

MAGELLAN MIDSTREAM PARTNERS LP
Form 10-Q
November 01, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the quarterly period ended September 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____

Commission File No.: 1-16335

Magellan Midstream Partners, L.P.
(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

One Williams Center, P.O. Box 22186, Tulsa, Oklahoma 74121-2186

(Address of principal executive offices and zip code)

(918) 574-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 31, 2013, there were 226,679,438 outstanding limited partner units of Magellan Midstream Partners, L.P. that trade on the New York Stock Exchange under the ticker symbol "MMP."

Table of Contents

TABLE OF CONTENTS

PART I

FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF INCOME 2

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME 3

CONSOLIDATED BALANCE SHEETS 4

CONSOLIDATED STATEMENTS OF CASH FLOWS 5

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS:

1. Organization, Description of Business and Basis of Presentation 6

2. Product Sales Revenue 7

3. Segment Disclosures 7

4. Investments in Non-Controlled Entities 10

5. Inventory 11

6. Employee Benefit Plans 11

7. Debt 12

8. Derivative Financial Instruments 12

9. Commitments and Contingencies 16

10. Long-Term Incentive Plan 17

11. Distributions 18

12. Fair Value 19

13. Related Party Transactions 20

14. Subsequent Events 20

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Introduction 21

Recent Developments 21

Results of Operations 22

Distributable Cash Flow 27

Liquidity and Capital Resources 28

Off-Balance Sheet Arrangements 30

Environmental 30

Other Items 31

New Accounting Pronouncements 33

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK 34

ITEM 4. CONTROLS AND PROCEDURES 34

Forward-Looking Statements 35

PART II

OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS 37

ITEM 1A. RISK FACTORS 37

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS 38

ITEM 3. DEFAULTS UPON SENIOR SECURITIES 38

ITEM 4. MINE SAFETY DISCLOSURES 38

ITEM 5. OTHER INFORMATION 38

ITEM 6. EXHIBITS 39

Table of ContentsPART I
FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

MAGELLAN MIDSTREAM PARTNERS, L.P.
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per unit amounts)
(Unaudited)

| | Three Months Ended | | Nine Months Ended | |
|---|--------------------|-----------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2012 | 2013 | 2012 | 2013 |
| Transportation and terminals revenue | \$255,492 | \$295,326 | \$721,807 | \$805,059 |
| Product sales revenue | 70,178 | 144,852 | 546,476 | 504,485 |
| Affiliate management fee revenue | 199 | 3,657 | 596 | 10,624 |
| Total revenue | 325,869 | 443,835 | 1,268,879 | 1,320,168 |
| Costs and expenses: | | | | |
| Operating | 103,272 | 103,262 | 254,050 | 245,858 |
| Product purchases | 85,819 | 120,299 | 478,929 | 396,025 |
| Depreciation and amortization | 31,692 | 35,270 | 94,688 | 105,788 |
| General and administrative | 27,551 | 32,755 | 76,709 | 96,073 |
| Total costs and expenses | 248,334 | 291,586 | 904,376 | 843,744 |
| Earnings of non-controlled entities | 1,749 | 2,375 | 4,875 | 5,162 |
| Operating profit | 79,284 | 154,624 | 369,378 | 481,586 |
| Interest expense | 29,113 | 31,852 | 87,354 | 95,295 |
| Interest income | (16 |) (215 |) (80 |) (250 |
| Interest capitalized | (1,439 |) (3,780 |) (3,331 |) (10,474 |
| Debt placement fee amortization expense | 519 | 540 | 1,556 | 1,620 |
| Income before provision for income taxes | 51,107 | 126,227 | 283,879 | 395,395 |
| Provision for income taxes | 585 | 604 | 2,012 | 3,165 |
| Net income | \$50,522 | \$125,623 | \$281,867 | \$392,230 |
| Basic and diluted net income per limited partner unit | \$0.22 | \$0.55 | \$1.25 | \$1.73 |
| Weighted average number of limited partner units outstanding used for basic and diluted net income per unit calculation | 226,431 | 226,866 | 226,348 | 226,812 |

See notes to consolidated financial statements.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
 (Unaudited, in thousands)

| | Three Months Ended | | Nine Months Ended | |
|---|--------------------|-----------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2012 | 2013 | 2012 | 2013 |
| Net income | \$50,522 | \$125,623 | \$281,867 | \$392,230 |
| Other comprehensive income: | | | | |
| Net gain (loss) on cash flow hedges ⁽¹⁾ | 9,666 | (36) | 12,341 | (4,596) |
| Reclassification of net loss (gain) on cash flow hedges to income ⁽²⁾ | (1,425) | (41) | (1,507) | 4,285 |
| Changes in employee benefit plan assets and benefit obligations recognized in income ⁽³⁾ | (2,812) | 491 | (1,107) | 1,473 |
| Adjustment to recognize the funded status of postretirement plans | 8,325 | (367) | 8,325 | (367) |
| Total other comprehensive income | 13,754 | 47 | 18,052 | 795 |
| Comprehensive income | \$64,276 | \$125,670 | \$299,919 | \$393,025 |

(1) See Note 8—Derivative Financial Instruments for additional information on unrealized gains and losses on cash flow hedges recognized in accumulated other comprehensive loss.

(2) See Note 8—Derivative Financial Instruments for additional information on amounts reclassified out of accumulated other comprehensive loss into income.

(3) These accumulated other comprehensive loss components are included in the computation of net periodic pension cost (see Note 6—Employee Benefit Plans).

See notes to consolidated financial statements.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.
CONSOLIDATED BALANCE SHEETS
(In thousands)

| | December 31, 2012 | September 30, 2013 (Unaudited) |
|---|----------------------|--------------------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 328,278 | \$ 14,228 |
| Trade accounts receivable (less allowance for doubtful accounts of \$5 at December 31, 2012) | 91,114 | 107,710 |
| Other accounts receivable | 12,329 | 6,827 |
| Inventory | 221,888 | 208,485 |
| Energy commodity derivatives contracts, net | — | 8,441 |
| Energy commodity derivatives deposits | 18,304 | 10,294 |
| Other current assets | 28,365 | 31,296 |
| Total current assets | 700,278 | 387,281 |
| Property, plant and equipment | 4,408,550 | 4,764,325 |
| Less: Accumulated depreciation | 943,248 | 1,039,139 |
| Net property, plant and equipment | 3,465,302 | 3,725,186 |
| Investments in non-controlled entities | 107,356 | 291,384 |
| Long-term receivables | 5,135 | 3,140 |
| Goodwill | 53,260 | 53,260 |
| Other intangibles (less accumulated amortization of \$16,715 and \$8,130 at December 31, 2012 and September 30, 2013, respectively) | 13,274 | 7,969 |
| Debt placement costs (less accumulated amortization of \$7,886 and \$9,506 at December 31, 2012 and September 30, 2013, respectively) | 15,080 | 13,532 |
| Tank bottom inventory | 58,493 | 63,184 |
| Other noncurrent assets | 1,889 | 3,069 |
| Total assets | \$ 4,420,067 | \$ 4,548,005 |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| Current liabilities: | | |
| Accounts payable | \$ 112,002 | \$ 83,190 |
| Accrued payroll and benefits | 32,434 | 38,216 |
| Accrued interest payable | 42,059 | 37,174 |
| Accrued taxes other than income | 33,089 | 38,395 |
| Environmental liabilities | 14,442 | 14,169 |
| Deferred revenue | 46,371 | 67,882 |
| Accrued product purchases | 72,049 | 69,702 |
| Energy commodity derivatives contracts, net | 7,338 | — |
| Current portion of long-term debt | — | 249,954 |
| Other current liabilities | 32,836 | 43,078 |
| Total current liabilities | 392,620 | 641,760 |
| Long-term debt | 2,393,408 | 2,236,761 |
| Long-term pension and benefits | 68,134 | 63,036 |
| Other noncurrent liabilities | 16,382 | 20,068 |
| Environmental liabilities | 33,821 | 23,327 |
| Commitments and contingencies | | |

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

Partners' capital:

| | | |
|---|--------------|--------------|
| Limited partner unitholders (226,201 units and 226,679 units outstanding at December 31, 2012 and September 30, 2013, respectively) | 1,550,760 | 1,597,316 |
| Accumulated other comprehensive loss | (35,058) | (34,263) |
| Total partners' capital | 1,515,702 | 1,563,053 |
| Total liabilities and partners' capital | \$ 4,420,067 | \$ 4,548,005 |

See notes to consolidated financial statements.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited, in thousands)

| | Nine Months Ended September 30, | |
|---|------------------------------------|------------|
| | 2012 | 2013 |
| Operating Activities: | | |
| Net income | \$281,867 | \$392,230 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization expense | 94,688 | 105,788 |
| Debt placement fee amortization expense | 1,556 | 1,620 |
| Loss on sale, retirement and impairment of assets | 10,575 | 4,269 |
| Earnings of non-controlled entities | (4,875 |) (5,162 |
| Distributions from investments in non-controlled entities | 4,875 | 1,907 |
| Equity-based incentive compensation expense | 12,555 | 14,499 |
| Changes in employee benefit plan assets and benefit obligations | (1,107 |) 1,473 |
| Changes in operating assets and liabilities: | | |
| Trade accounts receivable and other accounts receivable | (22,561 |) (11,094 |
| Inventory | 38,144 | 13,403 |
| Energy commodity derivatives contracts, net of derivatives deposits | 7,047 | (8,887 |
| Accounts payable | (14,840 |) 956 |
| Accrued payroll and benefits | (279 |) 5,782 |
| Accrued interest payable | (7,283 |) (4,885 |
| Accrued taxes other than income | 4,363 | 5,306 |
| Accrued product purchases | 10,726 | (2,347 |
| Deferred revenue | 5,082 | 21,511 |
| Current and noncurrent environmental liabilities | 1,977 | (10,767 |
| Other current and noncurrent assets and liabilities | (10,268 |) (4,361 |
| Net cash provided by operating activities | 412,242 | 521,241 |
| Investing Activities: | | |
| Property, plant and equipment: | | |
| Additions to property, plant and equipment | (230,015 |) (289,669 |
| Proceeds from sale and disposition of assets | 255 | 2,414 |
| Increase (decrease) in accounts payable related to capital expenditures | 45,197 | (29,768 |
| Acquisition of business | — | (57,000 |
| Acquisition of assets | — | (22,500 |
| Investments in non-controlled entities | (37,495 |) (181,377 |
| Distributions in excess of earnings of non-controlled entities | 1,228 | 604 |
| Net cash used by investing activities | (220,830 |) (577,296 |
| Financing Activities: | | |
| Distributions paid | (293,778 |) (349,087 |
| Net borrowings under revolver | — | 98,400 |
| Increase in outstanding checks | 6,238 | 4,951 |
| Settlement of tax withholdings on long-term incentive compensation | (13,001 |) (12,259 |
| Net cash used by financing activities | (300,541 |) (257,995 |
| Change in cash and cash equivalents | (109,129 |) (314,050 |
| Cash and cash equivalents at beginning of period | 209,620 | 328,278 |

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| | | |
|---|------------|-----------|
| Cash and cash equivalents at end of period | \$ 100,491 | \$ 14,228 |
| Supplemental non-cash financing activity: | | |
| Issuance of limited partner units in settlement of equity-based incentive plan awards | \$ 7,295 | \$ 6,404 |
| See notes to consolidated financial statements. | | |

5

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization, Description of Business and Basis of Presentation

Organization

Unless indicated otherwise, the terms “our,” “we,” “us” and similar language refer to Magellan Midstream Partners, L.P. together with its subsidiaries. We are a Delaware limited partnership and our limited partner units are traded on the New York Stock Exchange under the ticker symbol “MMP.” Magellan GP, LLC, a wholly-owned Delaware limited liability company, serves as our general partner.

During first quarter 2013, we completed a reorganization of our reporting segments. This reorganization was effected to reflect strategic changes in our businesses, particularly in the area of our crude oil activities, which have had or will have a significant impact on the way we manage our operations. Accordingly, we have updated our segment disclosures for all previous periods included in this report. Our reportable segments offer different products and services and are managed separately because each requires different marketing strategies and business knowledge.

Description of Business

We are principally engaged in the transportation, storage and distribution of refined petroleum products and crude oil. As of September 30, 2013, our asset portfolio consisted of:

our refined products segment, including almost 9,100 miles of refined products pipeline system with 49 connected terminals as well as 27 independent terminals not connected to our pipeline system and our 1,100-mile ammonia pipeline system;

our crude oil segment, comprised of approximately 800 miles of crude oil pipelines and storage facilities with an aggregate leasable storage capacity of approximately 15 million barrels; and

our marine storage segment, consisting of marine terminals located along coastal waterways with an aggregate storage capacity of more than 26 million barrels.

Products transported, stored and distributed through our pipelines and terminals include:

refined products, which are the output from refineries and are primarily used as fuels by consumers. Refined products include gasoline, diesel fuel, aviation fuel, kerosene and heating oil. Collectively, diesel fuel and heating oil are referred to as distillates;

liquefied petroleum gases, or LPGs, which are produced as by-products of the crude oil refining process and in connection with natural gas production. LPGs include butane and propane;

blendstocks, which are blended with refined products to change or enhance their characteristics such as increasing a gasoline's octane or oxygen content. Blendstocks include alkylates and oxygenates;

heavy oils and feedstocks, which are used as burner fuels or feedstocks for further processing by refineries and petrochemical facilities. Heavy oils and feedstocks include No. 6 fuel oil and vacuum gas oil;

crude oil and condensate, which are used as feedstocks by refineries and petrochemical facilities;

biofuels, such as ethanol and biodiesel, which are increasingly required by government mandates; and

ammonia, which is primarily used as a nitrogen fertilizer.

Except for ammonia, we use the term petroleum products to describe any, or a combination, of the above-noted products.

Basis of Presentation

In the opinion of management, our accompanying consolidated financial statements which are unaudited, except for the consolidated balance sheet as of December 31, 2012, which is derived from our audited financial statements, include all normal and recurring adjustments necessary to present fairly our financial position as of September 30, 2013, the results of operations

Table of Contents

for the three and nine months ended September 30, 2012 and 2013 and cash flows for the nine months ended September 30, 2012 and 2013. The results of operations for the nine months ended September 30, 2013 are not necessarily indicative of the results to be expected for the full year ending December 31, 2013.

