

HD Supply Holdings, Inc.  
Form 10-Q  
December 09, 2014  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 10-Q**

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(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended November 2, 2014

- OR -

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

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I.R.S. Employer

Commission File  
Number  
001-35979

Exact name of Registrant as specified in its  
charter, Address of principal executive offices  
and Telephone number

**HD SUPPLY HOLDINGS, INC.**

State of  
incorporation  
Delaware

Identification  
Number  
26-0486780

3100 Cumberland Boulevard, Suite 1480

Atlanta, Georgia 30339

(770) 852-9000

333-159809

**HD SUPPLY, INC.**

Delaware

75-2007383

3100 Cumberland Boulevard, Suite 1480

Atlanta, Georgia 30339

(770) 852-9000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

HD Supply Holdings, Inc. Yes ☒ No ☐  
HD Supply, Inc. Yes ☐ No ☒

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).

HD Supply Holdings, Inc. Yes ☒ No ☐  
HD Supply, Inc. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

HD Supply Holdings, Inc.  
Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

HD Supply, Inc.  
Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐

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(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

HD Supply Holdings, Inc. Yes ☐ No ☒

HD Supply, Inc. Yes ☐ No ☒

The number of shares of the registrant's common stock outstanding as of December 5, 2014:

HD Supply Holdings, Inc.	196,047,008 shares of common stock, par value \$0.01 per share
HD Supply, Inc.	1,000 shares of common stock, par value \$0.01 per share, all of which were owned by HDS Holding Corporation, a wholly-owned subsidiary of HD Supply Holdings, Inc.

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**EXPLANATORY NOTE**

This Form 10-Q is a combined quarterly report being filed separately by two registrants: HD Supply Holdings, Inc. and HD Supply, Inc. Unless the context indicates otherwise, any reference in this report to Holdings refers to HD Supply Holdings, Inc., any reference to HDS refers to HD Supply, Inc., the indirect wholly-owned subsidiary of Holdings, and any references to HD Supply, the Company, we, us and our refer to HD Supply Holdings, Inc. together with its direct and indirect subsidiaries, including HDS. Each registrant hereto is filing on its own behalf all of the information contained in this quarterly report that relates to such registrant. Each registrant hereto is not filing any information that does not relate to such registrant, and therefore makes no representation as to any such information.

**Forward-looking statements and information**

This quarterly report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Some of the forward-looking statements can be identified by the use of forward-looking terms such as believes, expects, may, will, should, could, intends, plans, estimates, anticipates or other comparable terms. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth strategies and the industries in which we operate.

Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond our control. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industries in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this report. In addition, even if our results of operations, financial condition and liquidity, and the development of the industries in which we operate are consistent with the forward-looking statements contained in this report, those results or developments may not be indicative of results or developments in subsequent periods. A number of important factors could cause actual results to differ materially from those contained in or implied by the forward-looking statements, including those factors discussed in Risk Factors in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014 and those described from time to time in our other filings with the U.S. Securities and Exchange Commission ( SEC ). Factors that could cause actual results to differ from those reflected in forward-looking statements relating to our operations and business include:

- inherent risks of the maintenance, repair and operations market, infrastructure spending and the non-residential and residential construction markets;
- our ability to achieve profitability;
- our ability to service our debt and to refinance all or a portion of our indebtedness;

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- limitations and restrictions in the agreements governing our indebtedness;
- the competitive environment in which we operate and demand for our products and services in highly competitive and fragmented industries;
- the loss of any of our significant customers;
- competitive pricing pressure from our customers;
- our ability to identify and acquire suitable acquisition candidates on favorable terms;
- cyclical and seasonality of the maintenance, repair and operations market, infrastructure spending and the non-residential and residential construction markets;
- our ability to identify and develop relationships with a sufficient number of qualified suppliers and to maintain our supply chains;
- our ability to manage fixed costs;
- the development of alternatives to distributors in the supply chain;

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- our ability to manage our working capital through product purchasing and customer credit policies;
- potential material liabilities under our self-insured programs;
- our ability to attract, train and retain highly qualified associates and key personnel;
- limitations on our income tax net operating loss carryforwards in the event of an ownership change;
- our ability to identify and integrate new products; and
- the significant influence our sponsors have over corporate decisions.

You should read this report completely and with the understanding that actual future results may be materially different from expectations. All forward-looking statements made in this report are qualified by these cautionary statements. These forward-looking statements are made only as of the date of this report and we do not undertake any obligation, other than as may be required by law, to update or revise any forward-looking statements to reflect changes in assumptions, the occurrence of unanticipated events, changes in future operating results over time or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

[Table of Contents](#)**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)***Amounts in millions, except share and per share data, unaudited*

	Three Months Ended		Nine Months Ended	
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013
<b>Net Sales</b>	\$ 2,488	\$ 2,273	\$ 7,096	\$ 6,558
Cost of sales	1,762	1,611	5,017	4,646
<b>Gross Profit</b>	<b>726</b>	<b>662</b>	<b>2,079</b>	<b>1,912</b>
Operating expenses:				
Selling, general and administrative	467	441	1,382	1,318
Depreciation and amortization	57	61	183	181
Restructuring			7	
Total operating expenses	524	502	1,572	1,499
<b>Operating Income</b>	<b>202</b>	<b>160</b>	<b>507</b>	<b>413</b>
Interest expense	115	117	347	409
Loss on extinguishment & modification of debt			2	87
Other (income) expense, net	(4)		(3)	20
<b>Income (Loss) from Continuing Operations Before Provision for Income Taxes</b>	<b>91</b>	<b>43</b>	<b>161</b>	<b>(103)</b>
Provision (benefit) for income taxes	31	(8)	54	47
<b>Income (Loss) from Continuing Operations</b>	<b>60</b>	<b>51</b>	<b>107</b>	<b>(150)</b>
Income (loss) from discontinued operations, net of tax			(11)	(2)
<b>Net Income (Loss)</b>	<b>\$ 60</b>	<b>\$ 51</b>	<b>\$ 96</b>	<b>\$ (152)</b>
Other comprehensive income (loss) foreign currency translation adjustment	(3)		(1)	(4)
<b>Total Comprehensive Income (Loss)</b>	<b>\$ 57</b>	<b>\$ 51</b>	<b>\$ 95</b>	<b>\$ (156)</b>

**Weighted Average Common Shares****Outstanding (thousands)**

Basic	194,288	191,750	193,806	158,587
Diluted	200,151	197,392	199,689	158,587

**Basic Earnings Per Share(1):**

Income (Loss) from Continuing Operations	\$ 0.31	\$ 0.27	\$ 0.55	\$ (0.95)
Income (Loss) from Discontinued Operations	\$	\$	\$ (0.06)	\$ (0.01)
<b>Net Income (Loss)</b>	<b>\$ 0.31</b>	<b>\$ 0.27</b>	<b>\$ 0.50</b>	<b>\$ (0.96)</b>

**Diluted Earnings Per Share(1):**



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Income (Loss) from Continuing Operations	\$	<b>0.30</b>	\$	0.26	\$	<b>0.54</b>	\$	(0.95)
Income (Loss) from Discontinued Operations	\$		\$		\$	<b>(0.06)</b>	\$	(0.01)
Net Income (Loss)	\$	<b>0.30</b>	\$	0.26	\$	<b>0.48</b>	\$	(0.96)

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(1) *May not foot due to rounding.*

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***Amounts in millions, except share and per share data, unaudited*

	November 2, 2014	February 2, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 107	\$ 115
Receivables, less allowance for doubtful accounts of \$17 and \$18	1,304	1,046
Inventories	1,168	1,072
Deferred tax asset	5	7
Other current assets	37	63
Total current assets	2,621	2,303
Property and equipment, net	400	405
Goodwill	3,136	3,137
Intangible assets, net	242	338
Other assets	124	141
<b>Total assets</b>	<b>\$ 6,523</b>	<b>\$ 6,324</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 867	\$ 664
Accrued compensation and benefits	145	149
Current installments of long-term debt	10	10
Other current liabilities	203	270
Total current liabilities	1,225	1,093
Long-term debt, excluding current installments	5,498	5,534
Deferred tax liabilities	148	114
Other liabilities	309	347
<b>Total liabilities</b>	<b>7,180</b>	<b>7,088</b>
<b>Stockholders' equity (deficit):</b>		
Common stock, par value \$0.01; 1 billion shares authorized; 195.8 million and 192.4 million shares issued and outstanding at November 2, 2014 and February 2, 2014, respectively	2	2
Paid-in capital	3,805	3,752
Accumulated deficit	(4,407)	(4,503)
Accumulated other comprehensive loss	(16)	(15)
Treasury stock, at cost, 1.5 million shares at November 2, 2014	(41)	
Total stockholders' equity (deficit)	(657)	(764)
<b>Total liabilities and stockholders' equity (deficit)</b>	<b>\$ 6,523</b>	<b>\$ 6,324</b>

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS***Amounts in millions, unaudited*

	<b>Nine Months Ended</b>	
	<b>November 2, 2014</b>	<b>November 3, 2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 96	\$ (152)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	187	184
Provision for uncollectibles	6	4
Non-cash interest expense	19	23
Payment of PIK interest & discounts upon extinguishment of debt	(1)	(364)
Loss on extinguishment & modification of debt	2	87
Stock-based compensation expense	12	12
Deferred income taxes	43	35
Other		(2)
Changes in assets and liabilities:		
(Increase) decrease in receivables	(264)	(226)
(Increase) decrease in inventories	(96)	(87)
(Increase) decrease in other current assets	26	4
Increase (decrease) in accounts payable and accrued liabilities	85	(42)
Increase (decrease) in other long-term liabilities	6	14
Net cash provided by (used in) operating activities	121	(510)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(92)	(96)
Proceeds from sales of property and equipment	3	6
Proceeds from sale of investments		936
Settlements for businesses acquired, net of cash acquired		2
Net cash provided by (used in) investing activities	(89)	848
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from sale of common stock in initial public offering, net of transaction fees		1,039
Proceeds from issuance of common stock under employee benefit plans	40	
Purchase of treasury shares	(40)	
Borrowings of long-term debt	20	79
Repayments of long-term debt	(27)	(1,621)
Borrowings on long-term revolver debt	524	736
Repayments on long-term revolver debt	(554)	(556)
Debt issuance and modification costs	(3)	(34)
Net cash used in financing activities	(40)	(357)
Effect of exchange rates on cash and cash equivalents		(2)
Increase (decrease) in cash and cash equivalents	\$ (8)	\$ (21)
Cash and cash equivalents at beginning of period	115	141
Cash and cash equivalents at end of period	\$ 107	\$ 120

The accompanying notes are an integral part of these consolidated financial statements.



[Table of Contents](#)**HD SUPPLY, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)***Amounts in millions, unaudited*

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>November 2,</b>	<b>November 3,</b>	<b>November 2,</b>	<b>November 3,</b>
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>Net Sales</b>	\$ <b>2,488</b>	\$ 2,273	\$ <b>7,096</b>	\$ 6,558
Cost of sales	<b>1,762</b>	1,611	<b>5,017</b>	4,646
<b>Gross Profit</b>	<b>726</b>	662	<b>2,079</b>	1,912
Operating expenses:				
Selling, general and administrative	<b>467</b>	441	<b>1,382</b>	1,318
Depreciation and amortization	<b>57</b>	61	<b>183</b>	181
Restructuring			<b>7</b>	
Total operating expenses	<b>524</b>	502	<b>1,572</b>	1,499
<b>Operating Income</b>	<b>202</b>	160	<b>507</b>	413
Interest expense	<b>115</b>	117	<b>347</b>	409
Loss on extinguishment & modification of debt			<b>2</b>	87
Other (income) expense, net	<b>(4)</b>		<b>(3)</b>	20
<b>Income (Loss) from Continuing Operations</b>				
<b>Before Provision for Income Taxes</b>	<b>91</b>	43	<b>161</b>	(103)
Provision (benefit) for income taxes	<b>31</b>	(8)	<b>54</b>	47
<b>Income (Loss) from Continuing Operations</b>	<b>60</b>	51	<b>107</b>	(150)
Income (loss) from discontinued operations, net of tax			<b>(11)</b>	(2)
<b>Net Income (Loss)</b>	\$ <b>60</b>	\$ 51	\$ <b>96</b>	\$ (152)
Other comprehensive income (loss) foreign currency translation adjustment	<b>(3)</b>		<b>(1)</b>	(4)
<b>Total Comprehensive Income (Loss)</b>	\$ <b>57</b>	\$ 51	\$ <b>95</b>	\$ (156)

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***Amounts in millions, except share and per share data, unaudited*

	November 2, 2014	February 2, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 103	\$ 111
Receivables, less allowance for doubtful accounts of \$17 and \$18	1,304	1,046
Inventories	1,168	1,072
Deferred tax asset	5	7
Other current assets	37	63
Total current assets	2,617	2,299
Property and equipment, net	400	405
Goodwill	3,136	3,137
Intangible assets, net	242	338
Other assets	124	141
<b>Total assets</b>	<b>\$ 6,519</b>	<b>\$ 6,320</b>
<b>LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 867	\$ 664
Accrued compensation and benefits	145	149
Current installments of long-term debt	10	10
Other current liabilities	202	270
Total current liabilities	1,224	1,093
Long-term debt, excluding current installments	5,498	5,534
Deferred tax liabilities	148	114
Other liabilities	309	347
<b>Total liabilities</b>	<b>7,179</b>	<b>7,088</b>
<b>Stockholder s equity (deficit):</b>		
Common stock, par value \$0.01; 1,000 shares authorized; 1,000 shares issued and outstanding		
Paid-in capital	3,763	3,750
Accumulated deficit	(4,407)	(4,503)
Accumulated other comprehensive loss	(16)	(15)
Total stockholder s equity (deficit)	(660)	(768)
<b>Total liabilities and stockholder s equity (deficit)</b>	<b>\$ 6,519</b>	<b>\$ 6,320</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS***Amounts in millions, unaudited*

	<b>Nine Months Ended</b>	
	<b>November 2, 2014</b>	<b>November 3, 2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 96	\$ (152)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	187	184
Provision for uncollectibles	6	4
Non-cash interest expense	19	23
Payment of PIK interest & discounts upon extinguishment of debt	(1)	(364)
Loss on extinguishment & modification of debt	2	87
Stock-based compensation expense	12	12
Deferred income taxes	43	35
Other		(2)
Changes in assets and liabilities:		
(Increase) decrease in receivables	(264)	(226)
(Increase) decrease in inventories	(96)	(87)
(Increase) decrease in other current assets	26	4
Increase (decrease) in accounts payable and accrued liabilities	85	(42)
Increase (decrease) in other long-term liabilities	6	14
Net cash provided by (used in) operating activities	121	(510)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(92)	(96)
Proceeds from sales of property and equipment	3	6
Proceeds from sale of investments		936
Settlement for businesses acquired, net of cash acquired		2
Net cash provided by (used in) investing activities	(89)	848
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Equity contribution		1,039
Borrowings of long-term debt	20	79
Repayments of long-term debt	(27)	(1,621)
Borrowings on long-term revolver debt	524	736
Repayments on long-term revolver debt	(554)	(556)
Debt issuance and modification costs	(3)	(34)
Net cash used in financing activities	(40)	(357)
Effect of exchange rates on cash and cash equivalents		(2)
Increase (decrease) in cash and cash equivalents	\$ (8)	\$ (21)
Cash and cash equivalents at beginning of period	111	141
Cash and cash equivalents at end of period	\$ 103	\$ 120

The accompanying notes are an integral part of these consolidated financial statements.





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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1 NATURE OF BUSINESS AND BASIS OF PRESENTATION**

*Nature of Business*

HD Supply Holdings, Inc. ( Holdings ) indirectly owns all of the outstanding common stock of HD Supply, Inc. ( HDS ).

Holdings, together with its direct and indirect subsidiaries, including HDS ( HD Supply or the Company ), is one of the largest industrial distribution companies in North America. The Company specializes in three distinct market sectors: Maintenance, Repair & Operations; Infrastructure & Power; and Specialty Construction. Through approximately 650 locations across 48 U.S. states and seven Canadian provinces, the Company serves these markets with an integrated go-to-market strategy. HD Supply has approximately 16,000 associates delivering localized, customer-tailored products, services and expertise. The Company serves approximately 500,000 customers, which include contractors, maintenance professionals, home builders, industrial businesses, and government entities. HD Supply's broad range of end-to-end product lines and services include over one million stock-keeping units ( SKUs ) of quality, name-brand and proprietary-brand products as well as value-add services supporting the entire life-cycle of a project from infrastructure and construction to maintenance, repair and operations.

HD Supply is managed primarily on a product line basis and reports results of operations in four reportable segments. The reportable segments are Facilities Maintenance, Waterworks, Power Solutions, and Construction & Industrial - White Cap. Other operating segments include Hardware Solutions (previously known as Crown Bolt), Home Improvement Solutions (previously known as Repair & Remodel), Interior Solutions (previously known as Creative Touch Interiors), and HD Supply Canada. In addition, the consolidated financial statements include Corporate, which is comprised of enterprise-wide functional departments.

*Basis of Presentation*

On June 12, 2013, Holdings effected a 1-for-2 reverse stock split of Holdings' common stock. Holdings' accompanying consolidated financial statements and notes to consolidated financial statements give retroactive effect to the reverse stock split for all periods presented. As of the date of this report, there is no preferred stock issued or outstanding.

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In management's opinion, the unaudited financial information for the interim periods presented includes all adjustments necessary for a fair statement of the results of operations, financial position, and cash flows. All adjustments are of a normal recurring nature unless otherwise disclosed. Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year. For a more complete discussion of the Company's significant accounting policies and other information, you should read this report in conjunction with the Company's annual report on Form 10-K, as amended, for the year ended February 2, 2014, which includes all disclosures required by generally accepted accounting principles in the United States of America (GAAP). Certain amounts in the prior-period financial statements have been reclassified to conform to the current period's presentation.

### *Fiscal Year*

HD Supply's fiscal year is a 52- or 53-week period ending on the Sunday nearest to January 31. Fiscal years ending February 1, 2015 (fiscal 2014) and February 2, 2014 (fiscal 2013) both include 52 weeks. The three months ended November 2, 2014 and November 3, 2013 both included 13 weeks and the nine months ended November 2, 2014 and November 3, 2013 both included 39 weeks.

### *Principles of Consolidation*

The consolidated financial statements of Holdings present the results of operations, financial position and cash flows of Holdings and its wholly-owned subsidiaries, including HDS. The consolidated financial statements of HDS present the results of operations, financial position and cash flows of HDS and its wholly-owned

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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

subsidiaries. All material intercompany balances and transactions are eliminated. Results of operations of businesses acquired are included from their respective dates of acquisition. The results of operations of all discontinued operations have been separately reported as discontinued operations for all periods presented.

