 | 41,127,404 | 69,846,320 | 41,029,578 |

Amounts Attributable to W. P. Carey

| | | | | | |
|--|----|--------|----|---------|---------------------|
| Income from continuing operations, net of tax | \$ | 18,021 | \$ | 8,990 | \$ 76,920 \$ 60,864 |
| Income (loss) from discontinued operations, net of tax | | 485 | | (6,402) | (1,066) (14,210) |
| Net income attributable to W. P. Carey | \$ | 18,506 | \$ | 2,588 | \$ 75,854 \$ 46,654 |

Distributions Declared Per Share

| | | | | | |
|--|----|-------|----|-------|-------------------|
| | \$ | 0.860 | \$ | 0.650 | \$ 2.520 \$ 1.782 |
|--|----|-------|----|-------|-------------------|

See Notes to Consolidated Financial Statements.

W. P. Carey 9/30/2013 10-Q 3

Table of Contents**W. P. CAREY INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)***(in thousands)*

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------------|---------------------------------|------------------|
| | 2013 | 2012 | 2013 | 2012 |
| Net Income | \$ 21,650 | \$ 2,226 | \$ 83,305 | \$ 45,125 |
| Other Comprehensive Income (Loss) | | | | |
| Foreign currency translation adjustments | 17,675 | 2,164 | 13,017 | (141) |
| Realized and unrealized (loss) gain on derivative instruments | (4,013) | (92) | 1,242 | (673) |
| Change in unrealized depreciation on marketable securities | - | (2) | - | (7) |
| | 13,662 | 2,070 | 14,259 | (821) |
| Comprehensive Income | 35,312 | 4,296 | 97,564 | 44,304 |
| Amounts Attributable to Noncontrolling Interests | | | | |
| Net (income) loss | (2,912) | 325 | (7,312) | 1,383 |
| Foreign currency translation adjustments | (2,031) | (230) | (984) | 67 |
| Comprehensive (income) loss attributable to noncontrolling interests | (4,943) | 95 | (8,296) | 1,450 |
| Amounts Attributable to Redeemable Noncontrolling Interest | | | | |
| Net (income) loss | (232) | 37 | (139) | 146 |
| Foreign currency translation adjustments | (21) | (9) | - | (4) |
| Comprehensive (income) loss attributable to redeemable noncontrolling interest | (253) | 28 | (139) | 142 |
| Comprehensive Income Attributable to W. P. Carey | \$ 30,116 | \$ 4,419 | \$ 89,129 | \$ 45,896 |

See Notes to Consolidated Financial Statements.

W. P. Carey 9/30/2013 10-Q 4

Table of Contents**W. P. CAREY INC.****CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)**

For the Nine Months Ended September 30, 2013 and the Year Ended December 31, 2012

(in thousands, except share and per share amounts)

| | W. P. Carey Stockholders | | | | | | | | | | Total |
|--|--------------------------|-------------------|------------|--------------|---------------|----------|---------------|----------|--------------|----------------|------------|
| | Common Stock | | Additional | | Distributions | | Accumulated | | Total | | |
| | No Par Value | \$0.001 Par Value | Paid-in | in Excess of | Deferred | Other | Comprehensive | Treasury | W. P. Carey | Noncontrolling | Total |
| | Shares | Shares | Capital | Earnings | Obligation | (Loss) | Income | Stock | Stockholders | Interests | |
| Balance at January 1, 2012 | 39,729,018 | - | \$ - | \$ 779,071 | \$ (95,046) | \$ 7,063 | \$ (8,507) | \$ - | \$ 682,581 | \$ 33,821 | \$ 716,402 |
| Exchange of shares of W. P. Carey & Co. LLC for shares of W. P. Carey Inc. in connection with the CPA@:15 Merger | (39,834,827) | 39,834,827 | 40 | (40) | - | - | - | - | - | - | - |
| Shares issued to stockholders of CPA@:15 in connection with the CPA@:15 Merger | - | 28,170,643 | 28 | 1,380,333 | - | - | - | - | 1,380,361 | - | 1,380,361 |
| Purchase of noncontrolling interests in connection with the CPA@:15 Merger | - | - | - | (154) | - | - | - | - | (154) | 237,513 | 237,359 |
| Reclassification of Estate shareholders shares | - | - | - | (40,000) | - | - | - | - | (40,000) | - | (40,000) |
| Exercise of stock options and employee purchase under the employee share purchase plan | 30,993 | 13,768 | - | 1,553 | - | - | - | - | 1,553 | - | 1,553 |
| Cash proceeds on issuance of shares to third party, net | - | 937,500 | 1 | 44,999 | - | - | - | - | 45,000 | - | 45,000 |
| Grants issued in connection with services rendered | 427,425 | 3,822 | - | - | - | - | - | - | - | - | - |
| Shares issued under share incentive plans | 238,728 | 27,044 | - | 646 | - | - | - | - | 646 | - | 646 |
| Contributions from noncontrolling interests | - | - | - | - | - | - | - | - | - | 3,291 | 3,291 |
| Forfeitures of shares | (29,919) | - | - | - | - | - | - | - | - | - | - |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | | | | | | | | | | |
|--|-----------|------------|----|-----------|-----------|-------|---------|----------|-----------|----------|-----------|
| Windfall tax benefits - share incentive plans | - | - | - | 10,185 | - | - | - | - | 10,185 | - | 10,185 |
| Stock-based compensation expense | - | - | - | 25,067 | - | 971 | - | - | 26,038 | - | 26,038 |
| Redemption value adjustment | - | - | - | (840) | - | - | - | - | (840) | - | (840) |
| Distributions to noncontrolling interests | - | - | - | - | - | - | - | - | - | (6,649) | (6,649) |
| Distributions declared (\$2.44 per share) | - | - | - | - | (139,268) | 324 | - | - | (138,944) | - | (138,944) |
| Purchase of treasury stock from related parties (Note 3) | (561,418) | (416,408) | - | - | - | - | - | (45,270) | (45,270) | - | (45,270) |
| Cancellation of shares | - | (85,671) | - | (25,000) | - | - | - | 25,000 | - | - | - |
| Net income | - | - | - | - | 62,132 | - | - | - | 62,132 | 607 | 62,739 |
| Other comprehensive income: | | | | | | | | | | | |
| Foreign currency translation adjustments | - | - | - | - | - | - | 6,127 | - | 6,127 | 1,594 | 7,721 |
| Unrealized loss on derivative instruments | - | - | - | - | - | - | (2,262) | - | (2,262) | - | (2,262) |
| Change in unrealized appreciation on marketable securities | - | - | - | - | - | - | (7) | - | (7) | - | (7) |
| Balance at December 31, 2012 | - | 68,485,525 | 69 | 2,175,820 | (172,182) | 8,358 | (4,649) | (20,270) | 1,987,146 | 270,177 | 2,257,323 |
| Reclassification of Estate shareholders shares | - | - | - | 40,000 | - | - | - | - | 40,000 | - | 40,000 |
| Exercise of stock options and employee purchase under the employee share purchase plan | - | 49,054 | - | 1,970 | - | - | - | - | 1,970 | - | 1,970 |
| Shares issued under share incentive plans | - | 336,128 | - | (9,190) | - | - | - | - | (9,190) | - | (9,190) |
| Contributions from noncontrolling interests | - | - | - | - | - | - | - | - | - | 2,830 | 2,830 |
| Windfall tax benefits - share incentive plans | - | - | - | 11,614 | - | - | - | - | 11,614 | - | 11,614 |
| Stock-based compensation expense | - | - | - | 22,972 | - | 2,459 | - | - | 25,431 | - | 25,431 |
| Distributions to noncontrolling interests | - | - | - | - | - | - | - | - | - | (20,093) | (20,093) |
| Distributions declared (\$2.52 per share) | - | - | - | - | (177,522) | 537 | - | - | (176,985) | - | (176,985) |
| Purchase of treasury stock from related party (Note 3) | - | (616,971) | - | - | - | - | - | (40,000) | (40,000) | - | (40,000) |
| Foreign currency translation | - | - | - | - | - | - | - | - | - | 3 | 3 |
| Net income | - | - | - | - | 75,854 | - | - | - | 75,854 | 7,312 | 83,166 |
| Other comprehensive | | | | | | | | | | | |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

income:

| | | | | | | | | | | | |
|---|---|------------|-------|--------------|--------------|-----------|----------|-------------|--------------|------------|--------------|
| Foreign currency translation adjustments | - | - | - | - | - | - | 12,033 | - | 12,033 | 984 | 13,017 |
| Unrealized gain on derivative instruments | - | - | - | - | - | - | 1,242 | - | 1,242 | - | 1,242 |
| Balance at September 30, 2013 | - | 68,253,736 | \$ 69 | \$ 2,243,186 | \$ (273,850) | \$ 11,354 | \$ 8,626 | \$ (60,270) | \$ 1,929,115 | \$ 261,213 | \$ 2,190,328 |

See Notes to Consolidated Financial Statements.

W. P. Carey 9/30/2013 10-Q 5

Table of Contents**W. P. CAREY INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)***(in thousands)*

| | Nine Months Ended September 30, | |
|--|---------------------------------|---------------|
| | 2013 | 2012 |
| Cash Flows Operating Activities | | |
| Net income | \$ 83,305 | \$ 45,125 |
| Adjustments to net income: | | |
| Depreciation and amortization, including intangible assets and deferred financing costs | 102,679 | 22,532 |
| Income from equity investments in real estate and the Managed REITs in excess of distributions received | (22,138) | (18,557) |
| Straight-line rent and amortization of rent-related intangibles | 15,684 | (2,229) |
| Amortization of deferred revenue | (7,077) | (7,077) |
| Gain on sale of real estate | (290) | (1,564) |
| Unrealized gain on derivative instruments and others | (5,608) | (17) |
| Realized loss on foreign currency transactions and other | 36 | 579 |
| Management income received in shares of Managed REITs | (26,709) | (21,272) |
| Gain on change in control of interests | - | (20,794) |
| Impairment charges | 6,366 | 12,262 |
| Stock-based compensation expense | 25,430 | 19,560 |
| Deferred acquisition revenue received | 13,496 | 17,017 |
| Increase in structuring revenue receivable | (3,967) | (8,502) |
| Decrease in income taxes, net | (13,673) | (20,000) |
| (Increase) decrease in prepaid taxes | (9,257) | 5,115 |
| Payments for withholding taxes upon delivery of equity-based awards and exercises of stock options | (11,484) | (5,155) |
| Net changes in other operating assets and liabilities | (466) | 14,716 |
| Net Cash Provided by Operating Activities | 146,327 | 31,739 |
| Cash Flows Investing Activities | | |
| Cash paid to stockholders of CPA@:15 in the CPA@:15 Merger | - | (152,356) |
| Cash acquired in connection with the CPA@:15 Merger | - | 178,945 |
| Distributions received from equity investments in real estate and the Managed REITs in excess of equity income | 32,982 | 27,241 |
| Capital contributions to equity investments | (1,945) | (377) |
| Purchases of real estate | (249,289) | (2,679) |
| Capital expenditures | (10,164) | (2,930) |
| Proceeds from sale of real estate and equity investments | 56,495 | 32,586 |
| Funding of short-term loan to an affiliate | (15,000) | - |
| Funds placed in escrow | (163,025) | (11,716) |
| Funds released from escrow | 190,698 | 13,540 |
| Other investing activities, net | (5) | 314 |
| Net Cash (Used in) Provided by Investing Activities | (159,253) | 82,568 |
| Cash Flows Financing Activities | | |
| Distributions paid | (160,953) | (69,180) |
| Contributions from noncontrolling interests | 2,830 | 2,319 |
| Distributions paid to noncontrolling interests | (20,427) | (1,866) |
| Purchase of treasury stock from related party (Note 3) | (40,000) | (25,000) |
| Scheduled payments of mortgage principal | (160,763) | (12,455) |
| Proceeds from mortgage financing | 113,000 | 1,250 |
| Proceeds from senior credit facility and unsecured term loan | 585,000 | 215,000 |
| Repayments of senior credit facility | (348,000) | (30,000) |
| Return of tenant security deposits | (1,054) | - |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | |
|--|-----------------|---------------|
| Payment of financing costs and mortgage deposits, net of deposits refunded | (2,202) | (1,687) |
| Proceeds from exercise of stock options and employee purchase under the employee share purchase plan | 1,970 | 5,964 |
| Windfall tax benefit associated with stock-based compensation awards | 11,614 | 8,865 |
| Net Cash (Used in) Provided by Financing Activities | (18,985) | 93,210 |
| Change in Cash and Cash Equivalents During the Period | | |
| Effect of exchange rate changes on cash | 1,627 | (70) |
| Net (decrease) increase in cash and cash equivalents | (30,284) | 207,447 |
| Cash and cash equivalents, beginning of period | 123,904 | 29,297 |
| Cash and cash equivalents, end of period | \$ 93,620 | \$ 236,744 |

(Continued)

W. P. Carey 9/30/2013 10-Q 6

Table of Contents**W. P. CAREY INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(Continued)

Supplemental non-cash investing and financing activities:

A summary of our non-cash investing and financing activities for the periods presented is as follows (dollars in thousands):

| | Nine Months Ended September 30, | |
|--|--|-------------|
| | 2013 | 2012 |
| Reclassification of Net investments in direct financing leases to Real estate (Note 4) | \$ 13,739 | \$ - |
| Reclassification of Real estate to Assets held for sale (Note 4) | 21,478 | - |
| Reclassification of Intangible assets, net to Assets held for sale (Note 4) | 1,283 | - |
| Reclassification of Operating real estate to Assets held for sale (Note 4) | 3,627 | - |
| Reclassification of Additional paid-in capital to Redeemable securities (Note 3) | - | 85,000 |
| Third quarter distributions declared | 59,439 | 44,301 |

On September 28, 2012, we merged with Corporate Property Associates 15 Incorporated (CPA@:15) through a series of transactions (the CPA@:15 Merger). In this transaction, CPA@:15 stockholders received \$1.25 in cash and 0.2326 shares of our common stock for each share of CPA@:15 common stock held at the completion of the CPA@:15 Merger (Note 3). The purchase price was allocated to the assets acquired and liabilities assumed based upon their preliminary fair values. The following table summarizes the preliminary estimated fair values of the assets acquired and liabilities assumed in the acquisition based on the current best estimate of management (in thousands).

| | |
|---|--------------|
| Assets Acquired at Fair Value | |
| Investments in real estate | \$ 1,758,372 |
| Net investment in direct financing leases | 315,789 |
| Equity investments in real estate | 164,886 |
| Intangible assets | 694,411 |
| Other assets | 83,838 |
| Liabilities Assumed at Fair Value | |
| Non-recourse debt | (1,350,755) |
| Accounts payable, accrued expenses and other liabilities | (187,712) |
| Amounts attributable to noncontrolling interests | (238,038) |
| Net assets acquired excluding cash | 1,240,791 |
| Fair value of common shares issued | (1,380,362) |
| Cash consideration | (152,356) |
| Fair value of W. P. Carey & Co. LLC equity interest in CPA@:15 prior to the CPA@:15 Merger | (107,147) |
| Fair value of W. P. Carey & Co. LLC equity interest in jointly-owned investments with CPA@:15 prior to the CPA@:15 Merger | (54,822) |
| Goodwill | 274,951 |
| Cash acquired on acquisition of subsidiaries | \$ (178,945) |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

See Notes to Consolidated Financial Statements

W. P. Carey 9/30/2013 10-Q 7

Table of Contents

W. P. CAREY INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1. Business and Organization

W. P. Carey Inc. (W. P. Carey and, together with its consolidated subsidiaries and predecessors, we , us or our) is a real estate investment trust (REIT) that seeks to achieve superior, risk-adjusted returns by providing long-term net-lease financing via sale-leaseback and build-to-suit transactions for companies worldwide. We invest primarily in commercial properties domestically and internationally. We earn revenue principally by leasing the properties we own to single corporate tenants, primarily on a triple-net leased basis, which requires each tenant to pay substantially all of the costs associated with operating and maintaining the property. We also earn revenue as the advisor to publicly-owned, non-listed REITs.

We have sponsored a series of seventeen income-generating funds that invest in commercial real estate, under the Corporate Property Associates brand name (the CPA® REITs). We are currently the advisor to Corporate Property Associates 16 Global Incorporated (CPA®:16 Global), Corporate Property Associates 17 Global Incorporated (CPA®:17 Global) and Corporate Property Associates 18 Global Incorporated (CPA®:18 Global). We are also the advisor to Carey Watermark Investors Incorporated (CWI and, together with CPA®:16 Global, CPA®:17 Global, and CPA®:18 Global, the Managed REITs), which invests in lodging and lodging-related properties.

We were formed as a corporation under the laws of Maryland on February 15, 2012. On September 28, 2012, CPA®:15 merged with and into us, with CPA®:15 surviving as an indirect, wholly-owned subsidiary of ours. In connection with the CPA®:15 Merger, W. P. Carey & Co. LLC, our predecessor, which was formed under the laws of Delaware on July 15, 1996, completed an internal reorganization whereby our predecessor and its subsidiaries merged with and into us with W. P. Carey as the surviving corporation, succeeding to and continuing to operate the existing business of our predecessor (REIT Reorganization). Upon completion of the CPA®:15 Merger and the REIT Reorganization, the shares of our predecessor were delisted from the New York Stock Exchange (NYSE) and canceled, and our common stock became listed on the NYSE under the same symbol, WPC.

On July 25, 2013, we and CPA®:16 Global entered into a merger agreement pursuant to which CPA®:16 Global will merge with and into one of our subsidiaries in exchange for shares of our common stock (the Proposed Merger, Note 3). On October 1, 2013, we filed a registration statement with the SEC to register the shares of our common stock to be issued to stockholders of CPA®:16 Global in connection with the Proposed Merger. If the Proposed Merger is approved by our stockholders and the stockholders of CPA®:16 Global and the other closing conditions are met, we expect that the closing will occur during the first quarter of 2014, although there can be no assurance of such timing.

Primary Reportable Segments

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Real Estate Ownership We own and invest in commercial properties primarily in the United States (U.S.) and Europe that are leased to companies, primarily on a triple-net lease basis. At September 30, 2013, our portfolio was comprised of our full or partial ownership interest in 421 properties. Substantially all of these properties, totaling approximately 39.4 million square feet, were net leased to 125 tenants, with an occupancy rate of approximately 99.0%. Collectively, at September 30, 2013, the Managed REITs owned all or a portion of over 693 properties, including certain properties in which we have an ownership interest. Substantially all of these properties, totaling approximately 78.6 million square feet, were net leased to 218 tenants, with an average occupancy rate of approximately 98.8%. The Managed REITs also had interests in 91 operating properties for an aggregate of approximately 8.1 million square feet at September 30, 2013.

We earn lease revenues from our wholly-owned and co-owned real estate investments. In addition, we generate equity income through our investments in the shares of the Managed REITs (Note 6). Through our special member interests in the operating partnerships of the Managed REITs, we also participate in their cash flows (Note 3). Lastly, we earn other real estate revenues through our investments in self-storage facilities and a hotel in the U.S.

Investment Management We earn revenue as the advisor to the Managed REITs. Under the respective advisory agreements with each of the Managed REITs, we perform various services, including the day-to-day management of the Managed REITs and transaction-related services. We structure and negotiate investments and debt placement transactions for the Managed REITs, for which we earn structuring revenue, and manage their portfolios of real estate investments, for which we earn asset management revenue.

We generate acquisition revenue when we structure and negotiate investments and related financing for the Managed REITs. We may also be entitled, subject to the approval by the boards of directors of CPA®:16 Global and CWI, to fees for structuring loan

W. P. Carey 9/30/2013 10-Q 8

Table of Contents

Notes to Consolidated Financial Statements

refinancing transactions. This loan refinancing revenue, together with the acquisition revenue, is referred to as structuring revenue. We earn ongoing asset management revenue from each Managed REIT, which is based on average invested assets and is calculated according to the advisory agreement for each Managed REIT. We may also earn revenue related to the disposition of properties, subject to subordination provisions, which will only be recognized as the relevant conditions are met. Such revenue may include subordinated disposition revenue when assets are sold as well as a percentage of the net cash proceeds distributable to stockholders from the disposition of properties, after recoupment by stockholders of their initial investment plus a specified preferred return. We may earn incentive or termination revenue in connection with providing liquidity to the stockholders of the Managed REITs, although these events do not occur every year. However, in the event they do occur, we may waive the incentive or termination fee we would have been entitled to receive from the Managed REITs pursuant to the terms of our advisory agreements with the Managed REITs, which was the case in the CPA@:15 Merger and will be the case under the terms of the merger agreement between us and CPA@:16 Global (Note 3). We will not receive a termination payment in circumstances where we receive incentive revenue.

Note 2. Basis of Presentation

Our interim consolidated financial statements have been prepared, without audit, in accordance with the instructions to Form 10-Q and, therefore, do not necessarily include all information and footnotes necessary for a fair statement of our consolidated financial position, results of operations and cash flows in accordance with accounting principles generally accepted in the U.S. (GAAP).

In the opinion of management, the unaudited financial information for the interim periods presented in this Report reflects all normal and recurring adjustments necessary for a fair statement of results of operations, financial position and cash flows. Our interim consolidated financial statements should be read in conjunction with our audited consolidated financial statements and accompanying notes for the year ended December 31, 2012, which are included in the 2012 Annual Report, as certain disclosures that would substantially duplicate those contained in the audited consolidated financial statements have not been included in this Report. Operating results for interim periods are not necessarily indicative of operating results for an entire fiscal year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and the disclosure of contingent amounts in our consolidated financial statements and the accompanying notes. Actual results could differ from those estimates. The unaudited consolidated financial statements included in this Report have been retrospectively adjusted to reflect the disposition (or planned disposition) of certain properties as discontinued operations for all periods presented. Certain prior period amounts have been reclassified to conform to the current period presentation.

Basis of Consolidation

The consolidated financial statements reflect all of our accounts, including those of our controlled subsidiaries and our tenancy-in-common interests as described below. The portion of equity in a consolidated subsidiary that is not attributable, directly or indirectly, to us is presented as noncontrolling interests. All significant intercompany accounts and transactions have been eliminated.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

We have investments in tenancy-in-common interests in various domestic and international properties. Consolidation of these investments is not required as such interests do not qualify as VIEs and do not meet the control requirement required for consolidation. Accordingly, we account for these investments using the equity method of accounting. We use the equity method of accounting because the shared decision-making involved in a tenancy-in-common interest investment provides us with significant influence on the operating and financial decisions of these investments.

We apply accounting guidance for consolidation of VIEs to certain entities in which the equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. Fixed price purchase and renewal options within a lease as well as certain decision-making rights within a loan can cause us to consider an entity a VIE. During the nine months ended September 30, 2013, we did not identify any new VIEs.

Additionally, we own interests in single-tenant net leased properties leased to companies through noncontrolling interests in partnerships and limited liability companies that we do not control but over which we exercise significant influence. We account for these investments under the equity method of accounting. At times, the carrying value of our equity investments may fall below zero for certain investments. We intend to fund our share of the investments' future operating deficits should the need arise. However, we have no legal obligation to pay for any of the liabilities of such investments nor do we have any legal obligation to fund operating deficits.

In November 2012, we filed a registration statement with the SEC to sell up to \$1.0 billion of common stock of CPA@:18 Global in an initial public offering plus up to an additional \$400.0 million of its common stock under a dividend reinvestment plan. This

W. P. Carey 9/30/2013 10-Q 9

Table of Contents

Notes to Consolidated Financial Statements

registration statement was declared effective by the SEC on May 7, 2013. Through July 25, 2013, the financial activity of CPA@:18 Global, which at that time had no significant assets, liabilities or operations, was included in our consolidated financial statements as we owned 100% of its outstanding common stock. On July 25, 2013, upon CPA@:18 Global reaching its minimum offering proceeds and admitting new stockholders, our ownership of its outstanding common stock was immediately reduced to 8.5% and we deconsolidated CPA@:18 Global and began to account for our interests in it under the equity method. As the advisor, we do not exert control over, but we have the ability to exercise significant influence on, CPA@:18 Global (Note 6).

Accounting Policy

Internal-Use Software Development Costs In accordance with Accounting Standards Codification 350-40-25, we expense costs associated with the assessment stage of software development projects. Upon completion of the preliminary project assessment stage, we capitalize internal and external costs associated with the application development stage, including the costs associated with software that allows for the conversion of our old data to our new system. We expense the costs of training and data conversion. We also expense costs associated with the post-implementation and operation stage, including maintenance and specified upgrades; however, we capitalize internal and external costs associated with significant upgrades to existing systems that result in additional functionality. Capitalized costs are amortized on a straight-line basis over the software's estimated useful life, which is three to five years. Periodically, we reassess the useful life considering technology, obsolescence and other factors.