Pursuant to the rules and regulations of the Securities and Exchange Commission, the financial statements in this report do not include all of the information and notes normally included with financial statements prepared in accordance with accounting principles generally accepted in the United States. These financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2012 and the updates to our Annual Report reflecting changes in our reporting segments included in our Current Report on Form 8-K filed with the Securities and Exchange Commission on April 29, 2013.

2. Product Sales Revenue

The amounts reported as product sales revenue on our consolidated statements of income include revenue from the physical sale of petroleum products and from mark-to-market adjustments from New York Mercantile Exchange ("NYMEX") contracts. We use NYMEX contracts to hedge against changes in the price of refined products we expect to sell from our business activities where we acquire or produce petroleum products. Some of these NYMEX contracts qualify for hedge accounting treatment and we designate and account for these as either cash flow or fair value hedges. The effective portion of the fair value changes in contracts designated as cash flow hedges are recognized as adjustments to product sales when the hedged product is physically sold. Ineffectiveness in the contracts designated as cash flow hedges is recognized as an adjustment to product sales in the period the ineffectiveness occurs. We account for NYMEX contracts that do not qualify for hedge accounting treatment as economic hedges, with the period changes in fair value recognized as product sales, except for those agreements that economically hedge the inventories associated with our pipeline system overages (the period changes in the fair value of these agreements are charged to operating expense). See Note 8 – Derivative Financial Instruments for further disclosures regarding our NYMEX contracts.

For the three and nine months ended September 30, 2012 and 2013, product sales revenue included the following (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|------------|
| | 2012 | 2013 | 2012 | 2013 |
| Physical sale of petroleum products | \$ 113,500 | \$ 146,887 | \$ 584,624 | \$ 500,347 |
| NYMEX contract adjustments: | | | | |
| Change in value of NYMEX contracts that did not qualify for hedge accounting treatment and the effective portion of gains and losses of matured NYMEX contracts that qualified for hedge accounting treatment associated with our butane blending and fractionation activities ⁽¹⁾ | (36,172) | (2,035) | (33,211) | 4,149 |
| Change in value of NYMEX contracts that did not qualify for hedge accounting treatment associated with the Houston-to-El Paso pipeline linefill working inventory ⁽¹⁾ | (7,080) | — | (5,159) | — |
| Other | (70) | — | 222 | (11) |
| Total NYMEX contract adjustments | (43,322) | (2,035) | (38,148) | 4,138 |
| Total product sales revenue | \$ 70,178 | \$ 144,852 | \$ 546,476 | \$ 504,485 |

(1) The associated petroleum products for these activities are, to the extent still owned as of the statement date, or were, to the extent no longer owned as of the statement date, classified as inventory in current assets on our consolidated balance sheets.

3. Segment Disclosures

During the first quarter of 2013, we revised our reporting segments. See Note 1 – Organization, Description of Business and Basis of Presentation for a discussion of this matter.

Our reportable segments are strategic business units that offer different products and services. Our segments are managed separately because each segment requires different marketing strategies and business knowledge.

Management evaluates performance based on segment operating margin, which includes revenue from affiliates and external customers, operating

7

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

expenses, product purchases and earnings of non-controlled entities. Transactions between our business segments are conducted and recorded on the same basis as transactions with third-party entities.

We believe that investors benefit from having access to the same financial measures used by management. Operating margin, which is presented in the following tables, is an important measure used by management to evaluate the economic performance of our core operations. Operating margin is not a generally accepted accounting principles ("GAAP") measure, but the components of operating margin are computed using amounts that are determined in accordance with GAAP. A reconciliation of operating margin to operating profit, which is its nearest comparable GAAP financial measure, is included in the tables below. Operating profit includes depreciation and amortization expense and general and administrative ("G&A") expenses that management does not focus on when evaluating the core profitability of our separate operating segments.

| | Three Months Ended September 30, 2012 | | | | |
|--|---------------------------------------|-----------|-------------------|------------------------------|-----------|
| | (in thousands) | | | | |
| | Refined Products | Crude Oil | Marine Storage | Intersegment Eliminations | Total |
| Transportation and terminals revenue | \$193,880 | \$23,868 | \$37,744 | \$— | \$255,492 |
| Product sales revenue | 66,776 | — | 3,402 | — | 70,178 |
| Affiliate management fee revenue | — | 199 | — | — | 199 |
| Total revenue | 260,656 | 24,067 | 41,146 | — | 325,869 |
| Operating expenses | 80,705 | 3,441 | 19,824 | (698) | 103,272 |
| Product purchases | 84,041 | — | 1,778 | — | 85,819 |
| (Earnings) losses of non-controlled entities | — | (1,752) | 3 | — | (1,749) |
| Operating margin | 95,910 | 22,378 | 19,541 | 698 | 138,527 |
| Depreciation and amortization expense | 21,432 | 2,885 | 6,677 | 698 | 31,692 |
| G&A expenses | 21,948 | 1,375 | 4,228 | — | 27,551 |
| Operating profit | \$52,530 | \$18,118 | \$8,636 | \$— | \$79,284 |

| | Three Months Ended September 30, 2013 | | | | |
|---------------------------------------|---------------------------------------|-----------|-------------------|------------------------------|-----------|
| | (in thousands) | | | | |
| | Refined Products | Crude Oil | Marine Storage | Intersegment Eliminations | Total |
| Transportation and terminals revenue | \$205,859 | \$49,519 | \$39,948 | \$— | \$295,326 |
| Product sales revenue | 143,549 | — | 1,303 | — | 144,852 |
| Affiliate management fee revenue | — | 3,369 | 288 | — | 3,657 |
| Total revenue | 349,408 | 52,888 | 41,539 | — | 443,835 |
| Operating expenses | 82,174 | 4,034 | 17,813 | (759) | 103,262 |
| Product purchases | 120,429 | — | (130) | — | 120,299 |
| Earnings of non-controlled entities | — | (1,770) | (605) | — | (2,375) |
| Operating margin | 146,805 | 50,624 | 24,461 | 759 | 222,649 |
| Depreciation and amortization expense | 21,851 | 5,538 | 7,122 | 759 | 35,270 |
| G&A expenses | 22,741 | 5,100 | 4,914 | — | 32,755 |
| Operating profit | \$102,213 | \$39,986 | \$12,425 | \$— | \$154,624 |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Nine Months Ended September 30, 2012 (in thousands) | | | | |
|--|--|-----------|-------------------|------------------------------|-----------|
| | Refined Products | Crude Oil | Marine Storage | Intersegment Eliminations | Total |
| Transportation and terminals revenue | \$538,812 | \$67,626 | \$115,369 | \$— | \$721,807 |
| Product sales revenue | 539,434 | — | 7,042 | — | 546,476 |
| Affiliate management fee revenue | — | 596 | — | — | 596 |
| Total revenue | 1,078,246 | 68,222 | 122,411 | — | 1,268,879 |
| Operating expenses | 204,064 | 4,046 | 48,042 | (2,102) | 254,050 |
| Product purchases | 475,839 | — | 3,090 | — | 478,929 |
| (Earnings) losses of non-controlled entities | — | (4,913) | 38 | — | (4,875) |
| Operating margin | 398,343 | 69,089 | 71,241 | 2,102 | 540,775 |
| Depreciation and amortization expense | 64,075 | 8,641 | 19,870 | 2,102 | 94,688 |
| G&A expenses | 61,258 | 3,766 | 11,685 | — | 76,709 |
| Operating profit | \$273,010 | \$56,682 | \$39,686 | \$— | \$369,378 |

| | Nine Months Ended September 30, 2013 (in thousands) | | | | |
|---------------------------------------|--|-----------|-------------------|------------------------------|-----------|
| | Refined Products | Crude Oil | Marine Storage | Intersegment Eliminations | Total |
| Transportation and terminals revenue | \$573,615 | \$113,905 | \$117,539 | \$— | \$805,059 |
| Product sales revenue | 499,285 | — | 5,200 | — | 504,485 |
| Affiliate management fee revenue | — | 9,767 | 857 | — | 10,624 |
| Total revenue | 1,072,900 | 123,672 | 123,596 | — | 1,320,168 |
| Operating expenses | 194,911 | 13,168 | 40,060 | (2,281) | 245,858 |
| Product purchases | 393,187 | — | 2,838 | — | 396,025 |
| Earnings of non-controlled entities | — | (3,255) | (1,907) | — | (5,162) |
| Operating margin | 484,802 | 113,759 | 82,605 | 2,281 | 683,447 |
| Depreciation and amortization expense | 64,428 | 18,111 | 20,968 | 2,281 | 105,788 |
| G&A expenses | 67,235 | 14,142 | 14,696 | — | 96,073 |
| Operating profit | \$353,139 | \$81,506 | \$46,941 | \$— | \$481,586 |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Investments in Non-Controlled Entities

We own a 50% interest in Texas Frontera, LLC ("Texas Frontera"), which owns 0.8 million barrels of refined products storage at our Galena Park, Texas terminal. The storage capacity owned by this venture is leased to an affiliate of Texas Frontera under a long-term lease agreement. Texas Frontera began operations in October 2012. We receive management fees from Texas Frontera, which we report as affiliate management fee revenue on our consolidated statements of income.

We own a 50% interest in Osage Pipe Line Company, LLC ("Osage"), which owns a 135-mile crude oil pipeline that we operate. We receive management fees from Osage, which we report as affiliate management fee revenue on our consolidated statements of income.

We own a 50% interest in Double Eagle Pipeline LLC ("Double Eagle"), which owns a 140-mile pipeline that connects to an existing pipeline owned by an affiliate of Double Eagle. Double Eagle is operated by a third-party entity. This pipeline, which began operating in second quarter 2013, transports condensate from the Eagle Ford shale formation to our terminal in Corpus Christi, Texas. We receive connection fees from Double Eagle that are included in our transportation and terminals revenue on our consolidated statements of income. For the three and nine months ended September 30, 2013, we received connection fees of \$0.5 million and \$0.8 million, respectively, and we recorded a \$0.2 million trade accounts receivable from Double Eagle at September 30, 2013.

We own a 50% interest in BridgeTex Pipeline Company, LLC ("BridgeTex"), which is in the process of constructing a 450-mile pipeline with related infrastructure to transport crude oil from Colorado City, Texas for delivery to Houston and Texas City, Texas refineries. This pipeline is expected to begin service in mid-2014. We receive construction management fees from BridgeTex, which we report as affiliate management fee revenue on our consolidated statements of income.

A summary of our investments in non-controlled entities follows (in thousands):

| | Texas Frontera | Osage | Double Eagle | BridgeTex | Consolidated |
|---|-------------------|----------|--------------|-----------|--------------|
| Investment at December 31, 2012 | \$15,728 | \$18,888 | \$40,840 | \$31,900 | \$107,356 |
| Additional investment | — | — | 33,454 | 147,923 | 181,377 |
| Earnings (losses) of non-controlled entities: | | | | | |
| Proportionate share of earnings | 1,907 | 3,610 | 141 | 2 | 5,660 |
| Amortization of excess investment | — | (498 |) — | — | (498 |
| Earnings of non-controlled entities | 1,907 | 3,112 | 141 | 2 | 5,162 |
| Less: | | | | | |
| Distributions of earnings from investments in non-controlled entities | 1,907 | — | — | — | 1,907 |
| Distributions in excess of earnings of non-controlled entities | 604 | — | — | — | 604 |
| Investment at September 30, 2013 | \$15,124 | \$22,000 | \$74,435 | \$179,825 | \$291,384 |

The operating results from Texas Frontera are included in our marine storage segment and the operating results from Osage, Double Eagle and BridgeTex are included in our crude oil segment.

Our initial investment in Osage included an excess net investment amount of \$21.7 million. Excess investment is the amount by which our initial investment exceeded our proportionate share of the book value of the net assets of the investment. The unamortized excess net investment amount at September 30, 2013 was \$15.3 million.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Inventory

Inventory at December 31, 2012 and September 30, 2013 was as follows (in thousands):

| | December 31, 2012 | September 30, 2013 |
|---------------------------|----------------------|-----------------------|
| Refined products | \$88,630 | \$44,470 |
| Liquefied petroleum gases | 45,657 | 93,202 |
| Transmix | 63,026 | 57,238 |
| Crude oil | 17,443 | 7,124 |
| Additives | 7,132 | 6,451 |
| Total inventory | \$221,888 | \$208,485 |

6. Employee Benefit Plans

We sponsor two union pension plans for certain union employees and a pension plan primarily for salaried employees, a postretirement benefit plan for selected employees and a defined contribution plan. The following tables present our consolidated net periodic benefit costs related to the pension and postretirement benefit plans for the three and nine months ended September 30, 2012 and 2013 (in thousands):

| | Three Months Ended September 30, 2012 | | Three Months Ended September 30, 2013 | |
|--|--|---------------------------------------|--|---------------------------------------|
| | Pension Benefits | Other Post- Retirement Benefits | Pension Benefits | Other Post- Retirement Benefits |
| Components of net periodic benefit costs: | | | | |
| Service cost | \$2,786 | \$22 | \$3,476 | \$72 |
| Interest cost | 1,240 | 101 | 1,342 | 103 |
| Expected return on plan assets | (1,448 |) — | (1,556 |) — |
| Amortization of prior service cost (credit) ⁽¹⁾ | 77 | — | 76 | (928 |
| Amortization of actuarial loss ⁽¹⁾ | 1,051 | 141 | 1,084 | 259 |
| Curtailment gain ⁽¹⁾ | — | (4,081 |) — | — |
| Net periodic benefit cost (credit) | \$3,706 | \$(3,817 |) \$4,422 | \$(494 |
| | |) | |) |
| | Nine Months Ended September 30, 2012 | | Nine Months Ended September 30, 2013 | |
| | Pension Benefits | Other Post- Retirement Benefits | Pension Benefits | Other Post- Retirement Benefits |
| Components of net periodic benefit costs: | | | | |
| Service cost | \$9,166 | \$297 | \$10,426 | \$216 |
| Interest cost | 3,647 | 616 | 4,026 | 309 |
| Expected return on plan assets | (3,800 |) — | (4,671 |) — |
| Amortization of prior service cost (credit) ⁽¹⁾ | 231 | (424 |) 230 | (2,784 |
| | |) | |) |

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| | | | | |
|---|----------|-----------|------------|-----------|
| Amortization of actuarial loss ⁽¹⁾ | 2,704 | 463 | 3,251 | 776 |
| Curtailement gain ⁽¹⁾ | — | (4,081) |) — | — |
| Net periodic benefit cost (credit) | \$11,948 | \$(3,129) |) \$13,262 | \$(1,483) |

(1)These amounts are included in our Consolidated Statements of Comprehensive Income and Consolidated Statement of Cash Flows as changes in employee benefit plan assets and benefit obligations.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Debt

Consolidated debt at December 31, 2012 and September 30, 2013 was as follows (in thousands, except as otherwise noted):

| | December 31, 2012 | September 30, 2013 | Weighted-Average Interest Rate at September 30, 2013 (1) |
|---|----------------------|-----------------------|---|
| Revolving credit facility | \$— | \$ 98,400 | 1.2% |
| \$250.0 million of 6.45% Notes due 2014 | 249,905 | 249,954 | 6.3% |
| \$250.0 million of 5.65% Notes due 2016 | 251,609 | 251,288 | 5.7% |
| \$250.0 million of 6.40% Notes due 2018 | 261,411 | 259,863 | 5.4% |
| \$550.0 million of 6.55% Notes due 2019 | 575,065 | 572,412 | 5.7% |
| \$550.0 million of 4.25% Notes due 2021 | 558,088 | 557,434 | 4.0% |
| \$250.0 million of 6.40% Notes due 2037 | 248,981 | 248,994 | 6.4% |
| \$250.0 million of 4.20% Notes due 2042 | 248,349 | 248,370 | 4.2% |
| Total debt | \$2,393,408 | \$ 2,486,715 | 5.2% |

Weighted-average interest rate includes the impact of interest rate contracts, the amortization/accretion of discounts (1) and premiums and the amortization/accretion of gains and losses realized on historical cash flow and fair value hedges on interest expense.