***Estimates***

Management has made a number of estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities, and reported amounts of revenues and expenses in preparing these consolidated financial statements in conformity with GAAP. Actual results could differ from these estimates.

***Self-Insurance***

HD Supply has a high deductible insurance program for most losses related to general liability, product liability, environmental liability, automobile liability, workers' compensation, and is self-insured for medical claims and certain legal claims. The expected ultimate cost for claims incurred as of the balance sheet date is not discounted and is recognized as a liability. Self-insurance losses for claims filed and claims incurred but not reported are accrued based upon estimates of the aggregate liability for uninsured claims using loss development factors and actuarial assumptions followed in the insurance industry and historical loss development experience. At November 2, 2014 and February 2, 2014, self-insurance reserves totaled approximately \$97 million and \$94 million, respectively.

**NOTE 2 PUBLIC OFFERINGS**

On September 11, 2014, Holdings filed an automatic shelf registration statement on Form S-3 ASR, including a prospectus, (File No. 333-198685, Shelf Registration Statement ) with the U.S. Securities and Exchange Commission (the SEC ). Under the Shelf Registration Statement, certain of Holdings' stockholders, as identified in the Shelf Registration Statement, from time to time may offer and sell Holdings common stock, par value \$0.01 per share ( Common Stock ) in one or more offerings or re-sales in amounts, at prices and on terms to be determined at the time of the offering. On September 11, 2014, certain of the Company's stockholders, including investment funds associated with The Carlyle Group and Clayton, Dubilier & Rice, LLC, and THD Holdings, LLC (collectively, the September Selling Stockholders ), completed the sale of 20 million shares of Holdings' Common Stock, under the Shelf Registration Statement at a price of \$27.517 per share (the September Secondary Offering ). The Company did not receive any of the proceeds from the sale of these shares and no shares were sold by the Company. Subsequent to the September Secondary Offering, investment funds associated with The Carlyle Group, Clayton, Dubilier & Rice, LLC, and THD Holdings, LLC, included in the September Secondary Offering as September Selling Stockholders, hold approximately 9%, 9%

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and 4%, respectively, of Holdings' Common Stock. Bain Capital Partners, LLC continues to hold approximately 14% of Holdings' Common Stock. In connection with the September Secondary Offering, the Company incurred \$1 million of fees, reflected in Other income (expense), net within the Consolidated Statements of Operations and Comprehensive Income (Loss).

On March 28, 2014, Holdings filed a registration statement on Form S-1 (File No. 333-194887, the "Secondary Registration Statement") with the SEC to register a secondary public offering of 30 million shares of its Common Stock. All of the shares of Common Stock sold in the secondary public offering were sold by certain stockholders of Holdings (the "May Selling Stockholders"), as identified in the Secondary Registration Statement. On May 1, 2014, the Secondary Registration Statement was declared effective by the SEC and Holdings announced the pricing of the secondary public offering at a price of \$26.00 per share (the "May Secondary Offering"). The underwriters for the offering were granted an option to purchase up to 4.5 million additional shares of Common Stock from the May Selling Stockholders within 30 days, which they exercised in full on May 30, 2014. On May 7, 2014, the May Selling Stockholders completed the sale of 30 million shares of Holdings' Common Stock in the May Secondary Offering. On June 4, 2014, the May Selling Stockholders completed the sale of the additional 4.5 million shares of Common Stock to the underwriters pursuant to their option to purchase additional shares at a price of \$26.00 per share. The Company did not receive any of the proceeds from the sale of these 34.5 million shares. Subsequent to these sales, investment funds associated with Clayton, Dubilier & Rice, Inc., The Carlyle Group and Bain Capital Partners, LLC (collectively the "Equity Sponsors"), included in the offering as May

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Selling Stockholders, held approximately 41% of Holdings' Common Stock. In connection with the May Secondary Offering, the Company incurred \$1 million of fees, reflected in Other income (expense), net within the Consolidated Statements of Operations and Comprehensive Income (Loss).

On June 26, 2013, Holdings' Registration Statement (File No. 333-187872) was declared effective by the SEC for an initial public offering of its Common Stock. Holdings registered the offering and sale of 53,191,489 shares of Common Stock and an additional 7,978,723 shares of Common Stock sold to the underwriters for the offering pursuant to their over-allotment option at a price of \$18.00 per share. On July 2, 2013, Holdings completed the offering of 61,170,212 shares of Common Stock at a price of \$18.00 per share, for an aggregate offering price of \$1,039 million, net of underwriters' discounts and commissions and offering expenses of approximately \$16 million.

The net proceeds from the initial public offering were used to (1) redeem all \$950 million of HDS' outstanding 10.50% Senior Subordinated Notes due 2021 (the "January 2013 Senior Subordinated Notes"), including the payment of a \$29 million redemption premium and \$29 million of accrued interest through the redemption date, and (2) pay related fees and expenses, including the payment to the Equity Sponsors of an aggregate fee of approximately \$18 million to terminate the consulting agreements (See Note 4, Related Parties). The remaining net proceeds were used for general corporate purposes.

**NOTE 3 DISCONTINUED OPERATIONS**

In January 2014, the Company approved the disposal of Litemor, a specialty lighting distributor within the Company's HD Supply Canada business. During the first half of fiscal 2014, the Company initiated and finalized the disposal process of Litemor through liquidation and branch sales, resulting in a pre-tax loss on disposal of \$15 million, which includes cash and non-cash charges.

*Summary Financial Information*

In accordance with Accounting Standards Codification (ASC) 205-20, Discontinued Operations, the results of Litemor's operations and the loss on disposal of the business are classified as discontinued operations. The presentation of discontinued operations includes revenues and expenses of the discontinued operations and loss on the disposal of business, net of tax, as one line item on the Consolidated Statements of Operations and Comprehensive Income (Loss). All Consolidated Statements of Operations and Comprehensive Income (Loss) presented have been revised to reflect this presentation.

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The following table provides additional detail related to the results of operations of the discontinued operations (amounts in millions):

	Three Months Ended			Nine Months Ended	
	November 2, 2014	November 3, 2013		November 2, 2014	November 3, 2013
Net sales	\$	\$	23	\$	\$
				17	63
Loss on disposal of discontinued operations				(15)	(2)
Income (loss) before provision for income taxes	\$	\$		(15)	(2)
Provision for income taxes				4	
Income (loss) from discontinued operations, net of tax	\$	\$		(11)	(2)

## NOTE 4 RELATED PARTIES

On August 30, 2007, investment funds associated with the Equity Sponsors formed Holdings (previously named HD Supply Investment Holding, Inc.) and entered into a stock purchase agreement with The Home

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Depot, Inc. ( Home Depot ) pursuant to which Home Depot agreed to sell to Holdings, or to a wholly-owned subsidiary of Holdings, certain intellectual property and all the outstanding common stock of HDS and the Canadian subsidiary CND Holdings, Inc. On August 30, 2007, through a series of transactions, Holdings' direct wholly-owned subsidiary, HDS Holding Corporation, acquired direct control of HDS through the merger of its wholly-owned subsidiary, HDS Acquisition Corp., with and into HDS and CND Holdings, Inc. Through these transactions (the 2007 Transactions ), Home Depot was paid \$8.2 billion in cash and 12.5% of Holdings' then outstanding Common Stock.

Following the completion of Holdings' initial public offering on July 2, 2013, the Equity Sponsors continued to hold more than 50% of Holdings' Common Stock and Home Depot held less than 10% of Holdings' Common Stock. Upon completion of Holdings' secondary public offerings by certain of its stockholders on September 11, 2014 and May 7, 2014, and the sale of additional shares to the underwriters pursuant to their option to purchase additional shares on June 4, 2014, the Equity Sponsors, hold approximately 32% of Holdings' Common Stock.

**Equity Sponsors**

*Consulting Agreements* In connection with the closing of the 2007 Transactions, HD Supply entered into consulting agreements with the Equity Sponsors, pursuant to which the Equity Sponsors provided HD Supply with financial advisory and management consulting services and HD Supply paid the Equity Sponsors a \$5 million annual aggregate fee ( Sponsor Management Fee ) and an aggregate fee equal to a specified percentage of the transaction value of certain types of transactions that HD Supply completes ( Sponsor Transaction Fee ), plus out-of-pocket expenses. The original term of these agreements ran through August 2017.

As specified in the agreements, HD Supply paid the Equity Sponsors a Sponsor Transaction Fee of approximately \$11 million as a result of Holdings' initial public offering on July 2, 2013. The Sponsor Transaction Fee was considered an offering expense and, therefore, was presented as a reduction of proceeds from the initial public offering in the consolidated financial statements.

On July 2, 2013, in connection with the initial public offering, HD Supply paid the Equity Sponsors an aggregate fee of approximately \$18 million to terminate the consulting agreements. The termination fee represented the estimated net present value of the Sponsor Management Fee payments over the then remaining term of the consulting agreements. This charge was recorded in Other (income) expense, net in the Consolidated Statements of Operations and Comprehensive Income (Loss).

During the three and nine months ended November 3, 2013, the Company recorded zero and \$2 million, respectively of Sponsor Management Fees and related expenses, which are included in Selling, general and administrative expense in the Consolidated Statements of Operations and Comprehensive Income (Loss).



*Debt* Management of the Company has been informed that, as of November 2, 2014, affiliates of certain of the Equity Sponsors beneficially owned approximately \$45 million aggregate principal amount of HDS' s Term Loans, as defined in Note 5, Debt. On February 8, 2013, HDS redeemed its remaining \$889 million outstanding aggregate principle of its 2007 Senior Subordinated Notes, as defined in Note 5, Debt, at a redemption price equal to 103.375% of the principal amount thereof and paid accrued and unpaid interest thereon through the redemption date. Affiliates of certain of the Equity Sponsors owned approximately 39% of the 2007 Senior Subordinated Notes that were redeemed.

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HDS's long-term debt as of November 2, 2014 and February 2, 2014 consisted of the following (dollars in millions):

	November 2, 2014		February 2, 2014	
	Outstanding Principal	Interest Rate %(1)	Outstanding Principal	Interest Rate %(1)
Senior ABL Facility due 2018	\$ 330	1.65	\$ 360	1.66
Term Loans due 2018, net of unamortized discount of \$15 million and \$19 million	962	4.00	966	4.50
First Priority Notes due 2019, including unamortized premium of \$15 million and \$18 million	1,266	8.125	1,268	8.125
Second Priority Notes due 2020	675	11.00	675	11.00
October 2012 Senior Unsecured Notes due 2020	1,000	11.50	1,000	11.50
February 2013 Senior Unsecured Notes due 2020	1,275	7.50	1,275	7.50
Total long-term debt	\$ 5,508		\$ 5,544	
Less current installments	(10)		(10)	
Long-term debt, excluding current installments	\$ 5,498		\$ 5,534	

(1) Represents the stated rate of interest, without including the effect of discounts or premiums.

On February 6, 2014, HDS amended its Term Loan Facility, as defined below, to reduce the applicable margin for borrowings from 3.25% for LIBOR borrowings and 2.25% for base rate borrowings to 3.00% for LIBOR borrowings and 2.00% for base rate borrowings, and reduced the LIBOR floor from 1.25% to 1.00%. The Term Loan, as defined below, may be repaid at any time without penalty or premium. In addition, the amendment provided that HDS may withhold up to \$150 million from repayments otherwise required to be made with the proceeds of asset sales and use such proceeds to repay any debt, including debt that is junior to the Term Loans. The amendment also extended the maturity of the Term Loans by approximately nine months, to June 28, 2018. Pursuant to the credit agreement governing HDS's Senior ABL Facility, as defined below, the maturity date of the Senior ABL Facility is the earlier of June 28, 2018 and the maturity date of the Term Loan Facility. The amendment therefore effectively extended the maturity date of the Senior ABL Facility to June 28, 2018.

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In connection with the amendment, HDS paid approximately \$1 million in financing fees, which will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50, Debt-Modifications and Extinguishments. A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

Affiliates of certain of the Equity Sponsors owned approximately \$37 million of the Term Loans as of the date of the amendment. In the amendment process, this ownership was reduced to \$30 million. Management of the Company has been informed that, as of November 2, 2014, affiliates of certain of the Equity Sponsors beneficially owned approximately \$45 million aggregate principal amount of HDS' s Term Loans.

### **Senior Credit Facilities**

#### **Asset Based Lending Facility**

HDS' s Senior Asset Based Lending Facility ( Senior ABL Facility ) provides for senior secured revolving loans and letters of credit of up to a maximum aggregate principal amount of \$1,500 million (subject to availability under a borrowing base). Extensions of credit under the Senior ABL Facility are limited by a borrowing base calculated periodically based on specified percentages of the value of eligible inventory and

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eligible accounts receivable, subject to certain reserves and other adjustments. A portion of the Senior ABL Facility is available for letters of credit and swingline loans. As of November 2, 2014, HDS has \$1,116 million of additional available borrowings under the Senior ABL Facility (after giving effect to the borrowing base limitations and approximately \$54 million in letters of credit issued and including \$70 million of borrowings available on qualifying cash balances).

The Senior ABL Facility also permits HDS to add one or more incremental term loan facilities to be included in the Senior ABL Facility or one or more revolving credit facility commitments to be included in the Senior ABL Facility. The Senior ABL Facility will mature on June 28, 2018.

**Senior Secured Term Loan Facility**

HDS's Senior Term Facility consists of a senior secured Term Loan Facility (the Term Loan Facility, the term loans thereunder, the Term Loans providing for Term Loans in an original aggregate principal amount of \$1,000 million. The Term Loan Facility will mature on June 28, 2018 (the Term Loan Maturity Date). The Term Loans amortize in equal quarterly installments in aggregate annual amounts equal to 1% of the original principal amount of the Term Loan Facility with the balance payable on the Term Loan Maturity Date.

**Secured Notes**

**81/8% Senior Secured First Priority Notes due 2019**

HDS's 81/8% Senior Secured First Priority Notes due 2019 (the First Priority Notes), bear interest at a rate of 81/8% per annum and will mature on April 15, 2019. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the First Priority Notes, in whole or in part, at any time (1) prior to April 15, 2015, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the

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indenture governing the First Priority Notes and (2) on and after April 15, 2015, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

Year	Percentage
2015	106.094%
2016	104.063%
2017	102.031%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the First Priority Notes with the proceeds of certain equity offerings at a redemption price of 108.125% of the principal amount in respect of the First Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the First Priority Notes are redeemed, an aggregate principal amount of First Priority Notes equal to at least 50% of the original aggregate principal amount of First Priority Notes must remain outstanding immediately after each such redemption of First Priority Notes. See Note 16, Subsequent Events, for additional information regarding the First Priority Notes.

### **11% Senior Secured Second Priority Notes due 2020**

HDS's 11% Senior Secured Second Priority Notes due 2020 (the "Second Priority Notes") bear interest at a rate of 11% per annum and will mature on April 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

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*Redemption*

HDS may redeem the Second Priority Notes, in whole or in part, at any time (1) prior to April 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the Second Priority Notes and (2) on and after April 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2016	105.500%
2017	102.750%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the Second Priority Notes with the proceeds of certain equity offerings at a redemption price of 111.000% of the principal amount in respect of the Second Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the Second Priority Notes are redeemed, an aggregate principal amount of Second Priority Notes equal to at least 50% of the original aggregate principal amount of Second Priority Notes must remain outstanding immediately after each such redemption of Second Priority Notes.

**Collateral**

The First Priority Notes and the related guarantees are secured by a first-priority security interest in substantially all of the tangible and intangible assets of HDS and the Subsidiary Guarantors (other than the ABL Priority Collateral, in which the First Priority Notes and the related guarantees have a second-priority security interest), including pledges of all Capital Stock of HDS's Restricted Subsidiaries directly owned by HDS and the Subsidiary Guarantors (but only up to 65% of each series of Capital Stock of each direct Foreign Subsidiary owned by HDS or any Subsidiary Guarantor), subject to certain thresholds, exceptions and permitted liens, and excluding any Excluded Assets (as defined in the indenture governing the First Priority Notes) and Excluded Subsidiary Securities (as defined in the indenture governing the First Priority Notes) (the Cash Flow Priority Collateral).

The Second Priority Notes and the related guarantees are secured by a second-priority security interest in the Cash Flow Priority Collateral, subject to permitted liens. In addition, the Second Priority Notes and the related guarantees are secured by a third-priority security interest in the ABL Priority Collateral, subject to permitted liens.

The indentures governing the First Priority Notes, the Second Priority Notes and the applicable collateral documents provide that any capital stock and other securities of any of HDS's subsidiaries will be excluded from the collateral to the extent the pledge of such capital stock or other securities to secure the First Priority Notes and Second Priority Notes would cause such subsidiary to be required to file separate financial statements with the SEC pursuant to Rule 3-16 of Regulation S-X (as in effect from time to time).

## **Unsecured Notes**

### **11.5% Senior Unsecured Notes due 2020**

HDS's 11.5% Senior Unsecured Notes due 2020 (the "October 2012 Senior Unsecured Notes") bear interest at 11.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

#### *Redemption*

HDS may redeem the October 2012 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the

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11.5% Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2016	105.750%
2017	102.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the October 2012 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 111.50% of the principal amount in respect of the October 2012 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the October 2012 Senior Unsecured Notes are redeemed, an aggregate principal amount of the October 2012 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the October 2012 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the October 2012 Senior Unsecured Notes.

**7.5% Senior Unsecured Notes due 2020**

HDS's 7.5% Senior Unsecured Notes due 2020 (the February 2013 Senior Unsecured Notes) bear interest at 7.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the February 2013 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the February 2013 Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.



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Year	Percentage
2016	103.750%
2017	101.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the February 2013 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 107.50% of the principal amount in respect of the February 2013 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the February 2013 Senior Unsecured Notes are redeemed, an aggregate principal amount of the February 2013 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the February 2013 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the February 2013 Senior Unsecured Notes.

### Debt Covenants

HDS's outstanding debt agreements contain various restrictive covenants including, but not limited to, limitations on additional indebtedness and dividend payments and stipulations regarding the use of proceeds from asset dispositions. As of November 2, 2014, HDS is in compliance with all such covenants that were in effect on such date.