Change in Accounting Principle

During the fourth quarter of 2013, we elected to change the date of our annual impairment test for goodwill in our Real Estate Ownership segment from June 30 to October 1. This change is preferable because moving the test to October 1 aligns the goodwill testing of the Real Estate Ownership segment with that of our Investment Management segment, which is also tested annually in the fourth quarter. Additionally, October 1 is more closely aligned with our business planning and forecasting cycle. As a result of this change, there will not be more than a 12-month span between testing dates because our last goodwill test for the Real Estate Ownership segment was completed on June 30, 2013 for the goodwill that was acquired on September 28, 2012. The change in testing dates does not accelerate, delay or avoid a potential impairment charge. Additional goodwill impairment testing may be required at interim dates when and if triggering events occur in the future.

Out-of-Period Adjustment

During the third quarter of 2013, we identified an error in the consolidated financial statements for the year ended December 31, 2012 in connection with the finalization of a tax return for an investment in Germany, which is accounted for using the equity method of accounting. The error originated based upon the application of a tax law change that became effective in 2012, but for which the accounting was not finalized and recorded until the third quarter of 2013. As a result of this error, both our net income and income from continuing operations from our proportionate share of this investment were overstated by \$2.3 million in 2012 (\$0.04 per share basic and diluted), and understated by \$2.3 million for the three months ended September 30, 2013 (\$0.03 per share basic and diluted). We have concluded that this adjustment is not material to the current period or any prior period's consolidated financial statements. As such, this cumulative charge was recorded in the

Edgar Filing: W. P. Carey Inc. - Form 10-Q

statement of operations for the three months ended September 30, 2013, rather than restating prior periods.

During the second quarter of 2012, we identified an error in the consolidated financial statements related to the misapplication of accounting guidance on the expropriation of land related to two investments. We concluded that this adjustment was not material, individually or in the aggregate, to our results for this or any of the prior periods, and as such, we recorded an out-of-period adjustment to increase our income from operations by \$1.8 million within continuing operations primarily attributable to an increase in Other income and (expenses) of \$2.0 million in the consolidated statements of income for the nine months ended September 30, 2012.

Recent Accounting Requirements

The following Accounting Standards Updates (ASUs) promulgated by the Financial Accounting Standards Board (FASB) are applicable to us as indicated:

ASU 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities In January 2013, the FASB issued an update to ASU 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. ASU 2013-01 clarifies that the scope of ASU 2011-11 applies to derivatives accounted for in accordance with Topic 815, *Derivatives and Hedging*, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting or similar arrangement. These amendments did not have a significant impact on our financial position or results of operations and are applicable to us for our interim and annual reports beginning in 2013 and has been applied retrospectively.

ASU 2013-02, Other Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income In February 2013, the FASB issued ASU 2013-02 requiring entities to disclose additional information about items reclassified out of accumulated other comprehensive income. This ASU impacts the form of our disclosures only, is applicable to us for our interim and annual reports beginning in 2013 and has been applied retrospectively. The related additional disclosures are located in Note 12.

W. P. Carey 9/30/2013 10-Q 10

Table of Contents**Notes to Consolidated Financial Statements**

ASU 2013-04, Liabilities (Topic 405): Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date, a Consensus of the FASB Emerging Issues Task Force In February 2013, the FASB issued ASU 2013-04, which requires entities to measure obligations resulting from joint and several liability arrangements (in our case, tenancy-in-common arrangements, Note 6) for which the total amount of the obligation is fixed as the sum of the amount the entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. This ASU is applicable to us for our interim and annual reports beginning in 2014 and shall be applied retrospectively; however, we elected to adopt this ASU early in 2013 and it did not have a significant impact on our financial position or results of operations for any of the periods presented.

ASU 2013-05, Foreign Currency Matters (Topic 830): Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity In March 2013, the FASB issued ASU 2013-05, which indicates that a cumulative translation adjustment (CTA) is attached to the parent's investment in a foreign entity and should be released in a manner consistent with the derecognition guidance on investments in entities. Therefore, the entire amount of the CTA associated with the foreign entity would be released into earnings when there has been a sale of a foreign subsidiary or group of assets within a foreign subsidiary, a loss of a controlling financial interest upon deconsolidation of an investment in a foreign entity or a step acquisition in a foreign entity. This ASU will be applicable to us for derecognition transactions after December 31, 2013.

ASU 2013-10, Derivatives and Hedging (Topic 815): Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes, a Consensus of the FASB Emerging Issues Task Force In July 2013, the FASB issued ASU 2013-10, which permits the Fed Funds Effective Swap Rate, also referred to as the Overnight Index Swap Rate, to be used as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815, in addition to the U.S. government and London Interbank Offered Rate (LIBOR) swap rate. The update also removes the restriction on the use of different benchmark rates for similar hedges. This ASU will be applicable to us for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. Through the date of this Report, we had not entered into any transactions to which this ASU applies.

Note 3. Agreements and Transactions with Related Parties*Advisory Agreements with the Managed REITs*

We have advisory agreements with each of the Managed REITs, pursuant to which we earn fees and are entitled to receive cash distributions. The following tables present a summary of revenue earned and/or cash received from the Managed REITs, as well as from CPA@:15 through the date of the CPA@:15 Merger, included in the consolidated statements of income (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------|----------------------------------|-----------|---------------------------------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| Asset management revenue (a) | \$ 10,939 | \$ 15,828 | \$ 31,262 | \$ 47,020 |
| Structuring revenue | 14,775 | 8,316 | 27,539 | 19,576 |
| Dealer manager fees | 3,787 | 4,012 | 7,329 | 11,878 |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | | | |
|--------------------------------------|-----------|-----------|------------|------------|
| Reimbursed costs from affiliates (a) | 23,259 | 19,676 | 50,714 | 58,493 |
| Distributions of Available Cash | 7,323 | 7,352 | 23,891 | 21,789 |
| Deferred revenue earned | 2,123 | 2,123 | 6,369 | 6,369 |
| | \$ 62,206 | \$ 57,307 | \$ 147,104 | \$ 165,125 |

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------|----------------------------------|-----------|---------------------------------|------------|
| | 2013 | 2012 | 2013 | 2012 |
| CPA®:15 | \$ - | \$ 7,147 | \$ - | \$ 21,563 |
| CPA®:16 Global (b) | 13,041 | 12,005 | 39,632 | 37,554 |
| CPA®:17 Global (b) | 20,823 | 34,895 | 49,436 | 98,314 |
| CPA®:18 Global (c) (d) | 3,253 | - | 3,253 | - |
| CWI (e) | 25,089 | 3,260 | 54,783 | 7,694 |
| | \$ 62,206 | \$ 57,307 | \$ 147,104 | \$ 165,125 |

W. P. Carey 9/30/2013 10-Q 11

Table of Contents**Notes to Consolidated Financial Statements**

- (a) Excludes amounts received from third-parties.
- (b) The advisory agreements with CPA@:16 Global and CPA@:17 Global, which were scheduled to expire on September 30, 2013, were extended through January 31, 2014 in light of the Proposed Merger.
- (c) The advisory agreement with CPA@:18 Global, which was entered into in May 2013, is scheduled to expire on September 30, 2014.
- (d) Amount excludes deferred acquisition fees related to CPA@:18 Global's acquisition during the three months ended September 30, 2013 because CPA@:18 Global had not yet achieved its preferred return as specified in the advisory agreement.
- (e) The CWI advisory agreement, which was scheduled to expire on September 30, 2013, was renewed for an additional year pursuant to its terms, effective as of October 1, 2013.

The following table presents a summary of Due from affiliates (in thousands):

| | September 30, 2013 | | December 31, 2012 | |
|---|--------------------|--------|-------------------|--------|
| Deferred acquisition fees receivable | \$ | 19,126 | \$ | 28,654 |
| Reimbursable costs | | 1,019 | | 1,457 |
| Organization and offering costs | | 4,287 | | 4,920 |
| Accounts receivable | | 1,292 | | 182 |
| Asset management fee receivable | | 1,491 | | 789 |
| Note receivable from CPA@:18 Global, including interest thereon | | 15,034 | | - |
| | \$ | 42,249 | \$ | 36,002 |

Asset Management Revenue

We earn asset management revenue from each of the Managed REITs, which is based on average invested assets and is calculated according to the respective advisory agreement. For CPA@:15 prior to the CPA@:15 Merger, this revenue generally totaled 1% per annum, with a portion of this revenue, or 0.5%, contingent upon the achievement of specific performance criteria. For CPA@:16 Global, we earn asset management revenue of 0.5% of average invested assets. For CPA@:17 Global, we earn asset management revenue ranging from 0.5% of the average market value of assets under long-term net leases and certain other types of real estate investments up to 1.75% of average equity value for certain types of securities. For CPA@:18 Global, we earn asset management revenue ranging from 0.5% to 1.5%, depending on the type of investment and based on the average market value or average equity value, as applicable. For CWI, we earn asset management revenue of 0.5% of the average market value of lodging-related investments. We also receive up to 10% of distributions of Available Cash, as defined in the respective advisory agreements, from the operating partnerships of each of the Managed REITs.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Under the terms of the advisory agreements, we may elect to receive cash or shares of stock for asset management revenue due from each of the Managed REITs. In 2013, we elected to receive all asset management revenue from CPA@:17 Global and CWI in their respective shares. For 2013, we had initially elected to receive asset management revenue from CPA@:16 Global in its shares. However, in light of the announcement of the Proposed Merger discussed below, a Special Committee of the Board of Directors of CPA@:16 Global (the CPA@:16 Global Special Committee) requested that we elect to receive the asset management revenue in cash, which became effective as of August 1, 2013. For 2012, we elected to receive all asset management revenue from CPA@:15 prior to the CPA@:15 Merger in cash, 50% of asset management revenue from CPA@:16 Global in its shares with the remaining 50% payable in cash and all asset management revenue from CPA@:17 Global and CWI in their respective shares.

Structuring Revenue

Under the terms of the advisory agreements, we earn revenue in connection with structuring and negotiating investments and related financing for the Managed REITs, which we call acquisition revenue. We may receive acquisition revenue of 4.5% of the total aggregate cost of long-term net lease investments made by each CPA@ REIT. A portion of this revenue (generally 2.5%) is paid when the transaction is completed, while the remainder (generally 2%) is payable in annual installments ranging from three to eight years, provided the relevant CPA@ REIT meets its performance criterion. For certain types of non-long term net lease investments acquired on behalf of CPA@:17 Global, initial acquisition revenue may range from 0% to 1.75% of the equity invested plus the related acquisition revenue, with no deferred acquisition revenue being earned. For CWI, we earn initial acquisition revenue of 2.5% of the total investment cost of the properties acquired and loans originated by us not to exceed 6% of the aggregate contract purchase price of all investments and loans with no deferred acquisition revenue being earned. We may also be entitled to fees for structuring loan

W. P. Carey 9/30/2013 10-Q 12

Table of Contents

Notes to Consolidated Financial Statements

refinancing transactions of up to 1% of the principal amount. This loan refinancing revenue, together with the acquisition revenue, is referred to as structuring revenue.

Unpaid transaction fees, including accrued interest, are included in Due from affiliates in the consolidated financial statements. Unpaid transaction fees bear interest at annual rates ranging from 2% to 7%.

Reimbursed Costs from Affiliates and Dealer Manager Fees

The Managed REITs reimburse us for certain costs we incur on their behalf, primarily broker/dealer commissions, marketing costs, and certain personnel and overhead costs. Since October 1, 2012, personnel costs have been charged to CPA@:16 Global and CPA@:17 Global based on the trailing twelve-month reported revenues of CPA@:16 Global, CPA@:17 Global, CWI and us rather than the method utilized before that date, which involved an allocation of personnel costs based on the time incurred by our personnel for CPA@:16 Global and CPA@:17 Global. As of September 30, 2013, we have not allocated any personnel costs to CPA@:18 Global or CWI.

During CPA@:17 Global's public offering, which was terminated in January 2013, we earned a selling commission of \$0.65 per share sold and a dealer manager fee of \$0.35 per share sold. In addition, during CWI's primary offering, which was terminated in September 2013, we earned a selling commission of \$0.70 per share sold and a dealer manager fee of \$0.30 per share sold.

For CPA@:18 Global, we receive selling commissions, depending on the class of common stock sold, of \$0.70 or \$0.14 per share sold, and a dealer manager fee of \$0.30 or \$0.21 per share sold, for its class A common stock and class C common stock, respectively. We also receive an annual distribution and shareholder servicing fee (Shareholder Servicing Fee) paid in connection with investor purchases of shares of class C common stock. The amount of the Shareholder Servicing Fee is 1.0% of the purchase price per share (or, once reported, the amount of the estimated net asset value per share) for the shares of class C common stock sold in the offering. The Shareholder Servicing Fee is accrued daily and is payable quarterly in arrears. CPA@:18 Global will cease paying the Shareholder Servicing Fee on the date at which, in the aggregate, underwriting compensation from all sources, including the Shareholder Servicing Fee, any organizational and offering fee paid for underwriting, and underwriting compensation paid by us, equals 10% of the gross proceeds from the initial public offering. We re-allow all or a portion of the dealer manager fees to selected dealers in the offering. Dealer manager fees that are not re-allowed and the Shareholder Servicing Fee are classified as Dealer manager fees.

Pursuant to its advisory agreement, CWI is obligated to reimburse us for all organization costs and a portion of offering costs incurred in connection with its initial public offering up to a maximum amount (excluding selling commissions and the dealer manager fee) of 2% of the gross proceeds of its offering and distribution reinvestment plan. Through the closing of its initial public offering in September 2013, we incurred organization and offering costs on behalf of CWI of approximately \$9.4 million, of which CWI is obligated to reimburse us all of these costs, and \$9.2 million had been reimbursed as of September 30, 2013.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Pursuant to its advisory agreement, CPA@:18 Global is obligated to reimburse us for all organization costs and a portion of offering costs incurred in connection with its initial public offering. CPA@:18 Global is obligated to reimburse us up to 4% of the gross proceeds of its offering if the gross proceeds are less than \$500.0 million, 2% of the gross proceeds if the gross proceeds are \$500.0 million or more but less than \$750.0 million, and 1.5% of the gross proceeds if the gross proceeds are \$750.0 million or more within 60 days after the end of the quarter in which the offering terminates. Through September 30, 2013, we incurred organization and offering costs on behalf of CPA@:18 Global of approximately \$4.0 million, and based on current fundraising projections, the entire amount is expected to be reimbursed by CPA@:18 Global. As of September 30, 2013, none of these costs had been reimbursed.

Distributions of Available Cash and Deferred Revenue Earned

We are entitled to receive distributions of our proportionate share of earnings up to 10% of the Available Cash, as defined in the respective advisory agreements, from the operating partnerships of each of the Managed REITs. In connection with the merger in the second quarter of 2011 between Corporate Property Associates 14 Incorporated (CPA@:14) and CPA@:16 Global, we acquired a special member interest (Special Member Interest) in CPA@:16 Global s operating partnership. We initially recorded this Special Member Interest at its fair value, which is amortized into earnings over the expected period of performance considering the estimated life of the entity. Cash distributions of our proportionate share of earnings from the CPA@:16 Global and CPA@:17 Global operating partnerships as well as deferred revenue earned from our Special Member Interest in CPA@:16 Global s operating partnership are recorded as Income from equity investments in real estate and the Managed REITs within the Real Estate Ownership segment. We have not yet earned or received any distributions of our proportionate share of earnings from CPA@:18 Global and CWI s operating partnerships.

W. P. Carey 9/30/2013 10-Q 13

Table of Contents**Notes to Consolidated Financial Statements*****Other Transactions with Affiliates****Transactions with the Estate of Wm. Polk Carey*

As discussed in the 2012 Annual Report, we entered into a share purchase agreement with the Estate of Wm. Polk Carey and its affiliated entities (collectively, the Estate) pursuant to which we agreed to repurchase up to an aggregate amount of \$85.0 million of our common stock beneficially owned by the Estate, in three transactions between August 6, 2012 and March 31, 2013. As of December 31, 2012, we completed two transactions totaling \$45.0 million. On March 28, 2013, we received an irrevocable notice (the Notice) from the Estate to exercise the final sale option. On April 4, 2013, we repurchased 616,971 shares of our common stock for \$40.0 million from the Estate at a price of \$64.83 per share at which time it was recorded as Treasury stock on our consolidated balance sheets.

The following table presents a reconciliation of our Redeemable securities related party (in thousands):

| | Nine Months Ended September 30, | |
|--|--|-------------|
| | 2013 | 2012 |
| Balance - beginning of period | \$ 40,000 | \$ - |
| Reclassification from permanent equity to temporary equity | - | 85,000 |
| Redemption of securities | (40,000) | (25,000) |
| Balance - end of period | \$ - | \$ 60,000 |

CPA@:15 Merger

On September 28, 2012, CPA@:15 merged with and into one of our subsidiaries, with CPA@:15 surviving as our indirect, wholly-owned subsidiary. In the CPA@:15 Merger, we acquired CPA@:15's portfolio, which was comprised of full or partial ownership in 305 properties, substantially all of which were triple-net leased to 76 tenants, and totaled approximately 27.0 million square feet, with an occupancy rate of approximately 99%.

We accounted for the CPA@:15 Merger as a business combination. The purchase price was allocated to the assets acquired and liabilities assumed, based upon their fair values. The fair values of the lease intangibles acquired were measured in a manner consistent with our purchase price allocation policy described in the 2012 Annual Report.

Proposed Merger with CPA@:16 Global

Edgar Filing: W. P. Carey Inc. - Form 10-Q

On July 25, 2013, we and CPA@:16 Global entered into a merger agreement pursuant to which CPA@:16 Global will merge with and into one of our subsidiaries in exchange for shares of our common stock. On October 1, 2013, we filed a registration statement with the SEC to register the shares of our common stock to be issued to stockholders of CPA@:16 Global in connection with the Proposed Merger which as of the date of this Report remains subject to SEC review. Special meetings will be scheduled to obtain the approval of the Proposed Merger by our stockholders and by CPA@:16 Global's stockholders, and the closing of the Proposed Merger also is subject to customary closing conditions. If the Proposed Merger is approved by our stockholders and the stockholders of CPA@:16 Global and the other closing conditions are met, we expect that the closing will occur during the first quarter of 2014, although there can be no assurance of such timing.

Subject to the terms and conditions of the merger agreement, CPA@:16 Global stockholders will receive shares of our common stock in exchange for their shares of CPA@:16 Global stock, pursuant to an exchange ratio based upon a value of \$11.25 per share of CPA@:16 Global and the volume weighted average trading price (VWAP) of our common stock for the five consecutive trading days ending on the third trading day preceding the closing date of the transaction. The exchange ratio is subject to a 12% collar based on the VWAP of our common stock on July 22, 2013 and July 23, 2013, which results in an exchange ratio of not more than 0.1842 shares and not less than 0.1447 shares of our common stock for each share of CPA@:16 Global, (the Per Share Merger Consideration). CPA@:16 Global stockholders will receive cash in lieu of any fractional shares in the Proposed Merger.

Based on the outstanding common stock of CPA@:16 Global of approximately 206,300,000 shares at September 30, 2013, of which we owned approximately 38,200,000 shares, and the Per Share Merger Consideration, based on the VWAP of our common stock for the five days ended October 31, 2013 of 0.1676 shares, in the Proposed Merger we would issue approximately 28,200,000 shares of our common stock to stockholders of CPA@:16 Global in exchange for the shares of CPA@:16 Global we do not currently own. The estimated aggregate value of such shares issued in the Proposed Merger would be approximately \$1.9 billion, based on the closing price of our common stock on October 31, 2013, of \$66.61 per share. The nominal value of the Per Share Merger Consideration and

W. P. Carey 9/30/2013 10-Q 14

Table of Contents

Notes to Consolidated Financial Statements

estimated total merger consideration may be higher or lower as of the date of the completion of the Proposed Merger due to changes in the market price of our common stock, subject to the limitations of the collar discussed above.

Under the terms of the merger agreement, the CPA@:16 Global Special Committee was allowed to solicit, receive, evaluate and enter into negotiations with respect to alternative proposals from third parties for 30 days following the execution of the merger agreement (the Go Shop Period). The Go Shop Period expired on August 24, 2013 with no qualifying proposals or offers being received.

The merger agreement contains certain termination rights for both us and CPA@:16 Global. Each party has agreed to pay the other party's out-of-pocket expenses in the event that the merger agreement is terminated because such party has breached any of its representations, warranties, covenants or agreements. Through September 30, 2013, we and CPA@:16 Global have incurred merger expenses totaling approximately \$2.8 million and \$2.4 million, respectively.

Pursuant to the terms of the advisory agreement between us and CPA@:16 Global, we are entitled to be paid the subordinated disposition fees and certain profit interests in connection with any liquidity event regarding CPA@:16 Global as described above (collectively, the Back End Amounts). In the merger agreement, we have agreed to waive our rights to receive the Back End Amounts upon consummation of the Proposed Merger. However, in the event that the merger agreement is terminated under certain circumstances in connection with a CPA16 Superior Competing Transaction (as defined in the merger agreement), CPA@:16 Global has agreed to pay us an up-front termination fee (the CPA16 Termination Fee) of \$57.0 million. The CPA16 Termination Fee would be offset against the sum of the Back End Amounts.

At September 30, 2013, CPA@:16 Global's portfolio was comprised of the consolidated full or partial interests in 336 leased properties, substantially all of which were triple-net leased with an average remaining life of 10.5 years and an estimated annual contractual minimum base rent totaling \$305.8 million, and two hotel properties. The related property-level debt was comprised of 97 fixed-rate and 17 variable-rate non-recourse mortgage loans with an aggregate fair value of approximately \$1.6 billion and a weighted-average annual interest rate of 5.6% at September 30, 2013. In addition, CPA@:16 Global had equity interests in 19 unconsolidated investments holding 141 properties, substantially all of which were triple-net leased with an average remaining life of 8.8 years and an estimated annual contractual minimum base rent totaling \$63.4 million. The debt related to these equity investments was comprised of 18 fixed-rate and five variable-rate non-recourse mortgage loans with an aggregate fair value of approximately \$0.3 billion and a weighted-average annual interest rate of 5.0% at September 30, 2013. We currently consolidate 11 and hold equity interests in six of these investments. If the Proposed Merger occurs, we expect to consolidate five of the six investments in which we have equity interests. The portfolio and debt of CPA@:16 Global is subject to change based on normal business activity.

Other

We own interests in entities ranging from 3% to 95%, as well as jointly-controlled tenancy-in-common interests in properties, with the remaining interests generally held by affiliates, and own common stock in each of the Managed REITs. We consolidate certain of these investments and account for the remainder under the equity method of accounting.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Family members of one of our directors have an ownership interest in certain companies that own noncontrolling interests in one of our French majority-owned subsidiaries. These ownership interests are subject to substantially the same terms as all other ownership interests in the subsidiary companies.

During 2013, our board of directors approved loans from us to CWI and CPA@:18 Global of up to \$50.0 million and up to \$100.0 million, respectively, at a rate of LIBOR plus 1.75%, which is equal to the rate at which we currently borrow funds under our Senior Credit Facility (Note 10), for the purpose of facilitating acquisitions approved by their respective investment committees, that they would not otherwise have sufficient available funds to complete, with any loans to be made solely at our Management's discretion. On August 20, 2013, in order to facilitate an acquisition by CPA@:18 Global, we made a \$15.0 million loan to CPA@:18 Global, which was repaid in full prior to maturity on October 4, 2013. In connection with this loan, we earned interest income from CPA@:18 Global totaling less than \$0.1 million during the period it was outstanding, from August 20, 2013 through September 30, 2013.

W. P. Carey 9/30/2013 10-Q **15**

Table of Contents**Notes to Consolidated Financial Statements****Note 4. Net Investments in Properties***Real Estate*

Real estate, which consists of land and buildings leased to others under operating leases and are carried at cost, is summarized as follows (in thousands):

| | September 30, 2013 | December 31, 2012 |
|--------------------------------|--------------------|-------------------|
| Land | \$ 539,289 | \$ 509,530 |
| Buildings | 1,976,186 | 1,824,958 |
| Less: Accumulated depreciation | (159,536) | (116,075) |
| | \$ 2,355,939 | \$ 2,218,413 |

During the nine months ended September 30, 2013, we entered into the following investments, which were deemed to be real estate asset acquisitions because we entered into new leases with the sellers, at a total cost of \$124.4 million, including net lease intangibles of \$26.5 million (Note 7) and acquisition-related costs of \$1.5 million, which were capitalized:

- a domestic investment for \$72.4 million for an office building, which we funded in part with escrowed proceeds of \$25.3 million from a sale of property in December 2012 in an exchange transaction under Section 1031 of the Internal Revenue Code of 1986, as amended (the Code), and non-recourse mortgage financing of \$36.5 million (Note 10); and
- an investment in Finland for \$52.0 million for an office and research and development facility.

During the nine months ended September 30, 2013, we also entered into the following investments, which were deemed to be business combinations because we assumed the existing leases on the properties, at a total cost of \$124.1 million, including land of \$12.5 million, buildings of \$70.1 million and net lease intangibles of \$41.5 million (Note 7):

- an investment in the United Kingdom for \$63.3 million for an office building;
- an investment in the Netherlands for \$35.3 million for a logistics facility; and
- a domestic investment for \$25.5 million for an office building, which we funded with the escrowed proceeds from the sale of the property leased to U. S. Airways Group, Inc. (U. S. Airways) in an exchange transaction under Section 1031 of the Code (Note 10).