The revolving credit facility and notes detailed in the table above are senior indebtedness.

The face value of our debt at December 31, 2012 and September 30, 2013 was \$2.4 billion. The difference between the face value and carrying value of the debt outstanding is the unamortized portion of terminated fair value hedges and the unamortized discounts and premiums on debt issuances. Realized gains and losses on fair value hedges and note discounts and premiums are being amortized or accreted to the applicable notes over the respective lives of those notes.

6.45% Notes due 2014. The maturity date of our \$250.0 million of 6.45% notes is June 1, 2014. The carrying amount of these notes was recorded as current portion of long-term debt on our consolidated balance sheet as of September 30, 2013.

Revolving Credit Facility. The total borrowing capacity under our revolving credit facility, which matures in October 2016, is \$800.0 million. Borrowings under the facility are unsecured and bear interest at LIBOR plus a spread ranging from 0.875% to 1.75% based on our credit ratings and amounts outstanding under the facility. Additionally, an unused commitment fee is assessed at a rate from 0.125% to 0.3%, depending on our credit ratings. The unused commitment fee was 0.2% at September 30, 2013. Borrowings under this facility may be used for general purposes, including capital expenditures. As of September 30, 2013, there was \$98.4 million of borrowings outstanding under this facility and \$5.6 million was obligated for letters of credit. Amounts obligated for letters of credit are not reflected as debt on our consolidated balance sheets but decrease our borrowing capacity under the facility.

See Note 14 – Subsequent Events for a discussion of debt we issued after September 30, 2013.

8. Derivative Financial Instruments

Interest Rate Derivatives

We periodically enter into interest rate derivatives to economically hedge debt, interest or expected debt issuances, and we have historically designated these derivatives as cash flow or fair value hedges for accounting purposes. Adjustments resulting from discontinued hedges continue to be recognized in accordance with their historic hedging relationships.

In September 2013, we entered into \$150.0 million of Treasury lock contracts to hedge against the risk of variability of future interest payments on a portion of the debt we expected to issue in early October 2013. The fair value of these contracts at September 30, 2013 was a liability of less than \$0.1 million. These contracts were settled on October 3, 2013 for a loss of \$0.2 million (see Note 14 – Subsequent Events, for more information about this settlement). We have accounted for these contracts as cash flow hedges.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During 2012, we terminated and settled certain interest rate swap agreements and realized a gain of \$11.0 million, which was recorded to other comprehensive income. The purpose of these swaps was to hedge against the variability of future interest payments on the refinancing of our debt that matures in 2014. If management were to determine that it was probable this forecasted transaction would not occur in 2014, the \$11.0 million gain we have recorded to other comprehensive income would be reclassified into earnings.

Commodity Derivatives

Our butane blending activities produce gasoline products, and we can reasonably estimate the timing and quantities of sales of these products. We use a combination of forward purchase and sale contracts, NYMEX contracts and butane futures agreements to help manage price changes, which has the effect of locking in most of the product margin realized from our butane blending activities that we choose to hedge.

We account for the forward physical purchase and sale contracts we use in our butane blending and fractionation activities as normal purchases and sales. Forward contracts that qualify for and are elected as normal purchases and sales are accounted for using traditional accrual accounting. As of September 30, 2013, we had commitments under these forward purchase and sale contracts as follows (in millions):

| | Market Value | Barrels |
|----------------------------|--------------|---------|
| Forward purchase contracts | \$158.8 | 2.6 |
| Forward sale contracts | \$44.4 | 0.4 |

We use NYMEX contracts to hedge against changes in the price of petroleum products we expect to sell in future periods. Our NYMEX contracts fall into one of three hedge categories:

| Hedge Category | Hedge Purpose | Accounting Treatment |
|---|---|--|
| Qualifies For Hedge Accounting Treatment | | |
| Cash Flow Hedge | To hedge the variability in cash flows related to a forecasted transaction. | The effective portion of changes in the value of the hedge are recorded to accumulated other comprehensive income/loss and reclassified to earnings when the forecasted transaction occurs. Any ineffectiveness is recognized currently in earnings. |
| Fair Value Hedge | To hedge against changes in the fair value of a recognized asset or liability. | The effective portion of changes in the value of the hedge are recorded as adjustments to the asset or liability being hedged. Any ineffectiveness is recognized currently in earnings. |
| Does Not Qualify For Hedge Accounting Treatment | | |
| Economic Hedge | To effectively serve as either a fair value or a cash flow hedge; however, the derivative agreement does not qualify for hedge accounting treatment or is ASC 815, Derivatives and Hedging. | Changes in the value of these agreements are recognized currently in earnings. |

We also use exchange-traded butane futures agreements, which are not designated as hedges for accounting purposes, to hedge against changes in the price of butane we expect to purchase in the future. Changes in the fair value of these

agreements are recognized currently in earnings as adjustments to product purchases.

Additionally, we currently hold petroleum product inventories that we obtained from overages on our pipeline systems. We use NYMEX contracts, which are not designated as hedges for accounting purposes, to help manage price changes related to these overage inventory barrels. Changes in the fair value of these agreements are recognized currently in earnings as adjustments to operating expense.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As outlined in the table below, our open NYMEX contracts and butane futures agreements at September 30, 2013 were as follows:

| Type of Contract/Accounting Methodology | Product Represented by the Contract and Associated Barrels | Maturity Dates |
|---|--|--|
| NYMEX - Fair Value Hedges | 0.7 million barrels of crude oil | Between October 2013 and November 2016 |
| NYMEX - Economic Hedges | 3.2 million barrels of refined products and crude oil | Between October 2013 and April 2014 |
| Butane Futures Agreements - Economic Hedges | 0.4 million barrels of butane | Between October 2013 and April 2014 |

At September 30, 2013, we had made margin deposits of \$10.3 million related to our NYMEX contracts, which were recorded as a current asset under energy commodity derivatives deposits on our consolidated balance sheet. We have the right to offset the combined fair values of our open NYMEX contracts and our open butane futures agreements against our margin deposits under a master netting arrangement; however, we have elected to disclose the combined fair values of our open NYMEX and butane futures agreements separately from the related margin deposits on our consolidated balance sheets. Additionally, we have the right to offset the fair values of our NYMEX agreements and butane futures agreements together for each counterparty, which we have elected to do, and we report the combined net balances on our consolidated balance sheets. A schedule of the derivative amounts we have offset and the deposit amounts we could offset under a master netting arrangement are provided below as of December 31, 2012 and September 30, 2013 (in thousands):

| Description | December 31, 2012 | | | | |
|-----------------------------|---|--|--|---|------------|
| | Gross Amounts of Recognized Liabilities | Gross Amounts of Assets Offset in the Consolidated Balance Sheet | Net Amounts of Liabilities Presented in the Consolidated Balance Sheet | Margin Deposit Amounts Not Offset in the Consolidated Balance Sheet | Net Amount |
| Derivative-related balances | \$ (9,388) | \$ 2,050 | \$ (7,338) | \$ 18,304 | \$ 10,966 |

| Description | September 30, 2013 | | | | |
|-----------------------------|------------------------------------|---|---|---|------------|
| | Gross Amounts of Recognized Assets | Gross Amounts of Liabilities Offset in the Consolidated Balance Sheet | Net Amounts of Assets Presented in the Consolidated Balance Sheet | Margin Deposit Amounts Not Offset in the Consolidated Balance Sheet | Net Amount |
| Derivative-related balances | \$ 9,573 | \$ (166) | \$ 9,407 | \$ 10,294 | \$ 19,701 |

Impact of Derivatives on Income Statement, Balance Sheet and AOCL

The changes in derivative activity included in accumulated other comprehensive loss ("AOCL") for the three and nine months ended September 30, 2012 and 2013 were as follows (in thousands):

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| | Three Months Ended | | Nine Months Ended | |
|---|--------------------|----------|-------------------|----------|
| | September 30, | | September 30, | |
| Derivative Gains (Losses) Included in AOCL | 2012 | 2013 | 2012 | 2013 |
| Beginning balance | \$5,754 | \$13,892 | \$3,161 | \$14,126 |
| Net gain (loss) on cash flow hedges | 9,666 | (36 |) 12,341 | (4,596 |
| Reclassification of net loss (gain) on cash flow hedges to income | (1,425 |) (41 |) (1,507 |) 4,285 |
| Ending balance | \$13,995 | \$13,815 | \$13,995 | \$13,815 |

As of September 30, 2013, the net gain estimated to be classified to interest expense over the next twelve months from AOCL is approximately \$0.2 million.

During 2013, we had open NYMEX contracts on 0.7 million barrels of crude oil that were designated as fair value hedges. These agreements hedge against the change in value of our crude oil linefill and tank bottom inventory. Because there was no ineffectiveness recognized on these hedges, the cumulative losses of \$10.2 million from the agreements as of September 30, 2013 were fully offset by a cumulative increase of \$10.2 million to tank bottom inventory and a cumulative

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

increase of less than \$0.1 million to our crude oil linefill, which is reported in other current assets; therefore, there was no net impact from these agreements on our results of operations.

The following tables provide a summary of the effect on our consolidated statements of income for the three and nine months ended September 30, 2012 and 2013 of the effective portion of derivatives accounted for under ASC 815-30, Derivatives and Hedging—Cash Flow Hedges, that were designated as hedging instruments (in thousands):

| Derivative Instrument | Three Months Ended September 30, 2012 | | |
|---------------------------|--|--|--|
| | Amount of Gain (Loss) Recognized in AOCL on Derivative | Location of Gain Reclassified from AOCL into Income | Amount of Gain Reclassified from AOCL into Income |
| Interest rate contracts | \$10,126 | Interest expense | \$ 41 |
| NYMEX commodity contracts | (460) | Product sales revenue | 1,384 |
| Total cash flow hedges | \$9,666 | Total | \$ 1,425 |
| Derivative Instrument | Three Months Ended September 30, 2013 | | |
| | Amount of Loss Recognized in AOCL on Derivative | Location of Gain Reclassified from AOCL into Income | Amount of Gain Reclassified from AOCL into Income |
| Interest rate contracts | \$(36) | Interest expense | \$ 41 |
| NYMEX commodity contracts | — | Product sales revenue | — |
| Total cash flow hedges | \$(36) | Total | \$ 41 |
| Derivative Instrument | Nine Months Ended September 30, 2012 | | |
| | Amount of Gain Recognized in AOCL on Derivative | Location of Gain Reclassified from AOCL into Income | Amount of Gain Reclassified from AOCL into Income |
| Interest rate contracts | \$11,134 | Interest expense | \$ 123 |
| NYMEX commodity contracts | 1,207 | Product sales revenue | 1,384 |
| Total cash flow hedges | \$12,341 | Total | \$ 1,507 |
| Derivative Instrument | Nine Months Ended September 30, 2013 | | |
| | Amount of Loss Recognized in AOCL on Derivative | Location of Gain (Loss) Reclassified from AOCL into Income | Amount of Gain (Loss) Reclassified from AOCL into Income |
| Interest rate contracts | \$(36) | Interest expense | \$ 123 |
| NYMEX commodity contracts | (4,560) | Product sales revenue | (4,408) |
| Total cash flow hedges | \$(4,596) | Total | \$ (4,285) |

There was no ineffectiveness recognized on the financial instruments disclosed in the above tables during the three or nine months ended September 30, 2012 or 2013.