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**2013 Transactions**

On August 1, 2013, HDS redeemed all \$950 million outstanding aggregate principal amount of its January 2013 Senior Subordinated Notes due 2021 at a redemption price equal to 103% of the principal amount thereof, plus accrued and unpaid interest thereon through the redemption date. As a result, in the second quarter of fiscal 2013 and in accordance with ASC 470-50, Debt-Modifications and Extinguishments, HDS incurred a \$44 million loss on extinguishment, which included a \$29 million premium payment to redeem the January 2013 Senior Subordinated Notes and approximately \$15 million to write off the unamortized deferred debt cost.

On June 28, 2013, HDS amended its Senior ABL Facility (as defined above) to (i) reduce the applicable margin for borrowings under the Senior ABL Facility by 0.25%; (ii) reduce the commitment fee applicable thereunder by 0.125%; (iii) extend the maturity date of the Senior ABL Facility to June 28, 2018 (or the maturity date under HDS's Term Loan Facility, if earlier); (iv) make certain changes to the borrowing base and (v) reduce the sublimit available for letters of credit under the Senior ABL Facility from \$400 million to \$250 million. In connection with the amendment, HDS paid approximately \$2 million in financing fees which will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50. A portion of the amendment was considered an extinguishment, resulting in an approximately \$3 million loss on extinguishment of debt for the write-off of pro-rata unamortized deferred debt costs.

On February 15, 2013, HDS amended its Term Loan Facility (as defined above) to lower the borrowing margin by 275 basis points. Under this amendment, the Term Loans were subject to an interest rate equal to LIBOR (subject to a floor of 1.25%) plus a borrowing margin of 3.25% or Prime plus a borrowing margin of 2.25% at HDS's election. The amendment also replaced the hard call provision applicable to optional prepayment of Term Loans thereunder with a soft call option, which expired on August 15, 2013. In connection with the amendment, HDS paid approximately \$30 million in financing fees, of which approximately \$27 million will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50. A portion of the amendment was considered an extinguishment, resulting in a \$5 million loss on extinguishment of debt, which included approximately \$2 million of fees, \$2 million to write off the pro-rata portion of unamortized original issue discount, and \$1 million to write off the pro-rata portion of unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of \$1 million.

On February 8, 2013, HDS redeemed its remaining \$889 million outstanding aggregate principal amount of its 13.5% Senior Subordinated Notes due 2015 (the 2007 Senior Subordinated Notes) at a redemption price equal to 103.375% of the principal amount thereof and paid accrued and unpaid interest thereon through the redemption date. As a result, in the first quarter of fiscal 2013, HDS incurred a \$34 million loss on extinguishment of debt, which included a \$30 million premium payment to redeem the 2007 Senior Subordinated Notes and approximately \$4 million to write off the unamortized deferred debt cost.

**NOTE 6 GOODWILL**

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The carrying amount of goodwill by reporting unit as of November 2, 2014 and February 2, 2014 is as follows (amounts in millions):

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	November 2, 2014			February 2, 2014		
	Gross Goodwill	Accumulated Impairments	Net Goodwill	Gross Goodwill	Accumulated Impairments	Net Goodwill
Facilities Maintenance	\$ 1,603	\$	\$ 1,603	\$ 1,603	\$	\$ 1,603
Waterworks	1,876	(815)	1,061	1,876	(815)	1,061
Power Solutions	302	(99)	203	303	(99)	204
Construction & Industrial	183	(74)	109	183	(74)	109
Hardware Solutions	215	(150)	65	215	(150)	65
Home Improvement Solutions	125	(30)	95	125	(30)	95
Interior Solutions	67	(67)		67	(67)	
Total goodwill	\$ 4,371	\$ (1,235)	\$ 3,136	\$ 4,372	\$ (1,235)	\$ 3,137

Goodwill represents the excess of purchase price over fair value of net assets acquired. HD Supply does not amortize goodwill, but does assess the recoverability of goodwill in the third quarter of each fiscal year. If an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value, an interim impairment test would be performed between annual tests. Goodwill impairment testing is performed at the reporting unit level.

Under GAAP (ASC 350, Intangibles – Goodwill and Other), an entity may first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test.

Under the two-step goodwill impairment test, the first step, used to identify potential impairment, involves comparing each reporting unit's fair value to its carrying value including goodwill. If the fair value of a reporting unit exceeds its carrying value, applicable goodwill is considered not to be impaired. If the carrying value exceeds fair value, there is an indication of impairment and the second step is performed to measure the amount of impairment.

The second step involves calculating an implied fair value of goodwill for each reporting unit for which the first step indicated impairment. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination, which is the excess of the fair value of the reporting unit, as determined in the first step, over the aggregate fair values of the individual assets, liabilities and identifiable intangibles as if the reporting unit was being acquired in a business combination. If the implied fair value of goodwill in the pro forma business combination accounting as described above, exceeds the goodwill assigned to the reporting unit, there is no impairment. If the goodwill assigned to a reporting unit exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss recognized cannot exceed the amount of goodwill assigned to a reporting unit, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted under GAAP.

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HD Supply performed the annual goodwill impairment testing during the third quarter of fiscal 2014 for the six reporting units with goodwill balances. In accordance with GAAP, the Company elected to first assess qualitative factors on the reporting units to determine whether it is more likely than not that the fair value of each of the reporting units is less than its carrying amount. Based on this assessment, the Company determined that it is not more likely than not that the fair value of each of the reporting units is less than its carrying amount. Therefore, it was not necessary to perform the two-step goodwill impairment test for any of the reporting units.

There was no indication of impairment in any of the Company's reporting units during the fiscal 2014 and fiscal 2013 annual testing.

The Company's analysis was based, in part, on HD Supply's expectation of future market conditions for each of the reporting units. Future events could cause the Company to conclude that market conditions have declined to the extent that the Company's goodwill could be impaired.

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**NOTE 7 FAIR VALUE MEASUREMENTS**

The fair value measurements and disclosure principles of GAAP (ASC 820, Fair Value Measurements and Disclosures) define fair value, establish a framework for measuring fair value and provide disclosure requirements about fair value measurements. These principles define a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly;

Level 3 Unobservable inputs in which little or no market activity exists.

The Company's financial instruments that are not reflected at fair value on the balance sheet were as follows as of November 2, 2014 and February 2, 2014 (amounts in millions):

	As of November 2, 2014		As of February 2, 2014	
	Recorded Amount(1)	Estimated Fair Value	Recorded Amount(1)	Estimated Fair Value
Senior ABL Facility	\$ 330	\$ 321	\$ 360	\$ 351
Term Loans and Notes	5,178	5,629	5,185	5,737
Total	\$ 5,508	\$ 5,950	\$ 5,545	\$ 6,088

(1) These amounts do not include accrued interest; accrued interest is classified as Other current liabilities in the accompanying Consolidated Balance Sheets. These amounts do not include any related discounts or premiums.

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The Company utilized Level 2 inputs, as defined in the fair value hierarchy, to measure the fair value of the long-term debt. Management's fair value estimates were based on quoted prices for recent trades of HDS's long-term debt, recent similar credit facilities initiated by companies with like credit quality in similar industries, quoted prices for similar instruments, and inquiries with certain investment communities.

### NOTE 8 INCOME TAXES

As of November 2, 2014, the Company's combined federal, state and foreign effective tax rate for continuing operations for fiscal 2014 is a 33.4% provision, reflecting the utilization of deferred tax assets which had previously been subject to a valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions. The Company's effective tax rate will vary based on a variety of factors, including overall profitability, the geographical mix of income before taxes and the related tax rates in the jurisdictions where it operates, restructuring and other one-time charges, as well as discrete events, such as settlements of future audits. The Company is subject to audits and examinations of its tax returns by tax authorities in various jurisdictions, including the Internal Revenue Service (the IRS). Management regularly assesses the likelihood of adverse outcomes resulting from these examinations to determine the adequacy of provisions for income taxes.

With regard to the decrease in the valuation allowance and the impact the valuation allowance had on income tax expense, the valuation allowance decrease was directly impacted by the increase in U.S. pre-tax book income. The increase in U.S. pre-tax book income resulted in the utilization of net deferred tax assets including U.S. tax net operating losses (NOL) that were subject to a valuation allowance. The overall decrease in the valuation allowance was partially offset by an increase of the deferred tax liability for U.S. goodwill amortization for tax purposes. The deferred tax liability related to the Company's U.S. tax deductible goodwill is considered a liability related to an asset with an indefinite life. Therefore, the deferred tax liability does not amortize and is not available as a source of taxable income to support the realization of deferred tax assets created by other deductible temporary timing differences. The Company does not believe it is more likely than not it will realize

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its U.S. deferred tax assets equal to the deferred liability created by tax deductible goodwill. During the three and nine months ended November 2, 2014, the impact of the tax amortization of the indefinite lived intangibles on tax expense was an increase of \$23 million and \$41 million, respectively.

The Company's ability to deduct its NOL carryforwards against future taxable income could be limited if an ownership change, as defined in Section 382 of the Internal Revenue Code of 1986, as amended, occurs. Management believes that an ownership change under Section 382 has occurred in 2014. Based on current estimates, management believes that this ownership change will not materially limit the Company's ability to deduct its NOL carryforwards against future taxable income. However, no assurance can be given in this regard. Future direct or indirect changes in the ownership of Holdings common stock, including sales or acquisitions of Holdings common stock by certain stockholders and purchases and issuances of Holdings common stock by Holdings, some of which are not in the Company's control, could result in an additional ownership change. Any resulting limitation on the use of the Company's NOL carryforwards could result in the payment of taxes above the amounts currently estimated and have a negative effect on future results of operations and financial position.

As of February 2, 2014, the Company's unrecognized tax benefits in accordance with the income taxes principles of GAAP (ASC 740, Income Taxes) were \$192 million. During the nine months ended November 2, 2014, the Company's unrecognized tax benefits decreased \$3 million to \$189 million, respectively as a result of state audit settlements. During the three months and nine months ended November 2, 2014, the gross accrual for interest related to unrecognized tax benefits increased \$2 million and \$5 million, respectively. The Company's ending net accrual for interest and penalties related to unrecognized tax benefits as of February 2, 2014 was \$27 million and increased to \$32 million as of November 2, 2014. Over the next twelve months, it is reasonably possible that the resolution of federal and state tax examinations and statute expirations could result in a decrease in unrecognized tax benefits by up to \$138 million plus a \$16 million decrease in the net interest accrual.

During fiscal year 2010, the Company determined that it did not meet the more likely than not standard that substantially all of its net U.S. deferred tax assets would be realized and therefore, the Company established a valuation allowance for its net U.S. deferred tax assets. With regard to the U.S., the Company continues to believe that a full valuation allowance is needed against the majority of its net deferred tax assets. As of November 2, 2014, the Company's U.S. valuation allowance was \$990 million.

See Note 12, Commitments and Contingencies, for discussion of the IRS audit of the Company's U.S. federal income tax returns.

**NOTE 9 BASIC AND DILUTED WEIGHTED AVERAGE COMMON SHARES**

The following basic and diluted weighted average common shares information is provided for HD Supply Holdings, Inc.



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The reconciliation of basic to diluted weighted average common shares for the three and nine months ended November 2, 2014 and November 3, 2013 was as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013
Weighted average common shares (1)	194,288	191,750	193,806	158,587
Effect of potentially dilutive securities:				
Stock plans	5,863	5,642	5,883	
Diluted weighted average common shares	200,151	197,392	199,689	158,587
Stock plan securities excluded from dilution (2)	50	898	429	15,358

(1) Weighted average common shares outstanding in the three and nine months ended November 3, 2013 reflect the issuance of 61 million shares on July 2, 2013 in connection with Holdings' initial public offering.

(2) Represents securities not included in the computation of diluted earnings per share because their effect would have been anti-dilutive.

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Stock plans consist of securities (stock options, restricted stock and restricted stock units) granted under Holdings' employee stock plans. Diluted weighted average common shares outstanding equals basic weighted average common shares outstanding for certain periods presented, as the effect of securities are anti-dilutive because the Company incurred net losses.

**NOTE 10 SUPPLEMENTAL BALANCE SHEET AND CASH FLOW INFORMATION****Receivables**

Receivables consisted of the following (amounts in millions):

	<b>November 2, 2014</b>		<b>February 2, 2014</b>	
Trade receivables, net	\$	<b>1,198</b>	\$	947
Vendor rebate receivables		<b>88</b>		85
Other receivables		<b>18</b>		14
Total receivables, net	\$	<b>1,304</b>	\$	1,046

**Other Current Liabilities**

Other current liabilities consisted of the following (amounts in millions):

	<b>HD Supply Holdings, Inc.</b>		<b>HD Supply, Inc.</b>	
	<b>November 2, 2014</b>	<b>February 2, 2014</b>	<b>November 2, 2014</b>	<b>February 2, 2014</b>
Accrued interest	\$ <b>21</b>	\$ 118	\$ <b>21</b>	\$ 118
Accrued non-income taxes	<b>50</b>	32	<b>50</b>	32
Other	<b>132</b>	120	<b>131</b>	120
Total other current liabilities	\$ <b>203</b>	\$ 270	\$ <b>202</b>	\$ 270

**Supplemental Cash Flow Information**

Cash paid for interest in the nine months ended November 2, 2014 and November 3, 2013 was \$426 million and \$512 million, respectively. Additionally, during the nine months ended November 2, 2014, the Company paid \$1 million of original issue discounts related to the portion of the Term Loan amendment considered an extinguishment under ASC 470-50. During the nine months ended November 3, 2013, the Company paid \$364 million of original issue discounts and paid-in-kind ( PIK ) interest related to the extinguishments of \$889 million of 2007 Senior Subordinated Notes and a portion of the Term Loans.

Cash paid for income taxes, net of refunds, in the nine months ended November 2, 2014 and November 3, 2013 was approximately \$37 million and \$6 million, respectively. The payments during the nine months ended November 2, 2014 include a \$27 million payment for the tentative settlement of the IRS' s audits of the Company' s U.S. federal income tax returns filed for the tax years ended on February 3, 2008 and February 1, 2009. See Note 12, Commitments and Contingencies Internal Revenue Service, for discussion of the IRS audit of the Company' s U.S. federal income tax returns.

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**NOTE 11 BRANCH CLOSURE AND CONSOLIDATION ACTIVITIES**

During the fourth quarter of fiscal 2013, management evaluated the cost structure of the Company and identified opportunities to reduce costs across its businesses, primarily through a workforce reduction of approximately 150 employees in the Power Solutions business, global support center and, to a lesser extent, its other businesses. During fiscal 2013, the Company recorded a restructuring charge of \$12 million under this plan.

During the first half of fiscal 2014, the Company continued restructuring activities under this plan, resulting in restructuring charges of \$7 million in the nine months ended November 2, 2014, for additional workforce reductions of approximately 150 employees, primarily at Facilities Maintenance and Power Solutions, and the consolidation of six Construction & Industrial White Cap branches into three branches. These charges were recorded as restructuring within the Consolidated Statement of Operations and Comprehensive Income (Loss). The Company does not expect to incur any additional costs under this restructuring plan. The Company expects that the costs of these restructuring actions will be recovered through a permanent reduction of costs in less than one year. Payments of the employee-related cash charges are expected to be substantially complete within fiscal 2014.

**NOTE 12 COMMITMENTS AND CONTINGENCIES**

**Internal Revenue Service**

The Company carried back tax net operating losses ( NOL ) from its tax years ended on February 3, 2008 and February 1, 2009 to tax years during which it was a member of Home Depot's U.S. federal consolidated tax group. As a result of those NOL carrybacks, Home Depot received cash refunds from the IRS in the amount of approximately \$354 million. Under an agreement (the Agreement ) between the Company and Home Depot, Home Depot paid the Company the refund proceeds resulting from the NOL carrybacks.

In January 2013 in connection with an audit of the Company's U.S. federal income tax returns filed for the tax years ended on February 3, 2008 and February 1, 2009, the IRS issued a Revenue Agent's Report ( RAR ) which proposed to disallow certain deductions claimed by the Company and a significant portion of the corresponding cash refunds resulting from the Company's NOL carrybacks. Pursuant to the terms of the Agreement, the Company would be required to reimburse Home Depot an amount equal to the disallowed refunds plus related interest. In collaboration with Home Depot, the Company challenged the proposed adjustments by the RAR by filing a formal protest with the IRS Office of Appeals. In July 2014, the Company reached a tentative settlement ( Tentative Settlement ) for approximately \$27 million with the IRS Office of Appeals on the outstanding RAR. In order to stop the accrual of interest on the Tentative Settlement amount and as required under the

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Agreement, in August 2014 the Company made a payment of approximately \$27 million to Home Depot which Home Depot then paid to the IRS. As a result of the Tentative Settlement, the Company's deferred tax assets will increase by approximately \$12 million before the impact of the valuation allowance.

The Tentative Settlement and the carryback claims are subject to review by the Joint Committee on Taxation ( JCT ) and the Tentative Settlement does not become effective nor are the claims finalized until the JCT reviews them without objection or the IRS Office of Appeals executes the settlement, whichever comes first. The JCT is required to review refunds in excess of \$2 million. If the JCT objects to the Tentative Settlement or other matters related to the carryback claims, the case is sent back to the IRS Office of Appeals for further consideration and could ultimately result in changes in or voiding of the Tentative Settlement.

In the event of an unfavorable outcome during the JCT process resulting in changes in or voiding of the Tentative Settlement, any additional unpaid assessment would continue to accrue interest at the statutory rate until resolved. If the Company is ultimately required to pay a significant amount over the amount paid as part of the Tentative Settlement to Home Depot pursuant to the terms of the Agreement (or to the IRS), the Company's cash flows, future results of operations and financial positions could be affected in a significant and adverse manner.

See Note 8, Income Taxes, for further disclosures on the Company's income taxes.

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**Legal Matters**

HD Supply is involved in various legal proceedings arising in the normal course of its business. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that it determines to be both probable and reasonably estimable in accordance with ASC 450, Contingencies. In the opinion of management, based on current knowledge, all reasonably estimable and probable matters are believed to be adequately reserved for or covered by insurance. For all other matters, except as noted below, management believes the possibility of losses from such matters is not probable, the potential loss from such matters is not reasonably estimable, or such matters are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. For material matters that are reasonably possible and reasonably estimable, including matters that are probable and estimable but for which the amount that is reasonably possible is in excess of the amount that the Company has accrued for, management has estimated the aggregate range of potential loss as \$0 to \$15 million. If a material loss is probable or reasonably possible, and in either case estimable, the Company has considered it in the analysis and it is included in the discussion set forth above.

