

MB FINANCIAL INC /MD  
Form 10-K  
February 20, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-24566-01

MB FINANCIAL, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of incorporation or organization)

36-4460265  
(I.R.S. Employer Identification No.)

800 West Madison Street, Chicago, Illinois  
(Address of principal executive offices)

60607  
(Zip Code)

Registrant's telephone number, including area code: (888) 422-6562

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act:

None

(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statement incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of “accelerated filer and large accelerated filer” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting shares held by non-affiliates of the Registrant was approximately \$1,137,978,512 as of June 30, 2012, the last business day of the Registrant’s most recently completed second fiscal quarter. Solely for the purpose of this computation, it has been assumed that executive officers and directors of the Registrant are “affiliates.”

There were issued and outstanding 54,779,141 shares of the Registrant’s common stock as of February 19, 2013.

DOCUMENTS INCORPORATED BY REFERENCE:

Document

Part of Form 10-K

Portions of the definitive Proxy Statement to be used in conjunction with the Registrant’s 2013 Annual Meeting of Stockholders.

Part III

## MB FINANCIAL, INC. AND SUBSIDIARIES

## FORM 10-K

December 31, 2012

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## PART I

### Item 1. Business

#### Special Note Regarding Forward-Looking Statements

When used in this Annual Report on Form 10-K and in other documents filed or furnished with the Securities and Exchange Commission, in press releases or other public shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases “believe,” “will,” “should,” “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” “plans,” or similar expressions are intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. These statements may relate to MB Financial, Inc.’s future financial performance, strategic plans or objectives, revenues or earnings projections, or other financial items. By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements.

Important factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: (1) expected revenues, cost savings, synergies and other benefits from our merger and acquisition activities might not be realized within the anticipated time frames or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected; (2) the possibility that the expected benefits of the FDIC-assisted transactions we previously completed will not be realized; (3) the credit risks of lending activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses, which could necessitate additional provisions for loan losses, resulting both from loans we originate and loans we acquire from other financial institutions; (4) results of examinations by the Office of Comptroller of Currency, the Federal Reserve Board and other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to increase our allowance for loan losses or write-down assets; (5) competitive pressures among depository institutions; (6) interest rate movements and their impact on customer behavior and net interest margin; (7) the impact of repricing and competitors’ pricing initiatives on loan and deposit products; (8) fluctuations in real estate values; (9) the ability to adapt successfully to technological changes to meet customers’ needs and developments in the market-place; (10) our ability to realize the residual values of our direct finance, leveraged, and operating leases; (11) our ability to access cost-effective funding; (12) changes in financial markets; (13) changes in economic conditions in general and in the Chicago metropolitan area in particular; (14) the costs, effects and outcomes of litigation; (15) new legislation or regulatory changes, including but not limited to the Dodd-Frank Wall Street Reform and Consumer Protection Act and regulations adopted thereunder, any changes in capital requirements pursuant to the Dodd-Frank Act and the implementation of the Basel III capital standards, other governmental initiatives affecting the financial services industry and changes in federal and/or state tax laws or interpretations thereof by taxing authorities; (16) changes in accounting principles, policies or guidelines; (17) our future acquisitions of other depository institutions or lines of business; and (18) future goodwill impairment due to changes in our business, changes in market conditions, or other factors.

We do not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date on which the forward-looking statement is made.

#### General

MB Financial, Inc., headquartered in Chicago, Illinois, is a financial holding company with banking offices located primarily in the Chicago area. The words “MB Financial,” “the Company,” “we,” “our” and “us” refer to MB Financial, Inc. and its wholly owned subsidiaries, unless we indicate otherwise. Our primary market is the Chicago metropolitan area, in which we operate 85 banking offices through our bank subsidiary, MB Financial Bank, N.A. (MB Financial Bank). Through MB Financial Bank, we offer a broad range of financial services primarily to small and middle market businesses and individuals in the markets that we serve. Our primary lines of business include commercial banking, leasing, retail banking and wealth management. As of December 31, 2012, on a consolidated basis, we had total assets of \$9.6 billion, deposits of \$7.5 billion, stockholders’ equity of \$1.3 billion, and \$2.9 billion of client assets under management in our Wealth Management Group (including \$1.8 billion in our trust department and \$1.1 billion in our majority owned asset management firm, Cedar Hill Associates LLC).

MB Financial, Inc. was incorporated as a Maryland corporation in 2001 in connection with a merger of predecessor companies. We have completed a number of acquisitions in recent years, including the following recent transactions.

During 2009 and 2010, MB Financial Bank acquired certain assets and assumed certain liabilities of the following institutions in transactions facilitated by the Federal Deposit Insurance Corporation (FDIC):

Glenwood, Illinois-based Heritage Community Bank (Heritage);  
Oak Forest, Illinois-based InBank;  
Chicago, Illinois-based Corus Bank, N.A. (Corus);  
• Aurora, Illinois-based Benchmark Bank  
(Benchmark);  
Chicago, Illinois-based New Century Bank (New Century); and  
Chicago, Illinois-based Broadway Bank (Broadway).

For the Heritage, Benchmark, New Century and Broadway transactions, MB Financial Bank entered into loss-share agreements with the FDIC. Under the loss-share agreements, MB Financial Bank shares in the losses on assets (generally loans and other real estate owned) covered under the agreements (referred to as “covered loans” and “covered other real estate owned”).

On December 28, 2012, MB Financial Bank acquired Celtic Leasing Corp. (“Celtic”), a privately held, mid-ticket equipment leasing company. See Note 2 of the notes to our audited consolidated financial statements contained in Item 8 of this report for additional information.

#### MB Financial Bank Subsidiaries

MB Financial Bank, our largest subsidiary, has two wholly owned subsidiaries with significant operating activities: LaSalle Systems Leasing, Inc. (LaSalle) and Celtic. MB Financial Bank also has a majority owned subsidiary with significant operating activities, Cedar Hill Associates, LLC (Cedar Hill).

LaSalle, which we acquired in 2002, focuses on leasing technology-related equipment to middle market and larger businesses located throughout the United States. LaSalle also specializes in selling and administering third party equipment maintenance contracts as well as technology-related equipment. Celtic focuses on leasing equipment to middle market health care, legal, technology, and manufacturing companies located throughout the United States.

Cedar Hill is an asset management firm located in Chicago, Illinois that we acquired in April 2008.

During the fourth quarter of 2012, MB Financial Bank's subsidiary, Vision Investment Services, Inc., a registered broker/dealer with the Securities and Exchange Commission, was dissolved.

#### Primary Lines of Business

Our operations are managed as one unit, and we have one reportable segment. Our chief operating decision-makers use consolidated information to make operating and strategic decisions.

We concentrate on serving middle market businesses and their owners. We also serve consumers who live or work near our branches. We operate four primary lines of business: commercial banking, leasing, retail banking, and wealth management. Each is described below.

**Commercial Banking.** Commercial banking focuses on serving middle market businesses, primarily located in the Chicago metropolitan area. We provide a full set of credit, deposit, treasury management, capital markets, and international banking products to these companies. In general, our credit products are designed for companies with annual revenues between \$10 million and \$250 million. We have a broad range of credit products for our target

market, including working capital loans and lines of credit; accounts receivable financing; inventory and equipment financing; industrial revenue bond financing; business acquisition loans; owner occupied real estate loans; and financial, performance and commercial letters of credit. Our deposit and treasury management products are designed for companies with annual revenues up to \$500 million and include: internet banking products, investment sweep accounts, zero balance accounts, automated tax payments, ATM access, telephone banking, lockbox, automated clearing house transactions, account reconciliation, controlled disbursement, detail and general information reporting, wire transfers, vault services for currency and coin, and checking accounts. Our capital markets products include derivatives and interest rate risk solutions, capital solutions, merger and acquisition advisory, and real estate debt placement. Our international banking services include trade services, export trade finance, and foreign exchange. We also provide a full set of credit, deposit and treasury management services for real estate operators and investors.



**Leasing.** Leasing includes lease banking as well as lease originations and related services. Lease banking serves equipment leasing companies located throughout the United States. We have provided banking services to this industry for more than three decades. Competition in serving equipment lessors generally comes from large banks, finance companies, large industrial companies and some community banks. We compete based upon rapid decision-making and elite service and by providing flexible financial solutions to meet our customers' needs. We provide full banking services to leasing companies by financing the debt portion of leveraged equipment leases (referred to as lease loans), providing short and long-term equity financing and by making working capital and bridge loans. For lease loans, a lessee's credit is often rated as investment grade for its public debt by Moody's, Standard & Poors or the equivalent. Whether or not a lessee has a public debt rating, they are subject to the same internal credit analysis as any other customer of MB Financial Bank. Lessees include investment grade "Fortune 1000" companies located throughout the U.S. and large middle-market companies. We also invest directly in equipment that we lease to other companies located throughout the United States (referred to as direct finance, leveraged or operating leases). Our operating lease portfolio is made up of various kinds of equipment, generally technology related, such as computer systems, satellite equipment, and general manufacturing equipment. We seek leasing transactions where we believe the equipment leased is integral to the lessee's business, thereby increasing the likelihood of renewal at the end of the lease term.

**Retail Banking.** Retail banking has 85 banking offices and approximately 125 ATMs located throughout the Chicago metropolitan area. We also have one branch in Philadelphia, Pennsylvania. Our target customer includes individuals who live and work near our branch offices, as well as companies with annual revenues of \$1 to \$10 million located near our offices. Our personal checking product line offers checking options designed for all market segments--the under-served, the more affluent, the loyal customer, the very young and the senior population. These products are supported by relevant ancillary services such as "ibankmb.com," our internet banking and bill pay service. Customers may also take advantage of the MB Debit MasterCard, our Platinum Credit Card, and our new Everyday Prepaid Card. Our retail lending division offers mortgages and other personal loan solutions.

Our business banking division offers the same business services available to our larger commercial business customers, customized to this business segment. These customers are afforded the expertise of a business banker and the personal attention of a local branch. These customers can take advantage of a corporate credit card and corporate debit card as well as many other treasury management services to meet the needs of their business.

We also offer our extensive MB Bank@Work program through which our bankers will go to enrolled employers' facilities to provide individual banking services for their employees.

Our bankers strive to provide high quality personal service. Our telephone customer service center is open 7 days a week. PAL, our automated telephone banking service, and MB.net are available 24/7 to provide a constant information source for our customers.

**Wealth Management.** Our wealth management group provides comprehensive wealth management solutions to individuals, corporations and not-for-profits. We provide private banking, investment management, custody, personal trust, financial planning and wealth advisory services to business owners, high net worth individuals, foundations and endowments, and private banking services through our private bankers, asset management and trust advisors and Cedar Hill. Estate settlement, guardianship and retirement plan services are provided through our asset management and trust group. Our investment advisors working in our branches offer a wide variety of financial products and services to our retail customers, including non-FDIC insured investment alternatives and/or insurance products. MB Financial Bank subsidiary Cedar Hill also provides clients with non-FDIC insured investment alternatives and/or insurance products.

Lending Activities

General. Our loan portfolio consists primarily of loans to businesses or for business purposes.

Commercial. We make commercial loans mainly to middle market businesses, most often located in the Chicago area. Borrowers tend to be privately-owned and are generally manufacturers, wholesalers, distributors, long-term health care operators and service providers. Loan products offered are primarily working capital and term loans and lines of credit that help our customers finance accounts receivable, inventory and equipment. We also offer financial, performance and commercial letters of credit. Commercial loans secured by owner occupied real estate are classified as commercial real estate loans. Most commercial loans are short-term in nature, being one year or less, with the maximum term generally being five to seven years. Our commercial loans typically range in size from \$250 thousand to \$20 million.

Lines of credit for customers are typically secured, and are subject to renewal upon a satisfactory review of the borrower's financial condition and credit history. Secured short-term commercial business loans are usually collateralized by accounts receivable, inventory, equipment and/or real estate, and advances are usually predicated on predetermined advance rates depending

upon asset class. Such loans are typically, but not always, guaranteed by the owners of the business. Collateral securing commercial loans may depreciate over time, be difficult to appraise and fluctuate in value based on the success of the business. In addition, in the case of loans secured by accounts receivable, the availability of funds for repayment and economic conditions may impact the ability of the borrower to collect the amounts due from its customers. Accordingly, we make our commercial loans primarily based on the historical and expected cash flow of the borrower, secondarily on underlying collateral provided by the borrower, and lastly on guarantor support.

**Commercial Real Estate.** We originate commercial real estate loans that are generally secured by multi-unit residential property and owner and non-owner occupied commercial and industrial property. Longer term commercial real estate loans are generally made at fixed rates, although some have interest rates that change based on the Prime Rate or LIBOR. Generally, terms of up to twenty-five years are offered on fully amortizing loans, but most loans are structured with a balloon payment at the end of five years or less. For our fixed rate loans with maturities greater than five years, we may enter into interest rate swap agreements with a third party to mitigate interest rate risk. In deciding whether to make a commercial real estate loan, we consider, among other things, the experience and qualifications of the borrower as well as the value and cash flow of the underlying property. Some factors considered are net operating income of the property before debt service and depreciation, the debt service coverage ratio (the ratio of the property's net cash flow to debt service requirements), the global cash flows of the borrower, the ratio of the loan amount to the property value and the overall creditworthiness of the prospective borrower. Our commercial real estate loans typically range in size from \$250 thousand to \$20 million.

The repayment of commercial real estate loans is often dependent on the successful operations of the property securing the loan or the business conducted on the property securing the loan. In addition, most commercial real estate loans are not fully amortized over the loan period, but have balloon payments due at maturity. A borrower's ability to make a balloon payment typically will depend on their ability to either refinance the loan or complete a timely sale of the underlying property.

**Construction Real Estate.** Prior to 2008, we provided construction loans for the acquisition and development of land and construction of condominiums, townhomes, and one-to-four family residences. We also provided acquisition, development and construction loans for retail and other commercial purposes, primarily in our market areas. Since 2008, we have provided construction loans primarily for owner occupied real estate. Construction lending can involve a higher level of risk than other types of lending because funds are advanced partially based upon the value of the project, which is uncertain prior to the project's completion. Because of the uncertainties inherent in estimating construction costs as well as the market value of a completed project and the effects of governmental regulation on real property, our estimates with regards to the total funds required to complete a project and the related loan-to-value ratio may vary from actual results. As a result, construction loans often involve the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project and the ability of the borrower to sell or lease the property or refinance the indebtedness. If our estimate of the value of a project at completion proves to be overstated or market values have declined since we originated our loan, we may have inadequate security for repayment of the loan and we may incur a loss.

**Lease Loans.** We lend money to leasing companies to finance the debt portion of leases (which we refer to as lease loans). A lease loan arises when a leasing company discounts the equipment rental revenue stream owed to a leasing company by a lessee. Lease loans generally are non-recourse to the leasing company, and, consequently, our recourse is limited to the lessee and the leased equipment. For this reason, we underwrite lease loans by examining the creditworthiness of the lessee rather than the lessor. Generally, lease loans are secured by an assignment of lease payments and a security interest in the equipment being leased. As with commercial loans secured by equipment, equipment securing our lease loans may depreciate over time, may be difficult to value and may fluctuate in value. We rely on the lessee's continuing financial stability, rather than the value of the leased equipment, for repayment of all required amounts under lease loans. In the event of default, it is unlikely that the proceeds from the sale of leased

equipment will be sufficient to satisfy the outstanding unpaid amounts under terms of the lease loan.

The lessees usually acknowledge our security interest in the leased equipment and often agrees to send lease payments directly to us. Lessees are often companies that have an investment grade public debt rating by Moody's or Standard & Poors or the equivalent although we also provide credit to below investment grade and non-rated companies. Whether or not a lessee has a public debt rating, they are subject to the same internal credit analysis as any other customer. Lease loans typically have a fixed interest rate and are fully amortizing, with maturities typically ranging from three to five years.

We also invest directly in equipment leased to other companies (which we refer to as direct finance, leveraged or operating leases). The profitability of these investments depends, to a great degree, upon our ability to realize the expected residual values of this equipment. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Critical Accounting Policies-Residual Value of Our Direct Finance, Leveraged and Operating Leases."

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Residential Real Estate. We originate fixed and adjustable rate residential real estate loans secured by one to four family homes. Terms of first mortgages generally range from five to thirty years. In deciding whether to make a residential real estate loan, we consider the qualifications of the borrower as well as the value of the underlying property. Our general practice is to sell a majority of our newly originated fixed-rate residential real estate loans and to hold in portfolio a limited number of adjustable-rate residential real estate loans with 15 and 30 year maturities.

Consumer. Our consumer loan portfolio is primarily focused on home equity lines of credit, fixed-rate second mortgage loans and indirect motorcycle loans, and to a lesser extent, secured and unsecured consumer loans, as well as personal and business credit cards. Home equity lines of credit are generally extended up to 80% of the value of the property, less existing liens. Terms for second mortgages typically range from five to ten years. Indirect vehicle loans represent consumer loans made primarily through a network of motorcycle dealers in 46 states. Consumer loans typically have shorter terms and lower balances with higher yields as compared to residential real estate loans, but carry a higher risk of default. Consumer loan collections are dependent on the borrower's continuing financial stability, and thus, are more likely to be affected by adverse personal circumstances. Furthermore, the application of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount which can be recovered on these loans in the event of default.

#### Competition

We face substantial competition in all phases of our operations, including deposit gathering and loan origination, from a variety of competitors. Commercial banks, savings institutions, brokerage firms, credit unions, mutual fund companies, asset management firms, insurance companies and specialty finance companies all compete with us for new and existing customers. Our bank competes by providing quality services and expertise to our customers, ease of access to our facilities, convenient hours and competitive pricing (including competitive interest rates paid on deposits, interest rates charged on loans and fees charged for other non-interest related services).

#### Personnel

As of December 31, 2012, we and our subsidiaries employed a total of 1,758 full-time equivalent employees. We consider our relationship with our employees to be good.

#### Supervision and Regulation

We, our subsidiary bank, and its subsidiaries, are subject to an extensive system of laws and regulations that are intended primarily for the protection of customers and depositors and not for the protection of security holders. These laws and regulations govern such areas as capital, permissible activities, allowance for loan losses, loans and investments, and rates of interest that can be charged on loans. Described below are elements of selected laws and regulations. The descriptions are not intended to be complete and are qualified in their entirety by reference to the full text of the statutes and regulations described.

Holding Company Regulation. As a bank holding company and financial holding company, we are subject to comprehensive regulation by the Board of Governors of the Federal Reserve System, frequently referred to as the Federal Reserve Board, under the Bank Holding Company Act of 1956, as amended by the Gramm-Leach-Bliley Act of 1999 (the "Gramm-Leach-Bliley Act"), the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), enacted on July 21, 2010, and other legislation. We must file reports with the Federal Reserve Board and such additional information as the Federal Reserve Board may require, and our holding company and non-banking affiliates are subject to examination by the Federal Reserve Board. Under Federal Reserve Board policy, the Dodd-Frank Act and Federal Reserve Board regulations, a bank holding company must serve as a source of strength for its subsidiary banks. The Federal Reserve Board may require, and has required in the past, a holding

company to contribute additional capital to an undercapitalized subsidiary bank. The Bank Holding Company Act provides that a bank holding company must obtain Federal Reserve Board approval before:

Acquiring directly or indirectly, ownership or control of any voting shares of another bank or bank holding company if, after such acquisition, it would own or control more than 5% of such shares (unless it already owns or controls the majority of such shares);

Acquiring all or substantially all of the assets of another bank or bank holding company, or

Merging or consolidating with another bank holding company.

The Bank Holding Company Act generally prohibits a bank holding company from acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company which is not a bank or bank holding company, or from engaging directly or indirectly in activities other than those of banking, managing or controlling banks, or providing services for its subsidiaries. The principal exceptions to these prohibitions involve certain non-bank activities which, by statute or by Federal

Reserve Board regulation or order, have been identified as activities closely related to the business of banking or managing or controlling banks. The list of activities permitted by the Federal Reserve Board includes, among other things: finance leasing and lending; operating a savings institution, mortgage company, finance company, credit card company or factoring company; performing certain data processing operations; providing certain investment and financial advice; underwriting and acting as an insurance agent for certain types of credit-related insurance; leasing property on a full-payout, non-operating basis; selling money orders, travelers' checks and United States Savings Bonds; real estate and personal property appraising; providing tax planning and preparation services; and, subject to certain limitations, providing securities brokerage services for customers.

The Gramm-Leach-Bliley Act amended portions of the Bank Holding Company Act of 1956 to authorize bank holding companies, such as us, directly or through non-bank subsidiaries to engage in securities, insurance and other activities that are financial in nature or incidental to a financial activity. In order to undertake these activities, a bank holding company must become a "financial holding company" by submitting to the appropriate Federal Reserve Bank a declaration that the company elects to be a financial holding company and a certification that all of the depository institutions controlled by the company are well capitalized and well managed. We submitted the declaration of our election to become a financial holding company with the Federal Reserve Bank of Chicago in June 2002, and our election became effective in July 2002.

Depository Institution Regulation. Our bank subsidiary is subject to regulation by the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation. This regulatory structure includes:

- Real estate lending standards, which provide guidelines concerning loan-to-value ratios for various types of real estate loans;
- Risk-based capital rules, including accounting for interest rate risk, concentration of credit risk and the risks posed by non-traditional activities;
- Rules requiring depository institutions to develop and implement internal procedures to evaluate and control credit and settlement exposure to their correspondent banks;
- Rules restricting types and amounts of equity investments; and
- Rules addressing various safety and soundness issues, including operations and managerial standards, standards for asset quality, earnings and compensation standards.

Capital Adequacy. The Federal Reserve Board, Office of the Comptroller of the Currency and Federal Deposit Insurance Corporation (collectively, the federal banking agencies) have issued substantially similar risk-based and leverage capital regulations applicable to bank holding companies and banks. In addition, these agencies may from time to time require that a bank holding company or bank maintain capital above the minimum levels, based on its financial condition or actual or anticipated growth.

The Federal Reserve Board's risk-based regulations establish a two-tier capital framework. Tier 1 capital generally consists of common stockholders' equity, retained earnings, a limited amount of qualifying perpetual preferred stock, qualifying trust preferred securities and noncontrolling interests in the equity accounts of consolidated subsidiaries, less goodwill and certain intangibles. Tier 2 capital generally consists of certain hybrid capital instruments and perpetual debt, mandatory convertible debt securities and a limited amount of subordinated debt, qualifying preferred stock, loan loss allowance, and unrealized holding gains on certain equity securities. The sum of Tier 1 and Tier 2 capital represents qualifying total capital, at least 50% of which must consist of Tier 1 capital.

Risk-based capital ratios are calculated by dividing Tier 1 and total capital by risk-weighted assets. Assets and off-balance sheet exposures are assigned to one of four categories of risk-weights, based primarily on relative credit risk. For bank holding companies, generally the minimum Tier 1 risk-based capital ratio is 4% and the minimum total risk-based capital ratio is 8%. Our Tier 1 and total risk-based capital ratios under these guidelines at December 31,

2012 were 14.73% and 16.62%, respectively.

The Federal Reserve Board's leverage capital guidelines establish a minimum leverage ratio determined by dividing Tier 1 capital by adjusted average total assets. The minimum leverage ratio is 3% for bank holding companies that meet certain specified criteria, including having the highest regulatory rating. All other bank holding companies generally are required to maintain a leverage ratio of at least 4%. At December 31, 2012, we had a leverage ratio of 10.50%.

The federal banking agencies' risk-based capital rules are based upon the 1988 capital accord ("Basel I") of the Basel Committee on Banking Supervision (the "Basel Committee"). The Basel Committee is a committee of central banks and bank supervisors/regulators from the major industrialized countries that develops broad policy guidelines for use by each country's supervisors in determining the supervisory policies and regulations to which they apply. Actions of the Committee have no direct effect on banks in participating countries. In 2004, the Basel Committee published a new capital accord ("Basel II") to replace Basel I. Basel II provides two approaches for setting capital standards for credit risk — an internal ratings-based approach tailored to individual institutions' circumstances and a standardized approach that bases risk weightings on external credit assessments to



a much greater extent than permitted in existing risk-based capital guidelines. Basel II also addresses capital requirements for operational risk and refines the existing capital requirements for market risk exposures.

A final rule implementing the advanced approaches of Basel II in the United States, which applies only to certain large or internationally active banking organizations, or “core banks” — defined as those with consolidated total assets of \$250 billion or more or consolidated on-balance sheet foreign exposures of \$10 billion or more, became effective as of April 1, 2008. Certain other U.S. banking organizations would have the option to adopt the requirements of this rule. The Company is not required to comply with the advanced approaches of Basel II.

In 2009, the United States Treasury Department issued a policy statement (the “Treasury Policy Statement”) entitled “Principles for Reforming the U.S. and International Regulatory Capital Framework for Banking Firms,” which contemplates changes to the existing regulatory capital regime involving substantial revisions to major parts of the Basel I and Basel II capital frameworks and affecting all regulated banking organizations and other systemically important institutions. The Treasury Policy Statement calls for, among other things, higher and stronger capital requirements for all banking firms, with changes to the regulatory capital framework to be phased in over a period of several years.

The Dodd-Frank Act includes certain provisions concerning the capital regulations of the United States banking regulators, which are often referred to as the “Collins Amendment.” These provisions are intended to subject bank holding companies to the same capital requirements as their bank subsidiaries and to eliminate or significantly reduce the use of hybrid capital instruments, especially trust preferred securities, as regulatory capital. Under the Collins Amendment, trust preferred securities issued by a company, such as our company, with total consolidated assets of less than \$15 billion before May 19, 2010 and treated as regulatory capital are grandfathered, but any such securities issued later are not eligible as regulatory capital. The banking regulators must develop regulations setting minimum risk-based and leverage capital requirements for holding companies and banks on a consolidated basis that are no less stringent than the generally applicable requirements in effect for depository institutions under the prompt corrective action regulations discussed below. The banking regulators also must seek to make capital standards countercyclical so that the required levels of capital increase in times of economic expansion and decrease in times of economic contraction. The Act requires these new capital regulations to be adopted by the Federal Reserve in final form 18 months after the date of enactment of the Dodd-Frank Act (July 21, 2010). To date, no proposed regulations have been issued.

In December 2010 and January 2011, the Basel Committee published the final texts of reforms on capital and liquidity generally referred to as “Basel III.” Although Basel III is intended to be implemented by participating countries for large, internationally active banks, its provisions are considered by United States banking regulators in developing new regulations applicable to other banks and bank holding companies.

For banks in the United States, among the most significant provisions of Basel III concerning capital are the following:

- minimum capital ratios, including a minimum ratio of common equity to risk-weighted assets;
- an additional countercyclical capital buffer to be imposed by banking regulators periodically at their discretion, with advance notice;
- restrictions on capital distributions and discretionary bonuses when capital ratios fall within the buffer zone;
- deduction from common equity of deferred tax assets that depend on future profitability to be realized;
- increased capital requirements for counterparty credit risk relating to over the counter (OTC) derivatives, repos and securities financing activities; and
- for capital instruments issued on or after January 13, 2013 (other than common equity), a loss-absorbency requirement.

The federal banking agencies have proposed regulations to implement the provisions of the Dodd-Frank Act and Basel III on capital. These are described below under “-Proposed Capital Regulations.”

The Basel III provisions on liquidity include complex criteria establishing a liquidity coverage ratio (“LCR”) and a net stable funding ratio (“NSFR”). The purpose of the LCR is to ensure that a bank maintains adequate unencumbered, high quality liquid assets to meet its liquidity needs for 30 days under a severe liquidity stress scenario. The purpose of the NSFR is to promote more medium and long-term funding of assets and activities, using a one-year horizon. Although Basel III is described as a “final text,” it is subject to the resolution of certain issues and to further guidance and modification, as well as to adoption by United States banking regulators, including decisions as to whether and to what extent it will apply to United States banks that are not large, internationally active banks. In June 2011, the federal banking agencies adopted a rule applicable to only large, internationally active banks requiring their risk-based capital to meet the higher of the minimum requirements under the advanced approaches or under the risk-based capital rules generally applicable to United States banks.

Prompt Corrective Action. The Federal Deposit Insurance Corporation Improvement Act of 1991, among other things, identifies five capital categories for insured depository institutions (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized) and requires the respective federal bank regulatory agencies to implement systems for “prompt corrective action” for insured depository institutions that do not meet minimum capital requirements within these categories. This act imposes progressively more restrictive constraints on operations, management and capital distributions, depending on the category in which an institution is classified. Failure to meet the capital guidelines could also subject a banking institution to capital raising requirements. An “undercapitalized” bank must develop a capital restoration plan and its parent holding company must guarantee that bank’s compliance with the plan. The liability of the parent holding company under any such guarantee is limited to the lesser of five percent of the bank’s assets at the time it became “undercapitalized” or the amount needed to comply with the plan. Furthermore, in the event of the bankruptcy of the parent holding company, such guarantee would take priority over the parent’s general unsecured creditors. In addition, the Federal Deposit Insurance Corporation Improvement Act requires the various regulatory agencies to prescribe certain non-capital standards for safety and soundness relating generally to operations and management, asset quality and executive compensation and permits regulatory action against a financial institution that does not meet these standards.

The various federal bank regulatory agencies have adopted substantially similar regulations that define the five capital categories identified by the Federal Deposit Insurance Corporation Improvement Act, using the total risk-based capital, Tier 1 risk-based capital and leverage capital ratios as the relevant capital measures. These regulations establish various degrees of corrective action to be taken when an institution is considered undercapitalized. Under the regulations, a “well capitalized” institution must have a Tier 1 risk-based capital ratio of at least 6%, a total risk-based capital ratio of at least 10% and a leverage ratio of at least 5% and not be subject to a capital directive or order. An institution is “adequately capitalized” if it has a Tier 1 risk-based capital ratio of at least 4%, a total risk-based capital ratio of at least 8% and a leverage ratio of at least 4% (3% in certain circumstances). An institution is “undercapitalized” if it has a Tier 1 risk-based capital ratio of less than 4%, a total risk-based capital ratio of less than 8% or a leverage ratio of less than 4% (3% in certain circumstances). An institution is “significantly undercapitalized” if it has a Tier 1 risk-based capital ratio of less than 3%, a total risk-based capital ratio of less than 6% or a leverage ratio of less than 3%. An institution is “critically undercapitalized” if its tangible equity is equal to or less than 2% of total assets. Generally, an institution may be reclassified in a lower capitalization category if it is determined that the institution is in an unsafe or unsound condition or engaged in an unsafe or unsound practice.

As of December 31, 2012, our subsidiary bank met the requirements to be classified as “well-capitalized.”

In connection with proposed new capital rules, certain changes to the prompt corrective action rules have also been proposed. See “--Proposed Capital Regulations” below.

#### Proposed Capital Regulations

The federal banking agencies have proposed regulations that would substantially amend the capital regulations currently applicable to us. The proposed regulations would implement the “Basel III” regulatory capital reforms and changes required by the Dodd-Frank Act. “Basel III” refers to various documents released by the Basel Committee on Banking Supervision. As published, the proposed regulations contemplated a general effective date of January 1, 2013, and, for certain provisions, various phase-in periods and later effective dates. However, the federal banking agencies have announced that the proposed regulations will not be effective on January 1, 2013. The agencies have not adopted final rules or published any modifications to the proposed regulations. The proposed regulations as published are summarized below. It is not possible to predict when or in what form final regulations may be adopted.

The proposed regulations include new minimum capital ratios, to be phased in until fully effective on January 1, 2015, and would refine the definitions of what constitutes “capital” for purposes of calculating those ratios. The proposed new minimum capital ratios would be: (i) a new common equity Tier 1 capital ratio of 4.5%; (ii) a Tier 1 capital ratio of 6% (increased from 4%); (iii) a total capital ratio of 8% (unchanged from current rules); and (iv) a Tier 1 leverage

ratio of 4%. The proposed regulations would also establish a “capital conservation buffer” requirement of 2.5% above each of the new regulatory minimum capital ratios to be phased in starting on January 1, 2016 and fully effective on January 1, 2019. An institution would be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if any of its capital levels fell below the buffer amount.

The proposed regulations also implement other revisions to the current capital rules, such as recognition of all unrealized gains and losses on available for sale debt and equity securities, and provide that instruments that will no longer qualify as capital would be phased out over time.

The federal banking agencies also proposed revisions, effective January 1, 2015, to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels show signs of weakness. Under the prompt corrective action requirements, insured depository institutions would be required to meet the following in order to qualify as “well capitalized:” (i) a common equity Tier 1 risk-based capital ratio of 6.5%; (ii) a Tier 1 risk-based capital ratio of 8% (increased from 6%); (iii) a total risk-based capital ratio of 10% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5% (unchanged from the current rules).

The proposed regulations set forth certain changes for the calculation of risk-weighted assets, effective January 1, 2015. In particular, the proposed regulations would establish risk-weighting categories generally ranging from 0% for U.S. government and agency securities to 600% for certain equity exposures. Specifics include, among others:

For residential mortgage exposures, changing the current 50% risk weight for high-quality seasoned mortgages and 100% risk-weight for all other mortgages to risk weights between 35% and 200% depending upon the LTV ratio and other factors (but VA and FHA guaranteed loans would have 0% risk weight).

Applying a 150% risk weight instead of a 100% risk weight for certain high volatility commercial real estate acquisition, development and construction loans.

Assigning a 150% risk weight to exposures (other than residential mortgage exposures) that are 90 days past due.

Providing for a 20% credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at 0%).

Certain increased capital requirements for counterparty credit risk relating to over-the-counter derivatives, repos and securities financing transactions.

**Dividends.** The Federal Reserve Board’s policy is that a bank holding company should pay cash dividends only to the extent that its net income for the past year is sufficient to cover both the cash dividends and a rate of earnings retention that is consistent with the holding company’s capital needs, asset quality and overall financial condition, and that it is inappropriate for a bank holding company experiencing serious financial problems to borrow funds to pay dividends. Furthermore, a bank that is classified under the prompt corrective action regulations as “undercapitalized” will be prohibited from paying any dividends.

Our primary source for cash dividends is the dividends we receive from our subsidiary bank. Our bank is subject to various regulatory policies and requirements relating to the payment of dividends, including requirements to maintain capital above regulatory minimums. A national bank must obtain the approval of the Office of the Comptroller of the Currency prior to paying a dividend if the total of all dividends declared by the national bank in any calendar year will exceed the sum of the bank’s net profits for that year and its retained net profits for the preceding two calendar years, less any required transfers to surplus.

**Federal Deposit Insurance Reform.** The FDIC maintains the Deposit Insurance Fund (the “DIF”). The deposit accounts of our subsidiary bank are insured by the DIF to the maximum amount provided by law. The general insurance limit is \$250 thousand, but for non-interest bearing transaction accounts, there was unlimited insurance coverage until January 1, 2013. This insurance is backed by the full faith and credit of the United States Government.

As insurer, the FDIC is authorized to conduct examinations of and to require reporting by DIF-insured institutions. It also may prohibit any DIF-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious threat to the DIF. The FDIC also has the authority to take enforcement actions against insured institutions.

The FDIC assesses deposit insurance premiums on each insured institution quarterly based on annualized rates for one of four risk categories. Each institution is assigned to one of four risk categories based on its capital, supervisory ratings and other factors. Well capitalized institutions that are financially sound with only a few minor weaknesses are assigned to Risk Category I. Risk Categories II, III and IV present progressively greater risks to the DIF.

As required by the Dodd-Frank Act, the FDIC has adopted rules, under which insurance premium assessments are based on an institution's total assets minus its tangible equity (defined as Tier 1 capital) instead of its deposits. Under these rules, an institution with total assets of less than \$10 billion will be assigned to a Risk Category as described above, and a range of initial base assessment rates will apply to each category, subject to adjustment downward based on unsecured debt issued by the institution and, except for an institution in Risk Category I, adjustment upward if the institution's brokered deposits exceed 10% of its domestic deposits, to produce total base assessment rates. Total base assessment rates range from 2.5 to 9 basis points for Risk Category I, 9 to 24 basis points for Risk Category II, 18 to 33 basis points for Risk Category III, and 30 to 45 basis points for Risk Category IV, all subject to further adjustment upward if the institution holds more than a de minimis amount of unsecured debt issued by another FDIC-insured institution. The FDIC may increase or decrease its rates by 2.0 basis points without further rulemaking. In an emergency, the FDIC may also impose a special assessment.

For a bank that has had total assets of \$10 billion or more for four consecutive quarters, effective for assessments for the second quarter of 2011 and payable at the end of September 2011, FDIC regulations require the bank to be assessed quarterly for deposit insurance under a scorecard method. The scorecard method uses a performance score and a loss severity score, which are combined and converted into an initial base assessment rate. The performance score is based on measures of the bank's ability to withstand asset-related stress and funding-related stress and weighted CAMELS ratings. The loss severity score is a measure of potential losses to the FDIC in the event of the bank's failure. Under a formula, the performance score and loss severity score are combined and converted to a total score that determines the bank's initial base assessment rate. The FDIC has the discretion to alter the total score based on factors not captured by the scorecard. The resulting initial base assessment rate is subject to adjustments downward based on long term unsecured debt issued by the bank, to adjustment upward based on long term unsecured debt held by the bank that is issued by other FDIC-insured institutions, and to further adjustment upward if the bank's brokered deposits exceed 10% of its domestic deposits. Modifications to the scorecard method may apply to certain "highly complex institutions."

In addition, all institutions with deposits insured by the FDIC are required to pay assessments to fund interest payments on bonds issued by the Financing Corporation, a mixed-ownership government corporation established to recapitalize a predecessor to the Deposit Insurance Fund. These assessments will continue until the Financing Corporation bonds mature in 2019.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged or is engaging in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or written agreement entered into with the FDIC. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

On November 12, 2009, the FDIC adopted regulations that required insured depository institutions to prepay on December 30, 2009, their estimated quarterly risk-based assessments for the fourth quarter of 2009 and all of 2010, 2011 and 2012, along with their quarterly risk-based assessment for the fourth quarter of 2009. The FDIC collected MB Financial Bank's pre-paid assessments amounting to \$45.0 million on December 30, 2009.

Pursuant to the Dodd-Frank Act, the FDIC has established 2.0% as the designated reserve ratio (DRR), that is, the ratio of the DIF to insured deposits. The FDIC has adopted a plan under which it will meet the statutory minimum DRR of 1.35% by September 30, 2020, the deadline imposed by the Dodd-Frank Act. The Dodd-Frank requires the FDIC to offset the effect on institutions with assets less than \$10 billion of the increase in the statutory minimum DRR to 1.35% from the former statutory minimum of 1.15%. The FDIC has not yet announced how it will implement this offset or how larger institutions will be affected by it.

Transactions with Affiliates. We and our subsidiary bank are affiliates within the meaning of the Federal Reserve Act. The Federal Reserve Act imposes limitations on a bank with respect to extensions of credit to, investments in, and certain other transactions with, its parent bank holding company and the holding company's other subsidiaries. Furthermore, bank loans and extensions of credit to affiliates also are subject to various collateral requirements.

Community Reinvestment Act. Under the Community Reinvestment Act, every FDIC-insured institution is obligated, consistent with safe and sound banking practices, to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The Community Reinvestment Act requires the appropriate federal banking regulator, in connection with the examination of an insured institution, to assess the institution's record of meeting the credit needs of its community and to consider this record in its evaluation of certain applications, such as a merger or the establishment of a branch. An unsatisfactory rating may be used as the basis for the denial of an application and will prevent a bank holding company of the institution from making an election to become a financial holding

company.

As of its last examination, MB Financial Bank received a Community Reinvestment Act rating of “outstanding.”

Interstate Banking and Branching. The Federal Reserve Board may approve an application of a bank holding company to acquire control of, or acquire all or substantially all of the assets of, a bank located in a state other than the bank holding company’s home state, without regard to whether the transaction is prohibited by the laws of any state. The Federal Reserve Board may not approve the acquisition of a bank that has not been in existence for the minimum time period (not exceeding five years) specified by the law of the target bank’s home state. The Federal Reserve Board also may not approve an application if the bank holding company (and its bank affiliates) controls or would control more than ten percent of the insured deposits in the United States or, generally, 30% or more of the deposits in the target bank’s home state or in any state in which the target bank maintains a branch. Individual states may waive the 30% statewide concentration limit. Each state may limit the percentage of total insured deposits in the state that may be held or controlled by a bank or bank holding company to the extent the limitation does not discriminate

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against out-of-state banks or bank holding companies. Under the Dodd-Frank Act, the OCC may generally approve de novo branching by a national bank outside its home state.

The federal banking agencies are authorized to approve interstate bank merger transactions without regard to whether these transactions are prohibited by the law of any state, unless the home state of one of the banks opted out of interstate mergers prior to June 1, 1997. Interstate acquisitions of branches are permitted only if the law of the state in which the branch is located permits these acquisitions. Interstate mergers and branch acquisitions are subject to the nationwide and statewide-insured deposit concentration limits described above.

**Privacy Rules.** Federal banking regulators, as required under the Gramm-Leach-Bliley Act, have adopted rules limiting the ability of banks and other financial institutions to disclose nonpublic information about consumers to non-affiliated third parties. The rules require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to non-affiliated third parties. The privacy provisions of the Gramm-Leach-Bliley Act affect how consumer information is transmitted through diversified financial services companies and conveyed to outside vendors.

**International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001.** The President signed the USA Patriot Act of 2001 into law in October 2001. This act contains the International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001 (the "IMLAFA"). The IMLAFA substantially broadens existing anti-money laundering legislation and the extraterritorial jurisdiction of the United States, imposes certain compliance and due diligence obligations, defines certain crimes and penalties, compels the production of documents located both inside and outside the United States, including those of foreign institutions that have a correspondent relationship in the United States, and clarifies the safe harbor from civil liability to customers. The U.S. Treasury Department has issued a number of regulations implementing the USA Patriot Act that apply certain of its requirements to financial institutions such as our banking and broker-dealer subsidiaries. The regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing. The increased obligations of financial institutions, including us, to identify their customers, watch for and report suspicious transactions, respond to requests for information by regulatory authorities and law enforcement agencies, and share information with other financial institutions, requires the implementation and maintenance of internal procedures, practices and controls which have increased, and may continue to increase, our costs and may subject us to liability.

As noted above, enforcement and compliance-related activity by government agencies has increased. Money laundering and anti-terrorism compliance is among the areas receiving a high level of focus in the present environment.