The following table provides a summary of the effect on our consolidated statements of income for the three and nine months ended September 30, 2012 and 2013 of derivatives accounted for under ASC 815-10-35; Derivatives and Hedging—Overall—Subsequent Measurement, that were not designated as hedging instruments (in thousands):

| | Amount of Gain (Loss) Recognized on Derivative | |
|--|--|-------------------|
| | Three Months Ended | Nine Months Ended |

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| Derivative Instrument | Location of Gain (Loss) Recognized on Derivative | September 30, 2012 | September 30, 2013 | September 30, 2012 | September 30, 2013 |
|------------------------------|---|-----------------------|-----------------------|-----------------------|-----------------------|
| NYMEX commodity contracts | Product sales revenue | \$(44,706 |) \$(2,035 |) \$(39,532 |) \$8,546 |
| NYMEX commodity contracts | Operating expenses | (7,733 |) (3,107 |) (3,216 |) (1,645 |
| Butane futures agreements | Product purchases | 3,007 | 2,878 | (1,620 |) 2,117 |
| | Total | \$(49,432 |) \$(2,264 |) \$(44,368 |) \$9,018 |

15

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables provide a summary of the fair value of derivatives accounted for under ASC 815, Derivatives and Hedging, which are presented on a net basis in our consolidated balance sheets, that were designated as hedging instruments as of December 31, 2012 and September 30, 2013 (in thousands):

| | | December 31, 2012 | | | |
|---------------------------|---|--------------------|---|-----------------------|--|
| | | Asset Derivatives | | Liability Derivatives | |
| Derivative Instrument | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$473 | Energy commodity derivatives contracts, net | \$207 | |
| | | | | | |
| | | September 30, 2013 | | | |
| | | Asset Derivatives | | Liability Derivatives | |
| Derivative Instrument | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$214 | Energy commodity derivatives contracts, net | \$— | |
| | | | | | |
| NYMEX commodity contracts | Other noncurrent assets | 966 | Other noncurrent liabilities | — | |
| Interest rate contracts | Other current assets | — | Other current liabilities | 36 | |
| | Total | \$1,180 | Total | \$36 | |

The following tables provide a summary of the fair value of derivatives accounted for under ASC 815, Derivatives and Hedging, which are presented on a net basis in our consolidated balance sheets, that were not designated as hedging instruments as of December 31, 2012 and September 30, 2013 (in thousands):

| | | December 31, 2012 | | | |
|---------------------------|---|--------------------|---|-----------------------|--|
| | | Asset Derivatives | | Liability Derivatives | |
| Derivative Instrument | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$227 | Energy commodity derivatives contracts, net | \$8,954 | |
| | | | | | |
| Butane futures agreements | Energy commodity derivatives contracts, net | 1,350 | Energy commodity derivatives contracts, net | 227 | |
| | Total | \$1,577 | Total | \$9,181 | |
| | | September 30, 2013 | | | |
| | | Asset Derivatives | | Liability Derivatives | |
| Derivative Instrument | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$5,683 | Energy commodity derivatives contracts, net | \$166 | |
| | | | | | |
| Butane futures agreements | Energy commodity derivatives contracts, net | 2,710 | Energy commodity derivatives contracts, net | — | |
| | Total | \$8,393 | Total | \$166 | |

9. Commitments and Contingencies

Clean Air Act - Section 185 Liability

Section 185 of the Clean Air Act ("CAA 185") requires states to collect annual fees from major source facilities located in severe or extreme nonattainment ozone areas that did not meet the attainment deadline. The CAA 185 fees are required annually until the area is redesignated as an attainment area for ozone. The Environmental Protection Agency ("EPA") is required to collect the fees if a state does not administer and enforce CAA 185. The Houston-Galveston region was initially determined to be a severe nonattainment area that did not meet its 2007 attainment deadline and, as such, would be subject to CAA 185. In June 2013, the Texas Commission on Environmental Quality ("TCEQ") adopted its "Failure to Attain Rule" to implement the requirements of CAA 185 which will provide for the collection of an annual failure to attain fee for excess emissions but does not require retroactive assessment of Section 185 fees for the annual periods of 2008 through 2011. As a

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

result, we reduced our accrual and decreased our environmental expense by \$10.6 million in the second quarter of 2013 in accordance with the TCEQ's final rule. The total accrual as of September 30, 2013 was \$0.7 million.

Environmental Liabilities

Liabilities recognized for estimated environmental costs were \$48.3 million and \$37.5 million at December 31, 2012 and September 30, 2013, respectively. We have classified environmental liabilities as current or noncurrent based on management's estimates regarding the timing of actual payments. Management estimates that expenditures associated with these environmental liabilities will be paid over the next 10 years. Environmental expenses recognized as a result of changes in our environmental liabilities are included in operating expenses on our consolidated statements of income. Environmental expenses for the three and nine months ended September 30, 2012 were \$10.0 million and \$12.7 million, respectively. Environmental expenses for the three and nine months ended September 30, 2013 were \$2.9 million and \$(5.8) million, respectively, with the year-to-date amount including the \$10.6 million favorable adjustment to the CAA 185 liability noted above.

Environmental Receivables

Receivables from insurance carriers and other third parties related to environmental matters at December 31, 2012 were \$7.9 million, of which \$2.8 million and \$5.1 million were recorded to other accounts receivable and long-term receivables, respectively, on our consolidated balance sheet. Receivables from insurance carriers and other third parties related to environmental matters at September 30, 2013 were \$4.9 million, of which \$1.8 million and \$3.1 million were recorded to other accounts receivable and long-term receivables, respectively, on our consolidated balance sheet.

Other

We are a party to various other claims, legal actions and complaints arising in the ordinary course of business, including without limitation those disclosed in Item 1, Legal Proceedings of Part II of this report on Form 10-Q. While the results cannot be predicted with certainty, management believes the ultimate resolution of these claims, legal actions and complaints after consideration of amounts accrued, insurance coverage or other indemnification arrangements will not have a material adverse effect on our results of operations, financial position or cash flows.

10. Long-Term Incentive Plan

We have a long-term incentive plan ("LTIP") for certain of our employees and for directors of our general partner. The LTIP primarily consists of phantom units and permits the grant of awards covering an aggregate of 9.4 million of our limited partner units as of September 30, 2013. The remaining units available under the LTIP at September 30, 2013 total 1.8 million. The compensation committee of our general partner's board of directors administers our LTIP.

Our equity-based incentive compensation expense was as follows (in thousands):

| | Three Months Ended September 30, 2012 | | | Nine Months Ended September 30, 2012 | | |
|---------------------------|--|---------------------|---------|---|---------------------|---------|
| | Equity Method | Liability Method | Total | Equity Method | Liability Method | Total |
| Performance-based awards: | | | | | | |
| 2010 awards | \$1,489 | \$1,776 | \$3,265 | \$3,666 | \$2,954 | \$6,620 |
| 2011 awards | 684 | 566 | 1,250 | 2,111 | 1,021 | 3,132 |
| 2012 awards | 581 | 259 | 840 | 1,711 | 557 | 2,268 |

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| | | | | | | |
|------------------|---------|---------|---------|---------|---------|----------|
| Retention awards | 192 | — | 192 | 535 | — | 535 |
| Total | \$2,946 | \$2,601 | \$5,547 | \$8,023 | \$4,532 | \$12,555 |

Allocation of LTIP expense on our consolidated statements of income:

| | | | | | | |
|-------------------|--|--|---------|--|--|----------|
| G&A expense | | | \$4,940 | | | \$11,160 |
| Operating expense | | | 607 | | | 1,395 |
| Total | | | \$5,547 | | | \$12,555 |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Three Months Ended September 30, 2013 | | | Nine Months Ended September 30, 2013 | | |
|--|--|---------------------|---------|---|---------------------|----------|
| | Equity Method | Liability Method | Total | Equity Method | Liability Method | Total |
| Performance-based awards: | | | | | | |
| 2010 awards | \$— | \$— | \$— | \$121 | \$73 | \$194 |
| 2011 awards | 1,101 | 717 | 1,818 | 4,204 | 2,940 | 7,144 |
| 2012 awards | 856 | 432 | 1,288 | 2,563 | 1,413 | 3,976 |
| 2013 awards | 763 | 223 | 986 | 2,222 | 610 | 2,832 |
| Retention awards | 125 | — | 125 | 353 | — | 353 |
| Total | \$2,845 | \$1,372 | \$4,217 | \$9,463 | \$5,036 | \$14,499 |
| Allocation of LTIP expense on our consolidated statements of income: | | | | | | |
| G&A expense | | | \$4,126 | | | \$13,928 |
| Operating expense | | | 91 | | | 571 |
| Total | | | \$4,217 | | | \$14,499 |

11. Distributions

Distributions we paid during 2012 and 2013 were as follows (in thousands, except per unit amounts):

| Payment Date | Per Unit Cash Distribution Amount | Total Cash Distribution to Limited Partners |
|---------------------------|---|--|
| 2/14/2012 | \$0.40750 | \$92,177 |
| 5/15/2012 | 0.42000 | 95,004 |
| 8/14/2012 | 0.47125 | 106,597 |
| Through 9/30/2012 | 1.29875 | 293,778 |
| 11/14/2012 | 0.48500 | 109,707 |
| Total | \$1.78375 | \$403,485 |
| 2/14/2013 | \$0.50000 | \$113,340 |
| 5/15/2013 | 0.50750 | 115,040 |
| 8/14/2013 | 0.53250 | 120,707 |
| Through 9/30/2013 | 1.54000 | 349,087 |
| 11/14/2013 ⁽¹⁾ | 0.55750 | 126,374 |
| Total | \$2.09750 | \$475,461 |

(1) Our general partner's board of directors declared this cash distribution on October 24, 2013 to be paid on November 14, 2013 to unitholders of record at the close of business on November 7, 2013.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Fair Value

Fair Value Methods and Assumptions - Financial Assets and Liabilities

We used the following methods and assumptions in estimating fair value for our financial assets and liabilities:

Cash and cash equivalents. Cash equivalents include money market and mutual fund accounts and commercial paper. The carrying amounts reported on our consolidated balance sheets approximate fair value due to the short-term maturity or variable rates of these instruments.

Energy commodity derivatives deposits. This asset represents short-term deposits we have made associated with our energy commodity derivatives contracts. The carrying amount reported on our consolidated balance sheets approximates fair value as the deposits change daily in relation to the associated contracts and are held in separate accounts.

Energy commodity derivatives contracts. These include NYMEX futures and exchange-traded butane futures agreements related to petroleum products. These contracts are carried at fair value on our consolidated balance sheets and are valued based on quoted prices in active markets. See Note 8 – Derivative Financial Instruments for further disclosures regarding these contracts.

Treasury lock hedge derivative agreements. These agreements were entered into to protect against the risk of variability in interest payments related to a future debt issuance (see Note 8 – Derivative Financial Instruments for further disclosures regarding these agreements). Fair value was determined based on an assumed exchange, at the end of each period, in an orderly transaction with a market participant in the market in which the financial instrument is traded, adjusted for the effect of counter-party credit risk. The exchange value was calculated using present value techniques on estimated future cash flows based on forward interest rate curves.

Long-term receivables. These are primarily insurance receivables, whose fair value was determined by estimating the present value of future cash flows using a risk-free rate of interest derived from U.S. treasury rates.

Debt. The fair value of our publicly traded notes was based on the prices of those notes at December 31, 2012 and September 30, 2013; however, where recent observable market trades were not available, prices were determined using adjustments to the last traded value for that debt issuance or by adjustments to the prices of similar debt instruments of peer entities that are actively traded. The carrying amount of borrowings, if any, under our revolving credit facility approximates fair value due to the variable rates of that instrument.

Fair Value Measurements - Financial Assets and Liabilities

The following tables summarize the carrying amounts, fair values and recurring fair value measurements recorded or disclosed as of December 31, 2012 and September 30, 2013, based on the three levels established by ASC 820-10-50; Fair Value Measurements and Disclosures—Overall—Disclosure. The carrying values of cash and cash equivalents (classified as Level 1) and energy commodity derivatives deposits approximate fair value because of the short-term nature or variable rates of these instruments; therefore, these items are not presented in the following tables.

As of December 31, 2012

Fair Value Measurements

Edgar Filing: MAGELLAN MIDSTREAM PARTNERS LP - Form 10-Q

| Assets / (Liabilities) (\$ in thousands) | Carrying Amount | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|--|-----------------|----------------|--|---|---|
| Energy commodity derivatives contracts (liabilities) | \$(7,338 |) \$(7,338 |) \$(7,338 |) \$— | \$— |
| Long-term receivables | \$5,135 | \$5,108 | \$— | \$— | \$5,108 |
| Debt | \$(2,393,408 |) \$(2,721,985 |) \$(2,721,985 |) \$— | \$— |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| Assets / (Liabilities) (\$ in thousands) | As of September 30, 2013 | | Fair Value Measurements | | |
|---|--------------------------|---------------|--|---|---|
| | Carrying Amount | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Energy commodity derivatives contracts (assets) | \$9,407 | \$9,407 | \$9,407 | \$— | \$— |
| Treasury lock hedge agreements | \$(36) | \$(36) | \$— | \$(36) | \$— |
| Long-term receivables | \$3,140 | \$3,097 | \$— | \$— | \$3,097 |
| Debt | \$(2,486,715) | \$(2,676,025) | \$— | \$(2,676,025) | \$— |

During second quarter 2013, we reevaluated the market in which our debt securities trade. Based on that review, we determined that this market no longer included sufficient market activity to qualify as an active market, as defined in ASC 820, Fair Value Measurements. As a result, we transferred the hierarchical reporting level of the fair value measurement of our debt securities from Level 1 to Level 2. Our policy is to effect transfers between hierarchical reporting levels at the end of the reporting period where it has been determined that a change is required.

13. Related Party Transactions

Barry R. Pearl is an independent member of our general partner's board of directors and is also a director of Targa Resources Partners, L.P. ("Targa"). In the normal course of business, we purchase butane from subsidiaries of Targa. For the three months ended September 30, 2012 and 2013, we made purchases of butane from subsidiaries of Targa of less than \$0.1 million and \$1.0 million, respectively. For the nine months ended September 30, 2012 and 2013, we made purchases of butane from subsidiaries of Targa of \$12.5 million and \$15.6 million, respectively. These purchases were made on the same terms as comparable third-party transactions. We had \$0.1 million and \$0 payable to Targa at December 31, 2012 and September 30, 2013, respectively.

See Note 4 – Investments in Non-Controlled Entities for a discussion of affiliate joint venture transactions we account for under the equity method.

14. Subsequent Events

Recognizable events

No recognizable events occurred during the period.

Non-recognizable events

In October 2013, we issued \$300.0 million of 5.15% notes due October 15, 2043 in an underwritten public offering. The notes were issued for the discounted price of 99.56% of par. We intend to use the net proceeds from this offering of approximately \$295.6 million, after underwriting discounts and estimated offering expenses, to repay borrowings outstanding under our revolving credit facility and for general partnership purposes, which may include capital expenditures.

In September 2013, we entered into \$150.0 million of Treasury lock contracts to protect against the risk of variability in future interest payments associated with the \$300.0 million of notes discussed above (see Note 8 – Derivative Financial Instruments for more information on the Treasury lock contracts). In October 2013, we settled these Treasury lock contracts and realized a loss of \$0.2 million. The loss was recorded to other comprehensive income and will be recognized into earnings as an adjustment to our periodic interest accruals over the next 30 years to coincide with interest payments on the underlying debt.