Edgar Filing: W. P. Carey Inc. - Form 10-Q

In connection with these business combinations, we expensed aggregate acquisition-related costs of \$4.0 million, which are included in General and administrative expenses in the consolidated financial statements.

Dollar amounts above are based on the exchange rate of the euro and the British pound sterling on the dates of acquisition, as applicable.

Assets disposed of and reclassified as held-for-sale during the nine months ended September 30, 2013 are discussed in Note 13. Impairment charges recognized on these properties are discussed in Note 8. During this period, the U.S. dollar weakened against the euro, as the end-of-period rate for the U.S. dollar in relation to the euro at September 30, 2013 increased by 2.3% to \$1.3525 from \$1.3218 at December 31, 2012. The impact of this weakening was a \$14.8 million increase in the carrying value of Real estate from December 31, 2012 to September 30, 2013. In connection with restructuring five leases, we reclassified \$13.7 million of properties from Net investments in direct financing leases to Real estate during the nine months ended September 30, 2013 (Note 5). In connection with anticipated sales of properties during the nine months ended September 30, 2013, we reclassified five domestic properties with an aggregate carrying value of \$26.4 million to Assets held for sale, which includes real estate, net of \$21.5 million, operating real estate, net of \$3.6 million and net lease intangibles of \$1.3 million. We completed the sale of three of these properties during the nine months ended September 30, 2013 and one of these properties in October 2013 (Note 13). There can be no assurance that the remaining property will be sold at the contracted price or at all.

W. P. Carey 9/30/2013 10-Q **16**

Table of Contents**Notes to Consolidated Financial Statements***Operating Real Estate*

Operating real estate, which consists of our investments in 21 self-storage properties through our Carey Storage Management LLC (Carey Storage, Note 15) subsidiary and our Livho Inc. hotel subsidiary, at cost, is summarized as follows (in thousands):

| | September 30, 2013 | December 31, 2012 |
|--------------------------------|---------------------------|--------------------------|
| Land | \$ 21,291 | \$ 22,158 |
| Buildings | 62,605 | 77,545 |
| Less: Accumulated depreciation | (10,549) | (19,993) |
| | \$ 73,347 | \$ 79,710 |

In May 2013, we entered into a contract to sell our hotel. In connection with the potential sale, we recognized an impairment charge of \$1.1 million to write down the hotel's carrying value to its estimated fair value (Note 8) and reclassified the asset, which had a carrying value of \$3.6 million, to Assets held for sale (Note 13). We completed the sale of the hotel in October 2013.

Note 5. Finance Receivables

Assets representing rights to receive money on demand or at fixed or determinable dates are referred to as finance receivables. Our finance receivable portfolios consist of our Net investments in direct financing leases and deferred acquisition fees. Operating leases are not included in finance receivables as such amounts are not recognized as an asset in the consolidated balance sheets.

Deferred Acquisition Fees Receivable

As described in Note 3, a portion of our structuring revenue is due in equal annual installments ranging from three to eight years, provided the CPA® REITs meet their respective performance criteria. Unpaid deferred installments, including accrued interest, from all of the CPA® REITs were included in Due from affiliates in the consolidated financial statements.

Credit Quality of Finance Receivables

We generally seek investments in facilities that we believe are critical to a tenant's business and that we believe have a low risk of tenant defaults. At both September 30, 2013 and December 31, 2012, none of our finance receivables were past due and we had not established any

Edgar Filing: W. P. Carey Inc. - Form 10-Q

allowances for credit losses. There were no modifications of finance receivables for the nine months ended September 30, 2013 or for the year ended December 31, 2012. We evaluate the credit quality of our tenant receivables utilizing an internal 5-point credit rating scale, with 1 representing the highest credit quality and 5 representing the lowest. The credit quality evaluation of our tenant receivables was last updated in the third quarter of 2013. We believe the credit quality of our deferred acquisition fees receivable falls under category 1, as the CPA® REITs are expected to have the available cash to make such payments.

A summary of our finance receivables by internal credit quality rating is as follows (dollars in thousands):

| Internal Credit Quality Indicator | Number of Tenants at | | Net Investments in Direct Financing Leases at | |
|-----------------------------------|----------------------|-------------------|---|-------------------|
| | September 30, 2013 | December 31, 2012 | September 30, 2013 | December 31, 2012 |
| 1 | 3 | 3 | \$ 43,036 | \$ 46,398 |
| 2 | 3 | 4 | 27,982 | 49,764 |
| 3 | 8 | 8 | 281,383 | 257,281 |
| 4 | 1 | 4 | 7,839 | 22,562 |
| 5 | - | - | - | - |
| | | | \$ 360,240 | \$ 376,005 |

During the nine months ended September 30, 2013, we reclassified \$13.7 million of properties from Net investment in direct financing leases to Real estate (Note 4) in connection with the restructuring of five leases. Additionally, during the nine months ended September 30, 2013, we sold our net investment in a direct financing lease, which we acquired in the CPA@:15 Merger, for \$5.5 million, net of selling costs, and recognized a loss on the sale of \$0.3 million.

W. P. Carey 9/30/2013 10-Q 17

Table of Contents**Notes to Consolidated Financial Statements****Note 6. Equity Investments in Real Estate and the Managed REITs**

We own interests in certain unconsolidated real estate investments with the Managed REITs and also own interests in the Managed REITs. We account for our interests in these investments under the equity method of accounting (i.e., at cost, increased or decreased by our share of earnings or losses, less distributions, plus contributions and other adjustments required by equity method accounting, such as basis differences from other-than-temporary impairments). The following table presents net income from equity investments in real estate and the Managed REITs, which represents our proportionate share of the income or losses of these investments as well as certain adjustments related to other-than-temporary impairment charges and amortization of basis differences related to purchase accounting adjustments (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------|---------------------------------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| Equity earnings from equity investments in the Managed REITs | \$ 2,584 | \$ 187 | \$ 3,668 | \$ 5,683 |
| Other-than-temporary impairment charges on the Special Member Interest in CPA@:16 Global s operating partnership | (6,554) | (2,244) | (12,082) | (5,776) |
| Distributions of Available Cash (Note 3) | 7,323 | 7,352 | 23,891 | 21,789 |
| Deferred revenue earned (Note 3) | 2,123 | 2,123 | 6,369 | 6,369 |
| Equity in net income from the Managed REITs | 5,476 | 7,418 | 21,846 | 28,065 |
| Equity in net earnings from other equity investments | 3,704 | 3,059 | 30,531 | 24,743 |
| Total net income from equity investments in real estate and the Managed REITs | \$ 9,180 | \$ 10,477 | \$ 52,377 | \$ 52,808 |

Managed REITs

We own interests in the Managed REITs and account for these interests under the equity method because, as their advisor and through our ownership in their common stock, we do not exert control over, but we do have the ability to exercise significant influence on, the Managed REITs.

The following table sets forth certain information about our investments in the Managed REITs (dollars in thousands):

| Fund | % of Outstanding Shares Owned at | | Carrying Amount of Investment at | |
|--|----------------------------------|-------------------|----------------------------------|-------------------|
| | September 30, 2013 | December 31, 2012 | September 30, 2013 (a) | December 31, 2012 |
| CPA@:16 Global (b) | 18.531% | 18.330% | \$ 289,724 | \$ 296,301 |
| CPA@:16 Global operating partnership (c) | 0.015% | 0.015% | 4,350 | 17,140 |
| CPA@:17 Global (d) | 1.746% | 1.290% | 52,907 | 38,977 |
| | 0.015% | 0.015% | - | - |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | | | | |
|--|--------|----------|------------|------------|--|
| CPA@:17 Global operating partnership (e) | | | | | |
| CPA@:18 Global (f) | 1.138% | 100.000% | 219 | - | |
| CPA@:18 Global operating partnership (g) | 0.015% | N/A | 209 | - | |
| CWI | 0.393% | 0.400% | 2,364 | 727 | |
| CWI operating partnership | 0.015% | 0.015% | - | - | |
| | | | \$ 349,773 | \$ 353,145 | |

(a) Includes asset management fees receivable, for which 193,094 shares, 2,357 shares and 29,982 shares of CPA@:17 Global, CPA@:18 Global and CWI, respectively, were issued during the fourth quarter of 2013.

(b) We received distributions of \$18.9 million and \$18.2 million from this investment during the nine months ended September 30, 2013 and 2012, respectively.

(c) During the nine months ended September 30, 2013 and 2012, we recognized other-than-temporary impairment charges of \$12.1 million and \$5.8 million, respectively, on this investment to reduce the carrying value of our interest in the investment to its estimated fair value (Note 8). In addition, we received distributions of \$11.2 million and \$11.6 million from this investment during the nine months ended September 30, 2013 and 2012, respectively.

(d) We received distributions of \$2.1 million and \$1.0 million from this investment during the nine months ended September 30, 2013 and 2012, respectively.

(e) We received distributions of \$12.7 million and \$10.2 million from this investment during the nine months ended September 30, 2013 and 2012, respectively.

Table of Contents**Notes to Consolidated Financial Statements**

(f) On September 13, 2012, we purchased 1,000 shares of CPA@:18 Global common stock, par value \$0.001 per share, for an aggregate purchase price of \$9,000. On December 14, 2012, we made a capital contribution of \$0.2 million in exchange for 22,222 shares of CPA@:18 Global common stock. On July 25, 2013, upon CPA@:18 Global reaching its minimum offering proceeds and admitting new stockholders, we began to account our interests in it under the equity method of accounting (Note 2).

(g) On July 3, 2013, we purchased a 0.015% special general partnership interest in CPA@:18 Global's operating partnership for \$0.2 million. This special general partnership interest entitles us to receive distributions of our proportionate share of earnings up to 10% of the Available Cash from CPA@:18 Global's operating partnership (Note 3).

The following tables present estimated combined summarized financial information for the Managed REITs. Certain prior year amounts have been retrospectively adjusted to reflect the disposition (or planned disposition) of certain properties as discontinued operations. Amounts provided are expected total amounts attributable to the Managed REITs and do not represent our proportionate share (in thousands):

| | September 30, 2013 | December 31, 2012 |
|--|---------------------------|--------------------------|
| Real estate, net | \$ 6,805,133 | \$ 6,049,926 |
| Other assets | 2,075,663 | 2,002,620 |
| Total assets | 8,880,796 | 8,052,546 |
| Debt | (3,952,124) | (3,509,394) |
| Accounts payable, accrued expenses and other liabilities | (502,891) | (450,362) |
| Total liabilities | (4,455,015) | (3,959,756) |
| Redeemable noncontrolling interests | (22,252) | (21,747) |
| Noncontrolling interests | (200,098) | (170,140) |
| Stockholders' equity | \$ 4,203,431 | \$ 3,900,903 |

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Revenues | \$ 211,102 | \$ 207,852 | \$ 573,969 | \$ 620,484 |
| Expenses | (198,286) | (174,290) | (528,847) | (523,111) |
| Net income from continuing operations | \$ 12,816 | \$ 33,562 | \$ 45,122 | \$ 97,373 |
| Net income attributable to the Managed REITs | | | | |
| (a) (b) | \$ 18,303 | \$ 28,179 | \$ 45,389 | \$ 121,099 |

(a) Inclusive of impairment charges recognized by the Managed REITs totaling \$0.5 million and \$6.5 million during the three months ended September 30, 2013 and 2012, respectively, and \$22.2 million and \$9.0 million during the nine months ended September 30, 2013 and 2012, respectively. These impairment charges reduced our income earned from these investments by approximately \$0.1 million and \$1.2 million during the three months ended September 30, 2013 and 2012, respectively, and \$4.1 million and \$1.3 million during the nine months ended September 30, 2013 and 2012, respectively.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

(b) Amounts included net gains (losses) on sale of real estate recorded by the Managed REITs totaling \$2.4 million and \$(2.9) million during the three and nine months ended September 30, 2013, respectively, and net (losses) gains totaling \$(0.4) million and \$31.5 million during the three and nine months ended September 30, 2012, respectively.

W. P. Carey 9/30/2013 10-Q **19**

Table of Contents**Notes to Consolidated Financial Statements***Interests in Other Unconsolidated Real Estate Investments*

We own equity interests in single-tenant net leased properties that are generally leased to companies through noncontrolling interests (i) in partnerships and limited liability companies that we do not control but over which we exercise significant influence or (ii) as tenants-in-common subject to common control. Generally, the underlying investments are jointly-owned with affiliates. We account for these investments under the equity method of accounting. Earnings for each investment are recognized in accordance with each respective investment agreement. Investments in unconsolidated investments are required to be evaluated periodically. We periodically compare an investment's carrying value to its estimated fair value and recognize an impairment charge to the extent that the carrying value exceeds fair value and such decline is determined to be other than temporary.

The following table sets forth our ownership interests in our equity investments in real estate, excluding the Managed REITs, and their respective carrying values (dollars in thousands):

| Lessee | Ownership Interest at September 30, 2013 | Carrying Value at | |
|---|---|--------------------|-------------------|
| | | September 30, 2013 | December 31, 2012 |
| Schuler A.G. (a) (b) (d) | 67% | \$ 68,067 | \$ 62,006 |
| Hellweg Die Profi-Baumärkte GmbH & Co. KG (Hellweg 2) (a) (e) | 40% | 39,794 | 42,387 |
| Advanced Micro Devices (c) (d) | 33% | 23,226 | 23,667 |
| The New York Times Company (e) | 18% | 21,300 | 20,584 |
| C1000 Logistiek Vastgoed B.V. (a) (c) (f) | 15% | 13,860 | 14,929 |
| The Talaria Company (Hinckley) (d) | 30% | 8,002 | 7,702 |
| The Upper Deck Company (d) | 50% | 7,472 | 7,198 |
| Del Monte Corporation (c) (d) | 50% | 7,422 | 8,318 |
| Waldaschaff Automotive GmbH and Wagon Automotive Nagold GmbH (a) (f) | 33% | 6,592 | 6,323 |
| Builders FirstSource, Inc. (d) | 40% | 5,011 | 5,138 |
| PetSmart, Inc. (d) | 30% | 3,860 | 3,808 |
| Consolidated Systems, Inc. (c) (d) | 60% | 3,206 | 3,278 |
| Wanbishi Archives Co. Ltd. (a) (f) (g) (h) | 3% | 419 | (736) |
| U. S. Airways Group, Inc.(i) | 75% | - | 7,995 |
| SaarOTEC (a) (d) (h) | 50% | (491) | (116) |
| | | \$ 207,740 | \$ 212,481 |

(a) The carrying value of the investment is affected by the impact of fluctuations in the exchange rate of the foreign currency.

(b) Represents a tenancy-in-common interest, under which the investment is under common control by us and our investment partner.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

- (c) These investments are tenancy-in-common interests whereby the property is encumbered by debt for which we are jointly and severally liable. The co-obligors include certain of our Managed REITs, and the aggregate amount due under the arrangements was approximately \$170.3 million. Of this amount, \$62.4 million represents the aggregate amount we agreed to pay and is included within the carrying value of each of these investments, where applicable.
- (d) This investment is jointly-owned with CPA@:16 Global.
- (e) This investment is jointly-owned with CPA@:16 Global and CPA@:17 Global.
- (f) This investment is jointly-owned with CPA@:17 Global.
- (g) We acquired our interest in this investment in December 2012. In January 2013, we made a purchase accounting adjustment of \$1.3 million to this investment.
- (h) At September 30, 2013 and December 31, 2012, as applicable, we intended to fund our share of the investment's future operating deficits if the need arose. However, we had no legal obligation to pay for any of the investment's liabilities nor did we have any legal obligation to fund operating deficits.
- (i) We sold our interest in this investment in June 2013. Please see [Disposition of Unconsolidated Real Estate Investment](#) below for more information.

W. P. Carey 9/30/2013 10-Q **20**

Table of Contents**Notes to Consolidated Financial Statements***Disposition of Unconsolidated Real Estate Investment*

In June 2013, we contributed \$2.9 million to partially pay off the existing \$17.1 million mortgage loan on our U.S. Airways investment. We refinanced the remaining mortgage loan with new financing of \$13.9 million. Immediately after the refinancing, we sold our interest in the investment to a third party for \$28.4 million, net of closing costs and our contribution made to partially pay off the loan, and recognized a gain on sale of \$19.5 million. The proceeds were placed into escrow for the purpose of executing an exchange transaction under Section 1031 of the Code. The gain was included in Net income from equity investments in real estate and the Managed REITs in the consolidated financial statements.

Note 7. Intangible Assets and Liabilities and Goodwill

In connection with our acquisitions of properties, we have recorded net lease intangibles that are being amortized over periods ranging from one year to 40 years. In addition, we have several ground leases that are being amortized over periods up to 134 years. In-place lease and above-market rent are included in In-place lease intangible assets, net and Above-market rent intangible assets, net, respectively, in the consolidated financial statements. Tenant relationship, below-market ground lease (as lessee), trade name, management contracts and software license intangibles are included in Other intangible assets, net in the consolidated financial statements. Below-market rent, above-market ground lease (as lessor), and below-market purchase option intangibles are included in Accounts payable, accrued expenses and other liabilities in the consolidated financial statements.

In connection with our investment activity during the nine months ended September 30, 2013, we have recorded net lease intangibles comprised as follows (life in years, dollars in thousands):

| | Weighted-Average Life | Amount |
|---|--------------------------|-------------|
| Amortizable Intangible Assets | | |
| In-place lease | 12.3 | \$ 84,888 |
| Above-market rent | 17.5 | 10,195 |
| Below-market ground lease | 118.1 | 3,998 |
| | | \$ 99,081 |
| Amortizable Intangible Liabilities | | |
| Below-market rent | 20.3 | \$ (31,098) |

The following table presents a reconciliation of our goodwill (in thousands):

Nine Months Ended September 30, 2013

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | Real Estate Ownership | | Investment Management | | Total |
|---|----------------------------------|--|----------------------------------|--|--------------|
| Balance - beginning of period | \$ 265,525 | | \$ 63,607 | | \$ 329,132 |
| Allocation of goodwill to properties sold within the reporting unit (a) | (729) | | - | | (729) |
| Impairment charges associated with properties classified as held for sale (a) | (430) | | - | | (430) |
| Balance - end of period | \$ 264,366 | | \$ 63,607 | | \$ 327,973 |

(a) Amount is included partially within Gain (loss) on sale of real estate and partially within Impairment charges, both of which are classified within discontinued operations (Note 13).

W. P. Carey 9/30/2013 10-Q 21

Table of Contents

Notes to Consolidated Financial Statements

Intangible assets and liabilities and goodwill are summarized as follows (in thousands):

| | September 30, 2013 | | | December 31, 2012 | | |
|--|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
| | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Amortizable Intangible Assets | | | | | | |
| Management contracts | \$ 32,765 | \$ (32,117) | \$ 648 | \$ 32,765 | \$ (31,283) | \$ 1,482 |
| Internal-use software development costs | 2,144 | - | 2,144 | - | - | - |
| | 34,909 | (32,117) | 2,792 | 32,765 | (31,283) | 1,482 |
| Lease Intangibles: | | | | | | |
| In-place lease | 558,317 | (70,790) | 487,527 | 474,629 | (27,351) | 447,278 |
| Above-market rent | 304,025 | (42,125) | 261,900 | 293,627 | (13,742) | 279,885 |
| Tenant relationship | 8,154 | (3,525) | 4,629 | 8,149 | (3,406) | 4,743 |
| Below-market ground lease | 4,130 | (7) | 4,123 | - | - | - |
| | 874,626 | (116,447) | 758,179 | 776,405 | (44,499) | 731,906 |
| Unamortizable Goodwill and Indefinite-Lived Intangible Assets | | | | | | |
| Goodwill | 327,973 | - | 327,973 | 329,132 | - | 329,132 |
| Trade name | 3,975 | - | 3,975 | 3,975 | - | 3,975 |
| | 331,948 | - | 331,948 | 333,107 | - | 333,107 |
| Total Intangible Assets | \$ 1,241,483 | \$ (148,564) | \$ 1,092,919 | \$ 1,142,277 | \$ (75,782) | \$ 1,066,495 |
| Amortizable Intangible Liabilities | | | | | | |
| Below-market rent | \$ (115,976) | \$ 9,670 | \$ (106,306) | \$ (86,171) | \$ 3,227 | \$ (82,944) |
| Above-market ground lease | (6,896) | 410 | (6,486) | (6,896) | 103 | (6,793) |
| | (122,872) | 10,080 | (112,792) | (93,067) | 3,330 | (89,737) |
| Unamortizable Intangible Liabilities | | | | | | |
| Below-market purchase option (a) | (16,711) | - | (16,711) | (16,711) | - | (16,711) |
| Total Intangible Liabilities | \$ (139,583) | \$ 10,080 | \$ (129,503) | \$ (109,778) | \$ 3,330 | \$ (106,448) |

(a) The fair value of the below-market purchase option was equal to the residual value at the date of acquisition.

Net amortization of intangibles, including the effect of foreign currency translation, was \$22.0 million and \$1.2 million for the three months ended September 30, 2013 and 2012, respectively, and \$64.9 million and \$3.9 million for the nine months ended September 30, 2013 and 2012, respectively. Amortization of below-market rent, above-market rent and above-market ground lease intangibles is recorded as an adjustment to Lease revenues, while amortization of management contracts, in-place lease and tenant relationship intangibles is included in Depreciation and amortization.

Based on the intangible assets and liabilities recorded at September 30, 2013, scheduled annual net amortization of intangibles for the remainder of 2013, each of the next four years following December 31, 2013, and thereafter is as follows (in thousands):

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| Years Ending December 31, | | Total |
|----------------------------------|-----------|----------------|
| 2013 (remainder) | \$ | 22,671 |
| 2014 | | 85,992 |
| 2015 | | 78,365 |
| 2016 | | 76,361 |
| 2017 | | 72,922 |
| Thereafter | | 311,868 |
| Total | \$ | 648,179 |

W. P. Carey 9/30/2013 10-Q 22

Table of Contents

Notes to Consolidated Financial Statements

Note 8. Fair Value Measurements

The fair value of an asset is defined as the exit price, which is the amount that would either be received when an asset is sold or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance establishes a three-tier fair value hierarchy based on the inputs used in measuring fair value. These tiers are: Level 1, for which quoted market prices for identical instruments are available in active markets, such as money market funds, equity securities and U.S. Treasury securities; Level 2, for which there are inputs other than quoted prices included within Level 1 that are observable for the instrument, such as certain derivative instruments including interest rate caps and swaps; and Level 3, for securities that do not fall into Level 1 or Level 2 and for which little or no market data exists, therefore requiring us to develop our own assumptions.

Items Measured at Fair Value on a Recurring Basis

The methods and assumptions described below were used to estimate the fair value of each class of financial instrument. For significant Level 3 items we have also provided the unobservable inputs along with their weighted average ranges.

Money Market Funds Our money market funds, which are included in Cash in the consolidated financial statements, are comprised of government securities and U.S. Treasury bills. These funds were classified as Level 1 as we used quoted prices from active markets to determine their fair values.

Derivative Assets Our derivative assets, which are included in Other assets, net in the consolidated financial statements, are comprised of interest rate cap, foreign currency forward contracts and stock warrants (Note 9). The interest rate cap and foreign currency forward contracts were measured at fair value using readily observable market inputs, such as quotations on interest rates, and were classified as Level 2 as these instruments are custom, over-the-counter contracts with various bank counterparties that are not traded in the open market. The stock warrants were measured at fair value using internal valuation models that incorporate market inputs and our own assumptions about future cash flows. We classified these assets as Level 3 because these assets are not traded in an active market.

Derivative Liabilities Our derivative liabilities, which are included in Accounts payable, accrued expenses and other liabilities in the consolidated financial statements, are comprised of interest rate swaps and foreign currency forward contracts (Note 9). These derivative instruments were measured at fair value using readily observable market inputs, such as quotations on interest rates. These derivative instruments were classified as Level 2 because they are custom, over-the-counter contracts with various bank counterparties that are not traded in an active market.

Redeemable Noncontrolling Interest We account for the noncontrolling interest in W. P. Carey International, LLC (WPCI) held by a third party as a redeemable noncontrolling interest (Note 12). We determined the valuation of the redeemable noncontrolling interest using widely accepted

Edgar Filing: W. P. Carey Inc. - Form 10-Q

valuation techniques, including expected discounted cash flows of the investment as well as the income capitalization approach, which considers prevailing market capitalization rates. We classified this liability as Level 3. Unobservable inputs for WPCI include a discount for lack of marketability, a discount rate and EBITDA multiples with weighted average ranges of 20% - 30%, 22% - 26% and 3x - 5x, respectively. Significant increases or decreases in any one of these inputs in isolation would result in significant changes in the fair value measurement.