**Regulatory Reform.** On July 21, 2010, the Dodd-Frank Act was signed into law. The Dodd-Frank Act (as amended) implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things:

- Centralize responsibility for consumer financial protection by creating a new agency, the Bureau of Consumer Financial Protection, with broad rulemaking, supervision and enforcement authority for a wide range of consumer protection laws that would apply to all banks and certain others, including the examination and enforcement powers with respect to any bank with more than \$10 billion in assets and its affiliates, and the power to prohibit unfair, deceptive or abusive acts or practices.

- Restrict the preemption of state consumer financial protection law by federal law and disallow subsidiaries and affiliates of national banks, such as MB Financial Bank, from availing themselves of such preemption.

- Require new capital rules and apply the same leverage and risk-based capital requirements that apply to insured depository institutions to most bank holding companies.

Require the Office of the Comptroller of the Currency to seek to make its capital requirements for national banks, such as MB Financial Bank, countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.

Require publicly-traded bank holding companies with assets of \$10 billion or more to establish a risk committee responsible for enterprise-wide risk management practices, comprised of independent directors including one risk management expert.

Change the assessment base for federal deposit insurance from the amount of insured deposits to consolidated average assets less tangible capital.

Increase the minimum ratio of net worth to insured deposits of the Deposit Insurance Fund from 1.15% to 1.35% and require the FDIC, in setting assessments, to offset the effect of the increase on institutions with assets of less than \$10 billion. As a result, this increase is generally expected to impose more deposit insurance cost on institutions with assets of \$10 billion or more.

Provide for new disclosure and other requirements relating to executive compensation and corporate governance, including guidelines or regulations on incentive-based compensation and a prohibition on compensation arrangements that encourage inappropriate risks or that could provide excessive compensation.

Make permanent the \$250 thousand limit for federal deposit insurance and provided unlimited federal deposit insurance until January 1, 2013 for non-interest bearing demand transaction accounts at all insured depository institutions (later legislation extended this unlimited coverage to IOLTA accounts until January 1, 2013).

Repeal the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.

Allow de novo interstate branching by banks.

Give the Federal Reserve Board the authority to establish rules regarding interchange fees charged for electronic debit transactions by a payment card issuer that, together with its affiliates, has assets of \$10 billion or more and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. The Federal Reserve Board has rules under this provision that limit the swipe fees that a debit card issuer can charge a merchant for a transaction to the sum of 21 cents and five basis points times the value of the transaction, plus up to one cent for fraud prevention costs.

Increase the authority of the Federal Reserve Board to examine the Company and its non-bank subsidiaries.

Require all bank holding companies to serve as a source of financial strength to their depository institution subsidiaries in the event such subsidiaries suffer from financial distress.

Restrict proprietary trading by banks, bank holding companies and others, and their acquisition and retention of ownership interests in and sponsorship of hedge funds and private equity funds. This restriction is commonly referred to as the "Volcker Rule." There is an exception in the Volcker Rule to allow a bank to organize and offer hedge funds and private equity funds to customers if certain conditions are met. These conditions include, among others, requirements that the bank provides bona fide investment advisory services; the funds are organized only in connection with such services and to customers of such services; the bank does not have more than a de minimis interest in the funds, limited to a 3% ownership interest in any single fund and an aggregated investment in all funds of 3% of Tier 1 capital; the bank does not guarantee the obligations or performance of the funds; and no director or employee of the bank has an ownership interest in the fund unless he or she provides services directly to the funds. Further details on the scope of the Volcker Rule and its exceptions are expected to be defined in regulations due to be issued.

Require annual stress testing by banks with more than \$10 billion in assets and impose certain reporting and disclosure requirements.

Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company and the financial services industry more generally. Provisions in the legislation that affect deposit insurance assessments, and payment of interest on demand deposits could increase the costs associated with deposits. Provisions in the legislation that require revisions to the capital requirements of the Company and MB Financial Bank could require the Company and MB Financial Bank to seek additional sources of capital in the future.

**Incentive Compensation.** The Dodd-Frank Act requires the federal banking regulators and other agencies, including the Securities and Exchange Commission, to issue regulations or guidelines requiring disclosure to the regulators of incentive-based compensation arrangements and to prohibit incentive-based compensation arrangements for directors, officers or employees that encourage inappropriate risks by providing excessive compensation, fees or benefits or that could lead to material financial loss to a financial institution. Proposed regulations for this purpose have been published, which are based upon the key principles that incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the organization's ability to effectively identify and manage risks, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the organization's board of directors and appropriate policies, procedures and monitoring. The proposed regulations are consistent with the Guidance on Sound Incentive Compensation Policies issued by regulators in 2010.

As part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations will be reviewed, and the regulator's findings will be incorporated into the organization's supervisory ratings, which can affect the organization's ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization's safety and soundness and the organization is not taking prompt and effective measures to correct any deficiencies.

The scope and content of the U.S. banking regulations and regulators' policies on executive compensation are continuing to develop and are likely to continue evolving in the near future. It cannot be determined at this time whether compliance with such policies will adversely affect the Company's ability to hire, retain and motivate its key employees.

**Other Future Legislation and Changes in Regulations.** From time to time, various other legislative and regulatory initiatives are introduced in Congress and state legislatures, as well as by regulatory agencies. Such initiatives may include proposals to expand or contract the powers of bank holding companies and depository institutions or proposals to substantially change the

financial institution regulatory system. Such legislation could change banking statutes and the operating environment of the Company in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions, and other financial institutions. The Company cannot predict whether any such legislation will be enacted, and, if enacted, the effect that it, or any implementing regulations, would have on the financial condition or results of operations of the Company. A change in statutes, regulations or regulatory policies applicable to the MB Financial or any of its subsidiaries could have a material effect on the business of the Company.

#### Internet Website

We maintain a website with the address [www.mbfinc.com](http://www.mbfinc.com). The information contained on our website is not included as a part of, or incorporated by reference into, this Annual Report on Form 10-K. Other than an investor's own Internet access charges, we make available free of charge through our website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and amendments to these reports, as soon as reasonably practicable after we have electronically filed such material with, or furnished such material to, the Securities and Exchange Commission.

#### Item 1A. Risk Factors

An investment in our securities is subject to risks inherent in our business. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included in this report. In addition to the risks and uncertainties described below, other risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition and results of operations. The value or market price of our securities could decline due to any of these identified or other risks, and you could lose all or part of your investment.

A substantial portion of our loan portfolio is secured by real estate. Deterioration in the real estate markets or other segments of our loan portfolio could lead to losses, which could have a material negative effect on our financial condition and results of operations.

As of December 31, 2012, excluding loans acquired in the Heritage, Benchmark, Broadway and New Century FDIC-assisted transactions and covered by our loss-sharing agreements with the FDIC for those transactions, approximately 42% of our total loan portfolio was secured by real estate (compared to approximately 45% as of December 31, 2011), a majority of which is commercial real estate.

Our commercial real estate loans make up approximately 30% of the loan portfolio and underlying weakness in the real estate market result in additional risk in the portfolio.

Our commercial real estate portfolio consists of health care, industrial, multifamily, office, retail and church and schools loans. Our concentration in commercial real estate loans involves additional risk as the values of the properties securing the loans have declined over the past several years. Vacancy rates have increased over the past several years, resulting in lower cash flows on the underlying properties and stress on our customer's ability to repay their loans.

At December 31, 2012, excluding loans acquired in the Heritage, Benchmark, Broadway and New Century FDIC-assisted transactions and covered by our loss-sharing agreements with the FDIC for those transactions, our commercial real estate loans totaled \$1.8 billion, or 30% of our total loan portfolio. This loan type represented approximately 51% of our total non-performing loans as of December 31, 2012.

The deterioration in the quality of our commercial real estate portfolio has been a significant factor behind the higher than normal charge-offs and provisions for loan losses we have experienced in recent years. A weak real estate market could result in additional charge-offs and provisions for loan losses, which could have a material negative effect on our financial condition and results of operations.

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Repayment of our commercial loans and lease loans is often dependent on the cash flows of the borrower or lessee, which may be unpredictable, and the collateral securing these loans may fluctuate in value.

We make our commercial loans primarily based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. Collateral securing commercial loans may depreciate over time, be difficult to appraise and fluctuate in value. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect the amounts due from its customers. Accordingly, we make our commercial loans primarily based on the historical and expected cash flow of the borrower and secondarily on underlying collateral provided by the borrower. At December 31, 2012, our commercial loans totaled \$1.2 billion, or 21% of our total loan portfolio. This loan type represented approximately 20.6% of our total non-performing loans as of December 31, 2012.

We lend money to small and mid-sized independent leasing companies to finance the debt portion of leases (which we refer to as lease loans). A lease loan arises when a leasing company discounts the equipment rental revenue stream owed to the leasing company by a lessee. Our lease loans entail many of the same types of risks as our commercial loans. Lease loans generally are non-recourse to the leasing company, and, consequently, our recourse is limited to the lessee and the leased equipment. As with commercial loans secured by equipment, the equipment securing our lease loans may depreciate over time, may be difficult to appraise and may fluctuate in value. We rely on the lessee's continuing financial stability, rather than the value of the leased equipment, for the repayment of all required amounts under lease loans. In the event of a default on a lease loan, it is unlikely that the proceeds from the sale of the leased equipment will be sufficient to satisfy the outstanding unpaid amounts under the terms of the loan. At December 31, 2012, our lease loans totaled \$1.3 billion, or 23% of our total loan portfolio. This loan type represented approximately 1.2% of our total non-performing loans as of December 31, 2012.

We have recently been negatively affected by credit risk associated with residential real estate.

We originate fixed and adjustable rate loans secured by one- to four-family residential real estate. Our general practice is to sell a majority of our newly originated fixed-rate residential real estate loans and to hold in portfolio a limited number of adjustable-rate residential real estate loans with 15 and 30 year maturities. Our portfolio also includes home equity lines of credit and fixed-rate second mortgage loans. Home equity lines of credit are generally extended up to 80% of the value of the property, less existing liens. Terms for second mortgages typically range from five to ten years.

This type of real estate lending is generally sensitive to regional and local economic conditions that significantly impact the ability of borrowers to meet their loan payment obligations, making loss levels difficult to predict. The decline in residential real estate values as a result of the downturn in the Chicago-area housing markets has reduced the value of the real estate collateral securing these types of loans and increased the risk that we will incur losses if borrowers default on their loans. Residential loans with high combined loan-to-value ratios generally will be more sensitive to declining property values than those with lower combined loan-to-value ratios and therefore may experience a higher incidence of default and severity of losses. In addition, if the borrowers sell their homes, the borrowers may be unable to repay their loans in full from the sale proceeds. As a result, these loans may experience higher rates of delinquencies, defaults and losses, which could in turn adversely affect our financial condition and results of operations.

Our non-performing consumer related loans increased from \$14.7 million, or 11.4% of our total non-performing loans, as of December 31, 2011 to \$30.9 million, or 26% of our total non-performing loans, as of December 31, 2012, primarily due to increases in non-performing home equity and residential real estate loans. These two categories combined accounted for 95% of the consumer related non-performing loans as of December 31, 2012.

Changes in economic conditions, particularly an economic slowdown in the Chicago area, could hurt our business.

Our business is directly affected by market conditions, trends in industry and finance, legislative and regulatory changes, and changes in governmental monetary and fiscal policies and inflation, all of which are beyond our control. Deterioration in economic conditions, particularly within the Chicago area, could result in the following consequences, among others, any of which could hurt our business materially:

- loan delinquencies may increase;
- problem assets and foreclosures may increase;
- demand for our products and services may decline;
- collateral for our loans may decline in value, in turn reducing a customer's borrowing power; and
- the net worth and liquidity of loan guarantors may decline, impairing their ability to honor commitments to us.



Except for our leasing and lease loan activities and certain treasury management services, which are nationwide, our lending and deposit gathering activities are concentrated in the Chicago metropolitan area. Our success depends on the general economic conditions of this metropolitan area and its surrounding areas.

Many of the loans in our portfolio are secured by real estate. Most of these loans are secured by properties located in the Chicago metropolitan area. Deterioration in the real estate markets where collateral for a mortgage loan is located could negatively affect the borrower's ability to repay the loan and the value of the collateral securing the loan. Real estate values are affected by various other factors, including changes in general or regional economic conditions, governmental rules or policies and natural disasters such as tornados.

Negative changes in the regional and general economy could reduce our growth rate, impair our ability to collect loans and generally have a negative effect on our financial condition and results of operations.

Negative developments in the financial industry have adversely affected our industry and our business.

Negative developments in the financial industry and the impact of new legislation and regulations in response to those developments could restrict our business operations, including our ability to originate loans, and negatively impact our results of operations and financial condition. Overall, during the past few years, the general business environment has had a negative effect on our business. Until there is a sustained improvement in economic conditions, we expect our business, financial condition and results of operations to be negatively affected.

The downgrade of the U.S. credit rating and Europe's debt crisis could have a material adverse effect on our business, financial condition and liquidity.

Standard & Poor's lowered its long term sovereign credit rating on the United States of America from AAA to AA+ on August 5, 2011. A further downgrade or a downgrade by other rating agencies could have a material adverse impact on financial markets and economic conditions in the United States and worldwide. Any such adverse impact could have a material adverse effect on our liquidity, financial condition and results of operations. Many of our investment securities are issued by and some of our loans are made to the U.S. government and government agencies and sponsored entities.

In addition, the possibility that certain European Union ("EU") member states will default on their debt obligations have negatively impacted economic conditions and global markets. The continued uncertainty over the outcome of international and the EU's financial support programs and the possibility that other EU member states may experience similar financial troubles could further disrupt global markets. The negative impact on economic conditions and global markets could also have a material adverse effect on our liquidity, financial condition and results of operations.

Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.

Lending money is a substantial part of our business. Every loan carries a certain risk that it will not be repaid in accordance with its terms or that any underlying collateral will not be sufficient to assure repayment. This risk is affected by, among other things:

- cash flow of the borrower and/or the project being financed;
- changes and uncertainties as to the future value of the collateral, in the case of a collateralized loan;
- credit experience of a particular borrower;
- changes in economic and industry conditions; and
- duration of the loan.

We maintain an allowance for loan losses, a reserve established through a provision for loan losses charged to expense, which we believe is appropriate to provide for probable losses in our loan portfolio. The amount of this allowance is determined by our management through a periodic review and consideration of several factors, including, but not limited to:

- our general reserve, based on our historical default and loss experience as well as current macroeconomic factors; and
- our specific reserve, based on our evaluation of non-performing loans and their underlying collateral.

The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires us to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Deterioration in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside of our control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review our allowance for loan losses and may require an increase in the provision

for possible loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for loan losses, we may need additional provisions to replenish the allowance for loan losses. Any increases in the allowance for loan losses will result in a decrease in net income and, most likely, capital, and may have a material negative effect on our financial condition and results of operations.

The fair value of our investment securities can fluctuate due to market conditions out of our control.

As of December 31, 2012, our investment securities portfolio contained 117 securities in an unrealized loss position (with total unrealized losses of \$6.4 million as of that date), compared to 39 securities in an unrealized loss position as of December 31, 2011 (with total unrealized losses of \$2.3 million as of that date). Factors beyond our control can significantly influence the fair value of securities in our investment securities portfolio and can cause potential adverse changes to the fair value of these securities. These factors include but are not limited to rating agency downgrades of the securities, defaults by the issuer or with respect to the underlying securities, changes in market interest rates and instability in the credit markets. Any of these mentioned factors could cause an-other-than-temporary impairment or permanent impairment of these assets, which would lead to accounting charges which could have a material negative effect on our financial condition and results of operations. In addition, we have a large longer term municipal security portfolio that would decline substantially in value if interest rates increase materially.

Higher FDIC deposit insurance premiums and assessments could significantly increase our non-interest expense.

FDIC insurance rates increased significantly in 2009, and we may pay higher FDIC premiums in the future. The Dodd-Frank Act established 1.35% as the minimum DRR. The FDIC has determined that the DRR should be 2.0% and has adopted a plan under which it will meet the statutory minimum DRR of 1.35% by the statutory deadline of September 30, 2020. The Dodd-Frank requires the FDIC to offset the effect on institutions with assets less than \$10 billion of the increase in the statutory minimum DRR to 1.35% from the former statutory minimum of 1.15%. The FDIC has not announced how it will implement this offset or how larger institutions will be affected by it.

Changes in interest rates may reduce our net interest income, and may result in higher defaults in a rising rate environment.

Our consolidated operating results are largely dependent on our net interest income. Net interest income is the difference between interest earned on loans and investments and interest expense incurred on deposits and other borrowings. Our net interest income is impacted by changes in market rates of interest, changes in credit spreads, changes in the shape of the yield curve, the interest rate sensitivity of our assets and liabilities, prepayments on our loans and investments, and the mix of our funding sources and assets, among other things.

Our interest earning assets and interest bearing liabilities may react in different degrees to changes in market interest rates. Interest rates on some types of assets and liabilities may fluctuate prior to changes in broader market interest rates, while rates on other types may lag behind. The result of these changes to rates may cause differing spreads on interest earning assets and interest bearing liabilities. While we take measures intended to manage the risks from changes in market interest rates, we cannot control or accurately predict changes in market rates of interest or be sure our protective measures are adequate.

If the interest rates paid on deposits and other interest bearing liabilities increase at a faster rate than the interest rates received on loans and other interest earning assets, our net interest income, and therefore earnings, could be adversely affected. As a result of the relatively low interest rate environment, an increasing percentage of our deposits have been comprised of deposits bearing no or a relatively low rate of interest. We would incur a higher cost of funds to retain these deposits in a rising interest rate environment. In addition, a substantial portion of our loans (approximately

40% of our total loan portfolio as of December 31, 2012) have adjustable interest rates. While the higher payment amounts we would receive on these loans in a rising interest rate environment may increase our interest income, some borrowers may be unable to afford the higher payment amounts, which may result in a higher rate of default. Rising interest rates also may reduce the demand for loans and the value of our fixed-rate investment securities.

We pursue a strategy of supplementing internal growth by acquiring other financial companies or their assets and liabilities that we believe will help us fulfill our strategic objectives and enhance our earnings. There are risks associated with this strategy, including the following:

We may be exposed to potential asset quality issues or unknown or contingent liabilities of the banks, businesses, assets, and liabilities we acquire. If these issues or liabilities exceed our estimates, our results of operations and financial condition may be materially negatively affected;

Prices at which acquisitions can be made fluctuate with market conditions. We have experienced times during which acquisitions could not be made in specific markets at prices we considered acceptable and expect that we will experience this condition in the future;

The acquisition of other entities generally requires integration of systems, procedures and personnel of the acquired entity into our company to make the transaction economically successful. This integration process is complicated and time consuming and can also be disruptive to the customers of the acquired business. If the integration process is not conducted successfully and with minimal effect on the acquired business and its customers, we may not realize the anticipated economic benefits of particular acquisitions within the expected time frame, and we may lose customers or employees of the acquired business. We may also experience greater than anticipated customer losses even if the integration process is successful.

To the extent our costs of an acquisition exceed the fair value of the net assets acquired, the acquisition will generate goodwill. As discussed below, we are required to assess our goodwill for impairment at least annually, and any goodwill impairment charge could have a material adverse effect on our results of operations and financial condition;

To finance an acquisition, we may borrow funds, thereby increasing our leverage and diminishing our liquidity, or raise additional capital, which could dilute the interests of our existing stockholders; and

We have completed various acquisitions in the past few years that enhanced our rate of growth. We may not be able to continue to sustain our past rate of growth or to grow at all in the future.

Our participation in the loss-share agreements with the FDIC requires that we follow certain servicing procedures, and the terms of certain loans may exceed the coverage periods under the loss-share agreements.

MB Financial Bank entered into loss-share agreements with the FDIC as part of the Heritage, Benchmark, Broadway and New Century transactions. These loss-share agreements require that MB Financial Bank follow certain servicing procedures as specified in the agreement. A failure to follow these procedures or any other breach of the agreement by MB Financial Bank could result in the loss of FDIC reimbursement of losses on covered loans and other real estate owned, which could have a material negative effect on our financial condition and results of operations. In addition, the loss-share agreements protect MB Financial Bank against losses for limited periods of time (generally ten years for single family residential real estate loans and five years for commercial loans). To the extent MB Financial Bank continues to hold any of the covered loans following the expiration of the applicable loss-share period, it will absorb 100% of any losses. The loss-share agreements begin to expire as follows: Heritage in March 2014, Benchmark in December 2014, and Broadway and New Century in June 2015.

Our growth or future losses may require us to raise additional capital in the future, but that capital may not be available when it is needed or the cost of that capital may be very high.

We are required by regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate that our capital resources will satisfy our capital requirements for the foreseeable future. We may at some point need to raise additional capital to support continued growth or losses, both internally and through acquisitions. Any capital we obtain may result in the dilution of the interests of existing holders of our common stock.

Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time (which are outside our control) and on our financial condition and performance. Accordingly, we cannot make assurances of

our ability to raise additional capital if needed, or if the terms will be acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired and our financial condition and liquidity could be materially and negatively affected.

Conditions in the financial markets may limit our access to additional funding to meet our liquidity needs.

Liquidity is essential to our business, as we must maintain sufficient funds to respond to the needs of depositors and borrowers. An inability to raise funds through deposits, borrowings, the sale or pledging as collateral of loans and other assets could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could negatively affect our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or negative regulatory

action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as severe disruption of the financial markets or negative news and expectations about the prospects for the financial services industry as a whole, as evidenced by recent turmoil in the domestic and worldwide credit markets.

Our wholesale funding sources may prove insufficient to replace deposits or support our future growth.

As a part of our liquidity management, we use a number of funding sources in addition to core deposit growth and repayments and maturities of loans and investments. These sources include brokered certificates of deposit, repurchase agreements, federal funds purchased and Federal Home Loan Bank advances. Negative operating results or changes in industry conditions could lead to an inability to replace these additional funding sources at maturity. Our financial flexibility could be constrained if we are unable to maintain our access to funding or if adequate financing is not available to accommodate future growth at acceptable interest rates. Finally, if we are required to rely more heavily on more expensive funding sources to support future growth, our revenues may not increase proportionately to cover our costs. In this case, our results of operations and financial condition would be negatively affected.

The soundness of other financial institutions could negatively affect us.

Our ability to engage in routine funding and other transactions could be negatively affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. Defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and losses of depositor, creditor and counterparty confidence and could lead to losses or defaults by us or by other institutions. We could experience increases in deposits and assets as a result of the difficulties or failures of other banks, which would increase the capital we need to support our growth.

Non-compliance with the USA PATRIOT Act, Bank Secrecy Act, or other laws and regulations could result in fines or sanctions.

The USA PATRIOT and Bank Secrecy Acts require financial institutions to develop programs to prevent financial institutions from being used for money laundering and terrorist activities. If such activities are detected, financial institutions are obligated to file suspicious activity reports with the U.S. Treasury's Office of Financial Crimes Enforcement Network. These rules require financial institutions to establish procedures for identifying and verifying the identity of customers seeking to open new financial accounts. Failure to comply with these regulations could result in fines or sanctions. During the last year, several banking institutions have received large fines for non-compliance with these laws and regulations. Although we have developed policies and procedures designed to assist in compliance with these laws and regulations, no assurance can be given that these policies and procedures will be effective in preventing violations of these laws and regulations.

We provide treasury management services to money services businesses, which include: check cashers, issuers/sellers of traveler's checks, money orders and stored value cards, and money transmitters. Money services businesses pose risk of compliance with regulatory guidance.

We provide treasury management services to the check cashing industry, offering: check clearing, monetary instrument, depository, and credit services. We also provide treasury management services to money transmitters. Financial institutions that open and maintain accounts for money services businesses are expected to apply the requirements of the USA PATRIOT Act and Bank Secrecy Act, as they do with all accountholders, on a risk-assessed basis. As with any category of accountholder, there will be money services businesses that pose little risk of money laundering or lack of compliance with other laws and regulations and those that pose a significant risk. Providing treasury management services to money services businesses represent a significant compliance and regulatory risk,

and failure to comply with all statutory and regulatory requirements could result in fines or sanctions.

Prepaid card products and services are subject to extensive supervision and regulations are costly to maintain and maybe subject to fraud.

We recently introduced several prepaid card products for our retail banking customers and are the issuing bank for a sponsorship general purpose reloadable program. Prepaid cards are highly regulated by federal and state regulatory authorities. Some of the laws and related regulations in this area include consumer protection laws, escheat laws, privacy laws, anti-money laundering laws and data protection laws. Compliance with these laws and regulations is costly and requires significant personnel resources.

Issuers of prepaid cards have suffered significant losses in recent years with respect to the theft of cardholder data that has been illegally exploited for personal gain. Criminals are using increasingly sophisticated methods to engage in illegal activities involving



cards and cardholder information, such as counterfeiting, fraudulent payment or refund schemes and identity theft. We rely upon third parties for some transaction processing services, which subjects us and our cardholders to risks related to the vulnerabilities of those third parties. Theft or fraud-related losses involving our prepaid cards and other products and services could result in reputational damage to us and adversely affect our operating results.

Financial reform legislation will, among other things, tighten capital standards and result in new regulations that are expected to increase our costs of operations.

On July 21, 2010, President Obama signed the Dodd-Frank Act into law. This law significantly changes the current bank regulatory structure and affects the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years.

Among the many requirements in the Dodd-Frank Act for new banking regulations is a requirement for new capital regulations. These regulations must be at least as stringent as, and may call for higher levels of capital than, current regulations. Generally, trust preferred securities will no longer be eligible as Tier 1 capital, but the Company's currently outstanding trust preferred securities will be grandfathered. In addition, the Office of the Comptroller of the Currency is required to seek to make its capital requirements for national banks, such as MB Financial Bank, countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction. See "Item 1. Business-Supervision and Regulation-Proposed Capital Regulations."

The Dodd-Frank Act also broadened the base for FDIC insurance assessments. Assessments are now based on the average consolidated total assets less tangible equity capital of a financial institution and are generally expected to increase for institutions having total assets in excess of \$10 billion. The Dodd-Frank Act also permanently increased the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor.

In addition, the Dodd-Frank Act increased the authority of the Federal Reserve Board to examine the Company and its non-bank subsidiaries and gave the Federal Reserve Board the authority to establish rules regarding interchange fees charged for an electronic debit transaction by a payment card issuer that, together with its affiliates, has assets of \$10 billion or more, and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. By regulation, the Federal Reserve Board has limited the fees for such a transaction to the sum of 21 cents plus five basis points times the value of the transaction, plus up to one cent for fraud prevention costs. The Dodd-Frank Act also restricts proprietary trading by banks, bank holding companies and others, and their acquisition and retention of ownership interests in and sponsorship of hedge funds and private equity funds, subject to an exception allowing a bank to organize and offer hedge funds and private equity funds to customers if certain conditions are met, including, among others, a requirement that the bank limit its ownership interest in any single fund to 3% and its aggregate investment in all funds to 3% of Tier 1 capital, with no director or employee of the bank holding an ownership interest in the fund unless he or she provides services directly to the funds.

The Dodd-Frank Act created a Bureau of Consumer Financial Protection with broad powers to supervise and enforce consumer protection laws. The Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks, including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Bureau has examination and enforcement authority over all banks with more than \$10 billion in assets.

Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company. However, compliance with this law and its

implementing regulations has resulted, and will continue to result, in additional operating costs that could have a material adverse effect on our future financial condition and results of operations. For additional discussion of the Dodd-Frank Act, see “Item 1. Business—Supervision and Regulation-Regulatory Reform.”

New or changing tax, accounting, and regulatory rules and interpretations could significantly impact strategic initiatives, results of operations, cash flows, and financial condition.

The financial services industry is extensively regulated. Federal and state banking regulations are designed primarily to protect the deposit insurance funds and consumers, not to benefit a company’s stockholders. These regulations may sometimes impose significant limitations on operations. The significant federal and state banking regulations that affect us are described in this report under the heading “Item 1. Business-Supervision and Regulation”. These regulations, along with the currently existing tax,

accounting, securities, insurance, and monetary laws, regulations, rules, standards, policies, and interpretations control the methods by which financial institutions conduct business, implement strategic initiatives and tax compliance, and govern financial reporting and disclosures. These laws, regulations, rules, standards, policies, and interpretations are constantly evolving and may change significantly over time.

Significant legal actions could subject us to substantial liabilities.

We are from time to time subject to claims related to our operations. These claims and legal actions, including supervisory actions by our regulators, could involve large monetary claims and significant defense costs. As a result, we may be exposed to substantial liabilities, which could negatively affect our results of operations and financial condition.

The loss of certain key personnel could negatively affect our operations.

Our success depends in large part on the retention of a limited number of key management and other banking personnel. We could undergo a difficult transition period if we were to lose the services of any of these individuals. Our success also depends on the experience of our banking facilities' managers and bankers and on their relationships with the customers and communities they serve. The loss of these key persons could negatively impact the affected banking operations.

We may experience future goodwill impairment.

If our estimates of the fair value of our goodwill change as a result of changes in our business or other factors, we may determine that an impairment charge is necessary. Estimates of fair value are based on a complex model using, among other things, cash flows and company comparisons. As of December 31, 2012, our market capitalization was less than the book value of our total common stockholders' equity. Should this condition continue to exist for an extended period of time, the Company will consider this and other factors, including the Company's anticipated cash flows, to determine whether goodwill is impaired. Our future cash flow estimates assume a similar economic environment to what we have seen in 2012. If this does not happen, our future cash flows would be negatively impacted. No assurance can be given that the Company will not record an impairment loss on goodwill in the future and any such impairment loss could have a material adverse effect on our results of operations and financial condition.

Our future success is dependent on our ability to compete effectively in the highly competitive banking industry.

We face substantial competition in all phases of our operations from a variety of different competitors. Our future growth and success will depend on our ability to compete effectively in this highly competitive environment. To date, we have grown our business successfully by focusing on our business lines and emphasizing the high level of service and responsiveness desired by our customers. We compete for loans, deposits and other financial services with other commercial banks, thrifts, credit unions, brokerage houses, mutual funds, insurance companies and specialized finance companies. Many of our competitors offer products and services which we do not offer, and many have substantially greater resources and lending limits, name recognition and market presence that benefit them in attracting business. In addition, larger competitors may be able to price loans and deposits more aggressively than we do, and smaller newer competitors may also be more aggressive in terms of pricing loan and deposit products than we are in order to obtain a share of the market. Some of the financial institutions and financial services organizations with which we compete are not subject to the same degree of regulation as is imposed on bank holding companies, federally insured state-chartered banks and national banks and federal savings banks. In addition, increased competition among financial services companies due to the recent consolidation of certain competing financial institutions and the conversion of certain investment banks to bank holding companies may negatively affect our ability to successfully market our products and services. As a result, these competitors have certain advantages over us

in accessing funding and in providing various services.

Our operations rely on numerous external vendors.

We rely on numerous external vendors to provide us with products and services necessary to maintain our day-to-day operations. Accordingly, our operations are exposed to risk that these vendors will not perform in accordance with the contracted arrangements under service level agreements. The failure of an external vendor to perform in accordance with the contracted arrangements under service level agreements, because of changes in the vendor's organizational structure, financial condition, support for existing products and services or strategic focus or for any other reason, could be disruptive to our operations, which in turn could have a material negative impact on our financial condition and results of operations. We also could be adversely affected to the extent such an agreement is not renewed by the third party vendor or is renewed on terms less favorable to us.

We are subject to certain risks in connection with our use of technology. Our security measures may not be sufficient to mitigate the risk of a cyber attack. Communications and information systems are essential to the conduct of our business, as we use such systems to manage our customer relationships, our general ledger and virtually all other aspects of our business. Our operations rely on the secure processing, storage, and transmission of confidential and other information in our computer systems and networks. Although we take protective measures and endeavor to modify them as circumstances warrant, the security of our computer systems, software, and networks may be vulnerable to breaches, unauthorized access, misuse, computer viruses, or other malicious code and cyber attacks that could have a security impact. If one or more of these events occur, this could jeopardize our or our customers' confidential and other information processed and stored in, and transmitted through, our computer systems and networks, or otherwise cause interruptions or malfunctions in our operations or the operations of our customers or counterparties. We may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures, and we may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance maintained by us. We could also suffer significant reputational damage. Security breaches in our internet banking activities could further expose us to possible liability and damage our reputation. Any compromise of our security also could deter customers from using our internet banking services that involve the transmission of confidential information. We rely on standard internet security systems to provide the security and authentication necessary to effect secure transmission of data. These precautions may not protect our systems from compromises or breaches of our security measures, which could result in significant legal liability and significant damage to our reputation and our business. Our security measures may not protect us from systems failures or interruptions. While we have established policies and procedures to prevent or limit the impact of systems failures and interruptions, there can be no assurance that such events will not occur or that they will be adequately addressed if they do. In addition, we outsource certain aspects of our data processing and other operational functions to certain third-party providers. If our third-party providers encounter difficulties, or if we have difficulty in communicating with them, our ability to adequately process and account for transactions could be affected, and our business operations could be adversely impacted. Threats to information security also exist in the processing of customer information through various other vendors and their personnel. The occurrence of any systems failure or interruption could damage our reputation and result in a loss of customers and business, could subject us to additional regulatory scrutiny, or could expose us to legal liability. Any of these occurrences could have a material adverse effect on our financial condition and results of operations.

New lines of business or new products and services may subject us to additional risks.

From time to time, we may seek to implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services, we may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible, which could in turn have a material negative effect on our operating results.

#### Item 1B. Unresolved Staff Comments

None.

#### Item 2. Properties

We conduct our business at 85 banking offices located in the Chicago metropolitan area and one banking office in Philadelphia, Pennsylvania. We own a majority of our banking center facilities. The remaining facilities are leased. We have approximately 125 ATMs at our branches and at other locations. We believe that all of our properties and equipment are well maintained, in good operating condition and adequate for all of our present and anticipated needs. See Note 7 of the notes to our consolidated financial statements for additional information regarding our premises and equipment.

We also have non-bank office locations in Chicago and Forest Park, Illinois; Paramus, New Jersey; Birmingham and Troy, Michigan; Columbus, Ohio; and Irvine, LaJolla and Newport Beach, California. These offices are used by our lease banking personnel and our Cedar Hill, LaSalle and Celtic subsidiaries.

We believe our facilities in the aggregate are suitable and adequate to operate our banking and related business.

### Item 3. Legal Proceedings

We are involved from time to time as plaintiff or defendant in various legal actions arising in the normal course of our businesses. While the ultimate outcome of pending proceedings cannot be predicted with certainty, it is the opinion of management, after consultation with counsel representing us in such proceedings, that the resolution of these proceedings should not have a material adverse effect on our consolidated financial position or results of operation.

### Item 4. Mine Safety Disclosures

Not applicable.

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is traded on the NASDAQ Global Select Market under the symbol "MBFI." There were approximately 1,406 holders of record of our common stock as of December 31, 2012.

The following table presents quarterly market price information and cash dividends paid per share for our common stock for 2012 and 2011:

	Market Price Range		Dividends Paid
	High	Low	
2012			
Quarter ended December 31, 2012	\$20.66	\$17.00	\$0.10
Quarter ended September 30, 2012	\$22.46	\$19.71	\$0.01
Quarter ended June 30, 2012	\$22.21	\$18.88	\$0.01
Quarter ended March 31, 2012	\$22.26	\$17.11	\$0.01
2011			
Quarter ended December 31, 2011	\$17.97	\$14.01	\$0.01
Quarter ended September 30, 2011	\$21.25	\$13.86	\$0.01
Quarter ended June 30, 2011	\$22.49	\$17.38	\$0.01
Quarter ended March 31, 2011	\$21.52	\$17.09	\$0.01

The timing and amount of cash dividends paid depends on our earnings, capital requirements, financial condition and other relevant factors. The primary source for dividends paid to stockholders is dividends paid to us from MB Financial Bank and cash on hand. We have an internal policy which provides that dividends paid to us by MB Financial Bank cannot exceed an amount that would cause the bank's total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage capital ratios to fall below 12%, 9% and 8%, respectively. These ratios are in excess of the minimum ratios required for a bank to be considered "well capitalized" for regulatory purposes (10%, 6% and 5%, respectively). In addition to adhering to our internal policy, there are regulatory restrictions on the ability of national banks to pay dividends. See "Item 1. Business - Supervision and Regulation - Dividends" above and Note 17 of notes to

consolidated financial statements contained in Item 8 of this report.

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The following table sets forth information for the three months ended December 31, 2012 with respect to our repurchases of our outstanding common shares:

	Total Number of Shares Purchased (1)	Average Price Paid per Share	Number of Shares Purchased as Part Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
October 1, 2012 — October 31, 2012	—	\$ —	—	1,000,000
November 1, 2012 — November 30, 2012	—	—	—	1,000,000
December 1, 2012 — December 31, 2012	3,730	19.15	—	1,000,000
Total	3,730	\$ 19.15	—	

(1) Represents shares withheld to satisfy tax withholding obligations upon the exercise of stock options and vesting of restricted stock awards.

In the fourth quarter of 2012, the Company's board of directors authorized the Company to purchase up to one million shares of common stock from time to time over the next two years, subject to market conditions and other factors.

#### Stock Performance Presentation

In addition to showing the cumulative returns for the Company's common stock and the NASDAQ Composite Index, the stock performance graph contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 included the NASDAQ Bank Index and an index of peer companies selected by the Company. The Company believes that a better industry comparison would be provided by using the SNL Mid Cap Bank Index instead of the NASDAQ Bank Index, as the performance of the latter is skewed by companies with market capitalizations much larger and smaller than the Company's. The peer index will be removed as the number of companies currently comprising the group has made that index less meaningful than it was in the past.

In accordance with Item 201(e) of Regulation S-K of the Securities and Exchange Commission, which requires the inclusion of all new indexes and all indexes used in the immediately preceding year, the following line graph shows a comparison of the cumulative returns for the period beginning December 31, 2007 and ending December 31, 2012 of the Company's common stock, the NASDAQ Composite Index, the SNL Mid Cap Bank Index, the NASDAQ Bank Index and an index of peer companies selected by the Company. The information assumes that \$100 was invested at the closing price on December 31, 2007 in the Company's common stock and each index, and that all dividends were reinvested.

COMPARISON OF 5-YEAR CUMULATIVE TOTAL RETURN  
 FOR MB FINANCIAL, INC., NASDAQ COMPOSITE INDEX, NASDAQ BANK INDEX,  
 SNL MID CAP BANK INDEX, AND PEER GROUP INDEX

Index	Period Ending					
	12/31/2007	12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012
MB Financial, Inc.	\$100.00	\$93.01	\$66.26	\$58.35	\$57.74	\$67.14
NASDAQ Composite Index	100.00	60.02	87.24	103.08	102.26	120.42
NASDAQ Bank Index	100.00	78.46	65.67	74.97	67.10	79.64
SNL Mid Cap Bank Index	100.00	52.25	44.30	51.51	45.28	50.74
Peer Group Index	100.00	71.16	42.92	50.76	42.04	57.52

The Peer Group is made up of the common stock of the following companies:

- First Midwest Bancorp, Inc.
- Old Second Bancorp, Inc.
- PrivateBancorp, Inc.
- Taylor Capital Group, Inc.
- Wintrust Financial Corporation

Item 6. Selected Financial Data

Set forth below and on the following page is our summary consolidated financial information and other financial data. This information should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included herein in response to Item 7 and the consolidated financial statements and notes thereto included herein in response to Item 8 (in thousands, except common share data).

On August 10, 2009, the Company sold its merchant card processing business. In accordance with accounting principles generally accepted in the United States of America (GAAP), the assets, liabilities, results of operations, including a pre-tax gain of \$10.2 million, and cash flows of the Company’s merchant card processing business have been shown separately as discontinued operations in the consolidated balance sheets, consolidated statements of operations, and consolidated statements of cash flows for all periods presented.

For purposes of the following discussion, balances, average rate, income and expenses associated with the Company’s merchant card processing business have been excluded from continuing operations.

Our summary consolidated financial information and other financial data contain information determined by methods other than in accordance with GAAP. These measures include net interest income on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis.

The tax equivalent adjustment to net interest income and net interest margin recognizes the income tax savings when comparing taxable and tax-exempt assets and assumes a 35% tax rate. Management believes that it is a standard practice in the banking industry to present net interest income and net interest margin on a fully tax equivalent basis, and accordingly believes that providing these measures may be useful for peer comparison purposes do not pertain to our most central business operations, making the measure more meaningful when comparing our operating results from period to period.

A reconciliation of net interest margin on a fully tax equivalent basis to net interest margin is contained in the “Selected Financial Data” discussed below.

## Selected Financial Data:

(Dollars in thousands, except per share data)	As of or for the Year Ended December 31,				
	2012	2011	2010 (1)	2009 (2)	2008
<b>Statement of Income Data:</b>					
Interest income	\$335,310	\$384,560	\$429,640	\$393,538	\$413,788
Interest expense	42,522	59,287	89,868	142,986	192,900
Net interest income	292,788	325,273	339,772	250,552	220,888
Provision for credit losses	(8,900 )	120,750	246,200	231,800	125,721
Net interest income after provision for credit losses	301,688	204,523	93,572	18,752	95,167
Other income	111,599	109,106	185,756	127,154	80,393
Other expenses	286,436	269,633	258,776	223,750	183,390
Income (loss) before income taxes	126,851	43,996	20,552	(77,844 )	(7,830 )
Applicable income tax expense (benefit)	36,477	5,268	24	(45,265 )	(23,555 )
Income (loss) from continuing operations	90,374	38,728	20,528	(32,579 )	15,725
Income from discontinued operations, net of income tax	—	—	—	6,453	439
Net income (loss)	90,374	38,728	20,528	(26,126 )	16,164
Dividends and discount accretion on preferred shares	3,269	10,414	10,382	10,298	789
Net income (loss) available to common stockholders	\$87,105	\$28,314	\$10,146	\$(36,424 )	\$15,375
<b>Common Share Data:</b>					
Basic earnings (loss) per common share from continuing operations	\$1.67	\$0.71	\$0.39	\$(0.81 )	\$0.45
Basic earnings per common share from discontinued operations	—	—	—	0.16	0.01
Basic earnings (loss) per common share	1.61	0.52	0.19	(0.91 )	0.44
Diluted earnings (loss) per common share from continuing operations	1.66	0.71	0.39	(0.81 )	0.45
Diluted earnings per common share from discontinued operations	—	—	—	0.16	0.01
Diluted earnings (loss) per common share	1.60	0.52	0.19	(0.91 )	0.44
Common book value per common share	23.29	21.92	21.14	20.75	25.17
<b>Weighted average common shares outstanding:</b>					
Basic	54,270,297	54,057,158	52,724,715	40,042,655	34,706,092
Diluted	54,505,976	54,337,280	53,035,047	40,042,655	35,061,712
Dividend payout ratio (3)	8.13 %	7.69 %	21.05 %	NM	163.64 %
Cash dividends per common share	\$0.13	\$0.04	\$0.04	\$0.15	\$0.72

(1) In 2010, we completed two FDIC-assisted transactions. See Note 2 in the notes to consolidated financial statements contained under Item 8. Financial Statements and Supplementary Data.