In October 2013, our general partner's board of directors declared a quarterly distribution of \$0.5575 per unit to be paid on November 14, 2013 to unitholders of record at the close of business on November 7, 2013. The total cash distributions expected to be paid are \$126.4 million.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Introduction

We are a publicly traded limited partnership principally engaged in the transportation, storage and distribution of refined petroleum products and crude oil. As of September 30, 2013, our three operating segments included: refined products segment, including almost 9,100 miles of refined products pipeline system with 49 connected terminals as well as 27 independent terminals not connected to our pipeline system and our 1,100-mile ammonia pipeline system;

crude oil segment, comprised of approximately 800 miles of crude oil pipelines and storage facilities with an aggregate leasable storage capacity of approximately 15 million barrels; and

marine storage segment, consisting of marine terminals located along coastal waterways with an aggregate storage capacity of more than 26 million barrels.

The following discussion provides an analysis of the results for each of our operating segments, an overview of our liquidity and capital resources and other items related to our partnership. The following discussion and analysis should be read in conjunction with (i) our accompanying interim consolidated financial statements and related notes, (ii) our consolidated financial statements, related notes and management's discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2012, and (iii) updates to the information contained in our Annual Report for the year ended December 31, 2012 related to the changes made in our reporting segments included in our Current Report on Form 8-K, which we filed with the Securities and Exchange Commission on April 29, 2013.

Recent Developments

Executive Officer Changes. Our Senior Vice President and Chief Financial Officer, John D. Chandler, has announced his resignation from such positions effective March 31, 2014.

2013 Debt Offering. In October 2013, we issued \$300.0 million of 5.15% notes due October 15, 2043 in an underwritten public offering. The notes were issued for the discounted price of 99.56% of par. We intend to use the net proceeds from this offering of approximately \$295.6 million, after underwriting discounts and estimated offering expenses, to repay borrowings outstanding under our revolving credit facility and for general partnership purposes, which may include capital expenditures.

In September 2013, we entered into \$150.0 million of Treasury lock contracts to protect against the risk of variability in a portion of future interest payments associated with the \$300.0 million of notes discussed above. In October 2013, we settled these Treasury lock contracts and realized a loss of \$0.2 million. The loss was recorded to other comprehensive income and will be recognized into earnings as an adjustment to our periodic interest accruals over the next 30 years to coincide with interest payments on the underlying debt.

Longhorn Pipeline Reversal Project. In mid-April 2013, we began deliveries of crude oil from our Longhorn pipeline. During third quarter 2013, Longhorn's crude oil deliveries averaged approximately 100,000 barrels per day. The pipeline has been capable of operating at its full 225,000 barrel-per-day capacity since mid-October and is expected to average approximately 190,000 barrels per day during the fourth quarter. We plan to expand the capacity of the Longhorn pipeline by 50,000 barrels per day to 275,000 barrels per day, all fully committed by long-term contracts. Subject to regulatory approval, we expect to reach the 275,000 barrel-per-day operating capacity by mid-2014. We estimate this expansion project will cost approximately \$55 million.

Pipeline Acquisition. In February 2013, we announced an agreement to acquire approximately 800 miles of refined petroleum products pipeline. On July 1, 2013, we closed on a portion of this transaction which includes a 250-mile pipeline that transports refined petroleum products from El Paso, Texas north to Albuquerque, New Mexico and transports products south to the U.S.-Mexico border for delivery within Mexico via a third-party pipeline. This New Mexico pipeline cost \$57 million, which we funded with cash on hand. We expect to complete the remainder of this acquisition, which includes approximately 550 miles of common carrier pipeline that distributes refined petroleum products in Colorado, South Dakota and Wyoming in the fourth quarter of 2013 for an adjusted purchase price of \$135 million. We expect to fund the remainder of this acquisition primarily with proceeds from our recent debt offering.

Cash Distribution. In October 2013, the board of directors of our general partner declared a quarterly cash distribution of \$0.5575 per unit for the period of July 1, 2013 through September 30, 2013. This quarterly cash distribution will be paid on

Table of Contents

November 14, 2013 to unitholders of record on November 7, 2013. Total distributions expected to be paid under this declaration are approximately \$126.4 million.

Change in Reporting Segments. During first quarter 2013, we completed a reorganization of our reporting segments to reflect strategic changes in our businesses, particularly in the area of our crude oil activities, which have had or will have a significant impact on the way we manage our operations. Accordingly, we have restated our segment disclosures for all periods included in this report.

Results of Operations

We believe that investors benefit from having access to the same financial measures utilized by management. Operating margin, which is presented in the following tables, is an important measure used by management to evaluate the economic performance of our core operations. Operating margin is not a generally accepted accounting principles (“GAAP”) measure, but the components of operating margin are computed using amounts that are determined in accordance with GAAP. A reconciliation of operating margin to operating profit, which is its nearest comparable GAAP financial measure, is included in the following tables. Operating profit includes expense items, such as depreciation and amortization expense and general and administrative (“G&A”) expenses, which management does not focus on when evaluating the core profitability of our separate operating segments. Additionally, product margin, which management primarily uses to evaluate the profitability of our commodity-related activities, is provided in these tables. Product margin is a non-GAAP measure; however, its components of product sales and product purchases are determined in accordance with GAAP. Our butane blending, fractionation and other commodity-related activities generate significant product revenue. We believe the product margin from these activities, which takes into account the related product purchases, better represents its importance to our results of operations.

Table of Contents

Three Months Ended September 30, 2012 Compared to Three Months Ended September 30, 2013

| | Three Months Ended September 30, | | Variance Favorable (Unfavorable) | |
|--|-------------------------------------|---------|--|----------|
| | 2012 | 2013 | \$ Change | % Change |
| Financial Highlights (\$ in millions, except operating statistics) | | | | |
| Transportation and terminals revenue: | | | | |
| Refined products | \$193.8 | \$205.9 | \$12.1 | 6 |
| Crude oil | 23.9 | 49.5 | 25.6 | 107 |
| Marine storage | 37.8 | 39.9 | 2.1 | 6 |
| Total transportation and terminals revenue | 255.5 | 295.3 | 39.8 | 16 |
| Affiliate management fee revenue | 0.2 | 3.6 | 3.4 | n/a |
| Operating expenses: | | | | |
| Refined products | 80.7 | 82.1 | (1.4) | (2) |
| Crude oil | 3.4 | 4.1 | (0.7) | (21) |
| Marine storage | 19.9 | 17.8 | 2.1 | 11 |
| Intersegment eliminations | (0.7) | (0.8) | 0.1 | 14 |
| Total operating expenses | 103.3 | 103.2 | 0.1 | — |
| Product margin: | | | | |
| Product sales revenue | 70.2 | 144.9 | 74.7 | 106 |
| Product purchases | 85.8 | 120.3 | (34.5) | (40) |
| Product margin ⁽¹⁾ | (15.6) | 24.6 | 40.2 | n/a |
| Earnings of non-controlled entities | 1.8 | 2.4 | 0.6 | 33 |
| Operating margin | 138.6 | 222.7 | 84.1 | 61 |
| Depreciation and amortization expense | 31.7 | 35.3 | (3.6) | (11) |
| G&A expense | 27.6 | 32.8 | (5.2) | (19) |
| Operating profit | 79.3 | 154.6 | 75.3 | 95 |
| Interest expense (net of interest income and interest capitalized) | 27.6 | 27.9 | (0.3) | (1) |
| Debt placement fee amortization expense | 0.6 | 0.5 | 0.1 | 17 |
| Income before provision for income taxes | 51.1 | 126.2 | 75.1 | 147 |
| Provision for income taxes | 0.5 | 0.6 | (0.1) | (20) |
| Net income | \$50.6 | \$125.6 | \$75.0 | 148 |
| Operating Statistics: | | | | |
| Refined products: | | | | |
| Transportation revenue per barrel shipped | \$1.228 | \$1.306 | | |
| Volume shipped (million barrels): | | | | |
| Gasoline | 61.8 | 61.9 | | |
| Distillates | 36.5 | 36.1 | | |
| Aviation fuel | 5.9 | 5.9 | | |
| Liquefied petroleum gases | 3.2 | 4.0 | | |
| Total volume shipped | 107.4 | 107.9 | | |
| Crude oil: | | | | |
| Transportation revenue per barrel shipped | \$0.311 | \$1.010 | | |
| Volume shipped (million barrels) | 19.3 | 28.6 | | |
| Crude oil terminal average utilization (million barrels per month) | 12.6 | 12.3 | | |
| Marine storage: | | | | |

| | | |
|---|------|------|
| Marine terminal average utilization (million barrels per month) | 23.6 | 23.2 |
|---|------|------|

(1) Product margin does not include depreciation or amortization expense.

Table of Contents

Transportation and terminals revenue increased \$39.8 million resulting from:

an increase in refined products revenue of \$12.1 million primarily due to revenue from the New Mexico pipeline we acquired on July 1, 2013, which represented approximately one-third of the increase, higher weighted average tariff rates on our existing pipeline system primarily due to our mid-year 2013 tariff rate increase of 4.6% and deficiency payments during third quarter 2013 from committed volumes that did not ship;

an increase in crude oil revenue of \$25.6 million primarily due to crude oil deliveries from our Longhorn pipeline, which represented approximately 90% of the increase, and additional condensate throughput at our Corpus Christi, Texas terminal. Our Longhorn pipeline began delivering crude oil in mid-April 2013 and averaged approximately 100,000 barrels per day during third quarter 2013; and

an increase in marine storage revenue of \$2.1 million primarily due to new storage placed into service at our Galena Park, Texas terminal since third-quarter 2012, as well as higher throughput fees.

Affiliate management fee revenue increased \$3.4 million due to construction management fees we received in third quarter 2013 related to BridgeTex Pipeline Company, LLC ("BridgeTex") and management fees we received from operating storage tanks for Texas Frontera, LLC ("Texas Frontera"), both of which began after third quarter 2012.

Operating expenses decreased slightly by \$0.1 million resulting from:

an increase in refined products expenses of \$1.4 million primarily due to expenses related to the New Mexico pipeline we acquired on July 1, 2013 and less favorable product gains (which reduce operating expenses), partially offset by lower environmental accruals and less asset retirements;

an increase in crude oil expenses of \$0.7 million primarily due to costs related to the operation of our Longhorn pipeline in crude oil service in the current period, including pipeline rental costs to access product from third-party origination sources, higher personnel costs, power and integrity spending, partially offset by more favorable product overages (which reduce operating expenses); and

a decrease in marine storage expenses of \$2.1 million primarily due to lower environmental accruals, partially offset by higher asset integrity costs and property taxes in the current period.

Product sales revenue primarily resulted from our butane blending activities, product gains from our independent terminals and transmix fractionation. We utilize New York Mercantile Exchange ("NYMEX") contracts to hedge against changes in the price of petroleum products we expect to sell in the future. The period change in the mark-to-market value of these contracts that are not designated as hedges for accounting purposes, the effective portion of the change in value of matured NYMEX contracts that qualified for hedge accounting treatment and any ineffectiveness of NYMEX contracts that qualify for hedge accounting treatment are also included in product sales revenue. We use butane futures agreements to hedge against changes in the price of butane we expect to purchase in future periods. The period change in the mark-to-market value of these futures agreements, which were not designated as hedges, are included as adjustments to product purchases. Product margin increased \$40.2 million primarily due to unrealized gains on NYMEX contracts in the current quarter compared to unrealized NYMEX losses in third quarter 2012, and higher margins from our butane blending activities as a result of higher volumes sold and lower butane costs. See Other Items—Commodity Derivative Agreements—Impact of Commodity Derivatives on Results of Operations below for more information about our NYMEX contracts.

Earnings of non-controlled entities increased \$0.6 million primarily due to earnings of Double Eagle Pipeline LLC ("Double Eagle") and Texas Frontera, both of which began operations after third quarter 2012, partially offset by lower earnings of Osage Pipe Line Company, LLC ("Osage") primarily due to a lower weighted-average tariff rate.

Depreciation and amortization expense increased \$3.6 million primarily due to expansion capital projects placed into service since third quarter 2012.

G&A expense increased \$5.2 million primarily due to higher compensation costs resulting from an increase in employee headcount and an increase in the current year bonus accrual resulting from above-target payout estimates as well as legal costs associated with the pending refined products pipeline acquisition we expect to close in the fourth quarter of 2013.

Table of Contents

Nine Months Ended September 30, 2012 Compared to Nine Months Ended September 30, 2013

| | Nine Months Ended September 30, | | Variance Favorable (Unfavorable) | |
|--|------------------------------------|---------|--|----------|
| | 2012 | 2013 | \$ Change | % Change |
| Financial Highlights (\$ in millions, except operating statistics) | | | | |
| Transportation and terminals revenue: | | | | |
| Refined products | \$538.8 | \$573.6 | \$34.8 | 6 |
| Crude oil | 67.6 | 113.9 | 46.3 | 68 |
| Marine storage | 115.4 | 117.5 | 2.1 | 2 |
| Total transportation and terminals revenue | 721.8 | 805.0 | 83.2 | 12 |
| Affiliate management fee revenue | 0.6 | 10.6 | 10.0 | n/a |
| Operating expenses: | | | | |
| Refined products | 204.1 | 194.9 | 9.2 | 5 |
| Crude oil | 4.0 | 13.2 | (9.2) | (230) |
| Marine storage | 48.1 | 40.0 | 8.1 | 17 |
| Intersegment eliminations | (2.1) | (2.3) | 0.2 | 10 |
| Total operating expenses | 254.1 | 245.8 | 8.3 | 3 |
| Product margin: | | | | |
| Product sales revenue | 546.5 | 504.5 | (42.0) | (8) |
| Product purchases | 478.9 | 396.0 | 82.9 | 17 |
| Product margin ⁽¹⁾ | 67.6 | 108.5 | 40.9 | 61 |
| Earnings of non-controlled entities | 4.9 | 5.2 | 0.3 | 6 |
| Operating margin | 540.8 | 683.5 | 142.7 | 26 |
| Depreciation and amortization expense | 94.7 | 105.8 | (11.1) | (12) |
| G&A expense | 76.7 | 96.1 | (19.4) | (25) |
| Operating profit | 369.4 | 481.6 | 112.2 | 30 |
| Interest expense (net of interest income and interest capitalized) | 83.9 | 84.6 | (0.7) | (1) |
| Debt placement fee amortization expense | 1.6 | 1.6 | — | — |
| Income before provision for income taxes | 283.9 | 395.4 | 111.5 | 39 |
| Provision for income taxes | 2.0 | 3.2 | (1.2) | (60) |
| Net income | \$281.9 | \$392.2 | \$110.3 | 39 |
| Operating Statistics: | | | | |
| Refined products: | | | | |
| Transportation revenue per barrel shipped | \$1.233 | \$1.274 | | |
| Volume shipped (million barrels): | | | | |
| Gasoline | 163.8 | 174.6 | | |
| Distillates | 99.9 | 105.4 | | |
| Aviation fuel | 16.7 | 15.4 | | |
| Liquefied petroleum gases | 7.9 | 7.3 | | |
| Total volume shipped | 288.3 | 302.7 | | |
| Crude oil: | | | | |
| Transportation revenue per barrel shipped | \$0.298 | \$0.765 | | |
| Volume shipped (million barrels) | 51.4 | 72.6 | | |
| Crude oil terminal average utilization (million barrels per month) | 12.6 | 12.4 | | |
| Marine storage: | | | | |
| Marine terminal average utilization (million barrels per month) | 23.8 | 22.9 | | |

(1) Product margin does not include depreciation or amortization expense.