Our other financial instruments had the following carrying values and fair values as of the dates shown (in thousands):

| | Level | September 30, 2013 | | December 31, 2012 | |
|--|-------|--------------------|--------------|-------------------|--------------|
| | | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Non-recourse debt (a) | 3 | \$ 1,685,556 | \$ 1,666,369 | \$ 1,715,397 | \$ 1,727,985 |
| Senior Credit Facility | 3 | 190,000 | 190,000 | 253,000 | 253,000 |
| Unsecured Term Loan | 3 | 300,000 | 300,000 | - | - |
| Deferred acquisition fees receivable (b) | 3 | 19,126 | 20,218 | 28,654 | 33,632 |

(a) We determined the estimated fair value of our debt instruments using a discounted cash flow model with rates that take into account the credit of the tenants, where applicable, and interest rate risk. We also considered the value of the underlying collateral taking into account the quality of the collateral, the credit quality of the company, the time until maturity and the current market interest rate.

(b) We determined the estimated fair value of our deferred acquisition fees based on an estimate of discounted cash flows using two significant unobservable inputs, which are the leverage adjusted unsecured spread and an illiquidity adjustment with a weighted-

Table of Contents**Notes to Consolidated Financial Statements**

average range of 100 – 380 bps and 50 – 100 bps, respectively. Significant increases or decreases to these inputs in isolation would result in a significant change in the fair value measurement.

We estimated that our remaining financial assets and liabilities (excluding net investments in direct financing leases) had fair values that approximated their carrying values at both September 30, 2013 and December 31, 2012.

Items Measured at Fair Value on a Non-Recurring Basis (Including Impairment Charges)

We periodically assess whether there are any indicators that the value of our real estate investments may be impaired or that their carrying value may not be recoverable. For investments in real estate for which an impairment indicator is identified, we follow a two-step process to determine whether the investment is impaired and to determine the amount of the charge. First, we compare the carrying value of the property's asset group to the future undiscounted net cash flows that we expect the property's asset group will generate, including any estimated proceeds from the eventual sale of the property's asset group. If this amount is less than the carrying value, the property's asset group is considered to be impaired, and we then measure the impairment charge as the excess of the carrying value of the property's asset group over the estimated fair value of the property's asset group, which is primarily determined using market information such as recent comparable sales or broker quotes. If relevant market information is not available or is not deemed appropriate, we perform a future net cash flow analysis, discounted for inherent risk associated with each investment. We determined that the significant inputs used to value these investments fall within Level 3 for fair value accounting. As a result of our assessments, we calculated impairment charges based on market conditions and assumptions that existed at the time. The valuation of real estate is subject to significant judgment and actual results may differ materially if market conditions or the underlying assumptions change.

The following tables present information about our other assets that were measured on a fair value basis (in thousands):

| | Three Months Ended September 30, 2013 | | Three Months Ended September 30, 2012 | |
|--|---------------------------------------|--------------------------|---------------------------------------|--------------------------|
| | Total Fair Value Measurements | Total Impairment Charges | Total Fair Value Measurements | Total Impairment Charges |
| Net investments in properties (a) (b) | \$ 9,468 | \$ 1,416 | \$ | \$ - |
| Total impairment charges included in expenses | | 1,416 | | - |
| Equity investments in real estate (c) | 4,350 | 6,554 | 21,510 | 2,244 |
| Total impairment charges included in income from continuing operations | | 7,970 | | 2,244 |
| Impairment charges included in discontinued operations (b) (d) | | - | 8,050 | 5,535 |
| Total impairment charges | | \$ 7,970 | | \$ 7,779 |

| | Nine Months Ended September 30, 2013 | | Nine Months Ended September 30, 2012 | |
|--|--------------------------------------|------------------|--------------------------------------|------------------|
| | Total Fair Value | Total Impairment | Total Fair Value | Total Impairment |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | Measurements | Charges | Measurements | Charges |
|--|--------------|-----------|--------------|-----------|
| Net investments in properties (a) (b) | \$ 9,468 | \$ 1,416 | \$ - | \$ - |
| Total impairment charges included in expenses | | 1,416 | | - |
| Equity investments in real estate (c) | 4,350 | 12,082 | 21,510 | 5,776 |
| Total impairment charges included in income from continuing operations | | 13,498 | | 5,776 |
| Impairment charges included in discontinued operations (b) (e) (f) | 10,617 | 4,558 | 38,197 | 12,262 |
| Total impairment charges | | \$ 18,056 | | \$ 18,038 |

(a) During each of the three and nine months ended September 30, 2013, we recognized an impairment charge of \$1.4 million on a substantially vacant property in France in order to reduce the property's carrying value to its estimated fair value, which

W. P. Carey 9/30/2013 10-Q 24

Table of Contents

Notes to Consolidated Financial Statements

approximated the estimated selling price. There can be no assurance that we will be able to sell this property at an acceptable price or at all.

(b) These fair value measurements were based on the contracted selling prices, which were unobservable in an active market.

(c) We recognized other-than-temporary impairment charges of \$6.6 million and \$2.2 million during the three months ended September 30, 2013 and 2012, respectively, and \$12.1 million and \$5.8 million during the nine months ended September 30, 2013 and 2012, respectively, on the Special Member Interest in CPA@:16 Global's operating partnership to reduce its carrying value to its estimated fair value, which had declined. The fair value was obtained by estimating discounted cash flows using two significant unobservable inputs, which are the discount rate and the estimated general and administrative costs as a percentage of assets under management with a weighted average range of 12.75% to 15.75% and 35 bps to 45 bps, respectively. Significant increases or decreases to these inputs in isolation would result in a significant change in the fair value measurement. The valuation was also dependent upon the estimated date of a liquidity event for CPA@:16 Global because cash flows attributable to this investment would cease upon such event. Therefore, the fair value of this investment may decline in the future as the estimated liquidation date approaches.

(d) During the three months ended September 30, 2012, we recognized impairment charges on properties sold totaling \$5.5 million to reduce the carrying values of the properties to their selling prices.

(e) During the nine months ended September 30, 2013 and 2012, we recognized impairment charges on properties sold totaling \$3.5 million and \$12.3 million to reduce the carrying values of the properties to their selling prices.

(f) During the nine months ended September 30, 2013, we recognized an impairment charge of \$1.1 million on our hotel property. This impairment charge, which is included in discontinued operations, was the result of reducing the property's carrying value to its estimated fair value, which approximated the estimated selling price less selling costs. At September 30, 2013, this property was classified as Assets held for sale on the consolidated balance sheet. We completed the sale of this property in October 2013.

Note 9. Risk Management and Use of Derivative Financial Instruments

Risk Management

In the normal course of our ongoing business operations, we encounter economic risk. There are three main components of economic risk that impact us: interest rate risk, credit risk and market risk. We are primarily subject to interest rate risk on our interest-bearing liabilities, including our Senior Credit Facility and Unsecured Term Loan (Note 10). Credit risk is the risk of default on our operations and our tenants' inability or unwillingness to make contractually required payments. Market risk includes changes in the value of our properties and related loans, as well as changes in the value of our other securities and the shares we hold in the Managed REITs due to changes in interest rates or other market factors. In addition, we own investments in the European Union and are subject to the risks associated with changing foreign currency exchange rates.

Use of Derivative Financial Instruments

Edgar Filing: W. P. Carey Inc. - Form 10-Q

When we use derivative instruments, it is generally to reduce our exposure to fluctuations in interest rates and foreign currency exchange rate movements. We have not entered, and do not plan to enter into, financial instruments for trading or speculative purposes. The primary risks related to our use of derivative instruments include default by a counterparty to a hedging arrangement on its obligation and a downgrade in the credit quality of a counterparty to such an extent that our ability to sell or assign our side of the hedging transaction is impaired. While we seek to mitigate these risks by entering into hedging arrangements with counterparties that are large financial institutions that we deem to be creditworthy, it is possible that our hedging transactions, which are intended to limit losses, could adversely affect our earnings. Furthermore, if we terminate a hedging arrangement, we may be obligated to pay certain costs, such as transaction or breakage fees. We have established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities.

We measure derivative instruments at fair value and record them as assets or liabilities, depending on our rights or obligations under the applicable derivative contract. Derivatives that are not designated as hedges must be adjusted to fair value through earnings. For a derivative designated and that qualified as a cash flow hedge, the effective portion of the change in fair value of the derivative is recognized in Other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

W. P. Carey 9/30/2013 10-Q 25

Table of Contents**Notes to Consolidated Financial Statements**

The following table sets forth certain information regarding our derivative instruments (in thousands):

| Derivatives Designated as Hedging Instruments | Balance Sheet Location | Asset Derivatives Fair Value at | | Liability Derivatives Fair Value at | |
|--|---|---------------------------------|-------------------|-------------------------------------|-------------------|
| | | September 30, 2013 | December 31, 2012 | September 30, 2013 | December 31, 2012 |
| Interest rate cap | Other assets, net | \$ 10 | \$ 25 | \$ - | \$ - |
| Interest rate swaps | Other assets, net | 1,102 | - | - | - |
| Foreign currency contracts | Accounts payable, accrued expenses and other liabilities | - | - | (4,809) | (2,067) |
| Interest rate swaps | Accounts payable, accrued expenses and other liabilities | - | - | (3,301) | (5,825) |

| | | | | | |
|--------------------------|--|-----------------|-----------------|--------------------|--------------------|
| Stock warrants (a) | Other assets, net | 2,080 | 1,720 | - | - |
| Interest rate swaps (b) | Accounts payable, accrued expenses and other liabilities | - | - | (12,792) | (16,686) |
| Total derivatives | | \$ 3,192 | \$ 1,745 | \$ (20,902) | \$ (24,578) |

(a) In connection with the CPA@:15 Merger, we acquired warrants from CPA@:15, which were granted by Hellweg 2 to CPA@:15. These warrants give us participation rights to any distributions made by Hellweg 2 and we are entitled to a cash distribution that equals a certain percentage of the liquidity event price of Hellweg 2, should a liquidity event occur.

(b) These interest rate swaps were acquired from CPA@:15 in the CPA@:15 Merger. They do not qualify for hedge accounting; however, they do protect against fluctuations in interest rates related to the variable-rate debt we acquired in the CPA@:15 Merger.

All derivative transactions with an individual counterparty are governed by a master International Swap and Derivatives Association agreement, which can be considered as a master netting arrangement; however, we report all our derivative instruments on a gross basis on the balance sheet. At September 30, 2013, no cash collateral has been posted nor received for any of our derivative positions.

Table of Contents**Notes to Consolidated Financial Statements**

The following tables present the impact of our derivative instruments on the consolidated financial statements (in thousands):

| Derivatives in Cash Flow Hedging Relationships | Amount of (Loss) Gain Recognized in Other Comprehensive Income (Loss) on Derivatives (Effective Portion) (a) | | | |
|--|---|----------|---------------------------------|----------|
| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
| | 2013 | 2012 | 2013 | 2012 |
| Foreign currency contracts | \$ (4,058) | \$ 241 | \$ (2,885) | \$ 328 |
| Interest rate cap | (23) | - | (13) | - |
| Interest rate swaps | 16 | (427) | 3,669 | (1,240) |
| Total | \$ (4,065) | \$ (186) | \$ 771 | \$ (912) |

| Derivatives in Cash Flow Hedging Relationships | Amount of Gain (Loss) Reclassified from Other Comprehensive Income (Loss) into Income (Effective Portion) (b) | | | |
|--|--|--------|---------------------------------|----------|
| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
| | 2013 | 2012 | 2013 | 2012 |
| Interest rate swaps | \$ 436 | \$ 344 | \$ 1,311 | \$ 1,010 |
| Foreign currency contracts | 206 | 142 | 182 | 142 |
| Total | \$ 642 | \$ 486 | \$ 1,493 | \$ 1,152 |

| Derivatives Not in Cash Flow Hedging Relationships | Location of Gain (Loss) Recognized in Income | Amount of Gain (Loss) Recognized in Income on Derivatives | | | |
|--|--|---|-------|---------------------------------|-------|
| | | Three Months Ended September 30, | | Nine Months Ended September 30, | |
| | | 2013 | 2012 | 2013 | 2012 |
| Interest rate swaps | Interest expense | \$ 801 | \$ 37 | \$ 4,211 | \$ 37 |
| Stock warrants | Other income and (expenses) | 80 | - | 360 | 28 |
| Total | | \$ 881 | \$ 37 | \$ 4,571 | \$ 65 |

(a) Excludes net gains of \$0.1 million recognized on unconsolidated jointly-owned investments for both the three months ended September 30, 2013 and 2012 and \$0.5 million and \$0.2 million for the nine months ended September 30, 2013 and 2012, respectively.

(b) Excludes net gains of \$0.1 million recognized on unconsolidated jointly-owned investments for both the three months ended September 30, 2013 and 2012 and \$0.5 million and \$0.3 million for the nine months ended September 30, 2013 and 2012, respectively.

See below for information on our purposes for entering into derivative instruments and for information on derivative instruments owned by unconsolidated entities, which are excluded from the tables above.

Interest Rate Swaps and Caps

We are exposed to the impact of interest rate changes primarily through our borrowing activities. To limit this exposure, we attempt to obtain mortgage financing on a long-term, fixed-rate basis. However, from time to time, we or our investment partners may obtain variable-rate non-recourse mortgage loans and, as a result, may enter into interest rate swap agreements or interest rate cap agreements with counterparties. Interest rate swaps, which effectively convert the variable-rate debt service obligations of the loan to a fixed rate, are agreements in which one party exchanges a stream of interest payments for a counterparty's stream of cash flow over a specific period. The notional, or face, amount on which the swaps are based is not exchanged. Interest rate caps limit the effective borrowing rate of variable-rate debt obligations while allowing participants to share in downward shifts in interest rates. Our objective in using these derivatives is to limit our exposure to interest rate movements.

Table of Contents**Notes to Consolidated Financial Statements**

The interest rate swaps and caps that we had outstanding on our consolidated subsidiaries at September 30, 2013 that were designated as cash flow hedges are summarized as follows (currency in thousands):

| Description | Type | Notional Amount | Contractual Interest Rate | Effective Date | Expiration Date | Fair Value at September 30, 2013 (a) |
|---|-------------------|-----------------|---------------------------|----------------|-----------------|--------------------------------------|
| 3-Month Euro Interbank Offered Rate (Euribor) | Pay-fixed swap | 6,224 | 4.2% | 3/2008 | 3/2018 | \$ (1,122) |
| 1-Month LIBOR | Pay-fixed swap \$ | 4,308 | 3.0% | 4/2010 | 4/2015 | (166) |
| 1-Month LIBOR | Pay-fixed swap \$ | 33,191 | 3.0% | 7/2010 | 7/2020 | (2,013) |
| 1-Month LIBOR | Pay-fixed swap \$ | 6,763 | 4.4% | 6/2012 | 3/2022 | 224 |
| 1-Month LIBOR | Pay-fixed swap \$ | 25,049 | 3.9% | 8/2012 | 8/2022 | 832 |
| 3-Month Euribor | Interest rate cap | 65,771 | 2.0% | 12/2012 | 12/2014 | 10 |
| 1-Month LIBOR | Pay-fixed swap \$ | 3,411 | 3.7% | 12/2012 | 2/2019 | 46 |
| 3-Month Euribor | Pay-fixed swap | 2,197 | 1.2% | 3/2013 | 3/2020 | - |
| | | | | | | \$ (2,189) |

(a) Amounts are based on the exchange rate of the euro at September 30, 2013, where applicable.

The interest rate swaps that we had outstanding on our consolidated subsidiaries at September 30, 2013 that were not designated as hedging instruments are summarized as follows (currency in thousands):

| Description (a) (b) | Type | Notional Amount | Contractual Interest Rate | Effective Date | Expiration Date | Fair Value at September 30, 2013 (c) |
|---------------------|----------------|-----------------|---------------------------|----------------|-----------------|--------------------------------------|
| 3-Month Euribor | Pay-fixed swap | 100,000 | 3.7% | 7/2006 | 7/2016 | \$ (11,778) |
| 3-Month Euribor | Pay-fixed swap | 5,390 | 4.3% | 4/2007 | 7/2016 | (728) |
| 3-Month Euribor | Pay-fixed swap | 5,201 | 4.4% | 4/2008 | 10/2015 | (286) |
| | | | | | | \$ (12,792) |

(a) These interest rate swaps were acquired from CPA@:15 in the CPA@:15 Merger. They do not qualify for hedge accounting; however, they do protect against fluctuations in interest rates related to the variable-rate property-level debt we acquired from CPA@:15 in the CPA@:15 Merger.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

(b) Notional and fair value amounts include, on a combined basis, portions attributable to noncontrolling interests totaling \$27.6 million and \$3.2 million, respectively.

(c) Amounts are based on the exchange rate of the euro at September 30, 2013, where applicable.

The interest rate cap that our unconsolidated jointly-owned investment had outstanding at September 30, 2013 and was designated as cash flow hedge is summarized as follows (currency in thousands):

| Description | Ownership Interest in Investee at September 30, 2013 | Type | Notional Amount | Strike Price | Spread | Effective Date | Expiration Date | Fair Value at September 30, 2013 |
|-------------------|--|-------------------|--------------------|-----------------|--------|-------------------|--------------------|-------------------------------------|
| 3-Month LIBOR (a) | 17.8% | Interest rate cap | \$ 116,581 | 4.0% | 4.8% | 8/2009 | 8/2014 | \$ - |

(a) The applicable interest rate of the related loan was 2.8% at September 30, 2013; therefore, the interest rate cap was not being utilized at that date.

Foreign Currency Contracts

We are exposed to foreign currency exchange rate movements. We manage foreign currency exchange rate movements by generally placing our debt service obligation on an investment in the same currency as the tenant's rental obligation to us. This reduces our overall exposure to the net cash flow from that investment. However, we are subject to foreign currency exchange rate movements to the extent of the difference in the timing and amount of the rental obligation and the debt service. Realized and unrealized gains and losses recognized in earnings related to foreign currency transactions are included in Other income and (expenses) in the consolidated financial statements.

W. P. Carey 9/30/2013 10-Q 28

Table of Contents**Notes to Consolidated Financial Statements**

In order to hedge certain of our foreign currency cash flow exposures, we enter into foreign currency forward contracts. A foreign currency forward contract is a commitment to deliver a certain amount of currency at a certain price on a specific date in the future. By entering into forward contracts and holding them to maturity, we are locked into a future currency exchange rate for the term of the contract.

The following table presents the foreign currency derivative contracts we had outstanding at September 30, 2013, which were designated as cash flow hedges (currency in thousands, except strike price):

| Type | Notional Amount | Strike Price | Effective Date | Expiration Date | Fair Value at September 30, 2013 (a) |
|------------------------------------|-----------------|----------------|----------------|------------------|--------------------------------------|
| Foreign currency forward contracts | 42,487 | \$ 1.28 - 1.30 | 5/2012 | 12/2013 - 6/2017 | \$ (2,788) |
| Foreign currency forward contracts | 8,700 | \$ 1.35 | 12/2012 | 9/2017 - 3/2018 | (253) |
| Foreign currency forward contracts | 23,540 | \$ 1.30 - 1.34 | 6/2013 | 12/2013 - 9/2018 | (994) |
| Foreign currency forward contracts | 14,400 | \$ 1.35 - 1.38 | 6/2013 | 6/2018 - 3/2019 | (327) |
| Foreign currency forward contracts | 8,000 | \$ 1.41 | 9/2013 | 6/2019 - 9/2019 | (3) |
| Foreign currency forward contracts | £ 10,773 | \$ 1.56 - 1.58 | 9/2013 | 4/2014 - 10/2018 | (444) |
| | | | | | \$ (4,809) |

(a) Amounts are based on the applicable exchange rate of the euro and British pound sterling at September 30, 2013.

Other

Amounts reported in Other comprehensive income related to interest rate swaps will be reclassified to interest expense as interest payments are made on our variable-rate debt. Amounts reported in Other comprehensive income related to foreign currency contracts will be reclassified to Other income and (expenses) when the hedged foreign currency proceeds from foreign operations are repatriated to the U.S. At September 30, 2013, we estimate that an additional \$2.6 million will be reclassified as interest expense during the next 12 months related to our interest rate swaps.

We measure our credit exposure on a counterparty basis as the net positive aggregate estimated fair value of our derivatives, net of collateral received, if any. No collateral was received as of September 30, 2013. At September 30, 2013, both our total credit exposure and the maximum exposure to any single counterparty was \$1.0 million, inclusive of noncontrolling interest.

Some of the agreements we have with our derivative counterparties contain certain credit contingent provisions that could result in a declaration of default against us regarding our derivative obligations if we either default or are capable of being declared in default on certain of our indebtedness. At September 30, 2013, we had not been declared in default on any of our derivative obligations. The estimated fair value of our derivatives that were in a net liability position was \$22.0 million and \$25.7 million at September 30, 2013 and December 31, 2012, respectively, which included accrued interest but excluded any adjustment for nonperformance risk. If we had breached any of these provisions at either September 30, 2013 or December 31, 2012, we could have been required to settle our obligations under these agreements at their aggregate termination value of \$23.4 million or \$27.3 million, respectively.

Portfolio Concentration Risk

Concentrations of credit risk arise when a group of tenants is engaged in similar business activities or is subject to similar economic risks or conditions that could cause them to default on their lease obligations to us. We regularly monitor our portfolio to assess potential concentrations of credit risk. While we believe our portfolio is reasonably well diversified, it does contain concentrations in excess of 10%, based on the percentage of our annualized contractual minimum base rent for the third quarter of 2013, in certain areas. There were no significant changes to our portfolio concentrations at September 30, 2013 as compared to December 31, 2012.

Except for our investment in shares of CPA@:16 Global, there were no significant concentrations, individually or in the aggregate, related to our unconsolidated jointly-owned investments. At September 30, 2013, we owned approximately 18.5% of CPA@:16 Global's outstanding stock, which had total assets at that date of approximately \$3.3 billion consisting of a portfolio comprised of full or partial ownership interests in 477 properties, as well as two hotel properties, and has certain concentrations within its portfolio, which are outlined in its periodic filings with the SEC.

Table of Contents

Notes to Consolidated Financial Statements

Note 10. Debt

Senior Credit Facility

In February 2012, we amended and restated our existing credit agreement (the *Amended and Restated Credit Agreement*) to increase the maximum aggregate principal amount from \$450.0 million to \$625.0 million, which is comprised of a \$450.0 million unsecured revolving credit facility (the *Revolver*) and a \$175.0 million term loan facility, which we drew down in full in connection with the CPA@:15 Merger (the *Term Loan Facility* and, together with the *Revolver*, the *Senior Credit Facility*). The *Senior Credit Facility* matures in December 2014, but may be extended by one year at our option, subject to the conditions provided in the *Amended and Restated Credit Agreement*. At our election, the principal amount available under the *Senior Credit Facility* may be increased by up to an additional \$125.0 million, subject to the conditions provided in the *Amended and Restated Credit Agreement*.

Availability under the *Senior Credit Facility* is dependent upon a number of factors, including the Unencumbered Property NOI, the Unencumbered Management EBITDA and the Total Unsecured Outstanding Indebtedness (each as defined in the *Amended and Restated Credit Agreement*). As discussed below, on July 31, 2013, we used the proceeds from the Unsecured Term Loan (as defined below) to repay the \$250.0 million outstanding balance on the *Revolver* on that date. From August 1, 2013 through September 30, 2013, we drew down \$15.0 million on the *Revolver*. At September 30, 2013, availability under the *Senior Credit Facility* was \$556.6 million, of which we had drawn \$190.0 million, including \$175.0 million under the *Term Loan*. At September 30, 2013, we paid interest on the *Senior Credit Facility* at an annual interest rate consisting of LIBOR plus 1.75%. In addition, as of September 30, 2013, our lenders had issued letters of credit totaling \$3.2 million on our behalf in connection with certain contractual obligations, which reduce amounts that may be drawn under the *Revolver*. The *Revolver* is currently expected to be utilized primarily for potential new investments, repayment of existing debt and general corporate purposes.

The *Amended and Restated Credit Agreement* stipulates several financial covenants that require us to maintain certain ratios and benchmarks at the end of each quarter as defined in the *Amended and Restated Credit Agreement*. We were in compliance with all of these covenants at September 30, 2013.

Unsecured Term Loan

On July 31, 2013, we entered into a new credit agreement with the lender of our *Senior Credit Facility*, Bank of America (the *Term Loan Credit Agreement*), for an unsecured term loan of up to \$300.0 million (*Unsecured Term Loan*), which we drew down in full on that date primarily to repay the \$250.0 million that was then outstanding on the *Revolver*. We incurred costs of \$1.5 million to obtain the *Unsecured Term Loan*, which are being amortized over the term of the loan. The *Term Loan Credit Agreement* has substantially the same terms as the *Amended and Restated Credit Agreement*.

The *Unsecured Term Loan* matures in July 2014, but we have three options to extend the maturity by another six months, subject to the conditions provided in the *Term Loan Credit Agreement*. The *Unsecured Term Loan* provides for an annual interest rate, at our election, of either (i) the Eurocurrency Rate or (ii) the Base Rate, in each case plus the *Applicable Rate* (each as defined in the *Term Loan Credit*

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Agreement). Currently, the Applicable Rate on Eurocurrency Rate loans ranges from 1.60% to 2.35% (based on LIBOR) and the Applicable Rate on Base Rate loans ranges from 0.60% to 1.35% (based on the prime rate, defined in the Term Loan Credit Agreement as a rate of interest set by Bank of America based upon various factors including Bank of America's costs and desired returns). At September 30, 2013, the outstanding balance on the Unsecured Term Loan was \$300.0 million with an annual interest rate of LIBOR plus 1.60%.