The Company has been informed that the Office of the United States Attorney for the Northern District of New York is conducting an investigation related to the activities of certain disadvantaged business enterprises (DBEs), including American Indian Builders and Suppliers, Inc. (AIB). In May 2011, in connection with that investigation, the government executed a search of an entity from which Waterworks purchased assets shortly before the search was executed. On June 20, 2012, in connection with that same investigation, the government executed search warrants at two Waterworks branches. On July 28, 2014, the Company received a Civil Investigative Demand ( CID ) issued by the United States Attorney's Office for the Northern District of New York pursuant to the False Claims Act in the course of an investigation to determine whether the Company knowingly submitted false claims to the government in connection with the Company's sales to DBEs, and, in particular, AIB, on federally funded or partially-federally funded projects. The Company is in the process of responding to the CID. The Company is updated by the government on its investigation periodically and continues to cooperate with the investigation. While the Company cannot predict the outcome, it believes a potential loss on this matter is reasonably possible but due to the current state of the investigation it is not able to estimate a range of potential loss.

**NOTE 13 SEGMENT INFORMATION**

HD Supply's operating segments are based on management structure and internal reporting. Each segment offers different products and services to the end customer, except for HD Supply Canada, which is organized based on geographic location and Corporate, which provides general corporate overhead support. Both HD Supply Canada and Corporate are included within Corporate & Other. The Company determines the reportable segments in accordance with the principles of segment reporting within ASC 280, Segment Reporting. For purposes of evaluation under these segment reporting principles, the Chief Operating Decision Maker for HD Supply assesses HD Supply's ongoing performance, based on the periodic review and evaluation of Net sales, Adjusted EBITDA, and certain other measures for each of the operating segments.

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HD Supply has four reportable segments, each of which is presented below:

- *Facilities Maintenance* Facilities Maintenance distributes maintenance, repair and operations ( MRO ) products, provides value-add services and fabricates custom products to multifamily, hospitality, healthcare and institutional facilities.
- *Waterworks* Waterworks distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for non-residential and residential uses.

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- *Power Solutions* Power Solutions distributes electrical transmission and distribution products, power plant MRO supplies and smart-grid products, and arranges materials management and procurement outsourcing for the power generation and distribution industries.
- *Construction & Industrial - White Cap* Construction & Industrial distributes specialized hardware, tools, engineered materials and safety products to non-residential and residential contractors.

In addition to the reportable segments, our consolidated financial results include Corporate & Other. Corporate & Other is comprised of the following operating segments: Hardware Solutions, Interior Solutions, Home Improvement Solutions and HD Supply Canada. Hardware Solutions (previously known as Crown Bolt) is a retail distribution operator providing program and packaging solutions, sourcing, distribution, and in-store service, fasteners, builders hardware, rope and chain and plumbing accessories, primarily serving Home Depot and other hardware stores. Interior Solutions (previously known as Creative Touch Interiors) offers turnkey supply and installation services for multiple interior finish options, including flooring, cabinets, countertops, and window coverings, along with comprehensive design center services for non-residential, residential and senior living projects. Home Improvement Solutions (previously known as Repair & Remodel) offers light remodeling and construction supplies, kitchen and bath cabinets, windows, plumbing materials, electrical equipment and other products, primarily to small remodeling contractors and trade professionals. HD Supply Canada is an industrial distributor that primarily focuses on servicing fasteners/industrial supplies markets operating across six Canadian provinces. Corporate & Other also includes costs related to our centralized support functions, which are comprised of finance, information technology, human resources, legal, supply chain and other support services, and removes inter-segment transactions.



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The following tables present Net sales, Adjusted EBITDA, and other measures for each of the reportable segments and total continuing operations for the periods indicated (amounts in millions):

	<b>Facilities Maintenance</b>	<b>Waterworks</b>	<b>Power Solutions</b>	<b>Construction &amp; Industrial - White Cap</b>	<b>Corporate &amp; Other</b>	<b>Total Continuing Operations</b>
<b><u>Three Months Ended</u></b>						
<b><u>November 2, 2014</u></b>						
Net Sales	\$ 660	\$ 695	\$ 502	\$ 411	\$ 220	\$ 2,488
Adjusted EBITDA	139	64	23	35	4	265
Depreciation(1) & Software Amortization	12	2	2	5	10	31
Other Intangible Amortization	16	1	5	4	1	27
<b><u>Three Months Ended</u></b>						
<b><u>November 3, 2013</u></b>						
Net Sales	\$ 610	\$ 633	\$ 472	\$ 352	\$ 206	\$ 2,273
Adjusted EBITDA	119	55	21	27	4	226
Depreciation(1) & Software Amortization	12	2	1	4	9	28
Other Intangible Amortization	20	1	5	5	3	34
<b><u>Nine Months Ended</u></b>						
<b><u>November 2, 2014</u></b>						
Net Sales	\$ 1,950	\$ 1,911	\$ 1,451	\$ 1,144	\$ 640	\$ 7,096
Adjusted EBITDA	387	162	62	90	12	713
Depreciation(1) & Software Amortization	37	7	6	16	26	92
Other Intangible Amortization	56	3	14	14	8	95
<b><u>Nine Months Ended</u></b>						
<b><u>November 3, 2013</u></b>						
Net Sales	\$ 1,809	\$ 1,757	\$ 1,390	\$ 998	\$ 604	\$ 6,558
Adjusted EBITDA	344	143	57	65	1	610
Depreciation(1) & Software Amortization	34	7	4	12	25	82
Other Intangible Amortization	60	3	14	15	9	101

(1) Depreciation includes amounts recorded within Cost of sales in the Consolidated Statements of Operations and Comprehensive Income (Loss).

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## Reconciliation to Consolidated Financial Statements

	Three Months Ended		Nine Months Ended	
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013
<b>Total Adjusted EBITDA</b>	\$ 265	\$ 226	\$ 713	\$ 610
Depreciation and amortization (1)	58	62	187	183
Stock-based compensation	3	4	12	12
Restructuring			7	
Management fee & related expenses paid to Equity Sponsors (2)				2
Other	2			
<b>Operating income</b>	<b>202</b>	<b>160</b>	<b>507</b>	<b>413</b>
Interest expense, net	115	117	347	409
Loss on extinguishment & modification of debt (3)			2	87
Other (income) expense, net (4)	(4)		(3)	20
<b>Income (Loss) from Continuing Operations Before Provision for Income Taxes</b>	<b>91</b>	<b>43</b>	<b>161</b>	<b>(103)</b>
Provision (benefit) for income taxes	31	(8)	54	47
<b>Income (loss) from continuing operations</b>	<b>60</b>	<b>51</b>	<b>107</b>	<b>(150)</b>
Less Income (loss) from discontinued operations, net of tax			(11)	(2)
<b>Net Income (loss)</b>	<b>\$ 60</b>	<b>\$ 51</b>	<b>\$ 96</b>	<b>\$ (152)</b>

(1) Depreciation and amortization includes amounts recorded within Cost of sales in the Consolidated Statements of Operations.

(2) The Company was previously party to consulting agreements with the Equity Sponsors whereby the Company paid the Equity Sponsors a \$5 million annual aggregate management fee and related expenses. These consulting agreements were terminated in conjunction with Holdings' initial public offering in the second quarter of fiscal 2013.

(3) Represents the loss on extinguishment of debt including the premium paid to repurchase or call the debt as well as the write-off of unamortized deferred financing costs and other assets or liabilities associated with such debt. Also includes the costs of debt modification.

(4) Amount in the nine months ended November 3, 2013 represents the costs expensed in connection with Holdings' initial public offering, including approximately \$18 million paid to the Equity Sponsors in the second quarter of fiscal 2013 for termination of the consulting agreements.

#### NOTE 14 SUBSIDIARY GUARANTORS

As of November 2, 2014, HDS (the Debt Issuer) had outstanding First Priority Notes, Second Priority Notes, October 2012 Senior Unsecured Notes, and February 2013 Senior Unsecured Notes (collectively the Notes) guaranteed by certain of its subsidiaries (the Subsidiary Guarantors). The Subsidiary Guarantors are direct or indirect wholly-owned domestic subsidiaries of HDS. The subsidiaries of HDS that do not guarantee the Notes (Non-guarantor Subsidiaries) are direct or indirect wholly-owned subsidiaries of HDS and primarily include HDS's operations in Canada.

The Debt Issuer's payment obligations under the Notes are jointly and severally guaranteed by the guarantors and all guarantees are full and unconditional.

These guarantees are subject to release under the circumstances as described below:

(i) concurrently with any direct or indirect sale or disposition (by merger or otherwise) of any Subsidiary Guarantor or any interest therein in accordance with the terms of the applicable

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indebtedness by HDS or a restricted subsidiary, following which such Subsidiary Guarantor is no longer a restricted subsidiary of HDS;

(ii) at any time that such Subsidiary Guarantor is released from all of its obligations under all of its guarantees of payment of any indebtedness of HDS or any Subsidiary Guarantor under all other indebtedness and is not a borrower under the ABL Facility;

(iii) upon the merger or consolidation of any Subsidiary Guarantor with and into HDS or another Subsidiary Guarantor that is the surviving entity in such merger or consolidation, or upon the liquidation of such Subsidiary Guarantor following the transfer of all of its assets to HDS or another Subsidiary Guarantor;

(iv) concurrently with any Subsidiary Guarantor becoming an unrestricted subsidiary;

(v) during the period when the rating on the notes is changed to investment grade and certain covenants cease to apply while such investment grade rating is maintained, upon the merger or consolidation of any Subsidiary Guarantor with and into another subsidiary that is not a Subsidiary Guarantor with such other subsidiary being the surviving entity in such merger or consolidation, or upon liquidation of such Subsidiary Guarantor following the transfer of all of its assets to a subsidiary that is not a Subsidiary Guarantor;

(vi) upon legal or covenant defeasance of HDS's obligations under the applicable indebtedness, or satisfaction and discharge of the indenture governing the applicable indebtedness; or

(vii) subject to customary contingent reinstatement provisions, upon payment in full of the aggregate principal amount of all applicable indebtedness then outstanding and all other obligations guaranteed by a Subsidiary Guarantor then due and owing.

In addition, HDS has the right, upon 30 days' notice to the applicable trustee, to cause any Subsidiary Guarantor that has not guaranteed payment of any indebtedness of HDS or any Subsidiary Guarantor under all other indebtedness and is not a borrower under the ABL Facility to be unconditionally released from all obligations under its Subsidiary Guarantee, and such Subsidiary Guarantee shall thereupon terminate and be discharged and of no further force or effect.

In connection with the issuance of the Notes, HDS determined the need for compliance with Rule 3-10 of SEC Regulation S-X. In lieu of providing separate audited financial statements for the Guarantor Subsidiaries, HDS has included the accompanying Condensed Consolidating Financial Statements in accordance with Rule 3-10(f) of SEC Regulation S-X. The following supplemental financial information sets forth, on a consolidating basis under the equity method of accounting, the condensed statements of operations and comprehensive income (loss), the condensed balance sheets, and the condensed statements of cash flows for the parent company issuer of the Notes, HDS, for the Subsidiary Guarantors and for the Non-guarantor Subsidiaries and total consolidated HDS and subsidiaries (amounts in millions).

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	Three Months Ended November 2, 2014					
	Debt Issuer	Subsidiary Guarantors	Non-Guarantor Subsidiaries	Eliminations	Total HDS	
Net Sales	\$	\$ 2,392	\$ 97	\$ (1)	\$ 2,488	
Cost of sales		1,692	71	(1)	1,762	
Gross Profit		700	26		726	
Operating expenses:						
Selling, general and administrative	21	429	17		467	
Depreciation and amortization	5	52			57	
Total operating expenses	26	481	17		524	
Operating Income (Loss)	(26)	219	9		202	
Interest expense	116	60	1	(62)	115	
Interest (income)	(61)		(1)	62		
Net (earnings) loss of equity affiliates	(112)			112		
Loss on extinguishment & modification of debt						
Other (income) expense, net	(4)				(4)	
Income (Loss) From Continuing Operations Before Provision (Benefit) for Income Taxes	35	159	9	(112)	91	
Provision (benefit) for income taxes	(25)	53	3		31	
Income (Loss) from Continuing Operations	60	106	6	(112)	60	
Income (loss) from discontinued operations, net of tax						
Net Income (Loss)	\$ 60	\$ 106	\$ 6	\$ (112)	\$ 60	
Other comprehensive income (loss)						
foreign currency translation adjustment	(3)		(3)	3	(3)	
Total Comprehensive Income (Loss)	\$ 57	\$ 106	\$ 3	\$ (109)	\$ 57	

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	Three Months Ended November 3, 2013				
	Debt Issuer	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net Sales</b>	\$	\$ 2,166	\$ 107	\$	\$ 2,273
Cost of sales		1,529	82		1,611
<b>Gross Profit</b>		637	25		662
Operating expenses:					
Selling, general and administrative	15	411	15		441
Depreciation and amortization	4	56	1		61
Total operating expenses	19	467	16		502
<b>Operating Income (Loss)</b>	<b>(19)</b>	<b>170</b>	<b>9</b>		<b>160</b>
Interest expense	118	75	(1)	(75)	117
Interest (income)	(73)	(1)	(1)	75	
Net (earnings) loss of equity affiliates	(137)			137	
<b>Income (Loss) From Continuing Operations Before Provision (Benefit) for Income Taxes</b>	73	96	11	(137)	43
Provision (benefit) for income taxes	22	(33)	3		(8)
<b>Income (Loss) from Continuing Operations</b>	51	129	8	(137)	51
Income (loss) from discontinued operations, net of tax					
<b>Net Income (Loss)</b>	\$ 51	\$ 129	\$ 8	\$ (137)	\$ 51
Other comprehensive income (loss) foreign currency translation adjustment					
<b>Total Comprehensive Income (Loss)</b>	\$ 51	\$ 129	\$ 8	\$ (137)	\$ 51

Table of Contents**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****HD SUPPLY, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (CONTINUED)**

	Nine Months Ended November 2, 2014				
	Debt Issuer	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net Sales</b>	\$	\$	<b>6,820</b>	\$	<b>278</b>
Cost of sales			4,813		205
<b>Gross Profit</b>			<b>2,007</b>		<b>73</b>
Operating expenses:					
Selling, general and administrative	53	1,281	49	(1)	1,382
Depreciation and amortization	13	169	1		183
Restructuring	1	5	1		7
Total operating expenses	67	1,455	51	(1)	1,572
<b>Operating Income (Loss)</b>	<b>(67)</b>	<b>552</b>	<b>22</b>		<b>507</b>
Interest expense	349	181	1	(184)	347
Interest (income)	(181)	(2)	(1)	184	
Net (earnings) loss of equity affiliates	(248)			248	
Loss on extinguishment & modification of debt	2				2
Other (income) expense, net	(3)				(3)
<b>Income (Loss) From Continuing Operations Before Provision (Benefit) for Income Taxes</b>	<b>14</b>	<b>373</b>	<b>22</b>	<b>(248)</b>	<b>161</b>
Provision (benefit) for income taxes	(82)	131	5		54
<b>Income (Loss) from Continuing Operations</b>	<b>96</b>	<b>242</b>	<b>17</b>	<b>(248)</b>	<b>107</b>
Income (loss) from discontinued operations, net of tax		2	(13)		(11)
<b>Net Income (Loss)</b>	<b>\$ 96</b>	<b>\$ 244</b>	<b>\$ 4</b>	<b>\$ (248)</b>	<b>\$ 96</b>
Other comprehensive income (loss)					
foreign currency translation adjustment	(1)		(1)	1	(1)
<b>Total Comprehensive Income (Loss)</b>	<b>\$ 95</b>	<b>\$ 244</b>	<b>\$ 3</b>	<b>\$ (247)</b>	<b>\$ 95</b>



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## HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES

## HD SUPPLY, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (CONTINUED)

	Nine Months Ended November 3, 2013				
	Debt Issuer	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net Sales</b>	\$	\$	<b>6,268</b>	\$	<b>291</b>
Cost of sales			4,429		217
<b>Gross Profit</b>			<b>1,839</b>		<b>74</b>
Operating expenses:					
Selling, general and administrative	56	1,216	47	(1)	1,318
Depreciation and amortization	12	167	2		181
Total operating expenses	68	1,383	49	(1)	1,499
<b>Operating Income (Loss)</b>	<b>(68)</b>	<b>456</b>	<b>25</b>		<b>413</b>
Interest expense	410	223	1	(225)	409
Interest (income)	(222)	(2)	(1)	225	
Net (earnings) loss of equity affiliates	(333)			333	
Loss on extinguishment & modification of debt	87				87
Other (income) expense, net	20				20
<b>Income (Loss) From Continuing Operations Before Provision (Benefit) for Income Taxes</b>	<b>(30)</b>	<b>235</b>	<b>25</b>	<b>(333)</b>	<b>(103)</b>
Provision (benefit) for income taxes	122	(79)	4		47
<b>Income (Loss) from Continuing Operations</b>	<b>(152)</b>	<b>314</b>	<b>21</b>	<b>(333)</b>	<b>(150)</b>
Income (loss) from discontinued operations, net of tax			(2)		(2)
<b>Net Income (Loss)</b>	<b>\$ (152)</b>	<b>\$ 314</b>	<b>\$ 19</b>	<b>\$ (333)</b>	<b>\$ (152)</b>
Other comprehensive income (loss)					
foreign currency translation adjustment	(4)		(4)	4	(4)
<b>Total Comprehensive Income (Loss)</b>	<b>\$ (156)</b>	<b>\$ 314</b>	<b>\$ 15</b>	<b>\$ (329)</b>	<b>\$ (156)</b>

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	As of November 2, 2014				
	Debt Issuer	Subsidiary Guarantors	Non-Guarantor Subsidiaries	Eliminations	Total HDS
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 45	\$ 21	\$ 37	\$	\$ 103
Receivables, net	2	1,244	58		1,304
Inventories		1,121	47		1,168
Deferred tax asset		58	3	(56)	5
Intercompany receivable		1		(1)	
Other current assets	11	23	3		37
Total current assets	58	2,468	148	(57)	2,617
Property and equipment, net	53	343	4		400
Goodwill		3,132	4		3,136
Intangible assets, net		240	2		242
Deferred tax asset	8		5	(8)	5
Investment in subsidiaries	3,445			(3,445)	
Intercompany notes receivable	2,192	580		(2,772)	
Other assets	113	6			119
Total assets	\$ 5,869	\$ 6,769	\$ 163	\$ (6,282)	\$ 6,519
LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)					
Current liabilities:					
Accounts payable	\$ 12	\$ 815	\$ 40	\$	\$ 867
Accrued compensation and benefits	51	89	5		145
Current installments of long-term debt	10				10
Deferred tax liabilities	56			(56)	
Intercompany payable			1	(1)	
Other current liabilities	55	133	14		202
Total current liabilities	184	1,037	60	(57)	1,224
Long-term debt, excluding current installments					
	5,498				5,498
Deferred tax liabilities		156		(8)	148
Intercompany notes payable	580	2,192		(2,772)	
Other liabilities	267	36	6		309
Total liabilities	6,529	3,421	66	(2,837)	7,179