25

Table of Contents

Transportation and terminals revenue increased \$83.2 million resulting from:

an increase in refined products revenue of \$34.8 million primarily due to a 5% increase in transportation volumes and higher rates. Gasoline and distillate shipments were higher primarily due to additional volumes on our South Texas pipeline system resulting from increased demand and incentive tariffs put in place to attract volumes, as well as volumes from the New Mexico pipeline we acquired on July 1, 2013, which contributed approximately 10% of the increase in transportation revenue. The average rate per barrel increased due to the mid-year 2012 and 2013 tariff rate increases of 8.6% and 4.6%, respectively, partially offset by more South Texas movements, which are at a significantly lower tariff rate than shipments on our other pipeline sections;

an increase in crude oil revenue of \$46.3 million primarily due to crude oil deliveries from our Longhorn pipeline, which represented approximately 80% of the increase, and higher utilization and rates on our Houston-area crude oil distribution system. Our Longhorn pipeline began delivering crude oil in 2013 and averaged approximately 95,000 barrels per day since its mid-April start date. We also benefited from additional condensate throughput at our Corpus Christi terminal; and

- an increase in marine storage revenue of \$2.1 million primarily due to new storage placed into service at our Galena Park, Texas terminal since late 2012 and higher throughput fees.

Affiliate management fee revenue increased \$10.0 million due to construction management fees we received in 2013 related to BridgeTex and management fees we received from operating storage tanks for Texas Frontera, both of which began after the third quarter of 2012.

Operating expenses decreased \$8.3 million resulting from:

a decrease in refined products expenses of \$9.2 million primarily due to higher product overages (which reduce operating expenses), favorable gains on asset sales and lower losses on asset retirements, the 2013 favorable adjustment of an accrual for air emission fees at our East Houston terminal (see Notes to Consolidated Financial Statements, Note 9—Commitments and Contingencies for more information regarding the adjustment of this accrual) and lower environmental accruals, partially offset by higher compensation, power costs and property taxes, as well as expenses related to the New Mexico pipeline we acquired on July 1, 2013. The higher compensation costs were due to increased employee headcount and higher bonus accruals. The higher power costs primarily reflect the increase in product shipments over 2012 and the higher property taxes are the result of asset additions over the past year;

- an increase in crude oil expenses of \$9.2 million primarily due to costs related to the operation of our Longhorn pipeline in crude oil service in the 2013, including pipeline rental costs to access product from third-party origination sources, higher personnel costs, power and integrity spending, partially offset by more favorable product overages (which reduce operating expenses); and

a decrease in marine storage expenses of \$8.1 million primarily due to the 2013 favorable adjustment of an accrual for potential air emission fees at our Galena Park, Texas facility (see Notes to Consolidated Financial Statements, Note 9—Commitments and Contingencies for more information regarding the adjustment of this accrual) and lower environmental accruals, partially offset by insurance reimbursements received in 2012 for historical hurricane-related damage and higher asset integrity costs in 2013.

Product margin increased \$40.9 million primarily due to unrealized gains on NYMEX contracts in the current year compared to unrealized NYMEX losses in 2012, and higher margins from our butane blending activities mainly as a result of lower butane costs. See Other Items—Commodity Derivative Agreements—Impact of Commodity Derivatives on Results of Operations below for more information about our NYMEX contracts.

Earnings of non-controlled entities increased \$0.3 million primarily due to earnings of Double Eagle and Texas Frontera, both of which began operations after third quarter 2012, partially offset by lower earnings of Osage.

Depreciation and amortization expense increased \$11.1 million primarily due to increased amortization of intangible assets and expansion capital projects placed into service since 2012.

G&A expense increased \$19.4 million primarily due to higher compensation costs resulting from an increase in employee headcount and an increase in the current year bonus accrual resulting from above-target payout estimates, legal costs related to potential projects and the pending acquisition we expect to close in the fourth quarter of 2013, and higher equity-based compensation costs and deferred board of director compensation expense primarily due to a

higher price for our limited partner units.

Table of Contents

Distributable Cash Flow

Distributable cash flow ("DCF") and adjusted EBITDA are non-GAAP measures. Management uses this measure as a basis for recommending to our general partner's board of directors the amount of cash distributions to be paid each period. Management also uses DCF (adjusted) as a performance measure in determining equity-based compensation and also to evaluate our ability to generate cash for distribution to our limited partners. Adjusted EBITDA is an important measure that we and the investment community use to assess the financial results of an entity. We believe that investors benefit from having access to the same financial measures utilized by management for these evaluations. A reconciliation of DCF and adjusted EBITDA for the nine months ended September 30, 2012 and 2013 to net income, which is its nearest comparable GAAP financial measure, follows (in millions):

| | Nine Months Ended September 30, | | Increase (Decrease) |
|---|------------------------------------|---------|------------------------|
| | 2012 | 2013 | |
| Net income | \$281.9 | \$392.2 | \$110.3 |
| Interest expense, net | 83.9 | 84.6 | 0.7 |
| Depreciation and amortization ⁽¹⁾ | 96.2 | 107.4 | 11.2 |
| Equity-based incentive compensation expense ⁽²⁾ | (0.4 |) 2.2 | 2.6 |
| Asset retirements and impairments | 10.6 | 4.3 | (6.3) |
| Commodity-related adjustments: | | | |
| Derivative (gains) losses recognized in the period associated with future product transactions ⁽³⁾ | 18.4 | (8.3) | (26.7) |
| Derivative gains (losses) recognized in previous periods associated with products sold in the period ⁽⁴⁾ | (6.7) | (5.7) | 1.0 |
| Lower-of-cost-or-market adjustments | (1.0) | (0.5) | 0.5 |
| Houston-to-El Paso cost of sales adjustments ⁽⁵⁾ | 8.2 | — | (8.2) |
| Total commodity-related adjustments | 18.9 | (14.5) | (33.4) |
| Other | 0.4 | (3.0) | (3.4) |
| Adjusted EBITDA | 491.5 | 573.2 | 81.7 |
| Interest expense, net | (83.9) | (84.6) | (0.7) |
| Maintenance capital ⁽⁶⁾ | (47.2) | (55.5) | (8.3) |
| DCF | \$360.4 | \$433.1 | \$72.7 |

(1) Depreciation and amortization includes debt placement fee amortization.

Because we intend to satisfy vesting of units under our equity-based incentive compensation program with the issuance of limited partner units, expenses related to this program generally are deemed non-cash and added back for DCF purposes. Total equity-based incentive compensation expense for the nine months ended September 30,

(2) 2012 and 2013 was \$12.6 million and \$14.5 million, respectively. However, the figures above include an adjustment for minimum statutory tax withholdings we paid in 2012 and 2013 of \$13.0 million and \$12.3 million, respectively, for equity-based incentive compensation units that vested at the previous year end, which reduce DCF.

(3) Certain derivatives we use as economic hedges have not been designated as hedges for accounting purposes and the mark-to-market changes of these derivatives are recognized currently in earnings. These amounts represent the gains or losses from economic hedges in our earnings for the period associated with products that had not yet been physically sold as of the period end date.

(4) When we physically sell products that we have economically hedged (but were not designated as hedges for accounting purposes), we include in our DCF calculations the full amount of the change in fair value of the associated derivative agreement.

(5) Cost of goods sold adjustment related to commodity activities for our Houston-to-El Paso pipeline to more closely resemble current market prices for the applicable period for DCF purposes rather than average inventory costing as used to determine our results of operations. We discontinued these commodity activities during 2012 in conjunction with the Longhorn crude pipeline project.

(6) Maintenance capital expenditure projects are not undertaken primarily to generate incremental distributable cash flow (i.e. incremental returns to our unitholders), while expansion capital projects are undertaken primarily to generate incremental distributable cash flow. For this reason, we deduct maintenance capital expenditures to determine distributable cash flow.

Current period DCF increased \$72.7 million over the prior year. The change in net income and depreciation and amortization is discussed in detail in Results of Operations above, the change in equity-based compensation is discussed in footnote 2 to the table above and a discussion of our maintenance capital expenditures is provided in Capital Requirements below. The change in DCF from commodity-related adjustments is primarily due to the impact of product price changes during

Table of Contents

each period on economic hedges that do not qualify for hedge accounting treatment and the discontinuance of our Houston-to-El Paso linefill management activities.

A reconciliation of DCF to distributions paid is as follows (in millions):

| | For the Nine Months Ended September 30, | |
|---|--|---------|
| | 2012 | 2013 |
| Distributable cash flow | \$360.4 | \$433.1 |
| Less: Cash reserves approved by our general partner | 66.6 | 84.0 |
| Total cash distributions paid | \$293.8 | \$349.1 |

Liquidity and Capital Resources

Cash Flows and Capital Expenditures

Net cash provided by operating activities was \$412.2 million and \$521.2 million for the nine months ended September 30, 2012 and 2013, respectively. The \$109.0 million increase from 2012 to 2013 was primarily attributable to:

- a \$121.4 million increase in net income, excluding the increase in non-cash depreciation and amortization expense;
- a \$16.4 million increase resulting from a \$21.5 million increase in deferred revenue in 2013 versus a \$5.1 million increase in deferred revenue in 2012. The increase in 2013 was primarily due to an increase in product-in-transit in our pipeline, an increase related to customers' transportation deficiencies where the customer has future make-up rights and a deferral of a sale of an asset where the title has not yet passed, but the cash has been received. The decrease in 2012 was primarily due to a customer deficiency recognized in 2011 due to the make-up period expiring (with no like amount in 2012);

- a \$15.8 million increase resulting from a \$1.0 million increase in accounts payable in 2013 versus a \$14.8 million decrease in accounts payable in 2012, primarily due to the timing of invoices paid to vendors and suppliers; and
- an \$11.5 million increase resulting from an \$11.1 million increase in trade accounts receivable and other accounts receivable in 2013 versus a \$22.6 million increase during 2012, primarily due to timing of payments from our customers.

These increases were partially offset by:

- a \$24.7 million decrease resulting from a \$13.4 million decrease in inventory in 2013 versus a \$38.1 million decrease in inventory in 2012. The decrease in 2012 was primarily due to the sale of our Houston-to-El Paso pipeline section linefill working inventory in anticipation of converting that pipeline to crude oil service;

- a \$15.9 million decrease resulting from an \$8.9 million decrease in energy commodity derivatives contracts, net of derivatives deposits in 2013, versus a \$7.0 million increase in 2012, primarily due to the impact of changes in commodity prices on our economic hedges and a decrease in the number of NYMEX contracts during 2012;

- a \$13.0 million decrease resulting from a \$2.3 million decrease in accrued product purchases in 2013 versus a \$10.7 million increase in accrued product purchases in 2012, primarily due to the timing of invoices paid to vendors and suppliers; and

- a \$12.8 million decrease resulting from a \$10.8 million decrease in current and noncurrent environmental liabilities in 2013 versus a \$2.0 million increase in current and noncurrent environmental liabilities in 2012, primarily due to an adjustment during the current period of an accrual for potential air emission fees at our East Houston terminal and Galena Park facilities (see Environmental below for more information regarding the adjustment of this accrual).

Net cash used by investing activities for the nine months ended September 30, 2012 and 2013 was \$220.8 million and \$577.3 million, respectively. During 2013, we spent \$289.7 million for capital expenditures, which included \$55.5 million for maintenance capital and \$234.2 million for expansion capital. Our expansion capital spending during 2013 was primarily for the Longhorn pipeline reversal project. Also during 2013, we contributed capital of \$181.4 million

in conjunction with our

28

Table of Contents

joint venture capital projects which we account for as investments in non-controlled entities, acquired a 250-mile pipeline business for \$57.0 million and spent \$22.5 million on an asset acquisition. During 2012, we spent \$230.0 million for capital expenditures, which included \$47.2 million for maintenance capital and \$182.8 million for expansion capital, and contributed capital of \$37.5 million in conjunction with our joint venture capital projects. Net cash used by financing activities for the nine months ended September 30, 2012 and 2013 was \$300.5 million and \$258.0 million, respectively. During the first nine months of 2013, we paid cash distributions of \$349.1 million to our unitholders and borrowed \$98.4 million on our revolving credit facility. Also, in January 2013, the cumulative amounts of the January 2010 equity-based incentive compensation award grants were settled by issuing 476,682 limited partner units and distributing those units to the participants, resulting in payments of associated tax withholdings of \$12.3 million. During the first nine months of 2012, we paid cash distributions of \$293.8 million to our unitholders. Also, in January 2012, the cumulative amounts of the January 2009 equity-based incentive compensation award grants were settled by issuing 722,766 limited partner units and distributing those units to the participants, resulting in payments of associated tax withholdings of \$13.0 million. The quarterly distribution amount related to our third-quarter 2013 financial results (to be paid in fourth quarter 2013) is \$0.5575 per unit. If we meet management's targeted distribution growth of 16% for 2013 and the number of outstanding limited partner units remains at 226.7 million, total cash distributions of approximately \$494.2 million will be paid to our unitholders related to 2013 financial results. Management believes we will have sufficient distributable cash flow to fund these distributions.