Non-Recourse Debt

Non-recourse debt consists of mortgage notes payable, which are collateralized by the assignment of real property, and direct financing leases, with an aggregate carrying value of approximately \$2.4 billion at both September 30, 2013 and December 31, 2012. At September 30, 2013, our mortgage notes payable bore interest at fixed annual rates ranging from 2.7% to 10.0% and variable contractual annual rates ranging from 1.2% to 7.6% with maturity dates ranging from 2013 to 2026 at September 30, 2013.

During the nine months ended September 30, 2013, in connection with one of our acquisitions (Note 4) during that period, we obtained a non-recourse mortgage loan of \$36.5 million with an annual interest rate of 4.05% and term of 10 years.

Table of Contents**Notes to Consolidated Financial Statements**

During the nine months ended September 30, 2013, we refinanced four maturing non-recourse mortgage loans totaling \$48.7 million with new financing totaling \$76.5 million. These new mortgage loans have a weighted-average annual interest rate and term of 4.7% and 10 years, respectively.

Scheduled Debt Principal Payments

Scheduled debt principal payments during the remainder of 2013, for each of the next four calendar years following December 31, 2013, and thereafter are as follows (in thousands):

| Years Ending December 31, | Total (a) |
|----------------------------------|---------------------|
| 2013 (remainder) | \$ 13,329 |
| 2014 (b) | 894,290 |
| 2015 | 239,973 |
| 2016 | 88,615 |
| 2017 | 127,221 |
| Thereafter through 2026 | 824,836 |
| | 2,188,264 |
| Unamortized discount | (12,708) |
| Total | \$ 2,175,556 |

(a) Certain amounts are based on the applicable foreign currency exchange rate at September 30, 2013.

(b) Includes \$15.0 million outstanding under our Revolver, \$175.0 million outstanding under our Term Loan Facility and \$300.0 million outstanding under our Unsecured Term Loan at September 30, 2013, each of which is scheduled to mature at various dates in 2014 unless extended pursuant to its terms.

Note 11. Commitments and Contingencies

At September 30, 2013, we were not involved in any material litigation.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Various claims and lawsuits arising in the normal course of business are pending against us. The results of these proceedings are not expected to have a material adverse effect on our consolidated financial position or results of operations.

Purchase Commitments

During the periods presented and through the date of this report, we have entered into various agreements to purchase properties in the ordinary course of business. With certain of these agreements we have provided deposits, that, if the associated arrangement is canceled, may only be refunded to us under limited circumstances.

Note 12. Stock-Based Compensation and Equity

Stock-Based Compensation

We maintain several stock-based compensation plans, which are more fully described in the 2012 Annual Report. There have been no significant changes to the terms and conditions of any of our stock-based compensation plans or arrangements during 2013, other than as described below.

Total compensation expense net of forfeitures for our stock-based compensation plans was \$7.9 million and \$10.0 million for the three months ended September 30, 2013 and 2012, respectively, and \$25.5 million and \$19.7 million for the nine months ended September 30, 2013 and 2012, respectively, all of which was included in General and administrative expenses in the consolidated financial statements. Stock-based compensation expense during the three months and nine months ended September 30, 2013 as compared to the same periods in 2012 decreased by \$4.0 million and increased by \$1.7 million, respectively, as a result of an upward revision in the third quarter of 2012 and the first quarter of 2013 in the estimated payout of performance stock units (PSUs) that were granted during 2011 and 2012. Stock-based compensation expense also increased by \$2.5 million and \$3.7 million, respectively, due to changes in our forfeiture rate assumptions in the third quarter of 2012; and increased by \$0.1 million and \$1.2 million, respectively, because the new awards granted in 2013 have a higher grant date fair value than previously-issued awards.

Table of Contents**Notes to Consolidated Financial Statements**

Nonvested restricted stock awards (RSAs), restricted stock units (RSUs) and PSUs at September 30, 2013 and changes during the nine months ended September 30, 2013 were as follows:

| | RSA and RSU Awards | | PSU Awards | |
|--|--------------------|--|------------|--|
| | Shares | Weighted Average Grant Date Fair Value | Shares | Weighted Average Grant Date Fair Value |
| Nonvested at January 1, 2013 | 594,194 | \$ 37.15 | 999,513 | \$ 34.55 |
| Granted (a) (b) | 185,015 | 57.69 | 86,189 | 84.33 |
| Vested (c) | (233,098) | 37.11 | (324,161) | 39.48 |
| Forfeited | (26,503) | 43.05 | (30,108) | 51.13 |
| Adjustment (d) | - | - | 322,880 | 52.72 |
| Nonvested at September 30, 2013 (e) | 519,608 | \$ 43.54 | 1,054,313 | \$ 48.48 |

(a) The grant date fair value of RSAs and RSUs are based on our stock price on the date of grant. The grant date fair value of PSUs were determined by utilizing a Monte Carlo simulation model to generate a range of possible future stock prices for both us and the plan defined peer index over the three-year performance period. To estimate the fair value of PSUs granted during the nine months ended September 30, 2013, we used a risk-free interest rate of 0.37% and an expected volatility rate of 25.36% (the plan defined peer index assumes 24.83%) and assumed a dividend yield of zero.

(b) In July 2013, we issued 13,211 RSAs, with a total value of \$0.9 million, to our directors under the 2009 Non-Employee Directors Incentive Plan in lieu of the RSUs that had been granted in previous years, as permitted under the terms of that plan. These RSAs are scheduled to vest one year from the date of grant.

(c) The total fair value of shares vested during the nine months ended September 30, 2013 was \$24.2 million.

(d) Vesting and payment of the PSUs is conditional on certain company and market performance goals being met during the relevant three-year performance period. The ultimate number of PSUs to be vested will depend on the extent to which the performance goals are met and can range from zero to three times the original awards. Pursuant to a review of our current and expected performance versus the performance goals, we revised our estimate of the ultimate number of certain of the PSUs to be vested. As a result, we recorded adjustments in 2013 to reflect the number of shares expected to be issued when the PSUs vest.

(e) At September 30, 2013, total unrecognized compensation expense was approximately \$17.8 million related to nonvested PSUs, \$16.3 million related to nonvested RSUs and \$0.7 million related to nonvested RSAs.

During the nine months ended September 30, 2013, 135,984 stock options were exercised with an aggregate intrinsic value of \$4.8 million.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

In July 2013, our stockholders approved an additional 2,300,000 shares of common stock to be available for issuance under the 2009 Share Incentive Plan.

W. P. Carey 9/30/2013 10-Q 32

Table of Contents**Notes to Consolidated Financial Statements*****Earnings Per Share***

Under current authoritative guidance for determining earnings per share, all unvested share-based payment awards that contain non-forfeitable rights to distributions are considered to be participating securities and therefore are included in the computation of earnings per share under the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common shares and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. Our unvested RSUs and RSAs contain rights to receive non-forfeitable distribution equivalents, and therefore we apply the two-class method of computing earnings per share. The calculation of earnings per share below excludes the income attributable to the unvested RSUs and RSAs from the numerator. The following table summarizes basic and diluted earnings (in thousands, except share amounts):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|-------------|--|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Net income attributable to W. P. Carey | \$ 18,506 | \$ 2,588 | \$ 75,854 | \$ 46,654 |
| Allocation of distribution equivalents paid on unvested RSUs and RSAs in excess of net income | (139) | (23) | (570) | (413) |
| Net income basic | 18,367 | 2,565 | 75,284 | 46,241 |
| Income effect of dilutive securities, net of taxes | 128 | (20) | 77 | (82) |
| Net income diluted | \$ 18,495 | \$ 2,545 | \$ 75,361 | \$ 46,159 |
| Weighted average shares outstanding basic | 68,397,176 | 40,366,298 | 68,719,264 | 40,398,433 |
| Effect of dilutive securities | 1,003,649 | 761,106 | 1,127,056 | 631,145 |
| Weighted average shares outstanding diluted | 69,400,825 | 41,127,404 | 69,846,320 | 41,029,578 |

Securities totaling 105,920 shares associated with the Redeemable noncontrolling interest were excluded from the earnings per share computations above as their effect would have been anti-dilutive for the three months ended September 30, 2013. There were no such anti-dilutive securities for the three months ended September 30, 2012 and the nine months ended September 30, 2013 and 2012.

Redeemable Noncontrolling Interest

We account for the noncontrolling interest in WPCI held by a third party as a redeemable noncontrolling interest, as we have an obligation to repurchase the interest at fair value, subject to certain conditions. This obligation is required to be settled in shares of our common stock. The third-party interest is reflected at estimated redemption value for all periods presented. On October 1, 2013, we received a notice from the holder of the noncontrolling interest in WPCI regarding the exercise of the put option, pursuant to which we are required to purchase the third-party's 7.7% interest in WPCI. Pursuant to the terms of the related put agreement, the purchase price is to be determined based on a third-party valuation as of October 31, 2013, which is the end of the month that the put option was exercised. The agreement also requires that we and the noncontrolling interest holder agree on both the valuation firm and the valuation methodology. We cannot currently estimate when the redemption will occur.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

The following table presents a reconciliation of redeemable noncontrolling interest (in thousands):

| | Nine Months Ended September 30, | |
|--------------------------------------|---------------------------------|----------|
| | 2013 | 2012 |
| Balance - beginning of period | \$ 7,531 | \$ 7,700 |
| Redemption value adjustment | - | 79 |
| Net income (loss) | 139 | (146) |
| Distributions | (354) | (1,014) |
| Change in other comprehensive income | - | 4 |
| Balance - end of period | \$ 7,316 | \$ 6,623 |

W. P. Carey 9/30/2013 10-Q 33

Table of Contents

Notes to Consolidated Financial Statements

Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

The following tables present a reconciliation of changes in accumulated other comprehensive income (loss) by component for the periods presented (in thousands):

| | Three Months Ended September 30, 2013 | | | |
|---|--|--|---|------------|
| | Gains and Losses on Derivative Instruments | Foreign Currency Translation Adjustments | Unrealized Gains and Losses on Marketable Securities | Total |
| Balance - beginning of period | \$ (2,253) | \$ (762) | \$ 31 | \$ (2,984) |
| Other comprehensive (loss) income before reclassifications | (4,711) | 17,675 | - | 12,964 |
| Amounts reclassified from accumulated other comprehensive loss to: | | | | |
| Interest expense | 436 | - | - | 436 |
| Other income and (expense) | 206 | - | - | 206 |
| Net income from equity investments in real estate and the Managed REITs | 56 | - | - | 56 |
| Total | 698 | - | - | 698 |
| Net current period other comprehensive (loss) income | (4,013) | 17,675 | - | 13,662 |
| Net current period other comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest | - | (2,052) | - | (2,052) |
| Balance - end of period | \$ (6,266) | \$ 14,861 | \$ 31 | \$ 8,626 |

| | Three Months Ended September 30, 2012 | | | |
|---|--|--|---|-------------|
| | Gains and Losses on Derivative Instruments | Foreign Currency Translation Adjustments | Unrealized Gains and Losses on Marketable Securities | Total |
| Balance - beginning of period | \$ (5,827) | \$ (5,302) | \$ 33 | \$ (11,096) |
| Other comprehensive (loss) income before reclassifications | (673) | 2,164 | (2) | 1,489 |
| Amounts reclassified from accumulated other comprehensive loss to: | | | | |
| Interest expense | 344 | - | - | 344 |
| Other income and (expense) | 142 | - | - | 142 |
| Net income from equity investments in real estate and the Managed REITs | 95 | - | - | 95 |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | | | |
|---|------------|------------|-------|------------|
| Total | 581 | - | - | 581 |
| Net current period other comprehensive income (loss) | (92) | 2,164 | (2) | 2,070 |
| Net current period other comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest | - | (239) | - | (239) |
| Balance - end of period | \$ (5,919) | \$ (3,377) | \$ 31 | \$ (9,265) |

W. P. Carey 9/30/2013 10-Q 34

Table of Contents

Notes to Consolidated Financial Statements

Nine Months Ended September 30, 2013

| | Gains and Losses on Derivative Instruments | Foreign Currency Translation Adjustments | Unrealized Gains and Losses on Marketable Securities | Total |
|---|--|--|---|------------|
| Balance - beginning of period | \$ (7,508) | \$ 2,828 | \$ 31 | \$ (4,649) |
| Other comprehensive (loss) income before reclassifications | (727) | 13,017 | - | 12,290 |
| Amounts reclassified from accumulated other comprehensive income (loss) to: | | | | |
| Interest expense | 1,311 | - | - | 1,311 |
| Other income and (expense) | 182 | - | - | 182 |
| Net income from equity investments in real estate and the Managed REITs | 476 | - | - | 476 |
| Total | 1,969 | - | - | 1,969 |
| Net current period other comprehensive income | 1,242 | 13,017 | - | 14,259 |
| Net current period other comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest | - | (984) | - | (984) |
| Balance - end of period | \$ (6,266) | \$ 14,861 | \$ 31 | \$ 8,626 |

Nine Months Ended September 30, 2012

| | Gains and Losses on Derivative Instruments | Foreign Currency Translation Adjustments | Unrealized Gains and Losses on Marketable Securities | Total |
|---|--|--|---|------------|
| Balance - beginning of period | \$ (5,246) | \$ (3,299) | \$ 38 | \$ (8,507) |
| Other comprehensive loss before reclassifications | (2,084) | (141) | (7) | (2,232) |
| Amounts reclassified from accumulated other comprehensive loss to: | | | | |
| Interest expense | 1,010 | - | - | 1,010 |
| Other income and (expense) | 142 | - | - | 142 |
| Net income from equity investments in real estate and the Managed REITs | 259 | - | - | 259 |
| Total | 1,411 | - | - | 1,411 |
| Net current period other comprehensive loss | (673) | (141) | (7) | (821) |
| Net current period other comprehensive loss attributable to noncontrolling interests and redeemable noncontrolling interest | - | 63 | - | 63 |
| Balance - end of period | \$ (5,919) | \$ (3,377) | \$ 31 | \$ (9,265) |

Table of Contents**Notes to Consolidated Financial Statements****Note 13. Discontinued Operations**

From time to time, we may decide to sell a property. We may make a decision to dispose of a property when it is vacant as a result of tenants vacating space, tenants electing not to renew their leases, tenant insolvency, or lease rejection in the bankruptcy process. In such cases, we assess whether we can obtain the highest value from the property by selling it, as opposed to re-leasing it. We may also sell a property when we receive an unsolicited offer or negotiate a price for an investment that is consistent with our strategy for that investment. When it is appropriate to do so, upon the evaluation of the disposition of long-lived assets, we classify the property as an asset held for sale on our consolidated balance sheet and the current and prior period results of operations of the property are reclassified as discontinued operations.

The results of operations for properties that are held for sale or have been sold and with which we have no continuing involvement are reflected in the consolidated financial statements as discontinued operations and are summarized as follows (in thousands, net of tax):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|------------|---------------------------------|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Revenues | \$ 1,536 | \$ 1,865 | \$ 8,334 | \$ 6,474 |
| Expenses | (1,187) | (2,323) | (5,002) | (7,534) |
| Gain on extinguishment of debt | - | - | 84 | - |
| Gain (loss) on sale of real estate | 239 | (409) | 622 | (888) |
| Impairment charges | - | (5,535) | (4,950) | (12,262) |
| Income (loss) from discontinued operations | \$ 588 | \$ (6,402) | \$ (912) | \$ (14,210) |

2013 During the nine months ended September 30, 2013, we sold seven domestic properties, including three properties that were previously classified as Assets held for sale on the consolidated balance sheet, for a total of \$22.7 million, net of selling costs, and recognized a net gain on these sales of \$0.6 million, excluding impairment charges totaling \$3.9 million and \$0.2 million previously recognized during 2013 and 2012, respectively. We used a portion of the proceeds to repay the related mortgage loan obligation of \$5.7 million and recognized a gain on extinguishment of debt of \$0.1 million. In connection with those sales that are deemed businesses, we allocated goodwill totaling \$1.2 million to the cost basis of the properties, for our Real Estate Ownership segment based on the relative fair value at the time of sale (Note 7).

During the nine months ended September 30, 2013, a jointly-owned investment in which we and an affiliate own 44% and 56%, respectively, and which we consolidate, entered into a contract to sell a domestic property, which we acquired in the CPA@:15 Merger, for \$16.4 million. In addition, during the nine months ended September 30, 2013, we entered into a contract to sell our hotel for \$3.8 million. In connection with the potential sale of the hotel, we recognized impairment charges totaling \$1.1 million during the second quarter of 2013 to write down the carrying value of the asset to its estimated fair value, which approximated the estimated selling price less selling costs. At September 30, 2013, these two properties were classified as Assets held for sale in the consolidated balance sheet (Note 4). We completed the sale of the hotel in October 2013. There can be no assurance that the remaining property will be sold at the contracted price, or at all.

2012 During the nine months ended September 30, 2012, we sold seven domestic properties for \$31.8 million, net of selling costs, and recognized an aggregate net loss on these sales of \$0.9 million, excluding related impairment charges of \$6.7 million recognized in 2012 and

Edgar Filing: W. P. Carey Inc. - Form 10-Q

\$11.8 million previously recognized during 2011. The net loss on sale of real estate recognized during the nine months ended September 30, 2012 included \$0.4 million related to properties sold during the three months ended September 30, 2012.

We sold eight additional properties during 2012 subsequent to September 30, 2012 and recognized impairment charges totaling \$5.5 million on these properties during the three months ended September 30, 2012. The results of operations for these properties are included in Income (loss) from discontinued operations, net of tax in the consolidated financial statements for the three and nine months ended September 30, 2012.

W. P. Carey 9/30/2013 10-Q **36**

Table of Contents**Notes to Consolidated Financial Statements****Note 14. Segment Reporting**

We evaluate our results from operations by our two major business segments - Real Estate Ownership and Investment Management (Note 1). The following table presents a summary of comparative results of these business segments (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-----------|---------------------------------|------------|
| | 2013 | 2012 | 2013 | 2012 |
| Real Estate Ownership (a) | | | | |
| Revenues | \$ 85,132 | \$ 21,221 | \$ 250,483 | \$ 65,297 |
| Operating expenses | (49,699) | (35,874) | (137,994) | (61,922) |
| Interest expense | (27,482) | (7,845) | (81,187) | (22,253) |
| Other, net (b) | 8,932 | 31,339 | 50,488 | 74,823 |
| Provision for income taxes | (3,673) | (512) | (7,230) | (2,347) |
| Income from continuing operations attributable to W. P. Carey | \$ 13,210 | \$ 8,329 | \$ 74,560 | \$ 53,598 |
| Investment Management | | | | |
| Revenues (c) | \$ 52,782 | \$ 48,057 | \$ 116,892 | \$ 137,642 |
| Operating expenses (c) | (46,327) | (48,578) | (119,840) | (135,775) |
| Other, net (d) | 58 | 1,049 | 1,098 | 3,244 |
| (Provision for) benefit from income taxes | (1,702) | 133 | 4,210 | 2,155 |
| Income from continuing operations attributable to W. P. Carey | \$ 4,811 | \$ 661 | \$ 2,360 | \$ 7,266 |
| Total Company | | | | |
| Revenues (c) | \$ 137,914 | \$ 69,278 | \$ 367,375 | \$ 202,939 |
| Operating expenses (c) | (96,026) | (84,452) | (257,834) | (197,697) |
| Interest expense | (27,482) | (7,845) | (81,187) | (22,253) |
| Other, net (b) (d) | 8,990 | 32,388 | 51,586 | 78,067 |
| Provision for income taxes | (5,375) | (379) | (3,020) | (192) |
| Income from continuing operations attributable to W. P. Carey | \$ 18,021 | \$ 8,990 | \$ 76,920 | \$ 60,864 |

| | Total Long-Lived Assets at | | Total Assets at | |
|--------------------------------|----------------------------|-------------------|--------------------|-------------------|
| | September 30, 2013 | December 31, 2012 | September 30, 2013 | December 31, 2012 |
| Real Estate Ownership: | | | | |
| Net investments in real estate | \$ 3,365,014 | \$ 3,239,755 | | |
| Goodwill | 264,366 | 265,525 | | |
| In-place lease, net | 487,527 | 447,278 | | |
| Above-market rent, net | 261,900 | 279,885 | | |
| Other intangible assets, net | 8,752 | 4,550 | | |
| Total | 4,387,559 | 4,236,993 | \$ 4,592,780 | \$ 4,484,821 |
| Investment Management: | | | | |
| Goodwill | 63,607 | 63,607 | | |
| Other intangible assets, net | 6,767 | 5,651 | | |
| Total | 70,374 | 69,258 | 133,580 | 124,221 |
| Total Company | \$ 4,457,933 | \$ 4,306,251 | \$ 4,726,360 | \$ 4,609,042 |

- (a) Included within the Real Estate Ownership segment is our total investment in shares of CPA®:16 - Global, which represented approximately 6.1% of our total assets at September 30, 2013 (Note 6).
- (b) Includes Other interest income, Net income from equity investments in real estate and the Managed REITs, Other income and (expenses), and Net income attributable to noncontrolling interests.
- (c) Included in revenues and operating expenses are reimbursable costs from affiliates totaling \$23.3 million and \$19.9 million for the three months ended September 30, 2013 and 2012, respectively, and \$50.7 million and \$59.1 million for the nine months ended September 30, 2013 and 2012, respectively.
- (d) Includes Other interest income, Other income and (expenses), Net (income) loss attributable to noncontrolling interests and Net loss attributable to redeemable noncontrolling interest.

Table of Contents**Notes to Consolidated Financial Statements**

Our portfolio is comprised of domestic and international investments. At September 30, 2013, our international investments within our Real Estate Ownership segment were comprised of investments in France, Japan, Poland, Germany, Spain, Belgium, Finland, Netherlands and the United Kingdom. None of these countries comprised more than 10% of our total lease revenues or total long-lived assets at September 30, 2013. The following tables present the geographic information (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------|---------------------------------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| Domestic | | | | |
| Revenues | \$ 60,057 | \$ 18,893 | \$ 177,943 | \$ 57,882 |
| Income from continuing operations before income taxes | 15,627 | 6,997 | 75,449 | 34,538 |
| Net income attributable to noncontrolling interests | (3,209) | (171) | (8,019) | (26) |
| Net income attributable to W. P. Carey | 12,954 | 47 | 66,397 | 18,312 |
| International | | | | |
| Revenues | \$ 25,075 | \$ 2,328 | \$ 72,540 | \$ 7,415 |
| Income from continuing operations before income taxes | 4,110 | 2,288 | 13,963 | 22,221 |
| Net loss (income) attributable to noncontrolling interests | 252 | (273) | 243 | (788) |
| Net income attributable to W. P. Carey | 741 | 1,880 | 7,097 | 21,076 |
| Total | | | | |
| Revenues | \$ 85,132 | \$ 21,221 | \$ 250,483 | \$ 65,297 |
| Income from continuing operations before income taxes | 19,737 | 9,285 | 89,412 | 56,759 |
| Net income attributable to noncontrolling interests | (2,957) | (444) | (7,776) | (814) |
| Net income attributable to W. P. Carey | 13,695 | 1,927 | 73,494 | 39,388 |

| | September 30, 2013 | December 31, 2012 |
|----------------------|--------------------|-------------------|
| Domestic | | |
| Long-lived assets | \$ 3,240,442 | \$ 3,236,397 |
| Non-recourse debt | 1,077,574 | 1,111,263 |
| International | | |
| Long-lived assets | \$ 1,147,117 | \$ 1,000,596 |
| Non-recourse debt | 607,982 | 604,134 |
| Total | | |
| Long-lived assets | \$ 4,387,559 | \$ 4,236,993 |
| Non-recourse debt | 1,685,556 | 1,715,397 |

Note 15. Subsequent Events

During the second quarter of 2013, we entered into a contract to sell our hotel for \$3.8 million. We completed the sale of the hotel in October 25, 2013.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

During the third quarter of 2013, we entered into a contract to sell 20 jointly-owned self-storage properties for \$117.0 million. We completed the sale of 19 of these properties on November 4, 2013.

W. P. Carey 9/30/2013 10-Q **38**

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

MD&A is intended to provide the reader with information that will assist in understanding our financial statements and the reasons for changes in certain key components of our financial statements from period to period. MD&A also provides the reader with our perspective on our financial position and liquidity, as well as certain other factors that may affect our future results. The discussion also provides information about the financial results of the segments of our business to provide a better understanding of how these segments and their results affect our financial condition and results of operations. Our MD&A should be read in conjunction with our 2012 Annual Report.

Business Overview

As described in more detail in Item 1 in our 2012 Annual Report, we provide long-term financing via sale-leaseback and build-to-suit transactions for companies worldwide and as of September 30, 2013, manage a global investment portfolio of 1,015 properties, including our owned portfolio. Our business operates in two segments – Real Estate Ownership and Investment Management.