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Stockholder's equity (deficit)	(660)	3,348	97	(3,445)	(660)
Total liabilities and stockholder's equity (deficit)	\$ 5,869	\$ 6,769	\$ 163	\$ (6,282)	\$ 6,519

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	As of February 2, 2014					
	Debt Issuer	Subsidiary Guarantors	Non-Guarantor Subsidiaries	Eliminations	Total HDS	
ASSETS						
Current assets:						
Cash and cash equivalents	\$ 53	\$ 17	\$ 41	\$	\$ 111	
Receivables, net	2	984	60		1,046	
Inventories		1,024	48		1,072	
Deferred tax asset		58	1	(52)	7	
Other current assets	15	26	22		63	
Total current assets	70	2,109	172	(52)	2,299	
Property and equipment, net	60	341	4		405	
Goodwill		3,132	5		3,137	
Intangible assets, net		335	3		338	
Deferred tax asset	40		5	(40)	5	
Investment in subsidiaries	3,452			(3,452)		
Intercompany notes receivable	2,192	605		(2,797)		
Other assets	128	6	2		136	
Total assets	\$ 5,942	\$ 6,528	\$ 191	\$ (6,341)	\$ 6,320	
LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)						
Current liabilities:						
Accounts payable	\$ 11	\$ 618	\$ 35	\$	\$ 664	
Accrued compensation and benefits	45	98	6		149	
Current installments of long-term debt	10				10	
Deferred tax liabilities	50			(50)		
Other current liabilities	148	103	19		270	
Total current liabilities	264	819	60	(50)	1,093	
Long-term debt, excluding current installments						
	5,534				5,534	
Deferred tax liabilities		156		(42)	114	
Intercompany notes payable	605	2,192		(2,797)		
Other liabilities	307	34	6		347	
Total liabilities	6,710	3,201	66	(2,889)	7,088	
Stockholder s equity (deficit)						
	(768)	3,327	125	(3,452)	(768)	
	\$ 5,942	\$ 6,528	\$ 191	\$ (6,341)	\$ 6,320	

**Total liabilities and stockholders'  
equity (deficit)**

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	Nine Months Ended November 2, 2014				
	Debt Issuer	Subsidiary Guarantors	Non-Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net cash flows from operating activities</b>	<b>\$ 41</b>	<b>\$ 55</b>	<b>\$ 25</b>	<b>\$</b>	<b>\$ 121</b>
Cash flows from investing activities					
Capital expenditures	(11)	(79)	(2)		(92)
Investments in equity affiliates - Return of capital	27			(27)	
Proceeds from sale of property and equipment		3			3
Proceeds from (payments of) intercompany notes		25		(25)	
Other investing activities	1			(1)	
<b>Net cash flows from investing activities</b>	<b>17</b>	<b>(51)</b>	<b>(2)</b>	<b>(53)</b>	<b>(89)</b>
Cash flows from financing activities					
Equity contribution (return of capital)			(27)	27	
Borrowings (repayments) of intercompany notes	(25)			25	
Borrowings of long-term debt	20				20
Repayments of long-term debt	(27)				(27)
Borrowings on long-term revolver	524				524
Repayments of long-term revolver	(554)				(554)
Debt issuance and modification fees	(3)				(3)
Other financing activities	(1)			1	
<b>Net cash flows from financing activities</b>	<b>(66)</b>		<b>(27)</b>	<b>53</b>	<b>(40)</b>
Effect of exchange rates on cash					
<b>Net increase (decrease) in cash &amp; cash equivalents</b>	<b>\$ (8)</b>	<b>\$ 4</b>	<b>\$ (4)</b>	<b>\$</b>	<b>\$ (8)</b>
Cash and cash equivalents at beginning of period	53	17	41		111
<b>Cash and cash equivalents at end of period</b>	<b>\$ 45</b>	<b>\$ 21</b>	<b>\$ 37</b>	<b>\$</b>	<b>\$ 103</b>

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	<b>Debt Issuer</b>	<b>Subsidiary Guarantors</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Total HDS</b>
<b>Net cash flows from operating activities</b>	<b>\$ (549)</b>	<b>\$ 31</b>	<b>\$ 8</b>	<b>\$</b>	<b>\$ (510)</b>
Cash flows from investing activities					
Capital expenditures	(16)	(79)	(1)		(96)
Proceeds from sale of property and equipment		6			6
Settlement of acquisition of a business		2			2
Proceeds from sale of investments	936				936
(Investment in) return of capital of equity affiliates	2			(2)	
Proceeds from (payments of) intercompany notes		44		(44)	
<b>Net cash flows from investing activities</b>	<b>\$ 922</b>	<b>\$ (27)</b>	<b>\$ (1)</b>	<b>\$ (46)</b>	<b>\$ 848</b>
Cash flows from financing activities					
Equity contribution (return of capital)	\$ 1,039	\$ (2)	\$	\$ 2	\$ 1,039
Borrowings (repayments) of intercompany notes	(44)			44	
Borrowings of long-term debt	79				79
Repayments of long-term debt	(1,621)				(1,621)
Borrowings on long-term revolver	736				736
Repayments of long-term revolver	(556)				(556)
Debt issuance and modification fees	(34)				(34)
<b>Net cash flows from financing activities</b>	<b>\$ (401)</b>	<b>\$ (2)</b>	<b>\$</b>	<b>\$ 46</b>	<b>\$ (357)</b>
Effect of exchange rates on cash			(2)		(2)
<b>Net increase (decrease) in cash &amp; cash equivalents</b>	<b>\$ (28)</b>	<b>\$ 2</b>	<b>\$ 5</b>	<b>\$</b>	<b>\$ (21)</b>
Cash and cash equivalents at beginning of period	91	15	35		141
<b>Cash and cash equivalents at end of period</b>	<b>\$ 63</b>	<b>\$ 17</b>	<b>\$ 40</b>	<b>\$</b>	<b>\$ 120</b>

**NOTE 15 RECENT ACCOUNTING PRONOUNCEMENTS**

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*Discontinued operations* - In April 2014, the FASB issued ASU No. 2014-08, Reporting discontinued operations and disclosure of disposals of components of an entity (ASU 2014-08). The amended guidance requires that a disposal representing a strategic shift that has (or will have) a major effect on an entity's financial results or a business activity classified as held for sale should be reported as discontinued operations. The amendments also expand the disclosure requirements for discontinued operations and add new disclosures for individually significant dispositions that do not qualify as discontinued operations. The amendments are effective prospectively for fiscal years, and interim reporting periods within those years, beginning on or after December 15, 2014 (early adoption is permitted only for disposals that have not been previously reported). The impact on the Company of adopting ASU 2014-08 will depend on the nature and size of future disposals, if any, of a



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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

component of the Company after the effective date. The Company does not expect the adoption of ASU 2014-08 to have a material impact on the Company's financial position or results of operations.

*Revenue recognition* In May 2014, the FASB issued ASU No. 2014-09, Revenue from contracts with customers (ASU 2014-09). The amended guidance outlines a single comprehensive revenue model for entities to use in accounting for revenue arising from contracts with customers. The guidance supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities have the option of using either a full retrospective or modified approach to adopt the guidance. ASU 2014-09 is effective for fiscal years, and interim reporting periods within those years, beginning after December 15, 2016 (early adoption is not permitted). The Company is currently evaluating the impact of adopting ASU 2014-09.

**NOTE 16 SUBSEQUENT EVENTS**

**Debt**

On December 4, 2014, HDS issued \$1,250 million of 5.25% Senior Secured First Priority Notes due 2021 (the December 2014 First Priority Notes) at par. At closing, HDS received approximately \$1,232 million, net of transaction fees. The Company intends to use the net proceeds from the December 2014 First Priority Notes issuance, together with available cash, to redeem in full \$1,250 million of HDS's outstanding First Priority Notes.

On November 19, 2014, HDS issued a notice of conditional full redemption (the Redemption Notice) for all of the outstanding \$1,250 million aggregate principal amount of its First Priority Notes due 2019. The redemption price with respect to any redeemed note will be equal to 100.000% of the principal amount of such note, plus the Applicable Premium (calculated in accordance with the definition thereof in the Indenture governing the outstanding First Priority Notes dated April 12, 2012 as supplemented), plus accrued but unpaid interest thereon to the redemption date. The redemption date is expected to be December 19, 2014. As a result, in the fourth quarter of fiscal 2014, the Company expects to report a \$106 million loss on extinguishment of debt, which includes a \$106 million premium payment to redeem the First Priority Notes and the write-off of \$15 million of unamortized deferred debt costs, offset by the write-off of \$15 million of unamortized premium on the First Priority Notes.

On December 4, 2014, HDS irrevocably deposited with the trustee for the First Priority Notes funds solely for the benefit of the holders of the First Priority Notes, cash in U.S. dollars in an amount as was sufficient to pay and discharge the entire aggregate principal amount of the First

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Priority Notes not heretofore cancelled or delivered to the trustee for the First Priority Notes for cancellation (the Remaining Notes ), for principal of, and premium and accrued interest on, the Remaining Notes to December 19, 2014, the date specified in the Redemption Notice. The trustee for the First Priority Notes then entered into a Satisfaction and Discharge of Indenture, dated as of December 4, 2014, with respect to the indenture governing the First Priority Notes.

### **Disposition**

On December 1, 2014, the Company entered into a definitive agreement to sell substantially all of the assets of its Hardware Solutions business (formerly known as Crown Bolt) to Home Depot for approximately \$200 million. The transaction is expected to close in fiscal 2014 upon the satisfaction of customary closing conditions, including obtaining requisite regulatory approvals. The Company expects to record an immaterial gain on sale upon closing.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Overview**

This Management's Discussion and Analysis of Financial Condition and Results of Operations is combined for two registrants: HD Supply Holdings, Inc. and HD Supply, Inc. Unless the context indicates otherwise, any reference in this discussion and analysis to "Holdings" refers to HD Supply Holdings, Inc., any reference to "HDS" refers to HD Supply, Inc., the indirect wholly-owned subsidiary of Holdings, and any references to "HD Supply," the "Company," "we," "us" and "our" refer to Holdings together with its direct and indirect subsidiaries, including HDS.

HD Supply is one of the largest industrial distributors in North America. We believe we have leading positions in the three distinct market sectors in which we specialize: Maintenance, Repair & Operations; Infrastructure & Power; and Specialty Construction. We serve these markets with an integrated go-to-market strategy. We operate through approximately 650 locations across 48 U.S. states and seven Canadian provinces. We have approximately 16,000 associates delivering localized, customer-tailored products, services and expertise. We serve approximately 500,000 customers, which include contractors, maintenance professionals, home builders, industrial businesses, and government entities. Our broad range of end-to-end product lines and services include over one million SKUs of quality, name-brand and proprietary-brand products as well as value-add services supporting the entire lifecycle of a project from infrastructure and construction to maintenance, repair and operations.

**Description of segments**

We operate our Company through four reportable segments: Facilities Maintenance, Waterworks, Power Solutions and Construction & Industrial - White Cap.

**Facilities Maintenance.** Facilities Maintenance distributes MRO products, provides value-add services and fabricates custom products. The markets that Facilities Maintenance serves include multifamily, hospitality, healthcare and institutional facilities. Products include electrical and lighting items, plumbing, HVAC products, appliances, janitorial supplies, hardware, kitchen and bath cabinets, window coverings, textiles and guest amenities, healthcare maintenance and water and wastewater treatment products.

**Waterworks.** Waterworks distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for residential and non-residential uses. Waterworks serves non-residential, residential, water systems, sewage systems and other markets. Products include pipes, fittings, valves, hydrants and meters for use in the construction, maintenance and repair of water and wastewater systems as well as fire-protection systems. Waterworks has complemented its core products through additional offerings, including smart meters (AMR/AMI), fusible piping solutions and specific engineered treatment plant products and services.

**Power Solutions.** Power Solutions distributes electrical transmission and distribution products, power plant MRO supplies and smart-grid products, and arranges materials management and procurement outsourcing for the power generation and distribution industries. Power Solutions serves utilities and electrical markets. Products include conductors such as wire and cable, transformers, overhead transmission and distribution hardware, switches, protective devices and underground distribution, connectors used in the construction or maintenance and repair of electricity transmission and substation distribution infrastructure, and electrical wire and cable, switchgear, supplies, lighting and conduit used in non-residential and residential construction.

**Construction & Industrial - White Cap.** Construction & Industrial - White Cap distributes specialized hardware, tools and engineered materials to non-residential and residential contractors. Products include tilt-up brace systems, forming and shoring systems, concrete chemicals, hand and power tools, rebar, ladders, safety and fall arrest equipment, specialty screws and fasteners, sealants and adhesives, drainage pipe, geo-synthetics, erosion and sediment control equipment and other engineered materials used broadly across all types of non-residential and residential construction.

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In addition to the reportable segments, our consolidated financial results include Corporate & Other. Corporate & Other is comprised of the following operating segments: Hardware Solutions, Interior Solutions, Home Improvement Solutions and HD Supply Canada. Hardware Solutions (previously known as Crown Bolt) is a retail distribution operator providing program and packaging solutions, sourcing, distribution, and in-store service, fasteners, builders hardware, rope and chain and plumbing accessories, primarily serving Home Depot and other hardware stores. Interior Solutions (previously known as Creative Touch Interiors) offers turnkey supply and installation services for multiple interior finish options, including flooring, cabinets, countertops, and window coverings, along with comprehensive design center services for non-residential, residential and senior living projects. Home Improvement Solutions (previously known as Repair & Remodel) offers light remodeling and construction supplies, kitchen and bath cabinets, windows, plumbing materials, electrical equipment and other products, primarily to small remodeling contractors and trade professionals. HD Supply Canada is an industrial distributor that primarily focuses on servicing fastener/industrial supply markets operating across six Canadian provinces. Corporate & Other also includes costs related to our centralized support functions, which are comprised of finance, information technology, human resources, legal, supply chain and other support services, and removes inter-segment transactions.

## **Discontinued operations**

In January 2014, the Company approved the disposal of Litemor, a specialty lighting distributor within the Company's HD Supply Canada business. During the first-half of fiscal 2014, the Company initiated and finalized the disposal process of Litemor through liquidation and branch sales, resulting in a pre-tax loss on disposal of \$15 million, which includes cash and non-cash charges.

In accordance with Accounting Standards Codification (ASC) 205-20, Discontinued Operations, the results of Litemor's operations and the loss on disposal of the business are classified as discontinued operations. The presentation of discontinued operations includes revenues and expenses of the discontinued operations and loss on the disposal of business, net of tax, as one line item on the Consolidated Statements of Operations and Comprehensive Income (Loss). Prior periods presented have been revised to reflect this presentation. For additional detail related to the results of operations of the discontinued operations, see Note 3, Discontinued Operations, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

## **Secondary Public Offering**

As part of a secondary public offering (the May Secondary Public Offering) in May 2014, certain of Holdings' stockholders, including the Equity Sponsors, sold, in the aggregate, 34.5 million shares of Holdings' common stock (including the exercise in June 2014 of the underwriters' option to purchase additional shares). As a consequence of the completion of the May Secondary Public Offerings, Holdings no longer qualifies as a controlled company within the meaning of the corporate governance rules of NASDAQ. As a result, Holdings may continue to rely on exemptions from certain corporate governance requirements only during a one year transition period following the completion of the May Secondary Public Offering.

## **Seasonality**

In a typical year, our operating results are impacted by seasonality. Historically, sales of our products have been higher in the second and third quarters of each fiscal year due to favorable weather and longer daylight conditions during these periods. Seasonal variations in operating results

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may also be significantly impacted by inclement weather conditions, such as cold or wet weather, which can delay construction projects.

### **Fiscal Year**

HD Supply's fiscal year is a 52- or 53-week period ending on the Sunday nearest to January 31. Fiscal years ending February 1, 2015 ( fiscal 2014 ) and February 2, 2014 ( fiscal 2013 ) both include 52 weeks. The three months ended November 2, 2014 ( third quarter 2014 ) and November 3, 2013 ( third quarter 2013 ) both included 13 weeks and the nine months ended November 2, 2014 and November 3, 2013 both included 39 weeks.

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**Key business metrics**

*Net sales*

We earn our Net sales primarily from the sale of construction, infrastructure, maintenance and renovation and improvement related products and our provision of related services to approximately 500,000 customers, including contractors, government entities, maintenance professionals, home builders and industrial businesses. We recognize sales, net of sales tax and allowances for returns and discounts, when persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, price to the buyer is fixed and determinable and collectability is reasonably assured. Net sales in certain business units, particularly Waterworks and Power Solutions, fluctuate with the price of commodities as we seek to minimize the effects of changing commodities prices by passing such increases in the prices of certain commodity-based products to our customers.

We ship products to customers predominantly by internal fleet and to a lesser extent by third-party carriers. Net sales are recognized from product sales when title to the products is passed to the customer, which generally occurs at the point of destination for products shipped by internal fleet and at the point of shipping for products shipped by third-party carriers.

We include shipping and handling fees billed to customers in Net sales. Shipping and handling costs associated with inbound freight are capitalized to inventories and relieved through Cost of sales as inventories are sold. Shipping and handling costs associated with outbound freight are included in Selling, general and administrative expenses.

*Gross profit*

Gross profit primarily represents the difference between the product cost from our suppliers (net of earned rebates and discounts) including the cost of inbound freight and the sale price to our customers. The cost of outbound freight (including internal transfers), purchasing, receiving and warehousing are included in Selling, general and administrative expenses within operating expenses. Our Gross profits may not be comparable to those of other companies, as other companies may include all of the costs related to their distribution network in Cost of sales.

*Operating expenses*

Operating expenses are primarily comprised of Selling, general and administrative costs, which include payroll expenses (salaries, wages, employee benefits, payroll taxes and bonuses), rent, insurance, utilities, repair and maintenance and professional fees. In addition, operating expenses include depreciation and amortization, restructuring charges, and goodwill and other intangible asset impairments.