Capital Requirements

Our businesses require continual investment to maintain, upgrade or enhance existing operations and to ensure compliance with safety and environmental regulations. Capital spending consists primarily of:

- Maintenance capital expenditures. These expenditures include costs required to maintain equipment reliability and safety and to address environmental or other regulatory requirements rather than to generate incremental distributable cash flow; and
- Expansion capital expenditures. These expenditures are undertaken primarily to generate incremental distributable cash flow and include costs to acquire additional assets to grow our business and to expand or upgrade our existing facilities, which we refer to as organic growth projects. Organic growth projects include capital expenditures that increase storage or throughput volumes or develop pipeline connections to new supply sources.

For the nine months ended September 30, 2012 and 2013, our maintenance capital spending was \$47.2 million and \$55.5 million, respectively. For 2013, we expect to incur maintenance capital expenditures for our existing businesses of approximately \$75.0 million.

During the first nine months of 2013, we spent \$234.2 million for organic growth capital and \$181.4 million for capital projects in conjunction with our joint ventures. Additionally, we spent \$79.5 million on acquisitions. Based on the progress of expansion projects already underway, including the reversal and conversion of our Longhorn pipeline from refined products to crude oil service and our investment in the BridgeTex pipeline, we expect to spend approximately \$925 million for expansion capital during 2013, which includes \$192 million for the New Mexico pipeline we acquired on July 1, 2013 and the pending acquisition of the Rocky Mountain pipeline, with an additional \$400 million in 2014 to complete our current projects.

Liquidity

Consolidated debt at December 31, 2012 and September 30, 2013 was as follows (in millions):

Table of Contents

| | December 31, 2012 | September 30, 2013 | Weighted-Average Interest Rate at September 30, 2013 ⁽¹⁾ |
|---------------------------------|----------------------|-----------------------|--|
| Revolving credit facility | \$— | \$98.4 | 1.2% |
| \$250.0 of 6.45% Notes due 2014 | 249.9 | 250.0 | 6.3% |
| \$250.0 of 5.65% Notes due 2016 | 251.6 | 251.3 | 5.7% |
| \$250.0 of 6.40% Notes due 2018 | 261.4 | 259.9 | 5.4% |
| \$550.0 of 6.55% Notes due 2019 | 575.1 | 572.4 | 5.7% |
| \$550.0 of 4.25% Notes due 2021 | 558.1 | 557.4 | 4.0% |
| \$250.0 of 6.40% Notes due 2037 | 249.0 | 249.0 | 6.4% |
| \$250.0 of 4.20% Notes due 2042 | 248.3 | 248.4 | 4.2% |
| Total debt | \$2,393.4 | \$2,486.8 | 5.2% |

Weighted-average interest rate includes the impact of interest rate swaps, the amortization/accretion of discounts (1) and premiums and the amortization/accretion of gains and losses realized on historical cash flow and fair value hedges on interest expense.

The revolving credit facility and notes detailed in the table above are senior indebtedness.

The face value of our debt at December 31, 2012 and September 30, 2013 was \$2.4 billion. The difference between the face value and carrying value of the debt outstanding is the unamortized portion of various fair value hedges and the unamortized discounts and premiums on debt issuances. Realized gains and losses on fair value hedges and note discounts and premiums are being amortized or accreted to the applicable notes over the respective lives of those notes.

6.45% Notes due 2014. The maturity date of our \$250.0 million of 6.45% notes is June 1, 2014. The carrying amount of these notes was recorded as current portion of long-term debt on our consolidated balance sheet as of September 30, 2013. We anticipate refinancing this debt prior to its maturity in June 2014.

Revolving Credit Facility. The total borrowing capacity under our revolving credit facility, which matures in October 2016, is \$800.0 million. Borrowings under the facility are unsecured and bear interest at LIBOR plus a spread ranging from 0.875% to 1.75% based on our credit ratings and amounts outstanding under the facility. Additionally, an unused commitment fee is assessed at a rate from 0.125% to 0.3%, depending on our credit ratings. The unused commitment fee was 0.2% at September 30, 2013. Borrowings under this facility may be used for general purposes, including capital expenditures. As of September 30, 2013, there was \$98.4 million outstanding under this facility and \$5.6 million was obligated for letters of credit. Amounts obligated for letters of credit are not reflected as debt on our consolidated balance sheets, but decrease our borrowing capacity under the facility.

Interest Rate Derivatives. In September 2013, we entered into \$150.0 million of Treasury lock contracts to hedge against the risk of variability of future interest payments on a portion of the debt we expected to issue in early October 2013. The fair value of these contracts at September 30, 2013 was a liability of less than \$0.1 million. These contracts were settled on October 3, 2013 for a loss of \$0.2 million. We have accounted for these contracts as cash flow hedges.

See Recent Developments above for a discussion of the debt we issued after September 30, 2013.

Off-Balance Sheet Arrangements

None.

Environmental

Our operations are subject to federal, state and local environmental laws and regulations. We have accrued liabilities for estimated costs at our facilities and properties. We record liabilities when environmental costs are probable and can be reasonably estimated. The determination of amounts recorded for environmental liabilities involves significant judgments and assumptions by management. Due to the inherent uncertainties involved in determining environmental liabilities, it is reasonably possible that the actual amounts required to extinguish these liabilities could be materially different from those we have recognized.

30

Table of Contents

Clean Air Act - Section 185 Liability

Section 185 of the Clean Air Act ("CAA 185") requires states to collect annual fees from major source facilities located in severe or extreme nonattainment ozone areas that did not meet the attainment deadline. The CAA 185 fees are required annually until the area is redesignated as an attainment area for ozone. The Environmental Protection Agency ("EPA") is required to collect the fees if a state does not administer and enforce CAA 185. The Houston-Galveston region was initially determined to be a severe nonattainment area that did not meet its 2007 attainment deadline and, as such, would be subject to CAA 185. In June 2013, the Texas Commission on Environmental Quality ("TCEQ") adopted its "Failure to Attain Rule" to implement the requirements of CAA 185 which will provide for the collection of an annual failure to attain fee for excess emissions but does not require retroactive assessment of Section 185 fees for the annual periods of 2008 through 2011. As a result, we reduced our accrual and decreased our environmental expense by \$10.6 million in the second quarter of 2013 in accordance with the TCEQ's final rule. The total remaining accrual as of September 30, 2013 is \$0.7 million.

Other Items

Commodity Derivative Agreements. Certain of the business activities in which we engage result in our owning various commodities which exposes us to commodity price risk. We use NYMEX contracts and butane futures agreements to help manage this commodity price risk. We use NYMEX contracts to hedge against changes in the price of refined products we expect to sell in future periods. We use and account for those NYMEX contracts that qualify for hedge accounting treatment as either cash flow or fair value hedges, and we use and account for those NYMEX contracts that do not qualify for hedge accounting treatment as economic hedges. We use butane futures agreements to economically hedge against changes in the price of butane we expect to purchase in the future as part of our butane blending activity. As of September 30, 2013, our open derivative contracts were as follows:

Open Derivative Contracts Designated as Hedges

NYMEX contracts covering 0.7 million barrels of crude oil to hedge against future price changes of crude oil linefill and tank bottom inventory. These contracts, which we are accounting for as fair value hedges, mature between October 2013 and November 2016. Through September 30, 2013, the cumulative amount of losses from these agreements was \$10.2 million. The cumulative losses from these fair value hedges were recorded as adjustments to the asset being hedged, and there has been no ineffectiveness recognized for these hedges. As a result, none of these cumulative losses have impacted our consolidated income statement.

Open Derivative Contracts Not Designated as Hedges

NYMEX contracts covering 2.8 million barrels of refined products related to our butane blending and fractionation activities. These contracts mature between October 2013 and April 2014 and are being accounted for as economic hedges. Through September 30, 2013, the cumulative amount of net unrealized gains associated with these agreements was \$5.0 million, all of which was recognized as an increase to product sales in 2013.

NYMEX contracts covering 0.4 million barrels of refined products and crude oil related to inventory we carry that resulted from pipeline product overages. These contracts, which mature in October 2013, are being accounted for as economic hedges. Through September 30, 2013, the cumulative amount of net unrealized gains associated with these agreements was \$0.5 million. We recorded these gains as a decrease in operating expenses, all of which was recognized in 2013.

Butane futures agreements to purchase 0.4 million barrels of butane that mature between October 2013 and April 2014, which are being accounted for as economic hedges. Through September 30, 2013, the cumulative amount of net unrealized gains associated with these agreements was \$2.7 million. We recorded these gains as a decrease in product purchases, all of which was recognized in 2013.

Settled Derivative Contracts

We settled NYMEX contracts covering 5.1 million barrels of refined products related to economic hedges of products from our butane blending and fractionation activities that we sold during 2013. We recognized a gain of \$3.5 million in 2013 related to these contracts which we recorded as an adjustment to product sales revenue.

Table of Contents

We settled NYMEX contracts covering 0.2 million barrels of refined products related to cash flow hedges of products from our butane blending and fractionation activities that we sold during 2013. We recognized a loss of \$4.4 million on the settlement of these contracts which we recorded as an adjustment to product sales revenue.

We settled NYMEX contracts covering 3.9 million barrels of refined products and crude oil related to economic hedges of product inventories from product overages on our pipeline system which we sold during 2013. We recognized a loss of \$2.1 million in 2013 on the settlement of these contracts which we recorded as an adjustment to operating expense.

We settled butane futures agreements covering 0.2 million barrels related to economic hedges of butane purchases we made during 2013 associated with our butane blending activities. We recognized a loss of \$0.6 million in the current period on the settlement of these contracts which we recorded as an adjustment to product purchases.

Impact of Commodity Derivatives on Results of Operations

The following tables provide a summary of the positive and (negative) impacts of the mark-to-market gains and losses associated with NYMEX contracts on our results of operations for the respective periods presented (in millions):

Nine Months Ended September 30, 2012

| | Product Sales | Product Purchases | Operating Expense | Net Impact on Results of Operations |
|--|---------------|-------------------|-------------------|-------------------------------------|
| NYMEX losses recognized during the period that were associated with economic hedges of physical product sales or purchases during the period | \$(27.6) |) \$(0.5) |) \$(2.4) |) \$(30.5) |
| NYMEX losses recorded during the period that were associated with products that will be or were sold or purchased in future periods | (10.5) |) (1.1) |) (0.8) |) (12.4) |
| Net impact of NYMEX contracts | \$(38.1) |) \$(1.6) |) \$(3.2) |) \$(42.9) |

Nine Months Ended September 30, 2013

| | Product Sales | Product Purchases | Operating Expense | Net Impact on Results of Operations |
|--|---------------|-------------------|-------------------|-------------------------------------|
| NYMEX losses recognized during the period that were associated with economic hedges of physical product sales or purchases during the period | \$(0.9) |) \$(0.6) |) \$(2.1) |) \$(3.6) |
| NYMEX gains recorded during the period that were associated with products that will be or were sold or purchased in future periods | 5.0 |) 2.7 |) 0.5 |) 8.2 |
| Net impact of NYMEX contracts | \$4.1 |) \$2.1 |) \$(1.6) |) \$4.6 |

Related Party Transactions. Barry R. Pearl is an independent member of our general partner's board of directors and is also a director of Targa Resources Partners, L.P. ("Targa"). In the normal course of business, we purchase butane from subsidiaries of Targa. For the three months ended September 30, 2012 and 2013, we made purchases of butane from

subsidiaries of Targa of less than \$0.1 million and \$1.0 million, respectively. For the nine months ended September 30, 2012 and 2013, we made purchases of butane from subsidiaries of Targa of \$12.5 million and \$15.6 million, respectively. These purchases were made on the same terms as comparable third-party transactions. We had \$0.1 million and \$0 payable to Targa at December 31, 2012 and September 30, 2013, respectively.

We own a 50% interest in Texas Frontera, which owns 0.8 million barrels of refined products storage at our Galena Park, Texas terminal. The storage capacity owned by this venture is leased to an affiliate of Texas Frontera under a long-term lease agreement. Texas Frontera began operations in October 2012. We receive management fees from Texas Frontera, which we report as affiliate management fee revenue on our consolidated statements of income.

We own a 50% interest in Osage, which owns a 135-mile crude oil pipeline that we operate. We receive management fees from Osage, which we report as affiliate management fee revenue on our consolidated statements of income.

We own a 50% interest in Double Eagle, which owns a 140-mile pipeline that connects to an existing pipeline owned by an affiliate of Double Eagle. Double Eagle is operated by a third-party entity. This pipeline, which began limited operation in

Table of Contents

second quarter 2013, transports condensate from the Eagle Ford shale formation to our terminal in Corpus Christi, Texas. We receive connection fees from Double Eagle that are included in our transportation and terminals revenue on our consolidated statements of income. For the three and nine months ended September 30, 2013, we received connection fees of \$0.5 million and \$0.8 million, respectively, and we recorded a \$0.2 million trade accounts receivable from Double Eagle at September 30, 2013.

We own a 50% interest in BridgeTex, which is in the process of constructing a 450-mile pipeline and related infrastructure to transport crude oil from Colorado City, Texas for delivery to Houston and Texas City, Texas refineries. This pipeline is expected to begin service in mid-2014. We receive construction management fees from BridgeTex, which we report as affiliate management fee revenue on our consolidated statements of income.

New Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in ASU 2013-02 do not change the current requirements for reporting net income or other comprehensive income in financial statements. However, the amendments require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. ASU 2013-02 is effective for annual and interim periods beginning after December 15, 2012 and is to be applied prospectively. We adopted this standard in the first quarter of 2013 and its adoption did not have a material impact on our results of operations, financial position or cash flows.

In December 2011, the FASB issued ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. This ASU requires entities that have financial instruments and derivatives that are either: (i) offset in accordance with ASC Topic 210 or Topic 815 or (ii) are subject to an enforceable master netting arrangement or similar agreement to make additional disclosures of the gross and net amounts of those assets and liabilities, the amounts offset in accordance with ASC Topics 210 and 815, as well as qualitative disclosures of the entity's master netting arrangement or similar agreement. In January 2013, the FASB issued ASU 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. The amendments in ASU 2013-01 clarify that the scope of ASU 2011-11 applies to derivatives accounted for in accordance with ASC Topic 815, Derivatives and Hedging. ASU 2011-11 must be applied retrospectively and became effective for fiscal years beginning on or after January 1, 2013. We adopted these standards in the first quarter of 2013 and their adoption did not have a material impact on our results of operations, financial position or cash flows.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We may be exposed to market risk through changes in commodity prices and interest rates. We have established policies to monitor and control these market risks. We also enter into derivative agreements to help manage our exposure to commodity price and interest rate risks.