Financial and Operating Highlights

(In thousands)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-----------|---------------------------------|------------|
| | 2013 | 2012 | 2013 | 2012 |
| Total revenues (excluding reimbursed costs from affiliates) | \$ 114,655 | \$ 49,399 | \$ 316,681 | \$ 143,839 |
| Net income attributable to W. P. Carey | 18,506 | 2,588 | 75,854 | 46,654 |
| Net cash provided by operating activities | | | 146,327 | 31,739 |
| Net cash (used in) provided by investing activities | | | (159,253) | 82,568 |
| Net cash (used in) provided by financing activities | | | (18,985) | 93,210 |
| Cash distributions paid | 58,030 | 23,167 | 160,953 | 69,180 |
| Supplemental financial measure: | | | | |
| Funds from operations - as adjusted (AFFO) (a) | 71,145 | 33,919 | 216,038 | 101,810 |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

(a) See Supplemental Financial Measures below for our definition of Funds from operations (AFFO) and a reconciliation to its most directly comparable GAAP measure.

Total revenues and Net income attributable to W. P. Carey increased significantly in the three and nine months ended September 30, 2013 as compared to the same periods in 2012, due to increases within our Real Estate Ownership segment. The growth in revenues and income was generated from the properties we acquired in the CPA@:15 Merger in September 2012 (Note 3). These increases described above in Total revenues and Net income attributable to W. P. Carey during the nine months ended September 30, 2013 were partially offset by decreases in those measures in our Investment Management segment, primarily due to the CPA@:15 Merger, which reduced the asset base from which we earn asset management revenue.

Net cash provided by operating activities increased in the nine months ended September 30, 2013 as compared to the same period in 2012, primarily due to operating cash flow generated from the properties we acquired in the CPA@:15 Merger, partially offset by a decrease in cash received for providing asset-based management services to the Managed REITs, which occurred because we no longer provided such services to CPA@:15 after the completion of the CPA@:15 Merger.

AFFO increased in the three and nine months ended September 30, 2013 as compared to the same periods in 2012, primarily due to income generated from the properties we acquired in the CPA@:15 Merger, and higher current income taxes incurred in the third quarter of 2012 in connection with the CPA@:15 Merger.

Table of Contents

Recent Developments

Proposed Merger In its initial offering documents, CPA@:16 Global stated its intention to consider liquidity events for investors generally commencing eight to twelve years following the investment of substantially all of the net proceeds from that offering, which occurred in 2005. As a result, during the first quarter of 2013, we began considering liquidity alternatives on behalf of CPA@:16 Global as its advisor and discussed with its board of directors a number of those alternatives. On July 25, 2013, we and CPA@:16 Global entered into a merger agreement pursuant to which CPA@:16 Global will merge with and into one of our subsidiaries in exchange for shares of our common stock. Special meetings will be scheduled to obtain the approval of the Proposed Merger by our stockholders and by CPA@:16 Global's stockholders. The closing of the Proposed Merger is also subject to customary closing conditions. In addition, under the terms of the merger agreement, the CPA@:16 Global Special Committee was allowed to solicit, receive, evaluate and enter into negotiations with respect to alternative proposals from third parties for 30 days following the execution of the merger agreement. The Go Shop Period expired on August 24, 2013 with no qualifying proposals or offers being received. On October 1, 2013, we filed a registration statement with the SEC to register the shares of our common stock to be issued to stockholders of CPA@:16 Global in connection with the Proposed Merger, which as of the date of this Report remains subject to SEC review. If the Proposed Merger is approved and the other closing conditions are met, we expect that the closing will occur during the first quarter of 2014, although there can be no assurance of such timing.

Acquisitions During the nine months ended September 30, 2013, we entered into five investments for an aggregate purchase price of \$248.5 million. The new assets are expected to generate initial contractual minimum rent totaling \$18.6 million per year, excluding fixed and U.S. Consumer Price Index (CPI) rent adjustments, with lease terms ranging from eight years to 20 years. Amounts are based on the exchange rate of the euro and the British pound sterling on the date of acquisition, where applicable.

Structuring During the nine months ended September 30, 2013, we structured investments totaling \$926.7 million for the Managed REITs.

CWI On October 25, 2013, CWI filed a registration statement with the SEC for a follow-on offering of up to \$350 million of its common stock. There can be no assurance that CWI will actually commence the follow-on offering or successfully sell the full number, if any, of shares registered.

Distributions Our quarterly cash distribution was \$0.86 per share for the third quarter of 2013, which equates to \$3.44 per share on an annualized basis.

Table of Contents**Results of Operations**

We evaluate our results of operations by our two primary reportable segments Real Estate Ownership and Investment Management. A summary of comparative results of these business segments is as follows:

Real Estate Ownership (in thousands)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|----------------------------------|-----------|-----------|---------------------------------|-----------|------------|
| | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Revenues | | | | | | |
| Lease revenues: | | | | | | |
| Rental income | \$ 68,391 | \$ 14,245 | \$ 54,146 | \$ 199,778 | \$ 43,401 | \$ 156,377 |
| Interest income from direct financing leases | 9,235 | 1,881 | 7,354 | 28,158 | 5,919 | 22,239 |
| Total lease revenues | 77,626 | 16,126 | 61,500 | 227,936 | 49,320 | 178,616 |
| Other real estate income | 7,506 | 5,095 | 2,411 | 22,547 | 15,977 | 6,570 |
| | 85,132 | 21,221 | 63,911 | 250,483 | 65,297 | 185,186 |
| Operating Expenses | | | | | | |
| Depreciation and amortization | 30,454 | 5,183 | 25,271 | 89,592 | 15,732 | 73,860 |
| Property expenses | 5,746 | 2,069 | 3,677 | 16,307 | 7,112 | 9,195 |
| General and administrative | 6,799 | 1,168 | 5,631 | 18,736 | 3,843 | 14,893 |
| Merger and acquisition expenses | 3,630 | 25,897 | (22,267) | 6,879 | 30,616 | (23,737) |
| Other real estate expenses | 1,654 | 1,557 | 97 | 5,064 | 4,619 | 445 |
| Impairment charges | 1,416 | - | 1,416 | 1,416 | - | 1,416 |
| | 49,699 | 35,874 | 13,825 | 137,994 | 61,922 | 76,072 |
| Other Income and Expenses | | | | | | |
| Other interest income | 141 | 13 | 128 | 342 | 102 | 240 |
| Net income from equity investments in real estate and the Managed REITs | 9,180 | 10,477 | (1,297) | 52,377 | 52,808 | (431) |
| Gain on change in control of interests | - | 20,794 | (20,794) | - | 20,794 | (20,794) |
| Other income and (expenses) | 2,465 | 499 | 1,966 | 5,391 | 1,933 | 3,458 |
| Interest expense | (27,482) | (7,845) | (19,637) | (81,187) | (22,253) | (58,934) |
| | (15,696) | 23,938 | (39,634) | (23,077) | 53,384 | (76,461) |
| Income from continuing operations before income taxes | 19,737 | 9,285 | 10,452 | 89,412 | 56,759 | 32,653 |
| Provision for income taxes | (3,673) | (512) | (3,161) | (7,230) | (2,347) | (4,883) |
| Income from continuing operations | 16,064 | 8,773 | 7,291 | 82,182 | 54,412 | 27,770 |
| Income (loss) from discontinued operations | 588 | (6,402) | 6,990 | (912) | (14,210) | 13,298 |
| Net income from real estate ownership | 16,652 | 2,371 | 14,281 | 81,270 | 40,202 | 41,068 |
| Net income attributable to noncontrolling interests | (2,957) | (444) | (2,513) | (7,776) | (814) | (6,962) |
| Net income from real estate ownership attributable to W. P. Carey | \$ 13,695 | \$ 1,927 | \$ 11,768 | \$ 73,494 | \$ 39,388 | \$ 34,106 |
| Funds from operations - as adjusted (AFFO) | \$ 61,629 | \$ 38,088 | \$ 23,541 | \$ 196,887 | \$ 94,806 | \$ 102,081 |

Table of Contents

The following tables present other operating data that management finds useful in evaluating results of operations:

| | September 30, 2013 | December 31, 2012 |
|---|--------------------|-------------------|
| Occupancy - WPC | 99.0% | 98.7% |
| Total net-leased properties - WPC | 421 | 423 |
| Total operating properties - WPC (a) | 22 | 22 |
| Total net-leased properties - Managed REITs (b) | 693 | 705 |
| Total operating properties - Managed REITs (a) | 91 | 69 |

| | For the Nine Months Ended September 30, | |
|---|---|-----------|
| | 2013 | 2012 |
| Financings structured - WPC (millions) | \$ 113.0 | \$ 1.3 |
| New consolidated investments - WPC (millions) | \$ 248.5 | \$ 24.6 |
| Investments structured - Managed REITs (millions) | \$ 926.7 | \$ 470.0 |
| Average U.S. dollar/euro exchange rate (c) | \$ 1.3173 | \$ 1.2824 |
| U.S. CPI (d) | 234.1 | 231.4 |

(a) Operating properties comprise of full or partial ownership interests in self-storage properties, hotel properties, and a shopping center, all of which are managed by third parties. WPC's operating properties are a consolidated investment, jointly owned with an unrelated third-party, in self-storage properties, as well as a hotel that we sold in October 2013. Nineteen of WPC's self-storage properties were sold in November 2013 (Note 15).

(b) Includes properties owned by the Managed REITs for all periods.

(c) The average conversion rate for the U.S. dollar in relation to the euro increased by approximately 2.7% during the nine months ended September 30, 2013 in comparison to the same period in 2012, resulting in a positive impact on earnings for our euro-denominated investments in the current year period.

(d) Many of our domestic lease agreements and those of the Managed REITs include contractual increases indexed to the change in the CPI.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Table of Contents

The following table sets forth the net lease revenues (i.e., rental income and interest income from direct financing leases) that we earned from lease obligations through our consolidated real estate investments (in thousands):

| Lessee | Nine Months Ended September 30, | |
|--|---------------------------------|-----------|
| | 2013 | 2012 |
| Same Store Properties: (a) | | |
| Domestic: | | |
| Federal Express Corporation | \$ 5,460 | \$ 5,410 |
| Fiserv, Inc. | 4,104 | 3,992 |
| The American Bottling Company | 3,335 | 3,374 |
| Amylin Pharmaceuticals, Inc. | 3,271 | 3,271 |
| JP Morgan Chase Bank, N.A. | 2,990 | 2,941 |
| Orbital Sciences Corporation | 2,484 | 2,484 |
| Google, Inc. | 2,193 | 2,135 |
| Various | 20,185 | 19,605 |
| | 44,022 | 43,212 |
| International: (b) | | |
| Eroski Sociedad Cooperativa (c) | 2,296 | 2,235 |
| Various (c) | 2,772 | 3,786 |
| | 5,068 | 6,021 |
| | 49,090 | 49,233 |
| Properties Acquired in the CPA®:15 Merger (Note 3): | | |
| Domestic: | | |
| U-Haul Moving Partners, Inc. and Mercury Partners, LP (c) | 24,101 | - |
| Marcourt Investments Inc. | 14,692 | - |
| True Value Company (c) | 9,762 | - |
| Foster Wheeler AG | 3,731 | - |
| Omnicom Group Inc. | 3,207 | - |
| Various (c) | 55,909 | - |
| | 111,402 | - |
| International: (b) | | |
| OBI Group (c) | 12,270 | - |
| Carrefour France, SAS (d) | 12,063 | - |
| Hellweg Die Profi-Baumärkte GmbH & Co. KG (Hellweg 1) (c) | 11,973 | - |
| Pohjola Non-Life Insurance Company Ltd (c) | 5,912 | - |
| TietoEnator Plc (c) | 5,794 | - |
| Police Prefecture, French Government (c) | 4,296 | - |
| Various (c) | 5,485 | - |
| | 57,793 | - |
| | 169,195 | - |
| Other Recent Acquisitions (Date Acquired): | | |
| Domestic: | | |
| Kraft Foods Group, Inc. (1/2013) | 5,123 | - |
| Walgreens Co. (9/2012) | 1,337 | 87 |
| Arbella Service Company, Inc. (6/2013) | 616 | - |
| | 7,076 | 87 |
| International (b) | | |
| Tommy Hilfiger Europe B.V. (4/2013) | 1,199 | - |
| Cargotec Finland Oy (6/2013) | 1,121 | - |
| The Secretary of State for Communities and Local Government (9/2013) | 255 | - |
| | 2,575 | - |
| | 9,651 | 87 |
| | \$ 227,936 | \$ 49,320 |

- (a) Represent properties we owned for 21 months or more.
- (b) Amounts are subject to fluctuations in foreign currency exchange rates, primarily the euro. The average conversion rate for the U.S. dollar in relation to the euro increased by approximately 2.7% during the nine months ended September 30, 2013 in comparison to the same period in 2012, resulting in a positive impact on lease revenues for our euro-denominated investments in the current year period.
- (c) These revenues are generated in consolidated investments that are jointly-owned with our affiliates and on a combined basis include lease revenues attributable to noncontrolling interests totaling \$30.3 million and \$1.3 million for the nine months ended September 30, 2013 and 2012, respectively.

Table of Contents

(d) We acquired the remaining interest in this investment from CPA@:15 in the CPA@:15 Merger. Subsequent to the acquisition, we own 100% of, and consolidate, this investment. We had previously accounted for this investment under the equity method.

We recognize income from equity investments in real estate, of which lease revenues are a significant component. The following table sets forth the net lease revenues earned by these investments from both the investee's continuing and discontinued operations. Amounts provided are the total amounts attributable to the investments and do not represent our proportionate share (dollars in thousands):

| Lessee | Ownership Interest at September 30, 2013 | Nine Months Ended September 30, | |
|---|---|---------------------------------|-----------|
| | | 2013 | 2012 |
| Same Store Investments: (a) | | | |
| Domestic: | | | |
| The New York Times Company | 18% | \$ 20,842 | \$ 20,601 |
| Consolidated Systems, Inc. | 60% | 1,373 | 1,389 |
| | | 22,215 | 21,990 |
| International: (b) | | | |
| Schuler A.G. | 67% | 4,743 | 4,582 |
| | | 26,958 | 26,572 |
| Investments Acquired in the CPA@:15 Merger (Note 3): | | | |
| Domestic: | | | |
| Advanced Micro Devices | 33% | 8,958 | - |
| The Talaria Company (Hinckley) | 30% | 3,834 | - |
| Del Monte Corporation | 50% | 2,645 | - |
| PetSmart, Inc. | 30% | 2,098 | - |
| Builders FirstSource, Inc. | 40% | 1,255 | - |
| The Upper Deck Company (c) | 50% | - | - |
| | | 18,790 | - |
| International: (b) | | | |
| Hellweg Die Profi-Baumärkte GmbH & Co. KG (Hellweg 2) | 40% | 26,998 | - |
| C1000 Logistiek Vastgoed B. V. | 15% | 11,369 | - |
| Waldaschaff Automotive GmbH and Wagon Automotive Nagold GmbH | 33% | 2,448 | - |
| SaarOTEC | 50% | 371 | - |
| | | 41,186 | - |
| | | 59,976 | - |
| Investments Consolidated After the CPA@:15 Merger: (d) | | | |
| Domestic: | | | |
| Hologic, Inc. | (d) | - | 2,862 |
| Symphony IRI Group, Inc. | (d) | - | 1,632 |
| Childtime Childcare, Inc. | (d) | - | 931 |
| | | - | 5,425 |
| International: (b) | | | |
| Carrefour France, SAS | (d) | - | 13,359 |
| | | - | 18,784 |
| Other Recent Acquisition (Date Acquired): | | | |
| International: (b) | | | |
| Wanbishi Archives Co. Ltd (12/2012) (e) | 3% | 2,396 | - |
| Investments Sold: | | | |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Domestic:

| | | | |
|-------------------------------|-----|-------|-------|
| U. S. Airways Group, Inc. (f) | (f) | 1,874 | 3,316 |
|-------------------------------|-----|-------|-------|

International: (b)

| | | | |
|-------------------------|-----|---|-------|
| Médica France, S.A. (g) | (g) | - | 1,753 |
|-------------------------|-----|---|-------|

| | | | |
|--|--|-------|-------|
| | | 1,874 | 5,069 |
|--|--|-------|-------|

| | | | |
|--|--|-----------|-----------|
| | | \$ 91,204 | \$ 50,425 |
|--|--|-----------|-----------|

(a) Represent investments we owned for 21 months or more.

(b) Amounts are subject to fluctuations in foreign currency exchange rates, primarily the euro. The average conversion rate for the U.S. dollar in relation to the euro increased by approximately 2.7% during the nine months ended September 30, 2013 in comparison to the same period in 2012, resulting in a positive impact on lease revenues for our euro-denominated investments in the current year period.

(c) The property owned by the jointly-owned investment was vacant during the nine months ended September 30, 2013 and 2012.

Table of Contents

- (d) In connection with the CPA@:15 Merger, we purchased the remaining interest in this investment from CPA@:15. Subsequent to the CPA@:15 Merger, we own 100% of, and consolidate, this investment.
- (e) We acquired our interest in this investment in December 2012. Amounts are subject to fluctuations in the Japanese yen exchange rate with the U.S. dollar.
- (f) We sold our interest in this investment in June 2013 (Note 6).
- (g) In April 2012, this jointly-owned entity sold its interests in the investment.

Leasing Activity

The following discussion presents a summary of our leasing activity on our existing properties for the periods presented and does not include new acquisitions and properties acquired in the CPA@:15 Merger.

During the three months ended September 30, 2013, we signed three leases totaling approximately 0.1 million square feet of leased space. Of these leases, one was with a new tenant and two were lease renewals or extensions with existing tenants. The average new rent for this leased space is \$8.07 per square foot and the average former rent was \$7.77 per square foot, reflecting current market conditions. There were no tenant improvement allowances or concessions provided to these tenants.

During the three months ended September 30, 2012, we signed four renewal leases with existing tenants totaling approximately 0.9 million square feet of leased space. The average new rent for this leased space is \$9.05 per square foot and the average former rent was \$10.71 per square foot. There were no tenant improvement allowances or concessions provided to these tenants.

During the nine months ended September 30, 2013, we signed 11 leases totaling approximately 0.4 million square feet of leased space. Of these leases, three were with new tenants and eight were lease renewals or extensions with existing tenants. The average new rent for this leased space is \$7.48 per square foot and the average former rent was \$9.41 per square foot, reflecting current market conditions. We provided a tenant improvement allowance of \$0.4 million on one of these leases. In addition, in January 2013 we entered into a lease extension regarding a 0.4 million square foot building and committed to an expansion of 0.1 million square feet at an expected cost of \$6.4 million. The expansion was completed in September 2013.

During the nine months ended September 30, 2012, we signed 16 leases totaling approximately 1.6 million square feet of leased space. Of these leases, one was with a new tenant and 15 were lease renewals or extensions with existing tenants. The average new rent for this leased space is \$7.62 per square foot and the average former rent was \$8.97 per square foot. We provided a tenant improvement allowance and other incentives of \$0.2 million on one of these leases.

Lease Revenues

As of September 30, 2013, approximately 67% of our net leases, based on annualized contractual minimum base rent, provide for adjustments based on formulas indexed to changes in the CPI, or other similar indices for the jurisdiction in which the property is located, some of which have caps and/or floors. In addition, approximately 24% of our net leases on that same basis have fixed rent adjustments, pursuant to which contractual minimum base rent is scheduled to increase by an average of 1% in the next 12 months. We own international investments and, therefore, lease revenues from these investments are subject to fluctuations in exchange rate movements in foreign currencies.

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, lease revenues increased by \$61.5 million and \$178.6 million, respectively, primarily due to the properties we acquired in the CPA@:15 Merger, which contributed to an increase in lease revenues of \$56.7 million and \$169.2 million, respectively. Lease revenues also increased by \$4.4 million and \$9.6 million, respectively, due to properties we acquired in the fourth quarter of 2012 and the nine months ended September 30, 2013.

Other Real Estate Income

Other real estate income generally consists of pass-through common area charges, lease termination payments and other non-rent related revenues from real estate ownership. Other real estate income also includes revenue from Carey Storage, a subsidiary that holds investments in domestic self-storage properties.

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, other real estate income increased by \$2.4 million and \$6.6 million, respectively, primarily due to \$2.2 million and \$6.4 million of other real estate income recorded in the current year periods from properties we acquired in the CPA@:15 Merger.

Table of Contents

Depreciation and Amortization

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, depreciation and amortization increased by \$25.3 million and \$73.9 million, respectively, primarily due to \$22.6 million and \$67.9 million of depreciation and amortization recorded in the current year periods on properties we acquired in the CPA@:15 Merger. Depreciation and amortization also increased by \$2.6 million and \$6.1 million for the three and nine months ended September 30, 2013, respectively, as a result of properties we acquired during the fourth quarter of 2012 and the nine months ended September 30, 2013.

Property Expenses

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, property expenses increased by \$3.7 million and \$9.2 million, respectively, primarily due to \$3.7 million and \$11.2 million, respectively, of property expenses recorded in the current year periods on properties we acquired in the CPA@:15 Merger.

General and Administrative

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, general and administrative expenses increased by \$5.6 million and \$14.9 million, respectively, primarily due to an increase in personnel costs of \$4.8 million and \$11.8 million, respectively. In addition, for the nine months ended September 30, 2013 as compared to the same period in 2012, general and administrative expenses increased by \$2.3 million as a result of professional fees incurred in connection with investments we acquired during 2013.

Merger and Acquisition Expenses

For the three and nine months ended September 30, 2013, merger and acquisition expenses were \$3.6 million and \$6.9 million, respectively, which consisted of merger expenses of \$2.5 million and \$2.8 million, respectively, and acquisition-related expenses of \$1.2 million and \$4.1 million, respectively. Merger expenses were primarily costs incurred in connection with the Proposed Merger. Acquisition expenses were acquisition-related costs incurred on three investments we entered into during 2013 that were accounted for as business combinations, for which the acquisition-related costs were required to be expensed.

For the three and nine months ended September 30, 2012, merger and acquisition expenses were \$25.9 million and \$30.6 million, respectively, as a result of costs incurred in connection with the CPA@:15 Merger.

Impairment Charges

Edgar Filing: W. P. Carey Inc. - Form 10-Q

For each of the three and nine months ended September 30, 2013, we recognized an impairment charge of \$1.4 million on a substantially vacant property in France in order to reduce the property's carrying value to its estimated fair value, which approximated the estimated selling price less selling costs (Note 8). There can be no assurance that we will be able to sell this property at an acceptable price or at all.

As part of our portfolio management strategy, we attempt to exit from investments containing lower-quality, lower-growth assets and market properties for sale. We evaluate all potential sale opportunities taking into account the long-term growth prospects of assets being sold, the use of proceeds, and the impact on our balance sheet, in addition to the impact on operating results. In our experience, it is difficult for many buyers to complete these transactions in the timing contemplated or at all. Where the undiscounted cash flows, when considering and evaluating the various alternative courses of action that may occur, are less than the assets' carrying values, we recognize an impairment charge to reduce the carrying value of the property to its estimated fair value. Further, it is possible that we may sell an asset for a price below its estimated fair value and record a loss on sale.

See Net Income from Equity Investments in Real Estate and the Managed REITs and Income (Loss) from Discontinued Operations below for additional impairment charges incurred.

Net Income from Equity Investments in Real Estate and the Managed REITs

Net income from equity investments in real estate and the Managed REITs are recognized in accordance with each respective investment. In addition, we are entitled to receive distributions of Available Cash from the operating partnerships of the Managed REITs. The net income of our unconsolidated investments fluctuates based on the timing of transactions, such as new leases and property sales, as well as the level of impairment charges.

Table of Contents

For the three months ended September 30, 2013 as compared to the same period in 2012, net income from equity investments in real estate and the Managed REITs decreased by \$1.3 million, primarily due to a \$4.3 million increase in other-than-temporary impairment charges recognized on our Special Member Interest in CPA®:16 Global's operating partnership during the current year period, partially offset by impairment charges recognized by CPA®:16 Global during the third quarter of 2012, of which our share totaled \$2.5 million.

For the nine months ended September 30, 2013 as compared to the same period in 2012, net income from equity investments in real estate and the Managed REITs decreased by \$0.4 million primarily due to (i) our share of the net gain recognized by a jointly-owned entity upon selling its equity shares in the Médica investment in the second quarter of 2012, which increased our equity income by \$15.1 million in the same period; (ii) a \$6.3 million increase in other-than-temporary impairment charges recognized on our investment in the Special Member Interest in CPA®:16 Global's operating partnership during the current year period; and (iii) a \$4.5 million decrease in equity income from CPA®:15, which we now consolidate as a result of the CPA®:15 Merger. These decreases in equity income were partially offset by (i) a net gain of \$19.5 million recognized on the sale of our interest in the U. S. Airways investment in the second quarter of 2013; (ii) equity income of \$3.4 million recognized in the current year period from the jointly-owned investments that we acquired in the CPA®:15 Merger; and (iii) a \$2.5 million increase in distributions of Available Cash received and earned from the operating partnership of CPA®:17 Global as a result of new investments CPA®:17 Global entered into during 2012 and 2013.