*Adjusted EBITDA and Adjusted net income (loss)*

We present Adjusted EBITDA because it is a primary measure used by management to evaluate operating performance. We believe the presentation of Adjusted EBITDA enhances investors' overall understanding of the financial performance of our business. Adjusted EBITDA is not a recognized term under accounting principles generally accepted in the United States of America ( GAAP ) and does not purport to be an alternative to Net income (loss) as a measure of operating performance. We believe Adjusted EBITDA is helpful in highlighting operating trends, because it excludes the results of decisions that are outside the control of operating management and that can differ significantly from company to company depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which companies operate, age and book depreciation of facilities and capital investments. In addition, we present Adjusted net income (loss) to measure our overall profitability as we believe it is an important measure of our performance. Adjusted net income (loss) is not a recognized term under GAAP and does not purport to be an alternative to Net income (loss) as a measure of operating performance. Adjusted net income (loss) is defined as Net income (loss) less Income (loss) from discontinued operations, net of tax, further adjusted for certain non-cash, non-recurring or unusual items, net of tax. We further believe that Adjusted EBITDA and Adjusted net income (loss) are frequently used by securities analysts, investors and other interested parties in their evaluation of companies, many of which present an Adjusted EBITDA or Adjusted net income (loss) measure when reporting their results. We compensate for the limitations of using non-GAAP financial measures by using them to supplement GAAP results to provide a more



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complete understanding of the factors and trends affecting the business than GAAP results alone. Because not all companies use identical calculations, our presentation of Adjusted EBITDA and Adjusted net income (loss) may not be comparable to other similarly titled measures of other companies.

Adjusted EBITDA is based on Consolidated EBITDA, a measure which is defined in HDS's Senior Term Facility and Senior ABL Facility and used in calculating financial ratios in several material debt covenants. Borrowings under these facilities are a key source of liquidity and our ability to borrow under these facilities depends upon, among other things, our compliance with such financial ratio covenants. In particular, both facilities contain restrictive covenants that can restrict our activities if we do not maintain financial ratios calculated based on Consolidated EBITDA and our Senior ABL Facility requires us to maintain a minimum fixed charge coverage ratio of 1:1 if our specified excess availability (including an amount by which our borrowing base exceeds the outstanding amounts) under the Senior ABL Facility falls below the greater of \$150 million and 10% of the aggregate commitments. Adjusted EBITDA is defined as Net income (loss) less Income (loss) from discontinued operations, net of tax, plus (i) Interest expense and Interest income, net, (ii) Provision (benefit) for income taxes, (iii) Depreciation and amortization and further adjusted to exclude non-cash items and certain other adjustments to Consolidated Net Income permitted in calculating Consolidated EBITDA under our Senior Term Facility and our Senior ABL Facility. We believe that presenting Adjusted EBITDA is appropriate to provide additional information to investors about how the covenants in those agreements operate and about certain non-cash and other items. The Senior Term Facility and Senior ABL Facility permit us to make certain additional adjustments to Consolidated Net Income in calculating Consolidated EBITDA, such as projected net cost savings, which are not reflected in the Adjusted EBITDA data presented in this quarterly report on Form 10-Q. We may in the future reflect such permitted adjustments in our calculations of Adjusted EBITDA. These covenants are important to the Company as failure to comply with certain covenants would result in a default under our Senior Credit Facilities. The material covenants in our Senior Credit Facilities are discussed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014.

Adjusted EBITDA and Adjusted net income (loss) have limitations as analytical tools and should not be considered in isolation or as a substitute for analyzing our results as reported under GAAP. Some of these limitations are:

- Adjusted EBITDA and Adjusted net income (loss) do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect our interest expense, or the requirements necessary to service interest or principal payments on our debt;
- Adjusted EBITDA does not reflect our income tax expenses or the cash requirements to pay our taxes;
- Adjusted EBITDA and Adjusted net income (loss) do not reflect historical cash expenditures or future requirements for capital expenditures or contractual commitments; and
- although depreciation and amortization charges are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements.



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The following table presents a reconciliation of Net income (loss), the most directly comparable financial measure under GAAP, to Adjusted EBITDA for the periods presented (amounts in millions):

	Three Months Ended		Nine Months Ended	
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013
<b>Net income (loss)</b>	<b>\$ 60</b>	<b>\$ 51</b>	<b>\$ 96</b>	<b>\$ (152)</b>
Less income (loss) from discontinued operations, net of tax			(11)	(2)
Income (loss) from continuing operations	<b>\$ 60</b>	<b>\$ 51</b>	<b>\$ 107</b>	<b>\$ (150)</b>
Interest expense	115	117	347	409
Depreciation and amortization (i)	58	62	187	183
Provision (benefit) for income taxes	31	(8)	54	47
Stock-based compensation	3	4	12	12
Restructuring (ii)			7	
Loss on extinguishment & modification of debt (iii)			2	87
Costs related to Holdings' public offerings (iv)	1		2	20
Management fee & related expenses paid to Equity Sponsors (v)				2
Other	(3)		(5)	
<b>Adjusted EBITDA</b>	<b>\$ 265</b>	<b>\$ 226</b>	<b>\$ 713</b>	<b>\$ 610</b>

(i) Depreciation and amortization includes amounts recorded within Cost of sales in the Consolidated Statements of Operations.

(ii) Represents the costs incurred for workforce reductions and branch closure or consolidations. These costs include occupancy costs, severance, and other costs incurred to exit a location. See Note 11, Branch Closure and Consolidation Activities in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(iii) Represents the loss on extinguishment of debt including the premium paid to repurchase or call the debt as well as the write-off of unamortized deferred financing costs and other assets or liabilities associated with such debt. Also includes the costs of debt modification.

(iv) Represents the costs expensed in connection with Holdings' public offerings. All of the shares of common stock sold in fiscal 2014 public offerings were sold by certain of the Company's stockholders. The Company did not receive any of the proceeds from the sale of the shares. Amount in the nine months ended November 3, 2013 represents the costs expensed in connection with Holdings' initial public offering, including approximately \$18 million paid to the Equity Sponsors in the second quarter of fiscal 2013 for termination of the consulting agreements. See Note 2, Public Offerings in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(v) The Company was previously party to consulting agreements with the Equity Sponsors whereby the Company paid the Equity Sponsors a \$5 million annual aggregate management fee and related expenses. These consulting agreements were terminated in conjunction with Holdings' initial public offering in the second quarter of fiscal 2013.



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The following table presents a reconciliation of Net income (loss), the most directly comparable financial measure under GAAP, to Adjusted net income (loss) for the periods presented (amounts in millions):

	Three Months Ended		Nine Months Ended	
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013
<b>Net income (loss)</b>	<b>\$ 60</b>	<b>\$ 51</b>	<b>\$ 96</b>	<b>\$ (152)</b>
Less income (loss) from discontinued operations, net of tax			(11)	(2)
Income (loss) from continuing operations	60	51	107	(150)
Plus: Provision (benefit) for income taxes	31	(8)	54	47
Less: Cash income taxes (i)	(3)	(1)	(10)	(6)
Plus: Amortization of acquisition-related intangible assets (other than software)	27	34	95	101
Plus: Restructuring (ii)			7	
Plus: Loss on extinguishment & modification of debt (iii)			2	87
Plus: Costs related to Holdings' public offerings (iv)	1		2	20
Other	(5)		(5)	
<b>Adjusted net income (loss)</b>	<b>\$ 111</b>	<b>\$ 76</b>	<b>\$ 252</b>	<b>\$ 99</b>

(i) Amounts in the three and nine months ended November 2, 2014 exclude a \$27 million payment for the tentative settlement of the IRS's audits of the Company's U.S. federal income tax returns filed for the tax years ended on February 3, 2008 and February 1, 2009. See Note 12, Commitments and Contingencies - Internal Revenue Service in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(ii) Represents the costs incurred for workforce reductions and branch closure or consolidations. These costs include occupancy costs, severance, and other costs incurred to exit a location. See Note 11, Branch Closure and Consolidation Activities in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(iii) Represents the loss on extinguishment of debt including the premium paid to repurchase or call the debt as well as the write-off of unamortized deferred financing costs and other assets or liabilities associated with such debt. Also includes the costs of debt modification.

(iv) Represents the costs expensed in connection with Holdings' public offerings. All of the shares of common stock sold in fiscal 2014 public offerings were sold by certain of the Company's stockholders. The Company did not receive any of the proceeds from the sale of the shares. Amount in the nine months ended November 3, 2013 represents the costs expensed in connection with Holdings' initial public offering, including approximately \$18 million paid to the Equity Sponsors in the second quarter of fiscal 2013 for termination of the consulting agreements. See Note 2, Public Offerings in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

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**Consolidated results of operations**
*Dollars in millions*

	Three Months Ended		Percentage Increase (Decrease)	Nine Months Ended		Percentage Increase (Decrease)
	November 2, 2014	November 3, 2013		November 2, 2014	November 3, 2013	
<b>Net Sales</b>	\$ 2,488	\$ 2,273	9.5%	\$ 7,096	\$ 6,558	8.2%
<b>Gross Profit</b>	726	662	9.7	2,079	1,912	8.7
Operating expenses:						
Selling, general and administrative	467	441	5.9	1,382	1,318	4.9
Depreciation and amortization	57	61	(6.6)	183	181	1.1
Restructuring				7		*
Total operating expenses	524	502	4.4	1,572	1,499	4.9
<b>Operating Income</b>	202	160	26.3	507	413	22.8
Interest expense	115	117	(1.7)	347	409	(15.2)
Loss on extinguishment & modification of debt				2	87	(97.7)
Other (income) expense, net	(4)		*	(3)	20	*
Income (Loss) from Continuing Operations Before Income Taxes	91	43	*	161	(103)	*
Provision for income taxes	31	(8)	*	54	47	14.9
<b>Income (Loss) from Continuing Operations</b>	60	51	17.6	107	(150)	*
Income (loss) from discontinued operations, net of tax				(11)	(2)	*
<b>Net Income (Loss)</b>	\$ 60	\$ 51	17.6	\$ 96	\$ (152)	*
<b>Non-GAAP financial data:</b>						
Adjusted EBITDA	\$ 265	\$ 226	17.3%	\$ 713	\$ 610	16.9%
Adjusted net income	\$ 111	\$ 76	46.1%	\$ 252	\$ 99	*

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\* Not meaningful

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	% of Net Sales Three Months Ended			% of Net Sales Nine Months Ended		
	November 2, 2014	November 3, 2013	Basis Point Increase (Decrease)	November 2, 2014	November 3, 2013	Basis Point Increase (Decrease)
<b>Net Sales</b>	100.0%	100.0%		100.0%	100.0%	
<b>Gross Profit</b>	29.2	29.1	10	29.3	29.2	10
Operating expenses:						
Selling, general and administrative	18.8	19.4	(60)	19.5	20.1	(60)
Depreciation and amortization	2.3	2.7	(40)	2.6	2.8	(20)
Restructuring				0.1		10
Total operating expenses	21.1	22.1	(100)	22.2	22.9	(70)
<b>Operating Income</b>	8.1	7.0	110	7.1	6.3	80
Interest expense	4.6	5.1	(50)	4.9	6.2	(130)
Loss on extinguishment & modification of debt					1.3	(130)
Other (income) expense, net	(0.2)		(20)		0.4	(40)
Income (Loss) from Continuing Operations Before Income Taxes	3.7	1.9	180	2.2	(1.6)	380
Provision for income taxes	1.3	(0.3)	160	0.7	0.7	
<b>Income (Loss) from Continuing Operations</b>	2.4	2.2	20	1.5	(2.3)	380
Income (loss) from discontinued operations, net of tax				(0.1)		(10)
<b>Net Income (Loss)</b>	2.4	2.2	20	1.4	(2.3)	370
<b>Non-GAAP financial data:</b>						
Adjusted EBITDA	10.7	9.9	80	10.0	9.3	70
Adjusted net income	4.5	3.3	120	3.6	1.5	210

## Highlights

Net sales in third quarter 2014 increased \$215 million, or 9.5%, compared to third quarter 2013. In third quarter 2014, each of our four reportable segments realized increases in Net sales. Operating income in third quarter 2014 increased \$42 million, or 26.3%, as compared to third quarter 2013. Our growth initiatives, cost control efforts and the leverage of fixed costs, resulted in an increase to Adjusted EBITDA of \$39 million, or 17.3%, in third quarter 2014 as compared to third quarter 2013. Net income in third quarter 2014 increased \$9 million, or 17.6% as compared to third quarter 2013. Adjusted net income (loss) in third quarter 2014 increased \$35 million, or 46.1%, as compared to third quarter 2013. The increase in Adjusted net income (loss) was attributable to the sales growth and the leverage of fixed costs. As of November 2, 2014, our liquidity was \$1.2 billion. See Liquidity and Capital Resources External Financing for further information.

## Net sales

Net sales in third quarter 2014 increased \$215 million, or 9.5%, compared to third quarter 2013 and \$538 million, or 8.2%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013.

Each of our reportable segments experienced an increase in Net sales in third quarter 2014 and in the first nine months of fiscal 2014 as compared to the same periods in fiscal 2013. Net sales increases, during the third quarter and first nine months of fiscal 2014, were primarily due to growth initiatives at each of our businesses and, to a lesser extent, increases in market volume. These Net sales increases were partially offset

by an



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unfavorable Canadian exchange rate impact, primarily at Power Solutions, resulting in a \$6 million and \$17 million reduction to Net sales in the third quarter and first nine months of fiscal 2014, respectively. Additionally, the first quarter of fiscal 2014 was negatively impacted by severe winter weather.

*Gross profit*

Gross profit increased \$64 million, or 9.7%, during third quarter 2014 as compared to third quarter 2013 and \$167 million, or 8.7%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013.

Each of our reportable segments experienced an increase in Gross profit in third quarter and in the first nine months of fiscal 2014 as compared to the same periods in fiscal 2013. The Gross profit increases, in both periods, are primarily due to sales growth from initiatives and market volume.

Gross profit as a percentage of Net sales ( gross margin ) increased approximately 10 basis points to 29.2% in third quarter 2014 as compared to 29.1% in third quarter 2013 and approximately 10 basis points to 29.3% in the first nine months of fiscal 2014 as compared to 29.2% in the first nine months of fiscal 2013. The improvement in gross margin in both periods was primarily driven by our category management initiatives, partially offset by the competitive environment, and mix of products and services.

*Operating expenses*

Operating expenses increased \$22 million, or 4.4%, during third quarter 2014 as compared to third quarter 2013 and \$73 million, or 4.9%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013.

Selling, general and administrative expenses increased \$26 million, or 5.9%, in third quarter 2014 as compared to third quarter 2013 and \$64 million, or 4.9%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013. The increase in both periods was primarily a result of increases in variable expenses due to higher sales volume and investments in growth initiatives. Depreciation and amortization expense decreased \$4 million, or 6.6%, in third quarter 2014 as compared to third quarter 2013 as certain acquisition-related intangible assets became fully amortized during the period. Depreciation and amortization expense increased \$2 million, or 1.1%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013 primarily as a result of new locations, expansions and investments in technology, partially offset by the reduction in intangible asset amortization.

Operating expenses as a percentage of Net sales decreased approximately 100 basis points to 21.1%, in third quarter 2014 and approximately 70 basis points to 22.2% in the first nine months of fiscal 2014 as compared to the same periods in 2013. The decrease in both periods was driven by a reduction in Selling, general and administrative expenses as a percentage of Net sales, which decreased 60 basis points to 18.8% in third quarter 2014 as compared to third quarter 2013 and 60 basis points to 19.5% in the first nine months of fiscal 2014 as compared to the same period in 2013. This improvement was primarily due to our cost control efforts, including the restructuring actions initiated during the fourth quarter of fiscal 2013, and the leverage of fixed costs through sales volume increases.

*Operating income (loss)*

Operating income increased \$42 million, or 26.3%, during third quarter 2014 as compared to third quarter 2013 and \$94 million, or 22.8%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013. The improvement in both periods was primarily due to higher Net sales and Gross profit partially offset by higher operating expenses.

Operating income as a percentage of Net sales increased approximately 110 basis points in third quarter 2014 as compared to third quarter 2013 and approximately 80 basis points in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013. The improvement was primarily driven by a reduction in operating expenses as a percentage of Net sales and, to a lesser extent, improvements in gross margins.

*Interest expense*

Interest expense decreased \$2 million, or 1.7%, during third quarter 2014 as compared to third quarter 2013 and \$62 million, or 15.2%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013. The

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decrease in both periods was primarily due to a lower average outstanding balance, and to a lesser extent, a lower average interest rate. The lower average outstanding balance, in the year-to-date period of fiscal 2014 as compared to the same period of fiscal 2013, was primarily due to the repayment of debt with the net proceeds from Holdings' initial public offering in the second quarter of fiscal 2013.

*Loss on extinguishment & modification of debt*

During the first nine months of fiscal 2014, our debt refinancing and redemption activities resulted in charges of \$2 million. During the first nine months of fiscal 2013, our debt refinancing and redemption activities resulted in charges of \$87 million. These charges were recorded in accordance with ASC 470-50, Debt-Modifications and Extinguishments.

In first quarter 2014, HDS amended its Term Loan Facility to reduce the applicable margin for borrowings by 25 basis points and reduce the LIBOR floor from 1.25% to 1.00%. The amendment also added a new soft call provision applicable to optional prepayment of Term Loans and extended the maturity of the Term Loans by approximately nine months, to June 28, 2018.

A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

In second quarter 2013, we redeemed all \$950 million outstanding aggregate principal amount of HDS' s January 2013 Senior Subordinated Notes at a redemption price equal to 103% of the principal amount thereof. As a result, in second quarter 2013, HDS incurred a \$44 million loss on extinguishment of debt, which included a \$29 million premium payment to redeem the January 2013 Senior Subordinated Notes and approximately \$15 million to write off the unamortized deferred debt cost.

Also in second quarter 2013, we amended HDS' s Senior ABL Facility to, among other changes, lower the borrowing margin by 25 basis points and extend the maturity date of the Senior ABL Facility to June 28, 2018 (or the maturity date under HDS' s Term Loan Facility, if earlier). In connection with the amendment, HDS recognized an approximately \$3 million loss on extinguishment of debt for the write-off of pro-rata unamortized deferred debt costs for the portion of the amendment considered an extinguishment in accordance with ASC 470-50, Debt-Modifications and Extinguishments.

In first quarter 2013, we redeemed all of the remaining \$889 million outstanding of HDS' s 13.5% Senior Subordinated Notes due 2015 (the 2007 Senior Subordinated Notes ) at redemption price of 103.375% of the principal amount thereof. As a result, HDS incurred a \$34 million loss on extinguishment of debt, which included a \$30 million premium payment to redeem the 2007 Senior Subordinated Notes and approximately \$4 million to write off the unamortized deferred debt cost.