(2) In 2009, we completed four FDIC-assisted transactions.

(3) Not meaningful for 2009 due to our net loss for that year.



## Selected Financial Data (continued):

(Dollars in thousands)	As of or for the Year Ended December 31,					
	2012	2011	2010	2009	2008	
<b>Balance Sheet Data:</b>						
Cash and due from banks	\$ 176,010	\$ 144,228	\$ 106,726	\$ 136,763	\$ 79,824	
Investment securities	2,416,977	2,509,412	1,677,929	2,913,594	1,400,376	
Loans, gross	5,766,930	5,950,995	6,617,811	6,524,547	6,228,563	
Allowance for loan losses	124,204	126,798	192,217	177,072	144,001	
Loans held for sale	7,492	4,727	—	—	—	
Total assets	9,571,805	9,833,072	10,320,364	10,865,393	8,819,763	
Deposits	7,542,697	7,647,607	8,152,958	8,683,276	6,495,571	
Short-term and long-term borrowings	336,652	486,218	553,917	655,266	960,085	
Junior subordinated notes issued to capital trusts	152,065	158,538	158,571	158,677	158,824	
Stockholders' equity	1,275,770	1,393,027	1,344,786	1,251,180	1,068,824	
<b>Performance Ratios:</b>						
Return on average assets	0.95	% 0.39	% 0.20	% (0.27	)% 0.20	%
Return on average equity	6.83	2.85	1.54	(2.32	)	1.80
Return on average common equity	7.05	2.43	0.89	(3.91	)	1.74
Net interest margin (1)	3.49	3.75	3.72	2.85	3.03	
Tax equivalent effect	0.24	0.15	0.11	0.12	0.13	
Net interest margin — fully tax equivalent basis (1)	3.73	3.90	3.83	2.97	3.16	
Loans to deposits	76.46	77.82	81.17	75.14	95.89	
<b>Asset Quality Ratios:</b>						
Non-performing loans to total loans (2)	2.03	% 2.17	% 5.48	% 4.16	% 2.34	%
Non-performing assets to total assets (3)	1.62	2.12	4.21	2.84	1.71	
Allowance for loan losses to total loans	2.15	2.13	2.90	2.71	2.31	
Allowance for loan losses to non-performing loans (2)	106.17	98.00	53.03	65.26	98.67	
Net loan charge-offs to average loans	(0.02	)	2.90	3.42	3.09	0.79
<b>Liquidity and Capital Ratios:</b>						
Tier 1 capital to risk-weighted assets	14.73	% 17.34	% 15.75	% 13.51	% 12.07	%
Total capital to risk-weighted assets	16.62	19.39	17.75	15.45	14.08	
Tier 1 capital to average assets	10.50	11.73	10.66	8.71	9.85	
Average equity to average assets	13.35	13.65	12.65	11.51	10.90	
<b>Other:</b>						
Banking facilities	86	88	90	87	72	
Full time equivalent employees	1,758	1,684	1,703	1,638	1,342	

(1) Net interest margin represents net interest income from continuing operations as a percentage of average interest earning assets.

Non-performing loans include loans accounted for on a non-accrual basis and accruing loans contractually past due 90 days or more as to interest or principal. Non-performing loans excludes purchased credit-impaired loans that

(2) were acquired as part of the Heritage, InBank, Corus, Benchmark, Broadway, and New Century FDIC-assisted transactions. See Note 5 in the notes to consolidated financial statements contained under Item 8. Financial Statements and Supplementary Data.

(3)

Non-performing assets include non-performing loans, other real estate owned and other repossessed assets. Non-performing assets exclude other real estate owned that is related to the Heritage, InBank, Benchmark, Broadway, and New Century FDIC-assisted transactions. See Note 5 in the notes to consolidated financial statements contained under Item 8. Financial Statements and Supplementary Data.

## Selected Financial Data (continued):

The following table sets forth our selected quarterly financial data (in thousands, except common share data):

	Three Months Ended 2012				Three Months Ended 2011				
	December	September	June	March	December	September	June	March	
Statement of Income Data:									
Interest income	\$77,614	\$82,663	\$85,593	\$89,440	\$93,433	\$94,288	\$98,105	\$98,734	
Interest expense	8,098	10,588	11,489	12,347	13,188	13,872	15,698	16,529	
Net interest income	69,516	72,075	74,104	77,093	80,245	80,416	82,407	82,205	
Provision for credit losses	1,000	(13,000 )	—	3,100	8,000	11,500	61,250	40,000	
Net interest income after provision for credit losses	68,516	85,075	74,104	73,993	72,245	68,916	21,157	42,205	
Other income	36,285	28,553	23,907	22,854	24,451	26,367	29,145	29,143	
Other expenses	71,106	81,165	66,834	67,331	69,433	66,608	66,728	66,864	
Income (loss) before income taxes	33,695	32,463	31,177	29,516	27,263	28,675	(16,426 )	4,484	
Income tax expense (benefit)	9,683	9,330	9,034	8,430	7,810	8,978	(9,060 )	(2,460 )	
Net income (loss)	\$24,012	\$23,133	\$22,143	\$21,086	\$19,453	\$19,697	\$(7,366 )	\$6,944	
Dividends and discount accretion on preferred shares	—	—	—	3,269	2,606	2,605	2,602	2,601	
Net income (loss) available to common stockholders	\$24,012	\$23,133	\$22,143	\$17,817	\$16,847	\$17,092	\$(9,968 )	\$4,343	
Net interest margin	3.31	% 3.42	% 3.59	% 3.64	% 3.71	% 3.74	% 3.79	% 3.76	%
Tax equivalent effect	0.26	0.25	0.24	0.23	0.20	0.16	0.13	0.12	
Net interest margin on a fully tax equivalent basis	3.57	% 3.67	% 3.83	% 3.87	% 3.91	% 3.90	% 3.92	% 3.88	%
Common Share Data:									
Basic earnings (loss) per common share	\$0.44	\$0.43	\$0.41	\$0.33	\$0.31	\$0.32	\$(0.18 )	\$0.08	
Diluted earnings (loss) per	0.44	0.42	0.41	0.33	0.31	0.31	(0.18 )	0.08	



common share									
Weighted average									
common shares	54,401,504	54,346,827	54,174,717	54,155,856	54,140,646	54,121,156	54,002,979	53,961,176	
outstanding									
Diluted weighted									
average common	54,597,737	54,556,517	54,448,709	54,411,916	54,360,178	54,323,320	54,002,979	54,254,876	
shares outstanding									

## Fourth Quarter Results

We had net income available to common stockholders of \$24.0 million for the fourth quarter of 2012 compared to net income available to common stockholders of \$16.8 million for the fourth quarter of 2011. The results for the fourth quarter of 2012 generated an annualized return on average assets of 1.01% and an annualized return on average common equity of 7.55% compared to 0.78% and 5.66%, respectively, for the same period in 2011.

Net interest income on a fully tax equivalent basis decreased \$9.8 million during the fourth quarter of 2012 compared to the fourth quarter of 2011, primarily due to a \$241.2 million decrease in average interest earning assets and a 34 basis point decline in our net interest margin on a fully tax equivalent basis. The decrease in average interest earning assets was primarily due to a decrease in covered loans and taxable investment securities. The decline in the margin was primarily due to lower covered loan yields, and tighter credit spreads, partially offset by lower costs of funds.

The provision for credit losses was \$1.0 million in the fourth quarter of 2012 and \$8.0 million in the fourth quarter of 2011. Net recoveries were \$2.4 million in the fourth quarter of 2012 compared to net charge-offs of \$13.9 million in the fourth quarter of 2011. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Asset Quality" in Item 7 below for further analysis of the allowance for loan losses.

Other income was \$36.3 million during the fourth quarter of 2012, an increase of \$11.8 million, or 48.4%, compared to \$24.5 million for the fourth quarter of 2011. This growth was driven by revenue from our key fee initiatives:

- Net lease financing income increased as a result of an increase in equipment remarketing gains and fees from the sale of equipment maintenance contracts.

- Capital markets and international banking service fees increased primarily due to an increase in merger and acquisition advisory and interest rate swap fees.

- Card fee income increased primarily due to fees earned on prepaid and credit cards.

- Loan service fees increased due to an increase in prepayment fees.

- Other income was also impacted by lower losses recognized on OREO.

Other expenses increased \$1.7 million, or 2.4%, to \$71.1 million for the fourth quarter of 2012 from \$69.4 million for the fourth quarter of 2011.

- Salaries and employee benefits expense increased primarily due to annual salary increases, an increase in incentives, commissions on higher lease revenues, and higher health insurance claims.

- Other real estate expense decreased as a result of fewer properties in other real estate owned throughout the fourth quarter of 2012 compared to the fourth quarter of 2011.

Other operating expenses were down partially due to the decrease in FDIC insurance premiums as a result of a change in the assessment computation during the second quarter of 2012 and the impact of improved credit quality on the computation.

- Other operating expenses were also favorably impacted in the fourth quarter of 2012 by a decrease in the clawback liability related to our loss share agreements with the FDIC recorded during the period.

Income tax expense for the fourth quarter of 2012 increased to \$9.7 million from \$7.8 million for the fourth quarter of 2011 due to higher pre-tax income.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion and analysis of our financial position and results of operations and should be read in conjunction with the information set forth under "Item 1A Risks Factors," "General" in Item 7A, Quantitative and Qualitative Disclosures about Market Risk, and our consolidated financial statements and notes thereto appearing under Item 8 of this report.

### Overview

We had net income and net income available to common stockholders of \$87.1 million for the year ended December 31, 2012 compared to net income and net income available to common stockholders of \$38.7 million and \$28.3 million, respectively, for the year ended December 31, 2011 and net income and net income available to common shareholders of \$20.5 million and \$10.1 million, respectively, for the year ended December 31, 2010. Fully diluted earnings per common share were \$1.60 for the year ended December 31, 2012 compared to \$0.52 per common share in 2011 and \$0.19 per common share in 2010.

The increase in earnings from the year ended December 31, 2011 to the year ended December 31, 2012 was primarily due to a \$129.7 million decrease in provision for credit losses as a result of improved credit quality, partially offset by a \$32.5 million decrease in net interest income as a result of a decline in average earning assets and net interest margin and a \$12.7 million increase in prepayment fees on interest bearing liabilities. The increase in earnings from the year ended December 31, 2010 to the year ended December 31, 2011 was primarily due to a \$125.5 million decrease in provision for credit losses of as a result of improved credit quality, partially offset by a \$62.6 million decrease in acquisition related gains and a \$18.0 million decrease in gains from the sale of investment securities.

On March 14, 2012, we repurchased all \$196.0 million of preferred stock issued in 2008 to the U.S. Department of Treasury as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program. The repurchase resulted in a one-time, non-cash after-tax charge of approximately \$1.2 million or \$0.02 per common share in the first quarter of 2012, related to unaccreted discount recorded at the date of issuance.

The profitability of our operations depends primarily on our net interest income after provision for credit losses, which is the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities less provision for credit losses. The provision for credit losses is dependent on changes in our loan portfolio and management's assessment of the collectability of our loan portfolio as well as prevailing economic and market conditions.

Our net income is also affected by other income and other expenses. During the years ended December 31, 2012, 2011 and 2010, other income included revenue from our key fee initiatives: capital markets and international banking service fees, commercial deposit and treasury management fees, net lease financing income, trust and asset management fees, and card fees. Other income also included loan service fees, consumer and other deposit service fees, brokerage fees, net gain (loss) on investment securities, increase in cash surrender value of life insurance, net gain (loss) on sale of other assets, acquisition related gains, accretion of the FDIC indemnification asset, other real estate owned gains or losses, net gains on sale of loans and other operating income. During the years ended December 31, 2012, 2011 and 2010, other expenses included salaries and employee benefits, occupancy and equipment expense, computer services and telecommunication expense, advertising and marketing expense, professional and legal expense, other intangibles amortization expense, branch impairment charges, other real estate expenses (net of rental income), prepayment fees on interest bearing liabilities and other operating expenses. Additionally, dividends on preferred shares reduced net income available to common stockholders.

Net interest income is affected by changes in the volume and mix of interest earning assets, interest earned on those assets, the volume and mix of interest bearing liabilities and interest paid on interest bearing liabilities. Other income and other expenses are impacted by growth of operations and growth in the number of loan and deposit accounts through both acquisitions and core banking business growth. Growth in operations affects other expenses primarily as a result of additional employee, branch facility and promotional marketing expense. Growth in the number of loan and deposit accounts affects other income, including service fees as well as other expenses such as computer services, supplies, postage, telecommunications and other miscellaneous expenses. Non-performing asset levels impact salaries and benefits, legal expenses and other real estate owned expenses.

## Critical Accounting Policies

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America and follow general practices within the industries in which we operate. This preparation requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, actual results could differ from the estimates, assumptions, and judgments reflected in the financial statements. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than originally reported. Management believes the following policies are both important to the portrayal of our financial condition and results of operations and require subjective or complex judgments; therefore, management considers the following to be critical accounting policies. Management has reviewed the application of these policies with the Audit Committee of our Board of Directors.

**Allowance for Loan Losses.** Subject to the use of estimates, assumptions, and judgments in management's evaluation process used to determine the adequacy of the allowance for loan losses, which combines several factors: management's ongoing review and grading of the loan portfolio, consideration of past loan loss experience, trends in past due and nonperforming loans, risk characteristics of the various classifications of loans, existing economic conditions, the fair value of underlying collateral, and other qualitative and quantitative factors which could affect probable credit losses. Because current economic conditions can change and future events are inherently difficult to predict, the anticipated amount of estimated loan losses, and therefore the adequacy of the allowance, could change significantly. As an integral part of their examination process, various regulatory agencies also review the allowance for loan losses. Such agencies may require that certain loan balances be charged off when their credit evaluations differ from those of management or require that adjustments be made to the allowance for loan losses, based on their judgments about information available to them at the time of their examination. We believe the allowance for loan losses is adequate and properly recorded in the financial statements. See "Allowance for Loan Losses" section below for further analysis.

**Residual Value of Our Direct Finance, Leveraged, and Operating Leases.** Lease residual value represents the present value of the estimated fair value of the leased equipment at the termination date of the lease. Realization of these residual values depends on many factors, including management's use of estimates, assumptions, and judgment to determine such values. Several other factors outside of management's control may reduce the residual values realized, including general market conditions at the time of expiration of the lease, whether there has been technological or economic obsolescence or unusual wear and tear on, or use of, the equipment and the cost of comparable equipment. If, upon the expiration of a lease, we sell the equipment and the amount realized is less than the recorded value of the residual interest in the equipment, we will recognize a loss reflecting the difference. On a quarterly basis, management reviews the lease residuals for potential impairment. If we fail to realize our aggregate recorded residual values, our financial condition and profitability could be adversely affected. At December 31, 2012, the aggregate residual value of the equipment leased under our direct finance, leveraged, and operating leases totaled \$74.9 million. See Note 1 and Note 6 of our audited consolidated financial statements for additional information.

**Income Tax Accounting.** ASC Topic 740 provides guidance on accounting for income taxes by prescribing the minimum recognition threshold that a tax position must meet to be recognized in the financial statements. ASC Topic 740 also provides guidance on measurement, recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of December 31, 2012, the Company had \$104 thousand of uncertain tax positions. The Company elects to treat interest and penalties recognized for the underpayment of income taxes as income tax expense. However, interest and penalties imposed by taxing authorities on issues specifically addressed in ASC Topic 740 will be taken out of the tax reserves up to the amount allocated to interest and penalties. The amount of interest and penalties exceeding the amount allocated in the tax reserves will be treated as income tax expense. As

of December 31, 2012, the Company had approximately \$9 thousand of accrued interest related to tax reserves. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, we are required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of, and guidance surrounding income tax laws and regulations change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated balance sheets and statements of income.

**Fair Value of Assets and Liabilities.** ASC Topic 820 defines fair value as the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction between market participants at the measurement date.

The degree of management judgment involved in determining the fair value of assets and liabilities is dependent upon the availability of quoted market prices or observable market parameters. For financial instruments that trade actively and have quoted market prices or observable market parameters, there is minimal subjectivity involved in measuring fair value. When observable market prices and parameters are not fully available, management judgment is necessary to estimate fair value. In addition, changes in market conditions may reduce the availability of quoted prices or observable data. For example, reduced

liquidity in the capital markets or changes in secondary market activities could result in observable market inputs becoming unavailable. Therefore, when market data is not available, the Company would use valuation techniques requiring more management judgment to estimate the appropriate fair value measurement.

See Note 18 to the consolidated financial statements for a complete discussion on the Company's use of fair valuation of assets and liabilities and the related measurement techniques.

**Goodwill.** The excess of the cost of an acquisition over the fair value of the net assets acquired consists of goodwill, and core deposit and client relationship intangibles. See Note 8 to the consolidated financial statements for further information regarding core deposit and client relationship intangibles. The Company reviews goodwill to determine potential impairment annually, or more frequently if events and circumstances indicate that goodwill might be impaired, by comparing the carrying value of the reporting unit with the fair value of the reporting unit.

The Company's annual assessment date for goodwill impairment testing is as of December 31. No impairment losses were recognized during the years ended December 31, 2012, 2011 and 2010.

Goodwill is tested for impairment at the reporting unit level. All of our goodwill is allocated to MB Financial, Inc., which is the Company's only applicable reporting unit for purposes of testing goodwill impairment. Fair value was computed by estimating the future cash flows of the Company and present valuing those cash flows at an interest rate equal to our cost of capital. In addition, we compared our fair value calculation with our stock price adjusted for a control premium for reasonableness relative to our fair value calculation. Key assumptions used in estimating future cash flows included loan and deposit growth, the interest rate environment, credit spreads on new and renewed loans, future deposit pricing, loan charge-offs, provision for credit losses, fee income growth and operating expense growth. Our future cash flow estimates assumed a similar economic environment to what we experienced in 2012.

**Recent Accounting Pronouncements.** Refer to Note 1 of our consolidated financial statements for a description of recent accounting pronouncements including the respective dates of adoption and effects on results of operations and financial condition.

#### Net Interest Income

The following table presents, for the periods indicated, the total dollar amount of interest income from average interest earning assets and the related yields, as well as the interest expense on average interest bearing liabilities, and the related costs, expressed both in dollars and rates (dollars in thousands). The table below and the discussion that follows contain presentations of net interest income and net interest margin on a tax-equivalent basis, which is adjusted for the tax-favored status of income from certain loans and investments. Net interest margin also is presented on a tax-equivalent basis in "Item 6 Selected Financial Data." We believe this measure to be the preferred industry measurement of net interest income, as it provides a relevant comparison between taxable and non-taxable amounts.

Reconciliations of net interest income and net interest margin on a tax-equivalent basis to net interest income and net interest margin in accordance with accounting principles generally accepted in the United States of America are provided in the table.

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(dollars in thousands)	Year Ended December 31,								
	2012			2011			2010		
	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>Interest Earning</b>									
<b>Assets:</b>									
Loans (1) (2) (3)	\$5,412,373	\$263,079	4.86 %	\$5,867,533	\$317,566	5.41 %	\$6,581,528	\$358,648	5.45 %
Loans exempt from federal income taxes (4)	278,925	13,275	4.68	231,505	11,118	4.74	177,248	8,978	5.00
Taxable investment securities	1,542,814	33,424	2.17	1,669,971	41,349	2.48	1,635,544	50,542	3.09
Investment securities exempt from federal income taxes (4)	815,500	45,094	5.53	460,971	26,562	5.76	356,496	20,900	5.86
Federal funds sold	—	—	—	—	—	—	352	2	0.56
Other interest bearing deposits	337,325	867	0.26	442,190	1,153	0.26	386,521	1,028	0.27
Total interest earning assets	8,386,937	\$355,739	4.24	8,672,170	\$397,748	4.59	9,137,689	\$440,098	4.82
Non-interest earning assets	1,161,048			1,283,963			1,368,339		
Total assets	\$9,547,985			\$9,956,133			\$10,506,028		
<b>Interest Bearing</b>									
<b>Liabilities:</b>									
<b>Deposits:</b>									
NOW and money market deposit	\$2,646,299	\$4,286	0.16 %	\$2,678,049	\$7,637	0.29 %	\$2,767,044	\$14,965	0.54 %
Savings deposit	789,595	786	0.10	732,731	1,379	0.19	619,304	1,911	0.31
Time deposits	2,132,370	25,186	1.18	2,610,436	35,865	1.37	3,335,457	58,974	1.77
Short-term borrowings	231,872	1,204	0.52	244,594	849	0.35	268,251	1,145	0.43
Long-term borrowings and junior subordinated notes	362,255	11,060	3.00	439,054	13,557	3.05	465,387	12,873	2.73
Total interest bearing liabilities	6,162,391	\$42,522	0.69	6,704,864	\$59,287	0.88	7,455,443	\$89,868	1.21
Non-interest bearing deposits	1,973,666			1,771,918			1,594,504		
Other non-interest bearing liabilities	137,302			120,647			127,099		
Stockholders' equity	1,274,626			1,358,704			1,328,982		
Total liabilities and stockholders' equity	\$9,547,985			\$9,956,133			\$10,506,028		
Net interest income/interest rate		\$313,217	3.55 %		\$338,461	3.71 %		\$350,230	3.61 %



spread (5)			
Less: taxable equivalent adjustment	20,429	13,188	10,458
Net interest income, as reported	\$292,788	\$325,273	\$339,772
Net interest margin (6)	3.49 %	3.75 %	3.72 %
Tax equivalent effect	0.24 %	0.15 %	0.11 %
Net interest margin on a fully tax equivalent basis (6)	3.73 %	3.90 %	3.83 %

- (1) Non-accrual loans are included in average loans.
- (2) Interest income includes amortization of deferred loan origination fees of \$3.5 million, \$4.7 million and \$4.6 million for the years ended December 31, 2012, 2011 and 2010, respectively.
- (3) Loans held for sale are included in the average loan balance listed. Related interest income is included in loan interest income.
- (4) Non-taxable loan and investment income is presented on a fully tax equivalent basis assuming a 35% tax rate.
- (5) Interest rate spread represents the difference between the average yield on interest earning assets and the average cost of interest bearing liabilities and is presented on a fully tax equivalent basis.
- (6) Net interest margin represents net interest income as a percentage of average interest earning assets.

Net interest income on a fully tax equivalent basis decreased \$25.2 million during the year ended December 31, 2012 compared to the year ended December 31, 2011, primarily due to a \$285.2 million decrease in average interest earning assets and a 17 basis point decline in our net interest margin on a fully tax equivalent basis. The decrease in average interest earning assets was primarily due to a decrease in loan balances. The net interest margin, expressed on a fully tax equivalent basis, was 3.73% for 2012 and 3.90% for 2011. The decline in the margin was primarily due to lower covered loan yields (negatively impacted the margin by 12 basis points), and tighter credit spreads, partially offset by lower costs of funds.

Net interest income on a fully tax equivalent basis decreased \$11.8 million during the year ended December 31, 2011 compared to the year ended December 31, 2010, a result of a lower level of interest earning assets partially offset by an increase in net interest margin on a fully tax equivalent basis. The net interest margin, expressed on a fully tax equivalent basis, was 3.90% for 2011 and 3.83% for 2010. The margin increase from the prior year was due to a decrease in our average cost of funds as a result of an improved deposit mix and downward repricing of interest bearing deposits, as well as a lower level of non-performing loans. The deposit mix shifted as certificates of deposits for rate sensitive customers were not renewed and non-interest bearing deposits increased.

## Volume and Rate Analysis of Net Interest Income

The following table presents the extent to which changes in volume and interest rates of interest earning assets and interest bearing liabilities have affected our interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior period rate), (ii) changes attributable to changes in rates (changes in rates multiplied by prior period volume) and (iii) change attributable to a combination of changes in rate and volume (change in rates multiplied by the changes in volume) (in thousands). Changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate (dollars in thousands).

	Year Ended December 31, 2012 Compared to 2011			2011 Compared to 2010		
	Change Due to Volume	Change Due to Rate	Total Change	Change Due to Volume	Change Due to Rate	Total Change
<b>Interest Earning Assets:</b>						
Loans	\$(23,549 )	\$(30,938 )	\$(54,487 )	\$(38,662 )	\$(2,420 )	\$(41,082 )
Loans exempt from federal income taxes (1)	2,258	(101 )	2,157	2,627	(487 )	2,140
Taxable investment securities	(2,999 )	(4,926 )	(7,925 )	1,043	(10,236 )	(9,193 )
Investment securities exempt from federal income taxes (1)	19,645	(1,113 )	18,532	6,028	(366 )	5,662
Federal funds sold	—	—	—	(2 )	—	(2 )
Other interest bearing deposits	(270 )	(16 )	(286 )	145	(20 )	125
Total decrease in interest income	(4,915 )	(37,094 )	(42,009 )	(28,821 )	(13,529 )	(42,350 )
<b>Interest Bearing Liabilities:</b>						
<b>Deposits</b>						
NOW and money market deposit accounts	(90 )	(3,261 )	(3,351 )	(467 )	(6,861 )	(7,328 )
Savings deposits	100	(693 )	(593 )	306	(838 )	(532 )
Time deposits	(6,047 )	(4,632 )	(10,679 )	(11,408 )	(11,701 )	(23,109 )
Short-term borrowings	(46 )	401	355	(95 )	(201 )	(296 )
Long-term borrowings and junior subordinated notes	(2,347 )	(150 )	(2,497 )	(756 )	1,440	684
Total decrease in interest expense	(8,430 )	(8,335 )	(16,765 )	(12,420 )	(18,161 )	(30,581 )
Total increase (decrease) in net interest income	\$3,515	\$(28,759 )	\$(25,244 )	\$(16,401 )	\$4,632	\$(11,769 )

(1) Non-taxable loan and investment income is presented on a fully tax equivalent basis assuming a 35% rate.

## Other Income

	Year Ended		Increase/ (Decrease)	Percentage	
	December 31, 2012	December 31, 2011		Change	
Other income (in thousands):					
Capital markets and international banking fees	\$5,086	\$1,870	\$3,216	172.0	%
Commercial deposit and treasury management fees	23,636	23,559	77	0.3	%
Lease financing, net	36,382	26,939	9,443	35.1	%
Trust and asset management fees	17,990	17,324	666	3.8	%
Card fees	9,368	7,032	2,336	33.2	%
Loan service fees	5,845	6,355	(510)	(8.0)	%
Consumer and other deposit service fees	14,428	15,375	(947)	(6.2)	%
Brokerage fees	4,792	5,884	(1,092)	(18.6)	%
Net gain on sale of securities available for sale	555	640	(85)	(13.3)	%
Increase in cash surrender value of life insurance	3,570	4,377	(807)	(18.4)	%
Net gain (loss) on sale of assets	(942)	) 283	(1,225)	(432.9)	%
Accretion of FDIC indemnification asset	1,055	4,838	(3,783)	(78.2)	%
Net loss recognized on other real estate owned	(17,594)	) (13,613)	(3,981)	29.2	%
Net gain on sale of loans	2,325	2,607	(282)	(10.8)	%
Other operating income	5,103	5,636	(533)	(9.5)	%
Total other income	\$111,599	\$109,106	\$2,493	2.3	%

Other income increased by \$2.5 million, or 2.3%, for the year ended December 31, 2012 compared to the year ended December 31, 2011, driven by revenue from our key fee initiatives.

Net lease financing income increased as a result of an increase in equipment remarketing gain and fees from the sale of equipment maintenance contracts.

Capital markets and international banking service fees increased due to an increase in interest rate swap fees, merger and acquisition advisory fees, and international banking activities.

Card fee income increased primarily due to card interchange income being limited in the fourth quarter of 2011 as a result of the Durbin Amendment of the Dodd-Frank Act, additional debit card activity, and an increase in fees earned on credit cards and prepaid cards.

These fee income increases were offset by the increase in losses recognized on other real estate owned and on the sale of assets and the decreases in accretion of FDIC indemnification asset, brokerage fees and consumer and other deposit service fees.

- Losses recognized on other real estate owned were higher as a result of increased impairments due to a decline in the value of land held in other real estate owned.

- Losses recognized on the sale of assets increased as a result of the disposal of fixed assets.

- Accretion of FDIC indemnification asset decreased \$3.8 million, consistent with the decrease in the related asset balance.

- Brokerage fees declined due to a decrease in third party brokerage revenues.

- Consumer and other deposit service fees decreased as a result of lower NSF fees.



	Year Ended		Increase/ (Decrease)	Percentage Change	
	December 31, 2011	December 31, 2010			
Other income (in thousands):					
Capital markets and international banking fees	\$ 1,870	\$ 344	\$ 1,526	443.6	%
Commercial deposit and treasury management fees	23,559	21,806	1,753	8.0	%
Lease financing, net	26,939	21,853	5,086	23.3	%
Trust and asset management fees	17,324	15,037	2,287	15.2	%
Card fees	7,032	7,057	(25)	(0.4)	)%
Loan service fees	6,355	6,172	183	3.0	%
Consumer and other deposit service fees	15,375	17,024	(1,649)	(9.7)	)%
Brokerage fees	5,884	5,012	872	17.4	%
Net gain on sale of securities available for sale	640	18,648	(18,008)	(96.6)	)%
Increase in cash surrender value of life insurance	4,377	3,516	861	24.5	%
Net gain (loss) on sale of assets	283	630	(347)	(55.1)	)%
Acquisition related gains	—	62,649	(62,649)	(100.0)	)%
Accretion of FDIC indemnification asset	4,838	9,678	(4,840)	(50.0)	)%
Net loss recognized on other real estate owned	(13,613)	(9,285)	(4,328)	46.6	%
Net gain on sale of loans	2,607	870	1,737	199.7	%
Other operating income	5,636	4,745	891	18.8	%
Total other income	\$ 109,106	\$ 185,756	\$(76,650)	(41.3)	)%

Other income decreased by \$76.7 million from the year ended December 31, 2010 to the year ended December 31, 2011.

We recognized \$62.6 million in acquisition related gains on the Broadway Bank and New Century Bank FDIC-assisted transactions in the second quarter of 2010. We did not have any acquisition related gains in 2011.

Gains on sales of investment securities were lower due to fewer sales in 2011.

Accretion of the FDIC indemnification asset decreased \$4.8 million, consistent with the decrease in the related asset balance.

Net loss recognized on other real estate owned increased primarily as a result of increased impairments due to a decline in value of land held in other real estate owned in 2011.

These decreases were partially offset by growth in revenue from our key fee initiatives.

Net lease financing increased primarily due to an increase in the sales of third party equipment maintenance contracts.

- Trust and asset management fees increased primarily due to the addition of a significant number of accounts during the third quarter of 2010, which impacted the full year in 2011.

Commercial deposit and treasury management fees increased primarily due to higher NSF and service charge fees.

Capital markets and international banking fees increased as a result of higher interest rate swap fees and increased international banking activities.

## Other Expenses

	Year Ended		Increase/ (Decrease)	Percentage Change	
	December 31, 2012	December 31, 2011			
Other expense (in thousands):					
Salaries and employee benefits	\$ 165,696	\$ 153,858	\$ 11,838	7.7	%
Occupancy and equipment expense	35,806	35,467	339	1.0	%
Computer services and telecommunication expense	15,499	14,885	614	4.1	%
Advertising and marketing expense	8,183	7,038	1,145	16.3	%
Professional and legal expense	6,110	6,147	(37)	(0.6)	)%
Other intangibles amortization expense	5,010	5,665	(655)	(11.6)	)%
Branch impairment charges	2,190	1,594	596	37.4	%
Other real estate expense, net	2,990	4,294	(1,304)	(30.4)	)%
Prepayment fees on interest bearing liabilities	12,682	—	12,682	100.0	%
Other operating expenses	32,270	40,685	(8,415)	(20.7)	)%
Total other expenses	\$ 286,436	\$ 269,633	\$ 16,803	6.2	%

Other expense increased by \$16.8 million, or 6.2%, from the year ended December 31, 2011 to the year ended December 31, 2012.

We recognized \$12.7 million in prepayment fees on interest bearing liabilities in the third quarter of 2012 in order to lower our future funding costs, including a \$100 million FHLB advance with a 3.85% interest rate, brokered certificates of deposit of \$101 million with a 3.16% average interest rate and the \$6.2 million FOBB Statutory Trust I with a 10.6% interest rate.

Salaries and employee benefits expense increased primarily due to annual salary increases, an increase in incentives, commissions on higher lease revenues, and higher health insurance claims.

Other operating expenses were down partially due to the decrease in FDIC insurance premiums as a result of a change in the assessment computation during the second quarter of 2012 and the impact of improved credit quality on the computation.

Other operating expenses were also favorably impacted in 2012 by a decrease in the clawback liability related to our loss share agreements with the FDIC recorded during the year.

Other real estate expense decreased as a result of fewer properties in other real estate owned throughout 2012 compared to 2011.

	Year Ended		Increase/ (Decrease)	Percentage Change	
	December 31, 2011	December 31, 2010			
Other expense (in thousands):					
Salaries and employee benefits	\$ 153,858	\$ 144,349	\$ 9,509	6.6	%
Occupancy and equipment expense	35,467	34,845	622	1.8	%
Computer services and telecommunication expense	14,885	14,615	270	1.8	%
Advertising and marketing expense	7,038	6,465	573	8.9	%
Professional and legal expense	6,147	5,803	344	5.9	%
Other intangibles amortization expense	5,665	6,214	(549)	(8.8)	)%
Branch impairment charges	1,594	—	1,594	100.0	%
Other real estate expense, net	4,294	2,694	1,600	59.4	%
Prepayment fees on interest bearing liabilities	—	—	—	—	%
Other operating expenses	40,685	43,791	(3,106)	(7.1)	)%

Total other expenses	\$269,633	\$258,776	\$10,857	4.2	%
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Other expense increased by \$10.9 million, or 4.2%, from the year ended December 31, 2010 to the year ended December 31, 2011.

Salaries and employee benefits expense increased due to full year impact of employees added during 2010 in connection with the New Century and Broadway FDIC-assisted acquisitions, problem loan remediation staff added in 2010, and increased leasing commissions on higher leasing revenues.

Other real estate expense increased as a result of more properties in other real estate owned throughout 2011 compared to 2010.

Other operating expenses declined as a result of the decrease in FDIC insurance premiums due to lower deposits, a change in the assessment computation during 2011, and the impact of improved credit quality on the computation.

Other expense was also impacted by \$1.6 million of fixed asset impairment charges due to our decision to close three branches throughout 2011.

#### Income Taxes

Income tax expense for the year ended December 31, 2012 was \$36.5 million compared to income tax expense of \$5.3 million for the year ended December 31, 2011. The increase was primarily due to an increase in our pre-tax income during the year ended December 31, 2012.

Income tax expense for the year ended December 31, 2011 was \$5.3 million compared to income tax expense of \$24 thousand for the year ended December 31, 2010. The increase was primarily due to an increase in our pre-tax income during the year ended December 31, 2011. The income tax expense for 2011 included \$2 million of income tax benefit as deferred tax assets increased as a result of an increase in the Illinois corporate income tax rate which was enacted and became effective in the first quarter of 2011.

As previously stated in the "Critical Accounting Policies" section above, income tax expense recorded in the consolidated income statement involves interpretation and application of certain accounting pronouncements and federal and state tax codes, and is, therefore, considered a critical accounting policy. See Note 1 and Note 15 of the notes to our audited consolidated financial statements for our income tax accounting policy and additional income tax information.

#### Balance Sheet

Total assets decreased \$261.3 million, or 2.7%, from \$9.8 billion at December 31, 2011 to \$9.6 billion at December 31, 2012.

Investment securities decreased \$92.4 million, or 3.7%, from December 31, 2011 to December 31, 2012 mostly as a result of the principal payments received on mortgage-backed securities that were not reinvested in the portfolio. Over the past year, we changed the mix of our investment securities portfolio by allocating a larger portion of the portfolio to municipal securities. This has helped mitigate the impact of high levels of mortgage-backed security prepayments in the current interest rate environment.

Gross loans decreased by \$184.1 million, or 3.1%, to \$5.8 billion at December 31, 2012 from \$6.0 billion at December 31, 2011 mainly as a result of the decrease in covered loans. Gross loans, excluding covered loans, increased from 2011 to 2012 by \$28.6 million. Our loan portfolio mix improved over the past twelve months from the standpoint of lowering our real estate-related exposure, as commercial and lease loan balances increased while commercial real estate and construction loan balances decreased.

Total liabilities decreased by \$144.0 million, or 1.7%, from \$8.4 billion at December 31, 2011 to \$8.3 billion at December 31, 2012.



Total deposits decreased by \$104.9 million, or 1.4%, to \$7.5 billion at December 31, 2012 from \$7.6 billion at December 31, 2011, primarily due to the \$101 million brokered certificates of deposit prepayment in the third quarter of 2012. Over the past year, our deposit mix improved as noninterest bearing deposits increased by 14.8% and comprised 28.7% of total deposits at December 31, 2012 compared to 24.7% at December 31, 2011.

Total borrowings decreased by \$156.0 million, or 24.2%, to \$488.7 million at December 31, 2012. The decrease in total borrowings was primarily due to the prepayment in the third quarter of 2012 of the \$100 million FHLB advance and \$6.2 million FOBB Statutory Trust I, as discussed above.

Total stockholders' equity decreased \$117.3 million to \$1.3 billion at December 31, 2012 compared to \$1.4 billion at December 31, 2011. During 2012, we repurchased all \$196 million of preferred stock and the related warrant issued as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program.

### Investment Securities

The primary purpose of the investment portfolio is to provide a source of earnings, be a source of liquidity, and serve as a tool for managing interest rate risk. In managing the portfolio, we seek to balance safety of principal and liquidity, and diversification considerations with maximum return. See "Liquidity" and "Capital Resources" in this Item 7 and "Quantitative and Qualitative Disclosures About Market Risk - Asset Liability Management" under Item 7A.

The following table sets forth the amortized cost and fair value of our investment securities, by type of security as indicated (in thousands):

	Year Ended December 31, 2012		2011		2010	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Available for sale						
U.S. Government sponsored agencies and enterprises	\$38,605	\$41,315	\$39,640	\$42,401	\$18,766	\$19,434
States and political subdivisions	679,991	725,019	500,979	535,660	351,274	364,932
Residential mortgage-backed securities	930,413	939,202	1,256,696	1,281,806	1,174,500	1,196,536
Commercial mortgage-backed securities	51,100	54,126	51,324	52,685	521	530
Corporate bonds	97,014	96,674	5,899	5,899	6,140	6,140
Equity securities	11,398	11,835	10,457	10,846	10,093	10,171
	1,808,521	1,868,171	1,864,995	1,929,297	1,561,294	1,597,743
Held to maturity						
States and political subdivisions	237,563	258,602	240,183	247,664	—	—
Residential mortgage-backed securities	255,858	277,079	259,100	263,358	—	—
	493,421	535,681	499,283	511,022	—	—
Total	\$2,301,942	\$2,403,852	\$2,364,278	\$2,440,319	\$1,561,294	\$1,597,743

Over the past year, we changed the mix of our investment portfolio by allocating a larger portion of the investment portfolio to municipal securities and corporate bonds. This has helped mitigate the impact of high levels of mortgage-backed security prepayments in the current interest rate environment. Municipal securities were 39.8% of total investment securities at December 31, 2012 compared to 30.9% of total investment securities a year ago.

Fannie Mae issued mortgage-backed securities had an aggregate book value and market value of \$334.0 million and \$337.8 million, respectively, at December 31, 2012. Freddie Mac issued mortgage-backed securities had an aggregate book value and market value of \$414.0 million and \$420.7 million at December 31, 2012, respectively. We do not have any meaningful direct or indirect holdings of subprime residential mortgage investment securities, home equity lines of credit investment securities, or any Fannie Mae or Freddie Mac preferred or common equity securities in our investment portfolio. Additionally, more than 95% of our mortgage-backed securities are U.S. agency guaranteed.

The Company has no direct exposure to the State of Illinois, but approximately 23% of the state and political subdivisions portfolio consists of securities issued by municipalities in Illinois. Approximately 40% of state and political subdivisions securities are insured and approximately 89% of the portfolio consists of general obligation issues.

The following table sets forth certain information regarding contractual maturities and the weighted average yields of our investment securities at December 31, 2012 (dollars in thousands):

	Due in One Year or Less		Due after One Year through Five Years		Due after Five Years through Ten Years		Due after Ten Years			
	Balance	Weighted Average Yield	Balance	Weighted Average Yield	Balance	Weighted Average Yield	Balance	Weighted Average Yield		
Available for sale										
U.S. Government sponsored agencies and enterprises	\$6,388	5.06 %	\$34,927	2.71 %	\$—	— %	\$—	— %	\$—	— %
States and political subdivision (1)	21,570	6.11 %	241,914	5.56 %	136,297	5.16 %	325,238	5.41 %		
Residential mortgage-backed securities (2)	2	4.71 %	10,836	2.44 %	53,411	1.40 %	874,953	1.09 %		
Commercial mortgage-backed securities (2)	—	—	253	2.60 %	75	3.43 %	53,798	5.29 %		
Corporate bonds	—	—	53,631	2.73 %	37,819	2.89 %	5,224	3.36 %		
Equity securities	—	—	—	—	—	—	11,835	2.23 %		
	27,960	5.87 %	341,561	4.72 %	227,602	3.90 %	1,271,048	2.40 %		
Held to maturity										
States and political subdivision (1)	—	—	1,300	3.50 %	10,536	3.03 %	225,727	3.62 %		
Residential mortgage-backed securities (2)	—	—	—	—	—	—	255,858	3.82 %		
	—	—	1,300	3.50 %	10,536	3.03 %	481,585	3.73 %		
Total	\$27,960	5.87 %	\$342,861	4.72 %	\$238,138	3.86 %	\$1,752,633	2.76 %		

(1) Yield is reflected on a fully tax equivalent basis utilizing a 35% tax rate.

(2) These securities are presented based upon contractual maturities.