Gain on Change in Control of Interests

In connection with the CPA®:15 Merger in September 2012, we acquired additional interests in five investments from CPA®:15, which we had previously accounted for under the equity method, and we also adjusted the carrying value of our previously-held interest in shares of CPA®:15 common stock to its estimated fair market value. As a result, we recognized a net gain of \$20.8 million during the three and nine months ended September 30, 2012 to adjust the carrying value of our existing interests in these investments to their estimated fair values.

Other Income and (Expenses)

For the three and nine months ended September 30, 2013, we recognized other income of \$2.5 million and \$5.4 million, respectively, due to unrealized gains of \$0.8 million and \$4.2 million, respectively, recognized on the interest rate swaps acquired from CPA®:15 in the CPA®:15 Merger that did not qualify for hedge accounting, as well as net realized gains of \$1.6 million and \$0.9 million, respectively, on foreign currency transactions as a result of changes in foreign currency exchange rates on notes receivable from international subsidiaries.

For the three and nine months ended September 30, 2012, we recognized other income of \$0.5 million and \$1.9 million, respectively. The other income recognized in the three months ended September 30, 2012 was due to a net gain recognized on the sale of a parcel of land in the third quarter of 2012. The other income recognized in the nine months ended September 30, 2012 was primarily due to a net gain of \$2.5 million recorded on the disposals of three parcels of land, partially offset by net realized losses of \$0.5 million on foreign currency transactions as a result of changes in foreign currency exchange rates on notes receivable from international subsidiaries.

Interest Expense

Edgar Filing: W. P. Carey Inc. - Form 10-Q

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, interest expense increased by \$19.6 million and \$58.9 million, respectively, of which \$19.2 million and \$56.5 million, respectively, were due to interest expense incurred in the current year periods on mortgage loans assumed in connection with our acquisition of properties in the CPA®:15 Merger.

Provision for Income Taxes

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, provision for income taxes increased by \$3.2 million and \$4.9 million, respectively, primarily due to increases in foreign income taxes related to the foreign properties we acquired in the CPA®:15 Merger.

W. P. Carey 9/30/2013 10-Q 47

Table of Contents

Income (Loss) from Discontinued Operations

Income (loss) from discontinued operations represents the net income or loss (revenue less expenses) from the operations of properties that were sold or held for sale (Note 13).

For the three and nine months ended September 30, 2013, we recognized income from discontinued operations of \$0.6 million and net loss from discontinued operations of \$0.9 million, respectively. The income recognized during the three months ended September 30, 2013 was primarily due to \$0.3 million of income generated from the operations of discontinued properties and a \$0.2 million net gain on the sale of these properties. The net loss recognized during the nine months ended September 30, 2013 was primarily due to impairment charges aggregating \$5.0 million recorded on three properties to reduce the carrying values of the properties to their estimated fair value and to write off the goodwill related to the properties, partially offset by \$3.3 million of income generated from the operations of discontinued properties and a net gain on the sale of properties totaling \$0.6 million.

For the three and nine months ended September 30, 2012, we recognized net loss from discontinued operations of \$6.4 million and \$14.2 million, respectively, primarily due to impairment charges of \$5.5 million and \$12.3 million, respectively, recorded on properties sold to reduce the carrying values of the properties to their expected selling prices. In addition, the loss recognized during the three and nine months ended September 30, 2012 included net loss generated from the operations of discontinued properties of \$0.5 million and \$1.1 million, respectively, and net loss on the sale of these properties of \$0.4 million and \$0.9 million, respectively.

Net Income from Real Estate Ownership Attributable to W. P. Carey

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, the resulting net income from Real Estate Ownership attributable to W. P. Carey increased by \$11.8 million and \$34.1 million, respectively.

Funds from Operations as Adjusted (AFFO)

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, AFFO from Real Estate Ownership increased by \$23.5 million and \$102.1 million, respectively, primarily as a result of income earned from the properties we acquired in the CPA®:15 Merger. AFFO is a supplemental measure that is not defined by GAAP (non-GAAP) that we use to evaluate our business. For a definition of AFFO and reconciliation to net income attributable to W. P. Carey, see Supplemental Financial Measures below.

Table of Contents*Investment Management* (in thousands)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--|----------------------------------|------------|------------|---------------------------------|-----------|-------------|
| | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Revenues | | | | | | |
| Asset management revenue | \$ 10,961 | \$ 15,850 | \$ (4,889) | \$ 31,330 | \$ 47,088 | \$ (15,758) |
| Structuring revenue | 14,775 | 8,316 | 6,459 | 27,539 | 19,576 | 7,963 |
| Dealer manager fees | 3,787 | 4,012 | (225) | 7,329 | 11,878 | (4,549) |
| Reimbursed costs from affiliates | 23,259 | 19,879 | 3,380 | 50,694 | 59,100 | (8,406) |
| | 52,782 | 48,057 | 4,725 | 116,892 | 137,642 | (20,750) |
| Operating Expenses | | | | | | |
| General and administrative | 21,962 | 27,762 | (5,800) | 65,997 | 73,858 | (7,861) |
| Reimbursable costs | 23,259 | 19,879 | 3,380 | 50,694 | 59,100 | (8,406) |
| Depreciation and amortization | 1,106 | 937 | 169 | 3,149 | 2,817 | 332 |
| | 46,327 | 48,578 | (2,251) | 119,840 | 135,775 | (15,935) |
| Other Income and Expenses | | | | | | |
| Other interest income | 226 | 239 | (13) | 711 | 808 | (97) |
| Other income and (expenses) | 19 | 4 | 15 | 62 | 93 | (31) |
| | 245 | 243 | 2 | 773 | 901 | (128) |
| Income (loss) from continuing operations before income taxes | 6,700 | (278) | 6,978 | (2,175) | 2,768 | (4,943) |
| (Provision for) benefit from income taxes | (1,702) | 133 | (1,835) | 4,210 | 2,155 | 2,055 |
| Net income (loss) from investment management | 4,998 | (145) | 5,143 | 2,035 | 4,923 | (2,888) |
| Net loss attributable to noncontrolling interests | 45 | 769 | (724) | 464 | 2,197 | (1,733) |
| Net (income) loss attributable to redeemable noncontrolling interest | (232) | 37 | (269) | (139) | 146 | (285) |
| Net income from investment management attributable to W. P. Carey | \$ 4,811 | \$ 661 | \$ 4,150 | \$ 2,360 | \$ 7,266 | \$ (4,906) |
| Funds from operations - as adjusted (AFFO) | \$ 9,516 | \$ (4,169) | \$ 13,685 | \$ 19,151 | \$ 7,004 | \$ 12,147 |

Table of Contents

The following tables present other operating data that management finds useful in evaluating results of operations (dollars in millions):

| | September 30, 2013 | December 31, 2012 |
|--|--------------------|-------------------|
| Total properties - Managed REITs (a) | 784 | 774 |
| Assets under management (b) | \$ 9,258.7 | \$ 7,870.8 |
| Cumulative funds raised - CPA@:17 Global offerings (c) (d) | \$ 2,884.5 | \$ 2,883.1 |
| Cumulative funds raised - CPA@:18 Global offering (d) (e) | \$ 20.5 | \$ - |
| Cumulative funds raised - CWI offering (d) (f) | \$ 575.8 | \$ 159.6 |

| | For the Nine Months Ended September 30, | |
|---|---|----------|
| | 2013 | 2012 |
| Financings structured - Managed REITs | \$ 704.1 | \$ 365.9 |
| Investments structured - Managed REITs | \$ 926.7 | \$ 470.0 |
| Funds raised - CPA@:17 Global offerings (c) (d) | \$ 1.3 | \$ 539.2 |
| Funds raised - CPA@:18 Global offering (d) (e) | \$ 20.5 | \$ - |
| Funds raised - CWI offering (d) (f) | \$ 418.3 | \$ 54.2 |

- (a) Includes properties owned by the Managed REITs for all periods.
- (b) Represents the estimated fair value of the real estate assets owned by the Managed REITs, which was calculated by us as the advisor to the Managed REITs based in part upon third-party appraisals.
- (c) The follow-on offering was terminated on January 31, 2013.
- (d) Excludes reinvested distributions through the distribution reinvestment plan.
- (e) Reflects funds raised since the commencement of the initial public offering on May 7, 2013.
- (f) The initial public offering was terminated on September 15, 2013.

Asset Management Revenue

We earn asset management revenue from the Managed REITs and, until the CPA@:15 Merger, we earned performance revenue from CPA@:15, based on the value of their real estate-related and lodging-related assets under management. This asset management revenue may increase or decrease depending upon (i) increases in the Managed REITs asset bases as a result of new investments; (ii) decreases in the Managed REITs asset bases as a result of sales of investments; and (iii) increases or decreases in the appraised value of the real estate-related and lodging-related assets in the Managed REITs investment portfolios. The availability of funds for new investments by the Managed REITs is substantially dependent on our ability to raise funds through their public offerings.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, asset management revenue decreased by \$4.9 million and \$15.8 million, respectively. We received asset management revenue from CPA@:15 of \$6.1 million and \$18.5 million during the three and nine months ended September 30, 2012, respectively. As a result of the cessation of asset management fees and performance fees earned from CPA@:15 after the CPA@:15 Merger in September 2012, we did not receive any asset management revenue from CPA@:15 during the three or nine months ended September 30, 2013. This decrease was partially offset by an aggregate increase of \$1.4 million and \$3.3 million during the three and nine months ended September 30, 2013 as compared to the same periods in 2012, respectively, from CPA@:17 Global and CWI as a result of new investments that they entered into during 2012 and 2013. We also received asset management revenue of less than \$0.1 million from CPA@:18 Global during each of the three and nine months ended September 30, 2013.

Structuring Revenue

We earn structuring revenue when we structure investments and debt placement transactions for the Managed REITs. Structuring revenue is dependent on fundraising and investment activity, which is subject to significant period-to-period variation.

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, structuring revenue increased by \$6.5 million and \$8.0 million, respectively. Structuring revenue from CWI increased by \$3.7 million and \$11.2 million during the three and nine months ended September 30, 2013 as compared to the same periods in 2012 due to higher investment volume in the current year periods as compared to the respective prior year periods. Structuring revenue from CPA@:17 Global increased by \$1.4 million during the three months ended September 30, 2013 as a result of higher investment volume and decreased by \$4.4 million during the nine months ended September 30, 2013 as a result of lower investment volume in the current year period as compared to the respective prior year periods. In August 2013, we structured an investment for CPA@:18 Global for which we earned structuring

Table of Contents

revenue of \$1.4 million. We may also be entitled to deferred acquisition revenue of \$1.2 million from CPA@:18 Global subject to CPA@:18 Global achieving its preferred return. As of September 30, 2013, CPA@:18 Global had not yet achieved its preferred return. As such, no deferred acquisition revenue from CPA@:18 Global was earned as of September 30, 2013.

Dealer Manager Fees

As discussed in Note 3, we earned a dealer manager fee of \$0.35 per share sold in connection with CPA@:17 Global's follow-on offering, which commenced on April 7, 2011 and terminated on January 31, 2013. We also earned a \$0.30 dealer manager fee per share sold in connection with CWI's initial public offering, which was terminated on September 15, 2013. In addition, we receive selling commissions, depending on the class of common stock sold, of \$0.70 or \$0.14 per share sold, and a dealer manager fee of \$0.30 or \$0.21 per share sold, for its class A common stock and class C common stock, respectively. We also receive an annual distribution and shareholder servicing fee of 1% paid in connection with shares of class C common stock. We re-allow all or a portion of the dealer manager fees to selected dealers in the offerings. Dealer manager fees that are not re-allowed and the Shareholder Servicing Fee are classified as Dealer manager fees in the consolidated financial statements. Dealer manager fees earned are generally offset by underwriting costs incurred in connection with the offerings, which are included in General and administrative expenses.

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, dealer manager fees decreased by \$0.2 million and \$4.5 million, respectively. These decreases were primarily due to the termination of the CPA@:17 Global follow-on offering on January 31, 2013, partially offset by an increase in fees earned due to the higher level of CWI shares sold during the current year periods through the termination of the offering on September 15, 2013, as well as the sale of CPA@:18 Global shares in its initial public offering, which commenced in May 2013.

Reimbursed and Reimbursable Costs

Reimbursed costs (revenue) from affiliates and reimbursable costs (expenses) represent costs incurred by us on behalf of the Managed REITs, consisting primarily of broker-dealer commissions and marketing and personnel costs, which are reimbursed by the Managed REITs. Revenue from reimbursed costs from affiliates is offset by corresponding charges to reimbursable costs.

For the three months ended September 30, 2013 as compared to the same period in 2012, reimbursed and reimbursable costs increased by \$3.4 million, primarily as a result of (i) an increase of \$14.4 million in commissions paid to broker-dealers related to the CWI initial public offering due to the corresponding increase in funds raised; (ii) \$1.4 million in commissions paid in the third quarter of 2013 to broker-dealers related to the CPA@:18 Global initial public offering once the minimum offering amount was reached on July 25, 2013; and (iii) an increase of \$0.7 million in personnel costs reimbursed by the Managed REITs. These increases were partially offset by \$13.8 million in commissions paid to broker-dealers in the prior year period related to the CPA@:17 Global follow-on offering, which was terminated on January 31, 2013.

For the nine months ended September 30, 2013 as compared to the same period in 2012, reimbursed and reimbursable costs declined by \$8.4 million, primarily due to a decrease of \$41.9 million in commissions paid to broker-dealers as a result of the termination of the CPA@:17 Global follow-on offering on January 31, 2013. This decrease was partially offset by (i) an increase of \$28.4 million in commissions paid to broker-dealers related to the CWI primary offering due to the corresponding increase in funds raised; (ii) an increase of \$2.3 million in personnel

Edgar Filing: W. P. Carey Inc. - Form 10-Q

costs reimbursed by the Managed REITs; and (iii) the \$1.4 million paid to broker-dealers related to the CPA®:18 Global offering described above.

General and Administrative

For the three months ended September 30, 2013 as compared to the same period in 2012, general and administrative expenses decreased by \$5.8 million primarily due to a decrease of \$5.7 million as a result of additional personnel costs charged to the Managed REITs and included in Reimbursable costs due to the change in the method we use to charge personnel costs (Note 3), as well as a decrease in compensation expense of \$0.6 million. Compensation costs decreased during the current year period primarily due to a decrease in stock-based compensation expense of \$1.7 million. The decrease resulted primarily from an upward revision of the expected payout ratio of the PSUs and the revision of forfeiture rate assumptions (Note 12), partially offset by an increase in commissions paid to investment officers of \$1.0 million as a result of higher investment volume in the current year periods.

For the nine months ended September 30, 2013 as compared to the same period in 2012, general and administrative expenses decreased by \$7.9 million, primarily due to (i) a decrease of \$13.7 million as a result of additional personnel costs charged to the Managed REITs (Note 3); (ii) a decrease of \$3.1 million in professional fees; and (iii) a decrease of \$1.5 million in underwriting costs primarily related to the termination of the CPA®:17 Global follow-on offering in January 2013. These decreases were partially offset by an increase in compensation expense of \$9.5 million in the current year period as described below.

W. P. Carey 9/30/2013 10-Q 51

Table of Contents

Compensation costs increased during the current year period primarily due to (i) an increase in stock-based compensation expense of \$5.2 million, which was primarily the result of an upward revision of the expected payout ratio of the PSUs, a revision of the forfeiture rate assumptions, and higher fair value of the awards issued in the first quarter of 2013 (Note 12); (ii) an increase in commissions paid to investment officers of \$2.6 million as a result of higher investment volume in the current year period; and (iii) an increase in bonus expense of \$1.6 million recorded during the nine months ended September 30, 2013 as a result of bonus payouts in the first quarter of 2013 for calendar year 2012 that were greater than previously anticipated.

(Provision for) Benefit from Income Taxes

For the three months ended September 30, 2013, we recognized provision for income taxes of \$1.7 million, compared to a benefit from income taxes of \$0.1 million recognized for the same period in the prior year, primarily due to pre-tax income recognized in this segment in the current year period compared to a pre-tax loss recognized in the prior year period.

For the nine months ended September 30, 2013 as compared to the same period in 2012, benefit from income taxes increased by \$2.1 million, primarily due to pre-tax loss recognized in this segment in the current year period as compared to pre-tax income recognized in the prior year period. In addition, compensation-related deductions were higher in the current year period as compared to the same period in the prior year.

Net Income from Investment Management Attributable to W. P. Carey

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, the resulting net income from investment management attributable to W. P. Carey increased by \$4.2 million and decreased by \$4.9 million, respectively.

Funds from Operations as Adjusted (AFFO)

For the three and nine months ended September 30, 2013 as compared to the same periods in 2012, AFFO from our Investment Management segment increased by \$13.7 million and \$12.1 million, respectively, primarily due to additional personnel costs charged to the Managed REITs and our Real Estate Ownership segment in the current year periods due to the change in methodology we use to charge personnel costs (Note 3) and the higher taxes incurred in the third quarter of 2012 in connection with the CPA@:15 Merger. AFFO is a non-GAAP measure that we use to evaluate our business. For a definition of AFFO and reconciliation to net income attributable to W. P. Carey, see Supplemental Financial Measures below.

Financial Condition

Sources and Uses of Cash During the Period

We use the cash flow generated from our investments primarily to meet our operating expenses, service debt and fund distributions to stockholders. Our cash flows fluctuate from period to period due to a number of factors, which may include, among other things, the timing of purchases and sales of real estate, the timing of the receipt of proceeds from, and the repayment of, mortgage loans and receipt of lease revenues, the receipt of the annual installment of deferred acquisition revenue and interest thereon from the CPA® REITs, our election to receive asset management fees in either shares of the Managed REITs' common stock or cash, the timing and characterization of distributions from equity investments in real estate and the Managed REITs, the receipt of distributions of Available Cash from certain Managed REITs, and changes in foreign currency exchange rates. Despite these fluctuations, we believe that we will generate sufficient cash from operations and from equity distributions in excess of equity income in real estate to meet our normal recurring short-term and long-term liquidity needs. We may also use existing cash resources, the proceeds of mortgage loans, unused capacity on our Revolver, net contributions from noncontrolling interests, and the issuance of additional equity securities to meet these needs. We assess our ability to access capital on an ongoing basis. Our sources and uses of cash during the period are described below.

Table of Contents

Operating Activities

Cash flow from operating activities increased by \$114.6 million during the nine months ended September 30, 2013 as compared to the same period in 2012, primarily due to operating cash flow generated from the properties we acquired in the CPA@:15 Merger, partially offset by a decrease in cash received for providing asset management services to the Managed REITs due to the cessation of such fees earned from CPA@:15 after the CPA@:15 Merger in September 2012.

Investing Activities

Our investing activities are generally comprised of real estate-related transactions (purchases and sales) and capitalized property-related costs. During the nine months ended September 30, 2013, we purchased five investments for \$249.3 million, which we partially funded with \$50.9 million from the escrowed proceeds of the sales of properties in exchange transactions under Section 1031 of the Code. Funds totaling \$70.6 million and \$73.6 million were invested in and released from, respectively, lender-held investment accounts. We also used \$10.2 million to make capital improvements to various properties and used \$15.0 million to make a loan to our affiliate, CPA@:18 Global, in order to facilitate a property acquisition. We received \$33.0 million in distributions from equity investments in real estate and the Managed REITs in excess of cumulative equity income. We also received cash proceeds totaling \$56.5 million from the sale of eight properties and an equity investment, including \$28.4 million from selling our interest in the U.S. Airways investment, which we placed in escrow and was subsequently used to make an acquisition of another property under Section 1031 of the Code. We also placed \$92.4 million in escrow for future acquisitions, including \$28.4 million of proceeds from the sale of our interest in the U.S. Airways investment discussed above, and \$117.1 million was released from escrow in connection with our 2013 acquisitions.

Financing Activities

During the nine months ended September 30, 2013, we paid distributions to stockholders of \$161.0 million and paid distributions of \$20.4 million to affiliates who hold noncontrolling interests in various entities with us. We made scheduled mortgage loan principal payments of \$160.8 million and received mortgage financing proceeds of \$113.0 million. We received \$300.0 million from the drawdown of the Unsecured Term Loan (Note 10), which we used primarily to pay off the outstanding balance on the Revolver at that time. Net borrowings under our Revolver decreased overall by \$63.0 million since December 31, 2012 and were comprised of gross borrowings of \$285.0 million and repayments of \$348.0 million. Net borrowings under our Revolver were primarily used for new investments. We also used \$40.0 million to purchase shares of our common stock from the Estate (Note 3). In connection with obtaining the Unsecured Term Loan and mortgage financing, we paid financing costs totaling \$2.2 million. We received contributions of \$2.8 million from affiliates who hold noncontrolling interests in various entities with us. We also received \$2.0 million in connection with the issuance of stock pursuant to our share incentive plan for employees and our employee share purchase plan. We recognized windfall tax benefits of \$11.6 million in connection with the exercise of employee stock options and the vesting of PSUs and RSUs, which reduced our tax liability to various taxing authorities.

Table of Contents**Summary of Financing**

The table below summarizes our non-recourse debt and Senior Credit Facility (dollars in thousands):

| | September 30, 2013 | December 31, 2012 |
|--|--------------------|-------------------|
| Carrying Value | | |
| Fixed rate | \$ 1,297,064 | \$ 1,322,168 |
| Variable rate (a) | 878,492 | 646,229 |
| Total | \$ 2,175,556 | \$ 1,968,397 |
| Percent of Total Debt | | |
| Fixed rate | 60% | 67% |
| Variable rate (a) | 40% | 33% |
| | 100% | 100% |
| Weighted-Average Interest Rate at End of Period | | |
| Fixed rate | 5.4% | 5.6% |
| Variable rate (a) | 2.9% | 3.4% |

(a) Variable-rate debt at September 30, 2013 included (i) \$490.0 million outstanding under our Senior Credit Facility and Unsecured Term Loan, which includes \$15.0 million outstanding under the Revolver, \$175.0 million outstanding under the Term Loan Facility and \$300.0 million outstanding under the Unsecured Term Loan, (ii) \$320.1 million that has been effectively converted to fixed rates through interest rate swap and cap derivative instruments, (iii) \$43.7 million in non-recourse mortgage loan obligations that bore interest at fixed rates but have interest rate reset features that may change the interest rates to then-prevailing market fixed rates (subject to specified caps) at certain points during their term, and (iv) \$24.6 million in non-recourse mortgage loan obligations that bore interest at floating rates.

Cash Resources

At September 30, 2013, our cash resources consisted of the following:

- Cash and cash equivalents totaling \$93.6 million. Of this amount, \$40.9 million, at then-current exchange rates, was held in foreign subsidiaries and we could be subject to restrictions or significant costs should we decide to repatriate these amounts;
- Our Revolver, with unused capacity of \$363.5 million, excluding amounts reserved for outstanding letters of credit. Our lender has issued letters of credit totaling \$3.2 million on our behalf in connection with certain contractual obligations, which reduce amounts that may be drawn under the facility; and

Edgar Filing: W. P. Carey Inc. - Form 10-Q

We also had unleveraged properties that had an aggregate carrying value of \$24.5 million at September 30, 2013, although there can be no assurance that we would be able to obtain financing for these properties.

Our cash resources can be used for working capital needs and other commitments and may be used for future investments. We continue to evaluate fixed-rate financing options, such as obtaining non-recourse financing on our unleveraged properties.

Cash Requirements

During the next 12 months, we expect that cash payments will include paying distributions to our stockholders and to our affiliates who hold noncontrolling interests in entities we control and scheduled mortgage loan principal payments, including mortgage balloon payments totaling \$276.2 million, as well as other normal recurring operating expenses. There are no mortgage balloon payments due on our equity investments during the next 12 months.

We expect to fund future investments, any capital expenditures on existing properties, scheduled debt maturities on non-recourse mortgage loans and any loans to CWI and CPA@:18 Global through cash generated from operations, the use of our cash reserves or unused amounts on our Revolver and equity or debt offerings.

W. P. Carey 9/30/2013 10-Q **54**

Table of Contents***Off-Balance Sheet Arrangements and Contractual Obligations***

The table below summarizes our debt, off-balance sheet arrangements and other contractual obligations at September 30, 2013 and the effect that these arrangements and obligations are expected to have on our liquidity and cash flow in the specified future periods (in thousands):

| | Total | Less than 1 year | 1-3 years | 3-5 years | More than 5 years |
|---|--------------|-----------------------------|------------------|------------------|------------------------------|
| Non-recourse debt principal (a) | \$ 1,698,264 | \$ 325,943 | \$ 400,316 | \$ 320,387 | \$ 651,618 |
| Senior Credit Facility principal (b) | 190,000 | - | 190,000 | - | - |
| Unsecured Term Loan principal (c) | 300,000 | 300,000 | - | - | - |
| Interest on borrowings (d) | 397,882 | 90,875 | 123,284 | 80,050 | 103,673 |
| Operating and other lease commitments (e) | 30,673 | 3,075 | 5,804 | 6,745 | 15,049 |
| Property improvement commitments | 1,390 | 1,390 | - | - | - |
| | \$ 2,618,209 | \$ 721,283 | \$ 719,404 | \$ 407,182 | \$ 770,340 |

(a) Excludes an unamortized discount of \$12.7 million (Note 10).