Commodity Price Risk

We use derivatives to help us manage commodity price risk. Forward physical contracts that qualify for and are elected as normal purchases and sales are accounted for using traditional accrual accounting. As of September 30, 2013, we had commitments under forward purchase and sale contracts used in our butane blending and fractionation activities as follows (in millions):

| | Market Value | Barrels |
|----------------------------|--------------|---------|
| Forward purchase contracts | \$158.8 | 2.6 |
| Forward sale contracts | \$44.4 | 0.4 |

We use NYMEX contracts to hedge against changes in the price of petroleum products we expect to sell from activities in which we acquire or produce petroleum products. Some of these NYMEX contracts qualify for hedge accounting treatment, and we designate and account for these as either cash flow or fair value hedges. We account for those NYMEX contracts that do not qualify for hedge accounting treatment, or are otherwise undesignated as cash flow or fair value hedges, as economic hedges. We also use butane futures agreements to hedge against changes in the price of butane that we expect to purchase in future periods. At September 30, 2013, we had open NYMEX contracts representing 3.9 million barrels of petroleum products we expect to sell in the future. Additionally, we had open butane futures agreements for 0.4 million barrels of butane we expect to purchase in the future.

At September 30, 2013, the fair value of our open NYMEX contracts was an asset of \$6.7 million and the fair value of our butane futures agreements was an asset of \$2.7 million. Combined, the net asset of \$9.4 million was recorded as a current asset to energy commodity derivatives contracts (\$8.4 million) and other non-current assets (\$1.0 million).

At September 30, 2013, open NYMEX contracts representing 3.2 million barrels of petroleum products did not qualify for hedge accounting treatment. A \$10.00 per barrel increase in the price of these NYMEX contracts for reformulated gasoline blendstock for oxygen blending (“RBOB”) gasoline or heating oil would result in a \$32.0 million decrease in our operating profit and a \$10.00 per barrel decrease in the price of these NYMEX contracts for RBOB or heating oil would result in a \$32.0 million increase in our operating profit. However, the increases or decreases in operating profit we recognize from our open NYMEX contracts will be substantially offset by higher or lower product sales revenue when the physical sale of the product occurs. These contracts may be for the purchase or sale of product in markets different from those in which we are attempting to hedge our exposure, resulting in hedges that do not eliminate all price risks.

Interest Rate Risk

At September 30, 2013, we had \$98.4 million outstanding on our variable rate revolving credit facility. Considering the amount outstanding on our revolving credit facility as of September 30, 2013, our annual interest expense would change by \$0.1 million if LIBOR were to change by 0.125%.

During 2012 we terminated and settled certain interest rate swap agreements and realized a gain of \$11.0 million, which was recorded to other comprehensive income. The purpose of these swaps was to hedge against the variability of future interest payments on the refinancing of our debt that matures in 2014. If management were to determine that

it was probable this forecasted transaction would not occur in 2014, the \$11.0 million gain we have recorded to other comprehensive income would be reclassified into earnings.

ITEM 4. CONTROLS AND PROCEDURES

We performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in rule 13a-14(c) of the Securities Exchange Act) as of the end of the period covered by the date of this report. We performed this evaluation under the supervision and with the participation of our management, including our general partner's Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our general partner's Chief Executive Officer

Table of Contents

and Chief Financial Officer concluded that these disclosure controls and practices are effective in providing reasonable assurance that all required disclosures are included in the current report. Additionally, these disclosure controls and practices are effective in ensuring that information required to be disclosed is accumulated and communicated to our Chief Executive Officer and Chief Financial Officer to allow timely decisions regarding required disclosures. There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act) during the quarter ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Forward-Looking Statements

Certain matters discussed in this Quarterly Report on Form 10-Q include forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act that discuss our expected future results based on current and pending business operations. We make these forward-looking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "anticipates," "believes," "continue," "could," "estimates," "expects," "forecasts," "goal," "guidance," "intends," "may," "might," "plans," "potential," "projects," "scheduled," "should" and other similar expressions. Although we believe our forward-looking statements are based on reasonable assumptions, statements made regarding future results are not guarantees of future performance and subject to numerous assumptions, uncertainties and risks that are difficult to predict. Therefore, actual outcomes and results may be materially different from the results stated or implied in such forward-looking statements included in this report.

The following are among the important factors that could cause future results to differ materially from any projected, forecasted, estimated or budgeted amounts we have discussed in this report:

- overall demand for refined products, crude oil, liquefied petroleum gases and ammonia in the U.S.;
- price fluctuations for refined products, crude oil, liquefied petroleum gases and ammonia and expectations about future prices for these products;
- changes in general economic conditions, interest rates and price levels;
- changes in the financial condition of our customers, vendors, derivatives counterparties, joint venture co-owners or lenders;
- our ability to secure financing in the credit and capital markets in amounts and on terms that will allow us to execute our growth strategy, refinance our existing obligations when due and maintain adequate liquidity;
- development of alternative energy sources, including but not limited to natural gas, solar power, wind power and geothermal energy, increased use of biofuels such as ethanol and biodiesel, increased conservation or fuel efficiency, as well as regulatory developments or other trends that could affect demand for our services;
- changes in the throughput or interruption in service on refined products or crude oil pipelines owned and operated by third parties and connected to our assets;
- changes in demand for storage in our refined products or crude oil terminals;
 - changes in supply patterns for our storage terminals due to geopolitical events;
- our ability to manage interest rate and commodity price exposures;
- changes in our tariff rates implemented by the Federal Energy Regulatory Commission, the U.S. Surface Transportation Board or state regulatory agencies;
- shut-downs or cutbacks at refineries, oil wells, petrochemical plants, ammonia production facilities or other customers or businesses that use or supply our services;
- the effect of weather patterns and other natural phenomena, including climate change, on our operations and demand for our services;
- an increase in the competition our operations encounter;

the occurrence of natural disasters, terrorism, operational hazards, equipment failures, system failures or unforeseen interruptions for which we are not adequately insured;

the treatment of us as a corporation for federal or state income tax purposes or if we become subject to significant forms of other taxation or more aggressive enforcement or increased assessments under existing forms of taxation;

our ability to identify expansion projects or to complete identified expansion projects on time and at projected costs;

our ability to make and integrate accretive acquisitions and joint ventures and successfully execute our business strategy;

uncertainty of estimates, including accruals and costs of environmental remediation;

our ability to cooperate with and rely on our joint venture co-owners;

actions by rating agencies concerning our credit ratings;

Table of Contents

our ability to timely obtain and maintain all necessary approvals, consents and permits required to operate our existing assets and any new or modified assets;

our ability to promptly obtain all necessary materials, labor, supplies and rights-of-way required for construction of our growth projects, and to complete construction without significant delays, disputes or cost overruns;

risks inherent in the use and security of information systems in our business and implementation of new software and hardware;

changes in laws and regulations that govern product quality specifications that could impact our ability to produce gasoline volumes through our blending activities or that could require significant capital outlays for compliance;

changes in laws and regulations to which we or our customers are or become subject, including tax withholding issues, safety, security, employment and environmental laws and regulations, including laws and regulations designed to address climate change and laws and regulations affecting hydraulic fracturing;

the cost and effects of legal and administrative claims and proceedings against us or our subsidiaries;

the amount of our indebtedness, which could make us vulnerable to general adverse economic and industry conditions, limit our ability to borrow additional funds, place us at competitive disadvantages compared to our competitors that have less debt or have other adverse consequences;

the effect of changes in accounting policies;

the potential that our internal controls may not be adequate, weaknesses may be discovered or remediation of any identified weaknesses may not be successful;

the ability of third parties to perform on their contractual obligations to us;

petroleum product supply disruptions;

global and domestic repercussions from terrorist activities, including cyber attacks, and the government's response thereto; and

other factors and uncertainties inherent in the transportation, storage and distribution of refined products and crude oil.

This list of important factors is not exclusive. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changes in assumptions or otherwise.

Table of Contents

PART II
OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

In February 2010, a class action lawsuit was filed against us, ARCO Midcon L.L.C. and WilTel Communications, L.L.C. ("WilTel"). The complaint alleges that the property owned by plaintiffs and those similarly situated has been damaged by the existence of hazardous chemicals migrating from a pipeline easement onto the plaintiffs' property. We acquired the pipeline from ARCO Pipeline ("APL") in 1994 as part of a larger transaction and subsequently transferred the property to WilTel. We are required to indemnify and defend WilTel pursuant to the transfer agreement. Prior to our acquisition of the pipeline from APL, the pipeline was purged of product. Neither we nor WilTel ever transported hazardous materials through the pipeline. A hearing on the plaintiffs' Motion for Class Certification was held in the U.S. District Court for the Eastern District of Missouri in December 2012. The court has not yet rendered a decision on the issue of class certification. We believe that the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

In July 2011, we received an information request from the Environmental Protection Agency ("EPA") pursuant to Section 308 of the Clean Water Act regarding a pipeline release in February 2011 in Texas. We have accrued \$0.1 million for potential monetary sanctions related to this matter. We believe that the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

In March 2012, we received a Notice of Probable Violation from the U.S. Department of Transportation, Pipeline and Hazardous Materials Safety Administration ("PHMSA") for alleged violations related to the operation and maintenance of certain pipelines in Oklahoma and Texas. We have accrued approximately \$0.1 million for potential monetary sanctions related to this matter. We believe that the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

In April 2012, we received an information request from the EPA pursuant to Section 308 of the Clean Water Act, regarding a pipeline release in December 2011 in Nebraska. We have accrued \$0.6 million for potential monetary sanctions related to this matter. We believe that the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

We have liability at the U.S. Oil Recovery Superfund Site in Pasadena, Texas as a potential responsible party under Section 107(a) of the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended. Currently, there is an ongoing removal action designed to stabilize the site, remove the immediate threat posed at the site and set the stage for a later more comprehensive action, known as the assessment phase. We have accrued and paid \$15,000 associated with the assessment phase. Until this assessment phase has been completed, we cannot reasonably estimate our proportionate share of the remediation costs associated with this site.

In April 2013, we received a Notice of Probable Violation from PHMSA, which resulted from alleged violations discovered during a 2012 inspection of our central Oklahoma pipeline facilities. In third quarter 2013, we paid \$0.1 million for monetary sanctions related to this matter, which is now resolved.

We are a party to various other claims, legal actions and complaints arising in the ordinary course of business. While the results cannot be predicted with certainty, management believes the ultimate resolution of these claims, legal actions and complaints after consideration of amounts accrued, insurance coverage or other indemnification arrangements will not have a material adverse effect on our future results of operations, financial position or cash

flows.

ITEM 1A. RISK FACTORS

In addition to the information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not our only risks. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

We have updated our risk factors as follows since issuing our Annual Report on Form 10-K:

37

Table of Contents

Our butane blending activities subject us to federal regulations that govern renewable fuel requirements in the United States.

The Energy Independence and Security Act of 2007 expanded the required use of renewable fuels in the United States. Each year, the EPA establishes a Renewable Volume Obligation ("RVO") requirement for refiners and fuel manufacturers based on overall quotas established by the federal government. By virtue of our butane blending activity, and resulting gasoline production, we are an obligated party and receive an annual RVO from the EPA. In lieu of blending renewable fuels (such as ethanol and biodiesel), we have the option to purchase renewable energy credits, called RINs, to meet this obligation. RINs are generated when a gallon of biofuel such as ethanol or biodiesel is produced. RINs may be separated when the biofuel is blended into gasoline or diesel, at which point the RIN is available for use in compliance or is available for sale on the open market. The cost of RINs has been volatile during 2013, and the cost and availability of RINs could have an adverse impact on our results of operations, cash flows and cash distributions.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

Table of Contents

ITEM 6. EXHIBITS

| Exhibit Number | Description |
|-----------------|--|
| Exhibit 12 | — Ratio of earnings to fixed charges. |
| Exhibit 31.1 | — Certification of Michael N. Mears, principal executive officer. |
| Exhibit 31.2 | — Certification of John D. Chandler, principal financial officer. |
| Exhibit 32.1 | — Section 1350 Certification of Michael N. Mears, Chief Executive Officer. |
| Exhibit 32.2 | — Section 1350 Certification of John D. Chandler, Chief Financial Officer. |
| Exhibit 101.INS | — XBRL Instance Document. |
| Exhibit 101.SCH | — XBRL Taxonomy Extension Schema. |
| Exhibit 101.CAL | — XBRL Taxonomy Extension Calculation Linkbase. |
| Exhibit 101.DEF | — XBRL Taxonomy Extension Definition Linkbase. |
| Exhibit 101.LAB | — XBRL Taxonomy Extension Label Linkbase. |
| Exhibit 101.PRE | — XBRL Taxonomy Extension Presentation Linkbase. |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized in Tulsa, Oklahoma on November 1, 2013.

MAGELLAN MIDSTREAM PARTNERS, L.P.

By: Magellan GP, LLC,
 its general partner

/s/ John D. Chandler
John D. Chandler
Chief Financial Officer
(Principal Accounting and Financial Officer)

Table of Contents

INDEX TO EXHIBITS

| Exhibit Number | Description |
|-----------------|--|
| Exhibit 12 | — Ratio of earnings to fixed charges. |
| Exhibit 31.1 | — Certification of Michael N. Mears, principal executive officer. |
| Exhibit 31.2 | — Certification of John D. Chandler, principal financial officer. |
| Exhibit 32.1 | — Section 1350 Certification of Michael N. Mears, Chief Executive Officer. |
| Exhibit 32.2 | — Section 1350 Certification of John D. Chandler, Chief Financial Officer. |
| Exhibit 101.INS | — XBRL Instance Document. |
| Exhibit 101.SCH | — XBRL Taxonomy Extension Schema. |
| Exhibit 101.CAL | — XBRL Taxonomy Extension Calculation Linkbase. |
| Exhibit 101.DEF | — XBRL Taxonomy Extension Definition Linkbase. |
| Exhibit 101.LAB | — XBRL Taxonomy Extension Label Linkbase. |
| Exhibit 101.PRE | — XBRL Taxonomy Extension Presentation Linkbase. |