#### Loan Portfolio

The following table sets forth the composition of our loan portfolio (dollars in thousands):

	At December 31, 2012		2011		2010		2009		2008	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Commercial related credits:										
Commercial loans	\$1,220,472	21 %	\$1,113,123	19 %	\$1,206,984	18 %	\$1,387,476	21 %	\$1,522,380	24 %
Commercial loans collateralized by assignment of lease	1,303,020	23 %	1,208,575	20 %	1,053,446	16 %	953,452	15 %	649,918	10 %

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payments											
Commercial real estate	1,761,832	30 %	1,853,788	31 %	2,176,584	33 %	2,472,520	38 %	2,353,261	38 %	
Construction real estate	110,261	2 %	183,789	3 %	423,339	6 %	594,482	9 %	757,900	13 %	
Total commercial related credits	4,395,585	76 %	4,359,275	73 %	4,860,353	73 %	5,407,930	83 %	5,283,459	85 %	
Other loans:											
Residential real estate	314,359	5 %	316,787	5 %	328,482	5 %	291,022	4 %	295,336	5 %	
Indirect vehicle	208,633	4 %	187,481	3 %	175,664	3 %	180,267	3 %	189,227	3 %	
Home equity	305,186	5 %	336,043	6 %	381,662	6 %	405,439	6 %	401,029	6 %	
Other consumer loans	93,317	2 %	88,865	2 %	59,320	1 %	66,293	1 %	59,512	1 %	
Total other loans	921,495	16 %	929,176	16 %	945,128	15 %	943,021	14 %	945,104	15 %	
Gross loans excluding covered loans	5,317,080	92 %	5,288,451	89 %	5,805,481	88 %	6,350,951	97 %	6,228,563	100 %	
Covered loans (1)	449,850	8 %	662,544	11 %	812,330	12 %	173,596	3 %	—	— %	
Total loans (2)	\$5,766,930	100 %	\$5,950,995	100 %	\$6,617,811	100 %	\$6,524,547	100 %	\$6,228,563	100 %	

(1) Loans that MB Financial Bank will share losses with the FDIC are referred to as “covered loans.”

(2) Gross loan balances at December 31, 2012, 2011, 2010, 2009, and 2008 are net of unearned income, including net deferred loans fees of \$1.1 million, \$1.0 million, \$3.3 million, \$4.6 million, and \$4.5 million, respectively.

Gross loans, excluding covered loans, increased from 2011 to 2012 by \$28.6 million. Our loan portfolio mix improved over the past twelve months from the standpoint of lowering our real estate-related exposure, as commercial and lease loan balances increased while commercial real estate and construction loan balances decreased.

Gross loans, excluding covered loans, decreased from 2010 to 2011 by approximately \$517.0 million. During the second quarter of 2011, we sold \$281.6 million in loans, including \$156.3 million in non-performing loans.

The decrease in commercial and commercial real estate loans from December 31, 2010 to December 31, 2011 was primarily due to the loan sale discussed above, remixing our loan portfolio to reduce problem credits and weaker demand. The lease loan portfolio increased, as we continued to emphasize growth in this area, both organically and through our acquisition of Celtic, completed at the end of 2012. We believe that our lease loan portfolio has historically performed better than our other lending categories as a result of lessees typically being larger than our typical middle market customer with more staying power during economic downturns and the leased equipment being central to their operations. The decrease in construction loans from December 31, 2010 to December 31, 2011 was primarily due to principal pay downs and disposition of problem credits with fewer new loans being generated due to reduced demand and tighter underwriting standards.

#### Loan Maturities

The following table sets forth information regarding our non-performing loans and the scheduled maturity information for the performing loans in our loan portfolio at December 31, 2012 (in thousands). Demand loans, loans having no stated schedule of repayments, loans with no stated maturity and overdrafts are reported as due in one year or less (dollars in thousands).

	Non-Performing Loans (1)	Due in One Year Or Less		Due after One Year Through Five Years		Due after Five Years		Total
		Fixed Rate (2)	Floating Rate (2)	Fixed Rate (2)	Floating Rate (2)	Fixed Rate (2)	Floating Rate (2)	
Commercial loans	\$ 24,115	\$43,109	\$600,846	\$137,754	\$272,221	\$63,117	\$79,310	\$1,220,472
Commercial loans collateralized by assignment of lease payments	1,402	134,417	413	1,100,937	8,202	57,649	—	1,303,020
Commercial real estate	59,508	329,482	243,029	610,479	278,991	71,165	169,178	1,761,832
Construction real estate	1,028	4,740	35,656	2,542	13,149	11,000	42,146	110,261
Residential real estate	10,943	27,435	402	2,805	429	113,312	159,033	314,359
Indirect vehicle	1,494	7,275	—	126,649	—	73,215	—	208,633
Home equity	18,486	616	43,973	4,719	139,457	24,571	73,364	305,186
Other consumer loans	10	43,734	15,479	2,568	11,353	1,639	18,534	93,317
Covered loans	—	216,901	63,072	126,682	20,767	6,311	16,117	449,850
Gross loans	\$ 116,986	\$807,709	\$1,002,870	\$2,115,135	\$744,569	\$421,979	\$557,682	\$5,766,930

Excludes purchased credit-impaired loans that were acquired as part of the Heritage, InBank, Corus, Benchmark, (1)Broadway, and New Century transactions. See Note 6 to our Consolidated Financial Statements for further information regarding purchased credit-impaired loans.

(2) Excludes non-performing loans.

#### Asset Quality

Non-performing loans include loans accounted for on a non-accrual basis and accruing loans contractually past due 90 days or more as to interest or principal. Management reviews the loan portfolio for problem loans on an ongoing basis. During the ordinary course of business, management becomes aware of borrowers that may not be able to meet the contractual requirements of loan agreements. These loans are placed under close supervision with consideration given to placing the loan on non-accrual status, increasing the allowance for loan losses and (if appropriate) partial or full charge-off. After a loan is placed on non-accrual status, any interest previously accrued but not yet collected is reversed against current income. Generally, if interest payments are received on non-accrual loans, these payments will be applied to principal and not taken into income. Loans will not be placed back on accrual status unless back interest and principal payments are made. With respect to the loans that were on non-accrual status as of December 31, 2012 and 2011, the gross interest income that would have been recorded on such loans during the years ended December 31, 2012 and 2011 had such loans been current in accordance with their original terms was approximately \$5.6 million and \$11.9 million, respectively. The amount of interest income on these loans that was included in net income for the years ended December 31, 2012 and 2011 was \$376 thousand and \$837 thousand, respectively. Our general policy is to place loans 90 days past due on non-accrual status, as well as those loans that continue to pay, but display defined material weakness.

Non-performing loans exclude purchased credit-impaired loans that were acquired as part of the Heritage, InBank, Corus, Benchmark, Broadway, and New Century FDIC-assisted transactions. Fair value of these loans as of acquisition includes estimates of credit losses. During the year ended December 31, 2012 there was a provision for credit losses of \$8.1 million and net charge-offs of \$4.4 million, respectively, in relation to 14 pools of purchased loans with a total carrying amount of \$261.9 million as of December 31, 2012. During the year ended December 31, 2011 there was a provision to the allowance for loan losses of \$3.8 million and net charge-offs of \$3.0 million in relation to five pools of purchased loans with a total carrying amount of \$32.7 million as of December 31, 2011. There was \$4.5 million in allowance for loan losses related to these purchased loans at December 31, 2012 and \$827 thousand at December 31, 2011. See Note 5 of the notes to our consolidated financial statements for further information regarding purchased credit-impaired loans.

The following table sets forth the amounts of non-performing loans and non-performing assets at the dates indicated (dollars in thousands):

	At December 31,					
	2012	2011	2010	2009	2008	
Non-performing loans:						
Non-accruing loans	\$ 115,387	\$ 129,309	\$ 362,441	\$ 270,839	\$ 145,936	
Loans 90 days or more past due, still accruing interest	1,599	82	1	477	—	
Total non-performing loans	116,986	129,391	362,442	271,316	145,936	
Other real estate owned	36,977	78,452	71,476	36,711	4,366	
Repossessed assets	773	156	82	333	356	
Total non-performing assets	\$ 154,736	\$ 207,999	\$ 434,000	\$ 308,360	\$ 150,658	
Total allowance for loan losses (1)	\$ 124,204	\$ 126,798	\$ 192,217	\$ 177,072	\$ 144,001	
Accruing restructured loans (2)	\$ 21,256	\$ 37,996	\$ 22,543	\$ —	\$ —	
Total non-performing loans to total loans	2.03	% 2.17	% 5.48	% 4.16	% 2.34	%
Total non-performing assets to total assets	1.62	2.12	4.21	2.84	1.71	
Allowance for loan losses to non-performing loans	106.17	98.00	53.03	65.26	98.67	

The reserve for unfunded credit commitments (primarily letters of credit) was reclassified from the allowance for (1) loan losses to other liabilities as of June 30, 2011. Includes \$13.6 million, \$3.1 million and \$1.9 million of reserves on unfunded credit commitments at December 31, 2010, 2009 and 2008, respectively.

(2) Accruing restructured loans consists primarily of commercial real estate, home equity and residential real estate loans that have been modified and are performing in accordance with those modified terms.

A loan is classified as a troubled debt restructuring when a borrower is experiencing financial difficulties that leads to a restructuring of the loan, and the Company grants concessions to the borrower in the restructuring that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, extension of maturity date and other actions intended to minimize potential losses. A loan that is modified at a market rate of interest may no longer be classified as troubled debt restructuring in the calendar year subsequent to the restructuring if it is in compliance with the modified terms. Payment performance prior and subsequent to the restructuring is taken into account in assessing whether it is likely that the borrower can meet the new terms. This may result in the loan being returned to accrual at the time of restructuring. A period of sustained repayment for at least six months generally is required for return to accrual status.

Periodically, the Company will restructure a note into two separate notes (A/B structure), charging off the entire B portion of the note. The A note is structured with appropriate loan-to-value and cash flow coverage ratios that provide



for a high likelihood of repayment. The A note is classified as a non-performing note until the borrower has displayed a historical payment performance for a reasonable time prior to and subsequent to the restructuring. A period of sustained repayment for at least six months generally is required to return the note to accrual status provided that management has determined that the performance is reasonably expected to continue. The A note will be classified as a restructured note (either performing or nonperforming) through the calendar year of the restructuring that the historical payment performance has been established.

Non-performing assets consists of non-performing loans as well as other repossessed assets and other real estate owned. Other real estate owned represents properties acquired through foreclosure or other proceedings and is recorded at fair value less the estimated cost of disposal at the date of acquisition. Other real estate owned is evaluated regularly to ensure that the recorded amount is supported by its current fair value. Valuation allowances to reduce the carrying amount to fair value less estimated costs of disposal are recorded as necessary. Gains and losses and changes in valuations on other real estate owned are included

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in other income. Expenses, net of rental income, from the operations of other real estate owned are reflected as a separate line item on the income statement. Other repossessed assets primarily consist of repossessed vehicles. Losses on repossessed vehicles are charged-off to the allowance when title is taken and the vehicle is valued. Once the Bank obtains title, repossessed vehicles are not included in loans, but are classified as “other assets” on the consolidated balance sheets. The typical holding period for resale of repossessed automobiles is less than 90 days unless significant repairs to the vehicle are needed which occasionally results in a longer holding period. The typical holding period for motorcycles can be more than 90 days, as the average motorcycle re-sale period is longer than the average automobile re-sale period. The longer average period for motorcycles is a result of cyclical trends in the motorcycle market.

Other real estate owned that is related to our FDIC-assisted transactions is excluded from non-performing assets. Other real estate owned related to the Heritage, Benchmark, Broadway, and New Century transactions, which totaled \$21.4 million and \$58.0 million at December 31, 2012 and 2011, respectively, is subject to the loss-share agreements with the FDIC. See Note 2 of the notes to our consolidated financial statements for further information.

The following table presents a summary of other real estate owned (“OREO”), excluding assets related to FDIC-assisted transactions, for the years ended December 31, 2012, 2011 and 2010 (in thousands):

	2012	2011	2010
Beginning balance	\$78,452	\$71,476	\$36,711
Transfers in at fair value less estimated costs to sell	4,535	59,261	63,400
Capitalized OREO costs	2,809	1,534	558
Fair value adjustments	(15,901)	(10,988)	(7,786)
Net (losses) gains on sales of OREO	1,398	1,016	(725)
Cash received upon disposition	(34,316)	(43,847)	(20,682)
Ending balance	\$36,977	\$78,452	\$71,476

As of December 31, 2012, the OREO portfolio consisted of 17 properties with \$15.6 million of OREO balance related to land loans, 9 properties with \$14.5 million of OREO balance related to construction loans, 9 properties with \$4.4 million of OREO balance related to commercial real estate loans and 10 properties with \$2.5 million of OREO balance related to residential real estate loans. In addition, the Company also recorded losses of \$3.1 million, \$3.6 million, and \$773 thousand on OREO related to assets acquired in FDIC-assisted transactions for the years ended December 31, 2012, 2011 and 2010, respectively.

#### Potential Problem Loans

We define potential problem loans as performing loans rated substandard and that do not meet the definition of a non-performing loan (See “Asset Quality” section above for non-performing loans). We do not necessarily expect to realize losses on potential problem loans, but we recognize potential problem loans carry a higher probability of default and require additional attention by management. The following table sets forth the aggregate principal amount of potential problem loans at the dates indicated (in thousands):

	At December 31,	
	2012	2011
Commercial loans	\$27,224	\$37,825
Commercial loans collateralized by assignment of lease payments	6,375	1,368
Commercial real estate	66,996	99,588
Construction real estate	10,958	10,375

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Residential real estate	—	369
Home equity	—	231
Total	\$111,553	\$149,756

Management believes it has established an adequate allowance for probable loan losses as appropriate under GAAP.

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## Allowance for Loan Losses

Management believes the allowance for loan losses accounting policy is critical to the portrayal and understanding of our financial condition and results of operations. Selection and application of this “critical accounting policy” involves judgments, estimates, and uncertainties that are subject to change. In the event that different assumptions or conditions were to prevail, and depending upon the severity of such changes, materially different financial condition or results of operations is a reasonable possibility.

We maintain our allowance for loan losses at a level that management believes is appropriate to absorb probable losses on existing loans based on an evaluation of the collectability of loans, underlying collateral and prior loss experience.

Our allowance for loan losses is comprised of three elements: a general loss reserve; a specific reserve for impaired loans; and a reserve for smaller-balance homogenous loans. Each element is discussed below.

**General Loss Reserve.** We maintain a general loan loss reserve for the four categories of commercial-related loans in our portfolio - commercial loans, commercial loans collateralized by the assignment of lease payments (lease loans), commercial real estate loans and construction real estate loans.

Under our loan risk rating system, each loan, with the exception of those included in large groups of smaller-balance homogeneous loans, is risk rated between one and nine by the originating loan officer, Senior Credit Management, Loan Review or any loan committee. Loans rated "one" represent those loans least likely to default and a loan rated "nine" represents a loss. The probability of loans defaulting for each risk rating, sometimes referred to as default factors, are estimated based on the frequency with which loans migrate from one risk rating to another and to default status over time. We use a loan loss reserve model that incorporates the migration of loan risk ratings and historical default data over a multi-year period to develop our estimated default factors (EDFs). The model tracks annual loan rating migrations by loan type and currently uses loan risk rating migrations for 12 years. The migration data is adjusted by using average losses for an economic cycle (approximately 10 years) to develop EDFs by loan type, risk rating and maturity. EDFs are updated annually in December.

Estimated loan default factors are multiplied by individual loan balances in each risk-rating category and again multiplied by an historical loss given default estimate for each loan type (which incorporates estimated recoveries) to determine the appropriate allowance by loan type. This approach is applied to the commercial, lease, commercial real estate, and construction real estate components of the portfolio.

To account for current economic conditions, the general allowance for loan and lease losses (ALLL) also includes adjustments for macroeconomic factors. Macroeconomic factors adjust the ALLL upward or downward based on the current point in the economic cycle using predictive economic data and are applied to the loan loss model through a separate allowance element for the commercial, commercial real estate, construction real estate and lease loan components. Our macroeconomic factors were developed using regression analyses to select economic indicators that have a high correlation with industry-wide charge-off rates. The correlation of over 25 indicators to charge-offs were tested (change in fed funds rate, change in personal income, durable goods orders, etc.). We annually review this data to determine that such a correlation continues to exist. We currently use the following macroeconomic indicators in our macroeconomic factor computation:

Commercial loans and lease loans: Crude oil prices, our prior period charge-off rates and a manufacturing index.

Commercial real estate loans and construction loans: Crude oil prices, our prior period charge-off rates and the consumer confidence index.

Using the indicators noted above, a predicted industry wide charge-off rate is calculated. The predicted charge-off percentage is then compared to the cycle average charge-off percentage used in our EDF computation discussed above, and a macroeconomic adjustment factor is calculated. The macroeconomic adjustment factor is applied to each commercial loan type. Each year, we review the predictive nature of the macroeconomic factors by comparing actual charge-offs to the predicted model charge-offs, re-run our regression analysis and re-calibrate the macroeconomic factors as appropriate.

The general loss reserve was \$91.7 million as of December 31, 2012 and \$102.2 million as of December 31, 2011. The decrease in the general loss reserve was primarily due to the improvement in credit quality throughout 2012. Reserves on impaired loans are included in the “Specific Reserve” section below. See additional discussion in “Potential Problem Loans” above.

Specific Reserves. Our allowance for loan losses also includes specific reserves on impaired loans. A loan is considered to be impaired when management believes, after considering collection efforts and other factors, the borrower's financial condition is such that the collection of all contractual principal and interest payments due is doubtful.

At each quarter-end, impaired loans are reviewed individually, with adjustments made to the general calculated reserve for each loan as deemed necessary. Specific adjustments are made depending on expected cash flows and/or the value of the collateral securing each loan. Generally, the Company obtains a current external appraisal (within 12 months) on real estate secured impaired loans. Our appraisal policy is designed to comply with the Interagency Appraisal and Evaluation Guidelines, most recently updated on December 2010. As part of our compliance with these other regulations, we maintain an internal Appraisal Review Department that engages and reviews all third party appraisals.

In addition, each impaired loan with real estate collateral is reviewed quarterly by our appraisal department to determine that the most recent valuation remains appropriate during subsequent quarters until the next appraisal is received. If considered necessary by our appraisal department, the appraised value may be further discounted by internally applying accepted appraisal methodologies to an older appraisal. Accepted appraisal methodologies include: income capitalization approach adjusting for changes in underlying leases, adjustments related to condominium projects with units sales, adjustments for loan fundings, and "As is" compared to "As Stabilized" valuations.

Other valuation techniques are also used to value non-real estate assets. Discounts may be applied in the impairment analysis used for general business assets (GBA). Examples of GBA include accounts receivable, inventory, and any marketable securities pledged. The discount is used to reflect collection risk in the event of default that may not have been included in the valuation of the asset.

Although overall credit quality improved during 2012, the total specific reserve component of the allowance increased from \$10.8 million as of December 31, 2011 to \$16.9 million as of December 31, 2012. This increase was due to additional reserves for consumer troubled debt restructurings in 2012 and lower partial charge-offs in 2012 compared to 2011.

Smaller Balance Homogenous Loans. Pools of homogeneous loans with similar risk and loss characteristics are also assessed for probable losses. These loan pools include consumer, residential real estate, home equity and indirect vehicle loans. Migration probabilities obtained from past due roll rate analyses are applied to current balances to forecast charge-offs over a one-year time horizon. The reserves for smaller balance homogenous loans totaled \$15.6 million at December 31, 2012 and \$13.8 million at December 31, 2011. The increase in reserves for smaller balance homogenous loans at December 31, 2012 was due primarily to more home equity and mortgage loans migrating to non-performing status.

We consistently apply our methodology for determining the appropriateness of the allowance for loan losses, but may adjust our methodologies and assumptions based on historical information related to charge-offs and management's evaluation of the loan portfolio. In this regard, we periodically review the following to validate our allowance for loan losses: historical net charge-offs as they relate to prior periods allowance for loan loss, comparison of historical loan migration in past years compared to the current year, overall credit trends and ratios and any significant changes in loan concentrations. In reviewing this data, we adjust qualitative factors within our allowance methodology to appropriately reflect any changes warranted by the validation process.



The following table presents an analysis of the allowance for loan losses for the years presented (dollars in thousands):

	Year Ended December 31,				
	2012	2011	2010	2009	2008
Balance at beginning of year	\$135,975	\$192,217	\$177,072	\$144,001	\$65,103
Provision for credit losses	(8,900 )	120,750	246,200	231,800	125,721
Charge-offs:					
Commercial loans	2,408	17,571	58,077	46,113	13,653
Commercial loans collateralized by assignment of lease payments	1,721	1,466	1,711	5,407	1,258
Commercial real estate	11,377	96,633	79,828	38,842	14,872
Residential real estate	2,944	12,643	3,326	1,476	550
Construction real estate	4,007	52,917	94,533	103,789	14,940
Indirect vehicles	2,259	2,836	3,199	4,085	2,109
Home equity	4,551	11,066	4,632	3,443	1,801
Other consumer loans	1,349	1,648	1,755	1,124	642
Total charge-offs	30,616	196,780	247,061	204,279	49,825
Recoveries:					
Commercial loans	3,475	5,370	8,788	1,491	891
Commercial loans collateralized by assignment of lease payments	6,720	225	184	—	67
Commercial real estate	16,987	3,332	2,070	40	266
Residential real estate	501	49	184	44	29
Construction real estate	2,019	8,590	3,170	2,957	951
Indirect vehicles	1,096	1,399	1,163	757	625
Home equity	671	224	351	53	132
Other consumer loans	351	599	96	208	41
Total recoveries	31,820	19,788	16,006	5,550	3,002
Net (recoveries) charge-offs	(1,204 )	176,992	231,055	198,729	46,823
Allowance for credit losses	128,279	135,975	192,217	177,072	144,001
Allowance for unfunded credit commitments(1)	(4,075 )	(9,177 )	—	—	—
Allowance for loan losses(2)	\$124,204	\$126,798	\$192,217	\$177,072	\$144,001
Total loans at December 31,	\$5,766,930	\$5,950,995	\$6,617,811	\$6,524,547	\$6,228,563
Ratio of allowance to total loans	2.15 %	2.13 %	2.90 %	2.71 %	2.31 %
Ratio of net (recoveries) charge-offs to average loans	(0.02 )%	2.90 %	3.42 %	3.09 %	0.79 %

(1) The reserve for unfunded credit commitments (primarily letters of credit) was reclassified from the allowance for loan losses to other liabilities as of June 30, 2011.

(2) Includes \$13.6 million, \$3.1 million, and \$1.9 million of reserves on unfunded credit commitments at December 31, 2010, 2009, and 2008, respectively.

Net recoveries of \$1.2 million were recorded in the year ended December 31, 2012 compared to net charge-offs of \$177.0 million in the year ended December 31, 2011. As a result of lower downward migration of loans to non-performing status and higher collateral value underlying the loans that did migrate as well as net recoveries for the year, negative provision for credit losses of \$8.9 million was recorded for the year ended December 31, 2012 compared to a provision of \$120.8 million in the prior year.



Net charge-offs decreased \$54.1 million to \$177.0 million in the year ended December 31, 2011 compared to \$231.1 million in the year ended December 31, 2010. Provision for credit losses decreased by \$125.5 million to \$120.8 million in the year ended December 31, 2011 from \$246.2 million in the same period of 2010. The decrease in the required provision was a result of lower downward migration of loans to non-performing status and higher collateral value underlying the loans that did migrate.

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During May of 2011, the Company began marketing certain loans for sale to third parties. Loan pools were finalized after receipt of loan bids in June 2011, and were transferred to loans held for sale at that time. Charge-offs were recorded when the loans were transferred to loans held for sale in June 2011. The sale was completed on June 30, 2011. The results for the year ended December 31, 2011 include a provision for credit losses of approximately \$50 million in connection with this sale. The loans sold had an aggregate carrying amount of \$281.6 million prior to the transfer to loans held for sale, including \$156.3 million in non-performing loans. We recognized approximately \$87 million in charge-offs as a result of the sale.

The following table sets forth the allocation of the allowance for loan losses for the years presented and the percentage of loans in each category to total loans. The purpose of this allocation is only for internal analysis of the adequacy of the allowance and is not an indication of expected or anticipated losses (dollars in thousands):

	At December 31, 2012		2011		2010		2009		2008			
	Amount	% of Total Loans	Amount	% of Total Loans	Amount	% of Total Loans	Amount	% of Total Loans	Amount	% of Total Loans	Amount	% of Total Loans
Commercial loans	\$22,498	21 %	\$21,106	19 %	\$28,747	18 %	\$39,226	21 %	\$40,217	24 %		
Commercial loans collateralized by assignment of lease payments	7,755	23 %	7,561	20 %	6,424	16 %	8,726	15 %	10,245	10 %		
Commercial real estate	59,048	30 %	68,658	31 %	105,875	33 %	56,710	38 %	31,241	38 %		
Residential real estate	6,941	5 %	3,935	5 %	5,104	5 %	2,934	4 %	1,623	5 %		
Construction real estate	11,159	2 %	15,639	3 %	37,215	6 %	59,760	9 %	57,443	13 %		
Consumer related loans	12,287	11 %	9,862	11 %	8,852	10 %	9,716	10 %	3,232	10 %		
Covered loans	4,516	8 %	37	11 %	—	12 %	—	3 %	—	—		
Total (1)	\$124,204	100 %	\$126,798	100 %	\$192,217	100 %	\$177,072	100 %	\$144,001	100 %		

The reserve for unfunded credit commitments (primarily letters of credit) was reclassified from the allowance for (1) loan losses to other liabilities as of June 30, 2011. Includes \$13.6 million, \$3.1 million and \$1.9 million of reserves on unfunded credit commitments at December 31, 2010, 2009 and 2008, respectively.

Additions to the allowance for loan losses, which are charged to earnings through the provision for credit losses, are determined based on a variety of factors, including specific reserves, current loan risk ratings, delinquent loans, historical loss experience and economic conditions in our market area. In addition, federal regulatory authorities, as part of the examination process, periodically review our allowance for loan losses. The regulators may require us to record adjustments to the allowance level based upon their assessment of the information available to them at the time of examination. Although management believes the allowance for loan losses is sufficient to cover probable losses inherent in the loan portfolio, there can be no assurance that the allowance will prove sufficient to cover actual loan losses.

We utilize an internal asset classification system as a means of reporting problem and potential problem assets. At scheduled meetings of the board of directors of MB Financial Bank, a watch list is presented, showing significant loan relationships listed as "Special Mention," "Substandard," and "Doubtful." An asset is classified Substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Assets classified as Doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Assets classified as Loss are those considered uncollectible and viewed as valueless assets and have been charged-off. Assets that do not currently expose us to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention.

Our determination as to the classification of our assets and the amount of our valuation allowances is subject to review by the Office of the Comptroller of the Currency, MB Financial Bank's primary regulator, which can order the establishment of additional general or specific loss allowances. There can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially adjust our allowance for loan losses. The Office of the Comptroller of the Currency, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation guidelines. Generally, the policy statement recommends that (1) institutions have effective systems and controls to

identify, monitor and address asset quality problems; (2) management has analyzed all significant factors that affect the collectability of the portfolio in a reasonable manner; and (3) management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. We analyze our process regularly, with modifications made if needed, and report those results four times per year at meetings of our board of directors. However, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially adjust our allowance for loan losses at the time of their examination.

Although management believes that adequate specific and general loan loss allowances have been established, actual losses are dependent upon future events and, as such, further additions to the level of specific and general loan loss allowances may become necessary.

#### Sources of Funds

General. Deposits, short-term and long-term borrowings, including junior subordinated notes issued to capital trusts and subordinated debt, loan and investment security repayments and prepayments, proceeds from the sale of securities, and cash flows generated from operations are the primary sources of our funds for lending, investing, leasing and other general purposes. Loan repayments are a relatively predictable source of funds except during periods of significant interest rate declines, while deposit flows tend to fluctuate with prevailing interests rates, money markets conditions, general economic conditions and competition.

Deposits. We offer a variety of deposit accounts with a range of interest rates and terms. Our core deposits consist of checking accounts, NOW accounts, money market accounts, savings accounts and non-public certificates of deposit. These deposits, along with brokered deposits, and short-term and long-term borrowings are used to support our asset base. Our deposits are obtained predominantly from the geographic trade areas surrounding each of our office locations. We rely primarily on customer service and long-standing relationships with customers to attract and retain deposits; however, market interest rates and rates offered by competing financial institutions significantly affect our ability to attract and retain deposits. We also use brokered deposits as an alternative funding source which allows us flexibility in managing our overall interest expense. Over the past twelve months, our deposit mix improved as low cost deposits (noninterest bearing deposits, money market and NOW accounts, and savings accounts) increased by \$438.5 million, or 8.3%, and certificates of deposit declined by \$543.4 million, or 23.0% at December 31, 2012 compared to the prior year. Low cost deposits comprised 76% of total deposits at December 31, 2012 compared to 69% at December 31, 2011.

The following table sets forth the composition of our deposits at the dates indicated (dollars in thousands):

	At December 31,		2011		
	2012		2011		
	Amount	Percent	Amount	Percent	
Demand deposits, noninterest bearing	\$2,164,547	28.7	% \$1,885,694	24.7	%
NOW and money market accounts	2,747,273	36.4	% 2,645,334	34.5	%
Savings deposits	811,333	10.8	% 753,610	9.9	%
Certificates of deposit, \$100,000 or more	1,020,033	13.5	% 1,393,165	18.2	%
Other certificates of deposit	799,511	10.6	% 969,804	12.7	%
Total	\$7,542,697	100.0	% \$7,647,607	100.0	%

The following table sets forth the maturities of certificates of deposit and other time deposits \$100,000 and over at December 31, 2012 (in thousands):

Certificates of deposit \$100,000 and over:	
Maturing within three months	\$ 194,381
After three but within six months	159,854
After six but within twelve months	248,536
After twelve months	368,495
Total certificates of deposit \$100,000 and over (1)	\$971,266
Other time deposits \$100,000 and over (2):	
Maturing within three months	\$9,432
After three but within six months	11,041
After six but within twelve months	13,635
After twelve months	14,659
Total other time deposits \$100,000 and over	\$48,767

(1) Includes brokered deposits of \$293.9 million.

Consists of time deposits held in individual retirement accounts (IRAs) and time certificates that the customer has (2) the option to increase the principal balance and maintain the original interest rate. Includes brokered deposits of \$305 thousand.

Borrowings. Short-term borrowings were \$220.6 million at December 31, 2012 compared to \$220.0 million at December 31, 2011. We have access to a variety of borrowing sources and use short-term and long-term borrowings to support our asset base. Short-term borrowings from time to time include federal funds purchased, securities sold under agreements to repurchase, lines of credit from correspondent banks and Federal Home Loan Bank advances. We also offer customers a deposit account that sweeps balances in excess of an agreed upon target amount into overnight repurchase agreements.

The following table sets forth certain information regarding our short-term borrowings at the dates and for the periods indicated (dollars in thousands):

	At or For the Year Ended December 31,			
	2012	2011	2010	
Federal funds purchased:				
Average balance outstanding	\$ 13	\$ 13	\$ 1,151	
Maximum outstanding at any month-end during the period	—	—	—	
Balance outstanding at end of period	—	—	—	
Weighted average interest rate during the period	0.45	% 0.36	% 0.50	%
Weighted average interest rate at end of the period	—	—	—	
Securities sold under agreements to repurchase:				
Average balance outstanding	\$ 210,891	\$ 239,917	\$ 260,361	
Maximum outstanding at any month-end during the period	270,245	292,353	298,816	
Balance outstanding at end of period	208,242	216,439	265,195	
Weighted average interest rate during the period	0.26	% 0.27	% 0.37	%
Weighted average interest rate at end of the period	0.23	0.30	0.31	
Federal Home Loan Bank advances:				
Average balance outstanding	\$ 13,826	\$ 4,664	\$ 6,739	
Maximum outstanding at any month-end during the period	24,006	8,966	5,002	
Balance outstanding at end of period	12,360	3,515	3,649	
Weighted average interest rate during the period	4.57	% 4.50	% 2.68	%
Weighted average interest rate at end of the period	3.58	3.66	3.81	
Correspondent bank line of credit:				
Average balance outstanding	\$ 7,142	\$ —	\$ —	
Maximum outstanding at any month-end during the period	35,000	—	—	
Balance outstanding at end of period	—	—	—	
Weighted average interest rate during the period	0.23	% —	% —	%
Weighted average interest rate at end of the period	—	—	—	

Long-term borrowings include notes payable to other banks to support a portfolio of equipment that we own and lease to other companies, Federal Home Loan Bank advances, structured repurchase agreements, and subordinated debt. As of December 31, 2012 and December 31, 2011, our long-term borrowings were \$116.1 million and \$266.3 million, respectively. During the third quarter of 2012, the Company prepaid a \$100.0 million FHLB advance.

Junior subordinated notes issued to capital trusts include debentures sold to Coal City Capital Trust I, FOBB Statutory Trust I, FOBB Statutory Trust III, MB Financial Capital Trust II, MB Financial Capital Trust III, MB Financial Capital Trust IV, MB Financial Capital Trust V, and MB Financial Capital Trust VI in connection with the issuance of their preferred securities in 1998, 2000, 2003, 2005, 2006, 2006, 2007, and 2007, respectively. The Company repaid the \$6.2 million of junior subordinated notes related to the FOBB Statutory Trust I during the third quarter of 2012.

As of December 31, 2012 and December 31, 2011, our junior subordinated notes issued to capital trusts were \$152.1 million and \$158.5 million, respectively. See Notes 1 and 12 to the consolidated financial statements for further analysis.

## Liquidity

Liquidity management is monitored by an Asset/Liability Committee, consisting of members of management, which reviews funding requirements, current liquidity position, sources and stability of funding, marketability of assets, options for attracting additional funds, and anticipated future funding needs, including the level of unfunded commitments.

Our primary sources of funds are retail and commercial deposits, short-term and long-term borrowings, public funds and funds generated from operations. Funds from operations include principal and interest payments received on loans and securities. While maturities and scheduled amortization of loans and securities provide an indication of the timing of the receipt of funds, changes in interest rates, economic conditions and competition strongly influence mortgage prepayment rates and deposit flows, reducing the predictability of the timing on sources of funds.

We have no required regulatory liquidity ratios to maintain; however, we adhere to an internal policy which dictates internal thresholds. This policy provides that we may not have a ratio of loans to deposits (including customer repurchase agreements) in excess of 90%. In addition, our internal policy addresses current regulatory proposals that include (i) a “liquidity coverage ratio” or LCR, designed to ensure that a bank maintains an adequate level of unencumbered, high-quality assets sufficient to meet the bank’s liquidity needs over a 30-day time horizon under an acute liquidity stress scenario and should exceed 110%, and (ii) a “net stable funding ratio” or NSFR, which is the proportion/ratio of available long-term assets to long-term, stable funding. At December 31, 2012, we were in compliance with the foregoing policy.

At December 31, 2012, we had outstanding letters of credit, loan origination commitments and unused commercial and retail lines of credit of approximately \$1.2 billion. We anticipate that we will have sufficient funds available to meet current origination and other lending commitments. Certificates of deposit scheduled to mature within one year totaled \$1.3 billion at December 31, 2012, including brokered deposits.

In the event that additional short-term liquidity is needed, we have established relationships with several large and regional banks to provide short-term borrowings in the form of federal funds purchases. While, at December 31, 2012, there were no firm lending commitments in place, management believes that we could borrow approximately \$255.0 million for a short time from these banks on a collective basis. Additionally, we are a member of Federal Home Loan Bank of Chicago (FHLB). As of December 31, 2012, the Company had \$16.8 million outstanding in FHLB advances, and could borrow an additional amount of approximately \$534.6 million. As a contingency plan for significant funding needs, the Asset/Liability Committee may also consider the sale of investment securities, selling securities under agreement to repurchase, or the temporary curtailment of lending activities. As of December 31, 2012, the Company had approximately \$1.4 billion of unpledged securities, excluding securities available for pledge at the FHLB.

Our main sources of liquidity at the holding company level are dividends from MB Financial Bank and cash on hand. In addition, the Company has a \$35.0 million unsecured line of credit with a correspondent bank. As of December 31, 2012, no amount was outstanding.

MB Financial Bank is subject to various regulatory capital requirements which affect its ability to pay dividends to us. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Additionally, our current internal policy effectively limits the amount of dividends our subsidiary bank may pay to us by requiring the bank to maintain total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage capital ratios of 12%, 9% and 8%, respectively. The minimum ratios required for a bank to be considered “well capitalized” for regulatory purposes are 10%, 6% and 5%, respectively. In addition to adhering to our policy, there are regulatory restrictions on the ability of national banks to pay dividends. See “Item 1. Business — Supervision and Regulation.”

#### Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

**Commitments.** As a financial services provider, we routinely enter into commitments to extend credit, including loan commitments, standby and commercial letters of credit. While these contractual obligations represent our future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process accorded to loans made by us. For additional information, see Note 16 “Commitments and Contingencies” to the consolidated financial statements.

**Derivative Financial Instruments.** Derivatives have become one of several components of our asset/liability management activities to manage interest rate risk. Using derivative instruments, principally interest rate swaps, our interest rate sensitivity is adjusted to maintain the desired interest rate risk profile. We currently use fair value type



hedges, or interest rate swaps, to mitigate the interest sensitivity of certain qualifying commercial loans. The change in fair value of both the interest rate swap and hedged instrument is recorded in current earnings.

We also offer various derivatives, including interest rate swaps and foreign currency forward contracts, to our customers and mitigate our exposure to market risk through the execution of off-setting positions with inter-bank dealer counterparties. This permits us to offer customized risk management solutions to our customers. These customer accommodations and any offsetting financial contracts are treated as stand-alone derivative instruments which do not qualify for hedge accounting.

For additional information, including the notional amount and fair value of our derivative instruments at December 31, 2012, see Note 20 "Derivative Financial Instruments" to the consolidated financial statements.

Contractual Obligations. In the ordinary course of operations, we enter into certain contractual obligations. Such obligations include the funding of operations through debt issuances, subordinated notes issued to capital trusts, operating leases for premises and equipment, as well as capital expenditures for new premises and equipment.

The following table summarizes our significant contractual obligations and other potential funding needs at December 31, 2012 (in thousands):

Contractual Obligations	Total	Less than 1 Year	1 - 3 Years	3 - 5 Years	More than 5 Years
Time certificates	\$1,819,544	\$1,283,292	\$377,120	\$90,888	\$68,244
Long-term borrowings	116,050	10,204	10,248	91,845	3,753
Junior subordinated notes issued to capital trusts(1)	152,065	—	—	—	152,065
Operating leases	42,089	6,016	10,051	6,793	19,229
Capital expenditures	545	545	—	—	—
Total	\$2,130,293	\$1,300,057	\$397,419	\$189,526	\$243,291
Commitments to extend credit and letters of credit	\$1,217,649				

(1) Call dates are set forth in Note 12 to the audited consolidated financial statements under Item 8. Financial Statements and Supplementary Data.

#### Capital Resources

MB Financial Bank is subject to the risk based capital regulations administered by the banking regulatory agencies. The risk based capital guidelines are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks, to account for off-balance sheet exposure, and to minimize disincentives for holding liquid assets. Under the regulations, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk weighted assets and off-balance sheet items. Under the prompt corrective action regulations, to be adequately capitalized a bank must maintain minimum ratios of total capital to risk-weighted assets of 8.00%, Tier 1 capital to risk-weighted assets of 4.00%, and Tier 1 capital to total assets of 4.00%. Failure to meet these capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators, which, if undertaken, could have a direct material effect on the bank's financial statements. As of December 31, 2012, the most recent notification from the federal banking regulators categorized MB Financial Bank as well capitalized.

A well capitalized institution must maintain a minimum ratio of total capital to risk-weighted assets of at least 10.00%, a minimum ratio of Tier 1 capital to risk weighted assets of at least 6.00%, a minimum ratio of Tier 1 capital to total assets of at least 5.00% and must not be subject to any written order, agreement or directive requiring it to meet or maintain a specific capital level. There are no conditions or events since that notification that management believes have changed our subsidiary bank's capital classification. On a consolidated basis, we must maintain a minimum ratio of Tier 1 capital to total assets of 4.00%, a minimum ratio of Tier 1 capital to risk-weighted assets of 4.00% and a minimum ratio of total-capital to risk-weighted assets of 8.00%. See "Item 1. Business — Supervision and Regulation — Capital Adequacy" and "Prompt Corrective Action." In addition, our internal policy requires us, on a consolidated basis, to maintain these ratios at or above 8%, 9% and 12%, respectively.

As of December 31, 2012, MB Financial Bank was “well capitalized” under the capital adequacy requirements to which it is subject. The following table sets forth the actual and required regulatory capital amounts and ratios for MB Financial Bank and at the consolidated level as of December 31, 2012 (dollars in thousands):

	Actual Amount	Ratio	Required For Capital Adequacy Purposes		Required To Be Well Capitalized Under Prompt Corrective Action Provisions		
			Amount	Ratio	Amount	Ratio	
Total capital (to risk-weighted assets):							
Consolidated	\$1,059,357	16.62	% \$509,885	8.00	% N/A	N/A	
MB Financial Bank	983,817	15.49	% 508,016	8.00	% \$635,021	10.00	%
Tier 1 capital (to risk-weighted assets):							
Consolidated	\$939,087	14.73	% \$254,942	4.00	% N/A	N/A	
MB Financial Bank	863,836	13.60	% 254,008	4.00	% \$381,012	6.00	%
Tier 1 capital (to average assets):							
Consolidated	\$939,087	10.50	% \$357,906	4.00	% N/A	N/A	
MB Financial Bank	863,836	9.68	% 356,984	4.00	% \$446,230	5.00	%

N/A — not applicable

We established statutory trusts for the sole purpose of issuing trust preferred securities and related trust common securities. The trust preferred securities were included in our consolidated Tier 1 Capital and Total Capital at December 31, 2012.

As of December 31, 2012, we had approximately \$545 thousand in capital expenditure commitments outstanding which relate to various projects to renovate existing branches. We expect to pay the outstanding commitments as of December 31, 2012 through the normal cash flows of our business operations.

#### Statement of Cash Flows

**Operating Activities.** Cash flows from operating activities primarily include net income, adjusted for items in net income that did not impact cash. Net cash flows provided by operating activities decreased by \$89.0 million to \$184.2 million for the year ended December 31, 2012 from \$273.3 million for the year ended December 31, 2011. The decrease was primarily due to the decrease in provision for credit losses, partially offset by an increase in net income in 2012.