(b) Our \$625.0 million Senior Credit Facility is scheduled to mature in December 2014, unless extended pursuant to its terms. Amount in the table includes borrowings under our Revolver and \$175.0 million outstanding under the Term Loan Facility.

(c) Our \$300.0 million Unsecured Term Loan is scheduled to mature in July 2014, unless extended pursuant to its terms.

(d) Interest on unhedged variable-rate debt obligations was calculated using the applicable annual variable interest rates and balances outstanding at September 30, 2013.

(e) Operating and other lease commitments consist primarily of the future minimum rents payable on the ground lease for our principal offices. We are reimbursed by the Managed REITs for their share of the future minimum rents pursuant to their respective advisory agreements with us. These amounts are allocated among the entities based on gross revenues and are adjusted quarterly.

Amounts in the table above related to our foreign operations are based on the exchange rate of the local currencies at September 30, 2013, which consisted primarily of the euro. At September 30, 2013, we had no material capital lease obligations for which we were the lessee, either individually or in the aggregate.

Equity Method Investments

We have interests in unconsolidated investments that own single-tenant properties net leased to companies. Generally, the underlying investments are jointly-owned with our affiliates. At September 30, 2013, on a combined basis, these investments had total assets and third-party non-recourse mortgage debt of approximately \$1.2 billion and \$0.7 billion, respectively. At that date, our pro rata share of their aggregate debt

was \$241.4 million. Cash requirements with respect to our share of these debt obligations are discussed above under Cash Requirements.

Supplemental Financial Measures

In the real estate industry, analysts and investors employ certain non-GAAP supplemental financial measures in order to facilitate meaningful comparisons between periods and among peer companies. Additionally, in the formulation of our goals and in the evaluation of the effectiveness of our strategies, we employ the use of supplemental non-GAAP measures, which are uniquely defined by our management. We believe that these measures are useful to investors to consider because they may assist them to better understand and measure the performance of our business over time and against similar companies. A description of these non-GAAP financial measures and reconciliations to the most directly comparable GAAP measures are provided below.

Funds from Operations as Adjusted

Funds from Operations (FFO) is a non-GAAP measure defined by the National Association of Real Estate Investment Trusts (NAREIT). NAREIT defines FFO as net income or loss (as computed in accordance with GAAP) excluding: depreciation and amortization expense from real estate assets, impairment charges on real estate, gains or losses from sales of depreciated real estate assets and extraordinary items; however, FFO related to assets held for sale, sold or otherwise transferred and included in the results of discontinued operations are included. These adjustments also incorporate the pro rata share of unconsolidated subsidiaries. FFO is used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and

Table of Contents

among our peers. Although NAREIT has published this definition of FFO, companies often modify this definition as they seek to provide financial measures that meaningfully reflect their distinctive operations.

We modify the NAREIT computation of FFO to include other adjustments to GAAP net income to adjust for certain non-cash charges such as amortization of real estate-related intangibles, deferred income tax benefits and expenses, straight-line rents, stock compensation, gains or losses from extinguishment of debt and deconsolidation of subsidiaries and unrealized foreign currency exchange gains and losses. Our assessment of our operations is focused on long-term sustainability and not on such non-cash items, which may cause short-term fluctuations in net income but have no impact on cash flows. Additionally, we exclude expenses related to the CPA@:15 Merger and realized gains/losses on foreign exchange and derivatives, which are not considered fundamental attributes of our business plan and do not affect our overall long-term operating performance. We refer to our modified definition of FFO as AFFO. We exclude these items from GAAP net income as they are not the primary drivers in our decision making process and excluding those items provides investors a view of our portfolio performance over time and make it more comparable to other REITs which are currently not engaged in acquisitions and mergers. We use AFFO as one measure of our operating performance when we formulate corporate goals, evaluate the effectiveness of our strategies, and determine executive compensation.

We believe that AFFO is a useful supplemental measure for investors to consider because it will help them to better assess the sustainability of our operating performance without the potentially distorting impact of these short-term fluctuations. However, there are limits on the usefulness of AFFO to investors. For example, impairment charges and unrealized foreign currency losses that we exclude may become actual realized losses upon the ultimate disposition of the properties in the form of lower cash proceeds or other considerations. We use our FFO and AFFO measures as supplemental financial measures of operating performance. We do not use our FFO and AFFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP or as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Table of Contents

FFO and AFFO were as follows (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-----------|---------------------------------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| Real Estate Ownership | | | | |
| Net income from real estate ownership attributable to W. P. Carey | \$ 13,695 | \$ 1,927 | \$ 73,494 | \$ 39,388 |
| Adjustments: | | | | |
| Depreciation and amortization of real property | 30,483 | 5,510 | 90,340 | 17,330 |
| Impairment charges | 1,416 | 5,534 | 6,366 | 12,262 |
| Gain on sale of real estate, net | (239) | (59) | (289) | (1,564) |
| Proportionate share of adjustments to equity in net income of partially-owned entities to arrive at FFO: | | | | |
| Depreciation and amortization of real property | 2,365 | 707 | 8,676 | 2,335 |
| Loss (gain) on sale of real estate, net | - | 181 | (19,461) | (15,234) |
| Proportionate share of adjustments for noncontrolling interests to arrive at FFO | | | | |
| Total adjustments | (4,252) | (400) | (12,766) | (1,268) |
| Total adjustments | 29,773 | 11,473 | 72,866 | 13,861 |
| FFO (as defined by NAREIT) - Real Estate Ownership | 43,468 | 13,400 | 146,360 | 53,249 |
| Adjustments: | | | | |
| Gain on change in control of interests | - | (20,794) | - | (20,794) |
| Gain on extinguishment of debt | (143) | - | (210) | - |
| Other gains, net | (32) | - | (302) | - |
| Other depreciation, amortization and non-cash charges | | | | |
| Stock-based compensation | (707) | (130) | (422) | (106) |
| Deferred tax expense | 259 | - | 1,344 | - |
| Acquisition expenses (a) | (732) | (917) | (1,778) | (2,101) |
| Acquisition expenses (a) | 1,076 | - | 3,985 | - |
| Realized losses on foreign currency, derivatives and other (b) | | | | |
| Amortization of deferred financing costs | 67 | 115 | 221 | 657 |
| Straight-line and other rent adjustments | 713 | 509 | 1,773 | 1,375 |
| Straight-line and other rent adjustments | (1,930) | (200) | (6,376) | (2,198) |
| Above- and below-market rent intangible lease amortization, net (b) | | | | |
| Merger expenses (c) | 7,330 | 51 | 21,823 | 162 |
| Merger expenses (c) | 2,463 | 35,570 | 2,792 | 40,289 |
| Proportionate share of adjustments to equity in net income of partially-owned entities to arrive at AFFO: | | | | |
| Other depreciation, amortization and non-cash charges | | | | |
| Straight-line and other rent adjustments | 114 | - | 483 | - |
| Straight-line and other rent adjustments | (80) | (22) | (434) | (801) |
| Above- and below-market rent intangible lease amortization, net | | | | |
| AFFO adjustments to equity earnings from equity investments | 272 | (3) | 814 | (3) |
| AFFO adjustments to equity earnings from equity investments | 10,961 | 10,650 | 30,928 | 25,263 |
| Proportionate share of adjustments for noncontrolling interests to arrive at AFFO | | | | |
| Total adjustments | (1,470) | (141) | (4,114) | (186) |
| Total adjustments | 18,161 | 24,688 | 50,527 | 41,557 |
| AFFO - Real Estate Ownership | \$ 61,629 | \$ 38,088 | \$ 196,887 | \$ 94,806 |
| Investment Management | | | | |
| Net income from investment management attributable to W. P. Carey | \$ 4,811 | \$ 661 | \$ 2,360 | \$ 7,266 |
| FFO (as defined by NAREIT) - Investment Management | \$ 4,811 | \$ 661 | \$ 2,360 | \$ 7,266 |
| Adjustments: | | | | |
| Other depreciation, amortization and non-cash charges | | | | |
| Stock-based compensation | 264 | 247 | 779 | 735 |
| Stock-based compensation | 7,594 | 9,805 | 24,087 | 19,560 |
| Deferred tax expense | (3,550) | (15,207) | (9,112) | (21,430) |

Edgar Filing: W. P. Carey Inc. - Form 10-Q

| | | | | |
|---|-----------|------------|------------|------------|
| Realized (gains) losses on foreign currency (b) | (7) | 17 | (3) | (6) |
| Amortization of deferred financing costs | 404 | 308 | 1,040 | 879 |
| Total adjustments | 4,705 | (4,830) | 16,791 | (262) |
| AFFO - Investment Management | \$ 9,516 | \$ (4,169) | \$ 19,151 | \$ 7,004 |
| Total Company | | | | |
| FFO - as defined by NAREIT | \$ 48,279 | \$ 14,061 | \$ 148,720 | \$ 60,515 |
| AFFO | \$ 71,145 | \$ 33,919 | \$ 216,038 | \$ 101,810 |

W. P. Carey 9/30/2013 10-Q 57

Table of Contents

- (a) Prior to the second quarter of 2013, this amount was insignificant and therefore not included in the AFFO calculation.
- (b) These adjustments are significant and recurring subsequent to the CPA@:15 Merger and were not included in the AFFO calculation for the three and nine months ended September 30, 2012.
- (c) The three and nine months ended September 30, 2012 include current income tax expense of \$9.6 million related to the cancellation of CPA@:15 shares held by us upon the CPA@:15 Merger.

While we believe that FFO and AFFO are important supplemental measures, they should not be considered as alternatives to net income as an indication of a company's operating performance. These non-GAAP measures should be used in conjunction with net income as defined by GAAP. FFO and AFFO, or similarly titled measures disclosed by other real estate investment trusts, may not be comparable to our FFO and AFFO measures.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Market Risk

Market risk is the exposure to loss resulting from changes in interest rates, foreign currency exchange rates and equity prices. The primary risks to which we are exposed are interest rate risk and foreign currency exchange risk. We are also exposed to further market risk as a result of concentrations of tenants in certain industries and/or geographic regions. Adverse market factors can affect the ability of tenants in a particular industry/region to meet their respective lease obligations. In order to manage this risk, we view our collective tenant roster as a portfolio, and in our investment decisions we attempt to diversify our portfolio so that we are not overexposed to a particular industry or geographic region.

Generally, we do not use derivative instruments to hedge credit/market risks or for speculative purposes. However, from time to time, we may enter into foreign currency forward contracts to hedge our foreign currency cash flow exposures.

Interest Rate Risk

The carrying value of our real estate and related fixed rate debt obligations is subject to fluctuations based on changes in interest rates. The value of our real estate is also subject to fluctuations based on local and regional economic conditions and changes in the creditworthiness of lessees, all of which may affect our ability to refinance property-level mortgage debt when balloon payments are scheduled. Interest rates are highly sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political conditions, and other factors beyond our control. An increase in interest rates would likely cause the fair value of our owned and managed assets to decrease, which would create lower revenues from managed assets and lower investment performance for the managed funds. Increases in interest rates may also have an impact on the credit profile of certain tenants.

We are exposed to the impact of interest rate changes primarily through our borrowing activities. To limit this exposure, we attempt to obtain non-recourse mortgage financing on a long-term, fixed-rate basis. However, from time to time, we or our joint investment partners may obtain variable-rate non-recourse mortgage loans and, as a result, may enter into interest rate swap agreements or interest rate cap agreements with lenders that effectively convert the variable-rate debt service obligations of the loan to a fixed rate or limit the underlying interest rate from exceeding a specified strike rate, respectively. Interest rate swaps are agreements in which one party exchanges a stream of interest payments for a counterparty's stream of cash flows over a specific period, and interest rate caps limit the effective borrowing rate of variable-rate debt obligations while allowing participants to share in downward shifts in interest rates. These interest rate swaps and caps are derivative instruments designated as cash flow hedges on the forecasted interest payments on the debt obligation. The notional, or face, amount on which the swaps or caps are based is not exchanged. Our objective in using these derivatives is to limit our exposure to interest rate movements. At September 30, 2013, we estimate that the net fair value of our interest rate swaps and caps, which are included in Other assets, net and Accounts payable, accrued expenses and other liabilities in the consolidated financial statements, was in a net liability position of \$15.0 million.

Table of Contents

At September 30, 2013, a significant portion (approximately 87%) of our long-term debt either bore interest at fixed rates, was swapped or capped to a fixed rate, or bore interest at fixed rates that were scheduled to convert to then-prevailing market fixed rates at certain future points during their term. The effective annual interest rates on our fixed-rate debt at September 30, 2013 ranged from 2.7% to 10.0%. The annual interest rates on our variable-rate debt at September 30, 2013 ranged from 1.2% to 7.6%. Our debt obligations are more fully described under Financial Condition in Item 2 above. The following table presents principal cash flows based upon expected maturity dates of our debt obligations outstanding at September 30, 2013 (in thousands):

| | 2013 (Remainder) | 2014 | 2015 | 2016 | 2017 | Thereafter | Total | Fair Value |
|------------------------|---------------------|------------|------------|-----------|------------|------------|--------------|--------------|
| Fixed-rate debt (a) | \$ 10,003 | \$ 288,587 | \$ 228,961 | \$ 81,501 | \$ 117,587 | \$ 583,760 | \$ 1,310,399 | \$ 1,283,800 |
| Variable-rate debt (a) | \$ 3,326 | \$ 605,703 | \$ 11,012 | \$ 7,114 | \$ 9,634 | \$ 241,076 | \$ 877,865 | \$ 872,569 |

(a) Amounts are based on the exchange rate at September 30, 2013, as applicable.

The estimated fair value of our fixed-rate debt and our variable-rate debt that currently bears interest at fixed rates or has effectively been converted to a fixed rate through the use of interest rate swaps or that has been subject to interest rate caps is affected by changes in interest rates. A decrease or increase in interest rates of 1% would change the estimated fair value of this debt at September 30, 2013 by an aggregate increase of \$65.1 million or an aggregate decrease of \$64.0 million, respectively. Annual interest expense on our unhedged variable-rate debt that does not bear interest at fixed rates at September 30, 2013 would increase or decrease by \$5.1 million for each respective 1% change in annual interest rates. As more fully described under Financial Condition – Summary of Financing in Item 2 above, a portion of the debt classified as variable-rate debt in the tables above bore interest at fixed rates at September 30, 2013 but has interest rate reset features that will change the fixed interest rates to then-prevailing market fixed rates at certain points during their term. Such debt is generally not subject to short-term fluctuations in interest rates.

Foreign Currency Exchange Rate Risk

We own investments in the European Union and Asia and as a result are subject to risk from the effects of exchange rate movements in various foreign currencies, primarily the euro, which may affect future costs and cash flows. We manage foreign currency exchange rate movements by generally placing our debt service obligation on an investment in the same currency as the tenant's rental obligation to us. This reduces our overall exposure to the net cash flow from that investment. In addition, we may use currency hedging to further reduce the exposure to our equity cash flow. We are generally a net receiver of various foreign currencies (we receive more cash than we pay out), and therefore our foreign operations benefit from a weaker U.S. dollar, and are adversely affected by a stronger U.S. dollar, relative to the foreign currency. For the nine months ended September 30, 2013, we recognized realized foreign currency transaction losses of less than \$0.1 million and unrealized foreign currency transaction gains of \$0.9 million. These losses and gains are included in Other income and (expenses) in the consolidated financial statements and were primarily due to changes in the value of the euro on accrued interest receivable on notes receivable from consolidated subsidiaries.

We enter into foreign currency forward contracts to hedge certain of our foreign currency cash flow exposures. A foreign currency forward contract is a commitment to deliver a certain amount of foreign currency at a certain price on a specific date in the future. The net estimated fair value of our foreign currency forward contracts, which are included in Accounts payable, accrued expenses and other liabilities in the

Edgar Filing: W. P. Carey Inc. - Form 10-Q

consolidated financial statements, was in a liability position of \$4.8 million at September 30, 2013. We obtain non-recourse mortgage financing in the local currency. To the extent that currency fluctuations increase or decrease rental revenues as translated to U.S. dollars, the change in debt service, as translated to U.S. dollars, will partially offset the effect of fluctuations in revenue and, to some extent, mitigate the risk from changes in foreign currency exchange rates.

Scheduled future minimum rents, exclusive of renewals, under non-cancelable operating leases for our consolidated foreign operations as of September 30, 2013, for the remainder of 2013, each of the next four years following December 31, 2013, and thereafter are as follows (in thousands):

| Lease Revenues (a) | 2013 (Remainder) | 2014 | 2015 | 2016 | 2017 | Thereafter | Total |
|------------------------|---------------------|------------|-----------|-----------|-----------|------------|------------|
| Euro | \$ 24,645 | \$ 98,334 | \$ 84,838 | \$ 70,796 | \$ 61,738 | \$ 466,750 | \$ 807,101 |
| British pound sterling | 1,515 | 5,980 | 5,980 | 5,980 | 5,980 | 78,546 | 103,981 |
| | \$ 26,160 | \$ 104,314 | \$ 90,818 | \$ 76,776 | \$ 67,718 | \$ 545,296 | \$ 911,082 |

W. P. Carey 9/30/2013 10-Q **59**

Table of Contents

Scheduled debt service payments (principal and interest) for mortgage notes payable for our consolidated foreign operations as of September 30, 2013 for the remainder of 2013, each of the next four years following December 31, 2013, and thereafter are as follows (in thousands):

| Debt Service (a) (b) | 2013 | | | | | | | Total |
|----------------------------|-------------|------------|------------|-----------|-----------|------------|------------|-------|
| | (Remainder) | 2014 | 2015 | 2016 | 2017 | Thereafter | | |
| Euro (c) | \$ 12,408 | \$ 217,840 | \$ 184,201 | \$ 28,358 | \$ 14,017 | \$ 227,000 | \$ 683,824 | |
| British pound sterling (d) | 188 | 823 | 11,048 | - | - | - | 12,059 | |
| | \$ 12,596 | \$ 218,663 | \$ 195,249 | \$ 28,358 | \$ 14,017 | \$ 227,000 | \$ 695,883 | |

(a) Amounts are based on the applicable exchange rates at September 30, 2013. Contractual rents and debt obligations are denominated in the functional currency of the country of each property.

(b) Interest on unhedged variable-rate debt obligations was calculated using the applicable annual interest rates and balances outstanding at September 30, 2013.

(c) We estimate that for a 1% increase or decrease in the exchange rate between the euro and the U.S. dollar, there would be a corresponding change in the projected property-level cash flow at September 30, 2013 of \$1.2 million.

(d) We estimate that for a 1% increase or decrease in the exchange rate between the British pound sterling and the U.S. dollar, there would be a corresponding change in the projected property-level cash flow at September 30, 2013 of \$0.9 million.

As a result of scheduled balloon payments on our international non-recourse mortgage loans, projected debt service obligations exceed projected lease revenues in 2014 and 2015. In 2014 and 2015, balloon payments totaling \$172.8 million and \$95.1 million, respectively, are due on several non-recourse mortgage loans that are collateralized by properties that we own with affiliates. We currently anticipate that, by their respective due dates, we will have refinanced certain of these loans, but there can be no assurance that we will be able to do so on favorable terms, if at all. If that has not occurred, we would expect to use our cash resources, including unused capacity on our Revolver, to make these payments, if necessary.

Item 4. Controls and Procedures.

Disclosure Controls and Procedures

Our disclosure controls and procedures include our controls and other procedures designed to provide reasonable assurance that information required to be disclosed in this and other reports filed under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the required time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including our chief executive officer and chief financial officer, to allow timely decisions regarding required disclosures. It should be noted that no system of controls can provide complete assurance of achieving a company's objectives and that future events may impact the effectiveness of a system of controls.

Edgar Filing: W. P. Carey Inc. - Form 10-Q

Our chief executive officer and chief financial officer, after conducting an evaluation, together with members of our management, of the effectiveness of the design and operation of our disclosure controls and procedures at September 30, 2013, have concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) were effective as of September 30, 2013 at a reasonable level of assurance.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

W. P. Carey 9/30/2013 10-Q **60**

Table of Contents

PART II

Item 1A. Risk Factors.

There have not been any material changes to the information previously disclosed in Part I, Item 1A. Risk Factors which appears in our 2012 Annual Report, except as follows:

Our business, results of operations, financial condition and ability to pay distributions at the current rate could be materially adversely affected by various risks and uncertainties, including the conditions below. These risk factors may have affected, and in the future could affect, our actual operating and financial results and could cause such results to differ materially from our expectations as expressed in any forward-looking statements. You should not consider this list exhaustive. New risk factors emerge periodically, and we cannot assure you that the factors described below list all risks that may become material to us at any later time.

The pendency of the Proposed Merger could adversely affect our business and operations.

Between the date that the merger agreement was signed and the date that the Proposed Merger is consummated, our tenants may delay or defer certain business decisions, such as whether or not to renew a lease, which could negatively impact our revenues, earnings, cash flows and expenses, regardless of whether or not the Proposed Merger is completed. In addition, due to operating covenants in the merger agreement, we may be unable, during the pendency of the Proposed Merger, to pursue certain strategic transactions, undertake certain significant capital projects, undertake certain significant financing transactions and otherwise pursue other actions that are not in the ordinary course of business, even if such actions would prove beneficial.

Failure to complete the Proposed Merger could negatively affect us.

It is possible that the Proposed Merger may not be completed. The parties' respective obligations to complete the Proposed Merger are subject to the satisfaction or waiver of specified conditions, some of which are beyond the control of CPA®:16 Global and us. If the Proposed Merger is not completed, we may be subject to a number of material risks, including the following:

- we will have incurred substantial costs and expenses related to the Proposed Merger, such as legal, accounting and financial advisor fees, which will be payable by us even if the Proposed Merger is not completed, and are only subject to reimbursement under certain limited circumstances; and
- we may be required to pay Global's out-of-pocket expenses incurred in connection with the Proposed Merger if the merger agreement is terminated under certain circumstances.

Table of Contents

Item 6. Exhibits.

The following exhibits are filed with this Report, except where indicated.

| Exhibit No. | Description |
|--------------------|---|
| 10.1 | Agreement and Plan of Merger dated as of July 25, 2013, by and between Corporate Property Associates 16 Global Incorporated, W. P. Carey Inc., WPC REIT Merger Sub Inc., and, for the limited purposes set forth therein, Carey Asset Management Corp., W. P. Carey & Co. B.V. and CPA 16 LLC. (Incorporated by reference to Current Report on Form 8-K (File No. 333-18511) filed July 25, 2013) |
| 10.2 | Term Loan Credit Agreement, dated as of July 31, 2013, among W. P. Carey Inc. and Certain of its Subsidiaries identified therein as Borrowers, Bank of America, N.A., as Administrative Agent, JPMorgan Chase Bank, N.A., as Syndication Agent and the Lenders party thereto (Incorporated by reference to Current Report on Form 8-K (File No. 333-18511) filed August 5, 2013) |
| 18.1 | Preferability letter of Independent Registered Public Accounting Firm |
| 31.1 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | The following materials from W. P. Carey Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets at September 30, 2013 and December 31, 2012, (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012, (iii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2013 and 2012, (iv) Consolidated Statements of Equity for the nine months ended September 30, 2013 and the year ended December 31, 2012, (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012, and (vi) Notes to Consolidated Financial Statements. |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 5, 2013

W. P. Carey Inc.

By: /s/ Catherine D. Rice
Catherine D. Rice
Chief Financial Officer
(Principal Financial Officer)

Date: November 5, 2013

By: /s/ Hisham A. Kader
Hisham A. Kader
Chief Accounting Officer
(Principal Accounting Officer)

W. P. Carey 9/30/2013 10-Q 63

Table of Contents

EXHIBIT INDEX

The following exhibits are filed with this Report, except where indicated.

| Exhibit No. | Description |
|--------------------|---|
| 10.1 | Agreement and Plan of Merger dated as of July 25, 2013, by and between Corporate Property Associates 16 Global Incorporated, W. P. Carey Inc., WPC REIT Merger Sub Inc., and, for the limited purposes set forth therein, Carey Asset Management Corp., W. P. Carey & Co. B.V. and CPA 16 LLC. (Incorporated by reference to Current Report on Form 8-K (File No. 333-18511) filed July 25, 2013) |
| 10.2 | Term Loan Credit Agreement, dated as of July 31, 2013, among W. P. Carey Inc. and Certain of its Subsidiaries identified therein as Borrowers, Bank of America, N.A., as Administrative Agent, JPMorgan Chase Bank, N.A., as Syndication Agent and the Lenders party thereto (Incorporated by reference to Current Report on Form 8-K (File No. 333-18511) filed August 5, 2013) |
| 18.1 | Preferability letter of Independent Registered Public Accounting Firm |
| 31.1 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | The following materials from W. P. Carey Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets at September 30, 2013 and December 31, 2012, (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012, (iii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2013 and 2012, (iv) Consolidated Statements of Equity for the nine months ended September 30, 2013 and the year ended December 31, 2012, (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012, and (vi) Notes to Consolidated Financial Statements. |