In addition, during first quarter 2013, we amended HDS' s Term Loan Facility to lower the borrowing margin by 275 basis points and replace the hard call provision applicable to optional prepayment of Term Loans thereunder with a soft call option. A portion of the amendment was considered an extinguishment in accordance with ASC 470-50, resulting in a \$5 million loss on extinguishment of debt, which included

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approximately \$2 million of fees, \$2 million to write off the pro-rata portion of unamortized original issue discount, and \$1 million to write off the pro-rata portion of unamortized deferred debt cost. A significant portion of the amendment of HDS's Term Loan Facility was considered a modification in accordance with ASC 470-50. As a result, HDS incurred approximately \$1 million in financing fees that were expensed.

For additional information, see "Liquidity and Capital Resources - External Financing" below and "Note 5, Debt," in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

*Other (income) expense, net*

During the first nine months of fiscal 2014, and in connection with the secondary public offerings by certain of Holdings' stockholders, we incurred approximately \$2 million in related fees and expenses. During the nine months ended November 3, 2013, and in connection with Holdings' initial public offering, we incurred

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approximately \$20 million in related fees and expenses, including an aggregate fee of approximately \$18 million paid to the Equity Sponsors to terminate our consulting agreements with them. For additional information, see Note 2, Public Offerings, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

*Provision (benefit) for income taxes*

The provision (benefit) for income taxes during the period is calculated by applying an estimated annual tax rate for the full fiscal year to pre-tax income for the reported period plus or minus unusual or infrequent discrete items occurring within the period. The Company's income tax provision (benefit) recorded in interim periods can move from an income tax provision to income tax benefit (and vice versa) in situations in which the Company is experiencing changes between interim pre-tax income to pre-tax loss (and vice versa).

The provision for income taxes from continuing operations in third quarter 2014 was \$31 million compared to a benefit of \$8 million in third quarter 2013. The effective rate for continuing operations for third quarter 2014 was a provision of 33.9%, reflecting the utilization of deferred tax assets which had previously been subject to a valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions. The effective rate for continuing operations for third quarter 2013 was a benefit of 20.1%, reflecting the impact of increasing the U.S. valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions.

The provision for income taxes from continuing operations in the first nine months of fiscal 2014 was \$54 million compared to \$47 million in the first nine months of fiscal 2013. The effective rate for continuing operations for the first nine months of 2014 was a provision of 33.4%, reflecting the utilization of deferred tax assets which had previously been subject to a valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions. The effective rate for continuing operations for the first nine months of 2013 was a benefit of 45.0%, reflecting the impact of increasing the U.S. valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions.

We regularly assess the realization of our net deferred tax assets and the need for any valuation allowance. This assessment requires management to make judgments about the benefits that could be realized from future taxable income, as well as other positive and negative factors influencing the realization of deferred tax assets.

*Adjusted EBITDA*

Adjusted EBITDA increased \$39 million, or 17.3%, in third quarter 2014 as compared to third quarter 2013, and \$103 million, or 16.9%, in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013. Each of our reportable segments experienced an increase in Adjusted EBITDA in the third quarter and first nine months of fiscal 2014 as compared to same periods in fiscal 2013.

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The increase in Adjusted EBITDA in third quarter 2014 and the first nine months of fiscal 2014 was primarily due to the increases in Net sales and Gross profit. Adjusted EBITDA as a percentage of Net sales increased approximately 80 basis points to 10.7% in third quarter 2014 as compared to third quarter 2013 and approximately 70 basis points to 10.0% in the first nine months of fiscal 2014 as compared to the same period in fiscal 2013, primarily due to a reduction in Selling, general and administrative expenses as a percentage of Net sales and, to a lesser extent, gross margin improvements.

### *Adjusted net income (loss)*

Adjusted net income (loss) increased \$35 million, or 46.1%, in third quarter 2014 to \$111 million as compared to third quarter 2013 and \$153 million in the first nine months of fiscal 2014 to \$252 million as compared to the same period in fiscal 2013. The increase in Adjusted net income, in both periods, was attributable to the sales growth and the leverage of fixed costs. In addition, Adjusted net income in the year-to-date period was positively impacted by lower interest expense.

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### Results of operations by reportable segment

#### Facilities Maintenance

Dollars in millions	Three Months Ended			Increase (Decrease)	Nine Months Ended			Increase (Decrease)
	November 2, 2014	November 3, 2013			November 2, 2014	November 3, 2013		
<b>Net sales</b>	\$ <b>660</b>	\$ 610		8.2%	\$ <b>1,950</b>	\$ 1,809		7.8%
<b>Operating income</b>	\$ <b>111</b>	\$ 87		27.6%	\$ <b>292</b>	\$ 250		16.8%
<i>% of Net sales</i>	<i>16.8%</i>	<i>14.3%</i>		<i>250 bps</i>	<i>15.0%</i>	<i>13.8%</i>		<i>120 bps</i>
Depreciation and amortization	<b>28</b>	32		(12.5)%	<b>93</b>	94		(1.1)%
Restructuring					<b>2</b>			*
<b>Adjusted EBITDA</b>	\$ <b>139</b>	\$ 119		16.8%	\$ <b>387</b>	\$ 344		12.5%
<i>% of Net sales</i>	<i>21.1%</i>	<i>19.5%</i>		<i>160 bps</i>	<i>19.8%</i>	<i>19.0%</i>		<i>80 bps</i>

\* Not meaningful

#### Net Sales

Net sales increased \$50 million, or 8.2%, in third quarter 2014 as compared to third quarter 2013 and \$141 million, or 7.8%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

Growth initiatives contributed approximately \$36 million of the third quarter 2014 increase and approximately \$100 million of the first nine months of fiscal 2014 increase. These growth initiatives consist of investments in sales personnel, products and technology, aligned with our customers' multifamily, hospitality, and healthcare industries. Net sales in the third quarter and first nine months of fiscal 2014 were also positively impacted by favorable market conditions.

#### Adjusted EBITDA

Adjusted EBITDA increased \$20 million, or 16.8%, in third quarter 2014 as compared to third quarter 2013 and \$43 million, or 12.5%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

The increase in both periods was primarily due to volume increases and operating leverage through productivity. The increase, in the year-to-date period of fiscal 2014 as compared to the same period of fiscal 2013, was partially offset by increased Selling, general and

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administrative expenses related to the hiring of additional associates to support the expanding business and to drive future growth.

Adjusted EBITDA as a percentage of Net sales increased approximately 160 basis points in third quarter 2014 as compared to third quarter 2013 and approximately 80 basis points in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013. The increase in both periods was primarily driven by a decline in Selling, general and administrative expenses as a percentage of Net sales. Selling, general and administrative expenses as a percentage of Net sales declined approximately 180 basis points in third quarter 2014 as compared to third quarter 2013 and approximately 100 basis points in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013 due to the leverage of fixed costs through sales volume increases and cost control efforts.



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### *Waterworks*

Dollars in millions	Three Months Ended			Increase (Decrease)	Nine Months Ended			Increase (Decrease)
	November 2, 2014	November 3, 2013			November 2, 2014	November 3, 2013		
<b>Net sales</b>	\$ <b>695</b>	\$ 633		9.8%	\$ <b>1,911</b>	\$ 1,757		8.8%
<b>Operating income</b>	\$ <b>61</b>	\$ 52		17.3%	\$ <b>152</b>	\$ 133		14.3%
<i>% of Net sales</i>	8.8%	8.2%		60 bps	8.0%	7.6%		40 bps
Depreciation and amortization	<b>3</b>	3			<b>10</b>	10		
<b>Adjusted EBITDA</b>	\$ <b>64</b>	\$ 55		16.4%	\$ <b>162</b>	\$ 143		13.3%
<i>% of Net sales</i>	9.2%	8.7%		50 bps	8.5%	8.1%		40 bps

### *Net Sales*

Net sales increased \$62 million, or 9.8%, in third quarter 2014 as compared to third quarter 2013 and increased \$154 million, or 8.8%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

Growth initiatives, including fusible piping solutions, storm drainage, treatment plant initiatives, and new locations ( greenfields ), contributed approximately \$28 million and \$75 million in the third quarter and first nine months of fiscal 2014, respectively. Net sales in the third quarter and first nine months of fiscal 2014 were also positively impacted by higher sales volume due to end-market improvements.

### *Adjusted EBITDA*

Adjusted EBITDA increased \$9 million, or 16.4%, in third quarter 2014 as compared to third quarter 2013 and increased \$19 million, or 13.3%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

The increase in both periods, as compared to the same periods of fiscal 2013, was due to growth initiatives, partially offset by increased Selling, general and administrative expenses, primarily personnel, related to growth initiative investments, variable costs due to the increased volume and inflation.

Adjusted EBITDA as a percentage of Net sales increased approximately 50 basis points in the third quarter 2014 as compared to third quarter 2013 and increased 40 basis points in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013. The improvement in both periods was due to a reduction in Selling, general and administrative expenses as a percentage of Net sales due to operating leverage through productivity.

### *Power Solutions*

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Dollars in millions	Three Months Ended			Increase (Decrease)	Nine Months Ended			Increase (Decrease)
	November 2, 2014	November 3, 2013			November 2, 2014	November 3, 2013		
<b>Net sales</b>	\$ 502	\$ 472		6.4%	\$ 1,451	\$ 1,390		4.4%
<b>Operating income</b>	\$ 16	\$ 15		6.7%	\$ 41	\$ 39		5.1%
<i>% of Net sales</i>	3.2%	3.2%			2.8%	2.8%		
Depreciation and amortization	7	6		16.7%	20	18		11.1%
Restructuring					1			*
<b>Adjusted EBITDA</b>	\$ 23	\$ 21		9.5%	\$ 62	\$ 57		8.8%
<i>% of Net sales</i>	4.6%	4.4%		20 bps	4.3%	4.1%		20 bps

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\* Not meaningful

*Net Sales*

Net sales in third quarter 2014 increased \$30 million, or 6.4%, as compared to third quarter 2013 and increased \$61 million, or 4.4%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

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The increase in both periods, as compared to the same periods of fiscal 2013, was attributable to increasing sales volume with our utilities customers, primarily driven by increases in transmission and distribution projects, as well as, expanded products and services with new customers. These increases were partially offset by an unfavorable foreign exchange rate impact on the Power Solutions Canadian business, which resulted in a \$4 million and \$12 million reduction to Net sales in third quarter 2014 and first nine months of fiscal 2014, respectively.

## Adjusted EBITDA

Adjusted EBITDA in third quarter 2014 increased \$2 million, or 9.5%, as compared to third quarter 2013 and increased \$5 million, or 8.8%, in the first nine months of 2014 as compared to the same period of fiscal 2013.

The increase in Adjusted EBITDA in both periods was primarily attributable to growth in Net sales, partially offset by an unfavorable foreign exchange rate impact. In addition, the first quarter of fiscal 2014 was negatively impacted by unfavorable weather.

Adjusted EBITDA as a percentage of Net sales increased approximately 20 basis points in both the third quarter 2014 and first nine months of fiscal 2014 as compared to the same periods of fiscal 2013. The increase, in third quarter 2014, was primarily due to a reduction in Selling, general and administrative expenses as a percentage of Net sales. The increase, in the year-to-date period, was primarily due to improvements in gross margins.

## Construction & Industrial - White Cap

Dollars in millions	Three Months Ended			Increase (Decrease)	Nine Months Ended			Increase (Decrease)
	November 2, 2014	November 3, 2013			November 2, 2014	November 3, 2013		
<b>Net sales</b>	\$ 411	\$ 352		16.8%	\$ 1,144	\$ 998		14.6%
<b>Operating income</b>	\$ 26	\$ 18		44.4%	\$ 58	\$ 38		52.6%
<i>% of Net sales</i>	6.3%	5.1%		120 bps	5.1%	3.8%		130 bps
Depreciation and amortization	9	9			30	27		11.1%
Restructuring					2			*
<b>Adjusted EBITDA</b>	\$ 35	\$ 27		29.6%	\$ 90	\$ 65		38.5%
<i>% of Net sales</i>	8.5%	7.7%		80 bps	7.9%	6.5%		140 bps

\* Not meaningful

## Net Sales

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Net sales increased \$59 million, or 16.8%, in third quarter 2014 as compared to third quarter 2013 and increased \$146 million, or 14.6%, in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013.

Growth initiatives contributed approximately \$34 million and \$85 million of the increase in the third quarter and first nine months of fiscal 2014, respectively, driven by our greenfields, Managed Sales Approach ( MSA ) and direct marketing initiatives. MSA is a structured approach to drive revenue at a regional level through analysis, tools and sales management. In addition, Construction & Industrial Net sales in both periods of fiscal 2014 were positively impacted by improvements in non-residential construction and the residential housing market.

### *Adjusted EBITDA*

Adjusted EBITDA increased \$8 million, or 29.6%, in third quarter 2014 as compared to third quarter 2013 and increased \$25 million, or 38.5%, in the first nine months of 2014 as compared to same period of fiscal 2013.

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The increase in Adjusted EBITDA in both periods was primarily driven by growth initiatives and market volume. This increase was partially offset by increased Selling, general and administrative expenses related to the hiring of additional associates to support the expanding business and drive future growth.

Adjusted EBITDA as a percentage of Net sales increased approximately 80 basis points in third quarter 2014 as compared to third quarter 2013 and increased approximately 140 basis points in the first nine months of fiscal 2014 as compared to the same period of fiscal 2013. This improvement was primarily driven by a decrease in Selling, general and administrative expenses as a percentage of Net sales due to the leverage of fixed costs through sales volume increases and cost control efforts.

**Liquidity and capital resources**

**Sources and uses of cash**

Our sources of funds, primarily from operations, cash on-hand, and, to the extent necessary, from readily available external financing arrangements, are sufficient to meet all current obligations on a timely basis. We believe that these sources of funds will be sufficient to meet the operating needs of our business for at least the next twelve months.

During the first nine months of fiscal 2014, the Company's use of cash was primarily driven by the payment of interest on debt, capital expenditures, purchases of treasury shares and net debt repayments, substantially offset by cash receipts from operations and proceeds from stock option exercises.

As of November 2, 2014, our combined liquidity of approximately \$1,153 million was comprised of \$107 million in cash and cash equivalents and \$1,046 million of additional available borrowings (excluding \$70 million of borrowings on available cash balances) under our Senior ABL Facility, based on qualifying inventory and receivables.

Information about the Company's cash flows, by category, is presented in the Consolidated Statements of Cash Flows and is summarized as follows:

**Net cash provided by (used for):**

Amounts in millions	Nine Months Ended		Increase (Decrease)
	November 2, 2014	November 3, 2013	
Operating activities	\$ 121	\$ (510)	\$ 631

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Investing activities	(89)	848	(937)
Financing activities	(40)	(357)	317

### *Working capital*

Working capital, excluding cash and cash equivalents, was \$1,289 million as of November 2, 2014, increasing \$63 million as compared to \$1,226 million as of November 3, 2013. The increase was primarily driven by an increase in Inventory and Receivables reflecting higher sales volumes, partially offset by increase in Accounts payable.

### *Operating activities*

During the first nine months of fiscal 2014 cash provided by operating activities was \$121 million compared with a use of \$510 million in the first nine months of fiscal 2013. The use of cash in the first nine months of fiscal 2013 was driven by the payment of \$364 million of original issue discounts and PIK interest related to the extinguishment of the 2007 Senior Subordinated Notes and a portion of the Term Loans. The first nine months of fiscal 2014 included a payment of \$1 million of original issue discount related to the extinguishment of a portion of the Term Loans. Additionally, cash interest paid in the first nine months of fiscal 2014 unrelated to extinguishments was \$426 million, compared to \$512 million in the first nine months of fiscal 2013. Excluding the cash interest payments, including PIK interest and original issue discounts paid, in both periods, cash flow from operating activities increased approximately \$182 million in the first nine months of fiscal 2014 as compared to

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the first nine months of fiscal 2013. The increase in operating cash flows excluding interest is attributable to growth in operations and efficient use of working capital.

*Investing activities*

During the first nine months of fiscal 2014, cash used in investing activities was \$89 million, primarily due to capital expenditures. During the first nine months of fiscal 2013, cash provided by investing activities was \$848 million, primarily driven by the proceeds of \$936 million from the sale of short-term investments of cash restricted for the extinguishment of the 2007 Senior Subordinated Notes, partially offset by \$96 million of capital expenditures.

*Financing activities*

During the first nine months of fiscal 2014, cash used in financing activities was \$40 million, primarily due to net debt repayments of \$37 million, purchases of treasury shares during the period and payments for debt issuance and modification costs, partially offset by proceeds from employee stock option exercises.

During the first nine months of fiscal 2013, cash used in financing activities was \$357 million, due to net debt payments of \$1,362 million, including an aggregate \$59 million in contractually required premiums paid to extinguish the 2007 Senior Subordinated Notes and January 2013 Senior Subordinated Notes prior to maturity, and payments of \$34 million for debt issuance and modification costs. This was substantially offset by \$1,039 million in net proceeds from the initial public offering of Holdings' common stock.

**External Financing**

On December 4, 2014, HDS issued \$1,250 million of 5.25% Senior Secured First Priority Notes due 2021 (the "December 2014 First Priority Notes") at par. At closing, HDS received approximately \$1,232 million, net of transaction fees. The Company intends to use the net proceeds from the December 2014 First Priority Notes issuance, together with available cash, to redeem in full \$1,250 million of HDS' outstanding First Priority Notes (as defined below).

On November 19, 2014, HDS issued a notice of conditional full redemption (the "Redemption Notice") for all of the outstanding \$1,250 million aggregate principal amount of its First Priority Notes due 2019. The redemption price with respect to any redeemed note will be equal to 100.000% of the principal amount of such note, plus the Applicable Premium (calculated in accordance with the definition thereof in the Indenture governing the outstanding First Priority Notes dated April 12, 2012 as supplemented), plus accrued but unpaid interest thereon to the redemption date. The redemption date is expected to be December 19, 2014. As a result, in the fourth quarter of fiscal 2014, the Company expects to report a \$106 million loss on extinguishment of debt, which includes a \$106 million premium payment to redeem the First Priority Notes and the write-off of \$15 million of unamortized deferred debt costs, offset by the write-off of \$15 million of unamortized premium on the First Priority Notes.

On December 4, 2014, HDS irrevocably deposited with the trustee for the First Priority Notes funds solely for the benefit of the holders of the First Priority Notes, cash in U.S. dollars in an amount as was sufficient to pay and discharge the entire aggregate principal amount of the First Priority Notes not heretofore cancelled or delivered to the trustee for the First Priority Notes for cancellation (the "Remaining Notes"), for principal of, and premium and accrued interest on, the Remaining Notes to December 19, 2014, the date specified in the Redemption Notice. The trustee for the First Priority Notes then entered into a Satisfaction and Discharge of Indenture, dated as of December 4, 2014, with respect to the indenture governing the First Priority Notes.