Net cash flows provided by operating activities decreased by \$31.8 million to \$273.3 million for the year ended December 31, 2011 from \$305.0 million for the year ended December 31, 2010. The decrease was primarily due to the decrease in provision for credit losses in 2011 partially offset by the acquisition related gain recognized in 2010.

**Investing Activities.** Cash used in investing activities reflects the impact of loans and investment securities acquired for the Company’s interest-earning asset portfolios, as well as cash flows from asset sales and the impact of acquisitions. For the year ended December 31, 2012, the Company had net cash flows provided by investing activities of \$327.7 million compared to net cash flows used in investing activities of \$288.5 million for the year ended

December 31, 2011. The change was primarily due to fewer purchases of investment securities.

For the year ended December 31, 2011, the Company had net cash flows used in investing activities of \$288.5 million compared to net cash flows provided by investing activities of \$1.4 billion for the year ended December 31, 2010. The change was primarily due to fewer sales of investment securities.

Financing Activities. Cash flows from financing activities include transactions and events whereby cash is obtained from depositors, creditors or investors. For the year ended December 31, 2012, the Company had net cash flows used in financing activities of \$469.0 million compared to net cash flows used in financing activities of \$584.3 million for the year ended December 31,

2011. The change in cash flows from financing activities was primarily due to less of a decrease in deposits offset by the repayments of borrowings and preferred stock.

For the year ended December 31, 2011, the Company had net cash flows used in financing activities of \$584.3 million compared to net cash flows used in financing activities of \$1.3 billion for the year ended December 31, 2010. The change in cash flows from financing activities was primarily due to a decrease in deposits but at a slower rate than the previous year.

#### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

##### Market Risk and Asset Liability Management

**Market Risk.** Market risk is the risk that the market value or estimated fair value of our assets, liabilities, and derivative financial instruments will decline as a result of changes in interest rates or financial market volatility, or that our net income will be significantly reduced by interest rate changes. Market risk is managed operationally in our Treasury Group, and is addressed through a selection of funding and hedging instruments supporting balance sheet growth, as well as monitoring our asset investment strategies.

**Asset Liability Management.** Management and our Treasury Group continually monitor our sensitivity to interest rate changes. It is our policy to maintain an acceptable level of interest rate risk over a range of possible changes in interest rates while remaining responsive to market demand for loan and deposit products. The strategy we employ to manage our interest rate risk is to measure our risk using an asset/liability simulation model. The model considers several factors to determine our potential exposure to interest rate risk, including measurement of repricing gaps, duration, convexity, value at risk, and the market value of portfolio equity under assumed changes in the level of interest rates, shape of the yield curves, and general market volatility. Management controls our interest rate exposure using several strategies, which include adjusting the maturities of securities in our investment portfolio, and limiting fixed rate loans or fixed rate deposits with terms of more than five years. We also use derivative instruments, principally interest rate swaps, to manage our interest rate risk. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations — Off-Balance Sheet Arrangements and Aggregate Contractual Obligations.”

**Interest Rate Risk.** Interest rate risk can come in a variety of forms, including repricing risk, yield curve risk, basis risk, and prepayment risk. We experience repricing risk when the change in the average yield of our interest earning assets or average rate of our interest bearing liabilities is more sensitive than the other to changes in market interest rates. Such a change in sensitivity could reflect a number of possible mismatches in the repricing opportunities of our assets and liabilities.

In the event that yields on our assets and liabilities do adjust to changes in market rates to the same extent, we may still be exposed to yield curve risk. Yield curve risk reflects the possibility the changes in the shape of the yield curve could have different effects on our assets and liabilities.

Variable rate assets and liabilities that reprice at similar times, have similar maturities or repricing dates, are based on different indexes still have interest rate risk. Basis risk reflects the possibility that indexes will not move in a coordinated manner.

We hold mortgage-related investments, including mortgage loans and mortgage-backed securities. Prepayment risk is associated with mortgage-related investments and results from homeowners’ ability to pay off their mortgage loans prior to maturity. We limit this risk by restricting the types of mortgage-backed securities we own to those with

limited average life changes under certain interest-rate shock scenarios, or securities with embedded prepayment penalties.

**Measuring Interest Rate Risk.** As noted above, interest rate risk can be measured by analyzing the extent to which the repricing of assets and liabilities are mismatched to create an interest sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific period if it will mature or reprice within that period. The interest rate sensitivity gap is defined as the difference between the amount of interest earning assets maturing or repricing within a specific time period and the amount of interest bearing liabilities maturing or repricing within that same time period. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. During a period of rising interest rates, therefore, a negative gap would tend to adversely affect net interest income. Conversely, during a period of falling interest rates, a negative gap position would tend to result in an increase in net interest income.

The following table sets forth the amounts of interest earning assets and interest bearing liabilities outstanding at December 31, 2012 that we anticipate, based upon certain assumptions, to reprice or mature in each of the future time periods shown. Except as stated below, the amount of assets and liabilities shown which reprice or mature during a particular period were

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determined based on the earlier of the term to repricing or the term to repayment of the asset or liability. The table is intended to provide an approximation of the projected repricing of assets and liabilities at December 31, 2012 based on contractual maturities and scheduled rate adjustments within a three-month period and subsequent selected time intervals. The loan amounts in the table reflect principal balances expected to be reinvested and/or repriced because of contractual amortization and rate adjustments on adjustable-rate loans. Loan and investment securities' contractual maturities and amortization reflect expected prepayment assumptions. While NOW, money market and savings deposit accounts have adjustable rates, it is assumed that the interest rates on some of the accounts will not adjust immediately to changes in other interest rates.

Therefore, the information in the table is calculated assuming that NOW, money market and savings deposits will reprice as follows: 4%, 10% and 5%, respectively, in the first three months, 12%, 26%, and 15%, respectively, in the next nine months, 51%, 58% and 58%, respectively, from one year to five years, and 33%, 6%, and 22%, respectively over five years (dollars in thousands):

	Time to Maturity or Repricing				Total	
	0 – 90 Days	91 - 365 Days	1 – 5 Years	Over 5 Years		
<b>Interest Earning Assets:</b>						
Interest earning deposits with banks	\$ 109,888	\$ 478	\$ 1,167	\$—	\$ 111,533	
Investment securities	234,363	348,563	1,125,064	708,987	2,416,977	
Loans held for sale	7,492	—	—	—	7,492	
Loans, including covered loans	2,540,769	1,208,683	1,940,246	77,232	5,766,930	
Total interest earning assets	\$ 2,892,512	\$ 1,557,724	\$ 3,066,477	\$ 786,219	\$ 8,302,932	
<b>Interest Bearing Liabilities:</b>						
NOW and money market deposit accounts	\$ 210,897	\$ 569,422	\$ 1,524,054	\$ 442,900	\$ 2,747,273	
Savings deposits	44,444	125,285	460,799	180,805	811,333	
Time deposits	386,214	897,077	479,682	56,571	1,819,544	
Short-term borrowings	32,932	54,424	120,046	13,200	220,602	
Long-term borrowings	47,536	12,346	52,678	3,490	116,050	
Junior subordinated notes issued to capital trusts	152,065	—	—	—	152,065	
Total interest bearing liabilities	\$ 874,088	\$ 1,658,554	\$ 2,637,259	\$ 696,966	\$ 5,866,867	
Rate sensitive assets (RSA)	\$ 2,892,512	\$ 4,450,236	\$ 7,516,713	\$ 8,302,932	\$ 8,302,932	
Rate sensitive liabilities (RSL)	\$ 874,088	\$ 2,532,642	\$ 5,169,901	\$ 5,866,867	\$ 5,866,867	
Cumulative GAP (GAP=RSA-RSL)	\$ 2,018,424	\$ 1,917,594	\$ 2,346,812	\$ 2,436,065	\$ 2,436,065	
RSA/Total assets	30.22	% 46.49	% 78.53	% 86.74	% 86.74	%
RSL/Total assets	9.13	% 26.46	% 54.01	% 61.29	% 61.29	%
GAP/Total assets	21.09	% 20.03	% 24.52	% 25.45	% 25.45	%
GAP/RSA	69.78	% 43.09	% 31.22	% 29.34	% 29.34	%

Certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets may lag behind changes in market rates. Additionally, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the table. Therefore, we do not rely on a gap analysis to manage our interest rate risk, but rather we use what we believe to be the more reliable simulation model relating to changes in net interest income.





Based on simulation modeling which assumes gradual changes in interest rates over a one-year period, we believe that our net interest income would change due to changes in interest rates as follows (dollars in thousands):

Gradual Changes in Levels of Interest Rates	Changes in Net Interest Income Over Once Year Horizon				
	At December 31, 2012		At December 31, 2011		
	Dollar Change	Percentage Change	Dollar Change	Percentage Change	
+ 2.00%	\$7,932	2.72	% \$9,221	2.90	%
+ 1.00%	\$4,174	1.43	% \$3,538	1.10	%

In the interest rate sensitivity table above, changes in net interest income between December 31, 2012 and December 31, 2011 reflect changes in the composition of interest earning assets and interest bearing liabilities, related interest rates, repricing frequencies, and the fixed or variable characteristics of the interest earning assets and interest bearing liabilities. The changes in net interest income incorporate the impact of loan floors as well as shifts from low cost deposits to certificates of deposit in a rising rate environment.

The assumptions used in our interest rate sensitivity simulation discussed above are inherently uncertain and, as a result, the simulations cannot precisely measure net interest income or precisely predict the impact of changes in interest rates on net interest income. Our model assumes that a portion of our variable rate loans that have minimum interest rates will remain in our portfolio regardless of changes in the interest rate environment. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

As a result of the current interest rate environment, the Company does not anticipate any significant declines in interest rates over the next twelve months. For this reason, we did not use an interest rate sensitivity simulation that assumes a gradual decline in the level of interest rates over the next twelve months.

Item 8. Financial Statements and Supplementary Data

MB FINANCIAL, INC.

CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012, 2011, and 2010

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## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of MB Financial, Inc. (the Company) is responsible for establishing and maintaining adequate internal control over financial reporting.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. All internal control systems, no matter how well designed, have inherent limitations, including the possibility of human error and the circumvention of overriding controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012, based on the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control—Integrated Framework. Based on that assessment, management concluded that, as of December 31, 2012, the Company's internal control over financial reporting is effective based on the criteria established in Internal Control—Integrated Framework.

McGladrey LLP, an independent registered public accounting firm that audited the 2012 consolidated financial statements of the Company included in this Annual Report on 10-K, has audited the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. Their report, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2012 is included in this Item under the heading "Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting."

/s/ Mitchell Feiger  
Mitchell Feiger  
President and  
Chief Executive Officer

/s/ Jill E. York  
Jill E. York  
Vice President and  
Chief Financial Officer

February 20, 2013

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING

To the Board of Directors and Stockholders  
MB Financial, Inc.

We have audited MB Financial, Inc.'s internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, MB Financial, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2012 of MB Financial, Inc. and our report dated February 20, 2013 expressed an unqualified opinion.

/s/ McGladrey LLP  
Chicago, Illinois  
February 20, 2013



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON THE CONSOLIDATED FINANCIAL STATEMENTS

To the Board of Directors and Stockholders  
MB Financial, Inc.

We have audited the accompanying consolidated balance sheets of MB Financial, Inc. and Subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2012. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MB Financial, Inc. and Subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), MB Financial Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 20, 2013 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ McGladrey LLP  
Chicago, Illinois  
February 20, 2013

## FINANCIAL STATEMENTS

MB FINANCIAL, INC. & SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

December 31, 2012 and 2011

(Amounts in thousands, except common share data)

	December 31, 2012	December 31, 2011
<b>ASSETS</b>		
Cash and due from banks	\$ 176,010	\$ 144,228
Interest earning deposits with banks	111,533	100,337
Total cash and cash equivalents	287,543	244,565
Investment securities:		
Securities available for sale, at fair value	1,868,171	1,929,297
Securities held to maturity, at amortized cost (\$535,681 and \$511,022 fair value at December 31, 2012 and 2011, respectively)	493,421	499,283
Non-marketable securities - FHLB and FRB stock	55,385	80,832
Total investment securities	2,416,977	2,509,412
Loans held for sale	7,492	4,727
Loans:		
Total loans, excluding covered loans	5,317,080	5,288,451
Covered loans	449,850	662,544
Total loans	5,766,930	5,950,995
Less: Allowance for loan loss	124,204	126,798
Net loans	5,642,726	5,824,197
Lease investment, net	129,823	135,490
Premises and equipment, net	221,533	210,705
Cash surrender value of life insurance	128,879	125,309
Goodwill, net	423,369	387,069
Other intangibles, net	29,512	29,494
Other real estate owned, net	36,977	78,452
Other real estate owned related to FDIC-assisted transactions	22,478	60,363
FDIC indemnification asset	39,345	80,830
Other assets	185,151	142,459
Total assets	\$9,571,805	\$9,833,072
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Deposits:		
Noninterest bearing	\$2,164,547	\$1,885,694
Interest bearing	5,378,150	5,761,913
Total deposits	7,542,697	7,647,607
Short-term borrowings	220,602	219,954
Long-term borrowings	116,050	266,264
Junior subordinated notes issued to capital trusts	152,065	158,538
Accrued expenses and other liabilities	264,621	147,682
Total liabilities	8,296,035	8,440,045
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, (\$0.01 par value, authorized 1,000,000 shares at December 31, 2012 and December 31, 2011; series A, 5% cumulative perpetual, no shares outstanding at	—	194,719

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December 31, 2012 and 196,000 shares issued and outstanding at December 31, 2011, \$1,000 liquidation value)		
Common stock, (\$0.01 par value; authorized 70,000,000 shares at December 31, 2012 and December 31, 2011; issued 54,955,284 shares at December 31, 2012 and 54,824,912 at December 31, 2011)	550	548
Additional paid-in capital	732,771	731,248
Retained earnings	507,933	427,956
Accumulated other comprehensive income	36,326	39,150
Less: 170,567 and 160,419 shares of treasury stock, at cost, at December 31, 2012 and December 31, 2011, respectively	(3,293	) (3,044 )
Controlling interest stockholders' equity	1,274,287	1,390,577
Noncontrolling interest	1,483	2,450
Total stockholders' equity	1,275,770	1,393,027
Total liabilities and stockholders' equity	\$9,571,805	\$9,833,072

See Accompanying Notes to Consolidated Financial Statements.



MB FINANCIAL, INC. & SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
Years Ended December 31, 2012, 2011, and 2010  
(Amounts in thousands, except share and per share data)

	2012	2011	2010
Interest income:			
Loans	\$271,708	\$324,793	\$364,484
Investment securities:			
Taxable	33,424	41,349	50,541
Nontaxable	29,311	17,265	13,585
Federal funds sold	—	—	2
Other interest earning accounts	867	1,153	1,028
Total interest income	335,310	384,560	429,640
Interest expense:			
Deposits	30,258	44,881	75,850
Short-term borrowings	1,204	849	1,145
Long-term borrowings and junior subordinated notes	11,060	13,557	12,873
Total interest expense	42,522	59,287	89,868
Net interest income	292,788	325,273	339,772
Provision for credit losses	(8,900)	)120,750	246,200
Net interest income after provision for credit losses	301,688	204,523	93,572
Other income:			
Capital markets and international banking fees	5,086	1,870	344
Commercial deposit and treasury management fees	23,636	23,559	21,806
Lease financing, net	36,382	26,939	21,853
Trust and asset management fees	17,990	17,324	15,037
Card fees	9,368	7,032	7,057
Loan service fees	5,845	6,355	6,172
Consumer and other deposit service fees	14,428	15,375	17,024
Brokerage fees	4,792	5,884	5,012
Net gain on sale of securities available for sale	555	640	18,648
Increase in cash surrender value of life insurance	3,570	4,377	3,516
Net (loss) gain on sale of assets	(942)	)283	630
Acquisition related gains	—	—	62,649
Accretion of FDIC indemnification asset	1,055	4,838	9,678
Net loss recognized on other real estate owned	(17,594)	)(13,613	)(9,285
Net gain on sale of loans	2,325	2,607	870
Other operating income	5,103	5,636	4,745
Total other income	111,599	109,106	185,756
Other expenses:			
Salaries and employee benefits	165,696	153,858	144,349
Occupancy and equipment expense	35,806	35,467	34,845
Computer services and telecommunication expense	15,499	14,885	14,615
Advertising and marketing expense	8,183	7,038	6,465
Professional and legal expense	6,110	6,147	5,803
Other intangibles amortization expense	5,010	5,665	6,214
Branch impairment charges	2,190	1,594	—
Other real estate expense, net	2,990	4,294	2,694

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Prepayment fees on interest bearing liabilities	12,682	—	—
Other operating expenses	32,270	40,685	43,791
Total other expenses	286,436	269,633	258,776
Income before income taxes	126,851	43,996	20,552
Income tax expense	36,477	5,268	24
Net income	\$90,374	\$38,728	\$20,528
Dividends and discount accretion on preferred shares	3,269	10,414	10,382
Net income available to common stockholders	\$87,105	\$28,314	\$10,146

See Accompanying Notes to Consolidated Financial Statements.

	2012	2011	2010
Common share data:			
Basic earnings per common share	\$1.61	\$0.52	\$0.19
Diluted earnings per common share	1.60	0.52	0.19
Weighted average common shares outstanding for basic earnings per common share	54,270,297	54,057,158	52,724,715
Diluted weighted average common shares outstanding for diluted earnings per common share	54,505,976	54,337,280	53,035,047

See Accompanying Notes to Consolidated Financial Statements.

MB FINANCIAL, INC. & SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 Years Ended December 31, 2012, 2011, and 2010  
 (Amounts in thousands)

	2012	2011	2010
Net income	\$90,374	\$38,728	\$20,528
Unrealized holding (losses) gains on investment securities, net of tax	(2,492)	) 17,300	28,062
Reclassification adjustments for gains included in net income, net of tax	(332)	) (383)	) (11,375)
Other comprehensive (loss) income, net of tax	(2,824)	) 16,917	16,687
Comprehensive income	\$87,550	\$55,645	\$37,215

See Accompanying Notes to Consolidated Financial Statements.

MB FINANCIAL, INC. & SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
Years Ended December 31, 2012, 2011, and 2010  
(Amounts in thousands, except share and per share data)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of Tax	Treasury Stock	Noncontrolling Interest	Total Stock- holders' Equity
Balance at December 31, 2009	\$ 193,522	\$ 511	\$ 656,595	\$ 395,170	\$ 5,546	\$(2,715)	\$ 2,551	\$ 1,251,180
Net income	—	—	—	20,528	—	—	220	20,748
Other comprehensive income, net of tax	—	—	—	—	16,687	—	—	16,687
Cash dividends declared on common shares (\$0.04 per share)	—	—	—	(2,124)	—	—	—	(2,124)
Dividends and discount accretion on preferred shares	582	—	—	(10,382)	—	—	—	(9,800)
Restricted common stock activity, net of tax	—	2	(348)	(382)	—	382	—	(346)
Stock option activity, net of tax	—	—	(1,042)	—	—	—	—	(1,042)
Issuance of shares of common stock, net of issuance costs	—	33	64,714	—	—	—	—	64,747
Repurchase of common shares in connection with employee benefit plans and held in trust for deferred compensation plan	—	—	89	—	—	(495)	—	(406)
Stock-based compensation expense	—	—	5,392	—	—	—	—	5,392
Distributions to noncontrolling interest	—	—	—	—	—	—	(250)	(250)
Balance at December 31, 2010	\$ 194,104	\$ 546	\$ 725,400	\$ 402,810	\$ 22,233	\$(2,828)	\$ 2,521	\$ 1,344,786
Net income	—	—	—	38,728	—	—	239	38,967
Other comprehensive income, net of tax	—	—	—	—	16,917	—	—	16,917
Cash dividends declared on common shares (\$0.04 per share)	—	—	—	(2,185)	—	—	—	(2,185)
Dividends and discount accretion on preferred shares	615	—	—	(10,414)	—	—	—	(9,799)
	—	1	(157)	(968)	—	968	—	(156)

Restricted common stock activity, net of tax								
Stock option activity, net of tax	—	1	1,103	(15	)—	104	—	1,193
Issuance of shares of common stock, net of issuance costs	—	—	16	—	—	—	—	16
Repurchase of common shares in connection with employee benefit plans and held in trust for deferred compensation plan	—	—	50	—	—	(1,288	)—	(1,238
Stock-based compensation expense	—	—	4,836	—	—	—	—	4,836
Distributions to noncontrolling interest	—	—	—	—	—	—	(310	) (310
Balance at December 31, 2011	\$194,719	\$548	\$731,248	\$427,956	\$39,150	\$(3,044)	\$2,450	\$1,393,027

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of Tax	Treasury Stock	Noncontrolling Interest	Total Stock- holders' Equity
Balance at December 31, 2011	\$194,719	\$548	\$731,248	\$427,956	\$ 39,150	\$(3,044)	\$ 2,450	\$1,393,027
Net income	—	—	—	90,374	—	—	230	90,604
Other comprehensive loss, net of tax	—	—	—	—	(2,824 )	—	—	(2,824 )
Cash dividends declared on common shares (\$0.13 per share)	—	—	—	(7,149 )	—	—	—	(7,149 )
Dividends and discount accretion on preferred shares	1,281	—	—	(3,269 )	—	—	—	(1,988 )
Repurchase of preferred shares and warrant	(196,000 )	—	(1,518 )	—	—	—	—	(197,518 )
Restricted common stock activity, net of tax	—	2	(704 )	18	—	1,774	—	1,090
Stock option activity, net of tax	—	—	(694 )	3	—	345	—	(346 )
Repurchase of common shares in connection with employee benefit plans and held in trust for deferred compensation plan	—	—	369	—	—	(2,368 )	—	(1,999 )
Stock-based compensation expense	—	—	4,806	—	—	—	—	4,806
Additional investment in subsidiary	—	—	(736 )	—	—	—	(904 )	(1,640 )
Distributions to noncontrolling interest	—	—	—	—	—	—	(293 )	(293 )
Balance at December 31, 2012	\$—	\$550	\$732,771	\$507,933	\$ 36,326	\$(3,293)	\$ 1,483	\$1,275,770

See Accompanying Notes to Consolidated Financial Statements.

MB FINANCIAL, INC. & SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
Years Ended December 31, 2012, 2011, and 2010  
(Amounts in Thousands)

	2012	2011	2010
Cash Flows From Operating Activities			
Net income	\$90,374	\$38,728	\$20,528
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation of premises and equipment	16,273	13,577	11,513
Depreciation of leased equipment	36,146	42,390	43,130
Impairment charges on branch facilities	2,190	1,594	—
Compensation expense for restricted stock awards	3,544	3,277	3,319
Compensation expense for stock option grants	1,262	1,559	2,073
Gain on sales of premises and equipment and leased equipment	(2,204)	(1,923)	(1,162)
Amortization of other intangibles	5,010	5,665	6,214
Provision for credit losses	(8,900)	120,750	246,200
Deferred income tax expense (benefit)	15,177	5,166	(6,423)
Amortization of premiums and discounts on investment securities, net	44,543	40,894	30,073
Accretion of premiums and discounts on loans, net	(13,797)	(30,329)	(19,483)
Accretion of FDIC indemnification asset	(1,055)	(4,838)	(9,678)
Net gain on sale of investment securities available for sale	(555)	(640)	(18,648)
Proceeds from sale of loans held for sale	96,243	47,128	59,093
Origination of loans held for sale	(96,480)	(51,038)	(58,228)
Net gain on sale of loans held for sale	(2,325)	(2,607)	(870)
Acquisition related gain	—	—	(62,649)
Net (gain) loss on sales of other real estate owned	(1,398)	(1,016)	725
Fair value adjustments on other real estate owned	15,901	10,988	7,786
Net loss on sales of other real estate owned related to FDIC-assisted transactions	3,091	3,642	773
Increase in cash surrender value of life insurance	(3,570)	(4,377)	(3,516)
(Increase) decrease in other assets, net	(65,096)	9,071	87,727
Increase (decrease) in other liabilities, net	49,861	25,599	(33,451)
Net cash provided by operating activities	184,235	273,260	305,046
Cash Flows From Investing Activities			
Proceeds from sales of investment securities available for sale	15,416	22,960	1,261,412
Proceeds from maturities and calls of investment securities available for sale	608,665	406,154	429,006
Purchase of investment securities available for sale	(605,098)	(769,897)	(410,888)
Proceeds from maturities and calls of investment securities held to maturity	2,134	543	—
Purchase of investment securities held to maturity	(2,187)	(501,464)	—
Purchase of non-marketable securities - FHLB and FRB stock	(44)	(646)	—
Redemption of non-marketable securities - FHLB and FRB stock	25,491	—	—
Net decrease in loans	219,125	189,630	336,216
Proceeds from sale of loans held for sale	—	207,530	—



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Purchases of premises and equipment	(30,926	) (18,030	) (46,100	)
Purchases of leased equipment	(45,749	) (59,764	) (29,483	)
Proceeds from sales of premises and equipment	1,516	1,483	3,806	
Proceeds from sales of leased equipment	13,071	8,041	6,792	
Capital improvements on other real estate owned	(2,809	) (1,534	) (558	)
Proceeds from sale of other real estate owned	34,316	43,847	20,682	
Proceeds from sale of other real estate owned related to FDIC-assisted transactions	40,298	26,932	64,173	
Principal paid on lease investments	(2,415	) (679	) (1,438	)
Life insurance death benefit	—	4,114	416	
Net cash paid in FDIC-assisted acquisitions	—	—	(414,015	)
Net cash paid in acquisition	(27,010	) —	—	
Net proceeds from FDIC related covered assets	83,954	152,238	179,724	
Net cash provided (used in) by investing activities	327,748	(288,542	) 1,399,745	
Cash Flows From Financing Activities				
Net decrease in deposits	(104,910	) (505,351	) (1,214,318	)
Net increase (decrease) in short-term borrowings	648	(48,890	) (55,073	)
Proceeds from long-term borrowings	6,742	14,854	4,236	
Principal paid on long-term borrowings	(156,956	) (33,663	) (50,512	)
Redemption of junior subordinated notes issued to capital trusts	(6,186	) —	—	
Repurchase of preferred stock and warrant	(197,518	) —	—	
Issuance of common stock, net of issuance costs	—	—	64,747	
Treasury stock transactions, net	(249	) (1,149	) (406	)
Stock options exercised	154	1,903	381	
Excess tax benefits from share-based payment arrangements	(390	) (53	) 203	
Dividends paid on preferred stock	(3,239	) (9,799	) (9,800	)
Dividends paid on common stock	(7,101	) (2,164	) (2,110	)
Net cash used in financing activities	(469,005	) (584,312	) (1,262,652	)
Net increase (decrease) in cash and cash equivalents	\$42,978	\$(599,594	) \$442,139	
Cash and cash equivalents:				
Beginning of year	244,565	844,159	402,020	
End of year	\$287,543	\$244,565	\$844,159	

	2012	2011	2010
<b>Supplemental Disclosures of Cash Flow Information:</b>			
Cash payments for:			
Interest paid to depositors and other borrowed funds	\$44,212	\$61,098	\$95,190
Net income tax payments (refunds), net	9,883	(7,015	) (27,289
<b>Supplemental Schedule of Noncash Investing Activities:</b>			
Loans transferred to other real estate owned	\$4,535	\$59,261	\$63,400
Loans transferred to other real estate owned related to FDIC-assisted transactions	19,705	59,973	46,085
Loans transferred to repossessed vehicles	1,496	1,281	1,559
Loans transferred to loans held for sale	—	205,740	—
Operating leases rewritten as direct finance leases included as loans	7,760	3,068	—
Reclassification of reserves on unfunded credit commitments	—	17,050	—
<b>Supplemental Schedule of Noncash Investing Activities From Acquisitions:</b>			
Noncash assets acquired:			
Investment securities available for sale	\$635	\$—	\$27,840
Loans and leases	32,933	—	750,537
Other real estate owned	—	—	44,847
Premises and equipment	81	—	243
Goodwill	36,300	—	—
Other intangibles	5,028	—	3,665
FDIC indemnification asset	—	—	337,534
Other assets	27,323	—	9,796
Total noncash assets acquired	\$102,300	\$—	\$1,174,462
Liabilities assumed:			
Deposits	\$—	\$—	\$684,000
Accrued expenses and other liabilities	75,290	—	13,798
Total liabilities assumed	\$75,290	\$—	\$697,798
Net noncash assets acquired	\$27,010	\$—	\$476,664
Net cash and cash equivalents paid	\$(27,010	) \$—	\$(414,015
Net gains recorded on acquisitions	\$—	\$—	\$62,649

See Accompanying Notes to Consolidated Financial Statements.

MB FINANCIAL, INC. & SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Significant Accounting Policies

MB Financial, Inc. (the Company, we, us, our) is a financial holding company that provides a full range of financial services to individuals and corporate customers through its banking subsidiary, MB Financial Bank, N.A. (MB Financial Bank).

The Company's primary market is the Chicago, Illinois metropolitan area, in which MB Financial Bank operates 85 banking offices through MB Financial Bank, N.A.

MB Financial Bank, our largest subsidiary, has two wholly owned subsidiaries with significant operating activities: LaSalle Systems Leasing, Inc. and Celtic Leasing Corp. MB Financial Bank also has a majority owned subsidiary with significant operating activities, Cedar Hill Associates, LLC. Vision Investment Services, Inc., a subsidiary of MB Financial Bank, was dissolved in the fourth quarter of 2012.

**Basis of Financial Statement Presentation:** The consolidated financial statements include the accounts of the Company and its subsidiaries. Significant intercompany items and transactions have been eliminated in consolidation. The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America and general practices within the financial services industry. In accordance with applicable accounting standards, the Company does not consolidate statutory trusts established for the sole purpose of issuing trust preferred securities and related trust common securities. See Note 12 below for more detail. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the year. Actual results could differ from those estimates. Areas involving the use of management's estimates and assumptions, which are more susceptible to change in the near term include the allowance for loan losses; residual value of direct finance, leveraged, and operating leases; income tax accounting; fair value measurements for assets and liabilities; and goodwill.

**Cash and cash equivalents:** For purposes of reporting cash flows, cash and cash equivalents includes cash on hand, amounts due from banks (including cash items in process of clearing), interest-bearing deposits with banks, with original maturities of 90 days or less, and federal funds sold.

**Investment securities:** Securities classified as available for sale are those securities that the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available for sale is based on various factors, including significant movements in interest rates, changes in the maturity mix of assets and liabilities, liquidity needs, regulatory capital considerations, and other factors. Securities available for sale are reported at fair value with unrealized gains or losses reported as accumulated other comprehensive income, net of the related deferred tax effect. Securities classified as held to maturity are those securities that the Company intends to hold until maturity and are reported at amortized cost.

The historical cost of debt securities is adjusted for amortization of premiums and accretion of discounts over the estimated life of the security, using the level-yield method. In determining the estimated life of a mortgage-related security, certain judgments are required as to the timing and amount of future principal prepayments. These judgments are made based upon the actual performance of the underlying security and the general market consensus regarding changes in mortgage interest rates and underlying prepayment estimates. Amortization of premium and accretion of discount is included in interest income from the related security. Realized gains or losses, determined on

the basis of the cost of specific securities sold, are included in earnings.

The Company evaluates the portfolio for impairment each quarter. In estimating other-than-temporary losses, the Company considers the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and whether the Company is more likely than not to sell the security before recovery of its cost basis. If a security has been in a loss position for more than 12 months, and the loss is deemed other than temporary and material, a write down will occur in that quarter. If a loss is deemed to be other-than-temporary, it is recognized as a realized loss in the income statement with the security assigned a new cost basis.

If the Company intends to sell an impaired security, the Company records an other-than-temporary loss in an amount equal to the entire difference between the fair value and amortized cost. If a security is determined to be other-than-temporarily impaired, but the Company does not intend to sell the security, only the credit portion of the estimated loss is recognized in earnings, with the other portion of the loss recognized in other comprehensive income.

Federal Home Loan Bank and Federal Reserve Bank stock: The Company owns investments in the stock of the Federal Reserve Bank of Chicago (“FRB”) and the Federal Home Loan Bank of Chicago (“FHLB”). No ready market exists for these stocks, and they have no quoted market values. The Bank, as a member of the Federal Reserve System and the FHLB, is required to maintain an investment in the capital stock of the FRB and FHLB. The stock is redeemable at par by the FRB and FHLB, respectively, and is, therefore, carried at cost and periodically evaluated for impairment. The Company records dividends in income on the ex-dividend date.

Loans held for sale: Mortgage loans originated and intended for sale in the secondary market are reflected at fair value. Gains and losses recognized on mortgage loans held for sale include the value of the mortgage servicing rights if the loan is sold with servicing retained by the Company. Mortgage servicing rights are stratified based on the predominant risk characteristics of rates, terms, and the underlying loan types to measure its fair value. The amount of impairment recognized is the amount by which the capitalized mortgage servicing rights for a stratum exceed their fair value.

Loans and leases: Loans are stated at the amount of unpaid principal reduced by the allowance for loan losses and unearned income. Direct finance and leveraged leases are included as lease loans for financial statement purposes. Direct finance leases are stated as the sum of remaining minimum lease payments from lessees plus estimated residual values less unearned lease income. Leveraged leases are stated at the sum of remaining minimum lease payments from lessees (less nonrecourse debt payments) plus estimated residual values less unearned lease income. On a quarterly basis, management reviews the lease residuals for potential impairment. Unearned lease income on direct finance and leveraged leases is recognized over the lives of the leases using the level-yield method.

Loan origination and commitment fees and certain direct loan origination costs are deferred and the net amount amortized as an adjustment of the related loan’s yield. The Company is amortizing these amounts over the contractual life of the loan. Commitment fees based upon a percentage of a customer’s unused line of credit and fees related to standby letters of credit are recognized over the commitment period.

Interest income is accrued daily on the Company’s outstanding loan balances. The accrual of interest on loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of renewal or collection. Past due status is based on contractual terms of the loan. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not collected for loans that are placed on non-accrual or charged-off is reversed against interest income.

For impaired loans, accrual of interest is discontinued on a loan when management believes, after considering collection efforts and other factors, the borrower’s financial condition is such that collection of interest is doubtful. Cash collections on impaired loans are generally credited to the loan balance, and no interest income is recognized on those loans until the principal balance has been determined to be collectible. Loans, other than those included in large groups of smaller-balance homogeneous loans, are considered impaired when it is probable the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans include nonaccrual loans and loans classified as a troubled debt restructuring. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan’s effective interest rate or, as a practical expedient, at the loan’s observable market price or the fair value of the collateral if the loan is collateral dependent. The amount of impairment, if any and any subsequent changes are charged against the allowance for loan losses.

Troubled debt restructurings: A loan is classified as a troubled debt restructuring when a borrower is experiencing financial difficulties that leads to a restructuring of the loan, and the Company grants concessions to the borrower in the restructuring that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, deferral of past due interest or principal, extension of maturity date, modification of amortization

schedules, redemption of past due taxes and other actions intended to minimize potential losses.

In determining whether a debtor is experiencing financial difficulties, the Company considers if the debtor is in payment default or would be in payment default in the foreseeable future without the modification, the debtor declared or is in the process of declaring bankruptcy, there is substantial doubt that the debtor will continue as a going concern, the debtor has securities that have been or are in the process of being delisted, the debtor's entity-specific projected cash flows will not be sufficient to service any of its debt, or the debtor cannot obtain funds from sources other than the existing creditors at a market rate for debt with similar risk characteristics.

In determining whether the Company has granted a concession, the Company assesses, if it does not expect to collect all amounts due, whether the current value of the collateral will satisfy the amounts owed, whether additional collateral or guarantees from

the debtor will serve as adequate compensation for other terms of the restructuring, and whether the debtor otherwise has access to funds at a market rate for debt with similar risk characteristics.

A loan that is modified at a market rate of interest will not be classified as troubled debt restructuring in the calendar year subsequent to the restructuring if it is in compliance with the modified terms. Payment performance prior and subsequent to the restructuring is taken into account in assessing whether it is likely that the borrower can meet the new terms. This may result in the loan being returned to accrual at the time of restructuring. A period of sustained repayment for at least 6 months generally is required for return to accrual status.

Periodically, the Company will restructure a note into two separate notes (A/B structure), charging off the entire B portion of the note. The A note is structured with appropriate loan-to-value and cash flow coverage ratios that provide for a high likelihood of repayment. The A note is classified as a non-performing note until the borrower has displayed a historical payment performance for a reasonable time prior to and subsequent to the restructuring. A period of sustained repayment for at least six months generally is required to return the note to accrual status provided that management has determined that the performance is reasonably expected to continue. The A note will be classified as a restructured note (either performing or nonperforming) through the calendar year of the restructuring that the historical payment performance has been established.

Allowance for loan and lease losses: The allowance for loan and lease losses (ALLL) is established through a provision for loan losses charged to expense. Loans are charged against the ALLL when management believes that collectability of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb probable losses on existing loans, based on an evaluation of the collectability of loans and prior loss and recovery experience as appropriate under GAAP. The ALLL is based on management's evaluation of the loan portfolio giving consideration to the nature and volume of the loan portfolio, the value of underlying collateral, overall portfolio quality, review of specific problem loans, and prevailing economic conditions that may affect the borrower's ability to pay. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review MB Financial Bank's ALLL, and may require it to recognize adjustments to its allowance based on their judgments of information available to them at the time of their examinations.

The ALLL is comprised of three elements: a general loss reserve; a specific reserve for impaired loans; and a reserve for smaller-balance homogenous loans. Each element is discussed below.

General Loss Reserve - We maintain a general loan loss reserve for the four categories of commercial-related loans in our portfolio - commercial loans, commercial loans collateralized by the assignment of lease payments (lease loans), commercial real estate loans and construction real estate loans. Under our loan risk rating system, each loan, with the exception of those included in large groups of smaller-balance homogeneous loans, is risk rated between one and nine by the originating loan officer, Senior Credit Management, Loan Review or any loan committee. Loans rated one represent those loans least likely to default and a loan rated nine represents a loss. The probability of loans defaulting for each risk rating, sometimes referred to as default factors, are estimated based on the frequency with which loans migrate from one risk rating to another and to default status over time. We use a loan loss reserve model that incorporates the migration of loan risk ratings and historical default data over a multi-year period to develop our estimated default factors (EDFs). The model tracks annual loan rating migrations by loan type and currently uses loan risk rating migrations for 12 years. The migration data is adjusted by using average losses for an economic cycle (approximately 10 years) to develop EDFs by loan type, risk rating and maturity. EDFs are updated annually in December.

Estimated loan default factors are multiplied by individual loan balances in each risk-rating category and again multiplied by an historical loss given default estimate for each loan type (which incorporates estimated recoveries) to determine the appropriate allowance by loan type. This approach is applied to the commercial, lease, commercial real estate, and construction real estate components of the portfolio.

To account for current economic conditions, the general allowance for loan and lease losses also includes adjustments for macroeconomic factors. Macroeconomic factors adjust the ALLL upward or downward based on the current point in the economic cycle using predictive economic data and are applied to the loan loss model through a separate allowance element for the commercial, commercial real estate, construction real estate and lease loan components. Our macroeconomic factors were based on regression analyses that reflect a high correlation between certain macroeconomic factors and industry wide charge-off rates. The correlation of over 25 indicators to charge-offs were tested (change in fed funds rate, change in personal income, durable goods orders, etc.). We annually review this data to determine that such a correlation continues to exist. We currently use the following macroeconomic indicators in our macroeconomic factor computation:

Commercial loans and lease loans: Crude oil prices, our prior period charge-off rates and a manufacturing index.



Commercial real estate loans and construction loans: Crude oil prices, our prior period charge-off rates and the consumer confidence index.

Using the indicators noted above, a predicted industry wide charge-off rate is calculated. The predicted charge-off percentage is then compared to the cycle average charge-off percentage used in our EDF computation discussed above, and a macroeconomic adjustment factor is calculated. The macroeconomic adjustment factor is applied to each commercial loan type. Each year, we review the predictive nature of the macroeconomic factors by comparing actual charge-offs to the predicted model charge-offs, re-run our regression analysis and recalibrate the macroeconomic factors as appropriate.

Specific Reserves - The ALLL also includes specific reserves on impaired loans. A loan is considered to be impaired when management believes, after considering collection efforts and other factors, the borrower's financial condition is such that the collection of all contractual principal and interest payments due is doubtful.

At each quarter-end, impaired loans are reviewed individually, with adjustments made to the general calculated reserve for each loan as deemed necessary. Specific adjustments are made depending on expected cash flows and/or the value of the collateral securing each loan. Generally, the Company obtains a current external appraisal (within 12 months) on real estate secured impaired loans. Our appraisal policy is designed to comply with the Interagency Appraisal and Evaluation Guidelines, most recently updated on December 2010. As part of our compliance with these other regulations, we maintain an internal Appraisal Review Department that engages and reviews all third party appraisals.

In addition, each impaired loan with real estate collateral is reviewed quarterly by the Chief Real Estate Appraiser to determine that the most recent valuation remains appropriate during subsequent quarters until the next appraisal is received. If considered necessary by the Chief Real Estate Appraiser, the appraised value may be further discounted by internally applying accepted appraisal methodologies to an older appraisal. Accepted appraisal methodologies include: income capitalization approach adjusting for changes in underlying leases, adjustments related to condominium projects with units sales, adjustments for loan fundings, and "As is" compared to "As Stabilized" valuations.

Other valuation techniques are also used to value non-real estate assets. Discounts may be applied in the impairment analysis used for general business assets (GBA). Examples of GBA include accounts receivable, inventory, and any marketable securities pledged. The discount is used to reflect collection risk in the event of default that may not have been included in the valuation of the asset.

Smaller Balance Homogenous Loans - Pools of homogeneous loans with similar risk and loss characteristics are also assessed for probable losses. These loan pools include consumer, residential real estate, home equity and indirect vehicle loans. Migration probabilities obtained from past due roll rate analyses are applied to current balances to forecast charge-offs over a 1-year time horizon.

Loans acquired through transfer: Loans acquired through the completion of a transfer, including loans that have evidence of deterioration of credit quality since origination and for which it is probable, at acquisition, that the Company will be unable to collect all contractually required payments receivable, are initially recorded at fair value (as determined by the present value of expected future cash flows) with no valuation allowance. Loans are evaluated individually to determine if there is evidence of deterioration of credit quality since origination. Loans where there is evidence of deterioration of credit quality since origination may be aggregated and accounted for as a pool of loans if the loans being aggregated have common risk characteristics. The difference between the undiscounted cash flows expected at acquisition and the investment in the loan, or the "accretible yield," is recognized as interest income on a level-yield method over the life of the loan. Contractually required payments for interest and principal that exceed the

undiscounted cash flows expected at acquisition, or the “nonaccretable difference,” are not recognized as a yield adjustment or as a loss accrual or a valuation allowance. Increases in expected cash flows subsequent to the initial investment are recognized prospectively through adjustment of the yield net of any impact of the loss share agreement with the FDIC, if applicable, on the loan over its remaining estimated life. Decreases in expected cash flows are recognized immediately as impairment. If the Company does not have the information necessary to reasonably estimate cash flows to be expected, it may use the cost recovery method or cash basis method of income recognition. Valuation allowances on these impaired loans reflect only losses incurred after the acquisition (meaning the present value of all cash flows expected at acquisition that ultimately are not to be received).

For purchased loans acquired on or after January 1, 2009 that are not deemed impaired at acquisition, credit discounts representing the principal losses expected over the life of the loan are a component of the initial fair value. Loans may be aggregated and accounted for as a pool of loans if the loans being aggregated have common risk characteristics. Subsequent to the purchase date, the methods utilized to estimate the required allowance for credit losses for these loans is similar to originated loans; however, the Company records a provision for loan losses only when the required allowance, net of any expected reimbursement under any

loss-share agreements with the FDIC, exceeds any remaining credit discounts. The remaining differences between the purchase price and the unpaid principal balance at the date of acquisition are recorded in interest income over the life of the loans.

**Lease investments:** The Company's investment in operating leases is reported as lease investments, net. Rental income on operating leases is recognized as income over the lease term according to the provisions of the lease, which is generally on a straight-line basis. The investment in equipment in operating leases is stated at cost less depreciation using the straight-line method generally over a life of 5 years or less.

**Premises and equipment:** Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation and amortization is computed by the straight-line method over the estimated useful lives of the assets. Useful lives range from 5 to 10 years for furniture and equipment, and 5 to 39 years for buildings and building improvements. Land improvements are amortized over a period of 15 years and leasehold improvements are amortized over the term of the related lease or the estimated useful lives of the improvements, whichever is shorter. Land is not subject to depreciation. Maintenance and repairs are charged to expense as incurred, while major improvements are capitalized and amortized to operating expense over their identified useful lives. Premises and equipment and other long-lived assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value. The Company recognized impairment charges of \$2.2 million and \$1.6 million in the years ended December 31, 2012 and 2011, respectively, caused by the decision to close branches.

**Other real estate owned (OREO):** OREO includes real estate assets that have been received in satisfaction of debt. OREO is initially recorded at fair value less estimated selling costs, which establishes the cost basis. Subsequently, OREO is carried at the lower of the cost basis or fair value less estimated selling costs. Any valuation adjustments required at the date of transfer are charged to the allowance for loan losses. Subsequently, unrealized losses and realized gains and losses on sale are included in net loss recognized on other real estate owned. Operating results from OREO are recorded separately on the income statement within other noninterest expense.

**Cash surrender value of life insurance:** The Company has purchased bank-owned life insurance policies on certain executives. Bank-owned life insurance is recorded at its cash surrender value. Changes in the cash surrender values are included in non-interest income.

**Goodwill:** The excess of the cost of an acquisition over the fair value of the net assets acquired consists of goodwill, and core deposit and client relationship intangibles. Under the provisions of ASC Topic 350, goodwill is subject to at least annual assessments for impairment by applying a fair value based test. The Company reviews goodwill and other intangible assets to determine potential impairment annually, or more frequently if events and circumstances indicate that the asset might be impaired, by comparing the carrying value of the asset with the anticipated future cash flows.

**Other intangibles:** The Company's other intangible assets consist of core deposit and customer intangibles obtained through acquisitions. Core deposit intangibles (the portion of an acquisition purchase price which represents value assigned to the existing deposit base) have finite lives and are amortized by the declining balance method over 4 to 15 years. Other intangible assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

**FDIC indemnification asset:** As part of the Heritage, Benchmark, Broadway, and New Century transactions (see Note 2 below for further information regarding these transactions), MB Financial Bank entered into loss-share agreements with the FDIC. These agreements cover realized losses on loans and foreclosed real estate. These loss-share assets are

measured separately from the loan portfolios because they are not contractually embedded in the loans and are not transferable with the loans should MB Financial Bank choose to dispose of them. Fair values at the acquisition dates were estimated based on projected cash flows available for loss-share based on the credit adjustments estimated for each loan pool and the loss-share percentages. The loss-share assets are also separately measured from the related loans and foreclosed real estate and recorded separately on the balance sheet. The corresponding accretion is recorded separately on the income statement. Although these assets are contractual receivables from the FDIC, there are no contractual interest rates.

When cash flow estimates are adjusted downward for a particular loan pool, the FDIC indemnification asset is increased. An allowance for loan losses is established for the impairment of the loans. A provision for loan losses is recognized for the difference between the increase in the FDIC indemnification asset and the decrease in cash flows.

When cash flow estimates are adjusted upward for a particular loan pool, the FDIC indemnification asset is decreased. The difference between the decrease in the FDIC indemnification asset and the increase in cash flows is accreted over the estimated life of the loan pool.

When cash flow estimates are adjusted downward for covered foreclosed real estate, the FDIC indemnification asset is increased. A charge is recognized for the difference between the increase in the FDIC indemnification asset and the decrease in cash flows.

When cash flow estimates are adjusted upward for covered foreclosed real estate, the FDIC indemnification asset is decreased. Any write-down after the transfer to covered foreclosed real estate is reversed.

In both scenarios, the claw-back liability (as discussed under Note 2) will increase or decrease accordingly.

**Preferred stock:** Preferred stock callable at the option of the Company is initially recorded at the amount of proceeds received. Any discount from the liquidation value is accreted to the expected call date and charged to retained earnings. This accretion is recorded using the level-yield method. Preferred dividends paid (declared and accrued) and any accretion is deducted from net income for computing income available to common stockholders and earnings per share computations.

**Treasury stock:** Treasury stock is recorded at acquisition cost. Gains and losses on disposition are recorded as increases or decreases to additional paid-in capital with losses in excess of previously recorded gains charged directly to retained earnings.

**Derivative financial instruments and hedging activities:** ASC Topic 815 establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. ASC Topic 815 requires that changes in the derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement, and requires that a company must formally document, designate and assess the effectiveness of transactions that receive hedge accounting.

All derivatives are recognized on the consolidated balance sheet at their fair value. On the date the derivative contract is entered into, the Company designates the derivative as either a fair value hedge (i.e. a hedge of the fair value of a recognized asset or liability), a cash flow hedge (i.e. a hedge of the variability of cash flows to be received or paid related to a recognized asset or liability), or a non-designated derivative (i.e. an instrument with no hedging designation). For a derivative designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings. If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in other comprehensive income and are recognized in the income statement when the hedged item affects earnings. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings. Changes in the fair value of derivatives that are not designated as fair value or cash flow are reported currently in earnings, as noninterest income.

The Company formally documents all relationships between hedging instruments and hedging items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value hedges or cash flow hedges to specific assets or liabilities on the balance sheet. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The Company discontinues hedge accounting prospectively when it is determined that the derivative is no longer effective in offsetting changes in the fair value or cash flows of the hedged item; the derivative expires or is sold, terminated, or exercised; or management determines that designation of the derivative as a hedging instrument is no

longer appropriate. When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair value hedge, the Company continues to carry the derivative on the balance sheet at its fair value, and no longer adjusts the hedged asset or liability for changes in fair value. The adjustment of the carrying amount of the hedged asset or liability is accounted for in the same manner as other components of the carrying amount of that asset or liability.

Transfers of financial assets: Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of the right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Sale of maintenance contracts: LaSalle Business Solutions, LLC (LBS), a subsidiary of LaSalle Systems Leasing, Inc., sells third party maintenance contracts to customers. The maintenance is serviced by third party providers, with LBS maintaining no legal obligation under the contract to perform additional services. Revenues are recorded net of cost of sales, as LBS is viewed as an agent under ASC Topic 605, accepting minimal credit risk, maintaining no obligation to perform maintenance under the contracts and having no control over selection of the maintenance supplier.

Asset management and trust assets: Assets of the asset management and trust department, other than trust cash on deposit at MB Financial Bank, are not included in these consolidated financial statements because they are not assets of the bank.

Stock-based compensation: The Company accounts for its equity awards in accordance with ASC Topic 718. ASC Topic 718 requires public companies to recognize compensation expense related to stock-based equity awards in their income statements. See Note 19 below for more information.

Income taxes: Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences, operating loss carryforwards and tax credit carryforwards, while deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Basic and diluted earnings per common share: Earnings per common share is computed using the two-class method. Basic earnings per common share is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the applicable period, excluding outstanding participating securities. Participating securities include non-vested restricted stock awards and restricted stock units, though no actual shares of common stock related to restricted stock units are issued until the settlement of such units, to the extent holders of these securities receive non-forfeitable dividends or dividend equivalents at the same rate as holders of the Company's common stock. Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method.

The following table presents a reconciliation of the number of shares used in the calculation of basic and diluted earnings per common share (amounts in thousands, except common share data).

	Years Ended		
	December 31,		
	2012	2011	2010
Distributed earnings allocated to common stock	\$7,149	\$2,183	\$2,118
Undistributed earnings	83,225	36,545	18,410
Net income	90,374	38,728	20,528
Less: preferred stock dividends and discount accretion	3,269	10,414	10,382
Net income available to common stockholders	87,105	28,314	10,146
Less: earnings allocated to participating securities	3	33	58
Earnings allocated to common stockholders	\$87,102	\$28,281	\$10,088
Weighted average shares outstanding for basic earnings per common share	54,270,297	54,057,158	52,724,715
Dilutive effect of equity awards	235,679	280,122	310,332
Weighted average shares outstanding for diluted earnings per common share	54,505,976	54,337,280	53,035,047
Basic earnings per common share	\$1.61	\$0.52	\$0.19
Diluted earnings per common share	1.60	0.52	0.19

Comprehensive income: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available-for-sale, net of deferred taxes, which are reported as a separate component of stockholders' equity on the consolidated balance sheet.

Segment Reporting: The Company has one reportable segment. The Company's chief operating decision-makers use consolidated information to make operating and strategic decisions.

New authoritative accounting guidance:

ASC Topic 860 "Transfers and Servicing." New authoritative accounting guidance under ASC Topic 860, "Transfers and Servicing" amended prior guidance on the accounting for repurchase agreements and other agreements that both entitle and obligate a transferor



to repurchase or redeem financial assets before their maturity. The new authoritative guidance removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee and the collateral maintenance implementation guidance related to that criterion. The new guidance does not change any other existing criteria applicable to the assessment of effective control. The Company adopted this new authoritative guidance on January 1, 2012, and it did not have an impact on the Company's statements of operations and financial condition.

ASC Topic 820 "Fair Value Measurement." New authoritative accounting guidance under ASC Topic 820, "Fair Value Measurement" amended prior guidance to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards. The new authoritative guidance clarifies the highest and best use and valuation premise, measuring the fair value of an instrument classified in a reporting entity's shareholders' equity, measuring the fair value of financial instruments that are managed within a portfolio, and the application of premiums and discounts in a fair value measurement. The new authoritative guidance also requires additional disclosures about fair value measurements. The Company adopted this new authoritative guidance on January 1, 2012, and it did not have an impact on the Company's statements of operations and financial condition. See Note 18 for the additional disclosures required by this new authoritative guidance.

ASC Topic 220 "Comprehensive Income." New authoritative accounting guidance under ASC Topic 220, "Comprehensive Income" amended prior guidance to increase the prominence of items reported in other comprehensive income. The new guidance requires that all changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The new guidance does not change the items that must be reported in other comprehensive income. The Company adopted this new authoritative guidance on January 1, 2012, and it did not have an impact on the Company's statements of operations and financial condition. See the Consolidated Statements of Comprehensive Income included in the Consolidated Financial Statements.

ASC Topic 350 "Intangibles - Goodwill and Other." New authoritative accounting guidance under ASC Topic 350, "Intangibles - Goodwill and Other" amended prior guidance to allow an entity to use a qualitative approach to test goodwill for impairment. The new guidance permits an entity to first assess qualitative factors to determine whether it is more likely than not (having a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount as basis for determining whether it is necessary to perform the two-step goodwill impairment test. The Company adopted this new authoritative guidance on January 1, 2012, and it did not have an impact on the Company's statements of operations and financial condition.

ASC Topic 805 "Business Combinations." New authoritative accounting guidance under ASC Topic 805, "Business Combinations" amended prior guidance on the subsequent accounting for an indemnification asset recognized at the acquisition date as a result of a government-assisted (Federal Deposit Insurance Corporation) acquisition of a financial institution that includes a loss-sharing agreement. The new authoritative guidance requires that at each subsequent reporting date, an acquirer measure an indemnification asset on the same basis as the indemnified liability or asset, subject to any contractual limitations on its amount, and, for an indemnification asset that is not subsequently measured at fair value, management's assessment of the collectability of the indemnification asset. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets). The new authoritative guidance will be effective for reporting periods after January 1, 2013, with early adoption permitted, and is not expected to have an impact on the Company's statements of income and financial condition.

Reclassifications: Certain prior period amounts have been reclassified to conform to current period presentation. These reclassifications did not result in any changes to previously reported net income or stockholders' equity.

Note 2. Business Combinations

Business Combinations. The following business combinations were accounted for under the purchase method of accounting. Accordingly, the results of operations of the acquired companies have been included in the Company's results of operations since the date of acquisition. Under this method of accounting, assets and liabilities acquired are recorded at their estimated fair values, net of applicable income tax effects. The excess cost over fair value of net assets acquired is recorded as goodwill. In the event that the fair value of net assets acquired exceeds the cost, the Company will record a gain on the acquisition.

On December 28, 2012, MB Financial Bank acquired a 100% equity interest in Celtic Leasing Corp. ("Celtic"), a privately held, mid-ticket equipment leasing company. Celtic specializes in solutions for the health care, legal, technology, and manufacturing industries. MB Financial Bank estimated contingent consideration related to the transaction which may be paid out at future dates. This consideration is based on the performance of lease residual values which will be determined in future years over an earn-out period. The amount of contingent consideration established at the purchase date may be revised and any adjustments to the

purchase date estimate will flow through the income statement. As the consideration paid for Celtic exceeded the net assets acquired, goodwill was recorded on the acquisition. Goodwill recorded in the transaction is not tax deductible.

As the transaction closed several days prior to December 31, 2012, it had an immaterial impact to revenue and earnings. Transaction costs of approximately \$200 thousand were recorded in professional and legal expense during the fourth quarter of 2012. The purchase accounting entries are preliminary for leases, goodwill and other intangibles, as the Company continues to analyze the portfolios and the underlying risks and collateral values of the assets.

On April 23, 2010, MB Financial Bank assumed certain deposits of Chicago-based Broadway Bank (“Broadway”) and New Century Bank (“New Century”) and acquired certain assets of Broadway and New Century in loss-sharing transactions facilitated by the Federal Deposit Insurance Corporation (FDIC). MB Financial Bank will share in the losses on assets (loans and other real estate owned) covered under the loss-share agreements (referred to as “covered loans” and “covered other real estate owned”). The FDIC has agreed to reimburse MB Financial Bank for 80% of losses. The loss-share agreements require that MB Financial Bank follow certain servicing procedures and other conditions as specified in the agreements or risk losing FDIC reimbursement of covered loan losses. The Company accounts for MB Financial Bank’s loss-share agreements with the FDIC as an indemnification asset.

Our loss share agreements on the Broadway and New Century transactions include a clawback mechanism whereby if credit performance is better than certain pre-established thresholds, then a portion of the monetary benefit is shared with the FDIC. The pre-established thresholds for credit losses are \$308 million and \$154 million for the Broadway and New Century transactions, respectively. Each loss share agreement requires that this monetary benefit be paid to the FDIC shortly after the expiration of the loss share agreement, which occurs 10 years after each bank’s closing.

At the purchase date, our internal estimates expected credit performance to be better than the thresholds set by the FDIC for the Broadway and New Century transactions; therefore, a separate clawback liability was booked for each of these transactions. At December 31, 2012, the amounts of the clawback liabilities were \$8.5 million and none for the Broadway and New Century transactions, respectively.

Cash flow estimates on these transactions are reviewed quarterly, and we continue to make changes to the clawback liabilities as the loan workouts progress and projections are revised. Any future adjustments to the clawback liabilities will be reflected in other income or other expense.

Estimated fair values of the assets acquired and liabilities assumed in the Broadway, New Century and Celtic transactions, as of the closing dates of those transactions were as follows (in thousands):

Assets Acquired and Liabilities Assumed  
(Dollar Amounts in Thousands)

	Broadway April 23, 2010	New Century April 23, 2010	Celtic December 28, 2012
<b>ASSETS</b>			
Cash and cash equivalents	\$50,737	\$19,465	\$31,647
Investment securities available for sale	25,281	2,559	635
Loans and leases	457,612	292,925	32,933
Premises and equipment	—	243	81
Goodwill	—	—	36,300
Other intangibles	405	101	5,028
Other real estate owned	36,320	8,527	—
FDIC indemnification asset	250,370	87,164	—
Other assets	6,054	3,742	27,323
Total assets	\$826,779	\$414,726	\$133,947
<b>LIABILITIES</b>			
Deposits	\$257,781	\$426,219	\$—
Accrued expenses and other liabilities	9,729	4,069	75,290
Total liabilities	\$267,510	\$430,288	\$75,290
Cash paid (received) on acquisition	\$497,935	\$(16,877)	) \$58,657
Net gain recorded on acquisition	\$61,334	\$1,315	\$—

Note 3. Restrictions on Cash and Due From Banks

MB Financial Bank is required to maintain reserve balances in cash or on deposit with the Federal Reserve Bank, based on a percentage of deposits. The total of those required reserve balances was approximately \$64.4 million and \$57.1 million at December 31, 2012 and 2011, respectively.

The nature of the Company's business requires that it maintain amounts with banks and federal funds sold which, at times, may exceed federally insured limits. Management monitors these correspondent relationships and the Company has not experienced any losses in such accounts.

## Note 4. Investment Securities

Carrying amounts and fair values of investment securities were as follows (in thousands):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2012				
Available for Sale				
U.S. Government sponsored agencies and enterprises	\$38,605	\$2,710	\$—	\$41,315
States and political subdivisions	679,991	45,571	(543)	) 725,019
Residential mortgage-backed securities	930,413	14,038	(5,249)	) 939,202
Commercial mortgage-backed securities	51,100	3,026	—	54,126
Corporate bonds	97,014	213	(553)	) 96,674
Equity securities	11,398	447	(10)	) 11,835
	1,808,521	66,005	(6,355)	) 1,868,171
Held to Maturity				
States and political subdivisions	237,563	21,039	—	258,602
Residential mortgage-backed securities	255,858	21,221	—	277,079
	493,421	42,260	—	535,681
Total	\$2,301,942	\$108,265	\$(6,355)	) \$2,403,852
December 31, 2011				
Available for Sale				
U.S. Government sponsored agencies and enterprises	\$39,640	\$2,761	\$—	\$42,401
States and political subdivisions	500,979	34,922	(241)	) 535,660
Residential mortgage-backed securities	1,256,696	26,483	(1,373)	) 1,281,806
Commercial mortgage-backed securities	51,324	1,361	—	52,685
Corporate bonds	5,899	—	—	5,899
Equity securities	10,457	389	—	10,846
	\$1,864,995	\$65,916	\$(1,614)	) \$1,929,297
Held to Maturity				
States and political subdivisions	240,183	7,489	(8)	) 247,664
Residential mortgage-backed securities	259,100	5,032	(774)	) 263,358
	499,283	12,521	(782)	) 511,022
Total	\$2,364,278	\$78,437	\$(2,396)	) \$2,440,319

We do not have any meaningful direct or indirect holdings of subprime residential mortgage loans, home equity lines of credit, or any Fannie Mae or Freddie Mac preferred or common equity securities in our investment portfolio. Additionally, more than 95% of our mortgage-backed securities are agency guaranteed.

The Company has no direct exposure to the State of Illinois, but approximately 23% of the state and political subdivisions portfolio consists of securities issued by municipalities located in Illinois.

Approximately 40% of state and political subdivisions securities are insured and approximately 89% of the portfolio consists of general obligation issues.



Unrealized losses on investment securities and the fair value of the related securities at December 31, 2012 were as follows (in thousands):

	Less Than 12 Months		12 Months or More		Total	Unrealized
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses
Available for Sale						
States and political subdivisions	\$57,540	\$(543)	\$—	\$—	\$57,540	\$(543)
Residential mortgage-backed securities	270,539	(5,083)	16,434	(166)	286,973	(5,249)
Corporate bonds	58,241	(553)	—	—	58,241	(553)
Equity securities	30	(10)	—	—	30	(10)
Totals	\$386,350	\$(6,189)	\$16,434	\$(166)	\$402,784	\$(6,355)

Unrealized losses on investment securities and the fair value of the related securities at December 31, 2011 were as follows (in thousands):

	Less Than 12 Months		12 Months or More		Total	Unrealized
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses
Available for Sale						
States and political subdivisions	\$1,524	\$(5)	\$1,925	\$(236)	\$3,449	\$(241)
Residential mortgage-backed securities	180,675	(1,372)	308	(1)	180,983	(1,373)
	182,199	(1,377)	2,233	(237)	184,432	(1,614)
Held to Maturity						
States and political subdivisions	585	(8)	—	—	585	(8)
Residential mortgage-backed securities	107,216	(774)	—	—	107,216	(774)
	107,801	(782)	—	—	107,801	\$(782)
Totals	\$290,000	\$(2,159)	\$2,233	\$(237)	\$292,233	\$(2,396)

The total number of security positions in the investment portfolio in an unrealized loss position at December 31, 2012 was 117 compared to 39 at December 31, 2011. Declines in the fair value of available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. In estimating other-than-temporary impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) whether or not the Company is more likely than not to sell the security before recovery of its cost basis.

As of December 31, 2012, management does not have the intent to sell any of the securities in the table above and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Accordingly, as of December 31, 2012, management believes the impairments detailed in the table above are temporary.

Net gains recognized on investment securities available for sale were as follows (in thousands):

	For the Years Ended December 31,		
	2012	2011	2010
Realized gains	\$787	\$647	\$19,189
Realized losses	(8	) (7	) (541
Impairment charges	(224	) —	—
Net gains	\$555	\$640	\$18,648

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The amortized cost and fair value of investment securities as of December 31, 2012 by contractual maturity are shown below. Maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid without any penalties. Therefore, mortgage-backed securities are not included in the maturity categories in the following maturity summary.

(In thousands)	Amortized Cost	Fair Value
Available for sale:		
Due in one year or less	\$27,439	\$27,958
Due after one year through five years	310,664	330,472
Due after five years through ten years	164,934	174,116
Due after ten years	312,573	330,462
Equity securities	11,398	11,835
Residential and commercial mortgage-backed securities	981,513	993,328
	1,808,521	1,868,171
Held to maturity:		
Due in one year or less	—	—
Due after one year through five years	1,300	1,383
Due after five years through ten years	10,536	11,285
Due after ten years	225,727	245,934
Residential mortgage-backed securities	255,858	277,079
	493,421	535,681
Total	\$2,301,942	\$2,403,852

Investment securities available for sale with carrying amounts of \$989.6 million and \$924.9 million at December 31, 2012 and 2011, respectively, were pledged as collateral on public deposits and for other purposes as required or permitted by law.

#### Note 5. Loans

Loans consist of the following at (in thousands):

	December 31, 2012	2011
Commercial loans	\$1,220,472	\$1,113,123
Commercial loans collateralized by assignment of lease payments	1,303,020	1,208,575
Commercial real estate	1,761,832	1,853,788
Residential real estate	314,359	316,787
Construction real estate	110,261	183,789
Indirect vehicle	208,633	187,481
Home equity	305,186	336,043
Other consumer loans	93,317	88,865
Gross loans, excluding covered loans	5,317,080	5,288,451
Covered loans	449,850	662,544
Total loans(1)	\$5,766,930	\$5,950,995

(1) Gross loan balances at December 31, 2012 and 2011 are net of unearned income, including net deferred loan fees of \$1.1 million and \$1.0 million, respectively.

Loans are made to individuals as well as commercial and tax exempt entities. Specific loan terms vary as to interest rate, repayment, and collateral requirements based on the type of loan requested and the credit worthiness of the prospective borrower. Credit risk tends to be geographically concentrated in that a majority of the loan customers are located in the markets serviced by MB Financial Bank.

The Company's extension of credit is governed by its Credit Risk Policy which was established to control the quality of the Company's loans. These policies and procedures are reviewed and approved by the Board of Directors on a regular basis.

**Commercial Loans.** Commercial credit is extended primarily to middle market customers. Such credits are typically comprised of working capital loans, loans for physical asset expansion, asset acquisition loans and other business loans. Loans to closely held businesses will generally be guaranteed in full or for a meaningful amount by the businesses' principal owners. Commercial loans are made based primarily on the historical and projected cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not behave as forecasted and collateral securing loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all commercial loan types.

**Lease Loans.** The Company makes lease loans to both investment grade and non-investment grade companies. Investment grade lessees are companies rated in one of the four highest categories by Moody's Investor Services or Standard & Poor's Rating Services or, in the event the related lessee has not received any such rating, where the related lessee would be viewed under the underwriting policies of the Company as an investment grade company. Whether or not companies fall into this category, each lease loan is considered on its individual merit based on financial information available at the time of underwriting.

**Commercial Real Estate Loans.** Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans. These loans are viewed primarily as cash flow loans and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market such as geographic location and/or property type.

**Construction Real Estate Loans.** The Company defines construction loans as loans where the loan proceeds are controlled by the Company and used exclusively for the improvement of real estate in which the Company holds a mortgage. Due to the inherent risk in this type of loan, they are subject to other industry specific policy guidelines outlined in the Company's Credit Risk Policy.

**Consumer Related Loans.** The Company originates direct and indirect consumer loans including primarily residential real estate, home equity lines and loans, credit cards, and indirect motorcycle loans using a matrix-based credit analysis as part of the underwriting process. Each loan type has a separate specified matrix which consists of several factors including debt to income, type of collateral and loan to collateral value, credit history and Company relationship with the borrower. Indirect loan and credit card underwriting involves the use of risk-based pricing in the underwriting process.

Loans outstanding to executive officers and directors of the Company, including companies in which they have management control or beneficial ownership, at December 31, 2012 and 2011, were approximately \$24.0 million and \$22.2 million, respectively. In the opinion of management, these loans have similar terms to other customer loans and do not present more than normal risk of collection.

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The following table presents the contractual aging of the recorded investment in past due loans by class of loans as of December 31, 2012 and 2011 (in thousands):

	Current	30-59 Days Past Due	60-89 Days Past Due	Loans past due 90 days or more	Total Past Due	Total
December 31, 2012						
Commercial	\$1,215,957	\$ 639	\$ 754	\$ 3,122	\$4,515	\$1,220,472
Commercial collateralized by assignment of lease payments	1,288,341	11,252	2,847	580	14,679	1,303,020
Commercial real estate						
Healthcare	192,039	—	—	3,238	3,238	195,277
Industrial	402,813	548	424	7,700	8,672	411,485
Multifamily	353,966	1,282	—	3,103	4,385	358,351
Retail	375,900	6,933	518	9,331	16,782	392,682
Office	186,665	742	280	1,125	2,147	188,812
Other	210,456	851	1,837	2,081	4,769	215,225
Residential real estate	306,927	382	1,248	5,802	7,432	314,359
Construction real estate	106,158	1,139	97	2,867	4,103	110,261
Indirect vehicle	206,126	1,588	498	421	2,507	208,633
Home equity	291,737	3,557	1,888	8,004	13,449	305,186
Other consumer	93,266	47	—	4	51	93,317
Gross loans, excluding covered loans	5,230,351	28,960	10,391	47,378	86,729	5,317,080
Covered loans	301,260	5,831	7,478	135,281	148,590	449,850
Total loans (1)	\$5,531,611	\$ 34,791	\$ 17,869	\$ 182,659	\$235,319	\$5,766,930
Nonperforming loan aging	\$69,836	\$ 3,171	\$ 3,718	\$ 40,261	\$47,150	\$116,986
Non-covered loans related to FDIC transactions (2)	\$12,752	\$ 312	\$ 1,542	\$ 7,115	\$8,969	\$21,721
December 31, 2011						
Commercial	\$1,105,139	\$ 2,178	\$ 188	\$ 5,618	\$7,984	\$1,113,123
Commercial collateralized by assignment of lease payments	1,202,323	3,409	2,463	380	6,252	1,208,575
Commercial real estate						
Healthcare	176,594	—	—	—	—	176,594
Industrial	450,029	1,013	1,700	6,642	9,355	459,384
Multifamily	383,882	2,398	1,845	2,772	7,015	390,897
Retail	421,079	2,376	480	3,624	6,480	427,559
Office	181,960	—	—	1,544	1,544	183,504
Other	214,137	457	595	661	1,713	215,850
Residential real estate	311,256	1,231	767	3,533	5,531	316,787
Construction real estate	180,471	—	—	3,318	3,318	183,789
Indirect vehicle	185,363	1,376	386	356	2,118	187,481
Home equity	325,173	2,812	2,314	5,744	10,870	336,043
Other consumer	88,854	3	3	5	11	88,865
Gross loans, excluding covered loans	5,226,260	17,253	10,741	34,197	62,191	5,288,451
Covered loans	443,332	14,332	12,618	192,262	219,212	662,544
Total loans (1)	\$5,669,592	\$ 31,585	\$ 23,359	\$ 226,459	\$281,403	\$5,950,995
Nonperforming loan aging	\$91,752	\$ 5,916	\$ 5,142	\$ 26,581	\$37,639	\$129,391
Non-covered loans related to FDIC transactions (2)	\$19,656	\$ 1,958	\$ 283	\$ 7,617	\$9,858	\$29,514

- (1) Includes loans related to the InBank FDIC-assisted transaction completed by MB Financial Bank in 2009.
- (2) Loans related to the InBank FDIC-assisted transaction completed by MB Financial Bank in 2009.

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The following table presents the recorded investment in nonaccrual loans and loans past due ninety days or more and still accruing by class of loans as of December 31, 2012 and 2011 (in thousands):

	2012		2011	
	Nonaccrual	Loans past due 90 days or more and still accruing	Nonaccrual	Loans past due 90 days or more and still accruing
Commercial	\$23,886	\$ 229	\$34,813	\$ —
Commercial collateralized by assignment of lease payments	1,180	222	2,116	66
Commercial real estate:				
Healthcare	3,238	—	6,892	—
Industrial	19,179	147	29,637	—
Multifamily	7,225	—	9,145	—
Office	3,263	—	2,826	—
Retail	17,019	—	15,333	—
Other	9,437	—	12,718	—
Residential real estate	10,943	—	4,300	—
Construction real estate	1,028	—	1,145	—
Indirect vehicles	1,494	—	1,288	16
Home equity	17,486	1,000	9,087	—
Other consumer	9	1	9	—
Total	\$115,387	\$ 1,599	\$129,309	\$ 82

The reduction in interest income associated with loans on nonaccrual status was approximately \$5.6 million, \$11.9 million, and \$17.8 million for the years ended December 31, 2012, 2011, and 2010, respectively.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies potential problem and problem loans as "Special Mention," "Substandard," and "Doubtful." Substandard loans include those characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention. Risk ratings are updated at least annually and any time the situation warrants.

Loans listed as not rated are included in groups of homogeneous loans with similar risk and loss characteristics. The following tables present the risk category of loans by class of loans based on the most recent analysis performed and the contractual aging as of December 31, 2012 and 2011 (in thousands):

	Pass	Special Mention	Substandard	Doubtful	Total
December 31, 2012					
Commercial	\$ 1,136,294	\$ 33,068	\$ 50,895	\$ 215	\$ 1,220,472
Commercial collateralized by assignment of lease payments	1,292,241	3,322	7,457	—	1,303,020
Commercial real estate					
Healthcare	170,265	21,774	—	3,238	195,277
Industrial	355,218	15,243	41,024	—	411,485
Multifamily	318,991	25,297	14,063	—	358,351
Retail	340,919	25,096	26,667	—	392,682
Office	159,056	7,120	22,636	—	188,812
Other	193,824	2,553	18,848	—	215,225
Construction real estate	97,724	552	11,985	—	110,261
Total	\$ 4,064,532	\$ 134,025	\$ 193,575	\$ 3,453	\$ 4,395,585
December 31, 2011					
Commercial	\$ 983,935	\$ 56,550	\$ 69,292	\$ 3,346	\$ 1,113,123
Commercial collateralized by assignment of lease payments	1,203,933	—	4,642	—	1,208,575
Commercial real estate					
Healthcare	169,702	—	—	6,892	176,594
Industrial	370,760	26,294	62,330	—	459,384
Multifamily	328,617	43,256	15,732	3,292	390,897
Retail	384,590	4,031	38,938	—	427,559
Office	159,162	3,924	20,418	—	183,504
Other	183,490	3,822	28,538	—	215,850
Construction real estate	167,907	4,362	11,520	—	183,789
Total	\$ 3,952,096	\$ 142,239	\$ 251,410	\$ 13,530	\$ 4,359,275

Approximately \$85.5 million and \$114.7 million of the substandard and doubtful loans were non-performing as of December 31, 2012 and 2011, respectively.

For residential real estate, home equity indirect vehicle and other consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in those loan classes based on payment activity as of December 31, 2012 and 2011 (in thousands):

	Performing	Non-performing	Total
December 31, 2012			
Residential real estate	\$ 303,416	\$ 10,943	\$ 314,359
Indirect vehicles	207,139	1,494	208,633
Home equity	286,700	18,486	305,186
Other consumer	93,307	10	93,317
Total	\$ 890,562	\$ 30,933	\$ 921,495
December 31, 2011			

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Residential real estate	\$312,487	\$4,300	\$316,787
Indirect vehicles	186,177	1,304	187,481
Home equity	326,956	9,087	336,043
Other consumer	88,856	9	88,865
Total	\$914,476	\$14,700	\$929,176

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The following tables present loans individually evaluated for impairment by class of loans as of December 31, 2012 and 2011 (in thousands):

	December 31, 2012					
	Unpaid Principal Balance	Recorded Investment	Partial Charge-offs	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:						
Commercial	\$ 10,993	\$ 9,505	\$ 1,488	\$ —	\$ 14,089	\$ 105
Commercial collateralized by assignment of lease payments	390	390	—	—	278	9
Commercial real estate:						
Healthcare	10,943	3,238	7,705	—	2,751	—
Industrial	16,891	14,940	1,951	—	16,374	29
Multifamily	800	800	—	—	1,340	14
Retail	5,372	4,917	455	—	9,241	—
Office	1,568	1,568	—	—	1,151	—
Other	4,860	4,860	—	—	6,005	—
Residential real estate	3,097	2,711	386	—	6,476	—
Construction real estate	—	—	—	—	577	—
Indirect vehicles	—	—	—	—	—	—
Home equity	2,558	2,558	—	—	8,976	—
Other consumer	—	—	—	—	182	—
With an allowance recorded:						
Commercial	14,484	14,381	103	3,620	8,455	—
Commercial collateralized by assignment of lease payments	885	885	—	188	1,130	73
Commercial real estate:						
Healthcare	—	—	—	—	3,901	—
Industrial	5,525	4,238	1,287	1,255	2,443	—
Multifamily	8,233	7,249	984	2,284	5,847	130
Retail	23,144	17,257	5,887	3,604	10,058	—
Office	1,706	1,695	11	522	1,904	—
Other	4,661	4,577	84	1,263	6,082	16
Residential real estate	10,565	10,565	—	2,858	3,417	—
Construction real estate	4,552	2,167	2,385	497	3,775	—
Indirect vehicles	—	—	—	—	—	—
Home equity	13,765	13,763	2	850	4,800	—
Other consumer	—	—	—	—	—	—
Total	\$ 144,992	\$ 122,264	\$ 22,728	\$ 16,941	\$ 119,252	\$ 376

	December 31, 2011					
	Unpaid Principal Balance	Recorded Investment	Partial Charge-offs	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:						
Commercial	\$47,784	\$28,774	\$19,010	\$ —	\$22,952	\$211
Commercial collateralized by assignment of lease payments	107	107	—	—	696	32
Commercial real estate:						
Healthcare	—	—	—	—	1,818	—
Industrial	35,338	25,865	9,473	—	37,436	64
Multifamily	1,975	1,975	—	—	10,641	164
Retail	23,656	23,652	4	—	26,783	—
Office	779	779	—	—	5,755	—
Other	6,901	6,901	—	—	16,303	—
Residential real estate	7,157	7,157	—	—	6,580	—
Construction real estate	—	—	—	—	56,846	—
Indirect vehicles	—	—	—	—	—	—
Home equity	11,297	11,297	—	—	7,309	—
Other consumer	241	241	—	—	122	—
With an allowance recorded:						
Commercial	10,016	6,038	3,978	1,711	10,025	80
Commercial collateralized by assignment of lease payments	2,077	2,077	—	390	475	71
Commercial real estate:						
Healthcare	11,750	6,892	4,858	1,560	292	—
Industrial	7,739	3,773	3,966	680	7,780	—
Multifamily	14,387	7,720	6,667	1,757	10,614	208
Retail	11,232	10,672	560	2,394	9,688	—
Office	2,330	2,047	283	77	4,586	—
Other	5,979	5,816	163	1,514	10,489	2
Residential real estate	—	—	—	—	—	—
Construction real estate	3,519	1,145	2,374	721	20,259	—
Indirect vehicles	—	—	—	—	—	—
Home equity	—	—	—	—	—	—
Other consumer	—	—	—	—	355	5
<b>Total</b>	<b>\$204,264</b>	<b>\$152,928</b>	<b>\$51,336</b>	<b>\$10,804</b>	<b>\$267,804</b>	<b>\$837</b>

Average impaired loans for the years ended December 31, 2012, 2011 and 2010 were \$119.3 million, \$267.8 million and \$337.1 million, respectively. Interest income on impaired loans recognized on a cash basis was \$376 thousand, \$837 thousand and \$307 thousand for the years ended December 31, 2012, 2011 and 2010, respectively.

Impaired loans included accruing restructured loans of \$21.3 million and \$38.0 million that have been modified and are performing in accordance with those modified terms as of December 31, 2012 and 2011, respectively. In addition, impaired loans included \$28.4 million and \$42.5 million of non-performing, restructured loans as of December 31, 2012 and 2011, respectively.

Loans may be restructured in an effort to maximize collections from financially distressed borrowers. We use various restructuring techniques, including, but not limited to, deferral of past due interest or principal, implementing an A/B

note structure, redeeming past due taxes, reduction of interest rates, extending maturities and modification of amortization schedules. Residential real estate loans are restructured in an effort to minimize losses while allowing borrowers to remain in their primary residences when possible. Programs that we offer to residential real estate borrowers include the Home Affordable Refinance Program (“HARP”) and a restructuring program similar to the Home Affordable Modification Program (“HAMP”) for first mortgage borrowers as well as the Second Lien Modification Program (“2MP”) and similar programs for home equity borrowers in keeping with the restructuring techniques discussed above.

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Periodically, the Company will restructure a note into two separate notes (A/B structure), charging off the entire B portion of the note. The A note is structured with appropriate loan-to-value and cash flow coverage ratios that provide for a high likelihood of repayment. The A note is classified as a non-performing note until the borrower has displayed a historical payment performance for a reasonable time prior to and subsequent to the restructuring. A period of sustained repayment for at least six months generally is required to return the note to accrual status provided that management has determined that the performance is reasonably expected to continue. The A note will be classified as a restructured note (either performing or nonperforming) through the calendar year of the restructuring that the historical payment performance has been established. As of December 31, 2012, there was approximately \$3.1 million in recorded investment in relation to one A/B structure. As of December 31, 2011, there was approximately \$18.9 million in recorded investment in relation to two A/B structures. Both of these A/B structures are included above as accruing restructured loans.

A loan classified as a troubled debt restructuring will no longer be included in the troubled debt restructuring disclosures in the years after the restructuring if the loan performs in accordance with the terms specified by the restructuring agreement and the interest rate specified in the restructuring agreement represents a market rate at the time of modification. The specified interest rate is considered a market rate when the interest rate is equal or greater than the rate the Company is willing to accept at the time of restructuring for a new loan with comparable risk. If there are concerns that the borrower would not be able to meet the modified terms of the loan, the loan would continue to be included in the troubled debt restructuring disclosures.

Impairment analyses on commercial-related loans classified as troubled debt restructurings are performed in conjunction with the normal allowance for loan loss process. See Note 1 for additional information. Consumer loans classified as troubled debt restructurings are aggregated in two pools that share common risk characteristics, home equity and residential real estate loans, with impairment measured on a quarterly basis based on the present value of expected future cash flows discounted at the loan's effective interest rate.

The following tables present loans that have been restructured during the year ended December 31, 2012 (dollars in thousands):

	December 31, 2012			
	Number of Loans	Pre-Modification Recorded Investment	Post-Modification Recorded Investment	Charge-offs and Specific Reserves
Performing:				
Commercial real estate:				
Multifamily	2	\$262	\$262	\$—
Retail	1	236	236	—
Residential real estate	4	1,575	1,575	—
Construction real estate	1	1,158	1,158	—
Home equity	53	7,943	7,867	76
Total	61	\$11,174	\$11,098	\$76
Non-Performing:				
Commercial	4	\$3,305	\$3,305	\$73
Commercial collateralized by assignment of lease payments	1	202	202	168
Commercial real estate:				
Industrial	1	284	284	77
Multifamily	2	333	333	220

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Retail	4	818	818	204
Other	1	157	157	50
Residential real estate	5	1,092	857	235
Home equity	42	5,283	5,283	—
Total	60	\$11,474	\$11,239	\$1,027

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The following tables present loans that have been restructured during the year ended December 31, 2011 (dollars in thousands):

	December 31, 2011			
	Number of Loans	Pre-Modification Recorded Investment	Post-Modification Recorded Investment	Charge-offs and Specific Reserves
Performing:				
Commercial real estate:				
Multifamily	1	\$20	\$20	\$—
Retail	4	19,680	19,564	—
Residential real estate	10	2,406	2,350	—
Construction real estate	1	3,603	3,593	—
Consumer	72	7,850	7,811	—
Total	88	\$33,559	\$33,338	\$—
Non-Performing:				
Commercial				
Commercial real estate:	3	\$463	\$463	\$119
Industrial	4	15,947	9,680	6,511
Multifamily	2	10,393	3,970	7,047
Retail	4	10,637	10,632	680
Office	2	834	834	8
Other	3	5,274	5,274	1,006
Residential real estate	2	531	452	79
Home equity	17	2,902	2,273	629
Total	37	\$46,981	\$33,578	\$16,079

Of the troubled debt restructurings entered into during the past twelve months, \$3.9 million were performing and subsequently defaulted during the year ended December 31, 2012. Performing troubled debt restructurings are considered to have defaulted when they become 90 days or more past due post restructuring or are placed on non-accrual status.