As of November 2, 2014, we had an aggregate principal amount of \$5.5 billion of outstanding debt, net of unamortized discounts of \$15 million and including unamortized premiums of \$15 million, and \$1,116 million of additional available borrowings under our Senior ABL Facility (after giving effect to the borrowing base limitations and approximately \$54 million in letters of credit issued and including \$70 million of borrowings available on qualifying cash balances). From time to time, depending on market conditions and other factors, we may seek to repay, redeem, repurchase or otherwise acquire or refinance a portion or all of our indebtedness. We may make such repurchases in privately negotiated transactions or otherwise.



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HDS's long-term debt as of November 2, 2014 and February 2, 2014 consisted of the following (dollars in millions):

	November 2, 2014		February 2, 2014	
	Outstanding Principal	Interest Rate %(1)	Outstanding Principal	Interest Rate %(1)
Senior ABL Facility due 2018	\$ 330	1.65	\$ 360	1.66
Term Loans due 2018, net of unamortized discount of \$15 million and \$19 million	962	4.00	966	4.50
First Priority Notes due 2019, including unamortized premium of \$15 million and \$18 million	1,266	8.125	1,268	8.125
Second Priority Notes due 2020	675	11.00	675	11.00
October 2012 Senior Unsecured Notes due 2020	1,000	11.50	1,000	11.50
February 2013 Senior Unsecured Notes due 2020	1,275	7.50	1,275	7.50
Total long-term debt	\$ 5,508		\$ 5,544	
Less current installments	(10)		(10)	
Long-term debt, excluding current installments	\$ 5,498		\$ 5,534	

(1) Represents the stated rate of interest, without including the effect of discounts or premiums.

On February 6, 2014, HDS amended its Term Loan Facility, as defined below, to reduce the applicable margin for borrowings from 3.25% for LIBOR borrowings and 2.25% for base rate borrowings to 3.00% for LIBOR borrowings and 2.00% for base rate borrowings, and reduced the LIBOR floor to 1.00%. The Term Loan may be repaid at any time without penalty or premium. In addition, the amendment provided that HDS may withhold up to \$150 million from repayments otherwise required to be made with the proceeds of asset sales and use such proceeds to repay any debt, including debt that is junior to the Term Loans. The amendment also extended the maturity of the Term Loans by approximately nine months, to June 28, 2018. Pursuant to the credit agreement governing HDS's Senior ABL Facility, as defined below, the maturity date of the ABL Facility is the earlier of June 28, 2018 and the maturity date of the Term Loan Facility. The amendment therefore effectively extended the maturity date of the Senior ABL Facility to June 28, 2018.

In connection with the amendment, HDS paid approximately \$1 million in financing fees, which will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50. A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

Affiliates of certain of the Equity Sponsors owned approximately \$37 million of the Term Loans as of the date of the amendment. In the amendment process, this ownership was reduced to \$30 million. Management of the Company has been informed that, as of November 2, 2014, affiliates of certain of the Equity Sponsors beneficially owned approximately \$45 million aggregate principal amount of HDS's Term Loans.

## Senior Credit Facilities

**Asset Based Lending Facility**

HDS's Senior Asset Based Lending Facility ( Senior ABL Facility ) provides for senior secured revolving loans and letters of credit of up to a maximum aggregate principal amount of \$1,500 million (subject to availability under a borrowing base). Extensions of credit under the Senior ABL Facility are limited by a borrowing base calculated periodically based on specified percentages of the value of eligible inventory and eligible accounts receivable, subject to certain reserves and other adjustments. A portion of the Senior ABL Facility is available for letters of credit and swingline loans. As of November 2, 2014, HDS had \$1,116 million of additional available borrowings under the Senior ABL Facility (after giving effect to the borrowing base limitations).

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and approximately \$54 million in letters of credit issued and including \$70 million of borrowings available on qualifying cash balances).

The Senior ABL Facility also permits HDS to add one or more incremental term loan facilities to be included in the Senior ABL Facility or one or more revolving credit facility commitments to be included in the Senior ABL Facility. The Senior ABL Facility will mature on June 28, 2018.

**Senior Secured Term Loan Facility**

HDS's Senior Term Facility consists of a senior secured Term Loan Facility (the Term Loan Facility, the term loans thereunder, the Term Loans providing for Term Loans in an original aggregate principal amount of \$1,000 million. The Term Loan Facility will mature on June 28, 2018 (the Term Loan Maturity Date). The Term Loans amortize in equal quarterly installments in aggregate annual amounts equal to 1% of the original principal amount of the Term Loan Facility with the balance payable on the Term Loan Maturity Date.

**Secured Notes**

**8 1/8% Senior Secured First Priority Notes due 2019**

HDS's 8 1/8% Senior Secured First Priority Notes due 2019 (the First Priority Notes), bear interest at a rate of 8 1/8% per annum and will mature on April 15, 2019. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the First Priority Notes, in whole or in part, at any time (1) prior to April 15, 2015, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the First Priority Notes and (2) on and after April 15, 2015, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

Year	Percentage
2015	106.094%
2016	104.063%
2017	102.031%
2018 and thereafter	100.000%

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In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the First Priority Notes with the proceeds of certain equity offerings at a redemption price of 108.125% of the principal amount in respect of the First Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the First Priority Notes are redeemed, an aggregate principal amount of First Priority Notes equal to at least 50% of the original aggregate principal amount of First Priority Notes must remain outstanding immediately after each such redemption of First Priority Notes.

On December 4, 2014, HDS irrevocably deposited with the trustee for the First Priority Notes funds solely for the benefit of the holders of the First Priority Notes, cash in U.S. dollars in an amount as was sufficient to pay and discharge the entire aggregate principal amount of the First Priority Notes not heretofore cancelled or delivered to the trustee for the First Priority Notes for cancellation (the "Remaining Notes"), for principal of, and premium and accrued interest on, the Remaining Notes to December 19, 2014, the date specified in the notice of conditional full redemption for redemption of the Remaining Notes, issued by HDS on November 19, 2014. The trustee for the First Priority Notes then entered into a Satisfaction and Discharge of Indenture, dated as of December 4, 2014, with respect to the indenture governing the First Priority Notes.

### **11% Senior Secured Second Priority Notes due 2020**

HDS's 11% Senior Secured Second Priority Notes due 2020 (the "Second Priority Notes") bear interest at a rate of 11% per annum and will mature on April 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

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*Redemption*

HDS may redeem the Second Priority Notes, in whole or in part, at any time (1) prior to April 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the Second Priority Notes and (2) on and after April 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2016	105.500%
2017	102.750%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the Second Priority Notes with the proceeds of certain equity offerings at a redemption price of 111.000% of the principal amount in respect of the Second Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the Second Priority Notes are redeemed, an aggregate principal amount of Second Priority Notes equal to at least 50% of the original aggregate principal amount of Second Priority Notes must remain outstanding immediately after each such redemption of Second Priority Notes.

**Collateral**

The First Priority Notes and the related guarantees are secured by a first-priority security interest in substantially all of the tangible and intangible assets of HDS and the Subsidiary Guarantors (other than the ABL Priority Collateral, in which the First Priority Notes and the related guarantees have a second priority security interest), including pledges of all Capital Stock of HDS's Restricted Subsidiaries directly owned by HDS and the Subsidiary Guarantors (but only up to 65% of each series of Capital Stock of each direct Foreign Subsidiary owned by HDS or any Subsidiary Guarantor), subject to certain thresholds, exceptions and permitted liens, and excluding any Excluded Assets (as defined in the indenture governing the First Priority Notes) and Excluded Subsidiary Securities (as defined in the indenture governing the First Priority Notes) (the Cash Flow Priority Collateral).

The Second Priority Notes and the related guarantees are secured by a second-priority security interest in the Cash Flow Priority Collateral, subject to permitted liens. In addition, the Second Priority Notes and the related guarantees are secured by a third-priority security interest in the ABL Priority Collateral, subject to permitted liens.

The indentures governing the First Priority Notes, the Second Priority Notes and the applicable collateral documents provide that any capital stock and other securities of any of HDS's subsidiaries will be excluded from the collateral to the extent the pledge of such capital stock or other securities to secure the First Priority Notes and Second Priority Notes would cause such subsidiary to be required to file separate financial statements with the SEC pursuant to Rule 3-16 of Regulation S-X (as in effect from time to time).

**Unsecured Notes**

**11.5% Senior Unsecured Notes due 2020**

HDS's 11.5% Senior Unsecured Notes due 2020 (the "October 2012 Senior Unsecured Notes") bear interest at 11.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the October 2012 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if

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any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the 11.5% Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

Year	Percentage
2016	105.750%
2017	102.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the October 2012 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 111.50% of the principal amount in respect of the October 2012 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the October 2012 Senior Unsecured Notes are redeemed, an aggregate principal amount of the October 2012 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the October 2012 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the October 2012 Senior Unsecured Notes.

**7.5% Senior Unsecured Notes due 2020**

HDS's 7.5% Senior Unsecured Notes due 2020 (the February 2013 Senior Unsecured Notes) bear interest at 7.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the February 2013 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the February 2013 Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

Year	Percentage
2016	103.750%
2017	101.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the February 2013 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 107.50% of the principal amount in respect of the

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February 2013 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the February 2013 Senior Unsecured Notes are redeemed, an aggregate principal amount of the February 2013 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the February 2013 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the February 2013 Senior Unsecured Notes.

### **Debt covenants**

HDS's outstanding debt agreements contain various restrictive covenants including, but not limited to, limitations on additional indebtedness and dividend payments and stipulations regarding the use of proceeds from asset dispositions. As of November 2, 2014, HDS is in compliance with all such covenants that were in effect on such date.

### **Critical accounting policies**

Our condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Preparation of these statements requires management to make judgments and estimates. Some accounting policies have a significant impact on amounts



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reported in these consolidated financial statements. The Company's critical accounting policies have not changed from those reported in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K, as amended, for the fiscal year ended February 2, 2014.

**Recent accounting pronouncements**

*Discontinued operations* - In April 2014, the FASB issued ASU No. 2014-08, Reporting discontinued operations and disclosure of disposals of components of an entity (ASU 2014-08). The amended guidance requires that a disposal representing a strategic shift that has (or will have) a major effect on an entity's financial results or a business activity classified as held for sale should be reported as discontinued operations. The amendments also expand the disclosure requirements for discontinued operations and add new disclosures for individually significant dispositions that do not qualify as discontinued operations. The amendments are effective prospectively for fiscal years, and interim reporting periods within those years, beginning on or after December 15, 2014 (early adoption is permitted only for disposals that have not been previously reported). The impact on the Company of adopting ASU 2014-08 will depend on the nature and size of future disposals, if any, of a component of the Company after the effective date. The Company does not expect the adoption of ASU 2014-08 to have a material impact on the Company's financial position or results of operations.

*Revenue recognition* - In May 2014, the FASB issued ASU No. 2014-09, Revenue from contracts with customers (ASU 2014-09). The amended guidance outlines a single comprehensive revenue model for entities to use in accounting for revenue arising from contracts with customers. The guidance supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities have the option of using either a full retrospective or modified approach to adopt the guidance. ASU 2014-09 is effective for fiscal years, and interim reporting periods within those years, beginning after December 15, 2016 (early adoption is not permitted). The Company is currently evaluating the impact of adopting ASU 2014-09.

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**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to market risk associated with changes in interest rates, foreign currency exchange rate fluctuations and certain commodity prices. To reduce these risks, we selectively use financial instruments and other proactive management techniques. We do not use financial instruments for trading purposes or speculation. There have been no material changes in our market risk exposures as compared to those discussed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014.

**Item 4. Controls and Procedures**

**(a) Evaluation of disclosure controls and procedures**

***HD Supply Holdings, Inc.***

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer of HD Supply Holdings, Inc., we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the HD Supply Holdings, Inc. disclosure controls and procedures were effective as of November 2, 2014 (the end of the period covered by this report).

***HD Supply, Inc.***

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer of HD Supply, Inc., we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the HD Supply, Inc. disclosure controls and procedures were effective as of November 2, 2014 (the end of the period covered by this report).

**(b) Changes in internal control**

There were no changes in Holdings or HDS's internal control over financial reporting, as defined in the Exchange Act Rules 13a-15(f) or 15d-15(f), during the third quarter of fiscal 2014 that have materially affected, or are reasonably likely to materially affect, Holdings or HDS's internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

HD Supply is involved in various legal proceedings arising in the normal course of its business. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that it determines to be both probable and reasonably estimable in accordance with ASC 450, Contingencies. In the opinion of management, based on current knowledge, all reasonably estimable and probable matters are believed to be adequately reserved for or covered by insurance. For all other matters, except as noted below, management believes the possibility of losses from such matters is not probable, the potential loss from such matters is not reasonably estimable, or such matters are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. For material matters that are reasonably possible and reasonably estimable, including matters that are probable and estimable but for which the amount that is reasonably possible is in excess of the amount that the Company has accrued for, management has estimated the aggregate range of potential loss as \$0 to \$15 million. If a material loss is probable or reasonably possible, and in either case estimable, the Company has considered it in our analysis and it is included in the discussion set forth above.

The Company has been informed that the Office of the United States Attorney for the Northern District of New York is conducting an investigation related to the activities of certain disadvantaged business enterprises (DBEs), including American Indian Builders and Suppliers, Inc. (AIB). In May 2011, in connection with that investigation, the government executed a search of an entity from which Waterworks purchased assets shortly before the search was executed. On June 20, 2012, in connection with that same investigation, the government executed search warrants at two Waterworks branches. On July 28, 2014, the Company received a Civil

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Investigative Demand ( CID ) issued by the United States Attorney's Office for the Northern District of New York pursuant to the False Claims Act in the course of an investigation to determine whether the Company knowingly submitted false claims to the government in connection with the Company's sales to DBEs, and, in particular, AIB, on federally funded or partially-federally funded projects. The Company is in the process of responding to the CID. The Company is updated by the government on its investigation periodically and continues to cooperate with the investigation. While the Company cannot predict the outcome, it believes a potential loss on this matter is reasonably possible but due to the current state of the investigation it is not able to estimate a range of potential loss.

**Item 1A. Risk Factors**

We discuss in our filings with the SEC various risks that may materially affect our business. There have been no material changes to the risk factors disclosed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014. See Note 12, Commitments and Contingencies, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q for the most recent developments in the Internal Revenue Service's audit of the Company's U.S. federal tax returns filed for the tax years ended on February 3, 2008 and February 1, 2009 and other legal matters. See Note 8, Income Taxes, in the Notes to the Consolidated Financial Statements for the most recent developments on the Company's ownership change, as defined in Section 382 of the Internal Revenue Code of 1986, as amended.

The materialization of any risks and uncertainties identified in forward-looking statements contained in this report together with those previously disclosed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014 and our and HDS's other filings with the SEC or those that are presently unforeseen could result in significant adverse effects on our financial condition, results of operations and cash flows. See "Forward-looking statements and information" at the beginning of this report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) Purchases of Equity Securities

In the first quarter of fiscal 2014, Holdings' Board of Directors authorized a share repurchase program to be funded from cash proceeds received from exercises of employee stock options. This share repurchase program does not obligate the Company to acquire any particular amount of common stock, and it may be terminated at any time at the Company's discretion. Through the end of the third quarter of fiscal 2014, the Company has repurchased shares of its common stock under this program having a value of approximately \$41 million.

Effective November 25, 2014, the Company retired and cancelled 1,470,000 shares of Holdings common stock ( Retired Shares ) held as Treasury Shares by Holdings in the amount of \$40 million. The majority of these shares were re-acquired by Holdings pursuant to its previously announced share repurchase program under which proceeds of employee stock option exercises are used to buy back Holdings common stock in the open market. In accordance with Accounting Standards Codification 505-30, Equity-Treasury Stock, Holdings reversed the \$0.01 par value of the Retired Shares and the excess of the cost of the Retired Shares over par value to Retained Earnings.



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The number and average price of shares purchased in each fiscal month of the third quarter of fiscal 2014 are set forth in the table below:

**ISSUER PURCHASES OF EQUITY SECURITIES**

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of a Publicly Announced Program (1)</b>	<b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (2)</b>
August 4 - August 31	290,000	\$ 26.95	290,000	\$ 13,788,713
September 1 - September 28	275,500	28.19	275,500	10,601,980
September 29 - November 2	362,500	26.61	362,500	2,822,036
<b>Total</b>	<b>928,000</b>	<b>\$ 27.19</b>	<b>928,000</b>	

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(1) *The share repurchase program was announced on Form 8-K filed by Holdings on April 8, 2014, and repurchases commenced on June 6, 2014. Repurchases under the program are made in the open market through broker-negotiated purchases, in accordance with guidelines specified under Rule 10b5-1 of the Exchange Act and in compliance with Rule 10b-18 of the Exchange Act.*

(2) *The total dollar value of shares that may yet be purchased increases by the amount of cash proceeds received from the exercise of employee stock options as they occur.*

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**Item 6. Exhibits**

The following exhibits are filed or furnished with this quarterly report.

<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.1	Revised Board of Directors compensation policy
31.1	Certification of President and Chief Executive Officer of HD Supply Holdings, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Senior Vice President and Chief Financial Officer of HD Supply Holdings, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.3	Certification of President and Chief Executive Officer of HD Supply, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.4	Certification of Senior Vice President and Chief Financial Officer of HD Supply, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
32.1	Certification of President and Chief Executive Officer of HD Supply Holdings, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Senior Vice President and Chief Financial Officer of HD Supply Holdings, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.3	Certification of President and Chief Executive Officer of HD Supply, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.4	Certification of Senior Vice President and Chief Financial Officer of HD Supply, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Interactive data files pursuant to Rule 405 of Regulation S-T.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HD SUPPLY HOLDINGS, INC.**  
(Registrant)

December 8, 2014  
(Date)

By:

/S/ Joseph J. DeAngelo  
Joseph J. DeAngelo  
President and Chief Executive Officer

/S/ Evan J. Levitt  
Evan J. Levitt  
Senior Vice President and Chief Financial Officer



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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HD SUPPLY, INC.**  
(Registrant)

December 8, 2014  
(Date)

By:

/S/ Joseph J. DeAngelo  
Joseph J. DeAngelo  
President and Chief Executive Officer

/S/ Evan J. Levitt  
Evan J. Levitt  
Senior Vice President and Chief Financial Officer