The following tables present the troubled debt restructurings activity during the year ended December 31, 2012 (dollars in thousands):

	Performing	Non-performing	
Beginning balance	\$37,996	\$42,540	
Additions	11,174	14,535	
Charge-offs	(534)	(3,099)	)
Principal payments, net	(21,611)	(20,770)	)
Removals	(9,539)	(200)	)
Transfer to other real estate owned	—	(818)	)
Transfer from/to performing	9,094	5,324	
Transfer from/to nonperforming	(5,324)	(9,094)	)
Ending balance	\$21,256	\$28,418	

Loans removed from trouble debt restructuring status are those that were restructured in a previous calendar year at a market rate of interest and have performed in compliance with the modified terms. Additions to non-performing troubled debt restructurings above include the A portion of an A/B structured note of \$3.1 million that was restructured in a prior year, performed in accordance with the modified terms and was removed from trouble debt reclassification. The A portion of the note redefaulted during 2012.

The following table presents the type of modification for loans that have been restructured and the post-modification recorded investment during the year ended December 31, 2012 (dollars in thousands):

December 31, 2012							
	Extended Maturity, Amortization and Reduction of Interest Rate	Extended Maturity and Amortization	Extended Maturity and Reduction of Interest Rate	Extended Maturity and Delay in Payments	Extended Maturity	Delay in Payments or Reduction of Interest Rate	Total
Commercial	\$—	\$—	\$—	\$169	\$3,136	\$—	\$3,305
Commercial collateralized by assignment of lease payments	—	202	—	—	—	—	202
Commercial real estate:							
Industrial	—	—	—	—	—	284	284
Multifamily	—	—	595	—	—	—	595
Retail	—	—	852	202	—	—	1,054
Other	—	—	—	—	—	157	157
Residential real estate	2,328	339	—	—	—	—	2,667
Construction real estate	—	—	—	—	1,158	—	1,158
Home equity	9,782	1,764	1,510	—	120	50	13,226
Total	\$12,110	\$2,305	\$2,957	\$371	\$4,414	\$491	\$22,648

Activity in the allowance for loan losses was as follows (in thousands):

	Year Ended December 31,		
	2012	2011	2010
Balance at beginning of year	\$ 135,975	\$ 192,217	\$ 177,072
Provision for credit losses	(8,900	) 120,750	246,200
Charge-offs:			
Commercial loans	2,408	17,571	58,077
Commercial loans collateralized by assignment of lease payments	1,721	1,466	1,711
Commercial real estate	11,377	96,633	79,828
Residential real estate	2,944	12,643	3,326
Construction real estate	4,007	52,917	94,533
Indirect vehicles	2,259	2,836	3,199
Home equity	4,551	11,066	4,632
Other consumer loans	1,349	1,648	1,755
Total charge-offs	30,616	196,780	247,061
Recoveries:			
Commercial loans	3,475	5,370	8,788
Commercial loans collateralized by assignment of lease payments	6,720	225	184
Commercial real estate	16,987	3,332	2,070
Residential real estate	501	49	184
Construction real estate	2,019	8,590	3,170
Indirect vehicles	1,096	1,399	1,163
Home equity	671	224	351
Other consumer loans	351	599	96
Total recoveries	31,820	19,788	16,006
Net (recoveries) charge-offs	(1,204	) 176,992	231,055
Allowance for credit losses(1)	128,279	135,975	192,217
Allowance for unfunded credit commitments(2)	(4,075	) (9,177	) —
Balance at December 31,	\$ 124,204	\$ 126,798	\$ 192,217

(1)The reserve for unfunded credit commitments was reclassified to other liabilities as of June 30, 2011.

(2)There was \$13.6 million for unfunded credit commitments at December 31, 2010 included in allowance for credit losses above.



The following table presents the activity in the allowance for credit losses, balance in allowance for credit losses and recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2012 and 2011 (in thousands):

	Commercial	Commercial collateralized by assignment of lease payments	Commercial real estate	Residential real estate	Construction real estate	Indirect vehicles	Home equity	Other Consumer	Unfunded Commitments	Total
December 31, 2012:										
Allowance for credit losses:										
Beginning balance	\$21,106	\$7,561	\$68,695	\$3,935	\$15,639	\$1,834	\$7,333	\$695	\$9,177	\$135,370
Reclassification to allowance for unfunded credit commitments	—	—	—	—	—	—	—	—	—	—
Transfer to (from) allowance for unfunded credit commitments	—	—	—	—	1,132	—	—	—	(1,132)	—
Charge-offs	2,408	1,721	11,377	2,944	4,007	2,259	4,551	1,349	—	30,616
Recoveries	3,475	6,720	16,987	501	2,019	1,096	671	351	—	31,829
Provision	2,770	(4,805)	(13,249)	5,449	(3,561)	653	5,948	1,865	(3,970)	(8,900)
Ending balance	\$24,943	\$7,755	\$61,056	\$6,941	\$11,222	\$1,324	\$9,401	\$1,562	\$4,075	\$128,279
Ending allowance balance attributable to loans:										
Individually evaluated for impairment	\$3,620	\$188	\$8,928	\$2,858	\$497	\$—	\$850	\$—	\$3,499	\$20,452
Collectively evaluated for impairment	18,878	7,567	50,120	4,083	10,662	1,324	8,551	1,562	576	103,127
Acquired and accounted for under ASC 310-30 (1)	2,445	—	2,008	—	63	—	—	—	—	4,516
Total ending allowance balance	\$24,943	\$7,755	\$61,056	\$6,941	\$11,222	\$1,324	\$9,401	\$1,562	\$4,075	\$128,279
Loans:	\$23,886	\$1,275	\$65,339	\$13,276	\$2,167	\$—	\$16,321	\$—	\$—	\$122,869

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Individually evaluated for impairment											
Collectively evaluated for impairment	1,178,804	1,301,745	1,696,493	297,144	108,094	208,633	288,865	93,317	—	5,173	
Acquired and accounted for under ASC 310-30 (1)	65,658	—	247,390	6,528	118,360	—	465	33,170	—	471,5	
Total ending loans balance December 31, 2011:	\$1,268,348	\$1,303,020	\$2,009,222	\$316,948	\$228,621	\$208,633	\$305,651	\$126,487	\$—	\$5,76	
Allowance for credit losses:											
Beginning balance	\$28,747	\$6,424	\$105,875	\$5,104	\$37,215	\$3,157	\$5,062	\$633	\$—	\$192,	
Reclassification to allowance for unfunded credit commitments	(464	) —	(7,989	) —	(8,597	) —	—	—	17,050	—	
Transfer to (from) allowance for unfunded credit commitments	—	—	5,516	—	5,765	—	—	—	(11,281)	—	
Charge-offs	17,571	1,466	96,633	12,643	52,917	2,836	11,066	1,648	—	196,7	
Recoveries	5,370	225	3,332	49	8,590	1,399	224	599	—	19,78	
Provision	5,024	2,378	58,594	11,425	25,583	114	13,113	1,111	3,408	120,7	
Ending balance	\$21,106	\$7,561	\$68,695	\$3,935	\$15,639	\$1,834	\$7,333	\$695	\$9,177	\$135,	
Ending allowance balance attributable to loans:											
Individually evaluated for impairment	\$1,711	\$390	\$7,982	\$—	\$721	\$—	\$—	\$—	\$9,177	\$19,9	
Collectively evaluated for impairment	19,395	7,171	60,173	3,648	14,918	1,834	7,333	695	—	115,1	
Acquired and accounted for under ASC 310-30 (1)	—	—	540	287	—	—	—	—	—	827	
Total ending allowance balance	\$21,106	\$7,561	\$68,695	\$3,935	\$15,639	\$1,834	\$7,333	\$695	\$9,177	\$135,	
Loans:											

Individually evaluated for impairment	\$34,812	\$2,184	\$96,092	\$7,157	\$1,145	\$—	\$11,297	\$241	\$—	\$152,000
Collectively evaluated for impairment	1,053,310	1,206,391	1,757,696	305,117	182,644	187,481	324,746	88,624	—	5,106,000
Acquired and accounted for under ASC 310-30 (1)	110,545	—	324,216	9,483	197,788	—	925	49,101	—	692,000
Total ending loans balance	\$1,198,667	\$1,208,575	\$2,178,004	\$321,757	\$381,577	\$187,481	\$336,968	\$137,966	\$—	\$5,954,000

(1) Loans acquired in FDIC-assisted transactions and accounted for under ASC Subtopic 310-30 “Receivables — Loans and Debt Securities Acquired with Deteriorated Credit Quality.”

The results for the year ended December 31, 2011 include a provision for credit losses of approximately \$50 million in connection with the sale during the quarter ended June 30, 2011 of loans with an aggregate carrying amount of \$281.6 million prior to the transfer to loans held for sale, including \$156.3 million in non-performing loans. The sale resulted in charge-offs of approximately \$87 million, which impacted all loan types.

Purchased loans acquired in a business combination, including loans purchased in our FDIC-assisted transactions, are recorded at estimated fair value on their purchase date without a carryover of the related allowance for loan losses. Purchased credit-impaired loans are loans that have evidence of credit deterioration since origination and it is probable at the date of acquisition that the Company will not collect all contractually required principal and interest payments. Evidence of credit quality deterioration as of the purchase date may include factors such as past due and non-accrual status. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the non-accretable difference. Further, any excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable yield and is recognized into interest income over the remaining life of the loan when there is a reasonable expectation about the amount and timing of such cash flows. Subsequent decreases to the expected cash flows will generally result in a provision for loan losses. Subsequent increases in cash flows result in a reduction of the remaining portion of any allowance for loan losses previously established and/or a reclassification of the difference from non-accretable to accretable with a positive impact on interest income prospectively.

During the year ended December 31, 2012 there was a provision for credit losses of \$8.1 million and net charge-offs of \$4.4 million, respectively, in relation to 14 pools of purchased loans with a total carrying amount of \$261.9 million as of December 31, 2012. During the year ended December 31, 2011 there was a provision to the allowance for loan losses of \$3.8 million and net charge-offs of \$3.0 million in relation to five pools of purchased loans with a total carrying amount of \$32.7 million as of December 31, 2011. There was \$4.5 million in allowance for loan losses related to these purchased loans at December 31, 2012 and \$827 thousand at December 31, 2011. The provision for credit losses and accompanying charge-offs are included in the table above.

Changes in the accretable yield for loans acquired in FDIC-assisted transactions and accounted for under ASC 310-30 were as follows for the years ended December 31, 2012 and 2011 (in thousands):

	Year Ended December 31,	
	2012	2011
Balance at beginning of period	\$18,703	\$44,103
Purchases	—	—
Accretion	(13,535	) (29,899
Other	517	4,499
Balance at end of period	\$5,685	\$18,703

In our FDIC-assisted transactions, the fair value of purchased credit-impaired loans, on the acquisition date, was determined based on assigned risk ratings, expected cash flows and the fair value of loan collateral. The fair value of loans that were not credit-impaired was determined based on estimates of losses on defaults and other market factors. Due to the loss-share agreements with the FDIC, MB Financial Bank recorded a receivable (FDIC indemnification asset) from the FDIC equal to the present value of the corresponding reimbursement percentages on the estimated losses embedded in the loan portfolio.

When cash flow estimates are adjusted downward for a particular loan pool, the FDIC indemnification asset is increased. An allowance for loan losses is established for the impairment of the loans. A provision for loan losses is

recognized for the difference between the increase in the FDIC indemnification asset and the decrease in cash flows.

When cash flow estimates are adjusted upward for a particular loan pool, the FDIC indemnification asset is decreased. The difference between the decrease in the FDIC indemnification asset and the increase in cash flows is accreted over the estimated life of the loan pool.

When cash flow estimates are adjusted downward for covered foreclosed real estate, the FDIC indemnification asset is increased. A charge is recognized for the difference between the increase in the FDIC indemnification asset and the decrease in cash flows.

When cash flow estimates are adjusted upward for covered foreclosed real estate, the FDIC indemnification asset is decreased. Any write-down after the transfer to covered foreclosed real estate is reversed.

In both scenarios, the clawback liability (the amount the FDIC requires MB Financial Bank to pay back if certain thresholds are met) will increase or decrease accordingly.

The carrying amount of covered loans and other purchased non-covered loans at December 31, 2012 consisted of purchased credit-impaired loans and non-credit-impaired loans as shown in the following table (in thousands):

December 31, 2012	Purchased Credit-Impaired Loans	Purchased Non- Credit-Impaired Loans	Total
Covered loans:			
Commercial related (1)	\$21,695	\$6,083	\$27,778
Commercial	4,767	15,331	20,098
Commercial real estate	98,625	148,765	247,390
Construction real estate	105,853	12,507	118,360
Other	3,616	32,608	36,224
Total covered loans	\$234,556	\$215,294	\$449,850
Estimated receivable amount from the FDIC under the loss-share agreement (2)	\$15,802	\$21,356	\$37,158
Non covered loans:			
Commercial related (3)	\$3,670	\$14,112	\$17,782
Other	89	3,850	3,939
Total non-covered loans	\$3,759	\$17,962	\$21,721

(1) Covered commercial related loans include commercial, commercial real estate and construction real estate loans acquired in connection with the Heritage and Benchmark FDIC-assisted transactions.

(2) Estimated reimbursable amounts from the FDIC under the loss-share agreement exclude \$2.2 million in reimbursable amounts related to covered other real estate owned.

(3) Non covered commercial related loans include commercial, commercial real estate and construction real estate for InBank.

Outstanding balances on purchased loans from the FDIC were \$515.7 million and \$795.6 million as of December 31, 2012 and 2011, respectively. The related carrying amount on loans purchased from the FDIC was \$471.6 million and \$692.1 million as of December 31, 2012 and 2011.

## Note 6. Lease Investments

The lease portfolio is comprised of various types of equipment, generally technology related, including computer systems and satellite equipment, material handling and general manufacturing equipment. Lessees tend to have an investment grade public debt rating by Moody's or Standard & Poors or the equivalent, though we also provide credit to below investment grade and non-rated companies.

Lease investments by categories follow (in thousands):

	December 31,	
	2012	2011
Direct finance leases:		
Minimum lease payments	\$90,160	\$56,744
Estimated unguaranteed residual values	11,140	6,681
Less: unearned income	(7,135	) (5,349
Direct finance leases (1)	\$94,165	\$58,076
Leveraged leases:		
Minimum lease payments	\$154,549	\$21,907
Estimated unguaranteed residual values	23,586	2,702
Less: unearned income	(2,879	) (2,004
Less: related non-recourse debt	(145,719	) (20,629
Leveraged leases (1)	\$29,537	\$1,976
Operating leases:		
Equipment, at cost	\$222,083	\$242,453
Less accumulated depreciation	(92,260	) (106,963
Lease investments, net	\$129,823	\$135,490

(1) Direct finance and leveraged leases are included as commercial loans collateralized by assignment of lease payments for financial statement purposes.

Leases that transfer substantially all of the benefits and risk related to the equipment ownership to the lessee are classified as direct financing. If these direct finance leases have non-recourse debt associated with them, they are further classified as leveraged leases, and the associated debt is netted with the outstanding balance in the consolidated financial statements. Interest income on direct finance and leveraged leases is recognized using methods which approximate a level yield over the term of the lease.

Operating leases are investments in equipment leased to other companies, where the residual component makes up more than 10% of the investment. The Company funds most of the lease equipment purchases internally, but has some loans at other banks which totaled \$21.1 million at December 31, 2012 and \$31.0 million at December 31, 2011.

The minimum lease payments receivable for the various categories of leases are due as follows (in thousands) for the years ending December 31,

Year	Direct Finance Leases	Leveraged Leases	Operating Leases	Total
2013	\$39,762	\$60,824	\$30,764	\$131,350
2014	26,314	49,357	21,764	97,435
2015	14,108	27,611	12,547	54,266
2016	6,936	11,050	5,246	23,232
2017	2,005	4,105	1,924	8,034
Thereafter	1,035	1,602	59	2,696
	\$90,160	\$154,549	\$72,304	\$317,013

Income from lease investments was composed of (in thousands):

	Years Ended December 31,		
	2012	2011	2010
Rental income on operating leases	\$49,473	\$54,859	\$55,078
Equipment maintenance contracts revenue, net of cost of sales	14,129	7,713	5,353
Other lease related revenue	4,218	3,599	2,078
Gain on sale of leased equipment, net	4,708	3,158	2,474
Income on lease investments, gross	72,528	69,329	64,983
Less:			
Depreciation on operating leases	(36,146)	(42,390)	(43,130)
Income from lease investments, net	\$36,382	\$26,939	\$21,853

Equipment maintenance contracts revenue represents the gross amount of revenue paid for maintenance contracts and other services sold to customers. The maintenance contracts are serviced by third parties, with the Company maintaining no obligation under the contracts. The cost of sales is the amount paid by the Company to the third party maintenance provider.

Gains on leased equipment periodically result when a lessee renews a lease or purchases the equipment at the end of a lease or the equipment is sold to a third party at a profit. Individual lease transactions can, however, result in a loss. This generally happens when, at the end of a lease, the lessee does not renew the lease or purchase the equipment. To mitigate this risk of loss, we usually limit individual leased equipment residuals to approximately \$500 thousand per transaction and seek to diversify both the type of equipment leased and the industries in which the lessees participate. Often times, there are several individual lease schedules under one master lease. There were 3,464 leases at December 31, 2012 compared to 2,668 at December 31, 2011. The average residual value per lease schedule was approximately \$22 thousand at December 31, 2012 and \$21 thousand at December 31, 2011. The average residual value per master lease schedule was approximately \$79 thousand at December 31, 2012 and \$166 thousand at December 31, 2011.



At December 31, 2012, the following reflects the residual values for leases by category in the year the initial lease term ends (in thousands):

End of initial lease term	Residual Values			Total
	Direct Finance Leases	Leveraged Leases	Operating Leases	
December 31, 2013	\$3,684	\$6,484	\$9,589	\$19,757
2014	3,658	6,037	10,987	20,682
2015	2,270	5,667	7,924	15,861
2016	922	3,452	6,904	11,278
2017	498	1,415	4,445	6,358
Thereafter	108	531	346	985
	\$11,140	\$23,586	\$40,195	\$74,921

The lease residual value represents the present value of the estimated fair value of the leased equipment at the termination of the lease. Lease residual values are reviewed quarterly, and any write-downs or charge-offs deemed necessary are recorded in the period in which they become known.

#### Note 7. Premises and Equipment

Premises and equipment consist of (in thousands):

	December 31,	
	2012	2011
Land and land improvements	\$69,832	\$63,796
Buildings	97,365	97,909
Furniture and equipment	88,425	80,659
Buildings and leasehold improvements	49,813	50,617
	305,435	292,981
Accumulated depreciation	(83,902)	(82,276)
Premises and equipment, net	\$221,533	\$210,705

Depreciation on premises and equipment totaled \$16.3 million, \$13.6 million, and \$11.5 million for the years ended December 31, 2012, 2011, and 2010, respectively.

#### Note 8. Goodwill and Intangibles

The excess of the cost of an acquisition over the fair value of the net assets acquired consists of goodwill, and core deposit and client relationship intangibles. Under ASC Topic 350, goodwill is subject to at least annual assessments for impairment by applying a fair value based test. The Company reviews goodwill to determine potential impairment annually, or more frequently if events and circumstances indicate that goodwill might be impaired, by comparing the carrying value of the reporting unit with the fair value of the reporting unit.

The Company's annual assessment date is as of December 31. No impairment losses were recognized during the years ended December 31, 2012, 2011, or 2010. Goodwill is tested for impairment at the reporting unit level. All of our goodwill is allocated to MB Financial, Inc., which is the Company's only applicable reporting unit for purposes of testing goodwill impairment. The carrying amount of goodwill was \$423.4 million and \$387.1 million at December 31, 2012 and 2011, respectively. Goodwill increased by \$36.3 million during the fourth quarter of 2012 as

a result of the Celtic acquisition.

Fair value was computed by estimating the future cash flows of the Company and present valuing those cash flows at an interest rate equal to our cost of capital. In addition, we compared our fair value calculation with our stock price adjusted for a control premium for reasonableness relative to our fair value calculation. Key assumptions used in estimating future cash flows included loan and deposit growth, the interest rate environment, credit spreads on new and renewed loans, future deposit pricing, loan

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charge-offs, provision for credit losses, fee income growth and operating expense growth. Our future cash flows estimates assumed a similar economic environment to what we experienced in 2012.

The Company has other intangible assets consisting of core deposit and client relationship intangibles that had a remaining weighted average amortization period of approximately four years, as of December 31, 2012. Core deposit and client relationship intangibles increased by \$5.0 million during the fourth quarter of 2012 as a result of the Celtic acquisition.

The following table presents the changes in the carrying amount of core deposit and client relationship intangibles, gross carrying amount, accumulated amortization, and net book value as of December 31, 2012 and 2011 (in thousands):

	December 31,	
	2012	2011
Balance at beginning of period	\$29,494	\$35,159
Amortization expense	(5,010	) (5,665
Other intangibles from business combinations	5,028	—
Balance at end of period	\$29,512	\$29,494
Gross carrying amount	\$61,429	\$71,560
Accumulated amortization	(31,917	) (42,066
Net book value	\$29,512	\$29,494

The following presents the estimated amortization expense of other intangible assets (in thousands):

Year ending December 31,	Amount
2013	\$6,084
2014	4,748
2015	4,030
2016	3,418
2017	3,071
Thereafter	8,161
	\$29,512

#### Note 9. Deposits

The composition of deposits was as follows (in thousands):

	December 31,	
	2012	2011
Demand deposit accounts, noninterest bearing	\$2,164,547	\$1,885,694
NOW and money market accounts	2,747,273	2,645,334
Savings accounts	811,333	753,610
Certificates of deposit, \$100,000 or more	1,020,033	1,393,165
Other certificates of deposit	799,511	969,804
Total	\$7,542,697	\$7,647,607

Certificates of deposit of \$100,000 or more included \$294.2 million and \$437.4 million of brokered deposits at December 31, 2012 and 2011, respectively. Brokered deposits typically consist of smaller individual time certificates

that have the same liquidity characteristics and yields consistent with time certificates of \$100,000 or more.

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At December 31, 2012, the scheduled maturities of certificates of deposit were as follows (in thousands):

2013	\$ 1,283,292
2014	222,518
2015	154,602
2016	41,457
2017	49,431
Thereafter	68,244
	\$ 1,819,544

#### Note 10. Short-Term Borrowings

Short-term borrowings were as follows as of December 31, 2012 and 2011 (dollars in thousands):

	December 31, 2012		2011	
	Weighted Average Cost	Amount	Weighted Average Cost	Amount
Customer repurchase agreements	0.23	% \$ 208,242	0.30	% \$ 216,439
Federal Home Loan Bank advances	3.58	% 12,360	3.66	% 3,515
	0.42	% \$ 220,602	0.35	% \$ 219,954

Securities sold under agreements to repurchase are agreements in which the Company acquires funds by selling assets to another party under a simultaneous agreement to repurchase the same assets at a specified price and date. The Company enters into repurchase agreements and also offers a demand deposit account product to customers that sweeps their balances in excess of an agreed upon target amount into overnight repurchase agreements. All securities sold under agreements to repurchase are recorded on the face of the balance sheet.

The Company had Federal Home Loan Bank advances with maturity dates less than one year consisting of \$12.4 million in fixed rate advances at December 31, 2012 and \$3.5 million in fixed rate advances at December 31, 2011. At December 31, 2012, the interest rates on these advances ranged from 3.26% to 3.98% and maturities ranged from April 2013 to July 2013.

On March 9, 2012, the Company entered into a \$35.0 million unsecured line of credit with a correspondent bank. Interest is payable at a rate of one month LIBOR + 2.00%. As of December 31, 2012, no amount was outstanding. The line matures on March 8, 2013.

#### Note 11. Long-term Borrowings

The Company had Federal Home Loan Bank advances with original contractual maturities greater than one year of \$4.4 million and \$144.6 million at December 31, 2012 and 2011, respectively. As of December 31, 2012, the advances had fixed terms with effective interest rates, net of discounts, ranging from 3.23% to 5.87% and maturities ranging from April 2021 to April 2035.

A collateral pledge agreement exists whereby at all times, the Company must keep on hand, free of all other pledges, liens, and encumbrances, first mortgage loans and home equity loans with unpaid principal balances aggregating no less than 133% for first mortgage loans and 250% for home equity loans of the outstanding advances from the Federal

Home Loan Bank. The Company may also pledge certain investment securities as collateral for advances based on market value. As of December 31, 2012 and December 31, 2011, the Company had \$28.4 million and \$197.4 million, respectively, of loans pledged as collateral for long-term Federal Home Loan Bank advances. Additionally, as of December 31, 2012 and December 31, 2011, the Company had \$32.1 million and \$33.8 million, respectively, of investment securities pledged as collateral for advances from the Federal Home Loan Bank.

The Company had notes payable to banks totaling \$21.1 million and \$31.0 million at December 31, 2012 and December 31, 2011, respectively, which as of December 31, 2012, were accruing interest at rates ranging from 2.50% to 12.00%. Lease investments

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includes equipment with an amortized cost of \$29.7 million and \$42.6 million at December 31, 2012 and 2011, respectively, that is pledged as collateral on these notes.

The Company had a \$40.0 million 10-year structured repurchase agreement as of December 31, 2012, which bears interest at a fixed rate borrowing of 4.75% and expires in 2016.

As of December 31, 2012, MB Financial Bank has a \$50.0 million outstanding subordinated debt facility. Interest is payable at a rate of 3-month LIBOR +1.70%. The debt matures on October 1, 2017.

The principal payments on long-term borrowings are due as follows (in thousands):

	Amount
Year ending December 31,	
2013	\$ 10,204
2014	6,726
2015	3,522
2016	41,506
2017	50,339
Thereafter	3,753
	\$ 116,050

#### Note 12. Junior Subordinated Notes Issued to Capital Trusts

The Company has established statutory trusts for the sole purpose of issuing trust preferred securities and related trust common securities. The proceeds from such issuances were used by the trusts to purchase junior subordinated notes of the Company, which are the sole assets of each trust. Concurrently with the issuance of the trust preferred securities, the Company issued guarantees for the benefit of the holders of the trust preferred securities. The Company's outstanding trust preferred securities qualify, and are treated by the Company, as Tier 1 regulatory capital. The Company owns all of the common securities of each trust. The trust preferred securities issued by each trust rank equally with the common securities in right of payment, except that if an event of default under the indenture governing the notes has occurred and is continuing, the preferred securities will rank senior to the common securities in right of payment.

The table below summarizes the outstanding junior subordinated notes and the related trust preferred securities issued by each trust as of December 31, 2012 (in thousands):

	Coal City Capital Trust I	MB Financial Capital Trust II	MB Financial Capital Trust III	MB Financial Capital Trust IV
<b>Junior Subordinated Notes:</b>				
Principal balance	\$25,774	\$36,083	\$10,310	\$20,619
Annual interest rate	3-mo LIBOR + 1.80%	3-mo LIBOR + 1.40%	3-mo LIBOR + 1.50%	3-mo LIBOR + 1.52%
Stated maturity date	September 1, 2028	September 15, 2035	September 23, 2036	September 15, 2036
Call date	September 1, 2008	December 15, 2010	September 23, 2011	September 15, 2011
<b>Trust Preferred Securities:</b>				
Face Value	\$25,000	\$35,000	\$10,000	\$20,000
Annual distribution rate	3-mo LIBOR + 1.80%	3-mo LIBOR + 1.40%	3-mo LIBOR + 1.50%	3-mo LIBOR + 1.52%
Issuance date	July 1998	August 2005	July 2006	August 2006
Distribution dates (1)	Quarterly	Quarterly	Quarterly	Quarterly
	MB Financial Capital Trust V	MB Financial Capital Trust VI	FOBB Statutory Trust III (2)	
<b>Junior Subordinated Notes:</b>				
Principal balance	\$30,928	\$23,196	\$5,155	
Annual interest rate	3-mo LIBOR + 1.30%	3-mo LIBOR + 1.30%	3-mo LIBOR + 2.80%	
Stated maturity date	December 15, 2037	October 30, 2037	January 23, 2034	
Call date	December 15, 2012	October 30, 2012	January 23, 2009	
<b>Trust Preferred Securities:</b>				
Face Value	\$30,000	\$22,500	\$5,000	
Annual distribution rate	3-mo LIBOR + 1.30%	3-mo LIBOR + 1.30%	3-mo LIBOR + 2.80%	
Issuance date	September 2007	October 2007	December 2003	
Distribution dates (1)	Quarterly	Quarterly	Quarterly	

(1) All distributions are cumulative and paid in cash.

FOBB Statutory Trust III was established by First Oak Brook Bancshares, Inc. ("FOBB") prior to the Company's (2) acquisition of FOBB, and the junior subordinated note issued by FOBB to FOBB Statutory Trust III was assumed by the Company upon completion of the acquisition.

The trust preferred securities are subject to mandatory redemption, in whole or in part, upon repayment of the junior subordinated notes at the stated maturity date or upon redemption on a date no earlier than the call dates noted in the table above. Prior to these respective redemption dates, the junior subordinated notes may be redeemed by the Company (in which case the trust preferred securities would also be redeemed) after the occurrence of certain events that would have a negative tax effect on the Company or the trusts, would cause the trust preferred securities to no longer qualify as Tier 1 capital, or would result in a trust being treated as an investment company. Each trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated notes. The Company's obligation under the junior subordinated notes and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of each trust's obligations under the trust preferred securities issued by each trust. The Company has the right to defer payment of interest on the



notes and, therefore, distributions on the trust preferred securities, for up to 5 years, but not beyond the stated maturity date in the table above. During any such deferral period the Company may not pay cash dividends on its common or preferred stock and generally may not repurchase its common or preferred stock.

During the third quarter of 2012, the Company redeemed \$6.2 million of junior subordinated notes issued to FOBB Statutory Trust I. The junior subordinated note had a rate of 10.60% and a maturity date of September 7, 2030. The Company assumed this obligation upon the completion of the acquisition of FOBB.

## Note 13. Lease Commitments and Rental Expense

The Company leases office space for certain branch offices. At December 31, 2012, the future minimum annual rental commitments for these noncancelable leases and subleases of such space were as follows (in thousands):

Year	Gross Rents	Sublease Rents	Net Rents
2013	\$6,016	\$1,100	\$4,916
2014	5,305	929	4,376
2015	4,746	676	4,070
2016	3,808	444	3,364
2017	2,985	422	2,563
Thereafter	19,229	1,419	17,810
	\$42,089	\$4,990	\$37,099

Under the terms of these leases, the Company is required to pay its pro rata share of the cost of maintenance and real estate taxes. Certain leases also provide for increased rental payments based on increases in the Consumer Price Index.

Net rental expense for the years ended December 31, 2012, 2011, and 2010 amounted to \$5.4 million, \$5.3 million, and \$5.4 million, respectively.

## Note 14. Employee Benefit Plans

The Company has a defined contribution 401(k) profit sharing plan that covers most full-time employees who have completed three months of service. Each participant under the plan may contribute up to 75% of his/her eligible compensation on a pretax basis. The Company's contributions consist of a discretionary profit-sharing contribution and a matching contribution of the amounts contributed by the participants. The board of directors determines the Company's contributions on an annual basis.

During 2012, each participant was eligible for a maximum total Company matching contribution of 3.5% of their compensation. Additionally, the Company may make annual discretionary profit sharing contributions. The contributions for profit sharing is estimated to be 3% of eligible compensation for the year ended December 31, 2012, and was 3% of eligible compensation for the years ended December 31, 2011 and December 31, 2010. The Company's total contribution to the plan for the year ended December 31, 2012 was estimated to be \$6.6 million and was \$6.1 million and \$5.5 million for the years ended December 31, 2011 and 2010, respectively.

The Company has deferred compensation plans that allow eligible executives, senior officers and certain other employees and directors to defer payment of up to 100% of their base salary and bonus in the case of employees and board fees in the case of directors. Discretionary Company contributions to these plans for the year ended December 31, 2012 were estimated to be approximately \$464 thousand. Contributions to these plans were \$492 thousand and \$376 thousand for the years ended December 31, 2011 and 2010, respectively. In addition, pursuant to the Company's agreement entered into with the Company's Chief Executive Officer, he is entitled to receive on each December 31st while he is employed by the Company (starting December 31, 2007) a fully vested employer contribution to his account under the Company's non-stock deferred compensation plan in amount equal to 20% of his base salary then in effect. The amounts deferred can be invested in MB Financial stock (under the Company's stock deferred compensation plan) or publicly traded mutual funds (under the Company's non-stock deferred compensation plan) at the discretion of the participant. The cost of the MB Financial common stock held by MB Financial's deferred

compensation plans is reported separately in a manner similar to treasury stock (that is, changes in fair value are not recognized) with a corresponding deferred compensation obligation reflected in additional paid-in capital. The amounts of the assets that are not invested in MB Financial common stock are recorded at their fair market value in other assets on the consolidated balance sheet. As of December 31, 2012, the fair value of the assets held in other publicly traded funds totaled \$7.7 million. A liability is established, in other liabilities, on the consolidated balance sheet, for the fair value of the obligation to the participants. Any increase or decrease in the fair market value of plan assets is recorded in other non-interest income on the consolidated statement of operations. Any increase or decrease in the fair value of the deferred compensation obligation to participants is recorded as additional compensation expense or a reduction of compensation expense on the consolidated statement of operations. The decrease in fair market value of the assets and the obligation related to the deferred compensation plan was \$811 thousand for the year ended December 31, 2012.

## Note 15. Income Taxes

The deferred taxes consist of (in thousands):

	December 31,	
	2012	2011
Deferred tax asset:		
Allowance for credit losses	\$50,336	\$53,888
Federal net operating loss carryforwards	1,926	44,424
State net operating loss carryforwards	23,677	22,242
Other real estate owned	22,153	10,732
Stock options and restricted stock	5,808	6,628
Loans	8,628	6,420
Deferred compensation	6,129	5,839
Tax credit carryforwards	15,491	5,653
Bonus accrual	4,438	2,380
Merger and non-compete accrual	865	1,030
Other items	1,343	2,795
Total deferred tax asset	140,794	162,031
Valuation allowance	—	—
Total deferred tax asset, net of valuation allowance	140,794	162,031
Deferred tax liability:		
Premises and equipment	(116,780	) (76,843
Deferred income from FDIC-assisted transactions	(50,565	) (47,415
Investment securities	(5,573	) (4,495
FHLB stock dividends	(2,774	) (4,079
Core deposit intangible	(2,669	) (4,038
Other items	(3,673	) (1,299
Total deferred tax liability	(182,034	) (138,169
Net deferred tax (liability) asset	(41,240	) 23,862
Net unrealized holding gain on investment securities available for sale	(23,431	) (25,258
Net deferred tax liability	\$(64,671	) \$(1,396

As part of the accounting for the acquisition of Celtic, a net deferred tax liability of \$49.9 million, related primarily to differences between financial statement reporting and income tax reporting of certain leases, was recorded during the year ended December 31, 2012, without an offsetting effect to the income tax provision.

The Company's state net operating loss carryforwards totaled \$460.0 million at December 31, 2012 and begin to expire in 2015 through 2027. In January of 2011, the State of Illinois enacted legislation suspending the utilization of net operating loss carryforwards for tax years 2011 through 2014 and extending the carryforward period for existing net operating loss carryforwards by 4 years. The Company's federal net operating loss carryforwards totaled \$5.5 million at December 31, 2012 and begin to expire in 2019 through 2031. The Company's tax credit carryforwards include federal alternative minimum tax credits of \$10.4 million with an indefinite carryforward period and general business credits of \$5.1 million with expiration dates occurring in 2028 through 2032. Management has determined that it is more likely than not that the deferred tax assets, including the net operating loss carryforwards, as of December 31, 2012, will be realized and that no valuation allowance is required.



Income taxes attributable to continuing operations consist of (in thousands):

	Years Ended December 31,		
	2012	2011	2010
Current expense (benefit):			
Federal	\$15,075	\$713	\$5,971
State	6,225	(611)	) 471
Foreign	—	—	5
	21,300	102	6,447
Deferred expense (benefit)	15,177	5,166	(6,423)
	\$36,477	\$5,268	\$24

The reconciliation between the statutory federal income tax rate of 35% and the effective tax rate on income from continuing operations follows (in thousands):

	Years Ended December 31,		
	2012	2011	2010
Federal income tax expense (benefit) at expected statutory rate	\$44,398	\$15,398	\$7,193
Increase (decrease) due to:			
Tax exempt income, net	(12,539)	) (8,162)	) (6,403)
State tax benefit resulting from change in tax rate	—	(2,100)	) —
State tax expense (benefit) net of federal impact	5,014	1,703	306
Nonincludable increase in cash surrender value of life insurance	(1,177)	) (1,529)	) (1,230)
Adjustment of tax contingency reserves	14	35	(236)
Other items, net	767	(77)	) 394
Income tax expense (benefit)	\$36,477	\$5,268	\$24

Accounting for Uncertainty in Income Taxes: ASC Topic 740 provides guidance on financial statement recognition and measurement of tax positions taken, or expected to be taken, in tax returns.

A reconciliation of the change in unrecognized tax benefits from January 1, 2012 to December 31, 2012 is as follows (in thousands):

	Unrecognized Tax Benefit Without Interest	Interest on unrecognized Tax Benefit	Total Unrecognized Tax Benefit Including Interest
Balance at January 1, 2012	\$ 83	\$ 7	\$ 90
Increases for tax positions of prior years	12	2	14
Benefits recognized	—	—	—
Balance at December 31, 2012	\$ 95	\$ 9	\$ 104

The whole amount of unrecognized tax benefits would affect the tax provision and the effective income tax rate if recognized in future periods. The Company elects to treat interest and penalties recognized for the underpayment of income taxes as income tax expense, to the extent not included in unrecognized tax benefits.

The Company's federal income tax returns are open and subject to examination for the 2009 tax return year and forward. The Company's various state income tax returns are generally open for the 2008 tax return year and forward based on individual state statutes of limitation. The Company is not currently under examination by any taxing authority.



## Note 16. Commitments and Contingencies

Commitments: The Company is a party to credit-related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

At December 31, 2012 and 2011, the following financial instruments were outstanding, the contractual amounts of which represent off-balance sheet credit risk (in thousands):

	Contractual Amount	
	2012	2011
Commitments to extend credit:		
Home equity lines	\$239,771	\$275,357
Other commitments	911,166	741,815
Letters of credit:		
Standby	66,247	67,720
Commercial	465	818

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require a payment of a fee. The commitments for home equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer.

The Company, in the normal course of its business, regularly offers standby and commercial letters of credit to its bank customers. Standby and commercial letters of credit are a conditional but irrevocable form of guarantee. Under letters of credit, the Company typically guarantees payment to a third party beneficiary upon the default of payment or nonperformance by the bank customer and upon receipt of complying documentation from that beneficiary.

Both standby and commercial letters of credit may be issued for any length of time, but normally do not exceed a period of five years. These letters of credit may also be extended or amended from time to time depending on the bank customer's needs. As of December 31, 2012, the maximum remaining term for any standby letters of credit was December 31, 2017. A fee is charged to the bank customer and is recognized as income over the life of the letter of credit, unless considered non-rebatable under the terms of a letter of credit application.

At December 31, 2012, the aggregate contractual amount of these letters of credit, which represents the maximum potential amount of future payments that the Company would be obligated to pay, decreased \$1.8 million to \$66.7 million from \$68.5 million at December 31, 2011. Of the \$66.7 million in commitments outstanding at December 31, 2012, approximately \$65.6 million of the letters of credit have been issued or renewed since December 31, 2011.

Letters of credit issued on behalf of bank customers may be done on either a secured, partially secured or an unsecured basis. If a letter credit is secured or partially secured, the collateral can take various forms including bank accounts, investments, fixed assets, inventory, accounts receivable or real estate, among other things. The Company



takes the same care in making credit decisions and obtaining collateral when it issues letters of credit on behalf of its customers, as it does when making other types of loans.

As of December 31, 2012, the Company had approximately \$545 thousand in capital expenditure commitments outstanding which relate to various projects to renovate existing branches.

Concentrations of credit risk: The majority of the loans, commitments to extend credit and standby letters of credit have been granted to customers in the Company's market area. As of December 31, 2012, approximately 23% of our investments in securities issued by states and political subdivisions were within the state of Illinois. We did not hold any direct exposure to the state of

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Illinois as of December 31, 2012. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Standby letters of credit are granted primarily to commercial borrowers.

Contingencies: In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from pending proceedings would not be expected to have a material adverse effect on the Company's consolidated financial statements.

#### Note 17. Regulatory Matters

The Company's primary source of cash is dividends from its subsidiary bank. The subsidiary bank is subject to certain restrictions on the amount of dividends that it may declare without prior regulatory approval. In addition, the dividends declared cannot be in excess of the amount which would cause the subsidiary bank to fall below the minimum required for capital adequacy purposes.

The Company and its subsidiary bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory — and additional discretionary — actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company's and its subsidiary bank's assets, liabilities, and certain off-balance-sheet items are calculated under regulatory accounting practices. The Company's and its subsidiary bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and its subsidiary bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes the Company and its subsidiary bank met all capital adequacy requirements to which they are subject as of December 31, 2012 and 2011.

As of December 31, 2012, the most recent regulatory notification categorized the subsidiary bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" the subsidiary bank must maintain the total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the well-capitalized column in the table below. There are no conditions or events since that notification that management believes have changed the subsidiary bank's categories.

The required and actual amounts and ratios for the Company and its subsidiary bank are presented below (dollars in thousands):

	Actual Amount	Ratio	For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions			
			Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2012								
Total capital (to risk-weighted assets):								
Consolidated	\$1,059,357	16.62	% \$509,885	8.00	% N/A	N/A		
MB Financial Bank	983,817	15.49	% 508,016	8.00	% \$635,021	10.00	%	
Tier 1 capital (to risk-weighted assets):								
Consolidated	939,087	14.73	% 254,942	4.00	% N/A	N/A		
MB Financial Bank	863,836	13.60	% 254,008	4.00	% 381,012	6.00	%	
Tier 1 capital (to average assets):								
Consolidated	939,087	10.50	% 357,906	4.00	% N/A	N/A		
MB Financial Bank	863,836	9.68	% 356,984	4.00	% 446,230	5.00	%	
As of December 31, 2011								
Total capital (to risk-weighted assets):								
Consolidated	\$1,231,632	19.39	% \$508,131	8.00	% N/A	N/A		
MB Financial Bank	1,086,628	17.20	% 505,329	8.00	% \$632,662	10.00	%	
Tier 1 capital (to risk-weighted assets):								
Consolidated	1,101,538	17.34	% 254,066	4.00	% N/A	N/A		
MB Financial Bank	956,958	15.15	% 252,665	4.00	% 378,997	6.00	%	
Tier 1 capital (to average assets):								
Consolidated	1,101,538	11.73	% 375,735	4.00	% N/A	N/A		
MB Financial Bank	956,958	10.24	% 373,824	4.00	% 467,280	5.00	%	

N/A — not applicable

#### Note 18. Fair Value Measurements

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

ASC Topic 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by

market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert expected future amounts, such as cash flows or earnings, to a single present value amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, ASC Topic 820 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

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Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. Our valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and/or quarterly valuation process.

#### Financial Instruments Recorded at Fair Value on a Recurring Basis

**Securities Available for Sale.** The fair values of securities available for sale are determined by quoted prices in active markets, when available, and classified as Level 1. If quoted market prices are not available, the fair value is determined by a matrix pricing, which is a mathematical technique, widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities and classified as Level 2. In cases where significant credit valuation adjustments are incorporated into the estimation of fair value, reported amounts are classified as Level 3 inputs.

**Loans Held for Sale.** Mortgage loans originated and held for sale in the secondary market are carried at fair value. The fair value of loans held for sale is determined using quoted secondary market prices and classified as level 2.

**Assets Held in Trust for Deferred Compensation and Associated Liabilities.** Assets held in trust for deferred compensation are recorded at fair value and included in "Other Assets" on the consolidated balance sheets. These assets are invested in mutual funds and classified as Level 1. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets.

**Derivatives.** Currently, we use interest rate swaps to manage our interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative and classified as Level 2. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including LIBOR rate curves. We also obtain dealer quotations for these derivatives for comparative purposes to assess the reasonableness of the model valuations. We also offer other derivatives, including foreign currency forward contracts and interest rate lock

commitments, to our customers and offset our exposure from such contracts by purchasing other financial contracts, which are valued using market consensus prices.

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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of December 31, 2012 and 2011, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2012				
Financial assets				
Securities available for sale:				
U.S Government sponsored agencies and enterprises	\$41,315	\$ —	\$41,315	\$ —
States and political subdivisions	725,019	—	725,019	—
Residential mortgage-backed securities	939,202	—	938,354	848
Commercial mortgage-backed securities	54,126	—	54,126	—
Corporate bonds	96,674	—	91,451	5,223
Equity securities	11,835	11,835	—	—
Loans held for sale	7,492	—	7,492	—
Assets held in trust for deferred compensation	7,746	7,746	—	—
Derivative financial instruments	29,096	—	29,096	—
Financial liabilities				
Other liabilities (1)	7,746	7,746	—	—
Derivative financial instruments	29,055	—	29,055	—
2011				
Financial assets				
Securities available for sale:				
U.S. Government sponsored agencies and enterprises	\$42,401	\$ —	\$42,401	\$ —
States and political subdivisions	535,660	—	535,660	—
Residential mortgage-backed securities	1,281,806	—	1,280,713	1,093
Commercial mortgage-backed securities	52,685	—	52,685	—
Corporate bonds	5,899	—	—	5,899
Equity securities	10,846	10,846	—	—
Loans held for sale	4,727	—	4,727	—
Assets held in trust for deferred compensation	6,808	6,808	—	—
Derivative financial instruments	26,251	—	26,251	—
Financial liabilities				
Other liabilities (1)	6,808	6,808	—	—
Derivative financial instruments	26,624	—	26,624	—

(1) Liabilities associated with assets held in trust for deferred compensation

The following table presents additional information about the unobservable inputs used in the fair value measurement of financial assets measured on a recurring basis that were categorized within the Level 3 of the fair value hierarchy:

	Fair Value at December 31, 2012	Valuation Technique	Unobservable Input	Range
Residential mortgage-backed securities	\$848	Discounted cash flows	Constant pre-payment rates (CPR) assumption	6% - 12% CPR
Corporate bonds	5,223	Discounted cash flows	Credit assumption	25% Loss

The Company did not have any transfers between Level 1 and Level 2 of the fair value hierarchy during the year ended December 31, 2012. One municipal bond security totaling \$470 thousand measured using significant other observable inputs (Level 2) at December 31, 2011 was previously measured using Level 1 prices at December 31, 2010. The Company's policy for determining transfers between levels occurs at the end of the reporting period when circumstances in the underlying valuation criteria change and result in transfer between levels.

The following table presents additional information about financial assets measured at fair value on a recurring basis for which the Company used significant unobservable inputs (Level 3):

(in thousands)	Year Ended December 31	
	2012	2011
Balance, beginning of period	\$6,992	\$7,476
Transfer into Level 3	—	—
Other comprehensive income	81	42
Principal payments	(885	) (526
Impairment charge	(117	) —
Balance, ending of period	\$6,071	\$6,992

#### Financial Instruments Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain financial assets and financial liabilities at fair value on a nonrecurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or market value that were recognized at fair value below cost at the end of the period.

**Impaired Loans.** Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with ASC Topic 310. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with ASC Topic 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. Collateral values are estimated using Level 3 inputs based on customized discounting criteria. For a majority of impaired real estate loans where an allowance is established based on the fair value of collateral (approximately 85%), the Company obtains a current external appraisal. Other valuation techniques are used as well, including internal valuations, comparable property analysis and contractual sales information.



Non-Financial Assets and Non-Financial Liabilities Recorded at Fair Value

The Company has no non-financial assets or non-financial liabilities measured at fair value on a recurring basis. Certain non-financial assets and non-financial liabilities measured at fair value on a non-recurring basis include foreclosed assets and non-financial long-lived assets.

Other Real Estate and Repossessed Vehicles Owned (Foreclosed Assets). Foreclosed assets, upon initial recognition, are measured and reported at fair value through a charge-off to the allowance for possible loan losses based upon the fair value of the foreclosed

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asset. The fair value of foreclosed assets, upon initial recognition, are estimated using Level 3 inputs based on customized discounting criteria.

Non-Financial Long-Lived Assets. During the years ended December 31, 2012 and 2011, the Company recognized branch impairment charges of \$2.2 million and \$1.6 million, respectively, caused by the decision to close branches in each of those years. The fair value of the branch was estimated using Level 3 inputs based on internal appraisals.

Assets measured at fair value on a nonrecurring basis as of December 31, 2012 and 2011 are included in the table below (in thousands):

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
2012				
Financial assets:				
Impaired loans	\$62,258	\$ —	\$ —	\$ 62,258
Non-financial assets:				
Foreclosed assets	60,228	—	—	60,228
Long-lived assets	2,314	—	—	2,314
2011				
Financial assets:				
Impaired loans	\$96,089	\$ —	\$ —	\$ 96,089
Non-financial assets:				
Foreclosed assets	138,971	—	—	138,971
Long-lived assets	2,901	—	—	2,901

The following table presents additional information about the unobservable inputs used in the fair value measurement of financial assets measured on a nonrecurring basis that were categorized within the Level 3 of the fair value hierarchy:

	Fair Value at December 31, 2012	Valuation Technique	Unobservable Input	Range
Impaired loans	\$62,258	Appraisal of collateral	Appraisal adjustments - sales costs	5% - 10%
Foreclosed assets	60,228	Appraisal of collateral	Appraisal adjustments - sales costs	5% - 10%
Long-lived assets	2,314	Appraisal of property	Property specific impairment adjustments	0% - 50%

ASC Topic 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The estimated fair value approximates carrying value for cash and cash equivalents, accrued interest and the cash surrender value of life insurance policies. The methodologies for other financial assets and financial liabilities are discussed below:

The following methods and assumptions were used by the Company in estimating the fair values of its other financial instruments:

Cash and due from banks and interest bearing deposits with banks: The carrying amounts reported in the balance sheet approximate fair value.

Securities held to maturity: The fair values of securities held to maturity are determined by quoted prices in active markets, when available. If quoted market prices are not available, the fair value is determined by a matrix pricing.

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Non-marketable securities - FHLB and FRB Stock: The carrying amounts reported in the balance sheet approximate fair value.

Loans: The fair values for loans are estimated using discounted cash flow analyses, using the corporate bond curve adjusted for liquidity for commercial loans and the swap curve adjusted for liquidity for retail loans.

Non-interest bearing deposits: The fair values disclosed are equal to their balance sheet carrying amounts, which represent the amount payable on demand.

Interest bearing deposits: The fair values disclosed for deposits with no defined maturities are equal to their carrying amounts, which represent the amounts payable on demand. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies the Company's current incremental borrowing rates for similar terms.

Short-term borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements and other short-term borrowings with maturities of 90 days or less approximate their fair values. The fair value of short-term borrowings greater than 90 days is based on the discounted value of contractual cash flows.

Long-term borrowings: The fair values of the Company's long-term borrowings (other than deposits) are estimated using discounted cash flow analyses, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Junior subordinated notes issued to capital trusts: The fair values of the Company's junior subordinated notes issued to capital trusts are estimated based on the quoted market prices, when available, of the related trust preferred security instruments, or are estimated based on the quoted market prices of comparable trust preferred securities.

Accrued interest: The carrying amount of accrued interest receivable and payable approximate their fair values.

Off-balance-sheet instruments: Fair values for the Company's off-balance-sheet lending commitments (guarantees, letters of credit and commitments to extend credit) are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements.

The estimated fair values of financial instruments are as follows (in thousands):

	December 31, 2012		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
	Carrying Amount	Estimated Fair Value			
<b>Financial Assets:</b>					
Cash and due from banks	\$176,010	\$176,010	\$ 176,010	\$ —	\$ —
Interest bearing deposits with banks	111,533	111,533	111,533	—	—
Investment securities available for sale	1,868,171	1,868,171	11,835	1,850,265	6,071
Investment securities held to maturity	493,421	535,681	—	535,681	—
Non-marketable securities - FHLB and FRB stock	55,385	55,385	—	—	55,385
Loans held for sale	7,492	7,492	—	7,492	—
Loans, net	5,642,726	5,659,598	—	—	5,659,598
Accrued interest receivable	36,040	36,040	36,040	—	—
Derivative financial instruments	29,096	29,096	—	29,096	—
<b>Financial Liabilities:</b>					
Non-interest bearing deposits	\$2,164,547	\$2,164,547	\$ 2,164,547	\$ —	\$ —
Interest bearing deposits	5,378,150	5,399,709	—	—	5,399,709
Short-term borrowings	220,602	220,683	—	—	220,683
Long-term borrowings	116,050	117,809	—	—	117,809
Junior subordinated notes issued to capital trusts	152,065	104,009	—	—	104,009
Accrued interest payable	2,828	2,828	2,828	—	—
Derivative financial instruments	29,055	29,055	—	29,055	—
<b>December 31, 2011</b>					
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>			
<b>Financial Assets:</b>					
Cash and due from banks	\$144,228	\$144,228			
Interest bearing deposits with banks	100,337	100,337			
Investment securities available for sale	1,929,297	1,929,297			
Investment securities held to maturity	499,283	511,022			
Non-marketable securities - FHLB and FRB stock	80,832	80,832			
Loans held for sale	4,727	4,727			
Loans, net	5,824,197	5,734,017			
Accrued interest receivable	35,870	35,870			
Derivative financial instruments	26,251	26,251			
<b>Financial Liabilities:</b>					
Non-interest bearing deposits	\$1,885,694	\$1,885,694			
Interest bearing deposits	5,761,913	5,790,963			
Short-term borrowings	219,954	219,983			
Long-term borrowings	266,264	279,124			
Junior subordinated notes issued to capital trusts	158,538	113,635			

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Accrued interest payable	4,518	4,518
Derivative financial instruments	26,624	26,624

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## Note 19. Stock Incentive Plans

ASC Topic 718 requires that the grant date fair value of equity awards to employees be recognized as compensation expense over the period during which an employee is required to provide service in exchange for such award.

The following table summarizes the impact of the Company's share-based payment plans in the financial statements for the periods shown (in thousands):

	Year Ended December 31,		
	2012	2011	2010
Total cost of share-based payment plans during the year	\$4,806	\$4,836	\$5,392
Amount of related income tax benefit recognized in income	\$1,918	\$1,972	\$2,076

The Company adopted the Omnibus Incentive Plan (the "Omnibus Plan") in 1997. In June 2011, the Company's stockholders approved an amendment and restatement of the Omnibus Plan to add 2,300,000 authorized shares for a total of 8,300,000 shares of common stock for issuance to directors, officers, and employees of the Company or any of its subsidiaries. Equity grants under the Omnibus Plan can be in the form of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, performance units, and other stock-based awards. Shares awarded in the form of restricted stock, restricted stock units, performance shares, performance units, or other stock-based awards generally will reduce the shares available under the Omnibus Plan on a 2-for-1 basis. As of December 31, 2012, there were 2,226,987 shares available for future grants.

Annual equity-based incentive awards are typically granted to selected officers and employees mid-year. Options are granted with an exercise price equal to no less than the market price of the Company's shares at the date of grant; those option awards generally vest over four years of service and have 10-year contractual terms. Equity awards may also be granted at other times throughout the year in connection with the recruitment and retention of officers and employees. Restricted shares granted to officers and employees typically vest over a two or four year period. Directors currently may elect, in lieu of cash, to receive up to 70% of their fees in stock options with a five year term which are fully vested on the grant date (provided that the director may not sell the underlying shares for at least six months after the grant date), and up to 100% of their fees in restricted stock, which vests one year after the grant date.

The following table summarizes stock options outstanding for the year ended December 31, 2012:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value (in thousands)
Options outstanding as of December 31, 2011	2,935,810	\$27.64		
Granted	253,495	20.39		
Exercised	(207,571)	) 20.79		
Expired or cancelled	(203,692)	) 31.21		
Forfeited	(38,289)	) 19.21		
Options outstanding as of December 31, 2012	2,739,753	\$27.34	4.67	\$1,387
Options exercisable as of December 31, 2012	2,076,439	\$30.13	3.50	\$324

The fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model based on certain assumptions. Expected volatility is based on historical volatilities of Company shares. The risk free

interest rate for periods within the contractual term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

The expected life of options is estimated based on historical employee behavior and represents the period of time that options granted are expected to remain outstanding.

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	For the Years Ended December 31,			
	2012	2011	2010	
Risk-free interest rate	1.02	% 1.95	% 2.23	%
Expected volatility of Company's stock	27.17	% 43.72	% 42.09	%
Expected dividend yield	2.00	% 1.48	% 1.00	%
Expected life of options (years)	5.7	5.8	5.8	
Weighted average fair value per option of options granted during the year	\$4.23	\$7.57	\$6.67	

The total intrinsic value of options exercised during the years ended December 31, 2012, 2011, and 2010 was \$203 thousand, \$314 thousand, and \$513 thousand, respectively.

The following is a summary of changes in restricted shares and units for the year ended December 31, 2012:

	Number of Shares	Weighted Average Grant Date Fair Value
Shares Outstanding at December 31, 2011	664,502	\$14.37
Granted	296,497	20.68
Vested	(308,581)	) 11.12
Forfeited	(18,207)	) 17.32
Shares Outstanding at December 31, 2012	634,211	\$18.82

During the year ended December 31, 2012, the Company issued 65,333 market-based restricted stock units which entitle recipients to shares of common stock at the end of a three year vesting period. Recipients will earn shares, totaling between 0% and 175% of the number of units issued, based on the Company's total stockholder return relative to a specified peer group of financial institutions over the three year period. The market-based restricted stock units are included in the preceding table as if the recipients earned shares equal to 100% of the units issued. A Monte Carlo simulation model was used to value the market-based restricted stock units at the time of issuance.

The Company issued 92,717 shares, 66,193 shares and 164,401 shares of market-based restricted stock in 2011, 2010 and 2009, respectively. The market component of the vesting terms for each award requires that, for ten consecutive trading days, the closing price of the Company's stock be at least \$27.00 for awards issued in 2011, \$25.80 for awards issued in 2010 and \$18.14 for awards issued in 2009. The market components for awards issued in 2011 and 2010 have not been satisfied as of December 31, 2012. The market component for awards issued in 2009 has been satisfied; therefore, the 2009 awards vested in full in 2012, on the third anniversary of the grant date. A Monte Carlo simulation model was used to value the market-based restricted stock awards at the time of issuance.

Effective January 1, 2010, the Company began issuing shares of common stock under the Omnibus Plan as Salary Stock, classified as other stock-based awards, to certain executive officers. This stock is fully vested as of the grant date and the related expense is included in salaries and employee benefits on the Consolidated Statements of Operations. Holders of Salary Stock have all of the rights of a stockholder, including the right to vote the shares and the right to receive any dividends that may be paid thereon. As a condition of receiving the Salary Stock, the holders entered into agreements with the Company providing that they may not sell or otherwise transfer the shares of Salary Stock for two years, except in the event of disability or death. During the year ended December 31, 2012, the Company issued 14,855 shares of Salary Stock at a weighted average issuance price of \$20.10. During the year ended December 31, 2011, the Company issued 22,900 shares of Salary Stock at a weighted average issuance price of \$17.98.

As of December 31, 2012, there was \$9.8 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share option and nonvested share awards) granted under the Omnibus Plan. At December 31, 2012, the weighted-average period over which the unrecognized compensation expense is expected to be recognized was approximately 2.7 years.

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## Note 20. Derivative Financial Instruments

The Company offers various derivatives, including interest rate swaps and foreign currency forward contracts, to our customers which can mitigate our exposure to market risk through the execution of off-setting positions with inter-bank dealer counterparties. This also permits the Company to offer customized risk management solutions to our customers. These customer accommodations and any offsetting financial contracts are treated as non-designated derivative instruments and carried at fair value through an adjustment to the income statement.

Interest rate swap and foreign currency forward contracts involve the risk of dealing with counterparties and their ability to meet contractual terms. The net amount payable or receivable under interest rate swaps is accrued as an adjustment to interest income. The net amount payable for December 31, 2012 was approximately \$30 thousand, and the net amount payable for December 31, 2011 was approximately \$23 thousand. The Company's credit exposure on interest rate swaps is limited to the Company's net favorable value and interest payments of all swaps to each counterparty. In such cases, collateral is generally required from the counterparties involved if the net value of the swaps exceeds a nominal amount. At December 31, 2012, the Company's credit exposure relating to interest rate swaps was approximately \$27.8 million, which is secured by the underlying collateral on customer loans.

The Company also enters into mortgage banking derivatives which are designated as non-designated derivatives. These derivatives include interest rate lock commitments provided to customers to fund certain mortgage loans to be sold into the secondary market and forward commitments for the future delivery of such loans. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of future changes in interest rates on its commitments to fund the loans as well as on its portfolio of mortgage loans held-for-sale.

The Company had fair value commercial loan interest rate swaps, to hedge its interest rate risk, with an aggregate notional amount of \$3.7 million at December 31, 2012. For fair value hedges, the changes in fair values of both the hedging derivative and the hedged item were recorded in current earnings as other income.

The Company's derivative financial instruments are summarized below as of December 31, 2012 and 2011 (in thousands):

	Asset Derivatives				Liability Derivatives			
	December 31, 2012		December 31, 2011		December 31, 2012		December 31, 2011	
	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value
Derivative instruments designated as hedges of fair value:								
Interest rate swap contracts (1)	\$—	\$—	\$—	\$—	\$3,707	\$(94 )	\$7,204	\$(315 )
Stand-alone derivative instruments (2)								
Interest rate swap contracts	460,956	27,740	343,132	25,931	462,012	(27,832 )	344,294	(26,053 )
Interest rate options contracts	70,346	157	4,287	32	70,346	(157 )	4,287	(32 )
Foreign exchange contracts	20,033	1,062	8,567	240	19,337	(961 )	8,498	(206 )

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Mortgage banking derivatives	11,400	137	2,626	48	4,000	(11 )	2,000	(18 )
Total non-hedging derivative instruments	562,735	29,096	358,612	26,251	555,695	(28,961 )	359,079	(26,309 )
Total	\$562,735	\$29,096	\$358,612	\$26,251	\$559,402	\$(29,055 )	\$366,283	\$(26,624 )

(1) Hedged fixed-rate commercial real estate loans

(2) These portfolio swaps are not designated as hedging instruments under ASC Topic 815.

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Amounts included in the other income in the consolidated statements of operations related to derivative financial instruments were as follows (in thousands):

	Year Ended December 31,			
	2012	2011	2010	
Derivative instruments designated as hedges of fair value:				
Interest rate swap contracts	\$(15	) \$(166	) \$(110	)
Stand-alone derivative instruments				
Interest rate swap contracts	30	163	(79	)
Interest rate options contracts	—	—	—	
Foreign exchange contracts	67	8	—	
Mortgage banking derivatives	96	31	—	
Total non-hedging derivative instruments	193	202	(79	)
Total	\$178	\$36	\$(189	)

Methods and assumptions used by the Company in estimating the fair value of its interest rate swaps are discussed in Note 19 to consolidated financial statements.

## Note 21. Condensed Parent Company Financial Information

The condensed financial statements of MB Financial, Inc. (parent company only) are presented below:

Balance Sheets  
(In thousands)

	December 31,	
	2012	2011
Assets		
Cash	\$57,303	\$108,323
Loans	6,960	27,970
Investments in subsidiaries	1,346,590	1,400,970
Other assets	21,796	21,825
Total assets	\$1,432,649	\$1,559,088
Liabilities and Stockholders' Equity		
Junior subordinated notes issued to capital trusts	\$152,065	\$158,538
Other liabilities	4,814	7,523
Stockholders' equity	1,275,770	1,393,027
Total liabilities and stockholders' equity	\$1,432,649	\$1,559,088

Statements of Operations  
(In thousands)

	Years Ended December 31,		
	2012	2011	2010
Dividends from subsidiaries	\$146,000	\$—	\$—
Interest and other income	1,682	3,410	1,970
Interest and other expense	7,117	6,248	6,656
Loss before income tax benefit and equity in undistributed net income of subsidiaries	140,565	(2,838	) (4,686
Income tax benefit	(2,192	) (1,151	) (1,825
Loss before equity in undistributed net income of subsidiaries	142,757	(1,687	) (2,861
Equity in undistributed net income (loss) of subsidiaries	(52,383	) 40,415	23,389
Net income	90,374	38,728	20,528
Dividends and discount accretion on preferred shares	3,269	10,414	10,382
Net income available to common stockholders	\$87,105	\$28,314	\$10,146

Statements of Cash Flows  
(In thousands)

	Years Ended December 31,		
	2012	2011	2010
Cash Flows From Operating Activities			
Net income	\$90,374	\$38,728	\$20,528
Adjustments to reconcile net income to net cash provided by operating activities:			
Amortization of restricted stock awards	3,544	3,277	3,319
Compensation expense for stock option grants	1,262	1,559	1,870
Equity in undistributed net income of subsidiaries	52,383	(40,415)	(23,389)
Change in other assets and other liabilities	(5,063)	8,275	2,887
Net cash provided by operating activities	142,500	11,424	5,215
Cash Flows From Investing Activities			
Investments in and advances to subsidiaries	—	—	(65,000)
Purchase of loans	—	—	(51,538)
Net decrease in loans	21,010	18,009	5,559
Net cash provided by (used in) investing activities	21,010	18,009	(110,979)
Cash Flows From Financing Activities			
Treasury stock transactions, net	(250)	(1,149)	(406)
Stock options exercised	154	1,903	381
Excess tax benefits from share-based payment arrangements	(390)	(53)	203
Dividends paid on common stock	(7,101)	(2,164)	(2,110)
Dividends paid on preferred stock	(3,239)	(9,799)	(9,800)
Issuance of common stock	—	—	64,747
Repurchase of preferred stock and warrant	(197,518)	—	—
Redemption of on junior subordinated notes issued to capital trusts	(6,186)	—	—
Net cash (used in) provided by financing activities	(214,530)	(11,262)	53,015
Net (decrease) increase in cash	(51,020)	18,171	(52,749)
Cash:			
Beginning of year	108,323	90,152	142,901
End of year	\$57,303	\$108,323	\$90,152

Note 22. Common and Preferred Stock

The Series A Preferred Stock was issued as part of the Troubled Asset Relief Program (“TARP”) Capital Purchase Program of the United States Department of the Treasury (“Treasury”). The Series A Preferred Stock qualified as Tier 1 capital and provided for cumulative dividends on the liquidation preference amount on a quarterly basis at a rate of 5% per annum for the first five years, and 9% per annum thereafter. Concurrent with issuing the Series A Preferred Stock, the Company issued to the Treasury a 10 year warrant (the “Warrant”) to purchase 1,012,048 shares (subsequently reduced to 506,024 shares, as described below) of the Company’s Common Stock at an exercise price of \$29.05 per share.

On September 17, 2009, the Company completed a public offering of its common stock by issuing 12,578,125 shares of common stock for aggregate gross proceeds of \$201.3 million. The net proceeds to the Company after deducting underwriting discounts and commissions and offering expenses were approximately \$190.9 million. With the proceeds from this offering and the proceeds received by the Company from issuances pursuant to its Dividend

Reinvestment and Stock Purchase Plan, the Company has received aggregate gross proceeds from “Qualified Equity Offerings” in excess of the \$196.0 million aggregate liquidation preference amount of the Series A Preferred Stock. As a result, the number of shares of the Company’s common stock underlying the Warrant was reduced by 50%, from 1,012,048 shares to 506,024 shares.

On March 14, 2012, the Company repurchased all \$196.0 million of the Series A Preferred Stock. On May 2, 2012, the Company repurchased the Warrant in full for approximately \$1.5 million.

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Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

Item 9A. Controls and Procedures

- a) Evaluation of Disclosure Controls and Procedures: An evaluation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the “Act”)) was carried out as of December 31, 2012 under the supervision and with the participation of our Chief Executive Officer, Chief Financial Officer and several other members of our senior management. Our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2012, our disclosure controls and procedures were effective in ensuring that the information we are required to disclose in the reports we file or submit under the Act is (i) accumulated and communicated to our management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms.
- b). Management’s Annual Report on Internal Control Over Financial Reporting: The annual report of management on the effectiveness of our internal control over financial reporting and the attestation report thereon issued by our independent registered public accounting firm are set forth under “Management’s Report on Internal Control Over Financial Reporting” and “Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting” under “Item 8. Financial Statements and Supplementary Data.”
- c.) Changes in Internal Control Over Financial Reporting: During the quarter ended December 31, 2012, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

We do not expect that our disclosure controls and procedures and internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

Item 9B. Other Information

Not applicable.

## PART III

## Item 10. Directors, Executive Officers and Corporate Governance

**Directors and Executive Officers.** The information concerning our directors and executive officers required by this item is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed with the Securities and Exchange Commission not later than 120 days after the end of our fiscal year.

**Section 16(a) Beneficial Ownership Reporting Compliance.** The information concerning compliance with the reporting requirements of Section 16(a) of the Securities Exchange Act of 1934 by our directors, officers and ten percent stockholders required by this item is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed with the Securities and Exchange Commission not later than 120 days after the end of our fiscal year.

**Code of Ethics.** We have adopted a code of ethics that applies to our principal executive officer, principal financial officer, principal accounting officer, and persons performing similar functions, and to all of our other employees and our directors. A copy of our code of ethics is available on our Internet website address, [www.mbfinancial.com](http://www.mbfinancial.com).

## Item 11. Executive Compensation

The information concerning compensation and other matters required by this item is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed with the Securities and Exchange Commission not later than 120 days after the end of our fiscal year.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information concerning security ownership of certain beneficial owners and management required by this item is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the end of our fiscal year.

The following table sets forth information as of December 31, 2012 with respect to compensation plans under which shares of our common stock may be issued:

## Equity Compensation Plan Information

Plan Category	Number of Shares to be Issued upon Exercise of Outstanding Options, warrants and rights (1)	Weighted Average Exercise Price of Outstanding Options, warrants and rights(1)	Number of Shares Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Shares Reflected in the first column) (2)
Equity compensation plans approved by stockholders	2,739,753	\$ 27.34	2,226,987
Equity compensation plans not approved by stockholders	N/A	N/A	N/A
Total	2,739,753	\$ 27.34	2,226,987

(1) Includes 31,748 shares underlying stock options that we assumed in our 2006 acquisition of First Oak Brook Bancshares, Inc. (FOBB). Additionally, there were 6,691 shares underlying director stock units that we assumed in the 2006 FOBB acquisition. Since the director stock units do not have an exercise price and are settled only for shares of our common stock on a one-for-one basis, these units are not relevant for purposes of computing the weighted average exercise price.

(2) Represents shares remaining available for future awards under our Amended and Restated Omnibus Incentive Plan (Omnibus Plan). Awards in the form of restricted stock, restricted stock units, performance shares, performance units and other stock-based awards generally will reduce the shares available under the Omnibus Plan on a 2-for-1 basis.

N/A — not applicable

Not included in the table are shares of our common stock that may be acquired by directors and officers who participate in the MB Financial, Inc. Stock Deferred Compensation Plan. This plan, along with the MB Financial, Inc. Non-Stock Deferred

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Compensation Plan, allows directors and eligible officers to defer a portion of their cash compensation. Neither plan has been approved by our stockholders. All distributions under the stock plan are made in shares of our common stock purchased by the plan trustee on the open market, except for fractional shares, which are paid in cash.

Item 13. Certain Relationships, Related Transactions and Director Independence

The information concerning certain relationships and related transactions and director independence required by this item is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed with the Securities and Exchange Commission not later than 120 days after the end of our fiscal year.

Item 14. Principal Accountant Fees and Services

The information concerning principal accountant fees and services is incorporated herein by reference from our definitive proxy statement for our 2013 Annual Meeting of Stockholders, a copy of which will be filed not later than 120 days after the end of our fiscal year.

PART IV

Item 15. Exhibits and Financial Statement Schedules

- (a)(1) Financial Statements: See Part II—Item 8. Financial Statements and Supplementary Data.
- (a)(2) Financial Statement Schedules: All financial statement schedules have been omitted as the information is not required under the related instructions or is not applicable.
- (a)(3) Exhibits: See Exhibit Index.
- (b) Exhibits: See Exhibit Index.

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MB FINANCIAL, INC.  
(registrant)

By: /s/MITCHELL FEIGER  
Mitchell Feiger  
President and Chief Executive Officer  
(Principal Executive Officer)

February 20, 2013

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Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signatures	Title	
/s/Mitchell Feiger Mitchell Feiger	Director, President and Chief Executive Officer (Principal Executive Officer)	February 20, 2013
/s/Jill E. York Jill E. York	Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	February 20, 2013
/s/Thomas H. Harvey* Thomas H. Harvey	Director	February 20, 2013
/s/David P. Bolger* David P. Bolger	Director	February 20, 2013
/s/Robert S. Engelman, Jr.* Robert S. Engelman, Jr.	Director	February 20, 2013
/s/Charles J. Gries* Charles J. Gries	Director	February 20, 2013
/s/James N. Hallene* James N. Hallene	Director	February 20, 2013
/s/Richard J. Holmstrom* Richard J. Holmstrom	Director	February 20, 2013
/s/Karen J. May* Karen J. May	Director	February 20, 2013
/s/Ronald D. Santo* Ronald D. Santo	Director	February 20, 2013
/s/Renee Togher* Renee Togher	Director	February 20, 2013
*By: /s/Mitchell Feiger	Attorney-in-Fact	

EXHIBIT INDEX

Exhibit Number	Description
2.2	Agreement and Plan of Merger, dated as of May 1, 2006, by and among the Registrant, MBFI Acquisition Corp. and First Oak Brook Bancshares, Inc. (“First Oak Brook”)(incorporated herein by reference to Exhibit 2.1 to the Registrant’s Current Report on Form 8-K filed on May 2, 2006 (File No.0-24566-01))
2.3	Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of Corus Bank, National Association, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of September 11, 2009 (incorporated herein by reference to Exhibit 2.1 to the Registrant’s Current Report on Form 8-K filed on September 17, 2010 (File No.0-24566-01))
2.4	Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of Broadway Bank, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of April 23, 2010 (incorporated herein by reference to Exhibit 2.6 to the Registrant’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 0-24566-01))
2.5	Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of New Century Bank, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of April 23, 2010 (incorporated herein by reference to Exhibit 2.7 to the Registrant’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 0-24566-01))
3.1	Charter of the Registrant, as amended (incorporated herein by reference to Exhibit 3.1 to the Registrant’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2011 (File No. 0-24566-01))
3.1A	Articles Supplementary to the Charter of the Registrant for the Registrant’s Fixed Rate Cumulative Perpetual Preferred Stock, Series A (incorporated herein by reference to Exhibit 3.1 to the Registrant’s Current Report on Form 8-K filed on December 8, 2008 (File No.0-24566-01))
3.2	Bylaws of the Registrant, as amended (incorporated herein by reference to Exhibit 3.1 to the Registrant’s Current Report on Form 8-K filed on April 2, 2012 (File No. 0-24566-01))
4.1	The Registrant hereby agrees to furnish to the Commission, upon request, the instruments defining the rights of the holders of each issue of long-term debt of the Registrant and its consolidated subsidiaries
4.2	Certificate of Registrant’s Common Stock (incorporated herein by reference to Exhibit 4.1 to Amendment No. One to the Registrant’s Registration Statement on Form S-4 (No. 333-64584))
4.3	Warrant to purchase shares of the Registrant’s Common Stock (incorporated herein by reference to Exhibit 4.1 to the Registrant’s Current Report on Form 8-K filed on December 8, 2008 (File No.0-24566-01))

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10.1 Letter Agreement, dated as of December 5, 2008, between the Registrant and the United States Department of the Treasury (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on December 8, 2008 (File No.0-24566-01))

10.2 Amended and Restated Employment Agreement between the Registrant and Mitchell Feiger (incorporated herein by reference to Exhibit 10.2 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))

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EXHIBIT INDEX

Exhibit Number	Description
10.3	Employment Agreement between MB Financial Bank, N.A. and Burton J. Field (incorporated herein by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 (File No. 0-24566-01))
10.4	Form of Change and Control Severance Agreement between MB Financial Bank, National Association and Jill E. York (incorporated herein by reference to Exhibit 10.4 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.4B	Form of Change and Control Severance Agreement between MB Financial Bank, National Association and each of Burton Field, Larry J. Kallembach, Brian Wildman, Rosemarie Bouman and Susan Peterson (incorporated herein by reference to Exhibit 10.4B to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.4C	Form of Change in Control Severance Agreement between MB Financial Bank, National Association and each of Mark A. Heckler and Edward F. Milefchik (incorporated herein by reference to Exhibit 10.4C to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 0-24566-01))
10.5	Form of Letter Agreement dated December 4, 2008 between MB Financial, Inc. and each of Mitchell Feiger, Jill E. York, Burton Field, Larry J. Kallembach, Brian Wildman, Rosemarie Bouman, and Susan Peterson relating to the TARP Capital Purchase Program (incorporated herein by reference to Exhibit 10.5 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.5A	Form of Compensation Amendment and Waiver Agreement under the TARP Capital Purchase Program between MB Financial, Inc. and certain employees (incorporated herein by reference to Exhibit 10.5A to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 0-24566-01))
10.5B	Form of Compensation Amendment and Waiver Agreement under the TARP Capital Purchase Program between MB Financial, Inc. and each of Mark A. Heckler and Edward F. Milefchik (incorporated herein by reference to Exhibit 10.5B to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 0-24566-01))
10.7	MB Financial, Inc. Second Amended and Restated Omnibus Incentive Plan (the "Omnibus Incentive Plan") (incorporated herein by reference to Appendix A to the Registrant's definitive proxy statement filed on April 27, 2011 (File No. 0-24566-01))
10.8	MB Financial Stock Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.8 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.9	MB Financial Non-Stock Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the year ended December 31,

2008 (File No. 0-24566-01))

10.10 Avondale Federal Savings Bank Supplemental Executive Retirement Plan Agreement (incorporated herein by reference to Exhibit 10.2 to Old MB Financial's (then known as Avondale Financial Corp.) Annual Report on Form 10-K for the year ended December 31, 1996 (File No. 0-24566))

10.11 Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock, dated as of December 21, 2009, between MB Financial, Inc. and Mitchell Feiger (incorporated herein by reference to Exhibit 10.11 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2009 (File No. 0-24566-01))

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EXHIBIT INDEX

Exhibit Number	Description
10.11A	Form of Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock between MB Financial, Inc. and Rosemarie Bouman, Burton J. Field, Mark A. Heckler, Larry J. Kallembach, Edward F. Milefchik, Susan G. Peterson and Brian J. Wildman (incorporated herein by reference to Exhibit 10.11A to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 0-24566-01))
10.12	Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock, dated as of December 21, 2009, between MB Financial, Inc. and Jill E. York (incorporated herein by reference to Exhibit 10.12 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2009 (File No. 0-24566-01))
10.13	Amended and Restated Employment Agreement between MB Financial Bank, N.A. and Ronald D. Santo (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on December 14, 2004 (File No. 0-24566-01))
10.13A	Amendment to Amended and Restated Employment Agreement between MB Financial Bank, N.A. and Ronald D. Santo ((incorporated herein by reference to Exhibit 10.13A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))
10.15	Tax Gross Up Agreements between the Registrant and each of Mitchell Feiger, Burton J. Field, Jill E. York, Larry J. Kallembach, Brian Wildman, and Susan Peterson (incorporated herein by reference to Exhibit 10.15 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.15A	Tax Gross Up Agreement between the Registrant and Rosemarie Bouman (incorporated herein by reference to Exhibit 10.15A to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))
10.16	Form of Incentive Stock Option Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))
10.17	Form of Non-Qualified Stock Option Agreement for Directors under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))
10.18	Form of Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))
10.18A	Amendment to Form of Incentive Stock Option Agreement and Form of Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.18A to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))

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10.18B Form of Performance-Based Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.18B to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 0-24566-01))

10.18C Form of Restricted Stock Agreement for grants on December 2, 2009 to Mitchell Feiger, Jill E. York and Burton J. Field (incorporated herein by reference to Exhibit 10.18C to the Registrant's Current Report on Form 8-K filed on December 7, 2009 (File No. 0-24566-01))

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EXHIBIT INDEX

Exhibit Number	Description
10.19	Form of Restricted Stock Agreement for Directors under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))
10.20	First Oak Brook Bancshares, Inc. Incentive Compensation Plan (incorporated herein by reference to Appendix A to the definitive proxy statement filed by First Oak Brook on March 30, 2004 (File No. 0-14468))
10.20A	Amendment to First Oak Brook Bancshares, Inc. Incentive Compensation Plan ((incorporated herein by reference to Exhibit 10.20A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))
10.21	First Oak Brook Bancshares, Inc. 2001 Stock Incentive Plan (incorporated herein by reference to Appendix A to the definitive proxy statement filed by First Oak Brook on April 2, 2001 (File No. 0-14468))
10.21A	Amendment to First Oak Brook Bancshares, Inc. 2001 Stock Incentive Plan ((incorporated herein by reference to Exhibit 10.21A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))
10.22	First Oak Brook Bancshares, Inc. Directors Stock Plan (incorporated herein by reference to Exhibit 4.1 to the Registration Statement on Form S-8 filed by First Oak Brook on October 25, 1999 (File No. 333-89647))
10.22A	Amendment to First Oak Brook Bancshares, Inc. Directors Stock Plan (incorporated herein by reference to Exhibit 10.22A to the Registrant's Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2007 filed on May 15, 2007 (File No. 0-24566-01))
10.23	Reserved.
10.24	Reserved.
10.25	Reserved.
10.26	Reserved.
10.27	First Oak Brook Bancshares, Inc. Executive Deferred Compensation Plan (incorporated by reference to Exhibit 10.3 to First Oak Brook's Annual Report on Form 10-K for the year ended December 31, 1997 (File No. 0-14468))
10.27A	Amendment to First Oak Brook Bancshares, Inc. Executive Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.27A to the Registrant's Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2007 filed on May 15, 2007)
10.29	Form of Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman (incorporated herein by reference to Exhibit 10.10 to

First Oak Brook's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 0-14468))

EXHIBIT INDEX

Exhibit Number	Description
10.29A	First Amendment to Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman ((incorporated herein by reference to Exhibit 10.28A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed March 2, 2007 (File No. 0-24566-01))
10.29B	Second Amendment to Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman ((incorporated herein by reference to Exhibit 10.28B to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed March 2, 2007 (File No. 0-24566-01))
10.30	Form of Performance Share Unit Award Agreement (incorporated herein by reference to Exhibit 10.30 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))
10.31	Form of Incentive Stock Option Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.31 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))
10.32	Form of Restricted Stock Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.32 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))
10.32A	Form of Restricted Stock Unit Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.32A to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))
21	Subsidiaries of the Registrant*
23	Consent of McGladrey LLP *
24	Power of Attorney*
31.1	Rule 13a — 14(a)/15d — 14(a) Certification (Chief Executive Officer)*
31.2	Rule 13a — 14(a)/15d — 14(a) Certification (Chief Financial Officer)*
32	Section 1350 Certifications*
99.1	Certification of Chief Executive Officer Pursuant to Section 111(b)(4) of the Emergency Economic Stabilization Act of 2008, as amended, and 31 C.F.R. Section 30.15*
99.2	Certification of Chief Financial Officer Pursuant to Section 111(b)(4) of the Emergency Economic Stabilization Act of 2008, as amended, and 31 C.F.R. Section 30.15*
101	The following financial statements from the MB Financial, Inc. Annual Report on Form 10-K for the year ended December 31, 2012, formatted in Extensive Business Reporting Language

(XBRL): (i) consolidated balance sheets, (ii) consolidated statements of operations, (iii) consolidated statements of comprehensive income, (iv) consolidated statements of cash flows and (v) the notes to consolidated financial statements\*

\* Filed herewith

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